

Senate Passes Consumer Banking Legislation

Hidden within the sweeping provisions of the financial restructuring bill passed by the Senate March 30 (see page 3) was a consumer package that provides "true protections for consumers with homes or savings deposits and stage setters for a major legislative effort on the House side to address community and basic banking needs," said Peggy Miller, Consumer Federation of America Legislative Representative.

The Senate bill strengthens dramatically requirements for disclosure of basic terms of open-end home equity loans in contracts and advertisements. Those disclosures are to include: a warning that default on such a loan can lead to loss of the house, requirements for repayment, and the circumstances under which the bank or the customer could terminate the loan agreement.

In addition, the bill would prohibit banks from unilaterally changing the terms of a loan agreement after the contract is signed and from calling in a loan for reasons not related to delinquency or security of collateral. (A much weaker bill, H.R. 3011, was passed in late February by the House Banking Committee's Subcommittee on Consumer Affairs.)

Truth-in-Savings Adopted

The Senate bill also includes truth-in-savings provisions similar to those passed in the House last summer and applicable



CFA Legislative Representative Peggy Miller testified on basic banking services before the House Select Committee on Aging in March.

to savings and other deposit accounts at banks, savings and loan associations, and credit unions.

Specifically, the bill calls for an account's annual percentage yield, the period for that yield, minimum balance, regular fees, and penalties for early withdrawals to be spelled out in all printed advertisements and solicitations. Ads for free or no-cost accounts would not be allowed if minimum

balances, a limit on transactions, or transaction fees are imposed.

The bill would also eliminate the "investable balance" accounting method brought to light in a 1987 CFA bank fee survey. Under this system, banks factor out the non-investable portion of the savings balance when determining payment levels, thus paying only a fraction of the stated interest.

"The provisions on home equity loans and truth-in-savings should help to assure homeowners and savings depositors that they understand what they have signed, and that the contractual terms are not going to change," Miller said.

"A change in terms on a home equity loan could result in enormous increases in payments or even loss of the home due to delinquency," Miller continued. "This bill eliminates that possibility, and we applaud Banking Committee Chairman William Proxmire (D-WI) and Sen. Christopher Dodd (D-CT) for their strong leadership roles in seeing that this gets passed."

Other Consumer Protections Added

At the last minute, the Senate included an additional two consumer items in the bill.

Amendments to section four of the Bank Holding Company Act would require the Federal Reserve Board to take into account the community reinvestment performance

when acting on any application for expanded powers. A good or excellent CRA rating is required as condition of approving such an application to exercise expanded powers.

The Senate also added a provision that overrides federal preemption of state laws establishing Financial Consumer Associations (FCA), thus making federally controlled depository institutions subject to such laws.

FCA laws would require banks to mail to consumers a prescribed insert concerning the establishment of a consumer membership organization. These associations would be responsible for oversight, research, and investigation into statewide financial service issues and problems.

Senate Bill Sets Stage for House Effort

Consumer and community groups intend to push for even stronger community reinvestment and basic banking provisions in House legislation. The aim is to include strong enforcement and agency reform initiatives in the CRA language and to mandate provision of low-cost accounts for lower income people.

"The CRA and FCA provisions in the Senate Bill will help us in our efforts on the House side to carry a strong consumer and community agenda. We were pleased at the decision to add them to the Senate Banking Bill," Miller concluded.

Voting Record Reveals Strong Support for Consumers

The Consumer Federation of America has named nine U.S. senators and 39 House members as "Consumer Heroes" in recognition of their strongly pro-consumer voting records in 1987. CFA also designated six senators and 17 representatives as "Consumer Zeroes" for their consistent opposition to consumer interests.

CFA's 1987 Voting Record is based on 12 key Senate votes and 14 key House votes on such issues as bank practices, product safety, insurance, health, and housing.

For the first time since 1971-72, when CFA began compiling voting records, senators supported the consumer interest on more than half the votes analyzed. Overall, senators voted with consumers an average of 59 percent of the time in 1987, a dramatic improvement over 1986, when senators had a 45 percent voting average on key consumer issues.

Members of both parties registered significant gains, with Senate Democrats averaging 77 percent, up from 66 percent in 1986, and Senate Republicans voting with

consumers 37 percent of the time, an improvement from their 27 percent showing in 1986.

In addition, Sen. Robert T. Stafford (R-VT) became the first Republican senator ever to receive a 100 percent rating from CFA.

Leading the sharp improvement in Senate ratings were strong pro-consumer performances by several first-term members. Senators Barbara Mikulski (D-MD) and Brock Adams (D-WA) were among nine senators with perfect 100 percent ratings. Three other first-year senators rated at 83 percent, including Bob Graham (D-FL), Harry Reid (D-NV) and Wyche Fowler (D-GA).

"As anticipated, the increased support for consumer initiatives is partly a result of the strong pro-consumer voting record of senators elected in 1986," said Gene Kimmelman, CFA's Legislative Director. "Each replaced a senator with a significantly lower rating. Clearly, the 1986 election made a difference to consumers."

U.S. House members averaged 53 percent ratings on the 14 votes analyzed, up just two points from 1986, and within two points of the average for each year since 1983. Democrats averaged 71 percent, a two-point gain, and Republicans scored 26 percent, up a single point.

"In recent years, we have witnessed a trend toward increased bi-partisan support for consumer issues. That trend seems to be getting stronger," Kimmelman said. "Particularly in the Senate, Republicans have played an increasingly supportive role on consumer issues."

Although differences between the two parties on consumer issues remain significant, differences among members from different parts of the country are also key. In the Senate, members from the Northeast voted for consumer interests 82 percent of the time, while Western senators were pro-consumer on just under half of all votes.

Northeastern Republican senators were almost as likely as Democrats from the

rest of the country to vote for consumer legislation. These Republicans averaged a 68 percent rating, compared to 65 percent for Southern Democrats and 76 percent for Western Democrats. Southern Republican senators, at 22 percent, were least likely to support consumers.

House votes reflect a similar pattern, although not as pronounced. Northeastern Republicans were about twice as likely to vote for consumers as Republicans from the rest of the country, averaging 42 percent, compared to 23 percent for Midwestern Republicans, 22 percent for Western Republicans, and 20 percent for Southern Republicans. Overall, representatives from the Northeast voted pro-consumer 66 percent of the time, and representatives from the South voted pro-consumer 43 percent of the time.

Congressional Heroes and Zeroes listed, see page 3.

