



THE KANSAS UNION FARMER

Organization

Education

Co-operation



VOLUME XXII

SALINA, KANSAS, THURSDAY, MAY 29, 1930

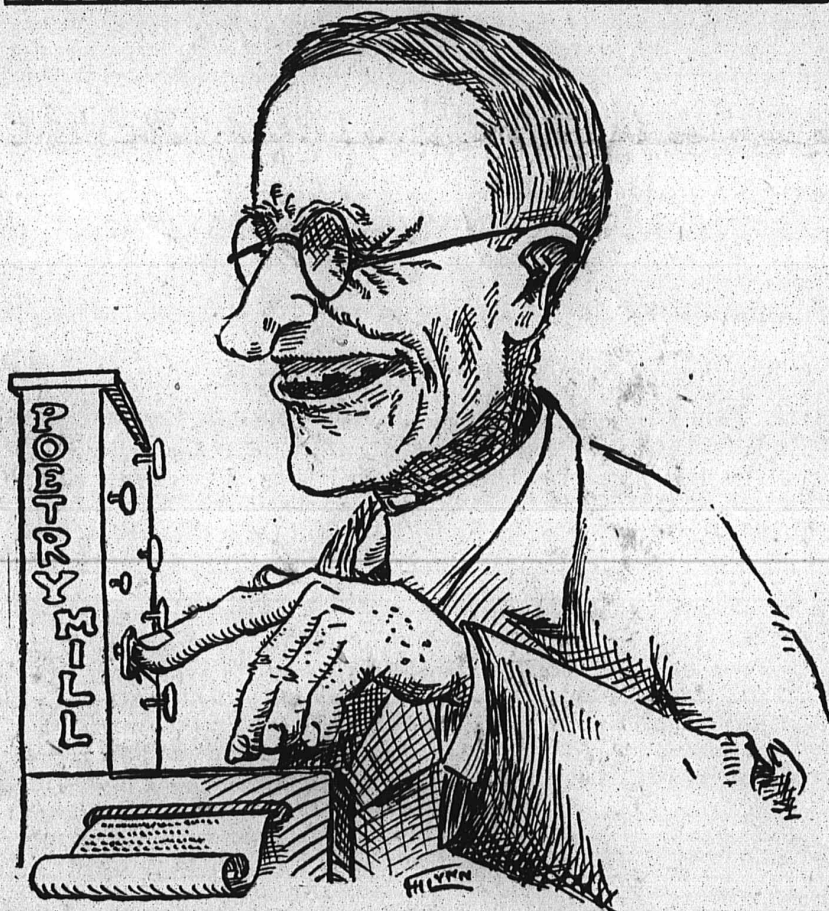
NUMBER 42

FARMERS UNION MANAGERS ASS'N. HOLDS SUCCESSFUL MEETING

GOVERNMENT ASSISTANCE IN HALL BAKER PURCHASE SIGNIFICANT

Corporate industry has displaced individual industry until only a few store keepers and farmers remain outside of the professions, such as doctors and lawyers, dentists, etc. The result of this mass production through corporations has brought us to a crisis owing to unemployment. We are no longer able to give every honest worker an opportunity to live. President Hoover's expert has recently stated that 16 per cent were unemployed. It is quite generally believed and understood that there must be a radical change in our present social order in order to avoid a revolution by violence. The true solution is in free cooperation aided by government rather than by socialism or government owning all the jobs which would practically be communism. We defy an economist to show that socialism and communism are not the same in principle or practically. Siamese twins. The significance of the government aiding in the purchase of the Hall Baker Grain Company is very great as it is practically a new step on the part of Uncle Sam and we believe will lead to the grain producers receiving better prices or at least they will receive the profits of the corporations once they have secured control of the marketing of their products.

The principle here introduced carried on into other industry for instance, store keeping, which we will now consider, would in the end result in cooperative industry displacing corporate industry. This we believe in connection with "Single Tax," would solve the riddle which is now engaging the attention of serious minded (continued on page 4)



Now here's Mr. Kinney, with his poetry mill, It always is running, it never is still; It rhymes on all subjects, from Adam to Zach. I'll write 'round the wur-ruld and half the way back; He punches a button, and things start to hum, Then out, neatly written, the finished rhymes come.

Here we have a "spittin' image" of A. M. Kinney, general secretary of the Kansas Farmers Union, and editor of the Kansas Union Farmer, official Farmers Union paper published at Salina, Kansas. Mr. Kinney turns out more cubic yards of poetry than any other man in Kansas, and many have wondered how he does it. A Farmers Union artist sneaked up on him the other day as he was grinding out some of his poems and found out how he does it. The picture here spills the beans, and now every one will know from whence the poems come. When Mr. Kinney wasn't looking, the artist punched one of the buttons, and the above lines came out.—Cooperator.

CHEER UP!

When sorrows and troubles surround you
Your courage and faith almost gone,
Why then, is the time to remember,
It is darkest just before dawn.

When the battle of life seems against you
And the future looks dismal and dark,
Just glance at the blue sky above you
And hear the gay song of the lark.

Each cloud has a lining of silver;
Night is always followed by day;
The glorious Sun in the morning
Will drive the thick fog banks away.

So then, when your troubles seem heavy,
Almost more than mortal can bear,
Ask God for the courage to face them
And banish the giant, Despair.

—A. M. Kinney.

ORGANIZE COOPERATIVE OIL COMPANY AT SALINA

To Be One of the Biggest in the State

A Cooperative Oil Company was organized at a meeting held in Salina May 20th. At a previous meeting a temporary organization was perfected which conducted an organization campaign in cooperation with the Farmers Union and the Union Oil Company. In only three weeks enough members were signed up to assure success. This splendid record was made possible because of the new interest and remarkable activity of the Farmers Union in Saline County where over 300 new members have been taken in during the past few months.

The necessary bulk station equipment was ordered out immediately. The company plans to install the first bulk station at Salina but expects to install additional bulk stations at other towns when the membership and business increases enough to justify it. Because of the enthusiasm and aggressiveness of the leaders it will probably only be a matter of a short time until it will be necessary to add other bulk stations. The company will operate two trucks now and expect to add more later.

The Board of Directors is made up of a group of outstanding men. They are a group of real cooperators: C. A. Ward was elected President; Pete Humbarger, Vice-President; Charles Broom, Secretary. The other members of the Board are: Frank Tromble, M. J. Werhan, Wesley Pangrac, C. C. Arey, J. F. Komarek, A. W. Neyrich.

Mr. Ward, President of the State Farmers Union and Mr. Brown, Secretary of the Insurance Companies will bring to the Board years of successful experience in cooperative work. Frank Tromble is the son of "Uncle John" Tromble, one of the "wheelhorses" of the Farmers Union and is a worthy son of his father.

The Seventh Annual Spring Meeting of the Farmers Union Managers Association Was Held at the Coates House Kansas City, May 21 and 22—Over One Hundred Managers were Present and They were Enthusiastic in their Support of the Cooperative Program

Mr. E. G. Tharp, President of the Farmers Cooperative Commission Co., of Hutchinson, and Mr. W. O. Sands, Secretary of the Kansas Cooperative Grain Dealers Association were present and made splendid talks. There is a strong feeling that their organization and ours should be able to get together; and a committee was appointed by Mr. C. B. Thowe to meet with a committee from their organization to work out a plan. If this can be worked out, it will be the greatest step ever taken in the cooperative movement in Kansas.

The Washburn Crosby Milling Company, the United Bi-Products Company and the Union Oil Company had fine displays at this meeting.

The annual ball game between the Kansas City office forces and the managers was won by the Kansas City bunch by a score of nine to eight. The managers played a good game, but they would get so interested in watching Bob Lacy making faces, and twisting his mouth while he was pitching, that they would forget to strike at the ball. Our fellows say that Bob will have to wear a mask if he ever pitches against them again.

Roy Emmons from Blue Mound, David Train from Lindsborg, F. L. Kamp from Grainfield, Ross Dillenger, Green, W. E. Mettlen, Fairview, Harry Witham, K. C. C. B. Thowe, Alma, Art Wilson, Solomon, R. D. Tunnel, McPherson, and others covered themselves with glory and dirt in this game. Tunnel and Emmons were the battery for the managers. O yes, our state President, C. A. Ward, was a surprise in this game.

REPORT OF C. B. THOWE, PRESIDENT OF MANAGERS ASSOCIATION

The Farmers Union Managers Association was organized several years ago. Prior to that time there were held several meetings in which both Managers and Boards of Directors participated.

Usually the meetings were called for a specific purpose or to decide a special problem, and usually ended up without deciding anything. But not so since our Managers Association was organized.

We ponder over our problems until we solve them. If we cannot do it in one meeting we take it up again in the next and keep everlastingly at it until we win.

The morale of the Managers attending these meetings has been raised to a higher standard.

The exchanging of thoughts and experiences with their fellow men; the advancement of new ideas; the explanation of plans and systems by persons competent in their respective fields, has given our Managers something which has caused them to be successful in the business which they manage, which is, in my estimation, the greatest achievement of the Managers Association.

The past year has been one of events.

About a year ago when we met in this room The Farm Marketing Act had not become a law.

In the resolutions passed that day we recommended that The Farmers Union proceed at once to federate the Farmers Co-operative Elevators of Kansas.

How well they have carried out that recommendation is shown by the fact that now over 125 have federated and associated themselves with us. Like Franklin of old, we have decided to hang together.

When our beloved A. M. Kinney was elected Secretary of the Farmers Union of Kansas he decided to resign as President of our Managers Association and I happened to be the innocent victim who was Vice-President, and it was up to me to either resign or carry on as best I could. We have had splendid co-operation and the carrying-on is not nearly so hard as it at first seemed.

In the interests of the Managers Association and the Farmers Union folk of Kansas, I attended two meetings of the Trans-Missouri-Kansas Shippers Board Association.

We are particularly interested in the distribution of grain cars in times of shortage so that our elevators should have cars as per their record in times of no shortage.

We succeeded in getting our Mr. Kinney appointed to that committee and we fought the old ruling of car and car about and succeeded in knocking it out, but we have not yet succeeded in getting a satisfactory ruling in its place.

This will probably come up again at the next meeting which will probably be held in Hutchinson and we beg the support of every Manager in that territory so that a satisfactory ruling may be obtained.

We have ever before us the expansion of every activity in which the Farmers Co-operatives are engaged.

The Federation of our Elevators has been a task in itself and still continues and there should be no let-up until every Farmers Business Association becomes a link in our chain.

The financing of these Elevators is a problem.

These will be discussed during this meeting.

Our oil and gas program had launched a number of our Associations into a profitable business.

The advertising and sale of one uniform brand of flour and feed by most of our business associations has made profit and prestige for all Farmers Union Associations participating therein.

So when we sum it all up it is the Managers who are the spark of life, the power that must carry their business forward to a successful, profitable close at the end of each year, and the inspiration and courage is obtained right here at our managers' meetings.

Now therefore, when we have finished our deliberation, when we have absorbed the new systems and plans that are being inaugurated, and when we have finished our session with its work and its play, we have before us the most gigantic task that has ever confronted a group of managers.

(Continued on page two)

PRESIDENT WARD, IN COMMENTING ON THE ORGANIZATION OF THE COMPANY

said, at the stockholders meeting when we adopted the by-laws and policies of the Company, "Every single action was by unanimous vote. This is very significant, for any cooperative starting out with such a harmonious group of members is quite likely to succeed." He added, "Our Company is cooperative all the way through. We will operate as a member of the Union Oil Company and will handle only Cooperative products. This has helped us in building our membership. Our by-laws provide that a quarterly audit shall be made by the Farmers Union Auditing Association and not less than 10% shall be set aside as reserve, not more than 8% paid on stock dividend and the balance paid as patronage dividend. Patronage dividend will be paid to Farmers Union members only. These provisions are in harmony with the oil program enacted (continued on page 4)

JOBGING ASSOCIATION OPENS NEW OFFICE AT ST. JOSEPH

The Farmers Union Jobbing Association, with the main office in Salina, Kansas, and another office in Salina, Kansas, is to open an additional office in St. Joseph, Mo., on June 1. Arrangements already have been completed, announces H. E. Witham, manager, at Kansas City, for the new office to be located at 1004 Corby Building, St. Joseph. The Grain Exchange is located in the Corby Building. Application for a membership in the grain exchange at St. Joseph has been completed just as soon as a few formal matters relative to a transfer are attended to. Charley Neeley will be in charge of the new office. He is a man well known by the different managers over the territory, for he has been on the road for the Jobbing Association for five years and has been associated with the Jobbing Association for a longer period. The new office at St. Joseph is the result of a demand on the part of grain producers in the Kansas territory tributary to St. Joseph, that they be given the same market facilities and advantages as are enjoyed by shippers from other parts of the state. With this new Farmers Union office in St. Joe, those who market their wheat there will have all the marketing facilities and market information service that can be had anywhere. Elevator facilities in St. Joe are excellent, with a total capacity at that point of nine and a half million bushels. Establishment of this new office to better serve the grain producers is in keeping with the policy of the Farmers Union Jobbing Association to give its members the best that can be had in the way of service. It fills a need that has been felt for some time, and no doubt will meet the popular favor.—Cooperator.

PARAGRAPHS FROM WASHINGTON

W. P. Lambertson
There is a big elm tree out in front of the northeast corner of the old Capitol that George Washington planted the day he laid the cornerstone of the building.

The President is going West this summer to visit our national parks. One of the features of Washington is Rock Creek Park which contains 1800 acres, all in the District of Columbia. Rock Creek runs nearly straight south and flows into the Potomac between Georgetown and the White House. It is a clear, running brook, with beautiful drives all about.

The old canal from Georgetown to Cumberland along the Potomac was used by the Baltimore and Ohio until six years ago for freighting coal. Our First President and his friends built this canal.

Up the Potomac ten miles is a small Niagara, where the river is full of huge, jagged rocks. There is nothing "quiet on the Potomac" up there.

The new Memorial Bridge not yet completed points straight to Lee's home in Arlington at one end and to the Lincoln Memorial at the other—rather a hand-clasp of forgiveness.

The first filibuster in the House in sixteen years was put on the other day. One side didn't have strength enough to adjourn, and the other side didn't have the votes to put their proposition over. It was interesting to see arrested members brought in at 8:00 in the evening in their dinner clothes.

In Washington in the morning it is breakfast, the noon meal is the luncheon, the evening meal is dinner, and the midnight meal is supper.

Thursday of this week was set aside as a memorial day for the deceased members of the Seventy-First Congress—three Senators and twelve members, since March 4, 1929. Two short speeches, with appropriate music and beautiful decorations in the House, constituted the occasion. They formerly held these services on Sunday afternoons, one at a time. The average age of House members is about sixty.

We are enjoying distinction and respect, if you please, because of the Literary Digest pool on the Eighteenth Amendment. We are proud of Kansas.

LIVE STOCK FIRM HAS BEST APRIL IN HISTORY

With net earnings of approximately \$3,200 for the month's business, the Farmers Union Live Stock Commission Co. enjoyed the best April, in point of earnings, during the history of the firm. The business for April, 1930, reflects the steady progress being made by the firm. Net earnings for the first four months of this year amount to around \$8,350. The \$3,200 net earnings for April, 1930, exceeded by \$700 the earnings of any previous April.

An idea of the business being done by this firm can be gained by a study of a record of the receipts of live stock so far this year. Up until the first of May, 1930, this firm had received by rail, 1,453 car loads of live stock.

In addition to the live stock received by rail during the period mentioned, the Farmers Union firm received the equivalent of 7 car loads of cattle by truck. Truck-in hogs received equaled 225 car loads. Drive-in sheep received the first four months equaled 20 car loads. Receipts, combining shipments received by rail and by truck, during the first four months of 1930, amounted to 1,774 car loads.

A feature of the business as it is showing up on the books of the company, is the increase in the truck-in, or drive-in business. In 1930, using the same period of time as above mentioned—the first four months of the year—this firm has received 3,040 head of cattle. This is a gain of 1,267 head over the same period in 1929, when 1,773 were received.

A similar increase in truck-in business shows up in the hog receipts. In 1929, for the four-month period, this firm received 9,691 head of hogs by truck. This year the truck-in receipts of hogs consigned to this firm for that period amounted to 15,737. The gain this year over last year is 6,046 head. Truck-in sheep for 1930, up to the last of April, amounted to 2,087, while the corresponding receipts for 1929 were 2,011. This shows a gain of 76 head for 1930.—Cooperator.

DATES FOR MR. WARD

Monday night, June 2, McPherson County meeting at Conway, Kansas. Tuesday, June 3, Marshall County meeting at Blue Rapids.

Thursday, June 5, Douglas County meeting, all day, picnic dinner. Big Springs, Kansas.

Friday night, June 6, Williamsburg local meeting.

F. U. INSURANCE COMPANY

OVER WIBW FRIDAY NIGHT

The Farmers Union Insurance Company of Salina, Kansas, will have charge of the program to be given Friday night, from 8 to 8:30, May 30, over WIBW, Topeka, on the regular weekly broadcast of Farmers Union hour. Mr. Charles Broom, manager, will arrange the program and will deliver the principal speech of the evening.

WITHAM OVER WIBW ON FARMERS UNION AS BUSINESS ORGANIZATION

Radio Address Friday Night, May 23, Gives Many Interesting Facts

It is a valued privilege to be allowed to speak to this radio audience tonight, about the things that are closest to the farmers throughout Kansas, and in fact, throughout the whole country at this time. As you already know, this is the Farmers Union hour on this radio station, a time set apart when the thousands of farmers within the radius of this broadcasting station can tune in and hear discussed the matters that pertain to cooperative marketing of grain, produce and live stock, and to other things relating to the greatest of farm organizations.—The Farmers Union.

While it is my good fortune to represent as Secretary-Manager, the Jobbing Association, which is the Farmers Union grain marketing medium at Kansas City and Salina, my remarks this evening shall apply to the organization as a whole, embracing all the activities of the Kansas Farmers Union. We have three marketing agencies in Kansas City, affording the Farmers Union members the best there is in the way of marketing facilities for their products. I refer to the Farmers Union Cooperative Creamery, the Farmers Union Live Stock Commission Company and the Farmers Union Jobbing Association.

Cooperative marketing of farm products, through farmer-owned agencies, is coming into its own more and more each year. The cooperative system, as it has become developed through years of hard work and years of careful study and management, is coming to be recognized as the most important economic influence in American agriculture and marketing today. Its importance not only is recognized by the farmers, but by the entire economic and business structure of the country. It is true that not



H. E. WITHAM

every one sees the system of cooperative marketing in the same light. Naturally, it is not looked upon with great favor by those whose interests were best served under the old system, which provided for the farmer to produce, and took the marketing entirely out of his hands.

The attitude of the business world toward the farmer seems to be that the farmer's business is solely to produce and let somebody else do the selling or marketing.

Along about 1910 some of the leaders of the Farmers Union conceived the idea that the farmer should not only produce, but should build up his own marketing organizations. It is generally conceded and known by everybody that the manufacturers spend so much time, and perhaps more money, in selling their manufactured products as they do in the production. How long would the International Harvester Company or the Henry Ford factories operate if they did nothing but produce and paid no attention to the marketing of their products? Their warehouses soon would fill up with their products and they would be forced to sell below the cost of production, without this organized sales agency or marketing organization.

The Farmers Union as a business organization seeks to build up a market for the things they are producing on the farm. They can regulate the production, also, to a certain extent through intelligent marketing organizations. That is, they will, through this organization, find out the things that are most needed for the public, and will turn their attention more to producing these things that will sell best and will improve the quality of their products, helping the agricultural class in many ways.

It seems that this matter of business of the Farmers Union can be accomplished only through organization. No one can deny that the labor unions have improved their working conditions and wages a hundred percent through their labor organizations. Then, too, the labor organizations command the respect of employers and contractors, as there are certain requirements exacted of an employee before he can become a member of most of these standard (continued on page 4)

PAGE TWO

THE KANSAS UNION FARMER

Published every Thursday at Salina, Kansas, by THE KANSAS BRANCH OF THE FARMERS EDUCATIONAL & CO-OPERATIVE UNION, 119 South Seventh Street.

Entered as Second-Class Matter August 24, 1912 at Salina, Kansas. Under Act of March 3, 1872.

Acceptance for Mailing at Special Rate of Postage Provided for in Section 1103. Act of October 3, 1917. Authorized July 30, 1918.

A. M. Kinney, Editor and Manager
Mary Riley, Editor Junior and Women's Page
Subscription Price, Per Year, \$1.00

Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success.

Change of Address—When change of address is ordered, give old as well as new address, and R. F. D.

All copy, with the exception of notices and including advertising, should be in seven days before the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date.

NATIONAL OFFICERS

C. E. Huff, President, Salina, Kansas
Joe Atkins, Vice President, Wessington Springs, South Dakota
Jas. O'Shea, Secretary, Roberts, Montana

BOARD OF DIRECTORS

C. C. Talbott, Chairman, Jamestown, North Dakota
L. A. Chambers, El Reno, Oklahoma
Chas. Rogers, Indianola, Iowa
H. E. Howard, Denver, Colorado
Emil Becker, Clarks, Nebraska

KANSAS OFFICIALS

C. A. Ward, President, Salina, Kansas
W. P. Lamberton, Vice President, Fairview, Kansas
A. M. Kinney, Secretary-Treasurer, Salina, Kansas
H. B. Whitaker, Conductor, Emporia, Kansas
M. V. Gates, Doorkeeper, Logan, Kansas

DIRECTORS

Rex Lear, Stafford, Kansas
J. C. Gregory, Osborne, Kansas
H. B. Whitaker, Emporia, Kansas
Carl E. Clark, McPherson, Kansas
R. D. Samuelson, Olsburg, Kansas

FARMERS UNION JOBBING ASSOCIATION—1147 Board of Trade Bldg., Kansas City, Missouri; 915 United Life Bldg., Salina, Kansas.

FARMERS UNION CO-OPERATIVE PRODUCE ASSOCIATION—201 Oak St. Kansas City, Missouri.

FARMERS UNION LIVE STOCK COMMISSION—400-3-10 Live Stock Exchange Bldg., Kansas City, Missouri; Live Stock Exchange Bldg., Wichita, Kansas.

FARMERS UNION MUTUAL INSURANCE CO.—Room 202 Farmers Union Bldg., Salina, Kansas.

FARMERS UNION AUDITING ASSOCIATION—Room 201 Farmers Union Bldg., Thomas B. Dunn, Salina, Kansas.

KANSAS UNION FARMER—Salina, Kansas, Room 208, Farmers Union Bldg.

FARMERS UNION MANAGERS ASSOCIATION

C. B. Thowe, President
T. C. Belden, Secretary

SALINA, KANSAS, THURSDAY, MAY 29, 1930

WHAT THE LIVE STOCK TROUBLE MEANS

The Farm Board has been successful in setting up national sales agencies for grain, wool and cotton, but have run into a snag with live stock, as will be seen by reading the article on page one of the Herald.

What is the trouble?
The answer to that question must be found by taking a look at the live stock member of the Board, Mr. Denman. Previous to his appointment as a member of the Board, Mr. Denman was President of the National Live Stock Producers Association. When the matter of setting up a national sales agency came up, Mr. Denman insisted on setting up the sales agency with the Producers in control.

To this the Farmers Union Live Stock Houses objected, and they were joined in this disapproval by the Central at South St. Paul and the Farmers National at East St. Louis, the latter owned by the Missouri Farm Association.

The live stock cooperatives which refused to join the national sales agency, which was set up with the Producers in control, market, it is claimed, more than 50% of all live stock handled cooperatively at the terminal markets.

How then was the Producers able to outvote the others at the meetings? The answer is simple. The Producers have small sales agencies on markets like Buffalo, Cincinnati, and other eastern cities, where the volume is insignificant. These sales agencies were permitted to cast as many votes as large organizations like the Central and the Farmers National, either of which handles more live stock than all of the agencies of the eastern cities combined.

There is a lot of inside history connected with this matter with which the writer is not familiar. There is of course ill feeling and resentment.

The essential facts are—
Mr. Denman has set up a national sales agency for the handling of live stock, owned and operated by the organization of which he was President before he was appointed as a member of the Farm Board. He is certain to be charged with partisanship, and if his national sales agency fails to win the support of the organized farmers, the fault will lie at Mr. Denman's door. This is a pretty heavy responsibility.

The success of Chairman Legge in dealing with the farm organizations thus far is that Mr. Legge was a member of no farm organization previous to his appointment to the Farm Board, and hence has no bias.

The organizations which have protested the set-up of the National Live Stock Sales Agency have just cause for their dissent.
"Thrice he is armed who hath his quarrel just," said the ancient sage. In this case the quarrel is certainly "just".

—A. W. Ricker in Farmers Union Herald.

The purchase last week of the Hall Baker Grain Company at Kansas City by the National Grain Corporation, is understood to be the first step towards the building of an effective grain marketing machine. The Hall Baker Company is the largest cash grain house in the country, and one of the largest exporting houses, with contacts in every market in the world. This deal gives the National Grain Corporation control of six million bushels of storage in Kansas City. The buying of established grain houses doing export business seems to be the most practical way of getting ready to handle the 1930 wheat crop.

FARMERS UNION MANAGERS ASSOCIATION HOLDS SUCCESSFUL MEETING

(Continued from page one)

The assembling and shipping of the surplus crop of wheat of Kansas through co-operative channels, financed by the Government itself in such a manner that the producer will get a larger per cent of the consumer's price than he ever did before.

It is a big job. It is God-given, and we are it. Let's do it right. C. B. THOWE.

MINUTES OF THE FARMERS UNION MANAGERIAL ASSOCIATION HELD AT THE COATES HOUSE, KANSAS CITY, MISSOURI, MAY 21st AND 22nd, 1930

The meeting was called to order by the president, Mr. C. B. Thowe, of Alma, Kansas.
Minutes of the previous meeting were read and approved as read.
Program Committee—Harold Westgate, Manhattan; E. A. Crall, Erie; Clifford Miller, Brewster.

Resolutions Committee—Geo. Peet, Madison; Ward Spencer, Salina; W. W. Franks, Paola.
Ball Game Committee—Roy Emmons, Blue Mound.
Report by President C. B. Thowe.
An address by President C. A. Ward, H. E. Witham, Mr. Tharpe of Protection, Kansas; John Vecesky, E. A. Crall, Clifford Miller, and W. O. Sand.
Address by Mr. A. M. Kinney on Farmers Union Membership.
The meeting convened at 9:00, May 22nd.
Meeting called to order by President C. B. Thowe.
Report of the Ball Game Committee—Roy Emmons of Blue Mound, Kansas.

Address by Mr. Cowden of The Union Oil Company.
Discussion—O. C. Service, Winfield, and C. E. Elder, Beloit, Kansas.
Address on Merchandising—L. J. Walsh of Washburn-Crosby Company.
Addresses on Merchandising—Leonard Morris and Curtis Carter of the United Bi-Products Company.
Address by Ward Spencer, Farmers Union Insurance Company, Salina, Kansas.
Report of Resolutions Committee—Moved and Carried.

RESOLUTIONS

- We, your committee on resolutions, beg leave to submit the following:
1. We endorse the activities of The Federal Farm Board and The Farmers National Grain Corporation and pledge our wholehearted support to their program for the relief of the farmers of the United States.
 2. That we commend Dean Umberger of the K. S. A. C., Manhattan, Kansas, for the stand he has taken in regard to Co-operative Marketing of grain.
 3. That we commend Chairman Legge of the Farm Board and the Senators and Congressmen that have upheld the Marketing Act and its activities.
 4. We urge the farmers of the United States who are not members of a marketing organization to line up with some farm organization and help put this program over.
 5. We wish to thank Mr. E. G. Tharp of the Farmers Commission Company of Hutchinson for the splendid talk he gave us yesterday.
 6. We thank the officers of the Managerial Association for their activities in promoting the welfare of the organization and for the good program and entertainment they have given us.
 7. We thank the management of The Coates House for the many courtesies that they have extended to us.
 8. That we regret that Mr. Huff is unable to be with us today.

GEO. FRANK,
W. J. SPENCER,
GEO. M. PEET,
Committee.

RESOLUTION

Whereas, we have our own Cooperative Oil Company—the Union Oil Company, Cooperative, North Kansas City, Missouri—which has been endorsed by the Farmers' Union Managerial Association, as well as by the State Farmers' Union and other Cooperatives; and
Whereas, the Union Oil Company, Cooperative, is building a National-wide Chain of Cooperative Oil Companies, and are applying the same sound principles of purchasing and of serving Cooperative Companies which have proven successful for Cooperative Marketing Associations, and Cooperatives in other fields; and
Whereas, Cooperative Purchasing Associations can, and are rendering a vital service to farmers; and
Whereas, certain Old Line Oil Companies through their representatives have spread false and misleading propaganda about the Union Oil Company, Cooperative, for the purpose of hindering us in building our own Company; and

Whereas, we have had to stand such a fight from the enemies of Co-operative Marketing in our efforts to build our own Cooperative Marketing Organizations; and
Whereas, the recent fight made against Cooperatives by the United States Chamber of Commerce makes it imperative that all Cooperatives stand shoulder-to-shoulder; and fight their battles from behind the same breast-works;

THEREFORE, BE IT RESOLVED, that we denounce the tactics of the Old Line Oil Companies and pledge our support to the Union Oil Company; and

BE IT FURTHER RESOLVED, that we appeal to all Farmers Union members to stand by us in our efforts to help develop our own Cooperative Oil Company and to use the Cooperative Brand of petroleum products.

BE IT ALSO RESOLVED, that we request Farmers Union Managers who are not now handling Union Certified products to begin doing so as soon as possible and to also help us in developing the National Chain of Cooperative Oil Companies.

NEIGHBORHOOD NOTES

LINN COUNTY FARMERS UNION MEETING

The second quarterly meeting for 1930 of the Linn County Farmers Union was held at Blue Mound on Saturday, May 17th, although the morning was ushered in with rain, and intermittent showers continued all forenoon, by 11 o'clock there was quite a crowd of Farmers Union members from over the county gathered in town and more still coming and every car arriving seemed to have a goodly supply of well-filled boxes, baskets and pans that gave off a very agreeable odor. These were immediately carried into the Ladies Aid building and their contents spread on the tables, and lo, there was a feast such as only the farms and farm women can produce. Then the people were invited to line up and help themselves, cake, table style, and very soon the tables looked like they had been struck by a small Kansas tornado. After all the damage possible had been done to the eats, the tables were cleared away and President Gerstenberger called the meeting to order and it was with keen disappointment, he announced that the speaker of the day, Mr. Ward, state president of the Farmers Union, could not be present. A short program was then rendered, the audience singing America. A duet by Mrs. Mary Fuller and Mrs. Mabel Green; a reading by Miss Marguerite Woltsenmeyer. This was followed by splendid talks by Rev. J. H. Woltsenmeyer and Rev. Edgar Cook. And by the way, if anyone entertains the idea that a minister knows nothing of economics, they would have had the illusion quickly dispelled by listening to these addresses, as especially Rev. Woltsenmeyer talked like an old campaigner, but he showed he was a politician as he walked on farmers toes as well as others. Short talks were then made by several others. The routine business was then taken up and disposed of. It was announced that Mr. John McMurray, who is working in the interests of Farmers Union activities, will address an open meeting of Buckeye Local east of Blue Mound on Friday evening, June 20th. Goodrich was decided on as the next meeting place of the County Union, the date to be announced later. The meeting then adjourned with everyone feeling it was good for them to have been there.

—J. H. Laird.

us something more (as he certainly does like to talk) so we called him back and he told us what good progress our Co-operative Oil Company was making and then drifted off into his own troubles of hiring a man and waiting on his wife to buy her new spring hat.

Miss Edna Adams favored us with a reading, "Spring House Cleaning," and it was more than likely that incidents of a like nature were fresh in the minds of the men present, as it's just natural when spring comes for a woman to clean house.

We felt with so many new members we needed more education regarding the different state-wide activities. We had with us at this meeting, F. G. Bernhard and F. O. Stults, from the Farmers Union Livestock Commission, Company of Kansas City, and they told us of the steady growth the firm was making and with our co-operation could do better. We were certainly glad to have these gentlemen with us as explanations and contacts are helpful.

Very nice refreshments of ice cream, cake and coffee were served by the Rock Creek local. We spent a very pleasant evening and plans are for our next meeting to be with Williamsburg local Friday, June 6th.

President C. A. Ward is expecting to meet us and tell us some of the good things he has gathered along the way.

Mrs. Harry Morgan, Secretary.

HAWKINS LOCAL 1615

The Hawkins local spent a pleasant evening at their regular meeting May 13th.

Pres. Don E. Beck held a short business session and voted in another new member.

The program committee, Mrs. J. H. Young, Mrs. R. C. Nesbit and Mrs. Guy Veberg secured Mr. and Mrs. Elson Thayer and children, Virginia Lee and Frank J. and Mr. Stephen Losh to put on the program and they gave the following:

A Marionette Show, by Mr. Thayer and Mr. Losh; Baton Spinning by Mr. Losh; reading, "A Small Boy's Troubles," by Frank J.—times are sure to be a short boy. Interpretative hard for a small boy.

By Virginia Lee and I'm sure everyone enjoyed it. Mr. Thayer gave the last number, a reading, "The Relation of a Mosquito to Man," and we are still wondering how he could say so many words in so short a time. Mr. Robt. Weaver sang two numbers for us which were very nice. A "grab sack" supper with coffee and cocoa was served by the committee. Mrs. Beck supervised the committee. Mrs. Beck and Mrs. Morgan. Forty persons were present. The next meeting will be June 10. Hope every member will be there to answer "present".

Mrs. Harry Morgan, Sec.

MIAMI CO. LOCAL NO. 59

The Miami County Farmers Union No. 59 will hold its second quarterly meeting in the City Hall at Paola, Kans., on the 14th day of June at 1 P. M. sharp. Be sure and have your full quota of delegates at this meeting as final arrangements will be made for our annual picnic to be held at Oavatomie in the John Brown park during the month of August. Other business matters will be taken under consideration. Be there and help arrange our work and plans now working.

We need more help from you all in this drive for new members. They are here, let's go after them. Mean new member for each of you will mean a lot to our county organization.

S. J. LOHR, Pres.

W. J. PRESCOTT, Sec.

NOTICE, MINNEOLA LOCAL NO. 1228

Minneola Local will give a program and ice cream social on the evening of June 3rd. Lady members please bring cake. Everyone cordially invited. A good program and good time is assured.

B. C. Nelson, Pres.

The second quarterly meeting of the Greenwood County Farmers Union will be held on Thursday, June 12 at the Sedley school house with an all day meeting with basket dinner at noon. There will be a speaker at this meeting.

Chas. A. Roberts, Sec.-Treas.

DATES FOR MR. SWANSON IN MITCHELL COUNTY

Mulberry.....Monday night, June 2
Prairie Gem.....Tuesday, June 3
Excelsior.....Wednesday, June 4
Dist. No. 3.....Thursday, June 5
Turkey Creek.....Friday, June 6
Hunter.....Saturday, June 7
Fairview.....Monday, June 9
Custer.....Tuesday, June 10
Luton Creek.....Wednesday, June 11
Cass Creek.....Thursday, June 12
Scottsbluff.....Friday, June 13
Everest.....Monday, June 16
Glen Elder, regular quarterly meeting.....Tuesday, June 17
The above meetings are held at schoolhouses of names mentioned except Hunter, Everest and Glen Elder.

The fifty-fifth quarterly meeting of Osage County Farmers Union will meet Thursday evening, June 13th at Vassar, Kans. We will have with us at this meeting as speakers, Mr. Seaman, of the Produce association and Mr. Witham of the Jobbing association.

Those who are interested in the activities of the National Farm Board should not miss the meeting.

Respectfully yours,
W. E. BRODERSON,
County Sec'y-Treas.

FEDERAL FARM BOARD NEWS

(continued from last week)

The aim to eliminate waste is by storing agriculture products as near as possible to the point of production so that they may go to the best and quickest and most economical markets. As it is today, wheat in Montana is shipped east, and maybe, will be shipped back again which will incur a waste. It might just as well have been shipped west. In that position, there would have been three times the bargaining power, and whatever the advantage is, it should accrue to the Montana farmer.

Statistics reveal that there are more than six million farmers in the United States. These farmers are just as vital and as new to the government as the demands from these farmers to aid the agriculture industry?

Why should the government aid the farmers' agriculture industry any more than it should aid the mill lionaire to make more millions? Let us reason again. We will start at the bottom of this for the third time.

When America was discovered, the Pilgrims first started an industry in the form of agriculture. Agriculture then put America upon its present stage of prosperity. Therefore, the government concentrated upon this to the extent that the best way to climb a ladder is by starting on the first round at the bottom, because the farmers are at the bottom.

How can this be done? This calls for reasoning. The country's selling power is vested in the farmer. Then, if the government can aid the farmer, it will increase his buying power. If the farmers buying power is increased, the country's selling power will be increased. Then, if these two are brought about, our unemployment situation will be decreased. Therefore, if these unemployed can be given a chance to eat as the average American eats, you will see our surplus decreased and our demand increased.

The whole situation can be summed up in these two factors, surplus and demand. But facts show us today that it isn't surplus and demand that is controlling the market. If it were, why is it that flour and bread remain at their old prices? It makes no difference to the Miller and Baker, he will sell his products at his own fixed price.

In life, we will always find that as the years go by, we have periods of changes or adjustments. We also find that we are more successful in life after a period of readjustment. That is what the government is doing today, readjusting. Some might be inconvenienced but the country as a whole will be benefited.

It is not the purpose of the Federal Farm Board to injure anyone. Their task is to benefit someone, and that someone is the American farmer in the terms of twenty seven million people, whose hopes and aspirations are the same as yours and mine.

The best advice is to do your own thinking and not listen to the Farm Board enemies. Reason with the government and always abide with the nationally known slogan, "In union we stand."

—L. R. Bevan

"AND WHEN IT RAINS"—
Housewife: "Don't bring me any more of that horrid milk. It is positively blue."
Milkman: "It ain't our fault, lady. It's these long, dull evenings as makes the cows depressed."

LETTER FROM A. W. RICKER

St. Paul, Minn., May 20, 1930.

Kansas Union Farmer,
Salina, Kansas.

Dear Sir:

The Herald, in addition to publishing the report of the Live Stock Houses which dissented from the set-up of the National Live Stock Sales Agencies, will print an editorial, copy of which is enclosed.

It is certainly something to be greatly regretted that a national live stock sales agency could not have been organized on a basis where all existing cooperatives could be federated into one national sales agency, closely patterned after the set-up of the Farmers National Grain Corporation. Had the pattern of the Grain Corporation been followed, we would now all be working together.

As matters stand at the present time, it looks like both sides have burned their bridges. It is now a contest of the Producers against all the other cooperatives, with the Farm Board supporting the Producers.

If this is to be a fight, the battle may be won by our side only by all the Houses which dissented sticking together. It seems to the writer that a national association of the dissenting Houses should be formed for mutual aid and assistance. If this is not done, some of the dissenting houses are bound to suffer, especially at competitive points.

Perhaps, all of you hope, as does the writer, that reason and justice may yet prevail, and a national organization formed that will be just and fair to all parties concerned.

Yours very truly,

(Signed) A. W. Ricker,
Editor, Farmers Union Herald.

THE INSURANCE CORNER

We certainly appreciate the wonderful work of all our people both agents and members in producing business thus far this year. Do you realize that up to now this year is perhaps the best year in the history of the Company so far as volume of business is concerned? The year 1925 was the largest in our time but 1930 is so near the former mark that we feel sure that by the end of May we will have set a new one to strive to surpass. Don't forget the contest and especially the one on membership in the Union. One agent has already secured about twenty new members so look to your record on this one matter. You have no reason to be ashamed to ask anyone to join this great farm organization. We have through the agents of our insurance company the best medium for organization on earth if each will do his part. Let's all push together and go over the top so fast they can't even see our dust.

In our rush to secure volume of business let us not forget quality as well as quantity. By doing this and rejecting the poor risks we can cut down our losses and reduce our expense and build our surplus faster, which will reduce the cost eventually. Remember that you, the agents, are the eyes of the company in selecting risks that are at least the average and that stand at least an even chance to be a paying proposition for your Company. Remember, also, that we cancel the poor risks as fast as we inspect them and find them unsafe or unfit to carry insurance. Not many agents write this class of risks but I am sorry to say some do and that when we find too many poor risks in one agent's risks he is very likely to have his contract cancelled, fact that a person is a good member of the union and active in all its branches does not entitle him to insurance of his property if his property is not a reasonable risk. We must try to run our organization on a sound business basis if we expect to prosper.

We have a very pleasant call from a group of Plainville people during the week. Mr. T. J. O'Brien, our agent in that vicinity, as well as Mr. Finnessy, Mr. Westhusin and Mr. Weaver were in. They plan to bring their elevator organization into our group plan and be able to take advantage of the marketing act. We like to be able to meet all the Farmers Union people when in Salina and get acquainted with those whom we have not met before and renew our friendship with those we have had the pleasure of meeting previously. Be sure and call when you come to the headquarters city.

We wonder how many of our people are listening in on station WIBW, Capper publications at Topeka, each Friday evening at 8 o'clock to the Farmers Union programs. A different organization appears each week.



Junior Cooperators by Aunt Patience

HOW TO BECOME A MEMBER OF THIS DEPARTMENT

Any boy or girl between the ages of six and sixteen, whose father is a member in good standing of the Farmers' Union, who writes a letter for publication, can be a member of this department, and is entitled to a pin. In order to receive a book, he must signify his intentions to study the lessons and send them in. We cannot send out books to those who do not intend to send their lessons. The address to which all Juniors should send their letters is: Aunt Patience in care of the KANSAS UNION FARMER, Salina, Kans.

Dear Junior Cooperators: I was glad to see so many Essays entered by our Club members this week, in the Farmers Union Mutual Life Insurance Co. Essay Contest. Some of you may still have time to get yours in by June 1st—the contest closes at midnight, on that day. For those of you who may not have seen the rules, I'll give them again.

1. The subject of the essay must be "Why My Daddy Should Have Life Insurance With The Farmers Union Company."

2. Each participant must be a member of the Junior Cooperators.

3. The essays should not exceed five hundred words in length.

4. The judges will be selected from the officers of the State Farmers' Union at Salina.

The first prize is \$10.00 in gold, and the second, \$5.00. These prizes are well worth trying for—send yours in, you may be a winner!

I received a good many completed lessons this week—they looked very neat and well done, to me. I'm sending them on to our Junior Instructor. I wish, though, all of our members would remember to put their names and addresses on each page of the lesson they send us—that way, they can't become lost. I have a lesson this week from St. Paul, Kansas, which has no name on the lesson sheet. So of course I can't give any credit for it—the owner will please send in his name and address, I'll be glad to send the lesson on.

Here it is—almost Children's Day again. Write me and tell me how you've spent that day—whether you've been in any Children's Day programs and what you did in them.

Remember—the membership list will be published again in our next issue—June 5th—so all of you who want your names to appear in it—hurry and write me.

Aunt Patience.

Codell, Kans.,
May 16, 1930.

Dear Aunt Patience: I will be 14 years old October 31 and in the 8th grade next year. Have I a twin? My father is a member of the Farmers' Union. I would like to join the Junior Cooperators. Please send me a pin and a book. I read the letters every week and enjoy them very much. Hoping you much success in the future, sincerely yours,

Amelia Miller.

Dear Amelia: We'll have to wait and see if you hear from our "twin"—I know you must have one, or some almost a "twin," among our membership. I'm glad you're our club and the letters—I think they're very interesting, too. Your pin and book will be sent soon.

Aunt Patience.

Ellsworth, Kansas, Star Route
May 17, 1930.

Dear Aunt Patience: I saw in the paper about writing to our Junior twins. My birthday is November 11th. I hope I have a birthday twin. Your niece,

Evelyn Swoboda.

Dear Evelyn: Thank you for sending in your birthday date. I notice you've included your essay for entrance in the Insurance Contest—I'll give it to Mr. Lear. Write us again. Aunt Patience.

Wakeney, Kans.
May 17, 1930.

Dear Aunt Patience: I am 13 years old and in the 8th grade. My birthday is March 11, 1930. Have I any twins? I think it would be a good idea to include the date of each birthday on the membership roll—then we could find our twins. I am spending my summer vacation by being at home and working. I got my pin and book May 1st. I sure like to wear my pin. For pets, I have a goose named Fluffy. For books I am reading a story book named "The Piper of Hamilton." Write soon. Yours lovingly,

Tabca Fabrizius.

Dear Tabca: That's a pretty good way to spend your vacation—but don't work too hard! I'm so glad you weren't disappointed in the pin and book. I wish we could all see "Fluffy"—I know he must be awfully nice. The book sounds interesting, too. I notice you've sent in your lesson—good! Write again.

Aunt Patience.

Ogallah, Kans.,
May 19, 1930.

Dear Aunt Patience: I am sending in the lesson but I did not get all of it because our paper for April 10th was destroyed and I left out some part that I did not understand, (the 4th demandment) for one. Yes, and I want to thank you for the pencil. I think it was very nice. I will try to keep up my lessons better this year. Your niece,

Helen Millman.

Dear Helen: I'm so sorry you missed part of the lesson—I wish we'd all make the resolution you have—to keep up our lessons better this year! I'm sending the lesson on to our Junior Instructor—let me hear from you again soon.

Aunt Patience.

Minneapolis, Kansas,
May 15, 1930.

Dear Aunt Patience: How are you? I am fine. My daddy belongs to the Farmers Union so I would like to join your Club. My birthday is October 5th. I will be twelve years old. I passed into the seventh grade. I go

to Penroll Gay school. Well, I must close for this time.

Leota Rotrock.
P. S. Are the lessons in the Farmers Union paper? If they are, I don't see them. I have five little kittens. I haven't named them yet. Will you please send me a pin and book.

Dear Leota: I'm very well, thank you—and I'm glad you thought to send your birthday date. We have one lesson each month—the next one will appear June 12th, so watch for it. Our last was May 8th. I believe I like little kittens more than any other kind of pet—tell me what you decide to name them, and what color they are.

St. John, Kans.,
May 8, 1930.

Dear Aunt Patience: How are you? I am fine, and hope you are the same. I am sorry but I have lost all the papers that have the answers to the questions, in my lesson and I didn't get to read them, either. You don't happen to have some copies, have you? If you have, would you please send me them? I suppose you are busy as bees, aren't you? I will try to keep track of the next papers. The dates of the papers I want are April 1st, April 10th and March 27th. I can't get my lessons very well with-out papers. The verse that is in this paper May 7th is a good one to remember. Well, I must close for this time. Your friend,

Ellen Pearl Brem.

Dear Ellen Pearl: Goodness! We're all having more bad luck with our papers, aren't we? I explained in last week's paper why I was no longer able to send back copies of the papers. I'm sorry—and you'll have to start with the lesson you have. I'm pretty busy, all right, but never too busy to read and answer your letters. So write us again soon.

Ports, Kansas,
May 17, 1930.

Dear Aunt Patience: How are you? I am fine. And hope you are the same. I am ten years old and will be eleven years old June 16th. Have I a twin? I have three sisters and three brothers. Ethel, 8; Teddy, 7; Dorothy, 5; Harry, 4, and Anthony, 3; Maxine, 4 months old. I will be in the sixth grade next year. We milk 15 cows. I milk some of them myself. My father is a member of the Farmers Union. For pets I have a dog we call "pup." We have three cats and six kittens and 140 little chickens, and 9 little turkeys. I will send every lesson in. Will close for this time. I would like to be a member of your club.

June Knoll.

P. S. Will you please send my pin and book as soon as you can? The number of the Farmers Union meeting is Mayflower Local 287.

Dear June: I enjoyed your letter so much—that's the way I like to hear from members to do tell us all about themselves, their families, their pets, what they are doing, and so on. Why don't you ask Ethel and Teddy to join our Club, too? Dorothy can join next year. Yes, your pin and book will be sent very soon.

Aunt Patience.

Ogallah, Kans.,
May 16th, 1930.

Dear Aunt Patience: I enjoyed your recipes and I liked the candy very much. And my mother was surprised when she saw how good it was. Yours truly,

Richard Weigel.

Ogallah, Kans.,
May 16th, 1930.

Dear Aunt Patience: I enjoyed your recipes very much and my mother was surprised when she saw how good they were. Yours truly,

Frank Weigel.

Dear Frank and Richard: I'll answer your letters together—as they're about the same thing. I am so glad you thought to write me about how you and your mother liked the recipes and candy—what you found the recipes a success. Please let me hear from you again.

Aunt Patience.

Marysville, Kans.,
May 19, 1930.

Dear Aunt Patience: I have read all the letters and enjoyed them very much. My father belongs to the Farmers Union at Herkimer. I have three brothers and four sisters. I am keeping all the papers now and enjoy

reading them. I am twelve years old in June. I will be 13 June 9th and in the seventh grade. I go to the Cunningham School. My teacher's name was Miss Esther M. Koepf and my teacher next year is Miss Esther M. Griswold. I would like to join your club. My little sisters, Delores Jean and Evelyn Anna and my two brothers, Bernard John and Stephen Leo would like to have a pin and book. I will try and keep them up. Do we have to send them in every month? Well, I will close. Your loving friend, Mary Katherine Wilson.

Dear Mary Katherine: We are glad to make you a member of the Club. Your little sisters and brothers must each write a letter to me, before I can send them a pin, as that is one of the Club rules. Tell them to write soon and I'll be very glad to send them a pin and book—I'll send yours very soon. I think it may be better to send in the lessons each month—if you wish, however, you may keep them in the book I'll send you.

Aunt Patience.

Ellsworth, Kans.,
May 17th, 1930.

Dear Aunt Patience: I was very much pleased with the lesson I received. I am getting my lessons in when my school is out. My school was out April 22nd. I am glad to see such a large enrollment of Juniors. Your niece,

Bernadine Svoboda.

Dear Bernadine: I'm so glad you liked the prize and that our list of Junior Cooperators is growing so steadily. I notice you sent in your essay for the Insurance Essay Contest—I'll have it to the judges at once. Write me again.

Aunt Patience.

Wellsville, Kans.,
May 20, 1930.

Dear Aunt Patience: I don't know if my lesson is right or not. I think I answered all I should but that one question on "Activities of the Farmers' Union" and I haven't the paper. I am only in the fifth grade so I don't work all of them. Please would you tell me if I have sent every lesson in this year or not? If I have missed some would you kindly tell me what ones? Please, I am rather late this time but have been cleaning house and couldn't help it. Hoping you a happy Children's Day, Yours truly,

Mina Minerva.

Dear Mina Minerva: I'll send your lesson on to the Junior Instructor—she can tell you about whether you've completed all the lessons, or not. Your lesson looked very nice, I thought. Better late than never, you know—and there are some who are later than you, so we'll forgive you this time. I hope you have a happy Children's Day, too.

Aunt Patience.

Pfeifer, Kans.,
May 18, 1930.

Dear Aunt Patience: I am thirteen years old and I will be the eighth grade. I would like to join your club. My father is a member of the Farmers' Union. I think it will be a great pleasure to join it. Please send me a pin and book. I am going to do my best to get the lessons. When I am going to get my book and pin? Yours truly,

Adelaide Roth.

Dear Adelaide: I hope you'll like our Club as much as you expect—I'll be very glad to have you as a member. Your next lesson will be June 12th. I'll send your book and pin very soon. Please write again.

Aunt Patience.

Penokee, Kansas,
May 17th, 1930.

Dear Aunt Patience: I would very much like to join the Junior Cooperators. I am twelve years old, have a light complexion. I am going into the 8th grade next year but I may have to carry one of my seventh grade subjects. It has been raining today. It sure has been rainy weather. We have three hundred chickens. We had 500 but we lost so many. I have a little sister, she was two years old Christmas day. For pets, I have a dog named Laddie, and two kittens. We have three little calves, one was born this morning. Are there any boys or girls' birthdays on mine, January 10th? I wish some of them would write to me and others who are not on my birthday. Did you hang May baskets? I never. I will try and study the lessons and send them in. Do you want me to send just the answers? I saw the May lesson in last week's paper. I hope I may have a pin and book. I saw two boys' letters in the paper from Penokee. Will close, very truly,

Ferna Wood, RFD 1.

Dear Fern: I'd like very much to have you as a Junior Cooperator, too! Yes, we've been having a great deal of rain here, too. Your baby sister has a nice birthday, hasn't she—Christmas Day? No, I didn't hang any May baskets, either. I think it's a little better to send both answers and questions—that makes it easier to grade the lessons. I'll send your pin and book very soon. Write again soon.

Aunt Patience.

OF INTEREST TO WOMEN

IN THE REFRIGERATOR

As the time draws near when it becomes necessary to use ice to preserve the food supply of the family, it is not out of place for us to wonder if we all "know our refrigerators." Some fortunate women have the electric type, which has so many things in its favor, but many have to be content with the ice, either manufactured or "au naturel," and are only too glad to have that and to be spared the many trips to the cellar where food is to be kept. The benefits of refrigeration are too well known to need discussion here, but a suggestion as to the placing of the food in the refrigerator might not be amiss.

Some foods—the highly perishable ones—require a low degree of cold to keep them at their best, while others—vegetables and fruits for instance, dry out and lose their natural juices and flavors if kept in a temperature too low. For this reason a correctly constructed, well-iced and properly operated refrigerator is necessary for the safe-keeping of all perishable foods. In the well-known type, where the ice compartment is on the upper left-hand side, the coldest spot, usually about 45 degrees F., is that immediately underneath the ice compartment. Here the milk, cream and other dairy dishes, desserts and broths should be kept. The current of cold air then circulates to the right, and the next coldest spot is the lowest right-hand compartment, and here uncooked meats and fish should be placed, also there should be a covered jar for salad materials. The current continues upward, and on the next shelf above, usually about 48 degrees F., berries and cooked meats may be kept. On the next upper shelf is the place for cooked vegetables, eggs, fats and leftovers. On the very top shelf is the place for fruits and vegetables. If such an arrangement is followed, the different foods will be kept with a maximum of retained flavor and a minimum of loss.

The use of the ice compartment should be kept as well filled as possible, as a matter of economy in the use of the ice and the preservation of the food. It is a great mistake to allow the supply to get too low. It is also poor economy to waste the ice by allowing it to melt. Other varieties of both ripe and green olives are to be tested in a similar way shortly.

—Holstein Breeder and Dairyman.

THE THREE-COLOR SCHEME IS POPULAR

When in doubt as to the three best colors for any scheme, try this simple method of selection: If curtains are patterned, the plain may repeat the most prominent color in the curtain design; sofa and perhaps one chair the second best color; other chairs may accent a third color found in the curtains. When the rug is patterned, use the color you like best in the design for the covering of the sofa; second best color for two of the chairs; second and third best colors for other chairs and cushions, and let curtains be in harmony.

HOW DOES YOUR GARDEN GROW?

The man or woman who has never pulled a scarlet radish from his own garden patch or eaten a vivid sun-warmed tomato from his own vines, munched an ear of green corn put from his own corn stalks while the water for its cooking was babbling merrily on the kitchen range, has missed one of life's most delicious thrills.

Making a garden, growing the green stuff on a table, harvesting the cabbages, storing the squash and turnips and digging the potatoes—every step in gardening is filled with a glorious excitement from the moment the first faint green leaf appears above the soil until the last green tomato has been transformed into translucent, tender, spicy pickles.

It is amazing the results one may obtain—one packet of tomato seed will furnish enough plants to supply the family with even some for canning; a cation of corn seed will give the family special treats for several weeks; a paper of radish seed will be ample to provide the family and some of the neighbors many crisp, piquant radishes, a little lettuce seed will plant a row 100 feet long, and so one might go on and on.

Does a garden pay? From a money standpoint, if one considers what is spent for fruits and vegetables if all that a family of five ought to have were bought, there is a substantial saving. Based on the number of servings of fruits and vegetables which are essential if the diet is to be adequate for a family of five, and computed at the cost for canned and fresh

foods, nutrition experts have figured the cost for a year \$152.72. With a garden at hand, folks will use that quantity of vegetables and fruit. Without it, how many will spend \$152.72 for that part of the diet?

Granted that a garden pays in a financial way, it is surely true that it pays in other ways, too. It is a splendid place in which to develop co-operation among the members of the family. If children are allowed to help with the planning, they will enjoy helping with the work.

Mothers find that their children enjoy eating many vegetables they once thought they disliked after they have raised them in the garden. Vegetables and fruits are essential to health and well being. Freshly gathered vegetables are not only more palatable, but also their food value is higher than those that are old and wilted.

A well-kept garden is a beautiful spot. It is a pleasure to look at. To have a hand in making things grow—either vegetables or flowers—makes them mean more. When one thinks how many find their nerve rest and good cheer in a garden and to how many it spells health and joy, can one doubt that a garden pays—and pays—pays? —K. C. Star.

VITAMIN IN RIPE OLIVES

Ripe Manzanillo olives may be served for their food value, rather than as a mere relish, for this variety has been found to be rich in vitamin A. Manzanillo olives, which are of medium size, are grown in California, ripened on the tree, treated in the canning factory to develop flavor, and sealed and processed in air-tight containers like other canned foods. They contain from 14 to 20 per cent of oil. Samples of commercial packed ripe olives of the Manzanillo variety were recently tested in a series of feeding experiments by the Bureau of Home Economics of the United States Department of Agriculture. The growth of the 50 laboratory animals given these olives as a part of their regular diet indicated that they were receiving an abundance of vitamin A. This is the vitamin essential for growth and well-being at all ages, for successful reproduction, and for resisting bacterial infection. Other varieties of both ripe and green olives are to be tested in a similar way shortly.

SANDWICHES

Culinary history tells us that Lord Sandwich one day being in a great hurry and not wishing to take the time to dine in the proper manner, asked for a slice of meat between two pieces of bread. The concoction was so satisfactory that the rest of the court followed his example and there have been "sandwiches" ever since, steadily gaining in popularity.

A sharp knife and well creamed butter are imperative if neat attractive sandwiches are to be made. While bread of firm, even texture is desirable, it is of less importance than the keenness of the knife and the softness of the butter.

Crusts are permissible on children's or full meal sandwiches. Dainty party sandwiches should have the crusts removed. Avoid waste by cutting off the crust before slicing the bread.

Children love sandwiches cut in fancy shapes with cookie-cutters. Hearts, diamonds, half moons and animals will disappear like magic, no matter what the filling.

Fillings are fillings for many varieties of sandwiches gleaned from many sources:

One cup chopped cooked liver, ¼ cup grated raw carrot, ¼ teaspoon salt, cream. Combine liver which has been put through food chopper with grated carrot. Season with salt and add enough cream to make moist. Put between slices of buttered whole wheat bread.

One-half cup canned salmon, 1 tablespoon lemon juice, ¼ cup finely shredded leaf lettuce, creamed salad dressing. Remove skin and bones from salmon. Mash with lemon juice and add lettuce. Mix thoroughly and add salad dressing to make moist. Put between thin slices of white bread and butter.

One-fourth pound cold boiled ham, 4 tablespoons minced onion, 3 eggs, few grains pepper. Trim fat from ham and use to cook filling. Cut meat in shreds and add with onion to well beaten eggs. Season with pepper and pour into hot frying pan lightly greased with ham fat. Cook slowly stirring until consistency of scrambled eggs. Put between thin slices of buttered bread. This filling can be used either hot or cold and is good between toast or plain bread.

Four tablespoons peanut butter, 4 tablespoons cream cheese, ¼ cup crushed pineapple. Combine ingredients, working them with a fork until well blended. Put between thin slices of buttered whole wheat bread.

STAND ASPARAGUS UPRIGHT TO COOK

Asparagus, one of the valuable green spring vegetables, needs particular care in preparation. Many cooks find it difficult to prepare asparagus so that it will be tender without losing color, flavor or substance. Too often when the stalks are cooked sufficiently, the tender, delicate tips are too soft to hold their shape, are overcooked, and lack flavor.

To determine just how much of the stalk to disregard, break rather than cut the asparagus stalk. When the stalk snaps off without tearing, it is tender. If the tough stalk is removed from the end of the stalk, it may be cut in pieces, cooked until tender, and served as creamed or scalloped asparagus, or used as a puree for making either stock or cream soups. To prepare the puree, rub the cooked asparagus through a sieve.

To avoid overcooking the tips, after scraping off any tiny leaves, wash the asparagus, cut it into equal lengths, disregard the tough portions, tie it in bunches with a soft string and cook it standing upright in a deep sauce pan. The water should come about two-thirds of the way to the tips, which should be cooked by the steam alone. Cook until tender but not soft. As with most green vegetables, asparagus is better slightly undercooked than overcooked. Serve the asparagus in long or short pieces on buttered toast with melted butter or a cream sauce.

FADS

Charlie Chaplin mustaches and kiewpies were all the rage in 1914. Short skirts and wrist watches arrived along with tortoise shell glasses in 1916. Jazz was a 1917 invention. Bobbed hair and polishing noses in public struck us in 1921. Cross words puzzles became a nuisance in 1924. The 18-day diet and long dresses came in 1929. What next?—Los Angeles Times.

GELATIN SALAD BASE PERMITS VARIATIONS

(12 servings)
2 level tablespoons gelatin
¼ cup cold water
2 cups boiling water
¼ cup mild vinegar
2 tablespoons lemon juice
¼ cup sugar
1 teaspoon salt
Soak gelatin in cold water about five minutes and dissolve in boiling water. Add sugar, vinegar, lemon juice and salt. Set aside in cool place to congeal. Add any combination of vegetables, either raw or cooked, to this gelatin salad base, using the proportion of three cups of vegetables to this recipe. Rinse molds in cold water and fill with salad mixture. Allow salad to congeal in cold place. To serve, unmold on lettuce and garnish with mayonnaise.

The following salad variations may be added to the above salad base:
1. Add 1 cup shredded cabbage, 1 cup grated raw carrot and 1 cup finely cut celery.
2. Add 1½ cups shredded cabbage, 1 cup diced celery and ¼ cup finely cut green pepper.
3. Add 1 cup diced celery, 1 cup finely cut cucumber and ¼ cup stuffed green olives (which have been cut in small pieces).
4. Add 1 cup finely cut cucumber, 1 cup grated raw carrot and ¼ cup finely cut pineapple.
5. Add 1 cup diced celery, 1½ cups shredded cabbage, ¼ cup finely cut green pepper and ¼ cup finely cut red pepper or pimientos.

VEGETABLE SALAD

1 cup diced cooked carrots
1 cup cooked peas
1 cup diced celery
2 tablespoons chopped onions
2 tablespoons chopped pimientos
¼ teaspoon paprika
½ teaspoon salt
¼ cup salad dressing.
Mix and chill ingredients, serve on lettuce.

CHICKEN SALAD

(Serving 12)
4 cups diced cooked chicken
4 cups diced celery
1½ teaspoons salt
¼ teaspoon paprika
4 tablespoons chopped pimientos
1½ cups stiff mayonnaise
¼ cup whipped cream
Mix cream and mayonnaise. Add one-third of mixture to other ingredients. Mix well and chill. Serve on crisp lettuce and top with rest of mayonnaise mixture.

BREAD AND BUTTER SANDWICHES

12 slices thinly cut graham bread
12 slices thinly cut graham bread
¼ cup butter
Cream butter with fork until very soft. Arrange slices of bread on flat surface and spread with butter. Place white bread slices graham slices. Press firmly and cut out with heart-shaped cookie cutter. Wrap sandwiches in damp cloth and store in bread box until ready to serve. Arrange on serving tray. Garnish with flowers.

KANSAS UNION FARMER WEEKLY EXCHANGE

If members of the Union have anything to sell or exchange, they should advertise in this department. Rate: 3 cents a word per issue. If run 4 times 10c per word for the four issues. Count words in heading, as "For Sale" or "Wanted to Buy," and each initial or figure in the address. Compound words count as two words. CASH MUST ACCOMPANY ORDER—TRY THIS DEPARTMENT—IT WILL PAY YOU.

CLASSIFIED ADVERTISING

WANTED

WANTED—Hear from owner having good farm for sale. Cash price, particulars. John Black Chippewa Falls, Wisconsin.

Position Wanted—as manager of Farmers Union elevator. Have had experience and can give good references. Write S. G. C. Kansas Union Farmer, Salina, Kans.

FOR SALE

FOR SALE: Baldwin and Gleaner Combines. H. W. Porth, Winfield, Kans.

Hedge and Catalpa posts for sale, carlots. Box 708, Winfield, Kans.

FOR SALE OR TRADE for land, modern house in Lawrence. Close to University and town. 518 Louisiana St., Lawrence, Kans.

MISCELLANEOUS

MAIL INSURANCE

See M. E. Greenwood, at Carlton, Kansas for your Farmers Union insurance of all kinds.

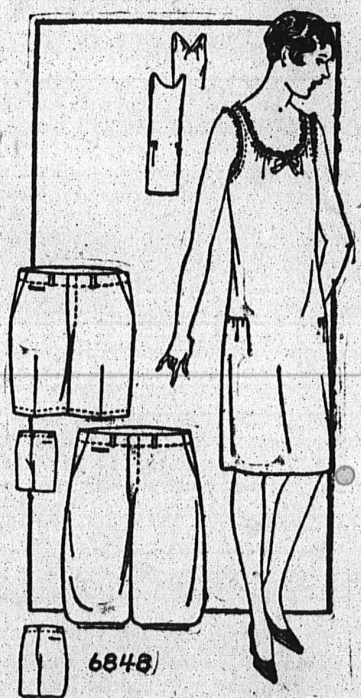
FUDGE CAKE

¾ cup butter
2 cups sugar
4 eggs
1 cup milk
2½ cups pastry flour
2 teaspoons baking powder
1 teaspoon vanilla
3 squares unsweetened chocolate
1 cup chopped raisins

Cream the butter and add 1 cup of sugar, continue creaming; beat the egg yolks with the rest of the sugar; add the vanilla and combine the two mixtures. Melt the chocolate over hot water and add to the egg and butter mixture; sift the flour and baking powder together and add alternately with the milk. Chop the raisins and dredge them with a little flour; stir into the batter, then fold in the stiffly beaten white of the eggs. Spread the batter about half an inch thick in well buttered and floured shallow pan. Bake at 350 degrees. This recipe will make two cakes about twelve inches square. Turn out on the cake cooler and spread with fudge icing.

Rhubarb Jelly

Finely chop fresh rhubarb and measure 2 cups by pressing into the cup all that it will hold each time. Add 1 cup water and bring to boil; boil five minutes, then strain through cheesecloth. To 1 cup juice so obtained add 2 cups sugar and ½ cup prepared pectin. Mix well, bring to the boil; note the time, and boil hard for one minute, stirring constantly. Remove from the fire, skim and pour into hot sterilized glasses.



6848. Boys' Trousers and Knickers.

Cut in 5 Sizes: 6, 8, 10, 12 and 14 years. To make the Knickers for a 14 year size requires 2 yards of 35 inch material. For the Trousers 1½ yard is required. Price 15c.

6227. Ladies' Slip.

Cut in 4 Sizes: Small, 34-36; Medium, 38-40; Large, 42-44

Cooperative Oil News

About fifty Farmers Union Managers, Officials and Board Members visited the Oil Company plant last week. Included in the group were President Ward, Secretary Kinney, and Farmers Union Managers from all parts of the State.

They were practically unanimous in their expressions of approval in the way in which the plant has been developed and the economical way in which it is operated. All of the employees here at the plant feel that the "Hired Hands" of the members, and they are doing "Our Dead Level Best" to render every possible service.

It has been a source of great satisfaction for us to know that the members who have visited the plant from time to time approve the way in which it is operated and we hope every member will have an opportunity to visit his plant.

In speaking before the Farmers Union Managers Association Mr. O. C. Servis, manager of the Farmers Union at Winfield, Kansas, who has operated a bulk station for several years, made the following statement, "We made as much profit last year on \$25,000 worth of petroleum products as we did on \$95,000 worth of other commodities. In other words our profit was approximately four times as much on petroleum products as the other lines we handle." He added "Union Certified quality is helping us to build a large volume."

John Zeller, manager of the Equity at St. Francis, Kansas, was a visitor at the Union Oil Company plant while in Kansas City to attend the recent Equity Grain meeting.

He is the manager of one of the largest Equities in the west. In commenting on Union Certified he said, "It is going over big in our territory and we expect to handle a much larger volume this year than last." To those who know the modest, unassuming manager from St. Francis this kind of statement means a lot.

President Melton of the National Farmers Equity Union in an address at the recent Equity Grain meeting in Kansas City pointed out that the average income of the farmers of the United States was only \$740.00, or a little less than half the average Rail-

road worker. Cooperative Marketing Associations have increased the farmers' income while Purchasing Associations decreased his expense. The two working together will help increase his net income.

"Our members received an average of \$20.00 per member refund last year" was the terse way in which R. D. Tunnell, manager of the Union Cooperative Oil Company, McPherson, Kansas, explained benefits the Farmers Union members had received from their Oil Company. The average member received enough to pay his Farmers Union dues for approximately eight years.

"Union Certified is giving our members one hundred per cent satisfaction," said Mr. F. L. Kamp, manager of the Farmers Union at Grainfield, Kansas at the Farmers Union Managers' meeting.

This statement, coming from one of the most successful Farmers Union managers in Kansas is a strong endorsement of the quality of Union Certified products.

"We have blown the whistle and off to a fine start at Bird City." It was John Kite talking. Mr. Kite is president of the Bird City Equity. Exchange, which has just recently installed a bulk station. He is also one of the outstanding Equity leaders, having served as a member of the National Board for several years.

"Cooperative Leadership" is the name of a new bulletin just issued by the Union Oil Company. It is an interesting little pamphlet which shows pictures of the directors and gives a brief statement about the cooperative experience of each. It also shows several views of the Union Oil Company plant and gives a short description of the operations of the each department. It contains some very interesting facts with reference to the National Chain of Cooperative Oil Companies.

Over 2,000 consumers, mostly farmers, are members of the companies which constitute the National Chain. The aggregate capital is \$1,203,930; aggregate reserve \$533,633; aggregate profits for 1929 \$451,300. Copies of the bulletin will be mailed on request to anyone interested in cooperative oil companies.

ORGANIZE COOPERATIVE OIL COMPANY AT SALINA

(continued from page 1)

dorsed by the State Board of the Farmers Union.

The stockholders have announced they expect to make this the largest and most serviceable cooperative oil company in Kansas. If some of the older companies don't "step up" this "baby" Farmers Union Oil Company will take the lead for the whole state.

GOVERNMENT ASSISTANCE IN HALL BAKER PURCHASE IS SIGNIFICANT

(continued from page 1)

people. That is, how may we retain the benefit of the mass production and economy built by corporations and give each individual his full share in the product without creating a surplus that reacts against our business.

In regard to cooperative storekeeping displaying the chain store which is steadily crowding out the small store keeper? We have just completed fifty years of store keeping in one community and have given much thought to the future of our business. Can our children and grandchildren continue successfully the business we have established and built up? We do not believe they will have as good an opportunity as we have had, in fact it is generally known today that mail order houses, chain stores or corporate storekeeping is hard competition. We do not care to discuss the advantages and disadvantages of chains over individuals but facts are stubborn things and corporations are steadily displacing individuals in the storekeeping industry. No longer can the small farmer compete with the fast growing wheat corporations in the growing of wheat. Let us consider first cooperative stores. For over fifty years I have watched the efforts of the farmers to carry on a cooperative store at Manhattan, Kansas, which I believe up to the present time have resulted to a large extent in failure and considerable money lost to the members. Had they received assistance from the State either through trained managers or otherwise as the Cooperative Grain Marketing organization is now receiving from the government we believe they could have succeeded. They used poor judgment in selecting incompetent managers. It was not to be expected that the local merchants would use their influence in favor of a cooperative competitor, in fact I find I was always "agin" any competitor—I wanted the business myself. The State Agricultural College was at liberty to assist the farmers in learning how to produce more and better on the farm, but to lend aid to the cooperative store met a very natural opposition on the part of the local merchants or "chamber of commerce." The State Agricultural College was rendered service to Kansas merchants. This school would assist farmers in making a success of cooperative stores were the demand made backed by a strong political power. In the interest of the greatest good to the greatest number and the future of my own children and grandchildren I would much prefer a cooperative than a chain store. Under chain or corporate store keeping wealth tends to be monopolized, the profits build to distribute more justly and evenly. Cooperatives aided by government can better compete with corporate monopoly than can individuals.

Cooperative industry must secure political backing to be effective. It is seen that so soon as they are really effective, opposition shows up, as in the case of grain men protesting to the United States Chamber of Commerce against the work of Alexander Legge in aiding grain marketing. Future assistance to cooperatives on the part of Government depends on the political power of the cooperative movement.

The entering wedge has been driven by the Farmers Union and a Kansas man, C. E. Huff, is pounding the wedge in with the cooperation of Chairman Legge of the newly created Board. They must have the support not only of the small band of Farmers Union members but all who believe in cooperative industry as a means of restoring individual economic justice and giving farm relief and merchant relief. Only about one fourth our people live on farms and they must all join their votes with that of other labor. We small store keepers should combine and work with farmers. We should be allowed to join the Farmers Union and they become members of our chambers of commerce. Our interests are mutual in so far as fighting chains and corporations are concerned and we must hang together politically. The farmers cooperative movement will be opposed by the political and financial powers now in the saddle and riding the backs of not only farmers and store keepers but that of all labor. The securing of the Hall Baker Grain Company organization gives the cooperatives a well trained efficient machine. The wage workers of this organization will fare as well no doubt as under the old ownership and another step taken in the right direction.

Cooperative industry alone cannot break monopoly and restore the unalienable right of life, liberty and pursuit of happiness but it is an important factor. Land, Labor and Capital create all wealth. If labor would control land and capital they must organize, Educate and Cooperate not as single unit of craft unions but in one big union of farmers, store keepers and other workers.

Kansas is proud to be a leader in this work and to have their former Farmers Union president, C. E. Huff, as a leader in cooperative industry.

Leonardville, Kansas.

WITHAM OVER WIBW ON F. U. AS BUSINESS ORGANIZATION

(continued from page 1)

labor organizations. I once was a member of the Brotherhood of Locomotive Firemen. In seeking employment among railroads, the fact that a man could show credentials proving he was a member in good standing of the Brotherhood of Locomotive Firemen was a recommendation.

Firemen was a recommendation that he was qualified for the position he sought, because a man had to pass and possess certain requirements in order to be a member of that organization. So the Farmers Union, as a business organization, should build up a high standard of membership. In up a high standard of membership. In fact, the Farmers Union as a business organization is recognized almost everywhere as a safe and sound institution.

I want to say right here, that one of the things that has helped put the business organizations of the Farmers Union on a safe and sound basis, is our auditing department. Along about 1919, some of the leaders of the Farmers Union saw the need of better accounting in our Farmers Union business organizations so at that time, the Farmers Union Auditing Association was organized. And at the present time is managed by Mr. Thos. B. Dunn, who is Secretary-Manager of the organization.

Under his leadership, a system of accounting has been set up in our several business organizations and good sound business advice has been given these organizations through his department. We are very fortunate in having a man like Mr. Dunn at the head of one of the most important institutions belonging to the Farmers Union business organizations.

I think that the business of the Farmers Union should be more especially directed to the marketing of farm products. A number of stores have been started by the Farmers Union

business organizations in the state of Kansas, and some have been quite successful. I think the institution should be more particularly directed to the marketing of grain, and other products. To market grain, you must have facilities to handle it. I think they should be modern, up-to-date facilities. There is no reason for the farmer to pay freight to the terminal market on weed seeds, dirt and foreign material in his grain. He should have modern up-to-date machinery owned by a community to prepare this before it is shipped to market.

At the present time most of this grain is prepared in the terminals and the cost is charged to the farmer. When our program is worked out according to the way we are trying to work it out, this cost will be cut down, and as much of it eliminated as possible. The farmer, through his own cooperatively owned and operated facilities, will be able to prepare his grain for market before it reaches the terminal. When it reaches the terminal market, it will be handled by his own cooperative marketing firm. In fact, this part of the program is pretty well worked out now. Thus it can be seen that the farmer is shaking off his shackles and is asserting himself, to the end that his products will bring him returns according to the capital he invests and the work he does, somewhat in proportion to the returns received by manufacturers and others for what they do and what they invest. However, let us not get too far ahead of the fact that to accomplish all this, farmers must cooperate with each other through their cooperative organizations. Results already accomplished, and results soon to be apparent, prove that the farmers are getting together and acting together for their common good. That's the secret of the success of the Farmers Union, for this organization is leading the fight that eventually will put the farmers, in control of our own business, from start to finish.

Out of the farmers' fight to control his own business, his own marketing, has grown the federal farm board. This farm board is assailed on every hand by those who want the farmer to remain as he has been, with his chances for success largely in the hands of those who are not in sympathy with him. But sentiment of the country is rapidly crystallizing in favor of the new order of things. So much of the country's prosperity depends upon the prosperity of the farmer that a demand has made itself known to the effect that the farmer shall have a square deal. The demand, voiced through the Farmers Union organization, has caught the attention of the entire nation, so that now the success of great political parties, and of great business enterprises, hangs largely upon their attitude toward the farmer and his right to market his own products cooperatively.

The battle is not yet won; in fact, perhaps, it has just started. But we are prepared, through cooperative effort, to carry it through to a successful finish to victory. We, the farmers, know what is rightly ours, and we are going to get what belongs to us. We are accomplishing this through cooperative effort. We are operating through the different departments of the Farmers Union, and as long as we cooperate, we will win. That's why some interests would like to breed dissension in our ranks.

Right at this time I would like to say a word or two about some of the men who were in this fight at the start, who worked hard and sacrificed greatly and nobly that cooperative marketing might get the proper start, and have since been taken from among us by the ruthless hand of death. First, I want to mention John Tromble—Uncle John Tromble, as he was universally called—for he was loved by all who were fortunate enough to know him. Standing upright, facing the fight and always the thickest of it, clearly visioning what was right and allowing nothing to swerve him from his duty, unselfishly offering his own great strength of mind and character to those of us who were weaker. Uncle John was in it from the start, and was in there until he was called Home to his reward. Prior to 1910, Mr. Tromble had served his district for two sessions in the Kansas legislature. When the Mitchell County Farmers Union was formed in 1910, the people named him to be its first president. He was elected as the president of the organization. Soon a cooperative association was formed with an elevator at Cawker City. It was my privilege to be associated with Mr. Tromble throughout the early history of this enterprise. With other citizens, we worked hard and in the course of a few years, the business, founded as a Farmers Union business, flourished and saved the farmers of that county thousands upon thousands of dollars. However, this is only incidental to my talk tonight, although this early success of cooperative marketing has had an untold influence on later developments.

Another man who recently has passed on, after devoting his entire strength, and even his life, to the Farmers Union cause—to the cause of cooperative marketing success—is my late beloved friend, Clarence E. Brasted. He was a man who made it a point to become well versed in the matters affecting the farmer and his problems. He fought valiantly for the Farmers Union and was one of the factors that decided whether the farmer's cause should or should be carried through to ultimate success. After giving unselfishly of his time and efforts, his health broke; and last winter, just when the system he had done so much to help develop was gaining the position he had been able to foresee he was called to lay aside his unfinished work and to part from this life.

It is men like these—some of them now dead and others still living—who gave the Farmers Union cause the previously mentioned, and with which the Farmers Union Jobbing Association is affiliated, acting as agent in the purchase of grain for the federal

Farm Board, I want to mention a recent development which indicates the importance of the cooperative factor in the grain business. Only a week ago, the Farmers National Grain Corporation, headed by C. E. Huff, National president of the Farmers Union and former president of the Kansas Farmers Union, bought the Hall-Baker Grain Co., of Kansas City, the largest cash grain and export house in the Southwest. Acquisition of this concern adds six million bushels of elevator space to the equipment of cooperatives in Kansas City, as well as elevators in Wichita, Kansas, and Enid, Oklahoma. I do not care to comment here on the purchase of this extra equipment, but simply mention it to show that cooperative marketing is coming more and more into its own. I have spoken of the grain end of cooperative marketing for that happens to be my business. Let me say, however, that the Farmers Union Cooperative Creamery and the Farmers Union Live Stock Commission Company, both on the Kansas City terminal market, are also of great importance to the farmers of Kansas in a cooperative way. In fact, if the farmers were represented cooperatively only in the matter of grain, the program could not stand. It is complete cooperation that makes a strong structure which will function and bring about the conditions we want. The Creamery is enjoying a steady growth, and is making money for the farmer. It is doing that, but it is expanding. Already a new branch plant is under construction in Wakeeney, Kansas, and it will be operating in the near future. Farmers Union people will be able to market their cream cooperatively, without having to send it to Kansas City. It is proving to be a wonderful thing for the business men in and around Wakeeney, as well. Other communities are seeking the establishment of branch plants of the Creamery, for they are convinced that they are best served when they can market cooperatively.

The Farmers Union Live Stock Commission Company at Kansas City is doing a wonderful business. Mr. George Hobbs, the manager, talked from this station at this time last Friday evening and told you that in 1929, that house paid back 25.5 per cent of commissions collected to its stockholder customers. That was the greatest patronage dividend ever paid back by that house, and it certainly should convince everyone interested in livestock of the fact that he should line up with this cooperative marketing firm.

This talk would not be complete without mentioning the Board of Directors who has been responsible in a great measure for the success of The Farmers Union Jobbing Association.

Mr. W. J. Spencer is President. He is a farmer of Stafford County, and has been very successful in his farm-

ing operations, and now has charge of the field work of the Farmers Union Mutual Insurance Company.

Mr. E. A. Crall of Erie is Vice President. He is one of the very successful managers of a Farmers Union Elevator. Mr. Crall has been connected with the organization almost since its beginning, and his institution is one among the first to organize and start a community cooperative grain marketing organization.

Mr. Clifford Miller, Assistant Secretary, has been connected with the Cooperative Marketing association at Browster, Kansas, and has been one of the foremost preaching the doctrine of cooperation to his fellow farmers. He is now Secretary of his local organization and manager of their cooperative store.

Mr. Homer Terpening is one of the successful farmers in Trego County. He has long been connected with the cooperative movement in his own county, and is now president of his own cooperative association at Voda, Kansas.

Mr. C. E. Elder is manager of the grain department of the Mitchell County Farmers Union Cooperative Association. He has charge of seven elevators, and his institution has been very successful.

In conclusion, I would call on every one of our Farmers Union listeners to be more loyal than ever. The tide of battle has turned in our favor, but ultimate success depends upon whether we stay right in there and continue fighting for the things we know we should have. It calls for our continued patronage of our own institutions, for our continued cooperation. If we all work together, if we all market our butter and eggs cooperatively, if we consign our live stock to the Farmers Union firm, and in every other way practice the same brand of cooperation that we preach, permanent success is ours, and we will have accomplished our own farm relief.

WE MANUFACTURE—

Farmers Union Standardized Accounting Forms

Approved by Farmers Union Auditing Association Grain Checks, Scale Tickets, Stationery, Office Equipment Printing

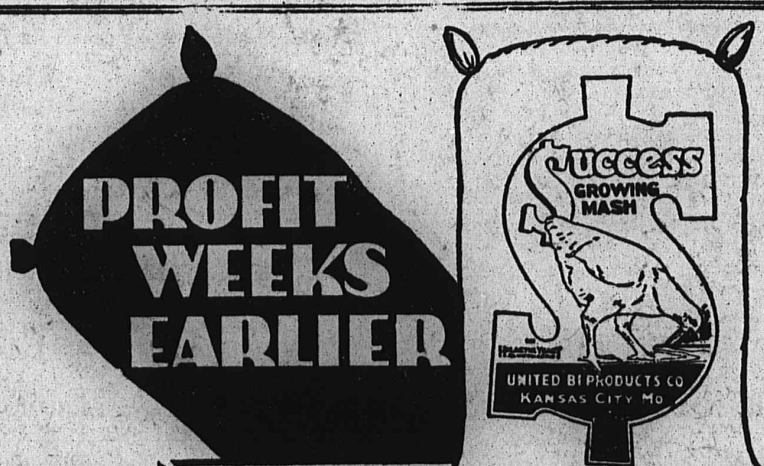
CONSOLIDATED PRINTING & STATIONERY CO. SALINA, KANSAS

To Be Successful In Merchandising

FLOUR and FEEDS you must first of all, select quality products which have proven satisfactory in every respect. "KITCHEN-TESTED" flour and "FARM TESTED" feeds are sure to please the trade and are sold with a MONEY BACK GUARANTEE. If you do not carry a complete line of GOLD MEDAL products you are not properly serving your trade territory. Remember also that we are jobbers for SUCCESS BRAND products as well as for the best known brands of Oyster Shell, Cottonseed products, etc. Write us for delivered prices in CAR LOAD LOTSS.

The Farmers Union Jobbing Assn.

1147 Board of Trade, K. C., Mo. 915 United Life Bldg., Salina, Kans.



PROFIT WEEKS EARLIER

ROOSTERS fed Success Growing Mash with Hi-Lactik Yeast (Glucanated) and SUCCESS MINREL-DIETT grow into money-making hens early. That's because this feed supplies every nutrient, every vitamin. The first complete growing mash containing Hi-Lactik Yeast (Glucanated) and SUCCESS MINREL-DIETT.

Hi-Lactik Yeast (Glucanated) and SUCCESS MINREL-DIETT are growth-producing elements that supply an abundance of vitamins "A", "B", "C", "D" and "E". Make birds disease resistant. Aid digestion. Furnish minerals needed for bone, feathers, beak and claws.

At Your Feed Dealer's!

UNITED BI-PRODUCTS CO.
755 Live Stock Exchange Bldg., Kansas City, Mo.

Factories: Kansas City, Chicago, East St. Louis. Also manufacturers of pig, hog, dairy and cattle feeds.

Success GROWING MASH
WITH HI-LACTIK YEAST (GLUCANATED) AND SUCCESS MINREL-DIETT

RESOLUTION OF SYMPATHY

Whereas, God in his wisdom has called from us Brother Wm. Staffen member of Highland Local No. 1669 of the F. E. and C. U. of A., Paola, Miami county, Kansas. Now therefore, we the members of this local, extend to the relatives our heartfelt sympathy in their loss. Also that a copy of the resolution be spread on the minutes of the local, and to the Kansas Union Farmer for publication.

Committee,
H. L. KOHLBERGER,
GUS ARZBERGER,
GEO. FRANK.

RESOLUTIONS OF SYMPATHY

Whereas, our heavenly Father in His infinite wisdom has called from our midst Sister Minnie McIntosh, a charter member of Buckeye Local No. 1031.

Therefore Be It Resolved, that the members of the above mentioned local have lost a most faithful Union and community worker, a sincere friend, and a neighbor. Be It Further Resolved, that a copy of these resolutions be sent to the bereaved family, a copy to the Ellis County News, a copy to the Farmers Union, and one to be spread on minutes of our local.

Dear member she has left us. Left us, yes, forever more. But we hope to meet our members, On that bright and happy shore.

Signed by Committee,
CLAUDE STACHOUSE,
REUBEN E. FOY,
RAYMOND PETERSON.

RESOLUTIONS OF SYMPATHY

Whereas, death has entered the home of one of our brother and sister members,

INSURE
Your Farm Buildings and Livestock in the Farmers Union Insurance Co.

INSURE
Your wheat in the Farmers Union Hail Insurance Company.
M. J. WERHAN, Agent,
Bennington, Kansas.

SCALE BOOKS

Receipt Books, Remittance Books, Order Books, Check Books, Letter Heads, Statements, Envelopes, Etc.
The GLOBE IMPRINT
Salina, Kansas
111 S. Seventh

Be Assured of Satisfaction

Ship your cream to the Farmers Union Cooperative Creamery—Market prices paid—Honest weights and tests given—For further information, see your local station manager or write direct to the Kansas City Plant.

Farmers Union Co-Operative Creamery Association

KANSAS CITY, MO.

Price List of Local Supplies

Application cards	20 for 5c	Farmers' Union Song Leaflets, per dozen	10c
Credentialed blanks	10 for 5c	Business Managers, now in use of Rural, each	5c
Dimit blanks	15 for 10c	Farmers' Union Song Books	30c
Constitutions	5c	Farmers' Union Watch Fobs	50c
Local Sec'y's Receipt Books	25c	Ladies Auxiliary Pins	50c
Secretary's Minute Books	50c		
Farmers Union Buttons	25c		
Cash Must Accompany Order. This is Necessary to Save Expense in Postage and Labor.			

WRITE A. M. Kinney, Box 51, Salina, Kansas.

HAIL!

Have You Protected Your Crops Against

Hail

If Not, NOW is the Time

A Word in Time May Save You Dollars

Farmers Union Mutual Insurance Companies of Kansas

Fire SALINA, KANSAS Wind
Lightning Automobile Hail

Service Above All!

We want our SERVICE to be the deciding factor in influencing farmers and live stock men to ship their live stock to us. This is the farmers' own cooperative live stock marketing firm, and it is therefore the logical firm to ship to. We are paying back substantial dividends to stockholder patrons.

Aside from the fact, however, the service we are able to render, the fact that we get the highest prices possible for your stock and get your returns to you promptly, is reason enough for us to merit your patronage.

Patronize YOUR OWN FIRM

Farmers Union Livestock Commission Company
Stock Yards
Kansas City, Mo.