

THE KANSAS UNION FARMER

Organization

Education

Co-Operation



NUMBER 28

SALINA, KANSAS, THURSDAY, FEBRUARY 23, 1928

THE PRINCIPLE OF THE EQUALIZATION FEE

Hugh Craig of Hiawatha Sets Forth His Ideas in Regard to the Equalization Fee. Assures Us It Does Not Interfere with Our Individual and Independent Farm Life

ment. It insures this and its benefits tressed land drugs the market. A don't answer it is because we don't operative is a community asset.

Those who decry it leading attorney in our county, leading attorney in our county, claimed to be the richest agricultur-sonal rights, who label it a tax, etc.

The reason we encroachment of the city. Every community asset.

Roy Emmons.

On this trip I was approached with a proposal made by a town which has ally in the state, said last year that date so as to set at ease all who are had its business destroyed by the county, and the state of the city. Every community asset.

Respectually, and it is because we don't operative is a community asset.

On this trip I was approached with a proposal made by a town which has had its business destroyed by the last of the city. Every constant to the city

telling it to state, said last year that belie its very nature.

Democratic government is based on the will of the majority. If this were not absolute and final, either local or national government would be an impossibility. There the equal tration for the farmer are organized not not specificated and unified into a self-governing group where the will of the majority has first power. Lack of the same proper in the proper in the proper in the proper in the great hampen and there has been a believe that the proper in the quality of the proper in the proper i

value and of its principle that it is low level. Final profiteering on red to the dividend record from which so bitterly opposed. Its adoption will farm produce once the control of the amount in money due the : ember mean decisive defeat of the effort of production of it became centralized is computed. certain industrial influences not only would add to this another factor to keep the farmer in a position of inimical to continued stable demo- to be carefully gone over. Interest inferiority but, if this can be con- cratic government. Only disaster to on the members' shares of stock must tinued, to gain possession of a large the nation could result. part of his land and completely in-

dustrialize agriculture. prepared for a consummation of the process of driving the small land holder off the land. The latters can stem the tide. Any aid without term ces-his credit impaired. Farm mort- made a self-governing, self-respect- most important is the writing of the gage totals have tripple already while ing, effectively functioning group. new methods of farming permit to demand new and expensive machin-

The principle of the equalization ery if the farmer is to continue to fee is the basic one of self government. It insures this and its benefits tressed land drugs the market. A

ize the seriousness of the struggle ger. The principle of the equalizaculture. The way has already been fight is hinging on. Give us thisprices have been depreciated for it is but a temporary sap nor will each member is made which shows in seven years, his capital consequently it stave off the disaster that awaits detail just how the amount of his realso depreciated in value, his resour- the country unless the farmers are bate is arrived at. And lastly and

Hiawatha, Kansas.

:: Neighborhood Notes ::

Like its name, it stands for equaliza- would be a tremendous furth central- of these records, if done by our regu- JOBBING ASS'N MAKES FINE tion and justice and the welfare of ization of wealth due to the great in- lar force during spare time, takes not crease in value of the land to those less than two months. All of these It is because of the far reaching who obtained it at an in ordinately individual records are then transfer

The capital stock records also have be figured and transferred to the divi-The Farmers Union and other or- dend record. Those who are in arganizations in sympathy with it are rears with their stock must be deter-The farmers do not generally real- the main bulwarks against this dan- mined and deduction made from their rebate for shares due. Notes given going on between industry and agrition fee is the basic thing this whole in payment of stock and membership that all accrued interest was lately fee must be handled in the same man-

After the final amount has been determined, an individual statement for

four thousand checks. All of this requires painstaking work and should not be permitted to be handled by inexperienced extra help but should be done by those who have been in regular employment in

the office. Meeting our financial need for the flush season and a more satisfactory method of handling our records in the office with least possible expense is

BURNS ENJOYS ANNUAL CELE-BRATION

It is a part of the calendar a Burns, the annual community meet-Several hundred people attended building and the consequent increases helpful application, will call for reof the necessary hundreds of millions sources from the Treasury of the for maintaining such a structure.

United States could have put the rest of their folks Int. if they had come. No doubt they would have found a way to care for Int.

them, however. They seem to be able to do most anything.

This town has one of the oldest consolidated schools in the state, well

FARMERS UNION CREAMERY
DIVIDENDS NOT TO BE PAID

AT PRESENT

After the annual stockholders'
meetings in which the annual reports
are made and the results of the past
year's operations are made known,
the question is often asked: "When
will dividends be paid?"

We don't propose to answer this
question at this time. The reason we
don't answer it is because we don't Buckeye Local meets the first Wednesday night of each month. Harmony Local meets the second Friday night of each month. Members of other locals are invited to attend these meetings.

They checked up on what the men had brought, and found that it was —two cans of coffee and the ice \$9,100.00, on which the fixed divid-

JANUARY SHOWING

In spite of the fact that January is usually one of the dullest months in the year the Jobbing Ass'n has set nels, however. We shall never build fast pace and shows a fine profit. our own marketing machinery until S..les and commissions were over a we play the game through from farhundred thousand dollars, and the net profit almost two thousand dollars. fair to say that we are making great The following statement with com- gains in that direction, and our sellparisons is worthy of close study, and ing agencies are increasing in volshould be a matter of satisfaction to umes handled, and in efficiency. We the management and directors, as congratulate the Lindsborg Farmers well as to the membership. The fact Union on their success. paid on preferred stock, and that the common stock is now as far plus a small surplus balance has been very 1927 McNary-Haugen bill as passed by the

heartening.		bate squad debated the question on the
Operating Exp. Jan. 1928 Jan. 1927		McNary-Haugen bill as passed by the
Advertising Exp\$ 73.7		sixty-second congress to a crowded
Auditing Exp 60.0		house at Union Local of the Farmers
Auto Exp		Union Friday night. The squad were
Auto Dept. Exp 49.9	7 88.37	Jack Copeland, Aubrey Hinsnaw,
Bad Debts Exp 100.0		Glenn Boyd and Dean Baldwin.
Coarse Grain Exp 2.0	.25	Mrs. Will Radke entertained the
Consignment Exp 17.6	0 24.35	county women's club Thursday. A
Donations Explan 20.0	0 10 70	handkerchief shower was held on Mrs.
Entertainment Exp. 28.7	5 12.75	E. L. Dora who is leaving March 1st
Furniture Dept.		with her family to make their home
Exp., K. C 94.0	9 90.65	near Lakin, Kansas.
Furniture Dept,		The Ladies of Union Local had the
Exp., Salina 6.8	7 3.58	lunch stand at Dora's sale Wednesday,
General Exp 60.7		Feb 15 and made close to \$40.00. The
Hay Exp 4.4	0 63.40	ladies are working faithfully in the
Mdse. Exp 4.2	5 .25	interest of a community house.
Office Supplies Exp 151.1	5 86.68	Union Local furnished the Literary
Overtime Exp 6.5	0 2.50	program for the County Union on Feb.
Payroll 1,505.0	0 2,135.00	7. 10 10 10 10 10 10 10 10 10 10 10 10 10
Postge Exp 24.5	6 23.42	
Rent Exp 200.0	0 155.00	WHERE'D YOU GET THAT HAT?
Salina Exp 499.3	2 471.74	The derby hat has reappeared upon
Tel. & Tel. Exp 291.4	4 335.51	the dome of man; and it is such a
Traveling Exp 187.6	0 268.81	war-like creation that it has already
Directors Exp	38.23	gained the popular cognomen of "the
Stock Sales Exp	21.00	iron hat." Women always do fresh
Options Exp	16.50	stunts in hats—that is one of their
Twine Exp	1.33	pastimes and responsibilities. An in-
	3	teresting and novel note at the spring
\$ 3,625.2	6 \$4,513.41	fashion centers is shown in new trim-

ctors Exp ck Sales Exp cns Exp de Exp		38.23 21.00 16.50 1.33
- *	3,625.26	\$4,513.41
Operating Expe	nses	
rance Expense\$	68.00	\$ 90.51
ock Exp on Notes	279.73	309.45
vable Exp	482.44	219.37
Expense	22.79	29.99
\$	852.96	\$ 649.32

Linn Co. Farmers Union meeting will be held at Blue Mound March 17th. Basket dinner at nova, the balance of the day filled with program. President C. E. Huff will speak. Every member will wear a badge. COSTS THE FARMERS MILLIONS

member will wear a badge.

Several from Buckeye Local attended Harmony Local Friday night and plans were made for the coming

E. L. Barrier, Raiser of Purebred Cattle and Hogs, Points Out the Only Reason For This Practice

> Eureka, Kan., Feb. 8, 1928. Mr. C. E. Huff, President, Kansas State Farmers Union, Salina. Kansas.

Respectfully, Roy Emmons. Dear Mr. Huff:

Mr. Wentworth gave three reasons s5.629.52
3,166.98
420.17
247.94

Mr. Wentworth gave three reasons why the big packers had deserted the public, competitive markets and gone to the country to buy their hogs, namely, first, the interior packers, second, the Pacific Coast packers 247.94 and, third, the eastern packers. The three reasons could easily be put in one word, "competition," and if there is one word in the English lan-

This is a good showing, and indiwhich Mr. Wentworth gave for the cates a loyal membership and good big packers buying direct was, first, that the interior packers were buymanagement. It is to be regretted that more of their business has not ing direct and thus had an advantage over the big packers. Of course that advantage is cheaper hogs. Mr. Wentworth explained this thought in the following language:

"The rapid growth and expansion of the business of these interior packers suggested that they had discovered some competitive advantage."

That statement should forever silence the advocates of direct buying as to why the big packers are going and this is the fact, and cannot be to the country for their hogs.

Mr. Wentworth's second reason was that the Pacific Coast packers the big packers stayed in the public bate squad debated the question on the were coming into the public markets. This is explained by Mr. Wentworth 61.75 sixty-second congress to a crowded in the following language:

UNION LOCAL DOIN'S

By P. F. O. Reporter

Four of Brother Donald Kitch's de-

mings for felt hats by the use of the

\$3,639,45

831.06

1,026.83

\$6,134.98

3,625.26

\$2,509.72

\$2,825.42

315.70

49.99

PROFITS

4,513.41

"Another factor that has had a very decided effect in forcing the packers to the country has been the growth of the Pacific Coast packers * * While they are occasionally found in the Kansas City and Omaha markets, they are constantly represented in such markets as Wichita, Denver, Fort Worth, Amariollo, Ogden, etc."

program for the County Union on Feb. of the big packers acknowledging that they must buy direct because of the competition of the small Califor-55.00 WHERE'D YOU GET THAT HAT? nia packers on the open public mar-The derby hat has reappeared upon the dome of man; and it is such a excuse or the profits in direct buy-

war-like creation that it has already ing must be enormous. gained the popular cognomen of "the His third reason, and possibly his gained the popular cognomen of "the iron hat." Women always do fresh stunts in hats—that is one of their the order buyers or id. pastimes and responsibilities. An interesting and novel note at the spring "Increased deman

"Increased demand of order buyers all through the public markets in the Mississippi Valley for the eastern packer slaughter has caused the big packers to go to the country.'

ever-increasing popular cellophane, which is gradually breaking into every branch of industry. This new glist-ening material gives a beautiful con-trast to dull finished felt and other Why Simply to avoid the competitrast to dull finished felt and other basis for hats. In the smart shops it is being regarded as the "quintessence of class."

Why Simply to avoid the competition of the eastern packer on the public market. Now the eastern packers do not buy directly at any point in the west. They buy on the public market, and when Mr. Wentpublic markets, and when Mr. Wentpublic markets are organized and standworth says that the big packers went to the country because of the presence of these eastern packers in the \$2,406.00 ing that the big packers have gone
330.82 to the country IN ORDER TO
138.00 AVOID THIS COMPETITION and
275.65 AVOID THIS COMPETITION and 160,00 very much in the interest of the pro- man about this matter, and do it 1,493.48 ducer. To quote Mr. Wentworth:

"The competition of these three types of smaller packers are the principal factors which have sent the big packers to the

country." I think this is true, and the big and solely to avoid the competition as it is important. of the little packers and to get their 649.32 hogs cheaper, and God knows they have accomplished their purpose at the present time when this iniquitous feet or more of rock strata.

practice has cost the hog producers of this country millions of dollars.

The point I want to make is that Mr. Wentworth, speaking officially for the packers, has set at rest for-

FARMERS

s about 125
s a general
with truck
y and a serandles live""
per cent of
nember busiit from nonthe surplus

steed a gross
und were as

\$ 64,401.27

. 47,734.17

. 10,313.16
 . 47,351.10

. 12,133.02
 . 40,572.93

9 651.05

Dear Mr. Huff:

I have been very much interested in what you have to say in regard to the socalled direct marketing by the packers. There is no more live is sue before the live stock men today than this and it is taking the hog raisers of the country, who have been mislead by the studied propagands of the packers, into a proposition which is annually costing them millions of dollars and will in time render them entirely at the mercy of the big packers.

When it is analyzed, I think no better speech has ever been delivered against direct buying by the most ardent advocate of the public, competitive market than that of Mr.

E. N. Wentworth of Armour & Company at Lincoln, Nebraska. He "spilled the beans" right for the packers, has set at rest forever the question as to the motive of the big packers, into a proposition the surging that this is going to the country for their hogs. According to Mr.

Wentworth, and he is right in this, they did not go in the interest of the producers, they did not go in the interest of the producers, they did not go in the interest of the producers, they did not go in the interest of the producers, they did not go in the interest of the producers, they did not go in the interest of the producers, they did not go in the interest of the producers, they did not go in the interest of the producers, they did not go in the interest of the producers, they did not go in the interest of the producers, they did not go in the interest of the producers, they did not go in the interest of the producers, they did not go in the interest of the producers, inverting they did not go on the interest of the producers, inverting they did not go on the interest of the big packers. In other words, the light producers in country for their hogs.

Wentworth as a rest for
th I have been very much interested ever the question as to the motive of

"I can say frankly that the big packers have not wanted to go to the country. But they have been forced to go out there and purchase just the same as the offmarket packers do."

Why? To buy the hogs cheaper, of course. But that is not very much

one sharing the expense, responsibility and profits. Through their prepresentatives they have effective mance and it is only right that mee and its only right that meets of the product of the cross of the count of the meets of the product of the cross of the count of the meets of the meets of the product of the cross of the count of the meets of the product of the cross of the count of the meets of the product of the cross of the count of the meets of the product of the cross of the count of the meets of the product of the cross of the count of the meets of the product of the cross of the count of the meets of the product of the cross of the count of the meets of the product of the cross of the count of the meets of the production has decreased in Kansas and Missouri does not explain direct buying by the packers in Kansas and Missouri, although Mr. Wentworth wants us to believe it would explain direct buying in Nebraska. You must remember that Mr. Wentworth was delivering this speech in Ne-There is one complete answer to

this whole argument of Mr. Wentworth to the effect that competition of the small packers and decreased hog production have driven the big packers to the country for their hogs, disputed, that direct buying does not produce a single additional hog. If competitive markets AND WOULD PAY THE PRICE they would get all the hogs in that territory. The packers go to the country simply to evade competition and buy their hogs cheaper, which is not at all in the interest of the producers. Direct buying ultimately means division of the producing territory among the packers. It means the control and depression of prices, no competition and lack of governmental regulation, and to secure these advantages in the buying of hogs they are increas-In other words, the big packers ing their direct buying. Isn't it about ladies are working faithfully in the lave gone to the country in order to ladies are working faithfully in the lave gone to the country in order to time for the producer to force Contract of a community house. interest of a community house.

Interest of a community house.

Interest of a community house.

Interest of a community house.

Interest of a community house.

Interest of a community house.

Interest of a community house.

Interest interest interest live stock producers of this country live stock producers of this country a market that is economically sound. of supply and demand and that will that is controlled only by the law stand the test of time and permit the ive stock producer to live?

The Capper-Hope Bill at the present time before Congress is an attempt by the producers to get a square deal. It is up to every farmer to do his part to protect the industry which is essential to the whole economic future of the central west, to ask his Congressman to get behind the Capper-Hope Bill and put it through Congress, and for all the stockmen to stand as a unit and send their live stock to some open com-petitive market. If we don't do this public markets he is necessarily say- er as a unit to protect ourselves? thus to buy their hogs cheaper. Now selves, and every man has got to do it does not seem to me that this is his part. Write to your Congress-

Yours very truly, E .L. BARRIER.

Washington County Farmers' Union meets at I .O. O. F. Hall, Barnes, packers themselves now admit that Kansas, March 5, 10:30 a. m. Please they have gone to the country simply sent your delegate to this convention J. T. Poland, Co. Sec.-Treas.

Radio waves will penetrate 500

TIVE

farmers as against the necessity for such a structure, when completed, is a big navy building project, Congressman Thomas Hall, member of ially at this time when the farm probgressman Thomas Hall, member of congress from the Second District of lem of America is so grave and needs North Dakota, states that the pro-North Dakota, states that the proposed enlarged naval project is unjustifiable at this time since the farm

North Dakota, states that the proposed enlarged naval project is unjustifiable at this time since the farm

*Rural America and the fate of ERY

Seasons.

FARMERS UNION CO-OP. CREAM-ERY problem of America is so grave. Congressman Hall is clear in his position that, "we appreciate our Naval establishment as is manifest by the liberal appropriations for its sup-port and maintenance." Then, with-the distress among the farmers. It port and maintenance." Then, without any hesitancy he advises in his is going to require, not sympathy, ing sponsored by the Farmers Union. To leave it out would be like omittstatement that this is no time for a nor oratory, not promises but de-naval program looking to the expen-finite action which, before any plan diture of new billions of dollars for that may be adopted, can be put into for maintaining such a structure.

will it be until something is done to This Congress, have to fight to get relieve the agricultural structure reasonable, fair and long-waited acfrom overburdening difficulties, tion, and have to fight bitterly for Congressman Hall's statement stress- just reasonable help as against hunes the growing impatience of the ag- dreds of millions of dollars for an enricultural interests with the "big larged navy structure, the "bignavy" advocates now pushing their navy" advocates are going to try the demands before Congress:

If we go on in a long and expensive program of building a top-heavy the agricultural structure from the navy we invite trouble. We arouse constant and in fact increasing difof the world in our sincerity on armament limitations. Of course, we must have a military establishment, both army and navy, adequate to pro-

"We appreciate our naval estabselves on having the most comfortably sustained and happy personnel, ably sustained and happy personnel, both rank and file, of any nation in

FARM LEGISLATION IMPERA- the expenditure of new billions of dollars for building and the consequent increases of the necessary Balancing the needs of American hundreds of millions for maintaining

Hugh Craig.

United States, of course, properly

Sounding this warning that now is safeguarded. not the time for Navy increase nor "If the farmers, as represented in mands before Congress:

"The country needs a consistent solid foundation of the Nation's program of farm relief much more strength, the farmers. Now is no than a spending orgy on the navy. time for plans of navy increase until we have done something to relieve constant and, in fact, increasing difdistruct, we lose the faith of the rest ficulties under which the industry has labored since the war."

PROFIT AND LOSS STATEMENT—JANUARY 1928 SALES PURCHASES Com. on consigned grain \$2,406.00 Com. on consigned hay 831.06 330.82 138.00 49.00 Com. on options 7,136.29 21,135.64 \$ 7,000.27 \$20,759.99 81,857.84 82,236.23 61,735.17 61,101.50 Grain sales at Salina Mdse. sales at K. C. 8,340.91 4,860.36 6,847.43 Mdse, sales at Salina 94.074.67 \$88,708.92 Total ... Misc. Incomes

A very useful tool on the farm is Gross sales and Com.\$100,209.65 what is usually called a wrecking bar. Less grain purchases tect us at any and all times. For drawing heavy nails and taking Gross Income lishment as is manifest by the liberal down framed structures with the least Less operating expenses . appropriations for its support and damage to the lumber, it is hard to maintenance. We rather pride ourget a substitute. part in 500,000 is often required. This the world. We should always prois a higher degree of accuracy than is
obtained in most measurements and is
but a national program looking to

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C. E. HUFF... Editor and Manager

Subscription Price, per Year...

Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a

Change of Address-When change of address is ordered, give old as well as new address, and

All copy, with the exception of notices and in cluding advertising, should be in seven days before the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date.



THURSDAY, FEBRUARY 23, 1928

DAY BY DAY IN EVERY WAY

Quite a few highly estimable folks are wrought by persons like Mr. McKelvie of Nebraska, who was the Land Grand Colleges, after searching investi to the best record they have yet established.

ground for the reports, but that to say so public- in almost daily for organization work. Some locals business activities? Do you believe it can be ly is very damaging. The farmer is in a bad are putting on membership drives with great suc- done? And now? And will you help? I hope a plight, but he must not even admit, much less op- cess. Entire counties are planning campaigns. flood of letters from individuals and locals and enly declare it. It is bad psychology. It hurts his Meetings are well attended. The general publicity business organizations and county unions will come the sympathetic souls who hear it—O terribly! It favorably. The hysteria of the war and the apathy future is ours, are we preparing now to claim it? also hurts business. It is not really the fact of the evil condition of the farmer that does the harm. They might not care so much about that. But the publicity is a thing just too gosh awful to bear. There ought to be a law agin it.

The Public Service Magazine for February carries an article showing that "Adequate Fares Mean 'Adequate Service," and pleads for ten-cent street car fares generally. The article insists that it is a short sighted policy for any city not to insure the public service corporations generously adequate incom s. It is good for everybody—especially the Co-ops into any field seems to be the signal for a co orations.

But on another page the editor treats the case or a city which has suffered heavily from the pub-Letter given the farm situation. Not from the condition, mind you. It was only from "hearing that the farmers were broke." It seems to be the editorial opinion that the condition of the farmer doesn't hurt him as long as no one tells him of it. But should anticipate a minimum cost of fixed assets as soon as he hears that he is in bad shape he close to \$4,000. quits buying, quits paying his bills, increases his mortgage debt by some eight billion dollars, lets his bank go broke from carrying "frozen assets"notes which the farmer refuses to pay because some demagogue has told him he is in bad shape. Why won't we be sensible! If we were just to report each day the magic formula-"Day by day in every way I'm getting richer and richer," everything would be all right. For it is one thing for a public service corporation to howl about inadequate returns, and to insist that everyone will suffer from it. And it is quite something else for an 33.6 per cent of assets; and 69.9 per cent of ownindustry which engages one-third of the American ers' net worth at beginning of the year. people to insist upon a return for its investment and labor. The rate situation cripples the service, the farm situation is bad psychology. One is a financial fact, the other a bad state of mind. Quoting the proverb "Weep and you weep alone" was unfortunate in an article designed to prove that a expect to make so good a showing as this in the great city was reduced to tears at the paid weeping near future. of a few policians, as fancied. It ought in this case to be "weep, and we'll all weep with you, tho' show average Gross Profit of 4.56c per unit of we'd rather you wept alone." We laugh at this editorial weeping: .

Acertain mid-western city has been in the dumps from a business standpoint for several years. The reason has seemed obscure. The city is most trategically located with reference to about everything necesary to make it grow and prosper. It is the metropolis of one of the most fertile, productive farming regions in the world. Its railroad facilities could scarcely be excelled. Its seasons have been about as nearly normal as seasons in other parts of the country. But for half a dozen years the city has been on the decline, or had been until stock to a large number of prospective patrons. a little while ago when slight improvement seemed manifest, due, no doubt, more to general than prices in order to benefit its patrons. The most imlocal conditions.

The writer asked a friend, a leading citizen of this city, how he accounted for the strange decline in prosperity there. The answer in a nutshell was this the private companies' prices look more attractive.

"Two factors, I should say, first, lack of adequate leadership; second, largely psychological. We have some very good men, some successful men, but no definite, outstanding leader; no well-defined spirit of leadership. Then, second, I should independent oil companies to the wall also. say our adverse condition these last few years has been largely a matter of psychology. We are the center of a great farming section, also of the rad- gallon is said to equal only about one-third of the Iowa; Robert H. Moore, West Branch, Iowa; John ical political movement. We had been reading in money we are putting into filling stations in profit our newspapers and hearing from our political ora- margins. On the present basis any good Farmers Iowa; W. A. Kearns, Granger, Missouri; Henry tors that the farmers were broke. The farmers Union organization could reasonably expect to get Lambert, Ashton, S. D.; J. F. Mallaney, Bourbonheard of it and decided it must be true. If we back their entire first investment in three years, at nais, Illinois; L E. Hauge, Michigan City, N. D.

The Kansas Union Farmer are broke, they argued, we must stop buying. The which followed deliation have given way to the man in town decided that if the farmer was broke better impulse to build, to act together in the comey. Soon the cycle encompassed us all. Several of ha : failed it has not been due to faulty principles our leading stores, a large department store or two, but to violation of our principles, and that fact is went broke and closed their doors, not to reopen thus far. The 10-cent stores began to multiply. An el ent of cheapness supplanted the aspect of stability and prosperity. Business failures increased in number. Banks, of course, hedged. Altogether, our city has suffered a serious setback, which will

Largely psychological! No question about it.

The community that falls for this transparent FOR ANYONE. demagogy deserves something of what it gets.

Perhaps the most significant thing which has occurred within the Farmers Union in Kansas in a long time is the present plan for membership re-

Quite a number of other states have been carrying on consistent campaigns, and their memberup because a great deal of publicity is being given ship is rather steadily increasing. Older states are to the unfavorable position of agriculture. They are finding it easily possible to renew their memberdivided into two groups. One attitude is typified ship in many areas where the Union had gone down. Oddly enough, it is often easier to see the invited to speak during the recent Farm and Home value of the Farmers Union when it has gone out Week at the State Agricultural College at Manhat- of a community than while it was operating. Few tan. He disposes of the problem by a graceful who have had the advantage of co-operative marsweep of the hand and a flat declaration that he keting facilities, and have experienced the possidoesn't believe any problem exists. That is very bilities of that method, even in small part, are willsimple and effective. It doesn't explain why the ing to remain long without them. And new states National Industrial Conference Board reached the are making great strides in development. Monopposite and startling conclusion that an acute and tana has set a goal of 5,000 members for the year. dangerous situation does exist. Nor why the Busi- and "Jimmy" O'Shea, President of the Montana ness Men's Committee of the U. S. Chamber of Union, is actively at work, ably assisted, to reach gram. It may not require much help. It might Commerce confirmed that conclusion. Nor why it North Dakota reports rapid gains, almost equal not need any. But we know in advance that we

smile and an oratorical gesture clears up the whole where our institutions are sound and prosperous thing. "We are tired," they say, "of hearing this | (and as a whole they were probably never in soundwail. There is really nothing wrong. Nothing at er condition than now), that we need a great in- of our membership to this proposal. Are you for crease in adherents locally, and a closer relating of a program of building, beginning with member-The other group seems to admit that there is the whole business program. Requests are coming ship and extending through our whole range of mental outlook. It hurts his credit. And it pains which we have had for the past months is reacting pourig in, saying "We are. We do. We will." The

CO-OPERATIVE OIL STATIONS

equal the cost of the plant and equipment.

lons for each dollar of plant investment.

The company with a \$4000 plant and total assets

the owners' interest at the beginning of the year.

These results are remarkably good, but they are

Operating statements of fourteen companies

sales; Expense of 2.72c per unit; Net Profit of

A company entering this business should plan to

We recommend caution to the co-operative oil

The chief advantage of the co-operative over the

private oil company must be obtained through hav-

ing a large assured gallonage in a compact terri-

The co-operative company does not need to cut

company is a large number of members who will

We do not believe that a sound co-operative, ex-

Present margins in Kansas are generous. The

money we put into the road fund at 2 cents per

ercising due care in keeping expenses down, can

companies planning to enter the service station

keep its expenses down to two and three-quarters

exceptional. Co-operative oil companies can not

turn to their members.

conclusions:

1.84c per unit.

cents per gallon.

ousiness at this time.

are broke, they argued, we must stop buying. The which followed deflation have given way to the he must be and so he must stop spending his mon- mon interest. Where Farmers Union businesses

our city has suffered a serious setback, which will ments. A cream station which handles a large eign influence in our American press. volume does it cheaper and deliveries are usually in better condition. If we are to establish suc-"Laugh and the world laughs with you, weep and cessfully at strategic points in the state several you weep alone." Who can ever measure the harm, churning plans we must have a close-knit organization in those areas. A grain elevator ought to cal mity howler, who in this latter day is the radi- have at least enough grain to enable operation at cal in politics. "Progressive," indeed. The 1 ost relow overhead. The savings made by an oil station
actionary element that has ever found an influence will depend upon the gallonage it delivers. We need ness, foreign influence is not one of trines shoved down their throats, but actionary element that has ever found an influence will depend upon the gallonage it delivers. We need more members, and we need, in my opinion, to condares call itself progressive and which centers in fine our activities to that membership as closely some of our great middle western states. It is directly responsible for more business depression the benefits of the Union to members of the Union. than we can ever really know. Only one interest is Such an attitude is not selfish or narrow. If there American press more seriously than n membership, no union, and NO ADVANTAGE club. Here the owner and publisher cold. benefited by it, that is itself and its benefit is pure- is no advantage in membership there is presently

So it is tremendously significant that plans are now under way for a continuing campaign to inclass opinion largely influences him. his friends, crease our membership, to co-ordinate our activities still more closely, and to aid in developing is often found in the American news- He was of them and they of him, and Kansas Infon Prepares to Move Forward Along local units. Nothing spectacular is contemplated. No circus methods will be employed. But carefully and energetically the work will be carried on. Someone will be put in charge of organization plans. A few special men will be employed, no sult of loafing around the country club doubt. But for the most part dependence must be, as always, upon the hundreds and hundreds of loyal Farmers Union men a woman in the ranks. They President Coolidge knows less about He held his place securely in their have the confidence of their neighbors. They know the press than any president we have hearts. the history of the Union in their own communities, its successes and failures. They have the Farmers Union cause at heart. With their support Allen White. this new and enlarged program will "go over."

And that support will not be lacking. Such financial help as will be required will be furnished by the state-wide business organizations which accepted the plan presented to them at their recent meetings in Kansas City. This will be an entirely legitimate investment on their part in the very thing upon which their future depends- the Kansas Farmers Union, its membership and procan go through with the undertaking, and not be midst of it.

We are deeply interested to know the reaction

REFLECTIONS

As one who reads the American press have five hospitals, and co-operative As one who reads the American press for a living, who has known it now more than 40 years intimately, the editor of The Gazette feels that he knows as much about it as President Coolidge. And this must be said:

That whatever influences there are about the American press tending to alrows that ever existed. Of course, about the American press tending to alrous that ever existed. Of course, those. Someone has been telling our that is nothing against them." innocent president fairy stories if he thinks there is any foreign influence any other one thing in its 200 years meets the owners of great industrial Who knew a cabin's rest when day and commercial concerns of his community, be it large or small. and that paper toward what might be called "the owning and ruling commercial So trusted other that when periclasses." It is not corruption; It is came not a sign of weakness on the publishers' part; merely an inevitable rewith his fellow plutocrats after 4 o'clock of a summer's day. But as for And though he walked with princes foreign influence, there is none of it. is a good and great man, but someone

make One's fancy chuckle, while his heart doth ache-Bunyan.

has handed him a gold brick.—William

We are told that "this year's world output of motor cars will run into And all the round of simple things millions." We are glad of this hint,

her twice and she has taken no no-

YOUTH IS CHIVALROUS Dr. Wilfred T. Grenfell, explorer, In any way to keep from following surgeon and builder of a civilization, after

AT THE LINCOLN MEMORIAL I think he would have hated this This pomp of marble gleaming in the

was done. And men who dwelt in cabins were

each came And threatened all their fathers' toil

had wrought They gave to him the guiding of the still he knew

had in a generation except Taft. He What can the marble's splendor mean to him?

Strange how we litter all the earth Some things are of that nature as to Dark shadowed chapels where no sunlight falls,

touch of rain, The hope of sowing and the joy of

and will try not to be one of those The saints and seers and prophets of the race. Who called to farther goals and

"How do you know she is a telephone girl?" "I have said 'Hello' to We carve from dull dead stone their travesties. We cover them with incense and great

DR. GRENFELL SAYS MODERN In any way to keep them from our hearts:

AGRICULTURAL COLLEGES SHOULD FIND ONLY PLEAS-

ANT FACTS At the risk of annoying those who are tired of hearing the complaint about farming conditions, we reprint from Wallace's Farmer a made public recently by the Missour

College of Agriculture.
"Cost analyses of seventeen Missouri farms that have kept records in co-operation with the College of Agriculture since 1914, show that the purchasing value of the average labor income on these farms, after all other farming expenses and charges were paid, ranged from \$3,273 in 1917 to \$664 less than nothing in 1921. In 1920 and 1921, these farmers paid \$427 and 664, respectively, for the privilege of farming their own land, yet these farmers are far above the average in Missouri.

For only the three war years was the purchasing value of the farm, the remaining ten years the adjusted income adjusted income ranged downward from little more than \$800 in 1915 and 1925, little more than \$500 in 1926, to \$400 in 1914, 1916 and 1924 and less than \$100 from 1920 to 1923, inclusive."

WHOLESALERS WILL NOW FIND OUT WHAT IS WRONG

Representatives of wholesale houses (these are said to be 80,000 wholesalers in the U.S.) are meeting in Washington to find out what it is all about. Orders are smaller and smaller, and their total volume is declining.

The greater part of their business has naturally been with merchants in in towns and vilages. Chain and department stores have not been, generally, patrons of jobbers. These have gone more directly to sources led for goods.

Their reports indicate that 60 per cent of the American people still live in open country or in towns under 10.000. Wholesalers are unable to believe that all of them drive to the big cities to trade. Maybe they will find decreased purchasing power on the farms. Some other groups have.

News From The Locals

DISTRICT 103 NO. 853 To the Farmers Union:

rowd out. Took in some new members and a lot of old ones paid up

We then proceeded to all settle

At the close of his address the ladies served a fine supper which all that when hay reaches the market it

We have felt somewhat discouragthat the ones that had stood firm

mel Local visited us the night of our much as they sure are a up and do-

Respectfully, H. A. Cote, Sec'y.

WOODSON COUNTY The Woodson County Farmers Union will meet with Burt Local 2089 Saturday, Feb. 25. We invite all farm people to visit with us that day, es-

The Miami County Farmers Union when additional help is needed. March 3rd at 10:30. Have your delegates there as a lot of business will come before this meeting and

W. J. Prescott, Sec'y.

Riley County Farmers Union No. 45 will be held at Oak Grove school house Saturday, March 10, 1928 at 10 o'clock a. m. All Union members are invited. Gust Larson, Sec'v.

KANSAS CITY HAY DEALERS' AS SOCIATION ADOPTS FED-ERAL INSPECTION

sas City for members of the Kantically all hay handled in the Kansas City market will receive Federal inspection, as nearly all dealers in that city are members of the associa-

flect the prices for hay in that market based on Federal grades, are being issued and distributed from Kan- any samples of seeds sent to it by ies to apples in thei own orchards.

sas City. This work is being done by Kansas farmers, and they are invited the market committee of the asso-ciation, working in conjunction with laboratory can make accurate reports the Kansas City office of the Grain, on purity and germination, but it Hay and Feed Market News Service cannot by examination determine the maintained by the Department of origin of seed. The seller should be Agriculture.

A large increase in the opportunity for buyers and sellers to handle tested seeds. hay on Federal grades is provided by hay on Federal grades is provided by to protect our farmers in the quality We had a very enthusiastic meeting the evening of the ninth. Although the roads were bad we had a fine the condition of the seed that the seed that the seed the roads were bad we had a fine the seed th 25.000 cars.

Producers and country shippers of hay who can reach the Kansas City seed. Even when buying seed grown market with their product can study these market reports and sell or consign their offerings at a time when they think conditions are most advantageous. They can be assured will receive a fair and impartial insigned the price at which it is sold can be compared with the price given ed because some of our members had in the market reports for that grade to Mr. on the day on which the sale was to see made. This, the shipper can deter-

mine whether his Kansas City representative obtained a fair price. Likewise, consumers of hay can make purchases in the Kansas City market on the basis of United States standards and obtain a Federal cer tificate showing the grade of the hav with the other papers covering the shipment. In this way, they can be assured of obtaining the kind of hay

purchased.

Federal inspection at Kansas City will be made by two federally licensed inspector employed by the 1927, and entitled "Agricultural Kansas City Hay Dealers' Association and trained in the use of the on and after the 20th day of Febru-United States hay standards. The work of these men will be supervised by employees of the Bureau of Agricultural Economics, stationed at the hay standardization laboratory in Kansas City, who will also be avail able to assist in making inspections

BE SURE OF YOUR ALFALFA

out definite knowledge of its origin," gation made by the Canadian Governis the counsel of J. C. Mohler, secrement Forest Service of the Departtary of the State Board of Agricul-"It is a loss of money, seed, time, and a year's crop to sow in Kan- Canadian prairies is a source of great sas southern grown alfalfa seed," pride to the farmers' wives. says the secretary, "because it is not This year an inspection of adapted to Kansas conditions and the farms in the provinces of Manitoba, crop will winter kill.

sown, for the Kansas alfalfa seed crop small fruits; 379 had ornament of last year was very short. Hence, shrubs; 265 were testing standard the supply of Kansas Common, apr's trees and 213 were growing which is the best for Kansas seeding, plums. Twenty years ago the numis unusually limited. If seed of the ber'of prairie farms with pretentious Kansas Common alfalfa cannot be flower and vegetable gardens was secured, then northern grown seed is small and little attempt was made to

in order to avoid imparting information as to origin. Under the law,

required to guarantee its origin, as is done under the label accompanying

"The Kansas seed law was designed duced. To know what one is planting, the surest way is to use only by a neighbor it should be tested, to be certain of germination and the matter of noxious weeds. Let the state's seed laboratory serve you. That's what it's for. Use it. Any quiries or questions will be gladly answered by the State Board of Agriculture.

IMPORTANT NOTICE CONCERN. ING SALE OF AGRICULTUR-AL SEED IN KANSAS

Under authority of Chapter 3, section 14, of the Session Laws of Kansas of 1925, the following regulation is hereby officially adopted:
"Labels for 'Untested Agricul-

tural Seeds' shall, in addition to the information previously required, also state the origin of seed under the heading 'Where Grown.

This regulation, which amends the form prescribed, and identified as "Style C. Label for Untested Seed," in the report of the Kansas State Board of Agriculture, Vol. XLVI, No. 181-B, for the quarter ending March, Seed," shall be in full force and effect

ary, 1928. By J. C. Mohler, Secretary Kansas State Board of Agriculture. Issued this 16th dy of February,

WHERE PRIDE OF FARMERS' WIVES IS CENTERED WINNIPEG-Fruits, flowers, and

vegetables grow and flourish abundantly on the majority of the farms "Don't sow any alfalfa seed with- of Western Canada, a recent investigation made by the Canadian Government of the Interior discloses. kitchen garden on the farms of the This year an inspection of 3,812 "Be particularly careful this spring Of this number 3,411 had good vegeas to the origin of the seed to be table gardens; 1,258 were growing

grow fruits. Now a great variety of "Quite a bit of southern seed has home-grown fruits is common on the been shipped to Kansas in the past prairie farm home menu, while veg-few months. It is generally bright etables of a wide variety grow to and good looking and on appearance perfection. For two years in succesalone would seem attractive. Some sion a Manitoba farmer has won the southern alfalfa seed is offered in cauliflower championship at the Am-Kansas as untested seed, presumably erican Vegetable Growers Association

The successful growing of orchard The safe plan is to buy and plant on- tion to increasing their dairy produc-Daily market reports, which re-lect the prices for hay in that mar-lect the prices for hay in that mar-"The Board's seed laboratory at ers and small fruits, will also be growtion, growing wheat, vegetables, flow-

require years to overcome." the destruction, that has been wrought by the a American politics is this racical faction which

ly selfish; getting and holding office.

MOBILIZING FOR ACTION

the Whole Line

gation, agreed substantially with the others. A The time is ripe in Kansas. It is apparent, compelled for financial reasons to stop in the

GLIMPSES OF CO-OPERATION

Nebraska is developing oil stations, centralizing The Department of Markets of the state of Wistheir purchases as closely as they can through the down and enjoy, for enjoy it, we did. consin has lately conducted an inquiry into the operation of oil stations on the co-operative plan in Farmers Union State Exchange. They are buying it sure was a fine talk by E. L. Bul-Wisconsin and Minnesota. The entrance of the in the open market, and the product is sold under lard. Farmers Union label. Purchases are made on the basis of strict specifications, and a quality product enjoyed but all said they would much price war. Margins have declined where the cos assured. To sell goods under a trademark be-onging to someone else is to be always at the than to have had supper and all united that will reflect closely the value of operative stations have opened, but they are sucis assured. To sell goods under a trademark be- rather have heard Mr. Bullard talk ceeding in spite of that in making an additional renercy of the owner, after establishing the brand in inviting him back again at the the hay. If the hay has been conwith our members. To buy by specifications and to we have fall and to An analysis of their study reveals the following

ise our own label is to keep our independence. It is a part of the general plan for an extensive dropped out but after listening to Mr. A co-operative group planning to enter this field development of the Farmers Union in Kansas that Bullard's talk we were made the Jobbing Association shall aid in establishing were the worth while ones and we bulk oil stations, and in centralizing their buying had not lost much by the "chaff" be-The capital stock paid in should approximately power. There was ever a time in its history when ing fanned out. the Kansas Farmers Union had as much to offer of A number of friends from the Car-The company planning to enter this business advantage to its membership, now when it was so should be able to count on not less than thirteen well prepared to render effective service. We ought gallons (f gasoline and kerosene combined for each to increase our membership by fifty per cent withing bunch. dollar of total assets, and not less than forty galn the next two years.

FARMERS UNION AT CHICAGO HAS RECORD

of \$12,000 should do a business of \$27,000 per year. The operating statements of these nineteen com-Record-breaking business, totaling almost fifteen million dollars gross sales of Cattle, Hogs and panies show a net profit of 11.7 per cent of sales; Sheep during 1927 was reported by Frank E. Wheatcraft, Manager of the Farmers Union Live Stock Commission at Chicago stockyards at the Eleven of these companies earned over 50 per cent. and four of them better than 100 per cent, on annual meeting of the Board of Directors of the co-operative sales agency held January 18.

Despite a serious shrinkage in total receipts of livestock at Chicago market the Farmers Union Live Stock Commission increased its hog business No. 59 will hold its first quarterly by 1078 carloads or 31 1-2 per cent, reaching a meeting at Paola in the City Hall on point where the co-operative agency leads the world's largest public market on many days and ranks second throughout the year. The net gain in each Local should be responsible at total carloads for 1927 as compared to 1926 this meeting.

W. Slyter, President. amounted to 956 carloads or 14.4 per cent. This splendid record is the more encouraging to officials and directors of the Farmers Union livestock department because it shows that co-operative marketing is winning new adherents throughout the Corn Belt, regardless of whether they belong to fr organizations or otherwise. Several of the largest privately owned commission houses suffered losses ranging from 500 to 2,500 carloads during tory. This is best guaranteed through the sale of the same period that the Farmers Union Live Stock

Commission made such substantial gains. Headed by Milo Reno, General Manager of the Farmers Union Live Stock houses at Chicago and portant single requirement for the co-operative oil St. Paul, the Board of Directors gave the most careful consideration to a program for 1928 which continue to buy from it even when price wars make will place Farmers Union sales agencies in a position to materially influence livestock prices. Frank E. Wheatcraft, Chicago manager, and Chas. D. Egley, manager at St. Paul, Minnesota, presented be put out of business by anything short of a long- some plans for expansion of the business which cotinued price war that would drive all the private may be submitted to the membership for referendum approval.

Board members in attendance at Chicago on January 18th, included Albert Lohff, Holstein, Tank, Walcott, Iowa; Paul P. Moore, West Branch,

Here's a few lines to let you know District 103 Local Oakland, Cloud

meeting and we enjoyed them very

pecially if they bring big baskets full of good cats. S. C. Cowles, President L. L. Byfield, Secretary MIAMI COUNTY

The first quarterly meeting

All hay arriving on track at Kan-

sas City Hay Dealers' Association is now receiving Eederal inspection in accordance with an agreement recently completed between that association and the Bureau of Agricultural Economics, United States Department of Agriculture. The United states standards for hay also have been adopted by the association as to origin. Onder the first stating fruits is linked with the development tested seeds must bear a label stating fruits is linked with the development where the seed was grown, as well as of shelter belts of broadleaf and evertically all her handled in the Various here.

Ladies' Auxiliary

NOTICE

TARY. THEN 20c OF THIS IS IZATION.

ALL LADIES AUXILIARY DUES SENT BACK TO YOUR COUNTY SHOULD BE SENT DIRECT TO ORGANIZATION IF YOU HAVE ONE. IF YOU DO NOT HAVE ONE. IF YOU DO NOT HAVE ONE THE STATE WILL KEEP IT IN THE TREASURY UNTIL YOU DO ORGANIZE, THEN YOU ARE ENTITLED TO ALL THE COUNTY DUES FROM DATE OF ORGANIZATION.

Junior Contest

VOTE FOR A NAME

The next thing we must do is to Dear Editor:choose a name for our department. is fine. I am writing this letter with Several names have been mentioned it. I am learning a piece that Mr. in the letters that we have received. Simpson, the insurance man, sent me

is eligible to vote and entitled to one ment gets started soon. Each child writing a letter to this department becomes a member. Shall we publish a list of the members?

Give us your idea, it is up to you. JUNIOR BOOSTERS.

BUSY BEES. UNION WORKERS JUNIOR FARMERS UNION. FARMERS UNION JUNIORS—2. FARMERS UNION HELPERS—2 UNION JUNIOR FARMERS

HELPERS. KIDDY KORNER. JUNIOR CO-OPERATORS-4.

JUNIOR DEPARTMENT We have had four letters this Salina, Kan week. I think this is very good for Dear Sir: the beginning, but there is room for

for her pen. Naomi is quite a Politician, President Huff thinks she will lit is very nice be Governor some day. And I think getting such a good start and hope she will be a good one when that time they decide to call the department comes. Of course Naomi's two brothers and sister will have to write their own letters to the department their own letters to the department who are eligible to vote and their before we can recognize them as memnames are Ellis Lynn, age fourteen, bers or count their votes. But I am Oliver, eight, Mary, 6, and they all sure that can be managed alright. vote for my name so that makes four 12 year old.

reason is that they don't usually like to write letters. But we must have

cussing in an interview, and quite house of the gabled and beamed vabirthday lately. He is quoted as disauthoritatively, such unrelated subthetic rubber. He has undoubtedly lead up to a modest portecochere, put light upon many subjects. Everyone knows Mr. Edison.

But nobody knows Mrs. Edison; ably as much responsible for the philosopher and nurse to this absentachievements of this great genius as achievements of this great genius as is he. Any man is hard enough to more difficult problem of diverting manage, but the job of looking after a genius must be the world's most

lars. He has a birthday every year or so, and his wife deserves credit for perhaps 75 per cent of his success. aristocracy of money. It is one of her choicest theories that too much her choicest theories that too much Mrs. Edison has little use for the her choicest theories that too much the control of the finances in what emphasis is given to finances in what she calls the greatest business in the world, homemaking. She says that worth while out of us yet.—C. E. H emphasis is given to finances in what "a woman who determines that she really will build a home can make it

beautiful on a small income."

Her own home in West Orange is an excellent example of her theory. When Mr. Edison bought it forty Nace, of Dwight, Kansas, suggests years ago, he told his friends that it that the Kansas Farmers Union was too good a place for him, but not buffer for the express purpose of keeping mont stands in the middle of a re-

Kincaid, Kans, Feb. 9, 1928.

I received my Eversharp. Think it Write a letter sending your vote to speak at local next time. I think the Junior Co-operators would be a for the name you think is best. Every ehild from the age of six to sixteen I will close, hoping that our department.

Addie Hardin.

Kincaid, Kans., Feo. 9, 1928.

Dear Editor:-I am a little boy 11 years old. I live on a farm and I go to school at Equity school District 55. I go to local at Bellview Number 2042. My father and mother were in Kansas City to the Produce meeting. I think Junior Co-operators would be a good name for the Junior department.

Yours for better Co-operation, Clinton Donald.

Lyndon, Kans., Feb. 15, 1928. Junior Editor, Kansas Union Farmer. Salina, Kansas;

I received the prize for my letter nore.

Naomi Kitchen writes thanking us and was very much pleased to accept the beautiful fountain pen, I am sure-

It is very nice that the Juniors are Farmers Union Junior Helpers. I have two brothers and one sister,

Addie Hardin likes her pencil, and votes for it, and they wish to become used it to write her letter with. We members of the department. would like to hear Addie speak her I think it would be a good idea to

big, henna-red, brick-and-clapboard stairs, living room and boudoir.

Mrs. Edison's duties as minded genius do not stop with food her husband's attention to anything other than his work. She has studied his peculiarities and his tastes; and his wonderful mind. But he is like whenever either of them lead him away from the laboratory, she en-

The Kansas Farmers Union owes a debt to the women in the organization. To them is due a considerable

WANTS A PUBLICITY COMMIT-

An interesting letter from Fred H.



shade of green with the flowers in 2 shades of rose made to stand out from the pillow and give the effect of a real flower. The centers of the flowers are done in shades of light flowers. There is for the price of this plication of the price of this plication. The price of this plication is furnished. The

ORGANDIE PILLOW NO. 5321 | through it upon an ivory background The vogue for dainty boudoir pillows is growing continually. It seems that we can not have too many for this pillow, making it most effective to the contract of the contract seems that we can not have too many for this pillow, making it most effected beat the mixture thoroughly and add of these finished in the many dainty pastel shades which are most beautiful. This pillow is of a beautiful chart showing the exact color scheme the following frosting:

The pillow measures 18 inches the well beaten whites of the eggs. Bake in shallow tins and cover with the following frosting:

and dark yellow French knots. There ery" consisting of 10 complete lesis shown in the shops a dainty lace sons with 70 illustrations showing all sufficiently thick to be spread on edging with a delicate thread of rose the principal stitches.



6051. Ladies' Dress. Cut in 7 Sizes: 34, 36, 88, 40, 42, 44 and 46 inches bust measure. A 88 inch size requires 8% yards of 39 inch material. To face the collar with contrasting material (cut lengthwise) will require 1/4 yard 32 inches wide. The width of the Dress at the lower edge is 11/4 yard.

5289. Girls' Dress
Cut in 4 Sizes: 6, 8, 10 and
12 years. A 10 year size requires 2% yards of figured material, and % yard of plain 40 inches wide if made as illustrated. Price 15c.

FASHION BOOK NOTICE

Send 12c in silver or stamps for our UP-TO-DATE SPRING & SUMour UP-TO-DATE SPRING & SUMMER 1928 BOOK OF FASHIONS,
showing color plates, and containing
500 designs of Ladies', Misses' and
Children's Patterns, a CONCISE and
COMPREHENSIVE ARTICLE ON
DRESSMAKING, ALSO SOME
POINTS FOR THE NEEDLE (illustrating 30 of the various, simple trating 30 of the various, simple stitches) all valuable hints to the ome dressmaker.

Pattern Dept., Kansas Union Farm er, Salina. Kansas. Box 48.

CAME IN WITHOUT A NAME Scott City, Kan. Feb. 11, 1928. Dear Sir:-

Clinton and Howard Donald have written this week. I lile to get letters from the bovs, now don't think I am silly, I mean little boys, and the reason is that they don't usually like our co-operative movement, reply ought to be made, he would be expected to call attention of the committee to the article.

RESOLUTION OF SYMPATHY RESOLUTION OF SYMPATHY
Whereas it has pleased the Almighty
God in his Infinite wisdom to call from
our midst, the beloved son of our brother
and sister. Mr. and Mrs. C. E. Schoaf.

Be it therefore resolved, that we the
members of Vassar Local, No. 1779 extend to the bereaved family our sincere,
and heartfelt sympathy, in their sorrow.

And be it furthermore resolved, that a
copy of these resolutions be send to the
bereaved family, and a copy be send to
the Kansas Union Farmer for publication,
and a copy be spread on the minutes of
this meeting.

Knowing from terrible experience the suffering caused by rheumatism, Mrs. J. E. Hurst, who lives at 204 Davis Avenue E. 14, Bloomington, Ill., is so thankful at having healed herself that out of pure gratitude she is anxious to tell all other sufferers just how to get rid of their torture by a simple way at home.

Mrs. Hurst has nothing to sell. Merely cut out this notice, mail it to her with your own name and address, and she will galdly send you this valuable information entirely free. Write her at once before you forget.

HOME HINTS
By Aunt Aggies of K. S. A. C.

Honey is a sweet, old as the race, and always a favorite.

Besides its use for table purposes in cooking honey may replace all or part of the sugar called for by a recipe. A general rule is to use cup of honey in place of a cup of sugar and to cut down the water or other liquid by one-fourth cup for each cup of honey used to make up for the water in the honey.

for the water in the honey.

Butter Honey Cake
One and a half cups honey, one half cup butter, 3 egg yolks, 5 cups flour, 2 teaspoons ground cinnamon, one half taspoon salt, 1½ teaspoons soda, 2 tablespoons orange-flower water (water may be substituted), whites 3

Rub together the honey and butter; add the unbeaten yolks and beat thoroughly. Add the flour sifted with the cinnamon and the salt; and the soda dissolved in the orange-flower water.

Grated rind 1 orange, 1 teaspoon lemon juice, 1 tablespoon orange juice, 1 egg yolk, confectioner's sugar. Mix

KANSAS UNION FARMER WEEKLY EXCHANGE If members of the Union have anything to Sell or Exchange, they should advertise it in this department. Rate: 3 cents a word per issue. Count words in heading, as "For Sale," or "Wanted to Buy," and each initial or figure in the address. Compound words count as two words. CASH MUST ACCOMPANY ORDER—TRY THIS DE-PARTMENT-IT WILL PAY YOU.

CLASSIFIED ADVERTISING MISCELLANEOUS

EVERY WOMAN Should know about this new Cooker. Prepares food in more healthful manner. Ideal cold packer. Cooks meat, vegetables or fruits and puddings all at one time. Used for baking, roasting and boiling. (Without water). Saves food, saves time, saves fuel, saves work. Lasts life time. Write for folder. Howard Vall, Branch Manager, Marysville, Kansas.

RHEUMATISM promptly relieved with new wonderful REMEDY. Address Walter S. Lindsay, Manufacturing Chemist. Box 355. North Emporia, Va.

WE START YOU WITHOUT A DOLLAR. Soaps, Extracts, Perfumes, Toilet Goods. Experience unnecessary. Carna-tion Co., 517, St. Louis, Mo.

ENERGETIC man wants position as Manager Farmers Elevator. Now em-ployed. Will give Bond. References furn-ished. Write "Energetic" care Farmers Union, Farmers Union Bldg, Salina, Kan. WANTED—Position as manager of "Farmers Union Store." Ten years experience as manager. Handle any store, large or small. References from former employers. A rustler fond of hard work. Reasonable salary expected. Ready on short notice. Add. XYZ care Kansas Union Farmer.

POULTRY FOR SALE—S. C. Buff Minorca Eggs. \$1.25 for 16; \$5.00 per hundred. Mary Kingham, Oronoque, Kans.

MASTER BRED CHICKS. From World's Largest Poultry Breeding Organization. Accredited. We breed for capacity 200 eggs and up yearly, 14 varieties, Utility Chicks low as 9c. Live delivery. Catalog Free. Missouri Poultry Farms, Box 72, Columbia, Mo.

Mathis Quality Chicks. Heavy layers. Leading breeds, \$8.00 per hundred up. Catalog free, Mathis Farms ,Box 112, Parsons, Kansas.

STANDARD BRED CHICKS—Leading varieties. Hatched from free range, vigorous stock. Best laying strains. Liberal discount on early booked orders. Healthy Circular free. Bozarth Hatchery, Dept. F. Eskridge, Kansas. SEEDS, PLANTS, ETC. FOR SALE

FOR SALE—Guaranteed White Blossom Sweet Cloverseed, State Board of Agri-culture Analysis, 98% hulled, and free from weed seed, \$4.50 per bushel. C. O. Levine, Waterville, Kansas.

MAKE \$61,000 IN ONE COUNTY

Smith County Women's Clubs Get Big Returns From Their Work nual report just issued by Miss Ora be sent you without cost or obligation

FARMERS' UNION DIRECTORY

NATIONAL OFFICERS
C. S. Barrett, Pres. ____Union Citg, Ga.
C. E. Huff, Vice-Pres. ___ Salina, Kansas
A. C. Davis, Sec. ____Springfield, Mo. BOARD OF DIRECTORS

C. E. Brasted, Sec.-Treas. __Salina, Kans, J.C. Felts, Conductor __Lebanon, Kans. M. V. Gates, Doorkeeper __Logan, Kans. POSITION WANTED

Farmers Union Jobbing Association 337 Board of Trade Bldg., Kansas City, Missouri 246 F. U. Insurance Bldg., Salina, Kans Farmers Union Cooperative Produce Assn. 339 Board of Trade Bldg., Kansas City, Missouri

Farmers' Union Live Stock Commission 406-8-10 Live Stock Exchg. Bldg., Kansas City, Mo. Live Stock Exchange Bldg., Wichita, Kan. Farmers' Union Mutual Insurance Co. Salina, Kansas Farmers' Union Auditing Association Thomas B. Dunn, Salina

Farmers' Union State Bank Huron Bldg., Kansas City, Kansas

Farmers' Union Managerial Association A. M. Kinney. President; Huron, Kansas. Miss Olive Troutman, Secretary, Kansas City, Kansas.

Hufthines, home demonstration agent The projects embraced in her report are food preservation by women and girls, amounting to \$23,766.47; clothing products by women, \$30,872; sewing projects by girls \$618.55; household articles by girls and women, \$1,167.75. The value of poultry sold by the clubs in 1927 is listed at \$5, 464.52, not including the values of the flocks retained for breeding and for commercial egg production.

He would have this committee known to our membership, and whenever any member saw anything in the papers to which, in the interest of our co-operative movement. reply

PILES NOW CURED

reason is that they don't usually like to write letters. But we must have them in our Department, because they are the Future Dues paying members of the Farmers Union, and we expect to try to teach them to be better and thought I would send in a vote, would have been if they had not known of the Farmers Union until known of the Farmers Union until known of the Farmers Union until they were men. Next week we will Claude and we decided upon the name to be publish the names of the members of the Department, since there has been no objections.

Will be expecting to hear from many more this coming week.

CREDIT WHERE CREDIT IS DUE

Thomas A. Edison achieved a new birthday lately. He is quoted as disblanced by the properties of the galled and beamed value and thought I would send in a vote, and also be a member in your June and thought I would send in a vote, and also be a member in your June and thought I would send in a vote, and also be a member in your June and thought I would send in a vote, and also be a member in your June and thought I would send in a vote, and also be a member in your June and thought I would send in a vote, and thought I would send in a vote, and also be a member in your June and thought I would send in a vote, and also be a member in your June and thought I would send in a vote, and also be a member in your June and thought I would send in a vote, and also be a member in your June and thought I would send in a vote, and also be a member in your June and thought I would send in a vote, and thought I would send in a vote of the members ach, liver and kidney troubles; constipation, run-down condition, female complaints and a host of others that rectal troubles so often cause, are usually cured, too, when the piles are Returns From Their Work
The value of products prepared by
farm women's and girls' clubs and
of poultry products sold by them in
Smith County, Texas, in 1927, amounts
to \$61,879.29, it is shown in the auto \$61,879.29, it

Iowa's Big 10 Hog Feed Is Similar to Concentrate

But It Does Not Contain Buttermilk or Sugared Molasses



outstanding, for it is nearly identical to Success Concentrate. Success Concentrate has all the essential ingredients necessary to supplement your home grown grains. It will stand the self-feeder test. Find out about it!

THE UNITED BI-PRODUCTS COMPANY

Ask Your Dealer or Write Us

GOOD

Good will is that friendly feeling which a satisfied customer has toward a firm which prompts him to continue his patronage. We are co-operating in an effort to merit your good will.

Farmers Union Co-operative Creamery

> 201 Oak Street, Kansas City, Mo.

Officials of the American Telephone and Telegraph company have announced that colored pictures in addition to black and white photographs soon may be sent over long distance

Tradition and progress have been at war with each other since the vorld began. Tradition serves as the balance wheel to keep progress from exceeding the speed limit.

LETTER HEADS ST PER THOUSAND High Class Job Printing THE GENERAL PRINTING CO.

Farmers Union Bldg., Salina, Kanses

PAGE THRE

DON'T FORGET

The Best Protection in the State

Is offered you by your own organization

ARE YOU PROTECTED

With this kind of Insurance? If you are not write us and we will see that you are.

Farmers Union Mutual Insurance Co. Fire-Lightning-Windstorm-Hail

Salina, Kansas

Price List of Local Supplies

Application cards 20 for 5c Credential blanks 10 for 5c Dimit blanks 15 for 10c Constitutions ...

Farmers' Union Song Leaf-lets, per dozen Business Manuals, now used instead of Ritual, each5c
Farmers' Union Song Books
published by Jobbing Assn 20c
Farmers' Union Watch Fobs 50c

Local Sec'y's Receipt Books 25c
Secretary's Minute Books50c
Farmers Union Buttons25c
Cash Must Accompany Order. This is Necessary to Save Expense in Postage and Labor. WRITE C. E. Brasted, Box 51, Salina, Kansas.

Let's Co-operate

True Co-operative service results from the loyalty of Farmers Union members to their own organization, and from the organization to the interests of its members.

We Need Your Consignments

FARMERS UNION JOBBING ASSOCIATION

337 Board of Trade Building Kansas City, Missouri

Be Your Own Ambassador Represent Yourself Have Your Say

By Shipping To YOUR OWN FIRM

You not only receive expert service, but will build for the

In No Other Way Will Your Voice Be Heard

Farmers Union Live Stock Commission

Stock Yards

Kansas City

Stand By Those Who Are Standing By You

We are building up a great farmer-owned and farmer-controlled financial institution.

It is furnishing life insurance to farmers at cost, and it is using the money they pay in premiums for their benefit and theirs alone.

Isn't such an institution worth the support, moral and financial, of the farmers in the middle west?

Free booklet descriptive of the company will be sent upon request.

Farmers Union Mutual Life Insurance Company

HOME OFFICE—DES MOINES, IOWA

THE DAILY DROVERS TELEGRAM CONTINUES FIGHT

Direct Buying Of Hogs In The Country Detrimental To Producers

LETTERS DELUGE Farmers Writing Protests Against Direct Buying of Hogs

DEMAND ACTION

Want Congress To Pass the Capper Hope Bill Putting Private Stock Yards Under Government Regulation

(Drovers Telegram) Farmers of the cornbelt are demanding action by their representa- and stability of same, and believe that against direct buying. Senator Curtis of Kansas is quoted as saying that he has received hundreds of letters fully urge their early and favorable of Producers Joining Telegram tives in congress for protection from Kansas farmers who say that the practice of direct buying is undermining the stability of agriculture. They are seeking for legislative relief. to forward copies of this resolution to These farmers are looking to the all members of the agriculture comassage of the Capper-Hope bill as measure of relief which will bring representatives. the marketing of their hogs back to a competitive basis of open market of Walnut, Ia., thus relates to South amendment to the Packers & Stock Omsha Journal-Stockman what is go-Yards act of 1921, would place all ing on in Nebraska and Iowa: stock yards under government super-

Practically all classes of farmers' organizations have passed resolutions izations are taking note of the effects of years ago. of the practice and are anxious for the condition to be corrected, for they hogs to the open and competitive marrealize that trade conditions are kets is strong among the Iowa farm-menaced by any condition which re-

proposed to split, half to the packer and half to the open market; that tions and shipping associations have

he farmer writes. This proposition is a line litustration of the bait which the packers raisers of all communities sign up or put on the hook when angling for the good will and patronage of the hog producers. It is a most difficult bait to withstand, and only those farmers to withstand, and only those farmers in a greenent.

Out in my estimation until the hog heart when you light direct buying and I am going to cast my lot with you to see what the result will be. But I am a farmer in a farming country and the hog business is not the whole stick to the agreement. who recognize the wrong principle in "Until farmers draw up this agree- can pay \$430 for a common header ment and live up to it I hardly think and an equal amount for all other

swing away from direct buying.

tinued. It is apparent, therefore, that in the country. the packer realizes that when the grocer gives two cents of gum drops to the housewife who buys the family groceries she will come back again, and that the hog owner who receives special consideration will not have will power enough to say "get thee behind me. Satan.'

Such baits as this, which seem to the advantage of the producer to ac- direct buying of hogs in territories selling to the packers, then Mr. Catcept as an immediate benefit, are the supporting a central market has been handicap to overthrow the the direct taken by Thomas E. Wilson, president system, and the packer knows it. Men of the farms, stiffen up the old hackbone!

Breaking the Sheep Market "I think it would be well enough to marketing conditions, especially i warn the sheepmen to stop the practice of selling direct before they ruin against direct buying.

Confirmation that others are thinking the same way about direct mar- some of its plants where there is depressing the market comes from a reader at Greeley, Colo., who says:
"Lamb feeders' associations in

North Colorado and territory tributary to the Denver market are trying to keep too many lambs from being bought by the packers in Denver and forwarded to Chicago and the river markets, as it depresses the market with directs from Denver the same as country buying of hogs. This condi-tion applies especially this year with you have a cheanly as your competi-

The practice of the packers in buying fat lambs on the Denver market, taking advantage of the feeding in "And if your competitors would transit freight rates to Missouri river points, is just another manifestation of the packer tactics of using direct receipts to break down basic market prices. With the fat lambs bought in direct the others have to do it in Denver, the market at Chicago, Kan- self defense." sas City, St. Louis, Omaha or any the was then asked if he believed other market, can be depressed and the practice of direct buying by the this depression in basic markets is packers was sound econor later reflected in the Denver market, "Well, I'll say at least that it is of course. It is a system which works for the packers," he replied.

method of buying sheep is the same much further.
as that involved in direct buying of hogs and if the packers are able to apply the principle effectively for hurt them much yet," he said. lowering the market for hogs and sheep, it stands to reason that they it eliminated central markets it might will endeavor to apply the same prin-ciple in the purchase of cattle. Such ficial, just according to your view-

of our soil is maintained, and

Whereas, open competitive, public markets are absolutely vital for the the fact that it is being opposed by

That we are opposed to any and all systems that threaten the permanency Senate Bill No. 2605 and House Bill consideration by the present congress. Further be it resolved, that the secretary be and he is hereby instructed to forward copies of this resolution to mittees of the senate and house of

How Nebraska Is Doing It

"I am certainly pleased with the efstock yards under government super-vision and would do away with weigh-fect this campaign against country

against it continues to spread fast which you can get what your hogs enough so that before a great deal of time passes packers will be forced to condemning the packers' practice of depend as much on the open markets direct buying. Business men's organ- for their supply as they did a couple

"While the feeling toward shipping

when the returns should come from the market the packer would give 15 to packers in the country and in a few cases in Iowa they have gone them. I am getting too old to push, to market brought, "Give me some nearly that strong, but I would like to anyway. idea as to what you think about this," | see it 100 per cent and not nearly that. This situation will not be straightened the interests of the hog growers at This proposition is a fine illustra- out in my estimation until the hog heart when you fight direct buying

ing the open markets through elimin- there will be much of a rise in hog machinery and pay taxes and other ating competition, will be able to prices. Everyone knows, or should withstand such apparently generous bait.

There will be much of a rise in hog machinery and pay taxes and turn this land withstand such apparently generous know that regardless of who the buy-er to the next generation in as good shape as we found it. If you know that the commodity is, the shape as we found it. No offer, no matter how generous, price is always the greatest when the would be considered unwarranted by party purchasing the article is forced the packer if it could stop the present to meet where competition is strongest for that certain thing. Unless we The hog producer who receives can force these packers back onto the special consideration from the packer central markets for their entire supbuyer to win him over to the plan plies we can't look for any noticeable must know that direct buying is in the improvement in conditions in the way favor and to the advantage of the of an advance in prices so let's get packer or the plan would be discon- together and quit selling to packers

THOMAS E. WILSON OPPOSES PACKERS BUYING DIRECTLY

Company Will Discontinue Practice Here if Others Will Do Same

A stand against the practice of of Wilson & Co., packers.

During a tour of inspection of the

Wilson plant here yesterday, Mr. Wilson set forth some ideas he has on "I am opposed to direct buying of

the sheep market like the hogmen hogs where there is a central market ing to lead that deserves the most have ruined the hog market," writes and I would be in favor of seeing the credit. Organization may do somea Kansas feeder who has been pleased pactice stopped in the Kansas City with the Telegram in its campaign territory," Mr. Wilson said. He explained that his company is forced to buy hogs direct to supply

no adequate central market. In Kansas City, however, he said, he would
like to see all hogs shipped to the
centrol market so all buyers could
have an equal chance to bid on them.

Must Most Competition Have

as is proposed in the McNary-Haugen
first three days, but the market tions during 1927 is remarkable, the
slumped sharply today on all killers
slumped sharply today on all killers
slumped sharply today on all killers
squarement if the will of the
better grades going to packers closbetter grades going to packers clos keting of sheep and its influence in no adequate central market. In Kan-Must Meet Competition Here

"As it is at present," he said, "we are forced to go out and buy hogs direct to mest competition and keep our Kansas City plant operating at capacity." "Do you mean, Mr. Wilson, that

the big end of the lambs located out here.' it was asked.

The practice of the packers in buy
"Well, it figures out about that

quit buying direct, you would be glad to quit, too?" "Yes, I would, especially in this

territory, but when one packer buys

Sees Ne Harm As Yet "I don't believe direct buying has course if it came to the point where

SENATOR CURTIS tory, and live stock is the medium by graded under government regulation and through which the products of just the same as hogs shipped to the cur soil are marketed and the fertility central market." He said, however, he did not believe

> protection and prosperity of producers and consumers alike,
>
> some of the large interests.
>
> Mr. Wilson predicted a more pros Be it therefore resolved, that the perous year in 1928 for the packers Chamber of Commerce of Kansas and business in general tha nin 1927. City, Missouri, is heartily in favor of the present open and competitive now, he said, and he sees a bright now, he said, and he sees a bright prospect for the year in the Kansas City territory. The company's hold-

ings are estimated to be worth more than \$100,000,000.—Kansas City Post.

"Direct" Campaign.

Kansan Writes That He Is Too Old to Push So He Will Ride With Proponents of Open Markets

K. C. Drovers Telegram, Feb. 16, 1928 As a special favor to Drovers Telegram we ask hog producers and farmers who write their views on direct buying kindly to make their letters as brief as possible. One or two hundred words will tell us that you think diing, grading, and handling by packer buying of hogs by packers is having that you want the competitive marand only hope that the sentiment supervision.

Fect this campaign against country rect buying is wrong in principle and that you want the competitive marand only hope that the sentiment kets preserved as the only method by are worth.

The Telegram has been forced to for economy of space. Write and tell is in a few words that you are going to be with us in the attempt to ge more money for your hogs.

The Old Backbone

The Old Backbone

A Kansas man writes in to say that he has 145 hogs weighing from 250 to 350 pounds; that a packer ouyer proposed to split, half to the packer.

The Old Backbone

That I only wish the fellows around articles on the direct buying of hogs articles on the direct buying that they be nearly form and about 14,000 head of these direct hogs and the markets, the producer. I have read all your articles on the direct buying of hogs articles on the direct buying that they be nearly form and about 14,000 head of these direct hogs and the markets where they promptly about 8,000 were "on sale."

Tuesday the hog market came back are the promptly and effect hogs and the markets where they promptly about 100,000 when are the promptly about 100,000 when are promptly about 100,000 when Editor Telegram-I have read your willing to cast my lot with the fellows

of anybody that thinks he

hance to demonstrate it. It is a good work. Every regular sure. It can be done. shipper in this county, Chase, buys for STEERS: The worst Wilson & Co. I am told by a reliable Wanneta in Chase county which adjoins, and where the packers hold the fort. Explanation—at Benkelman the shipping association has been revived. cattle owners in these parts trying to buy their cattle. If any goodly number of cattle owners are tweedled into

O. F. PRIAR. Enders, Neb.

Hugh Craig, Hiawatha, Kans., in a letter to the Telegram says, surely started something when you began your drive against direct buying. Plenty of people are willing to follow you now, but it is the courage of darthing to correct this situation, but it less. requires government compulsion to

entirely cure the trouble.

yet the price of hogs is \$4 a cwt lower. This gives the lie to those who decry government interference with 'supply and demand.

"The laws of supply and demand do not protect the farmer. They can be so influenced as to ruin him. The McNary-Haugen bill seeks to influence supply and demand in favor of the farmer rather than allow these forces to be influenced against him to his

"We are going to remain a protect-ed country. Under protection we must have the McNary-Haugen bill. "Senator Capper's stock yards bill duction industry.

As to the farm end of it, he believed the direct buying practice
The principle involved in this might prove detrimental if developed
method of buying sheep is the same bill is needed to right general condi-tions and the Capper bill to give im-mediate relief to the hog raisers."

Editor Telegram—The packers' con-'ession, "It is the policy of the packers to wait till late and buy their

same day and train.

as to uniformity, weight, etc.

When my hogs had been weighed and the price marked, I went over to the National Yards. When I arrived basis. Here are some interesting figthere I met the Co-operative shipper and to my surprise his hogs sold 15c per hundred higher than my hogs were marked.

I asked him (the Co-operative shipper hundred higher than my hogs were marked.

I asked him (the Co-operative shipper hundred higher than my hogs were marked.

I asked him (the Co-operative shipper hundred higher than my hogs were marked.

To date Feb., 1928—575 Cars; Feb., 1928—575 Cars

per) to go with me over to the pack-ing plant and I told them that I was not satisfied with the price, that I had a better load of hogs than the Co-ops, to which their manager agreed and that they out-sold me by 15c.

1927-399 Cars-Gain 45 per cent.

ion is getting the highest prices and

giving the best service that it is pos-

sible to obtain under present market-

Cattle \$1.00 to \$2.00 Lower

Prices on steers are sharply lower

although market receipts do not show

also about 50 to 75c lower while these

cattle—a trial will convince you that the farmer-owned selling agencies can

Hogs Lower Again
A hundred thousand hogs Monday

heavy runs will continue for the next couple of weeks. With Lenten Sea-

son coming on, there is not much pros-

through your own firm at Chicago.

Top on Lambs \$16.00

hand to let them come as we do not

look for the market to go any high-

FARMERS UNION LIVE STOCK

COMMISSION

Thursday, Feb. 16, 1928.

Union Stock Yards, Chicago, Ill.

Nary-Haugen Farm Bill

(By A. C. Davis, National Secre-

Association operating at St. Paul and

While the total volume of live stock

Creameries Promoted

er pound on butter fat.

tary-Treasurer, Springfield, Mo.)

ing conditions.

After some argument, all I got was his confession. I left with a decision that I had shipped my last hogs di-

I have shipped hogs at different times since then to the National Yards and have always been satisfied that it has more than paid me the diference in expense.

They claim they give us the market, but I claim they do not always, any-way I like to have just a word to say about the price. G. A. SIDWELL.

Queen City, Mo.

K. C. Drovers Telegram, Feb. 16, 1928
The Chicago Drovers Journal wonstock men must get together and "COders why the packers are picking on OPERATE." You can't have PORK Mondays to flood the hog mar-selling below cost of production and kets with more than a deluge of hogs continue a profitable cattle trade. bought direct. The Drovers Journal Farmers Union Live Stock Commismust have a suspicion, but permits sion has made some splendid sales on the reader to draw his own conclusion. fat cattle and butcher stock during On the last two Mondays there were the past week for shippers from Iowa, so many hogs on the markets and in Wisconsin, Missouri and Illinois. We direct hands that only a fool could want to handle your next shipment of kets preserved as the only method by expect a price level to remain undisexpect a price level to remain unus-turbed and the packers, through di-trects and market purchases, were thus on Monday fortified against thus on Monday fortified against thus on might happen later in about "split shipments."

The Arkansas Farmers Union Cettern Association is owned by and oper abridge some of the communications anything that might happen later in the week

Massing hog receipts on Monday insures a low level for the week. This is one of the ruining factors of

the system of direct buying. Something like 1,700,000 lambs are are weak to lower. \$8.40 is the extreme top; bulk of light hogs \$8.15 to \$8.30—butchers from \$8.00 to \$8.20. The general belief in the trade is that mitted back to the Denver market. It must be a near-sighted farmer, ndeed, who cannot see what is going on. This near-sighted farmer is sell anyway. ing his stuff to the packer and then the packer takes the stuff and raps the farmer over the head with it.

am in a good position to give him a business for the first six weeks this some yearling wethers this week, averyear is about double that a year ago. Editor Telegram—Keep up your yourself; have your say by shipping aging 93 pounds at \$15.00 and some ewes as high as \$10.00. Would advise to us, YOUR OWN firm. Success is

STEERS: The worst break of the year, a decline of 50 cents to 1.00, Dundy county man that on January the better kind breaking most. Top 28 Wilson & Co. paid 60c more per for the week \$16.25, practical top cwt for hogs in Benkelman, Dundy \$15.00, bulk of good cattle selling at county, than the same firm paid at \$12.50 to \$13.50, plain strees at 10 to 11 cents, fair to good 11 to 12 cents. The cheaper dogie kinds now selling too close to pretty good to Union Behind Principles of the Mcshipping association has been revived. Packer buyers are visiting the fat \$13.50, fair to good \$11.50 to \$12.50 plain short feds \$10.50 to \$11.00. We still believe it will pay to make cattle pretty good.
STOCKERS & FEEDERS: 25 to

50 lower, most decline on feeders; very few strictly choice here, also very few strictly choice here, also ization of the North Dakota State few thin stockers. Best whiteface Union, thus adding one more to the feeders 11 to 12 cents, fancy higher, long list of organized states. North fair to good \$10.50 to \$11.00. Best Dakota is a grain and live stock proshorthorns 10 to 11 cents, fair to ducing state. The Farmers Union progood \$9.50 to \$10.00. Strictly choice whiteface stockers 12 to 13 cents, fair to good 11 to 12 cents, medium therefore made to market grain therefore made to market grain 10 to 11 cents. Shorthorns dollar through the Farmers Union Terminal

COWS, HEIFERS, MIXED YEAR- Duluth ,and live stock through the LINGS & BULLS: Receipts of cows Farmers Union Live Stock Commis-"So with the control of the surplus and heifers about normal this week, sions at Chicago and South St. Paul. problem, without some such provision but demand was limited and trading as is proposed in the McNary-Haugen very slow. Cows were about steady and grain handled by these institucratic government if the will of the ing today 25 to 50 cents under week worth. By thus earning for him from majority was not made absolute and ago. Heifers have been hard to move \$250 to \$500 per car on grain above final. Industry and labor in effect all week, today's market 50 to 75 the street price the volume has so inhave this group government, having cents under close last week. Can-creased as to almost swamp our secured the degree of governmental ners \$4.75 to \$5.00, cutters \$5.25 to agency. assistance necessary to make them successful.

"Corn is higher than last year, the supply of hogs about the same, and supply of hogs about the same, and fat heifers 10 to 11 cents. Stock relief, but they are also noting the same and supply of hogs about the same, and supply cows and heifers steady, also bulls.

CALVES: Uneven trade all week, keting which they hold in their hands. rices closing about steady on veals The Farmers Union pioneered the prices closing about steady on veals and 25 to 50 lower on medium movement to market live stock cooperatively. The first such house was
\$15.00. Fat 300 to 400 lb., calves
operated at Omaha in 1917. Houses 10 to 11 cents. Lightweight baby are now operated at every primary beeves 50 lower, selling at \$11.00 to market in the middle west. More \$11.50. WE SOLD a number of veals than six million dollars have been reyesterday at 16 cents, although Drov- turned by these co-operative houses to ers Telegram quoted top of 15 cents. Stock calves steady.

HOGS: Lower market. Trade to-Co-operative creameries came in for day slow and uneven, 5 to 10 lower, 160s to 230s \$7.90 to \$8.10, few Farmers Union creamery at Kansas 240s to 325s \$7.50 to \$7.90. Packing sows \$6.25 to \$7.00. Stock pigs 37.00 to \$7.60. Stags \$6.25 to \$7.15. SHEEP & I AMPS. Cool respect to a constant of the largest to approximate the largest to app SHEEP & LAMBS: Good market the largest, co-operative creamery in irst of week, lambs reaching \$15.65, first of week, lambs reaching \$15.65, but lower last two days, market 10 has lad to promote two additional to 15 off today, top \$15.10, bulk \$14.50 to \$15.00. FARMERS UNION LIVE STOCK tive activity. Why not when the pa-

itiated

COMMISSION

a movement on their part need not surprise anyone.

Surprise anyone.

The Kansas City Chamber of Commerce has adopted the following resolution:

Whereas, the past development and the future growth of Kansas City who of Kansas City which the future growth of Kansas City who of Ka

one's own institution. It is quite poswill come very close to 300 carloads. sible that the Farmers Union Mutual My hogs were my own raising and feeding and were uniform of good weight and finish.

The other hogs were delivered to Queen City by a number of parties so anyone acquainted with the hog busitem of pedding live stock and establish a new method under which the fearmers will come very close to 300 carloads. Sible that the Farmers Union Mutual shows a point of the largest of its kind in this courty, having now in force policies to the value of \$61,000,000. The total interesting the special partial par

at the end of the year to \$8,300,000. This is a strict legal reserve company, chartered under the rigid insurance laws of Iowa. This tremendous growth in sales i Gas and Oil Stations the strongest proof that Farmers Un-

A rather new field for co-operative endeavor among farmers was injected into the picture during 1927. Cooperative gas and oil stations have sprung up as by magic in some sections of the country, more particular-ly in Nebraska. Farmers Union memany material increase. The buyers have evidently determined to "lay-off" bers operate these institutions in have evidently determined to "lay-off" and break this cattle market down more nearly in line with the ruinous Hog Prices. Steers are selling from \$13.50 up show \$1.00 to \$2.00 loss. Cattle selling below \$13.50 have lost 50 to 75c since last Wednesday which was the high time last week. The much the same manner as they do

State-wide trading and jobbing as-sociations owned by Farmers Union was the high time last week. The better grades of cows and he'fers are members and operated for their benefit, continue their popularity as con-tributing factors to the solution of the lower priced cows are steady to 25c farm problem. Through these agen-cies master contracts for machinery, twine, fencing, hardware, lumber, and the thousand and one things whose cost plays an important part in the upkeep of farms, are made and the volume of business through them runs into many millions of dollars. One such house alone did a business in 1927 of one and three-fourths millions of dollars.

Our organization in the southern ticular attention to cotton marketing ton Association is owned by and oper-

ated for members only.

The Oklahoma State Union made a -big packers having nearly 20,000 direct to their plants." With this special campaign and organized dur- Dear Sir:big advantage prices were forced low-er. Armour plants had about 14,000 head of these direct hogs and the maring 1927 thirty Farmers Cotton gins. Quite a feat when one recalls that the investment for machinery alone for these gins amounts to about \$1,000,-

Membership Gains
The year of 1927 was fairly suc essful both as to the growth of the Union and the increase of business among its activities. The total cooperative turnover runs into many millions of dollars upon which the prorate to our members was quite

pect of a better pork trade and we therefore advise shipping hogs that weigh from 240 lbs. upward. Ship to Farmers Union Live Stock Commission and help establish Sales Control through were own firm at Chicago. is voluntary. With but two exceptions, voter in our state and say "if we none of our business institutions, large or small, have anything resen. Top on Lambs \$16.00 bling a contract with its patrons.

Receipts this week are about 20,000 They depend entirely upon ability to more than a week ago. The packers function in their respective capacities having about 20,000 directs from other equally well by comparison with old enough? for that will show the one FARMERS UNION LIVE STOCK
COMMISSION
Kansas City, Mo., Feb. 16. 1928—
It Can Be Done
We are glad to report that our business for the first six weeks this

having about 20,000 directs from other markets from other markets and we have had more Colline institutions and to return all profits above operating costs and a prosible small reserve, to patrons as dividends. That they continue to grow year after year is proof of the pudform.

The farmers asked for, once will be enough," for that will show the ones who get elected that we ask for addividends. That they continue to grow year after year is proof of the pudform.

To the farm women voters I want all that we ask for an all that we ask for an all that we ask for a few choice loads of lambs, the bulk of the lambs selling from \$15.00 to \$15.50. The market is allowed as a little week today. We sold

closing a little weak today. We sold Within the past year or so a new school of thought has begun to develop in the Farmers' Union more particularly in the northwest group, concerning the patronage dividend based upon the Rochdale plan. The thought is to use the accumulated profits as reserve for the control of credits. rather than as dividends to individuals. The argument that so long as co-operative marketing has not power to become a bargaining factor in market ing no assurance of profitable produc-FARMERS UNION MADE BIG GAIN tion can be expected, however well the institution may function in the saving of commissions, would seem to have considerable weight. This plan is attracting considerable attention and is being tried out by some of our

institutions. PHOOL PHOLOSOPHY

I was sitting in a hotel lobby the other day, listening to a bunch of traveling men discuss the political situation; four of them said they believed a certain man running for governor would make us a good governor, out that he did not have any chance to be elected because the Guard" was against him. So they were going to vote for another man.

I am reminded of something I read a long time age about this country This is a country where men vote for something they don't want, for fear they will get something they do want by voting for it." Now wouldn't that burn your cel-

luloid collar? Here were four men of average intelligence, who recognized the ability and honesty of a man out for public office, but they would not vote for him because they were afraid he would get beat. The right to vote our honest con-

Farmers of the northwest still have victions should be the most highly prized right which we have: and goodness knows we do not have many rights left any more; this right was powerful weapon of co-operative marbought with the tears and blood of patriots through seven long years of war against the strongest nation of JEWELL COUNTY the earth at that time. Men sacrificed themselves, their families and their fortune for this right to governthemselves; and we their descendants are so indiffeent that we cast it aside are so indiffeent that we can be also indifferent that we call the solution that the solution is a solution to the solution of the solution that the solution is a solution to the solution that the like a worn out plaything, or else use it to keep some politician in office or shippers since the movement was into keep some other politician out. If I believed that a candidate had the ability and honesty to carry out the principles which I believed in, why their share of expansion in 1927. The I would vote for him if I knew my

erty from King George, and estab-lished the thirteen colonies as an inpeople, for the people and by the people," has degenerated into a government of special privileges for big interests, by politicians. When we tronage profits run from 2 to 3 cents stop acting like phools and do our

church has organized a club, nembership dues and are putting on The Farmers Union Mutual Life telligence of the average garden variety of citizens, but the fact remains, that picture shows are banned on nomenal growth since its inception in 1922. During 1927 the amount of insurance in force was increased about these same church members would raise their hands in horror, and holpringing the total insurance in force at the and of the year to 82 200 000 can taking a dripk of hostless lightly and of the year to 82 200 000 can taking a dripk of hostless lightly and of the year to 82 200 000 can taking a dripk of hostless lightly and of the year to 82 200 000 can taking a dripk of hostless lightly and taking a dripk of hostl one taking a drink of bootleg liquor. What is sauce for the goose is not always sauce for the gander. I am surprised though, that this will be allowed in a town where Old Bill and Young Bill are both on the job directing and guarding the people's mor-

D. A. M. PHOOL.

DOING THEIR BEST Another communication comes from C. R. Cropp, manager of the Farmers' Shipping association of Oxford, Fur-

Are you interested in keeping ou public markets open for the sale of

our live stock? They are slowly but surely being closed by direct packer buying. Farmers are called to meet in Oxford, Monday, January 9, at 1 p. m. to organize for the protection of our interests and the competitive markets. Do not fail in performing your duty. Be there

C. R. CROPP. Manager, Farmers' Shipping asso-

RIGHT AND JUSTICE GOOD MOTTO

Editor Kansas Union Farmer.

May I be allowed to say that when a member of the Kansas Farmers Union tells some of our Congressmen what the farmers of Kansas want and they do not dare deny it but answer by saying that this chap is rushing into print for political purposes, it merely indicates to a dirt farmer who has kept well in-formed on both political parties for the past 39 years that the very fellows who are making the charge are

doing just what they accuse the other chap of trying. Let it be remembered that all patronage of Farmers Union activities with every farm man and woman (meaning all farm voters) once vote against every office holder, high or low, that does not use every honorable means to get what

> men's Suffrage in 1888 until it became the law of our land because I thought surely the women would honestly vote in the interests of the coming generation instead of in the interests of some politicians or some political party.

Farm voters, please think about his. Right and justice and not political party should be our motto. S. C. Cowles.

Gridley, Kansas.

DEPARTMENT OF PRACTICAL **CO-OPERATION**

COOK LOCAL NO. 1645
Meets the second and fourth Thursday
nights of each month. Mrs. A. S. Lee,
Sec.-Treas.

WASHINGTON COUNTY
SCRUBY LOCAL NO. 1021
Meets the first Friday evening of each
month at the Scruby School house,
Mrs. Ben Doeble, Sec'y.

HONOR ROLL

NDERSON COUNTY Fairount 2049 HASE COUNTY New Hope 1834
CLAY COUNTY
Swanson Local No. 1191
CRAWFORD COUNTRY
Maple Leaf 416
ELLSWORTH COUNTY
Proteic Star 944

ELLSWORTH COUNTY
Prairie Star \$44
Excelsior 975
Cass Ridge 1038
Ash Creek 1385
Advance 1889
GREENWOOD COUNTY
Neal Local No. 1313
Junction 1504
HARPER COUNTY
FreeDort 1529

LYON COUNTY

Admire 1255 MARSHALL COUNTY Herkimer 1002
Midway 857
Dow Local No. 858
Barrett 1071
MITCHELL COUNTY
Prairie Gem 540
NEMAHA COUNTY
Vorber 914

NEMAHA COUNTY
Korber 914
NORTON COUNTY
Pleasant Valley 1025
OSBORNE COUNTY
Victor Local No. 775
REPUBLIC COUNTY
Prairie Center 640
RUSSELL COUNTY
Prairie Dale 370
Three Cofners 769
Sunflower Local No. 1745
RILEY COUNTY
Walsburg 1198
Rock Island Local No. 1199
Lee 1549
ROCKS COUNTY
Robbers Roost 491
SCOTT COUNTY

Kaw Valley Local No. 1935
WASHINGTON COUNTY
Scruby 1027
Gedar Greek 1168