

NEW NATIONAL LIVESTOCK MARKETING SET-UP

GOLDEN JUBILEE

Story of How "Gold Medal" Came Into Existence Told

BIG MILLING CONCERN

As Celebrating Fiftieth Anniversary of Their Brand

Fifty years ago the flour milling industry, hitherto a semi-rural trade, was beginning to realize that it was about to be revolutionized mechanically and its twenty-five thousand, more or less, individual members were much excited over the new machines and new processes being introduced in the making of flour.

For hundreds of years the method of grinding wheat into flour had remained practically the same; a simple and slow process of crushing the grain between the upper and lower millstones.

First there had come a machine called the middlings purifier, which had greatly improved the appearance and quality of the flour by removing from it the dirt, specks and flinty particles that had formerly been inseparable from the wheat berry. This device opened the markets of the world to flour made in Springfield, hitherto handicapped by its dark and spotty appearance.

Next came the introduction of steel, or porcelain rolls, used as a grinding surface, instead of the millstones which had performed the same work from time immemorial. This invention, working far more rapidly than the slow moving millstones, made it possible to speed up the operation of flour making and brought about a great increase in the daily capacity of the individual plant.

So great was the interest, both at home and abroad, in the new machines and methods being advocated and introduced, that, under the auspices of the Millers' National Association, a "Millers' International Exposition" was held in Cincinnati, Ohio, during the entire month of June, 1880. At this exposition were shown not only the latest display of the world, up to that time, of automatic cut-off engines, but seven complete flour mills in operation and over a thousand different machines in motion.

It was attended by a large number of delegates from abroad and by thousands of American millers anxious to learn about the latest improvements in milling processes, many of which were in the experimental stage.

This exhibition had offered awards of gold, silver, and bronze medals for the best flour shown and among others who entered into competition were Washburn Crosby and Company, of Minneapolis, who were just completing what was then pronounced the largest, most complete, and most modern flour mill in America. They exhibited three brands of flour. In June 8th, 1880, the gold, silver and bronze medals were all awarded to Washburn Crosby and Company's flour.

The remarkable feature about this award was that it was given not by laymen but by the millers themselves, at an exhibition they themselves sponsored, those awarding it being considered the most competent judges of flour of their time.

As a result of this unique contest the Gold Medal brand of flour came into being and has ever since been in demand. It is for this reason that General Mills, Inc., of Minneapolis, Washburn Crosby Company is an integral part, emphasizing during the month of June, 1930, the fiftieth anniversary of the birth of this famous brand.

In recognition of this Golden Anniversary of the Gold Medal brand, the Gold Medal Fast Freight will steam into every station of the coast-to-coast network of the Columbia Broadcasting System at 8:30 P. M. Central Standard Time, on June 6th, with a special Golden Anniversary program featuring a brief address by Mr. James F. Bell, President of General Mills, to Bakers, Jobbers, Grocers and members of the General Mills organization.

Betty Crocker will give special broadcasts in recognition of this occasion at her regular morning hours on June 4th and June 6th, over the network of the National Broadcasting Company.

Washburn Crosby Company, the General Mills unit in this territory, will celebrate the Golden Anniversary by shipping to their dealers in Missouri, Iowa, Kansas, Illinois, Nebraska, and Arkansas, twelve special trainloads of flour and commercial feeds. These special trains will leave Washburn Crosby Company's mill in Kansas City, two trains each day from June 9th to June 14th, inclusive.

COMPLETES WASHINGTON COUNTY AUDIT

The Farmers Union Auditing Association completed a four year audit of the Washington County records and their report was presented and accepted by the County Commissioners on May 31.

Your Auditing Association staff are experts in County and City auditing and accounting, from wide experience in that class of work, and members should bear this in mind when their county or city are in need of such service.

RADIO FRIDAY NIGHT

June 13, Over WIBW

Farmers Union Mutual Life Insurance Company.

Mr. Milo Reno, of Des Moines, Iowa, president of the company, will give the address of the evening.

Mr. Hugo Kohrs of Stafford will give several voice numbers. He is a member of the Farmers Union and has won first prize in a number of singing contests where he has entered.

NEOSHO COUNTY

The regular quarterly meeting of the Neosho County Farmers Union will be held in the L. O. O. F. hall in Erie on Saturday, June 14, at 1 o'clock.

Walter J. Schumisch, Secy.

COOPERATION KEY- NOTE OF SUCCESS SAYS HOBBS

Geo. Hobbs, Mgr. F. U. Livestock Commission Co., Addresses 4-H Club at Boling

This is the first time I have ever had the opportunity to talk to such a gathering as this, composed of young men and women who are to be the mainstay of agriculture, of farming and stock raising, in this part of the country in a very few years. I am somewhat at a loss to know just what to say or what not to say, for I am not much more than a kid myself; and most of you, or your folks, knew me when this was my "stomping ground."

If I were a stranger here, I perhaps could get away with a lot of things in this little talk. But there is no use trying to put anything over on you folks.

In fact, the time has arrived when no one has any luck putting anything over on the farm boys and girls. The young folks on the farm today are just as well informed as their cousins in the city. I would say that the young folks on the farm are better informed than the city young folks, for they have practically the same school advantages, get to read the same literature, tune in on the same educational and entertainment programs, and in addition have the advantages of more freedom of action than their city cousins and are closer to the elementary things of life. I believe the young folks on the farms have a truer perspective of life in general than do the boys and girls whose lives have to be spent in the city. They have a better opportunity to apply the things they have learned in books to the problems which they encounter as they grow older, than do the boys and girls in town.

Best of all, the young folks in the country, just like their parents, are the ones to whom the country as a whole are looking to for production of the things that count. Production of live stock and of grain, of poultry and produce, rests with the farmer. Of course, this has been the case all the time, but there has been, nevertheless, a great change in the relationship of the farmer to the man in town—between the young folks of the country and their cousins in the city. This change is in regard to the marketing of the farmer's products.

Not only have the farmers been improving their own conditions by learning better production methods, they have been improving their marketing conditions, too. Perhaps the improvement in marketing of products has surpassed the improvement in production itself. It is a significant fact that this improvement has come at virtually the same time, or the same general period, that the 4-H clubs, with their wonderful work, have come into being and into influence. The improved marketing system, whereby the farmer has something to say about marketing his own live stock and other products, and whereby he is able to keep some of the resulting profits for himself, is his own thinking. It is the result of education on the farmer's part. Improved conditions were the inevitable result of the farmer's determination to get out of the rut and find out what is best for his own welfare. The formation of clubs among the younger farmers—the 4-H clubs—is the result of the same thing. The younger farmers have learned that to best cope with present day situations, they must prepare themselves first in the matter of education. Not necessarily education along the lines of the so-called higher learning, but along practical lines relating to the profession of agriculture. Higher education is fine, but practical education comes first.

It is not surprising, therefore, that along with other improvements and advantages that the farmer has been able to secure for himself, this organization of farmer boys and girls has come into influence. You are the ones who will be running the farms, and the farm marketing system in the next few years. It is especially fitting that you should be studying these matters now, so that when the time comes you will be in a position to put to practical use the things you have learned.

It certainly is a most gratifying thing to note the advancement being made by the young folks on the Kansas farms and throughout the great

FARMERS UNION TAKES FIRST STEPS TO SET UP NATIONAL LIVESTOCK MARKETING MACHINERY

Determined to set-up machinery for the marketing of livestock through a national organization in which everyone shall have equal voice and through which financial aid may be provided as the Agricultural Marketing Act intended, representatives of eleven of the largest co-operative marketing institutions in the country met in Des Moines, Monday, May 26.

When adjournment was reached late at night during the one-day session, the conference had unanimously adopted a resolution embodying its aims and promulgated a tentative constitution and by-laws to be submitted to a second meeting of the same group prior to June 10.

Organizations represented at the Des Moines conference were the seven Farmers Union agencies operating on the terminal markets at Chicago, Kansas City, Denver, St. Joseph, Omaha, St. Paul and Wichita; the Central Co-operative Association at St. Paul; the Equity Co-operative Association at Milwaukee; the Farmers National Livestock Commission Company at E. St. Louis and the Missouri Farmers Association Livestock Company at Springfield, Mo.

Included among the representatives of these organizations were C. E. Huff, National president of the Farmers Union; William Hirth, president of the Missouri Farmers Association; C. C. Talbott, president of the North Dakota Farmers Union; Milo Reno, president of the Iowa Farmers Union; C. B. Crandall, manager of the Central Co-operative Association at St. Paul; F. B. Young, manager of the Farmers National at E. St. Louis, and H. G. Keeney, of the Nebraska Farmers Union. Some 25 representatives and managers of the various organizations were in attendance.

After disposing of the preliminaries, which included the election of Talbott as chairman of the meeting, a committee of five was appointed to draft a resolution setting forth the purposes of the meeting and recommending further procedure. The following resolution was submitted and adopted unanimously:

RESOLUTION

We, your Special Committee, beg to report with the following recommendations, which were unanimously adopted by the Committee.

1.—We recommend that the groups here represented declare themselves unmistakably as in favor of a national marketing agency for livestock, which shall include among its activities an Order Buying Department of national scope and the supplying of loans to our members at the lowest possible rate, and that the representatives here present pledge their best efforts to secure adherence of their groups to such an organization.

2.—We recommend that a committee of 3 be appointed by the chairman to prepare Articles of Incorporation and By-Laws for such an organization as quickly as possible; that when prepared a copy shall at once be presented to each of the groups now or heretofore associated together in this matter; that each group shall thereupon at once consider such articles and by-laws and select representatives to act with authority in the matter of adoption and adherence; that the chairman of this group shall then call a meeting to secure action upon the report of the committee of 3; and that in any event this group meeting shall be held prior to June 10, 1930.

3.—We recommend that the corporation should be known as The Farmers National Live stock Corporation.

(Signed) C. E. Huff, Albert Fickler, H. G. Keeney, C. B. Crandell, F. B. Young.

Representatives of all the organizations took the floor during the conference. All agreed that past difficulties with the livestock marketing division of the Farm Board was past history; that the proposed national marketing program would be offered to the Board in a fair and just manner.

Another meeting of these same groups will likely be held in Des Moines prior to June 10. At that meeting the tentative constitution and by-laws of the "Farmers National Livestock Corporation" will in all probability be formally adopted and the set-up will then be placed before the Farm Board for acceptance or rejection.

Until this final meeting is held it is impossible to present to the Iowa Farmers Union membership the complete structure of the new livestock marketing corporation.

The issue of the Iowa Union Farmer following this will carry the new set-up for marketing if all the organizations represented are in agreement, as is confidently expected.—Iowa Union Farmer.

corn belt. Your accomplishments in 4-H club work and in similar enterprises is proof that the farm problems and the marketing problems in the next ten years or so will be better handled than they have been in the past. It is proof that cooperative marketing will continue to develop, and that the farmer will be even better able than he now is to get his just dues when he ships his live stock to market.

Your education and preparation at this time is assurance that the future of agriculture and of marketing of farm products will be in capable hands. The 4-H's that mean so much to you, also mean a great deal to the future of cooperative marketing. When cooperative marketing is in the care of men and women who, as young people, were taught to make the proper use of their heads and hands, and were taught the value of good health, and whose hearts have been attuned to the better things of life, then there is every chance for its improvement and development and no chance that it will fall into disrepute.

I know that you will realize the full importance of proper marketing of your farm products when you begin to operate farms for yourselves. Your training now insures that. Cooperative marketing represents a great forward movement in Agricultural America today. I know your training will cause you to line up with this great forward movement. You have learned that your objectives, no matter in what line, are best obtained when you work with your fellows, your companions, in perfect harmony. In other words, cooperation is the watchword of success, no matter what you are striving for. A few years ago, this fact may have been realized partially, but farmers were unable to get together in the way they should. Sinister forces are still striving to foster dissension among the ranks of the farmers, but education and enlightenment are repelling these evil forces, and the farmers are beginning to realize that which they truly de-

serve. Education and enlightenment go hand in hand with 4-H club boys and girls. Education is leading the farmers out of the wilderness, and it is what will lead you 4-H boys and girls on to a better and fuller development of what has been started.

You have heard of the old gentleman who called his several sons together, just as they were about ready to go forth into the world to tackle life's problems. "Sons," said he, "here is a bundle of sticks, bound together, which I want you to break." He passed the bundle to each of the sons and each son tried in vain to break the bundle. Then the old man released the cords that bound the sticks in one bundle, and passed them out one at a time to the sons, who easily broke them. "Now you can see the value of working together," said the old man. "Go out into the world, each man for himself, and you will be broken by the things which will oppose you. Cooperate one with another and you will weather all attacks, and will emerge winners." That advice and object lesson was given long ago, but the truth it taught is just as potent today as it was then. Every day you can see how you can apply this truth to certain problems. It is this very

(Continued on page two)

President Cal Ward was down at the depot in Salina Sunday, and he noticed a lot of yellow cream cans stacked on some trucks. These cans looked familiar, so he walked over to investigate, and found eighty-six cans of cream bound for the Farmers Union Creamery at Kansas City. This cream had come down over the Lincoln branch to be transferred to the main line here. A week ago last Sunday, the Creamery churned twenty-eight thousand pounds of butter. Some churning.

CREAMERY PROGRAM MAKING GOOD PROGRESS IN WESTERN TERRITORY

Both the building and organization work in connection with the Farmers Union Cooperative Creamery program in the western territory are moving forward nicely. The building is rapidly rising skyward. The tile is laid for the first story and masons are now at work on the second story. There has been a little delay on account of weather conditions but generally speaking good progress is being made with the work under the direction of Mr. W. T. Willour, Superintendent of Construction. Already many favorable comments are being made on the general appearance of the building.

The organization work is slowing up some at present because of the farmers being very busy at this season of the year; however several new members are being added daily even under this handicap. To date approximately 500 new contracts have been received at this office since the first of January when the new membership plan became effective. The great majority of this interested membership comes from the western territory and has been obtained since March 15 when the organization work started there. Of this number over 100 are new members in the Farmers Union.

Eight new stations have been established and put into operation and it is expected at least several more will be completed and operating by July 1. Due to the approaching harvest which will be a very busy season for the farmers, the organization forces will be called from the field. However, after harvest organization efforts will be renewed with greater vigor than ever. We want to be able to report at least 1000 new members and 20 new stations by the time of the State Convention.

FARMERS STORE INTO NEW QUARTERS SOON

Announcement has been made this week that the new building of the Farmers Co-operative Association will be ready for occupancy within the next few days, and that the association will be ready for business Saturday, June 14.

It is hoped that the work of moving into the new building will begin Monday, and that by the latter part of the week everything will be in readiness for the grand opening. The Association will hold on Saturday, June 14.

All shelving has been installed, the wiring has been completed, and finishing of walls and ceiling is now almost done. When the building is opened for business next Saturday, it will be one of the most modern and neat-appearing business houses in Ellis.—Ellis Review.

NEW OFFICERS ELECTED AT FARMERS ELEVATOR

At a meeting of the Board of Directors of the Golden Belt (Farmers) Elevator Association held in the company's office Saturday, May 24th, the following officers were elected for the ensuing year: Fred Egger, president; Ernest Dietrich, vice-president; Sam Glass, secretary.

RELATION OF ELECTRICITY TO AGRICULTURE DISCUSSED

Kansas Committee Holds Annual Meeting at Manhattan, Kansas

The Kansas Committee on Relations of Electricity to Agriculture held its annual meeting in May, 1930 at Manhattan, Kansas.

The routine business was handled as is necessary at an annual meeting and the findings of the men in charge of the different projects were given a thorough discussion. These projects were not only discussed from the electrical side but also the agricultural. It is in these projects that various theories are applied and their practicability proven or disproven from the standpoint of actual usage on a Kansas farm.

Mr. Logan, in charge of "Grain and Forage Grinding," gave an impartial report showing a comparison of grinding various feeds under various conditions as compared with underground dry feeds and silage. Several mills were used. Electricity as power.

"Storage and Handling of Combined Wheat," was reported on by F. C. Fenton. This project took into consideration a number of different types of bins. Moving the wheat with common farm elevating equipment from one bin to another. Electricity as power. Thermometers were placed at designated points in all bins and readings recorded. Comparison was also noted with ventilated steel bin, which made a very remarkable showing in that it had very little temperature.

One project, "Farm Refrigeration," which is becoming more of a reality each year, was reported on by Mr. Goetz. This project was checked on a large number of different machines, boxes of farm size and also as to location in the farm house, city home and stores. Comparison of costs of operation, with large plants of dairy and store sizes. The work on Farm Refrigeration will continue through-out the next year, also that on "Storage and Handling of Combined Wheat." One noticeable factor in all these projects where electricity was used as power was the exactness of power consumed because of the meter.

(Continued on page two)

CO-OP. ACCOUNTING

T. B. Dunn Speaks Over WIBW June 5

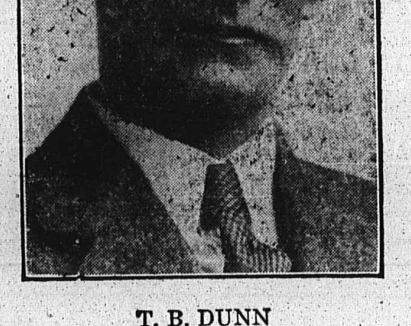
HISTORY OF ORGANIZATION

Says Farmers Union Needs Stirring Up

Auditing is generally looked upon as a dry subject so I will endeavor to make it as interesting as possible to my unseen audience tonight.

There are as many varieties of auditing and accounting as there are businesses in this state, each business having its own peculiarities, this variety makes auditing an interesting occupation for the public accountant.

The particular branch of auditing and accounting which the speaker wishes to take up tonight is directly affecting co-operatives, and I might mention at this time that co-operative accounting calls for certain legal re-



T. B. DUNN

quirements which necessitates a direct knowledge with the co-operative marketing laws on the part of the auditor.

Early in 1919 the Kansas Farmers Union had so many country elevators and merchandising stores, doing business all over Kansas, that the pressing need for a standardized system of accounting was forced upon the managers of these stores and elevators and so pressing became the need that in June, 1919 a meeting of managers was called to discuss their accounting difficulties and ways and means to meet the situation.

Many of these organizations represented were attempting to do business, up to date business, on obsolete lines. The Revenue Department was demanding complete reports of their operations for the purpose of assessing income tax, and the farmers, who had set up and financed these country organizations, were about at their wits end to meet the requirements.

The final outcome of the meeting of managers, which I have referred to, was the appointing of an auditor to check up the organizations, make reports to the Boards of Directors, file income tax returns and set up a standardized system of accounting in as simple a form as possible, one which could be easily handled by the managers themselves or by a junior bookkeeper, or in short, something which would serve the purpose at small cost.

From this small beginning sprung the present Farmers Union Auditing Association, of which I have the pleasure, and I think the honor, of being Secretary and Manager, from the employment of one auditor in (continued on page 2)

HICKS ON TOP

The grain men are anxious and fearful, They feel they have started to slip; They are angry, worried and fearful, They act like a hen with the pip.

They have built up a beautiful system To separate hicks from their pay; They petted, and patted and kissed them To keep them contented and gay.

But somehow the hicks got the notion This friendship was not worth the price; 'Twas used as a soft soothing lotion; While gamblers played cat, to their mice.

The hicks went at last into action, And asked that their dear Uncle Sam, Would curb the bold food gambling faction, And junk this old marketing sham.

So the hicks got their farm legislation, With a Farm Board alive to its job; Which spells for the gang, tribulation; No wonder they whimper and sob.

Now never again will these charmers Be able to levy a toll; For we'll ship to the firm which farmers Have built, and own, and control.

A. M. Kinney,

THE KANSAS UNION FARMER

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Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success.

Change of Address—When change of address is ordered, give old as well as new address, and R. F. D.

All copy, with the exception of notices and including advertising, should be in seven days before the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date.

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SALINA, KANSAS, THURSDAY, JUNE 12, 1930

PARAGRAPHS FROM WASHINGTON

W. P. LAMBERTSON

The vote of Mr. Curtis breaking the tie on the flexible provision and his point of order decision sending the tariff back to conference, bore no earmarks of an Indian decision. It took him about as long to make each of them as it does for a jockey to make the last thirty feet of a race.

Mr. Hartley of New Jersey is the youngest member of the House, having come to Congress last year when twenty-six. He finished his third year at Rutgers and was married at seventeen, and has three children—the oldest eight.

Mr. Stedman of North Carolina is the oldest member of the House. He will be ninety next January. He was a Confederate soldier and is the only veteran of the Civil War in either House. Senator Warren was the last Union soldier.

Ruth McCormick is an unusual woman in that she gives her exact age in her biography. She is four days younger than I.

Ruth Bryan Owen was making a speech the other day and was granted an extension of fifteen minutes. Some men members interrupted at that point and got into a dispute among themselves, and kept her standing the entire fifteen minutes without speaking. When the gavel fell, she had to take her seat. Think of a woman holding the floor for fifteen minutes and not being able to say a word!

Ruth Pratt of New York is the only lady member who smokes in the House lobby or dining room.

Mr. LaGuardia, the talkative Italian of New York City, was born in Arizona. They call him "Major"—he was an army flyer in France.

Camille Osias, one of the delegates from the Philippine Islands, holds the attention of the House about as well when he speaks as anyone. He is a splendid orator. Delegates from the territories, you know, may talk but are not allowed to vote.

THE INSURANCE CORNER

Final figures on fire business for the first five months of this year are now complete. These figures show without question that we are having the best year in our history. In 1925, the best year previous to this year, our premium income was \$88,522.57 for the first five months. In 1926, \$87,644.80 for the same period. In 1927, \$74,940.75; in 1928 \$77,810.21 and 1929, \$79,827.67. Compare this with \$100,188.64 in 1930.

We feel very grateful to the membership for this showing and hope that our service merits your patronage at all times. We have done a lot of work with our agents, and it seems to be having its results. A lot of credit is also due the rank and file of the membership over the state. And speaking of membership, even though it is the busy season, let's not let up on the drive for new members and reinstatement of old members who have let their dues lapse. The advantages of the Federal Farm Act and the Jobbing Association, the Livestock Commission, the Creamery Association and the Insurance, besides the score of local business activities, all tend to make their membership a very valuable connection.

Scott County comes to the front this week with nearly thirty hail losses. Plenty enough to last a long time, if you ask us. Hail has been quite general over the west half of the state, as reports have come in from Ottawa, Cloud, Mitchell, Osborne, Sheridan, Gove, Lane, Ness, Rush, and Russell Counties. These will be adjusted as soon as possible as we want to get to all just as promptly as we can.

THE PRESIDENT'S COLUMN

FOUR BIG COUNTY MEETINGS

It was my happy pleasure to attend and speak at four big County wide meetings the first week of June. Namely, McPherson, Marshall, Douglas and Franklin.

These meetings were attended by large and interested crowds, and at each meeting lunch or refreshments were served. The militant spirit that has always characterized our fellows was very much in evidence, and taking everything into consideration we were reminded of the good old days of times past.

McPherson County meeting at Conway, Monday night, June 2. Mr. Chas. Broom accompanied me to this meeting and enroute we took dinner at McPherson with Reuben Peterson, county secretary, Mr. Grant and Mr. Johnson, president and secretary of the Chamber of Commerce, discussing the arrangements for the State Convention which is to be held at McPherson this year.

Upon arriving at Conway we found a large and enthusiastic group awaiting us. President Goodsheller called the meeting in session and the various locals answered the roll call with splendid talks. The meeting was intermingled with readings and musical numbers which were rendered very efficiently. Mr. Broom, secretary of our Insurance Company, gave a short address, dwelling especially on the advantages of our membership carrying their insurance in our own company and also stressed our program in general, which was well received. I appreciated my audience very much and spoke of those problems that are squarely before the American people today and our responsibility in solving them.

Marshall Co. Meeting at Blue Rapids, Thursday, June 3. Tuesday, June 3rd I drove hurriedly to Blue Rapids for their county meeting. By prearrangement I stopped at Manhattan and discussed with Dean H. Umberger problems of mutual interest affecting the Cooperative Marketing program. Dean Umberger is well informed on this subject and the exchange of ideas with him is always constructive.

I arrived at Blue Rapids late and found the meeting in session under the direction of President A. J. Wempe. It is to be noted that the good people of Marshall County are real builders and the discussion of the various resolutions bore evidence of this fact. Mr. Carlson, representing the Farmers Union Life Insurance Company, gave a splendid talk on Life Insurance and its benefits. Mr. Augustine of the Creamery was there and gave a splendid talk, also he directed the group in singing several peppy songs which were a real inspiration to all.

Although tired from my long drive, I enjoyed speaking to these people immensely. Among other things I endeavored to warn of the peril that is directly ahead of us as agriculturalists if we fail to meet our challenge at this crucial moment, and that the farmers of this country must organize and do it NOW. At the close of my talk, Brother Jno Frost escorted me to the restaurant where a good dinner was awaiting, having been arranged during my speaking period. I enjoyed this four o'clock meal very much as I had not taken time to eat at noon. I was obliged to hurry away from the meeting before the close in order to be in attendance at a meeting in Salina the same evening. The good people of Marshall County deserve special mention and much credit for their earnestness, and for the way they are approaching these problems which have to do with the future.

Douglas County Meeting, Big Springs, Thursday, June 5. I hurried to Douglas County from Oklahoma City, having attended a meeting there on Wednesday and Wednesday night.

I am always glad to come into my home county and meet my old friends whom I have known and worked with for many years. The place of the meeting, Big Springs, is a new local, having been formed something like a year ago. Much credit is due Mr. Cashman for his interest in the organization of this local.

Upon arrival I found dinner ready and being served. A large crowd was in attendance and everybody enjoying themselves. During the noon hour I had many friendly chats and I really was at home with my people.

B. A. Hammond and Ed. Illian are president and secretary of the Douglas County Union, and both men are well qualified for these positions of honor and trust. Among other leaders in our county are Jim Anderson, Carl Gerstenberger, Herschell Ulrich, Asa Coleman, Frank Fox. These and many others are squarely back of the Douglas County organization and we may expect some real accomplishments there in the near future. Mr. Rex Lear, manager of the Farmers Union Life Insurance Company, was present and gave a very splendid address on insurance and our progress in general. It was my first opportunity of hearing him speak and I enjoyed it immensely. I spoke on the various angles of our program and stressed the need of getting actively into the work, because our whole program is being challenged every inch of the way. Toward the close of the meeting plans were discussed for Douglas County appearing at the State Convention in October in mass and of their contribution to the convention. Thus the meeting closed and all expressed it was good to be there.

Franklin County, Friday Night, June 6.

I shall never forget the county wide meeting held in the auditorium at Williamsburg last Friday night. Franklin County is the county of my birth and I have many warm friends there. Our good friend and veteran leader, Chas. Pingree, is county president and Mrs. Harry Morgan is county secretary. Both are keenly alert to conditions and are doing their work well. I have known Charlie Pingree nearly all my life and for many years we were in the same school district as neighbors.

The auditorium was well filled and it really reminded me of a State Convention. The program consisted of readings, special numbers in song and last but not least, Brother Zerby from Ottawa was there with his Hok Town Orchestra and certainly furnished good music in abundance. At ten o'clock I took the floor in defense of the Farmers Union program and the Cooperative movement in general. I was inspired to say some things relating to our membership's getting into the harness and bucking up the Cooperative movement now. My opinion is we are in the most crucial period of our history. Powerful monopolies and corporations are going out with a determined effort to distort and break down the morale of the American Republic with the hope of crushing the universal sentiment in favor of the Cooperative movement, thereby discrediting the aim and purposes of the Agricultural Marketing Act and the Federal Farm Board in the constructive application of the Bill.

Thus these four great county meetings are history, the influence of which will be felt for many days to come, and I am happy to go forward with you looking toward a possible solution of some of our agricultural ills.

C. A. W.

CO-OPERATIVE ACCOUNTING

(continued from page 1)

1919 we have expanded until at the present time we employ five auditors and have sufficient work to keep them all busy.

Farmers' organizations have come in for a considerable amount of criticism because of the manner in which they are managed and when the Auditing Association began to function they found this criticism partly justified. Managers with little or no experience were pitched forked into positions to handle the grain of members and managers put in charge of merchandising stores with little experience. This resulted in losses and as the capital stock, in many cases, was just sufficient to build the elevator or stock the store with merchandise, there were no finances left to carry on the business and when a loss showed up at the end of the year the members became discouraged.

To add to this condition there were all kinds of opposition to the movement, old line grain firms lost no opportunity to ridicule the attempt of the farmers running their own business, and I regret to say they were partly successful in this campaign of ridicule, nevertheless the fittest carried on and through their efforts the farmers co-operatives today are a power to be reckoned with.

The percentage of failures of farmers co-operatives over the past ten years is far below the failures of private concerns and we may proudly state that when a farmers organization did go to the wall it was either through carelessness or lack of capital, direction or a good management.

bers, usually caused by the opposition, but never through dishonesty on the part of the boards of directors.

The auditing association uncovered many humorous situations during the first few years of its labors. The auditor was looked upon with fear, as someone whose special function was to find everyone crooked, but in a short time this situation remedied itself, the auditor was recognized as a friend in need, one who could help straighten out their difficulties, one who could show them where a little saving here and there could be affected, who called the Board of Directors together when through with the audit and read the operating statement and balance sheet, explanation to them, advised them where they were going off the rails and in a sympathetic and unassuming way quietly eased them on to the right track again. Today the auditor is welcomed by all right thinking managers and directors and the auditing bill is looked upon as a good investment, in fact could be reasonably charged to insurance. What better coverage can an organization have than a coverage against dishonesty or mismanagement.

We have had several instances of organizations assuming that an audit was unnecessary and after struggling along for several years without that service they have called on us and we found after investigation that an underwriter should have been called in instead of an auditor. Like calling in a doctor, unless he is called in time an auditor cannot save the situation. In many instances we have saved or

ganizations from going to the wall by giving counsel and financial advice, by encouragement when everything seemed so black, and to those listening in we would appeal to you to have your records audited at least once a year, it is possible every six months, by some reputable auditing firm, preferably your own auditing association. I am not attempting to advertise my office at this time but endeavoring to impress on you the absolute necessity of having an audit of your records. This is particularly important to co-operatives as in nine cases out of ten their managers, who are primarily engaged to buy and handle the grain of their members, are not conversant with accounting methods but after a few pointers from the auditor they can understand the simple standardized system of accounting which we install.

The Farmers Union Auditing Association makes the regular quarterly audits of the Farming Union Jobbing Association, the Farmers Union Livestock Commission Company, the Farmers Union Insurance Company, also the Farmers Union Creamery and Produce Association. These organizations after battling with adversity and strong opposition for many years, are today in sound financial condition with surplus reserves set up to meet possible emergencies. Through the loyal support of the members our state wide activities today, are leading the way in their different spheres, and have saved the members thousands of dollars annually. There is no help like self help, and I am convinced if the farm producers would only intensify their co-operative efforts they could work out their own salvation in a very short time. Borrowing money at a cheap rate of interest will not solve the farm problem, borrowed money has to be paid back sometime and that is what hurts. Have you heard the story of the Scotchman who asked his friend if he would lend him \$10.00 and his friend agreed to do so? "Well, now," said Sandy, "I'll just take \$5.00 now and you can give me the other \$5.00 later." So the friend agreed to do so. "Now," said Sandy, "I owe you \$5.00. Yes," "And you owe me \$5.00, so we're both square." Well, folks, if we could borrow on these lines borrowing would not be quite so bad.

I heard Mr. John Simpson, President of the Oklahoma Farmers Union, give a talk at a meeting held in Salina many years ago, and he told this story, which I have repeated many times as illustrative of the lack of effort on the part of the Farmers Union members, to discover the real benefits of their organization and the wide scope of its activities. Well, here is the story.

Two Scotchmen came to this country, and having drifted apart, lost sight of each other for many years. They met one day and decided to visit the Old Country together. On their return they were asked by some friends to give their impression of their visit, which they did as follows: "Well, we visited some folks in Ireland and the lady of the house gave us a cup o' tea which wasn't sweet enough, and asking for more sugar she handed us the sugar basin, saying, 'Just help yourself,' which we did. On a similar visit in England we got more tea which wasn't sweet enough, as we Americans need a lot of sweetening, and the good lady brought the sugar basin and asked if we wanted one or two pieces, not so generous as our Irish lady friend."

"Then in Scotland we had a similar experience, and on stating to our Scotch lady friend that our tea wasn't sweet enough, she asked us if we had stirred our cups."

Well friends and members of the Farmers Union, your Union is like the cups of the two old Scotchmen; it needs stirring; you've got something in it, and don't know it. The proprietors of WIBW know that the Farmers Union is a worth while farm organization and have given us this wonderful opportunity of getting to our members, and others who should be members, the hope that they will get busy and stir their cups.

Miss Maude Dunn sang two Scotch songs, "The Hills of Home," and "Comin' Thru the Rye," following her father's address. Miss Dunn has a clear, lovely soprano voice, which broadcasts exceptionally well.

RELATION OF ELECTRICITY TO AGRICULTURE DISCUSSED

(continued from page 1)

Not only an efficient power but a good bookkeeper.

Mr. White, of the national committee on Relation of Electricity to Agriculture, gave a short but pointed talk concerning rural electrification, its growth and present possibilities. The discussion of plans and results to date of the attempted electrification of 49 square miles near Kansas City by the Kansas City Power and Light Co., probably drew more questions than any report and it will be well worth any one's time to watch the results of this project which is a far-fetched experiment on the part of the company to sell "rural juice."

Electricity on the farm is one of the great potential factors which will in the very near future have a large part to play in our actual farm relief, whether it be in the great wheat belt or in the hill sections where a tired cow puncher slides from his pony at night. It is not always the work of the day that hurts, but the drudgery of the chore.

Respectfully submitted, Ross Palenske.

CO-OPERATION KEY NOTE OF SUCCESS SAYS HOBBS

(continued from page 1)

principle of co-operation that is lifting the farmers of today out of a veritable servitude, placing them in a position to win their battles and to receive that for which they serve—freedom and independence.

I am reminded of what would today be termed a "wise crack" which was pulled, I believe, by that wise old patriot, Benjamin Franklin. You will know whether or not my history is on straight, for it may have been some one else instead of Ben Franklin who sprung this gag, but at any rate, it fits now and it fits then. When the storm clouds of the Revolution were gathering, and the colonists hardly knew which way to turn, a most serious group of men were gathered to-

gether, trying to find the way out, and with a vision of freedom. Finally, when signs of friction became apparent among members of the group, Benjamin Franklin arose and brought the men together with this terse statement: "Gentlemen, we must hang together; otherwise, we will hang separately."

Old Ben had the right idea of co-operation. It is needless to say that the men hung together, and thereby avoided hanging separately.

That is the keynote of success today, among farmers. We are learning that by hanging together, we are able to win the battle. Cooperation is the thing.

It is my good fortune to represent the leading co-operative live stock marketing firm in the Kansas City market. In fact, the firm I represent is owned by you and your parents, together with others engaged in farming and live stock raising in the great corn belt. I want you to realize that the Farmers Union Live Stock Commission Co. is your own firm, and that you are just as welcome to come into the office and make yourself at home while in Kansas City as you are to come to my own home. The latch string is always out.

STATE PRESIDENT C. A. WARD AT MAPLE HILL

A very successful Farmers' Union meeting was held at Maple Hill, May 29, when State President Ward addressed a meeting of some 100 people. A short musical program consisting of two numbers by a male quartette from Alma, two vocal numbers by Miss Mona Butefish, accompanied by Mrs. Tweedy, a song by the Dick Wilson little folks and an illustrated song by the Daniel family of Denison, preceded the address. Refreshments of ice cream and wafers were served at the close of the meeting.

President Ward presented present day farm conditions and problems in a clear and forceful way. While he recognizes that there are problems and serious ones still to be met, he believes that much progress has been made towards a better day for agriculture. Mr. Ward says that all the agencies of the Farmers Union, the Jobbing Association, Cooperative Creamery and Live Stock Commission, are in good condition, functioning well, and paying dividends. He pleads for cooperation and reminds us as many others have done, that the benefits of the agencies cannot come to the farmer individually, but must come through cooperative bodies.

WARD AT MAPLE HILL

Along with other well informed farm leaders, Mr. Ward sounds a note of warning against the increasing menace of corporate farming, which is destined to completely swallow up the smaller farmer. He believes it is time we should work toward legislation for the abolishment of this evil. Mr. Ward speaks hopefully of the steadily increasing membership in the Farmers' Union and urges us to all fall in line and work together for the betterment of conditions not only for ourselves but for our children and our children's children.

In Kansas alone between 1500 and 2000 new members have been added since Dec. 1st. He left without even a dish of ice cream, for a drive of some 100 miles to attend an important meeting at 8 o'clock next morning. We are sure he made friends for himself and for the cause in Maple Hill.

TEN LARGEST LOCALS

We are printing a list of the ten largest locals this week. This list will be revised once a month. Several locals only need a few members to get into this list. We hope to see these ten locals crowded hard for first place.

Fairdale—927 130

Thomas County 113

Herkiher—1002 113

Marshall County 93

Healy—1400 82

Lane County 81

Northside—1061 82

McPherson County 81

Udall—2013 81

Cowley County 77

Banner—965 71

Rush County 71

Northside—1979 71

Stafford County 71

Quinter—1095 69

Gove County 69

Grainfield—919 69

Gove County 69

Union—2019 67

Stafford County 67

NOTICE

If we do not have a representative at your town, please notify us. Farmers Union Mutual Life Insurance Company.

REX LEAR, State Mgr., Salina, Kan.

INSURE

Your Farm Buildings and Livestock in the Farmers Union Insurance Co.

INSURE

Your wheat in the Farmers Union Hall Insurance Company.

M. J. WERIAN, Agent, Bennington, Kansas.

Make Them EGG FACTORIES QUICKER

Bring broilers through the growth period quicker!

Get eggs weeks sooner! Do it by feeding Success

Growing Mash with Hi-Lactik Yeast (Glucanated) and SUCCESS MINREL-DIETT. It is the first complete

growing mash containing the most wonderful feed discoveries. Made up of 25 ingredients, it supplies every known vitamin, all essential nutrients.

Hi-Lactik Yeast (Glucanated) supplies an abundance of Vitamins "A," "B," "C," "D" and "E." Stimulates the appetite. Aids digestion.

SUCCESS MINREL-DIETT is composed of 10 properly-proportioned minerals. It grows bone, beak, feathers and claws. Aids digestion. Helps the fowl resist disease.

At Your Dealer's—Go to your local feed dealer for Success Growing Mash with Hi-Lactik Yeast (Glucanated) and SUCCESS MINREL-DIETT. Get several sacks today!

UNITED BI-PRODUCTS COMPANY

755 Live Stock Exchange Bldg., Kansas City, Mo.

Factories: Kansas City, Chicago, East St. Louis

Also manufacturers of high quality pig, hog, cattle and dairy feeds.

SUCCESS GROWING MASH

WITH HI-LACTIK YEAST (GLUCANATED) AND SUCCESS MINREL-DIETT

FREE POULTRY LITERATURE!

Send for FREE Poultry Literature which tells in detail why the Hi-Lactik Yeast (Glucanated) and SUCCESS MINREL-DIETT of Success Feeds make birds grow into money-making hens weeks sooner.

Mail Coupon today!

MAIL COUPON TODAY!

United Bi-Products Co., 755 Live Stock Exchange Bldg., Kansas City, Mo.

Dear Sir: Please send me free literature explaining in detail why the Hi-Lactik Yeast (Glucanated) and SUCCESS MINREL-DIETT of Success Feeds insure egg-laying hens weeks sooner.

Name

R. R.

Town

State



Junior Cooperators by Aunt Patience

HOW TO BECOME A MEMBER OF THIS DEPARTMENT

Any boy or girl between the ages of six and sixteen, whose father is a member in good standing of the Farmers' Union, who writes a letter for publication, can be a member of this department, and is entitled to a pin. In order to receive a book, he must signify his intentions to study the lessons and send them in. We cannot send out books to those who do not intend to send their lessons. The address to which all Juniors should send their letters is: Aunt Patience in care of the KANSAS UNION FARMER, Salina, Kans.

Dear Junior Cooperators:

As you see, we don't have as much space as usual this time, either, so I'll have to make what I want to say as short as possible.

First, let's not forget that Sunday, June 15th is Father's Day! We hear so much about Mother's Day and so much less about Father's Day, that we're apt to forget just when it is. The wearing of any colored carnation on this day honors father and is all we try to do, something especially thoughtful for father that day, in remembrance of all the things he has done, and does do, for us. A little special attention, a small gift, will let him know that we appreciate his love and care for us.

I'm going to copy a little poem that I clipped recently—I liked it, and I hope you will, too.

My Dad

I like to play close to my Daddy's den,
Where he's at work, and every now and then
Ask: "Daddy, are you there?" He answers back
"Yes, son," "That time I broke my rail-
road track
All into bits, he stopped his work and came
And wiped my tears, and said, "Boy,
hey! Be careful!"
And then he showed me how to fix it
right.
And I took both my arms and hugged
him tight.
Once, when I asked him if he was still
there,
He called me in and rumbled up my hair
And said: "How much alike are you
and I!"
When I feel just as boys feel when they cry
I call to our Big Father to make sure
That He is there, my childish dread to cure.
And always, just as I to you, "yes son,"
Our Father calls, and all my first is done."
—Strickland Gillilan.

I've been trying to answer only our new members' letters, and those requesting special information, this week, as I did last. The others are printed so that everyone in the Club may read them. We'll have many more birthday dates by the time we publish our next Membership Roll—and we'll try to add the dates to the names on the Roll at that time. So get yours in—and remember, when you find your birthday "twin"—write him and let me know to whom you've written.

Aunt Patience.

Osawatimie, Kans.

Dear Aunt Patience: Am going to write and tell you my birthday. It is December 17th. I will be 12. Will close for I haven't any more to say. Your niece,

Evelyn Barritt.

Geneseo, Kans.

Dear Aunt Patience: I am sending in No. 4 lesson and I couldn't get a paper and I didn't get all of it. I hope what I got is right. I am 12 years old and will be a freshman in High School. My birthday is February 7. Your niece,

Sarah Crowl.

Cedar Vale, Kans.

Dear Aunt Patience: I am rather late in sending my lesson but I will try to send my other ones in earlier. I thought I would tell you that I saw Mr. A. M. Kinney Thursday night at the Farmers' store. I was very glad to meet him. The recipes were very good and our candy was very good, too. This will be all for now. Yours truly,

Alice Scott.

Dear Aunt Patience: Mr. Kinney told me that he had met you—he said he was very glad to meet you, too. I'm glad your candy was good, and that you thought to tell me about it. Write me again soon.

Aunt Patience.

Seranton, Kans.

Dear Aunt Patience: How are you? I am fine. I'll bet you are awful busy these hot summer days, aren't you? I didn't have time to send in that other set of questions if I wanted to have my name put in the paper. I don't suppose I will get a very good grade, will I? I am taking piano lessons and I won't have very much time to get my lessons. I will try to get every one of the lessons in the paper. Yours truly,

Mary Frances Nicolay.

P. S.—I am sending my lesson in. I couldn't get one of the questions. Dear Mary Frances: Yes, I'm pretty busy, but we haven't had very many hot summer days, so far—have you? We'll have to wait and see what sort of a grade you get. I hope you can spare a little time from your piano lessons to get ours—you won't find them very hard. Write again.

Aunt Patience.

Enterprise, Kans.

Dear Aunt Patience: I am sorry I did not get my lessons in this month. But they will come in with the June lessons. My birthday is November 20, 1930 this year. When my birthday comes this time I will be 10 years old. Don't have much time to write. Hope I see my name in the paper next week. And my letter, too. My father will write a letter soon—so be looking for it. I will close, yours lovingly,

Mabel Forslund.

P. S. I can tell you the reason why I had to help my daddy plant corn. The rain washed it out so that is some of my reason, too.

Dear Mabel: You forgot to sign your letter with your last name—but

some of the paper that had the lessons in them got destroyed. But I will answer the next questions. When will they come? That is all I can write now because we are washing today. What are you doing today? Your niece,

Emma Jane Coffield.

Dear Emma Jane: We must wait and see who your "twin" is—I know you must have one. I'm glad you feel the way you do about our pin—I think belonging to our Club is something to be proud of, too. I've been busy answering the Junior Cooperators' letters all day today—write me again. Aunt Patience.

Burns, Kans.

Dear Aunt Patience: I am 18 years old and will be in the 8th grade. I wish to join your Club. My father belongs to the Farmers Union. Please send me a book and pin. I will try very hard to get in the lessons which are in the paper. My birthday is April 28th. Have I a twin? If so, please write me. Your friend,

Roseva Nelson.

P. S. When are the lessons put out? And will the questions be in the same paper the lesson is? Dear Roseva: I'm glad to put your name on our Membership Roll—you'll receive your book and pin very soon. We have one lesson each month and the questions will be included in the lesson.

Aunt Patience.

Quinter, Kans.

Dear Aunt Patience: How are you? I am just fine and hope that you are the same. I shall tell you about my pets. I have six kittens, their names are Blackie, Goldie, Spot, Dora, Betty and Lou and White. They are all very little kittens. I have two dogs, their names are Don and Queen. My birthday is August 18th. I will be 13 years old. Have I a twin? If I have, I wish they would write to me, please. Is that your picture at the top of the Junior Cooperators' column? I have a little sister who is 7 years old. Her birthday is May 14th. Does she have a twin? Her name is Lera. She just started school this fall. Well, I guess I will close. With love,

June Corke.

Dear June: I was glad to get your letter—I think the names you've given your kittens are awfully pretty, don't you? What do you think about that picture—do you think it looks as you imagine I do? Ask your little sister, Lera, to join our club and we'll try to find her "twin." Write me again.

Aunt Patience.

Pfeifer, Kans.

Dear Aunt Patience: I saw in your paper about writing to our Junior twins. My birthday is March 11th. I hope I have a birthday twin. Your niece,

Adelaide Roth.

Canton, Kans.

Dear Aunt Patience: Well, I hope you are fine by now! I am I thought I would write and tell you about my lessons. I haven't the papers I call for and cannot find them among our local. What shall I do about it. We were talking about birthday twins. Mine is on June 1st, have I a twin? If I have, I would like for them to write to me. I will be 13 years old. I am keeping my other papers in case I need them in the June lesson. I will try and answer the rest of the lessons from now on. Well, I must close and help with the work. With love of love, I remain, yours,

Cleta Brucker.

Dear Cleta: Thank you for your wish—I am fine, too. I'm sorry you can't find the papers—you'll have to start with the next lesson. Be sure to tell me when your "twin" writes—Aunt Patience.

Osage City, Kans.

Dear Aunt Patience: I want to join the Farmers Union Junior Cooperators Club. I am 12 years old. Please send me the notebook and pin. Sincerely yours,

Wilda Nicholas.

Dear Wilda: I'm glad to have you as a member of the Junior Cooperators. Are Mary and Verna your sisters? I'll send your book and pin very soon. Write again. Aunt Patience.

Ames, Kans.

Dear Aunt Patience: I would like to join the "Merry Juniors Club." Please send me a pin and book. I am 10 years old. I will be in the fifth grade next year. My birthday is December 22, 1930. Have I a twin? Write soon.

Yours truly,

Dear Beulah: I'm so glad you've decided you want to become a member of our Club. I hope you'll find your twin soon—your book and pin will be sent very soon. Write me again. Aunt Patience.

Seranton, Kans.

Dear Aunt Patience: As I want to be a member of the Club, I am fifteen years old. My birthday is June 1st. I would like very much if you would send me the pin and notebook. Thanks! Sincerely,

Raymond Nicolay.

Dear Raymond: Welcome to the Junior Cooperators—I'll send the book and pin right away. Write me again and tell me how you like them. Aunt Patience.

Hayes, Kans.

Dear Aunt Patience: How are you? I am fine. My birthday is October 29 and I am 13 years old. I graduated from school this year on May 18. My daddy belongs to the Farmers Union and I would like to join your club. I think it will be a great pleasure to join the club. Please send me a book and pin. I am going to do my best to get the lessons. I hope I am welcome to enter your Club. Your loving friend,

Irene Pelzel.

Dear Irene: My birthday is in October, too—but it's earlier than the



OF INTEREST TO WOMEN

PLAN TO KEEP COOL

Is it possible for an ambitious homemaker to manage her summer work coolly, quietly, and successfully? "It is possible," answers Marguerite Harper, specialist, K. S. A. C. extension service. However, she adds, "One must think of the 'manage' part of the question as well as the 'work'." Hours of unplanned work leave one with the feeling of nothing accomplished, or, as one woman states it, "I have an eight hour working day—eight hours in the morning and eight hours in the afternoon—and yet, I never get anything done."

Why does she, like many others, feel at the end of a hard day's work that she has not accomplished anything? Is it not probable that the task that seemed so important in the morning is now a small job to be interfered during the day; it is so easy to turn from one small task to another near it rather than make a plan and begin the one that seems most important.

If one plans her time she will be able to get the necessary things done. And what are the necessary things? No one can answer for another but one thing may be said: the necessary tasks should not all be concerned with feeding and clothing the family, some of them should be part of the fine work of homemaking. As a working plan, why not divide your work into three classes: the tasks that you know they would write to me, please. Is that your picture at the top of the Junior Cooperators' column? I have a little sister who is 7 years old. Her birthday is May 14th. Does she have a twin? Her name is Lera. She just started school this fall. Well, I guess I will close. With love,

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Dear Irene: My birthday is in October, too—but it's earlier than the

SETTING THE TABLE

In setting the table care should be taken to place the silver so that the handles are in an even line, about one inch from the edge of the table. The knives, of course, with their cutting edges turned in, all spoons and the oyster fork go on the right and the forks on the left of the service plate. Only those pieces actually to be used are put on the table and they are placed in order of their use. The dessert spoon and fork, the knife and a fork are always brought in on their respective plates. After-dinner coffee spoons belong on the saucers of the cups.

SUBSTANTIAL SALADS

We frequently enjoy a salad and sandwiches for supper, during the first hot days of summer. Potato salad is a favorite. We use diced potatoes, hard cooked eggs, chopped celery, chopped black walnuts or pecans, chopped sweet pickles and sometimes chopped green pepper or bits of pimento. This is sometimes garnished with slices of hard cooked egg and parsley.

Bean salad is good, with bread and butter and watercress or lettuce sandwiches.

1 can kidney beans
1 can sweet pimientos
2 medium sized onions
6 sweet pickles
3 tablespoons sugar (if desired)
Salad dressing.
Cube the pimientos, onions, and pickles and add to the beans. Combine with salad dressing.

STRAWBERRY TURNOVERS

2 cups flour
4 tablespoons baking powder
1/2 teaspoon salt
4 tablespoons lard
1 egg
2-3 cup milk
2 cups berries
1/4 cup sugar
2 tablespoons butter.
Mix flour, baking powder, salt. Cut in lard with knife. Add egg and milk. When soft dough forms pat out on floured board until dough is one-fourth inch thick. Divide in 6 pieces, add portions of berries which have been mixed with sugar. Dot with butter. Draw up edges of dough around berries. Place on greased baking sheet and bake twenty minutes. Serve warm.

STRAWBERRY MERINGUE PIE

1 baked pie shell
1/4 cup sugar
1/4 cup flour
2 egg yolks
2 cups milk
1/4 teaspoon salt
1 teaspoon vanilla
2 cups berries
1/4 cup confectioner's sugar
Blend sugar and flour. Add egg yolks and milk. Cook in double boiler until thick and creamy. Stir frequently. Add salt and vanilla and pour into baked shell. Cover with berries, mixed with confectioner's sugar. Spread with meringue.

Meringue

2 egg whites
4 tablespoons sugar
Beat egg whites until stiff. Add sugar and beat until creamy. Spread on berries. Bake twelve minutes in slow oven. Cool and serve.
This dessert should be eaten within four hours after it is made.

STRAWBERRY PRESERVES

Put three cups of cleaned strawberries in a kettle and pour three cups of sugar in a cone-shaped pile in the center of the berries. As soon as they begin to boil about the edges of the kettle, time them cooking just twenty minutes. Then remove them from the fire. The following morning put them into sterilized jars and seal. Do not cook more than three cups of berries at a time though separate cookings may be poured into the same container to cool. Always can the preserves cold.

STRAWBERRY SUN PRESERVES

3 cups small berries (about 1 pound)
2 pounds selected berries
2 pounds sugar, granulated
Select large ripe solid fruit, wash well and remove stems. Crush and cook three cups of the smaller berries for three minutes, stirring all the time. Then strain. This amount of fruit should yield about one cup of juice. To this juice add the sugar and dissolve. Dredge the large berries into the syrup and allow the mixture to boil for one minute, remove any scum, drain the fruit from the syrup, and place it carefully with the berries about one inch apart in shallow pans. Boil the syrup until it is fairly thick. Pour this over the berries in a thin layer. Select a day of bright sunshine. Cover with a window glass, allowing a small air space. Place the pans in the sun and turn the berries over before the next day's sunning. Repeat this for three days, or until the syrup has formed a jelly. This amount yields a little over one pint of fruit. The success of this method of preparing strawberries depends upon the heat of the sun as well as the firm, ripe condition of the fruit used. The berries should be taken into the house before the dew falls. In case there is rain before the jelly state is reached, the pans may be placed in a warm oven. This, however, darkens the fruit somewhat and is only done to prevent loss. One tablespoon of lemon juice to each cup of concentrated syrup improves the color and to some persons the flavor of the preserves.

The use of silk in women's clothing has increased 121 per cent in the last 10 years and the per capita consumption of wool has decreased only 8 per cent in 60 years.

Suede shoes may be cleaned with steel wool. It may be used either dry or with gasoline. It also roughens up the worn places and makes them look like new.

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Secretary's Minute Books 25c
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Cash Must Accompany Order. This is Necessary to Save Expenses in Postage and Labor.
WRITE A. M. Kinney, Box 51, Salina, Kansas.

Farmers' Union Song Leaf-
lets, per dozen 10c
Business Manuals, now used
instead of Ritual, each 5c
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WANTED—

Cream from producers who want more for their butterfat. Now while cream is the lowest it has been in years and margins between butter and butterfat the widest they have been in months is a good opportunity to profit thru cooperative service.

For information concerning cooperative service on cream and eggs, see your station manager or write to the

Farmers Union Cooperative Creamery Association

Kansas City, Mo.

Service Above All!

We want our SERVICE to be the deciding factor in influencing farmers and live stock men to ship their live stock to us. This is the farmers' own cooperative live stock marketing firm, and it is therefore the logical firm to ship to. We are paying back substantial dividends to stockholder patrons.

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A Word in Time May Save You Dollars

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Columbian Red-Top Grain Bins

We offer you immediate storage facilities NOW. COLUMBIAN STEEL GRAIN BINS are Weather-RAT- and Fire Proof. These bins are easy to erect and you will find them the most popular and economical granary on the market. All bolts, tools, instructions, etc., are furnished complete with every bin. We can also furnish you with the ECKARDT ELEVATOR for use with these bins. The Portable Style Elevator will unload from truck or wagon, transfer from bin to bin and reload from bin to truck or wagon.

Write us for delivered prices on COLUMBIAN GRAIN BINS and ECKARDT ELEVATORS.

The Farmers Union Jobbing Assn.

1147 Board of Trade

K. C., Mo.



COOPERATIVE OIL NEWS

HOWARD A. COWDEN,
President Union Oil Company

The Directors of the Union Oil Company met in Kansas City on May 28th with all the members present. The financial statement for the first quarter of 1930 was read and discussed. The Directors were well pleased with the financial condition of the Company.

It was decided to have the Farmers Union Auditing Association make a quarterly audit of the records of the Company.

Arrangements were made to hold several district meetings of the Managers and Directors of Cooperative companies. The first of these meetings is being held in North Kansas City this week. Soon after harvest another meeting will be held in western Kansas, one in McCook, Nebraska and one in North or South Dakota. A number of very important matters concerning Cooperative Oil Companies will be thoroughly discussed at these meetings.

A resolution was adopted asking Secretary Hyde to use the facilities of the United States Department of Agriculture in helping in the development of Cooperative Purchasing Associations such as the Union Oil Company, and commended the Secretary on the courageous fight he recently made before the U. S. Chamber of Commerce.

A number of other important matters were discussed at the meeting and will be acted on at the next meeting of the Board.

"Don't start handling an Old Line Company's brands," was the advice O. C. Servis gave to the Farmers Union Managers at their recent meeting. Mr. Servis went on to explain that he started handling an Old Line Company's brand and that the company cancelled his contract and took advantage of the sales work he had done in developing a business on their brand among his members.

He added, "We hope you will profit by our experience. We realize now that it is short sighted business policy for a cooperative handling Old Line Company's products."

The manager of one of the big Cooperative Oil Companies was in our office a few days ago and mentioned

the fact that his chief competitor and the one that is fighting him most relentlessly is a company that is supplying several other cooperative companies with our brand. He summed the whole situation up in this way, "I wonder if these other Cooperatives which are handling Old Line Company's lines, realize that they are just furnishing ammunition to the competitors of other Cooperative Companies?"

The Farmers Union at Ellsworth recently purchased a local bulk station and have started operation. Mr. John Shannon has been employed as manager.

Mr. Shannon was in our office a few days ago and purchased a new seven thousand gallon tank for distillate. He is going at his new job in an aggressive manner and we predict this to be one of the big Farmers Union Companies.

Several months ago J. P. Fengel, the wide awake Farmers Union Manager at Lincolnville, Kansas, started the organization of a Cooperative Oil Company in that community. Mr. Fengel and some of the other leaders took active charge of the stock selling campaign and have put it over the top. They have ordered their equipment and will be in operation very soon.

Mr. Fengel said, in sending in the check for membership in the Union Oil Company, "We believe our company will be one of your largest members. We are starting out with 180 members and will have at least half that many more once we get started." He added, "Thanks for the splendid cooperative spirit you have shown toward us in assisting us to secure a lease."

During the past six days we have had our first gasoline and kerosene orders from five new companies, which indicates how rapidly the National Chain is developing. Four of these are in Kansas and one in Colorado.

We have also shipped bulk stations during the same time to three other new companies, all of which will be in operation very soon.

CRAZY? NO!

"Your honor," said the counsel, that man's insanity takes the form of belief that every one wants to rob

him. He won't even allow me, his counsel, to approach him."

"Maybe," said the court, in a judicial whisper, "he's not so crazy after all."

- NEIGHBORHOOD NOTES -

PRESIDENT WARD IN MARSHALL COUNTY

After a conference in the morning at Salina, and another conference at noon at Manhattan, President Ward arrived at our County Quarterly Meeting about 2:30, and was warmly greeted. He had been too busy to even stop for his dinner.

In his speech he showed that the farm problem caused by the after war deflation was still with us, and a solution was sorely needed. He warmly defended the Federal Farm Marketing Act and the Federal Farm Board, and condemned the National Chamber of Commerce, the Boards of Trade, Grain Dealers' Associations, and others for their greedy haste in seeking to secure the repeal of the Marketing Act before it even had a trial. He commended our Kansas Chamber of Commerce and other friendly business interests for their aid and cooperation in trying to secure for agriculture a square deal, and a return to parity with other business interests.

The determining factor as to the success of the farm relief measures is our own attitude as farmers. Not even our great government with its \$500,000,000 and its Farm Board of the shrewdest men that President Hoover can find, can restore prosperity to the farming business, unless we farmers cooperate. President Ward said that the Farm Board is beginning to believe that the farmers are going to cooperate, and that success will result, but it will take time to build up a marketing system that will function as well for the farmers as does the marketing systems of other industries, which systems have been long in the making.

Many of our Marshall County folks wanted to meet President Ward and confer with him on various matters. As soon as he could tear himself away, President Ward left for Salina where he had another conference. Then he was to hurry to Oklahoma City to represent the Kansas Farmers Union Royalty Co. at the meeting of the Flag Oil Co. He is a busy man. Come again, Brother Ward.

John Frost.

ANDERSON COUNTY TO CELEBRATE AT LONE ELM

The regular monthly meeting of the Anderson County Farmers Union was held at Westphalia, Saturday evening May 24, with a good crowd present. The program was made up by local talent and was enjoyed by those present. It was voted to hold the next county meeting at Welda on Thursday evening, June 26 at which time the County Union will furnish the ice cream and the ladies are asked to furnish cakes. A program will also be held and plans made for the county celebration which will be held at Lone Elm in cooperation with the business men of that place. It was decided to hold an afternoon picnic at Amiot on the Fourth but these good people gave way when they found out that Lone Elm wanted an all day celebration. Announcements

of the plans will be published from time to time.

M. L. Post, Secretary.

PLEASANT HOME LOCAL

The Pleasant Home local No. 2055 met in regular session at the school house on Monday evening, June 2 with about forty present.

The meeting was called to order by the president and vacancies filled. Mrs. Hazel Fisher acted as conductress in the absence of Mrs. Cady.

The regular routine of business was taken up and disposed of in order, including the balloting on new candidates.

It was decided to serve ice cream and cake at the next meeting. Part to bring ice cream and the others cake. Everyone bring dishes for their own family. Mrs. Mary Hoyt, Mrs. Essie Armstrong and Mrs. Lizzie Conrad were appointed to make the arrangements.

At the close of the business meeting a short program was given as follows: Piano solo by Alice Troutman, The Bum Song by four boys, cornet solo by Oscar Barnett, dialogue by Mrs. Minnie Carrio, and a dialogue. Refreshments of lemonade and cookies were served. The next regular meeting night will be July 7th.

LEABEN CREEK LOCAL ENTERTAINS MULBERRY LOCAL

Friday evening, May 20th was an interesting time at our local when we entertained the Mulberry local of which Mr. George Dean is the president. We were sorry that more could not be with us. There were 46 present and from the enthusiasm expressed the Farmers Union isn't dead yet and think it will be very much alive after the lecturer from Nebraska, Mr. Swanson, gets through his fourteen days of visiting and lecturing. Every member of the Farmers Union should boost for these meetings.

The president of Leabon Creek local, Mr. W. R. Vicks, presided and the following program was given:

Singing of "America" by all.
Address of Welcome
..... Mr. T. A. Broadbent
Response Mr. E. E. Booker
Music Mrs. Nora Hoyt
Reading Irene Hyde
Reading Eva Williams
Melvin and Opal Williams gave the song, "Old Black Joe," on harmonicas. They were accompanied by their mother on the piano. For an encore Melvin played "Home Sweet Home" which was beautiful. Mr. W. R. Vicks gave a violin solo, accompanied by Mrs. Frank Hoyt. A solo dance by little Miss Edwards; reading, Maxell Williams; select reading, "Cheer Up," written by Mr. A. M. Kinney, Mrs. Sarah E. Broadbent. After the program refreshments of ice cream and cake were served and all enjoyed a social time together and plan to invite Mulberry local again.
Mrs. T. A. Broadbent,
Beloit, Mitchell Co.

CHASE COUNTY WILL CELEBRATE THE FOURTH

If the weather man does his part, the biggest little Fourth of July celebration in Eastern Kansas will be held at Elmdale on the national birthday. Of course that is just our modest way of saying that the Chase County Farmers Union is back of the proposed program.

Even if we had done nothing more than book Jimmy O'Shea to make the eagle scream, we would have felt justified in telling the wide world of our plans. Jimmy is undeniably the big noise in our program, but he will have

a real Fourth of July setting, and we are counting on a real crowd to hear him.

The Strong City and Florence ball teams will furnish the ball game and there will be a number of foot races for the youngsters, a tug-of-war for the women, and fun for everybody. There will be plenty of free drinking water, and several refreshment stands to furnish hot dogs and cold drinks.

The Elmdale Band, which includes several players of ability and experience, under a crack leader, will supply the music. An airplane is expected to be on hand to carry pas-

He Sells his Vegetables... by Telephone

A Bell System Advertisement

A farmer who lives near Nashville, Tenn., finds his telephone a highly profitable aid in selling the produce from his eight-acre truck farm. Before every trip to town, he calls up his customers and receives orders for definite kinds and quantities of vegetables, to be delivered at specified times. He also finds out just what produce to hold in reserve for Saturday morning, his best market day. In this way he is able to avoid losses from spoiled vegetables, dispose of all his products and get the highest return that his truck farm has ever yielded.

The telephone also makes possible many profitable sales of livestock, grain, fruit and vegetables through co-operative marketing associations. It is always ready to run errands, make social engagements and summon help in cases of sickness or accident.

The modern farm home has a telephone that serves well, rain or shine.



KANSAS UNION FARMER WEEKLY EXCHANGE

If members of the Union have anything to sell or exchange, they should advertise in this department. Rate: 3 cents a word per issue. If run 4 times 10c per word for the four issues. Count words in heading, as "For Sale," or "Wanted to Buy," and each initial or figure in the address. Compound words count as two words. CASH MUST ACCOMPANY ORDER—TRY THIS DEPARTMENT—IT WILL PAY YOU.

CLASSIFIED ADVERTISING

WANTED

WANTED—Hear from owner having good farm for sale. Cash price, particulars. John Black, Chippewa Falls, Wisconsin.

Position Wanted—as manager of Farmers Union elevator. Have had experience and can give good references. Write S. G. C. Kansas Union Farmer, Salina, Kans.

WANTED—Two farmers to help harvest. Charles Thomas, Zurich, Kansas.

FOR SALE

For Sale—Alfalfa Seed, tested, Kansas, dependable for July, August seeding.—Frank Baum, Salina, Kansas.

FOR SALE OR TRADE for land, modern house in Lawrence. Close to University and town. 118 Louisiana St., Lawrence, Kans.

MISCELLANEOUS

MAIL INSURANCE
See M. E. Greenwood, at Carlton, Kansas for your Farmers Union insurance of all kinds.

"ARROW-MATIC" Catfish Bait, large can \$1.00; two cans \$1.50. Season supply. Carp Lure, 50c. postpaid.—SALYAGIS CHEMICAL SUPPLY, Box 1386, Oklahoma City, Oklahoma.

singers, and give them a real picture of an old-fashioned Fourth of July celebration in as pretty a valley as can be found anywhere.

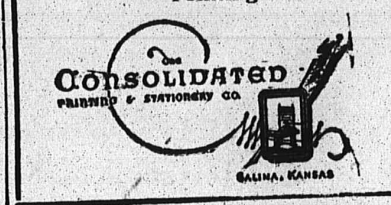
The Santa Fe will run special trains to Elmdale for the occasion (if necessary), and the same goes for the Pickwick and other buslines. Also, the automobile roads in all directions should be in prime condition. All good Americans will be welcome—even if (like the silver-tongued Jimmy) they first saw the light of day in some other country. Farmers Union members are especially urged to be present.

T. R. Wells, Chairman, Elmdale. Willard Greens, Bazaar, Sec.

WE MANUFACTURE—

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Standardized Accounting
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Approved by Farmers Union
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Gold Medal Golden Jubilee

Week of June Eighth

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12—SPECIAL TRAINS—12

of Gold Medal "Kitchen Tested" Flour and Gold Medal "Farm Tested" Feeds

AT WHOLESALE PRICES.

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