

# THE KANSAS UNION FARMER

Organization

Education

Co-operation



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## WE WISH YOU A HAPPY CHRISTMAS AND PROSPEROUS NEW YEAR

### 24th Annual Convention Kansas Division Farmers Education and Co-Operative Union of America

(continued from last week)

This condition in many instances necessitates transporting these products for long distances which is doubtless costing the Kansas producers daily thousands of dollars through deterioration in quality.

Prompted by the possibilities for an industry so vastly important and recognizing the conditions confronting the industry in Kansas, it would seem that the most practical method for development from the standpoint of the producer lies in the furtherance of co-operative endeavor such as is represented in your Farmers Union Produce and Creamery Association. However, some changes in the present program must be effected to meet the new developments. Your Board of Directors have under consideration at this time such changes and it is hoped that very shortly announcement can be made that will place the services of this organization within the easy reach of a great number of Kansas producers and on a basis that will produce better returns than have yet been realized.

With the experiences of the past, the more favorable sentiment that is developing toward "Co-operatives" the possibility of financial aid now available through the Government, the prospect for the future looks brighter than ever before. May we not only invite but urge every producer in Kansas to get behind this program.

Mr. E. Augustine, official butter maker. This makes my fourth year that I meet with you in the state convention. I was just thinking a few minutes ago a thought I had at my first convention. That was that by this time that every farmer in the state of Kansas would belong to the Farmers Union. My, the way I got fooled. Still we have a chance to get everybody in and I think right now is everybody in and I think right now is our biggest chance we ever had. Even if some of you fellows are not satisfied with the way some of your stations are doing, we get your complaints about one thing and another, but stick with the Farmers Union. Let's go back to the manufacturing end of it. We are going to manufacture 3,000,000 pounds this year. I have been talking to you at every convention about years the worst ever for finding things in your cream cans. Not that I get so many dead rats, etc., but it gets worse. It is a shame the way some of you are keeping this cream on the shelves until I get my 81c worth. It is true this new ruling hurts the small producer. We are working hard to solve this one problem. How can we do away with this handling charge? If anybody can tell us how to do away with it, tell us and we will try our plan. I want to thank you for the favors shown us and I hope in the near future that we have moved our plant out of Kansas City and built three or five over the state of Kansas so your butter maker can see you quite often and work closer with you than we can in Kansas City.

Mr. Seamans. We have our problems. One of the worst was the egg

business. We went into it totally blindfolded and it presented some problems. I need not tell you but you know what the results were. The egg department has been showing a loss. I am glad to stand before you and say that condition has been overcome. The results of the egg department are written in black figures. Last year at this time the loss was \$14,000.00. The profits of this same period this year are \$6,800.00. That does not include quite a number of cars of eggs in storage yet to be disposed of. I want you to meet Mr. Ormsby of the Egg department. The man who knows his eggs.

Mr. Ormsby. I have in mind that at this time it is possible for one man in this convention to set a record and that is by making a short speech. I am glad to get up here and meet you and I am glad to get back and set down again.

D. G. Francis. Mr. Chairman: My speech is going to be a little short like that of one of the bad eggs. I am mighty glad to see among those present here today many faces I know out in the country and trust ready will, after our presenting our proposition, become members of this marketing organization. You have done your part in helping to build it and I want to say to you that we hope we have not failed you in doing our part in helping to market the product.

Mr. Seamans. I want to introduce O. W. Schell who is the official delegate of the Heart of America local in Kansas City. This local is made up of the employees of the Live Stock and the Jobbing Association and the creamery. We had a picnic the other night and there were 65 present at the meeting where Mr. Schell was elected delegate.

Mr. Schell. I do not believe there is anything I can add to the report of the Creamery Association as given already. We like to hear of production, we like to hear of sales and profits but to most folks the going into any detail concerning the operations of an office are not at all interesting. I will not take any of your time because there are others on the program who have more interesting messages than I might have. We worked rather hard to get a statement for you at this convention and I am glad we were able to publish in the cream can our operations statement. I want to remind you that we have on the table in the lobby a number of those pamphlets. All of you get one and study it. It tells the whole story.

Mr. Schiefelbusch, Vice-President: I did not intend to get up here from my seat but since Mr. Bullard is not here because of his own illness and since he is the official spokesman, I will try to take his place. I know we are anxious to go. Last spring certain duties were given members of the Board. I am called sales director. It seems my business was to go back east and study the markets a little. I did so far as it concerns our producers. I learned a lot of things and I saw a lot of things. I hope the day will come that instead

### We Believe That Farmers Have More Reasons to Be Happy This Christmas Than Ever Before—A New Day Has Dawned for Agriculture. The Greatest Nation in the World Has Said That Its Agriculture Must Be Prosperous;

### That Its Agriculture Must Be Placed Upon the Same Level As the Other Great Industries; It Has Pledged the Whole Force of the Government to Help Bring This About

But while the government has pledged its moral and financial assistance to bring about better conditions in the farming industry, unless the farmers place themselves in position to accept this government help, it will prove a dismal failure. The cooperative organizations are the mediums through which the government is extending its aid. The National Grain Corporation, organized by the cooperative associations, farmer owned and farmer controlled, is already doing business, and has been given credit for raising the price of wheat in Chicago, five cents per bushel last Saturday. The thinking farmers of this country will get behind this co-operative marketing proposition which will free them from the clutches of the horde of organized grain gamblers, who never have and never will perform any service to the men who produce the foodstuffs of the world.

We do not expect the sapheads, the wise-crackers, the smart-alecks among the farmers will ever join with their neighbors in any association for mutual benefit; but the great majority of farmers are clear thinking and above the average in intelligence with any other class of people in the world; and these are the ones who will get behind this cooperative marketing plan and make of it the success which it is entitled to.

### WHEAT IS UP FIVE CENTS

Rally in Futures Market Here Follows Farm Board's Offer

The offer of the farm board's co-operative grain agency to buy wheat on the basis of \$1.18 a bushel for No. 1 hard at Chicago, announced yesterday afternoon, was followed by a strong rally in the futures market today. Closing prices yesterday were several cents under the level at which the farm board indicated it would support the market.

Final prices today were up nearly 5 cents a bushel at Kansas City and about 5 to 5 1/2 cents at Chicago. December delivery closed at \$1.16 1/2 and \$1.21 1/4 at the two markets, respectively.—K. C. Star, Dec. 21.

of a group of men fixing the price of our products that we might have our own committee to do that for us. R. D. Samuelson, Director: You have heard the report and know the accomplishments since the creamery was started. Has it been worth while?

Ask yourselves. If it has, let's continue it. David Thomas, Director. I was appointed Director of the egg department and we have been trying to make that a worry to the part of your business. I believe we have done so.

H. B. Whitaker, Director. It is late and I know the seats are getting hard. I want to call your attention to one thing. I want you to go back home determined on one thing, and that is that in the next few months to come your organization will be five times as large as it is at this time. With your growth your business associations grow.

T. M. Turman merely acknowledged introduction.

P. F. Peterson did also. Mr. Seamans asked that Wm. G. Swanson, who had helped shape the original destinies of the produce association, speak briefly.

Mr. Swanson. There is one thing I am proud of and that is the Creamery. I am proud of the people who have run it since we organized it and I am still prouder of the people who signed the first contracts. In four years time you know, according to this cream can, that don't look very big, but there is 12,000,000 pounds of butterfat in it. This creamery has raised the price of cream at least 3c a pound in Kansas to everybody.

Just a small portion of our members of the Farmers Union patronize this creamery. Some of you do not know what the creamery means. In another four years it is going to be the biggest thing in the United States. I have been over several parts of the state lately and other big creameries are trying to get some scheme whereby they can hurt us.

When the Farmers Union members know this city where this creamery is going to do in the future, you cannot keep a single Farmer Union member from shipping to it. It is only a question of a short time until this creamery will fix the price of butter in the entire United States. We are going to market our butterfat through an organization just like we do wheat and corn and live stock. The United States has picked a few big men but they want us to get together and get the products that we produce to them. Eggs and butter will be part of that.

This organization is the best thing in the world today. If we would only stop and consider what is being done for us it would not take us long to decide to join the Farmers Union. I say it is going to be the salvation of the human race. If it was not for this co-operative organization that we have established and of which the Government is going to help us, I believe the entire world would starve in ten years. There must be a change and I see it coming soon and it won't be long until we have the greatest business and the best paying business in the world. We are going to get cost of production. Let every man and woman go home and tell your neighbors the possibilities they can have through the Farmers Union. If every member of the Farmers Union here would go home and get one more member, they could double our membership soon. Wake up your neighbors at home. I thank you.

Mr. Seamans. There has been some inquiry about the dividend checks of last year and if they were to be sent out. The checks are being written at this time and they will be mailed out next month. I have here the figures that show this October of this year is going to be a record October

### CHANGE IN SET-UP CONTRACT

What promises to be one of the most forward steps taken by the Farmers Union Co-operative Produce Association, since the organization came into being, took place at the Special Stock Holders meeting held in Kansas City December 16th and 17th.

The proposed amendments to the charter and by-laws of the Association, as previously outlined, were adopted unanimously by a majority of all stock holders. This action not only makes the changes legal but indicates that the membership recognize developments making these changes advisable and are favorable to them.

The amendments as adopted by the contract will be published in the columns of the Kansas Union Farmer at an early date. It is expected that organization work under the new set-up can begin early in the new year, which, we hope, will result in the addition of many new members of the Kansas Farmers Union and add several Kansas Produce stations during the coming year.

A. W. Seamans, Secretary.

in our history. I do not anticipate the profits will be larger. The mar-

### Laredo Ships Most Loads in November—Frankfort and Lyndon Are Tie

A close race for first place on the November Honor Roll was won by the Laredo Shipping Association of Laredo, Mo. This outfit, which has been giving a good account of itself through the entire year and which is ably managed by Don E. Page, shipped ten loads during November.

Right on the heels of the November leaders were two other live wire associations, both of which have been in first place at other times during the year. They had nine loads each and are known as the Farmers Union Live Stock Shipping Assn. of Frankfort, Kansas, managed by Glen Leupold, and the Lyndon Shipping Assn., Lyndon, Kansas, managed by Wm. Lyons.

Third place is shared by three associations, with seven loads each for the month. These three are LaHarpe (Kansas) Shipping Association, under the management of Billy Roberts; Osgood (Mo.) Shipping Association, managed by C. E. Warthen; and the Dunlap Co-op Assn. of Dunlap, Mo., managed by R. G. Mallett.

Six associations lay claim to fourth place, with six loads each. They are: Farmers Union Co-op Assn., Kincaid, Kansas, with E. E. Hall as manager; Washington Co. Farmers Union at Barnes, Kansas, Ora Schofield, manager; Washington Co. Farmers Union Co-op Assn., Washington, Kas., managed by C. E. Warthen; Cedarvale Co-op Assn., Cedarvale, Kansas, E. Cable, manager; Farmers Shipping Assn., Odessa, Mo., T. L. Gann, manager, and Farmers Shipping Assn., Newtown, Mo., managed by E. F. Judd.

Fifth place is divided among six associations as follows: Farmers Exchange, Tindall, Mo., Wilbur Poland,

manager; Spickard (Mo.) Shipping Assn., E. J. Wooderson, manager; Farmers Shipping Assn., Lowry City, Mo., managed by L. C. Cleveland; Gilman City (Mo.) Shipping Assn., J. U. Fair, manager; Randolph (Kansas) Farmers Union Co-op Assn., Emil Samuelson, manager, and Farmers Union Shipping Assn., at Ames, Kansas, managed by E. F. Guernandt.

Nine associations averaged one each week, or four for the month. They follow: Gothenburg (Nebraska) Shipping Assn., Paul Poggenorff, manager; Farmers Union Co-op Assn., Holbrook, Nebraska, C. L. Frack, manager; Farmers Union Shipping Assn., Westphalia, Kansas, W. J. Schulte, manager; LaCygne Shipping Assn., LaCygne, Kansas, managed by Ira V. Ayers; Shipping Association at Humboldt, Kansas, managed by Charles Record; Washington Co. Farmers Union Co-op Assn. at Greenleaf, Kansas, L. G. Eaton, manager; Shipping Association at Erie, Kansas, L. J. Heaton, manager; Downs-Cawker Shipping Assn., Downs, Kansas, Herman Kaymaker, manager; and Mulberry Shipping Assn., Amsterdam, Mo., John H. Nutt, manager.

It is well to remember that an association that does not get on the Honor Roll may have just as live a manager as one that ships more loads. Other circumstances sometimes enter in. A manager's territory might be such that he deserves as much credit for shipping two loads as another manager in a more favorable territory deserves for shipping five or more loads. All the managers are on their toes all the time, and are doing a great work for their respective communities.—Co-Operator.

sound. I am sure I speak the sentiment of the Produce group when I say we regret the message that has come concerning him. I thank you.

Mr. Huff. No convention in the history has had more stimulating reports than has this convention. Our future is before us. The way is open. It is time to start.

Meeting was adjourned until 7:30 P. M.

Meeting reconvened at 7:30 P. M. and the delegates listened to a splendid program of songs and music.

Announcement was made that the credential committee would make its final report in the morning and voting would begin immediately thereafter. Carl Clark, chairman was ill with a bad cold. C. A. Broom had been asked to take his place as chairman, and F. C. Gerstenberger of Blue Mound had been added to the committee.

A letter had been received from G. E. Brasted and was read by Mr. Huff at this time.

To the Kansas Farmers Union in Convention Assembled, Parsons, Kansas.

Greetings to all: Being unable to be with you because of the state of my health I wish to take this means to convey to you my heart felt appreciation for the many expressions of good will and sympathy that have been extended to me in my illness.

(Continued on page 4)

### Christmas, Happy Christmas

CHRISTMAS, HAPPY CHRISTMAS is upon us again. Our hearts are full of joy and gratitude for the blessings of the year. We are happy because of the friendships that have stood the tests of time, and are stronger and dearer at this Christmas time than ever before.

It is a noble instinct of the soul that causes us at this season of the year to seek out and bestow tokens of love to our friends and loved ones.

The spirit of Christmas seeks to dispel sorrow and doubt and instead bring joy and happiness. Whole families are brought together by the spirit of Christmas.

Abiding Christian Faith centers around the Holy Child born in a lowly manger, and Christmas in its highest sense, means most to children.

This is the season of the year for new resolutions. We attain toward more noble and higher ideals. Rough places in life are made smooth and malice and hatred disappear like the morning dew under the summer sun.

The Christmas Spirit invades our souls deepening the sincerity of our thoughts. It is in this spirit that we express our best emotions.

The real Christmas spirit knows nothing of selfishness, but reaches out in truest service to others.

The real spirit of Christmas is lost if we fail to take into account the welfare of human kind everywhere.

May every member of the Farmers Union be brought face to face with our responsibility, our opportunity, at this Christmas tide.

In the spirit of good will we wish our people a Merry Christmas, good health, prosperity and happiness through the New Year.—C. A. W.

### Annual Insurance Meeting

The regular annual meeting of the Farmers Union Mutual Insurance Company of Kansas and of the Farmers Union Mutual Hail Insurance Company of Kansas will be held in the office of the Companies at Salina, Kansas, on Friday, Jan. 17, 1930, at 10 o'clock a. m. for the purpose of electing five directors and the transaction of any other business that should come before this meeting.

Every policyholder of these companies is entitled to one or more votes according to the amount of insurance carried and may be cast either in person or by proxy. Proxies should be filed as soon as possible in order to avoid confusion in checking on the day of the meeting.

We would suggest that as many policyholders as possible attend this meeting but where this cannot be done then each community or county select someone to represent them and vote their proxies. However the State law does not permit any person to vote more than twenty five proxies.

C. E. Brasted, President.  
Chas. A. Broom, Secretary.

#### PROXY

I, the undersigned, hereby certify that I hold policy No. \_\_\_\_\_ in the FARMERS UNION MUTUAL INSURANCE COMPANY OF KANSAS, and I do hereby appoint \_\_\_\_\_ as my representative and authorize him to vote for me in the annual meeting of the policy holders of the above named insurance company of Salina,

Kansas, January 17, 1930.

Signed \_\_\_\_\_



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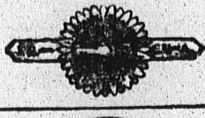
Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success.

Change of Address—When change of address is ordered, give old as well as new address, and R. F. D.

All copy, with the exception of notices and including advertising, should be in seven days before the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date.

Communications and Questions—Communications are solicited from practical farmers, members of the F. E. & C. U. of A., are at liberty to ask questions on any phase of farm work. Answers will either be published or mailed.

SALINA, KANSAS, THURSDAY, DECEMBER 26, 1929



## A TRIBUTE TO THE BOARD

The speculative element in the organized grain trade has declared war on the Farm Board and all its works. Delegations have been storming congress, the White House and the Farm Board of late, and demanding that the program of the Farm Board in grain marketing be tempered to the shorn speculator. Our Washington correspondent writes:

"Little comfort was given the committee of disgruntled grain traders. They left Washington without having denied the policy of the Farm Board with respect to lending up to \$1.25 a bushel on wheat. It is understood here that many grain exchange men were operating on the bear side of the wheat market when the board decided to support the price of wheat. This prevented a drive by traders for low prices, a campaign which would have been aided by the stock market crash and would probably have tumbled wheat to a very low point."

Senator Nye, of North Dakota, said the other day, "The Farm Board has come to grips with a foe of great strength and influence, and the board has taken the side of the farmer in no uncertain manner. I fear now that the board desperately needs some indication of confidence from the great army of unorganized farm people and their friends in this hour when the Farm Board is being bombarded without let-up by organized interests which are leaving no stone unturned, no string of influence unpulled, in an effort to embarrass or halt the Farm Board in its program looking to what now seems to be genuine farm relief."

To most farmers, this situation is the best proof so far offered of the soundness of the Farm Board's plans and of the sincerity of its members. —Editorial in Wallace's Farmer.

## COMMENT

Every manager of a cooperative elevator, every member of a farm organization and every man who believes in a square deal for agriculture, should immediately write to Mr. Alexander Legge, the Chairman of the Federal Farm Board, and commend the board for the firm stand they have taken against any compromise with the grain trade speculators who are trying to destroy the efficiency of the Agricultural Marketing Act.

Every effort in their power will be made by these speculators to nullify the provisions of this Act. Every step taken by the Farm Board will be met by howls of abuse from these same speculators. They have threatened to go into the courts to try to have this Marketing Act declared unconstitutional; they will resort to every lying measure they can think of to bring into disrepute the men who compose this Federal Farm Board.

The farmers of this country ought to thank God that we have a man like Mr. Legge to head this Federal Farm Board; a man with splendid ability, with a keen grasp of the needs of Agriculture, and with it all, the guts to face the organized gambling grain trade and tell them that he would head to the line in his attempt to aid Agriculture, let the results be as they may.

## FARMERS THINK OF MARKETS AND TAXES

Markets and taxes are the principal things about which the farmers of the United States are thinking, if we may judge from the proceedings of the recent national conventions of the three big farm organizations, the National Grange, the National Farmers' union, and the American Farm Bureau Federation.

The farmers want the home markets for themselves. This is shown in the stand taken in each convention for a tariff revision favorable to agriculture without undue increase in rates on industrial products; in the condemnation of the Hawley-Smoot bill and commendation of the coalition efforts to rewrite the bill. It is shown in avowal of support for the federal farm board that it may have a fair chance to control surplus production and prevent it from depressing prices.

A mild distrust that the farm board will be able to give the farmer full control of surpluses is found in the Grange's expression of its belief that "the export debenture plan is the best way to make the tariff effective on those crops of which we produce a surplus." The same suspicion of distrust is to be noted in the farm bureau's pledge of "support to the federal farm board in all efforts to obtain the broadest possible benefits to agriculture in the control of agricultural surpluses, seasonal or otherwise, and in making the tariff effective on all farm crops, and should it be found necessary to amend the agricultural marketing act to accomplish these purposes, we pledge our unqualified support in so doing."

In connection with tariff revision, there is ever present the threat of competition of farm products from the Philippines, and other island dependencies of the United States, and organized agriculture is taking a stand for independence of these countries or else the placing of a tariff on goods imported from them. The resolutions passed by the national conventions in reference to these matters are but reassertion of the position which has been taken by every farmer producers' organization in the country. The farmers want the home market for themselves, even if they have to fence it in with a high tariff wall and dump the surpluses on the markets of the world. Incidentally, there seems to be the hope that the farm board's program will be able to limit distribution so as to make the home market hungry for farm products.

The farmers want relief from tax burdens they are bearing. No matter with which of the three big farm organizations they may be aligned, they are agreed that farm property bears an unjust share of the tax burden. Accordingly, we find the resolutions favoring a reorganization of the plan of taxation with a strong leaning toward the income tax as the basis for taxation; a demand for abolishment of the general property tax. We find the farmers strong for reduction of armaments, for this is another means of reducing the tax burden. We find them favoring the use of government treasury surpluses for the reduction of the national debt, for this is one more means of reducing the tax burdens.

When the conventions had disposed of these two big subjects, markets and taxation, they found time to give attention to some of the minor matters which are of interest in particular sections of the country. Transportation claimed considerable attention in the resolution committees and there were expressed demands for the completion of inland waterways projects and the building of more farm-to-market roads.

There is a significance in the fact that the three big farm organizations seem to be working and thinking along the same lines and that their objectives are the same. If the farmers of the nation are united in their efforts, there is no program they cannot put over. They will be able to find solutions for the problems of the tariff, the farm board, taxation and disarmament to give them their desired home markets and relief from tax

burdens. These are conditions held up as essential to the prosperity of the American agricultural industry.—Drovers Telegram, Dec. 16.

## INDUSTRY'S STAKE IN THE HOME MARKET PLEDGE

(Editorial, The Minneapolis Tribune, October 14, 1929)

Industry's stake in the Republican party's famous "home market pledge" (reproduced at the end of this editorial) is as pronounced as agriculture's.

At present the American people pay about a billion dollars a year to foreigners for agricultural products which American agriculture could quite as satisfactorily produce.

Through the home market pledge the Republican party promised to exclude from American shores this annual billion dollars' worth of imported agricultural products and so to turn that billion dollar market over to the American farmer.

The exclusion was to be accomplished by a tariff revision which would wall off that inflow of competitive agricultural products.

This particular billion dollars of American money spent on agricultural products is now passing outside the boundaries of continental United States, and traveling to the Argentine, Cuba, the Philippines, the West Indies, the East Indies, Java, the Hawaiian islands, Germany, Holland, Porto Rico, and countless other far places.

How much good to American industry is a billion dollars of American money scattered over the four corners of the globe?

Perhaps some small fraction of it may be recovered by the American manufacturer and the American movie corporation, but the bulk of it, obviously, is lost to American industry.

Consider now what would happen if that billion dollars, instead of being disbursed abroad, were disbursed among the American farmers living on the mainland of the United States.

The largest part of the sum would inevitably linger but a short time in the hands of the American farmers. It would quickly be turned over to the American manufacturers in exchange for products which the manufacturers have to sell.

Thus that billion dollars might be likened to a football which the United States government would toss to agriculture, and which agriculture, in turn, would toss to industry.

Logically, therefore, industry should be fighting as hard as agriculture to see the transfer of that billion dollar market effected.

Yet here we are confronted by the paradox that industry is opposing the fulfillment of the home market pledge instead of championing it. Here we are confronted by the paradox that industry is making extra and special efforts to escape the annual billion dollars' worth of sales freely offered it.

What causes industry to stand in its own light, to range itself against its own interests, to block its own advancement?

One need not hunt long to discover why.

The individual American industry is well-organized, but American industry as a whole is not.

It so happens that the interests of the individual American industry are often diametrically opposed to the interests of American industry as a whole. Thus, while a fulfillment of the home market pledge in terms of cash might be harmful to one individual American industry, it would be helpful to American industry as a whole.

Or while a fulfillment of the home market pledge in terms of vegetable oils and fats might be harmful to one individual American industry, it would be helpful to American industry as a whole.

Or while a fulfillment of the home market pledge in terms of starch might be harmful to one individual American industry, it would be helpful to American industry as a whole.

Industry as a whole, being unorganized, is inarticulate.

It remains silent and indifferent while the one individual industry which

## The President's Column

(C. A. WARD)

## FARMERS UNION NOW NATIONALLY KNOWN AND RECOGNIZED

The Farmers Union is now occupying a place in the scheme of civilization and industry that is recognized by all classes of business and society, everywhere.

The fundamentals of our organization are right and just, and have to do with the forming and moulding of better citizenship. Those of our ancestry who so many years ago grappled with the problems of their day, seemed to be, and were, inspired with the basic principles of justice and equality to the extent that they have contributed to us of this generation, and all future generations, fundamentals of fact and truth that will ever serve as a permanent foundation for the great structure that will be the thinking, cooperative folks are building today, namely The Farmers Union of America.

We believe in true cooperation among farmers because we feel that cooperation is the only fundamental solution to our agricultural problems.

Agriculture is entitled to production cost plus a profit. This right has long been denied the farmer by favored groups of society. We can only protect ourselves against this injustice and inequality by organization and cooperation.

We believe in the spirit of the Golden Rule, and when we cease to abide by this principle of fairness, we are treading on thin ice and are not living up to our highest possibility. We should not advance our theories to the detriment of any. However, we should protect our industry and should not lose sight of our opportunity at this time.

We believe in our own organization owned and controlled by farmers and officers by men of our own choosing. Men who will best protect and preserve our own interests, and constantly work and serve for better agricultural conditions among the farms of our country.

I am constantly coming in contact with men of all walks of life, and invariably the sentiment seems to be in our favor. Business men are beginning and will see that they should no longer have a selfish attitude toward the farmer but should seek to cooperate with him.

The fact remains that with depressing agricultural conditions, business is not profitable. Perhaps that is the difficulty today. No wonder a National Farm Board, grappling with, and attempting to work out a solution to these most gigantic problems that have ever faced the American People. And folks, our own organization is in the picture in a definite way, and will remain on the job, contributing in a definite way, at the call of the Board, to the forming and shaping of its policies.

Our entire membership is looking in with keen interest, and cooperating in a splendid way.

It would seem that the Federal Farm Board is keeping within its bounds and working in accordance with the intent of the Agricultural Marketing Act and the Board is to be commended in a wonderful way for definite, constructive, progress made, and we are gratified to know that no group of men, no matter how powerful they might have been in times past, are able to sway them from their course. The Board is from time to time asserting itself, in favor of cooperative farm organizations, and yet great masses of men both inside and outside of our organization, are looking on with suspicion and distrust. Brother Farmers, if we ever expect to get relief from our plight we must line up for action and help ourselves. There is no better way than by cooperating. The Farmers Union fits the emergency, and fills the bill. Don't wait for our organizers to come into your country. Check up your forces and proceed. You will be wonderfully repaid for this effort.

Just now we rejoice because our statewide activities are launching expansive programs. These institutions are financially solid and in splendid shape.

The Cooperative Produce Association at a stockholders' meeting held in Kansas City, Dec. 16 and 17 amended its charter and by-laws making it possible to go out over the state and establish regional creameries, thereby rendering a service that will be worth thousands of dollars to the producer.

The Board of Directors of this institution have spent much time, and made extensive investigations, and we feel confident that our organization may expect rapid progress along their lines. They should, and will receive the heartiest cooperation from all parts of the state in this program.

It is presumed that our folks are aware of the fact that the Jobbing Association has taken stock in and is a member of The National Grain Corporation and is in good standing with this organization and the Federal Farm Board.

An extensive expansion program is being promoted. Two major projects being fostered are The Federated Elevators and the erection of adequate terminal facilities at Salina and elsewhere. Adequate funds will be available to the grower for the handling of next year's crop, along with facilities for handling through the Jobbing Association. In fact this cooperative organization will be accorded all privileges and favors of any other cooperative organization.

—C. A. WARD.

## -:- NEIGHBORHOOD NOTES -:-

## BUFFALO VALLEY LOCAL SENDS RESOLUTIONS

Jamestown, Kan., Dec. 7, 1929.  
Mr. A. M. Kinney,  
Salina, Kansas.

Enclosed you will find a resolution which was drafted at our last regular meeting and which I was selected to copy and send to you to deal with as you saw fit.

Am sure the spirit is right even though it may not be as well worded as ones more experienced in this line of endeavor would have done.

Our local is growing and all members are refusing to be misled by such articles as we find in the public press preaching the failure of the national corporation.

It would surely be a fine thing if every farmer would recognize his golden opportunity and take what has been given him now and use it for gaining stronger footholds on the road to the future. The farmer in his just position in the business, as well as the social world.

Wishing you success in your work and in the membership drive, I am,  
Very truly yours,  
A. P. Hanson.

The following resolution was unanimously adopted December 5, 1929 by Buffalo Valley Local No. 507 at Jamestown, Kansas:

Whereas, we believe that the success of the Farmers National Grain Corporation depends upon all cooperative sales agencies, elevators and associations consigning all grains owned or controlled by them to the Farmers National Grain Corporation for sale and

Whereas, the Salesmen for the National Grain Corporation should be in full sympathy with the farmer-owned and farmer-controlled stockholding cooperatives, and

Whereas, the Grain Dealers of the United States have been trying to discredit the acts of the Federal Grain Board in their efforts to carry out the provisions of the Agricultural Marketing Act, and

Whereas, a determined program is being followed to encourage the various cooperative organizations to antagonize each other and

Whereas, through the public press the grain dealers are spreading propaganda to discourage the individual farmers in joining a cooperative,

Therefore, be it resolved by this Buffalo Valley Local No. 507, that we pledge our support to every honest effort to bring about the success of the Farmers National Grain Corporation and urge the state officers of our Kansas Farmers Union to use their influence and power to bring to the farmer the full benefit to be derived from the Agricultural Marketing Act.

Signed by committee:  
ROBT. H. HANSON,  
ED. ANDERSON,  
A. P. HANSON.

## MIAMI COUNTY

The Miami County Union No. 69 held its annual meeting Saturday, December 14 in Paola. A nice crowd of loyal members were on hand. About 10 of our locals were represented and all were in a very get-together spirit. S. J. Lohr of the Rock Creek local was elected president for 1930. P. H. Hedeker of the Highland local, vice president; W. J. Prescott of Union Valley local was elected secretary-treasurer; I. M. Wagner of the Union Valley local was elected door keeper; Henry Keller of Highland local was elected conductor; E. P. Sheifelsch of the Osage Valley local was elected lecturer. The same executive board was reelected. They consist of E. H. Prothe, Owen Hunsbarger and I. M. Wagner.

Our road matters were thoroughly discussed at evening session and the possibility of a board issue in the county for road purposes thoughtly threshed out as also was the question of the suit now before the Supreme Court demanding the hard surfacing of State road No. 7 from Osawatimie south to county line. The argument on both sides have their merits and our Union stands for good roads but we prefer the sanding of our road rather than hard surface.

Our secretaries' report showed a fair balance to start our 1930 work on. The report of the committee who have charge of our drive for membership reported a letter from our secretary stating we could have a state speaker one week in the latter part of January and in the meantime this committee asks each local to get in touch with the county secretary and call a meeting of your local and have your local speaker and get the word started. So now call your meetings and get in touch with your county secretary and he will have two or more speakers for you. Let's get busy at once. Report of our delegate to the state was called for and Mr. Prothe gave a talk on the meeting, followed by E. P. Sheifelsch. Geo Frank was elected as a delegate to the Jobbing Association meeting in the absence of President S. J. Lohr occupied the chair. This county was one of the nice harmonious meeting which we all like to attend and a greater interest in our organization work was manifested than for some time in the past. All locals are requested to send a list

is really fighting its best interests volunteers to act as its spokesman.

In other words, industry as a whole is the victim of unrepresentative representatives.

Were industry organized as a solid unit, did it have a supreme directorate let us say, this sort of thing could never happen. The directorate would put all its power and weight and authority behind every move intended to fulfill the home market pledge made agriculture. The false credentials of the individual, vocal, and unrepresentative industry would be exposed.

Surely it is high time that industry as a whole began to organize in its own defense.

A failure to redeem the home market pledge will cheat industry out of an annual billion dollars' worth of sales quite as certainly as it will do the same thing to agriculture. Agriculture's loss will be industry's and industry's will be agriculture's; the two are one and coterminous. Cannot American industry as a whole see the damage it is likely to suffer unless it finds some method of stamping out this evil of unrepresentative representation?

of newly elected officers of your local to the county secretary as soon as possible.

## ANDERSON COUNTY NOTES

Anderson County to Elect Officers  
December 28, at Welda

The regular monthly meeting of the Anderson County Farmers Union will be held at Welda on Saturday, December 28 at 8 P. M. As this is the last meeting of the year, new officers will be elected for the ensuing year. As Welda is centrally located the present officers wish for a good crowd present. All secretaries will please take notice and notify their members.

M. L. Post, Co. Sec.

The regular monthly meeting of the Anderson County Farmers Union for November was held at the Emerald school house on November 19. A very large crowd was present considering the condition of the roads and a good time was reported by those attending. County president, John Anderson, made a brief report on the state meeting held at Parsons. Other speakers were Mr. L. E. Zerbe, manager of the Ottawa Business association, Mr. E. L. Bullard, president of the Produce Association and Mr. Settles of Amiot. Refreshments of sandwiches, cake and pie was served by the Emerald ladies and all did justice to the eats. In the absence of the County secretary, Mr. Johannus, local secretary, took charge of the minutes.

M. L. Post, County Sec.

Anderson County Farmers Union has been trying out a new plan in their monthly meetings. For a while interest seemed to lag and it was a hard job to get a crowd out. A plan was suggested that the meetings be held of an evening with some local at the local's meeting place. Since this plan has been in use large crowds have been present at all the meetings and interest has been revived in different locals. Any county that is having difficulty in getting out a crowd will find this a good thing.

M. L. P.

The Colony Business Association has been busy the past month erecting a new building in place of the old structure that they had been using. When completed the new home will be one of the best for its kind in Colony. The manager, Mr. Tom Murray, is to be complimented on the success of this firm.

## LINN COUNTY ANNUAL MEETING

Another one of those good meetings was held at LaCygne, Dec. 14, 1929. The weather was very foggy and roads somewhat slippery yet many of the Blue Mound people drove 80 and 85 miles that day to attend, and brought the music that was furnished by Miss Pearl Gerstenberger, also of Blue Mound, gave a reading that was sure good. Pleasant Home gave three numbers for the entertainment and would like to say it takes a real co-operative spirit for children to miss getting to go to see Santa, who gave an entertainment at Osawatimie that same day and some of the children had intended going but went to LaCygne to help with the program. Miss Swanner, the teacher, has done her part to train them and help.

Mr. Garrison (Snapper) the lively hog salesman for our firm in Kansas City, gave a snappy report of the business done up there this year. You all know what a good showing they have made this year.

Mr. Bernhart, our cashier of Live Stock Commission, also gave a short talk with more information of our standing and made mention of the fact that LaCygne had shipped about fifty (50) load of stock up there this year. A good showing when you stop to think that the loss from that place last winter due to high water would naturally cause them to have much less stock for market the past year than common. Give Mr. Ayers credit for being a hustler.

We certainly appreciated having the boys from Kansas City with us. Come again, boys, our people like to get acquainted with those who are doing so much for us.

Election of officers resulted in almost all of the same officers being elected to succeed themselves another year. Here's hoping they can all attend the meetings of 1930 and be as much aid to the farmers' cause as in 1929, or do better, if possible.

Nine locals were represented, which I believe is more locals than have ever attended since we organized at Pleasant Ridge Feb. 11, 1922. Now folks, I want to tell you we have had a contest on in this country which we believe had a great deal to do with interest taken this year. Buckeye has done more work the past quarter and really deserved the prize banner, but owing to the fact the meeting was so far away from them they lost in the count of members in attendance at the meeting. Although they had 10 members attending. Other locals who I think should be mentioned were Harmony and No. 96 who had sickness and death in each community.

Three locals reporting 100% paid up for 1929. Jingo local, which is in this country, has not been properly

notified of our county meeting. We wish to apologize to them.

Pleasant Hill again carried home the Banner and invited the next county meeting to meet with them March 15, 1930.

A change in article No. 2 of from 10 points to 25 points for each member was made.

Now locals, get busy on membership and let's see who gets the Banner next March.

Such a good meeting folks. We just couldn't quit telling about it.

Should any other county wish the rules of our contest they can obtain a copy of them by writing our county secretary.

## CLAY COUNTY MEETING

Thos. E. Larson, who has been County Secretary of Clay County since February 11, 1919, was in the State Office a few days ago, and while here gave us an account of the County meeting they had in Clay County Dec. 13th. The meeting was held at the Idlewild School house, and was well attended. Mr. Larson assured us that the School house is an extra large one, and it was filled to the doors, most of the locals being represented.

The usual business procedure was carried out after which, Mrs. M. L. Beckman gave a report of the National Convention which she attended at Omaha in November.

Mr. Thos. Larson gave the report of the State Convention.

Mr. Larson, who has moved to Leavenworth was not up for reelection. Mr. Clarence Ahlquist of Clay Center was elected to take his place. All other officers will hold over for another year.

Mr. Ahlquist is the Bookkeeper at the Farmers Union Store. Coffee and sandwiches were served after the meeting.

Blue Rapids, Kan., Dec. 16, 1929.  
Mr. A. M. Kinney:

Dear Sir: Received your letter of Sept. 14th, but on account of being secretary of the Marshall County Fair, and other pressing duties to look after, have been so busy I neglected to write you sooner. I think everything considering the campaigns for new members were very successful. Weather conditions were very unfavorable and hindered me greatly in getting out to see people.

Mr. Frost and I have been working together, and we are continuing the campaign for another three months and plan to get us many new members as possible with as little expense as possible. We are trying to get each local and individual to get as many new members as they can. All three nights we had Wm. Swanson storm. One night we had no meeting at all.

We are planning as soon as holidays are over to organize three new locals. Held three meetings at Lilly Creek Local No. 2138 and put in half day canvassing for members. Secured 13 new members and have them organized and going good. Also two in the Blue Valley local who had not paid dues since 1927, making 15 in all. Please remit for these, also send me some application blanks and take it out of my dues. By the way, we held three meetings at Cottage Hill Local No. 801. Got them organized and going good, with 22 new members. They sent delegates to our county meeting at Beatrice. Congressman Strong went out there and made a talk and we are asking anything for that. The prospects look good for the F. U. in a good list of new members soon after the holidays.

If you have another state worker available, please keep us in mind as we may need a little help later on. Will be glad to hear from you at any time, also any suggestions you might give in regard to organization work.

Sincerely yours,

H. A. Watters.

WILL ORGANIZE A NEW LOCAL  
Oswego, Kan., Dec. 15, 1929.

Sec. A. M. Kinney,  
Salina, Kans.

Dear Secretary: I have an announcement for a meeting and expect to organize a local next Thursday the 21st. I wish you would send me a little more literature of the Union activities as I am out. I send a couple of constitution and by-laws, too.

You remember Mr. Whitaker was to come to our county after the annual meeting in Parsons but he has not come yet. If the weather is settled in January, can you send a letter or at least a few daisies? I think I shall go ahead and organize next week if these people are ready. Please write soon.

Very Resp.

Herman Hurst,

County Organizer.

Send me some application blanks.

ANDERSON COUNTY  
Anderson county will hold their next county meeting at Welda on Saturday night, December 28th.

Election of officers and other important business. Everybody come. Ladies please bring pies or sandwiches.

M. L. Post, Sec.

J. T. Anderson, Pres.

FRANKLIN COUNTY  
The fourth quarterly meeting was held on the 12th of the month at Ottawa. Officers were elected and other business taken care of, and various questions discussed. Also decided to have meetings each month during the year 1930. Meetings to be with the locals over the county.

Next meeting will be with Pomona Local 1742 in Pomona F. U. hall on Wednesday night, January 1st. Program by county union and visiting locals, and refreshments by Pomona local. All members of the F. U. in the county are requested to attend. The organization of new locals in the county will be the subject for discussion at this meeting. Let's have an hundred percent attendance.

C. E. Pingree.

In gully protection, prevention is better than cure.

Gullies and erosion—desolation and poverty.







## HONOR ROLL

Below is the honor roll up to date member paid up for the year. We have 15 counties in the state that have 208 locals that have every have farmers union locals and 61 of these have honor roll locals. You can see by looking over the list the counties that have the greatest number.

There are a few that would not need to work very hard to get all their members paid.

The honor roll is made up of locals that have all the members paid for this year that paid last year. Counting out the ones who drop out, or die or move away.

LOGAN COUNTY 1286

LINCOLN COUNTY 454

LYON COUNTY 579

McPherson County 820

Smoky Valley 820

South Diamond 1567

MIAMI COUNTY 1677

Indianapolis 1677

Union Valley 1679

Spring Valley 1737

Jingo 1737

Rock Creek 1810

MARSHALL COUNTY 706

Blanchville 706

Hopewell 918

Dow 833

St. Bridget 901

Barrett 1238

Sunrise 1238

Summerfield 1341

MITCHELL COUNTY 302

Carr Creek 302

Phon Creek 468

Bunker Hill 468

Hillside 492

Prairie Glen 492

Ashtabula 1316

District No. 3 777

Fairview 1529

MONTGOMERY COUNTY 2017

La Fontaine 2017

MARION COUNTY 1466

East Creek 899

NEMHA COUNTY 899

Prairie Grove 899

Eureka 918

Korber 918

Ellis Star 928

Kelly 928

Sunny Knoll 1377

NORTON COUNTY 705

Champion Hill 705

Almelo 918

Pleasant Valley 1029

Zion 1029

OSAGE COUNTY 1412

Mayflower 1412

Osborne County 257

Victor 775

OTTAWA COUNTY 108

Grover 108

Menville 918

Sand Creek 918

PHILLIPS COUNTY 619

North Star 619

Creola 624

Crystal 624

OTTAWA COUNTY 1223

Bluff Creek 1223

Pleasant View 1843

REPUBLIC COUNTY 2114

Moore 2114

RICE COUNTY 1563

Chase 1563

Pleasant Hill 1387

Wiley 1387

RILEY COUNTY 1199

Rock Creek 1199

Pleasant Hill 1202

Baldwin Creek 1147

Center Hill 1147

Fairview 1219

Lee 1219

Walburg 1198

West Cornhill 438

Mt. Vernon 438

RUSH COUNTY 773

Independence 773

Illinois 704

Sand Creek 704

Pleasant Hill 810

Star 810

Long Star 1237

Sunflower 1237

KUSSELL COUNTY 250

Pioneer 250

Pleasant Valley 628

Pleasant Hill 628

Three Corners 769

Sunflower 1745

Saline County 1878

Bavaria 1878

Rural Res. 2123

SEDDGWICK COUNTY 1875

Greenwich 1875

SCOTT COUNTY 1526

Pleasant Valley 1526

Excelsior 1544

Long Prairie 1544

Pence 1740

Beaver Falls 2117

SHAWNEE COUNTY 1915

Sunbeam 1915

Pauline 1845

Seal 1845

Elevation 1918

SHERIDAN COUNTY 877

Beehive 877

Enterprise 2092

SMITH COUNTY 1185

Oak Creek 2092

Twins Mill 1083

THOMAS COUNTY 1181

Lone Willow 1181

Sunflower 1250

Green Plains 1250

Prairie Bell 1250

TREGO COUNTY 679

Silver Lake 679

### WABAUNSEE COUNTY

Chalk 1589  
Cottonwood 1694  
Pretty Creek 1582  
Hendricks Creek 1841  
Sunny Slope 1631  
Lone Cedar 1884  
Templin 1884  
Turkey Creek 1884  
Freemont 2114

### WASHINGTON COUNTY

Logan 582  
Emmons 783  
Pleasant 783  
Pleasant Ridge 889  
Excelsior 889  
Pleasant 940  
Sunny Side 1100  
Liberty 1142  
Herkyn 1427  
Guiding Star 1225

### WOODSON COUNTY

Plum Creek 2150  
Liberty 2148

### ALLEN COUNTY

Bayard 2083  
Silver Leaf 2166

### ANDERSON COUNTY

Fairmount 2049  
Fairview 2081

### ATCHISON COUNTY

Cummings 1837

### BARTON COUNTY

Odin 233

### BROWN COUNTY

Carson 1035  
Evergreen 1035  
Meadow Brook 1187  
Prairie College 1227  
Prairie Springs 1338  
Temple 1421  
Diamond 1556  
Hamlin 1840

### CHASE COUNTY

Highland 1632  
New Hope 1834  
Miller 1929  
Saffordville 1986

### CLAY COUNTY

Chester 1125  
Sherwood 1158  
Swanson 1191

### CHESTER COUNTY

Melrose 2059  
Stony 2066

### CLOUD COUNTY

Fortney 1682

### CRAWFORD COUNTY

Kavanaugh 408  
Dumbell 581  
Gardner 609

### DECATUR COUNTY

Quick 765  
Fairview 1683  
Rum 1882

### DONIPHAN COUNTY

McCune 1706  
Maple Grove 1733  
Stillwell 2060

### DOUGLAS COUNTY

East Cresswell 1569  
Rock 1933  
Chadwick 1933  
Silverdale 2031

### COFFEY COUNTY

Sunnyside 2092  
Eighty-eight 2098  
Plank 2102  
Pleasant Valley 2147  
Rose Mound 2167

### DECATUR COUNTY

Aurora 551

### DOUGLAS COUNTY

Bolney 1425  
Mt. Vernon 1751

### ELLIS COUNTY

Excelsior 571  
Wiley 834  
Hays 834  
Pleasant Valley 864  
Pleasant Valley 1804  
Sunnyside 2131

### ELLSWORTH COUNTY

Burnelester 943  
Prairie Star 944  
Shumell 944

### EXCELSIOR COUNTY

Excelsior 975  
Pleasant Valley 975  
Case Ridge 1038  
Fairview 1074  
Sunny 1074  
Franklin 1301  
Little Wolf 1376  
Little Wolf 1389

### FRANKLIN COUNTY

Rock Creek 1233  
Rock Creek 2149

### GRAHAM COUNTY

Morland Elevator 1832  
Freepoint 1539

### JACKSON COUNTY

Lawrence 1354  
Bright Side 1655  
Redda Valley 1655  
Mayetta 1904

### JEFFERSON COUNTY

Pleasant 594  
Star 624  
North Star 1809  
North Branch 1323

### JOHNSON COUNTY

Sharon 1744  
Harmony 1830

### LABETTE COUNTY

Labette 2165

### LANE COUNTY

Amy 1564

### LYNN COUNTY

Pleasant Home 2055  
Bolcourt 2104  
Goodrich 2090  
Seal 1313

### GREENWOOD COUNTY

Park 909

### HARPER COUNTY

Kelly Branch 1580  
Freepoint 1580

### GOVE COUNTY

Lena Valley 1538  
Summit 1574

and firmly believe I will be accorded treatment in accordance with the great beyond. My great regret is that I may have to give up soon the association of my family and the many warm friends, but I have not given up hope yet. I never have lost a fight yet unless some one stepped in and gummed up the works and I don't calculate to lose this one.

With the kindest personal regards for all and a sincere wish for great success, I am

Fraternally yours,

C. E. Huff.

All persons who served with W. P. Lambertson in the Kansas legislature were asked to take seats on the platform.

Mr. Lambertson was presented, as having kept a little steel casket, and more effective record than any other Kansas congressman.

W. P. Lambertson:

Mr. Huff, members of the Farmers Union and friends;

The convention for the day ended before supper. We have had a wonderful program of music and song. I feel like I am talking to my kind, and I am happy to be here, if you can't stand to listen to me for a while. I want to introduce these men.

W. J. Carlton who served with me 10 years ago, from Jewell county; and

thru Cranston, of Parsons who served with me 20 years ago in my first term in the House.

To complete the cycle, Frank Peterson of Alta Vista who played football with me 20 years ago.

You know that training I got with Mr. Peterson was probably the most effective I have had. I was kicked around and had to like it. That is what helps make us men. I am not making a speech tonight. I am just going to talk to you. So many have asked me why I was here. Why did I come back. I came back to Kansas early in July. I have not been in Washington for 3 months. We are not in session. June 18th the house was recessed to convene in waiting for the senate to pass a tariff bill so we would have something to go back for. There is nothing else for us to do. No committees were organized in the house during the special session except the three dealing with the President's special message.

There is nothing for us to do until the senate passes the house tariff bill. I am going to say in Kansas just as long as I can. We are not going out about November 25, for we are going to have the tariff bill at any time. 6 months is a long time to be away from Kansas. We went to Washington in April. I fit had not been for the special session, I would not have been down there yet, not until early in December.

We were called for three purposes. The farm bill, the tariff bill and the census bill. I urge Mr. Huff to give a few minutes to the development of the farm bill and the activities regarding the farm bill. He has promised to do it at the end of the week or tomorrow. He has had direct touch with the farm board and the farm bill.

The tariff bill passed the house and we sent it to the senate and on June 20 they started their hearings.

We have a farm board. We did not get what we wanted. It is not the equalization fee or the debenture but we have a farm board with wide powers and \$500,000,000 at their disposal and more if they want it.

Mr. Huff explained that it had been the intention of Mr. Kelvie to attend our state convention and deliver an address but at the last minute found it impossible to attend. He also announced the program for the National Farmers Union convention in Omaha and told of the talk by Alexander Legge on Wednesday evening, November 20.

The Farmers Union Royalty Oil company was presented by C. E. Creitz, state manager, and A. E. Bowen.

Meeting adjourned.

(continued next week)

### COOPERATIVE OIL COMPANY PAYS 10% PATRONAGE DIVIDEND

A Cooperative Oil Company was organized at Garden City, Kansas in the winter of 1923 with the assistance of the Union Oil Company. Their filling station was opened on April 27, 1929. Their books were audited as of September 30, 1929 and showed a net profit of \$10,190.12. They distributed their savings as follows: 10% appreciation on buildings, 10% to the reserve fund, 10% patronage dividends. This means that each member received back at the end of the first six months, 10c of each dollar he paid for petroleum products.

### UNION OIL CO. OPENS BULK AND SERVICE STATION

The Union Oil Company has installed a bulk and service station in connection with its compounding plant in North Kansas City, Mo. The company has carefully planned the installation of its equipment so that overhead will be held down to the very minimum. The gasoline is unloaded into storage tanks from which it is run by gravity into underground tanks. In this way there is no expense added to the gasoline from the time it is put into the storage tanks until it goes into the consumer's car, and should enable the company to save more money for its members. They report that a number of large consumers have recently become members.

### NEW F. U. BULK STATION

A complete new bulk station was shipped to the Farmers Union Oil Company a few days ago. The company at Penokee has successfully operated an Elevator for several years. They are now adding petroleum products after having investigated the profits being made by other Elevators which have installed equipment for the handling of gasoline and oil. L. N. Drieling is manager of the company.

More than twenty times as much plant food value is lost annually by erosion than is removed by crops.

Soil erosion losses exceed \$200,000,000 each year.

Erosion ruins drainage.

higher tariffs for what we consume. It would mean nothing for the city people and little for agriculture. Just an added burden for us. I thoroughly enjoy the house and the privilege of going over to the senate. I like to go over there because I believe a lot in that senate and the way it is organized and constructed. I am glad Senator Watson is going to Florida for a rest.

The senate is going to chop the industrial schedule down. Then it is going to conference. The conference readjusts all of those rates and then we have to agree to that before the president gets a chance to sign the bill and I hope he won't sign it if it is not in line with his message.

I am proud of the Kansas City Star and the gallant fight they have made for this tariff bill. The K. C. Star has made a good fight on this tariff proposition.

\$2,000,000,000 agricultural products come into the United States in competition to what we raise.

My party got its start in a fight for equality. Both parties in this country are in a big battle. Another battle is on today and instead of a college man it is a farmer. It is a serious battle. I do not want anybody to say to me that my party is one of the big interests and speculators.

I was not for the flexible clause for the tariff. I am not afraid of any president of the United States but I am not for the flexible clause.

Some of the nominees were from the east for the last three campaigns. The big electoral votes were back there. They all cater to it. I would rather trust the senate of the United States on a change of tariff than any president we might have.

Come back and see us in Washington. That is a nice invitation and I mean it. Come back and see your national capital. Come and see us. In closing I want to say Mr. Huff is leaving the presidency of the Kansas Farmers Union. We hate to see him go but we will see him in Washington and a bigger field. We are proud of him and he is going to slop some of these fellows and I will have the pleasure of hearing him and helping him.