

THE KANSAS UNION FARMER

Organization

Education

Co-Operation



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COOPERATIVE OIL COMPANY PAYING REAL DIVIDENDS

Farmers Union Cooperative at Ottawa, Kansas, Saves Farmers Thousands of Dollars in Short Time

T. G. Ramsey, Manager, Tells Interesting Facts in Talk Friday Evening on Farmers Union Hour

The interesting history of the development and growth of a Franklin county cooperative organization was told Friday evening, November 27, over radio station WIBW, Capper Publications broadcasting station, by Mr. T. G. Ramsey, manager of the Farmers Union Cooperative Oil Company of Ottawa, Kansas. Mr. Ramsey was occupying the regular Farmers Union hour over the Capper station, for the Union Oil Company. Mr. Ramsey gave his talk the title of "Neighborly Cooperation Pays Oil Dividends."

On April 8, 1930, said Mr. Ramsey, he and other cooperators opened the Farmers Union Cooperative Oil Co., and began to sell gasoline, kerosene, distillates, oil and grease to farmers and others in and around Ottawa Kansas, Every day since the opening day, he said, the cooperative has done exactly what it started out to do-to save money for farmers who purchased their petroleum products cooperatively through their own cooperative.

"In the first place," said Mr. Ramsey, "these farmers had faith in the savings they could make by cooperative purchasing, otherwise they would not have invested \$5,000.00 of their money in a cooperative oil business of their own. From the very first we felt a keen obligation to make this investment realize as much as possible for the farmers and we set about finding every opportunity we could to build our company stronger. Common sense told us that we had to have 2 things: first, quality products, and second, sufficient volume to carry our neces- gle, we feel that we are doing more sary overhead. We immediately solved than building a successful business enthe question by knowing that we were terprize for the Ottawa territory. We going to be supplied with products of the very highest quality by contractmunity and are helping to make our the very highest quality by contract-ing for Union Certified, the Farmers' own cooperative brand, and this I will

discuss more in detail a little later. "When we opened up we had approximately 300 members, but they were members, and not customers. To make quality and had had satisfied customers out of them, we dence in the Union Oil Company (Coducts and give them the right kind Ceritfied, that we, from the very beof service. This company belonged to had to supply them with quality prothese farmers and we had to operate ducts with a 100 per cent guarantee. it in a way which met with their approval. I realized from the very besolicited testimonials I have received proval. I realized from the very beginning that regardless of how honest for Union Certified, and the few comwere the efforts of myself and other plaints, you would think that I am ovemployes, unless we kept the member- er enthusiastic. I wish that anyone in ship informed and unless they understood just what we were doing, that tive brand would simply drive through they might not always agree. I real-the Ottawa territory and make a ber of people to make it the greatest sponsored by the Union Oil Company, ideas must come from a large numsuccess, and this I consider the imand other meetings of leaders in the Carbondels II and other meetings of leaders in the Carbondels II and other meetings of leaders in the Carbondels II and other meetings of leaders in the Carbondels II and other meetings of leaders in the Carbondels II and other meetings of leaders in the Carbondels II and other meetings of leaders in the Carbondels II and other meetings of leaders in the Carbondels II and other meetings of leaders in the Carbondels II and other meetings of leaders in the Carbondels II and other meetings of leaders in the leaders i portant factor, in our successful oper- Cooperative Oil Movement, I have had ation outside of supplying quality pro-

have been in business. cuss with you for a few minutes the cooperative brand. It is also my pleasfact that we have held regular "school house" meetings throughout the terri- a number of the officers and directors tory, at which we have discussed the of the Union Oil Company and I canoperations of our Cooperative Oil not pass up this phase of the matter Company, the quality of our products, without saying that they are giving and have let all the customers know the Cooperative movement their best that we are interested in getting their efforts and whole-hearted support. business and having them work with us rather than turn their volume to an tive to serve "the farmer at the "Old Line" company. At our various school houses, local meetings are held once each month, and someone repreenting the company makes a special effort to attend each of the meetings. meeting. As many others as care to, cals. We do not confine the meetings

to members of any farm organization, but every farmer is invited to attend, and farmers' problems of general interest are discussed. Right here, is, I think, the key to our success. It does not matter whether a farmer is a member of the Grange, the Farmers Union or Farm Bureau. He is interested in saving money on his purchases of petroleum products, and what difference does it make to which organ-ization he belongs?

"You will be interested to know something of the actual facts which TELL IN RADIO TALK represent the results of our working MANY ogether. Our company of course is yet young. We have really only got far enough that we feel that we are on the right road and far enough to demonstrate that it does pay for groups of farmers to work together in the building of their own Cooperative Oil Company rather than to give their patronage to various "Old Liners."

Cooperative Dividends "We had, as I stated, 300 members when we started. We are now serving more than one and one-half times that many farmers, and the nearly 500 which we are serving are boosters for our program, our service, our prices, and our quality. These farmers have invested \$5,000.00 in the capital of the company, and our net profits total several hundred dollars more than this amount. This means that we have already saved them 100 cents on every dollar they have invested and besides they have a "going concern" which should render them even greater service in the future since the company is better established and we are in-

creasing our membership, steadily. "Last December 31st, when the company had operated a little less than 8 months, we paid our members patronage dividends amounting to \$2,065.82. We will have a nice patronage refund to make this year. Had we not been operating our Cooperative Company, every cent of the amount we have saved would have gone into the hands of already wealthy stockholders. These thousands of dollars would several have left our rural community. Since we operate on a Cooperative basis, our profits are returned to our farmer

members who in turn use the money to build better schools, churches and more modern homes, and in other ways bring more happiness to their families. Looking at it from this anfriends and neighbors happier.

Sure of Quality

"In building our company, Union Certified products have been a very big help. We have been so sure of the quality and had had so much confidence."

Stock Exchange Bldg., Kansas City, Mo.

Following is a list of the October purchases made by the Farmers Union firm during October: operative) which distributes Union doubt about changing to the Coopera-

" At district managers' meetings' ducts during the nineteen months we ity of Union Certified with many other managers. I find that the same kind of a situation exists without exception School House Meeting so far as I can learn in every terri-"In this connection, I wish to distory where farmers are using this so far as I can learn in every terriure to be personally acquainted with

crossroads."
"When we ditribute Union certified, we are also taking our Cooperative company out of the class of being et with his cattle. He believes in merely a local concern. There are a A delegate from each of these locals large number of cooperatives in Kanalso attends a monthly county-wide sas as well as other states who are working together in building the Unalso attend the county meeting. These ion Oil Company, and who are thus county meetings are held, in turn, at exclusive distributors of Union Certithe meeting places of the different lo- fied. When our members patronize (contiuned on page 4)

Sizes Up Tax Situation

the world, over-burdened taxpayers collects around 17 million dollars a are in rebellion," says Senator Arthur Capper of Kansas, in December issue of Capper's Farmer. "They are demanding tax reductions. And rightly so. The tax burden is too heavy. War debts, top-heavy governmental de-partments, the business depression, lower prices for commodities—the

combination is too much." Senator Capper is pleased that meetings of protest are being held. He says the subject needs discussion, and declares it should be kept in the "glare of public scrutiny." "This tax problem is too complicated to be solved in danger, in excitement or in despair," he declares. He goes on to say,

In fairly good years Kansas has a productive income of around 600 million dollars annually. Out of that 600 million dollars we pay, in round numbers, something like 130 million dollars in taxes to the federal, state and local governments. Direct taxes collected by state and local governments amount to more than 90 million dollars a year; they have been as high as 95 million dollars; last year, I be- it may be-more in line with ability lieve they totaled 92 million dollars. to pay and benefits received from gov-Indirect taxes and fees collected by ernments. Incomes, inheritances, the state, including gasoline taxes extangible property—these must share alone." The communication is signed pended locally, run from 15 to 17 mil-the tax burden with the farmer and by Herman Stoeber, A. W. Boller and

"All over the United States, all over | partment of the Federal government

"The point is that in what we Kansas have taken about one-fifth of the state's productive income.

"Where did that money come from? Listen! Land and improvements pay the proposition. two-thirds of the tax burden each year in Kansas! Tangible personal property, which cannot be concealed, provide a fund to be loaned to farmpaid more than one-fifth of the total amount of taxes collected. Intangible wealth, such as securities, stocks and bonds, easily concealed, and incomes, pay a very small portion of total taxes. That is pretty generally true, not only in Kansas, but throughout the United States. And we all know of the billions of dollars hidden away in tax

the burden land and real property has to carry. We must decrease taxes where possible; we must adjust the tax burden -no matter how large or how small

(contiuned on page 4)

BUYING STOCKERS FROM F. U. FIRM

Market Experts Believe Money Can be Made Feeding Cattle when the Purchase Price is Right

BUYING

October Purchases Include Thirteen to Kansas, Five to Nebraska, Two Each to Illinois and Indiana

The stocker and feeder business of the Farmers Union Live Stock Commission Company at Kansas City is beginning to show a great deal of life, according to G. W. Hobbs, manager of the firm. Trade in this line was especially active in November, and had gained momentum in October. During the month of October, the Farmers Union firm bought twentytwo car loads of stocker and feeder cattle for customers, as well as many truck loads. Thirteen of the twentytwo car loads went to Kansas customers, five were purchased for customers living in Nebraska, and to In-diana and Illinois went two loads

The November list was not com-plete in time for publication this week, but the Kansas Union Farmer on the Kansas City market is of ket, and feeders are learning that it pays to buy cooperatively as well as to sell cooperatively.

Many market experts are of the opinion that there is now an oppor-tunity to make money in cattle. There is a saying to the effect that cattle well bought are half sold. The Farmers Union firm has men who see that their customers' cattle are well bought. They are good judges of cattle, and take pride in buying them right for the customers. Any one who is contemplating buying stocker who is contemplating buying stocker or feeder cattle will do mighty well to write to this Farmers Union firm and explain what kind of cattle is a few unscrupulous men calling themand explain what kind of cattle is selves wizards of finance, captains of the farmers a great deal of money, wanted. Write to the Farmers Union wanted. Write to the Farmers Union Ling Stock Commission Co., 410 Live Stock Exchange Bldg., Kansas City,

Artie Eaton, Rochester, Ind. Oliver Schutz, Lawrence, Kans

Glitzke Bros., K. C. (Tongan-B. M. Suttle, Fisher, Ill. T. E. Davey, Huron, Kans.

Albert Strahm, Bern, Kans. G. M. Warner, Beaver City, Nebr... H. O. Ballard, Hardy, Nebr... W. W. Tindall, Shelbyville, Ind. Chas. H. Edmonds, Springfield,

Roy Carlat, Auburn, Kans. Weil Overbrook, Kans. Harry Van Scoyk, Clifton, Kans.

Walter L. Thompson, Osage

City, Kans.

FARMERS UNION FIRM TOPS CATTLE MARKET FOR WEEK

The top price received for the week of November 23-28 for cattle at the oad of Hereford yearling steers mar-25 per hundredweight. Mr. Baker is a ing men— good feeder, and often tops the mark-"Jesus of Nazareth good feeder, and often tops the markmarketing cooperatively.

The Farmers Union Live Stock Commission Co., is establishing a wonderful record of sales in its cattle department. Other departments in the irm are also developed to a high efficiency, and farmers are learning generally that it pays to market their live stock through a cooperative firm which is owned and controlled by

HAVE PLAN OF FINANCE

A plan to raise money for the purpose of protecting Farmers Union and this includes the people of the members in good standing has been suggested by Fairview Local No. 676 thought of as a good year taxes in at Cawker City, Kansas. A committee appointed by the local has asked the of the state, and learn the reaction to

The plan, roughly, is to collect \$5 from each member in the state, to ers who are members in good standing and who are in need of short time loans. Good collateral would be required, of course.

The plan was endorsed unanimously by the Fairview local at a meeting hand labor. If so, the contractor reheld last week. The committee who ceives the only benefit from labor savsubmitted the plan would like to know billions of dollars hidden away in tax exempt securities, which but add to would take hold of the proposition, if the proper details can be worked out. Any one interested could write to the state secretary and express his views. of taxes and interest. We have been The letter to the state office, from the committee, stated: We think the only age of silver at a reasonable ratio way we farmers will ever be able to would bring on a terrible depression, way we farmers will ever be able to get any relief is by using our own money, and leave the moneyed men inadequate to prevent a depression, alone." The communication is signed why not let silver pull us out?

KIZER ON WIBW FRIDAY

A real treat is in store for Farmers Union men and women, as well as for all who are interested in saving money on life insurance, when Mr. E. A. Kizer, agency supervisor for the Farmers Union Mutual Life Insurance Co., broadcasts his talk over station WIBW Friday evening, December 4, at 7:30 o'clock. This radio program over the Topeka station is under the direction of Rex Lear, state manager for Kansas, of this cooperative insurance company. Mr. Lear feels that he is very fortunate in getting Mr. Kizer to come to Kansas to make this talk. All readers of the Kansas Union Farmer are urged to listen to Mr. Kizer on Friday evening. Mr. Kizer's home is in Des Moines, Iowa.

"LOVE OF MONEY IS ROOT OF ALL EVIL"

So Says L. D. DeCamp in Letter to Kansas Union Farmer, Printed

The Kansas Union Farmer is in receipt of an interesting article written by L. D. DeCamp, now of Topeka. Mr. DeCamp is an old-timer in Farmers Union circles, and helped to orread with a great deal of interest by readers of the Kansas Union Farmer, even though some may disagree with

Under the heading, "The Love of Money is the Root of All Evil," Mr.

"And, it is the cause of this world depression. It brings up the question, is the Government administered for the benefit of all or for the bene-fit of a few privileged individuals and industries? "Our economic system has been de-

industry and great leaders' and, 'for and to have a great influence on gen ways that are dark and for tricks that eral market conditions, those was foisted upon us are well known, time goes on. it is unnecessary at this time to re-It is enough to merely state that they accomplished their premeditated control of our wealth and resources through misstatements, fraud and the credulity of the people. The demonetization of silver was the first step in their control of money, knowing that with the gold standard it would be easy to accomplish and thereby enable them to extort untold billions in interest from all the peoples of the world. It worked and we are being crucified on a 'cross of gold.' Let this sink in-about twelve billions in gold to represent the billions of wealth and who but the people must pay and pay the excess for

paper securities "Just now, the beneficiaries of this inadequate gold system are having run in some of our daily papers by socalled leading economists, lengthly articles of garbled statements and propaganda detrimental to bimetalism-(restoration of silver on a reasonable parity with gold as legal tender.) Remember, the men who nail us to this cross of gold are but human beings, Kansas City market was paid for a making many mistakes and the demonetization of silver was a fatal one keted through the Farmers Union Live As the late Dwight Morrow said, 'don't Stock Commission Co. by Russell take yourself too darn seriously,' and Baker of Overbrook, Kansas. These we may well say the same to some of They are honestly building a Coopera-cattle averaging 935 pounds to the our so-called statesmen, for do you

"Budda, "Osoka. "Aristotle "Roger Bacon,

"Abraham Lincoln. "No wizards of finance are included "Now we know that billions of dol-

lars of our wealth are loaned in South America and Europe, yet our own people, victims of extortion and inadequate wages, helped to amass these

"Our financial and industrial leaders adopted a wage scale (but not their own salaries) enough for barely the necessities of life for the laborer man to pay workmen a living wage, knowing it is a fine business policy. How happy and well-to-do we would Kansas Farmers Union secretary to submit the plan to the various locals of the state, and learn the reaction to the proposition.

The local has asked the low happy and well-to-do we would be if this (Ford's) policy had been adopted and followed by all business enterprises. Not meagre wages, but higher and higher as the industries will be a solution of the proposition. using labor and labor-saving machinpart of every industry, just as the smallest bolt or cotter key is an indispensable factor in the perfect run-

ning machine.
"It would appear that the Nation and Cities continue to let contracts on a price based on bids figured on

ing machinery. "The love of money warps the conscience of men of large salary and income, in that they let their brothers and neighbors carry the whole burden told many times that the free coinso now as we find the gold standard

"The love of money and power (continued on page 4)

JOBBING ASS'N NOW ENJOYING THE BEST FINANCIAL CONDITION

Is in Shape to Go Ahead with More Constructive Marketing Cooperation than Ever Before

TO EXPAND READY

Has Been Help in Time of Need. Nearly Half of Farmers' Wheat Still in Bins, is Report

The fact that the Farmers Union Jobbing Association, with headquarters in the Kansas City Board of Trade Building, is in the best financial acceptable of the control of th ondition it ever has enjoyed, accordng to an announcement made recent-y by the firm's manager, Harry

nancial condition of the cooperative of then will be distributed to the places which he is manager. He feels a where they will do the most good. great deal of pride in the Farmers Union marketing institution which has become one of the leading concerns of its kind in the country, and there are thousands over the state of Kansas who share his pride. It is an instihopes to have the list in the near future. This part of the business as handled by the Farmers Union firm on the Kansas City market is of bor, Charles Day, of Allen, Mr. De- be done when Kansas farmers get togreat importance. Kansas City is the outstanding stocker and feeder maroutstanding stocker and feeder maramong farmers. This article will be operate.

Not only is the Jobbing Association enjoying the best financial condition of its career so far, but it is also in position to look forward, as never before, to still greater growth and co-operative power. The outlook for the future of the Jobbing Association is indeed bright. It is in a position now to take advantage of any development which might offer in a cooperative way. Developments are now under consideration which will place this farmer-owned and farmer-controlled cooperative grain marketing firm at

are vain, their (Shylock) games are know are of the opinion that the ben-

fall by the Farmers Union Jobbing Association has not been as heavy as last year's volume, but that, of course, is due to the fact that wheat growers have not marketed their wheat as readily as they did last year. This is due to the poor prices that prevailed. In fact, many farmers find themselves in a position to hold their wheat now because of affiliation with the Farmers Union Jobbing Ass'n, whereas had they or their cooperative elevators not been affiliated with this cooperative firm, they would have been forced to sell when wheat was at its lowest price.

"It is estimated by some who have a reputation for conservatism, that from forty to fifty percent of the 1931 Kansas wheat crop is still in the bins. This is said to be true in spite of the fact that during the recent bulge in wheat prices, a great deal of stored wheat moved to the market. The Farmers Union firm, by the way, handled great deal of the wheat which moved because of the price improvement men-

DUNN TOLD KIWANIANS ABOUT FARMERS UNION

Speaking before the Salina Kiawanhead, were sold on the market of Tues-day, November 24, and brought \$10. 25 per hundredweight Mr. Reken is a line man-Auditing Association, called the attention of his listeners to the fact that the state organization of Farmers Union, together with the Farmers Union institutions, including the Auditing Association, the Farm- that the southeastern part of the state ers Union insurance companies, and other departments, headquartering in Salina, contribute in a large measure to the business standing of Salina.

Mr. Dunn outlined something of the Farmers Union program as carried on in Kansas, and pointed out the enornous influence the various marketing institutions have on the economic situation in Kansas. He told of the wonderful business carried on by the Farmers Union Jobbing Association at the Kansas City and Salina markets; middle class. Henry Ford is the first he told of the great volume of business handled by the Farmers Union Live tion. At a special meeting of the Tre-sociation, but it was allowed to be-Wichita and other terminal markets, and he pointed out the fact that the Wakeeney, is furnishing a great cooperative outlet for Kansas farmers' ery, prospered. Labor is an intricate products. Mr. Dunn touched lightly on the present economic depression, but stated he believed the depression is already talked of too much for the good of all concerned.

Live Stock Commission Co. at Kanlarge stock own.

Robert Lieurance, cattle salesman for the Farmers Union Live Stock In

Mr. Dunn injected a great deal of life into his talk by relating some of his famous Scotch stories, which were hilariously received by his audience.

Kansas Farmers Union is receiving a number of inquiries for copies of proceedings of the National Farmers Union convention, recently held in Des Moines, Iowa. These requests for copies are being complied with as promptly as possible. The copies will be mailed in response to requests as long as the office has them on hand.

The generosity of Kansas Farmers Union folks and of friends of the Farmers Union continues to be evident, as gifts of food and clothing, as well as gifts of money, continue to come to the headquarters of the Kansas Farmers Union, to be forwarded to the unfortunate farmers in the drouth-stricken area of North Dakota and Montana.

Since the last issue of the Kansas Union Farmer went into the mails, this office has received a check for \$5.00 from C. C. Cole of the Farmers Union Mutual Insurance Company. I know this check, and many more like it, are needed to minimize suf-fering up there," said Mr. Cole, "and I know this money will go direct to the place where it will do the most

good On Monday of this week, a large package of clothing and home-canned food came to the Farmers Union office in Salina from Mr. and Mrs. E. O. Lewis, of McAllaster, Kansas. Mr. Witham, was pointed out in an article and Mrs. Lewis sent the following note: "We are sending you a package of News and Section 19 and Mrs. Lewis sent the following note: "We are sending you a package of News and Mrs. I have a sending you a package of News and Mrs. The section of the sectio f November 26. The article goes on for the drouth relief of North Dakota and Montana. We hope it will help

some one." These gifts will be forwarded to the "Mr. Witham indulged in a wide smile when he told of the excellent fidrouth relief committee in charge, and

CONSTRUCTION WORK IS STARTED ON COLONY PLANT

Much Interest and Good Attendance at Various Meetings of Boards, Managers and Producers

The work of building the new cream-Colony. Kansas, is going forward smoothly and thoroughly, says a report in the current issue of The Co-Operator. The materials necessary for construction are on the grounds, and it is the intention now to have the plant ready for operation on or near January 1, 1932. Excavation has started. This work has been delayed somewhat because of wet weather which has prevailed the past two weeks.

The plant, when completed, will be modern creamery plant in every resepct. It will be an institution of which the entire southeastern part of Kansas may well feel proud. It will be the second branch plant of the Association. The first branch was put into operation in September, 1930 at Wa-

ery Association, announces that the constitution and by-laws of the constitution also is to be furnished pelieves that, according to presen dications, the business to be handled by the Colony plant soon will approach the millon pound capacity.

Cream producers all over southeast

tern Kansas are enthusiastic over the

prospect of having a cooperative

creamery in their territory. Organization work is going on most satisfactorily and present indications are that the plant will not want for sufficient cream stations or for proper support among the producers. Mr. Howard Whitaker and Mr. C. H. Gustafson have been directing organization work n the section of the state to be served by the cooperative creamery. They have recently been meeting with boards of directors and managers of stations and report very encouraging progress. An enthusiastic meeting was held Friday night, November 20th, at regular meeting Saturday. The entire program is meeting with anthusiastic support from all directions. This fact was decidedly apparent at the Ander- is pointed out, to be a success, must

and has been so at all meetings. Beginning now, Mr. Whitaker and Mr. Gustafson are planning to hold a series of meetings with the farmers -the producers-over the territory. Interest in the new creamery project extent that it will in time place them is evidenced by the numbers that are in the position that they can have turning out to the various meetings. The apparent interest is taken as proof of Kansas is ready for a cooperative Farmers Union creamery, and that ward, not only in the establishment of support that will make it a decided Creamery, but in the continued supsuccess. A cooperative institution, it port of it.

STILL THEY COME TO RELIEF OF SUFFERERS SELECT DELEGATES TO KANSAS BOARD OF AGRICULTURE

> Remaining Time in which County Farmers Unions May Select Delegates is Limited

REOUIRE 250 MEMBERS

Farmers Union Customers of St. Joe F. U. Live Stock Com. Urged to Check Membership for Dividends

County Farmers Union organizations which are eligible to be represented at the annual meeting of the Kansas state board of Agriculture, are reminded of the fact that it is time to select delegates to represent them. According to the provisions of the law enacted by the last legislature, each county Farmers Union with a paid up membership of 250 people shall be entitled to send one delegate to the annual meeting of the state board of Agriculture. Such delegate, the law provides, shall be duly elected, and shall be authorized in writing by the organization which he represents, and said authority shall be certified to the secretary of the state board of agriculture on or before the first Friday following the second Tues-day of December of each year, which would be December 11, this year.

The law provides that the officers and members of the state board of agriculture, together with the authorery plant of the Farmers Union Co-operative Creamery Association, at ital of the state on the second Wedconstitute the state board of agricul-

> The annual meetings are not to last more than three days. Each delegate has one vote. Actual travelling and hotel expenses are paid out of the state treasury.

Blanks were mailed earlier in the year to the county Unions having the Counties Unionsh to be represented on the state board of agriculture are to furnish the board with an affidavit showing the paid up membership, signed by the secretary of the county Union. The state board is to be furnished the names of the president, are vain, their (Snylock) games are peculiar. As the ways and means by which this corrupt economic system operative will be greatly increased as operative will be greatly increased.

the board of agriculture. The passage of the law which provides that county Farmers Union or-ganizations shall have representation on the state board of agriculture marked a victory for the Farmers Union in the last session of the Kansas legislature. Other farm organizations already had been allowed to have representatives on the board. The Farmers Union asked for representation, and received it, subject to provisions noted above.

Check Your Membership

Right at this time, it is well for Kansas Farmers Union members, or those who have been members, and who have shipped live stock to the Farmers Union Live Stock Commission at St. Joseph, to check up on their membership, and see that they Blue Mound, Kansas. The matter of are in good standing in order to be the creamery and the provosed pro- eligible to receive patronage dividends gram was brought before the Ander- for the St. Joseph Farmers Union son County Farmers Union at the Live Stock Commission, on 1931 business.

son County Farmers Union meeting be a success in the matter of giving its vantages of cooperative marketing of their products. It must save them money, and it must unite them into a body that has bargaining power to the something to say about the price to be received for their product. The people in southeastern Kansas realize all this, and are determined to go forsuch an institution will receive the their Farmers Union Cooperative

Start Shipping Association

Farmers in the Wakeeney territory a live shipping association has been are now to have the opportunity of marketing their live stock direct through their own shipping association has been felt keenly by the farmers of the vicinity. Several years ago the comtinuity had a flourishing shipping association has been felt keenly by the farmers of the vicinity. Stock Commission Co., at Kansas City, go County Farmers Union held Sat- come dormant. The farmers around urday afternoon, November 28, at the Trego county courthouse in Wakeeney and in Trego county will keeney, one of the principal matters ment of this new association. It will Farmers Union Cooperative Cream-keeney, one of the principal matters ment of this new association. It will ery, with plants at Kansas City, and of business attended to was the organization of a Farmers Union shipping association, to market cooperatively through the Farmers Union give him equal advantages with the

in the organization work. Mr. Lieurance was accompanied by Marion Parsons, also an employee of the Farmers Union live stock firm at Kansas coiations. The association will begin shipping immediately.

Other business taken up at the

Kansas Farmers Union is receiving a tails of organization for the shipping delegate, and he gave a very interest-

larger producer who has enough live stock to make up a car load of his In taking this action, Trego county Commission Co., was present to assist is getting in line with several other in the organization work. Mr. Lieur-western Kansas communities who

opportunity to market his live stock

cooperatively and at cost, and will

The meeting was presided over by special meeting included the report PROCEEDINGS COPIES ARE

BEING SENT ON REQUEST

S. M. Babb, county farmers Union president, A tentative board of dirpresident, A tentative board of dirpresid

Emil Becker

THE KANSAS UNION FARMER

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Subscription Price, Per Year. Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success. Change of Address-When change of address is ordered, give old as well

as new address, and R. F. D. All copy, with the exception of notices and including advertising, should be in seven days before the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date.

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FARMERS UNION MUTUAL INSURANCE CO .- Room 202 Farmers Union Bldg., Salina, Kansas. FARMERS UNION AUDITING ASSOCIATION-Room 308 Farmers Union

Bldg., Thomas B. Dunn, Secretary-Manager, Salina, Kansas. KANSAS FARMERS UNION-Salina, Kansas, Room 208 Farmers Union

FARMERS UNION MUTUAL LIFE INSURANCE COMPANY, Farmers Union Building, Rex Lear, State Manager, Salina, Kansas. THE KANSAS FARMERS UNION ROYALTY COMPANY-Room 311

Farmers Union Building, Salina, Kansas. G. E. Creitz, State Manager. FARMERS UNION MANAGERS ASSOCIATION

Secretary T. C. Belden. SALINA, KANSAS, THURSDAY, DECEMBER 3, 1931



TIME FOR ANNUAL MEETINGS

The constitution and by-laws of the Kansas Division of the Farmers Educational and Cooperative Union of America provide as follows:

"Each local union, at its first regular meeting in December of each year, shall elect by secret ballot, provided that the rules may be suspended by two-thirds vote and unopposed nominees be elected by acclamation, a president, a vice president, a secretary-treasurer, a conductor, a doorkeeper, three members of an executive committee, and a business agent; and all elective officers shall be installed on the last regular meeting night of December of each year and shall continue in office until December 31 of the following year or until their successors are elected and installed, and shall on their retirement from office turn over all the books and property of the local that are in their possession to their successors."

Relating to the election of county officers, the constitution and by-laws provide the following:

"At a regular meeting held in the last quarter of reach calendar year each County Union shall elect a president, a vice president, a secretarytreasurer, a lecturer who shall act as county organizer, a conductor, and a doorkeeper, and three members of an executive committee who are to serve one year or until their successors are elected and installed. The county Union may also elect a county business agent or it may delegate the selection of such a business agent to the executive committee composed of these elective members and of the president and secretary-treasurer."

It will have been noticed that in the last few issues of the Kansas Union Farmer, and in the present issue, notices of annual meetings are appearing or have appeared. It is indeed important that these notices should be heeded and that every one who finds it possible to do so should attend. The Farmers Union as an organization has important work to do. The work cannot go forward as it should without the support of the entire membership. Increased membership is another thing to be considered in the light

Right now is the best time of all to inject new life into the various local and county Farmers Union units. Now, as never before, are farmers realizing that they must be organized in order to insure for Agriculture an "even break" with other industries.

Right now, as never before, the entire country as a whole is ready to lend an attentive ear to the claims of the farmer. The entire population of the country is forcibly convinced that something is wrong. The conviction is common that if Agriculture is given its just dues, that if farm owners and real estate owners in general are relieved of part of the burden of taxation, that if farmers are allowed to get cost of production together with will regain its equilibrium and better times will prevail. Now is the time for these things to be obtained by the farmers and they can be obtained by the farmers are considered by the co for these things to be obtained by the farmers, and they can be obtained is just another tax and another tax forever. So long as we have the propheter, property the same as through prosperty, property the same as through property the same as through prosperty, property the same as through property the same as through prosperty, property the same as through prosperty, property the same as through prosperty, property the same as through prosperty the same as through the same as throu only through cooperation and organization.

Complete organization depends on the locals and on the county units. ever increasing tribute without regard to whether we are able to bear it There is where the membership is. To have effective organization, the or not every farmer must realize that the organization needs his help. He must with the income tax, to slow up taxation in periods of depression. TAKE of all our people the U. S. over." He states he wanted to attend the Kansas realize that the dues he pays constitute one of the most important investments he can make.

farmers of Kansas do not stand back and let some one else take all the has automatically decreased more than one half. The income tax is the responsibility. The situation at such times calls for unified action on the only correct tax. part of every citizen, and the unified action is forthcoming. Right now a national emergency exists. The country is up against the ugly truth of a situation, which is making economic progress impossible without a correction of the situation. It is an ugly truth that while surplus food exists, men, women and children are going hungry. Agriculture is doing its part in producing enough food for the world, but agriculture is not getting paid for doing it; and the food produced is not getting to the hungry mouths it is supposed to feed. Why? Because agriculture is not sufficiently organized to make its demands heeded.

With sufficient organization, the farmers, through the Farmers Union,

will be in a position to force recognition of their demands.

Go to your annual meetings with a determination to bring the membership of your organization up to what it should be. It all depends on you. \$177,000,000

It is a big figure—if you look at it that way. It is a small one, if one glances at the same time at the expense of other governmental operations.

This \$177,000,000 is the "paper loss" of the Federal Farm Board. It business meeting. Visiting members represents the loss at this time if wheat holdings were sold on the present welcome.—I. E. Sewell, Secretary. market. And now it arises like that famous "show window" wheat to shock those eastern minds-and, unfortunately, some Kansas minds that never could see protection beyond the point it extended to manufacturing. One hundred and seventy-seven millions of dollars! That's what the Farm Board is costing the taxpayers.

It proves, they say, that the government should keep its hands out of Please send your delegates.—J. T. Polthings. If that is what it proves, all right. But why should that be con- and, County Secretary. strued as meaning the government should keep its hands out of this or that and not others?

Take away governmental protection in the shape of tariff, railroad legislation, the right to collective bargaining and such things and the farmer will be willing to give up farm legislation. Somehow we don't hear much about the costs of other protection.

Of course most of them are difficult to figure in dollars and cents. tariff board will not show a direct loss of this sum, or a gain of it. But how much does the tariff cost the consumer? And there are those who now declare that the tariff is responsible to a great extent for the closing of our foreign markets, and that includes wheat, a fact which has made it difficult to accomplish much in these abnormal times.

Let's see, \$177,000,000. That's paper loss. It may be wiped out. But it is large. It is as much as three or four of these dams the government Denver, Colorado is building will cost—building to reclaim land for agricultural purposes at Yankton, South Dakota a time it is alleged too much land now is used for farming. It represents a Indianola, Iowa small part of the yearly cost of defense. We could have built 10 battleships with that money.

Stabilization especially is condemned. The arch critics forget or overlook the fact that it was stabilization that not only saved Kansas, but probarrview, Kansas ably most of the business east from a panic of such proportion it would have Blue Rapids, Kansas been disastrous. The stabilization board moved in time to save many banks Logan, Kansas and institutions which were carrying wheat loans. Had this collapse been allowed to occur no one knows what would have happened, save that it would

> From the farm standpoint it is the method of administering the act rather than the act that causes criticism. The act isn't what the farmer wanted in the first place. It was all he could get from those industrial and year is in the order of business, as Allegheny-eastern minds who rolled in government protection, but suddenly well as other important matters for found it was sacrilege if applied to agriculture. The Farm Board has muffed consideration.—W. E. Broderson, Secmany chances. It missed an especial opportunity when it refused to take its holdings off the market entirely at a time when there was only the new crop MITCHELL COUNTY

> We will hear a lot about that \$177,000,000. It will loom up bigger than the billion dollar deficit. But for all that the matter will proceed with caution. The farmer still can vote, even if he cannot get a fair price for his will be held in Beloit at the G. A. R. wheat .- Salina Journal.

THE INSURANCE CORNER

By W. J. Spencer, President-Manager

After consulting with several agents in the west half of the state, it has been decided to hold the three agency meetings that were postponed on account of bad weather some time next spring before the hail season

Our Salina meeting will be held on next Wednesday, December 2nd, here n the home office, and the prospects are for a good meeting.

The field men are having a difficult time getting around on account of quested to give two numbers for the he bad roads and we hope that our people who have claims to adjust will try program. and be patient until we can get to them.

Nothing much to report this week except some barn losses by fire, although Louis Creutzberg of Prairie View lost his house and contents by fire sentative for Farm Board, will. be and did not save anything. His loss over and above the insurance amounted there.—C. A. HOUK, County Secreto about \$800.00

TAX RELIEF DEPARTMENT

By JOHN FROST. Blue Rapids, Kansas

THE STORY OF SOARING PROPERTY TAXES

The story can be told better with figures than with words. The folowing statistics are taken from the 12th Biennial Report of the Kansas Tax Commission, and from the U. S. "Statistics of Income for 1928." By total taxes for all purposes is meant the property taxes for schools, townships, for publication and a copy placed upon cities, counties, districts, and state.

i		KANSAS TAXES	and the second second	
1		Total property	Taxes per	U. S. Income
1	Population	taxes for all	capita	Taxes paid in
-		purposes		Kansas
1	1880 995,966	\$ 1,699,408	\$5.72	
	1885 1,268,530	8,890,024	7.01	
1	1891 1,338,811	12,683,648		
	1895 1,334,734	13,022,863		
	1900 1.444,708	13,548,901	9.38	
2	1905 1,544,968	17,880,379	11.57	
4	1910 1,696,361	24,516,113	14.45	
1	1915	33,849,567	20.24	
	1916 1,715,463		20.86	\$.2,629,854
•	1917 1,736,900	41,179,180	23.71	25,040,370
9	1918 1,734,636	44,543,634	25.67	•27,499,727
2	1919 1,759,793	55,613,474	31.60	30,126,229
	1920 1,779,936	68,026,739	38.22	24,989,163
t	1921 1,792,926	75,962,537		18,493,596
	1922 1,807,022	69,387,389	38.40	VALUE OF THE SECRETARY OF THE PARTY OF THE P
1	1923 1,824,190	75,617,688	41.45	12,389,523
-	1924 1,833,882	76,858,627	41.91	11,750,992
n	1925 1,812,986	79,491,868	43.84	15,665,160
	1926 1,822,989	87,736,315	48.13	19,773,126
0			49.93	
f	1928 1,838,425	93,378,043		15,027,642
n				* 13,000,000
S				
f	(*) Estimated.			

From 1880 to 1929 total property taxes for all purposes increased 56 times, and per capita property taxes increased 9 times. Through adversity the "most progressive, constructive, erty tax we will be in the grip of an arbitrary tax system that requires an too late to be published before the na-

With the property tax there is no automatic adjustment, as there is NOTICE that the property tax has more than doubled since the close of the World War in 1918, though we have been in a depression all this time. TAKE, possible for him to attend either the When national emergencies exist, such as the late World War, the NOTICE that the U.S. income tax in Kansas during this period of depression state or national convention, and that

- NEIGHBORHOOD NOTES -

OTTAWA COUNTY MEETING

we hope every local will send dele-

evening, December 4, at 7:30 p. m.

vening, December 4, at 7:30 p. m.

This is important for we must send bearable. The farmer is the first one on in accordance with the "national bearable on in accordance with the "national on in accordance with year will be held at this meeting and State Board of Agriculture at this to get it in the neck."

time, in order to be eligible to have a member from this county on the State Board of Agriculture. Music by the Culver local. Lunch and dance after

NOTICE

Washington County Farmers Union will meet at Washington, Kansas court house, December 11 at 11 a. m.

PLAN IMPORTANT MEETING IN FRANKLIN COUNTY

The next meeting will be held at the Masonic hall in Ottawa, on Thursday evening, Dec. 10th. Officials of the Farmers Union Produce association of Kansas City, and representative of the Farm plan to be present and explain the proposed change in the set up of the association.

All members should attend and the

boards of directors of all the business associations are requested to be present.—Mrs. Harry Morgan, Secretary.

ELLIS COUNTY ANNUAL MEET

The annual meeting of the Ellis County Farmers Union will be held at Hays, Kansas, on Saturday afternoon, December 12 at 1:30 o'clock. A large attendance is desired .- Leo Rajewski, Secretary.

OSAGE COUNTY TO MEET

Osage County quarterly meeting will be held in the M. E. church basement at Lyndon, Thursday evening, December 10, at 7:30 o'clock. Election of officers for the coming

FARMERS UNION

hall on Tuesday, December 15th. The meeting will be called at 11 o'clock. There will be a pot-luck dinner served in the hall at noon by the ladies. Annual election of officers by ballot will be held, and other business of

importance will be transacted.

We will have a complete report that day of Oil business showing profits of each station.—C. L. Hendricks, Co.

ALLEN COUNTY MEETING

The regular quarterly meeting and annual election of officers will be heldon Saturday, December 5th, at Allen Center school house. Each local is re-

Howard Whitaker, superintendent of organization work for the Creamery, and Mr. Gustafson, field repre-

RESOLUTIONS OF SYMPATHY (Chase County)

Whereas, God in His infinite wisdom has seen fit to remove two of our brothers and esteemed members Frank Ohm and Chas. D. Yeager, Be it therefore resolved that we, the members of Bazar local 1926 extend our heartfelt sympathy to the bereaved families in this time of sor-

row and bereavement. Be it further resolved that a copy be sent to the Kansas Union Farmer the minutes of our local.

T. H. McCabe, F. M. Gaddie, W. N. Oles, Committee.

RESOLUTIONS OF SYMPATHY Whereas God, in His infinite wis dom has seen fit to remove our brother board member, H. H. Elmer, from thrust into circulation the last six our midst, we, the board members of Co-Op. Assn. of Crawford County wish to extend our heartfelt sympathy to the bereaved family in their hour of

Be it further resolved, That a copy of these resolutioss be sent to the family, a copy be sent to our State paper and a copy be spread upon the minutes of the meeting.
Oscar Anderson,

H. L. Leonard, C. A. Clark, Committee.

Letter Opener

LETTER FROM FRANK ROTH

Mr. Frank Roth, proprietor of Fair-view Stock Farm at Tekamah, Nebr., recently wrote this newspaper, expressing the hope that the National Farmers Union convention would be "You know I am much interested in your Kansas membership-in fact I am greatly concerned with the welfare are many millions of farmers in this townsmen will attend. A supper, pre-

"FARMERS THE GOATS"

reading of the proceedings in the pa-

A communication from Mr. J. D Stosz of Beattie, Kansas, to the editor of the Kansas Union Farmer, contains the following, to which Mr. Stosz gives this heading: "Why farm, ers are the goats":

The Farmers Exchange

Where Farmers Buy and Sell

RATES FOR ADVERTISING IN THIS CLASSIFIED SECTION EACH INSERTION PER

check accompanies order for four or MECK BRAZELTON, Troy, Kansas. more insertions the rate will be 21/2c

Number	Number of Insertions				
of words	1	2	3	4	5
10	30	.60	.90	1.00	1.25
11	33	.66	.99	1.10	1.38
12	36	.72	1.08	1.20	1.50
13	29	.78	1.17	1.30	1.68
14	42	.84	1.26	1.40	1.7
15	45	.90	1.35	1.50	1.88
16	48	.96	1.44	1.60	2.00
17	51	1.02	1.53	1.70	2.13
18	54	1.08	1.62	1.80	2.2
19	57	1.14	1.71	1.90	2.3
20	60	1.20	1.80	2.00	2.5
25	75	1.50	2.25	2.50	3:1
30	90	1.80	2.70	3.00	3.7

PEDIGREED O. I. C. Pigs, Gilts.

PETERSON & SONS, Osage City,
Kansas.

FOR SALE—10 ton truck scales—A.

F. Koch, Hutchinson, Kansas.

FOR SALE

FOR SALE-APPLES, all varieties to suit every taste, all grades to suit WORD 3c

Terms cash in advance and where etbook. By the basket or truck-load. WANTED-Position, elevator man-

ager. Experienced, 36, married. Give bond, references. Write CO-WORKER, % Kansas Union Farmer, Salina, Kansas . AYRSHIRE CATTLE. Some have four ancestors averaging 21602 milk, 829 fat. Buy a Bull; he's half of the herd.

320 ACRES, near Sylvan Grove, for sale cheap.— ROBT. TEMPLIN, R. F. D. 3, Coatsville, Penna.

_J. F. WALTZ & SONS, Hays Kans-

FOR SALE-One 4-hole Sandwich corn sheller, rebuilt with new re-pairs. FRANK A. FLAUGHER, QUINTER, KANS.

Reader's Order for Classified Advertising

KANSAS FARMERS UNION. Farmers Union Building, Salina, Kansas.

words, to run.. Please start my ad containing .. times in your paper. I enclose a remittance of \$... cost of these insertions. Address Here is the ad:

UNCLE ANDY SAYS:



"The best laid schemes of mice and men gang aft aglee.'

A very unusual condition exists in the financial and business affairs of the country. Political and financial have so often reiterated—that our leadership has apparently become United States is the world's dominent alarmed over the wretched condition of affairs generally. After waiting till the country is on the verge of ruin, almost wholesale monetary inflation s being resorted to.

It is claimed that more than a billion dollars in new money has been weeks. Under ordinary conditions The Crawford County Farmers Union that much money inflation would have raised prices all along the line. That it hasn't done so verges on the mysterious.

> Our interpretation is this. Bad financial conditions were allowed to go too far. People with money became alarmed for its safety and began hoarding. Best guesses are that at least a billion dollars is thus hoarded. That is why a like amount in dollars thrown into circulation has not the good effect it normally should have

That it has done some good is becoming apparent. Prices of some farm products have stiffened up materially. Wheat and corn have risen considerably as also have dairy and poultry products. As we write wheat and corn prices are faltering and falling back some.

If money and credit inflation is persisted in long enough to overcome hoarding and lack of confidence, prices will assuredly rise all along the line. mal; labor will be employed; buying

Mr. Stosz goes on to say that there country, but points out that they are pared entirely from the products unorganized, and therefore are easy prey for the tax gatherers. He says: "They are the goats and will continue to be until they realize the power they can wield as an organized body. Farmers should be taxed. This we admit; but they should not be overtaxed. Let's organize."

J. V. BOGGS HAS PLAN

An interesting letter from J. V. Boggs of Cawker City, Kansas, was received recently by the editor. Mr. Boggs is very much interested in the development of the Farmers Union in prosperity.—K. C. Times. The farmers at the present time Kansas. However, he believes the gates.

The annual meeting of the Ottawa County Farmers Union will be held in the I. O. O. F. building on Friday complete list of all paid up members.

The annual meeting of the Ottawa County Farmers Union will be held in the I. O. O. F. building on Friday complete list of all paid up members.

The annual meeting of the Ottawa are paying more taxes than any other group. No one in this good old U. S. A. is paying as much tax as the good into the state organization of the Farmers Union and the business institutions are paying more taxes than any other group. No one in this good old U. S. A. is paying as much tax as the good directly formed the state organization should be reorganized. He states that, in his opinion, the state organization of the Farmers upon the state organization of the Farmers upon the state organization of the state organization of the state organization and the state organization and the state organization and the state organization of the state organization and the state organization and the state organization of the state organization and the state organization an

power restored; so-called overproduction will disappear; and the millions of money raised in the cities to feed the unemployed will not be needed.

From confidential sources we learn that monied men are quietly picking up bargains in property and bonds, having decided that the bottom in low prices has been reached. And they are remarking among themselves "that 6c cotton and 50c wheat will look awful cheap a year from now."

If it is true (and we think it is) that the scared suspicious capitalists are finally investing their hoarded money, that, coupled with bank inflation means that business recovery will come soon and be decisive and permanent at least for so long in financial control permit.

It never seemed to occur to our fatalistic prophets that the other surplus wheat nations were just as anxious as we were to raise wheat prices. Just as soon as the raise started in our markets the other nations followed. Of course Great Britain being the great buying market is holding back, but will eventually come to it.

All of which goes to prove what we nation financially and every other way, and that it was we by our blundering stupid financial management who started the world financial panic, and because of our financial power and wealth it is we who can stop it.

We regard all this talk of a "world depression beyond our control" and of "paying for the great war" and of "gold shortage" etc., as so much buncome and a poor excuse for mismanour financial affairs agement of our financial affairs which finally affected the whole business world.

If this money inflation pans out in raising the general price level and restoring normal business conditions, it will surely become apparent to even the simplest minds that some sort of government control of the volume of money in circulation is a crying necessity. It is to this end that the American Farm Bureau Federation through its special committee has been working in Chicago, and as the Farmers Union and Grange have repeatedly expressed themselves along the same lines, it is expected that the full force of the united farm organizations will be brought to bear on Congress to forever prevent the recurrence of such a catastrophe as the country is now passing through.

A FARM GESTURE TO TOWN

Herington, Kan., Nov. 26 .- An innovation in community meetings will take place in Herington December 7, when the farmers will be hosts to the Chamber of Commerce.

A large hall has been provided and it is expected 200 farmers and 100 the local farms, will be served. A short entertainment will follow. The committee has invited Cal A.

Ward, president of the Kansas Farmers' Union, to give the main address. The meeting is an outgrowth of a series of events sponsored by the Chamber of Commerce as a courtesy to their farmer friends, and is a move toward returning the favors shown. It also is an expression of the feeling becoming more prevalent in the community among the farmers that the development of their local town plays

The electrical area began in 1882 when Edison opened the first generating station in New York. The company was capitalized at a million dollars. Today more than 11 billion dollars are invested in the electrical in-



Junior Cooperators Aunt Patience

About what time will you get our

pins and books sent to us? I must

Yours truly,

P. S. I am trying to get my brother

Dear Edna: I enjoyed your Thanks-giving letter-we all have a lot of

things to be thankful for, when we

pins and books to you just as soon as I get them—I don't think you'll have

very much longer to wait. I hope

Vern will join—then you'll have a star

Good bye,

is Betty Jo. I will close.

know when you find one. I imagine

It's been over three months since I

wrote to you. I wanted to write soon-

er but have been quite busy. I have

no boys in our family. My birthday

Thankful For." I had better close and

Your nieces,

Cecilia and Catherine Ziegler.

leave room for the other Juniors.

Betty Jo is sweet-I'd love to see her.

Minnie Kuhn.

Aunt Patience.

Genevieve Smith.

Aunt Patience.

Nov. 12, 1931.

Cawker City, Kansas,

Nov. 12, 1931.

Cawker City, Kansas,

Dear Aunt Patience:

Edna Douglass.

Aunt Patience.

La Crosse, Kansas,

close for this time. Good by.

to join.

HOW TO BECOME A MEMBER OF THIS DEPARTMENT Any boy or girl between the ages of six and sixteen, whose father is a member in good standing of the Farmers' Union, who writes a letter for publication, can be a member of this department, and is entitled to a pin. In order to receive a book, he must signify his intentions to study the lessons and send them in.

We cannot send out books to those who do not intend to a me to write it for him.

Bend their lessons.

The address to which all Juniors should send their letters

Argonic is: Aunt Patience in care of the KANSAS UNION FARMER, Salina, Kansas.

Dear Junior Cooperators: I've received a great many completed lessons—but the house the house the bound of the cooperators: I've rether house the bound of the cooperators is a second of the cooperators. I've received a great many completed lessons—but the cooperators is a cooperators of the cooper that haven't been sent. It's always a good idea to study the lessons and things too. answer the questions, as soon as possible after they appear in the paperas otherwise, they may become lost. Then, too, the longer one puts off doing a thing, the harder it is to do.

So, send them in as soon as you can. The prize winning letter in Thanksgiving letter contest will be published next week. I'm sorry I couldn't give a prize to each Junior who sent in a letter in this contest, for every letter I received was worthy of But that, of course, was impossible-so I chose one which I believed covered the subject most thoroughly and in the most original manner. So watch for the prize winning letter next week, and don't forget to get your lessons completed and sent. Aunt Patience.

> Tescott, Kans. Nov. 8, 1931

Dear Aunt Patience:

Well it has been ages since I have written to you. I have nothing else to do so will write to you. I haven't written for so long I have lots to say.

We went to Nebraska not long ago. I sure had a swell time. I bought me something for memories of the trip. I got a vase and a jewelry box. When are we going to have a new lesson? picture as you promised you would? pretty soon. I got a little brother, sure are having a real Indian Sum-Why haven't we had our regular lesson? What is your real name? When are you going to print the Junior song again? Well, I guess I have run down on questions for now.

I am teaching my dog some tricks. roll over, stand up, sit up, jump thru girl from LaCrosse that joined lately? so I better close and write Irene. a hoop, shake hands. jump up and op- I told some to join. I saw one who en the screen door. I am trying to joined. It was Herbert Schuckman, but I didn't ask him to join. I supteach him to get a stick when I throw. and bring it back, but he is so dumb, pose his sister Carolina asked him to join the Junior Cooperative club. I in-I don't believe he can ever learn.

and he brought me a present. Now, we going to have them? you guess what it is. I will write someI guess I better close, because my
time what it is. We made a cage for long letter will nearly take up all the

The weather has been wonderful this
time what it is. We made a cage for long letter will nearly take up all the

The weather has been wonderful this
time what it is. We made a cage for long letter will nearly take up all the him and put straw in it and when I page, and nothing will be left for the at last. We had a lesson this month went out to look at him, I thought he other Juniors, then they are left out. was gone, because he had crawled down in under the straw and had gone

You said we were all to write to your letter-I had almost decided that you before Christmas. Well I am writing long enough one to last 'till next Christmas.

In saying the papers, I have mismas present—and I hope he does join.

sed only six since January. I missed 2 Your letter wasn't so very long-write of January, 2 of March and 1 of Ap- us again. ril and 1 of September.

Mama is going to make me and Alta a butterfly quilt.

Well. as it is getting late and my Dear Aunt Pottience: letter is a little long, I guess I will close for this time and write some you are the same. We have 15 children in our school. I am in the fourth

Oh, yes, almost forgot. Has Gloria grade, and am eight years old. My Thomas dropped out of the club. I birthday is September 10. Do I have started writing to her and only wrote a twin? I have four sisters. My littwo letters when she quit. I wrote last the sister is 3 months old. Her name and won't write again until she writes. It has been over three months since I wrote to her.

I will close for this time. Your friend,

Dear Virginia:

Virginia Gabelman. P. S .- This is the present-"opossum."

I was so glad to get your long, newsy letter—especially so, since we had not heard from you for so long. Your first question has already been answered-by our last week's lesson, I don't believe I could have promised t. send you a picture, as I've never had taken, and put it in the paper—per- another little sister since I wrote to haps soon. We've not had our lessons you last. We call her Betty Jo. I regularly because our Junior Instructure three other sisters. There are tor was unable to send them for the thing unforseen occurs, we're going is August 8. I was 14 years old. I last, several months, but unless someto have them regularlf from now on. am sending my essay on "What I Am Why, my "real name" is Aunt Patience, of course! What did you think? We're going to have the Junior Song

soon. Oh, I like to answer questions-

so ask as many as you choose.

My, I think you've been very successful in teaching your dog tricks-I've never been able to teach any of my dogs to do any of those things. have guessed that it was an opossum. he a little one? No, your letter isn't long enough to last until next Christmas—we can't let you off that easily. I think it's fine that you've succeeded in saving almost all of the papers. Your quilts will be beautiful, I know-I'd like to see them. I'm sure Gloria hasn't dropped out of the Club -at least she has never told me that you—and I hope she will, soon—why don't you write her again and remind We have two and one-half miles to go are stamped. don't you write her again and remind her that she owes you a letter?-Aunt

> Modoc, Kansas, Nov. 13, 1931. We are 9 years old.

I guess I will write to you about

Dear Cecilia and Catherine: Wel-come to our Club—your books and pins will be sent just as soon as I get them. You are our first twin members-I mean, "real" twins. It must be lots of fun to have a twin sister-if one of you find a twin, in the Club, the other will, too, won't she? Be sure to let me know when you do find your Club twin.

> Argonia, Kans., Nov. 9, 1931

Dear Aunt Patience: I will write Henry Charles' letter

on this paper. Here it is. He want-

Argonia, Kans., Nov. 9, 1931.

Dear Aunt Patience: How are you? I am fine. My sis-

ter, Ida Maye is helping me write this. I haven't found my twin yet. I want to say I haven't got my book and pin. Will you please send them unless you have already sent them? It is cold and stormy and trying to

rain here tonight. How is the weather where you live? Well, I'll close now. It is time to

> Your nephew, Henry Charles Segebartt

stop to think, don't we? I'll send your R. F. D. 1. Dear Henry: It was nice of Ida Maye to help you write to me, wasn't it? We're still waiting for the books and pins-we'll get them soon, though. It's on the Roll, too. The picture of the been awfully cold here, too, and turkey you drew was very good, I snowed Thanksgiving. You and Ida thought—did you draw it all by your-Aunt Patience.

Scott City, Kans.,

Dear Aunt Patience:

I haven't heard from you for quite I read your letter in our paper, and a while so I thought I would write and thought I had better write you. I let you know that I am still fine, and found myself a twin or almost one. I hope the same of you. I am going Irene Scheller is her name. I must to school. I like it very well, I am write her a line too. Her birthday is in the eighth grade, and 13 years old. Feb. 27 and mine is Feb. 26. Don't My birthday is April 10. I hope you you think that is close enough so that are going to have a lesson prepared we can call each other twins? We Mike. He is seven years old and in mer aren't we? I'm getting anxious the first grade. He sure does his for another lesson. I have been lookwork satisfactory. He wants to join ing for one every week for a long by Christmas. He said it would be time. I sure like school, and my a nice Christmas present for you. My teacher, too. Civics is pretty hard father is a member of the Farmers for me. I have to study at home quite Union. Did you find another boy or a bit. Well I haven't very much time Yours truly,

Kathleen Rudolph. P. S. I try to get members but don't

have any luck. Dear Kathleen: Yes, I think your Last night my brother came home, tend to get the lessons in. When are and Irene's birthdays are close enough so that you can be twins-I hope you'll write each other often. —did you save it? Civics isn't a very easy subject but it's an important one. I hope you'll be able to get some new members soon-I know you will, if Dear Minnie: I was so glad to get you keep on trying. Aunt Patience.

Marland, Kansas, Nov. 11, 1931.

Dear Aunt Patience:

I like to go to school. I am in the sixth grade. My teacher's name is Sister M. Casimier. My father is a member of the Kansas Farmers Union.

I like to read the letters every week. My birthday is May 12th. I will be 13 years old. I am well and hope you I am fine. How are you? I hope are the same. Please send me a book

Bridget Dreiling.

Care of Jacob Dreiling. P. S. Who is my twin?

Dear Bridget: I'm glad you've decided to join the Club—we have a good many members at Morland, don't we? I'll send your book and pin soon, and you must watch the paper for your Dear Genevieve: I'm fine, too—
you're very young to be in the fourth
grade, aren't you? Watch the letters
for your twin—and be sure to let me

you must watch the paper for your
twin. I hope you saved the lesson
which we had this month—it was a
good one. Aunt Patience. for your twin-and be sure to let me

Morland, Kansas, Nov. 11, 1931

Dear Aunt Patience: I am going to the St. Anthony school. I like it very much. I am in

PILLOW SLIPS FOR GIFTS

With love, Of course, there is someone to whom Catherine Smith. Dear Ethelreda: It seems longer you just must give the ever acceptable than three months since you have pair of pillow cases, and here are some written—did you save and study the new ones. Number 311 presents the first—that your present from your brother was a rabbit—I would never brother was a rab is large enough to be bound in the colored bias binding you choose—Pink, Rose, Blue, Green, Yellow, Orange,

Rose, Blue, Green, Grainfield, Kansas, Orchid; floss to match. Nov. 12, 1931. The hemstitched hem was lovely, but it has been found other finishes Our father is a member of the are much more substantial, so number Farmers Union, so we would like to join your Junior club. Please send us books and pins. We will try to get our leasure Work to St. Flye school.

our lessons. We go to St. Elmo school. green leaves. All lines except the hem Number 311 and 312 are torn 32

Perforated stamping pattern, either design, each Perforated stamping pattern,

ELECTRICITY SPREADS CHRISTMAS CHEER THROUGHOUT THE YEAR

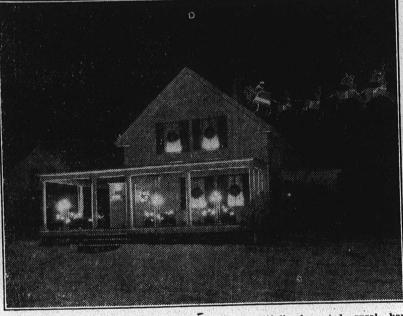
Second of a series of Advertisements on the Use of Electricity on the Farm

Every member of the family will enjoy Christmas, every day in the year, and for many years, if you make this an electrical Christmas.

Here are a few of the more popular small appliances which make excellent Christmas gifts: A food mixer, coffee percolator, automatic iron, toaster, waffle iron, corn popper, portable heater, warming pad, or an electric clock. A floor lamp or a table lamp brightens the home and Electrical appliances do spread Christ-

makes reading more enjoyable. A proper kitchen fixture reduces shadows, thereby making working hours more pleasant. An ultra violet lamp in the kitchen or bath room will add health rays to the illumination.

You can shop far and wide without finding gifts half as suitable or practical.

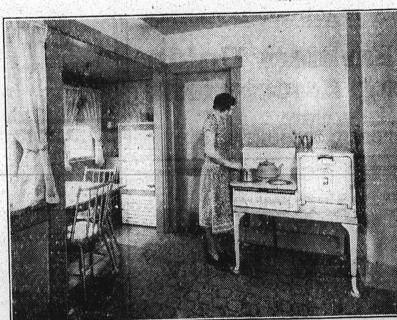


A beautifully decorated rural home typifying the Christmas Season



If you do not have electric service, get in touch with your Power Company concerning the availability of electricity for your farm. You will be furnished complete information and your inquiry will not obligate you in any way.

Who wouldn't be proud of this modern



For Mother

Nothing would be more acceptable than an electric range, refrigerator, water system, ironing machine,

or an electric washer.

She deserves every one of them, doesn't she?

-PUBLISHED BY THE-

Electric Public Service Companies of Kansas

the eighth grade. Sister M. Callista is my teacher's name. She is very sas Farmers Union.

letters every week. I thought I would have more. Watch carefully for your Please write us soon again. join your club. So please send me a "twin." book and pin.

My birthday is April 8th and I will be 15 years old. I hope that I will find my twin.

Yours truly. Helen Dreiling.

Care of Jacob Dreiling. Dear Helen: I'm glad that you like your school and your teacher—we can accomplish so much more, when we like our work. I'll send your book and pin as soon as possible—let me know when you find your book and what I am going to do for Thankswhen you find your twin. Aunt Patience.

Vermillion, Kansas, October 28, 1931. Dear Aunt Patience:

I would like to join your club. My birthday is July 19. I am 13 years Number 311 and 312 are torn 32 old. Have I a twin? I am in the to school. Our teacher's name is Carl Katt. We are twins and would like tubing, floss and cut out applique tubing, floss and cut out applique parts included, pair (order by number) 95c on the school. My teacher's name is Verda Naumann. Please send will close, with love, me a book and pin now.

Your niece,

Your niece,

Your niece,

Your nece,

Your niece,

I will close now. old. Have I a twin? I am in the I will close now.

Yours truly, Ruby Olson.

Aunt Patience.

Marysville, Kans., Nov. 9, 1931. Dear Aunt Patience:

no school this week because we have been looking for a lesson but did not see any. We just had our exams. I composer of music, gave us some music at our Farmers Union meeting. We had a Hallowe'en party last Monday, the 2nd of November, at our school. I am in the eighth grade, My birthday is February 27. I am 13 years old. Kathleen Rudolph wrote to me and wanted to be my twin. Her

Irene Scheller.

you. Do you have many cases of scar- as soon as possible. Aunt Patience.

P. S. My father belongs to the Kan-let fever? I hope not. Did you see the lesson this month? Yes, Kathleen wrote me this week, too. I think it Dear Ruby: We are awfully glad will be fine for you to be "twins"that you're joining our Club and your I hope you'll write each other often. sas Union Farmer. I am reading the letters every week. I thought I would are "out" of them just now but will e'en party—was it a masquerade? Aunt Patience.

Robinson, Kansas,

Dear Aunt Patience: I am writing my first letter to you come you into our Club and your book How are you? I am fine. We have I am eleven years old and in the sixth and pin will be sent just as soon as grade. My father is a member of the possible. I hope you saved the last scarlet fever in our district. I have Farmers Union. I would like to join even if you haven't received your book your club. My birthday is July 10th. and pin for you become a member I know a little girl that is in the third whenever your letter is published. grade and her birthday is July 10th. Her name is Lorene Felts. We have giving yet. Mrs. Maud Rigney, the 34 children in our school. I have brown hair and brown eyes. I have Dear Aunt Patience: seen your name and picture in the pa-

soon as you can.

With love,

Mary Gilliland. | Care of Perry Peterson, Route 1. Dear Mary: I am so glad that you've decided to become a Junior Co-you're joining the Junior Cooperators. operator and I hope you'll like the Club. Lorene does not belong to our Club, does she? Did you see the lesson which was published this month?

Alright I'll cond your book and min the Junior Cooperators. I'll repeat again that I don't have the books and pins right now but I'll get you yours. Be sure to save and send Dear Irene: I'm fine, too-thank Alright, I'll send your book and pin in to me the November lesson.

Clifton, Kansas, Nov. 14, 1931.

Dear Aunt Patience: I am a boy 8 years old. I go to school and am in the third grade. My birthday is Aug. 7. I would like to join your club. Will you please send me a book and a pin? I will try and

get all my lessons. Bobby Peterson. Nov. 16, 1931. Care of Perry Peterson, Route 1. Dear Bobby: We are glad to wel-

Clifton, Kansas,

Will you send me a pin and book? I would like to join your club. I am six Please send me a book and pin as years old. My birthday is September

Aunt Patience:

GRAIN AND HAY MARET REVIEWS

Grain Markets Suffer Further De-clines. Lower Foreign Markets and Slow Demand Are Factors

Domestic grain markets continued weak and prices suffered further declines during the week ending Novem ber 27, according to the Weekly Grain Market Review of the United States Bureau of Agricultural Economics. The unsettled financial situation abroad, together with the weakness in domestic securities markets, some slackening in export demand for North American wheat and increased offerings of new grain from the Southern Hemisphere were principally responsible for the decline in the wheat market. Feed grains turned weaker, influenced largely by the downward trend in wheat prices, since marketings were relatively light and offerings only about sufficient for current needs. Rye was independently weak, reflecting the lack of export business and the continued slow domestic demand. Flax was lower with wheat and other grains but the market was rather unsettled and easily influenced by current market developments.

WHEAT ber delivery closed at Liverpool No-vember 27 at 52 5-8c compared with 60% c a week ago. A part of this de-cline may be attributed to the lower exchange value of British currency. well as a thorough knowledge of audit-The pound sterling declined about 21 ing in general. cents during the week to \$3.5234 on November 27. Prices of foreign wheats at Liverpool were also lower with No. 1 hard winter from Atlantic ports of-

Harvesting progressed under generally favorable conditions in the Southern Hemisphere. Yields in Argenting were received and the state.—The Co-Operator. gentina were reported quite satisfactory in the Entre Rios Province but were disappointing in more southern districts. Trade estimates placed the remaining Argentine supplies of old wheat at around 22,000,000 bushels. Harvesting was general in Australia sas Cooperative Wheat Marketing As-except in Victoria. Yields in New sociation was sustained by Judge South Wales were reported slightly John C. Pollock, of the federal dislarger than earlier expectations but trict court in a decision November 23. below previous indications in southern The association was not apprised of Australia, western Australia and Vic- the decision until today, it announced toria. The crop is of excellent quality at its offices here. and is being harvested under favorable weather conditions. Southern Hemisphere shipments were very light during the week, totaling only 893,000 bushels from Argentina and 327,000

bushels from Australia. Domestic cash wheat markets were lower with futures but the decline at some points was much less marked, reflecting relatively small offerings and a fair milling demand. Receipts of spring wheat were very light, totaling only 624 cars at Minneapolis

and 123 cars at Duluth. Hard winter wheat markets followed most of the decline in futures, although high protein samples were relatively firmer than medium and low protein types. Marketings fell off rather sharply from the previous week, with rectipts at the principal winter wheat markets totaling 1,567 cars, compared with 2,082 for the previous week and 1,153 for the corresponding week last year. The reluctance of growers to dispose of their supplies on a declining market, together with unfavorable weather and heavy country roads, was largely responsible for the decreased offerings. Rather general rains over the winter wheat belt were favorable for the new crop, particularly in western sections of Nebraska and Kansas where it has been dry. Moisture is now reported sufficient for present needs, although the sub-soil is still dry. Much of the crop is not yet up in western areas, but the Nebraska mid-month report placed the wheat condition at 82 per cent of normal, compared with 95 per cent a year ago. Cash demand at Kansas City was less urgent than during the past few weeks, but current arrivals were readily taken. At the close of the market November 27, No. 2 hard winter ordinary protein was quoted at that market at 47½-50c, 12 per cent protein at 50-52c and 12½ per cent

protein at 50-52c and 12½ per cent protein at 52-55c per bushel. CORN

Corn markets weakened largely as a result of the decline in wheat, since marketings were relatively small and growers were not selling freely at current prices. Primary receipts to-taled only 2,377,000 bushels, making a total for the season of 10,867,000 bushels compared with 16,561,000 bushels for the corresponding period last year when the crop was nearly 600,000,000 bushels less. Receipts at Chicago were of moderate volume, totaling 646 cars but bookings "to arrive" were small and shipping demand

was very light. southwestern corn markets weakened despite less favorable weather
for husking and marketing of the new
crop. Prices at Kansas City declined
3½-5c per bushel although receipts
were of only moderate volume and demand was fairly active. Local corn grinders and feed manufacturers took most of the offerings while shipping inquiry and outbound movements were small. Most of the arrivals continued to grade No. 3 or better. At the close of the market November 27 No. 3 white and mixed corn quoted at Kansas City at 43-44c and yellow at 43-44½c per bushel. Husking is reported to be about half completed in Kansas and about 70 per cent done in Ne-braska. In the latter State 22 per cent of the crop is estimated to be of poor

OATS
Oats markets weakened along with corn but were generally featureless with marketings very light and demand of only moderate volume. Prices declined 1 to 2 cents at the principal markets and No. 3 white oats were selling November 27 at Minneapolis at 26-27c at St. Louis at 27c, and at

at 26-27c at St. Louis at 27c, and at Kansas City at 29-30c. No. 2 red oats were quoted, delivered Group III rate points in Texas at 26-27c per bushel.

BARLEY

Barley markets also weakened with other grains but cash markets held relatively firmer than utures. Good relatively firmer than utures. Good malting barley was in active demand and feed grains were mostly readily taken. Effective December 1 the German preferential import duty on feed barley was reduced to \$8.64 3-8 per short ton but it is required that one

ton of potato flakes be purchased with every three tons of barley im-ported at the reduced rate.

AUDITING ASSOCIATION IS AUDITING CREAMERY BOOKS

Services of This Institution Available To Every Farmers Union Business Institution in Kansas

The regular audit of the accounts and business of the Farmers Union Cooperative Creamery Association is being conducted at the Kansas City office by Mr. G. A. Stimpson, one of the auditors connected with the Farmers Union Auditing Association, with headquarters at Salina, Kansas. Not only do Farmers Union Insti-

tutions and businesses employ this cooperative auditing concern, but many al manager of the pool. business institutions and associations and business firms all over the state use it as well. Mr. T. B. Dunn of Salina, Kansas, is manager of the concern and the efficiency of the auditing force is such that the company is building a wonderful business. It has been pointed out repeatedly by those in a position to know that no Farmers Weakness at Liverpool was the outstanding feature in the general wheat market situation. Wheat for December 1975 with the state of the can afford to do without the services

The general state-wide Farmers Union business associations and institutions owe much of their progress to the cooperation they have received 58 3-8c per bushel, Argentine Rosa Fe at 56 5-8c and No. 2 Manitoba at the Auditing sociation. The cooperation given by the Auditing Association is of a con-

WHEAT POOL WINS CASE

Kansas City, Mo., Nov. 27-A motion to dismiss the petition invol-untary bankruptcy against the Kan-

The petition was sought by H. A. bushel. Our New Philo System makes Hills, W. B. Woofter, M. W. Bever and Roy Kistler, all of Colby Kansas. pleasure. Positive profitable results Their application was denied by Judge are absolutely guaranteed. Send one Pollock on the grounds that they did dollar for complete instructions. Philo not have provable debts within the System Company, Washington, Geormeaning of the bankruptcy act, and gia.

that the alleged acts of bankruptcy for them to work with other cooperaare not acts of bankruptcy within tives. the meaning of the bankruptcy act."

financial position in its history.

"Left to themselves, not one of these men would have thought of bringing Mr. Downie charged. "We know they

glass and get them back into service heat again.

COOPERATIVE OIL COMPANY PAYING REAL DIVIDENDS

(continued from page one) any of these other Cooperative Oil Companies, through our Membership interchange plan, they can receive dividends on the Union Certified gasoline and oil they purchase away from

"We use the national cooperative orange and blue colors. They are attractive and create a special pride among our membership. Without boasting, I just want to mention that we have had many letters, from leaders in other communities, companies or changing to the Cooperative brand We feel that in putting a special effort into the building of our company that we thus, not only save money for farmers in our territory, but farmers in other territories as well. We are proud that we can be an example for these other groups and point the way

Electrical service has now been ex tended to 700,000 farms.

DON'T SELL WHEAT Turn it into poultry and eggs and t will bring you several dollars per

Standardized Systems for Elevators, Stores and Oil Stations

Co-Operative **Auditing and Accounting**

FIFTEEN YEARS PRACTICAL EXPERIENCE

Kansas Farmers Union **Auditing Association**

Salina, Kansas

BONDED PUBLIC ACCOUNTANTS

"The Joneses have a new baby"



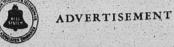
"Well, Well, another boy, and that makes four. Tom'll have plenty of help when they grow up. We must drive over tomorrow and see Ethel."

Thus by telephone come the glad tidings of the birth of a son in a neighboring home. And you are only too glad to wish Tom and Ethel well, for they are good neighbors, ready to extend a helping hand to a fellow when he needs it. You'd go out of your way to help them.

By telephone—that is the way the news of a great many things of importance reaches your home. A telephoned message from your boy at the state university brings gladness to your family. The county agent telephones Jack about a 4H Club meeting. The news of a church social or a community gathering goes the rounds by telephone.

By telephone you are in touch with the world and the world is in touch with you. For only a few cents a day you buy convenience, contacts and security that are frequently beyond price.

A BELL SYSTEM



"During recent weeks, our leaders "The association did not owe a cent to any plaintiff in the case." Mr. Er- working out a state-wide oil program nest R. Downie said. "Furthermore. all of them had received settlement for all wheat delivered to us, and their under one banner. Whatever policies settlements had been fair. An audit by are adopted must be ones which will an outside bonded auditing firm as of actually save money for the farmer. September 30, this year, proved con-clusively that the association not on-ly is no bankrupt but is in the best managers and board members to get together and discuss their common

problems and to get new ideas. "In telling you about our work at a suit against the association or of trying to throw it into bankruptcy,"

"In telling you about our work at Ottawa, the development of our company has been the combined efforts pany has been the combined efforts attained can be credited to a large number of people, and especially to the members of our board of directors who are C. E. Steele A. P. Comparison. Mr. Downie charged. "We know they Mr. Downie charged into the litigation as part of a well-defined national program to bring the whole cooperative marketing movement into disrepute among farmers and business men." Mr. Downie is assistant general manager of the pool.

Steward and W. E. Vick, and all our members who are as keenly interested in bringing their neighbor in as they in bringing their neighbor in as they in bringing their neighbor in as they in bringing the respect to a large attained can be credited to a large attained can be creditally attained can be credited to a large attained can be c It requires six weeks to cool the furnaces used in the manufacture of selves, for building a Cooperative is proved that the more who work to-gether the more successful we will be. "I appeal to every farmer to stand

> pany in your territory, write the Un-ion Oil Company (Cooperative), North the wealthy individual. If you have a Cooperative Oil Company in your territory, I hope that you will patronize it, and that your company, if it is not now working with other Cooperatives in building a national organization, will change to the Cooperative brand."
>
> farm. He cannot go on much longer under the present system of high taxes and low farm prices.
>
> "I am hopeful, too, that they will be reduced intelligently and systematically, instead of wildly and in haphazard fashion."

SIZES UP TAX SITUATION (continued from page one) the owner of city homes and business

"Effective tax reform is a long "Effective tax reform is check it during this depression? It check it during this depression? It is a job for real men. gency is a better balancing of the gency is a better balancing of the "Arthur Brisbane, one of the brain." "Arthur Brisbane, one of the brain." cessive load borne by real estate, and must put what is taken off on the

shoulders of unseen wealth. A state income tax is the fairest and best way to do this.

"The need of this is strikingly shown in Colorado, where farmers and ranchmen pay 33 per cent of their net

eral property tax system, Colorado

farmers and ranchmen are paying together with his neighbors. If you proportionately four times as much in do not have a Cooperative Oil Comportionately five times as much as Kansas City, Missouri. They will be glad to give you full information about have very soon either lower taxes or how to organize and the savings being higher prices for the products of the

Sensational Discovery, 666 Salve

A Doctor's Prescription for Treating Colds Externally Everybody Using It-Telling Their Friends

\$5,000 Cash Prizes For Best Answers

"Why You Prefer 666 Salve for Colds" The Answer Is Easy After You Have Tried It

Ask Your Druggist

First Prize \$500.00; Next ten Prizes \$100.00 each; Next twenty Prizes \$50.00 each, Next forty Prizes \$25.00 each; Next one hundred prizes \$10.00 each; Next one hundred Prizes \$20.00 each; Next one hundred prizes \$10.00 each; Next one hundred Prizes \$5.00 each. In case of a tie identical Prizes will be awarded. Rules: Write on one side of paper only. Let your letter contain no more than fifty words. Tear off Top of 666 Salve Carton and mail with letter to 666 Salve Contest, Jacksonville, Florida. All letters must be in by midnight, January 31 1932. Your Druggist will have a list of winners by February 15th.

666 Liquid or Tablets with 666 Salve Makes a Complete Internal and External Treatment.

Farmers' Union Own Brand

UNION GOLD

Delicious California

CANNED PEACHES

nearest FARMERS UNION STORE OR ELEVATOR

- Distributed by the -FARMERS' UNION JOBBING ASS'N.

St. Joseph, Mo. Kansas City

LIVE STOCK

Be a REAL Farmers Union member and market your live stock

YOUR OWN FIRM

Your own organization naturally will do more for you than some one not interested in you. You get your part of the profits returned to you from the Farmers Union firm.

> Farmers Union Live Stock Commission Co.

> > G. W. Hobbs, Mgr.

Stock Yards

Kansas City, Mo.

Price List of Local Supplies

Application cards......20 for 5c Credential blanks......10 for 5c ..15 for 10e Demit blanks Constitutions Local Sec'y Receipt Books 25c Farmers Union Buttons......25c Farmers Union Song Leaflets,

Ladies Auxiliary Pins...

Cash Must Accompany Order. This is Necessary to Save Expense in Postage and Labor Box 51, Salina, Kansas WRITE FLOYD H. LYNN

The Power Plant of Cooperative Marketing is Patronage

> Two Modernly Equipped Plants to Serve You

Plant No. 1. Kansas City, Mo.

Plant No. 2 Wakeeney, Kansas

Farmers Union Cooperative Creamery Association Wakeeney, Kansas Kansas City, Mo.

"LOVE OF MONEY IS ROOT OF ALL EVIL

some here in the United States is an issue confronting the American citizens. Are we going to meet and check it during this depression? It

iest men in the country today, says we have plenty to do right here putting our own house in order, without meddling with the affairs of foreign coun tries. Are we again to be fooled by high-powered politicians, who, may see their opportunity, through a tem porary let-up of this depression, to continue their present unjust and un-reasonable system of privilege, un-

"This shows that, thanks to the gen- system? So now have we the courage to ask our candidates for office, just where they stand on the vital issues that confront us?

> Second Notice to Farmers and Farm Organizations "Look out! There is much insidious

J. M. Gaume, M. D. Specialist in Diseases of the Rectum and Colon Colonic Irrigator

PILES CURED WITHOUT SURGERY Also treat all other rectal diseases, except cancer INCURABLE DISEASES NOT ACCEPTED

Literature Sent on Request J. M. Gaume, M. D. Eighth Phone 3505 Salina, Kansas 34 N. Eighth

propaganda being circulated for the purpose of having our Farm Board abolished, and block cooperative mar-

"L. D. DeCamp, "Topeka, Kansas."



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Howard C. Rash, Pres. 74 Rash Building,

NATURAL BODY BRACE COMPANY Howard C. Rash, Pres.

74 Rash Building Salina, Kansas
as send me free booklet, "Health, Strength and lett Figure", and full details of your free individual

Protect Your Home and Other Property

Against All Hazards

CALL THE NEAREST AGENT

of the

Farmers Union Mutual Insurance Companies Of Kansas

Lightning

SALINA, KANSAS Mercantile Automobile

Wind Hail

Coal! Coal!!

WE SOLICIT YOUR **INQUIRIES**

Be prepared for the usual increased demand that November always brings by ordering NOW. You will be assured of good service and careful attention to your orders.

We can supply you with coal from several districts in Colorado, Wyoming, Kansas, Arkansas, Oklahoma and Illinois. Freight rates to a great many Kansas points show a substantial reduction compared to rates in effect last season. We will be glad to furnish you with rates on any of the above mentioned coal.

Be sure to get your order in before prices take another advance. If your freight rate is favorable, try a car of deepest mined Henryetta Oklahoma Fancy Lump or Fancy Egg.

The Farmers Union Jobbing Association

1140 Board of Trade

KANSAS CITY, MO.

Phone L. D. 64

Member of K. C. Board of Trade—K. C. Hay Dealers Ass'n—St. Joe Board of Trade—Salina Board of Trade.

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