

# THE KANSAS UNION FARMER

Organization

Education

Co-Operation



**VOLUME XIX** 

SALINA, KANSAS, THURSDAY, MARCH 3, 1927

# REPORT OF A. W. SEAMANS AT THE ANNUAL STOCKHOLDERS

ance at this, the Third Annual Stockholders' Meeting—the largest attendance I believe ever witnessed at any
similar meeting since the organizasimilar meeting since the organizasimilar meeting since the organizastation. Some of them where there a result, obtained suggestions and information that has helped him in
building a product to meet their debuilding a product to meet their debuilding a product to meet their debuilding a product to meet their demand. In endeavoring to do that,
meetings during the year and, in ad-

State Convention. The action of that Convention, followed by organized effort on the part of Kansas Farmers
Union State officials and those selected to assist, resulted in the established in connection with that business. At the present time, the Fourth, is the Purchasing Departicular of the East of the E lishment of the Farmers Union Co- there are at least a dozen very in- ment. We have co-operated with had some big problems and didn't all operative Produce Association.

tor's report of the past year's operation of this organization. We hope
it has met with your approval. Whethwhich has to do with additional approval with the membership.

That is the department Dechased for the Creamery was from the Minnesota Co-operative Creamer the Minnesota Co-operative Creamer that is the department of the Minnesota Co-operative Creamer that is the department of the Minnesota Co-operative Creamer that is the Minnesota Co-opera ful, you have had a part in it.

the Produce Association and the Jobbing Association and the reason for
this affiliation. In fact, had it not
Creamery might not have been in operation yet for, as pictured in yet for, as pictured in Mr.
Dunn's report, the Produce Association
to had only about \$15,000 of stock
paid up at the time the Creamery op
which is received from this source
bring Association and the Jobbring Association and the reason for
the Produce Association.

We can better inform you if we know just the kind of stock you have
source and approved by Mr. Dunn
and his men. From time to time we have no information as to
the breed age, weight of your live
stock and how long fed. etc., a line
stock and how long fed. etc., a line
of by us, but you will be impressed
to had only about \$15,000 of stock you have
source and approved by Mr. Dunn
and his men. From time to time we have been and decided if we have no information as to
the breed age, weight of your live
stock and how long fed. etc., a line
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of by us, but you will be impressed
to had only about \$15,000 of stock you have
source and approved by Mr. Dunn
and his men. From time to time we
have been able to shorten the meth
he McNary-Haugen bill was up last
know just the kind of stock you have
source and approved by Mr. Dunn
and his men. From time to time we
have been able to shorten the meth
he McNary-Haugen bill was up last
to would stock provide against it. I was not
the McNary-Haugen bill was up last
to dead, about 200,000,000,000.

The form the Produce Association.

The fundamental differences in
hand, it might help you to
under stock and how long fed. etc., a line
stock and lour the more and the McNary-Haugen bill was up last
to dead, about could have been accomplished com- likely to be brought about. pared with the business actually done

from one of the representative field satisfactory. men or a member of the Board of Di-

our men have driven on thirking it for handling the increased business or sixty days. We have been working the increased business or sixty days. We have been working under the handican of a falling of course these foolish lines may

During the past year the member-You have just listened to the audi- to come out into the field and help in tions since the beginning in this de-

er or not it has been a success is for which has to do with collecting, con- ies Association. On that purchase we you to determine. If it has been succentrating and bringing in products. centrating and bringing in products. Our problem along this line up to the sixteen hundred dollars. This last try. I don't know just how soon we Likewise, if it has not been successful, you have had a part in it.

The present time has been for the most year we purchased tubs and such part confined to cream. This departs of the same source which will also upon financial conditions. At the ment, so far as field work is continued to the same source which will also present time, we have a building in a number of other groups and I re-cerned, has been in charge of Mr. peat it here again today that your Hatch, Field Superintendent of the endeavoring to purchase all supplies Produce Association has had the advantage over some of your other state wide business activities in that it has Hatch's work is installing equipment;

Mr. Dunn mentioned to you the wide business activities in that it has Hatch's work is installing equipment; Mr. Dunn mentioned to you the had the benefit of their experiences. Coaching operators; checking up on They have served as a signpost— a stations to see that they comply with carry on the business successfully.

have had the full support of these sister state-wide activities and their field representatives. This I think applies to all the state-wide business activities for the field men of each organization have gone out and boosted for all the other activities. The Produce Association has come in for its share or recognition in this of the stations are well pleased. Some The Produce Association has come in for its share or recognition in this line and it has helped very materially.

I believe you are all familiar with the relationship that exists between the Produce Association and the Job-the Produce Association

the Board of Directors and the Job- problem but, after getting together those things will have to be taken plished—the gain of only 955 membing Association management and with boards of directors, a number care of. ers Union Co-operative Produce Association that the Creamery could be effect a uniform handling arrangement at all stations; viz., allowing has handled practically all the rec-

from the type of report given at oth- the volume handled. The day oper- lieved of that work now and is placed you can get some idea as to the post the cities for the upkeep of city The Crisp bill wants to function in er meetings. The reason for this is ations were begun, twenty-four stal in charge of the Egg Department. that many of the delegates here to- tions reported in with cream. At day have attended the district meet- present, there are eighty-one stations which is presenting one of the most ings where they received quite a under contract, all delivering, and we difficult problems with which we have complete and detailed report of the believe that, for the most part, the had to cope. The first butter proactivities of the Association either local station arrangement is proving duced was shipped to commission tracts were handed to me this morn-

partment. This department is under til we realized we could not hope to help increase the membership at chandise is part of the cost of doing the supervision of Mr. Augustine. Had all expense of senting met. This department is under til we realized we could not hope to help increase the membership at the supervision of Mr. Augustine. Had all expense of senting met. And if they make a failure of it they wery poorly organized, had to pay their own stations. I don't mean by business and is added to the selling can not blame anyone else. (Laugh-through the loss of their markets for sociation and Creamery as one, divid- That he has proven his ability I think sales policy. As has been explained their own stations. I don't mean by business and is added to the selling can not blame anyone else. (Laugh-

field men. A year ago at this time he could place trust and confidence. we were getting justice or not. In the field trust and to find men but difference were about ten men in the lit was not hard to find men but difference were about ten men in the lit was not hard to find men but difference were about ten men in the lit was not hard to find men but difference were getting justice or not. In fact, we experienced some difficultings. How much easier it would be field. Later in the year, that number was reduced to four. This field work more of a dollar than they did the vinced us it would be impossible to over in a few days if everybody helphas incurred a great expense. The cause for which they were working. new accounts for the deficit that was five people who were employed durincurred in organization expense. I ing the past year have gone to other fully from both the production and refer to it as a deficit—in a sense it creameries because they were offered is; in another sense it is not as it a larger wage. In some instances is; in another sense it is not as it a larger wage. In some instances, cided that we would place a represenhas meant building the program these men have been gone but a tative in the eastern markets. I have given during the past year. which has enabled the making of the short time before they returned and might say that has been one of the profits which were made on Cream- wanted employment again. We feel biggest problems for the Board of ery operations. It was that course that the services of competent people Directors to decide, I believe, for of reasoning that prompted Mr. Dunn are worth as much to the Farmers they were in session two days and to recommend spreading this organ- Union as they are to anybody else part of three nights discussing for ization deficit which had accrued but, on the other hand, we cannot af- the most part the sales program and over the contract period. However, ford to get in position where the em-there is quite a great possibility that ployees can dictate the policies. of April. At that time, we employthere is quite a great possibility that ployees can dictate the policies of April. in the next few months a good por- Therefore, when people come and cd Mr. McDaniel who is now repretion if not all of the deficit which make demands, unwilling to listen to senting Creamery interests in the has accumulated on organization expense can be cleared up. We have at them. On a whole, I feel we have a sent the butter department but is

Our plan has been to increase out the organization. for the where we could the membership at The increase in volume has also mego. the stations where there is already a presented a problem in the manufac- Seventh, the Egg Department, is sign-up. This has not progressed as turing department. At the begin-just beginning to start operations. well as it might the past few months ning of the flush production season, The first call was issued on January for the reason that people have been somewhat skeptical. They have heard the Creamery accomplished certain some other minor items of equipto to the present time we have shipped things but they did not know. There ment. This necessitated increasing only four cars and received returns wants to leave ten million bucks to have to depend upon the surrounding feeing the farmer in mediately. are a lot of "Doubting Thomas's" the floor space by making alterawho say, "We will wait and see what happens. If this venture should present time we are confronted with the egg department is accomplishing.

Wants to leave ten minion bucks to leave te prove successful, we will become the problem of having to make still I don't anticipate that we are going he leaves the earth he wants the gold members late on." So in many cases further alterations to provide space to make anything for the first thirty en city to open wide with floods o

However, there has been a grow- iness, has had to pass thru the exper- adverse to starting out but we had to heart and you will see that they are ing demand on the outside from a imental stage. The first few cars of start sometime—why not now? number of stations where no work butter produced were not up to stan-

effect a considerable saving. We are

settlements on them. avoiding many costly mistakes. We have had valuable counsel from the leadership of these organizations. We have had the full support of these sister state-wide activities and their

paid up at the time the Creamery op- we will ever reach the point of one very possible we could use some mapet to publish that information in erations were started. Had this been hundred per cent satisfaction. This chines advantageously, for instance, the only source of revenue, little would be an ideal condition but is not could have been accomplished com- likely to be brought about.

the posting machine, which would it later on. cost several hundred dollars, might it later on. We started out in this work a lit-replace several people but that again by your organization during the past the over a year ago with only a limit- brings up the problem of investment. year. It was thru the good will of ed knowledge of this phase of our However, as we continue to grow

My report on the activities of the the station a handling charge of ords such as stock and membership three cents per pound butterfat on fees, etc. Mr. Stevens has been re-

Sixth, is the Sales Department Third, is the Manufacturing De- had shipped but very little butter un- going to make an appeal to the manpartment. This department is under til we realized we could not hope to agers, operators and the membership men, that all expense of selling mersociation and Creamery as one, dividing into departments and, if time permits, shall call on each one of the men in charge of the various department, he has had his problems ments to report on their particular phase of the work.

That he has proven his ability I think is self-evident. While he has been explained at numerous other times, the commission charge is 1c per pound. On a minimum car of 18,000 pounds, the ments to report on their particular phase of the work.

One of the major problems in the particular phase of the work.

One of the major problems in the ments to report on their particular phase of the work.

One of the major problems in the ments to report on their particular phase of the work.

One of the major problems in the ments to report on their particular phase of the work.

One of the major problems in the ments to report on their particular phase of the work.

One of the major problems in the ments to restablish are identified by that that we expect to ask you to ask used the goods. A man or company that that we expect to ask you to changle is 1c per pound. On a minimum car of 18,000 pounds, the ments to ask us but, at the same time, such publicity as they pass on this tax to the consum-

Phase of the work.

One of the major problems in the First, is the Organization and Educational Department the work of which is carried on principally by the adherents to the Haugen bill. We will be glad to send a field man. A work of the organization of votes has to the consum- of votes has the consum- of votes has to the consum- of votes has the consum- of votes has to the consum- of votes has the consum- of votes has to the consum- of votes has the cons

manufacturing department but thru- place a considerable quantity of flour

for the Farmers Union mills of Wa-This department, like any new bus- market. That is one thing that was be a little persimistic, but probe your

We might have waited until the

dard but now a very high quality of butter is being produced and sold at the market or above the market quotations. Just yesterday morning, we received a sales report on a car of the market of the market gradually, it might have been very disastrous. We have the consolation of knowing business. Brands or names of manubutter shipped East showing that we our grade is improving and, on the factured articles, if they have merit MEETING, FEBRUARY 2ND, 1927

| Manual Company 2nd | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 | 1927 |

he has appealed to producers to pro- dition to that, a number of special 

sistent demands for representatives other existing co-operative organiza- see alike but we have always come out together in the long run.

department is not in operation; no try. I don't know just how soon we will be able to do that. It depends upon financial conditions. At the view which can be obtained on a very reasonable basis. It is a question of not altogether from a co-operative tened to the lawyers in a damage working people of Great Britain and being able to finance the receipts of viewpoint, but because by consigning case. He agreed at first with one Germany and other European countries to the lawyers of the case of poultry until we can actually receive

Tenth, the Publicity Department

the paper so you will be able to get

I just want to lay a little stress on that last chart—that of membership. We can see what has been accombers during the past year for 3,000 The office has been under the people. If every member here could sibility for the coming year if the

membership were trebled. cided increase in membership in the This is, in my opinion, a rash statenerchants in eastern markets: We ing by one of the delegates. We are make any progress until we got our ed a little than for two men to go out there and drive and see everyone

I thank you.

A. W. SEAMANS. A PESSIMISTIC GROWL

"Man wants but little here below." This silly quotation always affects my are very successful in slipping from Nebraska. I have a list here. brain cells so I'm filled with agitation; man wants the earth, and wants it fenced to keep his humble neighbor are unable to escape taxation are the like direct on the will want "to put the president in a France, Italy, Belgium and Japan the subject of the strongest admira- comes. the present time and have for the competent trustworthy group of empast several months only three full-playees. This applies not only to the playees. This applies not only to the playees to be able to the world's great congregation; he playees to be the richest man, also the playees. This applies not only to the playees the playees to be the richest man, also the playees the greatest preacher; he wants to regu what they buy or what they sell, so late life's plan for every fellow creathey have to dig down in their ragged Pullman porters, as the farmers' fav- charity to our European workers and ture. Man wants to be the great I am, overalls and pay.
the lord of all creation; he does not "It seems to me that it is a selfish to this station; he tramples on his reighbor's toes but tries to do it lawhe thinks it's something awful. He en city to open wide with

MR. CHAIRMAN AND STOCK-HOLDERS: I assure you it gives me great pleasure to come before you at this time and view the large attendance at this, the Third Annual Stock-holders' Meeting—the largest attend—were no Farmers Union activities at the stations to co-operate eastern markets, stundied conditions and knows what the demands are. While there he met some of the produce better eastern markets, stundied conditions and knows what the demands are. While there he met some of the produce we will soon be able to report the Egg Department as being on a paying basis.

The Farmers Union Live Stock Commission sold more care of heavily and the stations to co-operate with us in putting up the eggs; and which is the produced better eastern markets, stundied conditions and knows what the demands are. I believe we will soon be able to report the Egg Department as being on a paying basis.

The Farmers Union Live Stock Commission sold more care of heavily and the producers to produce better to produce be The Farmers Union Live Stock Commission sold more cars of hegs in 1923, 1924, 1925 and 1926 than any

other firm on the Kansas City market. Four straight years of leader ship despite strongest competition. We did not do this because of our name. In total cars cattle, hogs and sheep handled every year we are right around the top, which also is not because of our letterhead.

We believe we carry over less live tock than any firm in business doing the volume we do. Our salesmen possess the faculty of sensing down marlets and are not afraid to sell cattle, and that it will help very little, and hogs or sheep billed to us. In other words, they have confidence in them ary, I felt that I had to agree with So they words, they have confidence in them-selves and are natural traders. We have to have mighty good reasons for carrying over any stock as we know very well the market the following up the shortcomings and ing day has to be a good deal higher impossibilities of the other two bills in order to establish the wisdom of before the house—the Aswell and such an act.

We never resort to circus advertisng, neither do we exaggerate our capabilities in any sense, but do feel that an organization such as ours is ary other market.

Those who ship to us know of our stable had to pay the costs. (Laughability as they have made the test. ter.) availed themselves of the high-class work of the Farmers Union Live ple will have to pay the cost. (Laugh-

servative and of value to you in judg- far pointed out. ne conditions from time to time.

PLEASE WRITE US A LETTER. COMMISSION Kansas ity, Mo. Your Own Firm.

WHAT THE PEOPLE SAY I'ditor Daily Globe,

Dear Sir:-"I have been much interested in the surplus. (Applause.) rguments appearing in recent issues of The Globe, in favor of alloting part enlarging on your own imagination, of the money from the gasoline tax to

wholesale business, and of course they have a large force of traveling men cline; but the gasoline tax as well as the cost of gasoline itself in the end, passing of all big bills. is paid by consumers who in this instance are mostly farmers.

here competition is stronger and has some effect in holding down prices, cessful in passing along all of the tax assessed to them. Doctors, lawyers, dentists and other professional men under taxation and passing it along.

care a tinker's damn what brings him stitude for cities like Atchison to try to grab part of the gasoline tax when it is needed so badly on the country it will still further encourage over-reads, and these country roads nearly production of the staple products. Of we have created since the very beginful, and if he's met with angry blows. reads, and these country roads nearly all lead into these same cities which

> NOTICE TO MEMBERS. . The latest constitutions are for sale manufacturing corporations of Amerat this office. You can settle many ica, however, are exporting and sellarguments if you carry one in your pocket .Write to C. E. Brasted, Sa-lina, Kansas, Box 51 enclosing 5c for I have seen a li

the copy that is waiting for you.

## TEXT OF BERGERS SPEECH ON THE FARM RELIEF BILL

Farmers Had to Pay for U. S. Go-ing Into War.

Following is the text of the ad- forgive them. dress delivered by Congressman Victor L. Berger on the floor of the house on the McNary-Haugen farm relief bill.

Mr. Berger—Mr. Chairman and gentlemen, I have listened to the arguments and have read the literature bill, this fault is in reality a virtue, as I shall show later on. on the various bills intended to remedy the sore plight of the American farmers, and I admit that it was not an easy task to make up my mind. You see, it is this way:

Whenever I heard the critics of the McNary-Haugen bill point out the weaknesses of that measure and the critics.

And then when I listened to the arguments of the proponents of the the Crisp bills—I was in the same vation line than in hundreds of years

In short, I found myself in the position of that "Pennsylvania."

Nake Them Cook Courtering problem is simply a question of finding a market for the surplus of our farm products.

Make Them Cook Courtering problem is simply a question of finding a market for the surplus of our farm products. ceserving of our undivided support, Dutch" justice of the peace who listo us you simply avail yourself of a of them and then with the other, tries to buy their flour and their type of service unexcelled on this or And finally he said that they were meat cheaper we not only enable both right, and decided that the con- them to get on their feet again, and

> In this case the critics on both ter and applause.)

Thinking the matter over, however, thought that of the various evils before us it might be wise to choose the smallest. And I believe that the McNary-Haugen bill in its present plause.) And it also possesses a virtue which none of the speakers has so bare ended about three years sooner, form is the least dangerous. (Ap-

Requires No Subsidy

Mr. Chairman, I admit that when

quire a direct subsidy from the Unit-FARMERS UNION LIVE STOCK ed States treasury while the Haugen bill does not. (Applause.) The Crisp bill makes it directly markets. and definitely a price-fixing measure The Haugen bill does not. (Applause.) All the farmers' organizations are Opposes City Participation in Gas Tax opposed to the Crisp and Aswell bills. (Laughter.) Huron, Kans., Feb. 11 They prefer no legislation at all to those. It is not more credit that they want; they want to dispose of their

Policy of Orderly Markeing. The Haugen hill makes for conceven a part of their profits again.

They are "paytriots" because they tinued policy of orderly marketing. streets. Someone made the statement certain emergencies only. The Aswell that 54 per cent of the gasoline tax bill will turn it over to a government I believe we can expect a very dewas paid by residents of the cities.

The Aswell bill is the lided increase in membership in the This is in my opinion a rash state.

The Aswell bill is the lided increase in membership in the This is in my opinion a rash state. Complete political control is estab- er work days. "It is a well known principle, and is lished by both the Crisp and the Asquite well understood by business well bills. In the Haugen bill the farmers' organizations will control:

son's business is manufacturing or taken place. Cotton was taken in. To- the farmers the export premium. I bacco and even rice are now considered basic products. (Laughter.) Logrolling in All Big Bills.

And I can understand why even the country bankers should be so inter-"This principle holds good to some ested in this measure, especially in their mortgages and can not even pay and retail dealers are not always suc- interest on them, and where bank failures have become epidemic.

Mr. Howard. Not in Nebraska.

Mr. Berger. Some of them are in The Haugen bill will undoubtedly from leaning his weak back against one, who sell their labor direct, or the will want "to put the president in a France, Italy, Belgium and Japan the glory of his labor. He wants to be ones who are living from fixed in- hole." The president will either have combined. to sign the bill and thereby repudtion; he wants a place high up above | "Now the farmers, when they are late the position he took in the past, Lowden, of Illinois, who farms the

> orite son. (Laughter and applause.) Sell Cheaper Abroad. bill is that if it should be successful

In other words, farmers will get a

I have seen a list of 57 big corporations that are selling their products

cheaper in Europe than they are here, so if the farmers will do this, I will

Mr. Wefald. Especially the Harvester Co.

Mr. Berger. Especially the Harves-ter Co. The gentleman is right.

Why the Present Overproduction. Everybody agrees that the present overproduction of 30 per cent in wheat, of about 30 per cent in cotton, and of more than 20 per cent in other farm products is caused mainly by the fact that since the war we have lest our European markets, especially the English and the German markets. As a matter of fact, there were less foodstuffs produced in 1925 in the world than there were produced

So these people need our grain and our farm products as much as ever, or more than ever, only they can their buying power. And both in England and in Germany the working class now must exist nearer the starposition, I could not help but agree. in the past. Our farm problem is sim-

> By making it possible for these in course of time become good customers again, but we are also doing a very humane and Socialistic thing. And that is the main reason why this time I am going to vote for this bill, especially since it has been improved The following thought also deserves

We had no real cause for getting into the World War. Without our help and interference-which practically took place the very first day the war and it would have ended in a "draw."

We got nothing out of our inter-

makers and profiteers had not kept them in, and Europe would have been on its feet a long time ago. And our farmers would not have lost their

It is only a matter of plain international justice that we should pay for the sin of our interference.

Now, who is to pay? We can not make the profiteers pay. They are the real patriots-they own the "patria." And they did not make us go into the war to pay out

can make others pay. The American working class. least as far as it is organized, will also resist, although the profiteers are very willing to have the workers pay in the form of lower wages and long-

Farmers Had to Pay. Under these conditions, as a naturconsequence, the farmers, who are the sin of America going into the war. says the farmers were not patriots-Mr. Berger. Oh, no. I say they were

am willing that the European working people shall have bread cheaper than we have it ourselves. I am for the Haugen bill.

We are always told that this is the richest country in the world. According to the conservative estimate of the commerce department, we have extent with the retail business; but states like Iowa, Kansas and Nebras- accumulated more wealth in the last ka. where the farmers can not pay up 12 years than all of England accumulated in the whole 1,000 years of her existence.

U. S. Wealthiest of Nations. The national wealth of England is \$100.000,000,000; of Germany, \$40,-000.000.000; of France. \$52.000.000,of America, \$321,000,000.000. 000:

Now, what is the use of being the righest country in the world if you can not be charitable?

I shall vote for the Haugen bill as a measure of charity and justice justice to our American farmers. Nor is the giring of legislative aid

The greatest danger of the Haugen to certain classes a novel procedure. It was always given to the manufacturers. In act, the tariff walls that course, that is not a danger that is ning of our nationa I existence were simply put up as a protection to the manufacturers

Charitable to Railroads. It was always given to the rail-roads in innumerable land grants, premium on their export. All the big subsidies, and other forms of govern-

ment bounty.
We have always given liberal aid ing their products abroad cheaper to the bankers; hardly a session passis but what we exact some bills for

### The Kansas Union Farmer

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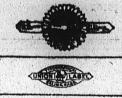
Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a

Change of Address-When change of address is ordered, give old as well as new address, and

All copy, with the exception of notices and in-cluding advertising, should be in seven days be-fore the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date. Communications and Questions—Communications

are solicited from practical farmers, members of the F. E. & C. U. of A., are at liberty to ask questions on any phase of farm work. Answers will be either published or mailed.

After much discussion it was voted unanimously that the association should be put on a pooling basis.



THURSDAY, MARCH 3, 1927

### MORE MILLIONS FOR JUNK-

The president has asked for a conference or reduction of naval armaments. It is now almost certain that his proposal will be politely and diplomatically turned down. This will be taken as an argument for building more ships and for larger appropriations for the navy. In existing conditions building more war ships is merely entering into contracts to make future deliveries of junk to the scrap iron merchants of the world. Of course this will be done by men who regard themselves as extremely patriotic and doubtless believe that national security depends on increase in naval strength.

In discussing the president's proposed conference the Washington Post, always an advocate of a greater navy, says:

The four powers invited by President Coolidge to negotiate for limitation of naval armament are preparing to send in polite replies. in which, while praising his effort to promote peace by disarmament, they will severally demonstrate that further curtailment of armament is impossible. The Japanese premier has told the diet that Japan can not reduce her present naval armament. His words were: "Japan's present military and naval forces are necessary to maintain and protect Japan's existing position and rights.""

Premier Briand of France is expected to reply that it is not practicable to separate the elements of defense by entering into an agreement to limit naval armaments. The French government has repeatedly stated its position. It holds that national defense consists of many factors which must be considered together and with relation to each other in order to determine whether or not a nation is properly protected. In this position France is supported by a majority of the nations of Europe.

The British government has not yet foreshadowed the nature of its reply to President Coolidge, but it is known that Britain will not consent to the scrapping of existing and authorized cruisers. Hence, if an agreement is to be reached, the United States must be allowed to build more cruisers if it is to equal Britain's cruiser strength. And if Japan is to retain her present strength, the United States must build many more in order to reach the ratio strength of 5 to Japan's 8.

Italy is behind the other four nations in naval strength. The Italian program roughly contemplates a naval strength equal to that of France. Therefore Italy would claim the right to build more, rather than less, if a naval limitation treaty were negotiated.

The net result of the proposed negotiation, if successful, would probably be enlarged building programs on the part of the United States, France and Italy, to reach a proper ratio with Great Britain and Japan.

In 1922 the British delegates at the Washington conference would not agree to Secretary Hughes' suggestion that the status quo be fixed. In order to reach an agreement, the United States was compelled to scrap several hundred thousand tons of ships. Now that-British naval strength is greater than that of the United States, it is intimated from London that the British government would be willing to agree to fixing the status quo. That would mean, of course, the permanent superiority of the British fleet over any other.

It is beginning to be apparent that if the powers concerned escape from the difficulties raised by Mr. Coolidge's proposal without increasing international tension they will be very fortunate. Two of them do not intend to reduce their naval armaments, and two others intend to increase them. In each case the government is supported by its people, and the United States has no reason to find fault with their policy.

In every instance the idea of naval competition is disclaimed. Each government contends that it is providing solely what is necessary for its national defense. Inasmuch as it is not the duty of the United States to prescribe what another nation shall do in providing defenses, it may be that the net result of the conversation will be the wise conclusion that the Unied States should do what other natons are doing-that is, build ships according to its needs. Let all nations be taken at their word when they say they are not trying to outbuild others; but at the same time, let this government take care that no naion outbuilds the United States.

BASIS

membership had increased during the year from control the membership, as applications were being investments in milk cows and dairy barns. received every day.

The quantity of market milk sold to distributors in 1926 was 28,368,940 pounds, compared with 20,671,114 pounds in 1925, an increase of 7,697,826 pounds, or one-third, sold as market milk. The remainder of the milk was sent to the surplus plant for manufacture into various products. During the ten months the plant has been in operation it has handled a total of 7,513,444 pounds of milk. It is es. to federal land banks or federal intermediate cred-\$15,026 over and above what they received in the extent as it is to farmers. There are several milpast. All the distributors to whom the association lions of dollars of good banking resources in Kansells milk now buy their supply of market milk from the association.

of the same amount.

1. 1 5 . . 1 Ash H

Among the new undertakings of the Farmers Equity Union for 1926 was the launching of the Illinois Equity Exchange Company at Effingham, Ill., which receives and markets eggs, poultry and other products for its members. It occupies a new and dressed poultry may be kept in proper condition while awaiting shipment to the consuming cen- ident our last president recently said: ters.

#### WE, US AND COMPANY

The organized farmers and co-operators of Kansas and the country must learn to say "ours" when they talk about the various enterprises that we have established and that we are conducting with such fine results. There is not a porter, messenger, janitor or scrubwoman employed by the Armour Packing Company that does not employ the possessive in talking about that great concern. From section hands to executive officers, the employees of the Santa Fe, the Union Pacific and the other great railways of the country use the first person plural possessive, whenever they refer to the business with which they are connected.

Co-operators acquire the habit of using the possessive only after years of experience. Farmers constantly speak of their own elevators, stores and other enterprises as "theirs" and of the directors and managers as "they." This is all wrong. As members of the Farmers Union we should .constantly bear in mind that we have a great bank, a helpful live stock commission company, a successful jobbing association and a very profitable creamery and produce marketing agency at Kansas City. We should keep constantly in mind that we have a state Union with headquarters at Salina, that we have our own auditing association and that operate the most successful, the largest and most profitable pair of mutual insurance companies in Kansas and that we have our own rapidly growing life insurance company. In every locality in which there is a chartered business association in Kansas, and there are around 500 such places, we are engaged in a business that is our very own and that it is a singular and discouraging lack of pride to refer to as "theirs."

This is a matter that should be discussed in our locals. Every member of the Union should realize that he is a partner in every one of the co-operative enterprises that we have stabilized in Kansas. And above all members of our organization should learn to speak of the Kansas Union Farmer as "our" paper. Let us watch ourselves in this matter. It might be a good thing to arrange that every member of the Union who refers to the state official family, the directors of our state-wide cooperatives or of our local enterprises should be taken out and shot at daylight.

If the McNary-Haugen bill fails to become a law, fect of solidifying the organized farmers of this is always interesting: country into a more effective effort to solve their problems by co-operation.

#### FARMERS FEDERAL AGENCIES

intermediate credit banks have no reason for beng unless they are able to do things for agriculture that cannot be done through local credit and financial institutions. No one at all familiar with the facts will for one moment deny that both of these great agencies have rendered and are rendering services of inestimable value. There are

of these agencies. constantly renewed, It must be endorsed individ-where to buy and sell through their own agencies. power. England, America and Jap-ually by men who can ill afford to jeopardize their ually by men who can ill afford to jeopardize their own interests. It absorbs capital that should be available for use in farming operations in the community. It freezes up a considerable volume of

baking resources into non-liquid paper. President Tromble of the State Union and Presdent Trull of the Farmers Union State Bank have both been active in trying to get the Federal Farm room for many more classified ads in this paper. will reject the proposed method of Loan Board to work out some method that will enable the intermediate credit banks to handle loans

Toom for many more classified ads in this paper. procedure, it is said in the best in realized that the men who made our formed circles. Foreign Minister state constitution turned out a job that represent the cost of elevators, mills and creameries. They have been met with the objection that the service of the credit banks can be renbuilding and operating an elevator or a creamery is not an agricultural function. This position is prices. Resolved, that every Kansas farmer with the complication which, it is contained to a discussion of the complication which, it is contained to a discussion of the complication which, it is contained to a discussion of the complication which, it is contained to a discussion of the complication which, it is contained to a discussion of the complication which, it is contained to a discussion of the disarrament question, being limited to a discussion of the complication which, it is contained to a discussion of the disarrament question, being limited to a discussion of the disarrament question, being limited to a discussion of the complication which, it is contained to a discussion of the disarrament question, being limited to a discussion of the disarrament question, being limited to a discussion of the disarrament question, being limited to a discussion of the disarrament question, being limited to a discussion of the disarrament question, being limited to a discussion of the disarrament question, being limited to a discussion of the disarrament question. is not an agricultural function. This position is prices. Resolved, that every Kansas farmer with palpably wrong and unjust. It has its roots in the as much as twenty acres of pasture should keep a life that the farmers business is production on hand of at least 30 sheep. old ide that the farmers business is production on- band of at least 30 sheep.

IOWA ASSOCIATION TO GO ON A POOLING ly and that the business men of the country will attend to the distribution of he crops after they About 450 members attended the annual meeting | are made. All wrong, of course. An elevaor as a of the Des Moines Co-operative Dairy Marketing delivery station for marketing grain is just as nec-Association, held in Des Moines, January 11. The essary as a part of farm equipment as a granary report of the general manager showed that the for storage at home or as a combine for threshing. Policing

A co-operative creamery is an agricultural 1,260 to 1,711, a total increase of 451, and one of agency and the money invested in it is being used the present problems of the organization was to for agricultural purposes Just as truly as are the

Brother Trull has just returned from Washington where he spent several days in a very persistent, intelligent and we hope successful effort to tion is presented in the following edishow the Federal Farm Loan Board its duty and torial from a leading Washington Unlike France start it to doing it in several matters now very important to the farmers and bankers of Kansas.

The effort to transfer elevator paper from local imated that this plant has paid the producers it banks is in the interest of banks to as great an sas no wtied up in non-liquid loans to elevator associations. The federal agencies should use their The auditor's report showed that the association financial power to thaw out that frozen credit and had a net worth of \$32,746, represented by surplus restore it to circulation in Kansas. We all believe that Brother Trull and Brother Tromble have accomplished the purposes of their visits to Washington but we cannot be sure until we know just what the Federal Farm Loan Board proposes to do about it.

#### WASHINGTON WAS A FARMER

Very few people know that in addition to the many other callings that he followed George Washington was always a farmer and always building 48x96 feet in size, two stories in height took the greatest pleasure in managing his farm; with a full sized basement, Modern cooling and re- the best work in the country at that time, in frigerating equipment has been installed, that eggs such a way that it always returned a profit. In discussing this phase of the life of our first pres-

> "When 16 he became a surveyor and for four years earned a living and much experience in that calling. Although considerable has been written about it, not many people think of our first president as an agriculturist. He prepared a treatise on this subject. Those who have studied this phase of his life tell us he was probably the most suc+ cessful owner and director of an agricultural estate in his day. A visitor in 1785 declared 'Washington's greatest pride was to be thought the first farmer in America." Toward the end of his life he wrote:

> "I am led to reflect how much more delightful to an undebauched mind is the task of making improvements on the earth than all the vain glory which can be acquired from ravaging it by the most uninterrupted career of conquests.

> "He always had a great affection for Mount Vernon. He increased his land holdings from 2,500 to over 8,000 acres, 3,200 of which he had under cultivation at one time.

"His estate was managed in a thoroughly businesslike fashion. He kept a very careful set of account books for it, as he did for his other enterprises. Overseers made weekly statements showing just how each laborer had been employed, what crops had been planted or gathered. While he was absent reports were sent to him, and he replied in long letters of instruction, displaying wonderful familiarity with details. He was one of the first converts to the benefits of scientific fertilization and to the rotaion of crops, for that purpose making elaborate tables covering five-year periods. He overlooked no detail in carrying on his farm according to the practice of those days, producing on the premises most of the things needed there, even to shoes and textiles. He began the daily round of his fields at sunrise, and often removed his coat and helped his men in the work of the day."

#### TWO BIRTHDAYS CELEBRATION

Washington and Lincoln were each born, in February, one on the 22nd, the other on the 12th. One of the big weekly magazines has been discussing the relative greatness of these two men. as now seems certain it should have the good ef- Here is a question for debate in your locals that

Resolved that Abraham Lincoln was a greater fore can no more menace other powman than George Washington.

And here is another of the same sort: Resolv- sured in his memorandum." ed, that Benjamin Franklin contributed more to But, said Minister Takarabe, the The federal farm loan system and the federal the spread of scientific knowledge than any other naval authorities will not hesitate to man who has yet lived in America.

#### ADVERTISE IN OUR NEWSPAPER

For quite some time we have not said a word about the value of advertising space in our paper and the obligation that rests on members of the favor of the McNary-Haugen bill some things, however, that are badly needed that Union to make use of such space for selling and continue to be made by the opponhave not yet been undertaken by the Federal Farm buying. There are not half enough advertisements ents of that measure. Measures, like Loan Board which is the governing body of both of Farmers Union enterprises in Kansas. Every chartered co-operative association that uses our they make. Here in Kansas and in every other agricultural name should carry a card of some sort in the colstate there are elevators, creameries and mills that umns of our paper. The expense would not be France have been built and are being conductd by the great. Five dollars a month will buy ample space is Not Receptive farmers. To a very large extent the capital invest- and space that can be profitably used. If our own ed in these enterprises has been borrowd from institutions would support the paper with a reaslocal banks. Such loans are not good banking service even for the farmers who seem to be the The readers would get a better paper, the advertising all would be helped. The readers would get a better paper, the advertising all would be helped. The readers would get a better paper, the advertising all would be helped. beneficiaries thereof. The interest rates are higher tisers would build up a broader market and the that nothing should be done to than the business justifies. The paper has to be members of our organization would soon learn just large her supremacy as a military

Then there are the members of the Union all proposes to lead on land and catch over Kansas who have one thing or another to sell up at sea as soon as possible. to their fellow members. Eggs for hatching, poul-to their fellow members. Eggs for hatching, poul-outlined in the following dispatch things are now being bought by wide awake farm- League of Nations is expressed: ers who study the classified advertising columns of the big so-called agricultural press. We have idge's naval armament memorandum sas Union Farmer a market place for members of Briand and his collaborators are that was planned to last forever. The the organization.

## CLIPPINGS AND COMMENT ON NEWS OF THE WEEK

Becomes More Costly With each succeeding year. We were told that savings in the administration of criminal laws and econfrom prohibition. The reverse situa-

"The census bureau in a survey taken in 274 representative American cities found that they spent more than \$220,000,000 in 1925 for the maintenance and operation of police departments, courts, correctional institutions and the agencies connected with them. Of this sum police departments required \$157,000,-000, per capita expenditure of \$3.86. The administration and maintenance of the District police department cost slightly more than \$2,400,000, or a per capita of \$4.96, almost double the cost in 1915.

"Two deductions may be drawn from the fact that the local per capita expenditure for police is \$1.10 above the average for other cities throughout the country; first, that the Washington force is larger than the average, or second, that it is better paid. Either condition should tend to place the District toward the bottom of the list of crimes committed. Furthermore, Washington should not be a difficult city to police properly, for the streets are wide and, in comparison with those of other cities, well lighted. During the past few weeks, however, Washington has stood near the top of the list of crimes committed per 100,000 popula-

"Possibly, of course, the per capita police expenditure figure for the country as a whole is reduced considerably by the number of smaller communities listed in which an extensive police force is not needed. Washington stands so far above the average, however, that this excuse apparently would not hold water. Something is out of line somewhere, and an explanation would not be out of order."

Thomas A. Edison celebrated his ightieth birthday by taking a ride in the tin lizzie recently presented to him by Henry Ford. It is certain that the old gentleman is still vigorous in body even if his mental powers are waning.

Is Willing to Talk

Over the possibility of cutting naval expenses by curtailing the con-struction of new war ships but wants nomination. it understood in advance that she will agree to nothing that requires her to Professors reduce her sea strength. The following Harming dispatch from Tokio states the Marketing problem apanese position:

Premier Wakatsuki told the upper nouse of the diet today that Japan's library learned doctors of political present military and naval forces economy. Here are some comments are necessary to maintain and protect Japan's existing position and

"Unless there is a marked change n Japan's international position in the world's general condition in other similar circumstances, Japan must maintain her present strength on land and at sea.

. The premier's statement was in reply to interpellations in the diet concerning the proposal of President Coolidge to world powers that another conference be held to consider further reductions of naval arma-

ment. Particular interest was attached to the premier's statement because of the interview given yesterday to the press by Minister of the Navy Takarabe, in which the minister said:

"One thing may be justly emphasized, and that is that the Japanse naval force is at present at a minimum for defense purposes, and there ers than can American land and air forces, such as President Coolidge as-

participate in conference for further limitation of armament, vided the agreements are to be concluded on fair principles and in such way to guarantee the safety of the empire's state of defence.'

The most convincing arguments in men, are sometimes best known and most fortunate in the enemies that

To the presidents proposal to hold another internations conference for the purpose of further checking the

from Paris in which faith in the

France's reply to President Coolfor the cabinet meeting tomorrow.

The reply will omit reference to stay. gue of Nations, and objections to fighter has ever been elected to con- the copy that is waiting for you.

he general disarmament scheme.

would much more than compensate in Kansas after this session of the ments in debate.

his proposal to further restrict and Nothing funnier ever happened than our British friends are more recep- pulled off last week. Here is an easpaying her debts to this country our peaceful state: while France is only making idle gestures in this direction. The militant French republic can maintain a good many regiments and ships with the defaulted annual debt payments due to this country.

It seems, however, that the English government needs just a little prodding in the matter of the arms parley and the following story by vire from London indicates that, as always, the prodder's in parliament

are on the job:
"President Coolidge's proposals for further naval reduction brought out numerous questions in the house of commons today regarding the British government's attitude, but the questioners had to be content with Premier Baldwin's reply that the proposals were 'receiving most earnest consideration' and that it was too early to make a statement.

"Capt. George M. Carro-Jones labor, asked whether Premier Baldwin did not realize that a prompt and wholehearted acceptance of President Coolidge's idea would be, much more valuable than a tardy reply.

"The premier pointed out that the communication had been received only last Thursday night and added that there many considerations which had to be borne in mind over which the cabinet had no control. Rennie Smith, also a laborite, asked whether the premier would not consider restricting cruiser construction in this year's estimates in view of the fact thatmuch 'pressure is being brought to/ bear on the American side to induce President Coolidge to embark on increased cruiser construction.

"Premier Baldwin replied that reduction in cruiser construction was under consideration."

The proposal to give the governor of Kansas a four year term should be adonted with a provision for indicate of the participating powers have been adopted with a provision for ineligibility for re-election. Our present two year plan requires the governor to use most of his first term playing

Marketing problems and agriculture should not decline any aid offered by these closet co-operators and that may be interesting:

"The Southern rural credit system based on crop mortgage has been the farmers' greatest stumbling block, according to N. D. Bonham, assistant professor of business administration at the University of Alabama. Prof. Bonham declares co-operative marketing has shown remarkable results in Alabama, but believes it has not had sufficient time to demonstrate its ability to solve the cotton growers' cred-

it problem.
"Holding that farm marketing organizations can control price only as they control acreage and production, C. E. Brohm, assistant director of extension work in the College of Agriculture at the University of Tennessee, declares farm relief legislation, the next experiment, is an artificial method to correct an artifi-

cial situation. "The hope of the American farmer lies in self and co-operative marketing rather than attempts to secure Federal aid by means of price fixing or loans or purchases of surplus crops, in the opinion of W. E. Roloff, pro fessor of economics at the University of New Mexico.

"F. B. Bomber, of the University of Maryland, credits co-operative marketing with wielding a powerful influence on commodity prices. Its chief value, he finds, is in stabilizing rather than boosting prices.

"Marketing associations are having little effect on maintaining a fair price level for Texas crops, according to V. P. Lee, head of the department of marketing and fiance at that State's A. and M. college. Prof. Lee pelieves however, that farmers selling through pools gain over

period of years.
"Discussing results of withholding crops from the market, Prof. George McCutchen of the department of economics at the University of South Carolina, says the commodity price is not affected thereby. As the speculative interests know that the cotton will be available during the crop year, the price for the year's supply is made on the bas-is of that knowledge, he adds."

The Kansas legislature has not yet working on the reply to have it ready old document may not mean very much among friends but it is here to

separating naval disarmament from gress. The Hon. John Morrissey, a heavy pugilist just before the time of the late lamented John L. Sullivan If the legal fraternity has enough represented a New York district int he istration of criminal laws and econ-omics in keeping place and order gible for the office of probate judge terms but he used no striking argu-

for the losses of revenues resulting legislature is through with its work. Amateur fighters, however, have never been barred from the halls of our national legislature and not a few bouts between belligerent mem-Appears to be willing to meet Pre-sident Coolidge at least half way in rooms and corridors of the capitol. limit military strength. Of course a couple of encounters that were tive than the French to suggestions tern comment on the now historic for reducing expenses. England is mill between Strong and Tincher of

> "In the senate on Saturday, Senators Glass, of Virginia, and Wheeler, of Montana, tried to fight. The Virginian flung at the man from Montana that ugly little word. Peacemakers happily prevented black eyes and broken noses. In the house, almost at the same hour, that same little word was passed by Tincher, the hugebodied of Kansas, to Representative Strong, also of Kansas. Peacemakers again There were no casualties in either chamber. So history repeats itself. Yet is has a way of varying a little with the years. In 1841, when the question of veracity rose in dramatic fashion between Representatives Wise, of Virginia, and Stanley, or North Carolina, these hot-blooded Southern gentlemen were allowed to fight it out on the floor, to the great delight and applause of their colleagues. Now there is always a sergeant-at-arms or some peacemaker around to interfere. Congress is not what it used to be when the House was less tamed and before the Senate became one of the most comfortable and exclusive 'clubs' in the world."

The world is not in such dire moral straits after all. The best selling ooks last year were the Bible, and the Prayer Book of the Episcopal church. Bruce Barton's "Man That Nobody Knows" and "Book that Nobody Knows" out sold any novel that was published in the United States

Disarmament

Is Still Only a Hope
Cherished by men who know that
force is futile and that in the last analysis all disputes between sovereign nations must be settled around conference tables and that such conhumiliated by defeat or made ever so great by victory. Commenting on obstacles in the way of the arms par-

ley proposed by the president the Philadelphia Public Ledger says: "Great Britain is expected to make a favorable repl to the memorandum on naval limitations sent by President Collidge to the great naval Powers. So is Japan; but France intimates the invitation will be accepted unwillingly and with 'very serious reservation.' Italy's comment thus far is wholly cynical, hostile and wholly unfavorable. If the great proposal fails, the blame must rest first upon

France and then upon Italy. "Its fate now swings in the balance. The opposition of the two Mediterranean Powers is the greatest obstacle to the naval conference. The Italians insist that their right to build submarines not restricted. I They may be willing to limit cruisers, but not destroyers or submarines. It was the French insistence on submarine-building that prevented the Washington Conference of 1921-1922 from restricting auxiliary ships. The French now insist there must be a general disarmament applying to land, sea, air, industrial and economic forces if any action is

"If the French and Italians will listen to reason, the conference can succeed. If not, the inevitable result will be another armament race. That is evident in the American Congress. When the President's memorandum was made public last week, the cruiser-building program ped. If France and Italy delay or defeat the proposed parley, that program will be pushed with vigor and determination, regardless of White House opposition. If Rome and Paris wish to bring the United States into a building race, they are using the right tactics."

War will never go clear out of style until all the fighting nations agree that the age for compulsory military service shall be from 50 to

FARM TO CITY

Going up the street just now is a chap who five years ago was a likely looking lad on his father's farm. The farm was lost. The boy wanted to ive somewhat as the town boys lived. He finally left his day and today he s a bootlegger, breaking a basic law of the land, corroding the stomachs of he human family with poison, causng the weak to forget some of their roubles, but above all, he has become a parasite on the community. It all happened by reason of an unjust system. Some of the dross and driftwood caused by this maelstrom of human experience which leads men from the paths of service into a desire for profits -Colorado Union Farmer, E. T. Howard.

NOTICE TO MEMBERS.

The latest constitutions are for sai at this office. You can settle many

## The Country Woman

"WAITIN'?" How dark is the fate of those that

Perhaps they do as examples who had no nerve.
Tis also said things come to us if we nly wait-

That's true, baldness, corpulency, and But that's accumulation, not attain-

This isn't the only time or sphere, The final goal surely is not won here.
But whatever the problem we didn't Only a few year

Suggested by nutrition specialists at South Dakota State College:

1. Shredded cabbage, grated pinearple and sour-cream dressing.

2. Shredded cabbage, chopped pea-

ruts and boiled dressing.
3. Shredded cabbage, diced celery. diced apple, chopped nuts and whip-ped cream flavored with sugar and 4. Shredded cabbage with Thousand

Island dressing.
5. Shredded cabbage, chopped cucumber pickles, diced celery, diced hard-

cooked egg and dressing.

6. Shredded cabbage, dates and nuts with sour cream dressing.

7. Shredded cabbage, grated raw carrots, onion chopped fine, boiled 8. Chopped cabbage, diced pineap-

ple, diced apples. Serve with boiled cressing, garnished with whipped cream and blanched almonds.

9. Cabbage, beets and horse radish with sweetened vinegar. This is a good combination with a meal of bak-

10. Shredded cabbage in combina-tion with other vegetables in a gela-

11. Equal parts of finely shredded cabbage and diced bananas with cream

Cabbage-and-Beet Salad (Main-Dish Salad)

(Main-Dish Salad)

2 large beets.
1 hard-boiled egg.
1-4 c. chopped cabbage.
1-4 c. chopped ham.
Mayonnaise Dressing.
Marinate cabbage and ham with lemon juice or vinegar and salt and pepper, by letting them stand while you hollow out the center of the beets.
Mix the chopped cabbage, meat and hard-hoiled egg with mayonnaise. Fill Mix the chopped cabbage, meat and hard-boiled egg with mayonnaise. Fill the center of each beet with this mixture; top with spoonful of mayonnaise ture; top with spoonful of mayonnaise and a stuffed olive or a strip of pink of more of joy and sweet relief; Not so much of pain or strife, More of worthy things in life, where of weening, fewer wails,

HOME HINTS
(By Aunt Aggie of K. S. A. C.)
For the Quarantined and Convalescing There came a wail from the bed room. "Mother, when will it be time to eat? Mayn't I have some crack-

"I can't keep that child quiet," explained Mrs. Martin in mild exasperation. "Convalescing is so hard for anyone, and especially an active youngster like Judith. It keeps me busy thinking up things to keep her lussy."

Convalescing is a trying period, but if the patient can be kept occupied, the problem is solved. if you have a restless child patient or a quarantined family. Just this word of warning, don't let the convalescent become fatigued with any one task.

become fatigued with any one task.

Clay modeling, coloring with crayons, cutting pictures and making scrap books, dressing paper dolls, etringing large beads and seeds, making animals, furniture, and other figures with toothpicks, corks, nuts, veetables, making lacy doilies by folding and cutting paper in fancy shapes, and making strings of ladies, dogs and other picture cutouts are just a sample of things that may be done. A nicuth organ to play between activities helps immensely.

Bottle dolls may be made as delightful as Raggedy Anns. They can be made thus: Gork an empty bottle. Fad the cork for a head and cover with old muslin or any soft white material. Paint features upon it. Sew on

terial. Paint features upon it. Sew on yarn for hair. Make arms by rolling up a strip of white material and fastening the roll at its center to the neck of the bottle. Then clothe the doll in a piece of material gathered

up a strip of white material and fastening the roll at its center to the neck of the bottle. Then clothe the doll in a piece of material gathered at the neck.

Puzzles may be made by mounting on cardboard a colorful picture, cutting it into odd shapes and having the child put it together again.

Guessing games bring joy, especially rhyme games. 'I'm thinking of word rhyming with done," little Johnny says, and finally you guess the answer is "brother's pop gun."

Union Local 2019.

Met in regular session Feb. 11, meeting in charge of President Chas. Kendall. Contest still rages, will close Feb. 25, striving for a 100 per cent Local.

Have had two good meetings, Feb. 3 met with Mrs. Otto Weide as hostess. Feb. 17 met with Mrs. Will Holmer as hostess. A delightful time was had at both meetings with quilting and a covered dish dinner.

Blessed is the farmer who trusteth

Electric dancers are entertaining. Cut small figures about 1-2 inch long wait,
wait for a proper time or space,
Wait for a favorable starting place,
Wait for somebody to give them a
chance—
Like a poor little toy that must be
wound before it can dance.
They say that those who wait also
serve—

Cut small figures about 1-2 inch long from tissue paper and lay on a table. Put a piece of window glass about 1-2 inches square over them, supported by books or magazines. By rubbing the glass briskly with wool or silk, electricity is created, and the figures perform. This works when there is electricity in the air and the room is cool.

NEBRASKA CREAMERY OUT OF DEBT AND PAYING DIVI-DENDS

After paying all expenses, setting up adequate reserves, and paying \$2,556 interest on shares, the Farmers' How in the world will you ever win
If you don't ever start in to "begin?"
This isn't the only chance to win the to cream stations and producers. This amounted to about 2.4 cents per

The final goal surely is not won here.
But whatever the problem we didn't face,
Whatever the lesson we slight or erase.
Will be waiting where we begin the next race.
I'd rather die young with a busted lung,

In rather die young with a busted lung,

If I'd got it because I worked and sung

And on to the very end of endurance hung.

Because I know, from here I'd go

To the next scene of action, whatever, To the next scene of action, whatever, Whenever, or wherever it may chance to be,

In the year ending November 30, 1927, the Farmers' Equity Co-operative Creamery Association, Orleans, Nebr., manufactured 3,056,152 pounds In the year ending November 30, 1927, the Farmers' Equity Co-operative Creamery Association, Orleans, Nebr., manufactured 3,056,152 pounds of butter. It sold 175 car loads, cough cars to make a train two miles long. Sales from all departments amounted to \$1,200,333, and net profits for the year were \$41,972. The various cream stations issued checks to producers to the number of 250,000. These are some of the important figures from the annual report and audit of the affairs of the creamery association.

Sales of butter amounted to \$1,161. Sales of ige cream, to \$11,187;

Sales of butter amounted to \$1,161,-505; sales of ice cream, to \$11,187; eggs, to \$31,213; poultry, \$952. Gross profits came to \$85,549, and expenses to \$44,576, leaving a net margin of

The creamery opened for business in May, 1917, and had the usual difficulties of a new concern and lost ficulties of a new concern and lost money the first year. Since May, 1918, sands with wonderful results. The prescription costs me nothing. I ask nothit has made a substantial profit each year, and has built up a net worth of \$162,352. In the eight and one-half \$162,352. In the eight and one-half PAUL CASE, Dept. \$54, Brooklyn, Mass. \$162,352. In the eight and one-half years the association has manufactured 13,968,449 pounds of butter, and the yearly margins have reached a total of \$242,584.

(See also Agricultural Co-opera tion, February 15, 1926, p. 72.1

THE GOLDEN RULE Fewer heartaches, fewer tears, Less of need for anxious fears, Less of sorrow, less distress, Less discouraged restlessness; Not so much of crime and vice, Fewer temptings to entice, Not so many courts and jails, When the Golden Rule Prevails. Smaller worries, lighter loads, Less of weeping, fewer wails, When the Golden Rule Prevails. Less of readiness to sneer, More of willingness to cheer; Fewer things impure, uncouth, More of chastity and truth; Less unrighteousness and sin, Less remorse and keen chagrin, Less of all that mars or fails, When the Golden Rule Prevails -Leroy H. Kelsey.

NEMAHA COUNTY The Nemaha County Farmers Un-Convalescing is a trying period, but for the patient can be kept occupied, at the City Hal, Bern, Kansas. Local Perhaps these suggestions will help delegates to attend this meeting. An area to be a restless child patient or effort is being made for a good program, so do not fail to come and come early. There will be plenty of entertainment, and the little city of Bern is a nice place to spend a half holiday.

Leal Strehm, Co. Sec.-Treas.

Joel Strahm, Co. Sec.-Treas.

STAFFORD COUNTY "DOIN'S"
Liberty News.
Local No. 1988 met February 4.
Meeting was in charge of Vice-president Ray Henry. A good business meeting was held after which "Ye Old Time Club" gave a one-act play, "Funch the Peduyk Limited" and a good on the Padunk Limited" and a good social time was enjoyed.

Feb. 18th Meeting.

Was in charge of the president, Earl Hartnett. An order for brooms and flour was placed to supply the Local needs, after which refresh-

Union Local 2019.

the answer is "brother's pop gun."

Flay hide and seek by imagining in legumes, for his soil shall be enyourself hid behind a picture, in a

KANSAS UNION FARMER WEEKLY EXCHANGE If members of the Union have anything to Sell or Exchange, they should advertise it in this department. Rate: 8 cents a word per issue. Count words in heading, as "For Sale," or "Wanted to Buy," and each initial or figure in the address. Compound words count as two words. CASH MUST ACCOMPANY ORDER—TRY THIS DE-PARTMENT-IT WILL PAY YOU.

FOR SALE—Alfalfa seed. Recleaned. Free Sample. George Kaad, Randall Kansas.

SEED CORN FOR SALE. Pride of Sa-Saline \$3.00 per bu.; King Williams \$2.00 per bu. Geo. W. Williams, Oneida, Kans., Nemaha Co.

CABBAGE AND ONION PLANTS, Open field grown. Jersey Wakefield, Charleston Wakefield, Succession, Copenhagen, Flat Dutch. Postpaid: 100, 40c; 300, 90c; 500, \$1.10; 1,000, \$1.75; 5,000, \$7.50. Onions: Prizetaker, Yellow Bermuda, Crystal Wax, Postpaid: 560, 90c; 1,000, \$1.40; 6,000, \$6.50; Express Not Prepaid: Cabbage, 90c thousand; Onions, 75c thousand. Plants hand selected, well rooted. Guaranteed to please or money refunded. Prompt Shipment. COLONIAL FARMS, LAKE CHARLES, LA.

FROST PROOF Cabbage and Onion plants. Open field grown, strong, well-rooted from treated seeds. Cabbage, fifty to bundle, labeled with variety name, damp moss to roots. Jersey Wakefield. Charleston Wakefield, Succession, Copenhagen, Early and Late Flat Dutch. Onions: Prizetaker. Crystal Wax and Yellow Bermuda, Parcel Post Prepald, cabbage: 100, 50c; 200, 75c; 300, \$1.00. 500, \$1.25; 1,000, \$2.00; 5,000, \$8.00. Onions: 500, 90c; 1,000, \$1.40; 6,000, \$6.50. Express Collect, 6,000 and over cabbage, \$1.00 thousand; onions, 75c thousand, Full count. Prompt shipment. Safe arrival. Satisfaction guaranteed. Write for free seed and plant catalog. UNION PLANT COMPANY, Texarkana, Ark.

TOBACCO.

John Vesecky Timkin, Kansae
Peter Mumm Selden, Kansa
H. B. Whitaker Colony, Kansas
Carl E. Clark McPherson, Kansas
R. D. Samuelson Oleburg, Kana

Farmers Union Cooperative Produce Assa. 239 Board of Trade Bidg., Kansas City, Missouri

Farmers' Union Live Steck Commission 406-8-10 Live Stock Exchg. Bidg., Kansas City, Ma. Live Stock Exchange Bidg., Wichita, Kan

Farmers' Union Mutual Insurance Co-Salina, Kansas

Farmers' Union Auditing Association Thomas B Dunn, Salina armers' Union State Bank Kansas City, Kansas

Kansas Union Farmer Salina, Kansas.

A. M. Kinney, President, Huron, Kansas, Jack Stevens, Secretary, Kansas City, Kansas.

LETTER HEADS \$6 PER THOUSAND

\$5 PER THOUSAND

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THE GENERAL PRINTING CO.
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Salina, Kansas

DOGS

FARM WANTED 5579 5737

5579. Misses' Dress Cut in 3 Sizes: 16, 18 and 20 years. A 16 year size requires 31/2 yards of 54 inch material with 1/4 yard of contrasting material. The width of the dress at the lower edge is 11/2 yard.

5737. Girls' Dress
Cut in 4 Sizes: 6, 8, 10 and
12 years. A 10 year size requires 2½ yards of plain material with ½ yard of contrasting material 36 inches wide.
Price 15c.



While in France with the American Army I obtained, a French prescription for the treatment of Rheumatism and Neuritis. I have given this to thou-

**Cured His Rupture** I was badly ruptured while lifting a trunk several years ago, Doctors said my only hope of cure was an operation. Trusses did me no good. Finally I got hold of something that quickly and completely cured me. Years have passed and the rupture has never returned, although I am doing hard work as a carpenter. There was no operation, no lost time, no trouble. I have nothing to sell, but will give full information about how you may find a complete cure without operation. If you write to me. Eugene M. Pullen, Carpenter, 31 N. Marcellus Avenue, Manasquan, N. J. Better cut out this notice and show it to any others who are ruptured—you may save a life or at least stop the misery of rupture and the worry and danger of an operation.

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CLASSIFIED ADVERTISING

FOR SALE—My coon and o'possum hound, Bill. Good as goes into the woods. Trial. Chas. Hicks, Mayfield, Ky., Star Rt., B24.

WANTED—Hear from owner, Farm for sale, Cash price, Particulars, D. F. Bush, Minneapolis, Minn.

POULTRY AND EGGS

PORTER'S CHICKS WILL LAY—Leg-horns, Rocks, Reds, Orpingtons, Wyan-dottes, Anconas, Minorcas, Langshans, Brahmas, Black Glants, Pure brod, Range raised. Postpaid. Live delivery guaran-teed. Circular Free. Porter Chick Co., Winfield, Kansas.

FOR SALE—Pure bred Buff Cochin Bantam eggs \$1.50—settings. Cockereis-and pullets for sale. Lois Morgan, La-Cygne, Kansas.

HATCHING EGGS—Black Jersey Giants \$8.00 per 100; White Lanshams \$6.00 per 100; Selected pens. Short Line Egg Farm, 14. H. Carson, LaCygne, Kans.

MATHIS QUALITY CHICKS. Heavy lay-crs. Leading breeds. \$8.80 hundred up. Catalog Free. Mathis Farms, Box 112, Parsons, Kansas.

To the next scene of action, whatever, Whenever, or wherever it may chance to be, white or whenever, or wherever it may chance to be, whenever, or wherever it may chance to be, whenever, or whenever, or whenever, or whenever, whenever, or whenever, or

NEW RADIO WITHOUT BATTERIES

FOR SALE—Choice Reids Yellow Dent Seed Corn. Heavy yielding type. Carefully hand picked, nubbed and shelled. Test 96. Good yield last season, \$3.00 per bushel, less on 5 bushels or more. If not satisfied return and I will refund price and freight. Stanley Smith, Hiawatha, Kansas.

# Gold Medal Chick Feed



### Money-Back Guarantee!

Breeds healthy, vigorous birds. Gives necessary excercise in scratching. Guaranteed by the world's largest millers. If any sack fails to give complete satisfaction, return unused portion. We will refund full pur-

Sold by Farmers Union Jobbing Assn., Kansas City, Mo.

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Farmers' Union Song Leaf-lets, per dozen ..... 

WHY GAMBLE ON YOUR WHEAT CROP? We Insure Your Wheat Crop Against The Hazards Of: Blow-Out Drought Crinkle Joint Flood Frost Hail

ALL IN ONE COMBINED POLICY OF INSURANCE Our limits of Insurance range from \$7.00 to \$10.00 per acre, according to amount of seed and labor actually invested in the wheat crop. Our Rates are very reasonable and will surprise you.

Our only requirements to obtain this Insurance are:

That your field be in good condition as to moisture.

That the blades have grown at least two inches and can stand inspection as to its healthy condition.\*

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THE LINCOLN MUTUAL INSURANCE COMPANY

Topeka, Kansas We do not write this Insurance in territory where there is now not

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337 Board of Trade Bldg., Kansas City, Missouri

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Farmers' Union Members—Your own Insurance Company gives you absolute protection at Your own Company has greater resources, in proportion to in-surance in force, than any other state-wide mutual company in Kan-

tual Hail Company in Kansas, and the lowest in actual cost. Get in line. The Farmers' Union Mutual Insurance Company of Kansas

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SALINA, KANSAS

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USE UNION WANT-ADS

# You Should Know These Facts

ABOUT THE

# FARMERS UNION MUTUAL LIFE INSURANCE CO.

FIRST-It is a purely mutual legal reserve life insurance company; Nonstock-Non-profit.

SECOND—It insures only farmers, who are preferred risks.

THIRD—Its directors are elected by the policyholders, who control the affairs of the company.

FOURTH-It rebates all profits to policyholders except for required surplus. FIFTH—Reserves and surplus are loaned to policyholders on farm land in the States where the business is written.

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## FARMERS UNION MUTUAL LIFE INSURANCE COMPANY

706 Grand Ave.

Des Moines, Iowa.

# PRODUCE DEPARTMENT

OF THE BOARD OF DIREC-TORS AT THE ANNUAL STOCKHOLDERS' MEETING IN KAN-SAS CITY, FEB. 2,

I am not going to say very much. You have heard the report of the management and Mr. Augustine down at the Plant and the various problems ever the state. Our problems in Disttrict Five are not so very much different than they are in the other diswill probably hear tricts, and you from the rest of them.

The worst trouble we have at home is the slow progress we are making representing the Produce Association tainly miss him. on the sign-up but you know the reason for that. I think those things are going to be eliminated and we will finally get them all signed up. I just want to say that the members

carefully analyzing matters, they have been settled satisfactorily.

I think in the future it will be easier to secure a sign-up as the people have been looking forward to what

enough signers in these two counties to be called one district.

I don't know what my duty is regard to visiting all of visiting all of say I have any grudges, don't hold them and keen them to going to say I have act visited all of them; however, I have been to all of them; how then ome to us instead point out of going to the other fellows. I have been to all of them; how then ome to us instead point out of going to the other fellows of the other fellows for a good many verification for the people in these two counties about the Produce Association; how they were progressing; and some—if good to choice who is a co-operator step in.

Now you people from District Number and seem to defeat the dimersation earn because we keep a good flock of chickens and don't milk so many cours that we had started handling to don't hold them and keep them to us instead to \$5.75; cornfeds up to 6 cents. House the steens up to 9 cents; Reds \$7.50 to \$8.00. Good to choice white face stock calves strong, best steers up to 9 cents; Reds \$7.75 to \$9.00 mills and the event of it becoming a law, we demand our Representative and Senator to us every honorable means to defeat this bill.

And in the event of it becoming a law, we demand our Representative and Senator to us the steers up to 9 cents; Reds \$7.50 to \$8.00. Good to choice white face stock calves strong, best of chickens and don't milk so many to the stations of the dimer will be every form the successary for the success of the success and form the success and form the success and strong the success and strong the success and strong the succ

proceeds derived from these few and feel sure that if the nu ers could be increased at Osawatomie two or three times, the condition there would be very well wiped out so far as cream is concerned.

tion, the local business associations in Miami county had good contracts exceptionally good contracts; a good charge for handling cream and good Or, in other words, that the Produce contracts for handling eggs and, Association has strengthened their you while in the co-operative business, local business association. I have we have this condition—that we must ray everybody the same all over the cver the state that the Produce Assoentire field so far as the service charge is concerned—it hurt these logical marketing proposition that we local business associations because we did not offer them as much as other

companies did. Here the question of overhead comes in. The overhead is larger at was more co-operation. We have not for the station so keep in touch with some places than at others. At Paola and Osawatomie, the overhead is large. Then, too, the taxes are higher than in the smaller places. I don't know just what is going to come of it and just how it is going to be handled. At the present time, it looks like in Miami county we are under a not make the same mistake twice. As cloud. Not because the boys are not co-operators; they have taken hold of every move. My idea of a co-operative business is that all must want to see the Produce Association succeed but not at the expense of the local business associations. The local business association's success is not entirely determined by the amount of profit it may show but the amount of good it has done.

We must all help one another. Let no business kill the other business. I believe if that spirit is secure within will wipe out all the trouble. I thank you.—E. F. Schiefelbusch.

You folks probably will be disappointed in expecting anything from me as a speech is a little out of my

When I was elected one of your board of directors, I never felt equal to the occasion but I am going to do my best. My confidence in the other members of the Board is my only but time is pressing and we want to safety. They act as a "brake" for me. When I get to sliding down the hill, they put on the brake so that I follow. I want to take just a minute's

So, with this group of men to guide your director, I believe the member- tors? Why do you have a Produce thip of District Number Four can Association? Why did you sign a con-

I thank you .- P. F. Peterson.

It will take me longer to tell what that is facing us today, if we follow it I don't know than what I do know. As out. Those are logical questions. You you realize, District Number Six is have the Produce Association because comprised of several counties and, if you were not satisfied with the manwas to do justice to all. I could ner in which your produce had been probably put in about 365 days out marketed before. If you had been of the year. But down there at Burns, satisfied, no Produce Association they pay me to take care of the busi-would have been organized. Not one ness at that station and it isn't very of us would have had any incentive ning around a great deal when you are paying him to look after your ed. there had to be some kind of a

REPORTS GIVEN BY MEMBERS | co-operative plan, it would not be a majority of them. With possibly necessary to go anywhere. For we one exception, you did a good job in realize that it is our problem and we returning all of the Board.

I have been working on this plan who was elected on the first board ever since I knew anything about co- we had and I have a certain little peoperation. That we must co-operate in culiar distinction that does not do everything that is produced on the men any honor but I haven't missed farm and I believe when the major- a session since the organization beity of the people over the country gan. Some have been late on acrealize this, we are going to get count of train connections; some somewhere. My hope and desire is have been absent on account of sick-that I might in some way be able to do something to make this plan more his many other duties, has been calldo something to make this plan more his many other duties, has been call-I will say this for my district that, missed part of the sessions, and I workable than it has been. while we do not have an organization want to say, when he is gone, we cer-

I know from my own experience in every community, I think we have I know from my own experience done fairly well considering the time that we have had some real problems that we have put in on organization to solve and we have made some miswork. I hope that in the coming year takes but we are willing to take the I will be of more use; that I may in blame. If there is any part of the in our district are as loyal as you will find in the other districts. We try to keep them advised of the different things that come up. Of course, we things that come up. Of course, we had little differences but, by heave had little differences but, by heave had little differences but, by he large matters. They have had little differences but, by he large matters. hesitate to call on me to do so. On the other hand, I am going to look to you flattery for merely having done our flattery for merely having done our duty. You put us on the board to do yearlings about 25 lower for the something worth while and, if we knowledge by that is much as a something worth while and, if we week. We sold mixed yearlings cause as I sense your desires, I am something worth while and, if we week. We sold mixed yearlings uided by that in what action might haven't done it, give us a kick. I week. We sold mixed yearlings worth while and, if we week. We sold mixed yearlings week. We sold mixed yearlings to taken in our board meetings. Don't know I am expressing the sentiment ish heifers brought up to 8 cents.

The same is true about poultry.

The same power.

The same straing anching paign, is being made.

The same power.

The same paign, is being made.

The same paign, is being made.

The same paign, is being made.

The same paign, is bei ritory which consists of Woodson, the co-operative way, shall we always er, Mr. Preston Flack, Eskridge, Kan. what is organized in Allen, Anderson and Linn counties, we have thirteen dollars, cents and dimes in it for a gain of 28 pounds.

They showed to your territory and even before a gain of 28 pounds. at Osawatomie stopped without getwhat is organized in Allen, Anderson
ting enough signed up. We have only
ting enough signed up. We have only
and Linn counties, we have thirteen
ting enough signed up. There now and
the co-operative way,
stop and analyze it as to how many
at 10 cents a pound. They showed
that, let's all boost together for a
gain of 28 pounds.
FARMERS UNION LIVE STOCK
bigger and better Produce Association about fifteen signers there now and most of them are small producers of cream. It is next to impossible for the station to grade and test the cream on station to grade and test the cream on the station that the stati ture: out in talking with the managers of the different husiness associations there will his heart be also." Now, if your treasure is immediate personthe different business associations. al gain, that is selfishness, and if you they have felt I believe that we have

talking to a few of the managers in regard to eggs, which they are just tor, can you? Let's make co-operation our treasthe entrance of the Produce Associations in the local business associations in could never hope to get in any other ing is more than they have been get- way. In other words, the dollars and ting selling through old line concerns,

> I thank you. E. L. BULLARD.

heard remarked at different stations

ciation, formed as it is, is the most

Just a word about my fellow board

true we have made mistakes and we

the delegates can render to the people

in their territory, to their board of

directors, and to the management is to air their views at the round table

discussion which we will have later on

I thank you .- II B. Whitaker.

in this meeting.

have ever started.

"THE CAMPAIGN IS ON" The following schedule shows

where our membership campaign starts. The evening of the show may members! I want to say that I have be adjusted to one of the other dates never served on a board where there for the station so keep in touch with always agreed but we have gone into your publicity committee and be detail and stayed on the job until ready to boost a little when your turn things were threshed out. We were

doing the thing that we thought best 25 (February 26-March 1.) for the Produce Association. It is -Show evening of Mar. Wellsville (March 2-3). will probably make more but we will

Baldwin-Show evening of March (March 4-7.) for the management, I will say that, Lawrence-Show evening of Mar. so far as the Board of Directors as a (March 8-10.)

the state; express vourselves and they make good use of the oppor-

We predict that one of the five viewpoints. Once or twice in going We predict that one of the five over the state, I have heard a few stations listed here will make a mark Which complaints about the handling charge for every one to shoot at. Which and, folks. I feel the greatest service will it be?

> "HELP YOUR MANAGER" Your manager has received or will soon receive a letter similar to this one which is addressed to Mr. Sam-

uelson of Olsburg: February 23, 1927. Mr. R. D. Samuelson, Manager, I would like to say a lot of things Olsburg Farmers Union Co-op. Assn.

but time is pressing and we want to Olsburg, Kansas. Dear Mr. Samuelson: time first to review one idea. Why do you have a Board of Direcsociation membership drive at Ols-burg, Kansas, March 10, 11 and 12 ling his stock than he ever did before. tract in the first place? The answer to those three ques tions solves the whole proposition

> Association activities. During the ers Union "boosters." days immediately following the meet-

NETTED MORE THAN EXPECTED Kanopolis, Kas., Feb. 14, 1927 Farmers Union L. S. Commission, Kansas City, Mo.

Gentlemen: Received the account sales of load of stock you sold for me the last of January, and was well pleased. The load netted more than I thought they would.

Yours very truly, L. D. Bates.

STEERS: Lighter receipts this week, demand strongest on heavy-weights. A new top of \$12.75 was made Wednesday on 1491 pound steers, highest price since November 1925. Bulk of good steers sold at \$9.50 to \$10.25. Medium cattle slow, most of them bringing \$7.25 to \$8.75, right good up to \$9.25. The market today showed more activity, sales being made to little better advantage than first of this week.

ing steady for the week, bulk selling at \$8.00 to \$8.50, fair to good \$7.00 to \$7.50, plain 6 to 7 cents. Fleshy feeders brought up to \$9.10.

STOCKERS AND FEEDERS: Clos-

COMMISSION CATTLE MARKET

Chicago, Feb. 24, 1927.

Receipts of cattle have not been tion, heavy this week and all steers that will weigh better than 1300 pounds are higher for the week and this class of cattle look as high as any have only been fed from 100 to 125 letter: days would make the feeder money to hold them a little longer and market Gentlemen: some of this light weight beef.

ter demand for the better grades of teef cows and at the present time these cows selling from \$6.75 to \$7.50° look high in comparison with the light weight steers. The heifer mar-Calves are about steady for the week and good choice shipping calves are in demand. Stockers and feeders are selling high in comparison with the week and good choice shipping calves are selling high in comparison with the beautiful and that is the reason we selling high in comparison with the beautiful and that is the reason we have a lot of such people as well when we get the would have sure changed.

have any quality at all and the better grades will sell at \$8.25 and higher. day we handled a six-car shipment ten members at Olsburg which paid business of our Elevator and Produce Association.

Branch, Iowa, Mr. Gerlitz is one of Branch, Iowa, Mr. Gerlitz is one of the layer feeders in that leading and the layer feeders at Olsburg which paid business of our Elevator and Produce Association.

P. S.—We are all like Brother Mc-Dear Mr. Samuelson:

I am in receipt of a communication he has been shipping to the FARM- Cleburne; Martin W. Mellgren, P. A. inclusive. The most important fea- We want that next shipment of yours ture of the meetings will be the "cooperative moving pictures" shown by
Mr. Francis. The picture programs
will be arranged for the evening of
oither both March 10 and 11.

portunity to discuss matters and an- ments will be made for securing the o'clock. At the close of the meetings

An increase in the membership at velop the heart and brain and not the often that you like to see a man runto go into this organization.

days immediately following the meetning around a great deal when you

After the Association was organizings, Mr. Francis and the men with
Olsburg will prove of mutual beneserved would consist only of coffee, ed. there had to be some kind of a him accompanied by members of head. That head was vested in the orhead. That head was vested in the orhead. That head was vested in the orlegal business association will
offinitely respect for members of duce Association, as well as the Farm
offinitely respect for members of duce Association, as well as the Farm I have made one or two trips into Coffey and Greenwood counties and that is the extent of my travels. It is not that I have not tried to do my times when it was inconvenient for a cuty but it is lack of time that I have not was inconvenient for a cuty but it is lack of time that I have not tried to do my a larger of the campaign for haven't made any more visits. The way I feel about this is that if everybody was so enthusiastic about this ago of the campaign will be dependent of the date or dates of meeting as to the date or dates of meetings association can lend in this to agree with the ladies at all times. Colony March 5th. Mr. Bullard will anyoned and and is quite noisy, fully noise while an empty wagon rattles in that territory.

We are asking that you kindly argured as we know it is always best of them throughout the year at for them throughout the gently appreciated.

We are asking that you kindly argured as we know it is always best of Anderson country will be held at agree with the ladies at all times. Colony March 5th. Mr. Bullard will anyon the sup-ing for local men to ride with our field men during the campaign for the members of your local business association can lend in this daysed. Also notified us they would hold the cuntinue his talk on the Co-operative will be greatly appreciated. Also notified us they would hold the the date or dates of meeting argured as we know it is always best of Anderson country will be held at of the members of your local business association can lend in this daysed. Also notified us they would hold the drive will be greatly appreciated. Also notified us they would hold the the cut will be greatly appreciated. Also notified us they would hold the the drive will be greatly appreciated. Also notified us they would hold the the cut will be greatly appreciated. Also notified us they would hold the the cut will be agreed as we know it is always to I have made one or two trips into ganization itself. The organization solicit likely prospects for members ers Union in general. We are count-

Department of Practical Co-Operation

We are changing the policy of this department, beginning the first of the year. The Meeting Notices that have appeared here to fore were 100% locals for 1926. At this time we are showing only those that are 100% for 1927. All 100% locals for 1927 that wish their meeting notice to be published will receive this service free of charge. Locals that are not paid up in full but want their meeting notice published can have space in this department for One Cent nor word have year.

ALLEN COUNTY
LIBERTY LOCAL NO. 3148\*\*\*\*
Meets the second and fourth Friday of the month. Ray Wilson, Sec.

FAIRVIEW LOCAL NO. 2154\*\*\*\*

Meets the first and third Wednesday nights of each month. Mrs. Chas. L. Stewart, Sec'y.

NEUTRAL LOCAL NO. 2108\*\*\*

Meets the first Tuesday of each month
C. A. Atkinson, Secretary. ELLSWORTH COUNTY
LIBERTY LOCAL NO. 925\*\*\*
Meets every first and third Monday of each month. Ed Mog. Sec'y
TRIVOLI LOCAL No. 1001 \*\*\*
Meets the first Monday evening in each month. W. H. Fleming, Sec'y

Meets on the first Monday of month. F. F. Svoboda, Sec'y.

as this information is received, we MIXED will mail you a supply of announcements and hand bills of the meetings. drive, I am

Yours very truly, (Signed) A. W. Seamans,

the first year's operation of the beard in that respect.

As you know, I am a member of the Board iron the First District which is comprised of Johnson and Miami counties. I think they were among the pioneer counties in signing united in the produce contract which is comprised to be and as a member, I want you folks shows that they had faith and were willing to co-operate. This is also shows that they had faith and were shown by the fact that we have enable given to be taken in our board meetings. Don't had now in a mexpressing the sentiment of the board in that respect.

In conclusion, I just want to say, 57.50 to 88.50. Best fed heifers 9 cents, Bulk is. It has been the policy of this board and the management from the thought of the board in that respect.

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And don't forget that if you have should work, let us know about it so gram and eats committee. This jollifi-

MR. RINGEL AND OTHERS GET THE IDEA

A couple weeks ago we remarked medium quality and only partly fin- through this column that members 1 hed are selling very uneven and are would receive interest dividends on way. In other words, the donard are selling very uneven and are cents are going to trail along behind considerably lower than three weeks all their paid-up stock and suggested all their paid-up stock and suggested their paid-up stock and suggested all their paid-up stock and suggested their paid-up stock and suggested his farm interests there; also at the last Marshall Co. Farmers Union ago. Bulk of receipts are made up of this class of cattle and it is surpriscing the grade of cattle on this order do so would pay up their stock in that are calling below 2000 Years at Courtland Wednesday, that are selling below \$10.00. Looks full. Mr. Herman Ringel of Alma as if good quality steers that weigh as one who got the idea and did some around 900 to 1100 pounds now that thing about it. Let us Quote his Axtell, where he has employment with manager of the Farmers Union Co-Alma, Kan., Feb. 22, 1927.

> this class of cattle slowly and give the In the "Kansas Union Farmer" o beef market an opportunity to unload February 17, I noticed you say that shareholders of the Produce Associa-Butcher market has been fairly tion can now pay their notes in full good all this week and the demand and receive the interest. If you will for choice Kosher cows is stronger let me know what my note calls for, and there has also been a little bet- I will send my check and pay in full. Yours truly,

(Signed) Herman Ringel. Most any of us could write such a letter but how many of us do it. The prices that are being naid for these Produce Association can be made the biggest and best produce marketing ket has been uneven and while the agency in Kansas but whether it does We had five gallons as we though our so forth. terment of the organization.

Now, I would like to say to this meeting that I would like to hear from the delegates from the delegates from the delegates from the delegates out over the state; express yourselves and they make good use of the opporselling good for this class of cows. It have greater faith. The thing we like about Mr. Ringel's letter is the class are about steady for the week fact that it was written

way these low-priced killers are sellway these low-priced killers are sell-ing and there are very few feeders that ar selling below \$7.50 if they have sell-bers are sell-ing instead of 10 per cent, we will it know it does us all good for ing instead of 10 per cent, we will I know it does us all good for us be the biggest and best marketing ag-

shipments of cattle this week. Tues- received checks totaling \$165 from interesting talks on the Union and

from Mr. D. G. Francis, advising that ERS UNION ever since we have been Gillett, Nelson Bros., V. E. Hanson, arrangements have been made for a series of meetings and a Produce Ashas made more money on his feeding Stowell, Munson, Bros., Olsburg.

THE WOODSON COUNTY FARM. ERS' UNION

ourse we men took the east half and quarterly meeting: President, E. L. Mr. Aswell. I just want to ask one questions of course will afford opmeetings of course we men took the east half and
there was two meetings doing business every minute, from 1:30 to 4

any. Secretary Treesures in his district? swer questions pertaining to Produce services of some of your best Farm- the ladies informed us they believed

ELLIS COUNTY
HAYS LOCAL NO. 864\*\*\*\*
Meets the first Friday in each month, alternating Pleasant Hill at 7:30 in the evening with Hays Court House at 2:00 in the afternoon. Frank B. Pfeifer, GREENWOOD COUNTY
NEAL LOCAL No. 1318\*\*\*\*
\_Meets the second and fourth Friday of each month J C. Graves. Sec.

PARK LOCAL NO. 909\*\*\*\*

Meets the last Saturday of each month.

Jas. Hein, Secy.

JEWELL COUNTY.

PLEASANT VALLEY LOCAL NO.

1309\*\*\*\*

Meets the

Meets the first and third Wednesday of each month.Wm. T. Flinn, Sec.

JOHNSON COUNTY
SHARON LOCAL NO. 1744 \*\*\*\*
Meets the last Friday evening of each month. Mrs. Gussie K. DeVault, Sec'y.

lege, the third Saturday in March.
We will ask every Union member
to bring a non-member and let us With best wishes for a successful tell them why they should join, and get the benefits in dollars and cents and have broader and happier lives like we are now enjoying.

We should like to emphasize two ted by a unanimous vote, many stat- Business session.

CALVES & BULLS: Veals steady can use their influence and informa- dictation by the bankers who now Address by E. R. Downie.

Summitt Local 859 held its regular reeting Wednesday evening and after he regular routine of business the evening was turned over to the prowe can pass it on. That's co-opera-Baker and H. A. Waters, who are Now you will notice I said retiring held at Ashland schoolhouse, Satur-

> Mr. Waters is moving to Blue Rapios, Kansas, where he will be close to con- last Marshall Co. Farmers Union REPUBLIC CO. FARMERS UNION of our county organization and Mr. commencing at 1 o'clock sharp. Be-These are the kind of men who make talk on the Co-op. produce business. success of our Farmers Union in- Mr. Jones is a very good lecturer and stitutions, Real Dirt Farmers Union all farmers should hear him. All

members. We are sorry to lose these two good Union workers but they will continue to be instrumental in seeing our Union grow. There was sure a good attendance, the First school was filled to its full capacity and standing room was at a premium. They all came, big and

we really do stand. alone or all to-Our cattle department continues to show an increase over all past records and have handled right around 50 roll of honor. Mr. Seamans recently so M. Hawk, who both gave us very

without it.

J. D. Etz, Beattie, Kansas. Summitt Local have enjoyed these benefits for many

took the west hair of the hall, so of ficers elect are to be installed at this time. I will be pleased to yield now. any; Secretary-Treasurer, John J.
Cooper; Organish F. O. Bice; Conductor, U. C. Butel; Doorkeeper, J.
T. Adams: Executive Committee, U.
C. Butel; Doorkeeper, J.
Sand of them. Moreover, J. C. Butel, R. M. Kaff, Wm. Lyons. E. L. BULLARD, Pres.

JOHN J. COOPER, Sec.-Treas NOTICE ANDERSON CO. MEET-

SAND CREEK LOCAL NO. 462\*\*\*\*
Meets the second and last Friday of
the month. Walter Lott, Sec.

RUSH COUNTY
SAND CREEK LOCAL NO. 804\*\*\*\*
D Meets the first and third Friday est
each month. A. R. Wilson, Sec.

SMITH COUNTY
OAK CREEK NO. 1185\*\*\*\*
Meets at Stuart on the second Monday of each month. H. J. Schwarz.

THEGO COUNTY.

VODA LOCAL NO. 742.

Meets the fourth Friday in every month. Alfred Rensmeyer, Sec.-Treas..

WABAUNSEE COUNTY
FREEMONT LOCAL NO. 2014\*\*\*
Meets the first and third Friday of the month. A. W. Eisenmenger, Sec. month. A. W. Esenmenger, Sec.

pictures are to be shown. As soon next County Union at Pumkin Col- GOVE COUNTY FARMERS UNION

MEETING There will be a meeting of all the members of the Gove county locals at Quinter March 8. You are not only invited, but urged to come. The following is the program:

10:00 a. m. Sing....Grade school chorus .. Farmers Union 11:30 a. m. Song. Male Quartette.

12 m. Dinner. 1:30 p. m. Song, "America" by aud-

Address of Welcome. ....H. S. Male Quartette Song.. 

....Ladies H. S. Quartette The program will be held at the grade school auditorium.

e there and a good report is assured. Everybody welcome. Locals send your delegates.

M. Babb, President. R. H. Trudgeon, Secretary.

RILEY COUNTY UNION quarterly meeting of farmers, but never tiring "Union day, March 12, 1927, beginning at 10 o'clock a. m. All locals are request-ed to send full delegation.

GUST LARSON, Sec. Will hold its first quarterly meeting

members come. G. R. Bindy, Co. Pres. Chas. Hanzlick, Co. Sec. Treas,

TEXT OF BERGER'S SPEECH ON FARM RELIEF BILL (Continued from page 1) Even the workmen, stepchildren as

small, old and young, and some that they are and always were, have been could not walk at all. but they were given some benefits through legislahere just the same. We had oysters tion, such as eight-hour workdays, galore and light refreshments for child labor laws, workmen's compenthose who did not care for "oysters." sation laws, minimum wage laws, and We began the work of this congress

> Only the farmers, although they represented the most important in-

farms, have received no remediel legislation whatever.

Being Pushed to Peasant Level. They are in great danger of being pushed down to the level of the European peasant if they do not look out. Our ruling class demands that the American farmers shall provide food and faw material for American industry for American labor at prices no higher than foreign manufacturers Mr. Landon's page because we all and foreign labor set them for in forread it and would be in the dark eign countries, while these manufacturers are enjoying the benefits of a high tariff at the present time, and

years in the past.
Mr. Aswell. Will the gentleman Held a good meeting at Piqua, Feb. 19. Not a large crowd but an extra good crowd. The Ladies club took the west half of the hall, so of ficers elect are to be installed at this

> Mr. Berger. I have some few thousand of them. Moreover, I represent every Socialist farmer in the country. Gentleman, I am one of the members who sneaks rarely, and whenever I have something to say I wish you would give me a chance. (Applause.)