UNIVERSITY AND COLLEGE PHYSICAL EDUCATION FACULTY SALARY SCHEDULES IN RELATION TO JOB RESPONSIBILITIES

bу

ARCHIE CHARLES RINGGENBERG

B. S. Kansas State College, Pittsburg, 1962

9984

A MASTER'S REPORT

submitted in partial fulfillment of the

requirement for the degree

MASTER OF SCIENCE

Department of Physical Education

KANSAS STATE UNIVERSITY Manhattan, Kansas

1972

Approved by:

J. M. Evans CBC

1972 R4 1972 R55

ACKNOWLEDGEMENT

I would like to express my appreciation to Professor Thomas M.

Evans of the Physical Education Department for his time and professional advice in the development of this report.

My deepest appreciation goes to my wife, Verlene, for her encouragement and understanding during the accumulation of data, writing, and oral examination of this report, without which this paper could not have been completed.

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CHAPTER I

INTRODUCTION

In our capitalistic society, individuals are concerned about financial incomes to support the material, physical, and emotional needs of himself and his family. Individuals seek work opportunities which provide income to meet the needs of the family. The type of work, pay, hours, and such become of interest to the family provider.

Statement of the Problem

The teaching profession has voiced concern that salaries are inadequate but responsibility and hours excessive. To scientifically gather information related to this opinion and validate this long heard statement, this report was undertaken.

The salary of teachers in higher education institutions in relation to professional qualifications, teaching hours, other hours, faculty rank held, and cost of living in a specific geographic location is considered essential in pursuit of support or denial of this statement. In addition, the methods used by institutions for granting salary increases, awarding such increases, and awarding professional promotions is essential. The physical education faculty was selected as the resource group to provide facts in support or denial of the claim of inadequate pay and excessive responsibilities.

Statement of the Purpose

The purpose of this report is to collect and analyze general

information of physical education staff members concerning their faculty rank, degree, teaching credit hours, and clock hours as these factors pertain to salaries. Additional information collected includes bases for professional promotion, bases for salary increases, and methods of awarding such increases. All data was secured from physical education department personnel in colleges and universities having populations of 10,000 or more students.

Rationale of the Problem

Administrators of physical education have few facts to aid them in determining what salaries should be paid to their staff members. There is little concrete evidence to point out how professional promotions and awards are given. It is hoped that the materials gathered in this problem may aid an administrator in the decisions of salary bases, increases, and job promotions according to his particular location.

Delimitations of the Problem

One hundred eight colleges and universities were identified from The Blue Book of College Athletics, 1970-71 with students populations of over 10,000 populations. Both state supported and privately endowed institutions were included.

A three-part questionnaire was constructed designed to provide that specific information necessary to analyze the methods by which institutions determine basic salary schedules, salary increases, and faculty promotions.

Copies of the questionnaire as well as stamped, self addressed

envelopes were mailed to the Physical Education Department Chairman of each college and university included in the survey. A copy of the questionnaire plus the list of colleges and universities polled and their student populations is provided in the Appendix.

Limitations of the Problem

This study is limited by several factors. The number of questionnaires returned could have been substantially improved possibly by the use of a shorter questionnaire. A second limiting factor was the failure of department chairmen to provide information on both male and female staff members. Sections D and E of the questionnaire tended to be confusing to some persons answering the sections and should be explained differently if used in some future research.

CHAPTER II

TREATMENT OF DATA

Selection of Questions

Questions to be placed in the questionnaire were selected in anticipation of the factors which might influence the salaries physical education staffmembers receive. An interview with T. M. Evans, the chairman of Kansas State University Department of Physical Education, 1971, aided the author greatly in selecting questions concerning the bases for staff promotions and salary increases as well as the methods of awarding such increases.

Coding Procedures

The data in the following pages has been carefully coded to prevent lengthy explanations of each item in the body of this report. The codes were also used for the computer analysis of the results. Explanations of the coding procedures are as follows:

A. Each school is coded by three numbers, two numbers followed by a decimal point and a third number. A school designated by the first number one (1) indicates a school with 10,000 to 15,000 student population. A school designated by the first number two (2) indicates a school with a population of more than 15,000 students. The second number of the school code is an arbitrary number used only to differentiate between schools. The third number designates male or female staff. Male staff is

shown by decimal point one (.1); female staff, by decimal point two (.2).

- B. The vertical and horizontal columns found on the correlation tabulations are referred to as A, B, C, etc. The letters' definitions are as follows:
 - A. faculty rank
 - B. highest degree held
 - C. major field credit hours taught
 - D. required credit hours taught
 - E. total clock hours per week
 - F. nine months salary
 - G. adjusted salary (nine month's salary adjusted by the cost of living index based on high, middle, or low income bracket and geographical location¹).
- C. Faculty ranks were designated the following numerical values because of computerized computations:
 - 1 Professor
 - 2 Associate Professor
 - 3 Assistant Professor
 - 4 Instructor
 - 5 Assistant Instructor
 - 6 Graduate Assistant
- D. The highest degree held by physical educators was designated by the following numerical values:

¹See Appendix B.

- 1 Bachelor of Arts
- 2 Bachelor of Education
- 3 Bachelor of Science
- 4 Master of Science
- 5 Master of Arts
- 6 Master of Education
- 7 Doctor of Education
- 8 Doctor of Philosophy
- 9 Physical Therapist
- E. The actual numerical value was used for the remaining columns C through G.

(Note that because of the way numerical values have been assigned, a negative high correlation between rank and salary, for example, still shows that the higher ranking staff member would receive higher pay.)

Statistical Methods

Using the above coding procedures, Pearson's Product Moment correlations were used on all the appropriate data. Arithmetic means were also computed. All statistical work was done by computer at the Kansas State University Computer Science Department.

CHAPTER III

DATA ANALYSIS AND RESULTS

Survey Results

One hundred eight institutions received questionnaires. Sixteen institutions returned completed questionnaires. Seven institutions returned incomplete questionnaires and could not be used. Eighty institutions did not respond. Five institutions returned unanswered questionnaires with reasons why it was not completed.

Table 1 shows the survey results by response and percentage.

Table 1
Survey Results

Schools Contacted	Number 108	Percent 100%
Returned Completed	16	15%
Returned Incomplete	7	6%
Returned with Regrets	5	5%
Not Returned	80	74%

The poor response could have been reduced by a shorter questionnaire requiring only 30 minutes answering time. The sensitive information requested could have limited the number of responses itself. Sections of the questionnaire may have been confusing and should be clearly

explained in future research. The failure of department chairman to respond in student academic requirements limited the amount of data available.

Response by Institutions

The information received from the returned questionnaires was analyzed and recorded. Correlations of the six previously identified columns concerning rank, degree, etc. were computed using the Pearson Product Moment correlation formula. Means of the six columns were computed by institution and will be included with the correlations.

Significant correlations or means will be mentioned with the institution response. Response concerning bases for salary increases, methods of awarding salary increases, and bases for professional promotion will be discussed for each institution.

Institution identification, code data, and definitions may be referred to in previous pages of the report. The coded * identifies significant correlation of .05, and the coded ** identifies significant correlations of .01.

INSTITUTION 11.1

Correlations reveal that among the eighteen faculty members the higher the faculty rank, the higher the salary.

Mean figure indicate the average teaching load involves one hour of major course instruction and four hours of required course instruction.

The average faculty rank among the eighteen faculty members is Assistant Professor. The average degree held is the Master of Arts.

			Correlation							
A	-							3.17		
В	-0.491*	-						4.89		
С	-0.217	0.199	-					.72		
D	-0.170	-0.351	-0.127	-				3.50		
Ε	-0.593 [*]	0.573*	0.040	-0.196	-			44.8		
F	-0.932**	0.499*	0.188	0.121	0.555*	-		13,175		
G	-0.932**	0.501*	0.188	0.115*	0.553*	0.999**	-	12,354		
	A	В	C	D	E	F	G			

INSTITUTION 11.2

Correlations reveal that among the eleven faculty members the more total hours expended the higher the salary, and lower ranking teachers instruct more of the required physical education courses.

Mean figures indicate the average faculty member teaches only one hour of physical education major courses.

	ž.		Co	rrelation				Mean
A	-							3.55
В	-0.316	-						3.73
С	0.286	0.112	-					.36
D	0.776**	-0.316	-0.144	-				4.55
E	-0.278	0.259	0.417	-0.174	<u></u>			20.73
F	-0.249	0.154	0.078	0.124	0.842**	-		9,875
G	-0.270	0.167	0.070	0.107	0.840**	0.999**	-	9,249
	A	В	С	D	E	F	G	

Bases for salary increases are seniority for faculty ranks 1, 2, 3, and 4. All other faculty ranks salary increases are negotiated annually.

Methods of awarding salary increases are automatic increases for service in various amounts by rank and negotiated increases up to 6% in addition to the automatic raise.

Rank	Yearly Amount
1	\$500
2	400
3	350
4	200

Bases for professional promotion is attainment of higher degrees, research, and teaching efficiency.

INSTITUTION 12.1

Correlations reveal among the seven faculty members the salary is related directly to faculty rank.

Mean figures indicate the typical rank is Associate Professor, required courses taught amount to less than one hour, ten hours are taught in the major course classes, and the typical degree is a Doctor of Education. The mean figures indicate a very high faculty rank and high professional degree attainment. This institution was high quality individuals instructing the major physical education courses.

				Mean				
A	-							2.00
В	-0.123	-						6.86
С	0.525	0.297	-					9.86
D	0.0	0.0	0.0	-				0.00
E	0.0	0.0	0.0	0.0	-			40.0
F	-0.921 ^{**}	-0.114	-0.755	0.0	0.0	-		13,257
G	-0.921**	-0.114	-0.755	0.0	0.0	-	-	14,185
	A	В	С	D	E	F	G	

INSTITUTION 12.2

No correlations of significance.

Mean figures indicate the four faculty members teach no required courses.

Bases for salary increases are merit as interpreted by the department head.

Methods of awarding salary increases are automatic 5% annual increases for all full time faculty members.

Bases for professional promotion is attainment of higher degrees research, teaching efficiency, or publications.

INSTITUTION 13.1

Correlations reveal among the twenty-one faculty members higher faculty rank results in higher salary.

Average degree is a Master of Science.

		Correlation								
A	=			5				2.52		
В	-0.417	=						4.95		
C	-0.307	0.644	5.					2.95		
D	0.115	-0. 555**	-0.693**	-				5.10		
E	0.650**	-0.608**	-0.635**	0.458*	-			18.5		
F	-0.870**	0.438*	0.235	-0.007	-0.527*	-		10,100		
G	-0.897**	o.655**	0.472*	-0.289	- 0.688**	0.842**	-	11,498		
	A	В	С	D	E	F	G			

INSTITUTION 13.2

No correlations of significance.

Only two teachers, both Associate Professors, one has a Master of Science degree, the other a Bachelor of Science degree.

Bases for salary increases is a merit rating system for faculty ranks 1, 2, 3, and 4. Other salaries are negotiated.

Salary increases are awarded in set amounts by rank.

Rank	Amount
1	\$1,000
2	750
3	500
4	250

Bases for professional promotion is attainment of higher degrees, research, and teaching efficiency.

INSTITUTION 14.1

Correlations reveal among the thirty-seven faculty members rank is related to salary.

No significant mean data

	Correlation										
A	-							3.65			
В	-0.447 ^{**}	-						5.41			
С	-0.532**	0.305	-					4.87			
D	0.466**	-0.187	-0.693**	-				5.08			
Ε	-0.426 **	0.008	0.470**	0.000	-			13.6			
F	-0.951**	0.366*	0.513**	-0.496 **	0.430**	-		10,941			
G	-0.939**	0.352*	0.498**	-0.460**	0.427**	0.992*	f _	11,119			
	A	В	С	D	E	F	G				

Bases for salary increases is a Union controlled % increase.

Increases are awarded at 6.5% for all ranks annually.

Bases for professional promotion is high degree, or teaching efficiency for ranks 1, 2, 3, and 4. All other ranks depend on contributions to the institution for any increase.

INSTITUTION 15.1

Correlations of the fifteen faculty members reveal higher salaries result from higher rank achievement.

No significant mean data, as the institution balances the required course instruction time with major course instruction. The eighteen total class clock hours, if valid, are lower than the normal institution.

	Correlation								
A	-							2.80	
В	-0.385	-						5.40	
C	0.661**	-0.025	-					2.80	
D	-0.460	0.443	-0.523	-				3. 53	
Ε	0.0	0.0	0.0	0.0				18.0	
F	-0.885**	0.326	-0.674**	0.484	0.0	-		12,151	
G	-0.883**	0.322	-0.671 * *	0.486	0.0	0.999**	-	13,372	
	A	В	С	D	E	F	G		

Bases for salary increases for faculty ranks 1, 2, 3, and 4 is merit and an annual scheduled increase.

Salary increases are awarded from \$100 to \$700 per individual.

Professional promotions are awarded for degree attainment and teaching efficiency.

INSTITUTION 16.1

No significant data of correlations or means.

				Correlation			Mean
A	-						2.52
В	-0.443*	=					5.52
C	0.0	0.0	-			360	0.00
D	-0.302	0.337	0.0	=			19.0
E	-0.458*	0.538*	0.0	0.559**	-		23.1
F	-0.643**	0.198	0.0	0.007	0.078	-	13,372
G	-0.648 **	0.196	0.0	0.001	0.072	0.999** -	13,133
	A	В	С	D	E	F G	

Salary increases are based on merit for ranks 1, 2, 3, and 4.

Other ranks based on evaluation and merit.

Salary increases are awarded by legislation.

Professional promotions are based on research, teaching efficiency, and service to institution.

INSTITUTION 17.1

Correlations reveal among the twenty three faculty members higher faculty ranks result in higher salary, the higher faculty rank results in teaching more major courses, the higher the rank the less required courses taught, and the more major courses any teacher instructs, the fewer required courses the instructor must teach.

Mean figures reveal a balanced teaching load carried by all teaching personnel.

				Mean				
A	-			9				3.00
В	-0.664**	-						5.44
С	-0.774**	0.666**	-			9		4.74
D	0.764**	-0.449*	-0.853**	-				4.61
E	0.235	-0.362	0.008	-0.079	=			12.2
F	-0.717**	0.499*	0.428*	-0.582 **	-0.269	-		13,403
G	-0.717**	0.499*	0.428*	-0.582**	-0.269	-	-	13,135
	A	В	С	D	E	F	G	

Bases for salary increases is a merit system controlled by the State College Board for all faculty ranks.

Method of awarding salary increases were not answered in the survey.

Bases for professional promotion is attainment of higher degrees, research for rank 1 and 2, and teaching efficiency for all faculty ranks.

INSTITUTION 21.1

Correlation data reveals among the sixteen faculty members the higher faculty rank teaches most major courses, the more major courses taught the higher the salary, and the more major courses taught the less the total hours per week. The more major courses taught the less time is spent teaching required courses, higher ranking teachers teach fewer required courses, and the more required hours taught the salary will be lower. Finally, the higher in rank the lower the number of total hours per week, higher the rank, the higher salary, and the more total hours per week the lower the salary.

Mean figures reveal no significant data.

	Correlation						Mean	
A	_							2.56
В	- 0.539*	-				w.		6.19
С	-0.947**	0.611*	=					5.25
D	0.848 **	-0.643**	-0.934**	-				12.2
E	0.919**	-0.589*	-0.939 ^{**}	0.919**	-			18.2
F	-0.809**	0.733**	0.847 ^{**}	-0.818**	-0.793**	-		10,817
G	-0.821**	0.731**	0.860**	-0.824**	-0.806**	0.999**	-	12,554
	A	В	С	D	E	F	G	

INSTITUTION 21.2

Correlations reveal among the eight faculty members the higher in rank, the higher the salary, higher ranking teachers instruct more major courses, and teach fewer required courses.

The more major course hours instructed the fewer required courses were taught, and the salary was higher. Finally, the more required courses instructed the more total hours were required weekly.

Means figures demonstrated the average faculty rank is an Assistant Professor

	Correlation							Mean
A	-							3.13
В	-0.487	-						6.00
С	-0.931**	0.427	:=:					4.88
D	o.867**	-0.330	-0.85¼*	_				12.5
E	0.603	0.115	-0.487	0.809*	-	•		15.9
F	-0.763*	0.666	0.823*	-0.721*	-0.269	-		9,639
G	-0.765*	0.678	0.819*	-0.721*	-0.272	0.999**	-	11,060
	A	В	С	D	E	F	G	

Bases for salary increases are merit evaluations for faculty rank 1, 2, 3, and 4. Other ranks were not mentioned.

Methods of awarding salary increases varies in relation to existing funding. No breakdown figures are available.

Bases for professional promotion is degree attainment, research,

teaching efficiency, and professional attitude.

INSTITUTION 22.1

Correlation figures reveal among the twelve faculty members the higher the faculty rank, the higher the salary. Also, the more total hours expended per week the larger the salary.

Mean figure provided no significant data.

			Co	rrelation				Mean
A	-							2.83
В	-0.107	-						5.25
С	-0.196	0.173	-					6.68
D	0.381	-0.498	-0.403	-				3.17
E	-0.503	-0.186	0.447	-0.128	<u> </u>			39.8
F	-0.786**	-0.290	0.327	-0.052	0.723**	-		11,119
G	-0.790**	-0.282	0.323	-0.057	0.720**	0.999**	· -	12,052
	A	В	С	D	E	F	G	

INSTITUTION 22.2

Correlation figures reveal among the six faculty members the higher faculty rank instructors receive higher salaries.

Mean figures provided no significant data, as the average faculty rank is Assistant Professor, average degree attained is Master of Arts, and total clock hours amounts to thirty two hours per week.

			Co	rrelation			Mean
A	-						3.00
В	-0.136	=					5.17
С	-0.532	-0.285	-				6.67
D	0.479	- 0.521	-0.584	n - x			2.83
E	-0.595	-0.561	0.554	0.075	-		32.8
F	-0.938*	0.231	0.365	-0.458	0.595	-	9,145
G	- 0.935*	0.239	0.349	-0.451	0.588	0.999** -	9.923
	A	В	С	D	E	F G	

Bases for salary increase are teaching, research, service to department, and publications for rank 1, 2, 3, and 4.

Salary increases are awarded, but no set amount annually.

Bases for professional promotion are degree attainment, research, teaching efficiency and service to institution.

INSTITUTION 23.1

Correlations reveal that among the twenty-five faculty members the higher rank teachers receive higher salaries, and the more major courses instructed the fewer required courses are taught by one individual.

Mean figures provided no significant data, except this institution has the highest mean figure for total hours expended per week. Forty eight hours is more than any other institution answering the questionnaire.

			Cor	relation				Mean
A	-							2.96
В	-0.173	-						5.00
С	-0.218	0.535**	-					8.24
D	0.316	-0.525**	-0.823**	-				2.88
E	0.075	0.505*	0.343	-0.061	-			48.8
F	-0.751 ^{**}	0.059	0.173	-0.115	0.038	-		12,594
G	-0.744**	0.057	0.174	-0.115	0.041	0.999**	-	13,715
	A	В	С	D	E	F	G	

INSTITUTION 23.2

Correlations reveal that among the 10 faculty members higher rank results in higher salary, and the more required hours taught the fewer major courses would be instructed by one individual.

Mean figures provided no significant data.

			Cor	relation				Mean
A	• _							2.10
В	-0.066							4.70
C	0.167	0.464	-					7.30
D	-0.142	-0.479	-0.997**	-				4.80
E	-0.277	-0.417	0.237	-0.236				48.0
F	-0.857 **	-0.052	-0.315	0.288	0.065	-		10,642
G	-0.850**	-0.040	-0.296	0.267	0.068	0.999**	-	11,654
	A	В	C	D	E	F	G	

Bases for salary increases is merit controlled, or equivalent to the annual cost of living increase.

Method of awarding salary increases is annually for ranks 1, 2, 3, and 4. Other faculty no higher than 8% annually.

Bases for professional promotion are degree attainment, research, teaching efficiency and service.

INSTITUTION 24.1

Correlations among the thirty four faculty members reveal higher rank results in: higher degrees, fewer required courses, more total hours, and higher salary. Higher degree individuals receive higher salaries and teach fewer required courses. The more required courses an individual teaches the fewer total hours spent per week, and the lower the salary.

Means figures reveal assistant professor is the average faculty rank.

	비		Correlation					
A	-							4.38
В	-0.894**	-						4.32
С	-0.101	0.128	-					8.84
D	0.958**	-0.907**	-0.060	100-100 100-100				3.35
E	-0.896 **	0.741**	0.005	-0.880 **	-			32.5
F	-0.976**	0.859**	0.001	-0.966**	0.932**	-7		7,279
G	-0.976**	0.859**	0.017	-0.966**	0.931**	0.999**		7,977
	A	В	С	D	E	F	G	

INSTITUTION 24.2

Correlation figures reveal among the twelve faculty members the higher rank individuals receive the higher salary.

Mean data reveals teachers have less than two hours of required course instruction per individual.

	Correlation							Mean
A	_							3.25
В	-0.293	_						4.33
С	-0.322	-0.025	_					8.75
D	0.546	-0.151	-0.550	=				1.83
E	-0.651*	0.042	0.286	-0.614*	-			38.0
F	-0.897**	0.333	0.189	-0.368	0.657*	-		11,375
G	-0.884**	0.344	0.195	-0.360	0.631*	0.998**	-	12,331
	A	В	С	D	E	F	G	

Bases for salary increases are seniority for faculty ranks 1 and 2, merit for ranks 1, 2, 3, and 4, and duties versus teaching load for 1, 2, 3, and 4 faculty ranks.

Methods for awarding salary increases were not conclusive.

Bases for professional promotion are degree attainment, research, teaching efficiency, and professionalism of the individual.

INSTITUTION 25.1

Correlations reveal among the twenty two faculty members faculty rank results in higher salary.

No significant mean data.

			Cor	relation				Mean
A	=							3.14
В	-0.696 **	-						4.77
С	0.415	-0.464*	-					3.50
D	-0.484*	0.555**	-0.238	-				5.50
E	-0.290	0.154	-0.213	-0.089	-			28.8
F	-0.827**	0.706**	-0.666**	0.498*	0.372	2=		11,294
G	-0.830**	0.700**	-0.671**	0.494*	0.370	0.999**	-	12,039
	A	В	С	D	E	F	G	

INSTITUTION 25.2

Correlation among the 16 faculty members reveal rank relates to higher salary, higher the degree the fewer major courses are taught, the more major courses taught the less required courses are assigned, the more major courses taught the less the salary, and the more total hours expended the higher the salary.

No significant mean data.

	Correlation						Mean	
A	=							3.18
В	-0.585*	F						4.88
С	0.792**	-0.7 79**	-					8.50
D	-0.319	0.616*	-0.751**	_				7.44
E	-0.699**	0.357	-0.483	-0.148	: :			27.8
F	-0.923**	0.644***	-0.781 ^{**}	0.269	0.795 ^{**}	-		10,245
G	-0.930 ^{**}	0.645**	-0.784**	0.281	0.779**	0.999**	-	10,882
	A	В	C	D	E	F	G	

Bases for salary increases are merit for all faculty ranks.

Methods of awarding salary increases are:

Rank	Amount
1	5%
2	3%
3	2%
4	2%

Bases for professional promotion are degree attainment and teaching efficiency for faculty ranks 1, 2, 3, and 4.

INSTITUTION 26.1

Correlations reveal among the fourteen faculty members the more total hours spent per week the more salary received by the individual.

Mean figures indicate the average degree is a Master of Education.

		Correlation						
A	-				æ			3.00
В	-0.516	<u></u>						6.29
C	-0.407	0.214	_			7 3 1		3.29
D	0.524	-0.074	-0.672**	_				1.71
E	-0.632*	0.410	0.059	-0.096	-			23.9
F	-0.737**	0.543*	0.406	-0.373	0.829**	-		10,600
G	-0.738**	0.545*	0.406	-0.373	0.827 ^{**}	-	-	10,643
	A	В	С	D	E	F	G	

Bases for salary increases for all faculty rank is merit evaluation.

Method of awarding salary increases for faculty ranks 1, 2, 3, and 4 are annual amounts of 9% per rank salary.

Bases for professional promotions are degree attainment and teaching efficiency.

. INSTITUTION 27.1

Correlations reveal among the fourteen faculty members the higher faculty rank receives the higher salary, and the higher faculty rank teaches more major courses.

Mean figures indicate required courses are taught less than one hour a week per individual.

	Correlation					Mean	
A·							2.14
В	-0.775**	-					6.79
С	0.806**	- 0.659*	-				10.2
D	0.457	-0.508	0.292	-			0.29
E	0.251	-0.290	-0.191	0.075			22.2
F	-0.514	0.015	-0.330	-0.176	-0.023	-	18,057
G	-0.513	0.019	-0.330	-0.178	-0.024	0.999** -	17,532
	A	В	С	D	E	F (3

INSTITUTION 27.2

Correlation reveal among the eight faculty members the more major course hours of instruction the more total hours will be spent per

week.

Mean figures indicate required courses are taught less than one hour per week.

	Correlation						Mean	
A	-							2.63
В	-0.672	-						6.75
C	0.631	-0.587	-					12.0
D	0.0	0.0	0.0	-				0.00
E	0.452	-0.510	0.892 ^{**}	0.0	-			22.3
F	-0.397	-0.048	-0.491	0.0	-0.205	=		14,875
G	-0.403	-0.035	-0.476	0.0	-0.184	0.999**	-	14,459
	A	В	С	D	E	F	G	

Bases for salary increases are faculty rank seniority. Other factors are research, publication, teaching efficiency, service, professionalism. Salaries are retained at the same rate three years at a time.

Method of awarding salary increases vary from \$500 to \$1,800, effective when the 3 year salary schedules are validated.

Bases for professional promotion are degree attainment, research, teaching efficiency, publication, institution and public service, and professionalism.

INSTITUTION 28.1

Significant correlations reveal higher faculty rank results in higher salary, higher degrees receive higher rank promotions, and

higher degree holders receive higher pay.

Mean figures of interest among the twelve faculty members show the average degree is Doctor of Education, average rank Associate Professor, and average teaching load in required courses is less than one hour per week.

		Correlation						Mean
A	-							2.08
В	-0.698*	120 200	il d					7.33
C	0.157	-0.045	-					7.33
D	-0.234	0.269	-0.674*	-				0.67
E	-0.363	0.157	0.518	-0.167	-			13.4
F	-0.949**	0.664*	-0.196	0.170	0.233	-		14,041
G	-0.948 **	0.657*	-0.195	0.164	0.232	0.999**	-	13,677
	A	В	С	D	E	F	G	

CHAPTER IV

CONCLUSIONS AND IMPLICATIONS

Conclusions Based on Correlations

Twenty two institutions replied with adequate information for correlations to be run. This resulted in a total of three hundred eight correlations which could provide significant data for positive statements of relationship of salary to rank, etc.

Fifty correlations were of high significance to establish positive proof relations of staff characteristics. Significant correlations are:

Staff Characteristic	Number of Institution	Possible Number of Institution
Higher Faculty Rank to Higher Salary	17	22
More Total Hrs. to Higher Salary	4	22
Higher Faculty Rank to Major Course Teaching	1,	22
Higher Faculty Rank to Less Required Teaching	5	22
More Major Courses to Less Required Courses	6	22

Higher faculty rank results in higher salaries. Of interest, degrees did not correlate to higher salary in any significant correlation. Rank regardless of degree is the prime consideration of

salary an individual will receive.

Higher salaries are received by individual who contribute more total hours per week. It is worthy of note that several higher rank teachers recorded heavy total hour figures, but few teaching hours in major or required course instruction.

Higher ranking faculty members tend to teach major field courses as opposed to required courses and tend to teach few required courses. The lower ranking faculty teach the majority of the required courses. Fifteen correlation relate to the major course versus required courses instructed by higher faculty, the better paid faculty member, and the faculty member who teaches almost exclusively major courses. If similar research is conducted, interpretation of correlations could provide a complete report itself. A larger survey return would have provided too much correlation data to be handled in such a limited document.

Conclusions of Means

The coded tables provide a comparison by institution and category of the means figures of faculty rank, degree, teaching credit hours in major and required courses, total hours weekly, nine months salary, and adjusted salary.

In institutions under 10,000 population men are associate professors with a Master of Arts degree, teach 3 credit hours per semester in major course and 5 credit hours in required courses, spend 20 hours weekly other than teaching, receive a nine months salary of \$12,000+, and have a national adjusted income of \$12,800, CAT I MEN.

			Ca	tegory I	Men		
	A	В	С	D	E	F	G
11.1	3.167	4.889	.722	3.500	44.778	13,175.94	12,354.44
12.1	2.000	6.857	9.857	0.000	40.000	13,257.14	14,185.14
13.1	2.524	4.952	2.952	5.095	18.571	10,100.62	11,498.43
14.1	3.649	5.405	4.865	5.081	13.595	10,941.59	11,119.19
15.1	2.800	5.400	2.800	3.533	18.000	12,151.20	12,232.66
16.1	2.524	5.524	0.000	19.000	23.048	13,372.52	13,133.76
17.1	3.000	5.435	4.740	4.609	12.217	13,403.04	13,135.21

At institutions under 10,000 population women are Assistant Professors, with a Master of Science Degree, teach 6 credit hours per semester in major courses and 3 credit hours in required courses, spend 30 hours weekly other than teaching, receive a nine months salary of \$9,800, and have a national adjusted salary of \$10,000, CAT I WOMEN.

	Category I		Women				
	A	В	C	D	E	F	G
11.2	3.545	3.727	.364	4.545	20.727	9,875.36	9,249.73
12.2	3.000	4.500	10.500	1.500	40.000	10,125.00	10,833.75
13.2	2.000	3.500	5.000	4.000	17.500	9,475.00	11,180.50

At institutions over 10,000 population men are Associate Professors, with a Master of Education degree, teach 7 credit hours in major courses and 5 hours in required courses, spend 25 hours other than teaching, receive a nine months salary of \$12,000+, and have a national adjusted salary of \$13,000, CAT II

			Ca	tegory I	I Men		
	A	В	C	D	E	F	G
21.1	2.562	6,188	5.250	12.187	18.187	10,817.81	12,554.69
22.1	2.833	5,250	6.683	3.167	39.750	11,119.08	12,052.25
23.1	2.960	5.000	8.240	2.880	48.760	12,594.00	13,715.12
24.1	4.382	4.324	8.842	3 .3 53	32.471	7,279.26	7,977.62
25.1	3.136	4.773	3.500	5.500	28.773	11,294.82	12,039.77
26.1	3.000	6.286	3.286	1.714	23.857	10,600.00	10,643.50
27.1	2.143	6.786	10.214	0.286	22.214	18,057.14	17,532.86
28.1	2.083	7.333	7.333	0.667	13.417	14,041.66	13,677.08

At institutions over 10,000 population women are Assistant Professors, with a Master of Science Degree, teach 8 hours in major courses and 4 hours in required courses, spend 24 hours other than teaching, receive a nine months salary of \$9,000+ and a national adjusted salary of \$10,000+, CAT II WOMEN.

			Cat	egory II	Women		
	A	В	C	D	E	F	G
21.2	3.125	6.000	4.875	12.500	15.875	9,639.38	11,060.75
22.2	3.000	5.167	6.667	2.833	32.833	9,145.83	9,923.50
23.2	2.100	4.700	7.300	4.800	48.100	10,642.00	11,654.20
24.2	3.250	4.333	8.750	1.833	38.000	11,375.00	12,331.00
25.2	3.187	4.875	8.500	7.438	27.813	10,245.38	10,882.75
27.2	2.625	6.750	12.000	0.000	22.250	14,875.00	14,459.00

In general, men physical education staff members have higher rank status than their women counterparts (Associate Professor vs.

Assistant Professors). Men have higher degrees than women counterparts (M.A. vs. M.S.). Men teach less hours in major courses than women counterparts (4½ vs. 7½). Men teach similar amounts of required courses (8 vs. 9). Men spend less hours other than teaching in a week (45 vs. 54). Men receive a higher nine months salary than women (\$12,000+ vs. \$9,500). Men receive a higher national adjusted salary (\$12,000+ vs. \$10,000).

In institutions under 10,000 population faculty ranks are equal to institutions over 10,000 population, teaching hours in major courses are less, teaching hours in required courses are less, degree achievements are lower, hours other than teaching are equivalent, and salaries are lower for nine months, but equivalent by a national adjusted salary. Physical education staff members at institutions of less than 10,000 population have equal pay to their larger institution counterparts, but less requirements on their time, and lack the prestiage of the larger institution.

Of special interest the mean salaries for all faculty ranks at all institutions computes as follows:

Rank	Number of Rank	Mean Salary
Professor	47	\$17,253
Associate Professor	57	14,255
Assistant Professor	135	12,976
Instructor	88	10,132
Assistant Instructor	6	6,470
Graduate Assistant	48	2,320

Conclusions of Salary Increases and Promotions

The bases for salary increases is merit for faculty ranks 1, 2, 3, and 4 at eleven of the fifteen institutions. This method is the overwhelming favorite of contacted department chairmen. The bases for determining meritorous salary increases would be the subject of research in the future. The evaluation of the faculty member by institution administrators appears to be the sole pay check factor.

Methods of awarding salary increases are fixed amounts at yearly intervals in ten of the fifteen institutions. Pay increases are awarded for all full time faculty.

Bases for professional promotion tends to depend on research, degree attainment, and teaching efficiency in fourteen of the fifteen responding institutions. Professional conduct, and service to institutions were mentioned several times. Methods of determining teaching efficiency would be a subject for a future research problem.

Implications of the Problem

The results of this study seem to indicate that physical educators are not overworked nor are they underpaid. The maximum time per week spent on teaching or teaching related activities was 48 hours with the average teaching load 28 hours. The average salaries for professor, associate professor and assistant professor all ranked above the \$12,643 which is considered the annual minimum salary for the high income bracket by the U. S. Department of Labor. Those physical educators with the rank of instructor are considered middle class and only assistant instructors and graduate assistants, normally part-time employees, are considered within the low income bracket. Another

factor administrators should notice is that the average salaries in this report have been salaries based on a 9-month school term whereas the salaries used as the bases for determining the income brackets by the Department of Labor are yearly salaries.

Though the results of this problem may not be to the liking of some physical educators, it is hoped that they will use the information found here to increase salaries if their institutions are below average and to reduce work loads if the loads are excessive.

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APPENDIX A

Table 2

Institutions Survey Data

	CATEGORY I, BELOW 15,000	5,000			CATEGORY II, ABOVE 15,000	3 15,000	
Men	Institution	Population	Момеп	Men	Institution	Population	Women
11.11	Buffalo University	000,11	11.2	21.12	Auburn University	15,300	21.2
12,1	U. of Texas, El Paso	000,11	12.2	22,1	Kansas University	16,000	22.2
13.1	S. W. Louisiana	12,000	13.2	23.1	Wayne State	16,000	23.2
14.1	Central Michigan	13,000		24.1	Colorado State	17,200	24.2
15.1	Northern Iowa	13,000		25.1	North Texas State	15,000	25.2
16,1	Washington State, Pullman	13,000		26,1	U. of Nebraska	19,000	
17.1	Mankato State	13,300		27.1	U.C.L.A.	28,000	27.2
				28,1	Southern California	30,000	
	The statement of the st	The state of the s	The state of the s				

APPENDIX B

Table 3

TABLE 126. Annual Costs of a Lower Budget for a 4-Person Family, Spring 1970

ption	floth- ing Other Security Per- and Family and Dis- sonal Per- Medi- Con- sonal cal sump- Other In- come Care Care tion Costs surance Taxes	\$807 \$562 \$345 \$343 \$345 \$ 719 820 580 359 345 352 738 753 480 281 334 316 636		850 516 346 340 330 747 764 469 284 339 328 714	517 363 333 463 283 327	830 649 323 342 401 647 836 513 278 342 335 788 958 884 327 424 417 1,661
Cost of Family Consumption	Cl 1 1 Frans - F porta - sc tion (\$505 481 610	505 646		1,57 594	505 622 868
t of Fam	Hous-	\$1,429 1,453 1,322	1,633		***	1,335
Cos	Food	\$1,905 1,933 1,780	1,999	1,802	,	1,878 1,828 2,314
	Total	\$5,553 5,626 5,226	-,-,			5,520 8,513 8,280
	Total Budget	\$6,960 7,061 6,512	7,351	6,873 6,783	6,424 6,150	6,910 6,978 10,783
	Area	Urban United States Metropolitan Areas Nonmetropolitan Areas	Northeast: Boston, Mass. Nonmetropolitan Areas	Cedar Rapids, Iowa Nonmetropolitan Areas	Atlanta, Ga. Nonmetropolitan Areas	Bakersfield, Calif. Nonmetropolitan Areas Anchorage, Alaska

Bureau of Labor Statistics, Bulletin 1705. 1971.

APPENDIX B (continued)

Table 4

TABLE 127. Annual Costs of an Intermediate Budget for a 1-Person Family, Spring 1970

Area	Total Budget	Total	Food	of Fami Hous- ing	ily Cone Trans- porta-	Sumptio Cloth- ing and Per- Sonal Care	medi- cal	Other Family Con- sump- tion	Other Costs	Social Security and Dis- ability In- surance	Per- sonal In- come
Urban United States Metropolitan Areas Nonmetropolitan Areas	\$10,664 10,933 9,600	\$8,205 8,382 7,421	\$2,452 2,491 2,281	\$2,501 2,579 2,158	\$912 916 894	\$1,137 1,153 1,065	\$564 582 483	\$639 661 540	\$539 576 509	\$387 389 377	\$1,533 1,586 1,293
Northeast: Boston, Mass. Nonmetropolitan Areas	12,037 10,419	9,128	2,653 2,478	3,120 2,508	937	1,166	562 504	690 1551	571 533	374 388	1,964 1,470
North Central: Cedar Rapids, Iowa Nonmetropolitan Areas	10,614 9,862	8,126	2,268	2,561	945	1,191	521 473	97/5	536 518	374 374	1,578
South: Atlanta, Ga. Nonmetropolitan Areas	9,523 9,041	7,415	2,283 2,214	1,977 1,904	883 881	1,099 1,034	522 466	651 536	512 498	374 375	1,222
west: Bakersfield, Calif. Nonmetropolitan Areas Anchorage, Alaska	10,040 9,885 14,535	7,785 7,555 10,826	2,331. 2,245 2,833	2,127 2,227 3,992	942 867 1,163	1,128 1,170 1,347	651 516 885	606 530 606	524 496 406	217 374 844	1,283 1,460 2,686

Bureau of Labor Statistics, Bulletin 1705. 1971.

APPENDIX B (continued)

Table 5

TABLE 128. Annual Costs of a Higher Budget for a 4-Person Family, Spring 1970

			Cost	Cost of Family Consumption	ly Cons	umption	586				
Area	Total Budget	Total	Food	Hous-	Trans- porta- tion	Cloth- ing and Per- Me sonal (Medi- cal Care	Other Family Con- sump- tion	Other	Social Security and Dis- ability In- surance	Per- sonal In- come Taxes
Urban United States Metropolitan Areas Nonmetropolitan Areas	\$15,511 15,971 13,459	\$11,346 11,658 9,949	\$3,092 3,162 2,785	\$3,772 3,915 3,133	\$1,183 1,204 1,091	\$1,655 1,676 1,555	\$688 606 505	\$1,056 1,096 880	\$903 919 833	\$387 389 377	\$2,876 3,006 2,300
Northeast: Boston, Mass. Normetropolitan Areas	17,819 14,41	12,797 10,647	3,303	4,761 3,535	1,308	1,710 1,515	588 525	1,127 889	976 868	374 888	3,672
Cedar Rapids, Iowa Nonmetropolitan Areas	15,390	11,243	2,891	3,857 3,437	1,452	1,715	270	1,057	897 850	374 374	2,006
Atlanta, Ga. Nonmetropolitan Areas	13,765	. 10,177 9,442	2,908	2,953	1,113	1,615	543 1488	1,045 809	845 808	374 375	2,360
Bakersfield, Calif. Nonmetropolitan Areas Anchorage, Alaska	14,283 13,982 20,301	10,557 10,134 14,275	2,912 2,722 3,496	3,185 3,282 5,575	1,174 1,039 1,374	1,597 1,647 1,896	676 537 915	1,013 907 1,019	864 838 1,050	448 374 417	2,414 2,638 4,550

Bureau of Labor Statistics, Bulletin 1705. 1971.

APPENDIX B (continued)

TABLE 129. Indexes of Comparative Costs Based on a Lower Budget for a 4-Person Family, Spring 1970

Table 6

	.					
	Personal Income Taxes	100 103 88	107	104 99	80 75	90 110 231
	Other Family Con- sump- tion	100 101 81	108 80	100	105	አዌጵ
Ľ	Medical Care	100 103 85	99	92 83	92 82	211 91 157
Cost of Family Consumption	Clothing and Per- sonal Care	100 102 93	102 94	105	9,6	103 104 119
of Family	Trans- porta- tion	100 95 121	100	88 149	90 118	100 123 172
Cost	Housing	100 102 93	111	105	9½ 86	93 100 205
	Food	100 101 93	105	95	92 89	99 96 121
	Total	100 101 94	106	98	38	99 1149
5	Total Budget	100 101 94	106 96	99	88	99 100 155
20	Area	Urban United States Metropolitan Areas Nonmetropolitan Areas	Northeast: Boston, Mass. Nonmetropolitan Areas	Cedar Rapids, Iowa Nonmetropolitan Areas	Atlanta, Ga. Nonmetropolitan Areas	west: Bakersfield, Calif. Nonmetropolitan Areas Anchorage, Alaska

Bureau of Labor Statistics, Bulletin 1705. 1971.

APPENDIX B (continued)

Indexes of Comparative Costs Based on an Intermediate Budget for a 4-Person Family, Spring 1970 TABLE 130.

Table 7

				Cost o	f Family	Cost of Family Consumption	-		2*
Area	Total Budget	Total	Food	Housing	Trans- porta- tion	Clothing and Per- sonal Care	Medical Care	Other Family Con- sump- tion	Personal Income Taxes
Urban United States Metropolitan Areas Nonmetropolitan Areas	100 103 90	100 102 90	100 102 93	100 103 86	100 100 98	100 101 94	100 103 86	100 103 85	100 103 84
Northeast: Boston, Mass. Nonmetropolitan Areas	113 98	111	108	125	103	103	100	108 86	128 96
Cedar Rapids, Iowa Nonmetropolitan Areas	100	33	88	102 94	10h 99	105 95	87 87	100 85	103
South: Atlanta, Ga. Nonmetropolitan Areas	88 85 85	88	88	79 76	97 97	97 91	88	102 84	80 71,
west: Bakersfield, Calif. Nonmetropolitan Areas Anchorage, Alaska	94 136	95 132	95 92 116	85 89 160	103 95 128	99 103 118	115 91 157	95 95 95 95	84 95 175

Bureau of Labor Statistics, Bulletin 1705. 1971.

APPENDIX B (continued)

Table 8

TABLE 131. Indexes of Comparative Costs Based on a Higher Budget for a 4-Person Family, Spring 1970

				Cost o	f Family	Cost of Family Consumption	-		
Area	Total Budget	Total	Food	Housing	Trans- porta- tion	Clothing and Per- sonal Care	Medical . Care	Other Family Con- sump- tion	Personal Income Taxes
Urban United States Metropolitan Areas Nonmetropolitan Areas	100 103 87	100 103 88	100 102 90	100 104 83	100 102 92	100 101 94	100 103 86	100 104 83	100 105 80
Northeast: Boston, Mass. Nonmetropolitan Areas	115	113 94	107 97	126 94	111	103 93	100 89	107 84	128 90
North Central: Cedar Rapids, Iowa Nonmetropolitan Areas	66	99	93 16	102 91	97 91	104 96	92 84	100 83	101 85
Atlanta, Ga. Nonmetropolitan Areas	. 89 82	838	94 87	78 74	97 97	98 91	92 83	99 82	82 70
west: Bakersfield, Calif. Nonmetropolitan Areas Anchorage, Alaska	92 90 131	93 89 126	94 88 113	84 107 148	99 88 316	96 100 115	115 91 156	98 98 86	84 92 159

Bureau of Labor Statistics, Bulletin 1705. 1971.

APPENDIX C

Table 9
Cost of Living Index

	Lower	Inter- mediate	Higher		Lower	Inter-	Higher
	Income	Income	Income		Income	Income	Income
11	-1	-7	· - 6	21	+18	+15	+12
12	+4	+7	+7	22	+10	+8	+3
13	+12	+15	+18	23	+3	+8	+10
14	+0	+1	+0	24	+12	+7	+10
15	+1	0	+1	25	+4	+7	+7
16	0	-3	-1	26	+1	0	+1
17	- 2	-2	-2	27	-8	-1	- 3
				28	-8	-1	-3

Handbook of Labor Statistics, 1971, U. S. Department of Labor, Bureau of Labor Statistics, Bulletin No. 1705.

APPENDIX D

Dear Sir:

In cooperation with the Physical Education Department, Kansas State University, I am in the process of compiling information for a Master's Report.

I have constructed a five part questionnaire under the guidance of Professor Thomas M. Evans, and with the approval of Doctor Charles B. Corbin. The questionnaire will provide administrative information necessary tocompile a list of staff assignments, salaries, faculty rank, etc. of 108 four-year institutions in the United States having enrollments over 10,000 students.

Inclosed you will find:

- A. Five part questionnaire
- B. Instruction Sheet
- C. Self-addressed return envelope

If the consolidated information would be of assistance to your institution, copies of the report will be available after 1 May 1972.

Please return the questionnaire prior to 20 February to facilitate timely completion of my report.

I appreciate your participation in my research efforts and thank you in advance for your assistance.

Sincerely,

ARCHIE C. RINGGENBERG

APPENDIX D (continued)

QUESTIONNAIRE INSTRUCTION SHEET

Part I and II General Information, (Men) and (Women)

- A. Faculty Rank no names, complete categories A through F as it pertains to each member of the staff in the listed faculty ranks.
 - B. List Degree
 - C. Break down individual instructors teaching load.
 - D. Enter number of hours, Example: 15 Physical Ed. 3 Golf
- E. Enter hours per week considered professional assignments other than Physical Ed. for salary purposes.
- F. Enter amount of annual salary for 9 month contract or 12 month contract.

NOTE:

Under Faculty Rank list the total number of graduate assistants in the Men and Women's Physical Education Department. Categories B through E are not desired. In Column F include average salary schedule for 9 months pay period of graduate assistants.

Part III - Check appropriate block or blocks for each faculty rank.

Part IV - Check appropriate block or list amount in Other column for each faculty rank.

Part V - Check appropriate block or blocks for each faculty rank. Use Other Column, if remarks are included.

APPENDIX D (continued)

General Information of Men's Physical Education Staff Members. Complete the spaces for all faculty without using names. ï

圧	Salary Amount 9 mos or 12 mos.
Ħ	Total Class Clock Hours for other assignments per week
D	Total Class Clock Hours per week for Phys. Ed assignment
D	Teaching Credit Hours Majors Required
В	Highest Degree Held
A	Faculty Rank

Prof.

ssoc. Prof

Asst. Prof. (1-10)

(01-1)

Instr. (1-10) sst. Ins

No. of grad. Assts.

APPENDIX D (continued)

General Information of Women's Physical Education Staff Members. Complete the spaces for all faculty without using names. ij

1	1 1
Ŀ	Salary Amount 9 mos or 12 mos.
E	Total Class Clock Hours for other assignments per week
D	Total Class Clock Hours per week for Phys, Ed assignment
O	Teaching Credit Hours Majors Required A 은 은 A 은 은
В	Highest Degree Held
А	Faculty Rank

Prof. (1-6)

Assoc. Prof. (1-6)

Asst. Prof. (1-10)

Instr. (1-10)

Asst. Ins. (1-6)

No. of Grad.

Assts. Total

All Ranks Equal REMARKS:

Asst Instr

Grad Asst

Increase by percentage 2% 3% 4% 5% 6% 7% 8% Other

Increase by yearly amount \$100 \$200 \$300 \$400 \$500 \$600 \$700 Other

(Check the appropriate block or list amount, if other is

Method of Awarding Salary Increases.

appropriate

IV.

Faculty Rank

Assoc Prof

Prof

Asst Prof Instr

APPENDIX D (continued)

(Check appropriate answer in rank blocks) Bases for Salary Increases. III.

Rank	l. Seniority	2. Merit	3. Annual salary Schedule	4. No definite Plan	5. Other - (List)
Prof Assoc. Prof Asst Prof Instr					
Asst Instr Grad					
REMARKS:		19	a A	e	ŷ.

APPENDIX D (continued)

Bases for Professional Promotion, to each faculty rank. (Check appropriate block) **.**

Faculty Rank		Degree		Teaching		
	Ph.D.	Ph.D. M.S. or M.A.	Research	Efficiency	Other	Other (Explain)
					,	
Professor						
Assoc. Prof						
Asst. Prof						
Instr		•				
Asst. Instr						

REMARKS:

UNIVERSITY AND COLLEGE PHYSICAL EDUCATION FACULTY SALARY SCHEDULES IN RELATION TO JOB RESPONSIBILITIES

by

ARCHIE CHARLES RINGGENBERG

B. S. Kansas State College, Pittsburg, 1962

AN ABSTRACT OF A MASTER'S REPORT

submitted in partial fulfillment of the

requirements for the degree

MASTER OF SCIENCE

Department of Physical Education

KANSAS STATE UNIVERSITY Manhattan, Kansas

1972

Data obtained from the twenty two institutions represent only a sample of the one hundred eight institutions contacted.

General staff information figures from the answered questionnaires were correlated using the Pearson Product Moment Method to
determine the relationship between salaries and other faculty
administrative requirements. Data was investigated at the 0.05
level of significance. All correlations are included in the report
and correlations above 0.75 were discussed.

Results of salary schedules, methods of awarding salary increases and bases for professional promotion were tabulated to determine general trends only.

The statistical analysis revealed that (1) higher faculty rank correlates to higher salaries, (2) higher salaries are received by individuals who spend high total hours weekly in the performance of their duties, (3) higher faculty rank individuals teach major courses, (4) lower faculty rank individuals teach required courses, (5) physical education staff members at institutions of less than 10,000 student population have equal pay, but less requirements of time than their larger institution counterparts, (6) bases for salary increases relate directly to meritorious achievement, (7) salary increases are awarded by fixed amounts annually and (8) professional promotion depends on research, teaching efficiency, and higher degree attainment.

It is concluded that physical educators represented in this report are not overworked nor are they underpaid. Average working hours per week in connection with teaching duties is only twenty

eight hours. According to the Department of Labor, only faculty ranks of assistant instructors and graduate assistants are in the low income bracket of the U. S. population. Professors, Associate Professors, and Assistant Professors are in the high income bracket.

Though the results of this report may not be to the liking of some physical educators, it is hoped they will use the information found here in comparison to their own staff conditions. Consideration of staff adjustments may be influenced by these figures.