



The Kansas Union Farmer

ORGANIZATION

EDUCATION

COOPERATION



THURSDAY, MARCH 3, 1932

NUMBER 29

VOLUME XXIV

A CO-OP. CONFERENCE

FARMERS UNION AND ORGANIZATIONS SPONSOR MOVEMENT

Development of Cooperative Marketing in Kansas to Be Shown at Agricultural Coop. Conference

APRIL 14 AND 15

Conference to Take Place at Manhattan; Urge Large Attendance from All Over State of Kansas

Cooperation as carried on by Kansas farmers will occupy the spotlight at Manhattan, Kansas, on April 14 and 15, according to plans tentatively completed by a committee which had been appointed for this purpose, and which met in the offices of the Kansas Board of Agriculture in Topeka on Friday, February 26. The committee was headed by Dr. W. E. Grimes, head of the department of Agricultural Economics at the Kansas State Agricultural College. Dr. Grimes has made an extensive study of the development of cooperative marketing as fostered by the Farmers Union and other organizations.

The meeting which will be held Thursday afternoon and evening, April 14, and Friday forenoon, April 15, will be known as an Agricultural Cooperative Conference, and is a successor to the former Cooperative Schools which have been held in the past. The various counties over the state will have representation at this conference, and the development of cooperative marketing and purchasing will be brought to the attention of those attending, and plans will be formulated for further development.

Leaders in cooperative marketing and purchasing will also be in attendance and will have parts on the various programs.

Necessarily, the different programs will be brief, due to the fact that only parts of two days are to be devoted to the conference. However, in the brief programs, much can be accomplished, for all who are to take part are constructing their talks and discussions with the idea in view of telling a whole lot in a short period of time.

The program the first afternoon, Thursday, will be presided over by C. C. Cogswell, of Pretty Prairie, Kansas, state master of the Grange. In this program, various commodities and their relation to cooperative marketing or purchasing will be discussed. The program will begin at 1:30 o'clock.

Insurance will form the basis of the first discussion, which will be led by E. C. Mingenback of McPherson, Kansas, and J. C. Russell of Manhattan. Other insurance leaders will be there to assist in the discussion.

Cooperative marketing of dairy products comes up next for consideration on the program. A. W. Seamans, manager of the Farmers Union Cooperative Produce Association, has been selected to discuss this phase of cooperative marketing, as it applies to butterfat and creamery products. Another cooperative leader will discuss the cooperative program as it affects the marketing of fluid milk.

The cooperative marketing of potatoes will be discussed by Mr. Cochran, of Topeka. The potato growers are well organized in Kansas, and this will be an interesting part of the program.

Marketing of wool cooperatively is another subject to be discussed on Thursday afternoon on the program. This subject will be handled by Marshall Ross of Gibbons, Nebraska.

George W. Hobbs, manager of the Farmers Union Live Stock Cooperative Co. at Kansas City, will represent the Farmers Union in the discussion of cooperative live stock marketing.

Speaks on Cooperation

Cooperative marketing as carried on by Farmers Union marketing agencies formed the basis for a talk delivered over station WBBW, Topeka, Friday evening, February 26, by Floyd H. Lynn, Kansas Farmers Union secretary. Mr. Lynn said, in part:

"Over a period of years during which Farmers Union marketing and purchasing agencies have been operating, Kansas farmers have, through these agencies, saved thousands upon thousands of dollars in addition to the money they have saved in the purchase of goods. This is a fact which has been enhanced, and they are in a position, in a limited way, to exercise bargaining power. It is a fact that the farmers' bargaining power is limited in proportion to their limited support of organized agriculture, or in proportion to the extent to which membership among farmers in cooperative farm organizations is limited. In other words, if by some miracle every farmer could be induced to affiliate with the Farmers Union or some other such farm organization—one hundred percent—the farmers' bargaining power would be complete, and he, through his representatives, could meet with representatives of other industries, or on an equal footing, and say: 'We have to have this price for this product, and we will pay you a fair and equitable price for your product.' But when only about one out of every three farmers is affiliated with organized agriculture,

the bargaining power is only about one-third developed.

"Getting back to the savings returned to Kansas farmers because of patronage of their own marketing agencies, it is timely to note that even in such a year as we had in 1931, thousands of dollars were sent back to Kansas farmers in the form of patronage dividends and refund checks, particularly in the case of live stock shippers. This is indeed a happy circumstance, because losses have been nightly common among live stock producers. Farmers Union members in Kansas and surrounding states, and stockholder customers—who have to be members in good standing of some state farm organization in order to become stockholders—have received or will receive checks from the Farmers Union live stock firms at Kansas City, Wichita, and South St. Joseph.

"The Farmers Union Jobbing Association is another cooperative institution which has kept thousands of dollars in the pockets of Kansas farmers, which otherwise they would not have. The earnings of this firm, reported in the press and in your Kansas Union Farmer, were placed in reserve, with the result that this firm is in a strong and healthy condition, able to handle your marketing efficiently and at a very considerable saving.

"The Union Oil Co., with headquarters in North Kansas City, Mo., is another cooperative firm which has kept thousands of dollars on the farms of Kansas and neighboring

(continued on page 4)

PROMINENT LEADER IN FARMERS UNION CLAIMED BY DEATH

M. V. Gates of Logan, Kansas, Passed Away Saturday, February 20, after Illness of About Two Weeks

WAS STATE OFFICER

Had Been Familiar Figure at Farmers Union Gatherings for Quarter of Century; Leaves Large Family

Death has again taken its toll from among the leaders of the Kansas Farmers Union. M. V. Gates, of Logan, Kansas, who has held the office of doorkeeper for the Kansas Division of the Farmers Union, for nearly a quarter of a century, has passed on to his eternal reward. The active in civic life, and was active in the Farmers Union, was a familiar figure at Farmers Union gatherings for quarter of a century; leaves large family.

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Mr. Gates was a leader in his community, having always sponsored the things that stood for progress, and for the well being of his neighbors. He had been a member of the Farmers Union ever since the organization came into his community. He was active in civic life, and had served two terms as county commissioner. His retirement from office came about a year ago.

Mr. Gates was a successful farmer, and was always a hard worker. His residence in the Logan community dated back into the 1890s. He and Mrs. Gates were the parents of thirteen children, all of whom with one exception are still living. Several of the children still live in the neighborhood of the old home at Logan.

Mr. Gates was well known all over the state of Kansas, because of his long association with the Farmers Union. He was a familiar figure at all state Farmers Union conventions.

He will be sadly missed at future conventions and Farmers Union gatherings. He had much to do with the development of the Farmers Union in his county, and his influence and counsel were depended upon by his neighbors. His death was a distinct loss to Kansas and to the Farmers Union. The Kansas Union Farmer joins with the sympathies of friends in extending sympathy and condolence to the loved ones he left behind.

RANDOLPH HEADS LIST WITH NINE CAR LOADS

Coad, Nebr., Follows Closely With Eight Cars During January; Others Are Listed Here

The Farmers Union Shipping Association at Randolph, Kansas, which is managed by Emil Samuelson, has the honor of shipping the largest number of car loads during the month of January, 1932. This shipping association started the year out right by shipping nine loads to be sold by the Farmers Union firm. Eight of these nine loads were hogs, and one was made up of cattle.

The Live Stock Shipping Association at Cozad, Nebraska, of which Edward Neilson is manager, very nearly tied the Randolph outfit for first honors, for Mr. Neilson's association shipped in eight loads during January. Six of these were straight loads of hogs, and two were mixed loads.

The Ames Shipping Association, Ames, Kansas, managed by Edw. Gephner, and the Frankfort, Kansas, Farmers Union Live Stock Shipping Assn., with Glen Leopold at its head, each shipped a total of five loads during the month. The Newton, Mo., Shipping Association, managed by E. F. Judd, registered with four loads for January.

Other shipping associations which shipped car loads during January, follow:

Alma Farmers Union Elev., Alma, Kas.; Alta Vista Farmers Union, Alta Vista, Kas.; Angus Ship. Assn., Angus, Nebr.

Farmers Coop. Grain Co., Blue Rapids, Kan.

Centralia Farmers Union Bus. Assn., Centralia, Kas.; Chase County Coop. Assn., Cottonwood Falls, Kas.; Henry Woolf, Mgr., Clay Center, Kas.; Claudell Elev. and Ship. Assn., Claudell, Kas.

Downs-Cawker Ship. Assn., Downs, Kas.

Geo. Lockwood, Mgr., Erie, Kas.; Gothenburg Ship. Assn., Gothenburg, Nebr.; Jake Slingsby, Mgr., Green, Kas.; Dan McGrath, Mgr., Greenleaf, Kas.

Farmers Union Coop. Assn., Holbrook, Nebr.

Ira V. Ayers, Mgr., LaCygne, Kas.; Don E. Page, Mgr., Laredo, Mo.; Linn Shipping Assn., Linn, Kas.; L. C. Cleveland, Mgr., Lowry City, Mo.; Ed. Mauch, Mgr., Ness City, Kas.

Olsburg Farmers Union, Olsburg, Kas.; Osgood Shipping Assn., Osgood, Mo.

Lane Staadline, Mgr., Fortis, Kas.

Geo. Hammerland, Mgr., St. Marys, Kas.

Tindall Farmers Exchange, Tindall, Mo.

Vassar Live Stock Ship. Assn., Vassar, Kas.

Farmers Coop. Supply Co., Wakefield, Kas.; Walsburg Farmers Union, Leonardville, Kas.; Waterville Farmers Grain & L. S. Co., Waterville, Kas.

The Co-Operator.

FARMERS UNION JOBBING ASSN. GRAIN SALESMAN

One of the outstanding younger men connected with Farmers Union activities in Kansas, is Roy D. Crawford, grain salesman with the Farmers Union Jobbing Association at Kansas City. Mr. Crawford has been with the Farmers Union firm since July 25, 1924, at which time he started in as an office boy. He has the proper background for his present work, while he



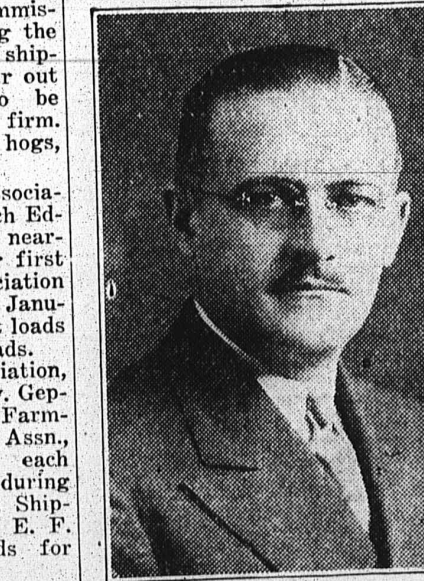
ROY D. CRAWFORD

was a youth in school. He went through high school at Cottonwood Falls, his home community. He had his first contact with cooperative marketing and purchasing while working in the Farmers Union store at Strong City, during his high school days. His ability and attitude for the cooperative work was recognized, and he was given the opportunity to be in charge of the Jobbing Association.

He has made much of the opportunity. Under the training of H. E. Witham, Mr. Crawford made rapid progress within the firm. He knows the problems of the farmers, and takes more than passing interest in doing his part to help the producers get every cent possible out of their grain when it comes to market. He has been grain salesman for the Farmers Union for four years, and is one of the best known men on the trading floor of the Board of Trade building. Mr. Crawford has a charming wife, who formerly was an employee of the Jobbing Association.

MANAGES MERCHANDISE DEPT. JOBBING ASSN.

T. C. Belden, better known to Farmers Union folks all over the state as Ted, is the manager of the merchandise department of the Farmers Union Jobbing Association at Kansas City. He is a thorough cooperators and an efficient business manager. He has had charge of the merchandise department since 1927, and first entered the employ of the Jobbing Association in



T. C. BELDEN

September, 1924. During a relatively short period of time, he left the employ of the Association and was associated with a hay farm at Kansas City. This was early in his business career.

Ted Belden was born and raised on a farm. The old home farm is near Horton in Brown county, where his father and mother still reside. He was educated in Horton, having graduated from the Horton high school. He lived on the farm up until the time of his enlistment in the army, after which he served as a non-commissioned officer with 110th Engineers. He served in France with his division, and subsequently left the army with an enviable military record. After leaving the military service, he returned to the home farm, where he operated for a few years. His next move was to Kansas City, and to the Jobbing Association. He was married while living on the farm near Horton.

Mr. Belden has had a great deal of cooperative experience in addition to that with which he comes in contact during the discharge of his duties in the Jobbing Association office. He has a wide acquaintance all over the state of Kansas, and is secretary of the Kansas Managers Association.

CORN PRICES CUT AT YARDS

Live Stock shippers in the territory tributary to the Kansas City market will be interested to know that the prices of corn, fed to stock by the Kansas City Stock Yards Co., has been reduced from \$1.10 per bushel to 95 cents per bushel.

PRODUCE ASSN. CREAMERY PLANT NOW AT COLONY

Last Pound of Butter Shipped out of Kansas City Last Monday; Last Churning Sunday

EQUIPMENT MOVED

Sufficient Equipment Left in Kansas City to Handle Churning and Shipping Until Colony Plant Ready

The last pound of Union Gold butter has been produced at the former location of the Farmers Union Cooperative Produce Association creamery at 201 Oak St., Kansas City, Mo. Production is now under way at the new location of the plant which is at Colony, Kansas. The last churning at the Kansas City location was on Sunday, February 28. The first churning at the new Anderson county location was on Wednesday of this week, March 2.

Thus, the operations of the Farmers Union creamery plant, known as plant number one, have been transferred from the original location, where the plant had been in operation since 1925, to its new location where a new building has been erected especially for the purpose of housing it. And thus has been carried another step forward the policy of improving the service of the Association to its cooperative members.

The transition has been under way for some time. Sufficient equipment was taken to Colony to allow production to be carried on in the plant, and at the same time enough machinery was retained at the Kansas City location to allow production and shipping to be started in Colony. Ernest Augustine has had charge of the dismantling and reinstallation of the equipment. The work of moving the equipment began on Monday, February 15. The remaining plant equipment and office equipment was moved early this week, after the last shipment of butter had been made on Monday.

O. W. Schell will be in charge of operations at the Colony plant. Mr. Schell has been with the firm for many years, and is well qualified to take charge of the plant in its new location. N. A. Ormsby, formerly in charge of the egg department at the Kansas City plant, is now in charge of the plant known as plant number two at Wakeeney, Kansas. A. W. Schell will continue as general manager of the Association.

The Colony office will be the headquarters of the Association, just as it was before its removal from Kansas City. Records of the Association will be kept in the Colony office.

ORGANIZATION WORK GOES ON IN COLONY COMMUNITY

Location of Farmers Union Plant in Southeast Kansas Stirs Interest and Boosts Community in Many Ways

Organization work in connection with the Colony creamery plant of the Farmers Union Cooperative Produce Association is being carried on successfully by Howard Whitaker, member of the Association board of directors, whose home is at Colony, and C. H. Gustafson, Federal Farm Board representative who has been working with Mr. Whitaker in the southeastern part of Kansas for several months.

Many meetings have been held by the two men together with hundreds of boosters for the organization living in southeastern Kansas. Although much remains to be accomplished in the way of organization, the complete satisfaction of the resident cooperators, have already accomplished much good. Interest in the new plant location, which will result in the plant operations being brought close to the producer, is getting more intense each week. Organization meetings are being well attended.

That section of Kansas which surrounds Colony and the Colony community, is one which produces a great volume of dairy products. All indications point to the fact that the Farmers Union plant newly established there will handle a most satisfactory volume of business. The plan of bringing the plant right out to the producers is meeting with great favor. It will cut down transportation costs, and will be advantageous in many respects. It is interesting to note that approximately 65 Farmers Union cream stations now exist in the territory to be served immediately by the Colony plant.

Perhaps the major benefit to accrue from this new plan will be found in the fact that it will be possible to maintain a higher quality of finished product, for the cream can be delivered directly to the creamery plant, thus lessening the danger of deterioration which is so bothersome in the warmer months. It has ever been the aim of the Farmers Union Cooperative Produce Association to manufacture products of the highest quality. This new plan will make this possible at all times.

The production of high quality butter will, in turn, make it possible for the Association to pay more substantial prices for the butterfat. Better returns to the cooperators is, of course, the very purpose for which the Association exists. In fact the plant is owned and controlled by the farmers for which it affords a cooperative market for their products. A direct result of the establishment of the Farmers Union creamery plant at Colony has been the advancement of real estate values in that

town. The new plant is bringing many people to the community, and houses that were vacant are now occupied, and available houses are said to be at a premium.—The Co-Operator.

CAL WARD SPEAKS

Belleville, Kans., Feb. 24.—State Farmers Union President, Cal Ward, of Salina, State Senator Robert Hanson of Jamestown, Dave Thomas, William M. Clonansky of Belleville, candidate for congress in the Sixth Kansas district, were among the Republican speakers Tuesday afternoon at a county-wide meeting of the Republic county Farmers Union, held in the court room.

"It is time for every Middle Western senator or representative to stand for the rights and interests of American agriculture," declared President Ward. "We must have more interest in the set-up of the government, not from a partisan standpoint, but in legislation for the benefit of all. More than 50,000 farmers either belong to or have stock in the Farmers Union or have insurance in it, said Ward.

NEW FLOUR AND FEED CONTRACTS ADVANTAGEOUS

Number of New Accounts Follow Action of Jobbing Association in Handling Products of Larabee and Success Mills

UNION GOLD CHICK MASH

The wisdom of affiliating with the Larabee Flour Mills Co. and the Success Mills, Inc., on the part of the Farmers Union Jobbing Association is being demonstrated very effectively in the form of several new accounts over the State of Kansas, according to a report published in the current issue of The Co-Operator.

The Larabee mills are located at various points in the State, with the result that flour, milled to Farmers Union specifications and carrying the Union Gold and Union Standard labels, can be shipped to most points at less cost than could be done under the old contract. Savings of transportation costs, therefore, are already becoming evident, and are causing additional business to come to the Jobbing Association. These savings in transportation costs are being reflected in lower prices at which the flour can be sold to the customers.

The feed, tankage and meat scrap volume of business also is very satisfactory, under the new contract with the Success Mills, Inc. These products are being distributed under the Farmers Union labels. They are proving to be advantageous to the customer from both quality and price standpoints.

Bookings on Union Gold Chick Mash are increasing in volume. This particular product, milled by the Success people, is very popular with the Farmers Union trade. It is known as an "all-in-one" product, for it contains all the feed elements necessary for a chick from its first feed on up until it is developed. This mash is put up in 25, 50 and 100 pound bags.

Farmers Union stores, business associations and elevators which have not yet stocked the new Union Gold and Union Standard flours and feeds are assured of complete satisfaction on their own part and on the part of the customer, whenever they find themselves in a position to book an order.

MEET AT MINNEAPOLIS

On Friday, March 4, Ottawa County Farmers Union is to hold an all-day meeting which will be chock full of interest for all who can attend.

The meeting will be held in the I. O. F. hall at Minneapolis, Kansas.

One interesting feature of the day's program will be the demonstration to be staged at 10 a. m. by a chemist of the Union Oil Co. from North Kansas City. A basket dinner at noon will occupy the afternoon. Music by the Farmers Union Orchestra will enliven the program, and at night, after the program is completed, the floor will be cleared and everyone may enjoy a good dance.

HAS ORDERS FOR 2,000,000 POUNDS OF BINDER TWINE

Jobbing Association Expects to Exceed Last Year's Bookings by Comfortable Margin This Season

TWINE IS CHEAPER

Price Reductions of More Than Two Cents Per Pound, Compared with Last Year; Early Orders Urged

With total orders of more than two million pounds of binder twine already on the books of the Farmers Union Jobbing Association for the current season, and with a prospect of exceeding last year's total bookings of approximately 2,500,000 pounds of considerable margin, it looks as though the Farmers Union firm is going to have a big year ahead in the matter of supplying the demand for binder twine in Kansas.

The Farmers Union Jobbing Association is handling the entire output of the Kansas state prison twine plant this year, as the result of a contract affected earlier this year with the state officials. That makes it doubly interesting for Kansas Farmers Union users of twine to learn that this commodity will be cheaper this year than last, by as much as or more than two cents a pound.

The fact that the Farmers Union firm is handling the entire output of the Kansas twine plant assures farmers who deal with the Association or with the Farmers Union stores and business associations of a twine of very good quality. The quality of this twine is constantly being improved, and is giving the best satisfaction in every respect. Building organizations, while securing their twine through the Farmers Union Jobbing Association because of the latter's contract with the state, are given the same price advantage as the Farmers Union organization has.

Farmers Union dealers who are contemplating ordering twine for the coming season, are urged to get their orders in soon, because of the fact that by so doing, they eliminate the chance that the supply might run low before their orders are filled.

NEW PEN AND OFFICE LOCATIONS AT KANSAS CITY

Effective Monday, February 22, the Farmers Union cattle alleys were changed from alleys 36 and 37 to alleys 33 and 34. The steer pens are located in alley 33 and the butcher cattle pens are in alley 34.

Plans are completed for the offices of the Farmers Union Live Stock Commission Co. to be moved from their present location in the south wing of the fourth floor of the Kansas City Live Stock Exchange Building to Suite 127 on the first floor of the Live Stock Exchange Building.

The new location of the Live Stock Commission Co. is the former location of the Sears Roebuck store, and part of the space formerly occupied by the Post Office. The entrance is the first door to the left as one enters the front doors of the Live Stock Exchange Building. The move to the new offices will take place on Monday, March 14, according to present plans.—The Co-Operator.

KOREAN LESPEDeza

Korean Lespedeza, a new fine stemmed legume crop which is being introduced with great success in certain parts of Kansas, is now being planted by the Farmers Union Jobbing Association. Seed in different quantities will be furnished. Full information can be had by writing to the Jobbing Association at Kansas City.

This new legume crop is recommended highly for soils, or soils where moisture is generally plentiful. It makes good hay and good pasture.

K. C. Live Stock Market

As Published for Wednesday, February 24, in "The Co-Operator"

FAT STEER MARKET

By Art Little

While the cattle receipts were very moderate this week a very large percentage was fed steers. Trading on all classes was very slow, with the market on the good to choice kinds, that is steers good enough to sell at \$8 and above, closing 25 to 40c lower, while the plain and common kinds are closing fully steady with last week's 50c advance. Choice long fed cattle sold up to \$8 this week but the bulk of sales on the good to choice kinds of all weights range from \$6 to \$7, with the fair to good, and the between kinds selling mostly from \$5 to \$8 and the plain and common kinds from \$4 to \$5. This week's prices show a smaller range between the prices of the choice, well finished and the plain and common kinds, which is an unusual condition for this time of the year.

STOCKER AND FEEDER MARKET

By Bob Lurance

As spring is drawing near we believe that the stockers will work a little higher along toward grass, and in belief that if you are going to be in the market now is as good a time as we will have to buy on account of it being tax assessing time in Kansas.

Our best Whiteface yearling steers, weighing from 400 to 450, are costing from \$8 to \$8.50, with the good kinds from \$5 to \$5.50 and the medium kinds around \$5. Best Shorthorn

yearling steers from \$4.50 to \$4.75, with the good kinds \$4.25 to \$4.50, plainer ones \$3.50 to \$4.50. Our best Whiteface feeders that are good enough for packer competition are costing from \$5.50 to \$6, with the good kinds around \$8, plainer ones, \$4.50 to \$4.75. Best Whiteface springers around \$3.75, with cows of the same quality but showing a little more age selling at \$3 to \$3.25, plainer ones, \$2.50 to \$3. Best Whiteface heifer calves, weighing around 350 to 400, costing \$4.75 to \$5.25, with good kind \$4.25 to \$4.50, plainer ones \$3.75 to \$4.

If at any time you are interested, feel free to write us and we will keep you informed as to the trend of the market and should you send an order in we will assure you of a good buy at the lowest possible cost.

BUTCHER MARKET

By Johnnie Hannon, Salesman
Our butcher market this week has been uneven as while prices are a little improved as compared with last week, still our market has lost most of Monday's advance. We had very light receipts of cattle at all markets and the week's ending was very active and 20c to 40c higher on light-weight cattle and anywhere from 15c to 20c higher on cows. Canner cows are selling from \$1.50 to \$1.75, with light-weight shells being hard to move at any price. Canner cows \$2.00 to \$2.50, with the better grades of killing cows from \$3.00 to \$3.50. Heifers are selling with a \$5.25 top, and most of the short-fed heifers are bringing from \$4.00 to \$4.75. Plain (continued on page 4)

THE KANSAS UNION FARMER

Published every Thursday at Salina, Kansas, by THE KANSAS BRANCH OF THE FARMERS EDUCATIONAL & CO-OPERATIVE UNION, 119, South Seventh Street.

Entered as Second-Class Matter August 24, 1912, at Salina, Kansas, Under Act of March 3, 1879.

Acceptance for mailing at Special Rate of Postage Provided for in Section 1103, Act of October 3, 1917.

Authorized July 20, 1918.

Floyd H. Lynn, Editor and Manager.

Subscription Price, Per Year \$1.00.

Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the local and what you are doing. Send in the news and thereby help to make your official organ a success.

Change of Address—When change of address is ordered, give old as well as new address, and R. F. D. All copy with the exception of notices and including advertising, should be in seven days before the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date.

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THURSDAY, MARCH 3, 1932

TAX STUDY CLUBS

Tax Study Clubs are being organized in all sections of Kansas, for the simple purpose of affording a means by which the average tax payer in Kansas may find out "what it is all about."

Perhaps there is no subject which is as close to the average citizen, which he knows as little about as the payment and collection of taxes. He knows he has to pay them, and that in a general way they go to defray government expenses, whether it be school district, township, city, county, state or national taxes.

But there are many complications which must be studied diligently before a full understanding can be reached. With this idea in view, the Kansas Farmers Union, the Kansas State Farm Bureau, the Kansas State Grange, the Kansas Chamber of Commerce, and other cooperating groups and organizations, became of the opinion that there are enough people in Kansas who want to learn more about taxes and of the fundamental principles involved to warrant the establishment of Tax Study Clubs.

Following is a paragraph or two from a pamphlet sent out by the central office of the Tax Study Plan, to leaders in cooperation and community life in various parts of the state: "No one person, no one organization, can create informed public opinion on such a complex problem unaided. Leaders from every walk of life must help. If you have given some study and thought to the tax problem, then the Tax Study Clubs present your opportunity of public service. The organization of these clubs presents something more than an opportunity. It is the duty of those who have some capacity for public leadership to exert themselves, to help as they best can, that Kansas may have sane, sound and constructive tax reform."

The Committee on Public Information which has to do with the Tax Study Clubs is made up of men from different walks of life, and among them are outstanding leaders of organized agriculture in Kansas. To publish all the names of the members of this committee, and the names of others connected with the movement, would utilize too much space. However, we mention in passing that the list of committeemen includes the name of Ralph Snyder, president of the Kansas Farm Bureau; C. A. Ward, president of the Kansas Farmers Union; C. C. Cogswell, master of the State Grange; Harold T. Chase, editor of the Topeka Daily Capital; E. H. Lindley, chancellor of the University of Kansas; Dr. F. D. Farrell, president of the Kansas State Agricultural College, and many others of equal prominence and recognized leadership.

We believe it may be of help in the matter of organizing Tax Study Clubs to print here some suggestions offered for organization, as published in the pamphlet mentioned above:

Group Leaders:

Members of taxation committees of chambers of commerce and farm organizations, superintendents of schools, teachers of economics, public officials and others who have made some study of the theory and practice of taxation, will find an interesting and valuable opportunity for public service in the organization of a tax study club.

Size of Group:

Such a club leader can easily find 12 or 15 taxpayers who will meet on an agreed evening each week until the course has been covered. It is urged that study club be some such small group so there may be free discussion and interchange of ideas, the lesson texts having been designed as a stimulant to discussion rather than a complete coverage of the subject.

Meeting Places

In deciding on a meeting place, think not only of the place which will be the most convenient to all members of the group but also remember that the best results will be obtained if the meeting is held where everyone is comfortable, contented and away from disturbing influences. Naturally, offices, school rooms, social rooms of churches and similar places will be considered but it should be pointed out that many successful undertakings of a similar kind have held the meetings in the homes of the members of the group.

Character of Group:

Men and women are equally eligible to club membership. A lively interest in taxation and a genuine willingness to study all sides of the question of taxation should be the only requirements. Again, the discussions in a study group will be of a more informative nature if the members of the group are drawn from widely dissimilar occupations or interests. If men and women of the farm can meet with men and women of the town, their dissimilar experiences and view points will bring interesting grist to the mill of discussion.

Orderly Discussion:

Remember that the whole subject of taxation cannot be covered in the first meeting. Confine the discussion to the subject matter of the lessons in hand. Trust to the lessons to cover the whole field when followed through one by one. Taxation is a complex subject and the members of the Study Club should help the Club leader keep discussion to the point.

Enjoyable and Profitable:

A tax study club meeting can be as congenial and happy a gathering as a meeting of a card club or any other social group. Many people will return home from it with a far greater feeling of satisfaction. It is not a "dry" subject. When such study groups become "vogue" there will be no tax problem in Kansas.

THE PRESIDENT'S COLUMN

By CAL. A. WARD

ECONOMIC EXPERTS SPEAK

The past few weeks I have been in several conferences and have made contacts with several economists of this and adjoining states. Together we have discussed the present condition of the times. Of course, all agree that our country is faced with a condition that must be corrected and adjusted in order to avoid all types of economic, social and political difficulties.

Most usually at these conferences these experts will display charts, maps, and graphs which show the relative and comparative trend of all matters which have to do with the economic conditions. In the presentation of this source of information quite necessarily some history is brought in. To be more explicit all this information substantiates the argument that before we can have any great degree of recovery, agriculture including farm commodity prices must seek price levels which cover cost of production.

Folks, the seat of our trouble today rests squarely on the fact of the farmers not being able to get cost of production for their commodities. About all the best thinking men I have met recently agree to the above argument. No one knows better than the farmer that our country cannot go on indefinitely under present conditions of producing at a loss. Just what can be done to correct the situation is another question. If the farmers of the country were organized sufficiently as other groups are, then we simply could demand a fair price and it would be forthcoming. But, today with only 30 per cent of the farmers organized, as against industry being 85 per cent organized, we can readily see our handicapped position.

I have repeatedly stated that the Farmers Union program is being directed along proper lines and eventually will win out. Our people, including the millions of our farmers, must have some definite help within the next few months, or a condition will develop which I am afraid none of us to date fully realize what it will mean to the whole country.

I find more and more each day that our people are looking with favor on the Reconstruction Finance Corporation program as outlined and endorsed by Congress. It should, and I believe it will, tend to stabilize and make more flexible our whole banking program. Like a lot of other laws, much will depend on its administration and application. If this be true, we farmers will have to present our side of the picture and insist on getting fair and equitable treatment. I have just recently been asked to become a member of a Committee in Kansas which will have to do with this program. I am convinced that our whole credit program as it applies to finance and the banking industry of our country is not functioning and operating as it should. If a proper program can be developed which has to do with credit, this should tend to strengthen industry, thus putting back to work many of the unemployed and finally reflecting higher prices for our farm commodities. Obtaining credit and going in debt is perfectly legitimate and will have a lot to do with looking toward recovery if it is worked out along sound constructive lines. In other words we have always noticed that when agriculture and business were expanding we had a condition of prosperity, but when industry becomes stagnant and dormant, then farm commodity prices go down and we have hard times.

We must take up the slack as between agriculture and other branches of industry. Our production must be judiciously controlled. Perhaps it will mean fewer working hours per week for the laboring man. Trusts, monopolies and combines must be broken and eradicated.

If we find ourselves fortunate enough to work out some of the suggestions above referred to, then we will have begun to make advancement along sound lines and thus establish equality as between various groups of society and industries.

About all we can do is to keep going along. We must be more interested in our own business and our relationship to it. Again I say that organization

plays a very important part in this whole program. There is power in organization which we do not have as individuals. The Farmers Union offers a program that is worthy of following. We do not have to apologize for it. It looks well into the future and certainly every Kansas farmer ought to align himself with it.

I sometimes wonder if all of us are doing our full part to increase our membership and loyalty to the organization. I am sure we are too prone to criticize. I am sure too often we look back instead of forward. Failures of individuals and groups of individuals command all our attention rather than spending some time in laying definite plans to promote cooperation. Members of the Farmers Union, it is up to you and me as to what the future of our organization will bring forth.

I ask you again to pay your dues and ask your neighbors to do likewise. This office is tremendously interested in holding up our membership during these depressed times and we can only do it by and with the whole-hearted support of our folks who live in the country.

C. A. Ward.

TAX RELIEF DEPARTMENT

By JOHN FROST, Blue Rapids, Kansas

Number 24

TAX BOOSTERS UNREASONABLE

The papers have reported recently declarations by several big Chambers of Commerce that they were going to fight the proposed Constitutional Amendment limiting tax levies to 1 1/2 per cent in the country and to 2 per cent in the cities. A few days ago Secretary Frank Pinet of the State Teachers Association announced that he was heading a drive against this tax reducing amendment. In the Topeka Daily Capital of Feb. 10th, in commenting on the proposed reduction of real estate assessments, a member of the State Tax Commission said: "It's almost certain that school districts levying 30 to 35 mills cannot get along if valuations are reduced materially. THEY MIGHT REDUCE EXPENSES, BUT THEIR REPRESENTATIVES HAVE TOLD US THEY WOULD NOT DO THAT. Every school and city is proud of its school system."

Yes, farmers are proud of their wives and daughters, but they cannot clothe them in scarlet and silk while the Sheriff is about to sell their homes. In 1930 the schools of Kansas received 44 million dollars of the total tax of 94 million dollars, or 47 per cent of the total. A school tax of 30 mills means 3 per cent, or one-half of average net income in prosperous times, just for schools. The tax spenders of Kansas are organizing their forces, and swelling up with pride over their extravagances, they are telling the taxpayers they must bend their backs to the burden, for taxes cannot be reduced.

Since 1880 total Kansas taxes have increased 5600 per cent, and the tax per capita has increased 900 per cent. The tax bleeders glory in the increase. Since the deflation of 1920, in 11 years, 365 thousand American farms have been sold for taxes that could not be paid. It makes no difference, say the haughty tax boosters, taxes must not be reduced.

Farmers have almost quit buying implements. They are trying to get along with their old teams and old harness. They are living as much as possible from their own farm produce. They are reducing expenses wherever possible in a desperate endeavor to save themselves. But the tax spenders, feasting sumptuously on the taxpayer's money, cannot reduce. They cannot hear the cries of the overburdened taxpayers because their hearts are tuned to hear the jingle of tax money.

ACTION ADDED FORTY MILLIONS

"The time has come when we have to organize ourselves here in this Council with one idea in view—that we will give our time, money, and influence to fight these fellows who are trying to put us out of business," said R. J. Murray, addressing the Texas Cooperative Council. "We cannot fight them passively, but must do so militantly."

"Leaders of every business in this country that is profitable have met around a table just like this and counseled over their problems. That is the reason industry is so far ahead of agriculture from the standpoint of profits. Farmers have been competitors of each other. As farmer-owned and farmer-controlled organizations, we should demand the privileges and benefits that are enjoyed by other businesses. We should see to it that the producer receives the profits which accrue from organization."

"I think one of the most tremendous influences which has been brought to bear on cooperative marketing was the meeting of Bankers, Farm Board representatives and Cooperatives at New Orleans recently. The very minute the action of this meeting was announced, the cotton market went up \$40,000,000."

HAM-STRINGING WOULD HURT MANY

In addressing the recent annual meeting of the National Cooperative Council, Chairman Stone of the Federal Farm Board, said (concerning hostile propaganda) that although the opposition directs its fire at the Board, "we are not its real objective. That objective is to prevent farmers organizing effectively to handle their own business. Our fate is not of great importance, but the fate of cooperative marketing is important, not only to agriculture but to everybody whose business is affected by the farmer's income and that is pretty nearly everybody in this country. The leaders in this war against equality for agriculture know that if they can ham-string the Agricultural Marketing Act at this time they will give cooperative marketing a set-back from which it will not recover for years."

SAMPLES OF THE WHOLE STORY

"The year 1931 witnessed the most determined effort ever made by the enemies of cooperative marketing to crush your organization," wrote John Vesecky, president of the Kansas Cooperative Wheat Marketing Association, to the association members on a recent occasion. Yet a check-up on February 4 showed a net loss of two members for the hardest year on wheat growers that State has seen.

NEIGHBORHOOD NOTES

FRANKLIN COUNTY MEETING WAS A SUCCESSFUL AFFAIR

We had a fine day, a fine dinner, fine speakers, and fine folks at the joint meeting of the Farmers Union Cooperative Oil Company, Farm Bureau, Grange and Farmers Union, that was held at Ottawa Feb. 25. At the morning session Mr. C. E. Steele explained that the Farmers Union Cooperative Oil Company voted at its annual election to take in members of any farm organization on the same basis as Farmers Union members.

Mr. H. A. Cowden, president of the Union Oil Company of Kansas City, made an interesting talk telling the progress of his company and the benefits of cooperation. Short talks were also given by Mr. C. E. Pinckney and Mr. B. Needham. This brought us to the noon hour and the nice dinner, of which there was plenty for all.

Zerbe's orchestra furnished music during the dinner hour; and I think that is rather severe punishment to ask some to play while others eat, but we all enjoyed the music.

Mr. Raymond Bryan sang "The Empty Pail" and "Stay in the Wagon Yard." Mrs. Pat O'Day and Mrs. Elmer Brown, accompanied by Mrs. Ed Vick, sang "Stay On the Farm."

The numbers were all fine, and as to staying on the farm, it looks like it's the best place to be to avoid making any more empty dinner pails.

Mr. Ward and Mr. Lynn arrived a little late for the real dinner but assisted the committee in clearing off the table.

Mr. Ralph Snyder, president of the State Farm Bureau, as first speaker of the afternoon session, touched on several topics that are in the foreground at this time. He did not hesitate to state how much more influence the farm organizations have working together rather than singly, especially in a legislative way.

Dr. S. P. Fogdall gave a very fitting talk on George Washington, leaving with us the fact that it was just the good common sense of Washington that made for him the place which he still holds in the hearts and minds of all our people today. Many of us can look back over the last few years and see we certainly didn't use Dr. Washington's good common sense at times.

Mr. Cal Ward was the next one to bat and as he always does, tried to make us realize that loyalty to our organizations and true cooperation in times such as we have at present is the only way we could ever hope to make a "home run." Mr. C. C. Cogswell, state master of the Grange, was a little more unfortunate than some of the others. He did not arrive in time to even help clear off the table. But even at that, guess the dinner didn't necessarily make the speech as Mr. Cogswell's talk was full of good thoughts. He did not think it made such a lot of difference which way you take, but how much you help, along the way.

I do not know if it was an oversight on someone's part that Mr. Floyd Lynn, state secretary of the Farmers Union, was not called upon. Even if he did not care to make a talk I am sure it would help us poor secretaries to collect the dues, if the members knew such a nice appearing secretary was taking care of their funds.

It's no more than right to give the farm organizations credit for the work while they have accomplished. The leaders are only human and perhaps do make some mistakes, but let us appreciate their efforts and give what assistance we can, for we might not be as lucky as the colored fellow in Mr. Fogdall's story—some one may task us if the lantern was lit.

A number of visitors from the adjoining counties were with us and we trust they will come again. We were sorry we could not furnish more for the county visitor with the set of teeth at dinner time. The request was a little unusual but we will try and be better prepared next time.

Our next regular county meeting will be with the Local local at the Spring Creek schoolhouse Tuesday evening, March 8. Refreshments are to be a sack luncheon. The program committee appointed at the meeting at Rock Creek will be expected to help with the program.

Mrs. Harry Morgan, Secy.

GOVE COUNTY FARMERS UNION MEETING ON MARCH NINTH

The Gove County Farmers Union will meet at Grinnell on Wednesday, March 9th. We are planning an all day meeting. The business session to be in the morning, a free dinner at noon and a program in the afternoon. We have asked State Secretary Lynn to be with us on that day and tell the people more about the income tax amendment. He will also touch on the other matters of legislation, such as the railroad rate fight, etc. Our county delegation will report on the Board of Agriculture meeting at Topeka.

A. Sites, Secretary, Gove County

RESOLUTIONS OF SYMPATHY

(Ellsworth County)

In memory of Mrs. Joseph Vodka, who passed away February 14, 1932.

Whereas our Creator has entered our community with a heart-felt sympathy for the bereaved family in their time of their great sorrow.

Be it further resolved that a copy of these resolutions be sent to the bereaved family, a copy spread upon the records of the Local and a copy sent to the Kansas Union Farmer for publication.

Ed Vague, Will Hunter, Sam Wild.

COOK LOCAL ELECTS

At a recent meeting of Cook Local No. 1845, near Michigan Valley, Kansas, the following new officers were elected: Alvah Achard, president; A. S. Lee, vice president; W. B. Schmidt, secretary-treasurer; Henry Kratz, conductor; and G. V. Louk, doorkeeper.

Let's all hope for a successful year for the Farmers Union. The next meeting will be on March 10. A program will be given. All members are urged to be present.—Mrs. A. S. Lee.

TO MEET AT CULVER

A Farmers Union meeting of the local at Culver, Kansas, will be held in the Culver High School Friday evening, March 11, at 8 o'clock. A short program will precede the speaking. The speakers will be Floyd H. Lynn, state Farmers Union secretary, and Miss Pauline Cowger, also of the state office. All Farmers Union members and all who are interested in the general program of organized agriculture, are urged to attend.

HAD OYSTER SUPPER

Washington, Kans.

Feb. 22, 1932

Mr. Floyd Lynn,

Dear Sir:

Just a line with my last report, will say we had our annual oyster supper Feb. 17 with Bro. C. M. Tipton. About 30 were present to partake, though roads were almost impassable.

Tours for more members and more cooperation. J. H. Barbour, Secretary Local 833.

LIVINGSTON FARMERS UNION

St. John, Kansas,

February 23, 1932

Mr. Floyd H. Lynn,

Salina, Kansas.

Dear Editor:

The Livingston Farmers Union No. 1884 held their regular meeting February 5. Plans are being made for the Membership Drive and four leaders have been appointed.

Mr. R. B. Jordan gave an interesting report of the Farmers Union Oil Company meeting at Kansas City. We are going to have a tax school in our meetings as soon as the lessons are available.

The program was given by the Farm Bureau ladies. At the meeting held February 19, all the members were asked to invite another family who does not belong to Farmers Union so we had a very good attendance.

The 4-H club gave a splendid program which included some reports of all the projects. At the close of the program Mr. Teagardin, the county agent, presented pins to the members, awarded after the reports of each club member's work was sent in for the year.

At the close of the meeting delicious refreshments were served.

THE HOG SITUATION

Following is an article written by Mr. F. A. Kiser of Tipton, Kansas, relating to the present hog market and to contributing factors. More people should have the cooperative viewpoint which Mr. Kiser displays. His article follows:

Hog prices have been going from bad to worse, and at this writing they are below the cost of production. Wheat being cheap, many farmers intend to market it through hogs, but with the present prices of hogs, that avenue is now closed. The farmer, to certain extent, is responsible for the present price deflation in hogs; because when the hogs are sold, he doesn't always know who gets them, unless they are sold through his own organization.

Now the packers have been buying hogs at about every local point. And not only that, but they have been scouring the country throughout the United States, gaining contact with the big hogs raisers, sometimes offering him a "premium" of five or ten cents more per hundred. That's a little close to the eye that he can't see the dollar that is taken away from him.

The hogs the packer doesn't want establish the market price. Every hog sold direct helps to depress the market for the "premium" taker, and for all others interested in hogs. Very often you hear over the radio, "Packers are not bidding." They don't need to bid. They have bought their hogs.

Some good advice is offered by Carl Newcomer, special assistant bank commissioner in charge of the securities department, in a letter which has been sent to the Kansas press. Mr. Newcomer points out the fact that the Kansas Securities Law, known as the Blue Sky Law, is perhaps the least understood of any of the laws. His letter will be helpful to those who are more or less confused as to the law, and to those who are contemplating investing money in securities. A part of Mr. Newcomer's letter is printed here:

"In this day of complicated business, when people do not see the property they buy, but only see a piece of paper, very few people are able to tell good investments from bad, so don't be ashamed to ask questions. Take Your Time and Make Inquiries About Any Investment You are Urged to Buy."

It took a long time to save one thousand dollars and a lot of work to make it. If it did not, then you were lucky. Don't stretch your luck too far. You can lose one thousand dollars in a few minutes by making a bad investment, though you may not discover your loss for a long time.

Most people in buying a small home or a lot on which to build a home, don't stop long enough to decide. They shop around to make sure the price is right, and they hire lawyers to make sure the title is good. Sometimes the original investment is only a few hundreds or a few thousands of dollars. Why not be as careful about buying securities?

The broker or salesman who urges haste in buying securities is general-

ly selling something that you had better go slow in buying. If a security is an exceptional bargain it won't be offered to people of moderate means—it won't get past the big man.

No matter what the salesman says, do not be in a hurry. There will be just as good bargains next year. If the proposition is sound it will need any high pressure to sell it. It will sell without being forced on buyers.

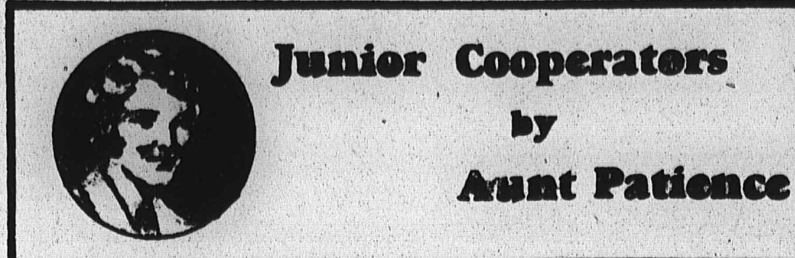
Whatever else you do, don't buy securities from dealers who have not established a reputation for integrity and conservation. Don't judge the broker by the furniture in his office or by the size of his office.

Even old established security dealers may make mistakes, but most of them will not knowingly cheat you. If you are not depending on your own judgment to buy securities, then you have a better chance by dealing with an established house of known good reputation.

When you want to find out whether a man is honest do not take his own word for it. Make some inquiries from other people. The circulars that crooked dealers send out read just as good as those sent out by a dealer who is honest and has a good reputation.

The office of the Bank Commissioner at Topeka, Kansas, registers all bankers and the circulars that crooked dealers send out read just as good as those sent out by a dealer who is honest and has a good reputation.

When you want to find out whether a man is honest do not take his own word for it. Make some inquiries from other people. The circulars that crooked dealers send out read just as good as those sent out by a dealer who is honest and has a good reputation.



Junior Cooperators by Aunt Patience

HOW TO BECOME A MEMBER OF THIS DEPARTMENT
Any boy or girl between the ages of six and sixteen, whose father is a member in good standing of the Farmers' Union, who writes a letter for publication, can be a member of this department, and is entitled to a pin. In order to receive a book, he must signify his intentions to study the lessons and send them in. We cannot send out books to those who do not intend to send their lessons. The address to which all Juniors should send their letters is: Aunt Patience in care of the KANSAS UNION FARMER, Salina, Kansas.

Dear Junior Cooperators:

We have a great many new members this time and I do so hope that some of you "old ones" will write to one of them. And I especially hope that those of you who have not found your twins will do this. For I do so want us all to become better acquainted.

I'd like to remind you all again, that studying and sending in the lessons is a MOST important part of your club duties and obligations. Most of you do send them in but some of you neglect it and you don't know how badly it makes me feel, when I think that there are some of my Juniors who have not kept their promise to do so. Please, let's all of us make a resolution to send the next lesson which we're going to have very soon.

Narka, Kansas,
January 18, 1932

Dear Aunt Patience:
I suppose you are reading and answering letters. How are you all this time? I am just fine. I hope you are the same. How are all the Juniors?

I am ten years old and in the sixth grade. My birthday is the 12th of February.

For pets I have a pony named Daisy; two dogs named Buster and Tommy; and two cats named Sweetie and Tommy. I go to the Island school. My teacher's name is Mr. Glenn Peters and we go far to go to school. I have three sisters. Their names are Doris Mae, Gayle Irene and Norma Jean.

Please send me the book and pin as soon as possible.

Yours truly,
Adolph L. Nemec.

Dear Adolph:
You have a good many pets, don't you? I'm glad you are joining our Club, and I'll send you a book and pin soon. We have been having quite a few cases of "flu" around here—have you had any in your school? Please write to us soon again—Aunt Patience.

Clifton, Kansas,
Jan. 17, 1932

Dear Aunt Patience:
I am fine and hope you are too. How do you like this weather? I haven't written to you for a long time. I suppose you think I have forgotten you. I haven't found my twin yet. What do you mean by the lessons in the Farmers Union paper? I will close now.

Your friend,
Margaret Nelson.

Dear Margaret:
It surely has been a long time since I've heard from you, and I was very glad to get your letter. The lessons are printed in the paper, on the Juniors' page—one each month, usually. Did you see our last one? You must watch for them carefully and study them, as they are a most important part of our club work—Aunt Patience.

Winfield, Kansas,
January 7, 1932

Dear Aunt Patience:
I wish you would print the Junior song in the paper. I am out of paper. Will you send me some more paper? I have found a twin at last. Her name is Ruth Naomi Olson. She has the same name as mine, Ruth. Her birthday is May 17. Mine is April 8. There are 41 days difference in our ages. I hope I have a very Merry Christmas. I like school fine. I have just two more years to go. I am thrilled to think that I am so near—throughout. I don't know whether or not I'll go to high school. A happy Junior,
Ruth A. Keeley.

Dear Ruth:
Alright, I'll try to find room for the Junior Song, but I can't send paper when you've used up the paper sent with the notebook. You can get paper to fit the books at almost any store carrying supplies of that kind. It would cost more to send it, in postage, than the paper is worth. It's fine that you and Ruth have "adopted" each other—I hope you'll write often. And I hope you'll be able to go to high school. Please write again—Aunt Patience.

Hope, Kansas,
Feb. 15, 1932.

Dear Aunt Patience:
I am sending in my lesson so I thought I would write to you. We had a fine lesson this time, didn't we? This is the first time I saw a lesson in the paper. You told us to send our lessons in right away, so I thought I would, and the sooner I do it, the sooner it will be over with. It has been warm the last week and it was warm this morning, but this afternoon it started snowing, and now it is drifting. Sudden change is it not? Our school had a Valentine day party Friday. We had ice cream and cake.

Say, Aunt Patience, there is a girl in our school, Evalina Vahshotz, that asked to join the club, and she never did get a book and pin. Well I got two of them. I wondered if I couldn't give her one of mine, then she could send the lessons in too.

Well that is all I know so I will close.

With love,
Maynard B. Powers.

P. S. I would like to have my name written under the pledge written in the Junior Cooperators column.

Dear Maynard: Yes, I thought we had a fine lesson this time, too. And

sunflower. We had a lesson in February—did you see that one? I'm sorry about your eyes and I hope they're alright now. Alright, I'll send your book and pin soon—Aunt Patience.

Brookville, Kans.,
Jan. 31, 1932.

Dear Aunt Patience:
It has been a long time since I have written to you. I have not found my twin yet. I wrote to Doris Stevens at McCane, Kansas. Her birthday is September 1, and mine is September 3. She is 16 years old and I am 11. Viola Meerian's birthday is September 1. She has found her twin though. Should we write to each other? Doris just wrote to me once and I answered her quite a while ago.

For pets I have two cats and one dog. The cats play with me and follow me wherever I go.

Why don't you have your picture put in the paper?

When will you have another lesson?

Your Junior,
Leila Leive.

P. S. Will you change my address from Tescott to Brookville, Kansas on the membership roll? When will we have it again?

Dear Leila: I was so glad to get your letter—I wondered and wondered what had become of you. I think it's fine that you wrote to Doris—You and Viola could write to each other even if she has found her twin. We're going to have another lesson this month, so watch for it. Yes, I'll change your address—we'll print the Roll again soon, too—Aunt Patience.

For pets I have a little black dog with white spots, named Missy.

Your Junior,
Ted Heier.

P. S. Please send me a book and pin. I will try to send the lessons in.

Dear Ted: We are all so glad that you are becoming a member of our Club and I'll send your book and pin very soon. I'm glad that your leg doesn't keep you from going to school, now and I hope it's completely well. We'll have another lesson soon—Aunt Patience.

Clyde, Kansas,
Feb. 1, 1932.

Dear Aunt Patience:
I would like to join the Junior Club. My father is a member of the Farmers Union. My birthday is July 17. I am nine years old. I like to go to school. I am in the second grade. I did not go to school one year on account of a sore leg.

For pets I have a little black dog with white spots, named Missy.

Your Junior,
Ted Heier.

P. S. Please send me a book and pin. I will try to send the lessons in.

Dear Ted: We are all so glad that you are becoming a member of our Club and I'll send your book and pin very soon. I'm glad that your leg doesn't keep you from going to school, now and I hope it's completely well. We'll have another lesson soon—Aunt Patience.

Clyde, Kansas,
Feb. 1, 1932.

Dear Aunt Patience:
I am just a little boy six years old and would like to join your club, so I will please send me the book and pin. I go to the Brantford school and like it fine. I have found my twin although he is eight years older than I. His name is Elmer Schmidt and our birthdays are on November 25th. Hope you are fine.

Your little friend,
Kenneth Dean Anderson.

Route No. 3.

Dear Kenneth: Yes, I'll send you your book and pin very soon and I'm glad to have you as a new member of our club. Congratulations on finding your twin—although it might be better, if, later you could find someone more nearly your age. Please write me again—Aunt Patience.

Healy, Kansas,
Feb. 4, 1932.

Dear Aunt Patience:
I thought I would write to you and tell you that I got my book and pin. I got them some time ago. I have another little calf since I wrote to you the last time. His name is Billy. I will be ten years old May 1. I am in the fourth grade. Thanks for my book and pin. They sure are pretty. My father belongs to the Farmers Union. You asked me what was the matter. I was sick. I had ear trouble.

Your friend,
Joyce Roser.

Dear Joyce: I'm awfully glad that you liked your book and pin. I think they are pretty, too. Remember to wear the pin everywhere and tell your friends what it means. I hope you

ear is well by this time. Please write again—Aunt Patience.

Healy, Kansas,
Feb. 6, 1932

Dear Aunt Patience:
I am going to join your club. My schoolmate, Jean Stroble, asked me to join. I am 10 years old. I will be 11 years old August 15. I am in the fifth grade. My teacher's name is Miss Estelene Preuch.

Please send the book and pin.

Yours truly,
Rella M. Roser.

Dear Rella: Fine for Jean—and I'm glad you decided to join. I'll send your book and pin very soon—remember, when you ask for them, you also promise to study the lessons which are printed in the paper. We're going to have another one soon. Congratulations on earning a star so soon for your brother, George—Aunt Patience.

Your friend,
Roderick Bitner.

Dear Roderick: Yes, Eugene has earned a star for asking you to join. Your book and pin will be sent very soon and I am glad you are joining our club—Aunt Patience.

Healy, Kans.,
February 3, 1932.

Dear Aunt Patience:
I would like to join your club. Please send me a book and pin. I will be 9 years old June 26th, 1932.

I am in the fourth grade. My teacher's name is Miss Zada Ludlow. My brother asked me to join, so he will get a star on the membership roll, won't he?

Your loving nephew,
Roderick Bitner.

Dear Roderick: Yes, Eugene has earned a star for asking you to join. Your book and pin will be sent very soon and I am glad you are joining our club—Aunt Patience.

Healy, Kans.,
February 3, 1932.

Dear Aunt Patience:
I would like to join your club. Please send me a book and pin. I will be 13 years old and a freshman in high school. I have had the flu for two days and will be glad when I can go back to school. I asked my brother, Roderick, to join. For pets I have 3 horses, their names are Bally; a Shetland pony, Ted; a saddle horse, Lady; a race horse.

Your loving nephew,
Eugene Bitner.

Dear Eugene: Congratulations on winning a star so soon—you'll make our "old" members ashamed of themselves! We've been having an epidemic of flu around here, too. I'd like to see your horses. I'll send your book and pin as soon as I can. Please write again—Aunt Patience.

Clifton, Kans.,
February 1, 1932

Dear Aunt Patience:
I would like to join the club. Will you please send me the pin and notebook. I am ten years old and in the 5th grade. My birthday is May 21. Have I a twin?

Your friend,
Melvin Dean VanCampen.

Dear Melvin: I am so glad that you are joining the club and I will send your pin and notebook soon. I'll try to help you find your twin, too and you must watch the paper for one, as you may find one before I do. Be sure to let me know when you do—Aunt Patience.

Clifton, Kans.,
February 1, 1932

Dear Aunt Patience:
Well how are you? I am fine. I am 14 years old. My birthday is November 7. Have I a twin? I am in the eighth grade. I would like to be a member of your club. Please send me my book and pin as soon as you can.

Yours truly,
Charles Cassity.

Dear Charles: I am glad you are joining our club—yes, I'll send your book and pin soon. I'll help you find your twin and you watch the paper for one, too—Aunt Patience.

Clifton, Kans.,
January 28, 1932.

Dear Aunt Patience:
This is the first time I am writing. I am 12 years old and my birthday is August the 13th. I am in the eighth grade. I would like to be a member of your club. My father is a member of the Farmers Union.

Please send me my book and pin as soon as you can.

Yours truly,
Verlin Cassity.

Dear Verlin: We are so glad that you are joining the Junior Cooperators—your book and pin will be sent soon. We're going to have another lesson soon, so watch for it—Aunt Patience.

Clifton, Kans.,
February 2, 1932.

Dear Aunt Patience:
I received the book and pin. Many thanks. I will try and send in the lesson. I have asked my two brothers and one of my school mates to join. Do I get a star?

Your friend,
Doris Cassity.

Dear Doris: Yes, you will have three stars for your brothers and your friend—who is the schoolmate whom you asked to join? I'm so glad you liked the book and pin. We're having a lesson soon so be sure to send it in—Aunt Patience.

Bushton, Kans.,
February 1, 1932.

Dear Aunt Patience:
It has been a long time since I wrote to you. We have been having snow here. Have you there? I found my twin. Her name is Wilma Quance Scott City, Kansas. Her birthday is February 25 and she is 12 years old and in the seventh grade. I am also 12 years old and in the seventh grade. My birthday is February 25. We have written to each other regularly. I got a letter from her yesterday. I wish you would put your picture in the paper. Why don't you? My letter is getting long, so I will close.

Your friend,
Delores Haferman.

Dear Delores: We've had a little snow here, but not very much. Indeed, it has been a long time since you've written—I had about decided that you'd forgotten me. My, you really are twins, aren't you? That's so fortunate. I shall put my picture in the paper, when I have one taken. But I hate to have my picture taken. Do you?—Aunt Patience.

Clifton, Kans.,
January 30, 1932.

Dear Aunt Patience:
I received by pin and book and was

ear is well by this time. Please write again—Aunt Patience.

Healy, Kansas,
Feb. 6, 1932

Dear Aunt Patience:
I am going to join your club. My schoolmate, Jean Stroble, asked me to join. I am 10 years old. I will be 11 years old August 15. I am in the fifth grade. My teacher's name is Miss Estelene Preuch.

Please send the book and pin.

Yours truly,
Rella M. Roser.

Dear Rella: Fine for Jean—and I'm glad you decided to join. I'll send your book and pin very soon—remember, when you ask for them, you also promise to study the lessons which are printed in the paper. We're going to have another one soon. Congratulations on earning a star so soon for your brother, George—Aunt Patience.

Your friend,
Roderick Bitner.

Dear Roderick: Yes, Eugene has earned a star for asking you to join. Your book and pin will be sent very soon and I am glad you are joining our club—Aunt Patience.

Healy, Kans.,
February 3, 1932.

Dear Aunt Patience:
I would like to join your club. Please send me a book and pin. I will be 9 years old June 26th, 1932.

I am in the fourth grade. My teacher's name is Miss Zada Ludlow. My brother asked me to join, so he will get a star on the membership roll, won't he?

Your loving nephew,
Roderick Bitner.

Dear Roderick: Yes, Eugene has earned a star for asking you to join. Your book and pin will be sent very soon and I am glad you are joining our club—Aunt Patience.

Healy, Kans.,
February 3, 1932.

Dear Aunt Patience:
I would like to join your club. Please send me a book and pin. I will be 13 years old and a freshman in high school. I have had the flu for two days and will be glad when I can go back to school. I asked my brother, Roderick, to join. For pets I have 3 horses, their names are Bally; a Shetland pony, Ted; a saddle horse, Lady; a race horse.

Your loving nephew,
Eugene Bitner.

Dear Eugene: Congratulations on winning a star so soon—you'll make our "old" members ashamed of themselves! We've been having an epidemic of flu around here, too. I'd like to see your horses. I'll send your book and pin as soon as I can. Please write again—Aunt Patience.

Clifton, Kans.,
February 1, 1932

Dear Aunt Patience:
I would like to join the club. Will you please send me the pin and notebook. I am ten years old and in the 5th grade. My birthday is May 21. Have I a twin?

Your friend,
Melvin Dean VanCampen.

Dear Melvin: I am so glad that you are joining the club and I will send your pin and notebook soon. I'll try to help you find your twin, too and you must watch the paper for one, as you may find one before I do. Be sure to let me know when you do—Aunt Patience.

Clifton, Kans.,
February 1, 1932

Dear Aunt Patience:
Well how are you? I am fine. I am 14 years old. My birthday is November 7. Have I a twin? I am in the eighth grade. I would like to be a member of your club. Please send me my book and pin as soon as you can.

Yours truly,
Charles Cassity.

Dear Charles: I am glad you are joining our club—yes, I'll send your book and pin soon. I'll help you find your twin and you watch the paper for one, too—Aunt Patience.

Clifton, Kans.,
January 28, 1932.

Dear Aunt Patience:
This is the first time I am writing. I am 12 years old and my birthday is August the 13th. I am in the eighth grade. I would like to be a member of your club. My father is a member of the Farmers Union.

Please send me my book and pin as soon as you can.

Yours truly,
Verlin Cassity.

Dear Verlin: We are so glad that you are joining the Junior Cooperators—your book and pin will be sent soon. We're going to have another lesson soon, so watch for it—Aunt Patience.

Clifton, Kans.,
February 2, 1932.

Dear Aunt Patience:
I received the book and pin. Many thanks. I will try and send in the lesson. I have asked my two brothers and one of my school mates to join. Do I get a star?

Your friend,
Doris Cassity.

Dear Doris: Yes, you will have three stars for your brothers and your friend—who is the schoolmate whom you asked to join? I'm so glad you liked the book and pin. We're having a lesson soon so be sure to send it in—Aunt Patience.

Bushton, Kans.,
February 1, 1932.

Dear Aunt Patience:
It has been a long time since I wrote to you. We have been having snow here. Have you there? I found my twin. Her name is Wilma Quance Scott City, Kansas. Her birthday is February 25 and she is 12 years old and in the seventh grade. I am also 12 years old and in the seventh grade. My birthday is February 25. We have written to each other regularly. I got a letter from her yesterday. I wish you would put your picture in the paper. Why don't you? My letter is getting long, so I will close.

Your friend,
Delores Haferman.

Dear Delores: We've had a little snow here, but not very much. Indeed, it has been a long time since you've written—I had about decided that you'd forgotten me. My, you really are twins, aren't you? That's so fortunate. I shall put my picture in the paper, when I have one taken. But I hate to have my picture taken. Do you?—Aunt Patience.

Clifton, Kans.,
January 30, 1932.

Dear Aunt Patience:
I received by pin and book and was

ear is well by this time. Please write again—Aunt Patience.

Healy, Kansas,
Feb. 6, 1932

Dear Aunt Patience:
I am going to join your club. My schoolmate, Jean Stroble, asked me to join. I am 10 years old. I will be 11 years old August 15. I am in the fifth grade. My teacher's name is Miss Estelene Preuch.

Please send the book and pin.

Yours truly,
Rella M. Roser.

Dear Rella: Fine for Jean—and I'm glad you decided to join. I'll send your book and pin very soon—remember, when you ask for them, you also promise to study the lessons which are printed in the paper. We're going to have another one soon. Congratulations on earning a star so soon for your brother, George—Aunt Patience.

Your friend,
Roderick Bitner.

Dear Roderick: Yes, Eugene has earned a star for asking you to join. Your book and pin will be sent very soon and I am glad you are joining our club—Aunt Patience.

Healy, Kans.,
February 3, 1932.

Dear Aunt Patience:
I would like to join your club. Please send me a book and pin. I will be 9 years old June 26th, 1932.

I am in the fourth grade. My teacher's name is Miss Zada Ludlow. My brother asked me to join, so he will get a star on the membership roll, won't he?

Your loving nephew,
Roderick Bitner.

Dear Roderick: Yes, Eugene has earned a star for asking you to join. Your book and pin will be sent very soon and I am glad you are joining our club—Aunt Patience.

Healy, Kans.,
February 3, 1932.

Dear Aunt Patience:
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Your loving nephew,
Eugene Bitner.

Dear Eugene: Congratulations on winning a star so soon—you'll make our "old" members ashamed of themselves! We've been having an epidemic of flu around here, too. I'd like to see your horses. I'll send your book and pin as soon as I can. Please write again—Aunt Patience.

Clifton, Kans.,
February 1, 1932

Dear Aunt Patience:
I would like to join the club. Will you please send me the pin and notebook. I am ten years old and in the 5th grade. My birthday is May 21. Have I a twin?

Your friend,
Melvin Dean VanCampen.

Dear Melvin: I am so glad that you are joining the club and I will send your pin and notebook soon. I'll try to help you find your twin, too and you must watch the paper for one, as you may find one before I do. Be sure to let me know when you do—Aunt Patience.

Clifton, Kans.,
February 1, 1932

Dear Aunt Patience:
Well how are you? I am fine. I am 14 years old. My birthday is November 7. Have I a twin? I am in the eighth grade. I would like to be a member of your club. Please send me my book and pin as soon as you can.

Yours truly,
Charles Cassity.

Dear Charles: I am glad you are joining our club—yes, I'll send your book and pin soon. I'll help you find your twin and you watch the paper for one, too—Aunt Patience.

Clifton, Kans.,
January 28, 1932.

Dear Aunt Patience:
This is the first time I am writing. I am 12 years old and my birthday is August the 13th. I am in the eighth grade. I would like to be a member of your club. My father is a member of the Farmers Union.

Please send me my book and pin as soon as you can.

Yours truly,
Verlin Cassity.

Dear Verlin: We are so glad that you are joining the Junior Cooperators—your book and pin will be sent soon. We're going to have another lesson soon, so watch for it—Aunt Patience.

Clifton, Kans.,
February 2, 1932.

FARMERS UNION LIVE STOCK SALES

Below is published the list of representative sales of cattle and hogs handled during the week of February 21 to 26 by the Farmers Union Live Stock Commission Co. at Kansas City.

Name	Location	Kind	Weight	Price
J. E. Stout & Son, Chase Co., Kansas, 13 steers and heifers.....			770	\$7.00
J. E. Stout & Son, Chase Co., Kansas, 15 steers and heifers.....			701	6.75
A. G. Schneider, Rooks Co., Kansas, 41 steers.....			1328	6.75
H. H. Parry, Coffey Co., Kansas, 28 steers.....			1018	6.75
Henry Uhlig, Pottawatomie Co., Kans., 19 steers.....			1243	6.40
Herbert Dannhauer, Chase Co., Kansas, 22 steers.....			1195	6.35
Farmers Union C. A., Furnas Co., Nebr., 10 yearlings.....			636	6.00
W. A. Smith, Miami Co., Kansas, 7 yearlings.....			600	6.00
A. Zillinger, Phillips Co., Kansas, 13 steers.....			1236	6.00
A. D. Butell, Osage Co., Kansas, 24 steers.....			1242	5.75
J. A. Mellott, Furnas Co., Nebr., 10 steers.....			1040	5.50
Gust Olson, McPherson Co., Kansas, 41 steers.....			1087	5.40
P. C. Smith, Furnas Co., Nebr., 53 steers.....			811	5.40
Chas. Day, Lyon Co., Kansas, 10 steers.....			922	5.25
Fred Swenson, Coffey Co., Kansas, 19 steers.....			1107	5.25
Jacob A. Jankratz, Caddo, Oklahoma, 21 steers.....			985	5.00
W. T. Fitzpatrick, Caddo, Oklahoma, 31 steers.....			1038	5.00
Raymond Carlson, Saline Co., Kansas, 9 heifers.....			818	5.00
J. V. Rohla, Jewell Co., Kansas, 11 steers.....			1017	5.00
H. Jeanneret, Greenwood Co., Kansas, 48 steers.....			948	4.85
John A. Vering, Marshall Co., Kansas, 16 steers.....			974	4.75
Joseph Johnson, Republic Co., Kansas, 10 steers.....			888	4.75
A. A. Bernhart, Marion Co., Kansas, 9 steers.....			902	4.75
Waterville Gr. & L. S., Marshall Co., Kansas, 10 yrlds.....			665	4.75
E. V. Roberts, Norton Co., Kansas, 18 heifers.....			735	4.60
Geo. Bleam, Osborne Co., Kansas, 27 steers.....			815	4.60
H. A. Lohman, Leavenworth Co., Kans., 10 yearlings.....			719	4.50
Henry Swanson, Saline Co., Kans., 9 hfs.....			1005	4.50
Will Sigg, Dickinson Co., Kans., 10 steers and heifers.....			934	4.50
W. R. Lahr, Woods Co., Oklahoma, 26 steers.....			997	4.40
H. W. Smith, Clay Co., Nebr., 8 heifers.....			802	4.35
V. E. Hanson, Pottawatomie, Kans., 19 steers.....			761	4.00
H. M. Lamborn, Leavenworth Co., Kans., 17 steers.....			857	3.75

Hook & Dawson, Osborne Co., Kans., 70 hogs.....	180	4.00
Warren Merrill, Franklin Co., Kans., 21 hogs.....	203	3.95
E. V. Roberts, Norton Co., Kans., 37 hogs.....	180	3.95
Dennis L. S. S. A., Labette Co., Kans., 15 hogs.....	151	3.95
Farmers C. U., Furnas Co., Nebr., 39 hogs.....	218	3.90
Farmers Union C. A., Furnas Co., Nebr., 56 hogs.....	217	3.90
H. M. Schoepflin, Osage City, Kansas, 26 hogs.....	230	3.90
Geo. F. Arth, Lafayette Co., Mo., 13 hogs.....	241	3.90
Geo. Bingham, Livingston Co., Mo., 21 hogs.....	172	3.90
Ames S. A., Cloud Co., Kansas, 38 hogs.....	212	3.85
J. H. Downing, Henry Co., Mo., 39 hogs.....	180	3.85
Newton S. A., Sullivan Co., Mo., 33 hogs.....	230	3.80
Don E. Page, Grundy Co., Missouri, 66 hogs.....	187	3.80
Henry Woelhoff, Clay Co., Kansas, 21 hogs.....	250	3.80
Chas. Neme, Douglass Co., Kansas, 24 hogs.....	244	3.80
A. G. Wheeler, Franklin Co., Kansas, 15 hogs.....	171	3.80
Daniel Doolin, Anderson Co., Kansas, 26 hogs.....	101	3.80
Belle P. Moherman, Franklin Co., Kansas, 15 hogs.....	220	3.80
B. E. Flory, Douglas Co., Kansas, 24 hogs.....	218	3.80
Frank Real, Osage Co., Kansas, 22 hogs.....	235	3.80
Dan McGrath, Washington Co., Kansas, 21 hogs.....	177	3.80
F. W. Robbins, Jackson Co., Mo., 17 hogs.....	202	3.80
Eugene Gibson, Grundy Co., Mo., 72 hogs.....	191	3.80
Hartman & Wright, Osage Co., Kansas, 63 hogs.....	208	3.80
Farmers C. U., Furnas Co., Nebr., 33 hogs.....	307	3.75
Loren Long, Dickinson Co., Kansas, 35 hogs.....	230	3.70
Frankfort F. U., Marshall Co., Kansas, 33 hogs.....	205	3.70
Albert Mathies, Wabunsee Co., Kansas, 36 hogs.....	228	3.70
E. A. Latzke & Co., Geary Co., Kansas, 16 hogs.....	204	3.70
D. F. Dewey, Republic Co., Kansas, 40 hogs.....	223	3.60

The Farmers Exchange

Where Farmers Buy and Sell

RATES FOR ADVERTISING IN THIS CLASSIFIED SECTION EACH INSERTION PER WORD 3c

Terms cash in advance and where check accompanies order for four or more insertions the rate will be 2½c per word per insertion.

Number of words	1	2	3	4	5
10	30	60	90	1.00	1.25
11	33	66	99	1.10	1.38
12	36	72	1.08	1.20	1.50
13	39	78	1.17	1.30	1.63
14	42	84	1.26	1.40	1.75
15	45	90	1.35	1.50	1.88
16	48	96	1.44	1.60	2.00
17	51	1.02	1.53	1.70	2.13
18	54	1.08	1.62	1.80	2.25
19	57	1.14	1.71	1.90	2.38
20	60	1.20	1.80	2.00	2.50
25	75	1.50	2.25	2.50	3.13
30	90	1.80	2.70	3.00	3.75

FARMERS UNION INSURANCE—Cooperate and insure with your own company. Farmers Union Insurance, covering fire, lightning, automobile, wind, hail, mercantile losses.—J. E. Sewell, Minneapolis, Kans. 3-31-p.

FOR THE TABLE—Dried Apples—choice rings, one hundred pounds, freight prepaid, eight dollars.—Hartman Smith, Farmington, Arkansas, 3-3c

FOR SALE—German Police Pups. From well trained stock. Nicely marked. Males \$5. Females \$3.—Col. M. Thogmartin, Woodston, Kansas, 2-18p.

RED CLOVER \$7.50

Alfalfa \$5.00; White Sweet Clover, \$3.00; Alsike Clover \$7.50; Timothy \$2.00; Mixed Alsike and Timothy \$3; Sudan Grass \$1.00. All per bushel; bags free. Samples, Price List and Catalog upon request 2-25p STANDARD SEED CO. 21 East 5th St. Kansas City, Mo.

FOR SALE—Korean Lespedeza seed, Kansas Certified. Free of dodder. A new legume that is a soil builder and excellent pasture crop.—J. C. Chase, Beatrice, Kans.—3-10-p.

FOR SALE—Best quality Burley tobacco, 5 pounds of brittle leaf chewing or smoking sent postpaid for \$1.00—quality guaranteed.—Fred King & Son, Macon, Mo.—3-24-p.

FOR SALE Registered Guernsey calves, both sexes, some good show prospects of best blood lines. Prices reasonable.—Springdale Guernsey Farm, Ottawa, Kansas.—3-24-p.

BLOOD TESTED CHICKS—Rocks, Reds, Orpingtons, Wyandottes, Langshans, 7c; Leghorns 6c. Live delivery. Postpaid.—IVY VINE HATCHERY, Eskridge, Kansas, 4-2-18p

FOR SALE—Registered Hereford Bulls.—Carlson Bros., 3 miles north 1 mile east McPherson, Kan.—2-18p

FOR SALE—Eighteen Polled Hereford yearling bulls—one three year old. Good individuals, some bred cows and heifers. Prices right.—J. P. Fengel, Lincolnville, Kans.—2-18p

Reader's Order for Classified Advertising

KANSAS FARMERS UNION,
Farmers Union Building, Salina, Kansas.

Gentlemen:

Please start my ad containing..... words, to run..... times in your paper. I enclose a remittance of \$..... to cover cost of these insertions.

Name.....

Address.....

Here is the ad:.....

GRAIN AND HAY MARKET REVIEWS

Wheat Markets Weakened by Heavy Receipts—Feed Grains Continued in Slow Demand—Hay Market Steady

Domestic wheat markets declined slightly during the week ending February 26 under the influence of heavy receipts, mostly shipped prior to the advance in freight rates February 20, according to the Weekly Grain Market Review of the United States Bureau of Agricultural Economics. An improved European demand, however, as a result of diminishing supplies of native wheat and some relaxation in milling restrictions gave the market a steady but not a further increase in demand. Corn and oats declined 1c to 2c per bushel, under very limited demand but barley held about unchanged. Rye remained featureless and closed practically the same as a week ago. Flax was steady with receipts very light.

WHEAT—The increasing dependence of European countries on foreign wheat supplies is apparent in the recent marked relaxation in milling restrictions. France has successfully increased her milling quota from 3 per cent per bushel at the first of January to 25 per cent by a decree published February 25. Italy has again increased the percentage of foreign bread wheat to 40 per cent in northern and western provinces and 60 per cent in the southern provinces, effective in the near future. In the durum wheat, for which details are lacking, the German trade is reported anticipating further Government intervention in the near future, including a possible reduction in the German duty to around \$1.29 per bushel for a specified quantity of wheat. The British Minister of Agriculture has introduced a bill to become effective August 1 to secure a standard price, equivalent in United States currency at the present rate of exchange to around 93 1-4c per bushel for English wheat of millable quality and to make generally effective a government wheat quota plan.

European importing countries are becoming more liberal purchasers of foreign wheats. The bulk of the takings is still of Southern Hemisphere wheat, although export sales of United States winter wheat were reported during the week.

Domestic cash wheat markets declined 1c to 3c per bushel, largely as a result of the sharp increase in receipts, reflecting the heavy shipments prior to the increase in freight rates February 20. Receipts for the week at the principal central western markets were the heaviest since last August and totaled 5,583 cars. Receipts at Kansas City alone totaled 2,277 cars. The protein of the cars tested averaged 11.67 per cent. A large proportion of the arrivals at Kansas City was applied on previous sales or was shipped in for storage so that cash offerings were not burdensome. Mill demand slackened, however, since most mills had replenished stocks prior to the advance in freight rates. Elevator interests were active buyers and elevator stocks increased sharply and totaled over 35,000,000 bushels at the close of the week. Prices declined 1c to 3c per bushel with about half of the reduction accounted for in the higher freight costs. No. 2 hard wheat ordinary protein was quoted February 26 at 52 1-2-5c c, 12 per cent protein at 54-57c and 13 per cent protein at 57-57 1-2 c per bushel.

RYE—Rye markets held practically unchanged during the week. No export business was reported but domestic demand was about sufficient to absorb the light current offerings. May rye closed February 26 at Minneapolis at 44c with No. 2 cash rye quoted at 46-48c per bushel. Cash prices at Chicago declined slightly with No. 2 quoted at 44 1-8-45 1-8c per bushel.

CORN—Continued dullness prevailed in the corn market as a result of the very slow demand from feeders and industries. Mild weather has reduced feeding requirements in most eastern areas and lack of funds in the feeders to use as much local forage as possible. Marketings remain relatively light, primary receipts for the week totaling 3,654 cars, bringing the season's total to approximately 45,000,000 bushels, compared with 84,000,000 bushels in the corresponding period last season.

Western and southwestern corn markets declined about the amount of the increase in freight rates. Receipts were not burdensome but demand remained limited. Local feed manufacturers and industries provided the principal outlet at Kansas City where receipts totaled 112 cars. No. 2 white and mixed were quoted in that order at 44 1-8-45 1-8c per bushel.

NEW RECEIPT BOOKS

Secretaries of Farmers Union Locals at some points in Kansas perhaps have noticed that the new receipt books which they have been receiving from the state office lately are of a different type from those which they are accustomed to using.

Instead of the long books with two perforations dividing three sections, one to be given to the member as a receipt, one to be sent to the State Secretary, and one to be retained by the local secretary as a record, and each requiring the entry of separate transactions, the blanks provided in the new books there are three sheets or pages, one over the other. Carbon paper used between the sheets makes it necessary to fill out only the original white or top sheet which is to be given to the member as a receipt. The second sheet which is pink is to be sent to the state office with remittance, and the third sheet which is yellow, is to be left in the book for a record. The carbon sheets are in the back of the books.

This new arrangement in accordance with a plan worked out last year in an effort to lessen the work and trouble of the local secretary.

market February 26 at 36-37c and No. 2 yellow at 37 1-2c per bushel.

OATS—The oats market was barely steady with receipts of moderate volume but demand dull. Primary receipts totaled 1,470,000 bushels. At the close of the market February 26, No. 3 white oats were quoted at Chicago at 22 1-2-24c, at Minneapolis at 25 1-2-26 1-2c, at Kansas City at 23-27 1-2 c and at St. Louis at 28c per bushel.

HAY—Hay markets generally ranged from steady to somewhat stronger during the week ending February 25, with continued light offerings in fairly good demand. Remaining supplies, particularly of the better quality hay, are low in most of the larger producing sections. Consumer demand has been unusually good in the North and West, but light in the East and South. Timothy clover markets were mostly steady with light offerings fully equal to present requirements.

Very little trading in timothy or clover-mixed took place during the week at either Kansas City or St. Louis. Advances of \$1 to \$2 per ton were reported at Kansas City with continued light offerings in good demand from local retailers and dairymen. The top quotation of \$20 per ton for U. S. No. 1. Extra Leafy was the highest. The Minneapolis-St. Paul market was reported strong with May but is still about \$6 per ton under one year ago. The exceedingly light movement to that market is due to the diminishing supplies in producing sections of Kansas and Nebraska. Demand has been well because of the shortage of roughage over much of the trade territory.

Prairie hay prices ranged from steady to stronger with a continued good demand, particularly from the stock raisers. The Minneapolis-St. Paul market was reported strong with light offerings in good demand. Offerings at that market were quite largely from the Southwest. Receipts at Kansas City continued comparatively heavy with the larger portion being delivered to northern consuming areas. Liberal amounts were offered on the local market, however, and met an excellent demand at slightly higher prices. The situation in the Elkhorn Valley of Nebraska remains unchanged with a good demand for the light offerings. The best quality netted producers \$10-\$11, delivered at shipping points, while low grades generally brought \$5-\$6 per ton. A considerable quantity of Oklahoma and Kansas prairie hay continued to go through Omaha to the drought areas further north. Demand on the local market was reported good.

NOTICE

All communications relating to membership in the Kansas Farmers Union, should be addressed to Floyd H. Lynn, secretary-treasurer, of the organization at Salina, Kansas. Some communications come to the Farmers Union Mutual Insurance Co., and other Farmers Union organizations. This causes a delay, for the other state wide business organization then have to refer the communications, to the membership organization, which is the Kansas Farmers Union.

SPEAKS ON COOPERATION

(continued from page 1)

states, because of cooperative bargaining power as it relates to the purchase of oil and gasoline. This firm is affiliated with the Farmers Union as well as with other state-wide farm organizations.

"The Farmers Union Cooperative Produce Association, operating creamery plants at Wakeley and Colony, Kansas, while the operations during 1931 showed a loss as far as the Association is concerned, yet undoubtedly has saved its members a large sum of money. This is especially true, considering its operations over a period of years.

"In this connection, it is timely to announce that the parent plant of the Association, which started operations in 1925 at 201 Oak St., Kansas City, Mo., is now in the process of moving its equipment to its new location at Colony, Kansas, where a new and modern building has been erected especially for the purpose of housing this plant. This move is in keeping with the policy of the Association to keep abreast of the times, and to improve its service to the membership in every way possible. This move takes the creamery plant closer to the producer, minimizing the costs of transportation and making it possible to maintain a higher standard of quality because of eliminating the hazard of deterioration attendant to long trips to the processing plant.

"Another Farmers Union organization which means much to Farmers Union members is the Farmers Union Auditing Association, with headquarters in Salina, Kansas. This organization is under the management of T. B. Dunn, and affords the best of auditing service to Farmers Union business institutions, as well as to other business firms who desire auditing service of the highest type.

"Every one knows of the Farmers Union Mutual Insurance Company, also headquartered in Salina. This company always has paid its legitimate losses in full, and is one of the leading mutual firms. It has saved its policy holders thousands of dollars, and has built up a wonderful reserve strength.

"Scattered all over the state are local cooperative business concerns which are affiliated with the Farmers Union organization, which have saved the local cooperators sums of money which may be described as stupendous. These are Farmers Union elevators, Farmers Union stores, Farmers Union business associations, Farmers Union live stock shipping associations, Farmers Union cream and produce stations, Farmers Union oil and gasoline stations, Farmers Union insurance agencies, and as the sale bills say, many other items too numerous to mention, present striking evidence

of the value of cooperative marketing and cooperative purchasing.

"No community wants to lose any of these Farmers Union cooperative institutions. Their value to the community is recognized, and farmers quite properly feel a great deal of pride in them. Yet there is room for improvement.

"The suggested improvement which I have just mentioned has nothing to do with improved local or improved state-wide management. The improvement I have in mind must come from among cooperators themselves in the form of support and patronage. Improvement in the state and national organizations of the Farmers Union must come from the same source and in the same manner—increased membership support.

"Cooperation is not just something that happens, or something that is handed to us all ready to operate and save us money. It is something akin to religion, for we have to work it out ourselves. Water is essential to the well being of a horse, yet we have heard for years that although you can lead a horse to the water trough, whether the horse drinks or not is entirely up to his own individual choice. The water is there for him, and we, who possess horse sense, know that it is good for him—but still it is up to the horse to act for himself after we have engineered the process up to a certain point.

"The situation with reference to the farmer cooperator is the same, in that with that of the horse. Cooperation is good for the farmer—it's there for him. But he'll have to stick to his own mule in the trough and do his own drinking.

"Every one knows the value of cooperative marketing and cooperative purchasing, and that's why it is strange that every one will not willingly cooperate. It seems that many are in favor of having cooperative concerns, but while they want to reap the advantages, they want some one else to furnish the support. That is either the result of thoughtfulness or of selfishness.

"Whatever may be the cause of this lack of support, it certainly is a crippling factor in the development of cooperative marketing. Complete support of cooperative farm marketing organizations is the only thing that will place them in a position to operate with anything like complete efficiency. That means that every farmer owes it to himself and to his neighbor to have a membership in the Farmers Union or in some other farm organization. When he holds out and refuses or neglects to join, he holds back the beneficial results which complete organization could bring him and his neighbors.

"Dues in the Farmers Union organization are \$2.75 per year. The initiation fee is \$2 for new members. If you stop and consider the improvement in marketing and general rural living conditions that have been brought about by only a partially organized condition of agriculture, this investment of \$2.75 per year is about the best investment you could make. Suppose the organizations that are fighting for a parity of agriculture with other industries were junked, and that the other industries had a clear field with no one fighting for agriculture. The possibilities are appalling. We wouldn't have that happen for anything in the world. Yet every farmer who is not a member must remember that that would be the condition, if every other farmer should do as he is doing.

"Folks, membership in the Farmers Union means membership in a militant organization. It is something to be proud of, for it stamps you as being interested in the welfare of your own kind. It makes something, and it will continue to mean more as time goes on. A lot depends upon each of you who are listening tonight. I must remind you that your help is needed in a definite way, and that it is needed now. Your membership is needed, and I am in hopes that if you are not now a member of the Farmers Union, that you soon will be."

FARMERS UNION AND ORGANIZATIONS SPONSOR MOVEMENT (continued from page 1)

farming; and this conference is designed to improve knowledge of cooperative marketing and to equip the various leaders of organized cooper-

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SHEEP MARKET

By Fred Grantham, Salesman
Sheep receipts—8,000. Market 25c to 40c lower. Best western lambs sold to packers at \$6.35. To the shippers—\$6.50. Native top—\$6.00. Fat wethers—\$2.50 to \$3.00. Cull lambs—\$3.50 to \$4.50. Feeding lambs—\$4.50 to \$5.25.

HOG MARKET

By H. W. (Snapper) Garrison, Salesman
Receipts—6,000. Market steady to 10c lower. Top—\$3.85 to shippers and \$3.70 to the packers. 170s to 250s—\$3.65 to \$3.85. 260s to 325s—\$3.50 to \$3.60. 130s to 160s—\$3.50 to \$3.75. Stock pigs—\$3.25 to \$3.50. Packing sows, \$3.15 to \$3.35.

K. C. LIVE STOCK MARKET

(continued from page 1)
heifers are selling around \$3.50, which is much higher in comparison than the better ones. Mixed steers and heifers, of course, are selling higher than straight heifers. The choice ones are selling at \$7.00, with the bulk of this class of cattle bringing from \$5.00 to \$6.25, depending on the flesh and quality. The demand for stock cows is very limited, but the receipts are also light with prices unchanged with a week ago.

CATTLE MARKET

By Fred Seager, Salesman
Bulk of the killing calves to the packers declined around 50c for the week. Choice veals selling mostly from 5c to 7c with extremes at 8c. Plain veals down as low as 3c a pound. Medium-weight and heavy killing calves selling mostly from 4c to 5c for the better kinds. Plainer kinds—\$3.25 to \$3.75. Canner calves 2c to 3c. Baby beef calves, weighing from 400 to 600 pounds, are selling all the way from \$4.50 to \$6.50. Stock calves moving fairly active. Good to choice Whiteface steer calves from \$5.75 to \$6.50. Plainer kinds—\$5.00 to \$5.50. Shorthorns around \$1.00 under Whitefaces.

BULLS

Good to choice heavy bulls selling from \$2.50 to \$3.00. Plainer kinds—\$2.00 to \$2.50. Common—\$1.50 to \$2.00.

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