KANSAS UNION FAI



VOLUME XXIII

SALINA, KANSAS, THURSDAY, DECEMBER 25, 1930



F. U. OFFERS A COMPLETE MAR-

A Prosperous Agriculture Will Be Achieved Only thru Co-operative Effort. Address by E. F. Schiefelbusch. President Farmers Union Produce and Creamery Association, Over WIBW, Topeka, Friday, December 19th.

For the past several months through the courtesy of WIBW various officials and leaders of the Kansas Farmers Union have been telling Farmer Radio listeners about the merits of the Farmers Union as a Farm organization and its various business organizations as very desirable agencies through which you may obtain your farm, property and life insurance, and cooperatively market

all your farm commodities. While I am especially interested at the present time in our produce association, which through the past six years has enjoyed a very commend-able growth and which we believe is a real service institution in marketproducts; I would rather spend the major portion of the few minutes given me to extend to every farmer in Kansas a most kind, cordial, and brotherly invitation to become a member of our great farm organization. I am sure this invitation is not mine alone, but that it is extended by every member of the Kansas Farmers Union from its president down to its lowliest member. It is our desire, more, it is our prayer that you join with us, for we confess that we need you all to make cooperative marketing the

success it ought to be. I was pleased to receive a letter from an old student of mine who was in my classes a quarter of a century ago and who through the years has ecome a worker in a farm organization in a sister state. She writes, "Our greatest disappointment is that we have not been able to induce enough farmers to come into our organ-

It needs more members, and while this through the stabilization corporation is true, we are sure that you need the Farmers Union worse than it needs the wheat market price level and you. The individual has been lost in saved many business institutions from the great waves of consolidation and serious consequences. organization which have swept our country during the past twenty-five years. The world is thinking fast, but the spokesmen of our age in every line of endeavor are speaking the sentiments of large groups, parties, and organizations. We doubt if any individual is strong enough to accomplish much of himself, much less the Kansas Farmer. The individual who can- the initiative about November 10 in not blend his thought and efforts with getting the farm board to do this very his fellow man and in some way cooperate with him is usually considered a

faddist, a nut, or a crank. The Farmers Union is a unique organization in that it offers a comlete Cooperative Marketing program. You do not have to join a separate organization to market your grain, another for marketing dairy and poultry products, still another through which to market your live stock or get your farm insurance, for the Farmers Union program is so complete that you ganization. We feel that this is a most

If there are any farmers in Kansas who are not acquainted with our program and who would like to become uainted, visit some Farmers Union local and discuss the problems of ag- to those of our own organization? riculture with Farmers Union members in your locality, or address a letter the state secretary, at Salina,

There are various places in Kansas where once the Farmers Union flourished and where the locals have died out and where their business institutions have failed. In such localihave become discouraged and have ceased to cooperate and have discontioned their membership in our Union. If possible let us send a word of cheer and commendation to you at cheer and commendation to you at this Christmas time. There is an old adage which reads, "It is better to have loved and lost than never to have loved at all." We say when this have loved at all." We can make this equally as strong and true an adage by changing it to read, "It is better to have tried and failed than never to have tried at all." But no one can say that your efforts have been in vain, for the Farmers Union is without doubt profiting greatly today from the results of your experience. The only possible criticism one can make is that you failed to do according to the saying. "Try, try again."

One of our greatest teachers and philosophers wrote that defeat does not one of our greatest teachers and philosophers wrote that defeat does not consist in being knocked down but rather in the failure to get up after you are knocked down. We cannot believe that these pioneer hard working to the said with and work from within.

"Might I say this: The split in the Farmers Union is largely a myth. All states are going to support the National Farmers Union program. President Simpson and his followers, because of their antagonistic view, e that these pioneer hard working (Continued on page seven)

PLEASE TAKE NOTICE

Information has been coming to this office to the effect that certain gentlemen are promoting a politi-cal program known as the Nation-al Producers' Alliance and that, in some instances, the inference has been that the Kansas Farmers' Union was squarely back of the

I have been asked to state def initely, through the columns of this paper, that the Kansas Farm-ers Union is not connected in any way, with any such movement. We wish to inform our membership this matter has been discussed with some of the leaders of this move-ment and all are agreed that in no way, will the name of the Kansas Farmers Union, be used in this

We do not wish to commend or discredit, in any way, the propos-als and purposes of this movement, known as the National Producers' Alliance, but we want it made plain and definitely understod that, in no way, is the Kansus Farmers Union connected with this program. Aside from protecting our organization and membership, it is not ours to make further c C. A. WARD.

BACKS FARM BOARD

Astonished That National Farmers Union Head Should Accuse Farm Board of Gambling.

Answering a statement by John A. Simpson, Oklahoma, president of the National Farmers Union, carried by the press, in which he charged the federal farm board with gambling in cotton and wheat and refers to the cotton and wheat and refers to their stabilization operations in these two commodities, Cal A. Ward, president of the Kansas Farmers Union, today declared he was "amazed and aston-ished at this statement coming from

"I am not especially familiar with the cotton situation," Mr. Ward said, ization to make it possible for us to accomplish the things we hope for." that the fact the government a month ago entered the wheat market and bought wheat materially raised

> "It is my firm belief that wheat farmers of Kansas might be taking today as low as 35 cents per bushel had it not been for the farm board taking this step.

"The Kansas Farmers Union, in cooperation with Governor Reed, Senators Capper, Allen and others took

"It would seem to me to be unethical on the part of President Simpson to give out publicity as above referred to. It is beyond my comprehension to feature the national president of our organ ation raising the question from time to time, attacking not only the farm board and its policies, but even the agricultural marketing

"Has he forgotten that the organization of which he is head has always stood for farmer-owned and farmer commendable feature and that it controlled marketing machinery as should appeal favorably to every far- well as our organization, always advocating and practicing co-operation? Does he not know that the agricultural marketing act provides for this very thing and its principals and policies in many respects run parallel

> "As an act of wisdom I am convinced that President Simpson might well sit down and spend more time in arranging a program that will tie all the states of the nation more solidly into a national program rather than service to others. "It is more blessed to give than to receive." to raise a question of controversial nature relative to the procedure of the farm board and its policies, espec-

"We believe that the 'Nationa

(Continued on page seven)

F. U. LIVESTOCK COMMISSION
TO BROADCAST OVER WIBW

are in no position to represent those states that are definitely aligned with the farm board program. Therefore, as an act of wisdom and for stern The F. U. Livestock Commission of Kansas City will have charge of the regular weekly Farmers Union hour, which will be broadcast over WIBW, Topeka, Friday night, December 26th, at eight o'clock.

as an act of wisdom and for stern business reasons, C. E. Huff, former national president who is so closely in touch with the farm board program was definitely designated to be our representative and spokesman in affairs in connection with the farm board."—Salina Journal.

"Peace on Earth, Good Will Toward Men"

"Peace on Earth, Good Will Toward Men." And yet the nations arm themselves anew, Building greater guns with which to kill; Each striving hard the others to outdo In making void this message of Good Will.

"Peace on Earth, Good Will Toward Men." With all our cities held fast in the grip Of strong armed vice, in spite of courts and law, With tales of wrongs and crimes on every lip, What chance to see the peace the Savior saw?

"Peace on Earth, Good Will Toward Men." Although we boast of our great country's wealth, We see the tillers of the gracious soil Robbed of their rewards by legal stealth; Their living taken as the gamblers' spoil.

"Peace on Earth, Good Will Toward Men." This message is a painful tragic jest To men who walk the streets in search of work That they may keep the ones they love the best, And save them from starvation's dreadful murk.

"Peace on Earth, Good Will Toward Men." Sometime this message will be understood; When competition for the means of life Gives way to human love and brotherhood, And justice reigns instead of brutal strife.

A. M. KINNEY

Significance of Christmas

To the many, many thousands of our members and readers throughout the length and breadth of the state, we wish the Season's Greetings—a Merry Christmas and Happy New Year.

Another year is fast drawing to a close. Amidst all of the disappointments and sad Another year is fast drawing to a close. Amidst all of the disappoint of the disappoint of the disappoint of the season's greet
Another year is fast drawing to a close. Amidst all of the disappoint of the season's greet
wheat production is 158,422,000 bushbushels the preliminary estimate of bushels the preliminary estimate of August 1, and 137,712,000 bushels the fact that the agency would take all deliveries, he explained, had a steadying effect. Again this week produced last year.

In the disappoint of the season's greet
union home in the state and personally shake hands and exchange the season's greet
union home in the state and personally shake hands and exchange the season's spirit that should preings. This is impossible but I am fully conscious of the season's spirit that should predominate in every individual and home.

It is a noble instinct of the soul and of the ages, that at this season of the year, we should give gifts and bestow tokens of love to our friends. The Christmas spirit dispels sorrow and brings joy. It is a time, in many instances, of happy re-unions.

The greatest gift and the foundation of the occasion, was the Holy Child, born in manger. Of special significance is Christmas to little children. They are gladdened and made happy many days in advance of the event itself, in anticipation of the gifts they will receive.

The Christmas spirit is an occasion of forming new resolutions. We are determined to aspire to higher ideals. We resolve that the Golden Rule will be applied to our lives. The Christmas spirit stimulates the deepening of actual sincerity and from sincerity all on consignment at present. Consider we express, by loving tokens and gifts, the deepest emotions of our souls.

we express, by loving tokens and gifts, the deepest emotions of our sours.

The monster evil of selfishness fades away and is dispelled, under the true Christand is going out to different elevators. At this season of the year, we are influenced to reach out in helpfulness and handled, as well as of commercial

The year 1930 has been very outstanding from many angles. Depression and unrest are evident even to the ends of the earth. Truly, we are in stirring times. There is much want and suffering. Hundreds of thousands of little children are under-fed and undernourished. Thousands of men are tragically looking for work but are seeking in vain. This condition brings much suffering and confronts the whole country with serious throughout the state, which are hand-This condition brings much suffering and confronts the whole country with serious social and economic problems. The general condition of the times stimulates crime and it is outstanding everywhere.

(The condition brings much suffering and confronts the whole country with serious ling coal throughout the state, which are handling coal through

"Peace on earth and good will toward men", has for many centuries been the watchword of the nations. And yet, men in all walks of life have never understood its significance and meaning. Selfishness, avarice, and greed are swaying men's lives and in many instances the contributions bestowed by men of this class are only for the gratifying of the selfish interests of a few, losing sight of the teeming millions who were

We proclaim from the house-tops, "good will toward men", and yet, the words of Emerson come home to us, "What you do thunders so loud that I can't hear what you say."

It is to be hoped that all men and all nations will catch the spirit of the Proceedings of the Spirit of the Proceeding In the Provided we identify ourselves with our Union card. Meet the spirit of the Proceeding In the Proceeding In the Provided we identify ourselves with our Union card. Meet the spirit of the Proceeding In the Provided we identify ourselves with our Union card. Meet the provided we identify ourselves with our provided we identify ourselves with our provided we identify ourselves with the provided we identify our

Peace, the wonderful Counselor, to the extent that our social, economic, moral and spiritual needs may be well supplied and that instead of inequality, sorrow and disappointment, will come joy, happiness, peace and life.

The true Christmas spirit grips our hearts and lives in advance of all of these.

Tell me not, in mournful numbers, Life is but an empty dream—! For the soul is dead that slumbers, And things are not what they se

Life is real! Life is earnest! And the grave is not its goal; Dust thou art, to dust returnest Was not spoken of the soul."

CAL. A. WARD.

NOTICE LOCAL SECRETARIES

The dues for 1931 are owing January 1st. You will collect from each adult dues paying member for 1931, dues \$2.75. Of / his amount, remit \$1.95 to the State Office and retain in the local treasury 80

KANSAS REDUCES

Condition of Western Kansas Wheat

Only one per cent less wheat was sown in Kansas this fall than in the fall of 1929, according to F. K. Reed of the U. S. Department of Agriculture and J. C. Mohler of the Kansas State Board of Agriculture. The area toals 12,229,000 acres compared with 12,353,000 acres the revised estimate of sowings last fall and 12,083,000 acres sown in the fall of 1928. Scattered counties in the western two thirds of the state planted a larger acreage this fall than last but most of them reduced acreage slightly. Most them reduced acreage slightly. Most of the counties in eastern Kansas planted fewer acres. The acreage of rye was increased 28 per cent and now totals 32,000 acres compared with 25,000 acres sown in the fall of 1929.

The condition of wheat December 1 was 90 per cent of normal compared

79.4 per cent the 1924-28 acerage. The condition of rye was 92 per cent of normal on December 1 compared with 91 per cent last December.

Kansas farmers planted 124,000 acres less wheat this fall than a last when the acreage was the second largest on record. The 1930 plantings, however, are above the 1924-28 average of 11,786,000 acres, and larger than the area planted in the full of 1928. The condition of the growing crop is excellent and soil moisture is adequate which is conducive to a adequate which is conducive to probable minimum of winterkill. Wheat has furnished excellent par

ture during the fall months and has made unusual growth. This condition might be viewed as unfavorable were it not for the adequate supply of

moisture.

The condition of wheat is most favorable in western Kansas which com-prises the principal wheat producing territory. The condition of the crop n nearly all northwest and west central counties is above the state average while most of the counties in the The tariff protects the manufacturer. southwest and southcentral areas are below the state average. In very few the same for the farmer."

ing the winter.

The final estimate of Kansas 1930

Jobbing Association Is Doing a Brisk Business

Corn Coming From Western Nebras-ka and Going Back to Elevators for Feeding.

Although this is considered a com paratively quiet time of year for the Farmers Union Jobbing Association, officials of the firm report that the volume of business is picking up some

at present.

The wheat business being handled by the Jobbing Association is virtually erable corn is coming in from western

While trade in coal is fairly brisk the absence of any prolonged cold weather so far this fall or winter has had a tendency to cut down the vol-ume of trade in this commodity. Vir-tually all the Farmers Union stores would of course, cause trade in coal to take on more action.—Cooperator.

The Week With Our State Leaders

of the Committee of Farm Organizations, in Topeka, where matters of
state legislation were discussed. Tuesday, December 23rd, they were present at a meeting of the general tax
committee of the Kansas Chamber of
Commerce of which Mr. Ward is a

STABILIZATION IS THE REMEDY **MILNOR STATES**

Tells How It Affects the Wheat Mar-ket. Not On World Basis. Just As Tariff Keeps Out Cheap Imports So Cheap World Wheat Must Not Dictate Our Price, He Says In In-

WHEAT ACREAGE
ONE PER CENT

Condition of Western Kansas Wheat
Very Favorable, Says U. S. Department of Agriculture.

By WALTER BROWN
CHICAGO, Dec. 17 (AP)—At the head desk of the government—financed stabilization corporation, which has bulwarked the wheat market of the United States against world depression, is George S. Milnor, quiet, urbane, confident—a composite of thousands of successful business men in thousands of successful business me

Began At the Bottom

Milnor is from Alton, Ill. He began at the bottom with the Sparks
Milling company there about 20 years
ago. He resigned its presidency early
this year to succeed William G. Kellogg as general manager of the stabilization corporation.

Since the middle of November the tabilization corporation has kept the 25,000 acres sown in the fall of 1929.

The condition of wheat December 1
was 90 per cent of normal compared
with 92 per cent last December and
79.4 per cent the 1924-28 acerage. The
condition of rye was 92 per cent of
normal on December 1 compared with
91 per cent last December.

Kansas farmers planted 124,000
acres less wheat this fall than last

"How are things going, Mr. Mil-ner," he was asked. "Perfect," was his quiet reply, "just perfect."

"Have you stabilized wheat prices?"
"Well; we believe we have for this rear, anyway," in the same quiet tone.

Not On World Basis
"We don't protend to effect world supply, demand or price. As a matter of fact the price of wheat in the United States is not fixed by world market. This country is not on a world basis in anything.

"If I have somebody come in here to paint my office he is not paid on the basis of what a painter receives

in Europe.
"The immigration laws stop the European painter from coming in. We believe the farm relief laws do

counties in the state, however, can it be said that the crop is not in a better than average condition for enterdecided to strengthen the market.

"We gave orders to buy all offerings at 73 cents. And we bought

> Milnor's agents were in the "pit." There have been times during the past month that the "spread" between Chicago and other world markets was 20 to 25 cents a bushel.—Salina Jour-

No Dividends Allowed Members Having 1930 Dues in Arrears

SALINA, Kans., Dec. 20-All shippers to the Farmers Union Live Stock Commission of South St. Joe, Missouri, will bear in mind the ruling of the U. S. Department of Agriculture, that dues must be paid by the time the rec-ords are checked on January 1st, or

no rebate will be given.

Inquire of your local Secretary regarding remittance of your 1930 dues to this office. Shortly after January 1st, the Manager of the Farmers Union Live Stock Commission of South ion Live Stock Commission of South St. Joe, will submit to this office lists of shippers. This office will check our records and those members shown as being in good standing with 1930 dues paid, will receive dividends on commissions paid.

Aladdin Chosen Official Hotel

A good many of our members have suggested that it would be a fine thing if a certain hotel in Kansas City was designated as our official hotel. With Monday, December 22nd, Mr. Ward ourselves with our Union card. Meet your friends at the Aladdin.

City of Salina Audit

SALINA, Kans., Dec. 20—The Farmers Union Auditing Association has secured the audit of the Saline Councommittee of the Kansas Chamber of Commerce, of which Mr. Ward is a member. Wednesday, December 24th, Mr. Ward will attend various other conferences in Topeka. He plans to spend the Christmas holidays in Lone Star, which was formerly his home.

Mr.Kinney will spend the holiday season at his home in Salina.

SALINA, Kans., Dec. 20—The Farmers Union Auditing Association has secured the audit of the Saline Country records for the past two years. They will also make the annual audit of the City of Salina and the City of Salina Water Works records for the year 1930, T. B. Dunn, Manager, reported today.

Published OF THE	every Thurs	sday at Salina, Kansas, by THE KANSAS BRAN EDUCATIONAL & CO-OPERATIVE UNION,
		South Seventh Street. ass Matter August 24, 1912 at Salina, Kansas. Ur

Acceptance for Mailing at Special Rate 1103, Act of October 3, 1917.	of Postage Authorized	Provided f July 30, 1	or in Sectio 918.
A. M. Kinney		Editor	and Manage sistant Edite
Subscription Price, Per Year	•••••		\$1.0
Notice to Secretaries and Members of I	Farmers Un	ion of Kans	the news ar

thereby help to make your official organ a success.

Change of Address—When change of address is ordered, give old as well as new address, and R. F. D. All copy, with the exception of notices and including advertising, should be in seven days before the date of publication. Notices of meetings can

John Simpson, Presi	President	Oklahoma City, Okla. Omaha, Nebraska
James J. O'Shea, Se	cretary	Roberts, Montana
Emil Becker	BOARD OF DIRECTORS	Clarks, Nebraska
T. E. Howard	••••••	Denver, Colorado
I. L. LIUWALU.	***************************************	Yankton, South Dakota

C. M. Rogers		
KANSAS OFFICIALS C. A. Ward, President	Salina, Kansas	
Tr. T. T. Lt Wise Procident	Fairview, Kansas	
A. M. Kinney, Secretary-Treasurer	Blue Rapids, Kansas	

M. V. Gates, Doorkeeper	
DIRECTORS	Stafford, Kansa
ex Lear	Osborne, Kansa
. C. Gregory	Alma, Kansa
마른 프로그램 (1981년) 전략 [1] [1] 전략 [1] [1] [1] [1] [1] [1] [1] [1] [1] [1]	McPherson, Kansa
Carl E. Clark F. C. Gerstenberger.	Blue Mound, Kansa

FARMERS UNION JOBBING ASSOCIATION—1146 Board of Trade Bldg., Kansas City, Mo., 915 United Life Bldg., Salina, Kans.; 1004 Corby Bldg., St. Joseph, Mo.

FARMERS UNION COOPERATIVE PRODUCE ASSOCIATION-201 Oak St., Kansas City, Missouri. FARMERS UNION LIVE STOCK COMMISSION-400-3-10 Live Stock Ex-

change Bldg., Kansas City, Missouri; Live Stock Exchange Bldg., Wichita, Kansas. FARMERS UNION MUTUAL INSURANCE CO .- Room 202 Farmers Un-

ion Bldg., Salina, Kansas. FARMERS UNION AUDITING ASSOCIATION—Room 308 Farmers Union Bldg., Thomas B. Dunn, Salina, Kansas.

KANSAS UNION FARMER-Salina, Kansas, Room 208, Farmers Union

FARMERS UNION MANAGERS ASSOCIATION President Secretary SALINA, KANSAS, THURSDAY, DECEMBER 25, 1930



EMPTY STOCKINGS

How many empty stockings will there be next Thursday morning? One is too many, and there will be more than that. Christmas should be the happiest day in the year for children; it can be the most miserable if Santa Claus doesn't stop.

Find out, in these last days before Christmas, if there is a family like this in your neighborhood.

We know of farm families that go farther than this. When they go to town this month, they load up the back of the car with potatoes, apples, some jars of fruit, perhaps a chicken or two or a few cuts of pork from the recent butchering. Sometimes they know of families that need help; sometimes they leave the supplies with the town's welfare workers. In either case, some family whose wage-earner is out of a job gets a few good meals

to contemplate the paradox of a social system that can show warehouses bursting with food and goods and millions suffering with hunger and cold. It is the farmer's duty to continue to work for the program already outlined by the Farmers' Union and the Grange-public works for the unemployed, the raising of the price level, and readjustments of all sorts to increase the buying power of the general public.

We want people to be happy Christmas week. It seems terrible to us that, on Christmas, families should be homeless, hungry and desperate, that children should lack not only Christmas presents but warm clothes and nourishing food. Is it any less terrible that in the other fifty-one weeks of the year millions continue to suffer want in spite of a production system geared high enough to satisfy all their needs?

The Christmas spirit will lead every farm community to take care of its own unfortunates this week. It will lead many to help the unemployed in nearby cities. It should unite all of us, town and country both, in a continuous fury of indignation against the social stupidity that permits the gifts of the good God to be withheld from His children,-Wallace's Farmer.

888888

GOAL IS TO INCREASE FARM PROFIT

BY ARTHUR M. HYDE

Secretary of Agriculture

The final measure of agriculture improvement must be a rise in the average net farm income. There is no other satisfactory criterion. Productivity will not do, nor a rise in the quality or variety of the things produced. Nor is it admissible to be satisfied with figures showing increased investments in agricultural land or plant. Unless gain in these respects is translated into income, it is illusory from the standpoint of the working future than he has in the past in making our paper a real success financially farmer. Net income, as every farmer knows, depends on two factorscosts of production and prices received. These factors vary in relative importance with circumstances, and circumstances determine which should be most emphasized at any given moment. At present, the price factor is predominant. Production in many lines is excessive, demand has shrunk somewhat, and farm commodity prices are at a heavy disparity with the prices of other goods. That is why I emphasize the supreme importance of production adjustments as a means of affecting profits favorably.

production costs, remains important, no matter how greatly it may tem- but the boundaries and limitations of one's physical possibilities are someporarily be overshadowed by the price situation. Action taken to control times quite definitely drawn. the volume of production cannot save the consistently high-cost producer. He must either get out or accept a low standard of living. If prices should show a downward trend in the next few years, not necessarily downward from the low point of the summer of 1930 but downward in the sense that the peak of the next price cycle is not as high as the peaks of the preceding ones, efficiency in farming, to keep costs down, will be more imperative than ever. So much progress in individual efficiency has been made by American farmers in recent years, however, that reiteration of its value seems unnecessary. Rising output per man engaged in agriculture shows clearly that American farmers understand the importance of keeping down their costs of production. There is one point about the subject of efficiency that may need to be emphasized. Increasing efficiency is not in contradiction with the need for reducing production. Sometimes it is accompanied by increased output, but that is not an inevitable relationship. Efficiency should reduce costs of production, while organization regulates the total volume. These two principles, far from being antagonistic, are the twin pillars of agricultural prosperity.-Kansas Farmer.

BUY MORE WHEAT

The Federal Farm Board bought about 60,000,000 bushels of wheat last spring with the hope of maintaining a fair price for the farmer. It continued to drop in price and the Board soon stopped buying. Last month wheat prices reached levels not seen since 1898, 1902, and 1905.

The Board has bought additional wheat during the past month or two, hoping to stabilize the market and prevent its complete demoralization. As a result of its activities in the grain business the Board has been severely criticized by the grain trade. This is to be expected. Profits will be taken from the grain speculators and given to the farmers who have produced the wheat. The Board should purchase sufficient quantity of wheat to make it bought and early Salina bright and early a result of its activities in the grain business the Board has been severely

One of the objects of orderly marketing is to place products on the mar-ket as they are needed so that prices will not be lowered unduly. Wheat should be purchased by the Board and held till research by prices are heard and held till research by the Board and the Boa should be purchased by the Board and held till reasonable prices can be se- from Mr. James W. Anderson. cured. If the holding of this wheat in storage, however, lends to depressed by putting the date ahead to Satur-prices, it should be sold for livestock feed, fertilizer, etc., so that it will not day, December 13th, we noticed it in come in direct competition with wheat sold for milling purposes. This should be done even though it is necessary to do so at a loss. If the Agricultural And what a dinner! Just to make be done even though it is necessary to do so at a loss. If the Agricultural Marketing Act will not allow such a procedure, then the law should be changed to make it legal.

If the Board should lose money in the wheat-trading operations and the treasury of the United States must make good the loss, it would not be a

new thing in federal favors. The government is spending money to enforce the tariff and immigration laws, without undue criticism from the people. Tariff is government aid to "infant" industries that have grown mature and opulent through protection. Labor has its immigration law to assist it in becoming great and powerful and the government enforces the law with tax money. Why should not the farmer participate?

The Board should buy more wheat.—Southern Planter.

488888

THE PRES DENT'S COLUMN

C. A. WARD -

JOINT BOARD MEETING HELD AT SALINA, MONDAY AND TUES-DAY, DECEMBER 15 AND 16

The Directors and Managers of the Kansas Farmers Union state wide business activities, including the directors of the state organization itself, as well as several others of our membership, who are keenly interested in our program, met on the above mentioned dates to consider and discuss natters of state wide and national importance, relative to our organization.

I am sure that our membership is perfectly aware and somewhat familiar with the many problems that must naturally confront an organization so large as ours and most assuredly these issues must be squarely met in order that all the machinery will functio nproperly and that the various local, county and state wide groups, will sustain their proper relationship, to one another and the parent organization itself.

With this as a starting point, some sixty or seventy directors and managers are discussing and planning those principals and fundamentals that have to do with our growth and progress.

May I say now, that the most cordial feeling and sentiment was evident throughout these sessions. It is characteristic of our groups that we have differences and that we speak squarely from the shoulder and are frank in making out wishes known but it is to be observed that when the discussion is ended and action is taken, that most usually we are all of one accord in going forward.

ORGANIZATION DISCUSSED

in some farm communities there are families that through misfortune of some sort won't be able to make much of a Christmas for their children.

Find out, in these lest days before Christmas if there is a constant of the convention. agement will be needed in order to maintain our present membership and add new members to our lists in large numbers. Your leaders are fully con- ficers were re-elected, with the exscious of the situation and conditions that exist out on the farms. We also ception of Mr. Illian, who asked to be realize that the thing most needed, looking toward a solution of some of relieved. Mr. George H. Buttel was these ills, is that farmers everywhere tie themselves together in organizations to the extent that their voices may be heard in defense of their own problems. The various state wide business groups are getting squarely Committee's report which, after much back of our organization program. To be definite, we had hopes that we might be able to maintain a couple of crews of two each, throughout the In the long run, our responsibility doesn't end even here. Farmers went year, for organization work. The present commodity price levels on some through this depression before city people did. They have had more time of the farmers' products, are such that it will be sometime before all of of the farmers' products, are such that it will be sometime before all of the Farm Board and endorses the senour groups know definitely as to what the final audits of the year will retiment of the State Organization that veal. At any rate we are going to exert every effort to increase our mem- no changes should be made in the Agbership substantially. I am giving some of my time the next few days in gathering data and information and working on a plan which we feel will assist us very much in this organization work. May I say, in this conassist us very much in this organization and locals can be of invaluable assistance in this tion use its influence in seeing that nection, that the countries and locals can be of invaluable assistance in this tion use its influence in seeing that nection, that the countries and locals can be of invaluable assistance in this tion use its influence in seeing that work through proper organization and cooperation when our organizers come into your communities and we want it understood that your State officials are going to leave no stone unturned, to bring about worth while accomplishments.

PUBLICITY

Some considerable time at this meeting was spent in discussing publicity. The radio is a well recognized avenue of worth while publicity and through this channel many business concerns have operated in a way that has brought over broadcasting station WIBW, at Topeka. It is hoped that final details may be worked out in the immediate future and that we may be on the air somewhere around the first of the year. A representative of this station appeared before our meeting and discussed at length with us the advisability from many angles, of such a sublicity and the state of Montana, Mr. Kinney was introduced following the adoption of these Resolutions. He made an interesting speech, touching on the National Convention at St. Paul and its from many angles, of such a publicity program. From a business standpoint, it is believed that this adventure will well be worth an honest trial. May I say now, that the reputation and worth whileness of our organization crease in our rural and small town and various business groups is well known in most sections of the country. We have a real program and want the farmers of the state to know more George W. Hobbs, Manager Farmers about it. We have passed through the experimental stage and as anywother Union Livestock Commission, H. E. about it. We have passed through the experimental stage and as anyworder sound financial business institution, k now something of the benefits derived by being associated with us. Every program should stress the necessity of H. Lynn, Editor of the Co-Operator. belonging to the Farmers Union.

Your State Secretary, Mr. Kinney, will specialize even more in the and otherwise. He has done splendidly with the assistance of the staff and always timely and in place.

The writer has been placed definitely in charge of the organization work and of course we know, it is a man's job. It is my purpose in a general way, to assist in the arranging of the county drives for membership and appear at some of the larger group meetings. It may be, that I will be compelled to ease up considerably in my program for the next year. I am your servant

We feel sure that the entire organization will cooperate and assist to the extent that the year 1931 will prove a very successful one for the Kansas Farmers Union.

AAAAAA

THE INSURANCE CORNER

By CHARLES A. BROOM, Secretary -

By the time this paper reaches you, Christmas will be at hand. Therefore, it is fitting that we recognize this holiday time. During the past year we have had the usual ups and downs connected with business, but when all is summed up, we have much to be thankful for. We are hoping that all of our friends will be filled with the Christmas spirit, and that the coming year will have many good things in store for all of us.

-:- NEIGHBORHOOD NOTES -:-

DOUGLAS CO. FARMERS UNION HAS ITS ANNUAL BARBECUE lowing officers:

Your State Secretary, A. M. Kinney, Miss Pauline Cowger, assistant to the secretary, and myself, left

Almost the best thing there, to my Almost the best thing there, to my mind, and one which deserves a whole paragraph to itself, was the home made bread! Really, if a piece of it without a crust had been put side by side with a piece of angel food cake, you couldn't tell without tasting it, which was the cake! I am firmly convinced that there would be firmly convinced that there would be no wheat surplus, if all of our families, rural and urban, had bread like this to eat every meal. I had three huge pieces myself—and I don't eat three pieces of ordinary baker's three pieces of bread in a week.

Then, there were cakes of lescription-white cakes, with thick white icing, simply covered with walnut meats. Spice cakes, with creamy fudge frosting. Beautiful pink and white marble cakes and the best Devil's food—! I had a piece of each, so I can speak from experience. And the pies-butterscotch, covered with a feathery meringue from which tiny lden beads of moisture had escaped Old fashioned apple pie—spicey and with lots and lots of apples. I can only summarize by saying that I've never had such a meal—and that I'd drive 150 miles any time, for one even

half as good! The annual meeting for the election of officers was held after dinner. The first thing on the program was county.

ORGANIZATION DISCUSSED

He spoke of the harmony which prevailed there among the delegates and

thing on the program. All of the of-

Mr. Anderson, Chairman of the Resolutions Committee brought in the discussion was adopted. The various items mentioned in this report fol-

1. The meeting renews its faith in ricultural Marketing Act at this time. 2. The Graduated Income Tax law is strongly recommended and a request made that the State Organizathe State legislature in the coming

session. 3. The organization is opposed to the proposed county road units taking over the township roads, and asks that petition of remonstrance be circulated against the proposed county road

various phases of the farm problem, Pleasant Valley has seen in a long sures of interest that would be up for especially that relating to the

Other speeches were made by We left the meeting most regretfully and we hope that we didn't eat too much—so we'll be invited next year, perhaps!

Aunt Patience.

The clever program which had been arranged was most unusual and was very much enjoyed by those present. A broadcasting studio was its supposed scene and Mr. Otis Decker, of Centennial Local, was cast in the role of appropriate The following the role of announcer. The following were the numbers which he intro-

Mrs. Leon D. Bridgens and Mrs. E. W. Bamfield, Duet.
A. E. Nichols, Reading.
Donald Swick and Frances Garrelt, Duet. Laurel Fields, Reading.

Carl Johnson, Ventriloquist. YEARLY MEETING Randolph, Kans., Dec. 15, 1930 Fancy Creek local No. 1610

met in Randolph and elected the fol-C. F. Peter, President. J. A. Amnell, Vice President. Carl L. Valine, Sec'y-Treas.

Leslie Anderson, Conductor. R. E. Anderson, Doorkeeper. T. H. Arnold, J. A. Amnell and Os car Carlson, executive committee. CARL L. VALINE, Sec'y-Treas.

DANE LOCAL NO. 546 Greenleaf, Kans., Dec. 18, 1930 Mr. Kinney, Editor; Dear Sir:

Had another good meeting last evening, Dec. 17. Our county president, in eral good caricatures to illustrate from. Sure was a house full. MRS. H. JORGENSON, Corr. Sec'y. R. R. 2, Greenleaf, Kansas.

NORTH STAR FARMERS UNION n regular session Dec. 12 with a large crowd present to enjoy this splendid meeting. The house was called to order by

the president, and the meeting opened by community singing. The committee in charge of the program had arranged the following: A playlet song-"Hans and Hilda," presented by the pupils of the North

Star school. A paper, "Believe It or Not," Mrs. R. E. Burkhall. Music by the old-time fiddlers of or buggy harness maker. I hope some

A song, "Looking for Santa Claus"

by the North Star school. Paper, "The Santa Fe Trail," Mrs. W. T. Nelson. The program was followed by the business session, and the election of officers for the coming year. Those

being elected were:
B. E. Winchester, president.
R. E. Burkhall, vice-president. I. B. Amend, secretary and treas-

Homer Fortmer, doorkeeper. Charles Kirkpatrick, conductor. Joe Dale, business manager. Frank Garey, Mrs. Herve Prentice, and C. V. Cline, executive committee.
J. E. Guyer, lecturer and organiz-

Mrs. Herve Prentice, reporter.

Mr. and Mrs. W. T. Nelson, executive office from this Local for the College and Rex Lear will be the

report of the Auditing Committee.

Mr. B. A. Hammond, President of the county organization and delegate to the state convention, gave a most to the state convention, gave a most interesting report of the Convention. from the Old Time Fiddlers, after which all passed to the basement where delicious refreshments were served to all present.

The next regular meeting will be

Herington, Kans., Dec. 16, 1930 Mr. A. M. Kinney, Salina, Kans. Dear Sir:

We had another good meeting Dec. 11 and you can see by the report I am sending in that we are getting a good start for the New Year. We were sorry that President Ward was not able to be with us. But we were glad that you sent Rex Lear. For he certainly made us a fine talk and every one there enjoyed it. I don't think you need be afraid to send him out any place. Our next meeting night will be Jan. 8th and we are plan-

ning on it being a social meeting. Also nstallation of officers. Thanking you, I am, yours truly, Loren Eddiott, Local Treas.

PLEASANT VALLEY WILL HAVE MEMBERSHIP DRIVE

Pleasant Valley, Douglas Co., Kans.

We have decided to put on a drive law such as is now in force and active in the state of Montana,

My Visconimend an oleomargarine for new members and reinstate some of the old ones and on Friday, January 23rd. We want you follow the law 23rd. time, do not forget the date and put in

the paper at the proper time.

N. B. I received your letter saying you added those names to the mailing list of our paper. Thanks a lot, Mr.

Yours for cooperation, A. L. Holcom, Rt. 6.

OPENING SPEECH AT THE BROWN CO. F. U. DEC. 12, 1930 Ladies and Gentlemen: Let me step onto the other side of

the picture a minute.

Many of our absolute necessities are much cheaper than before the war.

KANSAS UNION FARMER WEEKLY EXCHANGE If members of the Union have anything to Sell or Exchange, they should advertise in this department. Rate: 3 cents a word per issue. If run 4 times 10c per word for the four issues. Count words in heading, as "For Sale," or "Wanted to Buy," and each initial or figure in the address. Compound words count as two words. CASH MUST ACCOMPANY ORDER—TRY THIS DEPARTMENT—IT WILL PAY YOU.

CLASSIFIED ADVERTISING

WANTED

WANTED—Position as bookkeeper. Pre-fer with Farmers Union. Five years experience.—Miss Grace Varnan, Kincaid. WANTED TO BUY, Insilage Cutter. Chester Chapman, Ellsworth, Kans. SHIP YOUR FURS to J. E. Green Fur Co., 301 East 1st St., Topeka, Kansas, for highest prices, fairest grades. Write for

AGENTS WANTED to sell polishing cloths; removes tarnish from all metals without the use of liquid. Sample mailed 25 cents.—Clark's Specialty Sales, Grante Falls, Minnesota.

FOR SALE

NORTH STAR FARMERS UNION
The North Star Farmers Union met

FOR SALE—Purebred Spotted Poland
China Boars. Best of Breeding, weighing 250 pounds and up. Immunized and
guaranteed to please. Please write describing the type you want.—George Roepke, Waterville, Kansas.

WE SELL Daily, new-caught headles and salted Lake Superior herring in lots of 50 and 100 lbs. Prices respectively \$5.50 and \$3.25. Ref. Commercial State Bank. J. Knarvik's Fisheries, Box 864, Two Harbors. Minn.

high cost of what we must buy.

I bought a farm 17 years ago and I think I can sell it for 17% more than the purchase price. I am surely much better off than any livery stable man Stafford, composed of Ves Bonner, Will Garey, A. Jaster, Will Hicks, Wilbur Lamb and Dave Socolossky.

Reading, "A Wonderful Christmas" by Jimmie McCune.

A song, "Looking for Santa Claus" or buggy names maker. I hope some one in this room will tell what a hundred pounds of skim milk is worth in terms of feed raised on the farm or bought at the store. Also tell how many pounds of milk can be economically feed per 100 pounds of animal. A correct answer will be good for the peace of mind of some dirt farmers and a good many town farmers. We, country farmers, must keep our soil from washing away and must not let cutsiders skim the cream. We must be on our guard and on our toes to enjoy life. That's what we are here for today.-C. A. Babbitt.

St. George, Kans., Dec. 19, 1930 The Pottawatomie County Farmers Union will hold their annual meeting at Westmoreland, Kans., Saturday, Dec. 27 in the new Rural High School beginning at 10:00 a. m. Have delegates there on time as afternoon program will be devoted to speaking and antesticing of the control of the cont entertainment. Dean Umberger of the college and Rex Lear will be the

Palco, Kans., Dec. 19, 1930

A. M. Kinney, Salina, Kans.,

Dear Sir: Thought I would write a few lines about our local meetings.
Palco Local No. 2178 is holding open meetings every other Thursday night at the Cooper school house. Everyone is invited to attend and we plan to have a Farmer's Union speaker whenever possible and we have been having large attendance. Our program and eats committees have worked faithfully and made these meetings a suc-

Dec. 4th we had a wolf hunt followed by an oyster supper at the school house in the evening, and Mr. E. Augustine of the creamery plant at Wakeeney was the speaker. We killed wour wolves and everyone enjoyed themslys both at the hunt and the

oyster supper.
We are having another wolf hunt and oyster supper Friday, Dec. 26th.
Yours truly,
L. W. Novis,

Local Secretary.

HAWKINS LOCAL NO. 1615

A very interesting meeting was held on Tuesday evening, Dec. 9th. The usual order of business was followed with the initiation of J. F. Staadt, our newly elected representative to the state legislature.

We also had election of officers with the following results: President, Don E. Beck; vice-president. Geo. Gambrill: secretary-treasurer, Mrs. Harry Morgan; conductor, Mr. A. M. Kinney, Sec. of State Union Albert Kraft; lecturer, Mrs. J. H. Dear Sir and Brother:

Young; ex-committee, John Cartmill, L. H. Perkins, Harry Morgan; delegates to the County Union, Mrs. J. H. Young, John Cartmill, Glenn Sayler,

J. F. Staadt. Mr. T. G. Ramsey, manager of our Farmers Union Oil Co., in a very interesting way, told of the "ups and downs" of operating the oil station. Mr. Staadt spoke of some of the meaconsideration in the coming legislature, and also ask for the legislative program of the State Farmers Union. Roll call was to be answered with our best "joke" and as usual the ladies

had the most to say.

Refreshments of cake, coffee and hot cocoa were sehved by Mrs. Don Beck and Mrs. Harry Morgan. Our next meeting is Tuesday evening, Jan.

Mrs. Harry Morgan, Sec'y.

CENTER HILL LOCAL NO. 1147 F. U. MEETING

On December 8th, Centennial Local, of whih Mr. Charles Swick is president, and North Union Local, of McPherson county, met at North Union school house. Centennial Local furnished the program, and North Union, the food, which consisted of sandwiches, cookies and coffee.

The clever program which had been award and north and north the constant of labor living makes much of the constant of the constant of labor living makes much of the constant of the constant of labor living makes much of labor living makes much of labor l On Thursday evening, Dec. 11, the

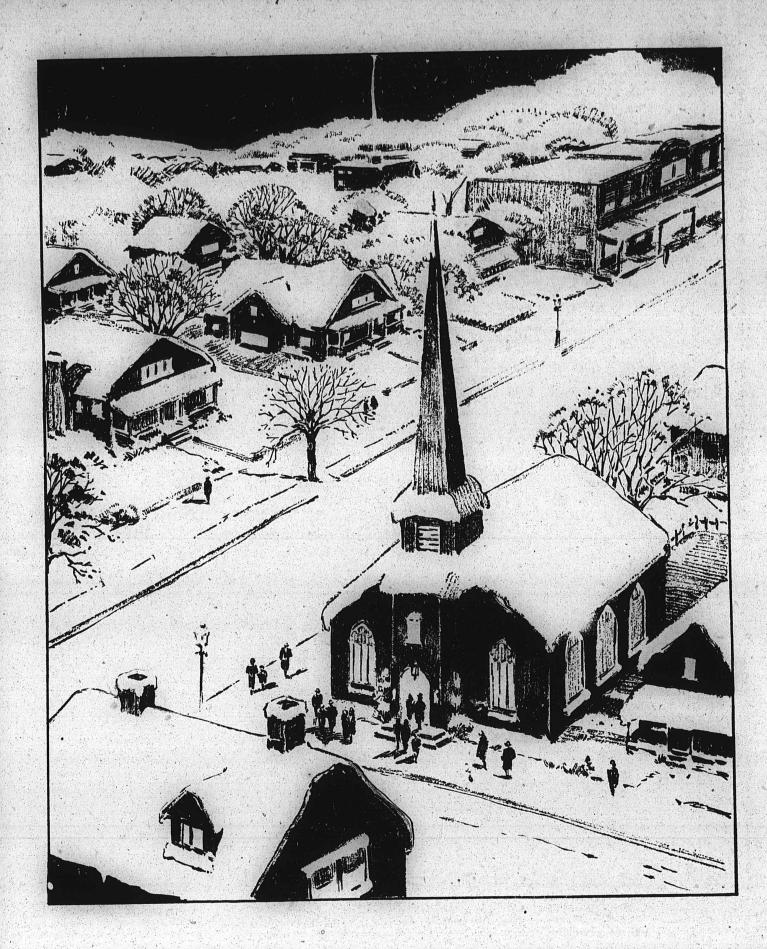
Price List of Local Supplies

pplication cards......20 for 5c Credential blanks......10 for 5c

Farmers' Union Song Leaflets, per dozen..... Business Manuals, now used instead of Ritual, each.....5c Farmers' Union Watch Fobs 50c

Ladies Auxiliary Pins Farmers Union Buttons 25c Cash Must Accompany Order. This is Necessary to Save Expense in Postage and Labor.

WRITE A. In. KINNEY, Box 51, Salina, Kansas.



Christmas Greetings and all good wishes for your prosperity in 1931

A handshake, a smile—sincere and hearty good wishes—a greeting from one man to another! That's how we would like to have you consider this message.

Even in business, there is a place for informal good fellowship between manufacturer and consumer. And especially at this Christmas season we would like to register our greetings with you, not as a company manufacturing products for your use, but as another person.

Greetings, then, to the Kansas Farmers Union! ... to every member of it—to everyone in their families! May the Season bring all possible happiness, may laughter ring out the old, and usher in a new and prosperous 1931!

Washburn Crosby Co.

OF GENERAL MILLS, INC.

Minneapolis

Kansas City

Buffalo



A Merry Christmas

and

A Happy New Year

to all our members

000

Farmers Union Mutual Insurance Companies Salina, Kansas We wish you all

A Merry Christmas and a Bright and Prosperous 1931

Farmers Union Auditing
Association

T. B. DUNN, Manager

WE EXTEND TO OUR MANY CUSTOMERS OUR BEST WISHES FOR

A MERRY CHRISTMAS

AND A

PROSPEROUS NEW YEAR

We are sincere in our thanks to you for your patronage during the past year and appreciate the confidence you have had in our ability to serve you.

As a result of your loyalty, it has been possible for us to go on record as having completed one of the best years that this organization has ever experienced.

The past year brought about some hectic market conditions which had to be faced alike by the Producer, Consumer, Dealer, Manufacturer and Jobber. In spite of unfavorable conditions and low prices, we are able to show a substantial gain over previous years in most every department.

We will start the New Year with a renewed effort to work with and for you one hundred per cent. Let's all resolve to make 1931 a big year for the Farmers Union organizations of Kansas.

The Farmers Union Jobbing Ass'n.

KANSAS CITY, MO.

SALINA, KANSAS

ST. JOSEPH, MO.



Greetings
to all
Policyholders,
Farmers
Union
Members

For This Christmas and The New Year We Send You Warmest Fraternal Greetings And The Hope That In the Year to Come You Will Enjoy A Full Measure Of The Prosperity, Happiness And Health You So Richly Deserve.

FARMERS UNION MUTUAL LIFE INSURANCE CO.

500 Grand Ave. Des Moines, Iowa
(Farmer Insurance At Farmer Cost)

When you start for your fireside on Christmas Eve, with the knowledge that your loved ones are amply protected with Legal Reserve Life Insurance, may you leave behind you all cares, distractions and fears, and take with you only those truly Christmas Sentiments— Hope, Happiness and Good Cheer.

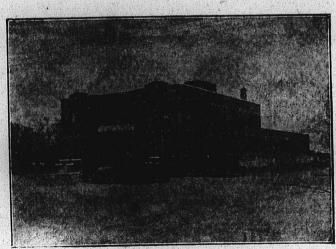
Farmers Union Mutual Life Insurance Co.

Rex Lear
Salina, Kansas

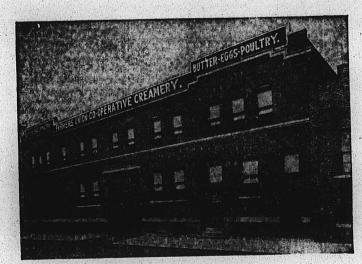
MERRY CHRISTMAS

and a

HAPPY NEW YEAR



WAKEENEY PLANT



We're wishing you and yours a most Joyful Christmas—not just because everyone else is "wishing" but because we have really appreciated the opportunity of knowing and serving you during the past year or years as the case may be.

Our relationship has been pleasant and we sincerely hope will continue so thruout the years to

KANSAS CITY PLANT

Farmers Union Co-operative Creamery Association

Kansas City, Mo.

Wakeeney, Kansas

Holiday Greetings!

come to you through this, your own newspaper, from your own live stock commission firm. Not only do we wish you a

Merry Christmas
AND A
Happy New Year

but we want you to enjoy the best of health and happiness throughout the entire new year.

Your cooperation has made it possible for this, your own firm, to enjoy a prosperous year. We feel that we are well repaid for our year's work if our cooperation with you has been a pleasure and a help to you.

Farmers Union Live Stock Commission Co.

410 Live Stock Exchange Bldg., Kansas City, Mo. G. W. HOBBS, Manager.



Junior Co-operators Aunt Patience

HOW TO BECOME A MEMBER OF THIS DEPARTMENT

Any boy or girl between the ages of six and sixteen, whose father is a member in good standing of the Farmers' Union, who writes a letter for publication, can be a member of this department, and is entitled to a pin. In order to receive a book, he must signify his intentions to study the lessons and send them in. We cannot send out books to those who do not intend to send their lessons. The address to which all Juniors should send their letters is: Aunt Patience in care of the KANSAS UNION FARMER, Salina, Kansas.

Dear Junior Cooperators: I wish it were possible for me to to be thankful for, until we sit down send each one of you at least a and think about it, do we?

Christmas card this year but I'm

Aunt P

Aunt P So I'll do the next best thing-I'll wish you a merry, merry Christmas and the happiest year in 1931 that you've ever had. If you want to make me happy during the holidays, send me a eard, or letter, each one of you. I would, if I had only one of you to write to! I have received a great many lovely Christmas cards already is a beautiful day, isn't it? We had and I want to tell all of their send-roasted goose for Thanksgiving. Did in this way, that I appreciated | and enjoyed them very, very much. Well,I must close. Your loving niece, I'll acknowledge them in the paper,

We're going to have our January We're going to have our January eighth grade. My birthday is October lesson next week—so watch for it. 2nd. We're also going to have the picture of our Junior Instructor—I know

And do, all of you, make a New Year's Resolution to get at least one new member during the coming year -that will double our membership, and I know all of you can ask at for organization in the country! So, once more, a Merry Christmas

Aunt Patience.

to you all!

write to the paper. I see every one month, I'll send another. I'm sorry else is writing to it. I have found my you lost some of the papers and I twin, Cyrilla Meis. She is in the hope you'll have them all for your fourth grade and so am I. Her birth-next lesson. Have you found your day is the 26th of April. Mine is the 27th. We are both 10 years old. I will close, your friend

Cyrille Fountain. the papers and the lessons. Aunt Patience.

> Meriden, Kans., Dec. 1, 1930.

Dear Aunt Patience: I am sending in another lesson. I hope it is all right. Did you have a nice Thanksgiving Day? I did. It will soon be Christmas. Your niece, Margaret Beeler.

Dear Margaret: Your lesson looks very nice—Yes, I had a lovely Thanks-giving. I hope you'll have a nice Christmas-write us about it. Aunt Patience.

Piqua, Kans.

Dec. 2, 1930. Dear Aunt Patience: How are you? I am just fine and hope you are the same. I have not found my twin yet and hope to find it soon. I got the lesson in November 27, 1930. They are pretty easy. I cannot find the lesson that the last printed row so I cannot get the question. Well, this is all I can think of for this time. Sincerely Alvin Bux. P. S. Do you think it would be all right if we would write on both sides

of the paper?

Dec. 6, 1930. Dear Aunt Patience: I am sending in my lessons for August and November. I'm a little late, but I guess it is busy with school work. There is quite glad that you like the lessons, and a few members, isn't there? I hope I know our Junior Instructor will be, busy with school work. There is quite a few members, isn't there? I hope you had a nice Thanksgiving. It is too. A word of appreciation means a you had a nice Thanksgiving. It is too. A word of appreciation means a lot, you know. Don't wait so long between letters, next time.

| Carriel I the lesson in early the lesson in early what did you do Thanksgiving? I just the meat. This is a mistake. Practage of the meat week—write tically all of the body-building prohave another lesson next week—write the meat. This is a mistake. Practage of the meat week—write the meat was a lot, you know, next time. close. Cordially yours,
Marthelle Snodgrass.

Dear Marthelle: I was so glad to get your lessons and I know you have been busy with school. Yes, there are quite a few members-but think how many there'd be, if we each were to get just one more—! I had a very nice Thanksgiving, thank you—write us again. Aunt Patience.

I couldn't get all of the lessons because I didn't have the papers. They cause I am writing you a letter and are my first lessons so don't know if Harvene Carr a letter and my lesson. good time on Thanksgiving Day and Hope you had a good time. Your had a lot to be thankful for I expect niece, Bernadine Svoboda.

you had a good time too, I guess Dear Bernadine: I enjoyed your let-

We never know how much we do have

Aunt Patience.

Osawatomie, Kans. November 30, 1930. Dear Aunt Patience: I know it has sent in my lessons but it seemed like I never got around to it. I am sending in the last lesson now and will surely find your twin soon—when is your birthday? Aunt Patience. try to get more in. Today certainly you have a good time Thanksgiving?

Nadine Prescott. P. S.: I am 13 years old and in the

Dear Nadine: I thought you were of our Junior Instructor—I know you'll all be anxious to see the person who gets your lessons and grades them. And we're going to have an essay contest in the very near future—oh, we've so many plans made for lost it up that I became tired of it. Let me know when you find your lost it was good, too, but it took so long to eat it up that I became tired of it. Aunt Patience.

> Schoenchen, Kans. Dec. 2, 1930.

Dear Aunt Patience: I will drop least one member to join. I want to you a few lines to let you know that thank all of you who have obtained I am well yet and hope you are the members in the past year, and all of same. I haven't received my book and you who by your letters have helped to make our page interesting. If we sending in my lesson today. I couldn't answer all the questions because I lost some of the papers. Yours sincerely, Armella Schmidt.

P. S.: My birthday is August the ninth.

Dear Armella: My goodness, you Hill City, Kans.
Nov. 29, 1930.

Dear Aunt Patience: I am going to

Dear Aunt Patience: I am going to hope you'll have them all for your Aunt Patience. twin?

Ottawa, Kans.,

Nov. 29, 1930. P. S.: I will try to study my lessons.

If you will send my book and pin, I have already written to my twin.

Dear Aunt Patience: I am sending in my November lesson so I thought I'd write to you. I had a good time Dear Cyrille: You have twin names, on Thanksgiving Day. Did you? We've be one, too. Please send me the paper almost, don't you? I'm so glad you've been having some rather wet weathfound your twin easily—I hope you'll write each other often. I'll send you sorry but I could not find all of the Dear Aaron: Why do book and pin soon-be sure to save papers so was impossible to answer all of the questions. I found my birthday twin. Her name is Evelyn Mc-Adams. Yours truly, Charles Reed. Dear Charles: I enjoyed your letter and I'm glad you thought to include very nice Thanksgiving—oh, I'm glad you've found your birthday

twin-have you written to each other? Aunt Patience. Carlton, Kans.

Dec. 1, 1930. Dear Aunt Patience: I am sending in my lesson. This time it was long but not very hard. I have not found my twin yet but hope to, pretty soon. My birthday is August 23. On the last roll you did not give me a star. So the next time will you please put one on? As I have no more to say, will close. A Junior Friend,

Irene Martin. Dear Irene: Another who finds the time, alright. Write us again soon. Aunt Patience.

Scott City, Kans.

Dear Alvin; I'm fine, too, thanks and I'm glad you didn't think the lesson was too difficult. We'll have to tell our Junior Instructor to make 'em harder! Yes, I believe you could write on both sides of the paper—that isn't good usage. I know, but it would save the paper and take up less room. Write again soon.

Aunt Patience.

Aunt Patience.

Aunt Patience.

Aunt Patience.

Aunt Patience.

Kathleen Rudolph.

Dear Aunt Patience: I have not forget to send my lesson in now. We did not have to go to school the Friedly now, don't we?

Even Harris, Kans.

Dec. 6, 1930.

Dear Aunt Patience: How are you?

I am fine. Got my November lesson in. How did you enjoy Thanksgiving Day? I enjoyed mine fine. I will not forget to send my lesson in now. We did not have to go to school the Friedly now wouldn't have any school work. We have a big Club now, don't we?

Kathleen Rudolph.

Dear Kathleen: I'm sorry about Nov. 29, 1930. Dear Aunt Patience: I have not

Dear Kathleen: I'm sorry about your address being wrong—perhaps that's why your twin hasn't found vou! I'll change it at once. I'm so tween letters, next time.

Aunt Patience. Ellsworth, Kans.

Nov. 29, 1930. Dear Aunt Patience: How are you? Gree, but these years fly! I have been joined one year and four months. What are you doing now days? I am studying most of the time. I am writing my lessons out. It didn't take me very long but some of the questions. Dear Mary Billinger. Windom, Kans.,
Nov. 30, 1930.

Dear Aunt Patience: I received my book and pin a long while ago and I like them very much. I am sending in the October and November lesson.

The control of the description of the questions of the Harvene Carr. I am busy today because I am writing you a letter and they are right or not. I had a very How did you like Thanksgiving Day?

you had a good time too, I guess this will be all for this time. Your niece, Geraldine Spohn.

Dear Geraldine: I'm so glad to know you like your book and pin. You must save all the papers from now on—you usually need them in the preparation of the lessons, you know.

Dear Bernadine: I enjoyed your letter so much—yes, time does go fast, doesn't it? I'm working pretty hard, too. Your lesson looks nice and I'm glad you wrote Harvene—she's your night away. We'll have a lesson in next week's paper—you must save it and send it to me after you're finished studying it.

Ellsworth, Kans, Star Rt. Nov. 30, 1930. Dear Aunt Patience: How are you? I am well. Hope to find you feeling the same. Did you have a big Thanks-giving dinner? I did, we were at my aunt's, who lives near Wilson. We had a large Thanksgiving dinner and supper. In the afternoon we played games with our cousins, Winslow and Emily. What did you do? And where did you go? Did you have a good time? I did. I thought I would never get time to write to you. But this time I did. I have been bus studying for my six weeks' examinations which we had Monday, Tuesday and Wednesday, November 24, 25 and 26th. The 27th and 28th we had a vacation. So

iece, Evelyn Svoboda. Dear Evelyn: I'm very well, too, thanks. I'm glad you found time to write, at last but I know you've been been a long time since I wrote you or busy with your examinations. You'll

> Palco, Kansas Dec. 13, 1930.

Dear Aunt Patience: I am very sorry I cannot answer the October lessons because I have lost the lessons. have looked high and low for them —if you have a copy, will you please send it? It is getting close to Christ-mas and I wish I had a negro doll, manicuring set and a play wrist-watch. We drew names in school and I got a classmate, Mildred Baldwin. My banny hen set and hatched out four bannies and they all died but

Dear Mattie: It's too bad you've Christmas and I'm sorry about the cup nut meats, one tablespoon salt, chickens. Just study the lessons and 25 marshmallows. chickens. Just study the lessons which fit your particular grade and send the answers to me, written on the paper which came in your notebook. Or, you may use other paper if you want to save that for notebook use

Aunt Patience.

Waterville, Kans. Nov. 30, 1930. Dear Aunt Patience: I run out of paper. Say, will you send me some more and rings? I couldn't write your lesson this time, It has been pretty cold, hasn't it? How do you like it? This paper is my father's, so you know he is a Farmers Union. He is Insurance Agent for fire, lightening, automobile, wind and hail. I want to

and I'm glad you thought to include awfully cold. I think it would be stored up in the body as a for you to be an Insurance Agent like source of resistance to diseases. For your father is, when you grow up. Do this reason plenty of butter in food the next lesson on other paper—we'll the next lesson on other paper—we'll and as a spread for bread is better have it next week. Aunt Patience.

> Agra, Kansas, Buster. The kitches, names. Yours truly, Virginia Rose.

Dear Virginia: No, it hasn't been very cold here—Those are nice names for the dogs, I think. Did I ever tell

Osawatomie, Kans., Dec. 1, 1930.

P. S. We had a box and pie supper Wednesday night, November 26th. I took a box. Most all of them did.

Dear Ferne: I think it was a good

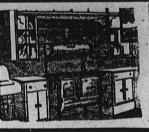
Aunt Patience.

St. Peter, Kans., Nov. 10, 1930. Dear Aunt Patience: While I have a

Dear Aunt Patience: I will write a letter to you, telling you that I want a book and pin. I am in the third grade. I am seven years old.



WOMEN



IF YOU ARE TWENTY-FIVE

To serve a Christmas family dinner or any other holiday meal for 25 persons requires planning and good management. From her fund of experience, while our vacation was on, I thought I Miss Iva Welch, assistant director of while our vacation was on, I thought I would write to you. I haven't found my birthday twin to write to. I worked the November lesson today and I couldn't find the answer to several questions. I have lost some papers so I couldn't find them. Well, I guess I will close because my letter is getting long. So goodbye. Your niece Evelyn Syoboda.

Miss Iva Welch, assistant director of the college cafeteria, offers the following suggestions that might be adopted by those in charge of lodge banquets as well as by the hoster of the college cafeteria, offers the following suggestions that might be adopted by those in charge of lodge banquets as well as by the hoster of the college cafeteria, offers the following suggestions that might be adopted by those in charge of lodge banquets as well as by the hoster of the college cafeteria, offers the following suggestions that might be adopted by those in charge of lodge banquets as well as by the hoster of the college cafeteria, offers the following suggestions that might be adopted by those in charge of lodge banquets as well as by the hoster of the college cafeteria, offers the following suggestions that might be adopted by those in charge of lodge banquets as well as by the hoster of the college cafeteria, offers the following suggestions that might be adopted by those in charge of lodge banquets as well as by the hoster of the college cafeteria, offers the following suggestions that might be adopted by those in charge of lodge banquets as well as by the hoster of the college cafeteria, offers the following suggestions that might be adopted by those in charge of lodge banquets as well as by the hoster of the college cafeteria, offers the following suggestions that might be adopted by those in charge of lodge banquets as well as by the hoster of the college cafeteria, offers the following suggestions that might be adopted by those in charge of lodge banquets as well as by the hoster of the college cafeteria of the college cafeteria of the college cafeteria of the college cafe

Sweet potato patties Pickle rings Fresh green beans Cranberry salad
Steamed pudding Apr
Coffee Apricot sauce

There is character both in the appearance and flavor of the grapefruit gingerale cocktail. Its bright color blends well with Christmas decorations and its flavor finds general favor if served cold with ringer ale freshly poured. For 25 servings three cans of grapefruit and three pints of ginger le are needed.

One-half pound of dressed weight turkey to the person is a good rule to follow in purchasing turkey. About three pounds of dressing and a 15-pound turkey should suffice for 25

guests. Sweet potato patties offer a change from the usual way of serving that vegetable. Mash well cooked sweet potatoes, fold in black walnut meats, one and it is still alive. Well, must close. I do not understand how to do the lessons. Please send me advice. I and heat through in a slow oven. Bethe lessons. Please send me advice. have not been in any Club. Please tell me how. Yours truly, Mattie Dietrich.

and neat through in a story of the oven, place a marshmallow on each patty and brown. Use a pie knife to slip the pathorem. ties from the pan to a plate. Problost the lessons—you must be sure to able amounts needed are eight pounds save the one we'll have next week. I hope you get the things you want for ter, one pint milk, one and one-half

1-3 crushed pineapple

YOU CAN'T BEAT BUTTER

Nothing is better than butter to make children grow, live long, and have energy and "pep" for everyday living, says Miss Frances Shewmak er, extension food specialist, K. S. A. C. Those who fail to eat butter or other foods containing vitamin A are likely to be calling for medicine. Butter is cheaper than medicine, any time, and especially is such the case

at the present time. ther very much—unless it gets too of this vitamin A is the fact that it awfully cold. I think it would be nice can be stored up in the body as a

than just enough. That there may be a relation be ra, Kansas, tween butterfat consumption and Nov. 29, 1930 such diseases as tuberculosis, colds, Nov. 29, 1930
Dear Aunt Patience: How are you?
I am just fine. I am sending in my lesson. Is it very cold there? It is here. Did I ever tell you about my pets? I have two dogs and four kittens. The dogs' names are Trixy and Buster. The kittens do not have any louise Daniels, in the Iowa child welfare research station, has found the diet of such children usually is lacking in butter. When butter was supplied them, they improved.

A serious eye trouble, known as opthalmia, appears where a diet is lacking in vitamin A. Such was the case lesson easy! We'll have to see about this—I'm so sorry about the star. I'll see that it surely gets on this I'll see that it surely gets on this they play together. Please write me to the togs, I think. Did I ever the ing in vitamin A. Such was the case in Denmark when, during the war, and Tom and they are so sweet when boiled skim milk, oatmeal, and barthey play together. Please write me they play together. Please write me soon again.

Please write me ley soup. The old-time cure for this disease was chicken liver or eel fats, according to Miss Gladys Stillman Wisconsin university extension food specialist. We can get our vitamin A

Beef broth and the various meat soups play an important part in diet, both in health and illness. When these are made at home some women, be-lieving that all the "goodness" is cooked out into the broth, discard the meat. This is a mistake. Praclittle flavor, but it should not be thrown away. Sometimes it can be ground and put back in the broth, or it can be made into a savory stew, used for croquettes, or served with a tomato sauce.

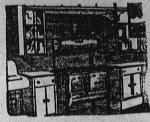
· SPANISH PORK CHOPS 6 pork chops (2-3 inch thick). 1-2 cup flour. 1 teaspoon salt.

NICOTINE 1-4 teaspoon paprika. cup tomatoes.
tablespoons chopped onions.
tablespoons chopped green pep-

3 tablespoons chopped celery. Wipe off chops with damp cloth. Roll in flour and sprinkle with salt and paprika. Fit into greased baking dish. Cover with other ingredients Cover tightly and bake for one and one-quarter hours in slow oven.

SWEET POTATOES ARE RICH IN VITAMINS

Doctors advise brilliantly colored vegetables, but have you thought of the yam or sweet potato as in that class. Recent investigations of chem-



ists of the United States department

of agriculture show that this vege-table contains as much vitamin A (the vitamin which prevents granulated eyelids and ultimate blindness) as leafy vegetables. It contains more vitamin B (the vitamin which guards against neuritis) than many other root crops. As a source of vitamin C the sweet potato has antiscorbutic value equal to about one-third that of orange juice or one-half that of pine-apple and peach juices.

The housewife may now serve yams with assurance knowing that her children are getting those valuable and elusive vitamins while the man of the family is being served solid food at the same time. Southern people have long served sweet potatoes not only as vegetable, but as dessert. In preparing the dishes suggested below, boiling potatoes in the jackets will insure conservation of full nutritive and mineral content.

Sweet Potato and Pecan Croquettes

2 cups potato pulp 2 tablespoons butter, ½ cup finely cut pecans 1 teaspoon salt beaten eggs Hot cream.

Put potatoes through ricer. Add other ingredients and mix well. Add Add enough hot cream to make right consistency to handle. Thick cream sauce may be used instead of plain cream.

Form into balls, roll in and then in cracker crumbs, and drop in hot fat and fry as you would doughnuts.

These are excellent served around a roast. Peanuts may be used in place of pecans.

Sweet Potato Mountains 3 cups sweet potatoes teaspoon salt

8 slices pineapple 2 tablespoons butter Saute pinapple in a little butter until brown. Add melted butter and salt to sweet potatoes and beat until light. Add crushed pineapple together lightly on the sauteed pineapple slices. Top each with a marshmallow, then brown in hot oven.

Sausages and Sweet Potatoes

2 pounds sweet potatoes ½ cup sugar ½ cup brown sugar ¼ cup water 2 tablespoons fat 1 teaspoon salt 1 pound sausage.

Parboil sweet potatoes 15 minutes. tion to render even greater service to Peel and slice in strips like French their members. Mr. McGinn deserves



6967. Ladies' Dress. Cut in 6 Sizes: 34, 36, 88, 40, 42 and 44 inches bust measure A 38 inch size requires 41/2 yards of 39 inch material. The facing at the cascades will require 34 yard 27 inches wide.

6616. Girls' Dress. Cut in 4 Sizes: 4, 6, 8 and 10 years. A 10 year size requires 2% yards of 32 inch material. For collar, overlap and belt of contrasting material % yard 32 inches wide is required, cut crosswise. A tie of ribbon will require % yard. Price 15c.

Send 12c in lilver or stamps for our UP-TO-DATE FAL AND WINTER 1930-31 BOOK OF FASHIONS.

FAIGLEY'S KAMALA

WORM TABLETS For CHICKENS and TURKEYS Each Tablet contains Kamala and Nicotine that kill Tape and Round Worms in poultry.

Millions used by large breeders

of poultry.

No waste or guess work. Does not make birds sick.
50 tablets \$1.00, 100 \$1.75, 200
\$3.00, 500 \$6.75, 1000 \$12.00 Postpaid and guaranteed.

Dealers and agents wanted.

FAIGLEY MINERAL CO.

90 Miller Ave, LANCASTER, O.

COOPERATIVE OIL NEWS

HOWARD A. COWDEN,

PRESIDENT

South Dakota Farmers' Union Signs

An agreement has just been made whereby the South Dakota Farmers' Union will become distributors of roducts manufactured by the Union Oil Company. This new arrangement will materially increase the volume of the National Chain.

members by furnishing them with products of such high quality. The members of the National Chain welcome this opportunity of working with the South Dakota Farmers' Union and to extend to them the advantages they have gained through the Cooperative

its policy to render every possible into operation its second fleet of tank service to its members, the Union Oil Company decided to add a line of subgasoline, and kersone is moving in zero oils for shipment during the these attractive orange and blue cars, winter months. They are supplying This means that every one of these both a medium grade, and a heavy cars travel thousands of miles every grade. The medium sub-zero has a month and are constantly advertising vicosity of 305, and a 20 cold test. The heavy has a vicosity of 560 and a 15 fied."

A few weeks ago the Union Oil

Another Company Changes to Cooperative Brand

The Farmers Union at Hackney,
Kansas decided a few days ago to
begin using Union Certified. This
company has operated a bulk station
for some time, and have been distributing an Old Line company's
made the foll

George McGinn and his splendid board have made a fine record at Hackney. In changing to the Cooperative brand they are convinced that they are putting themselves in posi-tion to render even greater service to at the present time.

As a food butter is the ounce of prevention that is better than all the pounds of medicine as a cure. It is a not boil three minutes. Pluce in greased bakmuch credit for the splendid company which is operating at Hackney. He is enthusiastic about increasing their and boil three minutes. Pour syrup volume of Union Certified, and we recommend the present time. Aaron Travelute.

Dear Aaron: Why do you want the rings? You can use the old rings with new paper—what happened to your rings? They go with each notebook, you know. Oh, I like cold weather very much—unless it gets too and especially welcome this company

Several more companies have signed company will pay out dividends exceeding \$50,000,000 for 1930. Company during the past ten days.

Judging from the reports they are making, it is very evident that the plant of the Union Oil Company will be worked to capacity within the next the managers of these companies refew weeks. Almost without exception, of dollars. We will not be surprised of they will far exceed the million port that they are securing new customers in addition to the orders redollar mark. With a Cooperative Oil

The manager of the Kellogg Farmers Union and W. F. Moyer, representing the Union Oil Company, in one day's resale work last week sold 28 barrels of Union Certified oil in have a Cooperative Oil Company is noon the next day.

Resale campaigns are being put on by several Farmers' Elevators which have not handled Union Certified in the past. These managers also report the sale of a very substantial volume. Not only are these companies which are doing their resale work now getting some of their "spring work out of the way," but they are increasing their volume, which means larger

1930 Patronage Refunds We have received a report that one Cooperative Oil Company, which paid a refund of 18 per cent last year, expects to make a refund for 1930 of 20 per cent. Cooperative Oil Companies have built a reputation of making the colors, and expect to paint our trucks

for 1930 will be as large, and in some cases, larger, than these companies have paid heretofore. This Letter Is Typical of What Thou-sands of Kansas Farmers Think of U. C.

we have received from a number of territories indicate that the refunds

Penokee, Kansas, Union Oil Company, Kansas City, Mo.

Gentlemen:
This is to certify that we own and operate a farm of 2,000 acres. We own a 30 Caterpillar and 10-20 International tractor and a "twenty-foot cut Holt" combine. During the past season we have used Union Certified tractor and motor oils and Union Certified Gasoline in operating these machines, and other farm equipment.

We are glad to state that Union

Certified products gave complete sa-tisfaction. Yours very truly, ZOHNER BROTHERS. By Joseph Zohner (Signed)

Union Certified Builds Business Williamstown, Mo.

Union Oil Company,

North Kansas City, Mo. We have used a dozen different brands of tractor and motor oils in the past ten years, but we consider Union In entering into this new arrangement the South Dakota Farmers' Union is rendering a real service to its members by the formulation of them, regardless of the price. Our company has never lost a customer on motor or tractor oil after once getting him started. customer on motor or tractor oil after once getting him started on Union Certified Oil.

Yours very truly, (Signed) T. S. Ewart.

New Cars Please

distribution of petroleum products.

Sub-Zero Oils

A recent survey among the managers of Union Certified companies showed that there is a considerable demand for sub-zero oils, In line with its policy to render every possible service to its members, the Union Oil company put into operation its second fleet of tank cars, practically all Union Certified

Largest Cooperative Oil Company in

The largest Cooperative Oil Company in Kansas and the second largest in the United States, is the proud per cent satisfaction, but that they were also having a demand for some sub-zero oils. Managers of Union Certified companies can purchase these oils through their companies.

The United States, is the product of the Cooperative Oil Company at Garden City, Kansas. During the first six months operating, this company made a net profit of \$10,-190.12. During the following year the net profit was \$30,350.75. Their volume has increased rapidly. During the past 12 months they have handled 122 cars of Union Certified gasoline and kerosene and 26,147 gallons of Union

In commenting on the plan of or-ganization, Bob Ackley, the president, made the following statement: "We brand. They decided to change only after making a very extensive and careful investigation of the service other members of the National Chain are receiving, and the quality of Union Certified.

They decided to change only financed the following statement: "We financed the company with a loan of \$10,000 from the Equity Elevator. We have paid back practically all of this amount. We have given the public a \$15,000.00 business and \$40,000 to take it."

> They have a \$15,000.00 investment sales at Service stations was 540 gal-

lons per day. Among the board members are:

R. J. Ackley C. A. Danner

H. L. Divine J. J. Gigott.

"A Bright Side to Oil" The above headline in a recent issue of one of the Metropolitan papers is rather a contrast to the usual run of headlines these days. The article Large Sales of Union Certified For Spring Delivery

Several more companies:

Letts of large savings made by one of the largest oil companies in the country, and mentions that the savings for 1930 exceed the 1929 savings by many thousands of dollars, stating that the

The article further states, Company during the past ten days.

These companies are putting on an active sales campaign in their respective territories, writing up orders for Union Certified to be delivered for Union Certified to be delivered part spring.

These companies are putting on an are businesses and businesses, but no businesses are putting on an active sales campaign in their respective territories, writing up orders tunate pockets faster than successful oil companies." Aren't the communities which do not have Cooperative Oil Companies missing a real opportunity Companies missing a real opportunity dollar mark. With a Cooperative Oil ceived from those who are now using Union Certified.

The manager of the Kellogg Farmers Union and W. F. Mover, representations of the Kellogg Farmers Union and W. F. Mover, representation of the Kellogg Farmers Union and W. F. Mover, representation of the orders received from those who are now using Company operating in every county in the Middle West the amount of money "kent at home" in the form of patronage dividends would be increased. the Kellogg territory. They expected to materially increase this amount by money, and to keep additional dollars circulating where they will do the consumers the greatest amount of

> Are you protecting your radiator against freezing with Union Certified alcohol or glycerine? Remember, they are good cooperators, and will save you a lot of trouble and, incidentally, may save you a lot of expense.

Union Oil Colors Again Attract Attention

colors, and expect to paint our trucks substantial refunds, and the reports the same way in the spring." This is an extract from a letter received a few days ago from John VanHousen, manager of the Cooperative Oil Company, at Peetz, Colorado.

The Consumers Oil Company at Maryville, is the largest cooperative company in Missouri. During the past Penokee, Kansas,
November 7, 1930

12 months this company has handled
4,400 gallons of Union Certified gasoline and kerosene and 9,105 gallons of
Union Certified oils. This is a gain of 44 per cent in gasoline and kerosene and 63 per cent gain in oil as compared with the previous year. The membership as well as the volume is

constantly increasing. The board of directors has just declared 20 per cent patronage dividend. The board members are:

Chas. L. Wells Chas. Porter Clarence Norman John F. Dowden Frank Shamberger

Officers and Managers of. The Kansas Farmers Union



CAL. A. WARD President, Kansas Farmers Union.



A. M. KINNEY Secretary, Kansas Farmers Union Editor Kansas Union Farmer



General Manager Farmers Union Job- General Manager Farmers Union

bing Assin.

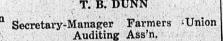


GEORGE HOLBS

Livestock Commission.



T. B. DUNN









General Manager Farmers Union Co-operative Creamery Ass'n.

Branch Manager, Salina office Farm-Secretary, Farmers Union Mutual In-ers Union Jobbing Ass'n.

Secretary, Farmers Union Mutual In-surance Companies.



State Manager Farmers Union Mutual Life Insurance Company



HON. W. P. LAMBERTSON Vice-President, Kansas Farmers



G. E. CREITZ Manager Farmers Union Royalty

The Kansas Farmers Union and its associated activities, touch directly our program in its relation to the membership of our great farm organization. The gentlemen whose photographs appear above are pledged and devoted to giving their very best for the best interests and welfare of the many thousands of our membership, throughout the state.

The Kansas Farmers Union never had a more loyal and conscientious group of men serving as managers and department heads. Our entire state program, including the parent organization and associated activities, is carried to the corners of the state in the spirit of unity. Each group recognizes and respects the best interests of the other and Great problems constantly confront us being used in selling 16 different farm crops. Since the agricultural marketing act was passed, seven national agencies have been established by co-operatives with the aid of the Federal Farm Board. They are: Farmers National Grain Corporation, American Cotton Cooperative Association, National Pecan Marketing Association, National Pecan Marketing Association, National Pecan Marketing Association, and National Beat Grops and National Beat Grops as a sociation, and Sociation, and Sociation, and Sociation, and Sociation,

spirit of unity. Each group recognizes and respects the best interests of the other and laws of Delaware. The first six of the nationals are sales agencies. The seven nationals are sales agencies. The first six of the nationals are sales agencies. The seven nationals are sales agencies friends and co-workers.

Others of our loyal managers and workers, whose photographs we do not have at present, will appear from time to time. With one accord and in the spirit of the entire group, we wish our kind friends and have a counsel and financial assistance to the national agencies by New Year.

ence between the membership and the number of farmers.

Producers of more than 40 farm records have been definitely assisted in a practical way by the agricultural marketing act through their cooperatives. The new law, passed in June, 1929, has intensified the farmers' interest in cooperative marketing. Farmers are gradually controlling a great-Producers of more than 40 farm crops have been definitely assisted in a practical way by the agricultural marketing act through their cooperatives. The new law, passed in June, 1929, has intensified the farmers' interest in cooperative marketing. Farmers are gradually controlling a greater volume of their products as they move through marketing channels to the processor or ultimate consumer. By collective action, growers are extending their marketing system, strengthening their position in bargaining on central markets, developing a credit system that will make them more independent, and improving their chances of adjusting product to prevent troublesome surplusses.

Officially, the United States is definitely committed to the principles of cooperative marketing. The policy of the Federal Government to aid with men and money in the establishment of producer-owned and producer-controlled cooperative marketing organizations, is enabling farmers to take another essential step—the development of national commodity-selling agencies.

Producers Are Competitors

new educational program designed to familiarize farmers with the new devictations and the farmers in cooperative marketing and to encourage more of them to become members of cooperatives. The agencies cooperative in cooperatives. The agencies cooperative in cooperative in the corollar movement include the United States Dept. of Agriculture, Federal and State extension groups, land-grant colleges and universities, the Federal Bard for Vocational Education, State Departments of Agriculture, general farm organizations and farmers' cooperatives marketing agencies.

The cooperative marketing agencies in the corollar deducational program designed to familiarize farmers with the new devaluant to be deducational movement include the United States Dept. of Agriculture, Federal Bard for Vocational Education, State Departments of Agriculture, Federal Bard for Vocational Education, State Departments of Agriculture, Federal Bard for Vocational Education, State Departments

controlled cooperative marketing of spanizations, is enabling farmers to take another essential step—the development of national commodity-selling agencies.

Producers Are Competitors

Producers of farm products are keen competitors. Despite this competition is in the interest of every procompetitors. Despite this competition, it is to the interest of every producer to work with, not against, his neighbor. This is the first step the individual farmer, ranchman, gardener, or orchardist must take to put himself in a position to receive the benefits of the agricultural marketing adsence of national marketing organizations, the board advances money directly to qualified cooperatives, requiring that these associations become affiliated with a national when one is formed. Where there is no national agency to represent a commodity, the Federal Farm Board furnishes application, it is to the interest of every producer to work with, not against, his rectly to qualified cooperatives, requiring that these associations become affiliated with a national marketing organizations, the board advances money directly to qualified cooperatives, requiring that these associations become affiliated with a national when one is formed. Where there is no national agency to represent a commodity, the complete the producer to work with, not against, his rectly to qualified cooperatives, requiring that these associations become affiliated with a national when one is formed. Where there is no national agency to represent a commodity, the producer to work with, not against, his rectly to qualified cooperatives, requiring that these associations become affiliated with a national when one is formed.

The law provides that the Farm Board shall deal with producers through their account of the producers that the producers through their cooperative organiza-tions rather than with individuals. It is a law designed to give farmers governmental aid in order that they may help themselves. The Farm Board is assisting farmers in setting up their own cooperative organizations and is not doing the job for them. All and is not doing the job lot their. An accordance marketing agencies are owned by the farmers and are not in any sense governmental agencies.

The agricultural marketing act di-

rects the Federal Farm Board to designate as a commodity any farm prod-uct or group of products whose use und marketing methods are similar. With this definition as a guide, the board has thus far designated 12 commodities. They are: (1) Cotton: (2) dairy products, including fluid milk, cream, cheese, condensed milk, butter, ice cream, evaporated milk, whole and ice cream, evaporated milk, whole and skim milk powder; (3) wheat; (4) rice; (5) livestock, including cattle, hogs, sheep, goats; (6) wool and mohair; (7) tobacco; (8) poultry and eggs; (9) seeds, including alfalfa, clover, timothy, red top, and other field seeds; (10) potatoes; (11) coarse grains, including corn, oats, rye, barley, flax, grain sorghums, and buckwheat; (12) sugar beets and sugarwheat; (12) sugar beets and sugar-

cane.

In general, central marketing is being developed under a plan whereby each cooperatively handled commodity of the country will be under the control of a single farmer-owned and farmer-controlled organization, thus giving growers a chance to have something to say about the selling price of their products.

Board Supports One National

It is the policy of the Federal Farm Board to approve and to support only one national commodity-selling plan and organization. This is done in order to bring a large volume of com-

and organization. This is done in order to bring a large volume of commodity under the control of one management, to avoid duplication of cooperative marketing facilities, and to eliminate the wasteful competition that naturally develops where there is more than one central agency.

Farmers Build Their Marketing

Machinery

The board is recognizing, for example, only one national organization for grain, one for livestock, one for cotton, one for wool and mohair, and one for pecans.

one for pecans.

Already this national plan is being used in selling 16 different farm crops. Since the agricultural marrops.

Five Nationals In Operation
Five of these nationals already





Best Wishes For A MERRY CHRISTMAS and a BRIGHT AND HAPPY NEW YEAR

> Farmers Union Managers' Association

C. B. THOWE President

T. C. BELDEN Secretary

TO THE MEMBERSHIP BY JOHN A. SIMPSON, NATIONAL PRESIDENT OF THE FARMERS UNION GREETINGS.

As your new National President, I want to bring you my greetings. I want in these greetings to let you know that I am a Farmers Union man first, last and all the time. I want you to know that for 14 years last passed I have been State President of the Farmers Union, of Oklahoma, and that during those 14 years my whole heart and mind, when in my waking moments, has been Farmers Union, and that as I slept, all of my dreams have been Farmers Union.

In these greetings, I want to pledge to you, every ounce of energy I have for the up-building of the Farmers Union of this Nation, in the year of 1931.

I also bring to every State Farmers Union, to every County Organization, District and Local, and to each individual member and his family, greetings for Christmas and for the New Year. May you be happy, and may you and yours have health, and may the New Year bring you the prosperity to which you are entitled, is my wish and my prayer.

FARMERS UNION

I am fully convinced that the Farmers Union comes nearer being a real farmers, grass root control organization, than any other farm organization in the United States. I am just as fully convinced that the Farmers Union does more for its membership in a dollars and cents way than any other farm organization in the United States.

Among the states where there is Farmers Union you will find that the organization has established many co-operative enterprises that are functioning in behalf of the farmers of these States. Among these institutions are, State Exchanges that permit the members to purchase the things they need at less than they would otherwise pay: there are Grain Markets, rendering valued services; Live Stock Commission Houses on all the largest Live Stock markets, rendering real services, and paying back large dividends each year; nearly all the Farmers Union States have Farm Property Insurance for their members, at about half the cost of Old Line; many of the State organizations furnish property insurance for the Local Co-operative's property, such as, Elevators and Cotton Gins: Life Insurance Departments have been established, and Auto Insurance. These State Farmers Unions have been promoting Co-operative institutions such as Creameries, Grain Elevators, Produce Houses, Oil and Gas Stations, Flour Mills and Cotton Gins. In Oklahoma and Kansas, the State Unions have established Royalty Pools for the benefit of their members. Indeed this organization of ours is very active. NOT AN EXPERIMENT

From above, any farmer can readily see that when he becomes a member of the Farmers Union, he is not joining an experiment. All of the things enumerated above are going concerns, ready for a new member to use the day he joins. With such a program, rendering such services, I am sure no member of the Farmers Union need fear success when he solicits a non-union farmer to become a member. I verily believe any farmer worthy of membership in the Union, will join the Union, when the things that we are doing are properly presented to him.

PAY UP

You 1930 members of the Farmers Union are going to pay your dues. I know you are, because most of you who were members in 1929, paid up for 1930, and many of you have been paying for years. Why not do it now? Why not pay your dues and start January 1st with a 1931 card in your pocket? You are going to pay 1931 dues, why wait until next July to pay it? It will make you feel better to pay now, it will encourage your Local Officers, your State Officers and your National Officers. There is every reason in the world why you should do it now, and not one why you should not.

Again I wish you the best of everything for the New Year.

Yours fraternally, JOHN A. SIMPSON. President Natl. Farmers Union.

ANNUAL INSURANCE MEETING

The regular annual meeting of the Farmers Union Mutual Insurance Company of Kansas and of the Farmers Union Mutual Hail Insurance Company of Kansas will be held in the office of the Companies at Salina, Kansas on Friday, January 16, 1931, at 10 o'clock a. m. for the purpose of electing five directors and the Witham Describes Expertransaction of any other business that should come before this

Every policyholder of these companies is entitled to one or more votes according to the amount of insurance carried and may more votes according to the amount of insurance carried and may be cast either in person or by proxy. Proxies should be filed as Made in Record Time. soon as possible in order to avoid confusion in checking on the day of the meeting.

We would suggest that as many policyholders as possible attend this meeting but where this cannot be done then each community or county select someone to represent them and vote their proxies. However, the State law does not permit any person to vote more than twenty-five proxies.

> C. C. Kilian, President. Chas A. Broom, Secretary.

PROXY

I, the undersigned, hereby certify that I hold policy No. . in the Farmers Union Mutual Insurance Company

of Kansas, and I do hereby appoint.

as my representative and authorize him to vote for me in the annual meeting of the policy holders of the above named insurance company of Salina, Kansas, January 16, 1931.

Signed..

Three Associations Tie for First in November

Frankfort, Gothenburg and Wakefield Split Honors Three Ways With Nine Each.

LAREDO FARM CLUB NEXT Lowry City Outfit Also Crowds Leaders. Other Interesting Results

of Race.

among the different shipping associations shipping to the Farmers Union Live Stock Commission Co., was featured by a three-way tie for first place. The three associations tied for Grath Cospood Shipping Assn., Osgood, Mo., first honors, shipped nine loads each during the mo.' of November. The Exchange, Tindall, Mo., Wilbur Fothers are as follows: Farmers Union Co-op. Assn., Green-leaf, Kansas, Dan McGrath, manager; Osgood Shipping Assn., Osgood, Mo., R. H. Kent, manager, and Farmers during the mo.' of November. The three are as follows: Farmers Union Live Stock Shipping Association, Frankfort, Kansas, Glen Leupold, manager; Gothenburg Shipping Association, Gothenburg, Nebraska, Paul Poggendorf, manager, and Farmers Co-on. Supply Co., Wakefield, Kansas, Charles Seitz, manager.

The Laredo Farm Club of Laredo, Mo., managed by Don E. Page, came very near to making things still more tie. However, this outfit was just one behind the winners, with eight loads

sociation was here with seven loads during November.

The Chase County Co-op. Shipping Association, Cottonwood Falls, Kansas, R. J. Barrett, manager, was in undisputed possession of fourth undisputed possession of fourth place, with five loads during the Five different shipping associations shared fifth place in the contest, each

having shipped four loads in November. These five were: Ames Farmers Union Shipping Association, Edward The November Honor Roll race among the different shipping asso-ids, Kansas, D. O. Wannamaker, manland, manager.-Cooperator.

President of Kansas Farmers Union Talks

bowever, that it might not take much coaring to induce him to take another air plane ride.—Cooperator.

C. A. Ward, president of the Kansas Farmers Union, sees no bright immediate future for the farmer, he stated Friday at the Parish house in Hiawatha when members gathered there for the annual meeting of the Brown county Union. He believes farm relief will come through the working of farm organizations which already exist, including the federal farm board. He spoke of increased already exist, including the federal farm board. He spoke of increased already exist, including the federal farm board. The meeting Friday begin trates, high taxes, other factors making a heavy burden on the farmer. This, coupled with the low commodity prices, makes the times of the afternoon. At most of the afternoon and all its activities, and all pledged their continued best efforts. Among the resolutions adopted the most of the deferal freight rates, high taxes, other factors making a heavy burden on the farmer. This, coupled with the low commodity prices, makes the times of take much take much take another in stitutions. The recont which A. M. Kinney, state secretary and editor of the Kansas Union Farmer, gave with reference to the extremely hard, he stated. He offered move and editor of the Kansas Union Farmer, gave with reference to the with reference to the with extremely hard, he stated. He offered move and editor of the Kansas Union Farmer, gave with reference to the with reference to the with reference to the with extremely hard, he stated. He offered move and editor of the Kansas Union for a little port which A. M. Kinney, state secretary and editor of the Kansas Union for a little port which A. M. Kinney, state secretary and editor of the Kansas Union for a little port which A. M. Kinney, state secretary with reference to the with the best of the very near to making things still more complicated and making a four-way Brown county Union. He believes ments, backing of the government

HOUSE PASSES **ADDITIONAL AID** TO FARM BOARD

Bill Provides for Sum of \$150,000,000.

Now It is Up To Senate To Conue Stabilization Efforts. House Committee Advises That Congress Approve the Appropriation at Once So There Will Be No Delay In Operations

BULLETIN

WASHINGTON, Dec. 22 (AP)-President Hoover today signed the bill appropriating \$150,000,000 for the farm board.

Congress enacted the appropriation Saturday. It brings to \$400,000,000 the amount made available from the \$500,000,000 authorized for the board's revolving fund.

WASHINGTON, Dec. 18 (AP)— The house today passed the Wood bill to provide an additional \$150,000,000 for the farm board.

The measure now goes to the senate. It passed without opposition. Chairman Wood, of the appropria-tions committee, had explained that the board advised the committee fully on its plans to use the money.

Representative Cochran, democrat, Missouri, at first objected to bringing up the measure under unanimous consent, but upon Wood's explanation withdrew his objection.

Asks Quick Action

The house appropriation committee recommended that congress approve the appropriations at once so the board can continue to make loans to grain and cotton stabilization corpor-

It said a request for \$110,000,000 more would be made for the board's operations in the next fiscal year, bringing the total to \$500,000,000, the amount authorized by congress under the farm marketing act creating the

Chairman Legge had testified the board planned to use the entire amount before the end of the next amount before the end of the next fiscal year. He said this \$150,000,000, which would bring appropriations to \$400,000,000 for the revolving fund was needed to meet the existing commitments, aggregating \$376,013,974. The present balance of the fund is \$39,128,197, most of which is to be loaned soon. oaned soon. Legge Asks Amendment

Legge recommended the farm act be amended to permit government supervision of rules made by com-modity exchanges. He asked that either the secretary of agriculture or other officer be given authority to enforce such rule

He defended the operations in the futures market of board subsidiaries and quoted letters fr.m millers as saying the price of wheat would be down to 25 cents but for the board's operations .- Salina Journal.

ience of Recent Ride Thru Clouds

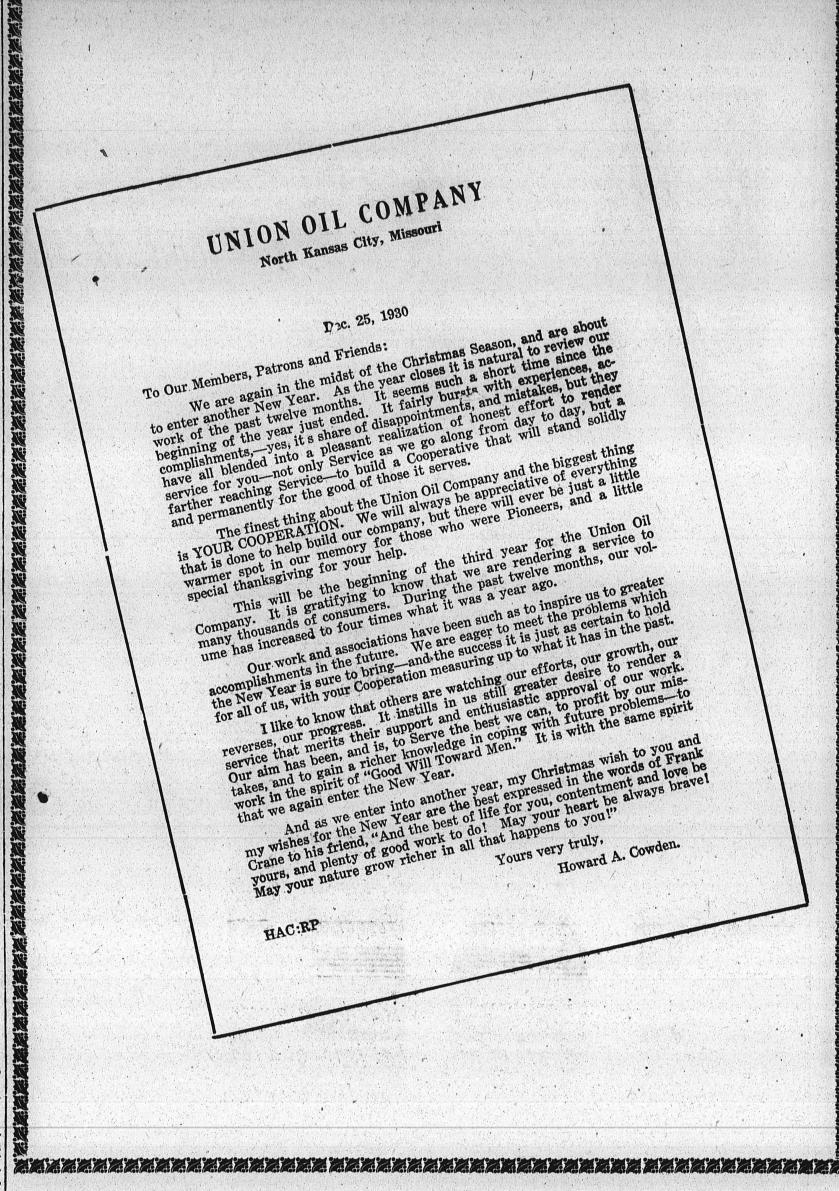
"I got up in the world the other day and had a chance to look down on the rest of the folks," said Harry Vitham, manager of the Farmers Union Jobbing Ass'n, at Kansas City recently. He was speaking of the air plane ride he took from Kansas City to Ponca City, Oklahoma, on Decem-

ber 2.

Beside Mr. Witham, those who made the trip are Howard Cowden, manager of the Union Oil Co.; Tom DeWitt of Green City, Mo., and A. W. Gail, Chillicothe, Mo. Mr. Gail, Mr. DeWitt and Mr. Witham are directors in the Union Oil Co. They flew to Ponca City in a tri-motored plane belonging to the Continental Oil Co. "We climbed in the big cabin plane "We climbed in the big cabin plane day and Tuesday, December 15 and at the air port here at 8:30 in the life. The attendance included the state morning and arrived at the Ponca officers, state board, and managers City air port just an hour and fifty minutes later," said Mr. Witham. He stated that the return trip required about the same flying time, and that they arrived at the home air port at 5 o'clock. The round trip was completed the same day they started. The trip was in the interests of the Un-

ion Oil Co.
Mr. Witham describes his first at Mr. Witham describes his first attempt at air travel with a great deal tempt at air travel with a great deal tempt at air travel with a great deal directors, on the Farmers Union Live of enthusiasm. "I wasn't exactly afraid," he says, "but it felt pretty good to get my feet back on the earth again. It was mighty comfortable riding but I couldn't help thinking of all that thin air between me and the ground. It looked sort of funny to look through the window and see that great big wheel hanging there in mid-air." He went on to describe the thing that impresses nearthere in mid-air." He went on to describe the thing that impresses nearly every one who goes up for a ride in the skies, when he told of the great beauty of the fields, which looked like little gardens laid, out, and of the ribbons of streams and the paths that are highways.

Considerable discussion was heard our stitutions are already establishe. The ground work is already finis ed. Hundreds of local Farmers Union groups, and through the citire meeting a current of harmonious thought and action prevailed. All institutions and departments reported excellent progress because our statements reported excellent pro



Managers and Directors Have Meeting at Salina

Meeting for the common purpos of working out a progressive program for the coming year, virtually all the heads of the different Farmers Union departments and institutions, together with their boards of directors gathered at Salina, Kansas, on Mon-

The only men in attendance from out of Kansas were the three Missouri

and of the ribbons of streams and the paths that are highways.

"There is no question but that air travel is here to stay, but I still think I'll do most of my traveling on the ground," said Mr. Witham. He admits, however, that it might not take much coaxing to induce him to take another air plane ride.—Cooperator.

"There is no question but that air three marketing firms in Kansas City shows a good financial statement. The three marketing firms in Kansas City show wonderful statements and gratifying growth. The same can be said of all the other institutions. The report which A. M. Kinney, state secretary and editor of the Kansas Union Farmer, gave with reference to the state paper, showed the paper to be wide institutions are sound, well-dewide institutions are sound, well-d

Another shipping association that crowded right up behind the leaders was the Farmers Shipping Association of Lowry City, Mo., with L. C. Cleveland as manager. The Lowry City as-

F. U. OFFERS

(Continued from page one) Farmers Union cooperators have permanently retired but that you may soon see your way to come back into der the sun of our mid-western skies, our Union and be the workers you by the side of our rivers, upon our were of old. The Latin word for a rustic, or one

from the country, is rusticus, but a tain for farmers the American standard of living which include paid mort-Latin book pronounced it rusty-cuss. His schoolmates of course laughed heartly but it was a very apt pronunciation, at that, for we from the country are fast becoming rusty-cusses indeed insofar as being engaged in a profitable industry is ocncerned. It may may not be giving away a secret to say that there are many in other lines tive machine which will bring to pass the prosperous agriculture which es indeed insofar as being engaged in | Farmers Union. of industry who are showing some the prosperous agriculture

we should continue, make it known by COMPLETE MAR-KETING PROGRAM or to station WIBW at Topeka. You can help mightily by getting as many non-union farmers as possible to listen n on our programs.

I feel more than confident that un-

der the sun of our mid-western skies, broad plains and down our valleys can be found an agriculture which rightly conducted will be adequate to main

signs of rust as a result of the great deflation agriculture is suffering.

RESOLUTIONS OF SYMPATHY
Whereas it has pleased Almighty god in His divine wisdom to remove from our midst our beloved sister, Mrs. Fred Simon, member of Eight Mile Local No. 1211 of Douglas Co., Kansas, who in the prime of life will be sadly missed in our community

Be it resolved that we extend the sympathy of the members of our local to Brother Fred Simon and daughter, Paul ine.

Be it further resolved that a copy of these resolutions be sent to our Brother, a copy to be sent to the Kansas Union Farmer and a copy be spread on the minutes of our local meeting.

L. H. Featherston, president:

W. G. Ochrle, sec'y.

RESOLUTIONS OF SYMPATHY
Resolved, that we, the members of Boiuurt Local No. 2104 extend our deepest
mpathy to the wife and family of
rother John Classen who was a member Brother John Classel.

of our local,
Be It Further Resolved, that a copy sent to the sorrowing wife and a copy printed in the local paper.

H. E. Butts
J.R. Shearer
Sam C. Terry, Committee.

SCALE BOOKS RECEIPT BOOKS, CHECK BOOKS BOOKS ALSO REMITTANCE BOOKS ALSO LETTER HEADS STATEMENTS, ENVELOPES, ETS GLOBE IMPRINT, Salina. Kas

It is the most speedy remedy known.
Is a doctor's Prescription for
COLDS and HEADACHES 666 also in Tablets

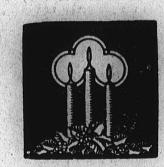


Cured Without the Knife WHY SUFFER LONGER? My Ambulant Method so mild that no time is los from your duties, no hospital, merely come to my office for treatment. If your case is accepted I GUARANTEE A CURE. I also theat all other rectal diseases, except cancer Consultation and examinator free and without obligation. I have just installed the latest

type equipment for Colon the-raphy or colonic drainage. Send for My New Booklet DR. J. M. GAUME Rectal Specialist 184 North Eighth Pho



. Good Will Toward Men"





Once a year "Good Will" becomes the slogan of all mankind. The Three Wise Men who came out of the East, drawn by the power of a message of hope and love and brotherhood, and the Messenger they came to honor, are again remembered. For a little while selfishness and greed, the struggle to "get ahead of the other fellow" are forgotten.

"Good Will"—what is it but a concern for the common welfare of all? What is it but a realization that on our short journey across life we can never stand alone—that our fate is bound up in the common fate of all mankind?

It is the message of co-operation. It is the

message which co-operators preach, not in one season or for one day, but in all seasons and for every day. "Stand together that each may, with the help of his fellows, aspire and reach higher than if he stood alone."

That is the message of "Good Will" and of co-operation. It is the ancient, but ever new, message of hope and love, of brotherhood and cheer. The Farmers' Union business enterprises exemplify a practical application of that spirit of co-operation and Good Will which we all remember and honor during this season. And so we lay aside the cares and duties of business to join with those who again say "Good will toward men."



THE KANSAS FARMERS' UNION ROYALTY COMPANY KANSAS

