

# The Kansas Union Farmer



SALINA, KANSAS THURSDAY, JUNE 22, 1933

NUMBER 44

# MILLIONS TO KANSAS NEW COOPERATIVE MARKET STORY IS TOLD OVER RADIO

Unceasing Work of Kansas Farmers Union and **Associated Farm Organizations Brings** Life Saving Aid to Kansas **Wheat Growers** 

# LONG WAIT FOR AID

Parity Benefits to Be Paid in Few Weeks on Voluntary Allotment Basis, Amounting to Around 30 Cents per Bushel, 3-Year Average

Forty millions of dollars or more will come pouring into the en in the interests of cooperative laps of Kansas farmers within a few weeks, primarily as a result of the Agricultural Adjustment Act recently passed by Congress and signed by President Roosevelt. The fact that this vast sum Saturday evening, June 17, from 7 to of badly needed money will be paid this year to Kansas farmers, 9 p. m. on the basis of their average wheat production for 1930, 1931 and Farmers met in 68 central galther-1932, regardless of this year's production or non-production, is due to the untiring work in Washington and Kansas by the Kansas Farmers Union through its leaders, and by those associated instructive than ever by film strip with the organization, including other farm organizations and pictures synchronized with the vartheir leaders.

C. A. Ward, president of the to read this communication, and study in their homes. it. It follows: Kansas Farmers Union; Ralph Snyder, president of the Kansas Farm Bureau; R. J. Laubengayer, publisher of the Salina ested to know that a definite plan, Journal; L. E. Webb, president of the Kansas Cooperative Grain wheat growers of the Nation, has fi-Dealers Association, Dodge nally been adopted and formally an-Dealers Association, Dodge and one can be controlled from the program. His talk was put of the Farmers Union Jobbing Association, and others have been in Washington and have been in Washington and have been laboring for weeks to influence President Roosevelt, scoretary of agriculture Henry A. Wallace, and administrator George N. and administrator George N. are the sheen a hard fight and administrator George N. are the sheen as farmers and administrator George N. are the sheen as farmers are the sheen as a fight and administrator George N. are the sheen as a fight and administrator George N. are the sheen as a fight and the program. His talk was put on the air by means of electrical removes the fact that he could not be present because of his duties as U. S. Senator representing the profession of organized agriculture and representatives of the Department of Agriculture Henry A. Wallace, and administrator George N. Peek to adopt the plan which laders were on the job day by day would not have had the plan which sas farmers this season, not on sas farmers as the seventh round they gave a great to go the 1065 depth where a large showing of oil and gas was opened up in the Neval lime, and may be encould not the fact that he prospers the cause of his duties as U. S. Senator representing farmers are the ones to whom A date in the test well at a depth of 2352 feet. The Kansas is a depth of 2352 feet. The Kansas of independence in principle but has lost in the prospect of attacking this impressable to the wheat growers of Kansas this years, and were is subject to the whole of the prospect of attacking this from the surface, whose depth where a set the one to the follow and the prospect of attacking this from the surface, when the rotary drill were the promised land, after wander the promised land, af sas farmers this season, not on this year's bushelage which is tragically low in the case of most farmers in the great most farmers in the great most farmers in the great most farmers but farmers and most farmers are under consideration, both common farmers are under consideration. The result has been as their horns, and as they common farmers this season, not on the seventh round they gave a great to farmers first. The result has been as their horns, and as they common for the seventh round they gave a great to farmers are under consideration. The following the farmers are under consideration as their horns, and as they common for the seventh round they gave a great to farmers are under consideration. The following the farmers are under consideration as the farmers are under consideration. The farmers are under consideration are under consideration as the farmers wheat producing sections, but on the average production over the past three years. Had they not been successful, Kansas seeking to influence price levels upfarmers would have had to wait ward; another point of this plan

The cash benefits will be in the form of parity payments, based on the voluntary allotment plan, amounting to about thirty cents per bushel of average production for the threeyear period mentioned. The thirty cents parity benefits represent the difference between the world price, at the farm, and the parity price of a bushel of wheat. This parity price represents the purchasing value of a bushel of wheat, based on what that bushel would buy according to the price of wheat and the price of the things farmers must buy, in the five years of 1909 to 1914. The farmer, as his consideration for these benefits. will have to agree to limit his acreage in the next planting, which will mean an acreage reduction of not more than 20 per cent.

The following explanation and C. A. Ward in Washington on June Union Farmer by air mail Monday afternoon. Every farmer will be glad (continued on page 2)

Definite Wheat Plan Announced Our readers and the farmers of the middle west will be extremely inter-

another year for any practical with foreign nations in the hope of tangible benefits.

amounts of our surplusses. The plan which has just been approved was developed by the farm organizations and the cooperatives and the principle and practice of cooperative known as The Voluntary Domestic tive marketing. And such an attempt Allotment Plan. In a former issue of is being made; such attempts will this paper this plan in full was print- continue to be made. We of the farm ed and our readers of course are somewhat familiar with its provisions. The against all such attempts to cripple Committee of which the writer was chairman spent days and weeks developing this plan.

Early in our considerations and disthe condition of our farmers was so distressed that emergency action was required. The law itself carries the provision that the farmer shall receive provision that the farmer shall receive tion is the central selling agency for a parity price based upon the rela- 27 grain cooperatives said M. R. Miltive purchasing power covering the years 1909 to 1914 inclusive. The specyears 1909 to 1914 inclusive. The special benefit payment of course was to be provided for through a processors ers National. Mr. Huff was also in be provided for through a processors comment was written by President tax at the first point of processing. Another point which the committee 18, and was received by the Kansas took into consideration was that the

# Informing the Consumers

It will be interesting to the memingmen. The purpose of these talks is bership of the affiliated organizations to keep laboringmen informed as to of Dairy and Poultry Cooperatives, the activities of organized farmers Inc. of Chicago to know that a broad- and to keep farmers informed as to largely out of the facilities already cast in the interest of the organizacast in the interest of the organization is going on the air on every alternate Friday over WCFL Chicago.

This service has been furnished by the development of grain marketing and country elevator space.

"Last Friday at this hour we told today either owns or controls 75,000,- or buyer.

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the National Equity Official, represent the profits which would otherwise Farmers National, which, he said, has

farmers. Workingmen are the printer of farm products, braska, and Kansas is the home of the while farmers are the biggest consumble farmers are the biggest consumble continued on page 2)

North Dakota, Neers Union, on the program, due to the fact that Mr. Ward is still in Washington working on the plan to give ington working on t

Chicago Federation of Labor which among organized farmers which has owns Station WCFL.

These talks are given at 12:45 P.

These talks are given at 12:45 P.

M. Chicago time on the Farmer-Labor
Program which is broadcasted daily

The profits to be made in terminal markets were dealt with by L. E.

Webb, Dodge City, a director of Farmers National, who stressed the importance of the terminal elevator

labor men should buy butter and eggs
that are produced by organized farmthat are produced by organized farmers should
patronize goods bearing the Union label.

This work is in charge of Mr. C.
This work is in charge of Mr. C.

The Swiss colonies in viscousin with the viscousin were the pioneers in developing comprofits, and only through cooperative lars in savings on the selling expensive organization can he acquire organization can he acquire organization can he acquire organization can he claim those two numbers of the selling expensive institutions in the local cooperative creameries have fedlocal cooperative creameries have This work is in charge of Mr. C. erated and established the gigantic selling agency—"The Land O'Lakes."

F. Lowrie, former Board Member of the National Equity Union, representing the profits which would observe the profits which would be profit to the profits which would be profit to the go to local private creameries, but contact with buyers of American

Thousands of Kansas Farmers Gath ered to Hear Unique Broadcast Sent Out over Four Kansas Radio Stations Saturday Evening

### INSTRUCTIVE 2 HOURS

Number of Cooperative Leaders Made Talks which Were Made Doubly Incresting by Use of Film Strip Pictures Shown in Connection

Thousands of Kansas farmers and others interested in cooperative mar-keting of grain listened to the first state-wide radio broadcast ever giv-

ious talks. Countless others picked up the program on their own radios

The program went out from the To peka studio of WIBW, a radio station which has been closely identified with the development of cooperative marketing in Kansas. KFBI, Abilene; KGGF, Coffeyville, and KGND, Dodge broadcasting the program, through leased wire facilities.

tempts that will be made to cripple right. belt should stand shoulder to shoulder cooperative marketing; we should not allow ourselves to be turned aside from the goal by arguments, nor even by possible failure of some cooperative cussions we unanimously agreed that movements and some cooperative associations to accomplish that goal."

Explains Farmers National Farmers National Grain Corporaler, pres. of the Missouri Cooperative Washington and could not be present.

The profits to be made in terminal

"My listeners know that this radio also save the profits of central margrain in the principal importing counstation WCFL is owned by the Chicar keting for the farmers back on the tries of the world, and which is usgo Federation of Labor. You may not farm. Land O'Lakes functions large-ing inland waterways to the utmost not know that this station has always Minnesota and Wisconsin not know that this station has always by for the local farmers creameries in bringing to producers lower-cost transportation to domestic and world circumstances and favorable weather, mon people are either working men of the principles. North Dakota. South Dakota. Ne-Workingmen are the prin- North Dakota, South Dakota, Ne- ers Union, on the program, due to the

#### COOPERATIVE LOATES

Cooperatives such as elevators, creameries or other vators, creameries or other such cooperative organizations in need of loans may write direct to Francis M. Peck, Farm Credit Administrator, Washington D. C., for information. Loans are not now available through maybeting creamingtons. marketing organizations, Co-operative banks may be es-tablished later. It is reported these banks will be estab-lished in areas according to the number of requests for loans to cooperatives. Areas having the largest number of requests will get their banks first, in other words, according to reports.

# KINNEY TELLS OF **BATTERING DOWN** THE GREAT WALL

Marching around in Circles Won't 'Destroy Direct Shipping Wall

### STILL SUPPORT MENACE son county area.

Another forceful article has been written by that Farmers Union war-rior, A. M. Kinney, directed at the of them realize, perhaps. Here is his latest article on this subect:

you my word that I will join with you more nearly on an equality with other in opposing any attempt, in the re-action against same of the unsuccess-ful efforts of the farm board to help which must be captured and destroyed agriculture—I will join with you in if Agriculture comes into its own and fighting to the last ditch any at- enjoys the prosperity which is its

tice of shipping hogs direct to packcent of all of the hogs slaughtered under Federal inspection in the Unit-ed States going to packers direct, slaughtered in Kansas City last year under Federal inspection going to the packers direct is it any words that

racilities extended from coast to coast and from border to gulf, continued Mr. Miller. It had its beginning, he said, when farmers formed local cooperative elevator associations; it came a packers and adopt resolutions in their street of shipping direct to the livestock to connection with the development of the Royalty Pool. Flag Oil Co. operates in connection with the Royalty Pool, and would benefit greatly if oil couraging.—The Co-Operator.

Stock commission firms here.

"The fact that we have constantly tried to improve, and have succeeded in improve, and have succeeded in connection with the Royalty Pool. Flag Oil Co. operator.

Stock commission firms here.

"The fact that we have constantly tried to improve, and have succeeded in improving of Directors. This report on the connection with the Royalty Pool. Flag Oil Co. operators.

Stock commission firms here.

"The fact that we have constantly tried to improve, and have succeeded in improve, and have succeeded in connection with the Royalty Pool. Flag Oil Co. operators.

The fact that we have constantly tried to improve, and have succeeded in connection with the Royalty Pool, and would benefit greatly if oil connection with the development of the Farmers Union Commission Company was very encountered in proving for the fact that we have constantly tried to improve, and have succeeded in connection with the Royalty Pool. Flag Oil Co. operators. Farmers generally recognize that tive elevator associations; it came a packers and adopt resolutions in their is found in quantities great enough to step nearer when these elevators entered the terminal markets with their swell the tide of directs to the packtered the terminal markets with their own commission companies; and it came into actual being when the coperative commission companies in the terminals decided to move their grain to consumers through a single channel. Farmers National was built largely out of the facilities already owned by grain growers he said and companies in the packers have almost completed. There is a way, and a simple way by which this wall can be destroyed, and that is, by every farmound in circles and shouting, will have no effect on this great marching around in circles and shouting, will have no effect on this great marching around in circles and shouting, will have no effect on this great marching around in circles and shouting, will have no effect on this great marching advantage of the opportunity to share in the profits of the possible discovery of paying production in the acreage now being drilled on. The men in charge of the opportunity to share in the profits of the possible discovery of paying production in the acreage now being drilled on. The men in charge of the opportunity to share in the profits of the possible discovery of paying production in the acreage now being drilled on. The men in charge of the opportunity to share in the profits of the possible discovery of paying production in the acreage now being drilled on. The men in charge of the opportunity to share in the profits of the possible discovery of paying production in the acreage now being drilled on. The men in charge of the opportunity to share in the profits of the possible discovery of paying production in the acreage now being drilled on. The men in charge of the opportunity to share in the profits of the possible discovery of paying production in the acreage now being drilled on. owned by grain growers, he said, and er refusing to sell his hogs to a pack-

> If every farmer would do this, in less than thirty days the price of hogs would be on a parity with the price of fat cattle where it was before the packers were enabled to manipulate price by getting a large

Insect diseases are quite prevalent among insects at times. There is nothing quite so effective against an insect as a disease, but the diseases among insects generally come after the insects have damaged the vege

# TO START ANOTHER WELL ON ACREAGE **NOW BEING WORKED**

Wichita Contractors Bringing Star Rig Because of Favorable Discoveries already Made in Drilling Farmers Union Test Near Lindsborg

### ROTARY NOW IN CHAT

Many People Taking Advantage of Opportunity to Share in Profits from Discovery of Paying Field, According to Contracts Advertised

The Farmers Union test well on the farm of E. D. Nelson, a few miles southwest of Lindsborg, Kansas, now holds the spotlight of interest and attention as far as drilling develop-ments in Kansas are concerned. The well is now down to a depth of approximately 2,900 feet, in the chat formation. That is near the level at Says that although Children of Isreal which good pay sand may be expected momentarily. Three showings, which have not been tested as to maximum production, have already been encountered. The log of the well shows all formations to be running at considerably higher levels than in other producing wells in the McPher-

The intensity of the interest being displayed in this well and in sur-rounding acreage is such that conpractice of shipping hogs direct to acres of the pooled 80-acre tract on Kansas City by airplane. packers. Mr. Kinney is doing more, which the test is located, with the idea perhaps, than any other one man to in view of sharing in the further destop this price-ruining practice. In so doing, he is rendering Kansas farmers a greater service than most of them realize, perhaps. Here is his

pared to go to the 1065 depth where mers will have in Mr. Wallace's visit. are handling live stock for men who

Oil men all over this state and in building a wall between the farmers Union well closely. Big companies truck loads totalling 4,328 head from Commission Company was organized and fair prices for livestock, and the have seen fit to retain large blocks of 933 owners.—The Co-Operator. wall is almost completed. The prac- acreage in this locality, at great cost, because indications from the beginers has grown to such an extent in the last few years that the end is alleases lies a major oil field. These most in sight; that is, the destruction original indications have been more of the open competitive markets for than borne out and strengthened by livestock. With more than fifty per the formations discovered during the

Discovery of a good flow of packers direct, is it any wonder that your hog prices are as low as they are?

The manager of the process are as low as they are?

The manager of the process are as low as they are that the process are as low as they are that the process are as low as they are that the process are as low as they are the process are as low as the process are as low as they are the process are as low as they are the process are the process are the pro

opment have assigned 125,000 barrels of oil, if and when produced, to G. E. These talks are given at 12:45 P. Farmers National Grain Corporation
M. Chicago time on the Farmer-Labor
—now the greatest grain marketing
Program which is broadcasted daily
at this hour. It is the aim to get this
farmers of the Middle West and Labor men of the Chicago land cities—
bor men of the Chicago land cities—
informed as to the activities of both
may be taken when common interests
groups in order that common action
may be taken when common interests
groups in order that common action
may be taken when common interests
are involved. For instance organized farm—
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the cattle where it was beforce the packers were enabled to manipulate price by getting a large percentage of their supply in the advertisement on page four of this issue. Assignment of the conditions of "Contract No. 2."
The OFEN MARKET.

The Farmers National Grain Corporation of the conditions of "Contract No. 2."
The state price were enabled to manipulate price by getting a large percentage of their supply in the dount-rest of the conditions of "Contract No. 2."
The farmers National Grain when produced of the same page four of this issue. Assignment of the conditions of "Contract No. 2."
The farmers National Grain when produced of the same page four of this same produced. This is available, according to "Contract No. 2."
T

# WIBW RADIO SCHEDULE

The schedule for the regular Farmers Union broadcasts over WIBW, Capper Publication Radio Station a Topeka, includes the following: June 22, Farmers Union Coopera tive Creamery.

June 29, Farmers Union Life Insurance Company.

#### MARKETS FALL PIGS

Mr. Harvey H. Beckman, Clay Center, Kansas, has been patronizing the Farmers Union at Kansas City Stock Yards for many years. He is one of the largest hog producers in the Clay Center territory, handling around four hundred head per year. During the week of May 23rd to 29th, the Farmers Union sold 187 hogs belonging to Mr. Beckman. He consigned a truck load of hogs to the market every market day during that week. The tops of the 187 head averaged 251 pounds and sold for an average price of \$4.65. Mr. Beckman accom-panied the last truck load to market, and while in the office expressed his appreciation of the service extended nim.—The Co-Operator.

# INTEREST IN VISIT BY WALLACE GROWS

To be in Salina on Wednesday Afternoon, in Memorial Hall and Wants to Meet and Talk with Actual Farmers and Producers

### URGE FARMERS COME

Great interest among farmers over the state of Kansas has followed the announcement that Henry A. Wallace, ecretary of agriculture, would be in Salina on the afternoon of Wednesday, June 28, to talk to Kansas farmers. Mr. Wallace already has left Washington on the trip which will bring him to Kansas. He left Monday, scheduled to appear at various points including Chicago, St. Paul, Minneatractors already have arranged to polis, Kansas City and Salina. He put down a well on the southwest ten probably will come to Salina from doing a successful business is serving

The announcement that Kansas far-Actual farmers are the ones to whom are consigning a shipment to us for

# RECEIPTS MONDAY, JUNE 5, SET have constant

were 14,890 hogs on the Kansas City derful thing about this business is the On Sur day night, June 18, the drill- Stock Yards. These receipts were fact that it owes its coninuous growth ers were beginning to work into the the heaviest experienced in three and development to the good-will gostive marketing.

will bring better prices for farm comton at a depth will bring better prices for farm comton at a depth will bring better prices for farm comton at a depth wears in the hog yards. The previous pel spread by its many patrons.

"Believing this to be true, I pledge modities, and will place Agriculture of 2,815 feet. Standard tools will relieve to be true, I pledge better prices for farm comton at a depth by the previous big day this year was May 31s, "The Farmers Union Live Standard tools will relieve to be true, I pledge better prices for farm comton at a depth by the previous big day this year was may 31s, "The Farmers Union Live Standard tools will relieve to be true, I pledge better prices for farm comton at a depth by the previous big day this year was may 31s, "The Farmers Union Live Standard tools will relieve to be true, I pledge better prices for farm comton at a depth by the previous big day this year was may 31s, "The Farmers Union Live Standard tools will relieve to be true, I pledge better prices for farm comton at a depth by the previous by t place the rotary drill near the end of when there were 10,689 head on the Commission Company is strictly a the operations. Just when this change market. The largest receipts in any cooperative marketing agency, buying

Trucked-in cattle broke the existing record for Kansas City mar- loctor or lawyer. The packers have for years been Oklahoma are watching this Farmers ket on June 5th. There were 649

# DIRECTORS' MEETING

Live Stock Commission Company was this farmer-owned and farmer conheld in Wichita on May 29th and 30th. trolled marketing agency would hanprogress of this Farmers Union test All directors were present, and in addition to transacting business, had receipts to have some say in the price oil a pleasant visit with Mr. L. J. Alkire, received for the live stock handled.

Oil Co. stock which it acquired in give his quarterly report to the Board stock commission firms here.

# O'NEAL SPEAKS OF SERVICE RENDERED BY' YOUR OWN FIRM

Tells of Accomplishments of Farmers Union Live Stock Commission Co. and Points Out How Service May be Improved

### THREE-FOLD PURPOSE

Work to Render Best Service at Cost and Work toward Position Where Firm Can Influence Market Prices for Farmers

"I want to thank our many lister-

ers, not only for the time they spend in listening to this broadcast, but the hearty response given to their own firm," said W. F. O'Neal, head Farmers Union hog salesman at Kansas City, in his address Thursday evening over WIBW, Topeka. He continued: "I am sure Mr. Hobbs, the manager, would be pleased to hear from you advising him of any particular phase of the live stock industry you would like to hear discussed over this station. It is a pleasure friends, to be associated with a firm such as you have in Kansas City You have a bunch of real live wires, all working for your interests. The average age of the entire force is only thirty-three years. They are all young enough to have plenty of pep, and yet old enough to know their business .

"As I said before, folks, it is really a pleasure, and one of the pleasures in new patrons. In our estimation a business cannot be successful unless it attracts new business. The reputation of the Farmers Union Live Stock Commission Co as a marketing agenthe new Farm Adjustment Act, will cy on the Kansas City market is concounty acreage and production, are add much to the interest Kansas far-

the first time. "A business to be very successful, however, must not only attract new business, but hold the older patrons as well. We are very grateful and appreciative of the fact that we have many shippers who have consigned all their live stock to the Farmers Union Live Stock Commission Company since the The meeting will be held in Memorial Hall, Salina.

date of its organization some fifteen years ago. We are grateful to these men, not only because the men, not only because they have been continuous patrons, but because they RECORD AT K. C. STOCKYARDS ed to their neighbors and friends, and induced them to market their live On Monday, June 5th, 1933, there stock cooperatively. The most won-

"The Farmers Union Live Stock will be made depends on developments one day in 1932 were 12,949 head, and selling live stock on this market and formations discovered. Big pay while in 1931 the largest receipts while in 1931 the largest receipts on commission only. The live stock commission business is a personal service, almost as much as that of the

> "The Farmers Union Live Stock and began operating in 1918, with a three-fold purpose in view. First: To render as good service as possible on the market. Second: To render that The quarterly meeting of the Board of Directors of the Farmers Union Third: To work toward a time when

> > "Now, we honestly believe that we can give, and are giving as good ser-

# Strong Live Stock Prices

Creitz of Salina as trustee. Portions the Farmers Union Live Stock Com- of sheep. of this contingent supply of oil may mission Co., and by the Farmers Un-be purchased by readers of this pa-ion Jobbing Association. We publish per, or by any one else, at the rate it here for the benefit of our readers:

> In comparing prices on April 28th, 1933, there were 19,990,000 pounds of the last marketing day in that month, with prices on May 31st, 1933, an increase f around \$1.00 per cwt. is to be noted on all classes of live stock, May 1st five-year average. All other with the exception of veal calves. On classes of cured and pickled meats April 28th, top hogs sold on the Kansas City market at \$3.70 per cwt. It is always difficult to predict the while on May 31st the same class brought \$4.65 per cwt. Cattle classifi- one directly connected with the live

An interesting commentary on live stock prices and current market trends appears in the current issue of The Co-Operator, cooperative trade class sold at \$7.25. This advance was journal published in Kansas City by also shared by practically all classes

As compared with a year ago, top hogs, on May 31st, 1933, were \$1.60 per cwt higher than in 1932; top lambs

southern Texas grass fat steers coming to the market which sell in competition with the above mentioned cattle.

The southern Texas grass fat steers comfive-year average. Figures furnished by the Bureau of Agricultural Economics of the United States Department of Agriculture, show that on May 1st,

July 6, Farmers Union Live Stock Commission Co.

July 13, Kansas Farmers Union state office.

These programs begin at 7:30

These programs begin at 7:30

o'clock each Thursday evening.

brought \$4.65 per cwt. Cattle classifications are so numerous that it is impossible to give comparative quotations, but it is safe to state that general prices are fully fifty cents to \$1.00 higher on May 31st, as compared with values on April 28th. In (continued on page 2)

Subscription Price, Per Year...

# THE KANSAS UNION FARMER

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Notice to Secretaries and Members of Farmers Union of Kansas. want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success. When change of address is ordered, give old as well as new address,

All copy, with the exception of notices and including advertising, should ment which can be noted in our presin seven days before the date of publication. Notices of meetings can be ent condition compared to the dark handled up until noon Saturday on the week preceding publication date.

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FARMERS UNION LIVE STOCK COMMISSION CO.—Suite 127 Live Stock Exchange Bldg., Kansas City, Mo.; Live Stock Exchange Bldg., Wichita, Kansas. G. W. Hobbs, Kansas City, General Manager; L. J. Alkire, Manager, Wichita Branch.

FARMERS UNION MUTUAL INSURANCE CO.—Room 202 Farmers Union Bldg., Salina, Kans., W. J. Spencer, President-Manager.

FARMERS UNION AUDITING ASSOCIATION—Room 205, Farmers Union Rldg., Thomas B. Dunn. Secretary-Manager. Salina, Kansas.

Bldg., Thomas B. Dunn, Secretary-Manager, Salina, Kansas.

KANSAS FARMERS UNION—Salina, Kansas, Room 208 Farmers Union

FARMERS UNION MUTUAL LIFE INSURANCE CO.—Room 200, Farmers Union Bldg., Rex Lear, State Manager, Salina, Kansas.
THE KANSAS FARMERS UNION ROYALTY CO.—Room 215; Farmers

Union Building, Salina, Kansas, G. E. Creitz, State Manager. FARMERS UNION MANAGERIAL ASSOCIATION President C. B. Thowe Secretary

T. C. Belden SALINA, KANSAS THURSDAY, JUNE 22, 1933

These fights have not only been

ing-still on its way. We have won

What has been accomplished has

sands of added members.

#### VALUE OF MEMBERSHIP SUPPORT

thing to Kansas farmers? In the tive benefits such as exemption from thing to Kansas farmers? In the tive benefits such as exemption from 240,000,000 bushels in 1931. Large light of the accomplishments of this anization meant for farmers alone, the answer swer this question, and that is in the to the above question must be obaffirmative, of course.

Perhaps the biggest thing that ever derhanded opposition of the farm happened to Kansas, in the way of commodity speculators and gamblers national legislative benefits, is in the who live off the farmer; in spite of process of happening right now. An- the money changers in places of pownouncement has been made that the er who manipulated the currency and taking form and will be announced powers in Washington have been credits in such a manner that the made to see the light, and that cash producer got nothing while all profits benefits are to come to Kansas farm- went to those who have hard collars ers, in a very short time, amounting and soft hands. to upwards of forty millions of dolsighted man to see that these bene- heart-breaking, but they have broken fits will not be confined to the farm- the health, have sapped the life-blood, ers which actually receive them. This have taken the very lives, of many of extra cash will mean much in the the leaders. These fights have been way of revived trade along all lines. made by men who did not profit nor It will have the effect of boosting seek to profit in a personal mercenprices on all commodities, to varying ary way. They have been fought by extents. It will be as a burst of life- men who have felt as though they into the various farm organizations. giving fresh air coming to men slow- were deserted by their own kind whom ly suffocating in a sealed room, in they suffered to serve. But victory is which the supply of oxygen is almost coming. That's the thought which exhausted.

These millions of dollars are com- on fighting, for there is much yet to ing to Kansas farmers-not at some do; and we must fight to retain what vague time in the future, not next we already have won! year; but this year—this summer. Consumers of commodities produced by Kansas farmers are going to pay this benefit. That is no more than been accomplished by the efforts of right, for farmers should not be only a few, comparatively speaking. forced to produce at figures far be- Only a small percentage of our farmlow cost. Consumers should not ask ers have given even as much support to have food furnished to them by as membership in their militant class Kansas farmers at prices which mean organization. Therefore, in our plans that the farmers must eventually for future campaigns we must not quit business, penniless. Consumers lose sight of the fact that much of will pay in the form of slightly high- our success in winning victories for er prices paid to processors and mill- our own class depends on our success the government, and the govern-ment is thus able to pay the farmer won depends almost wholly on our the benefits.

# Result of Great Fight

price for what he produces.

farmers in the form of improved mar- ion.

Those of you who are members can now look any neighbor farmer squarely in the eye and tell him he cannot afford to remain out of his own militant class organization. It has already been of untold benefit to him, in more ways than one. He cannot ing to the welfare of such an organization. He cannot expect the organization to continue, in fact, without support from the class which it

Membership Revival Due With these facts in mind, and knowing that every bit of improveoutlook and lower commodity prices of a few months ago, can be traced of a few months ago, can be traced establishing new records in the handl-directly to the efforts of organized ing of live stock, and is showing a their aggressive action to end the design Company, in urging growers to agriculture, the time is ripe for a great membership revival.

This membership revival will have to start out in the locals. It cannot accomplished by cooperative marketstart in the state office. It cannot ing, coupled with unexcelled service. Indianola, Iowa start at Topeka or in Washington. It Kansas Farmers Union members in must start with YOU.

We plead with you to take this message to heart. Consider it as a chalager, is very enlightening and will be or county meeting, or when you are this paper. Mr. Schwab says: talking to your own family or neigh-

The Farmers Union has done a lot, Stafford, Kansas and it has a lot yet to do. Retaining what has been gained, and gaining further benefits, depends on what YOU do.

Is the Farmers Union worth anything to Kansas farmers? The answer is unimportant. The important thing former record of 1,129. is whether or not the answer is accompanied by actual active support.

#### MILLIONS TO KANSAS FARMERS THIS YEAR

(continued from page 1) based, not upon bushelage of this year, but upon the average bushelage of the three years just passed, name ly, 1930, 1931 and 1932. On this point there was considerable difference of opinion. The committee's argument in favor of the insurance principle was based upon the theory that the farmer who plant; his crop each year and is willing to cooperate should be reimbursed even though nature was against him because of drought control of the first half of June, 1933, shows an increase of 62.45 per cent over the same period last month and 21.32 per cent over the same period last year. litions, hail, etc.

Especially will this latter provision mean millions of dollars to the keting conditions, narrowed margins between producer and consumer, bet- wheat growers of the southwest this ter prices considering world condi- year. For instance in Kansas our ter prices considering world conditions, lower taxes and other legislalike 60,000,000 bushels as compared to many other benefits that could be mentioned, have come about as fruits ed their credit resources and are withof the fight put up by organized Ag- cut funds even to plant another crop. riculture. Victories gained have been Under this plan which has just been benefit based upon the average of the past three years, provided they will of the determined and some times unsign an agreement to reduce their acreage for the next two years, not to exceed twenty per cent.

Definite steps for throwing this new plan into operation are rapidly within the next two weeks. The writer will have a quite prominent part in carrying this new deal to our farm-

ers.
This new law and the whole plan should create new zeal and courage within the ranks of organized agriculture. I may frankly say that we would have never obtained this worthby all organized agriculture. It is the thought was so impressive: other state should flock for protection better?"

coming. That's the thought which has buoyed them up. It is still coming—still on its way. We have won participate to direct and execute the participate th and County Committees will presentplan under the provisions of the law. only part of the battle. We must keep Every member of the Farmers Union work unless our membership is strengthened from time to time. If children—you will join hands with your fellow farmer in an organization at the last session of Congress. that has for its purpose better conditions throughout the nation in our farm homes-C. A. Ward.

#### CHURCH IS SALESMAN JOBBING ASSOCIATION

The Farmers Union Jobbing Association recently announced the employment of L. E. Church, whose duties will be to represent it through ers, through bakers and merchants. in winning the united support of our the state of Kansas as merchandist The processors pay the tax directly to own people. Our success in holding salesman, according to The Co-Cooperator. Most of the Farmers Union Jobbing Association customers are the Marshall County Farmers Union was held at Marysville, Tuesday, June Kansas farmers immediate benefits success in winning the united support previous to becoming associated with 6. The attendance was less than usthe Jobbing Association he was emulal, probably due to the fact that of our farmers, in the form of thouployed in somewhat the same capacity by the Larrabee Mills, Washburn it was a very interesting and worth tween Kansas City and St. Louis is about 95 per cent complete now," he Crosby Company, and Rea-Patterson while meeting. This has not come about through any spontaneous desire to be bighearted on the part of the processors or the consumers. It has come about or the consumers. It has come about or the consumers. It has come about or the consumers of the processors or the consumers of the processors or the consumers. It has come about or the consumers of the processors or the consumers of the processors or the consumers. It has come about through and kea-ratterson will afford the processors or the consumers of the processors or the consumers. It has come about through the pointed out, "and will afford with barge association with these firms, and his experience or the consumers of the processors or the consumers of the processors of the proce or the consumers. It has come about been must come from communities of the road, Mr. Church has become were on the subject of direct shipping on the road, Mr. Church has become were on the subject of direct shipping on the road, Mr. Church has become were on the subject of direct shipping on the road, Mr. Church has become were on the subject of direct shipping on the road, Mr. Church has become were on the subject of direct shipping on the road, Mr. Church has become were on the subject of direct shipping on the road, Mr. Church has become and his arguments against it were on the subject of direct shipping on the road, Mr. Church has become well informed along cooperative lines. He knows the merchandising business, and understands thoroughly the probabilities already being operated by Farmers National at other points. The inland waterway system taps one of the world's richest grain and understands thoroughly the probabilities already being operated by Farmers National at other points. The inland waterway system taps one of the world's richest grain and understands thoroughly the probabilities already being operated. Well informed along cooperative lines. A N. Peterson also made a talk in and understands thoroughly the probabilities already being operated by Farmers National at other points. The inland waterway system taps one of the world's richest grain and understands thoroughly the probabilities already being operated by Farmers National at other points. The inland waterway system taps one of the world's richest grain and understands thoroughly the probabilities already being operated by Farmers National at other points. The inland waterway system taps one of the world's richest grain and understands thoroughly the probabilities already being operated by Farmers National at other points. The inland waterway system taps one of the world's richest grain and understands thoroughly the probabilities already being operated by Farmers National at other points. waged by the Farmers Union and all organized Agriculture. It has come munities. This fact offers you an opportunity—yes, offers you a definite about because the leaders selected by organized farmers have fought night organized farmers rights and farmers have fought night organized by the Farmers' rights and farmers have fought night organized by the John the Jo organized farmers have rought hight and day, month after month, year after year, to show those in power that er year, to show those in power that the farmer, representing America's the farmer of loyalty to stressed the importance of loyalty to the Union.

The following resolutions were adopted at the meeting:

The following resolutions were adopted at the meeting:

The following resolutions were adopted at the meeting:

The following resolutions were regional cooperative elevator that owns stock in the dispersion of E.A. Crall, Eric, manager of a co-clean cooperative elevator nearest him; an elevator that owns stock in the dispersion of E.A. Crall, Eric, manager of a co-clean cooperative elevator nearest him; an elevator that owns stock in the dispersion of E.A. Crall, Eric, manager of a co-clean cooperative elevator nearest him; and elevator that owns stock in the cooperative elevator that owns stock in the dispersion of E.A. Crall, Eric, manager of a co-clean cooperative elevator nearest him; and elevator that owns stock in the cooperative elev the farmer, representing going out into your own communities bing Association is pleased to make tax and the auto tag tax money very operative elevator at that place. The basic industry, must have a living going out into your own communities bing Association is pleased to make tax and the auto tag tax money very operative elevator at that place. The operative elevator at that place. The bing district roads, the bonds and incorporative elevator at that place. The bing Association is pleased to make tax and the auto tag tax money very operative elevator at that place. The bing Association is pleased to make tax and the auto tag tax money very operative elevator at that place. The largely to the building of excessively regionals own the stock of the Nathrough the employment of Mr. Church it is adding to the efficiency of its organization.

# HANDLES FIFTH OF RECORD RECEIPTS

escape the responsibility of contribut- On June 13, Farmers Union Firm at South St. Joe Received 442 Head of Cattle Brought in by Truck to Establish a Record

Year; Truck Receipts Growing on St. Joe Market

Commission of South St. Joseph is great increase of business over last year. This firm is one of the leadof the business handled by this firm.

lenge. Talk it over in your next local read with much interest by readers of this splendid "On Tuesday, June 13, two new alltime records were established at the

> stock to the market. "Receipts of cattle shipped by truck totaled 2,276 head compared with the

former record of 1,924 head. "Number of trucks unloading live stock was 1,186, compared with the "The Farmers Union Live Stock Commission also broke a record, receiving 442 head of cattle by truck

epresenting 19.42 per cent, or prac ically one-fifth of the receipts. "Our receipts for the day were as follows: 442 cattle, 63 calves, 1,168 on at the age of 79.

Mr. Rychel was or hogs and 288 sheep, total 1,961 head by truck and 5 carloads of cattle by

issued 54 live stock credit advices covering proceeds sent to banks. "I am pleased to report that our business for the first half of June,

> "Farmers Union Live Stock Commission "By C. F. Schwab, Manager."

# NEIGHBORHOOD NOTES

STEWARD WAS SPEAKER AT MITCHELL CO. MEETING

The second quarterly meeting of in the pleasant and having time.

After dinner a short business session was held before the musical pro- ered an appropriate address of welfurnished the music. By the encores, which were numerous, one could readtheir entertainment. Harry Witham, of the Farmers Union Jobbing Assn., plans to take them to WIBW on June 15 for a Farmers Union radio pro-

gram Mr. Witham introduced Mr. C. B. while legislation had it not been for the vigorous persistent fight put up a very enthusiastic crowd. The last greatest accomplishment for agriculture within the history of the nation, us the truth about their affairs, inand the farmers of Kansas and every stead of lying to us when we know

A motion was made that we change We plead for the farmers of our the day from Tuesday to Wednesday State to cooperate in making this for the quarterly meetings, owing to plan a success. It will be your plan the fact that Tuesday is community

written and read: Resolved, that our county president should immediately pay his dues.
Your organization cannot do effective his expenses be paid by the county

Resolved, that we greatly appreciyou believe in the security of your ate the untiring effort and hard work if you think in terms of your that our state president, Cal Ward, that our state president, Cal Ward, chestra, quartette numbers by Mrs. and others, have done at Washington, L. O. Gaddis, Mrs. Don Beck, Mr. El-Resolved, that a copy of this be sent to the Farmers Union paper. (Signed) H. J. Roles,

Henry Fueser, Mrs. J. A. Muck. (Reported by Mrs. Chas Oplinger, had a very enjoyable time.

Mitchell County Farmers Union SecMrs. T. G. Ramsey, Sec.-Treas. retary.)

# LIEURANCE SPOKE AT MARSHALL CO. MEETING

The second quarterly meeting farmers were all very busy. However

terest for the payment of which is cooperative elevators to their stock- C. B. McDaniels of the New York

demn the squandering of over \$100,000 on the big bridge and half mile of
a farmer and a stockholder in a coroad at Marysville. A good bridge operative at that place. The national and a good road could have been built cooperative was set up in the beginfor a small fraction of the money ning by 26 regional cooperatives, being used, and many miles of other explained, while the Grain Stabilihighway or farm to market roads zation Corporation was launched by built with the remainder of the mon-

BIG VOLUME INCREASE

ey. We ask township boards to insist that Federal Aid money for labor be used on farm to market roads where it can be used to advantage.

The Farm Board to cushion the shifteness of declining commodity prices following the Wall Street crash of 1929.

Defending the "price-pegging" operations of the Farm Board, Mr. Nearly Two-Thirds Increase This
Year over First Half of June Last
Year: Truck Receipts Growing

Where it can be used to advantage. erations of the Farm Board, Mr. erative problems. If you have friends on the farm, ask them to listen at this hour. Remember to write to WCFL road machinery be given on farm to tion Finance Corporation can be justimarket roads. fied on the grounds of emergency." We ask the local Farmers' Unions

\$4.000.

emphasized.

selves.

"We bought \$40,000 worth of stock,

\$47,000 worth of paid-up stock, and

stock. Earnings did it all except the

Calling attention to the achieve-

Cogswell, master of Kansas State

presided over by vocational teachers

Snyder Asks for "Grower Support"

"Go into the history of any law en-

greater support by growers them-

INFORMING THE CONSUMERS

(continued from page 1)

owned. In order to save the toll tak-

en as profit by these big centralizers

membership unions have sponsored

Farmers Union. As a result Dairy

Grange, urged farmers to take up a

to study, discuss and debate the coun-Tharp Urges Use of Cooperative The Farmers Union Live Stock ty unit road plan. Channels We commend President Roosevelt E. G. Tharp, Protection, president

pression, secure employment for la-deliver their grain through coopera-bor, just prices for farmers and re-tive channels all the way, cited the ing cooperatives in the middle west, financing farm mortgages, a general and is a fair example of what can be recovery of industry and return of stock in the National had been a paying investment. prosperity. We call the attention of farmers

everywhere to the fact that without the insistent and persistent demand of farm organizations our pleadings for the equality of agriculture would still have been unanswered. We thank cooperation. We wish to thank the leaders of

our farm organizations, especially South St. Joseph Live Stock Market, President Cal Ward, for their united one in the total number of cattle re-ceived by truck and the other in the during the session of the legislature number of trucks that brought live to secure an equalization and reduction of taxation.

Signed, Committee: F. C. Pralle J. M. Nielson John Frost.

#### LOYAL FARMERS UNION MEMBER PASSES AWAY

Martin Rychel, of Downs, Kansas, one of the most loyal members of you will find in the background the Rose Valley Local No. 257, has passed farmers own organization,"

Mr. Rychel was one of the first sas State Farm Bureau and the Commembers of this local, having joined mittee of Kansas Farm Organizamany years ago at the beginning. He tions, who was the concluding speakket received by rail.)

"Our office force issued 223 account of sales, wrote 252 checks, and issued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and he will be sadly missued 54 live stock credit advices community and community, and he will be sadly missed by his friends and relatives. Truly, no other man could have been more loved and respected by his friends than was Martin Rychel.—Reported.

#### HAD GOOD PROGRAM AT OTTAWA COUNTY MEETING

In spite of the hot weather and the fact that this is a very busy season the dairy farmers of these states have for Ottawa county farmers, a fair followed suit by organizing big cosized crowd of farmers and their fam- operative centralizers. Three big ilies gathered in the Minneapolis City park on Thursday, June 15, to enjoy the Ottawa County Farmers Union, The Farmers Union, The Farmers Union, and the Missouri Farmers Association.

the Mitchell County Farmers Union the bountiful basket dinner. This baswas held at Beloit in the park, June ket dinner is a real institution as far The crowd was not as large as us- as the Ottawa county folks are conual for two reasons, the extreme heat cerned. It is evident that the ladies A pot luck dinner was spread on are all good providers—and that all organized at one of the most harmonthe park tables and served cafeteria have good appetites.

gram and speaking. Carl Reiling, come; I. E. Sewell who served as mas-Logan Stoeber and Lloyd Schreuder ter of ceremonies by virtue of his ter of ceremonies by virtue of his office as president; Rex Lear, Salina, Kansas manager of the Farmers Unily see the crowd greatly appreciated ion Life Insurance Co.; A. M. Kinney, field representative of the Farmers Union Live Stock Commission and Floyd Lynn, secretary of the Kansas Farmers Union.

Young folks of Center Local furnished some clever song and novelty entertainment numbers. A ball game between young men from the east and west sides of the county completed the afternoon program.

# FRANKLIN COUNTY PICNIC

The Franklin County Farmers Un ion Number 72 held their meeting with the Hawkins Local June 13. The meeting was held on the lawn at the home of Mr. and Mrs. J. H.

Young. About 75 were present. A short business session was held the Hawkins Local as well as by the County union. A committee was appointed to get in touch with leaders of the other farm organizations and see about having a joint picnic. The following short program was given: Music by Richter church orson Thayer, Robert Tulloss. Short talks by J. F. Stadt and Mr. H. A. Biskie. After the program, games were played and refreshments of ice cream and cake were served by Mrs. Don Beck and Mrs. R. E. Nesbit. It was rather cool for ice cream but all

#### NEW COOPERATIVE MARKET STORY IS TOLD OVER RADIO

through the administration of the new

"The Missouri river channel be-Bob Lieurance of the F. U. Live pointed out, "and will afford middle

paid by the property tax, largely on farm property, the farm to market roads have been neglected, having been deprived of their share of the gas tax and auto tag tax. We condemn the squandering of over \$100.-

"Every two weeks I shall continue this story at the same hour, while on alternate Fridays I shall give some interesting facts about the development of cooperative grain marketing, especially the Farmers National Grain Corporation.

"Listen in at 12:45 noon every day for similar talks on farm and cooperative problems. If you have friends

#### STRONG LIVE STOCK PRICES

(continued from page 1) centers of this country show that men are being put back to work, and although it is gradual, nevertheless it is a fact. As we have stated before, country has turned from a pessimistic attitude to one of optimism. This is true among all classes of people, paid \$4,000 in cash, and gave our and it points toward a continued improvement in business conditions. Naprovement in business conditions. Naturally this increase will be slow, but it is better that it be slow and an equal amount set up to our credit in reserve for every dollar's worth of sure than rapid and erratic.

Another fact which would indicate higher live stock prices for the future is that through the recent passage ments of Denmark through education, of the Farm Relief Bill, President organization and cooperation, Carl C. Roosevelt and Secretary Wallace are granted the power of levying a processing tax which would insure the study of all phases of production and producers cost of production on hogs. It is the opinion of most authorities marketing through night schools, connected with the live stock industry, and other instructors recruited from that the packing interests will endeavor to hold prices at a level which will each community. More attention must be given to the distributive processes insure cost of production, rather than than has been given heretofore, he to have a tax forced upon them. However, if it is found impossible, through the lack of employment, ,thereby affecting meat consumption, to maintain a fair price on live stock, the Presiacted for the benefit of farmers and dent has the power to curtail the supply so that it will exceed the demand. Ralph Snyder, president of the Kan-

It is within the power of the live stock producer to assist in holding the price of his commodity at a fair level through orderly marketing. The meaning behind the words "orderly marketing" is consignment to and selling through central competitive markets. which create and force competitive ended his talk with an appeal for buying.

Taking all of these conditions into consideration, it appears safe to predict prices which will allow the producers cost of production. Cooperate with your neighbor and strengthen your own industry through orderly marketing.

During many seasons, it is possible to raise a crop of sound grapes without the necessity of spraying, according to Wm. F. Pickett of Kansas State College. During other years, The Minneapolis band was on hand to entertain the people who gathered in the pleasant grove before time for the bountiful basket dinner. This basin Chicago, it looked very much like a proper sprays. The owner should inin Unicago, it looked very much like a spect the vines daily to determine if joint conventon of the Equity and the these pests are starting to do damage.

and Poultry Cooperatives, Inc. was Dairymen who are interested in Speakers in the afternoon included the mayor of Minneapolis who delivgreat pleasure in nominating Mr. Le-roy Melton, national President of the says W. J. Caulifield, Kansas State Equity Union, as President of the College. The following practices are new organization. Not to be outdone, recommended for controlling flies on

Mr. Melton nominated Mr. E. F. the dairy farm: Schiefelbusch of the Kansas Farmers Remove manure and other refuse, Union as Vice President, while every- such as spoiled silage and decaying one agreed that the old war-horse of hay or straw, from the barn lots. the Indiana Farm Bureau, William Screen all doors and windows in the Settle of Indiana, was a most fitting dairy barn and milk house.

Apply lime to the dairy barn floor

"Then when Dairy and Poultry Cooperatives, Inc. opened up for business the Board of Directors very fittingly chose Mr. P. L. Betts of the Place baited fly traps near the en-Equity as General Manager and Mr. trance to the barn.

# COMPETITION

IS PRODUCERS' MOST VALUABLE MARKET ASSET

It Originates Price Advances.

It Insures The Highest Net Returns.

It Establishes Fair Values Arrived At By Bids From Many Sources.

# SOME PRODUCERS

Do not realize that by selling direct they not only lower the price on their own live stock but by supplying buyers' needs direct they reduce competition at the public markets where the buying basis is established, thereby lowering the price to all producers.

If all killers' orders were filled on the open competitive market, as they should be if supplies were centralized there, prices would take an upward trend.

# THE BUYING SIDE

Make direct purchases to avoid competition and thus keep prices at levels that will insure a wider handling margin from producer through to consumer.

A BUYER FREE OF COMPETITION SELDOM PAYS FULL MARKET PRICES, SO IT IS UP TO PRODUCERS, FOR THEIR OWN GOOD, TO PATRONIZE

THE OPEN COMPETITIVE MARKET



# Cooperators nt Patience

I shall have to be careful or my letter will cover the whole page in the

will find your Junior year very in-

teresting and your Senior year even

Oakley, Kans., June 6, 1933.

Yours truly, Esther Sim.

Gail E. Stauffer.

fun in the creek-what would sum-

er, the better.-Aunt Patience.

Dear Margaret:

Dear Esther:

Dear Gail:

Patience.

for now.

Yours truly, Margaret Kirby.

HOW TO BECOME A MEMBER OF THIS DEPARTMENT member in good standing of the Farmers' Union, who writes a letter for publication, can be a member of this department, and is entitled to a pin publication, can be a member of this department, and is entitled to a pin care of the KANSAS UNION FARMER, Salina, Kansas.

The address to which all Juniors should send their letters is: Aunt Patience, In care of the KANSAS UNION FARMER, Salina, Kansas.

Dear Junior Cooperators: Our essay contest will close very Dear Aunt Patience:
soon after you've received this issue
It has been quite a long time since of the paper. We've had a very good response—but I wish each Junior had entered his effort. The winning essays will be published soon and I know you'll all he waiting anxiously.

It has been quite a long time since the larmers has been more optimistic, and the reaction of this feeling may be noted in the business catering to farmers' needs. The Farmers Union Jobbing Association handles a line of merchandisc which in the larmers has been more optimistic, and the reaction of this feeling may be noted in the business catering to farmers' needs. The Farmers Union Jobbing Association handles a line of merchandisc which in the larmers has been more optimistic, and the reaction of this feeling may be noted in the business catering to farmers' needs. know you'll all be waiting anxiously

and to each other more often, also. interesting than the Sophomore year because we will have the Junior play, Write as often as you can and let me know how you're spending your vacations.—Aunt Patience, the Junior-Senior banquet, and every-

Sedgwick, Kans., June 8, 1933

paper, and then what would you do? Dear Aunt Patience: How are you? I am just fine. This is my first time I wrote, but thought. I would today. For pets I have four kittens and a cat. The cat's name is Mickey. The kittens names are Dixie, Chester, Booket, Midnight. Dixie and Chester are going to be house eats. They romp and play. I have two big brothers, Garlan and Zay. Zay went to Chicago to the World's Fair. with some other boys and the coach. We have 300 little chickens. That is our number about every year. Have I a twin? My birthday is May 3, 1933. I am 10 years old and in the fifth grade next year. I passed on 80 per cent. Well this letter is getting long. Dear Aunt Patience: I had better close.

Your friend, Maxine Epley. P. S. I wish a for-get-m-enot for a levery subject and under subject and under the subje P. S. I wish a for-get-m-enot for a

Dear Maxine: I am glad that you are to be one of our Club members and your pin will be sent at once. We have not been sending the notebooks for some time, due to lack of finance. However, we hope we'll be able to again. Your brother was lucky to get a trip to the Fair. Write and tell us how he liked it. I don't know of a twin just now, but I'm sure we can find one soon .-

Aunt Patience. Grinnell, Kans., June 7, 1933 Dear Aunt Patience: would like to be a member of the rarmers Union paper and I would like to become a member of the Junjour club. How are you? I am fine. I am 11 years old and will be in the formula of the Farmers Union. I would like to become a member of the Junjour club. How are you? I am fine. I would like to become a member of the Junjour club. How are you? I am fine. I would like to become a member of the Junjour club. How are you? I am fine. I would like to become a member of the Junjour club. How are you? I am fine. I would like to become a member of the Junjour club. How are you? I am fine. I would like to become a member of the Junjour club. How are you? I am fine. I would like to become a member of the Junjour club. How are you? I am fine. I would like to become a member of the Junjour club. How are you? I am fine. I would like to become a member of the Junjour club. How are you? I am fine. I would like to become a member of the Junjour club. How are you? I am fine. I would like to become a member of the Junjour club. How are you? I am fine. I would like to become a member of the Junjour club. How are you? I am fine. I would like to become a member of the Junjour club. How are you? I am fine. I would like to become a member of the Junjour club. How are you? I am fine. I would be bound to have these uneven conditions, and so far we have the competition on the buying side and result in better prices to the product conditions, and so far we have the product club. The first the work of the first that the work of the first I would like to be a member of the Farmers Union paper and I would Shaft. Dear Aunt Patience: names are Betty Ann 1, Oswella 4, Bernadette 9, Mathilda 17, Agnes 19. My brother's names are David 6, Leonard 13, Eugene 15. Will you get them. Do you get a star for everyone you get to join? I will send going swimming. my essay as soon as I get it written. For a pet I have a kitten. Its name is Fluffy. I would like the sunflower for the club flower. I will close so

Yours truly, Isabelle A. Baalmann. P. S. I have asked my sister to join and she is writing with me. Will you please help me find my twin? Dear Isabelle:

there will be room for the others.

Yes, you are given a star on the Membership Roll for each new member you obtain. I hope you won't delay sending your essay until it's too late. Betty Ann and Oswella can be members of our Cradle Roll-I am goat present, very soon. I am so glad that you are going to be one of our Juniors. The made a set of the Kan-Juniors. I've made a note of your reading the letters for some time and vote for the "sunflower."-Aunt Pa-



7631. Junior Miss Designed in Sizes: 11, 13, 15, 17 and 19—with corresponding bust measure, 29, 31, 33, 35 and 37. Size 15 requires 8% yards of 35 inch material. Price 15c.

7891. Girls' Dress.

Designed in Sizes: 6, 8, 10 and 12 years. Size 8 requires 2½ yards of 32 inch material if made with the collar. Without the collar 2 yards. Price 15c.

NOTE BETTER DEMAND MERCHANDISE LINES

Jobbing Association F J Increased Optimism among Farmers Accompanying Better Prices; Hints on Loading Hay Cars

Toronto, Kans., June 4, 1933 Our school was out June 2. This line of merchandise which is of as high a standard as can be obtained know you'll all be waiting anxiously for the result of the judges' decision.

Now that prospects look bright for a lowered postal rate—I'm going to expect more letters from all of you.

And you can write to your "twins" and you can write to your "twins" and you can write to your "twins" all you can write to you next year. I think it will be more among the farmers.

connection they offer the following suggestions to those shipping cars of hay. Be sure to load bales on edge when loading hay from wind row.

Leave an air space between each tier the suggestions to those shipping cars of hay. Be sure to load bales on edge when loading hay from wind row.

Leave an air space between each tier the suggestion of the sugges I was so glad to hear from you again, and to get your essay. Indeed, if they have a steel roof the hay is have some say in the price we get for liable to become too hot in transit. it is worthy of consideration. Yes, you It is advisable to bale the hay into as small bales as possible, and the Jobbing Association recommends about thirty bales to the ton. Too much care can not be exercised in loading cars. Cooperate to the fullmore so. I'm not a bit alarmed about your letter covering our whole page— you know I like letters, and the long-I'm very sorry I put off writing to you for so long, but school work has been keeping me busy. I passed in every subject and will be in the 8th

Mr. Ted Belden, Merchandising Manager of the Farmers Union Jobbing Association, along with Mr. R. C. Wilson of the Weir City Coal Company, recently spent a week in the Kansas territory booking orders for Yes, I know school does keep one future delivery on Southern Kansas Deep Shaft Coal. This trip was very busy—I'm glad that you passed in everything. I didn't have the same successful inasmuch as these gentleopinion that you do, about your es-say! And I was glad to hear from one hundred and sixty-five cars, the you—I hope you won't wait so long before writing again.—Aunt Patience. booking price, and guaranteed that this coal would be as good as any shipped from the Cherokee fields. The Conway Springs, Kans., June 5, 1933 I have been reading the letters in

not able to cover a very large part please send my pin as soon as you four years.

Will you life has tagging to be please send my pin as soon as you we live close to the creek and the urged to hold off placing orders until price quotations.

It is interesting to know that all I am so glad to know that you wish to become a Junior Cooperator and belden who handled this coal last your pin will be send to Maying Enders. This is indeed a fine recommendation of the little. As our organization will grow; and in a bleased, and his first impulse is to our organization will grow; and in a bleased, and his first impulse is to become a Junior Cooperator and Belden who handled this coal last short time, the Farmers Union Live short time, the Farmers Union Live short to make the commission firm or the salesman who sorted and sold his live stock on the salesman who sorted and salesman who sorted and sold his live stock on the salesman who sorted and salesman explained in my reply to Maxine Ep- ders. This is indeed a fine recomley's letter, we are not sending the books just now. I imagine you have

mertime be, if we weren't able to go Dear Ivan: swimming? We have a very nice Mu-

nicipal Pool in Salina—and it certain- don't you I know we can find your ly is crowded on warm days.—Aunt twin soon—we're all glad that you are to be a new member of our Club. Your pin will be sent at once-Aunt Pati-McCune, Kans., June 8, 1933 ence.

would like very much to join. I am in the eighth grade and am twelve I suppose you are surprised to hear years of age. My birthday is Febru- from me. I have sure been busy ary 7th. If I may join I would like working out in the field and have very much to have a purple book and been cultivating and planting poppin. For pets I have a dog named Corn.

Teddy and a cat named Fluffy and I

I have not found my twin yet. My

Dear Lucille:
We are all happy that you wish to pe one of us-I'll send your pin at once. That is a cute name you call Dear Harold: your cat-Isabelle Baalmann, of Grinnell, has a cat with the same name. Perhaps they're twins? I'm sure we can find your twin soon .--

Lucille Buzard.

Conway, Kans., June 2, 1933 Dear Aunt Patience: I would like to join your club. I am 9 years old and am in the fourth grade. My birthday is December 26. I would like a pin and a red book

when you get them. My sister asked me to join so please give her a star.
For pets I have a dog named Brownie, a cat named Boots.

I am sending in my essay.
Your friend,
Rosalie Durland.

Dear Rosalie: a member of our stand cooper tan. I got to go through the museum ators." I'll send your pin at once and there. There were lots of interesting I've made a note of the red book—I things there to see. I sure had a hope we can send them some time. good time. I've given your sister her star—and I was glad to see that you've sent your essay—Aunt Patience.

How is your pet getting along? I hope fine.

Well I can't think of much news so

Greenleaf, Kans., June 1, 1933 Dear Aunt Patience: I have been reading the Farmers Union for a long time. I wish you would please send me a pin and a note I was glad to get your letter—and the 6th grand, more to write.
Your friend,

Ivan Koplin.

his market

According to tho: in charge of the merchandising department of the Farmers Union Jobbing Association, a healthy increase has been noted in the demand for all merchandise. The demand for commercial mixed feeds that all commission firms are giving better service today to their patrons that that the patrons that that they did ten years ago. If the Farmers Union Jobbing Association, a healthy increase has been noted in the demand for all merchandise. The demand for commercial mixed feeds and the condition when given them as good service as they think we should, we want them to feel free to write to us and give us an opportunity to explain.

We have found that all any time a

ing throughout the country among the farmers has been more optimis-

if possible, for even though hay appears to be thoroughly cured when Stock Commission Company is to loaded, cars are almost air tight, and work toward a time when we can est extent, and take advantage of all the service offered by the Farmers Union Jobbing Association. It will prove profitable.

BELDEN HAS SUCCESSFUL TRIP

coal is mined from Imperial Deep

My, you have a great many pets.

have eleven baby chicks. I must close birthday is August 16. I am 11 years I think the rose would be a good club flower. Well this is all. Your friend,

Harold Durland.

I wasn't exactly surprised to hear from you, athough I had just about decided that you weren't going to write to me any more. I'm glad you sent in your vote for the "rose"-We still have the most votes for the sunflower. I know you've been busy—but please do take time to write again.— Aunt Patience.

Conway, Kansas, June 2, 1933 Dear Aunt Patience: I am sending a letter with my es we are having fine weather and my little brother and sister been in swimming all ready.

BEST QUALITY WHITE GIANT CHICKS, 100—\$8.50; 300—\$25; 500—\$40. Buff Minorcas or Black here and my little brother and sister

March 3.
I think that forget-me-not would be good club flower. Welcome—I'm glad to enroll you as a member of our "Junior Coopertan. I got to go through the museum There were lots of interesting

I will close.

Blanche Durland.

book if you have any. For pets I your essay. I've gone swimming alhave two dogs. Their names are Jack most every day—It's been so hot the Send 12 cents in silver or stamps for our UP-TO-DATE BOOK OF FASHIONS, SPRING and SUMMER the 6th grade. I can not think of any of your vote for the club flower. The for-get-me-not has become very popular, lately.—Aunt Patience.

(continued from page 1) the standard of the service given by erage is the best proof that we are practically every marketing agency on

"Practically every one will agree that all commission firms are giving

ing to them each year the profits, or patrons, hundreds of thousands of dollars. It has also saved hundreds of thousands of dollars for the patrons of other commission firms. We wonder if these other patrons appreciate this fact and we wonder sometimes,

if our patrons appreciate it.
"It has been the policy of your Board of Directors lowered the com-The Jobbing Association is still mission rates to the producers of live handling hay consignments, and offers its customers efficient handling in this branch of the service. In this market would not accept the governments.

purpose of the Farmers Union Live to work harder than ever.

"There is only so much live stock shipped to this market each year by the producers of live stock. The selling of this live stock is divided among the large number of commission firms. The buying of this live stock, on the other hand, is concentrated in a few hands. It has been proven in practically every other bus-

benefit.

"Just stop and think for a minute.

It is a known fact that the packers a small percentage of the receipts.

The small percentage of the receipts. who buy the fat live stock shipped to They fill their small orders at their the market have no other source of good prices, but do not take nearly all getting their raw material than to the receipts of that kind of live stock buy it from the producers. They cannot operate their plants without this supply. How much more important and how much more valuable it would and how much more valuable it would and how mich more valuable it would as high the producers. be, then, if the producers of live as the buyers with the better orders. stock would eliminate as much as possible of the competition on the selling on a terminal market is divided among side. I would be bound to make more a large number of firms, ,we are competition on the buying side and bound to have these uneven market Threshing coal for immediate de- result in better prices to the product conditions, and so far we have not

handle all the business received on firm that sells his live stock depends the market. That is right; it could not be done today. Neither could the these is the owner's knowledge or Farmers Union Live Stock Commission Company have handled, with the organization it had in 1918, all the knowledge of the market conditions business it has now. However, as our the day his live stock is on the marvolume of business has increased, our ket. When a shipper receives more organization has increased in ability money than is expected, he is well o handle it. The same will be true in pleased. When he does not receive as the future. As our volume increases, much money as he expects he is dis-

our organization will grow; and in a pleased, and his first impulse is to short time, the Farmers Union Live blame the commission firm or the Stock Commission Company would stock on able to handle all the live stock on able to handle all the live stock on "We have found much more dissat-Yards Company now handles it allthere being only one stockyards company, which handles every hoof of live

ers Union Live Stock Commission Company, not only could handle all Conway Springs, June 2, 1933 live stock received on the market more economically—the savings to figures—but would be in a position to

of live stock.

Give Best Service Possible "Now, there are some things that the Farmers Union Live Stock Commission Company cannot do. We can-not always give 100 per cent efficient service. We make this statement beis futile to make other than truthful atements, because we firmly believe Abraham Lincoln's adage about fool-

ing the people. "While we maintain that we can give you as good service as any firm on the market, we hope you will realize that we are subject to the mistakes and errors that are common to all humanity. It is our duty, however, to keep the errors and mistakes in handling this business down to a min-

**CLASSIFIED ADS** 

here and my little brother and sister have been in swimming all ready.

I have not found my twin yet. I am 15 years old. My birthday is March 3.

I think that forget-me-not would be

WE MANUFACTURE-

Farmers Union Standardized Accounting Forms Approved by Farmers Union
Auditing Association
Grain Cheeks, Scale Tickets,
tionery, Office Equipment
Printing

O'NEIL SPEAKS OF
SERVICE RENDERED
BY "YOUR OWN FIRM

imum, and we try to do this to the best of our ability. The fact that, in proportion to the large volume of proportion to the large volume of the live stock they bring to this market. While we deduct from the owner's account of sale the trucking charge as turned in by the business being handled by us each day, our complaints are away below the av-

> giving good service.
> "We have found that nine out of ten complaints are the result of misunderstanding. If at any time any

opportunity to explain.
"We have found that a large number of our patrons do not really un-derstand our business. We have had some who have written to us about live stock they sold to us. No firm doing a strictly commission business, as we are, buys any live stock that is consigned to it. The only live stock we buy is live stock for stocker and feeder purposes and we have to place the claim in the attorney's fees are as low as possible for the service in handling claims for our patrons; unless we have to place the claim in the and attorney's fees are as low as possible for the service in handling claims for our patrons; unless we have to place the claim in the and attorney's fees are as low as possible for us for each of the service in handling claims for our patrons; unless we have to place the claim in the attorney's fees are as low as possible for us for each of the service in handling claims for our patrons; unless we have to place the claim in the attorney's fees are as low as possible for us for each of the service in handling claims for our patrons; unless we have to place the claim in the attorney's fees are as low as possible for us for each of the service in handling claims for our patrons; unless we have to place the claim in the attorney's fees are as low as possible for us for each of the service in handling claims for our patrons; unless we have to place the claim in the attorney's fees are as low as possible for us for each of the service in handling claims for our patrons; unless we have to place the claim in the render, and I am sure the management will welcome your correspondence or constructive criticisms relative to the handling of live stock on the service in handling claims for our patrons; unless we have to place the claim in the render, and I am sure the management will welcome your correspondence or constructive criticisms relative to the handling of live stock for the service in handling claims for our patrons; unless we have to place the claim in the render, and I am sure the management will be a service in the service in t feeder purposes, and we buy it only on the order of the patron wanting that particular kind of live stock.

"It is our duty as salesmen to know the value of live stock, and to sell it to the buyer who will pay the most for it. No buyer on the market wil pay one salesman more than another salesman for live stock which in his judgment will class and grade the same. We cannot, therefore, make buyers bid any more than they want to bid for the live stock we offer for sale. When market conditions are bad, we sometimes have difficulty getting buyers to bid at all.

"So it is impossible for us to sell live stock, class for class, and grade for grade, any higher than buyers can buy it elsewhere in the yards. However, we have frequently found this to be true; when our percentage of the day's receipts is above the average, which happens quite often-our salesmen have a better advantage and get better competition from the buyers, meaning more dollars and more cents in net proceeds to our patrons, thhan when our volume is not so large. This is our biggest plea for the cooperation of more and more of the producers of live stock.

Why Uneven Markets? "The demand for live stock varies from day to day, and sometimes will change quite suddenly, in just a few minutes, perhaps. This has a tendency to make uneven market conditions, and to cause dissatisfaction, among not only our patrons, but patrons of other firms as well.

iness that concentration of either buying or selling power has been a great dition: during the day one or more buyers may have better orders than

"Whether a farmer is pleased or on two important factors. The first of judgment of the live stock he is mar-

isfaction with our sales when shippers are not on the market and do not understand the market conditions. stock received on this market,, not Whether a shipper accompanies his only once, but sometimes two or more live stock makes no difference to us in the price we get for it. However, "We maintain, therefore, that a when the owner comes along and sees farmer-owned and farmer-controlled the market conditions and sees how marketing agency, such as the Farm- hard our salesman works to get the price he does, he then goes home knowing that we did all we could for him on the market. Regardless of whether his live stock brought as producers would run into enormous much money as he expected. Therefigures—but would be in a position to command the attention of the buyers vitation to accompany their shipment whenever they can. As to Claims
"Another thing we have to meet,

and which is becoming a larger problem with the increase in truck shipments, is the question of our respon-sibility for the life or health of anicause we want to be, and in fact must mals consigned to us. The Farmers be, truthful at all times. We know it Union Live Stock Commission Company, or any other firm, cannot insure the life or health of animals consigned to this market. Here is what appens: An owner will load his live stock, either on a railroad car or a truck, and consign it to us. On arrival here, the number of animals in the

"When the shipment comes by rail, unless the shipper carries transportation insurance, we are always very glad to file a claim against the railroad company, providing the shipper will make affidavit of the number of or dead, we can collect at least part of the loss suffered by the owner during transportation. We make no for your patronage in the past and charges whatever for our service in

"Most truck men now guarantee the Kansas City market."

trucking charge as turned in by the truckman, as an accommodation to both the truckman and the owner, we have no control over truck men; and any difference arising between the owner of live stock and the man who does his hauling should be settled between the owner and the truck man. We very seldom know the agreement

made between the owner of the live stock and the man who does this haul-

"Now, friends, in concusion I want want you to feel free to call on us for

# **Every Penny Counts**

When you market your live stock, it is absolutely necessary to get every cent possible for every hoof sold, and to keep the marketing

TH ."S WHAT YOUR OWN FIRM IS FOR-Make use of it. It sells your live stock AT COST. Any profit resulting from handling your stock goes back to stockholder customers.

One Dollar makes you a stockholder. Ask about it.

> Farmers Union Live Stock Commission Co.

G. W. Hobbs, Mgr. Stock Yards

Kames City, Me.

# WHY NOT TRY

the 100 Per Cent Cooperative Plan

Of marketing your cream? Final settlement on or before the 15th of following month or advances weekly if you desire. Give it a TRIAL and you'll like it.

Address a card to either of the Association plants for more detailed information and shipping tags.

Farmers Union Cooperative Creamery Association

# Price List of Local Supplies

Application cards.......20 for 5c ... 10 for Sc Credential blanks... Demit blanks .. Constitutions Local See'y Receipt Books ... 25e

Besiness Manuals, now used instead of Ritual, each. Farmers' Union Watch Fobs..50c per dosen

Cash Must Accompany Order. This is Necessary to Save Expense in Postage and Labor
WRITE FLOYD H. LYNN Box 51, Salina, Kansas



# Meat Scraps Tankage

Armour's and Morris' trade mark on a bag of tankage, meat scrap or bone meal, assures you that every bag is FRESH—made of government inspected material—thorough the GUAR. oughly analyzed and contains the GUAR-ANTEED amount of protein-digestable protein. See your Farmers Union Store or Elevator for these high quality products. They are reasonably priced.

The Farmers Union Jobbing Association 1140 Board of Trade

Phone L. D. 64

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SALINA, KANSAS

Offers you insurance protection against the hazards of Fire, Lightning, Windstorm, Tornado, Hail, as well as Automobile and Mercantile Insurance. WATCH THIS AD FOR THE NAMES OF YOUR HOME AGENTS

A. J. Anderson, Green Everest Alquist, Clay Center John Slingsby, Clay Center COWLEY COUNTY

Another list will be published next week. This is a partial list of our agents by counties

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EDWARDS COUNTY H. H. Finn, Kinsley, ELLSWORTH COUNTY

A M. Austin, Wilson, W. L. Reed, Kanopolis

John R. Thurlow, Wakefield

CALL THEM UP. problems.

PAGE FOUR Lyndon S. Ass'n-Osage Go Ks-6 hogs, 251 ---J E Sartin-Johnson Co Mo-12 hogs, 206 --Farmers Union Live Stock Sales R A Bratton-Miami Co Ks-19 hogs, 238 Below is published a representative list of sales of live Henry Rock-Dickinson Co. Ks-15 hogs, 207 \_\_\_\_ stock marketed during week of June 12 to June 16 1933 by Farmers Union Live Stock Commission Company, of Paul Grensing-Wabaunsee Co Ks-21 steers, 887 \_\_\_\_ 6.10 E A Jesse-Ness Co Ks-13 steers, 1191 ---Frank Hochman—Ellsworth Co Ks—5 cows, 744
Norman Truny—Ellsworth Co Ks—10 cows, 806

Don E. Page, Mgr—Grundy Co Mo—21 sheep 60
O J Brinkerhoff—Barton Co Mo—47 sheep, 65
M B Owen—Bates Co Mo—11 sheep, 78
Roy Holland—Crawford Co Ks—7 sheep, 65
John Bowlin—Lafayette Co Mo—26 sheep, 69
M A Hull—Henry Co Mo—6 sheep 68
Frank Sutton—Douglass Co Ks—18 sheep, 63
E Long—Linn Co Ks—15 sheep, 66
Bryce Hovarka—Cherokee Co Ks—19 sheep, 74
Mark Do, Far—Franklin Co Ks—10 sheep, 68
R R Harrison—Franklin Co Ks—5 sheep, 68
R R Harrison—Franklin Co Ks—5 sheep, 68
T B Ford—Franklin Co Ks—5 sheep, 68
T B Ford—Franklin Co Ks—6 sheep, 70
Smith and Cleaver—Crawford Co Ks—8 sheep, 66
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Raymond Thomas—Henry Co Mo—8 sheep, 67
C H Peckman—Miami Co Ks—11 sheep, 73
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C Krapp—Lyon Co Ks—23 sheep, 70
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C Krapp—Lyon Co Ks—23 sheep, 70
C Ks—6 sheep, 70
C Ks—9 sheep, 70
C Ks—9 sheep, 70
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R A Hutton—Linn Co Ks—9 sheep, 70
R A Hutton—Linn Co Ks—8 sheep, 61
F C Atwood—Linn Co Ks—9 sheep, 70
R A Hutton—Linn Co Ks—8 sheep, 70
R A Hutton—Linn Co Ks—9 sheep, 70
R A Hutton—Linn Co Ks—9 sheep, 70
R A Hutton—Linn Co Ks—9 sheep, 71
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R A Hutton—Linn Co Ks—9 sheep, 71
R Sam Fox—Henry Co Mo—10 sheep, 74
R Frank Robinson—Grundy Co Mo E D Allen—Pettis Co Mo—17 sheep, 70
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Sam Fox—Henry Co Mo—19 sheep, 71
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H R Betz—Dickinson Co Ks—10 sheep, 76
J G Barnett—Lafayette Co Mo—11 sheep, 75
G E Janke—Geary Co Ks—14 sheep, 67
Garl Knapp—Dickinson Co Ks—9 sheep, 71
Harve Jahnke—Dickinson Co Ks—9 sheep, 71
Harve Jahnke—Dickinson Co Ks—9 sheep, 71
Frank Fowler—Franklin Co Ks—7 sheep, 64
J C Lunningham—Franklin Co Ks—8 sheep, 62
Frank Sholtz—Franklin Co Ks—11 sheep, 69
Hanke Sholtz—Franklin Co Ks—11 sheep, 69
Hanke Sholtz—Franklin Co Ks—14 sheep, 77
Frank Sholtz—Franklin Co Ks—11 sheep, 69
Herman Windler—Miami Co Ks—6 sheep, 77
Farmers Union S A—Osborne Co Ks—14 sheep, 75
Clarence Snadt—Wabeunsee Co Ks—11 sheep, 81
Herman Windler—Miami Co Ks—6 sheep, 85
Clarence Snadt—Wabeunsee Co Ks—11 sheep, 81
Fred Boehner—Mitchell Co Ks—14 sheep, 75
L S Leckron—Dickinson Co Ks—18 sheep, 75
L S Leckron—Dickinson Co Ks—18 sheep, 62
V F'Carrico—Linn Co Ks—7 sheep, 61
T F E Calvin—Linn Co Ks—6 sheep, 75
C J Kent—Anderson Co Ks—18 sheep, 62
T C J Kent—Anderson Co Ks—6 sheep, 77
C D Hill—Henry Co Mo—2 sheep, 62
T C Savin—Linn Co Ks—6 sheep, 77
C D Hill—Henry Co Mo—6 sheep, 62
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He Kedigh—Henry Co Mo—6 sheep, 62
Mr Arnold—Woodson Co Ks—10 sheep, 62
Mr Arnold—Woodson Co Ks—10 sheep, 63
He Smith—Crawford Co Ks—10 sheep, 64
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W R Stump—Marshall Co Ks—20 hogs, 440

W R Stump—Marshall Co Ks—20 hogs, 440

The Frankfort Farmers Union Shipping Association, Glen Leupold, Manager, and the Lowry City Shipping ager, and the Lowry City Shipping Association, L. C. Cleveland, Manager, shipped six loads each during the month of May, to shade first place in the shipping association race. Both of the above mentioned associathe month of May, to Shade This place in the shipping association race. Both of the above mentioned associations have been handling live stock tions have been handling live stock consignments at reduced marketing costs since commission reductions. Through well loaded cars any as Through well loaded cars any as sociation can realize a great saving in sociation can realize a great saving in marketing costs. This is especially the Farmers Union Cooperative Association has not appeared there before, namely, the Osborne County Farmers Union Cooperative Association, the Eric Shipping Association, Eric, Kansas, E. L. McCann, Manager, and the Farmers Union Cooperative Association listed on our the list this month which has not appeared there before, namely, the Osborne County Farmers Union Cooperative Association, the Cooperative Association, Shipping Association, Eric, Kansas, E. L. McCann, Manager, and the Farmers Union Cooperative Association listed on our the list this month which has not appeared there before, namely, the Osborne County Farmers Union Cooperative Association, Shipping Association, Eric, Work in that territory, and is managed by Mr. W. Z. Hadley. We hope marketing costs. This is especially the Farmers Union Cooperative Assotation of Holbrook, Nebraska, C. L. records regularly, and that it will between true on the marketing expense on ciation of Holbrook, Nebraska, C. L.

FRANKFORT-LOWRY CITY hogs. Farmers in communities where shipping associations are operating shipping associations are operating shipping associations are operating will find it beneficial not only to use will find it beneficial not only to use the same of markets and Company at Kansas City, and

hogs. Farmers in communities where Frack, Manager. All three of these

ome one of the leaders in carloads Asscrition, Leonardville, Kas. shipped by associations.

Another hame which has not appeared on the list recently is that of Cedar Shipping Association of Osgood Shipping Association Cedar, Kansas, managed by R. L.

of May are as follows: Farmers Union Shipping Associa- Kas. tion, Almena, Kas.; Farmers Cooperative Marketing Association, Alexander, Neb.; Alma Farmers Union Stafford

Ed. Mauch, Manager, Ness City Kas.; Woodson County Shipping As

Osgood Shipping Association, Farmers Cooperative Association, Carload consignments received from Carload consignments received from Page City, Kas.; Palmer Live Stock Shipping Association, Palmer, Kas.; ESTABLISH NEW RECORD Lane Staalduine, Manager, Portis, HOGS TRUCKED TO

Entil Samuelson, Manager, Ran-

E.ima Cooperative Elevator, Emma, sold 11,161 trucked-in hogs in May. Mo.; the Farmers Union Cooperative This number is the largest ever Business Association of Osage City, handled in any one month by the Kas.; Guy P. Crammer, Manager, Colony, Kas and the Lyndon Shipping largest month in volume of truck

Association, Lyndon, Kas.—The Co-Operator.

Association, Lyndon, Kas.—The Co-in 1932. Tuesday, May 22nd, 1933, the Farmers Union received 1,201 head of hogs arriving by truck, which HOGS TRUCKED TO K. C. was the greatest number ever handled

and sold in one day. Emil Samuelson, Manager, Ranlolph, Kas.

Stafford County Shipping Associa
Farmers Union and the Kansas City

Labor Variable Stafford County Shipping Associa
Farmers Union and the Kansas City

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Labor ander, Neb.; Alma Farmers Union Elevator, Alma, Kas.; Osborne County Shipping Association, Alton, Kas.

Yearmers Union Coop. Association, Alton, Kas.

Mitchell County Farmers Union, Mitchell County Farmers Union, St. John, Kas.

Cedar Shipping Association, Cedar, Compared with the current year, Stock Yards on trucked-in hogs, says on trucked-in hogs, says of the Farmers Union and the Kansas City Stock Yards on trucked-in hogs, says of the Farmers Union receipts in May, 1931, which, a report in The Co-Operator. On May 31st eight thousand hogs delivered in 593 trucks and belonging to the Farmers Union receipts in May, 1931, which, a report in The Co-Operator. On May 31st eight thousand hogs delivered in 593 trucks and belonging to the Farmers Union receipts in May, 1931, which, a report in The Co-Operator. On May 31st eight thousand hogs delivered in 593 trucks and belonging to the Farmers Union receipts in May, 1931, which, a report in The Co-Operator. On May 31st eight thousand hogs delivered in 593 trucks and belonging to the Farmers Union receipts in May, 1931, which a report in The Co-Operator. On May 31st eight thousand hogs delivered in 593 trucks and belonging to the Farmers Union receipts in May, 1931, which a report in The Co-Operator. On May 31st eight thousand hogs delivered in 593 trucks and belonging to the Farmers Union receipts in May, 1931, which a report in The Co-Operator. On May 31st eight thousand hogs delivered in 593 trucks and belonging to the Farmers Union receipts in May, 1931, which a report in The Co-Operator. On May 31st eight thousand hogs delivered in 593 trucks and belonging to the Farmers Union, St. John, Kas.

The number of cooperative association, Parmers Union, St. John, Kas.

The number of cooperative association, Parmers Union and the Kansas City and Stock Yards on trucked-in hogs, says Union receipts in May, 1931, which are provided in the Co-Operator. On May 31st eight thousand hogs delivered in 593 trucks and belonging to the part of the part of the part of the Co-Operator

Cedar Shipping Association, Cedar,
Kas.; J. F. Liebl, Manager, Claflin,
Kas.; Downs-Cawker Shipping Associa
The number of cooperative associations as means of transportation is growing steadily.

The Farmers Union Live Stock Company Law Company tion, Downs, Kas.
Green Cooperative, Green, Kas.
Linn Coop. Exchange, Linn, Kas.;
Walsburg Farmers Union Shipping

The Farmers Union Live Stock Commission Company has a number of such customers on its books, chief City—rds.

The Farmers Union Live Stock arriving were 7,930 truck hogs on the Kansas by truck, which establishes the fact City—rds.

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The Farmers Union Live Stock commission Company at Kansas City—reds.

# Second Show Oil and Gas; New Shallow Test Starting

# Immediately on Farmers Union Royalty Co. Tract

Test well in McPherson County nearing first deep pay found at about 3000 feet.

Second show of oil and gas found in Kansas City lime which may be tested later.

Wichita contractors agree to drill shallow well to 1065 sand where first oil and gas showed through rotary and believe shallow field already certain.

Five deep sands should be encountered between 3000 and 3750 feet any one of which may produce big.

You can buy oil in this 80 acre property with TWO TESTS already certain at 10 cents a barrel, if, as and when produced. No order for less than 100 barrels accepted.

If you have lost on wheat, maybe you can WIN on oil. Send check immediately to

# G. E. CREITZ, Trustee Farmers' Union Insurance Bldg.,

Ta

ACCEPTED:

Trustee

Make all checks payable to G. E. Creitz, Trustee.

salina, kansas
ke your choice of these contracts:
CUT OUT THIS ORDER BLANK AND MAIL IN WITH YOUR REMITTANCE NOW
C. E. CREITZ, Farmers Union Insurance Bldg., Salina, Kansas. Dear Sir:
I hereby purchase barrels of oil out of one hundred twenty-five thousand (125,000) barrels at TEN CENTS, per barrel, if, as and when produced from a one-quarter undivided working interest in and to a certain oil and gas lease dated the 7th day of January, 1933 and recorded the 19th day of January, 1933 in the office of the register of deeds at McPherson, McPherson County, Kansas, covering the following described land, to wit:  East one-half of the northwest one-quarter of section twelve, township eighteen south, Range four west;
and enclose the sum of
It is further understood and agreed that G. E. Creitz of Salina, Kansas, shall act as trustee, without compensation, It is further understood and agreed that G. E. Creitz of Salina, Kansas, shall act as trustee, without compensation, It is further understood and agreed that G. E. Creitz of Salina, Kansas, shall act as trustee, without compensation, It is further understood and agreed that G. E. Creitz of Salina, Kansas, shall act as trustee, without compensation, It is further understood and agreed that G. E. Creitz of Salina, Kansas, shall act as trustee, without compensation, and the salina is further understood and agreed that G. E. Creitz of Salina, Kansas, shall act as trustee, without compensation, and the salina is further understood and agreed that G. E. Creitz of Salina, Kansas, shall act as trustee, without compensation, and the salina is further understood and agreed that G. E. Creitz of Salina, Kansas, shall act as trustee, without compensation, and the salina is further understood and agreed that G. E. Creitz of Salina, Kansas, shall act as trustee, without compensation, and the salina is shall be salina is shall act as trustee, without compensation, and the salina is shall be salina is shall be salina is shall act as trustee, without compensation, and the salina is shall be salina is shall
ACCEPTED: 193
Purchaser
Trustee
Make all checks payable to G. E. Creitz, Trustee.
CUT OUT THIS ORDER BLANK AND MAIL IN WITH YOUR REMITTANCE NOW
C. E. CREITZ, Farmers Union Insurance Bldg., Salina, Kansas. Dear Sir:
I hereby purchase \$
The East Half of the Northwest Quarter, Section Twelve (12), Township Eighteen (18) South, Many west:
and I enclose the sum of
It is understood and agreed that the undersigned purchaser of said oil shall not be hable in any mainter for any
It is further understood and agreed that G. E. Creitz of Salina, Kansas, shall act as trustee, without compensation to market said oil and to distribute the proceeds thereof prorata to the purchasers of said oil upon demand. The trustee to market said oil and to distribute the proceeds thereof prorata to the purchasers of said oil upon demand. The trustee may deduct from the moneys received only the actual expense of distributing said funds.

Purchaser