

THE KANSAS UNION FARMER

Published every Thursday at Salina, Kansas, by THE KANSAS BRANCH of the FARMERS EDUCATIONAL & COOPERATIVE UNION, 119 South Seventh Street, Salina, Kansas.

Entered as Second-Class Matter August 24, 1912 at Salina, Kansas, Under Act of March 3, 1872

Acceptance for Mailing at Special Rate of Postage Provided for in Section 1003, Act of October 3, 1917, Authorized July 30, 1918

Floyd H. Lynn, Editor and Manager
Subscription Price, Per Year, \$1.00

Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success.

When change of address is ordered, give old as well as new address, and R. F. D.

All copy, with the exception of notices and including advertising, should be in seven days before the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date.

NATIONAL OFFICERS

John Simpson, President, Oklahoma City, Okla.
H. G. Kenney, Vice President, Omaha, Nebr.
E. E. Kennedy, Secretary, Kankakee, Ill.

BOARD OF DIRECTORS

W. P. Lambertson, Fairview, Kansas
Joe Plummer, Akron, Colorado
E. H. Everson, Yankton, South Dakota
C. M. Rogers, Indianola, Iowa
Fritz Schultze, Prairie Farm, Wisconsin

KANSAS OFFICIALS

C. A. Ward, President, Salina, Kansas
M. L. Beckman, Vice President, Clay Center, Kansas
Floyd H. Lynn, Secretary-Treasurer, Salina, Kansas
John Frost, Conductor, Blue Rapids, Kansas
John Schell, Doorkeeper, Emporia, Kansas

DIRECTORS

Ross Palenske, Alma, Kansas
E. E. Winchester, Stafford, Kansas
Henry Jamison, Quinter, Kansas
John Fengel, Lincolnville, Kansas
F. C. Gerstenberger, Blue Mound, Kansas

FARMERS UNION JOBBING ASSOCIATION—1140 Board of Trade Bldg., Kansas City, Mo.; 915 United Life Bldg., Salina, Kans.; H. E. Witham, General Manager.

FARMERS UNION COOPERATIVE PRODUCE ASSOCIATION—Colony, Kansas, O. W. Schell, Mgr.; Wakeeney, Kansas, T. M. Turman, Mgr.

FARMERS UNION LIVE STOCK COMMISSION CO.—Suite 127 Live Stock Exchange Bldg., Kansas City, Mo.; Live Stock Exchange Bldg., Wichita, Kansas, G. W. Hobbs, Kansas City, General Manager; L. J. Alkire, Manager, Wichita Branch.

FARMERS UNION MUTUAL INSURANCE CO.—Room 202 Farmers Union Bldg., Salina, Kans., W. J. Schell, President-Manager.

FARMERS UNION AUDITING ASSOCIATION—Room 205, Farmers Union Bldg., Thomas R. Dunn, Secretary-Manager, Salina, Kansas.

KANSAS FARMERS UNION—Salina, Kansas, Room 208 Farmers Union Bldg.

FARMERS UNION MUTUAL LIFE INSURANCE CO.—Room 200, Farmers Union Bldg., Rex Lear, State Manager, Salina, Kansas.

THE KANSAS FARMERS UNION ROYALTY CO.—Room 215, Farmers Union Building, Salina, Kansas, G. E. Creitz, State Manager.

FARMERS UNION MANAGERIAL ASSOCIATION President Secretary

C. B. Thowe
T. C. Belden

VALUE OF MEMBERSHIP SUPPORT

Is the Farmer's Union worth anything to Kansas farmers? In the light of the accomplishments of this great militant farm organization, meant for farmers alone, the answer to the above question must be obvious. There is only one way to answer this question, and that is in the affirmative, of course.

Perhaps the biggest thing that ever happened to Kansas, in the way of national legislative benefits, is in the process of happening right now. Announcement has been made that the powers in Washington have been made to see the light, and that cash benefits are to come to Kansas farmers, in a very short time, amounting to upwards of forty millions of dollars. It does not take a very far sighted man to see that these benefits will not be confined to the farmers which actually receive them. This extra cash will mean much in the way of revived trade along all lines. It will have the effect of boosting prices on all commodities, to varying extents. It will be as a burst of life-giving fresh air coming to men slowly suffocating in a sealed room, in which the supply of oxygen is almost exhausted.

These millions of dollars are coming to Kansas farmers—not at some vague time in the future, not next year; but this year—this summer. Consumers of commodities produced by Kansas farmers are going to pay this benefit. That is no more than right, for farmers should not be forced to produce at figures far below cost. Consumers should not ask to have food furnished to them by Kansas farmers at prices which mean that the farmers must eventually quit business, penniless. Consumers will pay in the form of slightly higher prices paid to processors and millers, through bakers and merchants. The processors pay the tax directly to the government, and the government is thus able to pay the farmer the benefits.

Result of Great Fight

This has not come about through any spontaneous desire to be big-hearted on the part of the processors or the consumers. It has come about because of a persistent, vigorous fight waged by the Farmers Union and all organized Agriculture. It has come about because the leaders selected by organized farmers have fought night and day, month after month, year after year, to show those in power that the farmer, representing America's basic industry, must have a living price for what he produces.

Other benefits which have come to farmers in the form of improved mar-

ket conditions, narrowed margins between producer and consumer, better prices considering world conditions, lower taxes and other legislative benefits such as exemption from gasoline tax for farm power fuel, and many other benefits that could be mentioned, have come about as fruits of the fight put up by organized Agriculture. Victories gained have been in spite of those farmers who would not join with their own class; in spite of the determined and some times underhanded opposition of the farm commodity speculators and gamblers who live off the farmer; in spite of the money changers in places of power who manipulated the currency and credits in such a manner that the producer got nothing while all profits went to those who have hard collars and soft hands.

These fights have not only been heart-breaking, but they have broken the health, have sapped the life-blood, have taken the very lives, of many of the leaders. These fights have been made by men who did not profit nor seek to profit in a personal mercenary way. They have been fought by men who have felt as though they were deserted by their own kind whom they suffered to serve. But victory is coming. That's the thought which has buoyed them up. It is still coming—still on its way. We have won only part of the battle. We must keep on fighting, for there is much yet to do; and we must fight to retain what we already have won!

What has been accomplished has been accomplished by the efforts of only a few, comparatively speaking. Only a small percentage of our farmers have given even as much support as membership in their militant class organization. Therefore, in our plans for future campaigns we must not lose sight of the fact that much of our success in winning victories for our own class depends on our success in winning the united support of our own people. Our success in holding what advantages we have already won depends almost wholly on our success in winning the united support of our farmers, in the form of thousands of added members.

Many of these thousands of members must come from communities other than your own—but thousands must also come from your own communities. This fact offers you an opportunity—yes, offers you a definite challenge—to cooperate in this great battle for farmers' rights and farmers' benefits. You who are members are charged with the responsibility of going out into your own communities to secure more members for your organization, the Kansas Farmers Union.

Those of you who are members can now look any neighbor farmer squarely in the eye and tell him he cannot afford to remain out of his own militant class organization. It has already been of untold benefit to him, in more ways than one. He cannot escape the responsibility of contributing to the welfare of such an organization. He cannot expect the organization to continue, in fact, without support from the class which it serves.

Membership Revival Due

With these facts in mind, and knowing that every bit of improvement which can be noted in our present condition compared to the dark outlook and lower commodity prices of a few months ago, can be traced directly to the efforts of organized agriculture, the time is ripe for a great membership revival.

This membership revival will have to start out in the locals. It cannot start in the state office. It cannot start at Topeka or in Washington. It must start with YOU.

We plead with you to take this message to heart. Consider it as a challenge. Talk it over in your next local or county meeting, or when you are talking to your own family or neighbors.

The Farmers Union has done a lot, and it has a lot yet to do. Retaining what has been gained, and gaining further benefits, depends on what YOU do.

Is the Farmers Union worth anything to Kansas farmers? The answer is unimportant. The important thing is whether or not the answer is accompanied by actual active support.

MILLIONS TO KANSAS FARMERS THIS YEAR

(continued from page 1)
be based, not upon bushelage of this year, but upon the average bushelage of the three years just passed, namely, 1930, 1931 and 1932. On this point there was considerable difference of opinion. The committee's argument in favor of the insurance principle was based upon the theory that the farmer who plants his crop each year and is willing to cooperate should be reimbursed even though nature was against him because of drought conditions, hail, etc.

Especially will this latter provision mean millions of dollars to the wheat growers of the southwest this year. For instance in Kansas our production this year will be something like 60,000,000 bushels as compared to 240,000,000 bushels in 1931. Large areas in central and western Kansas will have little or no wheat. The farmers of these sections have exhausted their credit resources and a wheat fund even to take care of another crop. Under the plan which has just been adopted the farmers will receive something like thirty cents a bushel benefit based upon the average of the past three years, provided they will sign an agreement to reduce their acreage for the next two years, not to exceed twenty per cent.

Definite steps for throwing this new plan into operation are rapidly taking form and will be announced within the next two weeks. The writer will have a quite prominent part in carrying this new deal to our farmers.

This new law and the whole plan should create new zeal and courage within the ranks of organized agriculture. I may frankly say that I would have never obtained this result while legalistic persistent fight put up by all organized agriculture. It is the greatest accomplishment for agriculture within the history of the nation, and the farmers of Kansas and other states should flock for protection into the various farm organizations.

We plead for the farmers of our State to cooperate in making this plan a success. It will be your plan and County Committees will present it by name from the producer and participate to disallow and execute the provisions of the law.

Every member of the Farmers Union should immediately pay his dues. Your organization cannot do effective work unless our membership is strengthened from time to time. If you believe in the security of your class—if you think in terms of your children—you will join hands with your fellow farmer in an organization that has for its purpose better conditions throughout the nation in our farm homes—C. A. Ward.

CHURCH IS SALESMAN JOBBING ASSOCIATION

The Farmers Union Jobbing Association recently announced the employment of L. E. Church, whose duties will be to represent it through the state of Kansas as merchant salesman, according to the Farmers Union Jobbing Association customers are well acquainted with Mr. Church, for previous to becoming associated with the Jobbing Association he was employed in the Laramie, Mo., Washburn Crosby Company, and Rea-Patterson Milling Company at Coffeyville, Kansas. Through his long association with these firms, and his experience on the road, Mr. Church has become well informed along cooperative lines. He knows the merchandising business, and understands thoroughly the problems confronting the managers of cooperative stores and elevators. Mr. Church is familiar with the line of merchandising handled by the Jobbing Association, and will be of real assistance to managers of stores and elevators. The Farmers Union Jobbing Association is pleased to make this announcement, and feels that through the employment of Mr. Church it is adding to the efficiency of its organization.

ST. JOSEPH FIRM HANDLES FIFTH OF RECORD RECEIPTS

On June 13, Farmers Union Firm at South St. Joe Received 442 Head of Cattle Brought in by Truck to Establish a Record

BIG VOLUME INCREASE

Nearly Two-Thirds Increase This Year over First Half of June Last Year; Truck Receipts Growing on St. Joe Market

The Farmers Union Live Stock Commission of South St. Joseph is establishing new records in the handling of live stock, and is showing a great increase of business over last year. This firm is one of the leading cooperatives in the middle west, and is a fair example of what can be accomplished by cooperative marketing, coupled with unexcelled service. Kansas Farmers Union members in the St. Joseph territory furnish much of the business handled by this firm.

A letter from C. F. Schwab, manager, is very enlightening and will be read with interest by readers of this paper. Mr. Schwab says:

"On Tuesday, June 13, two new all-time records were established at the South St. Joseph Live Stock Market, one in the total number of cattle received by truck and the other in the number of trucks that brought live stock to the market."

"Receipts of cattle shipped by truck totaled 2,276 head compared with the former record of 1,924 head."

"Number of trucks unloading livestock was 1,186, compared with the former record of 1,129."

"The Farmers Union Live Stock Commission also broke a record, receiving 442 head of cattle by truck representing 19.42 per cent, or practically one-fifth of the receipts."

"Our receipts for the day were as follows: 54 cattle, 93 calves, 1,163 head of sheep, total 1,961 head by truck and 5 carloads of cattle by rail. (Only 13 cars of cattle on market received by rail.)"

"Our office force issued 223 account of sales, wrote 252 checks, and issued 54 truck credit advices covering proceeds sent to banks."

"I am pleased to report that our business for the first half of June, 1933, shows an increase of 62.45 per cent over the same period last month and 21.32 per cent over the same period last year."

"Farmers Union Live Stock Commission"

"By C. F. Schwab, Manager."

NEIGHBORHOOD NOTES

STEWART WAS SPEAKER AT MITCHELL CO. MEETING

The second quarterly meeting of the Mitchell County Farmers Union was held at Beloit in the park, June 15. The crowd was not as large as usual for two reasons, the extreme heat and having time.

A pot luck dinner was spread on the park tables and served cafeteria style.

After dinner a short business session was held before the musical program and speaking. Carl Reiling, Logan Stoeber and Lloyd Schreuder furnished the music. By the encores, which were numerous, one could hear the crowd greatly appreciated their entertainment. Harry Witham, of the Farmers Union Jobbing Assn., plans to take them to WIBW on June 15 for a Farmers Union radio program.

Mr. Witham introduced Mr. C. B. Stewart, of Nebraska, who spoke to the enthusiastic crowd. The last speaker was so impressive: "Why can't the big grain corporations tell us the truth about their affairs, instead of lying to us when we know better?"

A motion was made that we change the day from Tuesday to Wednesday for the quarterly meetings, owing to the fact that Tuesday is community sale day in Glen Elder, and then we meet on Sept. 20 at Beloit in the park. The following resolutions were written and read:

Resolved, that our county president visit each local during the year and his expenses be paid by the county union.

Resolved, that we greatly appreciate the untiring effort and hard work that our state president, Cal Ward, and others, have done at Washington, at the last session of Congress.

Resolved, that a copy of this be sent to the Farmers Union paper.

(Signed) H. J. Roles, Henry Fueser, Mrs. J. A. Muck.

(Reported by Mrs. Chas Oplinger, Mitchell County Farmers Union Secretary.)

LIEURANCE SPOKE AT MARSHALL CO. MEETING

The second quarterly meeting of the Marshall County Farmers Union was held at Marysville, Tuesday, June 6. The attendance was less than usual, probably due to the fact that farmers were all very busy. However it was a very interesting and worth while meeting.

Bob Lieurance of the F. U. Live Stock Commission Co. was the principal speaker. A part of his remarks were on the subject of direct shipping and his arguments against it were very clearly and forcefully presented.

A. N. Peterson also made a talk in which he spoke of the accomplishments of the Farmers Union and also the importance of loyalty to the Union.

The following resolutions were adopted at the meeting:

We protest the diverting of the gas tax and the auto tag tax money very largely to the building of excessively costly main highways from city to city. Excepting the extravagant benefit district roads, the bonds and in-

terest for the payment of which is paid by the property tax, largely on farm property, the farm to market roads have been neglected, having been deprived of their share of the gas tax and auto tag tax. We condemn the squandering of over \$100,000 on the big bridge and half mile of road at Marysville. A good bridge and a good road could have been built for a small fraction of the money being used, and many miles of other highway or farm to market roads built with the remainder of the money. We ask township boards to insist that Federal Aid money for labor be used on farm to market roads where it can be used to advantage. And we ask of our county commissioners that the help of the county road machinery be given on farm to market roads.

We ask the local Farmers' Unions to study, discuss and debate the county unit road plan.

We commend President Roosevelt and the members of congress for their aggressive action to end the depression, secure employment for labor, just prices for farmers and refinancing farm mortgages, a general recovery of industry and return of prosperity.

We call the attention of farmers everywhere to the fact that without the insistent and persistent demand of farm organizations our pleadings for the equality of agriculture would still have been unanswered. We thank President Roosevelt for his splendid cooperation.

We wish to thank the leaders of our farm organizations, especially President Cal Ward, for their united and aggressive and successful fight during the session of the legislature to secure an equalization and reduction of taxation.

Signed, Committee: F. C. Pralle, J. M. Nielson, John Frost.

LOYAL FARMERS UNION MEMBER PASSES AWAY

Marlin Rychel, of Downs, Kansas, one of the most loyal members of Rose Valley Local No. 257, has passed on at the age of 79.

Mr. Rychel was one of the first members of this local, having joined many years ago at the beginning. He always showed the proper spirit, and always paid his dues promptly. He was one of the leading men of the community, and he will be sadly missed by his friends and relatives. Truly no other man could have been more loved and respected by his friends than was Marlin Rychel.—Reported.

HAD GOOD PROGRAM AT OTTAWA COUNTY MEETING

In spite of the hot weather and the fact that this is a very busy season for Ottawa county farmers, a fair sized crowd of farmers and their families gathered in the Minneapolis City park on Thursday, June 15, to enjoy the Ottawa County Farmers Union annual picnic.

The Minneapolis band was on hand to entertain the people who gathered for the bountiful basket dinner. This basket dinner is a real institution as far as the Ottawa county folks are concerned. It is evident that the ladies are all good cooks and that the men are all good appetites.

Speakers in the afternoon included the mayor of Minneapolis who delivered an appropriate address of welcome; I. E. Sewell who served as master of ceremonies by virtue of his office as president of the Farmers Union Life Insurance Co.; A. M. Kinney, field representative of the Farmers Union Live Stock Commission Co., and Floyd Lynn, secretary of the Kansas Farmers Union.

Young folks of Center Local furnished some clever song and novelty entertainment numbers. A ball game between young men from the east and west sides of the county completed the afternoon program.

FRANKLIN COUNTY PICNIC

The Franklin County Farmers Union Number 72 held their meeting with the Hawkins Local June 13.

The meeting was held on the lawn at the home of Mr. and Mrs. J. H. Young. About 75 were present.

A short business session was held in the Hawkins Local as well as by the County Union. A committee was appointed to get in touch with leaders of the other farm organizations and see about having a joint picnic.

The following short program was given: Music by the Reister church orchestra, quartette numbers by Mrs. L. O. Gaddis, Mrs. Don Beck, Mr. Elson Thayer, Robert Tulloss. Short talks by J. F. Stadt and Mr. H. A. Biskie. After the program, games were played and refreshments of ice cream and cake were served by Mrs. Don Beck and Mrs. R. E. Nesbit. It was rather cool for ice cream but all had a very enjoyable time.

Mrs. T. G. Ramsey, Sec.-Treas.

NEW COOPERATIVE MARKET STORY IS TOLD OVER RADIO

(continued from page 1)

Kansas farmers immediate benefits through the administration of the new agricultural act.

"The Missouri river channel between Kansas City and St. Louis is about 95 per cent complete now," he pointed out, "and will afford middle west farmers connections with barge and lake facilities already being operated by Farmers National at other points. The inland waterway system taps one of the world's richest grain areas, particularly in corn and oats," he observed.

"The individual grower reaches Farmers National by buying stock in the cooperative elevator nearest him; an elevator that owns stock in the regional cooperatives," in the words of E. A. Crall, vice manager of a cooperative elevator at that place.

The regional own the stock of the National. Dividends go back to the regional, and from the regional to the cooperative elevators, and from the

cooperative elevators to their stockholders," Mr. Crall said.

Although the national cooperative handled grain for the Grain Stabilization Corporation, they were not identical organizations, according to Edward Travis, Imperial, Nebraska, a farmer and a stockholder in a cooperative at that place. The national cooperative was set up in the beginning by 28 regional cooperatives, he explained, while the Grain Stabilization Corporation was launched by the Farm Board to cushion the shock of declining commodity prices following the Wall Street crash of 1929.

Defending the "price-pegging" operations of the Farm Board, Mr. Travis said they could be justified on the grounds of emergency, "just as the act which created the Reconstruction Finance Corporation can be justified on the grounds of emergency."

Tharp Urges Use of Cooperative Channels

E. G. Tharp, protection, president of the Farmers Cooperative Commission Company, in urging growers to deliver their grain through cooperative channels all the way, cited the record of his company to prove that stock in the National had been a paying investment.

"We bought \$40,000 worth of stock, paid \$4,000 in cash, and gave our notes for \$36,000. Today we have \$47,000 worth of paid-up stock, and an equal amount set up to our credit in reserve for every dollar's worth of stock. Earnings did it all except the \$4,000."

Calling attention to the achievements of Denmark through education, organization and cooperation, Carl C. Cogswell, master of Kansas State Grange, urged farmers to take up a study of all phases of production and marketing through night schools, presided over by vocational teachers and other instructors recruited from each community. More attention must be given to the distributive processes than has been given heretofore, he emphasized.

Snyder Asks for "Grower Support"

"Go into the history of any law enacted for the benefit of farmers and you will find in the background the farmers' own organization," said Ralph Snyder, president of the Kansas State Farm Bureau and the Committee of Kansas Farm Organizations, who was the concluding speaker on the program. Mr. Snyder cited the achievements resulting from the study of all phases of production and marketing through night schools, presided over by vocational teachers and other instructors recruited from each community. More attention must be given to the distributive processes than has been given heretofore, he emphasized.

INFORMING THE CONSUMERS

(continued from page 1)

In order to save the toll taken as profit by these big centralizers the dairy farmers of these states have followed suit by organizing big cooperative centralizers. Three big membership unions have sponsored these big cooperatives: The Equity Union, The Farmers Union, and the Missouri Farmers Association.

"So two years ago when Mr. W. F. Schilling of the Farm Board called a meeting of the cooperative centralizers and poultry selling organizations in Chicago, it looked very much like a joint convention of the Equity and the Farmers Union. As a result Dairy and Poultry Cooperatives, Inc. was organized at one of the most harmonious and constructive meetings I have ever attended."

As a former Equity member and a representative of the Farmers Union of Illinois. I took great pleasure in nominating Mr. LeRoy Melton, national President of the Equity Union, as President of the new organization. Not to be outdone, Mr. Melton nominated Mr. E. F. Schiefelbusch of the Kansas Farmers Union as Vice President, while everyone agreed that the old war-horse of the Indiana Farm Bureau, William Settle of Indiana, was a most fitting choice for Secretary.

"Then when Dairy and Poultry Cooperatives, Inc. opened up for business the Board of Directors very fittingly chose Mr. P. L. Betts of the Equity as General Manager and Mr.

C. B. McDaniels of the New York sales agency of the Farmers Union was chosen Sales Manager. Mr. Betts and his staff were able to transfer the securities of the already functioning constituent organizations to the new without a break.

"Every two weeks I shall continue this story at the same hour, while on alternate Fridays I shall give some interesting facts about the development of cooperative grain marketing, especially the Farmers National Grain Corporation."

"Listen in at 12:45 noon every day for similar talks on farm and cooperative problems. If you have friends on the farm, ask them to listen at this hour. Remember to write to WCFL Farm Department for further information."

STRONG LIVE STOCK PRICES

(continued from page 1)

centers of this country show that men are being put back to work, and although it is gradual, nevertheless it is a fact. As we have stated before, the general feeling throughout the country has turned from a pessimistic attitude to one of optimism. This is true among all classes of people, and it points toward a continued improvement in business conditions. Naturally this increase will be slow, but it is better that it be slow and sure than rapid and erratic.

Another fact which would indicate higher live stock prices for the future is that through the recent passage of the Farm Relief Bill, President Roosevelt and Secretary Wallace are granted the power of levying a processing tax which would insure the producers cost of production on hogs. It is the opinion of most authorities connected with the live stock industry, that the packing interests will endeavor to hold prices at a level which will insure cost of production, rather than have a tax forced upon them. However, if it is found impossible through the lack of employment, thereby affecting meat consumption, to maintain a fair price on live stock, the President has the power to curtail the supply so that it will exceed the demand. It is within the power of the live stock producer to assist in holding the price of his commodity at a fair level through orderly marketing. The meaning behind the words "orderly marketing" is consignment to and selling through central competitive markets, which create and force competitive buying.

Taking all of these conditions into consideration, it appears safe to predict prices which will allow the producers cost of production. Cooperate with your neighbor and strengthen your own industry through orderly marketing.

During many seasons, it is possible to raise a crop of sound grapes without the necessity of spraying, according to Wm. F. Pickett of Kansas State College. During other years, such pests as grape leaf folder, the grape root worm, the grape leaf hopper, and black rot will do damage unless they are controlled by the use of proper sprays. The owner should inspect the vines daily to determine if these pests are starting to do damage.

Dairymen who are interested in producing a safe, clean, wholesome supply of milk and cream must take every precaution to eliminate flies from the dairy barn and milk house. Says W. J. Caulfield, Kansas State College. The following practices are recommended for controlling flies on the dairy farm:

Remove manure and other refuse, such as spoiled silage and decaying hay or straw, from the barn lots. Screen all doors and windows in the dairy barn and milk house.

Apply lime to the dairy barn floor once a day.

Practice judicious use of fly sprays on the cows.

Place baited fly traps near the entrance to the barn.

COMPETITION

IS PRODUCERS' MOST VALUABLE MARKET ASSET

It Originates Price Advances.

It Insures The Highest Net Returns.

It Establishes Fair Values Arrived At By Bids From Many Sources.

SOME PRODUCERS

Do not realize that by selling direct they not only lower the price on their own live stock but by supplying buyers' needs direct they reduce competition at the public markets where the buying basis is established, thereby lowering the price to all producers.

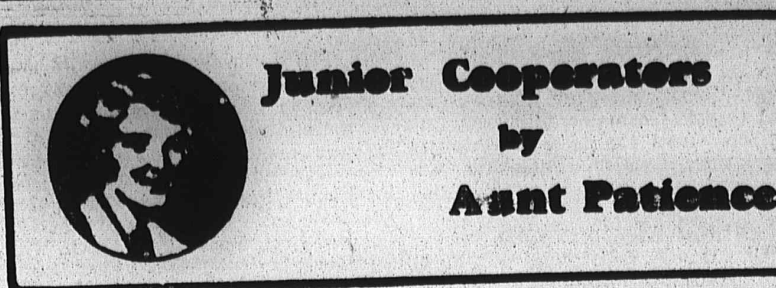
If all killers' orders were filled on the open competitive market, as they should be if supplies were centralized there, prices would take an upward trend.

THE BUYING SIDE

Make direct purchases to avoid competition and thus keep prices at levels that will insure a wider handling margin from producer through to consumer.

A BUYER FREE OF COMPETITION SELDOM PAYS FULL MARKET PRICES, SO IT IS UP TO PRODUCERS, FOR THEIR OWN GOOD, TO PATRONIZE

THE OPEN COMPETITIVE MARKET



Junior Cooperators by Aunt Patience

HOW TO BECOME A MEMBER OF THIS DEPARTMENT

Any boy or girl between the ages of six and sixteen, whose father is a member in good standing of the Farmers' Union, who writes a letter for publication, can be a member of this department, and is entitled to a pin badge. The address to which all Juniors should send their letters is: Aunt Patience, in care of the KANSAS UNION FARMER, Salina, Kansas.

Dear Junior Cooperators:

Our essay contest will close very soon after you've received this issue of the paper. We've had a very good response—but I wish each Junior had entered his effort. The winning essays will be published soon and I know you'll all be waiting anxiously for the result of the judges' decision. Now that prospects look bright for a lowered postal rate—I'm going to expect more letters from all of you. And you can write to my "twins" and to each other more often, also. Write as often as you can and let me know how you're spending your vacations.—Aunt Patience.

Sedgwick, Kans., June 8, 1933.

Dear Aunt Patience:

How are you? I am just fine. This is my first time I wrote, but thought I would today. For pets I have four kittens and a cat. The cat's name is Mickey. The kittens names are Dixie, Chester, Booklet, Midnight. Dixie and Chester are going to be house cats. They romp and play. I have two big brothers, Garlan and Zay. Zay went to Chicago to the World's Fair, with some other boys and the coach. We have 800 little chickens. That is our number about every year. Have I a twin? My birthday is May 3, 1933. I am 10 years old and in the fifth grade next year. I passed on 80 per cent. Well this letter is getting long. I had better close.

Your friend,

Maxine Epley.
P. S. I wish a for-get-me-not for a club flower. May I have a pin and notebook. I'll try and write back.

Dear Maxine:

I am glad that you are to be one of our Club members and your pin will be sent at once. We have not been sending the notebooks for some time, due to lack of finance. However, we hope we'll be able to again. Your brother was lucky to get a trip to the Fair. Write and tell us how he liked it. I don't know of a twin just now, but I'm sure we can find one soon.—Aunt Patience.

Grinnell, Kans., June 7, 1933.

Dear Aunt Patience:

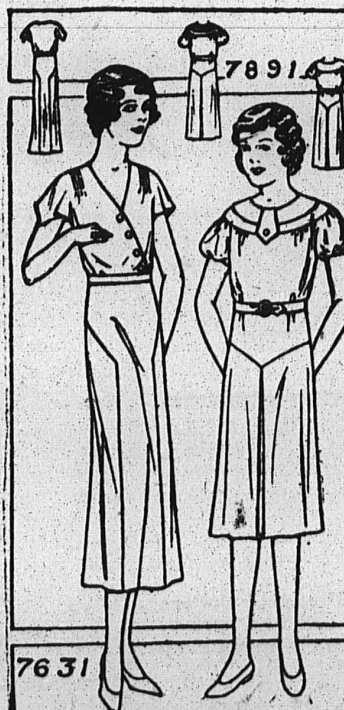
I would like to be a member of your club. How are you? I am fine. I am 11 years old and will be in the 6th grade this year. I have five sisters and three brothers. My sisters' names are Betty Ann 11, Osella 4, Bernadette 9, Mathilda 17, Agnes 13. My brother's names are David 6, Leonard 13, Eugene 15. Will you please send my pin as soon as you can and send my book as soon as you get them. Do you get a star for everyone you get to join? I will send my essay as soon as I get it written. For a pet I have a kitten. Its name is Fluffy. I would like the sunflower for the club flower. I will close so there will be room for the others.

Yours truly,

Isabelle A. Baalman.
P. S. I have asked my sister to join and she is writing with me. Will you please help me find my twin?

Dear Isabelle:

Yes, you are given a star on the Membership Roll for each new member you obtain. I hope you won't delay sending your essay until it's too late. Betty Ann and Osella can be members of our Gracie Roll—I am going to publish the Roll as we have it at present, very soon. I am so glad that you are going to be one of our Juniors. I've made a note of your vote for the "sunflower."—Aunt Patience.



7631. Junior Miss. Designed in Sizes: 11, 13, 15, 17 and 19—with corresponding bust measure, 29, 31, 33, 35 and 37. Size 15 requires 2 1/2 yards of 35 inch material. Price 15c.

7691. Girls' Dress. Designed in Sizes: 6, 8, 10 and 12 years. Size 8 requires 2 1/2 yards of 32 inch material if made with the collar. Without the collar 2 yards. Price 15c.

Send 12 cents in silver or stamps for our UP-TO-DATE BOOK OF FASHIONS, SPRING and SUMMER 1933.
Order patterns from Aunt Patience.
Box 42.

NOTE BETTER DEMAND MERCHANDISE LINES

Jobbing Association Firms Increased Optimism among Farmers Accounting Better Prices; Hints on Loading Hay Cars

According to those in charge of the merchandising department of the Farmers Union Jobbing Association, a healthy increase has been noted in the demand for all merchandise. The demand for commercial mixed feeds doubled during the month of May, as compared with that of the preceding month, states The Co-Operator of June 8.

With the recent price rise on practically all farm commodities the feeling throughout the country among the farmers has been more optimistic, and the reaction of this feeling may be noted in the business catering to farmers' needs. The Farmers Union Jobbing Association handles a line of merchandise which of its high a standard as can be obtained through any jobber, and because of this fact their business would naturally act as a barometer and reflect the first indications of increased buying among the farmers.

The Jobbing Association is still handling hay consignments, and offers its customers efficient service in this branch of the service. In the connection they offer the following suggestions to those shipping cars of hay. Be sure to load bales on edge when loading hay from wind row. Leave an air space between each tier if possible, for even though hay appears to be thoroughly cured when loaded, cars are almost air tight, and if they have a steel roof the hay is liable to become too hot in transit. It is advisable to bale the hay into small bales as possible, and the Jobbing Association recommends about thirty bales to the ton. Too much care can not be exercised in loading cars. Cooperate to the fullest extent, and take advantage of all the service offered by the Farmers Union Jobbing Association. It will prove profitable.

Oakley, Kans., June 6, 1933.

Dear Aunt Patience:

I'm very sorry I put off writing to you for so long, but school work has been keeping me busy. I passed in every subject and will be in the 8th grade next year. I am sending in my essay. It isn't any good though. As I have to mail this I shall close.

Yours truly,

Esther Sim.

Dear Esther:

Yes, I know school does keep one busy. I'm glad that you passed in every subject and will be in the 8th grade next year. I am sending in my essay. It isn't any good though. As I have to mail this I shall close.

Yours truly,

Esther Sim.

Conway Springs, Kans., June 5, 1933.

Dear Aunt Patience:

I have been reading the letters in the Farmers Union paper and I would like to become a member of the Junior League. My father is a member of the Farmers Union. I would like to have a pin and book.

I am twelve years old. My birthday is Oct. 20. I am in the eighth grade. My teacher is Mr. Robert E. Taylor. He has taught our school for the last four years.

We live close to the creek and the neighbor boys and I have good times going swimming.

Your friend,

Gail E. Stauffer.

Dear Gail:

I am so glad to know that you wish to become a Junior Cooperator and your pin will be sent at once. As I explained in my reply to Maxine Epley's letter, we are not sending the books just now. I imagine you have fun in the creek—what would summertime be, if we weren't able to go swimming? We have a very nice Municipal Pool in Salina—and it certainly is crowded on warm days.—Aunt Patience.

McCune, Kans., June 8, 1933.

My uncle is a member of the Kansas Farmers Union. I have been reading the letters for some time and would like very much to join. I am in the eighth grade and am twelve years of age. My birthday is February 7th. If I may join I would like very much to have a purple book and pin. For pets I have a dog named Teddy and a cat named Fluffy and I have eleven baby chicks. I must close for now.

Lucille Buzard.

Dear Lucille:

We are all happy that you wish to be one of us—I'll send your pin at once. That is a cute name you call your cat—Isabelle Baalman, of Grinnell, has a cat with the same name. Perhaps they're twins! I'm sure we can find your twin soon.—Aunt Patience.

Conway, Kans., June 2, 1933.

Dear Aunt Patience:

I suppose you are surprised to hear from me. I have sure been busy working out in the field and have been cultivating and planting potatoes.

I have not found my twin yet. My birthday is August 16. I am 11 years old.

I think the rose would be a good club flower. Well this is all.

Your friend,

Harold Durland.

Dear Harold:

I wasn't exactly surprised to hear from you. I had just now decided that you weren't going to write to me any more. I'm glad you sent in your vote for the "rose." We still have the most votes for the sunflower. I know you've been busy—but please do take time to write again.—Aunt Patience.

Conway, Kansas, June 2, 1933.

Dear Aunt Patience:

I am sending a letter with my essay. We are having fine weather here and my little brother and sister have been in swimming all ready. I have not found my twin yet. I am 15 years old. My birthday is March 3.

I think that forget-me-not would be a good club flower.

Last Saturday I went to Manhattan. I got to go through the museum there. There were lots of interesting things there to see. I sure had a good time.

How is your pet getting along? I hope fine.

Well I can't think of much news so I will close.

With love,

Blanche Durland.

Dear Blanche:

I was glad to get your letter—and your essay. I've been swimming almost every day. I had just now decided that you weren't going to write to me any more. I'm glad you sent in your vote for the "rose." We still have the most votes for the sunflower. I know you've been busy—but please do take time to write again.—Aunt Patience.

Conway, Kansas, June 2, 1933.

Dear Aunt Patience:

I am sending a letter with my essay. We are having fine weather here and my little brother and sister have been in swimming all ready. I have not found my twin yet. I am 15 years old. My birthday is March 3.

I think that forget-me-not would be a good club flower.

Last Saturday I went to Manhattan. I got to go through the museum there. There were lots of interesting things there to see. I sure had a good time.

How is your pet getting along? I hope fine.

Well I can't think of much news so I will close.

With love,

Blanche Durland.

Dear Blanche:

I was glad to get your letter—and your essay. I've been swimming almost every day. I had just now decided that you weren't going to write to me any more. I'm glad you sent in your vote for the "rose." We still have the most votes for the sunflower. I know you've been busy—but please do take time to write again.—Aunt Patience.

Conway, Kansas, June 2, 1933.

Dear Aunt Patience:

I am sending a letter with my essay. We are having fine weather here and my little brother and sister have been in swimming all ready. I have not found my twin yet. I am 15 years old. My birthday is March 3.

O'NEIL SPEAKS OF SERVICE RENDERED BY "YOUR OWN FIRM"

(continued from page 1)
the standard of the service given by practically every marketing agency on this market.

"Practically every one will agree that all commission firms are giving better service today to their patrons than they did ten years ago. If the Farmers Union Live Stock Commission Company had accomplished nothing else, this improvement in service alone has amply justified the establishment of this agency and the keeping of it on the market.

"We are rendering this service to our patron members at cost, returning to them each year the profits, or savings of the business, in the form of dividend checks. This has saved our patrons, hundreds of thousands of dollars. It has also saved hundreds of thousands of dollars for the patrons of other commission firms. We wonder if these other patrons appreciate this fact and we wonder sometimes, if our patrons appreciate it.

"It has been the policy of your firm to charge the same commission as other firms on the Kansas City market, until June 1932, at which time the management and Board of Directors lowered the commission rates to the producers of live stock throughout this trade territory. The old firm on the Kansas City market would not accept the government schedule which reduced their income and are now fighting a legal battle to retain their higher schedule.

"Can Influence Market Prices
"The third, and most important purpose of the Farmers Union Live Stock Commission Company is to work toward a time when we can have some say in the price we get for the live stock entrusted to our care. This is a purpose that will take some time to accomplish. However, let us examine this argument as a means of encouraging us not only to continue to work for this purpose, but to work harder than ever.

"There is only so much live stock shipped to this market each year by the producers of live stock. The selling of this live stock is divided among the large number of commission firms. The buying of this live stock, on the other hand, is concentrated in a few hands. It has been proven in practically every other business that concentration of either buying or selling power has been a great benefit.

"Just stop and think for a minute. It is a known fact that the packers who buy the fat live stock shipped to the market have no other source of getting their raw material than to buy it from the producers. They can not operate their plants without this supply. How much more important and how much more valuable it would be, then, if the producers of live stock would eliminate as much as possible of the competition on the selling side. I would be bound to make more competition on the buying side and result in better prices to the producers of live stock.

"Right away some one rises to say that one commission house cannot handle all the business received on the market. That is right; it could not be done today. Neither could the Farmers Union Live Stock Commission organization it had in 1918, all the business it has now. However, as our volume of business has increased, our organization has increased in ability to handle it. The same will be true in the future. As our volume increases, our organization will grow; and in a short time, the Farmers Union Live Stock Commission Company would be able to handle all the live stock on this market just as easily as the Stock Yards Company now handles it all—there being only one stockyard company, which handles every hoof of live stock received on this market, not only once, but sometimes two or more times.

"We maintain, therefore, that a farmer-owned and farmer-controlled marketing agency, such as the Farmers Union Live Stock Commission Company, not only could handle all live stock delivered on the market more economically—the savings to producers would run into enormous figures—but would be in a position to command the attention of the buyers of live stock.

"Give Best Service Possible
"Now there are some things that the Farmers Union Live Stock Commission Company cannot do. We cannot always give 100 per cent efficient service. We make this statement because we want to be, and in fact must be, truthful at all times. We know it is futile to make other than truthful statements, because we firmly believe Abraham Lincoln's adage about fooling the people.

"While we maintain that we can give you as good service as any firm on the market, we hope you will realize that we are subject to the mistakes and errors that are common to all humanity. It is our duty, however, to keep the errors and mistakes in handling this business down to a minimum.

CLASSIFIED ADS

BEST QUALITY WHITE GIANT CHICKS, 100—\$8.50; 300—\$25; 500—\$40. Buff Minorcas or Black Giants, 100—\$6.50; 300—\$19; 500—\$30. Prepaid. Hatch every Monday. THE THOMAS FARMS, PLEASANTON, KANSAS.

WE MANUFACTURE—

Farmers Union

Standardized Accounting

Forms

Approved by Farmers Union

Auditing Association

Grain Checks, Scale Tickets, Stationery, Office Equipment

Printing

Consolidated

Accounting

Forms

Approved by Farmers Union

Auditing Association

Grain Checks, Scale Tickets, Stationery, Office Equipment

Printing

Consolidated

Accounting

Forms

Approved by Farmers Union

Auditing Association

Grain Checks, Scale Tickets, Stationery, Office Equipment

Printing

Consolidated

Accounting

Forms

Approved by Farmers Union

Auditing Association

Grain Checks, Scale Tickets, Stationery, Office Equipment

Printing

Consolidated

Accounting

Forms

Approved by Farmers Union

Auditing Association

Grain Checks, Scale Tickets, Stationery, Office Equipment

Printing

Consolidated

Accounting

Forms

imum, and we try to do this to the best of our ability. The fact that, in proportion to the large volume of business being handled by us each day, our complaints are away below the average is the best proof that we are giving good service.

"We have found that nine out of ten complaints are the result of misunderstanding. If at any time any of our patrons think that we have not given them as good service as they think we should, we want them to feel free to write to us and give us an opportunity to explain.

"We have found that a large number of our patrons do not really understand our business. We have had some who have written to us about live stock they sold to us. No firm doing a strictly commission business, as we are, buys any live stock that is consigned to it. The only live stock we buy is live stock for stocker and feeder purposes, and we buy it only on the order of the patron wanting that particular kind of live stock.

"It is our duty as salesmen to know the value of live stock, and to sell it to the buyer who will pay the most for it. No buyer on the market will pay one salesman more than another salesman for live stock which in his judgment will class and grade the same. We cannot, therefore, make buyers bid any more than they want to bid for the live stock we offer for sale. When market conditions are bad, we sometimes have difficulty getting buyers to bid at all.

"So it is impossible for us to sell live stock, class for class, and grade for grade, any higher than buyers can buy it elsewhere in the yards. However, we have frequently found this to be true when our percentage of the day's receipts is above the average, which happens quite often—our salesmen have a better advantage and get better competition from the buyers, meaning more dollars and more cents in net proceeds to our patrons, than when our volume is not so large. This is our biggest plea for the cooperation of more and more of the producers of live stock.

"Why Uneven Markets?
"The demand for live stock varies from day to day, and sometimes will change quite suddenly, in just a few minutes, perhaps. This has a tendency to make uneven market conditions, and to cause dissatisfaction, among not only our patrons, but patrons of other firms as well.

"Quite frequently we have this condition: during the day one or more buyers may have better orders than others, but their orders are for only a small percentage of the receipts. They fill their small orders at their good prices, but do not take nearly all the receipts of that kind of live stock on the day's market. Consequently, other live stock just as good will have to be sold at lower prices, because the other buyers will not bid as high as the buyers with the better orders. As long as the selling of live stock on a terminal market is divided among a large number of firms, we are bound to have these uneven market conditions, and so far we have not been able to overcome them.

"Whether a farmer is pleased or not with the work of the commission firm that sells his live stock depends on two important factors. The first of these is the owner's knowledge or judgment of the live stock he is marketing. The second is the owner's knowledge of the market conditions the day his live stock is on the market. When a shipper receives more money than is expected, he is well pleased. When he does not receive as much money as he expects he is disappointed, and his first impulse is to blame the commission firm, or the salesman who sorted and sold his live stock.

"We have found much more dissatisfaction with our sales when shippers are not on the market and do not understand the market conditions. Whether a shipper accompanies his live stock makes no difference to us in the price we get for it. However, when the owner comes along and sees the market conditions and sees how hard our salesman works to get the price he does, he then goes home knowing that we did all we could for him on the market. Regardless of whether his live stock brought as much money as he expected. Therefore we extend to our patrons an invitation to accompany their shipment whenever they can.

As to Claims

"Another thing we have to meet, and which is becoming a larger problem with the increase in truck shipments, is the question of our responsibility for the life or health of animals consigned to us. The Farmers Union Live Stock Commission Company, or any other firm, cannot insure the life or health of animals consigned to them. Here is what happens: An owner will load his live stock, either on a railroad car or a truck, and consign it to us. On arrival here, the number of animals in the

shipment may be different from what the owner claims he loaded; or maybe one or more animals are injured or dead.

"When the shipment comes by rail, unless the shipper carries transportation insurance, we are always very glad to file a claim against the railroad company, providing the shipper will make affidavit of the number of head loaded and the condition when loaded. Then if the receiving count is less than the owner loaded, we can collect for any animals lost in transit. Also, if any animals are injured or dead, we can collect at least part of the loss suffered by the owner during transportation. We make no charges whatever for our service in handling claims for our patrons; unless we have to place the claim in the hands of an attorney, and then the attorney's fees are as low as possible for the service rendered.

"Most truck men now guarantee

safe delivery of the live stock they bring to this market. While we deduct from the owner's account of sale the trucking charge as turned in by the truckman, as an accommodation to both the truckman and the owner, we have no control over truck men; and any difference arising between the owner of live stock and the man who does his hauling should be settled between the owner and the truck man. We very seldom know the agreement made between the owner of the live stock and the man who does this hauling.

"Now, friends, in conclusion I want to thank each and every one of you for your patronage in the past and want you to feel free to call on us for any service that is possible for us to render, and I am sure the management will welcome your correspondence or constructive criticisms relative to the handling of live stock on the Kansas City market."

Every Penny Counts

When you market your live stock, it is absolutely necessary to get every cent possible for every hoof sold, and to keep the marketing expense as low as possible.

THAT'S WHAT YOUR OWN FIRM IS FOR—Make use of it. It sells your live stock AT COST. Any profit resulting from handling your stock goes back to the stockholder customers. One Dollar makes you a stockholder. Ask about it.

Farmers Union Live Stock Commission Co.

G. W. Hobbs, Mgr.

Stock Yards

Kansas City, Mo.

WHY NOT TRY

the 100 Per Cent Cooperative Plan

Of marketing your cream? Final settlement on or before the 15th of following month or advances weekly if you desire. Give it a TRIAL and you'll like it.

Address a card to either of the Association plants for more detailed information and shipping tags.

Farmers Union Cooperative Creamery Association

Colony, Kansas

Wakarusa, Kansas

Price List of Local Supplies

Application cards.....20 for 5c
Credit blank.....10 for 5c
Demit blank.....15 for 10c
Constitutions.....5c
Local Sec'y Receipt Book.....25c
Farmers Union Stationery.....50c
Farmers Union Song Leaflets.....10c
Secretary's Minute Book.....10c
Business Manual, new used
Instead of Ritual, each.....5c
Farmers' Union Watch Fobs.....50c
Ladies' Auxiliary Pins.....50c
per dozen

Cash Must Accompany Order. This is Necessary to Save Expense in Postage and Labor
WRITE FLOYD H. LYNN Box 51, Salina, Kansas



Meat Scraps Tankage

Armour's and Morris' trade mark on a bag of tankage, meat scrap or bone meal, assures you that every bag is FRESH—made of government inspected material—thoroughly analyzed and contains the GUARANTEED amount of protein—digestible. See your Farmers Union Store or Elevator for these high quality products. They are reasonably priced.

The Farmers Union Jobbing Association

1140 Board of Trade Phone L. D. 64 Kansas City, Mo.

The Farmers Union Mutual Insurance Companies of Kansas

Farmers Union Live Stock Sales

Below is published a representative list of sales of live stock marketed during week of June 12 to June 16, 1933, by Farmers Union Live Stock Commission Company, of Kansas City.

Paul Gresham-Wabunsee Co Ks-21 steers, 887	6.10	Lyndon E. Aspin-Osage Co Ks-6 hogs, 251	4.50
E. A. Jesse-Ness Co Ks-13 steers, 1191	6.10	J. B. Sartin-Johnson Co Ks-12 hogs, 206	4.50
William Branson-Osage Co Ks-21 steers, 1088	6.00	R. A. Bratton-Miami Co Ks-19 hogs, 237	4.50
W. C. Brinklow-Dickinson Co Ks-4 steers, 952	6.00	Henry Rock-Dickinson Co Ks-15 hogs, 207	4.50
O. A. Whitney-Phillips Co Ks-25 steers, 1033	5.85	Will Evans-Henry Co Ks-5 hogs, 180	4.50
E. A. Latzke-Geary Co Ks-21 steers, 1099	5.85	R. Thomas-Crawford Co Ks-11 hogs, 120	4.50
J. J. Ertterman and Son-Caldwell Co Ks-3 steers, 958	5.60	Sherman Atkins-Johnson Co Ks-11 hogs, 235	4.50
Joseph Olson-Saline Co Ks-15 yearlings, 762	5.60	Tom Poupplitt Jr.-Leavenworth Co Ks-9 hogs, 264	4.50
S. M. Mitchell-Franklin Co Ks-5 steers, 872	5.50	W. M. Cowan-Cedar Co Ks-8 hogs, 238	4.50
Joseph Olson-Saline Co Ks-33 steers, 1034	5.50	Wm. Nussenthuin-Osage Co Ks-14 hogs, 207	4.50
W. C. Brinklow-Dickinson Co Ks-15 yearlings, 754	5.35	Earl Bowers-Jefferson Co Ks-15 hogs, 225	4.50
G. B. Carwright-Grundy Co Ks-10 yearlings, 752	5.25	W. A. Erickson-Washington Co Ks-25 hogs, 224	4.50
R. B. Richter-Jefferson Co Ks-5 steers, 824	5.25	W. A. Stout-Chase Co Ks-25 hogs, 238	4.50
Dan Younklin-Clay Co Ks-6 hogs, 773	5.15	E. H. Hark-Lafayette Co Ks-20 hogs, 203	4.50
Geo. Harless-Republic Co Ks-6 hogs, 773	5.15	E. H. Kraschell-Lafayette Co Ks-9 hogs, 185	4.50
Fred Hoppe-Henry Co Ks-5 steers, 1250	5.10	Fritz Gugler-Dickinson Co Ks-25 hogs, 231	4.50
Ellis Haverston-Pottawatomie Co Ks-15 yearlings, 754	5.10	L. T. Ramsey-Franklin Co Ks-6 hogs, 177	4.50
John B. Wyrill-Phillips Co Ks-20 steers, 1009	5.10	Wm. Morganfield-Rice Co Ks-45 hogs, 233	4.50
Joseph Olson-Saline Co Ks-33 steers, 1034	5.10	Vernie Davis-Crawford Co Ks-13 hogs, 172	4.50
Paul Gresham-Wabunsee Co Ks-21 steers, 887	5.10	Alma F. U. Eley Co Ks-24 hogs, 234	4.45
W. C. Brinklow-Dickinson Co Ks-4 steers, 952	5.10	Palmer L. S. A.-Washington Co Ks-5 hogs, 215	4.45
O. A. Whitney-Phillips Co Ks-25 steers, 1033	5.10	P. M. Edmonds-Jefferson Co Ks-8 hogs, 253	4.45
E. A. Latzke-Geary Co Ks-21 steers, 1099	5.10	G. R. Smith-Anderson Co Ks-10 hogs, 253	4.45
J. J. Ertterman and Son-Caldwell Co Ks-3 steers, 958	5.10	Henry Black-Miami Co Ks-3 hogs, 228	4.45
Joseph Olson-Saline Co Ks-15 yearlings, 762	5.10	Wm. Nussenthuin-Osage Co Ks-14 hogs, 207	4.45
S. M. Mitchell-Franklin Co Ks-5 steers, 872	5.10	Earl Bowers-Jefferson Co Ks-15 hogs, 225	4.45
Joseph Olson-Saline Co Ks-33 steers, 1034	5.10	W. A. Erickson-Washington Co Ks-25 hogs, 224	4.45
W. C. Brinklow-Dickinson Co Ks-15 yearlings, 754	5.10	W. A. Stout-Chase Co Ks-25 hogs, 238	4.45
G. B. Carwright-Grundy Co Ks-10 yearlings, 752	5.10	E. H. Hark-Lafayette Co Ks-20 hogs, 203	4.45
R. B. Richter-Jefferson Co Ks-5 steers, 824	5.10	E. H. Kraschell-Lafayette Co Ks-9 hogs, 185	4.45
Dan Younklin-Clay Co Ks-6 hogs, 773	5.10	Fritz Gugler-Dickinson Co Ks-25 hogs, 231	4.45
Geo. Harless-Republic Co Ks-6 hogs, 773	5.10	L. T. Ramsey-Franklin Co Ks-6 hogs, 177	4.45
Fred Hoppe-Henry Co Ks-5 steers, 1250	5.10	Wm. Morganfield-Rice Co Ks-45 hogs, 233	4.45
Ellis Haverston-Pottawatomie Co Ks-15 yearlings, 754	5.10	Vernie Davis-Crawford Co Ks-13 hogs, 172	4.45
John B. Wyrill-Phillips Co Ks-20 steers, 1009	5.10	Alma F. U. Eley Co Ks-24 hogs, 234	4.45
Joseph Olson-Saline Co Ks-33 steers, 1034	5.10	Palmer L. S. A.-Washington Co Ks-5 hogs, 215	4.45
Paul Gresham-Wabunsee Co Ks-21 steers, 887	5.10	P. M. Edmonds-Jefferson Co Ks-8 hogs, 253	4.45
W. C. Brinklow-Dickinson Co Ks-4 steers, 952	5.10	G. R. Smith-Anderson Co Ks-10 hogs, 253	4.45
O. A. Whitney-Phillips Co Ks-25 steers, 1033	5.10	Henry Black-Miami Co Ks-3 hogs, 228	4.45
E. A. Latzke-Geary Co Ks-21 steers, 1099	5.10	Wm. Nussenthuin-Osage Co Ks-14 hogs, 207	4.45
J. J. Ertterman and Son-Caldwell Co Ks-3 steers, 958	5.10	Earl Bowers-Jefferson Co Ks-15 hogs, 225	4.45
Joseph Olson-Saline Co Ks-15 yearlings, 762	5.10	W. A. Erickson-Washington Co Ks-25 hogs, 224	4.45
S. M. Mitchell-Franklin Co Ks-5 steers, 872	5.10	W. A. Stout-Chase Co Ks-25 hogs, 238	4.45
Joseph Olson-Saline Co Ks-33 steers, 1034	5.10	E. H. Hark-Lafayette Co Ks-20 hogs, 203	4.45
W. C. Brinklow-Dickinson Co Ks-15 yearlings, 754	5.10	E. H. Kraschell-Lafayette Co Ks-9 hogs, 185	4.45
G. B. Carwright-Grundy Co Ks-10 yearlings, 752	5.10	Fritz Gugler-Dickinson Co Ks-25 hogs, 231	4.45
R. B. Richter-Jefferson Co Ks-5 steers, 824	5.10	L. T. Ramsey-Franklin Co Ks-6 hogs, 177	4.45
Dan Younklin-Clay Co Ks-6 hogs, 773	5.10	Wm. Morganfield-Rice Co Ks-45 hogs, 233	4.45
Geo. Harless-Republic Co Ks-6 hogs, 773	5.10	Vernie Davis-Crawford Co Ks-13 hogs, 172	4.45
Fred Hoppe-Henry Co Ks-5 steers, 1250	5.10	Alma F. U. Eley Co Ks-24 hogs, 234	4.45
Ellis Haverston-Pottawatomie Co Ks-15 yearlings, 754	5.10	Palmer L. S. A.-Washington Co Ks-5 hogs, 215	4.45
John B. Wyrill-Phillips Co Ks-20 steers, 1009	5.10	P. M. Edmonds-Jefferson Co Ks-8 hogs, 253	4.45
Joseph Olson-Saline Co Ks-33 steers, 1034	5.10	G. R. Smith-Anderson Co Ks-10 hogs, 253	4.45
Paul Gresham-Wabunsee Co Ks-21 steers, 887	5.10	Henry Black-Miami Co Ks-3 hogs, 228	4.45
W. C. Brinklow-Dickinson Co Ks-4 steers, 952	5.10	Wm. Nussenthuin-Osage Co Ks-14 hogs, 207	4.45
O. A. Whitney-Phillips Co Ks-25 steers, 1033	5.10	Earl Bowers-Jefferson Co Ks-15 hogs, 225	4.45
E. A. Latzke-Geary Co Ks-21 steers, 1099	5.10	W. A. Erickson-Washington Co Ks-25 hogs, 224	4.45
J. J. Ertterman and Son-Caldwell Co Ks-3 steers, 958	5.10	W. A. Stout-Chase Co Ks-25 hogs, 238	4.45
Joseph Olson-Saline Co Ks-15 yearlings, 762	5.10	E. H. Hark-Lafayette Co Ks-20 hogs, 203	4.45
S. M. Mitchell-Franklin Co Ks-5 steers, 872	5.10	E. H. Kraschell-Lafayette Co Ks-9 hogs, 185	4.45
Joseph Olson-Saline Co Ks-33 steers, 1034	5.10	Fritz Gugler-Dickinson Co Ks-25 hogs, 231	4.45
W. C. Brinklow-Dickinson Co Ks-15 yearlings, 754	5.10	L. T. Ramsey-Franklin Co Ks-6 hogs, 177	4.45
G. B. Carwright-Grundy Co Ks-10 yearlings, 752	5.10	Wm. Morganfield-Rice Co Ks-45 hogs, 233	4.45
R. B. Richter-Jefferson Co Ks-5 steers, 824	5.10	Vernie Davis-Crawford Co Ks-13 hogs, 172	4.45
Dan Younklin-Clay Co Ks-6 hogs, 773	5.10	Alma F. U. Eley Co Ks-24 hogs, 234	4.45
Geo. Harless-Republic Co Ks-6 hogs, 773	5.10	Palmer L. S. A.-Washington Co Ks-5 hogs, 215	4.45
Fred Hoppe-Henry Co Ks-5 steers, 1250	5.10	P. M. Edmonds-Jefferson Co Ks-8 hogs, 253	4.45
Ellis Haverston-Pottawatomie Co Ks-15 yearlings, 754	5.10	G. R. Smith-Anderson Co Ks-10 hogs, 253	4.45
John B. Wyrill-Phillips Co Ks-20 steers, 1009	5.10	Henry Black-Miami Co Ks-3 hogs, 228	4.45
Joseph Olson-Saline Co Ks-33 steers, 1034	5.10	Wm. Nussenthuin-Osage Co Ks-14 hogs, 207	4.45
Paul Gresham-Wabunsee Co Ks-21 steers, 887	5.10	Earl Bowers-Jefferson Co Ks-15 hogs, 225	4.45
W. C. Brinklow-Dickinson Co Ks-4 steers, 952	5.10	W. A. Erickson-Washington Co Ks-25 hogs, 224	4.45
O. A. Whitney-Phillips Co Ks-25 steers, 1033	5.10	W. A. Stout-Chase Co Ks-25 hogs, 238	4.45
E. A. Latzke-Geary Co Ks-21 steers, 1099	5.10	E. H. Hark-Lafayette Co Ks-20 hogs, 203	4.45
J. J. Ertterman and Son-Caldwell Co Ks-3 steers, 958	5.10	E. H. Kraschell-Lafayette Co Ks-9 hogs, 185	4.45
Joseph Olson-Saline Co Ks-15 yearlings, 762	5.10	Fritz Gugler-Dickinson Co Ks-25 hogs, 231	4.45
S. M. Mitchell-Franklin Co Ks-5 steers, 872	5.10	L. T. Ramsey-Franklin Co Ks-6 hogs, 177	4.45
Joseph Olson-Saline Co Ks-33 steers, 1034	5.10	Wm. Morganfield-Rice Co Ks-45 hogs, 233	4.45
W. C. Brinklow-Dickinson Co Ks-15 yearlings, 754	5.10	Vernie Davis-Crawford Co Ks-13 hogs, 172	4.45
G. B. Carwright-Grundy Co Ks-10 yearlings, 752	5.10	Alma F. U. Eley Co Ks-24 hogs, 234	4.45
R. B. Richter-Jefferson Co Ks-5 steers, 824	5.10	Palmer L. S. A.-Washington Co Ks-5 hogs, 215	4.45
Dan Younklin-Clay Co Ks-6 hogs, 773	5.10	P. M. Edmonds-Jefferson Co Ks-8 hogs, 253	4.45
Geo. Harless-Republic Co Ks-6 hogs, 773	5.10	G. R. Smith-Anderson Co Ks-10 hogs, 253	4.45
Fred Hoppe-Henry Co Ks-5 steers, 1250	5.10	Henry Black-Miami Co Ks-3 hogs, 228	4.45
Ellis Haverston-Pottawatomie Co Ks-15 yearlings, 754	5.10	Wm. Nussenthuin-Osage Co Ks-14 hogs, 207	4.45
John B. Wyrill-Phillips Co Ks-20 steers, 1009	5.10	Earl Bowers-Jefferson Co Ks-15 hogs, 225	4.45
Joseph Olson-Saline Co Ks-33 steers, 1034	5.10	W. A. Erickson-Washington Co Ks-25 hogs, 224	4.45
Paul Gresham-Wabunsee Co Ks-21 steers, 887	5.10	W. A. Stout-Chase Co Ks-25 hogs, 238	4.45
W. C. Brinklow-Dickinson Co Ks-4 steers, 952	5.10	E. H. Hark-Lafayette Co Ks-20 hogs, 203	4.45
O. A. Whitney-Phillips Co Ks-25 steers, 1033	5.10	E. H. Kraschell-Lafayette Co Ks-9 hogs, 185	4.45
E. A. Latzke-Geary Co Ks-21 steers, 1099	5.10	Fritz Gugler-Dickinson Co Ks-25 hogs, 231	4.45
J. J. Ertterman and Son-Caldwell Co Ks-3 steers, 958	5.10	L. T. Ramsey-Franklin Co Ks-6 hogs, 177	4.45
Joseph Olson-Saline Co Ks-15 yearlings, 762	5.10	Wm. Morganfield-Rice Co Ks-45 hogs, 233	4.45
S. M. Mitchell-Franklin Co Ks-5 steers, 872	5.10	Vernie Davis-Crawford Co Ks-13 hogs, 172	4.45
Joseph Olson-Saline Co Ks-33 steers, 1034	5.10	Alma F. U. Eley Co Ks-24 hogs, 234	4.45
W. C. Brinklow-Dickinson Co Ks-15 yearlings, 754	5.10	Palmer L. S. A.-Washington Co Ks-5 hogs, 215	4.45
G. B. Carwright-Grundy Co Ks-10 yearlings, 752	5.10	P. M. Edmonds-Jefferson Co Ks-8 hogs, 253	4.45
R. B. Richter-Jefferson Co Ks-5 steers, 824	5.10	G. R. Smith-Anderson Co Ks-10 hogs, 253	4.45
Dan Younklin-Clay Co Ks-6 hogs, 773	5.10	Henry Black-Miami Co Ks-3 hogs, 228	4.45
Geo. Harless-Republic Co Ks-6 hogs, 773	5.10	Wm. Nussenthuin-Osage Co Ks-14 hogs, 207	4.45
Fred Hoppe-Henry Co Ks-5 steers, 1250	5.10	Earl Bowers-Jefferson Co Ks-15 hogs, 225	4.45
Ellis Haverston-Pottawatomie Co Ks-15 yearlings, 754	5.10	W. A. Erickson-Washington Co Ks-25 hogs, 224	4.45
John B. Wyrill-Phillips Co Ks-20 steers, 1009	5.10	W. A. Stout-Chase Co Ks-25 hogs, 238	4.45
Joseph Olson-Saline Co Ks-33 steers, 1034	5.10	E. H. Hark-Lafayette Co Ks-20 hogs, 203	4.45
Paul Gresham-Wabunsee Co Ks-21 steers, 887	5.10	E. H. Kraschell-Lafayette Co Ks-9 hogs, 185	4.45
W. C. Brinklow-Dickinson Co Ks-4 steers, 952	5.10	Fritz Gugler-Dickinson Co Ks-25 hogs, 231	4.45
O. A. Whitney-Phillips Co Ks-25 steers, 1033	5.10	L. T. Ramsey-Franklin Co Ks-6 hogs, 177	4.45
E. A. Latzke-Geary Co Ks-21 steers, 1099	5.10	Wm. Morganfield-Rice Co Ks-45 hogs, 233	4.45
J. J. Ertterman and Son-Caldwell Co Ks-3 steers, 958	5.10	Vernie Davis-Crawford Co Ks-13 hogs, 172	4.45
Joseph Olson-Saline Co Ks-15 yearlings, 762	5.10	Alma F. U. Eley Co Ks-24 hogs, 234	4.45
S. M. Mitchell-Franklin Co Ks-5 steers, 872	5.10	Palmer L. S. A.-Washington Co Ks-5 hogs, 215	4.45
Joseph Olson-Saline Co Ks-33 steers, 1034	5.10	P. M. Edmonds-Jefferson Co Ks-8 hogs, 253	4.45
W. C. Brinklow-Dickinson Co Ks-15 yearlings, 754	5.10	G. R. Smith-Anderson Co Ks-10 hogs, 253	4.45
G. B. Carwright-Grundy Co Ks-10 yearlings, 752	5.10	Henry Black-Miami Co Ks-3 hogs, 228	4.45
R. B. Richter-Jefferson Co Ks-5 steers, 824	5.10	Wm. Nussenthuin-Osage Co Ks-14 hogs, 207	4.45
Dan Younklin-Clay Co Ks-6 hogs, 773	5.10	Earl Bowers-Jefferson Co Ks-15 hogs, 225	4.45
Geo. Harless-Republic Co Ks-6 hogs, 773	5.10	W. A. Erickson-Washington Co Ks-25 hogs, 224	4.45
Fred Hoppe-Henry Co Ks-5 steers, 1250	5.10	W. A. Stout-Chase Co Ks-25 hogs, 238	4.45
Ellis Haverston-Pottawatomie Co Ks-15 yearlings, 754	5.10	E. H. Hark-Lafayette Co Ks-20 hogs, 203	4.45
John B. Wyrill-Phillips Co Ks-20 steers, 1009	5.10	E. H. Kraschell-Lafayette Co Ks-9 hogs, 185	4.45
Joseph Olson-Saline Co Ks-33 steers, 1034	5.10	Fritz Gugler-Dickinson Co Ks-25 hogs, 231	4.45
Paul Gresham-Wabunsee Co Ks-21 steers, 887	5.10	L. T. Ramsey-Franklin Co Ks-6 hogs, 177	4.45
W. C. Brinklow-Dickinson Co Ks-4 steers, 952	5.10	Wm. Morganfield-Rice Co Ks-45 hogs, 233	4.45
O. A. Whitney-Phillips Co Ks-25 steers, 1033	5.10	Vernie Davis-Crawford Co Ks-13 hogs, 172	4.45
E. A. Latzke-Geary Co Ks-21 steers, 1099	5.10	Alma F. U. Eley Co Ks-24 hogs, 234	4.45
J. J. Ertterman and Son-Caldwell Co Ks-3 steers, 958	5.10	Palmer L. S. A.-Washington Co Ks-5 hogs, 215	4.45
Joseph Olson-Saline Co Ks-15 yearlings, 762	5.10	P. M. Edmonds-Jefferson Co Ks-8 hogs, 253	4.45
S. M. Mitchell-Franklin Co Ks-5 steers, 872	5.10	G. R. Smith-Anderson Co Ks-10 hogs, 253	4.45
Joseph Olson-Saline Co Ks-33 steers, 1034	5.10	Henry Black-Miami Co Ks-3 hogs, 228	4.45
W. C. Brinklow-Dickinson Co Ks-15 yearlings, 754	5.10	Wm. Nussenthuin-Osage Co Ks-14 hogs, 207	4.45
G. B. Carwright-Grundy Co Ks-10 yearlings, 752	5.10	Earl Bowers-Jefferson Co Ks-15 hogs, 225	4.45
R. B. Richter-Jefferson Co Ks-5 steers, 824	5.10	W. A. Erickson-Washington Co Ks-25 hogs, 224	4.45
Dan Younklin-Clay Co Ks-6 hogs, 773	5.10	W. A. Stout-Chase Co Ks-25 hogs, 238	4.45
Geo. Harless-Republic Co Ks-6 hogs, 773	5.10	E. H. Hark-Lafayette Co Ks-20 hogs, 203	4.45
Fred Hoppe-Henry Co Ks-5 steers, 1250	5.10	E. H. Kraschell-Lafayette Co Ks-9 hogs, 185	4.45
Ellis Haverston-Pottawatomie Co Ks-15 yearlings, 754	5.10	Fritz Gugler-Dickinson Co Ks-25 hogs, 231	4.45
John B. Wyrill-Phillips Co Ks-20 steers, 1009	5.10	L. T. Ramsey-Franklin Co Ks-6 hogs, 177	4.45
Joseph Olson-Saline Co Ks-33 steers, 1034	5.10	Wm. Morganfield-Rice Co Ks-45 hogs, 233	4.45
Paul Gresham-Wabunsee Co Ks-21 steers, 887	5.10	Vernie Davis-Crawford Co Ks-13 hogs, 172	4.45
W. C. Brinklow-Dickinson Co Ks-4 steers, 952	5.10	Alma F. U. Eley Co Ks-24 hogs, 234	4.45
O. A. Whitney-Phillips Co Ks-25 steers, 1033	5.10	Palmer L. S. A.-Washington Co Ks-5 hogs, 215	4.45
E. A. Latzke-Geary Co Ks-21 steers, 1099	5.10	P. M. Edmonds-Jefferson Co Ks-8 hogs, 253	4.45
J. J. Ertterman and Son-Caldwell Co Ks-3 steers, 958	5.10	G. R. Smith-Anderson Co Ks-10 hogs, 253	4.45
Joseph Olson-Saline Co Ks-15 yearlings, 762	5.10	Henry Black-Miami Co Ks-3 hogs, 228	4.45
S. M. Mitchell-Franklin Co Ks-5 steers, 872	5.10	Wm. Nussenthuin-Osage Co Ks-14 hogs, 207	4.45
Joseph Olson-Saline Co Ks-33 steers, 1034	5.10	Earl Bowers-Jefferson Co Ks-15 hogs, 225	4.45
W. C. Brinklow-Dickinson Co Ks-15 yearlings, 754	5.10	W. A. Erickson-Washington Co Ks-25 hogs, 224	4.45
G. B. Carwright-Grundy Co Ks-10 yearlings, 752	5.10	W. A. Stout-Chase Co Ks-25 hogs, 238	4.45
R. B. Richter-Jefferson Co Ks-5 steers, 824	5.10	E. H. Hark-Lafayette Co Ks-20 hogs, 203	4.45
Dan Younklin-Clay Co Ks-6 hogs, 773	5.10	E. H. Kraschell-Lafayette Co Ks-9 hogs, 185	4.45
Geo. Harless-Republic Co Ks-6 hogs, 773	5.10	Fritz Gugler-Dickinson Co Ks-25 hogs, 231	4.45
Fred Hoppe-Henry Co Ks-5 steers, 1250	5.10	L. T. Ramsey-Franklin Co Ks-6 hogs, 177	4.45
Ellis Haverston-Pottawatomie Co Ks-15 yearlings, 754	5.10	Wm. Morganfield-Rice Co Ks-45 hogs, 233	4.45
John B. Wyrill-Phillips Co Ks-20 steers, 1009	5.10	Vernie Davis-Crawford Co Ks-13 hogs, 172	4.45
Joseph Olson-Saline Co Ks-33 steers, 1034	5.10	Alma F. U. Eley Co Ks-24 hogs, 234	4.45
Paul Gresham-Wabunsee Co Ks-21 steers, 887	5.10	Palmer L. S. A.-Washington Co Ks-5 hogs, 215	4.45
W. C. Brinklow-Dickinson Co Ks-4 steers, 952	5.10	P. M. Edmonds-Jefferson Co Ks-8 hogs, 253	4.45
O. A. Whitney-Phillips Co Ks-25 steers, 1033	5.10	G. R. Smith-Anderson Co Ks-10 hogs, 253	4.45
E. A. Latzke-Geary Co Ks-21 steers, 1099	5.10	Henry Black-Miami Co Ks-3 hogs, 228	4.45
J. J. Ertterman and Son-Caldwell Co Ks-3 steers, 958	5.10	Wm. Nussenthuin-Osage Co Ks-14 hogs, 207	4.45
Joseph Olson-Saline Co Ks-15 yearlings, 762	5.10	Earl Bowers-Jefferson Co Ks-15 hogs, 225	4.45
S. M. Mitchell-Franklin Co Ks-5 steers, 872	5.10	W. A. Erickson-Washington Co Ks-25 hogs, 224	4.45
Joseph Olson-Saline Co Ks-33 steers, 1034	5.10	W. A. Stout-Chase Co Ks-25 hogs, 238	4.45