

Center-Pivot-Irrigated Grain Sorghum

Cost-Return Budget in Western Kansas



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Department of Agricultural Economics — www.agmanager.info

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The information in this projected budget reflects expected income and costs based on typical production practices in the region. These values should be used as a guide, but individuals are encouraged to use their own values reflecting their specific land productive capabilities and farming system when looking at the potential costs and returns for their operations.

Income Per Acre

Crop production costs per unit and net returns are highly dependent on yields. The following estimated budgets include three different yield levels, which are intended to represent expected yields for land of varying quality for a given level of management. Yield levels are based on historical data from the Kansas Farm Management Association in the region, adjusting for trends over time. Cash rent for land has been adjusted for alternative yield levels in this budget. In customizing a budget to your farm, attention should be given to using land values (i.e., rents) that are representative of your farm's productive capacity and local farmland market conditions.

Output price represents an expected harvest price in the region. Typically a reasonable price forecast for most crops

Table 1. Production Inputs — Center-Pivot-Irrigated Sorghum

Item	Yield Level (bu/a)			
	97	106	115	
Seed, 1,000/a*	70	80	80	\$0.27/1,000
Fertilizer:				
N-anhydrous	0	0	0	\$0.71/lb
N	77	84	91	\$0.56/lb
P	38	41	45	\$0.68/lb
K	0	0	0	\$0.40/lb
Lime	0	0	0	\$0.015/lb
Herbicide				
Burndown	1	1	1	\$12.94/a
Preemergence	1	1	1	\$33.97/a
Postemergence	0	0	0	\$12.80/a
Irrigation water, in	8	12	16	\$5.26/in

* Concept and seed-applied insecticide

is to use the futures market adjusted by the historical basis for a particular location, where basis equals cash price minus futures price. Silage prices are based on corresponding crop prices. See MF1013 for more detailed information on price forecasts.

Table 2. Machinery and Land Resources — Center-Pivot-Irrigated Sorghum

Item	Yield Level (bu/a)			Custom Rate
	97	106	115	
Tillage/Planting/Chemical Applications:				
Chisel	0	0	0	\$11.57/a
Disk	0	0	0	\$11.04/a
Strip-till	1	1	1	\$17.68/a
Plant	1	1	1	\$17.67/a
Anhydrous application	0	0	0	\$13.25/a
Fertilizer application	0	0	0	\$6.64/a
Herbicide application	2	2	2	\$6.23/a
Insecticide/fungicide application	0	0	0	\$6.29/a
Harvest				
Base charge	1	1	1	\$24.42/a
Extra charge for yields exceeding	33	33	33	\$0.250/bu
Hauling	97	106	115	\$0.230/bu
Non-machinery labor	1.20	1.20	1.20	\$15.00/hr
Irrigation labor	0.50	0.50	0.50	\$15.00/hr
Land charge/rent	\$73.00	\$113.00	\$153.00	
Interest on capital				6.5%
Irrigation Equipment	Investment, \$/a		Years	Salvage value
Well, pump and gearhead value	\$633.00		25	0%
Power unit and meter	\$155.00		7	0%
Irrigation system	\$560.00		25	25%

Because the yields used in the budgets reflect average expected yields, there is no crop insurance indemnity payment included in income. Crop insurance premiums will vary tremendously based on many factors (proven yield, coverage level, type of insurance policy). Crop insurance premiums included as costs reflect an expected net premium paid on average given the expected revenue.

Costs Per Acre

Production costs at the three yield levels are shown on lines 1 through 13. Projected Kansas Custom Rates for

specific field operations are used to represent fuel and labor costs as well as machinery repair, depreciation, and interest expenses. Table 1 identifies seed, fertilizer, herbicide, and insecticide/fungicide costs. Fertilizer rates are based on removal with adjustments for local conditions. Table 1 also includes inches of irrigation water applied and pumping cost per inch. Table 2 outlines the machinery operations assumed, investment in irrigation equipment, non-machinery labor, and land cash rent.

COST-RETURN PROJECTION — CENTER-PIVOT-IRRIGATED GRAIN SORGHUM

	Yield Level (bu/a)			Your Farm
	97	106	115	
INCOME PER ACRE				
A. Yield per acre	97	106	115	
B. Price per bushel	\$ 3.82	\$ 3.82	\$ 3.82	
C. Net government payment	\$	\$	\$	
D. Indemnity payments	\$	\$	\$	
E. Miscellaneous income.....	\$	\$	\$	
F. Returns/acre ((A × B) + C + D + E)	\$ 370.54	\$ 404.92	\$ 439.30	
COSTS PER ACRE				
1. Seed	\$ 18.90	\$ 21.60	\$ 21.60	
2. Herbicide	46.91	46.91	46.91	
3. Insecticide / Fungicide				
4. Fertilizer and Lime	68.96	74.92	81.56	
5. Crop Consulting	6.25	6.25	6.25	
6. Crop Insurance*				
7. Drying	12.61	13.78	14.95	
8. Miscellaneous.....	10.00	10.00	10.00	
9. Custom Hire / Machinery Expense.....	110.54	114.86	119.18	
10. Non-machinery Labor	18.00	18.00	18.00	
11. Irrigation				
a. Labor.....	7.50	7.50	7.50	
b. Fuel and Oil.....	42.08	63.12	84.16	
c. Repairs and Maintenance	2.64	3.96	5.28	
d. Depreciation on Equipment and Well.....	64.26	64.26	64.26	
e. Interest on Equipment and Well	48.36	48.36	48.36	
12. Land Charge / Rent.....	73.00	113.00	153.00	
G. SUB TOTAL	\$ 530.02	\$ 606.53	\$ 681.02	
13. Interest on ½ Nonland Costs	10.78	11.93	13.01	
H. TOTAL COSTS	\$ 540.80	\$ 618.46	\$ 694.03	
I. RETURNS OVER COSTS (F - H)	\$ -170.26	\$ -213.54	\$ -254.73	
J. TOTAL COSTS/BUSHEL (H ÷ A)	\$ 5.58	\$ 5.83	\$ 6.04	
K. RETURN TO ANNUAL COST (I + 13) ÷ G	-30.09%	-33.24%	-35.49%	

* Reflects expected net premium paid.

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Kansas State University Agricultural Experiment Station and Cooperative Extension Service

MF582

April 2015

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