

THE KANSAS UNION FARMER

Organization

Education

Co-Operation



VOLUME XXIV

SALINA, KANSAS, THURSDAY, OCTOBER 22, 1931

NUMBER 10

INTEREST IN CONVENTION

Thousands of Farmers and Economists Throughout Country Will Be Watching Beloit Convention

IMPORTANT ISSUES

Exchange of Ideas Believed Equal Importance to Instructive Talks By Prominent Men

The interest of all the Farmers Union members in Kansas is focused on the coming state convention which is to be held in Beloit, Kansas, on Wed-nesday, Thursday and Friday, October 28, 29 and 30. The convention proper is to be preceded by a meeting of the Managers' Association of which C. B.

Thowe of Alma, is president.

The people of Beloit have made all preparations to provide the proper local setting for this all-important meeting of Kansas Farmers Union members and delegates. A full program of music by talented musicians has been arranged. Room accommodations have received the close attentions have received the close attention of the local Beloit committee, and thus the personal comfort of all who attend will be assured. George Dean and L. F. Brewer have taken this matter into their own hands. Beloit folks have provided a reception committee, a transportation committee, a program committee, and have provided for decorations, registration and grounds.

lished in this paper last week and appears again this week. One reading of the Kansas Farmers Union and editor of the Kansas Union Farmer, will be glad to know that his field of ac-The program in its entirety was pubor the program will not impart to the reader the full significance of what the convention will hold for each Farmers Union member. A close study of the program is recommended. Each additional reading of the program is likely to bring to the readers attention some feature which has not been been begind to know that his field of activity will be right here in Kansas. The announcement just has been made that Mr. Kinney, representing the Farmers National Grain Corporation, will serve in the capacity of field man, to cover the state of Kansas. tion some feature which has not been

ion some feature which has not been previously noted.

Farmers over Kansas are realizing Kansas Union Farmer that he is availpreviously noted. generally that this convention is the official meeting of the leading farm organization of its kind in Kansas. There seems to be a realization of the fact that the influence of this confact that the influence of the confact that the influence of this confact that the influence of the confact that the influence of this confact that the influence of the confact that the vention will extend not only to the Farmers Union members in Kansas Kansas Wheat Pool, the Farmers Cobut to the Farmers Union members all over the country, and to many who are not actively affiliated with the organization. The eyes of agricultural America, in fact, seem to be watching this convention. Thus nearly every farmer realizes the intense importance of this meeting, and for that reason it is believed the attendance will be one of the largest on record to date. The present condition of Agriculture and of agricultural markets is such that a convention, meeting for the purposes of shaping the program of a great agricultural cooperative movement, is one of the big things in the events of the present-especially ed in knowing something of the specwhen held in one of the leading agriial lines of our members who are advertising in our paper. First, I becultural states.

While the array of speakers who are to address the program includes some of the most prominent men in agricultural and economic affairs of the nation, that feature is no more import-and therefore must only advertise and the summ ant, if as important, as the opportun-sell strictly high quality stock. Let's ant, if as important, as the opportunity for the every-day farmers and farmers. Union members to get together for a constructive exchange of ideas and plans. It will be noticed that the region of 2 challents. Thursday after the region of 2 challents. Thursday after the region of 2 challents. Thursday after the region of 2 challents. the period of 2 o'clock Thursday afternoon will be devoted to reports of committees. At the convention last committees, At the convention last committees. At the convention last committees are results to the convention last committees. year in McPherson, Kansas, a resolu-tion was adopted which provides for Peterson and Sons. Jolly western such a period of discussion. The entire afternoon, beginning at 2, o'clock, has been set aside for this particular purpose. This will give a wonderful opportunity for orderly discussion of that folks seeking O. I. C. hogs, bred the various and many problems which will confront the delegates. Although the program in general will sparkle with talks by some of the country's greatest minds, it is believed that nothing will afford more interest than this period Thursday afternoon which is set aside for discussion of commit-

All sessions will be held at the Chautauqua park auditorium with committee and group conferences at the club house and fine arts building. ne club house and fine arts building. herdsman, informed me that their Registration and rooms at Avenue breed of hogs was as strictly a sepa-

THE PROGRAM FOR

SWINE DAY MEET

Manhattan, Kan., Oct. 19.—Max
Mlinner of Jarbalo, Leavenworth county, 1931 Kansas Pork Production ty, 1931 Kansas Pork Production sons to supply strictly type stock to champion will be featured as one of the O. I. C. fancier champion, will be featured as one of the speakers on swine day at Kansas State college, October 23. He will tell other farmers about his methods that produced champion porkers. Mr. Flinner is a believer in cooperative marketing and a patron of the Farmers Union Live Stock Commission Co.

Other speakers, representing the Kansas agricultural experiment station, will talk on the value of differ-ent grains for hogs and the importance of protein supplements in winter and summer rations. During the foreand summer rations will in-

plaining the experimental work. The latter will be Dr. C. W. McCampbell, A. D. Weber, and W. E. Connell.

CREAMERY BROADCAST The radio broadcast Friday evening Oct. 23, 7:30 o'clock over Station WIBW will be under the direction of the Farmers Union Cooperative Creamery Association. Tune in.

SPEAKS IN KANSAS

Mr. Talbott is making a series of

vention at Beloit on Thursday even-

Ready to Go on Call to Meet with any Group Interested in Cooperative Marketing of Grain

eration among farmers.

To Kansas Union Farmer Folks:

lieve we members should feel absolutely free to order from advertise-

ments carried. Second, we are ex-

of declining the cordial invitation to

out a mature high class carcass at five or five and one-half months of

rate breed from the Chester Whites

as the Yorkshires or Hampshires are,

The Petersons are consistent adver-

tisers and the leading farm papers

carry their advertising, but what pleased me most was when the busi-

WALTER L. MAXWELL,

ing, 7:30 o'clock.

ANSWERS TO THE **QUESTIONNAIRES SHOW CONDITIONS**

Every Mail Bringing Bundle of Replies Which Offer Basis for Studying Conditions

SUGGEST DUES CHANGE

Say Reduction of Dues Would Increase Membership and Help Efficiency of Organization

The reaction to the questionnaires which were sent out recently to the local secretaries and to the county presidents and county secretaries has been encouraging to the state officers, in that the promptness with which the locals and county units responded shows a willingness on the part of those units to cooperate with the state office. The picture of conditions over the state shows up in various colors and shades, and a study of the reports is most interesting.

addresses in Kansas this week and next, and will speak at the state con-It would be impossible to list the replies, or even a small per centage of them. Following the reading of a large number of the replies, however, the writer will endeavor to set down some impressions received. KINNEY TO WORK AS FIELD MAN IN KANSAS

As to membership, a study of the lists of replies discloses that some locals show an increase in 1931 over 1930 membership. Several have just held even, while perhaps the most of them show a decrease in member-ship. Answers showing the best mem-The many friends of A. M. Kinney, until recently the secretary-treasurer bership conditions almost invariably show activity on the part of the women and children in the locals.

Perhaps the answers dealing with the dues and the present method of collection of dues are the most interesting and varied of all. Many answill serve in the capacity of field wer that the present system is satisfactory, while a considerable number believe it is not satisfactory. These answers are nearly always accompanied by suggestions touching on new or modified methods of collection. Some suggest that the dues be taken out of the earnings of the stockholders through interest and dividends. In a few cases, a modification of this plan seems to have been agreed upon among the members. A suggestion de-

A large number of questionnaire Mr. Kinney, through his long assoindicate that the membership would erative marketing, is in an excellent be increased materially if the dues were decreased. "People feel they can't pay" is a statement often en-countered in looking through the ansposition to further the cause of coopwers. The elimination or reduction of initiation fees is suggested. A few in-COMMUNICATION FROM initiation fees is suggested. A few in MAXWELL AT AMERICUS fer that if the dues were decreased the membership would be enlarged and thus the various business institu-Dear Readers: There is every reason tions would receive much better supto believe that you would be interest- port than at present.

The replies to the questionnaires indicate a tendency in many localities to enjoy good meetings with satisfactory attendance during the fall and winter months, but a corresponding tendency to have a few or no meetings during pecting to sell to our fellow members and therefore must only advertise and

and a large number are held in various school houses. Short talks, readings, music, debates, literary programs, refreshments, and various other f ms of programs, are mentioned in the answers to the question hospitality causes the visitor to immediately feel at ease and not think

Although every mail since the quesionnaires were mailed out has brought in a quota of answers, yet there are many which have not yet found their way to the office at Salina. It is beto type, call at the farm and buy the stock and take it with them. Peterstill out are being held for considerson's do not pamper or give exhibition at some meeting which has not son's do not pamper or give exhibition attention to their hogs. Rather they produce their breeding hogs under ordinary conditions and equipment. It is altogether common for this Ohio Improved Chester White hog to go to market with a smooth finish and dress out to market high alarm and the state of the state convention. It is desired especially that as many answers be in by that time as possible, for the picture they show will possibly furnish guidance in discussions at the Beloit age. Dean Peterson, the alert young convention.

TRAIN AND BUS SERVICE

The Union Pacific from the east arrives at Beloit at 7 p. m. Leaves for the east at 9 a. m. Passengers com-ing from Kansas City change at Solo-

Missouri Pacific arrives from Kansas City at 8:45 a. m. Leave for Kansas City at 9:30 p. m. Direct service. Busses arrive from Salina and points south at 10:50 a. m. and 4:50 p. m. Leave Beloit for south at 9 a. will follow Governor Harry Woodring m. and 2:40 p. m. who speaks at 7:30 o'clock.

AN APPEAL FOR HELP

By the time this paper reaches our readers most of you will have made definite plans as regard at-tending the Beloit convention. We want to bring to you a sug-

gestion. For several weeks we have been telling our membership through the columns of our paper of the drouth stricken situation of the northwest. That a condition of the northwest. That a condition of want and need is evident is unquestioned. Our people in Kansas even though they are hard up and do not have available cash, are blessed with an abundance in many ways. We have plenty of food to eat and clothing to wear and fuel to keep us warm. In western North Dakota and eastern Montana thousands are lacking even of these necands are lacking even of these necessities. The question is raised,
"Are we our brother's keeper?"
"Let him that hath abundance give
to him that is in need." We suggest that every one who comes to the convention bring clothing for the sufferers. We will have delegates and representatives from all parts of the state. Most of our perts of the state. Most of our people will come to the convention in cars. Go through your wardrobe and perhaps you will find several garments which for one reason or another have been discarded, yet

wear. Go to your neighbors, whether they belong to the Farmers Union or not and ask them to make contributions. We want you to bundle together anything you have in the way of shoes or clothing and bring to the shoes or clothing and bring to the convention. Same will be properly arranged at that time and forwarded on to the needy. Mr. Talbott of North Dakota, will be at the convention and can give us information and details.

garments in which there is a lot of

At the State Convention when all our delegates are gathered together, we will discuss this situation and full definite plans for meeting same will go forward. Let us show through our liberality that we really believe in the Golden Rule and practice what we preach.

MUCH INTEREST IN THE ANDERSON

DISCUSS CREAMERY

county on Saturday of last week. The meeting was featured by a big dinner representatives, seems to be doing tax revision program, we should not served by the ladies of the community.

Among the speakers at the meeting were C. A. Ward, president of the ly before us and that there is no time cause of the agitation and discussion ly before us and that there is no time of the question, especially the last few Kansas Farmers Union, A. W. Seaford delay, no one denies. Not only is for delay, no one denies assume that there is no time of the question, especially the last few for delay, no one denies. Not only is mans, manager of the Farmers Union agriculture in a state of collapse but months. Cooperative Creamery and Produce the reaction that has come from agri-Association, and O. W. Schell, office culture's plight has caused wholesale

Mr. Seamans told of the Creamery program, of what has been achieved and what program is in store for further development. A great deal of in-(continued on page 4)

CONVENTION SPEAKER



W. F. SCHILLING Dairy member of the Federal Farm Board. Mr. Schilling will speak on Wednesday evening at 8:30 o'clock. He things must be done: The farmer must

WARD TELLS OF PROBLEMS WHICH FACE THE FARMER

In Address Over WIBW, Topeka, Tells of Economic Distress of Agriculture At Present

NEED OF LEGISLATION

Stresses Need for Capable Leadership and Complete Cooperation Among Farmers and Groups

"The American people, fiving under the security of the Stars and Stripes, and under the protection of the most fundamental and aggressive government of all nations, are possessed with an abiding faith and hope that even though the picture may seem clouded and dark, yet just beyond the horizon they feel that there is left some ray of hope," said Cal A. Ward, president

of the various groups are in common with each other. He cautioned against doing or saying things, because of the intensity of the times and the resultant strained attitude of thinking, which might be unwise and later regretted.

Mr. Ward continued: "My sympath-I know from practical experience because I was raised on the farm, and have lived the most of my life on the farm, of the problems which seem unsurmountable at this time. May I say surmountable at this time. May I say that it her hear course generally recognized to the problems which seem unit of the problems which s some 30,000,000 of our population, have at all times been a contributing A county meeting which reflected an encouraging interest in affairs having to do with the advancement of the Farmers Union program was held at the Gallia school house in Anderson The Gallia school house in Anderson The Gavernment through its large of American civilization. Some and demand such legislation.

As To Taxes

"Over Kansas there is a concerted action for lower taxes. This is timely and in place, and in this connection I homes. The government through its ards of American civilization. Some and demand such legislation.

> Need Leadership "The challenge which comes to the understanding of the needs of the masses, rather than those who cater selfish interests of the few, and

the least, unpatriotic. "The wealth of the country has been flowing through well-defined channels which have been set up and established. through power and monopoly, into the hands of the few. Wealth has been manipulated. Agriculture, the source of most new wealth, has been drained. Her buying power is gone, the reaction has set in. It has now caught up with every phase of business and industry, affecting bonds, securities, invest-ments, etc., from one end of the coun-try to the other, and thus a serious national and even world-wide economic

problem has developed.
"We must begin at the grass roots to correct this situation. Agriculture, representing 40 per cent of the buying power of the country, must at this time be stabilized in order to bring about any degree of national prosper-

NATIONAL PRESIDENT



as a corporation. Not only is the new wealth consumed each year, but we have made great inroads into those Mr. Ward emphasized the fact that through his constant contact with various groups of men and women over the state of Kansas, he finds that although there is dissatisfaction with many conditions and that there is a diversity of opinion on different subjects, yet, in the main, the interests of the various groups are in common any degree of prosperity. any degree of prosperity.

"The farmer must be willing to become organized and to co-operate with his neighbor. We are going through a competitive age. Business, industry, including labor is highly organized and thus our high standard of living has been maintained to date because of this. In order for us, the farmers to ies, quite naturally, go with the farmers of the country, because of my definite alignment with their program. with other industries, we must or-

"At the present time, we need legis- President Talbott is an outstanding lation, both state and national. We farm leader. He has had many years that it has been quite generally recog-nized throughout the existence of our nation that agriculture has always COUNTY MEETING

Inized throughout the existence of our nation that agriculture has always held a most high position in American held a most high position in American life and progress. There is something connected with farm life that puts us in the most favorable position to cope with life's tasks and with the problems. O. W. Schell, and C. A. Ward, Addressed Meeting At Gallia School House

Mized throughout the existence of our national agricultural need our present national agricultural legislation, namely, the Agricultural problems. Not only is he a big man provisions that will bring about a price for farm commodities which will respect the benefits of the tariff to the lems of the day. The rural homes scattered throughout the length and scattered throughout the length and breadth of the country, representing some 30,000,000 of our population, secutive constructive farm groups on cupies middle ground. He has proven secutive constructive farm groups on a united program, and go to Washingfactor in maintaining the high stand- ton at the coming session of Congress,

nearly everything in its power to correct the general economic condition of gles of the problem. I believe that we the country. That the need is square- will have lower taxes in Kansas because of the agitation and discussion months. We may, and probably should, secure a reduction in salaries of state and county officials and em-The types of programs vary to some extent. Some are held in homes, ery organization at Kansas City. taxes for school purposes, and particulars, but we will not have solved the tax problem, in my judg-American people at this time in the solution of this problem is leadership. We need more men of wisdom and courage. We need men who are four-square, and who have a sympathetic understanding of the needs of the solvent and the needs of the solvent and the especially to those gigantic interests who apparently do not think in terms of sincerity and those who are, to say the least, unpatriotic.

The selfish interests of the control of the security of our people. We must the security of our people. We must find an equitable way and list all property in an equitable manner without discrimination. And most important of all—we must be in a position to tax all wealth. As it is today, large amounts of wealth are in hiding and in many cases those most war to a successful end, and thus saving and in many cases those most war to a successful end, and thus saving and in many cases those most war to a successful end, and thus saving and the mation williams of dellers in inable to pay are tax dodgers and pay ed the nation millions of dollars in inlittle or no taxes. It would not be terest, and debts were fully canceled; burdensome today if all wealth in the as the greenback was made a legal state bore its proportionate part of our tax burden. But as it is, that which is tangible, namely, real estate stricken condition of our treasury, to including farms, is bearing its unjust portion.

"Today we are face to face in Kanhave been hangers-on or political para- which means the issuing of a few bilsites have capitalized on a condition and situation of unrest, brought about by hard times and are stumping the But the wail would go up "Why not country from one end to the other with the most radical and unworkable types of proposals and programs. When we do finally come out of this condition we find that those leaders, which have contributed most, are those who are four-square, and those who have a reputation for honesty and in-

"Farmers, keep your feet on the earth. Do your own thinking. Join hands with your neighbors through organization to correct some of these evils. No farm organization has a greater opportunity than the Farm-ers' Union. It is a class organization and supports its away are a supports its away are a class organization of values the collection o

The business men, farmers, professional people, churches and civic orsional people, churches and civic orsed the for several days to see that nothing is overlooked to provide for the complete comfort of the Farmers Union visitors.

And don't worry about getting to your room after it has been assigned visitors.

And don't worry about getting to your room after it has been assigned visitors.

Registration booths will be at the Avenue hotel and at the auditorium of the content of the great common and for the convention which is to be held at Beloit, Kansas, October 27 to October 30, in the given in honor of Governor Harry whether you get a room in a hotel or in a private home.

One of the highlights of the convention which is to be held at Beloit, Kansas, October 27 to October 30, in the given in honor of Governor Harry whether you get a room in a hotel or in a private home.

And don't worry about getting to your room after it has been assigned to you at the headquarters hour which will be the banquet which will be two held at Beloit, Kansas, October 27 to October 30, in to will be the banquet which will be to the discard pile. A National Shame, so to day, the same interests that caused the principal speakers who are to appear on the program, and spoke of some of the questions which would come up for discussion and action at the convention.

And don't worry about getting to your room after it has been assigned to you at the headquarters havenue. This is true given in honor of Governor. Harry who working in a private home.

And don't worry about getting to your room after it has been assigned to you at the headquarters havenue and to you at the headquarters havenue in honor of Governor. Harry who working is to be held at Beloit, Kansas, October 27 to October 30, in the private home.

And don't worry about getting to you at the headquarters havenue in honor of Governor. Harry who whether you get a room in a hotel or in a private home.

And don't worry about getting to you at the headquarters havenue in honor of Gove

TALBOTT WILL BE IN KANSAS DURING THE WEEK

First Meeting In Cowley County On Friday Evening At Kellog Community Hall

CITIZENS COOPERATE

Sunday Meeting At Bl er Meetings At Lawrence and 'ue Rapids. Forceful Speaker

Charlie Talbott, president of the North Dakota Farmers Union as well as an official of many of the cooperative roups of the northwest is coming in a Kansas this week. President Ward will accompany him to all of the meetings he holds in this state.

The first meeting will be Friday and dark, yet just beyond the horizon they feel that there is left some ray of hope," said Cal A. Ward, president of the Kansas division of the Farmers Union in a talk delivered Friday evening, October 16, over radio station WIBW at Topeka.

Mr. Ward's address was at 7:30 o'clock in the evening, which is the regular Farmers Union hour over the Capper publications station.

Mr. Simpson is scheduled to speak at 3 p. m. Wednesday at the state convention of the Farmers Union at Beloit, Kansas.

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Mr. Simpson is scheduled to speak at 3 p. m. Wednesday at the state convention of the Farmers Union at Beloit, Kansas.

The first meeting will be Friday evening, October 23, at 8:00 p. m. in Kellogg Community. This hall is six miles west and two miles north of Winfield. Mr. Talbott and Mr. Ward will then drive to Burlington, county seat of Coffey county, for a meeting on Saturday afternoon, October 24, at 2 p. M. Saturday night will find our speakers at Lawrence, Douglas county. This meeting will be Friday evening, October 23, at 8:00 p. m. in Kellogg Community. This hall is six miles west and two miles north of Winfield. Mr. Talbott and Mr. Ward will then drive to Burlington, county seat of Coffey county, for a meeting on Saturday at the state to speak at 3 p. m. Wednesday at the state to speak at 3 p. m. Wednesday at the state to speak at 3 p. m. Wednesday at the state to speak at 3 p. m. Wednesday at the state to speak at 3 p. m. Wednesday at the state to speak at 3 p. m. Wednesday at the state to speak at 3 p. m. Wednesday at the state to speak at 3 p. m. Wednesday at the state to speak at 3 p. m. Wednesday at the state to speak at 3 p. m. Wednesday at the state to speak at 3 p. m. Wednesday at the state to speak at 3 p. m. Wednesday at the state to speak at 3 p. m. Wednesday at the state to speak at 3 p. m. Wednesday at the state to speak at 3 p. m. Wednesday at the state to speak at 3 p. ing will be held in the Douglas county Court House, at 8 p. m. On Sunday afternoon a community-wide meeting will be held in the City Hall at Blue Rapids, Marshall Co., at 2 p. m. Monday night closes the series with a meeting held in Clay Center, Clay County.

Not only are the Farmers Union members expected to attend these meetings and cooperate in making them a success, but the leaders of the civic organizations of the communities are cooperating and all are urged to come and bring neighbors and friends whether they belong to the Farmers Union or not. Help make the meetings a grand success. "We want to urge the ladies and children to be in attendance at our meetings. We have long since learned that the Farmers Union program makes progress more rapidly when the whole family cooperates," says President C. A. Ward.

cupies middle ground. He has proven himself to be in accord with any constructive movement that will strengthen the Farmers Union organization from its various angles and put the farmers in a little better position than they occupy at present. Communities in which these meetings are to be held are urged to use the telephone, the press and every other available means of properly advertising the meetings.

JUST SUGGESTIONS

By Frank A. Chapin, Winfield, Kansas

Brother John Frost, in the last issue of the Union Farmer puts up a splendid plea relative to taxation. His arguments are beyond successful refutation, and seem to cover all contingencies connected with possible conditions but the one thing that continto laws, and will develop a condition of patriotism which is most essential to thing is said about interest on deferred payments of interest; for financiers seem to insist on interest on this

the tune of several billion dollars, all bearing interest, it would seem that another issue of treasury notes, as sas, as are other states, with political suggested by a good Western Repub-quackery. In a lot of cases men who lican senator with progressive vision,

bonds?"—Because of the interest charge. If we could but recognize that this very millstone is the burden the country is now groaning under, and we still insist on issuing more bonds, to draw more interest.

The money invested by loaners thus escapes taxation; the very thing we are seeking to remedy by an income tax. The treasury notes would be underwritten by the United States Government and as long as the government stands, these notes are as good

own finances. We are not clannish of selfish. We co-operate with any and selfish. We co-operate with any and should pay tribute to any private capall groups, who will work with us to should pay tribute to any private capalled secure better conditions on the farm." italist, for the privilege of just exist-secure better conditions on the farm." We watched the old greenback ing. We watched the rebellion and for a reference to the coming state convention which is to be held at Beloit, kansas, October 27 to October 30, inclusive. He mentioned some of the principal speakers who are to come at the old greenback operate through the rebellion and for a time after, but Shylock was on its trail and finally relegated it to the discard pile. A National Shame, so to-

ness manager, Chester Peterson, informed me that the Kansas Union Farmer brought the greatest number of buyers to their farm. In fact, breeding stock is moved almost as fast as it can be produced. Mrs. J. E. Maxwell of Gove county called at the farm last week intending to buy a belf dozen or more gilts and a male

I know of men who want breeding stock of sheep, hogs, dairy and beef cattle as well as poultry and used machinery. Try selling it through the Yours for more Cooperative busi-

and summer rations. During the foreand summer rations. During the summer rations will had to be content with less or take pigs too young for her plan. Briefly Peterson's O. I. C. hogs are like Union. It is a class organization. When you arrive in Beloit to attend the standard of value; the only thing these notes fail to do, is to bear interest. We can't see why this government station. In the business will be plot. If you do not get your badge at the hotel, you will get it at the auditorium. You asking. You get a card when you selfish and supports its own program with its of value; the only thing these notes fail to do, is to bear interest. We can't see why this government sation, and stuppers its own program with its ow

THE KANSAS UNION FARMER

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Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success.

Change of Address—When change of address is ordered, give old as well

as new address, and R. F. D.

All copy, with the exception of notices and including advertising, should port of the local, county and statewide be in seven days before the date of publication. Notices of meetings can be ment's sake I will discuss each briefly. handled up until noon Saturday on the week preceding publication date.

Oklahoma City, Okla.Omaha, Nebraska John Simpson, President. H. G. Keeney, Vice President James J. O'Shea, Secretary... .Roberts, Montana

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FARMERS UNION MUTUAL INSURANCE CO.—Room 202 Farmers Union Bldg., Salina, Kansas.

FARMERS UNION AUDITING ASSOCIATION—Room 308 Farmers Union Bldg., Thomas B. Dunn, Secretary-Manager, Salina, Kansas.

KANSAS FARMERS UNION-Salina, Kansas, Room 208 Farmers Union

FARMERS UNION MUTUAL LIFE INSURANCE COMPANY, Farmers Union Building, Rex Lear, State Manager, Salina, Kansas.

THE KANSAS FARMERS UNION ROYALTY COMPANY—Room 311 Farmers Union Building, Salina, Kansas. G. E. Creitz, State Manager.

FARMERS UNION MANAGERS ASSOCIATION C. B. Thowe. President Secretary

SALINA, KANSAS, THURSDAY, OCTOBER 22, 1931



LINN, COUNTY GETS THINGS DONE

In Linn county, Kansas, the farmers are real cooperators and are real boosters for the Farmers Union and for the principles for which the organization stands. They have a county organization in that county which would be a good one for some other county organizations to pattern after.

The writer had an opportunity to watch this county organization in action last Saturday, October 17. He had a ringside seat, and if he missed anything, it was his own fault. Right at this time we do not intend to take up a report of the details of business as handled by he meeting, but we want to call attention to the manner in which the meeting was conducted, and to the spirit of cooperation which was prominently displayed.

In the first place, the farmers of the county, through this county unit have cemented themselves together into a workable unit. They are united by bonds of common understanding, which is a thing too often neglected in some communities. Through this unity of thought and action, they are in a position to meet issues squarely and effectively.

Capable leadership is another thing that is apparent in the meetings conducted by the Linn county organization. It is apparent that the leaders give a great deal of thought to the meetings before they are called. Things move along in order, and thus confusion is avoided.

A spirit of friendly rivalry between the various locals of the county has been developed. A system has been devised whereby a definite number of points may be earned by various activities within the unit. The local with the largest number of points earned wins a banner which it holds until the next contest, or until the next quarterly county meeting. The plan is so workable, and produces such good results, that we believe it would not be out of order to publish it here. It is something like the following:

For the largest percentage of membership attendance at local meetings 25 points; for each new member added to the local, 25 points; for the largest percentage of members with dues paid for the current year, 25 points, and for each member attending the county meeting, 10 points. In addition to the banner which is won on points, the county unit pays a prize of \$2.50 each quarter to the prize winning local. If any local holds the banner for three

or more quarters, that local is awarded a prize of \$5. Another thing that is apparent is the fact that the interest in the various meetings is not confined to any one little group of leaders. Interest in the affairs of the Farmers Union is widespread. Women take active parts and children are given places on the programs from time to time. Everyone naturally feels that he or she is taking part in his or her own meeting. Right at this point it might be well to mention the fact that the women in Linn county certainly are good cooks, and one of the influences which make for close fellowship within the group comes from munching wishbones, drum sticks, pumpkin pies, apple pies, ice cream, cake and all the items of attractive and tasty food that can be assembled. This, of course, is true not only in Linn county, but in all other communities where Farmers Union folks

gather for such meetings. The writer was honored with an opportunity to appear on the Linn county program. George Hobbs, manager of the Farmers Union Live Stock Commission Co., presented an interesting talk, in which he told of the progress which has been made by that outstanding cooperative institution. The live stock firm is in excellent financial condition, the report shows. Attention was called to the fact that that cooperative has paid back large amounts of money to shippers, as direct benefits of cooperative marketing.

Mr. F. C. Gerstenberger of Blue Mound is president of the Linn county unit, and presided at the meeting last Saturday. Mr. V. F. Carrico is the secretary.

The President's Column

By CAL. A. WARD

STUDYING OUR PROBLEMS

I suppose every local and county secretary in the state has given some thought and study to the questionnaire which was forwarded from this of- Kirwin, Ivan A. DuBois of Agra, George Brown, Norton, and J. A. Schoen fice a couple of weeks ago. Many local and county units have considered and of Lenora. answered this questionnaire at their meetings. As a result each mail is Aringing the office a number of replies from the different locals and counties. true cooperative spirit which was shown by them.

Some very valuable information which is included in these answers will help the Farmers Union in the working out of its program. As stated in a NEIGHBORHOOD NOTES former issue of the paper, when once the office is in possession of these reports coming from some 700 or 800 locals, we then will spend some time in analyzing them that we may understand the general trend of thought among our membership relative to these various questions.

The questionnaire forwarded to our people, of course does not touch every phase of our program and organization. The facts are, we will probably forward another questionnaire later on in the year. The information the following resolutions which were sought in this questionnaire will be based on the facts as revealed in those adopted: that are coming back to the office now.

Your state office will attempt to keep abreast with the times with its program and endeavor to meet all issues and questions which apply to the farmers and their problems in a way that will bring the best results. It might be said that the Farmers Union has two distinct functions. One, the maintainance and support of the parent organization including the local and county units for educational purposes. Second, the maintainance and support of the local, county and statewide business organizations. For argu-

May I say in the outset that our business associations throughout the length and breadth of the state, including our statewide business organizations, are a result of long years of toil and much experience of all types, on the part of the educational phase of our program, namely the Farmers Union itself. Our business institutions have come into existence comparable to he extent that our people were educated in the belief of cooperation, especially in marketing. Each branch of the Farmers Union still has its function and must be reckoned with.

To begin with, last year we were represented at the National Conven- Thayer's story, we should take an intion by 15 votes, meaning more than 14,000 dues paid up during that year. This year we will probably fall some short of that. In Kansas we probably have some 700 or 800 cooperative business associations. In these business cooperatives, we probably have between 50,000 and 60,000 farmers who are a largest percent of delinquent dues bepart of the Farmers Union program, either through the ownership of stock in fore the next meeting. these various Farmers Union business associations, or by holding insurance the following numbers:

The point I wish to make is the fact that these some 50,000 or 60,000 farmers have put their money into Farmers Union activities which are going forward under the Farmers Union banner. Yet, the large majority of such are not paying dues into the organization and are not definitely aligned with the organization through membership. Our challenge is that an equitable program may be worked out looking toward every farmer, who is aligned definitely with any of these business activities, carrying the Farmers Union

No one can estimate the large amount of good which can come from such an organization, with every member owning stock in a Farmers Union cooperative or holding an insurance policy, holding a Farmers Union membership card and being in possession of every facility that the Farmers Union

How Can We Work This Problem Out?

A lot of suggestions have been offered. In the first place the reports which come from the questionnaires sent out would indicate most of the locals feel the present annual dues of \$2.75 are too high, taking into consideration the condition of the times. Yet, all questionnaires seem to indicate that we dare not slack up with the educational part of our program, which means holding meetings regularly by the local and county units throughout the state. If the dues are lessened how can the slack be taken up?

Something of the following has been proposed and is being considered by a Committee authorized by the State Board of Directors. Any proposed change will mean that our constitution and by-laws must be amended and charge. Supper is to be served at this will require an action of the delegates at the state convention and a seven o'clock. referendum to the membership. One idea presented was that we accept group membership into the Farmers Union. That each local, county and statewide business activity be asked to take a membership in the Kansas Farmers Union by paying an equitable annual membership fee.

A lot of our members who have given definite study to our program feel that there should be a closer tie-in of all the business groups into the rent organization. The proposal mentioned above would incorporate this principle. One thing is certain in its relationship to our organization, and that is our strength lies in the fact of a closer cohesion of all groups centralizing into the parent organization itself.

Another plan suggested was that in addition to the annual membership fees from the business cooperatives into the parent organization that we Dear Sir: lower the annual dues and thus provide our revenue through organization membership fee and annual dues from individual members, which will be materially lowered. Most all are agreed that the fact of each member paying a stipulated sum in dues would hold or increase loyalty to the parent organization.

It was also suggested that additional revenue might be raised from a percentage of the net earnings of the statewide business activities.

In the consideration of the above referred to suggestions it is advocated that instead of considerable amounts of money and energy being expended each year to hold up our membership, that these same expenditures would build up and create new business for our various institutions all over the state. Thus automatically increasing our membership and putting our business institutions into a position of being fully able to give the proper financial support to the state organization.

As it is today it costs about so much money to carry on the work of the state organization, including salaries, office overhead, traveling expenses, etc. One can readily see it would be much less burdensome for 50,000 or 60,000

to pay this cost rather than 10,000 or 15,000 as it now stands. Our great problem is the working out of an equitable financial program which will tie-in every farmer in Kansas who is definitely aligned with any

of our institutions through stock or membership. In all these proposals, it is understood that the present method of collecting dues will remain in force until the new plan can be applied. This will require an action on the part of the various cooperatives throughout the

Another feature which is to be considered as an advantage which would be brought about by an increased membership, is the fact that a materially increased circulation of the Kansas Union Farmer would result. This would, of course, help to spread the gospel of cooperation among farmers and would be an additional force in raising finances for the parent organization. The paper would be improved greatly as an advertising medium and would command improved finances from that source.

THE INSURANCE CORNER

By W. J. Spencer, President-Manager

The past week has been marked by one of the most destructive wind and hail storms of the year. Last Saturday evening, October 10, a storm struck the north central and extended to the northwestern part of the state. A great deal of damage was done, many buildings being partially wrecked and some completely destroyed. Fortunately however, there was no loss of life and no injuries as far as we were able to determine.

Needless to say, we sustained many losses. Some of them were rather large, but for the most part, our losses will not be very great, most of them consisting of small damage to roofs, windows, and the smaller farm out-

It is at a time like this that insurance shows its true worth. As usual we are paying our losses in full and making prompt adjustments. Mr. C. C. Cole, our Secretary, has been assisting Mr. G. C. Peak, the adjuster, in this storm area the past week. Mr. Peak will probably finish the adjustments

Mr. Peak requests that we give special mention to Mr. Henry Kresin of Glen Elder who gave a great deal of assistance in making possible prompt adjustments, by notifying those who sustained losses, that the adjuster was in their locality. Mr. B. L. Folsom of Randall, P. J. Paulsen, Concordia, and W. N. Byers of Jewell, are some of our agents who helped make possible the continuance of our record of prompt adjustments.

Mr. Cole was given a great deal of assistance by Roy M. Clarke of

We wish to thank all of these men for their help, and appreciate th

FRANKLIN COUNTY UNION HAD INTERESTING MEETING

We had another good meeting Oct. with the Minneola Local. The resolution committee presented

(1) Resolved, that we as a body go on record favoring the adoption of the income tax law and use our influence in securing the same.

bearing an unjust share.

(3) Resolved that we, as a body, ask our senators and representatives to work for the betterment of the farming people in making and framing the laws in the future.

T. G. Ramsey, H. A. Kissinger, John Cartmill. Brief talks for the good of the or-der were given by several of the mem-bers present and this expression of ideas should be a part of every meetng. And like the Dutchman in Mr. terest and discuss these important subjects, "just in time."

The motion carried that the county offer a prize to the local securing the The literary program consisted of

Songs-"Daddy and Home," "Waiting for the Train"...Marvin Pearson Reading—"Sis Hopkin's Funny Family".....Miss Agnes White Songs-"That's Where My Money

Short Stories.......Elson Thayer Songs-"Ticklish Reuben," "Donkey Song" Allen Vick Reading—"I'll Betcha"

Zerbe's Orchestra with some change in the personnel, furnished their usual good music. The numbers were all very good and we surely appreciate the cooperation of everyone in helping with the programs, and especially thank the children for their numbers. The next meeting being election of officers and as we will also have the report of the delegate to the State Convention, it was thought best to have the November meeting in Ottawa. We will have a basket supper with Mrs. J. H. Young, Mrs. Elson Thayer and Mrs. A. A. Kazmaier in

At the close of the meeting nice refreshments of sandwiches, cake and coffee were served to the 175 present. Don't forget to come to Ottawa. Our next regular county meeting will be Tuesday evening, Nov. 10th. Basket supper and election of officers. Mrs. Harry Morgan, Sec'y.

MEN SERVED THE LUNCH

Minneapolis, Kan., Oct. 10, 1931 Floyd H. Lynn.

The Spring Hill Local No. 1570 meets every second and fourth Friday nights of each month. Our last meeting was October 9. There was a good sized crowd out. The regular orer of business was conducted. Geo Smith was appointed by the President to attend the state meeting at Beloit October 27.

Mrs. Carl Cline, Mrs. Geo. Smith, Mrs. R. Richards and Mrs. Earl Hankensen were appointed as program committee. We would like all the members to come to the meetings and listen and take part in these programs. The men served a nice lunch consisting of coffee, sandwiches and

Mrs. Chas. E. Blades, Reporter.

QUESTIONNAIRE WAS READ AT CENTER LOCAL MEETING

Regular meeting of Center Local No. 2132, Ottawa County, was held Friday night October 9th. The meeting was called to order by the president, Mrs. C. L. Rupert. The regular order of business followed. A nice crowd was present and the evening was much enjoyed. Election of dele-gates to the State Convention at Beloit was held and W. H. Nelson was elected as delegate and J. T. Watson was chosen as alternate.

The questionnaire sent out by State President Ward and State Secretary

Lynn was read.
Mrs. W. B. Gard expressed her appreciation and thanks to the Union for flowers and cards sent her during a recent illness from which all were glad she had recovered enough to be back with us. The prize winning es-say on "Cattle Industry" which won first place in the "Queen of the Prairie Contest" was then read, after which cider and doughnuts were served. Each one present was given a number on a half gallon bottle of cider on which A. Husted held the lucky number. Mrs. W. H. Nelson, Sec.-Treas.

K. S. A. C. SPARKS L. M. Jorgenson, Engineering Division

Some day you will be able to call a distant city by phone as readily as you do your neighbor. The cost of electric service to the average American family is about 1

per cent of its income. An oil company in America gave away lamps in China to educate the natives to the use of kerosene, thus creating a large market.

Only about 4 per cent of our steel output goes into farm operating equipment. The farmers, railroads, and automotive industry use together about one half of our manufactured steel

You turn on the electric light or you are lifted to the top of a sky-scraper and little realize that the ower in each case may be generated weral hundred miles away.

The Farmers Exchange

FOR SALE

FOR SALE—APPLES, all varieties to

Where Farmers Buy and Sell

RATES FOR ADVERTISING IN THIS CLASSIFIED SECTION EACH INSERTION PER

WORD 3c

Terms cash in advance and where suit every taste, all grades to suit check accompanies order for four or more insertions the rate will be 21/2c every whim, prices to suit every pocketbook. By the basket or truck-load. per word per insertion. MECK BRAZELTON, Troy, Kansas. Number of Insertions of words FOR SALE-Two elevators, 8000 and 1.00 1.25 1.10 1.38 3000 capacity. Located at Woodbine and Shadybrook, Kans. Three ware-.72 1.08 .78 1.17 .84 1.26 .90 1.85 .96 1.44 1.02 1.53 1.08 1.62 1.30 1.40 1.50 1.60 1.70 1.80 1.90 2.00 houses and eight lots. On Rock Island railroad, in good grain section. Write or call B. H. Oesterrech, Woodbine, 2.13 2.25 Kansas. 1.14 2.38 1.20 1.80 1.50 2.25 1.80 2170 FOR SALE-10 ton truck scales-A. 3.13 F. Koch, Hutchinson, Kansas. Reader's Order for Classified Advertising KANSAS FARMERS UNION.

Farmers Union Building, Salina, Kansas. Gentlemen: ...words, to run. Please start my ad containing... times in your paper. I enclose a remittance of \$...... to cover cost of these insertions. Name

PROGRAM

Kansas Division Farmers Educational and Cooperative Union of America. Beloit, Mitchell County, Kansas

Tuesday, October 27, 1931 1:00 P. M. Meeting called to order by President C. B. Thowe. Reading of Minutes of previous meeting.

Appointment of Committees. Report of President C. B. Thewe. 1:30 P. M. Address, C. A. Ward, President Kansas Farmers Union.

2:00 P. M. Address, H. A. Cowden, President Union Oil Company, Kansas City, Missouri. 3:00 P. M. Address, H. E. Witham, Manager, F. U. Jobbing Association, Kansas City, Missouri.

3:15 P. M. Address, A. W. Seamans, Manager, F. U. Co-operative Cream-8:30 P. M. Election of Officers and Delegate to State Convention.

4:00 P. M. Round Table Discussion, Chairman, Clifford Miller, Brewster, Kansas. Adjournment.

7:00 P. M. Music and Entertainment. 7:30 P. M. Address H. G. Keeney, President Nebraska Farmers Union, and other prominent speakers. Adjournment.

Wednesday, October 28, 1931

9:00 A. M. Music, High School band or orchestra. Meeting called to order by President C. A. Ward. Invocation, Rev. L. R. Honderick, M. E. Church. Address of Welcome, Mayor and President Chamber of Commerce.

Response, F. M. Giltner, Winfield, Kansas. Appointment of Credential Committee. 10:30 A. M. Memorial Service. 11:00 A. M. Fraternal Greetings-

Ralph Snyder, President Kansas Farm Bureau. C. C. Cogswell, Master Kansas State Grange. John Vesecky, President Kansas Co-operative Wheat Marketing Association. E. G. Tharp, President Farmers Co-operative Commission

Company. L. E. Webb, President, Farmers Co-operative Grain Dealers Association.

Adjournment. Music or entertainment. 1:30 P. M. Appointment of Committees. 1:45 P. M. Report of State Secretary. 2:00 P. M. Report of Executive Committee. 2:15 P. M. Report of President C. A. Ward.

3:00 P. M. Address, John A. Simpson, President National Farmers Union. 4:00 P. M. Farmers Union Royalty Company, G. E. Creits, State Manager. 4:15 P. M. Farmers Union Mutual Life Insurance Company, Rex Lear, State Manager. Adjournment. 7:00 P. M. Music, band.

8:30 P. M. Address, Hon. W. F. Schilling, member Federal Farm Board. Adjournment. Thursday, October 29, 1931

7:30 P. M. Address, Governor Harry H. Woodring.

8:45 A. M. Music. Invocation, Rev. W. W. Pfantz, Presbyterian Church. 9:00 A. M. Farmers Union Auditing Association, T. B. Dunn, Secretary-Manager. 9:15 A. M. Farmers Union Live Stock Commission, George W. Hobbs,

Manager. 9:40 A. M. Farmers Union Jobbing Association, H. E. Witham, Manager 10:00 A. M. Nomination of Officers. Directors of Fourth and Fifth Districts.

Delegates to National Convention. 10:30 A. M. Farmers Union Mutual Insurance Companies, W. J. Spencer, President-Manager.

11:00 A. M. Farmers Union Cooperative Creamery, A. W. Seamans, Manager. Union Oil Company, H. A. Cowden, President-Manager.

tee reports is left open in accordance with resolution

Adjournment. 1:15 P. M. Music. 1:30 P. M. Ladies Auxiliary. 2:00 P. M. Reports of Committees. (This period for discussion of commis-

adopted at the McPherson convention.) Adjournment. 7:00 P. M. Music. 7:30 P. M. Address, C. C. Talbott, President North Daketa Farmers Union,

(continued on page 4)



COOPERATIVE OIL NEWS

HOWARD A. COWDEN, President Union Oil Company

WOULD THE MAJORS "USE"

THE COOPERATIVES | Beloit, Kansas, October 12, 1931—
The Mitchell County Farmers Union

Just a few days ago a representative of an oil company owned by a certain "major" called at our office, and asked me to oppose a tariff on crude oil. The man, who has been in the employ of a large western cooperative, explained to me that it was his job to interview farm organization

The Mitchell County Farmers Union is making an outstanding record in the operation of their bulk oil stations. The company operates a bulk station at Glen Elder and Tipton, as well as Beloit. This department, according to a recent statement made by the management, shows a profit of almost \$7,000.00 for the past three months. The company plans to put on the c job to interview farm organization leaders and editors of farm organization papers, to convince them that they should oppose the tariff on crude will result in a substantial increase in velocity of the company plans to put on an intensive resale campaign during the winter months which they expect will result in a substantial increase

oil.

When he presented this idea to me my reply was that I was in favor of plant, and Roy M. Ellenze at Tipton. using home products in preference to imported products. I explained this by saying in view of the fact that millions of Americans are facing the problem of caring for families and many of them now without jobs I was not in favor of importing petroleum products and especially so since we have a tremendous overproduction of crude in our own United States.

But, regardless of the merits of the tariff on crude, to me it was a strange thing for this man to come to my office, and tell me, and of course he had made the same statements to many quality. others, that I should oppose a tariff on crude oil. And, it was still a stranger "major" he represented was interested in holding the price of petroleum products down to benefit farmers. He even went so far as to make the statement that it was good "farm relief" to fight the tariff on crude, although in his conversation he admitted that the low prices for farmers on petroleum products would not necessarily follow, were there no tariff.

What he was trying to do was to line up the conversities" support to the company appreciate have the say that the least was interested. The union Oil Company has within the last week made additional carload shipments of Union Certified oils and greases to their warehouses at Aberdeen, and Sioux Falls, South Dakota.

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sarily follow, were there no tariff.

What he was trying to do was to line up the cooperatives' support to help the "majors" defeat this tariff, on the theory that the interests of the "majors" were likewise the interests of the farmer. Summing the whole thing up, he was attempting to use the power of the cooperatives to "pull the chestnuts" of the majors "out of the farmer is to company's policy to do everything possible to render the best service to local cooperative companies. The company's policy to do everything possible to render the best service to local cooperative companies. The company's policy to do everything possible to render the best service to local cooperative companies. The company's policy to do everything possible to render the best service to local cooperative companies. The company's policy to do everything possible to render the best service to local cooperative companies. The company plans to establish warehouses in the would write to me.

For pets I have a little pony. Its name is Tricks. My birthday is May 6th. I am 13 years old.

Your Junior,

Marcus Pfeifer.

Dear Marcus:

That's a good way to spend a few extra minutes—writing to me and through our Page, to the whole Junior membership. I'd like to see "Tricks." What color is he? I hope you'll find your twin soon, too.—Aunt Patience.

"entangle" ourselves.

entangle" ourselves. their fiscal year. Checks received by As cooperators we should be on the many of the members ran well over lookout for "wolves in sheep's clothing," and certainly we should beware of the influence of the big interests which are known to be unfriendly to the control of the big interests which are known to be unfriendly to the control of the big interests which are known to be unfriendly to the control of the big interests.

Among the other larger dividend characteristics which we have the following: R. J. Eiler which we have the following: R. J. Eil cooperatives, who come to us rich, \$50.98; Aidan Murphy, \$75.49; only when they can use our "influence" to their advantage.

The cooperative of the Information of of th

Kansas Oil Men recently held a con-ference at Wichita, Kansas. During The citizens of this territory are their discussion they passed a resolu-tion characterizing the companies company. The large volume which they which are importing oil and oil pro-have handled has made their substanducts as "guilty of treason to Amer- tial refund. As they have increased ican industry." The resolution was adopted by 125 Kansas oil men. These same companies were also referred to as being instrumental in wrecking the ritory to work together. The company third largest industry in the country. is managed by Art Shannon. The fol-This action followed a discussion of lowing are members of the board of reports that Russian and Rumanian directors: Henry Schenck, Harry Klin, gasoline was being docked at Detroit. W. W. Huggins, and Frank Huseman.

we. My cousin's address is Joye Ellis, Erie, Kans. I think I can get some more to join. I had better close, hoping to hear from you soon.

Love,

Grace Ellis.

Dear Grace:

Our lessons have been a little delayed the last few months owing to the fact that our Junior Instructor has not been able to send them as regularly as before. We haaven't had one for quite a whilebut we're going to have one soon, and after that we'll try to have them on a certain date each month. I'm glad that you have written to Hilda—do so often. I'm sure Joye has her book and pin by this time, doesn't she—as it was sent some time ago. Please write again.—Aunt Patience.

Victoria, Kans., Sept. 4, 1931

Dear Aunt Patience:
I want to join the Junior Coopers tors, so please send me a book and pin. I will promise to send in my lessons, but I don't understand it about the lessons what you are to do. Will you please explain it to me?

wil result in a substantial increase in volume. George Dean is manager with H. C. Fisher at the Glen Elder plant, and Roy M. Ellenze at Tipton.

COUNTY WORKS WITH FARMERS

Wray, Colo, Oct. 10, 1931—The Cooperative Oil Company here has just close as my letter is getting long. Wray, Colo, Oct. 10, 1931—The Co-operative Oil Company here has just secured a contract with the county to close as my letter is getting long.
Your friend,

supply their gasoline requirements. The contract runs for twelve months. Care of John A. Weber. The contract runs for twelve months. The farmers in this territory who own the Cooperative Oil Company appreciate this cooperation from the county. The business was secured on a competitive basis, and the company can assure them of the very best of as soon as I can—Aunt Patience.

Hays, Kans., Sept. 2, 1931.

the "majors" are against the cooperatives? Yet when the strength of the cooperatives can be used to their advantage do they hesitate to try to turn that strength to their advantage?

We will do well to read Washington's warning in his Farewell Speech, to "steer clear of alliances" and to not "entangle" ourselves.

One other territories where the volume too.—Aunt Patience.

Victoria, Kans., Sept. 29, 1931

The Farmers Union Oil Company which is made up of a large number of farmers in this territory, returned to their members cash dividends amounting to \$5,265.66 at the close of their fiscal year. Checks received by constant the volume too.—Aunt Patience.

Victoria, Kans., Sept. 29, 1931

Dear Aunt Patience.

Victoria, Kans., Sept. 29, 1931

The Farmers Union Oil Company which is made up of a large number of farmers in this territory, returned to their members cash dividends amounting to \$5,265.66 at the close of their fiscal year. Checks received by

Care of F. Rajewski.

Dear Cecelia:
I'm so glad you're joining the Junior
Cooperators'—and I hope you'll like being a member. Let me know when you
find your twin.—Aunt Patience. Victoria, Kans., Sept. 29, 1931

Please sen e your book and pin. want to join your club. Your friends. Georgine Rajewski.

Care of Frank Rajcorski. Dear Georgine:

I'm glad you've decided to join too.
Your book and pin will be sent as soon as I can get them. You forgot to tell us your birthday date and age—write again,
—Aunt Patience.

Clifton, Kans., Sept. 1, 1931 Dear Sirs: I will be glad to belong to your club. Please send me your pin and notebook as soon as possible.

Very truly yours, Edith Jurey.

Route 1.

Dear Edith:

Welcome to our Club—you, too, forgot to tell us your birthday date and age.

Please write us soon again and give us more details about yourself. I'll send you your book and pin as soon as I can.—

Aunt Patience. Dear Aunt Patience:

How are you? I am just fine. am going to join your club. My father is a member of the Farmers Union. I have read your letters for a long

HOW TO BECOME A MEMBER OF THIS DEPARTMENT Any boy or girl between the ages of six and sixteen, whose father is a member in good standing of the Farmers' Union, who writes a letter for publication, can be a member of this department, and is entitled to a pin. In order to receive a book, he must signify his intentions to study the lessons and send them in. We cannot send out books to those who do not intend to send their lessons. The address to which all Juniors should send their letters is: Aunt Patience in care of the KANSAS UNION FARMER, Salina, Kansas.

Junior Cooperators

Aunt Patience

Good bye,

Healy, Kans., Sept., 1931 old. My birthday comes on August Patience: 15 I am in the fifth grade. Dear Aunt Patience:
How are you? I am fine. This is the first time I have written to you. the first time I have written to you. I have made up my mind to join your club. Would you please send me a book and pin? I will try and send in the lesson. My birthday is December 27. I found my twin. She is Dorothy Embers, McPherson, Kans. I like to read the letters in the Farmers Union. Well, I will write again. I wrote to my twin. I have four sisters and Good bye, to my twin. I have four sisters and

three brothers. Well I will close. From your niece, Irene Roser.

Dear Irene:
We're so glad you're joining our Club.
I'll send your book and pin soon, but we are temporarily out of them and I'll have to wait until we get some more. Have you heard from Dorothy yet? Congratulations upon finding your twin so soon.

Good bye,

Dear Aunt Patience:

How are you? I am fine. I am 10 years old. The pin and book is pretty. My birthday is on March 12. I have a brother in the third grade. I would like to join your club so please send me a book and pin soon.

Helen Preiling.

Dear Helen, Leonard, Mary, Albina and Albert:

I'll answer your letters all together, as you're all just joining our Club, and you all wrote at once. Welcome to our Club, all of you—please write me again, and be sure to let me know when you find your birthday twins.—Aunt Patience.

Erie, Kans., Oct. 2, 1931

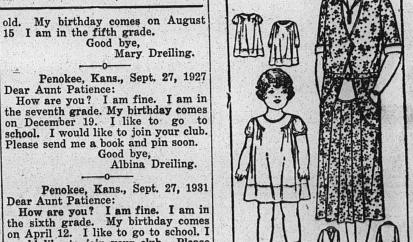
Dear Aunt Patience.

Penokee, Kans., Sept. 27, 1931.

Dear Aunt Patience:
How are you? I am fine. I am 8
years old. My birthday comes on
September 15. I would like to join
your club so please send me a book
and pin soon.

Good bye,
Leonard Dreiling.

I haven't wrote to you for so long
I thought I would write you a few
lines. How are you? I am O. K.
Aunt Patience, you never did send my
cousin Joye a book and pin. She is
still waiting for it. You know I never
have found any lesson and I joined
in August. While I think about it I
got a letter from my twin and I
answered it and got another one from her. Her name is Hilda Wagner,



7308. Girls' Dress
Designed in Sizes: 1, 2, 3, 4
and 5 years. Size 8 requires
1% yard of 29 inch material if
made with the puff sleeves.
With long sleeves 1% yard. To
finish with bias binding requires
1 yard 1% inch wide. Price 15c.

7308

7004. Ladies' Morning Frock.
Designed in Sizes: 88, 40, 42,
44, 46, 48, 50 and 52 inches bust
measure. A 46 inch size, (with
short sleeves) requires 4%
yards of 35 inch material. With
unit length sleeves 4% yards wrist length sleeves 4% yards will be required. For contrasting material % yard 35 inches wide is required. Price 15c.

Poultry Production REDUCES Farm Service

> HE USE of electric light during the short days gives the hustling hen more time to eat and drink enough each day to produce more eggs during the period of higher prices. The use of electric light hastens the moult of hens and the maturity of pullets.

Experiments have definitely shown that warmed water induces greater consumption of water, thereby stimulating egg production. 'An electric water warmer provides water at proper temperature automatically, safely and economically.

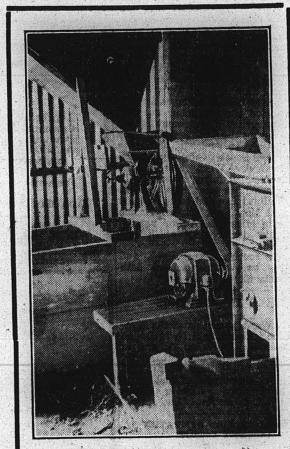


Above-Flock of 700 pullets under lights on the farm of Riddle and Turner near Parsons, Kansas. Mr. Riddle says, "By the use of electricity, I have made money on poultry during the past year."

Ultra violet ray lamps furnish health-giving sunlight during the winter months, thereby improving vitality of producing hens, and the hatchability of their eggs. This means stronger chicks.

A small feed grinder operated by a motor of from one to two H. P. grinds the feed when it is needed at a very low cost. It can be done automatically, thereby eliminating much of the labor of preparing feeds.

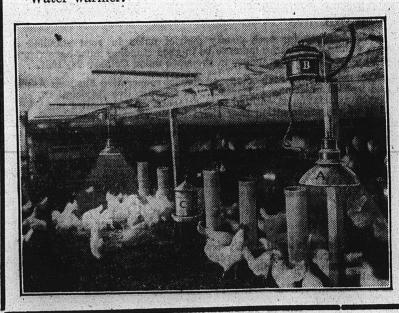
Electric service is not a magic cure all for poultry troubles. It does reduce labor costs, fire hazards and its proper use stimulates production. It gives the good flock owner a better chance to capitalize his efforts in proper feeding, housing and prevention of disease.



Above-Mr. S. E. Hood of Madison, Kansas says about his small feed grinder, "with the use of the small grinder and 1/2 H.P. motor, I can grind 8 bushels of feed per hour."

If you do not have electric service, get in touch with your Power Company concerning the availability of electricity for your farm. You will be furnished complete information and your inquiry will not obligate you in any way.

Below-Ultra Violet Ray Lamps and electrically operated water warmer in the laying house. (a) Ultra violet ray lamp. (b) Lamp operating unit. (c) Water warmer.



-PUBLISHED BY THE-

Electric Public Service Companies of Kansas

time. I sure enjoy reading them.

I am 14 years old. My birthday is Oct. 2. Have I a twin? I graduated from common school when I was 12 years old. Please send me a book and pin. I will send in my lessons. I have two sisters and four brothers. My two sisters are married. Their names are Vida and Lida. Lida has two sweet little boys. Their names Care Emil Schmeiller.

going to school. I am in the sixth disk time, let me know.—Aunt Patience.

Gollyer, Kans., Oct. 9, 1931.

Collyer, Kans., Oct. 9, 1931.

Collyer, Kans., Oct. 9, 1931.

Dear Aunt Patience:

How are you yet? I am just fine.

I thas been a long time since I wrote to you. How are you? I am all right. I got my brother Frank to join but didn't get a star after my join but didn't get a star after my name in the membership roll. Cot. 2. Have I a twin? I graduated from common school when I was 12 by cars old. Please send me a book and pin. I will grad and harves to sisters are married. Their names are Vida and Lida. Lida has two sweet little boys. Their names are Vida and Lida. Lida has two sweet little boys. Their names are vida and Lida. Lida has two sweet little boys. Their names are related and Harve? Three of the part of them graduated transport of them graduated transport of the part of them graduated transport of the part of the part of them graduated transport of the part of them graduated transport of the part of th

Penokee, Kans., Sept. 27, 1931

Dear Aunt Patience:

How are you? I am fine. I would How are you? I am 11 years

Penokee, Kans., Sept. 27, 1931

Yates Center, Kans. I will watch for the lessons. About how long are they and what is the heading of them? We have quite a membership roll, don't have a membership roll, don't have quite a membership roll, don't have a membership roll, don't hav

You were lucky to find your twin so quickly—have you written to her yet? I'll send your book and pin as soon as I get them. Write us again and tell us more about yourself.—Aunt Patience.

R. E. Eox Z.

P. S. Aunt Patience, my brother years old. My teacher's name is Miss Meier. My sister Mary Frances told pin yet. Will you please send them? I will close with love.

Yours truly,

Dear Ida Maye:

Dear Ida Maye:

pin yet. Will you please send them?

Ida Maye.

Dear Ida Maye:

It makes me feel awfully bad to think that neither of your twins has replied to your letter. Perhaps they will, yet and have just been slow about answering.

Henry's book and pin were sent some

me to join. I will close with love.

Yours truly,

Care of Adam J. Walters.

Dear Irvin:

We're glad you're joining our Club—
and I hope you'll like being a member.

Watch for your twin—I think you'll find

Yours truly, Margaret Schmeidler.

Margaret Schmeidler.

We're glad to add your name to our Membership Roll, and I hope you'll read the letters each week, write to some of the Juniors, and send the letters in. Your book and pin will be sent soon. I imagine your kittens are sweet—they're almost grown up by this time, I expect!—Aunt Patience.

GRAIN AND HAY MARET REVIEWS

Wheat Markets Maintain a Firmer Tone. Feed Grains and Flax

kets and a better export inquiry for North American wheat, according to the Weekly Grain Market Review of the Weekly Grain Market Review of the Saine the United States Bureau of Agricul- ly good at Minneapolis-St. Paul deturned Economics. Feed grains were barely steady with demand generally at the latter market. A total of 89 ing wheat and other feeds, Local buybarely steady with demand generally at the latter market. A total of 89 dull and hardly sufficient at some cars received at Kansas City during markets to absorb the moderate offerfor linseed oil.

last year produced about 52 per cent of the estimated world wheat crop, exclusive of Russia and China, totaled 1,836,000,000 bushels against 1,995,-000,000 bushels produced in the same countries in 1930. The Canadian crop is placed at 271,000,000 bushels compared with 398,00,000 bushels in 1930. The European crop, exclusive of Russia, now appears to be 15 to 20 mil-was in prospect at the first of October, lion bushels greater than last year. according to the official estimate. The Recent reports confirm previous indi- warm weather in September favored

despite the increase in acreage. The domestic wheat market situal age except in some northern areas, tion was slightly firmer influenced by Husking is now under way throughout small receipts and a fairly active mil! the Corn Belt States. Production in demand. Seeding of winter wheat is the Corn Belt is placed at 1,839,000, practically completed in Kansas ex-000 bushels or approximately 300,000, cept in the western third of the State 000 bushels over the 193 crop. The where it has been delayed by dry soil | crop in Ohio, Indiana, Illinois, Mich-

twice the arrivals. Prices advanced 000,000 bushels. Production in 3-4c with ordinary protein No. 1 hard seven Corn Belt States west of the winter quoted at that market at 43- Mississippi River is only slightly 44c October 16. No. 2 hard winter or- larger than last year and is estimated

KANSAS, OCTOBER 28, 29, 30, 1931.

Beloit on October 28, 1931 at 10:00 a. m.

of the annual meeting.

OF THE ANNUAL MEETING.

This is to Certify that Farmers.

in good standing of

on October 28, 1931.

8:30 A. M. Music.

Notice to Members

The Board of Directors of the Farmers Educational and Co-operative Union will hold a meeting on Tuesday morning, October 27, 1931 at 10:00 a.m.

Wednesday morning, October 28, 1931 at 10:00 a. m., the Farmers Union

will convene in annual session and with a few intermissions will continue in

BASIS OF REPRESENTATION

3. One delegate for each county or district cooperative Business Association and in case of county Farmers Union Co-operative Associations, each unit of such association is entitled to a delegate. All delegates must have

A delegate must be a member in good standing of the organization he is elected to represent at the Annual Meeting.

NOTE: If the delegates will kindly mail in their credentials then we can list them and thereby assist the credentials committee and make the work much less for them than it will be if the delegates bring in their credentials

DELEGATES' CREDENTIALS

The Farmers' Educational and Co-operative Union of America

P. O. Address ..

P. O. Address.

PROGRAM

Friday, October 30, 1931

Voting for Officers begins at 8:00 A. M.

9:00 A. M. Invocation, Rev. R. R. Kaiser, Christian Church.

(continued from page 2)

ers Union.

Adjournment.

Discussion.

DELEGATES ARE REQUESTED TO SEND THEIR CREDENTIALS

C. A. WARD, President. FLOYD H. LYNN, Secretary.

The Farmers Union Managers Association will hold its meeting on Tuesday, October 27, 1931 at 1:00 p. m.

Tuesday evening will be a general get-together meeting.

Friday morning will be election of officers.

credentials of the organization they claim to represent.

ket requirements. Local retailers, tively slow sale with discounts often industries taking much corn at that Estimates of the 1931 wheat production in 28 foreign countries which ance was good until the close of the week, when demand became draggy and prices of medium grades declined

50 cents to \$1.00 per ton. CORN Corn markets were barely steady cations that the production in Russia maturing and drying of the crop but this year will not equal that of 1930, reduced yields in some Western States. The crop matured without frost dam-The smallest movement on the crop igan and Wisconsin was about 350, was reported at Kansas City where 000,000 bushels larger than last sea-out-shipments amounted to nearly son and totaled approximately 789,

Iowa, Missouri, and Kansas more than offset heavy reductions in other States

Barely Steady

HAY MARKET IRREGULAR

Domestic wheat market maintained a firm tone during the week ending of the markets mostly held about light receipts, stronger foreign marging the receipts, stronger foreign marging the markets mostly held about steady with moderate to light offers and a better export inquiry for light request. Demand continger in fair request. The Kansas of the moderate of independently firm and prices advancting independently firm and prices advancti ers, however, readily absorbed the light offerings. No. 2 white was quoted October 16 at 41-42c, yellow at 32-Flax held about unchanged with crush-er inquiry dull because of slow demand fered the principal outlet for the top Demand was rather slow at Omaha grades. Lower grades were compara- with neither Pacific Coast buyers nor

> The oats market remained dull and featureless. The crop is now placed at 1,173,999,000 bushels or about 184,-000,000 bushels below last year's outturn. The quality of the crop is below average and much poorer than last season. Marketings continued relatively small but both local demand and shipping inquiry was also dull at most points. Prices were barely steady with No. 3 white oats quoted at Chicago, October 16, at 22-23½, at Minneapolis at 21%c, 22%c, at Duluth at 23 3-4c, 24 1-4c at St. Louis at 22c, at Cincinnati at 22c at Kansas City at 23½c 24½c and at Omaha at 21¼c per bushel. No. 2 red oats were quoted at Fort Worth at 23-24 deliv ered Group III rate points.

Hay markets, although slightly irregular, averaged about steady during the week ending October 16 according to the Weekly Hay Market Review of the United States Bureau of Agricultural Economics. Offerings ranged from moderate to light and were in fairly good demand. Pastures are generally in need of rain throughout the South and from the Central Rocky Mountain region westward, but CALL FOR THE TWENTY-SIXTH ANNUAL MEETING OF THE KANSAS DIVISION OF THE FARMERS EDUCATIONAL AND CO-OP-ERATIVE UNION OF AMERICA. WHICH WILL DE HELD AND CO-OP-

The October 1 estimated of 88,352, The Kansas Division of the National Farmers Union will convene at United States this year is slightly benit on October 28, 1931 at 10:00 a. m. production in any previous season since 1913. The tame hay crop was estimated at 79,292,000 tons of which 25,537,000 tons were alfalfa. The September 1 estimated of 9,060,000 tons of wild hay was not changed. The comparatively light outturn of hay this year is largely due to the drought which has affected most of the area from the Pacific Coast east as far as session until all the business necessary to come before the meeting is Michigan, Kansas and Texas. The

quality of the 1931 hay crop as a whole was reported slightly below average. Timothy prices were somewhat ir-Thursday morning the Convention will proceed to nominate its officers regular during the week ranging from and two directors. One director from each of the Fourth and Fifth Districts. barely steady to somewhat lower in the East and South to slightly strong-Delegates to the Farmers Union annual meeting are requested to have er in the Central West. The Boston their credentials in the hands of Secretary Lynn five days before the date market remained fairly steady with small offerings in very light demand Prices declined from 50 cents to \$1.00 per ton at New York City with some increase in offerings. A fair portion 1. One delegate for each local union in good standing in the State Union, was of low quality hay which sold

Arrivals continued very light and 2. One delegate for each county district union in good standing as above. A county and district union to be in good standing must have five or more local unions in good standing in the state union October 24, 1931. quotations were unchanged at both Kansas City and t. Louis.

WARD IN MEETINGS

Cal A. Ward, president of the Kansas Farmers Union, will be in Dodge City Wednesday, October 21, and in Hutchinson on Wednesday, October 22, participating in meetings which will be called for the purpose of furthering TO FLOYD H. LYNN, STATE SECRETARY, SALINA, KANSAS, AT the development of the Union Oil Co. LEAST FIVE (5) DAYS BEFORE THE DATE SET FOR THE OPENING program in that section of the state.

RESOLUTIONS OF SYMPATHY

October 9, 1931
Whereas—Death having entered our ranks and removed from our midst our brother W. C. Blessel, an earnest loving member in our local Farmers Un-

ion activities.

Therefore—Be it Resolved: that we the members of Cedar Head Locals, extend to the bereaved wife and relations, our heartfelt and sincere sympathy in this their hour of sorrow; be it further resolved that a copy of these resolutions be mailed to Mrs. Biessel and a copy mailed to the Kansas Farmers Union paper for publication, and a copy spread on activities. mailed to the Kansas Farmers Union paper for publication, and a copy spread on the minutes of the meeting.

Mrs. F. C. Miller

Mrs. J. R. Hill

Mrs Harry Smith.

RESOLUTIONS OF SYMPATHY

Whereas, death has again entered our ranks and removed from our midst, our friend and brother, Roy Swanson, son of our highly esteemed members Mr., and Mrs. O. A. Swanson, Therefore be it resolved that we the members of Center Hill Farmers Union Local No. 1147, here-by extend our Sincere and heartfelt sympathy to Brother Swanson and family, sympathy to Brother Swanson and family, in this time of Sorrow and bereavement.

Be it further resolved that a copy of these resolutions be sent to the bereaved family; a copy be sent to the Kansas Union Farmer for publication, and one copy be placed upon the minutes of our local.

Emil Samuelson.

E. G. Kannup.

R. N. Samuelson.

Committee

Committee RESOLUTIONS OF SYMPATHY

8:45 P. M. Address, Hon. W. P. Lambertson, Vice-President Kansas Farm

(Delegate)

Secretary

(Alternate) who are members

were elected as delegates to the Twenty

(Wabaunsee County)
Whereas, God in His Infinite Wisdom has seen fit to remove our brother and esteemed member Fritz Laging.
Be it therefore resolved; that we the members of Lone Cedar Local 1864 extend our heartfelt sympathy to his family in their time of sorrow and bereavement:

ment;
Be it further resolved that a copy of these resolutions be sent to the bereaved family and a copy be spread on the minutes of this meeting and one copy forwarded to the Kansas Union Farmer or publication Emil Redmond L. A. Tenbrink Geo. Kraus.

Committee. Geeorge Sommer, Seoy.

MUCH INTEREST IN THE ANDERSON COUNTY MEETING

(continued from page 1) terest is being felt in Anderson coun-Carl E. Clark, McPherson

Carl E. Clark, McPherson
establishment of a branch creamery George Dean, Beloit plant at Colony. The opinion was ex-

TAX RELIEF DEPARTMENT

By JOHN FROST, Blue Rapids, Kansas

A SURPLUS INCOME TAX FOR HARD TIMES

equitably be met by an issue of bonds. Another method by which an in-

come tax deficit in hard times may be met, is by the levying each year of

an income tax rate slightly in excess of estimated budget needs, and thus

build up year by year in normal and prosperous years a surplus to tide over

wise course? A 5 per cent to 10 per cent surplus tax each year would build

up a fund to overcome any loss of revenue by an income tax in lean years

This is far better than to increase tax levies in times of adversity. The

should be invested in its own bonds, thus reducing its own debt.

In the previous article it was shown that a bond issue in hard times is

the years of adversity.

at 1,050,142,000 bushels. Increases in Increase in Incre

MAKEI KEVILWS

Iowa, Missouri, and Kansas more than offset heavy reductions in other States in this area. The average yield this 12.50 per cent protein at 46-50c, and 13 per cent protein at 46-50c, and 13 per cent protein of the wheat receipts a veraged 12.22 per cent. Receipts a to Omaha mills and elevators.

The Kansas City Corn market was receipts a to Omaha mills and elevators.

Prairie markets mostly held about steady with moderate to light offerings in fair request. Demand continued very light at Chicago but was fairly good at Minnearolis-St. Paul devery light at Chicago but was fairly good at Minnearolis-St. Paul devery light at Chicago but was fairly good at Minnearolis-St. Paul devery light at Chicago but was fairly good at Minnearolis-St. Paul devery light at Chicago but was fairly good at Minnearolis-St. Paul devery light at Chicago but was fairly good at Minnearolis-St. Paul devery light at Chicago but was fairly good at Minnearolis-St. Paul devery light at Chicago but was fairly good at Minnearolis-St. Paul devery light at Chicago but was fairly good at Minnearolis-St. Paul devery light at Chicago but was fairly good at Minnearolis-St. Paul devery light at Chicago but was fairly good at Minnearolis-St. Paul devery light at Chicago but was fairly good at Minnearolis-St. Paul devery light at Chicago but was fairly good at Minnearolis-St. Paul devery light at Chicago but was fairly good at Minnearolis-St. Paul devery light at Chicago but was fairly good at Minnearolis-St. Paul devery light at Chicago but was fairly good at Minnearolis-St. Paul devery light at Chicago but was fairly good at Minnearolis-St. Paul devery light at Chicago but was fairly good at Minnearolis-St. Paul devery light at Chicago but was fairly good at Minnearolis-St. Paul devery light at Chicago but was fairly good at Minnearolis-St. Paul development of the protein of the same price at 25.6 bushels. On the farmers Union and its protein the the county was a time when the action that the county was clearning in Anderson county. If

JUST SUGGESTIONS (continued from page 1)

It occurs to me that the welfare and protection of all the people was the paramount mission of our government, and should be of any government; but those on whom the nation depends most, the laboring and agricultural classes have been lost sight much better than a bond issue in prosperity, and that any deficit in revenue of and like the Israleites of old, have in hard times from an income tax could very properly and profitably and just been wandering through the wild-

666

This surplus should be invested in safe and liquid securities, so that in LIQUID OR TABLETS time of need it can be cashed and used to pay the expenses of the state or Relieves a Headache or Neuralgia in 30 minutes, checks a Cold the first day, and checks Malaria in municipality. If the state or municipality has a bonded debt, this surplus It is considered very proper for an individual to lay by savings for rainy day. Why should not a government or a municipality take the same

666 Salve for Baby's Cold

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Farmers Union Co-Operative Creamery Association Wakeeney, Kansas Kansas City, Mo.

> Price List of Local Supplies

Application cards....20 for 5c Credential blanks....10 for 5c Dimit blanks......15 for 10c Constitutions Local Sec'y Receipt Books 25c Farmers Union Buttons 25c Farmers Union Song Leaf-

lets, per dozen......10c Secretary's Minute Books 50c Business Manuals, now used instead of Ritual, each....5c Farmers' Union Watch Ladies Auxiliary Pins......50c

Cash Must Accompany Order. This is Necessary to Save Expense in

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YOUR OWN FIRM

Your own organization naturally will do more for you than some one not interested in you. You get your part of the profits returned to you from the Farmers Union firm.

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Be sure to get your order in before prices take another advance. If your freight rate is favorable, try a car of deepest mined Henryetta Oklahoma Fancy Lump or Fancy Egg.

The Farmers Union Jobbing Association

1140 Board of Trade

KANSAS CITY, MO.

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