



THE KANSAS UNION FARMER

Co-operation

Education

Organization

NUMBER 16

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SALINA, KANSAS, THURSDAY, AUGUST 21, 1941

DEAN CALLS DISTRICT CONVENTION MEETINGS

T. B. DUNN RESIGNS MANAGERSHIP OF THE AUDITING ASSN.

DIRECTORS SELECT E. C. BROMAN AS NEW MANAGER OF AUDITING ASSOCIATION

Resignation Effective September 30th, Concluding 18 Years of Service to Farmers Union

Salina, Kan., Aug. 18—It is with deep regret that the Farmers Union State office announces the resignation, effective September 30th, of Mr. Thomas B. Dunn, Secretary-Manager of the Kansas Farmers Union Auditing Association of Salina, Kansas.

Mr. Dunn has served the Kansas Farmers Union Auditing Association since December, 1920, and has managed the Auditing Association since June, 1923.

Coming to Kansas direct from Scotland, his native land, in October, 1919, he acted as Office Manager and Accountant for the Salina Daily Union, became acquainted with Maurice McAllister, then President of the Kansas Farmers Union, and through that connection joined the staff of the Auditing Association.

Mr. Dunn has acted during these years as guide, philosopher and friend to the Cooperatives in this territory, using his experience as a cooperativist in the "Old Country," for the benefit of the members with whom he came in contact here. He has never been known to dodge the responsibility of his office for an easy way out, but has been a stickler for things being done "according to Hoyle," and the reaction may be seen today in the confidence which he has retained throughout the membership of the Kansas Farmers Union, and other clients.

Being a "canby Scot," he has run his personal affairs in such a way that today he is in a position to take life a little easier, and intends to relax for a while.

Mr. Dunn has audited all the Farmers Union state-wide activities since becoming manager of the Auditing Association and knows their problems intimately. He regrets to sever his connection with the Farmers Union, but he feels that the growing responsibilities of the office call for the promotion of younger men.

Mr. E. C. Broman, who has been on the Auditing Association staff since 1931, has been selected by the Directors as Mr. Dunn's successor.

Perhaps the thing that explains most simply Mr. Dunn's success as manager of the Auditing Association, and as friend and counselor of the Farmers Union of Kansas, can best be understood when the

(Continued On Next Page)

U. S. FARM CASH MILK INCOME MAKES NEW TEN-YEAR HIGH

New York, Aug. 20—Dairy farmers' cash income from milk for the first six months of 1941 reached the highest total in more than a decade and was almost double the low of 1933, according to the Milk Industry Foundation.

U. S. farm milk income during January-June 1941 of \$388,000,000 represented an increase of 18.09 per cent over the same period of 1940 when farm cash income from milk was \$328,000,000. This increase was greater than that for all other farm products combined, which registered a rise of 17.09 per cent for the six months.

June 1941 farm cash milk income stood at \$182,000,000, or 31.88 per cent above June of last year and 4.60 per cent above May 1941. Prospects indicate that milk income will continue sharply higher than a year earlier.

Resigns



T. B. DUNN
Mgr. F. U. Auditing Association

DEBT BILL TO HOUSE

FARM INDEBTEDNESS MAY BE ADJUSTED AND REFINANCED

Drastic Changes Planned in Operation of Federal Land Bank System

The new farm adjustment bill was introduced in the House of Representatives on July 16 by Congressman Fulmer of South Carolina who is chairman of the Committee on Agriculture, and by Congressman Pierce of Oregon, also a member of the committee.

It is quite usual for an identical bill to be introduced by more than one congressman. The bill as introduced by Congressman Fulmer is H. R. 5336 and by Congressman Pierce, H. R. 5346. A copy of the bill may be secured by writing either congressman. Some changes in the bill, as originally drawn, were made in order to satisfy farm groups other than the Farmers Union. The bill as drawn, however, would make drastic changes in the operation of the Federal Land Bank System, the most important change being that it provides a method for adjusting and refinancing farm indebtedness. If we can get this measure passed by the Congress and signed by the President within the next year, more will have been accomplished for the security of the great majority of farmers in the United States than has resulted from the enactment of any other farm relief measure. The title of the bill reads as follows:

A Bill

To provide for improving the functioning of the co-operative features of the Federal land bank system; to establish a method for relieving Federal land bank borrowers of stock liability; for organizing the Federal land banks and the national farm-loan associations as membership corporations and for placing Federal land banks on a self-supporting basis and increasing the functions and responsibilities of national farm-loan associations; to establish a method for determining the interest rates on Federal land bank and the Land Bank Commissioner loans; to provide for refunding and guaranteeing certain bonds of such banks; to establish a method for adjusting and refinancing agricultural indebtedness; to provide for limiting and taking of deficiency judgments by Federal land banks and by the Federal Farm Mortgage Corporation; and for other purposes.

MAILING LIST OF LIVESTOCK CO-OP. TO RECEIVE PAPER

EACH CUSTOMER ON LIVESTOCK MAILING LIST WILL RECEIVE PAPER

Information on Trends and Conditions Affecting Markets to Be Furnished

The Farmers Union Live Stock Commission Company, operating agencies on the Kansas City, Wichita and Parsons markets, has, for many years informed thousands of its customers of market conditions through direct and circular letters. This being a part of the service built to keep its customers posted. Beginning with the August 21st issue of the Kansas Union Farmer, the Farmers Union Live Stock mailing list each issue of the paper. Of course, current market information will not be printed, but the Monday's market before each issue will be used. Further, trends and conditions affecting markets will be furnished.

Representative sales and other items of interest will be printed in the space allotted to this department.

The Farmers Union Live Stock believes that this is an added service to its customers, as through this agreement with the Kansas Farmers Union office its customers will not only receive market information twice each month but will also receive a paper which is devoted to agriculture and its problems.

The space on page three will carry the Farmers Union Live Stock news in each issue. Look for it.

URGES COMPLETION

SECRETARY OF AGRICULTURE TESTIFIES IN FAVOR OF PLAN

Declares Seaway Project Necessary for Defense and Welfare of Internal Economy

Secretary of Agriculture Claude R. Wickard, testifying in favor of the St. Lawrence-Great Lakes Seaway Project before the House Committee on Rivers and Harbors this week in Washington, declared that the completion of the Project was necessary and essential to the proper development of our internal economy and its adequate defense. He said it would "increase our national security in times of crisis."

Pointing to the inadequate transportation facilities to meet all the needs of Agriculture, the Secretary said that "farmers need more adequate and cheaper transportation, and farmers are vitally concerned with national security."

Farmers don't want any such paralysis in transportation as took place in 1916 and 1917. The farmer is one of those who suffers most from a situation of that kind. Secretaries Stimson and Knox had previously testified that the project was a badly needed defense measure.

Secretary Wickard's testimony came as the rail and utility interests, who have opposed the project, were girding themselves for a last ditch stand against the project.

WILL FALL SHORT

"The United States government, in spite of the tremendous increase in revenue, will fall short of paying current expenses of government, exclusive of defense costs; by over \$2,000,000,000,"—George D. Aiken.

MARKET NEWS
FROM THE FARMERS
UNION LIVE STOCK
COMMISSION
COMPANY
WILL BE FOUND
ON PAGE THREE

FINISH ADDITIONAL SPACE AT TOPEKA F.U.J.A. ELEVATOR

GENERAL MANAGER WITHAM SHOWS COMPLETED STORAGE FACILITIES TO F.U.J.A. BOARD

Farmers Union Jobbing Association Elevator at Topeka Has Now Capacity of 1,250,000 Bushels

Salina, Kan., Aug. 16—The following board members of the Farmers Union Jobbing Association met in Topeka on Friday, August 15th, at the Board Room which is in the Elevator. J. C. Gregory, of Osborne, President of the Board; Homer Terpening of Voda, Vice-president; C. B. Thowe, Alma, Dale Wanamaker, Blue Rapids, Joe Erwin, Cicero and Pat Nash, Ellisworth.

H. E. Witham, who is General Manager of the Farmers Union Jobbing Association, is also Secretary of the Board.

A general inspection was made of the elevator and its new addition, which has just been completed. Owing to this is the second substantial addition which has been made to the elevator, since its original purchase. According to Government measurements, the capacity of the Topeka elevator is now 1,250,000 bushels.

The Board approved the addition as finished and stated that this additional space has been completely paid for.

Mr. George Bicknell is manager of the Farmers Union Jobbing Association Terminal Elevator at Topeka.

TO NYA MEETING

ESTHER EKBLAD, STATE JUNIOR LEADER TO REPRESENT FARM YOUTH

Committee Plans Meeting in New York City, to Discuss Present NYA Program

Washington, D. C., Aug. 8—Four young people under 25 years of age have been appointed by President Roosevelt to membership on the National Youth Administration. It was announced today by NYA Administrator Aubrey Williams.

The youth are: Miss Esther Ekblad, of Salina, Kansas, who will represent the interests of farm youth on the NYA Advisory Committee; Carol M. Levey, of Columbia, South Carolina, who will represent Negro youth; Miss Louise Morley, of New York City, representing the interests of city youth; and James R. Herington, Jr., an NYA project worker at College Park, Georgia, who is to be spokesman for NYA youth.

Miss Ekblad is Junior Director of the Kansas Farmers Union. These four youth members of the National Youth Administration will meet in New York City on August 28th, with Mrs. Franklin D. Roosevelt, Mr. Aubrey Williams and Mr. Charles W. Taussig.

The general subject for discussion will be "The Relationship of Youth to the Present Emergency and Post War Problems." The four young committee members will discuss with Mrs. Roosevelt and Mr. Williams their views regarding the present program of the National Youth Administration, together with suggestions as to ways and means by which the effectiveness of the advisory committee's activities can be extended.

CLAY COUNTY FARMERS UNION PLANS MEETING AUGUST 26

Night Meeting at City Park Will Follow District Convention Meeting Same Day

Nat'l. Pres. Patton Speaker
Salina, Kan., Aug. 17—The Clay County Farmers Union will have a night meeting in the City Park at Clay Center on August 26th.

State President E. K. Dean will introduce our national President, Jim Patton, who will speak from the Band Shell in the park. Everyone is invited to attend this meeting, which will follow the Convention Meeting of District One, on the same day, at Clay Center in the City Auditorium.

Mr. William Goetzler is President of the Clay County Farmers Union.

JUNIOR CAMP IS IN FULL SWING AT THE PONCA CITY PARK

CAMPERS LEARN MORE OF FARMERS UNION AS AN ORGANIZATION

President Dean and Many Farmers Union Leaders in Attendance

The fourth annual Kansas Farmers Union Junior Camp is in full swing at Ponca City, Oklahoma. Seventy Juniors are registered with seven counties represented.

The opening session was held Sunday evening with ice-breakers and get-acquainted games, introductions of staff and faculty members, and an inspirational cooperative talk by Father Adams of the St. Marys College.

Monday and Tuesday Dr. Gladys Baker of the Consumer Division, Council on National Defense, Washington, D. C., conducted classes on consumer-producer problems, and on Wednesday told the campers of economic and social conditions among farm families in the South. Dr. Baker has spent much time in the South and knows about conditions there from firsthand experience. She is also very familiar with farm living in the central states, having grown up on an Iowa farm.

E. K. Dean, President of the Kansas Farmers Union, will be at camp for the week's program.

John Vesceky who is well-known to Farmers Union members of many states will spend Thursday and Friday at the camp.

Classes in cooperatives have been held each day with T. E. Hall of the F.U.J.A. in charge. In the leadership class, under Esther Ekblad, direction campers are getting pointers in public speaking and are becoming better acquainted with the Farmers Union as an organization.

The hands-on table shows a gay panorama of color with fiber mats, bright yarn belts, and cork memory books nearing completion. The press table shows much activity with typewriters clicking and the mimeograph wheel spinning in order that the camp news bulletin will be out before the camp closes.

No time of the day escapes some kind of action. In between hours are spent with small committee meetings here and there—the student governing board, the model local meeting committee and others. On the last evening, Thursday, the camp session will reach its climax with a gay and colorful banquet.

The members of the camp staff are:

Seminars—Dr. Gladys Baker, Consumer Division, Council on National Defense, Washington D. C.; John Vesceky—(former Kansas National Farmers Union President) Farm Security Administration, Lincoln, Nebraska.

Cooperatives—T. E. Hall, Manager, Service and Information Department, Farmers Union Jobbing Association.

Leadership—Esther Ekblad, Director of Junior Education; Mrs. Helen Denney, Service and Information Department, Farmers Union Jobbing Association.

Boys' Dean—Ray Henry, Secretary, Kansas Farmers Union; Secretary-Librarian—Irene Kietzman, Junior Leader, Alta Vista, Kansas.

Handicraft—Helen Smith, Girl Scout Leader, Salina, Kansas.

Plant—Mrs. Merle Tribbey, Junior Leader, Winfield, Kansas.

Program Director—Dining Room Manager—Maxine Zimmerman, Junior, Belle Plaine, Kansas.

Camp Director—Esther Ekblad, Director of Junior Education, Kansas Farmers Union, Salina, Kansas.

With Your State President

Salina, Kan., Aug. 16—E. K. Dean, State President of the Kansas Farmers Union, was speaker at a night meeting on August 13th, of the Farmers Union of Jewell County, at Mankato, Kansas.

Thursday, August 14, Mr. Dean met with the Board of the Mitchell County Farmers Union, at Beloit, Kansas.

From Beloit, Mr. Dean went to St. Joseph, Missouri, on Friday, August 15th, he spoke at a picnic meeting of the Missouri Farmers Association at Maysville, Missouri. It has been customary for several years for the Farmers Union Live Stock Commission Company at St. Joseph, to furnish the speaker for this picnic. Mr. Paul Steele, Manager of the Livestock Commission Company at St. Joe, asked Mr. Dean to be this year's speaker.

Monday, August 18th, Mr. Dean will leave for Farmers Union Camp at Ponca City, Oklahoma, where he will attend the camp sessions during the week.

Speaker



JIM PATTON
National President Farmers Union

A PRICE CEILING?

MAXIMUM FARM RETURNS WOULD BE SET BY PRICE CONTROL BILL

Government Fears Inflationary Farm Prices Which Will Lead to Land Speculation

Washington, D. C., Aug. 7th, Special)—The most controversial question in the price control legislation now being considered by Congress is whether or not to place any ceiling upon farm prices. After several warnings that price controls would become necessary, Price Commissioner Leon Henderson yesterday told a House Committee, opening hearings on emergency legislation, that the country stands on the brink of inflation.

The farm bloc in Congress, unwilling to allow farm prices to be frozen at their present levels, secured a compromise when they forced the Administration to recommend a ceiling of 110 per cent of parity, or the commodity price existing on July 29, 1941, whichever is the higher. Many Congressmen feel that no ceiling of any kind should be placed upon farm prices at this time, while others, including Senator Bankhead and Chairman Steagall, of the House Banking Committee are urging that there be a 120 per cent parity top.

Farm prices as of July 15th, based upon the present parity formula showed 12 major commodities above parity, eight of them above 110 per cent of parity, while corn, wheat and cotton were still well below parity. These percentages are as follows: Maryland tobacco 188; wool 149; beef cattle 127; corn 120; hogs 117; veal calves 114; butterfat 112; chickens 111; hogs 106; fluid milk 102; rice 102; eggs 100; cotton 87; corn 81; wheat 73; and oats 62. Although parity might be redefined so as to be higher on certain commodities, by the very nature of the parity idea such changes would automatically lower all other farm commodities.

Afraid of Inflation

Government farm economists are definitely afraid of inflationary farm prices which would lead to speculation in land, such as occurred during the last World War, but believe that prices should be allowed to go somewhat above parity in order to "average out" at parity. Despite the fact that farmers have lost the equivalent of at least a full year's parity income, as parity is now calculated, during the last ten years, there is little support to allow them to make up this loss during the coming emergency period.

The 110 per cent—July 29th top, if accepted by the Congress, would allow considerable increases in the prices of the basic commodities but would prevent any further rise in butterfat and other commodities now over 110 per cent of parity. This would tend to prevent the necessary expansion of production in those products being sent to Britain, and might make necessary special subsidies to farmers to divert production into those commodities.

All parity figures for price control purposes would be determined and announced by the Secretary of Agriculture, but any cracking down would be directed towards those specific commodities which the government is buying or loaning against.

Parity Formula Hearings Held

Until recently parity prices actually were used by the federal farm programs only for the basic commodities, but now that purchases are being made of many products, a demand has arisen for recalculation of parity on non-basic commodities. Recent legislation directed the Secretary to estimate for the non-basic commodities a price equivalent to the 85 percent minimum commodity loan on basic crops. Dissatisfaction with the parity price for cotton, now that cotton prices are approaching parity, caused cotton Congressmen to join livestock, fruit and vegetable producers who are disgruntled with the formula, in an effort to find a new formula which would raise parity for all commodities. Despite some improved data on the farmers' share of the national income, and the prices paid

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STATE PRESIDENT URGES ALL MEMBERS ATTEND SESSIONS

NATIONAL PRESIDENT JIM PATTON TO ATTEND ALL FIVE DISTRICT MEETINGS

Every Farmers Union Member Given Opportunity This Year to Help Draft Our Farm Program—President Dean Will Also Attend Each Meeting

SALINA, Kan., August 17—Because of the serious farm problems which are confronting Agriculture this year, the directors and officers of the Farmers Union of Kansas wish to give every member a chance to express his opinion as to the problems and their possible solutions.

For this reason, District Convention meetings for the five Farmers Union Districts have been called, at the following places:

August 26, District No. 1, Clay Center Kan., at the City Auditorium.
August 27, District No. 2 at Stockton, Kan., Court Room, Court House.
August 29, District No. 5, at LaCrosse, Kan., at the Court Room, Court House.
September 1, District No. 4, at Newton, Kan., in the City Auditorium.
September 2, District No. 3, at Iola, Kan., at the Kelly Hotel.

Mr. Jim Patton, National President of the Farmers Union will attend and will speak at all meetings. Mr. E. K. Dean, State President of the Farmers Union of Kansas, will also attend every meeting and will preside.

The meetings will be called to order promptly at 10:00 a. m., there will be a recess from 12:00 until 1:00 for lunch, and will adjourn at 5:00 p. m.

This is the first time, in the history of the Farmers Union of Kansas, that pre-convention district meetings have been held for the purpose of allowing the membership to help draft our farm program which will be voted on at the state convention.

Committee Will Be Elected at Each District Meeting

At each district convention meeting, a committee will be elected to represent that district in a conference with the State Board of Directors immediately following the district conventions. The number of persons on the committees from the various districts will be determined by the number of members in the Farmers Union in that particular district.

In this manner, it is planned that the membership of the Kansas Farmers Union will be adequately and fairly represented in the conference with the directors. There will be one delegate allowed for each two hundred paid up members in the Farmers Union in the district.

Attendance of All Farmers Urged

The importance of attendance at these meetings cannot be over-emphasized. Every farmer is interested in the future of the farming industry in America. This year, the Kansas Farmers Union wishes to draft a farm program to be considered by our entire membership on the last day of our State Convention, and which will be voted on by the delegates.

Kansas Farmers Union Soon Ready to Write Automobile Insurance

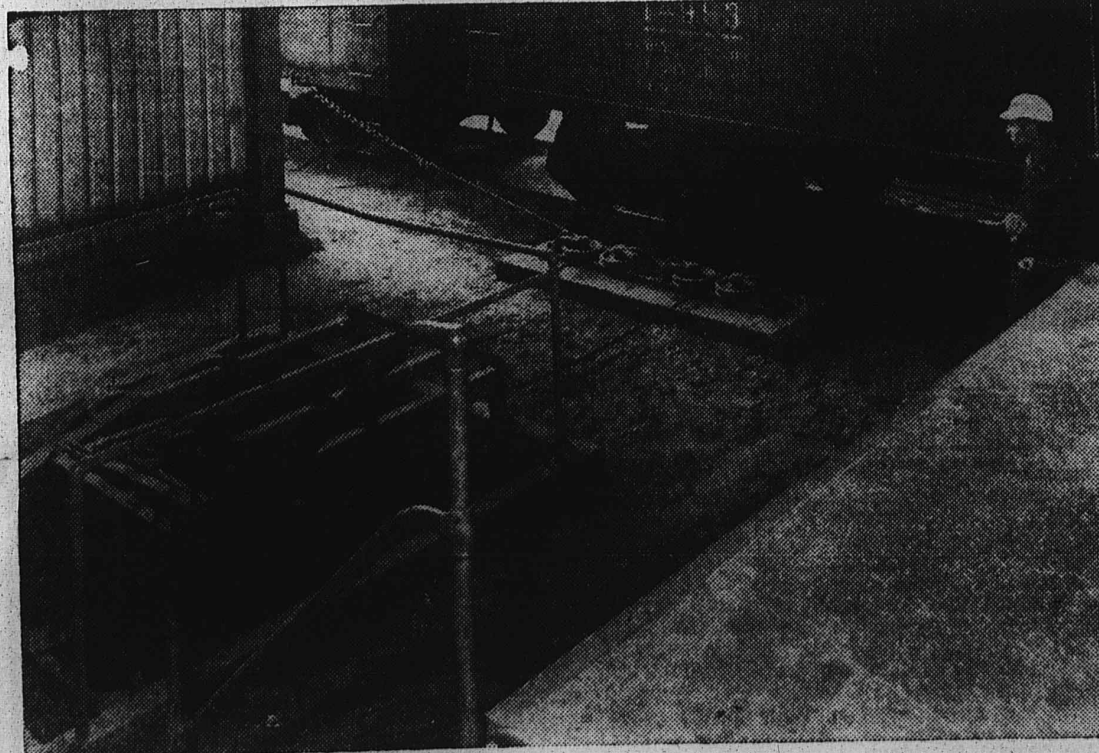
The insurance program is being made available through an arrangement with the Lumbermens Mutual Insurance Company, which is one of the largest Mutual Insurance Companies in the Automobile Insurance Business.

All of the details for the insurance program have not been worked out yet, but will be completed soon. There have been no agents appointed yet, but this work will start sometime in the near future. Several managers of cooperatives and Local secretaries of Farmers Union Locals have already expressed their desire to become agents, and as soon as the details have been worked out the appointment of agents will begin. Any of you who are interested in acting as agent for this new insurance please write the State office.

The rates available under this new program are considerably under the board rate for the same type of insurance and will effect a great saving to Kansas Farmers in their insurance costs.

Watch the columns of this paper for further information in regard to the Automobile Insurance program.

Farmers Union Terminal Elevator at Topeka



Arlie Mustoe, Elevator superintendent at the Farmers Union Jobbing Association Terminal Elevator in Topeka, switches on the car pulley to bring the car up to the elevator to be unloaded. The new 250,000 bushel addition to the elevator is completed now and brings the storage capacity there up to 1,250,000 bushels. Stop in and see your facility whenever you are in Topeka.

Junior and Juvenile Department

ESTHER EKBLAD, Director

Junior Motto: "He Loves His Country Best Who Strives to Make It Best"

FRONTIERS
There is much space still to explore and conquer.
Between these old seas, on this well known ground.
The world is wide as always, and as always
Wider than the world is found.

Last league of water sailed, last island settled.
Still must explorers voyage hardy-hearted,
Peace is a country yet unknown, and plenty,
Has been discovered but is not yet charted.

Marie De L. Welch.

CAMP IN SESSION
Two weeks ago we wrote suitcases were packed for the trip to the All-State Camp in the Black Hills. Now we are in the midst of packing for our own state camp. In the cars that go to Ponca City there will be books and pamphlets for the camp library, the mimeograph, typewriters and the many other things that are needed when the Farmers Union goes camping.

GROWING UP
The camp registrations this year reveal that the Junior movement in Kansas is growing up a bit. We know this to be true because the younger brothers and sisters of former campers are enrolled. This trend is also an indication that many of our Juniors are leaving the Junior age and will soon be full-fledged Farmers Union members.

ALL-STATE REFLECTIONS
"From the hills I gather courage" are words from a song often sung at the All-State Farmers Union Camp held in the Black Hills of South Dakota. In the midst of a bleeding and confused world the fellowship with people who can still keep past the cloud of gloom and smoke to the building of a better and happier world is very uplifting. So the environment of the tall pines, the majestic hills, and the company of alert thinking farm folk gave us a new confidence and encouragement for the days ahead.

Present at the camp to help us in finding direction and clarification for our thinking on present day problems of international scope were instructors well-versed in governmental policies and foreign relations, and several of our own national Farmers Union officials. Most helpful was the class of

Farmers Union History and organization mechanics conducted by Chester Graham, our former National Junior Leader. How can we continually strive to build a more serviceable organization if we do not know how that organization operates?

KANSAS JUNIOR DESCRIBES THE ALL-STATE CAMP
Finds Attending Camp an Interesting and Valuable Experience
(Miss Zimmerman is a Kansas Junior who has attended all of the Kansas State Camps and will be a member of the Camp Staff at the Farmers Union Camp at Ponca City.)
All State camp was even more than I had anticipated. From the class conducted by Dr. Shepherd, the national Junior leader, we learned about our foreign policy toward the Far East, Europe, and Latin America. The last two days of his class he gave us some tips on discussion technique. We learned about our foreign policy toward the Far East, Europe, and Latin America. The last two days of his class he gave us some tips on discussion technique.

In Mrs. Edwards' class on Human Relationships, held just before noon, the discussion on state similar topics were so interesting the K. P.'s hated to leave class to go on duty.

Immediately after dinner we had our student government meetings and following was the Seminar, which was led by Gladys Talbot Edwards, in which we set up our Nickel Coop Store, listened to interesting personal experiences, and the peace team gave talks on the work of the peace team to the last day, during this period, National President Patton told us about his South American trip and the last day the Presidents' Panel was conducted by A. Drummond Jones, a nationally known discussion leader. Members of the panel were H. D. Rolph, national vice-president, Jim Patton, national president, Glenn U. Talbot, president of the National Farmers Union, and John Skaggs, president of the South Dakota F. U. This was an unusually worthwhile and interesting discussion.

The period afterward was used for demonstrations of the Junior and Juvenile classes.

Then came the free period of the day when we could go swimming in the cool swimming hole not far from the camp, work on handicraft, write on the paper, or go to some of the numerous committee meetings which were held.

We assembled again after the evening meal for the program. Some of the programs consisted of a model local meeting, a model county meeting, talent night, a Saturday night party, Badger Clark, poet laureate of South Dakota, read some of his poems to us and the last night our programs were topped off by a banquet with the theme "Follow the Glean" which included the impressive candle-lighting ceremony led by the three torchbearers.

To conclude each evening we spent a very enjoyable time folk dancing led by Chester Graham. Then at 10 o'clock the gracious cooks would serve us a lunch over which we sang for a considerable while and one of our able leaders evaluated the day just past. Then out in the open in front of the moon shining over the hills and the pine trees we all sang "Viva la Camp" and "Taps," bid every one a "Hasta Manana" and sang our way home to our cabins.

Sunday was a free day so we packed up our lunches, piled ourselves in cars and started out early to tour the Black Hills. Many beautiful sights were seen such as the Faces of Mt. Rushmore, the scenic Needles drive, famous gold mine at Lead, the revival of the old days at Deadwood, and Sylvan Lake. That evening everyone came back for an impressive fire service in front of the fireplace.

Monday and Tuesday were filled with much excitement since so many distinguished visitors were arriving and also speaking to us. After ten days' vacation, we were glad to leave for our homes which were scattered over 10 different states.

I've Been Visiting and Reading
By J. L. PERRY
(Wabunsee County President)
I received an invitation from Mr. Yocum, Manager of the Farmers Union Cooperative at St. Marys, to attend the Potawatomi County Farmers Union Picnic on August 6th. Did I go? Sure my family and basket of lunch, too. We arrived in good time to get an even start at the eating.

At the west end of the park the 4-H exhibits of live stock were worth the time, for any one to see, the members were proud of their stock and they had a well earned right to be.

The city opened the swimming pool, and free, to anyone with a swimming suit, many took advantage of the inviting water and appreciated the city's welcome offering.

We gathered at the band stand for the program. Mrs. Barney Immenschuh, County Junior Leader, was in charge of the program and everyone enjoyed it. The Catholic High School Orchestra, under the direction of Mr. Drummond Jones, played a number of songs. After the picnic closed, Mr. Stowell, the President of the Potawatomi County Farmers Union, introduced Mr. Dean, State President. Mr. Dean was his usual self and gave us some real information, interesting and well delivered. To me it seemed that the crowd absorbed every word.

Mr. Julius Immenschuh was there attempting to enjoy the picnic without any responsibility. He couldn't get the job done, he carried loads on his shoulders so long that they are not accustomed to be free. It will take time for him to become acclimated to silence and sitting.

At the picnic Mr. Dean had distributed many copies of the Kansas Union Farmer. In it are some very interesting and informative articles about the many difficulties the farmers are to meet and overcome. It will take more than one or two a few, it will take many of us as a clue to how we can do a lot of good work toward a means of doing that job, will see you at Clay Center August 26. We can make that a meeting like we have had, make many a time, on the south side of the barn and settled in our own mind, that we know our condition and we made each other believe we knew what was wrong and what to do to remedy it.

The meeting at Clay Center, as I read in the paper, is a sunny-side-of-the-barn meeting on a larger scale. I hope I will meet many of you there, not only from Wabunsee County but from other counties in the state.

I would like to call attention to three articles in our paper of August 7, 1941. Read our President Dean's editorial before you attend the meeting at Clay Center. You have a lot of things to think of your neighbor on one of those sunny-side-of-the-barn meetings, put them in your own words and read them yourself at the meeting. If you have a plan, see how easy it will be for the ones we elect as delegates to meet with the State Board, to put those plans in one big plan.

Some one said, our President Mr. Dean sure hits the nail on the head; because he is not driving a nail, he is driving a lag screw. By lag, I mean, if we hold that lag screw so that he can hit it a square blow, then we will have done something when that lag screw is driven in it to remove it. He wants that lag screw driven in good material, and he wants that lag screw driving, if he misses a blow it will be part of our fault for pulling off center.

I ask you to read the speech prepared by Mr. H. D. Rolph. He tells you the kind of material to receive a lag screw without splitting. Read and re-read his article before you go to Clay Center but don't be late.

Now if you read Esther Ekblad's piece in the paper, she tells you of a preservative, that preservative is the Junior Program. It will preserve the planks we put in the Farmers Union program so it will last to the end of time, secured by the lag screws driven by our President now and to come, if we hold the driven material steady.

I hope to see you at Clay Center. Yours for a great program.

Camp Registrations

To and Including August 15

Age	Local	County
Cadwell, Ruth Anne	Winfield R. 2	Kellogg
Greene, Elaine	Winfield R. 2	Cowley
Payne, Leon	Winfield R. 2	Cowley
Bittewell, Paul	Winfield R. 2	Cowley
Kittelson, Mildred	Winfield R. 2	Cowley
Greene, Margaret	Winfield R. 2	Cowley
Greene, Raymond	Winfield R. 2	Cowley
Payne, Norman	Winfield R. 2	Cowley
Wilson, Curtis	Winfield R. 2	Cowley
Lucas, Mae Belle	Winfield R. 2	Cowley
Nixon, Roland	Winfield R. 2	Cowley
Triffey, Mrs. Merle	Winfield R. 2	Cowley
Abel, Stanley	Winfield R. 2	Cowley
Kerr, Joyce	Winfield R. 2	Cowley
Hefron, Harold	Winfield R. 2	Cowley
Bradbury, Nelson	Winfield R. 2	Cowley
Hok, Frances	Winfield R. 2	Cowley
Hyatt, Jack	Winfield R. 2	Cowley
Hyatt, Henry	Winfield R. 2	Cowley
Soukup, Francis	Winfield R. 2	Cowley
Rathbun, Mrs. Jessie	Winfield R. 2	Cowley
Decker, Alma	Winfield R. 2	Cowley
Henningsen, Rollo	Winfield R. 2	Cowley
Henningsen, Ruby	Winfield R. 2	Cowley
Cooper, Elmer	Winfield R. 2	Cowley
Larson, Johnnie	Winfield R. 2	Cowley
Schafer, Wayne	Winfield R. 2	Cowley
Selberg, Bolivar	Winfield R. 2	Cowley
Lindblade, Betty	Winfield R. 2	Cowley
Johnson, Helen	Winfield R. 2	Cowley
Boughman, Maxine	Winfield R. 2	Cowley
Anderson, George	Winfield R. 2	Cowley
Hawkinson, Warren	Winfield R. 2	Cowley
Johnson, Donald	Winfield R. 2	Cowley
Frantz, Evelyn	Winfield R. 2	Cowley
Bengtson, Leland	Winfield R. 2	Cowley
Spongberg, Marylys	Winfield R. 2	Cowley
Bengtson, Milton	Winfield R. 2	Cowley
Anderson, Harold	Winfield R. 2	Cowley
Bode, Carl	Winfield R. 2	Cowley
Bode, William	Winfield R. 2	Cowley
Pearl, Robert	Winfield R. 2	Cowley
Pearl, Kent	Winfield R. 2	Cowley
Reading, Margaret	Winfield R. 2	Cowley
Deodendor, Cecelia	Winfield R. 2	Cowley
Bond, William	Winfield R. 2	Cowley
Lambert, Regina	Winfield R. 2	Cowley
Coffey, William	Winfield R. 2	Cowley
Rosney, Rita	Winfield R. 2	Cowley
Erbacher, Mary T.	Winfield R. 2	Cowley
Eckstein, Mary	Winfield R. 2	Cowley
Immenschuh, Mary Pat	Winfield R. 2	Cowley
Immenschuh, Tom	Winfield R. 2	Cowley
Immenschuh, Mrs. B.	Winfield R. 2	Cowley
Ames, Cain	Winfield R. 2	Cowley
Jukes, Bill	Winfield R. 2	Cowley
Goodspeed, Donald	Winfield R. 2	Cowley
Stowell, George	Winfield R. 2	Cowley
Parry, Ethlyn	Winfield R. 2	Cowley
Kietzman, Arlene	Winfield R. 2	Cowley
Zimmerman, Melba Dee	Winfield R. 2	Cowley

Five Juniors and Mr. B. A. Pratt, Director of Education for the Farmers Union of Oklahoma, are also registered.

Kansas City Livestock Market

Monday, Aug. 18, 1941

(Furnished Through the Courtesy of the

Farmers Union Livestock Commission Company, Kansas City)

Steer Market—L. O. Martin, Salesman

Our fat steer market for the past week is anywhere from 25 to 50c higher. Long fed, dry lot cattle are selling from \$12 to \$12.50 for the heavy weights, weighing anywhere from 1050 to 1150. Heavy steers, weighing over 1200 pounds were kind of hard to move at steady prices, selling from \$11.25 to \$11.75. Short fed steers and steers fed on the grass, showing good quality, are selling from \$10.50 to \$11.50. The planer kinds selling from \$9.75 to \$10.50, with fat dogs selling from \$9 to \$10. Our good White-face feeders, carrying quite a bit of flesh are selling from \$11 to \$11.50. If not carrying a lot of flesh they might sell from \$10.50 to \$11. The planer kinds of White-faces with not very much quality selling all the way from \$10 to \$10.50. Red feeders selling from \$9.75 to \$10.50 depending on the quality. Planer quality red feeders selling down to \$9 and \$9.50. Good White-face stock steers, for the best kind, selling up to \$11.50, with the planer kinds selling from \$10 to \$11. Red stock steers selling from \$9 to \$9.75 with the planer kinds of red steers selling from \$8.80 to \$9. Dogs and Jerseys all the way from \$7 to \$8.

Butcher Market—Johnnie Hannon, Salesman

The butcher market the past week has been fairly active although the better kinds of beef cows are dragsy and white there are a few choice ones selling at \$8, the bulk are selling around \$7.50. Canners are selling mostly around the 5c mark, with light weight shells at 4c. Cutter cows are in better demand than anything else and bringing up to \$6.75. Fed heifers and mixed yearlings have gained considerably the past ten days with the bulk of the short fed heifers selling at \$10.50 to \$11.50. We sold a load of 933 pound mixed steers and heifers today at \$13, the top. The bulk market is active on heavy weight hogs, those weighing 1400 pounds or better, and selling up to \$15.50 for choice ones. Bulls weighing under the 1100 pound mark are hard to move from \$6.50 to \$7.50. Stock cows and heifers steady with any time the past two weeks.

Calf Market—Russ Kemp, Salesman

Veal calf market fully steady with last week's close. Most top veals selling from \$10 to \$11.50, with extreme choice ones as high as \$12.50. Bulk of veals selling from \$7 to \$10. Canner calves selling from \$5 to \$6. Heavy 300 to 400 pound calves selling mostly \$9 down, with a few choice bringing up to \$10. Our stock calf market is steady to strong with last week's close. Choice light White-face calves selling as high as \$13.50, however, the bulk of our White-

Hog Market—W. F. O'Neal, Salesman

Hog receipts have been rather light the past several weeks and prices have shown very little fluctuation. Most of the best grade hogs, 225 pound weight selling at \$11.20 to \$11.30. Choice medium weight butchers, weighing 240 to 270 pound \$11 to \$11.15. Better grade hogs, from 280 to 335 pounds averages, bringing \$10.50 to \$10.85. Underweight lights, 140 to 170 pounds, both fat kinds and those in just stocker flesh, selling within the same price range of \$10.60 to \$11.15. Bulk of best packing hogs, 280 to 320 pounds, \$10.50 to \$11.50. Light weight kinds slightly above. Hardly enough stock pigs coming to test values, a few just good kinds bringing \$10.75 but a choice lot would undoubtedly sell at least at this present level.

Sheep Market—Fred Grantham and Dale Thurman, Salesmen

Lamb market steady to strong. Good to choice lambs \$11 to \$11.35. Medium fleshed natives \$9.50 to \$10.50. Cull natives \$8.50 to \$9.50. Fat ewes \$4.50 to \$5, according to weight. Cull and medium ewes \$3.50 to \$4.50. Fat yearlings \$9 to \$10. Four and five year old blackhead breeding ewes \$6 to \$7 according to quality. White-face yearlings and two year olds \$9.50 to \$10.50, according to quality. Texas feeding lambs \$11 to \$11.25.

MARKETS

Price trends in the cattle yards during the past two weeks have been fully steady to strong with fed cattle of all classes showing advances from 25 to 50c per cwt. Receipts of cattle have not been running as heavy as was expected, this being due to good grass and water in most of the Kansas City territory and further because cattle seem to be in strong hands and feeders and buyers are looking forward to fully steady or higher prices.

All classes of stockers and feeders continue to meet with a good demand. Good to choice quality light stockers are bringing the high dollar but the feature of the trade has been the very active de-

mand for feeder cattle weighing from 800 pounds up.

The advance in the fat cattle line has been mostly on those kinds showing plenty of feed while short fed, grass fat kinds have shown some fluctuation.

The big movement will be late this year and cattle fed on the grass will be no exception.

Hog prices have held fairly steady with just moderate receipts. There is no question that we will see increased numbers in the next 30 days, however, the general feeling is that we will experience a fairly steady level. Government demands should insure a constant price trend.

The lamb market for the past two weeks has shown around a 75c fluctuation. However, lamb prices continue good as compared with this season of other years. We look for a fairly steady supply as many of the native, spring lambs are still on hand and will be coming to market well up in the year.

Killing ewes are selling very good while breeding ewes of all kinds are enjoying a big demand which is resulting in much higher prices than last year. The same is true of feeder lambs.

LIVESTOCK MARKET NEWS
Are You Going To Buy?
Sheep-Cattle
Prospects for an abundance of winter feed in the Kansas City territory, are good this year. This coupled with the fact that live stock prices are high and should continue to hold present levels for some time, is now, and will create a demand for stockers and feeders, and breeding types of cattle and sheep.

The Kansas City market is the largest stocker and feeder cattle market in the world. Orders for any kind, size, breed or numbers can be filled. The Farmers Union, your own livestock agency, has a man on its force who devotes his entire time to helping its customers make their selections, and at the lowest possible price. For "Cattle well bought are half sold."

Also, in the sheep department, the Farmers Union Livestock Commission Company, employs one of the best men in the many orders received for breeding ewes and feeding lambs. Orders requesting natives, Texas or Northwestern ewes are received and filled, many of them direct from the range.

This service is at your disposal and the cost of it is very low. Price quotations are yours for the asking. Write to the Farmers Union Livestock Commission Company, Live Stock Yards, Kansas City, Missouri. Tell us what you have in mind buying and by return mail we will tell you what the price will be on this market.

What Do You Have On Hand?
The Farmers Union Livestock Commission Company is constantly asking its customers and friends a question. "What do you have on hand?" They don't ask this question to be nosy, but are interested because they would like to keep their customers posted on market conditions and price trends. It is a physical impossibility for Farmers Union employees to get around and see all of their good customers, but it isn't impossible to write a personal letter to them at regular intervals and Farmers Union salesmen are anxious to render this service.

So—"What do you have on hand?" Write us a letter, tell us what you have, what it is for, what you want, when you might market it. We will sure tell you by return mail our honest opinion of the market as it applies to your live stock.

Remember—Farmers Union Livestock Commission Co., Stock Yards, Kansas City, Mo.
We LIKE to receive your letters.

L. O. "Cuz" Martin to Sell Fed Steers
L. O. "Cuz" Martin, the big general stock steer salesman, who has been buying and selling cattle for the Farmers Union Livestock Commission Company for the past six years, is now selling both stockers and fed steers.

The majority of the company's regular customers are acquainted with Cuz and like him. He has been in the Kansas City market for the past twenty-five years and is known to be a good trader and a good judge of cattle.

The Farmers Union knows that you will like this man and further, if they have not, he states that there is still time for them to complete such practices as terracing and pond construction.

There is also ample time for the fall seeding of alfalfa and grasses if the seedbed has already been prepared.

Soil building practices for 1942 will be practically the same as those in effect this year. Rates of payment will also be about the same, although the portion of the total AAA payment that must be earned by carrying out soil building practices will be much larger. On most farms, this soil building allowance will be more than twice as large as it was in 1941, Wilson said.

Farmers who wish to cooperate in the 1942 program must sign up by August 30, 1941.

GOOD FICTION
Six-year-old Mary awoke about two in the morning.
"Mama, I'm scared," she pleaded.
"Hush, darling," said mother.
"Daddy will be in soon and tell us both one."

RECENT REPRESENTATIVE

Live Stock Sales

Of Farmers Union Live Stock Commission Company

WICHITA

HOGS		
Lawrence Slack, Sumner County, Kansas, 1 sow	540	\$ 9.00
L. R. Robinson, Sumner County, Kansas, 2 sows	205	10.80
W. R. Harding, Sedgewick County, Kansas, 4 sows	300	10.20
J. G. Lembach, Cowley County, Kansas, 6 sows	100	10.30
Harry C. Miller, Cowley County, Kansas, 6 sows	119	10.85
J. N. Smarsh, Sedgewick County, Kansas, 9 sows	185	10.93
Geo. Seidl, Sedgewick County, Kansas, 4 sows	290	10.72
Geo. Matzek, Sedgewick County, Kansas, 3 sows	260	10.73
Lloyd Biggs, Sedgewick County, Kansas, 1 sow	235	10.90
Perry Osborn, Elk Falls, Elk County, Kansas, 4 sows	205	10.90
W. O. Smith, Greenwood County, Kansas, 10 sows	195	10.93
Arnold Geller, Marion County, Kansas, 3 sows	205	10.93
El Brant, Cowley County, Kansas, 1 sow	515	9.25
E. F. Kufus, Sumner County, Kansas, 8 sows	185	10.90
R. J. Lewis, Sedgewick County, Kansas, 9 pigs	145	11.23
Clifton Snook, Gray County, Kansas, 1 pig	205	11.00
Clyde E. Brown, Sedgewick County, Kansas, 9 pigs	200	11.05
W. G. Smarsh, Reno County, Kansas, 7 pigs	165	11.03
H. Vollweider, Harvey County, Kansas, 5 pigs	204	11.03
Frank Vollweider, Harvey County, Kansas, 3 pigs	195	11.03
Yandie Richey, Gray County, Kansas, 4 pigs	185	11.03
Roy Showalter, Butler County, Kansas, 5 pigs	240	11.00
Everett Fleser, Kingman County, Kansas, 7 pigs	280	10.93
Julius Stuckey, McPherson County, Kansas, 12 pigs	200	11.00
Ed Kamm, Sedgewick County, Kansas, 1 sow	200	10.95
R. J. Lewis, Greenwood County, Kansas, 10 sows	185	10.93
A. H. Meyersick, Butler County, Kansas, 4 sows	200	11.00

SHEEP

V. L. Wilbur, Sedgewick County, Kansas, 11	80	9.55
L. J. Richmond, Sumner County, Kansas, 13	55	9.25
Vandri Snook, Cowley County, Kansas, 1	90	10.50
B. H. Koehn, McPherson County, Kansas, 2	85	10.40
Everett Fleser, Kingman County, Kansas, 1 ewe	95	20.00
R. G. Smischny, Ellsworth, 7 ewes	100	3.25
F. E. Wellman, Sedgewick County, Kansas, 2	80	9.65
W. H. Laird, Cowley County, Kansas, 2 steers	420	9.50
W. Kelly, Cowley County, Kansas, 1 bull	200	10.50
J. M. Smarsh, Reno County, Kansas, 6 heifers	425	8.00
Guy McCune, Sedgewick County, Kansas, 1 steer	800	10.00
Leo Rolling, Noble County, Oklahoma, 4 steers	800	10.00
Edna Zavala, Noble County, Oklahoma, 1 cow	940	6.00
L. C. Crane, Harper County, Kansas, 1 steer	670	9.25
John Glasgow, Sumner County, Kansas, 1 cow	970	7.25
Joe Thurman, Roger Mills, Oklahoma, 1 heifer	1170	7.25
Joe Schwartzman, Marion County, Kansas, 1 steer	450	10.00
Ira Barkman, Cowley County, Kansas, 1 cow	990	7.00
G. H. Lierman, Cowley County, Kansas, 1 heifer	450	10.00
C. C. McNett, Marion County, Kansas, 1 steer	810	8.00
D. R. Grose, Cowley County, Kansas, 5 cows	860	7.00
Harry Gang, Harper County, Kansas, 8 steers	900	9.25
V. Y. Sharp, Woods County, Oklahoma, 2 steers	500	10.25
Chas. Engstrom, McPherson County, Kansas, 4 steers, hfrs.	505	10.25
R. C. Bray, Woods County, Oklahoma, 1 cow	890	7.50
Kent West, Chautauqua County, Kansas, 2 cows	800	7.50
Frank Carter, Chautauqua County, Kansas, 1 steer	830	8.00
Frank Carter, Chautauqua County, Kansas, 1 cow	1040	6.75
Wm. H. Chapple, Sedgewick County, Kansas, 1 veal	200	11.00
Claude Goodnight, Cowley County, Kansas, 1 heifer	490	9.25
R. S. Wilson, Cowley County, Kansas, 1 cow	115	9.25
L. Larson, Marion County, Kansas, 4 steers	800	9.25
Sam Embers, McPherson County, Kansas, 4 steers	550	9.25
L. Larson, Marion County, Kansas, 8 steers	800	9.25
Alva Carter, Chautauqua County, Kansas, 4 steers	510	9.35
Lee Moore, Chautauqua County, Kansas, 9 steers	550	9.35
V. Y. Snook, Sedgewick County, Kansas, 2 steers	410	9.25
Wesley Miller, Sedgewick County, Kansas, 2 heifers	580	8.35
N. J. Burkholder, Harper County, Kansas, 1 cow	1080	7.00
Frank Zuerchuen, Sedgewick County, Kansas, 1 cow	1000	7.25
Owen McKellum, Cowley County, Kansas, 4 steers	700	9.00
Frank Calkins, Sedgewick County, Kansas, 1 steer	700	9.00
Harold Rickett, Sedgewick County, Kansas, 1 veal	200	10.10
D. F. Flickner, Sedgewick County, Kansas, 1 bull	1270	7.25
Wm. H. Chapple, Sedgewick County, Kansas, 1 cow	1190	6.75
P. E. Mercer, Dewey County, Oklahoma, 1 steer	940	9.00
W. H. Laird, Cowley County, Kansas, 1 bull	1310	7.00
R. E. Landis, Barber County, Kansas, 1 cow	870	6.00

Day by Day

with

FUJA

by HELEN DENNEY

Board of Directors Meet

The employees in Kansas City seldom see the directors nowadays, for they meet in the "Directors' Room" in the office over the warehouse in Topeka. This is the big brick warehouse that was purchased at the same time as the Farmers Union Terminal Elevator. The well-equipped feed mill was later built in the back of the warehouse. By using the basement, the two floors already in the building and then adding another story, the Association was able to build a compact feed mill and yet use a minimum floor space. This compactness also enables the mill to operate with fewer employees, so the saving was double, floor space and labor.

Solomon Elevator Busy

By the end of July the Solomon F. U. Cooperative Business Association at Solomon, Kansas, had handled over 90,000 bushels of this year's wheat crop, and in addition had sold considerable merchandise and 20 tons of KFU and Farmers Union feed. Continued success to you, Manager Alfred Rensmeyer.

Directors at this station are: L. Z. Castor, President, Tom Rindor, Vice-President, Charlie Taylor, Secretary, James Ryan, Treasurer, Oliver Miller and Louis Donmeyer.

Did You Get a Copy? The printer has just delivered the "second edition" of FUJA's annual report for 1940. Anyone wanting a copy of this well illustrated report may have it by requesting it from the Kansas City office. This is YOUR business—its yearly report is a report concerning the activities and the results of those activities of YOUR OWN cooperative grain marketing and farm supply cooperative.

We're in the Movies Now Right in the middle of the grain rush, President Dean came to the office with his movie camera and with enough bright lights to dazzle even braver folk than the FUJA Kansas City employees. With some one waiting for whatever anyone was doing, there was hardly time to look pleasant, and Mr. Dean had to dodge out of the way several times. He kept at the job, however, and got most of the gang with the exception of Manager H. E. Witham who was out of town that day. So, up and down the time as you get in to Kansas City to see us, we'll be seeing you in the movies.

A SALUTE TO THE ST. MARYS FARMERS UNION CO-OPERATIVE BUSINESS ASSOCIATION



(And Another Salute to Manager C. M. Youm for Sending Us This Story)

"Way back in 1919 four Farmers Union Locals were organized around St. Marys, Kansas. In the same year these members purchased an elevator then known as the St. Marys Grain Co. A charter was granted to this group and thus began the St. Marys Farmers Union Cooperative Business Association. Money was plentiful at that time and the farmers really had a grievance; margins were excessive on grain, and long profits were made on seeds and merchandise. Farmers' business organizations were soon established in many localities nearby, but they had no educational program at that time, so very few weathered the crash in 1921.

The first year this association operated it paid a 7 per cent dividend on stock and declared a dividend of \$3,500 to stockholders. Like many other associations, this organization had provisions for declaring dividends but no plan for caring for losses, and, also like many others, it lost heavily in the depression of 1921. Not only did this association have a group of loyal members but it had a loyal board of directors who signed personal notes to renege the organization. Gradually the association worked its way back to a sound basis. The members had learned a lesson and started to build up a surplus, and while 7 per cent interest on stock was paid every year, no patronage dividends were paid.

A loyal and informed membership enabled the business to grow without an annual patronage dividend being passed out to its patrons. A new office was built, the elevator repaired, new warehouses were built, one of glazed tile that is 30 feet by 60 feet and is used for a seed house, one 34 feet by 64 feet which is used to store seed grains, another galvanized seed house 24 feet by 36 feet for implements. All these were built only as the association grew and earned money to pay for them. This spring the association built warehouses for hardware and for flour and seed, and added grain storage tanks for an additional storage capacity of about 14,000 bushels—and PAID CASH FOR THEM.

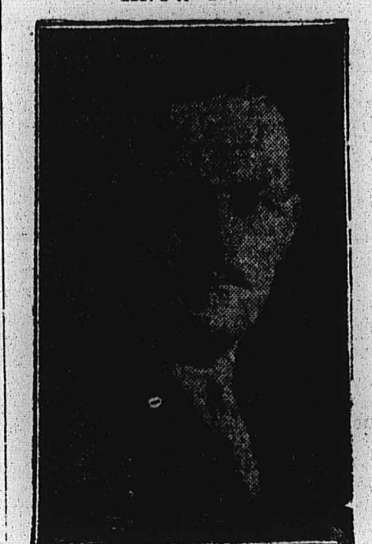
After twenty years, many of the original stockholders had ceased farming, so 33 1/3 per cent was refunded to the stockholders. Thus many of the old stockholders received their stock and the association, in turn, issued one-half time to young farmers, raising the number of members of the St. Marys cooperative from 110 to 175. A surplus of two and one-half times the capital stock has been built by these loyal members.

"Two years ago," writes Mr.

Youm, "we set up the association on a 100 per cent cooperative plan which I believe is fine as long as you are able to pay good patronage dividends and have built up a good surplus. The danger lies in the fact that many stockholders put too much emphasis on earnings. The Farmers Union business association that is built on service and savings will survive reverses better than those on the 100 per cent cooperative plan. Earnings used collectively and wisely can serve the farmers better than when they are distributed. I surely endorse the five-year revolving fund for then, when this depression comes, as we know it will come after this world war, our business enterprise will survive."

Directors of the St. Marys Farmers Union Cooperative Business Association are M. F. Childs, John Hesse, Leo Reding, Fred Greishaber and James Doyle. Julius Imverson is the president, John Pearl the vice-president, Harry Holvorson is secretary, and Conrad Beasterfield the treasurer.

KNOW HIM?



T. C. BELDEN You may know that he is the manager of the Mercantile Department of Farmers Union Jobbing Association—

But did you know that he was born and raised on a farm three miles south of Horton, Kansas? You may know that he started to work for FUJA "way back in 1924"—

But did you know that he was

one of four boys in a family of musicians and played in a dance orchestra when he was a youngster?

You may know that he has seen the merchandise business of FUJA grow from a sort of buying organization until it now has three big warehouses, two truck delivery routes and two feed mills.

BUT did you know that he served in the first World War with the 110th Engineers, played in Headquarters Company band, and that he also served with the Kansas National Guards on the Mexican Border in 1914?

You may know that under "Ted's" guiding hand the number of farm supplies handled by FUJA has increased many times—

BUT did you know he met a girl named Ellana when going to High School, that she charmed him as she does everyone, that they were married and then lived for two years on a farm at Horton?

You may know that he has a wide knowledge of sources of farm supplies and is known among them as a good "bargainer"—

BUT did you know that while he has been part of the radio, about one only opportunity one has to hear him sing now is at church where he is a member of the board and where he and Ellana take part in many activities.

You may know that he has been feeling very "flow" about priorities making it impossible to secure some farm supplies at the moment.

BUT did you know that he has "green fingers" and that the Beldens' big flower garden is a riot of color and beauty from early spring until frost?

POULTRY PAYS The value of poultry and eggs in the United States in 1938 equaled 12 per cent of all agricultural commodities. In 1888, or 50 years previously, poultry products comprised only 5 per cent of all farm products.

The big boss of the plant called his men together and told them of his plan for increased working efficiency.

"I don't want to see any more loafing on my daily inspection trips," he said. "I want to see every man hard at work cheerfully performing his task, and I therefore invite you to place in this box any suggestions."

A few days later the boss opened the box and took out a sheet of paper containing the following suggestion: "Take the rubber heels off your shoes!"



FARM ORGANIZATIONS MUST BUILD ON CO-OPERATION

A. W. RICKER, Farmers Union Herald Editor, Discusses Failure of Price-Fixing Programs

By A. W. RICKER

As the Farmers Union receded in the land of its birth, it advanced in the Great Plains states of the Middle West and Northwest. It does not require much analysis of the situation to answer the question, "Why did the Farmers Union die out in the South and develop in the Middle West?" The Farmers Union in the South undertook a cotton price-fixing program. In other words, the farmers of the South tried the impossible, and blew up their organization as a result.

Have Proof in Middle West

In the Middle West and Northwest, Farmers Union members built the cooperative movement. They built service organizations through which to market their livestock; their grain, and, in some states, their cream and other products. They started to build purchasing organizations with local associations and regional wholesalers through which to purchase farm supplies.

One of the Farmers Union states of the Middle West and Northwest, state-wide fire-insurance companies were organized, by means of which the members were able greatly to reduce their insurance costs. It is an outstanding and notable fact that only one of these insurance companies failed. That single failure was due to an over-ambitious program, and an attempt to spread into too many states in too short a time. In at least two Farmers Union states, the organization was kept alive by the fire-insurance company, and had there been no insurance company, these probably would have been no Farmers Union organization in those states today.

Price Fixing Program Fails

The answers to the questions of how to build and how not to build a farm organization may be found in the history of the Farmers Union itself. They tried the price-fixing program in the South to be accomplished by means of organization, and by holding out a service to the new members that they can use immediately. This will bind the new member to the organization, and hold his loyalty pending the time when we have developed enough members to set up co-operative organizations fitted to the particular and peculiar needs of the farmers in the area where we are building organization.—North Dakota Union Farmer.

IT'S FAIR TIME Fair time is here again, and the state health department's truck is rolling—taking health educational exhibits to a series of county fairs. Extensive displays will also be made in the public health building at the Kansas Free Fair, Topeka, and in the grandstand building at the Kansas State Fair at Hutchinson.

On this program of continuous schedule of county and state fair exhibits, the final display of the season will be presented at the 4-H club meeting in Wichita, October 8-11.

State Board of Health is sincerely grateful to the secretaries of our state and county fairs, for their generous reception of the health educational exhibits. Several requests for health fair exhibits could not be filled this year, as it seemed best to visit fairs which did not have the health displays last year, thus reaching people in new sections of the state.

An effort has been made to present exhibits that are attractive and interesting. Special lighting arrangements, color, and motion give life to the various subjects, and help to make many new ones this year, as the displays are the finest we have ever presented.

Thousands have seen the state board of health exhibits during the last few years. A cordial welcome is extended to old friends, and hope to make many new ones this year, as the displays are the finest we have ever presented.

LARGE ATTENDANCE AT POTTAWATOMIE CO. PICNIC On Wednesday, August 14th, the Pottawatomie County Farmers Union had a picnic meeting at the St. Marys City Park, at St. Marys.

A large crowd was present. George Stowell, County President of the organization, introduced the picnic, and introduced the speaker of the day, Bill Boede, Pottawatomie County Junior, made a four minute speech on his Minute Man project.

The City of St. Marys gave to women and Junior guests, complimentary tickets to the Municipal Swimming Pool.

We never did fall for the program of legal price-fixing, because

Believe it or not—but the Buffalo grass is back with us again, and the way it is growing after getting these recent July rains is really a sight for some eyes.

I am sure the Pepper grass and other weeds will think there is a regular "Panzer Division"—A La Hitler! coming.

I usually saw a Buffalo grass "runner" yesterday that was 24 inches long and the way it was "mopping up" on the Pepper grass and re-establishing itself in its old home, the Prairie, was really not so slow.

To those of you who are "betting" on the Buffalo grass may I offer a suggestion:

THE "BLITZ-KREIG" ON THE PRAIRIE

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To those of you who are "betting" on the Buffalo grass may I offer a suggestion:

Get out your old mower, sickle, or anything you have handy—knock down your sunflowers and the tall weeds—do it before they go to seed—the Buffalo grass wants to come back. Help it all you positively can. Remember, it is fighting your battle.

Yours very truly, Far. Equity Co-op Cry. Ass'n Orleans, Nebraska.

Ole Hanson, Gen. Man.

we know that if that were attempted with respect to farm products, it would have to be applied to all products. That road leads to fascism and away from democracy. A conclusion from the foregoing therefore, is that if we are to build a Farmers Union permanently we must build it on a program of organization, education, and co-operation.

When we take our organization into a new state, we must take a service to the new members that they can use immediately. This will bind the new member to the organization, and hold his loyalty pending the time when we have developed enough members to set up co-operative organizations fitted to the particular and peculiar needs of the farmers in the area where we are building organization.—North Dakota Union Farmer.

IT'S FAIR TIME Fair time is here again, and the state health department's truck is rolling—taking health educational exhibits to a series of county fairs. Extensive displays will also be made in the public health building at the Kansas Free Fair, Topeka, and in the grandstand building at the Kansas State Fair at Hutchinson.

On this program of continuous schedule of county and state fair exhibits, the final display of the season will be presented at the 4-H club meeting in Wichita, October 8-11.

State Board of Health is sincerely grateful to the secretaries of our state and county fairs, for their generous reception of the health educational exhibits. Several requests for health fair exhibits could not be filled this year, as it seemed best to visit fairs which did not have the health displays last year, thus reaching people in new sections of the state.

An effort has been made to present exhibits that are attractive and interesting. Special lighting arrangements, color, and motion give life to the various subjects, and help to make many new ones this year, as the displays are the finest we have ever presented.

Thousands have seen the state board of health exhibits during the last few years. A cordial welcome is extended to old friends, and hope to make many new ones this year, as the displays are the finest we have ever presented.

LARGE ATTENDANCE AT POTTAWATOMIE CO. PICNIC On Wednesday, August 14th, the Pottawatomie County Farmers Union had a picnic meeting at the St. Marys City Park, at St. Marys.

A large crowd was present. George Stowell, County President of the organization, introduced the picnic, and introduced the speaker of the day, Bill Boede, Pottawatomie County Junior, made a four minute speech on his Minute Man project.

The City of St. Marys gave to women and Junior guests, complimentary tickets to the Municipal Swimming Pool.

We never did fall for the program of legal price-fixing, because

Believe it or not—but the Buffalo grass is back with us again, and the way it is growing after getting these recent July rains is really a sight for some eyes.

I am sure the Pepper grass and other weeds will think there is a regular "Panzer Division"—A La Hitler! coming.

I usually saw a Buffalo grass "runner" yesterday that was 24 inches long and the way it was "mopping up" on the Pepper grass and re-establishing itself in its old home, the Prairie, was really not so slow.

To those of you who are "betting" on the Buffalo grass may I offer a suggestion:

F. U. LIVESTOCK OF ST. JOE ANNOUNCES YEAR OF IMPORTANT SAVINGS

Here at the office of the Farmers Union Live Stock Commission at South St. Joseph, Mo., we are beginning to see things after looking over our operating statement for the month of July, and for the first seven months of 1941. And we are not seeing black spots before our eyes, nor a lot of figures written in red ink. On the contrary, we do see another year of important savings to our farmer customers.

We observe for the month of July, our savings in the commission business was \$1,630.54, which is equivalent to a savings percentage of 32 per cent. For the year to date our savings amount to \$6,588.97, equivalent to 22.73 per cent.

In the Farmers Union Credit Association outstanding loans on July 31, total \$178,333.80. The savings in this department for the year to date total \$1,604.91, a profit increase of \$1,244.68 over the same 1940 period.

At the close of last month serum sales of the serum department total more than all of the year 1940. We have a savings on serum of \$644.91 realized on net sales of \$4,217.06. The savings increase over a year ago is \$491.28.

Yea, we are beginning to bloom here at South St. Joseph and expect to yield a bumper crop of refund checks shortly after the close of the year.

May we urge that you pay your dues in a farm organization whose marketing contract we hold, so that you may participate in the cash refund our customers will harvest in January, 1942? Just pay your dues and ship to the St. Joseph Farmers Union—We do all the rest in a manner which will please you and make you proud to be a part of the movement of organized farmers.—(Signed) Paul Steele, Manager.

FEDERAL CROP INSURANCE GUARANTEEING FARMERS 7 PER CENT ON AVE. YIELD

Manhattan, Kan., Aug. 17.—The first transmittal of applications for Federal crop insurance, guaranteeing farmers 75 percent of an average yield for 1942, was received last week at the State Farm Insurance Co., according to Roy C. Wilson, Chairman of the State AAA Committee.

Counties turning in the first applications were McPherson, Linn, Ellisworth, and Norton. Remaining to the application will be accepted at the county offices by August 30, closing date for the 1942 crop insurance sign-up.

Ed. R. Hill, Linn County farmer and member of the AAA county committee, filed application for crop insurance on four farms, totaling 516 acres. Submitting the first application in Linn county was Otto L. Bruce, who applied for crop insurance on two farms.

Miss Anna Weed, was the first applicant in Norton County. First applicant in McPherson County was John B. Williams, with two farms. Gerald Hadden, with one farm, applied in Ellisworth County, and applied for crop insurance on two farms.

BROME GRASS IS SEEN AS SUBSTITUTE CROP

Burlingame, Kan., Aug. 17.—The seeding of brome grass may solve the problem of many Kansas farmers who are seeking a use for their excess wheat acreage, according to Homer Hatch, a supervisor of the County Soil Conservation District.

Hatch recently harvested an average of 210 pounds of seed to the acre from a field seeded to brome grass in 1939. This yield of brome grass seed at 10 cents a pound will give a much greater return to the acre than most of the wheat in the county, Hatch believes.

The brome grass on the Hatch farm was pastured until May 10, and since the seed was harvested, cattle have been permitted to resume grazing. Even though no seed is harvested, brome grass is highly valuable for pasture, especially on smaller farms where little pasture is available, Hatch says.

In explaining his success in growing brome grass, Hatch points out that the seeds are small, and a well-prepared seed bed, as for alfalfa, is necessary. Plow the ground as soon as possible, and keep it clean until September 1. Pack the soil, if loose, with a cultipacker both before and after seed is sown. A well-packed soil is important in obtaining a good stand of brome grass, Hatch warns.

Seed about 15 pounds of good native brome grass seed and about 2 to 4 pounds of alfalfa seed to the acre. Without alfalfa, brome may become sub-stand within a few years and not be as productive, Hatch has found.

HENDERSON ASKS FARM MACHINERY MANUFACTURERS TO STOP PRICE ADVANCES

Farmers of Kansas will be interested in the recent request by Leon Henderson, administrator of the Emergency Management, to the manufacturers of farm machinery, that in the interest of national defense they refrain from price advances at the present time. This action was taken because of the importance of farm machinery and equipment as a factor in the cost of farm production.

Henderson, administrator of the Emergency Management, introduced the request, pointing out that farm machinery prices will become even more important as the defense program affects the labor supply in certain agricultural areas. If manufacturers were to raise prices at the present time, the farmer has to buy, the farmer will be glad to cooperate in the defense program and produce abundantly. Mr. Henderson also requests that there be no change in cash and trade discounts or trade practices which would increase the cost of farm machinery to dealers.—John M. Ferguson, extension engineer, Kansas State College, Manhattan.

Members Panel Discussion



Left to right: A. Drummond Jones, Discussion Specialist, BAE, Washington, Chester Graham, former national Junior Leader, John Skage, President of South Dakota F. U., Glenn Talbot, Pres., North Dakota F. U., Herbert Rolph, Pres. Montana F. U., C. E. Huff, Farmers Union Insurance, Colorado, and James G. Patton, National F. U. President.

This was a panel discussion led by A. Drummond Jones at the All-State Farmers Union Camp, Black Hills, South Dakota. The subject of the panel was "The Farmers Union and the Cooperative Movement."

Farm Life Is Changing

By Paul Steele
Manager St. Joseph F. U. Livestock Commission Co.

If you have had enough birthdays to have more white hairs than any other color around the temples you can remember back far enough to know that life on the farm has undergone many changes in the last few decades. We have not yet reached the point where we walk with a cane, all humped up, with one hand on our favorite "rheumatism" spot. Nevertheless we can remember a lot of hard knocks and inconveniences on the farm.

We don't know exactly why it is, but when I look back on the things that now we do not even notice or see—perhaps we didn't have war, grasshoppers, drought, quotas, taxes and payrolls to worry about then—not to mention ever mounting grocery bills and a new hair do at the beauty shop for the war department. Of course, all of the brow beaten and down trodden brethren who spend as much time in the dog house as we do will know who we mean when we mention the department of war. But in threading our way back to the subject of life on the farm, we find that before the war an old timer has only to follow the foot steps of the stream lined 1941 model of American farmer to notice the difference.

Of course, in picking a farmer to follow, a tender foot from the city should select a slow moving one if one can be found—it's funny how soon we run out of breeze when we attempt to keep up with some one walking rapidly—too many cigarettes we guess. But when we used to hitch a team to the carriage, the kind that had all the fancy fringe around the top, and the temperature was down so that our feet became numb in felt boots, we used to get out and walk over frozen roads; but the present day inhabitant of the farm house nowadays steps on the starter, turns on the radio, and with a radio at full volume, heads for the paved highway.

It was not until we had the automatic telephones that we remembered back when the linemen installed our first phone on the farm—the kind that hung on the wall and had a car crank to wind her up with if you wished to make a call; and how we listened for so many days for a jingle from that bell of magic that would mean someone wanted to talk to us.

Yep, we remember our ring—a series of shorts—which we now believe was an evil foreboding—for we have been short ever since. And how we used to harness a team with fly nets, rosettes and cruppers, we notice the revived farmer of today has only a tractor to crank, and where we poured hay, corn and oats, he now pours gasoline and oil. We used to whittle our break pins for the cultivators on dull winter days for the next summer's use—and there is still the scar where we thought a finger was a piece of hedge.

No one really knows how cold a bare foot can be until he sets a bare foot down on one on a cold winter's morning on the farm. This was recalled to us recently when we were in a farmer's cemented basement tamping his grape wine.

We noticed a furnace with automatic oil heat. Incidentally, considering the kind of wine he made, we wondered why he had a furnace. And we saw cured hams, shoulders and bacon all done up in fancy wrapping paper, yet when we came on the premises we did not notice the old familiar smoky house where you really needed a gas mask to stir up the green hickory for endless mornings and nights the way they used to do. We were of course so far behind the times as to not know that many farmers nowadays have their meat animals slaughtered and fresh meats stored in lockers. Our back still aches from sawing wood for the cook stove, the kind we used to have, the hot water reservoir in the back, that was always empty regardless of how much water was carried to it. And we noticed in the present day kitchen how quickly things began to sizzle on the electric range after the switch was thrown.

Now young folks always interest us and here still other changes in the way of life on the farm was observed. In our day, if we ever had one, boys were interested in saddle horses, smoking corn silks in a clay pipe when no one was looking and jumping from high rafters in the barn into piles of hay, unbalanced of course, and the

girls were interested in cooking, sewing and sashes. And who among us can recall the old satchel bags without a sheepskin grin and then a sigh of regret—the women folks had something there. But the young folks on the farm of today have changed from those of another day, although it may be that age is narrowing our vision and dulling our memory. We could not help but notice, however, that the stream lined youth of today does not find the joy we did in hay rack rides with the girls, nor the girls of today doing their spunking in the living room. Our analysis of the present day farm youth indicates he is as full of vigor as his preceding brothers, that he is interested immensely in calf and pig raising, vocational work, diversified farming and using modern machinery.

And for the girls we are going to say of them that they are active in music, art, domestic science, and household management. All of these activities of course, for both boys and girls, are sponsored by some branch of cooperative activity, because dad and mom are in modern times are members of a farm organization, realizing it offers the only true source of security and equality on the farm. Of course, among farm folks, as among every other class of our people, we have a few exceptions—and we note one.

It is an occasional farm youth, keeping step with many of his city friends, finds his interest in a flyver, five gallons of gas, a couple of hamburgers, a diversified floor and a swing band. But that is merely the vigor of youth asserting itself and after he has sown and harvested his crop of wild oats, he will settle down the same as those who find pleasure in more subdued forms of recreation. And it gives us a feeling of regret that conditions could have been such that we could have done these same things before our aching bones painfully removed the urge we know we would have had.

Yep, to those of us with gray around the temples, the farm ain't what she used to be, and who among us, except to revive pleasant memories, would choose to turn back the pages for keeps.—Release from St. Joe F. U. Livestock Commission Co.

NO STARVATION DIET

The agricultural problem is still here. The farmer's overhead has shown great increases. Labor is much more costly than it used to be and is difficult to obtain. Taxes are rising. And every manufactured article the farmer buys is more expensive.

The farmer's income, on the other hand, has not shown a comparable gain. Even in the best of times, the average farmer's profit is small—today it is too often close to the point of disappearance.

The cooperative now being conducted by farm groups, led by the marketing cooperatives, to attain equality for the farmer with labor and industry, deserves full support. We can't let the producers of our food live on a starvation diet.

We Manufacture—

Farmers Union Standard Accounting Forms

Approved by Farmers Union Auditing Association

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LOOKING AHEAD IN FARM MARKETING

By Frank S. Burson, Marketing Economist, Kansas State College Extension Service

Farmers and stockmen who have prospects for a grain crop should not overlook the possibilities for increasing their income by handling hogs again in 1942.

The strong country demand for hogs, gilts, and feeder pigs has caused some farmers to think that the hog business will be heavier by 1942. According to R. J. Egger, department of economics and sociology, the seasonal price peaks for hogs in 1942 stand a good chance of being above those of 1941. Professor Egger expects the increased domestic demands for meats and a continued strong demand for pork and lard for export to England to maintain hog prices.

In planning operations, it will be well to keep in mind that the seasonal peaks and lows will not be eliminated. Since hog producers are carrying hogs with heavier weights, the periods of seasonal lows and peaks may come later than usual. In other words, the winter price low that usually comes in late November and December may not come until January and February of 1942. Likewise, the spring peak that often comes in March may be somewhat delayed.

Mathias F. Correa, new United States district attorney for the southern district of New York, is but 31 years old. He is the youngest man ever to hold the post.