

THE KANSAS UNION FARME

Education SALINA, KANSAS, THURSDAY, MAY 15, 1924.

Co-operation



NUMBER 40

VOLUME XVI

How Wheat Is Marketed Under Cooperative Plan clarifying thought as to what the co-

wants for feed and seed. If he wishes reports of its activities will be fur Economics Associations; American to sell part of his crop for seed, he nished the members from time to Association of Commissioners, State The farmers are at the moment so hard pressed that they have not actuated the second of members will be held under the discourses that it is actually intended of members will be held under the discourse that it is actually intended of members will be held under the discourse and is not intended action of the field service department. The second interests and the favored industries ally sufficient resources of their own are so well protected by Federal State.

bushel, the amount of which will be determined by the local members and the elevator in cooperation with the stansas Cooperative Wheat Marketing association. Preference will be given in all cases to farmer-owned elevators. In some instances the elevators. In some instances the elevators in cooperative wheat of grower tor will handle only wheat of grower tor will handle only wheat of grower to sumbers in others they will handle only wheat of grower to sumbers in others they will handle only wheat of grower to sumbers in others they will handle only wheat of grower to sumbers in others they will handle only wheat of grower to sumbers in others they will handle only wheat of grower to sumbers in others they will handle only wheat of grower to sumbers in others they will handle only wheat of grower to sumbers in others they will handle only wheat of grower to sumber the association will know that under the association they culture at Rome; and the United States Department of Agriculture.

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The Institute will have the services of picked men from the great education with S. 2844, is the beat of the Government as a member of picked men from the great education with S. 2844, is the beat of the Government as a member of picked men from the great education with S. 2844, is the beat of the Government as a member of picked men from success of picked men from success of picked members, in others they will handle erly stored and insured to avoid dam-wheat of both members and non-age of any sort in the period between sist of cooperative leaders and active is limited the wheat may be inited are conducting their own business—of question in all of its phases and has interstate farming—in a businessike faculties, and of other persons inmade original inquiries in every farming—in a businessike faculties, and of other persons interstate farming—in a businessike faculties, and of other persons interstate farming—in a businessike faculties, and of other persons interstate farming—in a businessike faculties, and of other persons interstate farming—in a businessike faculties, and of other persons interstate farming—in a businessike faculties, and of other persons interstate farming—in a businessike faculties, and of other persons interstate farming—in a businessike faculties, and of other persons interstate farming—in a businessike faculties, and of other persons interstate farming—in a businessike faculties, and of other persons interstate farming—in a businessike faculties, and of other persons interstate farming—in a businessike faculties, and of other persons interstate farming—in a businessike faculties, and of other persons interstate farming—in a businessike faculties, and of other persons interstate farming—in a businessike faculties, and of other persons interstate farming—in a businessike faculties, and of other persons interstate farming—in a businessike faculties, and of other persons interstate farming—in a businessike faculties, and of other persons interstate farming—in a businessike faculties, and of other persons interstate farming—in a businessike faculties, and of other persons interstate farming—in a businessike faculties, and of other persons interstate farming—in a businessike faculties farming—in a businessike faculties faculties faculties farming—in a businessike faculties is limited the wheat may be mixed are conducting their own business liver wheat to the association equal in quality to that delivered by the members. The price paid the local

When a grower member delivers a load of his wheat to the local elevator he will be given a scale ticket for each load, one duplicate will be kept by the elevator and one sent to the association office. Wheat will be

association and notice of grade sent The people at large never needed to to the elevator and grower. Samples be on guard more than at the present will be taken by federal samplers of time. The packers have just increasall car lot shipments from the local ed the number of their gum shoe elevators to the association as soon workers in Washington. The mortas they reach a terminal where sam- gage bankers are on the job. The big plers are maintained. In case an elemoney interests are insistently vator wants a car sampled on track watching every move. The middie. this can done, but the expense of men and speculators were never more

will be borne by the elevator. all his wheat he will fill out a draft oughly posted and constantly active. on the assocation for the amount of The Farmers National Magazine advance agreed upon. This will be gives the reliable and valuable informabout 60 per cent of the local market ation important to everyone. It should value. The regular differential be be widely read, Mr. Taylor, further tween grades will be determined, and advises that this increase in the serthis differential of grade and the local vice of the Farmers National Maghandling charge will be deducted and azine will be done at no incressed draft filled in for the balance. The cost. The special club rate of 50c draft will show on its face the name for Farmers' Union members is conof the grower, the amount of the tinued. mortgagee's interest — if any, and a copy of the elevator certificate showing the kind, grade and number of bushels delivered. This draft may be sympathy and appreciation, but also sympathy and appreciation, but also sympathy and support of the far cashed at the local bank which will the cooperation and support of the far attach them to the bill of lading, mers thru-out the country. This can when a car load is shipped and draw best be manifested by sending in your upon the association for the total. subscrition if you have not already A copy of each draft will be kept by done so. If your are a reader of the the elevator and one sent to the as- Farmers' National Magazine, you so his interest will be protected.

Elevator Reports. car load ready for shipment, shipping way, but active in support of the nainstructions will be given from the association office. Daily reports will suport the publication not only through the shipping season will be friendly to the farmers, but fighting mailed to the association each eve- for them, as we support those papers ning, showing the amount of grain re-ceived from members by the elevator, the amount shipped out to the order will make real headway. Sand your of the association. These reports will subscriptions in to your state head-be accompanied by duplicate scale quarters and they will be forwarded tickets, loading out record and bills on or send them direct to the Farmof lading. Printed forms will be furnished each elevator, so that less Street, N. W., Washington, D. C. than 15 minutes will be required each evening to assemble a daily report.

These reports will reach the office Farmers Lead In next morning and the association can show on its records within 24 hours the complete business standing of the association as a whole, the standing with each elevator and each grower

Regular forms will be provided for which will be mailed out from the as-sociation office as fast as sales and U. S. Department of Agriculture, ter the pool is closed out.

intermediate credit banks. For short general meeting to be held at Clevetime loans the local bank; will be land, Ohio, on August 11-16, 1924, used, while longer loans will be plac for the purpose of canvassing the ened with the credit banks. Growers tire cooperative field, its successes who wish to leave the amount of their and problems, and working out a comadvance on interest can do so by prehensive course of study to be carforwarding their draft to the associa- ried out by the Institute. tion and receiving an interest hearing The purposes of the proposed Internote from the association therefor national Institute on Cooperation are: Storage will be allowed the growers first to collect and make available a

Organization

ANNOUNCEMENT

and the issues involved in the tangent are so important that this adinas much as the majority of the ditional service is being rendered by stock of these companies has been ence. In a word it aims to put the rights of operation of association office. Wheat will be graded by the local manager and if the grade is disputed by the grower an agreed on samle will be taken, placed in an air-tight contamer furnished by the association and mailed of the manager and is proved in an air-tight contamer furnished by the association and mailed of the manager and is proved in an air-tight contamer furnished by the association and mailed of the manager and is proved to manager and is proved the manager and is proved the manager and is proved the manager and is proved to placed in an air-tight container fur nished by the association and mailed to the federal inspector and grader.

Printed forms will be furnished the politicians to fool them is under the politicians to fool them is under the politicians. The leavage of the politicians to the politicians to fool them is under the politicians. The more growded with lobbyists, big bus to be established. The politicians to be leaved to the politicians to fool them is under the solution. One-third of the policy of the policy of the policy of the policy of the politicians. The more growded with lobbyists, big bus to be established. The politicians to be politicians to be established. The politicians to be politicians to be established. The politicians to be politicians to be politicians. The more growded with lobbyists, big bus to be politicians to be politicians. The more growded with lobbyists, big bus to be politicians to be politicians. The more growded with lobbyists, big bus to be politicians to be politicians. The more growded with lobbyists, big bus to be politicians to be politicians. The more growded with lobbyists, big bus to be politicians to be politicians to be politicians to be politicians. The more growded with lobbyists being the more politicians to be politi this as well as all other reports. The more crowded with lobbyists, big bus stock has been placed with members the Interstate Board, is to be located duplicate report will be given to the increase and special representatives through the interstate Board, is to be located through the interstate Board, is to

bringing the sampler to that station active. If the interests of the farmers are to be protected, the larmes have As soon as a member has delivered got to be afive to the situation, thor-

sociation. Also a notice will be sent know of the value of its service. Tell by the association to the mortgagee your friends and neighbors about it and help this publication which is invaluable in the fight for the farm-As soon as the local elevator has a ers not only in a national politica!

Organizing Institute On Cooperation

Representatives of farm organizacollections warrant. Final settlement meeting recently in Washington, have will be made as soon as possible after the need is closed out. Finances for payment of advances held in the summer of 1925. A call will be obtained from local banks and was issued at the same time for a

oody of knowledge concerning the co-A Summary of operative movement in this and other the Curtis-Aswell lands; second, to serve as a means of operative, movement really is and of

Very Little Difference Will Be Noticed in the Manner of Delivering and Handling by Farmers Who Sell Their Wheat

The many questions asked in wheat marketing meetings shows a keen desire on the part of those present to the wheat is stored on their farm after the part of those present to the wheat is stored on their farm after the part of those present to the wheat is stored on their farm after the part of those present to the wheat is stored on their farm after the part of those present to the wheat is stored on their farm after the part of those present to the wheat is stored on their farm after the part of those present to the wheat will be the part of those present to the wheat is stored on their farm after the part of those present to the wheat is stored on their farm after the part of those present to the wheat will be the part of those present to the wheat will be the part of those present to the part of those present to the wheat is stored on their farm after the part of the part of those present to the part of those present to the wheat is stored on their farm after the part of the part of the part of those present to the part of those present to the part of those present to the part of the p know just how their wheat will be ter harvest. Advances, however, will ucational institutions throughout this based upon soun business principles. gilt edge and is to consist of small know just now their wheat will be ter harvest. Advances, nowever, will ucational institutions throughout this handled in the pool of the Kansas Cooperative Wheat Marketing Association.

The Institute will be held in conoperative wheat where the growers and to the growers and the growers and the growers and to the growers and to the growers and to the growers and the growers are growers.

The farmer who signs the wheat consigned to the association.

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Field Service.

Field Service.

The books will be open to inspection and the following organizations: American Farm wants for feed and seed. If he wishes reports of its activities will be furwill fill out an affidavit in which he declares that it is actually intended of members will be held under the direction of the field service department. Farm Bureau Federation; Farmers' to compete with possible with possible for use as seed and is not intended to compete with possible for use as seed and is not intended to compete with possible for use as seed and is not intended to compete with possible for use as seed and is not intended to compete with possible for use as seed and is not intended to protected by Federal State to perfect the proposed organization. The Interstate Board, operating thu are so well protected by Federal State to perfect the proposed organization. The Interstate Board, operating thu a Board of Directors, is to be the prices of things the farmer has to buy are unreasonable and exorbitant buy are unreasonable and exorbitant the commodity assessments to be leveled to the commodity assessments to the commodity assessment to the commodity assessments. for use as seed and is not intended to compete with pocoled wheat in the commercial grain channels and permission for such sales will be granted by the association.

Local Elevators.

Contracts will be made with local compete with pocoled wheat in the commercial grain channels and permission for such sales will be granted by the association.

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Contracts will be made with local be tween the members and the association of State on but also may accurate contracts.

Made the compete with pocoled wheat in the conditions of the field service department. Earm Bureau Federation; Educational and Cooperative Union of America; Farmers' National Grain Dealers' Association; National Board of Farm Organizations, wheat deater the members and the association of State of the association and may act no only as field service men in straightening out misunderstandings that may arise be tween the members and the association.

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Made the competence of the association and cooperative Union of America; Farmers' National Cooperative Union of America; Farmers' National Grain Dealers' Association; National Resociation and may act no only as field service men in straightening out misunderstandings that may arise be tween the members and the association. elevators to handle members wheat at local stations at a flat charge per bushel, the amount of which will be Men who join the association will be Men who join the association will be Men who join the association will be tween the international Institute of Agri-

sas Farmer.

Use Union Want Ads.

Farm Relief Bill

iness.

The Government should authorize might develop that the full amount of and encourage the farmers to organize to protect themselves. By well-

to a careful study of the depressing Government. production and final sale. And last but sist of cooperative leaders and active agricultural problem of the country members. Where non-members production and final sale. And last but workers in cooperative organizations, for three years. He has studied the not least, they will know that they have a for three years. He has studied the not least, they will know that they of graduate students and members of question in all of its phases and has tion of a fund of sufficient size to ascertain the conditions, and, second, to devise a remedy. In this work come from the commodity assess-FARMERS START A BANK. Mr. Yoakum has been alone. His exThe stock of the Farmers' Union haustive researches have been made. Among the duties and powers of elevator will vary at different stations according to volume, overhead tions according to volume, overhead toosts and investments. Conferences will be held with the managers of these elevators where all details of op-operation will be discussed and plans made for the mutual benefit of the elevators and the association.

May and continuing the closing plants made for the mutual benefit of the elevators and the association.

Mothod of Handling.

Good word comes from Jacob T. Tay the stock of the Farmers' Union State Bank, now being organized at Kansas City is a sound investment. The farmers of Kansas have invested with the stock of the Farmers' Union State Bank, now being organized at Kansas City is a sound investment. The farmers of Kansas have invested willions of dollars in the stock of the New York; the Chicago, and the Texas bar. Their counsel has been closely followed in framing the impending campaign.

Mr. Taylor states that tais move was made owing to the fact that the fairs of the companies which they Yoakum Plan are believed to be be
When a grower member delivers a state of the Farmers' Union State Bank, now being organized at Kansas City is a sound investment. Kansas City is a sound investment. The farmers of Kansas have invested with the stock of the Farmers' Union State Bank, now being organized at Kansas City is a sound investment. The farmers of Kansas have invested will be discussed and proving the Association will be to provide at this own expense. He has called to have several leading lawyers of the New York; the Chicago, and the Texas bar. Their counsel has of the Texas bar. Their counsel has been made for the Association will be to provide at his own expense. He has called to have several leading lawyers of the Country, including leading member of the New York; the Chicago, and the Texas bar. Their counselled in the Association of the Association will be to provide at his own expense. He has called to have has one of the Association of the Association of the Association of the Association of was made owing to the fact that the fairs of the companies which they fight of the farmers before Congress and the issues involved in the cambridge and the issues involved in the cambridge are so important that this ad-

the business associations and individ- authority over all subsidiary organizlalso be divided into eight or nine er.

reference to the transportation facilities of each zone.

The plan utterly devoid of any character or touch either of socialism or communism. It would not put the ties that enter into the cooperative Government into business, but would marketing scheme. The loan is to be

when compared with the prices of the things he has to sell. This monstrous situation cannot long continue without grave and permanent injury to organized government.

Upon careful consideration, it may be decided that H. R. 8108, which is Upon careful consideration, it may be decided that H. R. 8108, which is identical with S 2844 is the Which is be decided that H. R. 8108, which is identical with S. 2844, is the best and soundest farm relief yet proposed. It embodies what has become known throughout the country as the Yoakum Plan. B. F. Yoakum, New York financier has devoted himself and the renaid to the state of the Government as a member of the Board of Directors, and this fiduciary officer's connection with the Board is to cease as soon as the public monies used under the loan arrangement, shall be repaid to the

Provision is made in the bill for

J. B. ASWELL LARGEST CO-OPERATIVE.

. The Burley Tobacco Growers Asso-The week of April 28 to May 3 was efficient functioning of the system. Cation now has 100,285 members. Time for talking is past. Time for talking is the capital stock of this bank,—Kan- with county and community cooper- 1000,000 mark. Recently the associa- take hold in Governmental affairs is Prepare to get more farmers electatives to function under their respection made one sale of 60,000,000 grievously manifest by the exposures ed to positions of trust. There are tive State Boards. The country may pounds of tobacco to one manufacture now startling the whole country.

zones each composed of states whose agricultural productions are related, with zone headquarters located with Farmer Is "Independent"

What Freedom Does the Farmer Have When He Sells "Outside" and Has Nothing to Say About Price For Which His Wheat is Ultimately Sold? By Frank O. Lowden

One of the chief objections to the commodity marketing associations is that the farmer surrenders his independence, in a way, when he signs a contract for five years. How does he surrender his independence? Let's just find out what freedom he has got over his wheat, now, so as to

In return for putting your wheat into an organization along with the wheat of all your neighbors and the and the other producers of the country, we will have just as much brains n the organization that sells that wheat as there are in the organization that buys that wheat.

Now, I know something about it, not because I raise wheat, but because I raise cotton in the south, and I joined the Arkansas Cotton Growers' association very early, just as early as I had a chance. I had advocated it before it was organized and for the last two years I have been selling my cotton that way. Before I had this liberty about which our good friend the grain dealer is so afraid you will sacrifide. Let me tell you what this liberty was. In the cotton business, just as in the wheat business, we have exchanges and they have an open market. There is the New York Cotton Exchange and there is the New Orleans Cotton Exchange and there are a lot of other smaller ones. I can read the quotations of these exchanges from day to day in my paper, but what do I know about the secret influence at work which would affect the price of my cotton? It is a pure guess, all

CLEAN GOVERMENT AND A

(By Gifford Pinchot)

We all know what the trouble with government for the good of the inagriculture is. We know what must dustry and the welfare of the nation. be done to bring about the change. Recognize and ecourage farmer or-The question is, are we going to do what we must to bring about the change. We cannot trust to politicians, the middlemen exploiters, the spokesmen for farmers who know business geniuses, the professional up- what the farmers need and want. Let of the nation. They have been run- high places and let his counsel prevail ning things their own way these many years. The best that they have been able to do is permit bankruptcy and the farmer. distress to overtake the farmers. So | Keep ever in mind that the safety wide spread is the condition, it fore- of the nation, the stability of our shadows grave national disaster in Government and the welfare of our business and industry if not relieved. people depend upon the American They have also permitted the development of government conduct which dissipates our national resources, tinue his labors and if his children scars the soul of many trusted men are to be kept on the farm to conand puts graft and treachery of pub- tinue to produce the necessities of lie trust to the forefront in public life for all that in order to bring such life. Farmers have never failed the a condition about the farmers must nation in times of crisis. This is a come forward at this time and through time of crisis. The farmers will not the exercise of their constructive forc-

The long years of battling for ex-istence have established these impor-tant things as necessary to be done believe they can be done. more money or devising new methods America. to loan the farmer money to get deeper into debt, but by assisting the farmers to organize his own organ-

got over his wheat, now, so as to see how much of a sacrifice he is making when he signs this contract. In the second was a second with the second was a second with the second was a second with the second was a se You raise the wheat just as you did before. When it is raised, if you gotten near it sometimes, but never don't belong to the association, how the top price, but I would be as likemany different options have you got?
How many different things can you meant, in addition to all the risks do with that wheat? You can haul it to town or maybe some buyer I had to take the unnecessary and comes to your farm, if you produce enough of it, and he offers you a time at which to market my cotton, higher price or a lower price be-cause the difference between the average of the highest and lowest might be the difference between success and failure, so far as that year went.

Now, I haven't any more worry. I am told by everyone who knows anything about it that I have gotten at least \$20 more a bale for my cotton than people outside of my organiza-tion. I think that has not been contradicted. That is something. That is a difference frequently between a profitable year's operations and an unprofitable year, but in addition to that, I have had a peace of mind by virtue of the fact that I did not have to worry from day to day as to the right hour at which to guess to market my cotton. I wouldn't go back; wouldn't go out of the association and recover this much celebrated "liberty" that they tell you you are going to lose, for anything in the

world When men tell you that cooperative commodity marketing won't apply to wheat, ask them why. I want to know. I don't want to go on with this proposition if it can't be done. I haven't usually been connected with failures and I don't want to begin now. Nobody has given me a founded on no adequate knowledge of good reason and I want to tell your the situation, when I decide upon the that if I can think rightly on a big times for marketing my product. economic question, nobody can pro-Once in a while I would sell near the vent the success of this great move-

istrators. Scrutinize every depart-SQUARE DEAL" FOR FARMERS ment of the Government dealing with farm affairs and clean out whatever

lift agencies, to relieve the farmers the voice of the farmer be raised in

fail now, however difficult their duty.

With this faith in the reliability and responsibility of our farmers, the time has some to do not think the faith in the reliability and responsibility of our farmers, the time has some to do not think the faith in the reliability and responsibility of our farmers, the time has some to do not think the faith in the exercise of their constructive forcing the responsibility and aid in cleaning up the regrettable conditions which cloud the honor and integrations are some to do not their constructive forcing the responsibility of time has come to do real things. I rity of many of our directing forces of government

to meet the situation and as I view the restoration of farm life to hapit, constitute the farmer program:
Government aid, not by lending grave problem of the farmers of

farmers to organize his own organizations and cooperative marketing efforts.

Stop middlemen and exploiters in their cheating of the farmer and profiteering on the consumer.

Stop false and short returns by dealers to farmers, elive farmers selling agencies the Give farmers selling agencies the Give farmers and financial, service handling some of the more important. Give farmers selling agencies the same discount and financial service accorded other discount and financial service accorded other business and industrial interests.

Give farmers cooperative livestock and other selling agencies as fair and liberal supervision and administration as is accorded old line agencies and packers.

Stop the malicious and unfair attacks by dealers and middlemen through misrepresentation and false

tacks by dealers and middlemen through misrepresentation and false reports on farmers' cooperative institutions.

Put the farm work of the Government and all its bureaus and divisions under the administration of farmers and farmer minded men.

See that the Farm Loan Board is in the hands of sympathetic administrations. in the hands of sympathetic admin- associations.

Answer to Dr. Jardine's Statement in Regard to the McNary-Haugen Bill

I see in a good many periodicals a statement made in Washington, D. C. by Dr. Jardine of K. S. A. C. in regard to the McNary-Haugen Bill.

In his statement he is pernicious enough to say that the farmers of Kansas are opposed to the passage of the McNary-Haugen Bill. I presume that Dr. Jardine is aware of the fact that the National Farmers Union, the National Grange, the National Farm Bureau and all of the wheat growers of the Northwest declared themselves in strong terms in favor of said bill.

I presume that I am as well acquainted with the sentiment of the farmers in Kansas as any man in Kansas. I think a great deal more so than a man cooped up in an office at the state agricultural college at Manhattan. I find that a great majority of the farmers of the state of Kansas are in favor

of the bill. Especially all of them that have read the bill and have not listened to the propaganda put out by the grain trade and other opponents of the farmer. I would presume that Dr. Jardine is aware of the fact that half of the farmers are bankrupt at this time for the reason that they have been selling their products for less than the cost of production and the relative value of the farmers' products are not in comparison with the price asked for the products he has to buy.

Everybody recognizess the fact that if there ever was a time or a case for emercy in agriculture it is now. As the Dr. Jardine admits "that it might temporarily help but in the long run it would be detrimental" seems to me to be poor argument for the bill expires itself in 5 years or when the farmers' dollar is worth the same price as the other fellow's dollar. In other words when the farmers' commodities are of relative value with other commodities, then the bill is null and void.

If there is any man in the country that knows the farmer needs help at this time, should be the heads of our agricultural department. It seems they are unaware of the agricultural conditions of the farmer.

I see statements nearly every day from the agricultural department telling the farmers they should restrict their production to home consumption when there are thousands of people in Europe starving to death. I saw a notice the other day put out by our agricultural department that they are going to start out a lot of automobiles and speakers making a speech in every county advising the farmer how to produce

In one breath they say restrict production because we have an over production and in the next breath, they will say produce more and make two blades of grass grow where one grows now. They seem to be consistent in their work.

I-think it would be very advisable if the agricultural department of our state would confine themselves to what they are supposed to do and that is experimental work, analyzing soil and educational work in general.

I think it very ill advised of Dr. Jardine making his statement in Washington when he was wholly uninformed as to the wishes of the farmer in regard to legislation The farmer has been asking for legislation and been not only asking but demanding something that would tide them over this depression and then it seems strange that a man of the intelligence of Dr. Jardine fighting a bill that would bring about some

It seems to me strange that anybody who is acquainted with agriculture and knows what the demands have been on our Congressmen and Senators that when they introduce a bill that will be of some benefit to agriculture, would turn around and fight it. Now, the majority of farmers in Kansas are very much in hopes that this bill will pass because of the help it will give them.

JOHN TROMBLE, President Kansas Farmers Union.

The Kansas Union Farmer

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W. C. LANSDON Associate Editor Director of Advertising DON C. ESTES

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Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ

All copy, with the exception of notices and in cluding advertising, should be in seven days be fore the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date.

Change of Address—When change of address is

ordered, give old as well as new address, and R. F. D. Communications and Questions-Communica tions are solicited from practical farmers, members of the F. E. & C. U. of A., are at liberty to ask questions on any phase of farm work. Answill be either published or mailed.

ADVERTISING RATES ON APPLICATION



THURSDAY, MAY 15, 1924.

TOLLS TAKEN BY GRAIN TRADERS.

The organized grain traders are very busy in their self appointed task of warning the farmers against the dangers of cooperative marketing. One of their favorite arguments is that the opervations of farmers' sales agencies are excessively costly. The settlement sheets of several of the state units for the orderly marketing of wheat are cited and quoted in showing the average cost of marketing wheat cooperatively is about fourteen cents a bushel, excluding freight. That is about the truth. Each statement rendered to a grower member ftemizes all the marketing charges and for the first time the wheat growers know the various agencies necessary to transfer wheat from growers to the millers.

The assumption that 14 cents a bushel is an ex cessive marketing cost is not true. In 1920 the grain trade had the entire wheat marketing movement in its own hands. In September 1923 the Federal Trades Commission in Volume 4 of its annual report made this statement:

"In 1919 and 1920 there was a sharp advance the wheet spread to 33.20' cents per bushel The bulk of that increase was due to an advance of over 5 cents a bushel in the middlemen's charges to 18.89."

From this official statement it is evident that the small wheat cooperatives already functioning are doing business for about five cents a bushel less than was charged by the grain traders when they had the matter all in their own hands.

None of the literature circulated at so much expense by the grain trade undertakes to say what they are charging for their services or to Itemize the expenses that they charge up against wheat. Costs of operation are important and are lower in cooperation than through the old system but a saving of even five cents a bushel, already made by cooperatives, is not the real purpose of the growers movement. The true object that, all farmers must keep in mind is to secure control of volume of wheat sufficiently large to enable them to fix a new and profitable basic

price. The organized grain trade should not be blamed too much for fighting cooperative marketing. The traders have almost as much at risk as the farmers. They have an investment of more than \$2,000,000 in memberships on the Kansas City Board of Trade. Their total investments in memberships alone, that is to secure the privilege of trading in wheat and other grains on organized markets in the United State probably exceeds \$50,000,000. Their operating capital must be at least \$100,000,000 more. They want to make dividends on their investments.

Several circulars have pointed ou the high cost of organizing cooperative associations. They should also tell something about the high cost of operating the grain trade. Not less than five thousand persons are drawing salaries for handling wheat, salaries that range all the way from the modest wages of stenographers and other office help to as high as \$50,000 a year for expert, high pressure salesmen. Farmers who are worried over the probable salary list of cooperative associations should ask for the annual pay roll of the grain trade.

The roads of Kansas and of every other wheat growing state are crowded with the cars driven by solicitors for the consignment houses and mills. In this state alone there are more than 200 travelling men employed by the wheat merchants at an average annual cost of not less than \$5,000 per man or \$1,000,000 a year. These men render absolutely no service to the farmers but their salaries are paid out of the proceeds of wheat sales. In five years, the contract period of the Kansas Cooperative Wheat Marketing Association, that single item of expense costs the wheat farmers of this state at least \$5,000,000. As against this the total expense of organizing the cooperative, is absolutely insig-

mificant. Dividends on invested capital, salaries and wages of employees and salesmen, and pay and expenses of traveling men are only a few of the charges that must be paid from the tolls taken by the grain trade from the farmers wheat. There

are profits so huge that great fortunes are made yearly in the business. With so much at stake the grain merchants would be fools if they did not do everything in their power to kill the co-

operative movement. Farmers should do their own thinking about this business. It should be perfectly plain to any thoughtful man that it is not the failure but the success of the cooperative movement that alarms the organized grain traders.

GRAIN TRADE SERVICE TO FARMERS.

The organized grain traders claim that they have worked out the best system of marketing ever devised by human wisdom from the results of their actual practical experience. Certainly they have had a chance to do their best. They have never been seriously interfered with by congress, the legislatures, the courts or the wheat growers. They have had things all their own way for a long time. They should have a smoothly working, highly efficient organization showing results both for the smart and expert traders on the inside and for the producers. The really important question for the grain traders to discuss is, how well have they served the farmers? Or to put in into more forcible language, What in hell has the organized grain trade ever done for the wheat growers?

No sales agent unable to secure at least the cost of production for the commodities that he handles can reasonably expect to hold his job. Judged by results is the organized grain entitled to hold its job as the wheat growers' saleman?

The government has just issued report on the cost of producing wheat in ten counties in Missouri, Nebraska, Kansas and Oklahoma. From this it appears that the average production cost per bushel of winter wheat on farms operated by owners in ten counties in those states was \$1.943 per bushel for the year covered by the investigation and \$1.80 cents for all winter wheat produced that year. On rented farms the production cost to the tenants in the same counties for the same year \$2.034 and \$1.83 for all winter wheat made on rented lands. These figures seem high as they were made for the 1920 crop. As a matter of fact they were very conservative for that year.

In 1922 the most reliable estimates place the average cost of winter wheat at \$1.23 per bushel. Some authorities like Senator Capper and Dr. John Lee Coulter of the Agricultural College of North Dakota assert that the cost that year was much more than \$1.23. Accepting the lowest figure \$1.23 a bushel as the cost of production the farmer should have received a gross average return of at least \$1.60 a bushel if he is entitled to a fair profit. As a matter of fact and of record the average farm price for all grades of winter wheat that year was 93 cents a bushel.

The best that the grain trade could do for the farmers in 1922 was to pay them prices for their wheat that averaged 30 cents a bushel under the cost of production. This price entailed a total loss on that crop of more than \$250,000,000. If that is the best service that the organized grain it is certainly time for the farmers to be looking for a better system. The grain trade has become so perfect that it no longer renders any service to the people who pay all the costs of the opera-

Many grain merchants refuse to believe that farmers sold the 1922 wheat crop for \$250,000,-000 below the cost of production and declare that agriculture would be totally bankrupt if farmers are losing money that fast. Agriculture is practically bankrupt. More than forty per cent of American farms are operated by tenants; the farm mortgae debt approaches \$10,000,000,000; the unfunded or floating debts of farmers at the banks and stores and with the short time money lenders are not less than \$5,000,000,000; Secretary Wallace is authority for the statement that it would require more than \$6,000,000,000 of dollars just to take up the depreciation of the physical property of American farmers.

These facts concerning the situation of agriculture indicate only one thing and that is that for a long time the farmers have been selling their crops below the cost of production. Their support of the old system of marketing has resulted in bankruptcy. Prosperity car, be restored only by increasing the prices paid to growers for farm products. The orderly marketing of crops through cooperative agencies on terms and conditions determined by themselves appears to offer the best chance for better times for the farmers. The old salesman has fallen down on the job. He should be fired and new system operating in the interests of producers should be established.

Any industry that cannot price its own products must bear an undue proportion of tax burdens and pay more than its share of the costs of business operations. Through cooperative marketing the farmer will be able to fix prices on his crops and escape the payment of unjust taxes and overhead expenses of business.

INTERNATIONAL INSTITUTE OF CO-OPERATION

The Kansas Farmers Union never stands still. It is always starting something for the benefit of its members and of the agriculture of the state. Last summer the Board of Directors organized and conducted an Educational Assembly that was attended by farmers from almost every county in the state. Leaders in the cooperative movement from many other states made able addresses on different phases of the work. Classes and Round Tables discussed various problems of cooperation. All who attended got a new vision of the possibilities of cooperative business and

Cooperators in other parts of the country read of the fine results of that Assembly. During the winter an informal meeting of representatives of many nation-wide farmers' organizations and cooperative marketing associations was held in the Conference Room of the Department of Agriculture at Washington. It was there decided to

undertake a great national or international Educational Assembly for the purpose of furthering the cooperative movement. It is now announced that the first Assembly of the Inter- Johnson national Institute on Cooperation will be held Lost the California during the summer of 1925. Plans will be made Primaries to President Coolidge by during the summer of 1925. Plans will be made a majority of about two to one. That and programs adopted at a general meeting of event was another proof that Abaham the Permanent Committee that will be held at Lincoln was one of the wisest men Must be much more than any one Cleveland, Ohio, on August 11th and 16th of this men that ever lived. "All of the people supposed. Otherwise there would not

Great agricultural colleges of the country. This will give those who attend the benefit of library is still able to do that in some states, cess of cooperation. The really amazwill give those who attend the benefit of library and other instructional facilities. There should and other instructional facilities. There should be a keen rivalry among the schools of the country among the schools of the country among the schools of the country among the schools of this later on both shoulders. Playing the game of the traders who are the stirred up among his brething the schools of this stirred up among his brething the schools of t try for the privilege of being the host of this meeting. The president and faculty as well as the Board of Administration of the Kansas State Agricultural College should at once take steps at the Board of Administration of the Kansas State Agricultural College should at once take steps at the Board of Administration of the Kansas State Agricultural College should at once take steps at the Board of Administration of the Kansas State Agricultural College should at once take steps at the Board of Administration of the Kansas State Agricultural College should at once take steps at the Board of Administration of the Kansas State Agricultural College should at once take steps at the Board of Administration of the Kansas Miller Blaying the game of the traders who have exploited them for so many years among his brethren in the same in the spectacle presented by the open alliance of many farmers elevators who have exploited them for so many years among his brethren in the same in the spectacle presented by the open alliance of many farmers elevators who have exploited them for so many years of the traders who have exploited them for so many years among his brethren in the same in the spectacle presented by the open alliance of many farmers elevators who have exploited them for so many years among his brethren in the same in the spectacle presented by the open alliance of many farmers elevators who have exploited them for so many years among his brethren in the same in the spectacle presented by the open alliance of many farmers elevators who are playing the game of the traders who have exploited them for so many years among his brethren in the same in the spectacle presented by the open alliance of many farmers elevators who have exploited them for so many years among his brethren in the same in to secure the first meeting at Manhattan. As Ford Kansas is the leading state in cooperation and is Will Lose Out the center of a group of states that are almost On his Muscle Shoals proposition. Limitation the center of a group of states that are almost equally strong for the movement it would seem that here is the ideal place for such a initial to ask for a hundred year lease in violation of the water power law which at Washington a coup

Leaders of the cooperative movement from He did not promise to make cheap many countries and representing every phase of fertilizers or any fertilizers at all. All lieve are obsolete any way on account over cost whether wheat is one dolthe work will deliver lectures and conduct class- he would sell fertilizer that he might ments. There is the same old rival- appears to be quite as unusual as was es. It is the Kansas plan enlarged and enrich- make at eight per cent above cost. ed. Kansas always leads.

TOWN AND COUNTRY MEETINGS.

The farmers of Cowley county and the business men of Winfield held a meeting a few weeks production. The farmers would sure of the United States are increasing. ago that should result in valuable results for ly like to have Mr. Ford or some one President Coolidge may mean well in both groups. For a long time the Farmers Union of that country has been trying to get bus- erations. iness men to attend meetings and hear the farmers side of business problems discussed. Not Bankers many merchants and bankers were ever able to get time to meet with the farmers and so the Union decided to try another plan.

Seventy-five farmers arranged for a dinner to ing wheat crops and want to tell the be served at the Presbyterian Church and each of them invited one business man to be his guest. protect his shareholders and depositions but after all the prosperity of aginvitation and the result was that seventy-five riculture would be the best business men of Winfield met with seventy-five guaranty that could be established. farmers of Cowley county to consider the prob- much greater number than cooperalems of agriculture. The wheat pool was the tive marketing associations. Out of principal topic for consideration at the close of five hundred farmers sales agencies the meeting the merchants and bankerss expressed themselves in favor of the plan and pledged failure. That compares very favor themselves to assist the farmers in putting it ably with the record of banking dur-

A little later the Chamber of Commerce of Clay Center invited a representative of the Wheat Pool to address that body. Each member of the city body invited one farmer to be his guest and branches about eighty years ago. the result was the largest meeting of the Cham- is said that schism resulted from the forced. ber of Commerce ever held in Clay Center. Many leading bankers and business men heard the dis- of the church has since been known tress of agriculture discussed and the pooling as the Methodist Episcopal Church, bia University, one of the greatest ed. plan presented for the first time. The result South. Except for the dispute about was a far better understanding between the town and country in that county.

Up at Billings, Montana, the Commercial Club tions. is working hand in hand with the Montana Farmers Union for the purpose of establishing better marketing facilities for farm productss. The ratified the report of a committee however, in his charge that the proresults of such cooperation cannot fail to be helpful and constructive.

Almost all farmers are willing and anxious to cooperate with business mens organizations in the division that originated so long of individuals. A few men with law all matters likely to be helpful to both groups. If these gatherings can be held on the right basis, that is on the assumption that groups of equals are meeting to serve the good of all, there will soon be a much better understanding between farmers and business men.

DO YOU READ YOUR PAPER?

Not so long ago a member of the Union complained that the matter printed in the Kansas Union Farmer is not the right sort of stuff. One of his fellow members of his Local disagreed with him and in the argument that followed it was proved beyond any doubt that the dissatisfied member had not read a single issue of this paper for several months. All the same he was certain that it does not publish the sort of articles that he would like to read if he had the CO-OF. SELLING IS NECESSITY adequate financing; in short, good that it gives those desirous of formtime or the inclination to read anything.

The Kansas Union Farmer prints some article every week that is worth more than an entire stead of merely an advisable expediyear's dues to any thoughtful reader. The dis- ent whereby we might better our fi- will prevent the violent fluctuations cussion of cooperative banking by Frederick C. nancial condition. With a bushel of incident to a periodical dumping pro- incorporation." In this connection at-Howe that recently appeared on the first page wheat purchasing but 75 per cent as the cess, and eliminate the possibility of much of the things we must buy to manipulation by organized speculation by organized speculation. of this paper should have been studied and pre- operate our farms as it did ten or tion by organized speculation. Saving are charged with notice of all proserved for future reference. The same is true twenty years ago, and with our pros- will be made in distribution by being of scores of other articles that are constantly ap- perity even in those days depending enabled to deliver the kind of propearing in these columns and that cannot be read largely on our ability to exploit the duct when needed, where needed, and authorized by statute, although they in any other paper.

Whatever other papers members of the Union may take and read they should always find time sary to put us on a parity with other possible by processing, blending, etc. not only to read but to study the Kansas Union important business enterprises of the Farmer.

THE DESPERATE GRAIN TRADE. Kansas Farm Bureau, before a gathing under the present marketing system. This will result in production

dies. For years the organized grain trade has fought all forms of cooperation. Now it is trying to save the farmers themselves. The spread lem," Mr. Snyder declared. "It will companied successful of the cooperative marketing movement must be checked at any cost. So the speculators now declare that they are true cooperators and are

To prove their faith in cooperation many old sult of cooperation. To successfully cently enacted a statute providing for ing on and conducting their respecwilling to work with the farmers. line grain companies with strings of country elevators are now offering stock in their houses to trolling interest nor do they propose to reor- foundation. That we are trying to do. in any activity in connection with name is forbidden except with referganize under either of the Kansas cooperative We have had enough experience that the marketing or selling of agricullaws. They simply propose to make farmers ence has developed certain principles production, manufacturing, harvesttheir partners for the purpose of controlling the of cooperative marketing that have ing, processing, or utilization of them. growers in the interest of the grain trade. -

About the poorest investment that a farmer can possibly make is to buy stock in a local elevator controlled by a grain merchant. No matter what dividends are paid the object is to se- ure as possible; efficient, businesslike provision not inconsistent with law of home supplies is of particular imcure the farmer's crops and reach his mind with arguments against any real self help organiza-

COMMENT ON WORLD'S NEWS FOR WEEK

limits such contracts to fifty years.

In fact he was asking a guaranteed profit of eight per cent if he made treaty. fertilizers at all. Many other manuelse guarantee them eight per cent

Of a Certain Class

Are doing considerable knocking on cooperative marketing. This is because they have mortgages on growfarmers exactly when to sell. No banker can be blamed for desiring to

Meantime banks go on failing in tract plan there has been just one ing the same period.

Methodism

Into two nearly equal groups keeping of slaves by one of the bishops of that day. The seceeding branch

The General Conference of the Methodist Episcopal Church, now in ago will be closed.

Must Make a Fight. To hold his place as senator from lowa but the best observers declare that it will not be a very hard struggle. Labor is still for Colonel Brookhart and there is no reason to doubt against crime is always obeyed. Hu. but that the farmers will vote for man experience indicates that it is their own fortunes or to sarve the him again even more unanimously necessary first to make laws and public good? One of these days the than they did in the last electon.

"Cooperative marketing of farm

soil, the time is ripe for us to take in such quantities as needed.

help and under our modern business marketing enterprises."

stock of our business condition and "The producer will be enabled to

apply whatever remedy seems neces- secure for himself the profits made

This is the statement of Ralph Sny- price of his wheat according to its

der of Manhattan, president of the milling value—a thing he is not do-

marketing alone will solve the prob- ods - results that have always ac-

place. Other industries have their NEW CO-OPERATIVE LAW

products has become a necessity in-

methods nothing else will take its

corporations. These cor-

porations are are the direct re-

become almost fundamental.

Kansas, recently.

in lowa or any other western repub. disregard the Volstead law. lican state.

can be fooled part of the time;" be such a strenuous and costly sam-The Institute will be held at some one of the state in the past. "Part of the people marketing. No sensible man blames that they are unenforceable.

strangest developements of these ested in the prosperity of agriculture.

Under the five power treaty made stand. it Washington a couple of years ago The millers make their own price applies to battleships of the dread on flour and they demand and obtain naught type which many experts be- the same or about the same margin he guaranteed in that matter was that of submarine and air plane develop- lar or two dollars a bushel. Moses ry for naval supremacy and it is even the patriach after whom he was nammore costly than it was before the ed

The five treaty powers have now facturers in this country would ap- under construction about 500,000 tons preciate such a guarantee on their of new ships. The annual navy bills suggesting another conference for limitation of armaments but before he calls it he should be sure that this and other countries are in earnest about reducing their navies

"Liberty"

Is the Name Of a new weekly magazine that has been established by the Chicago Daily News. The ownership and record of the News do not offer any great promise for a magazine that will live up to that title. There is much difference of opinion about liberty. Many good Americans want it for themselves but doubt whether is wise to let their neighbors have it

Nick Butler Has Made a Big Noise

By declaring that the failure to nforce the prohibitory laws has resulted in contempt for all law. He believes that the Eighteenth Amend ment and the Volstead Enforcement Act should either be enforced or repealed and incidentally he does not seem to believe that they can be en-

This is a very unusual position for college president to take. Nicholas Murray Butler is the head of Columucational institutions in the world. It slavery there never has been any dif- is said that many parents have with ference in organization or fundamen-drawn their children from that school tal principles between the two sec- since its president made his speech about and against prohibition.

session at Springfield, Mass. has just should be repealed. He is wrong, has nothing to do that laws that canno which submitted a plan for the reun-hibition laws cannot be enforced. Any "Uglies." Church, South, now ratifies this plan ger than any individual or any group wholly disinterested on their side are sure to overcome Control

the most powerful lawlessness in Of Newspapers time.

Repeal Of all Statutes

Not universally enforced would be a very dangerous proceeding. No law then to set up machinery for their people of the United States must

If Brookhart should be defeated in enforcement. Laws as old as Moses answer these questions. the primaries, which is not at all like are broken every day but no one admany wise bird believe vocates the repeal of the Ten Comthat Iowa will either join the mandments because there are conside may come when it will be pacessary third party or support dem- erable numbers of thieves and adui- to declare that newspapers and mag-It may as well terers at large and unpunished. Near- azines are public utilities subject to be understood, however, that no dem- ly as many people violate one or supervision and regulation in the ocratic reactionary will get any votes more of the Commandments daily as public interest.

years of successful experience.

"The grower of good wheat will be

able to secure for himself the full

Where Butler and his kind are wrong is in the assumption that because a law is violated it isnot enforceable. To make a good case in favor of the repeal of the prohibitory legislation it must be proved that

He is right. Just why any miller should be opposed to cooperative marketing or to any other plan for the relief of the wheat growers is hard for a sensible man to under-

Labor

Has Served Notice On the politicians that it will support no candidates who are not fully committeed to progressive policies. The significant thing about this warning to party managers is that organized working men vote the way that they say they will. The party that needs the support of labor can get it only acting in good faith to

advance the progressive program. The average working man is not concerned with the party affiliations of candidates. All he asks for smen who will keep their promises.

Records

Of Business Transactions Are so important that all large oncerns spend much money on their accounting departments. This does seem to have been the policy of the War Shipping Board which dispensed with bookkeeping and did not even know how much it owed when it was time to wind up its affairs. It was too busy to bother about ledgers and

California

other troublesome books.

Defeated Johnson And is getting the best of the other cases of the foot and mouth disease. Congress should send a delegation out there to find out how it is done.

Sign Boards

Offend the Aesthetic

Sense of the Kansas City Star to such an extent that it is inciting the populace to rise up and destroy the offending bulletins. Of course the Butler is right in his declaration fact that money spent on bill board advertising is lost to the newspapers ion of the two branches of Method- law can be enforced if the officers public opinion and moulder of sentiism. If the Methodist Episcopal and courts are honest. Law is big-ment is absolutely unselfish and

By a few men is not a con on that should be desired. Munsey, Curtis and Hearst supply the country with much reading matter. Are they the sort of men who deserve to be trusted with such power? Are they ikely to use that power to advance

Censorship of the press is repug nant to most Americans but the time

business methods as they have been ing an association under the statute established by other industries in in question great latitude as to the matters that can be included in the "Orderly marketing of the crop certificate of incorporation, or, as it is called in many states; "articles of

> persons dealing with a corporation visions included in the charter (certificate of incorporation) which are The statute provides that associations formed thereunder may contract and deal with non-members provided that the association shall not charge a non-member for services

> tention is called to the fact that all

performed by it more than it charges a member for similar service. Every association formed under this statute is required to have its of a better quality of product, great- affairs completely audited at the close "I do not claim that cooperative er efficiency, more economic meth- of each fiscal year, and the association is required to file a copy of the cooperative audit with the Secretary of Agriculture of New Jerssey. The statute provides that two or more associations formed thereunder may have IN NEW JERSEY agents in common and may unite in The State of New Jersey has re- employing the same means for carry-

The use of the word "cooperative" cooperative associations. We must provides for the formation of stock- by any person or corporation as its corporate or business build them carefully and on a sound and nonstock associations to engage part of we should be able to. Our experitural products or in regard to the this statute.

One of the advantages of farming The statute provides that the certifias compared with other lines of bus-"We must have a one-man-one- cate of incorporation shall set forth vote, non-stock, non-profit corpora- certain facts. In addition, the stat- iness is the living secured from the tion, controlled entirely by the mem ute states that the certificate of in- farm. This is income and should be bership is as purely democratic meas- corporation may contain "any other as large as possible. The growing management and administration of which the association may see fit to portance while the farmer's purchashe affairs, supplying the market as adopt governing the regulation and ing power is so low. A garden and the while of the producer dictate, conduct of its affairs." It will be aptruck patch will furnish needed premarket demands require and not as parent from the language quoted ducts and keep down expenses.

By W. F. Ramsay secure a thick leather doublet and a since that date, there has only been stout keen edged knife. That was three years in which our imports extheir "Capital," to commence business ceeded exports. In 1880 our excess Taxes in those days were very A poll tax was the main reliance. That tax could not be passed three-fourths of our tobacco, about a

The consumer, even then, had to amount of pork and beef. pay the total cost of production. But the rate of wages was about the ery went steadily on. The reaper same for both producer and consummachine had never entered the human er. Then came the steam threshing

Then all at once, things, really important things, began to happen. Harlittle mill, operating spinning jenneys in 1768. Arkwright ,originally a barber, unable to read or write, set up his first mill, operating spining frames, in 1769. Jefferson, son of a slave overseer, who married an acre was an average day's work his employer's daughter, wrote those for a man and team. magic words, "Life. Liberty and the pursuit of happiness," in 1776. Watts an ingenious mechanic employed around a college, built his first crude steam engine, in 1780. Edmund 18,000,000 tons. Cartright built the first power loom and the world." in 1787. The American Constitution was put into actual operation in 1789. Whitney, a farmer boy, built the first 20, 1919. cotton gin in 1798. Jenner published his discovery of vaccination, in 1798.

In a very few years after these events hundreds of poor, struggling English manufactures began to make a lot of money. Little country villages began to grow into cities. They be-

gan to improve their highways. By 1800 they were in full tide of success, each and every one fully convinced that their prosperity was safely owing to himself alone. They were not able to grasp the idea that the modern flood of prosperity was really founded on world conditions of economic freedom, intelligence, energy and opportunity that never before

Then George Stephanson, a handy man around a coal mine, (whose wife taught him to read and write) built a railroad and locomotive, in 1829. The movement here in America for mers. The American farmers have the organization of free public schools, on a co-educational basis, began about

that Charles Haworth got his ideas of export. Today they are producing cooperation (known as the Rochdale system), organized into actual opera-In 1846 the State of Maine adopted per cent of our gross production; and the first crude prohibitory law and it are sending a million people into the was about 1847 that John Deere incities to help out. The U.S. Depart-

inable men had built the foundation and peanuts oil and oil cakes, and for his great future success that be- lumber and petroleum; but we were gan to plow in upon him about 1863.

enormous forest, that covered the whole eastern side of the continent, onto the prairies, prepared by nature ten thousand years before, they found prairie country. John Deere a young blacksmith, liv-ing at Grand Detour, on Rock River,

Illinois constructed a cast steel plow that would scour. Farmers went forty miles just to see one. But when they all had one in actual use, they found that they were but little better off because with their old tools they the most efficient producers of food, could prepare all the acres that they and farm products of all kinds, on could harvest with their sicles or earth. The price of their products are cradles. The plow created the demand the world prices. With telegraphs, for the reaper; the plow and the reap- ocean cables and radio in active oper put the flail out of commission. eration, all over the world, searching The plow, the reaper, the threshing out the lowest priced products every machine increased the demand for the railways. To balance production the farmers had to buy the two row corn planter and a corn plow. This meant planter and a corn plow. This meant others, all things considered. cheap pork and beef; great profit for the railroads; and cheaper food for the English factory operative, and greater profit for the factory owner.

others, all things considered.

This has always been the real facts. Agricultural products, during all these years constituted the bulk of American exports. We have always Planters State Bank

But it also increased the number of "turn overs" between the producers and consumers. And each and every one concerned passed his taxes to the Ultimate Consumer,-mainly the far-

of exports was \$160,000,000. We were exporting two-thirds of our cotton, one. Or help any one, But:

e for both producer and consum-Up to that time the idea of a that by the self binder, and the head-

machine, and the "cook shack." The 14-inch steel walking plow was developed into the "gang." Today we portant things, began to nappen. Har-greaves, poor, illiterate, built his first have three 18-inch plows in one gang, little mill operating spinning ien-drawn by a tractor, handled by one man, plowing fifteen acres a day, and doing perfect work. With the old case iron plows tearing an eight or ten inch furrow, about three-fourths of

for a man and team.
"In the 1918 harvest year, the American farmers exported 18,000,000 tons of food to Europe. Average before the war 6,000,000 tons. Those 18,000,000 tons of food saved Europe

This statement was made by Herbert Hoover in the press September

It is self evident that the farmer could not have accomplished this miracle if they had organized their economic life on an eight hour basis. That monopoly no longer exists. To-day Canada, Australia, New Zealand, South America and Siberia have the cheap land and the developing railroads and modern farm machinery and cheap labor. Previous to the war, had established factories in Belgium, American firm sold three thousand

disk harrows, in France alone. if it were a new thing among the faralways diversified. For the first two hundred and thirty years of this country's history, the farmers were the It was not until December 1844 only element that had a surplus to tien. In 1845 C. H. MacCormick, a that such a vast population can con-Virginia farmer invented the reaper. sume, at home, we export fourteen brought up to think that rice was a

When the first white settlers, few tropical products. Today we are exand far between, came cut of that porting vast quantities of rice. benevolent politician spout about protecting American farmer against comcattle, twice as many as we have. Bare hands and tradition cannot

compete with brains and machinery. In other words an irrisistable course of events has placed the American farmers in this situation. They are

sold our products on the world's mar- cipal damage was due to the Hessian of a shell.

Previous to the age of invention, all production was a rural hand labor proposition. For centuries the articles produced were sold by the producer to the consumer. There was only one turnover. In those happy only one turnover. In those happy odays, that the Socialists talk about, it was the young man's ambition to secure a thick leather doublet and a secure a secure a secure a secure a thick leather doublet and a secure a secur

Gentlemen: why not raise the duty

third of our wheat, an enormous although ignorant. It would seem as though every one ought to know that we can not export our taxes. A story excellent for its rapid development told on Senator Smoot illustrates the except possibly in the northwest point. He was urging the advisability of an increased tariff on Canadian wheat. He was reminded that the present tariff did not seem to the present tariff did not tariff tariff tariff tariff tariff tariff tariff tariff tariff raise the price any. His reply was cent normal or 4 per cent higher than

> enough to see that fifty or one hundred millions bushels of Canadian in the southeast will start within the same as the hen's egg plant. wheat excluded from our market, was next week or ten days. Present indinot destroyed, but would almost immediately appear in the foreign maridle ships available for just such

Our modern prosperity is a complex, composite affair of many hands and brains among the common people of many lands.

The wise ones of the land, are carefully explaining to the ignorant farmers that they ought to be proserous. That everything they produce, (but wheat) is higher in price than was in 1914.

How about taxes? The railroads, In 1876 and for years after that the manufacturers, the middlemen, date, cheap land, a cheap railroad complain about taxes, and pass them system developed on a Continental on (mainly) to the farmers. Then, scale, and modern farm machinery, all of these hard surfaced roads will was the great American Monopoly. have to be paid for, in the next ten years. The burden is enormous.

Gentlemen: Any little failure in crops or prices means another buyers strike. We are advised to cut down the acreage in wheat. The boll weevil is decreasing the cotton acrethe International Harvester Company age. The natural result will be an enormous increase of the corn crop. Germany and Russia. In 1920 one Some of these years, instead of a three billion bushel crop, we will have a 4,000 000,000, bushel crop. And then People talk about diversification as cheap hogs. We have all been through that performance time after time.

> KANSAS CROP CONDITIONS AND PROSPECTS.

The State Board of Agriculture has issued the following report on Kansas crop conditions and prospects based on the situation as found May 1.

WINTER WHEAT-Indications are for a probable winter wheat crop of 134,000,000 bushels in Kansas this year. The forecast is based on an esare sending a million people into the year. The forecast is based off an established sending a million people into the year. The forecast is based off an established sending a million people into the year. The forecast is based off an established sending a million people into the year. The forecast is based off an established sending a million people into the year. The forecast is based off an established sending a million people into the year. The forecast is based off an established sending a million people into the year. The forecast is based off an established sending a million people into the year. The forecast is based off an established sending and sending a million people into the year. The forecast is based off an established sending and sending and sending a million people into the year. The forecast is based of an established sending and sending a million people into the year. The forecast is based of an established sending and sending a million people into the year. The forecast is based of an established sending and sending a million people into the year. The forecast is based of an established sending and sending a million people into the year. The forecast is based of an established sending and sending a million people into the year. The forecast is based of an established sending and year. The forecast is based of an established sending and sending a million people into the year. The forecast is based of an established sending and year. The forecast is based of an established sending and year. The forecast is based of an established sending and year. The forecast is based of an established sending and year. The forecast is based of an established sending and year. The forecast is based of an established sending and year. The forecast is based of a sending and year. The forecast is based of a sending and year. The forecast is based of a sending and year. The forecast is based of a sending and year. The forecast is based of a sending and year. The forecast is based of a sending and year. The forec Deere in- cities to help out. The U.S. Depart- timated 9,849,000 acres sown last fall; MacCormick, a Virginia farmer, did items of exported farm products. The ing 9,406,000 acres for harvest; and piece work in three departments—not find his new invention, heavy, items of wheat, corn, tobacco, cotton, a May 1 condition of 88 per cent of just like Henry Ford makes an aucrude awkward, "a horsekiller," profitable. In the next ten years he all kinds and varieties, both green and yield of 14.25 bushels per acre on the only sold one machine. He moved to dried, butter, eggs and poultry, we acres left standing. Last year Kan-Cincinnati and then to Chicago. There would naturally expect to find there. sas produced 83,678,000 bushels of he found that time, nature and indom- And hides and skins, and peanuts wheat from 8,285,000 acres, or 10.1 partment is moves through a passagebushels to the acre, and in 1922 the icres out of 12,284,000 acres sown, an aggregate of 122,707,000 bushels. The five-year annual average production of wheat has been 121,281,000

bushels. petition with foreign pauper labor. The abandonment this year of 4.5 ed on to a hungry world—fresh, san-Today we are not only exporting rice per cent of the wheat sown is very itary and sealed. These three denot scour on the loose loam soil of the to Japan, but we are selling milk small compared with the 28.5 per cent partments of the egg making plant by the \$100,000,000 worth to India; abandoned in 1923 and 27 per cent And India has 130,000,000 head of abandoned in 1922. In the southeastern quarter of the state seeding was late owing to wet soil, and winter killing is the cause of reported abandonment; in the northwest the principal damage was due to the Hessian just as the hen puts a covering of fly and in the southwest the prin- lime over its products in the form

Farmers' Union Member-

C. E. BRASTED, President

ket, and bought our supplies in a fly and in the southwest late seeding protected market. One result is: That and winds caused the loss. In the American wheat is the cheapest and heart of the wheat belt the abandon-American bread is the dearest on ment is nowhere heavier than 5 yes cent and in most of the big wheat Our politicians are displaying their counties ranges form 1 to 4 per cent. gency measure, raise the duty fifty as Clay, Riley and Marshall, for ex-blame, because they unknowingly do cents. the pest had been most persistent in to one dollar? It would not hurt any years gone by, the damage by it seems ing departments working full time to be less than usual. No other insect It would prove that you are honest, pests are reported as menacing crops. the proper amounts so as to secure

practically completed by May 1. done by May 1 as compared with 65 50 lbs. wheat per cent a year ago. Corn planting 25 lbs. bran ... is well advanced especially in the 25 lbs. shortssouthern half of the state and soil 30 lbs. corn meal conditions have been favorable for 10 lbs. ground oats 20 such work in all portions. Planting 12 lbs. beef scrap 12 of the sorghums has only barely be- Free access to

gun yet. U. S. WINTER WHEAT CROP -Indications are that the United States will this year produce a winter crop of 553,013,000 bushels from 36,898, 000acres_which will probably be left for harvest. A year ago the production in the United States was 572,-340,000 bushels from 39,522,000 acres and in 1922, 586,878,000 bushels from 42,358,000 acres. The abandonment of winter wheat acreage for the nation as a whole is 7.6 per cent as com-

nomics, U. S. Department of Agri-

HOW TO MAKE A

There are three departments in the egg making plant. The yolk is made in Department No. 1. From this deway into the next department where Kansas wheat harvest from 9,741,000 the yolk is coated with white. When the white coating job is completed in yielded 12.6 bushels to the acre, and Department No. 2, it is moved into Department No. 3, where the egg is encased with a layer of the purest form of carbonate of lime, forming the egg shell. Then the egg is passbile factory. First, the engine is made, like the hen makes its yolk, the the chassis, as the chicken encases its yolk in white, and finally, the auto body covering the whole

work. That is not due to laziness or labor unrest or strikes, but because the egg making material furnished the hen is not of the proper sort. The average American hen lays seventy-two eggs a year. She should requires to keep all three egg mak Wheat is well advanced for the sea- the greatest efficiency in her plan son of the year and soil conditions are she has to make eggs or she'll burst

Hens must be given a balanced ration. If they are fed a mixture that factory would cut down the output, "That he was not trying to raise the price, only to exclude the wheat."

That Senator did not have wit of 1922. Alfalfa is much above the enough material to manufacture fifty

After working over gizzards and cations are that there will be less test tubes for years expert poultry damage from insect enemies this men are agreed that each particular kets. There are some thousands of spring than in the past two or three kind of poultry feed contains a defyears. Pastures are promising in all parts of the state and even the buffalo grass was furnishing sufficient pasturage April 20 to carry a normal number of cattle. Pastures in the Flint Hills grazing region are good and the in-movement of cattle was factory working full time is given. and the in-movement of cattle was factory working full time is given

below: FARM WORK-66 per cent of the Kind of Food Yolks Whites Shell plowing for spring planting had been 50 lbs. cracked corn 128 67 oyster shells

The above ration fed to the average flock of fowls practically will double the egg yield of the hen's factory. From Sears-Roebuck Agricultural Foundation.

SCHOLARSHIPS FOR CLUB

WORKERS WORKERS
Thirty-six boys and girls will win scholarships of \$75 and transportation from the Worker State Kansas State Kansa pared with slightly more than 14 per cent in both 1922 and 1923 and will amount to approximately 3,035,000 acres this year.

Scholarship to the Kansas State Agricultural College and return next year. These scholarships will be awarded by the Union Pacific Rail-control of the Kansas State Agricultural College and return next year.

Kansas GIANT BRONZE GOLDBANK TURKEY eggs 50 cents each Mrs. Middleton. Chetops, Kansas.

This scholarship is available in the following counties: Atchison, Brown, Clay, Cloud, Dickinson, Don-HOW TO MAKE A

HEN MAKE EGGS

(By J. L. Brosemer.)

A hen's egg factory is departmental and the seg fa Wallace Washington and Wyandotte.

Cooperation means that a man is willing to do the same thing that his neighbor does, then take the same treatment and be satisfied. The Cotton, Wheat and Broomcorn Growers'

SUDAN \$8.00 bu: Millet \$1.00; Caneseed \$00; alfalfa \$8.00; sweet clover \$8.00; sacks free, if you want carlots ask us for prices, if you have seeds to sell send us samples for bid, we buy and sell thousands of bushels daily. Meier Grain and Produce Co., Salina, Kans. treatment and he satisfied. The Corton. Wheat and Broomcorn Growers Associations are illustrations of this. They all turn their whole crop over to their own selling agency, that is, doing the same thing: then each takes the average price of what all wood FARMS, Whitewater, Wis. 43° the product brings, that is, taking the same treatment, and being satisfied These organizations are the purest

Cooperation eliminates all waste. When we reach the place where an business is carried on cooperatively, every man will be engaged in useful Duplication of capital used work. and labor employed will be a thing of the past. More legumes mean more prosper-

form of cooperation.

ity for farmers, business men, and ommunity. The correct rotation is cheap insur-

ance against many of the injurious

NEW CONSTITUTIONS READY ABOUT JUNE 5th

In as much as we are receiving requests for constitutions and by laws, I am taking this means to advise those asking for them that the Board has just recently canvassed the Referendum Ballots, and the new constitutions will be ready about C. E. BRASTED, Secretary.

KANSAS UNION FARMER WEEKLY EXCHANGE

of members of the Union have anything to Sell or Brehenge. It should advertise it in this department. Rate: 5 cents a word per sue; four or more insertions 4 cents a word. Count words in he ings, as "For Sale!" or "Wanted to Buy", and each initial or fine in the address. Compound words count as two words. CASH MO ACCOMPANY ORDER—TRY THIS DEPARTMENT—IT WILL FA. YOU.

FARMS WANTED

RANCH TO EXCHANGE FOR FARM— improved 2240 acres situated in Baca County, Colorado. For price and descrip-tion write R. S. Liggett, Ottawa, Kansas,

ARM WANTED FROM OWNER: Write

SALESMEN WANTED "Buy a share of Farmers Union

Bank Stock." FEMALE HELP WANTED.

GIRLS — WOMEN — WANTED, Learn Gown Making at home. Sample leasons free. Write immediately Franklin Insti-tute, Dept L 559, Rechester. N. Y. 42°

PROFESSIONAL SERVICES VEIL MATERNITY HOSPITAL for con-finement. Ethical, private, homelike reasonable. Bables for adoption. 1111 Euclid Ave., Kansas City, Mo.

SITUATION WANTED

BABY CHICKS.

QUALITY CHIX—9c UP: 12 KINDS Guaranteed delivery. Valuable chick infermation FREE. Quality Poultry Farms. Box 215 B. Windsor. Mo. 42 BABY CHICKS FROM HEAVY LAYERS DADI CHICKS FROM HEAVY LAYERS.

The laying kind are the paying kind.
Rocks, Beds. Orpingtons, Leghorns. Anconas, Brahmas, Wyandottes and Langshans. Prices reasonable, postpaid: 100 pct delivery guaranteed. Circular free. PORTER CHICK CO., Dept. D. Winfield, Kansas.

HATCHING EGGS

PUREBRED B L A C K LANGSHANS CULLED FLOCKS, eggs 15-\$150, 100-66.00. Chicks 16 cts prepaid, Bortha King, MAMMOTH PEKIN DUCK EGGS One Dollar dozen postpaid Mrs. F. J. King-ston, Heisington, Kansas 42°,

acres this year.

(Note — The information in this report was gathered in cooperation with the Bureau of Agricultural Eco
with the Bureau of Agricultural Eco-CHOICE SINGLE COMB DARK BROWN Leghorn eggs, heavy layers, hundred \$4.50 prepaid. Herman Kaiser, Phillips-burg, Kansas.

STUCK

MACHINERY

FOR SALE: AVERY 40-80 1920 Medel tractor, in good condition. F. A. and H. L. Burmeister, Holyrood, Kansas, 41° WANTED-WAGON OR TRUCK SCALE Fairbanks-Morse preferred. Write 44. B. Cox. Secretary, Goodrich Local, Good-rich, Kausas. 35tf. rich, Kansas.

TOBACCO FOR SALE

YOU ARE READING this classified advertisement. Which is just what thousands of other folks are doing. It's a great way to carry your wants te sell something, buy or exchange. Only four cents per word if ad runs 4 or more times to tell the story and certain to bring recurns. If you try it you'll be sure of ft. MISCELLANEOUS

REPLACE THAT WORN OUT PITMAN BOX on your mowing machine with a JENNINGS AUTOMATIC FEED. Uses hard oil. Simple to install. Special price \$1.00 prepaid. Send your order to-day to Cameron Sales Agency, Box 48, Salina, Kansas. Kill All Flies . THEY SPREAD

USE THIS FORM—IT SAVES DELAT

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Farmers' Union Mutual Insurance Co. Salina, Kanpas. Farmers' Union Auditing Association Thomas B. Dunn, Sallas.

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YOUR OWN FIRM Will Give Test
BETTER PRICES
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\$5.00 A THOUSAND LETTER HEADS OR ENVELOPES
Printed and Malled You the
Same Day as Order is
celved.
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The Farmers National Bank SALINA, KANSAS Solicits Your Business

YOU'NEED -

Oldest Bank in Saline County

Binder Twine with Which to Harvest Your Grain. WE SELL Binder Twine and

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FARMERS UNION JOBBING ASSN. 106 New England Bidg. Kansas City, Missouri

By the decision of the Supreme Court of the United States upholding the Guaranty Law, your deposit in this bank is turned as safe Watson's Best Berries are just what the Government Bond Fred H. Quincy, Pres.; Guy T. Helvering, Vice-Pres.; T. W. Rose's, Vice-Pres.; W. T. Welch, Vice-Pres.; E. E. Gemmill, Cashier; B. F. Ludes, Assistant Cashier; E. H. Sudendorf and R. P. Cravens Brand Indicates—They Are the

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Your own Insurance Company gives you absolute protection at

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Your Hail Insurance Company is the biggest and strongest Mut-

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ual Hail Company in Kansas, and the lowest in actual cost.

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PRICE LIST OF LOCAL SUPPLIES Application cards20 or 5c Credential blanks......10 for 5c Dimit, blanks15 for 10c Ode cards12 for 20c Constitutions ... Secretary's Minute Books....50c Farmers Unioh Buttons.......25c

Farmers' Union Song Leaflets, per dozen Business Manuals, now used instead of Ritual, each......5c Farmers' Union Song Books Cash Must Accompany Order. This is Necessary to Save Expense in Postage and Labor

Box 51. Salina, Kansas for above supplies. He is the only one you can get them from

FARMERS CLASSIFIED AD Mail This To THE KANSAS UNION FARMER

Salina, Kansas Rate: 5 cents a word on single insertion; 4 cents a word each week if ordered 4 or more consecutive weeks

Minimum charge is 50c Count Initials or Abbreviations as Words

Fill This Please! Your Count, of ... Amount Enclosed \$. Place under heading of

NOTE: Count your name and address as part of advertisement

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A Sound Investment

Invest your funds in the Capital Stock of the

Farmers Union State Bank

Kansas City, Kansas

TWO HUNDRED DOLLARS PER SHARE

Avoid unnecessary expense of stock solicitors by

Mailing us your subscription

Department of Practical Co-Operation

UNION MEETING NOTICES Notices of Farmers' Union meetags will be printed under this head without charge. Secretaries should send in their copy at least two weeks before the date of the meeting.

The regular meeting of the Craw-ford County Farmers' Union will be held on the last Tuesday of each month throughout the year except when this date falls on a Legal Heli-

A. C. BROWN, Co. Pres.

UNION LOCAL NO. 278. gular meetings on second and fourth Thursday each month. Charles Crossardt, Sec.

SILVERDALE LOCAL NO. 2051. Silverdale Local No. 2051 meets every second and fourth Wednesday in the month at the Silverdale School prove this one has but to visit the

J. F. Lewis, Sec.

NEWBERRY LOCAL NO. 1922. Newberry Local No. 1922 meets that few hou regularly, the first and third Mon- so much need,

UNION LOCAL NO. 2019. Regular meetings on the second and fourth Fridays of each month,

Geo. Speed, Pres. Alice Kendall, Sec.

Regular meetings on the 2nd and 4th Wednesdays of each month.

J. Humbarger, Pres.
R. J. Logan, Sec.

Ine state office every member on their rolls paid up in full for the year 1924.

Bellview — 2042—John T. Anderson, Sec. 52 paid for 1924 — 100 per cent.

CLEVELAND LOCAL NO. 364. Cleveland Local No. 364, Neosho County, will hold their regular meetings on the third Tuesday of every

Pleasant Valley Locay Union No. 1309 meets every first and third Wednesday evening of each month.

E. J. Kissinger, Pres.
W. T. Flinn, Sec.-Treas.

J. O. Foust, Sec.

LIVINGSTON LOCAL NO. 1984. Livingston Local No. 1984 meets ard, Min day nights of each month at Livingston School House. A short program is prepared for each night. Clyde B. Wells, Sec.

GIRARD LOCAL NO. 494. Girard Local No. 494 meets in Union Hall over the Crawford County State Bank in Girard, Kansas on the second and fourth Tuesday of each

month at 7:30 p. m.

W. D. McClaskey, Pres. Roy W. Holland, Sec.

BROGAN LOCAL NO. 226. Brogan Local No. 226 meets on the second and fourth Thursdays of each month. Visitors are always welcome. George Baumgartner Sec.

PRETTY CREEK LOCAL 1652. Pretty Creek Local No. 1652 meets every first and third Wednesday of each month at the Hinerville School house. Come out. Don't stay home H. C. Mathies, Sec.-Treas.

FONTANA LOCAL 1789. Fontana Local No. 1789 will meet the first and third Friday nights reg-

All members should be present W. A. Booze, Sec.-Treas W. H. Slyter, Pres.

PRESIDENT TROMBLE AT

GRINNELL, MAY 15 All farmers, whether Union mem bers or not are cordially invited to at-tend the basket dinner at Grinnell Township hall, Grinnell, Kansas, Thursday, May 15. President Tromble will be present and explain "The

Mat Deges, Secy.

NOTICE OF QUARTERLY MEETING. The second quarterly meeting of Riley County Farmers Union No. 5 will be held at Randolph, Kansas, Saturday, May 24, 1924 beginning at 10 o'clock a. m. Each local is re-quested to send a full delegation, and all members are invited to attend. Gust Larson, Secretary.

STAFFORD COUNTY POOLING ORDERS FOR TWINE, FLOUR

Liberty Local No. 1988 met Friday for twine started, a truck 'oad of have performed services of untold a three years' survey of farming convious shipment of coffee was dispos- value since these were established.

tie Krey and Darwin Minnis, the winners of first and second honors at our county meet were captains, with

county. Every farmer in Miami coun- Beside seed, and on same level 173 bu.

Shipping associations are scattered all over your county and are showing a profit to members and the planting time, and of wheat and corn pooling of our wheat and other products is still in its infancy but will in time lead to success. All other business is strongly organized. Why AGRICULTURE PROMISES BETnot the farmers.

need more sociability and our meet-ings give the Ladies and children that few hours recreation they all

Now try and forget all neighborday nights of each month. The members make the union what is is. You hood quarrels and all get together help make it a success in every way and we will have the most progresdoing more than your part and sive Unions in the State. We have some thirty Locals in this county and now let's revive and make a new showing of new members.

W. J. Prescott, County Secretary, Miami County Local No. 59.

HONOR ROLL. The following secretaries of Farmers Union Locals have reported to

1924 — 100 per cent.

Athelstone Central—1171— Ralph of postwar price relationships, but condition.

Athelstone Central—1171— Ralph of the management of crop "Recent experimental work has

Sec., Downs—12 paid for 1924—100 pro and con, but "the condition of agriculture is not satisfactory and all would await the result of the experi-

Meyer, Girard, Secretary-100%. Victor-1516 -W. G. Harris, Burrton, Secretary, 5 members—100%. New Hope—1834—S. Tibble, Cedar ecretary, 10 members—100%. Survey —34 —Grant Bliss, Wood-

ston, Secretary, 9 members—100%. Star—831—Willis J. Billings, Linn, Secretary, 6 members, 100%. Olve Hill—1120—A. F. Braun,— Clay Center, Sec.—36 members, 100%

Bushong - 579 - H. C. Harder, Dunlip, Secretary, 10 members, 100% Hunt — 1107 — J. L. Kongs, Corning, Secretary - 19 members

Santa Fe-1717-Marion Johnson, ecretary, Lyons. Thirteen members -100 per cent. No. 5-761-Clarence W. Smith, secretary, Phillipsburg, six members is delivered to them at 3 francs 50 -100 per cent.

bers, 100 per cent. 1935—Kaw Valley — Jerome Van Hole, secretary, Belvue, 10 members,

members, 100 per cent. 1684—Prospect, Martin Rohe, Jr., a public debate, on condition that the Secretary, 29 members, 100 per cent. Prairie Star—944—E. W. Podlena tion of their profits. So far the sug-

members, 100%. Koeber 914—F. A. Korber, Seneca, opinion. ecretary, 21 members, 100%. Hobo 1497—W. C. Coffman, Madi- 1922 DISASTER CAUSED BY son, secretary, 22 members. 100%.

POSITION OF FERTILIZER Comparatively few farmers are eration. able to compare, satisfactorily, differ- This is the declaration of B. F

An instance is found in a recent announcement, by the New Jersey break down the farmers of the countrie Krey and Darwin Minnis, the winof placing fertilizer in various pos-itions in the soil with respect to po-to worse for several seasons." on cach side. Both old and young tato seed pieces. These results bear out the findings of other investigation for the remainder of the crowd. Wiss Krey's side won.

South Dakota farmers lost 30 cents a bushel on a production of 40,000,000 tors, namely that the improper application of fertilizer may and often bushels of wheat in 1922, Mr. Yoallow to support the budge and foliage of fruit trees are readily controlled by spraying with three-forths bushels of wheat in 1922, Mr. Yoallow to support the budge and foliage of fruit trees are readily controlled by spraying with three-forths bushels of wheat in 1922, Mr. Yoallow to support the budge and foliage of fruit trees are readily controlled by spraying with three-forths bushels of wheat in 1922, Mr. Yoallow to support the budge and foliage of fruit trees are readily controlled by spraying with three-forths bushels of wheat in 1922, Mr. Yoallow to support the budge and foliage of fruit trees are readily controlled by spraying with three-forths bushels of wheat in 1922, Mr. Yoallow to support the budge and the budge an 6 on each side. Both old and young tato seed pieces. These rsults bear South Dakota farmers lost 30 cents

from the different methods of apply-MIAMI COUNTY LOCAL
MAKING MEMBERSHIP DRIVE
The Farmer Union members and ofMethod of Fertilizer, as follows:
Method of Fertilizer Application Yield

ty is solicited to join some Local Union. Our dues are a small item as compared to the benefits you derive. We have our own Insurance company, profits are to be obtained, the necessary in the case the cheapest and best in the State. sity is particularly strong in the case

TER BALANCE THIS YEAR Agriculture promises to go into the current season with the best balanced production program since 1920, live Locals and see the part the Ladies take in the Unions. We all Agricultural declares in its monthly report on the general agricultural situation. The planting season is about a week late, labor is scarce and wages high, but this will not apparently reduce spring plantings, the department says.

A note of nervousness in the Wes is reported due to the slaughtering of some 50,000 cattle, sheep and swine on account of the outbreak of fooand-mouth disease in California. The egg situation now reflects the cumulative effect of three years' increas-ed production. Over a third of a million more cases of eggs went to market or storage in April than in the

same month last year. The swing away from hogs is the most outstanding shift this spring, Ellsworth sec. 24 members paid for shifting in agricultural enterprise has had its origin in the wild disturbance gen and is put in a good physical Heikes, Wakefield, Sec.—12 members on the whole the management of crop acreages and livestock during the proven, conclusively, that protein in

regularly on the first and third Fripaid for 1924 — 100 per cent.

paid for 1924 — 100 per cent.

Point Lookout, 1072, Jno. Hoffhines,

Point Lookout, 1072, Jno. Hoffhines, Esbon—all members paid for 1924— wheat pool in each of the two prov- under the question of "Quantity and Quality," in wheat growing, can be inces, to cooperate with the Alberta convenience. Neutral, 303, John Costello, McClure pool. In five Saskatchewan districts solved, economically, through a rota-11 paid for 1924—100 per cent. -11 paid for 1924—100 per cent.

Independence, 1419—Hugh Winslow Sec., Wellington, Kans.—19 paid for Manitoba has a much smaller production. It has been known for sever-second second s Liberty, 925 - Ed. Mog, Sec. - 42 ing area than either Saskatchewan members paid for 1924. 100 per cent. or Alberta. The merits of wheat But, only recently, has it been known, Twelve Mile, 2002 — R. L. Pearce, marketing pools have been discussed that the wheat from the early prep-

> The report further states that the Canadian Council of Agriculture has determined to send a delegation to Point, Secretary, 8 members— 100%. Ottawa to present to the Dominion Gem—1689—G. E. Weir, Pittsburg, Parliament the true condition of the

farmers. BELGIAN COOPERATORS WAGE WAR AGAINST SUGAR TRUST world.

A battle of figures is being waged between the cooperatives of Brussels, Belgium, and the union of grocers on Coin—1657—S. M. Beason, Orion, the question of sugar prices. So in-Secretary—7 members, 100% the daily press of the Belgian capitol is joining in the contest in an effort to find out "where are the thieves.

The head of the Brussels' sugar combine boldly says the cooperators are robbing the population by selling sugar at 4 francs 50 centimes, which centimes. "The gentleman lies!" po-1803—Maple Grove—Howard Timberman, secretary, Hepler, Five members, 100 per cent.

1935—Kaw Valley — Jerome Van litely replies the cooperators, who give figures to show that their margin instead of being in francs is in centimes, and is the lowest price litely replies the cooperators, who able investments.

TELL THE WORLD THAT Kansas is in centimes, and is the lowest price litely replies the cooperators, who give figures to show that their margin instead of being in francs is in centimes, and is the lowest price litely replies the cooperators, who give figures to show that their margin instead of being in francs is in centimes, and is the lowest price litely replies the cooperators, who give figures to show that their margin instead of being in francs is in centimes. charged in the city.

100 per cent.

1669—Highland—Roy L. Lee, secretary, Paola, 80 male members, 56

female members, 100 per cent.

Meanwhile, the management committee of the famous cooperatives, "La Maison du peuple," has challenged the sugar trust magnates to ecretary, Wilson, 15 members, 100 ar trust has not shown any willing Herynk 1427—Henry Eden, Sec., 13 ness to come out in the open and lay their cards on the table of public

> LACK OF COOPERATION The agricultural collapse of 1922 could have been averted if the farm-IN SOIL IMPORTANT ers had had more nation-wide coop-

May 2nd. Inportant maters of ent methods of crop production on Yoakum, former chairman of the business were discussed and an order their own farms. This is rightly left board of directors of the St. Louis ditions in the United States.

"The year 1922 did as much to

Miss krey's side won.

There will be a spelling match at our next meeting and important business.

Be, sure to there May 16th.

Secretary.

Tors, namely that the improper application of fertilizer may and often does have a decidely adverse effect upon the yield.

A difference of as much as 78 bushels of potatoes per acre resulted a bushel, while consumers were pay sect.

ing retail by the pound at the rate BANK

association, the farmers could have and run by the members of the Farsold their potatoes for \$1.25 a bushel, mers' Union. One great advantage or two-thirds of the consumer's price. Under such conditions the potato growers of South Dakota would have self.

heir 40,000,000 bushels of wheat, it would have made a difference to them of \$12,000,000 over what they did sell heir wheat for."

healthy deposits rather than being in into consideration that there may be ment money to tide them through.

to put the farmers in position to grow may get as much as 7 per cent divi-and sell their own products, or at least dends and although you had had the

PRODUCING HIGH PROTEIN WHEAT "There are three factors that control the production of high protein wheat: climate, available nitrogen and variety," says H. M. Bainer, Director, The Southwestern Wheat Improvement Association. He continues by saying, "While we are unable to control the climatic conditions, we can

control the soil conditions and the variety. Any good suitable variety, year 1924.

Bellview — 2042—John T. Anderson, Sec. 52 paid for 1924 — 100 per year ago, and an increase in corn thing, therefore, to produce high Burmeister — 943 — Roy Hunter, acreage is expected. Much present quality wheat, is to see that the soil

Fields, Wakerield, Sec. 12 Heights acreages and livestock during the past three years represents a skillful stay home and kick.

George J. Schoenhofer Sec.

PLEASANT VALLEY LOCAL
Pleasant Valley Locay Union No.
Pleasant Va tilizer being used. Considerable new consequently increase the market val-1924 — 100 per cent.

Fairdale — 927 — Carl. W. Mayer,
Brewster, Sec., 13 members paid for
1924 — 100 per cent.

Winter grain has come periment Station, for example, found through the season in good shape through the season in good shape the protein in W. T. Flinn, Sec. Treas.

W. T. Flinn, Sec. Treas.

NEOSHA COUNTY QUARTERLY

DIEVSTER, Sec., 13 members paid for lexas. Winter grain has come that by adding nitrogen to the soil, through the season in good shape that by adding nitrogen to the soil, west of the Missouri and is growing they could increase the protein in their soft white. Wheats from 11 to well. Spring wheat is practically all more than 15 per cent. NEOSHA COUNTY QUARTERLY Belleville, Sec. 22 members paid for well. Spring wheat is practically all more than 15 per cent, raising the sown. Livestock is reported in gent of the regular quarterly meetings of the Neosha County Farmers Union Bruening, Robinson, Sec. 29 members the Neosha County Farmers Union Bruening, Robinson, Sec. 29 members the Neosha County Farmers Union Bruening, Robinson, Sec. 29 members well. Spring wheat is practically all more than 15 per cent, raising the grade from No. 2, Soft to No. 1 Hard, Similar results have been the Neosha County Farmers Union Bruening, Robinson, Sec. 29 members of the regular quarterly meetings of the Neosha County Farmers Union Bruening, Robinson, Sec. 29 members paid for sown. Livestock is reported in gent with the process of the regular quarterly meetings of th the Neosha County Farmers Union will be held in the I. O. O. F. hall in paid for 1924 — 100 per cent.

Erie, Kansas on the second Saturday of the following months: March, Image Sentember and December.

WHEAT POOLING IN TWO CANADIAN PROVINCES of the following months: March, Image Sentember and December.

Sentember and December.

Bruening, Robinson, Sec. 25 members outsiness of paid for 1924 — 100 per cent.

WHEAT POOLING IN TWO CANADIAN PROVINCES of the following months: March, Sec. 7 members paid for 1924 — 100

A report from the United States previously been in alfalfa, clover, sweet clover, soy beans, cow peas or teen cooperatives are engaged in reduced and seven-teen cooperatives are engaged in reduced and s

"The question of "Quantity and increase the wheat yield materially. aration makes better bread than that

TELL THE WORLD THAT Kansas Has The second largest meat packing industry in the world.

The second largest creamery in the The second largest milling indusry in the world.

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ternational reputation. A noted state university. A school for each 65 of school pop-Unmined riches in undeveloped re-

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Second in alfalfa. Third in salt. Second in tractors. Third in value of cereal crops. Third in sorghums. Third in petroleum. Third in zinc. Third in farm automobiles.

cultivation.

Sixth in corn acreage. Sixth in value of livestock products. Sixth in value of all farm crops. Third in beef cattle of all breeds. Third in purebred Herefords. Fifth in purebred Shorthorns. Double any other state in number

Galloways. Eighth in purebred Ayreshires. Tenth in purebred Jerseys. Ninth in swine of all breeds. Ninth in purebred Poland China

Sixth in poultry. Fifth in poultry products. J. C. Mohler, secretary State Board Plant lice feeding on the buds and

ARKANSAS FARMERS UNION

he is in a sense borrowing from him- change, some means whereby

interest into your own bank many hundreds of dollars. Then suppose that this interest, with other profits, amounts to many hundreds dollars above the actual expenses of running the bank. After all the supping ay Mr. Yoakum declared that if the same consideration for the farmers' relief had been given three years ago as is being done now, the banks of the Northwest would be enjoying the Northwest would be enjoying the stockholders in dividends. Taking into consideration that there may be bankruptcy and pleading for govern-ment money to tide them through. many borrowers who are not stock-holders and of course would get no "Briefly, there is only one way to dividends, it is possible that you, being a stockholder and a borrower also, control the price of their products so as to obtain a fair and equitable share of the price for which their products are sold to consumers.

One products are sold to consumers.

One products are sold to consumers.

One products are sold to consumers their own banks in the near future.

KANSAS AND INDIANA. The wheat pools in Kansas and In-Oklahoma is glad to hear of the success in both these states. Indiana growers are most enthusiastic and although the crop there is not so very large it is evident that a great portion of it will go to market by the co-op route. Kansas is the banner wheat producing state of the union and the success of the drive and pool in that state will lend great assist

ance to the pool in Oklahoma and oth er states.—Southwest Wheat Grower MOST FARM COOPERATIVES IN THEE CENTRAL WEST More than 45 per cent of the 10,160 farmers business organizations reporting to the United States Depart-

per cent of the associations are in the five East North Central States, ineluding Ohio, Indiana, Illinois, Michigan, and Wisconsin, and more than 8 per cent are in the three Pacific Coast States.

Hays — 1130 Mrs. Everett Alquirst

Sec. —76 members paid for 1924—

Sec. —76 members paid for 1924—

Sec. —11 members

Sylvan Grove—1555—J. A. Reichard and Manitoba to secure a sufficient number of contract signatures

paid for 1924—100 per cent.

A report from the United States

Consul General at Winnipeg, Can.,
dated March 1, 1924, states that efdated march 1, 1924, states t Kansas, 68; Wisconsin, 49.

THINK THIS OVER. You may ask the question, "What there in the Farmers Union?" I shall answer it by asking another question, "What is there in the Hud-

son River?" The Farmers Union is to the member that embraces it, just what the Hudson river is to the valley that em-

braces it. The Hudson river refreshens and enriches the soil of its valley. The Farmers Union refreshens and enriches the minds of its members.

The Hudson river furnishes transportation, thereby providing an outlet for the products of its valley and a means of receiving necessary commodities from other sources. The Farmers Union furnishes the means through its cooperative enterprises to dispose of the products of its membership and also provides a means to procure the necessary commodities at the lower price through volume

purchasing. The Hudson river furnishes the power to run dynamoes, thereby furnishing light up and down its valley.

The Farmers Union through its many educational features furnishes light to its membership as to the true con-dition of the affairs that they are

most interested in. The Hudson river is useful in thouands of ways to its valley. Likewise the Farmers Union is useful in thousnds of ways toits membership, entirely too many and too well known

o need repeating.

I use the Hudson river for an illustration for the reason that every other river on the globe, at sometime due to heavy torrents, earthquakes and etc., has changed its course to some extent, while the magnificent Hudson flows today in the same chan-

nel God gave is in its creation. While every Farm Organization that has ever been created has done its share of good, every one of them at some time during its history have gone off on a 'tangent, following some more or less unsuccessful venture, with the exception of the Farmers Union. Like the Mudson, the Farmers Union since its organization has followed the same channel, promoting fraternal and educational improvement, and providing TRUE copperative institutions through the Rochdale plan of purchasing and the Denmark system of marketing.—C. S. Frogg in Kentucky Union Farmer.

HE CAN'T GO IT ALONE A farmer in Pawnee county, Kan-sas, decided to sell a carload of sheep He shipped the animals to market in Kansas City. There another Paw-nee county farmer saw them. He nee county farmer saw them. needed more sheep for his farm. He bought his neighbor's sheep and shipped them back to Pawnee county. What the transaction cost these farmers at present freight rates may eas-

vay—merely suggests the waste relved in many present day process-

in present-day agriculture. It teaches a lesson as to the need of coopera- sheep to Kansas City and back.

of this bank is that when a stock-holder borrows money from this bank were thoroughly organized, there successful storekeeper. farmers of the county could buy and

es, the waste involved, to be specific lar-a considerable saving under the tion cooperation between farmers The successful farmer of today cannot go it alone, any more than can the farmers in Pawnee county the successful manufacturer or the

> HOLD SOYBEAN BANQUET. Labette county recently held a soy bean banquet at Parsons which was attended by one hundred farmers. Thirty-six farmers pooled orders for seed, while many others are ordering

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Congress-

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