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ORGANIZATION

EDUCATION

COOPERATION

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UNION MEMBERS SHOULD ATTEND NATIONAL MEET

Dear and Thowe are Regular Delegates from Kansas, but Every Member Who Finds it Possible Should Attend This Important Meeting

BORAH, LANGER SPEAK

Local Officers Asked to Urge Attendance on Part of All Members Who Can Go; Hundred Going from Oklahoma, Says Simpson

While the Kansas Farmers Union is entitled to only two delegates at the National Farmers Union convention to be held in Omaha, Nebraska, next week, as many members of the Kansas Farmers Union should attend as find it possible. John A. Simpson, National Farmers Union president, in a telegram to C. A. Ward advised that a hundred members are going to attend from Oklahoma.

As mentioned in the official call which has been published for several weeks in this paper, the convention will be called to order on Tuesday morning, October 21. However, a meeting will be held Monday night preceding the convention which will be of great interest and import. Mr. Simpson's telegram advised that Senator Borah of Idaho and Governor Langer of North Dakota will be the Monday night speakers.

Local presidents and secretaries are asked to bring to the attention of their members the matter of the national convention and to urge that as many as can do so shall attend the convention. Expenses, of course, will have to be borne by the individuals unless the county or local organizations see fit to help in that matter.

This national convention will no doubt be one of utmost importance. Matters dealing with farm legislation which will be demanded of the next session of Congress will be up for discussion and action. A concerted effort to secure the passage of the Frazier bill will be the subject of vigorous discussion. Policies to be adopted with reference to this matter will occupy an important place in the deliberations. The Thomas bill and the Wheeler bill, for which the National Farmers Union has been at a long and insistent fight, will also occupy the spotlight.

Cost of production, and how to secure it for farmers, is sure to be one of the principal topics. An equal distribution of national wealth as between classes, involving the breaking up of top-heavy fortunes through income tax laws, and through gift and inheritance tax laws, is another subject of utmost importance which will come in for a thorough airing. The Farmers Union has for years taken a lead in this matter, and will continue to do so.

Many other matters looking to the guarding of farmers' rights and to the securing of justice for agriculture are to be taken up and acted upon at the National Farmers Union meeting next week. It will be a session which every Farmers Union member should attend if at all possible.

The sessions will be held in the Castle Hotel in Omaha. The convention will last through Tuesday and Wednesday, and possibly will hold through until Thursday. Rex Lear, Salina, and C. B. Thowe of Alma and the delegates will be present officially for the Kansas Farmers Union.

Parking for business visitors at the State House is assured by a new state law. Automobile parking space on the State House grounds has been limited to two hours. With the time thus limited it is believed that plenty of space will be provided for out-of-town visitors who call at the State House. Employees and officials at the State House and at the Santa Fe offices just east of the State House grounds will be prevented from taking and holding all of the abundant parking space. Two-hour parking also prevails on one of the four sides of the grounds bordering on the streets.

Scheel Gives Gavel to Union

One of the highlights of the recent annual state convention of the Kansas Farmers Union held in Lawrence came right at the close of the convention, just before final adjournment. The officers were all on the platform, having just been installed by T. E. Howard, who responded to president Ward's request to act as installing officer.

John Scheel, who has seen many years in faithful Farmers Union service, had been re-installed as doorkeeper of the state Union. Mr. Scheel lives near Emporia. He asked permission to say a few words. His request granted, he said:

"President Ward, I have here in my hands a gavel which I want to present to you, and to the Farmers Union of Kansas through you, as a personal contribution. This gavel is made of hedge wood, and I fashioned it with my own hands. It came from a sturdy pioneer in Lyon county sixty years ago. This tree was cut down only last winter. If the tree from

LANGER SPOKE IN KANSAS

Governor Langer of North Dakota, one of the five midwest governors who appeared before Secretary Wallace and President Roosevelt early in November with a plan to peg farm prices at parity following a different plan than the one being pushed by the government, was in Salina, Kansas, for a talk Tuesday afternoon, November 7. Mr. Langer told of his famous embargo on wheat in his state, and told how it was working out successfully. The North Dakota governor spoke to a thousand people in his Salina meeting, then went on to Winfield for his other Kansas meeting. Rex Lear of Salina, Farmers Union Life Insurance manager for Kansas, had charge of the Salina arrangements.

LAMBERTSON ASKS PEOPLE TO GIVE PRESIDENT CHANCE

Says Tendency is to Overemphasize Difference between Farm Leaders; All are Honestly Friends of Farmers

TELLS OF CONFERENCES

Is Disappointed President Has Not Used All Powers Given Him, but Feels He is Working for Best Interests of America

Speaking of various "huddles" involving agricultural leaders, and what came of these huddles, Congressman W. P. Lambertson, Fairview, Kansas, told his audience at the annual state Farmers Union convention at Lawrence on Thursday night, October 26, of a particular conference in Washington in which Henry Wallace and John A. Simpson, and others, took part.

John Simpson and Henry Wallace talked cost of production and parity. I was present, and was impressed with this thing, and it is the key note of what I want to say. The aims are not much different. All our aims are much the same. I do not emphasize the difference as some people seem to. I could see there was some difference between the plans of Henry Wallace and John Simpson, but each was equally in earnest for agriculture.

Mr. Lambertson began his talk, delivered in the University Auditorium, by complimenting the various Farmers Union activities which had reported before the delegates and visitors. He said he was more particularly interested in the live stock houses, because he raises live stock and ships all that he sells either to the St. Joseph or the Kansas City Farmers Union firm. "Do business with your own folks," he said. "Be loyal to Kansas and loyal to your Union."

Mr. Lambertson said he is proud of having been elected last year as a member of the National Farmers Union Board. He was pleased to have an official connection with the organization in Washington during and before the last special session of the Congress and to take part in the agricultural conferences. "I was with your national Union president at a great deal," he said. This contact gave me an outstanding personal satisfaction. Your national Union president asked me to represent him and the Union at different times in Washington when he could not be here."

The speaker told of the modern trend to "huddles" such as football teams use now instead of calling signals. He continued:

"We had this agricultural huddle we went into last December and there I met Henry Morganthau and Tagwell, the presidents of the three big farm organizations, and 15 or 20 others. We were down there several days talking about what we might do in the time that was left. We met the brain trust."

"I was impressed that the new President elect was going to consult with farm organizations more about the policy of agriculture. I believe, in all fairness, the President is carrying that promise out."

"Then came the special session after inauguration. They were only going to deal with the bank situation, but they did that so quickly the President thought best to handle some of (continued on page 4)

F. U. LIVE STOCK FIRM SHOWS GOOD PROFIT THIS YEAR

Wonderful Report Given in Spite of Fact It Operates Under Lower Commissions than Other Firms at Kansas City Yards

GROWING IN WICHITA

That House Gained Since Alkire Is Manager; Hobbs, Kinney and Others Explained Menace of Direct Buying of Hogs by Packers

One of the outstanding reports made by the Farmers Union cooperative marketing firms before the annual convention of the Kansas Farmers Union at Lawrence, was that of the Farmers Union Live Stock Commission Co., with headquarters at the Kansas City and Wichita markets. George Hobbs, general manager, of the house at Kansas City, had charge of the program and report, given on Thursday forenoon, October 26. This firm is growing in volume of business and in influence each year, and is one of the principal marketing activities of the Kansas Farmers Union. It has contributed in a most definite way to an increase in membership for the state Union.

Mr. Hobbs first introduced L. J. Alkire, manager of the branch house at Wichita. Mr. Alkire and others in the employ of the firm at Wichita have been particularly active and effective in increasing Farmers Union membership in the Wichita territory. Mr. Alkire spoke briefly on the emergency hog program. He said it was not what the Farmers Union had worked for, but it was a new deal, and is what we have to work with for the present. He said those who put the program into effect gave up the idea of making a saving through bargaining channels, and decided to pursue another method, which was experimental—that of taking hogs out of production. "I am not here to argue for or against that principle," he said. He said, however, that hog producers themselves must be in control, and that the producers would have to have control of any program before they could expect beneficial results.

Mr. Hobbs followed with a few remarks about the Wichita house and the progress it has made since Mr. Alkire became the manager. That house has made a splendid gain this year, and, in fact, has been gaining ever since Mr. Alkire went there as manager. The two houses together, said Mr. Hobbs, show a profit for nine months of \$22,500.00. The Wichita house shows a gain of 345 cars in volume for the period, and the Kansas City house shows a corresponding gain of 229 cars.

Mr. Hobbs explained that the Kansas City house has suffered a little more than Wichita in regard to the government proposed schedule and Wichita accepted it," said Hobbs. "The government also proposed a schedule at Kansas City, which the Exchange refused to accept but which was accepted by the cooperatives who proceeded to operate under it. Our commission schedule has been cut 27 per cent since May a year ago. The schedule of the companies in the Exchange had not been cut one cent. Now, the Department of Agriculture has sent another schedule which is lower yet."

Then Mr. Hobbs spoke of the employees of "your own firm," and said they were men who understand their business and who are picked because of their fitness for their particular jobs, and for their willingness to cooperate with the producers of live stock.

Mr. Hobbs expressed his disapproval of the marketing of six million pigs, and said it was a mistake that the program had not been worked out by producers themselves.

Employees introduced were Wm. Bernhardt, office manager at Kansas City; Wm. Risley, hog salesman at Wichita; F. O'Neal, hog salesman at Kansas City; Bob Lienow, cattle salesman and order buyer at Kansas City, and Alva Stryker, Blue Rapids, secretary of the executive board. A. M. Kinney, field man, was also introduced, after which he addressed the convention on the matter of direct making an intensive study of this matter and has been putting up a telling fight against it. He said, in part:

"Seventy-one per cent of the hogs shipped to Kansas City last year went direct to the packers. That means that twenty-nine per cent of the hogs put the price on what you got. The percentage alone does not tell the story, for the reason that the 29 per cent were culls and throwouts. Out in West Kansas there is a big hog company. A lot of you people know who I mean. They gather hogs in Kansas and unload them at a point, supposedly to feed them. They go west and buy loads and ship them east to this same point, and unload them there to feed them. Now, sometimes it seems those hogs going east got mixed up with those going west, and the best ones were put in the car going that way, and the poor culls come on into the Kansas City market."

"In England they can put a man in jail for going out in the country and buying live stock. Ship your stuff to your own firm."

Mr. Kinney had a chart showing in graphic form how the menace of direct buying is spreading.

WHEELER BILL ENDORSED

One of the most important resolutions adopted by the annual convention of the Kansas Farmers Union at Lawrence the last week in October was the unanimous endorsement of the Wheeler Bill providing for the remonetization of silver."

JOBING ASSN. IN PLEDGE CONTINUE ITS GOOD PROGRAM

State-Wide Union Activity, Long Identified as Important Department in State Union Marketing Program, Has Part in Convention

AHEAD OF LAST YEAR

Various Directors and Manager Express Ideas of Cooperation and Desire to Help Build and Develop Membership in State Union

The Farmers Union Jobbing Association gave an interesting report at the state convention of the Kansas Farmers Union on Thursday afternoon, October 26, in Lawrence. This institution has long been regarded as one of the bulwarks of the Kansas Union, and has been looked to for leadership for many years. Its management has always worked closely in harmony with the state Union program, and Jobbing Association employees have always been available for special membership work when the state office has sent out calls. The Association has set up a fund which is regularly turned over to the state Farmers Union for the purpose of carrying on its educational program.

H. E. Whelan, manager, has charge of the Jobbing Association program at the state convention. He called for the board members and for T. B. Dunn, manager of the Auditing Association, to come to the platform. The board members are Homer Terpening of Wakarusa, C. E. Elder of Bolivar, E. A. Crall of Erie, P. W. Blauer of Leonardville and Clifford Miller of Brewster.

Mr. Dunn read the auditor's report, which shows the Association to be in a most healthy financial position. The net increase in profits for the first nine months this year, over the same period a year ago, amounted to \$12,481.00.

Each director spoke briefly. Mr. Crall was the first speaker, and he expressed the thought that the Association takes the position that we must be able to give and take to a certain extent. "We like to give you the right to express your opinion, and we like the right to have our own opinions. We like to talk ideas over and find out where we can never be paid if we just have cost of production. I want more than cost of production."

"Finally the Bill was passed with several different plans in it and sufficient power extended to the Secretary of Agriculture to utilize what, in his judgment would be the best plan."

"As wheat is the staff of life, it becomes not only the basic crop of agriculture, in the United States, but of the world. That commodity for which the Kansas wheat produces one fifth of the entire crop in ordinary years, necessary to feed all the people of this nation. The question of wheat became the major question and had attention of the wheat growers of the presented this plan. How was it presented? This plan is not something we are trying to jam down the farmers' throats it was prepared by farmers who are wheat growers, cooperative marketers of wheat and by no one else. I am proud to be in this state. No other state has made such a contribution by producing such tonnage of wheat, but I'm mighty glad to be in the state where my friend and my friend has made the greatest single contribution to the welfare of the wheat farmers of this nation in certain provisions of the Domestic Allotment Plan for wheat. That gentleman is your President, Cal. A. Ward."

"On this committee there were Geo. Peek and Chester Davis, the two men who went out, and from their own pockets financed their expenses to fight for the passage of the McNary-Haugen Bill. And you fought for that Bill. We did pass it and it was vetoed twice."

"This plan says the Government is not going to have much to do about it except certain guarantees. You shall have parity for your crop which is used in this country to feed the people of our nation. It has pledged you are to receive parity. Now parity is just another word for equality. It means about the same thing—placing on a level with the industrial and commercial dollar."

"If you can think of industry operating at less than cost, and manufacturers operating at less than cost, and banks which will operate at less than cost, then I will agree with you (continued on page 2)

ELEVATE FARMING TO A PARITY WITH OTHER INDUSTRIES

Tom Howard of Denver Appeals to Kansas Farmers Union Members to Support Parity Price Program, and Gives His Reasons

GET PRODUCTION COST

Says if Farmers Get Equality with Others Who Do Business above Cost of Production, then Farmers Are Sure of Cost of Production

T. E. Howard, former chairman of the National Farmers Union board and former secretary of the Colorado Farmers Union, came before the annual Farmers Union Convention in Lawrence, Kansas, with a strong appeal to support the Farmers Union principles, including the AAA parity price plan which is a logical approach to cost of production plus a profit. Mr. Howard's address was broadcast over WREN, Lawrence radio station, and was delivered in the University Auditorium on Thursday evening, October 26.

Mr. Howard traced the developments which led up to the passage of the Agricultural Adjustment Act, told of the many conferences of farm leaders, and pointed out that farming must be elevated to a parity with other industries which do business above cost of production.

He pointed to 1909 to 1914 as the years when the farmer's dollar was on an equality with the dollar of industry, labor and finance. Then, during the war, which started and stopped with no excuse for either, farm purchasing power increased. After the war stopped, the picture changed until at this time farm prices are the lowest in the history of the nation, and farm purchasing power is destroyed. He continued:

"A bankrupt agriculture has bankrupted business everywhere. Factories are closed and millions of men and women are out of work. Armies of the unemployed are walking down the road. One-fourth of our population are hungry, and our warehouses are full."

"The latter part of February our banks were all closed. A new administration took charge and a new day had dawned. Congress was called into session. President Roosevelt, and Henry Wallace, secretary of agriculture, showed belief in the fact that the stability of the nation rested with agriculture. Then came the Agricultural Adjustment Act. Its purpose is to adjust production to demand, and give an American price on those products used for domestic needs. Adjust commodity with commodity, to the end that commodities in some parts of the country do not compete with those in another part of the country and destroy the farmers who are producing them."

"Day after day you and my Congress deal with this question of what to do. Cost of production question was before them. I have this to say for my Congressmen. My two Senators and all my Colorado Congressmen voted for the cost of production. I want more than the cost of production. I have seen that all the 'fudgedness' we have can never be paid if we just have cost of production. I want more than cost of production."

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MORE CONVENTION REPORTS NEXT WEEK

It was the intention of the editor of the Kansas Union Farmer to complete the publication of reports from the annual state convention of the Kansas Farmers Union, held the last week in October, in this issue of the paper. However, space limitations prohibit this being done without shortening reports of some features to too great an extent. Therefore, some of the reports will be held over until next week.

AUDITING ASSN. IS HERE FOR SERVICE SAYS MGR. DUNN

Tells of Growth from Nothing to Position of One of Best Auditing Organizations in State in Period of 16 Years

AID TO COOPERATIVES

Reminded Union Members that Bonding Service Also Available; Expressions from Members of Auditing Assn. Board

One of the most important reports given by state-wide Farmers Union activities before the annual state convention of the Kansas Farmers Union at Lawrence, though one of the most brief, was that of the Farmers Union Auditing Association, given Thursday afternoon.

T. B. Dunn, secretary-manager, had charge of the report. "Sixteen years ago last June," he said, "the Farmers Union Auditing Association was organized. We have made steady progress, and have risen from nothing to the position of one of the best auditing organizations in Kansas." Mr. Dunn explained that the profits of the Association were large, and that in former years the profits were greater than at present. However, he pointed out, the Farmers Union Auditing Association does not have as its objective the matter of making profits; rather it is a service organization, which does nothing for the general cooperative program as carried on by the state organization and various cooperative business and marketing institutions.

"I believe your auditing association has kept your marketing, purchasing and business associations on the right track," he said. "We point out the errors and try to help you to correct them."

Mr. Dunn also spoke of the bond business which is carried along in connection with the other business and service. He stated this line brings in quite an amount of revenue. "Don't forget us when you need a bond or an audit," he said.

Mr. Dunn made the statement that in the audience were many members of county wheat allotment committees. In the very near future, he reminded them, the various county committees would be required to secure bids for their treasurers. He suggested that these bonds could be secured through the Auditing Association, since the Association has excellent connections through which the bonds may be secured. This service is available, he said, and can be rendered by their own Auditing Association as satisfactorily and as cheaply as through any other agency.

Harry Witham, board member, followed Mr. Dunn with a few brief remarks in which he called attention to the fact that there is a definite need for each Farmers Union business activity to have at least one audit each year.

John Huber of Selden, another board member, told of the benefits of the Association's service to the business association he is interested in. Other board members present were Anton Peterson of Greenleaf and Pete Heidecker of Paola.

Mr. Dunn concluded the report with the statement: "I want you to take

CORN-HOG PLAN WILL BE SIMPLE AS CAN BE MADE

Contract and Application to be in One Document, According to Announcement of Assistant Chief Wickard before Kansas City Group

CASH ACREAGE RENTAL

Reduce Corn Acreage 20 Per Cent and Hog Farrowings Reduced 25 Per Cent, Using 1932 and 1933 as Base Period

The corn-hog adjustment plan is to be made just as simple as it can be made, declares Claude R. Wickard, assistant chief of the corn-hog section of the Agricultural Adjustment Administration, who made such a declaration at a regional meeting held recently in Kansas City.

One feature which will work toward simplification of the plan, from the standpoint of the cooperating farmer or producer, is the combining of the contract and application into one document. Mr. Wickard announced, however, that the corn-hog plan would be put into operation in a manner similar to that of the wheat plan. Mr. Wickard is a Carroll county, Indiana, farmer.

The essentials of the plan are as follows: Corn acreage is to be reduced by at least 20 per cent of the average, for the base years, 1932 and 1933, while hog litters farrowed are to be reduced 25 per cent as well as hogs marketed from these litters. In return for this reduction, the farmers are to receive adjustment payments. Benefits for corn acreage reduction will be in the form of cash rental fees on contracted acreage and will be at the rate of 30 cents per bushel for the average yield of corn which was grown on the contracted acreage during the base period.

Hog raisers who sign contracts for hog reduction will receive \$5 per head adjustment payments on 75 per cent of the average marketings which they made during the base period of two years, beginning December 1, 1931.

Preparations are now being made for organizing the various counties and getting the educational phase of the work under way.

WIBW RADIO SCHEDULE

The schedule for the regular Farmers Union broadcasts over WIBW, Capper Public on Radio Station at Topeka, includes the following:

November 16, Farmers Union Cooperative program, 7:30 p. m.
November 23, G. E. Creitz, F. U. Royalty Company.
November 30, State office.
These programs begin at 7:30 p. m. each Thursday.

Wars between states on out of state automobile tags and the new laws in the way of a reciprocity law passed by the legislature and signed by Governor Landon during the past week. Passenger automobiles owned by non-residents will not be required to carry Kansas tags when they carry a current year license from another state when the other state grants Kansas residents the same rights. However, operators of any foreign vehicle operating for profit carrying either passengers or goods between points within the state, will be required to have Kansas tags. These commercial trucks from other states will be required to have Kansas tags if they operate between points in Kansas.

back to your country associations our expression of thanks for using our service. We appreciate that. For those who do not use us, we will appreciate it much if you will get your association coming to us for auditing, bonding and income tax work. We are there and our services are available."

Farm Debt Adjustment

Farm Debt Adjustment Committees are being appointed throughout the various Kansas counties, to work with the state Farm Debt Conciliation committee. This committee, it is pointed out by the Farm Credit Administration, should recognize leading farm organizations, such as the Farmers Union, Farm Bureau, Grange and others. These committees exist, of course, for the purpose of bringing about equitable settlements in cases where farm debtors are being hard pressed for settlement, to eliminate foreclosures where possible, and to extend extension where they are justified.

County committees are expected to serve as a source of accurate information and counsel to distressed debtors and their creditors. They are also supposed to assist closed banks in affecting settlements with farmers' accounts involved in the banks' affairs, and to cooperate with local committees in the same or different states in questions involving absentee creditors.

Henry Morganthau, Jr., in a recent statement, said: "The splendid response from farmers throughout the United States in appointing agricultural advisory committees provides the initial step in putting farm debt adjustment plans into operation throughout the country. It must be recognized that the objective to be obtained through the appointment of both State and county farm-debt committees is social and economic justice to both debtor and creditor in interests. We must not be unmindful of savings in life insurance policies, bonds, bank by distressed farm mortgages. We must not be unmindful of the small merchant, the doctor, and many others whose resources have been depleted because of the service they have extended to farmers throughout the period of depression, and for which they have not been paid. Above all, we must not be unmindful of the debtor who has already given his full equity in not only his farm, but his home. These are the extreme cases, but they occur all too frequently."

"The committees who take upon themselves the unselfish task of assisting their unfortunate but worthy fellowmen to retain title to their property, to maintain the efficient operation of their farms and to provide for the equitable distribution among creditors of the available income which can legitimately be used for that purpose, have an opportunity for service of the highest order."

"I wish to take this means of conveying my thanks to all those who are accepting this responsibility."

