

THE KANSAS UNION FARMER

Education

Co-operation



NUMBER 2

VOLUME XXII

SALINA, KANSAS, THURSDAY, AUGUST 22, 1929

CO-OPERATIVE OIL CO'S OPERATE AS A CHAIN

"A cooperative oil company is a good brand of farm relief," said Howard A. Cowden, president of the Union Oil Company (Cooperative) in an address before the American Institute of Cooperation at Baton Rouge, La. He continued, "The first cooperative oil company in the United States was organized in 1921. It was so successful about 400 other companies have been organized. These 400 companies are returning approximately two million dollars in annual dividends to their members. While it is one of the most recent developments

Organization

dends to their members. While it is one of the most recent developments in cooperative organizations it promises to have far reaching effects on the economic life of the American farmers."

Several more or less closely related reasons were advanced by Mr. Cowden to explain the rapid growth of the movement. Among them were, practically every farmer as well as town resident is a consumer of petalogram.

they are interested in.

With an average increase on farm products of about twenty-three per back to Congress.

Your old schoolmate, cent, and an average increase on manufactured goods of around forty seven per cent, I can understand why, from your point of view, this is such a good measure, but just what kind of an argument are you going to be able to put up to the farmers in your district to convince them that you have been looking after their interests in getting the tariff rates adjustes an agricultural of the laws of Illinois and licensed the la of an argument are you going to be

These men were representing a com-

A LETTER TO HON. JONAS

SLICKERY IN REGARD

TO THE TARIFF

Hon. Jonas Slickery, M. C.

Millionaire Point, Me.

Dear Jonas:

I hope you are getting all rested outs.

Dear Jonas:

I hope you are getting all rested up and that you will be able to be back to Washington when Congress meets this fall, fit for the tariff struggle which is coming off down there.

I see that you are quoted by the Press as saying that the tariff bill as passed in the House is "The very best tariff that has ever been devised." Of course as a corporation attorney, I am sure that you have taken care of your corporations in the matter of increased rates on the merchandise they are interested in.

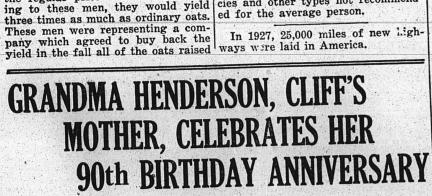
With an average increase on farm

Your old schoolmate, A. M. KINNEY.

LIFE INSURANCE AVAILABLE FOR MICHIGAN FARMERS

products would more nearly compare der the laws of Illinois and licensed with the rates on manufactured goods. to operate in Michigan with the You are a pretty smooth politician, Michigan Farm Bureau as the State Jonas, and you have been lucky so far agent, will carry on the business. The in fooling the farmers in your district into believing that you are working for their interests, but I am wondering how long you can keep it up. some time after you left the sand straight life insurance, offering farmhills, two very nicely dressed, smooth ers safe and dependable insurance at talking fallows came into our neigh- a moderate cost, as a protective meaborhood selling some fancy seed oats sure, not as an investment or savings at a fancy price; three or four times plan. However, for those who deman the regular price for oats. According to these men, they would yield cies and other types not recommend-

In 1927, 25,000 miles of new ligh-



ebrated her nintieth birthday anniver- justly proud. sary last Sunday, at her home near Kincaid. It was a fine day, and a huge Lieut. Henderson, of the Union Army crowd was present to help "Grand- and in 1872 she moved to Kansas and ma" celebrate the occasion. Friends homesteaded the place where Grand- These many years you've gone bravewere present from Missouri and Oklama still lives. There is a family of homa and from all over the state of six children, two of whom are still homa and from all over the state of

Everyone arrived before noon and every family brought a basket filled in visiting with Grandme and listening to a musical program presented by those who were talented along these lines. Mrs. derson enjoys music very much and was grateful to those present who were kind enough to play and sing for her. to play and sing for her.

Mrs. Henderson was born August 5, 1839, at Jacksonville, Ill. There she grew to young womanhood, and re-ceived her education at the Women's many of the incidents of her early life, and it would be impossible to enumerate here even the ones she told of on this memorable occasion, but there on this memorable occasion, but there laugh or cry at will. is one which I recall that seems to stand out from the rest, so I will try to repeat it as she told it to me: "My father once sent me to deliver a letter to Abe Lincoln, who at that time ber very well going up a ricket old to which she belongs. She is a mem-stairway leading to .r. Lincoln's of-fice. The steps were very wobbly and holder in the Farmers Union, and a stock-holder in the Farmers Union Livewere decaying after years of service.

I reached the top of the stairs, and being a bit timid, I peeked around the rived from Hon. W. P. Lambertson, corner to see who was present before entering the office. Mr. Lincoln saw me and immediately arose from his chair and led me into the room. He chair and led me into the room. took me on his knee and after reading ers Union and is also a Congressman took me on his knee and after reading the letter my father had sent, he carried me down to the street, explaining to me that he was afraid I would fall, coming down." Grandma says one cannot realize how good and kind Mr. Lincoln was without actually coming forward to Grandma's birthday, in contact with him. This is one inci-

Grandam Henderson of Kincaid, cel- | dent of which Mrs. Henderson can be

In April, 1861, she was married to

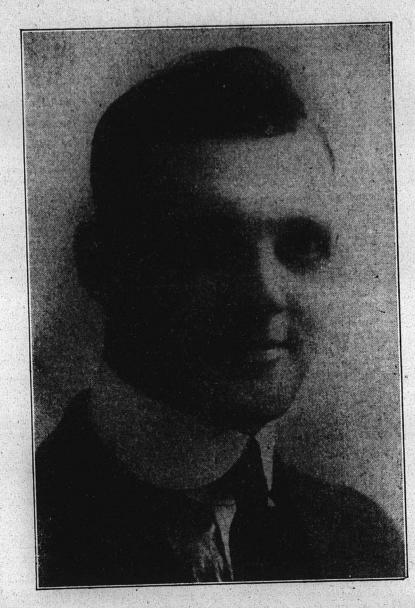
living; Bert Henderson and Mrs. L. C.

Mrs. Henderson has always been with good things to tickle the palate. known as one who could be depended After dinner, the afternoon was spent upon to take care of sickness, and the

> others before herself. Her joy in living is to serve others and to bring joy and happiness to those about her.

> She taught school twenty-five years, and according to those who knew her

She writes potery, obituaries, and articles on every occasion that de-mands someone to take care of such things. A more loyal worker cannot be found in the fraternal organizations



HERE IS A STATION PROUD OF ITS MGR.

Mr. P. J. Schulte, whose picture is above, came to his position as manager at Alta Vista from Westphalia. He has been on the job for a half year, and Auditor R. A. Fouts reports that the net gains for the pe-

Prior to Mr. Schulte's taking charge the business had shown a ross rather steadily. He is a stockholder, a member of the Union, a man who takes great interest in local meetings in his territory.

The report, which was sent in by one of the stockholders, declares that good management is responsible for the favorable change in their affairs, and that their future is most promising. They are proud of their manager, and feel that he is entitled to recognition.

OUR MOTHER

Ninety years ago to-day You came, this world to greet; You come, a blessing to us all A babe so plump and sweet.

n the far away—so long ago
When the world seemed upside And times were not so peaceful then

There was trouble all around. 'Wars and rumors of wars", Was the cry from far and wide. Then Lincoln called his faithful men To battle, side by side.

Then to school you faithfully went To learn the teacher's rules; To learn the work of teaching books In rural and city schools. At this task you fought bravely on And kept your little home; Teaching your children the ways

Not leaving them to roam.

their dues.

With the Master by your side, Rearing your family in God's sight And to all in Christ's abide.

And to-day is a day of days A day we all have sought We have come to bestow our honor Congratulations we have brought Four-score years and ten have passed Since you came from heaven above

A little babe to cherish, For us to fondle and love. And now we honor you, A mother to us all.

We look to God who gave you, We older ones, as well as small. Just ten small short years And the century mark you'll reach. You're a blessing to the country-side And we younger ones you'll teach. Teach us what life really is A life that is worth while.

If we follow you your whole through We'll all meet you with a smile. In the land of endless mirth, When we are all done with earth, old.

An Appeal to the Local

Secretaries

organization plans; but in the meantime, I want to urge all of the local

secretaries to use every effort to collect the 1929 dues. Do not let a

up their membership. I know that you secretaries are busy people, but

please take time to see every one of your members who have not paid

send them, as we will need all of the funds we can get to put over our

single member lapse his membership.

campaign for new members.

I believe that in the near future we will be able to announce our

Explain to the members the vital need at this time of their keeping

If you have dues in your hands which have been collected, please

A. M. KINNEY, Secretary.

We'll all enjoy the realms of day In the land of endless mirth. But we are all praying You'll be with us many years And be our Union Centenarian

For which the time is near. Oh, may we all face life like you, A life that's without measure. May we live a life as good and great And be of worldly pleasure.

And when God calls you home Where there's neither sorrow no

There's none that can be Grandma Henderson here, But our loss will be Heaven's gain Editor's note: Grandma Hender-

on is an active member of the Farmers Union and a policy holder in the life Farmers Union Insurance Company We are curious to know if we have many Union members and policy holders who are past ninety years

JOBBING ASSOCIATION MAKES FINE SHOWING

Net profit for seven months ending August 1st, \$34,965.55. Same period last year, \$23,201.77. For July this year, \$13,078.09. July last year, \$10,-

The Farmers Union Jobbing Association's Profit and Loss Statement for the seven months ending August 1st is certainly a fine showing for a farmer owned and farmer controlled cooperative business; and the management is to be congratulated upon the splendid results.

Mr. H. E. Witham, the present manager took over the management the first of June 1927, and there has never been a month that the business did not show a gain since he took charge. Mr. Witham is conservative in his business judgment, economical

charge. Mr. Witham is conservative in his business judgment, economical in operating expenses, and he has the confidence of the business managers and members of the Farmers Union of Kansas.

Net profit for seven months ending.

THE FEDERATION OF ELEVATORS

located, can never hope to have any influence upon the grain market while they are operating as isolated cooperative units; scattering their shipments of grain through a hundred market. The loan is classed by the market. The loan is classed by the location of the market.

or more old line agencies.

Mr. Alexander Legge, the Chairman of the Farm Board has stated repeatedly, that the Board would only deal with the authorized cooperative marketing organizations, and the farmer who receives any benefit from this Relief Bill must be a member of one of these organizations.

market. The loan is classed by the Board as an emergency loan to meet an emergency marketing situation.

Requests have come to the Board from organization of Florida citrus growers for several million dollars of additional funds for the purpose of extending and impoving their packing house facilities and refinancing the plant obligations of some of the local

There is no question but that The Farmers Union Jobbing Association of Kansas, the Farmers Union Terminal Grain Company of St. Paul, and the Farmers Union Grain Commission Company of Omaha, will be recognized by the Farm Board. These three cooperative companies will handle more wheat this year, than all of the other cooperative associations

combined, in the United States. some representatives in the field soon Board believes that an agreement

ing company in the country. A. M. KINNEY, Sec.

FARM BOARD MAKES LOAN TO FLORIDA CITRUS GROWERS

The Federal Farm Board today defi-The time has come when the local cooperative elevators, if they are to receive any benefit from the cooperative marketing plans of the Federal fund which has been entrusted to it by Congress. The loan was made on Farm Board, will have to federate themselves into a compact marketing organization.

The local cooperative elevators and the Florida Citrus Growers Exchange and will be handled by the latter organization. The The local cooperative elevators while they have performed in the past, and will continue to perform in the future, a great service to the communities where they have been located, can never hope to have any influence upon the grain market while they are operating as isolated cooperative units; scattering their

this Relief Bill must be a member of one of these organizations.

It would be foolish to think that the Board could deal with the local cooperative elevator; it would require an army of employes, and the overhead of such an army would dissipate any benefits accruing from this Farm Relief Bill.

house facilities and refinancing the plant obligations of some of the local associations. The Board believes that the making of such loans is one of its legitimate functions under the Agricultural Marketing Act, but it is also apparent that loans which are made by the Board should be in furtherance of the development of a permanent policy of marketing agricultural prodpolicy of marketing agricultural prod-

ucts through cooperative associations. Among those from Florida appearing before the Board were representatives of the Florida Citrus Exchange, the Florida United Growers, the Flororganizations are all engaged in the marketing of the citrus fruit of Florida, but that at the present time there The Jobbing Association will have is no unity of action among them. The o work on this federation plan, and among these various groups looking hope that the managers and boards toward more economic sales operaof directors of the local elevators tions, greater efficiency and economy will meet them and discuss this mat- in packing house operations, and a ter carefully in a Farmers Union more complete control of the citrus spirit, and then help us build the fruits of Florida to prevent both biggest terminal cooperative market- gluts and surpluses on American markets, is desirable from the viewpoint (Continued on page 4)

UNION OIL COMPANY

they have handled approximately 15,000 gallons of Union Certified. We are informed that they have a profit above operating expenses amounting to 16 per cent of sales. This is a splendid record for a new

pump globes, barrels, grease cans, etc., are now being made up in the brange and blue colors. This is one brange and blue colors. This is one

A few weeks ago we announced that our "farthermost member was at Petrel, North Dakota". Since then at Petrel, North Dakota". Since then the Farmers Equity Exchange at Scranton, North Dakota, has become a member and now has the distinction of being the "northern outpost" of the National Co-operative Chain. We have just shipped Scranton a carload of Union Certified motor and tractor oils. This is one of the largest Equity companies in converge to the plans and purposes of the Union Company. In ten minutes reading one can get the whole story of a converge to the largest Equity companies in converge to the plans and purposes of the Union Company. In ten minutes reading one can get the whole story of a converge to the largest Equity companies in the largest Equity company.

The first car load of Union Certified shipped from the new plant of the Union Oil Company went to the Co-operative Oil Company at Gardn City, Kansas. This company at troleum products alone, of \$3,200.00. We are glad to have a successful co-operative like the Scranton Equity and their filling station if April, and they have handled approximately tional Chain of co-operative oil comtional Chain of co-operative oil com-

One of the youngest members of the Union Oil Company is the Farmers Union of Kansas. The State Board of Directors at a recent meeting, decided to purchase some stock. The plant of the Union Oil Company—the only co-operative compounding plant in the United States—has just been painted in the attractive orange and blue colors of the National Chain. All of the new linum globes harrels grass cans the most attractive color and we know that their assistance of the most attractive color schemes being used by any company in the United States.

We have just received a copy of the first issue of the Co-operative Farmer, the new co-operative published at Chillicothe, Mo. The published at Chillicothe, Mo. The company in developing the National Chain C. E. Huff, president of the Kantana Farmers Union, is also president of the National Farmers Union. He consider the meeting referred to the constant of the National Farmers Union.

published at Chillicothe, Mo. The paper is being dited by M. R. Miller, who has had long experience in the co-operative movement. It is being "published by farmers for farmers".

Huff has rendered outstanding service to American agriculture. He is serving Agriculture with credit to serving Agriculture with credit to himself and honor to the Farmers

Union.

THE KANSAS UNION FARMER

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...Editor and Manager C. E. HUFF. Subscription Price, Per Year

Notice to Secretaries and Members of Farmers and thereby help to make your official organ a

Change of Address-When change of address is ordered, give old as well as new address, and

All copy, with the exception of notices and including advertising, should be in seven days before the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date.

Communications and Questions-Communications are solicited from practical farmers, members of the F. E. & C. U. of A., are at liberty to ask questions on any phase of farm work. Answers will be either published or mailed.

THURSDAY, AUGUST 22, 1929



THE CO-OPERATIVE SYSTEM

(Dayton News)

In England, in the middle of the last century, some working people found there was a saving in buying sugar or potatoes by the sack instead of by the pound. They combined the tiny sack of sugar and a whole sack of potatoes.

These were doled out to the members of the group as called for. Each one paid for his pound of sugar or potatoes the market price then prevailing. When the supply had been sold out, a saving, the difference between the wholesale and the retail price, was left. This was then diveded among the group in the proportion to their purchases. Or, more likely, it was left in the common fund to buy more sacks of potatoes and sugar and extend the method to other needed supplies.

The enterprise which thus began with a bushel of potatoes or a sack of sugar has grown till now the co-operative societies of Great Britain do about one-third of the business of the country. Because they began at the bottom, training their members by painful degrees in the spirit and methods of co-operation, they constitute one of the most stable economic structures in all the world.

There have been efforts, especially among farmers, to develop a co-operative system in this as an economic development, and minds grow and all principal organizations and cooperatives in ings, has the most efficient organization in its ager, and Farmers Shipping Associations and cooperatives in ings, has the most efficient organization in its ager, and Farmers Shipping Associations and cooperatives in ings, has the most efficient organization in its ager, and Farmers Shipping Associations and cooperatives in ings, has the most efficient organization in its ager, and Farmers Shipping Associations and cooperatives in ings, has the most efficient organization in its ager, and Farmers Shipping Associations and cooperatives in ings, has the most efficient organization in its ager, and Farmers Shipping Associations are considered in the cooperative organization in its ager, and Farmers Shipping Associations are considered in the cooperative organization in its ager, and Farmers Shipping Associations are considered in the cooperative organization in its ager, and Farmers Shipping Associations are considered in the cooperative organization orga change very slowly. There have been many fail ures, usually the result of going too fast.

building a co-operative agriculture from the men's motions. So now we have a national farm to function for the Farmers' Union alone, or for It is a practical program and a large one. ground up is too slow for us. We can't wait for board handing down a national co-operative system from a national Sinai.

draped over the form of national agriculture, a as a correlating agency in bringing farm marketvast majority of which hardly knows what co-op- ing groups together. eration is, and if it does know, has not caught the spirit of co-operation.

top-heavy look. Perhaps agriculture will grow up to its co-operative clothes; and perhaps agriculture's co-operative clothes, with all the office holding and the politics that goes with them, will smother agriculture. You can never tell.

In ancient times nations used to try to make Christians in the same way. Emperor Constantine could order every subject, on pain of the torch, Locals and what you are doing. Send in the news to be a Christian, and a Christian he was—on the outside of the platter. The making of Christians from the inside out has been a totally different matter. . . . So with co-operators.

OLD LINE CREAMERIES VIO-LATE LAW IN NEBRASKA BY REBATES

Old line creameries have offered to pay the same rate of dividend paid by the cooperatives, in communities where cooperatives operate. Nebraska holds that this is a violation of law. It is not honest, and it ought to be stopped. The Nebraska

Union Farmer says editorially: "Attorney-General Sorensen is courageously right in holding that rebates paid by old-line creameries only in localities where co-operative creameries pay patronage dividends are in violation of the state antidiscrimination laws, and that to be legal these rebates must be paid to all of their patrons in the state.

Co-operators have always maintained that the old-line creameries were guilty of discrimination in paying rebates in some places and not in others. The old-line creameries have a perfect right to give back part of their profits, but not just in spots to undermine co-operative creameries.

This ruling, if it can be enforced, will make it more difficult for the old-line creameries to tempt weak-kneed co-operators. Co-operators with vision have always spurned these rebates and stuck to their own creameries. They have been fully aware that such rebates were not made in any spirit of generosity, but were in fact baits offered for the purpose of destroying cooperation."

FARM BOARD TO PLAY NO **FAVORITES**

That the Farm Board is to play no favorites among farm organizations and cooperatives is already evident. The general recognition of various groups is not only commendable but we believe absolutely essential to the success of the board's efforts.

It is gratifying that the President sought and making his selections for the board. Probably history, and has before it a program of expansion tion, Humansville, Mo., J. T. Craw-

much to expect perhaps. to function for the rarmers. Onlon alone, or for the Grange alone, or for the Equity alone, or for the Equity alone, or for the Company of the Equity alone, or for the Equ the Farm Bureau alone, or for any other particular serving. Congratulations to managers, directors There is to be a Farmers' National Grain cor- group. Neither may it be expected to adopt the and members. Cooperation pays.

poration and a National Chamber of Agricultural pooling program to the exclusion of the Farmers' Co-operatives, all decreed and subsidized from Elevators or vice versa. Rather the new bill above. Thus a national co-operative garment is provides the occasion for the new board to serve

It is probable that the new Board will so use its influence as to make it still more imperative A co-operative system without co-operators has that farm organizations as well as local cooperatives gravitate toward each other in larger and more effective groups and reap the benefits of united action in the manner now enjoyed by industry through mergers and consolidations.

To American agriculture is being flung a challenge. It is time to forget differences and unite under the banner of our common welfare as producers and marketers of our own products.

The new board seems disposed to recognize all groups alike, to start with cooperatives as they are, to encourage greater support and provide the stimulus for more rapid consolidation of locals goods as usual, many of them placand more effective commodity control by growers ing on the honor roll, and some pilthrough their own organizations. In the words Union Live Stock Shinping Associaof President Hoover in speaking to the board, "success lies in strengthening the foundations and Leupold at the controls, soared to initiative which we already have in farm organiza-

This should serve to strengthen the confidence of every American farmer. To accept this challenge he should lose no time in immediately giving his wholehearted and positive support to his own commodity cooperative and farm organization.-South Dakota Wheat Pool Magazine.

OUR INSTITUTIONS ARE SERVING AND PROSPERING

No doubt you have followed closely the showing made by our business units. It is most heartening. Two years ago the Jobbing Association had a deficit of \$26,000. It had a big load of loss to carry at the closing of the bank. Both deficit and loss were paid before the end of 1928, and a surplus balance of \$4,615.40 set up. At the end of July, 1929, the profit account was just under \$35,000, and with the surplus makes a total of \$39,580.95

The live stock has increased its business, not only in per cent of yard receipts but in actual handlings. Profits average now \$5.00 per car for the year. We can increase that by a further increase in the business, for after the overhead is paid every additional car provides clear operating

The Insurance Companies are in stronger position than ever before and have more business on their books. Growth is steady, vigorous. Some new coverages are being provided which will increase the value of our insurance service and considerably extend its scope.

The Auditing Assn, is doing work for a larger and larger number of cooperatives, and is being recognized and employed by cities, counties and business firms more widely. As the volume of avale (Kansas) Co-Omerative Co., C. business increases the actual net cost to member organizations decreases. The helpfulness of the uelson, manager; Walsburg Farmers organizations decreases. The helpfulliess of Union Shipping Association, J. E Auditing Assn. to our business units has been one Rosell, Leonardville, Kansas, Man factor in their success.

history, and has before it a program of expansion ford, manager.

to cover the entire state. It proposes to establish Shipping Associations having four Fast-moving America requires miracles. This choice of all groups. This would have been too regional plants for cream and poultry products in loads in July are located as follows: The Farm Board in turn need not be expected

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Clippings From the Co-Operator

TOPS HONOR ROLL WITH FOURTEEN LOADS But Frankfort, Winner, Is Crowded

Closely by Gothenburg, With Twelve Loads. MANAGERS ARE ACTIVE

Regarded As Light M. ...h, July inds
Associations Doing Lots of
Good Business.

Although July was regarded as light month at the stock yards, the shipping associations delivered tion of Frankfort, Kansas, with Glen another victory in the association race, with a total of fourteen loads during the month. This Frankfort outfit just can't be stopped, it seems. Crowding right up close, though, was the Gothenburg Shipping Assoiation of Gothenburg, Nebraska, piloted by Paul Poggendorf. This association shipped in twelve loads during July. One noteworthy feature is the fact that the twelve loads were

all straight loads of hogs. Third place was split two ways with the Randolph (Kansas) Farmers Union Co-Operative Association, managed by E. Samuelson, and the Laredo Shipping Association, Laredo, Mo., Don E. Page, manager, each shipping nine loads during July. Fourth place also was split wide open with two associations registering eight loads each. They were the Lyndon Ship- March ping Association, Lyndon, Kansas, with Wm. Lyons in charge, and the Farmers Shipping Association, Newton, Mo., managed by E. F. Judd.

Fifth place on the Honor Roll is in the undisputed possession of La-Harpe (Kansas) Shipping Associa-tion, W. C. Roberts, manager. This association shipped in seven loads during the month.

Four associations were here with six loads each. These four were the Farmers Shipping Association, of Lowry City, Mo., L. C. Cleveland, manager; Osgood Shipping Association, Osgood, Mo., Chas. Jewitt, manager; Farmers Union Co-Operative Association, Alexa Manager; C. R. tive Association, Alma, Kansas, C. B. Thowe, manager, and Chase County Farmers Union Co-Operative Shipping Association, Cottonwood Falls, Kansas, R. J. Barrett, manager.

Six shipping associations registered five loads each for July. These six were: Blaine (Kansas) Farmers Union, M. H. Tibbetts, manager; Ced-Union, Olsburg, Kansas, R. D. Samfactor in their success.

The Creamery is setting new marks in handlBrownington, Mo., G. M. Boyd, man-

A large number of shipping asso-ciations got here with three loads or less. Each month we will publish in The Co-Operator the names of the associations which ship four or more loads during the month. Several already have gone past this number for August, and they will be on the honor roll next month.

ESTABLISHED A NEW RECORD FOR EARNINGS

Five Dollars Per Car Load Is Average boys at the yards, strong as horse-radish!"

Net Earnings for First Seven Months in 1929.

CATTLE DEPARTMENT GROWS

Substantial Increase in Receipts in Face of Decrease in Receipts On Yards Here

> the Farmers Union Live Stock Com- of grain on consignment between mission Co. is establishing another the Kansas City office and Salina ofnew record. The average net earn- fice. We know that we have been ings per car last year, for the entire the source of a lot of good to the year, were \$3.86. The total number of cars handled, including purchases and drive-ins re-

duced to carloads, for the seven months' period ending July 31, 1929, s 3,368. The corresponding total for year, is 217,487. The total for the entire year of 1928 was 386,072. months of this year amounts to \$6,-785,460.17. The net earnings for the

dend to stockholder patrons again

each month, are shown below: 40,605 \$1,239,601.12 Jan Jary 27,588 February 819,802.59 21,875 28.271 1,011,859.69 33,659 932,031,37 29,453 932,031,37

...217,487 \$6,785,460.17 The growth of our cattle department is reflected in the fact that in or patronizing us on their car lot the face of a decrease in cattle receipts on the Kansas City stock yards amounting to 60,655 head for the because there is no end to the good first seven months of this year as compared with the same period last gether. If all of the Farmers Union year, our INCREASE for the same

period in 1,199 head. The good showing made by this firm is due not only to the efforts grain business. of our salesmen, yardmen and office force, but to the consistent co-operation of the shippers out in the coun-

FALL INTO LINE

Mr. W. L. Maxwell, who lives at Scott City, Kansas, and who writes Farmers Union Mutual Life Insurance, writes that he often "bumps up against" farmers feeding carload lots the Farmers Union Livestock Comof live stock who still ship to old
mission company of Kansas City. Mr.

With the sales records being made each week by the Farmers Union firm and brought to light through The Co-Operator and the Kansas Union Farmer, Mr. Maxwell says he is going back over his territory and that he is going to "set the hair on some of those elephantine calamity howlers." Mr. Maxwell goes on to say, "Why should the rank and file cry for help? If they would only fall into line with the rank and file cry for help? If they would only fall into line with the company of our own. the brave boys who are leading through, they would be getting relief in the largest way. I am with you

JOBBING ASSOCIATION
HAS RECORD BUSINESS Handled 1,500 Cars of Grain on Con-

TERMINAL ELEVATOR NEXT

signment During Month of July

August 13, 1929. The Farmers Union Jobbing Associ-With average net earnings of \$5 ation handled the largest volume of per car of live stock handled during the first seven months of this year, one month. Approximately 1,500 cars one month. elevator and farmer in regard to grades and conditions that prevail

We are looking forward to a Terminal Elevator in this market that will belong to you, for I know that the entire year of 1928 was 5,657. this will be a great advantage t the The total number of head of live farmer in having his own Terminal stock handled before August 1, this Elevator here. For instance: Just recently we had a car of corn that came in here and graded sample heating. The total valuation of the live We got a Federal grade on this and stock handled during the first seven found that there was only one-twentietih of the car that was out of condition. Now if we had had our own period mentioned are \$16,837.18. The Terminal Elevator the shipper could prospects for a very substantial divi- have said to us, "Take that car down to my elevator and put it in condithen offer it for sale," which The number of head of live stock handled each month this year, to- little expense. That man had to take gether with the total valuation for 10c a bushel less for that car because of two wagon loads in the car that No. Head Valuation was out of condition, whereas it would have taken about two or three

cents a bushel to put it in condition. Our merchandise department is gaining in volume every day. We are handling one of the best lines of mixed fed there is on the market. In act, anything that we put out is sold under absolute guarantee and we can save you some money. If your own organization is not shipping to the Farmers Union Jobbing Association merchandise, we think it is your duty as a stockholder to see that they do; we can do if we would all pull topeople will patronize their own organization they can have any of the good things that are going in the

This Terminal Elevator will be an easy matter and won't cost you a cent if your own local organization will try. Every stockholder is a booster, just give us the business they would and many are boosters who are not send to the other fellow that have no and many are housely as stockholders—yet. Every customer should be a stockholder and be eligionly the commission they are making only the commission they are making ble to participate in the patronage dividends which will be paid back at the end of the year.

TRAIL INTO LINE

AND GET RELIEF FARMERS UNION JOBBING ASSN. Per H. E. Witham, Secy. Kansas City, Mo.

Comment: The above is taken from the Co-operator, a paper published by on company of Kansas City. Mr. George Hobbs, manager, is to be congratulated, not only upon getting out this fine paper, but upon the showing he is making in the business of the

He has cut expenses nearly five thousand dollars, increased the business, and has practically one third of the commissions saved to patrons of this comipany.

I can not understand why any farm-SHIP YOUR STOCK TO THE FARMERS UNION LIVESTOCK COMMISSION COMPANY.

-:- NEIGHBORHOOD NOTES -:-

THE COMMITTEE OF

ust 6th in the Press Room, Jayhawk and the Tax Commissioners relative Hotel, Topeka, Kansas. The Secretory being absent, C. C. Cogswell was Carried. unanimously elected temporary Sec-

of the meeting was to discuss tax matters and decide on the policy to be pursued by the Farm Organiza-

The first order of business was the election of officers for the ensuing

year.

Nominations for chairman were then in order. C. E. Huff and Ralph then in order. Snyder were placed in nomination. Snyder were placed in nomination. Upon vote by organizations, as provided by the By-Laws, a tie vote was vided by the By-Laws, a tie vote was declared. Mr. Hellstern of South declared were sold over two data a picnic dinner, after and talk about a picnic dinner, after and ta declared. Mr. Hellstern of South Haven suggested that the sentiment of all present be ascertained, which showed majority for Ralph Snyder. Another roll call resulted in a tie yote. The voting members then revote. The voting members then retired for consultation. During their
tired for consultation. During their
absence the Chairman, Ralph Snyder,
read a letter from Clyde Coffman,
who was the committee represents.

call gave Sand four votes and John-ston two. Upon motion the election ried. of Sand was then made unanimous. Moved and seconded that we follow the outline furnished by Chairman

Mover and seconded that we favor mitted: Moved and seconded that our sen-timents are for low exemptions, and of sixteen selected at Chicago by the

Moved and seconded that we favor a tax on non-essentials. Carried.

Moved and seconded that we go on record as not favoring a general record as not favoring a general

FARM ORGANIZATIONS it across. Carried.

Moved and seconded that the executive committee constitutes a com- H. L. Hartshorn, Committee. Meeting called to order by Chair-man Ralph Snyder at 1:30 P. M., Aug-mittee, to confer with the Governor

ganizations represented render all The Chair then stated the purpose possible assistance to Dr. Grimes in promoting the Co-operative Market-ing School held each year at the State Agricultural College. Carried. Moved and seconded that the Chair

The voting members then reDealers Assn., L. E. Webb, Dodge an arm full of Rocky Ford cantalopes mittee of Farm Organizations urged mings. Will say that we are alive who was the committee representative at the last session of the Legislature. The voting delegates then returned and upon motion, Ralph Snyder was unanimously elected.

Nomication for Vice-Chairman was sets of Kansas and that a corp of each to some very fine selections.

in nomination. There being no other candidate the chair was instructed to cast entire vote for Mr. Cogswell.

Nomination for secretary was then called. W. O. Sand and W. Z. John-called. W. O. Sand and W. Z. John-son were placed in nomination. Roll grave Sand four votes and John-by the executive committee. Carby the call grave Sand four votes and John-by the executive committee. Carby the call grave Sand four votes and John-by the executive committee.

The Chair appointed on this Committee: A. Shearer, Senator W. H. Behrens and Mr. H. L. Hartshorn. The following resolution was sub-

"Resolved, that we have abiding low rates in the lower brackets. Car-ried. And resolved we are confident of

Moved and seconded that we go on record as not favoring a general sales tax. Carried.

Moved and seconded that we go on Moved and seconded that we go on record as favoring the proposed amendment to the Constitution providing for a graduated income tax of the middle-west.

I shall not worry.

I am sorry to say, that Mr. Huff got there too late to get any of the chicken, and that is a calamity to one with the Agricultural Marketing Act with the Agricultural Ma amendment to the Constitution providing for a graduated income tax of the middle-west, widing for a graduated income tax of the middle-west, whereby offer to the committee our fullest co-operation and assist-

of Education with the idea of putting ance in whatever way we can be help ful in their great undertaking.' H. W. Behrens, Andrew Shearer,

Moved and seconded that we adjourn. Carried. W. O. SAND, Secretary.

STAFFORD COUNTY PICNIC Mr. Charles Broom, Mr. Ward Spencer and the writer, spent all day Wednesday, August 14th at the Stafford County Farmers Union picture. Missouri, 64 head of steers, averaging

and cake and all the rest of the trim-

Snyder was unanimously elected.

Nomination for Vice-Chairman was called for. C. C. Cogswell was placed in nomination. There being no other candidate the chair was instructed to candidate the chair was instructed to Mr. Cogswell.

Now in the best agricultural interjourned to the grand stand, and that a copy of end to some very fine selections from the band, then the different locals put on a fine program consisting called for. Carried unanimously.

Moved that the Chair appoint a Mr. Blaine O'Conner, the chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the Chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the Chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the Chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the Chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the Chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the Chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the Chairman Moved that the Chair appoint a Mr. Blaine O'Conner, the Chairman Moved that the Chairman Moved tha

doing, and then Mr. C. E. Huff, our State and National President, made one of his splendid talks on farm

Several athletic events were held during the day, among them a terra-pin race. I had never seen one of these races before, and I have always been a little afraid that one of these armored denizens of southwest Kansas might overtake my model A flivver and run over it; but from now on

ALL ORGANIZING PER-MITS CANCELLED

All Organizing Permits which have been issued in the past by The Kansas Farmers Union are hereby cancelled. We are coing this in order to have a record in the future, of those who are holding permits. Everyone who is holding a permit, should make application at once for a new permit.

By order of the Board A. M. Kinney, Secretary

appoint a committee consisting of one member from each organization to assist the Agricultural Economics Department of the State Agricultural College in promoting the Co-operative Marketing School.

The Chair appointed the following committee: Farm Bureau: C. G. Steele Rayner Inc. Agricultural Economics of the ledd in Brother James Rhooms' fine grove Southeast of St. John. This was one of the best picnics that I ever attended; I estimated the that I ever attended; I estimated the that I ever attended; I estimated the and talk about a picnic dinner, after and

The third quarterly meeting of the Riley County Farmers Union No. 45 will be held Saturday, September 6, 1929, at 10 o'clock A. M. at Arbor schoolhouse two and a half miles west school house two and a half miles west schoolhouse two and a half miles wes ad- and 1 mile north of Leonardville. Election of one delegate to the State Convention and any other business that may come before this meet-

All Union members invited to at-Gust Larson, Sec.

NOTICE TO THE MEMBERSHIP put on a real campaign.
A. M. KINNEY, Secretary.

Every member needs to read his Kansas Union Farmer. In accord-ance with the ruling of the Executive Board the papers of those whose 1928 dues are not paid will whose 1929 dues are not paid will be stopped. You will miss the publicity pertaining to the State publicity pertaining to the State Convention, the National Convention, the Federal Farm Board besides all the news of general interest that is contained in the paper each week. If your dues for 1929 are not paid and if you are interested in the organization at all, now is the time for you to hunt up your secretary and pay your dues. You will miss your paper when it quits coming. when it quits coming.

ANNGUNCEMENT!

Opening Gun in Campaign

We are starting the campaign for more, and less than ten new members, membership with a series of premiums a \$3.50 Automatic Pencil to be given to Farmers Union members for doing some work in getting

This plan is open to Farmers Union this work up. See your local secretary at once, get

doing and what the Federal Farm Board has said, "that in order for the To every farm organization. Go to your banker and the business men in your town and ask them to help you in organizing farmers in

your community. I am sure you will meet a friendly attitude on their part. Study this list of permiums, and then go after one or more of the 1.

In a week or two I hope to announce the rest of our plans for the campaign. I assure you that we mean to

LIST OF PREMITIMS

in cash; second prize, \$10.00 in cash; third prize, \$5.00 in cash.

To the member getting the largest

number of new members: first prize, a seventeen jewel Elgin gold watch with the Farmers Union emblem engraved on it; second prize, a seven jeweled Elgin gold watch, with the Farmers nion emblem engraved on

To every member getting ten or more new members but who does not earn either of the first two prizes, a \$7.00 Fountain Pen.

To every member who gets one or more, and less than five new members, a Farmers Union Button.

To the Farmers Union woman who women as well as men; if you are too busy to spend a little time in go ting your neighbor to join your organization, have your wife or daughter take in the rathers of their woman wild woman and the life of a fence post may be to the rathers of their woman wild woman as well as men; if you are too busy to spend a little time in go ting your neighbor to join your organization, have your wife or daughter take jeweled wrist watch.

The life of a fence post may be To every woman getting ten or more

some application blanks, go to your neighbor, and tell him what we are Overnight Suitcase with complete

new members, but who does not earn

To every woman who gets one or more, and less than five new members, a \$2.00 Automatic Pencil. The initiation fee for new members is \$2.00. This fee will be collected from each new member, together with the balance of this year's dues. Old members who did not pay 1928 dues will be counted as new members on

Contest will end on the date of our Annual State Convention. The Tuesday in October.

To the locals making the largest MR. AND MRS. CHAS. SIMPSON ATTEND THE FUNERAL ATTEND THE FUNERAL OF MRS. JOHN HUBER

> This letter is much different than most of our previous letters. On last Tuesday, the 6th, we received the sad news of the death of one of our best friends, Mrs. John Huber. Mrs. Huber's home was in Sheridan

county. She passed away in St. Elizabeth's hospital in Lincoln, Nebr., on Wednesday morning. We received the message that the funeral would be at Douglas, Nebr., so we headed for this place on Wednesday evening in order

to be there to attend the funeral on Thursday morning.
Mr. and Mrs. Huber always were very kind and courteous people to all who stopped at their home.

We can hardly realize that Mrs. Huber is gone, in fact she is not gone; she has left the spirit of her past life that will always bloom in the com-munity in which she has made her home for so many years. She was a loving wife, a faithful mother and a

kind neighbor, respected by all.

We cannot find words to express our appreciation of the kindness Mr. and Mrs. Huber have shown to us, and it gives us comfort to think sh is not dead-she has just gone away, and she

The life of a fence post may be doubled by proper treatment with creosote. Soak the butts for 2 to 6 hours in creosote heated to a temperature of 220 degrees Fahronl cit. Allow to cool. An old oil barrel will serve

ORGANIZERS WANTED

We can use several men who are capable of organizin in the Far-mers Union. Af you wish to go to work, write me and tell me vour

A. M. Kinney, Secretary.

BUSINESS MANAGERS

nalifications.

If you are in the habit of paying your member's dues out of their patronage dividends, and if you patronage dividends, and if you have not done that this year, it might be well for you to notify this office and furnish us with a list of who are entitled to have their dues paid. If you have such a list we will not take those names from the mailing list of the Kansas Union Farmer. Otherwise the names of all who have not paid their 1929 dues will be taken off the list in a few days.

list in a few days.

Ladies' Auxiliary

NOTICE

ALL LADIES AUXILIARY DUES SENT BACK TO YOUR COUNTY ORGANIZATION IF YOU HAVE ONE. IF YOU DO NOT HAVE ONE THE STATE SECRETARY, MRS. MAY INGLE, MICHIGAN VALLEY, KANSAS.

THE AUXILIARY DUES ARE \$1 IN THE TREASURY UNTIL YOU DO ORGANIZE, THEN YOU ARE ENTITLED TO ALL THE COUNTY DUES FROM DATE OF ORGANIZATION.

TARY. THEN 20c OF THIS IS ZATION.

Junior Co-operators

MEMBERSHIP ROLL OF JUNIOR CO-OPERTTORS

ALMA Maebelle Fink ALTA VISTA Achula M. Dalter ALTON Cleora Bates AMIOT Maxine Snodgras Martelle Snodgras ARKANSAS CITY Carl Brown BALDWIN

Hellen Holcom Helen E. Sutton Veda Sutton BARNES Mildred Truhlicka BAXTER SPRINGS Bettie Irene Lowe BURNS Nadine Guggisburg, BREMEN Melba Pecenka

BERN Mary Heiniger BELLE PLAINE Margaret Zimmerma Louise Zimmerman COLUNY Julia Powell

CONWAY Wayne Seibert Lela Seibert Loretta Simecka DRESDEN Iren. Fortin

ERIE Irene Wentworth FLORAL Letha E. Watson Paul I lton Watson FRANKFORT Dane Odo Dexter Laveta Dexter GARNETT Blair Watkinson KANAPOLI -

Bernadine Svobodba

Achula M. Falter Marthelle Snodgrass Duanc Brecheisen KINCAID Addie Hardin Clinton Donald Howard Donald Lucille Cretten Lucille Green Rogers
Marjorie Alice Rogers
LYNDON

Naon i itchen Florence Barrett Ruth Beaman Grace Beaman Wilma Brichacek Blanche Aksamit LA CROSSI Lucille Wilson LA HARPE Arline Robinson LAWRENCE Della Bond

MONT IDA Helen Centlivre Pete Centlivre Keith Centlivre

Georgia Grace Coffman MORAN Lucille Zornes

Evelyn Zornes Wyman Zornes MERIDEN Margary Jean Kresie PARSONS Elsie M. Long MICHIGAN VALLEY

Floyd Lee Wilbur Lee MAPLE HILL Rufus Miller Jean Miller McFARLAND Evelyn Mathis

NORTON Ivah Jones Zenith Fower OTTAWA Mildred Nelson OSAWATOMIE Richard Schiefelbusch

Max Schiefelbusch OGALLAH Mildred Rogers Naomi Jean Rogers Hellen Hillman Erma Rogers OAKLEY Esther Sims

Clifford Sim OVERBROO! Durene Brecheisen Elgitha Hoffman PERRY PLEASANTON Isabel Johnson QUINTER Melvin Inloes

Cecil Phelps RUSH CENTER Helen Bartz RANSOM Phyllis Turman ROSSVILLE Georgana Olejnik SCOTT CITY

Junior Rudolph Kathleen Rudolph SALINA Paul Huff SPRING HILL Ralph Wedd Erma S. Hoch TIMKIN Dorothy Kraisinger Nadine E. Neidenthal UTICA

Marie Newton Vera Funk ULYSSES Gladys M. Collins VASSAR Elizabeth Brown WAKEENEY
Hilda Helen Fabrizius
Helwig Fabrizius WESTPHALIA Ned Corley WAMEGO Adeline Miller. WHITE CITY

Lorena Tatlow WINDOM

Autumn Andes

HOW TO BECOME A MEMBER OF THIS DEPARTMENT. Any child between the ages of six and sixteen whose father is a member in good standing the Farmers' Union who writes a letter for publication can be a member of department, and is entitled to a pin. In order to receive a book, the child must signify his intentions to study the lessons, and send them in. We cannot send out books to those who do not intend to send in their lessons.

The address to which all Juniors should send their letters is:

AUNT PATIENCE,
In care of the KANSAS UNION FARMER, Salina, Kansas.

JUNIOR LESSON

Dear Junior Cooperators:

may know just where the writer lives. Maybe some of you will get so well acquainted through the Junior page that you might go visiting each other, and form friendships that may last throughout your lifetime.

Juniors, I heard something the other day that I thought real interest.

er day that I thought real interesting. Some wise person has said:
"Character is what you are, Reputation is what folks think you are." I

don't know of anything that might be of greater help to a young person to carry through life with him, than just this thought, Character is what I am.

Arctic Fox and other Northern Animals in their

native haunts



years. A 4 year size requires 2 yards of 32 inch material. To trim with rosettes and lace edging will require 16% yards.

6437. Misses' Dress. Cut in 3 Sizes: 16, 18 and 20 years. An 18 year size without sleeves requires 3% yards of 39 inch material. If made with sleeves 4% yards will be required. The width of the Dress at the lower edge beneath the lower flounce is 48 inches. Price 15c.

FASHION BOOK NOTICE

Send 12c in silver or stamps for our UP-TO-DATE FALL and WINTER farm in general in a certain locality. 1929-1930 BOOK OF FASHIONS, showing color plates, and containing conduct the affairs of the farm to best advantage, whether mass or in-Children's Patterns, a CONCISE AND dividual production is best, or what comprehensive arricle in system will lend itself to the bet-DRESSMAKING, ALSO SOME terment of all concerned. POINTS FOR THE NEEDLE (Illustrating 30 of the various, simple stit-ches) al' valuable hints to the home dreessmaker.

ter, not by assuming a holier than Thou attitude, but by lending a hand where help is needed when a fellow being needs assistance. No one does himself or any one else any good by standing off and pointing out the faults of others. If you do not lend a hand, never criticise, for criticism without being able to offer a remedy for the fault, does more harm than

you do will give you a thrill of real living. So let's decide early in life to put our shoulder under the brother that's down and give him a boost, many times we will be disappointed and will feel that our effort was in vain, but we cannot measure the good we do in this way, the chances are that just one boost may not do the trick in raising the unfortunate, yet who knows, in the wee small hours of the night he may waft a prayer to the Throne of Grace in our behalf. And every good thought, every good impulse in the mind of any human being, makes it easier for the next good thought or impulse to find lodgment, so we do not know how much good just a kind word or even a smile may do some one whose heart is heavy. Well we almost had a sermon didn't we, now let's study the lessen this week and next week or just real soon any way we will have the questions, then we can send in the answers. Some of you have sent in some mighty nice neat papers. I am sure just donice neat papers. I am sure just doing those lessons, when maybe you
wanted to do something else, has
helped to build resistance to the
thought of always giving way to doing the easiest thing. Now Juniors,
I must say good bye for awhile, don't
forget to write to Aunt Patience and
to each other as well. to each other as well.

Sincerely, Your Junior Instructor.

Slogan for the Juniors

KANSAS UNION FARMER WEEKLY EXCHANGE KANSAS UNION FARMER WEEKLY EXCHANGE
If members of the Union have anything to Sell or Exchange, they
should advertise it in this department. Rate: 3 cents a word per
issue. Count words in heading, as "For Sale," or "Wanted to Buy,"
and each initial or figure in the address. Compound words count as
two words. CASH MUST ACCOMPANY ORDER—TRY THIS
DEPARTMENT—IT WILL PAY YOU.

CLASSIFIED ADVERTISING SALESMEN WANTED.

EPILEPSY curable? Detroit lady finds complete relief for husband. Specialists home and abroad failed. Nothing to sell. All letters answered. Mrs. Geo. Dempster, Apt. 24, 6900 LaFayette Blvd., West Detroit, Mich.

MEN—Large corporation desires the services of men for local territory. The men we want must meet the following qualifications: Between 30 and 60 years of age and married, must own a car, be of neat appearance and have the equivalent of a high school education, and must not be afraid to work 10 hours a day if necessary. To such men we offer a highly attractive sales position. Drawing account If \$50.00 or more a week interests you, write to the Lennox Oil and Paint Co., Sales Department, Cleveland, Ohio.

gage system. The framers of this clause haped that by making a way for the farmers to buy and sell their products to a better advantage that they would be able to pay off their mortgages and not be compelled to mortgages and not be compelled to operate on so much borrowed money, and in that way be better able to live according to the American Standard. In other words, receive a more just recompense for his labor.

The next clause is: To assist our members in buying and selling. The one coming after buying and selling is, To educate the agricultural classes in scientific farming.

The next is, To teach farmers the

classification of crops, domestic economy, and the process of marketing. By scientific farming, we mean the diversification of crops. What is best suited to a particular soil, what sort of fertilizer to use and how best to By Domestic Economy, is mant, not to create a surplus, how best to

By the Process of marketing is meant, to familiarize the farmer with the different ramifications of marketing as to how practiced and in what way it may be improved.

We will have questions on the lesson next week, so study the lesson carefully.

History, and Current Events in the Tarmer's Union of Kansas. Who is President of the Kansas Farmer's Union?
Who was President of the State Union before the present President

took office? Who is State Secretary at this time and who came before him?

ance Company? He took a trip not long ago. Why and where?
Who is manager of the Live Stock Commission Firm in Kansas City? Who is manager of the Jobbing As-

ociation? What other large business is located in Kansas City, belonging to the Farmer's Union, and who man-I believe all the Juniors may answer these questions with just a little help from father or mother. ages it?

(Sixth Grade and Over) A RADIANT ADVENTURE By William J. Hart "foreword" of a biography of John Wanamaker contains this illum-

inating statement:
"On the second anniversary Wanamaker's death, the biographer wanamaker's death, the blographer sat in the merchant's private office.
Where thousands were selling to thousands, he was alone in the midst of papers of which there seemed no end. John Wanamaker was not only a voluminous writer, but he had the habit of saving everything he wrote, or that anyone wrote to him, in regard to his various and multitudinous gard to his various and multitudinous enterprises. During the day an old friend came into the office to put a

flower on the desk. "'You are reading all these?' he asked, with a wave of his hand around the room.

"'Yes,' answered the biographer.
"'Well,' said the old friend, 'if you are to tell the whole story, I suppose

FARMERS' UNION DIRECTORY

NATIONAL OFFICERS
C. E. Huff, Pres. Salina, Kansas
Joe Atkins, Vice-Pres Wessington Springs, South Dakota.
Jas. O'Shea, Sec. Roberts, Montana. C. E. Brasted, Chm. Salina, Kansas
L. A. Chambers El Reno, Okla.
Chas. Rogers Indianola, Iowa

Farmers Union Jobbing Association
1147 Board of Trade Bldg,
Kansas City, Missouri
246 F. U. Insurance Bldg,, Salina, Kans. Farmers Union Cooperative Produce Assn. 201 Oak St., Kansas City, Missouri

Farmers' Union Live Stock Commission 406-3-10 Live Stock Exchg. Bidg.. Kansas City, Mo. Live Stock Exchange Bidg., Wichita, Kan. Farmers' Union Mutual Insurance Co. Salina, Kansas

Farmers' Union Auditing Association Thomas B. Dunn, Salina Kansas Union Farmer Salina, Kansas.

"'From the 'forties of the nineteenth century right on through to the end it was radiant adventure, always, always, always.'
"Of course I had found it. But I had not known before how to name it, that spirit. What the old friend

said is true." What better could one do than live live of radiant adventure! Perhaps some explanation of why life to John Wanamaker was a radiant adventure, may be found in the following ancedote, which is also re-

counted by his biographer, "One of the executives in the Philadelphia store remembers that one day when he was a cash boy, he mustered up courage to go into Wanamaker's office to show him a new and cheap way to wrap small packages that he thought he had discovered. President Wanamaker was sitting at his flat-top desk, and the boy timidly passed to him a sample package he had wrap-ped. As he did so, his sleeve caught Tell us why the old Secretary resigned. Was the membership sorry to know that he could no longer continue in office?

Tell us why the old Secretary resigned. As he did so, his steer on the inkwell and upset it. The horizontal to know that he could no longer continue in office?

Find the names of five birds given in the Nature strip and tell their

Tell three things that the boy and his Dad have done since last we had study from the Nature Strip. Tell why you enjoy the Nature

McFarland, Kan., Aug. 16, 1929.

My Dear Aunt Patience: Hello! How are you? I am very sorry you was sick. I am sending in two pictures. I sure hope they get in print. I am also sending in two new members: Grace Hanson and Mildred Hansen, McFarland. I will tell them

My birthday is Sept. 1st. Have I a birthday twin? If there are any that have a birthday in September, please write to me.

Are there any members in the club that belong to the Junior Capital Well, good-bye for it's bed-time.

Your niece, Evelyn Mathies. P. S. I would be very much pleased to have a picture of you.

Ellsworth, Kans., Aug. 21, 1929 Dear Aunt Patience: Dear Aunt Patience:

I have not received my pin and book. I read the papers that you were ill, I thought I would let you

I read the boy's and girl's page and enjoy it very much,
My birthday is April 25th. I am eleven years old and in the sixth grade. Have I a birthday twin? I have 3 brothers and 3 sisters. There

are four of us going to school.

I am a new member and wish you would write and tell what you want me to do about the lessons to get the book and pin.
I have two little kittens named

Snowball and Fern. I have a little pig named Whitey. He was born August 7. My sister's birthday is August 7. Her name is Ruby. She is ten years old and in the fourth grade.

I will close, hoping to see the pret-ty pin and lesson book. Your friend, Josephine Pantel.

UNCOOKED TOMATO RELISH 3 pints of ripe tomatoes, peeled and chopped; 1 cup celery, chopped; 4 tablespoonfuls onion, chopped; 4 tablespoonfuls salt; 6 tablespoonfuls mustard seed; ½ teaspoon each cloves, allspice and nutmeg; 2 cupfuls

of vinegar or enough to cover the Mix vegetables with salt and let stand over night. In the morning, drain well and add spices and vinegar. Seal in sterilized jars.

Bread and Butter Pickles

One gallon cucumbers (sleed but do not peel), one handful salt, cover with water and leave over night, then drain, add three sliced onions, two cups sugar, one teaspoon mustard seed, one and one-half teaspoons black pepper, two and one-third teaspoons black pepper, two and one-third teaspoons celery seed, one teaspoon tumeric powder. Add vinegar to cover and bring to boil. Do not cook. Seal in jars

Chili Sauce
1 peck ripe tomatoes, 12 big onions,
6 small peppers, 1 pint brown sugar or 1 pint corn syrup, 1 pint vinegar, ½ teaspoon paprika, 3 tablespoons salt, ½ tablespoon allspice, 1 table-spoon cinnamon, ½ tablespoon cloves. Cut up tomatoes and chop onions and peppers. Mix first six ingredients and simmer two hours. Then

> HAS MADE GOOD with millions! BAKING POWDER

Same Price for Over 38 Years 25 ounces for 25¢ Pure — Economical Efficient MILLIONS OF POUNDS USED BY OUR GOVERNMENT

add vinegar and spices and simmer one hour longer. Seal in pint jars.

The attention of the Federal Farm Board has been called to an article in the New York Times concerning the formation of a \$50,000,000 cooperative fruit and vegetable marketing organization to be known as the United Growers of America.

The plan for this organization has The plan for this organization has not been presented to the Board, the organizers have asked for no endorsement by the Board, and the Board has no information concerning it and is therefore not in a position to express any opinion whatever about it.

Over 22 million motorcars are run-ning over our roads and streets in America, all struggling for a wheelheld that narrows as the cars increase

25% OR MORE SAVING by return mail. No money by the pay the FARMERS LUMBER CO.

2105 Boyd Street

25¢

—is the right price to pay for a good tooth paste-

LISTERINE TOOTH PASTE Large Tube

is a Prescription for Colds, Grippe, Flu, Denge, Bilious Fever and Malaria. the most speedy remedy known

CUPRO-JABONITE

Copper Carbonate Dust, 18% — 20%

Kills Stinking Smut Stinking Smut causes not only heavy losses in the yield, but a dockage at the elevator. The percentage of smutted wheat sold on the Kansas City Market this year is approximately 50% higher than it

As this smut is spread and propogated by smutted seed the only method of its control is by treating your seed wheat. Write us for our circular which explains thoroughly its cause and how to control it by using Copper-Carbonate Dust.

This product is manufacturer in Kansas City and is distributed by THE FARMERS UNION JOBBING ASS'N.

1147 Board of Trade Bldg. Kansas City, Mo.

We Want Cream

We are getting more orders for butter than we can fill.

Why not ship to us A Cooperative We pay the regular price for cream and then prorate the net earnings to

Give us a hand instead of a fist and Watch Us Growl

Farmers Union Co-Operative Creamery Association KANSAS CITY, MO.

By Stafford





UNCLE ANDY SAYS:



"Twix optimist and pessimist The difference is droll The optimist the doughnut sees The pessimist the hole."

By the action of the big board at Chicago farmers are in doubt as to whether they are offered the "doughnut or the hole."

ed with the Council, and there are many producer-owned warehouse com-Talking with our Kansas men who were at Chicago by invitation of the Farm Board things don't look good at all. But by hard fighting led by our Kansas delegates a pretty fair independently in storage and sales.

It was the opinion of the wool delegation which appeared before the Board that all of these wool cooperagether under a common tent, and with this opinion the Board agrees.

This committee of 16 is to organon the markets with power to stabilize prices, and control surpluses.

That is if the big board will let them.

The big board seems to be ultra Hooper of Utah; Senator Thomas of Idaho; and Mr. O'Daniels of Texas. conservative and fearful of disturbing the existing order.

For fear of offending bankers the W. G. Kaiser, Agricultural Engineer board is proposing to pass the money provided by Congress through the Intermediate Credit Banks. To cost cooperators 6% while the Government where only 4% board is proposing to pass the money charges only 4%.

They also appear to fear raising to overflowing. Box cars jammed the siding. But there were not grain prices because of offending consumers. Well if that's all the backbone they've got God help the farmers because the board either can't or ers because the board either can't or ers because the board either can't or be labored. The harvest their crews labored. The harvest the balted now. The grain grain prices because of offending con-

That's the trouble with having an indefinite law, not specifying definite-ly what's to be done. The Board's the whole thing. If it don't or won't take action favorable to better prices the whole thing is nullified. Just as well have no marketing law at all.

The appointment of McKelvie of

As owner of the "Nebraska Farmers" he has bitterly opposed all plans of legislation proposed by farm organizations and has been unsympathetic toward farm relief.

The market was satiated. Terminals were filled. The stuff couldn't be moved. Besides, there was the usual car shortage. That year he took his loss. Grumbled about it but got busy.

The market was satiated. Terminals "It will make the grain grower more independent and will enable him to use his own judgment in handling and selling his crop.

"Above all, additional storage will

d line grain men and big business

cooperative and farm organization in the State, and in addition had the endorsement of cooperatives in nine midwest states and also the National Farmers Union. The entire Kansas delegation of congressmen

In the face of all of that are we to conclude that President Hoover is playing the game of big business. That he won't trust even one farmer on the board who is sympathetic with farmers' interests.

and senators unanimously gave him

Banish the thought that McKelvië was a Hoover man and Nebraska a doubtful state, and Kansas always a sure thing. Can it be possible it was a nolitical appointment?

If so somebody has fooled Mr. Hoover, he has been badly advised. The Nebraska Democrats are sure tickled

We fear we are seeing only "the hole" in the doughnut. Lord knows we hope we are all wrong in our surmises, and that everything will work out all right. That a good grain corporation will be formed to buy up the surplus, stop speculation and help the market generally.

NATIONAL WOOL MARKETING COUNCIL CONFERS WITH FEDERAL FARM BOARD

Officials of the National Wool Marketing Council and of other wool mar-keting organizations have had several conferences with the Federal Farm Board. They asked for the immediate formation of a commodity advisory committee for wool, and discussed unofficially the question of financial

aid to wool cooperatives by the Board.

It developed in the conference that of this year's clip of about 300,000,000 pounds some 20,000,000 pounds are handled by members of the National Wool Marketing Council, about tional Wool Marketing Council, about 7,000,000 pounds by cooperatives who are not members of the Council, about 35,000,000 pounds by farmer owned warehouse companies in Texas, California, and New Mexico, and about 5,000,000 pounds by local cooperative pools in western states. This total of about 70,000,000 or 35 per cent of the total wool clip of the nation. of the total wool clip of the nation, represents actual or potential wool which might be hahndled by coopera-

which might be handled by cooperative marketing associations.

It is apparent that one of the major problems confronting the wool associations is a need for the coordination of their selling efforts. In order to improve this situation, it was agreed that sometime early in October the Federal Farm Board would invite all ducers' cooperative wool market-

warehouse associations, to meet with it in Chicago for the purpose of discussing and if possible, developing definite plans for a national cooperative wool sales agency, which shall include in its membership all of the various types of wool cooperatives now engaged in handling the product. warehouse associations, to meet with

It was further agreed that out of Medal Brand. the group of wool associations which participate in the Chicago meeting, the Board will at that time consider The Washburn-Crosby Milling Company has played the game fair with the Farmer's Union. It is the oily floor and feed. connection which the Jobbing Association has the selection of a wool advisory com-The National Wool Marketing Council is a trade federation of wool

cooperatives. Its membership consists

The Ohio Wool Growers Coopera-

The Pacific Cooperative Wool Grow-

erative Marketing associations.

The Utah Wool Marketing Associa-

panies in various States which operate

tives should find a way to come to-

J. B. Wason of Wyoming; R. A. Ward of Oregon, F. R. Marshall and J. A.

RELIEF FOR MARKETING ILLS

ready terminal elevators were filled

could not be halted now. The grain

trucks must be unloaded. And they

grin and bear it. But was there?

were—on the ground.

his crop.

FARM GRAIN STORAGE A

The Idaho Wool Growers.

tive Association.

Marketing Association

had which has proved satisfactory.

ASK YOUR MANAGER FOR
GOLD MEDAL FLOUR AND

-A. M. K.

The New York State Sheep Growers Cooperative Association.

The Wyoming Wool Cooperative The Montana Wool Growers Coop-The Minnesota Cooperative Wool Growers Association. edy of this marketing ill is not in larger terminal elevators but in ade-There are other cooperatives and wool pools in Nevada, South Dakota, North Dakota, Colorado, Iowa, and Kansas, which are not today affiliat-

quate farm storage. The grain farmer who can store his crop or a part of it on the farm avoids the necessity of disposing of it, usually on a gorged market, as soon as it is threshed and harvested. He can It is estimated that a fa market his crop according to its protein value and not at a temporarily

The combine in meeting one farm would be permanent and require a one free by merely sending a postal minimum of maintenance and at the card request to the Advertising debe rushed from the spout of the same time afford the best possible partment of the Kansas State Fair at threshing machine to the market with storage facilities. It would include Hutchinson. Each year the State Fair any system of order or profit. With mechanical equipment for elevating issues these maps which show the out additional farm storage no suc- the grain from a pit into the differcessful system of cooperative marketing, orderly marketing or farm relief into a truck or wagon. It would incessful system of cooperative marketing, or derly marketing or farm relief into a truck or wagon. It would into the State Fair which will be held into a truck or wagon. It would into the State Fair which will be held into a truck or wagon. It would into the State Fair which will be held into a truck or wagon. It would into the State Fair which will be held into the S measures can be properly developed. The present plan of overloading elevators and railroad facilities is decidedly unsatisfactory. The grain grower cannot expect to pile his crop on the ground and then secure a satisfactory return. Storage on the farm is necessary if he is to secure effi-

As H. M. Bainer, director, southwestern Wheat Improvement Associa- BIRD HOUSE AND tion, has summarized:
"Adequate farm storage will help stabilize the wheat growing industry.
"It will assist in establishing a system of more orderly marketing. "It will make it possible for the

country elevators to handle wheat in a satisfactory way.
"It will help solve the car shortage was ripe. But where to put it? The problem. "It will make it unnecessary

"It will tend to prevent congestion The scene is typical of many communities throughout the grain belts of the July-August market, and thus help to steblige prices munities throughout the grain belts of America. It has been repeated "It will spread the farmer's labor, who mails a postal card request to the the last four or five harvests. There income and marketing period over a

dump wheat on the ground.

seemed little the farmer could do but greater length of time Nebraska as the grain man on the big board was a sore disappointment to the cooperatives and farmers of Ten thousand bushels of wheat on "It will assist in getting the grain away from the combine or thresher more quickly and make it possible for the cooperatives and farmers of the cooperatives are farmers of the cooperative and make it possible for the cooperative and farmers of the cooperative and the c more quickly and make it possible for the grower to harvest and market his the ground. No place else to put it.

The market was satiated. Terminals crop with less labor. were filled. The stuff couldn't be

When I was on his place again the provide a splendid opportunity to dis-The cooperatives and farm organizations uniformly opposed his appointment. His only backing was
pointment. His only backing was backing was backed was backe next year things were different. He'd pose of the crop at such prices as its

old line grain interests including Gov. Weaver.

Our Kansas candidate for the place, Harry Hartshorne, was endorsed by every cooperative and farm organizalarge enough acreage to justify the Adequate grain storage facilities on use of a combine, they can afford the farm and at the shipping point adequate storage facilities on the as well as at the terminal are a fun- farm.

READ THE ADVERTISEMENTS I hope every member of the Farmer's Union will read the Gold Medal advertisement in the Kansas Union Farmer, and then when he buys flour or feed ask for the Gold

> storage unit as economical. Fire safety alone is sufficient warrant of concrete constructon even though the other elements were not present. A large percentage of the annual loss of food and foodstuffs is

into the annual grain supply in no inconsiderable proportions. It is the reaction to this loss that has led to concrete construction in every large grain elevator and storage unit every this understanding. grain elevator and storage unit erect-

It is estimated that a farm elevator with a capacity of 2,400 bushels could be built of concrete at a cost of from one kept empty for use in reconditioning grain that happened to be damp.
While it is entirely possible for the

farmer to build such a structure himself it would seem more advisable to make use of the experience and service of a competent contractor.

AEROPLANE SHOW

This year two new departments have been added at the Kansas State Fair which will be held at Hutchinson, September 14-20, the "Bird House" and the "Aeroplane" departments, which are really two sub-departments of the Fine Arts department, as the aeroplanes exhibited will be model ones, made by the boys and girls of the State. Full information regarding these two new departments will be found in the State Fair prize list, State Fair at Hutchinson

Application cards 20 for 5e Credential blanks 10 for 5e

Dimit blanks 15 for 10c

Local Sec'y's Receipt Books 25c Secretary's Minute Books50c

WRITE A. M. Kinney, Box 51, Salina, Kansas.

Constitutions

for individual or group use has its problems. It is evident that many of the advantages obtained by the use of will be paid out in cash prizes for enconcrete in giant storage structures tries in the various departments at may also be obtained by a similar the Kansas State Fair, Hutchinson, practice of construction in the smaller September 14-20, according to the tomay also be obtained by a similar the Kansas State Fair, Hutchinson, practice of construction in the smaller types. The obvious advantages are fireproofness and freedom from grain rot and the ravages of rodents and weevils. This type of construction is weevils. This type of construction is, moreover, permanent. Speed of construction, low building cost, low maintenance cost and adaptability to expansion further mark the concrete parsion further mark the concrete be mailed immediately.

FLORIDA CITRUS GROWERS (Continued from page 1)
of both the producer and the consum

damental necessity in any successful system of marketing grain. While mammoth elevators dot the grain terminals, largely because of the growers' failure to provide adequate storage on his farm, they are at best sadly inadequate and incapable of handling the nation's grain crop in the sudden rush to market. The remedy of this marketing ill is not in The Board has suggested to the Rot, the ravages of rodents and insects are additional factors which cut into the annual control of the annual

STATE MAP FREE

Do you want a copy of a fine State \$1,000 to \$1,500. Such a structure map printed in colors? You can have leading roads in all parts of the State,

The average cow kept for dairy

VITONE KAMALA

Combination Worm Tablets Combination worm Tablets
Positively the most scientific remedy
for both Tape and Round Worms.
Each Tablet contains a full dose of
Kamala with other drugs that will kill
all tape and round worms in pou'try.
The Tablets are far superior to capsules, they will not gum or stick in
the fowls' throat. Just place the tablet in the fowls' mouth and they will
swallow it. No instruments to fuss
with, no waste; no guess work; no
starving or doses to measure out. One
tablet is sufficient—50 Tablets, \$1.00.
100 Tablets, \$1.75. 200 Tablets, \$3.00.
500 Tablets, \$6.75. 1,000 Tablets,
\$12.00.

\$12.00.
Dealers and agents wanted. Write for sample and special prices.

*VITONE MINERAL CO.

\$5 Miller Ave.. Lancaster, Ohlo

Farmers' Union Song Leaf-

Farmers' Union Song Books 20c

Farmers' Union Watch Fobs 50c Ladies Auxiliary Pins50c

Price List of Local

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Cash Must Accompany Order. This is Necessary to Save Expense in Postage and Labor.

TABLETS Antiseptic & Relieve Hoarseness Sore Throat

THROAT

SALINA

Made by armacal Co., Saint Louis, U. S. A.

Construction of the small elevator STATE FAIR PRIZE LIST READY purposes in South Dakota produces the neighborhood of 125 pounds. This scarcely 33,000 pounds of milk in a represents an income over feed costs year, with a butterfat production in of about \$25 per year.

Are You Prepared

For the day when your farm property or your home may be destroyed by fire or windstorm?

You may protect yourself and family by insuring with the

FARMERS UNION MUTUAL INSURANCE **COMPANIES**

Fire, Lightning, Wind and Hail

-KANSAS



CHEESE KRAFT-PHENIX CHEESE COMPANY

YOU CAN DEPEND

on getting every cent your hogs, cattle and sheep are worth on the market when you ship to YOUR OWN FIRM.

Our salesmen are on the job every minute, showing your stock to every possible buyer, and looking out for your interests. Our salesmen are interested in you, and want to sell your live stock for the highest possible dollar, so you will come again.

Our yardmen, too, are interested in you and see that your stock get the best of care and that they fill well before weighing. The office force want you to get the best of service, and they get your returns to you as promptly as possible.

PATRONIZE YOUR OWN FIRM

Farmers Union Livestock Commission Company

"All for One---One for All"

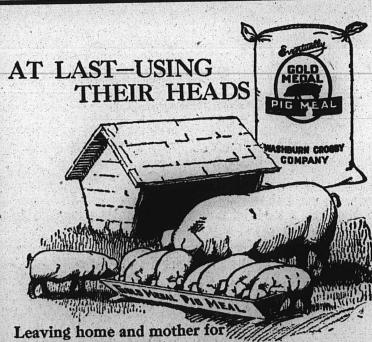
The Three Musketeers found it to their advantage to fight together "All for One". The members of the Union Oil Company are applying the same principle in building the National Chain of Cooperative Oil Companies. Their combined volume, united efforts, and concerted activities are bringing them greater buying power, less overhead, and more savings. They are proving the value of working "All for One".

These members of the Union Oil Company invite you to combine your volume with theirs. They invite you to become a part of the National Chain which is "All for One". Why not accept the invitation? You will help the Union Oil Company to render greater service—the benefits are yours. Let us hear from you.



Cooperative

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Guaranteed Feeds

they are guaranteed by the world's largest millers to give complete satisfaction or your money back.

Each Gold Medal feed is scientifically prepared. Tach is a balanced ration containing just the right amount of food values for greater productivity.

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519	Alma—Farmers Union Elevator	B. Thowe, M	Lξ
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