

Corn Cost-Return Budget in Southeast Kansas

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Short-season corn acres in southeast Kansas have doubled in the last few years. Planting short-season corn (98 to 105 day) early (March 25 to April 15) results in corn that is at the roasting ear stage in early July then dries down as the weather becomes dryer and hotter. This corn is much more reliable on upland soils than full season corn hybrids. Yields will vary depending on topsoil thickness and actual rainfall in June and July. Short-season corn production costs can be higher than other crops. However, yields can also be good. It can be almost as reliable in yield as grain sorghum. The increase in short-season corn acreage is the primary cause of less grain sorghum. The following budget outlines the expected costs and returns for corn in southeast Kansas.

Income per Acre

Crop production costs per unit are highly dependent on yields. The following estimated budget includes three different yield levels which are intended to represent expected yields for land of varying quality for a given level of management. Alternative expected yields could help producers compare the profitability of crop enterprises on farmland tracts with varying yield potentials. Land values and government payments have been adjusted for alternative yield levels in this budget. In customizing this budget to your farm, attention should be given to using land values representative of your farm's production capacity.

Table 1. Production Inputs — Corn

Item	Yield Level (bu)			
	79	95	111	
Seed, 1,000/a	23.0	23.0	23.0	\$1.16/1,000
Fertilizer:				
N (anhydrous)*	70	100	120	\$0.20/lb
N	0	0	0	\$0.28/lb
P	35	35	35	\$0.23/lb
K	30	30	30	\$0.15/lb
Lime	333	333	333	\$0.01/lb
Herbicide				
Bicep II Magnum (PRE)	2.3	2.3	2.3	\$10.24/qt
Spirit post-emergence	1.0	1.0	1.0	\$10.28/oz
Insecticide / Fungicide				
Pounce	0.32	0.32	0.32	\$1.09/oz

* If not following soybeans, add 30 lb N

Table 2. Machinery and Land Resources — Corn

Item	Yield Level (bu)			Custom Rate	Farm Rate*
	79	95	111		
Tillage/Planting/Chemical Applications:					
Chisel	1	1	1	\$7.61	\$9.76/ac
Disk	1	1	1	\$6.34	\$8.13/ac
Field cultivate	1	1	1	\$6.16	\$7.90/ac
Plant	1	1	1	\$8.54	\$10.95/ac
Anhydrous application	1	1	1	\$5.90	\$7.57/ac
Fertilizer application	1	1	1	\$3.58	\$4.59/ac
Herbicide application	1	1	1	\$3.81	\$4.89/ac
Insecticide / fungicide application	0	0	0	\$3.90	\$5.00/ac
Harvest					
Base charge	1	1	1	\$19.15	\$24.56/ac
Extra charge for yields exceeding	0	0	0	\$0.000	\$0.000/bu
Hauling	79	95	111	\$0.132	\$0.169/bu
Non-machinery labor	1.04	1.07	1.10		\$10.00/hr
Land value/acre	\$648	\$810	\$972		5.75%
Interest on capital					7.0%

* Farm Rate equals Custom Rate x 128.2%

Crops 22 — Revised October 2003

Price per bushel represents an expected harvest price in Emporia, Kan. Producers in other regions of southeast Kansas should account for local basis (cash price – futures price) when making their own price forecasts.

Crop insurance was not included as an input expense in this budget because yields reflect an average of all years (good and bad). If crop insurance is included as an input expense, then an expected value for indemnity payments should be included in the returns section. Historically, MPC I indemnity payments have exceeded premiums due to government subsidies.

Costs per Acre

Production costs at the three production levels are shown on lines 1 through 13. Kansas Custom Rates for specific field operations are used to represent fuel and labor costs as well as machinery repair, depreciation, and interest expenses in these budgets. Table 1 identifies the typical seed, fertilizer, herbicide, and insecticide requirements (rate and cost/unit) for conventional till short-season corn. Each tillage, planting, and harvest operation is identified. Table 2 outlines the machinery and land resources used for conventional till short-season corn. Each tillage, planting, and harvest operation is identified.

COST-RETURN PROJECTION — CORN — SOUTHEAST KANSAS

	Yield Level (bu)			Your Farm
	79	95	111	
INCOME PER ACRE				
A. Yield per acre	79	95	111	
B. Price per bushel	\$ 2.08	\$ 2.08	\$ 2.08	
C. Net government payment	\$ 13.33	\$ 14.49	\$ 15.65	
D. Indemnity payments	\$	\$	\$	
E. Miscellaneous income	\$	\$	\$	
F. Returns/acre ((A × B) + C + D + E)	\$ 177.65	\$ 212.09	\$ 246.53	
COSTS PER ACRE				
1. Seed	\$ 26.68	\$ 26.68	\$ 26.68	
2. Herbicide	33.83	33.83	33.83	
3. Insecticide / Fungicide	0.35	0.35	0.35	
4. Fertilizer and Lime	29.88	35.88	39.88	
5. Crop Consulting				
6. Crop Insurance				
7. Drying				
8. Miscellaneous	7.00	7.00	7.00	
9. Custom Hire / Machinery Expense	91.71	94.41	97.12	
10. Non-machinery Labor	10.36	10.67	10.97	
11. Irrigation				
a. Labor				
b. Fuel and Oil				
c. Repairs and Maintenance				
d. Depreciation on Equipment and Well				
e. Interest on Equipment				
12. Land Charge / Rent	37.26	46.58	55.89	
G. SUB TOTAL	\$ 237.06	\$ 255.39	\$ 271.72	
13. Interest on 1/2 Nonland Costs	6.99	7.31	7.55	
H. TOTAL COSTS	\$ 244.06	\$ 262.70	\$ 279.28	
I. RETURNS OVER COSTS (F - H)	\$ -66.41	\$ -50.61	\$ -32.75	
J. TOTAL COSTS/BUSHEL (H ÷ A)	\$ 3.09	\$ 2.77	\$ 2.52	
K. RETURN TO ANNUAL COST (I + 13) ÷ G	-25.06%	-16.96%	-9.27%	

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