

The Kansas Union Farmer

EDUCATION

THIS MEANS ALL OF US

DON'T YOU THINK THAT MEANS

US, AS MUCH AS ANY ONE, JOHN ?

YES! BY GEORGE, I DO! AND

CAN'T AFFORD TO BE WITHOUT A

MY NEIGHBORS TO JOIN AS I CAN. WE

FARMERS UNION. IT'S THEONLY

WAY WE CAN HELP

OURSELVES

HIANN

farmers

I'M GOING TO GET AS MANY OF

COOPERATION



VOLUME XXIV

SALINA, KANSAS, THURSDAY, JANUARY 7, 1932

NUMBER 21

FARMERS PRODUCE **MORE EFFICIENTLY** THAN THEY MARKET

1931 Report of Kansas Board of Agriculture Shows Year of Record Production and Low Prices

NEED ORGANIZATION

Wheat Crop in State Harvested in 1931 Was Largest on Record, While Acre Returns Lowest Since 1902

That agriculture's education in the matter of improved production has developed out of proportion to its education in the matter of marketing is clearly shown in the crop and live stock summary for Kansas in 1931, as published by the Kansas State Board of Agriculture. Of course, many factors have influenced price conditions in 1931, but the fact stands out cleary that if agriculture were sufficiently organized, farmers could command much higher price for their products

than they now receive.

A study of the Board's report, printed here, is invited. The report

Crop Summary

The value of Kansas agricultural production for 1931 is placed at \$325,-097,000 compared with \$441,522,000 in 1930 according to the annual summary of the State Board of Agriculture. The value this year is \$116,-425,000 or 26.4 per cent below that of this year compared with \$209,242,000 or 47.4 per cent in 1930.

The year can well be described as one of large production and low prices. This is best illustrated by the fact that the 1931 record wheat crop of 239,open the annual Kansas Farmers' Convention, held under the auspices of the State Board of Agriculture, which will open the program of its sixty-first 908,000 bu. is valued at only \$81,417,-000and is the lowest value recored since 1923 when 76,172,000 bushels of wheat were inventoried at \$66,342,- Ex-Gov. Henry J. Allen will tell of 000. The yield per acre in 1931 was his recent personal investigation of among the highest ever obtained in the dole system of England. Governor

nearly 240,000,000 bushels sets a new all-time record not even closely proached by the production of any previous season, much less by that of any other state. It amounts to more and are nearly 240,000,000 bushels sets a new all-time record not even closely approached by the production of any previous season, much less by that of any other state. It amounts to more a discussion of the modernizing of the Farmers Under the state are beginning to a discussion of the modernizing of the Farmers Under the state are beginning to a discussion of the modernizing of management. Mr. Spencer is man for the place. The company will since the last issue of this paper went to press, several locals have been assisting in organization and C. H. Such a discussion of the modernizing of management. Mr. Spencer is man for the place. The company will since the last issue of this paper went to press, several locals have been assisting in organization and C. H. Guitant and C. H. Such a discussion of the modernizing of management. Mr. Spencer is man for the place. The company will since the last issue of this paper went to press, several locals have been assisting in organization and C. H. Guitant and C. H. Such and the production of the management and C. H. Such and the production of the management and C. H. Such and the production of the state are beginning for the state are beginning to respond to the call for action in the form and C. H. Such and C. H. Suc any other state. It amounts to more lege, and a report on the Chicago placed on the list of those with 100 Land Utilization Conference by Presiper cent paid up membership for the than one-fourth of all the wheat produced in the United States in 1931. It dent Frank W. Dixon of the Board. s more by 32 per cent than the next biggest Kansas crop, of 1914, which, lic eye will occupy the afternoon sesuntil now, has stood unchallenged as sion. Redistributing the Tax Burden the greatest wheat production in a will be discussed by Prof. Eric Eng-

grain crops, wheat, oats, corn, barley, who ranks high as an authority upon rye, flax and grain sorghums totaled taxation, and who is thoroughly famil-low considering the importance of year. The value placed on these crops for 1931 is \$131,888,000 which compresent "The Propagation of the Prop pares with \$177,332,000 in 1930. The Government" as only he can do it. value per acre of these seven crops combined and individually is the lowest in any recent year as a result of low prices per bushel.

is valued at \$15,943,000 this year Art of Living" with true Kansas eloagainst \$24,982,000 last year. Wild hay production is valued at \$3,484,000 this year and \$5,418,000 last year. The Campbell of the Kansas State College,

about average. Potatoes are valued at Champion and exponent of creep feed-\$2,594,000 this year and \$4,610,000 last year. The broomcorn crop was small due to an acreage only half as large making, and Ralph Snyder, President, ty units also are beginning to answer to the state of Ransas, and Ralph Snyder, President, ty units also are beginning to answer to the state of Ransas, and Ralph Snyder, President, ty units also are beginning to answer to the state of Ransas, the state of Ransas and the state of R as last year. The alfalfa seed crop State Farm Bureau, will discuss "Stawas large again this year being only slightly smaller than that of 1930 but the crop was worth much less.

from wheat to feed crops in the central and northwest parts of the state, while the new record in wheat production is without doubt one which will stand for many years.

Livestock

The livestock industry more than held its own compared with crops in its contribution to the total value this year. While fewer cattle and hogs were marketed and prices were lower than those realized in 1930 livestock and livestock products still accounted for 47.1 per cent of the value of agricultural production. This is about the same percentage of the total as last year. The importance of the

livestock industry to Kansas agriculture is often overlooked through the large amount of popular interest in wheat, however, the diect value is greater than that of the wheat crop. In addition this industry contributes much indirectly in the form of fer-tilizer and the farm living and provides a method of marketing many other farm crops and otherwise useless roughage.

ORGANIZATION

The year 1931 marked the beginning

The inventory value of cattle on March 1, 1931 was \$87,060,000 compared with \$116,821,000 a year earlier. Fewer horses, mules, hogs and sheep were inventoried last March than in March 1930 and the inventory value was lower. was lower. The aggregate value of all livestock last March was \$130,-846,000 compared with \$175,633,000 on March 1, 1930. This represents an inventory loss of \$44,787,000 in addition to a loss between 1929 and 1930 of \$53,976,000. This aggregate value is the lowest recorded since 1898.

PLAN BIG PROGRAM FOR FARMERS' WEEK IN TOPEKA

Topeka has been an important event in the agricultural progress of Kansas, but in none has the problems to 425,000 or 26.4 per cent below that of be faced been of greater moment than 1930 and \$223,323,000 or 40.7 per cent those of the present. The fine proless than in 1929 and is the lowest gram for the meeting of 1932 has been value recorded since 1921 following the price slump of 1920. The livestock industry accounted for \$154,-949,000 or 47.1 per cent on the value the accumulated experience and knowledge of those who attend.

The events of the week center in the annual Kansas Farmers' Convenopen the program of its sixty-first session with the annual "get acquainted" dinner on the evening of Wednesday, January 13, at which time Kansas but as a result of low prices acre returns at about \$6.50 per acre were the lowest since 1902.

Long noted for her leadership in the dole system of England. Governor Harry Woodring will give an address and the occasion will be further enlivened with music and toasts.

Thursday morning will be devoted

the greatest wheat production in single year of any commonwealth in lund, formerly of the Kansas State the annals of this country.

College and now Assistant Chief, U. The production of seven principal S. Bureau of Agricultural Economics, 436,447,000 bushels compared with iar with conditions as they exist in 303,432,000 bushels last year and with Kansas. Ex-Gov. Frank O. Lowden the exception of 1927 when 441,400,000 of Illinois, whose high standing as a bushels of these crops were produced statesman, and whose comprehensive is the largest ever raised in any one knowledge of governmental problems present "The Reorganization of Local

At the evening session an important phase will be presented by a most capable representation of the better half of mankind. Mrs. Norma Knight Production of all tame hay was Jones, a real Kansas farmer, will tell about the same as last year when the about "Women and Farms." Right crop was the smallest since 1916. The Reverend James Wise, Bishop of the price per ton was low and the crop Kansas Diocese, will emphasize "The

crop was slightly smaller this year will report on his determination of than last. The farm crop of potatoes was very poor but commercial production was poor but commercial production was poor but commercial production was ment. Fred G. Morgan, Kansas Beef

bilizing Price Values." ed an open rate of one and one-half readers, several locals will have al-The most significant change which coccurred during the year was the shift tificates and available to everybody. At these meetings in the center of the content of the conte inclusive, with a return limit of Jan- matter, and to be getting it taken

Under the new law County Farmers' Farmers Union members to be ready Union and County Granges are entitled to delegate representation on the State Board of Agriculture, but promptly handing your payment to everybody is invited to attend and the secretary-treasurer. participate in the discussions. In counsel there is progress as well as safety.

State Board Meets January 16

The first regular meeting of the board of directors of the Kansas Farmers Union will be held in the Farmers Union hour base of the state office, is being prepared for study at this meeting prepared for study at this meeting. The five-year a gram this week, and are urged to tune the state of t mers Union state offices in Salina on Saturday, January 16. The notices have been mailed to the various members, stating that the session will be called at 9 a. m. It is possible that a meeting may be called for Friday evening, previous to the meeting on

study at this meeting. The Kansas Farmers Union is for-

tunate in having men as members of the state board who are much in earnest about wanting the organization to go forward. They are men of action and judgment, and whatever proweeting may be called for Friday evening, previous to the meeting on Saturday. This will be done if it appears that all matters for consideration cannot be handled in the one day's meeting.

Many matters will come up for consideration at the state board meeting. Important problems are to be attacked and efforts made to pave the tacked and efforts made

of an upward swing in hog production The spring pig crop was slightly larger while the fall crop was much larger than in 1930. Cattle numbers continued to increase as revealed by the number inventoried at assessment time last March. Many western raised lambs were fattened in commercial feed lots during the year or were fed out in the farm feed lot and on pasture. The number was larger than in preceding years.

ADDING LOCALS

TO LIST PAID

Respond to Call for Action in

Payment of 1932 Dues

Meetings Now Being Held, and

Payment of Dues Considered

Every mail is bringing in 1932

dues, indicating that the Kansas farm-

ers realize the importance of their

organization and the importance of

prompt payment of dues. The state office has not heard any one say the

low, considering the importance of

the work laid out for the Farmers

Union to do, and considering the

amount members of industrial unions

As is always the case, some locals

are prompt and some are slow with

payment and remittance of dues. Gen-

erally, the outlook is brighter than it

was a few weeks ago. But there is

In a very few cases, locals have not

remitted all their 1931, dues. This

is a condition which should be cor-

rected without delay. A local with 1931 dues on hand, which should be

remitted at once, are delaying the

game. This is a condition which is

nounce regular mettings for 1932. Of

course, by the time this issue of the

Kansas Union Farmer reaches its

care of. An appeal is made to all

hold 1931 dues.

room for a lot of improvement.

have to pay for membership dues.

new year.

For sixty years Farmers' Week in

noted for her leadership in Thursday morning will be devoted this year's Kansas crop of to a discussion of the modernizing of

Two subjects very much in the pub-

On Friday morning Dr. C. W. Mc-

The railroads of Kansas have grant-

JOBBING ASSOCIATION ON WIBW PROGRAM FRIDAY EVENING The Farmers Union hour on WIBW

Topeka, Capper Publications radio broadcasting station, will be the direction of the Farmers Union Jobbing Association. The program begins at 7:30 p. m. Friday evening. Because of holidays falling on the past two Fridays, the Farmers Union hour

KINNEY TO TALK AGAIN

MEETING OF CREAMERY BOARD ST. JOSEPH LIVE Trade Territory in State Districted

According to By-Laws. District

Many are seeing the light

Meetings In January FOR NEW YEAR The territory in the state of Kansas served by the Farmers Union Co-operative Creamery Association was Farmers Union Locals Beginning to districted according to the regula-tions specified in the by-laws, at the

board meeting of the Farmers Union Cooperative Creamery and Produce Association held Thursday and Friday, SAY DUES TOO LOW December 17 and 18, in Kansas City at the Aladdin hotel. In addition to the management of Some Locals Prompt, Some Slow. 1932 the Association and the members of

the board, the meeting was attended by Cal A. Ward, president of the Kan-sas Farmers Union, Thos. B. Dunn, plant which the Association will opering with the Kansas Farmers Union creamery folks since in October.

The annual stockholders' meeting Creamery and Produce Association will be held on Wednesday, February during the week of January 18.

ready to step into a nenewed program Kansas, a member of the Farmers Unof cooperative marketing. There is ion, Farm Bureau, or Equity Union evry indication that duri g 1932 the with his dues paid up. Farmers Union creamery business will make cooperative history .- The Co-Operator.

BOTH CREAMERY PLANTS

WAREHOUSE REPORTS

A very good increase in the volume unfortunate, and the organization as of buniness handled, compored with a whole will be helped materially when last year is showing up in both the the situation is cleared up. Luckily, however, only a very few locals still Kansas City plant and the Wakeeney plant of the Farmers Union Cooperative Creamery Association. Butter, in particular is showing a good increase, says the December 31 issue of the Co-

Operator. The poultry business is described as about steady. Naturally the egg business is quite light. The Government warehouse report discloses a reduction of cold storage egg holdings, as compared with last year. On December 1, this year, the holdings amounted to 3,447,000 cases, whereas the holdings on December 1, 1930, were 4,154,000 cases. The five-year average holdings for December 1 have been 3,300,000 cases. There is also reduction of frozen eggs holdings. On December 1, 1931, there were held the equivalent of 2,466,000 cases of eggs. A year before, the case equivalent was 2,559,000. The five-year average of frozen eggs in storage amounts to 1,- business in coal, the merhandise de-

they were in 1930 at the same time. handled last year. The warehouse report gives the December 1, 1931 holdings as 42,297,000 dise is also reported as quite satisfactory, in the face of some infavorable conditions. One thing that would tend average holdings, of cold storage butter over a period of five years had

of increased production, which will mean a lower market, it is believed. Present conditions, together with the Immediately following the Farmers usual increase in production can be expected to bring about lower price

STOCK CUSTOMERS **CHECK UP ON DUES**

Dividends from Farmers Union Live Stock Commission at So. St. Joseph Go Only to Members Paid Up

SEE YOUR SECRETARY

Commission Company Soon Will Send List to Kansas Farmers Union Office to be Checked for Eligibility

has been assisting in organization ber of the members of the Farmers pass by. Mr. Cole is in the field a work relative to the new creamery plant which the Association will oper ship live stock to the Farmers Union all right. He is from the farm, he of the list. Then for a while great deal. You will find him to be list then for a while plant which the Association will oper ship live stock to the Farmers Union all right. He is from the farm, he of the live stock came in trucks. ate soon at Colony, and has been work- Live Stock Commission at South St. Joseph.

Before long, the Farmers Union house at St. Joseph will be paying a of the Farmers Union Cooperative dividend to its patrons, according to the amount of business handled for each member or patron. It is well, 3, according to plans brought out at at this time, to remind all such Farmthe recent board meetings. The an- ers Union patrons of the fact that the nual district meetings will be held Farmers Union Live Stock Commission of South St. Joseph cannot pay The annual district mteting and the patronage dividends to any one who is stockholders' meeting to be held in not a bonafide producer member in February will be marked with keen good standing in one of the parties of interest, because the Association is the joint agency; which means, in

> Soon after the meeting of the Board of Directors of the Farmers Union Live Stock Commission of St. Joseph, the state office of the Kansas Farmers Union will receive a list of the SHOW A GOOD INCREASE Kansas customers, and this list will be I hear that Mr. Emmert has lost his checked over to determine which ones are paid up members in the Kansas and I hope he is back on his feet Farmers Union. The list will then be again. returned to the commission company, and they will pay patronage dividends accordingly. The board meeting will be early in January.

With this information at hand, Kansas patrons of the St. Joseph house should make an immediate effort to years to make the Creamery go to the see that their respective secretaries

at once. The South St. Joseph house has been nounced, but will be determined soon.

MERCHANDISE DEPARTMENT IS HANDLING GOOD VOLUME

Although the balmy weather which has blessed this country for the most In butter, however, has been the big reduction of cold storage holdings. The 1931 holdings are only half what they were in 1930 at the same time. State and the same time of the Farmers Union Job-bing Association reports a fair activity in this line. It compares very favorably with the volume of business the same time. State As for the Farmers Union, we have nothing to complain of. We have continued on page 4)

| Pag | Kans. | Coal, the merhandise despends on the farmers Union of the Farmers Union Job-bing Association reports a fair activity in this line. It compares very favorably with the volume of business the coal, the merhandise despends on the farmers Union Job-bing Association reports a fair activity in this line. It compares very favorably with the volume of business the coal, the merhandise despends on the farmers Union Job-bing Association reports a fair activity in this line. It compares very favorably with the volume of business the coal, the merhandise despends on the farmers Union Job-bing Association reports a fair activity in this line. It compares very favorably with the volume of business the coal, the merhandise despends on the farmers Union Job-bing Association reports a fair activity in this line. It compares very favorably with the volume of business the coal, the farmers Union Job-bing Association reports a fair activity in this line. It compares the coal of the farmers Union Job-bing Association reports a fair activity in this line. It compares the coal of the farmers Union Job-bing Association reports a fair activity in this line. It compares the coal of the farmers Union Job-bing Association reports a fair activity in this line. It compares the coal of the farmers Union Job-bing Association reports a fair activity in this line. It compares the coal of the farmers Union Job-bing Association reports a fair activity in this line. It compares the coal of the farmers Union Job-bing Association reports a fair activity in this line is the coal of the farmers Union Job-bing Association reports

ter over a period of five years has ness is the fact that feeders have not been nearly twice the present hold-found their business very profitable matter of buying feed for live stock. We are about to go into the season In spite of these influences, however, the Jobbing Association is doing a good volume of business, and is looking forward to handling an increased volume during the twelve months of 1932 .- The Co-Operator.

A letter from Charles Simpson, formerly active in Kansas Farmers Union affairs, will be read with a great deal of interest by the readers of the Kansas Union Farmer. We take pride in printing it here: South Pasadena, Calif.,

December 28, 1931.

Mr. Floyd H. Lynn,
Sec. Farmers Union,
Salina, Kans. Dear Sir:

This letter may be a surprise to you, and you may wonder where it came from, but if you will inquire around the Farmers Union building a little, you will find out all about me. I have tried to place you but, do the best I can, I cannot. It may be that you know me.

I would like a little space in the best paper in Kansas—The Kansas Union Farmer. When I left Salina nearly two years ago, little did I think I would be gone so long, and little did I realize that my mind would be on my friends more and more all the

I can see the Kansas roads, the wash outs, the cars in the ditch. I can still see the expressions on the seem like a dream—just a happy dream, of course. Some times we had the live stock cooped cly. our little differences but they always passed over. So many times I have

again! there were many that were very badly disappointed. I think they have much to be thankful for and I think they have their should be read of what they ping association and market cooper-

they should be proud of what they atively. They have the best insurance company on earth—the Farmers Union Insurance companies—under the best of shipping associations which shipped car loads to the Farmers Union firm during November approximately the company of more companies—under the best of shipping associations which shipped car loads to the Farmers Union firm during November approximately the company of the company

flaws in this Insurance company.

knows the grain business. He knows heartily welcomed back among the the farmers and he is working for list of managers shipping to the Farmthem. He loves his job and he has ers Union firm. not forgotten the old wheel horses, The names of when the words were spoken that it seemed good to leave the business Farmers Union Live Stock Commiswith those who would take care of it. sion Co. during November follow: The Farmers Union Live Stock Commission Co. is the best commission house in Kansas City. If you wanted a better marketing place than the Farmers Union in Kansas City, you would have to hunt some place where live stock is worth more than it is in Kansas City. The Farmers Union is the best. George Hobbs is the manager. The Farmers Union at St. Joseph has always done wonders. health. I was very sorry to hear this,

The Farmers Union Creamery in Kansas City is something you use ev-ery day. It is a good market for your produce. Mr. Seamans is one of the hardest workers in the organization. He has worked very hard for many top. It is a big job, but he will put send in their dues to the state office it over if you do your part. Patronize it. The Creamery at Wakeeney has been built since I left Salina. Mr. doing a very good business. Just what dividend will be paid has not been anto me. He is a good manager and will It is hoped that no customer will fail give the best of service to all the to get a dividend this year because of patrons. I would think this creamery neglect to pay dues promptly in the a big thing for Trego county. There is plenty of room in Kansas for more of them.

The Farmers Union Auditing Association is one of the most essential things of them all. Every one knows that when Mr. Dunn audits your books, you know where you stand. Patronize your own institutions and you will not go wrong. You have many business institutions over the state. As for the Farmers Union, we

CHARLES SIMPSON WRITES TO FARMERS UNION FOLKS HERE ARE NAMES OF ASSOCIATIONS WHICH COOPERATE

Shipping Associations Menaced by Direct Buying of Hogs in Country by Packers, Many Believe

MANY BY TRUCK

See if Your Shipping Association is in List of Those Which Shipped to F. U. in November

During the month of November, says the December 31 issue of the Co-Operator, the shipping association which shipped the greatest number of car loads of live stock to the Farmers Union Live Stock Commission Company of Kansas City was the Laredo Shipping Association of Laredo, Mo. This association is under the capable management of Don Page. Mr. Page, as manager, shipped six loads of hogs to the Farmers Union firm during the policy holders' faces right after a big month, and one load of cattle. Don is hail storm. The years I traveled for the Farmers Union Insurance Co. now like a drawn in the seem like a drawn in the see

With receipts on the Kansas City yards far below normal, and with a stopped with Art Glessner or Grant large proportion of the live stock Bliss, and so many others that I won't coming in trucks, shipping associations coming in trucks, shipping associations try to name them all. Some times I are not getting credit for as many would stop when I thought I couldn't loads as they did last year. Another drive any further, but after supper, how we did enjoy a good smoke, and how we did talk Farmers Union! Up the direct buying of hogs in the country that the direct buying the dire again the next morning and to work, settling with some brother who had lost a wheat crop in a hail storm, or who had lost a hear heavy even higher. who had lost a barn, house or chicken many believe, for the fact that hog house. Everything is lovely here in California—no wind, no hail, no muddy roads, no cold weather—still how basing their buys in the country on basing their buys in the country on I wish for those good old days back the market which they succeded in low-From 1914 to 1928 and 1929, there were many farmers who had great faith in the Farmers Union doing something for them, and I don't think there were many that were very badly

knows the farmer; he is honest and of the live stock came in trucks-and his judgment is good. There are no they have some good boys trucking from down in that part of the state, The Jobbing Association is the best too. Ira is a mighty good shipper, and marketing place on the Missouri takes the best of care of the live stock river. Harry Witham, the manager, which is entrusted to him, and he is

> The names of the associations which shipped carloads of live stock to the

Alma F. U. Elevator, Alma, Kans. Aurora Grain & Coal Co., Aurora, Blaine Farmers Union, Blaine, Kans.

Farmers Coop. Grain Co., Blue Rapidds. Kans. Ames Shipping Association, Clyde, Cozad Shipping Association, Cozad,

Centralia Shipping Association, Centralia, Kans. Henry Woelhof, Mgr. Clay Center,

Chase County Coop. Association, Cottonwood Falls, Kans. Dunlap Coop. Assn., Dunlap, Mo. J. H. Downing, Mgr., Deepwater. Mo. Dennis L. S. S. A., Dennis, Kans. Geo. Lockwood, Mgr., Erie, Kans. Frankfort F. U. S. A., Krankfort,

Gothenburg Shipping Association, othenburg, Nebr. Farmers Merc. & Elevator Co., Gilman. Mo.

Green Coop. Grain, Green, Kans. Farmers Union Coop., Holbrook, Spence Farmers Union, Hanover,

Kans. Farmers Elev. L. S. Coop, Irving. Don E. Page, Mgr., Loredo, Mo. L. C. Cleveland, Mgr., Lowry City,

Ayres, Mgr., LaCygne, Kans. Ed. Mauch, Mgr., Ness City, Kans. Newtown, S. A., Newtown, Mo. Osgood Shipping Assn., Osgood, Mo. Olsburg F. U., Olsburg, Kans. Page City. F. Coop.. Page City,

(continued on page 4)

Annual Insurance Meeting

The annual meeting of the Farmers Union Mutual Insurance Company of Kansas and the Farmers Union Mutual Hail Insurance Company of Kansas, will be held in the office of the Comings. The five-year average is shown this year, and are using caution in the panies at Salina, Kansas, Friday, January 15, 1932, at 10 o'clock A. M. for the purpose of transacting all business that should come before this meeting.

W. J. Spencer, President. C. C. Cole, Secretary.

PROXY

Published every Thursday at Salina, Kansas, by THE KANSAS BRANCH of the FARMERS EDUCATIONAL & COOPERATIVE UNION, 119, South Seventh Street.

Entered as Second-Class Matter August 24, 1912 at Salina, Kansas . Under Act of March 3, 1872.

Acceptance for Mailing at Special Rate of Postage Provided for in Section 1103, Act of October 3, 1917
Authorized July 30, 1918 ____Editor and Manager Floyd H. Lynn .____Editor and M. Subscription Price, Per Year

Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success.

Change of Address—When change of address is ordered, give old as well as new address, and R. F. D. All copy, with the exception of notices and including advertising, should be in seven days before the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date.

NATIONAL OFFICERS John Simpson, President Oklahoma City, Okla.
H. G Keeney, Vice President Omaha, Nebr.
E. E. Kennedy, Secretary Kankakee, Ill BOARD OF DIRECTORS Emil Becker _____ T. E. Howard ___ E. H. Everson ___ C. M. Rogers ___ Fritz Schulthelss KANSAS OFFICIALS

C. A. Ward, President _____ Salina, Kans
W. P. Lambertson, Vice President ____ Fairview, Kans
Floyd H. Lynn, Secretary-Treasurer ____ Salina, Kans
John Frost, Conductor _____ Blue Rapids, Kans
M. V. Gates, Doorkeeper _____ Logan, Kans

______Stafford, Kans.
_______Alma, Kans.
_______Lincolnyille, Kans.
_______Blue Mound, Kans. B. E. Winchester ----FARMERS UNION JOBBING ASSOCIATION—1146
Boardd of Trade Bldg., Kansas City, Mo., 915 United Life Bldg., Salina, Kans.; 1004 Corby Bldg, St.
Joseph, Mo.

FARMERS UNION COOPERATIVE PRODUCE ASSO-CIATION-201 Oak St., Kansas City, Mo. FARMERS UNION LIVE STOCK COMMISSION—400-3-10 Live Stock Exchange Bldg., Kansas City, Mo., Live Stock Exchange Bldg., Wichita, Kans.

FARMERS UN N MUTUAL INSURANCE CO.—Room 202 Farmers Union Bldg., Salina, Kans. FARMERS UNION AUDITING ASSOCIATION—Room 308 Farmers Union Bldg., Thomas B. Dunn, Secre-tary-Manager, Salina, Kansas.

KANSAS FARMERS UNION—Salina, Kansas, Room 208 Farmers Union Bldg.

FARMERS UNION MUTUAL LIFE INSURANCE CO, —Farmers Union Bldg., Rex Lear, State Manager, Salina, Kans. THE KANSAS FARMERS UNION ROYALTY CO.-

Room 311 Farmers Union Bo G. E. Creitz, State Manager. FARMERS UNION MANAGERS ASSOCIATION

SALINA, KANSAS, THURS., JANUARY 7, 1932



WE LIKE TO EXPLORE

The American people are great explorers. They have a natural penchant for looking into new things to see what makes them click. Perhaps this quality is not confined to Americans entirely, but it shows up definitely in the American people.

excited about the possibilities of the next twelve action set it. For well onto two years big busimonths. The new year is something for us to ex- ness and industry, including gigantic trusts, cor- Business including partnerships: plore. It holds mysteries for us. It challenges our fancy. We like that sort of thing. The new year is a package to be unwrapped. Who doesn't not corrected will most surely mean the tottering remember, when the folks used to get home from and collapse of our whole financial and economic town on Saturday evening with a lot of wrapped structure of the country. packages, how we, as kids, would rush out to the buggy or surrey-or, if we are not too old, out to lems and President Hoover, together with Con- Interest, fiduciary, etc.: the family car—and help bring the packages into gressmen and Senators from both parties, sees the the house? Don't you remember how you would need of revamping and readjusting our complete give each package a speculative pinch or shake, financial and banking system and regardless of trying to guess what might be inside? Your folks partisan politics, and all are trying to remedy the had to be careful to keep you from breaking the situation. The masses of our commonwealth, innew lamp chimney, because of your natural curiosity. Not many pleasures you have enjoyed since ing of our country and the preservation of our have been equal to the pleasure of unwrapping people. There is gross inequality existing today

new house in which you expected to live, or where and women as splendid as God ever let live who are you expected to visit? Do you remember the in dire want almost to the point of starvation, not fascination of exploring a large barn, with many knowing where the next meal is coming from. bins, stalls and a big hay mow? And you remember how readily you would accompany the older folks when you went visiting and the owner of the their homes and their farms and will soon be refarm where you were visiting would say, "Well, while the women are getting dinner ready, let's go rightly adjusted. On the other hand a comparaout and look around. I want to show you the

the beginning of every year to come.

It is well that we are interested in the way we for new determination on the part of individuals and on the part of the nation as a whole.

We get a thrill out of unwrapping the new package which is labeled "1932."

What We Find In The Package

a great organization existing for the betterment that it is no time to give up the ship. of that class of people known as Agriculture, the Farmers Union is expecting to find some most interesting contents in the new package. We are fine things. But, back of it all we need the farmsure the package will contain opportunity-oppor- er organized into a big militant organization such tunity to do great things. This opportunity is as the Farmers Union. The small sum of \$2.75 something we can use, but it is something which which you pay in dues is nothing in proportion to will not do us, any good if we do not exert our- the good obtained. Sometimes our members fail selves to use it. As we take the wrappings from to see this. They think in terms of the failure of the package, opportunity is found right on top. perhaps some local cooperative. But, members, do Let us use this opportunity for all we can get out you not know there have been thousand of business

year in the Farmers Union in Kansas. We can in- organization are in Kansas and other states has crease the membership to a figure which is something like what it should be. We can pay our as we have for our farm products? Other Unions dues promptly and thus increase the value of our and organizations pay materially more dues than lain of the House.

class organization. We can go before Congress, nation, having been taught a lesson which shows that with a neglected Agriculture the whole nation with your support and pay your dues, it is now. suffers, is ready to listen sympathetically to what The State Organization wants to be and is help-

fight your battles for agricultural equality with neighbors? other industries.

THE PRESIDENT'S COLUMN

By CAL. A. WARD

LESSONS OF 1931

1931 has gone and another new year is upon us. We regret another year has rolled around because we are one year advanced in age. On the other hand conditions were not too bright in 1931 and in many respects we are happy that it is history. I firmly believe that the turning point has been reached and even though better conditions may not appear upon the surface just now, yet we have many reasons to believe that the pendulum will gradually swing the other way and that better conditions will be in evidence.

certainly has taught us many valuable lessons. We and, of course, low for the lucky half that is not are learning that we make progress faster by proceeding more cautiously and conservatively. We have all traveled at too high a rate of speed. We have gone from ten, to seventy or eighty miles too suddenly. We are getting our bearings and the process of readjustment is taking place. We are awakening from our dreams and are facing the stern realities of life.

have sat with folded hands and apparently in a computed. And 1928 was a fairly normal year, dazed condition, while the manipulators and wealth showing normal conditions, while 1929 was abnorhoarders of the country have sapped and drained mal owing to the great stock market crash of our resources. We have awakened to a realization October 1929. This table shows the sources or that our indebtedness is so great and our farm commodity prices are so low that we can't carry on. personal income tax of \$1,164,254,037. All went well with Wall Street and the wealth Sources of Income of Graduated Personal Income hoarders as long as agriculture's credit permitted us to contribute to their unscrupulous program of That is why we always go into a new year, all exploitation. When we were drained dry the re- Wages, salaries, and commissions: porations and public utilities, are seeing the handwriting on the wall, and feeling the sting which if Sale of stocks, bonds, real estate, and

Congress today is battling with these big probcluding our farmers, are not interested in the savas between our people. On one hand, we have Do you remember how you liked to go through a millions who are unemployed-good honest men Need Readjustment

In addition to this situation, millions are losing quired to abandon them unless the situation can be control of the finance of the country.

I am not suggesting Socialistic measures but I nated at the beginning of every other year that the earnings of industrial corporations who have COME TAX IS THE SOLUTION OF OUR TAX has passed, and just as we will continue to be at now felt the sting and their earnings of 1931 was

72 per cent below 1929. We must approach these problems and work are. Our interest in life is renewed. We are given a new impetus. We are fired with a new de- program. Taxes must be equalized and the bursire to go forward and make the most of what we den must be shifted from the home and farm ownmay find in the new year. It calls for the best ers to those interests and individuals who are best there is in us. It is a revival of action, and calls able to pay. We should pay taxes according to our income. The greater the income the higher the bracket. We need honest, faithful leadership to work out these problems. We need great strong farm organizations to take the lead in protecting and saving our American farmers. The farm organizations are doing this today as never before. And does this "1932" package contain anything Our progress is slow but we are constantly gainfor the Farmers Union? We believe it does. As ing ground. I suggest now, as I have said before,

Work With Farmers Union Commodity cooperatives and organizations are failures aside from those of our own cooperatives? We have an opportunity to make 1932 a banner Do you not also know that the very fact that our

we do; in fact, many times more in some cases. with a large membership, and impress that body We appreciate, under present conditions, how hard with the fact that we are organized and that we it is to get a little money together but most cerknow what we want and deserve to get it. The tainly if there was ever a time when you should hold your local meetings, back your organization

we, as a leading farmers' organization, have to say. ful. We are endeavoring to furnish you with the But the point is, we will have to do our part. facts in various ways. You read the Kansas Un-We will have to get behind our organization with ion Farmer and acquaint yourselves with facts MEMBERSHIPS. More farmers than ever before and conditions. It is our determination that the will have to join our ranks. Those who already paper shall become even more efficient in carrying have joined will have to renew their membership out this purpose. Your leadership is endeavoring promptly. They will have to realize that their dues in every way possible to defend our membership of \$2.75 represent a definite investment, and that and farmers in general. We carry our program they cannot afford to neglect prompt payment. to other groups. We go into the legislative halls Getting right down to cases, if your local secre- and demand helpful legislation. So, no farmer tary has not had a chance to see you yet, or if he can afford to neglect to pay dues and thus not has failed to ask you for your 1932 dues, hunt belong to the Kansas Farmers Union, when dues him up and pay your 1932 dues and tell him to are only \$2.75 a year. If your local officers fail get busy. Be ready to cooperate with your neight to ask the payment of 1932 dues, will you not help bors, and start your local off with 1932 dues fully the situation by voluntarily going to him, paying paid up, and with a lot of new members to help you your dues, and asking him to collect from your

Our organization is what we make it and we go up or down together. We are depending upon every individual member, every local, and every prices for what we produce, when i county and every business institution, to help out and we are convinced that none will regret staying by the organization and doing everything ganized as they are, not on a union possible.-C. A. W.

TAX RELIEF DEPARTMENT

By JOHN FROST, Blue Rapids, Kansas

No. 16

so high, the reason most people overlook, is that profit making is. And, if these dif the property tax misses half the wealth, and laying all of the taxes on half of the wealth makes state offices, an extra per cent would taxes high for the unlucky half that is assessed, have to be added to all that they hantax system. He has a better tax system. It is the 80, and have had a great deal of exincome tax system. And Uncle Sam collects taxes perience with humanity, as a citizen, and income tax system. And Uncle Sam collects taxes perience with humanity, as a citizen, and income tax system. from all the wealth of the nation-not from just half of the wealth. Following is a table prepared from the U. S. Income Tax Report for the year get in without cost. And besides, 1928 (Pgs. 8, 13, 16, 85-7). The reason the year 1928 is used is because the 1929 Report was not out until just recently, after these statistics were businesses from which the U. S. secured its great

Tax of U. S. United States % \$10,862,330,998 37.47 \$ 58,827,094 capital net gains: 15.014.222 4,807,921,654 16.59 14,082,333 4,350,978,752 15.01 2,628,409,535 12,429,479 Royalties and rents: 1,164,518,456 18,932,908 229,403,052 *9,336,704 189,213,883 100.00

\$28,987,634,519 100.00 Deductions 26,819,125 3,761,307,607 Net Income: 162,394,758 25,226,326,912 Note (*) \$229,403,052X4.07 per cent, or Kansas's proportion of total gross agricultural income of U. S. for 1928 (1930 Agriculture Yearbook, Pg.

Study this table of income tax facts. Notice the great wealth of income that the income tax tively small number of men are in possession and levies upon, but which the property tax allows to escape taxation. Commissions and wages and salaries (mostly around \$300 a month and up to \$1,tember, you used to turn through the pages and do insist that every American citizen, regardless of 000,000 a year and over), stocks, bonds, capital look at all the pictures. You were exploring. You position or station in life, be given an equal chance net gains, dividends, interest, fiduciary, royalties were reacting to your natural sense of curiosity. and opportunity. The farmers of the country suf-This natural tendency to explore has stayed with fered tremendously last year. The value of our come of 25 billion dollars that the U. S. income all of us. We are still kids, in that respect. It is farm products was 49 per cent under 1929. The tax levies upon—goes very largely untaxed under a part of us—and a good part. Right now we are value of our exports were 53 per cent under 1929. our outworn property tax system. That's why our curious to know what we are going to find in the Factory pay rolls averaged 31 per cent below 1929. property taxes are high and burdensome. The innext twelve months. This year-1932-is new to The net income of the farmer was 70 per cent below come tax levies upon the net income of all, and us. It fascinates us, just as we have been fasci- that of 1929. All this reacted unfavorably upon when all bear the burden it is light. THE IN-

Paragraphs From Washington By W. P. Lambertson

It is not the purpose of these paragraphs to reash the main events which have been covered in the big daily papers, but rather to give side lights and personal touches.

Thousands of stamp faddists on New Years day crowded the corridor of the big city Postoffice, tiful Christmas tree adorned the livstanding in line to buy the new Washington stamps ing room. After the regular business so they could have them cancelled that day. Many put the twelve denominations on one long envelope addressed to themselves.

A member of Congress makes a speech in the ouse only because he wants to. Nobody ever asks m to. At home in the summer a Congressman metimes gets an invitation to talk but he could be summer and Mrs. H. L. Soule. House only because he wants to. Nobody ever asks him to. At home in the summer a Congressman sometimes gets an invitation to talk but he speaks here chiefly for home consumption.

I don't share the opinion that Europe is to blame for all our troubles. A ten-year bankruptcy of the-American farmer, the scarcity of money, the stock market erash of '29 and the industrial tariff have been material contributing causes.

The finest non-partisan action I have seen demonstrated in Washington this session was the reelection of Dr. James Shera Montgomery as Chap-

NEIGHBORHOOD NOTES

VETERAN MEMBER COMMENTS ON MEMBERSHIP SITUATION

Olathe, Kans., Dec. 28, 1931 Mr. Floyd Lynn, Salina, Kansas.

Dear Sir: Just a few words concerning the plan suggested by J. V. Boggs, of Cawker City, Kans.

If there is a national law enacted by our government to the effect that any one patronizing a cooperative union to the extent of bringing a ten dollar profit must be accepted as a member, if he so desires, then we are in rather an unpleasant position. This could easily become an open door for disturbing elements to enter and cause all sorts of trouble. It could become the "Trojan horse" by which the opponents of our union could enter and destroy the union, or, at least, almost nuillify our efforts. To admit all who wish to join regardless of occupation seems to me to be equally unwise. Those who are not producers are interested in getting what they consume as cheaply as possible. Would they likely help us in obtaining better

Also, if our state activities, orbasis, bus on a stockholders basis, had to pay a sort of licence to maintain the state officials, they would be more of a profit-making affair than they are now. The constitution allows stockholders 8 per cent on their stock holdings, and a pro rate rebate on the amount of their trade. No patron, member of the Union though he may be, gets a penny of what has been saved above the usual overhead Now, if this allowed interest does not make a concern a profit making af The great big reason why property taxes are fair, then I do not understand what ferent activities had to add the addi tional overhead of keeping up the

Finally, as to increasing the membership little need be said. I am past have found that people do not run into organizations because they can themselves. The failure to pay dues as I see it, does not lie in lack of ability to pay. And, when a local secretary tells the state president that he has not asked a member for his 1931 dues, it is time to make some earnest effort to learn what is the matter. I am well convinced that your pleas are falling upon dull ears. I pay my dues and intend to as long real use for non-payment of dues. I want to see the Union succeed. The will go forward only as the ability to the members of Brogan Local, and the success of any nation bases upon the success of its agriculturists. Sincerely

CHAS. A. STEVENS.

INTERESTING REPORT COMES FROM LINN COUNTY UNION

The Linn County Farmers Union held its regular meeting at Boicourt on Saturday, Dec. 19 with a good attendance considering the various other things going on the same day. You who were not present missed a meeting worth your while. Remember if you are not interested enough in your own business, the farm problems of today, to spend one day every two or fact-would do his bit toward buildhree months, then don't criticise the ing for the future. farm organizations in their efforts to nelp solve your problems. Each individual farmer must put

forth his best effort to accomplish the in abundance. necessary needs of the present farm situation. Ask yourself this question 'Am I doing my best to help solve the many problems and to help make my community the best of communities The business meeting was called by President Gerstenberger. The same officers were reelected for the coming year with one or two exceptions. J. L. Kyle, W. S. Baker and J. B. Singer were appointed on a resolution committee in the death of our brother

conductor, C. C. Reece. Mr. F. C. Gerstenberger and Geo. Lawhead gave very interesting reports of the state convention which was held at Beloit. We were certainly glad to learn that Kansas ranked third in membership to the National Union. The program consisted of reading by Miss Pearl Gerstenberger and Mrs

Blanche Cox, and piano solo by Mrs Elsie Dysart. The next county meeting will be held at Blue Mound the third Satur-

day in February.

As we enter into the year 1932 let us not forget that the aim of the Farmers Union is a general survey of farm commodities and how changes may be brought about by organization and education that we must be organized and cooperate to accomplish and reach the goal we set.

HAD CHRISTMAS TREE

(Greenwood County) Farmers Union Local 1498 held their annual Christmas Party at the home of Mr. and Mrs. Sam Wednesday evening, Dec. 23. A beaumeeting. Mrs. Glenn May conducted a program of games and amusements.

A bountiful oyster supper was served to all, after which the gifts on the tree were distributed. Every one enjoyed a many time.

Corresponding Secretary.

SHIPPS GIVES SOME POINTERS

has been 100 per cent ever since it was members greatly benefitted. organized. They now have something over 30 members. I did not attempt a speech, although I did congratulate.

W. I



HE GETS TO THE STORE" HER husband had just started to town when a church member telephoned about a food bazaar they were planning for the coming Saturday. Would she bake a cake for it, her friend

Of course she would. She would bake the kind she prided herself in making well—a devil's food cake. Then she remembered she was out of chocolate. And already it was Thursday. A telephone call to the store located her husband and the chocolate was delivered.

In innumerable ways the telephone brings the farm closer to the outside world. It may be just a hurried need like this one about the chocolate, or an emergency call, or an important business transaction that has to do with farm produce and market prices. But whatever the day or the duty, the telephone renders a real and indispensable service.

A BELL SYSTEM



ADVERTISEMENT

them on their growth, their ability to cooperate and the way they were paying 1932 dues.

I receive the paper each week, and while I am congratulating, I wish to seen fit to remove by death, from our say I like your punch, square from ranks our Brother, A. J. Hopkins, an the shoulder, and your fearless slap earnest and loyal member, a couragat the enemies of agriculture; and eous and able leader, an intelligent to lift my voice and use my pen (or machine) against what I feel is the real use for non necessary and the feel is the lines on agriculture, and eous and able leader, an intelligent and sincere councillor in County and local activities.

> fers to the farmer the greatest ave- heartfelt and sincere sympathy, in nue for self help, and help yourself to this, their hour of sorrow.
>
> The fruits of their labor, of any organization in existence. It has to do of these resolutions be mailed to Mrs. with the marketing of the products of Hopkins and family. A copy mailed the farm. Why should not the farmer to the St. Paul Journal, and the Kan-

merchandise his products all along sas Union Farmer, and a copy spread the line? I note some of our politicians have found the spread in the price of meat products, between the producer and consumer. Yes, they all find how

necessary the farmer is to prosperity, when the farmer ceases to prosper. I would that every member in Kan sas-in the U.S. A. as a matter of

Here is hoping every one had joyous time today and that 1932 brings peace, prosperity and good will

Cooperatively, J. E. SHIPPS.

MEETING NOTICE

(Anderson County) The Anderson County Farmers Union will hold their regular monthly meeting at Garnett in the American Legion hall on Friday, Jan. 15. This will be an all day meeting with basket dinner at the noon hour. have the usual business meeting and speaking in the afternoon. A cordial invitation is extended to all to attend this meeting.

C. A. Watkinson, County President.

CONCORDIA MEETING

A postponed annual meeting of the

cers for 1932. According to present plans. C. A. Ward, president of the Kansas Farm-

ers Union, will be present and will make an address.

Farmers Union members are urged ture of flour.

to attend this meeting, for it will be

A study of one well worth while

"ALL MEMBERS PRESENT

Here is a good report which has been received since the first of the year at the state office. Several other reports as good as this one have been received, and we want more: Narka, Kansas December 31, 1931

Kansas Union Farmer, Salina Kansas.

The Island Local No. 2193 held its regular meeting December 21, 1931. The usual business was taken care of, after which the election of officers took place. The same officers were re-elected with one exception. Ed. Chopp

Belleville, Kans., Dec. 25, 1931
Mr. Floyd H. Lynn,
Salina, Kansas.
Dear Mr. Lynn:
Made a trip to Island local last Manday where a nice crowd was present.
This local is less than a year old and has been 100 per cent ever since it was

Our meetings are

RESOLUTIONS OF SYMPATHY (Neosho County)

Whereas, an all wise Providence has

I maintain the Farmers Union of- extend to the bereaved relatives, our

on the minutes of the meeting.

E. T. Fortune, J. R. Crager, Ray Brown.

NOTICE OF CO. MEETING

The Neosho County Farmers Union will hold the January meeting at South Mound, on Tuesday, January 12th, 1:00 p. m.

This will be an open meeting. Charles Norris, Secy.

NOTICE OF STOCKHOLDERS'
ANNUAL MEETING

The annual meeting of the Stockholders of the Healy Cooperative Elevator Company will be held in Healy in the I. O. O. F. Hall, Wednesday, January 13, 1932, at 10:00 A. M. R. S. HAVERFIELD, Pres.

MILLS DON'T HAVE WHEAT

Didn't Buy When Wheat Was Moying, Which Develops a Keen Cash Demand at Present Time

MOISTURE IN CORN

Speaking of the present wheat market situation, H. E. Witham of the Farmers Union Jobbing Association Cloud County Farmers Union has says there is a keen cash demand for been announced for January 9 in the wheat at present. This, he says, is city hall of Concordia, writes D. D. due to the fact that the mills do not Bramwell of Ames, Kansas. The have stocks of wheat on hand. They principal business to come before the did not fill up when wheat was mov-meeting will be the election of offi-ing last fall and late summer. It is pointed out that cash wheat is selling for more than May wheat. Ordinarily, the reverse of this condition prevails. This indicates that the millers need the wheat for present manufac-

A study of the corn market situa tion brings out the information that most of the corn now being received has a moisture content of 18 PAID THEIR 1932 DUES" per cent. This corn will not keep in this condition, and unless used im-mediately, it will have to be placed in elevators for drying. The type of weather which has prevailed this fall and winter has the effect, of placing more moisture in the corn. With these conditions such as they are, prices for a few weeks are not likely o be very good.

The poor condition of the growing wheat crop, together with the reduction in acreage sown in Kansas, will have a bullish influence on the market, yet another influence comes into the picture which will react in a bearish way. That is the fact that the harvest season in Argentina and other South American countries will soon be in progress. That means their wheat will be on the market, and that orices will tend to slump .- The Co-

Telephone communication was established for the first time between Montreal and Vancouver-via Chicago, Portland and Seattle on Febru-ary 14, 1916.

Your junior,

Irene Eastland.

sister is going to speak a piece in our

Dear Irene: Did you have your Pro-

gram? I should have liked to see it. What did you do? The American

Beauty is a lovely flower. The baby

The average number of local tele-

Records kept both in America and

Europe indicate that buildings in the



COOPERATIVE OIL NEWS

HOWARD A. COWDEN. President Union Oil Company

Two Carloads of Union Certified The Garden City Cooperative Oil Company, Garden City, Kansas, has operative Oil Company, Loomis, Ne-just received their eighth carload of Union Certified lubricating oils and dled a very large volume during the greases since January 1st.

just been received by the Kanorado line, kerosene and distillate amount Cooperative Business Association, to 263,740 gallons, 42,000 gallons of Kanarado, Kansas. Shipments for four which was sold to non-members. Their other cooperative oil companies were sales of oil and grease amounted to also included in the car. The Equity \$9,000.00. The company declared a Exchange, Burlington, Colorado, The dividend amounting to \$11,601.74 for Equity Exchange, Scibert, Colorado, the Equity Exchange, Stratton, Colorado, and the Farmers Union Exmander and the service they are change, Flagler, Colorado pooled their rendering to the farmers of the Loomvolume with the company at Kanarado is territory. Their net profits for the in order that they might receive the twelve months prior to the period benefit of the carload freight.

This is just another advantage of their profits for the two years period cooperative buying. If these compan- in excess of \$22,000.00. There ceries had not all been handling the same tainly can be no doubt that it pays brand it would not have been possible farmers in the Loomis territory to for them to have made the pool car pool their purchasing power. Such at shipment at this season of the year record speaks for itself and is one of

Another Member

The Farmers Cooperative, Oil & Supply Company, Alexander, Kansas, has been added to the list of Union Certified distributors. Their board of directors, members of which are Messrs. H. W. Jones, J. H. Webs, Leo Gish, Leo Webs, Peter George, Sr., Phillips Schwartzkopt and Leonard Young, decided at a meeting early in November that it would be to the addistributing the Cooperative brand of

Local Cooperation Radium, Kans., Dec. 10, 1931.—Aft-Company here signed agreements to become distributors of operative literature is suggested,

sas as well as other states, and ac-bursements should be checked and the you from other Club members, and cording to recent reports this company has shown constantly a splendid should be reconciled with the actual sometime perhaps you'd like to write amount of each and the paste them in the notebook, too. Then, sometime perhaps you'd like to write amount of each and the actual the senders of the letters. our local leaders that the quality and ers supporting the cash disbursements are a great many things you can do service as well as their prices would enable the local company here to incanceled bank checks should be checkcrease its volume and savings.

The Farmers Cooperative Oil & the check register.

Supply Company of Seward, Kansas has also decided to handle this brand tolerated in a cooperative organizaand will secure their gasoline through tion. Credit business creates ill feelour bulk plant here. It will be an advantage to farmers in both Radium labor, and loss of money which the and Seward territorities to thus work cash-paying patrons must absorb by Dear Aunt Patience: together. By both companies becom- paying higher prices or receiving ing distributors of the Cooperative smaller patronage rebates. Where brand they are not only making it possible to render additional service to the farmers in both territories, but of more than 100,000 farmers who are pooling their purchases of petroleum products through the Union Oil Company (Connection) are also increasing the buying power pany (Cooperative).

Mr. B. M. Colglazier is manager at board of directors in cooperation with Radium and Mr. Claud Keeler is the manager. Two copies of the manager at Seward. Members of the ventory should always be taken. The respective boards are as follows: Radium—W. L. Smith, S. Yocum, J. A. copy while a member of the inventory committee should personally submit a twin? How a ter G. Bauer, Harry Stroole and Geo.

The Farmer Pays
Effective December 3rd, less than carload rates on petroleum products was changed, effecting a large number of points throughout the Middlewest, and in many places the new rates show an increase. Several weeks ago the railroads attempted to increase freight rates 15 per cent. It would seem that after they failed to secure this general increase that they were determined to secure higher rates by making an increase in the rates by making an increase in the rates are fully paid and the organization does on these commodities. Regardless of how they handle the matter, every time they collect an extra dollar, it is the farmer who pays. In other ways transportation charges are added to the price he pays for the things he purchases including petroleum products, and deducted from the market decision has a course for what he produces.

Should be paid in the form of fully or partly paid shares of stock.

8) In order that there may be a good control by the board of directors over the quantities handled of each the farmer who pays. In other ways

price he secures for what he produces. In this connection it is interesting to note that in 1930 the gross income of the farmer showed a decrease of Also that the farmer's gross income for 1930 was the lowest since 1921

There should be no shrinkages allowed to a report made by a repfor 1930 was the lowest since 1921 according to a report made by a representative from the Department of Agricultural Economics before the Interstate Commerce Commission at their recent hearing, protesting the 15 per cent increase in freight rates. This report showed further that the farmers living costs had declined only for cent while his purchasing power. farmers living costs had declined only 6 per cent while his purchasing power showed a decrease of 34 per cent. In view of this kind of a situation, the view of this kind of a situation, the ship in the administration of their ship in the administration of the ad farmer can ill afford to pay for any association, and the manager, book-

Saturday a Busy Day
On a certain Saturday recently, the
Garden City Cooperative Oil Company,
Garden City, Kansas serviced 213
The average income per car

show a net loss of \$284,347,00 for the quarter ending September 30th. For the nine months ending September Arrangements have been completed with a well known battery company to manufacture for the Union Oil

"CO-OP" Car Batteries

Arrangements have been completed with a well known battery company to manufacture for the Union Oil

"FALL 1931. compares with a net income of \$1,to manufacture for the Union Oil
930,306.00 for the same period a year
(continued on page 4)

Volume and Profits The financial statement of the Co eases since January 1st.

Another car of Union Certified has ber 30, 1931. Their sales of gasomentioned were \$10,685.39, making

> Reno Burgman is manager of the company and is ably assisted by board of directors, as follows: Robert Morrison, Henning Tharall, Henry Larson, Stanley Peck and Reed Phil-

> > Cooperative Pointers

We reprint below "Pointers in the accounting department of the Northvantage of their company to work ern States' Cooperative League and which merit the consideration of board ling the age. I would like it fine, if panies who are interested in the development of the movement.

"1). The position of a board mem er making a careful survey of the ber is one of trust and responsibility quality of Union Certified products to- and each member should endeavor to gether with the service and prices of discharge his duties in a manner that iors have been using the paper in the the Union Oil Company (Cooperative), insures as much as possible the sucdistributors of this brand, the board cess of his organization both in reof directors of the Cooperative Oil gard to cooperative and business nected with the Club work in the book very soon—I hope you saved the lesmembership practices. Extensive reading of co-

"2) Appointed members of The Union Oil Company (Cooperative) has been serving a large number of Cooperative Oil Companies in Kanincrease. This was an indication to amount of cash on hand. The vouched both with the bank statement and it would be a good thing to extend the

3) Credit business should not be

manager should price and extend his My birthday is September 11. Have I

5) Always be sure that your assosuggested: Fire, tornado, workmen's compensation, automobile liability, fidelity bonds, and misdelivery insur- place.

6) It is important that the amount book as soon as you get them. of capital stock sold amounts to more than the investment in buildings and equipment so that the manager may have a sufficient amount of working capital at his disposal. This is necessary in order to be able to pay all know you will do the very best you debts when due, to take advantage of can with the Club work. I'll send

not expect to make further investments in buildings and equipment Otherwise the patronage dividend should be paid in the form of fully or

commodity the manager or managers should be held responsible for any abnormal shrinkage during the fiscal year. Shrinkages of 1½ per cent on

keeper and directors benefit by con-

Garden City, Kansas serviced 213 cars. The average income per car was \$1.10 and their total sales of gasoline at their service station on that day were 950 gallons. This is an indication of how well farmers in the Garden City territory like their own brand of goods, for incidentally every gallon sold was Union Certified.

Skelly Shows Deficit

According to recent reports the operations of the Skelley Oil Companyshow a net loss of \$284,347.00 for the quarter ending September 30th. For



Junior Cooperators Aunt Patience

HOW TO BECOME A MEMBER OF THIS DEPARTMENT Any boy or girl between the ages of six and sixteen, whose father is a member in good standing of the Farmers' Union, who writes a letter for publication, can be a member of this department, and is entitled to a pin. In order to receive a book, he must signify his intentions to study the lessons and send them in. We cannot send out books to those who do not intend to send their lessons. The address to which all Juniors should send their letters is: Aunt Patience in care of the KANSAS UNION FARMER, Salina, Kansas.

Well, here we are, with our first must watch for your twin and tell me when you find one. It's soon. You

Let's make a resolution right now, live so near the school, isn't it? to make our Club twice as much fun, many of the Juniors have so far to twice as interesting and worth while go. Please write us again. this year, as it was last. And-let's try to get twice as many members. Along with this thought—we might all try to write Aunt Patience twice as often as we've been writing. For some of us—that wouldn't be so very Dear Aunt Patience: many letters!

A good many of you haven't sent in all the lessons up to this time-let's 7 years old and in the second grade. when their requirements are less than which the manager, board members all resolve to send in every lesson this My birthday is June 7. My teacher's and stockholders can be justly proud. year. For you know that's part of name is Miss Gretchen Moser. My your obligation as a member. And now, that you all may have the very happiest New Year of your Union. Please send me a book and whole lives, is the wish of pin. Ruth Boettcher asked me to

Aunt Patience. Alma, Kansas

Nov. 28, 1931 Dear Aunt Patience: I do not un-Administration of Cooperative Oil derstand about our scrap book. What Associations," issued recently by the are we supposed to do with the book members and other officials, and all it was changed to 21 so I could be a employees of Cooperative Oil Commember longer.

Yours truly, Hermagene Palenske.

Dear Hermagene: Most of the Junbook to send in their lessons. It's each find someone more nearly your nice, I think, to keep the things con- ages. Will send your book and pin -such as the lessons, cut out and son which was printed in the paper pasted in, our Club song, and so forth. last week. the More paper can be bought to fit the age limit. Please write to us again. Aunt Patience.

Hope, Kansas,

Dec. 4, 1931 I would like to join the Junior Co-

I am staying with my grandfather sponsible for the accounts and should and two aunts. My grandfather is my be required to pay these accounts guardian and belongs to the Farmers Union. Will you let me join the club? 4) The merchandise inventory I will study the lessons and will should be taken by a committee of the to get new members for the club. I will study the lessons and will try My name is Maynard Powers. I am 12 years old and in the eighth grade.

How are you? I am just fine. We sure have been having rainy weather, Wairauch. Seward—D. F. Gates, ciation is adequately protected with Robert Chadd, Herman Schultz, Frank McGinty, Geo. Wright, C. E. Dralle and Walter Hickman. ciation is adequately protected with haven't we? But it isn't hard for me to get to school because the school-house is only about a block from our

I would like to have the pin and

With love,

Dear Maynard: We are glad you're



7009. Girls' Dress. Designed in Sizes: 4, 6, 8 and 10 years. A 10 year size of one material and with long sleeves requires 2½ yards 35 inches wide. With puff sleeves 2½ yards will be required. Price 15c.

7874. Ladies' Dress
Designed in Sizes: 84, 86, 88, 40 and 42 inches bust measure. Size 88 requires 4% yards of 89 inch material. For contrasting material % yard is required. Price 15c.

Order patterns from Aunt Patience

Your Junior. P. S. We are having snow after this

to keep on writing to us-I had begun to think that perhaps you weren't going to, any more. Goodness! that must have been a bad rain. Yes, there is a lot of home work connected with a High School course. I think ting so late but I thought I would join the war in China and Japan is as use- it too because everybody else wrote. less and wasteful and wicked as are I am in the fourth grade. My birth-Dec. 3, 1931. How are you? I am just fine. I am hope you had a nice Thanksgiving.

father is a member of the Farmers Dear Aunt Patience:

I am sorry to say that I have lost my November lesson. Have you one I expect, when cleaning.

are busy husking corn down in our neighborhood.

we usually consider that someone whose birthday date is the same, is a "FARMER INSURANCE "twin.' You could be twins until you AT FARMER COST!

> Tampa, Kansas, Nov. 21, 1931

Aunt Patience.

Bremen, Kans.,

Dear Aunt Patience: I'm sorry I have neglected you.

join. Well, my letter is getting long

P. S. Would you call Elmer Jones

a twin? His birthday is on the same

date as mine but he is older than I

Dear Ida: Welcome - I'm glad

you've decided to become a member of

our Club. Fine for Ruth-she'll have

a "star" on the Membership Roll. El-mer wouldn't be an "exact" twin-but

Yours truly,

Ida Remmers.

I will close.

J. M. Gaume, M. D. Specialist in Diseases of the Rectum and Colon Colonic Irrigator

PILES CURED WITHOUT SURGERY Also treat all other rectal diseases, except cancer INCURABLE DISEASES NOT ACCEPTED Literature Sent on Request

J. M. Gaume, M. D. Salina, Kansas 134 N. Eighth

above mentioned coal.

1140 Board of Trade

took time after I worked out my lesson to write you a letter. I suppose you thought I wouldn't write any more. Well you needn't be afraid. list. Well I had better close. We had an awful rain here. It lasted almost two weeks so you see it must have been an awful rain. Now it is frozen as hard as a rock. I'm going to high school at Lincolnville, five miles east of our place. There isn't one evening I don't take a book home. I'm going to one of my aunt's for Thanksgiving dinner. I missed my Thanksgiving dinner. I missed my lesson, now. The weather here has so I will hang up this time for the been just about like yours—rainy and present. think about the war in China and unpleasant. All right, I'll give Mrs.

Berniece Schick. rain. Some mess, isn't it?

Dear Berniece: I'm glad you intend when you find one. It's fine that you

> Aunt Patience. Beagle, Kansas,

weather out in Salina? It rained here and pin will be sent very soon. some Thursday evening. The farmers

Aunt Patience. That is the motte of this farmerowned and farmer-controlled Life

Coal! Coal!!

WE SOLICIT

INQUIRIES

Be prepared for the usual increased demand that late win-

ter always brings by ordering NOW. You will be assured

We can supply you with coal from several districts in Colo-

rado, Wyoming, Kansas, Arkansas, Oklahoma and Illinois.

Freight rates to a great many Kansas points show a sub-

stantial reduction compared to rates in effect last season.

We will be glad to furnish you with rates on any of the

Be sure to get your order in before prices take another ad-

vance. If your freight rate is favorable, try a car of deep-

est mined Henryetta Oklahoma Fancy Lump or Fancy Egg.

The Farmers Union

Jobbing Association

Phone L. D. 64

K. C. Board of Trade—K. C. Hay Dealers Ass'n—St. Joe Board of Trade—Salina Board of Trade.

Branch offices at Salina, Kansas, Colby, Kansas, and St. Joe, Mo.

KANSAS CITY, MO:

of good service and careful attention to your orders.

YOUR

Company, whose insurance is sold only to farmers and whose resources are dedicated to the financial betterment of farmer folicy hold-

> Why not become a practical cooperator today by protecting your estate with a policy in this company? Write or call at the home offices. It is a pleasure to help you.

Farmers Union Mutual Life Insurance Company

706 Grand Ave. Des Moines, Iews Salina, Kansas

Please tell Mrs. Campbell I have a rose. Our yell is, A rip saw, a buzz changed my address but you can just saw, a rip saw, a ruzz boom, ichey leave my name on the Osawatomie pikey holy mickey, give old Sharon room. Our baby is walking all alone. Your niece. He is only 10 months old. We have an Ferne Barrett. old cat. We had a colt die and a sow Please send mail to Miss Ferne Barand nine pigs die all in one day. My

rett, Box 143, Beagle, Kans. Dear Ferne: I'm sorry about the program and be in a dialogue too. She November lesson now, I think you can just let the other go as I don't have any papers with the November lesson now. The weather here has a I will have up this time for the

Campbell your changed address-she'll

be glad to have it. Write us and tel us how you like your new home. Aunt Patience.

Bremen, Kans.,

Dec. 1, 1931.

Dear Aunt Patience:

How are you. I am just O. K.

What was the matter? I'll try to find Dear Aunt Patience:

What are you doing all these days. I an extra notebook ring and send it to am going to join your club. It is not Morris—I'm sorry it wasn't in the am going to join your club. It is get- package. Please write soon. day is April 21. I am nine years of nearly 85 million. This is more than age. Have I a twin? I have a little twice the number made in 1914. cat. He is yellow, and his fur around the neck is white. His name is pussy.

Dec. 5, 1932. I would like to have a book and pin. Yours truly, Herman Remmers.

Dear Herman: I am glad that you could lend me or send me? I will you're becoming a Junior Cooperator try never to let it happen again. How and I hope that you'll send in all the I come to lose it was that we had lessons and write us often. I imagmoved and it has been used or burned "collar" would be pretty, on a yellow kitty. Watch for your twin and write Changing the subject, how is the me when you've found one-your book

Olathe, Kans.,

Aunt Patience.

Nov. 19, 1931. Dear Aunt Patience: How are you? I am fine. Hope you are, too. We are going to have a program Dec. 11, I think. My favorite

flower is American Beauty. Our

school color is blue and red. Our bird

is blue bird I think. Our flower is

open country are struck by lightning five times as often as buildings located"in cities. WE MANUFACTURE

Farmers Union Standardized Accounting Forms

Approved by Farmers Union Auditing Association Grain Checks, Scale Tickets, Sta tionery, Office Equipment Printing



Price List of Local Supplies

Application cards......20 for 5c Credential blanks......10 for 5c Demit blanks15 for 10e Constitutions Local Sec'y Receipt Books...25c Farmers Union Buttons.....25c Farmers Union Song Leaflets,

Secretary's Minute Books 50c Business Manuals, now used instead of Ritual, each...... Farmers' Union Watch Fobs. 50c Ladies Auxiliary Pins

Cash Must Accompany Order. This is Necessary to Save Expense in WRITE FLOYD H. LYNN Box 51, Salina, Kansas

The Power Plant of Cooperative Marketing is Patronage

Two Modernly Equipped Plants to Serve You

... Plant No. 1. Kansas City, Mo.

Plant No. 2 Wakeeney, Kansas

Farmers Union Cooperative Creamery Association Kansas City, Mo. Wakeeney, Kansas

Marketing Live Stock

Of great importance to the producer of live stock is the marketing of his product. He must market through a firm that will get him the highest prices possible—a firm with a reputation for

Your own firm, which is COOPERATIVE and which serves you AT COST, is logically the one for you to patronize. Every employee a specialist; every employee a Cooperator. MARKET AT COST THROUGH YOUR OWN FIRM

Farmers Union Live Stock Commission Co.

Stock Yards

G. W. Hobbs, Mgr.

Kansas City, Mo.

ROTECTION Of Your Home and Other PROPERTY

is your INSURANCE against sudden financial distress.

Against All Hazards

PLAY SAFE and call the nearest agent

Farmers Union Mutual Insurance Companies Of Kansas

SALINA, KANSAS Automobile Mercantile

Fire Lightning

Wind

LETTER

Kansas City, Monday. December 28, 1931, as quoted in The Co-Operator.

FAT CATTLE MARKET: (By Art Little) Compared with the low time two weeks ago our fat cattle market today is anywhere from 50c to \$1.50 higher. Most of this advance shows on the better grades of steers. Cattle on the better grades of steers. Cattle showing enough fat to get out of the short fed class have been in good demand, both to the local packers and Eastern order buyers and are selling in a range of from \$7.50 to \$9. Fair to good kinds of short fed cattle, that are selling on the present market at to good kinds of short fed cattle, that are selling on the present market at from \$5.25 to \$6.75, show an advance of 50c to 75c from the low time two weeks ago. Last week's very light receipts of fat steers had a bullish of the good kinds of the present market at shippers are having a hard time filling their orders on light hogs. Last Thursday, there were several orders of light hogs that had to go unfilled. ceipts of fat steers had a bullish effect on the Eastern beef trade and enabled the packers to get rid of a good and while we expect to see a pretty lights are coming to market on acfair demand for the well fatted kinds, we can't expect much improvement in the prices under the present condition.

BUTCHER MARKET: (By Johnnie Hannon) In spite of light receipts of cows and heifers here today, our market showed no improvement as compared to last week's advance, prices holding only steady. However, all classes of heifers and light weight rully \$1.00 per hundredweight as compared to the low time two weeks ago. Canner cows are selling at \$2. Cutters, \$2.50 to \$3, with the bulke of the better grades of killing cows from \$3 to \$3.75. The better grades of fed heifers are selling as \$2. Cutters, \$2.50 to \$3.75. The better grades of fed heifers are selling to \$3.75. to \$3.75. The better grades of fed heifers are selling from \$5.50 to \$6, with the bulk of the short feds bring-

ger) Our general calf market is steady with last week's advance. Practical veal top 6 cents with a few fancy ones calves selling mostly from \$3.50 to \$4.50 Baby beef calves weighing from 450 to 600 pounds selling mostly fhom \$5.00 to \$6.50. A few fancy ones higher. Stock calves moving slowly kinds \$2,25 to \$2.50.

Lieurance) With light receipts of weakness. stockers and feeders on the market | Government reports show a considlast week and today, our market is erable increase in the supply of cataround 50 to 75c higher than the low the in the feed lots throughout the time two weeks ago. We look for larg-er receipts of stock cattle next Mon- while the middle and western por-Whiteface yearling steers, weighing year.—The Co-Operator. from 500 to 700, are selling from \$5 to \$5.75; medium kinds \$4.50 to \$5. Shorthorns are selling 50 to 75c under the Whitefaces. Best quality feeder steers, weighing from 900 to 1.-000 selling at \$5.50 to \$6. These are fleshy enough for packer competition. Medium kinds, \$4.50 to \$5; plainer ones of both breeds from \$3.50 to \$4. Anyone interested in stockers and feeders feel free to write us and we will keep you posted at all times.

tham) With liberal receipts of sheep laid down their lives for the cause. It coming to market, the lamb market seems to me such men are few. They here today is closing about 25c lower have crossed the river to the Great than last Thursday. Best fed western Eyond, never to be forgotten. lambs sold here to shippers at \$5.50. My many friends, I hope you have Other good quality lambs to packers had a Merry Christmas and a Happy Cull lambs, \$3 to \$3.50. Cull ewes, \$1 ioned visits like we used to have when to \$1.50. Feeding lambs, \$3.50 to \$4. we talked Farmers Union. I often

rison) Our receipts today were 6,500, lovely here, I can't forget my including 28 cars of directs. The marincluding 28 cars of directs. The market was steady on light hogs to shippers, with the top of \$4.25. Medium and heavy hogs to packers were 5 to 10c lower. Top to packers, \$4.10 170s to 280s, \$4.10 to \$4.25. 130s to 160s \$3.85 to \$4.15. 240s to 390s, \$3.95 to \$4.05. Stock pigs, \$3.25 to \$3.85 Packer sows, \$3.25 to \$3.75.

It is my opinion that this arread.

We do not look for much advance in the hog market in the near future, unless it would be on the light hogs. If portion of their beef supply at decent figures. While today's market (Monday- was fully steady on the better them. The Eastern and Northern mar-classes, the medium and plainer kinds sold 25 to 50c lower than last week's at the present time. The Northern markets have had unusually heavy are occupying a higher level than the their competitive meat commodities to the fact that so many pigs and

FAT CATTLE SITUATION

By ART LITTLE
(Farmers Union Steer Salesman,
Kansas City, Mo.)
The big fluctuation in fat cattle prices in the last three weeks proves

now are better for fair prices during ing \$4.75 to \$5,25. Stock cows and heifers in a very limited demand but selling considerable higher than two of short fed cattle the last few weeks CALF MARKET: (By Freddie Sea-caused principally by excessive rains, causing muddy feed lots and the general bearish feeling of the cattle feed-

While a few outstanding loads of cattle have sold at \$10, and above, the \$5.00 to \$6.50. A few fancy ones higher. Stock calves moving slowly with the bulk of the good to choice Whiteface steer calves selling from the sales range from \$6.50. During the low market two weeks ago, when the supply of fed cattle was excessive at all the principal markets, a great many steer Whiteface steer calves selling from 5 to 6 cents. Shorthorns around \$1.00 under the Whitefaces, Good to choice Whiteface heifer calves selling mostly from 4 to 5 cents. Bulls steady. Good to choice. \$2.75 to \$3.25. Plainer kinds \$2.25 to \$2.50. inds \$2,25 to \$2.50. ccipts are getting a little too heavy STOCKER MARKET: (By "Bob" and the market is showing extreme

believe that they are still a tions show less cattle on feed d gamble at the prices. Choice during the corresponding period las

CHARLES SIMPSON WRITES TO FARMERS UNION FOLKS

(continued from pagt 1) accomplished a great deal and have done a great work and are sure to win Friends, I cannot close this letter without mentioning the empty chairs I can't forget those old wheel horses They were all true blue. Many of them have sat in the car with me mile SHEEP MARKET: (By Fred Gran- after mile, night after night. They

at \$5.25. Fat ewes, \$2 to \$2.50. Fat New Year. I would like to be with wethers, \$3 and yearling wethers. \$4. you and have some of those old fash-

ANNUAL MEETING

The Annual Meeting of the stockholders of THE KANSAS FARMERS UNION ROYALTY COMPANY will be held at the office of the Company in Salina on Thursday, January 14, 1931 at 9:00 o'clock A. M. Members are urged to attend if possible. Those who cannot attend in person are urged G. E. CREITZ, Secretary. to send in their proxies at once.

The Farmers Exchange

Where Farmers Buy and Sell

RATES FOR ADVERTISING IN THIS CLASSIFIED SECTION

more insertions the rate will be 21/2c per word per insertion.

Number of words	1 1	Numbe 2	r of I	nsertic	ns 5
10	30	.60	.90	1.00	1.25
11	33	.66	.99	1.10	1.38
12	36	.72	1.08	1.20	1.50
13	29	.78	1.17	1.30	1.63
14	42	.84	1.26	1.40	1.75
15	45	.90	1.35	1.50	1.88
16	48	.96	1.44	1.60	2.00
17	51	1.02	1.53	1.70	2.13
18	54	1.08	1.62	1.80	2.25
	57	1.14	1.71	1.90	2.38
19	60	1.20	1.80	2.00	2.50
20	n=	1.50	2.25	2.50	3.13

and farmers' wives.

FOR SALE THIS CLASSIFIED SECTION
EACH INSERTION PER
WORD 3c
Terms cash in advance and where check accompanies order for four or more insertions the rate will be 214c.

AYRSHIRE CATTLE. Some have four ancestors averaging 21602 milk, 829 fat. Buy a Bull; he's half of the herd.

J. F. WALZ & SONS, Hays, Kansmore insertions the rate will be 214c.

RED CLOVER at 7.50; Alfalfa at \$5.00; White Sweet Clover at \$2.75; Alsyke Clover at \$7.50; Timothy at \$2.00; Mixed Alsyke and Timothy at \$3.00; All per bushel; Bags Free. Samples, Price List and Catalog upon request.—Standard Seed Co., East 5th St., Kansas City, Mo. 1-7P

FOR SALE OR TRADE-Hotel and Restaurant in Good Railroad town. Will take stocks or bonds or real estate. See. Wm. Schewe, Alma, Kansas.

CERTIFIED Frost-proof Cabbage and Bermuda Onion Plants. Open field grown well rooted, strong. Cabbage

LIVE STOCK MARKET HOG MARKET: (By "Snapper" Gar- think of you. While everything is

(continued from pagt 1)
Piqua Consolidated Local, Piqua, Emil Samuelson, Mgr., Randolph, Craven Grain Co., Summerfield,

Geo. Hammerlund. Mgr., St Marys, Tindall F. Ex., Tindall, Mo. J. R. Sample, Mgr., Walnut, Kans.

Cooperative Oil Notes

(continued from page 3)
of "CO-OP" batteries. The company recently announced that they would, within a short time be in a position to supply their accounts with "CO-OP" tires and tubes. The selling of batteries is closely connected with tires and tubes and by supplying the local companies with this complete line, they will be in position not only to accommodate their customers, to give them a chance to participate in profits on this class of goods as well as on petroleum products.

A recent survey made by the company shows that a very large number of Cooperative Oil Companies are at the present time handling tires, tubes, and batteries. Managers of many of these companies have indicated that they are in favor of changing to a brand, the distribution of which will be confined evaluations. be confined exclusively to Cooperative Oil Companies. They have expressed the opinion that in this way they will be able to pool a greater buying power which in turn will increase the sav-

ings for their members.
"CO-OP" batteries as well as tires

Kansas City's Largest Most Popular

Hotel Baltimore CHOICE ROOMS \$2.00 to \$3.50

It's the most convenient too. Close to everything down town, good rooms, good food, good service, and a friendly atmos-

SAMPLE ROOMS

Commercial travelers can save too, more large well lighted sample rooms than all other Kansas City hotels combinednow \$3.50 to \$6.00.

Write or Wire for Reservations





ORGANIZED AGRICULTURE IS THE ANSWER TO Depression on the Farm

With Congress again in session, it's open season once more on "farm relief", that political football that has been kicked around the National arena for eleven long, weary years.

Conscientious leaders in Congress, no doubt, will offer legislation that would, in their opinion, be genuinely helpful. Others will be looking forward to the great farm vote this year. They will be more concerned with untried nostrums and isms than with sound economics.

National leaders should be mad to realize that agriculture must be revived before there is hope of putting millions of idle men in the cities back to work. The farmers' purchasing power must be restored and that cannot be accomplished until the crops he raises will bring as much as he is asked to pay for manufactured products he must buy. There must be an equalization of the farmer with other industries—for, after all, farming today is the nation's basic industry.

Success Mills, Inc., has watched the growth of such cooperative movements as the Farmers' Union, with an ever-growing conviction that among such organizations will be found the "Equalizing factor" which will, in turn, bring about an economically sound agriculture. In other words, the farmer must meet organized efficiency with organized efficiency.

Cooperative buying and selling mean a higher price for farm products, and a lower cost of farm necessities. The Farmers' Union is playing its part in this field. The splendid progress being made in both cooperative selling and cooperative buying is an eloquent tribute to the stalwart membership and able leadership of this pioneer farm organization.

Success Mills, Inc., congratulates the Farmers' Union and wishes the membership, individually and collectively, continued prosprity in 1932. lectively, continued prosperity in 1932.



SUCCESS MILLS

Kansas City, Mo.

Success Mills welcomes this test: Separate your laying hens. Put half of them on Success Egg Mash and half on any other mash. If Success Egg Mash does not produce MORE EGGS, BETTER EGGS with greater hatchability than any other egg mash, we have nothing more to say. There certainly is a DIFFERENCE in egg mash. LET YOUR HENS PROVE IT TO YOU.



Guarantee Certificate" signed by the Union Oil Company (Cooperative) and the local distributor, and which gives on claims that the price cut was made bim 100 per cent assurance of sets. him 100 per cent assurance of satisfactory service.

Wholesale profits on "CO-OP" batteries, tires and tubes accrue to the benefit of the Employees' Association sponsored by the Union Oil Company (Cooperative) and are used to carry life insurance for each member of the Employees Association without cost to the individual.

To Investigate Tire Cut

The executives of several rubber companies are reported to have under consideration asking the Federal Trade Commission to investigate the recent reduction in tire prices, which amounts to from 5 per cent to 10 per cent assurance of satisfactory service.

Wholesale profits on "CO-OP" batteries, tires and tubes accrue to the benefit of the Employees' Association sponsored by the Union Oil Company (Cooperative) and are used to carry life insurance for each member of the Employees Association without cost to the individual.

To Investigate Tire Cut

The executives of several rubber companies are reported to have under consideration asking the Federal Trade Commission to investigate the content of the companies of "squeezing out" the smaller companies are reported to hear used to carry life insurance for each member of the Employees Association without cost to the individual.

To Investigate Tire Cut

The executives of several rubber companies are reported to have under consideration asking the Federal Trade Commission to investigate the content of the cooperative can serve the interests of the people only to the Company of Sioux Falls, South Dactors is rendering a very splendid service to farmer consumers of percent part to the interests of the people only to the company of Sioux Falls, South Dactors is rendering a very splendid service to farmer consumers of percent part to the interests of the people only to the company of Sioux Falls, South Dactors is rendering a very splendid service to farmer consumers of percent part to find the people only to the company of Sioux Falls, South Dactors is rendering a very splendid service to farmer consumers of percent consumers of