



# THE KANSAS UNION FARMER

Organization

Education

Co-operation



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## THE FARMERS UNION CREAMERY TO EXPAND THIS YEAR

### NYE PROPOSES AN INVESTIGATION OF THE GRAIN TRADE

HAS IT TRIED TO DESTROY FARM RELIEF?

#### Nye Asks Investigation

Farmers Union Jobbing Association, Kansas City, Announces It Has Ceased Buying Cash Wheat on Orders From Chicago

WASHINGTON, March 3 (AP)—Investigation by the senate to determine whether the grain trade has conspired to destroy the effectiveness of the farm relief act was proposed in a resolution introduced today by Senator Nye, Republican North Dakota.

The resolution asked determination of the following:

"(1) Whether the federal farm board has been fairly interpreting the agricultural marketing act and carrying out the purposes thereof.

"(2) Whether the so-called 'grain trade' of America was conspired to destroy the purpose and effectiveness of such act and to embarrass the federal farm board in the administration thereof, or has instigated such program in the grain market of the world as would tend to depress the world market for American agricultural products and to reflect such depression upon the domestic market for agricultural products for the purpose of discrediting the federal farm board, and

"(3) Whether the so-called 'grain trade' has been aided in its activities above referred to by banking or credit institutions or other interests in any way associated with such institutions." Further the measure would direct a report to the senate together with recommendations, if any, for necessary legislation.

The resolution also would provide that the senate determine whether the farm board has been "fairly interpreting" the farm relief act and carrying out its purpose.

The investigation would be conducted by the senate agriculture committee which would be authorized to subpoena directors and officers of the Farmers National Grain corporation and other witnesses.

The committee also would be directed to determine whether the grain trade has instigated efforts in the world market which would "tend to depress the world market for American agricultural products and to reflect such depression upon the domestic market for the purpose of discrediting the farm board."

Into Many Angles  
Inquiry as to whether the grain trade has been aided by banking or credit institutions or other interests "in any way associated with such institutions" would also be authorized.

Chairman McNary of the senate agriculture committee later announced the Nye measure would be considered by the committee at a special meeting tomorrow.

When the resolution was read, Senator Harrison, democrat, Mississippi, requested that it include an investigation of cotton and Senator Brookhart, republican, Iowa, suggested it should include corn, oats and livestock.

McNary and Nye agreed that the committee would be employed to inquire into every agricultural commodity and Harrison and Brookhart did not press their requests that it be amended.

Stop Buying Cash Wheat  
KANSAS CITY, March 3 (AP)—The Farmers' Union Jobbing Association has ceased buying cash wheat on the Kansas City market, its manager, H. E. Witham, announced last night.

Witham said he had been advised to discontinue buying in a conversation

with officers of the Farmers National Grain corporation in Chicago. He said he could make no explanation of the order.

At a meeting in Chicago Saturday the farm board decided to buy wheat at the peg price, so today not even the co-operatives are buying wheat at over the market price. The Farmers' National Grain corporation notified the co-operatives that all grain billed Saturday would be taken at the peg price, but the balance in storage in the co-operative elevators they would not take at above the market price. This sudden change in the farm board's policy leaves the co-operatives in the Salina and Hutchinson territory with over 250,000 bushels of wheat on hand bought at the peg price. At the present time it is not certain what action the farm board will take regarding this wheat.—Salina Daily Journal.

#### IT'S UP TO THE FARMER

J. J. O'Shea, Secretary-Treasurer of the National Farmers Union in Talk at Blair Theatre Saturday

J. J. O'Shea, secretary-treasurer of the National Farmers Union was the principal speaker at a Farmers Union meeting held at the Blair Theatre at 2 o'clock Saturday afternoon. Mr. O'Shea is the owner of a large livestock and grain farm near Roberts, Montana.

"In the 27 years existence of the organization," Mr. O'Shea said, "the Farmers Union has always advocated collective organized marketing of farm commodities and the development of local and terminal co-operative marketing facilities. In the years 1923-27, the Farmers Union marketed more grain co-operatively than all other co-operative organizations combined. The Farmers Union is co-operating with the federal farm board and the president. It owns over 40 per cent of the stock of the Farmers National Grain Corporation."

"The Farmers Union Jobbing Association of Kansas City has the approval of the grain corporation. It is the co-operative marketing agency of the Kansas Farmers Union and is the authorized purchasing agent of the newly set up stabilization corporation. The Farmers Union Creamery of Kansas City made a net profit in 1929 of \$74,794.16. As an extension program a regional creamery is now being constructed at Wakeeney."

"The Farmers Union Jobbing Association turned in a net profit for the same year of \$50,898.43 and the livestock commission company \$30,263.36. The combined reserves and net profits of these three organizations amount to \$266,538.76."

"The Kansas Farmers Union Property Insurance Co., carries insurance in excess of \$66,000,000 and since it started has saved Kansas members over \$1,250,000."

"This," concluded Mr. O'Shea, "is the death struggle between collective marketing, as advocated by the president and congress, and the old line food marketers and the decisions rests squarely with the producers. If the farmers prefer individual marketing (Continued on four)

FARMERS UNION TO GIVE PROGRAM ON MARCH 19  
On Wednesday, March 19, the Farmers' Union will again sponsor its monthly program during the Farm and Home Hour broadcast from 11:45 to 12:30 p. m., Central Standard Time, by the National Broadcasting Company.

The high standard of interest set by the Union on its monthly program will be maintained when Senator George W. Norris of Nebraska will take as his subject, "The Tariff and Agriculture," and Congressman E. H. Campbell of Iowa speaks on "The Farm Problem."

The Pickard Family and the Home-Stealers' Orchestra, under the direction of Harry Kogen, will present a special musical program.

The mysteries of life ought not to make us afraid, but we should fear to group our way alone without the guidance of Him to whom nothing is a mystery.

### Farmers Union Creamery Has Taken the First Step in Its Expansion Program This Year By Letting the Contract for a Creamery at Wakeeney, Kansas—The Plant There with Equipment Will Cost \$80,000.00—The Building Will Be of Glazed Tile and Will Be Fire Proof

The local community has gotten back of this project in a fine way; the creamery asked the local people to raise \$25,000.00 and they went out and raised \$27,400.00. This creamery will be of immense benefit to people of western Kansas, and will probably have to start with over a million pounds of butter fat a volume which will make it a very profitable business from the start.

Two other locations are being considered at the present time for other plants in Kansas. There will be a creamery go into every community in the state where a sufficient volume can be secured.

Construction on the Wakeeney plant will begin in the next two weeks and the creamery will be in operation by the first of July.

The plant a Wakeeney will handle cream, eggs and live poultry.

#### THE BLACK FLAG IS COMING DOWN

The organized gamblers and traders  
Are tearing their hair in a rage;  
And nothing on Earth or in Heaven  
Their anger and grief can assuage;  
Their hold on the farmer is slipping;  
The Farm Board has loosened their grip;  
The rudder is shattered and helpless  
On their old piratical ship.

For years, these pirates have swaggered  
In defiance of Justice and Right  
Between the producers and markets;  
Nor cared for the farmers' bad plight;  
Their black flag no longer is waving;  
Their emblem of skull and crossed bones,  
Is being torn down from their masthead  
In spite of their whimpering groans.

Their raids on the wheat and the cotton,  
Produced by the men on the farms,  
Will soon be a matter of history,  
No longer a cause for alarms.  
Then the man who produces the foodstuffs,  
Will receive as reward for his toil,  
A price based on cost, plus a profit  
For the harvest he wrests from the soil.  
—A. M. KINNEY.

### REPORT OF THE SECRETARY-MANAGER AT THE SIXTH ANNUAL FARMERS UNION CO-OPERATIVE PRODUCE MEETING

Mr. Chairman, Stockholders and Friends:

Again it becomes my duty and privilege to render an accounting of stewardship to the members and stockholders of the Farmers Union Co-operative Produce Association who have so graciously accepted my services since the beginning of the organization.

From a humble beginning with but a few dollars working capital, this department of the Kansas Farmers Union has gradually developed to a place where it now ranks as one of the largest co-operative, centralizer-type creameries and egg packing plants, in this section of the country, handling for the year ending December 31, 1929, butter and eggs with a total upwards of two million dollars.

Whether or not the operations for the year can be counted a success as reflected by the official audit is for the stockholders to determine. We feel, however, that results from the year's operations generally speaking have been in many respects the most satisfactory in the history of this organization. The official audit as reviewed by Mr. Dunn and published herewith as a part of this report presents a good picture of the operations of your business the past year. However I wish to add a few observations that I trust will be of interest.

Creamery Department  
1929 was a banner year for the Creamery Department from the standpoint of volume. A total of 3,131,796 pounds of butter was manufactured, an increase over any previous year. The operations of this department resulted in a fair profit although not as much per pound as in previous years. The following are the most important contributing factors to this condition:

1. The increase in volume of under-grade cream that came about largely as a result of the "service charge plan" of buying cream which encouraged producers to hold their cream for larger deliveries. This in turn resulted in a larger percentage of under-grade cream. (We are glad, however, to report the recent discontinuance of the "service charge plan"; therefore, have reason for expecting a better quality of cream for the coming year.)

2. The narrowing of margins between butterfat and butter prices par-

ticularly the first ten months of the year.

3. Irregular and declining market conditions.

4. Loss on approximately 100,000 pounds of butter in storage included in the inventory at market price.

The market conditions for butter during 1929 were less favorable for profit making than 1928 in that 1928 was a year of more general advancing prices while 1929 was generally a year of declining markets. In 1928 Chicago Standard Butter averaged 2.6c higher in December than in January. In 1929 Chicago Standard Butter averaged 8c lower in December than in January.

The accumulation of a large surplus of practically all dairy products and an increase in both production and consumption of butter substitutes are no doubt the principal reasons for the lowest prevailing prices on dairy products, especially butter, since the war.

For the first time in several months, we at present find some encouragement in the butter storage figures which in turn has reflected some improvement in butterfat and butter prices. The withdrawals of butter from cold storage in the month of December show up better than did the months of November and October as is indicated from the following figures taken from the January 22 issue of the New York Produce Review and American Creamery:

Withdrawals of butter from Cold Storage—  
October 1928 ..... 22,260,000 lbs.  
October 1929 ..... 20,180,000 lbs.

Decrease 1929 ..... 2,080,000 lbs.  
November 1928 ..... \$4,826,000 lbs.  
November 1929 ..... 25,707,000 lbs.

Decrease 1929 ..... 8,119,000 lbs.  
December 1928 ..... 27,202,000 lbs.  
December 1929 ..... 29,780,000 lbs.

Increase 1930 ..... 2,578,000 lbs.

These improved conditions no doubt come in part at least as a result of the nation-wide campaign launched by those interested in the dairy industry urging the consumption of more butter and other dairy products. By way of comparison the following figures

in oleo production reveal some interesting information:

Oleo Production  
(All in lbs.)  
November 1928 ..... 1,218,815  
Colored ..... 1,428,532  
Uncolored ..... 31,541,500  
Total ..... 32,755,315

11 months of year ..... 12,975,074  
Colored ..... 1,468,796  
Uncolored ..... 277,470,272  
Total ..... 288,939,058  
Increase of 31,390,960 lbs. or 10.8 per cent in first eleven months of 1929.

These figures would indicate that had one pound of butter been consumed for each pound of increased production of oleo for the first eleven months of 1929, there would have been a surplus of less than ten million pounds of butter as of December 1 instead of forty million pounds. The result of this condition would in all probability have been higher prices for butter.

The January warehouse report on butter shows that the butter surplus has been reduced to approximately thirty-eight million pounds which is a bit encouraging. I will make this observation here: That the producers of dairy products can assist very materially in helping their own conditions by using more real honest-to-goodness butter and less butter substitutes. The producer who buys a pound of oleo at the grocery store little realizes that in addition to depriving himself and family of the real food values contained in a pound of butter he is completing with himself and contributing to the destruction of an industry which he is trying through channels of production to build up.

Egg Department  
While the Egg Department shows a decline in volume over previous years, it has proved to be the banner year for this department from the standpoint of profits which to say the least is a far more encouraging report than we have been in position to submit for either of the previous years' operations of this department. The principal factors contributing to this result are as follows:

1. General improvement in the efficiency of the department.  
2. Favorable market conditions, particularly for storage stock. Although

prevailing prices at the time the eggs went into storage were somewhat higher than usual, the prices during the storage market season were correspondingly high and thus enabled the liquidation of approximately forty cars of storage eggs on a profitable basis.

Conditions surrounding the egg market were just the reverse of the conditions in the butter market areas in that there has been a constant shortage throughout the year. There appeared throughout the year to be shortage in production in producing areas plus an apparent increased demand resulting in high market prices.

The Government report for January 1, 1930, however, indicates that the shortage in warehouse stocks is being reduced. With the present prospect for increased production, it is reasonable to expect that the shortage which now exists may be completely overcome early in the year and a surplus will begin to accumulate and as a result lower prices will again prevail.

Office  
Through research and building, a set of records has been developed by your office force in conjunction with the Farmers Union Auditing Association to suit the particular needs of the business. While this department is not viewed from a profit or loss standpoint, it is an essential part of the machinery necessary to carry on your business. It is through this department that a check on all operations is made regularly by the Farmers Union Auditing Association.

Sales  
Through this department the products and labor of the producing membership have been marketed on a basis that returns to the producer a larger portion of the consumer dollar than heretofore. The uniform, dependable quality of products offered plus a service that bespeaks appreciation has enabled the development of some new outlets at premiums over the market.

The aim in this department has not been the disposition of products alone but has been accompanied by effort to establish the identity of an organization of producers that believes in equity and justice to all. The surface of the Sales Department has scarcely been scratched compared with possibilities. However we feel that this department, which is one of the most important of your business, progress is being made in the field of co-operative marketing.

Finances  
Not only do both the butter and egg departments show a fair earning on the year's operations but the finances in the best shape they have ever been. Equipment originally costing upwards of \$67,000, is free from encumbrance; all loans for operating capital have been retired; 1928 dividends have been distributed; cash accounts are being taken, the only obligations being to stockholders and members.

The reasons for these very improved conditions of your business are obvious. The Produce Association is an organization made up of interested producers, which provides a service that resolves itself into a substantial saving or earning to the membership. Whatever success might have been attained during the life of the organization can be attributed to co-operation.

I want to take this occasion to thank the membership, patrons, boards of directors, managers and operators for their co-operation with the office, plant and field force in carrying on your business. I want also to acknowledge appreciation and commend the employees in the respective departments for their earnest and conscientious efforts. Particularly do I want to express to the stockholders appreciation of the untiring efforts and devotion to their respective tasks that have enabled Mr. Augustine of the Creamery Department, Mr. Ormsby of the Egg Department, Mr. Schell, Office Manager, and Mr. McDaniel of the Sales Department to show increased efficiency in their respective departments.

Expansion  
Not all of the problems arising during the past year have been solved to the entire satisfaction of either the stockholders or your servants but all have been approached in the spirit of fairness and dealt with by honest effort.

At present your organization is confronted with the problem of making some changes in the set-up of the organization to meet the new developments in the industry. Judging from (Continued on four)

### ASSURES FARMER BOARD HAS NOT ALTERED POLICY

STONE ADDS THAT FARMER, IF HE BELONGS TO CO-OP, HAS NO CAUSE TO WORRY OVER SITUATION

#### Would Quiz Board Too

Senate May Act Today On Resolution Calling for Inquiry Into What He Terms a 'Maze.'

BY CLIF STRATTON

of the Capital's Washington Bureau  
Washington, D. C., March 3—"The farm board is not worrying, and the farmer—who belongs to a co-operative—need not worry over the wheat market situation," James C. Stone, member of the farm board, explained today. Stone had just returned from the Chicago meeting of the board with the directors of the Farmers' National Grain Corp., and members of the grain advisory committee which is responsible for the creation of the grain stabilization corporation.

"The board's policy has not been changed," Stone says. "We did change our method of handling the present situation at a joint meeting with the advisory committee and grain corporation directors."

Cash and Futures  
"All purchases of wheat through board agencies will be by the stabilization corporation at the prevailing market prices."

This applies to cash and futures buying operations, Stone added. "Loans to co-operatives at the loan value fixed last fall will be made by the Farmers' National Grain Corp. until June 1," Stone continued. This is the "pegged" value of \$1.18, Chicago, against which the grain trade has been protesting so vigorously.

Much Bootlegged Wheat  
Last week the board tried out the plan of buying at two prices—from co-operatives at the "loan value" and from the grain trade at the market prices.

Several things resulted. The board's agencies found themselves with cramped storage facilities at the terminal markets. "And we bought a lot of bootlegged wheat," Stone explained. "Just how much we don't know, but a lot of wheat that did not belong to co-operatives was unloaded on our corporation."

The "Two Prices" Plan  
Also, although this is not announced by the board, its legal department advised that the "two prices" buying might get the board's agencies into trouble in the courts. The grain trade was getting rather desperate. It had called upon the United States Chamber of Commerce and even the White House for "relief," although the grain trade does not believe in government relief for industry.

So the board met in Chicago and changed its buying program, not its farm marketing program, Stone says. "The wheat market held up to and mostly above the loan value during most of the time the farmers themselves held the wheat," Stone declared. "A very small percentage is in farm hands now. And if the farmer joins a co-operative he can borrow up to the loan value on the wheat he still has. His interests are protected all the way through."

The Trade Worries, Anyhow.  
But if the board is not worrying, and even if the farmer needs not worry—quoting Mr. Stone—there are others who are.

The grain trade still is worrying. So are some larger individual wheat growers who do not like to join the co-operative wheat marketing organizations.

And last, if not least, the United States senate is beginning to worry. —Topeka Daily Capital.

### Insurance Agents Meetings

We are beginning on a series of meetings for agents and others interested in the progress of the Insurance Companies. Below is a list of these meetings with dates and meeting places. Each agent will receive a letter showing these and a request that he attend at least one meeting.

Town	Date	Headquarters
Osborne—March 12	.....	Osborne County F. U.
Clay Center—March 13	.....	Clay Center F. U. Store
Marion—March 14	.....	Elgin Hotel
Erie—March 19	.....	Erie Farmers' Union Elevator
Waverly—March 20	.....	Farmers Union Business Ass'n
Topeka—March 21	.....	Throop Hotel
Holingsington—March 26	.....	Monon Hotel
Oakley—March 27	.....	Kaufman House
Norton—March 28	.....	Kent Hotel

### Tell Him Now

If with pleasure you are viewing any work a man is doing,  
If you like him or you love him, tell him now;  
Don't withhold your approbation till the parson makes oration,  
And he lies with snowy lilies o'er his brow;  
For no matter how you shout it, he won't really care about it;  
He won't know how many tear-drops you have shed;  
If you think some praise is due him, now's the time to slip it to him,  
For he cannot read his tombstone when he's dead.

More than fame and more than money is the comment-kind and sunny,  
For the hearty, warm approval of a friend;  
For he gives to life a savor, and it makes you stronger, braver;  
And it gives you heart and spirit to the end;  
If he earns your praise bestow it—if you like him let him know it;  
Let the words of true encouragement be said;  
Do not wait till life is over and he's underneath the clover,  
For he cannot read his tombstone when he's dead.

Compliments of J. J. D., in Missouri Farmer.



## THE KANSAS UNION FARMER

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A. M. Kinney ..... Editor and Manager  
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Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success.

Change of Address—When change of address is ordered, give old as well as new address, and R. F. D.

All copy, with the exception of notices and including advertising, should be in seven days before the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date.

SALINA, KANSAS, THURSDAY, MARCH 6, 1930

## FARMERS AND CO-OPERATIVES SHOULD SIT TIGHT AND NOT ROCK THE BOAT

The Federal Farm Board is still on the job, and although they have changed their policy of buying wheat at the "pegged" price, the cooperatives and farmers who belong to cooperatives, will still be taken care of. It is claimed some cooperative elevators were guilty of trying to help the old line grain men out of a hole; they were bottlegging wheat belonging to old line grain men, selling it to the Stabilization corporation. This is not playing the game, and any elevator which has been doing this, should not be protected by the Farm Board. Then the storage available to the Stabilization Corporation was almost completely filled up.

The cooperative elevators which have been playing an honest game with the Farm Board, will be taken care of on what wheat they have on hand bought at the pegged price, by a loan at the loan price which is the same as the pegged price. This is the information which we have this morning.

We believe that the Federal Farm Board is earnestly trying to meet the deplorable situation in the wheat market in the best possible manner; this situation is almost unparalleled in the history of grain marketing. With nearly every market report showing a world shortage of wheat, we find our terminal markets congested, the organized grain trade hindering and fighting the Farm Board in their efforts to stabilize the market, the gamblers and speculators making a concerted bear raid to drive the price lower and thus discredit the Farm Board's program.

## Farmers National Grain Corporation

As it sets sail along the course charted for it by the Agricultural Marketing Act and the Federal Farm Board, the Farmers National Grain Corporation, super co-operative, finds that course leading through three major channels. These are:

- (1) Elimination of competition among and between grain producers and grain producers' organizations.
  - (2) Control of a sufficient volume of grain to make itself a price factor in the market.
  - (3) Reasonable regulation of acreage, together with carefully studied crop diversification, to the end that the advantages of orderly marketing may not be offset by the disadvantages of overproduction.
- In considering these three points it is not to be assumed that they are given here in the order of their importance. As a matter of fact, they interlock so closely as to be almost inseparable. Elimination of farm competition and the natural centralization of the commodity that should follow, would bring such quantities of grain together in a common marketing channel as to insure the volume of the important functions of the same organizations would be to advance their membership of the increased marketing difficulties that certainly would be found in the wake of excess production.

Mergers of business organizations for the purpose of eliminating competition are not uncommon. They can be much less uncommon among farm organizations. This does not mean the merging or submerging of identities; it does not mean the merging of purposes and economic interests when those purposes and economic interests are identical.

The need of centralization of farmer co-operative marketing effort is apparent. Leaderships long have recognized the limitations of purely local elevator will not be denied participation in the operations of the central marketing agency if there is no recognized central channel established that the whole program must rest upon group action and will be expedited by such action.

But the strength of the individual's co-operation and support. Through them he identifies himself with the national movement. If competition among farmers is to be eliminated, as it must, that elimination will come about through farmer organization.

Failure of co-operative marketing organizations to function 100 per cent has been attributed to a variety

of factors, among them high overhead costs and lack of loyalty on the part of co-operative membership. Probably more of them have fallen short of their potentialities because of lack of volume than for any other reason. Lack of volume, of course, contributes to increased overhead costs per unit, reduces loyalty, by the same token, and lack of loyalty, in turn, reduces volume. But control of volume begins with the producer. The grain is in his possession first. If he delivers to the private or independent interest, that control immediately is lost, and with it the profits of handling and resale. The alternative is delivery to the farmer-owned and farmer-controlled co-operative. As the volume of the commodity thus delivered is increased, the influence of the co-operative as a price factor is increased in proportion, while at the same time selling competition is lessened and efficient distribution is facilitated.

It is stating nothing new to assert that the largest crop does not always yield the greatest return. Farmers have learned this to their cost in the production of corn, wheat and other crops. Winter wheat acreage for 1930 shows an increase of perhaps 2 per cent over that of last year. Such an increase, average abundance and average yields being considered as bases, is certain to increase the season's surplus over and above domestic needs and thus to increase the dependence of American farmers on world markets.

Nor is the world market outlook any too good from the American viewpoint. The agricultural outlook report for 1930 of the United States Department of Agriculture points out that with wheat acreage going forward in the face of competition from many countries on a world market, there is the possibility of a downward, long-time trend in wheat prices. Canada, Australia, and the Argentine already are strong competitors of the United States, while Russia, one of these days, will resume its place as a factor in the world wheat market. If it is true (and it is an accepted theory) that the world price, a price largely governed by lower production costs and involving a much lower standard of rural living, fixes the American price, then the problem of

the American grain producer is clear. He must not overburden himself and the market with wheat. We have seen that the Farmers National Grain Corporation rests upon a farflung cooperative structure embracing the farmers' elevators, the pools and the regional sales agencies. All of these may become parts of the great national co-operative agency, but there are, of course, certain requirements that must be met. The agricultural marketing act defines a co-operative marketing association as one that qualifies under legislation approved February 18, 1922, entitled "an act to authorize associations of producers of agricultural products," and known more generally as the Capper-Volstead act. To come

within the meaning of the Capper-Volstead act the co-operative association must be in a position to show (1) that the association is made up of agricultural producers; (2) that it is operated for the mutual benefit of its members; (3) that no member is permitted to have more than one vote, regardless of the amount of stock or membership capital he may hold, or that the association does not pay dividends on stock or membership in excess of 8 per cent a year; and (4) the association must not deal in products of non-members to an amount greater in value than the products handled for members. Once these requirements have been met the Farmers National Grain Corporation knows no difference between the farmers' ele-



vators and the regional selling agencies, or between the regional agencies and the grain pools. The Farmers National Grain Corporation is governed by a board of directors elected by its stockholders. These stockholders are limited to farmer-owned and farmer-controlled associations and agencies, in which membership must be made up of actual producers. Thus the ownership and control of the Farmers National Grain Corporation begins back on the farm with the farmer who joins his local association. Up through the local association this farmer ownership and control comes to the state or regional organization, whether it be the elevator association, sales agency or grain pool. Only those elevator associations, sales agencies and pools qualified under laws that limit their activities to the business of producers are permitted to hold or own stock in the Farmers National Grain Corporation. All the way from the farm to the terminal, and then on to the world market, farmer ownership and control is thus established.

The American farmer is recognized as the most efficient in the world. As far as production is concerned, this undoubtedly is true. But agricultural efficiency is best measured by the rural standard of living. Pioneers sacrificed living standards in order to become owners. Today farm tenants and over-mortgaged owners are also sacrificing living standards, but they are failing to gain ownership. Living standards depend upon cash incomes, and it requires no microscope

to see that in the marketing processes the farmer has fared the worse in the distribution of cash dividends. Somewhere between the ten billion dollars that farm producers receive for their products, and the twenty billion dollars that consumers pay for those same products, ten billion dollars in costs and profits is scattered around. It would be too much, of course, to expect that all of that ten billion dollars should go to the producers, but it is certain that a large part of the profits could go to them, were they properly organized to handle the marketing end of their own business, and the consumer would not suffer because of the enlarged returns to the men and women who till the soil.

With more than a score of large-scale grain co-operatives in all parts of the country having applied for stock or taken steps to become stockholders of the Farmers National Grain Corporation, super co-operative, the board of directors has increased the personnel of the managing committee from three to six, to make it representative in the organization. Under the new plan the president, the vice-president and the entire executive committee become members of the managing committee, which now consists of S. J. Cottomington, of Iowa; C. E. Huff and J. J. Knight, of Kansas; William H. Settle, of Indiana; F. H. Sloan, of South Dakota, and John Manley, of Oklahoma.

The trail of life is sure to be round about if we do not study the Bible, the guidebook for life.

Part company with evil imaginations and you will be better prepared to choose the right road at the final parting of the ways.

Take time to be holy or else you will find that your time is being given up wholly to secondary things.

Do not put out the fire of enthusiasm; let it keep on generating power and then direct that power toward useful ends.

## NEIGHBORHOOD NOTES

### PIQUA CONSOLIDATED LOCAL

The regular annual meeting of the Piqua Consolidated Local composed of the Piqua, Plum Creek and Liberty Locals, was held at the C. S. I. C. hall on February 17, at 8 p. m.

The meeting was called to order by H. B. Bruggeman, president of the Woodson county Farmers Union to take the chair and preside at the meeting.

The chairman appointed G. C. Kuester to act as secretary of this meeting. The first in order was the report of the general manager for the past year, which is as follows: Profit on seven ears of fertilizer, nine ears of feed and flour, 5,000 lbs. of twine and one ear of coal...\$145.82. Rebate on 28 cars of livestock consisting of 381 cattle and 1788 hogs \$185.31. Making a total profit for the year of \$331.13.

Balance on hand January 1, 1929, \$49.15. Making a net balance in hands of the treasurer, Jan. 1, 1930 \$380.28.

Rebate to members for the year 1929, Piqua local \$125.60, Liberty Local \$62.03 and Plum Creek Local \$81.17.

Total rebate \$268.80. Expenses, lunch and smoker held January 23, 1929 \$12.50.

Report volume of business, 1929. Value of feed, flour, fertilizer, coal and twine handled during year \$9,574.29.

Total value of livestock \$48,382.55. Net volume for 1929 \$57,956.84. Volume for 1928 \$48,475.49.

Gain over 1928 \$9,481.35. After receiving the report of the general manager a motion was made and carried that we extend to him a rising vote of thanks in appreciation for the services he had rendered the Union.

It was then declared to have election for a general manager for the year 1930.

The chair appointed Frank Lampe and W. L. Halbigger from the Piqua local to take up the ballots, and Free Preston from the Liberty Local and James Heffern from the Plum Creek Local as tellers.

Will Long assisted the secretary in checking up the ballots.

The following members received nomination on the first ballot: Wm. Massoth, L. W. Habiger, Wm. Heimann, P. J. Dieboldt, and Frank Lampe.

On the second ballot Wm. Massoth was re-elected as General Manager.

The manager then spoke on the credit situation. He said it was impossible to sell at 50c sack profit and borrow money at eight per cent interest. But he said he thought we could get along without credit.

The matter of a sinking fund was brought up and after some discussion, a motion was made and carried that beginning with the year 1930 we have the pro-rata in the treasury of the Piqua Consolidated Local for the next three years to be a sinking fund.

After three years this fund is to pay interest at the rate of 8 per cent.

Any member who may withdraw his membership or move from the vicinity may withdraw his share of the pro-rata sinking fund.

A motion was made and seconded that we sign the agreement requested by the bank, and that we place our manager under a \$2,500 bond.

After the meeting all enjoyed a fine lunch and smoker prepared by the committee in charge. All went home feeling that the past year had been a very successful one for the Piqua Consolidated Local composed of the three Locals of Piqua, Plum Creek and Liberty.

G. C. Kuester, secy.

### NEOSHO COUNTY

The regular quarterly meeting of the Neosho County Farmers Union will be held in the I. O. O. F. hall in Erie on Saturday, March 8, at one o'clock.

Walter J. Schumisch, Secy.

### PLEASANT DALE 435 ELECTS OFFICERS

Walnut, Kansas. February 24, 1930.

A. M. Kinney, Salina, Kansas.

Following is a list of officers of Pleasant Dale Local No. 435 F. E. and C. U. of A.:

President—H. M. Kennedy. Vice president—F. H. Huning. Secretary—treasurer—J. W. Freeman.

Conductor—C. V. Reed. Executive Com.—C. V. Reed, C. H. Miner and F. H. Huning.

These officers were elected December 5, 1929 to serve through 1930.

J. W. Freeman, Secy.

### FARMERS UNION ORGANIZED

February 13, 1930, Irving, Kansas. On February 13th several farmers around Irving met at the school building and organized a local with eleven

paid up members. John Frost, of Blue Rapids acted as temporary chairman, and the following officers were elected:

Wm. Jewell, president. John Frost, vice-president. Joseph V. Holly, secy.-treas. Thos. Blodgett, conductor.

The paid up members are: John Frost, R. A. Hollenberg, Alfred Carlson, Joseph Holly, H. W. Rosemary, John Hnat, Thomas Blodgett, Ed Comer, Wm. Jewell, Louis Holly, W. M. Craffie.

The local will hold its next meeting in the Irving school building on Thursday evening, February 27. All those who are interested in the Farmers Union are urged to come. A program will be prepared. This is a live organization.—Irving Leader.

### MIAMI COUNTY FARMERS UNION

The Miami County Farmers Union No. 59 will hold its first business meeting promptly at 10 o'clock on Wednesday, March 6, 1930.

We wish to get through with our business during the forenoon session as the afternoon will be taken up with entertainment and speaking.

C. A. Ward, our state president will be the principal speaker. We will meet in Booster Hall and the business men of Osawatomie will serve luncheon at 12 noon.

Installing our new officers will be in order, reports of the several committees will be heard, also reports of delegates to state business meetings.

We hope to see every local in the county represented at this meeting. Booster Hall seats 300. Let's fill it to overflowing. The merchants will have some real bargain sales on hand for the day and will do all possible to entertain our members. Come and help us put over our membership drive. We are at this time gaining.

Let's push it over the top and get a lot of good meetings in the county. We are stronger than in the past. Let's keep moving. Our local and state officers are willing at any time to help with these meetings. Let us know and call your meetings and we will be for you and with you at any time.

Now do not forget its Osawatomie and the date is March 6 at 10 o'clock. Let's make it the biggest crowd yet.

S. L. Lohr, Pres. W. J. Prescott, Sec.

Arkansas City, Kan. Feb. 25, 1930.

Mr. A. M. Kinney, Salina, Kansas.

Dear Sir: We thought our locals might be interested in knowing what the Ohio Local 1456 was doing.

We meet the first Friday evening of each month, and hold our business meeting first, taking care of all matters that come up. After the business meeting, a program is given, which has been arranged by a committee of three, these programs have been very interesting and have encouraged a good attendance. This committee of three then appoints another committee of three to arrange for the next program. We also have a social program, which is arranged for in the same way, by a committee of three.

Yours respectfully, Mary Martin, secretary.

### HAD FINE MEETING

When the local men suggested that Jimmy O'Shea, National Secretary of the Farmers' Union, should have a speaking date in Blue Rapids, and that they would get a large crowd, certainly knew what they were talking about. The meeting was held Wednesday evening and the hall was packed, and Mr. O'Shea did not disappoint his audience, as he had a message that was worth driving many miles to hear. He is a fluent talker and speaks his address with plenty of wit and humor, and keeps his audience on the anxious seat as to what is coming next. His talk contains many facts, that are beneficial to the town fellows as well as the farmers. Mr. Kinney, secretary of the state Farmers Union, was also present and delivered a fine address. Taken in all, it was one of the best meetings that has been held in Blue Rapids in many years.

The Blue Rapids Times' account of the O'Shea-Kinney meeting on Feb. 26, at Blue Rapids.

### WESTERN KANSAS NOTES

The address of James O'Shea at Scott City was pleasing, effective and instructive. Every bit of it was a challenge to the farmer to act his part in this great drama for agriculture. Secretary A. M. Kinney spoke briefly of our own great organization and its relationship to the Federal Farm Board.

The music by the Manning school under the direction of Miss Childs was very much appreciated by all. Prof. Wise with his Scott City talent gave several pleasing numbers. It is generally conceded that our schools out here are second to none.

A few days after the O'Shea meeting a man advertised as Mr. Hart dropped in and posed as a pool speaker but did more to the detriment of

farmers than to their aid as he attempted to belittle and abuse some of our most outstanding leaders. One President C. E. Huff who is far above graft and selfishness. Folks we can't afford to let old line grain trade tactics get into any of our organizations. We don't believe in building by tearing the other clear out as he is wasting his time.

The Farmers Union Co-operative Oil Co. of Scott City is a reality. Austin Ben, a young farmer of fine personality and ability has been employed as manager. Work on the station has begun.

Union Oil Bulk and Service stations are being established at Leoti in Wichita county. Also at Ulysses in Grant county. Quinter in Gove county, Grainfield in Gove county and the chapter of this story has barely started.

The Farmers Union recently organized at Manning, Kansas, gave an oyster supper and officers were installed and a general good time was enjoyed by everyone present. The union gave Prof. Mohr and Miss Childs a vote of thanks for the interest they manifested in the Union and for their musical contributions to the programs.

President—Irvin Lee. Vice president—Pat Terrill. Secretary—treasurer—Alva Rose. Conductor—John Zeller.

Door keeper—Clifford Durrant. Officers of ladies auxiliary: President—Mrs. John Zeller. Vice president—Mrs. A. B. Rose. Sec. Treas.—Mrs. Tom Yates. Junior Co-op. Club—Prof. Mohr sponsor.

President—George Gruver. Vice president—Thomas Gruver. Sec. Treas.—Ivan Zeller. State Manager Rex Lear assisted by John McMurray, conducted an agents school at Garden City last week for the representatives of the Farmers Union Mutual Life Insurance company of this part of the state. Such schools are most valuable and the information given by these two able men should be carried into the homes of all the farmers. Farmers don't buy one dollar's worth of Life Insurance until you look carefully into your own company. It is the biggest financial boom and most secure program ever inaugurated for the farm class.

If all farmers would patronize their own organizations one hundred per cent and co-operate with the government likewise for ten years, the entire farm indebtedness would diminish into insignificance.

Farmers talk Farmers Union. Yours for co-operation. Uncle Walt.

### LIINN COUNTY MEETING

Liinn county will hold their quarterly meeting on March 15, at Pleasant Home school house. Pleasant Home school is located 3 miles east and 1 mile south of Parker. There will be a basket dinner at the noon hour.

Mary Barrett, Cor. Secy.

### GREENWOOD COUNTY UNION

The Greenwood County Union will be held at Summit Woodman's hall on Thursday, March 13 with basket dinner at noon. All locals take notice and send delegates.

Chas. A. Roberts, Co. Sec. and Treas.

### OLDEST MEMBER IN STATE

John Eekstrum belonging to Snipe Creek Local 924, is the oldest Farmers Union member in Kansas in point of membership. He voted for Charles Barrett in the National Convention the first time he was elected. Mr. Eekstrum was at the O'Shea meeting last week at Atxel, Kansas, and is still enthusiastic about the Farmers Union.

### SAND CREEK LOCAL NO. 462

Sand Creek Local in Ottawa county held a Farmers Union Meeting Friday night February 28th.

A good crowd attended and the people were very interested and enthusiastic. Several of the organizers had been working around that neighborhood for a few days with the result that there were twenty four who joined on Friday night.

Sand Creek local is one of the oldest live locals in the state, the number being 462. They died out for several years ago they revived, and have held a small membership since. Now they rank among the largest locals in the county. We wish them the best of success.

### KEEN INTEREST IS AROUSED IN CLAY COUNTY FOR THE FARMERS UNION PROGRAM

In January, James O'Shea spoke to several hundred listeners in the Clay county court house. Then in February Mr. Swanson was with us for two weeks. I accompanied him to all his

(Continued on four)

## DAD AND I In the Animal Kingdom



## By Stafford







## PAGE FOUR

## REPORT OF THE SECRETARY-MANAGER AT THE SIXTH ANNUAL FARMERS UNION CO-OPERATIVE PRODUCE MEETING

(Continued from one)

attainments of the past by only a few co-operating together with but a small capital investment, it would seem that the surface has scarcely been scratched in Kansas in this line of endeavor. Especially does that appear to be true when we recognize that the volume of business done by your organization annually is but a very small portion of the total annual turn-over of these products in this great agricultural state of Kansas.

Many people view Kansas as a great wheat state; as important in the production of corn; ranking high in the live stock industry; but overlook its place in the production of dairy and poultry products. I can think of nothing that has added more in developing Kansas to the great agricultural state it is today than the dairy and poultry industry and nothing that affords better opportunity for development in the state. Both these lines have farther reaching effects than any other commodity produced in Kansas for there is scarcely a farm home in the State which during some period of the year does not have dairy or poultry products or both to market in some form.

With the big gain in population in the United States in addition to the constant increase per capita consumption of both dairy and poultry products and the favorable condition for the production of these products, it would seem Kansas is destined to a larger place in both the dairy and poultry industries.

Prompted by the possibilities for an industry so vastly important and recognizing the condition which confronts the industry in Kansas, it would seem the most practical method for development from the standpoint of the producer lies in the furtherance of co-operative Produce Association; however, some changes in the present program must be effected to meet the new developments.

Your board of directors and management have for several months past been giving consideration to this matter and as a result are recommending to the stockholders changes which appear to be sound and which will if accepted by the stockholders place the benefits of the organization within easy reach of every dairy and poultry producer in Kansas.

With the experiences of the past, the more favorable public sentiment that is developing daily toward "cooperative marketing," the possibility of financial aid now available through Government channels, the prospect for the future looks somewhat brighter for the producer than ever before. May we not only invite but urge every producer in Kansas who is not at present affiliated with some dairy or poultry co-operative endeavor to join the Farmers Union Co-operative program the aim of which is to improve conditions for the dairy and poultry producers. —A. W. Seaman, Manager.

## NEIGHBORHOOD NOTES

(Continued from two)

meetings both afternoon and night and feel that before long Clay county will be organized as never before. His first night meeting was at Idylwild school house and it was filled with men, women and children. Everyone was interested in his message. The next night he spoke to a few homes at Morganville and later he helped federate the elevator there. At Broughton he helped federate the elevator and started a new local. At Athelstane he succeeded in arousing enough interest that three small locals are going to consolidate and it looks as though this will be one of the strongest locals in the near future. At Oak Hill old locals are being revived again. At Wakefield we had an open meeting in the evening and a few days later we met with the result that a contract was signed with the jobbing association. Old locals are again holding meetings near Wakefield. The Farmers Union hall at Green was packed where Mr. Swanson spoke and the stockholders of the elevator are going to meet March first to see if they wish to federate or not.

His last night meeting was at Clifton, so practically every farmer in Clay county had a chance to hear him since his meetings were in very part of the county.

M. L. Beckman, Co. Pres.

## RILEY COUNTY

The first quarterly meeting of Riley County Farmers Union No. 45 will be held at Grandview schoolhouse Saturday, March 15, 1930 at 10 o'clock. A. M. All Union members invited. Dinner will be served at noon.

Gust Larson, Secy.

## ELLIS COUNTY MEETING

The regular quarterly meeting of the Ellis County Farmers Union will be held in the Court House at Hays on Saturday, March 8th at one o'clock.

Leo Rajewski, secy.

## IT'S UP TO THE FARMER

(Continued from one)

through the old line system this legislation will inevitably fail; but, if they substitute collective organized marketing through the super-sales agencies established by the government, then the business of farming can and will be put on a parity and equality with other types of business.

A very large crowd of farmers and as many business men as could get away on a busy Saturday attended the meeting, and were much impressed with Mr. O'Shea's address. He is a fine speaker and his statements carry conviction to his hearers. The address was highly educational and worth while.

—Osborne County Farmer.

The football season is over, but we are likely to go on kicking about something or other: the weather or the work we have to do. Some one recognizing this tendency of human-kind declared with wit and wisdom, "If you must kick, kick toward the goal."

World peace will not be far off when all nations draw near one another in the name of the Prince of Peace.

## THE DRY GOODS BOX

## ARTICLE ON TAXATION

Dear Brother A. M. Kinney, editor: Inclosed find folder. I have been scattering and trying to get people to see these weak places and vicious wastes and unfair dealing that is working hardships in the big middle class of American people. I have cut out your article on the price of stocks on the Board of Trade and comments on same which are very good and should get the people woke up. I claim the over taxation of honest effort is the greatest problem before the American people and I hope you will go into it in detail and explain the help the national banks get from the government in starting them. They have passed to reduce this tax to 4 or 5 mills while our property tax is 3 to 4 per cent. And they are fighting any chance of amending section No. 5219 so as to give the states a chance to take them at the least list and make an honorable self respecting citizen out of what neither meant to be a man.

Farm and Equipment at \$10,000.00, 2 to 4% tax, \$250.  
Money man cash, \$10,000.00 ½% tax, \$50.  
Money man notes, \$10,000.00 ½% tax, \$50.  
Money man stamped bonds, \$10,000.00 1-10% tax, \$10.00 year.  
Money man 5 yr. mortgages, \$10,000.00, 1-20 % tax, \$5.00 year.

Why should our young men try to get a start in farm, home or business when our great American Government will penalize him for so doing. After licking Kiser Bill for the sake of American Democracy and the freedom of the American people, this same young man would be charged (by some banks) high as 10% interest for their non-taxed or exempt money, and loan their surpluses to foreign nations for 2% to build war equipment to slaughter our most perfect males and leave us old dinks as preachers at the head of the herd to build the future generation. We all build the future generation, schools and government, but when we see the foul, rotten, injustice that has been worked on the big middle class of American citizens one can't help thinking of the cause that kissed Christ for a quarter and hope Moses will soon come and show us farmers the Wilderness where Pharaoh's toads are not molesting us.

Frank Walz

Dear Friend:—

I am writing you to find out if we cannot get some relief from the over taxation of Honest Effort. It appears to me that we have put a penalty on thrift.

Any boy who wants to marry, raise a family and own his own home, farm or business is penalized for so doing. When a man gets too heavy (which it is now) it prevents him from making the effort to advance. Other nations have been wrecked by making laws to PROTECT certain groups of individuals in living in luxury at the expense, poverty and distress of the Big Middle Class, that have been the backbone and builders of every great nation.

Why should we exempt from taxation anything that draws an income or enjoys the protection and benefits of tax buys? Why should one man work 7 days in a week to get enough money to pay the tax that buys the protection and luxury that another enjoys, who is living up his income as he goes or on investments in some non-taxable investment and Bug Buss his nation? Even the grasshopper leaves a little fertilizer on the field when he feeds on his neighbor's wheat, while the American Tax Payer has to build a sewer to take out of town the stench of the American Parasite. I once had a cow-sucking pig and the darned thing wasn't satisfied until it CHEWED HER TEATS AND SPOILED ITS SUCK.

I often think of this fool pig when I see the nasty, rotten, underhanded, filthy tactics that are used in getting these laws through our Legislature, which are gradually under mining the Big Middle Class and making either poverty stricken surdum or domineering Lordships which has caused the downfall of other nations.

I see no reason why each American citizen should not pay \$25 to \$50 tax each year. I am sure they receive that amount of benefits from taxation. I claim each individual of voting age should be taxed a certain per cent of the total tax levy in the community where they live. We have people that vote for any bond or tax levy that comes up, whether it is needed or not, and at the same time beat the land lord out of the rent on the house that the tax is levied on, while another class hornsawgle and deceive the people and get laws enacted to exempt themselves and property from taxation or take it from the Big Middle Class. I hope you and the people in general all over the United States will take this up with the Legislators and try and save our Nation from the Surfdum and Lordships that curse some other Nations.

Why should our government buy from the ship yards and steel mills war vessels and equipment that cost countless millions and when they have no excuse for buying more, go through the farce of holding a peace conference and sinking millions of dollars worth of good ships just to let another contract with American Lordships at prices that net exorbitant profits for new and more modern equipment for the purpose of slaughtering our most perfect young men and leave us old dinks and preachers at home to build the future generation (yes I often think of that fool pig). Why don't the government buy the farmers' surplus of Hereford cattle, Shropshire sheep, Duroc hogs, yellow corn and Turkey wheat at three times what they are worth, put a big tariff on what is used at home, and when the government gets so much they don't know what to do with it, call a peace conference and get Secretary Jardine to tell them that that class of stuff is out of date, have the government take it out and sink it and let another great contract with agriculture for Ayshire cattle, Berkshire hogs, Ram-

bala sheep, white corn and Carcot wheat. When we hear the howl that our government can't do anything for the men who feed the Nation it is all bunk.

First they should have the horse doctor pull the pigs' teeth then give agriculture an even suck with big business and we can leave a Nation to the coming generation that is worth while. If our government buys the surplus of our manufacturers under this pretext, I am preparedness and places a protective tariff on all home consumption they should do the same with the agriculturist.

Frank Walz.

Winfield, Kans., Feb. 24, 1930.

Kansas, Salina, Kansas.

Thinking that possibly a more complete write-up of Mr. O'Shea's address at Hackney community hall on Saturday evening, February 15th, would give a little wider publicity to this fire-brand, I am enclosing a write-up from The Arkansas City Daily Traveler, not because my name heads the notice, but if possible to stir up a latent element that seems not to be aware of what's going on for its benefit. The fact that those who most need the information and who seemingly absent themselves from gatherings where needed information is available in such a form as take notice. Regardless such speakers as Mr. O'Shea deserve the presence of every farmer within 25 miles, and the above meeting was one of this kind. Still there were at least too many who seem to have it in for the Farmers Union, or any other similar organization, for that matter.

We sometimes think there must be some missing link in the machinery of their anatomy, else they would be present out of pure curiosity. So we are taking every means in our power to emphasize the importance of these meetings and their bearing on final results.

Should this clipping not appeal to you, no harm is done, but I am sending a weekly write-up of many things about this section, and try to boost all cooperative matter available, besides taking a sideswipe at other dastardly wrongs arising from legislation and other sources. The Traveler that gives space to my stuff, is most generous and fair, although he may at some times speak his mind in favor of agriculture and other matters of public not. This is one of the good papers of Southern Kansas, having been established in 1870 and has never been defunct. It is a child of Arkansas City. I even her first born. In fact the writer was in Arkansas City at its birthing, May 2, 1870, so it has become a thing to be admired as perhaps the most up-to-date and progressive cities in Kansas. The writer is no longer a spring chicken, but still wields the hoe and axe, as well as raises some fine Duroc hogs. Use the clipping as you see fit.

Respectfully,

Frank A. Chapin.

## HACKNEY NEWS

By F. A. Chapin

Well, we had a new invoice of weather Saturday. Quite cool. Froze Friday night, so it seems old winter is determined to send his northern breath down here to chill our newly sprouted expectations. Next week some are intending to sow oats. This may be all right for sister south wind is due to arrive at any old time. We are always thankful for just one bright sunny day.

Another of our neighbors has just lost about all of the flock of chickens so steps are suggested looking to a solution of how to stop it or the treatment to be administered to the culprit. So a disturbance about the premises may bring a few shots, not to only wound but to kill. The way of getting spending money is about as risky as bootlegging, and there will be no after investigation or need of trial or court costs.

On Saturday evening the meeting at Hackney hall was one of the high spots in the co-operation. The hall was filled to capacity. A short program by talent from various locals as this was a meeting instituted by the locals of the county, was given. Frank Youle of near Winfield presided and with the assistance of a few others a short program was arranged. The introductory number was a piano solo by Mrs. Rilla Short followed by an encore in keeping with the anticipation of the main speaker who is a "son of Erin," but now a full-fledged American spelled with capital letters. Mrs. Short is a most accomplished pianist and is never at a loss to serve. A reading by Miss Merna Wright followed by an encore, was just fine and speaks well for her future. She is now a young farm lass, and only one of many who are found in about all neighborhoods, for the country has many who can compare with any others. The quartet of Floral followed with two of their best. Say, these four fellows can surely sing. Their singing brought the house down. They can't be beat by any four

## SOMETHING NEW UNDER THE SUN!

An interesting development in the expansion program of the Union Oil company is the launching of a fleet of

tank cars bearing the name of the company and painted in its brilliant and attractive colors—orange and blue. These new cars rolling across the country day after day, will be con-

stantly advertising Union Certified, other indication of the rapid expansion of this interesting young co-operated by Co-operatives. It is an-erative.

Union Oil Company

Union Oil Company

Union Oil Company

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Union Oil Company

Union Oil Company

in Kansas. Mrs. Young followed with a reading and a second was called for. We did not learn from what local she came, but these readings were among the good things of the occasion. Mr. Neely of the Jobbing Association of Kansas City made a short address concerning the accomplishments of that association. This institution is one of the big things in co-operative marketing. This will be the point of assembling of Farmers' Union grain, to be under the direction of the federal farm board. The address of Mr. Neely did not cover nearly all the activities of his association as he wished to give wives a time near Mr. Jimmy O'Shea, who had a real message in store. This election to the National Union secretariatship speaks more than the surface indicates. To see Mr. O'Shea is by no means an indication of what Mr. O'Shea really is. One must hear him, and be patient for his message covers a wide field, and not only his head but his whole soul is filled with this greatest factor of the liberation of an enslaved American citizenry. This seemingly near extinct citizenry, through the efforts of just such apostles of freedom as Jimmy O'Shea, may be liberated. He has been a living example of a live co-operator and a conscientious humanitarian. These are dominant elements of his life, and his devotion to the cause of co-operation impels him to preach this gospel to those struggling to throw off the yoke of servitude.

The hall was filled to capacity and the audience paid no attention to the few weeds present who are not affiliated with their neighborhood in this great movement, but we apprehend, got an object lesson and a conviction that can not easily be cast aside. Following the address, Mr. O'Shea, which demonstrated he has more talents than one. The speakers from a distance were so well pleased with the showing here that they both expressed a desire to bring their wives the next opportunity. So we are glad they found at least an appreciative audience. After adjournment, a lunch of doughnuts and coffee was served in the basement of which all partook and were filled. This is an instance of where the host was filled twice.

By the way, Hackney is just beginning to assume a place of more than ordinary moment. The new hall is a drawing card and is proving to be a place of clean entertainment and of good moral influence. So will phase out of our plan is Henderson's sayings, "Don't Stay Away," Visit us any old time. We certainly enjoyed the occasion.

## THE GRAFTER'S GAME

By John D. Harvey

The struggling farmer is quite a charmer who plays at hide and seek with fate. "Out," he's been counted and still surmounted his obstacles, both small and great. The speculator, who is creator of many base, satanic lies, a sharp, shrewd stranger, says to the granger, "Now it is time to hide your eyes. Just trust to luck or you'll get no success; the Farm Board will to splinters go and you'll be left soon, of hope bereft soon without my help, as you should know. The Farm Board's crossgrain. I want to boss grain and all your cattle, hogs and sheep; so turn your face to the wall and haste to cover your eyes and do not peer. Our plan is failing, there's something ailing cooperation at this time," so says the grafter and causes laughter from those who seek a goal sublime. The swain who caters to speculators and does not watch the grafter's game will some day come to enlightened some, too, and find that he has missed his aim.

## WAKEENEY TO GET CREAMERY PLANT

Farmers Co-operative Creamery Co. Will Spend \$80,000.00 for Building and Equipment—Start Work Next Month

The above head tells what can be accomplished for the betterment of the town and community through co-operation when the business men and farmers all put their shoulders to the wheel with a determined effort toward one goal. When the Co-operative Creamery Company, of Kansas City, asked that this community raise \$25,000 for the location of a Centralizing plant at Wakeeneey, a number of men expressed their doubts if the proposition could be put across, but by a united effort of the people of the community the amount has been subscribed and members of the committee claim that a larger amount could have been sold. The committees were called in Monday night and the total stock sales amounted to \$27,340.00.

This money from the sale of stock will be placed with the money from the Creamery Company for the erection of an \$80,000.00 creamery and centralizing plant at Wakeeneey. The plant will be built east of the Wheatland elevator and work is to commence within the next thirty days.

Union Oil Company

Union Oil Company

Union Oil Company

Union Oil Company

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Union Oil Company

The equipment capacity will be large enough to put out a million pounds of butter per year which will be shipped from Wakeeneey in carlot shipments. In time the company also intends to make ice cream and will use the Wakeeneey plant as a centralizer for poultry and eggs.

The location of this plant at Wakeeneey will add to the assessed and business value of the city with a payroll to fifteen or twenty-five men. The plant will also add to the business value of the county as all the profits are returned to the owners of the plant who are the producers. It will also stimulate the dairy and produce business in this community.

The stock was sold by the committees who unselfishly spent several days time without expense or commission and the entire project was put over for the good of the whole community.—Western Kansas World.

K. S. A. C. RECEIPTS

Welsh Rabbit (From Practical Cookery)

This dish makes a good meat substitute:

1 tablespoon fat  
1 tablespoon flour  
1 cup milk  
1 cup or more of cheese, grated or cut into small pieces  
1-8 teaspoon salt  
1-8 teaspoon dry mustard  
Speck, cayenne  
Crackers or buttered toast  
Make a white sauce of the fat, flour, and milk. Add the cheese and sea-

Perennial Flower Plants

At one fifth usual price Ask for catalog. Giant Flowering Pansy plants, prepaid; doz. \$5c; 36 for \$1. Frost proof cabbage, prepaid; 100 for 40c; 300, \$1; 500, \$1.50; 1,000, \$2.75. Bermuda onions, white or yellow; 300 for 50c; 500 for 75c; 1,000 for \$1.25; 3,000 for \$3.50; 6,000 for \$5.95 for \$1.25 (express collect from Texas) 3.95.

Duphorne Bros. Harper, Kansas

6 6 6

Relieves a Headache or Neuralgia in 30 minutes, checks a Cold the first day, and checks Malaria in three days.

CHICKS 200 Egg

At Cost of Ordinary Chicks

State Accredited, 100% live delivery, prepaid. Catalog free. Get our special prices on large orders.

MISSOURI POULTRY FARMS

Box 23 Columbia, Mo.

PILES

Rectal Disorders

Why suffer longer? Dr. J. M. GAUME

124 North Eighth Salina, Kansas

For COLDS, COUGHS

Sore throat, muscular rheumatic aches & pains

AT ALL DRUGGISTS

MUSTEROLE

BETTER THAN A MUSTARD PLASTER

Itching Skin

Quickly Relieved

Don't suffer with Eczema, Dandruff, Pimples, Blemishes and other annoying skin irritations. Zemo antiseptic liquid is the safe sure way to relief. Itching often disappears overnight. Splendid for Sunburn and Poison Ivy. All druggists 35c. 60c. \$1.00.

zemo

FOR SKIN IRRITATIONS

Corn Shockmover

DUMP CART BOX WAGON

You need a conveyance to drive in soft ground, hills and ditches, to haul grain, feed, produce, etc. to and from field, to load the truck, to haul tools and manure. Then dump off the box (no lifting) pick up a corn shock in two minutes, haul home your fodder without handling by hand, and grow enough wheat where the shocks stood to pay for the outfit. For particulars write to THE CORN SHOCKMOVER CO., 110 S. 6th St., Belleville, Ill.

COWBOY HATS

Cowboy Boots, Rodeo Shirts, Saddles, etc.

The West's largest exclusive cowboy outfitter. Big values. Money back if not satisfied.

Write for free catalog.

STOCKMAN FARMER SUPPLY CO.

1810 Lawrence Street DENVER, COLORADO

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sonings. Cook over hot—not boiling—water, stirring until the cheese melts. Four over crackers or toast for serving. A slightly beaten egg may be added just before serving if desired. Stir rapidly when combining to prevent curdling.

Got a COLD?

At the first sign of a cold or sore throat, gargle with full strength Listerine. These ailments are caused by germs, and Listerine kills germs in 15 seconds.

LISTERINE

KILLS GERMS IN 15 SECONDS

NOTICE

If we do not have a representative at your town, please notify us. Farmers Union Mutual Life Insurance Company.

REX LEAR, State Mgr., Salina, Kan.

PERENNIAL FLOWER PLANTS

At one fifth usual price Ask for catalog. Giant Flowering Pansy plants, prepaid; doz. \$5c; 36 for \$1. Frost proof cabbage, prepaid; 100 for 40c; 300, \$1; 500, \$1.50; 1,000, \$2.75. Bermuda onions, white or yellow; 300 for 50c; 500 for 75c; 1,000 for \$1.25; 3,000 for \$3.50; 6,000 for \$5.95 for \$1.25 (express collect from Texas) 3.95.

Duphorne Bros. Harper, Kansas

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Relieves a Headache or Neuralgia in 30 minutes, checks a Cold the first day, and checks Malaria in three days.

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