

# Farrow-to-Weaned Pig Cost-Return Budget

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## Production Practices

The practice of dividing traditional farrow-to-finish hog production into three distinct phases has become a common practice in the swine industry. The age separation practice, known as segregated early weaning (SEW), produces healthier, more efficient pigs and helps to maximize the genetic potential of today's breeding stock. The ability to take advantage of this technology may help Kansas hog producers remain competitive in the industry.

One of the most popular modern production systems is a three site all-in, all-out system consisting of a breeding-gestation-farrowing site, a nursery site, and a grower-finishing site. This budget is designed to serve as an economic guide to the breeding-gestation-farrowing phase of the production process.

## Production Level

Costs per unit and net returns in livestock production are highly dependent on production levels. The following estimated budget includes three different production levels. Production levels vary for a number of reasons such as livestock quality/genetics, weather, input levels, and management. Budgeting at multiple production levels can help producers examine the financial risk of a livestock enterprise that is directly related to production risk.

Production levels for farrowing operations are assumed to vary due to differences in the number of pigs sold per litter and the number of litters per sow per year. Varying these two factors results in a different numbers of pigs sold per sow per year.

## Capital Investment

The capital invested in farrowing facilities varies greatly, and is dependent upon the size and type of facilities constructed. The success of the SEW concept is dependent upon high quality facilities that require large capital investments. The investment shown in Table 1 was used for the cost return projections. Producers should use their own figures and recalculate the fixed cost before construction.

A central farrowing house with liquid manure facilities and slotted floors is estimated at \$2,000 per sow (66 sq. ft. per sow), with the equipment inside the building costing an additional \$1,000 per sow. The gestation building is estimated

to cost \$450 per sow (20 sq. ft. per sow), and the equipment inside the building is estimated to cost an additional \$200 per sow. Office facilities, site preparation, and miscellaneous items are also included in the capital requirements. The capital requirements are assumed to be the same for all production levels, so fixed costs per pig are significantly lower for higher production levels.

## Returns

Returns to the farrowing stage accrue from the sale or transfer of weaned pigs. The price of the weaned pig used in this budget was arrived at by simultaneously calculating a weaned pig price and a feeder pig price such that the return on investment for the three phases of production (farrow-to-wean, nursery, and finish) were exactly equal given the assumed costs in each budget and the market hog price in the finishing budget. For additional discussion pertaining to pricing SEW weaned pigs using this approach see MF-2221 *Estimating the Value of Segregated Early Weaned Pigs*.

Producers also receive income from the sale of culled breeding stock. In this budget the income from the sale of culls is accounted for by including an assumed salvage value in the depreciation component of the breeding/genetic charge. Therefore, income from culls is entered as a reduction in costs rather than as an increase in returns so that the returns are representative of the true objective of the enterprise (producing weaned pigs).

## Feed Costs

Feed costs were calculated using corn-soybean meal based diets for both the gestation and lactation diets. The practice of adding fat to diets is becoming more common and something producers need to evaluate on a case-by-case basis. In these budgets the lactation diet includes 5% added fat. K-State swine nutrition guidelines serve as the basis for calculating feed requirements for each production level. Table 2 provides a partial breakdown of the different feed ingredients and their relative costs. The breakeven price needed to cover all costs (Line 18) is sensitive to changes in grain and soybean meal prices. The expected breakeven prices for a range of corn and soybean meal prices for each of the three production levels are presented in Tables 3, 4, and 5.

**Table 1. New Facility Investment — 1,200 Sows**

| Building Type              | Investment    |                   | Capacity   | Total Investment |
|----------------------------|---------------|-------------------|------------|------------------|
|                            | Per Space     | Per Square Foot   |            |                  |
| Farrowing Bldg.            | \$2,000 / Sow | \$30.30 / Sq. Ft. | 220 Sows   | \$ 440,000       |
| Equip.                     | 1,000 / Sow   |                   |            | 220,000          |
| Gestation Bldg.            | 450 / Sow     | 22.50 / Sq. Ft.   | 1,120 Sows | 504,000          |
| Equip.                     | 200 / Sow     |                   |            | 224,000          |
| Other (Office, Site, etc.) |               |                   |            | 60,000           |
|                            |               |                   | TOTAL      | \$1,448,000      |

**Information Included in Farrow-to-Wean Budget:**  
**Productivity level**

|                         |       |       |       |
|-------------------------|-------|-------|-------|
| Litters/sow/year        | 2.00  | 2.13  | 2.25  |
| Weaned pigs sold/litter | 8.00  | 8.94  | 9.78  |
| Pigs weaned/sow/year    | 16.00 | 19.00 | 22.00 |

1. **Weaned pig sales:** based on an 11 pound weaned pig at \$28.30 per pig.
2. **Grain:** corn and grain sorghum – see Table 2
3. **Protein:** 46.5% soybean meal – see Table 2
4. **Other ingredients:** all ingredients other than grain, soybean meal, and complete feeds – see Table 2
5. **Complete feeds:** SEW and Transition diets – see Table 2
6. **Feed processing:** total tons of feed fed per pig sold – see Table 2
7. **Labor:** Based on 5 full-time employees at \$34,000/year (salary + benefits) ÷ pigs sold/year.
8. **Veterinary, drugs, and supplies:** costs for prevention and control of disease.
9. **Utilities, fuel, and oil:** telephone, utilities, fuel and oil allocated to swine enterprise.
10. **Transportation and marketing costs:** trucking, commissions, etc.
11. **Buildings and equipment repairs:** annual building and equipment repairs allocated to swine enterprise calculated as 2% of the total investment.
12. **Breeding/genetic charge:**
  - a. **Depreciation** - difference between purchase price and cull value ÷ years of useful life. Based on gilt purchase price of \$205/head and cull value of \$94/head, boar purchase price of \$400/head and cull value of \$104/head. Useful life is estimated at 1.8 years for sows and 2.5 years for boars. A sow/boar ratio of 120:1 is assumed.
  - b. **Semen** - based on artificial insemination charge of \$16.25/litter (2.5 straws @ \$6.50/straw).
  - c. **Interest** - interest is charged on the average breeding herd investment [(purchase price + cull value) ÷ 2] at a rate of 8 percent divided by the number of weaned pigs sold per year.
  - d. **Insurance** - averages approximately 1.0 percent of the

total breeding herd investment ÷ the number of pigs sold per year.

13. **Professional fees (legal accounting, etc.):** business and miscellaneous costs allocated to swine enterprise.
14. **Depreciation on buildings and equipment:** based on the total original cost less salvage value of buildings and equipment on a per pig basis ÷ the estimated life. The budget value is based on a total investment for buildings of \$1,004,000 with a salvage value of 10% and an equipment investment of \$444,000 with a salvage value of 0%. A useful life of 15 years is used for buildings and 10 years for equipment.
15. **Interest on buildings and equipment:** interest is charged on one-half the average investment [(initial cost + salvage value) ÷ 2] for buildings and equipment at a rate of 8 percent divided by the number of weaned pigs sold per year.
16. **Insurance and taxes on buildings and equipment:** based on 0.25% (insurance) and 1.5% (taxes) buildings only) times the original cost ÷ the number of weaned pigs sold per year.
17. **Interest on operating costs:** calculated on one-half of operating costs at a rate of 8 percent for the number of months per litter.
18. **Average selling price of weaned pig to cover total costs:** equals total costs per head (Line C).
- F. **TOTAL FEED COSTS:** sum of all feed costs including processing charge (lines 2-6).
19. **Cwt. of pork produced:** weight of weaned pig sold.
20. **Feed cost/cwt pork:** total feed costs per hundredweight of pork produced (line F ÷ line 19).
- G. **ASSET TURNOVER:** (gross returns per pig ÷ investment) asset turnover is the percentage of investment recovered by total returns. Inverting this measure allows different enterprises to be compared on the basis of capital required to generate a dollar of gross income.
- H. **NET RETURN ON INVESTMENT:** [(returns over total costs + interest on breeding herd + interest on variable costs + interest on fixed costs) ÷ investment] net return on investment is the percentage return on investment capital (both borrowed and equity). This measure enables comparisons to be made between enterprises as well as other investment alternatives.

### FARROW-TO-WEANED PIG COST-RETURN PROJECTIONS

|                                                          | Finished pigs sold/sow/year |          |          | Your Farm |
|----------------------------------------------------------|-----------------------------|----------|----------|-----------|
|                                                          | 16.0                        | 19.0     | 22.0     |           |
| RETURNS PER PIG SOLD:                                    |                             |          |          |           |
| 1. Weaned pig .....                                      | \$ 28.30                    | \$ 28.30 | \$ 28.30 |           |
| A. GROSS RETURNS PER PIG SOLD .....                      | \$ 28.30                    | \$ 28.30 | \$ 28.30 |           |
| COSTS PER PIG SOLD:                                      |                             |          |          |           |
| 2. Grain .....                                           | \$ 5.05                     | \$ 4.27  | \$ 3.71  |           |
| 3. Protein .....                                         | 2.48                        | 2.14     | 1.88     |           |
| 4. Other ingredients .....                               | 0.99                        | 0.85     | 0.75     |           |
| 5. Complete feeds .....                                  |                             |          |          |           |
| 6. Feed processing .....                                 | 0.80                        | 0.68     | 0.59     |           |
| 7. Labor .....                                           | 8.85                        | 7.46     | 6.44     |           |
| 8. Veterinary, drugs, and supplies .....                 | 1.10                        | 1.00     | 0.90     |           |
| 9. Utilities, fuel, and oil .....                        | 1.95                        | 1.64     | 1.42     |           |
| 10. Transportation and marketing costs .....             | 1.50                        | 1.50     | 1.50     |           |
| 11. Building and equipment repairs .....                 | 1.51                        | 1.27     | 1.10     |           |
| 12. Breeding/genetic charge                              |                             |          |          |           |
| a. Depreciation .....                                    | 3.87                        | 3.26     | 2.82     |           |
| b. Semen .....                                           | 2.03                        | 1.82     | 1.66     |           |
| c. Interest .....                                        | 0.76                        | 0.64     | 0.55     |           |
| d. Insurance .....                                       | 0.09                        | 0.08     | 0.07     |           |
| 13. Professional fees (legal, accounting, etc.) .....    | 0.63                        | 0.53     | 0.45     |           |
| 14. Depreciation on buildings and equipment .....        | 5.45                        | 4.59     | 3.96     |           |
| 15. Interest on buildings and equipment .....            | 3.23                        | 2.72     | 2.35     |           |
| 16. Insurance and taxes on buildings and equipment ..... | 0.97                        | 0.82     | 0.71     |           |
| B. SUBTOTAL .....                                        | \$ 41.26                    | \$ 35.25 | \$ 30.86 |           |
| 17. Interest on 1/2 operating costs .....                | 0.51                        | 0.41     | 0.34     |           |
| C. TOTAL COSTS PER PIG SOLD .....                        | \$ 41.77                    | \$ 35.66 | \$ 31.19 |           |
| D. RETURNS OVER TOTAL COSTS (A-C) .....                  | \$ -13.47                   | \$ -7.36 | \$ -2.89 |           |
| E. BREAKEVEN WEANED PIG PRICE, \$/cwt: .....             |                             |          |          |           |
| 18. To cover total costs .....                           | \$ 41.77                    | \$ 35.66 | \$ 31.19 |           |
| F. TOTAL FEED COSTS (lines 2-6) .....                    | \$ 9.32                     | \$ 7.93  | \$ 6.93  |           |
| 19. Cwt. pork produced .....                             | 0.11                        | 0.11     | 0.11     |           |
| 20. Feed cost/cwt pork .....                             | \$ 84.71                    | \$ 72.13 | \$ 62.98 |           |
| G. ASSET TURNOVER (A ÷ Investment) <sup>1</sup> .....    | 32.01%                      | 38.01%   | 44.01%   |           |
| H. NET RETURN ON INVESTMENT                              |                             |          |          |           |
| [(D + 12c + 15 + 17) ÷ Investment] <sup>1</sup> .....    | -10.16%                     | -4.83%   | 0.53%    |           |

<sup>1</sup>Investment equals total value of breeding herd, buildings and equipment.

**Table 2.** Feed Requirements and Costs for Three Levels of Sow Productivity

| Feed                       | Productivity Level, finished pigs sold/sow/year |       |      |                   |        |        | Average<br>Cost/ton <sup>2</sup> |
|----------------------------|-------------------------------------------------|-------|------|-------------------|--------|--------|----------------------------------|
|                            | 15.0                                            | 17.5  | 20.0 | 15.0              | 17.5   | 20.0   |                                  |
|                            | Pounds fed per pig sold <sup>1</sup>            |       |      | Cost per pig sold |        |        |                                  |
| Corn (\$2.78/bu)           | 101.6                                           | 86.0  | 74.6 | \$5.05            | \$4.27 | \$3.71 | \$75.15                          |
| Soybean meal (\$196/ton)   | 25.3                                            | 21.8  | 19.2 | 2.48              | 2.14   | 1.88   | \$37.59                          |
| Other ingredients          | 6.8                                             | 5.9   | 5.2  | 0.99              | 0.85   | 0.75   | \$14.92                          |
| Feed processing (\$12/ton) | 133.8                                           | 113.6 | 99.0 | 0.80              | 0.68   | 0.59   | \$12.00                          |
| TOTAL                      | 133.8                                           | 113.6 | 99.0 | \$9.32            | \$7.93 | \$6.93 | \$139.65                         |

<sup>1</sup> Annual feed fed to sow and boar divided by weaned pigs sold per year.

<sup>2</sup> Portion of the total diet cost attributed to a particular ingredient (based on middle productivity level).

**Table 3.** Sensitivity of break-even price needed to cover total costs (line C) to changes in corn and soybean meal prices  
— Pigs weaned/sow/year = 16.0

| Corn<br>price/cwt. | Soybean meal price, \$/ton              |         |         |         |         |         |         |
|--------------------|-----------------------------------------|---------|---------|---------|---------|---------|---------|
|                    | \$125                                   | \$150   | \$175   | \$200   | \$225   | \$250   | \$275   |
|                    | Break-even price of weaned pig, \$/head |         |         |         |         |         |         |
| \$3.75             | \$39.59                                 | \$39.92 | \$40.24 | \$40.56 | \$40.89 | \$41.21 | \$41.53 |
| 4.00               | 39.85                                   | 40.18   | 40.50   | 40.82   | 41.14   | 41.47   | 41.79   |
| 4.25               | 40.11                                   | 40.44   | 40.76   | 41.08   | 41.40   | 41.73   | 42.05   |
| 4.50               | 40.37                                   | 40.69   | 41.02   | 41.34   | 41.66   | 41.99   | 42.31   |
| 4.75               | 40.63                                   | 40.95   | 41.28   | 41.60   | 41.92   | 42.25   | 42.57   |
| 5.00               | 40.89                                   | 41.21   | 41.54   | 41.86   | 42.18   | 42.50   | 42.83   |
| 5.25               | 41.15                                   | 41.47   | 41.80   | 42.12   | 42.44   | 42.76   | 43.09   |

**Table 4.** Sensitivity of break-even price needed to cover total costs (line C) to changes in corn and soybean meal prices  
— Pigs weaned/sow/year = 19.0

| Corn<br>price/cwt. | Soybean meal price, \$/ton              |         |         |         |         |         |         |
|--------------------|-----------------------------------------|---------|---------|---------|---------|---------|---------|
|                    | \$125                                   | \$150   | \$175   | \$200   | \$225   | \$250   | \$275   |
|                    | Break-even price of weaned pig, \$/head |         |         |         |         |         |         |
| \$3.75             | \$33.81                                 | \$34.09 | \$34.36 | \$34.64 | \$34.92 | \$35.19 | \$35.47 |
| 4.00               | 34.03                                   | 34.30   | 34.58   | 34.86   | 35.14   | 35.41   | 35.69   |
| 4.25               | 34.25                                   | 34.52   | 34.80   | 35.08   | 35.36   | 35.63   | 35.91   |
| 4.50               | 34.47                                   | 34.74   | 35.02   | 35.30   | 35.57   | 35.85   | 36.13   |
| 4.75               | 34.68                                   | 34.96   | 35.24   | 35.52   | 35.79   | 36.07   | 36.35   |
| 5.00               | 34.90                                   | 35.18   | 35.46   | 35.74   | 36.01   | 36.29   | 36.57   |
| 5.25               | 35.12                                   | 35.40   | 35.68   | 35.95   | 36.23   | 36.51   | 36.79   |

**Table 5.** Sensitivity of break-even price needed to cover total costs (line C) to changes in corn and soybean meal prices  
— Pigs weaned/sow/year = 22.0

| Corn<br>price/cwt. | Soybean meal price, \$/ton              |         |         |         |         |         |         |
|--------------------|-----------------------------------------|---------|---------|---------|---------|---------|---------|
|                    | \$125                                   | \$150   | \$175   | \$200   | \$225   | \$250   | \$275   |
|                    | Break-even price of weaned pig, \$/head |         |         |         |         |         |         |
| \$3.75             | \$29.57                                 | \$29.82 | \$30.06 | \$30.31 | \$30.55 | \$30.79 | \$31.04 |
| 4.00               | 29.76                                   | 30.01   | 30.25   | 30.50   | 30.74   | 30.98   | 31.23   |
| 4.25               | 29.95                                   | 30.20   | 30.44   | 30.69   | 30.93   | 31.17   | 31.42   |
| 4.50               | 30.14                                   | 30.39   | 30.63   | 30.88   | 31.12   | 31.36   | 31.61   |
| 4.75               | 30.33                                   | 30.58   | 30.82   | 31.07   | 31.31   | 31.55   | 31.80   |
| 5.00               | 30.52                                   | 30.77   | 31.01   | 31.26   | 31.50   | 31.74   | 31.99   |
| 5.25               | 30.71                                   | 30.96   | 31.20   | 31.45   | 31.69   | 31.93   | 32.18   |

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