





## THE KANSAS UNION FARMER

Published every Thursday at Salina, Kansas, by THE KANSAS BRANCH OF THE FARMERS EDUCATIONAL & CO-OPERATIVE UNION, 119 South Seventh Street.

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A. M. Kinney ..... Editor and Manager

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Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success.

Change of Address—When change of address is ordered, give old as well as new address, and R. F. D.

All copy, with the exception of notices and including advertising, should be in seven days before the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date.

Communications and Questions—Communications are solicited from practical farmers, members of the F. E. & C. U. of A., are at liberty to ask questions on any phase of farm work. Answers will either be published or mailed.

SALINA, KANSAS, THURSDAY, NOVEMBER 28, 1929



The National Farmers Union Convention held in Omaha last week, set a new mark in Farmers Union meetings. It was a history making convention. In years to come, men and women who attended that meeting will look back upon it as marking a high spot in their lives. The convention was especially noted for the harmonious feeling which dominated it throughout the entire meeting. There was complete absence of the friction and bickering which marked the conventions of past years. The National Farmers Union is united firmly on the program of building a prosperous Agriculture. The slate is clean; all of our mistakes are behind us. The National officers, headed by our own C. E. Huff, rank as high or higher than any other organization in the world; they are earnest, conscientious and capable, and we know that the organization is in safe hands. It is up to us to give them the support which they are entitled to. If we are willing to do our part in this great work of placing agriculture on a parity with other great industries, nothing can stop us. The future is ours. A revolution is in progress in the marketing of farmers products; the old wasteful system of marketing is being discarded. The Federal Farm Board has placed its seal upon the new cooperative system of farm marketing. Do not be afraid of this system because it is new. Truth is always new.

"New times demand new measures and new men;  
The world advances, and in time outgrows  
The laws that in our father's day were best;  
And doubtless, after us, some purer scheme  
Will be shaped out by wiser men than we,  
Made wiser by the steady growth of truth."

Lowell.

### THE ALMA FARMERS UNION CO-OPERATIVE ASSOCIATION

(Continued from page one)  
basement, renting an additional room, and finally building a warehouse adequate to the needs of the business. Another problem of major importance was the securing of satisfactory connection with reliable manufacturers of desirable farm machinery, owing to the fact that exclusive sales rights in this territory. This was overcome by introducing an entirely new line of goods and the contracts with the companies manufacturing and furnishing this machinery covers Wabauense county, which right is exclusive.

The store handles dry goods, groceries, meat, shoes, general furnishings, notions, hardware, harness, farm implements, oils, paints, binding twine, poultry, and eggs. It also operates a cream station and ships in, in season, apples, potatoes, cabbage, plums and peaches in carload lots. Above five carloads of sales are shipped in each year to the local ranchmen. All products are sold on about a level with that of other stores and they are the same brands usually found in any good store.

The association ships live stock for its members. This phase of the business was taken up about five years ago and is handled as follows. The stock is listed with the manager and when a car load is procured it is shipped. The hogs are weighed and then there is likely to be dockage on an individual for any reason it is marked so that it may be identified when it reaches the market, otherwise they are simply weighed and each shipper takes his share of the shrink and pays his part of the freight and other expenses. The cattle are all marked so that when they reach the market each shipper's cattle can be identified. About an average of five cars a year of stock is shipped.

The plan of conducting the business is to lay aside a sum to cover the depreciation on buildings and equipment, as permitted under the United States Income Tax Law. The profit accruing on the non-stockholder business is laid aside as a surplus fund to take care of the business during a period of depreciation and for the expansion of the business. No more than eight percent is paid to stockholders on money invested in stock, and this amount has been paid each year since the business was begun except one and then six percent was paid. All remaining profits, if there be any, which will be the profits on the stockholder business, it is prorated to them on the basis of the business furnished. That is, goods are sold at a margin sufficiently above the cost to take care of the depreciation on buildings and equipment, insurance, interest on investment, and all other overhead expenses and then if there be a surplus, and there always has been, it goes back to the stockholders. All goods are sold to stockholders and non-stockholders at the same price and the same price is paid to both for produce bought. The Alma Co-operative Association does business along the lines of well established business principles and in no way different from that followed by any other successful business concern.

The association began business with about 100 share holders and this number has increased until at the present time there are about 195. The par value of a share of stock is \$50.00, but at the present time they are

worth more than that amount. The authorized capital stock of the association is \$60,000.00, not more than five percent of which may be held by any one stockholder. This is fixed by the Kansas Co-operative Laws which say that a co-operative association must have 20 members not more than five percent of the stock of which may be held by any one person. \$2,900.00 is the largest amount held by any one person. Any member of the Farmers' Union may become a stockholder upon the approval of the Board of Directors. No stockholder may have more than one vote at the annual, or any regularly called meeting, regardless of the number of shares of stock he may hold. No stock was sold outside of the trade territory, but a few stockholders have since moved away and still retain their stock.

The charter of the association includes Wabauense county but a survey made at the time the store was opened showed that there were 368 families whose location would make Alma their logical trading point, other things being equal. This is governed largely by the topography of the country. Wabauense county is largely a pasture region, the greater part of the farming being done in the creek valleys. Alma is situated on the edge of Mill Creek valley and the roads radiate out in all directions following the valleys of Mill Creek and its branches. Alma's trade territory therefore, consists of the communities which these roads accommodate and is not at all regular. There are some of these families who are nearer other trading points "as the crow flies," but who find it more convenient to trade at Alma for the above reasons and there are also others who find it more convenient to go to other points. The Farmers' Union Store may have enlarged this territory somewhat. At least a few parties in other lines of business have volunteered the information that their business has increased since the store began operation. It has without doubt drawn the trade of members of the Union who did not make Alma their trading point before. The town trade of Alma consists of quite an extent of those in competition in some of the different lines handled by the store and this trade the store does not get. Of the retired farmers, who live in Alma, and those not in competition the Union store gets a generous share. It gets enough of Alma's trade to pay it to maintain a delivery service.

It is interesting to note that a recent comparison of prices of goods as they were being sold at the store and as they were advertised in a Mail Order catalog, out of 100 articles taken just as they came 90 were cheaper on the shelves of the Farmers' Union Store, considering all of the expenses of ordering from the Mail Order House, than they were quoted in the catalog. Of the remaining 10, 2 were cheaper than they were being sold for at the store and the other 8 were selling on a par with the catalog prices. It is also interesting to note that the Farmers' Union Store is one of the largest cash buyers in Alma, paying about \$1,600.00 taxes each year. Also by discounting their bills the store is able to save about \$1,600.00.

From the above it will be seen that the Alma enterprise is an outstanding example of what a Farmers' Co-operative Association may accomplish. This success may be attributed to the following factors: The determination on the part of the men who started the enterprise to make it succeed, some of which were men accustomed to handling large sums of money and to whom the loss of a few hundred dollars would not mean a great deal, a careful analysis of what the community can consume, control of the finances of the institution, strict adherence to the by-laws, careful extension of credit to individuals, systematic collection of accounts, the personality of Mr. C. B. Thove who has been the manager of the Association since the store was opened, keeping employees busy at all times and teaching them that they were a part of a big co-operative movement, which has been accomplished by holding regular sessions with them, teaching them how to show their merchandise

The association has been a factor in the social life of the community. It helps to promote an annual Farmers' Union picnic which is fostered by the Farmers' Union of the counties of Wabauense and Pottawatomie, the picnic being held at Wamego. The different locals also have their socials. The Alma organization has financed a boys' and girls' poultry club, exhibited at the local fairs and donates to every worthy cause promoted in the community.

The store has never experienced a price war but cuts have been made on certain articles for a short time only and no attempt has ever been made to pay more for produce than was being paid by other business concerns in Alma.

The Alma Association has never met with any open organized opposition to the scheme, but one or two disguised attempts from parties outside the organization have been made to defeat the plan. An attempt to organize a creamery by selling stock to the farmers was made and another attempt to organize a company among the farmers to put in a Millditch mill to handle flour and feed, both of which failed. They have, however, experienced some opposition from some of the disgruntled members of the organization and several meetings were called to overrule the action of the Board of Directors, but this was unsuccessful. These acts of opposition probably helped as much as they hindered. It lost the Association some members but gained others.

No difficulty has ever been experienced in getting business and there has never been a sentiment for giving up the enterprise. The policy of the management has always been one of reaching out. There have been few members who wanted to sell their stock, but there has always been some one ready to buy.

The cream station run in connection with the store paid about \$15,000.00 for butter fat last year. The cream is shipped to the Farmers' Union Produce Association, of Kansas City and is manufactured into butter and sold under the trade name of "Union Gold." This department has given general satisfaction to its patrons.

The elevator did a business last year of \$47,731.77, and by being operated in connection with the store the money is under one management and when it is not in use in handling grain is diverted to other phases of the business, thus keeping it in use during the entire year. It does considerable business with non-members to whom it pays the same price that it does to members. Grain is paid for at the market price just as it is at any other elevator. The volume of business transacted each year by the Association since 1923 is as follows:

1923	\$221,709.20
1924	\$222,197.05
1925	\$268,749.72
1926	\$307,440.28

The interest and dividends paid to stockholders to date, December 1, 1926 was \$31,840.00. The last inventory showed that the goods on hand were valued at \$32,288.00. The overhead expenses average about six percent of the volume of business transacted. The actual amount of merchandise sold has increased each year while the value decreased each year until 1923 and since then has gained up to the present time. The store and stock of goods were purchased when the price of goods was the highest ever known. As an illustration over all when the store was purchased are now selling at \$1.50 per pair and other goods at about the same difference in price.

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to customers and how to close their sales, along with politeness at all times, and how to collect the money after the sale has been made. In other words teaching them salesmanship, and last but not least the loyalty of the membership and the proper financing of the institution. It may also be added that in order to promote the growth and understanding of co-operation an educational program is carried out which consists largely of visiting the different locals and giving talks on co-operation and doing some educational advertising.

Signed,  
W. F. HEARST,  
Prof. of Vocational Agriculture,  
Alma High School.

Foot Note: Two more successful years have passed since the above was written. C. B. Thove continues in active management. The volume for 1927 was \$308,334.21 and for 1928, \$301,133.24 and 1929 is expected to exceed all previous records.

A copy of the above report is filed with the Agricultural College at Manhattan Agricultural Economics Department.

Signed,  
W. F. HEARST,  
Prof. of Vocational Agriculture,  
Alma High School.

### FARMER-LABOR RADIO STATION WCFL CHICAGO

1230 Kilocycles  
Daily Farm Talks at 12:50 p. m.  
Central Standard Time  
Arranged by C. F. Lowrie, Radio Sec. Farmers Union, Illinois Division  
Monday, Dec. 2—E. Kennedy, Sec. Farmers Union of Illinois.

Tues. Dec. 3—Geo. Keen, secretary Co-op. Union of Canada.  
Wed. Dec. 4—J. R. Gallahan, Pres. Farmers Union of Illinois.

Thurs. Dec. 5—Farmers Union Live Stock Dept.  
Fri. Dec. 6—J. A. Andrews, Ottawa Farmers Union.

Sat. Dec. 7—Fred R. Wolf Farmers Union Insurance Dept.  
Mon. Dec. 9—C. E. Huff, National Pres. Farmers Union.

Tues. Dec. 10—Jack Zamford, Bakers Union, Chicago.  
Wed. Dec. 11—Harry E. Scheck, Union Label League.

Thurs. Dec. 12—Walter Condon, Farmers Union Live Stock Commission.  
Fri. Dec. 13—La Salle County Farmers Union.

Sat. Dec. 14—Mary C. Puncke, Alberta Pioneer.  
Mon. Dec. 16—Printing Trades Union.

Tues. Dec. 17—Women's Trade Union League.  
Wed. Dec. 18—J. E. O'Connor, Pioneer Farmers Union of Illinois.

Thurs. Dec. 19—Livestock Dept. Farmers Union.  
Fri. Dec. 20—Ottawa Farmers Union President.

Sat. Dec. 21—Mrs. DeForest Storey, Ladies Auxiliary F. U.  
Mon. Dec. 23—Paul Stephens, Editor WCFL.

Tues. Dec. 24—Dwight Illinois, Farmers Union.  
Wed. Dec. 25—W. C. Condon, Farmers Union Live Stock Commission.

Fri. Dec. 27—J. A. Andrews, Ottawa Farmers Union.  
Sat. Dec. 28—Streator, Illinois Farmers Union.

Mon. Dec. 30—John Simpson, Pres. Oklahoma Farmers Union.  
Tues. Dec. 31—Canadian Wheat Pool.

RESOLUTION ADOPTED BY THE JOHNSON COUNTY FARMERS UNION, NO. 62  
Olathe, Kansas  
November 12, 1929.

WHEREAS, the high construction program of Johnson county seems to be in a more or less chaotic condition, due to the fact that certain portions of the county roads have been or are to be adopted as state roads, and, inasmuch as the state is not, apparently in position to hard surface these roads at this time;

AND WHEREAS the hard surfaced road (such as brick or concrete) seems to cost more than it is worth as compared to the relatively inexpensive type (such as gravel);

THEREFORE be it resolved by the Farmers Union of Johnson county that we are opposed to the construction of state roads or portions thereof by the county commissioners, and especially so where such construction necessitates a bond issue and furthermore that we are opposed to the construction of road bonds by the county commissioners at any time.

AND be it further resolved that we favor the inexpensive type of road for county construction.

M. D. Bartlett, Pres.  
J. L. Chaney, Sec.

### MICROBE WORTH \$900,000,000 TO WHEAT FARMERS FOUND

How a microbe is performing services worth \$900,000,000 annually to the American wheat farmer and is giving assurance of a continuously sufficient world supply of wheat for all time, has just been discovered by Dr. Percy L. Giney, and Dr. Malcolm C. Sewell, scientists of the Kansas State Agricultural college.

Study of the microbe, which bears the strange name, Azotobacter, has led to a complete revolution in the generally accepted theories concerning the supply of nitrogen in the soil of wheat lands, and the announcement of the findings is made for the first time in Farm & Fireside.

## NEIGHBORHOOD NOTES

### FARMER'S RALLY

There will be a series of Public meetings at the places and dates below and it is earnestly requested that every farmer be present.

Pleasant Hill school house, Monday December 2, 7:30 p. m.  
Mount Union school house, Wednesday, December 4, 7:30 p. m.

Hunt school house, Tuesday, December 3, 7:30 p. m.  
Kelly, Kansas, Thursday, December 5, 7:30 p. m.

Diamond school house, Friday, December 6, 7:30 p. m.  
Mr. Swanson, who is one of the ablest speakers in the Kansas Farmers Union will be there to address the people.

Any relief that the farmer will enjoy must be through co-operation and a general good time was participated in. The business meeting was called to order by President Bennett and our meeting was opened in usual form. Other Bennett made some remarks and congratulated the farmers on the success of the meeting.

The Annual Meeting will be held at Seneca, Kansas, at 10:30 a. m. Saturday, December 7. By all means plan to attend this meeting and Boost the Farmers Union. An interesting and profitable meeting has been planned.

UNION VALLEY LOCAL NO. 1679  
Miami County

Union Valley Local held its regular monthly meeting on Tuesday, November 12, an oyster supper was served at 7 p. m. and was enjoyed by about 30 people and a general good time was participated in. The business meeting was called to order by President Bennett and our meeting was opened in usual form. Other Bennett made some remarks and congratulated the farmers on the success of the meeting.

The chair appointed Louis Wilson as secretary pro tem. W. J. Prescott was asked to give a report of the proceedings of our state meeting held at Parsons. Brother Prescott gave a synopsis of the main features of the proceedings and every one was well pleased with the showing made by our many business activities and the financial report of their condition pleasantly received. Asked a few of the members had asked questions relative to the meeting, the chair called for nominations for president for the ensuing year. Wm. Cole, Clarence Day and Owen Hunsperger were nominated and on ballot elected Brother Clarence Day was elected vice president by acclamation.

Andy Chandler was elected doorkeeper, Brother Prescott and E. A. Kingston were nominated for conductor and on ballot Brother Prescott was elected secretary by acclamation and the local executive board was neglected. The usual bills were allowed and meeting adjourned to meet on second Tuesday in December and be sure and bring along a new member.

W. J. Prescott

FRANKLIN COUNTY LOCAL NO. 72  
Will hold the last quarterly meeting on December 5, at Ottawa, K. P. Hall, at 2 p. m. Election of officers and other important business.

Local should elect delegates and present the names of the same at this meeting. All F. U. members are requested to be present.

C. E. Pringree, Pres.

WOODSON COUNTY  
All locals of the Farmers Union of Woodson county are to hold a regular county meeting at Clay Bank schoolhouse on Wednesday evening, December 4 at 8 o'clock p. m.

Let as many as can come to this meeting for at this time there is election of officers for the ensuing year. There will also be a program on this evening. This is a good place

J. C. Glasgow

GREENWOOD COUNTY MEETING  
The quarterly meeting of the Greenwood county Farmers Union will meet the second Thursday in December (12) at the Lena Valley M. E. Church. All locals are invited to attend this meeting. There will be a basket dinner at noon. There will be a speaker present.

Chas. A. Roberts, Co. Sec.

1. A commodity loan not exceeding \$2,500,000 to the North Carolina Cotton Growers Co-operative Association, Raleigh, N. C., supplemental to loans obtained from the Federal Intermediate Credit Bank, Columbia, S. C.

2. A commodity loan not exceeding \$5,000,000 to the Oklahoma Cotton Growers Association, Oklahoma City, Okla., supplemental to loans from commercial banks. Of this amount the Board advanced \$495,000 on November 7.

3. Revision of the supplemental commodity loan not exceeding \$6,000,000 to the Staple Cotton Co-operative Association, Greenwood, Miss., so the Association may make loans to its grower members on the new basis.

4. Increase from \$500,000 to \$2,500,000 the maximum of a commodity loan to the North Dakota-Montana Wheat Growers Association, Grand Forks, N. D., supplementing loans from the Federal Intermediate Credit Bank, St. Paul.

The eternal triangle doesn't worry the young father half as much as the flannel one.

A CORRECTION  
In our issue of the 14th we printed a poem by J. S. Stamps, of Seymour, Iowa, "Spots on the Sunflower" and Mr. Stamps was not given credit. Mr. Stamps writes some good stuff and we hope to have some more in the future to offer our Kansas readers.

FEDERAL FARM BOARD  
The Federal Farm Board today announced approval of the following applications for supplemental commodity loans to enable the co-operative associations to make advances to their grower members in accordance with the cotton loan policy announced by the Board October 21 and the wheat loan policy announced by the Board in Chicago, October 26:

The microbe operates in the humid east and Corn Belt if the soil is not acid. It can even be introduced if the soil has first been neutralized. But in the meantime, attention will be given to encouraging and preserving Azotobacter in the alkaline wheat lands.

The Kansas scientists' discovery is that Azotobacter becomes active when nitrogen begins to get too low in alkaline wheat soil, but that when other crops are rotated with wheat, the nitrogen losses are not replaced. Not in a single instance where wheat was grown continuously had any artificial nitrogen been used on the soil under observation.

It was found that the actual quantity of nitrogen added to the soil by Azotobacter under fixed conditions is about 40 pounds to the acre annually, approximately the quantity removed

by the wheat crop. Taking 30 pounds fixed to the acre and assuming Azotobacter to be the sole source of nitrogen, the United States soil would supply 2,250,000 tons of nitrogen annually. At the present prevailing price of 20 cents a pound, this amount of fixed nitrogen is worth \$900,000,000.

But Azotobacter, after all, is a little lazy. The organism, like many humans, obtains its living at the least possible outlay of energy. The microbe will do no more than maintain nitrogen at the original level. Thus it may be expected to maintain wheat yields, but never increase them.

The advent of cheap nitrogen, produced by the addition of commercial fertilizer. The Kansas experimental station this year will begin a series of projects to ascertain whether this is possible.

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## Ladies Auxiliary NOTICE

ALL LADIES AUXILIARY DUES SHOULD BE SENT DIRECT TO THE STATE SECRETARY, MRS. CHAS. NEELEY, TOPEKA, KANS., 1825 KANSAS AVENUE. THE AUXILIARY DUES ARE \$1.00 PER YEAR IN ADVANCE. YOU KEEP 30c IN YOUR LOCAL. SEND 70c TO THE STATE SECRETARY. THEN 20c OF THIS IS SENT BACK TO YOUR COUNTY ORGANIZATION IF YOU HAVE ONE. IF YOU DO NOT HAVE ONE THE STATE WILL KEEP IT IN THE TREASURY UNTIL YOU DO ORGANIZE. THEN YOU ARE ENTITLED TO ALL THE COUNTY DUES FROM DATE OF ORGANIZATION.

### Junior Co-operators

#### MEMBERSHIP ROLL OF JUNIOR CO-OPERATORS

**ALMA**  
M. Belle Fink  
Achula M. Fink  
Erma C. Hoch  
Cleora Bates  
**AMION**  
Maxine Snodgrass  
Marthelle Snodgrass  
**ARKANSAS CITY**  
Carl Brown  
Josephine Paniel  
Emma Jane Coffey  
Helen Helgeson  
Helen E. Sutton  
Veda Sutton  
Mary Isabelle Churchbaugh  
BARNES  
Mildred Trubick  
BAXTER SPRINGS  
Bettie Irene Lowe  
Nadine Guggisberg  
Melba Poonce  
BERN  
Mary Heininger  
BELLE PLAINE  
Leland Coester  
Leland Coester  
Lucille Fitch  
Ilene Brewster  
Virginia Williams  
Lorene Williams  
Margaret Zimmerman  
Louise Zimmerman  
COLONY  
Julia Powell  
Jeanne Williams  
Wayne Selbert  
Leila Selbert  
COLLYER  
Lorine Bollig  
Albina Richner  
Angella Bollig  
Walter Bollig  
Ralph Sand  
Cletia Bruker  
Cletia Bruker  
CEDARVALE  
Alice Scott  
DELIA  
L. eta Simecka  
ERBESDEN  
Irene Fortin  
Bernadine Svoboda  
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Paul Dalton Watson  
WILKESPORT  
Dane Odo Dexter  
Laveta Dexter  
GARNETT  
Blair Watkinson  
Sarah Crowl  
HERKIMER  
Germaine Meier  
Henry Burger  
Gladya Luckenbough  
KINCAID  
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Frankie Schafer  
MENLO  
Ethlyn Grove  
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Elsie M. Long  
MICHIGAN VALLEY  
Floyd Lee  
Wilbur Lee  
MAPLE HILL  
Rufus Miller  
Jean Miller  
MCFARLAND  
Evelyn Mathis  
MORLAND  
Beata Rome  
Lillian Rome  
Helen Kildimeter  
NORTON  
Ivah Jones  
Zenith Fowler  
OTTAWA  
Mildred Nelson  
Dixie Lee Zerbe  
OSAWATOMIE  
Richard Schiefelbusch  
Max Schiefelbusch  
Nadine Prescott  
OGALLA  
Mildred Rogers  
Naomi Jean Rogers  
Hellen Hillman  
ERMA  
Esther Sims  
Chifford Sims  
OVERBROOK  
Duane Brecheson  
Elvitha Hoffman  
PERRY  
Eldha Beusman  
PLEASANTON  
Isabel Johnson  
JULIA  
Julia Richmiller  
Mathilda Reidel  
QUINTER  
Melvin Inelos  
Cecil Phelps  
Mildred Francis  
RUSH CENTER  
Helen Buz  
Beata Rome  
Lillian Rome  
Helen Richmiller  
RANSOM  
Phyllis Turner  
ROSSVILLE  
Georgiana Olejnik  
ST. PETER  
Mollie Reidel  
Margaret Knoll  
SCOTT CITY  
Junior Rudolph  
Kathleen Rudolph  
SALINA  
Paul Huff  
SPRING HILL  
Ralph Wedd  
Erma S. Hoch  
ST. PAUL  
Margaret McGowan  
PILKIN  
Dorothy Kratsinger  
Nadine E. Neidenthal  
UTICA  
Marie Newton  
ULYSSES  
Gladys M. Collins  
VASSAR  
Elizabeth Brown  
WAKENBURY  
Hilda Helen Fabianus  
HELVIG  
Ned Corley  
WESTPHALIA  
WAMEGO  
Esther Mathias  
Adeline Miller  
WHITE CITY  
Lorena Andes  
WINDOM  
Autumn Andes  
WELLS  
Elizabeth White  
WATERVILLE  
Glen Travelate

#### HOW TO BECOME A MEMBER OF THIS DEPARTMENT.

Any child between the ages of six and sixteen whose father is a member in good standing of the Farmers' Union who writes a letter for publication can be a member of this department, and is entitled to a pin. In order to receive a book, the child must signify his intentions to study the lessons, and send them in. We cannot send out books to those who do not intend to send in their lessons.

The address to which all Juniors should send their letters is:  
AUNT PATIENCE,  
In care of the KANSAS UNION FARMER, Salina, Kansas.

#### JUNIOR CO-OPERATORS

Dear Juniors:  
Well here I am at home again. Have spent a week in Omaha, Nebraska attending the National Meeting of the Farmers Union. Had a fine time. It was an inspiration, indeed to sit in a meeting with representatives from many other states, and help work out a plan that is uniform for all the Farmers Union Juniors all over the United States. Can you see how nice it will be, when you are reading your Junior page and studying your Junior Lesson, that you can think of other Juniors in other states and know that they are all studying the same lesson as you are. That one thing gave me a great deal of enthusiasm, and I came home with a determination to give you more time than I had ever given before.  
Many kind things were said about what we are doing, and although our method seems quite crude to us, there is no other state that has gone any farther than we have. Iowa has their Junior Locals, but they do not have the department in their paper, and the lessons that we do have. South Dakota has the department in their paper, but they do not have the lessons, or the Juniors locals. So you see we are not behind, by any means.  
I have a great stack of letters from Juniors, on my desk, that I have not had time yet today, and another reason is that there would not have been room in the paper for them any how, as you will see after looking over your paper carefully. But next week we will have them all, and I hope there are several applications for material for Junior L-cals, I will not be

real happy until we get to work in that line. Most close for this time,  
Love,  
Aunt Patience.

Colony, Kans., Nov. 14, 1929.

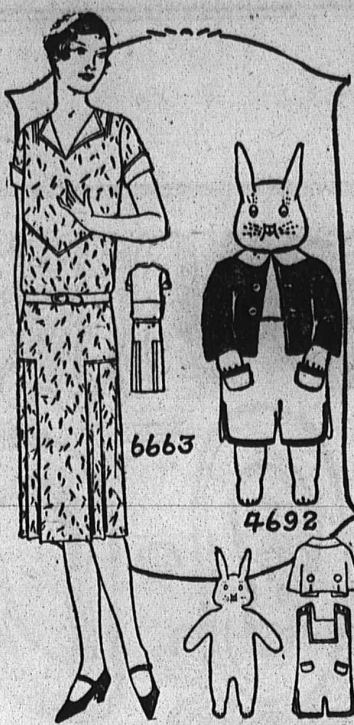
Dear Aunt Patience:  
Mamma has been reading the Juniors' letters to me, I would like to be a member.

My papa is a member of local 2064 and mamma a charter member of the first auxiliary organized in Kansas. Joanne Williams is my cousin. We are both in the 4th grade at school. We have 32 pupils in our school. I must close for this letter may find its way to the waste basket.  
Yours truly,  
Vyson Barrett.

St. Paul, Kansas  
Nov. 14, 1929.

Dear Aunt Patience:  
I thought I would write a few lines as I am not busy. I got my lessons ready to send in. They sure have easy lessons in the Farmers Union paper. I didn't get to go to the Farmers Union convention because there are small pox and things going around. I hope you saw my dad there. I hope the lessons are easy like that next time. We had examinations last Thursday and Friday and some were easy and some were hard. Well Aunt Patience, I guess I will have to close for this time. Tell some of the other girls to write to me. Well I guess I will close.  
Your niece,  
Margaret McGowan.  
Enterprise, Kansas  
Nov. 14, 1929

Dear Aunt Patience:



6663 4692

6663. Ladies' Morning Frock. Cut in 5 sizes: 34, 36, 38, 40, and 42 inches bust measure. A complete skirt for husband. Specialists home and abroad failed. Nothing to sell. All letters answered. Mrs. Geo. Dempster, Apt. 24, 6300 Lafayette Blvd., West Detroit, Mich.

TRAPPERS—10c brings my complete recent formula. Catalogue Free. E. Guy, 2535 Deaver, Kansas City, Mo.

#### WANTED

WE WANT—a few strictly high grade (not high pressure) men who can present a thoroughly well-earned proposition to farmers and business men. Nothing to sell. To right men, we will pay a satisfactory salary and expenses. Give full information and references. Farmers Union Co-Operative Royalty company of Kansas Room 202 Farmers Union Bldg., Salina, Kansas.

WANTED—Hear from owner having good farm for sale. Dress at, particulars, John Black Chippewa Falls, Wisconsin.

#### FUR HIDES WOOL

Pay Kansas City Quotations on Hides. J. E. GREEN FUR CO. Topeka, Kans. 301 East First St.

found to be good. Inspector Arthur Joy, who superintends East Arctic policing, found the cache on Dealey Island.

IT'S NONE TOO EARLY to think about holiday confections. One which is particularly delicious uses canned pineapple in the candy. To make it, boil two cups of sugar, two cups of butter and one-fourth cup of butter, not stirring to the soft ball stage, 238 degrees F. Add one teaspoon lemon juice, and color a pale green with vegetable coloring. Cool, and beat very stiff. Add one-half cup of crushed pineapple, four tablespoons of chopped maraschino cherries and four tablespoons of mint cherries. The fruit should be very well drained. Drop by small spoonfuls on a greased sheet. It is very important to have the pineapple and cherries drained dry before adding them to the candy.

CANNED MACKEREL has not been on the market for very long, but already its delicious flavor has made it popular. Mackerel is put up in the same manner as is salmon, and recently fillets of mackerel have been put up in oval pound cans in tomato sauce. In addition to being so good, mackerel is one of our least expensive canned fishes.

I would like to join your club. My father belongs to the Farmers Union. I am fourteen years old and in the seventh grade. I live two miles from school. For pets I have a black dog and a black cat and grey and white cat. I have seven sisters. Please send me a book and a pin. Yours truly, Albert Forslund.

Care of E. O. Forslund.

#### SPECIALIST SUGGESTS THANKSGIVING MENUS

Thanksgiving is one of the stay-at-home holidays. Mother should remember this in planning the Thanksgiving dinner so that she will not only have time to visit with the family but not be too tired to enjoy the family group, after the dinner is over, points out Mary A. Dolve, extension specialist in foods and nutrition at South Dakota State College.

Appropriate yet simple table decorations help to strengthen the holiday spirit in a pleasant way. Bittersweet placed in a basket or a small maiden-hair fern or a bowl of fruit and nuts may serve as centerpiece. Here is a choice of three simple but tasty Thanksgiving dinners suggested by Miss Dolve:

Fruit Cocktail  
Roast Turkey  
Sweet Potatoes  
Cranberry Jelly  
Creamed Onions  
Perfection Salad  
Pumpkin Pie  
Nuts and Raisins

Soup  
Dressing  
Gravy  
Roast Chicken  
Mashed Potatoes  
Cranberry Sauce  
Creamed Carrots and Peas  
Apple and Cabbage Salad  
Mince Pie  
Nuts and Raisins

Roast Duck or Goose  
Dressing  
Mashed Potatoes  
Apple Sauce  
Pineapple Salad  
Ice Cream  
Nuts and Raisins

In place of the ordinary cranberry jelly or sauce used as a relish with the turkey, try this one: Run the raw cranberries through a food chopper. To a cup of cranberry pulp add 1 cup of sugar. Mix well and let stand one or two days in a cool place before serving.

Of all the pies, pumpkin pie is the most popular for Thanksgiving. This is a favorite recipe. It makes a fluffy, flavormore, and spicy pie.

2 cups pumpkin (freshly cooked or canned)

3 eggs

1 cup brown sugar

1-4 tsp. salt

1 tsp. ginger

1 tsp. cinnamon

1-4 tsp. cloves

1-4 tsp. allspice

1-2 tsp. nutmeg

2 cups scalded milk.

Combine with pumpkin, egg yolks and brown sugar. Mix all spices together and add to pumpkin mixture. Then add scalded milk. Next fold in stiffly beaten whites of eggs and pour into a pastry lined pie plate. Bake for 10 minutes in hot oven (450 F.) then reduce the heat to 325 F. and bake for thirty minutes.

In serving, arrange small mounds of unsweetened whipped cream on center of each piece. Drop a little honey in center of each mound of cream and serve at once.

GOOD AFTER SEVENTY FIVE YEARS

The Canadian mountd police recently discovered in Sydney, N. S., a cache of canned meat left in the Arctic seventy-seven years ago by searchers for the lost Sir John Franklin expedition. The food was tasted and

KANSAS UNION FARMER WEEKLY EXCHANGE  
If members of the Union have anything to Sell or Exchange, they should advertise it in this department. Rate: 3 cents a word per issue. Count words in heading, as "For Sale," or "Wanted to Buy," and each initial or figure in the address. Compound words count as two words. CASH MUST ACCOMPANY ORDER—TRY THIS DEPARTMENT—IT WILL PAY YOU.

#### CLASSIFIED ADVERTISING

##### FOR SALE

FOR SALE—My 4-1-2 year old coon and opossum bitch experienced in hills and watery bottoms. Sell on trial. R. R. McCUAN, BROWNVILLE, TENNESSEE.

##### MISCELLANEOUS

Dutton's File Saw \$1.00—W. H. Dutton, Box 1202, Little Rock, Arkansas.

EPILEPSY curable? Detroit lady finds complete relief for husband. Specialists home and abroad failed. Nothing to sell. All letters answered. Mrs. Geo. Dempster, Apt. 24, 6300 Lafayette Blvd., West Detroit, Mich.

TRAPPERS—10c brings my complete recent formula. Catalogue Free. E. Guy, 2535 Deaver, Kansas City, Mo.

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#### MEN OR WOMEN WANTED

We want one Farmers Union member at each town to represent us. Write today to Rex Lear, State Manager.

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Colds, Grippe, Flu, Dengue, Bilious Fever and Malaria.

It is the most speedy remedy known.

#### PILES

Rectal Disorders

Why suffer longer? My Ambulant method, so mild no loss of time except coming to my office, no hospital bills. If your case is accepted I GUARANTEE A CURE.

Write for Free Booklet

DR. J. M. GAUME

Rectal Specialist

124 North Eighth Salina, Kansas

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Don't suffer with Eczema, Dandruff, Pimples, Blemishes and other annoying skin irritations. Zemo antiseptic liquid is the safe sure way to relief. Itching often disappears overnight. Splendid for Sunburn and Poison Ivy. All druggists 35c, 60c, \$1.00.

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FOR SKIN IRRITATIONS

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before you say

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CHEESE COMPANY

25¢

—is the right price to pay for a good tooth paste—

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TOOTH PASTE

Large Tube

25¢

der and one-half teaspoon of salt. Add two well-beaten eggs, one cup of milk and three tablespoons of melted butter. Add three-fourths cup of drained, canned blueberries; mix lightly and pour into well buttered muffin tins. Bake in a hot oven, 400 degrees F., for about 25 minutes. This recipe makes about a dozen muffins.

"When I was in China I saw a woman hanging from a tree."

"Shanghai?"

"Oh, about six feet."

#### SATEEN PILLOW OR SCARF

Number 552 offers a very attractive sateen pillow. The flower basket design comes stamped in yellow on black sateen of best quality, 18 inches square, and there is also an 18 inch square furnished for the back. This design is easily embroidered in the old fashioned stitches, chain, button-hole, long and short, French knots, etc. The price is only 80 cents. An

assortment of yarns to work this is only 40 cents. No. 552E. Wax transfer is No. 552C at 20 cents. There is a scarf to match the pillow, and this comes stamped on both ends of a piece of black sateen 15 inches wide by 36 inches long. You will find that these two numbers work up beautifully and they are most easy to do. This is number 553 at 80 cents. Yarn for the scarf is number 553B at 40 cents.

#### NOBODY RETURNED

"You're sure one bottle will cure a cold."

"It must, sir. Nobody ever came back for a second bottle."

YES, SIR!

Joe: "That girl made an idolator out of me."

Jim: "How's that?"

Joe: "She put on cloth of gold stockings so we'd worship the golden calf!"

#### THAT'S RIGHT

Student: "What happens, sir, if the parachute fails to open?"

Tough Sarge: "You come back, sonny, and I'll give you another one."

#### For COLDS, COUGHS

Sore throat, muscular rheumatic aches & pains

AT ALL DRUGGISTS

#### MUSTEROLE

BETTER THAN A MUSTARD PLASTER

#### New Process

Make fine cream and chocolate candy without cooking. Recipe 10c coin. Materials obtained in your home town. Make your own candy at home or make in quantity and sell to stores at a profit. New Process Candy Co., 810 Campbell St., Kansas City, Mo.

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TRY INSURING IN THE COMPANY SPONSORED BY YOUR OWN ORGANIZATION

SAFE, SANE SENSIBLE SERVICE AT LOWEST POSSIBLE COST

#### FARMERS UNION MUTUAL INSURANCE COMPANIES





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He is the man who recognizes an opportunity.

He knows the danger of playing a lone hand against nature and against organized and entrenched business interests.

He joins with his fellow farmers to pool his buying power and buys in large quantities at wholesale prices.

He uses the most approved production methods, conserving his soil, diversifying his crops.

In short he believes in **organization, diversification, and co-operation.**

### Expert Advice

"The ideal situation for land owners is to pool their royalty interests. If this could be done the operators, through lease pooling and the farmers alike would benefit in the long run."—**IRVING FERRINE**, leading Mid-Continent geologist and chairman of the Oil and Gas Committee of the Oklahoma City Chamber of Commerce, in a speech before the Chamber, printed in the Oklahoma News of March 5, 1929.

**A**n opportunity is offered to 2,229 members of the Kansas Farmers' Union to pool a portion of their mineral rights in the Kansas Farmers' Union Royalty Company.

Each member of the pool multiplies his chance to strike oil by 2,229 and, while retaining half of his mineral rights for the "big gamble" for oil on his own tract, insures himself against loss if oil is not found on his farm.

It is the plan that has made the Osage Indians the richest people per capita in the world.

### We Challenge

comparison with any possible investment holding greater assurance of success and a fraction of the same possibility for large profits.

### A Tip to the Wise

Investigation costs nothing. Fill out the coupon below and mail to the address given.

**DECIDE NOW!**

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Similar Pools Now Forming in Oklahoma, Texas and New Mexico

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 Salina, Kansas.

Gentlemen:

Please send me full details of your co-operative royalty pooling plan.

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