

THE KANSAS UNION FARMER

-By John P. Fengel-

State President

Organization



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Education

Discuss Problems of Various Types Ks. Cooperatives

Officers of Well-Known Central Organizations at Manhattan April 13-14

The Cooperative Conference at Manhattan, April 13 and 14, sponsored by Kansas State College, the general farm organizations, and co-operatives, attracted from 75 to 125 persons. Cooperative creamery man-agers and their directors were preponderant, the Kansas Cooperative Creameries Association having its an-

tor of the Dairy Record, St. Paul, us. A legislator should be a man

There were three speakers at the Friday morning session: W. W. Fetrow, associate chief, cooperative research and service division, Farm Credit Administration, Washington, D. C.; Mr. Gordon, the St. Paul dairy editor, again; and Vance Ruckfor Cooperatives.

Round-Table Discussions

groups designated by their type of groups designated by their type of groups designated by their type of and demand. Rather than making groups designated by their type of and demand. Rather than making the savings down to logislate production on somicer designated by the savings down to logislate production. Four-round table conferences met don reminded that there are two groups designated by their type of cooperative or service: dairy products, livestock and wool, grain, and supply control, he would bring advertising influence and education state livestock commissioner and state livestock association, lead an especially intersected by their type of described the cooperatives as "red described the cooperatives as "red discussion blooded," bringing the savings down of the framers Union of the masses of Eastern consumers. Others states are taken upward, out of the reaching action to the masses of Eastern consumers. Others states are taken action to the masses of Eastern consumers. Others states are taken action to the masses of Eastern consumers. Others states are taken action to the masses of Eastern consumers. Others states are taken action to the masses of Eastern consumers. Others states are taken upward, out of the reaching action to the masses of Eastern consumers. Others states are taken upward, out of the reaching action to the masses of Eastern consumers. Others states are taken upward, out of the reaching action to the masses of Eastern consumers. Others states are taken upward, out of the reaching action to the masses of Eastern consumers. Others states are taken upward, out of the reaching action to the masses of Eastern consumers. Others states are taken upward, out of the reaching action to the masses of Eastern consumers. Others states are taken upward, out of the reaching action to the previous confict and adjusted with the production control and attempt to legislation row described the cooperatives as "red discussion blooded," bringing the savings down of the framers union of the framers union of the reaching action to prove that is the distribution of the previous confiction of the framers union of the reaching action to prove the finite provide mount of the previous confiction of the framers union of the framers union of the mass association, and individuals, popularly a confiction of the reaching and action to be described the cooperatives as "red dividuals," p round-table conferences.

B. Stryker, president of the Farm- to a processing tax, effective only a ers Union Live Stock Commission short period in May. Company; H. E. Witham, secretary of the Farmers Union Jobbing Association; Emil Gall, president of the Farmers Cooperative Commission Company; J. M. Zimbelman, presthe Equity Union Grain

Company:
P. A. Heibert, president of the
Marion c unty Cooperative Creamery Assoc Jon; B. W. Roepke, secreery Assoc Jon; B. W. Roepke, Kansas Cooperative Creameries association; Howard Cowerative Association; H. H. Gerstenberg, Eudora, a director of the Pure Milk Producers association of Great-

president of the Producers Commission Company; and the Midwest Wool Marketing association in the absence of W. Marshall

Ross, president.

their creameries with the provisions for a cooperative's being able to con- atives, by any means. of the new hour and wage law.

Creameries association to the National Association Local Creameries. There are 12 cooperative creameries in the Kansas organization. Officers of 1938 were all re-elected: J. S. Anderson, Oneida, president; C. G. Steele, Barnes, vicepresident; and B. W. Roepke, Linn,

secretary-treasurer. Mr. Gordon pointed to national advertising as the answer to declining dairy product consumption. He said that consumers are being taught to change their food habits by salesmen of other products, and warned that dairymen must get on their toes to retain a stable market for their products. The use of kitchen substitutes for dairy products, and also lard, was more serious than of the substitution of oleomargarine for

butter on the dining table. A declining birth rate in America is of direct significance to dairymen, he said, because children are the biggest consumers of dairy pro-He cited population statistics from 16 to 44 in the year 1810 there overhead expenses, he warned, and were 976 children under five years especially locate economies in proof age; in 1820 there were 928 such curing cream by truck. children; in 1850 there were 690; and

in 1934 there were 350.

Fruit Growers Exchange in enlarging sales of oranges, and of a pineing sales of oranges oranges. opened a new market in an advertising splurge to move a supply of advised.

prosperity for a particular group. Good leadership is a great need by our farm organizations, by our coand in our government, he advised. He emphasized his own belief in democracy, and reflected briefly on patriotism of the World War days. But he added, "Maybe we are not fit to govern ourselves as long as we find men in legislature who 'give patronage,' and men tionary in their progress."

Vance Rucker Spea jobs with promises to their constitu-

SAVINGS OF \$11,216.80

Co-operation

Jobbing Association Mails Out 1937 Patronage Checks

One outstanding Association received savings in the amount of \$11,216.80 as its prorata share of the 1937 patronage divi-dends which are being distributed at this time, reports H. E. With-am, general manager of the Farmers Union Jobbing Association, Kansas City, the big Farmers Union terminal grain sales

"Seems like there is a moral in this," Mr. Witham muses; "perhaps this is the best way to express it, 'Go thou and do likewise! It certainly pays to patron-ize your own organization!"

people will fall for. Efficiency is needed everywhere, he said, and he defined an expert as an ordinary man away from home. Honesty is other words, are buying grain from centage of members among their to-sitions even at this time who are in the said, and he and purchasing farm supplies for tal patrons. Organizations with 100 a position to know the extent of the failure of these so called experiments or more member-patrons do not often or more member-patrons do not often or more members own require that their members own to restore the economic balance, who over the session Friday morning.
Thursday afternoon, beginning the Conference, Dr. O. O. Wolf, state Farm Bureau president, presided.
C. C. Cogswell, master of the state Grange was the toastmaster at the banquet Thursday evening.

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Thursday afternoon, beginning the Conference, Dr. O. O. Wolf, state Farm Bureau president, presided.
Thursday afternoon, beginning the Conference, Dr. O. O. Wolf, state Hall. "These farmers' organizations with is plainly evident, according to Mr. definition of an honest man as a definition of a

who understands the problems of intends to reduce the cost of produc-

his district, Mr. Gordon agreed, but ing a crop. By being a member of a the legislator should have a level of cooperative elevator, he intends to intelligence far above average; and he should maintain his loyalty as an American above average and crop." American above any particular

group of voters.

He opposed the suggestion of a other commodity. A pegged price encourages production, and aggravates the original problem. secretary of the Wichita Bank pegged price for butter, or for any vates the original problem. Mr. Gor-

meeting. Different faculty members of Kansas State College were in
charge of arrangements for the
charge of arrangements for the charge of arrangements for the efforts of Minnesota's 700 creameries, Cooperative officials who made fund. Iowa legalized the collection talks Thursday afternoon were A. of advertising funds by a plan similar

D. C., had as his subject, "Gearing ed currently better in other coun-Cooperatives to Marketing Conditions." He noted the trend of competitors of cooperative businesses to- day cussed cooperative business expan- the

into its other operations. Kansas produces about 15 percent of the hard winter wheat of the United States. About 25 per cent when all business might be coopera-The dairy people were especially of this amount is used on the farm tively handled. "We need cooperatives interested in discussing methods of as feed; 65 percent of it is manufac-enough to keep private business hon-

> of grain to mills. Mr. Fetrow noted a trend toward tends to centralize wealth. Mr. Ruck- carry out the policies. consolidation of local elevators because of modern market conditions; especially local transportation by truck rather than wagon, as when many cooperative elevators were

established a quarter of a century ago; and he noted two advantages of consolidation: usually a better quality of management at lower cost per farmer, and a larger volume of grain, enabling more economies and greater efficienc Studies Other Types Poultry and eggs concern more

people in Kansas than any other farm products. While many thousands of farmers sell poultry and eggs, the prices are made at four central markets, Chicago, Philadelphia, New York and Boston. The logical approach for cooperatives would be to tie up with other market functions, according to Mr. Fetrow. In the dairy and creamery business, cooperatives need to reduce

The editor illustrated the power of kets, Mr. Fetrow said. Two weapons of the terminal he mentioned are advertising by reviewing the mer- of the terminal he included the matter is final.

chandising methods of the cigarette, the branch sales agencies and the matter is final.

We, who are engaged in the busiconsumption is east of the same, he of sales resistance, an utter disregard

pineapple.

Mr. Gordon spoke sharply as a disbeliever in theories that "we can legislate our way to prosperity; or spend the processor of the protect himself, this protection being loss our way to prosperity; or spend the processor of wheat the protection being loss our way to prosperity; or spend the processor of wheat the protection being loss our way to prosperity; or spend the processor of wheat the protection being loss our way to prosperity; or spend the processor of wheat the protection being loss our way to prosperity; or spend the processor of wheat the protection being loss our way to prosperity; or spend the processor of wheat the protection being loss our way to prosperity; or spend the processor of wheat the protection being loss our way to prosperity; or spend the processor of wheat the protection being loss our way to prosperity; or spend the processor of wheat the processor of the buyer.

In the processor of the buyer of the legislate our way to prosperity; or spend loaf our way to prosperity." He warned our way to prosperity. The warned our way to prosperity. The warned our way to prosperity of the danger of "pressure politics" of the danger of "pressure politics" of the danger of "pressure politics" of cooperative for a particular group.

Since the live stock industry is our farms into the small towns and cities, get excited about, Premiums have brought about through the complete may be an aburden to themselves and society, get excited about, Premiums have brought about through the complete may be an our way to prosperity. The warned our way to prosperity or spend our way to prosperity. The warned our way to prosperity or spend our way to prosperity. The warned our way to prosperity or spend our way to prosperity. The warned our way to prosperity or spend our way to prosperity or spend our way to prosperity. The warned our way to prosperity or spend the present quiet stage of wheat brought about through the complete been doing a little better particularly on White corn.

Perhaps you may think we are undered to themselves and society, get excited about, Premiums have brought about through the complete may be an our way to prosperity. The warned our way to prosperity or spend the present quiet stage of wheat the prosperity is our beautiful to the small towns and cities, get excited about, Premiums have been doing a little better particularly on White corn.

Cash price of very excited about, Premiums have been doing a little better particularly on White corn.

Cash prosperity or spend to the may be an about through the complete be increased rapidly during the last 10 broad. As proof, I tell you that 75 and therefor very existence of milli- and they want to be anyway.

> the development by cooperatives may also slow considerably. "Cooperatives are evolu-

Vance Rucker Speaks Vance Rucker, new secretary of telligent marketing.

Collect and Analyze Records of 152 Kansas Farmers Union Elevators

(Charts On Page Four)

Records of 152 Farmers Union elector of the state of the sta development of the cooperatives. Tom Hall, manager of the Service and Information department of the Farmers Union Jobbing Association, Kansas City, reported the findings of the sax City, reported the findings of the study to the Farmers Union Manastudy to the Farmers Union Manas

recent district meetings.

The records which he presented do not show definite information regarding any one Farmers Union co- average sales and average net profit, began to experiment with schemes garding any one Farmers Union cooperative elevator; rather they give a general picture of membership problems. The 152 farmers' elevators have approximately 20,000 members. They have a total of about 20,000 other

To Plan Program

Organizations with 100 or more member now to have been technically plausible, but, from a practical standpoint could not possibly meet the situation and restore an economic balance between agriculture and other possible and average net protit, began to experiment with schemes that seem now to have been technically plausible, but, from a practical standpoint could not possibly meet the situation and restore an economic balance between agriculture and other particular and other propositions.

Ten-minute talks by presidents, or operative businesses on outstanding accomplishments during the last volume to seriously, however. "Too of a cooperative elevator organization to acknowledge the experiment was a failure and join with those who are the said seriously, however. "Too of a cooperative elevator organization to acknowledge the experiment was a failure and join with those who are the said seriously, however. "Too of a cooperative elevator organization to acknowledge the experiment was a failure and join with those who are the said seriously, however. "Too of a cooperative elevator organization to acknowledge the experiment was a failure and join with those who are the said seriously, however. "Too of a cooperative elevator organization to acknowledge the experiment was a failure and join with those who are the said seriously, however. "Too of a cooperative elevator organization to acknowledge the experiment was a failure and join with those who are the said seriously, however. "Too of a cooperative elevator organization to acknowledge the experiment was a failure and join with those who are the said seriously, however. "Too of a cooperative elevator organization to acknowledge the experiment was a failure and join with those who are the said seriously accomplishment to acknowledge the experiment was a failure and join with those who are the said seriously accomplishment to acknowledge the experiment was a failure and join with those who are the said seriously accomplishment to acknowledge the experiment was a failure and join with those who are the said seriously accomplishment to acknowledge the experiment was a failure and join with those who are the said seriously accomplishment to acknowledge the experiment was a said seriously accomplishment to acknowledge the experiment was a said seriously accomplishment to acknowledge the experiment was a said seriously accomplishment to acknowledge the experiment was a said seriously accomplishment to acknowledge the experiment was a said seriously accomplis their chosen representatives, of cooperative businesses on outstanding accomplishments during the last year made up the program Thursday fetrenoon. 'The banquet speaker that evening was W. A. Gordon, editor of the Dairy Record, St. Paul, 'There is too much loose talk about in goosts. The individual farmer of our Farmers' Union elevator or a failure and join with those who are should be a member and part owner of a cooperative elevator organization of the same reason he owns the for the same reason he owns the said seriously. Association, took a prize at the spring of our Farmers' Union elevator or a failure and join with those who are a failure and join wit

> 152 associations show these facts: 63 per cent of the organizations had less than 100 members. 40 per cent of the rons (This includes both member and 47 per cent, or nearly half of these

esting discussion at the live stock tising programs, he reported. Minnemeeting. Different faculty memorate sota provided a fund of \$20,000 to be so f Kansas State College were in finance efforts toward unifying sales

ward greater integration, and dis- Mr. Rucker gave figures illustrating present wealth maladjustment. Using the figure, 100, to show the "Farmers in cooperatives should total amount of wealth and, again, take over as many services as ef-ficiency will merit," he advised. Il-would have \$59; a second man would lustrating with the commodity, cot- have \$9; 22 people would have \$1.21 ton, he analyzed the cotton industry each; and 76 would have 7 cents each into ginning, warehousing, compressing, and oil mills. An integrated industry, in competition with a cotton top wealth-holder to double all the ginning cooperative, can switch its rest; the top man still would have income making source from ginning as much wealth as the second wealth-

iest. Keep Healthy Competition

increasing national consumption of tured by Kansas flour mills into est, and we need the others to keep butter, following the suggestions of flour; and the remaining 10 per cent the cooperatives on their toes," he the St. Paul dairy editor, and of is shipped farther away, for export, gave as his opinion. But he did not analyzing the problems envolved for etc. He emphasized the advantages lessen the importance of the cooper-

and retunds, the cooperative distributes wealth; the stock company paygrain to mills.

Mr. Fetrow noted a trend toward

in some part of the live stock and

sider also, the influence on farm in-

for bargaining power and the weak-

When Right Prevails

and analyzed, resulting with some important conclusions toward future bers at the time the records were

gerial Association in the series of patron of the organization but not ments in the past which have failed to remedy the situation, bad as it was a member. Organizations with 100 or more ten years ago, it is a much worse

Heads of the chief farmers' organizations acted as chairmen of the sessions. John P. Fengel, state Farmers Union president, presided over the session Friday morning an expert as an ordinary over the session Friday morning the session of the session of the session of the chief farmers' organizations acted as chairmen of the session of the chief farmers' organizations acted as chairmen of the session. The defined a politician as a man ordinary of the session of the chief farmers' organizations with 100 or more farmers business organizations, in other words, are buying grain from and purchasing farm supplies for the session. The defined a politician as a man ordinary of the session. The defined a politician as a man ordinary of the session. The defined a politician as a man ordinary organizations with 100 or more farmers business organizations, in other words, are buying grain from and purchasing farm supplies for the chief farmers' organizations with 100 or more farmers business organizations organizations with 100 or more farmers business organizations. The defined a politician as a man organization or the session. The defined a politician as a man organization organizat

business in my community, under average conditions, to permit our organization to operate as a marketing and purchasing association at a low cost per bushel of grain or per dollar of merchan-

"If this question can be answered or repudiated, unless the producers 'YES', and it can in nearly all cases, of new wealth can secure their fair then it is possible for you to have a share of the national income that (Continued on page 4 second col.)

marketing program as fundamental advertising possibilities are economilities itself to be a boomerang, when we as their plowshare. fund. Iowa legalized the collection of advertising funds by a plan similar to a processing tax, effective only a short period in May.

Fetrow Discusses Expansion

Mr. Fetrow, economist of the Farm Credit Administration, Washington, D. C., had as his subject, "Gearing of advertising funds by a plan similar to a processing tax, effective only a surplus than a value basis," Mr. Rucker said. "This policy is unsound and uneconomical. Actual production is wealth, not price." He continued to show how a continual concentration of wealth leads to the ism's, illustration, which we can not do, since our production. The production of wealth leads to the ism's, illustration, with the advertising has an educational purpose, but the effect in ucational purpose, and the ucational purpose, and the ucational purpose, and ucational p

have been spent in another field en- for what we buy and sell what we of the Farmers Union Jobbing Asso tirely.

His Hope in Science

below, and survive.

Need Home Market

Cannot Compromise Equality

products finding a way into Ford au-

on a three-legged milk stool?" Mr. one particular shipment. Mr. Rucker does not look to a day Rucker asked. "It's the one that isn't

authority only at a board meeting, he continued in explanation of manage-

Income and Livestock Following is the 10-minute talk made by A. B. Stryker, president

Orderly marketing is the goal which our cooperative sales agencies have of the Farmers Union Live Stock Commission Company, which has that method, gentlemen, which directs have not solved the problem. houses at Kansas City, Parsons, a product into channels which will have not restored employment; they and Wichita, speaking April 13 at give the owner equal opportunity with have not abated the loss of farms and the Cooperative Conference, Man-

local organization, were well on their meat business? Consider the magni- way toward reaching this goal, when buyers conceived the idea of direct tude of the part of our industry. Conpurchases and through the attraction of a meager saving influenced many short-sighted producers. It is true a come if the price of all live stock could be raised but one-half cent per marketing menace to the terminal agencies is tending to make the latter points only important local markets, Mr. Fetrow said. Two weapons of the terminal he mentioned are the branch sales agencies and the graded stock shipping points.

Should therefor be given thought and attention by every producer, whether agencies is tending to make the lattention by every producer, whether agencies is tending to make the lattention by every producer, whether he handles one head or thousands. The channels or methods of marketing menace to the terminal he mentioned are the branch sales agencies and the graded stock shipping points.

Should therefor be given thought and attention by every producer, whether agencies is tending to make the lattention by every producer, whether agencies is tending to make the lattention by every producer, whether agencies is tending to make the lattention by every producer, whether agencies is tending to make the lattention by every producer, whether agencies is tending to make the lattention by every producer, whether agencies is tending to make the lattention by every producer, whether agencies is tending to make the lattention by every producer, whether agencies and the producer agencies is tending to make the lattention by every producer, whether agencies are the form agencies is tending to make the lattention by every producer, whether agencies is the trucker cannot be blamed for the trucker cannot be blamed

producer for a long time plan? Just American market the best market in this—the elimination of price-basing markets and a complete break-down now idle in industry and through the recently but a ground look. ly marketing. What do they offer the ity Act for the farmer, making the producer for a long time plan? Just American market the best market in Weather for the new crop markets and a complete break-down now idle in industry and through the recently but a crop of around 120 bumarkets and a complete break-down of bargaining power, for in my opin-down, if these methods continue to grow processors will surely apportion terprocessors will surely apportion the state of the fam-private estimates or Government figures and three operations of this act, by claiming that they are agriculturations and corporations and corporations of the state of the fam-processors will surely apportion terprocessors will surely apportion the state of the fam-processors will surely apportion the state of the state of

Since the live stock industry is our farms into the small towns and cities, few days but certainly nothing to act. years. With margins narrowing in the purchasing field, as cooperatives have forced them also in marketing, the development by cooperatives may be cooperative to the development by cooperatives may be cooperative. which will save our major markets There is nothing unreasonable or disthing handled on our market. Packers are establishing their repre- and give the producer a sound mark- honest about the declaration of "equal circumscribed sentatives at every small community eting program. This must be done, right for all and special privileges

PLAN SPRING MEETING Farmers Union Managerial Association

to Salina, May 16 Arrangements are going ahead for the annual spring meeting in Salina, May 16, of the Farmers Union Managerial Association. No program or outline of discussion topics has yet been announced, however. C. B. Thowe Nothing but confusion prevails in manager of the Farmers Union store

the minds of our farmers as to what at Alma, is president of the association, and T. C. Belden, head of the merchandise department of the Farmers Union Jobbing Association, Kansas City, is secretary. The yearly election of officers will be held at this meeting as well as the

Farmers Union convention. A good attendance is anticipated. It is hoped that many directors of American farm home," writes John Farmers Union cooperatives will at-Vesecky, president of the National tend as well as their managers. Salina Farmers Union, in the current Nais centrally located; there are good highways in every direction and many bus and train schedules into the city; an interesting and worth-while pro-

Round-Table Discussions Last year the Association sponsored a picture contest to encourage lo-

gram of speeches and conferences is

cal managers to take photographs of their Farmers Union businesses, and ed Cost of Production bill, S-570, is cal managers to take photographs of cooperative to make a business dis- also expected to come before the Senplay. Nothing of this kind has been also expected to come before the ate for vote during the week.

At the present time bearing the present time b bringing of pictures to the meeting being held in the different committees

agriculture and all other industries, but will also go a long way in the soing fewer speeches and more roundution of the unemployment and relief problems that must under existtable discussions by the managers, ing circumstances be financed by the themselves, on practical, everyday worked out, perhaps, by different while in Washington, expect to take collection of taxes and the issue of problems with their best solutions as bonds that bear interest and finally must be paid, readjusted, scaled down managers.

LEGISLATIVE FUND TO \$192.60

will permit them to purchase the products of labor and industry, with-Contributions Come From Locals, Associations and Individuals out being subsidized through pay-The Special Legislative fund grows

QUIET GRAIN MARKET War Talk Has No Great Influence

On Prices cheese which tended to replace butter on sandwiches, with the advertistier of algorithms with a market letter on sandwiches, with the advertistier of algorithms with a market letter on sandwiches, with the advertistic of algorithms with a market letter of algor ter on sandwiches, with the advertises.

To show conditions as they are today in the United States, however, Mr. Rucker gave figures illustrating and the prices we must pay for the things we must buy are above the world level of prices. Since American price ican prices are higher, how can we pay the domestic or American price pay the domestic or American price in other countries.

Neutrality Legislation

"Also in Washington is the hearing seems that this omission has certained the things we must buy are above the world level of prices. Since American price ican prices are higher, how can we pay the domestic or American price pay the domestic or American price in the things we must buy are above the world level of prices. Since American price ican prices are higher, how can we pay the domestic or American price ican prices are higher. The principal ones discussed are those ican prices are higher than the domestic or American price ican prices are higher. The principal ones discussed are those ican prices are higher than the domestic or American price ican price i produce at the world price level or clation, Kansas City. The letter contimues as follows:

> consummated sales of surplus wheat principal powers of Europe would country, to pay for them in cash uptomobiles in a year. He mentioned abroad, all of which has been sub- start fighting, he would be able to on purchasing, and transport them in the new eight million dollar plant sidized by the Farm Surplus Combeing built by duPont in which fabmodity Corporation, for the differrics competitive with wool, rayon ence between prices for wheat based and, of course, we know that is what and cotton will be manufactured from upon Liverpool and the present prices interests all of you more than any and could will be maintained from milk.
>
> "Which log is the most important of the most im "Which leg is the most important situation with specific reference to are advanced both as to why there one particular snipment.
>
> "A German ship, the S. S. Donau, inevitable. Possibilities of war have embargo on war materials in force there!" This question was used to is now on the high seas for Bremen seemed to exert a-greater influence bring out three requisites of a suc- with a cargo of American wheat. It on the securities market than that of cessful cooperative business: financing, good management, and an informed membership.
>
> A director of a cooperative has and, Oregon, whence the Donau declining tendency because though a director of a cooperative has parted last week, at a time when at troubles abroad were not taking place.

> > taxes: And it by taxes, who is going two a bushel in the wheat market is, mestic consumption of dairy and othtwo classes of people paying taxes of course, caused by war fears. Howthat can not pass those taxes on to ever, a few years past such fears cotton and wheat to foreign markets. some one else to pay, and these two would have been responsible for senclasses are the farmers and the wage sational upturns before war actually

earners, who after all are the only came. This demonstrates the extreme indifference of the speculative mind indifference of the speculative mind terest to our farmers is the move to and pocketbook. Personally, we would consolidate all governmental relief Now let us think and be sober. The rather be long than short right now, of their origin. Orderly marketing is experiments of the past ten years but are not a bit bullish on wheat

As far as cash wheat is concerned, the purchaser to dictate price, that homes to the morgagors, or restored there has been little change in prem-You are all aware of the part the income from the sale of live stock plays in the agricultural industry. The money derived from the sale of live animals represents the greatest single income of the industry. And do you know that it is estimated that one of every six persons is engaged in some part of the live stock and ing power in the hands of prospect- these high protein premiums are ing power in the names or prospective customers who happened to be farmers and industrial workers.

Had the planners for our economic recovery adopted practical methods and applied them to the problem of the farm by protein in his card better protein—this to come about the open that the open about the farm by protein in his card better protein—this to come about the open the open that the protein is to the wages and Hour law which is of 14.00 per cent to the wages and Hour law which would exempt from the operations of

sales has no connection with order- enactment of an Agricultural Equal- as these more liberal offerings ac-

tion that has been forced off their show just a little firmness the last be exempt from the operations of the

There can be no experimentation other hand grain sorghums have with an Equality for the farmer, shown the biggest advance of any-

Mrs. George Bicknell, formerly of by conditions continually changing, sale which springs up Iowa packers which restrict their progress," he are purchasing cattle at community advised "Connectives are every small community enting program. This must be done, right for an and special privileges and Osborne, is at St. Lukes hospital, Cooperative sales agencies, given for none." Just take away the special Osborne, is at St. Lukes hospital, Kansas City, Mo., recovering from an sufficient volume, can and will atare purchasing cattle at community sales in Texas. What is their objective? It is plain to me, the complete break-down of any semblance of intelligent marketing.

Sufficient volume, can and will attribute and will attribute and will attribute and will attribute and opportunities, appendicitis operation. Mr. Bicknell is manager of the oil department of with peace, prosperity, and happiness. Some of our farmers seem to be ketting program which will work to the advantage of the majority.

Sufficient volume, can and will attribute and will attribute and will attribute and opportunities, appendicitis operation. Mr. Bicknell is manager of the oil department of with peace, prosperity, and happiness. Some of our farmers seem to be ketting program which will work to the advantage of the majority.

(Continued on page 4 fifth col.)

Farm Legislation In Nat'l. Focus Thru This Week

Nat'l Pres. Vesecky Discusses Other Bills of General Farm Interest

"We expect to work out legislation especially for cotton, wheat and dairy interests, based upon prices which will assure the farmers a fair share selection of a delegate to the state of the national income with the least possible amount of governmental regulation and full protection for the tional Union Farmer.

Congress is in such a muddle this year that it may be hard to get any real constructive legislation passed at this session, he continues.

The Frazier Bill During the week of April 17 it is expected that the House Committee on Agriculture will ballot on the com-

At the present time hearings are on several measures of importance to farmers. The S-2009 Railroad measure, the Wheeler-Truman bill, which is now being discussed before the Interstate Commerce Committee of the Senate, would practically re-write the entire Interstate Commerce Act. Some sections of this bill, Mr. Vesecky is told, would be very detrimental to the best interests, not only of the farmers, but of the country as a whole if enacted into law. The representatives of the Farmers Union an active part in the hearings on

this legislation.

While in Minnesota recently Mr.

Vesecky, National directors Emil Loriks and George Nelson attended a conference of wheat growers which was working on the final details of proposed legislation for wheat. As a

Total to date\$192.60 Paul, and Mr. esecky, and such other state Farmers Union officials as will find it possible to go, will meet in Washington the latter part of this week to push forward the legislation agreed upon by the Farmers Union and associated organiza-"It has been several weeks since tions in the several conferences held

Neutrality Legislation present neutrality act by making it I find from releases from the De- If one could forecast correctly the necessary for foreign nations, if they res indicating the amount of farm partment of Agriculture that we have future to determine whether the four are to buy any war supplies in this

"The other proposition would give the President, with the concurrence of Congress, the right to decide which of war, or undeclared war, and would will not be a war and why war is then permit the President to put the against the aggressor nations.

has been worked upon by a coalition of Middle West senators, cotton repof the new hour and wage law.

It was voted by the Kansas Coop
It was vo provide besides parity payments on er products and the exportation of

A Relief Agencies Bill "Another move of considerable inagencies into one department of National Welfare. This consolidation WPA, PWA, NYA, and CCC into one department, so that all welfare work of the government would be handled

that law the processors of many, if not all, farm products. While personally I am convinced that the law ulations under the law should be interpreted so as to make sure that farm cooperatives and farmers themselves who are operating family-sized farms would not be their operations by the application shels for Kansas is all that either and other processors of farm prod-

our bona fide farm cooperatives and

family sized farms," ance Company, Salina, reached its

The Kansas Union Farmer

Rex H. Troutman Edito Published the first and third Thursday of each month at Salina, Kansas by THE KANSAS BRANCH of the FARMERS EDUCATIONAL & COOPERA-TIVE UNION, 119 South Seventh Street, Salina, Kansas.

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Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Sen. in the news and thereby help to make your official organ a success.

When change of address is ordered, give old as well as new address, and R. F. D.

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KANSAS FARMERS UNION-Salina Kansas, Room 215, Farmers Union Insurance Co. Building.

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SALINA, KANSAS, THURSDAY, APRIL 20, 1939

A Farm Subsidy System?

The Manhattan Conference

The Cooperative Conference at Manhattan, April 13-14, should have organization! had a better attendance. It is good that men from different types of cooperatives get together occasionally. The cooperative principles of business iness, or any particular line of business, using them. It is good that men from different farm organizations meet together in discussion of the completely over the writer's head and outstretched hands:

"Eventually farmers, farm organi-"
"Eventually farmers, farmers tions meet together in discussion of a program each one is wholeheartedly for, development of farm cooper-New slants on the business

future become opened with Of course many conclusions from discussions remain debatable, but that is probably as it should be. The

conference proves itself worth-while based upon increasing the income of if the debates reach a sounder level, the land operator without attempting with better informed debaters. In to influence his practice other than differences, the conference signifies by encouraging proper use of land that problems of practical interest and efficiency in production. The Kansas creamery people decided it adviseable to affiliate with fertility and retention of the produc-

which includes maintenance of a national creamery association, a tive capacity of the land should be procedure that has been followed of cooperatives. The same people of surplus from commercial crops, of cooperatives. The same people study the possibilities of advertising to unmarked consumption channels.

In same people of study the possibilities of advertising largely produced by the crop farm-the strengthening of the cooperative largely produced by the crop farm-the strengthening of the cooperative largely produced by the crop farm-the strengthening of the cooperative largely produced by the crop farm-the strengthening of the cooperative largely produced by the crop farm-the strengthening of the cooperative largely produced by the crop farm-the strengthening of the cooperative largely produced by the crop farm-the strengthening of the cooperative largely produced by the crop farm-the strengthening of the cooperative largely produced by the crop farm-the strengthening of the cooperative largely produced by the crop farm-the strengthening of the cooperative largely produced by the crop farm-the strengthening of the cooperative largely produced by the crop farm-the strengthening of the cooperative largely produced by the crop farm-the strengthening of the cooperative largely produced by the crop farm-the strengthening of the cooperative largely produced by the crop farm-the strengthening of the cooperative largely produced by the crop farm-the strengthening largely produced by the crop farm-the This is not a new thing in cooper- prices to a level which would permit to unmarked consumption channels. ative marketing, but the dairy cooperatives are a much broader business aid from outside sources." than most cooperatives which have used advertising to advantage. It the farmer with bad farming methcame to blows with producers in tural program. We harbor a guess Florida. Expansion policies? Credit we resent it! procedure? Pricing problems? Competition between cooperatives? Mempractices? Ideas or common problems He must buy his consumer and supcan be exchanged for everyone's gain, ply goods on a national, protected

the farmer a fair parity income. calendar date, however, is the annual spring meeting of the Farmers Union Managerial Association, May About Sun-Spots and Such 16, at Salina. Far more important than harmony meetings of different types of copoeratives are these Managerial meetings of our own. Though worked out, and in a more practical fashion at a Farmers Union conference where men are better acquainted with one another, are working in similar set-ups, and whose cooperatives are or have been cradled in the same parent farm organization.

The Italian astronomer was the first to adapt it to Gallieo was the first to adapt it to Gallieo was the first to adapt it to getter and give the public the low-getter and give the public the l the same parent farm organization.

place to new and unusual experiences in the long-born life of one farmer who attended the recent Cooperative sun-spots. We noticed him as he choose his meat, locate the water faucets and glasses, and after eating borhoods; and too, the parent farm to forsake the uninviting tray to a organization should wax influential special elevator lowering it into the where its child, a cooperative busmysteries of modern basement dishiness association, has developed, washings. But he was doomed to R. H. T. But he was doomed to disappointment on reaching the cashier's pen. No, the charges were very reasonable. But the cashier pertly lifted her chin and advised

"parity" has less meaning than the older term. For some reason this reminds us of the old New Hampshire minister who offered a cure for with me over to their meetings and Mr. and Mrs. Tribbey went along the D. shire minister who offered a cure for with me over to their meeting. swearing. He suggested swearing can be stopped by replacing the cuss an outlet for feelings and ideas can enjoy so much. I was a guest over Constitution Hall, it gave her an open be effected with a compromise on night of Mr. and Mrs. A. W. Oldham air audience of 75,000 and a nationtheir outward soundings. Farmers and enjoyed the hospitality of their wide hook-up—just an American psy-

ers' needs. I am wanting to go back there for a series of meetings soon and help George develop some of his

olans for the future. On Tuesday evening we were at lackney and although the weather man promised rain, and in fact we receiving some rain, we had a good attendance and a splendid meetng. I enjoyed meeting so many of the like G. A. Beach, one of the old time Hackney Harmony Hounds; Uncle Henry Gottlob and Mrs. Gottlob; Brother F. S. Abel, president of the Cowley County Farmers Union; F. L. gestion, the meeting adopted the Brother F. S. Abel, president of the Cowley County Farmers Union; F. L. Haverstock of Kellogg, and the Tribe lowing resolution: eys from Kellogg. We all enjoyed

covering a good many years.

From there we attended the meet-From there we attended the meeting of the Kellogg Local on Wednesday evening and although the roads culture to an economic equality were so very muddy, we had a splen-did crowd with a wonderful group of farm as the ideal business unit. folks, with two outstanding young "Therefore, we ask for legislation men at the head of the Kellogg Local. restoring economic balance between This Local is going places and doing things and Brother Tribbey is a real leader, who is going to be heard from in the years to come in Farmers Unfarmer with the family-sized farm

To Douglas County

Cargey Local in Douglas County for Wilson W. Hahn. made a long time ago, so, I went over there by bus and went to the meeting with some real old-time Farmers Un real live Local too.

One of the very pleasant experiencance of the father and mother of our vice president, Norman Flora of Ouinter and found this work work with the is a very loyal leader of our state Quinter and found this was Norman's old home community and this was the school he attended when he was asking me a lot of questions about the crop prospects around Quinter and Norman's family in general and while I was supposed to most them. while I was surprised to meet them, enjoyed the visit very much and as guest of Cargey Local.

For Friday evening again in Cow-ey County at Bethel Local where Brother Gene Brant is president, we had a splendid meeting, which was also well attended and a very unique program was rendered.

Outstanding was the song service, where we all sang "America the Beautiful," and "Carry Me Back to cannot get cost of production with-out outlet! Nor with it, without farm Old Virginia" and a reading by Mrs. Clark entitled "Junior" with an enore number.

After the program committee had inished we had a splendid meeting. It isn't for a country editor to The most commendable feature of the question the omniscience of the re-Cowley County meetings which apnowned Kansas City Star. But here pealed to me was the type of our mem. "Eventually farmers, farm organizations and Congress must realize that efforts to control production meetings are all family meetings, that efforts to control production, with social features that are entertainwith social features that are entertaint acreages, marketing and prices are ing and instructive, and a splendid futile. If farmers, due to conditions over which they have no control and over which they have no control and over you go. Well, I enjoyed the where you go. Well, I enjoyed the where you go. Well, I enjoyed the eat.

I attended the Cooperative Conferconnection with Agricultural College "A sound agricultural program soil at Manhattan.

being made to strengthen our cooperprocedure that has been followed adopted. It would result in the active by bringing them together for citation, Naughty Rover, Uvonne with various success by other types elimination of a sufficient volume a joint discussion on subjects to the Rickson;

was not as good as it should have tions, Enoch Everson; Somehow it appears to incriminate been and the time entirely too short used advertising to advantage. It the farmer bad farming methy for us to consider properly and dis-will be remembered that even in or-ods; and to suggest that sound farmanges the California producers nearly ing precludes the need of an agricul- cuss ways and means whereby the Center Hill mixed quartette. stabilized, standardized and their programs, that are at this time conflict-

ing, to be coordinated. The farmer must sell his products It is my judgment that this conferon the open, international market. ence should be continued for an en-tire week at Manhattan and possibly on be exchanged for everyone's gain, and no one's loss.

Of more immediate interest at this loss.

Division on a national, protected the week at Mannatian and possibly there should be district meetings held in advance of the annual meeting, so a lot of the problems could be workattendance might be had, since manigers and boards of directors could

attend without so much travel.

By W. P. Lambertson

Committee. None of the Members

The D. A. R. will not care so much

A sun-spot is a dark spot appearing on the sun within 35 degrees of the drove over to St. Joseph, Mo., for a meeting of the Farmers Union Live Stock Commission Company board. equator. There are entirely too many communities without the Farmideas may be picked up in general discussions, it is far more likely that discussions, it is far more likely that

Galileo was the first to adapt it to patronize our own competitive markastronomical use. With a 32-power ets with everything we sell in the way instrument he showed the Milky Way of live stock, selling them through The Kansas State cafeteria gave to be a collection of stars, and dis- our own Live Stock Commission Comcovered the moons of Jupiter, the

rings of Saturn and the existence of Just as Galileo looked further, and evidenced his interest and satisfac-tion to juggle his individual tray, ers Union organization enter into Don't forget our Don't forget our markets at Kan-sas City, Wichita and Parsons, either. new, but near and encircled neigh-THE CLOAK ROOM

TRAVELOGUE By John P. Fengel

that toothpicks were not available. We overheard the disgruntled patron ask if all the college kids wore store teeth! Funny, how a good impression can be suddenly dashed to the ground.

The first week in April has been another busy week for me. I left home on Monday morning and drove into Wichita for a visit with our Mr. Alkire at the Stock Yards and from ground.

Little Matter a Name

Our attention is called now and that the Farmers Union calls from that the Farmers Content on the way down from Wichita I stopped in at Udall and visited awhile with Mr. A. F. Baker, who is now an anager at Udall and made inquiry has less meaning than the light of the committee.

The first week, in April has been another busy week for me. I left home on Monday morning and drove another busy week for me. I left home on Monday morning and drove another busy week for me. I left home on Monday morning and drove another busy week for me. I left home on Monday morning and drove another busy week for me. I left home on Monday morning and drove another busy week for me. I left home on Monday morning and drove another busy week for me. I left home on Monday morning and drove into borrow money to pay tax, imposed on an inflated basis.

Me gave Japan a subsidy of 184 million in three years on gold purchases. She used it to buy our shrapnel to bour owns solo. We fluth to busy was given:

America was sung by all; Guitar America was sung by all; Guitar America was sung by all; America was sung by all; Out a to busy our shrapnel to bour owns solo. We fluth was given:

America was sung by all; Guitar America was sung by all; Out a to busy our shrapnel to borrow money to pay tax, imposed on an inflated basis.

The first week, in April has been despited was sung by all; Out a to busy our shrapnel to The first week in April has been eigner gets \$35 for his from us. nother busy week for me. I left We gave Japan a subsidy of 184 mil-

Into Cowley County words with such expletives as "hazelthey had a splendid attendance and the Army a show of how swords with such expletives as "hazelthey had a splendid attendance and swords should be borne.

Beaver Local is a real Local and swords should be borne.

They had a splendid attendance and swords should be borne.

They had a splendid attendance and swords should be borne. When Marion Anderson, the color-The prin- as is the custom, the ladies furnished ciple involved appears to be than us with refreshments just like we all ed contralto, was defied the use of

home. The next morning Brother Old- chology. Remember Dr. Brinkley's mission to the will of our Heavenly wheat at 25c for a debt contracted on

Neighborhood Notes

In Cowley County

John Fengel, state president of the ng. I enjoyed meeting so many of the Farmers Union, speaking at the ld time Farmers Union folks here, Pleasant Valley hall in Hackney, April 4, urged the farmers to work for the adoption of the domestic allot-

"Whereas, agriculture as an indusourselves, and I was the over night try is the basic industry of the naguest of Uncle Henry Gottlob and al- tion and as an industry is bankrupt though we had a very heavy rain, we and threatening the collapse of all reminisced Farmers Union activities, other industry and our own democratic free institutions, and

"Therefore, we ask for legislation

as the basic business unit." The resolutions were signed by the committee members: Walter A. Hunt,

Cowley County F. U. Secretary.

At our regular meeting of the Kellogg Farmers Union, April 5, we were pleased to have President Fengel with us. He gave us some very

We passed two resolutions concerning the Domestic Allotment plan and the right of Congress to coin money

Secretary.

In Crawford County A series of educational meetings are planned for the first week in May with J. P. Fengel state Farmers Un ion president, as principal speaker schedule is as follows:

Dennis-May 1. Walnut-May 2 Girard-May 3. Brazilton-May 4. Parsons-May 5.

Lawrence J. Clausen, Co. Secretary-Treas.

In Gove County Hackberry Local No. 1392 met Wednesday night, April 5. After remarks nuts, cake and coffee.

A number of dues were collected.

Henry Springer.

In Riley County The regular monthly meeting of ence April 13 and 14, which is a con- the Center Hill Local was held Tuesference sponsored by the Kansas day evening, April 4. The following Committee of Farm Organizations in program was given under the direction of Miss Lorrayne Peterson:

Duet, The Birds Return, Uvonne These conferences are really worth and Ila Mae Rickson; Dialogue, Pa while and through them an effort is Decides to Leave; Harmonica band, Home on the Range, Oh Susanna; Re-

While these conferences are produc- vin Swenson; Piano duet, Yvonne and ing splendid results, the attendance lla Mae Rickson; Harmonica selec-Piano medley, Mrs. W. E. Johnson;

in which the Topeka Capital's Wash- nation. May we have space in our ington correspondent permits his paper? From the Manhattan meeting, I farm mortgage of the above 'set-up' the 60 families who appear to be the

> "We suggest that these newspaper | From the news it appears to me the Farm Mortgage bonds which are in railroads and industry figure.

es and cake were served. Verneal Anderson,

In Rush County The regular meeting of the Banner

Local No. 995 was Thursday evening, and paid very little import duty, and had a 45 per cent protective tariff on their finished product.

Mr. Jos. Oborny, vice president, presided during the absence of Mr. Chas. Pivonka. After the usual buschas. Pivonka. After the usual buschas the following program than cost of production, forcing him Hitler gave us fatherly advice. He told us to tend to our own business. The Government pays an American \$20.67 an ounce for his gold. A foriness meeting, the following program

The meeting then adjourned. The next meeting of the Local will be about flowers and flags this next Thursday evening, May 11. Refreshweek as usual, but will probably give ments consisting of coffee and dough-

Mrs. F. J. Kraisinger, In Stafford County

home. The next morning Brother Oldham and I drove over to Arkansas
City and visited with George Anderson and his boys at the Farmers Union elevator.

George is in a class by himself, especially in Arkansas City and is doing a wonderful job of building a
splendid business fitted to the farmers' needs I am wanting to go back

Chology. Remember Dr. Brinkley's
martyrdom?

The determination to have a certain figure for relief work has produced the searching investigation.
Overpaid sleeping supervisors may
be in the '40 election what harness
and saddles were in the '20 campaign.

Mrs. J. Wess Minnis
Ralph Hornbaker.

Wheat at 25c for a debt contracted on
a basis of one bushel at \$3.00, while
Father in removing from this life,
a basis of one bushel at \$3.00, while
France and Germany inflated the
er of our respected member, Mr. Lewis Webring, be it resolved that Zenor
Local No. 2209 of the Farmers Union extend to Mr. Webring and other
ion extend to Mr. Webring and other
is Webring. The prices of the producer so one bushel
is Webring. The determination to have a certain figure for relief work has produced the searching investigation.
Overpaid sleeping supervisors may
be in the '40 election what harness
and Selection what a 25c for a debt contracted on
a b

Ralph Hornbaker,

Committee. Although a new local we have good In Stafford County attendance and good interest. We that vicious man Hitler with his bart-have a small increase in membership er and trade system with his neighalready this year with 30 paid up, and two more promised. Our Juniors are taking quite a bit

of interest also. Mrs. Chas. Osborn

Our Members' Views

Which Shall It Be?

To the Editor:

In Riley county we have been greatly concerned about such ever since the administration leader in a pre-election statement promised John Simpson, cost of production and again, we wondered where the descendants of the farmers of 1776 had disappeared to when the administration turn-ed "thumbs down" on the recommendations of the Governors' conference (Des Moines) in 1933, but since then we have studied a lot and as the Good Book says, "No one can serve both God and mammon;" neither can any Administration serve both the present Farm Credit Administration (more correctly the Farm Mortgage administration) and a sincere Farm Recovery program at the same time. What would the government do with their "helping hand" of 5,000

government supervised farm mortgaging agencies now existing, and all other equipment and high salaried officers if they did? Ever since this man-made depresion-farm-mortgage game was launched, the "money bloc" has had the upper hand and many are the farm

eaders who are playing with them under the disguise even to this day. Mr. Farmer, this condition is a fault f our own. We have had this COERCING TRIP-PLE A for many years and never have seen a pretense of fair play (our

share of the nation's income) in it; then why keep on "fiddling" with it while "Rome burns." Has the reader of these lines ever neard of an official of the Farm Mortgage Administration ever criticize

heir own triple A legislation, and its farm control features? No, it's the program of their own design, and leaders of reputable farm organizations who practice the "Roman rider" stunts should be shown due exit. To make recovery we must have farm legislation that is written that way even though it means a scrap on hand. Remember, "following the course of least resistance is what

makes rivers and men crooked." How absurd t othink of a Federally mortgaged agricultural state hoping for favorable crop weather and an ncome, and when a beneficial rain the President of the Pulaski Count is forecasted the probable benefits Farm Bureau, Mr. H. D. Calhoun, are carefully set aside from the farm- letter telling you about the memberer by dropping the market quotations ship contest which began February on those farm products even before 11. He also sent to you the rules of the glorious rain arrives, and the market report for that day reads: "Rain to study these rules very carefully forecasted for the southwest had de-Mr. Calhoun also sent you some incidedly bearish effect on the market Wheat closed weak to 2 cents lower." The Frazier-Wheeler bill S. 570 will lift us out of this old obsolete rut.

Are we working for it? A Riley Co. Farmer. (Name withheld by request.)

For a Fixed Price

To the Kansas Union Farmer: Enclosed find a copy of a letter sent Senator Reed with a few add. tional after-thoughts, which bring out Due to a small attendance an in- some of the causes of our economic formal business session was held troubles that are undermining the wherein the following resolution was farm industry and homes that are so indorsed: "We criticize the manner necessary in the building of a great

P. S. In 1936 I paid \$2,626 tax and name to be used as author of propaganda articles appearing in the Capilost \$3,000. In 1938 I paid \$2,762.22 tax tal from time to time for the Monster and lost \$875, \$756 per day for 365 Farm Mortgage game, advancing ideas of the splendid aid it is to agriculture while at the same time the publisher of the special content of the special specia the publisher of the same Capital figures, I'm wondering what the writes 'sob' articles about the Butler fourth generation will be? Maybe cannon fodder for the enrichment of

such popular demand that they are are not asking \$200,000 a year to suquoted at \$9 above par." Paul and his boys are doing a very nice job. They are looking for your next shipment and will do their very best to please you.

Proper information on the above against our investment and work off on the gullible investors.

On our 1929 Capper Farmer trip we visited the Mohamb Burgard of the Burgar

remember they told us they got the bulk of their coarse wool and other material from Tibet, Chima, India, Australia, and other nations which had a very low standard of living, and paid very little import duty, and

than cost of production, forcing him

Now we are furnishing gold and credit to South America to develop their resources and compete with U. S. farmers and raising the tax on those who bought 45 million more than they sold the U. S. A. The wisdom of our carefully picked president and his cabinet!

While our tax, debts and interest have increased, the manipulators of Resolution of sympathy, In sub- money and credits got 12 bushels of

paredness to protect the three great states, has been organized. The Farm-democracies: The Bank of England ers Union Jobbing Association, Kanand will probably be used to strangle that victous man Hitler with his barter and trade system with his paid. with \$1,800,000,000 gold, France with \$3,000,000,000 and our \$15,000,000,000,

for Bartel-Frazier & Co. of Chicago, agreed with Secretary Mohler "that soil erosion and farmers being land Cooperatives," according to M. W. butchers" was mostly propaganda. Thatcher, general manager of the Mr. Snow declared there has been a steady increase of fertility and possibility of yields when God gave us the new organization, "is a non-stock God should get.

In the Kansas Union Farmer of April 6 we observe that some farm leaders are just now becoming greatly concerned over broken administration and lost its export market, as have administrative policies of the various departments of government carrymaking a political football out of the programs under national law.

servation of cooperative grain mark-secretary Wallace opposes a fixed eting. It will work with the nation-price although he admits it is similar al farm organizations." o a tariff for industry-Give us Bill Member organizations of the Fed-S-570, the old Frazier-Lempke mort- eration are: Producers Grain Corporgage finance bill, an even flow of ation, Amarillo, Texas; Farmers Grain currency and credit, a just taxing and Bean Association, Denver, Colo.; system, economy in spending, profits Farmers Union Jobbing Association, out of public spending, and we won't Kansas City; Westcentral Cooperative need Santa Claus any more. Frank Walz.

Hays, Kan.

FLAYS EXTENTION DEPT. Arkansas F. U. Editor Dislikes I on

Bureau Set-up

From Arkansas Union Farmer: The following letter was sent out Now Scrap Iron and Airplanes Rather by Flora A. Ferrill, Home Demonstration Agent under Franking privileges of the post office. Now do you think of that? Payrolls using your tax miney to help organize a white collared farm organization that They took six times the volume of has no more interest in the small scrap iron and about three times as farmer than a monkey has in a side- much metal-working machinery. Masaddle. We have known for a long chinery, supplies and munitions used time that the County Agents were in preparation for war were in greatcoercing farmers to pay their dues est demand. in this organization, even going to In 1938 th

some counties. Mr. Roosevelt insisted that Com- were one third smaller. Exports of pny Unions must be abolished and American meat products and dairy then he lets Henry Wallace come products were barely one third as right along and organize a Company large as in 1929. Wheat exports were Union of his own through the Extension Department

COOPERATIVE EXTENSION WORK make these wheat sales possible—Cap-AGRICULTURE AND HOME

ECONOMICS

State of Arkansas COURT HOUSE Little Rock Ark., February 16, 1939

To all Home Demonstration Re: Membership Contest with the

Farm Bureau. You have recently received from formation which will give you some alking points in order to get members for the Farm Bureau. The name of the leaflet is: "What the Arkansas Farm Bureau Federation Is and What It Means to You.'

It seems to me that this will be a delightful way for you to help the Farm Bureau to increase its membership and also for you, if you work hard enough, to win a pig as a material award for your effort. Here's hoping you will get lots of members and win a pig!

> Sincerely yours, Flora A. Ferill, Home Demonstration Agent.

SET UP NATIONAL

Grain Cooperatives Form Terminal

New Federation A "National Federation of Grain Cooperatives," a federation of the regional cooperative grain marketing principal wheat

bors, whereby John trades his horse portant primary markets and have for Bill's cow even-up—no need to more than 700 affiliated local cooperborrow and pay interest to Ikey for his gold!

ative elevator associations in the principal wheat states. The organizahis gold!

B. W. Snow, veteran crop reporter tional meeting was at Omaha, Febru-

rain and those who have fingered the organization, to be financed by mempublic purse try to steal the credit bership fees and dues. It will be interested principally in legislation af-Brazil fooled with farmers' business fecting the cooperative movement and farm products. England tried it and It will have no interest in politicians disappointment we have learned that ALL IS FAIR IN POLITICS AND WAR.

The products being and the first and or politics, as such, but will be concerned with the interest of the grain products and the growth and presented that the growth and presented the products are the products.

> Grain Company, Omaha, Neb.; North Pacific Grain Growers, Inc., Spokane, Wash.: Farmers Union Grain Terminal Association, St. Paul, Minn.; and Farmers Grain Cooperative, Ogden,

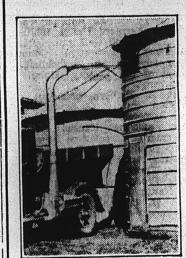
> > U. S. EXPORTS CHANGE

Than Farm Products

In 1938 foreigners bought eight times the volume of airplanes and parts that they purchased in 1929.

In 1938 the United States sold to the extent of holding the dues out foreigners only one fourth as much of the benefits, or Parity checks, in lard as they took in 1929. Sales of manufactured cotton to foreigners sidy of 20 cents a bushel was shouldered by the taxpapers in order to

TRUCK GRAIN BLOWER



do all your loading and unloading with your truck motor. Simple easy to operate—a time and money saver. Some of the best farmers are handling their seed wheat with this blower. Write for information. Give name

model and year of truck. Truck Grain Blower Co. WHITETAIL, MONTANA

SERVICE Plus?

The "plus" in this instance does not mean some fancy but unnecessary frills to our service. Through the years we have maintained a well trained and capable sales and office force to handle your grain at the terminal markets. We have been able to perform this marketing service for you expertly and yet economically through our honest endeavor and constant attention to grain grades and values.

Nor does this "plus" mean only that in addition to the routine service is added the fact that your grain, when marketed through the terminal cooperative you own and operate, is handled all the way to market by those who have your interests foremost in mind in their every act.

Rather it means that you get the kind of service you have a right to expect from your own organization PLUS the fact that any profits made in its operation, -and certain marketing charges are regulatory, belong to YOU! These are returned to you through your local cooperative in the form of increased ownership in your terminal marketing organization and in cash patronage dividends.

Checks totaling something like \$38,000 which cover one-half of the patronage dividends earned by member-cooperatives in 1937 have been mailed. This increases the price of the grain you raised and marketed cooperatively during that year. Let's continue to work together in 1939, for cooperative marketing is one sure way to increase the value of the grain

PATRONIZE YOUR LOCAL FARMERS UNION COOPERATIVE

Farmers Union Jobbing Association

Kansas City-LD 340

you produce.

Salina-LD 4

Junior and Juvenile Department

Juniors from 16 to 21

Juveniles from 6 to 16

Junior Motto: "He Loves His Country Best Who Strives to Make It Best"

> TO-DAY So here hath been dawning Another blue day: Think, wilt thou let it Slip useless away?

Out of Eternity This new day was born; Into Eternity, At night will return.

Behold it aforetime No eye ever did; So soon it forever From all eyes is hid.

Here hath been dawning Another blue day: Think, wilt thou let it Slip useless away? -Thomas Carlyle.

YOUR LEADER'S MESSAGE

Esther Ekblad

Youth Meets in Washington, D. C.

Rural young people and youth leaders from all the four winds will gather in our nation's capital, April 24th to 26th, for a comprehensive study of the problems facing the younger generation today. The program for the conference shows that the delegates are not going to be merely an audience, but that they are going to be given, ample, opportunity to express their opinions through forums and discussions. The significance of this gathering of youth will therefore depend on the alertness of the participating delegates. Here indeed is "dawning another blue day" as the above poem reads, for the rural young people of our country to speak and be heard. The trip to that. We want to begin just like those that. We want to begin just like those private to visit the famed capital city, but it will also be for us a heavy remembership of the Farmers Union.

In our delegation will be the members of the National Action of the farmer sunion.

They had been exchanging dismayed glances from the first. "We don't want your help," they told the surprised President, "We can't be Roching and take money like those private that. We want to begin just like those plant to a liveable income, denied to him under present conditions. Otherwise and we want to grow bigger by followed the surprised President.

In our delegation will be the members of the National Action of the farmer likewise would raise the price of bread to the consumer, as would a fixed price for the proportion of wheat consumed domestically. Fairness requires and that the farmer has a right to a liveable income, denied to him under present conditions. Otherwise and we want to grow bigger by followed the surprised President, "We can't be Roching the proportion of wheat consumer, as would a fixed price for the proportion of wheat consumer, as would a fixed price for the proportion of wheat consumer, as would a fixed price for the price for the proportion of wheat consumer, as would a fixed price for the proportion of wheat consumer, as would a fixed price for the proportion of wheat consumer, as would a fixed price for the proportion of wheat consumer, as would a fixed price for the proportion of wheat consumer, as would a fixed price for the proportion of wheat consumer, as would a fixed price for the proportion of wheat consumer, as would a fixed price for the proportion of wheat consumer, as would a fixed price for the proportion of

In our delegation will be the members of the National Junior Council as lowing their principles. You can trade adult delegates and a Junior from each of the following states, North and South Dakotas, Montana, Wisconsin, and Colorado as youth delegates. The the store to be all ours." All the other Junior wave selected from those states, which have been provided the state of the store to be all ours. Juniors were selected from those states which have been most active in Junior education. Before long we anticipate having an interesting report of this national conference, the first of its kind to be held in the United States. At each Saturday afternoon meet-

this national conference, the first of its kind to be neid in the United States,

Do We Want War Toys?

Mrs. Edwards writes in the National Union Farmer: "Last year the National Junior Department joined with other organizations in a campaign to boycott war toys. While this campaign was prosecuted most arduously at to boycott war toys. While this campaign was prosecuted most arduously at Christmas time, it did not end then.

Minnesota rural schools are studying cooperatives like veterans. Nary a day passes but what several letters are received, asking for information regarding the Farmers Union Cooperatives.

Minnesota rural schools are studying cooperatives like veterans. Nary a day passes but what several letters are received, asking for information regarding the Farmers Union Cooperatives like veterans. Nary a day passes but what several letters are received, asking for information regarding the Farmers Union Cooperatives like veterans. Nary a day passes but what several letters are received, asking for information regarding the Farmers Union Cooperatives like veterans. Nary are received, asking for information regarding the Farmers Union Cooperatives like veterans. Nary are received, asking for information regarding the Farmers Union Cooperatives like veterans. Nary are received, asking for information regarding the Farmers Union Cooperatives like veterans. Nary are received, asking for information regarding the Farmers Union Cooperatives like veterans. Nary are received, asking for information regarding the Farmers Union Cooperatives like veterans. Nary and the solvent profitable price, his pr

Christmas time, it did not end then.

"Stores order their toy stock in the spring. Visit your stores and tell them that you want different toys than those which condition the minds of our children to conflict and blood. Bring in petitions and resolutions from the locals and above all, deal with the boycott in a sane manner. Stores stock what they can sell. Do not blame your store manager too much if he stocks locals and above all, deal with the boycott in a sane manner. Stores stock what they can sell. Do not blame your store manager too much if he stocks on hand amounting to \$1.03. All felt war toys. Blame those people, who through ignorance of what they do—buy the toys. And blame yourself, since you know the danger of this insidious to be worth forcy. Birds Are Good Neighbors' will be nine and one-twelfth cents with cash on hand amounting to \$1.03. All felt which are available at only 10c each. They are very very easy reading, tablets and pencils are slow sale

war toys another year."

Let us in Kansas cooperate with the National Junior Department in making the boycott of war toys a part of our peace program. Every time we pick up a newspaper we have thrust into our faces the need of keeping our radios shout in very dramatic language of the conflicts in the European radios shout in very dramatic language of the conflicts in the European to \$3.22 by January 14th, but the Juveniles were finding it difficult to Juveniles were finding it difficult to the language of the conflicts that the net worth had increased to \$1.84. Business picked up sometors work well done in the Bird Study Unit.

And just as a suggestion as to what other projects may be carried on in the Bird Study work, we are passing along this idea from a Montanger of peace. terms of peace.

afternoon and believe in learning about cooperation by putting it into practice. Don't neglect reading the story of a Juvenile Cooperative which is

Juniors are giving (or have given) a three act play for the purpose of adding weight to their camp fund. What are other Junior groups doing?

Junior organization work brought us into Ellsworth county the 3rd and bought the needed goods in whole-

4th of April. Monday evening we met with the Walnut Grove. Local and sale lots and sold to the store at the Tuesday evening with the Ellsworth county union. The Ellsworth Farmers same price, only in small quantities. Union has a large membership, and they have some very fine cooperative. This enabled the Juveniles to carry business activities. We hope to find them up at the front in Junior education a larger variety. Wheat Flakes, canvery soon. The Juniors there have received a very fine start under the direction of their leader, Marjorie Hooper.

The meeting adjourned and refresh-

We Meet Again."

evening.
Mrs. Charles Olson, Leader

At Your Service

Farmers Union Cooperative

Educational Service

Gladys Tabott Edwards Director

Education-A debt due from the

present for future generations."

(Edited By Frances Link)

Bureau for the Children in Democ-

Perkins, who is Chairman of the Com-

there was a decided lack of rural rep-

While there, she also attended the mittee Meeting of the Planning

Board for the Conference on Rural

Youth Problems which will be held

On her return trip from Washington, Mrs. Edwards was present at the

Farm Women to Confer With

there the latter part of April,

esentation.

Mrs. Edwards was appointed on the

Robert Heline, reporter.

In McPherson County Northside Local-Out first Junior 17th at the Fallquist schoolhouse

Farmers Union meeting was held The meeting adjou with the Seniors, Monday night, Apments were served. ril 3rd, at the Beans so Thouse.

The meeting was opened by the Seniors and the minutes were read seniors and the minutes were read the Morning Star schoolbeits. April worth of \$9.82. During the business meeting reserve and emergency funds were set aside, a 5 per cent interest were set aside, a 5 per cent interest. ril 3rd, at the Beans so by Carl Sundberg. The members the Morning Star schoolhouse, April rate voted on the 10 cent shares, 10 then took part in group singing and 10th. Roll call was answered by per cent of the savings set aside for would encourage expansion, enjoyed a piano duet by Dorothy and describing your favorite bird and the education, and a trade refund of 10 and mining of the soil.

Spring Fashion

Book

N



8432-Two Blouses and a Gillet Designed for sizes: 12, 14, 16, 18 and 20. Size 14 requires 1% yards of 35 or 39-inch fabric for blouse No. 1 and 14 yard contrast for cuffs. Blouse No. 2, 1% yard and 1% yard Board Meeting. She is a member of pleating. Gillet No. 3, takes 1% yard the board.

Designed for sizes: 12, 14, 16, 18, 20 and 40. Size 16 smock requires 3½ yards of 39 inch fabric. Slip takes 2½ yards. 1½ yards binding to trim collar and yoke. 1 yard ribbon for shoulder straps. Price 15c.

Your National Junior Leader, Mrs. hoff, Esther Ekbald, and Paul Erick-way to distribute constantly increasing power to the masses the following about the slaughter of the inguire way to distribute constantly increasing power to the masses is via declining prices, for all produce only in order to consume.

When the same men who are still way to distribute constantly increasing power to the masses in youth are attending: Raymond innocent little pigs and who are quite ingly about the insanity of paying the farmer not to farm, will admit the farmer not to farm the farmer not farmed the farmer not to farm the farmer not to farm the farmer not farmed the farmer not to farm the farmer not farmed the farmer not to farm the farmer not farmed the farmed the farmed the f and 2% yards edging. Price 15c.

F. U. Juveniles Celebrate Year's Store Operations

Seneca F. U. Young People Have Anniversary Meeting March 18

Saturday, March 18, was a memorable day for the shareholders of the Iuvenile Co-op. Store at Seneac, Kansas. The occasion was the celebration of the first anniversary of the little store. It was organized a year ago with a membership of ten, each paying a ten cent share. The main object for the organization was to test the for the organization was to test the practical use of the seven Rochdale principles which the Juveniles had learned from their study book, "The Story Without End."

Three grown-ups were chosen for a Board of Directors, then the Juveniles elected from their own group a store-keeper, clerk, and historian Although the school term was nearly over, the whole capital stock of one dollar was invested in tablets and pencils. As soon as the county Presdent of the Farmers Union heard of this venture he exclaimed: "Say, I want to help out on that! I'll give \$5.00 for a starter and I'll see what the County Union will do. Then we'll see what the Co-op Oil Station will

But by this time the little store-keeper and the president of the Board of Directors found their voices.

the toys. And blame yourself, since you know the danger of this insidious conditioning process, that you have not reached enough people with education on the boycott.

"No thinking person is going to buy war toys, just to break a boycott, if they once understand what the result of giving these toys to children may be.

"Let us, while our unthinking neighbors are marching to martial music on April sixth do our bit for peace by urging our merchants against stocking war toys another year."

Let us in Kansas cooperate with the National Junion Department to the stock and were sold at a small margin. Trade in stationery began again with the school term, so by Nov. 1st the net worth had increased with the progress. But tablets and pencils are slow sale during vacations, so most of the sumduring vacations, so most of t

Juveniles were finding it difficult to keep their store well stocked and yet adhere to their principle of cash

longer possible to carry "the store" to Juvenile meetings without using to meet the next Monday night, April

In her report at the anniversary meeting, the storekeeper stated the total membership to be 16, with a net worth of \$9.82. During the business A motion was class guessing the name of the bird, per cent declared, A committee was ing by Kenneth Frantz and more by the leader, Mrs. Charlie Olson, aft-

group singing. The Juniors decided er which all enjoyed a short program. The program was as follows: Song ly and joyously. The seven Rochdale from market price plus bonuses, was "Inveniles Stand To-gether" by the class, a poem by Bernadine Schafer, duet by Mary Ann Peterson and Geneva Schafer, then all repeated the Farmers nion Creed and sang "Till We Meet Again."

principles are not just something to rejected in the house. The senate has yet to consider the agriculture department appropriation measure and may include funds for such payments. phlets which show them how to dis-The class was happy to have as play goods, conduct sales, etc. They play goods, conduct sales, etc. They play goods, conduct sales, etc. They part of congress to go no further have learned to boost for Co-op. goods part of congress to go no further have learned to boost for Co-op. goods Sundberg, Betty Ann Wardell, and and to always stress good quality along the road of spending more and service. At one time each of than the government income. But it neth Frantz of Lindsborg was a visitor at the Junior class the same

> equal to the occasion. Yet the greatest gain of all has been the development of a cooperative spirit among this little group, together with a loyalty to the cooperaolder people are still blind to its benefits. Let us hope these early lessons will bear rich returns in the

Mrs. F. B. Roots, Nemaha Co. F. U. Junior Leader.

Women. Several Farmers Union women from various states have been invited to attend, at which time they will discuss questions relating direct-Planning Committee of the Children's acy Conference which will be held in 1940. This appointment came from the President, through Secretary will discuss questions relating directpolicy of concern to rural and urban of it? All resistance to consumer peat it have yet to see that the platinomemakers.

While in the Capital City, Mrs. Edmotres also has an ax to grind, and consumers make note of the fact. mittee. Mrs. Edwards attended the siforst meeting of the committee in Washington last week and stated that

wards will attend a meeting of the Consultants of the American Country stay. There will be more of them and restore competition so that produc-Life Association, April 15, where plans for their Annual Youth Conference will be discussed.

Rural Youth To Washington, D. C.

The last week of April will be spent be her as a producer even if he is gress to raise the standard of living.

The last week of April will be spent he has as a producer, even if he is gress, to raise the standard of living, in Washington, attending the National Conference on Rural Youth Problems, But there are millions of people the gains made in technology, the Conference on Rural Youth Problems, a sponsored by the farm organizations. Each organization is entitled to ten delegates. The National Junior Council, consisting of Gladys Talbott Edwards. Mildred K. Stoltz, Mary Jo Uphoff, Esther Ekbald, and Paul Erickson, are the adult representatives of the produce only in order to consume.

But there are millions of people the gains made in technology, the savings in cost brought about by machinery and by increased efficiency in distribution, is by allowing prices to follow their classical trend, towards zero.

The one simple, easy and certain way to distribute constantly increase. Northern States Cooperative League

F. U. JUVENILES CELEBRATE ANNIVERSARY



March 18 was anniversary day for the young Farmers Union share-March 18 was anniversary day for the young Farmers Union share-holders in the Juvenile Co-op Store at Seneca, reports Mrs. F. B. Roots, Farmers Union junior leader of Nemaha county. The store is open every Saturday afternoon, and stocks have increased from only school tablets and pencils, to include fruit jar rings, bran flakes and other grocery

Membership has increased from 10 to 16. One dollar was the original Membership has increased from 10 to 16. One dollar was the original investment. Net worth grew to \$9.82, it was announced at the anniversary meeting. Reserve and emergency funds were voted set aside, 5 per cent interest decided for 10c shares; 10 per cent set aside for educational purposes; and a patronage refund declared of 10 per cent!

Pictured above are, back row, left to right: Raymond Meeker, Elinor Reist, Ellis Gillaspie, Marjorie Kerr, Mrs. F. B. Roots, Joyce Kerr, Dorothy Price, Mary Low Reist and Iona Myers; Kneeling: Ardith Parsons, G. W. Coe, Gerald Gillaspie, Charles Crane and Donald Meeker.

on cooperation for three more high schools, to aid in teaching the cooperative course and for general reference and information.

Minnesota rural schools are study-

How Birds Live Juveniles studying the Unit III, "Birds Are Good Neighbors" will be delighted with the two new books than ever."

In The News

In The News

We have in our state a group of Juveniles who meet every Saturday ernoon and believe in learning about cooperation by putting it into actice. Don't neglect reading the story of a Juvenile Cooperative which is und on this page.

Camp time is coming with summer and warm weather. The Girard light to their camp fund. What are other Junior groups doing?

Juveniles were inding it difficult to keep their store well stocked and believe adhere to their principle of cash buying.

Lana Junior Leader. She states that keep their store well stocked and yet adhere to their principle of cash buying.

Establish a "Wholesale"

Establish a "Wholesale"

About this time the County President again offered his services and this time they were accepted. He because of directors.

When this dry rot has developed, in the fall.

The News

Love Our Birds," etc. These be adopted to reelect the entire board of directors.

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When this dry rot has developed, in the fall.

The News

About this time the County President again offered his services and this time they were accepted. He because of the fall of the cooperative is headed for the summer's Service, Inc., Denver, denied to report and the detail to detend meetings, listen to reports from the officials, and move they tops, scarfs, aprons, pot-holders, and other articles, with appliqued designs and mottos such as "Our Birds," wholesale be adopted to reelect the entire board of directors.

When this dry rot has developed, in the fall, the fall of the province of the mominating committee and the province of the nominating of the adopted to reelect the entire ba

Salina Journal Calls Attention

Incompleteness of AAA
A realistic view of surplus production is vital, comments the Salina Journal editorially in reviewing the agricultural situation. "There can be no escape from the fact the pro-

"There can duction of wheat, for one, will be continually in excess of the domestic and export demand with the export market computable on the basis of our share—unless there is some limitation of acreage. The present farm program contains acreage reduction provisions while price fixing

"Admittedly, however, the present per cent declared. A committee was appointed to solicit new members for farm program has not brought the made and approved that the Juniors should conduct the meeting and giving the program, and the Seniors serve the refreshments at one meeting and then have it just the opposite the next meeting.

The Juvenile lesson taken from the Juniors. All enjoyed a reading by Kenneth Frantz and more in least of all the solicit new members for farm program has not brought the farmer a parity price for his comboth the class and the store. Every-both the class and the store, Every-both the class and the store principles are not just something to rejected in the house. The senate

them was unexpectedly called upon for a speech before an audience of Wallace to add parity payments on grown-ups, but the youngsters were the treasury raid basis. He has repeatedly suggested readoption of processing taxes to meet this extra

"It is important that processing tive movement. These boys and girls light. They will add a fraction of whether they as directors are giv- ward merit where we find it, and whether they have leavned the believe that they have learned the secret of a better way of living and they cannot understand why so many older people are still blind to its A Philosophy For Abundance

unemployment.
"The farmer is placed in this posi-

NEW BLOOD NEEDED

Membership Interest In An Organization Is Director's Responsibility The confidence of the memberstheir loyal support of its activities-

is the most valuable asset of any But how many cooperatives have

The members trade with their co-

What is needed is a sincere desire their product." accomplishments.

on the part of the leaders in each cooperative to follow procedures which will at all times give the members a feeling of real participaorganization.

Proxy voting is usually a very un-democratic procedure. Experience of authors and in the minds of authors and artists, not always recommends, however, a provision

and a soul in order to achieve its greatest potentialities. When the program of membership meetings is all business reports, the human element is starved. Only a few brave people more than ordinarily interested in their cooperative can be ex-"There is a disposition on the pected to continue to attend membership meetings with strictly business and educational programs.

The members will get a great deal more out of the reports and personal gain, however, Mr. Sloan artalks if they are interspersed with gued. various kinds of entertainment feamembers themselves.

to pass on to the public its share of

Much has been made of the fact that the principle applies to every that most of the activity on behalf producer, including themselves, we of consumers is initiated, organized shall start to get somewhere.

This is undoubtedly true, but what true, but most of the people who re-

coperative and programs development. A participating mem-ber is an interested member. quest that an amount equal to be-tween \$1 and \$1.50 a week for each for its

BEGIN SURPLUS PLAN

the agriculture department would try its new food stamp plan for distributing surpluses through regular grocery stores. Actual operation of the plan, is expected to begin, he said, within 30 days. The other experimental cities will be announced later.

deducted. In addition, such workers will receive free of charge blue stamps, representing 50 percent of the value of orange stamps issued to them. The blue stamps will be good only for the purchase of foods designated by the agriculture department as surplus.

Inter.

Under the plan, relief families may exchange a part of their pay or grants for stamps which they may use in purchasing good products through normal trade channels. The stamps will be redeemed by the government. Under the present method of operation, surplus food products through regular relief agencies. Two variations of the food stamp plan,

both of which are voluntary, will be tried at Rochester. Under one, WPA workers may re-

member of the family be deducted from their wages. Such workers will receive orange stamps good for the Secretary Wallace has announced that Rochester, N. Y., has been chosen as the first of six cities in which they asked be deducted. In addition, such workers

The other plan authorizes the sale

Discuss "Consumer" Problems

The keynote address at the three-day National Conference on Consumer Education held at Stephens College, Columbia, Mo., April 3-5 was delivered by Harold S. Sloan, executive director, Alfred P. Sloan Foundation, Inc., New York. This Foundation was set up three years ago by the head of General Motors corporation and endowed with \$10,000,000, the interest from which goes to support a project at the Massachusetts Institute of Technology, the Economic Roundtable at "On the other hand, suppose that our decisions are determined by the color or shape of a package, by the statements of paid endorsers, or by endless repetition of a trade name or slogan. It is perfectly possible advertising must appeal to the public on the plane of its own desires, tastes, needs and ethical sense.

He offered a defense of emotional appeals, while admitting their missuse at times.

Denver, Colo. education puts individual buyers in possession of dependent and authenunder present conditions. Otherwise possession of dependent and authen-he is starving himself and his family tic information regarding a wide va-things. Again, Renville County, North Da-kota is at the map, requesting books kota is at the map, requesting books riety of commonly used goods and services, enabling them to make more effective selections, which means more real income and a higher level of living.

"All salesmanship plays upon emotion, suggesting a subjective need for the goods and the satisfactions they would afford. Critics of advertising would afford.

tion because he is in fact a dumper of wheat and not a seller. If he could become a seller and demand, as does the maker of a tractor, a in the field of intellectual endeavor in the field of intellectual endeavor real income and a nighter level would afford. Critics of advertising would afford. in the field of intellectual endeavor and art production." said Mr. Slaon peals better than to information about be solved over night.

"Unless the present program is read what the reviewers think of read what the reviewers think of them; and before we attend a play or concert we make it our business that under such circumstances we farm headache will be more severe pay relatively high prices for them.

farm headache will be more severe pay relatively high prices for them. We are then rewarding the less mands, he added.

We are then rewarding the less mands, he added.

We are then rewarding the less mands, he added.

We are then rewarding the less mands, he added. who may well come to dominate the market. Competition then becomes the said, "we would never have attainfree enterprise fails.

More Facts Required "New methods of marketing and merchandising, despite all their admargin. Trade in stauchery began day to read about the different birds again with the school term, so by and how they feed their young! They nov. 1st the net worth had increased to \$1.84. Business picked up somewher when outsiders learned of Unit when outsiders learned of Unit when exposed a new weakness when outsiders learned of Unit when exposed a new weakness when outsiders learned of Unit when exposed a new weakness with the most valuable asset of any merchandising, despite all their day impressions out of consumer education of grades and evaluation to win support of the advertising in News, for Farmer Cooperatives, have undoubtedly made of the Virginia Polytechnic Institute in News, for Farmer Cooperatives, have undoubtedly made impressions out of consumer education to win support of the advertising in News, for Farmer Cooperatives, have undoubtedly made impressions out of consumer education to win support of the advertising in News, for Farmer Cooperatives, have undoubtedly made impressions out of consumer education of the virginia Polytechnic Institute in News, for Farmer Cooperatives, have undoubtedly made impressions out of consumer education of the virginia Polytechnic Institute in News, for Farmer Cooperatives, have undoubtedly made impressions out of consumer education of the virginia Polytechnic Institute in News, for Farmer Cooperatives, have undoubtedly made impressions out of consumer education of the virginia Polytechnic Institute in News, for Farmer Cooperatives, have undoubtedly made in the properties of the virginia Polytechnic Institute in News, for Farmer Cooperatives, have undoubtedly made in the properties of the virginia Polytechnic Institute in News, for Farmer Cooperatives, have undoubtedly made in the properties of the virginia Polytechnic Institute in News, for Farmer Cooperatives, have undoubtedly made in the properties of the virginia Polytechnic Institute in the properties of the virginia Polytechnic Institute in the properties of the virginia Polytechnic Institute in the propert in our traditional ways of buying and selling. Properly conceived and that basis," he promised. more than the passing interest of in our traditional ways of buying honestly executed, consumer educaoperative, speak well of it. They tion offers a remedy. It may well be

sumers' Service, Inc., Denver, denied that such organizations as his are engaged in destructive and misleading courageous souls are brave enough propaganda against branded goods, saying their chief objective is to with the amputation of the old wood "make it clear to consumers that a and the grafting in of new strains brand name is a selling device and of thought through election of young-er men, the organization may come through positive and that the main purpose of a trade name through revitalized, take a new lease is not to give consumers more for on life, and go forward to new their money but to give producers and distributors more money for

Adapted to Audience Mr. Benson said that advertising appeal, however influential, is molded more by public sentiment than s public sentiment by it, since tion in the government of their to learn the opinions of the critics. The criticisms are not always fair

competent.
"No one would claim, however, that this system of independent appraisal terested members to have a part in has either threatened the structure of American intellectual accomplishment or undermined the development of our national artistic performance. On the contrary, few would deny that it has been of real value to buyers, and judging by the eager-ness of publishers and managers to encourage criticism, it has been helpful to sellers as well. There is every reason to believe that development of good buymanship will prove equal-ly beneficial when applied intensive-

y to all commodities and services in general use today." Sketches Economic iVew The significance of this "good buy-manship" transcends any immediate

"Free enterprise rests upon comtures, preferably provided by the petition and competition is a strugnembers themselves.

Directors who wonder why the always buy intelligently, our decisions members do not take more interest all work out for the best. We recogin the cooperative should consider nize quality where we see it, we rewith our business, and survive the competitive struggle to serve the

at the Massachusetts institute of Technology, the Economic Roundtable at the University of Chicago, the Institute on Consumer Education at Columbia, Mo., and the Institute of Public Administration, Denver University, Description of Columbia, Mo., and the Institute of Public Administration, Denver University, Description of Columbia, Mo., and the Institute of Public Administration, Denver University, Description of this emotional appeal is also uplifting and wholesome," he said. "It stirs parental love of children and care for their health; stimulates ambitton in the young for stimulates ambitton in the young for the control of this emotional appeal is also uplifting and wholesome," he said. "It stirs parental love of children and care for their health; stimulates ambitton in the young for the control of this emotional appeal is also uplifting and wholesome," he said. a more pleasing appearance, better Mr. Sloan explained that consumer manners, studious habits; emancipat-

self-destructive and the system of ed the standards of living which we enjoy, nor would we suffer so acute-ly from a slump."

He urged the educators present to keep false doctrine and mistaken impressions out of consumer educa-

We Manufacture-

Farmers Union Standard Accounting Forms od By Farmers Union Auditing Association

Grain Checks, Scale Tickets Office Equipment Printing

CONSOLIDATED printing and stationery co. SALINA . KANSAS

Local Supplies

Below is a Price List of Local Supplies, printed for the con-venience of all Local and Coun-Secretaries in the Kansas Farmers Union.

Cash Must Accompany Order This is necessary to save expense in postage and mailing.

Application Cards, 20 for ... 5c Demit Blanks, 15 for 10c Local Sec. Receipt Book ... 25c Farmers Union Watch Fob .50c Farmers Union Button25c F. U. Song Leaflets, dozen Book of Poems, (Kinney) . . 250 Above, lots of 10 or more 20c

Above, lots of 100, each ...15c Militant Voice of Agriculture (John Simpson) each75c WRITE TO

Kansas Farmers Union

Salina, Kansas

Service Is Our Business



When you tune in for daily market quotations you can reflect with assurance that your Farmers Union Live Stock Commission Company is at the terminal market with its expert salesmen boosting upward the quotation by every possible fraction of a cent—for your greater income.

The buying interests are represented by Experts. You, the PRODUCER, therefore need experts representing you. Farmer ownerd, farmer controlled—we are YOUR selling, or marketing agency. Include us in your live stock marketing and buying program.

ON THE OPEN COMPETITIVE MARKET

Farmers Union Live Stock Comm. Co. KANSAS CITY

Warm Reply to Statement of No

Federal Reserve Board Regarded as Ineffective by Its Own Admittance

Rush Center, Kan.

To the Editor: I would like to see the Hon. Jerry Voorhis' reply in the Kansas Union Farmer to the Federal Reserve Board's statement that prices cannot be managed by said board. I quote the Hon-

date of March 14: provement of our present inadequate

system.
"But neither did I expect a stateone we got. The Board has pointed out that since the nation depends on loans of bank credit for the creation of its medium of exchange and since It is impossible for the Board to exof money in circulation.

Disclaims Responsibility

"The Board is substantially correct in this. But the disappointing thing is that not one constructive suggestion is made for correcting this situation and the implication is left that we should not even attempt to correct it, because, forsooth, enen if we eliminated the monetary factors making for booms and depressions, other of the Association of American Railproblems would still remain. Thus roads, has announced plans for a ser-the Board disclaims responsibility for loss of tests by the association to det our present economic plight and tells termine what improvements can be us, in effect, that the Federal Reserve system cannot be expected to do the things which I am sure 90 fit them to meet operating conditions percent of all the American people resulting from greater high-speed expected of it in its inception.
"It happens that I agree with the

Board in its evaluation of our present machinery for monetary control, be the most comprehensive of their but it is dismaying, to say the least, kind ever conducted by the railroads. to find in the Board's statement not one paragraph suggesting a method the development of a freight car truck whereby we can seek improvement. that can be used on freight trains On the other hand, no critic of our moving at speeds as great as the coordinate. of our money in the form of bank credit could have delivered a more devastating account of the balaker. devastating account of the helplessas that system continues.

state the obvious.

that because other things need doing too, therefore we should leave what The purposes of these te the Board itself demonstrates to be to bring about 1. still greater improve an uncontrolable monetary system in ment in service on the railroads; its present unsatisfactory condition, a continued improvement in service The statement of the Federal Reserve to the public by expediting still fur-Board that it is powerless to control ther the movement of freight; 3. reeither the volume or flow of money duced maintenance, both to equipin the United States is a truism. The ment and road-bed, and 4. increase significant thing is that the Board fails to suggest that it is given power. Approximately one year will be reto exercise effective control over the quired to complete the tests and th creation and destruction of demand preparation of a report.

bank deposits. Is Government Responsibility "Demand deposits, not currency, as the United States have turned over the Board points out, are by far the to this Association about a dozen difing medium. Neither the Federal Reserve Board nor any other agency could possibly control the volume or flow of America's money as long as a system of the private manufacture of fiat credit on the basis of fractional reserves behind demand bank depos-

This is the reason for proposing, as my bill, H. R. 4931, does, to establish a system of 100 per cent reserves behind demand bank deposits, and to vest in a government monetary agency, instead of the private bank

"The Board states that it cannot force banks to lend or people to borrow. Evidently this is true and the Board's statement in this respect is convincing proof, if any is needed, of the economic helplessness of a nation which depends upon a monetary system wherein its money is created solely through the borrowing of bank credit.

"And the real point here is that so long as the nation depends for an adequate supply of the medium of exchange on the private contraction of debt it will have an uncontrollable and, in a highly industrial age, positively dangerous monetary system.

"What is needed is power in a government monetary agency, not to control all prices, but to put in cirsas City Federal Reserve bank showed an increase of \$1,890,000 in the reculation a volume of money corresponding to the growth of the nation's population and business—thus maintaining a reasonable stability in the buying power of the dollar itself.

"And as the Board infers, though without directly stating it, such expansion cannot be achieved merely by increasing bank reserves. Therefore such expansion must be achieved in much more direct fashion by having the governmental monetary agent coast net-work will begin operating put into circulation either by the on a day-light saving time, effective purchase of government bonds from Sunday, April 30. Programs will reach the public or the payment of a portion listeners one hour earlier, changing the public or the payment of a portion of governmental expenses from such additional volume of money as may be required to make possible in-

creased prosperity.
"Merely to increase the amount of excess reserves is likely indeed, as the Board says, to be ineffectual. To pay old-age pensions or reduce the outstanding debt by purchasing bonds from the public would on the other (Continued from page one) hand actually achieve the expansion cooperative organization which is a

Need More Money

"To say, as the Board does, that there was in 1938 as much money—
in the form of demand deposits plus currency—as there was in 1929,

"Thirty years of cooperative elevator of the farmer shape of the fact that a farmer-member shape of the farmer sh

they are with maintenance of general stability.

"This is merely to say that even with the achievement of a stability in the value of the dollar and the Money Control in the value of the dollar and the elimination of the dislocations resulting from violent fluctuation in that value, other problems would remain to be solved. This is true, but it hardly seems to me that we need to trouble the Federal Reserve Board to point out a thing so obvious, and neither does it seem to me that the Board's statement is in any way a refutation of the basic importance of attempting with all the poyer at our command to achieve a dollar whose purchasing and debt-paying power

will remain substantially constant.'
"No one, I hope, would be so foolish as to claim that merely by staborable Jerry Voorhis, remarks deliveded on the floor of the House, under lar or by monetary measures alone can prosperity be assured. But the date of March 14:

"Mr. Speaker, the recent statement by the Federal Reserve board will hardly be encouraging to those who look to the Board for constructive leadership in finding a way out of our present economic difficulties. I hardly expected from the Board an endorsement of forward-looking measures for monetary control and improvement of our present inadequate the forward of our present inadequate the forward of our present inadequate the forward resources of our present of our present constructive to those people who believe that monetary measures can accomplish far more under a scientific system of control than is possible at present, and that without a dependable medical forward resources of our present inadequate the forward resources of our present of our present inadequate the forward resources of our present inadequate the

transitory indeed. "The Board's statement of the weakness of its position under our present ment so barren and sterile as the system of fractional reserves and at least, the most convincing proof that could be offered of the need for legislation to give the nation effective control over the issue, volume the Board can neither compel people to borrow or banks to lend, therefore and flow of its money supply, in all dings of course demand hank decluding, of course, demand bank de-posits." End of his remarks.

Yours very truly, C. W. O'Brien,

PUSH FREIGHT SPEEDS Railroads Will Test Freights to Move

on Passenger Time Because of the increasing speed o reight trains on the railroads of the United States, J. J. Pelley, president

freight service.

These tests, which were to begin as soon as possible after April 15, will

100 to 199

Less than 100

ness of the American nation so long as that system continues.

made material increases in the speed with which freight is being moved To say that monetary measures over the rails. Due to improvements icy and programs of wise and effective governmental expenditures is to speed of freight trains in 1938 was 61 per cent higher than in 1920. In many instances freight trains are now be-"But surely this is not to conclude ing operated on what were formerly

The purposes of these tests will b

Railroad freight car truck manutesting purposes. Each one will be given a separate and thorough test under varying conditions, both as to run being devoted to installing the come tax exemption. various freight car trucks and to making changes in the load of the cars used in the test runs.

IDLE MONEY RECORD

ing system, the function of bringing money or credit into circulation.

Federal Reserve Board Reports Gold Shipments to U. S.

Idle money in the banks soared to a new record high of 3,880 million dollars in the week ended April 12.

The federal reserve board said these lendable excess reserves of the banks jumped 170 million dollars during the week because of the con-tinued rush of gold sent across the and citizens anxious to get their wealth outside a possible war zone. Gold certificates jumped 144 million for the week end, and member

bank reserve balances were up 210

million. Gold stocks were boosted 138 million. A 35-million-dollar gain was shown in foreign bank deposits. The weekly statement of the Kanserve account. Note circulation was down \$961,000 and holdings of gold certificates increased \$6,307,000.

To Day-Light Saving The Farmers Union radio program of April 22 on the National Broadcasting Company's Farm and Home hour will be the last one from 11:30 to 12:30 for this season. The coast-to-

real asset to the farmers in the community by building along the fol-

1. Number of Members Per Organization

Number of Members in Each Elevator		Per cent Each Group is of the 152 Organizations	
More than 250	8	5 Per Cent	
200 to 250	11	7 Per Cent	
150 to 199	24	16 Per Cent	
100 to 149	50	33 Per Cent	
50 to 99	46	30 Per cent	
Less than 50	13	9 Per Cent	

The above table shows the variation in the number of members in the group of 152 Farmers Union elevator associations used in the study, reported by Tom Hall, manager of the Service and Information department of the Farmers Union Jobbing Association, Kansas City. The 152 farmers' elevator organizations on which records were available had an average of 133 members per organization. (These figures do not include the three county unit organizations which have an average of nearly 1,000 members per organization around 24 elevators).

2. Number of Member-Patrons Per Organization

Number of Member Pattrons in Ea. Organization			
More than 150	17	11 Per Cent	
101 to 150	36	24 Per Cent	
51 to 100	56	37 Per Cent	
50 or less	43	28 Per Cent	

The above table gives a detailed picture of the number of member-patrons per elevator organization. The number of members an organization has is an important factor affecting the success of any farmers cooperative ele-vator, but the number of member-patrons it has is even more important for it is a more accurate indication of the volume of business and the interest the farmers take in their own marketing organization. The 152 farmers elevator organizations have an average of 93 member-patrons per organization

Since membership per elevator is 133, and average number of member-patrons is only 93, a need for transferring inactive stock into the hands of active producers is quite apparent.

3. Number of Total Patrons Per Organization				
Number of Members and Non-Member Patrons in Each Organization		Per Cent Each Group is of the 152 Organ- izations		
400 or More	24	16 Per Cent		
300 to 399	22	15 Per Cent		
200 to 299	46	30 Per Cent		

31 Per Cent

8 Per Cent

the development of a freight car truck that can be used on freight trains among the organizations in this study. The total patrons, as the term is used to result and municipalities of making rules, covering production and processing of dairy products, here, means both member and non-member patrons, or the total number of more stringent than necessary for patrons the local organization considers it has during the year. The total public health to protect local in-number of patrons is a good indication of the total volume of business done by the organization. A very large variation occurs in the number of total patrons—one organization having as low as 30, and one organization operating only one elevator having as many as 650 patrons. The average number of patrons for all 152 organizations is 258.

as that system continues.

"To say that monetary measures alone cannot solve our problem unless supplemented by appropriate tax policy and programs of wise and effective and programs of with which is program of the internations of patrons for all 152 organizations is 258.

For every member on the average there is at least one potential members and programs of with which is program of the rails. Due to improve and freight cars and programs of the rails and programs of the rails of the program of the rails of the program of the rails of the program of the rails of the rails of the rails of the program of the rails of the rails

4. Per Cent Member Business of Total Business

e Member Business		Per Ct. Each Group is of the 152 Organizations	
76 Per Cent or More 51 Per Cent to 75 Per Ct.	32) 32) 49)	21 Per Ct.))53 Per Ct. 32 Per Ct.)	
26 Per Cent to 50 Per Ct. 25 Per Cent or Less		37 Per Ct.))47 Per Ct. 10 Per Ct.	

The above table shows the per cent member business is of the total friends. They have been successful business done by the organizations in this study. According to Kansas laws, in having their demands recognized facturers located in various parts of a farmers' elevator organization is not considered a true cooperative unless and complied with, because they are 50 per cent or more of its total business is done with members. As shown in organized practically 100 per cent and the above table, 71 of our farmers elevator organizations are doing 50 per most important part of our circulat- ferent types of freight car trucks for cent or less of their business with members. Although practically all of these labor's interests they do cooperate tofarmers' organizations were organized to operate as cooperatives, actually gether. Now just how do we farmers they are not doing it because they do not have enough member business.

Nearly one-half of the farmers' organizations whose records were us- our organization or our team work? load of cars and as to speed. Test ed in this study are not eligible for any exemption from income tax because runs between Altoona and Lock Hav- of the small per cent of business done with members. An increase in memen Pa., will be made every other day, bership, and the increase in member-business resulting from it, would bring the intervening time between each about more efficient operation and would also be of assistance in securing in-

5. Amount of Capital Stock Required for Membership

Stock Requirement Per Member g	Number of Organiza- tions in Each Group	Per Ct. Each Group is of the 152 Organizations
More than \$25	47	31 Per Cent
\$25	42	28 Per Cent.
Less than \$25	63	41 Per Cent.

The above table gives a detailed infromation on the stock requirements for membership. One factor which materially affects the ease with which an organization is able to get new members to replace those who die move out of the territory, or become non-producers, is the amount of capital stock required for membership. The amount of stock required for membership in these 152 organizations varies from \$5 to \$400. Approximately 1/3 of the organizations require more than \$25 stock per member, and the other

2/3 require only \$25 or less for membership in their organizations. As 31 per cent of the elevators require from \$30 to \$400 for membership in their organization, this makes it difficult to get new members. There is therefore a need to reduce this relatively high membership requirement.

6. The Relationship Between the Number of Member Patrons per Organization and Volume of Business and Profit.

Number of Mem- ber Patrons	No. Organizations in Each Group	Average Sales	Net Profit
More than 150	17	\$217,486.00	\$2,617.00
101 to 150	36	\$148,535.00	\$2,481.00
51 to 100	56	\$108,197.00	\$1,086.00
50 or Less	43	\$ 76,516.00	\$ 199.00

The above table shows the relation between the number of member the Farm and Home hour to 10:30 to patrons and the organization's volume and profit.

In a cooperative elevator organization, the number of member-patrons an organization has should be a very accurate measure of its volume of COLLECT AND ANALYZE

RECORDS OF 152 KANSAS

FARMERS UNOON ELEV.

Tons an organization has should be a very accurate measure of its volume of business. If a member-patron is no more important than a non-member patron to these 152 organizations, then those having the largest number of member-patrons would not have any better volume of business or net profit.

You will notice that the greatest difference in net profit is between those organizations having from 101 to 150 member-patrons and those organizations having from 51 to 100 member-patrons. In other words, when an organization has fewer than 100 member-patrons, its volume of business is so small that it becomes difficult to make very large savings for its members,

currency—as there was in 1929, means very little unless two other factors are considered. First, the mere existence of demand deposits or reserves for the potential creation of such deposits means nothing unless those deposits are in active circulation; second, the country needed, in 1938, not merely as much money as in 1929, but considerably more, on account of growth in population, and productive capacity which had taken productive capacity which had taken place in the 10-year period.

Thirty years of cooperative elevator to do different farmers organization and 150 different farmers a give you may ask, 'Now that we have those things, why do we need member-ship?' The answer to this depends on the purpose of your organization. For your farmers' cooperative to do the purpose of your organization. For your farmers' cooperative to do the purpose of your organization. For your farmers' cooperative to do the purpose of your organization. For your farmers' cooperative to do the purpose of your organization. For your farmers' cooperative to do the purpose of your organization. For your farmers' cooperative to do the purpose of your farmers' cooperative to do the purpose of your organization. For your farmers' cooperative to do the purpose of your organization. For your farmers' cooperative to do the purpose of your organization. For your farmers' cooperative to do the purpose of your organization. For your farmers' cooperative to do the purpose of your organization. For your farmers' cooperative to do the purpose of your organization. For your farmers' cooperative to do the purpose of your organization. For your farmers' cooperative to do the purpose of your organization. For your farmers' cooperative to do the purpose of your organization. For your farmers' cooperative bis grain marketed at cost and his farm supplies you not only need the hings, why do we need members is going to have his grain marketed at cost and his farm supplies, you not only need members, you have his grain marketed to the purpose of your organ

"The Board says that the people are more concerned with the relation-ship between prices of things they buy and things they produce than develop sound business policies, and business policies, contining as the an advantage of membership, uses Mr. Hall, "and a place of business where farmer's like to trade are two things which any business organization which is sympathetic to his interests."

7. Characterists of the Organization Having the Greatest Number of Member-Patrons.

Member Patrons	Number of Organiza- tions	Per Cent of Members who are Patrons	Per Cent Member Patrons are of total Patrons	Per Cent of Organiza- tions showing a Net Profit	Per Cent of Organizations requiring \$25 or less Capital Stock per Member
More than 150 101 to 150	17 36	84 Per Ct. 76 Per Ct.		88 Per Ct. 75 Per Ct.	SA TORRESCHIEF VICTORIAN AND CONTRACTOR CONTRACTOR
51 to 100 50 or Less	56 43	68 Per Ct. 59 Per Ct.	31 Per Ct.	and the state of t	68 Per Ct.

The above table shows important characteristics regarding the four different groups of organizations which in this table have been classified according to the number of member-patrons. More proof of the value of member-patrons can be had by observing some of the characteristics of those organizations having 150 or more member-patrons as compared to those having a fewer number of member-patrons.

You can see from this table that, on the average, the organizations which have the larger number of member-patrons not only have the best patronage from members but a larger per cent of their total patrons are members. It also shows very clearly that the chances for having a net profit at the end of the year are much better when the organization has a large number of member-patrons. The last column on the right reveals one of the research why these farmers' elevator organizations having more than 150. reasons why these farmers' elevator organizations having more than 150 members have been able to make better progress—their membership requirements generally do not exceed \$25 in capital stock.

employed for like purposes in all

and support in the Farmers Union,

ther industries.

FIGHT TRADE BARRIERS

National Conference Is Held To Consider Obstructive Legislation The National Conference on Inter- working for the Farmers Union prostate Trade Barriers, sponsored by gram.

We need a practical program, built

GUARANTEED New Tractor Parts at

Tremendous Savings Highest Qual-

with the Council of State Govern-ments, meeting in Chicago, April 8, and understand the farmers and labflow of commerce) to our national economy is to be arrested." The resolution urged that retaliatory legislation be discouraged by states which feel aggrieved by legislation of their neighbors; that present trade barrier legislation be repealed; that uniform laws be enacted which are designed to reduce trade barriers, and that regional hearings be held by the Commissions on Interstate Cooperation to continue the work of the conference.

Representatives from 44 states at-

tended the conference. The report of the committee on agriculture "deplored" the practice of states, counties and municipalities

Al Vesecky, formerly at the Kansas City warehouse of the Farmers Un-

had been with this company four years. With his wife and daughter, 3, ne plans to locate his home at Hoisngton this week.

WHEN RIGHT PREVAILS

(Continued from page one) of the opinion "The laboring men are their enemies and that organized labor has been hurtful to the farmers' best interests", which is not the

Organized labor people are our

when it comes to anything affecting measure up with the laborer in either Organized labor is in absolute sympathy and accord with our Farmers Jnion program and through their lodges and the issues of their offici-al paper, "Labor," they are advocating and contending for our farmers' rogram, with equality for the farmer upon the same basis as is now

egislative fund so we can fight your pattles for you in an effort to secure for you an equality—an opportunity—and a hope for the future.

The farmer and the industrial vorkers are the mighty majority and

Work and work hard and fast and give us a little contribution for the

whenever they exercise their power and unify their efforts and demands in high places, the right will pre-Until they do this right will pre-vail NEVER!

CLASSIFIED ADS Per Word, 1 Issue 3c Per Word, 4 Issues10c

Insurance Agency FEW AGENTS WANTED. Good Territority, Liberal Contract. Farmers Union Life, write Rex Lear, Salina, Kansas-4-2-3.

FOR SALE OR RENT-Rooming-

house-Restaurant. Bonds, Stocks or real estate received in payment.-William Schewe, Box 102, Alma,

Business Property

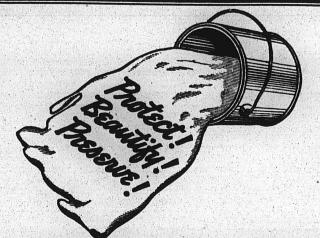
Percheron Stallions

FOR SALE—Percheron Stallions, all ages. None better. Will exchange. Also mares and fillies. Could use a few good registered Belgians. Six We need every farmer's membership good large breeding Jacks. Riverside and support in the Farmers Union, Stock Farm, Seneca, Kan. 4-6-2,

Tremendous Savings. Highest Qual-

ity-Lowest Prices-Fastest Service. adopted a resolution which read that:

"A carefully prepared long term program must be formulated if threat (barriers obstructing the free flow of commerce) to our actions the free flow of commerces to our actions the farmer, you must do your duty.



"When you paint to preserve, you beautify; When you paint to beautify, you preserve."

Whatever your motive for painting, remember that it is never an economical move to use a cheap grade of paint. It can bring you only dis-

This spring use KFU PAINTS, either Extra Quality or Standard Quality, and you will be well satisfied with the results of the labor and money expended. KFU PAINTS are manufactured by a company which for over a quarter of a century has made paints, varnishes, and enamels from the highest quality materials possible to manu-Order them today from your nearest Farmers

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It is never too late to insure . . . BEFORE the storm.

Storms are going to destroy a lot of property this year, unless 1939 is different from any year in history. And when a storm comes there isn't anything you can do about it. There isn't anything anybody can do about it! Either you see months and years of financial planning dashed away, or you get a check from the FARMERS UNION MUTUAL INSURANCE COMPANY to repay you for the loss.

It is a simple thing to take out insurance; it is simply a disastrous thing not to do so, if your farm should be in the path of a storm. Are you prepared by insurance if nature's forces should turn your way? A windstorm doesn't give notice ahead for time to insure your financial preservation!

Call upon your Farmers Union insurance representative today. There is one in nearly every neighborhood. Or drop us a card for further information, and we can advise you of your nearest agent. Don't delay!

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SALINA, KANSAS