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## KANSAS STATE DAIRY ASSOCIATION.

Thirteenth Annual Meeting at Kansas State Agricultural College, Manhattan, Kansas, November 22, 23 and 24, 1899.

Dairy Department Conducted by D. H. OTIS, Kansas Experiment Station. 

The program was opened with music by the college band, under the direction of Prof. Alexander B. Brown, followed by an invocation by Mr. J. K. Forney, president of the Belle Springs Creamery Company, Abilene, Kans.

## ADDRESS OF WELCOME ON BEHALF OF THE COLLEGE.

ACTING PRESIDENT E. R. NICHOLS.

Mr. President, Members of the State Dairy Association, Ladies and Gentlemen: We are pleased to welcome you to the Kansas State Agricultural College—the largest agricultural college in the world—though as to the need of welcoming you here I am not fully aware, since this is your institution—it belongs to the citizens of Kansas. We are pleased to have you come here and see and learn what we are doing. It is only by this means that we are able to get the valuable work done here before the people.

Educational methods are changing Mr. President, Members of the State

Educational methods are changing rapidly. A few years ago the college graduate knew Greek, Latin, mathematics, and a little philosophy; to-day he is expected to come nearer to nature and learn the natural and physical phenomena and laws that surround him. It has been said that the college grad-uate is least able to take care of him-self—to make a living. This may have been true of the graduates in the past; it is not true to-day; certainly not true of the graduates of the Kansas State Agricultural College. Here we educate both mind and muscle. Head and hand are taught to work in harmony. While I have no intention of disparaging the education of mind or muscle alone, to accomplish the most both should be educated. The mental and physical workers are each to be commended. There is danger, however, that the men-tal worker will become a theorizer—a dreamer. There is danger that the physical worker will become a machine, a slave, an animal that works only to satisfy his physical comfort, and fre-quently receives little of that. At this college each young man and young woman puts in at least one hour per day in actual work.

But in addition to giving the young men and women of Kansas a practical, helpful education, which tends toward work rather than away from work, we have here the experiment station. The experiments, however, can benefit the people only as they are willing to profit by them; and as already indicated the only way the people are likely to profit by these experiments is by seeing and knowing what is being cone here, hence I am glad to welcome you here.

The average farmer can not afford the time and money to experiment for him-The Government has made provision, therefore, in each of the States to carry on these experiments for the agricultural classes. The experimenters here have no whims or theories or hob-

The opening session of the thirteenth annual meeting of the Kansas State Dairy Association was called to order at 3.30 p. m., on Wednesday, November 22, by President F. S. Hurd.

The opening session of the thirteenth may. The college is favorably situated for these experiments. It is fairly central, east and west, north and south, in the great farming belt of Kansas. Some of the experiments carried on here are:

Change and clover wheat and wheat of the experiments carried on here are: Grasses and clover, wheat and wheat smut, oats and oats smut, sorghum and sorghum blight, potato culture, corn, alfalfa, soy-beans, Kaffir-corn, cow-peas,

etc.
Some of the feeding experiments are:
Feeding hogs, steers, calves, and dairy
cows. It has been said that "the man who can make 2 blades of grass grow who can make 2 blades of grass grow where one grew before is a public benefactor," and it seems to me that the man who by proper feeding can make these 2 blades equal to 4 is equally a benefactor. The diseases of animals investigated are: Staggers, lumpy-jaw, corn-stalk disease, tuberculosis, Texas fever, and blackles. Experiments with sugar-beets, silos and ensilage, cold-storage, keeping milk, weeds, soil moisture, the cross fertilization of corn and wheat.

The money value of these experiments might be given, assuming a saving of so many dollars on each acre of oats, so many dollars on each acre of wheat, and a certain number of dollars on each acre of corn in Kansas, and so on for each experiment, but it would be of little use. The college has issued in all 89 bulle-

tins of from 8 to 24 pages each, giving the results of these experiments. They are sent free to every person in Kansas who asks for them. Fifty press bulletins of 1 page usually have been issued and sent to all the newspapers of Kansas. How much good have they done? I don't know; do you?

Some of the most prominent experiments for the future will be seed-breeding.

ing, and soil physics. Seed-breeding seems to offer as large or larger field than animal breeding. The possibilities of increasing the nitrogen content of corn or any particular constituent of any seed is a very tempting field of re-search and promises much. Our records of the rainfall of Kansas for forty-two years shows that we need expect no change of rainfall or the other meteorological elements for that matter. We must learn to take advantage of the conditions as we find them, and the problem of conserving the moisture of the soil by proper methods of cultivation and proper cropping is an interesting and profitable one. Those who cultivate the soil must soon meet the problem of keeping up the soil, especially those constituents most needed by crops. The constituent of the soil soonest to be exhausted is probably nitrogen, hence the growing of plants with nitrogen-fixing bacteria is something that every farmer should know something about. then are some of the problems we are trying to solve.

The college is yours. You are welcome to visit the class-rooms, laboratories, and museums. See what we are doing; what we have, and what we need.

#### RESPONSE TO ADDRESS OF WEL-COME.

J. E. NISSLEY, TOPEKA, KANS.

Mr. President, President Nichols, and

the happy conditions of life is to associate, to meet with those who are engaged as we are engaged, struggling in the same channels in which we are struggling and of likefaith as that of our own. This is the history of mankind from its earliest inception to the pres-ent day. The phenomenal records that we get through biblical history of the vascillating Jew are characteristic of this thought, through his annual feast of the tabernacle and his solemn-

The superstition of Mohammedanism sends thousands of these benighted wor-shipers up to their enshrined Mecca once each year. Our American Indian and his war dance are also symbols of this idea. The Grand Army of the Republic Veterans go up somewhere once each year for practically the same purpose; and so we see it all along these lines as not only the very natural, but eminently a most fitting effort.

It has been my pleasant privilege to attend every meeting of this association; and as this is the thirteenth annual convention you will pardon me for saying that I am not altogether a novice

as a convention goer.

We have met often in our capital city, my adopted home; we have been to Abilene, to Newton, and Clay Center; to-day we open our present session in this beautiful city of Manhattan, having come here from the prairies of the west, the hills of the east, the fertile fields of the south and the valleys of the north; aye, from nearly every town-ship of this State we have come; unspeakably proud to be the guests of, and receive the hospitality from, and to be housed under the roof of the largest, the most efficient and the best managed agricultural college in this country. We have come here with rather bright anticipations, lofty ideals, and enthused by an unstinted zeal. While here we renew with pleasure the friendships and acquaintances of former meetings, and especially that of our beloved Cot-trell and his noble staff. God knows they are doing a magnificent work and

we are here to learn more of it.
Wisconsin has her Henry, Minnesota
her Haecker, Iowa her McKay, and I congratulate them all; but thanks to the stamina of a Kansas boy, whom neither the emoluments of the great State of New York, nor the riches of ex-Vice President Morton could induce to relin-quish his citizenship to this, his native State, we have Professor Cottrell at the head of the farm department of this illustrious institution.

My friends, I speak as I do to simply remind you of the work that is being done here in our behalf. The serious question confronting us to-day is, not we know we will not be disappointed, how we can find or develop a better market for our dairy products, but how can we raise them more profitably, how we handle our cows that, instead of yielding an average of \$14 per head annually, they will return upwards of \$40, as demonstrated by the scrub herd at this place last year under similar conditions as those on the average farm? These and many kindred questions that are theoretically, scientifically, and practically worked out here are what we have come to learn more about; besides, here on this campus there is located the building and paraphernalia for modern butter- and cheesemaking that is only another step in our rapid advancement for a still higher standard in these products.

While we have come here especially for the purpose indicated, we are broad bies to confirm. They put the question to nature, let the answer be what it Mr. Kimble: In my judgment one of various departments of the college,

scrutinize the work done, and learn in a general way the worth, the value, and the close relationship that the Kansas State Agricultural College bears to the State at large. We mean to see it all

while we are here.

And now, Mr. President Nichols, in behalf of my associates and fellow members, allow me to say that we deeply appreciate the words you have spoken and consider it a great compliment to accept the cordial welcome that you have accorded us in behalf of this institution.

While the occasion makes my heart beat happily and arouses within me an honest pride, this is no time for any extended remarks and I shall only say a few words more. We have turned a side the petty annoyances and trifling difficulties of the daily routine. We have arranged our toilet, arrayed ourselves in holiday attire and come up here for a happy good time. We may be a little exacting in our demands. We may be crude in our deportment and untutored in our manner. The dust on our clothes, the scent of our stables, and the odor of our factories may possibly betray our presence. In either event we desire that you refrain from any criticisms until after we are gone. Overlook all our short-comings, and liberally exercise the element of charity in so far as our demeanor is concerned.

Professor Cottrell, when our patrons ask about us creamery people, about our methods of taking and sampling and testing milk, etc., just tell them all the good and—well, you need not mention the bad you know about us. And when we ask about our patrons; for in-stance, what effect a dipper in a can of milk can have on the test, etc., just tell us that you are too busy and that you will forward your opinion to us later. We may not all have our lives insured, and there might be some things better not spoken while we are all together.

And now, Mr. Kimble, we want to thank you for the city's welcome, which we accept conditionally. First, that you give us a good, wholesome, balanced ration during the three days that we will be in your midst, diluted with neither blue sky nor oleomargarine. Second, that inasmuch as we are all avowed prohibitionists, you will see that we are furnished a daily supply of good, fresh buttermilk, to which we are sorely addicted. Third, that your mayor will rescind all police regulations and lock up every reporter of a sensational disposition during the time of our visit.

expecting that when we leave here we will have measured up to our fullest dreams, and that even in after years in each recurring session of our body we will think and reflect back joyously to those pleasant days spent with you.

Fellow dairymen, the city of Manhattan is ours; the agricultural college, with its beautiful campus and surroundings, is ours. We are making history, therefore let us make the best of our opportunities. May this college chapel be filled with the echoes of our deliberations so that its very influences may go out to the uttermost part of our fair State and in thousands of ways result in the uplifting and upbuilding to a still higher degree of efficiency, this, the greatest, the best, and the one fraught with the largest possibilities in the catalogue of our State's resources. We are glad to be here, and once more we thank you.

## PRESIDENT'S ADDRESS.

F. S. HURD, MERIDEN, KANS.

Members of the Kansas State Dairy Association, Ladies and Gentlemen: I am grateful to you for conferring on me this the highest honor in the gift of the association, and in the discharge of my duties as president, I ask the earnest cooperation of the members and those taking part in the meeting.

The dairy interests of the State are to be congratulated on the substantial recognition given them by the last legislature in appropriating \$30,000 for dairy purposes, and to show our appreciation we meet for the first time at this, the greatest agricultural college in the United States. We deeply appreciate the good work done by the farm department of the college. They have been untiring in their efforts to make this meeting a success, as well as in their efforts to assist the dairymen all over the State through that grand medium, the farmers' institute. The experiments with the scrub herd, the skim-milk calves, and the milk-fed swine are perhaps the only ones ever undertaken under conditions as found on any farm in the State, and the results should encourage farmers and dairymen.

The association looks with pride upon our dairy school, and will help to make it the foremost in the country. Each member should see that some of his friends attend.

The foundation of our industry is the milk-producer, and we should look well to it that he is given every opportunity to gain knowledge in the selection and breeding of dairy animals, and in the scientific feeding of balanced rations that will yield the greatest results at the least expense.

Our legislative committee will report another failure to secure legislation to restrict the sale of fraudulent dairy products. With the experience of our neighboring States before us, and our own hard experience, it would seem advisable for us to turn our attention this winter to securing national legislation, and I hope that every member of this association will make it a personal matter to see that his Member of Congress sticks to the "ten cent" text.

The National Dairy Union is doing a noble work, and expects and should receive, not only our endorsement but our We should stand united on the question of a ten-cent revenue on oleomargarine when made in imitation of butter, and spare no labor to hold the Kansas delegation in Congress solidly in favor of this proposition.

It seems to me that if this question were properly presented to the National Live Stock Association, which meets at Fort Worth, Texas, January 16, 1900, that we could secure its assistance in this cause. It is a fact that none will dispute, that if every pound of oleo were sold as such and not palmed off on unsuspecting customers as genuine butter, the dairy industry would be greatly stimulated. If this were done, thousands of men who are now handling beef cattle on a small scale, and thousands of "general purpose" farmers would be attracted to the dairy business, leaving a gap in the beef-producing field and resulting in a stimulus to that industry as well.

It is interesting to note that while so many other lines of business are forming trusts, combinations, pools, and monopolies, neither the meries nor dairymen are attempting any such questionable methods of advancing their business interests. The prices in dairy markets are regulated alone by the laws of supply and demand, and neither the supply nor demand can be controlled by the dairymen in any direct manner. All the dairy people ask is that their honest goods may be sold for just what they are, and not have to compete with cheap imitations and substitutes.

I believe the Kansas dairy interests would be very materially advanced if we had a dairy commissioner, whose duties would be to inspect all glassware used in the testing of milk, and inspect the creameries and the milk delivered to them; also to instruct the farmers how to feed their stock and on all other points where he can improve, or reduce the cost of manufacture. If ever, that the gas we are using is different from that around most creamother will. A few hints on firing may not enlarge on this work until we can eries, in that it can be controlled and not be out of place at this time, so I

In closing I wish to express my satisfaction with the earnestness of purpose and sincerity in the work which has been evident on every hand during the past year, and which is demonstrated by the enthusiastic attendance here. As the work of the association has shown in the past, so let our motto be "Pluck and patience win first honors," and let us begin another year's sturdy growth with all our accumulated energy and zeal concentrated at the vital interests.

## FUEL AND OIL CONSUMPTION IN CREAMERIES.

C. A. BARNES, PAOLA, KANS.

Ladies and Gentlemen: I am very happy to be with you this beautiful November morning, and to see such an assembly of bright, happy faces before

First I want to congratulate the people of Kansas in general, and the citizens of Manhattan in particular, upon having such a grand and noble institution in our State and your city, as the Kansas State Agricultural College has proved to be, and I want you to know

have a farmers' institute at every used as wanted. Understand, of course, that we have the other kind, too, but, like our neighbors, we are as yet unable to confine and get it under control.

We have a 15 horse-power horizontal boiler covered with brick, and I find that it takes on the average of 1,200 cubic feet of gas to get a steam pressure of 40 pounds, and that in churning and not separating I will use about 500 cubic feet per hour to hold steam, while in separating and running all the machinery, I will use from 650 to 700 feet per hour, when not heating the skim-milk with live steam; while to use live steam to scald the skim-milk, will take about 175 feet more per hour. As to the expense, we pay 20 cents per thousand and find that it costs a trifle more than coal in car-lots, but at the present prices of coal, believe it to be fully as cheap, if not cheaper, though we have not accurately compared the two.

In burning gas by meter, a person has a chance to keep check on the amount of fuel used and know just what any little change from the regular costs For instance, if you have to wait one hour for a load of milk and have no use for the steam during that time, the amount of heat taken from the boiler

will give you some of my ideas. Do not put a quick fire under a cold boiler, as it is liable to cause damage. Put in a slow fire and allow it to heat up grad-ually till the boiler is thoroughly hot, when you can commence to force it a little. Keep a shallow fire over grates, having it thinnest in the center and gradually thickening to the outer side of fire-box if you have an upright boiler, and if horizontal, have the fire even all over the grates. When necessary to replenish, do not throw in a large quantity, but rather from a half to a shovel of well broken coal, and scatter it evenly over the whole fire. Always replenish fire before the steam has lowered, as in that way you can keep an even pressure and with less fuel. Do not stir fire violently, but when essential that it shall be agitated get under it with a good poker and lift gently, allowing it to fail back upon the grates and break to the grates and break to the grates are better up, as in this way you will get better combustion and more economical use of the fuel. You will use less fuel to carry 90 to 100 pounds pressure while working than if you carry a lower pressure.

There is one point I have not touched as yet and it is this: It takes as much fuel and oil to run a separator an hour that will only skim 1,000 or 1,500 pounds of milk as it does to run an improved machine skimming from 2,500 to 4,000 pounds in the same time.

The use of oil in the creamery is very important, and it is the writer's belief that it pays to buy the best grades and not try to do with cheap or unknown brands because they can be purchased for a few cents less.

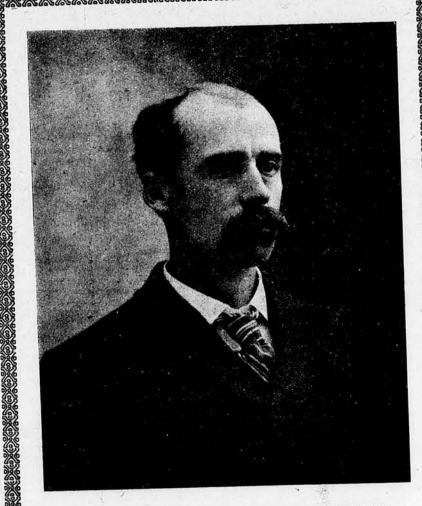
I almost invariably use the same grade on the engine that I do on the separator, and think it pays to do so. The engine should be fitted up with oilers which can be regulated to feed much or little as desired; then adjust so they will feed just the necessary amount and no more. Keep all bearings clean and be sure they are taking oil properly.

With cylinder oil it is best to get a high-grade oil if you have a high-speed engine, while for a low-speed engine an oil of less viscosity will answer as well. For an 8 to 12 horse-power use 3 to 4 drops per minute.

I find that no two seperators need exactly the same amount of oil to keep running properly. Even two machines of the same make, and sitting side by side, will vary in the necessary quantity to keep them running smoothly and economically. Always use an oil of a high fire test for high-speed machinery and one that is free from all impurities and foreign matters.

I have not gone deeply into the matter of the exact cost of fuel and oil to separate a given quantity of milk or to do a specified amount of other work, for the reason that it is impossible to do this satisfactorily, as the conditions are not the same in any two factories and the best an operator can do is to study the individuality and requirements of his machinery so that he may do the work in the most economical manner possible with the materials at hand, and under the circumstances governing his case.

In conclusion, the following rules may be laid for us to follow: Buy the best fuel to be had, also the best grades of oil; have the best machinery to be had, then go to work and find just how little of fuel and oil you can possibly get along with and keep everything going smoothly and properly. If using coal, weigh out what you think will run you a day, and by paying a little closer attention to your fire, see if you can not get along with less the next day. Do the same with your oils and you will be surprised at the results.



F. S. HURD, PRESIDENT KANSAS STATE DAIRY ASSOCIATION.

heat, and that to make some things warm and others go. There are many kinds, though all have about the same effect. A little of the fuel of dissatisfaction will frequently start a smouldering fire which amounts to nothing for heat and only raises a big smudge, till some good Samaritan (having been brought up outside of the proper influences I have not learned a better name for him) comes along with plenty of wind and creates a draft, when, presto! you have a raging fire, which not only makes plenty of heat, but frequently results in something goingusually the butter-maker or manager, sometimes the whole creamery

It has been my privilege to burn nat-ural gas for fuel the last year and a half, and I am so well pleased with it that I would advise every creamery in the land to use the extra amount there always is around a creamery, for that purpose if they could. I will say, how-

that I do congratulate myself upon hav- by condensation, evaporation, radiation, that I do congratulate myself upon having the privilege, and very great pleasure, of visiting and inspecting this grand gift of noble Kansas.

My subject, "Fuel and Oil Consumption in Creameries," is one that will bear analyzing. To take the first part:

Fuel is used for the purpose of making heat, and that to make some things

gas by meter, is that it pays to get the work around soon after the separating is done and not hold steam half of the afternoon, as there will be enough on hand to thoroughly clean up with if the fire is turned out as soon as the milk is through.

I would suggest that in order to get the fullest and most economical use of the fuel consumed in the creamery, we should save all the heat possible from the exhaust, using it to heat feed water for the boiler, for washing purposes, and to scald the skim-milk. Also, in order that no fuel may go to waste, it is necessary that the boiler be kept perfectly clean inside and out, the flues cleaned every morning and the boiler cleaned inside as often as necessary to keep free from scale and sediment, as all fuel used to heat up scale and sediment is lost.

There is a great difference in individuals in amount of fuel used, as one person will use nearly double the amount to do the same work that another will. A few hints on firing may

## HOW NEAR ELGIN CAN KANSAS CREAMERIES PAY FOR BUT-TER FAT?

A. JENSEN, MANHATTAN, KANS.

The subject, "How Much Below Elgin Can Kansas Creameries Pay for Butter Fat?" is rather a broad question, and it took me nearly three months of study to find a just explanation to creameryowners and patrons alike.

All Kansas creameries can not pay the same price for butter fat, for several reasons. Some get a large supply of milk, and can produce a better class of butter than others, the cause of which might only be local, but just allowances must be made for conditions as they are.

In the following table the first col-umn gives various outputs of butter; the second column gives several prices for butter at Elgin; the third column gives the corresponding prices in Kansas; the fourth column gives the total cash re-ceived for the several outputs at the several prices; the fifth column gives the total expense of producing the butter; the sixth column gives the net balance to pay for butter fat; the seventh solumn gives the total butter fat in the output after 14 per cent overrun has been deducted; and the last column gives the net prices that can be paid for butter fat by Kansas creameries at the given outputs and with the given Elgin prices for butter:

Table showing net prices that can be paid in

Output of butter for one month.	Elgin butter price.	Price obtained for butter.	Total cash received.	Total expense.	Net balance to pay for butter fat.	Total butter fat af- ter 14 per ct. over- run is deducted.	Net price paid for butter fat.
2000   2000   2000   2000   2000   2000   2000   2000   2000   2000   2000   3000   3000   3000   3000   4000   4000   4000   4000   4000   4000   6000   6000   6000   6000   6000   50	26 14 16 18 20 22 24	23 25 13 15 17 19 21 23 25 25 25 25 25 25 25 25 25 25 25 25 25	2250.00 2550.00 2850.00 3150.00 3450.00 3750.00 4500.00 5100.00 6300.00	413.00 413.00 413.00 413.00 413.00 413.00 413.00 563.00 563.00 563.00 563.00 563.00	3037.00 3337.00 3337.00 3937.00 4537.00 5137.00 5737.00	5350 5350 5350 5350 5350 5350 7017 7017 7017 7017 7017 1017 1017 1018	6.7 9.0 11.3 13.5 18.1 27.4 10.2 11.2 12.5 14.8 10.6 11.2 12.5 11.4 10.6 11.2 11.4 12.6 11.2 12.6 11.2 12.6 11.2 12.6 11.2 12.6 11.2 12.6 12.6

Output of butter, in pounds	2,000	3,000	4,000	6,000	8,000	15,000	30,000
Coal. Labor Thereset at 10 per cent on \$4,000 Wear and tear. Depreciated Package. Salt and color. Insurance. Adverksing and printing.	85.00 85.00 85.00 85.00 11.00 11.00 11.00 11.00 11.00	86 26 26 26 26 26 26 26 26 26 26 26 26 26	25.00 100.00 33.00 35.00 1.50 1.50 1.50 1.50 1.50 1.50 1.50	240.00 150.00 33.00 10.00 7.00 30.00 5.00 6.00	845.00 165.00 111.00 8.00 40.00 7.30 7.30	\$50.00 33.00 12.00 13.50 10.50 10.50	8888338 888888 88888888
Total expense	\$141.40	\$179.80	\$218.80	\$288.00	\$323.30	\$413.00	\$563.00

At the present time, and, in fact, for the last two or three years, beef-raising has been the greatest factor in reducing the output of our creameries, and while the price of butter has averaged some higher, the creameries, on account of a reduced output of butter, have been unable to pay the farmers as much for butter fat as a large run of milk would warrant: and here I want to say to the farmers in general: You alone can make creamery prosperous by patronizing a creamery prosperous by patronizing it liberally, and only then will you get your very best returns, as I will soon proceed to demonstrate.

In 1894-7 the creamery industry of Kansas was at its best. For three years the Kansas farmers only raised small crops, and in Mitchell County, where I was located then, or in fact the whole western part of the State, raised no

crops at all. It was considered then by nearly all the farmers that the creameries were the standby, and it was no unusual occurrence to receive from 20,-000 to 50,000 pounds of milk per day at each creamery and station. I have with me in this hall a picture of the Beloit creamery, taken in the summer of 1896, about 10.30 a. m. To my recollection our run that day was nearly 40,000 pounds of milk. What conditions exist to-day? The receipts all over the State will hardly average 2,000 pounds of milk daily for each creamery, when it should be at least five times as large. The farmer's milch cow of then is now only a stock cow—an animal that only can produce a calf every year, and if the calf should die, would be a net loss to its owner of at least \$15; and the worse feature about the cow is, she has lost her milking qualities. We have all heard that there was a shortage of cettle and that there was a shortage of cattle, and it would take many years to make up for it. I will just ask you to look at the receipt of cattle at the Kansas City and other markets, and you will find there has been several hundred thousand more cattle marketed since January 1 this year, than at the same period last year.

I will not try to discourage stock

raising, as it is evident it has the bal-ance of supporters at this date, but you only need to look back six or eight years, when just about the same prices and conditions prevailed, and in 1893 the break came, which is only too well remembered by all.

About four weeks ago, while waiting for a train, I got into a conversation on dairy matters with a traveling repre-sentative of the McCormick Harvesting Company, who made the remark to me that Dickinson County was the best place in the State of Kansas to collect in during the hard years of 1893 to 1896, and he attributed it directly to the creameries in

that county. Again I state, stay by your creamery as long as you are treated honestly, and the creamery will stay by you when you need it.

EXAMINATION OF BUTTER - MAK-ERS' CLASS.

Examiner, Ed H. Webster. Judge, Prof. G. L. McKay.

. What is the cause of so much poor milk being delivered at the factory, and how would you remedy it?

J. Metsger: The farmers do not take good care of the cans, and they some-times wash them out with dirty water. Then they put on the covers without thoroughly rinsing them, and do not let them air; this is the cause of so much poor milk. The only way to remedy this is to wash them, immediately after rinsing.
H. Lindermann: Mainly on the ac-

count of the carelessness of the farmer in not keeping his cans clean. I think the best way to remedy it would be to keep the milk sweet and clean.

Mr. Armstrong: One of the causes is unclean cans, and to remedy it would be to convince your farmers that it would be better to wash their cans thoroughly. That is the only thing that will remedy it. Also another cause is keep-ing the milk too long. You will have to induce the farmers to deliver their

milk every day.
G. G. Socolofsky: The chief cause is in not keeping the utensils clean enough, from the time the patron milks the milk until it is delivered to the creamery; and the surroundings where the milking is done, and where the milk is kept, are not clean enough. The way I would remedy it would be this, to steam the utensils and scald them with hot water, and be sure the seams were all clean. Do it right away after they get them from the factory. Turn them upside down to drain thoroughly, and if possible put on a post up from the ground so the sun can shine on them: air them out thoroughly and they will I had the sample. not have any trouble in keeping the

milk sweet. C. B. Humphryville: In the place it is poor care of the milk when it is milked and after it is, to put it in dirty cans. Unclean cans will put milk in poor shape.

A. L. Beltz: In the first place the farmers do not attend to the milk right. They ought to cool it. The only way to remedy it would be to talk to them and get them to buy a cooler. A cooler for \$2 would be just as good as a \$50 cooler.

B. R. Coggeshall: I think the main reason is in the milk not being taken care of at home. The patron is not educated and does not understand the action of the milk. He does not un-derstand the cause of making it sour. The only way to remedy it is to explain to him the way milk should be attended

to at home.

milk one day and 200 pounds the next, how would you take a correct sample? J. Metsger: I should use the dipper

just the same one day as the other.

H. Lindermann: I would put the milk through the strainer and take a sample as quick as I have it in the bucket and put it in the can and let it

stand about a day.
Mr. Armstrong: I have been taking the sample the same for both. This is

our rule.
G. G. Socolofsky: The correct way to take a sample then would be, in my judgment, to take it with a dipper, one or one and a half dipperfuls for 25 pounds or two or four dipperfuls when you get 200 pounds. Take one test of

cach sample in proportion to the number of pounds of milk you get.

C. B. Humphryville: I do not know whether it would be right for a person to use one dipperful for 25 pounds and

four for 200 pounds.

A. L. Beltz: By using the milk thief.
B. R. Coggeshall: I should use the dipper just the same one day as the other.

3. Describe best method of taking test sample from the composite milk jars in summer and in winter.

J. Metsger: In summer-time I shake it up well, pour it from one jar to the other, and then take sample. In the winter I keep it as warm as 60° to 65° F., pour it from one jar to the other, and then take sample.

H. Lindermann: I take a bottle of it in the summer-time when it is warm and take sample quick. In the winter-time I

warm it about 60°, shake it up well and then take sample quick.

Mr. Armstrong: In the summer-time I mix them thoroughly by pouring from one jar to the other and then take sample. In the winter-time I are the sample. In the winter-time I set my samples in warm water to warm them up, then mix them thoroughly by pouring from one bottle into the other the same as in summer.

G. G. Socolofsky: In summer the milk is always warm enough without warming it, and be sure that you get all the cream loose from the sides, mix it up well, and pour it back and forth from one jar to the other. Take sample immediately after you nave mixed it, well loosened from the sides of the jar, for cream is more apt to stick to the jar than the milk is.

C. B. Humphryville: I take sample

with a pipette, and in the summer-time it should be a certain temperature, and in the winter, if it is cold, it should be warmed some before it is put into the

A. L. Beltz: In the summer-time it ought to be shaken up well, and in winter sometimes it gets too cold, and when it gets too cold, warm it. Set the bottle in warm water until it is warm enough and then take sample.

B. R. Coggeshall: I use about the same method at both. In the summer the cream will thicken more or less, and stick to the sides of the can. I generally shake it thoroughly before taking sample.

4. What would you do if your test did

not show a clear reading?

J. Metsger: Pour in a few drops of acid, and then if it is not clear take another test.

H. Lindermann: I would throw it away and take another sample.

Mr. Armstrong: I would test it over. G. G. Socolofsky: If I had some more milk of the same test left, I would test it over again to see if I could not get C. B. Humphryville: I think there

would be several causes of that.

A. L. Beltz: Set the bottle in water to get clear reading. When the fat hangs to the neck of the bottle set the bottle in warm water and the fat

will dissolve. By that method you will get a clear reading.

B. R. Coggeshall: A drop of sulphuracid will nelp it. I would retest it i

5. Do you use a starter for ripening cream? If so, why? If not, why not?
J. Metsger: Yes, sir. So as to get

the same uniform cream. H. Lindermann: Yes, sir. I find that I get a great deal better flavor in the

Mr. Armstrong: On certain occasions I do. In the summer-time we do not use a starter. In the winter-time l use buttermilk, provided I have good buttermilk.

G. G. Socolofsky: Yes, sir. To improve the flavor of the butter and to keep back the germs if there be any, and develop those germs that would improve the flavor.

C. B. Humphryville: No, sir. I do not think it necessary.

A. L. Beltz: I do not. I do not need

The cream should be left to ripen of its own accord.

B. R. Coggeshall: No, sir. When 2. If your patron brings 25 pounds of you do not pasteurize you do not need that is, they would develop quickly.

Cream will ripen all right with-

6. At what temperature would you ripen cream? How long would you hold it at that temperature?

J. Metsger: Sixty-eight degrees in the summer-time and 70° in the winter-time, and I churn it the next morning

H. Lindermann: I would ripen cream from 70° to 75° from the time I get the cream in the vat and rold it about five hours.

Mr. Armstrong: I would ripen the cream at 65°, and in regard to holding it I would like to have it from the time we are through separating until churn-ing time, about 4 o'clock. G. G. Socolofsky: I consider the best

temperature in summer from 59° to 65°. Of course I hold it then until it is ripe enough, which I find out by the tester,

which is the best way to do. C. B. Humphryville: I think that to ripen cream properly it ought to be kept at a temperature of 60°, and I think

it ought to be kept not less than twelve hours and not over forty-eight.

A. L. Beltz: Seventy-two degrees or 74°. You do not want to keep it after it has ripened; the sooner you churn it the better butter it makes.

B. R. Coggeshall: in twelve hours ripening I would hold it at 60° the first eight hours, and the last four hours would lower it to about 50°.

7. What is the cause of slushy butter,

and how would you remedy it?

J. Metsger: The cream is churned too warm. I would churn it a little cooler

H. Lindermann: I believe it is churning too warm. I would churn it cool, not too cool, but cool enough.

Mr. Armstrong: One cause of slushy butter is not having your cream cold long enough. You can cool your cream down to 58° and still have slushy butter. If you have cream at 65° over night your butter will not be slushy. And another cause is the feed. In the spring of the year when grass is just getting up you will have slushy butter. I churn as low as 56° when grass is beginning to grow.

G.G. Socolofsky: The principal cause is churning the cream too warm, having it at too low a temperature when you

ripen it. C. B. Humphryville: The cause of slushy butter is churning too warm. it is too warm it should be cooled down

by ice.
A. L. Beltz: Churning the cream when it is too warm. It should be cooled down with ice or cold water. The trouble with most of the creamerymen of this country is they churn the butter too warm and get too much water in it.

B. R. Coggeshall: I think it is the cream not being ripened to the right acidity, although churning too warm will make slushy butter.

8. State benefits and disadvantages of

sterilizing skim-milk.
J. Metsger: The benefits are, first the milk would be delivered in better condition, not only to the creamery, but the farmer would get better milk if it were sterilized, and the cans would be in better condition the next day to deliver the milk.

H. Lindermann: I believe there is a great benefit if I get the milk in sweet, but of course if the milk gets a little sour I would not sterliize it.

Mr. Armstrong: I have not sterilized any, but I think there is a great benefit in sterilizing milk, providing you have sweet milk to sterilize, but if you have tainted milk there is no use in steriliz-

G. G. Socolofsky: I do not know as there are any advantages unless milk is all brought in perfectly sweet condition to the creamery, but if it is not brought in perfectly sweet condition to the creamery, we can not sterilize it to any advantage because it all turns into ile or whey just as soon as sterilize it, but if we get all the milk in perfectly sweet condition from the creamery I prefer sterilizing because the milk will keep better. If milk is sterilized you can keep it pretty nearly two days, which is, of course, of great advantage to the farmers when they feed calves on skim-milk.

C. B. Humphryville: I do not see any disadvantage in sterilizing milk, and I think it is a good thing.

A. L. Beltz: I would use the sterilizer. I think there is benefit in it, and I have had patrons keep milk two or three days by sterilizing. Most farmers are careless with their skim-milk and it will keep better when sterilized.

B. R. Coggeshall: In sterilizing the advantage is that it kills the bacteria, if the patron takes it home and tends to it as it should be. Patrons who haul their milk eight or ten miles, by the time they get home the milk would be cold and the bacteria at work in it;

Examiner, Prof. H. M. Cottrell. Judges, C. E. Hill and W. G. Merritt.

1. How can you handle your cows in December, 1899, to get greatest amount of butter fat?

T. A. Borman: These cows shall be fed a balanced ration, as nearly so at any rate, as it can be made. They shall have plenty of water and salt, be warmly stabled and kindly treated.

H. S. Bosworth: I want to com-mence as soon as they are fresh and work them to their very best stage with hay, and cut that right in the milk. I think the great trouble is with most persons in cutting hay, they will cut too ripe. I work the cows to their very best, and I make them eat their hay clean. I feed them corn fodder and bran and in that way, taking them from the start and feeding them all they will eat clean, I get better results.
A. H. Diehl: Put them in a good

warm stable and keep it warm, and have plenty of feed that is rich in protein, such as alfalfa and millet, and when the days are nice they can be turned out in the yard.

Mr. Douglass: I shall keep them in a warm shed and shall feed them millet hay, Kaffir-corn, Indian corn fodder, Kaffir-corn heads, and wheat shorts, slop with salt in it. This is the method I shall follow.

Mr. Priest: I will keep them in a warm stable, feed them 5 pounds of bran and 3 pounds of linseed-meal, and feed them all the roughness they want.

Mr. Peak: I shall feed them alfalfa and mixed grain feed—oats mixed with equal parts of bran.

Mr. Voepell: I feed them ground feed and alfalfa hay.

Mr. Clark: I can only tell you what we are doing at present. We are feeding a ration of corn-meal and cottonseed-meal and bran, and they are running in the stalk field during the day,

and have access to soy-beans.

Mr. Dickinson: I feed my cows a
balanced ration in the first place, and I am very careful that they are stabled well in stormy weather, and they are kept in over night and turned out in the middle of the day in nice weather. I am feeding at present grain and bran and soy-bean meal, and timothy and clo-

ver hay.
Mr. Feighner: I feed them a balanced ration and give them pure water, heated with a tank heater to proper tempera-ture. I feed them alfalfa, millet hay, Kaffir-corn, corn fodder, and grain.

Mr. Nicolette: By keeping them as warm and comfortable as possible, feeding alfalfa hay and rations of grain.

2. Describe the form of cow that is most profitable to you.

T. A. Borman: The form of cow most profitable to us is that generally known as the true dairy type. By this dairy type I mean one that has no tendency to put on flesh—a cow with a good appetite and a large stomach, indicating a great producing and consuming ca-

A. H. Diehl: I have but one variety of cow, that is the grade Shorthorn. The cow that pays me the best is the one that has the best dairy form, and I take the best care of her.

Mr. Douglass: I prefer a cow with a rather bony head, large nose, slender in the neck, yellow skin, and of a Durham breed.

Mr. Priest: I think I would sooner have a good graded cow, not too smooth,

a cow not liable to be beefy.

Mr. Peak: The Shorthorn red cow; one that will not carry too much fat, or that will not fatten readily.

Mr. Voepell: I have Jersey Short-

Mr. Clark: The cow giving me the best results is a cow one-fifth Jersey and four-fifths Shorthorn, with rather

matter what breed.

Mr. Feighner: She is a long rough cow with long body, slim neck, and good head. If the breed were necessary she is a cross between a Shorthorn and Holstein.

Mr. Nicolette: I have the Jersey and Shorthorn.

3. How do you handle milk from cow

to creamery in August? T. A. Borman: Our milk being separated by the farm separator, we separate immediately after milking, or rather while the milking is going on. The separator is run by a calf on a tread power. A few minutes after milking is done the separation is completed. The cream is cooled as much as well water of 54° will cool it, then put into 8-gallon cream cans and held at as low a temperature as our well water will hold it. Most any well water will keep the cream sweet until delivered every

EXAMINATION OF PATRONS' CLASS. other day. Fifty-four degrees will keep it in good condition.

H. S. Bosworth: Washing the cans

is one of the great secrets. I see that all the seams of the cans are cleaned. First when they are emptied I wash out the cans, rinse them, and put them in the sun.

A. H. Diehl: Milk delivered to the creamery in the month of August should be taken from the cow as quickly as possible and run through an aerator and then removed to the coolest place you have on the farm, and leave the lid off the can so that it can get plenty of fresh air; and in milking in the morning the milk should be cooled in the same way, load it on a wagon and cover with a wet blanket, doing it early in the day and getting to the factory early.

Mr. Douglass: Upon milking I immediately strain it and set it in cold water and let it set over night, and then the next morning I strain into a different can and set that in water to cool before mixing them, but I cool both before taking to factory.

Mr. Priest: We cool our milk just as quickly as we can cool it after we milk. We usually take more cans than we fill and we commence to fill all these cans and pour a bucket in the first can and the next bucketful goes in the next can, and so on, and by this method I think it cools quicker.

Mr. Peak: Usually I take it in a spring wagon. The wilk every night

is set in cold water and then I strain it in the can and put the can in cold

Mr. Voepell: I milk the milk, put it in the can, put the can in the tank, cover it, then keep the morning and evening milk separate, and put together in one can when I get ready to go to

the creamery.
Mr. Clark: We milk it and as soon as Mr. Clark: We milk it and as soon as we get it milked, divide it up in different cans, about 40 pounds in a can, and put in cold water and leave the top of the can open.

Mr. Dickinson: I am very careful about milking my cows to keep them clean and also to have myself and my man have clean hands and clean clothes, and I have clean stables, and my milk is run from hand separator into can, and each skimming is kept separate and hauled to the creamery.

Mr. Feighner: 1 run the milk over a Star cooler and put it in a tank and

keep it cool by keeping the temperature down to about 58° with well water, and then put in a light spring wagon and haul it to the station.

Mr. Nicolette: By cooling it and tak-ing it to the creamery every morning

4. How do you handle milk from cow to creamery in December?

T. A. Borman: The milk from cow to creamery in December should be handled with the same care as it is handled in August. The cream should be cooled, as it is just as necessary in December as in August, before the night separation is placed with the morning separation, and the cream should be held at the same temperature as in

summer.
H. S. Bosworth: I have never been quite so particular, as there is not so much danger as in summer. I usually put the milk in some warm place where it will not freeze.

A. H. Diehl: Milk taken in the month of December should also be cooled, but I do not consider it necessary to use the aerator. My method at this time is to milk the cow, strain the milk and put the can in the horse tank and cool the milk. After it is cooled I remove it where it will not freeze.

Mr. Douglass: The rame plan of getting it cool as soon as possible. Not necessary to set it in water.

Mr. Priest: It generally cools of its own accord then. We keep it from freezing and keep our cans clean.

and four-fifths Shorthorn, with taken small hips and large body.

Mr. Dickinson: I think the closer we stick to the dairy type the better, no matter what breed.

Mr. Peak: Keep it where it won't freeze, and carry it in the same way.

Mr. Voepell: I handle the same as I do in summer, put it in separate cans

the same as I do in summer. Mr. Clark: We are, with this kind of weather, doing practically the same thing as we do in answer 3.

Mr. Dickinson: I handle about the same in December as any other time, only I do not deliver quite as frequently to the creamery.

Mr. Feighner: I simply put it in the cans and leave the cans open until it cools thoroughly. Then cover them up to prevent freezing and take to the

station.

Mr. Nicolette: By keeping it so that the milk will not freeze, and taking it to the creamery early in the day.

5. How do you care for milk utensils? T. A. Borman: Milk utensils should be thoroughly cleaned. Our utensils are all rinsed with cold water first. Then they are thoroughly washed with hot

scalding they are given the sunlight and air before using.

H. S. Bosworth: I clean the cans

thoroughly, scald them thoroughly, and give them all the sun possible.

A. H. Diehl: Rinse the can out first

with cool water, and then wash with hot water. My method now is to rinse the can with cold water, then scald it out with boiling water, and then leave it out to drain and where it can get all

the fresh air it needs.

Mr. Douglass: Upon bringing the milk home from the factory I empty can and rinse with boiling water and set

to drain upside down.
Mr. Priest: We empty them just as quick as can after we get them home from the creamery, and we wash them with pure cold water. We do not use any soap or pearline. We wash them and rinse them and then turn them up to dry, or set them on a slatted table so the sun can shine on them.

Mr. Peak: I let my wife and daughter do that, so I don't know. The milk goes to the creamery sweet, however. Mr. Voepell: I use plenty of hot

water. Mr. Clark: We rinse the cans with cold water and then with warm or hot water, and put them in the sun until

used again.
Mr. Dickinson: I generally wash my milk utensils all I can at the creamery where they are equipped for such bus-iness. I do not turn my cans upside down but set them right side up where

the sun can get at them.

Mr. Feighner: I use hot water and soap, and scrub them thoroughly with scrubbing brush, and set them out in

the sun and air.
Mr. Nicolette: By scalding with hot water, and then putting them in the sun.

6. Describe your method of handling and feeding skim-milk calves 6 months

of age.

T. A. Borman: The calf at our place gets all the whole milk it will drink until the whole milk it to be used: that its mother's milk is fit to be used; that is usually four days after calving. From that time on its drink is diluted with some of the warm separated skim-milk. By the time the calf is 3 weeks old it is on skim-milk entirely. The fat that the calf needs is supplied through corn-

meal or ground flaxseed in the milk.

H. S. Bosworth: I usually let them run with the cow two or three days, and then I take them off and give them milk for about four weeks, and then little by little I add a pint of skim-milk and work them up by degrees on the skim-milk entirely. I use corn and bran

mixed, and increase the feed just as they can take it. I feed it dry.

A. H. Diehl: I have no experience with handling skim-milk calves. I have always patronized cheese factory and do not raise calves that way. My method is to take the cows out of my herd that are the poorest and hardest miners and are accustomed to kicking. Until the calf is from 3 days to a week old I let it go with its mother. I then turn the calf loose but keep it in the stable, letting it go to her in the morning, noon, and night. After the calf is 2 or 3 weeks old it will begin to eat dry feed. After it is 6 weeks or 2 months old it does not need any milk.

Mr. Douglass: I nave had no experience.

Mr. Priest: We take the calves from the cow when they are 3 days old and feed them whole milk. At the age of about 10 days to 2 weeks we commence mixing sweet skim-milk with whole milk, and we gradually get them from whole milk on to skim-milk. In a short time we teach them to eat grain chop and then when we get our calves on skim-milk we feed them pure grain

Mr. Peak: I let them stay with the cow until they are 4 days oid, then feed them twice a day. The main feed is at noon, as soon as the milk comes from the factory. Each calf is by himself and gets his own feed and no more. I feed in that style.

Mr. Voepell: Usually wean the calf when 2 days old and feed new milk, for about two weeks, and then mix skim-milk with it. Take about one-third at first, and then one-half with ground corn or oats. Have stanchions where I feed them. I keep them separate.

Mr. Clark: When the calf first comes
I don't let it suck the cow more than
once. I take it away immediately and give it new milk until it is 2 weeks old, and then put in separated milk, and at 4 weeks old we give it separated milk entirely, with shelled grain. I have fresh cows nearly every month in the year.

Mr. Dickinson: I take the calf from the cow when it is about 5 days old, then I commence to take new milk away and add skim-milk. This milk is fresh and warm from the separator, and when the calf is 2 weeks old I add bran or water, then they are scalded, and after corn, depending upon what I want to

raise the calf for. If I want to raise the calf for beef I feed something that will produce fat, and it is fed that way until 6 months old and then gradually weaned off.

Mr. Feighner: I wean them immediately from the cow, then I feed them new milk for about fourteen days; then I wean them off in the next seven days

by increasing skim-milk. I feed them separately in stanchions.

Mr. Nicolette: By feeding skim-milk in addition to ground meal; put the meal in the milk and mix the preparation with hot water.

7. How much do you realize per cow, per year?

T. A. Borman: In round numbers we had last year an average production of 9,000 pounds of milk per cow, about 340 pounds of butter fat, worth about \$60. The calves last year not sold. The year before, however, our calves were sold by the hundredweight and brought an average price of \$25 at 1

year of age.

H. S. Bosworth: I did not have time to figure that up. Altogether they have netted me over \$4 per month for the year, just for the milk alone. Figuring in the spring calves each cow will average from \$50 to \$60 for the year.

A. H. Diehl: There is one year that I kept a record and it varied from \$14 to \$52 per cow; the average was some \$34 for 12 head during the year.

Mr. Douglass: I am realizing at the present time an average of \$4 per

Mr. Priest: The only thing I can give you will be last year. Our milk averaged about \$35 to the cow. We got about \$15 for our calves on an average, and then we fed some of the milk to the pigs. Of course we have no way to estimate that, but I should judge it amounted to \$5 or \$6 to one cow, making

about \$56 for each cow. Mr. Peak: About \$40. \_ut we are new at the business and I believe we are not getting the same price the older

ones are getting.
Mr. Voepell: My cows net me about

\$37 this year.

Mr. Dickinson: My gross receipts
per cow are about \$70; my net profit
this year was about \$40. That is not giving the cow credit for the yearling calf.

Mr. Feighner: I am not prepared to answer that question.

Mr. Nicolette: I realize from the milk in the neighborhood of \$35, and from the calf when it is a year old, \$16. 8. How are you going to increase your profits?

T. A. Borman: It is essential for most profitable dairying in Kansas that the dairy farmer produce his own feed. We all know that our general class of feeds, clover, millet, corn-meal, etc., are all too rich in fat, but deficient in portein. We can increase our profit by growing our portein on the farm, and we can do this by producing alfalfa and soy-beans.

H. S. Bosworth: With more study and more care. I make my dairy the first consideration. When I take up that I make it a study and I feed my cows so as to force them to the highest yield until within three months of being fresh, then I begin to take off the feed until they are dry and give them two months' rest.

A. H. Diehl: Take care of my cows, read more dairy literature, attend dairy conventions, and raise dairy feed, sow more alfalfa. I sowed 10 acres last year and hope I will sow 10 more next year. My cows during this fall have had very little feed outside of alfalfa pasture and they are doing well to-day on it.

Mr. Douglass: By building up proper stock, and by proper feeding.
Mr. Priest: I am going to milk more cows for one thing. I expect to feed better for another thing. I expect to come nearer feeding a balanced ration than I have been doing. I expect to feed offelds. feed alfalfa.

Mr. Peak: If the creamerymen can handle milk as was shown by the chart it will make it more profitable for us. am doing all I can under the circum stances, until I learn to do better.

Mr. Voepell: By feeding a balanced ration.

Mr. Clark: By testing all my cows. Keep those that test above 4 per cent and discard those below 4 per cent and by using a balanced ration.

Mr. Dickinson: I will increase my profit by grading up my herd. The feeding problem I consider one of the most important of all dairy questions.

Mr. Feighner: By proper handling,

proper feeding, and proper breeding. Mr. Nicolette: By taking better care of them and feeding heavily.

Health for 10 cents. Cascarets make the bowels and kidneys act naturally, destroy microbes, cure headache, biliousness and constipation. All druggists.

#### TESTING MILK AND CREAM.

LUDOLPH GABE, BELOIT, KANS.

So much has been written and published on the Babcock process of testing milk that any discussion on this subject would seem superfluous. Testing, however, holds such an important place in the creamery business of to-day, that I really think too much can not be said upon this subject.

In treating this subject, I will confine myself, chiefly, to a few obstacles that we meet with in testing for a creamery and system of skimming-stations, and a few practical points gathered from every-day work. In order to get correct results, we must first have a properly kept composite sample. Churned samples, samples with great clots of cream dried on the sides of the jar, and frozen samples in the winter-time, are simply evidences of one's incapability or negligence. The worst condition is the one first named, as it is impossible to get any satisfactory results from such a sample in the average equipped creamery. The other conditions require great care and skill in order to render the sample homogeneous. Composite samples can not be transported from station to main factory for testing, without churning them; especially where they have to be hauled overland. You must either go to the station with your tester or resort to other means. The method we employ is to take the required amount, 17.6 cubic centimeters, and put it in the regular test bottles at the station, cork them up with No. 1 cork and send them in to be tested. You will readily see that, even if these do churn, it will not matter. method has advantages over the other method first mentioned.

With our samples in good condition let us look to our tester and other apparatus. You must have a good machine and have it in first-class condition. always. You must be positive of the speed of this machine. If your speed is not high enough, the result will be incorrect and usually too low. After you are sure your machine is all right, examine your acid next, and be sure it is of the proper strength. It should have a specific gravity of 1.82 to 1.83. If below this, your result will be too low, and if above, it will burn and blacken the fat, in either case making even a correct reading impossible. Next comes the glassware, which the majority of us take for granted to be correct. It should be, and there should not be the least particle of doubt about it, but, from my own experience, I can say that it has not all been correct. I will mention some pipettes which we received, which contained a little over 19 cubic centimeters when tested, when they should have contained 17.6 cubic centimeters. We have also received test bottles which were not graduated cor-rectly; have received in shipments, bottles with small holes in them near base of neck. How these bottles could be graduated, I do not understand. I think it is high time for this association to take this matter in hand and in some way provide a satisfactory guarantee to creamerymen and patron alike that the glassware we get be absolutely cor-rect. But, until this is done, I would recommend that each creameryman test his own glassware as much as possible. With our sample, tester, acid, and

glassware all in proper condition, we should obtain a correct and clear test, if the operator be competent. One important factor in obtaining a clear test especially in the summer-time, is the temperature of the milk sample and acid before mixing. The temperature is usually too high, and by cooling them down to about 60°, the chemical action will not be so violent, and a clear test down to about 60°, the chemical action will not be so violent, and a clear test will be the result. Also, the water must be clean, and soft water is the best to use in raising the butter fat up in the neck of the bottle, and I always obtain best results by making three runs of the butter fat up in the capacity of an inspector, should call at the creamery or cheese factory and carefully examine the outside surroundings—whey-tank, skim-milk vat, buttermilk vats, etc. On the control of the capacity of an inspector, should call at the creamery or cheese factory and carefully examine the outside surroundings—whey-tank, skim-milk vat, buttermilk vats, etc. On the control of the capacity of an inspector, should call at the creamery or cheese factory and carefully examine the outside surroundings—whey-tank, skim-milk vat, buttermilk vats, etc. On the control of the capacity of an inspector, should call at the creamery or cheese factory and carefully examine the outside surroundings—whey-tank, skim-milk vat, buttermilk vats, etc. On the control of the capacity of an inspector, should call at the creamery or cheese factory and carefully examine the outside surroundings—whey-tank, skim-milk vat, buttermilk vats, etc. On the control of the con best results by making three runs of my machine. Fill your bottles to base of neck after the first five minutes of churning, then run for two minutes, stop and bring fat up in neck, then run for one minute to collect fat.

In testing cream, I use the common 17.6 cubic centimeter pipette, then add to the result whatever the Spillman scale indicates. This is the only way to get correct results where we have a wide variation in richness of cream of from 10 to 45 pounds fat to 100 pounds cream. The 18 cubic centimeter pipette gives correct results only where cream tests about 25 per cent. Great care must be taken in rinsing out your pipette, as a drop of cream makes quite a difference in results, especially where cream is of average richness. To get a

used are absolutely clean and free from the least particle of fat. The best way to clean them is to rinse them out with sulphuric acid before each test. Cleanliness of glassware is essential in any

The one to whom we must go with the details of the test is the creamery patron. One thing that most of the patrons do not understand is the variation of richness of milk from day to day, or from one test to the other. They are a skeptical class, and, as a rule, suspicious that the variations are caused through some fault of the apparatus or operator. We must educate them in the use of the test until they have full confidence in it and are satisfied with their returns. The sooner this is accomplished, the sooner will the creamery stand on a firmer base. In order to do this, they must have no doubt as to

our competency to operate the test.

Would it not be well for us to follow some of the Eastern States in requiring each person who uses the Babcock test in dividend-making to first secure a certificate of competency? I think this would go a great ways in gaining the patron's confidence in the test.

#### STATE CONTROL OF MILK-TESTING, AND INSPECTION OF CREAM-ERIES AND CHEESE FACTORIES.

HENRY VAN LEEUWEN, EFFINGHAM, KANS. Mr. President, Ladies and Gentle-Our assistant-secretary wrote me a short time ago requesting me to prepare a paper for this convention on this subject, which I consented to do.

Mr. Forney thought the idea of the secretary was not the State control of the testing, but the inspection of the glassware and apparatus used in testing. I shall take the liberty of deviating

some from my text, and try to give an outline of the work that could be done by one man acting as a State inspector and instructor.

Kansas has made a steady growth in the dairy business. The people interested in this business are wide-awake. energetic, up-to-date, and are endeavor-ing to push right to the front. We are striving to continually improve our goods. Our butter is recognized as first-class and the quality of our cheese is improving. But our goods are not perfect, and we do not have a perfectly uniform article. Also, all the leading dairy States are doing all in their power to improve the quality of their dairy products. I am sure we do not want to —we will not—be in the rear. We want to be well to the front of the column.

Our new dairy school is a strong proof of this. Our State realized that "our boys" must have thorough instruction if we would keep up with the procession. Our dairy school can do, and I am sure will do a great deal for us in this line. I am sure it will be time and money well spent for any one to take the dairy course. I care not how much experience he may have had, unless he be one of those "know it all men" that we occasionally meet even in the dairy busi-

But there is a work our dairy school can not do. We, of course, want to make the work as practical as possible, but we can not have the troubles and difficulties come up as they do in every-

day factory work.
What we need, and, in my opinion, must have, is some one to call on at such times. With the work of an inspector I would combine that of an instructor. Especially should we have access to an instructor in the cheese busi-

pipes, conductors, wash clothes, milk pumps, churns, and, in fact, all the machinery and apparatus should be carefully examined, and the condition of each article as to cleanliness and state of repair noted and record made. The operator should be with you in this examination and questions should be asked him. An examination of the operator, as well as the creamery, or cheese factory, should be made. Especially should this be true when examining the factories or creameries of dairy students with the view of granting them dairy certificates. One should also act as an instructor during the inspection; point out mistakes and suggest changes and improvements.

This will give the acid time to complete its action in clearing the fat.

In testing skim-milk and buttermilk, the main thing to look after is to see there for the purpose of helping and conveyed the idea that you were there for the purpose of helping and July 11, forty-two days, with 80 head of the condition of the operator. bettering the condition of the operator and his business.

As the milk comes in in the morning you should examine same and note how samples are taken and preserved. there has been trouble in the flavor of the butter or cheese, a Wisconsin curd test should be made. You should then carefully follow the operator in the work for the day. In the afternoon he should make a Babcock test. By this time you would have a fair idea how the factory and creamery were managed.

You should now make a careful examination of the Babcock tester. Examine and test all the glassware and apparatus used. This work should be carefully done, and the apparatus not perfectly graduated should be destroyed. perfectly graduated should be destroyed, while that found to be correct should be thus marked. While making this test the operator could be taught how to test the glassware if he does not al-ready know how. A certificate of inspection should then be granted, if the

inspection is satisfactory.

As I said before, I think we should have an instructor so our boys could call on him in time of trouble, and as we now expect to take up cheese instruc-tion at the dairy school, I expect we will have quite a number of students who have had but little cheese experience, enter the course and expect to take up cheese-making. They will meet with difficulties, and with the help of an instructor for a day or two, these in most cases could be overcome. We would also secure a more uniform article of goods.

The work, acting in the capacity of an instructor in the creamery or cheese factory, would be similar to that of an inspector in many ways. The instructor, hough, should assume control while at the factory; receive and inspect the milk; reject off-flavored and tainted lots, but take samples for the curd test and show the patrons the condition of the milk.

If the trouble has been tainted or off-flavored goods, it would be well to hold a patrons' meeting. Discuss the care of milk. Have your curd tests there and show them the condition of the milk, and explain the effect of such milk on the quality of the goods and the loss it means to them. Other subjects of spe-cial interest to that locality could also be discussed, and a meeting of this kind could be made very interesting and instructive.

I think the subject is one in which we are all interested. It is a subject open for discussion; hence I will make my paper short. Let us have an expression from a score or more on this ques-

I thank you for your attention.

#### SKIM-MILK FOR HOGS.

G. HANEY, KANSAS EXPERIMENT STATION. During the past year at the experiment station the value of skim-milk has been tested in the fattening of nearly

100 head of hogs. The hogs were bought of farmers in the vicinity of Manhattan, and were not above the average in quality. Aside from keeping very accurate account of all feed fed, and weight of hogs, the work was made to conform as nearly as possible to the conditions existing on the ordinary

In the first test, which lasted three veeks, from February 2 to February 24, 18 head of hogs averaging about 160 pounds per head were divided as evenly as possible into three lots of 6 each. All lots were fed Kaffir-meal, and in addition, one lot was given alfalfa hay, another cottonseed-meal, and the other skim-milk. Valuing pork at \$3.50 per hundred, and the Kaffir-corn meal at 30 cents per bushel (56 pounds) as a basis, the alfalfa hay fed brought \$5.75 per top, the cottonseed meal \$27 per top. per ton, the cottonseed-meal \$27 per ton, and the skim-milk 40 cents per hundred. That is, the first lot ate 111/4 bushels of Kaffir-meal, 250 pounds of alfalfa hay, and made a gain of 117 pounds, or .88 of a pound per day per head. The second lot ate 10½ bushels Kaffir-meal, 93 pounds of cottonseed-meal, and gained 126 pounds, or .95 pound per day per head; while the third lot ate 15½ bushels of Kaffir-meal, 1,685 pounds of skimmilk, and made a gain of 321 pounds, or 2.43 pounds per day per head.

These hogs had all been used in a previous experiment and were not in first-class feeding condition. But valuing the feeds at the retail prices at that time-Kaffir-meal at 55 cents per cwt., alfalfa at \$6 per ton, cottonseed-meal at \$20 per ton, and skim-milk at 15 cents Perhaps you think there would be per cwt.—we find the cost of gain to be clear test of cream, let your sample set trouble ahead for a person going into a as follows: The lot fed alfalfa hay, everybody who he awhile after it is mixed with the acid. creamery or cheese factory in this man-

July 11, forty-two days, with 80 head of hogs, averaging 125 pounds per head at the beginning of the experiment. The hogs were all bought near Manhattan, and as hogs of the class desired were rather scarce the average quality was very ordinary. While quality would not effect the comparative results, it undoubtedly cut down the average gains.

These 80 hogs were carefully divided in four lots of 20 each and were fed and gained as follows:

Lot 1—Kaffir, whole, 6,736 pounds; skim-milk, 4,200 pounds; alfalfa pasture. Gained 1,411 pounds.

Lot 2—Kaffir, whole, 6,601 pounds; skim-milk, 4,200 pounds. Gained 1,319 pounds.

Lot 3—Kaffir, whole, alone, 5,321 pounds. Gained 834 pounds.

Lot 4—Kaffir, whole, 4,931 pounds; alfalfa pasture. Gained 890 pounds.

The lots weighed practically the same at the beginning, so the difference in gain can be attributed to the feeds. The Kaffir was fed whole, as previous experiments had shown that it not only did not pay to grind Kaffir, but that grinding is an absolute detriment to it as a feed for hogs. Lot 3, which received Kaffir alone, can be taken as a basis to figure from. Valuing pork at \$3.50 per hundred, we find that the Kaffir eaten by lot 3 brought 30.7 cents per bushel. lowing 30.7 cents per bushel for the Kaffir lot 4 ate, it leaves \$4.10 to the credit of the alfalfa pasture. With lot 1, allowing 30.7 cents for the Kaffir and \$4.10 for the alfalfa, leaves 20 cents per hundred for the skim-milk, and in lot 2. with Kaffir at 30.7 cents, the skim-milk brought 24 cents per hundred.

At the close of the experiment the hogs were weighed on the college scales and shipped to Kansas City, without feed in the car or after reaching the yards, and the shrinkage on 80 head was but 230 pounds.

Each lot was sold on its own merits July 13, and brought as follows:

Lot 1-Kaffir, skim-milk, and alfalfa pasture, 4-10. Lot 2—Kaffir and skim-milk, \$4.075. Lot 3—Kaffir alone, \$4.00. Lot 4—Kaffir and alfalfa pasture, \$4.05.

Armour Packing Company made a careful slaughter test of the different lots and reported favorably for the skimmilk hog.

The feeding was all done in the open, twice a day, morning and evening. A feed consisted of all the hogs would eat up clean in an hour or so after feeding.
The troughs were just the ordinary
V-shaped plank troughs. The Kaffir was first poured in the trough and the milk poured over it. In the first trial the hogs were fed about 2 pounds of milk to each pound of grain and a grain each pound of grain, and amount fed varied according to the appetite of the hogs. The alfalfa hay was just thrown in the pen loose, and the cottonseed-meal was mixed with the Kaffir-meal.

In the second trial the lots receiving milk were given the same amount of milk each feed and the Kaffir fed was varied to suit their appetite. The two lots on alfalfa pasture each had the range of 1% acres, but apparently they made very slight use of it, much less than the gains show. A quarter of an acre would have undoubtedly made the same showing, as the hay crop was very little damaged by the hogs. The Kaffir used was the red variety. The milk came from the Manhattan creamery and was sterilized, so our conditions conform in every respect to the patron of the skimming-station, and we are very greatly pleased with the feeding of skim-milk to hogs.

We find no grounds whatever for any of the charges made against creamery skim-mik. We fed very regular and were careful to see that the hogs were not overfed. Careful feeding will do away with a great deal of dissatisfaction.

#### Not Spend Christmas and New Years at Home?

The Nickel Plate Road will sell tickets to any point socated in Central Passenger Association territory, at a fare and a third for the round trip, account of Christmas and New Year holidays, on December 23, 24, 25, 30 and 31, 1899, and January 1, with return limit to and including January 2, 1900. Students, upon presentation of proper credentials, can obtain tickets at same rate, with liberal return limit. Complete information may be secured by calling on, or addressing the General Agent, No. 111 Adams St., Chicago.

A Phenomenon: "It's remarkable," said Senator Sorghum, "how differently people are affected by the same thing." "Have you been reading medicine?" "No. I was thinking of my speech. It have you have four nights, and put kept me awake four nights, and put everybody who heard it to sleep."—

CARE OF BOILER AND ENGINE. JACOB LUND, KANSAS EXPERIMENT STATION.

In a steam-power plant, the boiler is the foundation, and should be given the greater share of attention. This is very seldom the case, but it often happens that little or no care whatever is be-stowed on it. In fact, so far as my observation goes, a boiler is one of the most abused pieces of machinery that we can find anywhere, usually stowed we can find anywhere, usually stowed away in the darkest or most inconvenient corner of the building or basement, or set beside the building in a shed lean-to, exposed to all the conditions and variations that the climate is explicit to Added to this are the subject to. Added to this are the strains it is subject to in the performance of its work, continued expansion and contraction of its parts by the heating or cooling of its surfaces, and the internal strains caused by the steam pressure within. These causes have a constant tendency to wear out the boiler. No wonder that if not properly cared for it has only a short working

The most essential thing in taking care of a boiler is to keep the water at the proper height. I would urge you most seriously never to allow your water to get low, because the most serious results might come from it. You may burn or overheat and thus weaken the plates, or crack them. Sooner or later, if not at the very time, damage and disaster would follow. If your fires should get in bad condition, or your steam get low, the consequences would be nothing near so alarming as too low water. might, perhaps, stop the engine; it might cause embarrassment and financial loss; but that is of but small moment when compared to the small moment when compared to the small moment. ment when compared to jeopardizing the lives and limbs of your fellow workmen and yourselves, and those de-pending on your efforts. Therefore alpending on your efforts. Therefore always keep your water at the proper height.

From this it follows that whenever you start your fires in the morning, or whenever you take hold of your work, whenever you take hold of your work, no matter whom you relieve, always be sure that your water is where it ought to be. Look at it and ascertain before you ever throw a shovelful of coal, or before you open the draft or coal, or before you open the draft or stir your fire. Let it not be enough that you take a look at the gauge-glass and see it there, but be sure that the gaugeglass shows the actual level of the water in the boiler. You can not be sure of the water level in the boiler by simply looking at the gauge-glass. The gaugeglass is simply an instrument for convenience and should not be relied upon implicitly. Open the gauge-cocks, and see that the water flows freely from those it should flow from, and that the water is not higher than it should be. See also that the opening and closing of the gauge-cocks make the water level fluctuate in the gauge-glass. The reason you should do this is that the gauge glass connections with the water column might be stopped, by being clogged with mud or dirt, or the valves might have been shut, either intentionally or unintentionally, thoughtlessly or maliciously, you do not know, but if you ascertain by the gauge-cocks where the water stands you ought to be all right. If you will always try your gauge-cocks before you go to work, and frequently while you are at work about the boiler, it will soon become a second nature to you, and you will do it automatically. Nor is it enough that when the gauge-cocks are orened and the water let out of the column, that it returns. It must return gauge-cock, or clear above your water-glass, for in doing so you endanger your engine, by leaving too scant a steam space. The sprays of water caused by the bursting of the rising steam bubbles will be entangled in the steam currents and carried along with it in its passage to the engine, and before you know it your boiler will be brimming and large quantities of water will be thrown over,

THE SAFETY-VALVE.

The safety-valve is a very important part of the boiler equipment, yet under certain conditions it may become value must be attended to and kept in proper order. When the valve is used very infrequently it sometimes becomes face blow-off pipes. If they are not, such a stuck. A stuck safety-valve is a source or danger. It leasny suspended in water, it is well to cumulation or asnes, and it constructed to corrode the boiler. The old gasket water, and it is kept there, then there should be thoroughly removed before water, and it is kept there, then there should be thoroughly removed be no fear of burned grates. Bankneed be no fear of burned grates. Bankneed be no fear of burned grates. Bankneed be no fear of burned grates. The new one is put in. The cutting and in constructed to corrode the boiler. The old gasket water, and it is kept there, then there should be thoroughly removed be no fear of burned grates. Bankneed be no fear of bur

day, even if you do not need to carry steam as high as it is set at. If the steam as high as it is set at. If the valve is of the common lever type, lift the weight and let it blow freely. If of the pop type, pull the lever attached to it. Never allow it to stick. If it leaks, grind it down, but do not load the lever with additional weight. It is to it. Never allow it to stick. If it leaks, grind it down, but do not load the lever with additional weight. It is useless and wasteful to have the safetyvalve going a large share of the time. It is dangerous and wicked to load it down so it can not blow off at a safe point, and it is still worse to allow it to become stuck. It will not stick if allowed to blow full and free every day. It need to blow only a moment. In order to obviate the danger of overloading the safety-valve, the lever might be cut off at the proper length. It would then be easy to see if additional weight was added to hold it down.

#### WATER-GAUGES.

Gauge-cocks and the gauge-glass should be kept clean inside and outside. They should be blown out many times a day, so that the water will show it quickly as soon as a cock is opened or closed. Blowing them out cleans them that nothing but comparatively cool on the inside, and rubbing them with a piece of waste cleans them on the outside. A lime deposit often forms on a scale in it, that may cause the spring the outside of the glass. This is because the packing around the glass is not in peels off it becomes weaker. A gauge proper order. It may be tight enough but not good enough, or it may be good enough but not tight enough. The latter case is easily remedied by screwing up the gland on the stuffing-box. In the former case new packing is essential. All the valves should work easy, and the pet cocks should turn freely with-out leaking. The valve between the gauge-glass and the column should be gauge-glass and the column turned often to keep the small passage turned often to keep the small passage in them free from sediment. the upper valve and then blowing out the gauge-glass cleans the lower passage, and closing the lower valve and opening the upper, and blowing, cleans that. Care should always be taken so as to be sure that when the operation is performed the valves are both left open, otherwise the true water level in the boilers would not be shown. Should a water-glass be broken a new one should be put in immediately. It should be of the proper size so it will fit nicely. The glands should be packed well, so as not to leak. A soft rubber ring of proper size to make a good fit is a handy and good packing. Candle-wick well oiled is a fair substitute, and should always be kept on hand because it comes in Candle-wick well oiled handy in many cases. All gauge-cocks in the course of time become worn and They all have for a face some ition plug in them. This plug composition plug in them. This plug can be taken out or off, as the case may he, and a new one put in or on. In the absence of anything else a small piece of lead will remedy the evil. It will screw down on the valve-seat, and make a smooth water- and steam-tight joint. So there will be no occasion for having leaky gauge-cocks dripping. Fix them

THE BLOW-OFF.

Next to the safety-valve and water-gauge, the blow-off pipe is the most im-portant boller attachment, and when it is wrongly arranged or improperly handled it is likely to give rise to a plentiful supply of trouble. In the first place, it ought not to be tapped into the point, so that the boiler can not be properly emptied, but it should be put in the bottom and the sheet reinforced to and its proper level, then the water a horizontal boiler, the nipple should be long enough to go below the ash surfice. A short nipple brings a horizontal brings a horizontal boiler, the nipple should be long enough to go below the ash surfice. A short nipple brings a horizontal brings a horizontal boiler, the nipple should be long enough to go below the ash surfice. Never allow it to reach above the upper sleeve on the perpendicular part, other-gauge-cock, or clear above your water- wise the heat and attrition of cinders and ashes that are carried against it may abrade the surface sufficiently to weaken it in a comparatively short time. All blow-off pipes, no matter how situated, should be opened every day at least once, and if there be much trouble with mud or scales, oftener than that. They should be open long enough to blow out at least half a gauge of water. It is often supposed that the blow-off that may be the cause of doing serious pipe is simply a drain-pipe, and its function in aiding to keep the boiler clean is often overlooked. damage, and may even wreck the engine

When water is impure and contains a finely powdered sediment which is of a light and flocculent nature, that is easily suspended in water, it is well to use the surface blow-off frequently.

of danger, because you place reliance sible. A surface blow-off is situated at last for a considerable period, usually on it when it will not work. It should be blown frequently. Let it blow every carried in the boiler. It is well if the ple matter to do so, but to bank a fire terminal can be enlarged and spread out so it lasts well, so the fire can be started the time between cleaning. Manufacthe ashes and clinkers; then cover the turers of skimmers claim to be able to fire left with green or damp coal to a remove all impurities from water by catching it on the surface. This claim is perhaps too broad, but it is a fact that a large amount of impurities in the water may be thus caught and blown out of the boiler.

#### THE STEAM-GAUGE.

The steam-gauge is another impor-tant boiler attachment, and it is necessary to keep it in good working order and correct in its reading. It ought to be kept clean and bright that it may be the easier to observe its reading. The temper and elasticity imparted to the springs in the gauges is easily destroyed the high temperature of steam. Therefore the gauge should always be attached by a bent pipe or siphon, so to become stiffer, and when the scale ought, therefore, to be tested for cor-rectness once or twice a year. If the gauge reads correctly and the safetyvalve is set at a known presssure one is a check upon the other. They should correspond at the point of blow-off. If the location of the boiler is much exposed, so there is danger of freezing in the winter, the gauge should be drained when not in use, as it is otherwise easily ruined.

FIRING.

In starting a fire under a cold boiler it is well not to hurry it too much until steam is up, as the difference of expansion of the parts of the boiler that have contact with water, and the parts that do not have such contact, is very great. This has reference especially to an upright boiler, where it would be almost possible to heat the top of the flues red-hot, while the lower end would still be cold. After steam is up the circulation of it around the flues would tend to keep the temperature more nearly uniform. In the management of the furnace, the effort should be made to secure the best possible results. The fuel should be spread over the grate very evenly and the tendency to burn very evenly and the tendency to burn irregularly and into thin spots should be met by skilful firing. The smaller the coal the thinner should be the fire. The stronger the draft the thicker should be the bed of fuel. With too thin a fire we are apt to have an excess of air supply; with too heavy a bed, the coal is distilled and the unconsumed gases pass off through the chimney. In the former case combustion is com-plete, but the hot gases generated will be mixed with too much air and cooled and thus rendered unavailable. The best results demand a very perfect mixture air to burn 1 pound of coal, depending on the quality of the coal. This, in on the quality of the coal. This, in case the mixture of the air and the gases were perfect. But in practice we can end of a boiler an inch above the lowest not obtain this result, and we probably point, so that the boiler can not be use not less than about 20 pounds of air for every pound of coal burned, and from that up to perhaps 40 pounds of air, according to how well our fires are kept. This makes a needed volume of will heed my advice and open the cocks frequently there is very little danger that the openings will ever become clogged with dirt. Neither ought you about 160 cubic feet of air and a used clogged with dirt. Neither ought you some, in most cases sufficiently to make and the corners are properly attended to go to extremes in the other direction by leading the materials of the property of the p tion, by keeping the water too high. It ought also to be protected by a is dependent on the skilful handling of the fuel and the furnace. Fires should be kept of even thickness and be kept clean. The secret of success in handling the fire lies in first finding the thickness of bed best suited to the kind of coal used and other existing conditions." The grate should be kept clear of clinkers, and the ash-pit free from ashes. Many a set of grate-bars have been warped and spoiled by leaving the ashes under them, and also red-hot glowing coals, which may have dropped through the grates in slashing the fires. The grates are thus heated from below as well as carrying a heavy fire on top. have seen grates red-hot. No wonder they warp and bend and burn. If the ash-pit is kept free from a large accumulation of ashes, and if constructed

depth of 6 or 8 inches; then close the fire doors, the draft doors, and the damper. Many firemen leave the fire doors open over night. This usually leaves the fires in good shape for the morning, but it is hard on the boiler and furnace, because currents of cold air are constantly striking the boiler and the hot furnace walls, causing the boiler to contract locally, bringing severe strains on the sheets and causing the furnace lining to shrink and crack. Let it be well understood that local expansion or local contraction is very severe on both boiler and setting; more so than general expansion or general contraction, as in the latter case the whole is giving uniformly, while in the former case there is a tendency for the parts to tear themselves asunder, setting up strains within the whole, and there is a tendency within the shell to buckle or stretch, as the case may be. might as well remark here that in no case should the boiler or furnace be exposed to chilling drafts and cold air currents any more than is absolutely neccessary. The proper amount of coal used for banking purposes must be determined for each individual case, and must be found by experience. Much depends on the proper fit of fire doors, draft doors, and damper. When these are of a good snug fit the amount of coal may be reduced to a minimum, because the air currents will then be insignificant.

SYSTEM.

In caring for boiler and engine a certain amount of time every day ought to be allotted for each particular job. One thing that is frequently neglected is the cleaning of the flues. This is a dirty job and is often put off as long as possible, especially in a small plant, where the call for steam is not so great as to teach promptness in that particular line. But it is sure that if soot and ashes are allowed to accumulate in the flues or on the fire surfaces the heat is retarded in being taken up by the water, as soot and ashes are poor conductors of heat. Water will take up the heat several times faster from the plates than the plates can take it from the fire, and when soot accumulates in the flues the draft is impeded, thus lowering the capacity of the furnace as well as checking the efficiency of the boiler. The flues may be cleaned either by blowing the flues with steam or by scraping them or brushing them with a steel brush. If a blower is used, the flues should be scraped or brushed occasionally, as after awhile soot will accumulate as a scaly substance and greatly decrease the boiler's efficiency. Before starting to clean the flues make everything ready so the work can be done quickly. This is also a good time to notice the front man-hole or handhole and observe if there is a leak around it to eat away the flue sheet.

#### WASHING THE BOILER.

The boiler should be washed as frequently as necessary. No rule can be given as to how often, as that depends on the quality and quantity of the water used. The purer the water and the less used the longer can be the interval between washing. I would not advise to blow the water out of the boiler under pressure, with the idea that the mud will be blown out. Better let the boiler cool down over night if possible and let the water run out the next day. In the first place the boiler and furnace are hot, and the mud left in the boiler is likely to bake on the shell and the flues and form a hard scale, and if cold water is then immediately put into the boiler the contraction is too violent, and may cause cracks in the plates and ruin the boiler, while if the boiler has been allowed to stand and cool off over night it can be drained and washed without fear of injuring it, and the mud left in the boiler after draining will not bake on the shell or flues before it can be washed out, but will be in such condition as to be easily removed by water, thus leaving the boiler with less hard scale to remove. After having washed the boiler great care should be taken in getting the man-hole or hand-hole plate tight again, so that there will be no leak hot water under pressure is far greater backward or forward over the cylinder at 7 per cent and 8 per cent. Seventy than most people imagine.

INSPECTION.

In Kansas we have no inspection laws and no license laws for engineers. There are, therefore, many who have the care of boilers and engines who have but a slight knowledge of their strength and of the strains they must sustain. I would, therefore, advise every owner of boilers to have them examined every year by a competent man, and it is well to have them insured. A reliable insurance company will not take risks on a boiler not warranted by its condition. Do not believe that because the man who has taken care of your boilers to your satisfaction for a year or longer is al-ways competent to judge of their condi-Boiler-testing is a special trade, and any one who undertakes it should understand the making of a boiler in all details—the proper form, number, size, and distribution of brazes, and manner of putting in man-holes or handholes, so as to weaken the boiler the least possible. He should know the strength of material, understand the proper junction of joints, the size and spacing of rivets, and the quality and condition of the workmanship on it. He should be equally familiar with making a water test as a hammer test of a boiler. It requires the trained ear to distinguish a bad plate from a good one by the sound it gives out when tapped with a hammer. It requires a sensitive touch to feel the stoppage of the vibration of a plate caused by an incipient crack as the inspector's fingers glide along the plate a few inches in advance of the hammer with which he is sounding the boilers. To facilitate the work of inspection, every boiler should be easily accessible. It is to be hoped that Kansas some day in the near future will have some sort of a boiler inspection. have some sort of a boiler inspection law or a license law. It would prove a saving to owners of this class of prop-

THE ENGINE.

It is not nearly so serious a matter to take good care of the engine as it is to care for the boiler. If the man who runs it likes his work he will take pride in keeping it looking well, and to do that one is obliged to go over every part of the engine daily, wiping it clean, and rubbing the polished parts to keep them bright. He will at the same time be on the lookout for any loose setscrews or nuts, bolts, keys, or anything that is not as it ought to be. He soon becomes acquainted with every part, and knows where to look for defects. is an old saying with many that it is best to leave well enough alone, and that when the engine runs well not to tinker with it. That is true to a certain extent, but it must be obvious to every one that at some time or other this can not hold good, and that an incipient fault should not be left alone until it becomes clear to every one around. Time should be taken by the forelock; the engine should be examined in all its parts frequently and the engineer should not wait to do that work until the engine itself speaks for it. All brasses should be taken off and examined occasionally. They will wear some and may not wear true; or, if they be rough, they should be scraped smooth, but do not use sandpaper or emery-cloth to smooth them with. If you do, you may count on more trouble later on. The file and the scraper are the proper tools to use.

OILING

All oil holes should be examined so they do not choke with dirt and grit, and all oilers should be well covered so that nothing like dirt can get into them. There is always more or less dirt in an engine-room, and all the wear-ing or moving parts of the engine will catch some of it, and a gummy substance is likely to form and clog the oil passages so the oil does not reach the tendency to cutting and heating is correspondingly increased. It always pays to use a good oil, and to use enough of it to insure well lubricated moving parts. This holds good as well with the internal parts as with the external parts. internal parts as with the external parts.

Both valve and cylinder should have a ruined many a dairyman. Have some fair amount of a good lubricating-oil.
Cylinder oil ought to be of 600° test, and should be fed at the rate of about a drop a minute for every 10 or 12 horse-power work performed on engines rating from 10 to 50 or 60 horse-power, and somewhat more on smaller ones. Should make money we have to get down to somewhat more on smaller ones. Should the engine groan under such conditions, then it is probable that it does not get dry steam and there has been water in the cylinder, which has washed out the oil, or else the piston-rings have worn and need doctoring some. They ought to be looked after once in awhile to see that they do not wear sharp on the edges, for then they perform a scraping operation every time they glide indebtedness of \$3,000, bearing interest in the engine groan under such conditions, a systematic business and stay with it.

A fortune is not often made in a day, but it takes years. We started in the dairy business for ourselves twelve years twelve years ago. We have not made a large 40,430 gallons from the 50 cows. It brought us \$7,028.80. Calves sold in the two years for \$400. They were mostly Durhams. They brought \$5 and \$6 a head. The cows made us about \$71 a head. The cows made us about \$71 a head per year for the two years. They

surface, scraping off the oil and part of the cylinder wall, and causes groan-ing in the engine. A few strokes with a file on the sharp edges of the rings will make them slightly rounding and will remedy the evil. At the same time it is well to examine the cylinder itself, and see that no grooves are wearing in its surface, that it remains round and true in all its part, and that the counter-bore is deep enough so that no shoulders will be left when the engine has seen much wear, for that will cause thumping. Notice also the valve and valveseats, if they are wearing true; if not, they should be scraped to a true sur-The piston-rod and valve-stem ought to be well packed with a soft elastic packing, which ought not to be screwed up too tight. A hard or burnt packing will score and groove the rod or stem, after which it is hard to keep them tight. Do not use a long and strong wrench to screw up the packing gland with. You ought to be able to screw it almost tight enough by the hand alone, if in such position as to be able to get a good grip. It does no harm if there be a very small leak; better that than scored rods.

To take up any wear on any box that is set up by a key on an engine, place the engine in such position that the parts of the box is on the line of least wear. Then you will not be in danger of getting the bearings so tight that it will heat when the engine is started. Thus when taking up the wear on the crank-pin brasses place the engine on the center. If taking up the cross-lead brasses, place the engine at quarter-stroke, which is the extreme point of swing of the rod and has least wear.

DRY STEAM.

Every precaution should be taken to give the engine dry steam, not only because water clogs the machinery, but more on account of its cutting action on the internal parts and the piston-rod and valve-stem. Water is the great enemy of the steam-engine, and has wrecked many a one. It pays well to have all pipes leading to the engine properly covered.

THROTTLE-VALVE.

Do not run with the throttle-valve partly closed. The governor should take care of the amount of steam given to the engine. If it does not, it should be examined and put in working order. If the engine races, the fault lies in the governor. Take it apart and clean it thoroughly; see that all its parts move freely when in position, and do not for-get to oil it, any more than you would forget to oil any other part before starting the engine, or as often thereafter as needed.

The engine ought to be started slowly to give it time to warm up and get rid of the water of condensation before it reaches full speed.

There is much more to be said on the But this must suffice for this time. I will only add the first, as well as the last, great care of the engineer is to keep the plant looking clean and neat. The one who tries to do that, I am confident, will notice any little thing that needs attention and will be sure, somehow or other, to put it in good working good cows. Now I have to buy the good cows. Now I have to buy the state of the farmers. low will not even notice that anything is wrong, until the boiler or engine itself calls so loudly for assistance that even the neighbors can hear it.

#### THE RESULT OF FIFTY COWS PROPERLY HANDLED.

F. F. FAIRCHILDS, TONGANOXIE, KANS.

In order to be successful in any kind sages so the oil does not reach the of business, a person should require rings in proper quantities, and the judgment, punctuality, and regularity Without these no man can be successful regularity, some system, about your business. Without it you can not be successful. There is no business that requires more strict attention than a dairy, not only to-day but to-morrow and every day during the year. In order to

acres of the farm were under cultivation, 20 acres in timber. It was not long until we had 20 cows, and 10 acres of the woodland to good blue grass. To-day the 20 acres are all in grass, and we have bought another 10 acres, which I am having cleaned this fall, and will seed in the spring. In six years from the time we started we were all out of debt, never failing to pay interest or notes promptly when due, with money made from the products of the dairy. I have never had the blues one day or lost one hour's sleep worrying about our financial business. I had something else to do, something else to worry about. I think I made money faster then than now, for I did the work my-self. I find it very difficult to get milkers that will get on good terms with all of the cows. I have to hire all of my help.

In the last few years we have been keeping about 50 cows. We have the most of them to come fresh in the fall. We seldom ever have a dry cow in winter, every one of them in the stable paying for their feed in milk; if not, they soon go to the butcher and fresh ones are put in their places. We are not heavy feeders, but continual feeders. Our cows are always hungry; they never leave any grain or hay in their mangers. There is not enough feed wasted around the barn to keep a mule alive. What we feed is good and the cows like it. We have tried all kinds of feed—dry corn-stalks cut and soaked with water, and also hay—but like nothing better than corn-meal, bran, clover hay, and sorghum. We have lost only 2 cows in the last three years, so you see they are healthy. We are feeding 13 pounds of corn-meal and bran mixed, two thirds meal and continued by the continued of two-thirds meal and one-third bran, with a good feeding of first-class clover hay in the morning, and then they are turned out to water and fed a load of sugar-cane. They are kept in the stable sugar-cane. They are kept in the stable when it is cold and turned out only to drink. The water is pumped fresh from the well and drank while yet warm. We use 2 pumps, a windmill and a handpump, on cold days to get warm water from the well. We feed sorghum or green corn when the grass is short, stable the cows every day through the summer, and give them 4 or 5 pounds of summer, and give them 4 or 5 pounds of grain. These cows are milked at 5 o'clock in the evening and 5 o'clock in the morning. They are turned out every night in summer to graze. The milk is shipped to Kansas City once a day, at 3 o'clock p. m., and not put on the milk route until the next day. That makes night's milk 36 hours old when it is first put out; then it has to be saved twelve hours longer, which makes it 48 hours old. Milk that is required to stay sweet that long that is required to stay sweet that long has to be properly handled. We use no patent milk-cooler, We cool it in a large tank of cool running water as soon as it is milked. The milk is stirred every time the milkers empty their pails. When they are through the milk is cold, it is then put in a large tank There is much more to be said on the subject of caring for boiler and engine. made of brick and cement, in a stone spring-house, cold water running through the tank all the time. We never use ice. The milk brings 7½ cents a gallon in summer and 81/2 cents cows and sell the calves to the farmers. I have bought some of them back after they were old enough for cows. We haven't a kicking cow in the barn; never have to tie their legs. Kind treat-ment makes kind cows. The first six years we were in the dairy business we used the milk in all kinds of ways. We had no established market for it. We made butter, and raised calves and pigs. So you see the old cow will make you if you stick to her. I prefer shipping the milk, as our farm is not large We are not in the wheat business, potato business, but strictly in the milk business, taking care of the cows and making every gallon we can with as little expense as possible. Three of us take care of the cows, a man, a boy, and myself. I buy nearly all of the grain. We raised 500 bushels of corn this year, and almost all the sorghum

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have made from the first of May to the first of this month 21,580 gallons that has brought us \$1,618.50. We have also sold \$140 worth of calves. The cows are not all fresh, but will be by the first of January. They are not all doing as well as usual this fall. I think they are on a strike for more feed, and they will get it sure. We are only feeding 13 or 14 pounds of grain a day now.

The subject agginged me for the

The subject assigned me for this paper was "The Result of Fifty Cows Properly Handled." The results are, the cows have made us a good living for twelve years, and a good farm, well improved and stocked, that will keep any family their lifetime if rightly man-

#### DOES DAIRYING PAY IN THE SHORT-**GRASS COUNTRY?**

JAMES T. ROBINSON, SALTVILLE, KANS.

This question, for the past few years, has been discussed, perhaps, more than any other line of business the farmer is engaged in, and I believe that some farmers think that it does not pay. The object of this paper is to demonstrate, by facts and figures, that dairying in the short-grass country does pay—pays better than any other branch of farming.

We have a dairy of 30 cows, grade Durham, no better, perhaps, than the average cows throughout the country. To January 1, covering a period of nine months, they have produced a trifle over 6,000 pounds of butter fat, being an average of 200 pounds per cow. For this we received from the creamery \$915, or an average of \$20.50 per cow. We raised 30 calves, which would readily sell at the present time for \$20 per head, making an average income per cow of \$50.50. We fed, besides thousands of pounds of skim-milk to the hogs. This is not figured in this statement, but considering that three months yet remain to conclude the year's record, and putting the value on this skim-milk, our average income per cow for the year will easily reach \$60.

I wish to state here, that we have

never tried to make dairying a specialty, never tried to make dairying a specialty, but simply kept the dairy for the purpose of making a good living. While our young stock were growing up to a marketable age, and during the sixteen years that we have depended on our cows, in Kansas, they have never disappointed us, for when all kinds of corner failed age they did year frequently. crope failed, as they did very frequently, the cows never failed us, and whatever prosperity we enjoy to-day, is due to a kind Providence and the cows.

These cows were kept on wild grass pasture during the summer season and in winter were stabled in a good warm stable, with all the alfalfa and Kaffir-corn hay they could eat, and a ration of 5 quarts of corn-meal and bran, equal parts, twice a day. On cold days they were kept in the stable and on warm days they were turned out in the yard, from about 9 o'clock in the morning until 4 o'clock in the afternoon. In feeding Kaffir at night during the feeding sea-

We have raised nearly all kinds of feed that Mitchell County will produce, and find that next to alfalfa the Kaffircorn is the best for milch cows, when properly handled.

We sow our Kaffir-corn from the tenth to the twentieth of June, using 11/2 bushels of seed to the acre. In ordinary seasons, it is ready to cut just before the first frost. We let it lie on the ground until it is well cured, then stack it in about 6 or 8 ton stacks.

In conclusion, let me say to the farmers of the short-grass country, stay by your cows and your creamery—two of the best things we ever had. Be as liberal as possible to both—liberal in your care of your cows, making you a liberal patron to your creamery.

Constipation leads to liver trouble, and torpid liver to Bright's disease. Prickly Ash Bitters is a certain cure at

#### A VISIT TO AN EASTERN MILK FARM.

F. D. COBURN, SECRETARY KANSAS STATE BOARD OF AGRICULTURE.

Mr. President, Ladies and Gentlemen: It is one of my peculiar weaknesses to believe in Kansas; to believe in the Kansas cow, if you please; but I much more believe in the men and women of Kansas, and especially in the young men and young women of Kansas. I was proud as I sat here and listened to the delightful music made by the young men and young women, which made me more than ever glad that I live in Kansas. And also when I saw those beautiful Sunflower damsels go through with their graceful evolutions I was convinced that they are the sweetest things in the world. (Applause). As I watched their rhythmic movements and looked into their bright eyes I was filled with one regret, just one, and that was that I was not Lieutenant Hobson. (Applause).

And now after speaking of the young ladies, let me refer to the Kansas young men. I wonder how many who are here in the audience who missed hearing that splendid address this afternoon by that bright young man, D. H. Otis. Ex-Governor W. D. Hoard, of Wisconsin, is probably accepted as the highest dairy authority in this country, and when I say that, that means in all the world. I saw Governor Hoard in Chicago a few days ago in a hotel, momentarily, and his mind semed to be occupied with one little story that he wanted to tell me be-fore the train left. He said: "Coburn, you have a man out there in Kansas who is doing more real good work, that is of actual benefit to students of the dairy industry, than any in the United States. I never met him that I know of, and I only know him by the work he is doing, as the reports of it come to me filtering in through the office of Hoard's Dairyman." I said: "Who in the world is that—which one?" I knew we had them, but I did not know which one he had in mind. He said: "His name is Otis." Of course I proceeded to tell him that Dan Otis was one of my boys. He was glad to hear it. This is as high praise as I have ever heard for any man in any line of work. It made me, as I intimated before, feel very proud.

While in attendance as a delegate to the National Farmers' Congress, recently held in Boston, it was my good fortune to meet and be for a time the guest of Mr. Geo. H. Ellis, proprietor of an extensive Boston printing house, who lives on what he calls Wauwinet Farm, where in many respects he has the best equipment for the production and supplying of high-grade milk direct to a large number of patrons it has been my privilege to see, and as some of his methods, his environments, and the surrounding conditions are so different from those to which we of the Central West are accustomed, I questioned him closely on many of them, and give you some of the interesting information

This farm is situated almost in the geographical center of the city of Newton, Mass., about 8 miles from Boston, and is the result of a systematic attempt to furnish, direct to consumers, absolutely pure milk of the highest quality produced, bottled, and delivered under the most favorable conditions. From a beginning with 4 cows, furnishing in 1891 milk for the proprietor's family and the sale of about 16 quarts per day to neighbors, it has grown to a total daily output now of about 1,600 quarts, all sold and delivered within a radius of 3 miles from the main farm. Where in 1891 the stock was all kept in a small shed, to-day three farms, with extensive barns, are required for the accommodation of the herd, and new buildings, equipped with the most modern devices and machinery, are used in the conduct of the business.

At the home farm, 150 of the best milking cows are constantly kept, while at farm No. 2, 5 miles away, are kept the cows giving the least milk. Farm No. 3 is 16 miles away, and here are kept the dry stock and young things. No. 2 has a capacity of 70 cows, while at No. 3, 100 head can be accommodated. Between these 3 places are now kept about 330 Jerseys, or Jersey grades, producing milk which averages by chemical

analysis nearly 15 per cent total solids and 5 per cent of butter fat. A few cows giving less rich milk are kept for the special purpose of furnishing milk for infants. The cows are not driven, but moved from one farm to another in specially built wagons, carrying 6 cows at a time. A load is made up at the home farm of the cows giving the least milk, and these are taken to No. 2, where they are exchanged for the same number of nearly dry cows, which are transferred to farm No. 3. Here a load of fresh cows is taken on and returned to No. 1, the entire trip consuming a day.

The main farm, where most of the

milk is produced, and which is headquarters for its distribution, consists of 25 acres, and has 3 adjoining barns, the largest of which, 1-story with monitor roof, built in 1896, is 127 feet long and 85 feet wide, and contains 92 pens, each feet by 9, similar to box stalls, in which the cows are never tied. Each pen is supplied with a hinged manger, which, when not in use, is turned outward, thus excluding all dirt, and a drinking-trough with a self-closing galvanized iron cover, easily raised by the cow's nose, furnishes a constant water

There are no floors to these pens, but over the surface of the ground-which is part loam and part gravel—are spread about 4 inches of sand; and over this is a good layer of planing-mill shavings. In cleaning the barns, the droppings and dirt are gathered every day in a cart specially built for the purpose, which is driven through the alleys; fresh shavings are supplied, and usually once in from four to six weeks a more thorough cleaning is made, and fresh

after being carefully weighed and credited to the cow that gave it, on a monthly milk sheet posted convenient to her stall, is emptied into a tank at the end of the barn, next to the bottlingroom. On entering and leaving this tank, the milk is strained through 4 thicknesses of cheese-cloth, and is piped through the partition into the bottling-room to the distributing trough of a Star milk aerator and cooler. This apparatus, which aerates the milk and gradually but quickly reduces its temperature, consists of a double corrugated surface of sheet copper, heavily tinned, through the inside of which is forced a continuous stream of cold water or brine while the milk passes from the distributing trough in such a way as to flow over the entire surface in a thin film, leaving the cooler at a temperature suitable for immediate de-livery. By the construction of this cooler, the water or brine is forced upward through the inside of the cooler while the milk is flowing downward over the outside, thus affording the most gradual and continuous reduction of temperature. The extent of surface is sufficient to insure the milk leaving the cooler at a temperature only a few degrees higher than the temperature of the water or brine within.

This apparatus is cooled by brine from a refrigerating plant manufactured by Westinghouse, Church, Kerr & Co., of a capacity equaling the melting of two tons of ice each twenty-four hours, which effects a reduction in the tempera-ture of the milk from 95° to about 36° passage over the surface of the cooler. When the bottling is completed the tem-

during the few seconds required for its perature of the milk in the bottles is about 40°. This is, of course, a much

AGRICULTURAL HALL, KANSAS STATE AGRICULTURAL COLLEGE. (Containing the Dairy Department.)

cattle are confined by what is known as the Prescott stanchion. Here the cows stand upon 8 inches of sand, laid upon a concrete floor, with a gutter behind the stalls which is thoroughly cleaned every day. The barn cleanings are dumped from the cart into a large wagon, and are immediately carried to the outlying land. It is found that these individual pens are much superior to stanchions, and in any cow-barns built on the farm in future there will be pens instead of stanchions, as experience indicates that the cows not only seem much more comfortable, but actually give more milk in the pens than in the stanchions

The employees are all dressed in white duck suits at milking time, and are required to keep themselves and their cattle scrupulously clean, the cows being thoroughly groomed every day. Each man milks 15 cows, commencing at 4 at the farm. In addition to running o'clock a.m. and 3 o'clock p.m., and refrigerating compressor and

Adjoining the barns is a 2-story house, about 25 feet by 50 feet, containing a bottling-room, engine-room, cold-storage room on the ground floor, and rooms for the help in the upper story. Behind the barn is a silo, 24 feet in diameter and 40 feet deep, holding about 500 tons of ensilage; and there are several outbuildings for calves, bulls, etc. Sixteen horses are quartered in the large barn, and 5 bulls—all registered Jerseys of the best known milking strains—are kept for the service of the herd. Beyond the bottling-room is a good-sized boarding-house for the help, and in this the farm office is located. On the 3 farms from 28 to 35 men are regularly employed, according to the season; and extra help is employed during ensilage cutting. Most of these men are permanently quartered on the home farm.

During milking each pailful of milk,

sand supplied. In the older barns the lower temperature than could be reached by the use of water in the cooler; it is, in fact, possible to flood the cooler with brine cold enough to freeze the milk in its passage.

This refrigerating apparatus, or process, is similar to that by which artificial ice is made; and, in addition to the use made of the brine in connection with the milk-cooler, the compartment which contains the brine tank, being kept at a temperature of about 40 forms a perfect refrigerator, used for the storage of milk. The expense of such a process, Mr. Ellis says, is almost entirely in the first cost of the plant, as it does not require recharging with ammonia or a resupply of brine oftener than once a year.

The refrigerating plant is operated by an Otto gasoline engine (size 5 B), of 131/2 actual horse-power, which also furnishes all the motive power required at the farm. In addition to running the brine occupying nearly two hours at each pump, it operates the dynamo, separator, and 2 water pumps. The great value of this engine is its occupying but small space; its simplicity requiring no engineer, being run by an intelligent operative, and its extreme economy. All the barns and building at the home farm, including the proprietor's house, are lighted by electricity, which is furnished by a 10 horse-power Eddy dynamo run by the gasoline engine. In addition to running the electric lighting plant, the dynamo also furnishes power through a 7½ horse-power Eddy motor, which is mounted on a portable car, and operates the machinery used in cutting corn for feed and for the silo. This motor has replaced a horse treadmill formerly used in cutting the fodder, and an engine formerly required for cutting ensilage. The dynamo has proven satisfactory and economical in the highest degree, being entirely automatic, and requiring no skilled labor for its operation. The

gasoline engine has been in operation for more than two years, during which time it has cost almost nothing for repairs, and has easily furnished all the power required for the electric lighting, refrigerating, and other machinery of the farm at an average cost of about 60 cents per day.

The heating of the bottling-room, engine-room, 7 chambers for help, and a smoking-room for the men, as well as the supplying of hot water for the washing of bottles and all other purposes required, is effected by a Winchester heater, durable, easily operated, and economical.

The milk, on leaving the cooler, is bottled quickly and automatically by means of a Child's patent milk-bottle filler. The milk flows from the cooler into a large tinned copper tank, in entering which the milk is again strained through cheese-cloth. This tank runs on wheels on a track over a slab on which the milk-bottles are placed in rows of 8. In the bottom and at one end of the tank is a row of valves fitted with rubber caps, which, by means of a lever, are pressed down tightly over the mouth of each bottle in the row, while by the same movement of the lever the valves are opened, allowing the milk to flow into the bottles. Since the automatic valve seals each bottle tightly while in position, when a bottle is filled it does not overflow; and when all the bottles in a row are filled the milk ceases to flow. The lever is then raised, closing the valves and raising the tank, which is wheeled into position over the next row of bottles, and the process repeated. An air-vent destroys all foam, allowing the bottles to fill, leaving just room enough for the paper cap-used to close the bottles—to go on without spurting.

The "common-sense" wide-mouthed milk-bottles are used, having no cover, being easily and quickly cleaned, and sealed with a heavy wood-fiber paper cap, prepared to resist moisture from within and without, and which, when pressed into the neck of the bottle with the thumb, is held in position by a shoulder blown in the bottle. This forms an air-tight cover, which will not leak, no matter in what position the bottle is placed. The caps can be instantly lifted out by a pen-knife or any sharp instrument, and are so inexpensive that they are discarded after once being

The delivery of milk is made night and morning, 4 low-down wagons being used, each starting out as soon as it can be loaded, so that much of the milk reaches the consumer within an hour from the time it leaves the cow.

Situated as the farm is, in the midst of high-priced land, the feed problem is a serious one. At the home farm, the land of which is worth from \$4,000 to \$8,000 per acre, and on which the taxes alone are \$28 per acre annually, the cows are fed in the barns all the time, although they are turned out in a 5acre lot for exercise every week-day in pleasant weather. This lot, by the way, is little more than a stone-pile or ledge of rock, and is without any sort of vegetation excepting some trees. In winter the daily feed is from 30 to 40 pounds of good ensilage, 8 to 12, and in a few individual cases, as much as 16 pounds of mixed grain in 2 feeds, immediately after milking, and all the good hay, principally clover, that the cows will eat. As soon as good soiling crops can be had in the spring, they are largely substituted for the ensilage, although, preferably, a small quantity of the latter would be fed every day. The soiling crops are, first, winter rye, then winter wheat, followed by clover, and peas and oats, which are sown at various times (beginning as soon as the frost leaves the ground), until good, fairly-matured sweet corn can be obtained. This is e main reliance until fros com then ensilage made from field corn when the fodder is yet green but the ears are well glazed, is resumed. The total acreage of land owned and leased is about 800 acres.

In view of the feeling sometimes expressed, that the conducting of dairy farms upon such lines as these must be the result of a hobby and can not be profitable as a mere business venture, it is only fair to say, the owner tells me, that, while Wauwinet Farm has undoubtedly been developed by the deep personal interest of its proprietor in the problems of a perfect dairy system, its results are such as to amply justify the prosecution of an experiment so congenial to its owner's taste. The enormous increase in the business has come about without the aid of advertising or special effort to secure trade. The milk is sold at 8 cents per quart, 1 to 2 cents higher than the price obtained by other producers in the same field; and the demand has from the first been in excess of the capacity for production.

Whenever additional cows are needed they are watched for and bought in Brighton Market, the name by which the Boston stock yards are known. Only those in which Jersey blood and characteristics predominate are purchased and the prices paid range from \$50 upward, averaging perhaps \$55 each. Cows which for any cause are not found of good value to keep are disposed of to Brighton slaughterers, and bring any where from \$18 to \$30, depending on their condition and the market. Calves not considered desirable to raise are sold when 3 or 4 days old, bringing about \$2 each. Some of them are raised by the purchasers and others are merely fed until perhaps 6 weeks old and sold for veal.

It is the aim to have all the cows dry from four to six weeks, but much de pends upon the individual. Some of them it is impossible to dry at all; with others it pays better to dry them off even for eight or nine weeks. Because of so large a proportion of these city customers being away from home during the summer months, the larger number of the cows are so bred as to calve in August or September, but being obliged to keep up a uniform supply from September to June necessitates having some fresh cows all through the year.

The profitable years of a cow's life are found to be from 4 to 10, but there are many exceptions to this rule.

It has been found difficult to determine the minimum average quantity of milk per day for 365 days, that would warrant the proprietor in retaining a cow. Something depends upon the breeding, but more upon the fact that not infrequently a cow purchased this fall, for instance, with every promise of being a good cow, goes not turn out satisfactorily. If a promising individual in appearance, he might keep her until fresh again, when, if she failed to give good results, he would dispose of her either in the Brighton Market as a milch cow, or milk her as long as profitable and then sell her for beef. A minimum limit would probably be between 4.500 and 5,000 pounds a year. The largest quantity of milk obtained from any one cow in a year, so far, is a little over 9,800 pounds; the largest for three consecutive years a little under 9,100 pounds. The average yield per cow for every day in the year is just about 71/2 quarts per day, a yield to be sure not enormously large. Three different analyses of several samples from an afternoon's milking have shown an average of a little over 5 per cent butter fat and a little over 14½ per cent total solids.

Analyses of 7 samples by Dr. Hudson, milk inspector of the city of Newton, about three weeks since, showed as fol-

Sample	Total	· Butter
No.	solids.	fat.
1	14.40	4.70
9	14.40	4.74
3	14.80	5.50
4	14.54	5.24
5		5.08
6	14.30	4.90
7	14.50	5.20
A wown an		

All of these samples were afternoon's milk. Mr. Ellis thinks that the quality of the morning's milk possibly is not quite so good. The samples were taken fifteen minutes apart, in one-half pint jars, from the spout running from the cooler.

Some cream is also sold, in half-pint bottles at 15 cents each, or 60 cents per quart, testing 40 to 45 per cent butter

All milk and cream bottles are returned, the drivers collecting on each round the empties from the preceding

As the cows at the home farm are cows, regardless of its quality, give stall-fed all the year, it has not been from 10 to 15 pounds of milk per day As the cows at the home farm are practicable to make an exact comparison for 250 or 275 days in a twelvebest judgment is that there is practically no difference. The stables are warm enough so that the cows do not suffer from cold in the winter, and are thoroughly darkened with blinds so that the stock suffers as little as possible from flies in the summer. About the same quantity of grain is fed summer and winter, changing its component parts to About 2 ounces of fine salt are mixed with each milking cow's feed daily, while those in pasture are pro-

vided with rock salt.

Much of the corn from which the ensilage is made for these milch cows is raised on farm No. 3, 16 miles away, and is hauled by 6-horse teams, 6 tons to the load, requiring a long day to make one round trip. Seven silos are from a man wherever and whoever he in use, 6 of them circular, 2 being of might be, who had so managed even cypress staves, 20 feet in diameter and one cow as to obtain from her \$100

30 feet deep, costing when ready for use \$315; the other 24 feet by 30 feet, costing \$345. A still later one, 30 by 35 feet, on a cheaper plan, cost complete \$320. A novelty about these more recent silos is that they are built without either bottom or roof, and are found fully as satisfactory. It is not known how long the silage would keep in these as ten months is as long as any supply has lasted.

The only ill-flavor or odor in milk from ensilage is when beginning to feed a cow sufficient care is not used to begin gradually, and to feed immediately after milking. Bad flavor is entirely unnecessary it is claimed, and never occurs if reasonable care is used.

The grain or ground feed given varies somewhat in its components, consideration being given to cost, and the analysis of the roughage being used at a given time. Bran ordinarily is the basis, but is now so high as to cause experimenting with other articles, especially what is known as "H. O. Dairy Food," put out by a firm of rolled-oat manufacturers at Buffalo, N. Y. Some of their by-products are supposed to be the basis of this mixture, which is said to be chemically or practically a perfect milk food in itself. Mr. Ellis nas used of late a mixture of 800 pounds of bran, 600 pounds of middlings, and 300 pounds of linseed-oil meal (or cotton-seed-meal), making 1,700 pounds, to which he adds the same quantity of the H. O. feed, the 3,400 pounds lasting for two days.

The prices per ton paid, delivered, at present are:

Best bran		٠.		٠.				٠.			٠.		\$20.00
Best middlings Octonseed-meal	•	•	• •	•	•		• •	• •	•	•	• •	• •	20.00 26.50
Anseed-oil meal													28.00

At the earlier price of \$16 per ton the H. O. food was considered fairly economical, but at the present price of \$19.60 per ton it will not be used. Experiment with a part of the herd showed that practically there was no difference in milk yield from using the H. O. food entirely, in part, or not at all, hence the matter of cost would also govern.

The wages paid the men on the farm, besides their board, are, for milk-drivers, \$25 per month, with a bonus of \$60 at the end of each year's service pro-vided the work has been satisfactory (and in no case has there been any occasion to withhold this bonus); stablemen, \$22 per month, from April to October, inclusive, and \$18 from November to March, inclusive; teamsters, \$25 per month, April to October, inclusive, and \$20 November to March, inclusive.

Now, I have not related these observations nor given these details because of believing that it is practicable for a single cow-owner in Kansas to follow closely along the same lines that this Boston man follows, and I do not suggest for a moment that in most things we should especially imitate him. He is in a different section of the country, with a different climate, and with widely different surroundings, both in the matter of procuring raw materials and dis-posing of his condensed or manufactured products. It must be true, however, that such an establishment so conducted under such circumstances, and at satisfactory profits, too, affords by contrast, at least, a striking objectlesson for the western cow-man.

Statistics for our State, figures furnished by the cow-owners themselves which by the way I believe entirely too small—indicate that the Kansas milch cows, one with another, yield a dairy product averaging in value less than \$10 per year, and the figures of our creamerymen that the cow-owner who realizes \$25, \$30, or \$35 per year from his cows, regards himself as quite a successful manager, and the owner of somewhat superior stock; that if his of winter and summer yields, but the month, he is a man after whom to pattern, or to be jealous of, as the case may be.

It is well worth thinking about that this Yankee, with a herd of 150 cows, in such a rigorous climate, can so breed, and feed, and milk them that one with another, the poor, the medium, and the good, the fresh and the farrow, the heifers and the old, shall average for every day in the year 7½ quarts of 5 per cent milk, and that his manipulations of them, and his good name, enable its selling, winter and summer, for 8 cents a quart, or from 25 to 35 per cent more than is paid to his neighbors who are in the same business. is not one of us but could well afford to sit at the feet of and learn wisdom

worth of milk product in a year, but here is a man, not trained to the business, yet strictly a business man, who mixes his bran with brains, maintaining an extensive herd, larger than any I know of in Kansas, who so manages it that the yearly gross income from each cow is nearly \$219.

We do not have his 8-cent market for our milk, but in well-nigh every other respect we have advantages innumerable to which this man without accessible pasture, who feeds \$4-ensilage and \$20-bran must by the very nature of the circumstances be a stranger. We have the grains and the grasses for the making of milk the equal of any, at a cost so small compared with the prices he must pay for like commodities as to make a comparison seem well-nigh ridiculous, besides a mild climate and short winter seasons which give us a tremendous advantage. So long as we in large part ignore these, the wealth of opportunities all about us, we shall but advertise ourselves as content to be in a measure laggards, commonplace and ordinary. When we learn to utilize them to anything like the limit of their possibilities we shall be rich, prospered, and prosperous.

#### THE BUTTER EXHIBITS.

Prof. McKay, of the Iowa Agricultural College, who acted as butter judge, spoke on the "Butter Exhibits." He first alluded to some of the subjects that had come before the convention, endorsing the idea of a State inspector, and calling attention to the necessity of proper cooling and aerating milk immediately after coming from the cows. He advocated

strongly the use of either a commercial or home-made starter at all times in order to get the right kind of fermentation. Three tubs of exhibition butter were on the platform, and he called the butter-makers forward to examine them critically. He spoke about the fine body and quality of the sweestakes butter, and alluded to the pasteurized tub as not as high in aroma, but having a palate flavor to perfection. Contrast was made with another tub which was one of the poorest. "I also found," said the professor, "a lot of slushy butter, and it is evident to me that it was done with a purpose to defraud the public. It is full of water, and while such butter is profitable if you can sell it, sooner or later it will ruin the maker, as well as the reputation of any State. In scoring we have a fixed standard for butter that will go 92 points and upward, but there is no standard for these low grades; a judge may cut off 10 to 15 points on flavor according to individual opinion which makes a low score. I also noticed a lot of dirty tubs and in bad condition. When a judge sees a dirty tub he usually expects poor butter, the two com-monly going together." Alluding to the cheese exhibit he said: "You have some of as fine cheese as I ever saw in the West, especially the one made by the instructor here. This cheese should have gone into the contest as it scored 96. The statement that we can not make as good cheese in the West as in the East is all a farce. With the open winter of Kansas you ought to produce milk at a lower cost they love on Min. milk at a lower cost than Iowa or Minnesota."

THE BUTTER SCORE. By Prof. G. L. McKay, of Iowa Agricultural College.

Address. Flavor.	Grain or Body.	Color.	Salt.	Style	m-4
M. Larsen, Meriden	24.5	15	10	p'k'ge.	Tota 97
Jensen, Manhattan	24.5 25	14%	10	5	96.
L. Weed, Chanute 41.75	25	14.75	10	5	96.
Jensen, Manhattan.       42.5         L. Weed, Chanute       41.75         H. Littlefield, Parsons       41.75         A. Farnham. Haven       42.25         A. Keener, Keats       41         F. Lable, Sabetha       41.5         B. Snodgrass, Salina       41         nn Heinz, Claflin       41.5         J. Perkins, Wichita       41         Hall, Claflin       41.5         O. Musser, Abilene       40	24.75	14% 14.75 14.75	10	5	96.
A Kupper Voote	24	14.75	10	5	96.
F. Lable, Sabetha	24.75 24	15	9.75	5	95.
B. Snodgrass, Salina	95	14.75 14.5	10	5	95.
an Heinz, Claffin	25 24	14.5	9.5	5	95 95
J. Perkins, Wichita	25	14.75	9.25	5	95 95
Hall, Claffin 41.5	24	15	9.25	5	94
O. Musser, Abilene. 40 R. Cogeshall, Emporia. 40 n. Williams, Meriden. 41	94 75	14.75	10	5	94
R. Cogeshall, Emporia 40	24.75 24.5 24.5	14.75	9.75	5 5 5	94
n. Williams, Meriden	24.5	14.5	9.25	5	94 94
Manefield Manhattan	24.5	14% 14.75	10	5	94
H Webster Meriden	24.75		10	5 5 5	94
L. Hicks, Garnett	24.5 24.75	15	9.25	5	93
E. Warren, Olathe	24.75	14.5	10	5	93
wis Larsen, Canton	94	15	9.75	5	93
as. Getzs. Canton	24 25 25 24.75	15	9.75	5	93
P. Reid, Stafford 39	25	14.75	9%	5	93
L. Burnham, Lindsey 39	25	15	9.5	5	93
M. Lewis, Beloit 39	24.75	15	9.5	5	93
J. Hanna, Beloit	94 75	15	9.5	5	93
as. Heinz, Claffin	23	15	9.25	5	93
n. Williams. Meriden 41 H. Teeter, Wellsville 40 Mansfield, Manhattan 39.5 H. Webster, Meriden 40 L. Hicks, Garnett 40 E. Warren, Olathe 39.5 wis Larsen, Canton 40 as. Getzs, Canton 40 P. Reid, Stafford 39 H. Lewis, Beloit 39 M. Lewis, Beloit 39 M. Lewis, Beloit 39 as. Heinz, Claffin 41 Doughman, Industry 39 L. Chalender, Wellsville 39 L. Chalender, Wellsville 39 G. Hoffman, Salina 39 hn Turner, Parsons 39	24.75	14.75	9.75	5	93
L. Chalender Welleville	24.5	14.5	10	5	93
G. Hoffman, Salina	24.5	14.5	9.75	5	92
an Turner, Parsons	24.75 24.5	14.25	9.75	5	92
hn Turner, Parsons	24.5	14.5 14.75	9.75 9.5	5	92
H. O'Brien, Shady Grove	24.5	14.75	9.5	5	92
n. Graham. Edgerton	24.5	14.5	9.75	5	92 92
o. W. LaRish. Spring Hill	24	14.25	9.75	5	92
ios Schweiner, Canton 40	24 24	14	9.5	555555	92
L. White. Lake Chrystal 39	24.5	14.5	9.5	5	92
as. Dille, Edgerton 38	24.75	14.75	9.75	5	92
Morning, Parsons	24.5	14.5	9.75	5	92
Pohrone Greenless	24.75	14.75	9.75 9.75		92 92 92
fred Graham Chanute	24	14.75	9.5	5	92
B. Lutton, Welda	24 5	14.5	9.5	5	92
C. Wolcott, Tonganoxie	24.5	14.5	9.75	4.75	92
- Benpurg, Holland	99 5	14 14.75	9.5 9.25	4.5	92
L. Goble, Riley	24 23.5 24.5	14.75	9.25	5	91 91
o. W Hanna, Clay Center	25	14.5	9.75	5	91
A. Martin, Lyndon	25	14.5	9.5	4.25	01
W. McKillip, Manchester 39	25 25 23.5 24.5	14.5	9 25	5	91 91
B. Weaver, Harper	24.5	14.75	9.75	5	91
V. Tulles Melways 39	23.5	14.5	9	5	91
v. 1 unes, Mervern	24.25	14	9.5	4.75	91
H. Goble Denmary	24.25	14.25	9.5	5	91
ank Smith, Lyndon	24	14.5	9.5	5	91
S. Brandt, Newton	99	14.5 14.25	9.5	5	91
W. Hanck, Newton	23	14.25	9.5 9.5	5	90
n. Perry, Greenleaf	24.25 24 25 23 24.75 24 24.5 23.5	14.5	9.5	5	90 90
M. Alspaugh, Floral	24	14.75	9.0	5	90
an Risacker, Stafford 37	24.5	14.5	9.5	5	90
D. Hali, Claffin 38	23.5	14.25	9	5	89
U. Tulles, Melvern	20.0	14	9.5	4.75	89
L. Beits, Kamona	24.25	14.75	9.75	5	89
H. Dickerson, Edgerton	24	14	9.5	5	89
o Sheddick Waterville	24	15	9.25	4.25	89
L Lonter Gardner	20	14.5	9.5	4.5	89
G. Eve. Clay Center	20	14.75	9.5	5	89
D. Hali, Claff'n	24 25 23 25 25 27.5	13.5 13.75	9.75	5	89
ma Smith, Herrington	24	14.5	9.5	5 5	89
Pyke, Abilene	23	15	9.5	5	88
L. Fuller. Waterville	23 24,75	14.75	9.75	4 1-9	88
F. Wilson, Olathe	23	14	9.5 9.75 9.25	5	88 88
P. H. Stewart, Overbrook 36	24	14.25	9	5	88
E Fontin Admine 35	25	14.25	9.5	4.5	88 88
	25	14.25	9.5	5	88 87
P. Easenhouse, Abilene. 36 H. Hallenbeck, Lakin. 36	23	14.25	9.5	5	87
H. Hayler Ottowa	23 24 25 25 23 23 23 23 23	14 14.5	9	4.5	87 87 85
		14.0	9.5	5	87
H. Hayler, Ottawa	99	14.75	9.25	4.5	0=

THE CHEESE SCORE. By Prof. G. L. McKay, of Iows Agricultural College.

H. VanLeeuwen, Effingham	90	Grain or Body, 24.5 24.5	Color. 15 14.5	Tex- ture. 15 14.5	Finish. 10 10	Total. 96 92 5
Rhinehart Cheese Company, Rhinehart. O. E. Murphy, Thayer. Edgar Taylor, Louisville. C. Huckstead, Beloit.	28	24 23.5 23 22	14.5 14.5 14.5	13.5 14 14	10 10 10	90 90 89,5
H. VanLeeuwen, Effingham (complimentary score).	28.5	24.5	14.5 14	14.5	9.5	87. 91

#### FEEDING AND DEVELOPING THE KANSAS DAIRY COW.

D. H. OTIS, KANSAS EXPERIMENT STATION.

The young man starting out in life sometimes wishes he had the wisdom of a Solomon, the eloquence of a Webster, the bravery of a Dewey, and the longevity of a Methusaleh all wrapped up in his own little self. He would then be able to accomplish something in this world. As a dairy State Kansas is still a youngster and at times some of her citizens long for a combination cow that gives milk with the richness of a Jersey, the sweet flavor of a Brown Swiss, and quantity of a Holstein, and at the same time have the beef-producing qualities of a Hereford. Such a cow would be a howling success. But, for-tunately or unfortunately, Kansas cows, like Kansas young men, have not inherited all the traits and characters of every individual of the species from the day of Adam to the present genera-tion. In every walk of life we find our-selves hemmed in by certain limitations, and the question is not so much how to get rid of these limitations, as it is how to make the most out of them.

We have in Kansas a large number of common or scrub cows that are being used for dairy purposes. These cows are not all we might wish them to be, but they are what we have and we want to know how to get the greatest profit from them. This thought in connection with the need of milk for our dairy school led the agricultural college to purchase a herd of typical western Kansas cows, which at the time of purchase were admitted to be below the average of the State. A record of a part of this herd has already been published, but since then a larger number have completed a year's record and we now have complete results from 28 head. The following table gives a summary

itable being \$31.49, the least profitable \$27.40, and the debt contractors \$26.32. This shows that good cows are good eaters, and it pays to feed them well. Suppose that the most profitable cows had been given only half the feed they received. They would still require about the same amount to maintain the animal system, and, as is customary among cows, this requirement would have to be met first, and the result would be a very large shrinkage in the profits. A man who is stingy in feeding a good cow is simply extravagant and is working against his own best interests.

Under value we have three columns, one giving the income of butter fat produced at creamery prices, another giving the income from the skim-milk at 15 cents per 100 pounds, and the last column giving the total income per cow. All these figures are interesting and instructive to the dairyman and will bear study, reflection, and compar-Perhaps the most interesting column in the table is the receipts less the cost of feed. Here it will be noticed that our best cow gave us \$40.37 profit, and our least profitable cow \$3.28, difference in annual income of \$37.09, or 1,130 per cent. In other words these figures mean that our best, as far as dairy products are concerned, is worth 12 cows like No. 27. By adding the re-ceipts less cost of feed of our poorest 11 cows, we have a total of \$41.63, or just \$1.26 more than the receipts from our best cow. Taking an average of the most profitable 5 cows and we have receipts of \$28.89 per cow. Contrasting this with \$6.35, the average receipts from the least profitable 5 cows, and we see there is a difference of \$22.54, or 355 per cent. In other words an average cow from the most profitable 5 cows is worth as much as 41/2 cows from an average of the least profitable 5 cows. As will be seen from the table there

24 eows. They caused a reduction in the average income per cow of \$3.27 and in the receipts less cost of feed of \$2.68 per cow. With the 28 head butter fat was produced at 13 cents per pound; take away the 4 unprofitable cows and it cost 12.3 cents per pound. In the above calculations the price of feed has been figured at what the farmer could realize for it if sold on the local market in Manhattan. In considering profits from the cows we must bear in mind that the farmer has first realized a good profit in growing the feeds. So the dairy farmer who raises his own feeds obtains two profits instead of one.

With all the above facts and figures before us, can any one doubt the necessity of studying individuality of cows? And yet there are men who say that a cow is a cow wherever she is found, and will pay little attention to weeding out and grading up a herd. What stronger evidence does a man need to show him one of the greatest leaks in the profits of the dairy business? No mechanic would continue to use an engine that would consume more fuel than the value of the product it turned out. How much less should the dairy farmer continue to use an unprofitable cow machine. Both are not only useless but they are eating up the profits made by the profit-able machines.

IMPROVEMENT.

The history of this scrub herd is not all told in the first year record. Ten of these cows have commenced on their second year record and the following table gives the length of time milked in the second year, the yield of butter fat for this period, and the yield of butter fat for the corresponding period of last

Progress Report on Second Year Record.

Number of cow.	Period, months.	Butter fat, lbs. 1898.	Butter fat, lbs. 1899.	Per cent in- crease.
28. 5. 11. 33. 9. 220. 7. 24. 6. 30. 30.	76 76 76 22 4 76 65	83.0 85.1 114.7 129.4 48.7 131.6 194.7 155.0 142.0 85.3	164.5 140.8 186.7 180.9 60.5 163.4 216.8 162.6 139.6 80.9	98 65 62 39 24 24 11 5 -1 -5
Average				32

From this record we see that cow No. 28 became ashamed of her record as given in the first table and started out for the second year at the rate of 98 per cent increase. Nos. 5 and 11 follow with 65 per cent and 62 per cent increase, respectively. There are 2 cows Nos. 6 and 30, that have fallen below their first year's record. On the average these cows have improved at the rate of 32 per cent. The greatest improvement seems to be with the poorest cows, although the best ones increased from 11 per cent to 24 per cent. This table shows very clearly that it is possible, by proper feed and care, to materially increase the productive capacity of the cow, even after maturity has been reached. This improvement not only reached. This improvement not only shows in the record but in the appear ance of the animals also. We have pictures of some of these cows shortly after arrival on the college grounds and again after one year of college education. A glance at these pictures will reveal some remarkable improvements.

But the improvement of the dairy cows does not stop here. This is only a beginning. A trip to the college barn will give you an opportunity to inspect a small herd of dairy calves, from which we expect great results in the future. These calves are grade Guernseys, their grandam having produced as high as 600 pounds of butter in a year. They are being fed and handled with a view of developing dairy cows. This process of grading up, coupled with weeding out the poor cows, will result in a few years in securing a nerd that will far exceed the original stock.

The results obtained in the above tables are largely due to feed, and if improvements are to be made in the future the feed problem will have to continue to receive serious consideration. I take it that we are all familiar with the "balanced ration" and that we all agree that the cow can not make milk without raw material to work with, and that in order to do her best she must have this raw material in certain relative proportions. But even after the ra-tion is "balanced" there is still considerable latitude for choice. One ration may be much more expensive than another.

We have tried a number of rations and find that on pasture or by feeding soiling crops to our cows we can produce butter fat at from 6 to 9 cents per

pound. From January 29 to March 25. 1898, our cows were fed on alfalfa and Kaffir-corn meal and produced butter fat at an average of 11.9 cents per pound. For a period of two weeks we fed Kaffir-corn meal one-third, bran onethird, ground oats one-third, and what Kaffir-corn stover they would eat. During this short period we produced butter fat at 10.8 cents per pound. A ration of one-half Kaffir-corn meal, one-half soy-bean meal, with what Kaffir-corn stover the cows would eat, produced butter fat at 12.3 cents per pound. When it became necessary to use high-priced concentrates the cost of producing a pound of fat increased to 15, 16, and 17 cents per pound. This points to the fact that it will pay the dairy farmer to raise his own feeds. For this purpose alfalfa and corn or Kaffir-corn are undoubtedly the cheapest. If impossible to get alfalfa try red clover and soy-beans. The clover is worth about two-thirds as much as alfalfa, and soy-beans are richer in protein than oil-meal. By knowing the value of the different foods and exercising a little rorethought it is possible for the dairy farmer to grow all the feed necessary for his cows on the farm and thus save all or nearly all the high-priced feed bills.

Notwithstanding the fact that there

is money in milking cows, money in raising feed for them, and prospects for a much greater profit by proper feeding, selection, and breeding, the crying need of our creameries and dairies is more milk. Just at present there seems to be a tendency to quit milking cows in order to raise calves for beef, many farmers believing that a good steer can not be raised on skim-milk, but must have whole milk and all that the cow gives. How to convince men that there is money in dairying even when beef is high is one of the problems of the day. With some men this is impossible, with others it will require a certain amount of education. The first thing to be con-sidered is whether the farmer knows how to feed. Considering the way some men feed their cows it is no wonder they are disgusted with the dairy business. The best way to teach a man the principles of feeding is to send him to the agricultural college. If he can not take the regular course let him plan to take the short dairy or farmers' course dur-ing the winter months. It is to the interest of every dairyman, creameryman, and creamery patron in the State to see that as many young men as possible from their neighborhood shall avail themselves of the opportunities offered at this college. Whenever a farmers' institute is held or ought to be held in your community it is to your interest to see that it is well worked up and advertised. Don't wait until the day of the meeting and then live in hopes that some way or other there will be a good turnout, but for weeks before the subject should be so agitated that every one in the neighborhood will feel that he can not afford to miss it. By getting the people together in this way it would then be possible to give them instruction in the principles of feeding which so many need. Another valuable way in which the desired instruction could be given is for the creamerymen to see that the men at the weigh-cans thoroughly understand the principles of feeding and can figure out balanced ra-tions and vary the ingredients so as to cost the least. By a combination of these various methods it is possible to give great impetus to dairying from the

But Kansas can never expect to reach the goal in dairying until she applies more business principles to the handling of cow machines. This shifting from milk to beef and back again from beef to milk is a practice that is eating the very bottom out of our profits. After a man spends several years in grading up a dairy herd, it is folly for him to change to raising beef animals from the same herd just because beef is higher than butter fat. Such changes can not be made in a day and by the time he has accomplished his end the tables will be changed and butter fat will be higher and beef lower, and he will then wish he had the experience, the growth, the development he would have had by sticking to one thing and making the most of it. What would you think of a doctor who had spent years in preparing himself for his profession and then decided to become a lawyer just because lawyers were drawing larger fees at a given time? By the time he completes his law course, likely as not, the doctors will be reaping the largest profits. In the meantime he has lost all the experience and skill he would have attained by sticking to medicine. By shifting this way from one thing to another a man will go turough life making a failure of everything. What men need to be improssed with

feed standpoint alone.

	1	roducts			100	Value.	3	Receip cost of	ts less feed.	fat
Number of cow.	Milk, lbs.	Average test, per cent.	But- ter fat, lbs.	Cost of feed.	But- ter fat.	Skim- milk 15 cts. per 100 lbs.	Total.	Gain.	Loss.	Cost of producing butter fat per pound.
			Most	Profitable	Five C	ows.	200	LW.		
20. 7. 14. 9.	9,116 7,015 8,054 6,504 6,509	4.21 4.43 4.13 4.59 4.27	383.7 310.8 332.8 289.5 277.9	\$32.80 30.61 35.59 29.26 29.20	\$60.68 49.26 51.92 45.90 43.69	\$12.29 9.46 10.85 8.77 8.70	\$73.17 58.72 62.77 54.67 52.59	\$40.37 28.11 27.18 25.41 23.39		\$ .085 .098 .106 .101 .105
Average	7,439	4.28	318.9	\$31.49	\$50.37	\$10.01	\$60.38	\$28.89		\$ .098
			Least	Profitabl	e Five C	Cows.				
24	5,742 3,475 4,772 3,913 4,200	3.48 5 14 3.92 4.14 3.96	199.8 178.6 187.0 161.9 166.3	\$29.55 25.24 27.25 27.27 27.69	\$31.02 28.16 29.03 25.41 25.38	\$7.75 4.68 6.44 5.27 5.59	\$38.77 32.84 35.52 30.68 30.97	\$9.22 7.60 8.27 3.41 3.28		\$ .147 .141 .145 .168 .166
Average	4.420	4.04	178.7	\$27.40	\$27.81	\$5.94	\$33.75	\$6.35		\$ .153
			TI	ne Deht-C	ontracto	rs.				
5 30	3,583 2,903 3,730 2,141	3.79 4.13 4.23 4.74	135.7 119.9 157.8 101.5	\$26.75 22.89 31.22 24.43	\$21.39 18.11 24.34 15.30	\$4.83 3.91 5.02 2.88	\$26.22 22.02 29.36 18.18		\$0.43 .87 1.86 6.25	\$ .197 .190 .193 .240
Average	3,089	4.16	128.7	\$26.32	\$19.78	\$4.16	\$23.94		\$2.35	\$ .204
				Averages	of Herd					
28 cows 24 cows		4.13 4.13	229.7 246.5	\$29.86 30.45	\$36.10 38.82		\$43.58 46.85	\$13.72 16.40		\$ .130 .122

ord is divided into four parts, the most profitable 5 cows, the least profitable cows, the debt contractors, and the averages of the herd. Taking up the differences in individuals it will be noticed that the best cow gave 9,116 pounds of milk, which is 5,641 pounds, or 162 per cent more than cow 11 of the least profitable group, and 6,975 pounds, or 325 per cent above lowest debt contractor. The average of the most profitable cows is 3,019 pounds, or 68 per cent above the average of the least profitable, and 4,350 pounds or 140 per cent above the average of the debt contractors. The largest yield of butter fat was 383 pounds, the lowest profitable yield 161 pounds, a difference of 222 pounds, or 137 per cent. Comparing the largest yield with the lowest yield we find a difference of 282 pounds, or 279 per cent. Comparing averages we that the best cows yielded 318 pounds butter fat, an increase of 140 pounds, or 78 per cent over the least profitable, and 190 pounds, or 143 per cent over the debt contractors. In the column headed "cost of feed" it will be noted that the best cows ate the most, the average cost of the most prof-

It will be noticed that the above rec- | were 4 cows that run the college in debt for their feed, the average defi-ciency being \$2.35 per cow. Three of these cows are already sold for beef and their connection with the college will be severed as soon as the dairy association is over. The last column is also an interesting one, showing the cost of producing a pound of butter fat. Our best cow produced butter fat at 8 cents per pound, and our poorest at three times that, or 24 cents per pound. It should be noticed that the cows that cost us the most for feed are those that produced butter fat the cheapest. The cost of a pound of butter fat was 9 cents with our most profitable 5 cows, 15 cents for the least profitable, and 20 cents for the debt contractors.

In the portion of the table headed "averages of herds," the first line gives the average of the whole herd of 28 head under experiment. The second line gives the average of the herd as it would have been without the 4 unprofitable cows. In both cases the test happens to be the same, but it will be noticed that these 4 unprofitable cows reduced the average of the herd 411 pounds of milk and 17 pounds of butter fat from what it would have been with

to-day is that they should have a specialty and stick to it. As will be seen from the above figures the question is not so much how we can get more cows but how we can get cows of a better brand. We want and ought to have cows that yield so much that the farmer cannot afford not to milk them no matter what the price of beef. To do this rec-ords and the methods of men who are making a success of the dairy business need to be brought before the public. This, in connection with experiments and instruction at the college, in connection with constant agitation along the lines of feeding and breeding, will undoubtedly bear fruit sooner or later in raising the standard of the dairy industry throughout the State.

#### THE SKIM-MILK CALF.

J. A. CONOVER, KANSAS EXPERIMENT STA-TION.

Every farmer in Kansas who keeps cows is interested in the growth and development of the calf. Some are more interested in the calf than in the milk, and so let the calves run with the cow; others desire to raise good calves but yet have some milk for use; while there is another class whose prime object in keeping cows is for milk, yet who wish to have good calves. Every farmer who so desires can raise a good calf. It is not necessary that it should run with its dam for six months nor be given whole milk for the same length of time. The farmer who will take the pains can raise a good calt on skim-milk, and creamery skim-milk at that, and Kaffir or Indian corn meal.

I will tell you how we raise our calves here at the college. We allow them to run with the cow for the first four or five days, or until the milk becomes fit to use. It is absolutely necessary for the best health of the calf, that it should have the colostrum, or first milk. This is a substance very easily digested, is rich in albumen and salts, and is a perfect regulator of the liver and bowels

and must not be withheld from the calf.

At the time of taking the calf from the cow, if we have not done it before, we dehorn the calf, using for the purpose, caustic potash, or, as it is often called, stick caustic. This method is called, stick caustic. This method is much cheaper than the saw, is more humane, leaves no scar, and, if properly done, no half-grown horns to disfigure the head. It is done in the following manner: With a pair of shears clip off the hair around the little button, or place where the horn would appear if left to grow, then dip the end of the stick of caustic into cold water and rub over the place where the horn would ap pear, rub good and hard until the skin is broken or eaten away just a little. If taken in time one application will be sufficient; should the horn start to grow repeat the operation. Care should be taken not to get any of the caustic on the fingers or on any more of the calf's head than is necessary. Caustic potash in the stick form is much better than the liquid because you can put it just where you want it.

A good many farmers object to raising hand-fed calves because they claim it is such a bother to teach them to drink. The secret of the whole matter is in letting the calf get hungry before you attempt to give him milk. We do not try to give our calves anything until they have been away from the cow twenty-four hours and sometimes longer. It is then an easy matter to teach the little fellow to drink. If he is a little obstinate at first let him suck the finger a time or two, gradually taking the fingers away when you get him started. In most cases this will not be necessary. Under all circumstances deal gently with the calf. You must remember that he has not been in the world long enough to get used to all the "ups and

The calf just taken from the cow should have about 10 pounds, or 5 quarts of whole milk a day, fed in 3 feeds, 4 pounds night and morning and 2 This amount should gradually be increased to 15 pounds when the calf is 3 weeks old. At the end of three weeks we begin to get the calf on to skim-milk; do this gradually by cutting off half a pound of whole milk and adding a half pound of skim-milk each feed. Keep a supply of nice, fresh hay, preferably clover or alfalfa, where the calf can get it, for he will begin to eat hay when about 3 weeks old, and sometimes

As soon as possible teach the calf to eat a little grain; this can be done very easily by putting a handful in his mouth after he has eaten his milk; or if you do not care to take this extra trouble keep some in a little box where he can get at it; he will soon learn to eat it. We have found that Kaffir-corn meal is one of the best grains to be supplied to young calves. There seems fed on creamery skim-milk. We go

probably, which tends to keep them from scouring. We had very little trouble with scours among our 13 calves and we fed Kaffir-corn exclusively. The calves like it and will eat it in preference to other grains.

Should there be any scours cut down the milk immediately and give from 1 to 2 ounces of castoroil, and if very bad, from 10 to 15 drops of laudanum, for a day or two; in most cases the castor-oil will be all that is necessary. The best treatment for scours lies in prevention; keep the stalls and yards where the calves run, perfectly clean and it is well to scatter some air-slaked lime around quite often. Wash and scald out all pails used to feed in and set them out in the sun. Guard against overfeeding the calf; it does not want a pailful of milk just because the milk is skimmed. Many people make a great mistake in feeding, just on this one point. Feed all milk warm and sweet if possible, but if you must feed sour milk accustom the calf to it gradually and then feed it sour all the time and if possible to the same degree of acidity. You must remember that the calf's stomach is a very delicate piece of machinery and easily gotten out of

Nature's way is to feed the milk warm and sweet, and the best results will be obtained where nature's way is followed as closely as possible. I pre-fer to feed the milk warm from the very first until I have the calf off of skim-milk at the age of 5 or 6 months. The amount of skim-milk varies with the and the calf. It should be increased as the calf grows older. Whenever an increase is made, do it gradually. At the age of 5 months the calf should get from 20 pounds to 24 pounds according to the individual. One authority says that in some cases 30 pounds may be fed.

The heifer calf intended for the dairy should be made to gain about a pound and a half a day. Give bulky feeds, such as bran, oats, and a little Kaffir or Indian corn meal, with all the nice bright hay it will eat. The beef calf should be made to gain every pound pos-sible, and should never be allowed to lose any. It is possible to make a well-bred beef calf weigh a thousand pounds when it is a year old. Give it all the grain it will eat, and if it is not on pasure, plenty of good hay.

To keep calves from sucking each other's ears tie them up far enough apart so they can not get to each other. If the grain is put in the trough immediately after feeding they may be turned loose; if not, keep them tied till their mouths get dry. Stanchions are very nice by which to fasten the calves while they are being fed, but they must be far enough apart that the calves can not each each other across the space.

Keep a supply of nice, fresh water where the calves can get at it all the time. You will be surprised to find how many sips the calf will take during the day. Our 13 calves drank in seven days 869 pounds of water, or an average of 8.8 pounds per head per day. The oldest calf at this time was about 3 months old, and the youngest, 1 month. We found that a hog-waterer fastened to a barrel was the nicest way to keep the water clean and have it always ready when the calf wanted it.

#### EXPLANATION OF THE CHART.

The experiment carried on this summer was as follows: Four of the calves were fed on skim-milk, Kaffir-corn meal and Blachford's calf meal; 2 out of this set of four, Nos. 41 and 43, received creamery skim-milk and the other 2, Nos. 42 and 44, hand separator skimmilk. Five other calves received skimmilk alone, 2 of them, Nos. 45 and 47, received creamery skim-milk, and the other three, Nos. 46, 48, and 50, received hand separator skim-milk. The last 4 calves received in addition to their skimmilk flaxseed-meal jelly; 2 of them, Nos. 51 and 53, getting creamery skim-milk, and 2, Nos. 52 and 54, getting hand

separator skim-milk.

The object of this experiment was twofold: First, to determine, if possible, the difference in feeding value, if any, between the creamery skim-milk and the hand separator skim-milk; second to de-termine the value of such rich foods as Blachford's calf meal and flaxseed-meal in addition to the skim-milk and grain. Now let us look at the chart.

We see that there is a slight difference of .1 per cent of a pound in favor of the Blachford's meal and a difference of .27 per cent of a pound in favor of skimmilk alone over the flaxseed-meal. By adding the average daily gains of all calves fed creamery skim-milk and dividing the sum by 6, number of calves fed, we obtain 1.76 pounds which

to be a certain element in it, tannin through the same plan for finding the probably, which tends to keep them average daily gain of all calves fed from scouring. We had very little hand separator skim-milk and we find it to be 1.75 pounds.

	Bla	Blachford's calf meal and skim-milk.	s calf	neal k.		No su sl	substitute v skim-milk.	No substitute with skim-milk.		Fla	skim-	Flaxseed-meal and skim-milk.	and
	Orea	Creamery.	Hasepa	Hand separator.	Orea	Greamery.		Hand separator.	F.	Crear	Creamery. separator.	Hasepar	Hand parator.
Number of calf	# 8	8 13	31 8	# #	45	47	94 151	84 191	50	51 148	53	52 148	148
Gain per head	168	261	2.191	264	326 2.116	326 282 2.116 1.751	299	243	382	244	244 220 243 1.66 1.49 1.64	243	11.44
Average daily gain		1.773	oi	2.031	7	1.983		1.709		1.1	1.575	1	1.54
Average daily gain		1.5	1.902				1.821	1			1	1.557	

This experiment shows that there is no practical difference between these two kinds of skim-milk, and further shows that the addition of rich meals, such as Blachford's meal or flaxseedmeal, is not necessary to the growing of

a good calf.

The conditions necessary for raising good calves on creamery skim-milk are these: First, the patron must furnish sweet milk to his creamery, otherwise he must not expect to get sweet milk back. If the milk which he brings is on the turning point, when it is warmed up preparatory to being separated, it sours; this affects all of the milk. Let every patron bring sweet milk to the creamery and this first point will be settled. Creamerymen, insist on having weet milk brought to your creamery. The second point to be observed is by the creamerymen. Sterilize the skim-milk; simply heating it up to 155° is not enough; it should be heated to 212°. This will kill all kinds of germs and the milk will be sweet when it gets home. If you have the welfare of your business at heart you will be willing to do this. Patrons, insist that the skimmilk must be sterilized. The third point is to the hauler. Get the skim-milk home just as soon as possible, and do not let it set out in the hot sun while you stop in town to talk politics. The fourth and last point is to the pa-Cool down the skim-milk all but what is wanted for the evening feed just as soon as it gets home, and keep it cool until you want to feed it. If we will then use care in feeding it there is no reason on earth why we should not raise good calves. Let us mix brains with our skim-milk and we will not have half the trouble with our calves that we will by mixing something else with it. COST OF RAISING CALVES ON SKIM-MILK.

The next point to be considered, and one which will interest every one, is the cost of raising these calves. After figuring up the entire cost for six months for each calf, taking the average we find it to be \$9.71. This includes both the Blachford's meal and the flaxseed-meal used. Let us get the cost in another way, which is by the day; and we find that it cost on an average of 5 cents per day per head. The average gain per head, per day, for the six months was 1.56 pounds. We find then that it cost just 3 cents to produce a pound of gain.

Suppose we had fed these calves on whole milk instead of skim-milk; what would the cost have been? Let us see. It is fair to assume that they would drink as much whole milk as they did skim-milk, and also that they would eat about as much grain. Substituting whole milk for skim-milk we find that the average cost would be \$22.49. The average cost per head per day would be where they can get at it all the time.

## **NEW 20TH CENTURY CREAM SEPARATORS**



Sept. 1st marked the introduction of the Improved 20TH CENTURY "Baby" or "Dairy" sizes of De Iaval Cream Separators and these newest "Alpha" disc machines are simply unapproachable by anything else in the shape of a cream separator. Overwhelming as rator. Overwhelming as has been the conceded superiority of the De Laval machines heretofore their machines heretofore their standard is now raised still higher and they are more than ever placed in a class by themselves as regards all possible competition. Send for new catalogue.

#### DE LAVAL SEPARATOR CO. LPH & CANAL STS., CHICAGO. "4 CORTLANDT STREET, NEW YORK.

12.2 cents. If we take the same average gain that the calves on skim-milk made we find that it cost 7.8 cents to produce a pound of gain. But I hear some one of you say that the whole milk calf would gain more than 1.56 pounds a day. All right, let us assume that it gained 2 pounds a day, which would be a good gain. We find that even then it would cost 6.1 cents to produce a pound of flesh. The average cost of the grain eaten was \$3.40. Suppose the calf on whole milk had eaten no grain, then the cost of raising would have been \$19.04. Cattle will have to be higher than they are now if the man who raises his calves on whole milk ever comes out even on them. These costs were figured at creamery prices on butter fat.

I hear some one say: "Oh, we can not take the time to feed our calves on skim-milk." I find that it took me about two hours a day to feed these 13 calves. If it had not been necessary for me to weigh every pound of milk and grain and to handle 2 kinds of skim-milk for experimental purposes we could have graduated the pails on the inside and fed the calves in one-fourth the time.

We see by the experiment that the Blachford's calf meal and the flaxseedmeal were practically of no value in increasing the gains per head when there was plenty of corn or Kaffir-corn meal. So let us strike them off of our cost of raising the calf. We find then, that the calf can be raised, until it is 6 months old, at a cost of \$8.93. Subtract this from the average income of our cows and we have \$34.65, the amount of money saved by feeding the calf skimmilk. It takes about fifteen minutes a day to milk the average cow; we will assume that she milks three hundred days. The time required to milk her would be forty-five hours. To find the rate of income per hour we divide \$34.65, the amount saved, by 45, which gives us 46 cents an hour for our labor. Very few employments pay better wages. Our cows increased 32 per cent in

their income over that of last year, which amounts to \$13.95. This added to the amount saved (\$34.65) gives us \$48.60 which would be the amount saved the second year. All this would be lost if the calf ran with the cow; yet this is not all, for you lose the opportunity of grading up the herd.

Now patrons and farmers, can we afford to raise our calves on whole milk even at creamery prices, much less if we get 3 to 5 cents a quart for our milk? Take, for instance, the average income from our herd of scrub cows, which was \$43.58. Can any one afford to let the calf run with even the average scrub cows of Kansas?

1. Let the calf run with the cow for the first three days; gives the calf a better start and is better for the cow. 2. Dehorn all calves while young

preferably when they are 2 days old; saves time, money, and pain.
3. Let the calf get hungry before you try to teach it to drink; you will feel better and so will the calf.

4. Be kind to the calf and deal with it gently.

5. Change gradually from whole milk to skim-milk; do not overfeed.6. Feed all milk warm and sweet; if

young calf, feed often, 3 times a day. 7. Feed grain dry; do not mix it with the milk.

8. If troubled with scours, cut down on feed, give castor-oil or raw eggs. Keep all pens, pails, etc., sweet and clean.

9. Keep the dairy calf thrifty and the

beef calf fat. 10. Do not let the calves suck each other's ears and noses. Tie them up.
11. Keep plenty of nice fresh water

G. W. PRIEST, MERIDEN, KANS.

In many ways and for various reasons the patron and his creameryman are mutually dependent upon each other. The patron, if a farmer, is necessarily dependent upon his creameryman, because he can not make a success of farming without raising or feeding stock, or both, and a creamery patron must milk cows and raise calves and pigs. Now, in order that he may do that successfully, he must have a market for his milk, and the creamery furnishes him that market, and the more milk he and his neighbors furnish, the better market it makes.

is dependent upon his patrons, because a reamery can't do business without milk. Nothing else will do, and as the patrons furnish the milk, the dependence is very marked, because any concerted action or movement on the part of the patrons toward shutting off the supply of milk would immediately cripple the creamery. Then, how necessary it would seem to be, that the patrons and the creamery must be heard, and if they think they are not treated right they will kick.

The patron says to the creameryman: "We will furnish the milk, and you furnish the machinery and the market, and we will do business. We are willing that you should take out the expense of handling and a profit, and you can settle up with us once a month." But the be, that the patrons and the creameryman: men should be on the best of terms—the The patron, so far as the business is conpatron striving to produce and have his neighbors produce all the milk they can, neighbors produce all the milk they can, and using his influence whenever and wherever he goes, to make the creamery a success, the creameryman in the mean a success, the creameryman in the mean time keeping his patron posted upon time keeping his patron posted upon feeds and the best method of feeding to produce the most milk at the least possible cost; also upon the selection of his cows, the successful handling of his system they use for it was the only sysmilk, and in many other ways making tem in use when they commenced to suggestions to his advantage.

friendship and intimacy should exist cause it was safe for the creameryman. between the patron and his creameryman. They say they are ready to adopt a between the patron and is creameryman, I find instead a widespread distance of the company of t satisfaction existing among the cream-something better. I have nothing new cry patrons of Kansas, mostly owing, I to offer. A system based on Elgin, and think, to the principle upon which they do business. I know of no other kind of business institution that does business upon the same principle. The wrong with the present system if the present system is the present system if the present system if the present system is the present system if the present system is the present system in the present system is the present system in the present system in the present system is the present system in the present system in the present system is the present system in the present system in the present system is the present system in the present system in the present system in the present system is the present system in the present system in the present system in the present system is the present system in the present system in the present system in the present system is the present system in the ness upon the same principle. The wrong with the present system if the creameryman says to the patron: "Bring owners or managers of private creamin your milk. I won't buy it of you, because I don't know what the price of butter will be; don't know what I can make a sworn statement of the business get out of it; but I will make butter out done for each month, and let a copy of of it, sell the butter, and, after taking out the expense of handling and a profit for myself, I will give you the balance."

Now then, that creamery is doing business for those patrons to the extent of working up that milk for them. It is not the creamery's milk, because the creamery or why he patronized the creamery is doing business in that manwork for its patrons don't you suppose creamery is doing business in that man-ner for its patrons, don't you suppose those patrons would like to know something about the business that is being done for them? Don't you think that creamery ought to issue a report every pay-day showing exactly how the business was done the preceding month? Don't you think the patrons would like to know what kind of salaries are charged up to their account, and how much the owners of the creamery take for their profits? Don't you think they would like to know how many bad ac-counts for sales of the butter made from their milk are made each month that comes off of them? Don't you imagine they would like to know what kind of repairs are made on the creamery that might be charged up to the expense account? Don't you think that if creameries issued such a report, honestly set-ting forth all the facts relating to the management of their business, and put such report in the hands of their patrons once a month, that the relation of the patron to his creameryman would be changed? Don't you know that any and every other business wherein one man, or company of men, do business for another company, or number of men, would require a report, under oath, setting forth all the facts concerning the management of the business?

the business the creamery does for him. business in Kansas get such a boom on There has probably been a time in the it as has never been known in the same history of most Kansas creameries when it would not have been best for the would not have been best for the not till then will Kansas become, as she creamery's business, and especially if he were a kicker or one of those suspicious fellows. But Kansas creameries have passed that period in their exist-

On the 15th of one month the creameryman tells his patrons what he gives them for their milk or butter fat delivered to his creamery the preceding month, and a check accompanies the statement, and that is the end of it. statement, and that is the end of it. a great extent, identical, however, as Now I have shown conclusively that the it is his object to increase the quantity

THE RELATION OF THE PATRON TO suspicious, and want to know more about the business.

It certainly is not pleasant for creamerymen to have a large number of the people with whom they do business look upon them as avaricious and dishonest. I have talked with a number of prominent creamerymen upon this subject, and I find they are sick and tired of this everlasting howl about their cheating somebody.

Patrons are very inconsistent, and some of them very dishonest in their charges against creamerymen. Some of the charges, if practiced, would be a positive disadvantage to the creamery, and I know that creamerymen don't practice things that would be ruinous On the other hand, the creameryman dependent upon his patrons, because a must be heard, and if they think they

cerned, is not in it. The creameryman

I don't blame the creamerymen for the do business, and they used it because But while, as I have shown, a spirit of they knew of nothing better, and bemake a sworn statement of the business that report be issued to each patron with his monthly statement on each payday. If he did not get as much for his milk as he expected, he could look at

A law or a system that would give the patron an advantage over the creameryman would not do. Oh, no; his patrons would skin him too quick

The creameryman has all kinds of people to deal with, from the patron who furnishes good milk in the best shape he can, to the fellow who milks 2 cows and 1 pump, and the other fellow who both skims and waters his milk, and both growl at the creameryman because their milk does not test as high as the milk of their more decent neighbors. But give us a system that will give neither party an advantage over the other—a system based on sound business principles, and creamerymen and patrons will soon become fast friends and both will prosper accordingly.

When the creamery business in Kansas gets to running on a principle that will be equitable alike to the creameryman and his patrons; when the cream eryman makes it possible for the patrons to see and know that they are getting all they should have for their milk then the relation of the patron to his creameryman will change amazingly and when fifty thousand farmers and dairymen of Kansas, and their families, commence to talk and work for their The patron does not and can not know under the present system anything about the business the creamery does for him. should be, the greatest dairy State in the Union

#### RELATION OF CREAMERYMAN TO PATRON.

C. F. ARMSTRONG, CLYDE, KANS.

The creameryman is far more dependent upon his patron than is the proprietor of any other business. His in-terests and those of his patrons are, to

**NEW 20TH CENTURY CREAM SEPARATORS** 

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 $\star$ 

enable his patron to derive a profitable income from each cow

 $\star$ 

We assume that the creameryman we assume that the creameryman wants to make money, which he has a right to do, if he is honest, industrious and capable. His hope of success, however, should be based on a large volume of business conducted on a small margin. An effort to secure a large profit on a small amount of busines is a short-sighted policy, and if adopted will end in failure to all concerned.

The successful creameryman should have a thorough knowledge of the busi-ness in all its details. He should be familiar with the practical operation of boilers, engines, and all the other ma-chinery, so that economy may be practiced in their operation. He should know how to handle the separator so as to get all the cream out of the milk, and he should make frequent tests of the skim-milk to see that he is doing so. He should know how to churn all the butter out of the cream, proving his thoroughness by the Babcock test on his buttermilk. He should know how to make a grade of butter that will always command the highest market quota-tions; or, if not a butter-maker himself, he should at least be a good judge of butter, so that any fault affecting the quality of his goods may be quickly detected and corrected, instead of waiting until the butter reaches the market, and getting his information from the other end. He should know how and where to find the best markets, and he should be careful in selling and in shipping only to responsible persons, so that losses will not occur from bad accounts.

After fitting himself for this business, and investing his capital in machinery that is worse than useless if idle, the creameryman must depend on his patron for the supply of milk necessary to keep it running. This patronage he must it running. This patronage he must merit by a deserved reputation for prompt, just, and exact business methods, personal integrity and square dealings, which reputation must be further maintained by satisfying the patron. both as to the correctness of the test all the details to the patron, who can and the price he receives for his butter give him the information that will make fat. This question of "test" affects not his milk better in quality and greater in of the creameryman to his patron, but their relation to each other. There is more contention over this point than over any other, when there ought not to be any. The Babcock test, in careful hands, will deter-mine the butter content in milk with as much accuracy as a Fairbanks' scale will determine the weight of a load of hay or grain. No pains should be spared to explain how the testing is done, and patrons should be made to feel that they are welcome at all times to be present and see their milk tested.

The manner of fixing the price and paying for the butter fat is sometimes criticized by the patron, and not alto-

that after the close of the month it can be more fairly done than at the beginning. It is too much to ask the creameryman to name the price he will pay for a month ahead, for he knows that if there should be a sharp advance in price he would lose most of his milk, while a heavy decline will cause a financial loss. Where patrons are dis-satisfied in this respect I should say that it is the duty of the creameryman to fix a price based on some of the leading markets like New York, Chicago, Elgin, or Kansas City. The latter might be preferable, on account of its wider circulation in the newspapers throughout the State, but if not, take any other market that will give satisfaction and

promote harmony.

Another duty of the creameryman which has an important bearing upon his relation to the patron is his ability to impart instruction whenever necessary. Not only should he know, himself, but he should be able to impress what he knows upon his patron. He must know what is a balanced ration, and how to form one; he must know the value of feeds, with their comparative cost; he must be able to show his patron how to feed the skim-milk to calves and pigs to the best advantage, and he should make it his business to know that some good dairy paper is read by every patron, paying the subscrip-tion price himself, if necessary. If the patron is not doing as well as he ought to with his cows, the creameryman must be able and willing to show him what is the matter, and how to do better. The average patron must be shown how to get more milk, without increasing the cost, and the creameryman must show him how to do it.

But the duties of the creameryman are not ended here. He can materially improve his relation with his patron by seeing that he has the right kind of employees in his creamery and skimming-stations-men who are not only honest and courteous, but who are edu-cated in their work, who can explain quantity without increasing the cost of production.

If the creameryman does all this, and as many more good things as he can think of, advancing the interests of his patrons on every occasion, he will have properly fulfilled his relation toward them and merit their continuous cooperation and support.

THIRTEENTH ANNUAL REPORT.

Respectfully submitted by W. F. Jensen, Secretary.

In sending out its annual report in Now I have shown conclusively that the milk did not belong to the creamery but to those patrons. It is the patron who has to be responsible for bad markets, bad butter, bad accounts, and bad creamerymen, if any such exist, and I don't wonder that patrons are a little lit is his object to increase the quantity of milk received, to improve the quality of the butter, increase his output, and get the highest price for his product, thus allowing him to pay a fair price for the butter fat in the milk delivered to him, secure a fair profit for himself, and the columns of the Kansas State Dairy Association has deviated some from the established rules. One object in doing this is to get the the creameryman. It is used by coöperative creameries everywhere. The reason for its existence and use is

bers, will send the paper to some 15,000 creamery patrons, and the regular readers of the Kansas Farmer will swell this issue to a great total. I had hoped to send out a very complete report, but at the last minute, through some irreparable blunder of the stenographer, I find the valuable discussions on several papers is lost, entirely obliterated. papers is lost, entirely obliterated.

In adopting this course, the association is following the principles on which it was formed, with the object in view of spreading information and enlightening the Kansas people on matters pertaining to the dairy industry ters pertaining to the dairy industry— to closely connect the dairy interest in a representative body, thus enabling us to better secure legislation for the protection as well as development of our great industry.

#### Secretary's Report.

My duties as secretary commenced April 18, 1899, at which time all books and papers were turned over to me by the former secretary. On that date a meeting of the executive committee was held at Manhattan, Kans. Those present were: F. L. Hurd, H. M. Cottrell, W. F. Jensen, J. E. Nissley, E. H. Forney, and A. Jensen.

ney, and A. Jensen.

The reports of the secretary and treasurer were passed on, adopted, and or-dered filed. It was decided to hold the next annual convention at Manhattan, Kans., November 22-24, at the Kansas State Agricultural College. The arrange-ment of program was left with the sec-

### Report of Legislative Committee.

Report of the legislative committee was adopted and the committee left

#### Committee on Arrangements.

The president was instructed to appoint a committee on arrangements for attending the National Creamery Butter-makers' Convention at Lincoln, Neb., February 19-23, 1900. The committee is as follows: W. F. Jensen, Beloit; A. G. Eyth, Enterprise; C. A. Barnes, Paola; C. H. Pattison, Abilene; Geo. W. Hanna, Clay Center.

### Report of Butter Judges.

A. M. Larsen, Meriden, first premium. A. Jensen, Manhattan, second premium.

### Report of Cheese Judges.

H. Van Leeuwen, Effingham, first premium.

C. B. Merry, Nortonville, second premium.

#### Butter-makers' Class.

J. Metsger, Americus, first premium. G. Socolofsky, Tampa, second premium.

## Patrons' Class.

A. E. Clark, Pleasant Hill, first premium. A. H. Diehl, Enterprise, second premium. Feighner, Sterling, third premium.

#### Treasurer's Report.

Balance on hand last report	83.00 140.00
Total	\$597 94
DIODTTDGTTTTTTT	
Postage	
Printing	\$ 10.80
Stenographer	15.50
Express and fredship	63.00
Stenographer. Express and freight. Premiums paid.	1.25
Igniton Department	60.00
Premiums paid.  Janitor Representative Hall.  Expenses butter exhibit	15.00
	19.35
	7.95
	1.00
	8.58
Revenue stamps	
Expense stereopticon views	1.50
Gas for Representative Hall.	10.00
Expense Prof. G. L. McKay	16.20
Telegram  Expense stereopticon views, Sioux Falls Dairy map of Kansas for Omeho artitle	5.47
Expense storooptions -1	.35
Dairy man of Various flews, Sloux Falls	25.00
Dairy map of Kansas for Omaha exhibit	6.00
Butter judges' expense	15.00
Drayage	3.50
Dalling tubes for diplomas	1.50
Frinting Twelfth Annual Report.	185.00
Sundries	10.00
Printing Twelfth Annual Report. Sundries. Balance to W. F. Jensen.	
	46.89
Total	527 84

#### Members of the Kansas State Dairy Association.

G. H. Littlefield, Parsons, Kans. D. P. White, Lake Chrystal, Minn. Chas. E. Murphey, Thayer, Kans. E. C. Tullis, Melvern, Kans. F. H. Haigler, Ottawa, Kans. John Rosacker, Stafford, Kans. E. B. Sutton, Welda, Kans. Elbert B. Hall, Claffin, Kans. C. B. Hall, Claffin, Kans. D. Hall, Clafilin, Kans. D. L. Burnham, Lindsey, Kans. Jacob Doughman, Industry, Kans. D. Morning, Parsons, Kans.

John Turner, Parsons, Kans. C. B. Merry, Nortonville, Kans. P. J. Smith, Waverly, Kans. H. Kahn, Reno, Leavenworth

County, Kansas. Edgar Taylor, Louisville, Kans. F. H. Taylor, Rhinehart, Kans. F. H. Taylor, Rhinehart, Kans.
Lewis Larson, Canton, Kans.
Chas. Gettys, Canton, Kans.
Amos Schreiner, Canton, Kans.
M. M. Alspaugh, Floral, Kans.
A. W. McKillip, Manchester, Kans.
Geo. W. LaRosh, Spring Hill, Kans.
J. F. Wilson, Olathe, Kans.
J. F. Wilson, Olathe, Kans.
C. E. Austin, Burlingame, Kans.
N. P. Reid, Stafford, Kans.
V. V. Tullis, Melvern, Kans.
Ottawa Creamery, Ottawa, Kans.

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T. G. Hanna, Beloit, Kans.
O. M. Lewis, Beloit, Kans.
H. Van Leeuwen, Effingham, Kans. H. A. Martin, Lyndon, Kans. A. L. Goble, Riley, Kans. W. H. Hollenbeck, Larkin, Kans. Robt. Keener, Keats, Kans. P. G. Hoffman, Salina, Kans. W. B. Snodgrass, Salina, Kans. C. O. Musser, Abilene, Kans. J. G. Engle, Abilene, Kans. Ben Jury, Holland, Kans.

Ben Jury, Holland, Kans.
A. Pyke, Abilene, Kans.
D. J. Eisenhouse, Abilene, Kans.
C. H. Goble, Denmark, Kans.
A. A. Farnham, Haven, Kans.
W. C. Wolcott, Tonganoxie, Kans.
Clyde George, Tonganoxie, Kans.
A. Jensen, Manhattan, Kans.
Clark Mansfield, Manhattan, Kans. Clark Mansfield, Manhattan, Kans. W. J. Perkins, Wichita, Kans. H. J. Tiermeier, Lincolnville, Kans. H. J. Tiermeier, Lincolnville, Kans.
J. L. Senter, Gardner, Kans.
Chas. Dille, Edgerton, Kans.
Wm. Graham, Edgerton, Kans.
O. L. Hicks, Garnett, Kans.
D. L. Tweed, Chanute, Kans.
Alfred Graham, Chanute, Kans.
Wm. Williams, Meriden, Kans.
A. M. Larsen, Meriden, Kans.
Ed. H. Webster, Meriden, Kans.
A. W. O'Brien, Shady Grove, Kans.
Geo. Huckstead, Beloit, Kans.
Chas, Henry, Claffin, Kans.

Chas, Henry, Claffin, Kans. Geo. W. Hanna, Clay Center, Kans. G. G. Eye, Clay Center, Kans. John Heinz, Claffin, Kans. John Heinz, Claffin, Kans.
H. Lindeman, Greenleaf, Kans.
A. L. Beltz, Ramona, Kans.
J. L. Pitt, Wichita, Kans.
F. T. Stewart, Overbrook, Kans.
F. H. Teator, Wellsville, Kans.
R. P. Chalender, Wellsville, Kans.
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T. M. Erb, Harper, Kans.
E. C. Lewellen, Newton, Kans.
W. R. Noble, Manhattan, Kans.
F. S. Hurd, Meriden, Kans. J. Lundberg, Meriden, Kans. H. M. Cottrell, Manhattan, Kans. J. K. Forney, Abilene, Kans. E. H. Forney, Abilene, Kans.

J. S. Engle, Acme, Kans.
W. C. Tabor, New York, N. Y.
I. T. Dutton, Portis, Kans.
H. F. Wilfersberger, Lindsey, Kans.
H. G. Hoffman, Talmage, Kans.
L. Gabe, Reloit, Kans. L. Gabe, Beloit, Kans. Peter Heil, Topeka, Kans. J. A. Shannon, Kansas City, Mo. W. McCanles, Lincoln, Kans. C. J. Walker, Marysville, Kans. J. A. Walker, Marysville, Kans. J. G. Otis, Topeka, Kans. M. Moore, Fulton, Kans.

T. C. Mathews, Eskridge, Kans. C. A. Barnes, Paola, Kans. E. W. Curtis, Manhattan, Kans. Ed. Davis, Concordia, Kans. E. B. Cowgill, Topeka, Kans. E. B. Cowgill, Topeka, Kans.
J. E. Nissley, Topeka, Kans.
Ed. Sudendorf, Chicago, Ill.
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J. A. Connover, Manhattan, Kans.
T. A. Borman, Navarre, Kans.
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A. H. Diehl, Enterprise, Kans. M. L. Dickson, Edgerton, Kans. A. E. Lasner, Concordia, Kans.

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John Metzger, Americus, Kans. D. H. Otis, Manhattan, Kans. D. H. Otis, Mannattan, Mans.
J. A. Scholl, Lawrence, Kans.
Geo. Morgan, Council Grove, Kans.
A. Curtis, Council Grove, Kans.
C. C. Nichols, Great Bend, Kans.
D. W. Thompson, Topeka, Kans. C. C. Nichols, Great Bend, Kans. E. W. Thompson, Topeka, Kans. W. E. Harding, Belleville, Kans. C. E. Hill, Kansas City, Mo. J. B. Case, Abilene, Kans. A. G. Eyth, Enterprise, Kans. W. B. Shawhan, Enterprise, Kans.

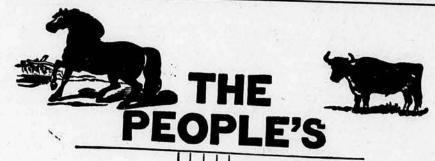
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#### TRIALS AND TRIBULATIONS OF A MILK-HAULER.

G. R. GARRETT, M'LOUTH, KANS.

There is a good deal to be said in regard to the trials and tribulations of a milk-hauler, if the right man had been put on the program for this paper, but as it falls to me, I will try to say something in regard to them.

In the first place, to the casual observer there is not much meaning in those words. He simply says to himself: "Oh, it's nothing to haul milk." But to a man who has hauled milk for more than three years, the words have nearly the same meaning as the State penitentiary has to the convict.

In the second place, the man who hauls milk must be on the route every day (except Sunday), whether the weather be cold or warm, the sky clear or covered with clouds that are pouring their moisture over Mother Nature and running down the back of the milkhauler, making him think of his happy patrons at home by the fire and under shelter. No matter if the roads are in a shape that there seems to be no bottom to them, still the milk-hauler is supposed to start and get his load to the supposed to start and get his load to the station without ever losing his patience or telling his patrons he would like to rest a few days. If he did ask for a rest, some would say: "If you don't go, you will lose your job." He is expected to arrive on time the same as the main to arrive on time, the same as the main system of railroads. If, some stormy system of railroads. If, some stormy morning, he is a little late, they will say: "What's the matter with you this morning? Why, I have had my milk on the stand for an hour." They don't then stop to consider that the milk-hauler might have had to call his first patrons out of bed to milk, or go on and leave them to accommodate some of the others; but, if he is a little early and the milk is to accommodate some of the others; but, if he is a little early and the milk is not on the stand and he calls for it, out they come and say: "What's the matter with you? You must have stayed up all night. We did not expect you for an hour yet; you will have to wait, the girls are a little late milking this morning." are a little late milking this morning." If he drives on, they are out of humor. So there stands the milk-hauler in the cold, waiting on the careless patrons.
After he gets this can, on he goes to
the next man. This man has his can on the stand (if he has one), but out he comes and says: "Say, wish you would bring me 50 cents worth of coffee and 10 cents worth of tobacco. Go to Reynolds and get it." (His store is in the south part of town and the creamery south part of town and the creamery is in the north part; distance, nearly cne-fourth of a mile). "The weather is so bad," or "Jim's too busy and don't want to go to town." Of course the milk-hauler says, "All right," and moves on his pleasant journey, as some would term it, but not the hauler.

Perhaps two or three, or maybe half a dozen, hall him in the same way before

a dozen, hail him in the same way before he gets to town. By the time he gets there, he has a half-load of groceries to bring back, besides the mail, and lumber, if he will haul it. (Too bad for them to go, or they are too busy). Some think it no trouble for the milk-hauler to run all over town for a yard of calico or a certain kind of thread. Some never think of giving him anything for his trouble; they think the honor is enough; but let them put themselves in the hauler's place, and they will think dif-

The next thing is, woe unto the milk-hauler if the milk comes back sour. He gets nothing for the milk, except the scolding given him by the patrons, or if not to him, to the manager of the creamery. If he does not bring back every pound of skim-milk that is due them (or a little more) some are not satisfied. So is the life of the milk-

#### KANSAS CHEESE—OUTLET AND PRICES.

J. W. TAYLOR, RHINEHART, KANS.

From statistics kindly furnished by our State Board of Agriculture, we find our State Board of Agriculture, we find that Kansas made, on the farm and in the factory, over 1,000,000 pounds of cheese in 1879; about 700,000 pounds in 1880, 1881, and 1882; not quite 600,000 pounds in 1883; almost 800,000 pounds in 1884; dropped down to 500,000 in 1885; over 400,000 in 1886'87'88; over 500,000 in 1889; over 700,000 in 1890; gradually dropped down to 320,000 gradually dropped down to 320,000 pounds in 1894, the year of lowest production in the past twenty years; increased to 700,000 pounds in 1895; over 1,100,000 pounds in 1896-'97; and over 1,400,000 pounds in 1898, last year.

Our local consumption is our best market. For our own system of fac-tories, it consumed during the past sea-

people desire a soft mild cheese, quite America. people desire a soft mild cheese, quite a different article from the export cheese to England. The consumption of cheese in England, per capita, is voyages.

N KANSAS FOR TWENTY YEARS.

et annum	! !s	180	100	18.0	1862	1881	180						180						100	100
ounds /	0		-		হ	Z	3	#	*	33	2	4	72	6	3	763	63	69.	1143,500	965
00000	1,059,640	706,447	786,269	723,264	591,770	174,577	565, 723	442,734	496,604	443,233	559,883	743,884	613,772	540,609	365,961	0,7	4.+84	1141,869	3,5	8
200,000	050	700	8 1	72	591	77	565	141	464	44	550	74	6/3	54	36	320,	729	11 4	7	1418
300,000	1	_	-	-			_	F												T
400,000						_	_	-	-		-	-	-	-	1	1	1	-		1
500000		_				N		1		/	X	-	-	-	⊬	+	#	+	-	+
600000			L	_	L	_	1	1	-	-	-	1	-	K	1	+	+	+	+	+
700,000				1	$\bigvee$	7	V	-		-	-	1	$\Psi$	-	-	+	+	+	+	+
800,000	_	L	1	$\checkmark$	1	-	1	1	1	-	-	+	+	+	+	+	+	#	1	+
900,000	1	₩	+	+	+	+	+	+	+	+	+	+	+	+	+	+	+	+	t	1
1,00 0,0 0	4	1	1	+	+	+	+	+	+	+	+	+	+	+	+	+	7	1	#	,
1100,00	d	1	1	+	+	+	+	+	+	+	+	+	+	+	+	+	-	+	+	1
1,200,00	0	-	1	+	+	+	+	+	+	+	+	+	+	+	+	+	-	+	+	1
1,300,00	0	1	-	+	-	-	+	+	+	+	+	+	+	+	+			-	+	
140000	0						1	-	-	1	1	+	-	-	-	_		-	+	-

Our local consumption has been increased largely by lower retail prices; the effect of home production, and a the effect of nome production, and a better quality of goods now made than formerly; also, by a better distributive system, by means of refrigerator cars, and our large wholesale houses, with their numerous "drummers." Railroad men, miners, and all those who carry

1600,000

men, miners, and all those who carry dinner-pails, are our largest consumers.

Our next largest market is Texas, the largest State in the Union. She has no factories, and takes at present, about 33½ per cent of our production. While Texas, produces the largest amount of Texas produces the largest amount of cattle of any State in the Union, she seems to be averse to doing any milk-

or making any cheese.

Oklahoma, with her large increase in population, furnishes also a good market, as there are few factories there. Arizona and New Mexico, with their mining industries, absorb about 8 per cent of our production. Colorado has a number of small factories which produces our production. Colorado has a number of small factories, which produce cheese of a very fine quality on account of the perfect condition in which the milk comes to the factory. Old Mexico has received several lots of Kansas cheese, and, notwithstanding the heavy Mexicon import duty is a promising Mexican import duty, is a promising outlet for surplus. Nebraska has very few factories, and the present system of refrigeration does not permit shipments there in very hot or very cold weather.

Kansas, being situated in the center of the United States, has a great advantage in the matter of distance, when vantage in the matter of distance, when seeking an outside market. However, the way the railroad schedules are arranged at present, the difference is not very great. For instance, the rate on cheese from Kansas to Fort Worth, Texas, is 99 cents a hundred, while from Chicago to Fort Worth it is \$1.29 a hundred, a difference of only 30 cents per dred, a difference of only 30 cents per hundred, while the distance is 500 miles

more, twice the distance from here Our best prices are from our local consumers. Heretofore, Kansas was supplied principally from Wisconsin and New York. But we are now gradually getting control of the local market, because of the saving of freight from these points. Our next best prices are from the South and West, as the railroad system of refrigeration is so arranged that we can supply this territory once, twice, or even three times per week, regularly. We use the refrigerator system in both summer and winter; in summer because of the heat, and in winter because of the cold, and endeavor to maintain a regular temperature for our goods.

Our prices depend largely upon the prices prevailing in Wisconsin and New York, the leading cheese-producing centers of the United States. These prices ters of the United States. These prices in turn, depend upon those of Canada son, 46 per cent of our output. Kansas the largest producer of cheese in North

They eat cheese largely, as a substitute for high-priced beef, finding in it a palatable, already prepared, economical food. England, although a small country in area, about one-half the size of Kansas, produces annually about 300,000,000 pounds of cheese. The production in Kansas last year was the largest in her history, being about 1,500,000 pounds. If the American people, because of the high-priced beef of which some are now

Canada ships most of her

complaining, should turn their taste to cheese, as their English cousins have done, there will be room for all the expansion in this line, that the American people crave.

The average quality of Kansas cheese as been greatly improved, and we are ow able to command eastern prices for our goods, and ofttimes more. We ought a have contain prices with the traight o have eastern prices, with the freight dded, but competition demands a dded, but con light concession.

Formerly, Kansas cheese had a very poor reputation for quality, and was often traded for groceries at the stores, s is now done with country butter; prices were as various as were the views of each individual merchant.

There has been some work done, along he line of organizing a Kansas chees board. If this can be done, it will have throughout the State, and give Kansas cheese as good a name in the markets of the country, as Kansas butter now enjoys.

#### The Resolutions.

The following amended report of the committee on resolutions was unanimously adopted:

Resolved, first, That we appreciate the interest that the agricultural college is taking in the dairy industry in encouraging and holding dairy institutes all over the State, in opening the doors of this college for this meeting, thus making the thirteenth annual convention one of the best in the history of the association, and that we hereby the association, and that we hereby express our thanks and pledge them our cooperation in further promoting our

Second, That we recognize in the rail-roads of our State staunch friends to the industry that we represent, and that they are materially assisting us in

that they are materially assisting us in granting us reduced rates to this meeting, thus enabling many to come who would not otherwise have been here.

Third, That we express our most hearty thanks to Prof. A. B. Brown and the students of the college on the most excellent music provided especially for the sessions of this meeting.

Fourth, That our thanks be extended to Prof. F. A. Metcalf and his assistants for the drill in callisthenics so appreciated by our people.

appreciated by our people.

Fifth, That our officers receive the heartiest appreciation of their efforts in behalf of this meeting, that no time and pains have been spared to make it the successful meeting that it has been.

Sixth, That we believe that the peculiar conditions which the Kansas butter-

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maker must meet in his efforts make fine butter should be recognized make fine butter should be recognized in the appointment of an instructor for the dairy course at the forthcoming term, and that it is the sense of this meeting that the board of regents appoint a man to that position who is familiar with, and has made butter in Kangas Kansas.

Seventh, That this committee at this time endorse the efforts of the editors of the Kansas Dairy Farmer in their efforts to promote the welfare of the creamery patrons of the State of Kan-sas for whom the paper is especially purposed to assist.

Eighth, That the newspapers represented here and containing reports of our convention be commended for their

enterprise.

Ninth, That we as an association regret that favorable action to restrain the manufacture and sale of oleomarthe manufacture and sale of oleomargarine colored to imitate butter was not taken by our last legislature, therefore, resolved that we give all possible aid to the National Dairy Union in their efforts to secure a national law taxing yellow oleomargarine 10 cents per pound. per pound.

## Prizes for Patrons' Class.

The following provision was made for prizes for the patrons' class next

year:

Believing, as we do, that the patrons' class will result in great good to the Kansas creameries, we hereby agree to pay \$5 each, such amount completing a purse of \$50 to be awarded as first prize to the patron who regularly delivers milk to any creamery in the State, and who answers the schedules. The person answering the questions in The person answering the questions in the most satisfactory manner, will be awarded first prize, provided he has not previously won any first prize at our former patrons' class, and that the association offers a second and third prize ciation offers a second and third prize for like examination, said questions to be arranged by our executive commit-

tee.
Signed: W. G. Merritt, Great Bend,
Kans.; F. S. Hurd, Meridan, Kans.; H.
M. Brandt, Canton, Kans.; T. W. Bradv
& Co., Kansas City, Mo.; Ed. F. Davis,
Concordia, Kans.; Chas. Patterson, Ablene. Kans.; G. W. Hanna, Clay Center,
Kans.; Walker Bros., Marysville, Kans.;
Parker Creamery Co., Hutchinson,
Kans.; F. H. Hill, St. Joseph, Mo.

#### Election of Officers.

The following officers were elected

for the ensuing year:
President, W. F. Jensen, Beloit.
Secretary and treasurer, A. L. Goble,

Assistant secretary and treasurer, T. A. Borman, Enterprise.



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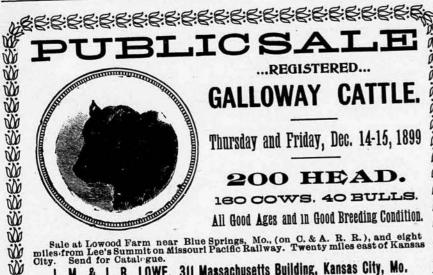
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