



# The Kansas Union Farmer



ORGANIZATION

EDUCATION

COOPERATION

VOLUME XXIV

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NUMBER 24

## BIG COOPERATIVE WEEK

### STOCKHOLDERS OF MARKETING GROUPS TO MEET

F. U. Live Stock Commission Co.,  
Jobbing Assn., Coop. Creamery  
Assn., Union Oil Co. and  
Auditing Assn.

#### MANY TO ATTEND

Attention is called to notices which have appeared in Kansas Union Farmer, or Mailed to Stockholders

Next week will be a big week for cooperative marketing in Kansas City. During the week the stockholders of the various Farmers Union state-wide business institutions will gather for their various annual meetings. Matters of interest to all, who are interested in cooperative marketing of grain, live stock, produce, cream, and in fact all the products of the Kansas farms, will be discussed at length. Thousands of farmers are interested in cooperative buying of oil and gasoline, and stockholders of the Union Oil Co. will be in Kansas City for the purpose of discussing affairs of their company. The large number of cooperatively minded Kansas farmers who are interested in the work of the auditing end of the business will also be there to hear this part of the program discussed.

In short, virtually everything that has to do with cooperative marketing and cooperative effort of the farmers, as carried on by various departments of the Farmers Union will be open for discussion at some time during the week, and thousands of farmers from the state will be there to take part in the discussions.

#### Union Oil Meeting

The first of the series of meetings will be that of the Union Oil Co. with headquarters in North Kansas City. This cooperative will hold its annual meeting Tuesday, February 2. This will be the first year that the Union Oil Company has had its annual meeting right along with the other cooperative marketing groups known as the Farmers Union marketing associations headquartered in Kansas City. The Union Oil Co. is now incorporated under the Kansas Cooperative law, which makes it necessary to convene the stockholders meeting in Kansas. For this reason the meeting will be called first in Room 410, Commercial National Bank Bldg., Kansas City, Kansas, after which it will immediately be adjourned to re-convene in the high school in North Kansas City, Mo. The Kansas City, Kansas, meeting is called for 9 o'clock on Tuesday morning, and the meeting will be reconvened in the high school auditorium in North Kansas City a half hour later. A meeting of special interest to managers and directors will be held in the high school auditorium Wednesday morning.

#### Creamery Wednesday

The Farmers Union Cooperative Creamery Association will hold its regular annual stockholders meeting on Wednesday, February 3. This meeting will hold special interest, in view of the fact that the Association's plant is soon to be removed to Colony from Kansas City, as a result of a change of policy which tends to take the operating plant closer to the producer. The Creamery Association is one of the most important of the cooperatives handling products of Kansas farms and has been in the vanguard of cooperative marketing in Kansas for a number of years. A large part of the Kansas farm population is interested in the Farmers Union Cooperative Creamery Association, so the attendance at the Kansas City meeting should be large.

#### Live Stock Next

The stockholders of the Farmers Union Live Stock Commission Co. will meet on Thursday, February 4. Special attention of stockholders is called to the notice and accompanying proxy printed on the front page of this issue of the Kansas Union Farmer. The

notice states that the first meeting will be called at 3907 Adams St., Kansas City, Kansas, at 10 a. m. This is for the reason that the law requires the stockholders' meeting be called in the state of Kansas. This meeting will be called to order, and then adjourned to meet in the Aladdin Hotel in Kansas City, Mo., where more spacious quarters are available. The adjourned session will be called at 1 o'clock in the afternoon. It is believed a large number of stockholders will be present, and that a large number will be represented by proxy. The manager of the firm, George Hobbs, will have a most interesting report to give, and the stockholders over the territory will be extremely interested to hear all that is said and to see all that is done at this stockholders' meeting. This Farmers Union firm has been paying substantial cash dividends to its stockholder customers year after year. It has saved cooperative shippers thousands of dollars, and for that reason as well as other reasons, its stockholders are taking a keen interest in its affairs. This will result in a good attendance at the annual stockholders meeting next Thursday.

#### The Jobbing Association

Friday, February 5, will be another day of much interest for cooperative marketers who will be gathered in Kansas City. On this day the Farmers Union Jobbing Association will hold its regular annual stockholders' meeting, as mentioned in a special notice printed on the first page of this issue of the Kansas Union Farmer. Attention is called to this notice, and to the blank proxy which may be clipped out and sent properly filled out to the secretary at Kansas City, according to instructions in the notice. A great deal of interest will center in the stockholders' meeting of this Farmers Union Marketing institution. It has climbed to the top because of efficient management and because of the confidence which Kansas farmers have in it. It is one of the largest cooperatives in the middle west, and since some very important action on different phases of the business are to be taken up at the meeting, it is expected that a large number of the stockholders will be present and that a large number of stockholders will be represented by proxy. The principal session will be held in the Aladdin Hotel, as published in the notice on page one.

#### Auditing Association

Another reason why Friday of next week will be an outstanding day in the week of cooperative stockholders' meetings at Kansas City, is that the Farmers Union Auditing Association will hold its annual meeting on that day, following the Kansas City, Kansas meeting of the stockholders of the Farmers Union Jobbing Association. This cooperative concern is growing in size and in service each year, and occupies a position at the top in its class. This meeting will be held in the Aladdin Hotel and is officially called for 10 a. m. Members will be interested in the reading of reports of business, which will be taken up along with election of officers and the transaction of other business.

#### Intense Interest

Hundreds of communities in Kansas are sending delegations to these meetings and these delegations are taking great numbers of proxies to be voted for those who could not attend. Interest in cooperative marketing as conducted by the various Farmers Union enterprises is at a high level this year, and of course this condition will be reflected in the interest and attendance at the various stockholders' meetings. Stockholders all over Kansas are urged to make their plans to attend, or to send in their proxies for which blanks have been provided.

Incidentally, the board of directors for the Kansas division of the Farmers Union will have a session in Kansas City on Monday, and will perhaps hold other sessions during the week.

Two hundred particles of average wheat flour laid side by side will make an inch. That makes around 8 million to a cubic inch. How many there are in a mouthful of bread has not yet been determined.

The life of the ordinary electric light bulb is around 1,000 hours of burning time.

## DEMAND FOR FARM LABOR IS LOWEST FOR MANY YEARS

Records of Agricultural Department Show Supply and Demand of Farm Labor in Kansas is Average

IS 59 PER CENT

Many Instances in North Central States where Help Works for Board and Lodging Alone

For thirteen years the bureau of agricultural economics of the United States Department of Agriculture has kept statistical records of farm employment throughout the country, and these records show that at present farm employment is the lowest it ever has been during the time records have been kept.

Taking the country as a whole the demand for farm hands is only 60.5 per cent of normal. The demand in Kansas just about strikes the average for the whole country, for the Kansas demand for farm labor is shown as 59 per cent of normal. The supply of available farm help, on the other hand, is 120.9 per cent of normal in the United States. Kansas shows a supply of 198 per cent of normal. The ratio of supply to demand for the whole country is 199.8 per cent. The ratio in Kansas is 217 per cent.

Farm wage rate statistics show the average farm laborer in Kansas gets \$23 per month, or \$120 per day on a "with board" basis. Without board, the average Kansas farm worker receives \$34.25 per month, or \$1.60 per day. In Georgia and South Carolina, the average pay per month, with board, is \$30.75.

Numerous instances, particularly in the North Central States, of farm laborers working for food and lodging alone, have been reported to the bureau in its January survey of the farm labor and wages. Eliminating these reports of farm hands working without any cash pay, average wage rates on January 1, were 98 per cent of the 1910-14 average in the bureau's index, a drop of 12 per cent since October 1, whereas the average decline from October to January the last eight years was 9 per cent.

The bureau finds lowest day wages in the South Central and South Atlantic States, at 72 to 74 cents a day with board, and 96 cents to \$1.02 a day without board. Highest day wages are being paid in the North Atlantic States where the average rate is \$1.70 with board and \$2.37 without board. Monthly wage rates range from \$14.43 with board in the South Atlantic States, to \$32.39 without board in the Far West. In the North Atlantic States the average rate without board, making \$21.80 in the South Atlantic States to \$51.45 in the Far Western States.

#### HAD GUILTY CONSCIENCE

The following letter from Charles W. Hanzlick of Belleville, Kansas, will read with a great deal of interest by the readers of this paper:

Belleville, Kans.  
Jan. 17, 1932.

Floyd H. Lynn,  
Salina, Kansas.  
Dear Sir:  
Enclosed find check for \$4.75, which I understand is the initiation fee and dues for one year in the Farmers Union. I was a member at one time, but the locals close to me have been discontinued. I understand I can become a member at large. If not, let me know how I can become a member again.

I have had a guilty conscience since I have dropped out, as I think the Union is doing a great deal of good for all of us farmers—and I am a farmer. Please start the paper as I miss it. I like the stand the Union takes in regard to the injustice of the Kansas tax system to the farmers. The state income tax amendment should be voted in and the proceeds taken to defray the present highest levies in the high school district. Besides, that the taxes are more than double that of the same amount across the road. Justice?

Yours truly,  
Charles Hanzlick.

#### BUCKEYE LOCAL MEETING

Buckeye Local No. 2074 of the Farmers Union, near Blue Mound, met Friday night, January 15. President J. J. Baker called the meeting to order, and after a short program of songs, Mr. H. B. Whitaker, field representative of the Farmers Union Cooperative Creamery, was introduced, and gave an interesting talk. Mr. Gustafson, field representative for the Farm Board, followed with a most interesting address.

Following the talks, there was considerable discussion of various questions, and the meeting was then turned over to the refreshment committee, who served coffee, sandwiches and pie.

The program committee announced a debate for the next meeting night on the subject: Resolved, that the depression is harder on the farmer than on the city man. The affirmative side will be presented by J. H. Laird, Roy Emmons and Marjorie Rogers. The negative will be supported by N. E. Hawkins, Tom Bray and Myra Emmons.

The next meeting night will be February 19.

The compression ratio of auto engines was around 4 1/2 to 1 in 1925. Today the compression ratio runs as high as 5 1/4 to 1, which is largely responsible for the increased power of the automobile.

#### TO THE MEMBERSHIP

By John A. Simpson, National President

President Hoover's program is having the right of way in both House and Senate. One thing of which Farmers Union members have a right to be proud is that everybody now admits that there must be inflation. They admit we must have more money, that deflation has been one of the major causes of the depression. A year ago we were the only ones making such a statement. In many instances we were derided and ridiculed for the position we took.

Everything in President Hoover's program is a matter of inflation. Billions of dollars are being provided to increase the volume of money. Moreover, it is a matter of inflation in the days we will find their method of inflation is of little benefit to the farmer, the merchant and the small banker. Every proposition of the President is to provide funds for the big fellow. It is to re-finance railroads, international banks, life insurance companies, and coupon clip-pers in general. The theory is that the benefits will trickle down to the small merchant, the small banker and the little farmer. It is the position of the Farmers Union that the remedy should be applied to the little fellow first, that when he is prosperous he will pay what he owes and that will relieve the bigger fellow.

If I were a Congressman or a Senator, I think I should vote against the whole program, but I am not so fully convinced that I would. The reason I cause me to criticize those Congressmen who are voting for these measures. I think more of the Congressmen who vote against them, but do not lose faith in many of those who are voting for the measures. I do think any Congressman who votes for them should make it clear that he is doing so because of helping the situation. Under these circumstances, I am not giving you the Roll Call as I did on the Moratorium.

Three bills are now pending that if passed and signed by the President would do the uttermost for the farmer on a permanent basis the like of which this country has never seen. I wish every member of the various states would write their Congressmen and Senators and ask for copies of these bills. They are as follows: The Marketing Bill by Congressman Swanwick, number H. R. 7797; the Refinancing Bill by Senator Frazier is S. 1197; and the Remonetization of Silver Bill by Senator Wheeler is S. 2487.

#### SOUND ADVICE FROM GEORGE WASHINGTON

Observance of the George Washington bicentenary throughout the United States this year will turn the minds of millions to the teachings of the first President, and to the lessons that the uttermost of his life have application to present-day problems.

The greatest of historians will focus their attention this year on Washington, and their writings on this subject will naturally be of general interest. Some of the most pertinent of the uttermost of his life have already come to light are from the pens of James Truslow Adams, Rupert Hughes, and Arthur C. Bartlett.

Washington was like Coolidge in his insistence on thrift and economy in national government. James Truslow Adams, writer in the Woman's Home Companion: "It was natural that he should counsel us to preserve the national credit and use it as sparingly as possible. Each generation, he held, should pay its own debts and not burden its successors. Not only that, but the government should be as frugal and careful in expense as might be."

As a farmer, Washington was a practical man. "He was no hobby farmer," writes Arthur C. Bartlett in the Country Home. "He was a practical husbandman, and his first concern was the increase of his land. The improvement of his house and grounds waited for years, while he built barns for his stock, tried one new seed in his fields, experimented with the soils on his farm. His greatest interest centered in wheat, most of his other crops being raised only for home consumption. He obtained wheat seeds from Siberia later from other sources."

The human Washington is the subject chosen for discussion by Rupert Hughes. "Among all the great men who have stirred the world profoundly," he writes in the American Magazine, "Washington was the least fanatic, the most normal, sane and balanced of men. He could hardly have defeated his griefs and conquered his despair if he had not been able to relax."

#### OF INTEREST TO FEEDERS

In studying the action of markets in the past, says Vance M. Rucker, Extension Marketing Specialist, Kansas State College, the following factors dominate with regard to steers that are now on feed:

From recent advances the fast steer prices last week worked to lower levels. The good finished cattle still command a premium over half-fat cattle. The good finished cattle in which they are now. When this grade is raised on too many cattle, the premium usually disappears in a short period.

Prices on top steers, at Kansas City, have declined for mid-January to late January 18 times and advanced five times since 1903. The common, in-between kinds have advanced for the same period more often than they have declined. Anything in-between suffers the most at first, and the kind that was made good because of premium for finish receives the pressure of the market usually a few weeks later.

It is reasonable to believe that these actions will again be repeated.

## OUTLOOK FOR MEMBERSHIP IS GETTING BETTER

General Views of Members toward Membership are Favoring Prompt Payment of Dues in F. U.

#### NEED ORGANIZATION

Good Reports Now Coming in From Communities which Formerly had Seemed to be Discouraged

The clouds are breaking away! The outlook for 1932 membership in the Kansas Farmers Union is brighter now than it has been since the first of the year. Before the first of the year, and for a short time after, we had turned our backs on 1931, there was a sinister note of discouragement which would show up now and then from different quarters of the state. Some local officers, and some members in different communities, voiced doubt as to the possibility of collecting dues readily this year. They were afraid the depression, and the fear of the depression, would influence farmers to refrain from paying dues.

That feeling, however, has virtually disappeared. Letters which are coming in to the office of the Kansas Farmers Union state secretary carry a tone of optimism which is encouraging. Many local secretaries are telling of having collected dues from 100 per cent of the local membership. Many others are saying that they are well satisfied with the manner in which the local members are paying dues. Some have reported the collection of more 1932 dues were collected so far, than 1931 dues were collected last year.

Of course the reports received at the office of the state secretary are not entirely free from an occasional pessimistic note. No doubt, though, that has been the case from the beginning of the organization, and perhaps that condition always will exist to some extent. The encouraging thing is that some quarters from which discouraging reports came at first are now sending in good reports.

At some of the recent county or local meetings which the state officers have had the pleasure to attend, the general tone of the conversations centering around membership is very gratifying. Many times the expressions from members can be summed up in these words: "It is a fact that money is hard to get now, but it is also true that we need our organization more now than ever before. That is why I am paying up my 1932 dues."

One man recently told a county meeting that he was going to keep his dues paid even if he had to quit going to picture shows. That brought expressions from several other members to the effect that nearly every farmer could afford to forego some other items of expense rather than to neglect to pay his Farmers Union dues. The idea is firmly rooted in the minds of farmers generally in Kansas that the matter of organization, as embodied in the Farmers Union, is of more real cash value than almost any other thing that \$2.75 will buy today.

There are some people, of course, who cannot possibly raise the \$2.75 for membership in the Farmers Union. For new members, or members who are in arrears for two years or more, the amount necessary to become in good standing for 1932 is \$4.75, or the initiation fee of \$2 plus the current dues. There are some, of course, who cannot pay this amount. This is no reflection on those individuals who are not able to pay the amount. It is a reflection on the fact that a condition which makes such a thing exist. That is the very condition which complete organization of the farmers will correct. Therefore, those members who possibly can pay the dues are determining now the membership of the Kansas Farmers Union up to what it has been, or to even increase it. They do this by paying their own dues promptly.

This is a thing that has been known in former years, but which is realized more in times like the present than ever before. Perhaps that is why the dues are coming into the state office in such a way that some of the former darkness of the outlook is being pierced by rays of hope.

Constant appeals are being made for payment of dues, promptly. These appeals come from the membership and from those who are charged with the responsibility of the Farmers Union. They are made in good faith, and that is one reason why results are better than they might have been.

#### A SINGULAR ATTITUDE

Editor Kansas Union Farmer:  
In the January 14th Kansas Union Farmer, occurred the following statement, taken from the Wichita Beacon of January 3rd issue, in which the following statement occurs: "Let the People Rule. Repeal the Agricultural Marketing Act. Abolish the Farm Board in the interest of the people and for efficiency and honesty in Good Government." This advertising scare covered an entire page, presumably paid for by the old grain commission companies, although no name was signed, so the public must draw its own conclusions.

The thought that came to our mind was, how can a paper as prominent and as old as the Beacon, permit itself to assume such a risk even as a matter of business, when having been supported by the people of Kansas for these many decades, presumably laboring for the best interest of the people of the state. To turn its ven-

of, or rather the attack of some other faction, against its own supporters with sanction of the editor is more than we can understand. We are aware the Marketing Act has many enemies, but for a supposed friend to take a stab at its own social and financial standing is outside the pale of good business judgment. Possibly the design is to take a slap at the present administration, for we see some possible motive for such a break; the slap also is for the farm organizations, whose interests are now usurping the field so long occupied by the present ancient marketing system, whose activities now are spread all over our country, with vast equipment and financial resources, but at the expense of the farmers of the country. This agricultural marketing system has been a decided success—for the speculator; but has brought the farmers of Kansas to the last ditch of bankruptcy. Back of this marketing act stands the edict of the United States congress, backed by a \$5,000,000 loan—not a gift or subsidy; but just a loan. This was not an administration loan, for no partisanship was responsible for the act, for both Republicans and Democrats supported it, therefore, if a slap was intended for Mr. Hoover, it also was intended for every last man who supported the measure.

No wonder the public is becoming wary of the larger publications, as to their honesty of purpose, for it seems too many of them are controlled by the one dominant motive—to get some easy money. In this case, one of the previously outstanding papers of Kansas has taken a step that will lead it some distance toward a financial and social attitude that will prove most uncomfortable in the after years. The farmers seldom forget those who betray them, and for one occupying a high position to take such a backward step, seems quite beyond the pale of good business judgment. The reason has been quite a factor in the making of Kansas, but by this one act has stained her ermine, and lost what it never can quite recover.

So the farmer has been the sole cause of all these low prices, and all this depression as this Scream states. But what caused the stock market to slump to the tune of many millions, and hundreds of banks to fail? Certainly the farmer must be somebody to be reckoned with. The world seems just awakening to the fact that the farmer is an indispensable factor in world endeavor; that it is about time to count him in every equation. And the sooner this idea saturates the public mind, the sooner will these moneyless times give place to conditions of reason.

One of the first questions asked in the above ad, is, "What has congress and the Farm Board done for you?" Had the instigator of this page ad taken pains to inform himself as to the accomplishments of the Farm Board, he would have been spared the trouble of asking such a question. The Farm Board in its recent investigation before congress, placed all its cards on the table and the court pronounced it good. Then a little later an eminent economist gave a speech over the radio, giving a full and unbiased report of the Board's activities during the two years of its existence. We wonder where these people were, that they failed to get this. In this sketch, we wish only to warn the instigator not to tread too heavily on the toes of even the despised "hoysad." Better save your ammunition, for you have thus added a new impetus to this Farm Board movement. It is going to stay.

Frank A. Chavin, Winfield, Kans.

#### PLEASANT DALE OFFICERS

The new officers for Pleasant Dale Local No. 435, near Walnut Kansas, as elected at a recent local meeting, are as follows: H. M. Kennedy, president; P. H. Huning, vice president; J. W. Freeman, secretary-treasurer; George H. Elmer, conductor; C. V. Reed, doorkeeper; and C. H. Miner, C. V. Reed and F. H. Huning executive committee.

The two supporting towers of the new Washington bridge across the Hudson are each 695 feet high and utilized 80 thousand tons of steel in their construction. They support four 36-inch cables which weigh 28,400 tons.

## Notice of Annual Meeting

The annual stockholders meeting of The Farmers Union Jobbing Association will be held in room 410 Commercial National Bank Building, Kansas City, Kansas on Friday, February 5th, 1932 at 10:00 a. m.

After the opening, the meeting will adjourn to the Aladdin Hotel, Kansas City, Missouri for larger quarters.

The purpose of this meeting will be a report of the manager for the year 1931, also auditor's report and the election of two directors whose terms expire, and to transact any and all business that may properly come before the meeting.

If you will not be able to attend in person, please fill out the attached proxy to some stockholder whom you know will attend.

The proxy should be mailed to the office of the Secretary in advance of the meeting so that they may be properly recorded and everything ready for the meeting itself.

H. E. WITHAM

Secretary

PROXY

E. A. CRALL

President

I hereby appoint \_\_\_\_\_ as my proxy, and do hereby authorize him with power of attorney to vote for me in the annual Stockholders Meeting of The Farmers Union Jobbing Association to be held in room 410 Commercial National Bank Building, Kansas City, Kansas at 10 o'clock a. m., Friday, February 5, 1932.

Sign here \_\_\_\_\_

Post office \_\_\_\_\_

State \_\_\_\_\_

## Notice of Annual Meeting

of the stockholders of the Farmers Union Live Stock Commission Co., Kansas City, will be called at the Kansas headquarters of the Company, 3907 Adams St., Kansas City, Kansas, on Thursday, February 4, 1932, at 10 a. m. For the sake of convenience, an adjournment will be taken to the Aladdin Hotel, 1213 Wyandotte Street, Kansas City, Missouri, for the afternoon session, to begin at 1 o'clock p. m.

All stockholders should participate in this meeting, either in person or by proxy. It is important that each stockholder be represented. We urge that the stockholders in each community send as many representatives to this meeting as possible. If it is impossible for you to be present, please sign the proxy provided, authorizing someone to act in your stead.

All credentials and proxies should be sent to the secretary's office, Room 410 Live Stock Exchange Bldg., Kansas City, Mo., not later than February 2, 1932, for registration.

#### PROXY

I hereby appoint \_\_\_\_\_ as my proxy, and do hereby authorize him with power of attorney to vote for me in the Annual Stockholders Meeting of the Farmers Union Live Stock Commission Company to be held at 10 o'clock a. m., Thursday, February 4, 1932.

Sign here \_\_\_\_\_

Post Office \_\_\_\_\_

State \_\_\_\_\_



## PAGE TWO

## THE KANSAS UNION FARMER

Published every Thursday at Salina, Kansas, by THE KANSAS BRANCH OF THE FARMERS EDUCATIONAL & CO-OPERATIVE UNION, 115, South Seventh Street. Entered as Second-Class Matter August 24, 1912 at Salina, Kansas. Under Act of March 3, 1879. Accepted for Mailing at Special Rate of Postage Provided for in Section 1103, Act of October 3, 1917. Authorized July 20, 1918.

Floyd H. Lynn, Editor and Manager  
Subscription Price, Per Year \$1.00  
Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the locals and what you are doing. Send in the news and thereby help to make your official organ a success.

Change of Address—When change of address is ordered, give old as well as new address, and R. F. D. All copy, with the exception of notices and including advertising, should be in seven days before the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date.

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R. E. Kennedy, Secretary—Kankakee, Ill.

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**FARMERS' UNION JOBBING ASSOCIATION—1144**  
Board of Trade Bldg., Kansas City, Mo., 915 United Life Bldg., Salina, Kans.; 1004 Corby Bldg., St. Joseph, Mo.

**FARMERS' UNION CO-OPERATIVE PRODUCE ASSOCIATION—204**  
Oak St., Kansas City, Mo.

**FARMERS' UNION LIVE STOCK COMMISSION—400**  
2-19 Live Stock Exchange Bldg., Kansas City, Mo.; Live Stock Exchange Bldg., Wichita, Kans.

**FARMERS' UNION MUTUAL INSURANCE CO.—Room**  
202 Farmers Union Bldg., Salina, Kans.

**FARMERS' UNION AUDITING ASSOCIATION—Room**  
308 Farmers Union Bldg., Thomas B. Dunn, Secretary—Manager, Salina, Kansas.

**KANSAS FARMERS' UNION—Salina, Kansas, Room**  
208 Farmers Union Bldg.

**FARMERS' UNION MUTUAL LIFE INSURANCE CO.—Farmers Union Bldg., Rex Lear, State Manager,**  
Salina, Kans.

**THE KANSAS FARMERS' UNION ROYALTY CO.—Room**  
311 Farmers Union Building, Salina, Kans.  
G. E. Creitz, State Manager.

**FARMERS' UNION MANAGERS ASSOCIATION—President**  
C. B. Thove  
T. C. Belden, Secretary.

SALINA, KANSAS, THURS., JANUARY 28, 1932

## FARMERS UNION AND RADIO

For more than a year, various activities of the Farmers Union in Kansas have been brought to the attention of Kansas farmers through the medium of the radio. The radio has come to be accepted as one of the most successful methods of reaching the people; and the growth of radio advertising, and its acceptance by the foremost business concerns of the nation, justify the selection of this medium by the Farmers Union activities.

Of course the radio never will supplant the printed page. But just as the printed newspaper has had untold influence in the matter of moulding public thought and action throughout the history of this nation—and especially in the last few decades—so will the influence of the radio grow in importance as a medium by which our thoughts and actions shall be governed.

On the first four days of each week, for the past year, live stock shippers within the radius of some hundreds of miles from Topeka have been advised of market conditions at Kansas City. This information has been brought to the live stock shippers by the Farmers Union Live Stock Commission Co., doing business on the Kansas City terminal market. This is a Farmers Union service, to which Farmers Union shippers are entitled. The first four days of the week are virtually the only days the shippers are ordinarily interested in the live stock market. Shippers patronizing the Wichita market have been favored with similar service from a radio station in that city, and this service also was sponsored and made possible by the Wichita branch of the Farmers Union Live Stock Commission Co.

Other departments of the Farmers Union have been brought to the daily attention of Farmers Union members and prospective members throughout the year. This service has been extended principally through the radio station at Topeka, known as WIBW. This station has shown a willingness to cooperate with the Farmers Union in every way, and this is appreciated by the officers of the organization as well as by the membership.

On nearly every Friday evening for a period extending back over the past two years, the Farmers Union has occupied a half hour over the Topeka station, and this service has been given to us with the compliments of the station. It has been a means of reaching hundreds of Kansas farmers whose attention might not otherwise have been directed to this organization.

All this service over the radio, made possible by the cooperation of the Farmers Union and its various business institutions with the management of the radio station, has been more or less taken for granted. Not a great deal has been said about it, one way or another. Kansas farmers and friends of the Farmers Union activities have tuned in on Friday nights, and at various times throughout the days of the week, and have received valuable information relative to the markets on commodities as well as entertainment and information relating to the organization as a whole.

They have accepted it, and have been glad to get it. Some have written in to the various Farmers Union business and marketing institutions, and to the parent organization, and have expressed their appreciation of the radio service. Opinions relative to this radio service have not been asked for through the columns of this paper. Now, however, it is the thought of the editor of the Kansas Union Farmer that perhaps there might be several people out over the state who may want to express their views relative to their approval or disapproval of the various radio programs and radio service as sponsored by the Farmers Union. We would like to have letters from our readers on this subject. It is the hope of the

officers and all those people charged with the success or failure of the organization that the radio is doing a real service. The development of radio within the past few years puts it in the position of something which cannot be ignored. It is developing along with cooperative marketing. What do you think of it?

## THE PRESIDENT'S COLUMN

By CAL. A. WARD

## A TALK TO EMPLOYEES

Just to vary the procedure slightly this week, this column will carry a report of an address by your president which was delivered originally to the employees of the Farmers Union Jobbing Association at a meeting held early in December, 1931. This same address was broadcast Friday evening over radio station WIBW, Topeka, by Homer Jenkins of Salina, an attorney who has handled various phases of legal work for different departments of the Farmers Union, and who is greatly interested in the possibilities of the Farmers Union as a class organization for Kansas farmers. Mr. Jenkins explained in his opening remarks that the address was one which your president had delivered at the Kansas City meeting mentioned above.

The occasion of the meeting of employees of the Jobbing Association, at which the address, was given, was one of a series which different Farmers Union institutions hope to hold within the year. It was attended not only by the employees, but by heads of various other Farmers Union state-wide business institutions, and by employees' wives and the wives of many of the others who attended and took part. The address follows:

The Farmers Union has been organized for more than one-fourth century. I think it was 29 years ago this last September. It has always applied itself in a definite way to a program of cooperative marketing and there is a fraternal atmosphere about the organization that we all appreciate. This contributes materially to holding us together and causing us to feel we are brothers and sisters and co-workers in the organization.

I am sure if there was ever a time in the history of our country, in the more than 150 years of its existence, that a class organization was so much needed, such as ours, that now is that time. You people who have gone along with me and followed me know that we have rather broad views relative to the usefulness and functioning of other farm groups, and I do not want to say anything this evening which might lead one to think differently.

The statement has been made, and I believe it, that the Farmers Union is the most worthwhile farm organization in the country, and comes more nearly filling the need, so far as agriculture is concerned, than any of the other farm organizations. I like to associate myself with this organization and be called a member of it because it is a class organization.

The Farmers Union is appreciated because it is not only a cooperative marketing organization but the name implies what it is. It is an educational institution. If you will go back to the origin of the organization and see the picture as it was before the days of the auto, radio, good roads and all modern conveniences such as we now have, and which assist in bringing us together socially, you will see the groups all over the country gathering together in their school houses or in the town halls, or in some such place, and sitting down around the table and discussing the problems which are peculiar to the industry of farming. I say this to show you that the background and origin of the organization has been right and just.

There is another underlying principle which has been fundamental from the beginning and that is, the few farmers who organized the first local reasoned with themselves and as they looked about and saw the merchantmen setting the price on his products, as they saw the manufacturer setting the price on his wares, these farmers in the spirit of fairness said to each other, "We who grow the live stock, the cotton, the corn, the wheat, and who produce the dairy and poultry products with the toil of our own hands and the sweat of our own brow, should be in a position to have something to say about the setting of the prices on the commodities we grow and produce, the same as any other class or group does." They were right in that logic.

That has ever been our goal as we have pressed on for these more than 25 years; that the tillers of the soil should be put in that position. We have not in a substantial way arrived at that point yet. We have made progress and I am sure you who have studied the history and the records of great achievements will agree with me that a program which is fundamentally sound, such as ours is, does not develop to maturity in a day or week, or in a short time. Its development stretches out over long years and through much sacrifice and hard work, with us sticking together and reasoning with each other, studying our problems as a unit and not as individuals. That has been our program in the past.

We have built up a great system of cooperative marketing, and yet we have only scratched the surface. Our operating staff in our business activities can handle twice the business they now have with very little additional overhead costs. There is many times the business in Kansas which should be coming through cooperative lines and channels, than that which we are handling. That is our challenge.

Back in the early days, we had the locals and they served a two-fold purpose: bringing people together in a social way, which is always necessary in the advancement and progress of civilization and community spirit; and in sitting down and working out a program that would definitely help the men in the farming class. I believe the conditions have changed somewhat and it is quite natural and right that they should. The conditions of today are not those of yesterday. Progress is not achieved in that way. We do not stand still; we go on and as we do, we must meet the economic problems. With the automobile and good roads we are not so closely bound in our

own little communities as we had been in the beginning of the organization. In the development of this whole scheme we farmers have slipped a little from the old program of meeting together in our town halls and school houses to discuss our problems together.

Today we, as a young generation, are facing the task and challenge of our own Organization. I am convinced that the thing most fundamental in our organization right now is education. We do not learn unless we have a teacher; unless someone brings us the story. There may be various methods of presenting that story or lesson.

There is the system of meeting in the school houses. If we are to abandon that, which I hope we never will, then we must supply that need with something else. In this connection, I might say we have done much through the columns of our organization papers. There are perhaps a dozen or more Farmers Union papers published over this United States. I am glad to say, in our own organization in Kansas we have the Kansas Union Farmer which goes out each week to every member of the organization. We hope to so plan the policies of that paper, and carry the type of publicity, that the readers will all respond by loyalty to the organization. The paper tells what different sections are doing, and what the different statewide activities are doing. We try to keep our membership informed.

We still have our group meetings. This, in a measure is our avenue of education. Again, I say the challenge of the Farmers Union and of agriculture is that we inform the producers of the commodities of the existing conditions as they are. There never was a time in the history of the country when this was more needed.

We are living in a highly competitive age. We are living in an age of keen discernment where individuals and groups have studied and analyzed the problem to its last analysis. Competition is on every hand and agriculture is challenged in this regard. I want to take an optimistic view of this whole problem and program. I have an abiding faith and eternal hope that we, through persistency and fighting, will sooner or later, put agriculture on its feet to the extent that it is on an equality with other industries.

The farmers are entitled to the same security and privilege and environment and blessings of life as any other group. We must work out our problems ourselves. We must get the farmers to think of their own problems and face them and plan and work them out together.

During the World War we went out with a program of expansion. We were getting higher prices for our commodities. We were prosperous so far as dollars and cents were concerned. Everyone was employed. We spent much money in that war and the nation had to face that indebtedness, and the buying power of the dollar came down and we find the situation as it is today, not only in the United States, but it is world-wide in its scope. I think there is a little light just over the hill.

The same bitter experience agriculture has been going through has caught up with business and industry all over the country. Look at your stock market and the bond market. The financiers of the country, the statesmen, the politicians, stretching out into this great agricultural section of the country agree that we must begin out at the grass roots and stabilize and put on its feet the industry that has always contributed the prosperity of the country. We will have no national prosperity and seven million men and women will not go back to work until the farmers are put in a place where they can receive cost-of-production for the toil of their hands and the work they do. It presents a problem.

We must follow after the principles that have been resorted to by business and industrial groups. Their program has been one of organization and getting together. Because they have been highly and tightly organized, they have been able, up to a certain point, to go into the halls of Congress and the Legislatures of our states and secure legislation through tariffs and subsidies which would protect and make secure their lines of business. Agriculture has gone on and followed in an unorganized way. There are less than 30 per cent of our farmers in farm or cooperative organizations. There are something like 6 1/2 million farmers in this country. We surely have our work before us.

The day of individualism has passed. We do things collectively. Business has taken the initiative in that. We must get together as farmers and protect our own business and think in terms of the future. We are indeed presented with a challenge.

The Farmers Union affords the type of program that is needed. It is clean and reputable. We can go into any group and we do not have to be ashamed. The state officers are endeavoring to carry on the work and functions of the organization and they are cooperating with the different groups.

We have plenty of problems and we must surmount them. How do we work out our problems? By getting and working together. We must go on. We are going to go on. Everyone as an individual member has a definite part to play in our program. It makes no difference whether you are a farmer at the cross roads or an employee in this or that department or whether you are a field man, a manager or an official. Each one has a definite part in this program. The least any of us owe to our organization is the best we have and can give.

The Farmers Union is militant. I mean we have fight in us. We are going to meet the issues and defend the American farmers. We do not pussy-foot. We face the situation as it is and go down the line together. We are well recognized because of that.

When it comes to matters of development and education, we should keep ourselves in position to join hands with any group that will work with us to better the conditions of the masses. We must take care of our own business. I have an abiding faith and hope that we are going to come out of this situation and that the individuals and groups who contribute most, who have their feet firmly on the ground and are not being tossed about, will be the ones who come out on top.

## THE INSURANCE CORNER

By W. J. SPENCER, President-Manager

Last week we sent out a questionnaire to every agent relative to our advertising program for 1932, and so far the response has been very good. We received a number of the signed questionnaires back this morning, and were indeed pleased to find that so many of the agents not only answered the questions, but wrote us very nice letters, giving us some new ideas, and letting us have the agents' and policy holders' opinions of the advertising we do. We hope that the rest of the forms will come in soon, so we can get the ideas of some of the other men, and then work out a program in accordance with the agents' wishes.

We are continuing our inspection work as much as possible although the condition of the roads in many places makes it difficult for the inspectors to progress very far. So far, most of our policy holders have agreed with us in that the inspection program is becoming one of the best methods of decreasing the loss ratio. Then too, they have been very appreciative of the advice given them by the inspectors in cases where repairs are needed, so we believe the work is proving just as beneficial to our patrons as it is to the company.

## Paragraphs From Washington

By W. P. Lamberton

One hundred and fifty-five different conventions are scheduled to meet in this Capitol city in 1932.

President Hoover will address a joint assembly of the House and Senate on Washington's birthday.

It used to be that you called a taxi but in Washington now with 5000 cabs cruising about all one has to do is to go out and whistle.

An open door leading to an office from the halls of the House Office Building is generally accepted as a sign of hospitality. Visitors hesitate at a closed door and many pass by.

We heard Florence E. Allen, Judge of the Supreme Court of Ohio, speak at the Conference on the Cause and Cure of War. Listening to her, one is convinced that she is a comprehensive and forceful jurist, an honor to her state and her sex.

Good Housekeeping for February relates the story of the girl who saw Lincoln in May of '68 and plied for her father. This is the lady who told my children her story last year. Mrs. Jacobs died two days before Christmas.

Governor "Bill" Murray gave a well prepared address in the crowded ballroom of the Mayflower. He has a fine voice, perfect poise, spoke without a note and with splendid English. There are no "flies" on his man's ability.

Kansans in Washington were proud of our superintendent, Geo. Y. Hammond, in the recent convention here. He is a real poet and his temperance plays are known across the country.

Yesterday the President signed the \$2,000,000,000 bill. This morning's paper indicates that the New York Stockmarket has hit new low levels. I am inclined to believe that we can't make prosperity by changing money from one pocket to another. We've got to make some new money.

Tax Relief Department  
By John A. Frost, Blue Rapids, Kansas

Number 19

## THE INCOME TAX AS PART OF THE U. S. TAX SYSTEM

The following figures, taken from the Statistical Abstract of the United States for 1930, Pg. 173, tell the story of a great discovery. Our Federal Government ran along over a hundred years before it began any substantial use of the income tax. The desperate need of the Federal Government for money during the World War resulted in the raising of billions of revenue through the income tax. Study the figures. The income tax now raises over one half the U. S. tax.

## RECEIPTS OF THE FEDERAL GOVERNMENT

Year ending	Income tax	Tariff duties	Internal revenues	Miscellaneous receipts	Total
1881	\$ 3,000	\$ 198,160,000	\$ 135,261,000	\$ 27,358,000	\$ 360,782,000
1890		229,669,000	142,607,000	30,805,000	403,081,000
1900		233,165,000	295,328,000	38,748,000	567,241,000
1910	20,952,000	333,683,000	268,982,000	51,895,000	675,512,000
1917	359,681,000	225,962,000	449,685,000	88,996,000	1,124,325,000
1918	2,839,000,000	182,759,000	857,044,000	301,623,000	4,180,425,000
1919	2,600,763,000	183,429,000	1,239,468,000	630,722,000	4,654,381,000
1920	3,956,936,000	323,537,000	1,442,213,000	981,728,000	6,704,414,000
1921	3,228,138,000	308,025,000	1,351,836,000	696,518,000	5,584,517,000
1922	2,088,918,000	357,545,000	1,121,240,000	537,893,000	4,103,597,000
1923	1,691,090,000	562,189,000	935,700,000	658,068,000	3,847,046,000
1924	1,841,759,000	545,012,000	952,531,000	544,739,000	3,884,041,000
1925	1,761,659,000	548,522,000	827,787,000	469,677,000	3,607,644,000
1926	1,974,104,000	579,717,000	862,668,000	491,969,000	3,908,458,000
1927	2,219,952,000	605,672,000	648,732,000	654,065,000	4,128,423,000
1928	2,174,573,000	568,157,000	617,620,000	677,886,000	4,038,236,000
1929	2,331,247,000	602,820,000	608,770,000	493,355,000	4,036,219,000

## NEIGHBORHOOD NOTES

## RESOLUTIONS COME FROM MARION CO. FARMERS UNION

At recent meetings of the Marion County Farmers Union and the Lincolnville Local No. 404, a set of resolutions were drafted and adopted, and copies mailed to National President John A. Simpson of the Farmers Union, Congressmen Homer Hoch and W. P. Lamberton, and to Senators Capner and McGill. J. P. Fengele, of Lincolnville, who helped to draft the resolutions, was instructed to send a copy to the Kansas Union Farmer for publication. The resolutions were as follows:

## Moratorium

We are all aware of the fact that economic conditions are very unsatisfactory throughout the entire world at this time, especially in our own country.

We have an acute Agricultural condition at home that our debtor nations do not have; as the leaders and those in authority in the principal nations of Europe seem to have been blessed with sufficient foresight to protect their Agriculturists with a minimum price for the products of their farms far above the cost of production, thus retaining their purchasing power, their buying power and their paying ability. We are firm believers in the principle "Charity at Home" first and then the extension of charity to our neighbors if we can possibly extend further charity.

We are also well aware of the fact that our Debtor Nations could pay us the money we loaned them and meet their obligations, were it not for the fact that they are all building and maintaining an elaborate and expensive military organization and expending vast sums of money in the preparation for the next war instead of paying their just obligations to us for the last war, which was won by us and for which we received nothing but the aftermath.

In the granting of the Moratorium at this time, we believe we are establishing a precedent that may prove to be disastrous, as it may lead to debt repudiation on the part of our debtor nations altogether and by this means

work an additional hardship upon our people.

We wish to voice a vigorous protest against any future extension of the Moratorium to our Debtor Nations that are more able to pay their obligations to us than we are able to forgive them, and suggest, first a Moratorium for the individual citizen of our own country.

**Income Tax—Inheritance Tax**  
We wish to lend our sanction and support to the principles involved in the Income Tax system of raising the necessary revenue for the expenses of our Government and the promulgation of Governmental enterprises, as this system places the burden of taxation upon the shoulders of all in proportion to their ability to pay taxes and also upon those receiving the greater benefits and protection from established Governmental Agencies.

We are also in favor of the inheritance and Gift Tax that could and would, if properly drawn, provide and furnish a considerable revenue to the Federal Government, since all of our intangible and accrued wealth bears such a small relative proportion of the tax burden and receives equal protection and advantages the same as real property.

We are absolutely opposed to the proposed "Sales Tax" system in all its forms, as it levies an unavoidable tax burden upon poverty and from which there is no avenue of escape. We are heartily in favor of a tax on luxuries and opposed to the war time emergency nuisance taxes in any form, or under and pretext.

**Money Situation**  
To every thinking person it is very evident that our monetary system is very largely responsible for the disastrous predicament in which we find our own Agriculture, Industry and Commerce. As a potent remedy, we would advocate and suggest a bi-metallic monetary basis with a balanced ratio of intrinsic value, similar to the plan as advocated by the Hon. Wm. E. Borah.

We also favor the issue of paper money, both Silver and Gold certificates, as a medium of exchange, the Gold and Silver so minted to remain in the Government Treasury for the purpose of redemption and stabilization of the paper money so issued. Since the Nation's obligations were contracted on the 1928 price level of

all Agricultural commodities and we are confronted with the lowest price level for our commodities in more than a generation in 1932, we are demanding the return of the purchasing power of 1928 Dollar to save us from bankruptcy.

**Agriculture**  
Our Agriculture is recognized as the basic industry of this nation and its success or failure depends the success or failure of our entire economic structure as evidenced by bank failures, business failures, distress and unemployment on every hand, due to the decreased purchasing power of the farmer and the unemployment of his best customer, the wage earner.

As a means of relief we are demanding cheaper money, strengthening of the Federal Land Banks, permitting them to further extend credits at a low rate on interest as an emergency measure, since we are in the midst of a very desperate situation, the establishment of a minimum price for wheat entering into Domestic consumption, the same as the maximum price set by the Federal Government as an emergency measure during the war.

Such minimum price for wheat to govern the sale of all wheat entering into Domestic channels for Domestic consumption at the war time price level. All wheat in excess of Domestic requirements to be sold as export in lieu of the privilege to withhold such surplus from the market in his own storage should be so elected and at his own option. All producers to market their crops, or such portion as the Department of Agriculture might determine as the proportion to be required for Domestic requirements, retaining their proportion they contribute to such surplus in their own storage at their own risk.

In the absence of the above plan we are in favor of the equalization fee and the debenture as a compromise for the stabilization above the cost of production, or the war time maximum price for wheat for domestic requirements.

We are certain we should receive at least the same consideration from our Federal Government as do the citizens of European wheat producing countries like Germany with a \$1.62 minimum.

(Continued on page 4)





## COOPERATIVE OIL NEWS

HOWARD A. COWDEN,  
President Union Oil Company

## CO-OP TIRE PRICES ISSUED

North Kansas City, Mo., Jan. 13.—Complete price lists and descriptive literature on CO-OP tires has been mailed by the Union Oil Company (co-operative) to a large number of co-operative oil companies. The attractive proposition which the company has to offer, makes it possible for the local company to increase its service and savings to their members on tires, tubes and batteries. The company will receive their first shipment of CO-OP tires very soon. This is the first time to be manufactured under a brand belonging exclusively to Cooperatives. A sample CO-OP tire has just been received. It bears the CO-OP tire trade mark, the name of the Union Oil Company and the trade name—CO-OP. An attractive orange brand is also used on the tire.

Every consumer of petroleum products interested in the cooperative oil movement, and in saving money on petroleum products, will without doubt welcome this new cooperative line. The company believes that every one of these members will be proud to ride on CO-OP tires when they have an opportunity to inspect the quality of the new tire. A certificate of insurance and guarantee is given with each tire sold.

## SELL NOW—DELIVER LATER

Many cooperative oil companies are booking their orders for oil and grease now covering the spring requirements of their customers. Many of them report that they find this a splendid way, not only to ascertain in advance what their requirements are going to be, but to also add new customers. In many cases it enables the local company to order in carload lots rather than local shipments which means a savings in freight charges.

## OIL CREDIT UNION MAKES LOANS

Members of the Cooperative Oil Credit Union, composed of the employees of the Union Oil Company (Co-operative) have displayed a keen interest in the Cooperative Oil Credit Union which they organized four months ago. The members are consistently investing a part of their earnings in stock in the credit union. Sufficient capital has been obtained to make it possible for the credit committee to authorize loans to two different members. They are holding application for a third loan which will not doubt be made in the near future. These loans bear interest at the rate of 1 per cent per month on the unpaid balance which means that the savings which the employees have made have begun to earn interest for them. Payments on the loans are divided into ten equal payments, which taken care of promptly when due. In addition to this a reserve is held in the treasury of the union as specified in the by-laws.

## ANOTHER SUCCESSFUL YEAR

Wahpeton, North Dakota, Jan. 11.—The 1931 fiscal year a better record than the previous year was made by the Wahpeton Co-operative Oil Company, a co-operative association here, reflecting a year of very successful operation. They have handled 41 cars of gasoline, 4 cars of kerosene, 6,951 gallons of oil and 4,694 pounds of grease during the year. The net value of their stock is \$25 per share. Their earnings for 1931 equal 71 3/4 per cent of the par value or \$17.96 per share. The company has operated successfully since it was organized in 1927 and the book value of the stock as of November 30, 1931 was \$50.01 per share. They are making a patronage refund of 10 per cent to members for the year. Many of their members are receiving a nice amount on their purchases, among the largest being \$40.00, \$40.22, \$22.49 and \$7.42. Many others received from \$15 to \$20 each. Since the company began operating four years ago, they have returned to their stockholders more than \$21,000 in interest and cash dividends. They have added to the assessment list of the city of Wahpeton more than \$12,000 worth of tax-paying property. Their assets have increased from \$14,000 to \$29,000.

The company credits the patronage dividends of non stockholders to their account and when it amounts to \$25 they are issued a certificate of stock. By using this accumulative non-stockholders dividend plan, they have automatically increased the number of stockholders from 218 to more than 350. The company is not only saving money for their members, but they are rendering a community service. The savings they make, which are returned to their former members can be used to help build better schools, churches, pay taxes and community activities. This community is fortunate in having such a successful cooperative enterprise.

## COOPERATIVE BRAND CHOSEN BY COLORADO FARMERS

Hereford, Colo., Jan. 12.—The board of directors of the Hereford Consumers Oil Company here, has just taken what they consider to be one of the most far-reaching steps since the com-

pany was organized last May. At a recent meeting they decided to begin handling Union-Certified, the cooperative brand of petroleum products. By making this decision they are working with similar cooperative groups located in more than 100 other territories throughout the middle west. After going into the matter thoroughly, it was the opinion of the various board members that this affords them a real opportunity in helping to build a national cooperative oil concern, operating exclusively for the benefit of farmer consumers, which is of course the purpose for which this company is operating. Although this company began operating only about nine months ago, it has already become well established. They have handled a good volume of gasoline, distillate, oil and grease, on which they are making a nice profit for their members.

They have not yet declared a dividend, but this matter will come up for the action of the stockholders at the annual meeting on February 2. The company is very capably managed by Antoine Zetik. The members of the board of directors are as follows: C. W. Luce, Herman Werner, John Poelma, Paul Mays, M. A. Butler and John Zitek.

## COOPERATING PURCHASING WOULD HELP

Statements recently issued by the president of the Alexander Hamilton institute show that the 1931 income of 3,448,000 persons, representing the 20.8 per cent of the total population, was reduced 28.8 per cent from 1930 and 44.1 per cent from 1929. He states that because of this drop in farm income, there were approximately one million farm hands in the United States thrown out of work and further adds that the farmers themselves suffered more than the employees.

The net income per farmer according to the statement, amounts to only \$376.00 in 1931 compared with \$598.00 in 1930 and \$887.00 in 1929. Furthermore, that this reduction in money income represented a definite decrease in purchasing power because the price of the things the farmer had to buy had not decreased in proportion to the drop in his income. Another interesting thing in the statement is the fact that for every dollar the farmer had in 1929 he had only 56c in 1931, while the same amount of goods had declined in price to only 84c which means that farmers had to reduce the quantity of products purchased by one-third.

When cooperative oil companies keep their money in farm communities surely they deserve the support of every farmer consumer of petroleum products. The patronage refunds which cooperative oil companies have been able to make to the members in the past year, would materially increase the farmers' income.

A Cooperative Credit Union, organized by farmers at Alma, Georgia, has made a remarkable record. At the end of the first year the credit union has resources of \$40,638.00 and has paid out \$1,000 in dividends to its members. This credit union started with 8 members and \$40.00. Two months after its organization it had \$20,000 and four months later had \$30,000. Alma is a typical small country town and the credit union is the center of the needs of the rural section around it. It is sufficiently typical that what works well there should work equally well within hundreds of other rural communities, and they have certainly made a real record in the operation of their credit union.

## THE VILLAGE BLACKSMITH (up to date)

Under a spreading chestnut tree  
Stubbhorn auto stands;  
The smith an angry man is he  
With trouble on his hands.

The carburetor seems to be  
His brain a chance to cool,  
He tightens half a dozen bolts,  
But still it doesn't go.

He sits beside the road to give  
His brain a chance to cool,  
And ponder on his training at  
The correspondence school.

And then he starts his job once more  
The cause of all his woe;  
The cause of all his trouble is  
He's out of gasoline!

—Selected.

A recent report indicates that the Texas Corporation in a statement to their stockholders warns against the dangers to the oil industry through the operation of gasoline "racketeers." It is said this practice has become so widely spread that some of the states are forced to guard their navigable waters with patrol boats, and others have been obliged to enlist the aid of the state police to cope with the smugglers. The statement urges that the general protection in stamping out this form of "racketeering" and that great caution should be used by motorists in purchasing gasoline at so-called "bar-gain" prices.

quires their immediate attention. If Sunday has been a day of rest, recreation, and sociability the house will be in more or less disorder and the food supply depleted.

Washing on some other day of the week permits advance planning and preparation of appetizing food which will make the family welcome the wash day dinner. It will also give time for mending the work clothes discarded Saturday night.

In 1928, six pint cans constituted the first shipment of ethyl treated gasoline. Today fleets of tank cars are needed to serve the motorists of America.



## Junior Cooperators by Aunt Patience

## HOW TO BECOME A MEMBER OF THIS DEPARTMENT

Any boy or girl between the ages of six and sixteen, whose father is a member in good standing of the Farmers' Union, who writes a letter for publication, can be a member of this department, and is entitled to a pin in order to receive a book, he must signify his intentions to study the lessons and send them in. We cannot send out books to those who do not intend to send their lessons. The address to which all Juniors should send their letters is: Aunt Patience in care of the KANSAS UNION FARMER, Salina, Kansas.

St. Peter, Kans.

Dec. 17, 1931

Dear Aunt Patience:

I would like to join your club. My friend Mary said to join. She joined the club last year. I have liked to read the letters since I could read. I am in the third grade and have reached my tenth year. I would be very glad to have the book and pin before Christmas. That would be a real present for Christmas.

Merry Christmas and a Happy New Year to you and all the members.

Cordially yours,  
Ida Kuhn.

Dear Ida:

I'm sorry I didn't get to publish your letter before Christmas, so that you could get your book and pin by that time. But it takes some little time to look the records up and admit our new members to membership. I'm glad you like to read the letters—that is one of the obligations of the Club—reading all of the letters and making a department. Thank you for your Christmas wish—I hope you had a Merry Christmas, too.—Aunt Patience.

St. Peter, Kans.

Dec. 17, 1931

Dear Aunt Patience:

Merry Christmas and Happy New Year.

I would like to be a member of your club. Mary wanted me to join, so I did.

I am in the fifth grade and am ten years old. My teacher is all right so far, if she won't change in the New Year.

We will have a program Dec. 20. It will be a real nice one, I guess.

I remain as ever,  
Regina Reidel

Dear Regina:

I'm glad you're joining our Club—and I hope your teacher continues in the new year, as she has in the old. I'd like to have seen the program you were on in it—I'll send your book and pin very soon—watch for the next lesson.—Aunt Patience.

Hays, Kans.

Dec. 16, 1931

Dear Aunt Patience:

This is the first time I am writing. I have been reading the letters in the Farmers' Union paper. There are quite a few writing from my community. My sister, Mary told me to write, so I did. I am still going to school. I am in the eighth grade. My teacher's name is Josephine Lieker. We live two miles from the school house. My father is a member of the Farmers' Union and I am a member of the 4-H club. I am fourteen years old and my birthday is November 25. I read in some of the letters that they wanted your picture in the paper. I will also ask you to put your picture in the paper, or is that your picture in the left hand corner of the paper? Please send me my book and pin as soon as you can.

Your member,  
Elmer Schmidt



7411. Juniors' Dress.  
Designed in Sizes: 11, 13, 15 and 17 years. Size 13 requires 2 1/2 yards of 54 inch material. For contrasting material 3 1/2 yards 35 inches wide. Price 15c.

7296. Ladies' Apron.  
Designed in Sizes: Small, 34-36; Medium, 38-40; Large, 42-44; Extra Large, 46-48 inches bust measure. A Medium size requires 2 1/2 yards of 32 inch material. For contrasting material 3 1/2 yards 35 inches wide is required. Price 15c.

Send 12c in silver or stamps for our UP-TO-DATE BOOK OF FASHIONS—FALL 1931.  
Order patterns from Aunt Patience, box 48, Salina, Kansas.

Jewell, Kans.

Dec. 6, 1931

Dear Aunt Patience:

How are you? I am just fine. I am just sending in my lesson. I am a little late with my lesson, but I have been so busy with my school work that I have not had time. I like to go to school. I go to Lone Star, Dist. No. 11. My teacher's name is Raleigh Weir. There are 30 in our school. I am in the sixth grade. I am 11 years old. My birthday was November 16. I have not found my twin yet. I wrote to Rosa Billinger. Her birthday is November 13. I told a schoolmate of mine whose father is a member of the Farmers' Union about this club. She has been reading the papers. She saw the lesson in the paper and asked me about it. Her name is Margaret Allen Grennan. Maybe she will join the club. I am going to make a club scrap book. I take seven subjects at school. It is about time for the second examination. My first examination grades are as follows:

Arithmetic, 93; Reading 99; History, 96; English, 100; writing, 92; spelling, 100; geography 98.

When are you going to put your picture in the paper? Maybe I will write a letter to our Junior Instructor. Will close.

Your niece

Lucile Butts.

Dear Lucile:

I enjoyed your letter—and I'm fine, too. I was glad to see your lesson. My, those are splendid grades! Keep them up. I hope Margaret does join the Club—she hasn't yet, or at least, I've never received a letter from her. That is a fine idea—about the scrap book, I mean. Do write our Junior Instructor a letter. Her address is, Mrs. Mary Campbell, Kincaid, Kans. She will be glad to hear from you.—Aunt Patience.

Rydal, Kans.

Dec. 6, 1931

Dear Aunt Patience:

How are you? I am just fine and hope you are the same. I am sending in my lesson. I think it was easy, and a good lesson. I am sure busy in my school work. I found my twin Willetta Blickenstaff, Quinter, Kansas. We write lots. Her birthday is July 31. She is 9. Mine is July 27. I am 11. Are you going to put your picture in the paper. I will close.

Mary Pauline Fraser.

Dear Mary Pauline:

It makes me so happy when you tell me that you and Willetta write to each other often—I like to think that our members are getting acquainted, even if they can't do so in person. And writing letters is a fine way to get to know each other. And still another Junior wants to put a picture in the paper! We'll see.—Aunt Patience.

Rydal, Kans.

Dec. 16, 1931

Dear Aunt Patience:

How are you? I am just fine. I would like to join the club. I am six years old. Will you please send me a book and pin. My birthday is May 10. Have I a twin? I am in the first grade. I will close.

Your friend,

Norma Lee Fraser.

Dear Norma Lee:

I am so glad that you are becoming a Junior Cooperator while you're very young—then you'll have a long time to study and learn our principal subject—which is COOPERATION. I'll send your book and pin in a few days—we'll have to watch for your twin.—Aunt Patience.

Grainfield, Kans.

Dec. 16, 1931

Dear Aunt Patience:

How are you? I am OK. I hope you are the same. I like my book and pin. I forgot to write my Thanksgiving letter, so I will write it now.

What I am thankful for:  
Thanks for clothing.  
Thanks for sight.  
Thanks for eyes.  
Thanks for ears.  
Thanks for mouth.  
Thanks for nose.  
Thanks for feet.  
Thanks for arms.  
Thanks for health.

Your friend,

Stephen Mauraith.

Dear Stephen:

I'm very glad that you liked your book and pin—and your Thanksgiving letter was a good one, even though it was delayed. You've listed a great many important things for which we should be thankful.—Aunt Patience.

Grainfield, Kans.

Dec. 16, 1931

Dear Aunt Patience:

How are you? I am OK. I hope you are the same. My birthday is March 12, 1932. I have found my twin. Her name is Helen Dreiling, Penokee, Kansas. Please send my book and pin. I forgot to write my Thanksgiving letter so I am going to write it now. What am I thankful for?

I am thankful for food.  
I am thankful for health.  
I am thankful for a home.  
That is all I know.

Christmas will be here soon. I wish you a Merry Christmas and a Happy New Year. I wish we could have a good time and also you. We have a Christmas tree at school. I hope Santa will come on Christmas night. I would like to join the club. Our teacher's name is Miss Leora Appel. We

have four teachers at school. I hope

I will receive a letter from my twin.

Your friend,

Rosemary Maurath

Dear Rosemary:

Oh, I'm so glad that you've found your twin—have you received a letter from her yet? The things you are thankful for the most important, I thought. Thank you for your wish for my Christmas and New Year—I wish the same for you. Please write our Page again soon.—Aunt Patience.

Hiawatha, Kans.

Dec. 17, 1931

Dear Aunt Patience:

I have been reading the letters in the paper and decided to join your club. I am 10 years old and in the fifth grade. My birthday is January the fourth. I have a black saddle horse named Colie. I will promise to get the lessons. I wish you would send me a pin and book.

Yours truly,

U. C. Welsh

Dear U. C.:

We are glad to know that you are joining our Club and I will send your book and pin very soon. We are going to have a lesson very soon—so watch for it. And let me know when you find your twin—in the meantime, why don't you write to some other new member?—Aunt Patience.

Marysville, Kans.

Dec. 7, 1931

Dear Aunt Patience:

I am sending in my November lesson. I thought it was easy. We are going to have a Christmas program and tree. I will be busy learning parts next week. The Union is going to have an oyster supper Dec. 15. We have Sunday School at our school house every Sunday. The Scarlet fever scared us over in our district. We will have our program the 24th of December.

Your niece,

Irene Scheller

Dear Irene:

I'm glad you didn't find the lesson too hard—and how I'd like to be able to attend your oyster supper! If there is anything I like better than oysters—it's more oysters! I hope the scarlet fever was only a scare. Write to me soon again.—Aunt Patience.

Scott City, Kans.

Dec. 10, 1931

Dear Aunt Patience:

As I'm in a hurry I can't say much. I just finished my November lesson and am waiting for the December one. I just saw in the paper that my Thanksgiving letter won. I am very glad. The lesson was a good one. I thought. I wish we could change the age to 18 or 20 because I will be 15 the 26th of February, and I won't have very much longer to be a member. As this is all for now, I will close.

Yours truly,

Kathleen Rudolph.

Dear Kathleen:

I want to congratulate you on winning the contest too. Well, I think we'll have the age limit changed by the time you're sixteen—I hope so, anyhow. I'm glad you won the contest—your letter was fine. And I hope you'll always like being a member of our Club.—Please write again.—Aunt Patience.

Bison, Kans.

Nov. 30, 1931

Dear Aunt Patience:

I am a little boy, 8 years old and am in the fourth grade. My birthday is the 31st day of March. I have dark brown hair and eyes.

For pets I have two white rabbits, a Collie dog, some bantams and a little black and white spotted Shetland pony. My pony's name is Beauty. I ride her after the cows.

I have a little sister, three years old. Her name is Dorothy. My daddy is a member of the Farmers Union, so please send me a book and pin as I would like to join the Junior Cooperators.

Your friend,

Giles Jean Lippert

Dear Giles Jean:

I am so glad to add your name to our Membership Roll. You have some nice pets, don't you? I'd love to see the pony. Your book and pin will be sent very soon—be sure to let me know how you like them.—Aunt Patience.

Hallowell, Kans.

Dec. 5, 1931

Dear Aunt Patience:

How are you? I am fine and hope you are the same. You surely surprised me when I got my last letter in the paper so soon. I about forgot that we had questions to answer. I bet you thought that I was never going to answer them. Yes, my chance is as good as anyone's if I send in all my lessons. Are all of my questions on my other paper. All I could find were four. I made a mistake. I put 5 instead of 4. I never had a rubber and tried to mark over it and could not. You might not be able to read this smeary paper. I wasn't ready to get my lessons, when my brother and sister did. Have you got a cold yet?

I have. I already had one, got well and got another. I just been writing and got another. I am trying to write a long letter this time. I don't think you mind. Thanksgiving is over and Christmas is just two weeks and five days off. What have you been doing lately? I would write to the twin that I would write to just fifteen days after her birthday is just fifteen days after mine, but I lost her address. You might think that I was forgetful. I

am 9 years old the 4th. Grandma's

birthday is October 5th. Well, this is

about all that I can think to say. I

wrote this at night.

Your friend and Junior,

Harold Beecham.

Dear Harold:

I enjoyed your letter very much—I'm sorry you've had two colds. No, I've been very lucky so far this winter and haven't had any. I could read your letter very easily—I didn't think it was smeary. I do like long letters—I've not been doing very much that is very interesting, lately. Why don't you write one of our new members, until you find your "twin"? We're going to have another lesson soon, so watch for it.—Aunt Patience.

Levant, Kans.

Dec. 8, 1931

Dear Aunt Patience:

I will write a few lines with my lesson I am sending. I received a letter from Marcus Pfeiffer yesterday which is my other twin. We are going to have a Christmas program on Wednesday the 23rd. The snow is melting fast now, but it may snow some more yet. Well I had better sign off. The lessons weren't so hard.

Your Junior

Ellen Brenn

Dear Ellen: I'm glad you sent a letter with your lesson—and that you and Marcus are writing. Was the program good? I'm sorry to be so late answering your letter but we've been crowded for space lately.

Aunt Patience.

Narka, Kans.

Dec. 16, 1931

Dear Aunt Patience:

I have been reading the Junior letters and have decided to join myself. I enjoy reading the letters that the other girls and boys write.

My father is a member of the Farmers Union. My birthday is July 10. I am 11 years old and am in the sixth grade. My teacher's name is Glenn Peters. I like him for my teacher. Have I a twin. Please send me a book and a pin. I will try to send in my lesson each month. Goodbye.

Yours truly,

Avalene Ann Slavik.

Dear Avalene: I am so glad that you have decided to join our Club and I hope you'll like being a member. Be sure to watch the paper carefully for your twin—and I'll watch, too. We're going to have another lesson soon so be sure to save it. Aunt Patience.

Clifton, Kans.

Dec. 16, 1931

The Kansas Farmers Union,

Salina, Kansas.

Dear Sirs:

I would like to be a member of your club. Would you please send me your free note book and club pin.

Yours truly,

Warren Graham.

Dear Warren: We are glad to have you become a member of our Club—but the notebook and pin are sent with the condition that you are to study the lessons which appear in the paper each month, and then send them in either to me, or to our Junior Instructor. You forgot to give me your birthday date, too. Or have you found your twin? Please write us again.

Aunt Patience.

Robinson, Kans.

Dec. 16, 1931

Dear Aunt Patience:

I have been reading the boys' and girls' letters in the Union paper, and thought I would like to write one. I will be twelve years old April 15th. Have I a twin? I would like to join your club. Please send me a book and pin. I like to go to school. My teacher's name is Margaret Funkhouser. Well I must close.

Yours Sincerely,

Louie Aileen Jenkins.



## PAGE FOUR

## NEIGHBORHOOD NOTES

(continued from page 2)  
mum; France of 84 cents; Spain of \$1.76, while we are sipping a far superior grade of wheat at home for less than 40 cents, which is a Liverpool minus price, while we are paying a European market price plus, water and rail travel rates plus a high protective tariff for the necessities of life.

In short we pay an American price for every thing we buy and certainly should be entitled to an American price for what we have to sell for domestic consumption.

## REPUBLIC COUNTY ROUNDUP

Thursday, January 28th, 2 p. m. at Belleville Courthouse

All locals please round up all members and attend.

There will be election of officers. Matters of organization, legislation, and taxation are to be discussed. The Union Oil Company will have a representative with us.

Watch the Republic County organization grow!

Charles Hanzlick, Co. Secy.

## OTTAWA COUNTY MEETING

The Ottawa County Farmers Union will meet in regular session in the I. O. O. F. building on Friday, February 5, at 7:00 p. m.

The chemist of the Union Oil Co. will not be able to attend this meeting as previously advertised, but we expect to have a speaker from Salina to help entertain you.

A complete annual report of the Salina Farmers Union Cooperative Oil Co. will be given at this meeting.

Our national and state Farmers Union presidents are cooperating with the other farm organizations in regard to having all members patronize the same Cooperative Oil Company, and we would like to have all our Farmers Union members attend this meeting and express your opinion on this subject.

The usual program, lunch and dance will be part of this meeting.

Visiting members are welcome.

I. E. Sewall, President,  
M. A. Harvey, Secretary.

## GET FINE REPORT FROM LIVINGSTON F. U. LOCAL

St. John, Kans.  
January 18, 1932

Mr. Floyd Lynn,  
Salina, Kansas.

Dear Editor:

The Livingston Union, No. 1984 met January 1 to install the new officers which were elected at the previous meeting. Those elected were:

President—H. J. Suter.  
Secretary—Treasurer—R. B. Jordan.  
Assistant Secretary and Corresponding Secretary—Shirley Carter.  
Doorkeeper—Herbert Waters.

Conductor—George Cherry.  
Executive Committee—H. A. Harrison, H. J. Suter and D. D. Beck.

The report from the series of booster meetings held this winter was that our Union received second place. Our secretary was presented with a letter of commendation for the prize.

We have our meetings on the first and third Fridays of each month. At the first meeting we have literary program and serve at the second meeting. At the last meeting we decided to have the various organizations assist the program committee by giving a program from their club. That includes the Farm Bureau, 4-H club, W. C. T. U. and the Missionary Society.

Mr. and Mrs. Ed Sparks from our Union attended the State Farm Bureau convention at Manhattan and gave a report of that.

We sent a large donation of clothing to Salina for the relief of the farmer in the Northern states.

We are planning a membership drive soon and our goal is to double our present membership.

Favorable mention was made of the Union Oil Company tires.

A resolution was adopted for the support of our prohibition law.

## The Farmers Exchange

Where Farmers Buy and Sell

## RATES FOR ADVERTISING IN THIS CLASSIFIED SECTION

Each insertion per word 3c  
Terms cash in advance and where check remittances order for four or more insertions the rate will be 2½c per word per insertion.

Number of words	1	2	3	4	5
10	30	60	90	1.20	1.25
12	36	72	1.08	1.36	1.38
14	42	84	1.26	1.54	1.56
16	48	96	1.44	1.72	1.74
18	54	1.08	1.62	1.80	1.82
20	60	1.20	1.80	2.00	2.02
22	66	1.32	1.98	2.16	2.18
24	72	1.44	2.16	2.34	2.36
26	78	1.56	2.34	2.52	2.54
28	84	1.68	2.52	2.70	2.72
30	90	1.80	2.70	2.88	2.90

WANTED—Position elevator manager, 15 years experience. Married. References furnished. Elevator Mgr. 940 Maine, Lawrence, Kansas. 7-25-F

FOR SALE—320 acres of level corn, wheat land in Cheyenne Co. Colorado, \$6 per acre. \$330 cash will handle, balance long term at reasonable interest.—G. W. Gintner, Clay Center, Kans.—2-11-P

FOR SALE—Registered Hereford Bulls.—Carlson Bros., 3 miles north 1 mile east McPherson, Kan.—2-18-P

SPECIALTY BREEDERS—Jersey White Giants; Black Giants; Buff Minorcas. Chicks; eggs. Mention this paper for special prices.—THE THOMAS FARMS, PLEASANTON, KANSAS—2-4-P

FOR SALE: Booth's White Monococks cockerels from High Fecund flock. \$1.00 each. MARTIN SWANSON, Gypsum, Kansas.

Mr. Teagarden, our county agent, showed his slides taken of the activities and projects of the 4-H club and Farm Bureau in Stafford county this summer.

I am glad to report that our meetings are continuing in interest and attendance. We hope to make 1932 a red letter year in our local.

Yours truly,  
Miss Shirley Carter.

## RESOLUTIONS OF SYMPATHY

Whereas our Heavenly Father in His infinite wisdom has removed from us our esteemed brother and co-worker in the Farmers Union, Geo. W. Hardtarfer, Therefore be it resolved that the Douglas County Division of the Kansas Farmers Union extend to the bereaved family our heartfelt sympathy in this their hour of sorrow.

Be it further resolved that a copy of these resolutions be sent to the bereaved family, a copy to the Kansas Union Farmer for publication and a copy spread upon the minutes of our organization.

In former years Mr. Hardtarfer served as President of our organization for quite a number of years and was always an earnest, faithful, constructive leader.

B. A. Hammond, Pres.

## TWO RESOLUTIONS FROM NEOSHO COUNTY

South Mound, Kansas,  
January 12, 1932.

Resolutions adopted at South Mound Neosho County Farmers Union meeting.

Whereas, we believe in a living wage for all working classes, Federal employees included, and whereas we believe the farmer is entitled to an income sufficient at least to meet his taxes and necessary living expenses, and whereas we are now and have been striving to bring our income up to said standards, without success; Therefore we, the Neosho County Farmers Union in regular session, resolve that Federal employees' salaries should be reduced to a figure commensurate with that of other working classes; and be it further resolved that we commend our Congressmen, Harold McGugin, for his efforts to bring this about and be it further resolved that a copy of this resolution be sent to Congressman McGugin and a copy to the Kansas Union Farmer.

E. T. Fortune, St. Paul, Kans.  
Sam Johnson, Erie, Kans.  
E. A. Volmer, Parsons, Kans. Committee.

Whereas the farmers would be in a better position to pay their taxes two months later than the present tax paying time; Therefore we join with the Kansas State Farm Bureau in asking a change in dates from December 20, to February 20, and from June 20, to August 20.

E. T. Fortune, St. Paul, Kans.  
Sam Johnson, Erie, Kans.  
E. A. Volmer, Parsons, Kans. Committee.

One hundred years ago, Michael Faraday discovered electro-magnetic induction, which is the basis of operation of electrical machinery. While at work on the experiments, someone asked what good it would be, to which Faraday replied: "Some day you may be able to tax it."

The National Better Business bureau lists 48 typical storage battery "dopes" which the bureau of standards found to contain from 38 to 42 per cent of sulphuric acid and other material, such as water, sodium, magnesium, and coloring matter. It is best to avoid these battery "cures."

Geometric progression shows some astonishing results to the farmer. For instance, if a farmer agreed to pay one cent for the first horseshoe nail driven in shoeing his horse, two cents for the second, four cents for the third, and so on for the 32 nails required, it would cost him more than four million dollars for the job.

## Junior Cooperators

By AUNT PATIENCE

(continued from page 3)  
her? And isn't it fine that your brothers and sister are joining the Club? You can study the Club lessons together. Your sister forgot to sign her letter, so I am sending an extra book and pin in Richard's package, for her. I'm glad you liked the book and pin.

Aunt Patience.

Bremen, Kans.  
Dec. 15, 1931

Dear Aunt Patience:  
How are you? I am just fine. I would like to join your club. I am in the second grade. I am 9 years old. Please send me book and pin as soon as you can. I will try and get my lessons on time. My sister, Viola, asked me to join.

Your friend,  
Richard Merrian.

P. S. I forgot to ask you. Have I a twin?

Dear Richard: I think it's fine that you've decided to become a Junior Cooperator—but I can't tell you whether or not you have a twin, as you forgot to give me your birthday date. Write me and tell me when it is. I'm sending your sister's book and pin in your package.

Aunt Patience.

Bremen, Kans.  
Dec. 15, 1931

Dear Aunt Patience:  
How are you? I am just fine. My sister Viola is helping me write a letter. I would like to join your club too. My birthday is June 27. I am 7 years old. Please send me a book and pin. Have I a twin. My brother asked me to join. His name is Richard.

Your friend,  
Raymond Merrian

Dear Raymond: We are so glad that you are joining our Club—and I'll send your book and pin very soon. Fine for Richard—he has earned a star on our Membership Roll, and you'll have one, too, for asking your sister to join. Please write us again.

Aunt Patience.

Bremen, Kans.  
Dec. 17, 1931.

Dear Aunt Patience:  
How are you? I am just fine. My sister is helping me write a letter. I would like to join your club. I am 6 years old. My birthday is June 30. How many little boys and girls have you in your club? I sure love my sister's book and pin. May I get a book and pin too. Please send me one. Have I a twin? I guess I don't know any more, so I will close for it is time to go to bed. I forgot to tell you who asked me to join. My brother Raymond Merrian asked me to join.

You forgot to tell me your first name, but I know you're Viola's sister, so I am sending your book and pin together with Richard's. We have almost nine hundred boys and girls in our club now. Isn't that fine? Be sure to let me know what your name is, so I can add it to our Membership Roll.

Aunt Patience.

Kincaid, Kans.  
Dec. 11, 1931

Dear Aunt Patience:  
How are you. I am fine. I have a pony named Cricket and a pony named Nig. I ride them to school. We have two cats and one kitten, and a dog, named Fritz. We are going to have 6 days of Christmas holidays. We have ordered our Christmas gifts. Thanks for my book and pin. I think they are pretty. We are making Christmas things to put on the tree. I have an aunt named Blanch, she always sends me something every year for my Christmas tree. I told my

friend to write. Will I get a star? Your friend,  
Elvin Foster.

Dear Elvin: Yes, you'll get a "star," when your friend writes. Be sure to tell him, when he writes, to mention that you asked him to join. I'm so glad that you liked the book and pin—be sure to watch for our next lesson.

Aunt Patience.

Kincaid, Kans.  
Dec. 13, 1931

Dear Aunt Patience:  
I am feeling fine. I hope you are the same. I haven't written to you for a long time. I decided to write this evening. I never got to send my November lesson in. Quite a while ago I got my paper out for to write. I laid it down. My uncle was going to fix the fire and he got hold of my paper and put it in the stove and burned it up accidentally. I am going to see my aunt and grandma next Sunday I think. They live about 50 miles away from here. I may not see them again for a long time. We had a pie supper. I spoke a piece and took a box.

Thanks for my book and pin. They sure are pretty. I wish all the Juniors would write and send in their lessons. Don't you? My brother is writing to you.

We intend to have a Christmas tree at the school house the day before Christmas. We drew names. I got Tommy Hynk's name. My brother got our teacher's name. I go to Walnut Grove school. I like to go to school pretty well. I am 11 years old. My birthday is March 5. I am in the sixth grade. I haven't been absent or tardy.

Your friend,  
Nadine Foster.

Dear Nadine: That is a wonderful record—not being absent or tardy. I mean. I'm sorry about your other letter having been burned up. I think the pin is pretty, too, and I hope you'll wear it everywhere you go, and explain what it stands for, to your friends. We'll have another lesson very soon, so watch for it.

Aunt Patience.

Grainfield, Kans.  
Dec. 14, 1931

Dear Aunt Patience:  
We got our books and pins. They sure are pretty. We asked our sister, Rosa to join and she is going to. Now we get stars. We found our twin. She is Irene Dreher, of Grainfield. Her birthday is April 19 and she is 12 years old. We are 9.

This is the second time we have written, so we will tell you how we look. We have both light hair and blue eyes; are the same height and weight. Our teacher has a hard time to tell us apart. It took him over a month, because we are always dressed alike.

Well, Christmas will soon be here

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Elvin Foster.

Dear Elvin: Yes, you'll get a "star," when your friend writes. Be sure to tell him, when he writes, to mention that you asked him to join. I'm so glad that you liked the book and pin—be sure to watch for our next lesson.

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Dear Aunt Patience:  
I am feeling fine. I hope you are the same. I haven't written to you for a long time. I decided to write this evening. I never got to send my November lesson in. Quite a while ago I got my paper out for to write. I laid it down. My uncle was going to fix the fire and he got hold of my paper and put it in the stove and burned it up accidentally. I am going to see my aunt and grandma next Sunday I think. They live about 50 miles away from here. I may not see them again for a long time. We had a pie supper. I spoke a piece and took a box.

Thanks for my book and pin. They sure are pretty. I wish all the Juniors would write and send in their lessons. Don't you? My brother is writing to you.

We intend to have a Christmas tree at the school house the day before Christmas. We drew names. I got Tommy Hynk's name. My brother got our teacher's name. I go to Walnut Grove school. I like to go to school pretty well. I am 11 years old. My birthday is March 5. I am in the sixth grade. I haven't been absent or tardy.

Your friend,  
Nadine Foster.

Dear Nadine: That is a wonderful record—not being absent or tardy. I mean. I'm sorry about your other letter having been burned up. I think the pin is pretty, too, and I hope you'll wear it everywhere you go, and explain what it stands for, to your friends. We'll have another lesson very soon, so watch for it.

Aunt Patience.

Grainfield, Kans.  
Dec. 14, 1931

Dear Aunt Patience:  
We got our books and pins. They sure are pretty. We asked our sister, Rosa to join and she is going to. Now we get stars. We found our twin. She is Irene Dreher, of Grainfield. Her birthday is April 19 and she is 12 years old. We are 9.

This is the second time we have written, so we will tell you how we look. We have both light hair and blue eyes; are the same height and weight. Our teacher has a hard time to tell us apart. It took him over a month, because we are always dressed alike.

Well, Christmas will soon be here

friend to write. Will I get a star? Your friend,  
Elvin Foster.

Dear Elvin: Yes, you'll get a "star," when your friend writes. Be sure to tell him, when he writes, to mention that you asked him to join. I'm so glad that you liked the book and pin—be sure to watch for our next lesson.

Aunt Patience.

Kincaid, Kans.  
Dec. 13, 1931

Dear Aunt Patience:  
I am feeling fine. I hope you are the same. I haven't written to you for a long time. I decided to write this evening. I never got to send my November lesson in. Quite a while ago I got my paper out for to write. I laid it down. My uncle was going to fix the fire and he got hold of my paper and put it in the stove and burned it up accidentally. I am going to see my aunt and grandma next Sunday I think. They live about 50 miles away from here. I may not see them again for a long time. We had a pie supper. I spoke a piece and took a box.

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Your friend,  
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Dear Nadine: That is a wonderful record—not being absent or tardy. I mean. I'm sorry about your other letter having been burned up. I think the pin is pretty, too, and I hope you'll wear it everywhere you go, and explain what it stands for, to your friends. We'll have another lesson very soon, so watch for it.

Aunt Patience.

and we will not write again before then. So we both wish you and the Juniors a Merry Christmas and a very Happy New Year. And we hope Santa Claus is good to us and to you all.

Your Nieces,  
Cecilia and Catharine Ziegler

Dear Cecilia and Catharine: I want to congratulate you both for winning a "star" so soon, for Rosa. Have you written to Irene? I enjoyed your description of yourselves—I think I could tell you apart after I knew you a little while. It must be lots of fun to have a "real" twin—that's why all of the Juniors are so anxious to find their birthday twins. Thank you for your Christmas wish—I hope Santa Claus was good to you, too.

Aunt Patience.

Grainfield, Kans.  
Dec. 14, 1931

Dear Aunt Patience:  
My sisters got their books and pins, so they asked me to join too. And I thought I would. So please send me a book and a pin. I am 8 years old and in the second grade. My birthday is Nov. 22. Have I a twin. I will try to get my lessons.

Well Christmas will soon be here and I may not write again before that, so I will wish you and all the Juniors a Merry Christmas and a Happy New Year, and I hope Santa Claus will be good to you all.

Your friend,  
Rosa Ziegler.

Dear Rosa: We are so glad that you are becoming a member of our Club—I'll send your book and pin very soon. You watch the paper carefully for your twin and I'll try to find you one, too. We'll expect to hear from you again—and don't forget to save and study the lesson when it appears in the paper.

Aunt Patience.

Liebethal, Kans.  
Dec. 14, 1931

Dear Aunt Patience:  
I received my book and pin. It surely is nice—nicer than I thought it would be. Now I will send in my letters also the examinations which you sent to us. I surely did not displease you since I didn't write any letter to you. I will write you a letter before Christmas yet. I think I will get my sister to join your club, then I will get a star, won't I. Well the weather is once again pretty. We didn't have sunshine for a long time. We will have a program for Christmas. I must play the piano for them. I like it very much.

Please, can you tell me if I have a twin. If I have please tell me she or he who it is. I didn't find any yet. I would write to her or he many letters because she or he is my twin. Well I think I will close, because I don't know any news anyway.

Yours truly,  
Wilbert Edgar Herrman.

Dear Wilbert: Yes, you'll receive a star for asking your sister to join, however, I haven't received a letter from her, as yet. I wish I could have

heard your Christmas program—you're fortunate to be able to play the piano. That is an accomplishment which will give you and your friends pleasure, always. I am sure you'll find your twin soon—why don't you write some member whose letter you think interesting—until you do find your twin? Please write to us again soon.

Aunt Patience.

Grainfield, Kans.  
Dec. 14, 1931

Dear Aunt Patience:  
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Your friend,  
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