



The Kansas Farmers Union

ORGANIZATION

EDUCATION

COOPERATION

VOLUME XXIV

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A STORY OF COOPERATION

Hundreds of Farmers, Stockholders in Various Farmers Union Marketing or Business Associations, Were in Kansas City Last Week, Helping Build Cooperatives

MEETINGS HELD THROUGHOUT WEEK FULL OF INTEREST

Executive Committee of State Organizations Met First Day and Continued Throughout Week

IN ALADDIN HOTEL

Those Who Attended Various Meetings Learned Much as to Progress Made in Cooperative Marketing

Hundreds of Kansas farmers moved to Kansas City last week—the first week in February—to “take in” the various stockholders’ meetings of the state-wide Farmers Union business activities throughout the week, and the advancement of cooperative effort among Kansas farmers was brought out in bold relief. Most of the business sessions were held in the Aladdin Hotel in Kansas City, Mo., and the crowds were handled very comfortably. Most of the business groups passed resolutions thanking the hotel management for the hotel’s part in making the meetings pleasant and successful.

The first meeting of the week was held Monday, when the board of directors of the Farmers Union state organization of Kansas, together with President C. A. Ward and Secretary Floyd H. Lynn, met in the headquarters hotel for a preliminary meeting. The entire board was present, and all remained throughout the week, meeting with all groups at different times, and seeking to perfect a more complete understanding and working basis between the state organization and the various business groups. Much was done along this line. The state board members are Ross Palenske, Alma; J. C. Gregory, Osborne; F. E. Gerstenberger, Blue Mound; F. E. Winchester, Stafford, and John Fengel, Lincoln.

Union Oil Company In Expansion Program

Large Crowds Attended Sessions of Stockholders’ Meetings in North Kansas City; Much Interest

TWO NEW DIRECTORS

Snyder of Farm Bureau and Cogswell of Grange are New Members of Union Oil Company Board

The first meeting of stockholders of one of the business concerns was the Union Oil Co. meeting in the school building of North Kansas City, Mo. The Union Oil Company is a cooperative which has saved thousands of dollars for farmers in Kansas as well as in many other middle western states. It is not an old company, but because the idea is right and because it has been developed and managed efficiently, it has grown to be one of the largest cooperative concerns of its kind. Howard Cowden is the manager, and he has a board of directors who assist him in every way possible to put a wonderful cooperative program into effect.

Perhaps the largest number of people gathered together during the week attended the Union Oil Co. meetings. Just at this time, the Union Oil Co. is entering a period of expansion and growth which lines it up not only with the Farmers Union, but with other farm cooperative organizations as well. Harry Witham of the Farmers Union Jobbing Association has been a member of the board of directors for some time, representing in a definite way the Farmers Union. This, however, is not the only connection with the Union Oil Co. At the election of officers last week, the board was extended to include Ralph Snyder of Manhattan, Kansas, representing the Kansas Farm Bureau; and Carl C. Cogswell, representing the Grange. The Union Oil Co. is also working with other farm groups. The first session was called Tuesday forenoon, and the program was full again throughout nearly all the afternoon. At night, in the basement of the Baptist church in North Kansas City, the company gave a banquet for the stockholders and employees. A most satisfying supper was served to the large assembly. A program of toasts and speeches followed, interspersed with musical numbers by talent mustered from among the employees of the company. The feature of the evening’s program was the recital of some of the poems of A. M. Kinney’s “hand-made” poems. They were offered to the audience by their author, E. G. Thayer, of the Farmers’ Commission Co., Hutchinson, Kansas; Ralph Snyder, Manhattan; C. C. Cogswell, Pretty Prairie; Tom DeWitt, Green City, Mo.; R. J. Ackley, Garden City, Kansas, and others, offered forensic treats.

A large number of operators were in attendance at the various sessions of the Oil Co. It was a wonderful meeting in which the stockholders and employees got better acquainted with each other and with their own cooperative firm.

Creamery Has Been Cooperative Influence

Report Shows Loss at Present, But Operations Over Period of Years Has Been of Great Benefit

HAS NEW POLICIES

A. W. Seamans Selected to Succeed Himself as Manager; Plant in Colony Soon. Deferred payment Plan

Wednesday, January 3, was given over to the affairs of the Farmers Union Cooperative Produce Assn. Most interest was focused on the different sessions because of the fact that important changes in policy, and other features of importance, were up for consideration. The sessions were held in the Aladdin Hotel. In just a few days, the old parent creamery plant which has done business since the business was established, at 201 Oak street, Kansas City, Mo., will be taken away and re-established at Colony, Kansas, where a new building has been especially constructed for it. The new marketing plan, known as the deferred payment plan, formerly explained in these columns, also was the subject of some discussion. Three new board members, O. L. Organ of Grainfield; J. A. Engert of Clay Center, and T. M. Turman of Wakeeney, had been selected at their various district stockholders’ meetings, and were confirmed by action of the stockholders at the Kansas City meeting.

Mr. E. F. Schiefelbusch of Oswatimie, president of the board, presided at the sessions. A. W. Seamans, general manager, gave his report Wednesday afternoon, following the reading of the audit by T. B. Dunn, secretary-manager of the Farmers Union Auditing Assn. While the audit showed serious losses sustained by the Creamery and produce plants during the past year, due to the unsettled conditions prevailing throughout the country which hit especially hard at those handling eggs and butter, yet the report of operations covering a period of years showed that, after all, the Farmers Union creamery business and produce business, as fostered by the Farmers Union Cooperative Produce Association, has been a big influence in building cooperative marketing, and has meant a great deal in the long run to the farmers of Kansas. The report showed how the fact that a cooperative cream and produce station existed in certain communities had held the prices up as received by the farmers in those certain communities. It showed clearly how the cooperative institution had forced other concerns, who operate on a competitive basis, to offer extra advantages to the farmers in order to hold business. No alibis were offered at any time for the losses incurred in current operations. Rather, the whole thing was placed before the stockholders, and virtually every one realized that the losses were unavoidable, in view of the general trend of business to operate at a loss during the past depressing months. It was pointed out that just now, the Farmers Union creamery organization, with its splendid plant at Wakeeney and with its new location in Colony, the heart of a large producing area, is in a most favorable position to go ahead and make real progress, and to be of real cooperative service to the farmers who are willing to cooperate.

Mr. Seamans was re-appointed by the board as manager, at a special meeting of the board. His services in the past, particularly fit him to continue as manager, and the board, by their vote, expressed confidence in him. As has been previously announced, Mr. O. W. Schell will be in charge of plant operations at Colony. A. A. Underhill will be in charge of the installation of the equipment in the Colony plant. The Produce board now consists of E. F. Schiefelbusch, Oswatimie; Howard Whitaker, of Colony; T. R. Wells, Elmdale; P. P. Peterson, Alta Vista; O. Organ, Grainfield; J. A. Engert, Clay Center, and T. M. Turman, Wakeeney. Reports were heard from the various board members and from many of the stockholders.

WARD TO BROADCAST ON THURSDAY NIGHT

Due to the fact that Capper Publications radio station, WIBW, Topeka, is to broadcast the Master Farmer banquet and program from Manhattan, Kansas, on Friday evening of this week, the Farmers Union program will be on the air Thursday evening from 7:30 to 8 p. m. on that date. The speaker will be the state president, Cal A. Ward.

SIMPSON TO BROADCAST

John A. Simpson will broadcast over NBC during the National Farmers’ Union Hour Saturday, February 27th, between 11:30 and 12:30 Central Standard Time.

He will discuss the three bills the National Farmers’ Union is supporting: Senator Prazier’s bill S. 1197, Congressman Swank’s amendment to the farm marketing bill H. R. 7797, and Senator Wheeler’s reauthorization of silver bill S. 2487. He will also discuss the war situation in the Orient.

F. U. Live Stock Firm Pays Dividends

Operations During Trying Year Bring Net Profits of Nearly \$16,000. Thanks to Cooperators’ Loyalty

CAREFUL MANAGEMENT

Wichita Branch First on that Market; K. C. Moves Up From Fifth to Third Place in Standings

On Thursday, February 4, the Farmers Union Live Stock Commission Co. held the center of the stage. The principal sessions were held in the Aladdin Hotel, and the auditorium in the roof garden was filled. The meeting was called at 1 o’clock in the afternoon. C. E. Martz of Adrian, Mo., president of the Live Stock board, presided. Reports were heard from the general manager, G. V. Hobbs, of Kansas City, and from L. J. Alkire, manager of the Wichita branch. Mr. Hobbs’ report showed that the firm, through careful management and through the cooperation of the stockholders in the country and the employees on the market terminal, had emerged from a most trying year with a comfortable margin on the right side of the ledger. In fact, the net earnings amounted to very nearly \$16,000.00, which makes it possible to pay a cash dividend to stockholders of ten per cent of commissions collected, and in addition to place a large amount in reserve. This remarkable accomplishment brought real applause from those assembled to hear the report.

Considerable discussion was heard on the floor relative to direct shipping of hogs to the packers. Mr. Hobbs explained that during 1931, very nearly 70 per cent of the slaughter hogs which came to Kansas City came direct to the packers. In other words, virtually seven out of every ten hogs slaughtered in Kansas City were obtained by the packers without the packers having to go into the competitive market to get them. The market is being established by only a little over three hogs out of every ten slaughtered. The only solution, as interpreted by the men present at the meeting, rests with the farmer himself.

The reports brought out the fact that the Wichita branch stands at the head of the whole list of firms on that market in point of volume of business handled, and that the Kansas City branch stands in second place, to third place. Both the Kansas City and Wichita units will pay patronage dividends amounting to ten per cent of commissions collected.

Joe Coffman of Overbrook, Kansas, is the only new member on the Live Stock board. The board is now composed of C. E. Martz, Adrian, Mo.; John Fiegenbaum, Higginsville, Mo.; J. B. George, Neosho Falls, Kansas; secretary, L. C. Gretten, Kansas; J. P. DeMoss, Odesa, Mo.; John Fiegenbaum, Higginsville, Mo.; J. B. George, Neosho Falls, Kansas. The firm is prepared and equipped to go ahead and enjoy another year of giving real service to the shippers of live stock throughout the Kansas City and Wichita territories.

F. U. Auditing Association Has Had Largest Year

Indications Point to Another Increase This Year in Volume of Business to Be Handled by This Cooperative

RE-ELECT DIRECTORS

H. E. Witham, President Since Association Was Founded, Re-Elected; Membership Fees Refunded

The last state-wide Farmers Union business meeting in Kansas City last week was the Farmers Union Auditing Association. The meeting was held in the Aladdin Hotel, and with a number of members present. T. B. Dunn, secretary-manager of the association, had been busy all week in the meetings of the other various enterprises, having been called upon to audit all accounts and to give reports thereon. The report given by Mr. Dunn in the Auditing Association meeting showed that 1931 was the best year that the Association had ever enjoyed. Everything points to another increase of business this year. The business has been built upon a policy of honest and painstaking service, which the many Farmers Union institutions over the state, as well as business firms in many cities, not connected with the Farmers Union have come to depend upon.

Two directors’ terms expired this year, and these directors, John Huber of Sedan, Kansas, and Alvin Hecker of Paola, were unanimously re-elected on the board. In this connection it is pointed out that ever since the Association was organized fifteen years ago, H. E. Kutham of Kansas City has been the president of the board. His long continued and faithful service in that capacity was recognized and he was re-elected to the presidency of the board in Kansas City last week.

As has been the custom during the past few years, the \$10 membership fees which are paid in were refunded this year.

Jobbing Association Helped Cooperatives

Extended Aid to Many Cooperative Associations All Over Kansas When Help Was Needed Most

FINANCIALLY STRONG

Expect to Increase Merchandise Department Three-Fold Because of Advantageous Flour and Feed Contracts

The Farmers Union Jobbing Association held its sessions in the Aladdin Hotel on Friday, February 5. An interesting gathering of stockholders listened with approval to the report as given by the manager, H. E. Witham. The report was given in the afternoon session following the audit of the report by T. B. Dunn. At the outset, Mr. Witham said that in a year ago he was able to report that 1930 had been the most successful year in the history of the organization. He declared, however, that 1931 was one of the most successful years from a service standpoint. He mentioned the fact that the Association had helped many cooperative elevators and other institutions, and that while all that had been loaned out to these institutions was perfectly safe, it caused the funds to be not as liquid as they should be, perhaps. He mentioned the fact that some large items have been charged off this year, mentioned in particular the \$800 mentioned in the Kansas-Colorado Warehousing Corporation which was organized two years ago and which has recently liquidated. Other items which were considered questionable were dropped from the list of assets.

Mr. Witham mentioned the fact that last year nearly \$50,000.00 was set up to the credit of the different organizations that did business with the Jobbing Association. The Association fully expected to pay this amount to the organizations in proportion to the amount of business they did with the association. It was thought best not to reduce the reserves. Mr. Witham reported that in 1930 the firm was allotted \$250,000.00 by the Farmers National Grain Corporation. The firm borrowed \$200,000.00 of this allotment and used it to help the organizations it was serving. Then the loan was called in by the Farmers National. The Jobbing Association was able to pay back \$100,000.00 by the first of last July, and later it had back \$40,000.00, and is expecting to pay the remaining \$60,000.00 in a few months. This is a wonderful achievement, in which the Jobbing Association has met a severe test from which it is emerging stronger and on a more secure footing than ever before.

Mr. Witham mentioned the Salina office of the Jobbing Association, where A. T. Riley is manager, and spoke of it as a very valuable asset, inasmuch as it serves the communities west of Salina. The Salina markets are often better than the Kansas City market, he said, and this enables the shipper west of Salina to ship grain to that market; get a bid on it, and if it is not equal to the Kansas City market, the shipper can send it on to Kansas City. The Salina office has been affected adversely by the change in freight rates, said Mr. Witham.

Discussing the Merchandise Department of the Jobbing Association, which is the source of considerable income, Mr. Witham mentioned the fact that the contract for the Washburn Crosby Company had been discontinued, and that new contracts have been made with the Larabee Flour Milling Co. for flour and with the Success Mills, Inc. for commercial feeds. He said, however, that the Washburn Crosby connections, and said the change had been made simply because better shipping point arrangements are possible with the new arrangement. Savings in freight can be passed on to the customers, and the quality of the products will be maintained at the same former high level.

In the past year the merchandise department handled 154 cars of coal, and the coal connections enjoyed by the firm is a source of satisfaction to all concerned. The volume of business, according to the report, amounted to \$1,200,000. The hay business does not come in such volume as it has in the past, yet the firm received 145 car loads, which brought commissions for the amount of some \$1,400.00. The cooperative firm operated 75 cars of cotton seed products, the commissions on which amounted to more than \$600. The volume of flour and feed handled under Washburn Crosby fell some short of the year previous, but commissions amounted to almost \$4,000.00.

Speaking of the oil and gas business, Mr. Witham said, “Our contract we have with the Union Oil Company shows that we have sold 136,466 gallons of lubricating oil and 312 cars of gasoline, kerosene and distillate amounting to 3,296,000 gallons. We have received a brokerage of a little over \$5,000.00 on this business.” Miscellaneous business, canned goods, oyster shell, and other items brought commissions of slightly in excess of \$500.00. “The gross commissions on our merchandise department amounted to \$14,401.91, which is a nice little income as a side line,” said Mr. Witham. He said the Jobbing Association expects to increase the merchandise department business three-fold during the coming year on account of the advantages of the new contract on flour and feeds with Larabee and Success.

Speaking of grain, Mr. Witham said it is the principal source of income. The firm received 5,187 cars from stockholder business associations, and 745 cars from non-stockholder associations. In addition, 245 cars came from non-stockholder individuals. “Our individual shippers have in-

MORE CLOTHING TO SUFFERERS IN NORTHWEST AREA

Letter from Secretary of North Dakota Local Farmers Union Tells of Thanks to Kansas Members

HANDLED BY UNION

Kansas Farmers Union Office at Salina Has Borne Expense of Getting Supplies to Needy Ones

Kansas folks have been blessed so far this season with a comparatively warm and open winter. Many families are in a position to realize more than ever before that a lack of cold weather is really a blessing. Up in the Northwest, where no crops have been grown for some few seasons, where families are without funds to properly clothe and feed themselves, where children have to suffer for want of food and clothing and for want of the opportunity to go to school because of their condition, the blessings coming by Kansas farmers would seem so good that they would not seem real.

Kansas people realize all this, and for that reason many pounds of food and clothing are constantly finding their way to the drought-stricken areas of North Dakota and Montana. Much of the supplies are going through the state office of the Farmers Union at Salina, although considerable quantities are going direct to the office of the Farmers Union Relief committee at Jamestown, North Dakota, or to E. E. Greene, Secretary North Dakota Farmers Union, Jamestown, North Dakota.

The distribution of the supplies is handled through Farmers Union channels all the way. Locals here in Kansas are gathering supplies, sending them direct or through the state office, and they are going to the Farmers Union offices in North Dakota and being distributed to the needy and being distributed to the needy and being distributed to the needy. Many of the ones who receive the goods and use them are Farmers Union folks. In several instances, the Kansas office of the Farmers Union has received contributions of food or clothing from individuals.

A letter which Mr. Greene received from the secretary of the Surrey Local No. 675 in North Dakota, has been forwarded to the Kansas office. It is interesting and many readers will be glad to read it. It follows:

Norwich, North Dakota, January 19, 1932

E. E. Greene, Jamestown, North Dakota, Dear Mr. Greene:

I am writing you in regard to the clothing sent us from Kansas Farmers Union members, through your offices. Wm. Meije turned the clothing received by him, over to the committee, and you will find enclosed a report of both cartons of goods. Many thanks to your office and to the Kansas Union members.

Yours truly, Velma Hendricks, Secy.

The report which accompanied the letter quoted above showed that the teen families had been helped by the contributions. Most of them were Farmers Union members.

Other matters have crowded out mention of all contributions that have come in lately. However, a few are mentioned here. The Farmers Union Co-Op Association of St. John, Kan., shipped in a large wooden box and two smaller cartons of clothing and supplies. Mr. W. J. Prescott, of clothing, of the Farmers Union local at Torrance, Kansas, sent in a package of clothing. In addition to the clothing and supplies which came from St. John, Kansas, Secretary Chas. E. Kendall, acting for Local No. 2019, sent a check for \$25, to go to the Northwest area.

Some of those who sent in clothing have asked if there is any further expense in getting the supplies to the Northwest. This expense has been borne by the state office of the Kansas Farmers Union, and has amounted to \$60 and \$70. There has been no authorization for this expense, but since no other way offered, the state office went ahead and paid it. This explanation is inserted in answer to some inquiries concerning it.

Increased very materially over a year ago,” says Mr. Witham. “We also had about 10 cars from individual shippers who are common stockholders.”

The Jobbing Association manager reported that the firm had bought one elevator at Miltonvale, Kansas, during 1931, and that two had been bought by the firm—one at Phillipsburg and one at Denton. Three were added to the list under lease, located at Reserve, Brownsdale, and Almena, Kansas. It is hoped that the volume of business at these places can be increased. In addition, finance committees are in force with twelve elevators located at various points. Mr. Witham mentioned the fact that last year in May, W. J. Spencer, who had been president of the board of directors, resigned from that position because of his connection with the Farmers Union Mutual Insurance Co. at Salina, as president of that company. In his stead, E. A. Crall of Erie was elected president, and Homer Terpening of Wakeeney was elected as vice president, since that place was vacated by Mr. Crall. Mr. Spencer remains on the board, however. Mr. Witham spoke very highly of the members of the Jobbing Association board. Speaking of the office force, Mr. Witham said, “Our office force is the same as it was a year

ago, with a few promotions in the staff, and I believe we have as efficient an organization among our staff as will be found in any organization.”

The accounts, Mr. Witham reported, are audited quarterly by the Farmers Union Auditing Association. Mr. T. B. Dunn, the manager of this association, supervised the work himself. “We owe Mr. Dunn a deep debt of gratitude for the personal interest and the advice he has given us. He has been ready and willing to help us at all times.”

WHITAKER TOLD OF WORK OF FARMERS UNION CREAMERY

H. B. Whitaker, organizer of the Farmers Union, in connection with the new Farmers Union Creamery at Colony, which is now complete with the exception of the cooling room, and which will be ready for operation by the middle of February. The success of the venture, he said, is strictly up to the farmers of this territory adjacent to the Colony community.

Ventures of this nature have been made possible by the cooperation and financing of the Federal Farm Board. Farmers union churns started in Kansas City in 1925 and averaged three million pounds of butter per year since that time. The first year, according to Mr. Whitaker, the farmers saved \$48,000 by marketing their cream through their own plant. Mr. Gustafson also discussed the cooperative creameries, pointing out that the selling agency with which the Farmers Union is affiliated is composed of sixteen middle west states with as complete a sales organization as any private marketing concern. The establishment of this small plant at Colony marks a change which is in keeping with the times, according to Mr. Gustafson.

Instead of having a few large central plants, as was the case originally with the Farmers Union, smaller plants are now being located over the state making shorter hauls for raw product and better profits for the farmers. The creamery at Colony, he said, is to be strictly cooperative, taking the farmers’ cream, churning it into butter, and selling it, returning to him all but a small service charge.

In addition to the speeches, the program of the evening included a trombone solo by Harold Rensberg, music on the violin, guitar, and piano by the Fox family, a reading by Miss Opal McVey, a vocal solo by Miss Rose Deaver, and a reading by Robert Meliza.

STAFFORD CO. FARMERS UNION DISCUSSES TAX STUDY CLUB

The Stafford County Farmers Union met in regular monthly session in the community room at the court house Tuesday afternoon of last week. President Blaine O’Connor presided.

The meeting was an interesting one. Reports were made of the activities of the various locals. Each local held one or more meetings since the last county meeting. The weather has been so bad that the meetings could not be held regularly.

“Prosperity Wheat” was discussed at the meeting and a committee composed of County Agent Teagarden, Ray Harter and Thos. Vico was appointed to investigate further. Report at the next county meeting. Mrs. Walter Goodman, J. E. Guyer and S. E. Veatch were appointed a committee to draft resolutions to be presented at the next meeting. A study club on “Taxation” was discussed. The purpose of the study series of lessons being prepared by state farm organizations and State Chamber of Commerce.

The annual election of officers was carried over from the December meeting until the meeting Tuesday. All the old officers were re-elected. They are: President, Blaine O’Connor; Ray Henry, vice-president; Lewis Wehring, secretary-treasurer; Guy Carter, door-keeper; Harry Cotton, conductor; R. W. Goodman, lecturer; E. H. Teagarden, business agent; Chas. Kendall, county correspondent.

The meeting voted to sponsor a Stafford county exhibit again at the Kansas State Fair this fall and J. W. Bachman and S. E. Veatch were appointed to plan for the preparation of the booth and to call upon the county commissioners and ask for an appropriation.

It was voted to have a literary program at the next county meeting— one number by each local.

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TRADE APPROVES NEW UNION GOLD, UNION STANDARD

Gratifying Response to Announcement that F. U. Jobbing Assn. Has Commenced with Larabee and Success

SAVINGS PASSED ON

New Source of Supply for Farmers Union Brands Assure Kansas F. U. Folks of Continued Quality

The Farmers Union Jobbing Association of Kansas City last week sent out 425 letters to Farmers Union cooperatives throughout the state, announcing the change in the source of supply on Union Gold and Union Standard Flour, and Union Gold and Union Standard commercially mixed feeds.

The change has met with widespread approval. Already much tonnage has been shipped to individual cooperatives and their customers have had a chance to test the new Union Gold and Union Standard Flour and feeds.

Housewives, of course, needed no introduction to the new line of flour, since it is milled by the Larabee Flour Mills Company, a concern that has been operating in Kansas for a generation. The new Union Gold and Union Standard Flour, they reported, were just as high in quality as that formerly sold under those labels.

The change to Larabee flour was made to facilitate service to Kansas Farmers Union stores and elevators, since Larabee has mills in Wellington, Hutchinson, Kansas City, St. Joseph, and Clinton, Mo., and large warehouses in Topeka and Marysville, from which quick shipments could be obtained. Savings in carrying charges, of course, are being passed on to Farmers Union customers throughout the state.

The new source of commercially mixed feeds, Success Mills, Inc., with headquarters in Kansas City, also needed little introduction to Kansas farmers. KFU Tangle and Meat Scraps, have been shipped by this company to Farmers Union Jobbing Association customers for several years. The new contract provides for the packing of Union Gold and Union Standard Feeds by Success, as well as KFU Tangle. Everything seems to be working out smoothly.

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SENT CHECK AND CLOTHES NORTHWEST DROUGHT AREA

Union Local No. 2019, St. John, Kansas, At their regular meeting Friday night, January 22, in connection with their annual oyster supper, voted to send \$25 cash to the relief fund for Farmers Union folks in Montana and North Dakota. They have also sent a quantity of clothing to the Northwest, along with that collected in other parts of Stafford county and sent through the county Union. The Friday night meeting was held in the elevator basement.

A fairly large number of people attended the annual oyster supper and meeting, and every one had the oysters and soup they wanted. Following the supper, a business session and election of officers for the coming year occupied the attention of those present. The following officers were elected:

W. C. Radke, president; Pearl Hohned, vice president; Chas. Kendall, secretary-treasurer; B. L. Radke, door-keeper; Homer Cornwell, conductor; C. E. Hamilton, H. A. Metz, and Geo. Brenn, local executive board; E. H. Teagarden and Alice Kendall, members of the county executive committee.

Those present were urged to attend the county meeting in the community room February 2. Ladies meeting was announced for Feb. 11, at the elevator basement. A short program was then rendered as follows:

Reading, Virginia Radke; saw solo, S. E. Veatch; reading, Phyllis Dunn; a play, “Sure Cure for Falsehood,” by three 4-H Club members.

OLD RATE ON M. O. P.

Here is information that will be of interest to live stock shippers in Kansas who depend on the Missouri Pacific for transportation. This rail road announces that it is protecting the old rates on all shipments of live stock between stations in Kansas north of Kansas City and west of Atchinson, and the Kansas City stock yards. Effective February 11 that the old rates will be in position to protect the old rates from all other stations in Kansas on its line, and the Kansas City stock yards.

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Resolution adopted at a point meeting of the farm organizations of Franklin County representing twelve hundred (1200) members.

Resolution Committee: C. E. Steele, W. E. Vick, A. R. Carpenter.

Hits Butter Substitutes

The farmers down in Franklin county got together last week and passed a resolution with a real punch, relating to the manufacture of butter substitutes for sale in competition with Kansas dairy products. Twelve members of Franklin County who are definitely aligned with or affiliated with the Farmers Union, Grange or Farm Bureau, were represented in the meeting and there is no question about them knowing what they want.

The resolution, as it was received by the Kansas Union Farmer, follows: To the Congress of the United States, both House and Senate. Dear Sirs: Realizing that Agriculture is a basic industry and that the dairy in-

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THE KANSAS UNION FARMER

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Floyd H. Lynn, Editor and Manager. Subscription Price, Per Year \$1.00.

Notice to Secretaries and Members of Farmers Union of Kansas: We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success. Change of Address—When change of address is ordered, give old as well as new address, and R. F. D. All copy, with the exception of notices and including advertising, should be in seven days before the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date.

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THURSDAY, FEBRUARY 11, 1932

A REAL REASON FOR COOPERATION

Recently our Farmers Union Jobbing Association in Kansas City negotiated a new contract for Union Gold and Union Standard Flour with the Larabee Flour Mills Co.

The Larabee Company has mills advantageously located in Kansas to deliver flour to cooperative stores and elevators throughout the state. The wheat Larabee uses is grown in Kansas. The flour, sold under the Union labels, will be consumed in Kansas. There is a real advantage here. Previously, the cost of transporting Kansas wheat to an out-state mill and the cost of transporting flour back to Kansas had to be hooked onto the price the Farmers Union member paid for flour. That situation no longer obtains.

The private jobbing concern, however, would not pass such a saving on to consumers unless forced to do so by competition. The Farmers Union Jobbing Association, being your own jobbing company, is doing so voluntarily.

Therein lies the real reason why the cooperative movement is sound. Buying as low as possible and selling for all the traffic will bear is unfair both to the producer and to the consumer. Cooperation is the answer.

THE PRESIDENT'S COLUMN

By CAL. A. WARD

SIMPSON A COURAGEOUS FIGHTER

I have just read with a great deal of interest the address delivered by National President John A. Simpson from Washington on Saturday, January 23. While I do not agree with President Simpson in his entirety, yet his speech has much merit and should be read and studied by all who know of it.

President Simpson is a forceful and colorful speaker. He is often rated as a radical, which in my judgment, is not altogether to his discredit. In these days of universal unrest and dire need we do need men who are courageous and fearless and not afraid to speak out. A propagandist of the type of Mr. Simpson can and does do a lot of good in concentrating public sentiment to the point of demanding action. Permit me to say that if ever there was a time when action was needed, it is now.

With something like 8,000,000 people asking for work, with the farmers selling their wheat, corn, hogs, cattle, dairy and poultry products at prices so low they have become ridiculous, with scores of business buildings vacant up and down the streets of our towns and cities because these merchants have gone bankrupt, with banks toppling over and closing their doors, from one end of the country to the other, with securities and bonds and stocks a drag on the exchange and markets everywhere because of their unstable condition, it is high time that a few more of us were becoming propagandists and radicals.

BUILDING FROM TOP DOWN
The whole economic and financial structure of our government for the past fifteen years has been built from the top down rather than from the ground up. Mr. Simpson's theory of the International Bankers and their nefarious methods and conduct coincides with my opinion as to the basic cause of our present plight. Our country should think first in terms of our own people, their security and their happiness. We have gone out and loaned European countries a world of money at a cheap rate of interest. Some of these countries have reloaned to their sister nations at a high rate of interest which is unscrupulously unfair. These countries were in such a chaotic

condition because of the hang-over of the World War that they were unable to pay the interest and the principal at date payment was due. In other words, we immediately found that we were engulfed in international relationships which developed problems of gigantic proportions. A moratorium was proposed. On the one hand many students of the financial and economic relationships existing between nations rightfully reasoned that granting a delay in payment of debts on the part of European countries would tend to stabilize these countries and reestablish confidence to the extent that these countries would furnish a market for much of the production of this country. It remains to be seen as to just how beneficial this policy will be.

WHAT INTERNATIONAL BANKERS THINK
On the other hand, we have the International Bankers in the back ground who have loaned upwards of fifteen billions of dollars to these foreign countries, and of course, are insisting that these countries be kept in such shape and condition that their loans are practically secured, and that they receive their interest while our Government waits.

These International Bankers, by their maneuvering, represent the capitalistic system which today is threatening the very security of our people. Their program has been gauged, timed and all set for the concentration of wealth. It is a program of selfishness, avariciousness and greed. It has drained and sapped the sources of wealth of our country represented by scores of millions of citizenry. This, in my judgment is building from the top down. The day of total collapse and destruction is inevitable, if we pursue this course.

In addition to all this, this country was flooded with billions of dollars of foreign securities and bonds on which commissions were collected and added to the coffers of the wealth hoarding gang. Apparently it has made no difference as to who the victims were. It would appear they had lost all sense of patriotic justice and had only one thing in mind, and that was to get while the getting was good.

Our Government has allowed this type of thing to go on until it broke first the multitudes who produce new wealth. Out all over the country it has touched the millions who work day by day for their daily bread. It has touched the small business man in every city and village. It has touched the some 30 millions who reside on our farms in the country. We have been robbed, hog tied and delivered; and this capitalistic control program has run its course, and its ill effects have caught up with business and industry everywhere. It is now striking at the very heart of our strongest financial institutions.

All this was brought about because men think in terms of self rather than in the terms of the masses. What action shall we take? I say again we must begin at the grass roots. Our source of supply must be reckoned with and this source of supply is the open country.

THE SIX POINT PROGRAM
The three major farm organizations have united on a six-point program which President Simpson discussed at some length in his radio address. The Frazier Bill needs our support. It provides for the re-financing of farm mortgages on a basis of 1 1/2 per cent interest with a payment of 1 1/2 per cent of the principal each year. This means a farmer would be paying 3 per cent a year and in so many years the mortgage would be paid. This Bill may seem a bit radical and the monied interests will probably defeat it. In my judgment the passage of this Bill and its application would be the greatest emergency measure that this country has ever known and would turn the tide the upward way in a very few months. At any rate, if the farmers and plain people of the country ever get anywhere they are going to have to fight their way through. We need organization first and then we need leadership. We need men who are unafraid and men who will go into our legislative halls everywhere and without fear or favor stand for the enactment of such laws as will be of benefit to the masses, thus insuring the stability of our Government and the freedom of our people.

In next week's issue of this paper we will carry in full the address of President Simpson delivered over the National hookup of radio January 23, from Washington.—C. A. Ward.

TAX RELIEF DEPARTMENT

By JOHN FROST, Blue Rapids, Kansas

TOTAL 1930 KANSAS TAXES CLASSIFIED

The figures given here are taken or computed from a circular of the State Tax Commission, and a chart of State Budget Director Graber, both issued to cover the fiscal year closing June 30, 1931. The property taxes were on property assessed of March 1, 1930, the levies were made in the summer of 1930, and collected by December 20, 1930 and June 20, 1931. Owing to lack of data no part of interest and sinking fund levies of counties, townships, and cities were apportioned to schools and roads. In addition to the nearly 29 million dollars Kansas tax money spent on roads, the U. S. gave in Federal Aid the sum of \$4,508,663.

State Government—
Property Tax \$4,057,596
Fees—state institutions, depts., etc. 4,345,223
Indirect taxes—insurance, inheritance, excise, etc. 3,378,736

Total, State Government..... \$11,781,555
County Government—105 counties
property tax 10,275,277
Township Government, property tax 1,876,466
City Government, property tax 13,263,101
Schools—Property tax—
Common schools \$12,175,826
Community high schools 1,041,535
Rural high schools 3,928,505
3rd class city schools 4,853,671
2nd class city schools 6,909,185
1st class city schools 8,884,835
Township high schools 59,202
County high schools (Barnes, tuition, etc.) 2,952,143
State schools (blind, deaf, boys & girls industrial) 360,591
5 State colleges (K. U., K. S. A. C.,

3 Teachers colleges) 3,310,391
Total \$44,475,894

Roads—
Property taxes for county roads..... \$ 7,655,887
Property taxes for township roads..... 4,694,860
Property taxes for city streets..... 1,508,476
Property taxes for benefit districts..... 856,201
Auto tag tax 5,658,753
Auto gas tax 8,610,549

Total \$28,984,726
Special property taxes for curbing, paving, etc. \$ 6,433,204
U. S. income tax for U. S. Gov't. collected in 1930 13,339,596

Grand total of all Kansas taxes \$130,429,809

State Auditor French estimates that occupation taxes, fines, vendors' licenses, pool hall licenses, etc., might amount to 8 or 10 million dollars more. And the people of Kansas indirectly pay some tariff duties and some internal revenue. But these indeterminate items are not considered as part of the 1930 tax bill of Kansas totalling 130 million dollars.

THE INSURANCE CORNER

By W. J. SPENCER, President-Manager

We are reprinting an article in this column that was first written in the Lyndon Herald, and on February 4th was printed in the Johnson County Democrat. The article is by O. J. Rose, and we believe you will find it a very good picture of the insurance situation in our state:

Psychologists tell us that times are not so hard as we think they are hard. The bankers say there is not enough money deposited by depositors to enable them to make loans to good borrowers. The insurance commissioner's records show that in a single year more than 67 million dollars was paid in insurance premiums by Kansas policy holders, and of this amount almost 55 millions were sent to companies outside of Kansas and largely deposited in eastern banks, where it was loaned to large extent to European powers and peoples who are now trying to get out of paying their honest debts to the people of this country.

Had that 55 million dollars been paid to Kansas companies instead of out-of-state companies, then deposited in Kansas banks and loaned on good security to Kansas farmers and Kansas business people, Kansas would today be the most prosperous place on earth.

That this was not done is no fault of the bankers, nor the insurance companies nor the foreign powers. The whole blame is chargeable to the people who bought and pay for insurance in out-of-state companies.

A. W. Logan, of the Cosmopolitan Insurance Co., of Topeka is trying to bring these facts home to insurance buyers. He is telling the facts this week in more than 200 Kansas papers, of which this is one. He wants to write insurance, of course, but more than anything else he wants to see Kansas people prosperous. Anyone who knows "Bert" Logan knows that he is just that kind of a man—that he wants to see his home people happy and prosperous. And, there is every reason why Kansas people should keep Kansas money in Kansas, instead of sending it east to be loaned to other people having no interest in our welfare, while our own people are needing money as many of them never needed it before.

Every insurance buyer in Kansas should carefully study these facts and figures. The man who spends his money where he can never get it back in trade, goes broke. The town whose people spend their money away from home, goes broke. The state which sends its resources out of the state, goes broke.

Lincoln was once taken to task because he had his sister make him some shirts. He said that as it was he had the shirts and his sister had the money—all in the family; but if he had had some else make the shirts, the family would then be out of money. We need to buy more shirts, and more insurance, more printed matter, more everything, at home.

PARAGRAPHS FROM WASHINGTON

Cong. W. P. Lambertson
Feb. 6, 1932
There are eight widows yet drawing pensions from the War of 1812.

Did you know that there are 8,000 islands in the Philippine group and that one-half of the people of the world live within 2500 miles of Shanghai?

Sen. Robinson of Indiana, Cong. Dowell, of Iowa, and Cong. Gibson, of Vermont, traveled together in Japan last summer. At the end of their journey they each arrived separately at the conclusion that Japan would do just what she is doing, but they didn't think it would be so soon.

The radio speech of Merle Thorpe, former Kansan, on the night of February 4, condoned the concentration of wealth and emphasized the need of millionaires. He is another illustration of one from Kansas, but not of Kansas.

He is another devotee of the theory that this government properly hangs from the top. The National Chamber of Commerce should send him to Borneo, like the U. S. government sent W. M. Jardine to Egypt.

The speech of John Simpson, National President of the Farmers Union, over N. B. C. on January 23, has had the greatest response of any speech ever given, the broadcasting company so announces.

The best part of my twenty-fourth Kansas Day banquet, as usual, was the fellowship of the men and women who take an active part in the affairs of the Republican party, in state and nation.

NEIGHBORHOOD NOTES

LABETTE CO. RESOLUTIONS

Parsons, Kans.
January 29, 1932

Mr. Floyd H. Lynn,
State Sec. Farmers Union,
Salina, Kansas.

Dear Sir:

Please find enclosed a copy of the resolutions which the Labette county Farmers Union Passed at a recent meeting, which was an all day affair, and very well attended considering the inclement weather.

The ladies of the Union served a bounteous basket dinner which was very much enjoyed by all—and I must say that by the appearance of the well-filled table, the depression wasn't on the minds of the women folks on that day at least.

The next monthly meeting will be held on February 16 at the community building, located six miles east of Parsons on highway No. 160. The ladies have charge of the program, and entertainment of high order is promised, as well as another basket dinner.—Cecil D. Clark, County Secretary.

The resolutions mentioned by Mr. Clark follow:

We, the committee on Resolutions present the following:
First: We object to the attitude of the Kansas City Star regarding some of the articles published of recent date as regards the Federal Farm Board, as the articles are misleading. We favor an investigation of the activities of the Farm Board, but we also ask for an investigation of the activities of the old line grain traders.

We would like to have the salaries of the officers of the Kansas City Board of Trade published in the Kansas City Star, in comparison to the salaries of the Farm Board officials.

We condemn the attitude the Kansas City Star takes against the cooperative marketing agencies set up by the Farm Board. We ask that the secretary send a copy of this to the Kansas City Star.

Second: We commend the stand of our Congressman, Harold McGugin, in regard to salary reduction of all Federal employees, until such time as Agriculture gets on an equality with other industries.

Third: We recommend the enactment of a law by Congress taxing all property, tangible and intangible, on an equality with Agriculture.

Fourth: We recommend to our state legislature to change the time of paying taxes from June 20 to August 20, and from December 20 to February 20.

Signed,
O. E. Willson,
O. E. Huckle,
F. E. Miller.

REPUBLIC COUNTY MEETING

I am sending you a few facts relating to our county meeting at Belleville on January 28th. In the election, G. R. Bundy was elected president; M. O. Brown, vice president; Charles Handlick, secretary-treasurer; E. E. Bowersix, doorkeeper; A. J. Shipps, lecturer and organizer. George Bushy, R. M. Glenn and Homer Alkire are members of the Executive Committee.

The Republic County Union went on record endorsing the Republic County Free State Fair under the present plan of management with the strictest economy. Brother Gas of the Union Oil Company, was present and made a talk along cooperative lines.

The meeting voted to have an open meeting about a month from now and have President Ward come and address the members at that time. Several farmers present who had been members showed their willingness to get back if some of the old locals could be consolidated. A plan will be worked out and tried.

Chas. Handlick, County Secretary.

GOOD MEETING AT WATERVILLE

Farmers Union No. 782 of Waterville, Kansas, held their regular meeting January 27, 1932. Owing to bad roads and sickness not a very large crowd was in attendance. Mr. Fred Geffert of the Taxpayers league, gave us a very interesting talk, telling us some of the things that they planned for the coming year. Let's all cooperate with them. It was suggested that the members send greetings to all of the sick. Our president gave a short talk on cooperative marketing of our products. He attended a creamery meeting at Clay Center last week. One thing he stressed in particular was that if it were not for the different Farmer Union activities through the state and nation we would not be getting what we are today. It's bad the way it is, but would be worse if it were not for the good faithful cooperators.

Our business meeting was followed by a splendid program. Later the ladies served sandwiches, doughnuts and coffee. The program committee for our next meeting: Arthur Mapes, Fred Peterson, Fred Kaump. Eats committee: Mrs. Geo. Blaser, Mrs. Fred Peterson, Mrs. John Tommer. The next meeting is Feb. 24.

Mrs. John Tommer, Reporter.

RESOLUTIONS OF SYMPATHY

(Crawford County)

In memory of George Urbach, who passed away January 29, 1932.

Whereas, our Heavenly Father in his infinite wisdom has called from our midst brother George Urbach, member of Owsley Local No. 2004, F. E. and C. U. of America; therefore be it resolved that we, the members of Owsley Local No. 2004, extend our heartfelt sympathy to the bereaved family in this time of sorrow.

Do M. Chaney, Pres.
Joe Farmer, Treas.

NEW OFFICERS AT LaCYGNE

A letter from DeWitt Cline, secretary of 96 local 1807, informs us of the election of officers, who are as follows:

Mrs. Pauline Vail, president; Mrs. J. L. Kyle, vice president; DeWitt Cline, secretary-treasurer; Elmer

UNION CERTIFIED

(This poem was read by Mr. Kinney at the Union Oil Co. banquet in North Kansas City, Tuesday evening, Feb. 2. It was adopted as the official poem.)

You may talk about your Shaker State,
Your Osovis and Plenn,
But the only decent mortar oil
For common farmer men
Is the one that's made by farmers
In their own compounding tanks;
If some other oil is offered,
Answer quickly, "No, Sir; Thanks."

It will make your wornout fliver
Function like a Packard eight;
It is worth its weight in whiskey,
Its viscosity is great;
And the motor in your tractor
Will renew its ancient pride
When you fill its hungry bowels
With good Union Certified.

And it has its other uses
As a family standby
You will find its action peerless
If its virtues you will try;
In the kitchen, in the workshop,
If you'll always let it bide,
Nothing else will ever equal
Good old Union Certified.

Once my wife was fixing dinner
For some stylish guests of ours;
Everything was fine and dandy
Even to the fresh cut flowers;
And the salad that she served them
Was the best she ever tried;
For the oil she used in dressing,
Was good Union Certified.

I awakened one fine morning
Feeling very sad and blue;
I was sure I had the measles
Or a little touch of flu;
But a big drink from the bottle
Labeled, "Union Certified,"
Made me feel just like a million,
Or a happy blushing bride.

I use it for Rheumatic pains;
It makes my hair lay down;
I take a dose each morning
When my taste is real dark brown;
It stimulates my liver,
Keeps my life stream running free;
Union Certified for everything
Is good enough for me.
A. M. Kinney.

TO THE MEMBERSHIP

John A. Simpson, President National Farmers Union

Since my last report I have been before many committees on various subjects.

I was before the Ways and Means Committee of the House of Representatives on the question of taxation. You know the Government's revenues are now running behind the Government's expenses at the rate of two hundred million dollars per month or more than two billion dollars for the year. This means they are going to tax somebody more than they have been taxed. Secretary of the Treasury, Andrew Mellon, proposes increasing income taxes on everybody from the little fellow up, also putting federal tax on gasoline, stamp act on all bank checks and sales tax on many articles in common use. The three farm organizations protested against a sales tax, gasoline tax, tax on bank checks and against increasing the rates on the smaller incomes. We demanded the increasing taxes to be on the larger incomes. Also demanded a heavy increase on inheritance taxes on the larger estates.

I was also before a committee on public roads, and all three of the farm organizations testified that the most useful public improvement was highways. We also went before committees on insular affairs and testified in favor of granting the Philippines immediate independence.

As I am writing this letter sixty representatives of the Farmers Union, from nine states are here in Washington appearing before various committees in behalf of Senator Frazier's bill Number S 1197, which proposes to refinance all farm mortgages at 1-2 per cent interest. They are also testifying for Senator Wheeler's bill that remonetizes silver. It is Number S 2487. If this bill were to become a law, silver would have equal privileges with gold at the ratio of sixteen to one. These members of the Farmers' Union are also testifying in favor of Congressman Swank's marketing bill which is Number HR 7792. This bill proposes, through a licensing system, to give farmers cost of production for that part of their crop used by the people of this country.

The following states sent representatives of the Farmers Union to help in this program here in Washington before the House of Representatives and the United States Senate: North Dakota, Wisconsin, Oklahoma, Minnesota, Iowa, Colorado, South Dakota, Nebraska, Illinois.

As a result of the talk I made over N. B. C. January 23rd I have received over sixteen thousand letters asking for copies of my talk. The United States Senate has also received many requests and have had twenty thousand copies printed.

I urge every member of the Farmers Union who reads this letter from me to write to your Congressmen and Senators concerning these bills if you have not already done so.

The photo-electric cell is a thousand times more sensitive to light in a fog than the human eye.

WE MANUFACTURE—Farmers Union Standardized Accounting Forms

Approved by Farmers Union Auditing Association
Grain Checks, Scale Tickets, Stationery, Office Equipment
Printing



LINN COUNTY MEETING

The next regular meeting of the Linn County Farmers Union will be held at Blue Mound, on Saturday, the 20th of February.

The various committees will be appointed for this coming year. We are expecting outside speakers to be with us that day.

This will be an all day meeting with basket dinner at noon. We extend a cordial invitation to all.
F. C. Gerstenberger, Pres.
V. F. Carro, Secy. 2-18

Tests show that the total cost of running a car on a smooth surfaced road is about a cent less per mile than on a gravelled road.



COOPERATIVE OIL NEWS

HOWARD A. COWDEN,
President Union Oil Company

NEW SERVICE STATION

The Winfield Union Co-op. Oil Company, Winfield, Kansas, has recently begun the operation of a new station at Rock, Kansas, located 15 miles north of Winfield on U. S. Highway 77. O. C. Servis, manager, says that he anticipates this additional distribution will be the means of securing many new members of the Winfield Union Co-op. The new station will be rendering additional service to their present membership and their percentage of savings will be increased by reason of the larger volume.

"Hats Off" to Kansas farmers! They are presenting a united front in the cooperative purchasing of petroleum products. Leaders and members of Kansas farm organizations have taken a big step forward. It is important that farmers cooperate in building strong agricultural cooperative organizations where they may have more to say about what they shall have for the products they produce, and more to say about the price they shall pay for the thing they buy.

Only by cooperation can agriculture be placed on a prosperous basis. The cooperative leaders of Kansas have pointed the way. They are representing a united front for the sake of Agriculture, the industry we all love for the rural church, for rural schools, and for the greatest institution in America—the Farm Home.

Always the enemies of cooperation have been at fight has recently been started in Kansas against the cooperative elevators which are operating bulk oil and gasoline plants. It simply means the "Old Line" Gain companies are carrying on their same old fight—but in a new way. They are installing bulk plants and selling gasoline and oil practically at cost, for a very obvious purpose. When farmers cooperate and save money, it means that the farmers enjoy the profits rather than the "Old Liners." Looking at the matter from a selfish standpoint they cannot be criticized for using this method to increase their grain business, but certainly it is not a program which has any consideration for the farmers' welfare.

When the leadership of Kansas gets together and works out a program to bring the greatest amount of good to farmers of Kansas, surely these farmers will not fall for this kind of "bait" from the "Old Liners." The only way to win is fighting shoulder to shoulder and taking the lead. They will win with the support of their membership! Let the "Old Liners" wage their bitter fight—it will only prove to be a challenge to the stalwart farmers who are winning with cooperation!

KANSAS FARM LEADERS' PRESENT UNITED FRONT

Uniform Cooperative Oil Program Adopted

North Kansas City, Mo., Jan. 27.—An important announcement, stating that the Farmers Union, Grange, Farm Bureau, Equity, and Farmers Commission, in Kansas are now all working together in the building of a cooperative oil company has just been made by the Union Oil Company (Cooperative). This is perhaps one of the most important steps ever taken by any farm organization. The leadership of these various organizations, by working together on this important phase of cooperative purchasing, have demonstrated that they practice, as well as believe in, cooperation. It marks a new epoch in the development of the cooperative movement.

The Union Oil Company is frequently referred to as "melting pot." The support of their program by the leading farm organizations in Kansas is a concrete example of the possibilities which this company affords for the various organizations to work together in the purchasing of petroleum products. A cooperative oil company in any community can render a greater service if they work with all the farmers in the territory. This new program makes it possible for the cooperative oil company to pay patronage dividends to the members of any of the farm organizations. Throughout thousands of Kansas communities, cooperative oil companies have made splendid savings for their members. By uniting the forces of these aggressive organizations, cooperative oil purchasing can be made much more effective. This has already been demonstrated in the communities where the local companies have worked with the members of the various organizations, to increasing the purchasing power of the companies already organized, a part of the new program is also to encourage the organization of new companies so that the advantages of cooperative purchasing can be brought to a larger group.

Kansas farmers have a leadership, through the various farm organizations, of which they can be justly proud. For them to work together is nothing new. From time to time they have worked shoulder to shoulder on have worked matters as legislation, taxation, freight rates, etc. The uniting of their efforts to build a cooperative oil enterprise further demonstrates that their first purpose is to render services to the farmers of their splendid state. In building the various marketing organizations these Kansas cooperators have gone forward in a remarkable manner. Millions of dollars have been saved by the various organizations. They realize that the perfecting of a great movement like that of cooperative purchasing of petroleum products is a splendid marketing effort, their cooperative marketing efforts, in that this can very materially reduce farm operating costs.

"We realize that 'In Union There Is

Strength," and we are glad to announce that we are now presenting a united front on another important matter; namely, the cooperative purchasing of petroleum products." is an extract from a statement recently made by Cal Ward, president of the Kansas Farmers Union, Ralph Snyder, C. C. Cogswell, Master of the State Grange. They state further: "There are, at present, over one hundred cooperative oil companies in the State of Kansas, the estimated savings of which, for the past twelve months, is approximately \$1,000,000.00. If the farmers of Kansas were buying their petroleum products from cooperative oil companies, the savings, at the same rate, would be approximately \$8,000,000.00.

"In view of the depressed condition of Agriculture, the savings of so large a sum of money is a matter of the greatest importance. We are therefore glad to unite our efforts and cooperate in making this service available to all Kansas farmers.

"It is for this reason we endorse the efforts of the Union Oil Company (Cooperative). We pledge our support and cooperation to this splendid organization. First, in the development of new cooperative oil companies. We urge the members of our respective organizations, in commodities where there are no cooperative oil companies now, to take the lead in the organization of their own companies. Second, in bringing to the attention of our members in communities where there are cooperative oil companies handling 'old line' products, the advantages of uniting their purchasing power with the thousands of farmers in Kansas and other states, which are developing their own National Oil Company.

"The Union Oil Company is thoroughly cooperative. They have demonstrated that the quality of their products is second to none; they give good service; and, through their cooperative institution refunds its savings to cooperative oil companies.

"We appeal to the members of our respective organizations, to all Kansas farmers to unite in the purchasing of petroleum products, which have become to us an important item in our cost of production."

Leaders of the various Kansas organizations will attend the third annual meeting of the Union Oil Company (Cooperative) on February 2, 1932, at the Hotel Larkin in Kansas City. In addition to the meeting, the board of directors of the Union Oil Company is made up of the representatives of the various farm organizations which are working together in the building of a cooperative oil program on a nation-wide basis. Farmers of several other states, as well as Kansas farmers are pooling their volume and efforts to the end that they may build a stronger organization which has as their first purpose for operating—TO SAVE MONEY FOR FARMERS ON THE PURCHASE OF PETROLEUM PRODUCTS.

ANOTHER KANSAS MEMBER

Canton, Kans., Jan., 29.—Announcement has just been made that the Cooperative Oil Company here will work with the Union Oil Company (Cooperative) during the coming year and will distribute Union Certified, the cooperative brand of oils and greases. These commodities are manufactured by farmers of more than one hundred communities in the cooperative oil company plant, which they own in North Kansas City, Missouri.

The local company is managed by H. N. Johnson. W. A. Leffler is president of the board. Additional members of the board are as follows: F. F. Gard, W. H. Winn, Ed. Boesker, S. Mann, Lloyd Morrison, J. H. Kuhlmeier.

IMPORTANT DISTRICT MEETING

Larned, Kans., Jan. 29.—A very important meeting of cooperative oil leaders from this section of the state was held here at the Larkin Hotel on January 14th. Even in spite of bad weather conditions, there was a good attendance of 40 cooperators representing 13 different cooperative oil companies in this section. The meeting was sponsored by the Union Oil Company, a cooperative institution which is made up of more than 100 affiliated companies and which is rendering a very vital service to consumers of petroleum products through savings made possible by cooperative purchasing. T. H. DeWitt, representing the company, acted as chairman of the meeting. Each of those present made interesting talks during which many splendid ideas were brought out. Among those who spoke, were: J. Fred Miller, master of the local Grange, S. S. Ebbert, Quinter, Kansas; B. M. Colglazier, manager Radium Cooperative Company, Radium, Kansas; T. R. Ramsey, manager Farmers Union Cooperative Oil Company, Ottawa; George Kelsey, manager Pawnee County Coop. Association, Larned; E. E. Gules, Claud Keller, manager Farmers Cooperative Elevator, Seward, Kansas; Albert Martin, manager Coop. Grain and Supply Company, Burdett; C. H. Stimpson, county agent; Bob Ackley and H. L. Divine, Cooperative Oil Company, Diviner, Kansas; C. N. Rucker, Burdett; H. D. Blake, W. A. Vaughn, Rush Center and several others.

Mr. Colglazier told how farmers in his community had benefited by working together. He also stated that their distributors had recently become distributors of Union Certified, and stressed the advantage of all local companies turning their volume through one channel. A very interesting part of the program was Mr. Gules' talk when he asked the various ones present to name the benefits farmers were enjoying through cooperative companies. During the discussion Mr. DeWitt pointed out the advantages of cooperative purchasing.

(Continued on page 4)



Junior Cooperators

by
Aunt Patience

HOW TO BECOME A MEMBER OF THIS DEPARTMENT
Any boy or girl between the ages of six and sixteen, whose father is a member in good standing of the Farmers' Union, who writes a letter for publication, can be a member of this department, and is entitled to a pin. In order to receive a book, he must signify his intention to study the lessons and send them in. We cannot send out books to those who do not intend to send their lessons. The address to which all Juniors should send their letters is: Aunt Patience in care of the KANSAS UNION FARMER, Salina, Kansas.

LESSON

Dear Junior Cooperators:
We promised you a lesson for each month, and the very first thing we must not live up to the promise, for the reason that the good lady who was to have helped out has had sickness as well as the Junior Instructor, so while the lesson is a January lesson, it is being printed in a February issue. I want you especially to hurry up with the lesson for we are going to have a contest soon, about George Washington, for his birthday is coming soon and this is the Bi-Centennial of his birth, and all over the land the nation in different ways is going to celebrate in honor of his memory.

Aunt Patience and I do not have the details of the contest worked out yet, but there will be some prizes, for the best essays in the contest, as well as this will be your real February lesson, so let's hurry up with this lesson and be sure to remember to put your age, time you joined the club and your name on each lesson if you will, and you may write on both sides of the paper.

You know all through this year we are going to work in lessons to cause you to try to out-law war and the best minds with thoughts of peace and the best methods to obtain world peace.

I wonder what each Junior has been doing in his or her locality to help along the Union work. I wish each of you would write Aunt Patience and tell her of some of your local activities.

This evening, as I was glancing over the Kansas Union Farmer I noticed where one of the Juniors of Buckeye Local, Miss Marjorie Rogers, is debating with the grown ups a question "Resolved that the Depression is Harder on the Farmer than the City man."

We personally know Marjorie, and are mighty glad to know that she is such a live wire in her local. This is the local to which the Kansas State Board, belongs and is quite a live local.

Let's hear from more of the Juniors. I was going to give you some questions from the paper, but the lesson is so late in coming to you and so many new members have joined, that you would not have the back numbers so I will not use the paper this time, but read your paper and be on guard—I may ask you next time.

About last year's grades they will appear soon. I just received the last of the lessons from the state office this week, so of course those are to be graded and classified yet, but we will have them in very soon now. We have the usual varied lessons today, trying to suit all ages, and our Slogan is:

The things that haven't been done before,
Are the things worth while today;
Are you one of the flock that follows,
Or are you one that shall lead the way?

Are you one of the timid souls that quail
At the jeers of a doubting crew,
Or date you, whether you win or fail,
Strike out for a goal that's new?

Very sincerely,
Mary Campbell,
Junior Instructor.
Kincaid, Kansas

LESSON OVER 6th GRADE
Up through all the centuries from savagery men settled their differences by physical combat. Right or reason had no part in it: the strongest



7070. Girls' Dress.
Designed in Sizes 8, 10, 12 and 14 years. A 14 year size requires 3 1/2 yards of 35 inch material. The tie requires 1/4 yard 35 inches wide, cut crosswise. Price 15c.

7319. Ladies' Dress.
Designed in Sizes: 34, 36, 38, 40 and 42 inches bust measure. Size 38 requires 4 1/2 yards of 39 inch material. For contrast material 1/4 yard is required. Price 15c.

Send 12c in silver or stamps for our UP-TO-DATE BOOK OF FASHIONS, SPRING 1932.
Order patterns from Aunt Patience, box 48, Salina, Kansas.

individuals, tribes, clans or nations went blithely on their way, trampling on the rights of others, appropriating for their own use, or pleasure whatever they desired. Thus did primitive man express himself with fists and clubs. So, although men were killed and homes were destroyed in their early wars very little damage was done in comparison to the destruction wrought by the armies of the present day. But as men became more enlightened implements of warfare became more deadly and destructive. So deadly and destructive that at the close of the World War Lord Bryce said, "Man-kind must end war, or war will end mankind."

Gradually men found it easier to make rules governing their conduct, and to settle their differences peacefully by means of courts. Nations have been slower to find peaceful methods of adjusting their controversies.

There are various reasons why we still have wars between nations when we have long since outgrown personal combat. One reason is that we have given the matter very little thought, thinking we have done to be influenced by those who benefit personally by wars and by the manufacture and sale of army supplies. Many persons depend on the organized military system for their easy and luxurious living, and not only selfishly oppose all efforts to lighten the burden of militarism, but seek to strengthen and enlarge the existing system. Another reason is, that man has through all the ages, accepted war as an institution and built up the machine for war, so that war has become a habit.

Many of the world's greatest students and statesmen think that war can be ended in this generation if we apply ourselves to the task. A wonderful opportunity rests in the hands of the youth of the world. To destroy war, the arch enemy of mankind, in order to be prepared to undertake this task we must know the truth about the causes of war, the tales of war, and the folly and horror of war. We must look into this thing thoroughly, and investigate it from all sides, get it out into the light, and find out all about it so that we can no longer be fooled by false propaganda, nor frightened by the tales of atrocities nor influenced by a controlled press, but will think this thing through for ourselves.

In the study of this war or peace question we find something vital and gripping and more interesting than anything we have ever read. It is about real people, and it is true, and we can help to make it have a happy ending. Suppose we just take one peep at one of the things that may cause difficulties to arise between the United States and other nations. That is the protection of American investments in foreign countries. We know that the United States has a navy, but we haven't paid very much attention to what the navy busies itself with in time of peace. Wouldn't you be surprised to learn that our government at an annual cost of \$3,000,000 maintains a fleet in the Caribbean Sea to protect the hemp and oil and sugar trade of private American citizens? That one destroyer is kept constantly at San Juan, Puerto Rico, to protect American tobacco interests? That it costs our government \$3,000,000 to maintain a force of gunboats on the Yangtze river in China? Has the United States a moral right to do this? And if so, how can we country people, let alone the common man, be willing to send armed troops into the United States? Would we for instance, be willing to have Japanese troops land on our shores to protect the property of Japanese citizens, who live in California? Let us think about those things.

Now don't you think that you are going to find it interesting to study about WORLD PEACE? We need not feel that the task is crushing or that the Farmers Union young folks must accomplish it alone. There are in the United States nearly a hundred organizations with a membership of 40,000,000 who are pledged to work for WORLD PEACE.

Although to end war is a tremendous undertaking, the task of any age it is not impossible of accomplishment, and now is the time; and we want to have a share in it and help to hasten the day predicted by Victor Hugo when "bullets and bombs shall be exhibited in museums as an instrument of torture" is now, and men shall marvel that such things could be.

BROTHERS 'NEATH THE SKIN
(To tune of America the Beautiful)
They may be yellow, black or brown,
They may be red or white,
But underneath whatever the skin,
The soul is pure and bright.
They may be scattered east or west,
Of every tribe and kin;
In spite of color, race, or home,
They're fellows 'neath the skin.

Perchance they speak in varied tongues
From crowded town and wood;
The soul in every tenement
Is reaching after good.
Alike they breathe and laugh and toll.
They hope and pray and sin;
Within the same great palm of God,
They're kindred 'neath the skin.

They may be yellow, black or brown,
But blood is only red,
The blood that flows from soldiers' veins,
To clot upon the dead.

They starve alike, they die alike.
They wince at war's crude din;
'Mid bursting shells and poisoned gas
They're sufferers 'neath the skin.
Then let us work and hope and pray,
That nations great and small,
Shall rest beneath the wings of peace,
That peace shall hover all.
To labor largely, urge ahead,
For those without, within,
That all in word and truth shall be,
As comrades 'neath the skin.
—Placido Palmejar
(Sacramento High School)

How many Juniors of the Farmers Union would like to sign the following Pledge as put forward by Dorothy Jean Howard of Montrose, Colorado?

This is the pledge:
"I, Dorothy Jean Howard, of the Eighth Grade, Central School, Montrose, Colorado, hereby solemnly pledge to my schoolmates throughout the United States and the World: 'That I shall ever strive for and exert my influence toward the obtaining of an honorable, equitable and peaceable settlement of any and all disputes that shall ever arise between my country and other nations: 'That I will not be influenced by prejudice, passion, racial, religious or political hatreds.

"That I will always remember that the conquests of peace far exceed the use of war, and to the end that an enduring and lasting World Peace will become an actuality, I hereby subscribe my heart and hand.

"Dorothy Jean Howard."
All the Juniors that would like to make this Pledge, please send your name to Aunt Patience soon and the pledge or one similar will be printed with all the Juniors' names signed that will write in. Remember we have close to one thousand Juniors; this would help a lot towards the goal of signed-up young folk.

Jesus said, "A little child shall lead them." Perhaps He meant that the children shall lead the nations into the blessed light of Christianity—and real Christianity means World Peace.

(Under the Sixth Grade)
FOR THE CHILDREN
If every blade of grass should say,
"What's the use to grow today—
I'm such a little thing!"
If every leaf on every tree,
Should whisper, "What's the good of me?"
One leaf can't make a Spring!"

If every bird should silence keep,
Refuse to sing, refuse to cheer
Because it was so small;
The barren earth, the barren tree,
The barren silence there would be!
What dearth upon us all!

Under the sixth grade tell in your own words the meaning of the little poem.

Do you think that though you are only a small child there are many things for you to do, and that you are just as important in your place as the older folks?

Is the small child refuses to do his tasks, then who must do them for him. Does it work a hardship on some one else?

(For All Grades)
FEATHERED HELPERS
By Alvin M. Peterson

Did you ever see that large brown bird, the flicker, sitting on the lawn, with its head down perhaps, or hammering away as though trying to make a hole in the ground? If you may have wondered what the bird was doing. Surely, it was not making a hole for nesting purposes, for flickers nest in holes in trees, stumps and poles. If you have examined the ground where the bird was to be seen, you may have noticed that the bird did make some small holes in the ground about which numbers of excited ants are to be seen. The ants help solve the mystery. Flickers are very fond of ants and spend considerable time on the ground in search of them. They find places infested with ants and then return there day after day to feast on them. They drill holes in the ground to get the ants out of their nests. The excited ants run about in large numbers. Then the birds contentedly lick them up with their long, sticky tongues.

Ants have much to do with the spread of troublesome pests known as aphids or plant lice. These insects are also known as ants' cows, since the ants get a clear fluid from them known as honey dew. The ants take good care of their cows even carrying them from one plant to another. Aphids injure and destroy large numbers of plants. In fact, few places are entirely immune to their ravages. In warping on ants, flickers help keep aphids in check and do a valuable piece of work. It has been found that about fifty per cent of the flicker's food supply consists of ants.

The goldfinch, junco, sparrow and several other species of closely related birds live mainly on a vegetable diet composed of small seeds of various kinds. These birds have stout cone-shaped bills which enable them to thresh and crush seeds with ease. Now it happens that weed seeds are very abundant everywhere and that these birds live to a large extent on them. Juncos and sparrows of all kinds are as a rule to be observed on or near to the ground, especially in weedy spots. During the winter months when there is snow on the ground, I find, is a good time to see what certain of our seed-eating birds are doing. Tall weeds like the lamb's quarter, mullin, mint, ragweeds and the evening primrose, project about the surface of the snow. Sparrows, goldfinches and juncos are to be found about these weeds and on the snow beneath them. Examining the snow in such places and you will always find it covered with the husks and shells of weed seeds showing how well the birds feasted and at the same time did a valuable piece of work.

If you will watch such birds as the phoebe, wood pewee, kingbird and chebec you will get a good idea of the kind of service rendered by birds. These birds select perches that give them a good view of their surroundings. Occasionally, one darts from its perch and snaps its bill as it catches and eats a winged pest. All day long, day after day, our flycatchers continue this work destroying millions upon millions of mosquitoes, flies and other small winged pests. Swallows, swifts, nighthawks and

other birds help them a great deal in this valuable work though their habits are different. They fly about for long periods of time feasting as they fly. They have large mouths and have little trouble catching or rather netting insects enough for their needs. The bluebirds and red-headed woodpeckers help the flycatchers, swifts and swallows in this work. Red-headed woodpeckers in the fall of the year act much like the flycatchers when catching and feasting on insects.

STUPIDITY STREET

Ralph Hodgson
I saw with open eyes
Singing birds sweet
Sold in the shops
For the people to eat,
Sold in the shops of
Stupidity Street.

I saw in a vision
The worm in the wheat,
And in the shops nothing
For the people to eat;
Nothing for sale in
Stupidity Street.

QUESTIONS ON THE QUESTION

Through all the Centuries how did men settle their difficulties?

Who was it in the dawning of time who took whatever he wanted?

In the early wars much damage was done, however, compare the damage wrought at the present time. Why is the damage greater?

Would the damage of another war be much greater than the last war? Why?

Why do not nations settle their difficulties by agreement instead of war?

As stated in the article, "World Peace," what causes most of the wars or troubles between nations?

Do you think the time will ever come when "bullets and bombs will only be seen in museums?"

Copy this poem in your memory book, the one entitled "Brothers 'Neath the Skin." Do you think that we can ever come to the place where we will love all color, race and creed? Does the Farmers Union admit all color to its membership? Find this in your constitution and by-laws of the order.

Juniors Under the Sixth Grade
Tell in your own words what you think the little poem means.

Can every Junior, no matter how young, help the Farmers Union in some way. Tell how. Copy the little poem in your lesson.

All Grades
Tell in your own words the good different birds do and in what way. Mention the different kinds of birds named in the Lesson on "Feathered Friends."

What do you think the poem means that tells of the sale of song birds, also the worm in the wheat? What connection is there between the song bird and the worm in the wheat?

Dear Junior Cooperators:

We have a fine lesson this time and I do so hope that each and every Club member will save it, study it carefully, answer the questions and send the completed lesson to me as soon as possible. The longer one puts off a thing of this sort, the harder it is to find time to do it, you know.

So, let's ALL send it in this time. Most of you have been very faithful in remembering your Club obligation

which you took upon yourself when you joined the Junior Cooperators—to study and send in the lessons, as outlined by our Junior Instructor. I know that none of you really mean not to do as you promised and of course, sometimes things happen so that we just can't. But let's all try very, very hard this time. And I know you will.—Aunt Patience.

Liebethal, Kans.
January 20, 1931

Dear Aunt Patience:
I am dropping a few lines to let you know that I want to join your club. My daddy is a Farmers Union member. I would like to have a book and a pin. My birthday is on October 3. Have I a twin for a pet. I have a Billy goat. I drive my Billy in a side car. I wish all the Junior boys would come to take a ride with my goat. So good bye. Your friend,

Harold Herrman.
Care Martin Herrman.
Dear Harold: We're very glad that you are becoming a member of our club and I'll send your book and pin very soon. I'm sure you'll find your twin soon—I'll help you look for one. I don't believe any of the other Juniors have a Billy goat for a pet—at least, none of them have told me they have. I imagine the boys would like to ride with you, too. You didn't tell us your age.—Aunt Patience.

Liebethal, Kans.
January 20, 1932

Dear Aunt Patience:
I am dropping a few lines to let you know that I am still well. I would like to join your club. Aegida asked me to join. My father is a member of the Farmers' Union. I am 11 years old and in the fifth grade. My teacher's name is Sister Mary Alban. Please send me a book and pin. Well I must close, for it is 9:30 already. Good night.

Yours truly,
Lydia Herrman.
Care Martin E. Herrman.

Dear Lydia: Welcome—I'm glad you've decided to be a Junior Cooperator. I'll send your book and pin very soon. You forgot to give your birthday date, so I can't help you to find your twin, until you do. Please write again.—Aunt Patience.

Liebethal, Kans.
January 20, 1932

Dear Aunt Patience:
Well, how are you? I hope fine. I thought you forgot me already. I am waiting 7 months for my book and pin. I wish we would get it this time. I asked my sister, Lydia to join the club. Do I get a star for that. My birthday is August 20. I'm 13 years old. Have I a twin? Goodbye.

Your friend,
Aegida Herrman.
Care Martin Herrman.

Dear Aegida: I am dreadfully sorry about your not getting your book and pin—I'll send you another right away. One was sent to you many months ago but it must have been delivered to the wrong place. Yes, indeed, I'll give you a star for asking Lydia to join—I'm glad you did. I'll look for a twin for you—and you watch the paper carefully for one, too.—Aunt Patience.

Collyer, Kans.
December 22, 1932

Dear Aunt Patience:
This is the best time I'm writing (continued on page 4)

USE—

Your Own

FARMERS UNION

Brands of Flour, Feed, Tankage or Meat Scraps.

Be Cooperative and enjoy benefits of Cooperative Buying and Selling. Insist on

UNION GOLD—

UNION STANDARD

and K. F. U. brands

We are glad to announce that we now have a contract to handle flour from Larabee Flour Mills Co., and commercial feeds and tankage, etc., from Success Mills, Inc. This gives us the best line possible to handle, and assures the consumer of the best merchandise obtainable anywhere, and at prices below the average.

The Farmers Union

Jobbing Association

KANSAS CITY, MO.

1140 Board of Trade

Phone L. D. 64

Member of K. C. Board of Trade—K. C. Hay Dealers Ass'n—St. Joe Board of Trade—Salina Board of Trade.

Branch offices at Salina, Kansas, and St. Joseph, Mo.

COOPERATIVE OIL NEWS

(continued from page 3)
tag of local Co.'s building a national cooperative oil program. A splendid spirit of cooperation was manifest throughout the meeting and all those present seemed to be anxious and glad to express ideas for the purpose of benefiting all those who were present. The entire group was unanimous in endorsing the program of the Union Oil Company. They also extended a vote of thanks to the company for taking the lead in calling this "get together" meeting.

The Larned meeting was one of a series of district meetings which have been held in this territory, with the result that a considerable number of new companies have joined with the Union Certified group to distribute this cooperative brand of petroleum products. Many other companies have signified their intention to line up with this group and it is conservatively estimated that the membership of the Union oil company in this part of the state will be more than doubled during the next thirty days.

Mr. Dewart advises that a large number of managers and board members of cooperative oil companies are planning to attend the annual meeting of the company to be held in North Kansas City on February 2nd.

The local committee was congratulated by those present for the way they had worked out plans for the meeting and for the nice meal which was served to all those present.

ACCURATE RECORDS ARE PROFITABLE

During the past few weeks many cooperative oil companies are having financial statements for the year made up by competent auditors. Members of boards of directors of cooperatives are charged with a definite responsibility in making a regular check-up on the financial condition of the company. Experience has proven the value of accurate systematic records and the companies which have their records checked at regular intervals by efficient auditors, are fulfilling an obligation to their membership—an obligation which goes far to merit confidence.

CO-OP BATTERY ORDERS SHOW GOOD VOLUME

North Kansas City, Mo., Jan. 25, 1932.—The first shipment of Co-op batteries was made to the Consumers Oil Company, Maryville, Missouri, the early part of this month, and since that time a large number of other cooperatives have placed orders. Among these are the Farmers Oil Company, Medill, Missouri; Farmers Union at Burlington and Burns, Kansas; and the Cooperative Oil Company at Healy, Kansas. All shipments are being handled promptly. The first carload shipment of Co-op tires and tubes is expected to arrive in Kansas City this week. In the meantime, a large number of the member companies of the Union Oil Company have placed orders for Mohawks pending the time they can be supplied with their own Co-op brand. The many inquiries received by the company indicate that there is a widespread interest in farmers handling their own cooperative brand. One company has placed orders for 84 tires during the past week. A complete line of Co-op tires, tubes and batteries will be on display during the annual meeting of the company here on February 2nd and 3rd.

The Farmers Exchange

Where Farmers Buy and Sell

RATES FOR ADVERTISING IN THIS CLASSIFIED SECTION EACH INSERTION PER WORD 3c

Terms cash in advance and where check accompanies order for four or more insertions the rate will be 2½¢ per word per insertion.

Number of words	Number of Insertions				
	1	2	3	4	5
10	30	60	90	1.00	1.25
11	33	66	99	1.10	1.38
12	36	72	108	1.20	1.50
13	39	78	117	1.30	1.63
14	42	84	126	1.40	1.75
15	45	90	135	1.50	1.88
16	48	96	144	1.60	2.00
17	51	102	153	1.70	2.13
18	54	108	162	1.80	2.25
19	57	114	171	1.90	2.38
20	60	120	180	2.00	2.50
25	75	150	225	2.50	3.13
30	90	180	270	3.00	3.75

160 ACRE FARM for sale—JOHN PAGE, owner, Fontana, Kansas. 2-4-P

FOR SALE—Registered Hereford Bulls.—Carls, Bros., 3 miles north 1 mile east McPherson, Kan.—2-18P

FOR SALE—German Police Pups. From well trained stock. Nicely marked. Males \$5. Females \$3.—Col. M. Thormartin, Woodston, Kansas. 2-18P

Reader's Order for Classified Advertising

KANSAS FARMERS UNION,
Farmers Union Building, Salina, Kansas.

Gentlemen:

Please start my ad containing.....words, to run..... times in your paper. I enclose a remittance of \$..... to cover cost of these insertions.

Name.....

Address.....

Here is the ad.....

Brush, Colo., January 12, 1932.—The stockholders of the Morgan County Union Oil Company held their first annual meeting here on Saturday afternoon. The report of the manager showed that the company has made a good start and that their first year's operations have been successful. The stockholders were very enthusiastic about the service the company has rendered and their prospects for the future. They expect to put on an intensive campaign during the next few weeks with the idea of bringing in a number of new members and ascertaining their spring requirements of their present membership. Their profits to date amount to 85 per cent of their capital stock. H. R. Hanson is manager of the company. The following are members of the board of directors: W. R. Boling, Pres.; L. L. Canfield, Sec.; D. E. Wind, J. F. Chatal, A. W. Carlson, Carl Rasmussen.

Yuma, Colo., January 12, 1932.—Harry Liston, manager of the Equity Cooperative Oil Company here stated in his report to the stockholders at their recent annual meeting that their total sales for 1931 amounted to \$74,659.13. The company paid a 20 per cent refund for the first six months and 10 per cent the last half. A bank failure which tied up a part of their funds reduced the amount of dividends for the last six months. This company has handled Union Certified brand of petroleum products since they started in May, 1929. The company pays dividends to both stockholder and participating members. The fact that the number of stockholders has increased from 18 to 168 during that time is conclusive proof that the members are well satisfied with the management and operation of their company. At the present time the company has 412 members, having increased their membership approximately 33 per cent during the year. The keenest of interest was displayed by all those who were present and the indications are that 1932 will show another year of successful operation for this well established cooperative.

Union Certified lasts longer—that is why thousands of farmers prefer it to buying an extra quart.

Among the Cooperative visitors at the plant of the Union Oil Company recently, was C. D. Wilcox, Rexford, Kansas, who has recently been selected as manager of the Rexford Cooperative Oil Company. Mr. Wilcox spent considerable time discussing the operations of the company with various employees, and in the compounding plant and laboratory.

Cooperation—doing something good for someone else.

Union Certified has quality and uniformity—it is backed by good service, fair prices and carries the brand of cooperation.

The sixth big oil unit comes into being with the recent merger of Sinclair, Prairie Oil & Gas and Prairie Pipe Line. The new consolidated oil corporation formed by this merger has total assets, it is reported, amounting to \$52½ million dollars, which is a substantial reduction as compared with aggregate assets of the three companies amounting to \$73 million dollars at the end of 1930.

Dissatisfied stockholders of the Standard Oil Company (Kansas), ac-

cording to recent reports, have charged the management with inefficiency and lack of aggressiveness. A letter issued by the management points out that the owner of one share of stock on January 12, 1932, which at that time had a face value of \$103.32 now owns thirty two shares as a result of a change in the book value to \$325.00 and the book value now aggregates \$841.58, in addition to which the shareholder has received cash dividends totaling \$612.20. Farmers who patronize "Old Liners" help to make this possible. In contrast, cooperatives return the profits to their members.

A statement recently issued showing the operations of the Ohio Oil Company, shows a net loss of \$1,618,132.00 for the twelve months period ending September 30th.

CHANGE IN QUANTITY DISCOUNT

The Standard Oil Company of Indiana has announced that effective with business done in January, the discounts granted to commercial accounts will be based on a requirement that the customer receive 500 gallons by tank wagon delivery per month rather than 1,000 gallons under the arrangement which has heretofore been in effect.

The only change is to reduce the quantity requirement from 1,000 to 500 gallons. The discount remains 3¢ on Red Crown Ethyl, 2½¢ on Standard Red Crown, and 1½¢ on Stanoline Blue, with a proviso that the first one cent on the three products is given off at the time of delivery on tank wagon deliveries in excess of 25 gallons.

The announcement of this change has just been made, but the Standard Oil Company is making the change retro-active so that all quantity discount contract business done during January will be figured on a basis of the requirement of only 500 gallons.

JUNIOR COOPERATORS

By Aunt Patience (continued from page 3)

to you. My last letter was not in print in the Junior's column, so I thought I'd write again, for I'm anxious to get my pin and book. Please try to have my letter in your column soon.

I will always try to get my lessons in. I am eleven years old and in the sixth grade. I like school and my teacher. I hope to find my twin soon. Wishing Aunt Patience and all the Juniors a Very Merry Christmas, I remain,

Your loving niece,
Mathilda Knoll.

Dear Mathilda: I'm sorry you didn't see your letter—and didn't get your book and pin. I'll send them this week as there evidently has been some mistake if you haven't received them by this time. As you'll see, we have a lesson today, so be sure to save it and send it in. Thank you for your wish.—Aunt Patience.

Clifton, Kans.

I wish to become a member of your department. Please send me a book and a pin. I will try to get the lessons. I am 7 years old.

Your friend,
Robert Nelson.

Dear Robert: We are glad you're becoming a Junior and I'll send your book and pin very soon. You forgot to tell me your birthday date—tell me when it is, so I can help you find your twin. We have a lesson today so be sure to send it in.—Aunt Patience.

Robinson, Kans.

December 15, 1932

Dear Aunt Patience:
I received your book and pin. I was so surprised to get them. I have not found my twin yet. When I took my book to school the next morning, some of my friends said that they were going to join too. There is a boy and girl that want to join together, and there is another one too. She is in the same grade I am. Do you have to put your lesson in your note book. Well, this is all.

Your friend,
Mary Gilliland.

I am 11 years old.
Dear Mary: We like to have your school friends join the Club, too—of course they understand that their fathers must be members of the Farmers Union, or they must subscribe for this paper, the Kansas Union Farmer. This costs \$1.00 a year. Yes, I think it's a good idea to save all the lessons—and your notebook is a good place to keep them. Write one of our new members, until you find your "twin."—Aunt Patience.

Ellis, Kans.

January 4, 1932.

Dear Aunt Patience:
We are sending in our December lesson. It wasn't hard.

During Christmas vacation the whole class bought a story book out of the school library. We took "Robin in Movieland." It sure is good. Hoping you are well and we are the same, we remain

Yours lovingly,
Theresa Weber.

Eugenia Weber

Dear Theresa, Helen and Eugenia: I'm glad you didn't find the December lesson too hard. The title of the book you chose bought sounds very interesting—I imagine it is good. We have another lesson today so be sure to save it.—Aunt Patience.

Hays, Kans.

December 17, 1931

Dear Aunt Patience:
Aunt Patience, I am writing to you for a certain purpose, and I want to tell you all about it. I sent in about four or five letters in the last month and I haven't seen any of them in the paper yet. I hope you will soon have them in the paper. I hope they don't go to the wrong place. I wish some of the Juniors would write to me. I wrote to Ellen Brenn, of Levant, Kansas. Well this is all for this time.

Your Junior,
Marcus Pfeifer.

Dear Marcus: I've received all of your letters. I think, and was awfully glad to have them. Several of them have been in the paper, but we've been rather pressed for space lately and that's probably the reason you've not seen all of them until now. Did Ellen answer your letter? I hope

some of the Juniors will write to you and I'm sure they will. Let me know who writes.—Aunt Patience.

Rydal, Kans.

December 7, 1931.

Dear Aunt Patience:
I am going to write you my Christmas letter. How are you by this time? I am just fine just now. What did you do Thanksgiving? We had a program and a dinner. Oh! I have something to tell you. I have found my real twin, and her name is Bridget Drieling. Her birthday is May 12, and so is mine. I wrote to her right away and I hope she got it. She is 12 years old and so am I.

When are you going to put your picture in the paper? I saw a picture of the Junior Instructor.

We sure do have lots of new members, do we not? I haven't written to you for a long time. I have just neglected it for a long time.

Well I guess I will close. As ever, a friend,

Maxine Ames.

Dear Maxine: It's dreadful to be so late in printing your Christmas letter, but I'm going to be "caught up" pretty soon, I think. Congratulations on finding your twin—I hope you write to each other often. And another request for my picture! You'll send it to me when you've answered my missed your letters and I hope you'll write us again soon.—Aunt Patience.

Rydal, Kans.

December 7, 1931.

Dear Aunt Patience:
We are writing all together. How are you by this time? I hope you are just fine. We haven't found our twins yet.

We lost the paper with the essay in and don't know what the topic is. I suppose you wondered why you didn't receive them. Well, that is all for now.

Your friend,
Junior, Dorothy and Georgina Ames.

Dear Junior, Dorothy and Georgina: Yes, I had wondered why you hadn't sent your essays. We have a lesson today so be sure not to mislay it, and send it to me when you've answered the questions. The lessons are a most important part of our club work, you know—in fact, the most important part. I'm fine, too, thanks and I do hope you all are. Please write to me again.—Aunt Patience.

Tescott, Kans.

January 5, 1932.

Dear Aunt Patience:
Well, here I am again. I am starting the new year out right by writing you a letter and doing my back lessons. I know it is a fine time to be sending in my November lesson, but I guess it is better late than never.

I am not going to write very much this time, for I have to study and I do other things. I thought as I was sending in my lesson I would write you a line too.

We are having any snow down there. We are about snowed in here. We can't get to school in the road, so we go to the neighbors and go in the pastures and fields to get there. Well I guess I will close for this time.

As ever, your friend,
Virginia Gabelman.

P. S.—I will try to get my lessons on time after this. You wanted us to tell you what we thought about raising the age to 18 or 21. I think it would be a wise idea to raise the age to 21.

Dear Virginia: You surely did start the new year right—and I hope you'll continue, as you started! I was glad to get the November lesson—be sure to save today's lesson. We haven't had very much snow here—much as we usually have had by this time in the winter. I'm glad you think it's a good idea to raise our age limit—I do, too.—Aunt Patience.

Penokee, Kans.

January 4, 1932.

Dear Aunt Patience:
Well, I hope you enjoyed your holidays and vacation as much as I did. Was Santa Claus good to you?

I have been reading the Junior's page and have at last decided to join, so will you please send me a pin and book. I have seen some of the pins and books and sure think they are pretty.

My father is a member of the Farmers Union. I am eleven years old and in the fifth grade. My birthday is December the 12th. I have four brothers and six sisters. Those that are still at home are: Paul, Edmund, Georgina and Regina.

My letter is getting rather long, so will close for this time, hoping that I will receive my pin and book real soon, I remain,

Your nephew
Andrew Billinger.

Dear Andrew: Yes, I enjoyed the holidays and I hope Santa Claus was good to you, too. We're glad you've joined our Club and your book and pin will be sent very soon. Perhaps Paul, Edmund, Georgina and Regina would like to join the club, too. If they do, and if you've asked them to join, you'll get two stars on the Membership Roll, you know. Write to us again.—Aunt Patience.

Conway, Kans.

January 21, 1931.

Dear Aunt Patience:
I will drop you a few lines to let you know that I am here. I got my book and pin. I sure think they are pretty. Aunt Patience, I'm sorry, but I have written four times and I've only seen one of my letters in the paper.

I am eleven years old and my birthday is November 8. I am in the sixth grade.

Oh! Aunt Patience, I almost forgot I have a new member for you. I asked my sister if she would join. She said she would. She is 10 years old. Her birthday is January 18, not very long ago.

You don't care if we use our note book paper for writing letters to you do you. Well I think my letter is long. My sister will write on back of this paper. I will get a star, won't I?

Your Junior,
Geraldine Peterson.

Dear Geraldine: I'm so glad you liked the book and pin but I'm sorry about the letters. As I explained to another of our members who hadn't seen all of his letters in the paper, sometimes I'm forced to leave some

out on account of lack of space. But I try to put them all in, sooner or later. Congratulations on your getting a new member—that gives you a star. No, you can use notebook paper to write letters to me on, if you wish, but if you have other paper a really better to save the paper in the notebook for lesson use.—Aunt Patience.

Conway, Kans.

January 22, 1932.

Dear Aunt Patience:
I am a little girl 10 years old. My birthday is January 18. I will try hard to get my lessons and also try hard to find my twin. Will you give my sister a star for asking me to join. Please send me my book and pin soon.

Your friend,
Mavis Alma Peterson.

Dear Mavis Alma: Welcome to our Club—yes, I'll be glad to give Geraldine a star. We have a lesson today which I hope you and Geraldine will save and study carefully. I'll send your book and pin very soon. Write to us again.—Aunt Patience.

Liebethal, Kans.

January 20, 1932

Dear Aunt Patience:

I am dropping a few lines to let you know that I am still well. I want to tell you that I am waiting for my book and pin. I think that you forgot to send me my book. I asked Harold Herrman, my brother, to join the club. Do I get a star? I told you the last time that I got a doll that's one foot high and her name is Ruby, and I have two cats, their names are Emma and Kate. They have nice white fur. I put pink ribbons around their necks. Now they look so pretty. I don't know much news, so I'll have to close. It is getting late. Goodbye.

Your friend,
Martina Herrman.

Care Martin E. Herrman.

Dear Martina: Yes, indeed, you will have a star for asking Harold to join. And there must be some mistake about your book—one was sent to you sometime ago. I'd like to see the cats—yes, pink ribbons are especially becoming to white kittens, I think. Please write to me again soon—and let me know whether you have received your book and pin.—Aunt Patience.

WHAT SHALL WE EAT?

When the menu contains bread, potatoes, macaroni or other starchy foods, one may well think of the many attractive and appetizing desserts that can be made of fruits or vegetables rather than the usual rice, cornstarch pudding, or tapioca.

Now that apples are both cheap and plentiful, Miss Ruth McCammon of the department of food economics and nutrition, Kansas State college, suggests the following easily prepared desserts: Apples in Casserole. In an oiled baking dish, place a layer of sliced apples, then a layer of sugar, then a layer of white crumbs dotted with butter, until the dish is filled. Add spices to suit the taste and water to just cover the top layer and place in the oven to bake. Be sure the water added is cold, otherwise you will have a soft, doughy combination.

Piced apples, corrod, and boiled in a thin sirup make most attractive dishes of fruit. Many variations are possible in making such sauce. One may add the proverbial red hots, or other spice. She may suit the taste of some by making a pickle syrup, in which the apples are cooked. A little cake coloring added to the sirup will give the desired color if one does not care for the cinnamon flavor of the red hots.

Apples, peaches, and pears or other fruits left over in small quantities may be chopped and combined. Often a dot of jelly will give a finishing touch to such a dish. A pleasant combination is a half peach and a half pear in a pretty glass sauce dish.

Carrot pudding is delicious. It has so little carrot flavor that many prejudiced against carrots eat it with relish. To make it use:

1 c. ground carrots.
1 c. sugar, 1-4 c. butter
1 c. ground potato
1-3 c. flour
1 t. nutmeg and cinnamon
½ t. cloves
1 c. raisins
1 t. soda mixed with potatoes.

Steam three hours. Serve with pudding sauce.

A piece of radium weighing as much as a new penny costs \$280,000. The amount in the United States is equal in weight to about 25 pennies.

In pumping water to a tank through a long, small pipe, it will make no noticeable difference whether the tank is filled from the bottom or the top, because most of the work is done in overcoming friction of the pipe. If this friction could be eliminated, it would take exactly twice as much work to fill it from the top.

The rat is useful for scientific purposes because a week in the rat's life is equal to about a year in the life cycle of a human being.

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