

THE KANSAS UNION FARMER

Organization

Education

Co-operation

ing Out the Little End of the Horn Again This Year



SALINA, KANSAS, APRIL 1, 1926

MULES THAT PULLED

This Story Will Prove True of the Most of the Co-operative Enterprises. Read This Story, Then Ask Yourself Who is to Blame. If it is Not You Then Pray for More Mules That Will Not Pull in the Night

"The association," said a director tion members. Politics were played in the Owensboro district, "was com- to put men in well-paying positions in mitted to the policy of taking over the association, as well as to further the warehouses and then placins old the ambitions of men who had eyes on the tobacco men in responsible positions by the association's chief attor- of the farmers. Indeed, one seeker of ney. It was his theory that the prop-erties of these men should not be for an association position by one of taken away from them without such the directors, is quoted as saying, compensation in return. Whatever "That I want to get in good with might be the merit of that theory, the these farmers to further my camresult was that the old line men were in a dominant position during the association's organization period and the sociation's organization period and the where of the result was that the old line men were paign," for a certain country office.

Deliveries to further may be paign," for a certain country office.

Deliveries to the association slumpsociation's organization period and the paign, and the paign of the property of the groups of the property of the groups of the property of the property of the groups of the property of the prope viewpoint of the grower, the most vi-tally interested party in the whole was delivered to the association, of

houses, receiving stations and processing plants, upon which a value of ifestly was unable to meet the situaapproximately \$2,000,000 was placed, tion brought about by reduced rewere taken over within forty-six ceipts without materially increasing days. Later additional receiving, the handling costs. The dumping by prizing and storage plants were built or purchased until, according to a wagonload of association tobacco statement in the January, 1925, issue passed along the country roads in the of the Tobacco Planter, the total sum night on the way to the auction floors. obligated for these plants reached Buyers helped to move toward de-\$3,250,000, of which at that time 50 per cent had ben paid. (Since then additional payments have brought still cutside, as well as association tobactory and the control of the course o due down to approximately \$750,000.)

Thus it was upon a trembling foun-tobacco fields with slight variation

dation that the Dark Tobacco Grow- until it came to be a byword. ers' Co-operative Association began the sigantic task that confronted it. Whatever the ultimate result was to "I'd like to borrow a team of mules be, the association was intended to render a distinct service to the growers of tobacco, and, indeed, did ren-der yeomen service. First, it provided for the orderly marketing of the night tobacco crop; second, it brought about the standardization of the grading and handling of the different types of tobacco, and third, it raised and standtwo ways for the tobacco farmer to association, with the result that the sell his tobacco; one was to wait until outside prices were in many cases some buyer came to his farm and higher than those the pool was able made a trade for his individual crop. to realize on its low grade tobacco. and the other was for the farmer to in the late summer of 1925 the Nash-Mashington may serve to illustrate the unconcern shown by men, chosen how complaining because the railtistics as to the world demands for his product. The dealer had this information and was able to use it in

IBERTY

Most people do not want liberty, the unconcern shown by men, chosen by the people and pledged to protect agricultural interests. "A few days are threatened with liberty they dodge are th haul his tobacco to town and offer it ville Tennesseen, under the heading for sale at public auction. The buyer "After the Pool What?" printed the buying in the crop. The grower spent Pool to smash. Three years of effort nine months of the year or more in have revealed a lot of mistakes in the growing his crop, and when the time organization plan, but it has not decame to sell he sold it at a price that veloped a single fatal law. Left to accept that price or take his tobacco bers. But agitation has taken its toll home, and under his economic condition had no real choice but to sell it. These conditions the association set about to right, and did right in an !

exceedingly large measure. 57,000 Members Sign the association came up to the time of formal organization, in November, 1922, following an intensive summer campaign. The association began reand by July had handled 175,000,000 pounds of tobacco through its various

During-the first two years of its operations, and afterward, the association had realized, partly due to its own sense of responsibility and partly to the increasing complaints of its members, that the weight of high salto threaten its existence. In its defense, however the association pointed ting ready for operations in so short a time it was inevitable that the organization would be overmanned and even in its second year had begun a soat for a pinhooker's holiday." weeding-out and elimination process accompanied by sharp reductions of salaries in high prices. These moves did not, however, stem the rising tide of criticism from within the organization, accompanied by the bitter opposition of bankers and tradesmen in the tobacco centers such as Hopkinsville, Henderson and Owensboro, Ky., and Springfield, Tenn. This outside opposition was based largely on the fact that by scattering the tobacco delivto bring receiving points nearer to the growers, the association also had scattered the growers' bank deposits and merchandise expenditures over the principles of co-operative marketing little opposition could be found among

Two directors who later were removed took up the cudgel against the association. Agitation for release from eer who so mumbles his words that selling their products on a market enough to pay the interest on his that had undoubtedly been raised by mortgage, half what he owes for his the association, while those on the in- last year's upkeep and little or nothside were compelled to wait for part ing for the future. of their money until the tobacco had been sold. Greatly increased produc- Poolers generally are agreed that the tion of Dark tobacco of the various effort must come from the outside if types slowed down the association's a rebuilding move is to be successful sales and thus added to the discon- Mass meetings have been held and

proposition, was practically lost sight the 1924 crop only 90,000,000 pounds of." In any event, more than 100 ware- set up planned to handle all the tobac-

"John," said a bootlegging asso-ciation member to his loyal neighbor

do you any good; they won't pull at After the Pool What? But there are plenty of mules that would pull at night and they pulled

and pulled. Growers delivered their ardized the quality of these various best leaf tobacco to the auction floors, tyres. For years there had been only but turned their lugs and trash to the

formation and was able to use it in has been doing its best to bring the some one in a crowd of buyers on the itself the Pool could work its way out have helped themselves. auction floor offered him. He could with money in pocket for the mem-

and we'd better recognize it. "Something has to be done. If the original plan can be amended to satisfy the majority, that is what ought to be done. The association must continue if the Dark tobacco grower is Membership contracts numbering to make a living. Those outside the about 57,000 had been signed when association and the contract jumper they have only to face the facts to convince themselves. The prices they have received over loose-leaf floors ceiving tobacco on January 8, 1923, have been possible only because the would have obtained for the huge crops of medicine quality that were

produced in 1922 and 1923? effectiveness. Break the association aries was bearing down so heavily as and release the surplus stocks and tobacco will be a drug on the market, The Dark tobacco grower must save out that in the rush incidental to get- the association to save himself. He may choose between the alternative of orderly marketing at a fair price or playing the part of the sacrificial

> Question Soon Answered yielded to its members' growing demands to be permitted to sell outside and the fate that is in store for pro ducers of every other commodity under similar conditions was meted out to the growers of Dark tobacco-

The auction floors opened December eries over a wide territory, in order among the growers as auction floors. They bear the less dignified title of slaughter pens, and the Tennesseean's selves to the slaughter because there same wide territory, thus reducing is nowhere else to go. Today, in them in the large centers. With the countless cases, on all the auction countless cases, on all the auction floors, in all the "slaughter pens," tcbacco is bringing less at its full price the business men, but the selfish note than the growers in the association received last year for their advance payment. Tragedy stalks along the rows of baskets of tobacco on the auc-MULES THAT PULLED IN NIGHT tion floors, stalks beside the auctioncontracts grew among the growers. all the grower can understand is that Tobacco growers on the outside were his product is yielding him hardly

There is some hope for rebuilding. Growers and agitating leaders letters written to the association, and

advocating the principles of Self Farmers Union Member." IN THE NIGHT Help as fostered by the Farmers ask the United States Government to enemy's camp you are a slacker and class divided into two hostile camps set up and operate machinery for the you have violated your obligation that always and ever striving to gain the

farm just as the products that are order. Maybe there are some things political factions have been see-sawfarm just as the products that are order. Maybe there are some things consumed at home. That we produce that don't please you, well it is in at this old much gnawed bone unity a surplus can be traced to an act of the All Wise Creator. Our Governments to right any wrongs that may be being practiced. How are we may be being practiced. How are we have been in opposition to a tariff of any kind. As is well known the content of the content with the content of the content obtained at the expense of the Government and now find ourselves con-

of the products of our labor. Who is responsible for the disposing of the surplus products of the in-dividual? Is it the problem of the individual or is it the problem of the Government? The Government has with some mighty poor advise. If the poor advise that has been handed us by Uncle Sam has caused us to produce less than we would have produced had we acted on our own judgement then we should claim a bill for damages and we should demand that a law be passed reimbursing the farmer for losses sustained by him on account of the advise given him by

he Government. partment of Agriculture has been established for his special benefit.

Eradication of disease of plants and livestock for the special benefit of livestock for livestock fo

> or more? Because labor has organized and emanded the Adamson Law and has afforded them, the farmer now com-

The Railroads organized, then de-

heir investment. Banks have organized under Federal Law and now function in the interest principally of the banks that

ing agencies.

tion. When he is asked to dry his study. The great ethical and religweeping eyes and look into the possi- ious questions are taken care of. The bilities of co-operative marketing as decisions as to what is right and what may hee-haw at the statement. But a means of bringing his industry up is wrong are all reads made. The to the organization plane of indus- fashions relieve people from the retry, he shrinks within his individual sponsibility of making decisions about shell and with a voice choking with their clothes. In industry the boss high protection do for agriculture?" abuse he has been suffering at the tells them what to do. Workers' conassociation is in existence. If that association had not existed, what price try tells you that he cannot join the responsibility of financing and ad-

principle of self help because farmer wont stick and that the Gov-ernment ought to do something for Capitalistic business supplies the price level within a few cents of the wartime average. That's proof of its ernment ought to do something for

plus products thru his own organiza- do it. Let somebody else do it for tion? If he has no organization who has been holding him back and keeping him from forming an organizainstead of better.

If the farmer is looking for a soluion to his problem of marketing his surplus products why should he look to the Government for the solution. Does the Government market the surplus of the Steel Corporation, Stand-The auction floors opened December 1. But they are known no longer among the growers as auction floors. Woolen Mills, Armor and Company, to break away from the prevalent Locomotive Works or the surplus of approving opinions; and United States? Any interference in sponsibilities for the sake of making the marketing of the products of industry, by the Government, is held by industry to be un-American in irect conflict with the Constitution

f the United States. What a pity that Agriculture the siggest business of them, all is even onsidering the proposition of asking have to admit their incompetance in disposing of the creation of their own

ands and brains. -M. O. CLESSNER.

were branded excessive prices and of stroying their market." Admittedly writer so much that he has clipped it cotton. the days of high-salaried officials. the growers are "sick," but whether out and has suggested that it be re-

of Kansas should read this and give Why should we waste our time in it serious consideration, (Signed) A

Listen Mr. Farmer's Union man Union if after more than twenty when you fail to patronize your own arena of political campaigns, having years of effort we are now forced to firm and bootleg your stuff in the the effect to keep the agricultural purpose of disposing of the products of the farm.

The surplus products come from the

culture has experimented in various going to remedy this evil of bootleg- the eastern manufacturing enterprise ways for years past in finding ways to produce more products from the farm. We have as indivduals taken every advantage of this knowledge ways advantage of the Covery advanta

fronted with the problem of disposing stage, you wouldn't think of leaving that only under special conditions it for one that was more active, you does the tariff benefit agriculture, would lead it along until it could walk handed out some good advise along own institution of all kinds, support

FARMERS' ORGANIZATIONS AP-POINT JOINT PURCHASING

Co-operative purchasing was the subject considered at a meeting of representatives of the Missouri Farmers' Association, and the Farmers' Unions of Oklahoma, Kansas, Iowa, The Government has given the and Nebraska, held at Kansas City, farmer millions of acres of farm Mo., on January 9. Representatives lands to cultivate in his own way un- from a number of factories and mills nampered by Governmental supervis- were also present in an effort to esion. Billions of dollars have been expended in irrigation projects. A Depended in irrigation projects and Depended in irrigation projects are pended in irrigation projects.

Rural Credit Laws, guaranteed prices tucky were invited to join in the for wheat and an unlimited, unhamp- movement, and any other states that ered right to organize for self help wish to do so may take advantage of has been granted the American farm- the joint purchasing project. The comer by his Government. Should he ask mittee appointed consisted of representatives of the following organizations: Nebraska Farmers' Union State Exchange; Oklahoma Farmers taken advantage of the opportunity Union; Missouri Farmers' Associa-afforded them, the farmer now com-tion; Kansas Farmers' Union Jobbing plains because Labor is protected by Association; and Iowa Farmers' Unn Service Association.

cessful that there is not much liberty for anybody.

There is a natural human apathy those industries that have organized the put it on our coins, but permission of congress. Which seems carry over if a price at which the wheat sells is \$1 their self halp marketing or distributed in the provider of the pro

industry has abused him by organiza- vote. Pedagosues tell people what to the different classes of bequests for apted to this need than other grains Farmers Union and help apply the ministration, as a fatuous dream. The the workers do not want control of indus-

try and that it is about time for the dency is to turn to the State. State Government to do something for the socialism is the natural successor of capitalism, among people who do not Can the farmer explain who is pre- want liberty. Let the State do it. venting him from handling his sur- Let the politicians do it. Let George

me-and to me. And so more and more the people are directed, driven, told what to do, tion? I think that as long as the shoved, pulled, fed, paid, and sent farmer has his eye fixed on Congress home. The whistle blows, the clock question was answered, and its prediction fulfilled. The association was inspected waiting for Congress to legislate for strikes. Sit down, get up, open book, him that his condition will get worse take off hat—it is all thought out

> This method prevails because people prefer it.

To have a Co-operative Movemen requires that people shall want the liberty to think for themselves; that Henry Ford Factory, The Interna- method of doing business; that they tional Harvester Co., The Baldwin shall have the boldness to defy dis--J. P. W.

ociation mailed checks totalling \$1,- quantity as his surplus. keting problem because they would tion. Each of the members has sign-question concerning existence of an substitutes, which sell at a less price ton through the marketing channels

of the association.

According to a report issued by the duction is thus used at home. Is there the substitute. Politics Inside and Out
Politics Inside and Out
Politics Inside and outside the association played a large part in breaking down the morale of the association played a large part in breaking down the morale of the association played a large part in order to possess a surplus?

Out and nas suggested that it be re- According to a report issued by the printed in the paper, and while it is outskirts of London. "Fat, you be any surplus?

Carry Over Is In Excess
In other words, is it necessary to again be referred to. The elastic degrars," she would say, "eat—the marketed their cotton co-operatively ing down the morale of the association played a large part in order to possess a surplus?

In other words, is it necessary to again be referred to. The elastic degrars," she would say, "eat—the marketed their cotton co-operatively ing down the morale of the association played a large part in order to possess a surplus?

Ever since I have been old enough o take an interest in public matters this tariff bone has appeared in the similar question. Quit your meanness. ing around to find where or when he and these are so rare as to be quite

> the Wichitia Eagle of March 23, we find this question raised as a heading of this article. What Does It He says: "One tenet of the republican party he never could agree to, is more to that way of thinking than ever just now." For figures showing that more than half of the agricultural imports brought into this country last year were products comwith American farmers. Among the imports were "animals, meats, eggs, milk, and their products, grains, feeds, vegetables, syrups and

aid of a protective tariff. Neither for a 5 per cent gift from the government. Most notable are two industries that have circled the globe with their product and are not protected by any kind of a tariff. These are the fore the agricultural committee i

it, anything, save the making of mil-

profiting by the tariff, take their chances. will manage to get along without it. have any, our better judgment toward

ers? Lets go. FRANK A. CHAPIN, Winfield, Kansas.

When the Oklahoma Cotton Grow- the excess above family needs for sale. harked back to the buying of ware- outside growers have waxed indignant from a certain county 400,000. The total receipts for the tity of wheat decides to use the quanhouses and other equipment at what at the action of the association in "de- in this State, and it appealed to the year 1924-25 were 1,076,100 bales of tity ordinarily exported for hog and

WHY IS A TARIFF?

And that is all there is to it. Quit doing it, just because you had a child that hadn't reached the walking stage, you wouldn't think of leaving that early under special conditions

would lead it along until it could want and then encourage it to outrun the and then encourage it to outrun the other guy. Now do as well by your other guy. Now do as well by your own institution of all kinds, support the farm relief question, this tariff be invited to set off fireworks and bobs up, and for the life of us we bobs up, and for the life of us we light bonfires in honor of the day light bonfires in honor of the day accepable to the party in power, this new board will squawk again. The Quoting from a write-up by one A. L. Sponsler of Hutchinson, Kansas, in

> honey. We don't have far to go to find an occupation that has forced its way into every civilized country of the world, and has never asked for the automobile and oil businesses. It seems the high of injustice for the ago. What is this substitute? So far as government to shovel out the cash by the hundred million for things wholly while industry must be pushed from ture." It will provide for some loans the door empty handed. A few items offered by Mr. Fletcher P. C. State of the conception by the provided from the conception of the conce offered by Mr. Fletcher B. Swank be-fore the agricultural committee in will be nothing more.

mense army and navy appropriations as a surplus existed. A surplus exwere recommended amounting to more lists only, according to this the cry, or profits? than six hundred million dollars while when there is more produced than can ple to want to avoid responsibility. the farmers are waiting for just a privilege to do their own business by mostly. We put it on our coins but permission of correct Which we have coins but permission of correct Which we have consumed in any form. There must be, then a physical carry over in expension of correct Which we have consumed in any form. their self help marketing or distributing agencies. The first of the self help marketing or distributing agencies. The first of the self help marketing or distributing agencies. these last items have nothing to do with the tariff question but they show Wheat is ordinarily produced for

> Mr. Sponsler asks another pertinent mands a higher price than when used question, or request: "Somebody in as feed for livestock. This being the these parts wants to know just ex- case, all production of wheat antici actly what, in plain terms, so any pates a demand for its highest use, man can understand them, does this or for human consumption It will be After looking at the real merits of there is so much produced that it a tariff of any kind we fail to see in lionaire manufacturers. So it should ply in excess of the demand for food be written Tear off, instead of tariff. Give us free trade and let the millionaire factory owners, and those

If a business can't stand on its own merits, let it go down. The world less pound for pound as a feed than Now Mr. Farmer let us all pool our nfluence, our votes, our cash, if we furthering our own calling, laying mit its competition with other grains aside the petty partizan affiliations for livestock feed. It will not be use which have so long kept us arrayed of the wheat which otherwise falls against each other just because some political sharpers have urged us to vote for our candidate regardless of his qualification, honesty, or motives. Why not a congress of dirt farm-

WHAT CONSTITUTES AN AGRI-CULTURAL SURPLUS By P. E. McNall, Agricultural Ecoomics Staff, University of Wiscon-

above finds it to his advantage to use doubled or even trebled. "READ THIS AGAIN"

"The following article was taken 000, and did a total business of \$8,
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"The following article was taken 000, and did a total business of \$8,
"The follow cattle feed. The whole of the pro- buy butter, as butter is as cheap as ber of her local co-operative society,

In other words, is it necessary to again be referred to. The elastic de-lgars," she would say, "eat—the more

FOR FAKE FARM RELIEF Regardless of How Many Bills the Farmers and Farm Organiza-tions Bring in, There Will Always be Something "Just as Good" to Take its Place. Looks Like the Farmer is Com-

The decoy duck is to appear in That is bear enough at first place. Washington. A decoy duck, you will But examine the make-up of the board

BE ON THE LOOKOUT

It will be called upon to create a lington that doesn't suit the political state of the control of the control of the control form the control of the contro federal farm board and deal with the view it and declare, "Agriculture says surplus problem. That makes it sound no." Onwhich a good share of the a good deal like the Dickinson bill. to agriculture. There will be long ar- farm organizations at Washington ticles praising it in the papers that have been a great trouble to politic-

lief bill anything kinder than a kick frequently insisted that they had a in the ribs. Those who question its better notion of what the farmers wants. Some of you claimed you new plan, this will all be changed. wanted a farm board to deal with exports. Well, here it is. What are to opponents of real farm legislation you crabbing about now?"

This hullabaloo has already started ih Iowa. We have in this state a farm paper that is the organ for the opposition to the export plan. This paper has intimated that the gentlemen who helped the farmer profit so enormously during the war, through the operations of the Food Administration, would have something nice for him if he would be good and ask

politely for it. "It" may be the decoy duck. Other organized cheering is heard from points east. Readers may recall that our Washington correspondent prophesied this development some weeks

we can tell now, it will provide for a farm board "to speak for agricul-

ized weeps bitter tears of regret that with candidates and tell them how to the disparity between the treatment of human consumption. It is better adused for livestock feed only when can not all be used for human food. As the price falls because of a sup-

> for this particular food product, there will be a tendency to use more of the wheat for hog or cattle feed. When Wheat Is Fed Why will it be used for feed at this time and not before? It is worth are other grains which are produced When there is no more wheat produced than is needed for human consumption, the price is too high to perso low that it is more profitable to feed wheat than it is to feed some of

the other available grains which are ordinarily used for feed and are better feeds. The reduced price which state wheat grower's associations of is necessary to cause the wheat to Oklahoma, Kansas. Texas, Nebraska, be used as a feed in preference to and Colorado were adopted at a meetother grains results in the use of the ing of accredited delegates at wheat which otherwise would appear ita, Kansas, according to John Manas an unusual quantity at the close of ley, secretary of the Oklahoma body. the year. This condition may also in- The plans will be submitted to the didicate a surplus. Is an agricultural surplus created ratification.

when the quantity produced is so A surplus of farm products is usu- profitable? Is there such a thing as all wheat of the five states will move ally spoken of as production in excess an economic surplus as well as a phyof ordinary amount required for consical surplus? Every second or third what is known as the hard winter year the crop of potatoes in the wheat belt. Ten men, two from each omed to produce only enough wheat United States is so large that it will of the five states, will control the for his family needs finds at harvest not move at a price which will return destinies of the giant organization. that he has not only enough to sup- to the producer of his costs. Is this FARMERS RECEIVE MILLION ply the family with the usual quantity, but also has some to sell he is properly called an agricultural surtity, but also has some to sell he is plus? If the crop is short and prices is estimated. The farmers' marketable are high because of the more or less likely to think of the marketable are high because of the more or less are high because of the more inelastic demand-there is no doubt Southwest Wheat Growers Associa-Likewise with a state or nation, if that no surplus exists. It is possible Uncle Sam. to market their surplus 200,195.09, to its members, as a reproducts thru a Government Corporation when industry would consider cotton pool. More than 50,000 farming required to meet usual demands, the for which there is quite an elastic cotton pool. such a course as being evidence that ers are marketing their cotton through excess is usually spoken of as the demand—a veritable demand. When this co-operative marketing organiza- surplus. There is ordinarily no prices are high little will be used, and ed a seven year marketing contract, agricultural surplus in this instance. will be used, and replace the high madian Wheat Producers Ltd., of Winnesday the agrees to market his cotton the surplus. It may be called a physical surplus. priced commodity. If prices drop nipeg, this year controlling 250,000,-Suppose the farmer refewred to sufficiently the quantity used may be 000 bushels, declared this is the be-

This is somewhat the case of but-

Dollar Wheat May Cost More

remember, looks like the real thing and you will find something worse ut isn't good for anything except to The board, it seems, will be appointed fool victims. About now some strat- by the president. It will not be se-egist will be putting a final touch on lected from men nominated by farmhe wings and getting ready to shove ers. And it will be expected to "repit out into the open. And as it sails resent agriculture. As a practical out, the hired chorus will shout:

matter, that means that when the "There goes the genuine farm re- Grange brings a proposition to Washurban press will repeat, "Organized

have never given a genuine farm re- ians again and again. They have too merits will be met with the rejoinder: wanted and what agriculture needed "The farmer never knows what he than did the politicians. Under the Just how valuable this board will be

can be shown by the hard time the boys have had to prove that the farmers were split on the Dickinson bill.

By using in strategic places a
farm leader with political ambitions, an attorney, a big business man connected with a farm marketing concern, the opposition has convinced some folks that farmers are divided on the export plan. With a whole board to run as they pleased, they could delude the urban majority for-ever as to real farm sentiment.

It remains to be seen how well farmers will respond to the lure of this fake farm relief bill. We suggest that they remember that the decoy may be a handsome creature, but his sole purpose is to pull suckers in. Farmers have been sucked in before; some of them are carrying birdshot as reminders. Perhaps this time they won't be so easy to fool.—Wallace Farmer.

The average wheat producing farm er finds that it costs him \$1:20 a bushel to produce his wheat The the price is less than cost? If there were no surplus he, as an average wheat grower, should at least get his

costs out of the price. Year's Influence Price Tends The quantity of wheat coming to narket doubtlessly influences prices. A larger yield per acre, which is one important conditioning factor to increased costs per bushel. The additional quantity of wheat entering the markets because of the better crop year may result in prices dropping

much more than do costs. Prices over a series of years should condition or regulate costs so that over a long period of time prices should be such as to make production

profitable. An economic surplus is in evidence when this normal relationship of cost to prices is temporarily destroyed, and because of the discontinuation of this normal relationship the average cost farmer loses .- South Dakota Union Farmer.

TO MERGE INTO ONE ENID, Okla., March 25-(Special). Tentative plans for the merger of the rectors of the various states for final

Plans call for the establishment of great as to cause the crop to be un- a church sales agency through which Approximately 20,000,000 bushels of the 1926 crop will be handled, it

> Headquarters for the main office have not been selected. Branch offices will be located at most advantageous places, the plans specify. C. H. Burnell, president of the Ca-

ginning of international co-operation among the wheat producers. PROFIT BY EATING

Sir Harry Lauder, the inimitable ter drops in price to 30 or 35 cents Scotch humorist, was born a co-oper-those who bought oleomargarine now ator. His mother was a loyal memhe told patients recently at the Co operative Convalescent House on the

The Kansas Union Farmer

Published Every Thursday at Salina, Kansas, by THE KANSAS BRANCH OF THE FARMERS EDUCATIONAL & CO-OPERATIVE UNION 119 South Seventh Street

Entered as Second-Class Matter August 24, 1912 at Salina, Kansas. Under Act of March 3, 1872. Acceptance for Mailing at Special Rate of Post age Provided for in Section 1103. Act of October 3, 1917. Authorized July 30, 1918.

JOHN TROMBLE _____Editor and Manager

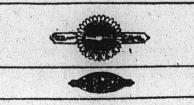
W. C. LANSDON _____Associate Editor

Subscription Price, per Year____ Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a

Change of Address-When change of address is ordered, give old as well as new address, and

All copy, with the exception of notices and in ings can be handled up until noon Saturday on the week preceding publication date.

Communications and Questions-Communica tions are solicited from practical farmers, members of the F. E. & C. U. of A., are at liberty to ask questions on any phase of farm work Answers will be either published or mailed.



THURSDAY, APRIL 1, 1926

ARMOUR'S TOUGH LUCK

Every once in a while some struggling coror the United States Steel Corporation lets out a howl about the extreme difficulty that it has in making both ends meet. Such wails are well calculated to move the hardest heart to sympathy. The latest bad news of this sort is contained in the annual report of Armour and Company that gives the result of the business operations of that unfortunate friend of the farmer for the year 1925.

The following is a newspaper condensation of the report that was made public last week. It will be very instructive reading for Kansas farmers who still owe half or more of their taxes for the same year and have no idea where they are going to get the money to save their property from being sold by the sheriff. This is what the biggest of all packing companies did for itself and the world last year:

"Total sales of Armour & Co. for 1925 exceeded \$900,000,000, an increase of about \$100,000,000 over the previous year, the annual report showed today, but despite the improvement in business net earnings were less than in 1924. This was attributed by F. Edson White, president, to unfavorable conditions surrounding the company's South American business and also to the fact that by reason of a heavy decline in the market prices of the company's products in the last quarter of 1925, sales had to be made at greatly reduced margin of profit.

"Profits for the year ended January 2, 1926, amounted to \$14,451,809 after deductions for interest and fixed charges. After payment of \$9,247,890 in dividends on the preferred stock earnings available for the \$100,000,000 combined class "A" and "B" common stock were \$5,203,839, or 5.2 per cent. Dividends amounting to \$5,000,000 were paid on the \$25 par value class "A" common, including the 50 cent quarterly payment January 2, 1926, leaving a balance of 203,829 to be carried to surplus.

"Working capital was increased by \$7,285,-000. Funded debt and preferred stock were reduced \$1,827,000 by operation of sinking funds, while inventory at the close of the year was smaller than in several years.

"A survey of present live stock statistics. as well as consideration of general industrial conditions," the report says, "indicates that business during the present year will be maintained at large volume."

Like a good many other such stories this report leaves out many things that the public would like to know. Perhaps they are all in the complete statement made to the stockholders but as only a very small number of the customers of this paper own any Armour stock although most of them have contributed to the prosperity and income of the concern it is quite likely that we shall never know the real inside stuff. For one thing it is a little hard for a mere contributor to corporation profits to understand how it happened that the company increased its gross business more than a \$100,000,000 over the volume done in the preceding year and yet suffered a decline in net profits. That is no way for an efficiency expert like F. Edson White to run the business of the people who have placed him in a position of so much responsibility and opportunity.

Those of us who know just a little about corporation bookkeeping wonder if there were not unusually large additions to reserves for depreciation. That is a favorite method for covering up profits and does not advertise itself except to those on the inside. Also a lot of inquisitive farmers would like to know just how much of the capital and surplus of Armours was paid in and risked in the business by the owners of the stock and how much is re-invested surplus accumulated from year to year. Of course it is a good business policy to let surplus "ride" in the business but we would like to know how much there is of that item.

To the farmers who contribute to the income without ever sharing in the earnings of Armour's it is right good news to learn that Mr. White and his associates believe that industrial conditions "indicate that business during the present year will be maintained in large volume." This will emcourage the boys in the country to keep on raising hogs for the benefit of the packers.

ONE MORE DEBATING QUESTION . It is all right to do a lot of reading but the

man who never talks about the things he learns from books, magazines and newspapers is almost certain to find his mind stored with a lot of facts that are either not so at all or do not mean anything like he thinks they do. Knowledge, no matter how acquired, is quite useless unless it is applied. It cannot be applied without some test

The whole country has been stirred up not a little over the suggestion of certain farmers, near farmers and farmers friends of the bounding west that agriculture should share equally in opportunity with other important industries. Opposition to that proposition takes many forms. There are many who do not believe that farmers deserve to do any better than is possible in existing circumstances. That bunch pays a lot for farm products and having no knowledge of the processes of distribution takes it for granted that the farmers are getting the benefit of the high retail prices of cluding advertising, should be in seven days be- farm products. Probably they will never know fore the date of publication. Notices of meet- that agriculture always sells at wholesale and buys at retail.

Then there are those who are fearful lest the farmer minds of the west cook up some sort of price fixing scheme and by sheer force of noise and numbers bull doze it through congress. There are no good reasons for this particular bugaboo. There are not enough farmers in the country to coerce congress into an act of legislation that would increase the cost of living to three-fourths of voters and thereby make trouble for statesmen in about four-fifths of the congressional districts and states.

In the last analysis farmers need and should for the products that are now selling far below the expense of production. There are still a good many farmers who do not realize that better it out every year. A recent Bulletin of the Deprices is what they need and what they must have partment of Agriculture gives the following inporation like the International Harvester Company if agriculture is to be restored to solvency. Suppose as wind up of the years discussion at your Locals you debate this simple question:

> Resolved, that the farm price of agricultural products should be increased 100 per cent.

Many farmers, perhaps a majority, believe that they should receive double the present prices for their stuff. Let us find out if this is really true and if it is a fact whether the balance of the country can afford to pay twice as much as at present for what they eat. But of course doubling the farm price would not double the consumers cost. It should only increase retail prices a little f any more than ten per cent. That sounds foolish as a mathematical proposition but is the truth and can be proved if the evidence is properly as-

SCHOOLS AND MORALS

The school teachers of this state and of the whole country are a well organized and exceedngly busy group. Their activities include many things other than instruction of the young, Teachng and especially supervision of teaching or what might be called leadership in the profession are among the least important matters that are being dered by our various pedagogical organiz tions. The teacher is now considerable of a poltician.

That there is something rotten with the bus iness of education is pretty generally admitted even by school teachers. Just how a change for the better can be effected is another matter. To this writer it is perfectly plain that the teachers themselves are not trying to find out what is wrong with their work and its results but are devoting all the power of their great organizations to the business of finding out what is wrong with the patrons of the schools, the laws for the support of education, and the purposes of instruction. This may be all right but no group of workers is very likely to improve its technique and results by finding fault with other folks.

Just now a lot of pedagogical energy is being wasted in what should be a vain and useless attempt to have a department of education with a cabinet minister at its head established by congress. The Washington Post has observed some of these things and in a recent editorial it said:

"Just why the Congress should consider it necessary to create a department of education with a secretary at its head and a seat in the cabinet is a problem in psychology as yet unsolved. The present move for the creation of a department of education is the natural outgrowth of the bureaucratic fungus which in recent years has spread like a "horsetongue on a rotten leg," and is excellent fertilizing material for the cultivation of an

aristocracy of officialism. "What the country needs is a change in the courses prescribed for the scholars in schools who must earn their own living in places where the white collar will not be an essential adjunct to "the job." It is that direction that Merritt Hale of western New York, who has spent half his life in school work throws out a suggestion in a lettter to The Post, which is worthy of consideration. Mr. Hale says that in the State of New York he has found that during three school years, with a total expenditure of more than \$600,-000,000 over 50,000 boys and girls under 21 years of age were committed to prisons, jails, reformatories and other penal and charitable institutions. Mr. Hale believes that the greater number of these young people who found their way into correctional institutions might have been transformed into useful and industrious citizens if they had been given the right sort of educational training. His investigations lead him to the conclusion that the educational system is at fault in that too much stress is laid upon academic training and too little attention paid to vocational education. He suggests that the system should be readjusted so as to include training in some useful trade or business for all students who do not contemplate entering colleges or universities, of which latter there are only about 5

per cent in the school population of his State. "Giving the boy or girl the opportunity to learn some trade or business, he thinks, will

open opportunities which will be seized, and the child so educated will soon realize that his equipment is his working capital. Such trainers will take a different view of life. will have higher ambitions, and will naturally become useful and respected citizens."

"The loafer is the potential criminal. The boy with a trade seldom finds himself facing the judge in the police court. Mr. Hale's suggestions are worth a score of proposals to add to the number of seats around the cabmet table."

In addition to throwing the editors out on papers interested in the voting printed their necks there are at least two other ways to a ballot in each of its daily issues. make this paper valuable and useful to the membership. One is to read all of it every week. The other is to use its classified advertising columns lowed to vote as early and as often open spinners are able to buy twice for the good Union purpose of bringing the pro- as ballots could be secured. ducer and the consumer closer together. Every prevent an enthusiaistic wet from and tobacco farmers to make a lot of member of our organization should give at least casting at least a hundred votes every the easiest money that ever came one of these suggestions a fair trial.

GROWTH OF CO-OPERATION

No matter what temporary poultices and pal liatives may be applied to the body of agricul- election all their own and needless to ture in the hope of relieving the ills from which it suffers it is certain that permanent relief will majority in favor of modifying the never come except through self help. Farmers organizations like the Union and the Grange must million ballots are cast in the straw educate the people into a better knowledge of the voting it is not at all likely that even problems of rural life and into more skill and such a one sided result as now seems problems of rural life and into more skill and certain is at all likely to influence will be no considerable shrinkage ir courage in handling such problems and especially very many senators and representative revenues for the current year or in marketing their products.

Most of us have some knowledge of co-operation but even yet there are few farmers who have abandoned the old individualistic philosophy crops such as we love and make in have just one thing, that is a much higher price of absolute independence. Many co-operators are the west but there is no question that such only in public. They do not really practice men of a high type are produced up what they preach. But more and more are trying formation concerning agricultural co-operation in the United States:

"Farmers' co-operative business associations numbering 8,256 had reported to the United States Department of Agriculture, at the close of 1925, a total membership of 2,386,-061. This membership was distributed among the several commodity groups approximately as follows: Associations marketing grain, 490,-000; dairy products, 374,000; live stock, \$330;-000; cotton, 300,000; tobacco, 300,000; fruits and vegetables, 125,000; wool, 47,000; poultry, and poultry products, 31,000; nuts, 19,000; forage crops, 3,000; associations engaged in retailing activties, 100,000; miscellaneous selling, 135,000; miscellaneous buying, 125,000.

"The average number of members for the 8,256 organizations reporting was 289, compared with 122, the average number for 5,424 associations in 1915. The increase in the average membership is largely due to the development during the past few years of the large-scale, centralized-type of organization.

"The 2,386,000 members are distributed through the nine groups of states approximately as follows: West North Central States, 700,000; East North Central, 500,000; East South Central, 290,000; South Atlantic, 270,-000: West South Central, 230,000: Middle Atlantic, 150,000; Pacific, 105,000; New England, 68,000; Mountain, 67,000.

"Kentucky associations reported a larger total membership than the organizations of any other state. However, many of the members of the two large, centralized, tobaccomarketing associations having headquarters Kentucky are residents of neighboring states. The leading states, from a membership standpoint, and the number of members credited to the associations reporting from each, are: Kentucky, 194,979; Iowa, 157,885; Missouri, 155,060; North Carolina, 138,694; Minnesota, 127,418; Illinois, 119,803; Ohio, 109,953; Michigan, 100,849; Wisconsin, 98,394; New York, 93,380; Kansas, 78,930; I ndiana, 73,647; Nebraska, 69,068; California, 67,031.

"As there are approximately 12,000 active farmers' co-operative associations in United States, the total membership for these is undoubtedly much larger than for the 8.256 associations which have reported. A conservative estimate of the total membership as of January 1, 1926, is 8,700,000. The number of farmers participating in co-operative erterprises is less than the number of members, as some farmers belong to more than one organization. The above figures do not include the membership of central-market sales agencies."

Now it is true that this sort of information good reading. It also sounds fine when it is spread around by speakers who are promoting cooperative marketing. The really interesting question about it all is whether the farmers themselves are in dead earnest. Will they stick to co-operation through failure as well as success? Will could be doubled in productivity there their loyalty to their own interests and their own business be strong enough to hold out against evil as well as good reports. Will co-operation quired to supply the same amount of for the service of agriculture become a fixed, national policy in the United States as it already has n many other countries? Or has the movement already reached its peak with decline and failure in sight?

Have you asked the Department of Agricul- Prospects for hhe ure at Washington, the Kansas State Agricultural Society, or the Kansas State Agricultural will cost so much that anything like College for any service during the past twelve fair profits will be possible only to nonths? If you have not it would be just as those operators who have help enough well to withhold violent criticism until you give one or all these agencies a fair test as to their use-fold and burdensome jobs. Farm lafulness.

same amounts remitted in December. Now is a mighty good time to settle with the secretary for farm commodities. The poverty of the The old fashioned man who believes your 1926 obligations to the organization.

The name of your Local, decorated with four stars, should be in the Directory on the fourth |

COMMENT ON WORLD'S NEWS FOR WEEK

Straw Voting on Beer

Was a popular pastime of a con-derable body of our free citizenry for several weeks. Some 400 newspapers undertook to secure a cross modification of the Volstead Act. The voting rules were rather loosely constructed but withal were of such a nature that a wet majority was assured from the start. Each of the

day that the contest lasted. But there their way is to reduce their acreage was no contest. The drys, through their representatives, certain officers
of the National Anti-Saloon League,
decided that they would take no part
in the voting and as a result the
friends of beer and wine have had an say have rolled up a very imposing

Even though as many as twenty

The hills of Vermont and New Hampshire may not be very good for there among the mountains.

Unofficial Voting Is Undependable

As an incex to what the folks will do when they finally get a chance to cast a ballot at a regular election. A straw election held in Ohio just beore the official referendum carried that state for the wets by a tremendous majority but when the sovereign squats went to the real ballot boxes they decided by a majority of nearly 200,000 that they would plod along or awhile longer without insisting n beer and wine.

There are many reasons why traw vote means nothing. In the irst place only a small number and rirtually hand picked number of citzens take part. In the second place is now pretty well understood that on a question like prohibition there are an immense number of folks who alk against it and vote against it on he newspaper ballots, but vote the other way when they come to register heir real wishes at the polls. In a real pinch prohibition has a lot of supporters who may like to drink and who may hope to see the law repealed, but are unwilling to share in the reponsibility of destroying a regulation that means so much to the present

and all future generation.

The thirsty may as well maintain oundaries of the United States.

The only absolutely infallible harpinger of spring, is the Sunday afternoon vacant lot base ball game, and Of American Reservations he boys were at it all over the country last Sunday. Therefore this column violates its rule against forecasts, and announces that spring is right at hand.

Automobile

Manufacturing and Selling is by far the biggest busiiness in this country next to farming. Last year the people of the United States spent \$14,000,000,000 for cars, trucks, gasoline, tractors, upkeep, taxes, fines and other expenses con nected with operating the naerly 20,-000,000 motor driven vehicles that are operated in this country. Power, almost beyond calculation is thus used

eople. It is said that an automobile is a very costly piece of home furnishing and that many people own cars who ent membership of the Council. hould restrict their operation of wheeled vehicles to baby wagons and awn mowers. Be that as it may the cheap car has enabled many millions f people to get out-of-doors, to take long and short trips, to see the country and to have a mighty good time all of which would have been impossible had we never given up horse-

drawn vehicles. When all the costs are counted and measured against the benefits and services enjoyed a good, moderate priced automobile is much cheaper than a span of driving horses, or even of a single dobbin harnessed to a one are not enough of them in America to produce half enough fed for one tenth of the horses that would be repower that we are generating with gas engines.

The air was once free but in these days of the radio it cannot be used without the permission of Herbert Hoover.

Coming crops year are none too bright. In the first place farm labor bor is not likely ever to be very much

supporting. They are making more bread grains in Europe than ever before and even when the folks over there are forced to buy they patronize countries where production is so side.

cheap that there is no real competi-tion with the United States:

Also all the signs point to a year of over production. There is far too long time bonds for public improvemuch winter wheat in fair condiments may do to the generations that section of American sentiment on has an acreage big enough to wreck world prices if the present prospects are realized at harvest. Tobacco is in the same situation. There is enough Burley now in storage to satisfy all demands for several years but reports from Kentucky and other states indicate that an increased area

will be given to the crop this year. s ballots could be secured. as much as in any year since the war.

There was nothing in the rules to The best way for the wheat, cotton, at least two-thirds. That would mean low crop costs in labor and money and high prices for the small amount

> Texas is producing an increasing number of long haired goats. One company sold enough white mohair last year to supply Santa Claus with whiskers for ten generations.

Already made indicate that there account of the reduction in rates. I all that prosperity that we hear so much about is true incomes for last year must have been enough larger than ever before to take up all the slack caused by the decrease in rates. The treasury now concedes that the total reduction will not exceed \$313, 000,000 and that there will be no deficit if congress will just exercise a little restraint in making appropria-

Every once in a while we hear a ing increased by reducing tax rates. Come to think of it that is a very sorry reflection on the honor of many axpayers for it seems to involve the theory that a man will make a correct return when his tax rate is low but will lie and cover up his income, when the rate is high. It was on that heory that Kansas classified intangibles for a very low rate of property taxation but it failed with us. The mer who made dishonest returns when the rates were high acquired a habit which they seem unable to break.

But if the principle that reduction of rates produces increased revenues from taxation the government should have no difficulty in accumulating a surplus sufficient to pay off the national debt in a very few years. All for the Tags." These letters call atthat is necessary is to reduce rates enough and the income will be in pany paid more for automobile license creased so fast that congress will not tags this year than any one else in be able to spend it for public build- Marshall County and assert that the ings, river improvements and more farmer really pays for the tags. and better babies.

and all future generation.

The thirsty may as well maintain their connections with the bootlegging, business. Liquor will never again be sold for beverage purposes within the boundaries of the United States.

Peter Norbeck, the progressive remainder the publican senator who has represented Marshall County. The use of these trucks helps to reduce Swift & Company's cost of doing business and enables Swift & Company to pay a boundaries of the United States. that state.

Explanations

World Court will not be made by any ket for their poultry. eggs, and cream representative of this country. The and in paying them going market president takes the position that our prices in cash for these products. It complished a master, it is not likely cow." In both cases it is the con-Court of Justice would get very much really pays for them. If, however, tives of the United States.

be going through quite a crisis just remember that the money paid by at this time. Germany is excluded Swift & Company for produce befrom a seat on the permanent council. Brazil announces that she must have many Marshall County farmers. Swift for the service and pleasure of the a place in the inner circle. Spain is & Company, therefore, may be said equally insistent that she is entitled to help pay for the license tags of to share equally with the great pow- those of its patrons who own automo-

ent membership of the Council.

The whole trouble with both the Assembly and the Council of the ing of fundamental human wants. The League is that all the representatives to each body are taken from the same old class of birds that have been trained in secret diplomacy and all the subterfuges and lies that go with that system. The way to make the League a success is to fill the seats with members that know nothing about the diplomatic game.

No matter what the straw votes show about prohibition they settle nothing. The people will have a real chance to express themselves in this matter this fall in the primary elec-Wisconsin.

Installment

Purchasing Continues forecast the business future. We still grain, and more farmers are joining owe something like \$4,000,000,000 for daily." automobiles, diamond rings, over the final settlement on the 1924 stuffed furniture, fur coats and var-crop of wheat was \$1.66, while the there will be nothing left for new readily agree that the Canadian Pool purchases which would be an awful is a strong influencing factor on the time when prosperity is so manifest. So we are being encouraged to meet our payments on last year's bills and buy all we hanker for against next year's income.

It is a very attractive system and Dues paid early in the year are worth quite good deal more to the organization than the good deal more to the organization than the amounts remitted in December. Now is a will work all right as long as we are European nations has forced many of in short accounts and long friendships them to become much more nearly self is a little lonesome right now but it

It is about time to stop and consider what installment purchases of current necessities and the issues of long time bonds for public improvetion in the country. Kansas alone are to follow. Pay day may be postponed but it cannot be abolished

The states will be authorized to impose a tax on National banks if legislation now half through congress is enacted before close of the session. But what good will that do in states that still stick to the old system of raising all the revenues by collecting

taxes on tangible property?

Commodity for co-operative mar-keting. It has the whole world for its market. It may be stored for years without loss of value. It is security for loans that enable it to be carried by the growers until prices are right. It sells itself. But in spite of all these advantages the tobacco growers of Virginia and the Carolinas are not at all likely to re-constitute their big marketing association. The following sad story was recently crinted in an eastern newspaper:

"The ninety-day campaign for signing farmers in the South Carolina tobacco belt by the Tobacco Growers' Co-operative Association has failed, and the effort was virt: lly abandoned at a meeting here. Whether there will be a revival of interest and renewed effort, or whether the associtaion will modify its plans so as to continue operation with a smaller sign-up than the original contracts called for, has not been determined.

The campaign resulted in only 28.2 per cent of the total production of the South Carolina belt being signed. Contracts call for a 6 per cent sign-up, and are not effective unless this percentage is

obtained. About 150 farmers : "anded the meeting here at which announcement of the failur was made. All suggestions for another campaign were abandoned as fruitless. The contract presented was for five years, supplanting the one that expired with the last

WIFT & CO. REPLIES TO MR.

Editor, Salina Kansas Farmer,

Salina, Kansas.

Dear Sir: There appeared in the March 4 1ssue of "The Farmer" two letters published under the caption "Who Pays tention to the fact that Switf & Com-

Auto trucks are used by Swift & Company in order to render more Peter Norbeck, the progressive re- economical service to the farmers in cream than might otherwise be possible.

Swift & Company performs a useful service to farmers in Marshall Conditioning our entrance into the County by finding a nation-wide marresolutions of accession speak for is entitled to returns commensurate themselves. If the League of Nations, with its service. The question, "Who cannot understand the plain English pays for the license tags" is no more of which Senator Swanson is so ac- fair than "Who pays for the "rmer's that the judges of the international sumer of meat and dairy products who cut of association with representa-tives of the United States. The League of Nations appears to poultry, egos, and cream, one must comes a portion of the income of

biles. The important consideration is that we are all co-operating in the supplymore economically our services can be performed, the greater service we render to society. As good milking equipment serves the farmer, so do automobile trucks enable Swift & Company to perform its service more efficiently and economically.

WHEAT POOL HANDLES 200,000 000 BUSHELS OF WHEAT

"Last year the Canadian Co-operative Wheat Pool handled over 200,-000,000 bushels of wheat from the three western provinces and 25,000,-000 bushels of coarse grain," accordtions of Pennsylvania, Illinois and ing to C. H. Burnell, secretary of the Canadian Pool, "While it too early to say anything about this year's crop indications point to another big year for the association. To attract considerable attention The membership includes 125,000 farfrom the wise men who are trying to mers, representing 18,000,000 acres of

ious other luxuries and necessities growers have received an advance of that we bought last year and had \$1.20 per bushel on the 1925 crop with charged against this year's income. If two more payments yet to come Men we pay for the stuff we already have prominent in the grain trade circles thing to happen to trade just at the price of wheat. By orderly marketing, the World demand was fed systematically. No surplus piled up and prices therefore remained higher. The Commercial Review, a grain trade paper, recently stated: "It is felt that there is little prospect of a material decline in values with the greater part

> Pool. This is an unusual occurrence, because of the nearness of Argentine

to Brazil.

The Country woman

WEEKLY HINT FOR THE HOUSEWIFE

A Modern Kitchen Saves Many Steps Compare the modern kitchen with the old fashioned kitchen. The latter is used for food preparation and service, passage way from the back to the front of the house, washroom, hanging wraps, separating the milk, laundry work and farm repair shop.

The modern kitchen is used for food preparation and serving only and is planned to save the housewife many steps. Here are step savers of the modern kitchen, suggested by Susan Z. Wilder, extension specialist in home economics at South Dakota State Col-

Running water and sewage system. Good standard equipment, grouped in work centers.

Small utensils and food supplies that are used daily grouped at the respective work centers. Useless equipment destroyed.

Equipment kept in repair. A piece of worthwhile equipment added each year.

Work centers arranged in order of sequence of operation-Height of working surfaces suited to the worker depending on whether, she plans to sit or stand at work.

Work centers well lighted. Supply of hooks at every work cen-Easily cleaned tops on all work sur-

faces. Daily used shelves to come within one foot of floor to six feet of the ceiling. Too much stopping and reach-

ing is tiresome. Storage cupboards to the ceilings Collapsible shelves or folding tables for extra space.

Cupboard shelves not too wide about 12 inches. A series of narrow shelves for supplies in small amounts.

Shelves covered with oil cloth or hard varnish finish. A two-way cupboard between kitchen and dining room.

Convenient cold storage. Refrigerator, cold storage elevator from basement, or window box. Refrigerator and wood box filled

from the outside. Cleaning closet in kitchen or conveniently located in the back entrance. Excellent small equipment for kitchen such as a dish drainer, step ladder, stool, covered garbage pail waste basket, long handled dust pan ironing board, calendar and clock.

HOME HINTS

for the children, and eggs in the form Here are several "different" ways in paign that is put on in Kansas dur-which eggs may be served during ing the year," concluded Mr. Coff-\$15 to the Osage County farmers to

Baked Eggs Break eggs into a buttered platter or shallow baking dish. Sprinkle done but tender.

Creamed Eggs Prepare white sauce and add hardcooked eggs, cut in halves, slices, or A little cheese may be added for seasoning if desired.

Eggs a la Goldenrod Separate whites and yolks of hard the cream in a well or a cellar. tered crumbs, and baked until crumbs are a delicate brown-

Creola Omlette Tomatoes, 2 (thinly sliced); onions, 2 (firmly chopped); butter, 3 tablespoons; sugar, 1-2 teaspoon; pepper, 1-8 teaspoon; salt, 1-2 teaspoon. Melt the butter; add the other ingredients. Cook 20 minutes. Spread half the mixture over half of a foamy omelette. Fold, place on platter, and garnish with the remainder of the tomato and onion mixture.

"Bring a child up in the way he should go and he will not depart from it when he is old." So it should be in co-operation. It should be taught in the rural schools as it is something that must be learned to be conducted successfully."

TOPEKA, Kan. March 18-"With almost a hundred more fires this only ones that have any trouble. But little better than \$200,000 less," stated change our troubles they all seem to Clyde W. Coffman, state fire marshal, in an interview today. "The February fire loss was \$410,984 as against Here's wishing success to the Unlaw was given by a member as follows."

We the committee offer and the amount of defining plan that at a regular or a called ing plan that at a regul month than last the total loss was a \$631,367 for January of this year and \$471,853 for February of last year.

"All of these figures are too large and every citizen in Kansas should make a supreme effort during the remaining months of the year to materially cut the losses. The total number of fires reported to the department in Kansas during the month just closed was 351—just think of it in a forward looking state like Kansas-it is bordering on the edge of disgrace to the intelligence of this

"For the last three months 'sparks on roofs' have lead the loss columns: Th's nonth according to our records sparks on roofs were responsible for 117 fires. Chimneys and flues come in for 29 losses and stoves and fur-naces were directly responsible for 23



5290. Girls' Dress Cut in 4 Sizes: 6, 8, 10 and 12 years. A 10 year size requires 1% yard of striped material and ¼ yard of plain 54 inches wide. Price 15c.

5419

5419. Child's Dress Cut in 4 Sizes: 4, 6, 8 and 10 years. A 10 year size requires 2½ yards of 36 inch material with ½ yard of contrasting for collar and cuffs. Price 15c.

FASHION BOOK NOTICE Send 12c in silver or stamps for our Up-to-Date Spring-Summer 1926 Book of Fashions, showing color plate, and containing 500 designs of ladies, misses and children's patterns, a concise and comprehensive article on dressmaking, also some points for the needle (llustratng 30 of the various, simple stitches) all valuable hints to the home dressmaker .-Address Pattern Department, Kansas Union Farmer, Salina, Kansas.

fires. Rubbish and litter is charged with 11 fires for the month. With the

included in every educational cam-

GET A CREAM TANK If cream is kept clean and the separator is kept clean, and all the other cracker crumbs and grated cheese utensils are clean and scalded properover the top; then moisten with a few tablespoons of cream. Bake in a moderate oven until the egg white is at well water temperature on the farm.

cooked eggs, chop whites fine, add to white sauce, and when hot serve on is to hold it in good condition, providing the sauce, and when hot serve on is to hold it in good condition, providing the sauce, and when hot serve on is to hold it in good condition, providing the sauce, and when hot serve on is to hold it in good condition, providing the sauce, and when hot serve on is to hold it in good condition, providing the sauce, and when hot serve on is to hold it in good condition, providing the sauce. toast and garnish with yolks run ed it is properly cooled soon after again taken up. First on the program through a sieve or ricer. Season with separated, and it is absolutely necessalt and pepper. The eggs may be sary to get the cans into cold water mixed with the white sauce, poured in order to properly cool it. Some-into a baking dish, covered with buttimes there is a tank on the farm which might be used for this purpose. Any small tank that can be placed between the well and the stock watering tank, so that all the water pumped for the stock, flows through

> The cellar is a very poor place to help the Lyndon county farm keep cream. Cold air does not cool their supreme court expense. cream like cold water does. Keep the cream in cold water, especially during the warm weather. Cold water cools cream 21 times as fast as cold air of knockers and invite the company of the same temperature.

SQUARE DEAL We are having our meetings regular and a good crowd out each time. One of the neighboring locals enter-REPORT OF THE STATE FIRE tained us, then we in turn entertained them, and we all liked the idea fine. as we sometimes think we are the when we talk with others and ex-

MAGGIE STANLEY, Sec'y No. 923.

-MRS. A. P. HOTTEN.

OGALLAH LOCAL NO. 2046 We have a paid up membership of twenty-five (25) very enthusiastic workers, and loyal members, and we are enclosing our check for twenty-five (25) dollars, to assist Lyndon, in their fight for right and justice. We have not received a request for this; however some of the locals have, and we are sending it just the same.

W. A. TAWNEY,

Sec'y-Treas.

RESOLVED That we the Miami County Farmers Union wish to extend our symcharter for a bank and we recommend that each local in the county send such donations as is in their power to help these farmers in their fight for a Farmers Union Bank believing it involves a principle of unjust discrimination.

H. Kettler. John Williams. W. P. Shafer. Committee.

OTTAWA COUNTY Ottawa County Farmers Union paid. Law Seyler, Alma, Nebr.

CHICKS BRED TO LAY. STATE AC
CHICKS BRED TO LAY. STATE AC
CHICKS BRED TO LAY. STATE AC
CHICKS BRED TO LAY. STATE AC-P. M. on the first Friday night of each month.

A program and luncheon and a dance and lunch are enjoyed after the business meeting on alternate nights.

Each local in the county is requested to furnish one number for ach program.

Visiting members welcome.
Gilbert Postlethwaite, Pres.
I. E. Sewell, Sec'y-Treas.

GRANDVIEW LOCAL 1214 Grandview Local 1214 had a full house and a good time Friday even-For some weeks past the members have been "gunning" in the neighborhood for new members and the result was eight new members were initiated and two were admitted by demits.

We had some discussion on the constitutional amendments and voted on

After the business session closed we went to the dining hall (which is the basement of our large school house) and sat down to a delicious lunch prepared by our executive committee; needless to say we enjoyed the meal and visit. At our previous meeting we had brother Carlton with us, explaining

the working of the produce association. He got a few contracts signed up in this locality.

Some of our members are members of and loyal to our state business as-

sociations.

JOHN L. LARSON.

Egg Dishes for Easter
Long, long ago, before Easter had its present significance, the ancient Norseman celebrated the annual return of the divinity of spring, which they called Ostara, or Easter. During this festival gaily colored eggs were used,—red, blue, and yellow eggs—the colors borrowed from the aurorate borealis, and the dawning hues of the Easter sun.

We still use eggs in the celebration of Easter—brightly painted ones for the children, and eggs in the fer bord they dishes for the crown-uns. Fire prevention should be for the children, and eggs in the form of tasty dishes for the crown-uns. Included in every educational composition of the state in one for the children, and eggs in the crown-uns. Included in every educational composition of the state in one for the children and eggs in the crown-uns. Included in every educational composition of the state in one for the children, and eggs in the crown-uns. Included in every educational composition of the state in one for the children and eggs in the crown-uns. Included in every educational composition of the state in one for the children and eggs in the crown-uns. Included in every educational composition of the state in one for the children and educations and interpretation of the state in one month. Included in every educational composition of the state in one month of the state in one month of the state in one month. Included in every educational composition of the state in one month of the state in one month of the state in one month. Including the early Jersey Wakefield Succession. Composition was staten to entry the early desired to make a principle at Alma on March 13th drew only a small crowd but the regular business in their fight for a Farmer Union packed to roots Each bundle fifty plants. Included in composition on the tendence was so small they small crow only as small crowd but the regular business in their fight for a Farmer Union bank and we further each local send such donations at all alam on March 13th drew only a small crowd but the reg

a charter to establish a bank at Lyndon. This should interest every union member in the state. We admire the fighting spirit of our union brothers of Osage county.

JOE RICHMOND,

County Sec'y.

GREENWOOD COUNTY

In order to do this, it is necessary to have a cream tank, and we advise those who do not keep their cream in a cream tank to set one. A cream tank is a necessary appliance on the farm. It is not expensive and it is easier to take care of the cream when using a cream tank than by keeping the cream in a well or a cellar.

The Greenwood County Farmers Whereas it has pleased our Heavenly Father, to remove by death Mrs. Caroline Buss, wife of our brother George Buss, held at Summit, M. W. A. Hall on March 25. About one hundred members of Baldwin Creek Local No. 1380 extend to our brother and family our heartfelt sympathy in this his time of sorrow.

The richer the cream, the easier it is to hold it in good condition, provided it is properly cooled soon after a story of these resolutions be sent to our Brothom of the minutes of the cream in a well or a cellar.

After which all enjoyed it very much. After which the business was again taken up. First on the program the song "America" was sung by auther the cream tank than by keeping the cream in a well or a cellar.

The Greenwood County Farmers Whereas it has pleased our Heavenly Father, to remove by death Mrs. Caroline Buss, wife of our brother George Buss, Be it therefore resolved, that we the members of Baldwin Creek Local No. 1380 extend to our brother and family our heartfelt sympathy in this his time of sorrow.

And be it further resolved that a copy of these resolutions be sent to our Brother governments and a copy be sent to the Kansas Union Farmer or bublication.

C. E. Larson.

Chas. Anderson. GREENWOOD COUNTY dience. Also a song by Lena Valley Local No. 1638. After this we list-ened to a splendid address from Mr.

whereas God in his lifte our brother A. We was a charter member of the Farmers Union Co-operative Produce Association. Then the song "Boost" by Lena Valley local No. 1538. After a reading was given by Mrs. J. O. Wilson of Summit local No. 1574. Also song by Summit school children. After which general business was again resumed. It was voted that the county union give \$25.00 to help the Lyndon county farmer with their supreme court expense.

Our next quarterly meeting will be held at Seeley in June with date to make latter. Let us all be boosters not knockers and invite the company of all that can make it convenient to attend all future meeting.

CHAS. A. ROBERTS, Greenwood Co. Sec'y-Treas.

Whereas God in His lifte our brother A. W. Mass who was a charter member of who was a charter member of who was a charter member as taken from this life our brother A. W. Mass who was a charter member of who was a charter member as taken from this life our brother A. W. Mass who was a charter member of who was a charter member of our local and always loyal and faithfut to the obligations, a member assumes upon his admission to the Union and.

Whereas God in His Influence with a taken from this life our brother A. W. Mass who was a charter member of our local and always loyal and faithfut to the obligations, a member assumes upon his admission to the Union and.

Whereas by his untimely departure his family has sustained the loss of a neighbor who always assisted those in need of any movement which promote the interests of those among whom he lived.

Therefore be it resolved that we, the movement which promote the interests of these among whom he lived.

Therefore be it resolved that we, the movement which promote the interests of those among whom he lived.

Therefore be it resolved that we, the movement which promote the interests of those among whom he lived.

Therefore be it resolved that we, the movement which promote the interests of those among whom he lived.

Therefore be it resolved that we, the movement which promote Bullard, a field man and representapossible to improvise a cream tank by sawing off the top of a kerosene or molasses barrel.

Interval of the supply of cream is small, it is 1574. Also song by Summit school children. After which general business was again resumed. It was noted

But don't skim the cream too thick tend all future meeting.

CHAS. A. ROBERTS,
Greenwood Co. Sec'y-Treas.

MIAMI COUNTY NO. 59 Held its quarterly meeting in the city hall at Paola, Kansas, a good business full of pep was held. There was five resolutions passed and next was our tax troubles and they were thoroughly gone over and from the many sherif sales of lands at court house door and the amount of delinpriate comparison of our present tax as may be designated by our county law was given by a member as folunion that we endorse certain perlows. This farmer had a personal tax sons for the various offices in the

JUNCTION CITY low for county. Another man had proval of the best interest of county five hundred in gold money and only and state. of Goose Creek Local 1391 are: Alfred P. Hotten, president; Gladys meets second and fourth Thursday of each month.

—ALFRED P. HOTTEN,

Pating a Secondary Transport of the state of the second and fourth Thursday of the second and the ALFRED P. HOTTEN,
Retiring Secretary-Treasurer.

JUNCTION CITY

The newly elected officers 1926 of Geary County Union No. 51 are R.

Hypercylin president and Rebard

Lio our annual county pichic to be taken up at our next regular meeting and other adjoining counties asked to attend.
Road discussion followed and it was fully decided to fight any bond issue fully decided to fight any bond issue fully decided to fight any bond issue for read work our roads at present.

Resolved: That we are absolutely

KANSAS UNION FARMER WEEKLY EXCHANGE

If members of the Union have anything to Sell or Exchange, they should advertise it in this department. Rate: 3 cents a word per issue. Count words in headings, as "For Sale," or "Wanted to Buy," and each initial or figure in the address. Compound words cout as two words. CASH MUST ACCOMPANY ORDER—TRY THIS DE-PARTMENT—IT WILL PAY YOU.

FARMS

COME TO COLORADO. WHY RENT?
I can sell you good wheat, corn and bean land where one crop will pay for the land. Write for description, prices and terms. C. E. Goodner, Hugo, Colo. pathy to the Osage and Douglas Co. members in their efforts to secure a Rollar 1016 Sixth St., San Diego, Calif. FOR SALE. 200 ACRE FARM CHEAP. Other farms and suburban properties H. D. Collins, Erie, Kansas.

BETTER CHICKS: ALL KINDS, OUR low prices will surprise you. Pictorial catalog free. Comfort Hatchery. North 11th, Pleasant Hill, Mo.

S. C. RHODE ISLAND RED EGGS. Good laying strain. \$4,50 per 100 pre-paid. Mrs. I. O. Anderson, Dwight, Kans. SINGLE COMB DARK BROWN LEG-horn Eggs. Everlay Strain \$3.50 post-paid. Law Seyler, Alma, Nebr.

credited. Fourteen varieties. 100 per cent free delivery Moderate prices. Cat-alog free. Standard Poultry Farms, Chil-licothe, Mo.

DARK RINGLET BARRED ROCK eggs \$4.50 per 100. Pen Stock \$3.00 per 15. Clara Phillips, Carlton, Kans ROSS CHICKS CERTIFIED

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utility. America's leading egg strains, highest standard for egg production and vigor. Shipping dates guaranteed or money refunded. Reasonable prices Instructive catalog free Ross Hatchery, Dept. J., Junction City ,Kansas.

YESTERLAID SINGLE COMB WHITE Leghorn Chicks. \$10.00 per 100. Live delivery guaranteed. Eggs \$3.50. Mrs. John Zimmerman, Sabetha, Kansas. CO-OPERATIVE CHICKS-HIGHEST quality, 9c up. Prepaid, live delivery. Write for prices. Co-operative Hatchery, Chillicothe, Mo.

SHINN CHICKS ARE BETTER. Leading breeds. \$8.40 per 100. Free book. Shinn Farms. Box 153, Greentop.

WANTED TO BUY, WHITE OR ROAN Shorthorn year old bull calf, I rather have white. Ray Pospisil, Marion, Kans.

SEEDS AND PLANTS "PURE CERTIFIED, TESTED PINK KAFIR, Dawn kafir, Early Sumac, and Dark Yellow Milo seed. Write for samp-les and quotations. Fort Hays Experi-ment Station, Hays, Kansas.

KANSAS ALFALFA SEED, RE-cleaned 99.63 per cent pure. Frank Baum, Salina, Kansas. FOR SALE—PURE GERMAN MILLET \$1.50 bushel sacks free. Barron Leg-horn eggs \$3 hundred prepaid. Fred Pacey, Miltonvale, Kan.

KENTUCKY'S BEST LEAF TOBACCO.
Guaranteed. 3 lbs. chewing \$1.00; 4 lbs.
best smoking \$1.00; 6 lbs. medium smoking \$1.00. Pay for tobacco and postage
when received. Co-operative Tobacco
Growers, Hawesville, Ky.

POSITION WANTED -- --POSITION WANTED BY MAN 42 YRS. old with years of experience in feed and produce business in connection with Farmers Union. Can get and keep business. Address "Produce."

RESOLUTION OF SYMPATHY

Chas. Leipersberger. RESOLUTION OF SYMPATHY Whereas God in His infinite wisdom a taken from this life our brother A.

MIAMI COUNTY Resolution No. 1. We, the committee offer the follow to pay on some old pelters of horses tate and county at the coming pri-We will say a value of \$500 on which he pay: \$1.25 per hundred which is proper officers meeting with the ap-

H. Kepperlin, president, and Rchard for road work, our roads at present Kind, secretary-treasurer, Route 1, are good roads. We have not had to in favor of the co-operative banking keep our Fords idle any length of system and ask that every farmers time in the past year and our roads union organization in the state work Secretary-Treasurer 1925. are getting in better shape each year. for the election of such state senators

FARMERS' UNION

DIRECTORY

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Kansas Union Farmer Salina. Kansas Farmers' Union Managers Association M. Kinney, President, Huron, Kansas. Scorens Secretary, Kansas City, Ks.

and representatives who favor such a co-operative banking system.

Resolution No. 5. That we are in sympathy with the Osage and Douglas County Farmers in their efforts to secure a charter for a bank and we further recommend that each local send such donations as in their power to help these farm-

DOUGLAS COUNTY The Douglas County Farmers Union met at the Hopewell school, Saturday. Hopewell is four miles and 11/2 miles north of Baldwin, Kansas. Although the roads were muddy, cars began to arrive by 9:30, at 12. a bountiful cafeteria dinner was served in the basement of the school at one-thirty, President C. C. Gerstenberger and Secretary-treasurer, J. M. Anderson, took their places. A short program followed.

Quartet-by the Williams girls. ___Louise Tucker Reading Louise Tucker Song Florence, Georgie, Edith Wil-liams, Ermal Winters and Viola Gerstenberger. Reading

Talks were given by G. E. Krettizener, county commissioner and L. M. liggins of Ottawa, district manager of Farmers Union Life Insurance Co. Mr. Krettiziner presented a resolution which was adopted as follows: "Discrimination in taxation, as under the present law. We see not only underi-

crolic by unjust. Therefore, Be it resolved that we ray that honorable Legislators that enact a law, placing all sororities and fraternity houses and other properties aimed and maintained by our college tudents be placed back on the tax olls of the state of Kansas. Also be rolls of the state of Kansas. All it further resolved—that all buildings or properties owned by our colleges, that are used for renumerative purthat are used for renumerative purthan the fax rolls." oses also be placed on the tax rolls.' Mr. Higgins told of the growth of the Farmers Union Life Insurance Company in Iowa in the past few years, and also of the growth here in Kansas the past few months.

We had a real peppy meeting with delegates from all but four locals our next meeting will be in May at the Pleasant Valley school house six miles south of Lawrence.

Mrs. C. C. Gerstenberger.

FARMER'S UNION WOMEN'S CLUB OF ANDERSON COUNTY The little band of women that composed this club in the beginning of its organization is growing into quite a

FARMERS UNION MUTUAL LIFE INSURANCE CO. E. E. HAZEN, Hiawatha, Kansas District Manager, Let us hear from you. ·++++++++++++

\$6 A THOUSAND LITTER HEADS \$5 A THOUSAND FOR ENVELOPES Printed and Mailed You the Same Day as Order is Received CENTRAL KAN. PUBLISHING COMPANY Salina, Kansas

factor in the doing of things down in ago but as in all breaking ground old Anderson county. The women folk they had to suffer the set backs and began to realize that there was a the opposition of the crowd, now the growing need of someone or some-thing to take charge of minor details of county affairs, the little routine things that men deem unimportant of all aids to the farmer, will see it and yet they must be attended to so blossom into a mighty army composed the "Ladie's Aid Society" to the farmer's Union was born down where this nation, and when that time comes

if you please and do the hundred and one things for the organization that a woman is called upon to do on the farm, keep the home fires burning. a woman is called upon to do on the farm, keep the home fires burning. Well from a small cotrie of women folks it has grown to a full sized 3rd, at Lone Elm and will arrange "Ladies Aid" and they find themselves tables, see that coffee is prepared.

ment of the cause of co-operation.

busiasm of most organizations, and they will see to it that things are there is hardly time to plan petty tails at the regular meetings of the cals, where business must be at-inded to, we helieve that this womn's club will fill a long felt need, how-work in Anderson County, we want to make it 100 new cent by January to make it 10 ver we have just begun to wake up to make it 100 per cent by January the fact. It is true some pioneer 1, 1927, so watch our step. ouls saw the vision some few years

co-operation is assured, to much canwe do things in Anderson County.

One of the prime purposes of the club was to fill in ,bridge the gaps ful possibilities of this Auxiliary

ular county meeting Saturday, April called upon again and again to find that every thing is in order for the BOARD OF DIRECTORS
Tromble Salina, Kansas
L Keeney Maha, Nebr
M. Bowles Lynchburg, Va.
Collins Colo. of the order.

Collins Colo. of the order.

Called upon again and again to find that every thing is in order to reception of guests, that the program is arranged to carry the allotted time, and any other minor affair that As the Ladie's Aid is to most church organizations, so the Ladies Farm this is a great help, so many times when a committee is appointed the committee does not arrive or some-No honest minded man or woman will deny that women are not a facor in keeping up the interest and enard of the Women's Club to be upheld,

County Correspondent.

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Early orders insure satisfactory delivery Farmers Union and Standard "A" Brands

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Your own Company has greater resources, in proportion to insurance in force, than any other state-wide mutual company in Kan-

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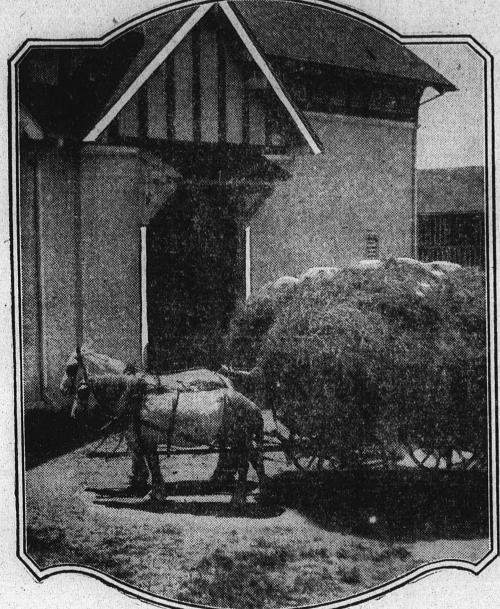
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New Harmony, Utah, Feb. 17, 1926.

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Dear Sirs: We get all our clothing, farm implements, furniture, carpets, all household necessities from Sears.

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We have sent orders to the new store in Kansas City and find it living up to the same high standards as

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THAT Mr. Grant says is characteristic of all Sears-Roebuck customers in the Kansas City territory. Every day we receive letters telling us of the savings made by sending all orders to us at Kansas City.

By bringing The World's Largest Store to The Heart of America we offer you, in addition to the regular savings you have been accustomed to, increased savings in shipping costs and quicker, more efficient service. This new, big Spring and Summer Catalog will bring you these advantages.

Mr. Grant says that he has found the same policy in our new Kansas City Store that he knew for twenty years in Chicago—the same high business standards that have made us The World's Largest Store—the standards by which we guarantee our customers a saving and satisfaction or their money back.

