





COOPERATIVE OIL NEWS

HOWARD A. COWDEN, President Union Oil Company

UNION CERTIFIED TAKES BLUE RIBBON

Ottawa, Kans., Sept. 20.—The Ottawa County Fair brought a large number of people to Ottawa. The many attractive displays created much interest. Outstanding among these was the complete line of Union Certified products at the Union Oil Company booth of which E. W. Barth was in charge.

There are some 1,650 Credit Unions in the United States with a total membership of about 300,000 and a capital of approximately \$40,000,000. For the most part these Credit Unions are composed of wage earners, and the ones who have been most seriously effected by the industrial depression.

Leoti, Kans.—U. C. Breithaupt, Manager of the Cooperative Union Oil & Supply Company here has just been advised that the county Commissioners of Wichita County have instructed their road men to purchase their oil and grease requirements from his company.

It is reported that a suit has recently been filed against the Champlin Refining Company, alleging that they have installed hidden pipes to conceal the fact that they were running oil wells unlawfully in the Oklahoma City field.

Governor "Alfalfa Bill" Murray's personal oil representative, Ciero I. Murray, has termed Standard of Indiana as the "Kingpin" of the industry, for the absence of the expected increase in the crude oil price.

The Rio Grande Oil Company reports a net loss of \$1,997,893 for the first half of 1931. Their net profits for the same period last year were \$2,232,304.

"I have had good results from Union Certified motor oil and Ful-O-Pep gasoline which I have been using for several months."—Albert O. Wright, LaPlata, Mo.

North Kansas City, Mo., Sept. 26.—New equipment including a 15,000 gallon storage tank has just been purchased by the Union Oil Company (Cooperative). The fact that the volume continues to show a steady increase has made the purchase of equipment necessary from time to time.

Officers and directors of Cooperative Oil Companies throughout the territory which the Union Oil Company is serving are practically unanimous in giving the high quality of Union Certified a large part of the credit for this splendid increase in volume.

As a result of price conditions which have caused many refiners to lose money, during the past two days refiners have closed. Sinclair Refining Company reports that they are closing their Kansas City, Kansas refinery. J. H. Wilcox Gas & Oil Company are closing their Pampa, Texas refinery. At Wichita Falls both the American and Texaco refineries have closed, and the plants of the Altitude Petroleum Company at Oklahoma City have also shut down.

The closing of these large refineries brings the pitiful situation of throwing a great many people out of work. This in turn means that less crude will be consumed.

In spite of this, reports show that Standard of Indiana, Shell and Gulf continue to import crude at the rate of approximately 300,000 barrels per day, and in the face of this, no end of effort is being used to curtail the production of the large fields in Oklahoma and Texas. With all of this in mind, it is almost unbelievable that still another refinery is talking of importing Russian gasoline. When conditions like this exist the refiners are more important than ever before that farmer consumers organize in numbers large enough to have something to say about the production, refining, and marketing of the petroleum products which they use in such tremendous quantities.

"OUR BROTHERS' KEEPER"

I have just attended a two days conference called to make plans for aid and clothing 100,000 farmers in the drought stricken area of Montana and North Dakota. The conference was held in St. Paul and was made up of Farmers Union leaders of the northwest. I was profoundly impressed with the story of their tragic situation. The worst drought that the country has ever known has caused a complete failure of all crops. They are forced to ship out their breeding cattle, some of them not paying freight to market. Their fruit crop has been an entire failure, their gardens withered in a torrid sun and never matured. I listened while they told of these people eating thistle, and eating it for winter food. They related stories of many bank failures and the hardships they caused. They told of merchants unable to supply customers of the necessities of life because of their inability to pay for them, and of farm families being down to the last loaf of bread. All of it a pitiful, pitiful situation—the same sort of calamity which struck in the Southland a year ago but more tragic because the long and severe winter will cause so much human suffering.

Verily, here is a people, farmers—our own "kith and kin" who are experiencing untold suffering and hardships—who need help, and who must be helped. They must be fed and clothed. The Farmers Union of the Northwest has taken the lead in this great humanitarian task. For two days, I heard this group of Farmers Union leaders, nearly 100 of them, discuss ways and means for carrying forward this huge task. I was deeply moved by their sincerity and desire for service. It seemed I could feel the heart beat of a great farm organization as they developed plans to help not only Farmers Union members but all distressed farmers.

The great problem of these staunch cooperators is, "where can we get the food and clothing so badly needed?" Last year, when famine stalked through the South, and the cry went out for help, these people who are now in distress nobly responded. I talked with men who actually assembled carloads of food in their communities and shipped them South. Now that they are in want, will we in Missouri, Kansas, Colorado and Nebraska be less generous than they were a year ago? Perhaps we cannot send money, but for the most part we have had good crops—and food is what is needed. Our crops are worth but little here, but given to help these farmers in distress they will help to sustain human life, and prove a blessing. Will we give? Will we "do unto others as we would have others do unto us?" I appeal to those who are willing to give food and clothing to write me at once. After all, are we not "Our Brothers' Keeper?"

S. S. EBBERT MAKES INTERESTING BROADCAST

Appeal for All Cooperatives to Work Together in National Program

Topeka, Kans., Sept. 26.—"It is almost astonishing to note that the net profits of our cooperative Oil Company at Quinter for the first six months of this year have amounted to approximately two and one-half times the amount of capital the farmers in our territory have invested in the company," is just one of the many interesting facts contained in the address broadcast over station WIBW yesterday evening by S. S. Ebbert of Quinter, Kansas. Mr. Ebbert representing the Union Oil Company (Cooperative) North Kansas City, Missouri, made the address for the Kansas Farmers Union weekly program over this station.

Mr. Ebbert emphasized the fact that the leaders in the Cooperative Oil Company at Quinter were gratified that they had adopted the policy from the very beginning of distributing the Cooperative brand—Union Certified. He explained that they made this decision only after very careful consideration of the proposals made by various Old Line companies. Mr. Ebbert said that the board of directors at Quinter, in deciding to cast their lot with the other cooperative oil companies who were building the Union Oil Company, kept two things in mind. "First, he said, if we turned our volume to one of the Old Line companies, we realized that we would be defeating the purpose for which the other cooperatives were working together." He continued, "On the other hand, we would be at the mercy of the Old Line company, and after we had built up a good volume they could, and no doubt would, cut off our source of supply by refusing to let us continue to handle their brand."

Mr. Ebbert was emphatic in stating that the record made by the Cooperative Oil Company at Quinter was conclusive proof that their decision to work with other Cooperatives was a wise one. The Cooperative Oil Company at Quinter has already returned to their members in patronage dividends, \$640,000. Their net profits for the first six months of this year amount to \$3,526,000. They have been operating fifteen months. The splendid support which the consumers in the Quinter territory have given their Cooperative Oil Company, would indicate that they realize they have an even greater asset than the savings the company has made for them in the distribution of quality products, marketed under their own Cooperative brand. Quality and service are what they have been able to give their customers has built up a good will for the company throughout the entire community, which has resulted in the substantial increase in volume.

In conclusion, Mr. Ebbert made a stirring appeal to all Cooperatives in Kansas to work together in building a state wide program for the handling of petroleum products, mentioning the

Junior Cooperators by Aunt Patience

HOW TO BECOME A MEMBER OF THIS DEPARTMENT Any boy or girl between the ages of six and sixteen, whose father is a member in good standing of the Farmers' Union, who writes a letter for publication, can be a member of this department, and is entitled to a pin. In order to receive a book, he must signify his intention to study the lessons and send them in. We cannot send out books to those who do not intend to study their lessons. The address to which all Juniors should send their letters is: Aunt Patience in care of the KANSAS UNION FARMER, Salina, Kansas.

Clifton, Kans. Dear Aunt Patience: How are you? I am fine. I am 11 years old, and in the 6th grade. Our teacher's name is Miss Nellie Paulson. I sure like her. I have light hair and blue eyes. I want to join your Club, and will you send me a note book and pin.

Route 3. Dear Margaret: And I'm glad that you're becoming a Junior Cooperator. But you like Lorraine, forget to tell me when your birthday is. I must write me and tell me when it is—so you can find your twin.—Aunt Patience.

Hays, Kansas, Sept. 8, 1931 Dear Aunt Patience: I would like to join your club. Please send me a book and pin. My birthday is March 21. I am 10 years old. Have I a twin? I am in the fifth grade. I will try and get my lesson in. Mary Frances Walters told me to join, so I did. I haven't got much time to write because I have to do my school work. I live one-half mile from school. I'll close.

Care of Jacob Staab. Dear Lucille: We're awfully glad that you're in the Club and I'll send you a book and pin soon. Mary Frances will have a "star" on the Membership Roll for having asked you to join. Our school will be going to publish the Membership Roll just as soon as we can get the space. I hope you'll find your twin.—Aunt Patience.

Hays, Kansas, Sept. 6, 1931 Dear Aunt Patience: I would like to join the Junior Cooperator's Club. I will send in my lessons if you explain them to me how they should be done.

I am eleven years old. My birthday is October 2. So I will have my birthday by the time you receive my letter. Our school will start tomorrow, Sept. 7th. I like to go to school. I live two and one-half miles from school and it's quite cold some times in winter to go to school. My letter is getting quite long so I guess I have to close.

Care of Peter J. Miller. Dear Ottilie: We're so glad you're joining the Club and I hope you'll study the lessons carefully, wear your pin, and write other members as often as you can. My birthday is in October. Write me when you've found your twin.—Aunt Patience.

Catherine Kansas, Sept. 9, 1931. Dear Aunt Patience: How are you? I am fine. I would like to join the Farmers Union Club. My father is a member of Farmers' Union. I will study the lessons and send them in. I have been reading the paper every time I can get my hands on it. Please send me a book and pin. I am 11 years old. In the fifth grade. March 18.

Care of Frank Sihnmeidler, Catherine, Kansas. I have almost a "ready-made" twin for you—her letter appears this week. It is Lucille Staab of Hays, and as you see her birthday is just days later than yours. I hope you girls will write each other. I'm glad you're joining—and your book and pin will be sent very soon.—Aunt Patience.

Conway, Kansas, Sept. 5, 1931. Dear Aunt Patience: I am writing to thank you for the beautiful prize you sent me. I surely like it. I wish all the Juniors could see it. If you can't, have your picture taken. I am going to make Geometry 1-2, Latin 3-4, English 3-4, and Home Economics 3-4. Our school starts Sept. 7.

Why don't you have your picture in the paper, Aunt Patience. I'd love to see it. If you can't, have your picture taken. I'm glad you're joining—and your book and pin will be sent very soon.—Aunt Patience.

Farmers Union, Farmers Equity Union, Farm Bureau, Grange, Wheat Pool and other farm organizations throughout the state which are rendering a very vital service to Kansas farmers. He referred to the Union Oil Company (Cooperative) as the "melting pot," a medium which afforded an opportunity for all organizations to merge their ideas well as their volume. In this connection, Mr. Ebbert made the statement, "It seems to me that the cooperative purchasing of petroleum products affords an excellent opportunity for all of us to work together which will make our efforts more effective than they would be in any other way." He stated that in building the Union Oil Company (Cooperative) the leaders fully realize that their ultimate success and their growth in the future, depends largely on consumers working together in large numbers. He concluded, "I hope it is only a question of time until all Cooperatives in Kansas may be working together in building one of the strongest cooperative programs in the country for the handling of petroleum products."

Mr. Ebbert is a member of the board of directors of the Cooperative Oil Company at Quinter, and for the past nine months has served as a member of the board of directors of the Union Oil Company (Cooperative) which is serving more than 20,000 Kansas farmers together with thousands of consumers of petroleum products in several other states.

Greenfield, Kans. August 29, 1931

Dear Aunt Patience: It has been a long time since I have written. Well, tomorrow school starts again. I am not a bit glad. It sure was windy today. I have not yet found my twin. My birthday is February 4, 1931. I go to country school. I and Leonard Dearing are sitting together in school. We sure have to study hard. The teacher makes us get our lessons. Well, I guess that's all. Nick Schmidt.

Dear Nick: Indeed it has been a long time since you've written. Oh, why aren't you glad school is to begin? I used to be awfully glad when I was in school. You must continue to watch for your twin—you'll be glad some day, that you did study hard. Please write me again soon.—Aunt Patience.

Madison, Kans. June 11, 1931 Dear Aunt Patience: I would like to join your club. My father is a member of the Farmers' Union. I am 12 years old. My birthday is January 10. Will you please send my book and pin. I will study and send in my lessons. I read the Junior Cooperator Column every week. I have already found my twins. They are Ferna Wood and Thelma Thompson. I don't know their ages.

Dear Pearl: You're lucky to have found two twins so soon and we're glad that you're joining the club. By the way, you almost have a twin in one of our new members this week—Ruth Boettcher of Bremen. Have you written to Ferna and Thelma yet? I'm glad to know that you read our column every week—please write again.—Aunt Patience.

Greenfield, Kans. Sept. 1, 1931 Dear Aunt Patience: How are you, I am OK. My school started August 3, 1931. I like to go to school. I am in the sixth grade. We have got a new school house. It has two rooms. I am 12 years old and my birthday is July 14. This is all that I have any time for, so I must close.

Dear Adolph: I am fine, too, thanks. Your school started rather early, didn't it? I expect you're well started on your year's work by this time. Be sure to save the Membership Roll we published last week.—Aunt Patience.

THE PRIZE WINNING QUILT DESIGN

By Aunt Patience



My readers can never have the slightest idea how simply overwhelmed I was by the many beautiful quilt blocks I received in the recent quilt contest. There were new ones—there were old ones—there were perfectly gorgeous ones—there were absolutely original ones—a joy to behold.

As several middle western states other than Kansas, competed in this contest, the state. This design was chosen as the prize winning quilt design, containing 14 actual cutting patterns and over 100 quilting, applique, patchwork designs and novelties.

COUPON Please send me as soon as possible your new colorful 24-page book, (No. C308) "Prize Winning Quilt Designs," containing 14 actual cutting patterns and over 100 quilting, applique, patchwork designs and novelties.

Application cards...20 for 5c Credit blank...10 for 5c Dime blank...15 for 10c Constitutions...5c Local Sec'y Receipt Books 25c Farmers Union Buttons 25c Farmers Union Song Leaf-lets, per dozen...10c Secretary's Minute Books 50c Business Manuals, now used instead of Ritual, each...5c Farmers' Union Watch Fobs...50c Ladies' Auxiliary Pins...50c

Dear Ruth: I'll be glad to send your book and pin and we're so glad you're joining our Club. Watch the paper for your twin, and write me when you find one. And I think it's fine that you're becoming interested in the work in which your father is active—write us again.—Aunt Patience.

Greenleaf, Kans. July 10, 1931 Dear Aunt Patience: I would like to join your club. I am fourteen years old. My birthday is April 28. My father is a member of the Farmers' Union, and I will try to send in my lessons each time. Will you please send me a book and pin.

Dear Cecelia: I'm sorry to be so late answering your letter—your book and pin will be sent very soon. Be sure to watch for the next lesson and write me when you find your birthday twin.—Aunt Patience.

Dear Aunt Patience: I am 7 years old and in the second grade. Have I a twin. Please send me a book and pin. For pets I have a pony and two dogs, named Buster and Penny.

P. S.—My birthday is October 9. Dear Aunt Patience: My, you write a very nice letter—I can hardly believe that you're in only the second grade. I'm sure you'll find your twin soon, as we seem to have more October birthdays than any other kind. Oh, I'd love to see your pets—especially the pony. I like the names you've given your dogs, too. Please write again soon.—Aunt Patience.

Dear Aunt Patience: I would like to join the club. I am

12 years old. My birthday is July 25. Have I a twin? I will try to get the lessons. Please send me a book and pin. My cousin joined the club. His name is John Kelly York. I will be in the seventh grade next year.

Dear Wilda: Welcome to the Club—I hope you will like being a Junior Cooperator. Until you find your twin, why don't you write some other member whose letter appears today? We're going to have another lesson soon, so watch for it.—Aunt Patience.

I thought I would write because there are so many boys that have written. I am 7 and will be 8 the 8th of September. I will be in the third grade and I go to Springside school. I have to go one mile and a quarter to school. There will be 3 of us to go on the horse this year. The horse we ride is Fanny. Her mother's name is Dollie. I would like to have a book and pin.

Dear Harold: I'm very glad that Edith asked you to join our Club—and that you're becoming a member. That will be a star for Edith! Do all three of you ride on the horse? I'll send your book and pin very soon.—Aunt Patience.

Sufficient quantities of grasshopper eggs are present in sod land surrounding cultivated fields to cause another serious outbreak in South Dakota next year.

Protect Your Home and Other Property Against All Hazards. CALL THE NEAREST AGENT of the Farmers Union Mutual Insurance Companies of Kansas. Fire, Lightning, Wind, Automobile, Mercantile, Hail.

LIVE STOCK. Be a REAL Farmers Union member and market your live stock through YOUR OWN FIRM. Your own organization naturally will do more for you than some one not interested in you. You get your part of the profits returned to you from the Farmers Union firm.

Price List of Local Supplies. Application cards...20 for 5c Credit blank...10 for 5c Dime blank...15 for 10c Constitutions...5c Local Sec'y Receipt Books 25c Farmers Union Buttons 25c Farmers Union Song Leaf-lets, per dozen...10c Secretary's Minute Books 50c Business Manuals, now used instead of Ritual, each...5c Farmers' Union Watch Fobs...50c Ladies' Auxiliary Pins...50c

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