

IE KANSAS UNION FARMER

Organization

Education

Co-operation



VOLUME XXIII

SALINA, KANSAS, THURSDAY, DECEMBER 18, 1930

NATIONAL GRAIN CORPORATION

F U ACTIVITIES HAVE ASSETS OF 3-4 MILLION DOLLARS

Radio Speech by T. B. Dunn, Secretary-Manager Kansas Farmers Union Cooperative Auditing Association, Salina, Kansas, December 5, 1930, Over WIBW.

The fifteen minute talks given weekly over W. I. B. W. by the managers of the various Farmers Union activities are made possible by the generosity of the proprietors of the Capper Publications, who have always shown a friendly attitude to the Kansas Farm organizations, and to the agricultural interests of the state in

The broadcast period this week has been alloted to the Kansas Farmers Union Auditing association, the smallest activity of the Kansas Farmers Union, but by no means the least of these as it touches the pulse of all the other activities and is constantly in touch with them, through the quarterly audits made by the auditor of that department.

No one is in better position to give you an insight of the financial condition and progress of the Farmers Union activities than the speaker, who through constant contact with all of them acquires that inside knowledge of the general conditions which is

otherwise unobtainable. Rather than tire you with a talk on auditing, which is usually a dry subject consisting of facts and figures, I will transgress and give you a brief outline of the progress of the Farm-ers Union as a whole.

Starting with the Farmers Union Jobbing Association, with headquarters in the Board of Trade building, Kansas City, Mo., with branch offices in St. Joseph and Salina. The Jobbing Association is the department which handles all kinds of grain, feed, flour, coal, binder twine and miscellaneous merchandise in car lots. Like all other and at one time in its career was ready to return its charter to the State the foremost consignment houses on the Kansas City Board of Trade, its Stock Marketing Association, its repservice to the members is second to none, and through careful and econo- topics of immediate interest will be tal and Surplus over \$236,000.00. This a special appeal under present ecohas been made possible by the loyal nomic conditions. support of the Farmers Union members, but their support is far short of convene in G. A. R. hall in the Memor-100 percent, and if it were possible to ial building at 4 o'clock P. M. on Wedsecure 100 per cent patronage from nesday, January 14, with the our affiliated elevators, over the state, Acquainted Dinner" in the evening at the farm problem would be easier to the Jayhawk hotel, and the sessions solve today. The Farm Board is using of the convention will close on Friday every means and inducement to or- afternoon. Other meetings of the week ganize the farmers cooperatively will include the State Association of through their existing organizations, but the response has, so far, been half erymen and Field Superintendents on but the response has, so far, been half hearted on the part of individual far-

Commission Company has always been a leader on the Kansas City Live Stock Exchange and drawn business from a wider area than any other branch of the Farmers Union. The showed surplus and undivided profits a return limit of January 19.

amounting to \$70,000.00. of our state-wide activities, but its progress has been remarkable. It handles cream, butter, eggs and poultry and last August opened one of the



T. B. DUNN

FARMERS WEEK

Huff and Ewing, Presidents of Nat'l Grain Corp. and Nat'l. Livestock Ass'n. to Address Kansas Agricultural Convention at Topeka.

that can be expressed by the two great farmer organizations cooperat-ing with it, the Farmers National Grain Corporation and the National Live Stock Marketing Association will be said by their respective Presidents, C. E. Huff and Charles A. Ewing, in their addresses before the Kansas Agricultural Convention to be held in Topeka during the week of January

specially interesting program has been prepared by Secretary J. C. Mohler, in which marketing of the two major has passed through troublous times farm products of the state, grain and ations affiliating with it meet the same qualifications. live stock, will have a prominent place.

President Huff speaks of the demical management its financial con- on the program, but these two, on acdition, which was at zero a few years count of their widespread importance ago, shows at the present time Capi- and their official utterance, will have

> The State Board of Agriculture will Jan. 13-14; the Kansas Agricultural ouncil on Jan. 13; and the Kansas State Poultry Association annua meeting on January 15.

An open rate of one and one-half fares for the round trip, without cerificates and available to everybody, from all points in Kansas and from Kansas City and St. Joseph, Mo., has Live Stock Commission Company has been granted by the Kansas railroads. consistently rebated large profits to Tickets will be on sale at all stations its members, and at the close of 1929, from January 11 to 16 inclusive, with mounting to \$70,000.00.

The Farmers Union Produce and all are invited. All of these meetings Creamery Association is the youngest are included in the exercises of our state-wide activities, but its ed interest will be found in the inauguration of the newly elected governor and the assembly of the legislature finest equipped creamery plants in (continued on page 4) which will occur on January 13 and 14 respectively. The railroad rates will include these dates.

Farmer-Owned

Farmer-Controlled

Branches at Pendleton and Portland, Ore.; Kansas City and St Louis, Mo.; St. Paul, Minneapolis and Duluth, Minn.; Seattle and Spokane, Wash.; Ogden, Utah.; Denver, Colo.; Wichita, Kan.; Enid, Okla.; Omaha, Neb.; Cedar Rapids, Ia.: Indianapolis, Ind.; and Los Angeles, Cal.

The responsibility for the success of a farmer co-operative marketing agency rests upon the individual producer. He must support it with his membership, his loyalty and his produce. As an individual he can exercise no control over the marketing of his commodity. Collectively he may control his own marketing machinery, add to the commercial value of his commodity the profits of distribution, and so control the sale of his products as to avoid the price declines that accompany glutting of markets.

HOW IT'S DONE

Twenty-seven large scale co-operative grain marketing associations, composed of producers and controlled by them, own Farmers National Grain Corporation, the national co-operative. Some of these associations are made up largely of individual growers and are known as pools. Others are composed of groups of farmer elevators, operating through terminal marketing agencies set up by themselves or by general farm organizations. Some of the pools own and operate country elevators and accept elevator memberships; some of the elevator organizations enroll individual producers as members.

TAKE YOUR CHOICE

In every grain area one or the other of these co-operative grain marketing organizations is The last word on the policy and purpose of the Federal Farm Board the grower. He may take his choice. He may become a part of the national co-operative movement by joining one of the co-operatives that accepts individual members, or by holding stock in a local farmers' elevator, making sure that the elevator in which he takes stock is also a part of the national group. If his local elevator has not affiliated with any stockholder of Farmers National Grain Corporation, he may insist that it do so. He may, with his neighbors, organize a new local association and make it a part of any national stockholder.

* This convention marks the sixtieth annual meeting of the Kansas State Board of Agriculture, under whose anspices the convention is held, and a specially interesting program has been as perially interesting program has been as between a between a between a between a between a between as between a between a between a between a between a between a bet Some stockholders of Farmers National Grain Corporation require marketing contracts. tion. The Capper-Volstead Act does not discriminate as between co-operatives of the contract type and co-operatives of the voluntary type. All stockholders of Farmers National Grain Cordan State of the voluntary type. All stockholders of Farmers National Grain Cordan State of the voluntary type. All stockholders of Farmers National Grain Cordan State of the voluntary type. The Capper Volstead Act. Fash of them requires that local association between co-operatives of the contract local were as follows: Buffalo, Carl Anderson; Pleasant Valley, John York; Fortney, H. G. Peterson; Elm type and co-operatives of the voluntary type. All stockholders of Farmers National Grain Corporation have qualified under the Capper-Volstead Act. Each of them requires that local associ-

THE MARKETING ACT

dy to return its charter to the State Secretary, but grit and determination succeeded in putting it together again and at the present time the Farmers Union Jobbing Association is one of the foremest consignment houses on the foremest consignment houses on the development of cooperative grain market wellopment of cooperative grain market betting through the Farmers National Grain Corporation, and the live stock activities of the Federal Farm Board upon it to aid agriculture in improving its west of Miltonvale, R. T. Perry. As there were no members present from Roundhouse local no committee and by assisting in the establishment of a producer-controlled farm market will be presented by Charles A Ewling system. The Agricultural Marketing Act defines a co-operative association as an organization. ing system. The Agricultural Marketing Act defines a co-operative association as an organiza tion of farm producers complying with the provisions of the

CAPPER-VOLSTEAD ACT

The Capper-Volstead Act does not replace the co-operative marketing acts of the various states, nor does it supersede them. It deals only with the operations of co-operatives that involve interstate or foreign commerce. The Capper-Volstead Act includes four important points He expressed his hope that at some of particular interest to grain producers and their co-operative associations, points that determine time next summer the county organithe eligibility, or ineligibility, of co-operative to become parts of the national co-operative grain marketing organization. hese are:

Eight The co-operative must be operated for the mutual benefit of its members, which,

marketing organization. hese are: First. The co-operative must be operated for the mutual benefit of its members, which, interpreted, means that it must have only producers as voting stockholders or members.

Second. No member of the co-operative must be permitted to have more than one vote because of the amount of stock or membership capital he may own therein, or

Third. The association must not pay dividends on stock or membership capital in excess of 8 per cent. a year. The co-operative may conform to both the second and third provisions. It to the various counties to help in ormust conform to one of them.

Fourth. The co-operative may not deal in products of non-members to amount greater in value than such as are handled by it for members. All co-operatives must meet the requirements ganization. Certainly they must see of this provision.

PRODUCER CONTROL

Farmers National Grain Corporation maintains its contact with the individual farmer through his own erganization. Its stockholders, responsible to their farmer members, elect the farm until they reach the consumer board of directors that governs the corporation, and these directors also are producers, with a naturally sympathetic understanding of producer problems.

Establishment of a national co-operative selling agency by and for grain producers removes the limitations that have surrounded purely local co-operative efforts. It opens the way for concentration of all co-operatively-marketed grain and gives the affiliated co-operatives bargaining power on a par with the organized industries with which they must compete.

GO ALL THE WAY

National co-operative marketing carries the farmers' products all the way from the point of ers organizations, the Farm Bureau, which deals purely with the teaching production to the point of final sale—from the farm to the market—under producer control. The producer delivers his grain to his own local elevator; it moves to terminals where it is handled through facilities under his own control; it is shipped across the seas to foreign buyers in ships chartered by his own organization; the profits of the various marketing operations become a part of the price he receives for his grain! He not only produces the grain, but markets it; he minimizes speculation and waste; he reduces duplication and thereby saves handling costs; he eliminates competition between producers and producers' or ganizations; he aids himself without injuring the

WRITE FOR INFORMATION

About how you or your local elevator may help to make the national co-operative grain marketing program of real benefit to the grain producers. Ask us for the names of the eligible co-operative organizations in your territory and how you or your elevator may join one of them. If a new organization is needed we'll be glad to help. Address the Farmers National Grain Corporation, Fisher Bldg., Chicago, Illinois.

Keep Bill Intact

Farm Bureau Also Approves Stabilization Activities of Farm Board.

ican Farm Bureau Federation today also reported a rousing meeting of adopted a resolution opposing amendment at this time of the agricultural marketing act.

The resolution approved the stabilization activities of the federal farm other crops. It asked also for the the government of whatever amount a mixup in the matter of dates cover-

ROUSING MEETING AT RILEY

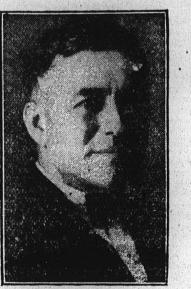
Salina, Ks., Dec. 15 .- C. A. Ward, President of the Kansas Farmers Union, reports a fine meeting at Hia-BOSTON, Dec. 10 (AP)-The Amer- watha, on Friday, December 12. He Riley, which he addressed on Saturday, December 13th.

Mr. Ward regretted very much not on Saturday, December 13th. Due to possible for him to attend.

Trend in Mortgage Debt

From 1930 Report of Secretary of Agriculture Arthur M. Hyde to the

Recent studies by this department the Riley County Farm Bureau, at indicate that up to 1920 the volume of mortgage indebtedness in the United States closely reflected the upward trend in farm real-estate values. After the postwar slump, however, the two board in wheat and cotton and asked being able to attend his own County curves diverged. Mortgage debt conthat these activities be extended to meeting at Lone Star, which was held tinued to increase though land values thing now if they ever expect to make fell. As a result the total farmother crops. It asked also for the cestablishment of a revolving fund by the government of whatever amount necessary for stabilization and other ing these various meetings, it was impossible farm. Do you know mortgage debt of the United States a mixup in the matter of dates covernow represents about 22 per cent of the value of all farms, compared with ganized but the farmers. Men in othonly 10 per cent in 1910.



CAL A. WARD

COUNTY GROUPS BAND FORCES IN

Don Bramwell Chosen As President. Don Bramwell Chosen As President. of our nation. The solution is being Each Local Organization Is Repressible by and reckoned with the most

More than 100 Cloud County farm-More than 100 Cloud County farmers gathered yesterday at the county. This is declared to be true not only house and organized a county branch of the Farmers Union with the followon Bramwell, president, Pleasant Valley; E. Regnier, vice-president, duction it is a question of overproduction it is a question of overproduction. Miltonvale; Will Augustine, secretary-treasurer, Ames; A. L. Kaiser, door-keeper, Buffalo.

Ten local organizations united to form the county union and the com-mitteemen elected to represent each Creek at Ames, Oscar Peterson; St. World's needs we have gone a long Joe, C.R. Fuller; Carmel, George way in arriving at a starting point Hollis Manuis Positive Manual Property. Hollis, Morris Rossiter; No. 103 which is west of Miltonvale, R. T. Perry.

J. R. Shipps, county organizer and lecturer, presided at the meeting and ress they have made in the respective ocals and thanked the farmers for their cooperation in helping the state fficers organize the county charter. and editor of the Union's paper, was the first speaker on the program.

Mr. Kinney said in part: "We are receiving letters every day at our office requesting that we send someone requests come from men who know that they have to dig down in their own pockets to maintain such an orthe value of the Farmers Union. A farmers cooperative marketing association is a dream where Farmers Union handles the wheat and other grains from the time they leave the no matter whether it be in the United States or a foreign country, without a middleman taking any profit. With this dream in mind, the Farmers Union was founded 28 years ago, The things that the preamble of the Farm Board Act of congress states are exactly the same as those contained in the original program of the Farmers Union. I wish to remind you that there are four big national farm-National Grain Corporation; the National Grange, which is primarily social; and the Farmers Union which is and always has been a marketing association. The Farmers Union approves the other three organizations and they in turn approve of our organization.

Believes Panic Was Averted Mr. Kinney brought out the fact that while the farmers are getting, perhaps, the lowest prices for their products this year than they have for many years, still the manufacturers' dividends in the month of August, 1930, were 50 million more than in the same month of 1929, an increase of 100 per cent. The speaker said he beieved that the Farm Board headed off the worst panic in prices this year imaginable and that he really believes that the board is conscientiously try-ing to do something for agriculture. In closing he made the open statement that wherever at least 60 farmers would get together and organize a local the Farmers Union would build an elevator.
The "Wild Swede" from Marshall

County, J. R. Swanson, who is a state lecturer and organizer, was given a big ovation when introduced. men this throughout shows me very well that you Cloud County men real ize that farmers have to do some money on the farm. Do you know

NOT WISH TO AMEND THE MARKETING ACT

Radio Speech Given By Cal. A. Ward, Salina, President Kansas Farmers Union, Over Station WIBW, Topeka, December 12.

Topeka, Dec. 12-Perhaps there is no question of national or even inter-national consequences so squarely before the masses of humanity everywhere as the present economic, financial distress that is touching every phase of American life and business activities of all kinds. This situation is one that has not developed in a day or even ov-er night, but a careful analysis will reveal that it is the culmination of a series of events and conditions that have been gradually but surely creep-ing upon us through the last decade. In the past few months I have conthose in the more densely populated

versed with representatives and various authorities from different sections of the country and we find that centers of the country are the ones at the present time in the most serious and critical condition. The question of unemployment is before us as possibly it has never 1 can before in the history learned men of the country. In analyzing the present economical situation the most prevalent and common answith agriculture but with business and industry as well. In brief, may I say than so much a question of overproduction it is one of under-consumption. There are just as many people in the world as there has ever been and more. Relative to food in one section there is an abundance, and in another there is destitution and starvation, A fair analysis would say that when once we have solved the prob-lem of distribution relative to the

I have talked in public and from this section may times and those who have followed my trend of thought know my attitude with reference to some of the present world-wide developments and especially the trend of conditions as it affects our own nation—the United States. May I sugcommended the 10 locals on the prog- gest at this time that since the beginning of the world selfishness, avarice

and greed have been enemy to (continued on page 4)

For Grain Corporation Iffinois Farmers Union Votes Its

CHICAGO, Illinois division of the Farmers Educational and Co-operative Union announced itself today as the eleventh state to vote confidence in the Farmers' National Grain corporation by naming C. E. Huff, its president, as spokesman of the Illinois Farmers' Union in its relations with farm board marketing

Huff was defeated for re-elec tion as president of the National Farmers' Union at St. Paul, November 22, the southwestern grain group opposed to farm board policies carrying the election for John Simpson, of Oklahoma City. Other states named as having proclaimed support of Huff were Washington, Oregon, Montana, North Dakota Minnesota, Wisconsin, Kansas, Missouri, Idaho and Kentucky.

The following is a copy of the action decided upon by the Illinois December 9th:

The Illinois Division of the Farmers Educational and Co-operative Union, by action of its Board of Directors, at a meeting held in Kankakee, Illinois, December 9, 1930, determined officially to enter upon a co-operative grain mar-keting program under the auspices of the Farmers National Grain Corporation. The Illinois Division thus expressed its complete confidence in the policies of Mr. C. E. Huff, as President of the Farmers National Grain Corporation, and proposes to go forward with a vigorous organization pro-gram, in full co-operation with Mr. Huff, acting under the present Ag-ricultural Marketing Act in Co-op-

Board. The action of the Illinois Division is thus properly interpreted as a specific endorsement and expression of confidence in Farmers National Grain Corporation and in the administration of its present of-ficers. Mr. C. E. Huff, as Presi-dent of the Farmers National Grain Corporation, is made spokesman of the Illinois Division in its relations with the marketing agencies se eral Farm Board under the provis ions of the Agricultural Marketing

FARMERS EDUCATIONAL AND CO-OPERATIVE UNION OF AMERICA-ILLINOIS DIVIS

By E. E. Kennedy,

THE MODERN SLAVE DRIVERS

When, because of disobedience to the Lord, From Eden driven by the flaming sword, Adam was sentenced to a life of toil He wrought his living from the virgin soil.

What he produced was his; no Board of Trade Could gamble in the wealth which Adam made; No middleman was there with sticky hand To grab a toll from products of the land.

But as the race increased and multiplied, A class whose greed is never satisfied, Traders, gamblers and traffickers in food Arose to power and ruled with haughty mood...

And ever since the men who till the soil Have been the victims of these gamblers' spoil; They sow and harvest in a dreary round Until they rest at last in friendly ground.

And this rich crew whom they support in ease, Who live their lives exactly as they please, Crack their sharp lash o'er these dumb slaves of gold As did the men who drove the serfs of old.

They hold the reins of finance in their hands;

They throttle Justice with their greedy claws.

They hold a mortgage on the farmers' lands;

They own the men who make the peoples' laws;

Carl E. Clark.

Published every Thursday at Salina, Kansas, by THE KANSAS BRANCH OF THE FARMERS EDUCATIONAL & CO-OPERATIVE UNION, 119 South Seventh Street.

Entered as Second-Class Matter August 24, 1912 at Salina, Kansas. Under Act of March 3, 1872.

Acceptance for Mailing at Special Rate of Postage Provided for in Section 1103, Act of October 3, 1917. Authorized July 30, 1918.

A. M. Kinney. .. Editor and Manager Mary RileyAssistant Editor

Subscription Price, Per Year... Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success.

Change of Address-When change of address is ordered, give old as well as new address, and R. F. D. All copy, with the exception of notices and including advertising, should be in seven days before the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date.

NATIONAL OFFICERS .Oklahoma City, Okla.Omaha, Nebraska John Simpson, President H. G. Keeney, Vice President James J. O'Shea, Secretary ... Roberts, Montana

BOARD OF DIRECTORS Clarks, Nebraska Emil Becker T. E. Howard... E. H. Everson... Denver, Colorado Indianola, Iowa C. M. Rogers ... Fritz Schultheiss Wisconsin KANSAS OFFICIALS Salina, Kansas C. A. Ward, President.

W. P. Lambertson, Vice President Fairview, Kansas A. M. Kinney, Secretary-Treasurer. Blue Rapids, Kansas that is, to get together. John Frost, Conductor M. V. Gates, Doorkeeper. DIRECTORS Stafford, Kansas Rex Lear. Osborne, Kansas J. C. Gregory. Alma, Kansas McPherson, Kansas

F. C. Gerstenberger FARMERS UNION JOBBING ASSOCIATION—1146 Board of Trade Bldg., Kansas City, Mo., 915 United Life Bldg., Salina, Kans.; 1004 Corby Bldg., St. Joseph, Mo.

FARMERS UNION COOPERATIVE PRODUCE ASSOCIATION-201 Oak FARMERS UNION LIVE STOCK COMMISSION-400-3-10 Live Stock Ex-

change Bldg., Kansas City, Missouri; Live Stock Exchange Bldg., FARMERS UNION MUTUAL INSURANCE CO.—Room 202 Farmers Un-

ion Bldg., Salina, Kansas FARMERS UNION AUDITING ASSOCIATION-Room 308 Farmers Union

Bldg., Thomas B. Dunn, Salina, Kansas. KANSAS UNION FARMER-Salina, Kansas, Room 208, Farmers Union Bldg.

FARMERS UNION MANAGERS ASSOCIATION C. B. Thowe. T. C. Belden. SALINA, KANSAS, THURSDAY, DECEMBER 18, 1930

LET'S GIVE FARM BOARD A CHANCE

same subject, well deserve the thoughtful consideration of every Kansas largely as to what your contribution as members of our organization, will be tee next reported the following resoof Salina, president of the Kansas Farmers' Union, to Senator Capper, which said that, "The Kansas Farmers' Union does not favor amendments to the Agricultural Marketing Act during the short session of Congress. We have not had time to determine the successes or weaknesses of the act. If not had time to determine the successes or weaknesses of the act. If take on new life, If there are those, and goodness knows there are entirely the Constitution will permit.

In an editorial the editor of the Capital said that, "At the meeting of the agricultural commission of the American Bankers' Association at South Bend, Alexander Legge made a statement which encourages the belief that he may continue to head the Federal Farm Board for some time to come. The Agricultural Marketing Act, he said, has 'proved to be a very wise measure,' and there is 'much promise of its ultimate success in putting agriculture on its feet."

"The former head of the International Harvester Company is not a man to withdraw or resign from an uncompleted job, and particularly at a time when a wide controversy is waged as to whether it is sound in purpose and principle. Mr. Legge has fought off farmers, the Chamber of Commerce of the United States, politicians, grain dealers, skeptical bankers and has generally been poised to take on all comers in defense of the farm board program. He is a first rate business man and therefore a good bluffer on occasion, but we believe his statement at South Bend is the most direct indorsement he has yet made of the marketing act, just as it is written.

"Farmers and friends of farmers are encouraged by Chairman Legge's assurance that the law is sound and that it can succeed in putting agriculture on its feet. There is and will be confidence in the act so long as Mr. Legge heads the board, and it is altogether in the interest of agriculture that he stay there as long as the President can hold him.

"The marketing act and the farm board are going through an experience common to every novel or experimental project, whether concerning agriculture or any other object. They encounter resistance, opposition, skepticism and pass through a phase characteristic of experimentation in any field. What the marketing act must have is patient consideration, a full trial and discussion on merits. Hasty conclusions one way or another can only be prejudicial to getting results. The act may require amendment or revamping in some of its provisions. But Mr. Legge's assurance that it is basicly sound is an important outgiving from the exceptionally able man who heads

Many farmers' organizations over the country have passed resolutions similar to the thought contained in Mr. Ward's telegram. At a meeting in Chicago last week, the American Agricultural Editors' Association went on record as being against any change in the Federal Marketing Act at this time. There was much comment at the International Live Stock Exposition over the fact that the board has made its 73-cent peg on wheat at Chicago function, which makes a price about 20 cents a bushel above Winnipeg. And as Amos 'n' Andy would say, "Ain't that something?"

The price of corn in the United States is about twice that in South America. Some corn is being shipped into the United States from South America after paying transportation costs and a 12-cent tariff. Such facts are illustrations of the serious world-wide commodity price decline and business depression that this world is going through. We would do well to support the few organizations, such as the Federal Farm Board, which are making an aggressive fight for agriculture. - Capper's Farmer.

PARAGRAPHS FROM WASHINGTON

By W. P. LAMBERTSON

I cannot get used to being called "Judge" by my colleagues from the South.

Rep. Hamilton Fish of New York, who is our authority against communism was a Harvard football player, and led a colored regiment overseas in '18.

There were 24,000 deer killed by hunters in Pennsylvania last year; also over 1,000 black bears.

Rep. Cramton of Michigan is one of the most valuable members in the House. He was narrowly defeated in the Primary by a "wet." All consider- recently defeated. ations of fitness are wiped out when the wet issue is raised. The thinking machine is abandoned by the thirsty.

Treasury on the morning of the 11th, to save a run on a faltering bank. It was whispered in every huddle, but how, in over two days, not a line in any

Rep. Cooper of Ohio, formerly a railroad engineer and a "dry," tells me that his own city is probably 98 per cent wet:

Sen. Overman, who just died, looked the part, more than any other member of the Upper House, of the traditional Senator. My first interest in him, 27 years ago, was that we belonged to the same college fraternity.

Last Friday night 100 members of the House, as guests of Rep. Mc-Clintic of Oklahoma, in 25 cars, escorted by 6 motorcycle police, attended the Showboat at Alexander, Virginia. The Showboat is a floating theater, famous in the old days along the rivers. Just before the last act Rep. Connery of Lynn, Mass. gave some song features. The stage was his proession before he came to Congress.

THE PRESIDENT'S COLUMN

C. A. WARD -

WHAT SHALL OUR ACCOMPLISHMENTS BE FOR 1931?

As I write these notes this morning, directors of the various state wide Boards from one end of the state to the other, are gathering here at Salina, that we may go in session and map out our program for the ensuing year. I have of late repeatedly stated, that the day is at hand and that the ime is ripe for organization work in this country. As I make various contracts and especially with our farmer friends, it is evident that we are thinking in terms of organization and cooperation as never before. The situation has been developing for the past ten years and the farmers of this country find themselves in this position: if we are to save ourselves and preserve the business of farming from the onslaughts of big and well organized business and if we think in terms of those who follow after and "Salina, Kansas future generations, there is absolutely only one thing left for us to do, and

> The world wide economic situation of financial distress has touched every phase of American business and especially, Agriculture, in a most disastrous way. Almost daily, men come to me and say, that they are absolutely up against it and are unable to pay their taxes and interest including the necessary overhead and are therefore throwing up their hands in despair. The result is, all over the country, from one end to the other, loan concerns banking institutions, and the like, are compelled to foreclose on these farms and, when once in possession of these farms, many times to save themselves, these farms are thrown into a farming corporation which, in the final analy- represented with fifty delegates anssis, means, direct competition to those who are left struggling on their wering roll call and about 100 visitors. After partaking of a splendid farms, attempting to make an honest living for their families. I firmly dinner the meeting was called to orbelieve that our challenge is, that we should go out and organize our farmers der by President Wempe at 1:30, and in mass numbers, so that our voice may be heard in legislative halls, opened by all rising and sing ing "America the Beautiful." After reading the side-splitting pneumonia that the mmand cost of production, plus a living profit,

> Will the powers that be, ever wake up to the fact that Agriculture is, and always has been, the basic industry of the country and the standard by Oil Co. was called to the floor. He will the powers that be, ever water and always has been, the basic industry of the country and the standard by and always has been, the basic industry of the country and the standard by suggested extending an unanimous suggested extending an unanimous suggested extending an unanimous ing, so this desperate struggle he is worth any permanent prosperity is measured? We have placed a lot of stress with the unemployment problem and let me suggest, that rather than feeding and caring for the destitute favored us with a song, "The Farmand unemployed through charitable channels, we should begin at the bottom er Feeds them All." Then launched and definitely establish and secure such businesses as farming and when into a splendid address on Cooperation once Agriculture is prosperous, avenues for consumption of farm commod- farmers would only stick together ities and all the necessities of life, will open up and then quite largely, the and cooperate in every way, and finquestion of over production will take care of itself and men by the hundreds ished with a talk on the Union Cooperative Oil Co. He also praised the crative Oil Co. He also praised the international prosperity.

international prosperity.

Let me say again that it is hoped, out of this combined Board meeting Said it was rated as one of the best today will come a Program that may and shall be carried to the most remote in the state. The program for the corners of the state, in a well defined and organized way, that those of our afternoon was furnished by siss claudy Miller of Blue Rapids at the farmers who are not in an organization, will align themselves with the Two articles in the Topeka Daily Capital of last Sunday, both on the Farmers Union at this time. The final results obtained will rest quite the Cockerill. The resolution committee the control of the co Second: Also that the amendments, our opposition will be aided by our lack of background, because of the short time of operation, and may attempt to weaken or destroy the act. This would be a calamity to agriculture."

In an editorial the editor of the Capital said that. "At the meeting of lack of the capital said that. "At the meeting of lack of background, because of the short time of operation, and may attempt to many, who are not loyal in supporting their local, county and state wide a terrible threshing around in the brush, and some dust will fly, but out of it all will emerge the human form lack of particular and enthusiasm to permit a graduated income tax be again submitted to the voters at the next general election.

Taxes, interest, Modern wooding a terrible threshing around in the brush, and some dust will fly, but out of it all will emerge the human form lack of particular and enthusiasm again submitted to the voters at the next general election.

Taxes, interest, Modern wooding a terrible threshing around in the brush, and some dust will fly, but out of it all will emerge the human form lack of particular and enthusiasm again submitted to the voters at the formula and enthusiasm again submitted to the voters at the lack of particular and enthusiasm again submitted to the voters at the lack of particular and assess and assess in the particular and enthusiasm again submitted to the voters at the lack of particular and enthusiasm again submitted to the voters at the lack of particular and enthusiasm again submitted to the voters at the lack of particular and enthusiasm again submitted to the voters at the lack of particular and enthusiasm again submitted to the voters at the lack of particular and enthusiasm again submitted to the voters at the lack of particular and enthusiasm again submitted to the voters at the lack of particular and enthusiasm again submitted to the voters at the lack of particular and enthusiasm again submitted to the voters at the lack of particular and enthusiasm again submitted

In conclusion, may I say we have the opportunity of doubling, if not trebling, our membership during the coming year. Our various Boards of creases in appropriations, for higher strong, neither the race to the switt, so the task of everlastingly keep ham-Directors are enthusiastic about this. Why not, all of us, to the extent that salaries, and new buildings, at the our business may be saved?

THE INSURANCE CORNER

By CHARLES A. BROOM, Secretary

be returned to the Counties or Townaging talk recently, and Bro. Bullard
gave us an encouraging talk recently, and Bro. Bullard
gave us another lift and out of this
ships so as to reduce direct taxation
for road and bridge purposes.

Strong City Thursday Doc. 18 at Part Part Wall. will be final, is as follows:

Strong City, Thursday, Dec. 18, at Bryan Hotel.

Lawrence, Friday, December 19, Green Owl Cafe, 700 block on Mass. Manhattan, Saturday, Dec. 30, Rm. 1, Farmers Union Bldg., 3rd and nytz. Meeting will be held at college.

Phillipsburg, Monday, Dec. 22, Court room in Court House. Oakley, Tuesday, Dec. 23, Kaufman Hotel. Hoisington, Monday, Dec. 29, Monon Hotel. Beloit, Tuesday, Dec. 30, Farmers Union Store Iola, Friday, Jan. 2., Kelley Hotel. Salina, Tuesday, Jan. 6, Insurance Office. All meetings will begin at 10 a.m.

We hope to see every Agent at one meeting

→ NEIGHBORHOOD NOTES ---

RESOLUTIONS PASSED BY

The following resolutions lopted by the Riley County Farmers Union No. 45 in quarterly session at Oak Grove schoolhouse today:

The Kansas State Agricultural Col-

ask that members of our union and all others work for the submission in Mrsr. Claud Flora, and Mrs. Ruth the 1932 election of the amendment Shuler.

Yours truly, GUST LARSON, Secretary MINNEOLA LOCAL NO. 1228 Franklin County

neighborly spirit was shown when the RILEY CO. F. U. NO. 45 | following members and neighbors met

The Kansas State Agricultural College has asked for \$60,000 for the building of a dairy barn. Be it resolved that we are opposed to this appropriation unless the Kansas State Agricultural College Dairy Department ceases to commercialize its products.

The Kansas State Agricultural College has asked for \$60,000 for the building of a dairy barn. Be it resolved that we are opposed to this appropriation unless the Kansas State Agricultural College Dairy Department ceases to commercialize its products.

The Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded and carried, that the Missouri Farmers Union are moved, seconded teria dinner at noon. Those present, Water Cockern made snort takes. The Missouri Farmers Union has a clearly take the price of bread, which, no doubt, Homer Nusbaum, Cleve Clark, James Ver was then taken up and the following were elected:

We favor an Oleo Law based on the Owens, Albert Crumpacker, Francis lowing were elected:

The Missouri Farmers Union has a clearly take, the price of bread, which, no doubt, the price of bread, which, no doubt, was then taken up and the following were elected:

We favor an Oleo Law based on the Owens, Albert Crumpacker, Francis lowing were elected: We are in favor of a 4c gasoline tax, provided the extra cent goes entirely to the counties where it is derived; and that the distribution of the present tax remains the same as at present, provided that all gasoline used for agriculture purposes be free of any tax.

We hereby reiterate our endorsement of a graduated income tax and ask that members of our union and seed of the process of the provided that members of our union and seed on the process of the provided that members of our union and seed on the provided that and ask that members of our union and seed on the provided that and ask that members of our union and seed on the provided that and ask that members of our union and seed on the provided that and ask that members of our union and seed on the provided that and ask that members of our union and seed on the provided that all gasoline to the provided that and ask that members of our union and seed on the provided that all gasoline to the provided that all gasoline t George Shuler, Mrs. Artie Steward,

On Wednesday, Dec. 10, a fine cessfull meeting.

MRS. C. E. BRASTED

Emma Jane Drumheller was born at Mendon, Michigan, January 18, 1865 and passed away at her country home near Logan, Kansas, December 7, 1930, aged 65 years, 10 months and 19 days.

She was married to Clarence E Brasted January 21, 1886 and in 1887 they located on the farm that they have since owned. To this union were born 6 children, four of whom are still living. One died in infancy, and Addison C. died aged 18 months. The 4 surviving children are Mrs. Ethel Hicks, of Logan, Kansas, Mrs. May O'Neill of Tacoma, Washington, Charles Brasted of the home address and Mrs. Alma Learned of Montesano, Vashington.

Mrs. Brasted was a member of the First Methodist Church of Salina, and lived a consistent Christian life. Besides her immediate family, including 6 grandchildren, she leaves to mourn her loss a host

This, by Adelaide Love, might have come from Mrs. Brasted's own lips:
"If you should go before me, dear,
Walk slowly down the ways of

death Well worn and wide, For I shall want to overtake you quickly
And seek the journey's ending by your side.

I should be so forlorn not to descry

you Down some radiant road, And take this same walk slowly, dear And often look behind pause To hear if some one calls your

name. Sent by C. E. Huff.

of the minutes of the last meeting, and hearing reports of standing comand the benefit to be gained if the

lutions:

Reed's stand to oppose proposed in-

of farm products, we demand of our end that oppressive taxations be reduced to the lowest possible limit. Fifth: That if any increase in gaso-

Federal Farm Board in organizing the several Cooperative farm corporations, but recognize that they are powerless to overcome the present world wide depression of prices: We therefore recommend to our Representatives and Senators that the farm act be amended by adding either the equalization fee or the debenture to the end that domestic prices for farm products be raised to insure an American standard of living in the farm homes.

Seventh: We also demand of Congress that measures be enacted, to forever prohibit speculation in ecessities of life.

Eight: That whereas over \$500,000,-000.00 of currency has been with-drawn from circulation and cancelled following members and neighbors met at the home of Mr. and Mrs. Dan Allen, whose home was destroyed by fire a short time ago, and helped to dig the basement, and drain for their new house, also hauled 38 loads of rock. The ladies came with well filled and the price level be raised and business and bank failures, mortgage to carry tion cast upon our organization from this meeting.

The Missouri Farmers Union Board the farmer, the miller and other handlers of Directors met in a very interesting session, December 1 and 2, at the St. Francis Hotel, St. Joseph, Missouri, I had the pleasure of attending a part of this meeting.

The Massouri Farmers Union Board the farmer, the miller and other handlers of Directors met in a very interesting session, December 1 and 2, at the St. Francis Hotel, St. Joseph, Missouri, I had the pleasure of attending a part of this meeting. baskets and served a bountiful cafe-less become again normal. It was that the Missouri Farmers Union are Moines, Iowa, was to bake bread in

Mrsr. Claud Flora, and Mrs. Ruth Shuler.

By consent of Blue Rapids it was voted to hold our March meeting in Waterville, and President Wempe appointed the following committees: Hall, Gus Walters; dinner, Mrs. Frost, ANNUAL MEETING

The annual meeting of the Marshall County Farmers Union held at Frankfort, Tuesday, Dec. 2, was a very successfull meeting. Ten locals were

By consent of Blue Rapids it was voted to hold our March meeting in Waterville, and President Wempe appointed the following committees: Reamer of Herkimer, has been added to our list of visitors.

Mrs. Henry Duever of Bremen, was a pleasant caller at this office, but did not attend the meeting. Mr. Martin not attend the meeting. Mr. Henry Duever of Bremen, was a pleasant caller at this office, but did not attend the meeting. Mr. Martin not attend the meeting. WASHINGTON, Dec. 2 (AP)—Use for relief purposes of 40,000,000 of the more than 100,000,000 bushels of wheat now held by agencies supported by Capper of Kansas.

We want to compliment Mr. T. B. Dunn on his talk broadcast over WIBW at Topeka, on the night of December 5. The weather was not the coday by Senator Capper, republican, best in the world, but heard him fine.

newly elected officers were installed meeting adjourned.
Richard H. Mackey, Secretary

Winfield, Kans., Dec. 5, 1930.

Kansas Farmers Union Salina, Kansas.

Dear Sirs: Since this is an open season for co-operators to, if possible, "wing" some of the "lame ducks" that are muddying the water and trying every known means to discredit the present marketing movement. In the Kansas City Star of recent date, a statement from some writer set me to thinking. The statement, in substance, was that "The grain dealers are going to see that the farmers do not organize."
This is rather a poor time to launch such a challenge as that, for already this postubile, little led has now this erstwhile little lad has now grown to stalwart size, and puite capable of taking care, not alone WE SELL Daily, new-caught headles and of himself, but as well several other fellows.

In other years our government was

quite anxious about a "little boy" who was playing in our front yard, and proceeded to hrow a shielding arm about the little fellow, with a tariff fence. This little lad has now grown up, but his offsprings are numerous enough to tell the old man just where to head in. That whole family has long since usurped the protected manufacturing interests of the Atlantic coast, and still demand help from the 'Old Man." The Farmers Union is not of that breed. It was born on the frontier where it has been reared surrounded by all kinds of "bad men." Yes with fire arms, and it has always withstood all comers who chose to obstruct the way, until now, without a cent from "Dad," has marshalled an army second to none, and no one ever has for long cared to battle this unit-

ed force. If you think the farmers are not, or cannot be organized, all you have to do is to follow up the trail since its childhood days. It has never lost a battle, and has never been bankrupt. And now such a threat as above mentioned only serves to clinch the argument that where you say a thing can't be done, or won't be done, some fool (?) bunch just puts the job over.

the side-splitting pneumonia that the grain dealers have been stricken with has somewhat shifted from his head to his innermost vitals, and as day

Brother Hoover points to the breakthe great strides that manufacturing watha, Kansas, December 12. Hope to see some of the Salina bunch atommercial interests, yet the industry tend this meeting. that outweighs all other industries in real wealth is languishing as never before. I am not so sure the story of the camel and the miller, where the camel has his head and neck and front legs in the warmth of the mill, so with another lunge, he will be wholly inside, and will tell Mr. Miller that if he wants more room, he may first vacate the institution. The camel has displaced the farmer owner. This is not much different than this present situation, for this cooperative camel to win. In the meantime there will be

No, the battle is not always to the mering and the victory will be won. Down here near Arkansas City con-Fourth: In view of the present ditions for two years have been as stagnation in business, and low prices discouraging as they well could be, but we feel there is a brighter, better Legislators and public officials that day coming, and is already on the way. the utmost economy be observed to the The snirit of optimism and perseverence has never left us, and the sentiment of loyalty is even more pronounced by reason of adverse condiine tax is made, such increase should tions. Bro. Ward gave us an encour-

> Like Lawrence, "Don't give up the ship," and Paul Jones, "We have just whether there is too much politics in it begun to fight." Stay with the car boys, Justice is steering the car. F. A. CHAPIN.

LETTER FROM ST. JOE OFFICE JOBBING ASSN. St. Joseph, Dec. 11

Mr. A. M. Kinney, Farmers Union Insurance Bldg.,

Salina, Kansas. Dear, Mr. Kinney:

Writing you as we did not see or hear from you as you were on your road home from St. Paul. I see by the different papers and also the Co-operative Journal, that the Farmers Union had a very interesting meeting in St. Paul. This meeting was looked Federal Reserve Banks, and upon by our competitors as being a hereas, such practice in the past has meeting worth while, discrediting the invariably resulted in falling prices, Farm Board to a certain extent, but stagnation in business, idle workmen, we hope that there will be no reflecbusiness and bank failures, mortgage tion cast upon our organization from lic a survey, said only 30 cents of the

rpor- Company was in attendance, also Mr. grain stabilization corporation had the Sam Ray of Kansas City, United Bi-

Co. meeting in January.

By consent of Blue Rapids it was voted to hold our March meeting in Mr. Henry Duever of Bremen, was a

RANSAS UNION FARMER WEEKLY EXCHANGE If members of the Union have anything to Sell or Exchange, they should advertise in this department. Rate: 3 cents a word per issue. If run 4 times 10c per word for the four issues. Count words in heading, as "For Sale," or "Wanted to Buy," and each initial or figure in the address. Compound words count as two words. CASH MUST ACCOMPANY ORDER—TRY THIS DEPARTMENT—IT WILL PAY YOU.

CLASSIFIED ADVERTISING WANTED

WANTED—Position as bookkeeper. Pre-fer with Farmers Union. Five years' experience.—Miss Grace Varnan, Kincaid, WANTED TO BUY, Insilage Cutter. Chester Chapman, Ellsworth, Kans. SHIP YOUR FURS to J. E. Green Fur Co., · 301 East 1st St., Topeka, Kansas, for highest prices, fairest grades. Write for

price list.

salted Lake Superior herring in lots of 50 and 100 lbs. Prices henhaldsvis \$3,90 and \$6.50. Ref. Commercial State Bank.— J. Knarvik's Fisheries, Box 864, Two Harbors, Minn.

AGENTS WANTED to sell polishing cloths; removes tarnish from all metals without the use of liquid. Sample mailed 25 cents.—Clark's Specialty Sales, Granite Falls, Minnesota.

FOR SALE

FOR SALE—Purebred Spotted Poland China Boars. Best of Breeding, weighing 250 pounds and up. Immunized and guaranteed to please. Please write des-cribing the type you want.—George Roepke, Waterville, Kansas.

RESOLUTIONS OF SYMPATHY
Whereas it has pleased Almighty God in His divine wisdom to remove from our midst our faithful brother, Charles Sparks of Stone Local No. 792,
Therefore be it resolved that we, the members of said local extend our heartfelt sympathy to he bereaved family.
Be it also resolved, that a copy of these resolutions be sent to the Kansas Union Farmer, one to the bereaved family, also spread on the minutes.

read on the minutes.

Mrs. May Marcotto

Mrs. Vina Rywell, Committee.

RESOLUTIONS OF SYMPATHY Whereas it has pleased our eavenly ather in His divine wisdom to call from in midst, our brother and fellow worker,

our midst, our brother and fellow worker, Ola Alonze Davis.

Therefore Be It Resolved that we, the members of said Local, extend our heartfelt sympathy to he bereaved family.

Be It Also Resolved, that a cony of these resolutions be sent to he Kansas Union Farmer, one to he bereaved family, lead he spread on the minutes of our Local served out the lo ead on the minutes of our Loc

Harve Crawford Cecil V. Cline Mrs. Herve Prentice, Com.

I am to attend a meeting of the ing down of prosperity when he cites Brown County Farmers Union at Hiathe great strides that manufacturing watha, Kansas, December 12. Hope

The grain business such as consignments have slowed up the past month, but the corn movement, think, will begin possibly in a short time. Northwest Missouri has a nice ime. lot of corn as well as Nebraska and

Iowa. Yours very respectfully, Farmers Union Jobbing Assn., By C. S. Neeley, Branch Mgr.

846 Maine St., Lawrence, Kansas.

Mr. A. M. Kinney, Salina, Kansas;

Dear Sir: Taxes, interest, Modern Woodmen

I have been paying them in Pleasstrong, neither the race to the swift, ant Valley local in Douglas County, south of Lawrence, since coming here from Clay County in 1913. My farm is 8 miles northwest of Lawrence, too far to go to local meetings. We did not succeed in getting a local as the Grange is very strong in the locality in Jefferson Co.

> I have been interested in poems. They seem to me about right. I had quite a talk with J. C. Robinson about your poem on "Mammon"

or not. Enclosed is stamped envelope for return of the rhyme in case you do not see fit to print it. Yours truly,

Bread Price Probe

F. H. Shuler.

Justice Department Into Wide Dif-Ference From Wheat Value.

WASHINGTON, Dec. 10 .- (AP)-An investigation has been started by the department of justice to determine the reason for the differences in prices between wheat and bread. Heretofore, Chairman Legge and members of the farm board have pointed to the apparent disparity of prices. The chairman, in making pub-

At the time Legge announced the price declines in mid-November, The Missouri Farmers Union has a said, "the price of flour fully reflects

Relief Measure Is Introduced Today



Junior Co-operators Aunt Patience

HOW TO BECOME A MEMBER OF THIS DEPARTMENT

Any boy or girl between the ages of six and sixteen, whose father is a member in good standing of the Farmers' Union, who writes a letter for publication, can be a member of this department, and is entitled to a pin. In order to receive a book, he must signify his intentions to study the lessons and send them in. We cannot send out books to those who do not intend to send their lessons. The address to which all Juniors should send their letters is: Aunt Patience in care of the KANSAS UNION FARMER, Salina, Kansas,

Dear Junior Cooperators: Wasn't it too bad last week—our being pushed I a birthday twin, Lovingly, entirely off of "our page"? But I

This has made me even more behind with your letters—but I'll catch up soon—in the mean time, don't stop writing just because you think I have when you find your "twin." so much mail I can't answer it all! Just a little over one week—and then, Christmas! I want you to all make a New Year's Resolution right now to write me as soon after Christmas as you can and tell me what kind of a Christmas you had—what you did where you went, and so on. That will be my Christmas present—a let-

Aunt Patience. Oct. 31, 1930

school teacher. She gave me a pin, too. The name of it is Sunbeam. I like them both. For pets I have a pony, a pig, two cats, two dogs and some chickens. I am in the fifth grade. I am 10 years old. My birthday is June 28. Well, I do not understand the lessons. Do you care if I send next lessons in We were so busy last lessons in We were so busy last lessons. lessons in. We were so busy last month that I didn't have time. And my paper in my book-should I write my lesson in it and send them in? If the lessons are in the paper, where shiuld I find them? Well, I had better quit. I look at the letters every week

and enjoy the page. Your niece, Helen Moon.

Aunt Patience.

Agra, Kansas.

November 23, 1930. November 23, 1930.

Dear Aunt Patience:

I thought I would write a few lines to let you know that I received my pin and book and thought they were pretty. And I am sending in my lesson. I would have sent it in sooner but have been so busy that I have not been so busy that I have neglected it. But I will try to do better after this. Lovingly.

In the November lesson. We have had a tie for a given suit or let the man exercise his inherent right to select his own ties. A tie is a man's one though they were are sure a lot of them. I have not been able to find my twin yet. Pearl May is also sending in her lesson. It is only four more weeks until Christmas, but I don't believe it is going to be very big. My letter is getting long so I will will dressed appearance."

A study of set the man exercise his inherent right to select his own ties. A tie is a man's one though they warm weather when there is danger of spoilage.

All meat that is canned should be fresh and well handled. It is best to monizes with his face as well as his suit and shirt, he will not have "that well dressed appearance."

A study of some of the best display warm weather when there is danger of spoilage.

All meat that is canned should be fresh and well handled. It is best to monizes with his face as well as his suit and shirt, he will not have "that well dressed appearance."

A study of some of the best display warm weather when there is danger of spoilage.

All meat that is canned should be fresh and well handled. It is best to monizes with his face as well as his suit and shirt, he will not have "that well dressed appearance."

A study of some of the to man, so the control of those members, there are sure a lot with the were into the control of spoilage.

All meat that is canned should be fresh and well handled. It is best to well dressed appearance."

A study of some of the to man, so in the very is into the very is into the very is the can-cooked method. The well man, so in the very is into the very is into the very is into the very is into the ter after this. Lovingly,
Virginia Rose.

Dear Virginia: I'm so glad you liked your book and pin—and that you've found your twin. Have you written to har? Your lesson looks ver- nice, indeed, I'm sending it on to our Junior Instructor. Please write soon again. Aunt Patience.

Enternrise, Kansas. O 'er 17, 1930

Dear Aunt Patience: I am sending in my lessons. wrote to my twin and she wrote back and said that she was glad to get my letter. I guess 14 write back to her and pin—many thanks for them. I

another Glub, and close. Yours truly, Mabel Forslund

Oh, yes, you and your twin must write each other often—who is she? The money you make by helping your them. Write us again. teacher will make a nice addition to your Christmas fund, won't it? I'd love to have Frances in the Club. I suppose her father doesn't belong to the Farmers Union, or her family would receive our paper—if he only did, she could have her pin and book right away.

Aunt Patience.

Carlton, Kansas.
Nov. 1, 1930

Dear Aunt Patience:
I am sending in my September lesson. I hope it is not too late. I recived my book and pin not long ago and sure do like them. I got Mary. Alice Logan to join, so I get a star! Please write again and let me know when you find your twin.

Aunt Patience:

I am sending in my September lesson. I hope it is not too late. I recived my book and pin not long ago and sure do like them. I got Mary. Alice Logan to join, so I get a star! Please write again and let me know when you find your twin.

Aunt Patience:

Dear Aunt Patience:
Dear Maurine: We're glad to have you in our Club—we'll send your book and pin very soon. Perhaps your brothers or sisters would like to join—then you'd get a star! Please write again and let me know when you find your twin.

Aunt Patience.

Dear Leila: I think that's an awfully good way to do—two or more to get the lessons together. It's more fund have way to do—two or more toget the lessons together. It's more fund have way to do—two or more toget the lessons together. It's more fund have way to do—two or more toget the lessons together. It's more fund have way to do—two or more toget the lessons together. It's more fund have way to do—two or more toget the lessons together. It's more fund have way to do—two or more toget the lessons together. It's more fund have way to do—two or more toget the lessons together. It's more fund have way to do—two or more toget the lessons together. It's more fund have way to do—two or more toget the lessons together. It's more fund have way to do—two or more toget the lessons together. It's more fund have way to do—two or more toget the lessons together. It's more fund have way to do—two or more toget the way. The more we know when we have were able to combat the questions. They sure were easy. I took my book and pare to school and Maxine and I worked the mer. The great telle pare lessons. It think that's an awfully good way to do—two or more toget the lessons together. It's more fund have the merica and the mer

entirely off of "our page"? But I promise it won't happen again soon— we just won't let it happen. When we enlarge our paper we'll have a whole page to ourselves—think of that!

Dear Violet:

I was so glad to get your letter— your book and pin will be sent this week. Goodness—you have a great many chickens, don't you? Aren't you have a great many chickens, don't you?

Aunt Patience. Piqua, Kansas.

Nov. 2, 1930 Dear Aunt Patience: busy and had so many school lessons to get. I just found the paper with the August lesson. I am sending it, too.

I will try to send them grant of the control of the contr

Aunt Patience.

Penokee, Kans., Dec. 1, 1930. Dear Aunt Patience: I'm 2 years old plates and, when cool, flavor and and in the 5th grade. I like to go to and enjoy the page. Your niece,
Helen Moon.

Dear Helen:
I'm fine, too, thanks. My, that's

Now the page of the pa

Dear Opal: I was glad to get your lesson. es, we do have a great many members but if every member would get just one more, we'd have way over a thousand! Lots of people aren't going to have as much "Christmas" as usual this year, but after all, it's the spirit of Christmas that counts, and not the things we get or give, don't you think? Write soon again.

Aunt Patience.

Aunt Patience.

Las glad to get your tan shirts and ties that register darker shirts are lesson. The man who calcuts his own cloth. The man who calcuts his own cloth. Aunt Patience.

Ransom, Kans., Dear Aunt Patience: How are you?

Dear Mildred: I'm sorry about your book and pin. The lessons are printity. A round, full face appears rounded on "Our Page" in the paper, one each month. So you must watch for tight string is in contrast below. A

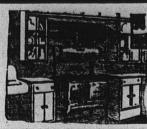
Aunt Patience.

Hunter, Kans., Dec. 1, 1930. Dear Aunt Patience: I read of your Club and I would like to join it. I was 8 years old in the third grade. I live in the country. I go to Gravatt school and Ruth Thurstan is my

you write for a little girl just six years old! We're glad to have you in



WOMEN



WHAT SHALL WE EAT Children's Christmas Party

Those children between 5 and 10 hand. In suits man has little choice; years of age who are too young to enjoy their elder's amusements may be easily entertained in a group by some hostess who has planned bright and elected described and express himself. colorful decorations or regalia, some ittle surprises, and light, attractive refreshments.

The skillful hostess realizes that children who have eaten a hearty, hol-iday meal should have their attention directed toward something else than food. Bright colored paper caps of various shapes may be distributed as the little guests are about to be served. A large Jack Horner pie, carefully made of paper like the caps, may conceal little netting bags of fruit or a dainty gift. Great joy usually accompanies the gift if the bag is attached to a string that extends to the small one's place at the table.

Should there be too many guests for the Jack Horner pie, whipped gel-atine dessert in halves of orange How are you? I am fine as can be atine dessert in halves of orange thought I had better get busy with shells may be placed for each guest my lessons so I am sending them in. at the table. Most children like brok-

time. I received my book and pin. I best entertained when they are allow-Green, Kansas time. I received my book and pin. I sure like my pin. I have not found my pin and book and think they're very nice. I have a very nice Sunday sure is writing too, so please very nice. I have a very nice Sunday school teacher. She gave me a pin, and some successful hostesses. Here are allowed to entertained when they are allowed to entertain themselves," says one of the most successful hostesses. Here are allowed to entertain themselves, and the complex of the most successful hostesses. Here are allowed to entertain themselves," says one of the most successful hostesses. Here are allowed to entertain themselves," says one of the most successful hostesses. Here are allowed to entertain themselves," says one of the most successful hostesses. Here are allowed to entertain themselves," says one of the most successful hostesses. Here are allowed to entertain themselves," says one of the most successful hostesses. Here are allowed to entertain themselves, "says one of the most successful hostesses." Here are allowed to enter it is tinted and flavored, it is even more attractive.

The following simple taffy recipe admits the use of many variations in color and flavor: 2 cups sugar, 1-2 cup light corn syrup,

2-3 cup water, 1 teaspoon vanilla. Cook the sugar, syrup, and water of the brittle stage, stirring only until the sugar dissolves. Pour into oiled

THAT NECKTIE GIFT

The Tie That Binds-Sometimes

The lessons always are on page three—at the beginning of the Junior the lessons always are on page three—at the beginning of the Junior three—at the beginning of the Junior three body and pin soon—watch for shirt, suit, shoes, and gloves, says page. Be sure to send the next lesson your book and pin soon—watch for shirt, suit, shoes, and gloves, says the next lesson. Aunt Patience. Miss Ethel Arnold, professor of art,

K. S. A. C. McPherson, Kans., Should you not care to buy the Dec. 1, 1930. whole outfit, you should at least know Dear Aunt Patience: I am sending in the November lesson. We have had a rice for a given suit or let the man a surplus of meat, especially in fairly a rice rain. The lesson was easy this

don't believe it is going to be very big.
My letter is getting long so I will
close. Your niece, Opal Hanson.
Dear Opal: I was glad to get your
Dear Opal: I was glad to get your windows shows men's brown suits with

The man who selects his own cloth-es is more likely to err in his choice is more likely to err in his choice in process should be lengthened Nov. 29, 1930
How are you?
elived my book so for them. I would like it in the circular or winding stripes. If he with circular or winding stripes. If he ling, as well as the basis for meat

name being wrong—I'll correct it at once. And I'm glad you liked the says Amos Parrish, a fashion author

ry. It will be there next time! I nounds pressure and five hours for always liked History in school—it was one of my favorite subjects. I thought Ancient History was especially interacting with the pressure cooker is safer and much to be preferred. esting.

Tescott, Kans., Dec. 4, 1930.

THE FARM MEETING

President C. A. Ward was called at tight, small knot seems to tighten and lengthen a long, thin face. For both extremes, a medium knot is best; for the round face, a striped four-in-

vegetable water which has been used in cooking vegetables or drained from canned vegetables.

An excellent plan is to save the re
and direction of Mrs. F. Esces and her group of helpers. Before luncheon the following visitors were introduced: A. M. Kinney, Salina, Poet and State Union Secretary; Ralph

color, as is the case with potato and

green peppers, pimentos, or a dash of paprika. Left over creamed vegetables pressed through a ricer with milk as the liquid can always be depended upon to

celery soups, add chopped parsley,

make a tasty soup.

A beaten egg may be added to any cream soup to give it body and additional food value. In blending the egg and cream soup, add a small amount of the hot soup to the beaten egg and then gradually pour this mix-ture into the soup while stirring.

WHAT SHALL WE EAT?

Canned Pork

"Either a feast or a famine." said a farmer concerning his supply of fresh pork which, by canning, could be more evenly distributed. Since the backbone, ribs, and other bony pieces are not so satisfactorily cured, their

pieces and packed. Should it be cut from the bones, the ingenious canner

and said that she was giad to get my letter, I guess III write back to her sometime again soon. I like my teach-ger very much. I like to go to school. Tonight I stayed and helped her clean tup—she gave me five certs for it. But I didn't stay alone. Frances Pientka stayed and helped, too. She doesn't take the Kansas Union Farmer, so I can't have her join. She belongs to I can't have her join. She belongs to I can't have her join. She belongs to I can't have her join. She joint and pin—many thanks for them. I and pin—many thanks for them. I like trous or winding stripes. If he like them very much. I with circular or winding stripes. If he like them very much. I with circular or winding stripes. If he like them very much. I with circular or winding stripes. If he like them very much. I with circular or winding stripes. If he like them very much. I with circular or winding stripes. If he like them very much. I with circular or winding stripes. If he like them very much. I with circular or winding stripes. If he like them very much. I with circular or winding stripes. If he like them very much. I with circular or winding stripes. If he like them very much. I with circular or winding stripes. If he like them very much. I with circular or winding stripes. If he like them very much. I with circular or winding stripes. If he like them very much. I with circular or winding stripes. If he like them very much. I with circular or winding stripes. If he like to a shirt with pronounced figures, he may add a barber pole tie to a shirt with pronounced figures, which should not be. I have found the many data a barber pole tie to a shirt with pronounced figures, with a time of the many data a barber pole tie to a shirt with pronounced figures, which should not be. I have found the many data a barber pole tie to a shirt with pronounced figures, which should not be. I have found the many data a barber pole tie to a shirt with pronounced figures, which should not be. I have found the many data a barber pole tie to a shirt with prono "Ties can do funny things to faces," process one and one-fourth hours for 10 pounds pressure in the pressure cooker, or three hours in hot water bath. One can pack raw meat and can it. Many prefer to do so, especially with beef and fowl. Then, one and three-fourths hours sterilizing for 10

INFANTILE PARALYSIS

One may say of diseases as of en-

Dear Aunt Patience.

Tescott, Kans.

Nov. 28, 1930.

Tescott, Kans.

Nov. 28, 1930.

Tescott, Kans.

Nov. 28, 1930.

Tescott, Kans.

Aunt Patience.

Tescouple of the disease is a good time Thanksgiving. I did.

Was at Sali on gradually. It is usual for gradual improvement to take place, and some-

those who have had the disease. Help for the individual who has been para-lyzed has been given by proper super-vised muscle training of the affected

Fine weather and good roads com-bined to make an ideal time for the community program and dinner at the

the last moment to preach the funeral of Mrs. Brasted, widow of the late state secretary, so could not be present. W. L. White gave his fine travelog, lecture and moving pictures of his trip to and in France. Mr. White's lecture was a very valuable part of the program and pleased his audience both in the morning and afternoon.

HOT SOUP SEASON IS NOW AT HAND

When the thermometer begins fluctuating around the zero mark, nothing quite takes the place of a steaming bowl of hot soup served at the beginning of the meal.

The following soup-making hints are volunteered by Miss Mary A. Dolve, extension nutritionist at South Dakota State College.

Doth in the morning and afternoon.

W. W. Finney, President of the Fidelity State Bank and manager of the Emporia Telephone Co., closed the forenoon session with a talk on tax and other farm problems. Mr. Finney has studied and worked with these problems for several years and has mastered his subject as very few have. He offered to come again and give the questions a more thorough discussion and here's hoping we can arrange for it.

After Rev. Neuronwaydor returned

kota State College.

Many housewives, she says, unconsciously discard one of the most valuable ingredients for soup making, the ble ingredients for soup making, the able direction of Mrs. F. J. Estes and An excellent plan is to save the required amount of vegetables and vegetable water for the next day's cream soup when cooking the dinner vegetables the day before.

At times the family may prefer a vegetable cream soup made with white sauce and vegetable water without any vegetable nulp. Good variations are ty; W. Finney, Bank President; Har-ley C. and Henry Hatch, newspaper

> "FARMER INSURANCE AT FARMER COST!

That is the motto of this farmerowned and farmer-controlled Life Company, whose insurance is sold only to farmers and whose resources are dedicated to the financial betterment of farmer solicy hold

Why not become a practical co operator today by protecting your estate with a policy in this company? Write or call at the home offices. It is a pleasure to help you.

Farmers Union Mutual Life Insurance Company

706 Grand Ave. Des Moines, Iowa

FAIGLEY'S

KAMALA **NICOTINE** Combination

WORM TABLETS For CHICKENS and TURKEYS Each Tablet contains Kamala and Nicotine that kill Tape and Round Worms in poultry.
Millions used by large breeders

of poultry. No waste or guess work. Does not make birds sick.
50 tablets \$1.00, 100 \$1.75, 200 \$3.00, 500 \$6.75, 1000 \$12.00 Postpaid and guaranteed. Dealers and agents wanted.

FAIGLEY MINERAL CO. 90 Miller Ave, LANCASTER, O.

666

COLDS and HEADACHES It is the most speedy remedy known.
666 also in Tablets

SCALE BOOKS RECEIPT BOOKS, CHECK BOOKS OF BOOKS OF BOOKS ALECTED HEADS STATEMENTS, ENVELOPES, ETS GLOBE IMPRINT, Salina, Kas

NOTICE

If we do not have a representative at your town, please notify us. Farmers Union Mutual Life Insurance Company. REX LEAR, State Mgr. Salina, Kans

WHY SUFFER LONGER?

My Ambulant Method is so mild that no time is lost from your duties, no hospital, merely come to my office for treatment. If your case is accepted I GUARANTEE A CURE. I also theat all other rectal diseases, except cancer. Consultation and examinaton free and without obligation. I have just installed the latest type equipment for Colon the-

raphy or colonic drainage.
Send for My New Booklet
DR. J. M. GAUME Rectal Specialist 134 North Eighth Phone

home broadcasting set. The Hatch friends co-operated splendidly and we folks drove to the meeting from Grid- are all happy.-Northern Lyon Co.

ley, Coffee county.

Rev. Neuenswander led in the singing of several songs following lunch. Journal. Miss Fern Anderson's orchestra from District 63 made a great hit with make a concrete road." the audience and were encored several times. The solo by the Allen pastor

was highly appreciated. The chairman gave a short history of past Union activities in Lyon coun-ty and suggested ways for future

Secretary Kinney gave a good rous-ing union talk and was given close at-

Manager Wm. Lyons, of Lyndon, gave a good co-operative talk which was followed by movies—two comedies and more of W. L. White's travelog with pupils of Allen, Pleasant Hill, DeBaun and Ozark as guests.

"Let us," said the Topeka alderman, "put our heads together and

WE MANUFACTURE-Farmers Union Standardized Accounting Forms

Approved by Farmers Union
Auditing Association
Grain Checks, Scale Tickets, Stationery, Office Equipment



Price List of Local Supplies

Application cards......20 for 5c Credential blanks......10 for 5c Dimit blanks.....15 for 10c

Kansas City, Mo.

Farmers' Union Song Leaflets, per dozen..... Business Manuals, now used instead of Ritual, each.....5c Farmers' Union Watch Fobs 50c

Ladies Auxiliary Pins50c Cash Must Accompany Order. This is Necessary to Save Expense in

Postage and Labor. WRITE A. L. KINNEY, Box 51, Salina, Kansas.

Eat More Eggs and Butter
The butter and egg markets have been declining so

rapidly of late that it seems the only way to get value received for your products is to have them appear on the table frequently.

WHOLESOME FOOD and the greater the volume consumed locally, the quicker Farmers Union Co:operative

Creamery Association Wakeeney, Kansas

Place Your Coal Orders NOW!

And be assured of a supply when you need it. Orders received now will get our most careful attention and will enable us to give you better service. Our mine connections this season are very satisfactory and we are in a position to give you the best QUALITY and

ASK FOR QUOTATIONS on Kansas Deep Shaft and Shovel Lump and Nut; Henryetta, Oklahoma Fancy and Domestic Lump, Fancy Egg and Nut; Pinnacle-Kemmerer Colorado Lump and Nut; Rainbow Rock Springs Wyoming Lump and Nut; Illinois Lump, Furnace size and Nut; and Standard Briquettes.

PATRONIZE YOUR OWN FIRM

The Farmers Union Jobbing Assn.

1146 Board of Trade Branch Offices 915 United Life Building

K. C., Mo.

1004 Corby Building St. Joseph, Mo.

LIVE STOCK

Be a REAL Farmers Union member and market your live stock through

YOUR OWN FIRM.

Your own organization naturally will do more for you than

some one not interested in you. You get your part of the profits returned to you from the Farmers Union firm. Farmers Union Live Stock Commission Co.

G. W. Hobbs, Mgr. Stock Yards

Kansas City, Mo.

Frotect YourHome and Other Property

AGAINST ALL HAZARDS

CALL THE NEAREST AGENT

of the

Farmers Union Mutual Insurance Companies

or Kansas

SALINA, KANSAS

Wind Lightning - Automobile - Mercantile - Hail SURPLUS AND PRO-FITS K. F. U. TOTAL

MILLION DOLLARS

amounting to \$161,000.00.

Tre Farmers Union Mutual Fire and Hail Insurance Cimpany, with head-quarters in their own building in Salina, Kansas, has a record unsurpasand by any Mutual Insurance Company in the country. This company has never failed to meet all claims 100 per cent and closed its last financial year with a reserve amounting to \$339,000.00. They have a cheaper rate than any other like company and dividual farmer who is and always has any member of the Farmers Union been the foundation of the nation, who fails to insure through his own will be kicked out. If there ever was organization is just that much poorer a time to fight this movement it is at the end of the year.

and financial conditions of these activities, is, to try to impress our members and good friends listening in, with the importance of these institutions and to bring home to them the useful work they are doing for the ru- farmers. I cannot see how any farmral communities over the state. The officers of the Kansas Farmers Un-hind the movement which will evenion, past and present have worked tually bring about the economic equaly to improve the conditions, cease of our members, but of agnot or ricul ition of apathy or indifferrtain sections of the state, hard, and, in some instances whiel to eliminate, but we hope in the near future to have a cooperative revival, not only in Kansas, but all over these United States, which will waken up the agriculturist to the knowledge that unless he becomes organized he, or his children, will ultimately be peons, or serfs.

Here you have an established farm organization, functioning to a remarkable degree with about 10 per cent of the Kansas farmers on its membership roll, and just stop a minute to think what the collosal results would be if 100 per cent of the Kansas Farmers belonged to one such organization. Then, friends, and not 'till then, will you be able to participate to the fullest extent in the offer of the gov-ernment, under its Farm Board program, to help lift agriculture to the same level as other industries.

At the close of the last financial year (1929) the combined activities of the Kansas Farmers Union showed surplus and undivided profits amountjoin up with those who have already fit of their pioneering.

and was shown over their industries at a place called Shieldhall. How I wish my listeners could have such an To be plain, the present set opportunity as it would instantly make co-ops of you all. I spent a whole day (from 10 a. m. to 5:30 p. m.) going over the plant and could only take in less than one third of it at that time. Just think of the progress made over there, when I tell you that they have over 10,000 employees and manufacture almost everything their memthe country and practically have a monopoly of the creamery business.

All this was built up in the face of opposition such as we are facing, but native tenacity won the day and built an everlasting monument to the possibilities of cooperators.

The Farmers Union Auditing Association, of which the speaker is manager, has developed from a one-horse institution in 1918 to an eight-team organization in 1930 and through its efforts has placed the Farmers Union activities on a sound accounting basis. We have standardized a system of accounting for our elevators, stores and oil stations, over the state and by making periodical audits have kept the members and stockholders conversant with the financial condition of their institutions and by timely advice has saved many of them from bankruptcy. Some of our country organizations

insure against fire, tornado and public liability, but fail to have an audit of their records made by a competent auditor, and we venture to say that in such cases you are not fully insured, What better insurance can a business organization have than the assurance of a reputable firm of accountants that your financial condition is O. K. or if not, have their friendly guidance, and help, to put you back on a sound financial basis.

We have been instrumental in reducing the rate for Fidelity Bonds for the employees of our members from \$7.50 per thousand to \$3.00 per thousand. This reduction has been made through the confidence our auditors have given the Bonding companies and has placed the bonds of a cooperative employee amongst the best risks carried by the Bonding Companies.

If your association has not decided to have an audit made of your operations for the year 1930, decide now to have it done, and call us up at Salina, 570, so that we may have the pleasure of placing you on our schedule for service early in the year 1931.

Thank you-good night. COUNTY GROUPS

BAND FORCES IN FARMERS UNION

(continued from page one) er fields work from the neck up and the farmer still works from the neck down. To the Farmers Union goes much of the credit for what has been done to help the farmer but the organization must grow and go farther. Last year 19 farms out of every 1,000 were foreclosed; this year the number will be even greater. If the farmers were organized now they could set their own price on wheat for next have gone to the towns and cities year and the world would pay that We have mortgaged our farms more price. Supply and demand do not con-

Scoffs at "Over Production" "The farmer plows, sows, harrows and reaps and taks what he can get while the manufacturer produces just (continued from page one) the state. The members have been paid substantial rebates from the first men go if there is no demand. There year of its operation and at the close of 1929 the financial statement showed Surplus and Undivided Profits

There is no demand. There is no demand. There is no such thing as over-production and I ask any of you'to tell me a time when wheat was thrown away. Still we have heard all our lives about over-production. Grain men know that all the wheat produced will be used and they never refuse to buy the farmer's grain. Three months ago Secretary Hyde made the statement that by next year there would be a shortage of 462 million bushels

of wheat.
"I wish to warn you," said Mr.

now. "Manufacturers are fighting th My object in expounding the merits farm board and are raising lots of ity of agriculture with the other four of living which is materially higher big industries: Railroads, Manufac-

At the close of the meeting Robert Hanson, state senator, requested that another meeting be held before the economic and social strata or we must egislature convenes in order that he might learn what issues the organi-zation wished to be brought before to the cost of overhead and to meet the state for consideration. Accordingly, the members voted to hold the next meeting Saturday, Jan. 3, at the court house at 10 a. m.-Concordia Blade-Empire.

KANSAS F. U. DOES NOT WISH TO AMEND MARKETING ACT

(continued from page one) the best and in many instances have only added burdens and hardships to the teeming millions of humanity throughout the length and breadth of the country.

Financial greed for wealth and the hoarding together of wealth has become more evident in the last decade than perhaps in many generations past. The citizenship that makes up the populace of this great nation that applied from time to time will materwe so much love, through the high ing to \$763,391.89, just over three quarters of a million dollars, all built ed a sense of intelligence that is very less than 10 per cent of the Farmers in Kansas. Let these facts soak in, then pull yourself together, and if not already an ACTIVE member of some already an ACTIVE member of some farm organization, I SAID ACTIVE country has always prided itself as MEMBER, then shake off your lethar-gy and indifference, and join one now, constitution of our nation provides done the spade work and get the bene- that all men are created equal. And tonight I am not preaching a Socialis-The speaker, last summer, had the tic gospel but as long as I am in leadprivilege of visiting the Scottish ership or even in private life, my Wholesale Cooperative Association, voice will be heard against the maheadquarters in Glasgow, Scotland, injulation of wealth when it interand was shown over their industries feres with the rights, privileges and

To be plain, the present serious ec-

something over a year ago in the stock market catastrophe. The whole scheme was a well arranged premeditated dishonest affair brought about through the shrewdness of interests of great financial import that had no concern for the welfare of the generufacture almost everything their inch. bers require, clothing, shoes, furni-bers require, clothing, shoes, furni-ture, canned goods, tobacco and other ture, canned goods, tobacco and other thousands of our people in all walks own and operate the largest bakery in of life. Just recently I had occasion to be in in conference with a gentleman from New York who related to me the exact situation. He played the stock market from day to day because that his holdings were worth more. He invested his surplus, his bank accounts and even strained his credit and when the crash came he immediately found he was sitting alone in the world. He asked his banks for additional credit but was turned away because his request was as many others-with his own lips he told me he vas compelled to close down his small factory employing something over a hundred men, and these men today just one of thousands of similar conditions, and we should use our influ-

surely break down our civilization.

Thee Farmers Union is an organization pleading for men and women to way. If there ever was a time in the place, I can see a growing tendency the next few years. ooking toward a greater degree of cooperation and organization be-tween the farmers of the country. The befarmers of the country in their distress are really conscious of this need now. Again in looking toward a solution of the present financial depression that is prevalent over the country I am saying that there is a tendency on the part of some to begin at the top and build down. This will never in my estimation accomplish or bring about any degree of prosperity. We must begin at the bottom and build up. Rather than being forced to extend charity to the unemployed and destitute, we must be in position to give them employment. Agriculture has through times immortal been the basic industry of the whole world. Man at creation was told to earn his daily bread by the sweat of his brow and so on down through the centuries that have come and gone, and even in the early days of American civilization, the largest part of our business was that of producing food to eat and if food was produced in excess of domestic requirements it was traded for the necessities of life other than food. The past ten years we have gradually gone down the hill so far as agriculture is concerned. To be explicit the mortgage agricultural in-

debtedness has risen from 4 and 1-3 to

something like 12 billion dollars. Four millions have left the farm and

and more each year to the extent that

we are approaching if not altogether



C. E. CREITZ

near the point of bankruptcy. Foreclosures are taking place in all sections of the country at a rate and degree unparalleled in the history of our ountry. We are endeavoring to maintain and support the present standard than it was a few years ago, at pracin general, but there seems turing, Finance and Banking and Oth-traction of apathy or indiffer- er Industries." Railroads, Manuac-tically pre-war earning power and pre-war farm commodity prices. This absolutely cannot be done. We are bebe in a position to receive prices for current expenses on our farms which must be met including taxes, interest, labor and general miscellaneous expenses as we know them on our farm. I shall not a this time discuss the position of industry, big business, corporations and the like. But suffice it to say that during the years that agriculture has been most depressed industry and business have prospered to a considerable extent.

The Kansas Farmers Union is favorable to the present agricultural marketing act which is a cooperative farm commodity marketing bill. We are endeavoring in a constructive way to work with the Federal Farm Board. We believe that the bill itself has many fundamentals worthy of our attention and support and if properly ially put the farmers of this country in an organized way to market their farm commodities cooperatively all the way down the line from the procies such as we are now experiencing will materially benefit the farmer. The Kansas Farmers Union played its part in asking the Farm Board something over a month ago to get into the market and buy wheat. Since the Farm Board has gone into the market in the purchase of wheat, the United States price relative to the world's price is materially higher than it has

of any amendments to the marketing act at this special session. It may need amending and probably will be amended, but we do not feel that the prove its value and worth.

I note that the National Farm Bureau in their recent meeting at Boston passed resolutions to the same effect. At this time I want to ask the ture and even our very existence is man has had anything to do. challenged by those who have always been our enemies. And it is a tragedy at each investment it was apparent that farmers are so loosely organized. Labor has been organized for many years and have strengthened their position by so doing. All lines of busiare unemployed. My friends this is laborer would then go back to his holders. Neither can the holdings be ence in a definite way against those ganizations have made great strides holders have reserved to themselves things which sometimes slowly but in the comparatively short time they the right to decide all important matbecome associated with it in a definite is right that farm organizations and and must follow their instructions as istory of our nation that agriculture and breadth of the country will add to referendum vote when such vote is should be organized it is today. Let their organizations hundreds and taken. me say that as I go from place to thousands of the tillers of the soil in

was in a better position to forge ahead. Our state-wide business activities are in splendid financial condition and are rendering an efficient and distinct service to all who patronize them. The officials and managers of these business activities are of the highest class and type. All are specialists in their different departments and the service they render cannot be excelled by any. It is a pleasure to me to be at the head of an institution that has institutions and men of such type and character. Monday and Tuesday of next week the state wide boards of all of our business activities will meet in Salina and there map out a program to be used the ensuing year. It will be a construction program that will acquaint you with our rganization. You will hear and learn about it. We ask your cooperation as farmers of this state that our homes might be saved, that agriculture may ontinue to occupy its foremost posiion in the scheme of things and that those who follow after may enjoy freedom, liberty and independence because of the contributions you and I are making.

ANDERSON CO. F. U. REGULAR MEETING ALL DAY FRIDAY, DECEMBER 19 AT GARNETT

There will be election of officers and other important business. State speak-M. L. Post, Co. Secretary

Shareholder is Safe From any Loss in F. U.

Radio Address of G. E. Creitz, Manager Farmers Union Royalty Company, Salina, Over Station WIBW, Capper Publications, November 21,

Again, before proceeding with the text of our address, we wish to thank the management of Station WIBW the management of Station WIBW for so generously opening the facilities of this station on Friday evening to the various interests and enterpristo the Vansas Farmers Union; and the Kansas Farmers Union; and the Fyery possibility of unfairtude is in the heart of every member of the Farmers Union in Kansas.

It has long been the aim of the Far-ners Union to promote all legitimate nterests of its members. This it seeks to do by conservation as well as by development and marketing. During the past few years the marketing di-vision of the farmers' program has been greatly emphasized. The conservation and improvement of soil fertility has received some attention, though not nearly as much as its im-portance deserves. That the natural resources have been wastefully dealt have fallen after leaving the ownernow, more than ever, facing the necessity of cooperative action. The farmer is realizing more and more his increasing difficulty in making his in-

been occupied in large measure by those products coming from the soil, both in the matter of production and i n the matter of marketing those products in the most profitable manner. The variation from year to year of the natural factors in crop production exposes him more or less to the element

While this is well recognized in his agricultural pursuits, the element of chance enters to a far greater extent into the possibilities of income from what might lie deep below the surface of the land. It is not our purpose to create in the mind of anyone any idea that he might have any reasonable certainty that there is anything below the surface of his land from

velopment will make known its amount. The unprecedented preparation of facilities for exploration and production are a prophecy of the future magnitude of the business of taking from the earth and marketing the untold natural wealth lying beneath its bosom. But where will this take place; and

now beginning to receive the attention it merits. The KANSAS FARM-ERS UNION ROYALTY COMPANY is a complete unit of a great movelaw has had time yet to properly ment having for its purpose the cooperative conservation of oil and gas and other minerals, in such a way that the great mass of landowners will be sure of receiving a just share of the income from the vast natural farmers of this state to get into farm wealth underlying the State of Kanorganizations. Our interests, our fu- sas, with the creation of which no

The affairs of this company are conducted on a co-operative plan, and it is beyond the power of any individual, or group of individuals, to gain control, or to do anything detrimental to the interests of the shareholders, ness and industry are organized and This is accomplished by limiting the if the farmers of this country were number of shares that can be owned vast worthwhile mission to accomorganized in mass numbers we would by one person to ten, and by giving then be in a position to command cost each shareholder one vote only. Thus of production plus a living profit for no voting control can be secured. Unour farm commodities which would der the by-laws, the rights of shareimmediately react in a favorable way holders are most carefully guarded; and again the wheels of business and and these by-laws can be amended onindustry would be set in motion. The ly by a referendum vote of the share work and we would begin to look to- sold without such referendum vote. have been in existence. Progress is ters, and to require the directors to made slowly and I firmly believe that carry out their wishes. The directors the day is at hand, and that the time are the servants of the shareholders, cooperatives throughout the length spoken in their by-laws, and by their

The shareholder is safe from any loss. In the first place, he invests no money, and can, therefore, lose none. The Kansas Farmers Union never | What he does invest is a fraction of his mineral rights, which would rehis mineral rights, which the main of little or no value unless promain of little or no value unless promain of little or no value unless promain of little place on his luction were to take place on land. It must be conceded that the probability of such luck is very renote. To the man who positively knows that there is oil or gas under his land, and that it will within a reasonable time be brought to the surface and marketed, we say frankly he will receive more money if he does not become a shareholder by investing half his mineral rights. But for the great mass of landholders to stake their prospects on such a slender and improbable promise is nothing short of

inancial suicide. Yet the landowner does not receive something for nothing. Neither wil he ever be called on for any money. When the income of this company began, one-fourth of it was paid over to the Flag Oil Company as compensation for money spent in organizing and promoting this enterprise,-and the cost is great. This division of inne will continue throughout the life of the company. No other form of business enterprise guarantees to keep its overhead as low as twenty-five per cent of its gross income. If other cooperative business enterprises could guarantee that three-fourths of their

PANY know that they will receive three of every four dollars of any in-Royalty Company also know that none of their share of this income can be spent except for the purposes they have stipulated in their by-laws, and that their money cannot be checked out by anyone connected with either their own company or the Flag Oil Company, but only by the trustee bank, and then only on resolution of their directors acting under authority of the by-laws adopted by the shareholders themselves.

es of the Kansas Farmers Union; and ized by the shareholders to order it ized by the shareholders it ized by the shareholders to order it ized by the shareholders to order it ized by the shareholders it ized by the shareholders to order it ized by the shareholders it ized b ness, manipulation, and leakage has been removed.

If this company confined its holdings to a small area, membership would not be so attractive. But its operations are being extended to the entire proven area of Kansas. At November 15th the company had 996 tracts spread over 55 counties, 156,-340 spread acres, and 75,102 royalty acres. And the work is a little than half completed.

Without a map showing the number and location of tracts, it is impossible with, and that the benefits derived to form an accurate idea of what such from them have accrued too largely a spread means. We shall be glad to o those into whose ownership they have any of our listeners call at our office in the Farmers Union Mutual Insurance Company's building in Saship of the farmer. "Relief" has long linsurance Company's building in Sabeen the burden of his petition. He is formed.

This spread means that each share-holder has an ownership in every tract in the entire spread. We come equal his expenditures. | shall be glad to have any of the Farmer's attention has ers call at our office in the Farmer's This 'ar the farmer's attention has ers call at our office in the Farmer's Union Mutual Insurance Company's union between the company's company's property of the company's company's company's company's company's company's company's company's company and company co building in Salina, where a much better idea can be formed. This spread means that each share-

holder has an ownership in every tract in the entire spread. It means that he has as many chances to strike oil and gas as there are tracts owned by the which is organized in 28 states, for company. Does it appear wise for a self preservation of farmers and the landowner to stick to one lone chance when by co-oueratively pooling half of his more or less worthless chance of the most self preservation of farmers and the obtaining of a just return for the products of their toil.

The American Farmer is the most of his more or less worthless chance he can secure ownership in more than efficient farmer the world has ever chances? Which offers the greater safety? Which offers the greater assurance of income? Even if a landowner has producing wells on his own land it is still possible that he might be better off to neel for the reason of these products over to other grouns. 2,229 well selected and well spread known—a greater production per man be better off to pool, for the reason of these products over to other groups which any income might be derived. Quite the contrary. History was written that such wealth lies beneath the surface in comparatively small areas, and we have no reason to believe that the future will materially change the great as that derived from this pool, which is organized for a term of fifty

This brings us to another strong is chartered. If it were chartered for only a few years it might be dissolved just when it is coming into its greatest income; or development might proceed slowly during some periods. But it is reasonably sure that fifty years choice of the same income over a period of ten years, twenty years, thirty years, or fifty years, which would be the wisest choice? Then why not secure the advantages of this plan for as long as the laws of Kansas will permit—fifty years?

This great conservation movement is attracting widespread and favorable attention. More inquiries have been received during the past that months than during the previous nine that no nation can continue name that months. The public is learning that and half hungry.

While politicians and so-called fine the politicians and so-ca ROYALTY COMPANY is not a fly-by night scheme to make its organizers rich in a little while but that it is a company being conducted absolutely fairly and honestly, and that it has a manifest in all departments of its work.

In closing, we wish to sum up some of the strong features of which we have been speaking.

First, Under its co-operative plan the shareholders own and control all ward national prosperity. Farm or- In fact, under the by-laws, the share- the affairs of the company, and have possible manipulation or dishonesty. Second. The safety of the shareolder has been fully provided for. No money is invested or assessed against a stockholder. The shareholders have not placed themselves in a position to lose anything.

Third. The splendid spread guarantees as many chances as there are tracts, and is recognized as the only safe way of handling one's interest in the oil and gas industry, for the reason that it is inconceivable that with where this company owns part of the

miniral rights. Fourth. The cost of doing business is known and guaranteed from the beginning. The one-fourth interest of the Flag Oil Company is the only operating cost.

Fifth. The term of years guarantees protection and income through a per iod of fifty years. Further information may be obtained by writing THE KANSAS FARM-ERS UNION ROYALTY COMPANY,

Salina, Kansas. We thank you. THE WORLD WHEAT CROP

The world wheat crop for 1930-31 is estimated at 4,470,544,000 bushels, as against 4,204,824,000 bushels for last secure control of their own reserves are finding worm dust on the baseyear and 4,709,304,000 bushels for they must place them in a company ment floor. A new floor, a new wall, 1928 and 1929. The exportable surplus is given at 1,272,000,000 bushels, of which that of Canada (264,000,000) rate, they must be in a company that is greater than that of any other takes only rural people.

fort to get shareholders, especially if no money were required. But the shareholders of THE KANSAS FAR-wouldn't come out even so I ate one MERS UNION ROYALTY COM-before I began to divide."—Ex.

Int of our own death rate. All the surplus funds of the Farmers Union Mutual Life Insurance Company, which include the reserves required by law, are invested in farm loans to members. These loans are made disperse.



REX LEAR

Farmer Gets Benefit Of Own Low Death Rate In Farmers' Insurance Co.

Radio Speech Given By Rex Lear, Salina, Kansas, Manager F. U. Life Insurance Company, Nov. 28, Over Station WIBW.

Friday evening there comes to you over WIBW through the courtesy of the Capper Publications, the program of the Kansas Farmers Union and its gages at low interest rates. They are eight state wide associated activities. Each one of these activities was or-ganized by farmers, built by farmers, is controlled by farmers and operated

for their benefit.

The Kansas Farmers Union is a unit of the National Farmers Union

ing driven from the land he loves, loosing title to his home, denied the chance of individual ownership. Of the seven and one half million farmers in the United States, it has been the chance of the seven and one half million farmers in the United States, it has been the change of the seven and one half million farmers in the United States, it has been the change of the seven and the seven a and attractive feature of this com-pany—the term of years for which it the educational institutions of the Country that five million must surrender their homes and take their places in the ranks of an already unemployed

nopulation. In all the history of mankind, a But where will this take place; and how many and who will receive any how many and who will receive any the oil and gas industry. This fifty —a nation with an abundance of ev-We are asking our fellows to give the Farm Board and the Agricultural Marketing act their support. The Kansas Farmers Union is not in favor of any amendments to the marketing haustible riches, and all forms of to fulfill every clause in the policy, material wealth, with six million idle contract. Being a mutual company. men, thrown out of employment by an economic condition that is indefins-

Las week in eight states, 112 banks were forced to close their doors and yesterday 125,000 people paid nearly one million dollars to see one football

game. Truly the wealth of this country is not being equally distributed. that no nation can continue half fat

nanciers are advancing theories by the hundreds for solving the farm problem, the Farmers Union through its farmer-owned and farmer-controlled business organizations is going quietplish. That is the spirit that is being ever will be solved, and that is by the farmers of the nation will only make farmers themselves through their use of it.

own agencies. The agency that I represent and de- Calvin Coolidge, sire to present for your consideration ment against taking out life insurtonight is the Farmers Union Mutual ance. It is established that protection Life Insurance Company. This organization was brought into existence is the one thing most to be desired, for the same reasons that the parent and there is no medium of protection organization was founded, and that that is better than life insurance. Our was—the need of such an institution. gov!ernment has given close attention America seems committed to life nsurance as no other nation on earth. Life insurance is becoming its largest in substance a guaranty method of our business, today it overshadows banking. It is our savings account, our only protection (many of us) for our loved ones in case of death, and it is ncreasingly the farmers' only hope of

ouilding an estate. The great power of insurance orbut the control of resources so vast that the figures lose their meaning. There is nothing wrong with having such vast funds. They are provided such vast funds. such a spread development will fail to to protect untold thousands of widows include a goodly number of tracts and orphans—to provide homes and comfort and schooling.

The Legal Reserve companies of America have resources of over 20 the future, the only hope I see for the billions of dollars. It is estimated American farmers, is that they will that at least one fourth of this amount unite and band themselves together in belongs to farmers, but very little is a common cause for self preservation. being used for the benefit of farmers. And this uniting of forces must not only include the individual farmer, but one gredit to build their always are the farmers. ers credit to build their skyscrapers the cooperative marketing of his prod-In order that the farmer might se-

own life insurance, the Farmers Union Mutual Life Insurance Company came | future generations. into being.

There were plenty of good legal reserve life insurance companies, rendering excellent service, many them sending back their dividends breaking, the studdings are "giving fairly and squarely. But it is a self-away," the floors are sagging, and evident fact that if farmers want to that is pledged to the support of agriculture. And if they want to secure the benefit of their own low death

Those are the two fundamental reasons for our farmers company: 1st, control of our own reserve; 2nd, bene-Mother: "Sammy, when you divided fit of our own death rate. All the plate placed between the sill and the

rect and without broker's commission. This established policy is in contrast to the general tendency of eastern companies writing insurance in this territory. Examination of the secur-ities on deposit with the Insurance Department reveals that each year a larger part of such securities run to nvestments in bonds in various Public Utility Companies, municipalities, and kindred obligations. We hold that agriculture is the basic industry of the middle west and is entitled to the first financial consideration of institutions doing business in this terri-

Persons who will look up the United States life tables, published by the Bureau of Census, will find that the rate of mortality is lower in the country than in the city at all ages, from birth to the age of ninety. This makes the farmer a preferred risk and this is the reason our mortality will be lower than companies insuring both city and country risks.

Savings in death losses is one of sayings in death losses is one of the principal items in life insurance premiums that go into the surplus from which dividends are paid to pol-icy holders. Our present dividend schedule, which is the result of three increases withi nsix years, together with our earned surplus of over \$100,-000.00 is conclusive evidence of our ability to furnish low net cost life in-surance to farmers. In this world of inequalities, there are so few advan-tages that the farmer has in his favor, surely he should take advantage of the ones that are offered.

In this building of a financial institution for the benefit of farmers. we have made splendid progress. At this Farmers Union hour each Farmers of the ten states in which we operate are learning of this farmers company that loans its reserves back learning of the company that furnishes absolute protection not only at cost, but at FARMERS' COST. They are learning of its liberal policy forms issued, of the splendid service rendered of the peace, happiness, hope, and comfort that comes from the knowledge that loved ones are protected, that the mortgage will be paid, and that the children can remain in school should death come to the head of the

family. The young people are learning of our Savings policy, that provides pro-tection through the earning period of life, then returns those savings in the form of a guaranteed life income dur-ing the sunset days of old age.

Then the child policies, that teach thrift and savings.

Finally the new policy, The Farmers Special, that provides both protection and an accumulation fund. In case of death, the beneficiary reseives the face amount of the policy, plus all in the accumulations fund. Or in case of financial stress, the policy permits a change to term rates and the use of all cash value without interest charge or loss of protection. When the finanmay be changed back from the term rate to endowment, or the plan for t cial emergency has passed, the policy which the policy was originally

signed. Back of all Farmers Union policies, is a Mutual Legal Reserve, level precondition such as now exists in the mium company. There is no safer inthere is no stock or stock holders. All the assets belong to the policy hold-

> All earnings or savings belongs at once to the policy holders and is paid back to them in the form of patronage

Even though we are in a period of depression of farm prices, the volume of business written in September was the greatest of any mouth in the history of our company. Then in October, the production was still greater.

The foundations for a great company have been well laid. We can build one of the greatest life insurance companies in America, one in which every farmer-policy holder will have a voice in administration, if the

I would quote you the words of "There is no arguto the insurance companies and they are on so sure a foundation that it is people."

Also the signed statement of President Hoover, in which he says, "Insurance offers men and women an opportunity to pool the financial effects of chance misfortunes, and is also a ganizations is not the results of profit, good medium for saving and investment. The wide distribution of insurance in this country is an invaluable factor in our daily life, and is, I believe, one of the finest results of our national development.

In this brief time I have tried to tell you of the Life Insurance program of the Farmers Union. As I look into ucts, and the control of his credits. If we but make use of these opportunicure control of the reserves on his ties and individual farm home as we know it and love it can be saved for

> INSECT CONTROL The termite is causing much damage to Kansas buildings. A floor is worst of all, the owners of buildings

> a new sill, or some other part of the house may need to be replaced, but it will do no good to replace the eaten parts until the bugs are cleared from the house, and all avenues of entrance stopped. The best way to insure protection is with concrete or a metal