

# THE KANSAS UNION FARMER

Organization

Education

Co-Operation



NUMBER 26

SALINA, KANSAS, THURSDAY, FEBRUARY 9, 1928

# THE DAILY DROVERS TELEGRAM CONTINUES FIGHT

Direct Buying Of Hogs In The Country Detrimental To Producers

FOOLED THE EDITOR, TOO

Believed Direct Buying Saved Pro ducer the Market

SEES LIGHT NOW

W. P. Neff Tells Missouri Farmers ey are Not to Blame For Being Fooled If They About Face.

(K. C. Drovers Telegram)

K. C. Drovers Telegram.
COLUMBIA, Mo., Jan. 18—That
the farmer and stockman is not entirely to blame for the direct marketing evil was stressed by Walter P. Neff, editor of the Daily Drovers Telegram in a speech before the Missouri Farmers' week convention here

"I don't blame the producer for what he has done if he faces about and corrects the system that will be his undoing if he doesn't correct it," said Editor Neff. "If I had been a correct it had been a blad of horse to mark a double line, I guess—now Wichita, Oklahoma City, Louisville, Cincinnati, Pittsburgh, Buffalo, Jersey City. farmer with a load of hogs to mar. sey City. ket and a nice looking packer representative had told me he would give me the market price and save me the

selling for me."

WHAT EDITOR NEFF SAID AT from the producers?

COLUMBIA

Answer—While the

Before Farmers of Missouri men are not often put on farm week programs. There isn't anything an editor can tell a farmer about how deep to set his plow, how much superphosphate he should add to soil, and what is the best way to dehorn calves. Nor would an editor want you farmers to come into the first page or the back page.

But the farmer does ot see every day the things that go on at the public markets because he isn't there. Then how is he to find out what goes on? He must take the word of some one he .... trust who is there.

isn't Now a market newspaper anything worth while if it isn't reliable and trustworthy. There is them to avoid necessity of becoming nothing in this world that the public markets, lisher of a market newspaper guards more jealously than the reputation of his paper for truth and accuracy. When I was a young man and had heen set to work for the first time on the staff of the Drovers Telegram the boss said to me:

"Now, I have nothing to say to you about your work except this: Never put anything in the paper unless you know it is true. Today eve.y market newspaper has that same slogan nailed over its editorial desks. Mr. President and farmers of Missouri, you could have had any editor of any market paper in America on this program today to talk to you on the direct selling of hogs and I am sure he would have told you in effect just what I am going to tell you.

result of his observation. I presume, Mr. President, that you had a reason for selecting a newsparer man to discuss direct selling of hogs. The commission man could discuss the subject, but the commission a packer the commission man loses a fee. You might have selected a stock

And what he told you would be the

... load of hogs sold direct to the packer costs the stock yards company a yardage fee. You might even have direct to the packers are saving the the order buyers buy, the cheaper ducer would save the commission. But commission and the yardage. But kinds? the market newspaper doesn't get Answ any commission; doesn't collect a yardage fee, sells the farmer no corn, and doesn't even collect a freight

So wi hout anything to gain by it paper comes to you today and says cent in the year 1927, a reater per paid and accounted for in fixing the to you farmers let's have a little talk cent at St. Louis. and various other price the farmer receives for his in a personal way the market newsabout direct selling. You fellows are way out there on the farm without Question—Now would you s

son to believe that you will take our lish prices for the two-thirds remainword for it. You believe us when we ing? tell you the market is 10 to 15 cents us when we tell you the market was higher because the order buyers for outside houses jumped ir and bid editor in the United States says to

The hog market is lower because the packers on the public

markets do not compete with the order buyers in the early hours of

Missouri, I want you to exercise your order buyers? imagination. I am going to call all the editors of all the live stock market newspapers in America to come to this platform and stand here with me and I want you to imagine they are really here when they are not.

Then I am gaing to ask them gaves I Then I am going to ask them several questions about the direct marketing of hogs. Of course I will put the answers in their mouths, but I think they are just such answers as the province of the hogs would be considerably higher. Now suppose that should take place, would there be a corresponding increase in the price paid for the other two-thirds? newspaper men would make if they

really were here. Will the editors of the following papers please come to the platform: Chicago Drovers Journal, Omaha Journal-Stockman, St. Louis National Live Stock Reporter, South St. Joseph Live Stock Journal, St. Paul Reporter, Sioux City Record, Denver Record-Stockman, Fort Worth Report-

commission charges I think I would have sold my hogs to the packer and bought a dress for the wife with the commission charges I had saved.

"But if some one care and save me the papers and accept what you say as papers and accept what you say as ly one buyer in a community. There may be two at the start, but when their secular Bible. You have nothing at stake before these men except your reputation for honesty and trust-"But if some one came along and showed me where I was all wrong farmers is the interest of the physi-Question—N and that by selling direct to packers cian who is treating the disease of stated that the packer does not comcompetition from the public markets, want you to answer these questions thereby depressing prices, and that to the best of your ability, based on compete for the good hogs in the

Question—When did the packers begin to go to the country to buy direct

Answer-While the method of buyne hogs in the country has been fol-Full Text of Speech Delivered Today lowed in a limited manner by some lowed in a limited manner by some setting the price for good hogs in the public setting the public sett packers for a number of years, it the country as well as on the public was not until the big packers entered markets.

Question-What caused the expan-

Answer-The packers discovered the method worked to their advantage news story ought to be put on the in three ways and became profitable for every hog on every farm in the

Question-In what three ways did t prove advantageous to them? Answer-First-they were able get first choice of the top hogs in the producing territory without com-

petition. Second-By getting a good supply of hogs in the country, it permitted thereby reducing competition, which had the effect of not only lowering the price at the public markets, but also lowered the price that was paid the producers in the country the fol-

Third-The country buying plan permitted them not only to get the hogs in the country without competition but also it permitted them to stances? weigh and grade the hogs with their own men without government regulation or inspection.

Question-Now, have you noticed of direct buying in the country? Answer-We think we have.

most noticeable? Answer-The effect has become nore noticeable recently since the petition on the market? packers have been buying one-third or more of their hogs in the country. lions of dollars. Question-Now, editors, will you please state to these farmers what

effect it is you think you have noticed in the hog market since the packman has a personal interest. Every ers have been buying 31 per cent of time a load of hogs is sold direct to their hogs in the country?

a packer the commission man loses a Answer—We think we have noticed that the order buyers who buy for ducer saves the commission charge official to make this talk, but smaller packers and butchers quently have the early market all to

without any competition from the nacker on the program and he packers who have received hogs direct no doubt would have been able to from the country.

Show how the hog producers who sel! Question—What kinds of hogs do

Answer-The order buyers take the

best, usually the lightweights that top the market. Question-What per cent of day's supply of hogs on the open market do the order buyers buy? Answer-At Kansas City 34 per

Question-Now would you say that the opportunity to see what is going on the early market without competition one-third of the out competition one-third of the out competition one-third of the day's supply the order buyers established by the order buyers

Answer-We mean to say that if lower or 15 to 25 cents higher. You good hogs sell at a certain price with believe us when we tell you that the one-third of the demand competing market was lower because there was they should sell considerably higher no shipping demand, and you believe with three-thirds competing, and that basis of prices would obtain not only for the good hogs but for the entire

prices up on the local packers. So why shouldn't you believe us when we say to you—when every market left after the order buyers have filled their orders.

Answer-The packers.

ing their orders the have no compe-tition from the packers, and while the packers are buying what is left Now, Mr. President and farmers of they have no competition from the

Answer-That is generally the

Answer-In normal times common and medium hogs should move up corespondingly with the best hogs. Question-Can you tell these far mers why the packers do not compete on the early market for the best hogs?

Answer—Because they get a liberal supply of good hogs direct from the country and by staying out of the market until order buyers are filled up they avoid competition and are able to keep prices down which establishes a lower basis for their country buying.

Question—Do they compete for hose good has in the country? Answer-In most cases there is on-

Question-Now, editors, you have public market, and that he does not I have lost more in this way than the commission amounted to, that would have been the last of the direct years:

The description of the post of your ability, based on compete for the good hogs in the country. If that is the case he does—would have been the last of the direct years:

Answer—Certainly not when he

Question—All right, editors, then when the order buyers buy the good hogs on the public markets they are

Question-Now tell these f you mean to say that when the order buyers go out on the early market and buy the good hogs without com-

petition they are setting the price Answer-That is our judgment. Question-Now, editors, do you hap-

pen to know what basis the packer uses to fix the price he pays for hogs in the country? Answer-We are told he uses various plans; usually it is based so much under the packers' top.

Question-Do you know how much he pays below the market price? Answer—Such prices vary. It is said by some that the packer buyer sometimes is given his discretion within a certain range, owing to whether there is competition. Question-Then he might pay 75

top, or only 50 cents, owing to which he thinks best under 'the circum-Answer-If we have not been in correctly informed those are the facts.

not compete on the public market for year. An amendment to this motion any effect on the public hog markets the best hogs that establish the value for all market and country hogs, yould you say the hog producer who Question—When was this effect sells direct to the packer is getting what he would get if the packer helped to establish the value by com-Answer-Not by a great many mil

Question-How many millions? Answer-Well, one dollar per hunlred pounds would the equivalent to \$2.50 per hog on the 60,000,000 70,000,000 hogs marketed in a year. Question-What do you think of the packer's contention that the pro-

by selling direct? Answer-If Mr. Armour themselves and buy what they want Swift or Mr. Wilson or M. Cudahy went out in person and bought those hogs from the producer and said to him "I will give you the market price minus the freight" then the prohere is a concentration point in this town and there are two or three fellows running it-pretty big expense. Out in the country some place is the buyer who buys the hogs and sends them to that concentration point. So altogether there are a lot of employes and an office expense that have to be

Question-You editors don't seem Answer-Because the packer

o tell him something to make him think he isn't getting the worst of the Question-Have you formed any

opinion as to the purpose of the packers in going to the country for their hogs? Answer-There is only one opinion to be formed. If five business me to come back again—next year. plants have \$1,000,000,000 invested in All agreed that would be soon enough.

the packing business to make the Nowhere have I been more cordially greatest profits possible they don't trea. 2d. They were very kind. disrupt their business just for fun.

Question— Then you think that when a packer who has been employtrea.3d. They were very kind.

A good many of our Farmers Unjoin folks in Kansas City attended the service, as did also President and Question—Then you mean to say when a packer who has been employ—the service, as did also President that while the order buyers are filling two dozen buyers to buy hogs on Mrs. Hurst, of Palmer College,

FARMERS UNION CREAMERY Albany, Mo., and several friends from there.

TO ANNUAL STOCKHOLD
MANACEPS MEETING AT RELOIT MANAGERS MEETING AT BELOIT

written, and we hope the last one will

show Mr. Kinney what a real meeting

would be like. Anyway, about 200 Farmers Union folks were at the

meeting. There were managers and

cribed, but it was all that any dinner

can be, only more of it. I was un-easy about some Salina folks, and I

think they were a little alarmed

themselves. I noticed they all con-tributed to the Community Hospital

The program was good. 'The may

a worth-while meeting.

mills grinding Farmers Union wheat,

BOARD MEETINGS IN KANSAS

CITY

The meetings of the Boards of the

state-wide units are being held this

week. (This is written Feb. 2nd-or

maybe it is now just over into Feb.

3rd). A very large number of stock-

being well received. There is no mis-

taking the fact that we are upon a

In the livestock meeting the Mis-

souri Farm Association was represent-

ed by a good delegation, and a har-

monious session ended in the re-elec-

terms were expiring, and the election

of Clyde Coffman to fill the remain

Fairmount 2049 with 5 members

but this year each member paid

round and find some more members.

Blancheville 796 up near Blue Rap-

ids is putting on a membership drive.

DISTRICT MANAGERIAL MEET-

ING AT HERINGTON

FEB. 14TH

There will be a District Manager

ial Meeting at Herington on Tues-

A full and extremely interesting

program is being arranged. It will be well worth the while of any

Manager within driving distance of

Herington to take the time to at-

tend this meeting. All members of boards of Directors, and also the stockholders of any business asso-

ciations, in fact any Farmers Union

member who can possibly come to this meeting will be welcome, and

assured that his time will be well

State President C. E. Huff is on

The Erie and Beloit District

the Program, besides other speaker and Round Table discussions.

meetings were a success and well attended. Let's make the Hering

ton meeting the Banner meeting of

A. M. KINNEY, Pres.

day, February the 14th.

ing 'ear of Pres. Tromble's term.

tion of the four directors

better basis than before in severa

ner.

:: Neighborhood Notes ::

The Fourth Annual Stockholders' Meeting of the Farmers Union Cooperative Produce Association, heliat the Coates House, Wednesday, February 1, is now history. The delegant of the Mannagers Ass'n, feels that a day is only complete when he has sold about ten cars of stuff to seven good Farmers Union managers. February 1, is now history. The delegates elected to attend this meeting have met, performed their duty and departed, thus writing into the record the closing chapter on last year's activities. sales was yesterday, the last letter to the Hon. Jonas has not yet been tivities.

The Produce Association meeting was called to order at 10:00 a. m. by Chairman E. L. Bullard and a splen-the last managers meeting—vet—was did address of welcome was given by the last managers meeting—yet—was Mr. C. E. Brasted. Then took place the appointment of committees on I think Chas. Neely wanted to the appointment of committees on Credentials, By-laws and Resolutions, after which the meeting was adjourned until 1:30 p. m. in order to give the committees an opportunity to prepare their reports.

directors and bankers and people, all in a great crowd. The dinner was served in a large hall, and was free, And such a dinner! It cannot be des-At 1:30 p. m. the neeting was again called to order at which time the Credentials Committee made its report. The meeting then swung into full stride with the reading of the audit of the Creamery and Produce Association by Mr. Fouts of the Farmers Union Auditing A-cociation and the report of the manager, Mr. Sea-

fund as they went out, it having been arranged to make a free offering for Space will not permit giving the detail of these reports so we will only attempt to give a few general facts about them. Your delegates are in a position to make a full report on the a position to make a full report on the appropriate of the Creamery for the continuities of the continuities of the creamery for the continuities of the continui mans. activities of the Creamery for the past year from the information received at this meeting and it will be to your interest to attend your local meeting when their reports are giv-

en.

Mr. Fouts' report covered the results of the year's operations and gave detail the earnings of each of the detail the earnings of each of the departments and the financial condidepartments and the financial condition of the Association as a whole. An open discussion of the audit was asked for and all were given an opnortunity of asking questions on any points not thoroughly understood.

The report of the manager, Mr. Seamans, was in the nature of a review of the year's accomplishments, and of the aims and plans of development for the coming year. The eight principal accomplishments touched on in this report are as followed to market and a line flowing mand with reference to the privilege of being again in the Old Home Town. Manager Elder, of Beloit, very modestly talked on the local situation and gave a loyal neople credit for good results. Manager R. F. Anderson, of Phillips (Co., talked on the subject of "Shopping Around." He didn't do any of it. He went into the thing like a Farmers Union man does into his own elevator—directly and for all the

5. Decrease in Manufacturing Cost. ly in the forenoon, conducted a snap-6. Decrease in Sales cost of finishrelation between member and organi-

ed product. 7. Retirement of indebtedness. 8. Shipment of our products in our

own painted cars.

The next period following these re-The next period following these re-ports was one of speech making, in but we ought to quit speculating, tendent, made a few of his characteristic, sharp-pointed, well-meant restitution, sharp-pointed, well-meant results. His plea was for better was our original program. This was marks. His plea was for better quality of cream, more and smaller plants and better manufacturing

equipment and methods. After this, the Board of Directors of the Produce Association was summoned before the meeting and each given an opportunity of vindicating themselves on their past year's work. Each did very well and in the end it cents or a dollar, under the market was heartily agreed by all that every one was deserving of a vote of thanks for the unselfish and whole-hearted endeavor given in behalf of the As-

sociation. A motion was made to elect the Question—Now if the packer does Board of Directors for the coming was made to the effect that the Chairman be authorized to cast the vote of the entire delegation for those men nominated for the Board in the district meetings. This motion carried by an unanimous vote and the

hairman cast the ballot. Then came the report of the Resolutions Committee. This report was in the nature of complimentary resolutions to the Board of Directors and nanagement expressing appreciation for the splendid service rendered to expressions of sentiment on various had for four years talke of giving problems which the B ard has had up their charter and consolidating inder consideration.

The meeting was then adjourned.

THE EDITOR MAKES A TALK IN KANSAS CITY They are getting quite a few hew mbers. They have asked for in-Dr. Burris A. Jenkins' church in Kansas City, the Linwood Boulevard think it was by D. G. Francis and a formation concerning our state-wide act 'ties, that they can use as orfriend of his who is connected with the

church) to invite me to speak at their Sunday evening Forum Jan. 29. The privilege proved an even more delightful one than anticipated, so far as I was concerned, and my thanks are extended to all the good angels who were responsible for the invitation. A very good crowd was present and the attention was close and unbroken. For 30 minutes after the address question after question was asked about the farm situation Dr. Jenkins was himself present and upon the platform. Joseph Myers Jr., one of the ministers of the

church, presided. The subject was "The Social Signi ficance of the Farm Movement," and everyone knew what I was talking about. The chairman told them. Dr. Jenkins was kind enough to say i was "One of the most stimulating thin" we have had." They invited

of whether the producer saves his constituting the last fis commission and yard charge by selling find these percentages; lirect is the smallest imaginable con-

Answer—The packer's object is to enlarge his dividends. If competing for his hogs on the public market were the way to make the largest dividends he would get out of the

country in 24 hours. Question-Then since he doesn't get out of the country, that's the best place for him?

Answer—Sure, and therefore the worst place for the producer. Now, editors you may be seated.

Farmers See the Light
Mr. President and ladies and gen tlemen, permit me now to touch briefly on a few points that have come under my observation in the past few weeks. The subject of direct buying has been dwelt on by the market papers quite extensively, eliciting considerable correspondence from country readers. Drovers Telegram, in common with all market papers, has received in letter form the views of

many producers. Such hog growers as have written are practically a unit in believing direct buying is responsible for the unduly low price of hogs. Furthermore, they are a unit in laying the blame on the producer him-self. I don't blame the producer for what he has done if he faces about them. or, in his welcoming address, stood what he has done if he faces about and corrects the system that will be his undoing if he doesn't correct it. If I had been a farmer with a load of hogs or a piece of a load that I you should have 13,221,637. squarely on the proposition that towns in farm areas had no means of supwanted to market and a nice looking representative of a packer had told

lows:
1. Organization and membership drive of the Produce Association.
2. Distribution of earnings of first year's operation.
3. Launching of Egg Department.
4. Increase in volume of production.
5. Decrease in Manufacturing Cost.
1. Organization and membership drive of the Produce Association.
2. Distribution of earnings of first them twice as good as those mentions at them twice as good as those mentions them twice as good as those mentions at the mention of the details.
3. Launching of Egg Department.
4. Increase in volume of production.
5. Decrease in Manufacturing Cost.
5. Decrease in Manufacturing Cost.
6. Trull, who had spoken effective-have been the last of the direct sell-have been the last of the pack-hog prices claim that the reduced decomnection from the public market the reduced decomnection from the public market the reduced decomnection from the public market therefore the produced decomnection from the public market therefore the break in hog prices claim that the reduced decomnection from the public market therefore the produced decomnection from the public market the reduced decomnection from the public market the

ing for me." py round table discussion regarding the practical possibilities of contract In several Nebraska counties farmers are signing an agreement not to sell to any buyers who will not send zation, and dealing with members the hogs to an open market for sale. only. This was much worth while. That's all right. There are a lot of people who get together on New Year's eve and make resolutions to

Art Riley, who keeps the Salina A preacher by the name of Willis Down at Boicourt, Kans., who says and Miss Pauline Cowger, of the of-fice, made the hour-and-a-half trip he has fed hogs f r 40 years, wrote a letter to the Telegram in which he from Salina seem even shorter. Jack said that the main trouble with the farmer is that he doesn't take the in-Stevens and his overcat came back with us, and it was in no time at all. itiative himself but has got to go and join a Grange or a Farmers' union or a co-operative or a pool or something where he can sign his name along with the others. "If we can't stop with the others. direct selling without all the farmers signing an agreement to stop," said he, "our great grandchildren won't know what a hog looks like because holders are present and reports are

all the hog raisers will be broke." A Kansas Friend The other day a letter came from a

he said in effect: "Dear Mr. Editor—I am not in fav- in recent years. or of direct selling, but I and to Now if this break it hogs is not take issue with you as to the cause due to smaller exports or to anything of the low prices for hogs. Direct else, it must be due to direct buying. selling is not the cause—the cause is Those who say that the decrease the unscrupulousness of powerful control the unscrupulousness of powerful control that cerns. Kansas City is the market that break are referred to the statement is hurt the worst by direct selling, by Oscar G. Mayer, president of the but Kansas City is not the basic mar-listitute of American Meat Packers rfully. We hope they will scout ket for hog prices. The local condition his annual report. Listen to Mr. tions that may obtain at Kansas City Mayer: to depress the price of hogs have no effect on prices at the basic market which happens to be Chicago. So that half of 1928, it should be borne in direct selling at times may put Kan- mind that the continued growth sas City relatively below the basic and other markets but it has no effect present rate of a million and a half a

> gument that Kansas City is the greatest sufferer from direct buying, sumption. and therefore that direct buying has no effect on hog prices in general, let

me say: 1st—That Kansas City received direct the past year 957.702 hogs, while Chicago received direct 1,037,500 and St. Louis about the same. 2d-I will ask you to turn to the

the markets where his plants are located gradually changes his policy 427. Under the head of "Sources of cated gradually changes his policy 427. Under the head of "Sources of and employs a buyer in every county Live Stock Slaughtered in the United and employs a buyer in every county or every other county in several states, he is making the change in consideration of greater profits?

Answer—No business man handicaps himself a hundred-fold as to expense if his profits do not justify it.

Question—Then you want these farmers to believe that the question of whether the producer saves his constituting the last fiscal year. We

1926, July sideration when placed alongside the sideration when placed alongside the sideration when sidera 27.35 1926, December 1927, January 1927, February 1927, April ... 1927, May ... 31.98

Now if you strike an average of the six months of the last half of 1926 you will find that 29.29 per cent of all hogs killed in the last half of 1926 were hogs secured through other sources than public stock yards. Striking an average for the first half of 1927 we find the percentage had increased to 32.70 per cent and that the average for the whole fiscal year ending June 30, 1927, was 30.99 plus, or

31 per cent. Now please turn to Crops and Mar-kets of the issue of September, 1927, page 347. You will find a huge table giving for a period of fiscal years the slaughter of animals under federal inspection. Look under the heading of hogs. Total number of hogs killed under federal inspection in the fiscal year ending June 30 was 42,650,443 head. Now let us apply to that total the percentage that was secured from sources other than public markets. If

Men of Missouri, thirteen million hogs are being diverted in one year from the public markets, and yet my Kansas friend has the nerve to tell mission I think I would have said to Rebecca or Mandy:

"Well, wife, I've sold the hogs at that direct buying has no effect on "Well, wife, I've sold the hogs at the leave to the hogs at the

prices in general. The Export Problem There has been a great deal of disopment for the coming year. The eight principal accomplishments touched on in this report are as follows:

1. Organization and membership lows:

1

compared to 1,079,606,000 in 1926. Here is a decrease of fourteen per cent. Reduced to dressed hogs this decrease represents 906,490 live animals. Pretty big number, isn't it? Do you suppose that decrease in exrorts would break the hog market to such an extent when this decrease

amounted to but 2 1-4 per cent of all hogs slaughtered at inspected houses during the year? On June 23, 1926, the top hogs at Kansas City reached \$15 on December 14, 1927, the break stopped at

\$8.10, a decline of \$6.90. Now you and I have been talking about how much money the hog growers lost in the year of 1927 by the abnormal and unwarranted break in hogs. But the year of 1927 isn't all the story. Why, do you know that in the first 12 days of January in the year 1923 hog receipts at 20 markets were 73 per cent greater than in the first 12 days of the present month, and yet the average price of hogs at Kansas City was compared with less than 8.10 in 1928. In 12 days of this year hog receipts at 20 markets were only 37,000 head Kansas man. It was quite a long let- larger than one year ago and yet the ter and I will boil it down for you. I price this year was \$3.57 below last have not yet answered it and I want January. Not only so, but the price to answer it right now. Here is what this year is lower on smaller receipts at public markets than in any January

at all on setting the price of 'logs in year, will require a constantly creasing meat supply of approximate-Now in answer to my friend's ar- ly a quarter of a billion pounds an-

"Figured on this basis, the requirements for meat arising from the increase in our domestic population during 1927 just about offset the decrease which occurred in the export trads. During the next five years the normal growth of population in the United States should require an November, 1927, issue of Crops and increased quantity of meat that will Markets, issued by the U. S. Depart- (Continued on page 4)

ganization talk. We are glad to be able to make a fine report of each or-church. ganization at this time. MRS. HUFF'S BROTHER PASSED

AWAY The officers and membership unite C. E. Huff, , as a sorrow has again come to them. The brother of Mrs. Huff, Mr. John Sherman, whose home

coln on Friday Jan. 27th.

Mr. and Mrs. Chas. Simpson went have come to them in the long life from Salina to attend the funeral, they have lived togethe:

DEATH OF MRS. O. F. DORN-

BLASER A message has just been received in expressing our most heartfelt sympathy to the family of our president, Texas, stating that Mrs. Dornblaser died Rriday, Feb. 3rd. We wish to express our sincer st sympathy to "Uncle Dorn" in this sad hour. We was in Lincoln, Kansas, passed away know how dear his wife was to him, Jan. 25th. The funeral was at Lin- as he never tired telling how she stood by him in the trying times, that

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Change of Address-When change of address is ordered, give old as well as new address, and

All copy, with the exception of notices and in-cluding advertising, should be in seven days be-fore the date of publication. Notices of meetings in mediate return home. can be handled up until noon Saturday on the week preceding publication date.

Communications and Questions-Communications are solicited from practical farmers, members of the F. E. & C. U. of A., are at liberty to ask questions on any phase of farm work. Answers will be either published or mailed.



THURSDAY, FEBRUARY 9, 1928

## **Editorial Wanderings**

CADAMUS HAS A GOOD MEETING

On Saturday, Jan. 21st, the Farmers Union of Linn County had their meeting at Cadmus, with a good crowd in attendance. It was my first privilege of meeting with these people, a previous date having been cancelled on account of Mrs. Glessner's | ier a rather heavy program.

A good sized crowd was in attendance, and they seemed to be fully awake to the general situation at to the needs locally. The meeting was held in the Grange hall, over a general store established by He had only lately returned from the hospital in 1926 business, even with a decline in receipts at tl. Grange before this bald-headed scribe was born.

provided, and the crowd showed appreciation. They are deeply concerned just now about the marketing of hogs, and the effect of direct shipping upon the price in the open market.

One of the members recently shipped his wheata full carload-to the Jobbing Ass'n., realizing about 20c per bushel for it over the price he was offered locally. Where Co-operative elevators are operating the local price is frequently over the net market value, and the elevator loses money. We must find a way to operate our elevators so that this condition will be overcome. It would seem that to deal only with our own members, and to market their grain rather than to buy it would be the solution. That would save the grower this 20-cent toll without exposing his elevator to so bitter a fight. Meantime members will save money by loading their grain direct to the Jobbing Ass'n where we do not have elevators. Linn County has some good Livestock Shipping Associations. They are a fine people.

#### MIAMI COUNTY MEETINGS

Ralph Chapman, manager at Paola, had driven me to Cadmus on Saturday, and I was afraid he might think I did not like his driving if I let him quit. So on Monday evening, Jan. 23, I allowed him to rush around, even to leave part of his work, and drive me to Fontana. There we had a fine meeting, well attended. I got acquainted with some boys and girls, who are going to write for our Junior page, and who will some day be members of the Farmers Union. The older folks were also attentive, and it seemed to be a profitable meeting.

On Tuesday noon I spoke at the Cha 'er of Commerce luncheon in Paola, before a group of but ness and professional men. They were very k in their attitude, and the discussion was continued in the lobby until mid-afternoon. I am told that the editor of one of the papers was somewhat displeased at an almost incidental statement, for which I am sorry. The general effect appeared to be most wholesome. Several Farmers Union men

Tuesday evening Ralph and Mrs. Chapman, the family car and I went out to the Indianapolis local. The school house was filled, chairs having been privided to increase seating capacity. This local was organized away-back-when, and was the home le of Mr. So lefelbush in those early unys of the

Union. He was present at this meeting, and spoke The Kansas Union Farmer of their early experiences. All were delighted to where all but the first 3 years of his life had been of their early experiences. All were delighted to where all but the first 3 years of his life had been of their early experiences. Published Every Thursday at Salina, Kansas, by Trendered. A little girl sang, playing her own actude of friends.

THE KANSAS BRANCH OF THE FARMERS COT Eniment on the ukulele. It was charming an she got hearty applause. More children who ar she got hearty applause. More children who are going to be Juniors, and later Farmers Union

20 minutes. The discipline is good and they all it. Will you please call his attention to it? If he THIS MAY OVERCOME THE FARM who collected a substantial sum from .....Editor and Manager stayed. It is said that more than 100 farm boys and girls are enrolled in this school, a larger pro-Notice to Secretaries and Members of Farmers in Kasas. It was arranged that I sh uld meet with him about it. Please. Union of Kansas. We want all the news about the them again at 3:30 Thursday afternon for a close discussion of farm relief legislation. This arrangement could not be carried out, which I deeply re- Mr. C. E. Huff,

Shortly after the morning meeting at the High

The Annual Stockholders' meeting of the Paola association was held Wednesday afternoon. The crowd which gathered was, I believe, the largest I have seen at any stockholders' meeting. Auditor Crites of the Farmers Union Auditing Ass'n was present and read the report. This association has struggled under the handicap of a deficit, but they are overcoming it. Results of the year's or rations seemed to be generally satisfactory. I had the privilege of addressing this group, and then caught a train for Kansas City a. Calina, cancelling the dates for the rest of the week.

the meetings well advertised. It had been a degive way to that which we cannot control. It is the United States by Terminal Associations," hoped that at some near future time a new schedule now in press. can be worked out and the rest of the meetings

ant the days I was in Miami county, and made eas- mation back to us, we shall appreciate it very much.

DEATH COMES TO MRS. HUFF'S BROTHER

It was an interesting program which they had rovided, and the crowd showed appreciation. They

Death was due to malignant cancer which had developed very rapidly during the last two months. He was 48 years of age, and leaves a wife and a daughter, a brother and a sister.

THOSE PESTIFEROUS TAXES

Union ladies, sent to "The Kansas Farmer"

under an assumed name, found its way into

Tom McNeal's Passing Comment. Mr. McNeal

adds the last paragraph, upon which Mrs.

Sprague comments as follows; I'm wondering

about what he says in that last paragraph,

"Gosh Darn, writes a farmer's wife, "the tax

receipt came yesterday. It was \$16 more than

last year, and we only have an eighty. I've

been figuring all night on how to meet the in-

"I've been planning for a new coat in 1928;

I've had only one in the last 10 years, and Bill

hasn't even had a new suit during the same

"First of all we'll raise more hogs for the pack-

er buy.rs. Then I'll send a resolution to the

governor and legislators, as the Farmers' Un-

ion managers did at Erie, saying that we are

not in favor of the change in the Kansas road

program such as a Kansas City paper advo-

cates; it might raise the taxes. Oh yes; at the

next school meeting we can vote to pay the

teacher less—that's where folks usually begin

to cut (God forbid that, for I'm one of the ex-

school ma'ams. I taught in the cotton stock-

ing days at \$55 and \$60 a month, and one

couldn't keep up their hosiery for that now.)

Towser must go. We'll end him to the happy

hunting grounds. That will cut off one dollar

S' - don't tell the kids, for what is home with-

out a dog? Guess we'll have 'go back to sun-

bonnet and wagon days, as the good man from

Alma advocated a few weeks ago. The gas

money saved might meet the increase in t.xes.

I've even considered cutting out the telphone.

crease for 1928 if it keeps moving up.

who votes them?

period.

The following article by one of our Farmers

Funeral services and burial were at Lin have him present. A good program of music was spent. He had lived a useful life and had a multi-

HELP THE DEPARTMENT TO HELP US The following letter is self-explanatory, but the Wednesday morning at ten a special assembly at the High School in Paola gave me opportunity to lost them. This appeal is to managers where live to publish the decired individuals with the High School in Paola gave me opportunity to lost them. This appeal is to managers where live to publish the decired individuals with the decired individuals with the high School in Paola gave me opportunity to lost them. This appeal is to managers where live to publish the decired individuals with the high School in Paola gave me opportunity to lost them. This appeal is to managers where live to publish the decired individuals with the high School in Paola gave me opportunity to lost them. blanks are not self-filling. It will be a little speak to the more than 300 boys and gir's for some stock is shipped. But your manager might not read has lost the blanks ask him to write the Departmen for more. Urge him to fill them out. It will portion than in any other city of the second-class help a lot. Call him right now on the phone and ask

January 23, 1928.

Editor & Manager, Kansas Union Farmer, Salina, Kansas.

Salina Kansas: Dear Mr. Huff:

Enclosed you will find a letter and a schedule which are being sent to the co-operative livestock and development of other countries. shipping associations. This is to complete a five- If we would hold the position which year study that we are making on the local ship- Great Britain held for generations, ping association movement.

We obtained an excellent response from the associations when we sent out our first schedule in the development of our own country, 1926, at which time they gave us the figures on their business for the years 1923, 1924 and 1925. To complete this study, we need the figures for The recent loan to Brozil, resulting their 1926 and 1927 business.

In this letter you will note that we have completed a number of projects which will be of ser- ably prove to have been a master vi. to the shipping associations. The motion pic- American countries are finding that Interest in the meetings seemed to be deepening, the "Co-operative Marketing of Livestock," and a the United States can supply most and the schedule had been carefully arranged and size Lecture, "Co-operative Cattle Feeder and of their import needs with satisfac-Lamb Pools" have been completed, and Technical tory merchandise at proper prices.

Bulletin "Co-operative Marketing of Livestock in It is in our hands, and to our best lightful experience for me, but our plans have to Bulletin "Co-operative Marketing of Livestock in interests, to convince them of the

urging the shipping associations to co-operate with us in filling out the schedule and sending the information back to us, we shall enpreciate it reasons to the schedule and sending the information back to us, we shall enpreciate it reasons to the schedule and sending the information back to us, we shall enpreciate it reasons to the schedule and sending the information back to us, we shall enpreciate it reasons to the schedule and sending the information back to us, we shall enpreciate it reasons to the schedule and sending the information back to us, we shall enpreciate it reasons to the schedule and sending the information back to us, we shall enpreciate it reasons to the schedule and sending the information back to us we shall enpreciate it reasons to the schedule and sending the information back to us we shall enpreciate it reasons to the schedule and sending the information back to us we shall enpreciate it reasons to the schedule and sending the information back to us we shall enpreciate it reasons to the schedule and sending the information back to us we shall enpreciate it reasons to the schedule and sending the information back to us we shall enpreciate it reasons to the schedule and sending the information back to us we shall enpreciate it reasons to the schedule and sending the information because the schedule and sending the schedule and sch The hospitality of the Chapman home made pleas- us in filling out the schedule and sending the infor-

You will be interested to know that the co-operative commission agencies operating on the central livestock markets have shown a good increase in After months of intense suffering death came to business this past year. Some of the houses have John L. Sherman, of Lincoln, Kans., on January 25. shown as much as 17 per cent increase over their

bunch of kiddies-no, that can't be done. Just

one last economy—I'll cut on my lingeries and

silk hose. The lingerie was made of sugar

sacks last year and my silk hose money

figuring that maybe I could save a tithe from

the produce income, so I'd have my missionary

dues, Sunday school money and a little to pay

on the preacher's salary but I'm wondering

now if I can, for the taxes must be paid. Yours

"P. S .- Speaking of our New Year's gift,

just let me quote Harley Hatch. 'The week

before Christmas brought the farmers of this

part of Kansas a most unwelcome present in

the form of reduced prices for nearly every

product of the farm; wheat, corn, hogs, cattle,

sheep and poultry prices were all sharply low-

ered, in fact everything but taxes and hay. The

only reason hay prices were not lowered is that

the price of hay is so low now that another re-

duction would make it so cheap that it would

be more profitable to burn it in a vain endeav-

or to heat the whole country than to load it

on to the cars and run the gauntlet of the

"Bill says this is rabid, but I feel as if I had

Yes, the taxes are high, too high for the av-

erage income and perhaps not equitably dis-

tributed, but this farmer's wife demonstrates

that even if she had the fixing of the taxes

herself she would hardly know how to reduce

them. Ninety per cent of the taxes are local.

The people could quit voting them, but so far

as I can see, there is no probability that they

had a big bite-no wonder I feel rabid."

Kansas City market.'

Sarah Sprague.

planted the rhubarb and asparagus be

Very truly yours, C. G. Randell, Agricultural Economist.

I Enclosures.

GLIMPSES OF CO-OPERATION

## But, even with this so-called "con-

REFLECTIONS

"DISARMAMENT"

Business Bulletin Outlines Program

"We must be prepared for even greater activity in the financial markets. There must be issues of new charged that \$10,000 had been appro securities in increasing volume, and priated at the order of President we must continue to absorb a suffi-cient amount of the credit instru-new life in the British Coal Strike, ments of other countries to make pos- Hearst ceased to publish names

export trade. We have assumed the position of the leading financial nation of the he sought to set in motion a chain of world. One of our duties in this circumstances by which he could position is to assist in the upbuilding spread his venomous charges before we must assume the responsibilities which go with the position. It was European money which made possible

in the gold shipments which seem to have caused some concern, will prob-

advantages of buying in our markets. And when we have loaned them a much as we may safely lend, shall merce. It has not proven to be a wise policy.

ADVICE TO YOUNG MEN

(Exchange)
No matter what kind of work you ire doing, never get discouraged. Fill whatever job you have to the best of

a large hotel. He was fairly well educated, and naturally this menial labor was not to his taste. But he made up his mind that even a potato peeler could succeed, and he dug right in and peeled more potatoes than anyone else in the kitchen. That is the way he started climbing out of the rut.

Now, at the age of fifty, do you think he is still peeling potatoes in the same hotel kitchen? Heavens No! He is peeling apples.

A CRIME AND A BLUNDER William Randolph Hearst stands convicted before the Bar of Public Opinion of inconceivable malice and

inconceivable stupidity.
On his own statement he purchased through his agents, from a Mexican-American of questionable character a large number of alleged documents ourporting to show that the Mexican overnment under President Calles was financing bolshevism throughout the world, was entering into secret treaties with Japan to colonize the Panama Canal Zone, was appropriating funds to corrupt American publications and press associations and finally was appropriating, and spreading broadcast upon its ledgers and in letters ,telegrams, and other documents, its intentions to appropriate \$1,215,000.00 for the purpose of bribing four United States Senators of

unimpeachable integrity. No schoolboy would have believed any one of these stories or have paid out good money for such obviously spurious documents. Above all, no not read it: one, except Hearst, would have pubished these documents without subecting them to every conceiveable test to establish their validity. Hearst's sole investigation, however, according to his own statement, consisted bringing the same discredited Mexican-American from whom he had purchased the first set of documents, to New York City and employing him o secure other documents from the Mexican Consul in New York which would confirm them. Of course, he produced them. Any professional forger of documents could and would do the same for smaller compensation than Hearst paid.

Friendly nations are the ones that firmation" Hearst was too cowardly can get together and agree on the to publish the documents with the bility. After Ernest H. Gruening the Chicago Tribune, for calling him a bolshevist, had started suit for \$500,000 against Hearst for publishing alleged documents in which it was

sible the continued expansion of our American citizens and resorted to the device of publishing his alleged documents with the names deleted. Thus a Senate Committee and name the accused individuals without bringing upon his head libel suits for enormous

damages. Whether by this cowardly device he has succeeded in securing immunity from civil and criminal liability remains to be seen. No Senator or other citizen against whom these infamous charges have been brought should rest without exhausting every effort to bring Hearst and his agents before the Bar of Justice and making them suffe rthe heaviest penalty that the law

provides for their outrageous abuse of Business.

AIN'T WE FUNNY? Mr. F. L. Houghton was for 33 years Secretary of the Holstein-Friesian Association. While he was alive to enjoy it one of their publications, "The World," said this:

"For The World is convinced that a change must come. We need a new Secretary. Mr. Houghton, who has served the Association well for a quarter of a century or more, is no longer the man for the position. Mr. Hougton's attitude toward a policy that due reflection will convince and open-minded man is the correct one, is such that he cannot be entrusted with the office from which so much of the co-operation necessary to success, for our new plans must come.

"We are not unfair to Mr. Houghton in seeking this change. He has been well paid for the work he has done. He has had every honor his work entitles him to have.

"Not only do we need a new Secretary, but a change in the method of selection and control of that office. "We face conditions that de-

mand that every man stand up and be counted in the fight to save the dairy industry of this country. "Perhaps, to some who have not been in as close touch with

the Association as have the directors, there is the idea that the owth of our great organization due largely to our Secretary, Mr. Houghton. The facts in the case show that the Association has grown in spite of our Secretary.

"Mr. Houghton is not progressive. He is not in sympathy with progressive movements. He is antagonistic to progressive ideas when they are proposed. There are abuses going on under the present secretary in our Association, there are things that need remedying. Nowadays people want to know. You can not continue on the bygone basis of whitewashing, or covering up matters." He died a short while ago, and "The

World" said this-but Kellog did "Frederick L. Houghton, more

than any other one individual, has been responsible for the phenominal growth of the Holstein-Friesian Association of America to the position it now occupies as the largest and most influential breed record society in the world. During the thirty-three years that he has served it as its secretary and most important executive officer, it has grown from a struggling infant with a membership of 422 to its present size of over 28,000 members, while registration of over a million females

Holstein-Friesian breed has been made he has office during the years of his incumbency. Under his direction the very technical work of keeping the pedigree rec-ords and ownership records of this breed, comprising a majority of all the purebred dairy cattle in the United States, has been carried on with an efficiency and accuracy that has been the marvel of all who have come into contact with the work.

"He died, as he could have wished, 'in the harness.' No greater tribute can be paid to his ability as an executive officer and to his tact and judgment in carrying on the exacting duties of his than to say that never during his more than a third of a century of service had he stood higher in the confidence and good will of the whole membership than at the time of his death.

"At various times during this period others have aspired to the office, but always the membership rallied to his support as a tried and faithful servant and the last quarter of his tenure of office has been most harmonious in this respect of any years in the whole

WE ARE NOW ENLIGHTENED Lawyer Frederick R. Kellog has taken his pen in hand for the purpose he power of the press.—The Peoples of setting us to rights regarding our affairs in Latin America. The father of a lad who was killed recently in Nicaragua, a member of the marines, wrote a letter to President Coolidge, insisting that such a sacrifice of our boys was in behalf of interests or policies foreign to the general interest of our people. To him this brave boy was worth more than the whole of Nicaragua, and he felt that the use of our troops in a foreign country, without act of Congress or declaraion of war, was unjustified. So the following clear and comprehensive statement, which takes us all so fully into confidence and shows the underlying facts so completely, is calculated to quiet all fears and still all pro-

tests: "Our troops are in Nicaragua. Certain members of our two houses of congress are on the point of exploding with compressdenunciations - temporarily withheld on account of Havana. The radical press is boiling. There is no lack of propaganda inspired by patriots who are yearning to take the country into their confidence.

"The basis of most of these attacks is the claim that the sovereignty of Nicaragua was invaded and that men are being killed, and that hence the United States must be wrong. And it seldom occurs to anybody to ask what sort of 'sovereignty' it is that was being invaded and why men have

"In other words, the superficialist's point of view seems to be the only one which is urged upon our citizens. How can anybody get a clear understanding of the truth from such sources?

"The action of the United States is and has been that of applying a remedy to an existing disease—and not of a nation endeavoring to arbitrarily, cruelly and tyrannously impose its political will upon other nations.

"If our citizens will demand the fundamental facts and refuse be contented with anything else, they will find that the United States went into Nicaragua because the president of the United States-charged with a colossal burden of responsibility and acting upon evidence known to him which we cannot knowreached the conclusion that a situation was developing between a certain Nicaraguan party and another Latin-American nation which, if allowed to continue unchecked, was full of menace with reference to our rights as to the Panama canal and the Nicaraguan canal route. He knew conditions of chaos and violence existed which menaced the safety of the lives and properties not only of Americans, but of other foreigners."

So now we know the "fundamental facts." Namely, the president is charged with a collassal burden of responsibility, he knows, we are not to know, he sent the troops. All is well.

SUMMITT 853 regular meeting Wcd day evening, which filled the entire evening. The Jan. 25. and election of officers for 1928 were elected: Pres., R. S. Weaver; on the membership drive.

Yours respectfully. J. D. Stosz, Summitt Local 859.

ec'y Vodal Local Collyer, Kans.

The Summitt Local 859 held its sisted of music and short dialogues the house; ragtime music by Hack- good meeting. ney orch tra consisting of piano, guitar, two 'anjos, violin and man-VODA LOCAL 742

The last meeting of Voda Local time ballads lunch was served to a was held on Friday evening, Janu-full house. After lunch the orches-

> keep things on the move. I know if the other locals are like the ones that presented our local this fine program we would sure be stepping on

ed it very much. The program con-sisted of music and short dialogues which filled the entire evening. The Creek school house with the Plum Creek Local on January 28th. There was a good crowd out. At Odd Fellows Hall in St. John. noon the ladies served a fine dinner following was the program: Vocal to all present. The writer happened vice-president, R. A. Anderson; secre- solos accompanied by piano, a short to be late for dinner but the tary-treasurer, N. E. Samuelson! con-dialogue which was full of wise time we meet at Plum Creek I am ductor, W. A. Gurther; doorkeeper, cracks and laughs, guitar and harp for they sure know how to get up a good dinner. After dinner we had a ner at noon. shall county, is putting on a member in which they played old time balvery interesting business meeting. John Frost of Blue Rapids will work lads. Vocal solos accompanied by Our representative, G. A. Harding, and with all the local officers in putting guitar, a lort dialogue which was others discussed some of the proba side-splitting number that shock day and in all I think we had a right February 2, adopted the following L. L. Byfield, Sec'y.

STAFFORD COUNTY NEWS

To change our meetings back to Big Creek Hall for one year;
To have our annual supper and dance on Friday evening. Feb. 10, 1928 at Big Creek Hall for Farmers Union members and their families.

The officers all kept their places for another year.

Alfred Rensmever.

Old-time ballads which set the old timers on fire. It was hard for them to hold themselves from shaking their feet.

It seems to me that the farmers work that was carried out by the Local, also he gave a talk on the locals, exchange the bill containing the equalization feet as, without this feature, we believe the bill would be ineffective for agrifultural relief.

Signed

Union Local met Jan. 13 in regular session. Chas. Kendall, our local president, gave a report of last year's work that was carried out by the Local, also he gave a talk on the bill would be ineffective for agrifultural relief.

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Union Local met Jan. 13 in regular session. Chas. Kendall, our local president, gave a report of last year's work that was carried out by the Local, also he gave a talk on the bill would be ineffective for agrifultural relief.

Signed

Alfred Rensmever. seven pies sold with numbers. The lucky number to draw a quilt, which the Local ladies had made. Mrs. Chas. J'endall held the lucky number.

On Friday evening, January 28, high.

1928. Bethel Union was entertained by the Martha Washington, Lone Star and Beaver Locals.

The program was very interesting and the members of our local enjoy
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The program was very interesting and the members of our local enjoy
The program was very interesting and the members of our local enjoy
The program was very interesting their trade at one action was discussed but no action was takent the names of two m.n who w program the names of two m.n who w paper. So they sent the names of two m.n who w paper. So they sent the names of two m.n who w paper. So they sent the names of two m.n who w paper. So they sent the names of two m.n who w paper. So they sent the names of two m.n who w paper. So they sent the names of two m.n who w paper. So they sent the names of two m.n who w paper. So they sent the names of two m.n who w paper. So they sent the names of two m.n who w paper. So they sent the names of two m.n who w paper. So they sent the names of two m.n who w paper. So they sent the names of two m.n who w paper. So they sent the names of two m.n who w paper. So they sent the na

The County Women's Club day meeting with a covered dish din-

FRANKLIN COUNTY The Franklin County Farmers Union in regular sessoin Thursday,

gates of Congressmen to accept a ompromise on the McNary-Haugen

Emerald 2137 in Lynn county had

Improved opportunities for spend-

quate patronage and cutthroat compe-tition do not provide farmers the dren, bitter sectarian division, and

income."

and half as many males of the

Doctor Galpin characterized the ing money effectively as well as for services and facilities for rural making money are required to hold health, schooling, and religious wor- "comparable in difficulty with the Mrs. Blaine Clemmor was hostess good farmers to farming, Dr. C. J. ship as "in deplorable shape the Nathursday, Jan. 26, to the Women's Club of Union Local, it being an all club of Union Local, it being an all ment of Agriculture said recently in that the farmer's health is not safean address before the Third Annual guarded adequately by rural organi- technique of income-spending while Bankers' Farm School at Fayetteville, zation of medical care, and that the giving exclusive attention to Ark. Dr. Galpin, who is in charge of cost of such medical care as he gets the work in farm population and rural is exorbitant in comparison with its leave the farmer with little or big of Agricultural value. Competent doctors, clinics, incomes in the dilemma of accepting Economics, outlined what he described hospitals are concentrated in towns as a "great social engineering job," and cities out of the farmer's reach, and denied emphatically that a far-In as much as there seems to be a disposition among the Kansas dele-

Doctor Galpin declared that under ox and wooden plow.

The need of better and cheaper to the need of better and the need of better to the need of the need o the present merchandising system 20,000,000 farm people are scattering their patronage among trading posts in 39,000 small towns, small villages, and hamlets, which because of inadeguets patronage and authors social situation. Inadequate religious social situation. quality and variety of goods which destuctive competition characterize are available to city people. The remaining 8,000,000 of the farm population have adequate trading centers.

"The present 39,000 and more of merchandising, health, school, and tra re po ts," he said, "are not cap-church facilities is "sufficient volume able of taking care of the modern of business per unit of operation." wants of farmers for goods. The vol "That is," he said, "for merchandising ume of business for each post is too a sufficient number of farm familie

FARMERS' "MONEY-SPENDING" income to depend upon an antiquated, sufficient number of farm families ox-driven, merchandising system to furnish him goods in exchange for ligion, a sufficient number of farm families ox-driven, merchandising system to furnish him goods in exchange for ligion, a sufficient number of farm families supporting one church.

"There is a technique in spending

A little more smile, A little less frown, A little less kicking A man when he's down

A little more kindness. A little less creed; A little more giving, A little less greed.

A little more "we, A little less "I;" A little more laugh, A little less cry.

A. little more flowers On the pathway of life, And few on the graves At the end of the strife.

# Ladies' Auxiliary

### Junior Contest

VOTE FOR A NAME The next thing we must do is to choose a name for our department.

child from the age of six to sixteen it that we will try we, in the is eligible to vote and entitled to one near future. Her auggest 'the

Each child writing a letter to this department becomes a member. Shall This has been suggested before, so I we publish a list of the members? think I will count that a vote. Look Give us your idea, it is up to you.
JUNIOR LEAGUE.

JUNIOR BOOSTERS. BUSY BEES. UNION WORKERS.
JUNIOR FARMERS UNION.

HELPERS.
KIDDY KORNER.
JUNIOR CO-OPERAORS

well has asked me to tell

reign countries visited.

England by train to Harwich, where

by train through Holland to Ham-

our hostess, was very lovely and we

JUNIOR DEPARTMENT

Since nublishing the letters of the Junior Winners we have received anin the letters that we have received. other letter. This, from Julia Pow-Write a letter sending your vote ell, of Colony, Kansas. Julie writes for the name you think is best. Every a nice little letter. Sends some good

name is "Farmers Union Juniors." at the list of names in the paper and you will see a number after this particular name. The number means the Juniors think this will be a good name for our Department. Send in your votes. We will use the month of I chruary to select the name. We must hurry, there are many things FARMERS UNION HELPERS.

FARMERS UNION JUNIOR

ELPERS.

KIDDY KORNER.

JUNIOR CO-OPERAORS

HILLY. there are many things we must do to get started, and it all depends on you. Remember that if you write a letter to this Department, that you are then a member. Shall we publish the names of the members?

FARM WOMAN SAW IN wonderful how they all spoke English and how cultured they were, and they were so interested in hearing about well has asked me to tell the American woman. They seemed a regards the home life to think it very wonderful that our husbands would take us with them on

we sailed from New York July 29th, arriving at Plymouth, England, August 7th. We crossed southern Those forms we visited were in the or this trip. Several of them said their husbands had been in America but they had not gone with them. These farms we visited were in the we took a night boat to Holland; then most fertile part of Germany and had been under continuous cultivation for

burg. Germany, our first stopping 1,300 years.

That evening, we were guests

The food of place. That evening, we were guests at a large banquet given by the Corn Products Exchange. There seemed to be a branch of this Corn Products Exchange in every large city we visited, and each one tried to outdo the From Denmark we came to Germany and a long spoon to scoon the mar-

ited, and each one tried to outdo the
From Denmark we came to Germany
again, to Stettin. This is the large
estate region of Germany, estates of
5,000 and 10,000 acres. The owners
live in great luxury and wealth with
large numbers of peasants, the poorest kind, living and working on these
estates. We saw young girls carrying water from long distances, a pole
over their shoulders and a bucket on
each end of the pole. We saw many
women laboring in the fields, but
they were of such a heavy, sturdy
type that it did not seem out of the
way for them to be doing such rough
... One of the estates we visited
v as a farm of 1,875 acres. Fifty families lived and worked on this estate.
There were 25 servants in the house

ilies lived and worked on this estate.

There were 25 servants in the house and it was a model farm of hogs, sheep and seed production. We had afternoon test there. There all the natives are in costume. On the islands everybody was dressed up and many homes. afternoon tea there. Frau Schlange, were open for inspection. But I believe it was just commercialized, done saw her two lovely children. The

for the benefit of the tourists. Near Amsterdam we visited an 80numerous women servants who waited on us wore long black dresses, huge acre farm, the house, cow-barn and was precisely the trouble with our party. We got terribly tired, but of white caps, no beloed heads, and wre white cotton gloves.

Are form for the house, cow-barn and cheese factory all under one roof, and the windows of the cow-barn draped but really we had a wonderful trip but really we had a w the farm of Herr Von Lockow, was most interesting. While the men of the party were inspecting the sheep and cattle, we ladies visited with Frau Von Lockow. There were eight little.

With lace curtains to correspond with the factor of the foundation of the house; all with you all sould have been with us.

Clean, floors are scrubbed and covered with sand.

HOME HINTS

Von Lockow. There were eight little children in this family. We were most interested in seeing their school morning market visits, there was no room and their governess and the farm program. Most of us had sav-children seemed just as curious to see ed our shopping for Paris, but I us. Off Frau Von Locktow's sitting really think we would have done betto tell the age and interest of each one by looking into the different sections. The entrance to each section was by a gate with a hell on it. It of cuidescent in Paris needs a lot was by a gate with a hell on it. It surely must teach them to respect the rights of others. We were quite excited when our guide told us that at is made up. Even hats are made to "I expect to pass through this world but once; "Any good therefore, that I can do,

our next stop, near Halle, the party order. was to be divided among the five Horning brothers; very wealthy seel growers, all living on adjoining estates. We were to arrive in time for At our banquet in London, I think tates. We were to arrive in time for dinner and stay over night and the mext morning spend visiting the estate where we were etertained. It was whispered around that one brother lived in an old castle. One of the ladies was quite excited about this neighbor think it is even better than and told the guide that she had never slowt in a castle and would be please.

At our banquet in London, I think we had some of the best speeches of the whole trip. One speaker spoke of the farmer as an individualist, one who naturally likes to make his neighbor think it is even better than it is.

slept in a castle and would be please Another said the farmer is in the send her there. Mr. Cohill and I same position as a man who fell in were with a group of 25 assigned to the Thames River. A man standing Wendlestein. Although we did not actually sleep in a castle, there was First he came up with a wig and then a beautiful ruins of one on the es- with a wooden leg; he dove again tate and we walked to it the next morning. Wendlestein was wonder-ready to give up in disgust, when an ful, walled in with high stoned walls, the loveliest formal gardens and C.d's sake save him, sir." But the court yards. In the morning we were man replied if he hasn't the sense to awakened by the bleating of sheep and a dog barking. We looked out of the window and saw a shepherd getting his flock out into the field.

Our hostess, Frau Von Horning, was a very smart, up-to-date woman with bobbed hair and a lovely evening dress. We dined in a long, beautiful room with her, 16 at the table; 9 of the table of the table of the table; 9 of the table of the table of the table; 9 of table of tabl the party dined with our host in another room. Four waitresses waited on our table and an old butler was trees and shrubbery; lovely stone between the two rooms. It was walls along winding roads; the wells very interesting to meet these women covered with ivy and always a hedge of the different countries. It was on top of the walls. Every house



Child's Dress Cut in 4 Sizes: 4, 6, 8 and 10 years. An 8 year size requires 2% yards of 36 inch material together with 14 yard of contrasting material. Price

5916. Ladies' Morning Frock Cut in 8 Sizes: 38, 40, 42, 44, 46, 48, 50 and 52 inches bust measure. A 44 inch size requires 41/8 yards of 36 inch material together with 1/2 yard of contrasting material, if made with long sleeves. If made with short sleeves 3% yards of material will be required. The width of the Dress at the lower edge is 1% yard. Price 15c.

FASHION BOOK NOTICE

our UP-TO-DATE SPRING & SUM-MER 1928 BOOK OF FASHIONS, showing color plates, and containing 500 designs of Ladies', Misses' and Children's Patterns a CONCISE and COMPREHENSIVE ARTICLE ON DRESSMAKING, POINTS FOR THE NEEDLE (illus-

had window boxes, most luxurious ones; pink geraniums and purple or white petunias seemed to be the favorite combination.

We saw a great many community gardens and each individual garden would have a rustic house which was used for the storage of tools. Also to keen a few chairs in. Evidently not only a garden to work in, but a place for the whole family to come and spend a few hours.

Artimus Ward has said that the trouble with Napoleon was that he tried to do too much and did it. That SALESMAN WANTED for lubricating

New ways of serving fish are always acceptable; so this week's "Home Hints" are along that line. Hollandaise Sauce

One egg volk. 1-4 cun butter, 1-8 teaspoon salt, a pinch of cayenne, room was a large room fenced off in five sections for the five youngest children. Each child had his own ment stores, and the shops along the place for his toys, etc. It was easy famous Rue di Rivoli were filled with the yolk gradually, then salt, cay-

or any kindness that I can show to

any fellow creature, let me show it now. Let me not defer or neglect it, for I shall not pass this way again." Very few of the big jobs are held men who will lie and shiver rather than get up for an extra blanket.

-Washington Post. RESOLUTIONS OF SYMPATHY Whereas God in his wisdom has seen it to remove from our midst the beloved aushand of our sister Mrs. Clara Daven-

port, We the members of Local 783 wish to extend to the bereaved family our sincere ympathy. Be it further resolved, that a copy of Be it further resolted, that a copy of these resolutions be sent to the Kansas Union Farmer, a copy to Mrs. Clara Davenport, and a copy to be spread on the minutes of our local.

Committee:

Mrs. Emma Waser

Mrs. Julia Young

Mrs. Mayne Gehring

RESOLUTIONS OF SYMPATHY Where, God in his infinite wisdom has seen fit to remove from our midst our sister Augusta Stock.

Be it resolved, that we the members of Local No. 1232 extend our sincere sympathy to the husband, family and relatives in this hour of sorrow.

Be it further resolved, that a copy of this resolution he sent to the funily, a copy to the Farmers Union paper, and a copy be spread on the minutes of our local.

Committee:
 Mrs. James A. Taylor
 Mrs. Ernest Branch
 Henry Toedter

KANSAS UNION FARMER WEEKLY EXCHANGE If members of the Union have anything to Sell or Exchange, they should advertise it in this department. Rate: 3 cents a word per issue. Count words in heading, as "For Sale," or "Wanted to Buy," and each initial or figure in the address. Compound words count as two words. CASH MUST ACCOMPANY ORDER—TRY THIS DEPARTMENT—IT WILL PAY YOU.

FARMERS' UNION

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CANADA TELL? How much did Philadelphia Pa? How much does Columbus O?

How many eggs did Louisiana La?

What grass did Joplin Mo?

Why not Annapolis An?
If you can't tell the reason why,

Dr. H. J. Whittier, 8 Westport Bank Bldg Kansas Gity, Mo.

Every sufferer f o... piles or other

rectal troubles should write for a new

that has cured more than 15,000 sufferers from piles without surgery cautery, burning, acids, ligature, elec-

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cleanly, entirely and permanently, Ail-

pation, run-down condition, female complaints and a host of others that

rectal troubles so often cause, are usually cured, too, when the piles are

ured. No matter how long you have

suffered or how severe your condition, be sure to write Dr. O. A. Johnson,

Room 181 1324 Main St., Kansas City, Mo., and this valuable book will

be sent you without cost or obligation.

**CURED HIS RUPTURE** 

I was badly ruptured while lifting

We call Minneapolis Minn.

I'll bet Topeka Kan.

City, Kansas.

CLASSIFIED ADVERTISING BANK SHARES FOR SALE One Share Farmers Union Bank Stock Kansas City, Kansas, for sale cheap A. T. Ingman, Barnes, Kansas.

BOYS AND GIRLS WANTED—1000 boys and girls to work at home, good pay, (no canvassing agency). Write J. S. Lehman, Humbolt, Kansas.

WHEAT LAND—Buy the best of wheat land in a good country, at a low figure, adapted to general farming and stock raising. Excellent markets, schools, roads, railroads, churches, good climate and water. Five dollars per acre cash, balance long terms, low interest. Five days inspection trip fifteen dollars, without obligation. Write P. O. Box 407, Wichita, Kan.

MISCELLANEOUS WE START YOU WITHOUT A DOLLAR Soaps, Extracts, Perfumes, Tollet Goods. Experience unnacessary. Carna-tion Co., 517, St. Louis, Mo.

POSITION WANTED

WANTED—Position as manager of "Farmers Union Store." Ten years experience as manager. Handle any store, large or small. References from former employers. A rustler fond of hard work. Reasonable salary expected. Ready on short notice. Add. XYZ care Kansas Union Farmer.

POULTRY MASTER BRED CHICKS. From World's
Largest Poultry Breeding Organization.
Accredited. We breed for capacity 200
eggs and up yearly. 14 varieties. Utility
Chicks low as 9c. Live delivery. Catalog
Free, Missouri Poultry Farms, Box 72,
Columbia, Mo.

Send 12c in silver or stamps for ur UP-TO-DATE SPRING & SUM-IER 1928 BOOK OF FASHIONS, nowing color plates, and containing designs of Ladies', Misses' and Kansas, R. 2.

FOR SALE—A number of Rose Comb White Leghorn Cockerels at \$1.00 each. Some Flemish Glant Rabbits. Mrs. J. E. Graham, Stockton, Kansas, R. 2.

E ARTICLE ON
ALSO SOME
E NEEDLE (illus-

POINTS FOR THE NEEDLE (illustrating 30 of the various, simple stitches) all valuable hints to the home dressmaker.

Pattern Dept., Kansas Union Farmer, Salina, Kansas. Box 48.

"BLOOD TESTED" Flocks Annually tested from one to three years High Quality at lowest prices. Special early order discount saves you money on future delivery. Smith Hatched chicks, with a guarantee to live. Catalogue free. Tindells Hatchery, Burlingame, Kansas.

STANDARD BRED CHICKS—Leading varieties. Hatched from free range, vigorous stock. Best laying strains. Liberal discount on early booked orders, Healthy Circular free. Bozarth Hatchery, Dept. F. Eskridge, Kansas.

SINGLE COMB ENGLISH White Leg-horn Cockerels \$1.75 each. Carrie Liv-ingston, Logan, Kansas.

PUBLIC SALE PUBLIC SALE AT HARRIS, KANSAS, JAN 14-10 horses and mules, 150 White faced stock cows, 40 Sows, and gilts Bred Durocs. G. Victor, Harris, Kansas.

SALESMEN WANTED. oils, greases and paints. Excellent op-oils, greases and paints. Excellent op-oils, greases and paints. THE 68-page book on these ailments that

WRITE for information about Seeds; ask about Wilson's New Black market muskmelons. Wilson's Improvement Gar-

ALFALFA \$6.00; Clover \$4.00; Sudan \$2.00; Millet \$1.50; caneseed \$1.00. Sacks free. If you have any caneseed or Millet to sell send samples any quntity. Meler Grain Co., Salina, Kans. Yet the piles are removed and cured ments like nervousness, irritability, pain in the back, gr , head; stomach, liver and kidney troubles; consti-

WANTED—One car Kanota seed oats.
Please send sample and quote price.
Drexel Elev. and Merc, Co. Millions Frost-proof Cabbage, Onion, To-mate and Cauliflower plants. Catalog Free. Omega Plant Company, Omega, Ga.

Frost Proof Cabbage and Onion Plants. Open field grown, strong, well rooted from treated seeds. Cabbage fifty to bundle, moss to roots, labeled with variety named. Jersey Wakefield, Charleston Wakefield, Succession, Copenhagen, Early and Late Dutch, Postpaid; 100, \$.50; 200, \$.75; 300, \$1.00; 500, \$1.25; 1,000, \$2.00; 5.000; \$7.50. Express Collect crate twenty-five hundred \$2.50.

Onions: Prizetaker, Crystal Wax and Yellow Bermuda. Postpaid: 500, \$.80; 1,000, \$1.25; 6,000, \$6.50. Express Collect crate; 6,000, \$4.50. Full count, prompt shipment, safe arrival satisfaction guaranteed. Write for free Seed and Plant Catalog. UNION PLANT COMPANY, TEXARKANA, ARKANSAS. Frost Proof Cabbage and Onion Plants.

lect crate: 6,000, \$4.50. Full count, prompt shipment, safe arrival ,satisfaction guaranteed. Write for free Seed and Plant Catalog. UNION PLANT COMPANY, TEXARKANA, ARKANSAS.

RESOLUTIONS OF SYMPATHY
Be it resolved that we, the members of Fairview Local No. 2154 extend our deepest sympathy, at this time to the bereaved family of our brother member, Mr. L. C. Darv who departed this life January 24, 1928.

Be it resolved that a copy of these resolutions be sent the bereaved family one spread on the minutes of our Local and one sent to the Kansus Union Farmetr.

Mr. W. S. Lust, Pres.
Mrs. Chas. Stewart, Sec.

HOW SHE GOT RID

Knowing from terrible experience the suffering caused by rheumatism, Mrs. J. E. Hurst, who lives at 204 Davis Avenue E. 14, Bloomington, Ill., is so thankful at having healed herself that out of pure gratitude she is anxious to tell all other sufferers just how to get rid of their torture by a simple way at home.

Mrs. Hurst has nothing to sell. Merely cut out this notice, mail it to her with your own name and address, and she will galdly send you this valuable information entirely free. Write her at once before you forget.

JUST FOR LUCK CARRY A LUCKY POCKET PIECE

Perfect likeness—with appropriate wording. Size of Half Dolar, Will last a life time. This beautiful AUTHORIZED Souvenir Medal and Official Record of Historic Flight by Capt. Byrd mailed upon receipt of 25c or send us 50c and we will include hand-colored Photo of Col. Lindbergh, size 7½x3½ inches. Fine for framing. Agents wanted.

The Souvenir Company 10 E, Lexington St. Dep't 231 Baltimore, Md.

# SUCCESS

Your Creamery Association has made remarkable growth since its inception. That it has grown is testimony of your confidence and good will. Its future success depends on your continued patronage and support.

Farmers Union Co-operative Creamery

RESOLUTIONS OF SYMPATHY Since God in his infinite wisdom has seen fit to remove from our midst our beloved brother member Mr. Wm. Loges of Emmons Local 783.

Therefore be it resolved, we the members of this Local, extend to the bereaved wife and daughter, our sincere sympathy. Be it further resolved, that a copy of these resolutions be sent to the family, a copy be spread on the minutes of our Local, and a copy be sent to the Kansas Union Farmer for publication.

Committee:

Mrs. Emma Waser
Mrs. Julia Young
Mrs. Mayme Gehring

LETTER HEADS \$6 PER THOUSAND **ENVELOPES** \$5 PER THOUSAND High Class Job Printing at Low Prices THE GENERAL PRINTING CO. Farmers Union Bldg.,

Salina, Kansas

Does This Mean

We Have Saved

Anything To You?

OVER ONE MILLION DOLLARS

For Members of the Farmers Union

Farmers Union Mutual Insurance Co. Fire and Hail

Salina, Kansas

**Price List of Local Supplies** 

Application cards ....... 20 for 5c Credential blanks ....... 10 for 5c Dimit blanks ...... 15 for 10c .. 12 for 20c Ode cards ..... 

Farmers' Union Song Leaf-

in Postage and Labor. WRITE C. E. Brasted, Box 51, Salina, Kansas

# GRAIN and HAY

UNION ORGANIZATIONS GROW BECAUSE OF THEIR CO-OPERATIVE SUPPORT.

Whether your volume is large or small, it is appreciated by

Farmers Union Jobbing Association Kansas City, Missouri

# A Flying Start

The month of January saw us in second place, barely out of first position. WE SOLD MORE hogs than any THREE firms combined, leading our closest competitor 211 cars. Lets make 1928 a record breaker. It can be done.

YOUR OWN FIRM

Farmers Union Live Stock Commission

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# Stand By Those Who Are Standing By You

We are building up a great farmer-owned and farmer-controlled financial institution.

It is furnishing life insurance to farmers at cost, and it is using the money they pay in premiums for their benefit and theirs alone.

Isn't such an institution worth the support, moral and financial, of the farmers in the middle west?

Free booklet descriptive of the company will be sent upon

Farmers Union Mutual Life Insurance Company

HOME OFFICE—DES MOINES, IOWA

# LODGE PILLOWS ON BEAUTIFUL | 1. mbers will appeal to some mem- | For 25 cents additional we will

HEAVY TAN FABRIC, NOS. 5011 TO 5016 INCLUSIVE

ber of nearly every family, and send our book the Art of Embroid-when completed will make a lasting ery consisting of 10 complete les-We show herewith most beautiful- and beautiful appointment for any lower on beautiful heavy tan fabric with raised figures in the fabric. These of the second of the secon

THE DAILY DROVERS TELEGRAM
CONTINUES FIGHT

in hogs, isn't it?
The Lord Helps Them Who

If I were a preacher I would have taken a text when I began this talk. verse that held out the idea that God herbs them who help themselves. Mr. President, I hope in the name of all the good and help them are of all the good and thing even for feeder cattle and other feeder stock all to go to a postal employers. No. 3.

Be It Resolved to an other feeder the good thing even for feeder the good thing even for feeder stock all to go to a postal employers. I would have found in the Bible some that is good and holy that our law- put much dependence on what con- without going into detail unnecessary. makers can find some sort of legis- gress may do. I wouldn't even without going into detail uninecessary, and since the sort of legis- gress may do. I wouldn't even without going into detail uninecessary, and since the sort of legis- gress may do. I wouldn't even without going into detail uninecessary, and since the sort of legis- gress may do. I wouldn't even without going into detail uninecessary, and since the sort of legis- gress may do. I wouldn't even without going into detail uninecessary, and since the sort of legis- gress may do. I wouldn't even without going into detail uninecessary, and since the sort of legis- gress may do. I wouldn't even without going into detail uninecessary, and since the sort of legis- gress may do. I wouldn't even without going into detail uninecessary, and since the sort of legis- gress may do. I wouldn't even without going into detail uninecessary, and since the sort of legis- gress may do. I wouldn't even without going into detail uninecessary, and since the sort of legis- gress may do. I wouldn't even without going into detail uninecessary, and the sort of legis- gress may do. I wouldn't even with the sort of legis- gress may do. I wouldn't even with the sort of legis- gress may do. lation that will result in giving to the farmer for what he raises by the sweat of his brow the equivalent to who help themselves.

gress may do. I wouldn't ever revise great many cases) evils depriving the stock only in public stock yards.

No. 6.

Be It Resolved that after seeing the privilege of feeding cock sure that great privilege of feeding cock sure that what he pays for what he buys. God must know that the farmer works harder and gets less than any other 1.... in this country: that everything that touches the farmer's life is a gamble. If his soil isn't sour, if the seed isn't impotent and lifeless, if it doesn't rain too little or too much, if the hot winds skip his farm, if there isn't a surplus at home or a surplus abroad, if somebody doesn't bring out a substitute for what he raises, and if everybody doesn't refuse to pay him the various markets, which at this a little more than the cost of productime appears to be pretty generally tion, he will make a little profit. And understood by all hog raisers. I am, hope that congress will find some way aged in the matter by the apparent to help him. One way that congress ge: al idea for dispelling this praccould help would be to make it im- tice of the packers: possible for the packer to buy hogs without entering into competition for

m n out to get business.

days that the packers who are now buying two-thirds of their hogs on the open market, buy only one-third would elect himself a detective, and on the open market, you can guess the packer could not get by.
what will happen then if you are any | No use kidding ourselves into or-

kind of guescos at all. tunate. Today he can send his hogs in this way. It could not be accomto market and know he will get his plished in this way within our genermoney tomorrow. But when there ation but, if we get busy with our are no longer any public markets, congressmen and senators, we can get and when one packer has this county relief this winter, and, the packer and another packer the adjoining will be out of his saddle at once. The county, you will have one buyer if Kansas City packer representative you have any at all and you will wait explains to us the reason for his

nually."

In other words, exports of pork products in 1927 fell short of 1928 by 149,571,000 pounds, but Mr. Mayer declares that the annual increase in population is sufficient to take care of 250,000,000 pounds.

Therefore Be It Resolved such a law will not redeem the pledge made within itself and all the terminal markets to compete with each other, by the Republican and Democratic portion territory for the purchasing of hogs. I don't know whether this population is sufficient to take care of 250,000,000 pounds.

Therefore Be It Resolved such a law will not redeem the pledge made within itself and all the terminal markets to compete with each other, then the farmer will stand some chance of getting a square deal.

One other thing farmers and other business.

No. 4.

Be It Resolved we are opposed to It's funny what caused that break mers in the hog belt wonder how it see that any amendment to compel

I can't add anything more.

WHAT A BREEDER SAYS OF DI-RLUI MARKETING

Colorado Duroc Man Thinks Congress Shall " 'e the Problem.

Editor Telegram: I wrote you last pril pertaining to the nacker activbuying hogs in allotted terriwith all those odds against him I however, disappointed and discour-

A packer representative at the Lincoln meeting remarked that "this is a mate control of the hog market of Green Local No. 828 is very much matter wholly up to the farmers to Kansas and adjoining states is in a alive as you likely have noticed by But God helps them who help themselves. If every farmer in the corn belt would give himself a talking to and then stiffen up his back bone, the packers would have the choice of two alternatives, to buy their hogs on the packers would have the choice of two organizing and pldging not to allow alternatives, to buy their hogs on the open market cr shut up shop.

I have often been impressed with the fact that whatever hard luck the farmer may have in often being forced to sell below a parity with forced to sell below a parity with finant of the things he buys, in one respect at least he has the advantage of most of us. There is nothing the bill before congress at the present respect at least he has the advantage of mest of us. There is nothing the former produces that he can't sell fime. This bill surely would have of most of us. There is nothing the bill before congress at the present farmer produces that he can't sell time. This bill surely would have any da he wants to raise money. If come to a vote last session, but for he needs ten dollars or a hundred the filibuster at its close. Congress house therefore he it resolved by als. The ladies are talking Auxiliary dollars he can take or send to market has power to act, and in a constituanything from butter, eggs and poul- tional way, to eliminate this nefarious try to hogs, cattle and alfalfa and practice, outside the realms of constithe money will be waiting for him. tutionality. It is certainly a great But the newspaper gets most of its joke for farmers to attempt to handle advertising through solicitors. The this matter wholly from their side. ins ance companies and the automo- The packer knows this, hence he says hogs direct to the packer going to it is "wholly up to the farmer." He bile dealers send persuasive young wants us to forget that it is wholly n out to get business.

How different with the farmer. He for us to obtain relief through conturns a tub of Later over to the ex- gressional action amending the stock turns a tub of Later over to the expressional action amending the stock pressional action amending the stock pressional action amending the stock pressional action amending the stock.

This is a battle between the farmers and the unions on one side, and that the farmer is in position to be the all impelling factor in obtaining such action from congress, because his interest is inherent in the matter, and wholly unlike the interests of the look direct to the packer going to packer the commission man or the pretinent truths indicate the combin-

ganizing and forbidding ourselves; our Then the farmer will not be so for- country is too big to cure the trouble ti it suits his pleasure to take your country buying. "Kansas City packers are short on hogs and cannot af-

newspapers are giving you the facts be a good thing even for feeder cattle privilege of feeding cock sure that each has "stung the other." It is a

"grand and glorious feeling."
Farmers, let us get busy everywhere. Let your congressman know gress are higher than necessity dethat you not only have a head, but mands. that you know how to use your head, proud of ourselves. Write letters east as against the middle west. And collectively and, individually, hear a against Senator Capper and other and we will all have occasion to feel grand noise that shall mean something. (Signed) H. D. CLORE, Sterling, Colo . Duroc Farm.

#### News From The Locals

RESOLUTION FROM COWLEY CO In view of the fact that the ultiof hogs who agree to sell through plenty of room so are not handicapped house, therefore be it resolved by als. The ladies are talking Auxiliary members of Lone Star Local No. 1463 and are thinking of starting one in that we hereby agree to consign all the very near future. stopping the flow of hogs into the membership. Mistletoe or private yards wherever located, and that we use our best endeavor to induce those not members of the Farmers Union to refuse to sell t. buyers for the big backing com-

panies even at an advance price. This is a battle between the farm-But where is this policy of selling hogs direct to the packer going to land the farmer? All of these years he has had quick sale at the market for his hogs with a score or a hundered buyers to compete for them.

If it should happen some of these days that the packers who are now lishable upon conviction against and wholly unlike the interests of the packer, the commission man, or the owner of two most unscrupulous organizations arranged against us backed by unlimited means, we must this prevailing practice of the packers as subject for complaint and, pundant and, pundant and lovely therefore Be It Rose pun- sary to our ultimate success, viz. ciative manner made a few remarks solved that we use our every means

to solidify the sentiment, not alone of our union, bust as well, those not affiliated with us in our battle for justice to all, against this arch enemy who seeks to enslave the peasantry of our country by a control of the en-tire productive and marketing machnerv of the output of the farm.

RESOLUTIONS FROM WOODSON COUNTY

Whereas, some corporations and neartless citizens took advantage of he situations of the government ofthe laws of our country. Just so they did not get caught, no regard for the laws of God or the rights of human-They grafted and profiteered ity. They grafted and profiteered until thousands became millionaires, many today have incomes which are larger than what is best for the welfare of a government which is founded on the principals of a gov

amply able to pay their federal taxes as the law stands now.

Therefore Be It Resclved by the Farmers Union members of Woodson County, Kansas, we believe it is right and just to compell those who accur. Lated so much while all the neople were making ple were making our government officials were making billions of debts to pay what the law demands today with no more lowering of federal taxes until the war debts are paid thereby saving our children paying billions of interest.

Kohlenberg, Evelyn and Hazel, Mr. and Mrs. Charley Kohlenberg and family, Mr. and Mrs. Henry Gerke, Mr. and Mrs. Gus Arzberge and family, Mr. and Mrs. Clarence Fort, Mr. and Mrs. Clarence Fort, Mr. and Mrs. George Vohs and family, Mr. and Mrs. Stags 6.25 to 7.35. Stags 6.25 to 7.35. Stags 6.25 to 7.25.

Stags 6.25 to 7.25.

SHEEP & LAMBS—Lambs 50 But County, Kansas, we believe at is right

No. 2.

Whereas the Federal Trades Commission did find evidence against the meat packing companies to the extent that they were breaking the laws and should be prosecuted not only for restraint of trade, but crimin.

In the standard of trade, but crimin. y for restraint of trade, but criminally also. The commission turned this evidence over to the department packers consent decree saying don't start suit, we will be gaad and won't bearings and moving parts, it is constant suit, we will be gaad and won't bearings and moving parts, it is constant to the start suit. gotten they quietly went before the ma' ri Supreme Court of the District of neers. Columbia asking for the decree to be set aside. And through what plainly shows to be neglect of the Department of Agriculture and the Department of Agriculture and the Department. ment of Justice, the consent decree was set aside and whereas these meat packers have encroached upon the rights of many kinds of business, after our laws have sid they must quit and today an individul, a small corporation or a co-operative association do not dare to open a retai meat shop in any town because these packers will sell meat in such a town one-half below actual .cst until the other fellow is broke and whereas certain packers are buying live stock

through their private yards and destroving competition in public yards. Therefore, Be It Resolved we ask congress, the Department of Agriculture and the Department of Justice, if the combined meat packers are bigger than the United States government, and we would like to know as soon as possible. Whereas the Mc-

If you have followed the newspa- ford to buy at another market." So Nary-Haugen or any other farm repers recently you must have seen he goes to the country with an in- lief bill without equalization fee will

No. 4. Be It Resolved we are opposed to is that one packer seems to have this shipment to terminal market includes being taxed to pay corporations a county and another packer that county animals intended for slaughter. It has been suggested to the writer government building and operating a The by commission men that "it would merchant marine under the same rules and regulations as used, for

> Be It Resolved we are entitled to and sincerely ask for a law compelling

No. 6. Be It Resolved that after seeing Senator Curtis vote on Jan. 16th opposing lowering tariff rates on ar ticles which in the estimation of con-

And knowing this makes 65 times he has voted to favor manufacturing western Republican Senators we are unable to understand how Kansas farm papers can eulogize Curtis as having a clean record on farm relief, President S. C. Cowles, Gridley,

Secretary L. L. Byfield, Neosho Kansas. Falls, Kansas.

Just a line to let you know that

We hope to be on the honor roll

Respectfully Jake Slingsby, Sec.

ELLSWORTH COUNTY

Franklin local No. 1301 Ellsworth county, is in fine form these days and gave many evidences at its meeting, Tuesday evening, January 24, that it will make a splendid record during 1928, in every desirable direction. The Mr. J. J. Hysell of Ash Creek local

was present and in a brief but apprevitation to meet with them on Wednesday, February 8, at Community House, their attractive and historic hall and enjoy an oyster supper, which promises to be a regular old-fashioned rally and jollification. It was assuredly a gracious and a truly brotherly thing to do and it is fully appreciated. Mr. Emory Hysell was also present. The secretary, Mrs. Livingston, provided a program, which was highly entertaining. Mr. Ernest Droegemeier and Mrs. Roy Helmer having wor first and second places in the contest. The meeting was closed in due form followed by one of the most due form followed by one of the most weights 7.50 to 8.50. Canners 4.75 to advice to the men who have lambs World War they had no regard for local has even enjoyed. Ver there is 1000, cutters 5.50 to 6.00. Stock cows on feed is to take out a deck or two local has ever enjoyed. Yes, there and heifers about steady, good to of the best of them and get them in were eats in abundance, featured by a salad furnished by Mrs. Albert Gregory and a cake by Mrs. O. Caldwell,

> B. W. Holmes treated us to. Sandwiches and coffee only for our meeting Tebruary 7th.

and such tempting doughnuts as Mrs

Mrs. O. W. Holmes, Reporter. ernment of the people, for the people and by the people And whereas these shameless corporations and heartless citizens are porations and heartless citizens are apply what to now their follows! party and basket dinner Sunday ves 10 to 11 cents, medium kinds complimentary to Mr. and Mrs. Al- 8.5 0to 9.50, 450 to 550 lb. calves, fat len Courter and family, who will enough for baby beef trade 11.50 to move soon to a farm near Wellsville. 12.50. Stock calves steady to strong. These were present: Mr. and Mrs. W. P. Jones, Mr. and Mrs. Henry debts are paid thereby saving our ily, Mr. and Mrs. Harry Hamlin and children paying billions of interest. ily, Mr. and Mrs. Wm. Walters higher for the week. Market today

If you could see what goes on ir of justice, then these packers voluntarily sikned what was called the amazed at what havoens to the oil. As the oil circulates through the break any more laws. After waiting stantly picking up fine particles of until they thought the people had for metal, bits of dirt and other abrasive ma' rial, according to research engi-

> from the oil by the oil filter. "The filter works automatically and vithout attention, for long periods of

"To prevent serious wear and other

tion, the same oil can be used for perhaps 3,000 miles. lorg use, about 10,000 miles, the fil-tering unit becomes filled with dirt, sludge, etc., taken from the oil, and for warmed-up cattle to go back to liter tested from time to time."

# Department of Practical Co-Operation

We are changing the policy of this department, beginning the first of the year. The Meeting Notices that have appeared here to fore were 100% locals for 1926. At this time we are showing only those that are 100% for 1927. All 100% locals for 1927 that wish their meeting notice to be published will receive this service free of charge. Locals that are not paid up in full but want their meeting notice published can have space in this department for One Cent per word per week.

ALLEN COUNTY FAIRLAWN LOCAL NO. 2158
Meets the second and fourth Monday
of each month. Glen Thompson, Sec. OLDEN VALLEY LOCAL NO. 2157
Meets the first and third Wednesday o
each month. H. V. Adams, Sec. Meets the second and fourth Friday of the month. Ray Wilson, Sec.

Meets the 2nd and 4th Wednesday of each month. Mrs. M. A. Fender, Sec. DIAMOND LOCAL NO. 2081\*\*\*\*

Meets the second and fourth Friday of each month. Mrs. R. C. Parish, Sec. ALLEN CENTER LOCAL NO. 2155
Meets the first and third Tuesday
each month. Ars. Jno. Page, Sec'y. FAIRVIEW LOCAL NO. 2154\*\*\*\*
Meets the first and third Wednesday
nights of each month. Mrs. Chas. L

ANDERSON COUNTY
LIZTOWN LOCAL NO. 2064
Meets every second and fourth Wednesday of each month. Mrs. A. W. Williams, Sec.

CHASE COUNTY
COTTONWOOD VALLEY LOCAL NO
1833\*\*\*\*
Meets the 2nd and 4th Wednesday o
each month. L. K. Graham, Sec.

CHEROKEE COUNTY WSLEY LOCAL NO. 2004\*\*\*\*

Meets first and third Thursday of earmonth, Joe Farner, Sec.

CLAY COUNTY
FOUR MILE LOCAL NO. 1128\*\*\*\*
Meets on the first Tuesday of each month. G. W. Tomlinson, Secy.

DOUGLAS COUNTY
CARGY LOCAL NO. 2136\*\*\*
Meets the 1st and 3rd Thursday of each month. R. E. Tutcher, Sec.
FRANKLIN LOCAL NO 1532.
Meets the first Friday of each month.
Mrs. Frank Topping, Sec.

ELLSWORTH COUNTY ADVANCE LOCAL NO. 1889\*\*\*\* Meets on the first Monday of month. F. F. Svoboda, Sec'y. month. F. F. Svonoda, Sec.y.
LIBERTY LOCAL NO. 925\*\*\*\*

Meets every first and third Monday and month. Ed Mog. Sec.y

FRIVOLI LOCAL No. 1001 \*\*\*

Meets the first Monday evening in each month. W. H. Fleming. Sec.y

ELLIS COUNTY

AYS LOCAL NO. 864\*\*\*\*

Meets the first Friday in each month, alternating Pleasant Hill at 7:30 in the evening with Hays Court House at 2:00 in the afternoon, Frank B. Pfeifer Sec'y.

EXCELSIOR LOCAL NO. 606\*\*\*\*

Meets the first and third Monday of each month. Joseph L. Weber, Sec.

PLEASANT VALLEY LOCAL NO. 1804

Meets the first and third Monday of each month. Frank Reitmeyer, Sec'y.

GREENWOOD COUNTY
EAL LOCAL No. 1318\*\*\*\* MEAL LOCAL No. 1313\*\*\*\*

Meats the second and fourth Friday
each month. J. C. Graves. Sec.

SOUTH VERDIGRIS LOCAL 1498 Meets on Friday night every two weeks. H. L. Soule, Sec.

GOVE COUNTY PARK LOCAL NO. 909\*\*\*\* Meets the last Saturday of each month Jas. Hein, Sec'y.

JEWELL COUNTY.
PLEASANT VALLEY LOCAL NO.

Meets the first and third Wednesday of each month.Wm. T. Flinn, Sec. of each month wm. T. Film, Sec.

JOHNSON COUNTY

SHARON LOCAL NO. 1744 \*\*\*\*

Meets the last Friday evening of each
month. Mrs. Gussie K. DeVault, Sec'y.

BUCKEYE LOCAL NO. 2073\*\*\*\*
Meets the first Wednesday night each month. Roy EEmmons, Sec.

MARSHALL COUNTY
SUMMIT LOCAL NO. 859\*\*\*\*
Meeting second and fourth Wednesday
night each month. Nels Samuelson, Sec. night each month. Neis Samuelson, Sec. BREMEN LOCAL NO. 2122

Meets the first Wednesday of each month. F. C. Pralle, Sec.

BLUE VALLEY LOCAL NO. 781

Meets 1st and 3rd Mondays of each month. Chas. Musil, Sec.

MITCHELL COUNTY
PLUM CREEK LOCAL NO. 460
Meets the first Friday of each month
at Plum Creek school house. F. A.

SAND CREEK LOCAL NO. 462\*\*\*

Meets the second and last Friday of the month. Walter Lott. Sec. GROVER LOCAL NO. 108.

Meets every other Wednesday night. Anna Bremerman, Sec.

RILEY COUNTY

ROCK ISLAND LOCAL NO. 1159\*\*\*

Meets the first Tuesday evening of the month. Geo. Trumpp, Sec. SIRAND VIEW LOCAL NO. 1214\*\*\*

Meets on Friday night every two weeks. Esther Shorman, Sec.

RUSH COUNTY
SAND CREEK LOCAL NO. 804\*\*\*\*

D Meets the first and third Friday of each month. A. R. Wilson, Sec.

SMITH COUNTY
OAK CREEK NO. 1185\*\*\*\*
Meets at Stuart on the second Monday of each month. H. J. Schwars,

UNION LOCAL NO. 2019\*\*\*\*

Meets the second and fourth Friday of each month. J. W. Batchman, Sec. TREGO COUNTY.

VODA LOCAL NO. 742.

Meets the fourth Friday in every month. Alfred Rensmeyer, Sec.-Treas.

WABAUNSEE COUNTY
FREEMONT LOCAL NO. 2014\*\*\*
Meets the first and third Friday of the
month. A. W. Eisenmenger, Sec.
month. A. W. Esenmenger, Sec.

WASHINGTON COUNTY HERYNK LOCAL NO. 1427

Meets the first and third Tuesday of each month. Henry Eden, Sec.

to our own commission house, thus soon with a 100 per cent paid up FARMERS UNION LIVE STOCK Kansas City, Mo., Feb. 2, 1928.

A Flying Start The month of January saw us in second place, barely out of first pos-ition. WE SOLD MORE hogs than

\$1.00 mark being hit hardest. 11.00, whitefaces 11 to 12c. COWS, HEIFERS, MIXED YEAR-

choice light whiteface stock cows on this good market. If we can help vou in any way to get in on a good LEAD IN INSURANCE face stock heifers 8 to 9 cents; reds market, just write or wire us and we 7.50 to 8.25, bulls 50 lower for the will be glad to give you the best in-

Medium weights and heavies about enough for baby beef trade 11.50 to whitefaces 11 to 12 cents, shorthorns

1000 to 10.75. HOGS-Market closing fairly well

SHEEP & LAMBS—Lambs

Please keep in close touch with us.
Let's break all records during 1928.
FARMERS UNION LIVE STOCK
CCMMISSION JANUARY BIGGEST MONTH IN "UNION" HISTORY

January, 1928 sets a new record in carload receipts for Farmers Union Live Stock Commission at Chicago. Nine Hundred Sixty One car loads were received and sold. The previous high mark for any month was Decemtrouble in the engine, this abrasive ber, 1924, with 939 cars. YOUR OW.

week and prices show a loss from last time; and because of its purifying action, the same oil can be used for per-wer bringing \$15.00 to \$17.00 two weeks ago are around \$1.00 to 2.00 "But remember this: When, after lower. The cheaper cattle also show can no longer do the job as it should. country feed lots because of the big "Therefore, be sure to have your oil drop in better grade killing steers and the feeders are timid about paying high prices for feeding cattle. Even and fat before shipping. Butcher Evening News.

stock has worked somewhat lower in sympathy with lower priced steers Better grade cows show about \$1.00 drop from the high time two weeks Low priced cows do not show so much loss. Calves worked higher with a top of \$17.00 for choice ship pers. Bulls also lower, bolognas at \$3.00 to 8.50. Stockers and feeders from 25 to 40c lower. SHIP TO FARMERS UNION for best prices and service on steers and butcher

prompt payment of dues and the splendid co-operation, tends to give stability and confidence on the part of both old and new members as nothstability and confidence of the part week ago. Bulk of medium weight orderly manner. The trade today is the tenter interest in this than to apport to the part week ago. Bulk of medium weight orderly manner. The trade today is the tenter interest in this than to apport a good to with some neavier weights at 13 to 14 cents. Part of a load of fancy heavy steers brought 17 cents, the to \$8.20 to \$8.40 per cwt. Heavies \$8.00 til he has had enough experience to want to support his own institutions. The to Bulk of yearlings sell at 9 to \$7.40. Pigs \$6.50 to \$7.50. Our busciative manner made a few females top. Bulk of yearings sen at 5 to \$7.40. Pigs \$0.50 to \$7.50. Our busbringing us sunshine and cheer from 13 cents, extreme top 14 cents. The iness continues very good. Last Montheir local; and extended us an intheir local; and extended us an inthe local in the local intervent least decline, those selling over the double those of any old line firm. average price of this cereal is prob-Such volume of business must be mer- ably 10 cents a bushel higher STOCKERS & FEEDERS—Feeders ited and we believe with your continif there was no pool. Yet outsiders met the same decline as fat cattle, ued support we can make co-opera- when they are lucky enough to realwhile stockers are only 25 lower, tive marketing a bigger success and ize a cent or two more for their

voice in price-fixing. the week. Bulk of fed heifers bring ago and our market has advanced to overcome was the element within about 75c on all grad.s. Top for the its ranks which was willing to accept about 75c on all grad.s.

Union Stock Yards, Chicago, Ill.

THE LAYMAN

By Edgar A. Guest Leave it to the ministers, and soon the church will die; folk, Leave it to the women And the church that is to prosper

needs the layman on the job. Now, a layman has his business, and a layman has his joys.
But he also has the training of hi little girls and bo,s; And I wonder how he'd like it there were no churches here,

And he had to raise his children in godless atmosphere. It's the church's special function to uphold the finer things, each that way f living from which all that's noble springs; But the minister can't do it, single

handed and alone,
For the laymen of the country are

Receipts somewhat heavier, this It's the laymen of the country who

handed and alone, or the laymen of the country are the church's corner-stone.

Vhen you see a church that's empty, though its doors are open wide, t's not the church that's dying—it's the laymen who have died; for it's not by song or sermon that the church's work is done—
It's the laymen of the country who for God must carry, on.

——Exchange.

"Dear me" said the good-looking female visitor to the superintendent of the insane asylum, "what a vicious look that woman has we just passed in the corridor! Is she dangerous?"

"Yes, at times."

"But why do you allow her such freedom?"

"Can't help it."

"But isn't she an inmate and under your control?"

"No, she's neither under my consultation."

"No, she's neither under my consultation."

"Each Y COUNTY

Swanson Local No. 1191

ELLSWORTH COUNTY

Prairie Star 944

Ash Creek 1385

GREENWOOD COUNTY

Neal Local No. 1313

Junction 1504

JIFFERSON COUNTY

Admire 1255

MARSHALL COUNTY

Admire 1255

MARSHALL COUNTY

Admire 1255

MARSHALL COUNTY

NEMAHA COUNTY

Norber 914

OSBORNE COUNTY

Victor Local No. 775

REPUBLIC COUNTY

Prairie Center 640

RESULL. COUNTY

Three Corners 769

Sunflower Local No. 1191

ELLSWORTH COUNTY

Swanson Local No. 1191

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Three Corners 769

Sunflower Local No. 1191

ELLSWORTH COUNTY

Neal Local No. 1191

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Neal Local No. 1191

ELLSWORTH COUNTY

Neal Local No. 1313

Junction 1504

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Advance 1889

GREENWOOD COUNTY

Neal Local No. 1313

Junction 1504

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REVENUOD COUNTY

Neal Local No. 1313

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Neal Local No. 1313

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Neal Local No. 1313

Junction 1504

LICH 1500

REVENUOD COUNTY

Neal Local No. 1313

Junction 1504

LICH 1500

REVENUOD COUNTY

Nea

"No, she's neither under my con-

trol nor an inmate. She's my wife." Suggested farm relief: Let the politicians who cultivate the farmers try cultivating for them.—Buffalo

SMILES FROM EAR TO EAR A brother, who recently occupied the box, seemed to set up the contention that all sensible farmers at all times should sell their products to the highest bidder. Now when the any THREE firms combined, leading our closest competitor 211 cars.

STEERS—We had more fat cattle the first of the week than any recent week, and too many for the good of the trade. Prices have been lower bigher provided Eastern orders constituted as the process of the constant of the old line dealer read the prother's dic-Good shorthorn stockers 10.50 to give the producer of live stock a wheat than the average price paid by the pool flatter themselves that they are smarter than the other boys Receipts this week have been very who are supporting the pool. One cows and heifers 25 to 50 lower for light, about 20,000 less than a week organized labor's hardest difficulties

J. C. Glasgow.

OTTAWA, Canada-Only the United States exceeds Canada among the countries of the world in the per capweek, heavy bolognas 7.50 cornfeds up to 8.50.

CALVES—Veals dollar higher for the week, top 14 cents, bulk at 10 to 13 cents, plainer kinds 7 to 9 cents.

Modium weights and heavies about the service of the world in the per captian amount of life insurance carried by the people. The total sum of insurance in force in Canada in 1927 was \$5,400,000,000, an increase of the world in the per captian amount of life insurance carried by the people. The total sum of insurance in force in Canada in 1927 was \$5,400,000,000, an increase of the world in the per captian amount of life insurance carried by the people. The total sum of insurance in force in Canada in 1927 was \$5,400,000,000,000, an increase of the world in the per captian amount of life insurance carried by the people. The total sum of insurance in force in Canada in 1927 was \$5,400,000,000,000, an increase of the world in the per captian amount of life insurance carried by the people. surance in force in Canada in 1927 was \$5,400,000,000, an increase of \$450,000,000, an increase of \$450,-000,000 over 1926, representing a per capita insurance of over \$540. In the United States the amount of life insurance carried per head of popula-

tion is placed at over \$600. In the past ten years the increase in the amount of life insurance taken young will pass it by—
the church is all that lifts us
from the coarse and selfish mob,
the church that is to proper interesting fact that no one has ever lost a cent as a result of the failure of a Canadian Life Insurance Company, which is due to the government supervision over such companies for the protection of policy holders. Nearly \$300,000,000 is being paid annually by Canadians in life insurance premiums. There is probably no better index of the prosperity of the people.

> Agriculture is the most useful, the most independent, and, therefore, the noblest of employments.—Benjamin Franklin.

#### HONOR ROLL

Three Corners 769
Sunflower Local No. 1745
PILEY COUNTY
Rock Island Local No. 1199
Lee 1549
WABAUNSEE COUNTY
Kaw Valley Local No. 1935
WASHINGTON COUNTY
Cedar Creek 1168



#### Salesman from the County An Advertisement of the American Telephone and Telegraph Company

They drove the Fake

THE wife of a farmer near Cincinnatus, New York, bought some silverware from a salesman who represented it as made by a well-known manufacturer. After he left she discovered that the spoons were of the sort that can be bought for 5 or 10 cents. Her husband immediately went to his telephone and warned all of his neighbors. Then he telephoned the sheriff at Norwich, N. Y., and the fraudulent sales-

man was driven from the county. The telephone is the farm guardian in every sudden need. It calls the implement repair man. The doctor. The veterinarian. It finds out where and when to sell for the best price. Runs errands. Pays for itself

many times over. The modern farm home has a telephone.



