

The Kansas Union Farmer

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C. E. HUFF.....Editor and Manager

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Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success.

Change of Address—When change of address is ordered, give old as well as new address, and R. F. D.

All copy, with the exception of notices and including advertising, should be in seven days before the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date.

Communications and Questions—Communications are solicited from practical farmers, members of the F. E. & C. U. of A., are at liberty to ask questions on any phase of farm work. Answers will be either published or mailed.



THURSDAY, MARCH 1, 1928

REFERENDUM GOES OUT TO SECRETARIES

Lengthy Ballot Comes Up for Action in Every Local in the State

The State Secretary's office has just sent to all Local Secretaries the Referendum ballot covering the changes in the Constitution and By-Laws proposed by the last State Convention.

This is probably the longest ballot ever submitted to our membership. It has a formidable appearance, but is not as difficult as it looks. Without trying to influence your voting, but in the interest of clearer understanding the following explanation is offered.

Referendum Is Based Upon Studies Made by Committee

A committee was authorized by the Arkansas City Convention to study and revise the Constitution and By-Laws, with a view to correcting errors and contradictions, and in order to reconcile provisions to necessary current practices. Their report was presented at the Ottawa Convention, and the ballots contain that report as amended and adopted by the convention. A good deal of careful study was put into the work of the committee and in the main convention endorsed their recommendations. A few changes were made by the convention.

First Amendment Lengthy but Simple

Amendment number one is the lengthy one, and contains four distinct provisions, as well as some minor adjustments. We would analyze them in this way. If number one is adopted it will mean:

- 1—Standing committees will be abolished, except as they may be created by any Annual Convention. They have not been found practical, and this provision of the By-Laws has not been followed at any time.
- 2—The office of Treasurer will be abolished, and the functions of the office will become a part of the Secretary's work, who will become Secretary-Treasurer. Both offices are now held by Secretary Braisted, since the Ottawa Convention.
- 3—The time requirement for a special meeting of the Board of Directors will be set aside. With present facilities for notification and for travel there is no need for a 10 days delay. It might be almost disastrous.
- 4—The restrictions against men serving as members of the State Board if they are members of Boards of state-wide business units will be abolished.

The further adjustments are designed to correct errors, to reconcile differences, or to clarify the provisions of the Constitution and By-Laws.

Slight Change Proposed in Date of Annual Convention

Amendment number two provides, if adopted, that the annual Convention will be held beginning on the last Wednesday in October, instead of the second Wednesday. The delegates at the Ottawa convention seemed to feel that the later date would allow the completion of wheat-sowing, and would be a somewhat less busy time.

Would Increase Dues Fifty Cents Per Year

Amendment number three is our old friend, the proposal to increase the dues. Dues are now \$2.25 per year. Some have felt that even this amount is almost beyond our ability to pay, and that any increase will result in a decrease in membership. Others have ridiculed the amount as being shamefully small for the support of a great organization insisting that most of us spend unwisely every year several times that amount—that other organized groups pay very much higher dues than we.

But it seems reasonable to say that only two questions are involved. The first is, Are present rates adequate to the purposes of our organization. The second is, If present rates are inadequate and the increase is adopted by the membership, what gains may be expected to result. It is hardly a question of how hard or how easy it is to pay our dues, and certainly not a question of how much more or less some other organization receives in dues. We are concerned with building the Farmers Union. We believe in its program and in its future. We are aware of at least some of the great benefits which it has brought us. We reasonably anticipate a much larger benefit in future. Our interest in the matter of dues, therefore, is not to have them as low as we can nor as high as someone else has, but to provide by the dues for the actual needs of the Kansas Farmers Union for effective work.

Regarding the adequacy of the present income we ought to face facts squarely. The dues are \$2.25 per year. The local retains 80 cents and the County Union receives 20 cents per member. The National Union gets 25c per member. That leaves the State Union with one dollar of the dues. This

is divided into two funds. One is for the publishing of the Kansas Union Farmer and the other is for the conducting of the Union itself. Each is for 50 cents per member.

Publishing Costs Have Nearly Doubled

When that division was made 50 cents actually covered the cost of publishing the paper. It does not now do so. You will recall the report made about a year ago, showing detailed cost of publication. That cost was 84 cents per 52 issues. Since the 50c set aside for that purpose does not pay the cost of the paper, it is necessary that the remaining cost be paid out of the state's 50 cents. When that 34 cents additional has been paid there remains 16 cents per member with which to carry on the work.

Income From Other Sources Helps But Is Uncertain

There are some outside sources of income, which are given in detail in each annual report of the Secretary. Without such it would be impossible to proceed at all with the work. Every reasonable economy is being practiced. Fixed costs in the state office are about \$2500 per year less than formerly. We are not paying separate salaries for editorial and lecturing work. We are working at least as hard as is physically safe. And beyond a certain point the work suffers in quality that quantity may result. Yet at the end of the year we find our small surplus a bit further reduced. The income is not adequate.

A Great Opportunity Is Before Us

As to the second question, if the Kansas Farmers Union had an additional 50 cents per member it would become at once possible to carry through a campaign of organization on a scale which ought to double our membership and much more than double the value of the Union to Kansas farmers. A greater opportunity, in my judgment, never faced the Kansas Farmers Union than that which is now before us. We shall do our level best to meet it. There is no doubt in my mind but that we are going to succeed. But how much more fully and how much sooner it could be done if our financial resources were a bit larger! Every member will, of course, vote as he believes he ought, but the editor sincerely hopes this amendment will carry. If it does, we can carry forward much more rapidly in 1929 the new work which we are just now beginning for 1928.

FARMERS ARE ABANDONING DIRECT SHIPPING

The plan of direct buying of hogs in the country, on the farm or at the packing plant, is the advantage of the producer. Yardage, commissions, etc., were saved. It was a more direct road to market.

But in practice it produced only the result which the packers desired—a lower general price level. When prices reached a disastrously low figure and an analysis of general conditions was made to determine the cause of such a severe decline, it became apparent that direct buying was an important factor in that misfortune.

The recent change of attitude in the country has brought out a new literature from the packers. About two tons of protest has reached this office. The latest arrival is a booklet from Swift & Co.

This booklet says that about 30 per cent of hogs are now marketed direct. The growth of interior packing plants and of Pacific Coast packing plants had put a new feature of competition into the hog market. The supply of hogs at the central markets declined in proportion to the need, because interior packers were buying them away from such central markets. Quoting the booklet: "As stated before, the percentage of hogs slaughtered by the interior packers has shown a marked increase. This has reduced the receipts of hogs at the central markets. Thus Swift & Co. has been compelled to resort to increased direct purchase in order to maintain operation of some of its plants."

This situation made one or the other of two alternatives necessary for the big packers. They could bid the central markets up to a point which would bring the needed supply of hogs to them, which would have been competitive and wholesome. If packing margins were only reasonable and legitimate the interior packers would not and could not have followed an upswing in the market farther than the consuming public would allow. In this case the small plants at interior points and the big packers at central points would have been price competitors. The interior packer sells his meat in the same market as does the central pack-

er, and could not have gone above a practical market level as determined by general conditions.

Or they could go into the country, establish direct buying agents, and secure their supplies for their central plants on bids based on the central markets. Thus a supply would be secured without an upward swing in the price-fixing markets. Indeed, the complacency of the buyer who has already in his pens a large part of his needs at a price to be set by his bid for the remainder of his needs will always be depressing in its effect upon the market.

Direct buying does not put the hogs into the central plants at a lower handling cost. No one has claimed, so far as I know, that it is a cheaper method of delivery. It has only one appeal, that of a lower general level of prices. It would not cost more to handle the hogs through the competitive markets. IT WOULD COST MORE TO BUY THEM THROUGH THE COMPETITIVE MARKETS. Hence the packer has resorted to direct buying—"forced" it to meet (eliminate) competition. For the same reason farmers are abandoning direct shipping. It nets a lower return because of a lowered price structure. Packers admit that the practice of direct buying is not economically sound or wholesome in its influence upon the market.

PRESENT STATUS OF FARM BILL

Wallace's Farmer Discusses Situation

"It is quite frankly announced that the administration supporters are trying to get a compromise bill thru now, in order that the farm issue may be out of politics by the time of the election next fall. There seems no good reason why the farm forces should play their game. We have waited several years for this measure now; it will be a good deal better to wait another year than to accept something that has nothing but a nice coat of paint and a rattle.

They see in the defection of Congressmen Williams and Thompson the effect of impending national presidential and congressional elections. The effort is to get a bill which will be signed, rather than one which has in it the elements of substantial and practical success.

"We must have a bill which the president will sign," is the remark made frequently by Congressman Purnell, of Indiana, ranking Republican member. That is interpreted to mean a bill which will become a law, and will be an accomplished fact to which a Congressman can point in his midsummer campaign, that is what the Williams and Thompson statements, and the Adkins gesture, are taken to mean.

Shifting of Responsibility Seen

Advocates of the Haugen bill, opponents of any change, and especially of omitting the equalization fee, reply by pointing out that the complete uncertainty of the president signing any bill, especially one which, if left without the equalization fee, would simply draw on the United States treasury for several hundred million dollars to maintain prices. Besides this they are pointing out the fact that it is sound judgment to believe that the real animus of the plan to omit the equalization fee has a shrewder and more deeply lying motive, and that is to get the house on record for one bill, when it is practically certain that the senate will pass the bill containing the equalization fee, and thus the whole matter will go into deadlock and defeat in conference, relieving the president and the party of responsibility, leaving each representative able to charge the failure of legislation to the senate, and each senator to charge it to the house.

Actually this last charge seems to explain the outstanding political high spot in the week's development—Wallace's Farmer.

Editor's Note: Glad to report that letters from the Kansas Congressmen indicate their willingness and determination to play the game through. The newspaper report of their supposedly confidential meeting hardly did them justice. It is indicated that they will support the farm relief proposals on merit, not to get something which will be signed, merely.

All our co-operative endeavors—both selling and buying—are not ends in themselves, but merely means to an end, and that end is better living conditions whether on the farm or among the workers in town and city.

GLIMPSES OF CO-OPERATION

REPORTED BY THE ASSOCIATIONS

A membership drive was begun on January 23 by the Louisiana Farm Bureau Cotton Association, Baton Rouge, with the goal set for a sign-up of 100,000 bales.

At the annual meeting of the membership of the Maryland Tobacco Growers' Association, held in Baltimore, Md., January 5, it was announced that the cost of marketing tobacco would be cut \$2 a hoghead. Consideration was given to the subject of grading, which is becoming of great importance to southern Maryland tobacco growers. The number of members of the association was 4,950 on January 1 of this year.

Organized in August of 1920, the Producers Co-operative Exchange, Inc., Richmond, Va., now has annual sales of more than \$400,000. The exact figures for the last three years ending with July 1, are: 1925, \$438,617; 1926, \$463,217; 1927, \$424,241. The Exchange sells livestock, hides, wool, poultry, eggs, etc., for its farmer-patrons and buys for them dairy feeds, field seeds, fertilizers and other supplies. It had 760 shareholders on January 1, 1928.

The Mississippi Farm Bureau Credit Corporation is preparing to lend a quarter-million dollars this spring to help members of the Mississippi Farm Bureau Cotton Association finance the production of their crops. Any member of the cotton association is eligible to secure this credit and the field men are prepared to assist members in making applications for loans. The field force has been reduced from nine to four men and the territory of the association divided into four districts.

Having tripled its membership in 1927, the Colorado Beet Growers' Association, Denver, now aspires to triple the present membership in 1928, thereby bringing the number up to 5,000. With 5,000 members the management believes the association could do much toward stabilizing the price of pinto beans the year around. The system of

mechanical grading used in 1927 resulted in saving an average of five pounds more good beans per hundred weight than any of the picking machines formerly used, thus adding from 20 to 25 cents for every sack of beans cleaned.

Christmas Day, 1927, witnessed the formal opening of the group of six model co-operative apartment houses erected in the Bronx, New York City, by the Amalgamated Clothing Workers of America and other needle-trade organizations. The six thoroughly modern houses were built at a cost of \$1,825,000 and will house 303 families from the congested districts. They contain 1,185 rooms, each room with outside windows. The group occupies a circular block with a park on either side. An investment of \$500 is required for each room and rent is not to exceed \$11 a month per room.

NEBRASKA CREAMERY TRIPLES ITS CAPACITY

Rapid increase in the volume of business of the Farmers' Union Co-operative Creamery, Fremont, Neb., necessitated a larger building and an addition to the plant is nearly completed. This will give the creamery an \$80,000 plant with double the former floor space and triple the operating capacity. In the past year the company manufactured 3,357,130 pounds of butter, compared with 2,332,672 pounds in 1926. At the same time there was a reduction in the cost of manufacturing from 3.2 cents a pound in 1926 to 2.61 cents in 1927.

Gross sales for 1927 amounted to \$1,408,903, and net sales to \$1,306,780. The sum of \$13,983 is to be distributed as a patronage dividend, at the rate of about one-half cent per pound on the 2,708,916 pounds of butterfat purchased.

Net earnings for the year amounted to \$21,827, and 8 per cent was paid on share capital. Net worth at the close of the year was \$42,699, consisting almost entirely of share capital.

REFLECTIONS

CL-THING WORKERS BUILD APARTMENTS

The Amalgamated Clothing Workers of America have just completed the six units of their Co-operative apartment houses in New York City. They were able to secure a location having city parks on three sides, so they feel sure they will not be crowded and overshadowed by future building. They own a large bus which conveys their children to and from school. The buildings are so arranged as to provide a large interior court.

The buildings provide a total of 1185 rooms, mostly arranged in 4 room apartments. The state has granted the exemption from taxation for a period of 20 years, the first time such a thin glass has been done. This exemption is offered as an inducement to build modern apartments. For these workers and their families homes of this character would never have been available but for Co-operative effort.

NOT MUCH TO START WITH

First Negro—"Boy, you suttinly am dumb!"

Second Negro—"That ain't a circumstance to you. If your brains doubled every day for a hundred years, and then exploded they wouldn't even blow your hat off on a windy day."

THE FARM COSTUME IS GETTING THIN HERE, ALSO

"Describe the manners and customs of the people of India," asked the teacher.

"They ain't got no manners and they don't wear no customs," said the little boy.—The Artisan.

NO NECESSITY

A colored man was whitewashing a fence. A passer-by stood and watched him awhile and asked him: "Sam, why don't you use a brush with more bristles in it?"

"Whafer?" replied the aged and contented worker.

"Why if you had a good brush you could do twice as much work."

"Yeh, but ah ain't got twice as much work to do."

KANSAS NEEDS A LARGER NAVY

Kansas exported in 1926, \$15.25 worth of products per capita. The navy League assures us that for \$1.39 each increase in our Federal taxes we can start to build a navy big enough to guard our \$15.25. That ought to be guard enough. We paid over 20 million dollars in Federal taxes for the year 1926-27, a little less than 12 dollars each. After we put in \$1.39 per capita to start, for 21 cents each, additional, for the first year of the navy building program, and 41 cents each per year thereafter, we can do the thing right. If Federal taxes are not increased in other ways, our whole export trade will be a little more than pay them.

The division seems fair, also. Louisiana has exports over eight times as large as ours. Their Federal taxes are 3 million dollars less per year, and their part in building our "protecting" navy will cost them about 20 per cent less than our per capita cost will be. By all means let us protect our \$15.25.

AGRICULTURE DEMANDS FIRST ATTENTION

That the agricultural interests have a righteous demand for attention, action and help as the issue of paramount importance before this Congress is held by Hon. Charles Adkins, member of Congress from the Nineteenth District of Illinois, who while expressing his sympathy with a navy adequate for protection and defense, serves notice that an orgy of navy building and spending threatens a tax burden upon the people beyond their power to endure.

The fight to do something for the farmer has to run the gauntlet of every interest involved in the big navy building program as Mr. Adkins warns and also serves notice that those who represent the agricultural farmers in Congress for help in action in behalf of our farmers be not defeated for lack of vigorous championship? He says:

"I do not think we should neglect our Navy to the point of weakness where we invite war nor should we go to the other extreme that we get to an excessive naval spending and building orgy we stir similar competition in other countries, the limits of which are impossible to foretell, with the possibility of tax burdens being piled upon the people beyond power to endure. You know there is a limit to what a man or a people can endure."

"Our problem of greatest national import right now and for some time to come, is for this Congress to take the lead in attempting something to meet the grave agricultural situation farmers in Congress for help in action in behalf of our farmers be not defeated for lack of vigorous championship? He says:

"Our program is meeting with opposition and particularly from those centers that are seeking for big money for naval expenditures. Now, whether this plan or some other plan is adopted, it will unquestionably take some money, and perhaps lots of it, in the ultimate working out of the finally adopted plan. We know now before we ask for it that the gauntlet of every battleship, every admiral, every desk hero, every country generally has been very manufacturer, clear down the line, will have to be run, and then fight

MARKETING NOT "ACT OF GOD"

From the comments in the daily press and trade papers regarding 1927 experiments by a number of agricultural industries throughout the country in the so-called "co-ordinated" and "clearing house" plans of marketing, it does not appear that these plans are living up to expectations. The interests of growers and of commercial operators apparently continue too diverse for successful working together, and until growers in these industries take a more active, individual interest in their marketing problems little can be done for them.

Mark Twain is supposed to have said, "People are always talking about the weather but nobody ever does anything about it." In some industries the growers evidently consider marketing like the weather, "an act of God."—The California Citigraph.

BUSINESS OPPOSES THIS BOND ISSUE

In Alabama the need for public schools has become imperative. Local communities are unable or unwilling to create them at their own expense. Lack of schools results in an illiterate and backward people. It also provides cheap hands for mill operators.

The state proposed a bond issue for developing a public school system and providing facilities. The legislature provided a tax levy upon railroad, telephone, express, power, coal, ore and sleeping car companies, on tobacco, and on "production" of said, gravel and slag, to retire the bonds.

A bond issue for such a purpose seems to be wrong, and a tax levy as provided most vicious. Business groups are said to be vigorously opposing the measure.

GOING FISHING?

"Well, I see that Hoover is on the job again."

Not feeding the Belgians, or stopping floods, or reducing prices of wheat to farmers. Nothing so crude this time.

But you see, he has decided that he wants to be president now. Just a few years ago he didn't know but what he wanted to be an Englishman. Then he came back to America and didn't know what party he belonged to—just so he could belong to it and still make money in the grain market. Then he got in the cabinet.

And now he chooses to be the cabinet candidate for president and carry out Coolidge's policies. And his were supposedly inherited from Harding, so at least said policies are aged in the party.

And after announcing his candidacy, he decided to go fishing. No, not after rainbow trout—he's been disillusioned by the movies. But a nice tarpon haul off the Florida coast

HEAD OF GENERAL ELECTRIC COMPANY SEES VITAL FARM PROBLEMS

"The development of our agricultural resources is the prosperity of our agricultural population are so essential to our permanent national well-being that it is in the highest degree desirable, even imperative that the broadest view be taken of all angles of the problem and that a statesmanlike policy be followed by all parties interested.

"An adequate and cheap food supply is the basis of all international competition. America will not get an adequate and cheap food supply, looking forward over a long period, unless her agriculture is in the hands of intelligent and progressive men. To bring this about, life on the farms must be made such that men of that type will live there. If we have conditions that will drain our best brains away from agriculture and leave only a peasant class on the farm—which would be highly objectionable socially in the great democracy like ours—it would be disastrous economically because it would ultimately mean, not only an inadequate but a highly expensive food supply. Cheap food is not produced by ignorant and incompetent farmers. Cheap food is produced by intelligent, progressive and prosperous farmers.

"Now, it is quite obvious that during the last few years, while the country generally has been very prosperous, farmers have not enjoyed a fair part of that prosperity. The

would take a bigger picture and be more dramatic.

Not bing a fisherman ourselves, we can poke fun at the rest of the world, you know.

But seriously, do you want Hoover for President?

Not if I know the farmers of North Dakota, you don't."

PROPOSES COUNTY BOND ISSUE TO REPLACE ROADS

K. C. Star Advocates Abandonment of Yesterday's Roads and the Laying of New—Bond Issue Outlets The Road

"There is no escaping the fact that Jackson County is facing a big problem. It would be folly to spend the money, even if it were available, to put the present roads in good repair. These roads are basically unfit for present-day travel. They were constructed for light traffic and low speed.

One of two courses must be taken soon or many of the roads will break up and some of them will become impassable. Col. E. M. Statton and N. T. Veatch, the special engineers appointed by the county court to make a road survey, have estimated that it will be necessary to rebuild 220 miles of road. By increasing the county levy from the present 13-cent rate to 25 cents, these roads could be built in eleven years, or at an average of twenty miles a year. Considering the constant increase of road mileage, especially in that part of the county adjacent to the city limits, twenty miles of new road a year would not be much of a gain.

Colonel Statton told the Jackson County Improvement Association that authorizing a bond issue of 6½ million dollars, the 220 miles of roads could be built in approximately three years from the bond election, and that the payment of interest and sinking fund would involve an increase of only 7 cents in the levy, making it 20 cents. Obviously the better plan would be to build the roads by a bond issue."

Editors Note: A bond issue for roads is no solution. We can get the roads quicker in that way, but at about double the cost. And before that doubled cost has been met we shall face the problem of replacement. Sometime in that time we wait until we catch up. We may as well do it at the start, and pay as we go.

NORTH DAKOTA WHEAT POOL FAVORS McNARY-HAUGEN BILL

In their recent meeting the North Dakota Wheat Pool endorsed the farm relief measure, and closed their resolution with this paragraph:

"We are opposed to the elimination of the equalization fee from this bill. Without the equalization fee, or a substitute therefor, which will be just as effective, the legislation would be of no benefit."

Their paper also discusses in the last issue the candidacy of Mr. Hoover.

KNOWS HIS ONIONS

President Coolidge received a deed to an onion farm given him as a present by an Indiana farmer—Duke W. Duffy—who was unable under "Coolidge prosperity" to make the farm pay.

The president refrained from making any comment other than that he had received the deed and instructions for running the farm.

In a letter enclosed with the deed, Duffy told the president that \$192.50 interest on a \$3,500 mortgage is due and advised him how to pursue his "great agricultural undertaking."

Duffy announced months ago his plan to present the president with 176 acres of land in Pulaski county. He had discovered, he said, that under present agricultural conditions it was impossible to make the land pay a profit. He said the land was in good condition and especially suitable for growing onions.

"The deed is drawn, as you know in favor of a carefully selected group of 'economic' farm statesmen operating in Washington," Duffy wrote. "The loss sheet of its last year's ownership shows tax charges on a \$6,600 tax valuation, together with an annual interest earning (\$192.50) on a \$3,500 mortgage both delinquent."

After warning the president he would have to employ the greatest efficiency to keep the farm from going deeper in debt and to pay the interest, Duffy continued:

"This is a grant was prompted by the hurtful activity of your wards—Reed, Mellon, Harrison, Fess, Jardine, Barnes, Hoover and Garrett—whereby they, in blind assumption, to the general injury of the country at large, took full responsibility with interests and the defeat of the most urgent of all proposed American measures—the belated Farm Equality bill—passed by the last congress.

"Thousands of Indiana soil workers are pleased to have you and your worthy wards come in as owners of interests and defenders of title on a piece of Hoosier farm land."—Oklahoma Leader.

SOME OF THIS WAS IN KANSAS

Sixty-four thousand, two hundred nine and seven-tenths miles of federal highways have been built in the United States since 1916, at a total cost of \$1,234,178,187.68.

ORDER BY
MAIL
FROM
THIS
ADV.

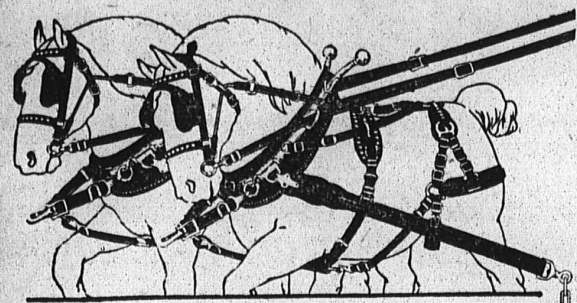
The U.S. FARM SALES CO. Salina Kans

The House of the Thrifty—Of Those Who Want to Save Money by Paying Cash

SEND
FOR
NEW
SPRING
CATALOG

—The Demand Is "For Farm-Tested" Harness—

No. 15c-5 **\$57⁸⁵** For Platt's
FINEST METAL---
REINFORCED HARNESS



SAVED \$46.10

The two sets of Metal to Metal Harness are giving excellent service. Everyone who sees them says they are sure worth the money. My neighbor, S. N. Slate, ordered a set, but the best part about the harness is that the two sets cost me \$113.90, while they asked me \$160.00 here for two sets, or a saving of \$46.10, and a better grade of harness.

JOHN W. COFFMAN,
Route 2, South English, Iowa.

For the World's Average Load—

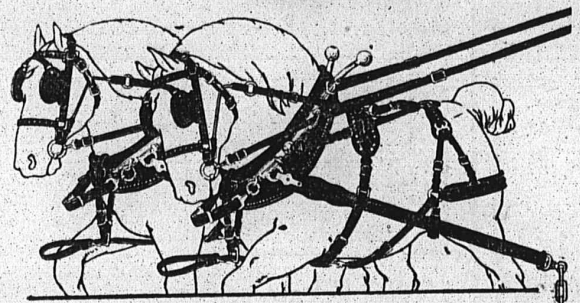
A fine set of Quality Harness of medium weight, and guaranteed to you unconditionally.

EVERYTHING O. K.

The General Purpose harness is a dandy and would have cost me \$75.00 here. The nets are also dandy and a bargain, too. The parcel post order was also O. K.

W. E. CLEMENTS,
Box 12,
Max, Nebraska.

No. 15c-10 **\$49⁷⁵**



I RECOMMEND

I am exceptionally well pleased with the harness. You certainly give good value for the money and I shall not hesitate to recommend your firm to my friends.

DUKE DAVIS,
Armstead, Montana.

FACTORY & FARMER



J. E. (Jack) Platt,
President, Says:

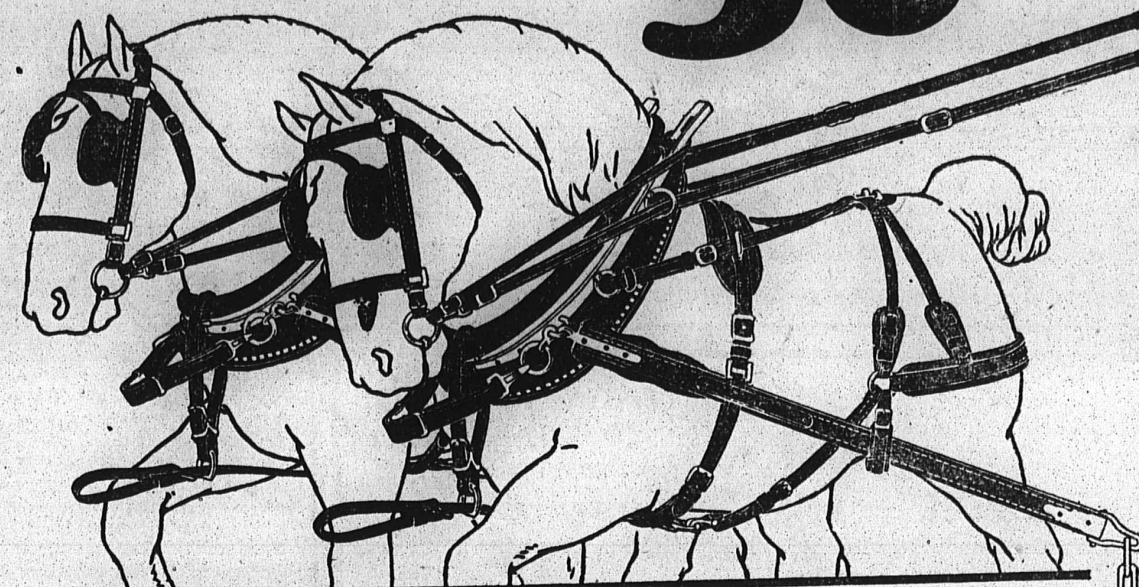
"We are not selling the greater part of our merchandise—our customers are selling it for us."

You know you'd rather buy a horse that your neighbor told you was all right, stood right up in the collar and never balked, than take a chance on one from the trade lot, no matter how good he looked. And it is this expressed satisfaction from one neighbor to another neighbor that has brought us our large increasing sales to farmers. I feel as though I know everyone of you that sends me an order and that we are all friends.

Never have we cut the quality to meet a lower price of competition. The 125,000 satisfied customers who deal with us expect that quality. We will guard our reputation for supplying the best. Every article we supply you will meet every "Farm Test" you give it. Harness that is "Farm Tested" has made our reputation and has a greater meaning than "Factory Tested"—and you are the one to make the test—on an absolute guarantee or your money back if not satisfied.

Visit Our Factory—You Are Welcome

This Set Complete. **\$36⁹⁵**
Less Collars



LOWEST PRICED BREECHING HARNESS

We have had several big harness manufacturers tell us that it was absolutely impossible to make a set of harness of this quality for \$36.95, let alone selling it for that. They say it simply cannot be done. But J. E. Platt says it can and here it is. We ask you to compare all of our harness with those of other concerns who quote higher prices. COMPARE DESCRIPTION.

TEAM BRIDLES: Ring Crown 7/8 inch cheek with nose band and adjustable bit strap, 1 1/4 inch adjustable crown.

LINES: 1 inch by 18 feet.

SPREAD STRAPS: 3/4 inch by 11 inches, with rings.

HAMES: No. 5 Clip Concord, heavily ironed.

TRACES: 6 feet long, 1 1/2 inches wide, 3-ply leather.

BACK PADS: 4 1/4 inches wide, leather

doubled and stitched, 1 1/4 inch market strap attached to back pad, connecting back band to traces.

BREECHING: 2 1/4 inch folded bodies, all leather, 1 1/4 inch side straps, 1-inch rib straps, 1-inch hip straps, 1-inch lazy straps.

BREAST STRAPS: 1 1/2 inches wide, doubled with snap.

POLE STRAPS: 1 1/2 inches wide, 3-ply leather.

STITCHING: Pure linen thread throughout.

NO BETTER MADE

I don't see how you can sell such good harness at such a low price. I could not have gotten the \$36.95 harness you sent me here for \$60.00. No better made for the money.

ROBERT NOBLE,
Nodaway, Missouri.

23 Styles, \$19.75, \$35.50,
to \$64.50 for the Best

EVERY SET IS MADE BY US IN OUR OWN BIG FACTORY!

Best Ever

I bought a set of your Metal to Metal Harness a year ago and it is the best Harness I ever used—not a poor piece of leather in it.

WERNER HELBUSCH,
Route 1, Belgrade, Nebraska.

4 YEARS

I purchased a set of harness of you four years ago last fall. Have used it nearly every day since and it hasn't shown a bad place yet.

LOUIS H. SANDS,
Robinson, Kan.

BROKE THREE COLTS

I am well pleased with the harness. Broke three young colts with the harness and didn't seem to affect them any.

THEODORE W. BRAUCKMAN,
Route 1, Dedham, Iowa.

Leather Prices

The price of hides MUST regulate the price of the finished product. In the early spring of 1927 the leather market was as low as I had seen it in years and I immediately decided this was the time to make our selections. This took a lot of cash money, but I found that with cash money I was in position to contract for nearly a year's supply of leather and at the time this is being written leather has made big advances and still is going up.

What does this mean to you? It simply means that The U. S. Farm Sales Company is protecting you on prices—just as long as the present stock lasts. I cannot guarantee these prices beyond that, as going into market means paying more money—naturally also means an advance in price of the finished product. I know that this foresight means a big saving to every customer of this Company and it goes without saying that you will want to make your purchases early this season so that you may get the full benefit of this saving.

J. E. PLATT, President.

Dubbel-Wear COLLARS

Over 500,000
in Use

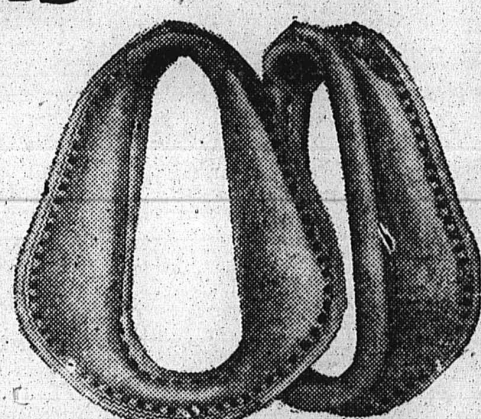
THEY ASKED ME \$9.00
"The Dubbel-Wear Collar is much better than I expected. It is as good as collars they asked me \$9.00 for here. I also want to thank you for your quick service. The U. S. Farm Sales Company will get all my orders for horse collars after this."

CHAS. S. DAVIS,
Route 2,
Cottsville, Missouri

ALL-LEATHER
ECONOMY COLLAR

\$2.50
UP

Gall-Cure



CURLED HAIR FACE

\$4.45
UP

Full-Faced or Half Sweeney

\$3.45
UP

SADDLES



FOR THE BOY

\$14.95

COWBOY'S

\$29.95

30 lbs.

CATTLEMEN'S

Full Rig

\$42.75

1/2 Rig

\$41.95

Yellow

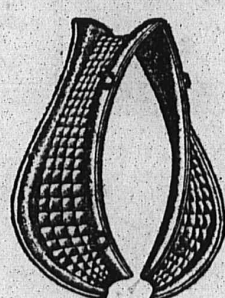
SWEAT PADS

17 to 20 inch

40c

21 to 25 inch

44c



Oilcloth

SWEAT PADS

60c

EACH

Any Size

125,000
Farmers buy
here with
absolute
confidence

Shoes—"Dubbel-Wear" \$4.39



Buy Your Shoes Now Before The
Price Goes Higher—Compare
Our Low Prices

Our "IDEAL"

Wearflex Soles

Golden Retan Men

or Boys

\$2.95

Feature

Bargain

Outing Bal

\$1.98

Gum

Boots

\$3.29

OXFORDS \$3.19

DUBBEL-WEAR—OXFORD

STYLE Tan or Black

Dress and Comfort

A Shoe You Will Be Proud to Wear



EXTRA Slickers

LONG

Yellow Oiled

Double

SLICKER

\$3.65

Pommel Riding

SLICKER

\$4.19

JERSEY

RAINCOATS

Olive Drab Jersey

Cloth, Reduced

from \$5.50—

\$3.25

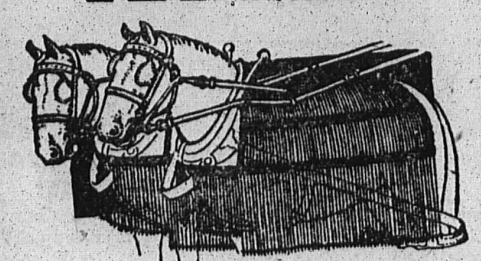
TUNE IN

On K. F. K. B. from

8 till 9 o'clock every

Mon. and Thu. nights

FLY NETS



YELLOW CORD

100 LASH

\$2.60 ea.

BLACK CORD

WATER-PROOF

\$3.10 ea.

Bridles

Our Finest **\$7.95**

Per Pair

PLATTS

SPECIAL

Ring

Crown

\$5.95

Quality Halters

1 1/2 inch

Double and

Stitched

\$1.81

1 1/4 inch

Sewed and

Riveted

\$1.10

MANILA ROPE

1/2 inch

2c

FOOT

3/8 inch

6c

FOOT

Sisal 1/2 inch

Rope, 50

feet

colls 69c

7 1/2c

foot

\$1.60

1-inch

Lariat, 50 Foot

\$1.60

LACE LEATHER

A shrdlu shrdlu

A 75c

Value

39c

1 inch

6 for

28c

1 1/4 inch

6 for

34c

1 1/2 inch

6 for

42c

1 3/4 inch

6 for

48c

1 1/2 inch

6 for

55c

1 3/4 inch

6 for

\$1.15

SELECT QUALITY LINES 1" x 18" \$4.25

1 1/2 inch by 18 feet **\$5.00**

1 1/4 inch by 20 feet **\$5.65**

1 1/2 inch by 18 feet **\$5.65**

FINEST QUALITY TEAM TRACES

6 ft. x 1 1/2 inch, clip attachment. Set of 4 **\$13.50**

6 ft. x 1 1/4 inch, bolt attachment. Set of 4 **\$15.50**

6 ft. x 1 1/2 inch, bolt attachment. Set of 4 **\$14.25**

6 ft. x 1 3/4 inch, bolt attachment. Set of 4 **\$16.25**

QUALITY TIE STRAPS

1 1/2 inch by 80 inch **65c**

1 inch by 7 feet **50c**

Hame Straps

1 inch by 22 inches **17c**

1 inch by 25 inches **17c**

6 for **98c**

6 for **\$1.15**

New Catalog FREE

Write in your name and address plainly and mail to The U. S. Farm Sales Company, Salina, Kans., and our new catalog will be mailed to you free. No obligation to you whatsoever.

NAME _____

TOWN _____ STATE _____ Rt. _____



Iron Clad MONEY-BACK GUARANTEE On Every Purchase



Sagerstown, Pa.
Feb. 13, 1923.
I have used a set of
hind tires that I sent to
you for three years this
spring. I think your tires are the
best I can buy.
Lee R. Huseon, Route 3
Sagerstown, Pa.

Thousands of Motorists All Over This Part of America ARE SAVING MONEY Every Day by Using Farco Tires

From every walk of life, for every use—passenger car, trucks and busses—you will find men of keen judgment and economic ideas using and recommending FARCO TIRES. They buy them year after year because the "Per Mile" cost is less.

OUR LOW PRICES
"COMPETO" Overside Cords
10,000 Miles Guaranteed

CLINCHER STYLE

Size	Price	Pure Gum Grey Tube
30x3	\$5.65	\$1.05
30x3½	6.35	1.14

STRAIGHT SIDE STYLE

Size	Price	Pure Gum Grey Tube
31x4	\$9.60	\$1.48
32x4	9.85	1.50
33x4	10.65	1.65
34x4	10.95	1.75

"COMPETO" Balloon Cords
10,000 Miles Guaranteed

Size	Price	Pure Gum Grey Tube
29x4.40	\$6.95	\$1.35
30x4.95	10.25	1.80
31x5.25	11.45	2.00

NOTE—All tire and tube prices subject to change without notice.

The Service Test

You know it takes good material such as lots of pure gum rubber and the finest cord made from long staple cotton, as well as expert workmanship, to make a quality tire, and this is just what you get in FARCO. The real proof of this statement is the SERVICE TEST. We ask you to try this service test by using FARCOs along side any tire, regardless of price or make.



FARCO Pure Gum Tube

All of our tubes are manufactured by the latest improved method. Every tube is made from Pure Gum Rubber, FULL FLOATING STOCK, thoroughly cured by the water cure process, steam splice and improved valve seat. We guarantee all FARCO Inner Tubes for 2 years against defects in material and workmanship.



GENTLEMEN:

Will say that I have used four of your Farco Castings on my truck a little more than a year and only one small puncture. I drive it almost every day. My loads are from 1800 to 3500 and besides I made a 750 mile trip in September in the rough hills of Arkansas. Do not think they can be beat at any price.
W. N. THOMPSON,
Box 316, Bryant, Oklahoma.

Easy-On TIRE CHAINS

Size	Each
3½ inch	26c
4 inch	28c
4½ inch	30c
5 inch	32c
4.40 inch	26c
4.95 inch	30c
5.25 inch	30c
6.00 inch	32c

Case Hardened "Dubbel Wear" Tire Chains

"Economy" Tire Chains
These chains are well made of special steel wire of standard construction and will give far more service than the price indicates.

Size	Per Pair
30x3½	\$1.98
31x4	2.20
32x4	2.30
33x4	2.40
29x4.40	2.10

Size	Per Pair
29x4.40	\$2.98
29x4.95	3.35
30x4.95	3.50
31x4.95	3.95
30x5.25	4.25
31x5.25	4.45
30x6.00	4.85
33x6.00	5.65

Size	Per Pair
30x3½	\$2.56
31x4	3.35
32x4	3.35
33x4	3.50
34x4	3.65
33x4½	3.65
34x4½	3.75
34x4½	3.90
33x5	4.50

Heavy Truck Chains

Size	Price
32x4½	\$6.50
30x5	6.35
33x5	6.90
32x6	8.75
36x6	9.85

Dear Sirs:

As to your Tires, I have used them for about four years and am more than pleased as I feel I get about six months tire use for nothing. A Farco Tire last me two years as a rule and then they are not a bad tire yet. Wear like a pig's nose is right.

Hollis, Kansas,
Feb. 17, 1923.

W. F. Bowersox,
Hollis, Kansas.

FARCO

Oversize Balloon Cords 15,000 Miles Guaranteed

When you buy tires you are buying a given amount of service. That service depends on two things, first, the quality of the tire, and second the care you give that tire. We ARE responsible for the quality of FARCO tires and we back that quality with our 15,000 mile guarantee.

Size	Price	Rim Size	Pure Gum Tube	Spec. Offer Tube With Tire
27x4.40	\$2.20	19	\$1.65	\$ 9.75
29x4.40	2.35	21	1.69	9.95
29x4.75	10.95	20	2.00	12.85
30x4.75	11.50	21	2.05	13.45
29x4.95	12.30	20	2.15	14.30
30x4.95	12.80	21	2.20	14.85
31x4.95	13.45	22	2.30	15.60
30x5.00	12.90	20	2.15	14.30
31x5.00	13.80	21	2.20	14.85
28x5.25	13.50	18	2.25	15.65
29x5.25	13.70	19	2.30	15.90

BALLOON FOR 30x3½ CLINCHER WHEEL 6-PLY BALLOON TIRES (Extra Heavy Duty)

Size	Price	Rim Size	Pure Gum Tube	Spec. Offer Tube With Tire
31x4.40	\$2.80	19	\$2.05	11.75
30x5.25	15.75	20	2.35	17.95
31x5.25	16.75	21	2.40	19.00
30x5.77	16.95	20	2.70	19.50
32x5.77	17.85	22	2.80	20.50
30x6.00	17.95	18	2.80	20.65
32x6.00	18.25	19	2.85	20.95
33x6.00	18.50	20	2.90	21.25
30x6.20	19.50	18	3.25	22.65
32x6.20	19.95	20	3.35	23.20
33x6.20	20.85	21	3.65	24.40
30x6.75	22.95	18	4.05	26.85

FIGURE YOUR TIRE COST PER MILE FARCO Full Oversize Cords

Size	Price	Pure Gum Tube	Special Offer Tube With Tire
30x3	\$ 6.15	\$1.30	\$ 7.35
30x3½	7.49	1.50	8.80

Size	Price	Pure Gum Tube	Special Offer Tube With Tire
30x3½	\$ 8.65	\$1.50	\$10.00
32x3½	10.80	1.85	12.50
31x4	12.30	2.05	14.20
32x4	12.95	2.15	14.95
33x4	13.50	2.25	15.35
34x4	13.95	2.40	16.20
32x4½	17.90	2.55	20.25
33x4½	18.25	2.65	20.70
34x4½	19.20	2.75	21.80
35x5	24.95	3.20	27.95
35x5	25.40	3.40	28.65

15,000 Miles Guaranteed



Gentlemen:
Tires purchased from your give me the best service of any that I have ever bought. There is no question as to the quality.
T. R. Cope,
Arcadia, Utah.

HEAVY DUTY TRUCK CORDS

Size	Price	Pure Gum Tube	Special Offer Tube With Tire
32x4½	\$21.60	\$3.75	\$24.25
30x5	25.25	3.25	28.35
33x5	26.95	3.40	30.20
35x5	28.35	3.65	31.80
32x6	43.95	5.25	48.95
36x6	47.95	6.75	54.50

HERE'S THE STORY
You can save money on your tire mileage by using FARCOs on all your trucks and cars. Order your Tires now—don't wait until you have a blow out. Tire manufacturers say tire prices are sure to go higher. Buy your Tires with a 15,000 mile guarantee. Yes, FARCOs.

Voldstone
VOLUME DISTANCE TONE

Radios
6 TUBE CONSOLE COMPLETE

Nothing Else to Buy

\$98.50

We Have a Radio to Fit Your Pocketbook Batteries and Supplies

45 Volt Jumbo \$2.27 45 Volt Standard \$2.35 C BATTERY 4½ Volt 35c

A Battery 125 AMP \$9.25

C. R. A. RADIO TUBES

TYPE	TYPE	TYPE
X201A	X200A	X112
Detector	Special	Power
Amplifier	Detector	Amplifier
Regular Retail Price \$1.50	Regular Retail Price \$3.25	Regular Retail Price \$5.50
OUR PRICE \$1.15	OUR PRICE \$2.50	OUR PRICE \$2.85

Work Clothing Values

\$1.43

"Big Cloy" Overalls

Extra heavy 8-ounce white back denim, jumbo cut and triple stitched.

220 Weight Overalls

Made of standard 220 weight denim, triple stitched.

\$1.10

Horsehide Gloves

This is a fine unlined horsehide, gauntlet glove. Well worth considerably more

88c

Men's Special Work Shirts

Fully worth \$1. four button, closed front, well made with two pockets

69c

Long Yellow Slickers

Rain and storm proof. It's about time you'll need one.

\$3.69

\$1.19 **PAINT** **\$1.79**

PER GALLON In Barrels

U.S. LONG LAST BARN PAINT

U.S. FARM SALES CO. SALINA, KAN.

Barn Paint

In barrels per gallon \$1.19

5 Gallon Cans per gallon \$1.36

1 Gallon Cans per gallon \$1.39

Floor Varnish

Water Proof Mar-Proof Easy to Apply

Per Gallon \$2.55

Spar Varnish

Water Proof Clear and Easy to Apply

Per Gallon \$2.87

House Paint

In Barrels per gallon \$1.79

5 Gallon Cans per gallon \$1.94

1 Gallon Cans per gallon \$1.98

Enamel

98c Quart \$3.45 Per Gal.

Undercoating

58c Quart \$2.10 Per Gal.

Lacquer

84c Pint Cans \$1.58 Quart Cans

FOR YOUR AUTO

Top Dressing 40c Pint

ENAMEL

All Standard Colors 98c Quart

Varnish Stain

Water Proof 35c Pint Cans 63c Quart Cans

ASK FOR COLOR CARD AND PRICES ON YOUR PAINT REQUIREMENTS
OUR STOCK IS COMPLETE. NOW IS A GOOD TIME TO PAINT

If You Want a Low Price Tire—HERE IT IS!

Don't buy a re-built or used tire when you can buy new tires at these prices. We would rather sell you our FARCO tires, but we see there is a demand for lower priced tires in the popular sizes listed below. Compare our low prices!

We Give a 90 Day Guarantee
Against Defect in Material or Workmanship

You Can't Beat These Prices

30x3½ CL. \$4.39

Regular Size Cord
A Real Money Saver

\$4.95 30x3½ CL. \$5.75

Oversize Cord
Come in and see this tire or let us send you one or two by parcel post. If you don't like the looks of it return it and we will refund your money with postage.

29x4.40 BALLOON \$5.75

You Must See This Tire To Appreciate the Value

Tenting Time Will Soon Be Here

Soon the touring and camping season will be upon us. Buy from our new catalog and save money.

AUTO TENT	WALL TENT	CAMP COT	CAMP STOOL
7x7 "Lean-to" auto tent	7x7 Wall tent, A good one	One-piece construction, strong.	Well made, strong and compact
\$9.95	\$12.45	\$3.29	60c

Send For
Our New
Catalog

The U. S. Farm Sales Co.

Corner of
Fifth and Iron
Salina, Kan.

Ladies' Auxiliary NOTICE

ALL LADIES AUXILIARY DUES SHOULD BE SENT DIRECT TO THE STATE SECRETARY, MRS. MAY INGLE, MICHIGAN VALLEY, KANSAS.

THE AUXILIARY DUES ARE \$1—YOU KEEP 80c IN YOUR LOCAL SEND 70c TO THE STATE SECRETARY. THEN 20c OF THIS IS

SENT BACK TO YOUR COUNTY ORGANIZATION IF YOU HAVE ONE. IF YOU DO NOT HAVE ONE THE STATE WILL KEEP IT IN THE TREASURY UNTIL YOU DO ORGANIZE. THEN YOU ARE ENTITLED TO ALL THE COUNTY DUES FROM DATE OF ORGANIZATION.

Junior Contest

VOTE FOR A NAME

The next thing we must do is to choose a name for our department. Several names have been mentioned in the letters that we have received. Write a letter sending your vote for the name you think is best. Every child from the age of six to sixteen is eligible to vote and entitled to one vote.

Each child writing a letter to this department becomes a member. Shall we publish a list of the members? Give us your idea, it is up to you.

JUNIOR LEAGUE.
JUNIOR KNIGHTS.
JUNIOR BOOSTERS.
BUZZ BEES.
UNION WORKERS.
JUNIOR FARMERS UNION.
FARMERS UNION JUNIORS.
FARMERS UNION JUNIOR HELPERS.

KIDDY KORNER.
JUNIOR CO-OPERATORS.

MEMBERSHIP LIST

ADDIE HARDIN—Kincaid.
JULIA POWELL—Colony.
HELEN HOLCOM—Baldwin.
LORETTA SIMECKA—Delia.
NAOMI KITCHEN—Lyndon.
HELEN CENTLIVRE—Mont Ida.
KEITH CENTLIVRE—Mont Ida.

CRITICISM

People criticize that which they do not understand. How true this is yet it may not seem so at first thought.

We criticize the churches, the schools, governments, and political parties without knowing their aims and their handicaps, in fact there has been no subject that has ever received thoughtful consideration but what has been unmercifully—and ignorantly—criticized.

I have criticized a monarchical form of government such as Great Britain has but since I understand more of how it works I can see the value of having a person at the head of a government who is above and not influenced by politics.

The city dweller does not understand the farmers' economical problems and may not be very just in his attitude toward the fight the farmer is compelled to make if he is to continue to be the producer of life's necessities.

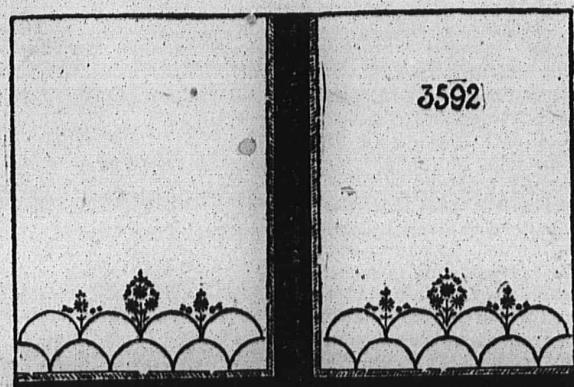
Agriculture has ever been the very backbone and mainstay of all civilizations.

On the other hand the farmer, not knowing the city workman's dependence on his daily wage—his constant fear of unemployment and its attendant breaking down of his morale, the monotony of his daily grind—of always working for someone else—is quite out of patience with all strike movements. Farmers get the idea that the strike is the result of laziness and a desire to "grab while grabbing's good" while in reality the laborer is fighting for his economic integrity and unless he can maintain this he becomes a menace to society.

So it seems the farmers' and the city laborers' well being depends on practically the same thing, economic independence; one division cannot be forwarded and permanently at the expense of the other. Both parties are working for their own interests naturally but as their interests, in the last analysis, are basically the same why not promote and accelerate the desired end by fighting shoulder to shoulder—they both must fight if they are to even hold their present status. No privileged class, be it Church, State, or individual has ever given up its privileges and advantages willingly and without resistance.

Any movement which will lead to a better understanding of the others' problems, which will foster a kinder attitude, a spirit of comradeship and co-operation between these two groups of producers is very worthwhile and should not be overlooked or underrated by anyone.

It is not enough to support and cheer our representatives in their efforts; it requires individual and conscientious work which no one should shirk.—Ethel Whitney.



DAINTY SASH CURTAINS No. 3592
These curtains are stamped on an excellent quality of striped dainty and have 1/2 inch stripe of color hem-stitched in the border. They will have a particular appeal to the housewife looking for something most dainty. The embroidery design shown

is most simple, and yet effective. A detailed working chart, showing the exact color scheme, and where each color is to be used is furnished. Size of curtains 18x40 inches each. Price of these curtains is seventy-five cents per pair, postpaid.—Kansas Union Farmers, Salina, Kansas, Box 48.



5527 Child's Dress

Cut in 5 Sizes: 1, 2, 3, 4 and 5 years. A 3 year size requires 1 1/2 yard of 36 inch material. Price 15c.

Embroidery design not given.

6055 Misses' Dress.

Cut in 3 Sizes: 16, 18 and 20 years. A 16 year size requires 3/4 yard of 27 inch lining, 3/4 yard of figured material 35 inches wide and 1/2 yard of contrasting material 35 inches wide, for facing on vestee, cuffs, and underlacing on cascade. The width of the Dress at the lower edge is 1 1/2 yard. Price 15c.

FASHION BOOK NOTICE

Send 12c in silver or stamps for our UP-TO-DATE SPRING & SUMMER 1928 BOOK OF FASHIONS, showing color plates, and containing 500 designs of Ladies', Misses' and Children's Patterns, a CONCISE and COMPREHENSIVE ARTICLE ON DRESSMAKING, ALSO SOME POINTS FOR THE NEEDLE, illustrating 30 of the various, simple stitches—all valuable hints to the home dressmaker.

Pattern Dept., Kansas Union Farmer, Salina, Kansas, Box 48.

Madison, Kans., Feb. 21, 1928.

I am writing a letter to the Junior department as I want to be a member and will also vote for a name. "The Union Boosters" is the name that I would like for the department. Yes, I would like for you to publish a list of the members. I remain,

Georgia Grace Coffman,
Madison, Kansas, R. F. D. 1.

VITAMINS ARE NEEDED IN EVERYDAY LIFE

Life cannot go on without vitamins. They have always existed but people have not known about them. Fortunately for the human race, they are widely distributed but some foods are richer in certain vitamins than others. They are more stable generally in raw foods which should be included in the daily diet.

There is no substitute for whole milk as a source of vitamins. The leafy vegetables also contain valuable vitamins as well as mineral. They are an aid to proper elimination. Ray fruits, fruit juices and vegetables are needed because of the anti-scorbutic vitamin. They must be supplemented with cooked fruits and vegetables. With these needs taken care of first, less meat and cereal products will be used and a better balanced diet will result.

Specialists of the State College Extension service are serving fruit every day, three times a day if possible. They have prepared a circular for free distribution on the subject, "Desserts That Are Different", which contains many recipes for fruit dishes which are both different and delicious. This circular will be sent on request. Here are two recipes that have been taken from this circular. Try them.

Fruit Meringue

3 egg white; 1 cup sugar, canned peaches.

Beat the egg whites stiff. Add the sugar. Make nest-like mounds on glazed paper. Bake in slow oven.

Transfer to individual glasses. Place fruit in center. Top with whipped cream and nuts.

Fruit Snowballs

1 T. gelatin
1-4 c. cold water
1-2 c. hot water
2 T. lemon juice
1 c. fruit pulp
2 eggs whites.

Soak the gelatin in cold water. Add the hot water and lemon juice. When mixture begins to set, beat until light and fold in the stiffly beaten whites and fruit. Place in wet mould and chill. Serve with grated cocoanut.

B. F. YOKUM TELLS US

"Every other big business is organized to distribute and market its products," he said. "Farmers, the largest of all, is not, and dealers dictate prices to both farmers and consumers." As a result the farmers get only \$7,500,000,000 of the \$22,500,000,000 which consumers pay for 17 standard food products. All the rest—fifteen billion dollars—goes to dealers and handlers, for distribution and selling.

The life of a road depends on the amount of traffic, size of loads, and speed of vehicles.

You know Jonas, I have been wondering if you were the very prominent man mentioned in the call for the "Agricultural Trades Meeting" held in Chicago on November the thirtieth, as being invited to address the meeting. This meeting was called for the purpose of raising a large fund to fight Co-operative Marketing Institutions in this country. My first guess was that Sir Herbert Hoover was the person mentioned; but I have been wondering lately if you were the man. I am sure though, if you had addressed the meeting, you would have found some way to have gotten some publicity out of it, even if it was a secret meeting.

Your old school mate,
A. M. KINNEY.

It will pay to get a good oilstone for the farm use of the combination stones with two grades of cutting material. The common size is 6x2x1 inches. Keep a can with a mixture of kerosene and lubricating oil for use on the stone. Always keep the stone covered when not in use.

KANSAS UNION FARMER WEEKLY EXCHANGE

If members of the Union have anything to Sell or Exchange, they should advertise in this department. Rate: 8 cents a word per issue. Count words in heading, as "For Sale," or "Wanted to Buy," and each initial or figure in the address. Compound words count as two words. CASH MUST ACCOMPANY ORDER—TRY THIS DEPARTMENT—IT WILL PAY YOU.

CLASSIFIED ADVERTISING

MISCELLANEOUS
EVERY WOMAN Should know about this new Cooker. Prepares food in more healthful manner. Ideal cold packer. Cooks meat, vegetables, fruits and puddings all at one time. Used for baking, roasting and boiling. (Without water). Saves fuel, saves time, saves fuel, saves work. Lasts life time. Write for folder. Howard Vall, Branch Manager, Marysville, Kansas.

MILLER LUGGAGE CARRIER
Made of heavy cotton duck, folds into small space when not in use. Large carrying capacity. A very efficient carrier. Send for circular. Wm. H. Miller, 1205 W. Mills, Creston, Iowa.

POSITION WANTED
WANTED—Position as manager of "Farmers Union Store." Ten years experience as manager. Handle any store, large or small. References from former employers. A hustler fond of hard work. Reasonable salary expected. Ready on short notice. Add. XYZ care Kansas Union Farmer.

POULTRY
FOR SALE—S. C. Buff Minorca Eggs, \$1.25 for 16; \$5.00 per hundred. Mrs. Mary Kitchin, Cronquist, Kans.

MASTER BREED CHICKS. From World's Largest Poultry Breeding Organization. Accredited. We breed for capacity 200 eggs and up yearly. 14 varieties. Utility Chicks low as 9c. Live delivery. Catalog Free. Missouri Poultry Farms, Box 72, Columbia, Kansas.

STANDARD BREED CHICKS—Leading varieties. Hatched from free range, vigorous stock. Best laying strains. Liberate discount on early booked orders. Healthy Circular free. Bozarth Hatchery, Dept. F, Eldridge, Kansas.

FOR SALE—Mammoth Bronze Toms from 40 lbs stock, \$12.00 each. Root & Son, Kansas City, Mo.

TOULOUSE GEESSE—From Prize Winning Stock \$3.50 each. Trio \$10.00. Emma Rose, Scott City, Kansas.

SEEDS, PLANTS, ETC. FOR SALE
FOR SALE—Guaranteed White Blossom Sweet Cloverseed, stat. Board of Agriculture Analyzed, 98% hull, and free from weed seed. \$4.50 per bushel. C. O. Levine, Waterville, Kansas.

RED CLOVER \$12.00—Alfalfa, \$6.50; White Scarified Sweet Clover, \$4.20; Timothy, \$2.00; Alsike Clover, \$3.00; Mixed Alsike and Timothy, \$4.00; all per bushel. Bags Free. Write for free Seed and Plant Catalog. UNION PLANT COMPANY, TEXARKANA, ARKANSAS.

SUDAN—98% pure, five dollars hundred. We are in the market for car lots of cane seed. Harmon Seed Co., McPherson, Kansas.

FARMS
WANT to hear from owner having farm for sale. Give particulars and lowest price. John J. Black, Box 96, Chippewa Falls, Wisconsin.

LIVE STOCK
FOR SALE—A very short legged deep bodied, level lined, gentle four year old, fourth teaspoon salt, 2 cups bran, 1 tablespoon melted butter, 1 1/2 cups milk, 3/4 cup finely chopped English walnuts. Sift together the flour, soda and salt, and mix them with the bran. Add the ingredients and bake for 25 or 30 minutes in a hot oven in gem tins. This will make about 16 large muffins, each of which may be considered to be a 100-calorie portion and to have 2 grams of protein.

OUT OF STYLE
A young doctor had prescribed castor oil for the baby.
"But, doctor," protested the young mother, "castor oil is so old-fashioned."
"Madam," replied the doctor, "babies are old-fashioned things."
Cornell Widow.

Octopus industries are absorbing small independent industries in this country. We wonder if this is for the common good.

Flood time—nothing doing—nothing done—nothing going to be done.

YOU CAN'T FEED SUCCESS BRAND CONCENTRATE STRAIGHT BECAUSE IT'S TOO RICH.

Look for This Label. This Label Protects You.

Like Tankage, Concentrate can't be fed alone, but it beats Tankage when fed with your corn, because it does what tankage or any other feed can't do. It supplements your corn to the fullest extent—it helps your hogs to get ALL the rich food Nature has stored in your grain.

MADE BY THE UNITED BI-PRODUCTS COMPANY KANSAS CITY CHICAGO ST. LOUIS

Ask Your Dealer or Write Us

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A. C. Davis, Sec., Springfield, Mo.

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Farmers Union Jobbing Association
337 Board of Trade Bldg., Kansas City, Missouri
246 E. U. Insurance Bldg., Salina, Kansas

Farmers Union Cooperative Produce Assn.
239 Board of Trade Bldg., Kansas City, Missouri

Farmers Union Live Stock Commission
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Live Stock Exchange Bldg., Wichita, Kan.

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Farmers' Union Auditing Association
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Kansas City, Kansas

Farmers' Union Managerial Association
J. M. Whitaker, President, Emporia, Kansas
Miss Olive Troutman, Secretary, Kansas City, Kansas

RESOLUTIONS OF SYMPATHY
Whose God in his infinite wisdom has seen fit to remove from our midst Lawrence Raymond, the beloved son of our brother and sister Mr. and Mrs. Charles Beskow. We the members of Farmers Union Local No. 189 wish to extend to the bereaved family our sincere sympathy.

Be it further resolved that a copy of these resolutions be sent to the bereaved family, a copy to the Farmers Union paper, and a copy be spread on the minutes of our local committee.

Committee:
Mr. William Hauler
Mr. Henry Laue
Mr. Arnold Kersten, Sec.

RESOLUTIONS OF SYMPATHY
Since God in His infinite wisdom has seen fit to remove from our midst the beloved husband of Mrs. H. H. Jensen and wife. There be it resolved that we, the members and stockholders of the Everet Farmers Union Co-operative Association extend to the bereaved sons and daughters our heartfelt sympathy in this, their hour of sorrow.

Be it further resolved that a copy of these resolutions be sent to the bereaved family, a copy be published in the Kansas Union Farmer, and a copy be spread on the minutes of this meeting.

Signed:
Sigurd Selland
J. T. Nelson
Edwin Coats
Committee.

RESOLUTIONS OF SYMPATHY
Since God in His infinite wisdom has seen fit to remove from our midst the beloved husband of Mrs. H. H. Jensen and wife. There be it resolved that we, the members and stockholders of the Everet Farmers Union Co-operative Association extend to the bereaved wife our heartfelt sympathy in this, her hour of sorrow.

Be it further resolved that a copy of these resolutions be sent to the bereaved family, a copy be published in the Kansas Union Farmer, and a copy be spread on the minutes of this meeting.

Signed:
J. T. Nelson
Edwin Coats
Sigurd Selland
Committee.

A CUP OF TEA
An official board of tea experts has been chosen by Secretary of Agriculture Jardine to prepare and submit standard samples of tea, so that the purity, quality and fitness of the imports may pass Government inspection. Four o'clock tea is popular among the dilettante, and even buds have taken up the sport of tea fights—so the Government must intervene.

Where Uncle Sam's radio exports in a recent month aggregated close to \$1,000,000, our radio imports during that period were less than \$50,000.

Questions on engineering subjects will be gladly answered by writing to the Engineering Division, K. S. A. C.

Every electric spark, no matter what its source, generates some energy at radio frequencies.

PILES
Cured without Surgery
DR. O. A. JOHNSON
1324 MAIN ST. KANSAS CITY, MO.
68 PAGE BOOK FREE

Heat naturally flows from a hot body to a colder one even in your electric refrigerator.

Experiments with radio as a means of communication on a mile long freight train are being conducted by an eastern railroad.

Confidence is the foundation of business progress. You cannot see or touch it, but it is there as the creative force.

LETTER HEADS
\$6 PER THOUSAND
ENVELOPES
\$5 PER THOUSAND
High Class Job Printing at Low Prices
THE GENERAL PRINTING CO.
Farmers Union Bldg., Salina, Kansas

DON'T FORGET The Best Protection in the State

Is offered you by your own organization

ARE YOU PROTECTED

With this kind of Insurance? If you are not write us and we will see that you are.

Farmers Union Mutual Insurance Co.
Fire—Lightning—Windstorm—Hail
Salina, Kansas

Price List of Local Supplies

Application cards 20 for 5c
Credential blanks 10 for 5c
Dimit blanks 15 for 10c
Constitutions 5c
Local Sec'y's Receipt Books 25c
Secretary's Minute Books 50c
Farmers Union Buttons 25c
Cash Must Accompany Order. This is Necessary to Save Expense in Postage and Labor.
WRITE C. E. Barrett, Box 51, Salina, Kansas.

OUR SERVICE

Let "Our Service on Consignments" help you show a substantial profit for 1928. We thank all our Farmers Union members for their confidence and patronage and solicit your interest and co-operation in the further advancement of your own organization.

YOUR FOR BUSINESS

FARMERS UNION JOBBING ASSOCIATION

337 Board of Trade Building
Kansas City, Missouri

Be Your Own Ambassador Represent Yourself Have Your Say

By Shipping To
YOUR OWN FIRM

You not only receive expert service, but will build for the future.

In No Other Way
Will Your Voice Be Heard

Farmers Union Live Stock Commission

Stock Yards Kansas City

Stand By Those Who Are Standing By You

We are building up a great farmer-owned and farmer-controlled financial institution.

It is furnishing life insurance to farmers at cost, and it is using the money they pay in premiums for their benefit and theirs alone.

Isn't such an institution worth the support, moral and financial, of the farmers in the middle west?

Free booklet descriptive of the company will be sent upon request.

Farmers Union Mutual Life Insurance Company

HOME OFFICE—DES MOINES, IOWA

