



THE KANSAS UNION FARMER



Organization

Education

Co-operation

VOLUME XV

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NUMBER 31

A Full and Complete Report Of The 16th Annual Meeting Of The Kansas Division Of The Farmers' Union Held At Topeka, January 16 To 20, 1923

Memorial Hall, Topeka, Kan.
January 17, 1923.
Sixteenth Annual Convention of the Kansas Division of the F. U. & C. U. of A.

The sixteenth annual convention was called to order at 10:00 o'clock Wednesday, January 17, 1923, by President Tromble. The meeting opened with prayer by C. E. Huff of Oronoque, Kansas.

The mayor of Topeka, Mayor Corwin, delivered the address of welcome which was answered by W. C. Lansdon, of Salina.

Mr. Elmer Strain of the Chamber of Commerce of Topeka spoke to the delegates for a short time and his address was answered by M. O. Glessner, our state lecturer.

President Tromble then spoke on marketing and urged our members to boost and patronize their own institutions.

Committees Appointed
Next in order came the appointing of the committees which are as follows:

Good of the Order
V. C. Anderson, Sumner County; W. L. Hays, Miami County; H. B. Whitaker, Anderson County; J. P. Harvey, Mitchell County; J. Henry Meyer, Crawford County.

Order of Business
W. C. Lansdon, Saline County; M. O. Glessner, Saline County.

Legislation
W. C. Lansdon, Saline County; H. R. Green, Elk County; Roy Schmitt, Brown County.

Women's Auxiliary
Mrs. E. N. Hall, Geary County, chairman.

Resolutions
W. P. Lamberson, Brown County; E. A. Crall, Neosho County; A. B. Brandenburg, Gove County; J. M. Kessler, Shawnee County; Ralph Chapman, Cowley County; F. E. Rathbun, Osborne County; J. T. McCulley, Washington County; C. C. Killian, Clay County.

By-Laws
C. E. Huff, Norton County; E. E. Woodman, Marshall County; Anton Peterson, Washington County; O. M. Lippert, Rush County; Jim Smith, Harper County.

Credentials
H. E. Witham, Mitchell County; O. K. Markley, Wyandotte County; Chas. Day, Lyons County.

The committee on the Order of Business being ready to report, it was read by chairman W. C. Lansdon as follows:

We, your Committee on Order of Business and Program, beg leave to submit the following report:

Wednesday, January 17, 1923
1. Opening exercises, 10:00 a. m.
2. Appointment of Committees.
3. Announcements by President and Secretary.

4. Report of Committee on Order of Business, 2:00 p. m.
5. Report of Committee on Credentials.
6. Report of the Insurance Companies.

7. Readings by Miss Violet Hern and Miss Marion Peess, 4:00 p. m.
8. Nomination of Officers, 5:00 p. m.

9. Report of Live Stock Commission Company, 7:00 p. m.
Thursday, January 18, 1923
10. Report of the Board of Directors.

11. Reports of Officers, 2:00 p. m.
12. Reports of Committees, 7:00 p. m.

13. Address of Governor Jonathan M. Davis.
14. Address of I. H. Taylor, Washington, D. C.
Friday, January 19, 1923
15. Report of Organization Committee of Wheat Marketing Association.

16. Election of Officers, 12:00 m.
17. General business and adjournment, 7:00 p. m.

Signed,
W. C. LANSDON,
M. O. GLESSNER.

There was then a general discussion of the credentials and places of committee meetings. Adjournment until afternoon session.

Afternoon Session
The Convention was called to order by President Tromble. The delegates then listened to readings, Miss Violet Hern, "Jerry's Branch," and Miss Marion Peess, "When a Broom is a Flail."

E. E. Woodman, manager of the Live Stock Commission Company announced a meeting for Wednesday evening at 7:30.

A report of the Insurance Companies was called for and the directors of same asked to come to the platform. C. E. Brasted, President of the companies addressed the delegates. F. D. Becker, Secretary, was then in-

troduced and he made a short acknowledgment. Chas. Simpson, field man gave a talk introducing each member of the Board of Directors separately. During this talk he made an abbreviated report.

The Farmers' Union Mutual Insurance Company of Kansas and The Farmers' Union Mutual Fire Insurance Company of Kansas, insures all farm properties, school houses, and churches against loss or damage from fire, lightning, windstorm or tornado, as well as growing crops against damage by hail.

Policies issued only to members in good standing of the Farmers' Union. Your companies are the fastest growing mutuals in the state. They furnish insurance at actual cost.

The saving to policy holders in six years was nearly \$350,000.00 in the hall company alone.

In the last six years our policy holders have saved on the cost of their protection nearly one-half million dollars.

We welcome inquiries. We need your cooperation.

A Comparative Statement
Fire Insurance

Ins. written	Prem.	No. of Pol.
1918.. \$ 1,899,336.00	\$ 20,831.21	636
1919.. 6,715,765.00	60,008.33	1962
1920.. 13,125,814.66	120,974.13	3389
1921.. 9,430,078.40	99,080.50	2879
1922.. 11,390,130.90	107,321.60	3576

Total net Resources, December 31, '22 \$32,000,000.00
\$225,558.25

Hall Insurance

Ins. written	Prem.	No. of Pol.
1918.. \$ 523,796.02	\$ 26,459.14	597
1919.. 3,076,273.18	175,487.00	3551
1920.. 5,031,778.73	303,579.27	4486
1921.. 4,834,499.60	277,627.21	4492
1922.. 3,397,778.84	204,737.26	3674

Total Net Resources, December 31, '22 \$132,558.25

President Brasted of the Insurance Companies then gave the delegates the chance to ask questions about the things they did not understand and to relate their experiences, which they did for some little time.

The report of the Committee on Credentials was made by H. E. Witham of Cawker City, as follows:

We, your committee on Credentials find as follows:

Delegates from 34 county organizations.

Delegates from 70 business associations.

Delegates from 387 local unions.

491 delegates seated.

It was moved, seconded and carried that the report be adopted as read.

The motion was made and properly seconded that all acts prior to this be made legal, carried.

Next in order of business was the nominations for officers for the year 1924.

President, John Tromble; Vice President, W. C. Lansdon; Secretary, C. E. Brasted; Treasurer, Grant Bliss; Lecturer, M. O. Glessner; Conductor, John Scheel; Doorkeeper, M. V. Gates.

Executive Board Members
N. E. Section, now represented by Anton Peterson, Anton Peterson, W. P. Lamberson, Victor Hanson of Olsburg, John Toy of Manhattan, J. M. Kessler of Topeka and A. D. Rice of Delphos.

N. W. Section, now represented by C. E. Huff, C. E. Huff, of Oronoque, N. A. Bossing, Covert.

S. E. Section, now represented by H. D. Collins, T. A. Crall, Erie; N. J. Kaiser, Paola; John Miller, Topeka; H. R. Green, Mo. line; Bert Huntington, Eureka; C. E. Henderson, Kincaid.

After several calls for further nominations, and no nominations being offered, same was declared closed.

Thursday Morning
The Convention was called to order by President Tromble. It was moved by Mr. Lansdon that members of the Legislature be given the courtesy of the floor at any time during the convention whether they were members of the Union or not. Seconded and carried.

Mr. Lansdon then moved that Senator Green be made a committee of one to extend this invitation to the Legislature. Seconded and carried.

The minutes of the state convention of 1922 being so long and tedious and each secretary having been mailed one, as well as the delegate to the convention at that time, it was moved and carried that the reading of the minutes of that convention be dispensed with.

The convention then went in a body to the State House and listened to talks made by various members of the Legislature and responded to by members of the Union.

Afternoon Session
Announcement was made by President Tromble that members of the State Senate were our guests for one hour, sitting in our convention at a

body. W. C. Lansdon introduced Lieutenant-Governor Paulsen who addressed the convention. Senator Price of Clark County gave a short talk, being introduced by Mr. Lansdon.

Mrs. George J. Kent of Osgood, Missouri, a worker in the Woman's Progressive Farm Association of Missouri was introduced to the delegates by President Tromble. Her address was printed in full in the issue of February 8.

Report of Board of Directors
Mr. C. E. Huff of Oronoque, chairman of the Board of Directors informed the President they were ready to give their report as follows:

1. State of Union.
The depression and discouragement incident to the deflation of agriculture, which reflected itself so seriously in the revenues of the State Farmers Union in 1921, was less apparent in 1922. Quite a number of individuals and locals were re-instated, back dues paid and renewed interest manifested. There is reason to believe that this increase of interest will be still more apparent in 1923.

2. Foreign Relations:
At the last Annual Meeting of the Farmers Union, it was the unanimous expression that we approve of the 100 per cent pooling plan of wheat handling, and instruct the Jobbing Association to enter into agreement with the Kansas Wheat Growers, to perfect a plan for the handling of wheat. Both parties to the attempted plan were honest in intention, but each found unexpected difficulty when it came to the final analysis.

The Jobbing Association must comply with the rules of the Kansas City Board of Trade in its outside connections. The Wheat Growers Association's contract with its members provided that it should "set up a marketing organization." Finally, however, after several meetings between the two Boards of Directors had been held, an agreement was entered into between the two organizations, by which the handling agent for the pooled wheat, consigned to Kansas City, and all wheat in the pool except that originating within an agreed territory. This agreement was not kept by the Kansas Wheat Growers, tho' its violation was apparently without knowing of its directors. Some further attempts were made at federating, and finding no promise in the situation, it was felt that the spirit of the action of last year's meeting would be carried out by the forming of a pooling organization of our own which has been done. Meetings were also held with the Farm Bureau, in an attempt to reach an understanding as to the activities in which each organization might properly engage. They were mainly fruitless.

3. Domestic Relations:
In April of the past year, Secretary Dan Thurston received an offer of a position more attractive to him, whose activities were to be wholly within the Farmers Union, and tendered the Board his resignation as State Secretary. It developed upon the Board to secure a successor.

Upon the urgent solicitation of the Board, C. E. Brasted accepted the position and entered upon his duties, which he has filled to the full satisfaction of the Board, and we trust, to that of the membership.

4. Treasury Department:
During the period of rapid growth and extension of the Farmers Union, there was built up, fortunately, a substantial surplus in the treasury. The source of this fund was charter and initiation fees, rather than the regular membership dues, which have perhaps, never been more than sufficient to cover the cost of operating the Union. For the past four years we have rapidly depleted this surplus fund. During 1922 the Board and officers have made every effort to reduce the cost of operation to a point where no further depletion will occur. The report of the Secretary will doubtless show what reductions and economies have been effected. Every member of the official family has willingly accepted a reduction in pay. With the increase of twenty-five cents per member in dues, it is the hope and conviction of the directors that next year's report will show that we have lived within our income.

5. The building of the state home, for the State Union first came up in the thought that fifty thousand dollars would be fully sufficient for such purposes, and that an assessment of fifty cents per member per year for two years would approximate that sum. When the action of the convention and the referendum vote of the membership provided for the assessment of fifty cents per member "for the purpose of building a home in Topeka" it was thought, doubtless, that the matter was settled so far as the membership was concerned; and that it remained only for the Board to

take the fund in hand, buy or build in Topeka and move the headquarters of the Union to that city. A number of the essential details were overlooked, as is apt to be the case with a general action in a new field of endeavor. The Board wishes to point out the utter inadequacy of the fund for the purpose intended. A suitable site on which to build will take the larger portion of the fund. The project is to be carried thru it will apparently be necessary to continue the building fund assessment over several years, or to devise some new plan for securing the necessary amount. The State Union is an organization, chartered by the State of Kansas, whose charter provides that the place of operation shall be Salina, Kansas. No steps have been taken as yet to amend the charter, to make possible the removal to Topeka. Such an action will have to originate upon the floor of the Convention submitted to the membership by referendum. To carry it will be necessary, as the present information of the Board indicates, to have a two-thirds majority of the membership voting in its favor.

6. Conclusion:
It is therefore the recommendation of your Board that the funds now in hand be safely invested in good securities and income therefrom used to pay the rental charges on the offices now occupied, pending further action on the part of the membership. It is perhaps beyond the official province of your Board to advise what that action should be.

C. E. HUFF,
ANTON PETERSON,
O. M. LIPPERT,
V. C. ANDERSON.

President Tromble then proceeded to summarize the activities from his office and over the state of the past year.

Auditor Corporan, then read the auditor's report of the financial condition of the state Union after having audited the secretaries books, as follows:

Auditor's Report
January 15, 1923.
To the Board of Directors,
Farmers Educational and Co-Operative Union of America,
Kansas Division, Salina, Kansas.

Gentlemen:
According to your wishes we have conducted an audit and examination of your books and records for the period ending December 31, 1922, and herewith submit our report thereon together with the following financial statements:

Exhibit "A"—Balance Sheet as at December 31, 1922.
Exhibit "B"—Statement of Income and Expense 1-1-22 to 12-31, '22.
Exhibit "C"—Statement of Income and Expense Publishing Dept., 1-1-22 to 12-31-22.

Exhibit "D"—Working Balance Sheet as at 12-31-22.
Schedule No. 1—Bank Reconciliation—Secretary.
Schedule No. 2—Bank Reconciliation—Treasurer.
Schedule No. 3—Notes Receivable.
Schedule No. 4—Accrued Expense.
Schedule No. 5—Summary of Surplus.

Schedule No. 6—Investments.
Summary of Exhibit "F", Statement of Income and Expense may be shown as follows:

Income, total \$38,411.13
Less total expenses 55,778.52

Deficit for the Period \$17,367.39
Exhibit "C" Statement of Income and Expense covering the Publishing Department may be summarized and shown as follows:

Income \$21,651.57
Expenses 29,059.50

Deficit for the period \$7,407.93
The Balance Sheet, Exhibit "A" may be summarized as shown as follows:

ASSETS
Current Assets \$20,620.21
Accrued Assets 81.57
Investments 7,100.00

Fixed Assets 3,436.55
Total \$31,238.33

LIABILITIES
Current Liabilities \$18,147.23
Accrued Liabilities 284.88
Surplus 12,806.22
Total \$31,238.33

We now desire to make the following short comments on the constituent items of the foregoing balance sheet:

Current Assets, \$20,620.21. This amount is composed of the following: Accounts Receivable, \$3,806.87. This is the amount owing to the Union on open account, for advertising. Don Estes Salary Acct., \$60.00. This represents an overdraw on salary.

Farmers Union Mutual Ins. Co., \$250.00. This represents an amount owing to the union from the Insurance Company.

F. U. Wheat Growers Ass'n, \$40.25. This is an account owing by this organization.

Kansas Wheat Growers Association, \$214.81. This represents the amount owing to the Union from the Kansas Wheat Growers Association.

Farmers Nat'l Bank Treasurer's Acct., \$42.15. This represents the amount to your credit in this bank under this account as shown under schedule No. 2.

Farmers Nat'l Bank Secretary's Acct., \$1,956.36. This represents the amount to your credit in this bank balance, reconomelment of this account being shown under schedule No. 1.

Cash, \$22.00. This is the amount of the cash on hand not deposited in the bank as at the date of this audit.

O. M. Lippert, \$100.00. This represents a salary and expense advance to Mr. Lippert.

Notes Receivable, \$14,000.00. This represents the amount of the notes owing to the Union as shown under schedule No. 3.

Local Supplies, \$127.26. This represents the amount of local supplies on hand.

Accrued Assets, \$81.57. This represents the interest accrued on the notes owing to the Union as shown in detail on schedule No. 3.

Investments, \$7,100.00. This represents the money the Union has invested in different things as shown in detail under schedule No. 6.

Fixed Assets, \$3,436.55. This represents the value of the furniture and fixtures owned by the Union.

LIABILITIES
Current Liabilities, \$18,147.23. This amount is made up of the following accounts:

Accounts Payable: This account consists of the following:
C. E. Brasted, \$440.34. This represents the amount owing to Mr. Brasted for salary and expenses.

Central Kansas Publishing Company, \$1,327.65. This represents the amount owing to the Central Kansas Publishing Company on open account.

A. C. Davis, Nat'l Secretary, \$370.48. This is the amount owing for National Dues.

M. O. Glessner, \$170.20. This amount is due Mr. Glessner for salary and expenses.

W. C. Lansdon, \$487.50. This is the salary due Mr. Lansdon.

Montgomery Book & Stationery Co., \$5.10. This represents an open account with this firm.

John Tromble, \$1,337.05. This is the salary and expense due Mr. Tromble to date.

Building Fund Assessment, \$12,520.88. This represents the amount of this fund in the hands of the Union which has not as yet been refunded.

Building Fund Donations, \$275.55. This is the amount of the fund donations which have not as yet been refunded.

Dues, \$735.00. This represents the 1923 dues collected in 1922.

Reserve for Doubtful Accounts, \$477.48. This amount was set aside to cover any accounts which for any reason may prove to be uncollectable and it is our opinion that this is not enough and there are bad accounts in excess of this reserve.

Accrued Liabilities, \$284.88. This amount is made up of the following accounts:

Accrued Expenses, \$103.30. This represents the expenses accrued and unpaid at the date of this audit.

Accrued Salary, \$25.00. This represents the salary due and unpaid at the date of this audit.

Accrued Taxes, \$156.58. This is the accrued county and state taxes which were unpaid.

Surplus, \$12,806.22. This represents the excess of the assets over the liabilities as at December 31, 1922.

GENERAL REMARKS
The records show that 1922 dues to the amount of \$1,240.00 were collected during 1921. This amount was handled as a gain and is reflected in the surplus account December 31, 1921. There were some items of unpaid salaries and expenses which were not taken into consideration at the close of 1921. The above items were handled in this manner owing to the fact that your records were handled in the past on a receipt and disbursement basis.

We have installed a double entry set of books which should eliminate further trouble of this kind.

We wish to state, however, that there are some items of expense which are not considered in our balance sheet of December 31, 1922, as these items were not given to the secretary.

We wish to respectfully recom-

mend that whatever moneys are paid out for the account of the Farmers Union Wheat Growers Association be listed as a liability so that the proper collection can be made.

We consider the doubtful accounts to be greatly in excess of the amount of the Reserve shown on the balance sheet.

The furniture and fixtures should be invoiced at cost price and the items shown on your books should be adjusted to agree with the value of the furniture and fixtures on hand.

Thanking you for this opportunity of serving you, we remain,
Very truly yours,
Kansas Farmers Union Auditing Association,
B. E. Corporan,
Secretary-Manager.

EXHIBIT "A"—ASSETS

Accounts Receivable	
Advertising accounts	3,806.87
Don Estes	60.00
F. U. Mutual Ins. Co.	250.00
F. U. Wheat Grow. Ass'n	40.25
Kansas Wheat Grow. Ass'n	214.81

Farmers Nat'l Bank Treas. Acct.	42.16
Farmers Nat'l Bank Secy. acct.	1,956.36
Cash	22.00
O. M. Lippert	100.00
Notes Receivable	14,000.00
Local Supplies	127.26

	4,571.93
	42.16
	1,956.36
	22.00
	100.00
	14,000.00
	127.26

	20,620.21

Accrued Assets:
Accrued Interest 81.57
Investments 7,100.00
Fixed Assets 3,436.55
Furniture and Fixtures 3,436.55
Total \$31,238.33

LIABILITIES

Current Liabilities:
Accounts Payable:
C. E. Brasted 440.34
Central Kansas Pub. Co. 1,327.65
A. C. Davis Nat'l Secy. 370.48
M. O. Glessner 170.20
W. C. Lansdon 487.50
Montgomery Printing Co. 5.10
John Tromble 1,337.05
Building Fund Assessment 12,520.88
Building Fund Donations 275.55
Dues 735.00
Reserve for Doubtful Accts. 477.48

	4138.32
	12,520.88
	275.55
	735.00
	477.48

	18,147.23

Accrued Liabilities:
Accrued Expenses 103.30
Accrued Salary 25.00
Accrued Taxes 156.58
Total 284.88

Surplus 12,806.22
Total \$31,238.33

EXHIBIT "B" STATEMENT OF INCOME AND EXPENSE

INCOME

Advertising	\$ 9,541.46
Cash Over	17.90
Dues	14,964.85
Subscriptions (estimated)	12,110.11
Initiation and Charter Fees	1,795.00
Interest	261.81

	\$38,411.13

EXPENSE

Commissions Publishing Dept.	133.36
General Expenses	898.81
Expense Publishing	23,552.64
Auditing, Installation of Books,	
Bond Premium	427.94
Rent	640.00
Postage	543.47
Express	5.11
Office Supplies	533.35
Expense, Kans. Wheat Grow. Ass'n	61.86
Salary-Publishing Dept.	4,174.54
Secretary's Office	4,694.78
Salary and Expense State officers	

The Kansas Union Farmer

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JOHN TROMBLE, Editor and Manager
W. G. LANSDON, Associate Editor
DON C. ESTES, Director of Advertising

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Notices to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success.

All copy, with the exception of notices and including advertising, should be in five days before the date of publication. Notices of meetings can be handled up until noon Monday on the week of publication.

Change of Address—When change of address is desired, give old as well as new address, and name of person to whom change should be made.

Communications and Questions—Communications are solicited from practical farmers, members of the F. E. & C. U. of A., are at liberty to ask questions on any phase of farm work. Answers will be either published or mailed.

ADVERTISING RATES ON APPLICATION

THURSDAY, MARCH 15, 1923

"STICKERBILITY"

Every one admits that agriculture can be reconstructed only through the voluntary organizations of the farmers themselves. If every one knows that this is true why are there so many farmers in the country who have not lined up with agricultural associations? The almost universal answer is that the farmers will not stick.

Who makes this charge and why? Strangely enough it is urged more often by the farmers than by any other class. It is a strange delusion. That a great body of workmen lack the courage or the intelligence to associate themselves into self help organizations for their own protection is an assumption that reflects mighty little credit on the men who till the soil.

If a farmer makes this charge it is plain proof that he distrusts his own ability to work with his fellow farmers for the common good. If any one else makes it the farmers themselves should resent it as a reflection on their good sense and courage. The best way to prove that such a charge is false is for the farmers themselves to get in and stay in. In the future let only the classes that live by exploiting the individuals who carry on the farming business make the silly and foolish statement that farmers will not hang together. There is after all only one way to prove that every body is wrong in this matter and that is to get together and stick.

The old Arkansas lawyer who said that what farmers need more than any thing else is "stickerbilty" was right about it. Now it is time to prove to the world that we have it.

"STUNG ONCE—NEVER AGAIN"

Not so long ago a committee of hardworking farmers asking for subscriptions for the capital stock of a cooperative elevator were turned down cold by one of their neighbors and the excuse given was that he had been stung once and was cured of the cooperative fever. He needed and still needs his own agency for the accommodation of his own business but rather than risk a few dollars in a cooperative enterprise in which he would be a partner with a share in the profits he prefers to go on swelling the wealth of the grain traders, twine trust, fertilizer trust and other folks who make fortunes out of the farmers fear that he will be stung again.

Perhaps that farmer did at some time in the past lose a few dollars that he had invested in the stock of a cooperative enterprise but unless he does something about it he is going to keep on losing money in his own business as long as he lives or until he winds up in the bankruptcy court. Once stung in a cooperative enterprise he prefers to be stung by the profiteers for the balance of his life rather than make any effort to help himself through organization, education, and cooperation.

IS COOPERATION THE REMEDY?

President Harding has frequently said that he believes that the present distressing conditions of agriculture can be relieved only through cooperative marketing conducted by producers in their own interest. Secretary Wallace agrees with the president. Bernard Baruch is an ardent and helpful advocate of the self help cooperative system. Congress expresses a desire to help the farmers cooperate. The Federal Reserve Bank, not always credited with affection for the farmer, now declares through its acting governor that cooperative marketing will restore prosperity to agriculture and that it is the duty of the bankers of this country to furnish the funds for moving the crops through agencies established by the farmers themselves.

On this one matter there seems to be no difference of opinion. The president, his cabinet ministers, distinguished members of both houses of congress, influential and powerful financiers, all the great bankers and all the professional reformers agree that farmers must market cooperatively if they are to survive as independent producers. If the farmers themselves will make up their minds that they must practice cooperation the vote will then be unanimous.

One sure way to solve the marketing problem is organization.

COOPERATION AS A FARM TOOL

No wheat grower in Kansas will hesitate a moment if it is necessary for him to spend a couple of hundred dollars for a new reaper to save a hundred acres of wheat ripe for harvest. He needs that machine in his business.

It is hardly worth while to make and harvest a crop that must be marketed in conditions that prohibit a return equal to the cost of production plus a reasonable return on invested capital. Unless the farmers have agencies of their own for purchasing their supplies and marketing their grain at fair prices it would be better not to buy any more new binders.

Better fix up the old machine and run it through another harvest or two and invest the price in marketing facilities.

MISSOURI MOVING COOPERATIVELY

Four years ago the Missouri legislature passed a well constructed law defining and authorizing Rochdale cooperative associations. This session of the law makers at Jefferson City has gone much further. A cooperative marketing law embodying most of the principles of the Kansas act of 1921 has just been enacted. Also a cooperative banking law has passed the Missouri house of representatives and has a good prospect for getting through the senate.

There are now several hundred farmers cooperative associations in Missouri. They are doing a tremendous volume of business and are making hundreds of thousands of dollars profits for their members. The farmer support of the three great cooperative live stock commission companies at St. Joseph, Kansas City and St. Louis is growing very rapidly and with results in savings and in satisfactory sales that are mighty pleasing to the men who have worked so long and in the face of such difficulties for the success that now seems assured.

WHEN A FAILURE IS A SUCCESS

About seven years ago a group of farmers around a certain southeastern Kansas court house town organized their own grain marketing agency. As soon as they opened their doors for business war was declared by a powerful firm of private grain dealers who were determined that cooperation should get no foothold there. The price of wheat was run up by the old elevator and many hundreds of thousands of bushels were bought at prices equal to or higher than Kansas City quotations for grain of similar grade.

Of course the farmers' company operating in the face of such competition, a competition that appeared to be very well financed, could not make any money. To meet the prices paid by the grain merchants meant heavy operating losses, to stick to a safe buying policy meant a loss of trade and the slow absorption of the capital in the payment of unavoidable operating expenses. Some money was made by merchandising supplies to the farmers but the struggle was so uneven, the opposition so powerful that the final result was never in doubt after the first year in business. About a month ago the end came and the house was closed. A financial statement showed that about \$10,000 had been lost in the seven years battle for justice.

It is true that failure was the end of that struggle but already the farmers who organized and supported their own agency are realizing the conditions that they now find themselves in. The very day that it was certain that the business was closed out the competing company reduced its bids for wheat ten cents on the bushel although there had been no change in terminal market prices. A good deal of figuring has been done by the farmers around that town during the past month. They now realize that for seven years they got a high price for their grain, an average of at least eight cents a bushel above the market in other towns around. If they sold 200,000 bushels a year, and that is a conservative estimate, they are at least \$100,000 ahead of the game.

That, however, is community gain and is not very much consolation to the little group that dropped about \$10,000 of their own coin in order that their neighbors as well as themselves might have the privilege of selling grain at high prices to a company determined to wreck every cooperative enterprise attempted at that county seat.

To protect themselves, to assure good markets in the future the farmers of that neighborhood are now organizing a cooperative company to purchase what remains of the property of the concern that made so much money for the community but was not able to save its own life. The new movement should succeed and must succeed or the same company, that destroyed the first cooperative by unfair competition will get its losses all back and as much more as is half way decent.

MORE SPEED IN NEBRASKA

The St. Joseph Stock Yards Journal is all wrought up over the decrease in Union membership in Nebraska. It pains the hearts of the commission merchants and the packers to realize that the farmers will not stick together. Still and all they supported the Farmers Union Commission house at St. Joseph better than in any previous year. A few Nebraska and Iowa Union farmers may be a little backward about paying their dues but they marketed more than 8000 car loads of live stock through their own agency at St. Joseph just the same.

The following quotation from a letter recently received from a good Union man in Nebraska appears to indicate that the situation is not as desperate as the Packers Prize, the Journal of South St. Joseph would have us believe. Thus writes the Nebraska Union man:

"You are right in your guess that we had a good state convention. It was a hummer. Things are looking up in Nebraska very decidedly. Dues are coming considerably better than last year. Dormant Locals are coming to life on their own initiative. Our cooperative enterprises are showing a better condition than last year."

Perhaps, after all the Union is not rapidly dis-

THE KANSAS UNION FARMER

Integrating in Nebraska. It may be just possible that in the case of the Packers Delight the wish is father to the thought.

The most important meeting in any neighborhood this week is the regular session of your Farmers Union Local. Will you be there?

GETTING NEW UNION MEMBERS

Nearly a thousand men and women attended the last Farmers Union convention in Topeka. It was a good meeting thoroughly enjoyed by delegates and visitors. The reports on our enterprises and the discussions of principles and purposes were convincing evidence that our organization is doing a real service of Kansas agriculture.

Nearly every one who attended the state convention went home well filled up with enthusiasm and determined to go out and get more members for the Union. That is what our organization needs and must have—more members. Every Union man in Kansas could get another member before the next meeting of his Local. Why not do it?

Every delegate and visitor who attended the state convention could have secured ten new members long before this time if the convention pep did not lose its punch before home was reached. Not many more members will volunteer. They must be invited, sometimes urged, often argued with but they can be secured if the men and women now in the organization believe it is worth while.

Put on a big campaign for new members before spring work stops local activities. Let's go from here.

ARE YOU DOING YOUR PART

Is there something wrong with your local? Perhaps the meetings are not interesting, well attended or regularly held. Before you make up your mind that the Union or any of its officials are to blame make sure that you are doing your part. Do you attend all the meetings? Do you do committee work assigned you? Do you take part in the discussions? Do you recommend the organization to your neighbors who are not in the Union? If you are neglecting any of these duties you are not doing your part.

Is there something wrong with your county Union? Is there a definite program for each meeting? Do the conventions occur more than once or twice a year? If you are a delegate do you attend all the sessions? If you are not doing all these things you are not playing the game. You are violating your obligation and are forgetting that the Farmers Union is a self help organization.

Did your cooperative association make any money last year? Did it pay the interest on the invested capital? Did it afford an outlet for your commodities at a fair market price? Did it sell any or all of your supplies at reasonable profit? Did the volume of business increase? Were your directors able to distribute a cooperative dividend? Unless all these things were done your company failed to realize on its opportunities for service and some one is to blame.

Before you jump on the manager, pan the directors, or denounce your competitors answer a few questions about what you have done. Did you give your business all your support both in buying and selling? Have you talked the failure or partial failure over with any folks who are not members of the organization? Have you a sufficient investment in the capital stock to enable the cooperative to handle your business without borrowing money?

Of course there are incompetent managers. There have been a few in Kansas even who were downright dishonest. There are negligent directors, lots of them in Kansas. There are many things that may be the cause of cooperative failures but when all is said and done it will be found that about ninety per cent of the blame can be checked right back to the members who do not know what one hundred per cent loyalty means.

There are very few cooperative failures where the members all do their full duty. The way to cooperate is to cooperate.

EACH MEMBER GET A MEMBER

Every member of our organization in Kansas is certain that the Union is based on sound principles, that it has adopted a constructive and practicable program, and that the work it is doing is good for the farmers and for society in general. Being certain of these things all members should be willing to do what is possible to strengthen the organization. The greatest need of the Kansas Farmers Union at this time is more members. To get more members it is only necessary for the present members to act as if they believed in the Union and its program.

It is not much of an exaggeration to say that every member in Kansas could get a new member before the first of March. It is certainly not asking very much of a man who believes in the organization to go out and get at least one new member before next January. There is plenty of material in this issue of the Kansas Union Farmer to convince any thoughtful man that the organization is doing a great and a necessary work. All that is necessary is to carry the news to those who have not heard it. Do not destroy this paper but keep it and use it in your campaign for more members.

The Union is now more useful to its members and to agriculture in general than ever before in its history. It is the worst time in the history of the organization to think of dropping out. It is the best time that we have ever had to resolve to stay in and keep others in. Get an application for membership today.

One good way to keep the boy on the farm is "not to let his calf become your horse."

If the average man could master the mysteries of railroad book keeping there would be mighty little revenues from income taxes.

(Continued from page 1)

SCHEDULE NO. 4—Accrued Exp.

Janitor	\$ 5.00
Attorney	25.00
Telephone	5.00
Telephone advertising	47.75
Audit	10.43

BARRETT FAVORS ELIMINATION OF THE "LAME DUCKS"

C. S. Barrett, National Board Farm Organization—in the Norris resolution is found the first decisive step toward returning the Government of the United States to the people. Our system of electing a congress in November to function thirteen months later is antiquated and ridiculous. It would not be tolerated by any other self-governing or semi-self governing people in the world. When a Congress is elected it ought to begin as soon as may be practicable thereafter to write into law the will of the people as expressed at the polls. This is either a popular government, or it is not. If it is the machinery should be so adjusted as to make immediate obedience to popular mandate possible. To defer for more than a year the execution of the will of the people ought to be repugnant to all persons who believe in the Lincolnian doctrine, and Jeffersonian of Government of, by and for the people.

It modernizes the American Govern-

SCHEDULE NO. 5—Summary of Surp

Dr.	Cr.
1-1-22 Balance	\$26,490.31
4-30-22 Adjustment Cent. Kans. Pub. Co. account	233.30
4-30-22 Adjustment Notes Rec.	4,550.00
7-8-22 Adjustment Inv. acct.	
12-31-22 Loss for year 1922	17,847.89
12-31-22 Balance	12,806.22
	\$30,273.61
12-31-22 Balance	\$12,806.22

SCHEDULE NO. 6—Investments

Farmers Union Jobbing Association Common Stock	\$4,000.00
Farmers Union Livestock Comm. Co., Common Stock	2,550.00
U. S. Liberty Bonds	550.00
	\$7,100.00

We did not verify the fact that these securities were on hand.

WORKING BALANCE SHEET AS AT 12-31-22

ADJUSTMENTS		Loss		Gain		Assets		Liab.	
Dr.	Cr.	Dr.	Cr.	Dr.	Cr.	Dr.	Cr.	Dr.	Cr.
Accounts receivable	3,806.87								
Advertising		9,541.46							
Commission Pub. Dept.	133.36			133.36					
General Exp. Pub. Dept.	40.44			40.44					
Publishing Expense	23,352.64			23,352.64					
Audit—Pub. Dept.	190.63			190.66					
Rent Pub. Dept.	320.00			320.00					
Postage—Pub. Dept.	94.17			94.17					
Profit and Loss	1,368.70			1,368.70					
Reserve for doubtful accts		477.48						477.48	
Salary Pub. Dept.	4,234.54			4,174.54				60.00	
Office Supp. Pub. Dept.	171.65			171.65					
Telephone Pub. Dept.	106.60			106.60					
Telegraph Pub. Dept.	58.02			38.02					
Express	5.11			5.11					
Farmers Nat'l Bank, Treas ac	42.16					42.16			
C. E. Brasted		440.34						440.34	
Building Fund Assessment	12,520.88							12,520.88	
Building Fund Donations	275.55							275.55	
Cash	5.14	16.86		16.86					
Cash Over		1.04							
Central Kansas Publishing Co.		1,327.65							
National Dues	7,554.21			7,554.21					
A. C. Davis		370.48						370.48	
Dues	27,422.25					26,687.25			
Expense Wheat Growers	61.86			61.86					
General Expenses	858.37			858.37					
Accrued Expenses		103.30						103.30	
Farmers Nat'l Bk. Secy.	1,956.86							1,956.86	
Audit and Bond Prem.	237.28			237.28					
F. U. Mutual Ins. Co.	250.00							250.00	
Rent	320.00			320.00				40.25	
F. U. Wheat Grow. Ass'n	40.25					1,795.00			
Fees	1,795.00							3,438.55	
Furniture and Fixtures	3,438.55								170.20
M. O. Glessner		170.20						281.81	
Interest		281.81							
Accrued Interest	81.57							81.57	
Investments	7,100.00							7,100.00	
Kansas Wheat Grow. Ass'n	214.81							214.81	
W. C. Lansdon		487.50						487.50	
C. M. Lippert	100.00	5.10						100.00	
Montgomery Ptg & Sup.								5.10	
Notes Receivable	14,000.00							14,000.00	
Postage	449.30			449.30					
Salary Secretary's office	4,594.78			4,594.78					
Accrued Salary		25.00						25.00	
Salary & Exp. State Officers									
Executive Committee	11,977.70					11,977.70			
Accrued Taxes	156.68							156.68	
Subscriptions	87.71							87.71	
Local Supplies	127.26							127.26	
Office Supplies	361.70								
Surplus		31,102.64							
Dan Thurston, Travel Exp.	54.93								1,337.05
John Tromble	1,337.05								
Telephone	177.80							177.80	
Telegraph	63.73							63.73	
Surplus	63.73							12,806.22	
	\$87,929.02	\$87,929.02	\$16.86	\$16.86		\$69,513.77	\$69,513.77	\$31,238.33	\$31,238.33

EXHIBIT "D"—ADJUSTMENTS

Accrued Taxes	156.68								
Subscriptions	87.71								
Local Supplies	127.26							127.26	
Office Supplies	361.70								
Surplus		31,102.64							
Dan Thurston, Travel Exp.	54.93								1,337.05
John Tromble	1,337.05								
Telephone	177.80							177.80	
Telegraph	63.73							63.73	
Surplus	63.73							12,806.22	
	\$87,929.02	\$87,929.02	\$16.86	\$16.86		\$69,513.77	\$69,513.77	\$31,238.33	\$31,238.33

It was moved and seconded that the auditors report be published in the Kansas Union Farmer. An amendment was offered that all reports be published in the Kansas Union Farmer. Both the amendment and motion were carried.

Secretary Brasted's Report

State Secretary C. E. Brasted, then

read the report of the secretary's office, including a report of the Farmers Union paper, as follows:

January, 1922:	
Express on identification certificates.....	\$ 38
1 date stamp	60
Sign for state meeting headquarters.....	8.50
Auditing Association, dues and service.....	34.50
Postage, stamps and envelopes	63.60
Salaries of office help	574.60
Salary of State Secretary	206.00
Minutes of the national meeting	34.35
Montgomery Supply Co., supplies.....	1.00
1 typewriter ribbon	20.90
Office rent	19.25
Dan Thurston, expense to Topeka	20.60
Telephone rent and tolls	20.60
Western Union, telegrams	5.51

(Continued from page 2)

Salary of office help	300.00	
Salary state secretary	200.00	
Supplies, stationery, pencils, etc.	167.25	
Montgomery Supply Co., supplies	46.75	
Phone rent and tolls	28.40	
Refund Lubrite Oil Co.	5.55	27.85
Western Union, telegrams		5.05
Dan Thurston, soap, laundry, wrap-		
ping paper, etc.	1.35	
Salina Plumbing Co. paper towels, rack		6.00
Making a total of the 4 months of \$3720.25 or an average per month of \$930.06 for expenses.		
May, 1922:		
Express on membership cards	3.33	
Account sign Co., sign on door	2.00	
Farmers Nat'l Bank, safe deposit box	4.00	
Harry Turk, janitor service	10.00	
Auditing Ass'n. services	40.00	
Salaries of office help	325.00	
Salary of state secretary	200.00	
Office rent for May	40.00	
Telephone rent and tolls	13.30	
Western Union, messages	4.00	
Ball tickets	6.00	
Montgomery Sup. Co. rubber stamp	\$6.15	
1000 letterheads	5.75	
100 gum labels	1.25	
500 manilla envelopes	2.25	
500 long letterheads	4.00	19.40
Rubbing Hdw Co. floor sweep, wrap-		
ping paper	1.45	
Toweling for office towels	1.45	
Porters Book Store, dater, erasers etc.	1.55	
June, 1922:		
5000 constitutions and by-laws	\$156.00	
Typewriter ribbons	1.75	
Burroughs Add. Machine, repairs	5.85	
One bar hand soap	1.00	
Post office box rent	1.50	
Prem. on bond for sec'y. and help	42.70	
Office rent for June	40.00	
Montgomery Supply Co. 1 box bond paper	\$1.85	
1 box carbon paper	4.00	5.85
Postage stamps	11.45	
Salaries of office help	400.00	
Salary, state secretary for June	200.00	
One dozen song books for locals	3.30	
Harry Turk, janitor	10.00	
Telephone rent and tolls	16.45	
Telegrams, Western Union, etc.	3.49	
C. E. Brasted, exp. for May and June to date to Solomon	\$ 5.76	
to date to Manhattan	7.20	
to Carr Creek Local	11.61	25.39
to Selden & Lund local	7.20	18.19
Refund paid by Carr Creek	2.20	
July, 1922:		
Office rent for July	\$ 40.00	
Salary of secretary for July	200.00	
Cleaning typewriter	7.50	
Coat hooks, cleaner, etc.	.69	
Montgomery Supply Co., 500 vouchers	\$11.50	
1000 letterheads	5.75	19.50
1 bottle ink	1.25	
Salary of office help	275.00	
coupon book of 12 typewriter ribbons	9.00	
Harry Turk, janitor	10.00	
Telephone rent and tolls	9.15	
Western Union, telegrams	1.10	
C. E. Brasted, exp. to meetings \$80.76		
Refund from Marysville meet.	11.60	49.16
August, 1922:		
Office rent for August	\$ 40.00	
C. E. Brasted, salary for August	200.00	
Montgomery Supply Co., ex-		
pense books	\$7.50	
stone note books	1.00	
1000 letterheads	5.75	
Post masters envelopes	8.00	18.25
Postage, stamped envelopes	26.45	
Salary of office help	225.00	
1 red pencil, 1 bar soap	.20	
Telephone rent and tolls	11.65	
Western Union, telegrams	1.57	
Harry Turk, janitor	10.00	
C. E. Brasted, exp. to meetings \$40.25		
Refund from Cedar Vale	19.38	20.27
September, 1922:		
Office rent for September	\$ 40.00	
C. E. Brasted, salary for September	200.00	
Harry Turk, janitor	10.00	
Post office box rent	1.50	
Montgomery Sup. Co., 1 notary seal	5.00	
1000 stamped envelopes	22.08	
Salary for office help	300.00	
500 business manuals	7.50	
100 manuals of procedure	2.50	
1 coupon book of carbon paper	9.00	
Telephone rent and tolls	3.85	
Western Union, telegrams	2.38	
C. E. Brasted, exp. to local meetings	14.98	
October, 1922:		
Office rent for October	\$ 40.00	
Harry Turk, janitor	5.00	
C. E. Brasted, salary for October	175.00	
Postage, stamps	15.50	
Salary of office help	180.00	
Telephone rent and tolls	8.75	
Western Union, messages	1.07	
Auditing Association, service	67.25	
C. E. Brasted, exp. to meetings	59.33	
Refund from Menlo	16.81	
Refund from Rush Co.	11.25 28.06	31.27
November, 1922:		
Office rent for November	\$ 40.00	
C. E. Brasted, salary for November	175.00	
Harry Turk, janitor	5.00	
Map book	1.90	
Telephone rent and tolls	7.75	
Western Union, telegrams	1.26	
Salary for office help	252.50	
December, 1922:		
Office rent for December	\$ 40.00	
Harry Turk, janitor	5.00	
Burroughs Add. Machine Co. repairs	5.85	
Farmers Nat'l Bank, safe deposit box	5.50	
Post office box rent	11.50	
C. E. Brasted, salary for Dec.	\$175.00	
Less amount paid for attending		
Live Stock Board Meetings	20.00	155.00
Postage, stamps and envelopes	50.01	
Salary of office help	202.50	
Kansas Leader, office supplies		
2000 credential blanks	\$8.00	
1000 report blanks	9.50	
500 Manilla envelopes	.75	
500 sheets bond paper	2.25	18.50
Montgomery Supply Company		
1 date book	\$1.50	
750 letterheads	3.60	5.10
Telephone rent and tolls		5.60
Western Union, telegrams		5.42
Burch, Litwisch & Royce, legal advice, 1922	25.00	\$ 525.07
Total expense for the last 8 months of the year		\$4909.31
Average for each month		\$ 613.73
Expense for first four months average		\$930.06
Expense for last eight months average		613.73
Reduction of expenses last 8 months, term, per month		\$316.33

It might be of interest to the delegates to know the average weekly issue of the paper, Kansas Union Farmer, for the first six months of the year was 47,402 at \$9.62 1-2 per thousand or \$456.24 per week and which was at a cost of \$456.24 per week. The average for the last six months of the year was 37,190 issues at the rate of \$9.62 1-2 per thousand or \$357.92 per week.

week. This shows a reduction of \$98.33 per week. \$98.33 per week for four weeks is \$393.32 saving on the paper. Saving per month in Secretary's office \$316.33. Reduction per month on paper and in Secretary's office, \$709.65.

A motion was made, seconded and carried that W. C. Lansdon write an editorial for the Kansas Union Farmer, concerning "members of Business Associations keeping their dues paid up."

Friday Morning, January 19
The meeting was called to order by President Tromble.

Mr. N. J. Kaiser of Paola then took the floor and asked to have his name withdrawn as a candidate for the Executive Board from his district.

Mr. H. E. Witham of Cayker City then gave a report of the Farmers Union Wheat Marketing Association. Mr. W. C. Lansdon explained the association, its purposes, etc.

The morning being nearly gone and time for voting to begin, the polls were declared open to delegates.

Afternoon Session
While the voting was being finished President Tromble introduced Dan Thurston of Salina, who explained the Cooperative Creamery proposition. Questions asked from the floor were answered.

Motion was made, seconded and carried that the convention go into executive session.

Legislative Committee Report
The committee on Legislation announced they were ready to report and the following report was submitted to the convention by the chairman of the committee, W. C. Lansdon.

To the officers and members of the annual convention of the Kansas Farmers Union assembled in Topeka on January 19, 1923. Your committee on Legislation submits the following report:

At the first meeting of our committee on May 20th, the following propositions were adopted as the major legislative program of the Kansas Farmers Union for the legislative session of 1923.

1. Amendments to the existing road laws of Kansas to give the various Boards of county Commissioners authority to use the so-called State aid fund derived from automobile license taxes for construction work in their several counties; to employ, pay and discharge resident and county highway engineers without any restrictions imposed by the State Highway Commission or the State Highway Engineers and generally to exercise their usual, legal and constitutional powers over roads and highways in the interest of the voters and taxpayers within their respective counties.

2. A law defining co-operative banking and authorizing the organization and conduct of such institutions within the state of Kansas.

3. A law to prohibit boards and commissions from issuing bonds, incurring debts or initiating construction projects of any kind calling new and unusual expenditures for any purpose except when empowered so to do and act by a majority vote of the electors of the districts constituting the tax base for such bond issues or

expenditures.

4. A reasonable and constructive measure that will equalize taxation for the support of our elementary district schools and that shall provide for the distribution of the revenues so raised in such a way that all rural school children in Kansas may have equal educational opportunities.

5. A law providing for the consolidation of all the various boards and commissions connected with agriculture into a single state department of agriculture under the direction of a commissioner to be selected by the representative self help farmers or organizations.

6. The abolition of all unnecessary boards, commissions and officers both state and local, the support of all measures designed to reduce expenses without impairing the value of essential services, and opposition to all measures that would increase expenses or taxes.

7. The submission to the voters of Kansas of a joint resolution to amend the constitution of the state of Kansas in such a way as to authorize the classification of property for taxation purposes.

Your committee has prepared a co-operative banking bill that has been introduced into both houses of the legislature. We urge that all members write personally their members of the legislature and senators asking that this measure be supported. We also recommend and urge that its members and all other voters who will do so sign a petition to the senate and a separate petition to the house of representatives asking for the enactment of this bill into law.

The other propositions in our program have been covered by bills introduced at the instance of the tax payers league or by representatives of each Farmers Union on their own account.

The membership will be kept advised as to the progress of this legislation and the committee urges that all members and organization prepare to assist in the enactment of this program by petition and by personal request whenever their help may be required.

Respectfully submitted,
W. C. LANSDON, Salina, Chm.
H. E. GREY, Motion.
ROY SCHMITZ, Fairview.

It was moved and seconded that the report be adopted as a whole.

Motion lost. It was moved and seconded that the following be inserted in the report and made a part of that report:

8. Legislation that will correct the injustice of taxation upon farmers in Barnes High School counties without representation of the farmers in the management of such schools. Motion carried.

It was moved by M. L. Amos of Salina, that the following also be inserted and made a part of the report of the committee.

(Continued on Page 4)

POTATO SEED—100 HILLS—
For 20 cents—To introduce, I will mail Selected New Potato Seed for 100 Hills seed from famous Zolna family. For Flower collection, 300 varieties, seed for 20 lovely Prigant Trees for 20 cents. 6 lots \$1.00. Order at once.

A. T. COOK, Secretary
Hwy Park N. Y.

INSURANCE

Farmers' Union Member—
Your own Insurance Company gives you absolute protection at lowest cost.

Your own Company has greater resources, in proportion to insurance in force, than any other state-wide mutual company in Kansas.

Your Mutual Insurance Company is the biggest and strongest Mutual Hail Company in Kansas, and the lowest in actual cost. Get in line.

The Farmers' Union Mutual Insurance Company of Kansas.

FRANK D. BECKER, Secretary

SALINA, KANSAS

C. E. BRASTED, President GRANT BLISS, Treasurer

W. O. WHITNEY, Vice President CHAS. SIMPSON, Field Rep.

PRICE LIST OF LOCAL SUPPLIES

Application cards.....20 for 5c
Credential blanks.....10 for 5c
Dimit blanks.....15 for 10c
Ode cards.....12 for 20c
Constitutions.....5c
Local Sec'y's Receipt Books.....25c
County Sec'y's Receipt Books 25c
Secretary's Minute Books.....25c
Farmers' Union Buttons.....25c
Farmers' Union 5 ng Leaf-
lets, per dozen10c
Business Manuals, now used
instead of Ritual, each.....5c

Cash must accompany order. This is necessary to save expense in postage and labor

WRITE

C. E. BRASTED, Box 51, Salina, Kansas
for above supplies. He is the only one you can get them from.

Fresh peas are delicious when picked at the right time. MONOGRAM, ROYAL "W" and HY-LO peas are picked and packed at the proper time to retain the delicate flavor of tender peas—not one hard one in a hundred cans.

WATSON WHOLESALE GROCERY

SALINA, KANSAS

Planters State Bank

Salina, Kansas

By the decision of the Supreme Court of the United States upholding the Guaranty Law, your deposit in this bank is made as safe as a

Government Bond

OFFICERS AND DIRECTORS
Fred H. Quincy, Pres.; Guy T. Helvering, Vice-Pres.; T. W. Roach, Vice-Pres.; V. T. Welch, Vice-Pres.; E. E. Gemmill, Cashier; B. F. Ludes, Assistant Cashier; E. H. Sudendorf and R. P. Cravena

KANSAS UNION FARMER WEEKLY EXCHANGE

of members of the Union have anything to Sell or Exchange, they should advertise in this department. Rate: 5 cents a word per insertion; four or more insertions 4 cents a word. Count words in heading; "For Sale" or "Wanted to Buy", and each initial or figure in the address. Compound words count as two words. CASH MUST ACCOMPANY ORDER—TRY THIS DEPARTMENT—IT WILL PAY YOU.

FARM FOR SALE

160-ACRE MISSOURI FARM
500 PRAIRIE TREES; MULCHES
15 Hogs, poultry, machinery, crops thrown in; splendid all round farm in one of the state's most productive sections; prosperous farmers everywhere; on food road handy to R. town, good markets; 110 acres black loam tillage for heavy crops hay, corn, oats, grain; large wire-fenced pasture, home use wood; 700 peach trees; 20 apple other fruit; comfortable 2-story 6-room house, porch, 25-cow barn, poultry house, etc. Owner unable operate, \$8000 takes all part cash. Details and photo, use 41 Bus. Catalog Bargains, copy free. STROUT FARM AGENCY, 3318 New York Life Bldg., Kansas City, Mo.

FINE RANCH 120 ACRES—WELL IMPROVED, nice creek, some alfalfa; 250 acres wheat. Price \$30.00 per acre. Some fine good terms. E. M. Ensign, Owner, Healy, Kansas.

SPECIAL FARM BARGAINS
For sale—no trade.
160 acres upland, improved, 60 acres cultivation, balance pasture. Ottawa County, Kansas. Easy terms \$5000.

Improve section in Moore Jaw Valley, Canada. Fine wheat farm with complete farm equipment. Easy terms. \$35 per acre. Twin Valley Realty Company, Salina, Kansas.—31—

SELL YOUR PROPERTY QUICKLY FOR cash. No matter where located. Particulars free. Real estate Salesman's Company, Dent & Lincoln, Nebraska. 33

GUARANTEED PLANTS—LARGE OPEN hardened, stood freeze, leading varieties: cabbage 300, 75c; 500, \$1.25; 1000, \$2.00. Onions, 500, 75c; 1000, \$1.00. Mixed onions same. Absolute satisfaction. Evergreen Plant Company, Mount Pleasant, Texas. 33

TROT-PROOF CABBAGE AND ONION PLANTS ready for shipment. Seventy acres strong, well-rooted plants grown in open field at Texarkana. Fifty plants to bundle, labeled separately with variety. Dump moss to roots. CABBAGE: Jersey Wakefield, Charleston Wakefield, Succession, Copenhagen Market, Early and Late Flat Dutch Farad post. Onions: 100, 30c; 300, 75c; 500, \$1.25; 1000, \$2.00. Onions: 500, 75c; 1000, \$1.00. Mixed onions same. Absolute satisfaction. Evergreen Plant Company, Mount Pleasant, Texas. 33

FOR SALE—BROWN JACK 5 YEARS old, 15 hands high, price \$300.00. Also Percheron black stallion, weight about 1800, price \$100.00. Fred Plank, Logan, Kansas, Phone 222.

FOR SALE—YEARLING HOLSTEIN Bull from famous Zolna family. For pedigree, prices and particulars, write Dem Moore, Dresden, Kansas. 32

FOR SALE—ONE BLACK JACK, 5 years old, 15 hands high, price \$300.00. Also Percheron black stallion, weight about 1800, price \$100.00. Fred Plank, Logan, Kansas, Phone 222.

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FARMERS' UNION DIRECTORY

NATIONAL OFFICERS
C. S. Barrett, Pres., Union City, Ga.
E. L. Harrison, Vice Pres., Lexington, Ky.
A. C. Davis, Secretary, Gravette, Ark.
W. C. Lansdon, Treasurer, Salina, Kans.

BOARD OF DIRECTORS
John Tromble, Salina, Kansas
C. J. Osborne, Omaha, Neb.
Geo. M. Howles, Lynchurch, Va.
F. W. Collins, Davenport, Colo.
J. W. Batcheller

Department of Practical Co-Operation

State speakers will be present and address Farmers' Union meetings as indicated below. Requests for speakers within the date list should take into consideration the schedules already made.

M. O. GLESSNER
April 7—Strong, Mo. City.

NAVARRE FARMERS UNION MEETINGS

The Navarre Farmers' Union will hold their regular meetings the first Tuesday of each month at 8 p. m. Alby Sheets, Sec.

CLOUD COUNTY MEETING March 28

The next quarterly meeting of the Cloud County Farmers' Union will be held in the City Hall at Concordia, Kansas, on Wednesday, March 28th, commencing at 1:30 p. m. All locals are urged to send delegates and all members are welcome.
WM. McCARTY, Pres.
CLARK GREEN, Sec.

DOUGLAS COUNTY MEETING MARCH 17

The first quarterly meeting of the Douglas County Farmers' Union will be held at Hopewell School House, 3 miles northwest of Baldwin, Saturday, March 17, at 10 a. m. All delegates and visitors are requested to be there on time so at least part of our business may be transacted before dinner. Bring well filled baskets and enjoy the day.
GEO. W. PITTS, Secretary.

NOTICE OF QUARTERLY MEETING

The first quarterly meeting of Riley County Farmers' Union No. 45, will be held at Manhattan, Kansas, Saturday, March 31st, 1923. Meeting will be called at 10 o'clock a. m. A good program will be given. Every Union member of Riley County is urged to come.
JOHN TOY, President.
GUST LARSON, Secretary.

AT EMPORIA, MARCH 24

The Lyon County Farmers' Union will hold an adjourned meeting at Emporia, in Labor hall, Saturday, March 24th, commencing at 1:45 p. m. Our recent county meetings have not had the attendance desired. Perhaps it is because the present leaders fail to inspire the membership with a worthwhile program. If you have a vision of what our county Union should be, you are needed at this meeting to help direct it and elect new officers with the strongest leadership Lyon County can produce. The question of a big county picnic about June 15th, with W. C. Lansdon, National Lecturer as the speaker, if he can be obtained, will be one of several topics to discuss. If you have a grievance of any sort be sure to come and let us see if it cannot be ironed out in a brotherly way. Do not forget the Farmers' Union is the most aggressive, red-blooded influence in the land, fighting your battles and mine and surely we can spend at least a half-day occasionally on the firing line if we respect ourselves in our calling.
Charles Day, County President.

Wheat Pool News

MARKETING PLAN THE FARMERS OPPORTUNITY

Perhaps the contract signers at least in the wheat marketing association would be interested in knowing the names and addresses of the various members of the board so we give them below:
John Tromble, Salina; O. M. Lippert, Bison; Grant Bliss, Woodson; M. O. Glessner, Salina; C. E. Brasted, Salina; W. P. Lambertson, Fairview; H. E. Witham, Cawker City; Anton Peterson, Greeley; Joe Erwin, Cicero; W. J. Spencer, St. John; J. B. George, Neosho Falls; U. S. Alexander, Winfield; George A. Beach, Winfield; John Neidens, Jr., Holsington; Frank Pivonka, Timken; Gus Moder, Le Crosse; John Vesceky, Timken; L. C. Brown, Wilson; W. E. Gambler, Wilson; John Shannon, Ellsworth; S. C. Towne, Osborne; F. E. Rathbun, Downs; C. C. Bradshaw, Waldo; O. E. Gartrell, Logan; Jake Slingsby, Green.

Tromble, Witham, Towne, Vicesky, and Alexander make up the executive committee of the board.

This is the beginning of the farmers board of trade to market the wheat of the Farmers Union members of the State of Kansas.

Why don't all members of the Union take up the plans of the state officials for cooperative marketing our wheat?

All of the state officials are enthusiastic for the plan. Then why should we, the "rank and file," who look to them for leadership refuse to follow? When the Union calls for team work it is our duty to go forward, not sulk back in the harness?

Some thirty-five hundred years ago there lived a race of people in the Valley of the Nile, slaves to a governmental system quite unbearable. A leader grew up among them, Moses by name, who pointed out the way to better things. His people hailed his leadership and followed him gladly for a while, and at the very threshold of victory, a great fear overtook them. They fled in confusion and a generation passed before they regained the ground lost through fear.

Some Farmers Union people have great fears that we can not market our wheat ourselves as well as the system that has been growing fat off of us for decades.

Will we desert our leaders and post-

pone to future generations the victory that may be ours if we but follow them?

When such men as Tromble and Lansdon, and the rest of the state organization say "move forward" we should not be found sulking in our tents, except we are ready to move as they direct us what good can they do us? Unless we believe we can market our wheat for ourselves better than any speculator will market it for us, we'll wander around in the wilderness of failure, disappointment and poverty forevermore.
—ALEXANDER.

ROCHDALE AND DENMARK SYSTEMS COMPARED

The following shows the relationship existing between the fundamentals of the Rochdale and Denmark Cooperative Systems.

Rochdale For Buying
Do business on cash.
Do business at a profit.
Equity among members.
Loyalty of membership (optional).

Denmark For Selling
Commodity sold stands instead of cash.

Costs of business deducted from commodity sold.
Correct weights, grades, tests, proportional expense, etc.

Loyalty of membership compulsory, (100 per cent guaranteed.)

A glance at the above will show the four fundamentals for success of the Rochdale cooperative system as outlined by Charles Hayworth, the originator of the plan in one of his discussions for a plan of cooperation that had not been tried before, and which he believed if put to the test would succeed.

His arguments must have been effective for history tells us that six months afterward that the little bunch of weavers had collected a few pounds in English money and started a small store in a side street according to the plans of Hayworth. This is the beginning of the Rochdale system that has not failed to the present day nor will it ever fail so long success are followed. No more perfect system for buying has ever been produced.

But we, as wheat growers are also deeply interested in selling as well as buying, so we look for a system adapted to our needs as sellers also. So we turn to the Denmark system and refer to the diagram above and see the four fundamentals of Rochdale set out in the Denmark system with changes in words to suit the condition of selling rather than buying.

The first three in both systems are practically the same, but there is a wide difference in number four in point of effectiveness and here we see the seedling of success achieved by the Denmark system in late years. It is in compulsory loyalty among the members of the association.

No little quarrels or petty jealousies can effect the members relation toward his association.

His cooperation is guaranteed. There can be no valid reason why any person raising wheat for market should not sign the contract.

—ALEXANDER.

(Continued from page 3)

9. Opposed to the concentration, into the hands of a few men, the powers, privileges and duties now enjoyed by the various district school boards of the state, such as is provided under the school Code laws under consideration by the state Legislature at this time. Motion lost.

It was moved and seconded that the report be adopted as amended (by adding section 8). Motion carried.

Resolutions Committee Report
W. P. Lambertson of Fairview, read the report of the Committee on Resolutions, as follows:

RESOLVED:
1. That the State Organization should create a committee or department whose purpose would be to lend aid, both moral and financial, to any Farmers Union business organization in need.

2. That the local Board of Directors of each local cooperative association instruct their local manager to mail quarterly to the state secretary a report showing the amount of products consigned to various markets, and the amount of products sold on track.

3. That the managers of the cooperative associations be requested to ship all grain consigned to the Kansas City market to the Farmers Union Jobbing Association, and all live stock to the Farmers Union Live Stock Commission Company.

4. We are in favor of the passage of the King-Norbeck Bill providing for the financing of Farmer Cooperative Marketing Associations.

5. We favor the retaining by the State Board a competent legal counselor whose services shall be available for all interests of the Union.

6. We favor the discontinuance of all federal aid, the matching of dollars and the giving away of local and state supervision.

7. We oppose Senate Bill No. 4130 at Washington, amending Federal Farm Loan Act taking power from local associations.

8. We are opposed to all governmental subsidies.

9. That the effective work being done to eradicate tuberculosis in live stock be commended.

10. We favor state publication of blank books and text books used by the public.

11. We favor the repeal of the present Industrial Court Law.

12. Your committee recommends that all real estate mortgages be made exempt from taxation.

13. An oil production tax we also

recommend.

14. We favor state Income Tax on intangibles.

15. We again urge the passage of the cooperative Bank Bill.

16. In School Code Commission report, we favor the recommendation regarding the new State Board of Education and the unit of taxation idea.

17. We recommend that the date of the primary be moved up from August to May to precede the harvest and the threshing season.

18. We think this is no time for the Legislature to spend the public money for monuments.

19. We recommend that the men of the Union encourage the Farmers Union women to take a more active part in the state, county and local Unions.

20. We commend our brother Governor Davis, particularly for his earnest effort to reduce the cost of government and memorialize the Legislature to aid him in this; and also to give him active non-political support for the general welfare.

21. We commend our National and State officers for their enthusiastic and effective accomplishments of the last year, and pledge them our undivided loyalty.

W. P. Lambertson, Fairview, Chm. E. A. CARROLL, Erie, J. M. KESSLER, Topeka, J. T. McCULLY, Washington, C. C. KILIAN, Green, F. E. RATHBUN, Downs, A. B. BRANDENBURG, Quinter, R. F. CHAPMAN, Hackney.

It was moved and seconded that the report be adopted as a whole. Motion lost. It was moved and seconded that we amend the motion by adopting it section by section. Motion carried. Sections 1 to 12 inclusive carried.

Section 13. Carried, after being amended as follows. An oil production tax, and a general production tax on natural resources of the state, we recommend.

Sections 14, 15, 17, 18, 19, 20, 21 carried.

Section 16.—Carried, after being amended as follows: We favor the recommendations regarding the new State Board of Education and the unit taxation idea in the School Code Commissions report, but are opposed to the concentration in the hands of a few men, the powers, privileges, and duties now enjoyed by the various district school boards of the state, such as is provided under the School Code laws under consideration by the members of the state Legislature at this time.

It was moved and seconded that the report of the Committee on Resolutions be adopted as amended. Motion carried.

Robert Good, of Cawker City, then made the following motion from the floor of the convention which was duly seconded and carried. Resolved, that the secretary be instructed, to have all official reports, including the report of the auditors, printed in circular or pamphlet form prior to the assembling of the next state convention, for distribution to the delegates at the opening of said convention.

Election Results
The Tellers of the election announced they were ready to give their report as to the results of the election.

John Tromble, President, 356; W. C. Lansdon, Vice-Pres., 354; C. E. Brasted, Secretary, 355; Grant Bliss, Treasurer, 355; M. O. Glessner, lecturer, 358; John Scheel, conductor, 358; M. V. Gates, doorkeeper, 357.

Member of Executive Board—1st District—W. P. Lambertson, 98; Anton Peterson, 49; J. M. Kessler, 49; Victor Hansen, 3; John Toy, 3; A. D. Rice, 2; **Second District—**C. E. Huff, 71; N. A. Bossing, 9; **Third District—**C. E. Henderson, 23; H. R. Green, 17; E. A. Crull, 14; John Dailey, 10; Bert Huntington, 0; N. J. Kaiser, withdrew his name.

Delegates to the National Convention—W. C. Lansdon, Salina, 253; W. P. Lambertson, Fairview, 198; M. O. Glessner, Salina, 179; Alfred Docking, Manhattan, 156; Wm. G. Swanson, Viets, 152; C. E. Brasted Salina, 148; O. M. Lippert, Bison, 138; C. E. Huff, Oronoque, 102; Alice M. Williams, Oneida, 98; Mrs. E. N. Hall, Junction, 75; Harry Witham, Cawker City, 68; W. C. Hays, Osawatimie, 65; E. Gabrielson, Montrose, 33; U. S. Alexander, Winfield, 37; A. J. David, Gerard, 21; V. T. Nicholson, Spring Hill, 24; H. C. Zeck, Belleville, 48; J. R. Chittenden, Hays, 24; Henry Farrar, Beattie, 19; Robert Hauserman, Ogden, 13; W. C. McMillan, Belle Plain, 22; Wm. McCarty, Ames, 13; John Frost, Blue Rapids, 16; H. R. Green, Moline, 51; J. M. Kessler, Topeka, 64; Mrs. A. P. Hotten, Junction, 18; H. B. Whitaker, Colony, 20; A. B. Brandenburg, Gove, 55; R. B. Danielson, Olsburg, 10.

In accordance with the figures given above, the following persons were declared elected for the offices for which they were nominated: John Tromble, W. C. Lansdon, C. E. Brasted, Grant Bliss, M. O. Glessner, John Scheel, M. V. Gates, W. P. Lambertson, C. E. Huff, C. E. Henderson; Delegates to national convention, W. C. Lansdon, W. P. Lambertson, M. O. Glessner, Alfred Docking, Wm. G. Swanson, C. E. Brasted, and alternate to the convention were the next six receiving the highest vote, O. M. Lippert, C. E. Huff, Alice M. Williams, Mrs. E. N. Hall, Harry Witham and W. C. Hays.

By-Laws Committee Report
C. E. Huff, chairman of the Committee of By-Laws read their report as follows:

Nothing having been presented to nor being apparent to them, of sufficient importance in their judgment to justify the expense at this time of a referendum ballot; now therefore, we beg to recommend that no changes be made this year in our constitution and by-laws.

C. E. Huff, Oronoque chairman, E. E. Woodman, Kansas City, James Smith, Harper, Anton Peterson, Greenleaf, O. M. Lippert, Bison.

It was moved, seconded and carried that the report be adopted as read. Good of the Order.

The report of the committee on the Good of the Order was read by V. C. Anderson, Wellington.

We, your committee on Good of the Order beg leave to submit the following report:

1. Realizing that the Local is the life of this organization, and that the boys and girls of today are men and women of tomorrow, we, therefore, recommend that each member take his entire family and attend all meetings of his local union.

2. We believe in the system of commodity marketing and therefore wish to endorse the Kansas Farmers Union Wheat Marketing Association. We believe that this association will perform a great service for the wheat growing members of this association.

3. As the dues of this association are due and payable, in December, of each year for the year following, we urge that the membership and local secretaries be prompt in the payment and collection of these dues. And as some of the local secretaries are very lax in sending dues collected to the state secretary, we recommend that the members of locals be very careful in their selection of secretaries.

4. To preserve the dignity and esteem that we believe that our membership is entitled to, we ask that all speakers refrain from using profane language when talking to Farmers' Union audiences.

5. We believe that the National Board of Farm Organizations is doing a wonderful work for agriculture and ask that our Executive Committee make such appropriation to this organization as, in their judgement, our income will justify.

V. C. Anderson, chairman, J. Henry Meyer, Girard, J. P. Harvey, Beloit, H. B. Whitaker, Kincaid, W. E. Hays, Osawatimie.

It was moved and seconded that the report be adopted as a whole. Motion carried.

A report of the Committee on Women's Auxiliary was read by Mrs. E. N. Hall of Junction City, a report for the minority and majority being read.

Majority Report.
The undersigned committee of Women's Auxiliary report that in as much as in Kansas the women are eligible to membership and large numbers of them belong, we do not think it advisable to organize a separate auxiliary for women at the present time.

We believe the Kansas Farmers Union can be served best by having the women and men meet and work together, and we are of the opinion that this arrangement of the men working together with the men is necessary for the success of the union.

Mrs. Henry H. Farrar, Mrs. John Frost, Mrs. Archie Wilson, Mrs. C. E. Heddes, Adella B. Hester, Josephine Henderson, Mary C. Campbell, Mrs. Fred Kincaid, Mrs. Grace Conwell, Mrs. J. W. Graham, Mrs. J. F. Baumgartner, Mrs. S. B. Nelson, Mrs. Geo. W. Williams, Mrs. Chas. Oplinger.

Minority Report.
We, the following members of your committee on Women's Auxiliary, submit the following report:

Whereas, the National Farmers Union has recently endorsed the plan for forming a Women's Auxiliary to the Farmers Union; and

Whereas, there is a demand in certain communities for the organization of such auxiliaries; and

Whereas, we believe such a movement would be of help in building up the Union and making its influence more widely felt;

Therefore, we recommend that this convention endorse the action of the National Farmers Union and the last meeting of the State Union upon this subject.

We recommend that the state officers be requested to give such aid as may be necessary to locals desiring to organize auxiliaries and that information concerning such organization work be given in our state paper.

Mrs. E. N. Hall, Mrs. A. P. Hotten. After much discussion, a motion was made that the majority report be adopted by the convention. It was duly seconded and carried.

A substitute motion was made that the minority report be adopted. It was duly seconded but on vote lost.

Evening Session
Friday, January 19, 1923, 8:00 P. M. The meeting was called to order by President Tromble who introduced Mrs. Grace Snyder. Mrs. Snyder gave a pleasing talk explaining her work as State Supervisor of our Rural Schools.

Miss Fern Ogden of Sabetha sang, "The Little Gray Home In The West."

Next in order of business came the selection of a place where the next convention should be held. The names of Emporia and Salina were submitted. On count, it was found Emporia had the most votes and was declared the place of meeting for the Farmers Union convention in 1924.

W. C. Lansdon, who is lecturer for the National Union installed the officers for the coming year.

The delegates then listened to an address by W. P. Lambertson, one of the newly elected members of the Executive Board.

Mr. C. E. Henderson, of Kincaid, also a new member of the Executive Board was then asked to address the members.

Mr. Tromble, in a few words, expressed his appreciation to the members of the Union for their confidence in him and assured them that any time he could be of assistance to them, he was only glad to be called upon by them.

Short talks were made by Elizabeth Lorraine Wooster; Mrs. Ida M. Walker, Representative from Norton county; Robert Good; and H. B. Whitaker of Kincaid.

A motion was made that the Farmers Union Convention go on record as endorsing a minimum 8 month school term. Motion carried.

It was moved and seconded that the Convention adjourn to meet at Emporia in 1924. Motion carried.

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Friday, January 19, 1923, 8:00 P. M. The meeting was called to order by President Tromble who introduced Mrs. Grace Snyder. Mrs. Snyder gave a pleasing talk explaining her work as State Supervisor of our Rural Schools.

Miss Fern Ogden of Sabetha sang, "The Little Gray Home In The West."

Next in order of business came the selection of a place where the next convention should be held. The names of Emporia and Salina were submitted. On count, it was found Emporia had the most votes and was declared the place of meeting for the Farmers Union convention in 1924.

W. C. Lansdon, who is lecturer for the National Union installed the officers for the coming year.

The delegates then listened to an address by W. P. Lambertson, one of the newly elected members of the Executive Board.

Mr. C. E. Henderson, of Kincaid, also a new member of the Executive Board was then asked to address the members.

Mr. Tromble, in a few words, expressed his appreciation to the members of the Union for their confidence in him and assured them that any time he could be of assistance to them, he was only glad to be called upon by them.

Short talks were made by Elizabeth Lorraine Wooster; Mrs. Ida M. Walker, Representative from Norton county; Robert Good; and H. B. Whitaker of Kincaid.

A motion was made that the Farmers Union Convention go on record as endorsing a minimum 8 month school term. Motion carried.

It was moved and seconded that the Convention adjourn to meet at Emporia in 1924. Motion carried.

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