

### Giving a Detailed Report Including the Speeches Made on the Floor of the Convention

\_\_\_\_\_ broadcasting station. (Continued on page 4)

broadcasting station. (Continued on page 2)







## Ladies' Auxiliary

## NOTICE

ALL LADIES AUXILIARY DUES SHOULD BE SENT DIRECT TO THE STATE SECRETARY, MRS. MAY INGLE, MICHIGAN VALLEY, KANSAS.

THE AUXILIARY DUES ARE \$1. YOU KEEP 30c IN YOUR LOCAL. SEND 70c TO THE STATE SECRETARY. THEN 20c OF THIS IS

## Junior Co-operators

## MEMBERSHIP LIST

ADDIE HARDIN—Kincaid.  
JULIA POWELL—Colony.  
HELEN HOLCOM—Baldwin.  
LORETTA SIMECKA—Della.  
NAOMI KITCHEN—Lyndon.  
HELEN CENTILVRE—Mont Ida.  
KEITH CENTILVRE—Mont Ida.  
PETE CENTILVRE—Mont Ida.  
CLINTON DONALD—Kincaid.  
HOWARD DONALD—Kincaid.  
GEORGIA GRACE COFFMAN—Madison.  
HELEN BARTZ—Rush Center.  
MILDRED NELSON—Ottawa.  
MARGERY JEAN KRESIE—Meriden.  
PHYLLIS TURMAN—Ransom.  
NADINE GUGGISBERG—Burns.  
MARIE NEWTON—Utica.  
VERA PUNK—Utica.  
DOROTHY KRAISINGER—Timken.  
LUCILLE GRETEN—Kincaid, Kansas.  
GEORGANA OLEJNICK—Rossville.  
NADINE E. NEIDENTHAL—Timken.  
RICHARD SCHIEFELBUSCH—Oswatimie.  
LUCILLE WILSON—LaCrosse.  
GLADYS M. COLLINS—Ulysses, Kansas.  
MELBA PECENKA—Bremen, Kansas.

## JUNIOR CO-OPERATORS

Last week we had a letter from a new member. I have the great pleasure of knowing Melba Pecenka personally. Melba and Lucille Gretten are the only members that I know personally. I hope the time may come that I will have a chance of knowing all about you. Would it not be fun if we could all meet at the State Convention some time? We are glad to welcome Melba into the Department, and hope that she will try to get a Junior Local started out in her school district. They are real Farmers Union folks out there so it ought not to be hard. Our letter this week is from Lucille Wilson, out in Rush County. Lucille asks what the age limit is, for

SENT BACK TO YOUR COUNTY ORGANIZATION IF YOU HAVE ONE. IF YOU DO NOT HAVE ONE, THE STATE WILL KEEP IT IN THE TREASURY UNTIL YOU DO ORGANIZE, THEN YOU ARE ENTITLED TO ALL THE COUNTY DUES FROM DATE OF ORGANIZATION.

the age for a Junior to join the Local Junior Co-operators. I think that we set the limit from six to sixteen years. The State Constitution sets or Auxiliary at 16. This makes it so that you can always be in the organization. We are glad Lucille because we sure need you in the Department for three more years.

We are trying to get the Junior Local in Co-operation ready for the first issue in January. I think it would be nice for every Junior to send a Christmas greeting to some other Junior.

I have already received some cards from Juniors. I appreciate this, and thank you.

Merry Christmas, and many happy days to follow.

Yours sincerely,  
AUNT PATIENCE.

La Crosse, Kans.,  
Dec. 7, 1928.

Dear Aunt Patience:  
I am ashamed of myself for not writing often. I am very sorry to hear about Lucille Gretten and I hope that she speedily recovers.

I think it will be fine to have lessons on Junior-Cooperation in the paper for I think we should try to work up our club as best we can.

I would like to know what the membership age limit is. I am thirteen years old and I wonder if I am too old to be a Junior Co-operator.

I am sending a couple of jokes that you may use if you have room.

Your loving friend,  
LUCILLE WILSON.

Kind Lady: "If I give you a piece of pie, you won't come back again, will you?"

Trump: "Lady, you know your pies better'n I do."

2. A dear old lady was showing her new parrot to her gardener: "You know, James, that this parrot comes from the Congo, and the Congo parrots are so intelligent they seem almost human. This bird whistles 'Home Sweet Home' so beautifully that the tears run down his beak."

"Yes, mum," commented James, "I know about them Congo parrots. I used to own one that whistled 'The Village Blacksmith' so beautifully that the sparks used to fly from his tail."

MAKING CHRISTMAS CANDY  
Making Christmas candies is one of the traditional rites which make the holiday season festive, and an attractive box of homemade bonbons always make a delightful "feminine" gift. Only one could make half as luscious things as the magazine pictures show!

One person who actually does it is Miss Gladys Vail of the Home Economics department at K. A. C. She gives some valuable advice for successful fondant, the base for the delicately tinted candies, which give any box that desired elegant look.

Important points for boiled fondant: Add cream of tartar or corn syrup to the sugar and water to prevent sugary results and to keep the candy from growing stale quickly. Keep the crystals off the sides of the kettle during cooking, either by wiping the sides or by putting on a lid for the first few minutes. Boil without stirring to a soft ball stage, which means that when taken out of cold water the "ball" flattens on the finger tip but does not run off. Stir when lukewarm.

If one despairs of getting exactly the right consistency with boiled fondant there's the uncooked kind that is "sure." It is made with powdered sugar, a choice of flavoring, and a number of liquids including beaten egg whites, cream, butter, melted chocolate, and lemon or orange juice. Yolk of egg and lemon juice is a pleasing combination. White of egg is most frequently used. Butter adds a desirable flavor to any combination.

A single batch of white fondant has innumerable possibilities, by varying colors, flavors, and decorations. Use only a drop or two of vegetable coloring for the preferably

faint tint. Essence of peppermint, wintergreen, or cloves, make mints. Wintergreens are nicest pink, or green, the hot tang of cinnamon seems to be a cool green, and peppermint aren't peppermints unless white!

A red candied cherry on a green patty gives a "Christmas" effect. Brown nuts, or greenish citron, are other examples of color combinations it is fascinating to devise.

Paper lace and fondant creams spell Christmas candies.

FARMERS WEEK IN KANSAS  
Just around the corner is "Farmers' Week" in Kansas, when six great conventions will hold their annual meetings at Topeka, from January 7 to 12. In that period will be the Kansas Agricultural Convention, sponsored by the state Board of Agriculture, the annual meeting of the State Farm Bureau, the Kansas Board of Agriculture, the annual meetings of the State Farm Bureau, the Kansas Veterinary Medical Association, Creamerymen and their field superintendents, the State Association of Kansas Fairs, and the Kansas Agricultural Council. Delegates and visitors from all portions of the state, and not a few from outside of Kansas will be here for these gatherings, and attendance will doubtless be stimulated by the action of the railroads in granting an open rate of fare and one-half, without certificates, for the round trip, from all points in Kansas, and also from Kansas City and St. Joseph, Missouri, with tickets on sale January 6 to 11 inclusive, with final return limit of January 14. The fact that these low excursion rates cover the opening of the new legislature also is likely to attract additional numbers to the

Capital city during the week. Well balanced programs are being with notable authorities as the speakers, ranging from the federal government at Washington to representatives of the co-operative marketing agencies in Canada. "No farmer in Kansas can afford to miss these meetings," said J. C. Mohler, Secretary of the State Board of Agriculture, "and every citizen who attends will find himself well repaid. We are, in fact, encourage attendance of citizens not directly engaged in farming, as a means of promoting our leading industry through closer co-operation that comes from a better understanding of the agricultural situation and its problems, as may be gained at these conventions. 'Whoever will may come' and the public is cordially invited."

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KANSAS UNION FARMER WEEKLY EXCHANGE  
If members of the Union have anything to Sell or Exchange, they should advertise it in this department. Rate: 3 cents a word per issue. Count words in heading, as "For Sale," or "Wanted to Buy," and each initial or figure in the address. Compound words count as two words. CASH MUST ACCOMPANY ORDER—TRY THIS DEPARTMENT—IT WILL PAY YOU.

## CLASSIFIED ADVERTISING

## TOBACCO

GOOD SMOKING TOBACCO—10 pounds \$1.50. Cheating, 10 pounds \$2.00. Send no money pay when received. Pipe free. ALBERT FORD, PADUCAH, KENTUCKY.

## FOR THE TABLE

SPLIT PINTO BEANS, new crop. 100 pounds \$3.40. Unshelled Spanish peanuts 10 pounds \$7.00. Shelled \$11. Freight prepaid. JACKSON BEAN CO. Woodward, Okla.

## AGENTS

BANKRUPT and Bargain Sales. Enormous profits. We start you, furnishing everything. DISTRIBUTORS, Dept. 329, 123 W. Superior, Chicago.

## MANAGER

Mgr. for Elevator and Feed Store  
WANTED AT ONCE—A manager capable of handling the books as well as managing the firm. Kindly state salary. All bids are to be in hands of underwriter by December 7th, 1928. Fred S. Morgan, Sec'y, Alta Vista, Kansas.

## POULTRY

FOR SALE—Mammoth Bronze Gobblers, \$8.00 each—J. P. White, Wells, Kan.

## SEEDS AND PLANTS

CLOVER \$4.00—Alfalfa \$8.50—Sudan Millet \$1.00. We are buyers of Millet, sudan, cress, oats and corn, carlots or less. Salina Brokerage Co. Salina, Kan.

## CHRISTMAS ORANGES

CHRISTMAS ORANGES—Box containing 12 oranges, 12 lemons, 12 limes, 12 grapefruit to your home. Express fully paid \$5.50. Address: Russell's Groves, Tampa, Florida.

## FARMS FOR SALE

FARM for sale—Half Section, Eight miles south of Colby, Kansas, improved land. Seventy acres of wheat, good with place. Good terms. If interested write, H. W. Woyke, Alma, Nebraska.

3,000 ACRES—Missouri's Best Ranch for sale cheap! Location, water, grass, excellent. Yearly income \$10,000 pasture and grass land. Also 470, 310, 250, 160 and 80 acre farms near salt condiments. Call, Box 72, Carthage, Missouri.

## MEETING NOTICES

PONTANA LOCAL NO. 1739—Meets the second and fourth Friday—W. A. Boose, Sec.

ROCK CREEK LOCAL NO. 1810—Meets first and third Friday nights. Meet with us when you can—S. J. Lohr, Sec.

## Livestock Market

## HOGS—PRICE BREAK STOPPED—MARKET HIGHER

Hog prices are 10c to 15c higher today after a drop to the lowest point since March 31st. The Farmers Union handled the largest volume of hogs on Wednesday which contributed largely to checking the lower movement of hog prices. This is another positive demonstration that co-operative marketing will produce more dollars for live stock shippers than the old system of "shipping around." Ship to Farmers Union.

1,000 Cars During December? Farmers Union receipts so far indicate we will handle more than a thousand carloads during December. This will establish a new record for the year. We hope every carload feeder and shipping manager will help by billing Cattle, Hogs and Christmas to the Farmers Union this month.

Cattle Prices Drop 75c to \$12.50; Heavy Receipts and Show Cattle Sales Blamed.  
About 60,000 cattle in four days this week. Packers had plenty of choice quality beef due to sales of exhibit loads in the Stock Show. Consequently the market declined 75c to \$12.50, medium grades and short fed suffering the most decline. Some Christmas yearlings set the top Wednesday at \$17.25. Other choice yearlings sold from \$15.50 to \$16.50. Bulk of sales from \$14.00 down.

Bulk of cows declined 50c to 75c in three days. Most cows sold from \$7.00 to \$8.50. Butcher heifers show 75c to \$1.00 loss. Bulls dropped 15c to 25c in a week, market draggy. Canner-cutter cows are 25c to 50c lower and calves \$1.00 to \$1.50 below last week.

Hogs 10c to 15c Higher, Top \$8.70  
Heavy marketing of hogs, dropped the top price to \$8.55, lowest since March 31st but today's market is 10c to 15c higher and it looks like the low spot has been passed. Direct shipments to the packers have been a factor in forcing declines and the Farmers Union earnestly urges all shipping managers and carlot feeders to avoid direct sales in the country. The break was checked Wednesday when Farmers Union handled the largest number of cars in Chicago stockyards for the first time in several days.

QUOTATIONS:—Good hogs selling close together, bulk of 180 to 300 lb. butchers \$8.40 to \$8.65, top \$8.70. Light lights from 140 to 160 lb. generally from \$8.00 to \$8.50. Pigs from \$7.00 to \$7.50.

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## FARMERS' UNION DIRECTORY

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Joe Adkins, Vice-Pres.—  
Washington Springs, South Dakota.  
Jas. O'Shea, Sec.—Roberts, Montana.

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Farmers Union Jobbing Association  
337 Board of Trade Bldg.,  
Kansas City, Missouri  
246 F. U. Insurance Bldg., Salina, Kan.  
Farmers Union Cooperative Produce Assn.  
201 Oak St.,  
Kansas City, Missouri

Farmers' Union Live Stock Commission  
408-810 Live Stock Exch. Bldg.,  
Kansas City, Mo.  
Live Stock Exchange Bldg., Wichita, Kan.

Farmers' Union Mutual Insurance Co.  
Salina, Kansas  
Farmers' Union Auditing Association  
Thomas B. Dunn, Salina  
Kansas Union Farmer  
Salina, Kansas.

of Pure Wool for  
Hand and Machine  
Knitting—and Rug  
Yarns. Orders sent  
C. O. D. Postage  
Paid. Write for  
free samples.

CONCORD WORSTED MILLS  
West Concord, New Hampshire

\$7.00 to \$8.00 and packing hogs from \$7.75 to \$8.20. Ship to the Farmers Union.

Lambs Generally Steady This Week.  
Top loads of shipping lambs this week have sold from \$14.00 to \$14.15. Farmers Union Sheep department topping the market for a number of Iowa, Missouri and Wisconsin shippers. The packers have been extremely bearish, due to conditions in the dressed trade which has felt the effect of low pork costs and the first heavy runs of poultry to eastern markets. The big packers refused to pay above \$13.75 early in the week for their best lambs.

Every Friday, Farmers Union sheep department issues special information on lamb prices. If you have sheep on feed, write us now and have your name put on the list for our special sheep circular. We are handling a great many sheep and getting top prices. Ship your lambs to the Farmers Union at Chicago. Farmers Union Live Stock Commission.

FARMERS UNION LIVE STOCK COMMISSION  
Kansas City, Mo., Dec. 13, 1928  
You can help us help you by writing to us and telling us your live stock needs and asking us for market information concerning your live stock.

STEERS:—With large receipts of steers this week, market closing 50c to 75c lower on plainer classes and good short feds, 25c to 50c lower on finished cattle. Bulk short feds, \$9.50 to \$12. Better classes \$12 to \$12.75, with choice light weight cattle \$13 to \$15. Grass steers not showing feed, \$8 to \$10. Stockers and heifers steady. Among our steer sales



local co-operatives. Hired managers who insisted you back your communities through your own efforts, as if you had deposited your commodities with him, he turns around and sends them through the same old channel of trade who we are trying to get away from. If it is good for you and me at home, it is good for you and me through the hands of the consumers. We organized our whole Farmers Union program in the northwest on that sound basis of co-operation in the local at home and going right on through to the ultimate consumer. Retain control in the hands of those who are the consumers who take it from your hands. We are getting some place. Our oil and bulk stations proves it. In Minnesota they organized 65 co-operative bulk stations. At a success. Not a failure. At a saving. Not a loss. They have all dollars to the same old gang. Finally somebody conceived the idea that we were all going wrong. They concluded they would get them all into one agency where they would have some buying power. You know, we could not get them to do that. They had been working all this last year at consolidating these local units. They just want to do it. We, of northwest, concluded before we started a program of that kind we would have the hen hatch the chickens and it is a pretty good idea. We are going to have a buying power. (continued next week)

## Northwest Committee

representing the Farmers Union Exchange. We are developing a feed business in connection with our existing plant for the production of dairy feed and chicken feeds and distribute the same under our own brand. We are thus able to supply reliable feeds and at prices which represent substantial savings in money to the farmer. The feed Exchange has a margin of earnings. Money thus earned by the Exchange is used exclusively for educational work which includes organizing.

**Our Organizing Program.**

Practical experience has taught us that in order to conduct organization work successfully, large initial expense must be undertaken. A membership fee large enough to cover the cost of the program is considered by the farmer as too much. Neither will the farmer pay a year dues high enough to enable the or-

Organization to recover losses sustained by the farmers. The organization is organized to recover the losses. The Organization deficits must therefore be paid from the net earnings of the business or service organizations.

Our capacity to organize is therefore in direct ratio to the amount of losses sustained by the farmers. The organizations are able to appropriate for organizing purposes. It is a settled affair fixed policy with us to retain the earnings of our business organizations and not to assist them in recovering their losses. Such earnings as we are able to make from commissions earned in marketing are from brokerage earned in merchandise dealing as well as in developing and financing in our organization educational work. Our members clearly understand this policy and warmly approve it, realizing that the end aimed at in cooperative buying and selling is conditioned on loyalty and honesty. The organization means will we ever be able to acquire bargaining power either in the marketing of products or the purchase of commodities used on the farm.

The farmers lacking a sales organization of their own have to employ private individuals to sell their products for them. The charge for this service is sufficiently high to make the business of selling the products unprofitable to those engaging in it. The farmers are so organized that they are to turn over the marketing of their products to their sales agency, the earnings will go to their own agency at the same rate and in the same volume that the earnings now go to private agents.

The farmers by this changed method of doing business and without any additional cost to themselves provide the means of building organization. In time their organization will be able to handle the business for the farmers, must pay out anything and which they cannot escape paying will acquire power to bargain for better prices. Not only this but out of the handling charges now paid to private individuals the farmers will be able enough to acquire the ownership of marketing facilities, which in time for example, consists of elevators, both terminal and local.

The disposition of these earnings is the subject of the marketing program. It is impossible, because the earnings are paid out in small payments or dividends, they are gone before they can be recovered in the form of dues, fees, contributions, etc. The only way to get the same thing is equally true in the case of cooperative buying.

The legitimate and only practical aim of cooperative marketing is to better, when needed, higher prices at the open market. And in the buying side the legitimate practical aim is a reliable producer. By a lower price.

This is the theory of cooperative marketing. It is the foundation of the movement in the northwest through our marketing agents, our speakers, and our organization.

Starting in 1926 with the belief that good prices could be obtained by the United States with the backing up except faith in our production and the willingness to work without immediate reward, we built and helped to build an organization in accordance with the principles of the marketing program. We have built and maintained a publication with a circulation of 6000 copies monthly.

We have organized or reorganized a grain marketing association representing on the terminal markets at Duluth, Superior, St. Paul and Chicago, and with physical terminal facilities at St. Paul. We have organized an Exchange at St. Paul which is now serving members as a purchasing agent. We have created a legal

solution of the fire problem, or of  
 the problem of forest devastation.  
 Either we must control the axe on  
 these privately owned lands, or the  
 forests that are left will follow those  
 that are gone already.  
 The lumber industry is spending  
 millions of dollars in trying to fool  
 the American people into believing  
 that the industry is regulating itself,  
 and has given up the practice of for-  
 est devastation. That is not true. We  
 are still sowing the wind, and the  
 whirlwind is not far off.  
 Sincerely yours,  
 GIFFORD PINCHOT.

### W. H. SIKES ASKS QUESTIONS

Editor's Note: Mr. Sikes has been in business in Kansas ever since the flood. He was an admirer of President John T. Morgan, and has followed closely the whole agricultural problem since that time. He has been asking questions which need to be fairly faced, intelligently studied and honestly answered. This department will gladly print all discussions prompted by these questions. Continued on your ideas. Nobody is barred.

Will not Farm Relief or better average prices for Farm products raise land values? Will it raise the price of cash rents? Will it raise the wages of Farm Labor? It raises more renters than farmers? Do you want to see the Farming community in local idleness in other industries coming back to the farm? Would it increase production and would farming by corporations be stimulated? The product from other industries—so that the surplus each producer has to consume is greater than the surplus he can consume? Is the government along the Mississippi benefit more large land owners by far than small home owners? If so how could we arrange to give this benefit to small users instead of land speculators should not the tax we of Kansas pay on river improvements be expended on such legislation? Increase the returns of labor in general? Is ample Esch-Cummings R. R. Law enough?

W. H. Sikes, Leonardville, La.

by rail 1926 .....	2,329
Number cars by first 10 months 1928 .....	294 G
Number cars by first 10 months 1927 .....	2,576
Number cars by first 10 months 1927 .....	1,709
Stock received by truck reduced to carloads 1928 .....	866 G
Stock received by truck reduced to carloads 1927 .....	706
Number head stock handled 1927 .....	237,387
Number head stock handled 1926 .....	206,736
Number head stock handled first 10 months 1928 .....	30,751
Number head stock handled first 10 months 1927 .....	204,907
Number head stock handled first 10 months 1927 .....	151,092

Stock received by truck reduced to carloads—	53,815
First 10 months 1928	539
First 10 months 1927...	3
	536
Value of live stock sold first 10 months 1928....	\$5,022.42
Value of live stock sold first 10 months 1927....	3,467.55
Gain in money value	..\$1,554.88

The Farmers Union Exchange The Farmers, Union Exchange organized in the spring of 1927 so as to operate along with a steady increase in business and a rapidly expanding program.

We experimented on a small scale with the handling of binder twine in 1927, and in 1928 put on a large campaign, the volume of which was over six million pounds. In 1928 twine campaign was so successful that we have engaged the tire output of one twine plant in 1929 and additional requirements from another plant.

Mention has been made of our department's work on mixing plant products. We have also launched a campaign for the establishment of a chain of bulk oil stations, each of which is organized to become a stockholder and a member of the Exchange.

From the accounting department we find that from June 1st, 1919 to September 30th, 1919, handled 100,000 policies, the average premium income of business amounting in value to \$569,504.68.

**Insurance.**  
From our Insurance Department Des Moines, Iowa, we are handling following figures dealing with kind of insurance in force on October 1st, 1925:

Property Insurance .....	\$6,125,000
Life Insurance .....	1,000,000
The life insurance .....	and we also
are applying for license	
business in Minnesota is being	
by the Property Insurance Co.	

BLANCHVILLE 796  
Blanchville Local 796  
regular monthly meeting Tues-  
day and Saturday 4 at which time

following officers were elected for the ensuing year: Geo. S. Pres.; H. M. Traveler, Vice Pres.; D. M. Traveler, Sec.-Treas.; Edith Dam, Sec.-Treas.; Geo. A. doorkeeper, and W. A. conductor.

Mr. M. Traveler and J. M. gave a report of the county after the meeting an oyster was enjoyed by all and the honor of the committee who the exhibit at the Marshall Fair & Stock Show.

A debating and literary program was organized and a program is being prepared for Friday evening, December 1.

J. M. NILLSON, Rep.

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