

FUJA Sends Out \$20,000 to Pay 1939 Dividends

Co-operative Now Operating Entirely on Own Capital; Has Fine Equipment

By JOHN VESECKY
Patronage refund checks, amounting to approximately \$20,000, in payment of 1939 savings, were mailed out Sept. 20 by Farmers Union Jobbing Association office.

General Manager H. E. Witham said that while the amount of the patronage refund for 1939 was small when compared to the savings made each year since then, the circumstances under which it is being paid are noteworthy.

In spite of large investments made in physical facilities, beginning in 1939, and the constant increase in the volume of business done by the FUJA and the consequent increase in capital required to handle the business, the Farmers Union Jobbing Association is now operating entirely on its own capital.

Rebuilt Topeka Mills
Manager Witham, the board of directors, and especially the patron members of the FUJA may well be proud of what they have accomplished through co-operative effort. In May, 1939, the Farmers Union Jobbing Association purchased the concrete storage tanks and makeshift headhouse, which was all that was left of a Topeka flour mill which had been destroyed by fire some time earlier. The storage capacity of the tanks was approximately 500,000 bushels and the handling equipment was very poor. At that time the FUJA had all its KFU feed mixed to its specifications by commercial mixers.

In the five years which elapsed since May, 1939, the remains of the burned out mill were transformed into a fine terminal elevator, with 1,250,000 bushels of concrete storage space and a modern fast working headhouse. A modern, brick, well equipped, feed mill and feed and merchandise warehouse has been built on the lots adjacent to the terminal elevator. This feed mill, when the

(Continued on Page 3)

Webber Co-op Now Building New Elevator

The Webber Farmers Co-operative Exchange, of which Phillip Lyne is manager, is building a new modern elevator of about 15,000 bushels capacity.

The exchange intends to also put in a grinding and feed mixing plant. As some of our readers may remember, this co-operative made application early in 1943 for priority for material to repair their old elevator. When they could not get priority to repair the elevator, they immediately started working on priorities for an entirely new elevator and machinery.

They finally got the priority, employed the Ernst Engineering Co. of Topeka, Kansas, and the new elevator is going up. It will be completed, it is hoped, in time to handle a part of the 1944 wheat crop and most of the corn crop. It is to be regretted that priorities could not have been granted this co-operative to repair the old elevator enough to receive grain in 1943 and 1944. It is quite possible that sufficient savings could have been made on the two crops to nearly pay for the new elevator.

Kansas Union Farmer

Organization

Education

Co-operation

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No. 17

Business Fanning Hates And Prejudices to Kill Kansas Co-operatives

Kansas co-operators face a stiff fight in the next state legislature, as well as Congress, to prevent first steps toward what its sponsors hope will be the demolition of co-operatives.

For more than a year now, the magazine KANSAS BUSINESS which is a political dope-sheet for Big Business interests within and without the state, has been featuring a crusade against co-operatives.

The magazine, significantly, states in its editorial masthead that it is "Published monthly except during sessions of the Kansas Legislature and then weekly." Its offices are in Topeka. Its pages are filled with advertisements from Skelly Oil, Standard Oil, Union Gas, Socony Vacuum, Mid-Continent Petroleum and other of the largest business operators in Kansas—many of them drain pipes thru which Kansas wealth is ditched to the financial centers.

"Fostered and Financed"

The magazine appealed to Kansas Business to make Kansas the leader

in the anti-co-op movement last March.

In August it announced that "... this Kansas campaign is being fostered and financed by Kansas concerns which have the welfare of Kansas, its government and its taxes in mind."

The editor of KANSAS BUSINESS has already revealed thru his own array of tricks, that everything is to be used against co-operatives and their advocates.

Lies About KUF

In the August issue, Editor Carl Kennedy alternately whined, scolded and lied at Kansas Farmers Union for having the temerity to ask legislative candidates how they stood on co-ops. "Legislators Threatened!" he screamed.

But in his current September issue, Editor Kennedy carries his usual attack on co-operatives and devotes four full pages to advising his business readers the names of all candidates for the legislature! Consistency is a gem!

(Continued on Page 5)

Central Co-op Begins New Hybrid Plant

Capital Fund Growing; Plant Site Bought and Building Contracted

Liberally supported in its drive for capital by Kansas Farmers Union groups, the Central Co-operative Exchange Board has bought a site and contracted for construction of its new seed corn processing plant in St. Marys, Kans.

The board inspected locations in St. Marys, purchased one, and employed the A. F. Roberts Construction Co. to build the plant after a discussion of plans.

Capital funds, although still short of the \$25,000 goal, are coming in well and assure finances for the hybrid program. Since the last issue of the paper, \$1,835 has been subscribed, bringing the total purchase of Certificates of Indebtedness to \$16,910—better than two-thirds of the way toward the \$25,000 which can be easily raised before convention time if:

1. Individuals will mail in their subscriptions, using the convenient blank on this page.
2. Farmers Union locals and

Central Members Will Meet at KFU Convention

Some time during the KFU convention, either Thursday or Friday, the convention will recess long enough to hold the first annual membership meeting of the Farmers Union Central Co-operative Exchange.

The Central Co-op has an outstanding report to make for its first year's operation and every member of the Farmers Union can, at this meeting, become better acquainted with the activities of the organization and the plan the directors have developed to build it and the Kansas Farmers Union through its activities.

co-ops will take up the subject of a subscription at their next meeting and either mail one in or send it with their delegates.

The site purchased by the board for the new hybrid seed corn processing plant is the best to be had in St. Marys. It is situated between U. S. Highway 40 and the Union Pacific railroad tracks. The building will face on U. S. 40 and have railroad trackage at the rear.

The location cost \$1,500, including a five-room house with double garage. The house and garage will be left at their present location for the time being. The location is just west of the elevator recently purchased by the Farmers Union Co-operative Association of St. Marys. It provides 187 front feet with a depth of 89 feet in the piece of land purchased, and approximately 30 feet of railroad ground available for lease, making a total depth available of 119 feet. This is more than adequate for the present plant, leaving room for later expansion.

Contractor

The A. F. Roberts Construction Company, employed to build the

KFU Convention Plans Progress

Plans Made in Topeka; All Sessions in Assembly at Municipal Auditorium

Plans for the Kansas State Convention in Topeka on Oct. 25-26-27 are progressing.

President E. K. Dean and Education Director Esther Voorhies have met with the host local; arrangements have been made for the use of the Assembly Room of the Municipal Auditorium, and the program is fast taking shape. All sessions, all three days, will be in the Assembly Room.

The opening day, Oct. 25, will be devoted to an afternoon meeting and evening banquet of the Farmers Union Co-operative Managers and Directors Association. Don Wilcox, manager of the FU Co-operative elevator at Bennington, president of the Managers and Directors, will preside.

Hinkle A Speaker

The convention proper will open Thursday morning.

F. V. Hinkle, president of the Missouri Farmers Association, will be one of the principal speakers. Mr. Hinkle became president of that state farm organization after the death of the founder, William Hirth, and he is serving his fourth year, during which time it has made remarkable progress. It has one of the nation's outstanding co-operative programs with a total membership in Missouri of more than 83,000.

The Board of Directors has voted to hold the same type of convention as was held last year in Clay Center, agreeing that it was one of the best in many years and that the plan of the convention gave the delegates the best opportunity to study the program of any type of convention recently held.

To Draft Program
The program committee will

(Continued on page 2)

TVA Has Shown Value Of Unified River Plan; Reinhart Tells of Trip

George Reinhart, secretary of the Kansas Farmers Union, is a member of the National Farmers Union committee on Regional Resources Development. He recently made a four day inspection and study trip in the Tennessee Valley. This is the first of a series of stories he will write on TVA and the proposed Missouri Valley.

By GEORGE REINHART
Secretary, Kansas Farmers Union

Some time ago, the National Farmers Union announced its opposition to the plan for huge expenditures for flood control and navigation contained in the Rivers and Harbors bill before Congress.

The National Farmers Union Board of Directors called instead for a Missouri Valley Authority, similar to TVA, to develop all the resources of the valley in unity, as the TVA has done in the Tennessee Valley.

(Continued on page 5)

Use This Blank

KFU Central Co-operative Exchange has a hybrid seed corn service in operation. It is selling \$25,000 Certificates of Indebtedness to finance this needed co-operative activity.

We are sure you would subscribe if we called on you. Why not do it by mail? Use this convenient coupon and send in your subscription to KFU Central Co-operative's Certificates of Indebtedness:

KFU Central Co-operative Exchange,
Post Office Box 296,
Salina, Kansas

Enclosed find \$..... for which send me a Kansas Farmers Union Central Co-operative Exchange Certificate of Indebtedness.

Name.....

Route.....Town.....

NFU Locals Should Study Resolutions for State Convention

Committee Will Draft Proposed Program Early

(Continued from Page 1)
open its session at 1 p. m. Monday, Oct. 23. The committee will be appointed by the time the next issue of the paper comes out. All locals and county Unions are urged to give consideration to recommendations for this year's program at their next meeting and forward these recommendations to the chairman of the program committee, or to the state office of the Farmers Union, some time before the program committee convenes. The program committee will give proper consideration to every recommendation that is offered. The committee will develop out of these recommendations, a proposed program to be submitted to the delegates of the convention on Friday afternoon.

The proposals of the program committee will be mimeographed and available for convention delegates at the opening of the convention, so there will be adequate time for every delegate to study the proposed program before having to vote. The committee will be in session all during the convention for the purpose of considering any recommendations that are brought in after the convention opens.

By-Laws Up

In accordance with the instructions of last year's state convention, a by-laws committee has been appointed to study all the by-laws of the Kansas Farmers Union. The committee has had two meetings and will hold another prior to the convention. The committee will present and recommend a completely revised constitution and by-laws for the consideration of the delegates. The action of the delegates will then be submitted to the Farmers Union locals immediately following the convention for ratification.

This year three directors

Convention Host Local Makes Plans

Officers and members of the Elevation Local in Shawnee County gathered at the Wm. Corbett home for a convention planning meeting, Wednesday evening, Sept. 13. State President E. K. Dean, and Education Director Mrs. Voorhies, were present to confer with the local on co-ordination of convention plans.

Mr. Corbett, local president, was named chairman of the Elevation convention committee. Members of the local's executive committee and the Education Leaders will assist in the work. Use of the fine Municipal Auditorium and a visit to our attractive capital city indicates a very enjoyable convention this year.

terms expire as shown by the official call for the convention. There will also be an election of all officers.

Junior Night

The convention will close on Friday night with an all-convention supper. Principal part of the program will be supplied by the Farmers Union Juniors in charge of Mrs. Esther E. Voorhies, state educational director.

The progress of the war will undoubtedly make this year's convention one of the most important the Kansas Farmers Union has ever held, inasmuch as we must take our place as a state-wide farm organization in helping to formulate post-war plans. Farm people must make their voices heard if agriculture is not to be counted out after this war as it was following the last war. Every Farmers Union local eligible to send delegates to this year's state convention should, by all means, send a full delegation prepared to express the views and attitudes of the members of their local.

If this is done the convention can be an effective voice in post-war plans. Our fighting men and women throughout the world have done their work well. We must not slight our responsibility to them to work intelligently for a better world.

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E. K. Dean, Salina, Kans. Editor

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OFFICIAL CALL Kansas Farmers Union State Convention

By authority vested in me, I hereby issue the call for the Thirty-Ninth Annual Meeting of the Kansas Division, Farmers Educational and Co-operative Union of America, which will be held in Topeka, Kansas, October 26-27, 1944.

The Farmers Union Directors' and Managers' Association will meet in Topeka on Wednesday, October 25.

E. K. DEAN, State President

Basis of Representation

1. One delegate for each Local Union in good standing, for each 20 members or major fraction thereof, a Local with 31 members would be entitled to two delegates.
2. One delegate for each county Union in good standing. A county Union to be in good standing must have at least three Local Unions in the county, in good standing, and not less than a total of 60 paid up members in the county.
3. Each chartered bona fide Farmers Co-operative Business Association, which checks off the dues of its members into the Farmers Union or pays 5% of its net earnings into the educational fund of the State Union, or a minimum equivalent to the state and national dues of five members, shall be entitled to one delegate to the State Union.
4. The State Managers' Association and the State Ladies' Auxiliary shall be entitled to one vote and one delegate each to be selected by these organizations.

Instruction to Delegates

A delegate must be a member in good standing on the records of the Secretary of the Kansas Farmers Union to participate in the annual convention. He must present his Farmers Union membership card before being permitted to participate in the convention. Each delegate must have the credentials of the organization, he or she, claims to represent, and these credentials must be issued in the order and manner prescribed by the constitution and by-laws. All delegates' credentials MUST be mailed to the State Farmers Union office, Box 296, Salina, Kansas, or filed with the Credentials Committee at the Annual State Convention.

No credentials will be accepted by the Credentials Committee after 6:00 P. M. Thursday, October 26, 1944.

Notice to Members

Complying with the provisions of the Constitution and By-Laws, the Thirty-Ninth Annual Convention of the Farmers Educational and Co-operative Union of America, Kansas Division, will convene at Topeka, Kansas, on Thursday, October 26th, 1944, at 10:00 A. M. Thursday, October 26, 1944, there will be nomination candidates for officers and directors. One direct will be elected from the First, Second, and Third Districts. Names of cities wishing to entertain the 1945 Convention will be presented. Friday, October 27, beginning at 8:00 A. M. polls will be open for voting.

Delegate's Credentials

For your convenience copies of delegate credentials are printed below. These are to be clipped and used in sending in the names of delegates elected for the coming convention.

Selection of Convention Committees

Local Unions, County Unions, and business organizations are requested to send to the State Office, Salina, Kansas, the names of those who are eligible and whom they would recommend to serve on the Convention Committees. Please forward these names as soon as possible.

Honorary Members Not Counted

In arriving at the number of delegates allowed, honorary members are not counted. This does not affect the eligibility of women and Juniors to be delegates.

Local and County

DELEGATE'S CREDENTIAL

Kansas Division

Farmers Educational & Co-operative Union of America

This is to certify that.....(Delegate)
Post Office Address.....Local No.....
and.....(Alternate)
are members in good standing of.....Local Union
Number.....State of Kansas, and were elected delegates to the Thirty-Ninth Annual Convention of the Kansas Farmers Union, which meets at Topeka, Kansas, on October 26-27.

President

Secretary

(SEAL)

FU Central Co-op Fund Grows \$1835; Seed Plant Started

FUJA Mails \$20,000 to Pay 39 Dividends

(Continued from Page 1)
Additional machinery, now on order, is installed, will enable the FUJA to supply the constantly increasing demand for KFU and standard stock and poultry.

Other Properties
In addition to the Topeka plant, FUJA now owns a feed mill, three grain elevators in Crawford county, and is just completing a soy-bean storage and processing plant at Girard in Crawford county. It owns a feed mill elevator in Wakeeney, and grain elevators in Buffalo Park, Collyer, and operates a large house in Kansas City, Kansas, grain offices at Kansas City,ouri and Salina, Kansas.

The FUJA is a shareholder in a large interstate business in grain with several regional co-operatives among which are the Indiana Grain Co-operative, the Missouri Farmers Association, the West Central Co-operative Grain Co., of Omaha, Nebraska; the Farmers Grain Association of Ft. Dodge, Iowa; the Farmers Union Market Association of Denver, Colorado; and the Arkansas Central Co-operative Association. In 1943, volume of business done with Indiana Grain Co-operative totaled \$1,200,000 and this year volume of business being done with our out-of-state co-operative sections is running quite large.

Debt Free
All the increase in amount in facilities and all the increase in capital required to run the FUJA business (which is running thus far considerably ahead of the volume done in the corresponding period in 1943), the physical facilities of the FUJA are clear of debt and not a cent of borrowed money is being used in the business at the present time. Needless to say, this has not been accomplished without much planning, and efficient, conscientious, co-operative work on the part of Manager Witham, the heads of the various branches and departments and the board of directors of the Farmers Union Jobbing Association.

But Manager Witham, very properly, gives the greatest credit of the credit to the managers and the farmer members of the local co-operatives who, by their patronage, have made possible the large increase in business, and by their far-sighted decision to leave their savings accumulate on the revolving plan, have enabled the management to so build up the financial structure of the FUJA that they now, as patron shareholders of the Farmers Union Jobbing Association, own free debt, a terminal service co-operative, capable of handling their grain and of supplying them with a large percentage of the supplies they need.

"We Can Win"
Manager Witham says the success of the FUJA and of the regional and local co-operatives which have wisely left savings in their own business to work for them, should convince all of us farmers that we have in our possession the means to make us economically independent of any combine or monopoly. If we use our patronage to build and support our co-operatives and the strength of our combined co-operative savings to expand them into new fields and to finance their expansion, we shall soon exert a

Results From KFU Hybrid Corn Bring Praises and Bigger Orders

Increased orders, letters of commendation and thanks are beginning to pour in on KFU Central Co-operative as a great corn crop from KFU's 1944 hybrids is assured.

For example:
The Burns Farmers Co-op Union writes it will sell 100 bushels of hybrids this year. They sold 35 last.

Wilbur Larsen, who writes he's had splendid results, anticipates his sales will jump four or five times this winter. R. S. Weaver of Beattie, who has watched GFU fields, has already ordered five bushels of four varieties for next year and became farmer-salesman for the FU elevator at Beattie.

These typical letters follow in full:

Sept. 20, 1944
Burns, Kansas

Dear Sir:
Please keep us in mind in connection with your KFU hybrid seed corn for next year.

Everyone that bought your seed last year seems to be satisfied with the results they got.

We will probably have orders for somewhere around

100 bushels for next year.

powerful and beneficent influence on the economics of America and even of the world and contribute largely to the security of our own people and to world peace.

Must Back FU
"There must always be close co-ordination and full co-operation between our co-operatives and the general farm organizations which have fathered our co-operatives through their childhood and are even now a bulwark against all their enemies' efforts to hinder their growth or even

Yours truly,
BURNS FARMERS CO-OP UNION,
Burns, Kansas.

Come See It!
Concordia, Kansas,
September 12, 1944

Dear Sir: I would like to know about insurance on buildings on my farm. The present policy expires Sept. 24, and would like to renew as soon as possible.

In regard to my hybrid corn, I'll have to tell you about it. I live on a country highway and have had lots of remarks on how good it looked. I planted KFU 100, KFU 200, and KFU 300.

I have picked a little and been feeding it and as near as I can tell it will make near 40 bushel per acre.

My farm is upland and this is considered very good yield. The KFU 300 is a very good corn, but on a very dry year I believe the KFU 100 or KFU 200 will stand a little more. They have one good ear while KFU 300 has more stalk with 2 ears which makes me believe it is a better corn for low ground or if you are sure of plenty of rain.

Everyone that bought seed corn from me last spring speaks well of your corn, and I already have three orders for more seed. Let

me know about the insurance, or if you can, drive up and see some good corn.

As Ever
WILBUR F. LARSON.

Sees Orders
Beattie, Kansas
Sept. 18, 1944

Farmers Union Central Co-op Exchange,
Salina, Kansas
Gentlemen:

I am interested in your seed corn program having observed some of your seed corn growing in our county.

Hereby place my order for five bushels of corn in these numbers:

2 bushel KFU 400
1 bushel KFU 500
1 bushel KFU 100
1 bushel KFU 200

Your ad does not ask for a deposit which I should be glad to do. I also wish to be your representative in the northeast part of our county, as I have lived here all my life and many ask my advice on seed. I am in pure seed production at this time.

We are in the best corn producing section of Marshall county.

Respectfully yours,
R. S. WEAVER.

Corn Processing To Get Started About Dec. 1

(Continued from Page 1)
plant, is one of the oldest elevator construction firms in the state and has built a large percentage of the co-operative elevators throughout the state. Ivan Roberts, who is at the head of the firm now, has grown up in the elevator construction business and his knowledge of moving grain has been worth a great deal in helping to develop the plans for a modern seed plant.

Farmers Union members going through St. Marys on their way to the state convention this year should plan to stop and look over the location of the plant and to see how construction work is coming along. It is anticipated that construction work will begin about Oct. 1, and that the plant will be ready to operate about Dec. 1.

Priorities for all of the machinery to be used and for all of the material necessary for the construction have all been secured.

The plant, with all equipment, will cost between \$20,000 and \$25,000. Using modern equipment will reduce the cost of preparing seed by approximately 50 cents per bushel. With the volume of seed to be processed this year, the saving in the cost of grading alone will be a substantial part of the cost.

St. Marys Helps

The Farmers Union Co-op Association of St. Marys has again displayed their splendid spirit of co-operation in relinquishing part of their railroad lease to provide the site for the plant and have also consented to the removal of some of their coal bins. The board of directors, the employees and Clarence Yocum, the manager of the F. U. Co-op Association of St. Marys, have worked wholeheartedly with the Central Co-op all through the development of the seed corn program to make it the success it is turning out to be. Farmers Union people throughout the state are indebted to this organization for their splendid co-operation.

Each member is to bring sandwiches and doughnuts.
—Mrs. Geo. Wharton, Reporter.

where ever possible through farmers' own co-operative organizations, with the minimum of governmental control."

Mankato FU Meets Again

The Mankato Local No. 1848 met at the Rebekah Hall, Mankato, Kansas, Sept. 6, for their first meeting since May, having held no meetings thru the summer due to the rush of work. The seed corn program was brought up and discussed and orders were taken for peaches which the local had purchased.

The next meeting was set for Oct. 20. Mrs. Pair and Mrs. Davis were appointed to serve on the refreshment committee.

Co-operative Auditors

KANSAS FARMERS UNION CO-OPERATIVE
AUDITING ASSOCIATION

Write for Rates

WE WRITE ALL KINDS OF BONDS

SALINA, KANSAS PHONE 570

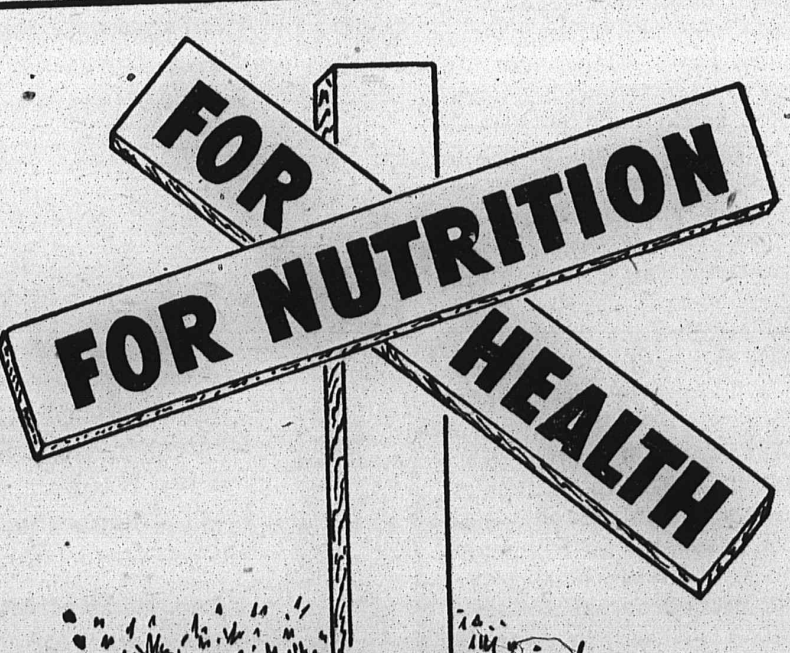
EQUIPMENT FOR SALE

50-Horsepower General Electric Motor in A-1 Condition.

Jay Bee Hammermill; directly connected to motor.

WILL SELL ONE OR BOTH

Farmers Union Co-operative Elevator Ass'n
MANHATTAN, KANSAS



Be Sure Your Bread and Pastries Are Made from Russell's Best All-Purpose Flour

Russell Milling Co.
RUSSELL, KANSAS

Ask For It At Your Co-op Elevators and Stores

Land Bank President Warns Against Inflated Land Prices

"People buying land, particularly farmers, should follow the normal agricultural value in determining the price which they can afford to pay," C. G. Shull, president of The Federal Land Bank of Wichita, told secretaries and directors of the national farm loan associations of Kansas at their annual conference in Wichita, Sept. 19.

Land banks are holding strictly to their policy of lending on the basis of the agricultural value of the land, according to Shull. This policy, which is one of safety for a purchaser, a borrower, or a farm mortgage lender, helps maintain sound land values and is a guard against inflation, in the opinion of the land bank president.

"The Federal Land Bank System," Shull declared, "must be a dependable source of credit in bad times as well as good times. Therefore, it is a fundamental policy of the land banks to lend on a basis of what the farmer can be expected to pay from his farming operations. In the hard times of the early thirties the land banks lent with courage. Today, we are lending with caution, remembering the difficulties that followed World War I when so many farmers had trouble repaying debts incurred in the purchase of high priced land."

In reviewing the services of the Federal Land Bank of Wichita, President Shull told the National Farm Loan Association officers that the bank had made a total of 103,418 loans amounting to \$253,704,500 in the period from June 1, 1933 to June 30, 1944. As an indication of the financial progress that agriculture has made in recent years he pointed out that the outstanding loans serviced by the Wichita bank on June 30, 1944, totaled 67,153 amounting to \$131,812,635.

"Income Tax" Is in Reality A Profits Tax

We have read many discussions on the so-called tax exemption of co-operatives. While most of the discussions were good and tended to prove that the co-operatives do not enjoy any privileges not granted other corporations which elect to operate on the same principle as do the co-operatives, an article written by Charles E. Nieman, counsel for the Farmers Union Grain Terminal Association of St. Paul, Minn., we believe, is one of the best we have thus far read. This article was published in the June issue of the Farmers Union Herald, St. Paul, Minn.

In his article Counsel Nieman points out, as do most writers on the subject, that co-operatives do pay taxes and that many co-operatives even pay income taxes. Those that are exempted from making income tax reports, find themselves hedged in by many rules and regulations which must be strictly observed if the co-operative is to retain its exempt status.

"For example," Attorney Nieman says, "if the GTA (Farmers Union Grain Terminal Association) were permitted to regularly buy grain from non-producers as private profit corporations may do, the GTA could process that grain through its terminal elevator at Superior and earn a very substantial profit each year. But to be 'tax exempt' GTA must forego that business and leave it to corporations which do pay an income tax."

Tax a Profit Levy

"Why does the GTA forego opportunities to turn a profit like that? When you answer that question you tell why all bona fide co-operatives are exempt from income taxes. But first we should understand the true nature of the so-called 'income tax.' The fact of the matter is there is no tax on corporation income in this

country. Income is the figure which you write in on line one of your so-called income tax return. But no one engaged in business pays any tax on the income which is written in on line one. Rather, you first deduct from your income, wages and salaries paid, rent, depreciation, and all other business expenses. Finally you arrive at about line nineteen and enter the balance, which the Treasury Department calls 'taxable net income.' That is just a three word way of saying the one word 'profit.' So, I repeat, there really is no tax on income in this country, but rather only a tax on profits. That is why a bona fide farmers' co-operative does not pay a so-called income tax. A bona fide farmers' co-operative does not have any profits.

"There is nothing new or mysterious about the income tax exemption of farmers co-operatives. It is sound and settled policy of this country—as old as the income tax itself. And the reason for that policy is plain. It is not class legislation for the benefit of farmers at the expense of the rest of the country."

It is sound policy for the benefit of all the people."

A new shoe stamp to become good Nov. 1 was announced by the office of price administration. The number of the shoe stamp will be announced later.

First New Deal 4190 Years Ago

There is historical proof that the present Democratic administration is not the original new deal administration. About 4190 years ago, in 2250 B. C., a Babylonian king published a law code known as the Code of Hammurabi which contained the following law:

If a man owe a debt and a storm inundates his fields and carry away the produce thereof, or, through lack of water grain hath not grown in the fields, in that year he shall not make any return of grain to the creditor, he shall alter his contract tablet and he shall not pay any interest for that year."

That code is the first known law to establish the principle of debt payment based on income, and is much the same as the principle underlying the varied payment provisions in the FSA Tenant Purchase program.

BASIC FARM SKILLS TAUGHT IN MOVIES

Great-grandfather probably would turn twice in his grave to learn that movies are now being used to help teach such fundamental farm skills as horse-shoeing, sheep-shearing and repairing of farm machinery—all to speed up the training of wartime farm workers.

To help farmers keep old equipment in working order, the office of education, federal security agency, has produced films on mowers, grain drills, cultivators, tractors and two-bottom tractor plows. In addition there are films on horseshoeing, sheep-shearing, community canning and repainting frame buildings.

The films are used in vocational agriculture classes, 4-H club and Future Farmers of America meetings, extension groups and community gatherings.

This Is the Way It Was—

This is the way it was. The Junior Reserves of Bunker Hill Local were exposed to camp fever, which developed into a roving spirit, so we hit the road August 14 to conquer a place to camp. Without any trouble we occupied the vacant farmstead of Mrs. Eugene Pitt. It turned out to be a swell place.

We arrived only to find our state leaders, Esther and Ruby, and our local leader, Thelma, there waiting for us.

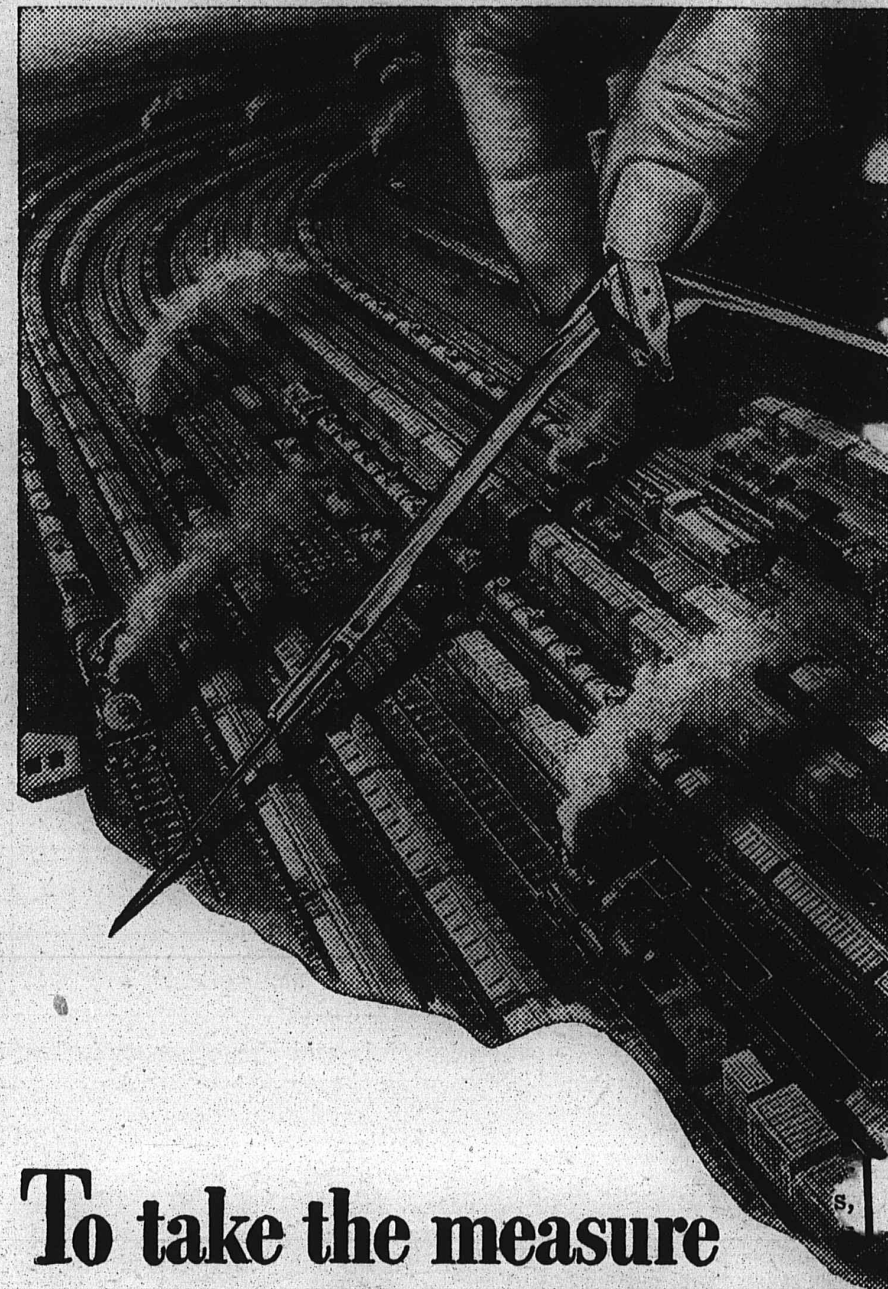
The next two days were full of

study, activity and fun. We learned much about weeds, in our fields, in our country, and in ourselves.

The mothers offered their service as cooks. We had delicious meals, to which we did justice.

The last evening we invited friends, neighbors, and parents to a basket supper; a short program followed.

We had lots of experiences and fun. We appreciate having a Junior Reserve organization in our local. Judging from Thelma's outline for future work, we hope to be ready soon for the sixty-four dollar question.—Joyce Neff, Reporter.



To take the measure of a coming job

FEW people notice or even think of the many special abilities the railroads have been required to develop. One of these is accurately anticipating the need of agriculture and other industry for rail transportation.

Because they do this, freight cars for years have almost always appeared at the right place, at the right time and in the right number. This has been a must for orderly marketing and efficient low-cost transportation.

Today, while everything they have is working day and night to hasten victory, the railroads are busy also taking the measure of the jobs that lie ahead.

What new kinds of goods will have to be carried? What

kinds of cars will they need? Where will they come from and where will they go? What service and rates will be needed to develop business shipping and employment?

Long before the call for postwar action, the answers to these and hundreds of other questions must be ready. Finding the answers to these questions is the work of a separate group of seasoned railroaders—the Interstate Commerce Commission Committee for the Study of Transportation.

In this way, the railroads are looking ahead to the time when America turns again to peacetime work—and planning their necessary part in helping to make it a wonderful land to live in, just as it has helped make it strong in time of war.



AMERICAN RAILROADS!

ALL UNITED FOR VICTORY

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For Sale by Your Local Cooperative
Distributed by
The Farmers Union Jobbing Association
KANSAS CITY, MO.

TVA Has Proven Value of Unified River Development—Reinhart

KFU Secretary Tells of Trip In Tennessee

(Continued from Page 1)
Tennessee River Valley, and appointed a committee on Regional Resources Development to represent the national in the matter. The committee recently made an intensive study of TVA, in the valley, to determine what it has done, and the Missouri Valley members of the committee came away unanimously in favor of using the general principle of TVA in both the Missouri and Arkansas Valleys.

Affects Kansas

Both of these valleys affect Kansas. Eastern Kansas is interested in navigation on the lower Missouri, and northern and Western Kansas are interested in irrigation. Southern Kansas is in the Arkansas Valley, and should be interested in anything done in that watershed.

The Tennessee Valley Authority, because it has a corporate form (it is a government corporation), has proved a progressive type of administration of resources development, and it just cannot be denied that it is far superior to a lot of bureaus, whose programs are not integrated.

TVA has total responsibility for the development of the resources of the Tennessee Valley. Consequently, it can't dodge problems. It can't refer it to another bureau, or tangle it up in red tape. As a result, it faces problems and gets the solution to most of them, to the greatest benefit of the people of the valley.

In the past, the Missouri River has been handled piecemeal by the Army Engineers and the Bureau of Reclamation. Army Engineers have been working on navigation and flood control. The Bureau of Reclamation is interested in flood control and irrigation.

Plans Conflict

Army Engineers have proposed the Pick plan to develop the river, primarily for flood control and irrigation. The lower river needs such development badly.

The Bureau of Reclamation has its "Sloan Plan," for development of the river for flood control and irrigation. The upper valley needs this type of development.

But after seeing the Tennessee Valley, I am convinced that neither the Army Engineers' plan, nor the Bureau plan, nor a combination of the two, is adequate. The TVA has gone so far beyond just digging ditches, building dams and clearing channels, that the services it has rendered to the people in the valley are tremendously greater than mere engineering works.

The TVA has harnessed the Tennessee River. Floods are completely controlled. It has developed 2,800,000 KW installed power capacity. It has developed 650 miles of navigable river channel.

Makes River Safe

But it has gone beyond that. After harnessing the river, it has used the power developed in the river to serve the people of the valley. The power is now mostly used to produce war goods, but the great plants in the TVA area can quickly be switched back to making fertilizers, and other civilian goods.

I was of course interested in soil conservation, and that is one of the things which TVA is emphasizing. It hasn't stopped after building a great water system. It has used power to produce low cost fertilizer and return that fertilizer to farmers to rebuild the land. The old bureaus, which

Business Fanning Hates And Prejudices to Kill Kansas Co-operatives

(Continued from Page 1)

Every type of cunning-untruths, misleading assurances, smear statements, siren-like rationalizations to get co-operators to betray their co-ops—the whole gamut of political trickery which Big Business knows so well has already been uncorked.

The tactics being used by Editor Kennedy show the viciousness of the fight ahead.

Here are examples of his product:

LIE: "The man who signed this letter (E. K. Dean) is the same who lobbied in behalf of unions at the last session of the Legislature."—August issue.

The letter referred to is the Kansas Union Farmer to candidates on Co-op matters. E. K. Dean did not lobby for unions. He went to the legislature to try and get the Extension Service and Farm Bureau divorced.

MISLEADING: "The placing of the co-operatives under the income tax will not cost the farmer or the co-operative owner. He will receive his dividends from the co-operative with the taxes already paid, and will not be required to figure this amount into his personal income tax."—August issue.

Will Editor Kennedy produce a pledge signed by Big Business and NTEA pledging support of this deliberately misleading statement? Big Business wants corporation taxes lifted and the tax burdens shifted to low incomes—not given new exemptions. Are stock dividends exempt in the hands of monopolists now? There is nothing in present tax law, nor in the declared intentions of anti-co-op forces indicating this wild statement to "honey" co-op owners and patrons is true.

SMEAR: "... a small group of dreamers may accomplish their goal of Socialism or Fascism or Communism."—April.

INSINUATION: "They should now stand on their own feet and not ask, of a government that is fighting a war, special subsidies, special regulations, or special treatment on taxes."—August.

SMEAR: "Kansas Business Magazine realizes that this form of doing business, imported from a foreign soil and coddled by the New Deal, was agitated by managers of businesses who were too greedy."—June.

(We cannot forego comment on the "too

have done some splendid work in the past, don't carry the advantages of their work back to the people as the TVA has done. By their very nature, they stop when they have finished a dam, or dug a ditch, or built a levee.

Greater Service

The unified authority responsible for the total job of developing resources and making them serve people, consequently renders far greater service.

I have heard of "shot-gun" cornfields, which are so steep the farmer (according to the story) has to shoot the seed across the creek from one hillside to another to do his planting. We saw demonstration farms, on hillsides almost that steep, on which erosion has now been stopped and farm families are making a good living.

Henry Clark, near Morristown, Tenn., has 55 acres on a hillside which we inspected. He has only a little corn in the bottom, and his hillside is in blue grass, alfalfa and other cover crops. He has fertilized it with triple, super phosphate produced by TVA, terraced it and stopped erosion. Last year he had a \$4,370 income from the farm. He took in only \$110

greedy." Apparently being greedy is okay—its just being too greedy that's bad!

The Strategy

A second look at the quotations reveals the Kansas strategy to be used against the state's thousands of co-operators in the coming legislative fight.

"Insinuate un-Americanism."

"Raise prejudices against labor—keep farmers fighting and prejudiced against workers."

"Peddle lies and insinuations about co-op leaders."

"Mislead farmers about where their economic interests really run."

"Fan prejudices, hatreds and cause confusion."

One old-time politician always stated the technique crisply:

"Muddy the water and raise hell!"

What Really Hurts

What is really disturbing the oil companies that liberally patronize the magazine, and the others, is that co-operative action among farmers is squeezing excess profits out of the distributive system.

They are scared stiff of saving enormous profits in face of co-operative competition.

Read this warning to the oil companies, reprinted from the magazine's leading article in May:

"They (the co-ops) are confident that they will become the greatest single factor in the oil field, pointing to savings of one cent a gallon in gasoline retailing, another quarter of a cent in wholesaling and 2½ cents in producing and refining operations. Moreover, they assert that they have not yet begun to realize the maximum economies that can be achieved from integrated operations because their acquisition of the producing and refining phases of the business have been too recent a development."

That, serious, of course, is why every trick in the book will be used to stop the co-operative movement.

Big Business knows that co-operatives have (as admitted in oil above) saved people tremendous sums, forced privateers down to reasonable charges—and will force them down further as the co-operative movement grows.

And they are greedy, confessedly.

They want to have their greedy feast at our pocketbooks unmolested by legitimate co-operative competition.

from it ten years ago. His principal income is from dairy cattle and two acres of tobacco.

He is an outstanding example of how a regional authority, which doesn't stop at the water's edge but sees that the products of water developments are made useful to people, excels our old term of handling river developments.

NEXT: Mr. Reinhart will discuss "state's rights" and other administrative phases of TVA type of resources development.

Children Must Get Responsibility

"After a visit to the United States, a Canadian newspaperman reported in his paper that he discovered perfect harmony in the American home, because the parents have now learned to do exactly what their children desired them to do."

The above quotation from one of our exchanges was probably intended as a take off on the freedom which most American children enjoy. But, might it not

be, that the progress made by the United States in the comparatively short time since its settlement, is due in a large measure to the opportunity given American children to form and freely express their opinions? No home, no co-operative, no farm organization, and no country, can progress very much if under the exclusive, ironclad control of elders. To cope effectively with present day conditions and to constructively plan for the future, we need to have the help of youthful minds developed under present day conditions, whose plans are for the future rather than from the past.

The best way to develop the judgment and initiative of our young folks is to give them responsibilities commensurate with their ability. Fortunately the home, the co-operative, the farm organization and the country where the experience of age is teamed with the energy and ambition of youth, each complimenting and supplementing the other.

Thirty-eight thousand commercial printers of the nation will be surveyed by WPB to learn their consumption and end use of paper in their base period 1941.

Smoky Hill FU Hears Pedersen

The Smoky Hill Farmers Union met Monday night, Sept. 18 at Smoky Hill schoolhouse with a large crowd present.

Mr. Henry Pedersen was present and gave a fine talk on co-operatives and gave an explanation on the New Central Co-operative. Mrs. Ruby Henningsen was also present and gave a talk on Junior work.

The following were elected as delegates to the state convention at Topeka: Herman Bengtson, Clarence Patrick, Walter Arnold, J. E. Johnson, and Royal Koons, Sr.

Congressional Candidate



DAN M. MCCARTHY

Who He Is:

Dan McCarthy of Hays, Democratic candidate for Congress from the Sixth District, is a life-long resident of the district. He is a native of Jewell and practiced law there many years. He was county attorney two terms and also represented his county and Mitchell county as state senator. Mr. McCarthy now practices law in Hays with his partner, Kathryn O'Laughlin McCarthy, who formerly represented the district in Congress.

What He Stands For:

Mr. McCarthy is a farm owner, knows the needs of his district, is an ardent booster for soil conservation, flood and water control, rural electrification, adequate prices for farm products. He is opposed to inflation which, if unchecked, would bring ruin to the farmer and small business man. He advocates a simplified income tax system as opposed to the present act based on the Ruml tax plan.

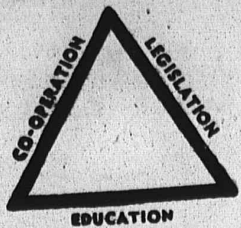
He favors the all-war effort which is bringing victory quickly and will get our boys home from the war zones at an earlier date than many even hoped. He believes in jobs for the returning soldiers and the best of care for disabled veterans.

Support Him!

Mr. McCarthy will win because a great majority of the people of the district are behind the war effort and more interested in the welfare of the nation than in party politics or party labels.

Vote For

Dan M. McCarthy!



AROUND THE TRIANGLE

By Esther E. Voorhies
KFU Education Director

SANCTUARY

An Autumn evening I beheld
Cathedral windows in the sky;
Rose-tinted panes of sunset gleamed
Thru vaulted branches high.

The mellow organ of the wind
Played vespers to the listening night,
And new-born stars with sleepy eyes
Made altar candlelight.

O, sweet to worship out of doors
In prayer released from creeds and bars;
God dwells in lonely loveliness
Of twilight, sun and stars.

—Lenore Fisher.

Convention Talk

The convention at Topeka promises to be a good one. The two days, October 26 and 27, will provide a variation of interesting activities. The last evening, take note Juniors and Reserves, will be in part dedicated to F. U. youth. At the All-Convention Supper that is being planned to close the convention, we'll assist with the program. Torchbearers will take part, and all young members present will contribute. In all, the evening will include a banquet, program, and party. I'd say it sounds like a grand time.

Again, as always when convention time rolls around, we say in big letters: JUNIORS AND RESERVES, WE WANT YOU TO ATTEND. Come with the delegates from your local on Wednesday or Thursday, or come as a special group the morning of the last day, Friday. It will not be out of place for you to seek excuse from school. A Farmers Union convention is one expression of democratic processes in our country. To observe a statewide convention in session can be a most valuable part of your education. Should any of you have trouble getting away from school, let us hear of it.

Repeating for emphasis, Juniors, Reserves, and Leaders, get the convention trip arranged at your very first October meeting. The 26th and 27th are days only a month away.

New Leaders Appointed

Two Juniors grown-up, Audrey Spence and Dorothy Larson, have been appointed Local Leaders at Scandia, McPherson County. Plans are under way to get a Reserve class started at the regular October meeting. Welcome, girls, to your new responsibilities. May you have much success in bringing the Farmers Union to the youngest of members in your local.

The "Fall Special"

Just recently presidents, secretaries, and education directors have found a "Fall Special" in their mailboxes. We hope it proves to be a welcome find. Thru such features as the questionnaire on Union papers, the convention quiz, and the schedule for an October meeting, we've attempted to give useful assistance for up-to-the-minute programs, the kind that will give your fall and winter season an A-1 start. Tell us if you like the bulletin and answer this question: Would you like to have similar materials sent to you now and then thruout the year?

The Show Window

Programs at your local meetings are the show window of the Farmers Union in your particular community. Poorly done they attract very little attention. If well planned and presented with dignity, they help to bring our organization greater respect and help to establish a higher price value on it. Do not permit programs to be last minute jobs. Start getting ready for the next month, the very night a local meeting closes.

Convention Supplies

You will want Farmers Union literature and supplies when your fall membership work begins.

We have just received a supply of Farmers Union book matches. They are a bright yellow color, with the Farmers Union name and emblem printed in black. A carton of 50 sells for 25 cents.

Book marks, with the Farmers Union insignia and the Junior motto printed on them, also make attractive convention souvenirs. These sell for 1 cent each.

Farmers Union pins are the all-time best sellers. If you do not have a good supply of them, get your order in immediately. The cost is 30 cents a pin.

Favorite Songs of the Farmers Union, words only, are still available for 10 cents a copy. These are a handy size that will fit into a coat pocket or purse and are just the thing for convention goers.

The song of the farmer, SOLDIERS OF THE SOIL, by James Thatcher, is greatly in demand for group meetings of Farmers Union folk. This will also make a valuable addition to your music library. The sheet music sells for 35 cents.

We still plan that the Farmers Union windshield stickers and the PREVIEWS of the material available through the National F. U. Education Service, will be ready for distribution at state conventions. We can't quote the price on the stickers as yet, but if you want to assure your supply reaching you at the earliest possible time, get your order in at once. The PREVIEWS are distributed free of charge.

THE JUNIOR PAGE

ESTHER EKBLAD VOORHIES, DIRECTOR, Salina, Kansas

THURSDAY, SEPTEMBER 28, 1944

PAGE SIX

This Is Centennial Month for Co-ops; Let's Review Their Policies in F. U.

By Ruby Henningsen

Over all the world co-operatives are celebrating 1944 as their centennial year for it was just 100 years ago that the first successful co-operative was organized.

On a cold and foggy winter night in 1843, a group of people in Rochdale, England, met to try to find some solution for their desperate situation. Most of them were weavers in the flannel mills living on forty or fifty cents a week.

Since it was impossible to get higher wages, they chose the other alternative—trying to provide a lower cost of living. They decided to start a store of their own. Twenty-eight of the group agreed to save a pound each.

Opened in 1844

It took a year's time to save twenty-eight pounds—about one hundred and thirty-six dollars. The first rent payment required about half of their capital, and with the remainder they bought a few groceries. On Oct. 24, 1844, the Rochdale Society of Equitable Pioneers was organized and the

doors of their store were opened two months later.

These "pioneers" met all kinds of opposition to their new venture, not the least of which were the jeers and scoffs of their neighbors and fellow workers. But in spite of this, they stuck together and at the end of the first quarter, they had made a profit and declared a dividend.

Policies Live On

There was certainly nothing imposing about the little store on the narrow dingy street called Toad Lane, nor about the poor people who organized it. Nor is the fact that the store immediately showed a profit so outstanding. The thing that was almost miraculous was that the principles they adopted and business policies they practiced have become the foundation of every successful co-operative since that time. The word "Rochdale" has become almost synonymous with sound co-operative principles.

And co-operatives, not only in Europe and the United States, but in China and other distant countries, have grown from merely

an improvement over a bare existence to a way of life itself. They have become a powerful weapon that the common people can exercise against economic slavery. Whether the co-operative principles were used to market hard-earned products, to purchase necessities, or to cut the cost of essential services, they have brought new hopes to many people the world over.

Let's Celebrate

Building and preserving co-operatives is now a great movement, but there is still opposition. And in order to combat that opposition there must be understanding among the people that are concerned.

October has been accepted as the co-operative month, the time in which to concentrate on the co-operative movement. So let's plan at least one October local meeting around the co-operative idea in recognition of the centennial year. The Program Service for October has some very good material which will make that meeting both interesting and different.

Kaw Valley Hears Juniors

Kaw Valley Local No. 1935 held its regular monthly meeting on Friday, Sept. 1.

The president, Mr. Wilson, called the meeting to order with the group singing several songs. Mrs. Frank Seele was appointed to act as secretary in place of Mrs. Henry Holz. Melvin Seele gave a report on the pig show at St. Marys at our Farmers Union anniversary. He also gave a report on the camp.

Donna Seele, Virginia Holz, Leroy Seele and Melvin Seele who attended the Farmers Union county camp Sept. 21-22 at the Sandy Hook schoolhouse, each gave a very interesting report. We were glad to have some of our young folks take interest in the Junior Reserve work.

A letter of appreciation for a gift given Mr. Yocum was read by the secretary.

Motion made and seconded to pay all bills. Before closing several songs were sung. The date for the next local meeting was set for October 6. Lunch was served by the refreshments committee.

—Irene Soelter, Reporter.

Smoky Hill to Study Fight on Co-operatives

The Smoky Hill Local met Monday night, Sept. 18, for their regular meeting at the schoolhouse. After the minutes were read and approved, delegates to the state convention were elected.

Mr. David Train announced that there would be a co-operative meeting in the near future to discuss the opposition to the co-operative movement is meeting. Guest speakers were Mr. Henry Pedersen, fieldman for the Kansas Farmers Union, and Mrs. Ruby Henningsen, assistant state education director. Mrs. Henningsen led the group in singing a few songs. Ralph Sjoström announced that there will be a Junior and Junior Reserve meeting Sept. 25 at the Smoky Hill schoolhouse for the purpose of finishing and summarizing the year's work. Refreshments of ice cream and cookies were served.

First Junior Records Sent In

The first Junior achievement record returned to the office this fall was received from Mrs. John Heyen of Stafford, who reported on her eleven Reserves over a month in advance of the date for them to be in. Mrs. Heyen has had a successful year with her Reserve classes including a county camp this summer. When she mailed her report, she was planning a trip to Washington. We hope she has a pleasant vacation after her summer of hard work.

Ellsworth Has Junior Program

Wednesday night, Sept. 6, the Ellsworth Local met at the Farmers Union Hall with a large crowd in attendance. Mr. Grant Gwinner opened the meeting, and Mr. Cale Cochran led the group in singing.

While the adults had their business meeting, the Juniors had a short meeting in which they talked about the first co-operative and the co-operatives in their own community. The adults used the kit, "Farms for Veterans," for a discussion in their meeting.

After the meetings the following program was given: Group singing with Mrs. Arlene Vacek at the piano; Message to the Local by Hubertine Mog; piano duet by Sharlene Cochran and Jean Trump; a poem, "Help Wanted" by Darlene Schwerdtfeger; an article from "The Lantern" by Grant Gwinner; and a Co-operative Quizz. Refreshments were sandwiches, coffee, and doughnuts.

Mrs. Voorhies In Kentucky

Mrs. Esther Voorhies has been spending the last week visiting her husband, Sgt. Gene Voorhies, who is now stationed at Camp Campbell, Kentucky. Mrs. Voorhies went on to Kentucky from Topeka, where she attended a meeting to make convention arrangements. She plans to be home about Sept. 27.

Materials are available to those manufacturers whose facilities are already open for civilian production and who can satisfy the manpower requirements.

Reserves Plan Another Year

Junior Reserves in the Black Wolf and Ellsworth Locals in Ellsworth County are already making plans for next year's work.

Miss Hubertine Mog, county education director, has also been teaching classes in these locals, and she has chosen the new work book unit, "Working Together," for the Ellsworth Reserves. She has several others under consideration for the Black Wolf Reserves.

The Black Wolf class has been studying "Insects" and as a result, one boy had a very interesting experience. He found a worm on a plant and put it in a jar. He fed it and watched it, and it went thru the whole metamorphosis in the jar. As an extra project, this class has mounted some insects for specimens. We hope to see some of their work at the state convention next month.

An Ancient Prayer

(This prayer was found on the wall of an old inn in Lancashire, England):

Give us Lord, a bit o' sun,
A bit o' work and a bit o' fun;
Give us all in the struggle
and splutter
Our daily bread and a bit o' butter.
Give us Lord, a chance to be
Our goodly best, brave, wise
and free,
Our goodly best for our-
selves, and others,
Till all men learn to live as
brothers.

From the PIONEER, April, 1943.

McPherson Plans Program

County Education Director, Ralph Sjoström, chaired a meeting of McPherson Local Leaders at the Lindsborg Elevator office, Monday evening, Sept. 11.

Mrs. Voorhies and Mrs. Henningsen attended and worked with the local folks in mapping out directions for the Junior program during ensuing months. At the close of the discussion, David Train, Lindsborg manager, served ice cold watermelon.

NEWS FROM K. F. U. CO-OPERATIVES

Day by Day with FUJA

By JOHN VESECKY

We Can Build KFU With The Tools in Our Hands If We'll Only Pitch In

Nations Agriculture, official organ of the American Farm Bureau Federation, carries in its September number quite a write-up on the success which the Christian County, Ky., Farm Bureau had in getting a large paid-up membership through a mail campaign. The article states that before the campaign started a list was made of the farmers who were expected to become members of the Farm Bureau. Of a total of 1,082 farmers so selected, 711 became members.

Reasons given for the success of the mail membership campaign included the publicity given every activity of the organization.

Our Farmers Union members may very properly say, "Of course the Farm Bureau can do such things. It has a full time, tax-paid representative in practically every county in the person of the County Agricultural Agent, but how can we do that without a paid agent, to put out the publicity and be constantly on the job?"

Use Your Arms

While there is considerable weight to such an argument, still it is no reason why practically every county in Kansas could not double its Farmers Union membership during 1945. It reminds me of an old story John Tromble used to tell. "John was real bashful. He came to call on Mary nearly every Saturday night, but the whole evening was spent in looking at the family album and at stereopticon views. One evening John was looking for a long time at a view of an octopus twining its eight tentacles or arms about a beautiful mermaid. Finally John said 'Mary I wish I had eight arms like that octopus has.' 'Why,' asked Mary. John looked up sheepishly and answered 'So that I could hug you with all of them.' 'Well,' Mary countered archly, 'why don't you make use of the two arms you do have John, rather than wish for eight?'"

The story does not say what satisfaction John had from using the means nature had given him, but we venture to guess that the results were far more satisfactory and substantial than those of the wishing for that which he did not have.

Stop Excuses

Let us quit making excuses if the membership in our county or local is stationary or even declining. Let us not say, "We cannot get new members nor hold our old ones because, we have no county agent, or because the state or national officers do some things with which some of us do not agree. After all, it is the little things which pester our farmers in their day-by-day life that have the greatest influence on their thinking. So let us take interest in the local and county problems that so closely touch the lives of us all. Let us through our Farmers Union help solve as many of the local problems as we can and then be sure to tell both the public and our own membership all about it.

Write reports on your meetings and upon all actions taken that are for the general good of our farm folks or of the whole county and send them to the local news

papers, and when something important is under discussion or has been accomplished, send a letter to every member telling him about it. It can be done. Let the winter of 1944-45 be a winter of renewed activity in our county and local unions. Let us set our membership goals plenty high and then go after the members to fill the goals. Other Farmers Union states are getting the job done and so can we, in Kansas, if we fully use all the opportunities that we do have instead of wishing for those we do not have.

Farm Mortgages At Low Point

The research division of the Farm Credit Administration, Wichita, Kans., published some interesting figures on farm mortgage debt in the Wichita FCA district.

According to the figures given in the Farm Credit Administration release, farm mortgage debt in Kansas in 1914, at the beginning of the first world war, was 173.6 million dollars. In 1940, at the beginning of the second world war, the debt amounted to 284.2 million dollars.

The high year in Kansas farm mortgage debt was 1924 with a total mortgage debt of \$535,134,000. As a result largely of farm mortgage foreclosures, by 1940 the total was reduced to a little over \$284,200,000. In that period of 16 years approximately two million farms, one-third of all the farms in the United States, were foreclosed with an additional unrecorded number sold by their owners in order to forestall foreclosure and save a little out of the wreck of a lifetime's work.


The total farm mortgage debt on Kansas farms as of Jan. 1, 1944, was \$195,139,000.

Hunter Resigns At Gove Co-op

E. C. Broman, head of the accounting department of the FUJA was in Grainfield last week helping to check out Charlie Hunter who had resigned as manager of the Gove County Co-operative Association at that place. At this writing, Pete Hier, president of the board of the Association is nominally in charge. A new manager is to be secured.

We Manufacture—Farmers Union Standard Accounting Forms

Auditing Association
Grain Checks, Scale Tickets,
Approved by Farmers Union
Stationery,
Office Equipment
Printing


the CONSOLIDATED
printing and stationery co.
SALINA • KANSAS

Charlie Reid Builds Own Ceramic Trade

Charlie Reid resigned his position with the Farmers Union Jobbing Association Sept. 15. Charlie came to the FUPA in 1935. For some time he traveled for the Association out of Kansas City. About two years ago he was put in charge of the grain desk and was in charge of the desk when he resigned.

For some time Charlie and Mrs. Reid have been working in ceramics, as a hobby, making fancy articles and ornaments from clay. The goods they made were so good that the demand took all their time. If any of Charlie's old friends among farmers co-operative managers come to Kansas City, we are sure that he would like to have them look him up and talk over old times, and perhaps pick up something nice to take home, made by the Reid Ceramic artists. The office force and the scores of his out-of-town friends wish him all the success possible in his new venture.

C. A. Morrison Succeeds Moore

Some time ago we reported that James Moore had resigned as manager of the Farmers Union Co-operative Association of LaHarpe, Kansas. C. A. Morrison had been hired as manager. Mr. and Mrs. Moore are now running their own grocery store in LaHarpe. Knowing Jimmie Moore and Mrs. Moore like we do and having been at one time in our young days engaged in the grocery business, we wish the Moore's lots of success in their venture, and express to them our deepest sympathy because of the new kinds of troubles we, from experience, know they will encounter in the grocery business. We are hoping to make the acquaintance of Manager Morrison and assure him that the FUJA welcomes him among its group of loyal co-operative patrons.

BUYING CATTLE?

Prices are high and markets fast moving. It is to your benefit to have an experienced man help you make your selections.

Our order buyers know cattle and markets—and will work for your best interest at all times. Come in or send us your order.

FARMERS UNION LIVESTOCK CO-OPERATIVE Stock Yards

Kansas City Wichita
Parsons

Market Letter

from the
Farmers Union Livestock Commission,
South St. Joseph, Mo.

Strictly good and choice steers \$7.50 to \$10.00, culls \$6.50 to \$8.50.

Hog market active at mostly ceiling prices, 180-240 pounds up to \$14.50, 241 pounds and over, and packing sows, up to \$13.75. Good to choice native lambs \$13.00 to \$13.50, top \$13.50; medium to good \$11.50 to \$12.75, culls \$10.00 to \$11.25, some common culls down to \$8.00. Some good clean native feeders have been bought \$11.00 to \$11.50. Choice lespedeza yearlings with No. 1 to fall shorn pelts have sold up to \$11.50, good to choice \$11.00 to \$11.50, medium to good \$10.00 to \$11.00; top on old ewes to packers \$5, medium to good \$3.50 to \$4.75, canners down to \$2.50; good to choice northwestern feeding lambs \$12.75 to \$13.00; several loads solid mouth good quality western breeding ewes \$8.00 to \$8.50 per head.

Strictly good and choice yearlings are about steady, medium and low good grades about 25c lower, common to medium kinds steady to 25c lower, best heifers \$17.15, mixed yearlings \$17.00, bulk of the good and choice kinds \$15.00 to \$16.60, medium to good grades \$12.00 to \$14.25, common kinds \$8.50 to \$9.50. Cows are about steady, a few good cows \$11.00 to \$12.50, bulk of beef cows \$7.50 to \$10.50, canners and cutters mostly \$5.00 to \$7.50, a few shells down to \$4.00. Bulls are about steady, beef bulls up to \$11.00, bulk of sausage bulls \$7.50 to \$10.00.

There was a good supply of stockers and feeders here this week, market 25c lower.

Veal calf top \$13.00, bulk \$11.00 to \$12.50, common and mediums \$8.00 to \$10.00, culls \$6.00 to \$9.00; heavies 50c lower, few choice \$12.00 to \$13.00, bulk \$10.50 to \$12.00, common and mediums

ALADDIN HOTEL

1213 Wyandotte
Kansas City, Mo.

HEADQUARTERS FOR THE
KANSAS FARMERS UNION

Rates—\$2.00 Up

H. C. KYLE, Manager



Farm telephones need good batteries

They make your telephone "talk"

If you own your farm telephone line and do all the upkeep work, please remember to have the batteries in your telephone tested regularly.

If others can't hear you when you talk over your line, but you hear others fairly well, it is probably time to check up on your batteries.

Bring them to our office. We'll gladly test them for you free. If you need new batteries, we'll tell you how to go about getting them under government priorities.

In wartime, especially, it pays to keep your farm telephone talking.

SOUTHWESTERN BELL TELEPHONE CO.



It's Easy to Sell KFU Hybrids

Farmer-salesmen, to take orders for KFU hybrid seed corns, are wanted. If you wish to make extra money at a pleasant job, qualify at once!

IN COMMUNITIES WHERE A CO-OP DISTRIBUTES THE CORN, make application to the local manager. (See list of local distributors at bottom of this ad.)

IN COMMUNITIES WHERE THERE IS NO CO-OP DISTRIBUTOR, make application to Farmers Union Central Co-op, Box 296, Salina, Kansas.

Both the local co-ops, in their distribution area, and KFU Central Co-op, want farmer-salesmen. There is consequently an opportunity for profitable and pleasant spare time work in every community in Kansas.



RETAIL PRICES ON FARMERS UNION HYBRIDS

KFU No.	100—200—300—500—600
Large Flats	\$8.00
Medium Flats	8.00
Small Flats	8.00
Short Large Flats	7.50
Short Medium Flats	7.50
Regular Round	6.50
Semi-Round	6.50
Large Round	5.75
Medium Round	5.75

KFU 400 (K 2234) our white hybrid will be one dollar (\$1.00) per bushel higher on all grades.

1. DEPENDABLE It has the unseen quality given it by a reliable, conscientious organization doing everything possible to make their hybrids the best there are!

2. PROPERLY BRED From inbred lines produced by the most reliable breeders and certified by them to be absolutely true to strain.

3. WELL DETASSELLED So the hybrid delivered to you will be a perfect cross. Not even the one per cent of tassels permitted by state inspection stay in KFU hybrid fields!

4. UNIFORMLY GRADED With the finest equipment so that it plants properly. We guarantee our select flats, when planted with proper plates, to fall 95 per cent accurate.

5. PROVEN PERFORMANCE Not only in field tests, but in hundreds of Kansas farm fields, these hybrids have proven themselves. See letters and testimonials in this and following editions of this paper.

ABILENE
Farmers Elevator Co.
AGENDA
Farmers Co-op Elevator
ALMA
F. U. Co-op
ALTAMONT
Farmers Co-op Elevator
ARKANSAS CITY
F. U. Co-op Elevator
ALTA VISTA
F. U. Co-op Elevator
AURORA
Farmers Co-op Elevator
BARNES
Farmers Co-op Elevator
BEATTIE
F. U. Elevator
BEELER
Farmers Co-op Grain & Sup. Co.
BELLAIRE
F. U. Co-op Elevator
BELOIT
F. U. Co-op Elevator
BENNINGTON
Farmers Co-op Elevator
BLUE RAPIDS
Farmers Co-op Grain Co.
BREMEN
F. U. Elevator
BURDICK
F. U. Co-op Elevator
BURLINGTON
Farmers Co-op Elevator
BURNS
F. U. Co-op Elevator
CARLTON
F. U. Co-op Elevator

CAWKER CITY
F. U. Co-op Elevator
CENTRALIA
F. U. Co-op Elevator
CLAY CENTER
F. U. Produce Station
CLIFTON
F. U. Co-op Elevator
CLYDE
Clyde Co-op Elevator
COLLYER
F. U. Co-op Elevator
CONCORDIA
Wilbur F. Larson
COURTLAND
F. U. Co-op Elevator
DENNIS
Dennis Co-op Elevator
DILLONG
Farmers Co-op Elevator
DODGE CITY
Dodge City Co-op Exchange
ELLISWORTH
F. U. Co-op Elevator
ERIE
F. U. Co-op Elevator
GIRARD
F. U. Elevator
GLEN ELDER
F. U. Co-op Elevator
GREENLEAF
Farmers Co-op Elevator
HANOVER
Farmers Co-op Elevator
HERKIMER
Farmers Co-op Elevator

HOLYROOD
Holyrood Co-op Grain & Sup. Co.
HUNTER
F. U. Co-op Elevator
KELLOGG
F. U. Co-op Elevator
KIMBALL
F. U. Co-op Elevator
LAHARPE
F. U. Co-op Elevator
LANCASTER
F. U. Co-op Elevator
LEBANON
F. U. Co-op Elevator
LEHIGH
Farmers Co-op Elevator
LEONA
F. U. Co-op Elevator
LEONARDVILLE
Riley Co., F. U. Co-op
LINCOLNVILLE
F. U. Co-op Elevator
LINDSBORG
F. U. Co-op Elevator
LORRAINE
Lorraine Grain, Fuel, Stock Co.
LUCAS
Farmers Co-op Elevator
LURAY
F. U. Elevator
MANHATTAN
F. U. Co-op Elevator
MAPLE HILL
F. U. Jobbing Association
MARION
Marion Co-op Elevator

MARQUETTE
F. U. Co-op Elevator
MCCUNE
F. U. Co-op Elevator
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F. U. Co-op Produce Station
MINNEAPOLIS
Farmers Elevator Co.
MORGANVILLE
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MORRILL
Farmers Co-op Elevator
NATOMA
F. U. Elevator
OLATHE
F. U. Co-op Elevator
OLSBURG
F. U. Co-op Store
OSAWATOMIE
F. U. Co-op Elevator
OVERBROOK
F. U. Co-op Elevator
PARSONS
F. U. Co-op Elevator
PAULINE
Farmers Co-op Elevator
RAMONA
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RANDOLPH
F. U. Co-op Elevator
ROBINSON
F. U. Co-op Elevator
SABETHA
Farmers Co-op Elevator
SCOTTVILLE
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SENECA
Farmers Elevator Co.
SMITH CENTER
Farmers Co-op Elevator
SOLOMON
F. U. Co-op Elevator
SOLOMON RAPIDS
F. U. Co-op Elevator
SOUTH MOUND
F. U. Co-op Elevator
STAFFORD
Independent Co-op Grain Co.
ST. MARY'S
F. U. Elevator
STOCKTON
F. U. Elevator
TAMPA
Farmers Co-op Elevator
TESCOTT
F. U. Co-op Elevator
TIPTON
F. U. Co-op Elevator
UDALL
F. U. Co-op Elevator
VLIETS
F. U. Co-op Elevator
WAKEENEY
F. U. Co-op Elevator
WAKEFIELD
Wakefield Farmers Co-op Ass'n.
WALNUT
Farmers Co-op Elevator
WATERVILLE
Farmers Co-op Elevator
WINFIELD
F. U. Co-op Elevator
WINIFRED
Winifred Farmers Co-op Elevator