

# THE KANSAS UNION FARMER

Education

Organization



VOLUME 34

SALINA, KANSAS, THURSDAY, FEBRUARY 6, 1941

NUMBER THREE

James G. Patton, President



National Farmers Union

H. E. Witham, Manager



Farmers Union Jobbing Ass'n

E. K. Dean,, President

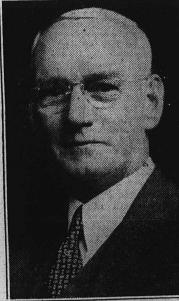


Kansas Farmers Union

A. B. Stryker, President



F. U. Live Stock Commission Co T. B. Dunn, Manager



Farmers Union Auditing Ass'n

IN RILEY COUNTY

President Dean Has Called at Re Organization Meeting for February 11

A meeting of the Riley County Farmers Union has been called to be held in Leonardville, Tuesday, February 11, at 1:30 p. m. President E. K. Dean has called the county meeting, in the view of the situation resulting from the resignation of the former county president, Victor Hawkinson, and the entire county executive board. New county officers will be elected, it is planned, and consid-

eration given to the future pro-

Grimes, Kansas State College c e n t issue And this is

By J. C. Gregory

President

'I urge each of you to attend "I hope to see you all on

## Necessity of Building a Sound Financial Institution" 27TH ANNUAL MEETING OF STOCKHOLDERS FARMERS UNION JOBBING ASSOCIATION

"Obstacles Facing Cooperatives and the

Aladdin Hotel Kansas City, Mo. Friday, February 7, 1941

PROGRAM

Greetings from Equity Union Grain Company..................................John M. Zimbelman St. Francis, Kansas, President 

> Salina, Kansas. ELECTION OF DIRECTOR ADJOURNMENT

AFTERNOON SESSION—
1:00 p. m.—Reconvene—Call to Order. 

Co-operation

Panel, Pat Nash, President, Farmers Union Managerial Association of Kansas, E. K. Dean, President, Kansas Farmers Union; D. O. Wanamaker, Director, FUJA; John Schulte, manager, Mitchell County Farmers Union Cooperative Association; Carl Witham, Farm Security Administration; Dr. W. E. Grimes, Kansas State College; Roy D. Crawford, head of Grain Sales department, FUJA; Panel Leader, H. C. Stephens, Wichita Bank for Cooperatives.

REPORT OF RESOLUTIONS COMMITTEE UNFINISHED BUSINESS NEW BUSINESS

ELECTION OF TWO DIRECTORS ADJOURNMENT

EVENING SESSION—
6:30 p. m. FREE BANQUET. Speaker of the evening, Jim Patton, Denver, Colorado,
National Farmers Union President. Miss Esther Ekblad, Kansas State Junior
National Farmers Union President. Leader will report on activities among Kansas Farmers Union young people.—

Saturday Morning Breakfast Conference on Educational Problems.

# Urge "YOUR" Attendance Nat'l Chairman to FUJA Annual Meeting

Every Elevator Manager, Director and Farm Leader Is Invited to Well-Planned Program in Kansas City Friday of F. U. Jobbing Association

The big Farmers Union annual business meetings are now in progress! Today is the annual meeting of the Farmers Union Live Stock Commission Company, and tomorrow the Farmers Union Auditing and Jobbing Associations. Meetings will be held in the roof garden hall of the Aladdin Hotel, 1213 Wyandotte street, Kansas City, Mo.

The program of the Farmers Union Jobbing Association includes highlight features any one of which will assure the attendance of aggressive cooperative managers, directors, and other farm leaders. There will be addresses by Aksel Nielsen, manager of the Westcentral Cooperative Grain Company, Omaha, on "Obstacles Facing Cooperatives and Necessity of Building a Sound Financial Institution;" Harold Hedges, grain marketing specialist in the Farm Credit Ad-Hedges, grain marketing specialist in the difference of the special sp the Kansas Farmers Union, on the 1941 program of this the press and are no longer much aggressive farm organization.

A free banquet will be given by the Farmers Union Job- on March 4, 1933, legislation to imbing Association Friday evening in the Hotel President. James M. Patton, president of the National Farmers Union, will be the principal speaker of the evening; Miss Esther Ekblad, Kansas Farmers Union, will report on activities among Kansas Farmers Union young people.

the question the stockhold-

ers of the Job-

tion will de-

vote some of their time in

c o nsideration

at the annual

ssociation Friday.

J. C. Gregory

They will strive for a practical affirmative answer to this ques-

ion, the Information Bulletin ex-

A panel discussion will have the topic "Future Develop-ments in the Services and head of the grain sales de-Facilities of Farmers Union Jobbing Association and How Jobbing Association, and the They Should Be Financed." panel leader, H. C. Stephens Members of the panel will be of the Wichita Bank for Pat Nash, president of the Cooperatives. Farmers Union Managerial Association; E. M. Dean, president of the Kansas Farmers Union; D. O. Wanamaker, a director of the Farmers Union Jobbing Association are J. C. Gregory, president; Homer Terpening, Wakeeney, vice president; H. E. Witham, secretary, Kansas City; D. O. Wanamaker, Blue Rapids, associate secretary; C. B. Thowe, Alma, E. A. Crall, Erie, and Los Erwin Cicaro directors. mers Union Jobbing Associa- and Joe Erwin, Cicero, directors. tion and the manager of the Blue Rapids elevator association; John Schulte, manager of the Mitchell County Farmers Union Cooperative As- tion Bulletin sociation; Carl Witham of Farm Security Administration, Lincoln, Neb.; Dr. W. E.

"THE LAST CALL"

to the Stockholders of the Farm-

"Friday, February 7, is the annual meeting of your organization, and this will be your meeting.

and do your part in building your organization bigger and better. This organization was organized by the farmers and for the farmers, and we welcome the farmers to attend. I think it is the duty of all managers and directors to attend this meeting if possible.

# Tells of Far. U.

Requires More than War Defense Measures

Address of M. W. Thatcher,

tion, and labor legislation—to protect the democracy and the common people of the United Statesprove the lot of the common peo-(Continued on Page Three)

# Legislative Aims

Security for Farm Families

chairman of the National Farmers Union Legislative Committee, given on the National Broadcasting System, January 25, 1941, over the National Farm and Home Hour under the auspices of Farmers Educational & Cooperative Union of America-(National Farm-

Farm legislation, social legislaadvent of the so-called "New Deal" ple and to protect their bank de-

# Farmers Union Sounds Call For Action on Legislation Income Certificate Plan President Dean Explains Need of More Finances Wins Widespread Support

Special Appeal for Legislative Funds Becomes Necessary to Push Farm Program Despite Popular Pressure on of Bills on Income Plan, Tenant Purchase, and Debt Push Farm Program Despite Popular Pressure on Defense and Armament Building

> By E. K. Dean, President Kansas Farmers Union

Ever since its organization in 1902 the Farmers Union has fought the farmers' battles both on the cooperative and legislative fronts. It has educated Farmers, Congressmen and government officials in the principles of cooperation and in true Agricultural economy. It has put on the state and national statute books, either alone or with the aid of the other farm organizations, all the workable farm aid and cooperative laws we presently have. It has during its entire existence fought for equality of opportunity and parity of income for our farmers with the opportunity and income of other major groups of our citizens.

Now! With half of the world under the control of dictators who have already destroyed practically all the cooperatives in the countries controlled by them, and have taken from the farmers and other classes of citizens practically all their civil rights. Now! When under the presence of defense pre-parations in our own land, monopolies and organized groups, which make their profits from the needs of our endangered which make their profits from the needs of the cooperative civilization, threaten that all our gains along the cooperative ing and fighting for in this and legislative field will be nullified by the organized profit country, that the Farmers

for the interests of our farmers and

sion of the million dollar mono

EFFECT STOCK SHIPMENTS

Impassable Roads Result in De-

Creased St. Joe Receipts

The month of January has prov-

St. Joseph market.

the month of December.

of \$857.86, equivalent to a

pressure groups. Now, there islative Committee .The National islative action on the part of our farmers and our farmers cooperatives than there was, ever before, in our national ment and the Income Certificate bill. It has an office in Washingexistance.

The Farmers Union says that; the down and out farmers who have been dispossessed of their homes, because historically their income was not equal to their cost of production, shall have an opportunity to lease or buy a farm home on equitable terms, and get a new start on the road to security.

Many Legislative Jobs
The Farmers Union says that all farm mortgages where the farmer because of drouth or low farm.

because of drouth or low farm the interests of our cooperative against the aggressdebtor farmer to pay on his mort- farmer, every local and every cogage a certain percentage of the operative. Send whatever you can ncome from his farm, so that his but send something as soon as pospayments will be in proportion to sible. Congress is now in session,

The Farmers Union says that we farmers are entitled to our just time looking out for their interests, share of the national income, so and opposed to ours. Call a meetthat we may deal on an equity ing of your local, or your cooperative board, and each one put in all with the producers of the things he or she can and send the money which we must buy, and have equal opportunities to educate our to Kansas Farmers Union, Box 296 hildren and for security in our Salina Kansas. old age with those engaged in other industries and occupations.

The Farmers Union says that since the commodity loan program was built to help the farmer get a fair price for the products of which he produces an exportable surplus, all such products which may come into possession of the government agencies charged with the operation of the loan programs, should be disposed of through regular trade channels with preference being given cooperatives in the handling of loan commidities ment agency handling and marketing any commodity which can be handled and marketed through our cooperatives.

To do all the above, the Farmers Union has set up a National Leg-

# increased attention of administration leaders, and has reached a stage of being under critical and analytical study. The Tenant Purchase legislation would enable this nation

Adjustment-Most Sound Program

The Farmers Union has the most sound legislative program. This is the considered decision of farmers throughout

the nation. The Farmers Union Certificate Plan is gaining

to see new numbers of family-sized farms, which with cost-of-production prices secured with the Certificate Plan would make a sound American Agriculture. Debt adjustment is necessary to bring justice to the farmer who mortgaged his land in time of high values and high prices and high profits, and lived to see a quick dive of all three to place the farmer in an impossible financial position. An old age pension system which will provide old age security for farmers is supported by the Farmers Union.

President Jim Patton believes that in this period of Set Up Offices stress, when many efforts are going to be made to prove to our American people that they Union has an excellent chance | Committee of Farm Organto have a considerable portion of the organization's legislative program adopted.

All Farmers Union bills have been reintroduced into Congress. Farmers may write to their Con-gressman, and they will gladly mail copies of bills for study and ton manned by efficient personel that is at all times looking out all of our cooperatives, whether the House of Representatives, as members present: H. R. 43, by Congressman U. L. Burdick of North Dakota. Senator B. K. Wheeler of Montana, intro-duced the bill into the Senate, numbered S. 420. H. R. 100 is the number of the Debt-Adjustment bill, introduced

by Merlin Hull, Wisconsin.

Tenant Purchase Problem Oklahoma, John Bankhead, Alabama, and Allen Ellender, Louisiana; and H. R. 1611 the same as last year's Lee Tenancy bill, by our bills are in the hopper, and the Jack Nichols, Oklahoma. monopoly forces are there all the The genereal farm organiza-

ions-The Grange, the Farm Bureau, the Farmers Union, and the National Cooperative Council—are vho are enthusiastically support-

Debt Adjustment bill. The National Cooperative Council, which a year ago so vigorously en somewhat of a disappointment cught the Farm Debt Adjustment to the Farmers Union on the South Bill, has withdrawn their opposition as an organization, it is re-Roads have been almost impasported. The Farm Bureau has modsable in many places during the ified its position of a year ago, which insisted on a five-man bimonth of January and are in worse condition now. This has repartisan Board for the Farm Credsulted in greatly decreased reit Administration, as an independent agency, to a position at this

ceipts in the market, especially hogs, supplies of which may have time where they agreed to support been mostly shipped out during However, in the commission business we accumulated a profit ronage savings of 21.22 per cent. The Farmers Union Credit Assoers Union insists that the five- consideration. ciation shows a patronage savings man, bi-partisan Board would soon of \$151.64 for the month. Outstandtake the Farm Credit Administraing loans as of January 31, 1941, amounted to \$180,054,82, a considests of the farmer. erable increase over outstanding The Farm Bureau insists that

loans a year ago. In the serum account, the patronage savings for the action programs in the Department of Agriculture, such as the the month is \$59.46, which is Soil Conservation Act, be broken equivalent to a patronage savings back to the 48 states, under the of \$21.23 per cent.

At our board meeting held Jansion Service or the County Agent sion Service, or the County Agent a National program for agriculture During the meeting a resolution carried on through 48 sub-divisions, where the Federal Govern-(Continued On Next Page)

sympathy was adopted regard-(Continued on Next Page) HAVE IMPORTANT MARKETING JOBS for Leg. Work in State Capitol

ization Has Headquarters at Jayhawk Hotel

The Committee of Kansas Farm Organizations set up headquarters in Room 400, Hotel Jayhawk, Tomail copies of bills for study and analysis. The Wheat Income Certificate bill has been introduced in Committee met with the following

Kansas Farmers Union—E. K. Dean, president; Kansas State Grange, C. C. Cogswell, master, Ray Moody and J. H. Foltz; Kansas Farm Bureau—Dr. O. O. Wolf,

president, and Marlan Deaver; Farmers Union Jobbing Association, Harry Witham, manager; Equity Union Grain Co.,—Otto B. ed on the basis of the productive value of the farm, at not over 3 per cent interest, with the privilege of taking the variable payment plan which will enable the come. We need the help of every content forward to payment to raw or his most. ancy bill, by Senator Josh Lee, Floyd; Kansas Cooperative Com. Company-Emil Gall, and Clyde Morton: Consumers Cooperative Association, B. H. McCully and Farmers Union Managerial Asso-

ciation, not represented. Matters of general interest to agriculture were discussed with he result that the Committee destill somewhat divided but not so cided on very few measures to acutely as a year ago. There are present to the legislature and give a large number of farmers within our active support. There are, The Grange and the Farm Bureau however, three minor amendments to the cooperative corporation law the Farmers Union Income that we expect to get through with-Certificate Plan and the Farm out difficulty, namely; eliminating the requirement for corporations to have registered agents, making notice of meetings by registered mail not applicable to cooperative corporations and making members of local cooperative corporations legally eligible to directorate in state wide cooperative organizations without holding stock per-

sonally. The Grain Tax Bill

The wheels of legislation grind slowly in the beginning of a ses-Form Credit Administration under sion but like the cream separator the direction of the Secretary of gain momentum as more energy is Agriculture, but in that regard, applied to the crank. Consequentthey want a five-man, bi-partisan ly, up to this date, few bills of Board instead of the Governor as general interest have been introthe executive director. The Farm- duced and none have had final

House Bill No. 73 by Representative Smith of Graham provides tion too far away from the inter- for a tax of 1/2 mill on producton and ownership of grain in lieu of general property tax. This is of interest to all farmers and cooperative grain dealers and Farmers Union members should freely express themselves to their representatives, and your legislative Representative as to your attitude The Legislative Farm Luncheon

> Club has been organized with Representative Miller of Reno and Senator Beeler of Jewell, chairman, respectively, of the Agricultural Committees of the House and Senate, as chairman ond vicewere started Tuesday January 21 with a complimentary luncheon to all legislators, and Dr. McFarlane, dean of men, of the Kansas State Teachers College of Emporia, as speaker. On Tuesday, January 28, we were addressed by members of the Kansas delegation in Con-Woodring will talk to us Tuesday, February 4, on the subject, "The Farmer and Defense."

The principal purpose of legis-lative representation is to see that measures objectionable to agricultural interests are not enacted and no doubt as the 1941 session progresses many such will appear. The more important of these will be mentioned in the daily newspapers and it is of much benefit to your representatives if you will both personally and by locals advise them of your opinion on all matters in which you have an agricultural or cooperative inter-

Very truly yours, Clyde W. Coffman,

Jewelry and scrap received at the Royal Canadian mint during the first 10 months of 1940 yielded 9,062 ounces of gold.

# Must Re-Build Strength of Live Stock Producer

made regular shipments to the Farmers Union Live Stock Commission Company are generally recognized as items of uary 17 and 18, 1940, our Direcpast history, or as an important program of the future. They tors declared a patronage refund of system. Many of the State Extenare not of the present. But the terminal markets are generally recognized to be the place where live stock prices are erally recognized to be the place where live stock prices are from us by our members during

ed unless his power is truly represented at the terminal live stock market against the highly organized meat packing industry? The stockman remains in a dangerous position without cooperatively organized control of live stock marketing.

with houses at Kansas City, Wichita and Parsons, is holding its annual stockholders' meeting in the Aladdin Hotel, Kansas City, Thursday, February 6, beginning at 10 a.m. The program will not only include reports of the business operations, but will feature discussions of live stock marketing problems. All three houses of the com-X-

value of \$18,500.00. Producers generally have an understanding of the present livestock set-up, and realize that Kanand W. L. Acuff, manager at Parages City is the base market for some A. P. Christon Diversity of the present lives and W. L. Acuff, manager at Parages was a constant.

# Live stock shipping associations of local farmers which

How can the live stock producer's interests be safeguard-

The Farmers Union Live Stock Commission Company,

report its first profit since The meeting in Kansas City 1934. The Farmers Union February 6 will take recognition company has approximately of the present situation and will face the job of working out methods of procedure to remedy, stockholders own stock to a the situation

pany will report a profit on establish the price which the stockman is to be paid for his live stock.

W. G. Bernhardt is general man-

sas City is the base-market for sons. A. B. Stryker, Blue Rapids, They will decide first what "our" all the stockmen's sales. They real- is president of the board. Other ofgeneral objectives in the next few ize they should patronize their ficers are L. C. Gretten, Kincaid, years should be, and what should own association and the terminal vice president; John Fiegenbaum, be the general plans for the accomplishment of those objectives. In the development of any program it is a paramount necessity Continued On Page Four).

Own association and the terminal market that the base-market establish a fair base price.

On the other hand, many livestock producers seem willing to let a very small percentage of the late of the lat



Pictured above are George Bickell (right), Topeka, manager of the Million bushel terminal elevator and the ware-house and feed mill of the Farmers Union Jobbing Association; and A. T. Riley, Salina, who is manager of the Salina grain

LAST CALL

FOR BIG

**FARMERS** 

UNION

**JOBBING** 

**ASSOCIATION** 

MEETING

### The Kansas Union Farmer

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Subscription Price, Per Year.....\$1,00 Notice to Secretaries and Members of Farmers Union of Kansas: We

want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success. When change of address is ordered, give old as well as new address,

NATIONAL OFFICERS James G. Patton, President......Denver, Colo. Herbert Rolph, Vice-President......Joplin, Mont. J. M. Graves, Secretary.....Oklahoma City, Okla. KANSAS OFFICIALS Rex Troutman, Secretary Salina, Kansas John Tommer, Conductor Waterville, Kansas

John Scheel, Doorkeeper...... Emporia, Kansas DIRECTORS Bert Harmon, First District...... Ellsworth, Kansas Ray Henry, Fifth District......Stafford, Kansas

FARMERS UNION JOBBING ASSOCIATION-719 Board of Trade Bldg. Kansas City, Mo. H. E. Witham, General Manager; T. C. Belden Manager Merchandise department; Roy Crawford, Head Grain Sales man; A. T. Riley, Manager Salina Grain Office; Merchandise Warehouses: Central & Water streets, Kansas City, Kan, Harry Neath, Manager; Wakeeney, Kan, M. M. Gardner, Manager; Farmers Union Terminal Elevator, Santa Fe and Union Pacific tracks, North To-

peka, George Bicknell, Manager.

FARMERS UNION MUTUAL INSURANCE CO.—Room 202 Farmers Union Ins. Bldg., Salina, Kansas, G. W. Bushby, President-Manager.
FARMERS UNION LIVE STOCK COMMISSION CO.—Room 100 Live
Stock Exchange Bldg., Kansas City, Mo.; Live Stock Exchange Bldg.,
Wighter Vancous Live Stock Exchange Bldg. Wichita, Kansas; Live Stock Exchange Building, Parsons, Kansas.— W. G. Bernhardt, Kansas City, General Manager; L. J. Alkire, Manager, Wichita Branch; W. L. Acuff, Manager, Parsons Branch.

KANSAS FARMERS UNION—Salina, Kansas, Room 311, Farmers Union

Insurance Co. Building.
FARMERS UNION AUDITING ASSOCIATION—Room 308, Farmers Union Ins. Co. Bldg., Thomas B. Dunn, Secretary-Manager, Salina,

FARMERS UNION LIFE INSURANCE CO.—Room 307, Farmers Union Insurance Co. Bldg., Rex Lear, State Manager, Salina, Kansas.

THE KANSAS FARMERS UNION ROYALTY CO.—Room 309 Farmers Union Insurance Co. Bldg., Salina, Kansas, G. E. Creitz, State

FARMERS UNION MANAGERIAL ASSOCIATION P. J. Nash, Ellsworth......President Glenn Hewitt, Osawatomie......Vice-President David Train, Lindsborg......Secretary



#### SALINA, KANSAS, THURSDAY, FEBRUARY 6, 1941

representative of business.

The Western Retail Implement

tary Paul M. Mulliken, St. Louis,

forecasted, "we'll see those ma-

turn our finished products."

development whereby farmers

should make their own products

would be in the organization of

vantages of "mass production."

NAME C. W. READ, MANAGER

Joe Erwin, Cicero, Is New Presi-

dent of F. U. Mutual Insurance

Company

The greatest number in several

years attended the annual meet-

ing of the policyholders in the

Farmers Union Mutual Insurance

reported, total assets nearing the

\$400,000.00 mark, and a surplus

The terms of five directors ex-

pired, E. S. Volmer, Parsons, who

was appointed to fill the unex-

pired term of the late Grant Bliss.

Woodston; E. E. Whitney, Speed

Cicero; and Crissie Richardson,

Lawrence. All were re-elected with

C. W. Read was selected by the

Read, Salina; Anna M. Baird, Sa-

THE CLOAK ROOM

By W. P. Lambertson

England's battleship bearing

Lord Halifax up the Chesepeake dodged Fort McHenry.

The Lease-Lend Bill will darken democratic skies here to redden

Democracy in Europe is much nore precious than democracy

here, to the interventionists.

and C. J. Diedrich, Selden.

them over there.

lina; Irma Patterson, Ellsworth;

of over \$100,000.00

successful year was

consin Farmers Union, has a challenging article in the last issue of the organization's state the organization's state paper. prising to hear another argumen the organization's state paper. prising to hear another argumen expressed, and especially from a expressed, and especially from a title and the essence of the message is how can a farm organization do all the work that should be done on all too little money

stantly, and Mr. Hones lists these four which are not unfamiliar to a mass market for family processone entrenched in Kansas Farmers ing machines, as follows:

Why not organize nev 2. Why not have the Farmers Union in every county of the

3. Why not more field work with locals?

4. Why all the begging from Locals, Counties, and Individuals for Camps, Institutes, Legislative work Camps, Institutes, Legislative vork, Junior work, and organization work?

"The answer always is—not enough funds." Not enough money, and not enough farm leaders who recognize the importance of the position of their organization. The

loyal men who support the organization with their membership dues are the same ones who volunteer to enlist their support for collecting legislative, educational, and junior funds. And of all the work of the Farmers Union there is only one, outside of subscriptions for a special fund, that brings in income for

the organization—organization or membership. Speakers at local meetings, camps, institutes, junior work-these activitiese cost money and bring no immediate financial return. The costs must be listed as expense, with all respect to the sound axiom that "Education is health insurance for cooperatives."

Company, Salina, January 17, reaching approximately 200 peo-The Farmers Union looks neither to some anonumous and rich maiden aunt, nor to Uncle Sam, It answers to no one but the farmer member; its demands are sound and equitable because farm people are the backbone of this na tion and its fundamental democracy. But the organization leaders we to have an organization that O. E. Gartrell, Logan; J. E. Erwin, is Farmers Union in name only, or ship a good proportion of those who make their living by farm-

War, Food and Peace

Herbert Hoover once dressed a to replace G. W. Bushby. Officers very pleasant and simple thought elected by the directors are Joe in evening clothes saying that it Erwin, Cicero, president; F. J. is the aspiration of the American Kingston, Hoisington, vice presipeople that the world should have dent; Anna M. Baird, Salina, secrepeace. It is just as true, and Mr. tary; D. O. Anderson, Salina, assismight remark it some- tant secretary; and E. S. Volmer, time, that it is the aspiration of Parsons, treasurer. Officers of the the American farmer that the company form the executive board

world should have food.

While an economic blockade elected this year are W. C. Cole, salars the European continent Salina; F. J. Kingston, Holsington; ays an important share in the Arthur Glessner, Bison; P. H. Hei-British offensive, there should be decker, Paola; D. O. Anderson, Sameans of being humanitarian lina; G. W. Bushby, Salina; C. without giving American support to Hitler and his despicable despotic methods. Mr. Hoover is to be thanked for his efforts in this

When the war is over, permanent peace will be more likely if people can forget the days of war; but hunger and disease breed hat-reds which do not well nourish the development of lasting peace.
At a minimum, British victories and advances should bring forward generous food supply trains. bring economic, material rewards. tokens of democracy's superior-

The War Deal intends to blind, For many years consumption in with powder and blood, the comproduct after product has been inwith powder and blood, the comcreased by mass production which New Deal.

### Neighborhood Notes

IN CLAY COUNTY

Pleasant View Local at Miltonvale Continues an Active Program The Pleasant View Local 592 neld their regular meeting on January 21. Mrs. George Blackwood was appointed a committee of one o purchase flowers for Brother Frank Schwab's funeral.

Mrs. Clara Vincent and Ethel Lindsay were appointed as flower committee. The Kennedy etter and Jobbing Association leters were read and Secretary in-Menu committee: Mrs. Jennie Blackwood and Mrs. Ethel Lindsay. Program committee: Earl McCle-

nahan and Ed Lindsay.

New officers for the coming year are: President, William Coupal; vice president, George Blackwood; secretary-treasurer, Alden McNeil; conductor, Harold Stoneback; reporter, Mrs. J. E. McKel-

On Friday, January 24, the La-lies auxiliary met at the home of Mrs. Ed Lindsay with Mrs. Fred schoenweis as assistant hosteses Mrs. Wm. Coupal, the retiring president, installed the following fficers for 1941: Ladies Have Organization

President, Mrs. J. E. McKelvey; ice president, Mrs. J. O. Vincent secretary, Mrs. Harold Stoneback; treasurer, Mrs. Calvin Lippe; lec-turer, Mrs. Ed. Lindsay; chaplain, Mrs. Lewis Geist.

The following committees were appointed: Love, Mrs. Joe Regnier and Mrs. Lahmier; Membership, Mrs. George Blackwood, Mrs. Clint Jrban and Mrs. Charles Kaiser. Mrs. Dale McMahan and Mrs.

'Forget Me not Sisters" will present their gifts in December.

It was decided to give a tea to help with our charity fund. Many interesting topics were read and discussed. Delicious refreshments for organization in the Kansas Farmers Union. The question ere served during the social hour. The next regular meeting day will be February 11, and we hope all Farmers Union ladies may come. Sincerely, Mrs. J. E. McKelvey

Reporter.

IN OSBORNE COUNTY The Osborne County Farmers Inion business association held a anquet Tuesday evening, January for directors, managers, em-ployees and their families. A fine turkey dinner was a well-planned program were enjoyed.

Farmers Union Local near Downs and Corinth were planning their regular community night in Downs on Tuesday, Janand Hardware association had its uary 28, it is reported.

annual convention in Kansas City ast month and the executive sec-The annual telephone meeting retary of the National Retail Farm was held Tuesday, January 14. H. Equipment association plugged for A. Smiley was retained as president; J. B. Bloomer as vice president; and Roy Lumpkin as treas-"In the next ten years," Secreurer.

The Osborne Local of the Farmchines in operation on individual ers Union planned to hold its farms. There'll be carding mamonthly meeting at the Congregachines, machines for operating a tional Church basement, January canning plant, freezing plants and 30. "An interesting program" was other units which can be used to

Perhaps Mr. Mulliken is right in "This is one place you can get that farmers might well and econexcept pulling a tooth," advertisomically process their own raw es the Osborne Farmers Union materials into finished and semielevator. Joe Vanbebber is manafinished products, but it is our

udgment that the more sound ger. IN SHAWNEE COUNTY

Elevation Local Starts the New community cooperatives. The cooperative canning or processing Year's Program in a Big Way factory would enable the farmer to Stormy weather and bad roads do not scare the filks around Elesecure the economies of home manufacture with out the larger vation Local, south of Topeka where 44 turned out for the instaloutlay of cash necessary if done individually, and through its greater use the machine would oyster supper Saturday night, Janoring farmers the fundamental ad-The new officers are::

criticism or failure.

board of directors as general man-ager, following the annual meeting, of an entire township of the best

Our community was one in

which there was little of any

neighborliness among its people,

no gatherings of any kind that brought families together to learn

more for their own mutual bene-

fit. The folk who were three or

four miles away were strangers in

the strictest sense of the word.

existed in our communitly were

elsewhere. Therefore I write of

people God Almighty ever put life

Some four years ago about four

of us agreed to form a Township Social Club. We gave out notice

that we would meet at a certain

olhouse which we did. We

elected a president and secretary-

resident appointed a program committee and refreshment com-

nittee to serve at the next meet-

ing which was another schoolhouse in the township.

At each meeting new commit-tees are appointed and the usual procedure has been to appoint

ommittees who reside in thedis-

trict where the next meeting will

"Not Dead by a Jugful"

We have discovered some interesting facts. We have learned to

borhood was not dead by a jug-ful. We also found that we had

meetings he was on the program local a lot better.
for a piano solo. He rendered two After all is said

reasurer, and the newly elected

Labette County Leader Tells How

By O. L. Oakleaf of Mound Valley, Kans.

our new building.

sential to "the better way of life."

your neighbor, and ask him to co-



At the Farmers Union Jobbing Association annual meeting of last year a panel discussion was held on the topic, "Factors Which Affect Good Membership Relations in a Local Cooperative." Participating in the panel were (left to right, pictured above) J. C. Gregory, manager of the Osborne County Farmers Union Cooperative Association, and president of the Farmers Union Jobbing Association; P. J. Nash, manager of the Farmers Cooperative Union, Ellsworth, and president of the state Farmers Union Managerial Association; Clarence M. Yocum, manager of the Farmers Union Cooperative Pursinger Association St. Manys, and Kanger delegate to the 1940 National Farmers Union convention. Business Association, St. Marys, and Kansas delegate to the 1940 National Farmers Union convention.

Louis Vernon, manager of the Farmers Elevator & Supply Association, Pauline; John Schulte, manager of the Mitchell County Farmers Union Cooperative Association, Beloit; George Watson, manager of the Farmers Union Cooperative Association, Clifton; Merle Tribbey, assistant manager of the Farmers Union Cooperative Association, Kellogg and president of the Cowley County Farmers Union; and Tom Hall, discussion leader, of Farmers Union Jobbing Association.

man, secretary-terasurer, and Ellen Clark, conductor were reelect-

After the installation of new officers the program for the next three months was announced. On February 22, Mr. B. W. Unge, exporter will talk about how international trade is carried on. A dis cussion will follow on South American trade and how it affects the American farmer. On March 22 there will be a "Truth and Consequences" program with the ques-Orlin Hardesty were guests and became new members. Mrs. Schobecame new members of the field of farm affairs and Farmers Union principles. April 26 there will be a showing parliamentary law study for the coming year.

The "Forget Me not Sisters" will on Industry in Kansas.

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on Industry in Kansas. In the absence of President Farmers Union. The question "What Should we expect of the Farmers Union in Kansas?"

brought out these points:
1. Information through the Kan-1. Information through the Kan-sas Union Farmer, the National and rains hadn't started yet." Union Farmer, the Farmers Union state leaders.

2. Savings through our cooperatives and credit unions. 3. Legislation sponsored and promoted by the Farmers Union. 4. Recreation in the form of games, music, plays, and neigh-

borhood socials. 5. Education planned by the locals to meet their needs and with help in direction and materials from the state and national offi-

The next meeting will be at the home of George Ehrman on Saturday, February 8, where the discussion will be continued on the question "What should the Farmers Union expect of us?"

The secretary reports that 11 members paid up their dues for the year at this meeting. Floyd H. Clark Reporter.

IN WABAUNSEE COUNTY From Union Coop Association, Maple Hill, Kansas, to Kansas Union Farmer, Salina. A meeting was called by the

Farmers Union Ele. Board of Directors at Maple for December 9, and there were about seventyfive present. We sent out card and verbal in

vitations to many of our friends and customers and we were happy to have had the pleasure of their presence. Our State President, Mr. E. K Dean and our State Junior Leader

Esther Ekblad accepted our invi tation to talk to us that night lation of officers and the annual That was the first time for most of us to hear our President E. K. Dean talk. From the compliments Frank Lukert, president; A. R. that have been coming into the of-Swan, vice-president; George Ehr- fice here at Maple Hill, Mr. Dean

# A SHORT, SHORT STORY With a Moral Toward Urging Farm Leaders

To Attend the FUJA Annual Meeting February 7, in Kansas City. Wherein a Cattleman Learns the Size of His Silo Pit Is Comparable to the Growing Needs of the

Co-operative Movement By P. J. (Pat) Nash, President Farmers Union Managerial Association O. K. Cooperator, the Knudsen manager admonished. "That sort of of a 240-acre domain, was in the a problem is not peculiar to the

in fine shape in spite of the mud about how the cooperatives and the Farmers Union started the or-"That excavation," old O. K. ganization now known as the said, explaining the big pit con-struction—"That was one under-Farmers Union Jobbing Association, almost 30 years ago. He heard taking I started that began to how from time to time it appeared that one big problem and another to finish. Mind you, the pit was would upset the marketing terminnone too big for the number in al, but how well farmers can real-

the herd, but the feed crop pros-The burly giant paused and made radio time on the Farm and Home sure of his audience. "But the rains hour and talks from our local and came," he exploded. "The feed ness today, and such an association came through and we filled the pit!" He told of how the pit today measures up nearer the right pro-portion than anything else on the farmer-members." "Yes, sir!" responded the elevator manager. "That's why it's so imfarm. In fact, Mr. Cooper predicted it as the only thing on the place that would hold his share of triple portant for members, directors and

managers to journey to Kansas City, Friday, February to keep A predicted wheat crop. The Farmers Union manager was impressed by the man, but not swept off his feet by the story of he realized he had gained a broad-er picture of the Farmers Union one instance of forward-looking management of the farm. and the cooperative marketing sys-

"Listen, O. K.," the cooperative tem.

has won our friendship and a pany selling strictly cash. (Yes or standing invitation to our meetings and to our town. Esther has "7. I am satisfied with the way attended and enlivened our meet-my account was handled the past. ings before. She also has won our year. (Yes or No). I would sugfriendship, our welcome and a standing invitation to be with us at her convenience. We are sorry that we have never mentioned

this to her before, for it is due her, with interest. Other visitors were; Clarence Yokum, Julius Immenschuh, Mr Hesse, and Mrs. B. Immenschuh of St. Marys.

St. Marys and Mr. and Mrs. Bert Wilson of Kaw. We thank you all and come again. Board of Directors and Manager

J. L. Petty, Manager.

PROFITS INTO BIG TOTALS Salina Farmers Union Oil Ass'n Re ports 10-Year Savings of \$29,286 Earnings of \$29,286.02 have been made by the Farmers Union Co operative Oil Association, Salina, in the ten years ending December 30. 1940. Dividends of \$19,569.52 The net profit for the year just closed amounted to \$1,893.85. The financial report showed the to Revive Decadent Communities business to be in an exceptionally sound position, Current assets to taled \$7,350.62 compared with current liabilities of \$4,272.36; and

Sometimes we are led to believe | I did not care to listen to classical total assets of \$19,493.52 capital that it is not worth the effort to music. Others said the same. It may stock of \$4,940 and surplus of \$7,even try to revive our own im- be of interest to learn that this 863.69. mediate communities for fear of young man had been a pupil of Our little schoolhouses have varia; Charles Arey, Solomon; A. Johnson, Niles. Other members of groups held here, January 17 and ity many times and people have actually given as a reason for not board are Frank Tromble, Solo-

coming out the crowded conditions mon; I. E. Sewell, Minneapolis; Ira that were common to each meet- McCall, Culver; and M. J. Werhan, Bennington. Use Questionaire R. E. Flory is manager of the this situation. Sometimes as many association. Headquarters are in brotherhoods, Farmers' Equity must do something to alleviate Salina, where the Farmers Union as two hundred people trying to listen to a program and enjoy oil station is on the highway U. themselves in a little country S. 81 by-pass around Salina, and 40. Mr. Flory had preschoolhouse was an impossibility. highway 40. Mr. Flory So . . . We are building for our-pared a questionnaire

Union Local No. 1791 will play an ment is attempting to work with ever-increasing part in the develpment of community activities and "The Board of Directors and your the home of our local will be in manager," the questionnaire "are attempting to handle Our public-spirited men and wo- your business in a manner that is men from the farms realize that satisfactory to you. In order to get we cannot stand on our own feet entirely and must affiliate with a have listed them below and would tive Education and (4) Vocational so authorized us to state his confarm group of national scope and like for you to answer them ex-

would suggest the following im-If you will just take stock of provement.

our surroundings, honestly admit"2. I think the manager has per-

your surroundings, honestly admitting to yourself that you are a formed his duties in a (good, fair, part there-of and no better than poor) manner. I would suggest the following improvement. operate with you in bettering

operate with you in bettering some good singers, dancers, musicians and readers, in fact, just as good as you find anywhere. I will cite one instance as an example.

A widow and her son moved from Western Kansas to our neighborhood and at one of our meetings he was on the program of the pro improvement.

for a piano solo. He rendered two difficult selections and I am free to admit that up until that time dividends for the effort spent.

After all is said and done, community building pays enormous vice station at Salina because:

"5. I do not patronize the serest dealing with those economic problems which the schools do not feel free to discuss.

"Plans to fit the size of the

herd," the cattlemen agreed. And

y manage their own terminal bus-

The cattleman was impressed

"But these times," he said. "Things

would have to keep a step ahead

of the times to be of service to

building plans.

iness when they take a mind to.

gest the following improvement. "8. I wish to make the following general criticism or commendation."

Special speakers of the program were Homer Smith, lubricating oil rector and Vote Recommendations specialist, and Harry Appleby, both of Consumers Cooperative Association, North Kansas City, Mo. Short talks were also made by Rex Troutman, editor of the Kansas Union Farmer, and Rex Lear, president of the oil associa-

The Salina organization is planning a special membership and trade drive through the week of February 10, with community meetings in every section of its

rade territory. It was voted at the meeting to change the by-laws to permit the of annual dividends to be paid that the books of the association might be closed as of December 31. Herebeen paid over this period. tofore the directors made the recommendation which expressly

WOULD TEACH CO-OPS

Madison, Wis., (CLNS)-The facts of the cooperative movement than 10 days before the date of should be taught more widely in Wisconsin schools, more short Professor Thurlow Lieurance of Mad expired were reelected; Rex Wichita university.

Our little school beyond the school Third Biennial Education Confer- of their organization which would the necessary hundreds of millions been filled to overflowing capac- W. Neywick, Falun; and Carl ence of labor-farmer-cooperative

The conference, declared by the Cooperative Builder to be unique among the states, brought together representatives of the Wisconsin Federation of Labor, the railroad Teachers, Midland Cooperative Wholesale and Central Cooperative Wholesale. Also present were reprepresentatives of the selves a Township Community members which he asked them to Center where we can take care of fill out during the meeting, and our crowd. In addition, Farmers shows how closely the description of agriculture, state department of vocational and tive Committee, met with President Roosevelt in Washington, D. partment of public instruction. After heading proposals from the this conference:

spokesmen of each of the partici-Education, NYA and Defense Trarefluence.

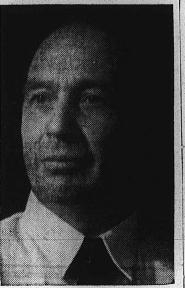
You can do as we have done and pring country people and town people closer together and most together and mo again endorsed as serving bring country people and town people closer together and meet tors have performed their duties in served by the existing educational on the same plane which is so es- a (good, fair, poor) manner. I erative Education asked that more emphasis be placed on implementing the statute requiring the teaching of Cooperation in the schools. 'At present we have a good law, but little is done to put it in ef-fective use. Only a small percent-

to hold short courses and institut-

Your patronage of a local farmers' cooperative elevator association made possible the large volume of business handled by your Farmers Union Jobbing Association during 1940. We can only wish every loyal patron would find it possible to attend the annual meeting of the statewide organization, Friday, February 7, in Kansas City. FARMERS UNION JOBBING

# **ASSOCIATION**

A GROWING MERCHANDISE BUSINESS





Warehouse managers of the Farmers Union Jobbing Association are Harry Neath, Kansas City, Kan., and M. M. (Pat) Gardner, Wakeeney. The merchandise business of the Farmers Union Jobbing Association is on a steady increase.

HOLD ROYALTY MEETING

50 People Attend-Elect New Di-The annual stockholders' meet ing of the Farmers Union Royalty Company was held in Salina January 16. Attendance was about 50 persons, and discussions were held throughout the greater part of the day while the credentials committee made a count of proxies. Late in the afternoon a legal meeting

was declared. E. P. Goddard, Penokee, was elected to the board of directors. and G. E. Creitz, secretary-treasurer, was re-elected a director. A. D. Rice, Delphos, did not permit his name entered as a candidate directors to determine the amount Other officers are S. S. Ebbert, Quinter, president; W. E. Fleming, Stockton, vice president; and John Huber, Selden, the fifth di-

rector. Members of the association votneeded the ratification of the stock-holders.

ed three recommendations direct-ed to their board of directors: 1.

That the date of the annual meet-on once, the cooperatives and the private grain trade are in agreement on one thing, and that is that Naing be changed to sometime in tional political marketing should filed with the secretary not less ment and could prove most disasthe next annual meeting; and 3. problems rest upon political ac-That there be included in the nocourses and institutes should be tice of the next annual meeting, if be voted upon at the annual meet- of dollars for such so-called Na-

> Income Certificate Plan Wins er would be left with an impaired Widespread Support

> (Continued from Page One) money and the state organizations hand, the Congress would pass the vould control the distribution within each state.

> With President Roosevelt National President Patton and M. W. Thatcher, chairman of the National Farmers Union Legisla-C., January 7, and reported from ing the death of Director Wm.

"We were authorized to state his continuing support of the farm by the manager and accepted by pating groups, the conference divided into four sections to discuss (1) Public School Education, (2) continuing support of the farm credit fight, in which the most important thing is the so-called was commodities, supported by Feder-the al legislation, should, so far as needs of workers and farmers not possible, be carried on with selffinancing plans, rather than the so-called loan program, plus par- mission were re-elected for the ty payments, which results in en-ormous gifts out of the Federal dent; C. H. McElhiney, vice pres-

Treasury . . . "We had most satisfactory conerences with the Secretary of of Farm Credit Administration, secretary-treasurer of the Farmand are anxious to do all they can ings at the lowest possible level, ation of the 1940 business. consistent with Federal cost of Cooperatively

The Farmers Union is insisting,

years, that more consideration be given to the warehousing charges allowed to country elevators, particularly with allowances for receiving and re-delivering of grain under the loan programs. The Farmers Union Insists that the Federal Government, Depart-

as the organization has for two

ment of Agriculture, through its corporations—Commodity Credit Corporation, Federal Surplus Com-modities Corporation, and Federal Crop Insurance Corporation-stay out of the grain business. A determined fight is being made against the encroachment of these agencies in the field of marketing and the Farmers Union is determined that the country elevators be given a better deal in the Fed-

eral programs. The private grain trade is making a determined effort, of course, to keep the Federal Government out of the field of marketing. For on one thing, and that is that Na-October; 2. That all proxies be soon become a totalitarian movetrous to agriculture, because such-

tion, with appropriations. When the day should come that tional political marketing programs, then, overnight, the farmmarketing system. Under such a threat and possibility, wheat could tumble to 25c a bushel, and corn to 15c a bushel, and cotton nent would be appropriating the to 5c a pound. If, on the other modities to which it is well adapted, a permonent and sound marketing system would develop.

EFFECT STOCK SHIPMENTS

(Continued From Page One) Hirth.

The audit report was presented the Directors. State-wide farm organizations,

vho are signers of our marketing contract were ordered to be tinuing support that agricultural credited with the balance of the non-members savings for the year 1939. The following officers in the Farmers Union Live Stock Com-

ident: J. R. Evans, secretary. The Board voted to retain Paul Steele as manager of the Farmers Agriculture and Governor Black Union Live Stock Commission and

ers Union Credit Association for the year 1941. A resolution was unanimously adopted by the Directors express-One resolution asked that the state educational institutions pro- terest of farmers. They are both ing thanks to the employes and as anxious as we are to keep the manager of the commission for their part in the successful oper-

> money and supervision expense." Farmers Union Live Stock Comm. Paul Steele, Manager.

. I Do American people have good health?

ient rest, over exertion, worry.

health building foods.

2. Cooperative medicine.

by the State Junior Department.

they did in 1932.

the commodities.

on the market all at one time.

Thereafter, the additional income

to be paid to our farmers would be

cates, which would equalize the

low loan price with fair prices for

The Income Certificate Plan

Disease is less.

Four Minute Speech Outline

HEALTH FOR STRENGTH

"In 1933 the death rate for diphtheria was less than one-twentieth of the rate in 1900. The decrease in deaths from typhoid was nearly 98%. Deaths from whooping cough were less than one-fourth the rates in 1900. Scarlet fever

decreased nearly as much. Small pox, malaria and yellow fever have almost disappeared from our midst.
"Deaths by tuberculosis have been reduced in the 33 year period between 75 and 80 per cent. Deaths by pneumonia and influenze were one-third the 1900

2. Mal-nutrition and under-nourishment is a growing problem.

Report from Children's Bureau of the Department of Labor: "At least one-fifth of all the school children have physical defects."

"There are about 9 million undernourished children in low-income areas.

"More babies are dying each year than there were American soldiers killed in the World War."

II. Why is it that so many people do not have good health?
1. Disregard of disease prevention

a. Improper and unbalanced diets, insufficient rest, too little exercise, insufficient rest

"The army prepared for the rejection of one in four five young men in Selective Service draft."

a. Contagious diseases and general poor health is more prevalent in families on relief and in low-income brackets.

National Health Survey: "The relief groups have approximately 47 per cent more acute illnesses than the highest income class and 87 per cent more

"Persons in families just above the relief level (self-sustaining, but with incomes under \$1,000) are sick less often than the families on relief, but 17 per cent more frequently than those in families of the highest come class."

b. Families with low incomes cannot afford to buy sufficient quantities of

c. In city and rural slum districts housing conditions and sanitation is poor.

d. Families with low incomes cannot afford doctors, nurses and hospitals as

"In the case of disabling illness lasting a week or more, one out of four received no medical care whatever among 20 million people in the relief groups, or among the 20 million people above that level who can purchase it only at risk of curtailing food, clothing, shelter or other essentils of health and

decency." (Scholastic).
"Two-thirds of our rural areas are without child health centers or clinics."

Tax supported medical agencies.
a. Health clinics and school nurses in every county. Does your county have

b. Health insurance—a method of paying sickness bills through fixed regular c. Socialized medicine—Examples of such at present: County doctors and hos-

pitals ,army and navy doctors, state sanatoriums.
"Socialized medicine need not put our health in the hands of politicians. We have city owned water plants but we hire engineers to run them. Health is surely as much as public responsibility as education."

a. Cooperative medical associations and hospitals are different from socialized medicine in that they are owned and controlled by the people who have membership in them. Same principle as cooperative elevators. (Write to the

Farmers Union Cooperative Hospital, Elk City, Oklahoma, for information).

Distribution of food surpluses through government agencies
 The Federal Commodities Corporation is distributing many food products to
 relief families through the Food Stamp Plan. This agency is helping to build
 health among children through its program of hot school lunches.

4. Support and organize cooperatives for a better distribution of the nation's

"Behind the plow that turns the earth that yields the food—Behind machines that make the plows that turn the earth—

Behind the train and plane and truck that bear the food-

Within the homes, the great and mean, where food is eaten-

WE STAND-130 MILLION PEOPLE

REFERENCES: "Who Can Afford Health?" and "Toward a Healthy America," Public Affairs Pamphlet; "Social Problems Visualized," National Forum; and "A Doctor for the People," by M. A. Shaddi, M. D. Upon request reference material will be sent to Juniors

WE MUST BE STRONG" '

Behind the store that stocks and sells the food-

III. How can medical care and disease prevention be brought to more people?

## Junior and Juvenile Department

ESTHER EKBLAD, Director

Junior Motto: "He Loves His Country Best Who Strives to Make It Best"

THE LINCOLN PENNY

Not on the golden eagle do we see Lincoln's face, Not on the shining silver, the dear loved features trace, But on the lowly copper, that humble coin instead, Was given the high honor of bearing Lincoln's head.

The man of many millions, that millions may not grasp But childhood's chubby fingers, that penny oft will clasp. The poor man will esteem it, and mothers hold it dear, The plain, the common people, Lincoln loved while he

#### Education Will Be Subject of Discussion at Breakfast Meeting

Kansas City Beacons

Cooperative history will be retold and also made at the Annual Stockholders meetings in Kansas City, February 6 and 7. We are interested in the arrangement to close the sojourn to Kansas City with a discussion of educational programs and problems. The roundtable discussion combined with the breakfast Saturday morning will really be considered to the combined of th an opportunity for Junior Leaders, managers and others representing cooperatives and the Farmers Union to get their heads together.

Juniors from McPherson county are looking forward to attending the Live Stock Meetings on Thursday in the interest of their county Live Stock Project. Junior Leaders are looking forward to many hours filled with information, new ideas and inspiration for cooperative educational work.

Kansas City it is and from the days there we expect to bring away many interesting stories of cooperative efficiency, service and

Theme on Cooperatives Speaking of cooperatives we had a letter the other day from John Boggs, a Junior at Ellsworth, asking for material on cooperatives. He is using "Cooperatives in Kansas" as the subject of his term paper in American History. One of John's classmates, we presume also a Junior, is writing his theme on "Cooperatives in the United States." We are surely pleased that the boys are making use of an opportunity to enlarge their knowledge of the Cooperative Movement, and to impress upon other classmates that cooperatives are important—enough so to write about.

Nat. Chairman Tells Of Far.

U. Legislative Aims

(Continued from Page One) posits was the order of the day. That is now largely gone, and what we now hear over the radio and read in the papers and magawrite about.

Perhaps here are ideas for other high school students. Camp Qualifications

The requirements for attendance at the Junior Camp next summer are in this issue of the KUF. We are printing the qualifications early so that Juniors and Junior Reserves may begin working toward the trip to camp. This is all the information we can give about camp at the present time. We hope to have more news for you soon.

Four-Minute Speeches We are giving you another four-minute speech outline, "Health for Strength." If there are several Juniors in a class wishing to prepare speeches at about the same time, the three parts of this outline could be divided into subjects for three speeches.

Words of Lincoln "We must pledge ourselves individually and collectively to defend our democracy." . . . No man is good enough to govern another without that other's consent." . . . "Government, of the people, by the people and for the people shall not perish from the earth."

FARMERS UNION CAMP QUALIFICATIONS

All local and county Junior and Juvenile Leaders, members in good standing, may attend the camp. Older young people interested in leadership may attend the camp upon recommenda-tion of a local Farmers Union president or secretary. Juniors, Junior Reserves and Leaders planning to attend the Farmers Union Camp in 1941 must meet the following quali-

fications to be eligible: Juniors

Must be Farmers Union Junior member in good standing, carrying a Junior membership card for 1941. Have attended, previous to camp, not less than three Farmers Union Local and Junior class meesings in 1941.

3. Have completed at least three lessons in Junior study topic select-

4. Have given one four-minute speech or completed a written assign-

ment approved by the Local Junior Leader. Junior Reserves

1. Must be a Junior Reserve member in good standing, carrying a Junior Reserve membership card. Ages of Reserves who may at-

2. Have attended, previous to camp, not less than three Farmers

Union Local or Junior Reserve class meetings in 1941. 3. Have completed at least three lessons in study topic selected for

4. Have given one four-minute speech or completed a written assign-

ment approved by the Local Leader.

1. Juniors who are members of locals having active Junior classes but who are away from home attending school or working may attend camp by completing special work as-

signed by the local Junior Leader. 2. Juniors and Junior Reserves, members of locals who do not have active Junior classes may attend camp upon the recommendations of the Local Farmers Union president or

3. Juniors and Junior Reserves who have attended previous camps but who are not taking an active part in Junior work cannot attend camp this year without meeting the qualifi-cations specified for Juniors and Junior Reserves.

IN MCPHERSON COUNTY North Side Juniors Meet at Fall-The Farmers Union Juniors of

the North Side Local, Lindsborg, Met January 6, 1941, at the Fall The meeting was called to order by the president, Gilbert Bengston. We sang a few songs and then the election of officers was held. They are as follows: president, Leroy Sundberg; vice president, Ralph Sjostrom; secretary-treasurer, Dor-othy Sundberg; pianist, Marlys Spongberg, program committee, Robert Heline, Gilbert Bengston, and Thelma Sundberg, refresh-

Leland Bengston. Following the close of business meeting we sang a few more songs and played some games. Leland Bengston,

ment committee, Kenneth Sund-

berg and Evelyn Frantz; reporter,

Reporter. IN WABAUNSEE COUNTY

Juniors at Alta Vista Elect New Officers and Enjoy Party Thudsday evening, January 2 the Farmers Union Juniors met at the Elgin Hall for an evening of entertainment and fun. After a short program we had a business meeting conducted by Esther Ekblad, the state Junior leader. Officers were elected to dially invited. We hope to see you

Leaders-Mr. V. B. Moyer and Irma Keitzman. President—Waldo Meier Vice-President-Earl Brown. Secretary-Lucille Meier Reporter, and Publicity Chair-man—Charleen Cessnun Pianist—Louise Morgan Song Leader—Loma Garanson Program Chairman—Daniel Dunn | Cline Scott, Dan Dunn, Tom Perry,

Receptionist—Ruby Neff We were happy to have with us at this time Mr. E. K. Dean, State children. Farmers Union President, and Mr. Rex Lear with the Farmers Union Life Insurance Company.

Mr. Dean gave a short talk on the plan of our club and the duties Carload of Juniors Will Attend of its members. After singing group and action songs, folk games

FUJA Meeting Burdette Larson, Scandia Local were led by Esther.

When every one became exhausted we paused for hot dogs.

The meeting was closed with in a short letter, Burdette Earson, Scandia Local, McPherson County, will take a car to Kansas City for the Annual Meetings, reports his sister, Ruby in a short letter, Burdette will be

T. C. BELDEN

mers Union Jobbing Association.

Anyone, and everyone interested

in attending the meetings is cor-

at our next meeting.

Those enjoying the events of

the evening were Esther Ekblad, Ernie Dean, Rex Lear, Irma Keitz-

man, Arlene Keitzman Charleer

Britt, Marjorie Stevenson, Lucille

Dorothy Eissler, Helen Eldridge Waldo Meier, Warren Eldridge

Mr. and Mrs. V. B. Moyer, and

Reporter. FROM MCPHERSON COUNTY

Charleen Cessnun

Cessnun. Loma Garanson, Betty

ed to ice cream.



ESTHER EKBLAD Miss Ekblad is state director of the department of junior education in the Kansas Farmers Union, and is a member of the Ju-nior Council of the National Far-

one of those from the McPherson County Live Stock Project to at-tend the Farmers Union Live Stock Commission Company meeting on

Ruby writes of their last local meeting: "The roads are not very good, in fact about impassable. We had a Farmers Union meeting at our house last Friday night. Everybody walked so we still had a

# Nat. Chairman Tells Of Far.

and read in the papers and maga-zines has to do with—"How do we save Great Britain as a means to saving our form of government in the United States."

Little Security on Farm Most of us agree that National defense comes first. But two-thirds of the farmers of the United States would testify that their plight is unbearable and their future is dark. They do not have security; they still have some faith and hope, and while the great majority of hem are anxious to make any sacthem are anxious to make any sacrifice necessary in order to stop the march of dictators, yet, this great majority of the farm families would like to know that they are to be protected on their farms so that they can stay there—not on-ly to produce the food and fibre needed in this great war for freedom—but, also, they want assurance that during the period of the conflict, and particularly after the period of the conflict, they can stay on their farms with a measurable degree of security.

Most of the farmers in the wheat and the cotton belt, some in the the tobacco area, know that their lowlands were invaded years ago and that they have been making desperate fight against the diclands have been over-run by high minimum prices so that farm pric- ed farm and to lessen very materinterest charges; high production costs ,and low market prices. They know that they, long ago, were lenied them the chance to break even and to give themselves a easurable standard of living.

This leads up to what is to hapen to the Farmers Union Legislative Program during this present session of Congress. The programs for agriculture for this year, 1941, are pretty well established. They going to be approximately his year what they were last year; servation payments and the loan programs for cotton, corn and wheat, and there will probably be parity payments if the Congress appropriates the money. And we in the form of Income Certifi-

Protect Big Farmer But the programs, as they have peen carried out and are being carried out, are largely in the in-terests of the big farmer—the commercial farmer—and they are commercial farmer—and they are increasingly bearing down on the smaller farmer. If the Congress of the United States is going to operate in good faith and intelligently, it must recognize what has happened during the past three years.

The larger operators and the Main

Street farmers are increasing their

These income certificate payments and the fedle be graduated to give the mortgage foreclosures. Our purpose in continuing this farm credit fight, until we are successful, has for its purpose protecting these average farmers on their farms.

Farm Income and Loans

The value of the farm must be Street farmers are increasing their come Certificates, to those farmhold on the land. The smaller far- ers who are only producing a few wners. There is only one way to stop this process of making the Income Certificate Plan would be igger ones bigger and that is, to ut an end to the Government's As to how much would be alpaying such large amounts to lowed in Income Certificates be-them, and on the other hand, in-

Mr. T. C. Belden heads the Merhondise Department of the Farnly organization which has pre- penalties to start as soon as the sented a program of legislation production was in excess of what which would protect the family-sized farm. We propose the In-'Good-Night Ladies." At this time Mr. Dean took us all down to Mack's Cafe, where we were treat-

FARMERS UNION SONG

(Tune: She'll Be Coming Round the Mountain)

We are Farmers Union Members, Yes-we-are, We are Farmers Union Members, Yes-we-are,

And this right we'll not surrender, We are Farmers Union Members, Yes-we-are.

We must all stick together, Sure-we-should.

Then we'll all work together, For-our-goal,

Then we'll all work together, For-our-goal, For in Union there is power,

Come and join us now as members, You-and-you, Come and join us now as members, You-and-you, Won't you all join as members, Any time now in December,

Come and join us now as members, You-and-you.

And our taxes might get lower,
If we all work together, For-this-goal.

—B. A. Gaede, Cleo Springs, Okla,

—Sent by Mrs. L. L. Alkire)

We must all stick together, Yes-we-should, We must all stick together, For-our-good,

We are Farmers Union Members,

We must all unite together, In all different sorts of weather,

come Certificate Plan as a means force of the Income Certificate credit. They know that their low- program as a means for protecting sured income for the average-siz- which must be paid—or else out

es wouldn't hit the toboggan, as ially the benefits for the oversized farm. The purpose is obvious, in that enough so that the big farmers would be discouraged in attempting to increase their holdings because of the little or no profit that the low price would give them. Yet, the low loan price would avoid the bankruptev standard of prices enough so that the big farmers puhishment feature, would begin ones the Farmers Union seeks to the bankruptcy standard of prices on the one hand, and would opermust be used: otherwise, the presate as loans to the farmers to enent trend is going to continue, able them to pay their immediate which means the smaller farmer costs and not force their products

as it is carried on by the Federal production.

Land Bank System. The drive we It does se have made in this direction has But here is where the protection itself in a change of administrative would come for the average farm. policy at Washington, so far as it These Income Certificate payments

that it can reasonably produce so mers are gradually being squeezed bales, but the payments in Indown and out. If the present process who are only producing a few bales, but the payments in Indown and out. If the present process come Certificates to the larger faragrams were to continue to their mers would be cut down as productions. natural end, we would bring forth tion allotments grew larger. In come off of the farm will be suffia new type of agriculture in this other words, it would penalize the cient to pay the annual principal Nation and the majority of our present farmers would be taking small operator, and that would aldirection eventually from new land so be true in the case of wheat and the family. To make a loan that won't work out on that basis is other commodities for which the to making such criminal party loans down through the years. Further, it has carried on a crimcreasing the amounts in benefits to be paid to the smaller farmers. So far, the Farmers Union is the

Therefore, we ask for debt re-adjustment so that the annual payments on the debt, the interest on the debt, the taxes, and the living can be arranged for in connection with the total debt and the production on that farm. The farm must have enough acreage in production and enough production off of that acreage, with enough price per bushel or pound, so that the farm can pay out and the family live. Anything other than that is positively crazy, if not criminal, .The interest rate must be the cost of money to the Government plus administrative expenses, and should not be a bit more than that. The Farm Credit Administration wasn't set up to make money off of debt-ridden farmers! Congress set it up to protect debt-ridden farmers, and, therefore, the Land set it up to protect debt-ridden farmers, and, therefore, the Land Bank System ought to be administered to protect debt-ridden farmers. If the debt is too high, it must be scaled down; if the acreage is too low, it must be increased; and the prices must be "fair exchange prices," "cost-of-production prices," or "parity prices"—whatever fancy name one may want to put on them. But there is support of our Income Certificate

no substitute for income, and we

Protect Farm Families We are assuming that all the

farms we are talking about are and as everybody pretends to for production, in relation to the want it, ours is the system that is that, first it must have a large enough farm to operate and fair exchange prices for production, in elation to the amount of money goes out and the larger one grows he farm family must pay each

understand that and promptly pass tion of dairy products, meats, etc. the Farm Debt Adjustment Bill, but it is not going to do much for and, thus, get rid of this agricultural pain in the neck that is is going to be tough on the torelated to the farm mortgage sys-

We are also seeking expansion of Crop Insurance to cover other commodities than wheat. We shall be doing everything we can at this present session of the Congress to help put Crop Insurance on to the cotton crop. When both wheat and cotton have crop insurance, then the wheat farmers and the cotton farmers can reasonably believe that they have Crop Insurance from here on out. Once we have obpositively criminal and the United tained Crop Insurance for cotton, States Government has been a as well as wheat, then through our experiences, we will one day have Crop Insurance for these great commodities, properly administered, with fair rates for insurance

It is a painful process. It is a good deal like the process going fro mthe first Model "T" to the from the first Model "T" to the car we have today; but trial, er-ror and experience will eventually bring us sound insurance for agricultural crops.

So, in summarizing the three points that we have just made:— Income Certificate Plan would assure fair prices.
 The Farm Debt Adjust

ment Bill would bring sound service through the Federal Land Bank System, which would assure security and pro-tection to honest and diligent

3. Crop Insurance would give protection to the farmers against drouth, insects, pests, etc., representing conditions not under the control of the

### Handle F. U. Grain Shipments



Pictured above are Miss Marie McCarthy, secretary to H. E. Witham (seated), general manager of the Farmers Union Jobbing Association, and Roy Crawford, head grain salesman of the organization.

Plan. They are beginning to be-lieve, as they should, that it would be to the best interests of not only the farmers, but those handling the farmers' products.

I am also glad to report to you today a great shift in the senti-ment of most of the officers of the Federal Land Banks and the Loan Associations towards our program to re-organize the Federal Land Bank System into one for better service to the farmer.

Very recently your new able and energetic National President, Jim Patton, and I had a most satisfac-tory conference with President Roosevelt about some of these matters. The President authorized us to state that he was still supporting our program to improve the policies of the Federal Land Bank System, in harmony with our Farm Debt Adjustment Bill, and Farm Debt Adjustment Bill, and sated he was as enthusiastically in support of it as he was last April, when he wired congratulations to us at St. Paul at the time Secretary Wallace addressed the greatest of all farm gatherings. That gathering was a protest against the policies of the Federal Land Bank System, and, as Secretary Wallace put it, a challenge to all of those who were opposing our legislation. Over 21,000 farmers from 24 states attended that mass protest meeting as evidence of their determination to support our farm credit fight and gain the needed changes to protect the debt-ridden farmers of this nation.

The President also authorized us to state that he continues his support of our ideas that these programs for agricultural commodities must be self financing and supporting, so far as possible We want to get away from an-nual political brawls with the Congress, where, with tin cup in our hands, we ask, "Won't you please appropriate the parity payments?

In addition to the Income Certificate Programs, the Farm Debt Adjustment Bill, and the extension and expansion of Crop Insurance, we are seeking the Dairy Stabilization Bill, to protect dairy industry; we are seeking our Tenancy Bill, which would help tenant farmers to regain the land to the end. We would use a loan Plan drives toward getting an as- do know the farm has expenses for their own operations and eventual ownership; we are continuing habilitate the farmers who have

our full support of the Farm Se curity Administration, to help resuffered disastrously in the last We propose this minimum price our legislative proposal, using the in the form of a loan, to be low Income Certificate Plan with its

amption than towards the one that would decrease production. The farmers must awaken to the lisaster that presents itself now so threateningly to the cotton and wheat producers because of lost year for principal on the debt, in- foreign markets, and farmers must are going on with our battle to terest, taxes, insurance, living of rise to protect themselves on all reform the land mortgage system the family, and the farm's cost-of- of their commodities when this armament economy is a false ec-It does seem that anyone with onomy because it is preparing common school education not on- things for destruction rather than already most favorably expressed ly ought to understand, that, but things for use. It is putting great ought to be shouting it from the hordes of people back to tempor-housetops! And it does seem that ary work, and, thus, we will natrelates to the Federal Land Bank an intelligent Congress ought to urally see an increased consump-

wheat and cotton producers, and it

bacco growers.

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WANTED—to hear from owner of farm or unimproved land for sale.—Wm. Hawley, Baldwin, Wis.

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DIRECTORS-Take advantage of the services offered by the Employment Department of the Kansas Farmers Union. A list of qualified managers who have applied for a better position or for a change in location for various reasons gives a selection that warrants your consideration.

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Kansas Farmers Union EMPLOYMENT DEPARTMENT

P. O. Box 296

Salina, Kansas

## President Dean Reports of Membership Campaign

Snowy and Rainy Weather and Blocked Side-Roads Hurt Attendance to Meetings but Enthusiasf Is Found Nevertheless in Southeast Kansas

By E. K. Dean, President Kansas Farmers Union In our county conferences held early in January very enthusiastic plans were made for a series of organizational meetings to be held in each of the counties immediately following the conferences. From the standpoint of bringing moisture, it would seem that this series of meetings should have been planned and held back in about 1934, for I am confident if the same amount of moisture that fell through the dates set for these meetings could have been had during the years of the famous dust storms, the historic dust bowl stories would have never been heard.

In spite of bad roads and almost constant rain and snow, some of our meetings were quite well attended. In some of Stock Commission which has housed in Kansas City, Wichita and the machine was constant rain and snow, stock Commission which has house in Kansas City, Wichita and the meetings where crowds were small, the meeting was Parsons. turned into a group discussion meeting on ways and means of bringing about well organized and active Farmers Union of increasing importance. In the in its building and make out an income tax return and then, and only then, should the relocals in the community.

roads and weather will permit.

weather and road conditions, and

also other meetings coming up which make the dates for confer-

ences, as originally set, impossi-

It is our intention to get both

local and state leaders together in

Inion Auditing, and the Farmers

Union Jobbing Association meet-

ings on February 6, 7 and 8, and

Debt Is Lowest

Sales Continue as a Debt-

Reducing Factor

Reprinted from the current

issue of the semi-annual Agri-cultural Finance Review, Vol-

The amount of debt secured by

liens on farm real estate in the

the greatest increase, exceeding

MONEY AND VOLUME

money which existed in the coun-

In the money panic a few years

ceived it in as new deposits over

rency, but bank-credit which tran-

If your explanation were correct, loaned the currency out and re-

ceived it again as a new deposit,

Was it not rather when they attempted to collect their loans and realized that for each dollar they

loaned there was but 15 cents in

existance with which to pay such loans "that money became tight?" In other words, for example, if

how could money become "tight"?

cordance with the purpose for telling

7 percent.

make arrangements for further or-

Farm-Mortgage

ganizational work.

ble now.

Moving pictures showing organizations, some of our and National Union. all of our organization meetings as a part of the pro- drive was not carried on following

gram. The first of our series of organizational meetings was held at Alta Vista, which started also our constant series of rains and snows. It rained and snowed all day before the meeting, but in spite of this fact, there were about 30 out to the meeting. A very nice pro-gram was enjoyed and Christmas candy was served during the show-

All Enjoy Games After the pictures the juniors of the local took over and gave us a fine demonstration of just how much fun can be had out of folk dancing and singing games. It was only a little while until a great many of the older people were taking part in the games, including

Our next meeting was at Maple Hill, where we enjoyed one of our largest crowds. The crowd here was helped by the attendance of several of the St. Marys' people. While Mr. Petty, the manager of the business association here, is just a new man in the business organization he isn't a new man in the community or in Farmers Union work, He has and I think still is farming in the community and has for several years been very active in Farmers Union work We are looking forward to a good, big increase in our Farmers Union membership around Maple Hill.

The Parsons meeting held on January 22 was the best attended meeting of the series. George Reinhart. Farmers Union state dire for that district, advised me the reason for the good crowd at Parsons was because the meeting was Union Live Stock Commission com- \$7,071,000,000 and is about 64 perpany, and many of the farmers cent of the peak amount of \$10,had taken the responsibility on 786,000,000 outstanding on Januthemselves to see that they got a ary 1, 1923.

I certainly want to commend all of those who had a part in the success of the meeting for the splendid work they did.

Big Parsons Meeting While Parsons was the largest meeting it was by no means the only one in the series worth men- for the United States. Increases in tioning. In fact, every meeting we debt were most evident in the held was worth some particular mention, even to the Brazilton meeting, which had the smallest

attendance of any meeting held.

The commendable part of this meeting was that I. N. (Ike) Mcthe local declared he would build the Brazilton local membership up till their Local would be the largest in Crawford county. The com-mendable part of this was that due to rain and snow there was only one family at the meeting besides Mr. and Mrs. McClelland and Mr. and Mrs. Walter Coester when Ike made this statement.

That small crowd didn't make a pessimist out of him; it only made him more determined to get cial banks) books showed deposits thing for their labor. If it wasn't the membership built up. Being of many times the amount of for the hot winds and a few such well acquainted with the people in Brazilton community myself, I can see that the rest of Locals in Crawford county will have to get busy or the Brazil-ton Local is going to take the the amount of 15 per cent of their thing about keeping up other ex-

Three of the meetings in Crawford county and the meeting at previous to 1913 the banks (in ac- as our Senior Senator never tire South Mound were postponed until some later date, due to impos- which they were organized) had sible weather and road conditions. loaned the currency out and re-At the Girard, Walnut, and Mc-Cune meetings in Crawford coun- and over again." There, Mr. Stewty, the crowds ranged approxi- art, is your basic error. Banks do mately from 20 to 40 out to each not (for the most part) loan curmeeting.

The community spirit around sacts substantially 95 per cent of Mound Valley is well explained in our business. this paper by an article written by Mr. Oakleaf, a farmer and community leader near Mound Valley While our crowd at Mound Valley wasn't large, it was far from the smallest crowd we had. A very nice program was enjoyed after which refreshments were served. People around Mound Valley as the above mentioned article will show have built up a lot of community spirit ,a lot of understanding of how things can be accomplished by cooperating and working to-

Vie for Membership The Farmers Union local men-tioned in Mr. Oakleaf's article were 150 real dollars involved in are about on a par with the stratlet the Mound Valley local pass

Last but not least was the meeting at Dennis. Our crowd was small here but the meeting was turned into a group discussion meeting and many important subjects were brought up and discussed in addition to a very interesting discussion on the need for a Fraternally, and discussion on the need for a Framers Union local in the combining at Dennis. Our crowd was so much confidence. We want the bank to hold 100 per cent reserves be around before he returned and bank reduced their stock land banks reduced their stock land banks reduced their be around before he returned and the thing for him to do was to sign up for a generous subscription and then they would fight they held loans, and by the end of louidation since 1933. The joint stock land banks reduced their however, state in which however, have expanded considerable they held loans, and by the end of louidation since 1933. The joint stock land banks reduced their which they held loans, and by the end of louidation since 1933. The joint stock land banks reduced their which they held loans, and by the end of louidation since 1933. The joint stock land banks reduced their which they held loans, and by the end of louidation since 1933. The joint stock land banks reduced their which they held loans, and by the end of louidation since 1933. The joint stock land banks reduced their which they held loans, and by the end of louidation since 1935. The joint stock land banks reduced their which they held loans, and by the end of louidation since 1935. The joint stock land banks reduced their which they held loans, and by the end of loans, and by the end of louidation since 1935. The joint stock land banks reduced their which they held loans, and by the end of louidation since 1935. The joint stock land banks reduced their which they held loans, and by the end of louidation since 1935. The joint stock land banks of demand deposits on the location and prevent they held loans, and by the end of louidation since 1935. The joint location is the location since 1935. The joint loca



W. G. BERNHARDT Mr. Bernhardt is general mana-

some of our local cooperative munity, and the need of the State which accounted for a large part state-wide Farmers Union co-op activities, some of the showing the difficulty in moints. co-op activities, some of the activity of our junior department, and two hundred feet of Mickey Mouse and Popeye comedy film were shown at all of our organization meetaiding the farmer in reducing his debts. Although foreclosures and other forced sales have continued farm to farm membership each of our organizational meetas a debt-reducing factor, the vol-ume of such transfers declined furings, as had been planned in our conferences, due to impossible ther during 1939. The Federal land banks and Land Bank Commissionweather and road conditions. However plans are being made to carer were the only lender group ry one the drive just as soon as showing an increase in foreclosures, but the volume of new loans closed by these institutions was Dates and arrangements for county conferences as mentioned more than sufficient to offset the reduction resulting from this sitin the last issue of the paper have been temporarily held up due to

uation. Factors which make for an increase in debt have shown little change as compared with previous Considerable farm-mortyears. gage debt arises out of the trans-fer of farm real estate. The rise in income and a slight rise in land as the membership may desire. Too Kansas City during the Farmers Union Live Stock, the Farmers values during 1939, however, appear to have had no appreciable effect on land-transfer activity. It believed that the volume of voluntary sales in 1939 approximated the volume of the previous year. Most of the lender groups owning farm real estate reduced heir holdings. Estimates by the Farm Credit Administration of the amount of farm mortgages recorded show an increase for all non- peting old line business organiza-Level Since 1919 group declined for the second suc-But Foreclosures and Forced eral land banks closed approxislightly smaller volume.

the Federal land banks and Land Bank Commissioner. On January 1, 1940 these on the reegular date for their Lo- United States on January 1, 1940 agencies held \$2,584,000,000 or 5 cal Social meeting, and also that is estimated at \$6,910,000,000, the percent less than the \$2,723,000,000 which through their use we have made.

The employees of the Farmers Unthe employees of the Farmers Union elevator, the employees of the Farmers Parsons branch of the Farmers low the January 1, 1939 estimate of the Federal land banks and \$62,-000,000 in loans of the Land Bank Commissioner Together these two lenders held 37.4 percent of the total farm-mortgage debt at the beginning of 1940 as compared with farm-mortgage debt during 1939 38.5 percent on January 1, 1939. Occurred in the West North Cen-The most marked declines in held by the Federal land banks and Land Bank Commissioner detral States, particularly North Dakota, South Dakota, and Nebraska, lined in all States except Connecin each of which the percentage decrease was in excess of a 5 perticut and Arizona. In Connecticut both of these agencies increased cent, as compared with 2.3 percent their mortgage loans whereas in Arizona only the Land Bank Comnissioner loans increased. New England and East South Cen-

Other institutional lenders which tral regions. Mississippi showed showed a reduction in their farmnortgage holdings during 1939 are Among the factors contributing the life insurance companies, joint to the further decline in debt, prin- stock land banks, and the three cipal repayment continues to be principal State credit agencies.

"Agriculture and Windjammers"

Such agricultural windjammers

placed on an equality with other

industries and then proceed to

pin gold medals on a bunch of big

producers every year who are largely responsible for the sur-

pluses that are bankrupting agri-

culture by keeping farm products

below cost of production; and then fighting such practical meth-

ods as slaughtering the farmers' surplus live stock to keep produc-

tion where he can realize some-

turning his surplus live stock into

lowest prices for beef and pork

that were ever known in this country; and if it hadn't been for

The tactics of these farm fakers

fertilizer we would have seen the

us agriculture should be

The Open Forum

o the Editor:

Continuing criticism of Mr. Stew
People who engage in oil and other industries that are now on

art's article, he states in part, "at sensible principles restrict pro-

times their (the private commer- duction in order to realize some-

money which existed in the country," again, (previous to 1913) Henry Wallace it wouldn't be long "Government regulation required until farm products would pile

penses of the farm.

thing for his labor.

that banks must close their doors up 'till they wouldn't sell

### "Reflections of an Ex"

John Vesecky Advises the Building of Co-op Reserves and Less Emphasis on Patronage Dividends—Set-Up of Association More Important Than Income Tax Filing

filing Income tax returns or not

making up the income tax return,

so be on the safe side at no extra

cost except the cost of making out

Good Adult Is Important

pose of any savings which our co-operatives may show this year.

First of all get the Auditing Association to make you a complete

audit and to discuss the audit with

your board and officers so that

they in turn can explain and thor-

oughly discuss it at the member-

ship meeting. Then with advice of

the Auditing assication represen-

tative set up plenty of reserves

to assure the cooperative against any probable contingencies. With

Internal Revenue

Seeing all the write-ups about tax exemption if any of your profthe annual meetings of the Farm-ers Union Jobbing Association, the ers Union Jobbing Association, the Farmers Union Auditing Associa- you are still liable for the tax tion, and the Farmers Union Live- and if none of the savings is substock Commission Company which are being held in Kansas City, Thursday and Friday of this week, and then thinking of the hundreds of fine Farmers Union cooperatiof fine Farmers Union cooperati-ves which have held or are going emption is that of the cost of to hold their annual meetings during January and February, and that is many times countermakes me feel that the work done balanced by the added safety from in building them was well worth- penalties if an examiner for the

It makes us old timers "Feel comes to examine the books and good all over," like Orphan Annie happens to find some savings would say, to think back to the which were not handled according beginnings-20, 30 and even 40 to the rules and regulations of the years ago when farm cooperatives department. Some of our cooperatives were just getting their start, and tives have already been fined heathen to visualize the magnitude of the movement now, and to know that we have had a part ciation to audit your books and case of the Federal land banks and Land Bank Commissioner worth while. In that direction, our young folks do not need to fear the reports. of the reduction in total debt, re- that all the new worlds to conquer are gone. In that direction lies the way to economic salvation and yea to national and interna-tional peace and amity.

At this annual meeting time I believe it is well for all true cooperators to look at the compass to see where our cooperative is heading, to look at the chart to see what dangers and shoals lie in our way, and how best to steer our cooperative so that it will safely weather the storms, which I fear are on the not-too-far-distant horizon and will continue to serve us in the years to come.

think that the main function of a

cooperative is to make profits,

and then at the end of the year to

pay them out as dividends. Profits

as such do not exist in a true co-

operative; they are really savings

which the cooperative makes by

tive service will be there just the

the cooperative will be even great-

ings if there are any. They may be

rue cooperatives, or 100 per cent

Keep Building Cooperatives

turns.

world conditions such as they are, Ours Is Service Organization the reserves had better be ample Then set aside an educational First of all we must remember fund of about 5 per cent of the net that a cooperative is primarily a service organization. It is organizsavings. This educational fund is really the patronage insurance ed for the main purpose of helping our farm folks market their premium of our cooperatives. By aying the fund into the state products to the best advantage and to purchase their supplies as Farmers Union to be used in furthering the organization of the cheaply, quality of goods and sersurrounding farmers into the Farvices considered, as is possible, and to render such other services mers Union and educating them in the true purposes and the method of operation of our Farm Coopermany folks, even some of our Far-mers Union cooperative members atives, our cooperatives assure themselves a constant and under-

standing replacement for the inactive membership. Another fund which should be set aside by our cooperatives is the Legislative fund. In the first place the cooperative laws under which all our cooperatives operate, were put on the statute books of the several states and of the fed-eral government through the ef-Federal lenders, except individu-als; the amount for this latter group declined for the second suc-ficiency of the cooperative as they ers Union. Every time that the depression peak in 1937. The Federal land banks closed approxior by the high cost of their operor by the high cost of their opermately the same amount of new loans in 1939 as in 1938, but the loans in 1939 as in 1938, but the loss become the less profits the land Bank Commissioner closed old line business will take and for the cooperatives. Then also the the more efficiently they will also welfare and the continued existry to operate, so that in time a tance of a fairly prosperous farm

The largest part of the reduction during 1939 is accounted for large part of the cooperative savings may disappear. The Cooperative savings may disappear. The Cooperative savings made by the decrease in the amount of large part of the cooperative savings may disappear. our cooperatives, our farmers are same however and the need for still going broke at an alarming the cooperative will be even greater in order to retain the gains, is not checked and finally stopped, ate continually to direct that efwe will have no cooperatives, be-cause farming will be turned into a commercialized industry, with sidered by our cooperatives at their giant holdings managed by overseers and worked by peon labor, annual meetings , will be the quesand such are not conducive to the tion of how to handle their savgrowth and well being of coopera paid out as patronage dividends,

either immediately or set up to the members credit and be paid out Best Ever Legislative Program The Farmers Union has the best Vational legislative program that at some later date. In late years any farm organization ever had. our cooperative members and ev-The welfare of every farmer and consequently of every cooperative i nthe United States will be greatly en many of the officers and managers have gone cuckoo on the enhanced by its passage. Because of our great influence which legiscooperatives, by paying out all their savings as patronage divilation has always had on the welfare of our farmers and cooperadends to all who may have tradtives and of the far greater influence it is coming to have with each passing year, It is the duty Why they call that true coopera-tion I do not know, because I do of every good citizen of the Unit-ed States to do his best to see that know that some of the successful good helpful laws are passed and European cooperatives did not pay to prevent the passage of laws which might endanger the comout any patronage dividends at all. All the savings were used for builnon welfare. It is the duty of evding Hospitals, community buildery farmer and of every farm coings and other worthwhile servicoperative to help as much as poses, and still I am sure they were sible to support the Farmers Untruly 100 per cent cooperative. ion legislative work by paying in-to the legislative fund as much as Another reason given for paying or setting up all the savings as possible in order to get the Income patronage dividends, after certain Certificate bill enacted into law reserves were set up, is the wish before harvest so as to assure our of many cooperatives to get exempfarmers parity or cost of produc-tion for the growing crop of wheat tion from filing Income Tax reand other grains, and the Debt Ad-The Farmers Union Auditing Asjustment bill to stop the unjusti-fied dispossession of our heavily sociation under the management

of T. B. Dunn has done some fine debt burdened farmers. educational work in showing the After you have set aside adedanger of the so-called income tax quate reserves for all contingenexemption. In the first place Mr. Dunn claims there is no income cies and also good amounts for the

Life insurance companies reduced which are also in the process of their farm-mortgage holdings approixmately \$4,000,000 or 0.4 percent, but this rate of decrease was 000,000 on January 1, 1940 as companies reduced which are also in the process of liquidation, each showed a further reduction in their outstanding loans, and together held only \$15,-000,000 on January 1, 1940 as companies reduced which the state of their state of the liquidation, each showed a further reduction in their outstanding loans, and together held only \$15,-000,000 on January 1, 1940 as companies reduced which is a significant to the liquidation of th considerably below that for other pared with \$17,000,000 on the years of the past decade. The \$883,000,000 of farm mortgages same date in 1939. 1940 constituted 12.8 percent of the total farm-mortgage debt, as compared with 12.6 percent at the base of January 1, the only lenders among the larger institutional groups that showed an increase during 1939 their facetors. pared with 12.6 percent at the be-ginning of 1939. Life insurance companies have tended to increase

an increase during 1939, their farmmortgage holdings rising from
\$519,000,000 on January 1, 1939 to
\$534,000,000 at the beginning of
1940. This increase of 2.9 percent
approximates that of the two pretheir farm-mortgage holdings in the Eastern and Southern regions approximates that of the two pre-vious years. On January 1, 1940 and to decrease them in the West-If the administration hadn't come ern States. In the North Central to the rescue of the farmer by States, where the life insurance the total debt as compared with perience that we are more effectively because the life insurance to the rescue of the farmer by States, where the life insurance the total debt as compared with perience that we are more effectively because the life insurance that the state of the life insurance that we are more effectively because the life insurance that the state of the life insurance that the state of the life insurance that the state of the state of the state of the life insurance that the state of the s companies have the largest pro-7.3 percent one year earlier. Farm portion of their loans, pronounced real estate loans of insured com-increases occurred in Indiana, Illi-mercial banks have expanded in increases occurred in Indiana, Illia bank had say \$150 cash they could loan \$1,000 on same, as \$150 administration, corn and wheat is 15 per cent (as you said as rea bank had say \$150 cash they could loan \$1,000 on same, as \$150 could loan \$1,000 on same, as \$150 is 15 per cent (as you said as required by government) of \$1,000 on half what they have been selone actions for more than one half what they have been selone or \$15 cash behind each \$100 loan-

proximately 25 percent. This represents the largest percentage decrease for any of the lender groups, The mortgages held by "others" (largely individuals) continued to will, if I am not mistaken, make all of the locals in Southeast Kan-sas stay on their toes if they don't more than the bank had.

will, if I am not mistaken, make this loan and \$850 bank credit, a promise to pay in this case \$850 town where they were making but the rapidity of the decrease indicate that individuals as a group during recent years is accounted have shown no tendency to rethe Mound Valley local pass of the Mound Valley local pass of



J. O. NEWBREY Mr. Newbrey is a grain field-nan of the Farmers Union Jobbing Association.

Educational and Legislative funds, mainder be set up as patronage refunds and either paid out after cost per bushthe meeting or if need be the pay-Here is the idea of this EX as ment of dividends may be deferred to the best way to handle and dis- until a later time. After all, the There are macooperative savings are not what ny factors our cooperative has taken from us and consequently must pay to us in cash. They represent the amounts which we would have paid market a busounts which we would nave paid into old line business, either as hel of grain. Homer Terpening They can be added profits to the stockhalders or as unjustified costs of doing business. Being savings, they should be used to the best advantage, which is, first to safeguard the cooperative and next to further the welfare of our farm

Urge Your Attendance At F. U. J. A. Annual Meeting

(Continued From Page One) that we keep in mind the fundamental purposes of the program. In consideration a speed up of the effectiveness of our cooperative grain marketing program, it would seem appropriate to state again the purposes of the program.

1. That the elevator may perate effici iently as a locooperative organizandividual me-Assoc iation

may operate efficiently on cooperative D. O. Wanamaker Dasis for each individual far-

mer owned cooperative elevator. 3. That both the local cooperative elevator organization and the Farmers Union Jobbing Association should work together for efficiency, but also should cooperficiency into the channels of effort which will reflect the greatest beneficial effect back to the individual farmer member.

The farmers' cooperative grain marketing organizations working in the farmers' program at pres ent, for the most part, have been operating 20 years or longer. They have survived because they have sist largely of directing and co-ordinating that efficiency at local and terminal markets into the most effective channels of the grain marketing business, and in continually increasing the efficiency with which we do the job. Improving Effectiveness of Our

Program The farmers' Elevators and the Jobbing association, by ative organization and effort as a local and terminal competitor in he grain markets, have reluced the buyng and seling margin on grain to a

ninimum. Th-C. B. Thowe ev have been effective in accomplishing that paricular job. Our job now would seem to be

to hold the ground we have gained with respect to buying and selling margins, and at the same time attack some other phase of the program. If we win the grain marketing battle, we can't gain one objective and be content just to hold that. We must take another objective, and another, and another, until the grain marketng battle is won for the farmer.

What is the next objective? That is what we want the stockholders at our annual meeting on Februfarmer in paying, we'll take that up, and talk about how it shall tive when we compete with the hand-to-htnd contact, so to speak.

To establish

effective competition, the have control of facilities to store enough grain for him-self to make his competi-tion an important factor in the storage of grain.

If the stockthat greater

nec essitate E. A. Crall of our storage facilities so that the of the storage revenue he pays,

then where should that storage be? make it imperative for you to con Should it be on the farm? Should it be at the local farmers coopertive clevator? Should it be on the which may not be important to a ative elevator? Should it be on the terminal market? At which place or places should the farmer own more facilities for storing grain? There are arguments for and against all three places. It seems that most farmers who have given the matter much serious thought and considered all phases of the problem, believe that the farmer should own more storage facilities at all three places in order to be more effective in saving for himself more of the money which, up to now, he's been paying out on storage grain.

Improving the Efficiency of Our Program In the battle of the farmers cooperative grain marketing organiations, both local and terminal the farmer is competing with an opponent that is almost the "last word" in efficiency of operation. They continually strive to im-

By the word "efficiency" in connection marketing orel of doing the job of markwith which we

grouped grouped generally as fol-

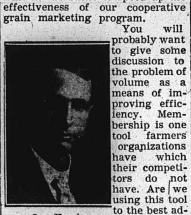
1. Sound financial structure.

2. Elimination of all unnecessary costs. 3. More efficient use of tools. facilities, labor or better manage-

4. Increased volume. We do not have the time or

pace here to discuss in detail each tail trade. actor representing cost per unit, or efficiency, but in planning the general objectives of our programe to be more efficient as a ager of one of the local elevators, grain marketing organization for he is not only well known in the the farmer, we do recognize the necessity of a sound financial structure. Experience has proved that if we are weak financially, we are in a vulnerable position in friends in Crawford county who our effort to be efficient and effec- I am sure join with us in wishing tive in doing the best job for the

So in our annual meeting, the stockholders will no doubt give considerable thought to the method of providing a sound financial structure for their organization as one of the ways to help it be more efficient in whatever ob-2. That the jectives they decide to take on next in the battle to speed up the on Jobbing effectiveness of our cooperative



have which their competihave. Are we using this tool to the best ad-Joe Erwin vantage? Are we giving it enough consideration

Mem

as an effective weapon in our battle to be more efficient and effecbeen operating efficiently. Our tive in marketing the farmers' problem now would seem to congrain for him? grain for him? Remember, We Are Planning for Mutual Benefit A cooperative program in grain

marketing or any other phase of cooperative effort, means working together for our mutual benefit. The farmer owns and controls the set-up locally, and the local farm-er-owned cooperative own their terminal or regional association cooperatively.

In your discussion of what your

next objectives will be, and the best method to use in reaching those objectives in an effort to speed up our effectiveness and efficiency in grain marketing, you will want to keep paramount in your mind the fact that you are planning a program for your mu-tual benefit. That will necessitate elevators as a group and not from your own standpoint alone. That viewpont of mutual benefit will

majority of those working with

If, in your planning, the discussion, and voting, you keep in mind the mutual problems you now have and will have in the future—if you go about the solu-tion of those problems in the tra-ditional democratic and coopera-tive way for your mutual beenfit, you will come away from the stockholders' meeting of Farmers Union Jobbing Association here in Union Jobbing Association here in Kansas City on February 7, 1941, with a practical answer to the question of how to speed up the effectiveness of your cooperative grain marketing program.

MANAGER AT GIRARD

Walter Coester Has Long Record in Farmers Union Activity Walter Coester, former mana-

ger of the Crawford County Farmers Union elevator at Brazilton, has been recently appointed couny manager of the seven elevators. The organization operates seven elevators in Crawford county, located at Farlington, Brazilton, Walnut, McCune, Monmouth, Beulah and Girard, the latter being the head office station at which Mr. Coester has his office and overees the operations of all the pranches.

The organization has a feed mill n connection with the Girard elevator, out of which the organizaion serves all the stations and does quite an extensive wholesale business in southeast Kansas. Sidelines handled by the busi-

ness consist of farm hardware, machinery and repairs. A bulk oil station is operated at Girard and serves the entire territory. Several trucks are operated in carrying on the grain and feed busi-ness; the organization has one large semi-trailer truck which is used to truck corn to Arkansas and Missouri and bring back cottonseed for the wholesale and re-

Mr. Coester has lived in Crawford county the most if not all of his life and having served as mancounty but is well acquainted with the company's business.

"Walter is a big smiling fellow of middle age and has a host of him much success in his new job, commented President Dean, who formerly held the job Mr. Coester

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