



# THE KANSAS UNION FARMER

Organization

Education

Co-operation



Volume 32

SALINA, KANSAS, THURSDAY, JANUARY 19, 1939

NUMBER 2

## Issues Call for Legislative Fund

Ten Cents a Member and \$10 from Each Business Is Asked Toward \$1,500 Fund to Make Possible Fight for Farmers Union Principles

By J. P. Fengel, State President

It seems to be absolutely necessary at this time to divert from our usual procedure and for the time being, consider some of the things so necessary in the way of advancing the best interests of our farmers and our best customers, the men and women who toil in mill, mine and factory.

I am so in hopes we farmers have realized by this time the necessity, if the farmer is to continue to operate his farm and support his family, that he receive a fair return for his labor and investment, through the sale or exchange of the commodities produced upon that farm, based upon an equal exchange basis as compared to a like return to labor and those engaged in industry.

That we are today in an extreme and dangerous situation cannot be successfully contradicted by our citizens, and the time is directly ahead of us when we must make decisions and act upon them in unison, without delay in an effort to restore an economic balance between the farmer, the laborer and industry. The wage earner in industry is entitled to the same opportunity to earn a decent living; earn, own and support a home from his wages as the farmer is justly entitled to earn, own and support his family on a family-sized farm.

We have been groping around for the past ten years, experimenting with a variety of panaceas, none of which was of the farmers' or laborers' making, and after all these years we are in a worse situation than we were ten years ago, with no immediate prospect of relief in the most favored nation in the world, so far as natural resources are concerned, with an intelligent and industrious citizenry.

### Tenancy Has Increased

Because of the inability of the farmer on the family-sized farm to maintain himself and his family on the family sized farm, even in very productive areas at the price levels that have obtained for the past ten years, farmers have been dispossessed of their farms, have later become tenants and finally found themselves on WPA or other governmental assistance projects, through no fault of their own in most cases.

The Kansas Farmers Union, through the agency of their regularly conducted State Conventions as evidenced by Resolutions passed by the accredited delegates to each convention, have given us by their mandate a group of resolutions as affecting the policy of the Kansas Farmers Union, relative to our Co-operative and Legislative programs, and further that the program of the Kansas Farmers Union as affecting the farmer, has been the program of the National Farmers Union, through the medium of a group of accredited delegates to the National Convention.

As affecting the price structure for the farmers commodities produced, we have always declared for an equality in purchasing power, for the farmer as compared to other industries, whether that process be called "Parity Price" or "Cost of Production," that an equality for Agriculture might be accomplished.

Toward Equitable Program Since methods employed for the past ten years have resulted in a complete failure, so far as the restoration of the farmers' equality in purchasing power is concerned, and because of the extreme unrest at this time, the further fact that we have a new Congress, having a considerable sympathy and understanding of the farmers' needs, we of the Farmers Union in Kansas, in connection with Commodity Committees from other states, have consulted and are determined to make the supreme effort of our lives to try and secure legislation in this coming session of the Congress, to the end that a more equitable farm program might be enacted into law.

I am directed by the National President of the Farmers Union to raise a fund, by which we will be enabled to meet, or, match, similar funds raised or being raised for the same purpose in many other Farmers Union states, where we can appear before Congressional Committees, in our farmers' behalf. In order to accomplish this very necessary objective, I am instructed to ask each member of the Farmers Union in Kansas to make their remittance through their Local or County Union on the basis of not less than (10) ten cents per member, which we are hopeful will produce a revenue of at least \$600.00 and at the same time solicit a contribution of \$10.00 from each Co-operative Elevator, store or oil company, that we might raise at least \$1,500.00, which will go into this Legislative fund, for Legislative purposes, State and National.

The Farmers Union states, centered around St. Paul, Minn., I am informed, are raising a fund of \$10,000.00, which they are placing in this Legislative fund, for the same purpose for which we are requesting these funds from our Kansas Farmers Union members and organizations.

Whole-Hearted Support We are also anxious to have the business men in our small towns, in farming communities, who are anxious to see their farmers have an equal purchasing power with other industries, solicited for their contributions. Our State-wide Terminal and Marketing Agencies, will all be

called upon to lend their best endeavors and make their contributions, so we can present a solid front and back up our demands.

It does not seem to me as though there is anything inconsistent, or unreasonable in connection with our position, or the necessity for the position taken by the Kansas or National Farmers Union in regard to this matter, and may I assure my people, there will be none of us who will give your best energy and ability to our command to accomplish the necessary relief for our farmers, which is our duty and our first and only concern.

I am anxious to have your wholehearted support and co-operation at this time. Please make your special remittances to:

Kansas Farmers Union  
Legislative Fund,  
Salina, Kansas

May I thank you in advance and trust you will give your best energy and support and as soon as possible, so we can participate in the campaign for our principles.

J. P. Fengel,  
President.

Don't Be a Donkey! The mule and the donkey which are reputed to be about the dumbest members of the equine family are also said to be the most expert and persistent kickers; but it does take brains and understanding to build an organization and to cooperate with others for the common good.—John Vesecky.

Has National Importance The Carolina Company had maintained the law was unconstitutional, that it deprived it of property without due process of law. Judge Heinz's decision is of great importance, inasmuch as most states have similar laws, and therefore the result of the Kansas case was watched carefully.

In his findings of fact, Judge Heinz pointed out that Caroline and Milnut, the Caroline products involved in the lawsuit, are made by taking fresh skimmed milk and adding approximately six per cent pure refined coconut oil and vitamin A and D concentrates. The cream, which is removed in the separation process, contains substantially all the butterfat, a substantial part of the Vitamin G naturally in whole milk, all of the nicotinic acid and all the grass juice factor, the judge found, according to the Topper-Canning Company.

Another of Judge Heinz's findings of fact is that evaporated whole milk contains 7.8 per cent butterfat, while Caroline and Milnut contains six per cent of fat other than milk—i. e., coconut oil.

Butterfat, the judge declared, is an entirely different kind of fat from coconut oil; the former is an animal fat which nature develops for use by mammals for the suckling of the young, while coconut oil is a vegetable fat.

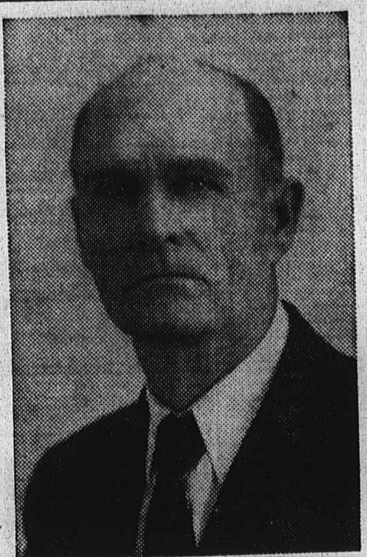
"No Grain Market?" "Our grain market is such a monotonous affair these days that it is hard to make interesting comment," writes Roy Crawford, grain salesman with the Farmers Union Jobbing Association, Kansas City, in the January 13 market letter. "In fact, those in the trade who are particularly interested in the futures market sarcastically remark that we don't even have a grain market anymore!"

"At any rate, price fluctuations continue narrow. . . . It seems to be merely a period of marking time until some new development justifies a swing in one direction or the other. Primary movement is light but in spite of the comparatively scarce offerings our cash premiums are about 1-2 to 1-2 lower than a week ago on hard wheat and 1 to 1-2 down on the soft variety."

"There has been some noticeable activity on the part of one of the leading export firms here, but no new business of consequence has been reported. Mill demand is spotty and only fair as a whole. . . ."

"There has been some slight changes in price on other grains; namely wheat, corn and barley, and 1-2c better basis on oats."

"We hope you are all planning to be with us February 3, at our annual meeting in Kansas City."



The John P. Fengel, State President of the Kansas Farmers Union, is shown in a photograph. He is a man with dark hair, wearing a suit and tie, looking directly at the camera.

### Pictures Everest Elevator

The last two advertisements in the Kansas Union Farmer placed by the Association of American Railroads have been illustrated by photographs taken by J. W. McManigal, Horton, a brother-in-law of Ted C. Belden, manager of the merchandise department of the Farmers Union Jobbing Association. The elevator in the picture is the Farmers Union elevator at Everest, advises Mr. Belden.

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"We, the commodity committee on Cotton, beg leave to submit the following report:—"

"In compliance with the Farmers Union program adopted recently at (continued on page 4)

## Caroline Co. Blocked By Legal Rule

Dairymen Win Fight to Protect "Milk Fat" Law Against Coconut Products

The "milk fat" section of the Kansas milk law was held constitutional by Judge Paul H. Heinz, who denied the application of the Caroline Products Company, of Litchfield, Ill., for an injunction to prevent the state of Kansas from enforcing that major section of its law. The decision was announced January 13.

The law is both constitutional and a proper exercise of the state's police power, the judge ruled. He also dissolved his temporary order enjoining the state from enforcing the section of the law which makes it unlawful for manufacturers to sell "any milk, cream, skim milk or any food derivative to which has been added fat or oil other than milk fat."

Had he granted the injunction, there would be competition between coconut oil and other substitutes, and butterfat, perhaps, would be ruined. It would, in a sense, have thrown the industry in Kansas into competition with Oriental labor, which handles coconut oil in its early stages.

The trial was concluded early in November, after several days of testimony, much of it highly technical, by expert witnesses who gave Judge Heinz the benefit of their opinions and analyses as to the effect on human body of coconut oil. In Caroline products, coconut oil is substituted for butterfat.

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### TWO MEETINGS AT SALINA

Royalty and Insurance Farmers Union Ass'n's Plan Annual Affair Today, January 19, of the date of the annual meeting of the Farmers Union Royalty Company, and tomorrow, Friday, the Farmers Union Mutual Insurance Company will hold its annual big day. Both meetings will be in Salina, in the Y. M. C. A. The Royalty meeting will begin at 9 a. m., while the Insurance meeting is scheduled to begin at 10 a. m.

The oil pool association has 326 stockholders with 1,231 outstanding shares. A third of the shares are necessary for a legal annual meeting. There will be election of two directors, the terms of Emil L. Johnson, McPherson, and John Frost, Blue Rapids, expiring this year. Those attending the meeting will be guests of the Royalty company at noon luncheon served by ladies of the Salina Christian church.

The Farmers Union Mutual Insurance Company reports 1938 a record year in that more funds were paid out to policyholders than any previous year in its 25 year existence. Election of five directors for a term of three years will be held at the January 20 meeting.

### MONEY COMES BACK

Superior Farmers Union Creamery Mails Interest Checks

The state office of the Farmers Union is in receipt of a letter from the Farmers Co-operative Creamery, Superior, Neb., advising that certain interest checks mailed to stockholders have been returned, apparently because the creamery office has some incorrect addresses.

If the following named persons should get in touch with the creamery, they will send their interest check on stock:

Clara Bonny, Woodston.  
Jim S. Baxter, Mankato.  
D. Chartier, Concordia.  
Joe Frigon, Miltonvale.  
Edie Greenwood, Montrose.  
P. H. Hesler, Miloe.  
W. R. Hoffinger, Concordia.  
Lester Hrab, Stockton.  
Jack J. Jensen, Mankato.  
Jacob Mandendorp, Woodston.  
Henry Murray, Webster.  
R. W. Pounds, Concordia.  
F. R. Shatts, Woodston.  
Chas. C. Wilson, Ionia.

This Farmers Union creamery has plants in the following Nebraska points: Superior, Aurora, Norfolk, Fremont and Fairbury. James C. Norgaard is general manager.

### HONOR TO CARLSON

Congressman Is Elected To Ways and Means Committee

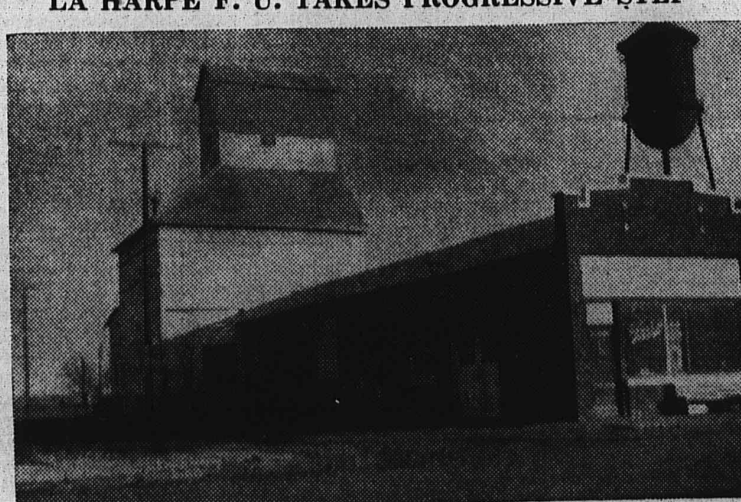
Congressman Frank Carlson, sixth district of Kansas, was chosen as a member of the Ways and Means Committee of the House of Representatives, January 11. This committee is the most powerful of all House committees. It has a membership of twenty-five, 15 Democrats and 10 Republicans. The increase in the number of Republican members in the House this year gave the minority party four additional members on this committee, Carlson being one of the four selected. He will represent the Middle West, as he was the only Republican chosen from that section of the country. It is in this committee that all revenue raising bills are referred to, the principal reason why it is in daily session.

The last Republican Kansas to "make" this committee was Victor Murdock, he serving from 1920 to 1924. Guy T. Helvering, Commissioner of Internal Revenue, is another Kansas who had a place on it. He served from 1912 to 1920.

"Business is good," reports T. C. Belden, manager of the merchandise department of the Farmers Union Jobbing Association, Kansas City. "We have three 20,000 pound loads by truck from our Kansas City warehouse. If you think we can't deliver that much each week, just keep the orders coming in to us and see! Twelve bookings are especially good this year, Mr. Belden advises. Bookings for twine in 1939 have already passed the half million mark."

Manager Jim O'Hara, of the Parsons Farmers Union Cooperative Association, recently ordered 21,000 pounds of paraffin and nails, reports Charlie Reid, fieldman of the Farmers Union Jobbing Association.

### LA HARPE F. U. TAKES PROGRESSIVE STEP



This fine elevator, pictured above, well-equipped and spacious quarters for cream station, merchandise warehouse, and office was purchased recently by the Farmers Union Cooperative Association of LaHarpe, in Allen county.

Officers of the association are James Jones, president; W. A. Moss, vice president; Harold Rensburg, secretary; Charlie Wray and Charles Kohler, directors.

J. C. Moore is manager.

## Plan Kansas City Annual Meetings

Farmers Union Jobbing, Auditing, and Live Stock Associations Are Making Big Plans for February 2, 3—Special Speakers

### URGE PATRONS TO COME IN CARLOADS

Three State-Wide Farmers Union meetings in two days! Special outstanding speakers! Other "surprise" speakers sure to have worth-while messages! A great opportunity for a co-operator to get a first hand report and understanding of his own regional business. An invitation from the Farmers Union Jobbing Association to be its guest at the banquet the evening of Friday, February 3, at Hotel Continental in downtown Kansas City. The farmer and his family have "plenty" of reason to come to Kansas City, February 2 and 3!

February 2 is the date of the Farmers Union Live Stock company's annual meeting. In the morning of February 3, part of the time will be given to the annual meeting of the Farmers Union Auditing Association. The greater part will be taken by the program of the Farmers Union Jobbing Association, our regional which celebrates its 25th Jubilee Year in 1939, and with two record-volume business years in the handling of grain just passed. Headquarters for all three meetings will be at the Aladdin Hotel, 12th and Wyandotte, Kansas City, Mo.

"We hope that many others in addition to official delegates will attend our meeting," urges Harry E. Witham, general manager of the Jobbing Association. "We have made a splendid record, and every member patron may well feel proud of our Jobbing Association."

W. G. Bernhardt, manager of the Farmers Union Live Stock Company, serves an association with over 9,000 stockholders. The meeting will feature discussions on changing trends of live stock marketing methods. The association is affiliated with the Missouri Farmers Association and William Hirth, dynamic editor of the Missouri Farmer and recent candidate for governor of Missouri who fought the Pendegast political machine, has been invited to speak.

Ralph Snyder, president of the Wichita Bank for Cooperatives, will be a banquet speaker at the Jobbing Association meeting, discussing the need for sound financial policies in cooperative business. James G. Patton, president of the Colorado Farmers Union, will discuss the future of the Farmers Union in the Cooperative Movement.

John Vesecky, National Farmers Union president, John Belden, Kansas Farmers Union president, and many other leaders in the cooperative business and Farmers Union world will be in attendance and will take part in conferences and will make speeches.

Thomas E. Dunn, secretary-manager of the Farmers Union Auditing Association, not only has his own association's annual meeting to plan, but probably take honors for being the most "realistic" speaker at the two meetings, with his reading of audit reports and financial statements.

Wall charts and explanatory mimeographed material will aid verbal reports of the operations of the Jobbing Association, so that all may return home with a clear picture of their state-wide association's accomplishments of 1938, and comparisons over previous years.

Special arrangements for entertainment include a Junior luncheon for Friday noon, a tea for the women on Friday afternoon at 4 o'clock at the home of Mrs. H. E. Witham, 3900 Adams, Kansas City, Kan., and a tour of the city Saturday morning.

Junior members of the Farmers Union Jobbing Association are especially good this year, Mr. Belden advises. Bookings for twine in 1939 have already passed the half million mark.

The Farmers Union Jobbing Association received its charter in 1914. The purpose of the association is to promote and conduct the business of its member business associations, and provide a medium for unity of effort by farmers and their associations in the handling of agricultural products and merchandise.

Is True Co-op It is capitalized for \$180,000.00, divided into 18,000 shares of stock at \$10 per share. This stock is non-assessable and no one member may hold more than five per cent of the total.

It is a true cooperative under federal a. s. state laws, and is, therefore, income tax exempt.

After setting aside such reserves as are determined reasonable by the board of directors, and paying a fair interest on the stock, the balance of the net savings of the Farmers Union Jobbing Association in any year are distributed on a patronage basis.

It has distributed more than \$130,000.00 in patronage and interest dividends to its members in the last ten years.

Producer cooperative business organizations may become members of the Association by allowing their patronage dividends to accumulate until they amount to the cost of one share of stock.

Each member is allowed but one vote, no matter how many shares of stock that member may hold.

In 1927, the Farmers Union Jobbing Association handled 5,313 cars of grain, in addition to a half million dollars' worth of merchandise, and made a saving of \$96,782.85 for its members.

6,959 Cars of Grain During the first nine months of

1938, it marketed 6,959 cars of grain for its members—an increase of 79 per cent over the same period of 1937!

In the Merchandise department, the association handles nearly everything the farmer needs and might call for at his local farmer union branch association, numerous varieties of feeds, coal, KFU petroleum products, paints, steel and wire goods, a full line of electrical appliances featuring radios and washers, cream separators, and flour.

Under Mr. Witham, general manager, are Roy D. Crawford, head grain salesman and his assistant L. R. Witham; T. C. Belden, manager of the Merchandise department; George R. Bicknell, manager of the oil department; Fred O. Stults is office manager over a large force at the Kansas City headquarters. A. D. Goosely is head of the warehouse and repair department. Miss Olive Troutman is cashier.

Directors of the association are I. C. Gregory, Osborne, president; Homer Terpening, Wakeney, vice president; H. E. Witham, secretary, Kansas City; D. O. Wanamaker, Blue Rapids, asst. secretary; C. B. Thowe, Alma, E. A. Crall, Erie and Joe Erwin, Cicero, directors.

Art T. Riley is manager of the Salina grain office of the Jobbing Association.

Harry J. Neath is foreman of the Kansas City, Kan., merchandise warehouse, with helpers Albert Vesky and Charlie Neely. Claude Neely is the truck salesman, servicing Farmers Union accounts from this warehouse.

M. M. Gardner is manager of the merchandise warehouse, feed mill and elevator at Wakeney, operated by the Jobbing Association. Miss Mildred Cockrell is the bookkeeper here, Ferdinand Kreger, feed man, and J. H. Guncke, truck salesman.

Tom E. Hall is manager and field representative of the association's "Service and Information department"; and Mrs. Helen Denney handles this work from the Kansas City office. Field representatives are J. O. Newbury, Charlie Reid and Don McManigal.

### THE CREDIT CO-OP

"There is no great basic difference between co-operatives that sell farm products and buy farm supplies and the credit associations which provide the means for the financing, maintenance, and purchasing of farm property, or the financing of production," comments F. F. Hill, Governor of the Farm Credit Administration.

"Each type of association is purely a co-operative endeavor upon the part of the farmer to place his farm business upon a firmer footing."

"Only, instead of co-operating to seek better marketing conditions, or higher quality and better prices in the supplies they buy, the farmers who organize or join a credit co-operative do so with the intent of obtaining capital at fair interest rates and on a basis of repayment best suited to their capacity to pay."

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## The Kansas Union Farmer

Rex H. Troutman, Editor  
Published the first and third Thursday of each month at Salina, Kansas, by THE KANSAS BRANCH OF THE FARMERS EDUCATIONAL & CO-OPERATIVE UNION, 119 South Seventh Street, Salina, Kansas.

Entered as Second-Class Matter August 24, 1912 at Salina, Kansas, Under Act of March 3, 1872.

Acceptance for Mailing at Special Rate of Postage Provided for in Section 1003, Act of October 3, 1917, Authorized July 30, 1918.

Subscription Price, Per Year \$1.00

Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success. When change of address is ordered, give old as well as new address, and R. F. D.

### NATIONAL OFFICERS

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H. G. Keeney, Vice-President..... Omaha, Nebraska  
J. M. Graves, Secretary..... Oklahoma City, Okla.

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Norman Flinn, Vice President..... Quinter, Kansas  
Pauline Cowger, Secretary..... Salina, Kansas  
John Tommer, Conductor..... Waterville, Kansas  
John Scheel, Doorkeeper..... Emporia, Kansas

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Blaine O'Connor..... St. John, Kansas  
John Fengel..... Lincolnville, Kansas  
Wm. E. Roesch..... Quinter, Kansas  
George Reinhart..... Parsons, Kansas  
Reuben E. Peterson..... McPherson, Kansas  
Ray Henry..... Stafford, Kansas

FARMERS UNION JOBBING ASSOCIATION—719 Board of Trade Bldg., Kansas City, Mo., H. E. Witham, General Manager.

FARMERS UNION LIVE STOCK COMMISSION CO.—Room 10 Live Stock Exchange Bldg., Kansas City, Mo.; Live Stock Exchange Bldg., Wichita, Kansas. Live Stock Exchange Building, Parsons, Kansas—W. G. Bernhardt, Kansas City, General Manager; L. J. Alkire, Manager, Wichita Branch. W. L. Acuff, Manager, Parsons Branch.

FARMERS UNION MUTUAL INSURANCE CO.—Room 202 Farmers Union Ins. Bldg., Salina, Kansas. G. W. Bushby, President-Manager.

FARMERS UNION AUDITING ASSN.—Room 308, Farmers Union Ins. Co. Bldg., Thomas B. Dunn, Secretary-Manager, Salina, Kansas.

KANSAS FARMERS UNION—Salina, Kansas, Room 215, Farmers Union Ins. Co. Bldg.

FARMERS UNION LIFE INSURANCE CO.—Room 200, Farmers Union Ins. Co. Bldg., Rex Lear, State Manager, Salina, Kansas.

THE KANSAS FARMERS UNION ROYALTY CO.—Room 219 Farmers Union Ins. Co. Building, Salina, Kansas, G. E. Creitz, State Manager.

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C. B. Thowe, President  
T. C. Belden, Secretary

### FARMERS UNION LADIES AUXILIARY

Mrs. M. L. Beckman, President..... Clay Center  
Mrs. B. F. Rice, Vice President..... Conway Springs  
Mrs. Everett Alquist, Secretary-Treasurer..... Clay Center

SALINA, KANSAS, THURSDAY, JANUARY 19, 1939

### Always Action at Osborne

The Osborne county Farmers Union cooperative business association impresses one of doing a splendid job of co-ordinating the business activities with the other functions of the Farmers Union in a distinctive manner. We are in receipt of the second number of its new publication, entitled simply "Osborne County Farmers Union." The December issue commemorated the Christmas season; the current number features New Year best wishes from Farmers Union employees throughout the business territory.

The publication deserves special praise for its evidence of men thoughtfulness in choice of purpose. The material it handles seems not to overlap neither with the Kansas Union Farmer or, we judge, with the local newspapers. Our only criticism of the Osborne people would be that they are holding their light under the famous basket, keeping other Farmers Union communities too much in ignorance of this banner Farmers Union county organization. The talent evidenced in the publication should appear in our state paper more often. It might give inspiration to organizations in many other counties.

### To Do Is To Learn

The best way to learn is by doing, and if this maxim is central to the young folk in Stafford county are tackling things in the proper manner. Donald Minnis reported the organization of a cooperative store in his local at the recent Stafford county meeting. Over the next two months ago the young executives have had no difficulties with inventory carry-over, because their merchandise stores have been sold out at every Farmers Union meeting. The building of cooperatives is an important part of our Farmers Union work, and our people cannot learn about them too early in life.

### Need Domestic Allotment

The wheat exporting countries of the world in 1938 produced something over 900 million bushels of wheat for export. The demand by the importing countries of the world was for about 550 million bushels. The difference between 900 and 550 million bushels constituted the vast "37-38 wheat surplus," 350 million bushels. Through '38-'39, the carry-over by the United States alone appears to be about 385 million bushels.

The old Farm Board attempted to get a pegged price. On the other hand, the present AAA attempts to restrict production without a guaranteed American price. A program cannot be developed without restrictions either in wheat production or wheat marketing. Neither can a program be complete even in fundamental structure without cost-of-production. The absurdity of the AAA is its restrictive production limitations with no more promise of farmer security than a red-taped 62-percent-of-parity promise.

The Farmers Union urges the Domestic Allotment plan which would give the American farmer a guaranteed production price, based presumably on production costs in the great wheat-producing areas, on wheat consumed in the United States.

Domestic "disappearance" of wheat, according to the U. S. Bureau of Agricultural Economics, is estimated at about 700 million bushels. Winter-wheat acreage for harvest in 1939 has been reduced about 18 percent. A corresponding reduction in spring-wheat acreage would bring next year's crop in the United States to 680 million bushels, the bureau guesses. This would be just about

sufficient for a year's domestic use, without any carry-over.

The size of the supply largely decides the market price of wheat. With such a big bulwark of supply, the farmer now can only expect low prices next year. With "forced" selling to eliminate surplus quantities, or anything less than forcing a wheat shortage, the farmer will receive a low market price.

### A F. U. Sales Ring

An article in this paper tells of the Farmers Union co-operative live stock Sales Ring organized at Grand Island, Nebr. It is an experiment in the right direction. The speed in development of sales rings in Kansas indicates qualities of worth and value. The negative characteristic of the sales ring, however, is its force to break co-operative livestock marketing, the ignoring of the need of united sellers' strength to meet the economic pressure of the big packer buyers.

Present day conditions show a need for more livestock on our farms. Too greater numbers of farmers believe today in more general farming practice. At a sales ring the farmer-buyer appears to have a better chance to see what he buys. At any rate, he is treated to a better show than at the central market. The farmer with little stock to sell may judge little difference in returns.

Whether or not the sales ring is a valuable and permanent thing may be open to question. We are certain of the value of our Farmers Union agencies on the central markets, however. It is quite possible that the advantages of the sales ring might economically be incorporated in the services of our present Farmers Union livestock set-up.

Calm, deliberate thinking is necessary by Farmers Union live stock people. Conference is necessary. Reason should prevail over any tendency toward splitting into different camps of opinion. With good reason prevailing, conference should develop some new line of action.

Opportunity for such conference will come February 2 at the annual meeting of the Farmers Live Stock company, Kansas City.

### Boosting the Attendance

After many years' experience we are persuaded that cooperative meetings can be made a great asset to the organization. These may be booster meetings, annual stockholders' meetings, picnics, or educational forums.

Even a successful cooperative organization that may be showing a good net profit should be seriously concerned if their meetings are not well attended. Where meetings are poorly attended it shows either a lack of interest upon the part of the member or negligence upon the part of those responsible for calling and conducting the meetings.

Why not organize to make the meeting a success from the standpoint of attendance? It can be done. Why not go outside of the board of directors and organize some committees? There should be a program committee, a committee on attendance, a reception committee, and, last but not least, serve some refreshments.

We believe if these meetings are properly planned it will be possible to hold a stockholders' meeting with plenty of time to consider and hear reports, the election of directors and the transaction of other business without even combining it with a picnic.

While we are having these meetings we just as well get the most out of them, and the best way to do

that is to carry out a program that will interest every member and every member of his family. Do not forget the women and the young folk in working out the personnel of these committees.—Equity Union Exchange.

## Our Members' Views

### Makes Fine Suggestions

We are all anxious to extend the influence and usefulness of the Kansas Union Farmer. There are two ways in which we can all do our bit. (1) Let our Locals and County Units report their meetings, their social activities and resolutions as news items; and schedules in advance for future meetings. We might want to visit you. (2) Use the Kansas Union Farmer as your advertising medium for anything you want to buy or sell. I have been using it to sell my cattle, and find it brings me buyers from among our own folks, while other papers fail. It's the cheapest and best. Just try it, and see for yourself.

J. P. Fengel, Lincolnville, Kan.

### Remembers Early Days

To the Editor: Enclosed in leaflet please find \$1.00 subscription to the paper. My hat is always off to the Kansas people for their neighborly habit of co-operation. Some of you older members will remember Mary E. Sease, Sockless Jerry Simpson, Senator Pepper. And Kansas was the state which said to the Missouri bushwackers, so far shall you come with your slave trade but no farther. To all of you Kansans I wish a happy and a more prosperous New Year than preceding one.

Frank Roth, Tekamah, Nebr.

### Is A Money Problem

Because of a typographical error, the message of Victor Hawkins, Randolph, in the January 5 Kansas Union Farmer became partly jumbled. The correct passage follows: "The key to recovery is consumption. The key to consumption is money. If the present private control of money holds the destiny of the nation, we are in a bad way. That big word, consumption, we better ask our Senators to look into that part of the farm program. In 1937 the farmers suffered a contraction of currency and credit to the mellow tune of \$3,000,000,000 largely from the hands of one, Mervin S. Eccles which was keenly felt in the form of lower prices in '38."

"Please try to imagine a farmer controlled Federal Reserve Bank system where, instead of a 'refutation' of the above figure would have been instituted, or in other words a difference of \$6,000,000,000 in the amount of our present medium of exchange??? Well, the future of farm conditions seem to be a matter of who dominates the heads of our government."

### Farmers Deserve Depression?

To the Editor: Within the Farmers Union movement, the false position is stressed by some individuals, that our depression is due to contraction of the currency by the Federal Reserve Banks. But, the depression started before the world war, at a time when the F. R. Banks were not contracting currency.

It certainly showed depression when in 1914, when the sale of sixty cents per bushel and cotton was a drug on the market, selling far below the cost of production. The war did not end the depression, but held it temporarily in abeyance, while increasing it through mortgage and future generations of the leading nations.

Our system of doing business could lead nowhere else but to depression, and while banks are closely connected with business production and distribution, yet the cause of the depression lies wholly outside of the banking system, so the F. R. Banks could not end the depression, even as they did not start it.

One purpose which brought the F. R. Banks into existence was to produce additional inflationary currency to save existing banks from conditions became "tight." (Becoming "tight" is

## Texas County Agents Sever AAA Connections

BY VICTOR SCHOFFELMAYER  
Agricultural Editor of The Dallas News

It will be news to thousands of Texans to know that after five long years of carrying the administrative burdens of the federal AAA program Texas county agents will be relieved of that duty on or about January 1, 1939. After this time, as fast as the shift can be accomplished, extension agents will go back to their original tasks with which they were charged under the long established farm program of the U. S. Department of Agriculture. They will resume their work of encouraging a sound agriculture based upon fundamentally safe practices tested by time.

We have this important information from H. H. Williamson, himself, the able director of the Extension Service of Texas A. and M. College. At least 200 Texas counties will have completed the change by the first of the new year and the change will follow as rapidly as possible, although in the range country exceptions will be made because of overlapping of objectives.

AAA Uses Own Readers It is the writer's personal belief that there are a lot of county agents to whom the role of having to administer the AAA program was distasteful. They did not enjoy the ramified tasks which an increasingly complicated government control program fastened upon them. However, it is to their credit that they carried on their new work with courage and skill. Without their timely help the program could not have been enforced.

## Great Things Done in 1914

Jubilee Year announcement by the Farmers Union Jobbing Association and preparations for the big Annual Meeting in Kansas City, Mo., would indicate that the year 1914 was significant for more than the beginning of a World War. Something more worthwhile and constructive was the organization of this Farmers Union wholesale and terminal grain marketing agency.

A review of the state publication through 1914 tells of the formation. At the state Farmers Union convention held February 18, 19 and 20, 1914, at Hays, a committee reported a detailed plan of procedure for establishing a state "Co-operative Jobbing Association." The members of the committee included Maurice McAuliffe, state president; E. B. Roadhouse, state secretary; D. L. Ruggles, committee chairman; C. A. Monroe, committee secretary; R. A. Lough, Chas. S. Walker and V. A. Plymott. This plan was published in the February 26 number of the state paper.

Months passed, but plans were being considered and an official constitution and organization perfected. In the August 27, 1914, number of the state publication, the Constitution and By-laws of the new Kansas Farmers Union Jobbing Association were published. The members of the committee who signed it were John Frost, John Tromble and A. C. Monroe.

1914 officers of the Jobbing Association were Maurice McAuliffe, Salina, president; John Tromble, Beloit, treasurer; W. C. Lansdon, Salina, secretary; and Charles S. Walker, Salina, manager. Directors were M. McAuliffe, Salina; H. C. Coester, Walnut; John Tromble, Beloit; C. E. Brasted, Lomax; Roy Schmitt, Fairview; and James Reardon, Ellsworth.

A condition natural within our banking system, and cannot be prevented as long as we have the present system. The F. R. Banks, by the breaking of other banks, but failed to prevent it.

With the end of the world war, prices of produce started dropping, and later dropped rapidly. Many worried farmers, struggling against their ever increasing debt, unable to even meet their interest payments, finally gave up and turned over their holdings as payment of their notes. These farmer notes made up a considerable portion of the basis upon which the F. R. Bank currency had been issued, and as this basis passed out of existence, then by the very laws under which the F. R. Banks were created, they had no other choice but to contract the currency in proportion as the basis for its issue had been lessened.

Through this process the F. R. Banks have been the means of both expanding and contracting the currency, but even the literature circulated for the purpose of condemning these banks, shows the net result to be greater expansion than contraction. Therefore since the net result is expansion, it is unfair to say that the F. R. Banks, through contraction of the currency are responsible for the depression.

The cause for this depression can be clearly shown in language that a child can understand, in a one half hour talk, or in two columns, or less of this paper, but since I have met more than one farmer, (or farmer's wife other than my own), willing to face the facts squarely and do even the small amount of economic thinking required to understand the cause, the work necessary to present these facts has so far proven to be a thankless task.

Since women have fully as much if not more power in this case than the men, and since the depression cannot be ended without their help, it is certainly as important to appoint understand these matters as that the men do. And since we as a class seem not willing to do the small amount of economic reasoning, necessary to understand the cause of the depression by the way out, and are not willing to labor mentally to that end, then do we not DESERVE all the depression we are now getting?

Sincerely,

Samuel R. Stewart  
Clay Center, Kansas

## Neighborhood Notes

### In Allen County

The Fairview Local of the Farmers Union met January 5 on its regular meeting night, the first Thursday of each month. After a short business meeting, the election of officers was held which resulted as follows:

George Teague, president; Ed McVey, vice president; Mrs. Opal Larson, secretary-treasurer; Charles Stewart, doorkeeper; Mrs. Sarah McVey, conductor; and Pauline Gerdson, reporter.

Ralph Chapman, manager of the Co-op store in Iola, gave a very interesting talk, after which the meeting was adjourned.

### In Douglas County

The Cargy Local No. 2136 of Douglas county report for 1939: H. E.

Lillis Local No. 951 would ask legislative consideration on the following:

1. Whereas: The present port of entry laws destroy the freedom of interstate trading and impose great hardships on both producer and consumer whose market lies in another state, together with high freight rates, many times causing loss of the necessities of life to decay in producing states on account of high transportation rates;

Therefore be it resolved: That legislation be enacted to attain universal reciprocity of commerce and travel between the states.

2. We oppose the sale of Helium gas from Kansas to any foreign nation.

3. We oppose the frequent changing of school text books from the state of Kansas.

4. Whereas: The native quail is a harmless bird of great service as an insect exterminator;

Therefore be it resolved: That the state Legislature enact a rigid law for a five year closed season. Also favor a state law placing a \$3.00 bounty on wolves and \$1.00 on puppies.

5. We demand that the administration institute a program of rigid economy and balance the budget at once.

6. We oppose another hearing on the Government reorganization bill, and deem it only a waste of time by Congress.

7. We strongly oppose the vast amendment program for which the President is asking an enormous sum of borrowed money.

8. We oppose the ratification by the Senate of the Argentine trade pact as detrimental to the livestock industry and dangerous to food and health disease.

9. We favor maximum production of crops and the American market for the American farmer, surplus to be placed on the world market.

10. We condemn the sit-down strike as detrimental to industry and agriculture, and demand the power of the law be invoked to protect business and restore law and order.

A. C. Bergmann, President Local 951.

In Miami County  
Officers of Local No. 1877 for the New Year are R. G. Hewitt, Oswatimie, president; George Krissel, Oswatimie, vice president; and S. J. Lohr, Wellsville, secretary-treasurer.

We met once a month, second Tuesday night, Memorial Hall, Oswatimie. We will do the best we can to build a bigger and better Farmers Union.

S. J. Lohr, Secretary.

In Ottawa County  
Resolution of Sympathy.

Whereas, our Heavenly Father in his infinite wisdom has called from his midst our esteemed brother, Floyd Larson, and Brother Larson was a member of Spring Hill Local No. 1570 and was a loving father and

kind neighbor and a loyal member of our order.

Be it therefore resolved that the members of Spring Hill Local No. 1570 extend sympathy to the bereaved family.

Mrs. C. J. Allison  
Mrs. W. O. Harris  
Mrs. R. R. Richards.  
A Tribute for Floyd Larson  
Christmas bells were ringing;  
Everywhere there was singing;  
But the song in our heart —  
Plays today, a silent part.

For, into our midst there came  
A call, that quickly laid claim  
To a beloved father, husband, son  
And friend  
Who was faithful and just to the end.

A youth, with virtue and honor true,  
Loved and respected by all, he knew,  
Quiet, yet jovial and always kind,  
A greater friend, none will find.

One who truly shall live on,  
In our memory, even tho he is gone;  
Some day, we'll gather in a sacred place,  
And meet again face to face.

Meanwhile, we'll do our very best,  
To daily meet life's burden or test;  
And pray, to enter Heaven above  
To live forever with those we love.  
Written by his Aunt  
Cleora A. Schmidt,  
Dec. 25, 1938.

In Riley County  
The Center Hill Local No. 1147 met at the schoolhouse for its regular meeting Tuesday evening, January 3. The following program was given:

Reading, "A New Year's Call," Bonita Bulk; Contest in charge of Arlene Johnson—the following took part: Arno Samuelson, Victor Hawkins, Nelson Swenson, Harry Toburen, Rudolph Samuelson, Lenos Lundberg, Will Wahlbrink, Paul Toburen, Emil Swanson, and Elmer Lundberg. Harry Toburen received the prize. We found that Center Hill has good fowl and animal imitators.

The Center Hill newspaper was read by Lucile Kaump. Meeting in charge of president; minutes of previous meetings read by secretary. The following resolutions were given by the resolution committee and adopted by the members of the Union.

1. We urge a more active fight against the present mortgage system.

2. We urge a study of the government's Federal Farm mortgage bonds which are quoted considerably above par, to learn of their parentage and if they are an accident, or if they were planned that way.

3. We sense a ray of hope for 1939 in the fact that we hold a surplus crop of 92,000 voters against the fathers of the 1938 farm mortgage legislative machinery.

4. Our best bet against the bondholders of our farms is that our 1939 U. S. Senators and most of our Representatives speak the farm language of Cost-of-Production and Domestic Allotment, instead of "parity" and "processing tax."

Reports were given by E. G. Kaump and V. E. Hawkins of the farmers' meeting before Senator Capper in Topeka recently. Next in order was the installation of the officers for the New Year.

Vernel Anderson, Anna Mae Toburen and Annetta Potts are to plan the program for the next meeting, the first Tuesday in February, the 7th.

Meeting adjourned. Lunch served by the ladies.

Vernel Anderson, Reporter.

### In Rush County

Officers elected for 1939 in Banner Local No. 995 at Timken are as follows: President, Chas. A. Pivonka; Vice President, Joseph F. Oborny; Secretary-treasurer, Mrs. Fr. J. Kraisinger, all officers of Timken. Joseph F. Oborny.

### Who's Who

In The Farmers Union?

John P. Fengel  
State President  
Lincolnville, Kan.

Mr. Fengel has been a member so long he doesn't "know just how long." He early joined the Lost Springs Local and has kept his membership since.

He was manager of the Lincolnville Farmers Union Co-operative Association elevator seven years, from 1927 to 1934. He organized the Lincolnville Farmers Union Co-operative Oil Company in 1929, and was manager from '29 to '34, selling the stock for the new company himself.

He was county president of the Marion County Farmers Union several years, to 1930. He was a state Farmers Union director from the 4th District for seven years, being elected at the Beloit convention, and resigning upon being elected state president in 1938 at the Salina convention.

### In Shawnee County

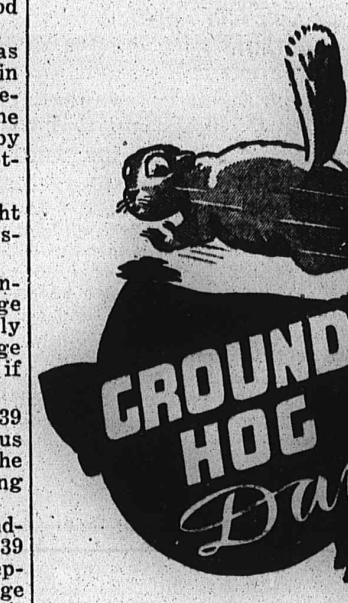
Elevation Local 1916. Enclosed find the vote of our Local on the referendum ballot for the National Farmers Union. At our last meeting we had election of officers, and the following were elected:

C. F. Wilson, president; Wm. Smerchek, vice president; and George Ehrman, secretary-treasurer.

We are going to hold our next meeting Saturday evening, January 14, at which time we are planning an oyster supper.

—Albert F. Swan.

(Continued on page 3)



Whether or not the Ground Hog shows himself in Kansas City on our Annual Meeting date, we hope every Farmers Union stockman will, February 2.

And too, if the Ground Hog should appear, he will find his value higher at the Open, Competitive Market. Competition is the life of trade, and higher prices result where there are buyers bidding against one another. Ship your stock where they would go sometime anyhow. You are sure to get full value when you remember to instruct your trucker to consign to your own—

Farmers Union Live Stock Commission Company  
Kansas City Parsons Wichita

## SILVER JUBILEE YEAR

YOUR co-operative marketing and farm supply buying association celebrates its 25th year of business during 1939!

Organized to serve Kansas producers and their local cooperatives, those employed to conduct its business have kept close to the membership, always endeavoring to carry out their plans wisely and economically.

Your splendid cooperation, in good times and bad, and during the many changes that have been necessary, has enabled the Association to come to its Silver Jubilee Year in a sound financial position. The past two years have been especially successful because of the excellent volume of grain handled.

Every employee of your Association joins me in pledging anew our best efforts in your service during 1939 and the years to follow.

H. E. WITHAM, GENERAL MANAGER

## Farmers Union Jobbing Association

SALINA KANSAS CITY WAKEENEY



(continued from page 2)

The Stafford county Farmers Union met with eight Locals represented by the Eureka Local on Tuesday evening, January 10. There was a full house and the evening opened with readings in music, conducted by the local president, Roy Gere, after which county president, Irtus Ward, presided.

The Zeno Local won the cash prize for the largest percentage of attendance. Greetings and some good stories were brought by Rex Lear, Salina, of the Farmers Union Life Insurance company.

Ray Henry, F. M. Riggs and Donald Minnis spoke on the Junior work. Minnis reported from his Local the organization of a cooperative store, started two months ago. A beginning was made by selling twelve shares of stock and investing in merchandise. The young folks have set out clean at every meeting and are fast learning cooperative principles. A new group takes charge at the expiration of three meetings. A banquet will be given for two representatives of each Local and its leader at Well's Cafe at Stafford on the evening of January 16. Miss Esther Ekblad, state leader for young folks, will speak.

The program continued with a talk by John Fengel, state president of the Farmers Union. Refreshments of pie and coffee were served in the large basement of the schoolhouse.

The next county meeting will be with the Zeno Local on February 7.

Mrs. R. W. Goodman, Reporter.

## TRAVEL LOGUE

By J. P. Fengel

I have been quite busy the last two weeks and have enjoyed my pleasant experiences. I left home the evening of January 3 by bus for Kansas City, putting in almost all night on the road or exchanging buses that were loaded to the roof by the rush of holiday season vacationers on their way home. We left Kansas City the next day by auto with our Uncle Harry Witham doing the driving. In the party were National President John Vesceky, Albert Vesceky and myself. This was our first trip to the purpose of completing the outline of the Farmers Union's Legislative policy as a mandate from our state and national conventions through their resolutions and legislative committees.

We worked two days and finally outlined the policy, not to our individual liking, but as best we could, and returned to Kansas City, and I caught a train back home.

Monday, January 9, was my visiting day so I drove over to Salina, stopping at several points on the way for a short visit. I found Albert Jones at the office at Carlton as usual, and enjoyed a visit with him. From Carlton I drove into Salina to contact the office and attend to some business there.

I picked up Miss Esther Ekblad at the office and together we attended a meeting of the Johnstown Local in the evening. Mrs. Charles Olson's Junior did a wonderful job of conducting a meeting, in fact the president of this Junior Local did a much better job of conducting this meeting than a good many older people do.

Mrs. Olson conducted a review of the lessons her Juniors had passed over, to show us how efficient her class was, since they answered questions, many a Senior could not answer offhand. Mrs. Olson is truly a wonderful leader. We all enjoyed a social evening together, the Juniors furnishing the entertainment and the ladies a splendid lunch.

I was scheduled for a county meeting in Stafford county on Tuesday evening at Eureka schoolhouse, so I drove over to Brother Ray Henry's home and was informed by Mrs. Henry that Ray was working in his Local and was wrecking their old Farmers Union building where they had always held their meetings so they could rebuild and remodel to suit them. I helped them a little and in the evening was invited to have supper with Mr. and Mrs. Henry.

At the proper time we drove over to the Eureka schoolhouse to find the building completely filled with Farmers Union folks from eight Locals in Stafford county.

President Ward opened the meeting by singing America. The roll call of Locals for their reports as to meetings held, attendance and activities in their Locals was very interesting and their competitive attendance project was both the Winchester boys, Bruce who we all know so well, being the secretary of the county Union.

I enjoyed the meeting ever so much and also was so pleased to find our Junior, F. M. Riggs, who represented our Junior boys at the National convention at Madison, Wis., in this county meeting working with Brother Ray Henry who is a County Junior leader, and Donald Minnis, a splendid young fellow, in an effort to complete a junior organization in Stafford county.

At this meeting arrangements were completed for an organization luncheon for Monday evening in Stafford to which each Local would send two representatives to confer with our Junior Leader, Miss Ekblad, to work out their plans for a Junior leader in each Local in the county.

I was invited to the home of Mr. and Mrs. Walter Snell for the night and a splendid visit with them, and F. M. Riggs, and for dinner I was entertained in Bruce Winchester's home.

For Wednesday evening I attended a joint meeting of Locals 882 and 1062 just north of Lindsborg with Esther Ekblad, Mrs. Charlie Olson and a lot of the folks from Johnstown Local. They, too, were anxious to be helpful. One of the attractions of the evening was a quartet, giving us several musical numbers. The ladies furnished a wonderful lunch the way I like it—just the way I would like to have it.

I attended the meetings in Topeka Thursday, and visited with our Legislative Representative, Clyde W. Coffman at headquarters in the Jayhawk Hotel, and from Topeka I drove over to St. Joe for a meeting of the

Farmers Union Live Stock Commission Co., on Friday and Saturday. This has been a full week and although I am tired, I have enjoyed all and every one of these contacts.



Miss Esther Ekblad has the distinction of being the youngest of the statewide Farmers Union Junior Leaders, being barely over the 21 mark. She will be present at the Annual Meetings in Kansas City, Feb. 2-3, will report of Junior activities, and will be glad to schedule dates to aid in organizing Juniors in new communities. Her home is near Leonardville, in Riley county.

## STATE LEADERS' NOTES

Junior education was at the core of Farmers Union activity in McPherson county, January 9 to 12. Mrs. Charlie Olson, the newly elected county leader of McPherson county, and your state leader, the Juvenile leader, were in the county in the interest of organizing Junior, Junior Reserve, and Juvenile classes, and in the interest of making the Farmers Union truly a family organization. The Johnstown Local organized the Juniors and Juveniles in their Local a year ago and all during the year have been taking the lead in showing the state just what youth education in the Farmers Union means. Last summer Johnstown sent a truckload of Juniors to camp, and at our state convention last fall they were again well represented. Many folks will remember the playlet, "The Johnstown Juniors," which the Johnstown Juniors gave at our convention.

**Achievement Night At Johnstown**  
Monday evening, January 9th, the Juveniles had Achievement Night for parents and friends. The Juvenile class during the past year has been "Destroy Weeds, In Ourselves, In Our Fields, and In Our Country," so on display were scrapbooks of weeds which had been pressed and labeled. The program was a sample of their Juvenile class meetings.

Robert Peterson, one of the Juveniles, was chairman and Ruth Swanson, secretary. After a short business meeting, conducted much as meetings of their fathers (maybe better), Mrs. Charlie Olson, their leader, took charge and through the medium of questions and answers, the year's work was reviewed. The Juveniles without hesitation named the Farmers Union officials, president, secretary, and Junior Leader, from the national on down to the local. The Juveniles also knew the Junior Motto, "He loves his country best," best who strives to make it better. The Juveniles also named the colors, and the Farmers Union Creed.

Mrs. Olson asked questions which covered their study of weeds—here's a few samples of them: Q. What is a weed? A. A weed is a plant out of place. Q. Name some weeds in our country. A. Greediness, selfishness, envy, and ignorance. Q. Name some weeds in our country. A. Jealousy, profit, war, selfishness, and poverty. Q. How is war a weed? A. It covers up the ugly murder and death war brings to a country by things that seem beautiful, such as gay music, colorful uniforms, and parades with flags flying. These are just like the pretty flowers on the bindweed that covers up the creeping death in the strangling weeds.

Songs, readings, and a dialogue added to the program, and perhaps the surprising moment of the evening for the Juveniles and Juniors was receiving pins for their year's Achievements. Eight Juniors earned the necessary 125 points to receive Junior pins, and sixteen Juveniles also received pins from the State Junior department and other awards from their Local Leader. We congratulate these young folks on their achievements which have benefited not only themselves but the Farmers Union organization as a whole.

We commend Mrs. Eaton and Mrs. Olson, the Johnstown leaders, the young folks, and their parents for the fine work they have done during the past year and wish for you a very successful 1939.

**Doubled Marquette Membership**  
Tuesday evening we visited the No. 8 Local at Marquette; the Local that has the reputation for meeting EVERY Tuesday evening. These folks have been enthusiastically conducting a membership drive the past few months and have more than doubled their membership. The drive for membership was carried out as a contest, and January 17 they are going to reach the climax with a con supper.

The principal topic for discussion Tuesday evening was education. No. 8 was ready to start Junior and Juvenile classes that evening as two young women had consented to take over the responsibility of leaders. Mrs. Nyla Rawson, Junior Leader, and Miss Thais Haywood, Juvenile Leader.

After the general meeting, the Juniors met at the front of the room and organized a class; they elected class officers and decided on the date of their first meeting. For a good send-off we sang a few Junior pep songs.

Only two Juveniles were present

so Miss Haywood could not start her class that evening, but she is very enthusiastic about the work and is going to work hard to get the Juveniles together. No. 8 is going places this time, so Johnstown Juniors and Juveniles had better watch out, there is going to be competition in your county!

## Interest Around Lindsborg

The North Side and Smoky Hill Locals, which are near Lindsborg, held a joint meeting Wednesday evening, so a large crowd of both adults and young people greeted us. During the course of the evening Junior work was quite thoroughly discussed, both pro and con. Some felt that even though we desperately need Junior work in the Farmers Union, we have too many organizations already. We will readily admit that we do rush madly from one thing to another these days, and no doubt the day will come when we will have to sift out some of the lesser important things.

The discussions that evening did show that the members are very interested in the Junior work and are anxious to get the young folks in their communities interested. The officers of the two Locals were asked to act as a committee to select leaders, meeting dates etc. We were happy to have Mr. Fengel, our State President, with us that evening to help us feel a little closer to our organization.

**Enthusiastic Group At Scandia**  
Thursday evening, the last spent in McPherson county, we attended a meeting at the Scandia Local. A very enthusiastic group greeted us there, in fact, some folks left a dinner party early in order to attend. Before the discussion of Junior work, we enjoyed musical entertainment and one of the members, B. M. Gibson, was called on for a short talk. He told us a little of the history of the local, which has been organized for twenty-five years, and he challenged the boys and girls to get into the organization and keep it as a power in that community in future years.

The Junior and Juvenile work was thoroughly discussed, and we're hoping to see things humming there before long.

For your Junior Leader the week spent in McPherson county was a very pleasant one. My home during the week was with the McPherson county leader, Mrs. Charlie Olson, and her family. Many Juniors who attended camp will remember Clara Olson, who is a daughter of Mrs. Olson. Thanks to all for the kind hospitality, and the next time McPherson an opportunity to see the McPherson county; may there be Juniors everywhere!

## WIN HONOR AWARDS

Kansas Juniors In 1938 Build Live-

The following Juniors, Junior Reserves and Juveniles through their Achievements during '38 were given Service Awards by the State Junior Department. The Juniors received pins with the Farmers Union insignia, a blue bow, and a gold pin, "Junior" on a red band across the pin; the Reserves received attractive engraved poem and picture mottos suitable for Junior and the Juveniles were given pins similar to the ones the Juniors receive except that Juvenile is written across the pin.

In earning the Awards these young folks were regular attenders at class and class meetings, served on programs and committees, kept class notebooks, made scrapbooks, gave four-minute speeches, and took part in various other activities. We are happy and fortunate to have boys and girls such as these contributing to our organization.

**Juniors**  
McPherson county, Johnstown Local: Clara Olson, Betty Peterson, Charles Peterson, Keith Peterson, Billy Peterson, Bernard Schaefer, Joan Schaefer and Inez Swanson.  
Crawford county, Girard Local: Francis Billard, Thelma E. Handshaw and Marie Krog.  
Marshall county, Midway Local: Kenneth Keller and Sylvester Pitsch.  
**Junior Reserves**  
McPherson county, Johnstown Local: Ida Mae Olson and Ruth Swanson.  
Marshall county, Midway Local: Leonard Keller, Gladys Keller and Myra Keller.  
Nemaha county, Seneca: Marjorie Kerr and Elmer Reist.

**Juveniles**  
McPherson county, Johnstown Local: Bertice Peterson, Billy Gene Peterson, Bonnie Peterson, Robert Gene Peterson, Tommy Peterson, Mary Ann Peterson, Bernadine Schaefer, Geneva Schaefer, Wayne Schaefer, Emily Swanson and Katherine Ane Ternstrom.  
Marshall county, Midway Local: Clifford Keller, Rosemary Pitsch, Armand Schwarz, Earl Schwarz, Leland Schwarz and Winton Schwarz.  
Nemaha county, Seneca: Joyce Kerr and Irene Sack.

**Turkey Dinner for Juniors**  
Mrs. Harriet Eaton, Junior Leader of the Johnstown Local, McPherson county, gave a turkey dinner for the Juniors of the local during the Christmas holidays. A four-course dinner was served by Mrs. Eaton and Mrs. Adel Peterson, assisted by Bonnie Peterson. Games were played during the evening and at a late hour the Juniors said goodnight, all expressing the sentiment of having a good time.

## AT YOUR SERVICE

Farmers Union Cooperative Education Service  
Gladys Tabott Edwards  
Director

"Education—A debt due from the present to future generations."

**Achievement Awards**  
Juniors, Reserves and Juveniles this month receive the awards for work well done during the year. Fine young folks will be proudly wearing their pins, using their pencils in school, hanging their mottos in their rooms, or waving banners and cheering the Union.

According to pooled orders for awards, the largest was for Juvenile Pins, recognition for the first year

## Junior and Juvenile Department

Juniors from 16 to 21

Juveniles from 6 to 16

Junior Motto: "He loves his country best who strives to make it best"

## DISCOVERY

I cannot invent

New things

Like the airships

Which sail on silver wings

But today

A wonderful thought

In the dawn was given,

And the stripes on my robe,

Shining with wear,

Were suddenly fair—

Bright with light—

Falling from Heaven—

Gold and silver and bronze

Lights from the window of Heaven.

And the thought was this:

That a secret plan is hid in my hand

That my hand is Big,

Big,

Because of this Plan.

That God,

Who dwells in my hand

Knows this secret plan

Of the things He will do for the world

Using my hand!

Using my hand!

—Kagawa.

## YOUR LEADER'S MESSAGE

Esther Ekblad

## Achievements in 1938

Thirteen Juniors, seven Junior Reserves, and nineteen Juveniles earned Achievement Awards during the year just past. We are proud of these boys and girls and their leaders, and as we are still very young in Junior education in our state, we can very fittingly speak of them as pioneers. They are setting the pace in education for all the other counties and locals in Kansas. Leaders, who in many instances made it possible for Juniors, Reserves, and Juveniles to earn their Awards, deserve due credit for our accomplishments during the past year. On the other hand, what would a leader do without someone to carry out her suggestions, so perhaps it is best for us to forget about who might be doing the most work, and everyone, Juniors and Leaders alike, strive to do his and her share of the work.

To the Juniors and Juveniles who are not active in classes we wish to whisper a secret—those of us who have been in the work for a year need competition to keep us on the job. Let's get busy in all four places and shake our locals out of their sleep, get them to hitting on all four cylinders, and we can be earning points toward an Achievement pin and giving others the same. More seriously, it is not only the duty of our parents to keep our organization alive and active; it is also our duty as rural young people; our duty, yes, but our privilege also. Not only our parents but we too need the Farmers Union to be the voice of our needs.

It is human nature to be interested only in that which we understand. Let's be fair and give ourselves a chance to be interested in the Farmers Union by learning something about it. We can get the information and education we need through Junior, Reserve, and Juvenile classes, through attending meetings of our Locals, and by giving of our abilities and talents to our organization.

## Class Schedule Suggestions

Just what is meant by Junior class is puzzling to many of us; the word class usually makes us think of schoolrooms (too many of us would rather not). If it suits better, we can change "class" to "discussion group" and perhaps get a better idea of how Farmers Union Juniors should act when they voluntarily get together for study and recreation. When you meet, get the chairs in a circle, if possible, and whether your topic for discussion be "A County Picnic" or "Marketing Cooperatives," it should be chiefly a free for all discussion.

The following class schedule is not one which you are to strictly follow, but it is given here for the purpose of aiding you in arranging your own.

7:30 P. M. Group singing—community songs, folk songs, or rounds.  
7:45. Roll call—News items from the Kansas Union-Farmer, current events, quotations, etc.

Business session.  
8:15. Parliamentary rules practice.  
8:30. Discussion on study topic, reports, four-minute speeches, work on notebooks, posters, or scrapbooks.

9:30-10:00. Refreshments and recreation—group games, folk dances, etc.

**Achievement Juniors to Kansas City**  
Locals that have Juniors who earned Achievement pins in '38 may select one of those Juniors to be a guest of the Farmers Union Jobbing Association during its Annual Meeting which will be held at the Aladdin Hotel, Kansas City, Missouri, February 3rd.

The Juniors will attend the business sessions of the Annual Meeting during the morning and afternoon of the 3rd, a special luncheon for Juniors on that day, the banquet in the evening, and arrangements will be made for a tour of the city on Saturday morning, February 4th.

We urge other Juniors and Leaders, who have the opportunity, to attend the Annual Business Meetings of our regional co-operatives. That is a splendid way to become acquainted and get a better understanding of the co-operatives that serve us. The Farmers Union Livestock Commission Co. will hold its meeting the 2nd of February, the day before the Annual Meeting of the Jobbing Association. Come to Kansas City and attend both meetings.

of Juvenile work. Second year awards are blue and yellow pin-striped evershar pencils with "Farmers Union Juvenile" stamped in gold. Third year work entitles the Juveniles to a blue pennant with gold lettering, as on the pencils. The fourth year's award is a blue and gold skull cap, and the fifth year they receive an autograph book. Many Juveniles are the proud possessors of these awards.

The Junior Reserves receive as awards, mottos suitable for framing. The following: "Life's Mirror," "I Would Be True," and "Life's Plan" for first, second and third years, and at the completion of three years of work a Rainbow Pin, in the form of a flag is presented. It is very beautiful, and well worth the effort to earn one.

The Junior awards are as follows: first year, a Junior Pin; second year, a blue bar pin with one white star; third year, bar pin with two stars; fourth year, three-star pin, and the fifth year, a four-star pin. The bar pin, worn below the Junior pin, denotes the rank of the Junior.

At conventions, camps, meetings or rallies, the achievement pins being worn, play an important part in informing others of the work done by these young people.

In appreciation for carrying on Junior work, local leaders last year received from the State Junior Department, the motto: "Eternal Har-

## "Friendship Bracelet" Goes 'Round The World

In the hands of Miss Helen Topping, personal secretary and representative of Toyohiko Kagawa, our pamphlet, "The Friendship Bracelet 'Round the World'" will be taken into strange lands.

Miss Topping, Japanese social service worker, author, Christian lecturer, and cooperative system proponent, writes us:

"Your 'Friendship Bracelet' has just come into my hands and at the exact moment when it is needed to recommend as a course of study for city as well as for country Juniors. 'My job is to promote co-operative education around the world and this pamphlet will be invaluable, in the Hawaiian Islands, Australia, New Zealand, and China. . . . In spite of the tragedies of the present, one hears that cooperatives are growing rapidly in China, in both occupied and unoccupied areas."

Miss Topping has been instructing in summer class session of various church groups and organizations in Colorado, and she believes that "in the co-operation of all organizations to create a new synthesis of working forces to build the new fifteen churches and schools can increasingly work together with the Farmers Union to educate for co-operatives."

## Interesting Letter From Outstanding

Mrs. Mary McLeod Bethune, President of Bethune-Cookman College, and Director of the Division of Negro Affairs of the National Youth Administration, whom we met in St. Paul at the NYA conference, thinks our activities of such interest that she takes time out of her busy day to write to us.

She tells us of her thirty years of work in building the most outstanding college for Negro girls in America, at Daytona Beach, Florida. Starting with \$150 actual capital and a rented cottage in which to hold her school, under Mrs. Bethune's leadership, this institution of fifteen buildings is now appraised at \$800,000 with a student enrollment of 450 and twenty-one instructors and workers.

Born of slave parents, Mrs. Bethune recognizes the problems of the underprivileged as stated in her letter: "You know what it is to work with the underprivileged. That has been my task. To hear you appeal for the farmers and the rural people to help me. . . . My own life has been one of great struggle, fraught with achievements and a desire for the full development of my people."

Many times we feel as though we were handicapped in our work, but when we think of the great accomplishment of such a woman, under handicaps which most of us would have considered unmountable, we can only say, "It must be done."

Educator, lecturer, executive, and writer, Mrs. Bethune was chosen a few years ago, as one of the fifty greatest American Women.

## ROUTES CUT COST

**Fairbury, Neb., Creamery Reports Improved Efficiency**  
The cost of procuring butterfat by truck at the Fairbury, Neb., Creamery up to this time has been running just about over 24 cents a pound, the records kept at the creamery show, reports the Nebraska county figure. Many Kansas Farmers Union people patronize this creamery. This cost figure is about a cent a pound below the cost of procuring butterfat through cream stations.

All items of expense, including depreciation on the trucks, are figured in the truck cost of procurement. However, no proportion expense in getting the truck routes organized has been charged against route costs. The amount of butterfat per patron picked up by the Fairbury truck has apparently already made the average bottom, and is now slightly on the upgrade. This means that the cost of procurement by truck is not likely to go higher than it was through the fall low tide.

A very large proportion of the butterfat picked up by the trucks is from farmers who had never been patrons of the creamery before. Thus each month since the truck was started, the Fairbury plant has shown a good increase in butter output, averaging about 60% over the corresponding month last year.

## MANY LOW INCOMES

U. S. Statistics Give 1936 Average Farm Return As \$609

A booklet published by the U. S. Department of Agriculture, entitled "Agricultural Statistics, 1938," advises that in the West North Central U. S. district the farms average 300 acres in size, valued at \$13,845, and in 1936 made a net return of \$609. The study was on a basis of returns from 665 farmers. With the average income this low, necessarily a great many would have incomes below this figure: 23 percent from zero to \$500; 31 percent from \$500 to \$1,000; 14 percent from \$1,000 to \$1,500; 10 percent from \$1,500 to \$2,000; 1 percent from \$2,000 to \$3,000; and 1 percent from \$3,000 to \$4,000.

Exports of agricultural products in 1938 were valued at \$1,000,000,000, a record for the first time since before 1910. More significant in 1938 the proportion of agricultural exports to total domestic exports was 26.3 percent, the lowest since 1900. In 1935 the percentage was 32.3 percent; in 1931 it was 39.4 percent; in 1921 it was 51.8 percent.

**It Is Difficult**  
We can't understand it. Likely that's because we are so stupid. But every time we try to add up this international economic problem of two plus two, we find that instead of getting "four" for an answer it adds up to minus several million.

This is the problem that's got us down. The United States wheat crop is too big. Therefore the price of bread is high. Therefore many of our American children can't have it so they go hungry. There is something queer here about this theory of supply and demand.

Now we add to that the fact that this so-called surplus of United States wheat, which American children can't have in the form of bread because the price is too high, is being

sold to Mexico at a price considerably below the United States market. Since that addition doesn't give any answer, we add something more—that is, the fact that Mexico doesn't have any money with which to buy the underpriced United States wheat except that it sells its silver to the United States at a price considerably above the market and pays for the American wheat with the profit which it makes from America by selling silver to the United States at a price considerably above the market.

To us it doesn't make sense. Indeed it makes us dizzy and it gets worse and worse when we consider that the price of American bread which American children can't have, is high partly because of taxes which have been added on to raise the harvest to buy the silver, which America doesn't want. It's too much. Just skip the whole thing. This sounds as muddled to us as it does to you. We never will be able to understand international economics. Maybe you can. Maybe, you, too, are better at higher mathematics.

Brooklyn News-Times.

## Lack the Temperament

When the southeast Kansas dairymen visited the dairy sections of the north a few years ago they found Kansas alfalfa in the dairy barns making Wisconsin the great dairy state that it is. But Kansas could be a better dairy state because it has the weatherman on its side. What this section lacks but is slowly developing is the dairy temperament.—Farnsworth Sun.

## Just Three Things

Only three things necessary to make a cooperative elevator a success: capital, good management and loyalty of the members. Combine those three elements and you will always be glad you took the elevator fever.—From Kansas Union Farmer of April 16, 1934.

Iowa has the most farmers marketing grain through co-operative elevators, according to a survey made by the Farm Credit Administration. Iowa grain co-operatives had 100,663 patrons, but the volume handled was only in third place in state ranking. Kansas co-operatives handled the biggest wheat volume.

Germany is reported to be buying large quantities of British scrap iron and waste metal of all kinds which can be used in the manufacture of munitions. Japan is doing the same thing from the United States. Such co-operation should result in some mighty fine armaments.

Leroy K. Smith has been appointed general manager of the Federal Crop Insurance Corporation. Mr. Smith, a Nebraska wheat grower, has been active in the organization and operation of the Corporation since it was established last spring.

Says Abie: "Cohen, I've been to the bank to borrow some money, and they say I need it that you should sign this note your name. Then I shall have the money I need. Ain't that fine?"

"Abie," says Cohen reproachfully "you and I have been friends for many years, and yet you go to the bank when you need money. You just go again to the bank and say that they should sign the note, and then Cohen will lend you the money."

Coach: "You're doing well, son. The way you hit that line and the way you dodge and tackle and worm through them is marvelous."

Player: "It comes easy to me. I used to go with my mother to the bargain sales."

## How To Spot a Good Cabbage

Buy your cabbages green—not yellow—if you want to get the most food value from this leafy vegetable. "The greener the cabbage, the more Vitamins A and G," writes the Consumers' Guide.

"Good cabbage is bright in color, firm, crisp and heavy. Wilted or discolored outer leaves, which sometimes are removed, leaving sound food."

"Heads with leaves separated from the stem are likely to be tough or strong. Soft heads are edible but usually of inferior quality. Wilted, yellow heads often indicate age and toughness."

"Look for worn injuries. They are common in all leafy vegetables and can usually be spotted without much trouble in cabbage."

## Keeping Mayonnaise Fresh

Mayonnaise will soon go rancid if you leave it exposed to the air for any length of time.

"Keep the cover on the jar and only take from the container the amount you intend to use if you want to preserve the sweetness of the salad dressing," advises the Consumers' Guide.

Rancidity is due to the oxidation of the oil of the dressing," says the Guide. "You have probably noticed the film that forms on a bowl of mayonnaise that stands for some time. That film is the oxidized oil that makes for rancidity. Adding such mayonnaise to an unspiced product hastens the spoilage of the whole batch."

"Long-time sweetness of mayonnaise depends primarily on the quality of



## Organize a F. U. Sales Ring in Neb.

Attendance at First Sale Totals 2,500; All Comments Are Favorable

The only Farmers Union co-operative livestock sales association in Nebraska has been organized. By selling shares at \$5.00 per share, the members have raised over \$1,500, and the first sale was held on December 20, reports the Nebraska Farmers Union. Approximately 2,500 people were in attendance from all surrounding territory of Grand Island.

It was after many meetings of the board of directors, and a meeting with the committee appointed by the board of the Farmers Union Live Stock Commission of Omaha, that necessary arrangements were made. Livestock was consigned from Grand Island, Chapman, Boelus, Phillips, Palmer, Danneberg, Hampton, Wolback, Central City, St. Libory, Alda, Marquette, Pleasanton, Archer, Donnan, Ravensworth, Bradshaw, Pauline, Aurora, Fairfield, Bladen, St. Paul and Cushing.

"All comments on the sale and the way everything was handled and sold were favorable," according to Vern Dorotich, Pleasanton, Neb. "We anticipated some trouble, as it was new to the board and some of the help, but everything went as smoothly as could be expected. We had some confusion here and there, but nothing serious. We had such a large crowd that the alleys were full of people and it was hard to move the stock. We are making every effort to have everything working like a clock in the future."

"We continue to urge Farmers Union members to support their own livestock marketing co-operatives. If they are going to a terminal market, why, the Farmers Union Live Stock Commission, of course! If they are going through some sales barn, then they should be consigned to the Farmers Union Co-operative Livestock Sales Association at Grand Island. We have a good market for your hogs and cattle...."

Seventy pounds of pancake flour baked into 2,500 pancakes, seven gallons of syrup, and 14 pounds of Superior butter fed the crowd. It took 17 pounds of coffee, made into 60 gallons, to satisfy the coffee drinkers. The pancakes row started about 11:20 and ran continuously until 4:00 o'clock.

### Active Study Groups

Study groups in Manitoba, Canada, of which there were 58 last winter, are beginning to get into action again, reports the Western Frontier. "The great question facing western farmers today," says the newspaper, "is that of markets for our surplus agricultural products. This is a subject in which every farmer should be interested and on which he needs to master much factual data, that is, he must get to know the facts before he can form intelligent judgment upon what to do in the matter."

Groups have made studies of rural territories in the province prepared by the Economic Survey Board and covering for each separate section data as to soils, climate, land utilization, livestock population, farm equipment, farm income, health, education, making a kind of get-to-know-your-immediate-neighborhood study. "This was a popular course last winter and its value as a foundation for approach to agricultural problems needs no stressing."

## Saline County Farmer Might Get \$397.86

Full Government Program Payments On 240 Acre Farm Would Total This Amount

A Saline county farmer with a 240 acre farm of average Saline productivity can collect Government payments totaling as high as \$397.86 by complying with the 1939 Agricultural Conservation program, according to information given community committees at a meeting in Salina, January 13. In a "price adjustment payment" the farmer would receive \$118.80 for complying with the wheat acreage allotment. In addition, by complying with the wheat allotment and also the general allotment he receives a payment of \$250.56. Finally, the farmer may earn as high as \$28.50 on such a farm by carrying out soil building practices.

This sample Saline county farm of 240 acres has 130 acres of crop land, 10 acres of roads, waste, lots, etc., and 50 acres of non-crop pasture. The allotments are figured from the amount of crop land, 130 acres.

How Allotments Are Figured The wheat allotment in Saline county is placed at 49.6 per cent of the crop land, or 88 acres; the general allotment at 24.1 per cent, or 45 acres; and the soil conservation acreage at 26.3 per cent, or 47 acres. The first two allotments, considered the soil-depleting allotment, are carefully measured on all land of signers to the program. In the future a "re-creation" of airplane photographs will be used, it is expected, in noting measurements, and comparison of plantings from year to year.

The wheat yield for Saline county is judged at 13.5 bushels to the acre and the price adjustment payment is figured at this amount, multiplied by the number of acres (88), multiplied by the 10c parity adjustment payment, making the total of \$118.80 for the illustrative 240 acre farm.

The Agricultural Conservation Allotment payment is figured by multiplying the 88 acres by the 13.5 (productivity in bushels per acre), multiplied by 17 cents, the amount decided to be allowed per bushel, making a total of \$201.96. The general allotment is figured by multiplying the number of acres, 45, by the Saline payment per acre, \$1.08, multiplied by the rated productivity of the farm relative to other Saline county farms, based on 100 per cent normal, to arrive at \$48.60. The wheat plus the general allotment total the ACA payment of \$250.56. In order to receive soil building payment, soil building units must be carried out, 19 units in the 240 acre farm example. As an acre sowed to alfalfa collects two units, compliance is not made difficult. Payment per unit amounts to \$1.50 an acre.

There are three chief variables. The wheat yield for the different counties in the state are judged as carefully as statistics allow, and vary throughout the state; the Saline yield is set at thirteen and a half bushels an acre for adjustment payment purposes. The general allotment payment is set at either variable base figure, which in Saline county is \$1.08 an acre. The allotment for wheat varies, the western farms having a much bigger wheat allotment and a proportionately smaller general farm allotment.

Says Work of Farm Bureau Some farmers have the impression that Farm Bureau membership is necessary in order to enter into the Agricultural program, reports the Saline assistant county agent. He has discovered this feeling while doing Farm Bureau membership work. He told a community committee that this was entirely incorrect, that the program was open to any farmer.

The extension worker evidenced his Farm Bureau responsibilities,

however, by adding that if one wanted to look into the records he would discover that the current program was written and chiefly promoted by the Farm Bureau and its present state and national officials. He also emphasized that the Farm Bureau would act as the educational organization to promote farmer compliance with the 1939 government farm program.

### ARE TWO PHILOSOPHIES

Farmers Must Decide Between Defeatism and Adjustment

The farmers of America, in the years ahead, are going to have occasion to consider, and perhaps decide between two conflicting philosophies, according to Wheeler McMillen, editor of The Country Home. "The conflict between the philosophy of defeat and adjustment, and the philosophy of advancement and progress will not be decided by ballots. It will be decided by scientists in their laboratories and on their experimental plots."

This philosophy is quite willing to recognize that our foreign markets are shrunken and that we must be regained, says Mr. McMillen. But it is a philosophy that believes that the frontiers have not been closed—not as long as intelligence and science and invention and Yankee resourcefulness still a part of the American heritage.

Instead of producing excesses and surpluses of foodstuffs, we can, if we set our minds to it, devote an equivalent or greater number of acres to producing non-food materials for which the United States within itself provides ample markets. "We need not worry too much about the lost customers in Europe if the industrial markets of America will only be reserved for the farmers of America."

Look to Domestic Needs The philosophy of advance remarks that two million American acres now crowding surplus crops into the market places, might well be growing beet and cane sugar and leucos for an American market now supplied from foreign sources. It is content that these 48 states must be limited, as now, to producing a bare 28 per cent of the sugar needed by 130,000,000 people. Looking beyond the gain to the loss for farmers, it insists that a sound policy of national defense would provide for this indispensable product to be grown on the lands of this continent.

The philosophy of advance insists that the output and income per farm can be increased as the American market is restored to American farmers, and as new crops and new uses are brought into commercial realization.

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