

THE KANSAS UNION FARMER

Organization

Overhead Too High For Farmer.

food dealers engaged in selling food-

Using the same ratio as for farm

population, five to the family, there

For the purpose of showing what

Taking the financial results to far-

mers on potatoes as they are with

what they are with what they should

be, the total potato crop of 1922

The average farm price for pota-

toes was 55c per bushel or (using

Estimating the consumerpaid 3 1/3

cents per pound or \$2 per bushel, of

60 pounds, the cost of these 55c po-

tatoes to the consumer was \$902,-

Had the farmer received two-thirds

of the price paid by the consumer

A difference between the farm

New York is the third potato-pro-

ducing state of the Union. There

1922, 340,000 acres were planted in

potatoes, producing 37,400,000 bush-

At 55c a bushel and assuming sale

New York state should receive for the 1922 crop \$21,000,000.

. Conservatively estimating that the

consumer paid 3 1/3c per pound on \$2

Allowing two thirds of the con-

sumer's price for the farmer and

one-third for cost of distribution, the

New York farmer would approximate

A difference between what the

One cent a bushel on the 1922

potato crop of the United States

One cent a bushel on the potato

crop of New York state amounts to

Organization Needed.

This sum treated as a selling fund

would enable the farmers to estab-

tion \$4,511,850 to gain \$600,000,000.

ters would be borne pro rata by the

different states on a per bushel

Cooperative marketing is an im-

portant and necessary adjunct in

shipping, but to break over the walls

solutely control farm products from

For quickest results, a national

marketing organization should be di-

state or subsidiary organizations.

This national organization in prac-

tical and scientic operation would

Full Infomation Needed.

farmer did receive and what he

\$50,000,000.

\$374,000.

basis.

produce.

ly \$30,000,000.

amounts to \$4,511,850.

are 193,195 farms; in the state. In

price as it was and what it should

he would have received \$601,000,000.

was in bushels, 451,185,000.

round figures) \$252,000,000.

have been of \$349,000,000

Education

Co-operation



NUMBER 46

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SALINA, KANSAS, THURSDAY, JUNE 28, 1923

Cooperation Only Remedy For High Distributive Costs

Investigation of Prices Paid to Farmers and Paid by Consumers Reveals Only One-Third Received By the Producer

A writer for the New York Times | clusive of employes, to every 32 of city has been doing some investigation population. on the marketing of farm crops. As a result he has made some startling discoveries, and comes to the defin- farms, and estimating five to the family gives approximately 33,500,ite conclusion that cooperative marketing is not only desirable, but that 000 farm population. Taking as a it is the only way out. The article, basis the figures shown by my inin condensed form, is reproduced be vestigation, there are about 3,793,000

The necessity for farm marketing stuffs of every kind produced by the organizations is daily becoming more 33,500,000 tarm population. apparent. Labor, finance, transportation and all industry are organized to protect their members and their are about 19,000,000 food-dealer popubusiness in its economic management aiton. That is, there is one foodand maintenance of prices. Farm- dealer population to each one and ing is the only industry not operating three-fourths of farm population. Or, under a concrete organized business to put it another way, there's one deal-

er seling foodstuffs of all kinds from The highest agricultural authirit- each one and three-fourths farms—a ies confirm the fact that the farmer heavy load or the farmer to carry does not receive for his products an and an exorbitant drain upon his average of more than one-third of rightful profits. the price paid by the consumer. For instance, in a statement from the de- a tremendous loss the farmer suspartment of agriculture appeared the tained in 1922 by this burdensome

ollowing:
"Prices of potatoes are averaging comparison the potato, a standard only 20 to 30 cents a bushel to grow- daily food that finds its way to every ers in the west, and range from 40 table: to 50 cents a bushel in the east. Some western farmers are giving their potatoes away to anyone who will dig them, and others will let their potatoes remain undug."

Low Prices For Potatoes. The 1922 crop report of the United States department of agriculture showed that the average price for notatoes received by the farmer was 56 cents per bushel. I wrote to the department inquiring what the consumer paid for these 56-cent potatoes. Officials replied they did not have the information and that "the ideal way to make the comparison is to take the farm price of certain shipments of potatoes and the price of

same in the retailer's market." This I have done for two years and the results of my investigation disclosed among other things that Long Island potatoes sold on the farm at 60 cents a bushel were sold at retail to the customer in New 10 cents, or \$2 a bushel. In this con- of all the potatoes, the farmers of nection I find that this difference between farm prices and retail prices prevails at all times, regardless of ustrate, if the farm price of potatoes a bushel of sixty pounds, the consumer the price paid to the farmer. To 11-\$3 per barrel, the retail price to paid for the above potatoes \$74,000,e consumer is 5 cents per pound, 000.

or \$9 a barrel, 180 pounds. I made similar tests on other articles of food beside potatoes, and in some cases these sold to the consumer at 300 per cent in excess of the prices paid to the farmers. All of grown within 30 to 60 miles of New should have received of approximatethese tests were made on foodstuffs York, the greatest center of food consumption in the world.

The farm value of last year's crop in the United States was \$7,500,000,-000, deducting the value of animal products, cotton and tobacco. Therefore, as the farmer receives only onethird of what the consumer pays, as established by the highest authorities and common knowledge, a simple sum in arithmetic tells us that the lish a marketing organization naconsumer pays \$22,500,000,000 for the tional in scope, to be apportioned \$7,500,000,000 crop, distribution cost- prorata to the states producing the ing the enormous sum of \$15,000,000,- potatoes. Following this to its final 000. I contend that this division analysis on the basis of the foreshould be reversed, the farmer re- going figures would mean that it celving the \$15,000,000,000 and \$7,- would cost the farmers of the na-500,000,000 going to the distributor.

Investigate Market.

It would cost New York farmers

At some expense and a lot of time \$374,000 to gain \$30,000,000 and Min-I have undertaken to locate the prin- nesota farmers would pay \$430,000 cipal cause of this big economic to gain 61,000,000. The expense of waste between the farm and the tab maintaining the national headquarle. I had a careful investigtion made in several of the largest centers of population. The information I acquired from this investigation and from other sources is interesting and is sufficiently accurate for us to approximate the real situation and lay of the existing organized system of the foundation for removing the distributing foodstuffs will require "fundamental wrong" referred to by another step and one that will ab-

the time they are gathered by the For instance, in New 80,000 concerns are selling foodstuffs farmer until they reach the consumer. of all kinds to 6,000,000 people. On the basis of five to a family, 400,000 food-dealer population in New York vided into zones, based on populaare supported through distribution, tion and transportation. In the benot to mention the army of employes -office help, clerks, delivery people and others-or one food dealer population to every 15 of city population exclusive of employes.

Hartford, with a poulation of 138,- These zones would be divided into 000, has 1000 food dealers, or 5000 food dealer population, which means The plan as a whole would function one food-dealer population, exclusive through a national headquarters. of employes, to every 28 of city population.

In Trenton, a total population of make it posisble, in conjunction with 128,000 has 700 food dealers or 3500 state and local organizations, to take food-dealer population which means advantage of the shorter hauls and one food-dealer population, exclusive lower freight rates; to control the of employes to every 36 of city popu- market on the principal of supply

Boston, with a population of 760,- point products should be shipped, and 000, has 4000 food dealers, or 20.000 to what market, thus through intelfood-dealer population, which means ligent direction preventing a glut in one food-dealer population, exclusive any market and procuring for the of employes, to every 38 of city popu- farmers an equitable return for them

lation. Dallas, with a population of 165,-5175 food-dealer population which permit the national, state and local cash returns when there are no crops from the storage of agricultural stameans one food-dealer population ex- organizations to ascertain the transit to market.

No individual or private organization can do this. I have tried it. Wholesalers, jobbers, distributors or retailers will not furnish information relating to their private business. A bill of lading is issued for every shipment of potatoes which shows the transportation charge per 100 pounds from the shipping point to destination, and all other charges incurred enroute between the farm and the consumer should be just as There are 6,500,000 families on clearly defined as in the case of the transportation cost.

Seven-eighths of the potatoes of the United States are grown in 23 385,000,000 bushels, 60,000,000 bushels for seeding.

Farmer should surpervise a markmistake to place such an organization under government supervision. It should be under the control of and management. It is their business. They are competent to handle it, and can employ such assistance as the business of the organization may require, beside removing it from Government operation, however, would be of much value.

A plan of such great importance cannot be formulated except through national and state conferences, and thus enlist the interest of the potato growers of every state in the deveropment of a constructive program financiers who have nothing in comunder which the aims of such an oiganization can be accomplished. To put into operation a plan to correct this huge economic waste will require patience and time, but can be terstate Commerce law was passed Federal Bank had its troubles in the time to reach its present state of operation.

One supreme advantage of an organization national in scope would be its preparedness at all times to fight politically or otherwise, for the rights and protection of its members. This with united effort by its members individually and collectively through its national, state and subsidiary organizations, will win. There is only one power on earth that will enable the farmer to make his industry profitable, and that is the farmer himself.

ATTENTION

Members of the Farmers Unon, Local Secretaries especially, by order of the Board of Directors. I will, beginning July 1st, discontinue sending the paper to all who have not paid their dues for 1923.

C. E. BRASTED.

HOW FAR DO YOU SEE?

Three masons were working side by side on the same job. A passerby asked them, "What are you making?" The first replied, "\$3.00 an hour." The second said. "I am cutting stone." The third answered, "I am building a cathedral.' The first saw only his fee. The second looked no farther than his" task. The third—the man who had the real VISION-saw the cathedral. It is the men who see more than the daily wage, more even than the particular job of the hour, who are the real builders. It is the men who see the great structure of which the present day's work and the single stone now being laid is but a part who are the real builders. They are the men who build for greatness and permanence. It was such builders who were responsible for cooperative marblasted hopes to stand for all time as a living, forceful operative memorial to the enterprise and determination of the "founders of civilization." They see beyond the results of this ion. They see the completed organginning, for economy's sake the United States could be divided into nine zones, each zone having a central headquarters best located to serve that particular zone territory.

THE PRESIDENT ON

COOPERATION. "I know no single movement that promises more help toward the present relief and the permanent betterand demand; to determine from what ment efforts doubly efficacious." -Warren G. Harding.

Livestock helps to maintain soil Enabling laws will be necessary to fertility and at the same time brings

cost, all commission profits and other expenses of every character between the farm and the consumer. On Agricultural Cooperation

By W. C. LANSDON

Part Six

In many of the Farmers' Union states there has been a further development of the co-operative insurance that has resulted in the organization of state-wide companies operating without capital investment but collecting regular premiums in advance in cash or notes. Colorado, Nebraska and Kansas have successstates. The annual consumption is ful associations of this type. The Kanabout 3 1-2 bushels per capita, or sas Farmers' Union Mutual Insurleaving about ance Company has about forty millions of dollars of risks on its books. It has paid back about a half eting organization-it would be a million dollars of savings to its mem-ditionized on the organization and bers and has established a reserve which together with the reserve or the Kansas Farmers' Union Mutual the farmers both as to organization Hail Insurance Association now amounts to nearly \$500,000, of which about \$175,000 is invested in a headquarters office building that yields a return of eight per cent to the policy holders of the two companies which political extravagance and influence. own this building and all the other assets of the two companies. All the reserves of such co-operative insurance companies are invested in local securities and serve the men to whom they belong instead of being concentrated in eastern money centers for the use of speculators and

mon with agricultural producers. The Grange has organized its own insurance companies and in many states is saving much money for its members. The American Society of done. It was 20 years after the In- Equity has also a number of co-operative fire insurance companies and before it functioned effectively. The is responsible for at least one rapidly growing life insurance association. beginning and had taken eight years In Iowa the Farmers' Union is now engaged in the organization of a life insurance company for the purpose of serving its membership at cost with every prospect for success as soon as the perfected plans are presented and understood. Several groups of farmers' co-operative business organizations are planning to establish mutual indemnity companies to protect themselves against the dishonesty of employees. The field for co-operative agricultural insurance is very broad. It offers great oppor-tunities for reducing the cost of service that has come to be indispensible. Its possibilities have scarcely been

touched by existing associations. In sections where there are many that have been organized by a single self help farmers' society it has been found that standardizing of accounting and regular, rigorous, impartial, and efficient auditing are essential to success. These desirable objects various business units make up the membership of the auditing organization which is conducted as service concern without share, capital or profits. By careful administration, the judicious selection of accountants, and by reason of services rendered in connection with corporation ingreatly reduced and at the same time

methods. Cooperative Financial Institutions. Modern commercial customs and practices developed banks as the servants of business. The profits of banking are so enormous and banking resources are increasing so rapidly that it will not be long until the institutions that were established for service will be in absolute control or commerce as masters. Cooperative business activities-marketing, manufacturing and distribution-require the use of constantly increasing amount of capital. The success of such enterprises must inevitably reduce the profits and restrict the ophas risen from among the ashes of erations of the older commercial organizations which have always been the bankers' most desirable and pro-

fitable clients. It is not at all strange, therefore, that cooperation has had considerable day's or this months or this season's difficulty in financing its institutons work. They have caught the big vis- and operations. Few farmers' enterprises conducted on the share capital ization of the future, the changed plan have sufficient operating capital living standards—the boys and girls for carrying on their business effiof the farms in school, the women of ciently and economically. The responthe farms enjoying the comforts and sibility for this condition rests upon who lacks home advantages if we conveniences of the women of the the cooperators themselves more than knew where they are, and that there cities. All this they see and the vis- on the bankers. Organizing to conion has given them strength and in- duct business in their own interests, spiration to succeed.—Market Bulle they should realize that they must supply their own associations with adequate funds. But even a cooperative sufficiently capitalized for normal business must often borrow large

sums when crops are moving. The non-share capital cooperative commodity marketing associations have much greater need for credit ment of agricultural conditions than is ever felt by a properly orthis one (the cooperative movement). I am anxious that the government do society. Their success, in fact their everything within reason and sound very existence, depends on their ability to secure adequate funds out of ious that the farmers themselves which to make advances to growers ious that the farmers themselves who must have money when their shall cooperate to make the government efforts doubly efficacious." Major MacLean's superintendency, ducts and manufactured goods, and most have money when their major MacLean's superintendency, ducts and manufactured goods, and most have money when their major MacLean's superintendency, ducts and manufactured goods, and gambling, somebody loses, and the gambling, somebody loses, and cooperate to make the gambling, somebody loses, and doubly efficacious." have been able to get credit without very much trouble. Just how long an know the results. they will be able to secure loans based on warehouse receipts and other cooperation. forms of commercial paper arising

During the past two years the Federal War Finance Corporation, originally established for wholly different ganizations, advances that in the total must foot up to nearly a billion dollars. These loans, large as they have been, have been supplemented by funds obtained through regular financial channels. In general the banks and trust companies have dealt very fairly with the great cooperatives but there is reason to suspect that had it not been for the government agency able to render the re quired service, private financial in stitutions would have practiced

much more conservative policy. The continued success of coopera tive marketing on a scale of sufficient magnitude to stabilize prices is con successful operation of credit institutions not closely affiliated with the existing financial structure. Congress is now considering several measures designed to convert the War Finance Corporation into a permanent credit agency for the service of agriculture only. One of these propositions contemplates the retirement of the original government investment from the profits of operation and ultimate conversion of the agency into a cooperative credit society with a countrywide field for its activities.

In addition to a great central institution there must be local organizations to act as gateways through which individual cooperators or individual producers for that matter may reach the national agency. When such a system is established agriculture wil have its own rediscount facilities for converting its securities into working fund to be used in the processes of producing, marketing, and distributing farm products coop

eratively. Many farmers believe that agriculture can never prosper until a system of local cooperative banks organized and conducted for cooperation with other farmer-owned business en- 1923, contains a very important state-(Continued on page Four)

HELP FIND HOMES FOR THESE BOYS AND GIRLS

Brothers and Sisters of the Farmers

Under the new plan of a distinctpossible for you and others over the state to help materially in informtion as to eligible homes for the boys and girls who are ready to go out from the industrial schools, and to aid in encouraging those who are operative auditing associations. The credit. The general public has long been misinformed as to the great body of these children, from seven to sixteen the past year as to age It has held in its mind a kind or stigma upon those sent there. It has not realized that 75 percent in come tax reports the costs of ac- every one of this class of schools in counting and auditing have been broken-up homes. It has not realizthere has been a rapid and marked ed that as high as 90 percent often improvement in business and office make good after training here. There in the country that would be richly compensated in making opportunity of home life and usefulness for one of these now under state care. The big band, in fine condition with only a very short period of training, the workshops, the farm attest the ability of the boys. Both boys and girls are trained in the things that are to \$14,907,100,000, and these figures tested to determine the need for lime, really useful in life ss well as taught in the schoolroom. The boys of the B. I. S. took high standing in the number who passed the county examinations recently. In assuming the task assigned me

> that is now out in life, just 846 boys, and with the additions this year it will be 1000. The personal knowledge that these boys get out into life in places where they ought to be, and that they are taking advantage of the opportunity properly, the places where others may be put, where they are and of what kind, these things are demanded of me. My own opin ion for years has been that there are more than enough homes to care are many times enough loyal and true men and women to look after these children and give them encouragement and good cheer in making men and women of themselves if we just knew where to find them Don't put off writing me, or getting in touch with me, and telling me just what you know and where you can

by the Governor, it is no small family

This is a form of cooperation that as you think of the 90 percent who How long can such a situation enmake good at some periods in the dure? They need our goods even that no insects or animal pests past, you see the dividends are good, more now than nine years ago. had this percentage at times, during export vast quantities of farm pro- certainties, of course, but that does Paddelford's. I have looked into it, number of reasons we have to be in-

> ALFRED DOCKING, Boys' Industrial School,

lematical. It is certain that they cannot function without such credit fa-**Enforce Their Contracts**

purposes, has been making large advances to cooperative marketing or Courts of Two States Decide Cases and Order Members to Fulfill

been handed down, one in Kansas and one in the state of Washington, establishing that cooperative marketing associations can enforce their contracts with the producers of the

In the case of the Kansas Wheat Growers' association against Frank Schulte, appealed from Sedgwick county, the decision of the district mainder of its duration. court was reversed. Schulte was a member of the wheat

his wheat crop thru the association. 60 per cent of the market value of his wheat. Schulte made other arrangements

and sold his crop without using the association's marketing plan. The association brought suit for damages as the result of the transaction and lost the case in the Sedgewick county district court. The supreme court has now held

that the Kansas Wheat Growers' association is not a monoply, nor an organization in restraint of trade, and that its contracts could be just-

ly enforced. A decision awarding full judgment to the Washington Wheat Growers' ington Wheat Growers' association, association, in its suit against T. F. and C. E. Dice, has just been render-

Two court decisions have recently, judgment the defendants are required to pay the association the full amount of liquidated damages on the wheat already sold. This amounted to \$800. In addition they are required to turn over for sale to the association all wheat from the last crop still on their hand and to fulfill their obligations under their contract for the re-

The defendants mentioned members of the association, having growers and had agreed to market signed a standard contract. A disagreement arose between them and the association concerning the grade tion offered to pay him in cash only placed on their wheat and used as the basis of settlement. Since the grade was placed on the wheat by state inspectors, the association had no other recourse but to accept it: With the movement of the new crop the Dices failed to deliver their wheat to the association in accordance with the contract. Suit was brought against them by the association, with the result detailed above.

"This decision determines the valiity of the wheat contract, and is the most important ever rendered so far as the cooperative wheat market movement is concerned," said Walter J. Robinson, manager of the Washin commenting on the decision. "It will have an important bearing on ed by the superior court of Walla 15 similar cases now pending in the Walla county: According to the courts."

Nine Years of Evolution self-defense, will economize as no before. That will hit us again.

W. F. Ramsey

The Bulletin issued by the Nation- is more modern to handle a surplus. al City Bank of New York for May, ment of facts on page 79. It gives eral Staff and the German people, deslight progress has been made in this direction. The banking interests are exports of thirty-three principal counso well organized and so efficiently tries of the world, stated in dollars, ning to realize. The present generareduced at the annual rate of ex- tion of Germans will never realize just change, for the years 1922, 1921,1920 what they commenced in that fateful and for the year 1913. It must have year. cost someone a vast amount of time

and skill. For the purpose of obtaining a 1913; and in the other table, those all classes, in all lands. It was the net difference.

Table of countries that exported less

1 1922 than they di	d in 1913, and
ne amounts:	
Austria	\$ 243,960,000
Belgium	
Brazil	
South Africa	
Br. Maylaya	
Germany	
Netherland	
Roumania	FO 000 000
Russia	=== 000 000
Spain	
Spain	
Uruguay Italy	
Italy	
	es 796 775 000

In words, these twelve countries exported \$3,726,775,000 worth of goods among the most prosperous in the world. This is an annual loss in world (the years since the war) it amounts like a lie. No one can comprehend such amounts.

Table of countries exporting more 200.625,000 Australia\$ 435.098.000 Canada 119,970,000 Cuba Denmark 61.589,000 Finland 509,032,000 France 19,793,000 Greece 36,121,000 India 38,060,000 Peru 47,810,000 Phillippines 85,756,000 55,437,000 Switzerland 33,000,000 United Kingdom . United States 1,347,000,000

Eight of these fifteen belong to the English speaking Commonwealths. While all these countries are producing a vast surplus for export, the nations that constitute our markets er has won his bet on the presence are not producing goods as formerly.

MacLean's superintendency, ducts and manufactured goods, and not make the farmer a gambler. In terested in world problems. It seems nobody is the poorer for it. I know I shall have your hearty to be self evident that Europe will wealth is created. We suggest that farm for dear life. That will hit us. some of these writers who so flip-It is obvious that Europe will manu- pantly call the farmer a gambler look facture to the utmost of her ability. up the meaning of the word.—Nebra-Topeka. That will hit us again. Europe, in ka Union Farmer.

self-defense, will economize as never

But it would seem to be self evident that those countries producing a surplus are in a more serene state of mind than those who are not. It

A strike pays no debts. The Kaiser, the Great German Gen-

As the years pass across the stage of Time, the ruin wrought by the German aristocrats, in their mad atbirds' eye view of the present world tempt to force their policies upon conditions, I separated the items of the world, will slowly become more that table into two tables, giving in and more apparent. A profound, unone table all those that were export- conscious, never ending process of ing MORE in 1922 than they did in education will be in operation among that were exporting LESS than in evolution of common sense among the 1913. In these tables I merely state people that abolished witchcraft, slavery, religious intolerance, ignorance famines, and that will abolish wars. An education that reaches every child in its infancy, goes it through life, with a part of every industry, enters every relation of humanity, will final-

ly become an irresistible force. Eventually the brightest of the aristocrats will be able to develop enough intelligence to perceive that war, as a business policy, does not pay. Then wars will cease.

MISSOURI FARMERS COOPERATE IN STONE CRUSHING

Farmers in more than a hundred Missouri communities have solved the problem of getting adequate and cheap supplies of lime for their fields. Instead of undergoing the expense of before. These nations were then hauling lime from quarries in distant parts of the state and at a great cost, they are pooling their resources and production. Multiply this by only four solving the problem cooperatively. These Missouri farmers have the soil do not represent the entire loss. No then pool their orders, and turn them figures were given for Poland, over to some man who will purchase Czecho-Slovakia, Jugo-Slavia, Hun- a portable pulverizer and grind the gary, Bulgaria and Turkey. Probably limestone on contract at a slight prothe annual loss in production is not fit. Another of their plans is to orless than \$5,000,0000,000. This reads ganize a limestone crusher cooperative association, sell shares, draw up contracts, purchase the necessary ma chinery, turn out the product and in 1922 than in 1913 and the amounts: divide up the profits among the members. In their cooperative terprises, the Missouri farmers have the help of the State College of Agriculture, which makes tests of soils and gives advice where needed. Missouri farmers know the benefits of cooperative undertakings. They are simply telling other farmers that

eventually they will come to coop-

eration too. But why not now?

FARMER NOT GAMBLER. Another fellow has broken out in a new place with that arrant bit of nonsense that the farmer is a gambler. "The farmer is a gambler by profession," says a writer in the Literary Digest. "Every time he plants a crop he is betting on the weather. When a crop returns a maximum yield, it simply means that the farmof the right amount of soil fertilcome to disturb his calculations." That the United States are able to Farming is attended with great un-

The Kansas Union Farmer

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....Editor and Manager Associate Editor Director of Advertising DON C. ESTES

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Change of Address-When change of address is dered, give old as well as new address, and

Communications and Questions-Communications are solicited from practical farmers, members of the F. E. & C. U. of A., are at liberty to ask questions on any phase of farm work. Answill be either published or mailed.

ADVERTISING RATES ON APPLICATION



THURSDAY, JUNE 28, 1923

FAULTS OF FARM LEADERS.

In his recent address at Topeka Mr. Aaron Sapiro made his usual charge that progress in the organization of cooperative marketing has been greatly retarded by the jealousies, selfishness and ignorance of the leaders of voluntary farm organizations. One of Sapiro's favorite statements in this connection is that all such associations are political rather than constructive and therefore cannot be helpful in the necessary work of establishing and carrying on cooperative marketing.

By cooperative marketing Mr. Sapiro means his particular kind of cooperation, the commodity system based on an enforceable contract entered into voluntarily by the members themselves. Such an organization is all right. It offers the farmer an opportunity to do for himself what the exploiting agencies have been doing for him time without end. This idea was first worked out in Denmark where it has made the poor farmers of a poor country the most prosperous agricultural group, man for man, in the world. Its merits were known to and advocated by leaders of the Farmers Union long before Mr. Sapiro ac cepted his first retainer from a group of Califonia

producers. The spread of commodoty marketing associations, now nearly five hundred in number, with almost a million members controlling an annual production of between two and three billions of dollars' worth of products is due very largely to the unselfish work of farm organization leaders who have labored without retaining fees or salaries. The voluntary farm organizations-the Grange, the Equity, and the Farmers Union-pio neered this movement. They prepared the soil. They did the educational work for cooperation without which Mr. Sapiro and his associates culd have made very little headway.

The leadership of all the great voluntary farm organizations has always been unselfish and nonpartisan. Without hope of pay and with very meager assurance even of approval the organizers and officers of all such associations have faced all kinds of weathers and climates, have endured fatigue and discomfort, have endangered health and even life in their work of carrying the gospel of education, organization, and coopera tion to the farmers in every section of the republic. They have done a work that has no parallel in the history of agriculture.

The intimation that the leadership of the voluntary farm organizations is responsible for the divisions that prevent the effective coordination of existing marketing associations is not true. In every case where attempts to establish such a relationship have failed the responsibility is on men and forces outside of agriculture who want no federation of existing agencies except under the control of the very forces that have amassed wealth beyond the dreams of avarice by exploiting the labor of the farmers.

GROWTH OF LIVESTOCK MARKETING.

The May business of the Farmers Union Live Stock Commission Company at Kansas City was highly gratifying. Seven hundred and twenty-two car loads were received and handled with almost universal satisfaction to the shippers. This is about a 100 percent increase over the May business of last year. Our house handles twice as many hogs as any other concern on the Kansas City market. It is gaining on the cattle trade and one of these days it will be undisputably in first

place in volume of business. Those fearful souls who shivered with fright lest our supporting shippers divert their consignments to the Producers house may safely banish all concern about that matter. We are keeping all our old customers and getting scores of new ones every month. The other cooperative house may be doing a good business but it is not get-

ting it from our folks. If the men who organized the Producers Commission Company are able to secure a large support from shippers for their house they could have sent that business to the Union House if they had seen fit to accept our very fair cooperativepropositi on for joint action on the Kansas City market. That would have saved the live tically certain to be in perfect condition at that

stock men in Kansas City territory practically all the expenses that will be annually charged against them for the maintenance of the second and wholly unnecessary agency. The farmers must pay every cent of the cost of operating the Producers house and will get no service that was not available to them in Kansas City without any more expense.

A COOPERATIVE SYSTEM.

The Kansas Farmers Union has gone further than any other farmers organization in the world in the direction of establishing a cooperative SYSTEM of business and services or its members. The activities of agriculture are so many and differ so greatly that they offer a fine opportunity for exploitation by men and interests that make their profits from the labors of others. Soils must be prepared, crops tilled, harvested and marketed before the farmer can have any income. Insurance, repairs for machinery and upkeep of buildings and other equipment must be met from income whether it is big or little and all these in addition to the supplies that must be purchased if the farmer and his family are to live in comfort and security.

Too many of the attempts to improve the condition of agriculture are based on the proposition that cooperative marketing is the only sort of business organization that is likely to improve the farmers' condition. No man familiar with the splendid results of cooperative marketing that are now enjoyed by the Kansas farmer will dispute that this is a vital and fundamental part of any real cooperative program and possibly the most important. This the Kansas Farmers Union has recognized from the first. Many hundreds of local grain elevators and other agencies for marketing the products of the farm have been established and the results prove their value.

The Kansas Union has had a broader vision almost from the first. The Jobbing Association was established to render services in the Kansas City markets almost ten years ago. The fire and hail insurance associations are in their eighth year of successful business. The Farmers Union Live Stock Commission Company is all but the biggest house on the Kansas City market and may go clear the front when the business for June is footed up. The Farmers Un'or Auditing Association renders extremely valuable services. Each of these enterprises occupies a field that is state wide and renders a service that makes and saves money for the members of the Union and for all the farmers of Kansas. It is no exaggeration to say that our Local and state wide cooperatives make or save more than ten millions of dollars a year for the farmers of this state.

The system is not yet complete. The value of the poultry and dairy products of Kansas is second only to that of the wheat crop. Under existing conditions the biggest leak from the income of Kansas agriculture is the result of the system of marketing eggs, poultry and cream from which all interested, except the farmer, make constantly increasing profits. The next step and one that must not be long delayed indicated for the Kansas Farmers Union is the organization of a state wide Cooperative Produce Association. The preliminary work for this project has been done. A tentative contract has been drawn and a state wide organization committee has been invited to participate in the work.

Agriculture is entitled to its own financial agency, or at least to the use of its own financial resources for the benefit of farmers and their business enterprises. The legislature has persistently refused to authorize cooperative banks. The time has come for action in this matter. If special laws cannot be secured the Union must proceed to organize its financial agencies under existing statutes. We must have a big central bank, either national or state, and we must be in a position to use our own resources to advance our own interests. A committee appointed by the State Union and the Jobbing Association is working out plans for establishing either a state or national bank. Members are asked to keep this matter in mind and be ready to respond to the limit of their resources when their subscriptions are called for.

It is now fairly certain that eventually there must be a Union elevator organization more than local in its scope. It is not possible to continue as at present in many localities. A holding company set up for the purpose of operating elevators in those sections of the state where such enterprises cannot be maintained under local managment is neecssary.

There are many other services that the farmers can do for themselves acting cooperatively. To establish these additional institutions and make them and the enterprises already in operation valuable to Kansas farmers it will be necessary for all the membership to pull together as a single team. It is time to quit asking what the Union has done for the members. The big question right now is how much will each and every member do towards working out and making a success of the cooperative system which is single hope of Kansas agriculture.

. A FARMERS UNION SCHOOL.

A great many members of the Union have often inquired why more effort is not made to emphasize the education in the word "Educational" which is a part of the name of our organization. The state official family has had this matter under consideration for some time and has worked out a tentative plan or program that can be made very valuable to the organization if the cooperation of the membership can be secured.

The idea is to have a big Farmers Union School, Chautauqua or Institute—the name is not the important part-held in Salina for at least seven days some time in September. First question a lot of people will ask is "why in Salina?" In the first place Salina is almost in the center of the state and of the Union membership. It has four railroads and is at the intersection of two great interstate highways—the Meridan Road and the Victory Highway-that are prac-

time of the year. Salina is within one day's drive of nearly the entire membership of the Kansas Union. In the second place such an affair can be held in Salina for less expense than anywhere else in the state. Oakdale Park, one of the most beautiful in the west, with Claflin Hall for meetings, and with a plentiful supply of tents and cots can be secured for small money cost. Salina is the headquarters of the State Union, of the Insurance Companies and of the Auditing Association. Many of the officials of these institutions will take part in the instructional work and as they live in Salina this service can be secured without expense.

All right then. Suppose it is admitted that Salina is the proper place, what sort of educational and recreational program is proposed? The plan is to have lectures, demonstrations and discussions of every phase of F. U. cooperative activities in Kansas. An expert elevator and grain man would be at the service of local elevator managers and directors and would hold classes once each day on the various subjects that must be well understood in managing an elevator and storing, shipping, financing and selling grain. Some one thoroughly familiar with all the phases of commodoty or contract marketing through cooperative associations would lecture daily on the history, the principles, and the results of contract marketing. The local insurance agents would be invited to come in and receive instruction in the insurance business, the best method of getting in touch with prospects and in sure shot systems of getting the prospect's name on the dotted line provided for that purpose on the policy forms. Livestock marketing through local shipping associations and the terminal commission house would have its share of time on the program. The wheat business from seeding to the sale of loaf bread to consumers would interest nearly every one.

Better ways to insure the usefulness of the Local County and State Unions would naturally be an important part of the work. The securing of members, the collection of dues, programs for business for eduation and for entertainment would be outlined. To make this work practical it might take the form of daily meetings of those interested in model local and county unions. It is one thing to know that a thing should be done and another to know how to do it. The work to build up the interest and uefulness of the county and local unions would be highly practical and of the very greatest value.

Our young people and our farmers' wives and daughters must be enlisted in the work. The right sort of people would outline and discuss the best plans for organizing and conducting societies for young folks and clubs for women in connection with the work of local and county unions. The value of club and contest work would be demonstrated and the methods of such activities outlined by men and women who know from study and experience just how to do such

The instructional programs would close each day at four o'clock and all on the grounds would assemble at Claflin Hall to hear an address by some speaker of national reputation and achievement. President Barrett will attend: Senators ing only the public interest at heart pretty blue and gold certificates for Capper and Brookheart can doubtless be secured; in his policies. the governors of Colorado, Nebraska, Oklahoma and Kansas, all in sympathy with our work, would be invited and probably would be glad to respond. There would not be the slightest dif- and assistance of subordinate offic- In the State of Montana ficulty in getting six or more men of national ers of his own choice. The adminisor international reputation for this part of the

Then there would be entertainment and recreational features. The Salina Chamber will probably be willing to furnish one or more evening entertainments probably a band concert by some great musical organization internationally known for its artistic performances. There are several fine Kansas Union bands in the state that The Irish should be able to attend and furnish a good part In the United States of the musical program. Contests in debating or essay writing or both can be arranged for those who would like to participate in that sort of a of the Sons of Erin. The new society Hope, however, is not quite dead cerned with the welfare of the race. thing for suitable prizes.

The officers of the State Union have gone far enough with this matter and have made sufficient investigation to assure themselves that they can organize the program, secure the platform talent, provide grounds and tents and do all the other things necessary in the organization and management of such an enterprise. They are certain of everything but one thing and that is the most important. Can the members of the Union all over the state be interested in such a project and will they attend in sufficient numbers to justify the labor of undertaking such a gathering?

Farmers and their wives need some good times. Will the family, not just the old man but all the folks, get into the Ford and drive to Salina and stay a week, beginning on Sunday afternoon with a concert of sacred music and winding up the following Saturday with something big. Everything in Salina, except food and lodging will be free and lodging will be free for all who care to sleep in tents. There will be no membership or registration expenses. No admission at the gate. Nothing at all to pay for the privilege of being there.

The officers and directors of the Union and of the state wide cooperatives are ready to go ahead and arrange for the biggest week and the ganization if the members can attend. What do you say folks? Shall we start something that will make all Kenses and the whole west talk. most profitable week in the history of the orwill make all Kansas and the whole west talk of its secrets have been sought out as a man who has got rich at farmabout the Farmers Union all winter and at the same time will give the members who attend a training and a fund of information that they can get in no other way?

Are you ready to do your part in the big job of making the Farmers Union Cooperative system the greatest thing in Kansas?

COMMENT ON WORLD'S NEWS FOR WEEK

Railroads

Are At Last Beginning To give some slight consideration to the wishes, the feelings and the rights of their customers. Recently the Thirteenth Annual Session of the American Association of Railroad Superintendents was held at the Muhl. The Alleged Indian Princess bach Hotel at Kansas City. In an address before that body J. R. Koontz vice president of the Frisco System, urged his fellow superintendents to study public needs in transportation in order to satisfy the public demand ed from her husband. The Irish court | feted by the agents of greed, priv-

for service. Railroads have now been operated in this country for about one hundred years. They have always enjoyed unusual privileges and rights granted by the states and the national government on the theory that their business is to serve the public. This appeal by Mr. Koontz is about the first definite admission on the part of a responsible operating official that it is the business of the railways to

study the necessities of the public. This belated recognition of responsibility to their customers may be the beginning of an era of better understanding between the transportation interests and the folks from whom they derive their income. If it is a recognition of the obligation of the Is Now Being Played oads to render the services for which they are chartered by the public some good may come of it. On the other hand if the sole purpose back of this new policy is to assure a bigger income for the roads in order that shareholders may receive increased dividends not much may be expected from it in the way of a permanent solution of the railroad problem.

Canada

Declines to Assist In the enforcement of the liquor laws of the United States. So do all the other countries interested in supplying booze for the smugglers and English golf tournament may well bootleggers who are making a lot of console themselves with the reflecmoney by catering to an appetite that | tion that this country still has the does not seem to have been abolished by law. Just why this country should expect any other power, no matter how friendly, to assist us in the enforcement of purely local police regulations is somewhat of a puz zle to the ordinary mind.

Canada is making profits out of American prohibition at such an amazing rate that it will soon have enough money in hand to pay its war debts. Whatever other weaknesses or faults there may be in the Canuck character, those people up there have never been noted for killing geese that lay golden eggs.

Governor Davis

Cannot Remove Officers part of the laws of Kansas and will so remain until changed by the legislature or reversed by the court it- Ball Manufacturing Company, of the self. Doubtless this verdict by the court is a disappointment to the gov- pany, and of scores of busted oil comernor who must be credited with hav- panies might well exchange their of this republic.

ed that as the voters had put him in ing the values of their investments. charge of the executive department of the state he should have the support Shelby. tration will continue some time past alarm, disquiet, and dread. That vilregardless of the result of the elec- pledged themselves to produce the re- men. tion in 1924 .

Have reconciled their differences and financial results promised by the resources and plans to develop and and organized an association to be peculiar Fourth of July celebration use water power to insure the safety known as The American Fraternity that they had planned.

is made up of sympathizers with in the hearts of the people of Shelby. both the republicans and free state The bankers of the town are about factions in Ireland and of Catholics persuaded to underwrite the enterin harmony for common purposes. old home town shall not be depriv-This is fine. Now if the Irish in ed of the pleasure of seeing Cham-ence but through their works they

ica there is good reason to hope that peace and industry may take the place of civil war, destruction and factionalism in the mother country.

Bula Croker

Who married Richard Croker, once Tammany boss, in his old age has Is A Kansas Settlement won the law suit brought by Crok- Made up of altogether too many er's children in an attempt to deprive farmers who are satisfied to turn the her of the property that she inherit other cheek, every time they are bufagainst her.

All this is a matter of no importance to most of the folks of the institutions on which it is founded United States but is not without in- were secured not by submission and terest because for one thing the whole surrender but by revolt and aggrescase was tried and decided in a few sion. days. This is in significant contrast with American court procedure. Had situation in the Valley of Lost Hopes this law suit been brought in an should be studied by all Kansas farm-American court it is certain that it ers. Men who accomplish anything would have dragged along for years worthwhile in life are the fellows who and that in the end the whole estate are brave enough to start something would have been absorbed by court and have the patience and the detercosts and attorneys' fees.

By several millions of Americans. It is a mighty small and inconsider able village that has not converted from eighty to one hundred and sixty acres of perfectly good cow pasture into a golf course. Skill and perfection, however, come only with practice and experience. The bloody and blarsted British have been playing this game much longer than Americans. Naturally they play a better

Well, America cannot vet hope to excel in all human activities. Those who are grieving over the defeat of the American champion in the great champion heavy weight slugger, the undefeated long time and distance dancer, and the unexcelled dishwasher of the Universe.

A Critic

On These Comments

Is somewhat disgusted with some of the stories we have been printing about the troubles of dry land catfish farmers and the producers of frogs that learn to climb trees before they are able to swim. He declares that in his opinion there never was a man in Kansas foolish enough to undertake to develop a strain of dry land

Probably our friend is right. He will not dispute, however, that there Appointed by his predecessor and are and have been a goodly number just as futile and foolish as dry land catfish farming. Stockholders of the Consolidated Mill and Elevator Comshares of stock in a dry land catfish Ford The governor very naturally assum- concern without seriously endanger- Has Just Celebrated

Is also in a state of uneasiness,

and Protestants all pledged to work prise so that the people of the dear Ireland will follow the excellent ex- pion Dempsy knock Challenger Gib- will live on until time is no more

ample set by their brethren in Amer- bons for a string of ash cans, or contrarywise. It would be enlightening to know just how much money the Shelby bankers have invested in the paper of the Montana Wheat Growers Association. What is the connection? Perhaps none, but think it over.

Lost Hone

decided every point in dispute in fa- ilege and graft so many of whom have vor of Croker's widow and she is grown rich and fat as a result of cleared of all the charges brought the labor of men who have lost their farms in a vain struggle to make both ends meet. Liberty and all the

Lecturer Glessners remarks on the mination to keep it moving. The world has never profited very much from the lives and services of those who were willing to stand and take whatever was handed to them.

Cooperation

Succeeds In Its Purposes

Not from the results of the labors of those who start but as a reward for the courage and sacrifice of those who stay to the finish. Men who surrender at the first hint of danger may save some money but those who stick it out and die fighting in the last ditch save something infinitely more worth while than lives or money. They save the fighting spirit of the race.

Farmers who organize to protect themselves against the organized predatory interests may be assured that they cannot succeed without taking trouble on themselves. They are trying to take charge of their own business which is an offense that brings down on themselves the hostility and opposition of a lot of people. If it is too much trouble to attend a stockholders meeting once a year and a directors meeting once a month and to give one hundred per cent business support to their own enterprises farmrs should not undertake to or ganize and conduct their own business associations.

Cooperation is a game that cannot be won without trouble

China

Is a Land of Thieves Who are always ready to take the property and lives of others. At commissioned for a definite term. of Kansas folks, many of them farm-The Kansas Supreme Court has so ers, who have invested their money ber of men who have had a good deal decided and that decision is now a and centered their hopes in enterprises of experience with the ways and habthing, however, that is dead certain -Chinese bandits will never steal anything from good Americans who are satisfied with the opportunities

The twentieth anniversary of the foundation of his business. It was some celebration and it commemor-

ated the greatest industrial achievement in the history of humanity. In twenty years Henry Ford has revothe expiration of the terms of nearly lage undertook to raise several hun- lutionized highway transportation all the men appointed by the preced- dred thousand dollars for the privilege and power farming. He has rendered ing governor. Davis will then have of having a pummeling match be- immeasurable services to his fellow unquestioned authority to commission tween Champion Dempsey and near- men and his two fold reward is the men for four-year periods who in Champion Gibbons pulled off in its greatest fortune in the history of the their turn can serve out their terms midst. The worthy burghers who world and the respect of all good

quired number of iron men have fal- Plans for the future now occupy len down on the job and their town Mr. Ford's mind. In the rapid growtn and its people are threatened with of industrialism he sees the sure exthe loss of the moral, educational, fiaustion of coal and other natural of humanity in the future. He is con-He has proved that justice and consideration for the rights of others are not inconsistent with great commercial success. Such men cannot

or whatever you may choose to call joining his own. it he may possess unless he can ples, to even old time farmers.

Agriculture is a science, not an exto enable the farmer to, in part at ing, when if we will take the pains least, systematize his work that he to inquire into the real source of may be able, to take advantage of his wealth, it will be found that he favorable conditions, to avoid loss in accumulated it through fortunate incase of unfavorable ones or to repair vestments in low priced land, which to an extent at least a loss in those has become high priced land through unavoidable cases in which it will the changes that time brings. The

a system which means hay, corn, man's back"—to use a homely phrase Kansas h. small grain and live stock of all kinds. —for many a year, yet when in 1900 50 years.

The farmer has to contend with to change any part of that system in more complex problems than does the favor of a few acres of any crop he man of any other art, trade or pro- has not grown even though he has fession in the Universe, and no mat- seen it successfully grown on other ter how much book learning, science, farms, perhaps on the one directly

This disposition among farmers bring to his aid the teachings of has kept such crops as alfalfa, soy practical experience he will fail in beans, cowpeas, rape, sudan grass almost any enterprise in which he and others which could be mentionembarks. This is not to say that the ed in the back ground in many a business man, he who can direct men, community where they would have and while he is directing them can added thousands of dollars per year let the more experienced among them | to the income of the farmers who live point out the errors he is about to there. It does more than this, for make, who can consult with his em- the attitude of some old residents alployees as to ways and means of ways has more or less of an influence doing things and doing them right, in determining practices in a neigh-and who can seek and take advice hood and frequently deters others from practical men, cannot succeed, from any step in the direction of for he can and some men of this type something which would be beneficial may be pointed out as good exam- to all, especially, if that old resident happens to be what is often termed a "successful farmer" no matter how act one in that its intricacies have that success was attained, and, as is all been worked out by rules and may very often the case, is very cynical

man who bought 3000 acres Then to many a practical farmer, prairie land in 1856 and paid \$2,500 the man who has been brought up on to \$4,000 for it, "scratched a poor

THE FARM AND THE FARMER (there is always a sort of hesitation he sold 1000 acres of it for \$25,000. and in 1915 his sons sold another 1000 acres for \$125,000 and divided the other 1000 acres between them, they are mentioned as farmers who have got rich on the farm, although father and sons together, perhaps never made \$1,000 in a year at actual farming. Then there is the other man, a fine judge and a good buyer of cattle, hogs, mules, sheep, who bought stock and bought grain to feed them and who had the skill to make a fortune by so doing. 'There is a rich farmer' we are told but the man was never a farmer in any sense of the word; he was a trader, or merchant nothing more or less, and never was known to make any money in the practice of real agriculture.

The only man who is rightly entitled to be called a farmer, is the one who lives on the land he owns, or the one who rents a farm, who takes part in the labors of the farm and directs it in every detail, and the men who get rich, as the World calls men rich, by doing this, are few and far between.

"The club movement has already borne sufficient fruit to show that generally the farmer who was a club boy will have a better managed farin than the one who did not have the advantage of club training."-Secretary of Agriculture Wallace.

The annual wheat production Kansas has been trebled in the last

Boys' and Girls' Club News

MEMBERS.

HUTCHINSON, Kan.,-More pure previous year. This has been a reed in raising one or more of those classes of livestock.

ed States. There are 143 members through the co-operation of the Farm Improvement Association, the Reno

purpose of registered bred heifer agricultural agents' work. calves of both beef and dairy breeds by the banks in this county, at 6 per

cent interest. Emerson Carey," president of the Carey Salt Company and chairman of the agricultural committee of the Hutchinson Chamber of Commerce, H. K. McLeod president of the Reno County Bankers' Association, and pen, organizing calf clubs in the var-

ious communities this spring. son Emerson Carey Jr., offered \$250 a lot of it thru our own association. in cash to the boy or girl in the club a lot of it will be hauled out of the owning the greatest number of pure- state and binned by the speculator bred registered cattle at the end of who will be obliged to do that for us five years, produced from the original calf purchased when entering the call purchased when entering the calf club. They also offered \$250. The advantage of the pool is more for the boy or girl having the largest apparent to the observer now than Sumber of purebred cattle from a it was when the wheat was a little bred heifer with permission granted better price. to exchange males for females.

ferred to buy beef calves. The calves gardless of the price, and the title \$125.00. It was necessary to go as far for a paltry sum. With the money re-\$125.00. It was necessary to go as far as Ohio to purchase the Ayrshire ceived he goes to the bank and pays off his obligation that calls for a high rate of interest, when the market was in the fleet was in the fleet.

Most of the calf clubs in the var- was at the bottom. charge of Chester L. Pew, cashier of the State Bank of Langdon, who is much interested in developing the interest of the boys of that communities of the boys of that communities and the boys of the terest of the boys of that community in raising purebred cattle. The leaders of the other calf clubs are: of the other calf clubs are: still retains interest in his wheat and ludged from the standpoint of doi. S. S. Haynes of Arlington, Ed Bookless and Frek Peck of Nickerson, C. of Salt Creek, E. V. Siebert of Pret- ket. He feels that he is a free ty Prairie, B. R. Anderson of Part ridge, H. B. Gaeddert of Buhler and Lew Hinman of Plevna.

In Pig Clubs, 66 Members. they are gaining a great deal or practical experience in hog raising. Each of the members started by purchasing a bred sow and they have half pigs to the litter. The pig club please, a cousin to W. P. Lambertson, members held a round-up recently on the Grover Wickham farm near Arlington. Special speakers were procured from the Kansas State Agricultural College and the breed assoc-

The leaders of the pig clubs are all breeders of purbred hogs with the exception of Dr. A. Abendschien of Turon who is a veterinarian. The

other pig club leaders are: Grover Wickham and P. F. Mc-Atee of Arlington, J. C. Seyb of Pretty Prairie, W. H. Fulks of Langdon, and C. H. Hiett of Haven.

Also Three Poultry Club. There are three poultry clubs in this county, having fifty-nine members. The Langdon Poultry Club, which was organized three years ago by traction and ice cream and strawber-Mrs. G. G. Wright, is one of the larg- ires and cake were the fillers. est poultry clubs in this state. It has thirty-seven members, most of whom dle several thousand bushels of poolare girls. Miss Elsie Fulk, one of ed wheat this year as they have sevthe members, who is only 13 years enteen poolers now and about all of old, has raised six hundred baby the stockholders expect to pool soon. chicks to the frying size this year H. E. Witham happened to be at by setting sixty old hens. The other two poultry clubs are located at are showing the most hearty co-op-Turon and Haven and their leaders erative spirit and are only too glad to help the farmer to handle his own

ONE CLUB GIRL'S RECORD Kate Adams, age 16, of Richmond county, Georgia, has been a canning

club member for four years. Last year, 1922, she decided to have a garden for truck. In this garden made the arrangement with the bank. she planted one-tenth acre of toma- The bankers in Kansas are interesttoes and several rows of other vege- ed in a better price for wheat and are tables as cucumbers, beans, tomatoes, lima beans, squash and peas.

From this garden she sold fresh selling these fresh vegetables, she canned 100 quarts for home use and ganization. a number of quarts for special exhibit at the fall fair.

From the fair she received prizes amounting to \$20.00.

Kate is determined to finish high school and then go to college. This year she has bought all of her school into the pool. So is you have con-

supplies. She bought a portion of her clothes. She bought each member of the family a Christmas present.

Kate attended the District Short Course at Granite Hill in July of 1922, State Short Course in August, District Bread Contest in October. She has won scholarship to State Short Course for 1923

RENO COUNTY CLUBS HAVE 254 EDUCATING THE BOY FOR THE

"Why is the boy leaving the farm" has been the subject of investigation tion which fitted him him for city clerks out of the farm boy.

of the largest calf clubs in the Unitthis fact has been bringing a change and Scottish Wholesale Cooperatives in the character of rural education. in the club which was promoted We believe that the most hopeful change is the Boy's and Girls' move-Bureau, the Reno County Livestock ment. Its importance can not be overestimated. We believe that County Bankers Association, and the every county should have a club. There are twenty-four girls in the of the country depends on keeping produced the next largest amount or agent. The future of agriculture and the boy on the farm, holding him out of the already over-crowded cit-A total of \$14,000 has been lent to ies. Push the club work; it is one 28 percent of the total, were purchasthe members of the calf club for the of the most important parts of the ed through agencies and depots es-

Wheat Pool News

County Bankers Association, and price of wheat declines and reports figures to him. Capitalists have no As harvest time approaches the men of Hutchinson spent many even freight cars ready and waiting to nings with County Agent V. S. Criphage to miller the expectation are cooperative geniuses, too. The the speculator. Enough freight cars one uses his genius for his own selto haul the wheat crop all out of the fish ends, while cooperators give In an effort to stimulate interest state in five trips and unless we pool their best for the common good.

Those that are in need of money for harvest and threshing are forced to 1917, to assist the schoolhouse clubs When the calves were purchased go to the bank and make a loan at a for the members of the club the ma- pretty stiff rate of interest and for jority of the boys and girls wanted a short time only. Just as soon as jority of the boys and girls wanted to short the wheat is threshed, it is hauled to flour, coal, seeds, fertilizer salt and heifers of the dairy breeds. Only the wheat is threshed, it is hauled to flour, coal, seeds, fertilizer salt and heifers of the dairy preeds. Only a depressed market and dumped re-twenty-four of the 143 members preferred to buy beer carves. The carves and interest passes from the farmer exchanges and livestock shipping as-

Most of the calf clubs in the various communities in the country are led by practical livestock breeders. However, the Langdon club is in charge of Chester L. Pew, cashier of the country are led by practical livestock breeders. knows that he will get all the association can get for it on a stabilized marlongs to the firm, and goes home to a

wife and kids with a heart full of pride that he has at least made a mighty effort to better the conditions County boys' and girls' pig clubs and under which he has to live. Some A new man is entering the ring of

solicitors from Ottawa County. His name is Lambertson, William if you new man can put up the talk that W. P. can, we venture the guess that Ottawa County will soon be in the lead in the pool and the folks will be wondering how it was done.

More work in McPherson County this week. The canvass will be continued as long as there is hope of savsome poor farmer's soul and we know there are several good souls that need saving and we don't know of a Better way of yanking a farmer out of the hell of debt than by getting him into pool of 100 per cent growers.

Yours truly made a flying trip to the West end of the State, to Brewster, Tuesday and got about thirty-five hundred acres signed up in the Farmers Union Pool. A picnic was the at-

The elevator at Brewster will han-

When you get ready to haul your pooled wheat, just take your wheat ticket that you get from the manager, go to the bank and get your advance on your wheat. The association has more willing to do something in a great many cases to get a better price for the farmers' wheat than the vegetables amounting to \$95. Besides farmer himself. One reason is that the banker knows the value of or-

> Cards are being sent to the poolers asking them to state the choice of the pool that they wish; also cards to fill

out in case of a mortgage.

All of the old wheat that you have on hand after the 15 of June goes tracted to deliver any wheat better deliver it soon or better put it in the pool, get your advance and still own the wheat through the pool. M. O. Glessner.

Farm animals in the United States. yield annually products worth more than 5 million dollars. This sum is nearly as great as the value of all crops harvested.

COOPERATIVES CONDUCT MAM-MOTH INTERNATIONAL TRADE.

Never before in the history of co operation have the cooperative groups in the various countries of the world carried on such a mammoth international trade. The international exchange of goods through coopera-Reno County this year than in any for years. We believe that almost tive societies in 1922, reports the All every investigator has found that American Cooperative Commission, one of the main reasons is that the amounted to well over \$137,385,000. pig, calf and poultry club. There farm boy has been getting an educa- Fourteen national societies, scatterand each member is actively engag- life rather than farm life. Schools Germany, Russia the Netherlands, have been making bookkeepers and and other countries, conducted these extensive operations in international For several years a realization of trade. The purchase of the English

> cent of the total. Almost half or 47 per cent of all the goods circulating in international cooperative exchange came from America, reaching a value of more than \$63,950,000; European countries the value of \$38,486,000 amounting to tablished in the various countries by the wholesale cooperative societies Direct transactions between wholesale societies of different countries amounted to \$892,000.

The next time your capitalistic friend tells you cooperation is all right for the village grocery store but can never manage business on a big scale, just quote a few of these

MISSOURI FARMERS BUY COOPERATIVELY

A turnover of \$115,016,078 during the year 1922 is reported by the Missouri Farmers' association, Columbia, Mo. Furthermore, the year closed with a reserve fund of \$603,173.84. This association was organized by the farm clubs of Missouri, August 29, and the county clubs in the purchase of commodities and to aid in building up a system of marketing. Feed, sociations are organized to market products more advantageously. The association is now affiliated with 300 produce exchanges and nine cold storage plants. Fifty-eight of the 115 counties of the state have county secretaries.

MILITARISM.

_Judged from the standpoint of dollars spent each year on wars past, present, and future, we are the greatest military nation in the world, and

lars spent for war, compared with dollars spent for all purposes, we are the greatest military nation in all the world. Out of every hundred dollars this government spends, eighty-five dollars goes for war, and yet those who profit out of these things are not satisfied. What would this government say,

if the farmers of the nation were to announce that in the future they would spend eighty-five dollars out of every hundred for guns and ammunition? We whipped those, who make prof-

it out of these things, when they tried to pass a bill through Congress in 1920, providing for "Compulsory Military Training": but they do not stay whipped. In the fight organized farmers have put up against militarism, we have reduced the provision for standing armies from five hundred and seventy-five thousand to one hundred and twenty-five thousand; but those, who make profit out of these things, have surrepitiously increased the National Guard until it more than offsets the reduction in the standing army. While we defeated "Compulsory Military Training," they have es- cents or better. tablished "Citizens' Training Camps,"

which are worse. We say they are worse, because are a place for the city boy to take his vacation at the expense of the country boy. While the government the field, producing the wealth with nearly a 100 per cent was pooled. which these expenses must be met. The farm boy does not get to these

city boy the advantage when war does come. He will have had the training necessary to make him an officer over the country boy, who had to work to produce the wealth to pay

the city boy to be an officer. Brother, do you blame the city folks for all this? If you do, you are unjust to them. The fellow to blame is that neighbor of yours, who refuses to become a member of your local. If the farmers had just half as much sense as the bankers, that is, if half of them were in their own class organization, we could reduce military expense fifty percent in one session of Congress.-Oklahoma Union Farmer.

CALIFORNIA BUILDING WORKERS DEFEAT OPEN SHOP BY

California anti-union building contractors in their effort to kill off a building trades unions, have not only failed miserably in their efforts but they have provided the incentive for a great cooperative venture that is meaning thousands of dollars for the unions as well as steady work

cided they would "clean out" the union. It happened that a handful of contractors who had agreements with the unions were not in favor of this open shop drive, so they refused to carry out the dictates of their fellow employers' organization.

The open shoppers retailisted by try-The open shoppers retailiated, by trying to stop the union contractors from securing building material. This move proved a boomerang, for the Santa Clara County Building Trades Council took up the challenge and went into the building material business itself.

The workers pooled their small capital and started buying building materials cooperatively. That was eighteen months ago. Since then their business has amounted to more then \$27,000,00 "They told us we we will be the service of the servic than \$27,000.00. "They told us we couldn't get a sack of cement, but FINE COLLIE AND SHEPHERD PURwe are bringing it in by the shipload," the successful union cooperators say. "They told us we couldn't get a bag of Hardwall, but we are bringing it in by the carload. They told us we couldn't get bricks, and while we used to have to buy them by the thousand, now we have contracted for them by the million.

"The material business of the build ing trades council is growing every day. Just how large this business will ultimately grow we have no idea, but this we do know, that it was the organization of our money into this business that made it possible for Film Company, Salina, Kansas 52-ti the Santa Clara County Building Trades Council to maintain the right to organize and bargain collectively."

A KANSAS WOOL POOL SOLD. FREDONIA, Kan.-The Wilson top price paid was 45 cents. Two-wheat per day .Write for circular. fifths of the entire pool brought 44 Norton Mfg. Co., Norton, Kansas

. It was the most successful pool ever held in Wilson County as to the number of pounds pooled and the they are more undemocratic. They quality of wool. The average for the entire pool was 38.2 cents.

The "Citizens Training Camp' is ciation is more likely to succeed when also for the purpose of giving the built around a single commodity.

KANSAS UNION FARMER WEEKLY EXCHANGE of members of the Union have anything to Sell or Exchange, they should advertise it in this department. Rate: 5 cents a word per issue; four or more insertions 4 cents a word. Count words in headings, as "For Sale!" or "Wanted to Buy", and each initial or figure in the address. Compound words count as two words. CASH MUST ACCOMPANY ORDER—TRY THIS DEPARTMENT—IT WILL PAY

FARM FOR SALE

COOPERATION.

farmers' organization. That means more than most of us think. You know the bankers have their organizations and the farmers are not asked to join. The lawyers have their organization and the framers is not invited to sit in. The merchants have their organizations to fix prices and the farmer is not consulted. So why should we have an organization to help farmers and then invite the lawyers, bankers and merchants, or commercial clubs to help run it, or rather to help ruin it? There is no sense in such procedure and every thinking farmer knows it. So we have a dirt farmer's organization, run, owned and controlled by dirt farmers. And these said dirt farmers are now going ahead and doing their own organization work. They are doing this instead of letting a lot of city slickers come in and help them build a "farm-the-farmer" organization with the cards all stacked against the dirt worker.-Colorado Union Farmer.

Outside of one man who handles Merino sheep and ships his wool to is spending money you give the city Ohio, there wasn't a thousand pounds boy a summer outing, the farm boy of wool produced in the country that is working fourteen hours a day in wasn't pooled, which meant that

> As each industry has its own pro blems, a cooperative marketing asso-

FARMERS' UNION

\$850 SECURES 170 ACRES
GROWING CROPS, 7 CATTLE, TEAM,
11 hogs, full implements, tools, etc., included if taken soon; in healthful district, excellent advantages; good markets;
level loamy tillage; spring-watered pasture: scomfortable 5-room house /overlooking village, good 45-foot barn, garage and
poultry house. To settle affairs all
poultry house. To settle affairs all
\$3,400, only \$850 needed. Details page 22
Illus. Catalog Bargains—many states.
Copy free. STROUT FARM AGENCY,
\$31-R New York Life Bldg., Kansas City,
Mo. HELP WANTED EXPERIENCED MAN TO MANAGE Farmers' Elevator. For particulars ad-dress L. Woner, R. R. No. 1, Rock, Kan.

MACHINERY Eighteen months ago the Santa Clara county building contractors decided they would "clean out" the FOR SALE-AVERY THRESHING RIG complete, 20 horse power engine; 36x60 separator in good shape; also cook shack and farm. John A. Sanders, Rt, 2, Box 54. Gorham, Kan. Farmers' Union Johning Association, 100 New England Bldg. W. C., Mo.

SEEDS Association. ALFALFA \$7.00 BUSHEL; SWEET clover \$7.00; Grimm alfalfa \$22.00, All seed shipped from eastern Kansas. Satisfaction or money back, M. C. Meler. Kansas City. Mo.

SITUATIONS WANTED STUCK

REGISTERED DUROC JERSEYS REGISTERED DURON STORM YEARS time WALLEY SPRING STOCK FARM Bloomington, Kansas.

isfaction or me Salina, Kansas.

FINANCIAL

a Per Cent—FARM LOANS—6 Per Cent THE M. E. FORD AGENCY Salina, Kansas

KODAK FINISHING

POULTRY

DIRT FARMERS.

Thank the Lord we have a dirt Mendenhall, Clements, Kan.

ENGLISH WHITE LEGHORN MARCH hatched cockrels from selected high record stock, \$1.00 each, \$10.00 per dozen. C. Mendenhall, Clements, Kan. 46*

PERSONAL Handsome lady of means; would marry if suited. (Stamp) Violet—Box 787, Dennison, Ohio.

WEALTHY, PRETTY, AFFECTIONATE girl, would marry. Write enclosing envelop. Doris Dawn, South Euclid, Ohio.



The Perfection, Self-Unloading Wool Growers' Association Header Barge is a combined barge pooled 10,187 pounds of wool early and stacker; can harvest with a crew in June, which brought \$3,872.95. The of four; can cut 25 to 30 acres of

YOUR OWN FIRM WIII GIVE YOU BETTER PRICES BETTER FILLS BETTER SERVICE Farmers' Union Live Stock Co. 456-8-10 Livestock Exchange Kansas City. Mo. SALINA SANITARIUM

J. M. GAUME, M. D. Specialist rectal and colon diseases Also Sulphur Baths for Rheumatism Piles cured with ut the knife Little or no detention from business Phon 2000, Salina, Kansas
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Kansas Union Farmer, Salina, Kansas,

WANTED: A WIDOW AND daughter want job as cook and helper in har. vest fields. Address Mrs. K. Reinhart, 119 E. Short Street, Independence, Mo. 46 RESOLUTIONS OF

SYMPATHY

RESOLUTIONS OF SYMPATHY
Whereas, death has entered the home of
our brother. Grant Brett and family and
has taken from them their beloved son, has taken from them their between Roy:

Therefore Be It Resolved, that we, the Therefore Be Rosedale Local, Farmers' members of Rosedale Local, Farmers' Union, join in expressing to them our heartfelt sympathy in their bereavement, Be It Further Resolved, that a copy of these resolutions be sent to the family, a copy sent to the Farmers' Union paper and one be spread upon minutes.

By order of Union.

—Walter V. Dickerson, Sec.

RESOLUTIONS OF SYMPATHY
Whereas, our Heavenly Father has seen fit to take from our midst our sister, Mrs.
H. E. Harrison:
Therefore, Be It Resolved, that we, the members of Livingston Local No. 1984, extend to the bereaved faimly our sincere sympathy in this hour of sorrow.
And Be It Further Resolved, that a copy of these resolutions be sent to the bereaved family, a copy to the Kansas Union Farmer for publication and one to be spread upon the minutes of our next meeting. neeting.

Mrs. Nannie Kackleman,
 Mrs. Clara Jordan,
 Mrs. Fannie Neill.

RESOLUTIONS OF SYMPATHY
Whereas, our Heavenly Father has seen
whereas, our midst our esteemed Whereas, our Heavenly Fature
fit to call from our midst our esteemed
Brother and Loyal Friend, N. P. Fosburg,
Be It Resolved, that we, the members
of Pleasant Hill Local No. 573, express
our heartfelt sympathy to the bereaved
family in their hour of sadness;
Be It Further Resolved, that a copy of
these resolutions be sent to the sorrowing
family, a copy to the Farmers' Union paner for publication and one spread upon
the minutes of our Local

Harry Shearer,
Wm. Boethin,
Paul Boethin.
Committee.

The Prudential Publishing Company, RESOLUTIONS OF SYMPATHY
Whereas, since our beloved brother,
Benj. Sweet has been removed from our
midst by death, his family has lost a
kind and loving father, and our Local has
lost one of its strongest supporters;
Therefore Be It Resolved, that the Mankato Local Union No. 1848 hereby extend
to the bereaved family its sincere sympathy.

thy. Be it Further Resolved, that one copy of thest resolutions be given to the bereaved failing the sent to the official state paper for publication and one copy be spread upon the minutes of this

Signed: M. M. Kirkpatrick, Ray D. Hodgell.

RESOLUTIONS OF SYMPATHY
Whereas, our Heavenly Father has seen fit to take from our midst sisterMeyer;
Therefore Be It Resolved, that we, the members of Carlton Local No. 1911, extend to the hereaved family our sincere sympathy in their hour of sorrow.

And Be It Further Resolved, that a copy be sent to the bereaved family, a copy sent to the Kansas Union Farmer for publication and one be spread upon the minutes of the Local.

—R. J. Logan, Sec.-Treas,

RESOLUTIONS OF SYMPATHY
Whereas, our Heavenly Father has
een fit to remove from our midst brother Paul Beck:

Be It Resolved, that we, the members
of Green Local No. 828, do hereby extend our heartfelt sympathy to the rela-

tives.

Resolved, that a copy of these resolutions be sent to the Kansas Union Farmer for publication, and one to be spread upon the minutes of the Local.

—Jake Slingsby, Sec.

KANSAS CITY HAY MARKET Timothy and Clover mixed have been steady this week with quotations 50 cents to \$1 higher. Our receipts of Prairie have been heavier this week and the market has been slow to easy. Prairie prices are unchanged to \$2 lower. Upper grades of Alfalfa have been steady, but the low-grade hay has been very slow. Most of the sales have been on new Alfalfa. The quotations given below are based on the sales of new hay and represent a decline of \$3 to \$5 from the quotations on old Alfalfa. This means that the new hay has been selling at a big discount under

the old. Receipts this week were Prairie 121 cars; Alfalfa 57; Timothy 20; No clover mixed, Clover or Straw; a total of 198 cars as compared with 160 last week and 316 a year ago. Normal Quotations, Friday, June 22,

1923. PRAIRIE-No 1.\$17.50—18.50 No. 2. 14.50—17.00 No. 3. 9.00—14.00 6 00- 8.50 Packing ALFALFA-Sel. Dairy25.00-27.00 Choice 22.50-24.50 No. 2. 18.50—19.00 No. 3. 16.00—18.00 CLOVER MIXED-No 2. 16.00—18.50 CLOVER-No. 3 14.00—17.00 STRAW-7.00-7.70

RESOLUTIONS OF EXCELSION LOCAL Whereas, our Heavenly Father has removed from our midst our brother and neighbor. Jacob Hauptli, husband of Mrs. Minnie Hauptli:

Be It Resolved, that we, the members of Excelsior Local No. 388, extend our heartfelt sympathy to sister Minnie Hauptli and children in their hours of sorrow.

Be It Further Resolved that a copy of these resolutions be sent to the Kansas Union Farmer, and a copy to the bereaved family and one spread upon the minutes of our local.

—A. E. Sapp.

John Maurer,
J. B. Stauffer.

The women folk in the local have their particular part to play. Whereever you find an active local you will find that the ladies are helping to boost the cause of cooperation.

FOR SALE AT A BAR-GAIN

Seven passenger Willys-Six in good condition with four brand new Kelly-Springfield Cord Tires. An ideal family car. For full particulars and price address W. C. Lansdon, Salina, Kansas, Box 48.

IN PRINT AT LAST A "Billy" Sunday book—the first of its kind and only one of its kindfull of "pep" from cover to coverrichly illustrated. A golden oppor-tunity for agents. If you are a livewire and want to act as our agent, send \$1.00 for sample copy and instructions.

> WANTED ELEVATOR MANAGER **Employment Department** Farmers Union Jobbing Ass'n. 106 New England Bldg. Kansas City, Mo.

Knoxville, Tenn.

\$5.00" A THOUSAND LETTER HEADS OR ENVELOPES Printed and Mailed You the Same Day as Order is Re-CENTRAL KANSAS PUB LISHING CO., Salina, Kan.

> The Farmers National Bank SALINA, KANSAS

Solicits Your Business Oldest Bank In Saline County

WE SERVE

? WHY ! Friendly Cooperation **Forbids Competition**

? WHELCE ? United Efforts Bring Top Market Prices

? WHEN ? June or December No Matter-Remember

Kansas City,

? WHAT? All Consignors of Grain Satisfaction To Gain

FARMERS UNION JOBBING ASS'N. 106 New England Bldg

Missouri

Mail This to	Fill This Please!
THE KANSAS UNION FARMER Salina, Kansas	Your Count of adWord
Rate: 5 cents a word on single insertion; 4 cents a word each week if ordered 4 or more consecutive weeks Minimumu charge is 50c	Amount enclosed \$
Count Initials o rabbreviations as words	l measure

(Route) (Your Name) (State)

(Town)

Department of Practical Co-Operation

dress Farmers' Union meetings as within he date list should take o consideration the schedules al

UNION MEETING NOTICES Notices of Farmers Union meet s will be printed under this head illiout charge. Secretaries should nd in their copy at least two weeks efore the date of the meeting.

o Local Secretaries And The Mem bership in General

We have the State Constitutions
for 1922, "containing the Amend
ments as adopted," ready for distri-

bution at 5c per copy. C. E. Brasted, Secretary. The regular meeting of the Craw-ford County Farmers' Union will be held on the last Tuesday of each month throughout the year except when this date falls on a Legal Holi-

A. C. BROWN, Co. Pres.

CRAWFORD COUNTY MEETINGS AT GIRARD KANSAS Girard Local No. 494 of the Farmers Union meets in Union Hall the second and fourth Tuesdays of each month

L. E. Roof, Pres. Roy W. Holland, See.

UNION LOCAL NO. 2019 Blaine O'Connor, Sec. Regular meetings on the first and third Thursdays of each month, at

_J. R. Horton, Pres.

ORDER PRESIDENT BARRETT'S

BOOK We now have a supply of the books "Uncle Reuben's Activities in Washington," on hand and can fill orders direct from this office.

Make remittance of \$2.00 to C. E. Brasted, Salina. C. E. Brasted, Secretary.

OTTAWA COUNTY QUARTERLY

MEETING The second quarterly meeting of the Ottawa county Farmers Union time of will be held at the court house in Reddick. Minneapolis Monday, July the 9 at 2 p. m. All locals are requested to have full deligation present. Please send your delegates and come yourself and let's be sociable. A. E. Watts, County Pres.

GREENWOOD COUNTY QUARTER-

LY MEETING Union will hold its second quarterly fields east of Council Grove are small meeting Saturday, June 30, at Madi- but have the apearance of being well son, Kansas, at 2 o'clock sharp.

A good attendance is desired. this time of the year.

ANT VALLEY NO. 652. members were iniated and we took light, fills my heart with tender long-, der existing statutes. A good many third prize in the county contest. Discussed the method and appointed committees to prepare the exhibits that Pleasant Valley local will add to blossoms the wind brings to my nosthe list which the different locals of trils the familiar smell of wild onions the county will display at the Douglas County Fair the latter part of August. You will always find Pleasant Valley ready and willing to carry its share of the burden.

There is nothing like the farmers Union, only more of it. The question for discussion at our next regular meeting, which will be Thursday evening, June 21st is: "Why hand, are walking hither and thithdo the bankers fight the Co-operative Banking Law, and so far have they been successful?" A. K. Hayden, Fred Jones and G. N. Russell are the principals in the discussion, with as looks of the cows and the pasture many more as want to participate. one would be forced to believe that

of June 21st. After the business was all transacted all retired, or rather rushed to the basement where strawberry short cake-was waiting for them,

with plenty of rich cream to make it A. L. Holcom, Corr. Sec.

MIAMI COUNTY RESOLUTION COMMITTEE'S REPORT.

First-We wish to commend the county commissioners for their economic handling of the county funds look gone from their big brown eyes. and we further recommend to the commissioners that they continue to spend the automobile license money in dragging and improving the dirt roads on a plan similar to that in use in Iowa and Minnesota.

county officials for their efforts in horses covered for the same reasons. support of all law enforcements.

M. Davis is governor of Kansas we knee high in a small field, corn highendorse his administration and con- er. Un to the corn in that case to do sider his appointments official.

Union of Miami county will do their well developed muscles of his hands utmost in support of any progressive and arms, would judge he was movement existing or in process of Jew. Beautiful country, more level organization fostered by the state dotted with trees. Reminds one as Farmers Union.

J. R. Williams, I. M. Wagner. Com- in Eastern Colorado about the same

Adopted at the 'county meeting

We were then served with strawberries and cream, angel food and devil food cake and spicy rolls. This was our last meeting for a few weeks, until the busy season is over .- A. D. Rice, Sec.

ROSE VALLEY LOCAL A LIVE

ONE Just a line to let other locals know of the live one located near Downs, Rose Valley local No. 257, which holds its meetings regularly every two weeks at Elm Creek, was pleasantly entertained at the hospitable home of Mr. and Mrs. John Popper last Tuesday evening. June 12, over

100 being present. The young people of which the local has a good number prepared the program which is as follows:

Greeting-Glen Reddick. Reading-Esther Rychel. Instrumental Duet-Lydia and Jea-

nette Popper. Recitation-Kenneth Reddick. Song-By four girls, Nine Tetlow, Sadie Bochuer, Esther Claycamp, and Ellen Reddick.

Reading—Freda Bochuer. Recitation—Margaret Worley. Reading-Mrs. Emma Humes. Song-"Keep a Goin'," by John Tetow and Dean Reddick.

Instrumental music-Lucie McCune Reading-Mrs. Ed Boehner. Song by Arlene and Louise Yost. Recitation-Lucile Reddick.

After the program a social hour was enjoyed by all. Many took the opportunity to pay dues at this time, which made all feel good. After the transaction of business, ice cream and cake were served which all greatly enjoyed.

The local is in no wise as dead as many might suppose, who have not met with us for some time. The past winter many interesting cyphering and spelling bees, also progrms were given which helped create and hold the interest of the members. A number of new members, quite a few women, have been taken in of late. We hope to give a Farmers Union picnic after the busy time of harvest is over .- Mrs. T. T.

SCENES AND THINGS PASSING THE CAR WINDOW FROM

SALINA TO PAOLA. With all the stories told on the Missouri Pacific and its usual slow movement, one is surprised, in going east from Salina, with the speed that Committee Report is attained but "There's a Reason." The Greenwood County Farmers' It's down hill all the way. Corn tended. Fields are glistening black Any business to come before the from the recent rains. Corn slow in meeting will be given consideration. making its growth, very small for

Pastures are washed clean by the INTERESTING MEETING PLEAS heavy rains, rocks show white as the organization of such institutions bleaching bones. Acres of write flow- have been enacted. There is no im-Pleasant Valley local No. 652 had ers cover the hillside reminding one mediate prospect that such laws can very interesting meeting Wednes- of the song "Clover blossoms, clov. be secured. It follows then that farmer blossoms bathing in the pale mooning for that dear old home tonight," but as the train rounds the bend and ble cooperative features have been draws closer to those beautiful white and thoughts of a cheap restaurant, sausage and garlic and a mental picture of old Peter Styvestant, the one time Dutch governor of New York,

dispel all thoughts of clover. A herd of long horned cattle with large eyes, protruding ribs, an anx ious look about the face and an appetite equalled only by a harvest er, their long horns polished from use, pausing now and then, causes me to wonder why the pause and the long horns. But to judge from the Pleasant Valley has 60 members the cows were turning the rocks over and they are all live wires so you with their horns, looking for grass. must know that there will be some. A few silos dot the landscape, and hot air in circulation on the evening ought to encourage the cows. White flowers have been displaced by blue

A small town with the usual sign of prosperity: Several Ford cars adorn the streets. The cemetery located on a hill. Uphill business to die in that town. A beautiful sample of a field of "rolled oats." A broken down cultivator, that is the tongue broken out. Some one tried to turn around in his own field, too small. Plenty of grass now. Cows and

steers all dehorned, and the expectant Evidence that some one had been burrowing in the ground digging for a fortune as the remains of an old coal mine come into view. Canvas covered alfalfa stacks, efforts to preserve the color and strength and to Second—We wish to thank all our keep off the flies. Two teams of Alfalfa needs cutting, in full bloom, Third—In as much as Johnathan possibly being left for seed. Weeds something to make a showing. Pass-Fourth-Resolved that the Farmers enger getting on the train. From the he looks at the bunches of trees, that Geo. L. Chappell, Henry Dageforde, he is looking at the bunches of grass

distance apart.

harvest hands looking for a freight. buildings, hog tight fences and better kept yards, must sell lots of "home corn three feet high.

smoking a real long stemmed pipe, start has been made. makes it hot for the mules. The one foot high on the average.

Agricultural College, judging from Cooperative Educational Associations the ducks to be out. A rice field, if sketch, an outline of the field of water is a symptom. Can't tell where agricultural cooperation and indicate lines, section lines, and barbed wire done. We believe that the various Some steel on cooperation.

by the boy no doubt, but evidently a failure. Too close to the creek where the fishing is good. Ossowatomie, where the state guarantees a living to some of her citizens that something wrong. Takes two ice cream cones to let your stomach know there is anything coming. Buildening a park here in memory of John Brown.

Don't see why John had to go the state of the creek most of the existing enterprises are to be integral and essential units.

We are certain that there is urgently the property of the existing enterprises are to be integral and essential units.

We are certain that there is urgently the property of the existing enterprises are to be integral and essential units.

We are certain that there is urgently to enterprise and results of this great movement. Cooperative business enterprises are the property of the existing enterprises are to be integral and essential units.

We are certain that there is urgently to enterprise and results of this great movement. Cooperative business enterprises are to be any to be integral and essential units.

We are certain that there is urgently to enterprise and such a pitflicted and such as the property of the property of the existing enterprises are to be integral and essential units.

We are certain that there is urgently the property. Finally I obtained as only those who are thus sufflicted and such a pitflicted and such a pitflicted and such a pitflicted and such a pitflicted, even bedrifted and such as the property. I suffered as only those who are thus afflicted and such a pitflicted and such as the property. I suffered as only those who are thus afflicted and such as the property of the pro

let us feel glad that some still have a little while others have a little still. -M. O. Gessner,

On Agricultural Cooperation

(Continued from page 1) represented in the various state legislatures that very few laws permitting state and national banks with valuastarted in the grain belt.

There is an almost unlimited field for cooperative agricultural banks. Poor as they are, the farmers are financially able to enter this field. The noly real obstacle in the way is the will to do it. If every farmer in the United States would set aside ten dollars a year toward the capitalization of cooperative banking and when such institutions are started support them with his deposits and his business it would not be many years until other industries would be forced to borrow operating funds from agri-

culture. Unfortunately there are several million farmers in our country who would not be greatly assisted by any number of cooperative banks. They never have funds for deposit nor credit through which they can secure loans. No banking system, cooperative or otherwise can help these men. They are predestined victims of the advance merchant and the usurer. These very poor farmers against whom all the doors of opportunity appear to be closed and barred must be reached and helped in some way.

KILLS FLIES LIKE MAGIC

Wonderful New Chemical Discovered That is Fatal to Flies-NOT A POISON-Harmless to Stock

Flies are dangerous nd annoying pests that cost the farmer a great deal of profit every year. Now, through the discovery of a widely known scientist, you can easily and quickly rid the house, barns and livestock of these pests. This discovery is in the form of a remarkable sym thetic chemical which is fatal to flies of all kinds and similar insects such as chiggers, mosquitos and moths.



Adopted at the 'county meeting held in Paqla June 16, with instructions to the secretary to furnish conies to county namers and state papers for publication.

GEO. L. CHAPPEIL County Secretary

EXCELLENT MEETING MOUNT

PLEASANT LOCAL NO. 79.

Mount Pleasant Local No. 79 of Ottawa county met Thursday might, June 14 with a large crowd in attendance.

After the Lusiness meeting, we enjoyed a well prepared program, consisting of a flag drill, several readings, songs, and last but not least, an excellent paper written and least, an excellent paper written and market. A water tank surrounded by this offer will be mailed at once.

The heginning of the wool pool—a bunch of sheep grazing "tinderly" among a batch of tin pans and tomator to cans. Small field of wheat, ready and to cans. Small field of wheat, ready to cans. Small field of wheat, ready to cans. Small field of wheat, ready and to cans. Small field of wheat, ready and to cans. Small field of wheat, ready to cans. Small field of wheat, ready and to cans. Small field of wheat, ready and to cans. Small field of wheat, ready to cans. Small field of wheat, ready and to cans. Small field of wheat, ready to cans. Small fall small, for maje, not overly well improved. Sickly looking, possibly have a plaster on the field with the read of the small farms, not overly well improved. Sickly looking, possibly have a plas

Local credit unions for mobilizing | ful agriculture but they should tanc and utilizing the small financial re- tion in many other ways equally in sources of rural communities made portant. It is their duty and toeir up of share croppers, tenant farm- privilege to put a better spirit and ers and mortgaged land owners offer more pride into farm operations; to some hope of relief. Such institutions provide new and wider educational Better farms, improvements, painted have worker well in several European countries. There should be a way to caim and secure for farmers a more adapt them to American conditions. general recognition of their place The little church where the North Carolina, Massachusetts, Ohio, and importance in the conduct of the farmers and their wives gather to Texas and probably a few other statworship and gossip. Four acres of es have passed enabling laws authorizing the organization of credit un-A farmer on a riding cultivator ions and in some places a hopeful

Poor farmers must learn to invest Farmers' Co-operative Store indicates or deposit their small savings in the farmers do come to town. "Otto- neighborhood societies properly orweigh, Ottowa," yells the conductor, ganized and supervised and to depend but don't believe I'll weigh till I eat upon such agencies for the small something. A little pump engine out loans necessary to carry them through in the pasture all alone. No reason, periods of emergency. Such associamust have got lost from its mammy. tions must be locally organized and A pile of discarded automobile tires. conducted with the smallest possible Just think you buy a 17-pound auto administrative expense. Their busitire and only get to use up about 3 ness methods must differ from ordpounds and the tire is gone. No won- inary banking practice as the assistder your auto is tired. Corn about ance that they render must rest on character and industry rather than A field of oats. Must be from the on the usual forms of security.

the size of the heads. A duck pond This report is already long, but in the center of the field, too wet for not long enough to do more than you are by the name on the depot. in the briefest possible way the help-Phone lines, telegraph lines, pipe ful things that have already been fences all running along together. sporadic and fragmentary cooperative activitis of agricultural America are

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opportunities for their members; to affairs of the states and the nation; and to ameliorate and alleviate the hard and unlovely social and economic conditions in which so many American farmers and their families

now live. We urge that all good citizens who have the rehabilitation and reconstruction of agriculture at heart give every encouragement and assistance to voluntary farmers societies like the Gange, the Gleaners, the Society of Equity and the Farmers Union It is only through the orderly and purposeful activity of such organizations that cooperative business can be intelligently established and successfully conducted in the face of the gathering and growing opposition of the beneficiaries of special privilege and grasping monopoly

Rheumatism

Remarkable Home Treatment Given by One Who Had It

ing a park here in memory of John
Brown.

Don't see why John had to go to Virginia to do something for the colored folks. Better farms judging from the improvements, but can't keep on going east and bragging on the farms without talking about Missouri. "Pay-ola, Paola" and as the conductor looked right at me I instinctively grabbed my pocket book, while my brain started the quiz: "Pay-ola how much and what for?"

Miami county, twenty percent of the wheat desrtoyed by the flood. What will the poor farmer do, but let us feel glad that some still have a light and to save money for their nature they members. From their nature they can never be active or effective education of folks. Better farms judging and dissemination of information and dissemination of information and dissemination of farmers who still have no conception of the possibilities of cooperation.

There is, therefore, a great opportunity, a great field still largely unsuffered to the improvements, but can't keep on going east and bragging on the farms without talking about Missouri. "Pay-ola, Paola" and as the conductor looked right at me I instinctively grabbed my pocket book, while my brain started the quiz: "Pay-ola how much and what for?"

Miami county, twenty percent of the wheat desrtoyed by the flood. What will the poor farmer do, but let us feel glad that some still have a light of the results were the same as in my own cose.

I want every sufferer from any form of muscular and sub-acute (swelling at the joints) rheumatism, to try the greaty value of instruction of information of information of information.

I want every sufferer from any form of muscular and sub-acute (swelling at the joints) rheumatism, to try the greaty value of its remarkable healing power. Don't seem and address, and I will send it ree to try After you have used it, and it has prove itself to be that long-looked for means of getting rid of such forms of rheumatism, you have us

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