

# E KANSAS UNION FARME

Organization

Co-operation



Education

SALINA, KANSAS, THURSDAY, MAY 8, 1924.

### Sears-Roebuck Agricultural Foundation pany as follows: "I understand that you have been asked to help put over the cooperative wheat growers campaign in Kansas by so doing you will render a HIGHER PARCEL POST RATE Is Behind The Kansas Wheat Pool

Is Aiding the Wheat Growers of the State Both "Morally and Financially" With a Substantial Loan to the Wheat Marketing Association

Since the announcement from the Macedonia and help us." And my an-Wichita headquarters of the Kansas swer is that we are here to help, and Wheat Pool recently that the Sears- not to talk about it. Roebuck Agricultural Foundation was the Kansas Co-operative Wheat Marketing Association both "morally and financially", there has been perceptible rise in the morale of the wheat growers. With such forces help you help yourselves. Not with as the Sears-Roebuck Foundation behind the organized effort of the Kan-with a straight business like loan to sas farmer to market in an orderly your organization committee. Julius manner for a better price, he seems

in a fair way to win.

It is understood that the money advanced to the organization committee at Wichita comes through the Na- the farmer out of the ditch and onto and communities through a statewide at Wichita comes through the National Wheat Advisory Committee. The first intimation which Kansas farmers had of such aid from the Sears-Roebuck Foundation came from Dodge City on the first day of Spring when Samuel R. Guard, Director of the Sears-Roebuck Agricultural in agriculture as well as featured that week, as a part of the the Sears-Roebude Agricultural in commerce. And no sincere busi-featured that week, as a part of the Foundation, addressed the Agricultural ness man, from the smallest dealer movement to acquaint Kansas people al and Community Life Institute and on your local community to Julius with the state's industries. said: "Kansas is the banner wheat Rosenwald, head of the biggest mail state of the Union. Honor enough. Yet order house in the world, can longer published editorials in behalf of the ey enough to buy the good things of life and to make your Kansas farm of the American farmer. every family in Kansas serve dinners of only Kansas products that week. homes the dwelling places of light

10.1 bushels per acre on those incomthing radically wong at both ends to presperity and this nation will end to prespect the proposal of the line. You can increase your dure in happiness and content and in ple. The Governor's Proclamation show that he will not stand for any of the line. You can increase your dure in happiness and content and in ple. The Governor's Proclamation production per acre and you can inlife and live as God meant it be lived— follows in full: crease your price per bushel. You cannot do those essent'al things, howwhole state of Kansas. You cannot fee United that the farmer must have a stated of Kansas. You cannot fee United by the first of the whole state of Kansas. You cannot fee United by the first of the whole state of Kansas. You cannot fee United by the first of the whole state of Kansas. You cannot fee United by the first of the whole state of Kansas. You cannot feel United States of Association Organization Committee, in terms of the United States of Association Organization of the whole state of Kansas Coperative Wheat Marketing such as those provided in her state incort with a paphle, in which she convanied by sane, orderly marketing must be secompanied by sane, orderly marketing must find the cost with a ranging from the system of the United States of Association Organization Committee, in the first that the flat is given better serving a cest of \$\$4\$ or more per byshel had yields ranging from the set of Kansas. You cannot have a view of revising rates and sulphale state of Kansas city, which makes some for the United States of Association Organization Committee, in the first the cost win a view of revising rates and sulphale state of Kansas city, which makes some the sulphale state of the patches of the department's of the country, which makes some products of the public set of the patches are effected, waste is elimination of the whole yield by the cost win a view of revising rate state of the sake of the profits now heng with the profit of the the thirt in the first the cost win a view of revising rates of the department's of the country, which makes some products of the patches are effected, waste is eliminated by the cost win a view of revising rates and sulphale state of the patches are finded of the patches of the profits now heng with the profits now proganization. He sustemer, which is given better serving to find the patches of the farm of the sake of the profits now present to the patches of the farm of the sake of the profits now present to find the patches of the farm of the sake of the profits no over, by looking at the wheat probternational crop and an international is breed on capital encroachments to their state, its institutions and inproblem. You must raise your sights through mortgages and other credits. dustries. to an international point of view be- The bulk of the agricultural wealth "As Governor of Kansas, I urge price of wheat is surplus. But from surplus of wheat, and never has been Working under an unprecedented rived from these nonoperating source. Kansas.

of wheat for seven long years, Jose es the farmers of America, during the "In like manner, I urge busines eph, the greatest grain administrator past sixty years, have lost title to men in all walks of industry and busplus of wheat here in Kansas (surgolden grain enters the channels of commerce and is toasted for break-

I pay ten cents a loaf forbread. You get less than a dollar a bushel for the wheat in it. Now if youwill take the report of the Congressional Joint Commission of Agricultural Inquiry, where the trail of bread is scientifically plotted, with every profit of elevator, transportation, broker, hedger, dealer, miller, baker and retailer figured in, you will find this: If my eat is a dollar a bushel, I should be buying bread at six cents a loaf. larin product are included either by If a pound loaf of bread costs me a dime, I should be getting my bread at a dime, I should be getting \$1.75 a bu-

cooperative organization or by governmental action through legislation shel for my wheat. Just take your choice, but realize that there is the riddle which the American farmer must solve, because no one else is going to solve it for you, not even the government. But how to solve it? You can solve it as the tobacco growers of Kentucky, Virginia, the Carolinas, Ohio, Indiana, Wisconsin, Pennsylvania and Connecticut have solved it. As the cotton growers of Texas, Oklahoma, Arizona, Arkansas, Missouri, Mississippi, Alabama, Tennessee, Georgia and the Carolinas have solved. As the potato growers of Maine and Minnesota and New York are solving it. As the fruit growers of California have solved it. As see, Georgia and the Carolinas have the dairymen of New York andCin- creasing. All agricultural groups in business for 1922 not exceeding \$100cinnati have solved it. And as the Kansas are working in harmony and 000. wheat growers of Oklahoma, Texas, each one has one or more represent-Indiana, Washington, Oregon, Idaho, Montana, North Dakota, and Kansas no longer any doubt that we shall

"Solve it by joining together un-der legally binding contracts to merchandise your wheat in an orderly instead of dumping it on an already congestd market in the four months following harvest and forcing the speculators to carry it for you, Solve by joining the one-man-one-vote. nonstock, non-profit Kansas Wheat must eventually be the leader in a ers in future expect organization Farm Club News.

national wheat growers cooperative which will enable them to dispose of their products in same matter that Yes, you say, it is easy enough for you to come out here from Chicago are marked today." grow and sell the wheat. Why, you to have addressed Julius Rosenward, Save all the pig crop and harvest

"The SearsRoebuck Agricultural

Rosenwald, keen-minded and giant

hearted commercial leader that he is,

has ordered us to do something con-

farm producto are increased and sta-

which in the jast analysis must we

regarded as socialistic. Believing

Senator Arthur Capper is reported

sas by so doing you will render a very great service to agriculture. The Kansas plan is absolutely sound and will do more than anything that has yet been proposed to put the farmers on his feet. The movement is under \$110,000,000

Other members of the National Committee who enlisted Mr. Rosen-wald's aid for the Kansas Wheat of salary to postal employes of \$150,- the total cost, in the department's Foundation has come to Kansas with

GOVERNOR PROCLAIMS MAY

17-24 "ALL KANSAS" WEEK TOPEKA, Kansas Aay 8 .- Governor Davis believes a greater prospercretely helpful to agriculture; to help ity can be brought to Kansas towns Many leading Kansas editors have

empty honor unless that means mon- afford to ignore the economic plight movement. Some have suggested that every family in Kansas serve dinners Chamber of commerce officials in quit vote getting, quit shedding crock coile tears and expand that energy several towns are preparing perma-Your last year's wheat brought an a sensible, sound effort to life the nent exhibitions in public places of 10.1 bushels per agree on those income. would be done, and done quickly. rever in hirrory has any state under-10.1 bushels per acre on those incom-would be done, and done quickly. rever in history has any state under-parable wheat fields. There is some-place the landman on the high road taken such a statewide movement to vigorous action immediately, the Yield production in the high road taken such a state under-parable wheat fields. There is some-place the landman on the high road taken such a state under-parable wheat fields.

> eyes on the clouds and not on the clouds and not on the clouds, foursquare to all the winds that generally familiar to her own people, such as those provided in her state ignores that the Post Office Depart-"Kanses hat many advantages not

fore you help it much. Next thing of the country comes from sources that wherever such observance can be you know some one will be trying to wholly outside of the profits of farm made to fit in with the procedure of tell you that the cause for the low operations. These are mining the public schools, state educational insoil, the unpaid labor of women and stitutions, and other halls of learnof production, and the increase in the these various institutions be helped in the history of the world, divided value of farm lands. Nothwithstandin becoming more familiar with the into the Scriptural seven-year periods. Ing the magnitude of the values de-

of all time, never even admitted that more than forty per cent of the agri- iness' pursuits to make special obhere was a surplus. Any day when cultural lands of the republic that are servance of, realizing that to do so is you read of the falling price due to now operated by tenants and share aiding in the general increased emthe surplus you can read of little chil- croppers; have incurred mortgage ployment and prosperity of Kansas, dren starving for bread somewhere debts approximately \$10,000,000,000; even to the ultimate extent of the upin the world. We have a surplus at owe notes at the banks and other unbuilding of Kansas wealth and the funded obligations of at least \$7,000, consequent result of lowering taxes 000,000; and have allowed their phys- within the state a specific time for plus of place) but these surplus factical property to depreciate at least all Kansas Citizens to put forth a tors at once disappear when your \$6,000,000,000. This is a condition that concentrated effort.

Therefore, I, Jonathan M. Davis, threatens the prosperity of every interest in the country and in the end Governor of Kansas, do declare the week of May 17-24th, an "ALL KANthe very existence of the republic. "The fermers have always market SAS" week, and call upon all of our ed their products through agencies citizens to aid in a proper observoutside of their own control. Until ance of the week suggested, recently they have undertaken to In witness wherof, I have hereunto form their own agencies for merchan- signed my name and caused to be af-

dising their own products on terms, fixed the great seal of the State of conditions and prices fixed by them- Kansas. Done at Topeka, this 26th day of selves. Farmer's purchasing power and the prosperity of agriculture will April, 1924. never be restored until the prices of

JONATHAN M DAVIS, Governor. CO-OPERATIVES DO BIG BUSINESS.

Relative size as measure by volthat self-help through cooperation is ume of business has been worked out the best way to restore agricultural from reports received by the United prosperity the wheat farmers of hear States Department of Agriculture for sas have undertaken to organize and 1,139 farmer-controlled creameries, conduct the Kansas Cooperative 1,861 association for handling grain Wheat Marketing Association as the and 585 organizations marketing

growers agency for the sale of at fruits or vegetables or both.

least onethird of the average annual production of wheat in our state.

"To realize our purposes we must secure the signature of more then proximately \$100,000 or less; 65 per secure the signature of more then proximately \$100,000 or less; 65 per secure the signature of more then proximately \$100,000 or less; 65 per secure the signature of more then proximately \$100,000 or less; 65 per secure the signature of more then proximately \$100,000 or less; 65 per secure the signature of more then proximately \$100,000 or less; 65 per secure the signature of more then proximately \$100,000 or less; 65 per secure the signature of more then proximately \$100,000 or less; 65 per secure the signature of the signa 20,000 Kansas wheat growers to our cent of the grain-marketing associa-

atives on our Committee. There is SIGNING ON THE DOTTED LINE. The Kansas farmers are signing ucceed."

on the dotted line to market their Frank O. Lowden chairman of the wheat through the cooperative wheat National Wheat Growers Advisory marketing association. The growe Committee says: "I regard coopera- is a member of the association and erative commodity marketing organis helping to carry out the express izations now in operation or being aims of the association for cooperaformed including that what growers tive marketing, for minimizing specmost important movement for stabil- plation and waste and for stabilizizing agriculture and putting farm- ing wheat markets in the interest of ing upon modern business basis that the grower and the public, through has come within my time I can see this and similar obligations undertak-Growers Marketing Association, which no permanent prosperity for farm- en by other growers. — Missouri

The cheapest cultivation you can the products of industries generally give a crop is in good preparation of

the seedbed.

duced this session.

Growers were Judge R. W. Bingham, 000,000 and to meet this sum, the financial and moral backing for the of Kentucky, W. H. Settle of Indiana, Paige Bill is introduced and proposes or represented about 29 per cent, increases in the Parcel Post rates upand "other costs," including taxes es in some cases amounting to as miscellaneous costs made up the re-

much as 200 per cent.

If passed, this Bill will mean that when a farmer buys an article of mer- the 1920 wheat crop on 467 farms in chandise, which is sent to him through Missouri, Nebraska, Kansas, and Okthe Parcel Post, instead of paying 5c lahoma, and was made primarily to postage (in Zones 1 or 2) he will have aid farmers by indicating how basic to pay 15c; if the package is five cost data may be used in calculating pounds he now pays 9c in Zone 2. The production costs. The average man proposed Bill will make this 27c and labor requirement for all districts imilar increases all around.

Strong sentiment has been worked up in favor of the proposed increase 25.6 hours per acre. It was learned to postal employees. Increases in their that for most operations somewhat erative marketing can not prevent salaries are highly desirable. But if less man labor was required where they are to be obtained by hasty and tractor power was used.

gress to get rid of the perplexing ques- ares was from 40c to ever \$10 a bution of taking care of the increases Probably in salary to postal employees—just \$1.80 a bushel, and at to tenants \$1.83

such hasty measure.

IN BECOMING FARM OWNERS Although tenant farmers in the United Stater in large numbers have succeeded in accumulating funds out children not charged against the cost ing in Kansas, that the students of of their farm earnings to make inof their farm earnings to make in-itial payments on contract for the purifies of land, the process has be-come one of considerable difficulty other European countries have been come one of considerable difficulty economistr of the United States Department of Agriculture who have sudded the conditions under which it is possible for tanger forms. creases in the valuation of land have operatives showed a marked increase been big factor in helping purchasers in money value. In 1922 the total been big factor in helping purchasers trade of all the Dalish cooperatives every servicen of the state will be profitable farming, is the production to meet their payments. On the other was about \$225,000,000: in 1923 it used by the Kansas Co-operative of high-grade products. And the most hand, such increases may have dis- was about \$225,000,000; in 1923 it correged many tenants from attempting to buy land, and may have increesed the difficulties of purchasers in the easly stages of payment. These conducions are based on extensive data gathered by the department. If the tenants are to accumulate ont of their own earnings enough money to make the intitial paymer on a farm, they must do so, it is said, by one or more of the following means: (1) make their farms earn higher than average incomes; (2) pay rent on their land at a rate lower than the prevailing mortgage rate of interest in their neighborhood; (8) own part or all of their operating duction costs down by employing the members of the family without wages.

capital when they become tenants; (4) live in most cases on less than \$600 a year in addition to what the farm supplies in kind; (5) keep pro-Employing family labor wages, say the department economists, is a possi-bility of considerable importance to the intending purchaser. Studies of labor contributed by members of farm familier show that over a series of years such labor had an average valuation of \$211 on a group of 60 Wisconsin farms. This was 21 per cent of the expenses of these farms. In calculating farm incomes, a deduction is usually made for the unpaid labor of the farm family. It represents a return which is not included in rent interest on the investment, or payment for the services of the farm operator himself. Where the tenant has no unpaid labor from which to in-

crease his margin of return over nec-

essary expenditures, he carries an additional handicap in his struggle to

become a farm owner. as a permanently profitable business.

No other products are more widely used on family tables than milk and butter. Milk and butter go into probably 75 per cent of the things we eat on the table, fincluding bread, creamed potatoes, creamed peas, cake, pie, ice cream, salads, and even when acoffee is drunk instead of milk it.

This is the time of year when the conditions on the time of year when the conditions are successful under any pack according to standard rules, can not hope to be successful under any two dozen nationally known speaktow dozen nationally known speaktors are were on the list. Three Oklahoma men spoke at various towns in Kansas under the auspices of the Lowden committee which has charge of the work. John Manley, secretary, and the week from pack according to standard rules, can not hope to be successful under any market conditions. And this applies to the production not only of fruits and vegetables, but grain and live-stock products as well. — Southern pack according to standard rules, can not hope to be successful under any market conditions. And this applies to the production not only of fruits and vegetables, but grain and live-stock products as well. — Southern pack according to standard rules, can not hope to be successful under any market conditions. And this applies to the production not only of fruits are well. — Southern pack according to standard rules, can not hope to be successful under any two dozen nationally known speaktors are well and the week from not hope to be successful under any market conditions. And this applies two dozen nationally known speaktors are well and the week from not hope to be successful under any two dozen nationally known speaktors are were on the list. Three Oklahoma men spoke at various towns in two dozen nationally known speaktors are well and the production not only of fruits are well and the production not only of the standard rules, and the society will be society will be a condition of the production of the production not only in the society wil pie, ice cream, salads, and even when coffee is drunk instead of milk, it is more often served with cream. Then butter is served on the table. There can be nothing more certain than butter and milk will be universally used in cooking throughout the

land, and that instead of a decline, these products so universally consumed certainly make it plain that there must be profit in producing them.

FACTORS INFLUENCING WHEAT COSTS

Man and horse labor have been found by the United States Department of Agriculture to be the largest direction of an exceptionally strong board which includes the foremost leaders of the agricultural industry of our state. I sincerely hope you can assist them."

A direct menace to farmers is seen in the proposed legislation now before Congress, covered by two Bills—the Kelly Bill and the Paige Bill—intro
Kelly Bill and the Paige Bill—intro
Seed, binder twins, manure and ferttilizer comprised about 10 per cent survey. Interest on land and machin-

maining 22 per cent.

The department's suvey dealt with

was 8.8 hours per acre with a corresponding horse power requirement of

er buyer.

It may be an easy way for Conon rented farms the variation to tenshel. The average cost to owners was

> Yield per acre is the factor large-Yields to owners having costs of \$1.20

NEW RECORD

Whatever fates overtake cooperators in other countries, Danish cofloundering about in a sea of flucis possible for tenan; farmers to rise stable conditions during 1923. As a USE OVER 300 ELEVATORS in money value. In 1922 the total

With the exception of the consumers' dooperatives and several very small enterprises, most of the societies recorded large increases in the turnover of goods, too. Agricultural productive and selling cooperatives inspeaced their tu nover by 22 per cent, and agricultural supply societles by two per cent, while the Whole sale Society of Danish Distributive Societies cut its inventories and reluced business from \$31,000,000

The balance sheet of the Danish cooperative movement gives a vivid picture, says the All American Cooperative Commission, of the variety of cooperative enterprises and the 16sourceful ingenuity of cooperators. Denmark has cooperative farms, cooperative cement factories, manure ocieties, feeding stuffs cooperative, cattle export societies, egg export so-cieties, and farmers' cooperative In the Danish cities they are banks. cooperative grocery and dairy stores, eties, cooperative pension funds, and even a cooperative sanatorium. Den-mark is businly laying the foundations of a genuine cooperative commonwealth.

ONE SECRET OF CO-OPERATIVE SUCCESS.

No cooperative manager, or other fully employed official can function successfully if he does not study the philosophy of Cooperation, understand the aims of the Movement, and become inspired by an unselfish devotion thereto. Any man may be a good business man, and in the ordin-any capitalistic business sense be thereto. Any man may be a BUILT ON A SAFE FOUNDATION.

It is difficult to see how a farmer or can be skeptical of dairy farming as a permanently profitable business.

No other products are manufactured business sense be faithful to the duties he is hired to discharge, but if he is not an enthusiastic and well-informed cooperators when in the employ of a cooperator when in the employ of a cooperative society, one of three things is

This is the time of year when the townsman would like to swap his larm clock for the roosters crow.

### American Bankers Association Division Studies Cooperative Marketing

Say "Farmer Should Become Imbued With the Idea That Co-operative Marketing in Itself is a Panacea for All Agricultural Ills"

NEW YORK, - The cooperative York, who says in parts marketing movement, that is sweeping over parts of the agricultural sections, has been made the subject of special study by the State Bank Div. tion, ie., the grains derived from exision of the American Bankers Association which has just issued a comgains that are derived from having pilation of views and experiences large numbers interested together in bringing out both the strength and the operations of a business, and each

operative marketing in itself is a pan-Ocea for all the agricultural ills. had as under more concentrated own-Whatever the merits of cooperative ership and control. These questions marketing, it has limitations. Coop-

other countries with cheaper land and labor from selling at a price untractor power was used.

Costs of producing wheat vary so index against the farmer, it is time to protest vigorously. Every farmer should write to his representative in Washington, protesting against the farmer this levy of \$110,000,000 on the farmer this levy of \$110,000,000 on the farmer than a cost way for Core of the producing wheat vary so in Washington, protesting against the costs per bushel to owners operating this levy of \$110,000,000 on the farmer than a cost way for Core of the producing wheat vary so and labor from selling at a price upon representations that exception and labor from selling at a price upon representations that exception attractive to us. It can not successfully over-ride the law of supply and demand, or maintain, for any length of time, an artificially high price by withholding from market a product for which there is demand. By flat or interest the production of the pr limit production.

plish much; it may prevent unimely in paising the standard and improvcure better credit facilities; it may may be set as a principle that in or-extend exisiting markets; it may even der to be successful coperation must create new markets. Bu, obviously, accomplish definite economic gains, its operations will be as emenable to The methods by which business has good management and economic law been conducted in the past must be as are those of othe? business enterprises. Sane, orderly marketing must omies are effected, waste is eliminat-

by the larmers themselves, su- Agr but they can not wholly solve the problem. Our agricultural schools Otis, Director of Agriculture, Ameriought to have thorough courses in the can Bankers Association; Robert W

tive marketing.' Some of the difficulties of movement are pointed out in an arti-

"The problem of cooperation is to combine the advantages of specializa-"The cooperative marketing idea has taken strong hold on the public mind and there is a widespread public way from all who restricted in some mind and there is a widespread feel-ing that appreciable benefits will There are difficulties to be overcome accrue to both producer and consum- about maintaining harmony, deterer from cooperative marketing prop-erly applied," the booklet says. "It agement, etc. As the ownership of would be unfortunate if the farmer any business is widely distributed the became imbued with the idea that co-perative marketing in itself is a pan-run as efficient management can be

> must be frankly faced . "In so far as the arguments for cooperation among farmers are based upon representations that exorbitant

ket is an important factor in price "A well organized, wisely managed there is reason to believe that coop-co-operative association can accom-erative effort may accomplish much lumping of products; it may seling the returns to the producer. It in some way improved, so that econ-

of the American Cotton Exchange; O. without doubt would be of assistance, E. Bradfute, President of the American Farm Bureau Federation; D. H.

theory of organization and coopera-Bingham, Chairman, National Council of Farmers' Cooperative Marketing Associations, and by a number of bankers, agricultural economists and others with practical experience in cooperative marketing activities.

#### IN KANSAS POOL

Between 500 and 600 elevators in storing and handling of wheat in 1924 now being signed in the 44,000,000 with the standard rules.

bushel pooling campaign. Definite plans for a merger of the board of the new organization.

Following the meeting of the direcors of the three organizations, the this fact in a survey made last seaexecutive committees of the three or- son of the Philadelphia market. Fourganizations, the executive committee teen of the leading commission housthe new cooperative body went in- es were studied, involving the mar session and planned for collecting keting of 1,500,000, five-eights bushel and storing the grain now being pool- baskets of fruits and vegetables. It

Contracts will cover the 175 elevators used last year by the wheat grower?' association and the 80 elevators which served the Farmers' selling price on this market was sev-Union marketing body. Scores of el-vators also will be contracted with in produced. More baskets sold for ten the sections where cooperative wheat cents or less, than sold for \$2.00 or marketing has not hitherto been done. more. It was determined that eight-The merger of the two old marketing associations into the new body twenty-five certs or less per is scheduled to become effective not ater then June 10. If the minimum six cent to fifty cents; sixteen per bushelage of 44,000,000 is pooled, cent at seventysix cents to \$1.00 farmers who are members of either of thrteen per cent at \$1.01 to \$2.00, and the old bodies, and who have pooled two per cent at \$2.00 and over. their wheat in the new organization, will be automatically transferred to of marketing of even the lowest-grade membership in the new organization. The pooling campaign will close May tation and commission, could not have 24, but if the minimum has not been signed by that time farmers who have ket. The amount received

before June 10. More than 5,000,000 bushels of wheat have been signed into the pool few made money. at present, and contracts are being

of the work. John Manley, secretary and W. L. Walker, president of the Oklahoma Wheat Growers' association, and Carl Williams, editor of the Oklahoma Farmer-Stockman were the Oklahoma men on the Kansas program.—Southwest Wheat Grower.

PRODUCE AND MARKET HIGH-GRADE PRODUCTS One of the principal factors in economical production and consequently Wheat Marketing association for important actor in maketing these high-grade products, is proper gradwhich is to be collected under contracts ing and packing strictly it accordance

With our domestic consumption of food products as great as it is, there Kansas Wheat Growers' association would seldom be a glutted market if and the Farmers' Union Wheat Marketing association, which they have which at certain seasons of the year been supporting in the present cam- is dumped upon it, which in turn paign, were outlined at a recent meet- brings the seller in debt and destroys ing of the boards together with the the profits which might be obtained for the high-grade produce.

We have striking illustrations of was found that nearly one-half of these baskets sold for fifty cents or less, and one-fifth of the total sold for teen percent of the products sold for thirty-one per cent sold at twenty-

For this market, the minimum cost products, including packing, trasporbeen less than twenty cents per bascontracted their wheat will be per- twenty cents per basket was what mitted to withdraw their memberships the producer got for production, and it will be seen that some of them produced for less than nothing, while a

The competition at the present time is so great that those farmers who The big drive for the educational do not produce high-grade stuff and pack according to standard rules, can not hope to be successful under any

#### The Kansas Union Farmer

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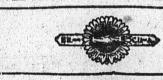
Subscription Price, per Year .....

Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ

All copy, with the exception of notices and in cluding advertising, should be in seven days before the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date. Change of Address-When change of address is

erdered, give old as well as new address, and Communications and Questions-Communica tions are solicited from practical farmers, members of the F. E. & C. U. of A., are at liberty to ask questions on any phase of farm work. Asswill be either published or mailed.

ADVERTISING RATES ON APPLICATION



#### THURSDAY, MAY 8, 1924.

OPEN LETTER TO HENRY FORD. have just reed three ardeles printed in recept seves of the Deschorn Independent which discuss the relation of Jews to the Cooperative Merket no movement. I am not at all concerned with your attacks on the Jews. I am sune that they are able to take care of themselves. I am very much concerned however, with the possible effect and anticles, filled with misstatements and micrepresentations, may have on the progress of the movement through which the farmers of the United States are organizing their own agencies for the orderly marketing of their products through cooperative channels and on terms and conditions determined by themselves.

Agricultural Distress:

Doubtless the importance and magnitude of your interests have prevented you from making any very careful study of the present condition of American Agriculture, of the causes of that condition, and of possible remodies. As a whole the farming industry of this country is in greater financial distress than ever before in our history. More than forty per cent of our farms are operated by tenants or share croppers; our farm mortgage debt, constantly increasing, approaches \$10,000-000,000; the floating or unfunded obligations of agriculture probably amount to \$3,000,000,000; and, according to Secretary Wallace, there is an unprovided for depreciation account against the physical plant of our industry of more than \$6,000,000,000. These are facts that alarm every thoughtful ditisen who loves his country and knows that the republic and its free institutions cannot long servive the rum of agriculture.

These figures, conservative rather than exaggerated, indicate that the present crisis in the farming industry is not a temporary emergency but is the result of causes, business practices, and economic conditions that have their origin far back in the history of agricultural operations in this republic. Such appelling conditions are not the result of merely transient causes.

No Profits from Farmings

There never has been any profit in farming operations as a whole. Here and there individual farmers or small groups happily situated have made some money. Here and there are specialized branches of the farming business that have been conducted profitably. Regarded as a single industry ogriculture has never made any money in the operation of farms. What is called agricultural wealth, a very large portion of which does not belong to farmers, has its origins in three sources neither of which is directly connected with legitimate agricultural operations. These non-operating sources of farm wealth are mining the soil, the unpaid labor of women and children, and the increase in the value of farm lands due to the growth of population and the development of the country.

Bad Methods of Marketing:

In my judgment the major cause of present distressed condition of agriculture results from the fact that farmers have never had any sales system of their own. Until very recently they have disposed of all their crops on a buyers' market where prices, terms, grades and other marketing conditions were determined by the purchasers. The unavoidable result has been that the greater part of all farm crops and of live stock have been sold for less than the cost of production. On the other hand all the farmers requirements have been purchased on a sellers' market. For these reasons, although American agriculture has a complete monopoly of the production of all those things without which men cannot live, the industry is bankrupt.

Ford Sales System:

You are regarded as the greatest manufacturer in the world. It is beyond question that you are the most successful man of your class. You know quito well, however, that all your skill and ability as a producer of finished articles would

not be worth a dollar without an efficient and successful sales organization. Whether or not you are the greatest living manufacturer you are, without any doubt, the greatest merchant in the world.

You have developed your own sales system. You know exactly how much it costs to manufacture and to sell every car, tractor and truck and every part of each of them that is produced by your factory. You put your own price on all your products for at least one marketing season in advance. No man can remain a part of your sales force unless he sells at the prices that you make, prices that doubtless are based on the cost of production plus a reasonable profit.

Your merchandising system has been highly successful. You are reputed to be worth about a BILLION DOLLARS which you have accumulated during the past thirty years. The papers today report that on December 31st, 1923, your cash bank balances totaled \$271,618,668. You have all your property and money, far more than any other man in the history of the world ever accumulated, not because you are a good manufacturer but because you are the most expert merchant that ever lived.

Ford Sales on Farmer System: Suppose Mr. Ford, that you should become dissatisfied with your own merchandising system and should decide to adopt the farmers' sales methods. To put your new plan into effect you would instruct each of your agents throughout the world to lease a large warehouse or a vacant let. Your next step would be to ship a train load of your products to each distributing station, have them set up in the various market places and made ready for operation, and then invite all in need of cars, tractors, trucks or repair parts to inspect your display, fix their own prices on your stuff and pay for it without the slightest regard for your factory and sales costs. As long as they lasted people would be able to get For() products at their own prices but they would need to hurry for in a short time you would have neither factory nor cath. That is precisely the way the farmers of this country have always sold their crops.

Failure of Organized Grain Trade:

I am interested in the cooperative marketing of wheat and other farm products. I was so interested long before I ever heard of Aaron Sapire, in fact for years before he was born. The organized grain trade whose game you are backing by your attacks on cooperative marketing naturally oppose our efforts to help ourselves. The grain merchants contend, that, as a result of many years of experience, they have the best and most perfect sales organization ever devised by human wisdom.

If the sales system worked out by the grain traders is as good as they say it should be able to show profitable results for producers as well as for the smart and fortunate few the inside. If experts in agriculture are not in error it cost an average of \$1.20 per bushel to make wheat in 1922. Several good authorities place the figures much higher. Wheat that cost that much should have realized the growers at least \$1.60 per bushel. As a matter of history the average farm price of wheat that your was only about 98 cents a bushel. The best that the highly efficient grain trade with all its experiones could do for us that time was to sell our whet for an avorage loss, to us, of 30 cents s bushel or a total loss on the crop of that year of more than \$250,000,000. From that cart of marketing we believe that we can esopo by establishing our own cooperative more or dising agencies and so desperate s our condition and so pressing are our necessities that we are will ing to hire a Jew with brains to belt up out of the mess. As a fair man you must admit that we are justified in our attempt to establish a sales agency that will have for its first purpose an effort to get a little net profit for the farmers.

Ford's Oligations to Farmers:

For reasons best known to yourself you are doing your best, which is always pretty good, to block the cooperative program that has succeeded with so many agricultural commodities and that we believe will save the wheat growers. This is an amazing and ungrecious position for you to take. No other man in America owes so much of his fortune to farmers. Up to this time you have had the confiden and respect of nearly the entire agricultural population of the United States.

You now have pending with congress an offer to take over and operate the federal powersite and plants at Muscle Shoals on terms that to say the least seem to be very advantageous to you. The National Farmers' Union, the National Grange, and the American Farm Bureau Federation have forgotten all their differences and united their forces and influence in your support. Without the aid of these farmers' organizations your proposition would never have had a minutes consideration from congress or the

Each of the great national farmers' societies is fully committed to cooperative marketing. The Union and the Federation have each repeatedly endorsed the commodity plan based on a contract because their members and officers believe that it is safe, sound in principle and easily workable in operations. Many of the larger cooperative marketing associations have been organized by the Union or the Federation. These two powerful and useful societies are now working together in an attempt to organize wheat. They are putting all their power behind this movement because they realize that this is the one thing that farmers can do for themselves and because they believe that relief must come through self help rather than from legislation. In this well worked out plan they are entitled to your support and assistance because they have always supported you in your plans for the conversion of

Muscle Shoalo power into a great and enduring asset for southern agriculture,

Co-operation is Self-Directing:

Just at the time when the wheat organization One of throduced movement is in a most critical phase our efforts ures that has appeared in congress are checked and neutralized by the unfair and for a good many years. It is a propmisleading attacks that your paper is making on osition to incorporate a national the whole cooperative plan. Even your prejudiced and illy informed writer admits that some sight of cooperative marketing assocooperative associations have succeeded. You ciations. The plan embodied in the seem to be against us not because cooperation is Curtis bill has been worked out by marketing. He is charged with being the first three. not sound in principle and almost successful in formerly president of the Frisco rail- ish plot to exploit the agriculture of application but because several of our associa
Way.

Yoakum owns farms in several tions have hired a Jew as their attorney,

one man, for there is only one Jew in this move- lems of agriculture. The plan in- of the Jews who must have a Gentile that the British contestant could do ment, can dictate the selection of directors for marketing associations, determine the policies from the federal government to be trap the unwary farmers. marketing associations, determine the policies repaid from the lederal government to be and personel of sales departments, and take entailed and personel of sales departments, and take entailed from deductions made for the sale of crops. If adopted cooperative marketing will be standardized and nationalized.

If Aaron Sapiro has done one-half the things charged against him by the sale of crops. If adopted cooperative marketing will be standardized and nationalized.

From the lederal government to be sales departments, and take entailed from deductions made for the sale of crops. If adopted cooperative marketing will be standardized and nationalized. going far. You give far too much credit to Mr.

The plan is good. It would resorber things it is alleged that Sapmove two obstacles that now obstruct iro either selects, or controls the selects. common sense and the manhood of a great body ing ample funds for organization exof highly intelligent Americans.

Out here in Kansas we feel that we are fully distrust the men who are active in able to protect our own interests. When our forming marketing associations. wheat is signed up the state will be subdivided Pinchot into twenty-one districts, each with the same Was Defeated acreage of contracted wheat. The signers of the marketing agreements in each district will elect delegation at large to the republican marketing agreements in each district will elect convention from Pennsylvania. This sociations of which he is the legal close to making a business of it.

one of their own number to be their representations of their own number to be their representations. tive on the Board of Directors. That Board will war that the governor of that state such organization neglect their own have complete control of the association and will has not been a member of the nationrun it in the interests of its members. Neither al republican nominating body. run it in the interests of its members. Neither

Three reasons for Governor Pinchot's defeat have been mentioned in Costs is likely to have any luck in selecting directors the press reports. Pennsylvania is Of Public Works or determining policies in Kansas.

Aaron Sapiro is very much of a man. More that Heney should act as attorney for bridge is proved by the fact that resist the health destroying affects Leadership of Co-operation: than any other citizen of the republic he is responsible for the legal foundations that have make the structure of cooperative marketing organization in Pennsylvania does township spent \$30,000 for a new years old.

The structure of cooperative marketing not regard the governor as good floor for that old bridge or four times congress. safe and stable. But in charging that he is in party man. abcolute control of any of the big farmers' marketing agencies you give him far too much cred- Buton it and at the same deny both common sense and Wil be Chairman common honesty to scores of able and unselfish tion. He is a member of congress men who are working for corporative marke- and was senator from Ohio for one ing. To lump ut all together-Charles S. Bar- term. Than Theodore Burton there rett, president of the National Farmers Union; are few men in public life more able Charles F. Murphy who was the head rett, proficent of the National Farmers of the Merican Farm and honest. He will make a great of the most famous political organ-ment of children in health destroying key note speech but there is nothing ization in the world is dead. For gainful occupations it is time to Bureau Federation; Judge Rebert W. Bingham, in his record to indicate that it will nearly a full generation he was the publisher of the Louisville Courier Journal; Carl be in the slightest degree progres-Williams, president of the American Cooperative Cotton Exchange; Frank O. Lowden, formerly date for delegate at large from Penngovernor of Illinois; Arthur Capper, United sylvania and the selection of Bur-States senator from Kansas; John Tromble, pres- ton as temporary chairman of the States senator from Kansas; John from the present of the Kansas Farmers' Union; Johnathan of the temper and intentions of the regarded Al Smith as serious coming convention. It's one has ever the temper and intentions of the regarded Al Smith as serious coming convention. It's one has ever the temper and intentions of the regarded Al Smith as serious coming convention. It's one has ever the serious of the temper and intentions of the results of the temper and intentions of the regarded Al Smith as serious coming convention. It's one has ever the serious coming conve or of Nebraska; George L. Sands, president of cy and will provide him with a sound, would be able to fuse the New York all opportunities to all the children on the Arkansas Farmers Union and dozens' of others to the Arkansas Farmers Union and dozens' of others are conservative platform on which to delegates with the forces from Inequally eminent as a mere "front" for a Jewish conspiracy to exploit agriculture is an affront to Daugherty the men so cruelly libelled and insult to the in- Still thinks Well of Himself telligence and common sense of your own readers and friends. Even the president of the United States who enjoys your friendship and support in his campaign for re-election fully endorsed cooperative marketing in his first message to congress.

Ford's Great Opportunity:

Now Mr. Ford if you really believe that American agriculture is about to fall into the scheming hands of the Jews whom you dislike so much it is fortunately within your power to provent that dicaster and save the farmers of this coun- Is an Anti-Organization try from the calamity that you are so sure is impending at this time. Cooperative marketing needs funds for two purposes-for organization work in new commodities and for business operations. You believe that funds for both objects are being supplied by Jews for their own selfish ends. You can clean the Jews out of this movemont and I shall tell you how to do it.

You have a great sum of ready cash in the banks, more than was ever before under the control of any private citizen of this or any other country. That money gives you a giant's strength. Why not use that strength in a great constructive plan to put the Jews out of cooperation and give that movement more power for usefuiness and service? You will never need a dollar of the money that you now have in the banks either for your personal use or for the operation of your business. Your current income will take care of all your needs and within three years would replace all the money that you now have in the banks if you were to draw it out and use it in the service of agriculture.

You can provide for the non-Jewish organization of commodity marketing by establishing a foundation of \$25,000,0000 on such conditions that the income alone is to be used for the expenses of organizing agricultural marketing agencies. With the remaining \$250,000,000 you would es- Ford Helping the Jews: tablish a great national credit association for the In conclusion, Mr. Ford, I want to purpose of making advances on warehouse re- say that in obstructing the organizaceipts and other evidences of the ownership of tion of cooperative marketing assocagricultural commodities by cooperative market- intions to make sales directly from the to that business. ing associations. The charter of such a credit growers warhouses to the mills you agency can be so drawn that it could make loans are rendering a very valuable service of at least ten times its paid up capital which to a large number of wealthy and would be amply sufficient to finance the opera- powerful Jews. The organized grain tions of every cooperative marketing association trade is now largely in the hands of in the United States for many years to come. The Jews. We are trying to get out of charter could also provide for the retirement of their clutches by establishing our own your stock from the profits of the corporation selling agencies. If your anti-cooperand the ultimate conversion of the concern into ative propaganda succeeds we will be a cooperative credit association for the service at the mercey of the Rosenbaums and of agriculture only.

Neither yourself nor your estate could lose a cent if you were to devote \$275,000,000 to these purposes. Of course you make it a condition in both the Foundation and the Credit Corporation ers Union and Chairman of the Orthat no Jew shall ever be employed by any cooperative assocition asking for benefits or assist-

COMMENT ON WORLD'S NEWS FOR WEEK

reau to have charge of the organization and in a measure of the over-

Permit me to say Mr. Ford, that to charge states and has always been greatly interested in the prosperity and prob- be Christians are denounced as tools adelphia the other day. The best volves a loan of ten million dollars front for their agencies in order to in the 100 yards dash was to finish

the cooperative movement by supply- lection of all the directors of all the men had no better success. Cross penses and by removing all cause to

In his contest for a place on the Wheat Marketing Association.

a very wet state and Pinchot is a Mellon has not done what he should constructed wooden bridge at an ex- allowed to work in factories and

Of the National Republican Conven-

As a public man, a politician and exceedingly pacifical politicians. an attorney general. In a recent Without Murphy there will be no speech he declared that his record as leader for his kind of men in the promises to take a very prominent ic ticket.

Either the former attorney general has been much maligned or he has more gall than any other American of his generation.

ter. He does not permit the emoloyees in his shops and on his railroad to bargain with him collective ly through their trades unions. He does not believe that farmers can improve their conditions by acting together either for educational or business purposes.

Just now he is using his Dearborn

on the whole program of cooperative tivates. marketing. His special writers have accumulated a perfectly amazing can and Civil wars and was officer in more than he will get.

of it is that you have the resources

to take advantage of that opportun-

their like world without end. I am,

Faithfully yours,

W. C. LANSDON.

Vice President, the Kansas Farm-

Cooperative Wheat Marketing Associ-

One of the most important meas- about as much about cooperation as

Bears the Brunt

Of the Ford attack on cooperative trations of all the presidents except B. F. Yoakum of New York who was the head and front of a great Jew this country through Jew controlled From England organizations. Other leaders in the Had no luck

> other things it is alleged that Sap- can do as well or better. commodity marketing associations country running is one sport in which with which he is connected. Maybe the British are supposed to excelso but big as Sapiro is he would have Either American athletes are getting a fat chance of picking the twenty better or the English are losing one directors that the Kansas wheat ground. Perhaps the reason may lie directors for the Kansas Cooperative lege men in England go into ath-

business and ignore or forget their Should be Protected obligations.

Appear to increase all the time. In work of them should be of a natura very ardent prohibitionist. Pinchot 1845 the people of a certain townhas openly charged that Secretary ship in Massachusetts built a well development. Children should not be the original cost of the entire struc-

In the National Democratic Convention under the serious disadvantage of having no recognized leader. York City democracy. If there is any one to take his place his name has not yet been announced.

The death of Murphy may have and Illinois, generally dominated by Taggart and Brennan, into enough strength to nominate a candidate acceptable to that group of

member of the Harding-Coolidge convention and it is just possible that cabinet would be one of the most val-uable assets of the republican party have something to say about who is during the coming campaign. He also to run for president on the democrat-

Monroe

Was President Of these United States a good

sonville, Florida and will be 109 years old on the 4th of July. He is a bachelor, does his own cooking and washing and raises most of his food on Independent in a broadside attack a little truck farm that he still cul-

Major Monroe served in the Mexi-

mass of misinformation on the sub-the French army during the Francoject. In fact they seem to know just his services to the United States in the World Wor but this country was Ford does about the history of his unable to find a place for a volunteer who was a year or two past 100 years old. It is altogether likely that he is the only man in the United States who has lived through the adminis-

Athletes

Had no luck at all in the Penncooperative movement who happen to sylvania Relay Carnival held in Philthird with the winner getting a mark

In the longer distances the Englishfarmers will elect as their board of in the fact that school boys and colletics for sport and physical devel-If Sapiro dictates to any of the as- opement only while Americans come

From exploitation either by selfish employers of labor or lazy parents. This does not mean that work is a bad thing for the young but the the to assist rather than retard physical

Congress will soon submit a child labor amendments to the constitution. Representatives from states where children are employed in cotton mills and other industrial plants and mines worked and voted against the resolution. If congress will submit such adopt it. If conditions now existing in this country require the employchange them.

For Children

Has been abolished in Kansas. Now if this state will change its laws unsome effect on the results of the der which money is raised and distax burdens on property.

Economy at the expense of good educational opportunities for generation is almost as unfair and unjust as extravagance in public improvements that must be paid for by children yet in their cradles. It will pay to be fair and just to children.

Beach.

New Mayor of Kansas City Certainly has a man sized job on his hands. Among his other little chores he has to pay a deficit of about a million dollars inherited from the while ago. His second term, to which previous administration; devise a tax he was elected without opposition, system that will provide revenues sufended on March 4th, 1825. It is hard- ficient to take care of the growing ly believable that one of the children needs of the city but not heavy of the fifth president still survives enough to peeve the taxpayers; dis-Man and loses no opportunity to but it is reported in many reliable charge about seventy-five per cent of make his opinions public on that mat newspapers during the past few the democratic office holders now on the pay rolls and find some way to Unless the Kansas City Star is justify himself for not filling up the wrong about it Major Edward James same soft jobs with the republicans Monroe, youngest child of President who elected him; end the banditry. James Monroe, is still living in Jack- lawlessness and vice that has flourished unchecked for years; stop all graft in administration of public affairs; and please the Kansas City It is quite plain that Mayor Beach is going to be a right busy man for the next two years. If he earns his salary at all he will earn much

ance. While I am not now in posi- | SELLING AS IMPORTANT

tion to speak for all the wheat growers' organizations I believe that I am sential to the success of agriculture as is efficient production, declared sas know, as well as others, that they safe in saying that if you will establish a Foundation and an Association Dr. Bradord A. Knapp, president of are going to hold their actual assofor the purposes indicated above the Oklahoma A. & M. College, Stillwa- ciation by service more than they ter, in an address delivered recently are by the contract; nevertheless, the wheat farmers will agree to hire no in behalf of the 44,000,000 bushel contract is still important. It premore Jews either as lawyers or salesthe Kansas Cooperative Wheat Mar- the faith and equitable relationship of men. You have an amazing opportunity to put the Jews out of the coketing Association. "Cooperative marketing will not operative movement and the fine part

production will solve it all," Dr. grades it as a friend of the farmer Knapp told his audience here this af- and in his interest, and sells and which neglects the selling end of the ative of the individual in the associabusiness. Any system of marketing tion and in his interest as well as the which consumes too much of the interest of all those who have jointprice paid by the consumer must of ed with him. necessity result in ultimate disaster

'Under the present system of marketing farm crops, we force the far- the growers' association. mer to part with his ittle at the time of the year when there is the greatest abundance and always when there is a large number of sellers as com-pared with the number of buyers the tendancy is to hold down the price. The present system of marketing is founded upon each person purchasing at the lowest possible price and equitable."

selling at the highest. Dr. Knapp characterized cooperative marketing as a group effort of farmers to take the products of their ers met recently at the city hall in arms, assemble them, grade free of Independence and agreed tagain to finance, ship and otherwise deal with pool their wool and fat lambs. Old offi them economically and at as low a eers were re-elected. They are as cost as possible and on final sale to follows: C. M. Bole, Sycamore, pres-

"has been found by experience to be AS RAISING one of the important features of every Efficient marketing is just as es- large cooperative association of farmers, but the wheat growers of Kanwheat pool now being signed up by vents misunderstanding and governs the members of the association.

One of the great things of cooperasolve the whole of the problem of tive marketing is the act that the the farmer any more than efficient pool association takes the product, "No industry can succeed deals with it as the direct represent-

Dr. Knapp stressed the necessity of volume in the Kansas wheat pool so that a large business can be done by

"The larger the business, the more economically it can be transacted, "The economy in interest he said. charges, in handling and in dealing in a large way with the great body of wheat will be a saving to the membership. The pool plan is the most advantageous because it is the most

WILL POOL WOOL AGAIN. The Montomery County Wool Growganization Committee of the Kansas turn back to the grower the largest ident; W. W. Krone, Sycamore, vice-possible percentage of the proceeds. president; and H. M. Coe, secretary-ation. types. With his club litter, he said,

sued scalding water and lye to wash

out the hog house, explaining scald-

ing water was the only known agent

which would cook the worm eggs sat-

isfactorially. He then put in a fresh

bad of clean straw and cleaned the

fow tholoughly. A clean board floor

was put in the house.
After farrowing Billy moved the

sow and little to clean ground, later took the to an alfalfa field which had

not contained hogs. His litter of

nine, avery one of work was saved,

pigs, he also used a worm expellant

as an experiment, but didn't find a

single worm in his litter. Gains on

BiNy'C litter cost him . 8.6 a pound

Kook Chickene from Hog Feed.

hog oilers, waterers and salf feeder.
Den emiliated a unique self feeder.

which he had formioned to keep his

moder's chi went from eating Dan's

hog feed and running up the cost of

push doo which he taught the pigs

Insa itay hog lots cost him \$10,000 in five year. I sank C. Crocker, Fil-

pleting fifteen 3-acre pastures for

nog production with individual houses.

He has two tile hog houses on his

would have been money ahead if I

had built a stone wall before them to

ing taken out of the waterglass.
All conditions being favorable, the

eggs should keep for six to nine months and be edible. The older the egg is the less likely the yolk will

stand up, and in some instances the

yolk will be broken. When preserved

NEBRASKA POULTRY RAISERS

PROGRESS IN COOPERATIO

After we have done everything that it is possible to do toward improv-

ing agriculture as a whole it still will

be true that only those who farm

intelligently and carefully, who work

diligently and save reasonably can

hope to prosper. Those who fall be-

low these standards will make at best

It is a mistaken notion that when

prices are low because of overproduc-

products; the greater the necessity

for good farming. In Thayer count, Nebraska, a num-

ber of poultry raigers former a cooperative society two years ago for

the purpose of increasing the yields

The first year's results showed that

but a bare living.

ience would cause him to dis

Experiments in preserving eggs, eggs are to be boiled a tiny hole

made by the United States depart should be pricked in the egg at the ment of agriculture, revealed two large end, as this will prevent its

poultry husbandmen at the University of Nebraska, points out.

The water glass solution is made of one part water glass, which can be Such practice leads to but one end—such at any drug store, and nine

bought at any drug store, and nine bankruptcy. Whatever the prize, it is

bought at any drug store, and filled parts of water. The water is boiled and allowed to cool before the water glass is added. One gallon of water glass will be enough for fifty to sixty dozen eggs. The eggs should be kept in either earth or wood containers and stored in a cool dryplace, a core yields are profitable, but such

ers and stored in a cool dryplace, a ocre yields are profitable, but such well ventilated cellar being preferred, yields are always unprofitable when

Some Methods Falled.

Among the methods tried out, with tipaspula are always unprofitable when the prices are low. Therefore the more dicouraging the price of farm tipaspula are always unprofitable when the prices are low.

result; boiling 12 to 15 seconds, hair the eggs lost; treating with alum, same results as boiling.

Other methods that lost from 40 to 20 percent of the eggs included varnishing with water glass packing in peat dust, packing in wood ashes, and treating with boric acid and water glass.

The first year's results showed that the average return per hen of these carefully managed flocks was eighty-five eggs as compared with fewer than seventy eggs a hen before the farmers began to take extra pains. All this gain was from better feeding and care.

The results of the second season's

Gla's jars may be used if there are empty ones on the farm, Mr. Wells suggests. One and one-half dozen

suggests. One and one-half dozen transport to the packed in a ½-gallon and profit of \$4.52 a hen this year

The boys also described home made

cenis a pound

SWINE SANITATION LECTURE job to control round worms with per-BY BOYS, 10 AND 12. manent hog houses than the movable

Two hoys, one 10 year old, the other 12, stood before several hundred he started the fight on round worms lege of agriculture at Lincoln, Neb- before the pigs were farrowed. He raska recently and lectured for three quarters of an hour on hog lot sanitation and swine housing.

the boys, Billy Donahue, 10, and Dan Chatterson, 12, told of the costliness of feeding parasites instead of hogs, described how the parasites might be eliminated and then demonstrated various types of hog houses with small scale models.

Kept the Farmers' Interest. The novelty of hearing the young-sters lecturing their elders quickly a weighed a local of 1829 pounds at was lost by the crowd in the value of en, every one of which was saved, what Billy and Dan were saying. weighed 1,706 pounts at the same Scon these established farmers wer age. When his father wormed his giving the closest attention.

The boys make up the state cham-pion club team of Nebraska. They live near Inland, Clay County. Mrs. J. J. Donahue, mother of Billy, is their and on Dan's slightly more than 4 local leader. It is the fourth consecutive state championship team to

come from that locality.

The demonstration was a high point in a meeting of the Nebraska Improved Livestock Breeders' Association here last week in which hogs under discussion. The theme of the boys demonstration was the simplic- the litter. Dan made a feeder with a ity and effectiveness of providing push doo. fresh, clean ground for farrowing to operate. sows so that the pigs would escape round worms, greatest evil of the young porker and the cause of "thumps," pneumonia and other porcine fils. Round worm egg., the boys explained, live in the droppings boys explained, live in the droppings in old hog lots. Cleaning the sow and putting her on ground previous ly unused by hogs would eliminate the worms, they nointed out.

play that theh idea of raising fall littereases were snown in all geogration and ever spring phic groups of States, with largest to the cooperative community laundry. Cooperative bakeries relieve the cooks increases in the North Central States, and the worms, they nointed out.

Increases were snown in all geogration doing this work. Clothes are sent in the cooperative community laundry. Cooperative bakeries relieve the cooks increases in the North Central States, and the worms, they nointed out.

Mai worms, they pointed out.

Pocsible with Movable Houses. possible, Den said. He gave the lumber requirements of the various types of houses for which he had models

in summer, but doors on each end pro-

vide circulation. Dan said the A type were dusty. but that woven wire placed three to farm of which he was very proud six inches under the ground would when they were built, but, he said, "I prevent the sow from rooting. A ditch around the edges, he continued, would keep the A type as dry as exclude the hogs before the houses other varieties.

were dedicated." He said his experother varieties.

How Worms Are Controlled. Billy here took up the lecture to any farmer now planning a big, perexplain that it was a more difficult manent house.

TWO WAYS TO KEEP EGGS.

I a Test of Several Methods Water

Glass Was Found Best for Pre-

serving-A Vaseline Plan

Takes Time.

loss. These methods were varnishing

with vaseline and preserving in wa-

"Preserving with vaseline requires too much time." the report says. "The

lime water sometimes penetrates the

shell and gives the eggs a lime fla-

vor. The water glass is quickest and

Put Down Eggs.

When the spring drop in the price of eggs comes is a good time for the

farmer to put away eggs for next

winter's use. H. M. Wells, extension

poultry husbandmen at the University

poor results, in preserving eggs were wraping in paper in which eight out

of ten eggs were spoiled; salicylic

acid, with the same result; rubbing in salt, seven out of ten eggs were

lost; packing in hran, the same re-

sult; covering with paraffin, same result; boiling 12 to 15 seconds, haif

according to Mr. Wells.

ter glass or lime water.

methods which kept eggs without cracking.

THE WHEAT FARMERS' VALEN-TINE BOX From the Grain Elevator Man:

If you will dump your wheat with Just think how lovely things

will be ! I'll grade each load as No. 1, And only dock one cent a ton;
I really think it would be Zine
If you will be my Valentine!

From the Grain Speculators

Roses are red; violets are blue-Co-ops can't cut our love in two. As long as we can sell your grain Our love for you will remain.

From the Grain Man to the Co-operao the Co-operators

You're knock-kneed, you're lazy, Bow legged and crazy— You don't dump your grain any more.

The way that youre acting, Your brain is contracting-You make your old friends awful Who was it who put you where

you are today? And why should you give us the go-by for, hey? You're knock-kneed, you're lazy, Bow-legged and crazy-

You don't dump your grain any Colorado Wheat Grower

JUMP IN FARM WAGES SHOWN Average farm wages in the United States last year were \$23.18 a ley, a well known hog breeder, said in tollowing Bully and Dan. Conditions pigs that theh idea of raising fall lit-

produce good hogs," Mr. Crocker em-phasized. Stock remedies are of States, including the Mountain and A type, 107 square feet.

Shed type, 108 square feet.

Chore boy, 129 square feet.

4-unit house, 134 square feet per sow for four sows.

Nebraska colony house, 216 square feet per sow for twenty sows.

Billy then took up the lecture, explaining the warmth of the different houses, based on the cubic feet of air space. The A type, he said, was warmest in winter and also warmest in winter feet per sow for twenty sows.

Sick remedies are of Pacific Coast regions, from \$55.25.

The rate in the West to \$51.20. The rate in the West to \$51.20. The south Central States increased from North Central States increased from \$22.12 to \$24.95; and in the South Central group from \$22.23 to \$24.13.

Let's all get paid out class and social distinctions."

Let's all get paid out class and social distinctions."

The rate in the West to \$51.20. The south and the west to \$51.20. The south and t

The increases are attributed to industrial competition for labor, which wap most pronounced in the Northern States as reflected in the larger advances.

CO-OP STORE SAVES
PATRONS LARGE SUM

of consumers. A general store was opened for the sale of groceries, clothing, shoes, and even coal, at usual prices. Whatever savings were made in the course of business went back to the customers, according to the amount of their purchases.

The sales for the first half of 1923

alone amounted to almost \$100,000, on which considerable savings were made for cooperative purchasers. In the little over five years this cooperative has been in business, the members have not only received 4 per cent interest regularly on the money they invested in their own store, but they have saved \$1.50 on their grooery bills for every dollar they put in-to the society. They are proving that cooperation certainly pays in dollars

HOW COOPERATION HAS CHANGED DANISH HOME LIFE Forty years ago farm women in Denmark did men's work in the field. ish woman to do any field work, I seldom see one of them milking cows." Cooperation has helped to Indications are that the acreage Today it is very unusual for a Danmake the Danish farmers so prosperputting her on ground place in the subset of the pliced, he said, cost \$600. It was allowed by hogs would eliminate the ns, they pointed out.

Possible with Movable Houses.

Movable hog houses and arrangements able hog houses are for the neighborhood meet
This has been produced in the country arrangements able hog houses are for the neighborhood meet
12. \*\*This has been produced in the country are for the neighborhood meet
12. \*\*This has been produced in the country are for the neighborhood meet
12. \*\*This has been produced in the country are for are becoming more comfortable and beautiful. There are many communi-

Planters State Bank

By the decision of the Supreme Court of the United States upholding the Guaranty Law, your deposit in this bank is that as safe Salina, Kansas

OFFICERS AND DIRECTORS

Fred H. Quincy, Pres.: Guy T. Helvering, Vice-Pres.; T. W. Roac'i,
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**A Sound Investment** 

Invest your funds in the Capital Stock of the

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TWO HUNDRED DOLLARS PER SHARE

Avoid unnecessary expense of stock solicitors by

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INSURANCE

surance in force, than any other state-wide mutual company in Kan-

The Farmers' Union Mutual Insurance

Company of Kansas

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ual Hail Company in Kansas, and the lowest in actual cost.

Your own Insurance Company gives you absolute protection at

Your own Company has greater resources, in proportion to in-

Your Hail Insurance Company is the biggest and strongest Mut-

Farmers' Union Member-

C. E. BRASTED, President

W. C. WHITTIEY, Vice President

lowest cost.

Government Bond

KANSAS CITY HAY MARKET.

Receipts of Prairie hay this week were 109 cars, Alfalfa 204 cars, Timothy 48 cars. Clover Mixed 7 cars and Straw 1 car, a total of 364 cars. Receipts last week were 576 cars and

year ago 232 cars. The market on Prairie hay is un-Co-Operative League Service.
BLOOMINGTON, Ill.—The co-operative society here has the splendid record of having returned \$1.50 in savings for every dollar invested by its membership, since it was first organized. This society, affiliated with the Co-Operative League, was started in January, 1918, by a group of consumers. A general store was dairy quality alfalfa.

Nominal Quotations, Fri. May 2, 1924 Prairie: No. 1—\$15.00-15.50. No. 2—\$13.00-14.50.

No. 3-\$7.00-12.50. Alfalfa: Sel. Dairy—\$29.00. Choice—\$25.50-27.00.

No. 1-\$24.00-25.00. Standard-18.50-23.50. No. 2-\$13.00-18.00. No. 3-\$9.00-12.50.

No. 1-\$19.00-20.50. Standard—\$18.50-19.00. No. 2—\$16.00-18.00. No. 8—\$11.00-15.50. Clover Mixed: Liight-\$19.00-20.00

No. 1-\$17.00-18.50. No. 2-\$12.00-16.50. Clover: No. 1—\$18.00-20.00. No. 2-\$12.00-17.50.

Scraw-\$7.00-7.50.

planted to spring crops in Butler ous that women no longer think of county this year will be the largest doing this work. "Clothes are sent in the history of the state. The wheat to the cooperative community laundry. screage last fall was reduced by onethird and this will be sown to spring

> o? them will use the Kanota variety. This has been found to be the best for that section of the state. Much corn and grain sorghums also will

YOUR OWN FIRM Will Give You BETTER PRICES BETTER FILLS Farmers' Union Live Stock Co. 406.8-10 Livestock Exchange Kansas City, Mo. Wichita, Kansas

\$5.00 A THOUSAND LETTER HEADS OR ENVELOPES Printed and Mailed You the Same Day as Order is Received. CENTRAL KANSAS PUB LISHING CO., Salina, Kan.

The Farmers National Bank SALINA, KANSAS

Solicits Your Business Oldest Bank in Saline County

CME REPAIRS A Keep Down Your Invest-ment. Get 100% out of your equipment. Orders fi. ad promptly. Parts on hand for entire Acme Line. Repair your ACME-SITES CORP.

YOU NEED -Binder Twine with Which to Harvest Your Grain.

Peoria, Ill.

WE SELL Binder Twine and WE BUY-The Grain Which You Have

WRITE US

To Sell.

FARMERS UNION JOBBING ASSN.

106 New England Bldg. Kansas City, Missouri

KANSAS UNION FARMER WEEKLY EXCHANGE

of members of the Union have anything to Sell or Exchange, they should advertise it in this department. Rate: 5 cents a word per insue; four or more insertions 4 cents a word. Count words in headings, as "For Sale!" or "Wanted to Buy", and each initial or figure in the address. Compound words count as two words. CASH MUST ACCOMPANY ORDER—TRY THIS DEPARTMENT—IT WILL PAY YOU.

FARMS WANTED

RANCH TO EXCHANGE FOR FARM— improved 2240 acres situated in Baca County. Colorado. For price and descrip-tion write R. S. Liggett, Ottawa, Kansas.

FARM WANTED FROM OWNER: Write immediately, Raymond Smith, Maplewood, Mo.

FARM FOR SALE

FOR SALE 120 ACRE FARM, school on place, 3 miles to high school. Ben Falk, Falun, Kansas. SITUATION WANTED

WANTED—POSITION AS MANAGER of Farmers Elevators, by a middle aged man who has successfully managed Farmers Elevators even years and never had a loss Thoroughly competent to manage any business in the State. Address Box C. 246, Chase, Kansas.

SALESMEN WANTED

"Buy a share of Farmers Union Bank Stock." WE PAY \$200 MONTHLY, furnish car and expenses to introduce our guar-suited poultry and stock powders. BIG-LER COMPANY. X673 Springfield, III. 88

BABY CHICKS.

THORBRED VIGOROUS BABY CHIX
Barron strain, single comb pure white
Leghorns bred to lay and pay. Eggs,
\$4.00-100; chix \$12.00 hundred; May. \$10.
Parcel Post prepaid. Fred Pacey,
Miltonvale, Kansas. 39°

QUALITY CHIX-9c UP: 12 KINDS.
Guaranteed delivery. Valuable chick information FREE. Quality Poultry Farms. Box 215 B. Windsor, Mo. 42° BABY CHICKS FROM HEAVY LAYERS.
The laying kind are the paying kind.
Rocks, Reds, Orpingtons, Leghorns, Anconas, Brahmas, Wyandottes and Langshans. Prices reasonable, postpaid; 100
pc; delivery guaranteed. Circular free.
PORTER CHICK CO., Dept. D. Winfield.

HATCHING EGGS PUREBRED B L A C K LANGSHANS CULLED FLOCKS, eggs 15-\$150, 100-\$6.00. Chicks 16 cts prepaid, Bertha King. Solomon, Kansas

MAMMOTH PEKIN DUCK EGGS One Dollar dozen postpaid Mrs. F. J. King-ston, Hoisington, Kausas 42\* "ARISTOCRATS" BEAUTIFULLY BAR-RED STRAIN, half price after April 15, \$1.50-15 eggs. F. F. Wood, Wamego.

GIANT BRONZE GOLDBANK TURKEY
eggs 50 cents each Mrs. Middleton,
Chetopa, Kansas.

SEEDS

RECLEANED SEED—SUMAC CANE \$1.15 bu., SUDAN Seed 10d lb., Sacked F. O. B. Wilson Farmers Elevator Co., Wilson,

RECLEANED SUDAN GRASS SEED Sc. pound. Sacks free. Henry Lohse. Speemen, Kansas. RECLEANED SUDAN, SACKED 10c. Carl Chinberg, R. 1, McPherson, Kan-sas.

SUDAN \$3.00 bu; Millet \$1.00; Caneseed 80c; alfalfa \$8.00; sweet clover \$8.00; sacks free, if you want carlots ask us for prices, if you have seeds to sell send us samples for bid, we buy and sell thousands of bushels daily. Meier Grain and Produce Co., Salina, Kans. 36-tf

FOR THE BEST HOLSTEIN OR GUER-NSEY grade dairy calves, write EDGE-WOOD FARMS, Whitewater, Wis. 43°

#### FARMERS' UNION DIRECTORY

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8. Barrett, Pres. ... Union City, Ga.
L. Harrison, Vice Pres., Lexington, Ky.
C. Davis, Secretary ... Springfield, Mo.
C. Lansdon, Lecturer ... Salina, Kan.

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Farmers' Union Jobbing Association, 106, New England Bidg., K. C., Mo. 602 Grain Exchange Bidg., Omaha, Neba.

Farmers' Union Live Stock Commission 408-8-10 Live Stock Exchg. Bldg. Kansas City, Mo. Live Stock Exchange Bldg., Wichita, Kan. Farmers' Union Mutual Insurance Co. Salina, Kansas.

Farmers' Union Auditing Association Thomas B. Duan. Salina. Farmers' Union Wheat Marketing Assa. Kansas City, Mo.

Farmers' Union State Bank, Kansas City, Mo.

Kansas Union Farmer, Salina, Kansas. FEMALE HELP WANTED.

GIBLS — WOMEN — WANTED, Learn Gown Making at home. Sample leasons free. Write immediately Franklin insti-tute, Dept L 558, Rochester, N. Y. 428

TOBACCO FOR SALE YOU ARE READING this classified advertisement. Which is just what thousands of other folks are doing. It's a great way to carry your wants to sell something, buy or exchange. Only four cents per word if ad runs 4 or more times to tell the story and certain to bring returns. If you try it you'll be sure of it.

MISCELLANEOUS

FOR SALE A CARLOAD of seasoned hadge posts Address A. P. Polyvist, Severy, Kausas.

RESOLUTION OF SYMPATRY

Chotopa, Kansas.

CHOICE SINGLE COMB BROWN LEGHORN EGGS. Heavy winter layers, \$4.50 per 100 postpaid. John M. O'Connell, Logan, Kansas.

ROSE COMB RHODE ISLAND REDS.
Prize winning stock. Eggs. 30-\$2.00: 100-\$5.00. Chix 15c postpaid. Lucy Ruppenthal, Lucas, Kansas.

CHOICE SINGLE COMB DARK BROWN Leghorn eggs. heavy layers, hundred \$4.50 prepaid. Herman Kaiser, Phillipsburg, Kansas.

RI. Walker, prominent farmer and stockman of Overbrook, Kansas, died at Stormout Hospital, Topeka, Kansas, en April 25 after a short illness followed by an operation.

Mr. Walker was a member of Columbia Local No. 1238, and was a firm believer in the cause of Farmers Unifou. The members of Local No. 1238 unite in extending to the bereaved family the following resolution of sympathy:
WHEREAS—It has pleased our Heaven-ly Father, to remove from our midst our Brother R. L. Walker: Be It Resolved, that we extend to the bereaved family our heartfelt sympathy in this their dark hour.

By the Secretary, Fred N.Steels.

RESOLUTION OF SYMPATHY.

Whereas it has pleased the Almighty God in his infinite wisdom to call from our midst the wife of our beloved brother. Mr. I. Brown:

Therefore be it resolved, that we the members of Vassar Local 1779 extend to the family our heartfelt and sincere sympathy in their sorrow and; be it further resolved that a copy of these resolutions be sent to the bereaved family and a copy be sent to the Kansas Union Farmer for publication and a copy be spread on the minutes of this Local Herman A. Wigger, (Secy. Trees.)

RESOLUTION OF SYMPATHY

samples for bid, we buy and sell thousands of bushels daily. Meier Grain and Produce Co., Salina, Kans.

STUCK

BULL Federal accredited. Sire Prince Ormsby Mercedes Poutlac. One of the best bulls in the state. Dam, Sandsprings Reeka Korndyke, a 50 lb cow. Age 20 mo. Price \$150.00. W. C. Pacey, Oak Hill, Kansas

PURE BREED CHESTER WHITE fall boars. Good boned. Imuned. Weigh 180 to 200 pounds. \$25.00. Crates free Henry Lohse. Bremen, Kansas, 39°

FOR THE BEST HOLSTEIN OR CUEP.

FOR THE BEST HOLSTEIN OR GUERNSEY grade dairy calves, write EDGEWOOD FARMS, Whitewater, Wis. 43\*

MACHINERY

FOR SALE: AVERY 40-80 1920 Model tractor, in good condition. F. A. and H. L. Burmeister. Holyrood, Kansss. 41\*

WANTED—WAGON OR TRUCK SCALE Fairbanks-Morse preferred. Write 44. B. Cox. Secretary, Goodrich Local, Goodrich, Kansss.

"Buy a share of Farmers Union Bank Stock."

Committee Committee

RESOLUTION OF SYMPATHY.

Whereas it has been the will of God in His infinite Wisdom to remove from our presence our worthy Sister Mrs. John Reist; whereas we realize a home has lost a devoted wife, a loving nother and the F. E. C. U. an honored member: Therefore be it resolved that Rock Local No. 929 be it resolved that Rock Local No. 929 he it res

FARMERS CLASSIFIED AD USE THIS FORM—IT SAVES DELAY Fill This Please!

Watson's Best Berries are just what the

WATSON WHOLESALE GROCERY

PRICE LIST OF LOCAL SUPPLIES

Business Manuals, now used instead of Ritual, each......5c Local Sec'y's Receipt Books 25c Secretary's Minute Books....50c Farmers Union Buttons ...... 25c

THE REAL PROPERTY. Box 51, Safina, Kansas for above supplies. He is the only one you can get them from.

Brand Indicates—They Are the

SALINA, KANSAS

GRANT BLISS, Treasurer.

CHAS: SIMPSON, Field Rep.

Application cards .......20 or 5c Credential blanks .......10 for 5c Farmers' Union Song Leaflets, per dozen .....

Cash Must Accompany Order. This is Necessary to Save Expense in Postage and Labor

Mail This To THE KANSAS UNION FARMER

Salina, Kansas Rate: 5 cents a word on single insertion; 4 cents a word each week if ordered 4 or more consecutive weeks

Minimum charge is 50c.

Count Initials or Abbreviations as Words

Your Count, of .... No. Times to run .. Amount Enclosed \$... Place under

(Route)

NOTE: Count your name and address as part of advertisement

C. E. BRASTED,

clean eggs that come from the nest

year. up the difference.

To insure the best results, use only The surest way to cut production costs is by increasing the yields of our acres and our animals. The farand do not wash them. Candle every egg for cracks and blood spots. Infertile eggs are preferable to fertile. mer who disregards this law cannot

Do not take more eggs out of the solution than are to be used. They will sas Union Farmer? If not, where not keep in good condition after be- does he get his co-operative news?

Hints on Egg Preserving.

The cost of putting down eggs in water glass is 2 to 3 cents a dozen, Mr. Allen says. He makes these general suggestions: Mr. Atlen says. He makes these general suggestions:

Allow two inches of the solution over the top layer of the eggs in the over the top layer of the eggs in the flocks that had been culled and manreceptacle. If there is any evaporation add enough pure water to make vear. Ode cards ... Constitutions ALL SEED CORN

### Department of Practical Co-Operation

Notices of Farmers' Union meetges will be printed under this head
thout charge Sacretaries should lags will be printed under this head without charge. Secretaries should send in their copy at least two weeks before the date of the meeting.

The regular meeting of the Craw-ford County Farmers' Union will be held on the last Tuesday of each month throughout the year except when this date falls on a Legal Heli-

A. C. BROWN, Co. Pres. UNION LOCAL NO. 278.

Regular meetings on second and fourth Thursday each month. Charles Crossardt, Sec SILVERDALE LOCAL NO. 2051.

Silverdale Local No. 2051 meets every second and fourth Wednesday in themonth at the Silverdale School

J. F. Lewis, Sec.

NEWBERRY LOCAL NO. 1922. Newberry Local No. 1922 meets regularly, the first and third Monday nights of each month. The memrs make the union what is is. You help make it a success in every way doing more than your part and attending these meetings. R. J. Muckenthaler,

UNION LOCAL NO. 2019. Regular meetings on the second and fourth Fridays of each month, at 7:30 p. m.

Geo. Speed, Pres. Alice Kendall, Sec.

J. Humbarger, Pres. R. J. Logan, Sec.

CLEVELAND LOCAL NO. 864. Cleveland Local No. 364, Neosho County, will hold their regular meetings on the third Tuesday of every month. Come out and boost. Don't stay home and kick. George J. Schoenhofer Sec.

PLEASANT VALLEY LOCAL Pleasant Valley Locay Union No. 1809 meets every first and third Wednesday evening of each month.

Point Leokout, 1072, Jr.o. Hoffhines, nesday evening of each month. E. J. Kissinger, Pres. W. T. Flinn, Sea-Treas.

NEOSHA COUNTY QUARTERLY MEETINGS

The regular quarterly meetings of Sec., Wellington, Kans.—19 paid for the Neosha County Farmers Union 1924—100 per cent.
will be held in the I. O. O. F. hall in Liberty, 925 — Ed. Mog, Sec. — 42

regularly on the first and third Friday nights of each month at Livingston School House. A thort program is prepared for each night.
Clyde B. Wells, Sec.

GIRARD LOCAL NO. 494. Girard Local No. 494 meets in Un ion Hall over the Crawford County State Bank in Grard, Kansas on the second and foorth Tuesday of each

month at 7:30 p. m. W. D. McClaskey, Pres. Roy W. Holland, Sec.

BROGAN LOCAL NO. 226. Brogan Local No. 226 meets on the second and fourth Thursdays of each Visitors are always welcome. George Baumgartner Sec.

PRETTY CREEK LOCAL 1652. Pretty Creek Local No. 1652 meets e ery first and third Wednesday of each month at the Hinerville School house. Come out. Don't stay home and kick.

H. C. Mathies, Sec.-Treas. FONTANA LOCAL 1789. Fontana Local No. 1789 will meet the first and third Friday nights reg-

ularly.

All members should be present. W. A. Pocze, Sec.-Treas. W. H. Slyter, Pres.

PRESIDENT TROMBLE AT GRINNELL, MAY 15

All farmers, whether Union members or not are cordially invited to attend the basket dinner at Grinnell hall, Grinnell, Kansas, Thursday, May 15. President Tromble will be present and explain "The Wheat Pool." Mat Deges, Secy.

NOTICE OF ANNUAL STOCK-

VERDALE F. U. C. A.

Ater the business session, a program was given, as follows: Mrs.

The annual meeting of the Silverdale Farmers Union Co-operative Association will be held at the office C. E. Brasted, "California and How Philadelphia office expense, \$702. of the association in Silverdale, Kansas, on the 12th day of May, at 2
O'clock p. m., 1924, for the election of officers, and the transaction of such L. E. Devoss of the Farmers Union
beginning as may properly come before Libbing Association. For the control of the same of the control of the same of the

WY VISIT TO CLEMENTS

APRIL 26, 1924. I arrived in Chements about 4:00 o'clock in the afternoon after waiting on a train at Herington. The meeting was going full blast when I arrived. I was called on to make a few remarks on the pooling average of 111 million bushels. A big of wheat and notified that I was increase in production occurred in Arinitiate a class of members in the gentina. It is notable in this connection that the price of flax seed has determined to the control of the cont

there and then made my speech crop also has been increased in the had a 30 minute recess and United States, some wheat land being then ice cream and cookies which were sure enjoyed. We all had a planted to flax.

After the ice cream they had a

which cast included:

This play was put on in fine shape

get the enthusiasm and push behind objection to these co-operative martised than usual in selecting the seed them that those fellows have, we keting associations of farmers, in the would have double the membership for the fact that the membership for the fact that the membership for the fact that the fact tha

year 1924.

son, Sec. 52 paid for 1924 - 100 per can earn. Burmelster - 948 - Roy Hunter, ded the largest surpower plant in Ellsworth sec. 24 members paid for the world for a mere song, a power

Madison, Sec. - 30 paid for 1924-

100 per cent.
Pleasant Valley —1804 — Frank
R. Erbert, Ellis, Sec. — 18 paid for 1924 — 100 per cent. Fairdals — 927 — Carl W. Mayer CARLETON LOCAL NO. 1911.

Regular meetings on the 2nd and the Wednesdays of each month.

J. Humbarger, Pres.

Brewster, Sec., 18 members paid for 1924 — 100 per cent.

Ryda1 — 768 — G. 'S. Duncan, Belleville, Sec. 22 members paid for for 1824 - 100 per cent.

-76 members paid for 1924-

Sylvan Grove-1555 J. A. Reich-Esbon-all members paid for 1924-100 per cent. Neutral, 303, John Costello, McClure 11 paid for 1924—100 per cent. Independence, 1419—Hugh Winslow

New Hope—1884—S. Tibble, Cedar Point, Secretary, 8 members—100%.

Gem—1689—G. E. Weir, Pittsburg, voted a four per cent.

Secretary, 6 members, 100%. Olve Hill—1120—A. F. Braun— Clay Center, Sec.—36 members, 160% Coin—1657—S. M. Beason, Orion, Secretary-7 members, 100% Bushong — 579 — H. C. Harder Dunlap, Secretary, 10 members, 100%

Santa Fe-1717-Marion Johnson, secretary, Lyons. Thirteen members

1803—Maple Grove—Howard Times of the year a patronage divi-berman, secretary, Hepler, Five members, 100 per cent.

1805—Kaw Valley — Jerome Van transfert to a permanent reserve

son, secretary, 22 members. 100%.

business as may properly come before Jobbing Association, Kansas City, was present and gave a short talk.

J. F. Lewis, S ecretary.

J. E. Devoss of the Farmers Union butter and 38,575 cases of eggs. Saving in freight by shipping in car lots through the New York office amount through the New York office amount prints. local served a delicious lunch of cof- than the total cost of the work of the fee, cake and sandwiches, which was association. much enjoyed by all.

FLAX PRODUCTION GOES UP Production of flax seed during 1923 24 probably will be the largest since i had the pleasure of initiating a class of 26 new members into the local there and then made my speech. They had a 30 minute research.

had a Plow early for soy beans. They re-Esther quire a good seedbed.

journalistic mouthpiece, is attacking and everybody enjoyed and apprecate the co-operative marketing systems ated it. Each one of the participants throughout the country from a new carried his part without a flaw. The writer surely appreciated it and enjoyed himself.

There was a fine crowd in attendof the middleman, to decry and atance.

They are surely a live bunch down there. Their members are very enauth if all the locals in the state would get the enthusiasm and push behind the same object.

They are surely a live bunch down there. Their members are very enauth in the farmer, which systems have as their end in view the same object.

But Mr. Ford and his Dearborn the same object.

But The middleman, to decry and attack co-operative marketing systems to the same object.

But The middleman, to decry and attack co-operative marketing systems to the undesirable fall weather for proper or maturing of the seed has producted a large percentage of dead ears. This year more care should be exercised than usual in selecting the seed

would have double the membership fact that Aaron Sapiro, the original reported from most of the counties we now have. I hope to see them tor of the co-operative marketing con. in Kansas growing corn. we now have. I hope to see them all do it in the near future.

John Tromble,

President

HONOR BOLL.

The following secretaries of Farmers Union Locals have reported to the state office every member on their rolls paid up in full for the year 1924.

To the following secretaries of Farmers Union Locals have reported to the state office every member on their rolls paid up in full for the year 1924.

To the following secretaries of Farmers Union Locals have reported to the state office every member on their rolls paid up in full for the year 1924.

To of the co-operative marketing contracts, is a Jew. And also that the advertising of these national associations are alleged to be handled by the great advertising agencies, as Lord & Thomas and Honig-Cooper of San Francisco, both agencies having Jewish officers. Therefore, to the narrow-minded manufacturer and his paper, the Jew is planning to steal whatever the farmer, through these removes the farmer through these removes the pressure of the co-operative marketing contracts is a Jew. And also that the advertising of these national association of the ears should be made to avoid poorly matured, discolored, light weight, rough or extremely rough the ears expecially if they show the pressure of the Diplodia fungus. Care should be taken to use only ears which are well matured, heavy, and bright colored. The ears should have rather than the pressure of the pressure of the co-operative marketing contracts the pressure of the co-operative marketing contracts the pressure of the pressure of the co-operative marketing contracts that the advertising agencies, as Lord & Thomas and Honig-Cooper of the ears should be made to avoid poorly matured, discolored, light weight, rough or extremely rough poorly matured, discolored. It is advised that the advertising agencies, as Lord & Thomas and Honig-Cooper of the pressure of

Mr. Ford, who is about to be han- this manner. Symmit-1574-Mrs. Alice Ames, it of eight per cent to kimself, is now proceeding to wreck the farmers' cooperative marketing plans by inserting a narrow-bigoted racial controversy where none exists.—Arizona Cattleman and Farmer.

> DIVIDENDS REWARD SUC-CESSFUL CANADIAN CC-OPERATORS

Workers in Guelph, Ontario, knew Prairie College — 1227 — I. P. how cooperation can cut the high Bruening, Robinson, Sec. 29 members cost of living. For 19 years they have paid for 1924 — 100 per cent.

Catherine — 884 — Wm. R. Staab,

Let only directly benefitted the mem-Sec. 7 members paid for 1924 — 100 bass by saving many thousands of per cent. Hays - 1120 Mrs. Everett Alquirst it has benefitted every citizen of the city by lowering the prices charged by private merchants.

Good management and careful direction, together with one hundred per cent loyalty of the members, explain the Guelph society's great success in 1922. In reporting its business for the last six months of that will be held in the I. O. O. F. hall in Erie, Kansas on the second Saturday of the following mouths: March, June, September and December.

June, September and December.

E. G. Clark, Pres.

J. O. Foust, Sec.

LIVINGSTON LOCAL NO. 1984.

Livingston Local No. 1984 meets regularly on the first, and third Fri
Livingston Local No. 1984.

Livingston Local No. 1984 meets regularly on the first, and third Fri
New Hope—1834—S. Tibble. Cedar

Members of the society have been voted a four per cent purchase dividend out of the profits, while sub-Secretary, 10 members—100%.

Survey —34 —Grant Bliss, Woodston, Secretary, 9 members—100%.

Star—831—Willis J. Billings, Linn, tion is not only good business,-its means brotherhood in action.

CO-OPERATIVE SELLING BUT-TER IN FORTY MARKETS

third annual meeting of the Hunt — 1107 — J. L. Kongs, stockholders of the Minnesota Coop-corning, Secretary — 19 members eralite Creameries Association, St. 100%. Paul, Minn., held March 4, 1924, was delegater. The firancial statement No. 5—761—Clarence W. Smith, secretary, Phillipsburg, six members and that the year closed with a total net worth of \$155,273. From the net worth of \$155,273. rhowed that the net earnings of the

ecretary, Wilson, 15 members, 100 Of the net earnings, \$49,980, near-Herynk 1427—Henry Eden, Sec., 13 ly 41 per cent, was the result of the Members, 100%.

Koeber 914—F. A. Korber, Seneca,
Secretary, 21 members, 100%.

Hobo 1497—W. C. Coffman, Madison, secretary, 22 members, 100%. Net income from dues amounted to

RURAL REST LOCAL

The meeting of Rural Pest Local
No. 2133, postponed from April 18th,
was held in the offices of the February and the rest amounted to \$199,329; total expenses were \$129,-750, leaving \$69,578 which was increased by other income to \$69,963.
Capital stock outstandding is \$23,525. was held in the offices of the Farm-ers Union Insurance Company at Sa-lina, April 26th. Quite a number were expense, \$34.4%: Western traffic depresent, and one new member was in-itiated. partment, \$3354; butter sales expense \$5,022; association field expense,

der the present system butter is going into forty markets in the United States, which has greatly improved

SHOULD BE TESTED

It has been apparent since last fall that an unusual combination of conditions occurred in Kansas which have

produced a large amount of very poor seed corn. If extreme care is not exercised this spring, the majority of farmers are going to plant seed corn which will give them perhaps 50 per cent of a stand. The weather conditions for some reason last season favored the development of a fungus known as Diplodia. This is known to kill the kernels on the

rear 1924. whatever the farmer, through these er smooth kernels and should not believe — 2042—John T. Ander-co-operative marketing associations, show the Diplodia fungus. A great many dead ears will be eliminated in

In order to secure the best results, In order to secure the best results, in the compacts. During the past germination tests should be made of ten years the total fire losses, all show vigor in germination can be used alized.

THE CENTRALIZED HIGH

SCHOOL. The report of a State superintendent of schools in the West shows in

United States Bureau of Education, Department of the Interior, the Comness for the last six months of that year to the All American Cooperative Commission; the Society records total sales amounting to \$121,141.

This is an increase of \$18,739 over the last six months of 1922. During this half-year the gross trade profit to the secondary education concerns itself with life purposes rather than with the purposes rather than with the secondary education concerns itself with life purposes rather than with the secondary education, Department of the Interior, the Commissions in Europe.

"American producers and consumers are on the right track and cannot have been consumered in the purposes rather than with the secondary education concerns itself with life purposes rather than with the last six months of 1922. During the last six months of 1922 buring the last six months of 1922 buring the last six months of the Interior, the Commissions in Europe.

"American producers and consumers are on the right track and cannot have been consumered to the last six months of 1922 buring the last

demand for variety of educational hand, we have the demand and nec- Federal Trade Commission. exectly for keeping eductational costs Mr. Thompson believes that it is within ressonable bounds.

Only a matter of time before cooper-

tion increases the valuation of the district served so that a comprehensonable tax levies.

sive school can be maintained by rea-"Centralization increases the number of pupils instructed so that grouping, not only on a basis of ability, but on a basis of specific life purposes of the group becomes possible.

HOUSING POULTRY NEEDS
MORE CAREFUL ATTENTION
Under ordinary conditions as ex-Hole, secretary, Belvue, 10 members, 100 per cent.

1669—Highland—Roy L. Lee, secretary, Paola, 80 male members, 56 female members, 100 per cent.

1850—Raw valley—Jerome van transferred to a permanent reserve the proper management of poultry is failed in the long run. Think of it. Then consider the fact that 95 per cent of all business under the control and the second facilities enters largely into the economic plant of the proper management of poultry is failed in the long run. Think of it. Then consider the fact that 95 per cent of all business under the Rochdale systems of poultry and the proper management of poultry is failed in the long run. Think of it. The consider the fact that 95 per cent of all business under the Rochdale systems of poultry and the proper management of poultry is failed in the long run. Think of it. The consider the fact that 95 per cent of all business under the Rochdale systems of poultry and poultry plant and plant and poultry plant and plant a isting forms of Kansas no phase of female members, 100 per cent.

1684—Prospect, Martin Rohe, Jr.,
Secretary, 29 members, 100 per cent.

17. Star—944—E. W. Podlara
Secretary, Wilson 15 members, 100
Secretary, Wi

Adam, poultry specialist, Kansas State Agricultural college . -The type of construction usually spoken-of as the "open front house" and showing in the ring, he won a is giving general good results in Kansas. The home is not entirely open at the from, but is sealed up Wash. John has won free trips to open at the from, but is scaled up to a height of about three feet from the bottom. A space of from two and one half to three feet is left open in the center and the upper two to three feet is closed. On all sides other than the south the house is seal-

ed tight to prevent drafts. The chicken house built with ordinary shed roof is undoubtedly the simplest and least expensive to build, and a house of this type of construction can give excellent re-

Trough the extension service of the Kansas State Agricultural College complete workable blueprints of all

"I have many times declared my Resolutions were adopted asking conviction that the development of a that the University of Minnesota and the War Department of the United this country is one of Jhe needs of States both change their present standards for butter and use sweet cream butter scoring at least 92 points. Samples of butter from Denmark, Holland, Sweden, Ireland, New Zealand, and Canada, were on exhibition for the inspection of the delegates. the organization of urban consumers The manager of the Butter Sales Department reported that under the old system practically all the butter went to three large markets, New York, Philadelphia and Chicago. Under the present system butter is going displayed to the ideal at which the larger Cooperative Movement of the country should aim."

President Calvin Coolidge Scrubs lead-straight to failure.

January 1, 1924, at \$9,007,696.66.

| Comparing this with the total in- MILK AND CREAM CONSUMPlemnity coverage on January 1, 1923,

which was \$7,954,296.66, a gain for

It is conservatively figured that the average cost of the mutual com-pact coverage over the past ten years, including fire losses, is less than 20 per cent, or one-fifth what similar coverage would have cost with outside ompanies. This does not take into consideration the fact that outside rates would undoubtedly have been materially higher over this period had the compacts not been in existence. There are now 126 packing houses

1924 — 100 per cent.

Athelscone Central—1171— Ralph
Heikes, Wakefield, Sec.—12 members
paid for 1924.—100 per cent.

Symmit—1574—Mrs. Alice 'Ames. treme tip and butt. Ears which these protective compacts has been re-

for planting. Those ears which are week or deed should be avoided. By Two , which has been effective for carefully following the above suggestions good stands of corn can be fire loss, the cost per risk has avobtained th's year. Where care is e aged \$57.10 per year. The cost of not taken there is going to be con- the same coverage outside would avciderable disappointment in the yields erage about \$1.00 per hundred per next fall. By L. E. Melcher in Kan- year over this period, so that any risk with a coverage in excess of \$3,710 has this additional coverage without cost. A fine loss of \$33,000 els of potatoes to the acre. The common world cost the average risk, which is sponsored by E. A. Stokdyk, plant pathologist at the Kansas State Agri-

striking contrast the per capitr cost Three, which has been in effect four of tuition in the small high school years and suffered two fires totaling with the cost in the school where atof tuition in the small high school with the cost in the school where attendance was up in the hundreds. In one high school with 47 pupils in 1922 the cost per pupil in attendance was \$659, while the per capita cost for a high school of 556 pupils was only \$127.

Answering a correspondent of the School of the

"The cooperative movement is the offerings necessitating large and spe- outstanding and important economic cialized teaching staff, special rooms, factor in the markets of Europe co-special equipment, comprehensive li-day," according to Houston Thompbrar'es and the like. On the other son, member of the United States

only a matter of time before cooper-"The chief means of adjustment of ation, both of producers and consumthe high school to these demands is als, will be the principal fabric of through centralization. Centralization the American economic structure. "We need something like it in the United States and we will come to it. Mark my words!" declared Senator Brookhart of Iowa, who also visited Furope last summer to see cooperative movement in operation.

"The cooperative movement is the one international movement that, is healthy and constructive and has survived the war. It is now sprouting like an Iowa sunflower. It is the most stable institution in Europe. "Not long ago it was asserted that 85 per cent of American business

JOHN LIKES CATTLE BEST John Fleming of Gresham, Oregon, was the highest scoring calf club members at the Pacific Nexthwest Livestock Exposition, held at Port-land, Oregon. For his herdsmanship both the Carnation and the Hollywood Farms; two trips to the boyst and girls' summer session at the Oregon Agricultural College; the silver lov-ing cup awarded by the Sperry Flour Company of Portland; over \$30 in rize money and a gold watch given y the Holstein-Friesian Association

for showmanship and handling.

John, first calf club work was 1919 when he cared for a grade Hol-stein and a Poland China pig. He thought calves were more interesting than pigs so he discontinued the pig lub work and bought Bessie, a regstered Holstein calf. Bessie has been hown at local and state fairs and at he Pacific International Exposition and the first year this calf won \$80 in cash prizes.

CLUB MEMBERS HOLD POULTRY SHOW

Notes totaling \$750—for \$3 each,—were signed in the spring of 1922 by 250 Shelby county, Indiana, boys and girls. Members of the Farm Bureau, the county agent, and busi-less men of Shelbyville pushed the formation of the club, a local trust ompany supplying the funds. Twelve, housand five hundred eggs were disthousand five hundred eggs were distributed among the club members.

Last fall 236 of those boys and girls made up the biggest poultry how ever seen in Shelby county, with 196 birds. They paid their notes in hat way, for the agreement signed when they got their eggs stipulated hat a trio of choice birds should be urread over to the committee responurned over to the committee respon-ible for the club, to be shown at the

TION ON THE INCREASE which was \$7,954,296.66, a gain for consumption of fluid milk and TWO PIG CLUB BOYS cream in both farm and city homes pared bot figures for January 1, 1922, which gave coverage as \$7,205, eral years, a survey just completed by the United States Department of would be \$1,802,450; and the gain since January 1, 1921, when the coverage as \$7,2012, when the coverage are \$6,720,012, when the coverage was \$6,720,012, when the coverage was \$6,720,012, when the coverage desired and the state of their pig club work that thew have been able to purchase a moderate-priced automobile and by this means erage was \$6,739,913.33, would be \$2,- 1921. The average daily consumption attend high school, which is a con-

those that had cows and those without cows. Average daily per capita consumption on farms having cows they secured a pure-bred boar in partwas 1.78- pints in 1923; on farms nership. This they grew into a prizewithout cows the average consumption was .775 of a pint, and in city bought a gilt, giving his personal note bought a gilt, giving his personal note homes the per capita daily consumption averaged .87 of a pint.

The farm figures were tabulated from approximately 30,000 schedules of consumption on individual farms, cipally from boards of health and covered nearly 300 cities, or about 25,000,000 people.

THE 400 BUSHEL CLUB The "Four Hundred Bushel Club" is the newest farmers organization in Kansas. It also is the most ex-clusive. To belong to the upper crust of society is no recommendation for entrance unless the applicant lives

Cooperative fire protection fo Exchange growers has now reached above the 9-million-dollar mark, according to report of the Indemnity Committee of the California Friut Growers Exchange, which gives coverage of compacts two and three as January 1, 1924, at \$9,007,696.66.

AND THEIR SUCCESS

in 1923 figures out 1.16 pints per per- siderable distance from their home. Some interesting data was found.
Farms were divided into two classes:
those that had cows and those with under the direction of their county agricultural agent since 1919, when for the purchase price, and later they together invested in a young boar to replace their old one. From these purchases they have built up an excellent herd. They have shown their sows and litters at a number of community, county, and district fairs, and have sold many of the young

> In 1922, according to reports to the United States Department of Agriculture, in addition to winning a cholership to the junior short course at the state agricultural college, they received over \$250 cash returns from their stock and had on hand more than \$600 worth of hogs.

NEW CONSTITUTIONS READY ABOUT JUNE 5th

In as much as we are receiving requests for constitutions and by-laws, I am taking this means to advise those asking for them that the Board has just recently canvassed the Referendum Ballots, and the new constitutions will be ready about

C. E. BRASTED, Secretary.

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Quantity buying saves money POOL YOUR ORDERS AND BUY IN CAR LOTS Request Prices from Your Local Business Manager

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