

# THE KANSAS UNION FARMER

Organization

Education

Co-cperation



**VOLUME XV** 

SALINA, KANSAS, THURSDAY, APRIL 12, 1923

**NUMBER 35** 

### Farmers Union Leads All Firms In Kansas City Yards First Quarter

A General Summary of Business Handled By Your Own Firm Showing Its Preeminence Over Other Commission Houses in Hog Sales and Receipts

Our books are closed for March, and for the first quarter of 1923 as well. Records show that among all commission firms on the Kansas City Yards the Farmers Union leads in hog receipts, has led for the past three months, holding the lead in March by eighty-seven car loads. In the first three months of this year the Farmers Union handled one hundred seventy seven car loads more hogs than any other firm on the Kansas City Yards. In general receipts we stand fourth in March—sixth for the quarter of

the year just closed.

FOR THE FIRST QUARTER OF 1923-We handled 1,491 car loads of live stock. \$1,961,543.80 Our gross sales are

155,304.97 \$2,116,848.77 26,932.44 Total commissions collected Increase in receipts over same period in 1922 . .656 car loads. The tabulated form below will give you an idea of the percentage of business (both buying and selling) that is furnished by different states, and the increase in car loads of each class of live stock as compared with the first

Quarter of 1022.				
	JANUAR	Y 1923-		
Sold	Cattle	Hogs	Mixed	Total car loads by states.
Kansas	. 118	127	38	283
Missouri	43	85	29	157
Nebraska	6	9	5	20
Oklahoma	4	2		6
Colorado	2	2		4 .
Yard Traders	10			10
Bought				
Kansas	14.			14
Missouri	11			$\frac{11}{5}$
Nebraska	5			2
Illinois	2			1

lowa				
TOTAL RECEIPTS	216	225	72	513
	-FEBRUA	RY 1923-		
Sold	Cattle	Hogs	Mixed	Total car loa by states
Kansas	129	135	30	294
Missouri	29	75	33	137
Nebraska .	13	16	2	31
Oklahoma	2			2
Colorado	1			1
Yard Traders	4			4 4
Bought				
·	23			23
Kansas Missouri	19		2	19
	3 .			3
Nebraska	2			2
Iowa		eep, one ca	ar load;	e madeline dels series me les e <b>d</b> e laste l'as
	-		100	

2000 (1995) 100 100 100 100 Health (1995) 12 10 Health (1995) 10 10 Health (1995) 10 10 Health (1995) 10 Health		등 (요즘 사람들은 사람들이 많아 사람들이 하면 가득하는 게임하다 사람들이 살아 하는 것이 하는 것이 없는 것이 되었다. 그는 것이 없는 것이 없는 것이 없는 것이 없는 것이다.			그리아 전에 되면 가능하게 되어 있다면 되었다면 되는 것이 되었다. 물 때문
TOTAL	RECEIPTS	225	226	65	517
Sold		MARCH Cattle	1923 Hogs	Mixed	Total car loads
Kansas		94	122	34	250
Missouri		17	79	49	145
Nebraska		9	10	1	20
Iowa				5	· · · · · · · · · · · · · · · · · · ·
Oklahoma		2			2
Colorado		2			2
Yard Traders		• 4			4
Bought					
		12			12
Kansas		6			6
Missouri Nebraska		1			1
Illinois		4			4
Iowa		6			. * 6
20114		She	ep, two l Two lo	oads from oads from	Kansas; Colorado 4

		Two lo	ads from C	Joiorado 4
TOTAL RECEIPTS	157	216	84	461
X.	JANUAR			
Sold	Cattle	Hogs	Mixed	Total car load by states.
Kansas	88	66	28	182
Missouri	12	32	11	55
Nebraska	16	15.	1	32
Bought			Δ.	
Kansas	17	7		24
Missouri	2			2
Nebraska	2 3 2			.3
Iowa	2			·
TOTAL RECEIPTS	140	120	40	300
	FEBRUAR			
Sold	Cattle	Hogs	Mixed	Total car load by states.
Kansas	100	50	21	171
Missouri	16	88	9	58
Iowa	4		1	1,
Nebraska Yard Traders	8 14 ·	. 1	5	14
Bought /				
Kansas	7			7
Missouri	7			7
Iowa	4			4
Illinois	. 1 Sheep	, three l	oads from	
TOTAL RECEIPTS	157	84	36	280
	MARCH	1922		
Sold	Cattle	Hogs	Mixed	Total car loaby states.
Kansas	64.	84	23	121
Missouri	20	43	12	75
Nebraska	8	6_	4	18
	product of the state of the state of	0	THE RESERVE AND ADDRESS OF THE PARTY.	

Cooperative marketing is becoming better known among the producers of live stock as well as among men in all lines of business that in any way comes in contact with the products of the farm on their way to the consumer. Being better known its benefits and possibilities are coming to the notice of many who have not heretofore seen them. Much credit is due the men who have stood by, and by their loyalty helped to develop this cooperative marketing plan operated under Farmers Union principles. You have convinced many men in many walks of life that your plan is the right one. Stand by it

Iowa Colorado

Bought

Kansas

Missouri

Yard Traders

TOTAL RECEIPTS

COOPERATIVE WORKERS MAN-AGE GREAT FACTORY

With the pennies on honest workmen cooperators are building a new world. From the fartherest corners of the earth come stories of long dreams, of hard struggles, and the steady building of stone upon stone until the castle of dreams becomes

the habitation of happy workmen. This time it is the story of the Wigston Hosiers, a handful of workmen in Leicestershire, England, Twentyfive years ago to a day these artisans began to consider how they might become possessors and controllers of their own jobs and factories. They formed a producers' cooperative society and for two years they met once every week to lay their plans, collect capital and to increase their member ship before they thought of starting their factory. Finally in the year 1900 they rented an old building for \$40 a year and set to work at knitting socks and stockings.

m this humble beginning vast. business has grown. In 1900 the first full year a trade of \$5,000 was done; in 1922, these cooperators were co-Never have they forgotten the spirit of brotherhood and service that con- duction, quality of production ceived the great factory twenty years before and had watched over its slow but steady growth into the largest cooperative hosiery in England. Its early years were full of hard bumps and discouragements; no dividends could be paid to the workers for the first eight years. Capital came to dog ie footsteps of the early cooperators. Undaunted by losses or set-backs, they manfully stuck to their guns and gained much by hard practical experi-

From a limited line of wares, the every variety of knitted goods. Their something very real and can now be. tive stories selling clothing in England. The present factory, including the thoroughly up-to-date machinery with which it is equipped, cost the Society no less than \$125,000. The capital assets amount to \$150,000, 25 per cent of which is set aside in a management thoroughout. It is recog-

over, but the producers themselves preciated mark, however, has practiare not neglected. Funds are set cally wiped out these savings. aside for the education of the workthe makers of "Integrity" brand. | farmers in pre war times. During the plant.

### Co-Operative Movement Is World Wide

Denmark is The Strongest Or ganized Agricultural Country in the World

Evidence that the tremendous impetus given cooperative agricultural marketing, in the United States in recent months is part of a world-wide cooperative movement, springing from a desire for a better agriculture has been brought backq from Europe by Chris L. Christensen, agricultural economist, where he made a study of agricultural economic conditions for the United States Department of Agriculture. Mr. Christensen studied economic conditions in 11 European countries. During his stay in Denmark he met agricultural economists from all over the world who had been delegated to study the cooperative riculture. methods of the Danish farmer.

The sound, economic organization on which the new agricultural indus- COOPERATION LINKS TWO CON try of Denmark-the most highly organized agricultural industry in the world-has been built the last forty years is the result of the cooperative ideals practiced by the Danish farmer," Mr. Christensen says. agricultural producers there have brought new prosperity to the whole producers and

distribution. The rapid rise of the Danish bacon

dairying in northern Europe the last products of all the cooperatives. decade, have been made in Finland During the time of its existence vast through the production of standardized, quality dairy products. Payment handled and in addition, sheep and on a quality basis for whole milk delivered has been introduced, and is a common practice in the cooperative Wigston Hosiers now manufecture dairies. Cooperation has won high favor with the Finnish farmer the trade mark "Integrity" stands for last decade, 80 per cent of the Finnish butter exported being handled by seen in all the thousands of coopera- one large central cooperative export

Grain production in Finland was

stimulated under war conditions, but

the swing is now back to animal products due to the drop in 1922 grain prices, as in other Scandavian countries. Before the war 70 per cent of reserve fund. Such prudent and sound the Finnish farmer's income was definanciay policy characterizes the rived from live-stock products and 14 per cent from grain and hav prod nized all over the country as a safe tion. In 1919-20 the proportion was and fruitful institution for the in- 57 per cent from live-stock products vestment of surplus cooperative capi- and 30 per cent from grain and hay. "Among the best developed cooper-In England, as in America, there ative organizations in German agriare still some folks who believe that culture is the Rural Cooperative Vilproducers' cooperation just can't work lage Bank. With sixty years of ex- wants to buy I million pounds addience of this cooperative knitting fac- German agricultural cooperative sys- ed 2½ million pounds of twine at 9 tory is a damaging contradiction. A tem. Despite the war the Rural Co-cents. It is to be sold exclusively to glance at the report of the Society erative Village Banks have continuarshows that not only are the interests ly increased in number, steadily pilof the consumers constantly watched ing up large reserve funds. The de-

"In southern parts of the German ers in the factory and provision is Republic there is another form of agmade for their old age and sickness, ricultural cooperation known as the In short, the rewards of cooperative cooperative Grainary, and which freed that the prison was preparing to success go both to the buyers and the economic position of the Bavarian operate an overtime shift in

war and after, the Cooperative Grain-ary has been an organ of the government, as normal grain selling busi-

ness has been practically eliminated." Regarding farm credit, Mr. Christ ensen says that "the great deprecia tion in German marks the past five or six months has resulted in an alarming shortage of farm credit to Germany." Mr. Christensen has made a careful study and survey of coop erative activities as developed in Dan ish agriculture including several weeks of study of the marketing of Danish products in the English mar kets. He also investigated agricultur al cooperative marketing activities in Sweden, Norway and Finland, and certain phases of agricultural cooperative activities in Germany, Czecho slovakia and Switzerland. A report on Danish agriculture, its organization and the cooperative movement is now being prepared by Mr. Christen sen to be issued at an early date by the United States Department of Ag-

### TINENTS

Through direct trading between England and New Zealand considerable elimination of wastes of distri bution is being brought about by the consumers. About ing a business of \$500,000 a year. Kingdom through the efficiency of three years ago the cooperative dairy ific instances. And then he or some their cooperative enterprises in pro- of New Zealand decided to sell proand ducts directly to the cooperators of Great Britain.

A central selling agency was formindustry to its prewar level in the ed in New Zealand which brought to the matter of selling live stock. One latter half of 1922 is attributed by gether the different dairy companies Mr. Christensen to cooperative endea- into a single unit, which is responsible for the work of assembling, stor-"Some of the greatest strides in ing, handling and shipping the dairy quantities of dairy products were

### FEED AND FEEDING CELEBRATES 25TH ANNIVERSARY

The Henry Morrison Company of Madison, Wisconsin, publishers 'Feeds and Feeding' have fust issued the revised edition of this valuable work in a De Luxe edition. The book contains over seven hundred pages of valuable data regarding stock feeding and is well worth the price asked. The Deluxe edition contains many illustrations and retails at \$4,50 while the same book without the illustra- Farmers' Union and Missouri Farm tions retails for \$3.85.

FARMERS' UNION BUYS TWINE The Farmers Union of Kansas has purchased the entire output of the Kansas penitentiary twine plant and as a democratic institution. To the perience this system is still regarded tional if the plant can turn it out by arguments of these people the experi- as the main pillar that supports the harvest time. The union has purchas-Kansas farmers through the union's cooperative market and buying organ-

The price is 1 cent below the wholesale price offered by the corporations manufacuring twine.

E. L. Barrier, member of the board of administration, said today

### Divorce of Far.n Bureau from Extension Department Demanded by Davis

Secretary of The National Union Answers President Bradfute of The Farm Bureau and Insists That Bureau Stand Alone Without Assistance of Government

the Farm Federation, and Mr. Samuel the gullible public. R. Guard, Director of Department of Information, have, through the columns of the Washington Farmer, at- partment and the Bureau; that the tempted to reply to some statements made by President Barrett and myself concerning the activities of the Farm Bureau Federation.

Mr. Bradfute makes no attempt to reply directly to any of the statements but resorts to the usual press agency tactics of the Bureau and attempts to sweep all opposition aside by a blustering general denial. Mr. Bradfute says that he "can

point to instances almost without number in which unselfish cooperation between the farm bureau and other organizations has resulted in great good." He owes it to the readers of the Washington Farmer to point out from his alleged multitude of examples at least one or two specone should explain to the American farmer why it has been absolutely impossible to get any sort of cooperation from the Bureau Federation in might infer by reading Mr. Bradfute's short article that coopertive marketing was an unneard of proposition prior to the advent of the Farm Bureau Federation some three years since; whereas the Farmers' Union, the Equity Societies, and other pioneer co-ops had many successful marketing agencies before the Federation was born.

If the Bureau is so strong for cooperating with other organizations please explain why the first Stock Commission Companies set up by the Bureau were placed in South St. Paul in direct competition with the Equity, and in East St. Louis in direct competition with the foint house controlled jointly by the Farmers' Union and the Missouri Farm Clubs, Also explain why the Bureau insists upon setting up a competing house in Kansas City deliberately refusing the offer by the ers' Association, joint owners of the Commission Co., to allow the Bureau to equal representation with them on the Board of Control.

The Farmers' Union has been successfully operating Stock Commission Houses at Omaha, Sioux City, St. Joe, Kansas City and Denver for a number of years and has recently acquired the Equity houses at South St. Paul and Chicago. When the Missouri Farmers' Association decided to enter the Live Stock market an agreement was soon reached with them to cooperate with our house at Kansas City and let us cooperate with their house to be established at East St. Louis. This arrangement is now working to the satisfaction of all concerned and has been for some time.

Again please explain why it is, it the Bureau is so intent upon cooperating with others, that practically all Farm Organizations affiliate through the National Board of Farm Organizations, except the Farm Bureau Federation.

No, Mr. Bradfute, your statements about cooperating with others will not hold water

It is quite possible that Mr. Guard will attempt to dispose of these statements. I bave made just as he did in his reply to my letter to Secretary Wallace. He answered that by saying that my statements were untrue. The Farm Bureau Federation should have men at its head who have more dignity than Mr. Guard seems to possess. Most any cheap sort of demagage can pass the lie to someone. but that is not argument.

I have charged, and repeat the

charge, that had it not been for the

extension forces of the Agricultural

Department the Farm Bureau Federation would never have been put over. What I have had to say about the Bureau has not been said to hurt farm organizations but to point out to the Department what I conceive to be a very great mistake, backing up any particular farm organization. It seems to me rather a serious thing for our Agricultural Department to lend its forces of tax paid employees shows even the first symptom of a to a movement for organizing farmers desire to cooperate it will find the when that movement is undeniably self help farm organizations of the backed up by most of the interests which have for years been riding and half way. preying upon the farmer. What I have insisted upon, and will continue to insist upon, is that the Department been sold to the American farmer of Agriculture sever its intimate con- and to most business organizations by nection with the American Farm Bu- the Extension forces of the Departreau Federation. Thousands and ment of Agricultura. It ought to be thousands of farmers have paid their large enough to stand alone if it has \$10 and \$15 fees because they were merit. Get out where farmers can inled to believe that the government of spect you without trying to look the United States through its Agri- through a smoke screen and if you cultural Department was actively en- are worth what you have cost, or tering the field of marketing in his even if there is hope that you win behalf. Many newspaper advertise develop into one half what you have ments were carried to that effect. The already claimed to be, 'your targe American Farm Bureau Federation membership will be retained and that was put over in so short a time not without resorting to prizes from busy bécause of any merit it possessed, but ness interests to encourage farmers because it was the child of the De- to join the Bureau as is now being partment of Agriculture.

There was no record back of it. All it had was anticipation. About all it

has now is a sorry record for the Mr. O. E. Bradfute, President of vast amount of money paid into it by

Mr. Guard will tell you that there is no connection between the De-County agents are not authorized to solicit membership in the Bureau. So I have heard before. Secretary Wallace even went so far as to say that Federal payments to County Agents found soliciting membership even in commodity, marketing associations would be stopped. It would appear that any number of employees pay but little attention to Secretary Wal-

lace. County Agents continue to ar-

range campaigns for and solicit membership in the Bureau. Mr. Guard may answer that statement by his usual method. I was in Alabama for a week early in this month. A state wide campaign for membership was being conducted by the Bureau. I quote from the Birmingham Age Herald, special article, Anniston, Ala., Jan. 22. Speaking or the Calhoun Farm Bureau says, "The meeting was arranged by County Agent C. K. Snelling, who will assist the officials of the Farm Bureau in directing the canvas for new mem-

"Also from Birmingham Age-Herald January 23. Special, Tallacega, Ata. 'At the County Farm Bureau meeting recently, there were plans made to organize community farm bureaus in at least six communities, in Talladega county. Mr. Coker, County agent, and Miss Plowden with the help of Mr. Binford and Miss Mauldin of Auburn have already organized two communities.'

Mr. Guard urges the reader to secure copies of the hearings before the committee on banking and currency. By all means get them. You will find some interesting things. Among them that some leaders of the Bureau attempted to take over the Pennsylvania State Grange by making overtures to its great leader John McSparran.

They placed the leader of the Nearmers' Union at the head of the U. S. Grain Growers Inc. hoping that the Farmers' Union of Nebraska would tumble right over into the Bureau. But they picked a lemon.

The truth of the business is that the American Farm Bureau Federation, put over on the American Farmer by the Department of Agriculture, had hopes of pushing every other farm organization off the map; and through all of their press agents have made bold to act as if this were an accomplished fact. They have ascribed to themselves credit for doing things that have come as the result of hard labor for the past twenty years by farm organizations.

We have simply called their bluff and naturally they got hot under the collar.

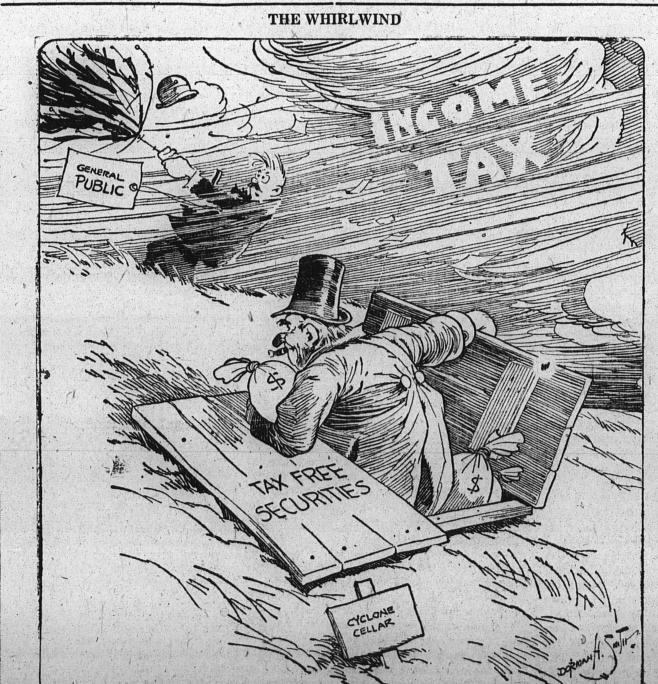
I have no desire to continue this controversy merely for the sake of controversy, but shall continue the agitation until there is a complete separation of the Agricultural Department and the Farm Buyeau.

Mr. Bradfute's challenge evokes a smile. We have been cooperating with other farm organizations for 20 years. Old line self-help farm organizations have respected each other and have refrained from encroaching upon territory occupied by a going farm organization. Not so the Bureau. They have not recognized anything nor anybody. Failure to knock out with one fell swoop all farm organization they are now professing a desire to cooperate. In order to test out the new leadership of the movement I am going to counter Mr. Bradfute's challenge by another.

I challenge the American Farm Bureau Federation to get from under the protecting influence of the Agricultural Department with its multitude of paid employees, and stand out in the clear sunlight upon its own feet. I challenge it to confine its press agents to a statement of facts and not fancies about its real accomplishments. I challenge it to make good its boast about wanting to cooperate with other organizations. When the Bureau country ready to meet it more than

The Bureau has developed into a very large organization by having done in many places,

Secretary Treasurer.



### The Kansas Union Farmer

Published Every Thursday at Salina, Kansas By THE KANSAS BRANCH OF THE FARMERS EDUCATIONAL & CO-OPERATIVE UNION Entered as Second-Class Matter August 24, 1912. at Salina, Kansas, Under Act of March 3, 1878 Acceptance for Mailing at Special Rate of Post-

october 3, 1917, Authorized July 30, 1918. JOHN TROMBLE \_\_\_\_\_Editor and Manager . Director of Advertising DON C. ESTES

Subscription Price, per Year ......\$1.00 Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals, and what you are doing. Send in the news and thereby help to make your official organ

All copy, with the exception of notices and including advertising, should be in five days before the date of publication. Notices of meetings can be handled up until noon Monday on the week of publication. Change of Address-When change of address is

ordered, give old as well as new address, and Communications and Questions-Communica-

tions are solicited from practical farmers, members of the F. E. & C. U. of A., are at liberty to ask questions on any phase of farm work. Answill be either published or mailed.

ADVERTISING RATES ON APPLICATION



THURSDAY, APRIL 12, 1923



### FARMERS AS STICKERS

There are a lot of folks in this country who admit that the farmers should organize and carry on their marketing and other business operations in their own interest. They all admit that organization and cooperation from the point of view of agriculture is not only desirable but necessary if the business of farming is to be made respectable and profitable but they generally wind up by declaring that the farmers will not stick.

There are many mighty convincing reasons for the very wide spread belief that the farmers will not stick together. Every load of wheat delivered by a cooperator to the elevator conducted by the grain trade is such an argument. Every sample of wheat displayed on the tables of a speculative grain merchant on the Kansas Board of Trade is convincing evidence that the farmers

will not stick. Whenever a farmer member of a cooperative association sells his grain to a competing elevator he becomes an object of contempt to the man who seduced him away from the support of his own business. He not only degrades himself in the eyes of the man to whom he donates his labor and his profits but he brings the whole business of agriculture and all his fellow farmers into contempt. It is not strange that the exploiters of the labor and products of the soil regard most farmers as a multitude of poor fish who lack the courage and the good sense to stick

But the poorest fish of all, the very smallest minnow in the branch is the farmer who falls out because his neighbor fails to support the cooperative or pay his Union dues.

Every farmer must do his own sticking.

The business enterprises conducted by the Farmers Union at Carleton in Dickenson county enjoyed a good year and made profits worth while during 1922. The cooperators there have an elevator, a lumber yard, a hardware store and a coal yard. They made money in every department because they stick together and loyally supported the association that they had organized for their own protection. That body of cooperators is made up of men who know their own minds and do their own sticking.

### MORE DIVERSIFIED FARMING

The man who investo his capital in a grocery store has a monthly turn over. A small profit on each transaction means fairly large returns on a year's operations. This is true in nearly every business conducted in the cities. This quick turnover allows a man with a small investment to make a good living.

The situation on the average farm is far different. Nearly all the staple farm coops require a year for their making and marketing. This means a farmer must have about twelve times as much working capital as a groser if he expects to make a living income out of his busi-

It is perfectly plain that one crop farming is about the most uncertain, hazardous and in the long run the most unprofitable business in which a man can engage. The wheat grower who operates his own farm must have an investment in land, tools, houses, horses and machinery that is sufficient in amount to carry a big mercantile business. He uses all this investment for only a few months in the year. During the remainder of time it is worse than idle since his equipment and buildings are running down and his horses

are eating their heads off. Diversification has stabilized agriculture and earned profits for farmers wherever it has been practiced with reasonably good judgment. The farm that maintains a flock of good hens and a herd of dairy cows puts its operator on a weekly erd of dairy cows puts its operator on a regular weekly or monthly pay roll and enables him to use a large part of his investment every day in

Even in the wheat belt of Kansas there is a chance to diversify farm production and a chance that must be accepted if that region is to be

to produce feed for chickens, cows, and hogs. Every farmer who can keep a half dozen or more brood sows can market two crops of pigs a year and thus divide by two the turnover period of his capital invested in that part of his busi-

Nor can the labor cost of the one crop system be overlooked. The business man in the cities works every day in the year. The one crop farmer works only about one fourth of the time. Diversification sufficient at least to keep all the labor on the farm employed all the year round and to enable the farmer to board at home as well as live there is absolutely essential to the restoration of agricultural prosperity in the one crop farming regions.

Easier credits may be necessary to finance cooperative marketing and to enable the farmers to carry existing obligations until they can be met out of increased income resulting from better marketing and especially from diversification. But money borrowed for use in the operations of producing larger crops that must be sold at a loss can only hasten the day when farming will be a bankrupt and discredited business conducted almost entirely by renters, sharecroppers

and hired men. The farmer must make more efficient and profitable use of the facilities and capital that he controls. He must determine that no matter how many things earnestly desired must be given up he will live within his income and out of each years returns set aside a substantial sum to pay his debts and eventually when his property is cleared to provide him with a competence sufficient to insure himself and his family from the vicissitudes of old age and falling prices.

A lot of things should be done to assist in the restoration of agriculture but the big end of the job is for the farmer himself. It will require continuous rather than seasonal returns based on continuous production for the markets and on the all the year round employment of all the labor and resources of the farm. Outside help will return some benefits but self help is the only real salvation for the American farmer.

### REDUCTION OF WHEAT ACREAGES

Compared with other necessities of life wheat is much too low priced at this time. It never has brought a return based on its intrinsic food value. Wheat at four dollars a bushel would provide food cheaper than anything else that is consumed anywhere in the temperate zones. Why is the price of the most valuable and essential food in this world so often below the cost of produc-

There seems to be but one real answer to this question at this time. The wheat growers of the world are producing more grain than the consumers can use. Not more grain than they should use in the centers of popultion and industry but more than they pay for out of the reduced purchasing power that is now the commercial characteristic of two thirds of the worlds popula-

It will take a good many years to restore the purchasing power of the laboring people of Great Britain, France, Italy, Germany, Spain and other minor countries that ordinarily buy large quantitles of American wheat. Until that time comes it is not wise to maintain the great acreages that were brought into production during and just after the world war. There is no money in wheat at this time. There is not likely to be any money in that crop for some years to come. Common business sense requires the reduction of the wheat acreages of the United States to a point that the crops will only be sufficient to supply the home demand. There is now no profitable outlet for our export wheat. Why should the farmers bankrupt themselves in the over production of a crop for which consumers have never paid a

### PREPARE FOR SUMMER PICNICS

For several years past the members of the Farmers Union in Kansas have not been having their usual number of picnics. Every local should have one or two neighborhood picnics each year. There is no better way to escape for a few hours from the monotony of the farm. There is no better way to maintain good fellowship among neighbors and friends. There is no better way to make an opportunity for hearing discussions of the plans and purposes of the Union and of the

needs of agriculture. Every County Union should begin at once to make plans for a big County picnic to be participated in by all the Locals and all the other folks who want to quit business for a day or two and enjoy themselves with their farmer neighbors and friends. If the County Union does not have a standing committee on annual picnics, such a committee should be raised at once. If the quarterly meeting has passed by without any provisions for a picnic the president and the executive committee should take the matter in hand and ap-

point the necessary committees. Big county picnics can be held without any expense other than the unpaid labor that must be employed for quite a while. The refreshment and other concessions will produce sufficient income to pay all the local costs and to meet the expenses of any speakers that may be secured

from a distance. Even if the picnic is not to be held until late in the summer it is time to begin making prepara-

The manager of a Farmers Union cooperative elevator feels like swearing and otherwise raising a big lot of sand when he sees one of the members of his own association delivering a load of wheat to the old grain trader whose devious and crooked practices forced the producers to or ganize for self protection. The manager of the Farmers Union Jobbing Association feels just that same way or a little worse when he finds samples of wheat from the shareholding cooperatives of his own association offered for sale on saved from the tomator. There is no district in the tables of consignment houses that have alhe farmer the worst of it

### PRESIDENT BARRETT'S BIG BOOK

The president of the National Farmers' Union has been in Washington a good deal of the time during the past ten years. He has also been a good many other places. He has visited every state in the country and has attended hundreds of meetings of farmers. He knows agricultural conditions better than any other man in the United States. He knows more people by name and by sight in every walk of life than any other citizen of the republic. He is well acquainted in New York, even in Wall Street. He was the only representative of agriculture that attended the Peace Conference at Versailles in 1918. At that meeting he consulted with leaders of every degree of influence from every part of the world. No man in the United States is better qualifi-

ed to write of the farmers problems, his place in business, and his influence and position in the affairs of the government than President Barrett. He has just finished and published a book that strikes an entirely new key in the literature of the farm organization movement of this country. He calls his book, "Uncle Reuben at Washington" and through many concise, clearly written chapters proceeds to tell the world what the farmers of this country are doing at the National Capital and why it is necessary for them to be there and doing anything at all.

So far as the average man in concerned the administration and congress at Washington might almost as well operate behind closed doors. The plain citizen on foot never knows very much about what is going on and a good deal less about why things are done. President Barrett lifts the curtain and gives the whole country a good look at the stage on which the great drama of public affairs is being played at the capital. He unmasks hypocrites, exposes rascals, and at the same time does not neglect the duty of commending honest and patriotic service where he finds

The man who wants the facts, the straight dope on the inside game at Washington can get it out of Barrett's book. He has kicked over the chunk and identified and named every one of the slimy, creeping, crawling, stinging, agly, venomous parasites that work their wicked and selfish schemes in the secrecy and seclusion of the all but subterannean darkness and gloom which is their natural dwelling place. Every variety of the many species of lobbyists that infest the capital is described. For the first time the invisible government is made visible.

Uncle Reuben is in Washington because that is the place where his interests, his welfare, his hope of safety in the present and security for the future are most dangerously threatened. In our nations capital the representatives of the farmer are almost alone in their policy of working in the open. Uncle Reuben has learned that the best policy is to come out in the open and fight for his rights. He has also learned that the men who shape the policies of the administration and the course of legislation care nothing for needs, opinions, or demands that are not backed up by force. Mr. Barrett makes it clear that the farmer may expect slight consideration from the powers that rule unless he makes it perfectly plain that he is able to pull down all who are in authority and dictate the choice of their suc-

In thechapters on the Deflation Policy of 1921 and the McCumber-Fordney Tariff law President Barrett demonstrates the necessity for political action on the part of the producers who were ruined and may be prevented from repairing that ruin by political agencies. It was an official body appointed by the president of the United States on authority granted by congress that decided on and carried through the policy, of deflation that cost the farmers of the republic about \$12,-000,000,000 in less than three years time. It was political action in congress, action by scores of senators and representatives in the national lawmaking body as the deputies of corporate interests, that put over the great farce known as the McCumber-Fordney tariff and handed agriculture a gold brick with which farmers are expected to amuse themselves while the manufacturers are working the gold mine that was opened up for them by that piece of fantastic legislation.

Perhaps the most illuminating passages in the book are those that so clearly prove that the great financiers, statesmen, and manufacturers of this country have no conception of the farmers problems, no insight into the mental processes and the laudable purposes of the producers, nor any sympathy with any movement planned to secure a more equitable distribution of the profits of agriculture and labor. No one can read this wonderful book without knowing that the farmer is the only man in the world who can solve the farmers problems and without being convinced that the reconstruction of agriculture is a task that must be taken in hand by organized agriculture working through the three fold plan of the Farmers Union-Organization, Education, and Cooperation.

### If all the members of the Union who believe in the pooling plan and intend to sign the contract would do so at once all of the organization expenses could be met from membership fees and not a cent of deductions from wheat sales would be required for any other purpose than to pay actual marketing expenses.

It would be a mighty fine thing if the Locals would take this matter up, hold special sign up meetings, have the contracts executed and send them in together with the membership fees at the earliest possible moment. In this way the cost of organization would be greatly reduced.

If agents of the Association must call on each individual member it will take a long time and cost considerable money to get the contracts. Why not act through the Locals. Any local or county Union desiring to cooperate in this matter can get instructions and blank contracts by writink to O. K. Marley, 106 New England Bldg. Kan-

## COMMENT ON WORLD'S NEWS FOR WEEK

England Is An Object Lesson

For all nations and all persons who Kansas Union Farmer. do not take a lot of pains to pay their honest debts. Great Britain without Ireland has only about forty millions of people. Business is not want to quarrel with the people who very good. There is a public debt support him is one of those things of about forty billions of dollars upon which interest must be paid and sinking funds provided if the credit of the empire is to be maintained.

During the last fiscal year England collected considerable more than four billions of dollars of taxes, paid all running expenses, paid interest on her debts, paid adequate amounts sas Union Farmer. into her sinking funds, and closed the year with a surplus of about five hundred millions of dollars. What a contrast with the United States! With about four times the wealth of

Great Britain, with nearly three times to five hundred families in the imas many people our federal taxes are only about half as much as the imperial taxes of that country. Instead of having a surplus of five hundred millions of dollars at the end of the current year our country win have a foreign countries. If advertising is deficit variously estimated at from \$85,000,000 to \$700,000.000. The smallcr amount is given out by politicians who want to prove that great economy was practiced by the sixty seventh congress; the larger sum was antising although there is no trouble nounced by President Harding himself when he vetoed the bonus for displayed advertising. measure. You pay your money and take your choice and the only thing that is absolutely certain is that the budget does not balance and that we are getting deeper into debt each year.

Has Worse Financiers Than the United States. The end of Wilson the current year of governmental May Take the Stump operations in that country will show a deficit of EIGHTEEN BILLIONS of francs. Just how much that is no one on this side of the water knows for certain. In normal times five francs make a dollar but it probably takes about twenty now which would indicate that the deficit is about a billion dollars.

Such financiering can have but one logical result-it must end in national bankruptcy and in the repudiation of all governmental obligations. Germany has just about reached that stage in her financial decline and France is not very far behind. If the credit of those two countries is to be restored it must be done through taxation, not by the printing of great quantities of paper money.

### Cooperative Marketing Rapidly Increases

In every section of the country. ther. Representatives held a conference in Wichita a few days ago and went over the plans for forming a national agency. In discussing the resuls already obtained in the Pacific Northwest, Mr. George C. Jewett gave out the following very significant and convincing statement.

In 1914 a dollars worth of wheat in Kansas was worth only 88 cents in the northwest, in 1921, the first full year of cooperative marketing in the northwest the wheat that was worth a dollar in Kansas was worth 96 cents in Washington indicating a profit or gain of 8 cents a bushel sa a result of organization; in 1923 along about the first of February a dollars worth of wheat in Kansas was worth 102 cents in Washington, a gain of 14 cents a bushel due to co operative marketing.

Mr. Jewett also quoted figure comparing Washington and prices which checked out in about the same way and prove the value of cooperation. The new system of marketing has justified itself and the hopes of its organizers in almost every instance. The wheat growers of Kansas should be getting their names on the contracts in order that they may be able to begin operations at once.

### Editor of the Sentinel

Published at Hoxie, Kansas is what Josh Billings would have described as a mighty funny feller. He has conceived the idea that he can render a service to some one, possibly the farmer, by making war on the Farmers Union and cooperation in general. His specialty seems to be to show the farmer that he is being worked, that

Just why a man who is wholly de pendent on the good will of farmers for the income of his business should states. want to quarrel with the people who be lacking in the upper story or he must have sources of income outside of the earnings of his printing office. Just lately Bear has tried to convince his readers that advertising at five than at four cents a word in the Kan-

Now it would seem that every human being should know that value of advertising depends on the number of people that have a chance to read it. Bear's paper probably goes mediate neighborhood of Hoxie. The Kansas Union Farmer goes to nearly FORTY THOUSAND FAMILIES in every county in Kansas, in every state in the union and to not a few worth five cents a line in the Hoxie Sentinel it is worth TWO DOLLARS a line in the Kansas Union Farmer but so far nothing like that charge has been made for classified adverin getting a good deal more than that

So far as we know all our advertising patrons are satisfied to pay the rates that are charged by the Kan sas Union Farmer. They get results and that is the only excuse for spend ing money for advertising. his would do well to quit growling own neighbors and friends.

And ask his party for the presidential nomination is one of the front page head lines in a big southern paper. Wilson has a perfect right to take the stump and engage actively in politics in the interest of the democratic party. Probably, if his health

very thing. Asking for a third term in the presidency, however, is a very different at the primary and at the regular matter. That is a thing that he has no moral right to do: The two term tradition has become fixed in the political thought of America. A third term was refused by Washington, Jefferson and probably Madison, Monroe and Jackson. A third term was denied to General Grant and to Theo-

is as reported, it is duty to do that

dere Rooseveit. Woodrow Wilson is a great and a good man. He is also a man of sound sense. Even if his party were foolish enough to confess bankruptcy as to eadership and ask him to carry banner next year he is wise enough to know that no American can be elected to the presidency for a third

### Harding Is Somewhat Worried

term.

By the way, his announcement as a candidate for renomination by the republican party has been received. after all why was such a statement ever given out. Every sane man in this country knows that a president both were killed. The proposal to serving his first term is a candidate punish any public officer for creating for re-election. That is one of the a deficiency, that is for spending things that is taken for granted.

For a president to announce, two years before the end of his first term, that he is a candidate for a second term looks very much like confession to onwership of an inferiority complex. The presidents party must renominate him. The campaign in two years must be made on the Harding record. No matter how much congress may fall short or how much it may exceed the reasonable expectations of the people the president must take entire responsibility for the record. The next election will be won on the Harding achievements no matter who may be nominated by the républican party.

By permitting the remarkable Mr. Daugherty to announce his candidacy for a second term two years before the end of his first the president confessed the necessity for putting up signs to warn other candidates to keep off the grass.

### Prohibition Is The Constitution

And the law. No good citizen in and meager results from his coopera- beverage. Every man who takes a trative and educational agencies.

tive associations, and no return worth; drink in this country flouts the conwhile from his advertising in the stitution of the republic and violates on his own part and encourage violation on the part of others of the laws of congress and most of the

The charge that the prohibition law causes law breaking is a foolish that no fellow can find out. He must and wicked alibi on the part of those who have voluntarily made criminals out of themselves by breaking the laws of the country. It would be just as sensble to say that the commandment which forbids theft and the laws cents a line is cheaper in his paper that for centuries have been enacted in all enlightened countries to secure its observance is the cause of stealing. The commandment does not make thieves but was promulgated for the purpose of preventing thieves

from stealing. The plea that a majority of the people are not in favor of prohibition is false in the first place and if true would not be an excuse for the violation of the law. It is about time for the decent law abiding people of this country to assert themselves in defense of prohibition. If there are senators, congressmen, executive officials, and officers of the army and navy who habitually violate the law they should be deprived of their places. Such men are not fit to carry the commission of the republic while they are breaking the laws and violating the constitution.

### Primary

Elections Seriously Disturb The plans of the party bosses. Un-

der the primary system it is almost impossible for an unfit man to be named as a party candidate for any important office even if he has the whole hearted support of all the ward workers and party heelers. This is a matter of much concern to the men who make a business out of politics and cannot make that business pay in dollars and cents unless they can name office holders.

Oour primary laws are good. If they do not work out all right it is the fault of the voters, not of the statutes. What we do need is either liegislation or education or possibly both that will induce all the voters to do their full duty a the polls both elections. There may be a rat or two in the primary and general election laws of this country but it would hardly pay to burn the barn just to kill a few vermin.

### Legislatures Usually take Pride

In their achievements. Society advances as its law makers recognize the forhes that develop and demand constructive ligislation. The recent session of our Kansas legislature passed very few laws of general interest and appears to be quite proud of that record. Perhaps that sort of self congratulation is all right. It is

better to kill than to pass bad laws. Still there were a few measures considered by the Kansas legislature during the last session that looked all right to many folks, especially to farmers and that were not passed. The two bills providing for cooperative banking and for credit unions both looked good to lots of folks and funds in excess of the appropriations for his work, looked like a good sensible proposition but it received no

serious consideration. Probably one of the most constructive and most important proposals made was the Van der Mark bill providing for a production tax of two per cent of the gross value of all natural resources taken out of the earth in Kansas. This was fought by the oil, gas, coal, lead, salt, and sand operators and was killed. Its enactmet would have provided a new source of revenue in this state that would have made it possible to materially reduce the direct taxes on property for state purposes. It has been four years since the legislature of Minnesota has levied a direct property tax for state use. All the necessary income is from tonnage tax on iron and other ores.

It is right to rejoice over the defeat of bad laws. There are too many laws now and too many new ones being made but there is still opportunity for considerable constructive legislation especially in the rethese United States can purchase and shaping of tax laws and in the betuse any alcoholic concoction as a ter organization of our state adminis

WHEAT MUST BE COMBINED of farming. Thousands of successful as well. A tariff proposition on farm WITH ROTATION AND LIVE. STOCK

Experimental data show that the farmer who raises pretty much one crop-like corn or wheat-and sells the crop is unconsciously selling a little of his farm fertility each year. Every bushel of wheat and every ton of straw, or another grain or forage crop, removed f.om the land without any provision for returning the fertility represented means just that much loss to the soil.

soils in Nebraska shows that the organic and nitrogen content has decreased about one per cent each year, and the land that has been under gram that the farmers presented. It cultivation mainly to grain crops for placed upon the statute books a law 30 years has lost ,30 per cent or its controlling the packers and stockoriginal supply of organic matter and nitrogen. In Kansas and Oklahoma similar analysis shows that from onefifth to two-fifths of the nitrogen and keting associations from anti-trust sometimes as much as one-half of the original organic matter have already

This enormous loss in soil fertility must be checked if good yields and oo much of the "one crop" system

farmers are solving this problem through diversified farming, rotation of crops, growing legumes and handling more livestock. This may mean a slight reduction in the acreage of wheat, but a few less acres handled properly will produce more bushels of higher quality, and the pro fits per acre will be more.

.The Southwestern Wheat Improve ment Association, H. M. Bainer, Di

Analysis of virgin and cultivated INFLUENCE OF ORGANIZED FARM ERS WAS FELT IN WASHINGTON The congress that has just adjourn ed gave to farmers a part of the pro yards, a law controlling the boards farmers, were the ones and the only of trade and cotton exchanges, a law exempting farmers cooperative mar prosecution, a law providing for rural credits in connection with and under the supervision of the Federal Farm Loan Board. In the Tariff Bill agricultural products were given higher tarreasonable profits are to be expected. iff rates than ever before. We might also say that the manufacturing and also say that the manufacturing and put in his application.—Oklaho other interests were treated equally

products is of little value to farmers at the present, on account of their not being organized. If the wheat farmer was organized one hundred per cent, the thirty cents a bushel tairff on wheat would be worth just that much to every farmer for every bushel of wheat consumed in this country. That is exactly the way the organized manufacturer uses the tariff given to him.

The farmers of the nation never had more influence on a congress than the one just adjourned, as illus trated by their defeat of the Ship Subsidy Bill. The Ship Subsidy Bill was the pet hobby of President Harding, and he called the special session of congress for the express purpose of passing that bill, and organized ones, who fought it and they fought

it successfully. ized farmers the last few years is sufficient that every reading, thinking farmer, who is not a member of his class organization, ought to be hunting up the secretary of the local of the Farmers' Union nearest him to

KANSAS CITY HAY MARKET

All markets except straw are high-

er this week. Prairie is 50 cents to \$1

higher: Alfalfa 50 cents; Timothy

50 cents to \$1; Clover Mixed 50 cents

to \$1.50; and Clover \$1. Straw is un-

Nominal Quotations, April 7, 1923

## Boys' and Girls' Club News

JERRY'S BRANCH Written by Bessie W. Feess, Wamego, Kansas, spoken by Violet E. Hern, Wamego, Kansas at State Farmers Union Convention, January 17, 1923 at Topeka, Kansas.

Jerry Long was boss in Brush Creek community. Some how no one had ever disputed his right to lord it over his neighbors. In fact they encouraged it, by not having grit, or sand, or backbone, (or whatever you want to call it) to go up against Jerry. Really they looked upon him as a king. But Jerry didn't look much like a king with his big, coarse face and loud booming voice.

One of hi smost willing subjects was his meek overworked wife Botsy Ann, If you had asked Betsy Ann who owned her soul, she would have answered without any hesitation whatever: "Jerry Long, of course." In fact her eternal quotation was Jerry!

Jerry! Jerry! But one fine day Sam Graham moved into the neighborhood, Sam was small, so far as size was concerned. But when it came to doing things he was as big as any man. But Jerry didn't like Sam right from the start. Because Sam doggedly refused to be domineered over by any one.

One day Sam cornered Jerry, and told him that the farmers were going to organize a Union, and he wanted him to join, and use his influence to get others to join.

Yer want me ter jine thar union, do yer, and mix up with a bunch of cut throats an' robbers?"

"O, come now, aren't you a little severe?" answered Sam with one or his pleasant smiles. "Now just let me explain the object of the union." Jerry was getting hot under the collar. To tell the truth, he wasn't going to give Sam a chance to floor

"Yer don't need ter explain anything to me Sam Graham. Don't I New York State, according to the know all about it? It's jes' a case of State club leader's report to the Unitsqueezin' the last dollar out of the ed States Department of Agriculture, little farmer and givin' it to the big is the clothing club, with 4,179 girls one. Yer ain't a ketchin me with yer sof' talk an' I'll see to it thet a lot 2,981 boys and girls, and 2,497 others of the other fool farmers don't jine are in garden clubs. Potatoes are beeither."

Sam crushed back the angry words which were rising to his lips and with girls are studying the selection or a look in his eyes that made Jerry flinch, he cried, "Jerry, God made the poor farmers free and independent, same as other folks, but although he keting conditions, better prices and are in club work. better laws. I tell you Jerry, the time has come when the farmers must

work together." But Jerry's only answer was a tremendous puff at his old cob pipe as he walked angrily away.

It was hard sledding for Sam and his small number of faithful followers. But they managed to "hang on" in spite of Jerry and his bunch. This was too much for Jerry to swallow. So one afternoon he said to Betsy Ann.

"I'm a goin' over to Sam Graham's and give him a piece of my mind. He ain't boss around here, an' I'll tell him so, too."

"But Jerry, yer can't git across the creek. They do say the bridge ain't safe, and the water's a-coming up every minute."

"Mind yer business, Betsy Ann, That ole bridge never failed me yit, an' by God it won't now. By all the powers of hell, I'll get across!" Jerry walked along the rain seak-

ed roads, and soon reached the bridge. The black angry waters seethed and boiled; the bridge trembled beneath his feet. But Jerry wouldn't heed the "Ole bridge, I've been a-walking

over ye nigh on to thirty year, an' damn ye, I can git across ye now." As he spoke the timbers parted and Jerry found himself struggling in the water. He could not swim and called loudly for help, as the mighty stream to other distributors. This is a very held him in a death-like grip. As he felt his strength failing and he was might otherwise be drowned by whole about to sink from sight forever, despairingly he cast his eyes toward the shore. A new hope filled his heart as he saw a branch of a tree extending out into the water. Just then he heard Sam Graham's voice calling to him to make for the branch. Jerry never could tell how he did it, but with a strength that was born of hope he struck for the branch. The hungry waters tried to close in on h'm from every side. But he beat them back savagely as he struggled toward the branch. Mad mocking demons danced about him crying: "Yer allus was a mean, ugly cuss, Jerry Long, tantalizing and tormenting everybody and everything. Now yer a-goin' to suffer fur your sins. Yer name's a written down an' the devil will soon claim you fer his own."

Jerry knew too well as he tried to shut out the sound that the hideous voices were those of his own conscience. At last more dead than alive Jerry reached the branch, as Sam dragged him up the bank, he sank unconscious at his feet.

A few days later Sam went to see Jerry. A changed Jerry greeted him. He was so kind and pleasant that Sam was moved to say

"Jerry, how about the Union?" "Say Sam, I jined that ere Union while I was a tryin' to reach thet ere

### FOR SALE AT A BAR-GAIN

Seven passenger Willys-Six in good condition with four brand new Kelly-Springfield Cord Tires. An ideal family car. For full particulars and price address W. C. Lansdon, Salina, Kansas, Box 48.

"What do you mean Jerry." "Wall, I'll explain. When I was a straining to reach thet ere branch it came to me this way. Thet ole creek stood fur the troubles of the poor, farmer, I was the porr farmer a fighting fur my rights, and that branch. Say Sam thet branch is the Union thet is goin' to save us farmers after

"Bully for you, Jerry!" "Yes an' Sam as soon as I kin gi about again, I'm agoin' to git every farmer fur miles around to Jine." As Sam went toward home he mus

ed philosophically-"I'll swan! Jerry's wetting went deeper than his skin. I believe it reached his heart and soft-

WORLD'S BIGGEST PIG CLUB MILFORD, Ind., April 2 .- (Special) Milford, a small town in Kesciusko County is the home of the largest boys and girls pig club in the world. In the last ten days more than 500 members of the club have received a Spotted Poland China gilt, from James T. Shepard, a banker of Milford who has been directing pig club work for many years. More than 100 other boys and girls in the county are waiting for the next distribution, and before the middle of April, the club will have a membership of over 600. The boys and girls will repay Mr. Shepard from the offspring of these

Many boys and girls of Kosciusko County during the last few days have started herds from membership in this club and are now paying their way through college. Nearly every boy and girl within a radius of ten miles of Milford have their own bank account—savings from money made through pig club membership.

CLUB WORK POPULAR

A popular junior extension club in ing raised scientifically by 1,270 club members, chiefly boys, while 1,025 preparation of foods. There are 548 juniors in calf clubs, over 200 each taking pig raising, corn growing, or food preservation work, and various feeds the world, he is nothing but the others devoting themselves to rabpeople's chore boy after all. So we bits, sheep, beans, cow-testing, farm farmers have decided to unite and de- accounting, or forestry. Altogether 13, mand our rights. Demand better mar- 466 boys and girls in New York State

### Creamery News

OLE AND BILL By M. L. Amos, Gen. Manager F. U. C. D. P. A.

Ole-Hello Bill! What have you decided about joining the Farmers Union Co-operative Dairy Products Association

Bill-I want to know more about that contract that I would have to sign Ole. Can you explain it to me? Must I agree to keep so many cows or sell a certain amount of cream or how is it?

Ole-Oh! No, nothing of the kind, You do not have to agree to sell a specified amount of cream or milk. You can increase your herd of milk cows or stop milking cows entirely. You can churn your cream or feed your milk to the hogs if you wish. the point at issue on the contract is, if you sell your cream to any distributor you must sell to your own association and if you sell your milk to any distributor you must, at the option of the directors, sell it to your own association, but if the association can not use the whole milk to an advantage and so notify you, you would be at liberty to sell your whole milk member can best be served by considering first the interests of the Association

Bill-Well that sounds all right to me, that is fair, but tell me how they are going to ever get capital enough to do business when so many stockholders will only take one share of

FARM LOANS

Loans Closed Without Belay NO CCMMISSION KANSAS, CITY JOINT STOCK LAND BANK Branch Office 123 South Santa Fe. Salina, Kan Write for Circular.

EGGS FOR SALE BARRED PLYMOUTH ROCKS SILVER SPANGLED HAMBURGS WHITE LEGHORNS BLUE ANDULASIANS

BRONZE TURKEYS AND ENGLISH PENCILED RUNNER DUCKS GEORGE W. CASE KANSAS

> The Farmers **National Bank** SALINA, KANSAS

Solicits Your Business Oldest Bank In Saline County

stock each when it sells at five dol-

lars per share? Ole-That's easy, suppose we secured contracts from one thousand farmers before we began business, that would mean only \$5,000.00 but they will average about seven cows each which is seven thousand cows. From these 7,000 cows we should get an average of, say, 3,000 pounds of butter fat per day the year round, this to take from the tage ter fat per day the year round, this would make 3,6000 lbs of butter fat.
Butter fat is being bought in Salina today at 47cents and butter is retailing at 54 cents. Such prices would man a daily gross profit and Mrs. Sylvester Pickering.

Be it resolved that Vernon Local No.

Nobreska would make 3,6000 lbs of butter fat. of \$534.00 but as two Nebraska treameries have requested us to sell them our surplus cream if we have any and as we have been told by a thou them our surplus cream if we have the bereaved family, one to the sent to the bereaved family.

prominent creamery man that we should get 7c per pound for cream above the standard price paid let us shove the standard price paid let us figure it at 5 c which would mean \$150.00 per day. \$4,500.00 per month or \$54,000.00 per year. Now figure the 3,000 lbs, per day at 2 cents per pound, which the contract provides may be retained by a two-thirds vote of the directors for the purpose of retiring the prefered stock and you have \$60.00 per day or 21,900.00 per year that can be used in retiring the prefered stock the same amount be minutes of our Local.

Whereas our all wise Heavenly Father has seen fit, to remove from this earth for Mr. Manly Shaw, brother of our brother and president Mr. W. O. Shaw

Be it resolved that Vernoon Local No. 2050 extend to the bereaved brother our these resolutions be sent to the bereaved brother our these resolutions be sent to the bereaved in the minutes of our Local.

F. W. Tannehill Isa Darst.

Mrs. Laura Frost, Com. figure it at 5 c which would mean prefered stock the same amount being issued in common stock to the

vote, Each member has one vote regardless of the number of shares that

he might own. Bill-Well, the men who built that By-Laws and Contract certainly made a good job of it, I don't see how the Association could fail, and you say that the Cooperative Marketing Bill provides for such action?

\$5.00 A THOUSAND LETTER HEADS OR ENVELOPES Printed and Mailed You the Same Day as Order is Re-CENTRAL KANSAS PUB-

LISHING CO., Salina, Kan.

### RESOLUTIONS OF SYMPATHY

Whereas our Heavenly Father has see fit to take from us our Brother N. J

E. W. TANNEHILL.

Mrs. Laura Frost, Com Whereas our all wise Heavenly Father

prefered stock the same amount being issued in common stock to the patrons according to the amount of cream they sell the association. You will readily see that preferred stock in this association is as good as Government bonds and brings a much larger interest, in fact the business men of Salina have already taken several hundred dollars of the prefered stock, also many farmers are taking prefered stock. It is in that manner that we can get all the money necessary to develope our business.

Bill—That certainly is fine but I thought this was a farmers organization and now you are letting the business men in to run it.

Ole—Not at all Bill. They are only buying prefered stock which has no voice or vote in the organization. Only the common stock members have a vote. Each member has one vote reviewed.

Mrs. Laura Frost, Com.

Whereas our dear Heavenly Father whose infinite wisdom permits him to look down through the ages and view the beauty of the finished plan, has stretched forth his loving hand to beckon little Merle into his tender embrace, thus causing us the leaves that the leaves have their time to fall and flowers to wither at the north wind's blast, but all seasons are thine, O Death.

Therefore, be it resolved that Mt. Zion Local No. 2072 extend their kindest sympassionate heart of Him who said, "Suffer little children to come unto Me, and forbid them not, for of such is the Kingdom of Heaven.

Be it further resolved that a copy of the Kingdom of Heaven.

Be it further resolved that a copy of the Kingdom of Heaven.

Be it further resolved that a copy of the Kingdom of Heaven.

Be it further resolved that a copy of the Kingdom of Heaven.

Be it further resolved that Mt. Zion Commend them to the loving care of the great, compassionate heart of Him who said, "Suffer little children to come unto Me, and forbid them not, for of such is further resolved that Mt. Zion Local No. 2072.

Whereas our Heavenly Father whose infinite wisdom permits him to look down through the ages and view the theaven the all suffere

Whereas our Heavenly Father has seen fit to take from us our Brother, John E. Small, be it resolved that Boicourt Local No. 2104, extend to the bereaved family our heartfelt sympathy in their hour of

Sofrow.

Be it further resolved that a copy of these resolutions be sent to the Kansus Union Farmer for publication, one to the bereaved family and one to be recorded on the minutes of our local.

C. C. Reece, Sec.-Treas,

Ole—Absolutely so.

Bill—That is fine but I must hurry on, I'll see you again Ole.
Ole—Good bye Bill.

Dairy farmers are always sure of a milk check every week. The man that has a few cows to care for will not have to worry about the grocery bills.

Whereas our Heavenly Father in his infinite wisdom has called home little Merle, only daughter of Mr. and Mrs. Mert Past, only daughter of Mr. and Mrs. Mert Past, only daughter of the official County Union paper. The Colony Free Press.

Be it resolved that Indian Creek Lecal No. 2050 extend our sincere and heartfelt sympathy to the bereaved family in their hour of darkest sorrow.

Be it further resolved that a copy of these resolutions be sent to the bereaved family. One to the Kansas Union Farmer one to the Colony Free Press and one placed on the minutes of our Local.

Mrs. Mamie Howell, Sec.

SALINA SANITARIUM J. M. GAUME, M. D.

Specialist rectal and colon diseases Also Sulphur Baths for Rheumatism Piles cured with ut the knife Little or no detention from business Phone 2000, Salina, Kansas Call or write for further information in the statute book.

### INSURANCE

Farmers' Union Member-Your own Insurance Company gives you absolute protection at Your own Company has greater resources, in proportion to insurance in force, than any other state-wide mutual company i. Kan-

Your Hail Insurance Company is the biggest and strongest Mutual Hail Company in Kansas, and the lowest in actual cost. Get in line.

The Farmers' Union Mutual Insurance Company of Kansas

FRANK D. BECKER, Secretary SALINA, KANSAS

GRANT BLISS, Treasurer CHAS SIMPSON, Field Rep. C. E. BRASTED, President

W. C. WHITNEY, Vice President

### PRICE LIST OF LOCAL SUPPLIES

Application cards......20 for 5c Credential blanks......10 for 5c Dimit blanks.....15 for 10c 12 for 20c Ode cards..... .Constitutions ..... Local Sec'y's Receipt Books..25c

County Secy's Receipt Books 25c Secretary's Minute Books....50c Farmers' Union Buttons......25 Farmers' Union E ng Leaflets, per dezen ......10c Business Manuals, now used instead of Rimal, each.....5c

Cash must accompany order. This is necessary to save expense in postage and labor

Box 51, Salina, Kansas C. E. BRASTED, for above supplies. He is the only one you can get them from.

Fresh peas are delicious when picked at the right time, MONOGRAM, ROYAL "W" and HY-LO peas are picked and packed at the proper time to retain the delicate flavor of tender peas-not one hard one in a hundred cans.

WATSON WHOLESALE GROCERY SALINA, KANSAS

## Planters State Bank

Salina, Kansas By the decision of the Supreme Court of the United States upholding the Guaranty Law, your deposit in this bank is a ade as safe Government Bond

OFFICERS AND DILECTORS

Fred H. Quincy, Pres.; Guy T. Helvering, Vice-Pres.; T. W. Roach, Vice-Pres.; W. T. Welch, Vice-Pres.; E. E. Gemmill, Cashier; B. F. Ludes, Assistant Cashier; E. H. Sudendorf and R. P. Cravens

## KANSAS UNION FARMER WEEKLY EXCHANGE

of members of the Union have anything to Sell or Exchange, they should advertise it in this department. Rate: 5 cents a word per issue; four or more insertions 4 cents a word. Count words in headings, as "For Sale!" or "Wanted to Buy", and each initial or figure in the address. Compound words count as two words. CASH MUST ACCOMPANY ORDER—TRY THIS DEPARTMENT—IT WILL PAY YOU.

### FARM FOR SALC

\$4700 Income Last Year
From 320-Acre Colorado Farm.
On improved road in fertile healthful
district; corn and hay big producers; \$4.800 income from melons on adjoining
farm; convenient RR town, excellent advantages; all tillable rich loam; pasture;
comfortable house with cellar, barn, big
ponitry house. To settle affairs \$4,500
gets it, 6 dairy cows, horses, implements,
tools included if taken soon, part cash,
Details page 27 Illus, Catalog Bargains—
many states, Copy free, Address me personally, E. A. STROUT, President,
STROUT FARM AGENCY, S3IR, New
York Life Bidg., Kansas City, Mo.

BARGAINS IN WALLACE COUNTY Section. 200 acres absolutely level; 15 acres sub-irrigated alfalfa land, balance fine buffalo and blue stem grass. Spring and shade in pasture. 4½ miles from Wallace Will break 200 acres and sell at \$17. per acre. Bird Investment Company, Hays Kansas. 34-tf.

SELL YOUR PROPERTY QUICKLY FOR cash No matter where located, Particulars free, Real Estate Salesman Company, Dept. 9, Lincoln, Nebr. 37\*

### STUCK

IF YOU WANT CHOICE HOLSTEIN OF Guernsey calves, practically pure bred and from heavy milkers, write Edgewood Farms, Whitewater, Wis. 38\* FOR SALE—SHORTHORN BULLS— Three, 8 to 12 months. Also Brampton type pure Scotch five years. Gentle and well broke. Maxton Bros., Rydal, Kansas. 37\*

REGISTERED DUROC JERSEYS muned, boars and bred sows, Jears th VALLEY SPRING STOCK FARM Bloomington, Kansas.

### FINANCIAL

Per Cent—FARM LOANS—6 Per THE M. E. FORD AGENCY Salina, Kansas

### SEEDS

ALFALFA SEED: KANSAS AGRICUL-tural College test 99.3 per cent pure, \$12.00 per bushel. J. L. Baum, Salina.

Kansas. FOR SALE: RECLEANED SUDAN SEED \$15.00 per cwt, O. C. Temple, Axtell, Kansas. 37\*

CHOICE VIRGIN YELLOW MILO. PINK and White Kafir, \$1.50 per bushel Sacks free f. o. b. Wakeeney, Kansas. Can also furnish Sumac cane seed Mail us your order. The Trego County Cooperative Ass'n. Wakeeney, Kansas. 35 JOHNSON GRASS, BERMUDA GRASS, Sudan grass. Recleaned seed, high ger-mination. Delivered any quantity. B. E. Miller. Dallas. Texas. 32\* FOR SALE: "GOLDEN MILLET SEED.

S. S. Long, Collyer, Kansas 39 PURE PEDIGREED -HOME ILLINOIS Farm grown government endorsed Broom Corn seed. Write Fanning Broom orn Seed Co. Main Floor. Fanning ilock, Oakland, Illinois. 22-tf.

### KODAK FINISHING

ANY SIZE 6 EXPOSURE FILM DE-eloped and 6 prints 40c. Reprints 50c per-dozen. Coin or stamps. Mail Order Film Company, Salina, Kansas 52-tf KODAKERY OPPORTUNITIES

SELL YOUR SNAP SHOTS AT \$5,00 each, Kodak prints needed by 25,000 publishers, Make vacations pay. We teach you how and where to sell. Write WALHAMORE INSTITUTE PHILADELPHIA, PA. 38\*

### POULTRY

FOR SALE-HATCHING EGGS FROM extra quality carefully selected pure Barron S. C. White Leghorns, \$6.00 hund-red postpaid Fertility guaranteed. Earl Willmeth, Beloit, Kansas, 35\*

SELECT SINGLE COMB WHITE LEG horn eggs 30c dozen. Shipped \$3.00, 100 Mabel Thomas, Zurich, Kansas Rt. 3 38\* BABY CHICKS: LEADING VARIETIES, Standard Bred, vigorous, heavy laying stock, Lowest prices. Best quality. Post-age paid Illustrated, catalogue free, Su-perior Poultry Co., Windsor, Mo. 41\*

CHOICE WHITE ROCKS, SELECTED Eggs 100, \$5.00; F. B. Dalrymple, Barnes, Kansas. 39\*

SNOW WHITE WYANDOTTE EGGS, culled for quality and egg production, from healthy, range, utility flock, Heavy winter layers, 15-81.50, 50-83.50, 100-8600 postpaid, Mrs. O. O. Miller, Osawatomie, Kansas, Route 1.

PURE PRED MAMMOUTH PEKIN DUCK eggs \$1.00 dozen. Postpaid. Mrs F. J. Kingston, Hoisington, Kansas. 38\* PURE BARRED ROCK EGGS—LAYING Strain 15—\$1.00; 100—\$4.00. Edd Ham-mer. Walnut, Kan 37\*

PURE BRED DARK ROSE COMB Rhode Island Reds, Eggs, 30, \$2.50; 100 \$6.00 Baby chix, 15c. Mrs. Fred Ruppen-thal, Lucas, Kansas, 37 PURE BRED BUFF ORPINGTON EGGS hundred \$4.50. Arthur Anderson, Vliets, Kansas 37\*

### FARMERS' UNION DIRECTORY

NATIONAL OFFICERS

C. S. Barrett, Pres. Union City, Ga.
E. L. Harrison, Vice Pres., Lexington, Ky.
A. C. Davis, Secretary Gravette, Ark.
W. C. Lansdon, Lecturer Salina, Kans.
BOARD OF DIRECTORS

John Tromble Salina, Kansas
C. J. Oshorne Omaha, Nebr.
Geo. M. Bowles Lynchburg, Va.
J. M. Collins Denver, Colo.
J. W. Batcheller Mission Hill, S. D.
KANSAS OFFICERS
John Tromble, Pres. Salina
W. C. Lansdon, Vice Pres. Salina
C. E. Brasted, Secretary Salina
C. E. Brasted, Secretary Salina
Grant Bliss, Treasurer Woodston
J. A. Scheel, Conductor Emporia
M. O. Glessner, Lecturer Salina
U. P. Lambertson Fairview
DIRECTORS

W. P. Lambertson Fairview
O. M. Lipper

M. O. Glessner State Lecturer
W. C. Lansdon Salina
Hon, John Tromble Salina Farmers' Union Jobbing Association, 106 New England Bidg. W. C., Mo. Farmers' Union Live Stock Commission 40-6-8-10 Live Stock Exchg. Bldg. K. C. Mo.

Farmers' Union Auditing Association. B. E. Corporan. Salina. Farmers Union Wheat Marketing Association. Kansas City, Mo.

LARGE ENGLISH SINGLE COMB White Leghorns: Eggs \$4.25, 100, post-paid, insured. Mrs. Anton Triska, Han-over, Kansas. 37\*

HILLSIDE BUFF LEGHORNS-WIN-ners anywhere, Eggs from trapnested pedigreed stock, \$6.00 per 100 prepaid. Mrs. J. H. Wood, Solomon, Kansas, 37\* Classify ducks

FINE DARK R. C. REDS. EGGS in safety carriers (insured) 100, \$6.00. Ed Harder, Dunlap, Kansas. 39\*

IMPERIAL RINGLET BARRED ROCKS Thompson's strain, eggs \$5.00, 100, Clara Phillips, Carlton, Kansas, 35\*

115. \$5.00; 240, \$10 Kelly, Kansas,  $35^*$ 

BABY CHICKS S. C. WHITE LEGHORN Tom Barron 280 egg strain, John Hutchinson, Clay Center, Kansas. 38\*

CHOICE SILVER LACED WYANDOTTE cockerels, Early hatch, prize winners, \$2.50. D. Norton, Herington, Kansas. 22-tf

Classify plants faor sale: FOR SALE: PROGRESSIVE EVER-bearing strawberry plants \$1.25 per hundred. Mrs. Fred Kingham, Norton, Kansas, Route 5. 36\*

BOOKS, MAIL ORDER
500 THINGS TO SELL BY MAIL. REmarkable new publication. Workable
plans and methods. Loose-leaf, cloth binder. Prepaid \$1.00. Wallamore Company,
Lafayette Bldg., Philadelphia, Pa. 38\*

P. Lambertson Fairview
M. Lippert Bison
C. Anderson Wellington
D. Huff Oronogue
E. Henderson Kincaid

Farmers' Union Mutual Insurance Co. Salina, Kansas

Kansas Union Farmer, Salina, Kansas,

S.C. WHITE LEGHORNS DIRECT FROM Ferris Hoganized, Eggs \$5.00 per 100. Baby chicks \$13.00 Have 1/4fine healthy flock, Carl Elliott, Harper, Kansas, 37\*

PURE ROSE COMB RED EGGS-HUN dred \$5.00. Joe Kellogg, Ogallah, Kan

PEKIN DUCK EGGS \$100 per 13. Peter Silhan, Lost Springs, Kansas. 37\* MAMMOTH WHITE PEKIN DUCK eggs \$1,35 per setting postpaid. Single comb White Leghorn eggs, excellent layers \$5.00 per 100 prepaid, E. W. Kneisel, Baker, Kansas, 37\*

PURE BRED S. C. RED EGGS FROM dark red laying strain \$6.00 guaranteed Mrs. Geo. Long, St. John, Kansas. 87\*

PURE BRED S. C. BUFF LEGHORN eggs, good laying strain, \$4.50 postpaid. Trs. J. D. Hogan, Greenleaf, Kansas 35 DIGNAN'S QUALITY BUFF S. C. LEG-240, \$10.00. Mrs. Jas. Dignan,

Picke Single Comb Dark Brown Leghorns. Picked eggs. free range, \$4.50 hundred, Prepaid, Herman Kaiser, Phillipsburg, Kansas.

ROSE COMB RED EGGS-VELVETY Harrison laying strain. 15, \$1.50; 100 \$5.50, postpaid. Melvin Whitehead, Wal-

PLANTS FOR SALE.

TOMATOES, CABBAGE, PEPPER, CEL-ery, Sweet potatoe plants at reduced prices, Duphorne Bros., Harper, Kausas,

### BUSINESS CHANCES

STORIES AND POEMS WANTED STORIES, POEMS, ESSAYS, PLAYS wanted. We teach you how to write: where and when to sell, Publication of your work guaranteed by new method. Walhamore Institute, Dept. J. Lafayette, Building, Philadelphia, Pa. 38°

PUBLICATIONS 6 DIFFERENT BUSINESS PUBLICA-tions covering Accounting, Advertising, Administration, Merchandising, Salesman-ship and Taxation all prepaid only 25c. Value \$1.50. Instructive, educational, prac-tical, Walhamore Co., Lafayette Bldg., Philadelphia, Pa. 38\*

### Receipts are as follows: 150 cars of Prairie, 329 Alfalfa, 71 Timothy, 23 Clover Mixed, 3 Clover, 10 Straw, a total of 595 cars this week as compared with 576 last week and 441 a

PRAIRIE: No. 1 \$17.00 No. 2. 15.50 to 16.50. No. 3. 12.50 to 15.00. Packing 9.00 to 11.50. ALFALFA: S. Dairy 28.50 to 21.00 Choice 26.50 to 28.00 No. 1. 25.00 to 26.00 Standard 22.00 to 24.50 No. 2, 18.09 to 21.50. No. 3. 15,00 to 17.50 TIMOTHY: No 1: 19.00 Standard 18.00 to 18.50. No. 2, 17.00 to 18.00. No. 3, 15.00 to 16.50.

changed.

vear ago.

CLOVER MIXED: Light 18.50 to 19.00 No. 1. 17.50 to 18.00 No. 2. 14.50 to 17.00. CLOVER: No. 1. 16.50 to 18.00. No. 2. 13.00 to 16.00. STRAW: Straw 8.00 to 8.50.

R. Y. Prigmore, Hay Salesman.

### MACHINERY

WANTED: TWO ROW LISTER. POWER lift. B. F. Stephenson, Sharon Springs, Kansas. 35\* FOD SALE AT A BARGAIN: ONE NEW No. 3 Massey-Harris side rake and tedder 9 1-2 feet. Farmers Cooperative Exchange, Home, Kansas. 35\*

FOR SALE—FAIRBANKS, MORSE 12 Horse gasoline engine in good repair. A bargain, Farmers Grain and Supply Co, S. L. Mun, Sec., Galva, Kansas, 35\*

TOBACCO FOR SALE

# LEAF TOBACCO—3 YEARS OLD, EX-tra fine quality. None better, Pay for tobacco and postage when received. Chew-ing 5 lbs. \$1.75; 10 lbs. \$3,00. Smoking 5 lbs. \$1.50; 10 lbs. \$250, Farmers Union Hawesville, Ky.

MISCELLANEOUS ARKER'S WONDERFUL DISCOVERY given in drinking water or food, rids poultry of mites and lice like magic, 1,000 treated as easily as one. Money back guarantee. Manufactured by Parker Laboratories, Scranton, Kansas, Ask your local dealer, 25\*

HEMSTITCHING AND PICOTING ATtachments: fit all sewing machines. Price \$2.00. Checks 10c extra. Light Mall Order House, Box 127, Birmingham, Ala.

LOOK!!! LOOK!!!

Farmers Union Insurance at lower rates, general insurance, half insurance, short term grain insurance from barvest time till marketed. For information or service address Baldwin No. 5, or Phone Bell No. 798 k 5 or Baldwin 209-11, Chas J. Gleason, Agent. 37\*

## Alfalfa \$7.00 bushel

Sudan \$6.00; Sweet Clover \$7.00; Red Clover \$12.00; Timothy \$4.00; Timothy & Clover mixed \$4.50; Red Top \$2.00; Orchard Grass \$2.00; Blue Grass \$4.00; Grimm Alfalfa \$20.00; Alsike \$10.50; sacks free; all orders shipped from Eastern Kansas or Kansas City; satisfaction or money back. Order now as seeds are ad-vancing steadily.

M. C. Meier, Salina, Kans



KITSELMAN FENCE "I Saved One-half," says Clem Haw kins, Howard, Kans. You, too, can save We Pay the Freight. Write for Free Catalog of Farm, Poultry, Lawn Fence. KITSELMAN BROS. Dept. 188 MUNCIE, IND.

YOUR OWN FIRM WIII GIVE YOU BETTER PRICES BETTER FILLS BETTER SERVICE Farmers' Union Live Stock Co. 406-8-10 Livestock Exchange Kansas City, Mo.

"MAKING ANIMAL TAGGING EAST" Ketchum Clincher EAR TAG The New self piercing and self clinching bright steel tag for Cattle, Sheep and Hogs. Numbered and Lettered to sult. Write for description and prices. Also sale tags. KETCHUM MFG. CO., Pept. 30, Luzerne. N. Y.

### FARMERS CLASSIFIED AD Use This Form - It Saves Delay

### Mail This to THE KANSAS UNION FARMER Salina, Kansas

Rate: 5 cents a word on single insertion; 4 cents a word each week if ordered 4 or more consecutive weeks
Minimumu charge is 50c Count Initials o rabbreviations as words

Fill This Please! Your Count of ad..... ..Words

No. times to run.... Amount enclosed \$ Place under heading of .

(Route) (Your Name) (State)

(Town)

NOTE: Count your name and adoress as part of advertisement

## Department of Practical Co-Operation

below. Requests for speak he date list should take deration the schedules al-

INION MEETING NOTICES will be printed under this head out charge. Secretaries should in their copy at least two weeks the date of the meeting.

To Local Secretaries And The Membership in General
We have the State Constitutions for 1922, "containing the Amendments as adopted," ready for distribution at Se per copy.

C. E. Brasted, Secretary.

The regular meeting of the Craw-ford County Farmers' Union will be held on the last Tuesday of each when this date falls on a Legal Holi-

A. C. BROWN, Co. Pres.

CRAWFORD COUNTY MEETINGS AT GIRARD KANSAS Girard Local No. 494 of the Farmers tion meets in Union Hall the second and fourth Tuesdays of each month at 7:30 p. m.

L. E. Roof, Pres. Roy W. Holland, See.

UNION LOCAL NO. 2019 Blaine O'Connor, Sec. Regular meetings on the first and third Thursdays of each month, at 7:30 p. m.

POTTAWATOMIE COUNTY MEET-INGS

The Pottawatomie County Farmers Union is planning a series of meetings to start oh April 18th. State Lecture M. O. Glessner will be the speaker from the state lecture bureau and it is earnestly hoped that there will b a good turn out at all of these meet-

All meetings except the one at Oldsburg will be held in the evening. The Oldsburg meeting which will be our regular bi-monthly meeting will be an all day affair commencing at 10 a. m. Basket dinner will be served at noon. Following is a list of the meetings as arranged:

April 18-At Wamego. April 19-At Blaine. April 20-At Oldsburg, all day

meeting. April 21-At St. Marys' We wish to make the 'Oldsburg

meeting one grand success and the Oldsburg members have assured us that they will see that we get enough to eat and that is the main point. On Saturday evening at St. Marys we will get our first opportunity to

talk to the officers and a bunch may follow after the speaking. St. Marys has always come across on such occassions and we will not go back on

At our last regular meeting last bers. year the Good of the Order committee recommended that for the year 1923 we adopt bi-monthly meetings served cafeteria style, after which for this year and try out getting together in our county meetings more often and at different places in the county. This arrangement will make

in the old way. All of these meetings will be open to the public except on April 20th at Oldsburg. A portion of this meeting will be a closed one. The ladies are cream station at Bush city. especially invited.

By Order of the County Board, John Hern, County Organizer.

NOTICE BARNARD LOCAL NO 2083 Our regular meeting nights will be on the 2nd and 4th Fridays of each month. All members are urged to come and pay their dues. T. B. Elley, Sec.

ATTENTION LOCAL SECRETARIES This office often receives reports from Local Secretaries in which they and national Farm Bureau Federaremit only twenty-five cents for minor tion. The Farm Bureau will continue male members joining the local as to function but only as an educationnew members. When such remittance al institution and will in no wise should be one dollar and twenty-five cents as follows. One dollar initiation fee-and twenty five cents national As all male members are required to pay an initiation fee of two dollars.

C. E. Brasted, Sec.

NOTICE OF QUARTERLY MEETING Phillips County Farmers Union No. 27 will be held at Woodruff Kansas No, Brother W. S. we are not going The first quarterly meeting of the will be held at Woodruff, Kansas, Saturday, April 14, 1923. There will be an open meeting program and dinner will be served by the local committee. C. E. Huff of Oronogue, memher of the state board will speak in the afternoon. Subject "Mind your own business.'

J. P. Johnson, County Sec'y.-Treas.

COTTON WOOD LOCAL NO. 1604 ENTERTAINS

An interesting program was cently given at Cottonwood Local No. 1604. The admittance of twenty- so doing. five cents together with the sale of pies brought the local over forty

numbers furnished by the members just got started in the insurance and their children together with a game. nkelele club from the local high

One number worthy of special men-tion was an original presentation of and they have just got started in the "Padi-o-fun" written and presented live stock game. by the president, H. F. Smith, with the aid of two or three other members and the "take-off" machine for de-

Maude J. Mitchell.

CIAL STATEMENT The following is the financial statement for the year ending December 31, 1922, of the Alma Farmers Coop erative Association, elevator and

FARMERS UNION ELEVATOR Max Rice, Manager Resources Fixtures and Bonds .....\$10,004.69 Current and working assets 11,647.25 Deferred charges ...... 61.65

Liabitities Capital stock .....\$15,000.00 Current Liabilities ...... 4,668.22 poned. Accrued Liabilities ..... 101.30 Reserves ...... 1,910.21 Profit and loss .....

1四月 日本日本日 FARMERS UNION STORE C. B. Thowe, Manager Resources

Real estate, Fixtures and Bonds ......\$13,912,58 Current and working assets 36,643.04 Accrued Assets ...... 72.35 Deferred Charges ...... 171.87

\$50,589.84 Liabilities 
 Capital stock
 \$28,950.00

 Accrued liabilities
 1.262.97
 Current liabilities ...... 14,348.13 Reserves ..... 4,005.14 Profit and loss ..... 4,005.14

\$50,589.84 Store and Elevator Combined Resources Real estate, fixtures and bonds .....\$23,917.27

Current and working assets 48,080.29 Accrued assets ..... Deferred charges ...... 233.52 \$72,303.43 Liabilities

Capital stock ......\$43,950.00 Current liabilities ...... 19,016.35 Accrued liabilities ...... 1,364.27 Reserves and surplus ..... 3,933.81 Undivided profit ..... 4,039.00

BUSH CITY LOCAL 2080 The contest drive for membership

a meeting in which most all the new and older members were present. The captains, Mrs. J. Yerkes and W. L. Webber and their chosen helpers did a most thorough work in canvasing the vicinity for new members which resulted in a new membership of 60, making us a membership now considerably ovr 100, including the

minors. W. L. Webber having won in the contest getting 49 new members while Mrs. J. Yerkes got 11 new mem-

Each family came with well filled baskets and a bounteous supper was the contest report was read and roll call of new members.

Our President, John Bennett, gave a talk and W. L. Webber read a report it more convenient for all concerned of the work being done by the farmand will benefit more members than ers Union organization for the benefit of the new members, which was followed by short talks by others of the work being accomplished by our local in way of, shipping business and

A short program was rendered. The meeting was adpourned meet at the regular time March 31 when the new members would take the obligation. We feel this meeting to be one that greatly strengthens our local beside being a most pleasant evening enjoyed by all present.

Mrs. C. S. Baker, Correspondent.

COLLINS OBSERVES On Monday April 2nd the Farm Bureau on Neasho County in session in Erie divorced itself from the state

engage in any business. Tromble, Gree and Crall were at Stark on April 26th looking after Union interests there. Quite an interested crowd listened to Brother Tromble

at evening. A few days ago a successful farmer and loyal member of the union said to me, "Collins, we farmers can't make a living and pay our taxes. We will

to quit the farm. It just won't do for us to quit. People will starve and freeze if we farmers don't produce the necessaries of life. Of course brother W. S. it is discouraging for us to get only 35 cents of the dollar the consumer pays for our products. We are going after more of that gollar. We are going to patronize our business associations here in Erie, the Jobbing Association and Live Stock in Kansas City and the insurance too, and by the way W. S. you recently insured your property in your own company and saved several dollars by

The members of the union have saved about a million dollars in the Kansas. ive dollars. last several years by patronizing the program consisted of musical their own insurance, and they have

The live stock commission firms school. Short plays and readings were of the co-ops have turned back more than one hundred and fifty thousand

It is estimated by good authority that the cooperative elevators in Kansas have improved the farmers market price for wheat at reast 5 cents and probably 10 cents per bu

ALMA FARMERS UNION COOPER! shel for the last several years, and ATIVE ASSOCIATION FINAN- we have just got in the wheat game. The same can be said of the poultry and cream products, and we are making good saving on farm implements

H. D. Collins. LIBERTY LOCAL NO. 1988 Liberty local No. 1988 held their 19th. The President was absent on account of the serious illness of his father, the Vice-President had charge of the meeting but was unable to

The roads and weather were also unpleasant and the program was post the guests of Liberty April 16th and station.

NOTICE TO CRAWFORD COUNTY LOCALS

at Liberty Monday p. m. April 2nd.

To the members of the various lo cals of the F. E. & C. U. of A. of Crawford County, our next regular meeting will be held in the A. O. U. W. hall Tuesday April 24, at Girard.

Everybody come and bring your pies, sandwiches and pickles. We will have a state man with us

at this meeting and expect to have a state senator and our representative with us at this time. A cordial invitation is extended to all members.

Meeting will be called to order promptly at 10 a. m. A. C. Brown, Pres.

G. W. Thompson, Sec'y.

FARMERS UNION MEETINGS Eagle Valley Local held their regular meeting at the Weiser School house Thursday March 22. A splendid program was put on by the members of the local. Supper was served by the ladies of the local, after which an address was delivered by O. M. Lippert on the wheat marketing and Farmers Union. Five membership cards were signed up and as the local is almost 100 per cent pooled Eagle closed the evening of March 23 at Valley is among those in the foremost

ranks of he Union. All were happy to be there and mix with their friends. Get a good supper and enjoy a good program. Come again folks, Eagle Valley knows how to entertain. UNION VALLEY LOCAL NO. 1679 Union Valley Local No. 1679 meets every two weeks. Next regular meet-

songs, recitations and dialogues which were all well rendered, especially the dialogue by the ladies of the local. Our next will be a radio concert, everybody invited. These programs in connection with the regular work of the lodge has awakened a new interest in the lodge

especially among the younger people Let the good work go on. Visiting members always welcome, lets get better acquainted.

Representative D. L. Barrell gave a talk on the work of the last legislation. Ira Wagner, Sec.

Frank Jacobs. Co. Sec.

RESOLUTION ADOPTED BY NEMA-HA COUNTY UNION.

A resolution adopted by the members of the Nemaha County Farmers Union assembled at Centralia, Kansas, March the 8, 1923.

Whereas there seems to be a deadlock in the state legislature between a majority of the members of the Senate and a majority of the members of the house, against the honorable Johnathan M. Davis, a valued and honored member of the Farmers Union and whereas it appears that by reason of partisan politics the said Senate and House have been and are continuing to block needed and necessary legislation and whereas, on the 6th day of March 1923. The said governor Davis sent a special message to the said legislature calling their attention to certain platform pledges made by the so called dominant parties in this state. And whereas Senator Frizall in a frivelous, sarcastic manner moved the reference of said message to the committee on agriculture, in the Senate with the intent to cast contumely upon said committee and the Honorable Johnathan Davis Governor of Kansas. Now therefore be it resolved that we denounce the action of the legislature in this behalf as being childish, and demand that they carry out the oath taken-and subscribed at the time they became members of said legislature and assist the governor in passing the need-

ed reform measures. Be it further resolved, that a copy of these resolutions be furnished to the press, a copy sent to Governor Davis, to the house of representatives 30X 0F and to the senate of the State

Committee

Mrs. Alice M. Williams A: S. McNeal Jacob Fisher.

Hutchinson Tanning Co. Hutchinson, Kansas Get our prices on tanning and make ing overcoats and robes and mit-tens. All oak tanned harness leath er. Also lace leather.

GOVE COUNTY ENDORSES CREAM-Editor Kansas Union Farmer: The first quarterly meeting of the

Gove County Farmers Union was held at Grainfield March 13th, with a good attendance of delegates and Union members.

The first part of he time was devoted to the usual business and the report of the delegate to the State meeting, which was good. Consider able time was devoted to argument on ways and means to get the differregular meeting Monday p. m. March ent businesses joined more closely and it was the voice of the meeting that the business done in the county be thoroughly organized and work under one management in buying and transact any business as the business selling. There seems to be no reason agent was under quarantine and those why we cannot buy and sell as one.

present were the non-talking kind. State lecturer, M. O. Glessner, was with us, and gave excellent talks on the wheat marketing plan and also the Salina cream churning station .-The Liberty Local visited North two very necessary things in connec-1,910.21 Star Friday p. m., and put on a pro-33.86 gram after which North Star served After the address quite a number signdelicious refreshments. They will be ed contracts to furnish cream for the

will give a program. The program Our County lecturer was expected given at North Star will be repeated to be present, but was not with us. Our County lecturer was expected As a whole, we had a good meet-

> EXCELLENT MEETING OF SAND CREEK LOCAL

Rush County No. 37 F. E. & C. U. of A, met with the Sand Creek local on March 23. Sand Creek local entertaining. A splendid program was rendered by the school and the teacher. Miss Florence McDaniels deserves special credit and praise for the excellent manner in which she helped to make the evening a success. Short talks were made by President M. G. Wnson, N. D. Schoonover, Dr. E. W. Pierce, and county president Arthur Glessner. O. M. Lippert made a talk choosing for his topic: "What has the Farmers Union done for me, and what have I done for the Farmers Union?" He handled his subject so well

or offer a single argument against Supper was served by the lady members of the Local assisted by Brother George Huber and a real feast it was, and no one present could have guessed hat hard times were ex-

that no one could find a single fault

isting in Kansas. Sand Creek Local may not be as large in numbers as some locals in Rush County but when it comes to doing things it has always shown itself to be the equal of any in the state. And the real old time pioneer hospitality still exists in the community showing that the splendid example set by the good old fathers and mothers has not been in vain nor forgotten, and while so many of them have crossed over the great divide and vacant chairs are found now where once the men and women who made Rush county what it is, greeted you. But the sons and daughters

who staved at home because were sleepy or on account of a little dust drifting into the roads, missed a real treat when you stay away from these meetings. Come out and get acquainted with yourself and your un-

ion and help push. O. M. Lippert.

STUNG TWICE IN THE SAME PLACE

Editor Kansas Unon Farmer: A year ago, a brother member of the Farmers Union in this county consigned a choice lot of cattle to the Farmers Union at St. Joseph, Mo. But, on account of getting on the market rather late, and a few flattering words from the other fellow, the cattle were transferred to an outsider and sold at the identical price of the

Just a year later, the same brother had another choice lot of cattle on the same market, and the same buyers got after him and with a few flattering words, saying that his cattle were the best on the market for the past three months, and predicting that no such high quality cattle would be on the market in the next three months, and offered him \$9.25 and the cattle were sold. A few minutes later, our brother learned that the Farmers Union Commission Firm sold an inferior lot of two cars for \$9.30, and the writer is now wondering how much rebate our brother is expecting from his salesman. Joel Strahm.

AT LIBERTY LOCAL Liberty Local held their regular meeting Monday evening March 5th The business meeting reported the arrival of the tankage and took more orders for nails, staples and seed po-

WHAT WOULD YOU LIKE TO STUDY WHAT WOULD YOU LIKE TO STUDY
We Teach You and Give You a YEAR TO
PAY. Expert Instructors, Lowest Tuition
Rates, New Methods, Texts and first lessons of any course on approval. You pay
postman only ONE DOLLAR and postage,
balance as you wish. Courses in Advertising, Journalism, Photographic Journalism, Federal Tax Accounting, Salesmanship, Office Management, Business Administration. Postal will bring either
course—your first C. O. D. payment \$1.00
and postage, returnable is not satisfied.
WALHAMORE INSTITUTE
Dept E, Lafayette Building, Philadelphia,
Pa.

tatoes. The purchasing committee tee reported the purchase of 5 dozen forks, each lady brought a tea towel to be kept in our dish cup-board for use when serving. The Literary paper, by Misses Wright and Paulsen was read and each one fell in for his share of jokes, adds and current news. Messers Buckle and Gard from North Star were present and suggested a plan of trading programs, which was accepted and Liberty Union will put on a program at North Star March 23rd., and they will return the favor in the near future. We always enjoy a visit from the North Star folks, come again. Three new members were taken in, at the close or the business session the men served home made ice cream, waters and

Kansas should be one of the greatest poultry states in the Union. With her long season of mild weather the 250 egg hen should be here in great

short program will be given.

coffee. Next meeting March 19th a

Have you performed your Union duty yet? Be sure to ask the next non-member you meet to join the or-

### Wheat Pool News

POOL NEWS The Farmers Union Wheat Pool is making rapid strides toward ' something big, and perhaps by the time the new crop begins to move will contain from three to five million. I talked with a peculiar specimen of wheat-raiser a few days ago. He believed in the pool principle, had studied it considerable and realized that it would be a great benefit to the

ful operation. But, said he, "There will be quite a hot contest while the new plan is

grower when it was put into success

More Money From Cows, Hogs, Hens Easy to make more money frem milk cows, beef cattle, hogs and chickens if you give them the proper amount of essential minerals. Our free book gives the secrets of success. Full of valuable feeding facts that will increase milk and egg yields; get cheaper gains and save you 10 to 20% on feed. Mineral Meal

becoming established, and I'll be free, to cash in on the old system, while you fellows are putting up the fight to

establish your system." In other words, the fellow was willing to sell out to the system for a small imaginery selfish gain while his neighbors and friends were striving with all their might to establish better

This is giving aid and comfort to the enemy in time of war. I hope no one will refuse to sign the contract very long on such a pretext. Willing now to cling to the old system that you know has always been giving you the "butt end of the club." This death bed repentance of the

system which you expect to cash in on will vanish as the mists before the rising sun, and you will later on discover that you are trying to sell your birthright for a mess of pottage. You, by your actions are saying you are willing to give up all the advantages of this new and correct system of marketing your wheat for a few imaginary paltry pennies.

You have put up your money on the wrong horse this time, for you know the large ultimate buyers of wheat (the millers and the exporters) never have paid any attention to the man with a wagon load. You will get the coldest shoulder you have ever re-ceived when you with your few wagon loads try to compete with the

2 Months to Pay

along the lines of marketing our

U. S. Alexander.



It's Automatic FAIRBANKS-MORSE HOME WATER PLANT

UST turn any faucet-in home, dairy or barn—and you get an abundance of running water, under pressure. Not a switch to turn, or adjustment to make. The plant operates from any electric light socket or home lighting plant circuit. Pumps water from clatern, shallow well, spring, stream or lake. Has sturdy galvanizedsteeltank. Depen Fairbanks-Morse Pump. Copacity 200 gallons per hour.

Full details in catalog No. 789

Fairbanks Morse & Co. Kansas City, Mo.

Defeat

Marketing

Request Information and Literature

HELP US BY BECOMING THOROUGHLY FAMILIAR WITH THE WHEAT POOL BEFORE OUR REPRESENTATIVE REACHES YOUR TERRITORY FOR SOLICITATION WORK

WRITE FARMERS UNION COOP. WHEAT MAR-KETING ASS'N., 106 NEW ENGLAND BLDG.

KANSAS CITY, MO.

# lu Awarded

FOR THE BEST FARMERS UNION SONG ADAPTED TO ONE OF THE OLD FAVORITE TUNES

## Contest Is Open

Mail all songs to this office on or before April 15. Judges will select the best song and name of winner will be published in this Paper.

PURPOSE: To stimulate interest in composing words to fit tunes. Song books in pamphlet form will be printed for distribution among Kansas Farmers' Unions.

SEND YOUR SONGS TO

Farmers Union Song Department 105 New England Bldg. Kansas City, Missouri

ROUND THE SQUARE TAKE A LOOK AROUND

AND

You'll See We're On The Square Every Time You Tune In On Our Service Thru Grain AROUND Consignments, You Receive
EARNEST EFFORT
SYSTEMATIC SERVICE
CONSISTENT COOPERATION

Kansas City, Missouri