

# THE KANSAS UNION FARMER

Education

Organization



NUMBER 10

Vesecky Outlines

Agricultural Needs-for

**Family Farmers** 

It has been quite a long time since

pose the debts which farmers owned

to Federal lending agencies to an amount which the farmer could be

expected to pay from the proceeds of

Then, we were also requested to

support a Federal Health Bill. And,

Fairly Good Progress

We have made fairly good progress along all of these lines. We have work-

ed hard to get a definite amount set

aside for the Farm Security Admin-

istration so they would be able, not only to take care of their present cli-

ents, but also to help other farmers

who have not been able to get help from any other agency and whose on-

ly chances of rehabilitation and a new

start in life depends upon the funds

available to the Farm Security Administration for farm rehabilitation.

In working with farm debt adjust-

Kansas Union Farmer, we will be ab-

the bills embodied in this program.

S-1836 makes available to farmers federally insured loans at 3 per cent interest which, within a period of 3

years, would enable thousands of farm tenants to buy farms, even without

F. U. Legislation

SALINA, KANSAS, THURSDAY, MAY 18, 1939

## Big F. U. Letters Being Painted On

George Bickwell Is Manager of Jobbing Association's Newest Service Development

It will not be long now before great tall, newly painted letters on a 556,000 bushel terminal elevator in North Topeka will be publicizing the Farmers Union. Every Farmers Union family is urged to drive in and inspect this new facility in cooperative grain marketing. The purchase was com-pleted April 28 by the Farmers Union Jobbing Association which has headquarters in the Board of Trade

building, Kansas City.

Located just a block east of the
Union Pacific freight depot, just off Highway 75 running north and south, the property is easily accessible both by truck and rail.

Being so centrally located and on Being so centrally located and on rail lines directely from a rich Kanson grain country benefits are self evident. Farmers Union people will now realize for themselves the savings made possible in the mixing and blending of grain and other terminal

Is Room for Expansion

"There is plenty of room for expansion," commented H. E. Witham, general manager of the Jobbing asso-ciation. "We have space for building a million bushels more storage easily —and then we really would have a terminal!" The purchase is considered a progressive, but conservative business development.

Gerge Bicknell, experienced grain ley, educational director, Nebraska Farmers Union; J. H. Bolin, manager, will be in charge of the terminal elevator and of the merchan-dise warehouse which the purchase of the Nebraska Union Farmer. included. Before joining the Jobbing Association several years ago, Mr. Bicknell was with the Osborne County Farmers Union business association. He has a thorough understanding of are E. A. Syftestad, Farmers Union from the local manager's viewpoint, as well as regional. There will be three regular employees at the new ter- Farmers Union Brokerage Service of additional help used in the seasonal

The purchase was made at a barernment appraisal of the terminal wholesale are to engage collectively elevator recently set a valuation of "in the processing, manufacturing, dewould cost 16 cents a storage bushel to build, it is said, making a replacement valuation of close to \$90,000. The merchandise," and "to carry on the mercha siderably less than 10 cents per bush-

In addition to grain storage, there is space for a feed mixing plant was which will enable the Association by eventually to manufacture all its commercial feeds.

Concrete and Steel Bins

The elevator has concrete and steel elevator, the Jobbing Association will ernment loans have been made, in devoted particularly to operations addition to grain its members store that are of regional concern.

the Willis-Norton. Until a fire a few must be in the state in which it is years ago which destroyed the mill, incorporated, and because it was the elevator was used in coordination deemed advisable to have the prin-with the milling activities. Not Farmers Union, but "White Loaf Flour," cated, it was decided to incorporate has been the message blazed from the in Nebraska. tall storage bins.

The merchandise warehouse is a fine one, with a loading dock fronting sentatives favored incorporation untoward No. 75 highway, and spacious quarters within. Now the Job- But when it was considered that the a donation of \$10 to the Wheat Im-Kansas City, Kan., North Topeka, and accrues in handling merchandise, and nounced funds were available.) reports a fast increasing volume in braska share-capital cooperative law cational and Cooperative Union of tary of Agriculture shall administer feeds, paints, fencing, twine and other farm supplies, and is now enabled ments in regard to the amount of and promoting cooperative organizato give new improved delivery and capital that must be paid in, the detion: Be it resolved that each of regulations. service to local business associations. cision was unanimous for incorpora- our Farmers Union cooperatives

a grain office in Salina, in addition . Net savings, after setting up 10 per from earnings according to the of Agriculture will have the aid of to Kansas City. Art Riley is the man-cent of the surplus reserve, will be respective boards." to Kansas City. Art Riley is the man-ager at Salina. Harry Neath is mana-returned to patrons in proportion to "Cooperatives can't live with dic-or group. "Cooperatives can't live with dic-returned to patrons in proportion to "Cooperatives can't live with dic-section 8 provides a penalty for ger of the merchandise warehouse in their contribution to the savings. The tators and are our only hope for the is manager of the Wakeeney ware- to retain the patronage refunds of hold human rights above fanatic na- of production.

Kansas City, whose home farm is eligible to become members of this introduced into Congress, and exnear Cawker City; D. O. Wanamaker, regional wholesale. assistant secretary, Blue Rapids; E. A. Crall, Erie; C. B. Thowe, Alma; and Joe Erwin, Cicero.

VISITORS FROM KANSAS STATE

Jobbing Association Welcomes 15 Col-

lege Students and Prof. Montgomery Kansas State College students in the Cooperation class joined those in the class in Marketing of Farm Products in a tour of inspection of coop-

Association, after visiting the trading floor where grain is sold on the Kansas City market, and the inspection rooms where the grain is inspected.

Mr. Witham summarized the history of the Association since its beginning the Association since its be of the Association since its beginning in 1914, and explained how it serves

sas which are members of the Association, and were interested to learn that, including the grain organated by Equity Grain Co., the Association had handled 13,500,000 bushels of grain cooperatively in 1938.

In the group were Prof. George ry Longberg, Soldier; DeLore Brent, Alfred E. Anderson, Courtland; Paul Danielson, Lindsborg; and Gerald Mc
Ty Longberg, Soldier; DeLore Brent, Alfred E. Anderson, Courtland; Paul Danielson, Lindsborg; and Gerald Mc
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Ty Longberg, Soldier; DeLore Brent, Aller E. Starosta, Iola; Alfred E. Starosta, Iola; Bobby: "Because voice and the protection of the Danielson, Lindsborg; and Gerald Mc-Master, Eskridge.

# F. U. Letters ng Painted On Term. Elevator To Join Together

Co-operation

"Farmers Union Wholesale Cooperatives, Inc." Launched At Omaha Meeting, May 9—New Regional Includes F. U. Jobbing Association

A regional cooperative wholesale, named "Farmers Union Wholesale Cooperatives, Inc.," was launched at a meeting of representatives of five Mid-Western Farmers Union cooperative wholesales held in the Farmers Union building in Omaha on May 9. Tentative articles of incorporation and by-laws were outlined,

and a temporary board of directors elected. Following are the organizations that will become incorporators of the new regional wholesale, and the names of those

who represented them in the Omaha meeting:
Farmers Union Central Exchange, St. Paul, Minn., by Alex Lind, president; E. A. Syftestad, general manager, and J. L. Nolan, manager of the oil department.

were called upon to analyze S. 570 and contributed the following memorandum in March, 1939:
Section 1 provides that crops of one year having a value of \$10,000,000 or more shall not be sold to Farmers Union Cooperative Brokerage, Sioux Falls, S. Dak., by Jesse Kistler, president, and G. L. Moseson, manager.

Farmers Union Brokerage Service, Des Moines, Iowa, by P. L. Hawthorne, president, and D. W. Van Vleet, manager. Farmers Union Jobbing Association of Kansas, Kansas City, Mo., by J. C. Gregory, president, and H. E. Witham, general

Fine Discussions

New F. U. Managerial Officers

Are Pat Nash, Pres., Ells-

worth; Dave Train, Sec.

The new president of the Farmers

should return to Salina in 1940.

discussion of the Farmers Union

Pass Three Resolutions

laws borrowing from that agency.

on wheat. He also pointed out the

Mr. Vesecky A Speaker

Mr. Vesecky asked that support be

evidenced in the description she gave

(continued on page 4, col. 5)

a community.

Farmers

Resolutions passed by the associa-

rulings was especially informative.

ion are as follows:

At Spring Meet

manager. Farmers Union State Exchange, \* Omaha, Nebr., by L. Lauritsen, president; and John Brodrick, secretary, Managers Enjoy and C. McCarthy, general manager, Others who sat in the meeting were H. G. Keeney, president of the Nebraska Farmers Union; Geo. E. Kinney, manager of the oil department of the Nebraska State Exchange; Henry Neg-

Name Five Directors

Nebraska Farmers Union Auditing de-

Directors named to serve until the first meeting of the new organization Central Exchange; G. L. Moseson, regular employees at the new ter-minal elevator and warehouse, with additional help used in the seasonal Farmers Union Jobbing Association, and C. McCarthy, Nebraska Farmers Union State Exchange.

The objects of the new regional

ed clearly that this is not a separatist movement. Unanimous endorsement was given to the sentiment expressed by several representatives that it would be the policy of the new organization to work with and through United Co-operatives, a convergence of the state of United Co-operatives, a corresponding organization composed of cooperative wholesales in the eastern states, and grain bins which are in excellent con- National Cooperatives, Inc., the nadition. As it is a federally licensed tional cooperative wholesale, whenever such joint action was advantabe able to handle government storage geous to the whole cooperative movegrain as well as wheat on which gov- ment. The new organization will be

Because the principal place of bus-The elevator has been known as iness of the new regional wholesale

Incorporate in Nebraska

At first, the majority of the repreder the non-stock cooperative law. able the Managerial Association make The Jobbing Association when it was understood that the Ne- "Whereas our State Farmers Eduis very flexible and fixes no require- Kansas is doing a good work building the act, issue licenses to dealers and

non-shareholder patrons that are eliDirectors of the big Kansas Farmrs Union association are J. C. Gregment for shares. The size of the shares ers Union association are J. C. Greg- ment for shares. The size of the shares first speaker of the program. After dare violate the act. ory, president, Osborne; Homer Ter- is fixed at \$100. "Cooperative whole- emphasizing the importance of build-

> The member wholesales are given vide for the issuance of certificates speculators and chiselers. equal voting power—five votes each in meetings of the federation, and imperfections of the bill, S. 570. may be represented by one or more chooses, and each will nominate a member for the board of directors. cent of the farmers in North Dakota C. McCarthy was chairman of the meeting, and E. A. Syftestad, secreting are dependent on its agencies, and American farmer.
>
> Section 11 provided that a great many Kansas farmers shall apply to 193

tary. These men were named as a would be in dire straits at this mo-shall apply to 1939 production. committee to shape up the articles of incorporation and by-laws and submit them to the member organizations for final approval and signatures. eratives at Kansas City, May 2. for final approval and signatures. They called on H. E. Witham, general manager, Farmers Union Jobbing published and the new regional wholesale will be under way.

factories in operation within the next week or 10 days after it starts. For the immediate future, it will serve The young men noted the great principally as a conference group number of elevators throughout Kan- and an agency for the making of contracts and connections in procuring farm and household supplies to be handled by the member wholesales. While the incorporators of this new regional cooperative wholesale do not expect to do big things suddenly, they do have great faith in its tre-

#### Okla Economists Analyze Benefits -Praise S. 570

Senate Hearings On Cost of Production Printed On Request From Riley Co.

Editor's Note—The following report is taken from Calendar No. 251, Report 234, of the U. S. Senate, and is published, although S. 570 is now killed in committee, at the request of Victor E. Hawkinson and Henry G. Nanninga, president and secretary of the Riley county Farmers Union.

Economists of the University Oklahoma and economists of the Ok-lahoma State Chamber of Commerce were called upon to analyze S. 570

domestic consumers for less than the cost of production for that part consumed in the United States.

There will be no practical difficuly in administering the bill, because the first year's costs of production will be based on the conditions as they exist at this time, which will not vary greatly from year to year. The experiences of the first year will lay the foundation for a permanent program and for any minor changes

Section 2 provides for determining he average costs of production. The efficient farmer will not be penalized nor the inefficient and marginal farmer favored, because this section of the bill sets out the factors to be used in computing the costs of production. Practical experience will overcome any difficulties encounter-ed in determining these costs of pro-

Section 3 provides that the Secre-Union Managerial Association is Pat J. Nash, general manager of the (1) the volume of production and (2) the volume required for domestic Ellsworth county Farmers Union bus-

iness association. He displaces C. B. Thowe, manager of the Farmers consumption. The actual volume consumed will Union store at Alma, who has served not vary greatly from the estimated for the last nine years. Dave Train, manager of the Farmers Union elevolume, nor will cheap substitutes vator at Lindsborg, was elected sected section retary-treasurer, replacing T. C. Belden, manager of the merchandise department of the Express Training department of the Farmers Union

Section 4 provides (1) that the Secretary of Agriculture shall announce the cost of production as determined Jobbing Association, Kansas City, who has held this office for six years. Farmers Union Jobbing Association to supervise the administration of secured the elevator at a cost of con-

this bill 100 percent because it gives non farm incomes. them more protection than any other The meeting in Salina, May 16 was one of the liveliest in many years. Attendance was about 70, coming from all directions and various distances. teed its share of the wealth produced The round table discussion lead by in the country. Mr. Nash in the afternoon featuring a

Section 5 provides that all warehouse reserves and export quantities exemptions, Bank for Cooperatives shall be delivered to the Secretary of them for domestic consumption except in case of shortage, but may allow withdrawals for processing for "Resolved, that this group go on export purposes.

record as opposed to the ruling of This provision will prevent dumpthe Bank for Cooperatives that the ing, market slumps, and manipulation membership requirement clause be of prices of farm products. Section 6 provides that the holder stricken from local association byof the excess receipts and certificates

"Resolved, that if funds are avail- may be paid at the post office. This will prevent the long delays the farmers have experienced under Association has three merchannon-stock law makes no provision for provement association to assist in the present and previous agricultural dise warehouses across the state—at a profit, or surplus saving, such as carrying on their work. (It was an-Section 7 provides that the Secre-

> The act will have to be administercontribute to the state organization ed by someone, and the Secretary from hogs raised in Iowa is sold in

Kansas City, and M. M. (Pat) Gardner board of directors will be authorized salvation of civilization because they any dealer paying less than the cost

Section 9 provides that all wareory, president, Osborne; Homer Terpening, vice president, Wakeeney; H.
E. Witham, secretary and manager,
cooperative law of any state" are
cooperative law of any state" are
cooperative law of any state are
cooperative law of any This closes the loopholes against plained particulars of the bill to pro-

> produced for less than our domestic 686,000 sheep and lambs on Kansas products cost shall be raised to equal farms on January 1, 1939. Of the select its delegates in any way it given the Farm Security Administra-chooses, and each will nominate a tion, pointing ou that over 40 per This will stop enriching the for-

> > Section 11 provides that the Section 12 provides that this act shall not affect the Soil Conserva-Miss Esther Ekblad was the sec- tion and Domestic Allotment Act, ond speaker, telling of the National crop insurance loans on agricultural Conference on Farm Youth Problems commodities, nor certain parts of the

> > which was held recently in Washing-ton, D. C. Much interest was tion as amended. Farmers can still afford to protect Kansas Farmers Union, made a severable.

> > This means that if one part or strong appeal to managers to encourage Farmers Union organization, clause of this act is tossed out by and even to recognize its value in the courts, the decision will not affect other provisions. H. E. Witham, manager of the Farmers Union Jobbing Association, General Comment This bill is a protection to agricul-

was called on for a brief message. He ture in general, spoke of the new terminal elevator hardship on the large producer, but Dayton, Ohio, and Lexington, Ky peka with storage capacity of 556, and if agriculture is put on the proper base, the large producer will adjust his production to the law managers to use "their own" terminal for their storage requirements.

Harry Stephens of the Wights

The job, and if agriculture is put on the job, and if agriculture is put on the proper base, the large producer umbus and producer of Agriculture, four large packers of Agriculture, four large packers have increased their combined perhaps and other stock from the proper base, the large producer and other stock from the proper base, the large producer through the marketing of graded large of cotton will get an income certification of the supply and demand and agriculture is put on the proper base, the large producer and other stock from the proper base, the large producer of supply and demand and agriculture is put on the proper base, the large producer and other stock from the proper base, the large producer and other stock from the proper base, the large producer by the proper base, the large producer and other stock from the proper base, the large producer by the proper base, the large producer and other stock from the proper base, the large producer by the proper base, the large producer by the proper base, the large producer and other stock from the proper base, the large producer by the proper base, the proper base, the large producer by the proper base, the proper base, the proper base, the proper

#### The President's Message

By J. P. Fengel State President

During recent months as my riends are aware it has been my privilege as well as my duty to visit nany sections of the state as my work calls me in the daily performance of my duties in connection with Kansas Farmers Union membership heir local and county meetings and their business institutions, wherever may be helpful to them.

citizenry, the wonderfully produc-tive fields and the natural resources of the state, with which nature has are so sadly in need of repair and paint, with the tumbled down shacks that are no longer habitable along bid of 23 cents a pound.

The next, was the standard of the family and the standard pound duty, as against the American bid of 23 cents a pound.

The next, was the standard pound and the standard pound are standard pound and the standard pound and the standard pound are standard pound and the standard pound and the standard pound are standard pound and the standard pound and the standard pound are standard pound and the standard pound and the standard pound are stan the roadside, and the evidences of where there used to be a farm home and now only a trace remaining as a reminder that at some time there had been the home of one of our being violated.

Superior and ne left because of this pecome owners at a more rapid rate than was possible under the Bank-head-Jones Faim Tenancy Bill.

The third was to try to get legisformer farm families, who could refrain from asking himself a lot of questions as just why should this thing be, and why the disparity between the appearance and surroundings about the country home as com-

pared or contrasted from the homes in our towns and cities. farm per capita income we will have the answer to one angle of the sit-uation and then if we will just go a little further, and also make a comparison of the farmer's share of the national income on the basis of the farmers' proportion of our national

population and we have the picture pefore us. Low Per Capita Income Just for example our farm popula-tion is about one-fourth of our entire population and even in the good year of 1929 with a national income of a little over 81 billions of dollars the farm income was seven and a quarreceived over twenty and a quarter 2. billions and as we come on down

as compared to other industries. In 1937 our National income was \$69,817,000 dollars, with the actual farm income of \$6,223,000 dollars when to establish an economic bal-

In 1929 the non farm income averaged \$817 per capita while the averducers of other commodities will age farm income per capita was only prosper when each group is guaran- \$240 and has continually declined income had declined to \$655 capita and the farm income to \$196 per capita.

During this period the farmer has (continued on page 4, col. 5)

#### Declare 1938 Dividend A 3/4 of a cent a bushel patronage lividend was voted on 1938 business by the directors of the Farmers Un-ion Jobbing Association at a resent meeting. The first 20 per cent will be in stock and the balance in cash. Credits have already been set up on

FOREIGN BEEF TO NAVY

Roosevelt Orders Bid for Argentine Canned Meat Accepted By John Vesecky, Pres., Nat'l. F. U. President Roosevelt has directed the navy to accept a bid on Argentine my last message to Farmers Union in canned beef for feeding navy person-nel in place of an American bid be-folks in Kansas. Most of the time

Discussing an amendment by Sen- Madison, Wisconsin, outlined a rathator O'Mahoney of Wyoming, Demo- er full program of legislation for the blessed our state. And as one travels crat, to the navy appropriation bill coming year. our highways in this wonderfully designed to prevent purchase of the productive state, and counts the foreign beef, the President said the farm homes as one drives by that Argentine product was offered at 15 care of the farm families who have the families who have the

**AAA PICTURES \$43,666.20** 

tography of Acreage make a comparison between the per 16 North Central and Western states capita farm income and the non at a cost of \$476,362.79. In Kansas, the land of our Farmers Union cooperations are capital income we will have

\$43,666.20. Aerial photography is used under the conservation phase of the AAA farm program as a cheaper and more accurate means of checking performance on farms. With the use of a olanimeter or rotometer the area of

Call Miltonvale Meetings Announcement is made by George ter billions when to have an equal Farmers Union Elevator association exchange value as compared to other of three Farmers Union meetings, industries we farmers should have Wednesday, May 31, to Friday, June

ments, we have just about ready for introduction, a bill which I believe, if passed, will be one of the most forward steps ever taken for the help of our debt oppressed farmers. The through the years we can see and measure the decline of agriculture by the proportionate decline in the Esther Ekblad, state Farmers Union of our debt oppressed farmers. The program we have of debt adjustment and refinancing, is fast taking shape and I believe by the next issue of the farmers share of the national income junior leader, will be a speaker Friday night also.

when he caught it in a lister gear,

May 13. DID HIS BEST Joe: "What caused the explosion on Cy's farm the other day?" Jack: "He fed a chicken some 'Lay-

trucking controlled territory

Figures on Direct Marketing

years. Ipaqceb tvtteads. s- iiaofrf

Direct-to-packer marketing has

shown steady growth for the past 15

years. In 1938, 25 per cent of the cat-

le, 36 per cent calves, 52 per cent

of the hogs, and 32 per cent of the

to the direct method of sale.

increase in the number of local mark-

not met with success in this country.

substantial percentage of the supply

few strong hands.

be a rooster."

Discuss Live Stock Markets The following discussion of livestock marketing is from the speech by W. W. Fetrow, associate chief, cooperative research and service division, Farm Credit Administration, at the Kansas Cooperative Conference at Manhattan, April 14, on Gearing Cooperatives to Marketing Conditions.

Livestock markets are nationwide. Increased production and sales in any area or region affects the livestock industry throughout the whole coun-Distribution is on a national scale. Lambs produced in California are eaten in New York, and meat countries.

In fact, two-thirds of our meat is consumed east of the Mississippi. Many livestock producers are inclined to overlook these important facts. county, and your state, and to view compared with 11 per cent of the it as a national industry rather than Livestock is one of the principal

sources of farm income in Kansas. According to the U.S. Department Section 10 provides that the tariff of Agriculture, there were 2,789,000 on foreign-grown products sold or cattle and calves; 1,045,000 hogs, and total farm income for the state in eigners at the expense of the was derived from livestock and livestock products including dairy and poultry. Are Recent Marked Changes

Marked changes have occurred in which have affected cooperative de- auctions operating in 37 states. More velopment to a marked degree. Among than 82 per cent of these livestock these changes should be listed growth auctions were organized since 1932.

of local markets and livestock auc- Kansas in 1937. livestock marketing. Decentralization calls for a more elastic marketing meat-packing plant. Attempts to opeting both at central and local points. One successful approach toward solving the problems that follow detailed that while their selling is being decentration has been made by the Cincinnati Producers through the estab-It may work some lishment of branch sales agencies at on the buying side is in relatively

service the bank was giving Kansas cooperatives in the financial field.

(continued on page 4, col. 5)

Motor trucks are now transporting cent of all the sneep and lambs cent of the live-slaughtered under Federal inspection (Continued on the United States.)

(continued on page 4, col. 5)

Nat'l. President the books to the different local grain associations and will be paid out Is Broad Program to Relieve later.

Kansas as a state can well be proud of its capable and very industrious was found to be cheaper and superior ing on Legislation. As you will rein quality.

been dispossessed or are just about The next, was to work out some He added the foreign beef was far plan whereby the farm tenants could superior and he felt because of this become owners at a more rapid rate

Kansas Cost for 1939 Aerial Pho-Agricultural Adjustment Administration has announced the awarding of contracts for 215,192 square miles of aerial photography in to see to it that any legislation which

Aero Service Corporation of Philadelphia, Pa., received the contract to photograph the 25,686 square miles for

fields in the farm can be determined.

Shannon, president, and John Matson, secretary, of the Miltonvale John Fengel, president of the

le to give you the number of the bill, and the detailed provisions of

Waterville—John Tommer, state any down payments.

Any down payments.

Inductor of the Farmers Union, lost

Inductor of the Farmers Union, lost

the end of his right third finger fied before the Senate committee on Labor and Education in favor of health legislation which would aid the low income half of our popula-

tion to get adequate medical care. Before moving on the last part of our program, the price adjustment of farm products-I want to call your attention to the action of the last 'em-or-bust' feed and it turned out to two national conventions. These conventions instructed the National President to select commodity committees, whose duties it would be to study the needs of the different commodities produced on our farms and pared with less than 5 per cent in recommended the legislative program 1917. At some Corn Belt markets, from best suited for those commodities. 90 to 95 per cent of all receipts now

Commodity Committees Act

arrive by truck. Trucking has been an In accordance with this order of important factor in speeding the growth and development of direct the Conventions, I have appointed a Wheat committee, a Cotton committee, marketing, concentration points, local a Corn-Hog Committee, a Dairy Committee, a Fruit Committee, and a Vemarkets, and livestock auctions. Each has tended to reduce terminal market getable Committee. Of those committees, only the Cotton, Wheat and Dairy committees have thus far workreceipts and to convert the terminal markets into important local markets, each drawing its supplies from terried out a definite legislative program. tory within a trucking radius. Live-The Wheat Committee and the Cotton stock trucking has thus tended to in-Committee had their bills ready to insulate the terminal market from its troduce, when I left Washington on outlying territory through the devel-May 9. opment of a succession of local mar-Senator Wheeler of Montana—one of

kets and auctions, each with its own the original co-signers on the so-called Kennedy-Ward Cost of Production Bill, introduced our Wheat Bill in the Senate. The number given to the Bill in the Senate is S-2395. I do not have the number of the Cotton Bill, nor the Dairy Bill at the present time. There are other bills being worked out for rye, flax and barley, on the sheep and lambs were sold direct, income certificate plan and the rice growers have also introduced a Bill, on the certificate plan, for rice, The basic principle of the income of the sheep and lambs in 1923. With certificate Plan, is that a committee

few exceptions livestock cooperatives of three producers, one consumer and have taken little part in the direct one representative of the Government marketing movement. Many have will make a study of the price at been more inclined to fight direct which, wheat, for instance, would marketing rather than attempt to adjust their operations and technique adjust their operations and technique income. This price to be based on the Since 1928 there has been a rapid parity price, or cost of production, which ever is higher. ets, concentration points, and live-Based upon the findings of this com-

stock auctions throughout the coun- mittee in regards to the necessary try. The number of local markets and price level and the average market concentration points is unknown, but a survey conducted in 1937 showed of Agriculture shall issue Income Cerlivestock marketing in recent years that there were 1,347 local livestock tificates equal in value to the difference between the average market price of the commodity, and the fair income price as indicated by the studies of this committee. Income Certiin motor-truck transportation, in- According to our records, there were dies of this committee. Income Certicrease in direct marketing, and rise 139 livestock auctions operating in ficate allotments shall be issued to each farm upon the domestic contions. Each of these changes has exerted a decentralizing influence on exerted a decentralizing influence on the domestic consumption part—and in wheat, upon the domestic consumption, plus the through the marketing channel as the normal export of his average historic production, figured on a ten year structure which will co-ordinate mark-erate such plants cooperatively have basis with allowance being made for production trends. Ample provision in this plan is made for exempting the production of family sized farms uncentralized, the actual control of a der a fair level, from any reduction in the certificate.

Have Income Certificates For instance, a farmer who produc-

Cowley County Picnic

### The Kansas Union Farmer

Rex H. Troutman ..... Published the first and third Thursday of each month at Salina, Kansas by THE KANSAS BRANCH of the FARMERS EDUCATIONAL & COOPERA-TIVE UNION, 119 South Seventh Street, Salina, Kansas.

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and thereby help to make your official organ a success.

When change of address is ordered, give old as well as new address,

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#### SALINA, KANSAS, THURSDAY, MAY 18, 1939

ion cooperation and loyalty.

issue of our paper was read, but not satisfactorily digested. Ignoring

the chain store question, we note the

Safeway people seem to be in ignor-

y intertwined with the Agricultural

Extension service, and bigamously

fathers the 4-H clubs. The appeal of

TRAVELOGUE

By John P. Fengel

The month of May started off with

Into Crawford County

Our next meeting was at Walnut

of course.

no junior department, is legal-

"There's no money farming," he Farmers Union elevator he helps cosaid. "If prices for your products are operative development; when he patgood, you don't raise anything. If you have a good crop, you don't get a Farmers Union competitor. There any price. The farmer gets the short

The man was not a trucker-lecturer, and his philosophy did not flow This Generation's Problem quite as rapidly as these quotations might indicate. But he had another thought on this subject of the business of marketing farm products. 'Money is made on wheat, and oth-

er products, but not by the farmer ordinarily," he continued. "The farmer just isn't able to get into the business where they make money somehow. There ought to be a way!"

There is a way. It is the Farmers Union way! That very week negotiations were completed by the Farmers Union Jobbing Association for a terminal grain elevator in North Topeka, not three miles from the eating house in which the truck driver philosophized about the economic plight of the farmer.

Those of us who live and breathe the program of the Farmers Union cooperative business development and a sound legislative program, get a surprise each time we discover someone who has sincere interests, in farm recovery, but who is ignorant of the Farmers Union and the work of this farm organization. It is unfortunate that such an amount of work is necessary that men may be kept working together that desired results may be achieved. Or is it? Perhaps it is by the war general. And a death of a true that organizational activity is the educational and informational food that is necessary for united action which leads to our goals. true that organizational activity is

which leads to our goals. Grain marketing is but one line of agricultural business. But it is an important one since Kansas is leading wheat-growing state of the nation; Kansas produces some 15 to 20 per cent of the total United States a bang with my first meeting at Dencrop and from 35 to 45 per cent of nis in Labette county, where I found

ers for instance have talked for Ten- ance of our program which was well marq wheat in recent years, and have told how Kansas wheat has been belittled by grain men at market centers because of the mixing except and a general social hour was enjoyed by pertness of those in the trade and everybody. We did have a splendid their ability to give the worst mix-meeting. This was a family meeting ture in a grade for the best price. The and I am quite certain we are going immediate profit which resulted to reorganize a strong local right could not be regarded lightly, but the around their elevator real soon. effect reached back onto the farmer in that there came to be little de-

which was also a splendid meeting The distinguishing characteristic about cooperative marketing methods is that savings benefit the farmer their Manager Leonard Vance and mand for our wheat for export.

rendered by Duane Balze playing the violin and his brother, Merlin Balze, the guitar. These were very small boys but they played their instruments of the Farmers Union and its wonderful program.

My first invitation to attend a Secretary.

Farmers Union pionic and twenty.

this splendid group of young people, since every number was outstanding,

this splendid group of young people, since every number was outstanding, displaying a worth of talent and painstaking training.

Thorn and Wilbert Rankel with their violin and guitar furnished splendid musical numbers, just when it was needed to furnish variety to the evening's entertainment. I enjoyed them ever so much, and hope to have an invitation to meet with have an invitation to meet with ual refreshments.

them again some time soon.

My Wednesday evening meeting was in the hall in Girard. As you might in the hall in Girard. As you might naturally expect we did have a splendid meeting with President Walt Johnson and George Clausen as their secretary.

Answering roll call was by response of "present," or by repeating a maxim which was a new feature for me and I really enjoyed it. It's fine. Why don't some of our other Locals just try this experiment and see how nice it is.

A real snappy program has been arranged by the young folks which was well rendered. Piano accordion music by Betty Reynolds and George Smith, several selections; vocal numbers by Miss Mildred Dyer and Ruth Ann Cadwell and piano solo selections by Mrs. Merle Tribby.

Among the splendid things we talked about and decided to do was send at least two Juniors to the State camp from this Local and a committee was named to make the selection. The second quarterly

ee how nice it is.

loyed the debate, using the subject:— Resolved: That Credit is a detriment to the Consumer. John Billard had the affirmative and George Clausen the negative. There is an abundance of argument upon both sides, since this is really a debatable subject and these young fellows did a wonderful job in defense of their sides of the question. Three judges were appointed and they gave their decisions based upon the argument, negative 2; affirmative 1.

Have Young Leadership This Local is in the hands of younger leadership entirely, prominent among them are President Walt John son, Secretary George Clausen, John Billard, Lawrence Clausen and his sister, Miss Elsie, who is their County Junior Leader and is doing wonderful work. The Crawford County Juniors are putting on a play, which they are taking into the several Farmers Union communities and am sorry it was impossible for me to have seen

I also had a splendid visit with the boys at the elevator where Orville Service and Elmer Smith, with the help of a splendid group, are just too busy all the time to visit with you and am sorry there are too many to ident.

One Mayor was opposed to the county meeting to be held at Center Hill Friday, May 26, were elected as follows: Fred Potts, Emil and am sorry there are too many to mention separately, only to say they are a dandy bunch of fellows.

vithout a visit at the Clausen home. They really invited me out there, and of course I didn't need any coaxing.

The Just Hadn't Heard!

They really invited me out there, and of course I didn't need any coaxing.

They really invited me out there, and of course I didn't need any coaxing.

They really invited me out there, and of course I didn't need any coaxing.

The Senate should be prohibited from passing on appropriations. They meeting.

By a vote of 21 to 0 our local adopt-their unlimited debate—they never identifying our grain for the pation.

They really invited me out there, and of course I didn't need any coaxing.

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They real They really invited me out there, and

> Brazilton for a meeting that evening. I did not get over to the elevator at Brazilton to visit with Mr. Chris. ronizes another he gives strength to Duan who is the manager, before the meeting, but we did have a nice meetshould be 100 per cent Farmers Uning and a splendid time. This meet ing was in charge of Secretary I. N. McClellan. O. C. Servis was on hand with a nice little talk and encourage-The American Medical Association ment for their county wide business eaders do not dispute that one-third institutions. Lawrence Clausen from of the U.S. population is not receiv-Girard, who is always on hand whering adequate medical care, but say it ever there is anything going on that is for doctors and should not be conis Farmers Union, George Reinhart,

under-attended one-third might well who is the Director from that District trolled by public health officials. The who is always glad to help out whenargue that their position of poverty ever he can, and Bill Acuff from the is a social and economic problem, and Farmers Union Live Stock Company not one for the doctors of medicine to at Parsons. Well, we all talked Farm-Safeway Stores published in the last

Play at Parsons Our last meeting of the week was held at Parsons on Friday evening. I was invited out to the home of George and Mrs. Reinhart for the night and ance that i nKansas the Farm Bureau after supper we all attended the meeting at the Farmers Union Hall. Brother George Reinhart and the boys at the elevator had made arrangement for not only a full eventhe advertisement was a bit out of ing but a very entertaining one as well.

place in a Kansas Farmers Union orwell.

The young folks put on a play entitled "The Green Cow" and it was a treat. We had the hall full of Farbusiness meeting.

Miss Esther Ekblad, state Junion Miss gan. It was a "paid advertisement," Reflection on war brings the thought with George Hiat and a group of his folks from Dennis coming over to visit the group at Parsons. We should Live Stock Commission company also that life and liberty are the top treasures of the American citizen, but in war these possessions are the least valued, at least in a practical sense all be proud of our group at Parsons; plan to be present. ship his stock to him but should do all have a good time.

the soliciting he possibly can and you (p. s.) Each Local will bring a numthe soliciting he possibly can and you

handsome and make you a good sale. Refreshments were served to a large crop and from 35 to 45 per cent of his in Labette county, where I found crowd and after lunch, there was a Mr. Fengel: the total crop of hard red winter a splendid group on hand and waiting splendid orchestra on hand and every wheat A respectable freation of this for me. I drawe into Parsons and with the total crop of hard red winter a splendid group on hand and waiting splendid orchestra on hand and every wheat. A respectable fraction of this for me. I drove into Parsons and with one that was either young or felt sickness in your family, hoping this wheat is handled through Farmers our Director George Reinhart and wheat is handled through Farmers our Director George Reinhart, and young got out and danced to their letter finds you and your daughter

wheat is handled through Farmers our Director Guerre of the Union channels. Approximately 15 per cent of the wheat received in Kansas City from country elevators along over to Dennis. G. W. Hill, wanting to know how to conduct their regular monthly wanting to know how to conduct their regular monthly farmers Union president of the Board for the Dennis last July went to the Farmers Union president of the Board for the Dennis last July went to the Farmers Union president of the Board for the Dennis last July went to the Farmers Union president of the Board for the Dennis last July went to the Farmers Union last July went to the Farmers Jobbing Association.

A great deal more is known today about wheat quality and by a larger number of farmers. Extension worknumber of farmers. Extension worknumber of farmers. Extension worknumber of farmers beard for Tension with the manufacture of the time of farmers union meeting and really have a good time, just drop around an abundance of eats.

A motion was made to take out of the time of the treasury a dime for each paying of the program which was very will rendered by the meeting and really have a good time, just drop around the program and the meeting and really have a good time, just drop around the meeting of the program and the program and the meeting of the program and the program and the meeting of the program and the program and the meeting of the program and the meeting of the program and the pr take a batch of lessons.

A motion was made to take out of Farmers Union paper.

I enjoyed every minute of the time the treasury a dime for each paying N. D. McGuire,

Ideal Graduation Gift round out their week to make it one family to bring its own supply of they will remember as long as they chicken and a covered dish. Suggestthey will remember as long as they

Camp will be in August-after the rush of work on the farm. Here is elevators by any means. The point is that matter any boy or girl between that with cooperatives having more inclusive control, operations could be managed for more far-sighted benefits.

We speak of KFU products in a spendid of more far-sighted benefits.

We speak of KFU products in a spendid control of the speak of an economical and delightful way to

the guitar. These were very small boys but they played their instruments like veterans.

A reading followed by little Miss Mary Zerbucken which was also especially good. Goldie Mae Blaine sang a song with her mother at the piano; and Miss Merilyn Zerbucken favored us with a piano solo. The Maple Leaf Local is and should be proud of this splendid group of young people, this splendid group of young people, hour of sorrow.

Joseph F. Prochaska, R. H. Smith, Ernest Kohls,

In McPherson County Resolution of sympathy—Whereas our Heavenly Father in his infinite wisdom has seen fit to remove from our midst Mrs. Faber Sjogren.

Be it therefore resolved that we, the members of No. 8 Farmers Union

Local No. 671 extend to the William Carstenson family our sincere and heartfelt sympathy in this hour of Rhynard Forsberg, Luther Larson,

In Riley County see how nice it is.

Following the roll call we all enbyed the debate, using the subject.

Baker of Udall and his helper, Orville Taylor, and quite a few others that dropped in at the elevator, Kan., on Friday, May 26 at 11 o'clock among them being Louis Ratley, sec-Basket dinner at noon. All locals retary of the organization.

I enjoyed every minute of my time ship as possible are urged to be presat Kellogg and appreciated so much the splendid cooperation of the group, ent at this meeting. but, also enjoyed the hospitality of the home of Brother Tribbey over night and a real Farmers Union visit other things of importance will be brought before the meeting. Henry G. Nanninga, with the real Farmers Union fellowhip, which like scores of other good things in life we must experience before we can appreciate.—J. P. Fengel

> THE CLOAK ROOM W. P. Lambertson

The Congress keeps on killing time while it watches the President. We'll never save until we do the

One Mayor was opposed to the

Mayor Hoan of Milwaukee has served his city as its Chief continuously since 1916. He says WPA is better Lucile Kaump and Verneal Ander-A trip to Girard would not be com-plete for any Farmers Union folks than state or local control because son. people have most respect for Federal

#### Neighborhood Notes

In Allen County

heir regular meeting on the evening of April 6th, in the Fairview schoolhouse-attendance reported good. The business meeting was presided over by the president, George Tea-Larson. Other officials present were: vice-president, Ed McVey; doorkeep-er, Charles L. Stewart; and Conduc-

of: Mesdames Chas. Stewart, Ed Mc-Vey, Fred Ensminger, and Jay Bodine. Refreshments of sandwiches, pie and coffee were served during the even-

> June Heathman. Reporter.

In Douglas County

Dinner, to be followed by the regular

they really are alive and doing things | Following the meeting there will not only at their elevator and store, be a soft ball game between the mar-but Bill Acuff is right on the job ried men vs. the single men, so all at the Stockyards and am sure every you old baseball players bring your Farmers Union man should not only gloves and bats, and be prepared to

can depend upon Bill Acuff to do the ber for entertainment. Otto Hack,

# Committee.

J. A. Crist, Committee.

The second quarterly meeting of the Riley County Union No. 45 will be held at the Center Hill schoolhouse, seven miles north of Randolph Basket dinner at noon. All locals are requested to send a full quota of delegates and as many of the member-

Plans for the County wide picnic in

Secretary-treasurer. The Center Hill Local 1147 met at the schoolhouse Tuesday evening, May 2, with a large crowd in attendance. The following program was given: Vocal solos by Edward Nord, accompanied on the banjo by Clarence Wiser; Clarinet solo, Ruby Samuelson; Violin solo, Arlene Johnson; Recita-

The Duke of Windsor said beautiful things from Verdun. He is a grand private citizen with no ulterior motives.

Unon, Joan Hawkinson; Vocal solo, Ardene Anderson; Short talk, Henry Nanniga, county secretary; Music by Edward Nord and Clarence Wiser.

Meeting was then in charge of the county of th were read by secretary. Delegates for Swanson, Rudolph Samuelson, Mrs. V. E. Hawkinson, Mrs. Elmer Lundberg,

> It was made a motion and seconded that the Randolph Farmers Un-

ed the following resolution: If our points.

Reporter.

The Walsburg Farmers Union Local No. 1198 was held Monday evening May 8, at the home of A. W. Peterson. The meeting was called to order by President Howard Oman. The minutes The Fairview Local, No. 2154, held of the two previous meetings were read and accepted. We were happy to welcome into our local a new member, Mrs. Lloyd Peterson.

Delegates for the quarterly meeting were nominated as follows: V. E. Oman, O. M. Johnson, Howard Oman and A. W. Peterson.

The following program was given: Songs were sung by all; Message to local was read by Helen Ekblad; Two Evidence has been forthcoming that the five column advertisement of Safaway Stores published in the five column advertisement of back again some time to be invited back again some time time time to be invited back again to be invited back ag Mr. and Mrs. Verner Lofgren.
A poem, "All Wet," by Laura Jean

Peterson; a poem, "Cooperation in Nature" by Orin Lee Lofgren. Esther Ekblad gave a very interesting report on the "Youth Conference" which was held in Washington, D. C. The next meeting will be held at the home of John Oman, the first

In Rooks County The Farmers Union locals of Rooks Private control of money and credcounty are planning an all day meetit and compulsory crop control and ing to be held in Stockton June 6 at farm mortgages are also synonyms. the Stockton fair ground. All union Let's be Farmers Union. farmers are invited to come with well filled baskets and enjoy the dinner at

The State President, Mr. John Fengel is expected to be present as speaker and perhaps others if they can be ned for entertainment for the young

> Yours truly, C. L. Hance, Pres. L. 532 Paul Zillinger, Sec. Tr.

In Russell County East Wolf local met and re-enstated six members and several promised to pay. All seemed to be glad to reorganize and will be glad to get their

In Saline County

A steak fry was enjoyed by members and their families of Headquarters Local No. 2133, May 6, in Kenwood Park. The next meeting will be a "Wimpy" fried chicken picnic to be held Saturday evening, June 3, each held Saturday evening, June 3, each family to bring its own supply of ions on a location free of ball play-ing restrictions will be welcomed by Irma Kietzman, Farmers Union jun-Local officials.



"When you paint to preserve, you beautify; When you paint to beautify, you preserve."

Whatever your motive for painting, remember that it is never an economical move to use a cheap grade of paint. It can bring you only disappointment.

This spring use KFU PAINTS, either Extra Quality or Standard Quality, and you will be well satisfied with the results of the labor and money expended. KFU PAINTS are manufactured by a company which for over a quarter of a century has made paints, varnishes, and enamels from the highest quality materials possible to manu-facture and sell them at fair and equitable prices. Order them today from your nearest Farmers Union dealer.

#### KFU PAINT PRODUCTS

House Paint Screen Enamel Barn Paint Shingle Stain Utility Varnish Porch and Floor Enamel Four Hour Drying Enamel Tractor and Implement Enamel Quick Drying Interior Gloss Semi-Gloss Enamel

Distributed by Farmers Union Jobbing Association

Warehouses at KANSAS CITY and WAKEENEY

#### Our Members Views

Still Favors S. 570

To the Editor: I note with regret the attack by the as a station helper and tank wagon National Farmers Union upon S.570. salesman. The sales of gasoline at

could have stood it better. Space does not permit individual discussion here of the different

driver entered and wanted lunch. He was an attractive young fellows, and a conversation was soon enjoyed between him and the woman attractive possess as he was at least keeping busy, and as long as wording that he was making a living. Its eemed this was a great wealth and been his lot a year or two earlier. He had then been 'in gent and the was a great dear earlier was a great deer earlier. He had then been 'in one weapon; and such a weapon in the farm."

"There's no money farming." he cannot greatly and the was a great dear earlier. He had then been 'in one of the size and then been of the size and then been 'in one of the size and then been 'in one of the size and then been of the size and then been 'in one of the size and then been of the size money reform and cost of produc-

mittee in Topeka, October 22, 1937, families receiving government aid. there was far from any indication of

trol resolution. iam G. McAdoo (D.) of California and presentatives, will allow fees from a close friend of President Roosevelt the common fund to the physicians pushed a perfectly good cost of pro- who have serviced the FSA cases. Dr. duction bill to a vote in the senate Melencamp said he understood the eyelash. Where was our N. F. U. states. president when all this important

commotion was on. (sorry).
In an Associated Press release from Omaha February 10, 1938, our N. F. ical aid plans supported by taxation, U. president asserted one way to he opposed, he said. obtain parity is through parity pay-ments as under the old A. A. A. (which of course contained the pro- groups to cooperatively care for in-

oessing tax.)
So the N. F. U. has made an at ion will hold its quarterly meeting at Holcom's Grove on Saturday, May 20. Everyone come early for a Basket Dinner, to be followed by the regular Reporter.

Monday in June. The meeting adjourntack upon S.570 Well, NATURALLY it would. They may give loud complaining as did the wolf to the lamb, but I wish they wouldn't wear Farm- but I wish they wouldn't wear Farm- councilor district medical societies. ers Union "clothes" while their inside speaks. Farmers Union and cost of production are synonyms.

Victor E. Hawkinson, Randolph, Ks.

Giving the banks the sole and monopolistic right to create money, so that no one else can make a supply-Baseball and other games are plan- and then allowing the same banks to juggle the supply up and down so they can gamble with it for their own private, selfish ends, is at the center private, selfish ends, is at the center is given and storage space is avail-of all of our national troubles. Other able.

> Kindig. Picture an unbroken line of freight cars, loaded down with new automobiles and extending 13 to 15 miles down the track—that would be the rail shipments of finished vehicles each working day of a good production year. Getting new-made automo-biles to market is a \$150,000,000 annual business for the railroads, trucking concerns and steamship lines locating leaks in spending. which ply the travel lanes of the na-

> > Doing Well at Alta Vista

V. B. Moyer, manager of the Farmers Union business association at Alior. Mr. Moyer "has been here almost PRECAUTION

A Scot who was somewhat shocked in discovering that his fellow workmen carried his wife's false teeth in the state of groceries and g

Ford V-8 truck to be put in service at the Ellsworth Farmers Union elevator. Garhardt Haase has resigned as manager of the Farmers Union Oil company to accept a position with the Kansas State highway depart-ment. Gilbert Suelter has been ap-pointed manager of the oil company, and Kenneth Harts has been hired If the article had been printed in the Farmers Union service station in "Our Members' Views" column we April were the largest of any month in the last three years.

"It has long been my opinion that the farmer is one of the more intel-Recent trends of the N. F. U. re-minds me of Aesop's fable where the sidered otherwise is a mystery to me.

tion. Let's look back a short dis- in Kansas was put into operation this month when medical societies of In Omaha, September 6-7, 1937, our a number of western counties joined N. F. U. president was chairman of in giving services to farm security a gathering there which adopted a families. Dr. N. E. Melencamp, of resolution in favor of compulsory Dodge City, who presided at the ancrop control, (a plank for the present nual Kansas Medical Society meeting domating faction) and in the hear- recently said the plan "being tried" ings before Senator McGill's subcomis to include more than 1,000 FSA Clients will pay \$30 a year for apology on this compulsory crop con-emergency and acute medical care and hospitalization he explained. Also we will peep back into Con- Each month an administration, board, gress of early '38 when Senator Will- to include physicians and FSA re-

and it failed of passage only by an plan to be working in several other "That is as far as I care to go toward socialized medicine," physician asserted. Compulsory med-

> However, plans are being forwarded continually by local medical digent families and those with low incomes, he explained.

HOW TO LIVE WITHIN INCOME To live within their income it is necessary for the average family to spend some time studying and planning. The smaller the income, the

more careful planning is necessary.

Many rural families have found the following good buying practices helpful in this respect: 1. Pay cash, if possible, where credit involves additional charges.

2. Know prices and know real bargains. 3. Buy in quantities when discount

things are maladjusted and need 4. Know food values and grades changing, but they all revolved and buy according to needs, around the money question.—Will H. 5. In buying equipment, consider 4. Know food values and grades upkeep, repair, replacement and inerest on money invested. Others have found it easier to live

within their incomes after they reduced unnecessary cash expenditures 1. Producing a maximum amount of food and fuel on the farm.

2. Eliminating waste in goods, money and time. 3. Studying the family finances and 4. Making use of articles on hand

to best advantage.
5. Providing inexpensive recreation for the family.—Colorado State

College.

A 25TH ANNIVERSARY An all-day picnic will be the Silver Jubilee celebration observed by ver Jubilee celebration observed by members of Farmers Union Local No. 1152, McPherson. The outing will be

## Junior and Juvenile Department

Juniors from 16 to 21

Juveniles from 6 to 16

Junior Motto: "He Loves His Country Best Who Strives to Make It Best"

DISHES

Men may love their horses and their dogs,
Their guns and games, but since the world began,
And homes were built of clay or sod or logs,
Women have loved a dish, a bowl, a pan.
Have set them on high shelves to catch the gleam
Of suplight through a window or a door. Of sunlight through a window or a door: Bright symbols of an ancient lovely dream, Dreamed by women centuries before. A dream of home, and of a table spread In some dear spot made sweet by wind and sun Where a family could be gathered to break bread, After their simple, daily tasks were done. A woman's love of dishes is as old As roofs or sills, or firelight on a hearth. They are her emblems, her receptacles to hold The fibres and the essences of earth.

Grace Noll Crowell

(American Mother of 1938)

YOUR LEADER'S MESSAGE Esther Ekblad Mothers

In every village, town, and city mothers were honored last Sunday. How hard it is for us to express our deeper feelings toward our mothers when we are so often inappreciative of all the kind things they do. We are fortunate are so often inappreciative of all the kind things they do. We are rotatined to have such poets as Grace Noll Crowell to express those sentiments for us. Mrs. Crowell, who is a much beloved poet of our day, was last year chosen as the "American Mother of 1938." Her poems alone, many of them written of homely things, made her worthy of that high honor.

It is said that the things of home, gleaming pots and pans, and all the tasks that mothers do have been Mrs. Crowell's supreme delight. Ill health has oftentimes taken her away from these things which she loves most, but from her pen has come beautiful verse of home, mothers, and dishes. Words that have done much to awaken others to a greater appreciation of home.

Greenbelt—A Model Community

"Oh how lovely!" "How quiet!" "How peaceful!" These are a sample of exclamations heard as Farmers Union delegates of the Washington Farm Youth Conference approached the town of Greenbelt, Maryland. Greenbelt, which is located between Washington, D. C., and Baltimore, is a community planned and built under the supervision of the Farm Security Administration. The name Greenbelt was coined because the town is surrounded by a broad girdle of land which will be preserved for gardens and parks. No

buildings will be allowed on that green strip.

Scientific community planning is a new idea with us, and we might add that public housing programs did not originate in Washington. Germany, Great Britain, Sweden, Holland, and Belgium have long been planning and constructing homes and communities for low-income families. The first known greenbelt town was established in England in 1898. Sweden is known for its modern cooperative communities and apartment houses, which are on through the night. We arrived in lack of education, rather than inade-country, we must admit to a very meager public housing development, and we can find slums wherever we turn. Astonishing as it may seem, there is a slum district within a block of the National Capitol.

Greenbelt is an example of what can be done to eliminate some of the Ozarks being the reason. The lack of education, rather than inade-quate buying power. It was notice-we did not get to Kansas City until Sunday evening: a stop at the Lake of the Ozarks being the reason. The lack of education, rather than inade-quate buying power. It was notice-we did not get to Kansas City until Sunday evening: a stop at the Lake of the Ozarks being the reason. The lack of education, rather than inade-quate buying power. It was notice-we did not get to Kansas City until Sunday evening: a stop at the Lake of the Ozarks being the reason. The lack of education, rather than inade-quate buying power. It was notice-we did not get to Kansas City until Sunday evening: a stop at the Lake of the Ozarks being the reason. The lack of education, rather than inade-quate buying power. It was notice-we did not get to Kansas City until Sunday evening: a stop at the Lake of the Ozarks being the reason.

prevent over-crowding. The homes and apartment houses are so arranged as to give generous lawn space, frequent playgrounds for small children, and a minimum of noisy streets. Near the center of the town is the shopping and community group. All activities are operated on a cooperative beside. as to give generous lawn space, frequent playgrounds for small children, and a minimum of noisy streets. Near the center of the town is the shopping and community group. All activities are operated on a cooperative basis, so Greenbelt has but one large modern grocery store, one drug store, one dry cleaners, one oil station, also a theatre, community house and schools. A of a perfect trip. swimming pool is nearing completion and we were told that fifteen boats had recently been bought for the nearby lake. Doesn't that sound interesting? The residents are not only given low-cost housing, but are also given access

to the sports and social activities which all Americans enjoy.

The building of Greenbelt was financed by the Farm Security Administration as a project to give constructive work to unemployed, but the town has not been given to the residents on a charity basis. The residents are paying for their homes through long time loans. Eventually the entire town including all its fine recreational facilities will belong to the people who live

Washington is a beautiful city with a wealth of historic beauty and ndeur. We were thrilled with all of it. But for those of us who are most reserved in securing better living conditions for more of our people, our husitsm mounted at Greenbelt. The thought came to us that it is certain-high above the rumble of city traffic.

Washington is a beautiful city with a wealth of historic beauty and have been sitting in a crowded confull stomachs, but there are 22,000, not full stomachs. The stomach stoma interested in securing better living conditions for more of our people, our the Hotel Raleigh in Washington, food is rapidly becoming more imhigh above the rumble of city traffic. It agreat accomplishment to make it possible for men, women and children the weather is warm, the atmosphere the final session was in charge of the Hotel Raleigh in Washington, food is rapidly becoming more imhigh above the rumble of city traffic. The weather is warm, the atmosphere to live normal happy lives. Children who can have plenty of sunshine and a place to play have a much better chance of becoming intelligent citizens than those who must grow up in dark crowded tenement houses. We saw a circle of white-covered tables sit many happy chubby children at Greenbelt.

for the National Conference on Probagain, caught up on lost sleep, and is Junior Leader of North Dakota, say nothing. . . cold, let's talk about it again.

managed to see a few of the sights, of which there is enough around weeks. On the road to and from

#### Spring Fashion Book

· For a pattern of this smart model, send 15c in coins, your name, address, pattern, number and size, to Kansas Union Farmer Pattern service, 106 Seventh Avenue, New York, N. Y. Our new Spring and Summer Pat-

tern Book is now ready, with more you can easily make for yourself. Pat-tern Book alone, 15c. One Pattern, and one copy of Pattern Book, or-



36 inch fabric for the skirt, pantie and bonnet. 3-8 yards for the biouse. 2 yards ribbon for bows divided into seem to be good ing to he good ing to he good ing to he good ing to he what we wanted to spend the remainder of the afternoon. Finally we history!

Price 15c.—Kansas beauties of the city from that high would be if they could see us as we calina, Kansas.

were always counting white horses,

almost recovered from a follow-up her husband, Walter Uphoff, is working for FSA and lives in Lincoln, Ne-

nomeward ride, piles of bright rock fathers. . . brought us to a halt. We discovered what would eventually be chromium.

Visit National Capitol 23rd, a beautiful Sunday morning, our first stop. There we saw the thousands of markers telling the story of Soldier before which there marches Solemn and poised he paces forth and more farms and more farmers?

rise to tell the world that wars are futile, cruel and wicked? every five minutes was progress! used? From Sunday evening on till Wednesongressional Library Tuesday evenderscore that advice. It is indeed beauiful. In the Library on display are nany of the important documents

Wednesday afternoon, after the Conference had adjourned, we visited the farmers. If the problems our parent National Capitol. We went first to the House of Representatives, but it was noisy and unorganized. Just a few Representatives were present; one of them was speaking, but no one heard what he said. The Senate wasn't in session at all that afternoon which 8376. A Darling Tot's Outfit
Designed for sizes: 2. 4, 6 and 8
years. Size 4 requires 2 1/8 yards of folks just couldn't seem to be good divided into groups of threes, and fours, each going where it wished. Four of us went to the Washington Designed for sizes: 12, 14, 16, 18, 20 Four of us went to the Washington and 40. Size 14 requires 3 5/8 yards Monument; rode the 505 feet to the peak on the elevator; drank in the She:

the 505 feet! Yes it was FEET that At Your Service

We then went to the Smithsonian Institute, but the afternoon was almost gone so we just got a glimpse there. That glimpse included Lindy's "Spirit of St. Louis," and the models of the wives of our Presidents. Farmers Union Cooperative

"The Leaders' Message" tells of our trip to Greenbelt, Md., Thursday morn ing. Really, we enjoyed that more than anything else. On Thursday afhave stayed there all day, drinking in the beauties of the Cherry Trees and also the beauty of the Potomac. Enjoy Every Minute

needed attention!

Washington is gorgeous at night—the lighted dome of the Capitol, the Washington Monument outlined in the Lincoln Memorial Reflection Pool, and lighted boats on the Potomac, casting glimmering rays on the water.

Speaking of Washington at night, we attended two very enjoyable evening entertainments. Wednesday evening we went to the National Theatre to see Shakespeare's Play, song, dance, and story. There

We could but think of

Farm Youth Speak

written while we were in Washington by Mrs. Mary Jo Uphoff, Junior Leader of North Dakota. We thought you would, as we did, enjoy the comments of another delegate.

Washington, D. C.-All day we Washington we looked and looked, best the farm organizations have to brought out the value of soil consercircle," are eagerly listening for every ues. lems of Farm Youth is yet uppermost in our minds. Now that we are home the lone Kansan. Mary Jo Uphoff it is very hard for them to sit by and

Are Not Enough Farms A pretty dark-haired Iowa girl says braska most of the time. Dorothy she thinks youth's biggest problem Pulley is Mary Jo's secretary, and is not being able to farm—there aren't Frances Link works in Mrs. Edwards' enough farms. A tall curly-headed feloffice. It was pleasant to travel on the highways and be our own bosses, so that if we saw something unusual and interesting, we could stop and investigate. Pottery shops caught our eyes for that income. Boys, he thought, who sat in the inner circle did the many times and at one time on the content of the

A merry-faced boy from Iowa thinks that ore was being processed into that most farms won't support two five Farmers Union youth represen-Arriving in Washington on April acquiring ownership of much of the and participants. Mrs. Roosevelt who

highway went by the Arlington Me-morial Cemetery so we made that our sitting on the edge of his chair for some minutes and broke in with: a question asked by Raymond Novak "Haven't we been hearing that we of North Dakota, as to whether or not than 100 charming new fashions that men who gave their lives in war, have too much wheat, cotton and corn youth's problems were not a part of We saw the tomb of the Unknown already? Machines now do the work of Soldier before which there marches a number of men, even on the farms. mentioned that this showed a real the companionship of dogs, and a sentinel, every minute of the day. Will it help matters any to have understanding of present day prob-

day noon the Conference took every minute of our time; sight-seeing was out—except for a brief visit to the congressional Library Tuesday and rect, but I read somewhere that about trying to climb that ladder meet so ing. So many told us to visit the Li- 70 per cent of our farm young people many of the previous generation on orary at night, and now we can un- cannot get into farming, because they are not needed in that indus-

The North Dakota Farmers Union our farm and we've uone and could. I think this problem is a reflection of the whole economic status of the problems our parents.

Two quotations we wish to pass Sewell, acting as Chair. face could be solved, ours in a large along—Mrs. Sewell, acting as Chair-measure would be corrected too.

interesting. The cherries are in bloom avenue, Congress is entering the last hectic period of the session. Our legislative committee is busy from morning to night and are seldom seen.
What comes out of the Conference,

what we see and do, is big news and

Educational Service Gladys Tabott Edwards

"Education-A debt due from the present for future generations."

ternoon we drove around Hains Point to see the Japanese Cherry trees which were still in bloom. We could cuss actual conditions in America and cuss actual conditions in America and what can be done about them; this should surround him with everything the rest of the nation.

The last ground surround him with everything the rest of the nation.

The last ground surround him with everything the rest of the nation.

Every so often, there comes to my desk, releases from the farm credit administration. Toward the end of the necessities to make of him the right kind of man to be President.

We don't know where he is, so we homemakers and twenty-five city homemakers, with their discussion leaders formed the group. Specialists the rest of the nation.

Every so often, there comes to my desk, releases from the farm credit administration. Toward the end of last year, one release after another, boasted about the manner in which the number of mortgages had been those advantages to all children."

Members of the Conference represents the regardent of the nation.

Well, what can he do about it? He can join with his neighbors and organize for mutual protection and advantage. But he must understand that an organization must have a definite program. That is an important the rest of the nation.

Well, what can he do about it? He can join with his neighbors and organize for mutual protection and advantage. But he must understand the number of farm lands which of the demand for farm lands which of the necessities to make of him the constant the release from the farm credit desk, releases from the farm credit advantage.

Well, what can he do about it? He can join with his neighbors and organize for mutual protection and advantage. But he must understand the number of the recessities to make of him the everything desk. homemakers, with their discussion leaders formed the group. Specialists from the Department of Agriculture

who is one of the nation's outstand-Theatre to see Shakespeare's Play, Hamlet," given on the stage. It was four hours long, but it was so absorbing, we forgot all about time. Thursday evening we attended the Thursday evening we attended the National Folk Festival. The Festival not. "What are the proofs that we was a portrayal of American folk-do not?"—Examples of a third of a do not a do nation, ill-clothed, ill-housed and illwere dances by the Kiowa, Zuni, and Apache Indians in native dance costume, folk dances and singing games here?" Dr. Ezekial, economic advisor Apache Indians in native dance costume, folk dances and singing games of Tennessee and Colorado, Negro to Secretary Wallace and author of songs and dances, French Minuets and Scotch Bagpipers. Some of the wered this. Dr. Ezekial stated that if singing games and folk dances were familiar to us, having danced them many times in Farmers Union Camps. are in the \$500 a year class could be Leaving the city Friday morning raised to \$2,500 per year, without we stopped at Mount Vernon, the touchin Shrine of George and Martha Wash- \$2,500. touching a cent of the incomes above

The next question was, "Why do George Washington sacrficing the we not have abundant living?" There joy of life in a home so beautiful was fairly general agreement upon and comfortable to take command of the answer that the trouble lies in the Revolutionary Army.

After leaving Mount Vernon, we distribution rather than in production.

The next session was spent in a disdistribution rather than in production. were really on our way in a South cussion of food, clothing, shelter, ed-Dakota car—Paul Erickson, Junior Leader of S. D., Dorothy Peterson, youth delegate, and Merland Moseson, (Gladys Talbott Edwards) and an uryouth delegate, and Meriand Moseson, (Gladys Taibott Edward), for a series of educational five conference visitor, both of S. D., ban woman (Rose Schneiderman, prescheduled: Walnut, Frances Link, North Dakota, and the ident of Trade Union Women's Lea-May 2; Girard, May 3; Brazilton, May Kansan, making up the cargo of the gue, New York City) divided this ses-car. Driving steadily Friday afternoon and Saturday we absorbed as in this session—a number of persons much of the beauty along the way stating that lack of adequate food, as possible, and by Saturday night clothing and shelter is due to carewe were ambitious enough to drive lessness, shiftlessness and general on through the night. We arrived in lack of education, rather than inadeing power being the real cause. Secretary Wallace visited this session after which the group were received at Martens. the White House by Mrs. Roosevelt.
The third session lead by Mrs. Albert (rural-Oklahoma) and Mrs. Dorothy Hubbard Bishop, New York City, took up the question of "What can we do about this maladjustment Note: The following comments on the Farm Youth Conference were sion. Out of it we remember especi-

> "Let us never forget that liberty is more precious than food"—and the quick answer, "Liberty is more precious than food to persons with

government now doing to aid in mak-30 young men and women all under ing life more abundant for both ur-

er understanding of conditions on camp. the part of the entire group. Mrs. Edward Bevans of Helena, Arkansas pre-Rural Vouth Problems Conference

From all parts of the United States

came the delegates to this Conference. many times, and at one time on the should go into partnership with their talking. They knew pretty well what their problems are and they said so. We were especially proud of the families. What's more, the corpora- tatives. They made an impression tions and land companies are rapidly upon the entire group of listeners spent one afternoon at the conference taking an active part in the discussion quoted in her column "My Day,"

back. We wonder if the Unknown Soldier is resting in peace, or does he try at times to break his bodns and maldistribution.

There isn't over-production of any-thing, insisted the Ohio boy, it is maldistribution.

Wesley Thompson, Wisconsin, made ing, puttering around the a splendid contribution to the distance of the contribution of any-thing, insisted the Ohio boy, it is maldistribution.

Learn to like gardening, ing, puttering around the automobile.

Learn to like gardening, ing, puttering around the automobile.

Learn to like gardening, ing, puttering around the automobile. Sunday afternoon we had high aspirations of visting Mount Vernon but lo and behold, we were caught in a traffic jam. To move an inch about every five minutes. must solve. Raymond Novak, North Dakota, answered the oft-repeated their way down that it's impossible for us to get up." Esther Ekblad, young Kansas State Leader, made such a splendid impression that she boy spoke up with conviction: I've was offered a position in the East. lived on a farm all my life. There Mrs. Stoltz, Paul Erickson, Mary J. that have played a part in our nation's history, chief among them is lived on a farm all my life. There the original copy of the Declaration are eight of us children and we work—

Was offered a position in the East.

Mrs. Stoltz, Paul Erickson, Mary Jo Uphoff and Peggy Dallet, (Louisiana are eight of us children and we work of Independence. And this was news to me, two copies of every book that eighteen hours a day. We are losing and committees and did their full is copyrighted are placed in the Conour farm and we've done all we share of work. National President share of work. National President Vesecky and National Junior Leader,

> The discussion went on-intensely visited us said: "There are two kinds of discontent. One does something and southern spring is at its loveli-est. At the far end of Pennsylvania its hands and loses what it already

L. H. Dennis, Chairman of another learn a trade so he will know what

job he doesn't have. It was a short worthwhile confer ence. It brought youth and adults of the rural areas together for the He: I expect we should be amused first time in an open discussion of we could see ourselves as others their problems and its results are bound to be far-reaching.

The White House Conference
There is not space in this column
to give a full account of the Confer-

ence of Children in Democracy, which was held in the White House on April 26. President Roosevelt opened the conference with a keynote speech which set the aim very high. Mrs. Roosevelt spoke along the same line (quoting some of the things she had

and Chairman of the Report Committee now, said, "If we knew where in that much of their capital; been the United States now lives the child who will be President in 1980, we should surround him with everything possible in the way of proper food, Every so often, there comes to my bless his heart.

Every so often, there comes to my bless his heart.

Well what can be do shout it? He

from the Department of Agriculture sat in the outside circle ready to be called upon for substantiating facts and figures.

The discussions were opened by A.

The discussions were opened by A The discussions were opened by A. do State President and National Board Drummond Jones of Washington, D. C. Member.

Mrs. Bollwinkel presented a very interesting lesson. The Juniors voted

not to hold their second meeting this month because several were working on a play.

The next meeting will be May 3 the Farmers Union Hall.
Thelma Hanshaw,

Reporter Pro Tem. With such an able leader as Nick Bruenjes giving assistance, we will en in the struggle.

be hearing of some very interesting Now there must be sound reasons Having learned that, he must then be hearing of some very interesting meetings. Plans were made to have a party at the public school house in Brazilton, May 10. All the young people in the vicinity of Brazilton are invited.

The Farmers Union State President, John Fengel was in Crawford County

"Percy Cuts Loose" a 3-act comedy was presented by the Girard Farmers Union Juniors, Farmers Union Hall, Girard, May 1; Walnut High School, May 5; 8:00 p. m. The Cast: Mrs. Wilbur Gordon—Marie Krog. Mr. Gordon—Francis Billiard; Percy Gordon—Bob Harr; Bob Whitford —Raymond Krog; Anna—Thelma —Raymond Krog; Anna—Thelma Hanshaw; Mona—Olive Hanshaw; Ben Bolt-Marvin Brees; James-Charles

Elsie Clausen Co. Jr. Leader

20 we enjoyed a community pie so-there must be a reason for that, cial and program. Mr. Donald Wade Is Chiseling On Farmer ally the words of an urban woman from McPherson entertained the crowd with several impersonations. the products of his labor, then some-the products of his labor, then some-one is chiseling on him. He is pro-ganization. There are still a great ducing commodities essential to life— number who are ready to join if they tributed her time in its making. We do appreciate the support our local

gives us. After the program and drawing of numbers, Mr. Verner Lundquist auc tioned off the pies. We appreciate WITH ESTHER EKBLAD

Junior Leader

Junior Leader

Washington we looked and looked, not wanting to miss anything. At night our eyes were extremely tired and heavy. In our car going the discussion on the topic—"What are the problems of rural youth?" The elders of the National Conference on Problems of consumer values of the National Conference on Problems of consumer values of soil conservation, of crop insurance, pure food laws, meat grading, control of plant and animal disease, flood control, development of new food and fiber problems of rural youth?" The elders around the room, outside the "magic plants and studies of consumer values of soil conservation, of crop insurance, pure food laws, meat grading, control of plant and animal disease, flood control, development of new food and fiber plants and studies of consumer values of soil conservation, of crop insurance, pure food laws, meat grading, control of plant and animal disease, flood control, development of new food and fiber plants and studies of consumer values of soil conservation, of crop insurance, pure food laws, meat grading, control of plant and animal disease, flood control, development of new food and fiber plants and studies of consumer values. time we will have enough in our The Conference ended with a bet- treasury to take our whole group to

Betty Peterson,

Those who cultivate calmness and

elf-possession will live longer and enjoy life better. Hence, someone has collated a number of precepts to practice, as follows: Learn to like what doesn't cost

Learn to like reading, conversa-Learn to like plain food, plain ervice, plain cooking. Learn to like fields, trees, woods prooks, fishing, rowing, hiking.

Learn to like life for its own sake Learn to like people, even though ome of them may be as different rom you as a Chinese. Learn to like to work and enjoy the satisfaction of doing your job as

well as it can be done. laughter and gaiety of children. Learn to like gardening, carpenter-ing, puttering around the house, the

Learn to like the sunrise and sun If we have a surplus of farm pro-ducts, chemurgy should make them Dakota, brought out the lack of fa-into industrial products added the lack of fa-

#### Local Supplies

Below is a Price List of Local Supplies, printed for the convenience of all Local and Coun-Secretaries in the Kansas Farmers Union.

Cash Must Accompany Order This is necessary to save expense in postage and mailing.

Application Cards, 20 for . . 5c onstitution .... Credential Blanks, 10 for Demit Blanks, 15 for Local Sec. Receipt Book ... 25c Farmers Union Watch Fob . 50c Farmers Union Button ... F. U. Song Leaflets, dozen . 10c Farmers Union Song Books 20c Business Manual . . . . . . 5c Delinquency Notices (100) . 25c Secretary's Minute Book . . 50c Book of Poems, (Kinney) . 25c Above, lots of 10 or more 20c Above, lots of 100, each . 15c

Militant Voice of Agriculture (John Simpson) each ....75c

Kansas Farmers Union

### Need Organize for Mutual Protection

The estimated farm mortgage debt it's big enough, so that, if the wheat totals seven billion eighty-two mil-farmer, for instance, could see his which set the aim very high. Mrs. Roosevelt spoke along the same line (quoting some of the things she had heard at the Rural Youth Conference the day before.) Homer Folks, member of the first conference in 1910 United States. It means that one-and Chairman of the Report Committee of the farmers have "eaten up" that of the farmers have "eaten up" that weight in gold.

The respect to the same line lions, according to a report recently bushel of wheat and the money it brings when it reaches the ultimate consumer in the form of bread, he wouldn't recognize it. Because it is literally worth its weight in gold. But all he has received is a few that much of their capital; heen small pieces of silver; not enough

How did the Farm Credit Ad- years ago when there was little or How did the Farm Credit Administration happen to be able to report numbers of farm mortgages

The Girard Farmers Union Juniors held their regular meeting with the Local at Warner's Hall, April 5. Roll call was answered by giving an educational phrase.

How did the Farm Credit Administration happen to be able to report numbers of farm mortgages a greater percentage of the value of products at the factory door than it does today, or has received since that time. I am referring to the labor that produces goods—wealth; not the call which spends its time on the golf links or in the salons of the golf links or in the salons of the

rich at the cocktail hour with their Are Forced Foreclosures The story back of most of these magnificent emoulments charged numbers of mortgage reductions is against the goods produced. So all one of blasted hopes; bodies broken by hopeless toil and spirits dulled by despair. And in a few short years, working conditions. The system has most of these operabled of the farm, kept them from getting more. despair. And in a few short years, working conditions. The syst most of these one-third of the farmers of the United States still struggling against impossible odds to pay The Brazilton Farmers Union Juni- the interest on the farm mortgage a definite program. And the first ors had a very good meeting April debt, will reach the end and join the thing he must do is to inform himarmy of their brethren already beat- self concerning the economic forces

> why one-third of the farms of the plan a peaceful expedient to over-country are mortgaged and why the come the handicaps of those forces mortgage total would show a con- and some method that will increasstant increase if it were not for the ingly broaden the control over what fact that constant liquidation by fore- he produces and bring him more of closure is taking place; why tenancy its value.
> is increasing in practically direct ratio to foreclosure by the Shylocks.
>
> Texas farmers decided on this course No individual puts in longer hours at hard work than the farmer in his effort to make both ends meet. No class in this country tries harder to meet its obligations. He is rooted in the community in which he lives. adopted the name of the Farmers in the rooted in the community in which he lives.

It can't be because he produces have to be brought about and cersomething for which there is little tainly no one is going to do it unless demand. The millions actually wanting more of the products of his efing more of the products of his efforts deny all arguments of that kind. an educational organization. Its pro-Why is it then, that the section of gram calls for full and free discussion American industry managed by him and fearless, unprejudiced explora-

A decisive step forward was made by our Junior group toward its camp fund when on the evening of April 20 we enjoyed a community pie so- there must be a reason for that.

American industry managed by him is failing?

Is it not simply because he does not receive a fair return for the products of his labor? It must be. And there must be a reason for that. Is Chiseling On Farmer If he doesn't get a fair return for the products of his labor, then some-intelligent farmers to join this or-

of the evening was drawing the win- producing real wealth, but someone can be reached and informed of the "leak" that has to be stopped. And -Montana Farmers Union News.

FARM PROBLEM THEORY

-Now They Buy Power

from farmers.

trucks and automobiles and also the fuel with which to operate them. Once Farmers Sold Power To Cities They sell little in the way of horses

program. And it works.

A Definite Program

So the farmer must organize with a definite program. And the first

or feed to the cities.
"In 1915 it required One reason for the present farm problem, in the opinion of A. F. acres of farm crops to feed the horses and mules in the United Turner, Kansas State college extension agent, is that cities are selling States. In 1936, only 54,000,000 acres power to instead of buying power were required. Similarly, pasture requirements dropped from 90,000,000 In years past farmers sold mil- to 55,000,000 acres.

lions of dollars worth of horses and mules to cities for use in trucking mules to cities for use in trucking and driving and then sold the cities feed for the animals. Now, Turner, said farmers are buying tractors;

#### Price List of Vaccines and Serums

#### CATTLE

Abortion Vaccine—For lasting or long time protection	53c
Money back guarantee, per dose	7½c
Bovine Mixed Bacterin. For prevention and treatment of shipping fever, Hemorrhagic. 100 dose lots, per dose	7½c
Pinkeye Bacterin. For prevention and treatment,	7½c
100 dose lots, per dose	1.00
Calf Scours Bacterin, 10 doses	1.00
used with cold iron	1.00
Branding Iron, 3 inch bronze letter	1.00
De-Horning paste-preventing growth of horns on calves	1.00
wound Paint—Used after dehorning or casteration and on	3.00
screw worms. Per gallon	2.00
Two Needls, 2 Ex, supplied with each syringe, free. Extra needles, 3 for	.50
HOGS	
Hog Serum—Cholera—100 ccs	.75
Virus, 100ccs "Flu," swine plague, hemorrhagic	.75
Septcemia, Para-typhoid, etc., per dose	.08
per box of 50 with instruments	3.50 1.00
HORSES	
Sleeping Sickness Vaccine. One treatment package	
(2 10-cc doses)	2.25
Five treatment package (10 doses) Equine Influenza Bacterin—distemper, influenza, shipping	10.00
fever. 10 doses	1.25
Equine Polyvalent Bacterin—for abscessed infections, fistulous withers, etc. 10 doses	1.25
indigestion 3 in box	1.00
indigestion, 3 in box	1.00
horses and cattle. Only	2.00
POULTRY	
"Big Pay" mineral. For all livestock and poultry	
100 pound bag. (5 bags \$20.00)	4.25
Respirtabs. Used in lung type poultry diseases,	
100 tablets to box	1.50
Poultry Worm Tablets, adult size, per dose	
We Sell Results—At Reasonable Prices—That's What You Direct Orders, with remittation, to	Want.

## KANSAS FARMERS UNION

SALINA.KANSAS

Box 296

#### Need Gear Work of Cooperatives Up to Efficiency

Research Economist Advises the Expansion of Operations for Competitive Advantages

"Unless farmers' cooperatives have the same competitive advantage in their operations as those enjoyed by private agencies, the success of the cooperatives will be uncertain," advised W. W. Fetrow, associate chief of the Cooperative Research and Service division of the Farm Credit Administration at the Kansas Cooperative Conference in Manhattan, April

"Associations performing only isolated services in the whole marketing process are at disadvantage in competing with private agencies that have integrated a number of these services. "Records show that there are 439

cooperative marketing and cooperative purchasing associations in Kansas. Strictly speaking, however, there is not really a very complete line of cooperative services offered in this state. Only a limited number of farmers' cooperatives perform a complete marketing service between producers and consumers and purchasing associations' services are likewise

"Generally it may be said that farmers, in marketing their products or purchasing their supplies through cooperative associations, should take over as many of the necessary marketing facilities and functions as efficiency will permit.

"Kansas is the leading wheat-growing state of the nation. This state place. They are continually changing, the fundamental principles of Chrisproduces some 15 to 20 per cent of This suggests that agricultural cooptianity and Humanity. You will get the total United States crop and 35 eration is an evolutionary process. your neighbors to join with you to 45 per cent of the total crop of The future place of the cooperative in and build the biggest membership in hard red winter wheat.

Study Grain Markets "Where are the markets for Kansas wheat? What kind of marketing machinery is needed to efficiently reach those markets? Taking an average crop of 150 million bushels of wheat, what disposition is made of it? About 25 or 30 million bushels will stay on the farms for seed and feed; 65 million bushels, or about one-half of the crop that moves into the channels of trade will be ground into flour by Kansas mills. The remainder of the crop will be shipped to markets outside the

state; probably to the East and Southeast and to gulf ports for export.
"We would probably all agree that farmers' cooperative grain marketing associations should not attempt, for some time at least, to carry their services in marketing grain beyond sales to flour mills. In this connection, some figures on the number of flour mills in Kansas and the United States might be of interest. The 1937 Census of Manufacturers shows that there were 96 establishments in Kansas making flour and other grain-mill products. A report of the Federal Trade Commission in 1937 in the 75th Congress contains this state-

"'In their fiscal years 1934-35, coinciding closely with the crop year, the law ever tried, and they had operated in principal flour milling companies ed for two years under a plan similar reporting to the Commission purch- to a plan advocated by S-570, the so ased a quantity of wheat which equal- called Cost of Production Bill by led 44 per cent of the total crop and Kennedy and Ward.
65 per cent of the commercial crop of I personally, and cial crop of 1934.

sas cooperative grain-marketing as-sociations must gear their operations service to the farmers, must protect efficiently do so. The fact that local must, be democratic in principle and cooperative elevator associations in operation. None of those basic fun-

supply business. Three years ago our of production or tend towards demostudies showed that 53 per cent of the cracy in operation. grain shipments of southwestern Kansas cooperative elevators and 39 per cent in northwestern and eastern areas of the state went to their cooperwestern sections of the state.

best interests of farmer-patrons?

ers' own agency—a tool for him to the most important, it must be so buse for his own best interests. use for his own best interests.

Toward Better Management

"Another aspect of improved transportation which must be faced is that it may eliminate the need for part of our elevator facilities—and some of them may be cooperative. That brings up the matter of consolidation. There may be some cases where consolidation of several existing coopersolution of several existing coopersolution.

Toward Better Management

"Another aspect of improved transport in Congress to pass it.

It is of no value to frame up a bill that has a fancy sound, but that it might be impossible to get passed through Congress. We must be realisport in Congress to pass it.

It is of no value to frame up a bill that has a fancy sound, but that it might be impossible to get passed through Congress. We must be realisport in Congress to pass it.

It is of no value to frame up a bill that has a fancy sound, but that it might be impossible to get passed through Congress. We must be realisport in Congress to pass it.

Blame it on their innocence on the one hand and on their informities on the other if you will, but the very young and the very old play the saddest roles in America's traffic traggedy. Let us grant that little children miles per hour, it is 75 times 25, or 625. At 75 miles an hour, speed impossible to get young and the very old play the saddest roles in America's traffic traggedy. Let us grant that little children miles per hour, it is 75 times 25, or 625. At 75 miles an hour, speed is 25 times 25, or 625. We are always pulled off a streets. Let us grant that the aged the interval of the personal support in Congress to pass it.

Energy increases not in direct ratio to the other if you will, but the very young and the very old play the saddest roles in America's traffic traggedy. Let us grant that little children miles per hour, it is 75 times 25, or 625. At 75 miles an hour, speed is 25 times 25, or 625. We are always pulled off a street with the personal support in Congress to a factors in bringing the accident curve to its peak toward the close of day.

Energy increa opportunity to employ greater mana- should be changed or strengthened.

agement of each individual associations. Will be the pride and bulwark of this tion. Others can be solved only by united effort among associations. Many limiting conditions, however, are beyond the reach of management of each individual associations. Many limiting conditions, however, are beyond the reach of management of each individual association. Drivers, if they will be honest, can usually the federal revenue act. Harold West-succeeding the federal reve regardless of how efficient it may be. to also get his neighbors to join.

#### WPA Shelterbelt

The Works Progress Administration of Kansas and the United States Forest Service cooperatively are operating the Prairie States Shelter Belt project in 25 Kansas counties. Relief workers are planting hundreds of thousands of trees across the path of the prevailing southwest winds to retard and prevent the destructive effects of wind erosion in Kansas.

Results of early planting now stand

apricot, choke cherry, hackberry, red cedar, Ponderosa Pine, Osage orange, tamarix, Burr oak, black locust, honey locust and catalpa, are used in the

and conserve moisture.

Maintains Own Nurseries

Colorado.

The trees are set in the Shelter few years.

tion to association and from place to ganization which is founded upor largely upon the extent to which lead- 10 or 15 years. It can be done. It ers in the movement analyze their must be done if farming is to be problems and make adjustments to saved, and the job is yours. complex and changing conditions."

#### NAT'L PRESIDENT VESECKY OUTLINES F. U. LEGISLATION

(Continued from page one) All of these Income Certificate Bills are so formed as to encourage farm ownership and family operation of farms and to discourage the corpora-

tion and large scale farming.

The Dairy Bill is not yet introduced, and is built upon somewhat different principles because the committee headed by Kenneth Hones, president of the Wisconsin Farmers Union, felt that the Certificate plan would not work in the case of dairying. I am much encouraged at the pros-

pects of passing legislation based on the Income Certificate plan, and if passed, I believe such legislation will really be of great service to our farmers.

The rice growers had, for a time after 1935, operated under the Certificate Plan, and they claim that plan worked the best of any plan they

I personally, and all the 1934. Purchases of the three largest of the National Board are being critireported companies represented in the same crop year 26 per cent of the total and 38 per cent of the commer- Cost of Production Bill. Our members will please remember that I have, at "The foregoing indicates that Kan- all times, emphatically stated that to reach State, National, and Inter- the interests of the family sized farm, national markets insofar as they can must protect our cooperatives and Kansas have combined to set up re- damentals are taken care of in S-570. gional sales agencies shows a sound The purpose of the Bill, that is getting method of attack on grain-marketing the farmer cost of production for his products is admirable, but the meth Real Regional Development od of approach is, according to the best opinions of members of the Nasupport given a regional cooperative tional Board and myself, not such as associations in both grain and farm would either get the farmers real cost

Would Welcome Suggestion I hope our Farmers Union members in Kansas will get copies of the wheat Bill S-2395, and the other bills sponative regionals. The percentage of sored by the National Farmers Union grain handled by the regionals has as they are introduced, and study probably increased since that time, them carefully, and then give me their particularly in the eastern and norththeir suggestions for betterment, if Study and experience will determine they think of any. Your officers are how far cooperative grain marketing not like the farmers of S-570 who associations in Kansas should go in publicly stated that they do not want expanding their present marketing and will not permit any suggestions or amendments to their bill. We are "Are farmers' elevator associations anxious to get a real workable benefidoing everything they can to gear cial farm act passed and we do weltheir operations to rapidly changing come the help of all real friends of transportation conditions? Are they agriculture. We will be very glad to fighting progress in this field, or are consider the honest suggestions of they really thinking in terms of the best interests of farmer-patrons? "Good roads and trucks have made islative program more serviceable

feeded by trucks when he fights to it must protect the family farm home. I adequate test methods. That time, unretain volume by supporting various Second, it must not work a hardship fortunately, probably is not near. Enurezonomic measures aimed at driv- on our cooperatives and hinder their lightened persons . . . will work to uneconomic measures aimed at driv- on our cooperatives and hinder their ing trucks from the highways. His continued growth and expansion, see that drinking is the profit motive, and trucks hurt Third, it must be so built as to fit forever separated. his business and its earning power, into our democratic ways of adminis-What about cooperative elevator? Its tration and Government, so as to objective is to provide service to the build up, rather than tear down our farmer at actual cost. It is the farm- time honored, liberal institutions. And

atives may be to the farmers' best copies of the bills as soon as they streets. Let us grant that the aged curve or thrown into the air when we interest. There are things to be said are introduced, read them over care- when their senses dim and their foot- hit a bump in the pavement by forces interest. There are things to be said are introduced, read them over care-in its favor—concentration of volume, fully and write to me what you think gerial ability, and elimination of un-necessary facilities. If such a situa-year is such that it merits the hearty tion arises, can local groups join to- support of every honest, earnest farmgether and act for the best interests er in Kansas. Our Cooperative pro-of the larger group as well as their gram has built up some of the best

own? | Cooperative institutions in this state. | Police officials find that more than | 45 is some problems of cooperatives can be dealt with successfully by the man
| Cooperative institutions in this state. | Police officials find that more than | 45 is some problems of cooperative can be dealt with successfully by the man| Young youth movement in Kansas that | In fatal and non-fatal smashups are | Tooperative institutions in this state. | Police officials find that more than | 45 is some problems of cooperative can be dealt with successfully by the man-

it is reported. In the Reno and Stafford county sections of the Shelter following 25 counties: Barber, Barton, Belts there are to be found trees 25 feet high. These were planted in Ford, Gray, Harper, Harvey, King-1935. Varieties of trees, adapted to areas Pratt, Reno, Rice, Riley, Rooks, Rush, of scant rainfall such as cottonwood, Russell, Sedgwick, Stafford and Sum-Chinese elm, Russian olive, seedling ner and employs at this time nearly

plantings.

The belts are from 8 to 12 rows wide with rows from 8 to 12 feet apart. Taller varieties of trees are crop conditions adjacent to the belts planted in the center and low growth, good wheat may be seen. Farther thick shrubs on the sides. Such a away, where the wind dips down and method prevents the penetration of the ground velocity is undisturbed, the wind into the belt to an appretiable extent and allows leaves and persons in charge that wind erosion other natural mulch to protect roots can be reduced to a negligible minimum by use of sufficient planting.

The possibility of future work be The Forest Service maintains its ing extended eastward in the form of cipated will be done generally in a

our economic society will depend very Kansas that we have had in the last

#### OKLAHOMA ECONOMISTS ANALYZE BENEFITS PRAISE S-570

(Continued from page one) ed to solve the farm problem. Our American farmer has sold his crops in the open market at world prices in competition with low-priced labor and very low living standards. Everything the American farmer has bought has had to pay the costs of production plus a profit and protect ed against outside competition by the tariff laws. In short, the Elevator Men Organize and Will Work American farmer sells in an open

market and buys in a closed market. It is either this bill or one like it, that the present system has on the farmer. The industrial worker sells his product to the American consumer in a protected market and works er volume and work practically full time if the farmer, too, had a protected market. This bill is an attempt to equalize

DESIGNATE SURPLUS FOODS

Stamp Plan Secretary of Agriculture Wallace which may be purchased with stamps ting out of their place by organizplan intended to divert the nation's to it, the manager is a mighty import excess foodstuffs to the low income ant factor in any co-op," he said. group. The foods designated were as beans, dried prunes, oranges, grape-fruit, wheat flour, wholewheat flour, and the closer you are to the co-op. cornmeal.

of normal consumption. The program there never will be a central co-oper-first will be tried out in six cities ative that can pay the highest penny as an experiment. Rochester, N. Y., at all times—and so we need confiand Dayton, Ohio have been indicated dence to make us stick and be loyal. as the first two trial cities.

#### **FARM MACHINERY**

nachinery other than motor vehicles any profits will be there for you. In on 1938 averaged 58 per cent above my mind there is no question but that local managers can make in 1938 averaged 58 per cent above index includes many types of mach- central grain co-op to sell your grain ines, most of which were priced last at the highest price possible on the year at 50 to more than 100 per cent average at the time and that is its job above pre-war.

1933 to 1938 when the average of 158 loss, it is your money. Put your comper cent of pre-war, for machinery other than motor vehicles, "was the ducer-Consumer. highest on record with the exception of the immediate post-war period THE PRESIDENT'S MESSAGE 1919-21."

The new index number of price paid by farmers for farm machinery and for motor vehicles have been constructed by the Bureau "to improve the necessities of life in their abund

The index of prices of farm machinery includes 29 items in the base per-iod and for subsequent years until own nurseries in which the trees are grown from seeds gathered by project workers. The present supply of Ponderosa pine is being brought from Colored and project workers. The present supply of Ponderosa pine is being brought from Colored and project workers.

above pre-war.

Discussing motor vehicles, the Bureau said that prices of automobiles structures, including all industries and tractors declined sharply from 1910 to 1917, but since 1917 they have followed much the same general trend as prices of machinery and other commodities that farmers buy. The combined prices of motor vehicles used in production advanced from 1917 to 1920, then declined in the early 1920's and again in the early 1930's. Prices advanced from the low point

evel in 1938. Bureau officials commented on the relationship of prices of farm machinery and motor vehicles to the prices received for farm products. They said that whereas 1938 prices of farm machinery other than motor vehicles were 58 per cent above prewar, the index of prices received by war, the index of prices received by farm from the time it leaves our farmers for farm products averaged farm until it returns in the form of 5 per cent below pre-war.

#### TEXAS MANAGERS MEET

### Out Problems Together

"Co-operative Elevator Managers an organization set up by or free trade which would have the the managers of grain co-operatives same effect on the industrial worker which own the Producers Grain Corporation to help work out common roblems, was formed at a meeting n Amarillo, April 10. The club elected Marion Benton of Dimmitt, presionly part time. He could sell a great-dent; Emmitt Gee of Pampa, vice-president; Guy Bennett of Friona, secre-

Roy B. Davis, Houston bank secretary and former manager of Plains Co-operative Inc., a strong believer in managers being actively involved in federated co-operative affairs, said hat managers work for the board of Vheat Flour Is Included in New directors and the producers and can be dischraged or told what to do at any time by the board and therefore has designated eight foods as surplus there is no thought of managers getissued under the new food stamp ing a club. "But coming right down

"The federation is just a continuafollows: Butter, shell eggs, dry edible tion of what the locals are doing. All The Secretary explained that both wherefores, the better sold you are blue and orange stmaps issued under on it and the more confidence you the program may be used to buy the have in it. Nothing will replace consurpluses, but the blue will buy only fidence and it is important in keepthe commodities as being in excess ing down trouble. I am sure that

"If a co-op has to depend on being able to pay the highest half cent all the time, it is headed for trouble. You deliver to it because you have con Prices paid by farmers for farm fidence that at the end of the year

oureau of agricultural economics. The or break the central, You want the You have your job in the local. Ev-Smaller increases were reported for ery time your co-op makes a dollar,

### Driving On Highways

weapons, robbery, incendiarism and when the weather is clear and the "Good roads and trucks have made it difficult for some of the elevators to retain adequate volume, especially those not too well located. One can understand, if not pardon, a private dealer whose business is directly affected by the problem of the family farm home. It was problem to dealer whose business is directly affected by the problem of the family farm home. We are tempted to the misdemeanors about which there are the pavement dry we are tempted to speed—and it is speed that kills. Ten times more persons are killed on rural highways than at rural interesting the problem of the p lightened persons . . . will work to Death strikes most frequently see that drinking and driving are after dinner; injuries reach

steps falter, should stay out of the No Man's Land of speeding traffic. See the speeding traffic. The distance on the speedometer then soberly realize that they will be dial between 35 and 45 miles per hour there whether we wish it or not and is exactly the same as the distance that humanity demands that their between 45 and 55. Yet we are plungsafety become our responsibility.

Police officials find that more than 45 and 55 as we were between 35 and their mechanical equipment.

The time will come where driving af- | we have a tendency to slow down ter drinking will be placed in the same and redouble our alertness. As a recategory, with carrying concealed sult, accidents are relatively few. But

orever separated.

Three years ago, 32.6 per cent of all killed in traffic accidents between persons killed because of some driver's lawlessness met death because of exillawlessness met death because of exillawlessn persons killed because of some driver's seven and eight o'clock in the even-

which increase in the same unhappy

ing, into danger twice as fast between

Take the average speed of 35 miles will be times when you will be per-In such cases all the manager can do is to gear his operations to existing conditions as best he can.

"Agricultural cooperatives are circumscribed by numerous conditions which restrict their performance."
These conditions vary from associa
"To also get his neighbors to join.

You Farmers Union members who have not yet paid your dues for 1939, if you love your family, country and God by joining the Farmers Union—an or
These conditions vary from associa
The also get his neighbors to join.

You Farmers Union members who have not yet paid your dues for 1939, if offered a smaller equipment.

You Farmers Union members who have not yet paid your dues for 1939, if offered drivers who know just what to do with their hands and foot will be perfectly willing to spend 65c to save an have not yet paid your dues for 1939, if offered drivers when you will be times when you will consider that there many more times when you will consider that good will be questioned drivers who know just what to do with their hands and times when you will consider that there mechanical equipment.

You Farmers Union members who have not yet paid your dues for 1939, if offered drivers who know just what to do with their hands and times when you will consider that there many more times when you will consider that there many more times when you will consider that there many more times when you will consider that there mechanical equipment.

You Farmers Union members who have not yet paid your dues for 1939, if you love your dath to do with their hands and times when you will consider that there many more times when you will consider that there menany more to save an in fortune drivers who know just what to do with their hands and times when you will consider that the majority of accidents are causing the producer.

Will be times when you will consider that there a shad the times when you will consider that the producer.

Will be times when you will consider that the m

machines such as small gas engines, it is a doctor of the speciation of this association will soon be in county.

"When two or more co-ops organize together it is with the expectation of this association will soon be in county. The cultivators, side delivery rakes, and cultivators, side delivery rakes, and they will benefit. But they will be individual jobs they do. The more wheat one gets, they do. The more wheat one gets, they helder it is for all. Anything we have a sociation would handle families. it is a dollar made for the producer. wice as high as they were 25 years the better it is for all. Anything we do to help our neighbor co-op helps the Jobbing Association would handle that the dot to help our neighbor co-op helps the Jobbing Association would handle that the property of the seed wheat this fall in quantity and thousands of trees across the path of the prevailing southwest winds to retard and prevent the destructive effects of wind erosion in Kansas.

Results of early planting now stand as surprisingly good evidence of success in growing trees in the central and west central portions of the States and west central portions of the States it is reported. In the Reno and Stafford county sections of the Shelter

The report is one of a series on prices paid by farmers for commodities and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services, and is a part of a ties and services and their families are expected to join them.

The report is one of a series on ties and their families are expe

(continued from page 1) fulfilled his mission by producing

structed by the Bureau "to improve the measures of changes in prices farmers pay for commodities, and for use in measuring parity price and income relationships. The collection of data for revising the series was begun in 1936 as a part of a comprehensive study of income from agriculture."

The index of prices of farm machin
the measures of changes in prices to be a surplus that many circles to be a surplus that must forever mock him in the maring brought out that a truckers were given little encouragement, it between the places, while at the same time we have 13 million unemployed and 39 millions of people under nourished and poorly clad and the average farmer on the highway to bank.

The index of prices of farm machin-

The problem of the farmer certainly can not be one of production, 1923, when the combine was added. so it must be a question of his refour-point talk. First, he made an apceiving his share of the national inlest 20 manual in the discussion of the discu income, since the farm and the mines are the only source of new wealth available for the support of national that can not be supported from any other source than the production of new wealth from the farm and mine, is it not time that we should plan and work out ways and means whereby we may effect this economic balance between agriculture and the average of all other industries? If it is ever accomplished we will have to do the job ourselves and we are of 1933 to somewhat above the 1917

capable of doing the job if we will only apply ourselves to the task, meeting and matching organization with organization on the part of our marketing and processing and dis tributing groups and also by planning and building our cooperative program step by step until we can and do control the products of our the finished products.

Need Join Hands

ducers is in the marketing, processing and distributing of the products

his individual problems. It takes collective and co-operative planning to solve the problems of our farmers with the development of our coop-erative facilities extended into every line of business endeavor to do the The planning for the future must

which in other words means that our local marketing units must be surrounded by a well organized and informed Farmers Union membership, forming the base of the structure and directing their officers and those in charge of their business and seeing to it that they follow the plans as outlined by their organization to the extent their local unit fits into the chain that will finally serve his industries collective needs Again let me say our needs are Organization — Membership — Marketing Facilities-Co-ordinated planning, beginning with the farmer him-self and if we will take what we have and develop what we have and build upon them after this fashion our farmers will all join hands with us and the adversities of the past and present overcome and right and justice can and will prevail.

#### MANAGERS ENJOY FINE DISCUSSIONS AT SPRING MEET

(continued from page 1)
Round table discussion was next order. Mr. Nash, the leader of the first hour, spoke of giving merchan-dise information to patrons, thereby dissolving patron complaints. He illustrated his point in relating of the sale of chick feed, and the diagnosis of chicken diseases for the service of

eed buyers. The subject of membership restricions to Farmers Union members prought a rapid-fire discussion. Mr. Thowe, Alma, commented that his copperative had lifted this requirement because of the demand by the Bank for Cooperatives before giving a loan. The bank's demands, he went on, included that the membership be producers" but throughout the produce organization, "Farmers Union" imitations.

Mr. Stephens was quick to stand or reply. He said that the Bank for

John Vesecky, National Farmers Union president disagreed. He said llinois Farm Bureau followed the check-off practice, and that Farmers Union cooperatives could do similarly with a more just administration from the cooperative bank officials. Mr. Stephens pointed out that rulings were not made at Wichita, but came from the Farm Credit adminis-

tration in Washington D. C. Define a "Producer"

Mr. Moyer, Alta Vista, asked for a definition of a producer. It was given as anyone who had "any part of his income from farm operations." Schulte, Beloit, pointed out that this definition differed from wording in yould include quite a small producer if offered for commercial sale, even

cited. This difference made necessary noon entertainment. President John a continued program of cooperative Fengel of the Kansas Farmers Union education in the United States where will be the principal speaker, and

loyalty was not enforced by a lack Equipment for grain loading of train cars and general elevator equipment proved of interest.

Gives Four Point Talk Charlie Reid, salesman in the mer

chandise department of the Farmers Union Jobbing Association, made a Second, he urged the managers give trial to going out in the country one day each week after members, patrons and an increased volume of bus-

iness. He gave his opinion that bus iness could be increased 10 per cent a year with such a plan of personal Third, he told of the advertising ers Union Life, write Rex Lear, Saliervices the Jobbing Association of contact work. services the Jobbing Association of-fered in the way of doing mimeograph

work for local associations, and handling the mailing too.

Fourth, he urged the managers to secure their merchandise through their Jobbing Association. An exclusive contract is held by the Jobbing Association on Belgian twine, he reported. He spoke with enthusiasm of the oil and grease with the KFU lithographed labels.

PLAN BIG CELEBRATION

Ellsworth County Farmers Union Makes Plans For May 24th Five hundreds pounds of boneless meat, 60 gallons of beans, and various other supplies have been purchased by the committee in charge The margins between the crops of the big Ellsworth County Farmers we sell and the prices we pay for Union celebration Wednesday, May what we must have is entirely too 24. Barbecued beef, beans, buns and wide and our only salvation as pro- coffee will be served at the City Hall beginning at 11:30 a. m.

The Ellsworth County Farmers Unof our farms and participating in ion Local No. 41 and the county the profits for services rendered or Farmers Cooperative Union will hold prices received and the prices paid for the finished products.

An individual can plan to meet his individual problems. The farmers Union will hold a joint celebration of their Silver Jubilee. The Farmers Union elevators at Kanopolis and Ellsworth and the Farmers Union store. tion will be closed all day.

"Those attending the lunch should provide their own silverware and ups. Everybody is welcome," reads an announcement.

The celebration will start off with a parade at 10 o'clock in the mornrmer onward and upbing Association, local dealers in tractors, trucks and cars; the various

We Manufacture—

Farmers Union Standard Accounting Forms Approved By Farmers Union Auditing Association

Grain Checks, Scale Tickets Stationery Office Equipment Printing

the C CONSOLIDATED printing and stationery co.

ousiness divisions of the Ellsworth county Farmers Cooperative Union and the active locals of Ellsworth

Pennants are being prepared to be placed on the leader cars of each local, and the members and their

Fengel of the Kansas Farmers Union other prominent guests will be in-troduced. Musical numbers by talented musicians of the county will intersperse the speaking.

The celebration will be brought to close with a dance in the evening. The Lorenz Harmony Boys' orchestra will furnish the music. Men will be charged 25c admission to the

Teacher: "Can you tell me what a waffle is, Junior?" Junior: "Yes'm, it's a pancake with non-skid tread

CLASSIFIED ADS Per Word, 1 Issue.....

Per Word, 4 Issues..........10c Insurance Agency FEW AGENTS WANTED. Good Territority, Liberal Contract. Farm-

PLANTS: Cabbage, onion, tomato, pep-per and other vegetable plants. Cat-alog free. Union Plant Company, Tex-

arkana, Arkansas, 5-4-3.

pany.—5/18.

FOR SALE-30 Cat No. PS6541 Replaced BBls,—Sprockets etc. Bar-gain \$245.00. Stafford Hardware Com-

FOR SALE-Rat Terrier, black and white male puppies \$2.00. Herbert Kietzman, Alta Vista, Kans. 5/18.



#### You Say "Fit as a Fiddle"?

No violinist can play melodies on a broken instrument. He cannot get true tones on loose strings. No more can a live stock producer expect good prices for his live stock unless ne uses his own strong cooperative marketing agency, forcing buyers into competitive buying.

The buying interests are represented by experts. The producer need expert representa-tive salesmen. Farmer, owned, farmer controlled — we are YOUR selling or marketing agency. Include us in your live stock marketing and buying program.

On the Open, Competitive Market

**FARMERS UNION Livestock Commission** Company

Kansas City-Parsons-Wichita

# **Market Your Grain** Cooperatively All Through the Year!

Make each truckload of grain you haul to a local elevator and each carload of grain shipped from that elevator count for cooperatives. To maintain and strengthen your present position as successful marketers of your own grain will take a continuation of the patronage which made that success possible.

Aside from spreading the good which results from cooperative enterprise, the aim of your terminal cooperative marketing organization is to secure for you on the terminal markets the best possible price for your grain, and to perform this service expertly and economically.

That your own farmer-owned and farmer controlled organization can do this has been proved by its successful operations in 1937 and 1938. Let us work together in 1939 to increase the percentage of Kansas grain handled cooperativelyat both the local and terminal points. This can be done

#### If You Make EVERY Day COOPERATIVE DAY

Farmers Union Jobbing Ass'n.

KANSAS CITY—LD 340

SALINA-LD 4