



THE KANSAS UNION FARMER

Co-operation

Education

Organization

NUMBER 19

VOLUME 34

SALINA, KANSAS, THURSDAY, OCTOBER 2, 1941

F. U. ANNOUNCES AUTO INSURANCE PROGRAM READY

INSURANCE IS NOW ASSESSABLE

Insurance Is Written Through One of Largest and Strongest Companies in Existence

The automobile insurance program of the Kansas Farmers Union is now underway, the writing of your automobile insurance through the Farmers Union of Kansas is no longer something that we just talk about. The first agents have been appointed and the first policies have been written.

Our insurance program, like many of our other programs in the past have done, is starting small and will gradually grow. By starting small, we don't mean by writing through a small company, because your insurance is being written through one of the largest and strongest companies in the insurance business. Our program in Kansas is small, but it will, like our other many programs, have, grow so that it will serve thousands of our Kansas Farmers.

Lawrence J. Clausen was the first local agent to be appointed under the new program. This policy was also the first policy to be written. This was written on his International Pick Up Truck.

E. K. Dean, State President of the Kansas Farmers Union, was appointed State agent for the automobile insurance program, and he will have control of the appointment of local agents. Many applications for local agencies, licenses have already been taken. Just as soon as these have been approved by the State Insurance department, you people in the country will begin to learn more about the insurance program. Your local agents will be around to talk to you.

The insurance is being written through the Lumbermans Mutual and The National Retailers Mutual. You will find the financial statements of these two companies on page four of this week's paper. You can readily see by the statements that the insurance is being written through good, strong and sound financial companies. The reason for writing through two companies, is because both companies are licensed to write insurance all over the United States and there are some states that a single company cannot write insurance in. Casualty and fire insurance in the one company; so that for a company to be able to write insurance anywhere in the United States they must be either casualty or a fire company. This makes it necessary for us to have two companies on the one policy, the casualty insurance being written by the Lumbermans and the fire written by the National Retailers, all under one policy through the Kansas Farmers Union.

The insurance written under this program is not assessable in insurance. Every policy written is strictly non-assessable. There are several companies in Kansas writing an assessable policy. We urge that you find out before writing your insurance if it is assessable or not. Many of you have had very favorable experience with assessable property insurance, therefore you might think that you would have the same experience with an assessable automobile insurance policy. I believe that your chances for an assessment on an assessable automobile insurance policy is much greater than it would be on an assessable property insurance policy. The Farmers Union Jobbing Association just recently had some sad experience with an assessable policy on one of their trucks. In making our selection of companies to write our insurance through, the directors were very careful to pick out a company that wrote a non-assessable policy, because the Farmers Union Jobbing Association and the Farmers Union Live Stock Commission Co., both informed us that they would not carry their insurance in a company that wrote an assessable policy.

We invite you to make an investigation of the two companies we have selected. Their financial reports are outstanding. One of the outstanding things to think about your automobile insurance, is what kind of claim service can the company render, how many states are they recognized in. That is one thing we can brag about with our company. You can receive claim service on your policy any place in the United States. The companies we are writing our insurance through are nationally known, they are recognized in every state in the United States. This is very important when you are away from home.

A. R. Reed, who is in charge of the Farmers Union Jobbing Association, will be at the State convention this year. He will be glad to talk to any and all of you in regard to our insurance program. We will have there for the specific purpose of making you better acquainted with our program and the companies we are writing through.

Anyone interested in acting as agent for the automobile insurance, please write to E. K. Dean, Kansas Farmers Union, Salina, Kansas.

FUJA FIELDMAN A SALINA VISITOR

Salina, Kansas, September 25—Jat Newberry, Fieldman for the Farmers Union Jobbing Association, was a visitor today at the Salina office of the Farmers Union Jobbing Association, and in the State office of the Farmers Union.

Auto Insurance Agent



LAWRENCE J. CLAUSEN

PROTECT INVESTOR PRIVATE BUSINESS ENLISTS TO MAKE PROFIT FOR INVESTOR

Cooperative Business Policies Planned in Interest of Consumer

Investors in a private institution, who put in their money to make a profit, except the management to look ahead and plan against changes, always in their interest. The value of management depends on its ability to foresee and plan for the future, so that stockholders will continue to draw dividends on the investment. There are still others who are active in the Farmers Union in their community, and always willing to take a little time to explain to the boys and girls why they are active in the Farmers Union and what it means to them as young men who were starting out to farm.

Mr. Clausen is still active in the Farmers Union and any other activities that are for the good of the community, he has been very active in the organization of the REA electric cooperative in that section, and is now serving as president of the cooperative in this family. There are still others who are active in the Farmers Union who have become acquainted with Elsie Clausen who was largely responsible for the first Farmers Union Junior activity in Crawford county and served as County Farmers Union Junior leader, until her marriage last winter. And when she finally said "yes" to the young man, guess what, the management of the Farmers Union Elementary at Walnut Kansas, Leonard Vance. They are both active in Farmers Union at the present time and no doubt will continue to be.

The other two girls Alma and Maggie never had the opportunity to be so active in Farmers Union work, but either one of them can tell you all about the organization because they have heard plenty about it at home and it fits in with their philosophy.

Last but by no means least, in this great Farmers Union family is the patient, kind and loving mother of this fine family, Elsie Clausen. She was always willing to cooperate in every way that she could to make it possible for Mr. Clausen or any of the family to go to meetings all over the county in helping the work of the Farmers Union. While her part in the work that the entire family has done to carry on the Farmers Union, may not have been so noticeable to people other than the family, her friends and neighbors who have worked closely with them but never less it has proved an important part in making it possible for the rest to take the active part they have in this great work.

Lawrence has a large acquaintance in Crawford county and all of those who know him are his friends. As the first agent of this insurance program, he has not only himself but all other farmers, but he has had the time to carry on his farming operations together with his father and brothers in such a manner that he has been able as a young man to buy a farm, that is close to the home place, and if not completely, practically pay for it in these past few tough years. Lawrence will tell you this has not been an easy job, but one that was worth while, because he loves the farm and intends to make his home there. He has worked hard both for himself and for the Farmers Union, and has still been able to find time to help a neighbor when he needed it.

We are happy to have had the opportunity to appoint as the first agent for this new insurance program the kind of young man Lawrence Clausen is. We are happy to have him with us.

DO YOU NEED STOCK CATTLE?
The demand for stock cattle should be broad this year, as feed and water are plentiful. Prices on all classes of stocker and feeders suffered a set-back at Kansas City recently, not due to an oversupply but rather to a lessening of demand.

The markets at Kansas City and Wichita receive a good supply of stockers and feeders every week and orders for practically any kind of cattle can be filled. Ed Klamm with Farmers Union at Kansas City and Bob Young at Wichita devote all their time to purchasing cattle for Farmers Union customers and are at your service at all times. Write these men for quotations—they will be pleased to keep you posted and will do a real job of filling your orders whether you are present or not.

The tentative convention program will be found on page two.

CLAUSEN IS FIRST AGENT FOR AUTO INSURANCE PLAN

WELL KNOWN IN CRAWFORD COUNTY

A Member of an Outstanding Farmers Union Family of Kansas

Lawrence J. Clausen, the first agent appointed for the automobile insurance under the new program of the Kansas Farmers Union, is the son of J. Albert Clausen, General, Kansas, who is a director of the Farmers Union Livestock Commission company.

The Clausen family is recognized by many people in the State as one of the most outstanding Farmers Union families in the State of Kansas. Lawrence is the oldest of three boys in the Clausen family and like his father and the other two boys he is 100 percent Farmers Union. When all three of the boys were at home there were four dues paying members in the Farmers Union in the one family, all living at home.

Lawrence is one of the young fellows in Kansas who has had the opportunity to grow up in the Farmers Union, his father always being active in the Farmers Union in their community, and always willing to take a little time to explain to the boys and girls why they are active in the Farmers Union and what it means to them as young men who were starting out to farm.

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Official Call for THE STATE CONVENTION

By authority vested in me, I hereby issue the call for the Thirty-sixth Annual Meeting of the Kansas Division, Farmers Educational and Co-operative Union of America, which will be held in Lindsborg, Kansas, October 29, 30 and 31, 1941.

The Farmers Union Directors' and Managers' Association will hold their meeting on Tuesday, October 28th, at 1:00 P. M.

E. K. DEAN, State President.

Basis of Representation
1. One delegate for each Local Union in good standing, for each 20 members or major fraction thereof, a Local with 31 members would be entitled to two delegates.

2. One delegate, for each county Union in good standing, a County Union to be in good standing must have at least three Local Unions in the County, in good standing, and less than a total of 60 paid up members in the County.

3. One delegates for each, the Ladies' Auxiliary and the Directors' and Managers' Association.

Instructions to Delegates
A delegate must be a member in good standing on the records of the Secretary of the Kansas Farmers Union to participate in the annual convention. He must present his Farmers Union membership card before being permitted to participate in the convention.

Each delegate must have the credentials of the organization, he or she, claims to represent, and these credentials must be issued in the order and manner prescribed by the Constitution and By-Laws.

All delegates' Credentials MUST be mailed to the State Farmers Union Office, Box 296 Salina, Kansas, or filed with the Credentials Committee at the Annual State Convention.

No credentials will be accepted by the Credentials Committee after 6:00 P. M., Thursday, October 30, 1941.

Notice to Members

Complying with the provisions of the Constitution and By-Laws, the Thirty-sixth Annual Convention of the Farmers Educational and Co-operative Union of America, Kansas Division, will convene in Prosser Hall, Lindsborg, Kansas, on Wednesday, October 29th, 1941, at 10:00 A. M. Thursday, October 30, 1941, there will be nomination of candidates for officers and directors. One Director will be elected from the Fourth, and the Fifth Districts. Candidates for delegate to the National Convention will be nominated. Names of Cities in the Fifth District, wishing to entertain the 1942 Convention, will be presented.

Friday, October 31, beginning at 8:00 P. M., Polls will be open for voting.

Delegates' Credentials
For your convenience, copies of delegates' credentials in this issue of the Kansas Union Farmer. These are to be clipped and used in sending in the names of delegates elected for the coming convention.

Selection of Convention Committees

Local Unions, County Unions, and business organizations are requested to send to the State Office, Salina, Kansas, the names of those who are eligible and whom they would recommend to serve on the Convention Committees. Please forward these names as soon as possible.

FARM BUREAU IN ATTACK ON NEW FSA PROGRAM

LOCAL FARM BUREAU UNITS
SAID TO BE UTILIZED FOR
CAMPAIGN

Union of Southern Cotton Planters
Seeks to Destroy Rural
Rehabilitation Plan

That an open drive is now under way for breaking up the program of the Farm Security Administration is revealed by widespread attacks being made on the agency by the Farm Bureau in mass meetings of cotton planters in many southern states.

County newspapers are reporting these meetings and giving editorial support to these attacks. "A union of Southern cotton planters," the Farm Bureau Federation demands that the Rural Rehabilitation program be abolished and needy farm families be put on WPA. The Tenant Purchase Programs of the FSA would also be turned over to the State Extension and Soil Conservation Services and administered by the county agents whom they control.

War On Aid to Landless
Having put through the 77th Congress the measure to provide for increased government loans on cotton and other farm products and orders for practically any kind of cattle can be filled. Ed Klamm with Farmers Union at Kansas City and Bob Young at Wichita devote all their time to purchasing cattle for Farmers Union customers and are at your service at all times. Write these men for quotations—they will be pleased to keep you posted and will do a real job of filling your orders whether you are present or not.

Little Fellows Unorganized
Two-thirds of the farm families in Alabama are tenants or sharecroppers and one out of every ten is a client of Farm Security Administration. The Alabama Farm Bureau claims a membership of 26,000 while FSA has 31,000 families on its program. The big landlords are organized while the FSA clients just like them are unorganized. The Southern Tenant Farmers Union, which is now being extended to all southern states, is just beginning organization in Alabama.

The Farm Bureau started out as

ALL SHOULD MAKE A CAREFUL STUDY OF RESOLUTIONS

MINUTES OF MEETING BETWEEN DISTRICT DELEGATES AND F. U. BOARD MERIT STUDY

Recommendations of Important Meeting to Receive Attention of State Convention

Salina, Kansas. The conference of the delegates from the five Farmers Union District Conventions which were held in the various districts recently, with the members of the State Board of the Kansas Farmers Union, was held here on September 8th.

Because of the outstanding importance of this meeting, and of its results, we are printing once more on page 2, the Minutes and the Resolutions which were written at the meeting of the group.

It is suggested that each Local in Kansas have a meeting some time before our Convention, at which these Minutes and Resolutions will be discussed and studied. The Minutes of this State Conference, together with the Resolutions adopted, will be presented to the various conference groups at the State convention, for their consideration in deciding upon the program to be adopted.

Each Convention delegate this year should be thoroughly informed as to the situation confronting agriculture today—and should have a plan as to how the Farmers Union program which shall be conceived with the purpose of correction of the inequities and unjust conditions which exist today.

Along with the study of these Resolutions, it is suggested that each Local study the testimony of Glenn Talbot before the House Agriculture Committee, which was printed in part in the issue of the Kansas Union Farmer.

As has been stated before, our state convention this year will be divided into four conference groups, made up of a Legislative group, Organization group, Education group and Cooperative Development group. A Chairman and Secretary will be selected for each group, and after the conferences are over, they will meet as a committee to complete the program.

Adopted by the various groups, and present it to the entire delegation for consideration in adopting the program of the Kansas Farmers Union for 1942.

BOARD IN MEETING

T. B. DUNN MAKES FINAL REPORT TO DIRECTORS OF LIVESTOCK BOARD

Business of Kansas City, Wichita and Parsons Companies Definitely Ahead of Last Year

A regular meeting of the Board of Directors of the Farmers Union Live Stock Commission Company was held in Kansas City, Thursday, September 18th and Friday, September 19th, with the following members present: John Flegen, President, Higginsville, Mo.; L. C. Grotton, Vice President, Kincaid, Kansas; A. H. Diehl, Secretary-Treasurer, Alma, Kansas; E. E. Martz, Adrian, Mo.; H. W. Neid, Latihorn, Mo. and J. A. Clausen, Rapid, Kansas, found it impossible to attend because of flood-conditions in his locality. This is the second time this year Mr. Striker's land has been under water.

Mr. Thos. B. Dunn was present and made his report to the directors which will be the last time he will make a report to this board. Mr. Broman, who is Mr. Dunn's successor, was also present.

Each man on the live stock board expressed their thanks to Mr. Dunn for his splendid service to this company.

The report disclosed the fact that the operations of the Kansas City, Wichita and Parsons houses are going along favorably and considerably ahead of last year.

Managers Bernhardt and Alkire were present and made their reports to the board. Both of them remarked that it was their opinion that liquidation on the part of the producer of live stock would be more orderly this year due to good prices and plenty of feed and water.

Bill Acuff, Manager of the Parsons branch, was unable to attend due to illness. His office had a mighty fine report and his directors were well pleased with his showing.

The men making up the board of directors of the Farmers Union Live Stock Comm. Co. as a bunch of real cooperators and have the interest of the stockholders of this company in mind at all times.

CAN WE HELP YOU?

There are many times that a man has live stock on hand on which broad market quotations do not give him a clear picture and he desires information covering his particular kind.

The Farmers Union Live Stock Commission Co., at Kansas City, Wichita, and Parsons can be of assistance to you in these cases as their salesmen are always ready to give you their honest opinion as to market conditions as they apply to your particular kind.

Write to either of these offices and your letter will receive prompt attention.

PROPOSED NEW OLEO CONTROL

Would Prohibit Association of Oleo and Butter in Advertising

New Oleo Control Proposal H.R. 5700, introduced in Congress September 22nd by August H. Andresen, of Minnesota, would prohibit "the shipment and sale in interstate and foreign commerce of oleomargarine containing any milk or its products, or which is yellow in color, or which is in semblance or imitation of butter as to color, flavor, or appearance," and would regulate the advertising of oleomargarine. The bill has been referred to the House Committee on Agriculture. A companion bill has been introduced in the Senate by Guy M. Gillette (Dem., Iowa).

Advertisements depicting oleomargarine as yellow in color, or associating the product in any manner, directly or indirectly, with milk or its products, would be prohibited, and any violation of the act would be considered a misdemeanor. The bill would regulate the advertising of oleomargarine, and would prohibit "the shipment and sale in interstate and foreign commerce of oleomargarine containing any milk or its products, or which is yellow in color, or which is in semblance or imitation of butter as to color, flavor, or appearance," and would regulate the advertising of oleomargarine. The bill has been referred to the House Committee on Agriculture. A companion bill has been introduced in the Senate by Guy M. Gillette (Dem., Iowa).

Enforcement would rest with the Federal Trade Commission. Violators of the act would be liable for a \$1,000 fine or imprisonment for not more than 2 years, or both fine and imprisonment. Provision is made for libel and condemnation of oleomargarine for violation of the act, and for injunction proceedings to restrain violation.

HAS A HUMAN SIDE

COOPERATIVES SHOULD SET ASIDE RESERVE FOR RETIREMENT OF EMPLOYEES

Widely Managed Cooperative Enterprises Thrive Upon Adversity

By M. C. GAY

Farm Credit Administration "Farmers will not cooperate." Thus remarked a venerable gentleman who had resigned as manager of a cooperative not so long ago, where he had spent more than 20 of the best years of his life. Some three blocks away stood a plant, offices, and every necessary equipment in, including railway facilities, for processing and marketing of a large volume of farm commodities. This establishment, worth many thousands of dollars and free of debt when our friend left it, stands as a monument to his ability and leadership. His achievements were made possible through the cooperation of farmers. No other man in the industry has rendered greater service than he in standardizing, grading, and in inventing new machinery for handling the product. His services were outstanding in many ways.

Why should a man who had served as manager of an organization for nearly a quarter of a century complain about the failure of growers to cooperate? As manager he had guided the destinies of the organization, more as a dictator than as a cooperator. Through his well-placed confidence in his judgement, ability, and honesty, the members had grown lax in the exercise of their rights and obligations.

While the going was good, he was responsible for decisions. Then, as changing conditions brought on new and difficult problems, the growers left it to him to cope with them. He was not chosen to do so for many years. A sharing of responsibility all along would evidently have developed mutual confidence and a determination to stand together.

Through his wise guidance, the cooperative has thrived on adversity. Nowhere has this been more fully demonstrated than in some of our successful cooperatives.

Let us consider another case. Here is a very fine old cooperative long years ago when he was young and vigorous. Then he was helped and helped to determine its policy and to determine its efficient operation. Other successful cooperatives were patterned after it. Time marches on—the cooperative and its guiding spirit grew old together. Like wise there were no changes in the original board of directors except those made necessary by death or resignations. Needless to say, the organization began to show signs of decay.

As the progressive members sensed the situation and suggested changes, they were ruled out of order by the patriarchs. The usual result was a loss of membership. Finally the day of reckoning came. The faithful servants of the years spoke feelings of how they had toiled and sacrificed—and now the members had deserted them. Pathetic is a mild term.

Should Have Set Aside Reserve
What's the solution? During prosperous years an organization like this should have set aside a reserve for retiring its employees. Retirement of its aged upon a maintenance basis, even if no special fund has been accumulated for the purpose, proves a profitable investment.

"What that organization needs is a few funerals," is a sad commentary. Just think how much better it is to retire these faithful employees with appropriate ceremonies including a banquet, a (Continued on Next Page)

PRESIDENT DEAN ATTENDS REGIONAL FARM CONFERENCE

DEFINITE 1942 PRODUCTION GOALS ARE NAMED

Secretary Wickard Has Four Regional Conferences to Discuss Increased Food Production

A series of regional conferences to discuss the agricultural situation and the program for the year ahead were called by Secretary of Agriculture Claude Wickard during the week of September 15th. Administrators of the farm program and officers of farm organizations were invited to attend to study the part of agriculture in our defense program.

President Dean attended the conference which was held in Chicago on September 15th and 16th. The conference was presided over by T. Roy Reid of Washington, D. C., one of the Secretary's staff members in charge of the defense program.

H. R. Tolley of Washington, D. C., Chief of the U. S. Bureau of Agricultural Economics, was the other principal forenoon speaker. He outlined definite 1942 production goals for the various sections.

Secretary Wickard called for the biggest farm output in America's history and said that he was convinced that American agriculture could do it. He announced that his department's 1942 farm program is designed to provide the nation with a record supply of food, and adequately supply Great Britain as well. Mr. Wickard estimated that the United States would have to furnish Britain enough food in 1942 to feed 10,000,000 persons and that this would take a production increase of six to eight percent of this country's average annual total. He pointed out that what is particularly needed is more pork, fruit, milk, eggs and certain vegetables and less wheat, tobacco and cotton.

The Secretary warned that some production adjustments will have to be down others up, and explained that the problem of "what and where" was the big point of the regional meetings. At this point he said that the United States now has enough wheat on hand to last for two years if it doesn't grow a blade in 1942.

The 1943 goal of 55 million bushels of wheat, a reduction from the official 1942 allotment and a 21.3 percent reduction from the acreage seeded for 1941. In determining the approach to be taken in allocating such a drastic curtailment among the various states, it was recognized that hard, red winter and hard red spring wheats comprise the bulk of our surplus stocks. However, the Secretary pointed out that recent production of each of these classes of wheat has not been a great deal more than our anticipated domestic consumption. It was felt that if present wheat stocks are reduced in allocation, wheat could be liquidated, acreage reduction could be patterned after our anticipated long-time needs. This would minimize the disruption of our farm economy in 1943, as well as the reduction in acreage.

As a result of the regional meetings, it was expected that marketing would be much to curtail wheat production in the eastern portion of the Dakotas, Nebraska and Kansas where it has expanded in recent years. Distribution of State goals will be made in accordance with the recent expansion in the eastern portions and acreage reductions should be less severe in the areas "suited" for wheat that are located in western purchasing power. (2) distribution of wheat and acreages considered desirable by State and regional personnel working on regional adjustment reports.

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The Kansas Union Farmer

E. K. Dean, Salina, Kansas..... Editor

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Notice to Secretaries and Members of Farmers Union of Kansas: We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success. When change of address is ordered, give old as well as new address, and R. F. D.

NATIONAL OFFICERS
James G. Patton, President..... Denver, Colo.
Herbert Rolph, Vice-President..... Joplin, Mont.
J. M. Graves, Secretary..... Oklahoma City, Okla.

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P. J. Nash, Vice-President..... Ellsworth, Kansas
Ray Henry, Secretary..... Stafford, Kansas
Ester Ekblad, Junior Director..... Salina, Kansas
John Tommer, Conductor..... Waterville, Kansas
John Scheel, Doorkeeper..... Emporia, Kansas

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Wm. E. Roesch, Second District..... Quinter, Kansas
George Reinhardt, Third District..... Parsons, Kansas
Reuben E. Peterson, Fourth District..... McPherson, Kansas
Ray Henry, Fifth District..... Stafford, Kansas

KANSAS FARMERS UNION—Salina, Kansas, Room 311, Farmers Union Insurance Co. Building.
FARMERS UNION JOBBING ASSOCIATION—719 Board of Trade Bldg., Kansas City, Mo. H. E. Witham, General Manager; T. C. Belden, Manager Merchandise department; Roy Crawford, Head Grain Salesman; A. T. Riley, Manager Salina Grain Office; Merchandise Warehouse: Central & Water streets, Kansas City, Kan. Harry Neath, Manager; Wakeeney, Kan. M. M. Gardner, Manager; Farmers Union Terminal Elevator, Santa Fe and Union Pacific tracks, North Topeka, George Bicknell, Manager.

FARMERS UNION LIVE STOCK COMMISSION CO.—Room 100 Live Stock Exchange Bldg., Kansas City, Mo.; Live Stock Exchange Bldg., Wichita, Kansas; Live Stock Exchange Building, Parsons, Kansas—W. G. Bernhardt, Kansas City, General Manager; L. J. Alkire, Manager, Wichita Branch; W. L. Acuff, Manager, Parsons Branch.
FARMERS UNION AUDITING ASSOCIATION—Room 308, Farmers Union Ins. Co. Bldg., Thomas B. Dunn, Secretary—Manager, Salina, Kansas.

FARMERS UNION DIRECTORS' AND MANAGERS' ASSOCIATION
Don Wilcox, Bennington..... President
Glenn Hewitt, Osawatomie..... Vice-President
David Train, Lindsborg..... Secretary



SALINA, KANSAS, THURSDAY, OCTOBER 2, 1941

INCOME AND THE FAMILY-TYPE FARM

Many people insist that all that Agriculture needs is an adequate price for its products. We agree that a fair price is necessary. We have maintained that Agriculture should receive cost of production or parity—whichever is higher—for its products. But price and acre returns alone are not enough. We feel that in developing a land policy in this country that the Farmers Union should insist that human rights are above property rights. The present AAA program is doing a splendid job of setting property rights above human rights. The farmer who has 20,000 acres and two children gets twenty times as much from AAA as the farmer who has 1,000 acres and four children, and he gets four hundred times as much as a family of five who has 50 acres and six children. So we have a first-class example of the feeling that property rights must be preserved at all costs, but we do not solve the real problem of American agriculture.

We believe that the first consideration in thinking about a land policy and income—which is certainly a part of land policy—is the need and the living standard of the family who tills the soil, whether that family owns the property, works on the property, or are tenants on the property. Whenever we adopt in this country a policy which in effect says that every family who tills the soil, whether they be owners, tenants or workers, shall have at least enough income to provide them with a decent standard of living, and beyond that give whatever consideration we want to give to property rights—then we shall be attacking the problem fundamentally. Security on the land so far as we are concerned means security of income to the extent that children shall be decently clothed, fed, and educated, and that every honest, industrious family have enough income that they will not be insecure and worrying because of want. That would spell real security on the land. Unless we adopt a policy which makes it necessary for the corporation farmer and the absentee owner to provide a decent standard of living

for those who work for him, there is no possible hope for the family-type farm owner to compete with the productive unit which has been efficiently upon human exploitation and resulting human misery.

GUARDS AGAINST INFLATION

In a bulletin issued by the Department of Agriculture entitled "Farmers and the Second Year of National Defense" the following statement appears: "FARMERS HELP GUARD AGAINST INFLATION. Agriculture is in a better position than most other industries to guard against sharp, inflationary price rises. Farmers are acting to maintain fair prices by increasing production of commodities in which shortages might occur. The Food-Far-Defense Program which provides for price-supporting purchases also provides for sale on the market of purchased supplies in case of unwarranted speculative price increases.

Recent action of Government agencies indicates general agreement that price increases in farm products ought to be permitted to continue until previous disparities are corrected."

We agree that farmers can help guard against inflation. However, we would like to point out that farmers are being asked to step up their production to prevent inflation of farm prices by providing this Nation and other nations with an abundance of food and fiber, or in other words, to provide abundance in place of scarcity. Farmers will do this—they believe fundamentally in abundant life—they love to produce.

There is no reason why the Nation should be underfed when we can produce abundance and farmers will see to it that plenty is produced. But it is a peculiar situation that no one is taking any very heated attitude or position about insisting that industry step up its production for consumption. It could be done without hindering the defense efforts. We are apparently going to maintain industrial scarcity by price-fixing, by excise taxes, by savings, by rationing, so

that agriculture may easily wind-up at the end of this period with a burdensome surplus and bankrupt prices starting them in the face, and those who have always fought for scarcity on the industrial side finding themselves in the position where they can extort prices predicated upon a scarcity which they have been able to maintain by using all of the gadgets mentioned above.

We readily agree that scarcity and profit-taking have existed so long in such industries as steel, aluminum, and chemicals, that now we are in a tragic position and have to resort to all sorts of priorities in order to do a much-needed defense job. We do feel that agriculture should rise up as a body, however, and insist that Heaven and Earth be moved to see that the production of industrial goods for domestic consumption is increased. If we need to take temporarily a little of the priorities' goods to build some new steel factories and to generate some more electric power and to manufacture aluminum and cotton goods and rayon, then why shouldn't we insist that that be done?

We are for defense, but we are also for creating now a permanent economy of abundance which will be worth a defense effort—instead of an economy of scarcity and inflation which certainly falls a lot short of providing the American people with the kind of living they deserve to have and which leaves the mass of them totally insecure. Why don't the other major farm organizations join the Farmers Union in demanding that if agriculture is going to accept its requested role and produce an abundance "to win the war and write the peace," that industrialists and petty-minded business people stop attempting to do business as usual and that they be induced to agree to use every effort to produce all the goods they can so that America will have plenty and so that we can come out of this defense period with an economy which sees to it that a decent standard of living for all people is not just an oral promise, but a reality. This will make our democracy safe for the long future. And nothing else will.—From National Union Farmer.

MORE TRUTH THAN POETRY

Farming in 1870
The farmer's at the plow.
The wife milking the cow
The boys threshing in the barn
The daughters spinning yarn
All happy to a charm.

Farming in 1915
The farmer's gone to see a show
The daughter's at the piano
The madam's gaily dressed in satin
All the boys're learning Latin
And a mortgage on the farm.

Farming in 1941

The farmer's tinkering with the tractor
Daughter's, being made beautiful
by Max Factor
Mother's busy cooking from a can
Sonny's at the tavern discussing
Sally Rand
No wonder Papa's renting land
And soon he'll be a hired man.

The Solution for All(?) Economic Problems

A garden and a cow
A smokehouse and a sow,
Twenty-four hens and a rooster,
And you'll have more than you need.
—Catholic Rural Life Bulletin.

HAS A HUMAN SIDE

(Continued From Page One)

loving cup, flowers, music—something to remind them that the God of Love still lives. A definite system of rotation of directors insures new blood and the sharing of responsibility should help to prevent stagnation.

The illustrations used refer specifically to management and directorate. The intention is to focus attention upon the importance of maintaining proper relationships between memberships, directors, and all employees of cooperatives, with fair sharing of responsibilities and complete loyalty upon the part of all. The Government and large business institutions employ experts to hire and help train personnel. Apparently there are plenty of people who know how to hire the right person for the right job. Some of them even know how to turn away an applicant for a position without offending. Few know how to dismiss an employee without making him an enemy. It is just as impossible to know how to dispense with the

services of an individual as it is to know how to employ him. Greater skill is required. Throughout the country we find ousted managers and employees of cooperatives, whether dismissed fairly or unfairly, now serving competitive agencies and doing everything in their power to destroy the organizations which provided their training and experience. This should not be. They are human beings and deserve to be treated as such. Many of them may have been untrained by tenacity, training, or experience for work with cooperatives. In not a few instances directors and managers should have foreseen this.

Folks have to put up with us as we are, not as they might like us to be; we should be equally considerate of them. Dealing with people in such a manner as to develop and bring out the best in them is essential to success in any organization. Treated in one manner a person may react as a lazy, indifferent, inefficient worker; treated differently, he may be a willing ally to his employer. A type of loyalty, all too prevalent but of questionable value, is that generated by fear. The good executive enjoys the loyal support and cooperation of his subordinates because they trust and respect him, not because they fear him.

False Economy
Cooperatives have had to turn to private industry for much of their personnel. They have trained many efficient individuals for their competitors. Not infrequently does a cooperative secure an efficient manager who stays with the organization through the early periods of trial, but then, when the organization becomes a success that it stands out in comparison with other cooperatives and withstands all competition. Then, the members or directors decide that the organization is running along smoothly. They decide to cut expenses by reducing the salary of the manager, or they let him go and hire a less expensive man.

Sometimes members and directors fail to realize that the cooperative for a long time after it has arisen, apparently not knowing what is going on behind the scenes. The membership dwindles and the organization loses its effectiveness, and then suddenly the directors wake up to the situation and act hastily. They even get mad and fire the manager. Naturally, if he has any fighting spirit left, he will go right out and do everything he can against the organization and, of course, understanding its operations better than any other individual in the world, he can certainly get in some good. A group of rubber-stamp directors who have been asleep as to conditions certainly can't cope with a deposed manager. Hence the demise of many small cooperatives—some so small that they find ex-managers, directors, and employees living in communities where they have served cooperatives, "pointing with pride to the organizations which they helped to build. It is so much better to have them do this than "view with alarm" what may happen.

What is a manager worth? Who knows? In general, members and directors of cooperatives are liberal on this point so long as they are making money. They sometimes even err on the side of liberality and pay more than a man is worth, especially when their products sell high or when they are borrowing money to pay expenses. More often they err in the other direction. Let's say the manager of a potato cooperative is assured for \$10,000 a year when potatoes are selling for \$10 a barrel—they have, you know, later the price drops to \$2. Should the manager take a reduction in salary. How much?

One of the surest means of killing a cooperative is to solve all of its problems. Of course, this is never accomplished, but through luck, earned success, or both, an organization seems to have surmounted all difficulties for a time. Danger! It is never done, for lurking around the corner are new and unforeseen problems. These are recognized and dealt with promptly by the efficient manager and wide-awake directorate.

Directors of cooperatives should ponder well what it means to them and their organizations when they decide to dismiss personnel, particularly the manager. Once upon a time—and this is not a bedtime story—it is a true story except, "mention of names of persons living is deemed purely accidental and unintentional."

Jim Fears (the last name belongs the nature of the man) was a peach grower living in north Georgia. Several of his neighbors grew peaches. Some belonged to the exchange, some made other arrangements.

One year Jim lined up with a large cooperator some 150 miles away. For want of a better name, we will call him Bill Brown. No individual in this business could boast wider experience than Bill. He had gone places and done things.

As the season drew to a close, the growers would gather at the village post office each morning to get their returns on shipments and to compare results as Georgia peach growers have done for forty years.

Jim got no returns. He wrote Bill. He wired him. No reply. Then he telephoned, just to hear a calm, suave voice say, "Well, I assure you there is no intention on my part to delay, but I have been very busy. The matter will be looked after right away."

Days passed. Jim wrote Bill. He wired him. Still there was no reply. Then he telephoned again to hear the same calm voice, the same excuses with logical variations. The letters, wires, and telephone calls were directed again and again without result.

Jim had shipped about \$10,000 worth of peaches. He had spent a lot of money producing and marketing the crop. Finally, one morning at the group met one morning at the post office to compare notes, it was found that all the growers except Jim had been paid in full.

Convention Program (Tentative)

TUESDAY, OCTOBER 28, 1941
PRESSER HALL
Farmers Union Directors' and Managers' Association
1:00 P. M. Meeting Called to Order by Don Wilcox, Pres. Reading of Minutes by David Train, Sec. Appointment of Committees.
1:30 P. M. Address: H. E. Witham, Manager Farmers Union Jobbing Association, Kansas City, Mo. Report of Special Committee, appointed at Topeka Meeting, Harold Westgate Group Discussion Kansas Wheat Improvement Association Adjourn

EVENING PROGRAM
Banquet and Entertainment
Master of Ceremonies, Don Wilcox, President
Address: Glenn Talbot, President, North Dakota Farmers Union

OPENING
FARMERS UNION CONVENTION
WEDNESDAY, OCTOBER 29, 1941
Morning Session, Presser Hall Auditorium

8:30 A. M. Music
10:00 A. M. Meeting Called to Order—President E. K. Dean, Presiding
Invocation: The Rev. _____
Church, Lindsborg, Kan.
Address of Welcome, Mayor _____ Lindsborg
Greetings _____ Secretary Chamber of Commerce, Lindsborg
Response: _____
Appointment of Credentials Committee
Appointment of Other Committees
Report of Order of Business Committee
Report of Convention Rules Committee
Explanation of Conference Type Convention
Announcement of Meeting Places for Various Conferences
Announcement of Officers of Conference Groups Adjourn

AFTERNOON SESSION
1:30 P. M. Conference Groups Convene
Legislative Conference in _____
Cooperative Conference in _____
Organization Conference in _____
Educational Conference in _____

EVENING SESSION
7:00 P. M. Music—Entertainment
7:20 P. M. Awarding of 25 Year Membership Badges
7:45 P. M. Address: James G. Patton, National President, Farmers Union, Denver, Colo.
8:45 P. M. Address: Wm. Thas, Chairman, National Farmers Union Legislative Committee, Manager Farmers Union Grain Terminal Association, St. Paul, Minn.
Announcements
Adjourn

THURSDAY, OCTOBER 30, 1941
Executive Session, Presser Hall Auditorium (Admittance by Membership Card Only)

8:30 A. M. Music
9:00 A. M. Meeting Called to Order, President Dean Presiding
Invocation: Rev. _____
Report of Credentials Committee
Convention Called Into Session
Reading of Minutes of 1940 Convention
Nominations
State Officers
Directors Fourth and Fifth Districts
Delegates to National Convention
1942 Convention City
Adjourn, General Assembly
Conference Groups Reconvene
10:00 A. M. Conference Groups
12:00 Noon Adjourn, Conference Groups

AFTERNOON SESSION
Presser Hall Auditorium
1:00 P. M. Music
1:30 P. M. Auditors Report, E. C. Brownman
Report of State Secretary, Ray Henry
Report of State Board of Directors
Committee Reports

2:15 P. M. President's Message, E. K. Dean
3:15 P. M. Farmers Union Auditing Association, E. C. Brownman, Manager and Secretary
3:30 P. M. Farmers Union Jobbing Association, H. E. Witham, General Manager
4:00 P. M. Farmers Union Livestock, Kansas City, Mo. Wm. Bernhardt, General Manager
4:30 P. M. Farmers Union Creameries of Nebraska, J. C. Norgard, General Manager
4:45 P. M. Farmers Union Livestock, St. Joseph, Mo. Paul Steele, Manager
5:00 P. M. Recognition of and Messages from Visiting Farmers Union Officers from Other States
6:00 P. M. Credentials Registration Closes

EVENING SESSION
Presser Hall Auditorium
In Charge of Esther Ekblad, State Junior Leader
6:00 P. M. Junior Leader Banquet
8:00 P. M. Junior Program
Group Singing
Annual Report of State Junior Leader
Entertainment Numbers by Juniors
Camp Movies
Address: Gladys Talbot Edwards, National Farmers Union Director of Education

FRIDAY, OCTOBER 31, 1941
MORNING SESSION
Presser Hall Auditorium
8:00 A. M. Polls Open for Voting
8:45 A. M. Music
9:15 A. M. Convention Called to Order
Invocation: Rev. _____
Reports of Committees
Unfinished Business
New Business
Report of Election Committee
Installation of Officers
Convention Adjournment

He had not received a cent. Of course, he was getting desperate. So he said, "Boys, I'm going to see Bill Brown tomorrow, and I'll either get my money or kill him."

The next morning when the group met at the postoffice, Jim wasn't there. So one of them remarked, "Well, I guess Jim has gone to see Bill Brown."

The following morning the boys were down early. They wanted to see Jim. Finally he came trudging slowly, head downcast, looking completely dejected.

Almost in unison, the boys said, "Good morning, Jim."
"Good morning," was Jim's slow reply.
"Did you go to see Bill Brown yesterday?"
"Get your money?"
"No."
"Did you kill him?"
"No."
"Well, why didn't you?"
"Fellows, it was like this. I went to see Bill, determined to either get my money or kill him. He sat there and told me of rejections, losses, overpayments to growers down the state, losses on poor growers he had financed, how he had lost a fortune helping needy growers. Well, when I got ready to leave, we walked to the door arm in arm and we were both crying."

FARM CAPACITY VITAL
Writing in Nation's Business, A. B. Genuing of the S. D. Department of Agriculture, points out that food surpluses have little to do with the problem of food supply. "What we must de-

pend on," he says, "for three good meals every day, is the huge and constant stream of new production. With food, as with plane or munitions, the one priceless essential is producing capacity."

To keep that capacity at the peak, the farmer must receive a reasonable return—and he must be treated equitably with capital and labor. In a period of fast-rising costs, he cannot continue to sell at prices which are barely adequate in normal times.

Sixteenth century armor makers discovered that fluting metal gave it strength and rigidity without adding weight, a principle used today with corrugated iron and girders.

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Farmers Union Standard Accounting Forms
Approved by Farmers Union Auditing Association
Grain Checks, Scale Tickets, Stationery,
Office Equipment, Printing

the CONSOLIDATED
printing and stationery co.
SALINA, KANSAS

FSA FAMILIES AID IN DRIVE FOR MORE FOOD

GOVERNMENT RESTRICTIONS TO CONTINUE ON SURPLUS CROP

Cal Ward, FSA Regional Director, States That Farmers Will Produce More of Nations Required Food Products

More than 97,000 farm families receiving assistance from the Farm Security Administration in Nebraska, Kansas, and the Dakotas are geared to do their part for the largest agricultural production in America's history, it was asserted today by Cal A. Ward, Regional VII FSA director.

Ward made the statement in connection with the recently announced goals for a record 1942 farm output as outlined by Secretary of Agriculture Wickard, in which huge production goals were set for milk, meat, eggs, and vegetables.

He pointed out that 97,021 FSA families in this region, are rapidly being encouraged to produce more of the vitamin-rich products needed for the Food for Defense program.

"The federal government is asking the farmer to rally to the defense of his country by placing emphasis on production of food-stuffs needed to meet the expanding needs of this country and of nations resisting the axis," Ward said. "This means vastly larger production of such things as pork, eggs, milk, poultry, dairy products and edible oil producing crops such as soy beans and peanuts."

"To achieve the goals, every farmer will have to do his part—will have to produce more of the things the nation needs, and to do it by expansion in some cases but in many instances with better management and improved use of what he has at hand."

"It is fortunate, indeed that in

Farm Security families we have farm people who have been for several years operating on just that basis, following definite farm and home management plans, aimed, above all, at making the farm and water, getting improved production by using improved methods. These families are now quite ready to step in and do their part for national defense by increasing production of the needed farm products."

Ward sounded a note of warning about increased production of items in which there is a surplus, pointing out that the government intends to continue restrictions on such crops.

He listed Farm Security families as follows: North Dakota, 95,383; South Dakota, 35,822; Nebraska, 13,738; and Kansas, 12,073. These totals represent standard and non-standard cases.

Food for Defense will continue to be the immediate problem of the department, Ward said, but other projects such as farm tenancy improvement, rural rehabilitation, rural sanitation, medical aid and cooperatives will be continued on as broad a base as possible.

"Our task in working with the so-called low-income farm people is to impress upon them their individual responsibility for making the nation strong and providing food for defense, and to this end we encourage ownership of land, good livestock and farm equipment. Ownership encourages patriotism."

Ward has conferred several times recently with his state directors to shape up the Food for Defense program in the region. The state FSA heads are: North Dakota, Walter J. Maddock; South Dakota, Emil Lorick; Nebraska, L. R. Leonard; Kansas, George L. McCarty.

Ward said FSA will also place a greater emphasis on home use of foods for good nutrition as part of the Nutrition and Defense program. He said, increased production and improved home consumption will be encouraged, rather than expansion of the farm enterprise. Better use of livestock, more adequate use of available facilities, purebred sires, culling, better housing for poultry and livestock.

The Open Forum

AS PATTON SPEAKS

At our evening meeting (open to everyone), except when telling of amusing incidents on his way south, President Patton scarcely mentioned himself. He told of living conditions on huge farming estates in South America, and how in Brazil, the peons spoke almost reverently of the dictator president, who is compelling the breaking up of large estates, in order that these disinherited peons may feel secure, through ownership of their own plots of land.

Mr. Patton pointed out that security is a universal desire, common within breasts of members of chambers of commerce, as well as with farmers.

"This new note, SECURITY TO ALL, sounded by Mr. Patton, is one which should be stressed ever more loudly, not only in Farmers Union meetings, but within the councils of all classes, until it becomes the grand universal song of all mankind."

When settling farm problems, labor disputes or peace treaties between nations, if security to all others were considered as carefully as we consider our own self interest, that alone would eliminate most of the hardships on a terrible scale which are being visited upon prevent destructive waste, or stoppage of production of the useful things of life.

Because Mr. Patton dwelt on this principle which is needed in the settling of farm problems, and because he clearly revealed his deep personal feeling for the welfare of human beings; these facts made his Clay Center speech, for me, not only the greatest Farm Union speech, but according to my memory, the greatest speech which I have ever heard.

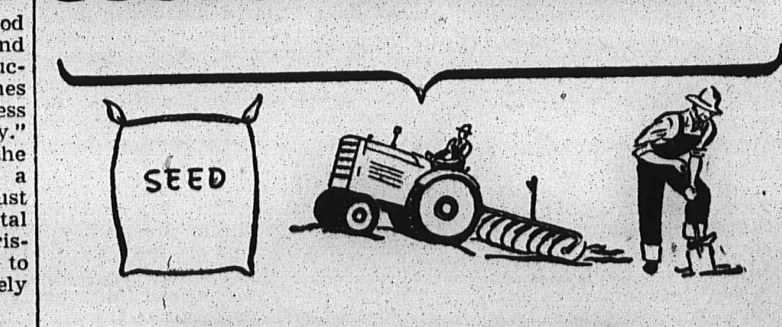
Mr. Patton knows and admits that publicly owned cooperation in industry and finance, is right. The two objections he made to the program presented by myself, were first, that it is several years ahead of time, and second, that it should be brought forth by a political party.

With due respect for Mr. Patton, and keeping in view the fact that struggling youth and older men are finding great difficulty in financing farm operations, the time for such cooperative finance is long overdue. We should start the movement for such changes at our state and national conventions this fall. We will have greater success in getting critical groups to endorse such program, when there is strong evidence that some industrial group seeks it. Farmers being in great financial need are the ones best fitted to give evidence. Let us leave the question of the miserable dole to others who seem eager to mess with such a CROOKED "crutch." As a Union, let us avoid wasting time and energy with such a flimsy support, which must be changed and readjusted again and again, each year leaving agriculture more crippled than before.

Our national Farm Union President is capable of realizing the things needed to bring the farming industry to a healthy condition. As members, let us analyze so we can give the strong support needed, with which to build a platform on which our Union may stand, unashamed, while all of us seek to bring agriculture to a sound healthy condition. Let us DEMAND that finance be handled through a nation wide, publicly owned, cooperative system.

Fraternally,
Samuel Stewart.

PHOSPHATE COSTS the LEAST...



...AND CAN DO THE MOST TO INCREASE YOUR RETURN!
When you spend real money for seed, equipment and labor—it's just good business to be sure your soil can produce the kind of yield you want.
Yields on 162 test fields of winter wheat showed increases of over 10 bushels per acre when superphosphate was applied.

NOW! THE NEW IMPROVED 2 IN 1
Anaconda 45% TROPICAL SUPERPHOSPHATE
is ready to make your work even easier—results even more certain.
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LOCAL AND COUNTY DELEGATE'S CREDENTIAL

Kansas Division
Farmers Educational and Cooperative Union of America

This is to certify that _____ (Delegate)
Post Office Address _____ Local No. _____
and _____ (Alternate)
are members in good standing of _____ Local Union
Number _____, State of Kansas, and were elected delegates to the
Thirty-sixth Annual Convention of the Kansas Farmers Union, which
meets in Lindsborg, Kansas, October 29, 30 and 31, 1941.

President

Secretary
(SEAL)

Junior and Juvenile Department

ESTHER EKBLAD, Director

Junior Motto: "He Loves His Country Best Who Strives to Make It Best"

FLIGHT
Everything is in flight now, trees and men.
Leaves flying, a gale of gold, but the roads
Dull, streaming with fugitives, whose animal stumbling
Apes the fright, the monotony of dying.
Trains fleeing, the shiploads in full course.
In the thick of the night the engines, winged,
Over cities that cannot escape. By day the bright, cannot escape. By day the bright, cannot escape.

Parachutes tumbling, spilling into the streets
Enemy milkmen, postmen, their sacks filled
With mail for the anonymous and doomed.
Everything, everything flees; the impractical body
Flees from oblivion, and the mind from the mirrors.
That image its dreadful night, and, too, the heart
From the sound of itself, a muffled motor, whose meaning
Nobody can guess. Everything is in flight.
Extinct, all, without rest, of destination
More ignorant than over the marches the wild geese flying
To a happier climate. To what end? Where?
The race goes on although the track is blind.
There is no turning back.

Babbette Deutsch
In the Yale Review.

JUNIORS TO LANDSBORG

All Juniors and Junior Leaders are invited to attend the State Convention to be held at Landsborg, October 29-31. Juniors and Leaders are urged to arrive on Wednesday, October 29, and take part in all sessions of the convention. And if another day can be spared, attend the Managers' meeting on Thursday, October 30. The speaker at the banquet that evening.

The program of the convention is being partially changed, and this year a few sessions will be in the form of discussion conferences. Everyone attending the convention will take part in a conference, even though all may not be delegates. This means that even Juniors may participate in—constructing the 1942 Farmers Union program. The conferences will go under the general headings of Education, Legislation, Cooperation, and Organization.

Leaders are needed at the convention to assist in the planning for future educational work. To Juniors it can be said that a convention is definitely educational, and warrants excuses from regular school work.

MRS. EDWARDS TO KANSAS

Convention goes will this year have the pleasure of meeting and hearing our National Director of Education, Mrs. Gladys Talbot Edwards. This will be Mrs. Edwards' first stop in Kansas since the 1938 Junior Camp at Eureka Park—a span of time that has been much too long.

Many will remember Mrs. Edwards from those first camp days. Some have met her at All-State Camps and National Conventions. Others of us are acquainted with her through the Junior Pages in the National Union Farmer, the "At Your Service" column in our own KUF, and through the NBC radio broadcast, which Mrs. Edwards will be the principal speaker on our Junior program Thursday evening, October 30. She will attend the Junior Banquet, and will participate in the Educational Conference. The broad and challenging picture of Farmers Union Education that Mrs. Edwards will paint for us, can justify any sacrifice it may take to assure your attendance at the State Convention.

BANQUET PROGRAM

It is a good idea, we think, to refrain from telling very much about the Junior Banquet. A few surprises in the last minute will add to the fun. However, you must know that it will be held at 6:00 p. m., Thursday evening, October 30. It is necessary for us to begin promptly at that hour so we may be ready at 8:00 for the curtain to rise on the Junior Program in the main convention auditorium.

Junior from the host county of McPherson, to us to the visiting Junior Program with singing, folk dances, and special numbers. The movies of the Ponce City Camp will be shown, and given by a Junior. Mrs. Edwards will be the principal speaker of the evening.

Our first suggestion is that you attend all three days of the convention. The second admonition is—don't even think of an idea of missing Thursday—JUNIOR DAY.

TORCH BEARER ELECTION

The election for the National Torch Bearer is under way. Election ballots giving the names of eligible nominees are being prepared in the Junior Department office. All Juniors, who with this year have earned two or more pins, are Torch Bearer nominees. Leaders and all Juniors with two pins or more will be sent to the National Convention by the State Farmers Union.

JUNIOR BOOTH AT FAIR

The Junior booth at the Fair, Cowley county, will have a booth at the Cowley County Fair, October 7-10. The booth which was entered last year received much attention from Fair visitors, and as a result was a good advertiser for the Junior program. The booth

was classed in a Division that includes the work of H. H. Clubs, F. J. Clubs, and Rural Life Associations. In the judging it received fourth place. With such a splendid showing on a first try, all are working enthusiastically to make this year's booth even better.

The Juniors will also have a refreshment stand on the Fair Grounds. Mrs. Merle Tribbey, Junior Leader, has supervision of the work.

IN COWLEY COUNTY

The Kellogg Local Juniors had their meeting, September 1, with the regular meeting of the local. Paul Bonnell, Vice-President, served as chairman in the absence of the President, Mae Belle Lucas.

We had election of officers which are as follows: President, Paul Bonnell; Vice-President, Ruth Bonnell; Secretary, Mildred Kitzelton; and reporter, Raymond Greene.

Reports were given on camp by those who attended. We went over our Achievement Records and each found out how many points he had.

Plans were made for a booth and stand at the county fair. The meeting was then adjourned.

IN McPHERSON COUNTY

Wednesday evening, September 24, the members of the McPherson County Live Stock Project, and the members of the McPherson County Junior Chorus, met at the Morning Star Schoolhouse.

The early part of the evening was given over to singing. The chorus in preparing Live Stock Record Sheets were discussed.

State President Dean, who was at the meeting, pledged the support of the State Farmers Union in the furtherance of the project.

Bernard Schaefer was elected as a Live Stock Project representative to the State Convention.

After all business was taken care of, Bill Bode of St. Marys, gave a business college student in Salina gave a minuetman talk.

Refreshments were served by Mrs. Charlie Olson, county Junior Leader. The evening was brought to a close with folk dancing led by Esther Ekblad, State Junior Leader.

Reflections From All-State Camp

By Helen Ekblad

It is now six weeks since we returned from All-State Camp. It has been a time of reflection, thinking of all the good things that happened during those ten days at camp, and also a time of sharing with others the many worthwhile ideas given to us.

All-State was such an interesting experience. It was a thrill to meet and become friends with campers from fifteen states, and to bunk in a cabin where five states were represented. It gave us an opportunity to become acquainted with the leaders of our organization, and to hear their viewpoints on national and international affairs which are of vital importance to the farmer. And there was the inspiration of group singing, before class sessions and around the tables during our evening smores.

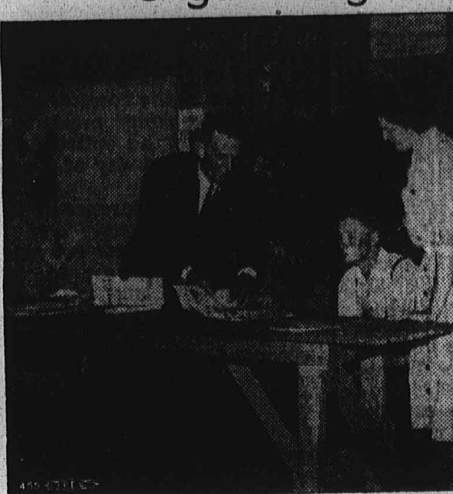
We four Kansans were hot and tired after two days of travel to reach camp, but all that was forgotten when we were met on the porch of the assembly hall by a friendly handshake from Mrs. Edwards and a "hello there" from other campers who had arrived earlier. Throughout the entire camp this spirit of friendliness was ever present.

One was impressed by the willingness of the campers to work and take part in all the activities of the camp. Perhaps I didn't hear a complaint of the schedule being too heavy. There never seemed to be room enough to accommodate the numerous committee meetings, and one could not but marvel at the speed in which an interesting evening's program could be arranged. Programs which were presented to demonstrate what could and should be done in our own locals.

From the speeches we remember Glenn Talbot saying, "If small land farmers don't organize within the next three years, in the next ten there may not be any such farmers." Dora Haines of R. E. A., "Unless there is Co-op education among R. E. A. users, these cooperatives will not remain farmer owned cooperatives." Dr. Sheppard of Witham, "Europe's distress was always America's opportunity."

Camp was not "all work and no play." The handicraft room was a popular place, with campers painting placards, doing basketry weaving and making scrapbook covers. There was swimming between four and five every afternoon and also at six in the morning for those who wanted an icy dip. During those moments one could hear a horseshoe hitting the peg or see a ball flying through the air. And there was mountain climbing for

Organizing a Farmer



Herb D. Rolph, Montana President and vice-president of the National Board, organized a farmer (Francis Daniel) and his wife (Marie) into the Farmers Union, while attending the Farmers Union All-State Camp.

Two New Farmers Union Junior Projects

Ellsworth County Concludes Poultry Project

(Note: The past year has brought into the Kansas Farmers Union Junior program two new projects. These are projects which have been developed on the initiative of local leadership. McPherson county has been making successful experiments with a Junior Live Stock Project. Ellsworth county has developed a poultry project.)

The following is a story of the Ellsworth Chicken Project written by a leader who attended the camp at Ponca City this summer. Much credit for this work is due Mrs. Wm. Hysell, county Junior Leader. From her we received the report that the boys and girls liked the chicken project and want to continue it.

The Farmers Union Cooperative Association at Ellsworth, the project sponsor, is also pleased, so another spring will find them busy again. E. E.)

It was thirty-three happy boys and girls who embarked on a business venture all their own, under the leadership of Mrs. Wm. Hysell, whose suggestions and guidance made it such a success. Thirty-three Juniors, Reserves and Juveniles of the Ellsworth County Farmers Union received thirty-one chickens each to care for on about April 7. Feeding and housing them along with keeping accounts made each boy and girl feel that they really had a job ahead; and it was

those who had the courage to crawl out of bed at five in the morning to scale the rocky peaks before the flag salute. (Esther and I never climbed any hills but we became adept at climbing into the second story of a double bed.)

Each day at camp ended so sobered when the lights were out. Hands and feet were joined in prayer. The evening was brought to a close with folk dancing led by Esther Ekblad, State Junior Leader.

At Your Service

Farmers Union Cooperative Educational Service
Gladys Talbot Edwards
Director

"Education—A debt due from the present to future generations."

We Keep the Press Rolling

The Education Service office is a busy place these days, just prior to the many state and National Conventions, as well as the Business Activity Convention. Reason is, we have to have new Farm Union material on the literature table, which is urgently needed in Farmers Union study groups. Since the "boys and girls of today" are the men and women of tomorrow, we are concentrating on material for Junior Reserves (13-15) and Juniors (16-18).

At the Cooperative Publishing Association in Superior, Wisconsin, the revised Junior Unit I, "Banded with My Brother," written by Mrs. Mildred K. Stoltz, Director of Education for the Montana Farmers Union. This unit was first used in mimeographed form, and proving itself popular in Juvenile Classes, it is now being printed and will take its place among other text books printed by the Education Service.

Mrs. Edwards, director of the Education Service, is now at work revising "The Liveoak Tree," Unit I for Junior Reserves. This unit, as the name indicates, is a story of the National Farmers Union, from its beginning in Point, Texas, to the present time. This unit first appeared in the National Union Farmer, where it was printed periodically, and studied by many Reserve classes.

As soon as work is completed on "The Liveoak Tree," hands will be turned to revision of "The Twin Pine Trail," Unit II for Reserves. This unit, an introductory study on the operation of cooperative and study of unique cooperative enterprises, is being compiled into a more concise and complete study unit.

In addition to Farmers Union literature will be an attractively illustrated "Mother Goose Rhymes of the Farmers Union," written by Mildred J. Nielson of Iowa. The Farmers Union has led all other organizations in the preparation of material pertaining to its organization and the cooperative movement for younger folks, and this set of rhymes will supplement material already in use. Frances W. Butts will do the illustrations.

"Everybody Dance" is the title of a new folk dance book, containing thirty-one folk dances, representing seventeen nations. This volume (I) collected and interpreted by Finadur Vyautas Belafus, an authority on Oriental and European folk dances, and as a need for a feeling of responsibility for our young folks to carry on the ideals that we as parents, set before them. As a twig is bent, so shall it grow.—Mrs. Cleo Rathbun.

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LIVESTOCK MARKET NEWS

Farmers Union Livestock Commission Company, Kansas City

Hog Market

W. F. O'Neal, Salesman. Due to a slight increase in receipts around the circuit hog prices have shown a decline the past week with an extra slow demand today at \$12.50. Practically all weights from 200 pounds up to 300 pounds selling within a very narrow price range of \$11 to \$12.25. There has been a decided effort by all buying interests, particularly the big packer to discount weights under 200 pounds, particularly those lacking finish. These weights have been rather hard to move and have shown the greatest decline. Desirable 140 to 190 pound quotable today at \$10.50 to \$11.20. Most of the best packing sows are bringing \$9.50 to \$10.10. Stock pigs continue very scarce, a good demand on the market for them with quotable at \$11.25. We feel as though that there will undoubtedly be more of the spring pig crop moving to market from now on which should increase receipts at this writing \$11.25. Our we will continue to see a little weakness in the market. It is our opinion that those who have hogs on hand that are ready, that is weighing 200 pounds should market them rather than hold them with the expectation of receiving any advance in price.

Sheep Market

Fred Grantham and Dale Thurman, Salesmen. Our market here today about 25c lower than last week's close. Top native lambs \$11. Top West- erns at this writing \$11.25. Our market is very meat on down-grade lambs. Medium fleshed lambs that ordinarily would sell within 50c to \$1 of top lambs are selling from \$8.50 to \$9.50. Fat killing ewes \$4.50 to \$5.25 according to weight. Medium fleshed ewes \$4 to \$4.50. Cull and canner ewes \$2.50 to \$3.50. Old lot yearling ewes \$3.50 down. Four and five year old north-west breeding ewes, average weight around 135 to 140 pounds, to 75c to 90c per pound, or approximately \$9.50 to \$9.75 per head. Black face native ewes, average weight around 120 to 130 pounds, 7 to 7 1/2c per pound. Yearling and two year old Blackface natives, average weight 100 to 120 pounds, 10 to 10 1/2c per pound. Texas natives, average weight around 95 to 100 pounds, \$7 per head. Western feeding lambs, average weight 65 to 75 pounds, \$11.50 to \$11.75. Texas feeding lambs about \$1 per hundred less than the westerns.

Calf Market

Russ Kemp, Salesman. Killing Calf market on veals is showing some improvement with a price up to \$8.50. Light weights continue draggy and considerably under the heavy weights. Stock cows and heifers 25c lower than the first part of last week.

The Co-optimist of the U.G.T.A.

Convention Season. What's His Answer? Or Bust a Hamstring. Fewer Parades. They Can be Trusted. This is the season for conventions, particularly for Farmers Union. It begins in October, when normally the harvest is ended and the work lets down enough to permit a little rest and relaxation. In some parts it will be true this year, for the rain has delayed the finish by holding up threshing. This does not apply to the entire area. Some parts, as in Western North Dakota and Kansas, have not experienced the precipitation under which the Red River Valley of Western Minnesota and the Eastern Dakotas have, as the Scotch would say, "visibly withered." In response, this year is an farm work beyond the usual timing and it may keep some Farmers Union men and women at home on the job.

It should not, for, in another and very important way, this is an exceptional year, and needs all the attention and thought that the farmer can give it. He is up against a regimented economy, due to the necessity for national defense. He must arrive at a decision as to his own future, for the year is an "along" in the United States government in furnishing his defense needs or he must indicate that he will not, unless the terms suit him. Where is he to say that? Not at home or on the farm? He must say it at the National Convention. The National Convention, to be held at Kallispell, will be in session from October 15 to 18, through the seventeenth.

Wisconsin will hold their annual state convention at Chippewa Falls opening October twentieth.

Let's be sure your leaders and delegates visit the literature tables at each of these conventions. It is a good place to line up the material you will want for your study clubs for the coming year.

The October Program Service, prepared by Mrs. Mildred K. Stoltz, director of Education for the Montana Farmers Union, did not contain the by-line "co-optimist of the U.G.T.A." on the cover page. Please note this correction when you use the fine Program Service prepared by Mrs. Stoltz and give Montana credit for the October Program Service. We are sorry this error occurred.

BOOM IN U. S. TRAVEL. SAN FRANCISCO, (P)—A domestic travel boom in the first half of 1941 that exceeds any in America's history is reported by the California State Automobile association on the basis of widespread surveys.

The increase is attributed to the step-up in industry and employment caused by the defense program. Checks at Canadian and Mexican borders showed the neighboring countries shared largely in the travel increase.

Kansas, October 29-31—Lindsborg.

North Dakota, October 8-11—Jamestown.

Montana, October 15-18—Kallispell.

Wisconsin, October 20-22—Chippewa Falls.

Minnesota, October 31—November 1—Mankato.

National Convention, November 18—Topeka, Kansas.

Fix in your mind the date and

WICHITA

C. T. Manning, Dewey County, Okla., 14 head..... 90 10.50
Margaret Kilien, Sumner County, Kan., 3 head..... 120 7.00
Lucian Wright, Sumner County, Kan., 2 head..... 83 10.25
Andy Donnellinger, Sumner County, Okla., 20 head..... 77 10.50
Frank Larabee, Sedgewick County, Kan., 19 head..... 82 10.50
Carl Miller, Sedgewick County, Kan., 1 head..... 85 10.25
Conard Eck, Sedgewick County, Kan., 5 head..... 92 10.75
J. C. Powell, Sedgewick County, Kan., 4 head..... 71 10.00
L. D. Zordel, Barton County, Kan., 26 head..... 85 6.50
Geo. Ward, Marion County, Kan., 12 head..... 110 11.10
Chris Stachley, Marion County, Kan., 1 head..... 90 9.75
E. G. Thorp, Clark County, Kan., 91 head..... 87 2.00
H. F. Nonken, Marion County, Kan., 6 ewes..... 87 2.00

Chris Stachley, Marion County, Kan., 9 head..... 221 11.55
Virgil Meyers, Sedgewick County, Kan., 5 head..... 238

Day by Day —

with **FUJA**
by HELEN DENNEY

Kansas
"Sunny thing, but about the on
ly time we think much of the place
in which we live is when someone
threatens our usual routine of liv-
ing there, or, as in the case of
your reporter, we want to tell
someone how nice it is and discov-
er how little we really know about
it!"

The road we travel these days
often seems a bit rough, but it
must have been quite exciting back
in the days when Indian teepees
instead of cooperative grain elevators
dotted the prairies! The present
day Jayhawkers don't look
much like the Indians of the
past, but he has much to thank
them for and many reminders of
their occupancy here. While men
came along and "discovered" many
of the traits that the Indians pre-
sented, they also brought with them
the things that the Indians had
not. The first schools were Indian
schools. Even the first newspaper was
in the Indian language. Cities, coun-
ties, streams, all bear Indian names.
We now make pilgrimages to the
Indian burial grounds, a 17th cen-
tury pueblo, to the nearly extinct
type of conical lodge whenever we
have out-of-state guests. And not
so long ago, flint arrowheads taken
from the fresh plowed cornfield
were a part of the conglomeration
found in every small farm boy's
pocket.

If you think we Kansans haven't
come a long way since Indian tee-
pees, you should visit the new
Municipal Auditorium in Topeka.
Its "simple" grey and pink marble
halls gleam in the light and put
to shame many a palace. Yet, it
belongs to the people. It is there
for your use and your enjoyment.
It is there that the Farmers Union
National Convention will be held in
November.

Good Feed Crops

Manager Hal Robinson of the
Farmers Union Cooperative, com-
pany at Olathe, proudly displays
some samples of this year's corn
crop and says that the crop in that
territory is exceptionally good. In
other communities in Eastern Kan-
sas, however, much of the corn was
inundated in the recent Neosho
River flood which caused heavy
losses to the farmers.

Feed crops are bountiful in most
communities this year, and that
means the farmers will use more
binners twice. For about 25 years
Farmers Union Jobbing Association
has supplied member cooperatives
and Farmers Union Locals
which had buying clubs with their
own needs. Through the group
purchasing of this one article, farm-
ers have saved for themselves
thousands of dollars.

Painting Time

Many farmers cooperatives are
painting this month. Just as many
farmers are painting their homes
and farm buildings. At Beagle,
where J. O. Huff is manager of the
Farmers Union Cooperative Associa-
tion, the office and the walls and
shelves where hardware supplies
are displayed have been freshly
painted. Over at Spring Hill, Man-
ager R. H. Wedd of the Farmers
Union Cooperative Association is
painting again. This year it is the
office and the grocery, but a year
or so ago it was the whole eleva-
tor. "Keep your members proud of
the 'spruced-up' appearance of
their business cooperative" is a
good recommendation of any co-
operative organization. We are proud
of our attractive possessions—and
the cooperative belongs to the
members.

Those Who Follow for the Loaves
and Fishes

The ads written for the Farmers
Union Grain Terminal Assn. which
cooperatively completed the four
million bushel elevator that is the
tallest in the world, sound like ed-
itorial. Just to prove it, read this
one:

"It was a great lake-shore picnic.
Five thousand had sat down to
dine off barley bread and fish. It
was a grand feast, but in the
morning—where was breakfast?
The Carpenter's Son who had given
the big spread had signed
across the 8 miles of lake. What to
do but to follow? When they
caught up with him they asked:
'Why, when did you get here?' He
knew what they were after and
said: 'You are all looking for
me because you saw the miracles,
but because you ate the bread and
were filled.' Not all of them were
that way, but he singled out those

who were out for their own ad-
vantage, in this case, free meals.
"Quite a number of those who
join the cooperative marketing or-
ganization do so with an eye solely
to the personal or financial gain it
will bring them. The patronage di-
vidend is the barley bread and fish
they want. If it fails to materialize,
they drop off, saying: 'There's noth-
ing in it for me.' Like the man
in John Bunyan's 'Pilgrim's Pro-
gress' they are so engrossed in
digging the muck for a few pieces
of gold that they miss the real
purpose of unselfishness and its
rewards that hang over their
heads. The 'earnings' should only
be a by-product of the cooperative
effort of farmers to help each other."

"We stress the brotherhood of
man, such as was proclaimed at
the lake-shore picnic, as applied
to our economic system. It is not
enough to have it in our religious
or political systems. The real co-
operator wants it to cover all hu-
man activities. If we would benefit
ourselves, we must first benefit
others. The gain of all—not the
gain of one—is our object. Help
us that we may help others. That
is the faith behind this Association
in the marketing of your grain.
There is no other business in the
world like this!"

A New Organization at Walnut

An organization meeting of the
Farmers Cooperative Elevator As-
sociation of Walnut was held in the
High School Auditorium on Sep-
tember 25. By-laws were adopted
and A. F. Schoenig, John Zurbuck-
en, Fred Bowles, Howard Plum,
and G. Jones were elected direc-
tors. Mr. Schoenig is president, Mr.
Zurbucken, vice president, and
Fred Bowles, Secretary.

This cooperative starts off with
70 members and the expectations
of 50 more by the time the as-
sociation starts operations, probably
in November. Strong cooperatives
are built by strong faith in one
another and in the cooperative
method of business. Here's god-
speed!

Congratulations!

Manager Henry Ruess, of the
Greely Cooperative Association,
was married on September 1. We
hope one of their first trips to-
gether will be to attend the Man-
agerial Association Meeting at Lind-
sborg on October 28. Lindsborg is
a friendly town and special plan-
ets are being made for wives of man-
agers on that day as well as dur-
ing the following days of the State
Convention.

KNOW HIM?



TOM HALL

You may know him as the 'little
fellow' (being something over six
feet tall) who comes to tell you
about Farmers Union Jobbing As-
sociation in his capacity as man-
ager of its Service and Information
Department—

BUT DID YOU KNOW THAT he
was born on a farm near Oak Mills,
Kansas, and went to grade school
there and to High School in Pot-
ter, Kansas?

You may know that because for
some time he was assistant grain
marketing specialist at Kansas
State College and made hundreds
of analysis of business cooperativ-
es he can take your financial re-
cord and pick out the good and
bad "spots" in your Farmers Un-
ion business organization and tell

ion business organization and tell

FINANCIAL STATEMENT

Lumbermens Mutual
Casualty CompanyStatement at the Close of Business December 31, 1940, as
Reported to the Department of Insurance, State of Illinois

(Eligible bonds amortized. Stocks at book value which is less than market value. Voluntary contingency and special reserves are sufficient to adjust all stocks to 1932 lows. If all securities were valued at market, assets and surplus each would be increased \$80,432.89.)

ASSETS	
Cash in banks	\$14,159,191.46
U. S. Government bonds	15,108,839.47
State, county and municipal bonds	1,100,225.32
Canadian Bonds	494,049.81
Public Utility and other bonds	1,522,822.56
Stocks	2,369,848.95
First mortgage loans on real estate	984,049.66
Real estate (including home office building)	1,569,068.84
Premiums in transmission	4,017,808.10
Accrued interest and other assets	55,923.70
TOTAL ASSETS	\$41,382,727.87

LIABILITIES	
Reserve for losses not yet due	\$19,050,630.29
Reserve for unearned premiums	9,885,802.04
Reserve for taxes and expenses	3,129,349.20
Reserve for dividends and unassigned funds	2,670,795.68
Special reserve	166,150.70
Reserve for contingencies	1,000,000.00
Total liabilities and reserves	\$35,882,727.87
Net surplus	\$5,500,000.00
TOTAL	\$41,382,727.87

PAID FOR LOSSES AND RETURNED TO POLICYHOLDERS IN CASH DIVIDENDS SINCE ORGANIZATION OVER ONE HUNDRED AND FIFTY MILLION DOLLARS

Minutes of State Conference

At Salina, Kansas

Meeting called to order at 10:30 a. m. by Mr. Deane, State President of the Kansas Farmers Union, Ray Henry state secretary of the Farmers Union served as secretary of the meeting.

Motion by Ernest Palmquist of Ellsworth County, that the chair appoint a committee to meet immediately following the discussion of the group, for the purpose of drawing up resolutions to be submitted to the group for their consideration, seconded by Clarence Yocum of St. Marys, Kansas. Motion carried.

Motion by Clifford Miller of Brewster, Kansas, that we dispense with the reading of the minutes from the various district conventions, because all of the delegates had received copies of the minutes from all of the district conventions several days before this meeting and they were all familiar with them, seconded by John Petty of Maplehill, Kansas. Motion carried.

Recommendations from District conventions brought up for discussion:

1st. Graduated Land Tax Law, and a Homestead Tax Exemption Law.

2nd. Farmers Union debt Adjustment Bill. After considerable discussion of the bill then a Motion by C. W. Obrien of Rush County, that the discussion on the bill cease and we pass over the bill until later in the day without prejudice. Motion carried.

3rd. The Tenant Purchase Program.

4th. Graduated Production Tax proposal and the Farmers Union Income Certificate Bill.

5th. Zoning of territories and permitting representation from the various territories to participate in the planning necessary to carry out any farm program.

6th. The domineering control of the extension department in the administration of the AAA program.

7th. The present Farm Bureau law, providing for Extension Service and County Agents.

Appointment of Committee by the chair, the following were appointed: Wm. Goeckler, Clay Center, Kansas, chairman; Clarence Yocum, St. Marys, Kansas; Clifford Miller, Brewster, Kansas; Ray Henry, Stafford, Kansas; and C. W. Obrien, LaCrosse, Kansas.

Recess for dinner at 1:00 p. m.

Meeting called to order at 2:30 p. m. by Ernest Palmquist, acting as chairman.

General discussion carried on until the resolutions committee reported back.

Report of resolutions committee, by W. Goeckler, chairman.

The following report was submitted:

We, the Resolutions committee, after your consideration, the following statements of facts and conditions existing today, and affecting the general welfare of all the people of Kansas and the nation as well as farm people, and ask that you look toward the development of a state and national Farmers Union Program designed to correct some of the inequities and unfair conditions existing.

History probably records no fact of more vital importance to the people of this nation, than the fact that all First Class powers developed over the history that have allowed their agricultural to disintegrate and become dependent on government or any other economic group, have in turn disintegrated, and are tributary to a strong nation.

Facts developed over the period of the last few years by farm organization economists and statesmen, clearly reflect that the American farmer has never had a fair price for his productions, or an equitable situation with relation to other economic groups. The facts seem to bear out the contention that insecurity of the farmers on the land, the continuation of this unfair income status, and the lifting of his buying power, have contributed in no small way to the reduction of the buying power of other groups, the unemployment of labor, and a general unsatisfactory economic condition for all of our people.

Whereas the foregoing statements of facts indicate that the farmers' plight affects the entire economy of our country, because of the fact that his consuming power is all out of proportion to his numbers, when compared with the consumption of other groups. Whereas the maintaining of the family type of farm, operated by an actual owner, is the best guarantee of our democratic form of government, and whereas the agriculture can not hope to continue in a nation where all other economic groups are thoroughly organized, unless farmers themselves become equally as well organized, and whereas the Farmers Union is a militant and democratic farm organization designed to be controlled by farmers in accordance with democratic processes, and whereas district meetings have been held in the five Farmers Union districts of Kansas, and this conference of delegates from the five districts, convened, called for the purpose of developing in a representative manner, recommendations for a program for the State and National Farmers Union for the coming year. Therefore, be it resolved as follows:

I. That a definite long time land policy be adopted, in the establishment of a 100 percent ownership of operators living on and operating a family type farm, which will insure an American Standard of living and an adequate education for their families, in return for an efficient and economic production of the food and fiber of the nation. But it further resolved that we recommend this policy be implemented through a Guaranteed Land Tax Law, Homestead Tax Exemption Law, a program for financing of land purchases to people who want to live on the land, at a low rate of interest. The Farmers Union Income Certificate Plan, a Graduated Production Tax, or any other legislation necessary to secure the establishment and proper functioning of the definite land policy above recommended. We recommend that the development of the farm program be paid only on owner or tenant operated farms and that the benefit payments to any operator do not exceed \$2,500.

II. Be it further resolved that the success of a sound Farmers Union program, after adoption rests in numbers, therefore, we recommend to the convention that they devote considerable time to the development of ways and means of rapidly expanding the Farmers Union membership, and that a sound program of financing the organization's legislative, educational and organization program, be adopted. Recognizing the vital importance of cooperative development to our entire program, be it further resolved that due consideration be given to a definite cooperative development program.

III. We recommend that in as much as the Congress of the United States intended the AAA as a permanent agency, and that it be a democratic organization controlled by bona fide farmers, and whereas the state extension of Kansas is dictating too much of the policy and regulation thereof, we now insist that the AAA be divorced entirely from the Kansas Extension Department and that the Extension Department be used only in an educational capacity.

IV. We recommend that the present Farm Bureau Law be repealed and that a substitute law be written giving the people in the country the opportunity to vote on whether or not they should have a county extension service agent, and that the law be written in such a manner that the extension service will have no connection with the Farm Bureau or any other farm organization.

We recommend that the Farmers Union Cooperatives work with the State Farmers Union in building memberships in the General Farm Organization, and help to expand the educational and legislative function by both their moral and financial aid.

Motion by Mr. Goeckler, that the report of the committee be adopted in whole as read, seconded by Bert Harmon, Ellsworth, Kansas, Carried.

Mr. Roesch suggested the members of the above resolutions committee for this conference be members of the resolutions committee for the state convention.

Motion by Clarence Yocum, St. Marys, Kansas, that we adopt the district convention plan used this year for 1942. Seconded by Clarence Ott, Concordia, Kansas. Carried.

Motion to adjourn was duly seconded and carried.

Ray Henry Secretary

Minutes of the State Conference

At Salina, Kansas

Meeting called to order at 10:30 a. m. by Mr. Deane, State President of the Kansas Farmers Union, Ray Henry state secretary of the Farmers Union served as secretary of the meeting.

Motion by Ernest Palmquist of Ellsworth County, that the chair appoint a committee to meet immediately following the discussion of the group, for the purpose of drawing up resolutions to be submitted to the group for their consideration, seconded by Clarence Yocum of St. Marys, Kansas. Motion carried.

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Recommendations from District conventions brought up for discussion:

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II. Be it further resolved that the success of a sound Farmers Union program, after adoption rests in numbers, therefore, we recommend to the convention that they devote considerable time to the development of ways and means of rapidly expanding the Farmers Union membership, and that a sound program of financing the organization's legislative, educational and organization program, be adopted. Recognizing the vital importance of cooperative development to our entire program, be it further resolved that due consideration be given to a definite cooperative development program.

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Motion by Mr. Goeckler, that the report of the committee be adopted in whole as read, seconded by Bert Harmon, Ellsworth, Kansas, Carried.

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