

# HE KANSAS UNION FARMER

Organization

Education

Co-operation

**VOLUME XXIII** 

SALINA, KANSAS, THURSDAY, DECEMBER 4, 1930

# HUFF'S SPEECH AT McPHERSON C

# **JOBBING ASSN'S**

Mr. A. T. Riley, manager of the Salina branch office of the Farmers Union Jobbing Association, has been in the service of his organization for a period of more than ten years, and has been manager of the Salina office the service of the Salina office that the service of the Salina office that the service of the Salina office that the service of the

has been manager of the Salina office since in 1924. The Salina office was established in 1923.

When Mr. Riley started working for the Farmers Union Jobbing Association, his duties consisted of manipulating the business end of a broom, answering the telephone, and other similar office duties. A little later he traded his broom for a pencil, and before long was familiar with the office work in general. His aptitude for



ART RILEY

the work soon brought recognition from the management, and he was placed in responsible positions with reference to the work of the firm. The Jobbing Association was located in the New England Building when he start-

Under Mr. Riley's efficient management, the Salina office has shown a steady growth and development. In 1930 the office showed a wonderful business. It handled the Hall-Baker account, and did a big business in all departments. The Hall-Baker account was handled for the Farmers National, and the Salina office bought wheat for the Farmers National through the summer.

When the slack season, following harvest, came this fall, Mr. Riley was able to get away and answer a call from the Farmers National Grain Corporation at Chicago, who wanted his services for a while. The Farmers National people were so well pleased with Mr. Riley's work the brief time he was with them, that they saked he was with them, that they asked him to remain with them and permanently assume duties there. However, Mr. Riley elected to return to Salina, and remain in the employ of the Far-

mers Union. The Salina office of the Farmers Union Jobbing Association serves a most definite purpose, offering improved service to the farmers in the western portion of the state. The establishment of the office came as an

DBBING ASSN'S,

SALINA OFFICE IS

OF DEFINITE VALUE

Riley, Manager, Started At Rot.

answer to a definite demand on the part of the Western Kansas farmers. Mr. Riley has a membership on the Salina Board of Trade for his firm. While Mr. Riley is a most important cog in the Farmers Union wheel, yet he is not the only one in his household who figures prominently in Farmers Union affairs, His wife has a very important work to do in connec-Art Riley, Manager, Started At Bottom of Ladder and Is Now a Leader in Farmers Union Affairs.

In Farmers Union Affairs.

In Farmer, published at Salma— Cooperator.

# **VOLUME OF BUSINESS**

Ward Spencer, Vice President F. U. Livestock Company, Says State-Wide Business Activities of Kansas Farmers Union Are in Excellent Financial Condition.

interesting speech over WIBW, Tope-ka, Friday night, November 14th. Be-cause of lack of space, Mr. Spencer's remarks cannot be printed in full. The following are the "high spots" in his

1. The management of a Mutual Insurance Company is truly representative of the members, for there are no stockholders, the purchaser of a policy automatically becoming a stockholder when he purchases the policy. The member is entitled to one vote in the annual meeting for every five hundred dollars of insurance carried.

2. A reserve of at least four thousand dollars per million dollars of risk must be maintained always in a mutual insurance company, and if a dividend of any kind is paid to anyone, it must be paid on all policies alike that were written over a given period. Also, the law states that no policy holder shall ever be liable to the company or to any other per-son for more than the whole amount of the premium written in the policy.

3. The Farmers Union Mutual Insurance Companies are two separate companies, one writing fire, lightning and windstorm and tornado insurance as well as protecting buildings against hail, and the other insuring growing grain against hail. Both are officered by the same Board of Directors of fifteen members, elected by the policy holders on the third Friday in January each year.

Of the fifteen members of the board, two have served sixteen years, or since the organization of the company, Mr. E. E. Whitney of Speed, Kansas, who held policy number one in the fire company, and Grant Bliss of Woodston, Kansas, whose first policy was number 29. Mr. Bliss has been Treasurer since the company was organized. There are eight men who have served over ten years, namely Mr. G. C. Kilian, our President, of Green, Kansas, Mr. Arthur Glessner of Bison, Kansas, Mr. John Huber of Selden and Mr. Charles Diedrich of Selden, Kansas, Mr. C. C.

(Continued on page 4)

# Mr. Huff's Speech Outlining the Progress in Co-operative Marketing the Past Year, was One of the Outstanding Features Of the Kansas Farmer: Union Convention---We Frankfort Gets First in October Honor Roll Race Heads List With Eleven Loads for the Month; Is Always Near Top of List. are Printing it in Full and We Hope Every Farmers Union Member in Kansas Reads it---The Speech Follows:

The pleasure is entirely my own on this occasion to which I have looked forward with a great deal more interest and longing than any of you can have, I am very sure. When I came into the room with my family some 50 or 60 minutes ago this train was the first thing that caught my eye and I have been hoping ever since that nobody has transportation in the weigh car who has not contributed something to the cargo of that train. These fellows who ride without contributing have done more injury to the co-operative movement than all the enemies we have in the world. I think it was John Simpson's paper which carried a rather clever cartoon a year (Continued on page 4) in the world. I think it was John Simpson's paper which carried a rather clever cartoon a year or so ago in which they visualized that type of chap saying, if the other fellow arrived he would

Ward Spencer, Vice President of the Farmers Union Mutual Insurance Companies of Kansas delivered a most interesting meants about this convention. I have looked forward to this time because I anticipated it would give me opportunity to meet with many of you with whom I have been associated quite intimately during the past years and only less intimately now. I was switched the most encouraging state-I have heard from every one with whom I have been in contact the most encouraging stateduring the past years and only less intimately now. I was quite certain I would have the opportunity which I have already had very briefly, of meeting with your President and my friend, C. A. Ward, and with these brethren occupying similar positions in the other states.

I shall not undertake to review the year that has just passed in the matter of Agricultural relief. So nearly as I know, the words themselves are coming into disuse. I shall not attempt to review before you the experience of your own organization during the year that has just passed, except, if you will permit me briefly as one outside looking in and suggest to you the fine things you have done as they appear on the outside. First of all, I believe you have developed a cohesion within the organization.

I am thinking back now over recent past conventions. I think there is a distinctly better this morning with this splendid service which has been rendered in memspirit and closer fellowship not as between those who were in fellowship and agreement but as havlove of your two departed leaders. You spirit and closer fellowship not as between those who were in fellowship and agreement but as having enlarged itself as being more nearly representative of the entire group. I offer my personal tribute to that leadership and membership. I think your officers are to be congratulated upon the achievements of this year and membership commended for the fine way in which you have played the game with them. It has been a matter of team work and I have been gratified to note the progress which that has brought about.

The agricultural situation is a complex one and at the moment is made somewhat more intense by a difficult world situation. I talked yesterday with a man just arrived in this country which the farmers of this nation may be placed on a more profitable basis, Kansas has contributed leaders. You know, us farmers at times in the business of conducting our farms and carrying on our conventions might do well to remember the efforts that have door neighbors in carrying on, in so that a tarrived in this country which the farmers of this nation may be placed on a more profitable basis, Kansas has contributed leaders. You know, us farmes at times in the business of conducting our farms and carrying on our conventions might do well to remember the efforts that have door neighbors in carrying on, in so that a tarrived in this country which the farmers of this nation may be placed on a more profitable basis, Kansas has contributed leaders. You know, us farmers at times in the business of conducting our farms and carrying on our conventions might do well to remember the efforts that have well or the theory of the stockholder or member, pays ho attention to electing the board of directors the proper management is employed. This maturally a conventions might do well to remember the efforts that having gone that far it is up to some the proper have a seried on in the stockholder or member, pays ho attention to electing the board of directors the proper manage and conscientious ones, when the proper manage are provided in

ach nation's agriculture within its own boundaries. That attempt is being made, not only in farm boys and girls of this nation who, unless we as grown men and our country but in other countries and I think it is being done in the name of agricultural relief. He did not know what the result would be upon German industry.

tinct need, cannot climb over the tariff barrier which has been set up in the name of protecting agriculture. It has only been protecting agriculture agriculture. tinct need, cannot climb over the tariff barrier which has been set up in the name of protecting agriculture. It has only been properties and food stuff in Germany. We are in the midst of world wide experimentation on the theory of tax heavy nationalism. The result which we might have expected to follow the leaders such as Brasted and Tromble world war seems to have become one of rather intensified nationalism. Barriers have been built have passed out of the picture, I say the management to withhold informative functions of this nation so in two great intensified and Tromble of the picture, I say the management to withhold informative functions of the management to withhold informative functions of the picture. It has only been properties and food stuff in Germany. We are in the midst of world wide experimentation by a limited number of the farmers of this nation so in two great in the management to withhold informative functions to the picture. It has only been properties and food stuff in Germany. We are in the midst of world wide experimentation by a limited number of the farmers of this nation so in two great in the management to withhold informative functions. It has only been by a limited number of the farmers of this nation so in two great in the management to withhold informative functions. It has only been by a limited number of the farmers of this nation so in two great in the management to withhold informative functions. It has only been by a limited number of the farmers of this nation so in two great in the management to withhold informative functions and the properties of the picture. It has only been by a limited number of the farmers of this nation so in two great in the management to withhold informative functions and the picture of the picture world war seems to have become one of rather intensified nationalism. Barriers have been built have passed out of the picture, I say farmers in joining the cooperative orup that destroy the old pathways and shut off the pathways for today. Agricultural prices are wholly inadequate. I believe they are inadequate in every corner of the world. Here there are relatively low general price levels. The agricultural difficulty in America is intensified by a world wide depression which incapacitates would-be purchasers. It is perhaps aggravated by our financial and monetary system. China wants to buy wheat from the Farmers National Grain of this country so new responsibilities will be taken on by some of you Corporation. They have money with which to pay for wheat. But, their money is a commodity as wheat is a commodity. When China tries to pay for a bushel of wheat with a bar of silver she finds it higher than it was a year ago, even at the low price of wheat. Her silver has lost in building and building so when you and be done and that their responsibility

The agricultural situation is a little more complex because America before has been able to move and distribute new homes, now has nothing which can be termed by any stretch of the magination, a land program. America has no land program. We have no adequate program yet imagination, a land program. America has no management, and a state of the possibility of developing land ownership through the steps of tenantry to the in America of the possibility of developing land ownership through the steps of tenantry to the in America of the possibility of developing land ownership through the steps of tenantry to the in the living that Kansas has and is companied bitterly about extravasters of complete title. We subject our agriculturalists to every natural hazard, to the unnatural hazards created by legislative groups and never yet has there been designed a road leading back. There is no rood, there is no proposition of the redistribution of agricultural areas. They are supposed to dig out of the soil but offer nothing to be put back. in America of the possibility of developing land ownership through the steps of tenantry to the the living that Kansas has and is con-

I am not sure but the term agricultural or farm relief is falling into disuse. Not because the need is less grave because in my opinion agriculture has a problem. The problem of the farms these men, making drives bringing about agricultural relief became a problem of the administration by a vote of the Ameright alling on all of are that every agricultural relief became a problem of the administration by a vote of the Ameright alling on all of are that every agricultural relief became a problem of the administration by a vote of the Ameright agricultural relief became a problem of the administration by a vote of the Ameright agricultural relief became a problem of the administration by a vote of the Ameright agricultural relief became a problem of the administration by a vote of the Ameright agricultural relief became a problem of the administration by a vote of the Ameright agricultural relief became a problem of the administration by a vote of the Ameright agricultural relief became a problem of the administration by a vote of the Ameright agricultural relief became a problem of the administration by a vote of the Ameright agricultural relief became a problem of the administration by a vote of the Ameright agricultural relief became a problem of the administration by a vote of the Ameright agricultural relief became a problem of the administration by a vote of the American agricultural relief became a problem of the administration by a vote of the American agricultural relief became a problem of the administration by a vote of the American agricultural relief became a problem of the administration by a vote of the American agricultural relief became a problem of the administration by a vote of the American agricultural relief became a problem of the administration by a vote of the American agricultural relief became a problem of the administration by a vote of the American agricultural relief became a problem of the administration by a vote of the American agricultural relief became a problem of the administra ican people, including the American farmers. I knew how it could be settled and I urged every their mental reserve, their intelli- last analysis will be what their menfarmer in Kansas to follow my plan, but to my great surprise, when I looked at the election returns, I found a lot of you had not agreed with the proposition, or if you had agreed, you found

| Sence, their understanding to carry bership make of them. Therefore, let understanding to carry bership make of them. Therefore, let understanding to carry bership make of them. Therefore, let understanding to carry bership make of them. Therefore, let understanding to carry bership make of them. Therefore, let understanding to carry bership make of them. Therefore, let understanding to carry bership make of them. Therefore, let understanding to carry bership make of them. Therefore, let understanding to carry bership make of them. Therefore, let understanding to carry bership make of them. Therefore, let understanding to carry bership make of them. Therefore, let understanding to carry bership make of them. Therefore, let understanding to carry bership make of them. Therefore, let understanding to carry bership make of them. Therefore, let understanding to carry bership make of them. other matters of greater importance, and trusted the agricultural situation to the hands of Her- ers as these. When we go to the Na- cate into the membership composing bert Hoover and I am not offering any criticism to those who thought it was the best way, or tional Convention next month, I am circles that of the sound business prinother matters of greater importance, and trusted the agricultural situation to the hands of Her- ers as these. When we go to the Na-Herbert Hoover and his relation to it. I believe the farm groups are coming to believe their going to offer a resolution over there. problem is to build their organizations. Make them serviceable to their membership. Bring to attempt to create a new office in the National Farmers the individual a new office in the National Farmers. the individual a new deepening of co-operative thought and a diminished tendency on the part of Union. I am going to try and so imfarm organizations to set themselves at odds with other groups.

I was quite sure I knew what would most adequately meet the agricultural situation. I the National Farmers Union and I was quite willing to rish disfavor of those who did not follow my advice if it proved to be wrong, am going to propose A. M. Kinney for was quite willing to rish disfavor of those who did not follow my advice if it proved to be wrong, am going to propose A. M. Kinney for the p but it was taken out of our hands, my hands, the Farmers Union hands, the hands of organized agriculture and put into the hands of those who pledged themselves to assist us. Whether the many poets. If you will study Mr. program they offer is inadequate, it is they who have to answer. If the program enables us to do the job more adequately then surely we will be short sighted if we did not avail ourselves of the opportunity for which we have been working for 28 years, the Farmers Union has been batopportunity for which we have been working for 28 years, the Farmers Union has been battling for something which would contribute to the welfare of American agriculture more than any other single proposition can do, because it places us in a position to bargain for that which we produce.

I like the thought of this train. I like to claim everything that will put more steam into the locomotive, allow us a larger volume and more facilities and service when we have reached the locomotive, allow us a larger volume and more facilities and service when we have reached the locomotive, allow us a larger volume and more facilities and service when we have reached the locomotive, allow us a larger volume and more facilities and service when we have reached the locomotive, allow us a larger volume and more facilities and service when we have reached the locomotive, allow us a larger volume and more facilities and service when we have reached the locomotive, allow us a larger volume and more facilities and service when we have reached the locomotive, allow us a larger volume and more facilities and service when we have reached the locomotive, allow us a larger volume and more facilities and service when we have reached the locomotive, allow us a larger volume and more facilities and service when we have reached the locomotive, allow us a larger volume and more facilities and service when we have reached the locomotive, allow us a larger volume and more facilities and service when we have reached the locomotive, allow us a larger volume and more facilities and service when we have reached the locomotive, allow us a larger volume and more facilities and service when we have reached the locomotive, allow the locomotive in the day they will be written in a history which will be a text book for the books and girls of this country to learn. Real poems with meat that history which will be a text book for the books and girls of this country to learn. Real poems with meat that history which will be a text book for the books and gir

I would like to talk about the opportunities I think are before us. I think the opportunity is so clear. I think it is so distinctly our day and this hour, the hour in our hands, that I shall be agravely disappointed if this organization and every similar organization in these United States did not take the fullest advantage of the new situation. I do not blame anybody to not rush pell mell into something new. Folks came to Kansas a good many years ago and some of them stayed in Kansas and built the state. When they got that done, they went down and built a good state for John Simpson in Oklahoma. We could not do that for Nebraska, they settled about the same time we did. Some folks came out here and tried it for a little while and went away again. I do not blame anybody being reluctant to let loose of that which they have worked hard to get and rushing into something new which is untried. I do not blame folks as between the co-operative organizations to look on with a great deal of suspicion on some one who wants to change it to something they are not familiar with. On the other hand, I think we can hang on to a thing too long. The Jobbing Association is trying to move the elevators in the country into delevator association is short sighted that does not bring itself into complete marketing relationship with the Farmers Union Jobbing Association and put that grower who comes to it closer co-operatively into the central markets into co-operative hands. There are some folks who make a business in not transferring over to the new in the co-operative movement simply because the following and the proper sails.

When Cal Ward first asked me to tasial the shall be said, expense unit deal of notoriety to its owner, and staled look of notoriety to its owner, and staled look of notoriety to its owner time clegates. I trust you will have a fine convention. He wrote me agreeits the word make fine convention. He wrote me agreeit well of healing the word of well of the said cappeas in the word on the side part of the said c

LYNDON GETS SECOND PLACE

Erie Is Third, and Fourth Place Is Shared by Three Outfits; Many on October Roll.

A familiar name heads the Honor Roll list for shipments received by the Farmers Union Live Stock Com-

# FARM DISTRESS NOT CAUSED BY **OVER PRODUCTION**

Mr. President, Ladies and Gentle-Certainly I have been impressed ities will be taken on by some of you it as being somebody else's show and who have only dared to pay your dues are prone to criticize the mistakes realm where shoulder meets shoulder and hands clasp and while we pay respect to our dead, let us not forget you continue to contribute such leadpress the delegates there to the ne-cessity of having a poet laureate for

planes to hurry its speakers from one

# **IMPROVED MARKET**-ING OF FARM PROD **UCTS A BASIC NEED**

Mr. Alex Legge, Chairman, Federal
Farm Board, Delivers Address Part
of which appears below, November
18, Before the Forty-fourth
Annual Convention of the Association of Land Grant Colleges and
Universities, Willard Hotel, Washington, D. C.

"Cooperative marketing is the basis of the Agricultural Marketing Act," Mr. Legge said, "and with what ex-perience we have had to date every member of the Board is thoroughly convinced that this is the right method of attack. Yet we hear on every side criticism of the cooperatives, coupled with the statement that they never have succeeded and never will, and so on. True, there have been many attempts made that did not prove successful, but the percentage of failure of these cooperative efforts is far less than the percentage of failures in private enterprises and corporations generally. Failures in general busi-ness have been with us all our lifetime (Address Given by T. E. Howard, Secretary of the Colorado Farmers Union at F. U. State Convention at McPherson)

Mr. President. Ladies and Gentleganization cannot succeed.

"In studying the causes of failure of the management to withhold informabe done and that their responsibility pass out and meet those two great in the matter ceased when they joined leaders in that higher and holier the organization or paid a membership fee for its support.

"A few days ago in talking with a member of a certain cooperative who complained bitterly about extravations as such but rather try to inculciples that when applied will make the movement a success.'

Kenneth Cooper Wins With Black Diamond, Jr. Angus

Has Enviable Record, Gained at Four Shows This Season. those poems. Kansas has turned out

> Outstanding among the calves exhibited at the American Royal Live

## REFLECTIONS OF AN EX-REFORMER

As I look back across the troubled years That I have lived in this old vale of tears, It seems to me sometimes I've been too fast And hollered for a cause that did not last.

When Populism fanned the western air, I proudly jumped in and performed my share; I took a fling at Socialism, too, And when my friends would warn me, answered "Pooh!"

When our dear Teddy swung his stick and cussed, I would have bet my head he'd bust some Trust; And when I heard Nebraska's favorite son, I swallowed whole, his creed, "Sixteen to One."

I firmly believed he "kept us out of war": Gazed proudly at the League of Nations star; I thought the World Court was the proper thing And to a war racked world relief would bring.

When prohibition made our country dry, Although I always drank some on the sly, It was reform, so I fell into line And shouted, "Let's get in, cold water's fine."

And now I wonder if this Mencken's dope Will qualify him as the White Man's hope; Or if some new Crusader will perform And show us some great evil to reform;

O well, I think my few remaining years, Unless some new style of reform appears, Will be devoted to my own affairs, Until at last I climb the Golden Stairs.

But then, I wonder if that Golden Way Will be just right; or will I want to stay My steps until some defect is repaired; I really think I'd better go prepared.

A. M. Kinney.

## THE KANSAS UNION FARMER

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thereby help to make your official organ a success.

Change of Address—When change of address is ordered, give old as well as new address, and R. F. D.

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FARMERS UNION MANAGERS ASSOCIATION

.President .Secretary T. C. Belden SALINA, KANSAS, THURSDAY, DECEMBER 4, 1930



#### KANSAS FARMERS UNION ASSETS TOTAL MORE THAN THREE QUARTERS OF A MILLION DOLLARS

		Reserves Surplus Undivided Profits	Total
	Capital	\$ 57.581.11	\$169,911.11
F. U. Jobbing Assn	\$112,330.00	82,060.47	89,530.47
F. U. Co-op. Creamery	7,470.00		
F. U. Produce Assn	44,212.00	27,164.80	71,376.80
F. U. Live Stock Com	16,884.00	52,673.71	69,557.71
F. U. Mutual Ins. Co		339,229.04	339,229.04
State office		16,501.87	16,501.87
F. U. Auditing Assn.		7,284.89	7,284.89
	<b>\$180,896.00</b>	\$582,495.89	\$763,391.89

We are wondering if the average member of the Farmers Union realizes the investment he has in the different state wide business institutions belonging to the Farmers Union. The figures printed above, compiled by Mr. T. B. Dunn, of the Auditing Association, tell a story that should warm the heart of every Farmers Union member in Kansas. More than three quarters of a million of assets belonging to the Farmers Union members, this splendid showing, in spite of the fact that we have been told for years by our friends (?), the grain dealers and old line commission firms, that the farmer did not know enough to run a business. These assets should have been several times this amount and would have been, if these institutions had had the united support of all of the men who belong to the Farmers Union.

## KANSAS WILL SUPPORT PLANS

OF A CONSTRUCTIVE NATURE The Farmers Union National Convention at St. Paul is over and as the smoke of battle clears away—and there was a battle—we wish to make some comments on the results.

The vote for national officers seemed to mean a complete repudiation of the Agricultural Marketing Act, the Farm Board, and the National Grain Corporation. This is only seeming, however, for the vote showed that those states which have been supporting the cooperative marketing plan of the Farm Board and the Grain Corporation, stood solid as a rock against repudiation. Those states which have not seen fit to work with the Farm Board or the Grain Corporation, that is, Nebraska, Oklahoma, and Iowa, had the votes and of course they were successful in electing the national officers.

Mr. John Simpson was elected by a large majority and Kansas will support him as National President in all of his plans for building up the National Farmers Union but we shall not support him in trying to destroy the Agricultural Marketing Act. We shall go down the line cheerfully, paying our dues to the National Organization and hope that the coming year will see a big increase in membership in the Farmers Union. The Kansas delegation took a beautiful licking at this Convention. We took it smilingly, and we propose to go down the line, in the future, as we have in the past, building up the Farmers Union membership.

Kansas, however, has too much at stake in its Cooperative program, connected with the Farm Board, to back up at this time and say, "We will have in the days to come, and, the judgment of those of us who made the decision nothing further to do with the Agricultural Marketing Act and its program."

## THE NATIONAL CONVENTION

The outstanding decision of the delegates to the National Convention was the defeat of C. E. Huff in the election for National President and the selection of John Simpson of Oklahoma to preside over the destinies of the Farmers Educational and Cooperative Union of America for the ensuing year.

The issue on which this election was decided was not that of the personality or ability of these two men. Both of them are able. Both are old in Farmers Union experience. Each has been president, in previous years, of his respective State Union. Each has a creditable record.

The issue on which the delegates milled and caucaused for four days was the Federal Marketing Act and the Farm Board.

Those who supported Huff believe that there is virtue in the Marketing Act and that the Federal Farm Board is making an honest and intelligent effort to aid the Cooperative Marketing Program, whereby the ownership of the machinery of marketing may be transferred from private and

up from public view.

start of the convention. Each side had its ranks in hand, and there were been quite successful in reducing the cost of insurance to the farmer no defections so far as the delegates were concerned from either side, and members. of course, no recruits gained.

The states opposed to the Farm Board and the Marketing Act at least so far as their delegations were concerned, were Oklahoma, Colorado, Nebraska, South Dakota, Illinois, Iowa, Arkansas, Georgia and Wisconsin.

The states supporting the Marketing Act and the Farm Board were Kansas, Missouri, Oregon, Washington, Idaho, Montana, North Dakota and Is in Commanding Position and Has Minnesota. Huff received the votes of the latter group of states, and Simpson of the former. The Simpson group of states had the greater voting strength and won.

Having won on the issue of the Marketing Act and the Farm Board, the Simpson followers were permitted to select the vice president and the national board of directors. Candidates from the Farm Board group were nominated for national board memberships, but all declined, because they thought it best that the new administration be like minded and agreed on policies rather than divided.

J. J. O'Shea was re-elected as national secretary-treasurer. The national secretary is a detail officer and not involved as such in matters of

Those who refused to vote to continue him in office, did so because of the very things stated in the previous paragraph. Those who voted for Simpson did so because Simpson is an outspoken

opponent of the Federal Marketing Act and the Farm Board.

In numerous speeches and articles, he has expressed himself in no uncertain terms, so that his position is definitely known.

After the convention had adjourned, the delegates from the states whose ousiness activities are cooperating with the Federal Farm Board met and formed an association. They selected Mr. Huff as their representative, in all matters having to do with the Marketing Act, the Federal Farm Board and tion has financed several other Farthe Federal Farm Loan Board.

have Cooperative Marketing Organizations, which are closely and materially related to national sales agencies fostered by the Federal Farm Board. Their spokesman could not be President Simpson, because Simpson is opposed to having anything to do with the Farm Board or any of its agencies.

The stan taken by these delegators and delegators and bygings.

The step taken by these delegates, boards of directors, and business managers, was a very natural and necessary one. It is not to be construed in any way as disloyalty to the Farmers Educational and Cooperative Union, the parent organization, or to use a better

term, the educational organization. The National Farmers Union does not own and never has owned any

business activities. It is an educational organization designed to promote,

authority. He could only advise and lend his assistance when asked. This is historic practice on the part of the Union, a precedent which dates far Witham reported that it had bought Witham reported that it had bought Marshall Co., Kans. back in its history.

President Simpson may disapprove of the affiliation of our cooperatives since the first of the year, 189,000 with Farm Board sponsored National Sales Agencies, but he posseses no barley. power as national president to determine a course of action for any of the Farmers Union cooperative enterprises. He may advise, but only when his advice is sought. The prerogatives of a national president have to do only with the Educational Organization, and here such prerogatives or powers are clearly defined in the National Constitution and By-Laws.

We have discussed this phase of the question at length for the benefit The barley purchased amounted to information of our members, who, despite many explanations, are still 63,636. A large amount of kafir and and information of our members, who, despite many explanations, are still confused on what it is they join when they become members of the Union.

Living in a feed-buying district, many think they have joined a Feed port deals with binder twine, and Union. If a livestock area, they think they have joined a Livestock Comin their minds, they think they have joined an oil station. If in a wheat district, they see only an elevator or a shipping association. Such misapprehensions of the Farmers Union are unbelievable you may say, but, it is a The Farmers Union was been marked in Kansas has been marked the Jobbing Association had handled 1,106,759 pounds of twine from January 1 to the middle of October.

The Farmers Union was been marked in Kansas has mission House. If gasoline and a cooperative bulk oil station is uppermost

The Farmers Union was here years before anyone ever thought of a Federal Marketing Act or a Farm Board.

Doubtless in its twenty-eight years of history, it has taken over a milion farm families into its fellowship.

Countless thousands of rural communities have benefitted by its trainng, its fellowship and its education. It would still be needed if the so-called farm problem were solved. It is needed as much as the church and the

The need for a Union of rural people will exist as long as there are men, omen and children who till the soil.

Whatever may be our disagreements over marketing organizations, sales gencies, insurance programs, or any of our many purely business activities we may all agree on the great fundamentals of the Farmers Educational and

Cooperative Union of America, which is bigger even than business programs This is the organization of which John Simpson, of Okla, is now president, our president, and to whom we owe our united support during his term

As to the question which chiefly concerned the delegates and determined ing new names to its list of custom their voting (the Federal Marketing Act), the future alone will determine which group exercised the best judgment and had the greater vision.

It may be, despite all the pessimism which now prevades a land, and a and who realize the value of cooperaworld, suffering from industrial depression, that the Marketing Act will tive marketing. prove its worth, and the Farm Board demonstrate successful progress.

If so, those who insisted on voting the Farmers Union into opposition to a national program of coperative marketing will have something to repent

to go along with the Farm Board and support the Marketing Act be vindicated .- A. W. Ricker in Farmers Union Herald.

# THE INSURANCE CORNER

By CHARLES A. BROOM, Secretary

We have just returned from the National Farmers Union Convention at St. Paul and together with other managers of the Farmers Union Companies nie Hannon, Farmers Union butcher nie Hannon, Farmers Union butcher week's work shows up in the right salesman, to Swift and Co., at \$14.00 way we should like to have him help St. Paul and together with other managers of the Farmers Union Companies come from it. There are many problems that are purely local in nature and per cwt. Only once before this season some in which we all can enter with good results. Among the general topics is the matter of re-insurance, and this has already received considerable thought and study, and will receive much more. To the average man on a Kansas farm, this may seem unimportant, but to those on whom the responsibility of our various state insurance companies rest, it is a very vital matter.

All the Farmers Union Mutual Insurance Companies have made much progress the past year. The total volume of business handled by all the

commercial ownership to cooperative and producer ownership.

Those who supported Simpson believe that the Marketing Act is without worth and that the Federal Farm Board has done nothing of value in the past and will do nothing of value in the Convention refrained from expressing any opinion on this subject

All the Farmers Union Mutual Insurance Companies nave made much breeders' associations. Since breeders are not allowed to compete will meet at Washington on Dec. 12 from the progress the past year. The total volume of business handled by all the progress the past year. The total volume of business handled by all the progress the past year. The total volume of business handled by all the progress the past year. The total volume of business handled by all the progress the past year. The total volume of business handled by all the progress the past year. The total volume of business handled by all the progress the past year. The total volume of business handled by all the progress the past year. The total volume of business handled by all the progress the past year. The total volume of business handled by all the progress the past year. The total volume of business handled by all the progress the past year. The total volume of business handled by all the progress the past year. The total volume of business handled by all the progress the past year. The total volume of business handled by all the progress the past year. The total volume of business handled by all the progress the past year. The total volume of business handled by all the progress the past year. The total volume of business handled by all the progress the past year. The total volume of business handled by all the progress the past year. The total volume of business handled by all the progress the past year. The total volume of business handled by all the progress the past year. The total volume of business handled by all the progress are not allowed to compete will meet at Washington On Dec. 12 in the progress the past year. The total volume of b

in its resolutions. Thereby and therein, the issue was hidden and covered states in which Farmers Union companies are in operation. Most companies operate on the assessment plan. We here in Kansas are partial to the stated The supporters of the Marketing Act were in the minority from the premium legal reserve plan, but each state follows its own plan and all have

SERVICE TO KANSAS FARMERS Report Given Before Kansas Convention Shows Institution Has

Gained in Every Department.

in the sheep department, as every Farmers Union Shipper knows.—Co-The Farmers Union Jobbing Association audit which just has been com-pleted by Thomas B. Dunn, secretary-manager of the Farmers Union Auditing Association, for the third quarter of the year, shows the institution in the best financial condition it ever

In this connection, it is interesting to note that the Jobbing Association has been able to finance the building of a new elevator at Phillipsburg, made previously in this paper. In are \$8 per year. They pay theirs and addition to the Phillipsburg Farmers get results. Let us farmers do like-Union Elevator, the Jobbing Associa- wise. mers Union elevators to the extent of furnishing capital for them to buy

Pherson, Kans., 125 elevators in Kan-sas have signed the Federation con-tract with the Jobbing Association.

This contract binds the weather clays. tors to work together, to cooperate with each other, and is as binding on the Jobbing Association as on the member elevators. It furnishes the member elevators by which the member elevators that the cold together to make \$100. I informed him that I sure did for it would come in handy as I was a farmer but I thought it was a gag like This contract binds the member eleva-

almost a million bushels of

The report gave the total wheat purchased by the Farmers Union Jobing Association at Kansas City at 1,806,049 bushels, since January 1, 1930. Purchases of corn amounted to 30,640 bushels, and of oats, 61,182.

milo also was purchased. An interesting paragraph in the re-

of the Jobbing Association. This de-partment has handled a growing business in feeds, hay, coal, oils and greases, commercial feeds, and other mmodities .- Cooperator.

### Farmers Union Tops the Kansas City Cattle Market

Outstanding Sales Made in Cattle Pens Include Two Top Sales in One Week. NINE HEAD ANGUS AT \$14

Also 20 Head of Heavy Steers Sold at \$11, the Extreme Top for That Class.

The Farmers Union Live Stock ommission Co. at Kansas City is add ers each week. These new customers are shippers and feeders who have heard about Farmers Union service,

Our salesmen, yard men and office thing possible to get good prices, yard men take the best of care of the live stock and see that they all got good ganize a live stock shipping associa-fills, and the office force works hard —sometimes until along toward mid-night—in order to get accounts of Just to cite an example of what our

salesmen do, we want to refer to a sale of nine head of creep-fed Hereford calves, consigned to the Farmers Union firm at Kansas City on November 11, by Ora Stout, Lucerne, Mo. These calves, averaging 572 pounds to the head, were sold by Johnhas the price been equaled. Mr. Stout us some just a little later.

Jobbing Association Shows
Record Financial Condition
Is in Commanding Position and Has Helped Finance Several Member Elevators in Kansas.

SERVICE TO KANSAS ELEVATORS Many other outstanding sales could Many other outstanding sales could be quoted, but these two were extreme tons in their respective classes.

Outstanding sales like these are also common in the hog department and in the cheen department as avery

#### OUR LOYAL DUES PAYING MEMBERS

operator.

meetings and is in no way responsible for board policies.

Probably, there was not a delegate in the convention who would deny that C. E. Huff is the ablest president who has ever filled that office in the entire history of the Union. His ability, his statesmanship, his fairness, and his honesty were at no time in question. His opponents offered to pay this tribute to him in a resolution, an offer which was declined by his supporters on the ground that the test of confidence in his leadership was votes for his continuation in office.

Huff has worked with the Farm Board. He is highly respected by the members of that body.

These whe read to the year and dues paying time will be here. Now there are several of the year and dues paying time will be here. Now there are several of the year and dues paying time will be here. Now there are several of the year and dues paying time will be here. Now there are several of the year and dues paying time will be here. Now there are several of the year and dues paying time will be here. Now there are several of the year and dues paying time will be here. Now there are several of the year and dues paying time will be here. Now there are several of the year and dues paying time will be here. Now there are several of the year and dues paying time will be here. Now there are several of the year and dues paying time will be here. Now there are several of the year and dues paying time will be here. Now there are several of the year and dues paying time will be here. Now there are several of the year and dues paying time will be here. Now there are several of the year and dues paying time will be here. Now there are several of the year and dues paying time will be here. Now there are several of the year and year and year and year and year and year not paid the year and year and year and year and year and Now it won't be long until the 1st of the year and dues paying time will throughout the state. In this manner, it has been of inestimable service to Kansas Farmers.

Let the state of that a conference will not be necessary. Now we are all watching and waiting for results.

Our dues are only \$2.75 per year. Kans., mention of which has been The Boot-blacks' dues to their Union

# J. D. STOSZ,

Beattie, Kans. P. S. You know the farmers talk more about the depression in business According to the report rendered by Mr. Witham to the State Farmers Union convention recently held at Mcunion convention recently held at Mc
union convention recently he count of the Good Roads Program and and to give opportunity for, cooperative education.

Brother Simpson as president of the educational organization, will have our loyal support in all efforts to enlarge the membership and extend the influence of the Farmers Union. It is not his function to interfere with, or be concerned about marketing agencies owned by members of the Union, and organized under the laws of the various states in which they operate. Such matters are left to the supervision of state Unions.

For example, while President Huff is a staunch believer in cooperation with the Federal Farm Board, he at no time interfered with those Farmers Union business activities which chose to stay out of Farm Board sponsored National Sales Agencies. He had no authority to compel any action on the part of these individual cooperatives, and never sought to exercise any authority. He could only advise and lend his assistance when asked. This

#### November 19, 1930 Mr. A. M. Kinney, Secretary, Kansas State Farmers Nnion, Salina, Kansas.

Dear Mr. Kinney: hank you for sending Mr. William G. mental license to continue to January Swanson in this territory to help us 31, 1931. revive and build up the Farmers Union spirit. We have held two meetings since Mr. Swanson has been here, while we did not have much of an opportunity to get out a crowd at the first meeting, those that were growing in favor of a Farmers Union there were very much interested and I believe in time we will be able to to H. E. Witham, manager of the Farestablish a Farmers Union local in mers Union Jobbing Association at that district. This was in a school Kansas City. While Mr. Witham did district where they have not had an not venture any prediction as to what organization before.

Mr. Swanson delivered one of those enthusiatic talks of his and I believe succeeded in getting this message across to practically every one that was there. A few left before the meeting adjourned, but those that were there when the meeting adjourned all agreed to come back for another meeting next Tuesday night and reorganize their Farmers Union local and pay up their dues. I believe that we will be able to build back a strong local at that place.

Tonight we have a meeting billed for Mr. Swanson at the Henderson local and Mr. Whitaker will go to a school house west of Altamont and try to organize a new local there.

Tomorrow night we hold a meeting at the community hall at Labette. Friday night we will have a meeting here in Parsons and will try to get people in from all over the county in order to organize a county union. We hope to be able to perfect this county force are constantly working to make organization and then keep the Farmour service better. Salasmen do everyers Union spirit going right along. Where we have built up the member-ship around Parsons we expect to or-

From November first last year to November first this year there were one hundred and fifty car loads of live stock shipped out of Parsons. Very little of this has been going to the Farmers Union at Kansas City. We hope to get this organization formed in order to get this live stock

I think Mr. Swanson is doing us great deal of good here and if our Wishing the Farmers Union much

wishing success, I am, Very truly yours, W. R. DETMER,

NOTICE

Washington County Farmers Union

KANSAS UNION FARMER WEEKLY EXCHANGE If members of the Union have anything to Sell or Exchange, they should advertise in this department. Rate: 3 cents a word per issue. If run 4 times 10c per word for the four issues. Count words in heading, as "For Sale," or "Wanted to Buy," and each initial or figure in the address. Compound words count as two words. CASH MUST ACCOMPANY ORDER—TRY THIS DEPARTMENT—IT WILL PAY YOU.

CLASSIFIED ADVERTISING

WANTED—Position as bookkeeper. Pre-fer with Farmers Union. Five years experience.—Miss Grace Varnan, Kincaid WANTED TO BUY, Insilage Cutter Chester Chapman, Ellsworth, Kans. SHIP YOUR FURS to J. E. Green Fur Co., 301 East 1st St., Topeka, Kansas, for highest prices, fairest grades. Write for

#### RESOLUTIONS OF CONDLENCE

Whereas our Heavenly Father in His Infinite Wisdom has called from our midst Mrs. Sarah Ross, mother of Ralph

Now Be It Therefore Resolved that we members of Ninety-six Local 1807 of the Kansas Farmers Union herewith respectfully pay tribute to the bereaved family our heartfelt sympathy.

Whereas it has pleased Almighty God in His divine wisdom to remove from our midst, our faithful Lecturer and Brother, Geo. W. Dixon of Scandia Local 1152. Therefore be it resolved that we, the members of said Local extend our heartfelt sympathy to the bereaved family. Be it also resolved tha a copy of these resolutions be sent to the Kansas Union Farmer, one to the bereaved family, also be spread on the minutes of our Local. Reuben E. Peterson C. J. Nelson Wm. Martinson, Committee.

#### OSAGE COUNTY ANNUAL MEETING

The Osage County annual meeting will be held at Michigan Valley other business as may come before the meeting.

# E. L. BULLARD, Pres. WILLIAM BRODERSON, Sec'y.

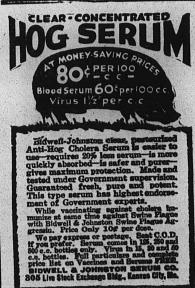
ALLEN COUNTY

A POWER INCREASE FOR WIBW (By a Member of The Star's Staff) WASHINGTON, Nov. 28-The federal radio commission today ordered the power of radio station WIBW of Topeka increased in the daytime from I want to take this opportunity to 500 to 1,000 watts with an experi-

## WANTS TERMINAL ELEVATOR

The sentiment among farmers and elevator men in Western Kansas is terminal elevator in Salina, according will be done in answer to the agita-Last night we held a meeting at tion, it is a well known fact that the the school house in Dennis. We had about forty or fifty in attendance and proved service, and that if the demand for a terminal elevator at Salina becomes great enough, something will be done in that direction.

Don't boost the sale of butter substitutes. Eat real butter.



Is a doctor's Prescription for COLDS and HEADACHES It is the most speedy remedy known.
666 also in Tablets

GLOBE IMPRINT, Salina, Kas

# NOT ICE

If we do not have a representative at REX LEAR, State Mgr. Salina, Kana



# **Junior Co-operators Aunt Patience**

#### HOW TO BECOME A MEMBER OF THIS DEPARTMENT

Any boy or girl between the ages of six and sixteen, whose father is a member in good standing of the Farmers' Union, who writes a letter for publication, can be a member of this department, and is entitled to a pin. In order to receive a book, he must signify his intentions to study the lessons and send them in. We cannot send out books to those who do not intend to send their lessons. The address to which all Juniors should send their letters is: Aunt Patience in care of the KANSAS UNION FARMER, Salina, Kansas.

MEMBERSHIP ROLL OF UNIOR CO-OPERATORS Maebelle Fink
Kenneth Fink,
Adeline Miller
Willis Herren
Helen Herren
ALTA VISTA—
Achula M. Falter
Erms C. Hoch
Vera Maxine Boettcher
Edith McDiffet
ALTON— Edith McDiffet

ALTON—
Cleora Bates

AMIOT—
Maxine Snodgrass
Marthelle Snodgrass

ARK...NSAS CITY—
Carl Brown
Anna Marie Bossi Beulah Lagasse ARKANSAS CITY— Joyce Helen Hamm Wilma Lee Hamm Margaret Dole Josephine Pantel ALMENA-Virginia Rose Marjorie Baldwin
ARGONIA
Verena Segebarth
BELOIT—
Emma Jane Coffield Emma Jane College

BALDWIN—
Helen Holcom
Helen E. Sutton
Veda Sutton
Mary Isabelle Churchbaugh
Murvin Puckett
Gerald Puckett
Lloyd Puckett
Virginia Williams
Lorene Williams
Sarah Marie Oshel
BARNES— BARNES—
Mildred Truhlicka
BAXTER SPRINGS— Bettle Irene Low Nadine Guggisburg
Edna May Van Tuyl
Roseva Nelson
Ruth Brenzikofer
Theodore Gfeller Theodore Gfeller BREMEN-Melba Pecenka Mildred Sedeacek BERN—
Mary Heiniger
Leota LaVaughn Lange
BELLE PLAINE—
Margaret Zimmerman
Louise Zimmerman BRAZILTON—
Marion Coester
Leland Coester Joseph Stremel
Dominic A. Stremel
Alex Engel
Paul Engle
Catherine M. Stremel
Alphonse A. Stremel
Joseph A. Stremel
Julius Breit BELVUE-Merna Breymeyer Marjorie Fletcher
Edna Fletcher
Viola Eicher
A. H. Middleton Jr.
BLUE MOUND—
Lewis Took Lewis Teeter
Leon Thyer
Dale Thyer
BLUE RAPIDS— BEATTIE-Donald Miller BURNS-Hulda Goeller BAZAAR BAZAAR
Anne Lee White
BROKVILLE
Maxine Rittgers
COLONY—
Julia Powell
Jeanne Williams
Vyson Barrett
Howard Hester
Wanda Hester
Wanda Hester
Wayne Selbert
Leia Selbert
Ruth Stultzman
COLLYER—
Lorine Bollig
Angelita Bollig
Walter Bollig
Alberta Billinger
Jos. Wendler
Helen Applehous
Tillie Knoll
Andrew Knoll
Mary Knoll
Albina Richmeler
CLEBURNE— CLEBURNE— Palph Sand Geo. Smercheck CANTON—
Celta Bruker
CEDARVALE—
Alice Scott
COTTONWOOD FALLA—
August Linck
COLUMBUS—
Billy Jones
Lawrence Shearer
Damon Ruggels
Byrl Ruggels
CODELL—
Emerntiana Miller
Leotha Miller
Alfred Rohleder
Lorrine Rohleder
Amelia Miller
Amelia Miller
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Henry J. Meenen
Marguerite Clevenger Marguerite Clevell
CENTRALIA—
Frances E. Ray
Thelma M. Ray
Rita Gaughan
Robert Gaughan Robert Gaughan

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Genevieve Smith,
Louise Brinker
Dorothy E. Samuelson
Catherine Hoke Catherine Hose
CEDAR POINT
Esther Byram
Jean Laughridge
CARLTON—
Ethel Bamfield
Irene Martin
Evelyn McAdams
Mary Alice Logan
Evelyn French Evelyn French
CLEMENTS
Nadine Krueger
DELIA—
Loretta Simecka
DESDEN—
Irene Fortin
DELIAVALE—
Corl Cornell Carl Cornell DENSMORE Marjorie Darlene Sullivan

ELLSWORTH—

Bernadine Svoboda

Laverne Svoboda

Evelyn Svoboda Irene Wentworth Dorothy M. Gantenhein

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Albert Forslund
Bertha Forslund

Relph Rupp

Helen Weber

Ida Mae Rupp

Theresa Weber Isabelle Herhan Seraphine Herman Dorothy M. Gantenhein Robert R. Wells
Mary J. Wells
James Frederick Hazel
Mary Elizabeth Hazel . OBALLeetha E. Watson
Paul Dalto: Watson
PBANEFORT—
Dane Odo Dexter
Laveta Dexter
FONTANA—
Esther Cartwright
Kenneth Barnes Kenneth Barnes

GARNETT—
Blair Watkinson
Ivan Smith

GENESEO—
Archie Crowl
Sarah Crowl
\*\*
GRAINFIELD—
Ida Heier
GALESBURG
Palph A. Baldwin
Ada Lee Baldwin
Opal Baldwin
Ruby Dora Baldwin
GRINNELL—
Hildegard Baalman
GARRISON—
Eleanore C. Hanson HAYS—

Cormaine Meler
Justina Meler
Louise Meler
Virgina Meler
Irene Pelzel
Edna Pelzel Ida Hester Replogle HERKIMER—
Henry Burger
HOPE—
Gladys Luckenbaugh
HERINGTON—
Louise Schmidt
HEALY— LaVerne Painter
Dean Settles \*
HORTON— Emma Torkelson HOMEWOOD-HOMEWOOD—
Leona Wren
HILL CITY
Helen Massee
HOME—
Leona Margaret Binggeli
HIAWATHA
Anna Mae Kern
KINCAID—
'le Hardin
Clinton Donald
'nward Donald
Lucille Gretten Lucille Gretten Fern Rogers Marjoria Alice Rogers aomi Kitchen Florence Barrett Ruth Beaman

Claris Rundle Rosella Hill LYNDON-Ruth Beaman
Grace Reaman
LUCAS—
Wilma Brichacek
Blanch Aksamit
Agnes Askamit
Jennie H. Askami
LA CROSSE
Lucille 10B ennie H. Asacennie H. Asacennie H. Asacennie H. Asacenose

Lucille

Emil Werth
Caroline Schuckman
Carl P. Kneutzer

LA HARPE—
Arline Robinson

LAWRENCE—
Donald Bond

NORA

Ana Mend LENORA
Valena Mendricks
Allys Mendricks Allys Mendricks
LaCYGNE—
Opal Darline Brayton
LOST SPRINGS—
Virgil Novak
Lawrence L. Novak
Thelma Thompson
Jane Frances Galbraith LORRAINE-Rose Adamel Emma Adamek Rose Adamek Billie Carr
Marvene Carr
Harvene Carr
M \DISON— Jeorgia Grace Coffman

MORAN

Lucille Zornes

Evelyn Zornes Ethlyn Grove MARION—
Ernestine Schick |
Bellford Schick |
MICHIGAN VALLEX—
Floyd Lee
Wilbur Lee
MERIDEN—
Margary Jean Kresh MERIDEN—
Margary Jean Kresie
Betty McLucas
Eva Lawrence
Aldiene Williams
Mary Josephine Williams
Margaret Beeler
Roberta Martin
Mary Ellen Christy
McPHERSON—
Joan Schafer
Frankie Schafer

Frankie Schafer Clara Olson Opal Hanson Opal Hanson
Pearl Hanson
Betty Jane Curtis
Faye Louise Wilhelm
Macel Wilhelm
Macel Wilhelm
Morland
Morland
Celestine Redel
Albert Richmeler
Norina Rome
Anna Rome
Anna Rome
Genevieve Knoll
Mary Reidel
Raymond Reidel
Ida Rome
Otto Rome
Christine Rome
Marland Rome
Betty Rome
Mike Ro. 1e
Benedict Rome
Helen Rome
Beata P. Rome
Helen Rome
Lidioina Rome
Lidioina Rome
Helen Richmeler
Julia Rome
Mary Billinger
Edna Billinger Pearl Hanson Edna Billinger Aloysius Billinge.

Irene Bollig
Bernard Sauer
Josenh Sauer
Eleanor Sauer
Peter Sauer
Leona Riedel
Albert Dinkel
MAPLE HILL—
Rufus Miller
Jean Miller
Jean Miller
McFARY AND—
Evelyn Mathles
Arline Mathles
Arline Mathles
MAN HATTAN—
Murlel Inskeep
Adeiza Carley
Gay Werning
Lamonda Carley
Laverne Sweany
Grace Elkenhorst
Virginia Marie Inskeep
NNING—
Donald Aloysius Billinger

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IUNJOR-MUNJOR—
Constance Pfannenstell
Bertha Befort
MINNEAPOLIS—
Leota Rotrock
Evely— Faye Kirkland McCUNE-

Bessie Vopata

Neva Hale
MACKSILLE—
, Amanda Lea Richards
Ruth Johnson
MONMOUTH—
Doris McColm
Ruth Charlene Mc Colm

MILTNVALE Marvin Lilliman NEWKIRK, OKLA. Virginia Hamm

NOBTON—
Ivah J. 165
Zenith Fowler
Elizabeth Standish
Roy John Torkelson
NEOSHO FALLS—
Ada Ruth Faidley OTTAWA—
Mildred Nelson
Dixie Lee Zerbe
I th Maxine Zerbe
Margaret DeWald
Nora Evelyn DeWald
Charles Reed

Charles Reed
OSAWATOMIE—
Richard Schiefelbusch
Max Schiefelbusch
Nadine Prescott
Ferne E. Barrett
OGALLAH—
Mildred Rogers
Naomi Jean Rogers
Hellen Hillman
Erma Rogers
Richard Weigel
Frank Wiegel
OALLEY—

Frank Wiegel
OKLEY—
Esther Sims
Clifford Sims
Irene Englehardt.
OVERBROOK—
Dua: Brecheisen
Elgiths Hoffman
Velma Vance Velma Vance

OLSBURG—
Harry V. Samuelson
OSWEGO—
Mary Evelyn Severt
Helen Morris
Edward Schmidt
Mable Schmidt
Mable Brooks
OSAGE CITY—
Marion Nichols
Mildred Nichols
Wilda Nichols Velma R. Nichols OSBORNE— Wallace Grieve

OAK HILL Arlene M. Cain PARSONS—
Elsie M. Long
James Nicolay
Mina Daniel
PLEASANTON—

PLEASANTON—
Isabel Johnson
Susie Shaffer
PENOKEE
Julia Richmemler
Mathidda Reidel
Adolph Riedel
Tony Riedel
Robert Nickelson,
Russell Nichelson
Andrew Billinger
Mildred Clubb
Ferna Wood
Wayne Kobler
Lela Graphose Lela Grabner

Dale Grabner
Ada McCoy
Albina Lang
Edward Riedel
PERRY—
Eldha Beuerman Eldha Beuerman
PARK—
Magdaline Phlieger
Mary Kaiser
PORTIS—
June Knoll
PFEIFER—
Adelaide Roth,
Thecla Smith
POMONA—
Midred Word

Mildred Ward PITTSBURG-Lee Bevins

PIQUA—
Alvin Bux
PAOLA—
Mattie Dietrich
Cecilia Gast
PALCO
Mattie Dietrich

Mattle Dietrick

QUINTER—
Melvin Inloes
Cecil Phelps
Mildred Francy
Lois Francy
Peter Brungardt
Wavetta Blickenstaff
Earl E. Wilkinson BUSE CENTER-Helen Barts Phyllis Turman Vernon Stutzman Mildred Stultzman

Mildred Stultzman

BOSSVILLE—
Georgana Olejnik

BOBINSON—
Anna Lee Bryant
Ella Mae Bryant
Willam Bryant
Harvey Bryant
Elizabeth Lukert RANDALL-Doris Zimmer

RANDOLPH-Elsie Lilley

ST. PETER—

Molla Reidel

Margaret Knoll

Albert Herman

Helen Herman Helen Herman
Genevieve Herman
Tony Herman
Alfred Herman
Chas. Billinger
Edmund Billinger
Elvina Billinger
Kathleen Rudolph Junior Rudolph

Junior Rudolph Wilbur Rose Wayne L. Rudolph Dorothy Lute Velma Lute ST. PAUL— Margaret McGowen Kathryn Toothaker

SALINA—
Paul Huff
Roberta Marie Lear, 651 Highland
SPRING HILL—
Ralph Wedd
Erma S. Hoch
STUDLEY—
Svivester Richmeier
ST. JOHN—
Ellen Pearl Brenn

ST. JOHN—

Ellen Pearl Brenn
Doris Louise Brenn
SCRANTON—
Mary Frances Nicolay
James McCoy
James Nicolay
Raymond Nicolay
STOCKTON—
Lowenes Grisbel

Lawrence Griebel
STAFFORD—
Lois Leatherman

Lois Leatherman

TIMPKIN—
Dorothy Kraisinger
Nadine E. Neidenthal

TAMPA—
Berniece Schick
Evelyn Schick
Eugene Schick
Eva Lorei

TASCO—
Willard Morgan
TESCOTT—
Virginia Gabelman
Leila Leive

UTICA—
Marie Newton
Verda Funk
ULYSSES—
Gladys M. Collins Gladys M. Collins

VASSAR—
Elizabeth Brown

VICTORIA—
Mildred Tholen
Ted Tholen
Alice Tholen
Hubert Rajewski
Armella. Schmidtberger
Georgine. Schmidtberger
Irene Miller
Rita Miller
Cyrilla. Miller

WAREENEY
Hilda Helen Fabrisus
Helwig Fabrisius
Tabea Fabrizius
Anna Forie rvin
WESTPHALIA—
Helen Contistor

Helen Centlivre
Pete Centlivre
Keith Centlivre
Ned Corley
Victinia Brands

Vi-inia Brands
WALNUTClarence Hamn
WAMEGOEsther Mathies
Lillie Mathies
Geneva Grase
WHITE CITYLorena Tatlow
WINDOMAutumn Andes
Geraldine Spohn
WELLSTheresa White
Elizabeta White
WATERVILLEGlenn Travelute
Aron Travelute
Melvin Harker
WOODSTON-

Melvin Harker
WOODSTON—
Opal M. Hammond
Irma Murphy
Elaine Murphy
WELLSVILLE—
Mina Minerva Lingle.
Mina Minerva Lingle
WILLIAMSBURG—
Rose Catherine Collins
Michael Collins
Louis Collins
Eloise Davis
WILSON—

WILSON-Meta Weinhold \*\* Leo C. Weinhold Eugene Weinhold Morris Weinhold Op ' Weinhola Norris Weinhold \*

Florina Sander, Lucille Tholen Angela Sander
Leona Saunder
WICHITA—
Evelyn Mae Newell
WINONA—
Keela Irene Jones

tended the National Farmers Union
Convention at St. Paul November
18th and while there, met the other
members of the National Committee

They have a restival every year which
they call the Sekan Festival. They
will have a parade and coronation of
the queen. Well. I must close.
Your truly, Dear Junior Co-operators: n Junior work.

I thought you'd be interested in knowing about the following resolu-tion, which we presented to the Executive Board, after the Convention.

JUNIOR RESOLUTION As Adopted at the National Conven tion at St. Paul, 1930.

In view of the urgent need of National Junior Farmers Union De-partment of the National Farmers Educational and Co-operative Union of

Read by D. D. Collins.

states—South Dakota was represented, North Dakota, Illinois, Oklahoma, Iowa—in fact, all of the Earmers Union states having Junior organiza-tions. According to the information which I have, Kansas has the largest number of Juniors enrolled-South Dakota running a close second with a membership whose total almost equals ours. So we must re-double our efforts now, to keep ahead.

We're all like one big family in the Farmers Union, you know and we're anxious to have you know and feel close to your brother and sister Cooperators of other states. I'll tell

you what was done about the Resolution, when I hear, for I had to come home before the decision of the Board was known. I have lots and lots of letters here which I've not been able to answer yet—and I hope you'll all be patient when you must wait so long for your answers. We're going to have more

room for our Department soon, I think, and then I'll promise to be very prompt! Aunt Patience. McPherson, Kans.
Oct. 24, 1930.

Dear Aunt Patience: How do you feel this cold weather? I don't like it

so very much. You made a mistake in my name, it is "Macel". I was disapmy name, it is "Macel". I was disappointed that "ou never got my letter. I sent it in Sept. 31 and I guess you didn't get it. Well, I hope you get it this time. Faye said to tell you thanks ever so much for her book and pin. My twin's name is Clyde Miller. He is 9 years old and his birthday is February 21. And mine is February the 21st. And I will be 12 years old and in the seventh grade. I have to hand three subjects in this year so I don't know whether I can keep up or not but I will try awful hard so I can be a member. I guess I had better ring off.

Opal, Pearl, Betty, Faye and myself are in the same schaal.

Dear Macel: I like cold weather, leave your name. don't you? I'm sorry about your name —I'll fix it this time. I'm glad Faye liked the book and pin—you must write your twin often—and write us soon again.

Larned, Kans. Oct. 24, 1930. Dear Aunt Patience: I sure am sorry but we have not been saving the paper so we cannot get the last two questions. I sure am sorry. But I will questions. I sure am sorry. But I will save all the papers from now on and will try very hard to get all the lessons. It is new to me, this is the first time I've had a lesson. Well, it sure is nice weather out here. It is just cool enough to make you feel cood. Is it nice weather out there? Aunt Patience, our little dog, Sport, got killed. We sure hated it. But we got some cats yet. We took some of them off but we got some left. Well, as my letter is getting long, I will close. From your loving niece, Harvene Carr.

P. S.: Are you supposed to write down the question? And is that one list of questions all of them?

Dear Harvene: I'm so sorry about

list of questions all of them?

Dear Harvene: I'm so sorry about your little dog—I know you feel badly about it. I have two kittens, you know—one is yellow and the other is black, with white naws. I don't believe you need write the questions—just number them.

Tescott, aKns. November 1, 1930. Dear Aunt Patience: I am sending in my lesson so thought I would write a few lines. I could not answer all of the questions. Most of the questions were easy. I received my pin and book and sure thought they were pretty. I wear it to school every day. One girl joined, Maxine Rittgers. She sent her. letter in a while back. I have not found my twin yet. I will close. not found my twin yet. I will close. Your friend,

Leila Leive. Dear Leila: I'm glad you thought to write—it always makes me happy when our Co-operators think of me. And I'm glad to know you liked the book and pin. Write me when you find your twin—

Aunt Patience.

Almena, Kans..
Oct. 22, 1930.

Dear Aunt Patience: I am a good one. I forgot this Club and haven't done a lesson since I belonged. I will start and do the October lesson when it comes. I have saved some of the papers but found they were not the right ones.

Respectfully yours, Margaret Dole.

Dear Margaret: I've noticed that you've not sent any lessons and I'll be expecting the October and November lessons—so don't disappoint me. I hope you'll save all the papers now for you never know which ones you'll need. Write us soon.

Aunt Patience.

Pittsburg, Kans. Oct. 25, 1930. Dear Aunt Patience: I am sending in my lesson for October. I am glad that next week is Hallowe'en night. They have a festival every year which

P. S.: I have written two letters to you, but they were not in the paper.
Did you get them?—Lee B.

Dear Lee: I don't have Dear Lee: I don't have any other

letters from you-I always answer all those sent, in the paper, but some-times I'm very late with them be-cause we don't have enough room. I'd like to see the Parade—I suppose you had an awfully nice time at the Festival. Please write soon again.

Aunt Patience. Codell, Kans. Oct. 21, 1930.

Be it resolved

1st. That we ask the above National Organization to appoint a committee of three, whose duties shall be to create by-laws for a National Junior Organization: To develop, select and furnish all material necessary to a complete Junior Program.

2nd. That we ask the National Board to make an appropriation suf-2nd. That we ask the National Board to make an appropriation sufficient to cover cost of committee's week, the way you did a few week, satisfactory to the National Board.

Proposition of the top of

I had such intere ting visits with the Junior Leaders from the other wish—I'll wish the same thing for



7047. Girls' Dress
Cut in 5 Sizes: 1, 2, 3, 4 and
5 years. A 2 year size with
bishop sleeves requires 1%
yard 35 inches wide. With puff
sleeves 1% yard will be required. To trim as illustrated requires 9 yards of banding (or
insertion) and 2% yards of edging. Price 15c.

6891. Ladies' Morning Frock. Cut in 8 Sizes: 88, 40, 42, 44, 46, 48, 50 and 52 inches bust measure. A 46 inch size requires 4% yards of 39 inch material. For contrasting material. For contrasting material % yard is required cut crosswise. The width of the Dress at the lower edge with plait fulness extended is 2½ yards. Price

Send 12c in silver or stamps for our UP-TO-DATE FALL AND WINTER 1930-1931 BOOK OF FASHIONS.

Cured Without the Knife WHY SUFFER LONGER?

My Ambulant Method is so mild that no time is lost from your duties, no hospital, merely come to my office for treatment. If your case is ac-cepted I GUARANTEE A CURE. I also theat all other rectal diseases, except cancer Consultation and examinaton free and without obligation. I have just installed the lates type equipment for Colon the-raphy or colonic drainage. Send for My New Booklet DR. J. M. GAUME

Rectal Specialist
184 North Eighth Phone 350

WHY YOU SHOULD FEED YOUR HERS 1 ( F ( F ( , X ( ) ( ) **EGG MASH** 

BECAUSE .... Extremely palatable. Hens

consume more \*\*\* resulting in more eggs. Rich in required nutrients for high egg production. High in Vitamin "D" \*\*\*

aids assimilation of miner-Contains wheat germ meal. High in Vitamin "E" \*\*\* means greater hatchability \* \* \* fewer chicks die in

shell. Crude fiber content only 5%%. Proof positive that

only high class ingredients are used. You will get more No. 1 eggs than ever before.

SUCCESS FEEDS

Really Live up to The Name!

MAIL COUPON TODAY!

SUCCESS MILLS, INC., 755 Livestock Exchange Bldg., Kansas City, Mo.

Please send me complete information about SUCCESS EGG MASH.

.My Dealer is ...

Dealer's Address

# LIVE STOCK

Be a REAL Farmers Union member and market your live stock through

YOUR OWN FIRM. Your own organization naturally will do more for you than some one not interested in you. You get your part of the

profits returned to you from the Farmers Union firm. Farmers Union Live Stock Commission Co.

G. W. Hobbs, Mgr.

Stock Yards

Fire

Kansas City, Mo.

# Protect Your Home and Other Property

AGAINST ALL HAZARDS

CALL THE NEAREST AGENT,

of the

## Farmers Union Mutual Insurance Companies of Kansas

SALINA, KANSAS - Automobile - Mercantile - Hail Lightning

Wind

you, too! Did you have a good time at the picnic? You had it on my birthday, if you had it on October 23rd. We'll have to publish the number again—the printer forgets and leaves it out.

Aunt Patience.

Aunt Patience.

Aunt Patience.

Carlton, Kans.

And I thank you. I have worn it to school once. I have not worn it any more because I am afraid I will lose it. Our bi-monthlys are Thursday and Friday of this week and Hallow-e'en program is Friday night. I will close for this time.

Your niece,
Faye Wilhelm.

Dear Evelyn: We are so glad to have you become a member of our Club and I'll send you the book and pin very soon. Be sure to save the papers and when you find your twin, et me know. Aunt Patience.

Brookville, Kans.

Oct. 26, 1930. Oct. 26, 1930.

Dear Aunt Patience Will you please send me one of your books and a pin. I am 10 years old. My birthday is February 12th. Who is my twin? I have 4 sisters and 3 brothers. How are you? I am just fine. I cannot think of any more to say so I will close.

Vour piece

Dear Maxine: We are so glad to welcome you into the Junior Co-operators—I hope you'll like us and that you'll always live up to all of the obligations of the Club. You must watch for your twin and tell me when you find who it is. Don't forget to write occasionally. occasionally.

Aunt Patience. McPherson, Kans. Oct. 30, 1930.

Dear Aunt Patience: How are you? I am just fine and hope you are the rame. I sure like my book and pin

Oct. 24, 1930.

I am fine and would like to join your Club very much. I am 13 years old. My birthday is May 23. Will you please send me your book and in and I will try to get my lessons.

With love,

Evelyn French, Box 75.

Dear Evelyn. We be be be be and with the book and pin. I hoped you would. Oh, if you're careful I don't believe you'll lose it—is the catch loose, or something? Be sure to send in the lessons and write us soon again.

Aunt Patience.

## "FARMER INSURANCE AT FARMER COST!"

That is the motto of this farmerowned and farmer-controlled Life Company, whose insurance is sold only to farmers and whose resour-ces are dedicated to the financial betterment of farmer solicy hold-

Why not become a practical cooperator today by protecting your estate with a policy in this company? Write or call at the home offices. It is a pleasure to help you,

**Farmers Union Mutual Life Insurance** Company

HAS BIG GAIN IN VOLUME OF BUSINESS (Continued from page 1)
Cole of Levant, Kansas, Mr. O. E.
Cartrell of Logan, Mr. H. E.
Witham of Cawker City, Kansas,
and W. C. Whitney of Phillips and W. C. Whitney of Phillips-burg. The speaker who is now Vice-President has served as a di-rector for eight years, and the re-maining directors, Mr. E. L. Bul-lard of Vassar, Mr. W. J. Pres-cott of Osawatomie, Mr. F. J. Kingston of Hoisington, and C. A. Broom of Salina, have served four years or less. I have given the names of the directors so that all may know who the officers are. In these fifteen men are vest-ed the management of the two ed the management of the two

4. A small beginning in 1914, with less than one third of a million dollars of insurance in force, has led to the present organization with over seventy millions of dollars of risk, which places the company second in size among the mutual companies of Kansas for

fire insurance. 5. The past year has shown the largest gain in volume of business since the organization of the company. Income has increased approximately 17½% above the previous year, in spite of the severe drouth and perhaps the worst financial depression ever experienced in our country.
Mr. Spencer concluded his speech

with these words:
We feel that with our record behind us, that we are entitled to the business of every member of the Farmers Union who owns any insurable property in Kansas. During the next six or eight months perhaps more people will become affiliated with the Farmers Union in Kansas than during any like period in the history of the organization, as most farmers feel that if they don't stick together now, they will not have the opportunity to do so very long, as the moneyed interests in this country will have them where they cannot help themselves by

organizing.
The state-wide activities of the The state-wide activities of the Kansas Farmers Union, namely the Farmers Union Insurance Company, The Farmers Union Cooperative Creamery, The Farmers Union Live Stock Commission, The Farmers Union Auditing Company, and the Farmers Union Jobbing Association are in the best financial condition in their best financial condition in their history, owing to a lot of hard work by the state leaders and those in charge of the different companies. It has been no small job to put these organizations in their present sound condition and we have no hesitancy in recommending any or all of them to the

farmers of Kansas. An enjoyable addition to the program was Mr. Albert Brown, who sang several selections preceding M1. Spencer's speech. Mr. Brown is a graduate of Baldwin College and is teacher of Music in the High School at Quenemo.

BY OVER PRODUCTION

(Continued from page 1) side of the state to the other. We risk

important business in the world. Now, candidly speaking, there are more of candidly speaking, there are more of us engaged in this industry than there is any other in this country. More capital is invested in our industry and capital is invested from our industry and the market place out there in your industry on the market place out there in your industry and the market place out there in your industry and the market place out there in your industry and the market place out there in your industry and the market place out there in your industry and the market place out there in your industry and the market place out there in your industry and the boys, it is all right. Just remember the boys it is all right. more taxes derived from our industry. We are just about the whole show if we only knew it. We produce all the wealth of the world. We have it in our hands first but because of the our hands first but because of the market place out there in your in the name of a depressed people, they have been subjected to a tirade and revilement and ridicule by those who would head off the movement so who would head off the movement so who would hear some one saying somewhere the counter of some one who when you helieve the counter whom we have the same than the market place out there in your in the name of a depressed people, they have been subjected to a tirade and revilement and ridicule by those who would head off the movement so who would head off the wealth of the world. We have it in our hands first but because of the method in which we are conducting our business, we do not retain it. We find agriculture to be a bankrupt industry because we do not care to do our business in the way bankrupt industry because we do not care to do our business in the way that necessitates more time and more effort and more thought and more intelligence on our part. I realize that it is a fact that there are farmers somewhere over in my state that way, but I doubt if you have them in Kansas that to take a new thought gives them head
tion in this state. Stop those eggs go in one who ing over the counter of some one who ing over the counter of some one who is not interested in the farmer building about men whom you believe the farmer good honest leaders, go behind that story right now and see if you cannot chase it back to the gang who do not want the farmers of this country organized. It has always been that way. That has been their at the way that it is a fact buy electricity somebody sets the price. When I do anything with any body engaged in any business, he sets the price. What is wrong and who does not believe the farmers of this nation would have followed Mr.

of that is that today out of four hunger of the beautiful forms of the control of

Under the law, a co-operative is granted the same right as any other corporation. A co-operative is granted the right to place the human ele-ments prior to property rights. We pay dividends according to the money invested. We vote according to the amount invested in the corporation and we place property above everything else.

In co-operatives, we place people as the major and prior element. We grant the right to a co-operative to declare dividends on the basis of percentage of business, profits to be divided as dividends. In the conduct of this cor-

in the operation of the corporation.

In 1921, hundreds of thousands of people surrendered when we were robbed by an international conspiracy of 20 million dollars in one season. Hundreds of thousands of farmers in the last fire years and large that the property of the season of the people surrendered right there. Then, as in the property of the pr

liver your eggs to your grocery man that is not a sale. He is merely a col-

this convention is over about what this is all about and I am going to put in on cost of production. Who believes the fewest words I know how and tell you the fewest words I know how and tell you. The fewest words I know how and tell you. The fewest words I know how and tell you. The fewest words I know how and tell you. The fewest words I know how and tell you. The fewest words I know how and tell you. The fewest words I know how and tell you. The fewest is a substantially business. The fewest is a void, in the term added thought to that interpretation. It is for the preservation of American agriculture as a family business. The fewest has always the preservation of American agriculture as a family business. The fewest has always the fewest here today, and the fewest has always the fewest here in the entire effairs of merchanical agriculture as a family business. The fewest has always the fewest here in the entire effairs of merchanical agriculture as a family business. The fewest fewest has a family business or not. Over in my state, half page ads and full page as a family business from his standpoint the Federal Farm board and set-up made under the papers and I expect you find some of them. They are results in this of those who have been living off us, are getting into the daily papers over there and the headlines in all of the papers and I expect you find some of them. They are resulting to specifically the discuss and revite the papers and I expect you find some of them. They are resulting to specifically the papers and I expect you find some of them, fill up your shelves, Consumers that to purchase. Nothing is wrong:

Headlines in papers all over this country, the livery stable had not the papers and I expect you find some of them. They are resulting to specifically the papers and the headlines in all of the papers and i expect you find some of them. They are resulting the papers and the headlines in all of the papers and the headlines in all of the papers and the headlines in all of the papers and the pa

(Continued from page 1)
side of the state to the other. We risk
our lives for you.

Here we are, farmers. That is, I
do not suppose you have any capitalists in this group. You all look to me
like farmers. I might tell you how intelligent you look but I do not think I
will. You do not look any more infarmers in any other state in this Union. We are all about the same kind
of folks. We are all engaged in the
same kind of business and the most
same kind of business in Texas with a group of
leaders and only one now is living, and
they recalled that we had a democratic government and they gave us a
constitution which will live on and on.
I am not here to say one word on.
I am not here to say one word on.
I am not here to say one word on.
I am not here to say one or and on.
I am not here to say one word on.
I am not here to say one word for
s more than good. I do not care if you fuss with Ward or Kinney or any of the boys, it is all right. Just rememthe market place out there in your in the name of a depressed people,

icipal government have been built up on the proposal that only those who own real estate shall pay the whole cost of government. That means us farmers. We pay the whole cost of government. We are standing for an income tax law. If it was just one more way to tax neople, then I am against it.

Here is what we are fighting for in Colorado. That that income tax law must provide for a reduction of tax on real estate.

You owe a debt to your children and if you do not have any, you owe at debt to my children to go out of here and get your neighbor into the Farmers Union. Get him to work with you for a little oil company, an elected which places us in a position to help which places us in a position to help the manager.

Handlopp, Kans., Farmers Union Co-op. Association, Emil of you who have been trying to build adequately to meet the needs of poultry and dairy producers in the state of Kansas under the name of the Kansas. Farmers Union. I think tremendous matchless undreamed of opportunities are before us.

I guess I have an imagination and I have imagined things and some of you have thought I was extremely visionary. I am confessing to you in the days of my wildest visions of here and get your neighbor into the Hammarlund, manager; Farmers Union. Get him to work with you for a little oil company, an elevator company or some other co-operative as a part of the machinery which places us in a position to help different associations, each with five of you who have been trying to build adequately to meet the needs of you for North the seven which place was sociation, Parson, Sasociation, Centary and dairy producers in the state of Kansas. Farmers Union. I think tremendous matchless undreamed of opportunities are before us.

I guess I have an imagination and I have imagined things and some of you have thought I was extremely visionary. I am confessing to you in the Kansas, C. J. Eye, Tindall, Wo., Wilbur For being the form of the provide for a reduction of tax on real estate.

Solventh leaves a sociation, Rans., George a

keting Act and have multiplied the volume of their services by approximately three. The Jobbing Association at St. The Holling Association at St. The Holling agency involved in that set-up have approximately 3 times any previous volume handled and have multiplied their net earnings by reason of the services by approximately 3 times any previous volume handled and have multiplied their net earnings by reason of the services approximately 3 times any previous volume handled and have multiplied their net earnings by reason of the services by approximately as approximately 3 times any previous volume handled and have multiplied their net earnings by reason of the services by approximately as approximately as approximately as approximately as approximately as applied depends on you and others like you. If the Ameryou and others like you and others like you. If the Ameryou and others like you and others like you and others

over in my state that way, but I doubt if you have them in Kansas that to take a new thought gives them head ache. We get so used to going in the same rut all of the time when we go to town that were we to go some other or ad we might see something new thinking too much of the time and a diversion is liable to give some of our Colorado farmers the head sache. Much has been said and will be said before the fewest words I know how and tell you.

The Farmers Union is organized for a specific purpose. That purpose is for the preservation of American agyour control now than it was then.
You have yielded nothing in contial to anyone but you put behind yourselves resources that make utterly impossible the tragedy of such a day as that. More and more the heroic and self sacrificed devotion of certain individuals in the group in here.

poration, we set a stock dividend and the moment the stock dividend is (under the law we then become as individuals and human beings all on an equality) and the moment the interest rate is set, the moment the stock dividend is set, it means no more or different than to hire the manager and pay him so much and we hire the manager and pay him so much and we hire the manager and pay him so much and the moment the wages of that money invested in this co-coperative. this one's \$25.00 and that one's \$10.00 and the moment the wages of that money invested in this co-operative is sat, then we become as individuals and can participate in the profits and can participate in the profits made on the basis by which we ourselves made those profits. Likewise in the operation of the corporation.

In 1921, hundreds of thousands of people surrendered when we were robbed by an international conspiracy of 20 million dollars in one season. Hundreds of thousands of farmers surrendered right there. Then, as information begger to the season and the moment the wages of that wages of the satisfactory the proposition. But, I ask you to consider coldly and calmly this proposition. But, I ask you to consider coldly and calmly this proposition. But, I ask you to consider coldly and calmly this proposition. But, I ask you to consider coldly and calmly this proposition. But, I ask you to consider coldly and calmly this proposition. But, I ask you to consider coldly and calmly this proposition. But, I ask you to consider coldly and calmly this proposition. But, I ask you to consider coldly and calmly this proposition. But, I ask you to consider coldly and calmly this proposition. Wheat is as staple an article as findly manager; Farmers Exchange directly as an atticle as findly manager. Farmers Exchange directly as a stockholder of the Nashans. Dan McFarmers Exchange directly as a stockholder of the Nashans. There is a light manager; Farmers Exchange directly as a stockholder of the Nashans. Dan McFarmers Exchange directly as a stockholder of the Nashans. Dan McFarmers Exchange directly as a stockholder of the Nashans. Dan McFarmers Exchange directly as a stockholder of the Nashans. Dan McFarmers Exchange directly as a stockholder of the Nashans. Dan McFarmers Exchange directly as a stockholder of the Nashans. Dan McFarmers Exchange directly as a stockholder of the Nashans. Dan McFarmers Exchange directly as a stockholder of the Nashans. Dan McFarmers Exchange directly as a stockholder of the Nashans. D

something of the relationship that half the size it ought to be and not exists and can exist between co-operative organizations and those central union and other groups avail themagencies which have been set up by selves of what is before us and accept o-operative organizations and func- what we have struggled for for a ioning in relation to the Farm Board long time and it is adequately eveals what the helpfulness may be shall mention one or two or three the institutions in grain as identifying themselves with the Farmers National Grain Corporation have available to prove their metal. The administration of the control of t the institutions in grain as identifying themselves with the Farmers National Grain Corporation have availed themselves of the services of the Farm Board, of the Agricultural Marketing Act and have multiplied the lyolume of their services by approxi-

ious volume handled and have multiplied their net earnings by reason of their increased volume sometimes by 10.

I remember a Farmers Union convention in Kansas. I remember a solvention in Kansas. I remember that somebody, several somebodies were looking very blue. How many of you were in givery blue. How many of you were at Wichita at the time the Jobbing Association was broke flat? I was same sort of thing. We must boost. organizations and their bigness and to the membership of these organizations and their horse sense, a tribute should be paid.

KENNETH COOPER WINS WITH BLACK DIAMOND JR. ANGUS (continued from page 1) shown at the Topeka fair, was 1,000 pounds. His owner now estimates his weight at 1,100 pounds. He is a March

WE MANUFACTURE-Farmers Union Standardized Accounting Forms

Approved by Farmers Union Auditing Association Grain Checks, Scale Tickets, Stationery, Office Equipment Printing



# Orders NOW!

And be assured of a supply when you need it. Orders received now will get our most careful attention and will enable us to give you better service. Our mine connections this season are very satisfactory and we are in a position to give you the best QUALITY and SERVICE obtainable at prices that are RIGHT.

ASK FOR QUOTATIONS on Kansas Deep Shaft and Shovel Lump and Nut; Henryetta, Oklahoma Fancy and Domestic Lump, Fancy Egg and Nut; Pinnacle-Kemmerer Colorado Lump and Nut; Rainbow Rock Springs Wyoming Lump and Nut; Illinois Lump, Furnace size and Nut; and Standard Briquettes.

PATRONIZE YOUR OWN FIRM

# The Farmers Union Jobbing Assn.

1146 Board of Trade

K. C., Mo.

915 United Life Building

1004 Corby Building St. Joseph, Mo.

# Price List of Local Supplies

Application cards......20 for 5c Credential blanks......10 for 5c Dimit blanks.....15 for 10c 

Farmers' Union Song Leaflets, per dozen..... Business Manuals, now used instead of Ritual, each.....5c Farmers' Union Watch Fobs 50c Ladies Auxiliary Pins .....

Cash Must Accompany Order. This is Necessary to Save Expense in Postage and Labor.

WRITE A. M. KINNEY, Box 51, Salina, Kansas.

# Thanksgiving!

When everything is going along smoothly, the top of the market being received for produce, etc., it is easy to be thankful—but when the price of butterfat is the lowest in years and the returns from eggs are not as much as we think they should be, it takes a real person to keep smiling and remember other things to be thankful for.

Let us all pause a moment and reflect on the many things for which we should be grateful and by so doing make Thanksgiving truly a day of thanks.

## Farmers Union Co-operative Creamery Association

Kansas City, Mo.

Wakeeney, Kansas

# He gets the Best grain Prices...by Telephone

A Bell System Advertisement

INCREASED profits from his sales of grain are made by a farmer near Athens, Ill., who uses his telephone to keep in touch with his local farmer's co-operative. His additional returns from this source amount to a substantial figure. Among other transactions, he sold 300 bushels of wheat at a price within one cent of the highest figure that was quoted during threshing time—a price that was from roc to 15c per bushel higher than that received by many other farmers in his neighborhood. By keeping posted on the right times to sell, he is always assured of receiving the maximum return on his crops.

The telephone is equally help-ful in promoting profitable sales of livestock, fruit and vegetables through co-operative associations or local markets. It is always valuable in keeping up friendly contacts, making engagements and summoning help when sickness or accident occurs.

The modern farm home has a telephone that serves faithfully and well, rain or shine.



