

# THE KANSAS UNION FARMER

Organization

Education

Co-cperation

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# So that the People May Know the Facts

A Full and Complete Stenographic Report of the Conference Between the Farm Clubs of Missouri, The Farm Bureau, and the Kansas Farmers' Union, Held at Kansas City, Mo., January 26, 1923. Mr. Hirth In No Wise Dictated What Should Appear In Report As Stenographer Was In Employ of the Kansas Farmers' Union.

Bureau has spread the report that the because we were busy with other mating and eager to be fair in this prostenographer who took down the but when we got to where we wanted shorthand report of the recent confer-to take up the matter of live stock ence of the Farm Clubs of Missouri The Farm Bureau and The Farmers Union of Kansas, held in Kansas City associations, we asked for a confer-January 26, 1922 was under the dictation of Mr. William Hirth of Columbia. Missouri, I wish to state here and now that said stenographer was in the employ of the Kansas Farmers Union and took down everything that was said at this meeting. Mr. Hirth in no wise dictated to said stenographer what should appear in this report and we are publishing herewith a full and complete record of everything that transpired in the confer-

John Tromble, President, Kansas Farmers' Union.

Minutes of Meeting held January 26, 1923, Hotel Baltimore, Kansas City, Mo.,

Between The board of Directors of the Farmers Union L. S. Commis-

Mr. Tromble appointed chairman.

whether these gentlemen come exact they really grapple with each other, will bring. resolution adopted at Columbia, I be- American agriculture. lieve last week, and with what I know conference, before the die was cast this matter would be of no great imther these three organizations are consumer, if the farmer really means important as the sales force or the amended or changed we are commitable to come out of this conference what he says and the representatives financial statement. When we know ted to that policy. with a determination to do team work. of the different organizations are here not give the personnel that is govern- ploy that salesman—do you think bit, can do this thing or that thing one of two things; harmony of action in this matter, there is no reason in will be able to tell whether it is ever either one of these organizations. We or whether it will mean another situa. business way. tion such as now exists at the Nation. Do as other lines of business do. the Farmers Union. purpose of you men is the same as ling on your products. that we have on behalf of the Mis- Now you can legislate all you please souri Farmers Association and Mr. and you are not going to stop gamo. Mr. Hirth. behalf of the Farmers Union of Kan- let the other fellow handle his stuff, forming of one big cooperative com- to what they have to propose. the wall fighting for American agri- to buy their products. They tell you men?

I am a Missouri Farmer. I am a director of the Missouri Farmers Associa- where we handle 75 per cent of the that we are going to let you in on an Working agreement that will not be Answer: A meeting of the shipping der, and for the first year at least we have a National organization mate question you men want to put much live stock moves through these of Fifteen govern you? to use the slang phrase, no question we will not have 50 cents advance do. you have a right to ask him any ques-

ters pertaining to the organization. shipping; where we had organized quite a number of live stock shipping ence with the Farmers Union at Kansas City. We went into details con-

attitude on both sides. The situation at St. Louis cannot sion, representatives of the Mis- grow less complicated. On the consouri Farmers Association and a trary it is going to grow more com-Committee from the Farm Bureau plicated, with two cooperative commission companies both bidding for Meeting called to order at 1:30 P. M. the business, both making a reasonable refund of commission charges. Tromble. I presume you gentlemen For this refund of commission charge understand the purpose of this meet- I would not give a pinch of snuff ing, that we would like to come to an when considered from that standpoint understanding in regard to the live alone-figured from the standpoint of stock business in Kansas City, I don't dollars and cents it is a big item, but know much about it any more than what would it amount to if we did not I received a notice that there would have in view the domination of the be a meeting here with you fellows live stock supply on these big marto try and outline some plan of action, kets; the megulation of the flow to, do between the different organizations, away with the outrageous market I have been pretty busy the past six dips, a famine today, glutted tomorweeks, have not had much time to row. If the larger goal were not the think over this myself, but I presume fact that we are trying to get across you men have a proposition that you the table from the big packers, to want to propose to the Farmers Un- have something to say as to what the ion and the Farm Club boys here in farmer shall receive for his live stock, the live stock business in Kansas then I would be only casually interest-City, and we would be glad to hear it. ed. Assuming that the two companies Hirth: I rather doubt Mr. Chairman, in St. Louis get to the point where

al Stock Yords in East St. Louis, I Futablish a sales agency like the

man here will insist on its being ans instead of closer together as they by this distant committee? wered fully and adequately more than gould. We hope that something may Tromble: Have you men come here ness and we will do the same.

tion regarding the efficiency of the Missouri Farmers Association in out their wishes. sales force. I think you have a right working together on this plan. We two years before joining the Farmers position before your Committee at possession.

position.

eau Federation. pense. Now if we can get together more insistent. Later a mass meeting of Chicago and Omaha: between these dollars. here, create one big commission firm was held by the live stock producers houses and the Missouri Farmers As- Question: Who owns this capital it is going to mean the saving of here at the Hotel Baltimore the week sociation at St. Louis? thousands of dollars to the farmer of the American Royal. We suggested Mr. Hirth answered explaining that Answer: Farmers in the territory triin the marketing of his live stock. that they appoint a committee of an organization was perfected con-butary to the Kansas City market. If it is the farmer out there on the their own, and placed at their disposal sisting of one member representing farm we are really trying to repre. the machinery of the Farm Bureau, each, house that formed a board to sent, then there is no question of the That committee was composed of Mr. take up matters that were of import-

provided that we should go ahead and organizations, The Farmers Union, exhaust every effort in attempt to get. The Farm Clubs and the Equity. There was an informal proviso regard- ed to express his sentiments). is more or less vital.

same things that you gentlemen are time in regard to that. something to say about the price it to say nothing further.

In other words it is going to mean to carry out the wishes of the farmer and the directing force behind it we today to discuss the efficiency of ing your house.

could not concieve anything much other fellows and put all your busi the integrity of the Commission Com- think if we are ever to get ahead we Directors of the Farmers Union Live any sound suggestion with reference terms and help make this one big comore unfortunate than this. If there ness through that sales agency. No pany jointly Farmers Union and Mis- will have to know their proposition. Stock Commission. is to be just one motive, if the sole other fellow has any business gamb. souri Farmers Association, or is it the When they have stated their propost-Committee of Fifteen?

culture, if that is the motive on both that you must go to their agencies. I have on my place at the present duested to come here with the undersides, then I am safe to say that we established for the purpose of hand time around seven hundred pure bred standing that the Producers had call- as in the case of any other corpora- three or four hundred Farm Bureau expression from this meeting. All will get together. If, on either side ling their products, that you cannot hogs. I think I can say I am interest- ed for a conference with the repreany other kind of a motive predomi- buy their products elsewhere; that ed as a farmer. I want to know Mr. sentatives of the Kansas City house. Question: Has the Farmers Union a Live Stock Commission. agencies as anywhere. They protect say about the Committee of Fifteen, but if I am right and the case is as I City? to assume that the attitude that char through them, the consumer goes to selves, show you they have a good proposition should come from the side bing Association, a seperate corpora- cause you want it. We are offering Judge Fix: I know that I express my acterizes you gentlemen is to do what them and pays their price. No one commission company here; further; if asking for the conference. I would ion. can gamble on any product if they there is any suggestion that you men like to ask these gent.emen here as a Question: How did the Farmers grief and is now in good working or that as far as this Committee is con-Now I do not know what you want. have to go to the sales agency to buy, can make that will make it a better body, is it possible for us here today Union and the Farm Club get togeth- der, where a new firm would necessar- cerned they don't feel like accepting When we farmers get to the point company; if you have the assurance or in days to follow to arrive at a er?

I will. I think you have a right to come out of this meeting, that not know the financial inside of this firm. only the live stock producers can tee of Fifteen must dominate these than only the live stock producers can tee of Fifteen must dominate these than only the live stock producers can tee of Fifteen must dominate these than only the live stock producers can tee of Fifteen must dominate these than only the live stock producers can tee of Fifteen must dominate these than only the live stock producers can tee of Fifteen must dominate these than only the live stock producers can tee of Fifteen must dominate these than only the live stock producers can tee of Fifteen must dominate these than only the live stock producers can tee of Fifteen must dominate these than only the live stock producers can tee of Fifteen must dominate these than only the live stock producers can tee of Fifteen must dominate these than only the live stock producers can tee of Fifteen must dominate these than only the live stock producers can tee of Fifteen must dominate these than only the live stock producers can tee of Fifteen must dominate these than only the live stock producers can tee of Fifteen must dominate these than only the live stock producers can tee of Fifteen must dominate these than only the live stock producers can tee of Fifteen must dominate these than only the live stock producers can tee of Fifteen must dominate these than only the live stock producers can tee of Fifteen must dominate these than only the live stock producers can tee of Fifteen must dominate the live stock producers can tee of Fifteen must dominate the live stock producers can tee of Fifteen must dominate the live stock producers can tee of Fifteen must dominate the live stock producers can tee of Fifteen must dominate the live stock producers can tee of Fifteen must dominate the live stock producers can tee of Fifteen must dominate the live stock producers can be also b

Even though you people are not wen- sas City). ing to admit there is merit in the plan Woodman: I had some correspondof sentiment among our peopre, and I would be glad to meet with their products out of the hands of the than we could get with one if I read their instructions correctly, committee at any time, furnish them farmers. That the idea always in mind Hirth: This is the first time I have Owing to the fact that the Farm because of any particular reason, but fit to turn it down. We are still will have a stending personnel of the fact that the farmer should handle his run into you. I will say to you that Commission house in Kansas City run any matter directly concerned. I have under one plan, another plan in St. always stood ready to do this,

> It seems that there has been a We believe all these commission questions. (here it was suggested that Board of Directors felt that any em-thing he could in the early stages to demand by the farmers tributary to houses to be successfully operates Mr. Woodman answer Mr. McRey- ployee had failed in his ability to per- stop that, but after all resources were were other salesmen they would the Kansas City market that some-should be linked together and believe nolds questions. thing be done on this market. The that Kansas City is a necessary 1mk Question: What is the amount of your place this employee with someone us into the St. Louis market. We went and took up the matter of operating farm Bureau has attempted to represent this national chain. I would like capital stock?
>
> Farm Bureau has attempted to represent this national chain. I would like capital stock?
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> Sent as well as it could the exact destant to the connection best of the connection And right here I would say that in sires and wishes of its membership, tween the Farmers Union of Kansas into ten thousand shares of one dol-St. Joe, 50 per cent of the volume of We ran several surveys, one in par- City and the Farmers Union of St. lar each. At our last annual stock- farmer. business that comes to that Yards ticular last Spring, another later on Joe; between the Farmers Union of helders meeting it was voted to raise is handled with one overhead ex- in the fall when the demand was Kansas City and the Farmers Union the capital stock to thirty thousand

> > Baker, chairman, Mr. Tapp, Mr. Pfef- ance in the handling of the general fer, Judge Fix, and Mr. Norton, repre- business of these several houses senting shipping associations and pro- jointly, that this Board represented, ducers well scattered geographically. the firm at Omaha, St. Joe, Sioux Now this resolution Mr. Pence in- City, Kansas City, East St. Louis, troduced and which was adopted as Chicago, St. Paul and Denver and that Mr. Brown amended it from the floor, these houses represented the (three your constitution bearing no date.

together on the Kansas City market | (At this moment Mr. Baker was asking the plan of the Committee of Fif. Baker: I will say this, that our or-

teen which you gentlemen all know ganization started out under the Committee of Fifteen, I believe I have We have centered our hopes on the nothing more to say at the present

trying to work out, and we now have Collins: I have nothing in particular in operation six successful commistors as in this matter. You gentlement expense in 1922?

Answer: About \$60,000.00 sion companies linked together in one have met here to talk things over. I chain. This Kansas City market is an was in Chicago, came through here. 1921? indispensable link in that National stopped to listen to you gentlemen, chain. We believe that under our plan but I will say that we are not in a of linking all commission houses to- position to do business with anybody gether we will enable the farmer to unless they accept our plan. We are getner we will enable the farmer to unless they accept our plan. We are exercise control of the marketing of not trying to force them in; not going his live stock so he can actually have his live stock so he can actually have to use any persuasion. I would perfer

our power to bring about a better feel- into operation a commission associaing and closer cooperation in this tier at Ft. Worth. At the organization fund, and returning 19 per cent of those farmers were assured of a safe you have equal control of the Board Tromble: As our friend Mr. Hirth matter. Unless there is some question of that association the directors adoptof this resolution it recited that there has said, if only putting in a commist not clear to you people regarding ed the plan of the Committee of Fifshould be another conference, or a sion firm was the ultimate goal, then our presence, who we are, our status, teen and affiliated with the National 1921? I would like to suggest that Mr. Live Stock Produces. This is a matter Answer: No. We paid 8 per cent on Company of its kind—if for instance end of that year we will have at least at the Kansas City Stock Yards. Now portance, but if the idea of cooprea- Woodman explain something about of record. Their policy has been adopt-I just want to say this to you gentle, tio is to be carried out and the ultimen. This is a pretty solemn confermate goal be reached; the getting or the directing force behind it. I am now on that plan and until the plan of ence. A great deal depends on whethe products from the producer to the of the opinion that this is about as the Committee of Fifteen might be

tion we will know whether we can ac between the Farmers Union Live need for increased capital stock to ers Union member that the Farmers McReynolds: I would say it is both, cept it, but until that time I do not Stock Commission and the Farmers which Mr. Woodman replied "Perhaps Union and Missouri Farmers Associathink we have anything to talk about. Union State organization? Tromble and his associates have on ling until the farmer learns not to Hirth: What is the real issue, the Let us hear from the gentlemen as Answer: The Farmers Union Live on hand applications for about \$4,000. the room and let the Farm Bureau.

sas, and that object is to serve the Other lines of business establish their mission company, or is it some dis- Brasted: I am at a loss to know just controlled entirely by its stockholders quate capital to handle the increased selves. McReynolds suggested that farmers out there with his back to own agencies. You must go to them tant plan or some distant group of exactly what we are trying to do. I independent of the state organization, volume of business." Mr. Woodman inasmuch as this was the farmers

Woodman the manager of that busi- a great deal to say about the price of equality with ourselves; then win use for us to discuss this matter. The sas City. We submitted our plan to have to come before the stockholders on the merits or demerits of our own ness no doubt will answer any legiti. that live stock. When just about so that govern, or will this committee of Fifteen is the only plan them, offered them our services on meeting February 1st., exactly the organization as it now stands, and go to him. I feel there is no question that great market centers every day this McReynolds: We will be governed don't want to come to us we had just took them in good faith, we were both with us a year ago. Our stockholders at Kansas City, live in peace and he will not be glad to answer, and market is going to be stabilized and by what our membership tells us to as well pull up stakes and go. Our trying to solve the same problem, and thoroughly endorsed our action at that harmony with our rival concern like but that he can "come clean on." If one day and 50 cents decline the next. Hirth: When we have given you all The Farmers Union firm does not ther. At that time there was a ques- now. there should be any abandonment We alone can do this. It seems to me the facts in the case when we nave give satisfaction, has never given sat tion in their minds as to the ability Collins: Spoke for a few minutes of impossible for one organization in the from straightforward action in regard the heighth of folly for the producers opened our books and our house to isfaction, and there is nothing to of one of our salesmen. We told them the conference at Omaha, said that he United States, in one county, in one to giving this information then no to fight around getting further apart you, are we then to be ham strung them. You fellows go right ahead to come on in, give our force a trial, was not present but had talked with township or in one little town to wave

I think you should have a financial get together but that the grain, the different live stock Commissions? wer any critical question about this In this connection I want to say when the Commissions? statement giving you the last word on produce and all other commonlities of McReynolds: I ask that each man company. Ask him any question you that there is not a salesman on the United this score. I think you have a right the farm may be handled cooperative. answer for himself, but I will say think vital and then let Mr. Tromble Kansas City Yards who is not a mem- ganized, went further into matters States or wherever we may happen that we have had a mandate from the make any supplementary explanation. ber of another firm or flancially in. not touching the question at hand, but to be. Gentlemen, I think the thing

anywhere discussing the merits , of not hire. Hirth: Then I would say that if you different farm organizations. That's Question: Suppose one or more of we can get more people than with in harmony with ourselves, our neighto ask him on what basis you become ask our fellows to patronize their want cooperation on just exactly the one bad feature about the farmer. We these men did not meet with the apone. If we cannot get along peacably bors and our constituents.

The word co-operation of these people, what then? voice you may have in its control. concerns because we think it is fool. force does not suit you all these Yards for two commission work together. Do you believe that it You may have other questions to ask ish As long as we are trying to reach of the policy is not right, that is if expect I'm as much to blame as any is not efficient, not capable of handle houses. It may be that a third organ, is better for the farmer to be in dividwhich you deem equally important. the same goal it looks to me in the vou can point wherein it is unsound, body for some of our disagreements, ing his job as well as any man in the ization will go out and get farmers ed camps than to be in one camp? When the Missouri Farmers Assoc interest of common sense and good we will do anything up to the point but it seems to me like there is no Yards, then he will be replaced with that neither of us can get. It may tation considered this proposition we judgement that we get together on of efficiency, but I want take ten years to accomplish what neighbors that live in glass houses stood aloof perhans something like this proposition. We placed our pro- vour Committee of Fifteen to take proper thing to do is to ask Mr. to say here, that I am paying top sal- we both set out to do. If/we go ahead Tromble to submit his proposition. aries and I have top men.

to come alone. Mr. Bolen's mother and something different in Indian- ted me to get this information before the farmer. That all Farmers Union and he said it was not only a mistake, died yesterday, he could not come, apolis. We believe this Committee of they could intelligently consider any enterprises were organized so the but pitiful, that there should be two and Law representing the Farm Bu. Fifteen plan is the only orderly man, sort of a proposition, Mr. Woodman's and I am representing the Farm Bu- Fifteen plan is the only orderly man- sort of a proposition, Mr. Woodman's ner of marketing on a National scale. second lefter also falled to answer my trol of the business and whenever a that market. Mr. Howard did every-

Question: What voting power has this stock? Answer: One man, one vote. Question: Is there limitation as to buying a few shares of stock. We are every farmer in that crowd will cheer

Answer: It has been the practice to are not willing, my friends, to turn same group of farmers, we could not sell no more than one hundred shares to one man. McReynolds: You sent me a copy of as good a National organization as up there, we are going to maintain

Woodman: That was merely an ommission, that copy was of February 7 Question: What volume of business ly want cooperation, try and do somedid you handle in 1922.

Answer: 4359 car loads. Question: What was your volume in Answer: 2440 car loads.

Question: What was your overhead in

Answer: I can't say just exactly at this moment, but it was about \$43,000, three thousand cars of stock per year did busness under the management of Question: Have you ever returned a for which the farmers are demanding Mr. Watts who first developed the

cent on capital stock, placed the spe- the Farmers Union for one reason or to the existing organization then. cified 10 per cent in our reserve fund, another. Hirth: I rather doubt Mr. Chairman, in St. Louis get to the point where these gentlemen come exact by in that attitude, that is, with a definite proposition, but as I take it or the other must give way, and when it comes to that point either one they are paying interest on capital and put there would have been no trouble, but will bring.

Spiller from Texas: I was in Chica and returned to the country 10 per thirth: As the solution of this probusing further.

When you say you must be the tail to when it comes to that point either one the total to when you say you must be the tail to when it comes to that point either one and returned to anything in Texas people have organized and put then that's a different must give way, and when it comes to that point either one can be an another.

When you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when it comes to that point either one can be an another.

When you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you say you must be the tail to when you

all commissions paid.

capital stock and the balance of our the sales force does not suit the ship- 20 per cent more to return to the profits placed in the reserve fund. ping managers be called into a confer- farmer than if two rival companies Question: What were your profits in ence and it is agreed among them are operated.

Answer: Approximately \$2,000,00

between the farmers in the territory my judgement why we cannot get to going to be possible in any way to came here to hear a proposition from the Board present, Messers. Tromble, operated under the plan of the Comtributary to the Kansas City Stock gether. All the farmer has to do is to get together under this Committee of Fifteen? Wha we want to possible for us to cross the bridge. Yards, reaching from Texas this way, do business like business men in a Fifteen plan. We would like to have It seems to me that we are getting states that Messers. Moore and Alkire do is to strip this think down and Remember we have said to you, we something of the organization behind the horse before the cart. In taking up are members of the Board not pre- find where we part company. the efficiency of either organization sent, and that he (Woodman) was We are offering you equal control of don't want you to play second fiddle, Hirth: What is the real issue? Is it I think we are entirely out of place. I the seventh member of the Board of the Board. We are willing to listen to we want you to come in on equal

Question: What distinction is there asks Mr. Woodman if there will be

Stock Commission is a corporation worth of stock, and that would be ade- Committee have the room to themwas notified of this meeting and relits stockhelders having the sole right here mentions the fact that at the question that they settle this matter

nates then I imagine getting together you can buy just as cheap from their Reynolds with reference to wnat you If I am wrong I want to be set right, house that handled grain in Kansas Mr. Hirth proceeds: will be somewhat difficult. I am going their agencies, put all their products if these men here unbosom them have stated, it seems to me that the Answer: Yes, the Farmers Union Job. If you take any stock it will be be the Farm Bureau Committee.

tion and not in critical touch with live stock that passes through the absolutely equal footing, that we are controlled by the Committee of Fif-managers and leaders of the Missouri "pay the piper" in a good many strong enough to take care of our the intimate details of the Farmers Kansas City and St. Louis and all not asking you to do penance; that teen.

Union Live Stock Commission. Mr. other markets we are going to have in every way you shall have absolute
Farmers Association and the board of ways.

Selves; we think we are on the right track and are willing to try our plan

Tromble: Our action here today will track and are willing to try our plan that we can succeed at, and if they absolute esuality with ourselves. We same as when the Farm Clubs came ahead and put in a live stock concern membership wants a commission firm. there was no trouble in getting toge- time and we know they will do so men. It is impossible for us to try to with your organization and do busi- then if they were not satisfied and the President of the Nebraska Farm- the same opinion and to see things

McReynolds: Unfortunately I had Louis, perhaps no house in Chicage McReynolds: My committee instruc-

idea was to create an organization of January. the farmer, by the farmer and for the I do not think you are right when

getting in, but if the men you repre- that audience whose face will not thing before you establish a rival or-

Question: What was your overhead to a rival organization is because to that market, that in St. Joe the

financial institution with methods of Directors, where this company can Question: Did you pay a dividend in conducted efficiently, all they have a be bettered, better it, so that in 1923 right to expect from a Commission we have just one overhead, at the that some other salesman is doing bet. Suppose your board, triangularly ter work and the commission company interested, should say, we believe if McReynolds: Your letterhead , does would then make every effort to em- you can shift your force just a little these people would be satisfied, or for the betterment of the company, co Woodman: Introduces members of would they insist that their firm be you think that we would listen?

> to the management- (here Mr. Hirth operative commission company, \$3,000.00 to \$5,000.00 but I now have tion representatives withdraw from men for stock in the Farmers Union withdrew except the Farm Bureau

you a company that has had its initial own sentiments, and I am sorry to say

would name us a salesman they would ers Union regarding that meeting, alike, and it would not be right if We have had no trouble with the Membership and we are here to carry Collins: We are never going to get terested in another firm that we could concluded by saying, "I think that with for us to do is bury the hatchet as far two or three producers organizations as partisanship is concerned and live now and establish two houses I be-Union at St. Joe and Kansas City, not the meeting in Omaha and they saw McReynolds: We came in here with (at this point a discussion came up (it was here suggested that Mr. lieve that in the end we will be able

the same idea in mind that you peo- regarding correspondence between Tromble submit the proposition of to get together, that in the end when ple have. We believe that our Com- Mr. McReynolds and Mr. Woodman the Farmers Union Live Stock Com all of us here have resigned or are mittee is a meak to the end. The in which Mr. McReynolds stated that mission) Before doing this Mr. Trom- dead the two houses can federate mittee is a mean to the end. The in which Mr. McReyholds stated that thing we want is to have something M. Woodman failed to answer specific say as to how this business shall be run. These people all believe in the Committee as a means to the end. The in which Mr. McReyholds stated that mission) Before doing this Mr. Tromble went back to a matter asked about by representative of the Farm Bureau judice. Labor fought for years and earlier in the conference, that is, the origin of the Farmers Union State organization, its purpose etc. Mr. If we go ahead now, each with our Tromble went on to state that the big own plans I honestly and truly beof the Committee of Fifteen our peo- ence with Mr. McReynolds and in idea of the Farmers Union was never lieve that we will get more volume ple believe in it. There is no division that correspondence I fully stated that to take the handling of the farmers and more people with two houses

to turn his products over to some one what you say, but I think you are interested in some other line of bus- wrong. When the situation at East form his work, that Board could re- exhausted the Farm Bureau followed who would fill the bill. That the big in November 16th., they the following

you say that two or three commission Mr. Tromble went further to say, houses will do better for the farmer "We are willing to take you in on the than one. You can go to any bunch same basis as ourselves. We are will- of farmers in the United States toing to enlarge the number of our night and say, we had a meeting in Board of Directors, giving you three the Baltimore today; we concluded to directors, the Missouri Farmers Asso- forget our differences and instead of ciation three directors and the Kan- you farmers having to sustain two sas Farmers Association three direc- commission firms we are going to tors. We are not asking you to con. operate one big commission company tribute a cent except as you feel like under one overhead expense, and the amount of stock one man holds? offering you all that we have, but we you to an echo. If you say to that this business over to the Committee get together, we were unable to make of Fifteen. We believe we have just connections with the live stock firm two cooperative commission compan-We are not criticizing you for not les up there, there is not a farmer in sent mean what they say, if they real fall, and you know they would have

t otherwoise. If, when in Omaha, your National ganization, before you put in a rival Board of the Committee of Fifteen had not forgotten that in Omaha the McReynolds: The only reason the Farmers Union handles 40 per cent Missouri Farm Bureau would consent of the volume of business that comes there is an insistent demand from Farmers Union handles nearly onethe membership that we do it. A can- half the volume of that market, that vass of Western Missouri, territory in Kansas City the Farmers Union is adjacent to the Kansas City Stock handling its share, that in Chicago the Yards, results in showing there are Farmers Union is building up a spienan outlet, and these three thousand Omaha house, if those things had not there would have been no trouble, but

(It was here suggested by a Farm. Committee. After a few minutes the "You don't entire conference was called to order; need to put in any additional capital. Judge Fix acted as spokesman for

iy have to begin at the foot of the lad- vour proposition today. We feel like cooperate together. It is absolutely Hirth: The word ce-operation means

Judge Fix: I do not think that ought to throw stones.

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JOHN TROMBLE ...... Editor and Manager W. C. LANSDON ...... Associate Editor DON C. ESTES ...... Director of Advertising

Subscription Price, per Year ......\$1.00 Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ

All copy, with the exception of notices and including advertising, should be in five days before the date of publication. Notices of meetings can e handled up until noon Monday on the week of Change of Address-When change of address is

ordered, give old as well as new address, and Communications and Questions-Communications are solicited from practical farmers, members of the F. E. & C. U. of A., are at liberty to ask questions on any phase of farm work. Answill be either published or mailed.

ADVERTISING RATES ON APPLICATION.



THURSDAY, MARCH 8, 1923



LIVE STOCK PROFITS IN 1922

The representatives of the Missouri Farm Burau who attended the live stock marketing conference at Kansas City charged that the cost of doing business through the Farmers Union house was too high in 1922. Here is what the Missouri Farm Bureau News has to say about that matter:

"The Missouri men could not understand why Mr. Woodman with a clear field and no competition could show only \$2,000 profit in 1921 and a cost of approximately \$14 car handling charge in 1922 while the Producers at all of the six markets where they are in operation are handling both larger and smaller volums of business at a great-

It is plain enough that the Bureau folks are booked to learn something about the Kansas City market between now and December 31st. In the first place they will discover that there is mighty sharp competition in the Kansas City market? There are nearly a hundred privately operated live stock commission companies there and they nearly all know mighty well how to get and handie business. There is no keener competition on any market in the United States.

It is also a fact that it costs more to do business on the Kansas City Live Stock Market than almost anywhere else in the United States. Due to the arrangement of the yards and pens the handling of hogs especially is much more costly than in other similar market. These conditions appear to be unavoidable and will apply to the new Producers house as well as to the Union house and the private companies now operating

in Kansas City. Another thing that the Bureau folks will soon learn is that commissions are substantially lower This would plainly put the big companies in a in Kansas City than on any of the other markets on which they are operating, as much as several bers of trained agents who make big incomes dollars a car on some kinds of shipments. While this does not increase their handling cost per car it does reduce the profits available for distribution as shippers divdends.

The Bureau folks clam that they handled shipments on all six of the markets where they operated in 1922 for a handling charge GREATLY LOWER than the \$14 a car that it costs the Union to do business in Kansas City during the same year. The same issue of their paper in which the charge is made and on the same page carries proof.furnished by themselves that this statement is not just as much charged with the truth as it should be. In the report of the Producers house at East St. Louis these figures are set forth.

Cars handled during 1922, all kinds of stock ..... Total commissions collected ......\$134,692.02 Total expenses of doing business .....91,293.41 Cost of business per car load ...........\$13.79 Instead of the cost of doing business through the Producers house at East St. Louis being GREATLY LOWER than through the Union house at Kansas City it/is exactly 22 cents a car lower on a volume of business 2,405 car loads GREATER in volume and nearly one eighty per cent GREATER in value. These figures do not appear to prove the claim of superior management and business ability on the part of the Producers. If the Union house at Kansas City had handled that additional 2,405 car loads of stock, as it could have done without increasing its sales force very much, the cost of handling by car load would have been much lower than the producers

#### figures at East St. Louis. COTTON IN KANSAS

The price of cotton is now at the highest ppint ever reached except as a result of war conditions. The staple and seed combined of a bale of cotton of 500 pounds of lint is worth at this time about \$160. There are great areas of southeastern Kansas lands easily capable of a production of a bale/ to the acre. The cash cost of making an acre of cotton is no greater than for an acre of corn. The methods of cultivation are very similar,

There are many farmers who are thinking of trying out a cotton patch this year. It is reported ends and the other half invested as reserves unthat more than 3,000 acres will be planted in Montgomery county this spring and that arrange-

that territory.

Unless the boll weevil is controlled the production of cotton in the southern states will never be restored. The world has less cotton on hands now than at this time of year since the civil war. The price is sure to go higher. It will pay Kansas farmers to consider the possibility of cotton production in this state:

LEGALITY OF POOLING CONTRACTS

There are still a good many people who doubt he legality of the contracts that underlie the organizations of one hundred per cent pooling asociations for marketing farm products. This matter has not yet been adjudicated by the supreme court of the United States but has been passed on by the highest courts in several of the agricultural states.

In a very recent decision handed down by the upneme court of the State of Washington the contract was sustained in every particular. The Association was upheld in its demands both for iquidated damages and for an injunction to require specific performance of the contract. The defendant set up eight reasons for being relieved from performance under his agreement and was defeated in every one of his contentions.

The supreme court of California has also upheld pooling contracts in every case appealed to it from the lower courts of that state. In Virginia and North Carolina certain members of tobacco pools sought to deliver their crops to the old loose leaf warehouses in violation of their marketing agreements and were prevented by the courts of those states from breaking their con-

The matter after all is very simple. There is no menace to the general public welfare in these marketing contracts. They are not contrary to the public interests in any way. They are entered into voluntarily. No man can ask to be relieved from their provisions on the theory that he is being oppressed or injured in any way. Violators of marketing agreements must go into court confessing that they have broken contracts into which they entered voluntarily and therefore they can not plead that their own hands are clean.

It is wise and prudent for farmers to consider these contracts with great care before signing them but after a growers name is once on the dotted line he must deliver his crops according o the terms of the agreement.

GUNNING FOR MUTUAL INSURANCE

Old line and joint stock insurance companies are now fully awake to the growth of mutual associations. Several bills in the interest of the big companies have already appeared in the Kansas lgislature and only the sleepless vigilance of the representatives of the mutuals have prevented them from becoming laws.

A measure introduced early in the session provided for the abolition of the rating bureau which has fixed the terms for Kansas insurance for many years. On the face of this proposition it seemed harmless enough but a more careful examination indicated that such a law would permit/free competition and unrestricted rate cutting. This would create a condition that the power ful eastern companies could afford to operate under for several years if necessary. The strong older organizations all have enormous reservs out of which they could pay losses for years if necessary in order to put cooperative insurance out of business.

The most recent attack on the mutuals took the form of proposition to require all insurance agents to be examined and licensed by the state, position of great advantage. They have great numfrom their commissions and could easily pass all the required annual examinations. The mutuals on the other hand rely very largely on the good will and voluntary service of policy holders or of officers and members of the organizations that maintain such associations. They have few trained agents, few solicitors who live on commissions, few experts in solicitation who have made a study of writing insurance. Such agents as are employed by the mutuals could not very well afford the expense of annual registration even if they were qualified to pass the tests that

would be imposed. The opponents of cooperation are more active and aggressive than at any previous time in the history of the movement. This new attitude on the part of those who lived so long and so profitably off the labors of the producers is not an evidence of the weakness but of the strength of the cooperative principle. Cooperators must stand ogther against the determined onslaughts that are being made or the whole system that has been built up with so much sacrifice, labor, and devotion and that is so charged with benefits for the common man will be destroyed and the forces of greed, privilege, graft and monoply will again ave their way with the wealth of the producers.

Recent events in the Kansas legislature indicate that the capital of this state is no longer ocated at Eighteenth and McGee streets in Kansas City, Mo.

MORE UNION MEN NECESSARY

All the big state wide Farmers Union cooperaives are now on a profitable basis and are rendering services of the greatest value to Kansas agriculture. If the Jobbing Association handled binder twine only it would be worth annually far more than it has cost the farmers of this state. It is not too much to say that this one enterprise on just this single commodity saves the wheat growers of Kansas more than \$500,000 a year.

The insurance companies have been even more serviceable. Established only about eight years ago they have saved their policy holders more than a million dollars one half of which has been returned in the way of cooperative dividder the laws of Kansas. In addition to these substantial and tangible savings the Union and other ments have already been completed for a gin in mutual insurance companies have forced the old his capital investment, that gives him that vote,

line organizations to reduce the rates for farm insurance twenty per cent below the level that was charged up to January 1, 1922.

The Farmers Union Live Stock Commission

company, the Auditing Association, the operations of the Jobbing Association on the Kansas City Board of Trade are very helpful and profitable with business growing so rapidly that it will be only a few more years until each of them is the leader in the field in which it operates. The Wheat sent a special message to the senate ment and keep the courts open and the best of his ability perform the urging that provision be made for easily reached for the punishment of duties of attorney general of the state Marketing Association organized only this winter is a mighty lusty and vigorous infant and will be the biggest single factor in middle western which is one of the activities of the federal Aid wheat selling within a year.

The able and loyal members of the Farmers Union in the senate and house of representatives are doing much more than any mere party group to shape legislation in the interest of the common man. It is mighty heartening to see republicans like Docking, Green, Johnson, and Culp working hand in hand with democrats like Gates in the senate for the advancement of agriculture. In the house of representatives the Union men lake Coffman, Culp, Thomas, Spencer, Trull and others who were elected with republicans are working harmoniously with such good union democrats as Barrett, Ravenscroft, Harrington, Teague, Schaumberg, and men of their sort who are constantly alert to see that the farmers of Kansas get a square deal.

All these things are matters in which members of the Union can and very properly do take a just pride but it must not be forgotten for a moment that none of these great profitable service enterprises can be maintaind in usefulness nor this splendid body of legislators properly sustained and supported unless there is a big, faithful, forceful growing, loyal membership back on the farms. The one thing that the Farmers Un. ion of Kansas needs above everything else is more members.

Every active local in the state should at once engage in a vigorous campaign for the collection ger that he will use all the resources themselves. Ten years more of the unof dues, for the reinstatement of delinquent mem- of the government at his command to checked centralization of power m man empire came to an end. It could bers and for the securing of new blood in the or- prevent th completion of the project federal agencies and state lines may ganization. This work cannot be done as it should be by the state organization. The field is too big and the workers are too few. The local and the County Unions and the individual members must realize that is their job to maintain and increase the strength of the organization.

If it has not already been done since the state convention every local should at once hold a meeting devoted to the single purpose of strengthening the organization. The very fact that our cooperative enterprises are more successful than ever before that our cooperative services are in the strongest position they have ever occupied is, a challenge to those who hate, despise and even fear the cooperative system because it is depriving them of their opportunities for profit.

During the next few years the whole cooperative movement is facing the most bitter-opposi- place but whether he can block the tion must be Thomas A. Edison who peoples of America are but common tion that it has ever met, is confronted with the plans of the monopolists is quite an- has clouded up without raining much school graduates. About 15 per cent most unrelenting hostility that has ever been ar other question. rayed against it. It will not be saved by outsidconfidence and support of the farmers at all times willing not only to cooperate but to go out, ting enterprises. With the plans of the Signor Marconi is the best pick. Se-world, and preach the gospel of Organization, Education packers to consolidate the manage cretary of War is a hard place to fill and Cooperation to others who are not yet lined try still in the air the railroads of sey is the right man for Henry Ford.

up with us in the movement that will and must the country are sounding out official Like Edison, Ford and a few million the country are sounding out official cibers he found a way to hair win the save agriculture through self help.

SOME QUESTIONS FOR DEBATE

A good many farmers believe that we should have our own life insurance company. Try this out for a debate:

Resolved, that the Farmers Union should es- Northwestern system are planning to Cormick now completely rejuvenated and came into this country every tablish a Life Insurance Company on some plan that will reduce the cost of protection for farmers.

Or if not interested in life insurance just now from it. The savings would go to pay for Secretary of the Navy with the strict such people from coming here try one that requires some study of history and the interest on the additional bond is. political conditions:

Resolved, That each new congress should assemble and organize within sixty days from the date of the elections at which the members were date of the elections at which the members were ways.

Or, if that is a subject that will require too much research and too much study try this one which is an old favorite that helped in the education of many of our fathers and grandfathers: Resolved, That there is more happiness in pur-

suit than in possession. The big thing is to have the debate. And may be it is about time for some of the locals that have been having such good arguments to chal-

lenge their neighbor locals for joint discussions. Anything that is right and that will put new life into the Local should be tried out.

COUNTY UNION PROGRAMS Every county Union that has not already done

so should adopt a set of by laws providing for that has ever been known in this enforce the laws—all the laws on the a definite program for each meeting. The National Union has framed and is distributing a Manual of Procedure for Local and County Unions. Send to Secretary A. C. Davis, Rural Route No. 4 Springfield, Mo., for a supply of those Manuals. by government operation of the a- Griffith is also quite unreasonable in They only cost a nickel apiece, less in quantities. The Etate Headquarters has a supply of County Union by-laws sufficient to take care of this state. Send to Brasted for a copy. The County | Union must justify its existence during the coming year. More local, community and county problems are pressing for solution now than ever before in the history of Kansas. Unless the farmers look out ail the questions will be handled by other folks and the needs and wishes of agriculture will be overlooked.

There are still a great many men who have not learned that the way to cooperate is to cooper-

Democratic control is the essence of cooperative management. Each cooperator is entitled to a say in the running of any concern through which he transacts his business and it is his trade, not

### COMMENT ON WORLD'S NEWS FOR WEEK

Harding

Has Finally Concluded this country to participate in the all swindlers. functions of the international court League of Nations.

The request by the president has brought about a very peculiar politiagainst it are the irreconcilable remission are in the least degree curpublican senators like Johnson and tailed by the legislature. The Kansas Tut Lodge. Instantly lined up in its fa- City Star announces that the people Once King of Egypt vor are the democratic advocates of of Kansas will lose Nine Millions of Is once more at rest. The grave the League of Nations like Robinson Dollars if legislation now pending in robbers have resealed his tomb and and Hitchcock.

the senate long after any chance of with Uncle Sam. up to this time

unanimously supported by the demo-

Packer

Consolidation Plans Are being opposed by the secretary on the backers of the proposed merhat they are working on at this time. Mr. Wallace regards himself as the representative of the live stock pro- Ford ducers. He is convinced that the a- is Running Strong

scarce and costly in the industrial cen- tion with his bank account.

With the managers of great competransportation into still greater agen. fits or risking his skin on the field of ing school. Therefore, let us give our teachers a better training.

The Great Northern, The Burlingof the country would get no benefit

do something that will get more money out of the public for the use of the managers and owners.

Unified Railroad Operation

On a national basis is the only way to secure uniform railway, service Griffith. throughout the country, The idea of Attorney General of Kansas twenty or more competing systems | Is rapidly earning a reputation for made up of the existing two hundred lattending to the public business and companies is ridiculous beyond words. the public interests that bids fair to

Is the favorite open air industry of nothing more, many thousands of expert promoters.

poor sort of a promoter who can- general,

For Kansas Highways

It is likely

condition. Instantly arrayed power of the State Highway Com- kept. Topeka is enacted. And here appears announce that they have suspended Many people will have trouble in the most obvious and the greatest operations until the weather cools off understanding just what Mr. Harding real danger in the now pretty well es. a little in that neighborhood. If that is driving at. He sent the message to tablished system of matching dollars bunch of ghouls had their just deserts

having it considered at this session No legislature is any longer able be spent in a location where there was gone. Either it must lie over until to use its own best judgement in en. never is any cool weather. next December or the president must acting laws for application within its call a special session of congress, a own state. The system of federal aid Farm Frices thing he has stubbornly refused to do holds a club, a sword, or a sandbag Are Falling Rapidly over the heads of local legislators And the cost of farmers supplies It is a strange situation. The most and deprives them of all their most is increasing. Twine for binding wheat important and constructive recom- important powers and authority. Con- will be higher this year, reapers will mendations that a republican presi- gress determines the highway policy, cost more, all the necessities for makdent has made during his first two the educational system, and even the ing and harvesting crops are going years of authority is almost unant best methods of hearing and rearing up. In the face of these conditions and mously opposed by senators of his children and imposes its will on the the apparent certainty that the selling own political faith and almost equally people by proposing to pay half the prices of all farm products are certain expense with the taxpayers own mon- to be lower just where does the world

Kansas cannot very well afford to reject federal aid and go on paying that the farmers of that long dead her share of such appropriations for empire were finally forced to live alother states but the time has come for most naked in huts and caves and to of Agriculture who has served notice the people to choose between being hide away from the ravages of the run by Washington Bureaucrats or by collectors of rent interest and taxes.

malgamation of the great packing For the presidency in nearly every houses would destroy competition sales and service agency that he main- agriculture can hope to escape the among buyers of animals in the termi- tains for the distribution and repair nal markets and result in lower prices of his widely known and justry popuand decreased incomes for producers. lar tin lizzies. Rerhaps he is the right spilled the beans by impoverishing the Both cattle and hogs are now selling man after all but of course he can farmers. considerably below the cost of produc- do nothing by himself even if his tion and any further reduction in activities are transferred to the White prices resulting from the abolition of House. He must have help. Here are competition among buyers would not a few suggestions for his running only ruin millions of farmers but mates and for the cabinet that should world, in power, commerce, transporwould eventually result in such de- not be overlooked by his faithful cam- tation, in genius, etc., but where are creased production of food animals paign managers after they finally estate we in education? At very nearly the that meat would soon become both tablish an effective working connection bottom of the list.

For vice president on the Ford tick- our greatest question today. Mr. Wallace's heart is in the right et the obvious almost necessary selec- Almost 48 per cent of the entire more frequently than any other living of the entire peoples of America cangreat man. The cabinet must also be not speak, read or write our language. up of men of busness training | Why? We have all classe who have accomplished real things in in this country; as good or perhaps this old world. For Secretary of State, better, than any other nation in the ment and policies of that great indus- in a pacifist cabinet but Jack Demp- such a great question for us today. and public sentiment on proposals for others he found a way to help win the combining several great systems of war without diminishing his own pro- tion to render them capable of teach-

For the other places we nominate ton, The Northern Pacific, the Chi- Clarence Darrow to be Attorney Gen- try has not been restricted to a specicago, St. Paul and Milwaukee, Chica. eral, Judge Gary of the Steel trust for fied per cent until almost too late, go Great Western, and probably the secretary of the Treasury, Harold Mc thousands of illiterate peoples come, get together. Probably such a merger and safely married for Secretary of year. Therefore, let us make an enwould result in decreased operating Agriculture, Orden Armour for Serce-deavor to educate those here, and bar expenses but is certain the business tary of Commerce, Alexander Howatt those on the other side of the water for Secretary of labor, Admiral Sims from coming over here. We must resues growing out of the new deal, least three months closed season for to educate themselves. There would still be no surplus members of the Ku Klux Klan; Ben There are settlements in this coun-One thing that is absolutely certain the new department of Public Wel- cate these people. n this connection is that the rail. fare to be supplied. For this place it roads are not forming these great would be fitting and right to recogcombinations for the benefit of ship nize the great achievement, the prepers or travelers. They are trying to eminent services and the transcendant abilities of Lydia E. Pinkham.

With such a cabinet Henry Ford would be able to show the world something new in the way of admin istration.

It would result in nation wide destructiset him far apart from the regular tion of competition, in unsatisfactory run of political lawyers who have service for the public and in the most held that job in the past. He tells brazen and bold looting of production the county attorneys that they must statute books-or get out of office. Every such proposal only streng. This in itself is a serious blow on thens the conviction of thoughtful get rich quick job that has establishmen that uniformity of service for ed many a struggling young lawyer as reasonable rates can be secured quiy a financial pillar of his community. gencies of transportation and travel. his demands that mayors, sheriffs, policemen, constables, marshals and other officers commissioned to keep on the same farm in Douglas Co.

The atterney general's latest in-During the past ten years the farmers trusion into the affairs of thrifty perof the middle west have been robbed sons out to get it any old way that out of billions of dollars by the expert does not lead to the states prison is 1912 pickpockets who are employed by get his endeavor to find out just why the 1913 rich quick organizers still more expert Ku Klux Klan is in Kansas and whe 1914 in the fine art of separating the in ther it would not be wise to oust that vesting public from its loose change, organization from this state. But here Many victims wonder why the Blue he meets his match, An organizer of Sky department of the state govern-the hooded and robed membership of 1918 ment permits the sort of business the Invisible Empire defies the at 1919 that has cost them so much. The real torney general and refuses to disclose truth is that the Blue Sky Board, with secrets that he has sworn in his heart the very best intentions in the world, before Almighty God shall never be 1922 has been the ally of the looters rather given up to the public or to any inthan the guardian of the investors. It's quiring inquisitor like the attorney

authorities and once a permit for the oath. Come to think of it the attorways and preach the gospel of coopsale of securities is obtained it is ney general assumes quite an obligation. You will not only have to used on all prospects as a bait, tion. He also swore in the face of preach but you will have to sell your the statutes against fraud are tol- Almighty God and before the Chief idea to them.

erable hard to enforce against a con- Justice of the State of Kansas that cern that has the written permission he would do a few rather important That the United States must go in of the state of Kansas to go out and things, to wit: Uphold the constituand do its part in the solution or in- sell its worthless stocks and bonds, tion of the United States and of the ternational problems. In aimost the It would be better to require each State of Kansas, faithfully enforce closing days of congress the president buyer to depend on his own judge- the laws of he commonwealth, and to

of Kansas. Tha oath was taken in the full light of day in the presence of several hundred of the best citizens of the state and if this writer knows anything about C. B. Griffith and he Is likely to be withdrawn if the believes he does it will be faithfully

the balance of their existence would

think the farmer is going.

Historians of ancient Rome tell us reach no lower level by gradual processes but having come to the jumping off place the whole shebang came to an end in the world catastrophe known as the Fall of Rome.

No country that destroys its own fate of that great nation that was once mistress of the world and then

EDUCATION IS NEEDED

We, the United States of America. are one of the greatest nations in the

Illiteracy in this great country is

Because so many of our teachers of incompetent of teaching. Many of our teachers do not get sufficient educa-

Because immigration into this coun-

We must let them know that this is America, and they they must educate their children in our tongue, or the generations to come will have a greater problem to solve than we have to-

The Farmers' Educational Co-oper ative Union of America are organized to protect their market prices and exterminate competition: but we must not forget we are also an educational organization, Let us help solve this great pro-

blem by educating ourselves and our follow brothers. We can do this in many different ways, such as are suited to the community in which our locals are lo-

Let us get together on this question and pull at the same time on the same

not stand. A member of Eagle Valley Local No. 916.

A TABLE OF TAXES PAID the peace shall keep just that and Kansas, for the years given.

122.34 111.42 107.97 108.38 119.92 135.26 291,22 194,76 207.56 217.62 246.70 823.06 429.54

Farmers' Union must be sold to the unbeliever. You who are in and know. not frame up a plan to get by the state Of course Griffith has also taken an must go out into the byways and high-

# Boys' and Girls' Club News

in all southern states for the past in the county last year:

purebred strains of poultry were kept 3.—"Those who were able to pay by only a few breeders and fanciers cash spent \$653.50 for purebred pour- for us farmers who have been mable here and there, while the small farms try and \$150 for purebred eggs.

use today. Furebred strains have been mately 150 settings of eggs for first-carried from the comparatively small number of breeding plants to a large year members. percentage of the farms in all communities. They have totally replaced for \$45 for eleven hens and one cockare destined to replace them in all others. Flocks have been culled and that she exhibited a pen of four at the Experiments have been studied. De-Experiments have been studied. Demand has increased for information from the press. Poultry associations original flock and now you cannot be successful. from the press. Poultry associations original flock and now, you cannot now. When you start a rival firm number and membership. The farm set Elizabeth to raise anything but flock is now a paying institution and usually pays more on the investment than any other part of the farm.

These are some of the things that have been brought about by giving an army of boys and girls proper encouragement. These are the things that convince every, banker, business man, a pear of excellent training and made farmer and official that it has been a that poultry club work was not worth sound investment.

Work in Tennessee. Excellent programs for poultry extension work are now in progress in every state and almost exery county. Many good ones could be referred to, but an exceptional plan in Sumner county, Tennessee, has come under girls. the writer's observation and is worth giving for the benefit of other coun-

girls from various parts of Sumner county were organized into community clubs. For all the community clubs. county were organized into community clubs. Each club member purchased forty-five eggs from the best poultry breeders to be found locally. These ing obtained in many other counties eggs were set and as many chicks as throughout the Southern states. The possible were raised. The boys and boys and girls should continue to regirls soon began to sell eggs to addigirls soon began to sell eggs to addi-tional boys and girls who desired to farmers, poultry men, county officials come into the club. They also ex-changed purebred cockerels to farm. Record. ers for mongrels. The farmers used the purebreds for breeding purposes while the club members sold the mon. grels to the market. This was a commendable view from club members to take as they were interested in helping others as well as themselves and in developing the poultry business in

every way possible. All during the year the boys and girls had lessons in culling flocks for greater egg production, and other instruction in feeding and general management. These instructions were given by the two very efficient county agents, J. H. Evans and Mrs. Ruth Fields, both of Gallatin. By the close of the first year the forty boys and girls had gained valuable experience and graining, had made a profit from their work and still had a few well selected birds as foundation stock for larger flocks.

The following year, all club members induced others to come into the poultry work. No effort was made to get an enormously large enrollment, but to get a few substantial boys and girls in every community who would ers' cooperation by Louisiana farmers make creditable members and demon- is further evidence that the cooperastrate the real value of poultry club tive principle knows no limits, Co-opwork. As a result, the club had a fair eration is the only sure way for the growth in numbers the second year farmer to protect himself against exand a wonderful improvement in qual- noitation and speculation. More than ity of work accomplished. The task any other group in the community, of the first year members was to set they have suffered from the manforty-five eggs and raise as many pulations of profiteers. Southern rarmchicks as possible, while the second year members cared for their laying last finding their economic emanicpahens and raised new broods.

Businses Men Cooperate. At the beginning of 1922 the leading business men who had watched ing business men who had watched for two years the development of the So The People May poultry club work, met with the county agents and put into effect a plan that would give worthy boys and girls unlimited support. This plan was to bring in breeding stock and eggs from the most successful breeders of the country, place a few of the high-priced birds in the hands of boys and girls farmers organizations to work togethwho had been most successful the two er? previous years, and to support them in disposing of eggs produced so that Hirth: Do you think the farmers or the highly bred stock could be paid ganizations should do teamwork?

Here is a splendid lesson for all beginners. It is far better to get one sible to get all the people to work toor two years of training with medium- gether under one head. priced, practical stock rather than invest too much in fancy stock before to get all the people to work together one has had experience or has become under one head. Then why did you established as a poultryman. If high- ask for a conference with us here priced chickens had been furnished today? the Sumner county club members dur- Judge Fix: We did not ask for a is quite a different story. Methods Used by Club Members

Before poultry clubs were organized lets, \$30 for a pen of Barred Rocks.

which are the backbone of the country, knew of nothing but mongrels or try, knew of nothing but mongrels or

because nothing was invested in them. with the understanding that each detriment to the farmer. I come from If eggs were produced they were con- member receiving eggs would return sidered almost a total profit, but if two pullets at the end of the season. I'm a farmer in debt to the limit—this the hens failed to lay, nothing was, the hens failed to lay, nothing was.

This is a total of \$1,223 invested How different are the methods in in high priced chickens for the more use today. Purebred strains have been advanced club members and approxi-

Elizabeth Parker, a very industrious club member who gave her note

Ewing Dickerson bought eleven fowls for \$45, raised ninery young ones in the spring, sold forty-two or valued \$144. Ewing built a very useful poultry house, won \$17 in prizes, had a year of excellent training and made while to him.

The Sumner county poultry judging team, consisting of Billy Stone, Mildred Claggett, and Ewing Dickerson, won first prize of \$50 at the Tennessee State Fair over all other boys and

Sumner county has a large poultry association for adults who exhibited 680 choice birds at the county poul try show. A leading pourtry judge

BOYS AND GIRLS CLUB CREED

believe in Boys'- and Girls' Club Work for the opportunity it win give me to become a useful citizen. will devote myself to the training of my HEAD for the power it will give me to think, to plan, and to reason. will make my HEART more none for the capacity it will give me to become kind, sympathetic and true. will devote my HANDS for the ability they will give me to be helpful, useful and skillful.

will improve my HEALTH for the strength it will give me to enjoy life, resist disease, and make for efficiency.

will dedicate myself to these tasks in order that through achievement I may more fully serve my home my community, my state and my country.

This unique experiment in producers, like those further west, are at tion through cooperation.

# Know The Facts

(Continued from page 1)

Hirth: Do you think it best for

Judge Fix: I absolutely do. Judge Fix: They can do teamwork under different heads, but it is impos-

Tromble: You say it is impossible

ing their first year, it is doubtful if conference with you. I understood that they could have made a profit even you people asked us to come here to with the closest supervision the coun- meet with you, to listen to some proty agents could have given. But since position you had to make (interruptive highly bred stock was provided tion) Mr. Hirth began to recite the during their third year in the club it fact that the meeting was an outcome of a resolution passed at Columbia by the Farm Bureau Convention (here

resolution be allowed to take the

Pence: I am the gentleman who introduced this resolution at Columbia and the Farmers Union (interruption all our activities together, to make be given a greater portion of credit for the present knowledge of poultry, husbandry and the rapid development of the industry.

Many farm boys and girls have obtained practical training in poultry clubs that has greatly increased their earning power and given them a great in earning power and given them a great in whatever they follow as a business. Some have paid and others are now paying their way through college with money earned from a small flock, in the back yard.

More for the present knowledge of poultry, breeders with income from the present knowledge of poultry, breeders with the money who Pence was, the know who Pence was, the present a paked for the know who Pence was, the provided whether and the policy had the provided paked of take and say, the provided it taken soot, its as good a Farm Bureau at Continues: I asked for this paked to Pence continues: I asked for this possible which the understanding that each cont and to forget all about the Clubs and get together and solve this problem

try, knew of nothing put inductions of club member to buy purebred eggs in here today is far reaching in its Hirth. Do you served in them with the understanding that lost because so little was invested in ey to go to replace that loaned for the the only hopes of our salvation is that we can somehow or other unite our efforts. We farmers cannot do this

ourselves and we have left it to you to get together on this proposition. The thing you are doing is far reaching into all our actvities; its driving us apart. We are putting on a drive with one hundred and sixty men to sell stock in cold storage plants put up by Farm Clubs. We are now workothers. Flocks have been curied and county fair and won first prize of \$2, ing in Lafayette and Saline Counties sweepstakes prize of \$5 on the same this thing makes me sick and if

> Judge Fix interrupts: Why do you all it a rival firm? Pence: That is what I am about to explain. It is because this thing goes into the heart of the farm, goes into them for \$42 and has forty-eight now the home. If you start a commission firm in the Kansas City Stock Yards you put in a wedge that will spreau' further and further apart our activity es in all lines in the little towns out there. With the Union and Club peo-

ole supporting the cold storage, the Marm Bureau people with the live tock shipping associations, we are an vided in our efforts to build up our cold storage, our exchanges, to unite n our buying and selling and (while we are making every effort to get together on these things the Bureau people will sit on the fence, a friend

the suggestion was made that Mr. to the Packer and an enemy to the Pence, the man who introduced this farmer. I say this because I feel it and it takes away all the hope of our ever getting anywhere. This wedge is going to drive us apart in our Exchanges, in our buying and selling, in (By G. L. Herrington.).

(By G. L. Herrington.).

Felds, the county demonstration and got the Farm Bureau to make ar before the meeting in Columbia in rangements with Mr. McReynolds and before the meeting in Columbia in Fourtry clubs have been an import agent, says that the following methods langements with Mr. McKeynolds and hopes that something would be done ant part of boys' and girls' club work were used in establishing better stock his Board; with Mr. Hirth and the

Hirth: Do you sonsider your National Organization of more importance than our getting together? Judge Fix: I undoubtedly consider of great importance.

(Here a move was made that the meeting adjourn) Hirth: This thing is dead wrong. There is not a band of farmers in Missouri but will vote it is wrong. Meeting adjourned about FREE TO INTRODUCE OUR PEDIGRE-ed everbearing strawberries, we will send 25 fine plants free. Mason Nursery Company, Piedmont, Mo. 38

GEO.H. LEE'S NEW POULTRY BOOK
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Tells about every poultry trouble and disease
—how to avoid, how to remedy when already
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of members of the Union have anything to Sell or Exchange, they should advertise it in this department. Rate; 5 cents a word per issue; four or more insertions 4 cents a word. Count words in headings, as "For Sale!" or "Wanted to Buy", and each initial or figure in the address. Compound words count as two words. CASH MUST ACCOMPANY ORDER—TRY THIS DEPARTMENT—IT WILL PAY YOU.

#### FARM FOR SALE

firm?

Judge Fix: I do not think we can get together. If we did not have a foundation to build our houses on it would be a different matter, but our National organization is our foundation to build on.

Hirth: Do you sonsider your Nation-

WANTED TO HEAR FORM OWNER having farm or unimproved land for sale. John J. Black, Chippewa Falls, Wis. SELL YOUR PROPERTY QUICKLY FOR cash. No matter where located. Particulars free Ateal estate Salesman Company, Dept. 9, Lincoln, Nebraska, 33°

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GUARANTEED PLANTS—LARGE OPEN hardened, stood freeze, leading varieties prepaid, cabbage 300, 75c; 500, \$1,25; 1,000, \$200 Onions, 500, 75c; 1,000, \$1.60, Mixed orders sawe Absolute satisfaction Evergreen Plant Company, Mount Pleasant, Texas, 33\*

r FROST-PROOF CABBAGE AND ONION PLANTS ready for shipment. Seventy acres strong, well-rooted plants grown in open field at Texarkana. Fifty plants to bundle, labeled separately with variety name. Damp moss to roots. CABBAGE: Early Jersey Wakafield, Charleston Wakefield. Succession. Copenhagen Market, Early and Late Flat Dutch Parcel post prepaid: 100, 30c; 300, 75c; 500, \$1.25; 1.000, \$2.00; \$5.000, \$9.50. Express collect: 5.000 \$2.00; \$5.000, \$10.00. ONIONS: Crystal Wax, Yellow Bermuda, Parcel post prepaid: 100, 30c; 500, 90c; 1.000, \$1.50; 5.000, \$6.25; 10.000, \$12.50. Full count, prompt shipment, safe arrival, satisfaction guaranteed. UNION PLANT COMPANY. Texarkana, Arkansas. 33—

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SITUATION WANTED: STEAM, GAS and mechanical engineers. 25 years ex-perience. Dan Rouse, Ed Geisler, Downs, Kansas. 30\*

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months \$75.00. Dam, cousin of Duchess ROSE COMB RED EGGS-50, \$3.00; 100

months \$75.00. Dam, cousin of Duchess S5.00. Anna Runyon, Ogallah, Kansas, 31 skylark Ormsby, C. C Cole, Levant, Kan-

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With the Kausas. with the times, E. Junction City, Kansas. FOR SALE—ONE BLACK JACK. 8 years old, 15 hands high, price \$300.00. Also one Percheron black stallion, weight about 1800, price \$100.00. Fred Pfankuck, Logan, Kansas, Phone 522.

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HILLSIDE BUFF LEGHORNS-TRAP-

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White eggs, hundred, \$5.00, Mrs. Geo.
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MILD. mellow and full of flavor. 10
Ibs. \$1.50; 20 lbs. \$2.75. Extra fine smoking, 10 lbs. \$2.50; 20 lbs. \$4.00. Chewing, Kansas. 33\*

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ROSE COMB REDS—COCKERELS \$2.00,
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S1.50. Eggs, \$6 hundred. Della Schultz. ROSE COMB REDS COCKERELS \$2.00, \$2.50. Eggs, \$6 hundred. Della Schultz. Quenemo, Kansas. STATE TESTED 200 to 250 ENGLISH LEGHORNS, genuine, 12c prepaid, Viola Huls, Longford, Kansassas

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# Department of Practical Co-Operation

address Farmers' Union meetings as indicated below. Requests for speak ers within he date list should take into consideration the schedules already made.

W. C. LANSDON March 10-Oronoque.

M. O. GLESSNER March 10-Ellsworth County April 7-Strong MiCty.

UNION MEETING NOTICES Notices of Farmers' Union meet ings will be printed under this head without charge. Secretaries should send in their copy at least two weeks before the date of the meeting.

To Local Secretaries And The Mem We have the State Constitutions for 1922, "containing the Amend

ments as adopted," ready for distribution at 5c per copy. C. E. Brasted, Secretary.

The regular meeting of the Crawford County Farmers' Union will be held on the last Tuesday of each month throughout the year except when this date falls on a Legal Holi-

A. C. BROWN, Co. Pres.

CRAWFORD COUNTY MEETINGS AT GIRARD KANSAS Girard Local No. 494 of the Farmers Union meets in Union Hall the second and fourth Tuesdays of each month at 7:30 p. m.

Roy W. Holland, See.

UNION LOCAL NO. 2019 Regular meetings on the first and third Thursdays of each month, at

Blaine O'Connor, Sec.

AT WESTMORELAND MARCH 10 The Farmers Union of Pot; awato. mie county will hold their first quarterly meeting at Westmoreland, Saturday March 10. Meeting will be called to order at 10 o'clock sharp. T. P. Heptig.

AT HAYS KANSAS MARCH 10 The Ellis County Farmers Union will hold its regular quarterly meeting Saturday March 10th at the Court House in Hays, Kansas commencing at 1 p. m. All officers and Community members are urged to meet at 11 a. m. to outline the program and committees' reports. Any member that has anything to bring before the meeting is requested to meet at 12 m.

A good program has ben arranged and refreshments of coffee and cake will be served. At our last meeting we had a good attendance and we took in three new members. We want all of our members to come out to the next meeting.

A good program has ben arranged and refreshments of coffee and cake will be served. At our last meeting loyal support to the officers and to the local. We meet every Tuesday night so let us all go and make 1923 want all of our members to come out to the next meeting.

Bill No. 175 are uanimously opposed to any change in our school law at the present session of the legislature or until times are adjusted, so the tax-payers can pay their taxes.

Walter McClellan to the best year the local has had. meet the committee before 12 m. Delegates credentials must be in the hands of Jo Binder at 11 a. m. of this

Jos. P. Rupp, County Pres.

AT ALMA KANSAS MARCH 10th. AT ALMA KANSAS MARCH 10th.

The first quarterly meeting of the ty, met in regular session with about Wabaunsee County Farmers Union seventy-five in attendance. will be held at Alma, Kansas, Saturday March 10th at 1 p. m. Local Springfield and even Bellview, losecretaries are requested to send cals were represented there. County their delegates credentials to the Secretary C. E. Henderson opened the Banking law be passed. Our secrecounty secretary at once. Members meeting with a regular Farmers' Unbe sure to bring your cards.

Joe Richmond, Co. Sec.

AT STRONG CITY APRIL 7 the Chase county Union will be held in the auditorium at Strong City, April 7th, commencing at 10 a. m. Dinner will be served at noon and in the afternoon State Lecturer M. O. Glessner will explain the plan of the Farmers Union Co-operative Wheat Marketing Association.

Of an nour's length. One member remarked that all that was lacking was a broadcasting outfit to show the world what the farmer folk can do when THEY "put on" an entertainment. After the business of the evening was taken care of the Judy folks served pie and coffee. Marketing Association.

Guy McCandless, Pres.

AT HIAWATHA MARCH 24. Brown county Union will hold their regular meeting at Hiawatha in the auditorium on Saturday, March 24th, and watch your oars or you're going near future we are going to initiate commencing at 10:30 a. m. All loto take a back seat, Judy has gone a rymber of the non-members who atcals are requested to send a full in to be a winner. quota of delegates as a good time is expected. Governor Davis and other speakers of note have promised to be with us at that time. Let as many Union members as can plan to attend There will be a big free dinner

W. P. Lambertson, Co. Pres. Clyde Royer, Co. Sec.

AT NORTON MARCH 10. in the court house at Norton on toes. Saturday, March 10th, commencing Members report very satisfactory "The way to a man's heart is thru be in the morning and in the after- to the Union agencies at Kansas City. some of those out of the fold with noon an open meeting will be held program has been arranged: Address, men were appointed on the serving ST. JOHN LOCAL OF RICE COUNTY principal Norton county high school. he \$50 prize contest offered by the Liberty School Building. Norton county Union. Presentation of prizes by C. E. Huff.

The principal address of the afternoon will be given by W. C. Lansdon, very pleasant and profitable meeting President Tromble gave us a real national lecturer of the Farmers Thursday evening, January 25. Union. Mr. Lansdon is one of the best informed men on farm condider W. H. Miller, our delegate to the have talked longer but the ladies had tions and the co-operative movement state convention gave a very satis- a fine supper prepared right where in the United States. The people of factory report and in closing called he could see it and he quit before the country are expected to attend on L. G. Brown, a visitor from a neigh- | we thought he ought to. We hope and the city people are especially in- boring local who in turn introduced he will favor us again. vited to our afternoon session.

Special committee, N. El. McMullen, Harry, Robinson, Walter Porter.

T MINNEAPOLIS MARCH 14

SALEM UNION LOCAL NO. 789 Salem Union local No. 789 meets at the school house in Natoma at 8 o'clock p. m. on the second and fourth Thursday in each month. P. R. Morehead, Pres.

ing in the I. O. O. F. hall at Erie, March 1st. Saturday, March 10th, commencing at 10 a. m. Delegate to the state meeting at Topeka will give his report and a big dinner will be served at noon. In the afternoon we will members are requested to bring pies. Come and enjoy the day with us. After the program, a lecture by one of our prominent citizens will be giv-

en.

J. O. Foust, Sec. AT BLUE RAPIDS MARCH 16 The first quarterly meeting of the Marshall county Farmers Union will be held at Blue Rapids on Friday, March 16, commencing at 10 a. m. All locals are requested to send a and Leonard Patton. full delegation. We will have a basket dinner and a state speaker, either W. C. Lansdon, national lecturer, or C. E. Brasted, state secretary, will be with us that day. All union members are urged to attend as well as

E. G. Clark, Pres.

the delegates. Richard H. Mackey, Sec.-Treas ..

AT GRAINFIELD MARCH 13 The Gove county Farmers Union wsll hold its first quarterly meeting at Grainfield, Tuesday, March 13th, commencing at 2 o'clock p. m. All locals are urged to send a full quota of delegates and all members are in-Clessner will be with us at this meet-

Henry Sprenger, Pres.

No. 2096 will be hel dat the regular meeting place on Friday, March 9th. A good program has ben arranged

J. T. Nicholson, Sec-Treas. JUDY, 'ANDERSON COUNTY'S

NEW LOCAL Wednesday evening, the 21st, Judy, armers' Union local near ing assembled adopted the following Garnett, Anderson County, Kansas,

Centennial, Beeler, Bush City, ion speech. Homer Bennett, and these resolutions to our state senamembers from every local represent-

short "good for the order" talks. The second quarterly meeting of Then followed the splendid program The second quarterly meeting of the Chase county Union will be held of an hour's length. One member re-

served pie and coffee. interest and considerable good work was entertained with several good was accomplished, besides, the bring talks by the different members exing in of a number of applications plaining the principles of Unionism for membership.

LIBERTY LOCAL No. 1988 Liberty Local No. 1988 of Stafford committee. Several readings and county, held their regular meeting on songs by the young folks were listen-Monday night, February . 19th. Ow od to with much interest. After the this meeting and spend the day with ing to the great number sick only a entertainment refreshments were small per cent of the members were served consisting of ovsters, celery, present. A report of the county meet | pickles and coffee. Covers were laid ing was given and an urgnet appeal for sixty. was made for the Union to buy and sell through our Farmers' Union Jobbing Association. More orders were Norton county farmers Union will taken for oil, also orders for coffee, our rolls by the next time we report hold their regular quarterly meeting nails, staples, tankage and seed pota- which will be sometime the latter

at 10 a. m. The business session will prices paid on hay and calves shipped his stomach," so we think we reached At the close of an interesting and the oysters. The afternoon meeting will com- profitable business session the offimence at 2 o'clock and the following cers served doughnuts and coffee. The Co-operation" by W. C. Nystrom, committee for the 3rd time, the wo-Reading of essays by the winner of men say, "let the good work go on." Next meeting March 5th, 7:30 p.m.

> PIEASANT HILL I OCAL NO 728 if there had not been so much sick-Pleasant Hill Local No. 728 held a ness in the neighborhood.

> M. V. Waltham, the speaker of the evening. Mr. Waltham gave a short talk on various affairs of interest to DANE LOCAL, GOOD SAMARITAN the union, then explained the wheat Editor Kansas Union Farmer: pool in every particular and in such . Well I have not heard of anyone

The first quarterly meeting of the of the union served lunch consisting scribed for our local is putting it on be held in the court house at Minneap- of sandwiches pickles, coffee and its feet again, as we have taken in

State speakers will be present and dress Farmers' Union meetings as dicated below. Requests for speak.

A. E. Watts, Co. Pres. thusiasm and unity of persons shown in the state meeting could be brought to the locals. And in this case it seemed as if it had been .

MRS. HALE MILLER

UNION LOCAL NO. 2019 Union Local 2019 met in regular session February 15th. Topics for discussion were the school code, wheat pool and House bill No. 2. We were AT ERIE SATURDAY, MARCH 10. also favored by a report of the coun-The Neosho county Farmers Union ty delegates. It was decided to have will hold their first quarterly meet- a pie social at our next meeting, on

BLAINE O'CONNOR, Sec.

MIAMI COUNTY MEETING MARCH 10th

The Miami County Farmers' Union have an open meeting and general dis- will hold their first quarterly meetcussion of various topics. Quite a nice ing of 1923 at the Knights of Columprogram is being prepared by mem- bus Hall in Paola, Saturday. March bers of the various locals for the 10th, beginning at 10 a.m. Send full benefit of the visitors. All lady delegations as a large attendance is

W. E. HAYS, Pres. GEO. L. CHAPPELL, Sec. Treas.

SOLOMON CO-OP. HOLDS ANNUAL ANNUAL MEETING Stockholders of the Solomon

meeting Saturday and elected the fol- Will say that I had excellent results lowing directors: D. German, Byron from a similar ad two years ago, As Prairie No. 3 ...... \$ 9.00-\$10.50

holders voiced their appreciation in a the organization through which w vote of thanks to Mr. B. D. Martin, may hope to win a square deal in a the manager. They also extended a riculture. The Farm Bureau smack vote of thanks to Mr. Tom McGrath, too much of other interests. Inser a retiring member of the Board for ad for four issues and send me th the faithful and valuable service he bill. has rendered to the organization.

It was an all day meeting and the attendance was quite large in spite of ferred to in the above letter desired the snow storm. A lunch served at to renew his affiliation with the Unio noon was much enpoyed by all. BYRON HOUGH, Sec'y.

AT BATTLE CREEK LOCAL Battle Creek Local held their regu- standing until December 31, 1923. vited to attend. State Lecturer M. O. lar meeting February 6th. Two new members were initiated. After the BATTLE CREEK LOCAL OPPOSE business meeting a short but interesting program was rendered. A com-

Corresponding Sec.

BATTLE CREEK LOCAL ADOPTS RESOLUTIONS

resolutions: Resolved, That our American flag be manufactured and sold by the government.

Resolved, That farm improvements be exempt from taxation. Resolved , That the Co-operative tary is instructed to send a copy of tor and representative, also to our ed, then took the floor and made leaders in the National Congress. We also request that all Farmers Union locals co-operate with us.

ruary 16. Quite a number of non-It was a splendid meeting, full of members were present and the crowd and the benefits derived therefrom. Hurrah for Judy! Locals, sit up Everything indicates that in the very

tended this meeting. After the discussion, the meeting was turned over to the entertainment

You can see by the turn out that No. 652 is not dead by any means and we wil add some new names to part of this month. The old saw goes

A. L. HOLCOM, Cor. Sec.

speaker. A good crowd was present but would have had a larger one

instructive talk which lasted for over

O. R. Knight, Sec'y.-Treas.

a manner that it was understood by dying from the effects of the oysters which we served at our local last olis, Wednesday, March 14th, com-mencing at 1 c'electe All locals are mark that he wished some of the en- ing I noticed our old friend and char-

Brother Hans Jorgenson has been

laid up with the rheumatism in the Commerce Commission does not say arms for some time and the members them nay. of Dane local are helping him out To ship a car from Portland, Me., with his chores. One day this week to New Orleans, 1,689 miles, costs the brothers G. A. Hansen, John Jorgen- shipper \$2.50 a hundred. But to ship son, Anton Peterson and Pete Peter- a car from Kansas City to New Orson put a stack of hay in the barn. On leans, 879 miles, or half the distance, Friday Brothers Ray Wheeler, John costs \$2.48. On the last haul, there is Jorgenson and Anton Peterson clean- no water competition. ed up the barn and put in a lot of The railroads expect Congress to clean straw for bedding while L. A. make a pet of them and the public Peterson and L. W. Hansen put into to continue liberal in the payment the barn a stack of sheaf oats.

of that feed used up that Brother can handle, follow the dog-in-the man-Hans will be up and around and able ger policy of trying to break down to handle his own work. Anton Peterson.

BAYARD LOCAL GAINS NEW MEM-

BERS Bayard Local No. 2083 held their regular meeting on the night of Feb. standard and No. 2; timothy is 50 ruary 22nd and four new members cents to \$1 higher; clover mixed is were initiated. This makes a total of unchanged; clover is \$1.50 higher on thirteen new members taken in since No. 1 and \$2 lower on No. 2. The the first of the year. After the busi- prairie market is strong on account ness session the ladies served sand- of light receipts. wiches and hot coffee which were enjoyed by all preent. Our next meet- follows: Prairie, 92 ca.s; alfalfa, 296 ing will be March 8th. T. B. Elley, Sec.

IT PAYS TO ADVERTISE Co-operative Business Association of Editor Kansas Union Farmer: the Farmers' Union held their annual Please insert my ad in your Please insert my ad in your paper.

Hough, Mike Tobin, Clence Donmyer, we have no Union organization near The past year has been a prosper to lapse, nevertheless I am strong ous one for the Elevator and the Stock- for the Union and still believe it to be No. 1

F. E. Mosher, Ottawa, Kar (Editor's Note) If Mr. Mosher re he can do so by sending in the sma amount of \$4.55 to the State Secr tary's office at Salina. This amour will make him a member in goo

SCHOOL LAW

We, the members of Battle Cree LOCAL NO. 2096 MARCH 9 program to be given the first Tues in regular session assembled, after discussing the school lead of the polymer of local of the program to be given the first Tues in regular session assembled, after discussing the school lead of the program to be given the first Tues in regular session assembled, after discussing the school lead of the program to be given the first Tues in regular session assembled, after discussing the school lead of the program to be given the first Tues in regular session assembled, after discussing the school lead of the program to be given the first Tues in regular session assembled, after discussing the school lead of the program to be given the first Tues in regular session assembled, after discussing the school lead of the program to be given the first Tues in regular session assembled, after discussing the school lead of the program to be given the first Tues in regular session assembled, after discussing the school lead of the program to be given the first Tues in regular session assembled, after discussing the school lead of the program to be given the first Tues in regular session assembled, after discussing the school lead of the program to be given the first Tues in regular session assembled, after discussing the school lead of the program to be given the school lead of the program to be given the school lead of the program to be given the school lead of the program to be given the school lead of the program to be given the school lead of the program to be given to be given the school lead of the program to be given the school lead of the program to be given the school lead of the program to be given to be given the school lead of the program to be given the school lead of the program to be given to be given the school lead of the program to be given the school lead of the program to be given mittee was appointed to arrange a local No. 122 of the F. E. & C. P. of A. discussing the school law, introduced There is just one way for us to in the senate by Hon. J. M. Johnson, have a wide awake union and that is of Brown county, known as Senate for everyone to come and take part bill No. 175 are uanimously opposed

> The resolutions committee also begs leave to report that they approve of resolution No. 21 of the Ellis County Union published in the Kansas Union Battle Creek local in regular meet- Farmer on January 25th. Be it further prohibited to any one not an officer of the law.

Harry Sink, John Bacon, J. P. White.

WILLOWDALE AND ODELL LOCAL WILL DEBATE

The Odell Local has challenged the Willowdale Local for a debate. The question to be debated is-"Resolved hat horse power is more profitable and profitable for farming in this

Odell local got the choice of sides and chose the negative. The judges will be appointed by the president of Grace Hill local out of his own membership. The winning team will challenge the Grace Hill Local for a debate. It looks as though a great deal of interest will be aroused in Union work as the result of this friendly

Charles Hanzlick.

OYSTER SUPPER AT DAYTON LOCAL

Dayton Local No. 1794 held their social gathering and oyster feed Monday evening February 19. and those

The St. John Local of Rice County will you, at a late hour the crowd held an open meeting February 23, with President John Tromble as time.

Railroads can cut rates to meet wa ter competition, and the Interstate

we hope by the time John gets all roads, with more business than they water transportation. -Capper's Weekly:

KANSAS CITY HAY MARKET

The p.airie market is unchanged this week; alfalfa is \$1.50 higher on

Receipts of hay this week were as cars; timothy, 42 cars; clover mixed, 17 cars; straw, 19 cars; total 478 cars as compared with 480 cars last week and 350 cars a year ago.

Nominal quotations March 3, 1923: Prafile No. 1 ...... \$12.50-\$14.00 Prairie No. 2 ...... \$11.00-\$12.00

Choice .....\$25.50-\$27.50

es	140. 1
78	Standard\$21.50-\$23.00
g-	No. 2\$17.50-\$21.00
S	No. 3\$15.00-\$17.00
rt	Timothy
ié.	No. 1\$16.00-\$16.50
	standard\$15.00-\$15.50
n.	No. 2\$13.50-\$14.50
e-	No. 3\$11,00-\$13.00
98	Clover Mixed
n	Light \$15.50-\$16.50
11	No. 1\$13.00-\$15.00
0-	No. 2\$ 9.50-\$12.50
nt	Clover
d	No. 1 \$15.50-\$18.00
	No. 2 \$12.00-\$15.00
	Straw \$ 6.00-\$ 6.50
S	Yours very truly,
	R. Y. Prigmore,
k	Hay Salesman.
253	The same that the same of the

From the Stamford, Conn. Advoeate: His friends gave no reason why he should have committed suicide. He was single.

KITSELMAN FENU



## BOX OF SEEDS—10c



# Rheumatism

F. B. MILLS, Seed Grower, Box 40, ROSE HILL, N. Y

Remarkable Home Treatment Given by One Who Had It

social gathering and oyster feed Monday evening February 19, and those present had a time which should long be remembered and one that was a credit to the social committee, Mr. Becker and C. E. Brasted motored down from Salina to be with us for the evening.

Mr. Becker, secretary of the Farmers Union Insurance Company of Kansas talked about the insurance business. C. E. Brasted gave us a very interesting talk about the work of the Farmers Union in general. So lets cooperate and put some pep into us.

Then came the eats which the ladies had ready to serve. Oyster soup, eake and coffee which was enjoyed by all present after the feed. Fred tuned up the violin and with Henry at the Piano we had some fine music. It was hard to hold our feet still so the floor was cleared and waltz me around again will you, at a late hour the crowd departed for home all having a good time.

Given by One Who Had It

In the year of 1893 I was attacked by Muscular and Sub-Acute Rheumatism. I suffered as only those who are thus afflicted know for over three years. I tried remedy after remedy, but such relief as lobtained was only temporary. Finally I found a treatment that cured me completely and such a pitiful condition has never returned. I have given it to a number who were terribly afflicted, even bedriden. some of them seventy to eighty years old, and the results were the same as in my own cose.

I want every sufferer into any forms of the muscular and sub-Acute Rheumatism. I suffered as only those who are thus afflicted know for over three years. I tried remedy after remedy, but such relief as obtained was only temporary. Finally I found a treatment that cured me completely and such a pitiful condition has never returned. I have given it to a number who were terribly afflicted, even bedriden. some of them seventy to eighty years old, and the results were the same as in my own cose.

I want every sufferer itom any form of the muscular and sub-acute (swelling at the journ proved (Home Treatment' for its remarkable healing power. Don'

### **1923 DUES**

Local secretaries are hereby notified to collect 1923 dues as follows:

> Yearly Dues ......\$2.25

TOTAL .....\$2.75 Of this amount \$1.75 is to be sent to the State Secretary.

> C. E. BRASTED SALINA, KANSAS

Defeat

Marketing anipulation

### Request Your Local Secretary to Write for Information and Literature

HELP US BY BECOMING THOROUGHLY FAMILIAR WITH THE WHEAT POOL BEFORE OUR REPRESENTATIVE REACHES YOUR TERRITORY FOR SOLICITATION WORK

WRITE FARMERS UNION COOP. WHEAT MAR-KETING ASS'N., -106 NEW ENGLAND BLDG.,

KANSAS CITY, MO.

### Notice To All Local and County Secretaries

When making your remittance to the State Organization for dues, Initiation Fees, Supplies, Etc., make your check payable to

### C. E. Brasted, State Secretary Salina, Kansas

IMPORTANT: Send in all remittances you have on hand at once as we intend to check up the membership list of all locals to April 1.

C. E. BRASTED Box 51 Salina, Kansas

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