

A FARMERS UNION DREAM COMING TRUE

24th Annual Convention Kansas Division Farmers Education and Co-Operative Union of America

(continued from last week)

Mr. Cogswell: I am sure it is not idle talk and it is not because it is customary that I say I am truly glad to be here. I want to bring to the Kansas Farmers Union greetings from the Kansas State Grange. In addition to that, my personal good wishes that this may be the best Farmers Union convention that has ever been held in Kansas. Your President has told you that Kansas, so far as he knew, was the only state in the Union which had a working arrangement between the different farm organizations. I am wondering if you realize that this program is perhaps the first program of any state farm organization ever held in Kansas where the leaders of both the other farm organizations were placed on the program. The Farmers Union has distinguished itself in bringing that about. It has come because of a feeling that has existed between the membership. I am glad for the little part I may have in extending that little part of fraternity among the organization. I come in response to the invitation of your President. The opportunities of agricultural organizations as offered in Kansas was never greater than they are today. This morning I looked down over the shoulder of a person sitting in front of me. Across the top of the page was this: "What did you come to this efficient management of leadership and lack of co-operation among the members. We have neglected that thing that gets us together to get acquainted with each other. We do not have the confidence in our leaders that we should have if we do not have confidence in each other. We need to get together often and talk over the local problems discuss those things that build for better community and better homes in the community. Get together with our country and the national organization. The spread should be great. Only through knowing each other can we expect to stick together. We do not know the kind of problems our boys and girls are going to face years from now. The important thing we should not neglect is making our boys and girls leaders and co-operators and followers. We cannot neglect these things. They are facing us as problems. The Farm convention for?" The thought occurred to me that in that question was the answer. You did come here for something worth while and you are going to help make this a new starting point of agricultural people in Kansas. You are aware of the big farm problems we are facing today. I am asking that your wishes be made known to your leaders that they be made effective through the proper sources. We rejoice with you in the fine report of your Jobbing Association in Kansas City that was given this morning. It was a fine showing and you should be very proud of it. That is the right answer to practically all the questions related to co-operative agricultural work and I care not whether it be social, moral, political or for financial gain. Infinitely Board has been created. I think we ought to lend it all the support we possibly can and we should by all means send those in authority and control at Washington our ideas of how it should be conducted. Let what we think should be done. At least, as agricultural organizations we should let them know where we stand on the question of turn over various phases of work by various kinds of men, etc. There

A Farmers Union Terminal Elevator for Salina—Option On Ten Acre Site Secured By F. U. Jobbing Association—Will Mean Savings of Thousands of Dollars to Farmers Union Elevators and Members In the West End of the State

A LONG FELT NEED WILL NOW BE REALIZED

Will Mean That the Jobbing Association Will Be Able To Condition, Mix and Grade Your Grain So As to Get the Best Possible Price for It

Many years ago, the Farmers Union began to dream of owning their own terminal marketing facilities for the processing and marketing their own grain. Until now, this has only been a dream, but a dream that thousands of Farmers Union members were working to make come true. It has been a long hard struggle marked by disappointments at times, opposed by all of the power of the interests which have seen their grip upon the farmers' profits slipping, but always the goal has been kept in sight; the goal of a terminal marketing institution which would be able to save for the farmers of Kansas the tolls taken from their grain by the private interests which have owned or controlled all of the terminal elevators up to the present time.

This terminal elevator in Salina, is only the beginning; the near future will see a string of farmer owned and farmer controlled terminal elevators scattered over the grain belt wherever they are needed. A new day is here, and a new system of cooperative farm marketing is about to be installed in the place of the old wasteful system which will soon be in the discard. If you do not belong to the Farmers Union, do not lose any time in sending your application to join.

Farmers Union Jobbing Group Erects Terminal Here Located East of This City

The Farmers Union Jobbing Association will build a 1,500,000 bushel terminal elevator in Salina, it was announced today by W. J. Spencer, vice president of the association. The final action on the project being taken Thursday at the meeting of the board of directors held here. The elevator will be built on a tract of land on the James Haley farm just east of Salina, the association having secured an option on a 10 acre tract from the owner. The elevator itself will cover about three acres, where the land joins the Missouri Pacific tracks on the south and the spur track on the west, the cost of the structure to be approximately \$600,000.

The terminal will be built in modern style and of concrete, it is announced, with a large headhouse and the storage tanks extending from one side. It will be so constructed that it may be increased at any time to a 3,000,000 bushel capacity. Construction work will be started soon, as it is planned to have the elevator completed for next year's crop.

Its First Terminal

The building of this terminal elevator will be the first venture of the

Jobbing Association. Your success means our success. I thank you.

Mr. Huff. We appreciate what these men have said. It indicates a better condition in Kansas agriculture and organizations than has previously existed and promises much more for the future.

Announcement was made of where the Legislative and Resolutions Committees would meet, as also the Credentials Committee.

Rex Lear, of Stafford, newly appointed state manager for the Farmers Union Mutual Life Insurance Company, was introduced and presented arguments of why the Farmers should insure in their own company and showed its safety. Also explained the company's policy of loaning their surplus back into the committees where their policy holders live.

I have been attending Farmers Union conventions for a good many years the first one being where John Tromble was elected President. It seems to me there is less static in this convention than there has been in some of those others. I trust in case static does come up we will turn the little knob and tune out the static. Another thing I have noticed is that, farmers have more time to go to conventions of this kind and discuss things concerning them.

(Continued next week)

DEATH OF OUR FRIEND, ANDREW G. WHITE

Andrew J. White of Effingham, Kansas, died in Mercy Hospital St. Joseph, Mo., Tuesday morning from injuries received by being run down by a car. He was a veteran member of the legislature, having served several terms in the lower house. His unwavering loyalty to the farmers of the state, his sterling honesty, and his brilliant wit made him one of the most popular and respected members of the legislature. The farmers of Kansas has suffered a great loss in the death of this friend of agriculture.

County organizations please report any change in officers.

Tale of a knocker

I knew a man, his name I'll pass, who was an artist in his class; he tried to farm as farmers do, but always used a hammer, too; he sold his wheat and oats and corn to dealers, who, with honest (?) scorn, he said, were cheats and liars too; each time he'd say, that he was through. He said, "They ought to be in hell"; he swore that he would never sell to such dishonest folks again; that after this, some honest men would get his grain; and then one day, his neighbors met across the way, and organized to handle grain. Our friend was absent, raising Cain because the farmers were such fools, to think that they could handle pools, and sell the products of their farms. He said: this program had no charms for him; such talk was only guff for farmers did not know enough to buy and sell his corn and wheat; and anyway, they'd probably cheat and give short weights just like the rest. And then this peanut-headed pest swelled up just like a poisoned toad and traveled down the same old road; and though he squealed the same old squeals, and whined about the rotten deals, the same old dealers got his crop; but that is that, we'll let him drop. I love a man who'll snort and kick when he is treated like a kick; who'll grab a club and shed his coat and try to get the spoiler's goat; but when a man won't help himself, he should be laid upon the shelf, with these words pasted on his block: "He never did a thing but knock." There is a moral in this tale; a hammer never will avail to right your wrongs; when you are stung, don't holler till you bust your lungs, just get your brain to work, and join the Farmers Union then your coin will not be split in dealers' tolls; but help to swell your own lean rolls.

A. M. K.

Kansas Farmers Union Royalty Company

If the interest in the Kansas Farmers Union Royalty Company continues at its present intensity—and the interest will increase rather than decrease—the pool will be completed at an earlier date than was at first supposed.

In addition to the deed, being sent in by our agents, people are calling at the office in person and giving us their deeds, and are sending in by mail from various parts of the state their applications and deeds in surprising numbers. Among the deeds received this morning was one from Congressman W. P. Lambertson. This should remove all doubt from the minds of any who hesitate.

The following excerpts from letters received and on file in this office indicate what men who recognize an opportunity when they see it think of the plan and organization:

From Cloud County:

"I am ready and anxious to pool my land and sure, think it is a good deal, and if you will send me a contract I am ready for it. Also will hand out some circulars if you will send them."

From Washington County:

"Received the mineral deed and will fix it up when my wife returns from Colorado. Will take the deed to the bank and have the land described right."

From Graham County:

"I received your circular and am highly interested."

These are only samples of letters received from day to day. We could quote from many others equally as enthusiastic in their approval of the plan and organization. More than that, they are proving their enthusiastic approval by sending in their deeds and becoming members themselves, and by recommending it to others.

Value of Creating Reserve A Necessity

For the past two years, the Produce Association Board of Directors, recognizing the need of more adequate finance to carry on the business to the best advantage of its membership, have seen fit to pay only a part of the Association earnings to the membership in cash withholding a portion of the earnings for operating capital. Occasionally members of the Association inquire why the necessity for withholding any part of these earnings. Why not borrow operating capital and return these earnings all to the respective producing members to whom they belong?

The following quoted letter from Mr. A. B. Eisenhower, Vice President of the Commerce Trust Company, Kansas City, Mo., Nov. 21, 1929.

Dear Mr. Seaman:

The audited report which you sent to me in yours of the 19th is being returned under separate cover.

I am pleased to note the excellent results which this report shows, but more than that, the fact that you are building up a working capital. So many associations of your kind make the awful mistake of disbursing the last dollar, thereby hampering their own operation.

Very truly yours,

A. B. Eisenhower, Vice-Pres. Commerce Trust Company.

Notice of Meeting

Notice is hereby given that the Special Stockholders' Meeting of the Farmers Union Cooperative Produce Association called to convene in Salina at 1:00 P. M. December 2, 1929, adjourned to meet again in Kansas City, Kansas on Monday, December 16, 1929, the reason for the adjournment being that there was not a sufficient representation of the stockholders present to transact business.

In view of the proposed changes in the Charter and By-Laws of the Association which are being considered, every member is urged to be present or appoint a proxy to represent him at this adjourned session. It is evident that some changes are essential in the set-up of the organization if it is to expand and we trust the membership of the Association will be present in person or by proxy to consider these matters.

A notice of and an explanation of the reason for this meeting, an outline of proposed changes along with a blank proxy were mailed to each member. Members who do not expect to attend the adjourned session and who have misplaced their proxy form may call at their produce station which has been provided with these blank forms.

E. L. Bullard, President.

A. W. Seamans, Secretary.

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have a fight next election over an amendment to the constitution. We are trying to amend the constitution so we may be sure a graduated income tax is constitutional. It behooves every man whether he feels he is personally paying too much tax or not to get out and boost for that amendment. Of course, some of you may be paying an income tax. It may be hurting some of us, but it will hurt more of us than any other way of taxing that I know of. It is your duty and privilege to study these problems. We must band ourselves together to fight for what are our rights. Just as surely as we do not, we will get things done to us, instead of for us.

I certainly have enjoyed meeting with you and I want to extend to you the heartiest greetings and well wishes of the Kansas State Farm Bureau. We are trying to do the best we can for the benefit of the agriculture of Kansas. We are taking up some different activities. We have been called an educational institution. We are. So are you. We believe in education in educating ourselves. We are trying to educate ourselves on these problems. We are happy in the success of other organizations. I am gratified at the success of your Job-

A Hot Shot Letter

Editor of the Salina Sun—

The old argument that it is vain to believe that the farmers can be organized into a mighty power because they are jealous of one another; they are suspicious of one another; they are ignorant of business fundamentals; they are too susceptible to listen to false propagandists and that they will not remain loyal to the doctrine of organization and co-operation and will not stick together, deserves to be relegated to the limbo of the past.

It worries me considerably to listen to such dope. It takes time and work to master big problems, especially when the antagonizing forces are actively exerting themselves to stave its progress. But, when a class of people, unjustly subdued, once begin to get their eye teeth cut and wake up to a demand for their inherent rights of justice and equality, then the time of the Pharaohs is soon to come to an end and a new era shall dawn upon the oppressed and "mighty" shall yield to "right."

All our statesmen from President Hoover down to the foot of the class admit that the agricultural class has not received his due share of prosperity and in fact, is going to the bad while all other industries are coining money and rolling up wealth.

After many years of high hanging over Farm Relief measures Congress finally passed the McNary Haugen Bill which, in my opinion was the best and fairest one ever introduced and undoubtedly would have been the remedy, but while it passed both branches of Congress twice, it was twice vetoed by President Coolidge who evidently thought that he had more sense than all the rest. Just at this point my opinion is that, had the farmers been organized heavily enough they could have forced this bill through over the President's veto and we would have had something substantial to build upon. The sentiment of the soil diggers was rank over this defeat and the wise heads of the G. O. P. realized that something must be done to calm this feeling for the good of the order, so an extra session of Congress was called for that purpose and after a prolonged "high hanging" they passed a farm relief bill by name only. It has no teeth and is harmless. The gamble in farm products goes on unrestricted and worse than ever and the farm relief bill as passed does exactly what it says. It relieves the farmer of his grain at a loss but hands him the empty sack back to be refilled.

Yes, we also have a "Farm Relief Board" of 9 members, appointed by the President at high salaries who are supposed to put their wise heads together and formulate a plan of price stabilization and all they have done so far is they have advised the farmers to organize—co-operate and help themselves.

Now, therefore, let us get busy and so do and then see what they will say and do next. We are aware that in organization and co-operation there is strength.

A few days ago a friend told me a story of a negro in Alabama who was an expert with the whip and while going along the road with a whip in his hand he amused himself clipping off flowers and other objects with the lash of the whip. A white man watched him and noticed the negro passed by a tree that had a wasp nest hanging to a limb. The white man asked the negro why he didn't slap down the wasp nest, and the reply was: "No sah, Boss, that am a powerful organization, I nevah botha dem."

Yes, if such insignificant creatures as wasps, bees and various insects have instinct and sense enough to form powerful organizations, what chance have we in telling us that the farmers can't be organized. The old reliable state and national organization, the Farmers Educational and Co-operative Union of America with headquarters at Salina, Kansas, will welcome your membership. They will have an organizer here soon by the name of W. G. Swanson, commonly called the Wild Swede. He has won the reputation of being a cracker-jack on organization work and his lectures are very interesting.

I am a member of this farm organization and I am proud of it.

Yours truly,

S. I. NELSON.

THE KANSAS UNION FARMER

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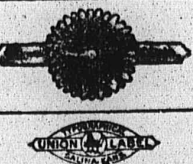
Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success.

Change of Address—When change of address is ordered, give old as well as new address, and R. F. D.

All copy, with the exception of notices and including advertising, should be in seven days before the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date.

Communications and Questions—Communications are solicited from practical farmers, members of the F. E. & C. U. of A., are at liberty to ask questions on any phase of farm work. Answers will either be published or mailed.

SALINA, KANSAS, THURSDAY, DECEMBER 12, 1929



THINKING FARMERS WILL STICK

One of the most discouraging things that can happen to a man in the cooperative movement, is to hear a farmer say, "The farmers will not stick together." What he really means is, that he himself will not cooperate with his brother farmers. There is something wrong with him; he either thinks he is very much smarter than the rest of the farmers, and can market his products to better advantage than it could be done cooperatively, or else he is so selfish that he does not want his brother farmers to enjoy the same marketing advantages which he has. He should take a tumble to himself and set an example to his neighbors, by himself joining a farm organization AND SHOWING THE WORLD THAT HE WILL STICK before he sets himself up as an authority and a prophet on farm organizations.

The farmer who says that farmers will not stick, is always a man who does not think for himself, but lets the people who make a living, by doing his farm marketing, also do his thinking for him. It takes a man who can think for himself to make a good Farmers Union man; and after this kind of a man makes up his mind to join, all hell can not keep him from sticking.

OLD LINE GRAIN INTERESTS SHOW THEIR TEETH

Mr. Legge, chairman of the Federal Farm Board says that old line grain commission firms are calling loans which they have made to elevators in the country. We do not know if loans of this kind have been made to Farmers Union elevators or not; but if there are any Farmers Union elevators which have borrowed money from these people we wish they would write this office, as we are sure these loans can be taken care of.

These old line commission firms are calling the loans for the purpose of forcing the elevators to make long time contracts with them in order to tie up the grain from these elevators, and head off the shipping of grain to the National Marketing Corporation.

There is no question but the old line grain interests will use every agency in their power to defeat this revolution in the marketing of farmers' products; they have their backs to the wall, made desperate by the fact that they see the farmers of the country slipping from their clutches. But they are up against a different proposition now than they have ever before in their fight with the cooperatives; the cooperatives are backed by the whole force of the United States government, and they had better count the dollars which they are willing to spend in trying to block the progress of this revolution in farm marketing.

Any attempt to coerce a farmers elevator into signing a contract to ship their grain to an old line concern, should be immediately reported to this office.

WE THANK GOD FOR THE SENATE

Truly, a great drama is being enacted in the U. S. Senate these days, a drama which will fall far short of its mark if it does not introduce into American politics a new era under which the farmers of the Corn Belt and the Southland will fight their battles side by side, and under which they will trample the old party lines underfoot. Almost from time out of mind the Industrial East has been in the saddle of Congress. Always the great farming districts have had to be content with the crumbs that fell from the table of special privilege, and through the crack of the party whip Western members of Congress lent themselves to this process. But now apparently we have come to the parting of the ways where men like Borah are no longer willing to bare their backs to the party lash, and thus at last we have proof that a handful of courageous Republicans from the Corn Belt, and the Democrats of the South, can defy and overwhelm the long dominant Industrial East, and that this fact should cause farmers everywhere to take new heart is so patent that added comment is a needless waste of breath. Verily great things are happening in the Senate, and not only is the Borah-Norris-Norbeck-LaFollette group rendering a profound service to Agriculture, but to the entire Nation, for special privilege levies its tribute upon the helpless consumer, it matters not whether he dwells in the Corn Belt, or in New England. And finally although progressive Republicans like Borah, Norris, Norbeck and LaFollette have an inborn contempt for mere political expediency, the fact remains that in their present role they are playing the shrewdest of politics, and thus in our opinion the time is coming when the author of the "wild jackasses" epithet will realize that "fools rush in where angels fear to tread." The reactionary press notwithstanding, we thank God for the United States Senate, where men still have convictions and are not afraid to fight for them.—Editorial in Missouri Farmer.

FACTS CONCERNING THE FARMERS NATIONAL GRAIN CORPORATION

1. Incorporated in Delaware for \$10,000,000.00.
2. Stock subscriptions limited to farmers: elevator associations, farmer-owned sales agencies, and growers' pools. Purchasers must comply with provisions of Capper-Volstead Act. Par value stock \$100.00, cash or terms.
3. No dividends to be paid until capital and surplus amount to \$20,000,000.00. Dividends on all stocks not to exceed 8 per cent.
4. Headquarters at Chicago; branch offices at Kansas City and Minneapolis and possibly at other terminals. Membership on Chicago Board of Trade contemplated, with the specific understanding that patronage dividends will be paid.
5. A fund of \$100,000,000.00 or more if necessary, at company's disposal. To buy grain from its membership, sell on commission, or store, at option of seller.

6. No forced merger of existing co-ops planned, but voluntary unions of such welcomed. The plan is to correlate and concentrate the selling power of cooperative agencies to influence prices and to save for the farmers the margin which now exists between the terminal markets and consuming industries.

7. Nineteen directors, chosen by the cooperatives themselves by districts by the various types of cooperative agencies, but no such action is contemplated. The formation of new cooperatives will be discouraged, but present organizations that wish to preserve their identities may do so and receive recognition and support from the Farm Board.

Any voluntary mergers of existing cooperatives will be welcomed by the new corporation and the Farm Board. The purpose of the company is to correlate the selling power of the several cooperative agencies for the purpose of influencing prices and saving for the farmer the margin now existing between the terminal markets and consuming industries.

Some fear was expressed by some cooperators that the Farm Board was going to force the merger of the various cooperative agencies, but no such action is contemplated. The formation of new cooperatives will be discouraged, but present organizations that wish to preserve their identities may do so and receive recognition and support from the Farm Board.

Any voluntary mergers of existing cooperatives will be welcomed by the new corporation and the Farm Board. The purpose of the company is to correlate the selling power of the several cooperative agencies for the purpose of influencing prices and saving for the farmer the margin now existing between the terminal markets and consuming industries.

It has been incorporated in the state of Delaware with a total of ten million dollars of capital stock, all of which is to be held only by farmer elevator associations, farmer-owned sales agencies, and growers' pools.

This is a wise provision as it saves out all of those who would "farm the farmer." Purchasers of stock must comply with the provisions of the Capper-Volstead Act, which are: (1) The membership shall be made up of agricultural producers; (2) no association must be operated for the mutual benefit of its members; (3) the association shall do no more business with non-members than with members and (4) the association must conform either to the principles of one vote per member, or else dividends on capital stock must be limited to 8 per cent.

The par value of a share of stock in the new corporation is \$100 and may be paid for in full or on the basis of ten per cent down and the balance covered by five notes of equal amount, one note to be paid each year.

An expert organizer, Mr. James R. Howard, of Clemens, Iowa, has been appointed by the Farm Board to take the lead in securing stockholders in the new company, and the Federal government is to spend considerable money in helping to promote the new company in the various districts. A suitable manager is soon to be selected, and he will be acceptable to the Farm Board.

The new corporation will do considerable work for the purpose of stabilizing prices, and all stabilization losses will be borne by the national government and not the farmer.

There will be no attempt to bring about an artificial price on wheat or any other commodity, the activities of the company being rather of a conservative nature. All that the Farm Board and the Farmers National Grain Corporation will do in this matter will be to present a program of preserving a relation between production and consumption, seeking out new markets, and to see that the law of supply and demand is not thwarted but rather allowed to work. We believe that such a procedure is what we all want. "An equal chance, and privilege for none." terminal elevators have been a long-desired feature, and we shall have them through the agency of the new company. The various sales agencies now owned by the farmers can store their grain in these elevators until such time as they see fit to sell it, and they will have the full control over all their grain except such as they have in storage on which the corporation grants them loans. A greater borrowing power can be had than at present, as the notes will not be made out "On Demand" as is the case with private banks.

Increased storage space in the country is another desirable feature, and such may be secured through the aid of the new corporation. Grain that reaches large terminal elevators is counted in the visible supply and affects the price of cash grain. The more the amount of grain kept back in the country, the better the price. Glutting of the markets with cash grain will thus be diminished, if not prevented.

Many abuses need to be corrected if the farmer is to receive a greater benefit for his products. Abnormal discounts of cash grain under the options, failure to secure protein values on one's wheat, carrying charges, bear raids, manipulations from day to day, and large daily fluctuations of prices are some of the things that the new corporation hopes to diminish.

The Farmers National Grain Corporation will be a super buying and selling agency, seeking world markets, and providing the most reliable information obtainable to all its members.

A WOMAN'S VIEWPOINT
Note: Mrs. Marie Weeks, Editor of the Norfolk Press of Norfolk, Neb., was a visitor at the National Convention at Omaha. Mrs. Weeks edits a newspaper of which all Farmers of Nebraska should be proud, she understands the farm problem much better than the average newspaper editor. Mrs. Weeks wrote up the Convention from a "Woman's Viewpoint." We have taken the liberty of reproducing it here, it gives us some thoughts that we have not gotten from any other source.

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NEIGHBORHOOD NOTES

November 29, 1929
Secretary A. M. Kinney,
Salina, Kansas.

Dear Secretary—

I reckon I never was more agreeably surprised than when in our telephone conversation last week you said we could have our great favorite, "The Wild Swede," Wm. J. Swanson for a few days. The only things which kept the occasion from being a whirl of success straight through were bad roads. Highways were barely passable while dirt roads were nearly impassable the entire week. Several of the Life Insurance men who had planned to go to the school at Wakeeney have written me expressing their disappointment in not being able to attend. All week we fought our way through deep snow, heavy mud and new grades in order to meet our two engagements per day and no other than the Farmers Union message could have urged two men to push a "Chevy" sedan through four miles of stiff mud at one stretch. Bill Swanson is a match for any man twenty years his junior. Monday we met with a few of the farmers at Shallow Water and in the evening Bill lectured in the court house at Scott City and we went a step further with our Union Certified bulk station project. We expect to be ready for business in sixty days. Tuesday found us rounding up a group of faithful farmers at Modoc to whom we talked Tuesday evening. Wednesday afternoon we talked to an enthusiastic group of real Farmers Union men at Healy and by the way, I want you to know that Bob Pruesch is one of our high men when it comes to good management of farmers business and he is going to be even better. We drove to Amy and spoke to a good representation of farmers of that vicinity in the evening. While there we had the pleasure of getting acquainted with Brother W. Z. Johnson of Beeler, who wants to know more about our Auto insurance and is anxious to see our organization program put across in Ness county. Please write him a letter and get him harnessed up and we will be glad to aid him in any way we can. Bill and I took my family to eat Thanksgiving dinner with the A. B. Rose family near Manning. Mr. Rose is without doubt right at the top as a representative and now we don't wonder at the roundity and good nature of A. B. What a dinner. That luscious duck and all the trimmings. After making a second drive at that dinner we went to Manning and spoke to a group of farmers mostly of Junior farmers. Our program took us half way through the night and the trip back to Scott City had to be made in a heavy snow storm. We floundered, slipped, groaned and finally lodged in a deep ditch. Helpless. B. B. and I were rescued by a Ford. That Ford is a cat. It towed us out of the ditch, guided us across a thousand acre pasture and into the Rose bed for the night, where thirteen of us Farmers Union birds, "Wild jackasses" or what not, spent a very happy night together, arranging our county membership drive and exchanging our experiences. Yours for 100 per cent gain 1930.—Walter L. Maxwell.

Think it over, talk it over, and then let's "put it over."

Yours truly,
EQUITY UNION GRAIN CO.,
J. J. Knight, Gen. Mgr.

Dear Mr. Cooperator:

No doubt you have read much concerning the meetings of the Farm Board with cooperative leaders in Chicago and Washington and have asked yourself the question, "Just what is this new Farmers National Grain Corporation, and how it is going to affect us?" We have been in attendance at these meetings and have conferred with members of the Farm Board, in addition to making a careful study of the articles of incorporation of this new giant company which has been created for the purpose of helping the farmers. We enclosed an outline of the important features concerning the corporation, and we shall endeavor to tell you briefly some of the things you wish to know concerning its scope and operations.

It has been incorporated in the state of Delaware with a total of ten million dollars of capital stock, all of which is to be held only by farmer elevator associations, farmer-owned sales agencies, and growers' pools. This is a wise provision as it saves out all of those who would "farm the farmer." Purchasers of stock must comply with the provisions of the Capper-Volstead Act, which are: (1) The membership shall be made up of agricultural producers; (2) no association must be operated for the mutual benefit of its members; (3) the association shall do no more business with non-members than with members and (4) the association must conform either to the principles of one vote per member, or else dividends on capital stock must be limited to 8 per cent.

The par value of a share of stock in the new corporation is \$100 and may be paid for in full or on the basis of ten per cent down and the balance covered by five notes of equal amount, one note to be paid each year.

An expert organizer, Mr. James R. Howard, of Clemens, Iowa, has been appointed by the Farm Board to take the lead in securing stockholders in the new company, and the Federal government is to spend considerable money in helping to promote the new company in the various districts. A suitable manager is soon to be selected, and he will be acceptable to the Farm Board.

The new corporation will do considerable work for the purpose of stabilizing prices, and all stabilization losses will be borne by the national government and not the farmer.

There will be no attempt to bring about an artificial price on wheat or any other commodity, the activities of the company being rather of a conservative nature. All that the Farm Board and the Farmers National Grain Corporation will do in this matter will be to present a program of preserving a relation between production and consumption, seeking out new markets, and to see that the law of supply and demand is not thwarted but rather allowed to work. We believe that such a procedure is what we all want. "An equal chance, and privilege for none." terminal elevators have been a long-desired feature, and we shall have them through the agency of the new company. The various sales agencies now owned by the farmers can store their grain in these elevators until such time as they see fit to sell it, and they will have the full control over all their grain except such as they have in storage on which the corporation grants them loans. A greater borrowing power can be had than at present, as the notes will not be made out "On Demand" as is the case with private banks.

Increased storage space in the country is another desirable feature, and such may be secured through the aid of the new corporation. Grain that reaches large terminal elevators is counted in the visible supply and affects the price of cash grain. The more the amount of grain kept back in the country, the better the price. Glutting of the markets with cash grain will thus be diminished, if not prevented.

Many abuses need to be corrected if the farmer is to receive a greater benefit for his products. Abnormal discounts of cash grain under the options, failure to secure protein values on one's wheat, carrying charges, bear raids, manipulations from day to day, and large daily fluctuations of prices are some of the things that the new corporation hopes to diminish.

The Farmers National Grain Corporation will be a super buying and selling agency, seeking world markets, and providing the most reliable information obtainable to all its members.

A WOMAN'S VIEWPOINT
Note: Mrs. Marie Weeks, Editor of the Norfolk Press of Norfolk, Neb., was a visitor at the National Convention at Omaha. Mrs. Weeks edits a newspaper of which all Farmers of Nebraska should be proud, she understands the farm problem much better than the average newspaper editor. Mrs. Weeks wrote up the Convention from a "Woman's Viewpoint." We have taken the liberty of reproducing it here, it gives us some thoughts that we have not gotten from any other source.

The Farmers National Grain Corporation will be a super buying and selling agency, seeking world markets, and providing the most reliable information obtainable to all its members.

well, of Scott City which reads as follows:

Quinter, Kan., Nov. 30, 1929
Born to Mr. and Mrs. Geo. Earl Maxwell a 10½ pound boy. Every ounce a Co-operator.

Uncle Walt.
Congratulations, especially to Uncle Walt. We are sure that what this nephew was not born with, in the way of Co-operation, his uncle will teach him.

THE LADIES OF LIBERTY
CENTER DISTRICT AT
WOODBINE ENTERTAIN

On Tuesday evening, November 26th the ladies of Liberty Center District at Woodbine gave a gingham dress and overall social at the Liberty Center school house. Program was given and refreshments were served. The house was filled with farm folks and their families. A car load of people from the Farmers Union offices in Salina were there. Mr. A. M. Kinney, state secretary, and his daughter Ruth, who is employed by the Farmers Union Oil Royalty Co.; Mr. and Mrs. Chas. Simpson of the Farmers Union Insurance Co.; Loretta Rittgers who is employed by the state secretary, and is in charge of the Junior Department of the Kansas Union Farmer. These visitors all made short talks, after the program by the members of this district which was as follows:

Instrumental Solo
Recitation, "The Cow"
Rally Song
Recitation—"Electricity"
Telephone Conversation
Talk on Ladies Auxiliary
Recitation Imph-m

This was the first attempt of the Farmers Union folks in this locality to do any thing of this kind, but it surely will not be the last, because every one was ready and willing to do what they could, and this is what it takes to make a success of anything. They have an able leader in Mrs. Harvey Shippy, this entertainment was, we believe, her suggestion, and with the help of every member there was a great success. The Ladies Quartet deserves special mention, their voices blended together in a way that showed a great deal of practice, although I was told that they had never sung together before practicing for this program. They have been asked to sing at the State Convention at McPherson next fall.

We hope the ladies of Woodbine local will make this entertainment a regular affair, and invite me every time.

La Harpe, Kans., Dec. 2, 1929.
The Kansas Union Farmer,
Salina, Kansas.

Editor:
Inclosed is a poem written by myself and inspired by the convention at Parsons, Kansas.

If it is any good and you can use it go ahead and use it as my contribution to the cause.

Very truly yours,
Robert A. Melzja.

CONGRATULATIONS

We have a note inserted in a letter that we received from Walter Maxwell.

The National Farmers Union has among its membership as fine a group of leaders as I know. I followed the convention carefully. Back scratching and mutual admiration societies don't seem to prevail in Farmer Union circles.

Assence of religious, race and partisan prejudice seems to characterize the Farmers Union. It is refreshingly tolerant. President Huff was educated for the ministry of the Christian church. He is all but worshipped by Jimmie O'Shea, the national secretary who is a Roman Catholic and I believe Mr. Huff loves the Montana man as much as he is loved by him. Republicans, democrats, socialists, independents, prohibitionists and anti-prohibitionists forget all their various little creeds in the Big Creed of Agriculture.—Norfolk Press, Norfolk, Neb.

(Continued on page four)

KINNEY'S LETTER TO
JONAS SLICKERY

Hon. Jonas Slickery, M. C.
House of Representatives,
Washington, D. C.

Dear Jonas:

I have not seen any mention of you or your activities in the papers for a long time, and I am wondering just what is the reason. You have kept yourself in the limelight pretty thoroughly for several years past, and I am wondering if the recent Senate investigation of the lobbyists and corruption in Congress bringing the attempt of the manufacturing interests to put over their tariff highway robbery upon the farmers of the South and West, has any connection with your silence for the past few months.

Charles D. Eggle of the St. Paul exchange declared direct buying a special evil that makes for low prices for livestock producers.

TREGO COUNTY MEETING

There will be an annual meeting of the F. E. & C. U. of A. at the court house in Wakeeney on December 14, 1929 at 2 P. M. The report of the delegate to the state convention and the produce delegate will be given at this time. Also Mr. Homer Turing will report the action of the Federal Farm Board and the Jobbing Association. And last but not least will be the election of new officers.

A committee from the Community club will meet with us also in regard to the new centralizing program. Every member is urged to attend.
S. M. Babb, Pres.

INDIANAPOLIS LOCAL MEETING

Indianapolis Farmers Union met in session December 6 with 16 members present. The following officers were elected: Henry Dancast, president; Harvey Verdier, vice president; Della Burns, secretary; Frank Goetz, conductor; Will Wiseman, doorkeeper; Irl Shively, lecturer. Delegates elected to Paola county meeting were W. J. Wiseman, Ike Reber, Frank Goetz, Elmer Fields.

Visitors were Mr. and Mrs. W. J. Prescott and family of Union Valley, Mr. and Mrs. C. F. Schiefelbusch and family of Osage Valley, Mrs. Ezra Bullock of Eldorado, Kans.
DELLA BURNS, Sec.

SWANSON IN CHEROKEE
COUNTY WEEK OF DEC. 16
Dec. 3, 1929.

Mr. A. M. Kinney,
Salina, Kansas.

My Dear Sir and Brother:

In reply to your letter of Nov. 25th we are enclosing schedule for the week of Mr. Swanson's campaign in our county.

We are leaving Saturday, Dec. 21, open to take care of some special date, and in case we have good weather, during the week we can easily make arrangements, for that date, and we assure you that Mr. Swanson's efforts will be highly appreciated. And all the co-operation possible will be given him.

Very truly yours,
Urie Barnes, Sec.

West Mineral, Monday, Dec. 16, evening, basket supper at 6:30.
Hallowell, Dec. 17, afternoon, 2:00 P. M.

Sherwin, Dec. 17, evening, 7:30 P. M.

Neubul, Dec. 18, afternoon, 2:00 P. M.

Central, Dec. 18, evening, 7:30 P. M.

Crestline, Dec. 19, afternoon, 2:00 P. M.

Weir, Dec. 19, evening, 7:30 P. M.

Sherman, Dec. 20, evening, 7:30 P. M.

NOTICE

The last quarterly meeting for 1929 of the Nesho County Farmers Union will be held in the O. O. F. hall in Erie on Saturday, December 14, beginning at 10:30 A. M.

Walter J. Schumiech, Secy.

W. P. Lamberton Signs Up With F. U. Royalty Company

Congressman W. P. Lamberton has given evidence of his faith in, and approval of, The Kansas Farmers Union Royalty Company by sending in his mineral deed and becoming a member.

Why hesitate?

THE KANSAS FARMERS UNION ROYALTY CO.

Have you been just a little uneasy for fear this trail of corruption would lead the searchers into your back yard? You were never one to let your light shine under a bushel, and I have been a little worried lately.

Of course I have never believed that you would allow yourself to be mixed up in any off-color proceedings that could be traced back to you; you have had too much experience in corporation manipulation of the law in favor of your clients, to place yourself in a position that would destroy your usefulness to the political and financial interests which employ you and too, although you have seemed to have a strangle hold on the farmers of your district, yet the farmers generally have been pretty well het up over the tariff barons' attempt to work their shell game tariff on the people of this country again, and this might possibly interfere seriously with your re-election to Congress.

I am not sure but you should try for a place in the Senate next year anyway, for the people over the state are not so well acquainted with you as the people of your district are, and too, the whole state, with its large cities, which are much more fertile fields for your kind of politics than the farming districts are, would seem to offer a sure road to success for your ambition. I am sure though, that if you are elected to the Senate, although one of the present senators from your state can partly qualify as "A Son of a Wild Jackass," he is only half wild, this title will never be tacked upon you.

Your old schoolmate,
A. M. KINNEY.

DAD AND I

Keep quiet Son, the Otter is teaching her babies to swim. At first the youngsters are afraid but she takes them on her back and swims into the deep water letting them roll off; then they will have to swim to keep from sinking.



Here she is teaching them to toboggan down a clay bank into the water. They have no sled, but turn their forepaws backward and lie down at the top of the slide, then let themselves go.



They are playing tag; into the water and out again they go; one chasing the other until he or she is "tag"



Now two are having a tug of war, pulling with might and main at a stick.



By Stafford

Ladies Auxiliary NOTICE

ALL LADIES AUXILIARY DUES SHOULD BE SENT DIRECT TO THE STATE SECRETARY, MRS. CHAS. NEELEY, TOPEKA, KANS., 1829 KANSAS AVENUE. THE AUXILIARY DUES ARE \$1—YOU KEEP 50c IN YOUR LOCAL SEND 70c TO THE STATE SECRETARY. THEN 20c OF THIS IS

SENT BACK TO YOUR COUNTY ORGANIZATION IF YOU HAVE ONE. IF YOU DO NOT HAVE ONE THE STATE WILL KEEP IT IN THE TREASURY UNTIL YOU DO ORGANIZE. THEN YOU ARE ENTITLED TO ALL THE COUNTY DUES FROM DATE OF ORGANIZATION.

Junior Co-operators

MEMBERSHIP ROLL OF JUNIOR CO-OPERATORS

ALMA
Mabelle Fink
Achula M. Falter
Erma C. Hoch
ALTON
Cleora Bates
AMIO
Maxine Snodgrass
Marthelle Snodgrass
ARKANSAS CITY
Carl Brown
Josephine Pantel
Emma Jane Caldwell
Helen E. Sutton
Veda Sutton
Mary Isabelle Churchbaugh
Mildred Trubicka
BAXTER SPRINGS
Bettie Irene Love
Nadine Gueghe
BREMEN
Melba Pecanick
BEHN
Mary Helinger
BEILLE PLAIN
Marion Coester
Leland Coester
Lucille Fleischer
Helen Brewster
BALDWIN
Virginia Williams
Lorena Williams
Margaret Zimmerman
Louise Zimmerman
COLONY
Julia Powell
Jeanne Williams
Wayne Selbert
Lela Selbert
COLLIER
Lorine Bollig
Albina Richmiller
Annette Bollig
Walter Bollig
Ralph Sand
CLUBBURN
Clyde Bruker
CEDEVALE
Allie Scott
Loretta Simceka
DRESDEN
Irene Fortin
Bernadine Swoboda
ERIE
Irene Wentworth
LOCAL
Letha E. Watson
Paul Dalton
Dane Odo Dexter
Laveia Dexter
Blair Watkinson
Sarah Crowl
Germaine Meier
Henry Burger
Gladya Luckenbough
KINCAD
Addie Donald
Clinton Hardin
Howard Donald
Lucille Cretten
Fern Rogers
Marjorie Alice Rogers
LYNDON
Naomi Kitcher
Florence Barrett
Ruth Beaman
Grace Beaman
WILMA
Blanche Aksamit
LA CROSSE
Lucille Wilson
LA HARPE
Arlene Robinson
LAWRENCE
Della Bond
MONT IDA
Helen Centlivre
Pete Centlivre
Keith Centlivre
MADISON
Georgia Grace Coffman

MEMBERSHIP ROLL OF JUNIOR CO-OPERATORS

MORAN
Lucille Zornes
Evelyn Zornes
MERIDEN
Margery Jean Krete
MORLAND
Annel Rome
Celestine Rohleder
Celestine Reidel
Albert Richmiller
Norina Rome
Anna Rome
MCPHERSON
Joan Schafer
Frankie Schafer
Ethlyn Grove
CARSONS
Elsie M. Long
Floyd Lee
Wilbur Lee
Rufus Miller
Jean Miller
McFARLAND
Evelyn Mathis
MORLAND
Helen Rome
Betta Rome
Lidonia Rome
Helen Ridinger
NORTON
Ivah Jones
Zenith Fowler
OTTAWA
Mildred Nelson
Dixie Lee Zerbe
OSWATOMIE
Richard Schiefelbusch
Max Schiefelbusch
Nadine Prescott
OGALLA
Mildred Rogers
Naomi Jean Rogers
Helen Hillman
Erma Rogers
OAKLEY
Ester Sims
Clifford Sims
OVERBROOK
Duane Brecheisen
Eugenia Hoffman
PERRY
Eldha Beuermann
PLEASANTON
Isabel Johnson
Julia Richmiller
Mathilda Reidel
QUINTER
Malvin Innes
Cecil Phelps
Mildred France
RUSH CENTER
Helen Barts
Leditonka Rome
Helen Richmond
RANSOM
Phyllis Turman
ROSSVILLE
Georgiana Olejnik
ST. PETER
Molla Reidel
Margaret Knoll
SCOTT CITY
Junior Rudolph
Kathleen Rudolph
SALINA
Paul Huff
Ralph Wedd
Erma S. Hoch
ST. PAUL
Margaret McGowan
TIMKIN
Dorothy Kralinger
Nadine E. Neidethal
UTICA
Marie Newton
Vera Funk
ULYSSES
Gladya M. Collins
VASSAR
Elizabeth Brown
WAKENNEY
Hilda Helen Fabrizius
Helwig Fabrizius
WESTPHALIA
Ned Corley
WAMAGO
Ester Mathie
Adeline Miller
WHITE CITY
Lorena Tatlow
WINDOM
Autumn Andes
WELLS
Elizabeth White
WATERVILLE
Glen Travelute



669# DOLL #579

669# Dress for Junior Miss. Cut in 4 Sizes: 14, 16, 18 and 20 years. A 14 year size as pictured in the large view, requires 1 1/2 yard of 39 inch material for the Blouse, and 1 1/2 yard of 54 inch material for the Skirt. If the Blouse is made with sleeves it will require 2 1/2 yards. To make Blouse and Skirt of one material, and with sleeves, as shown in the small view will require 4 1/2 yards of 39 inch material for a 14 year size. 1 yard of belting 1 1/2 yard of 36 inch material. The width of the Skirt at the lower edge with plaits extended is 1 1/2 yard. Price 15c.

4579. A New Doll and Garment Outfit. Cut in 3 Sizes for dolls: 12, 16, and 20 inches in length. To make the doll in a 16 inch size requires 3/4 yard of 36 inch material. The dress and cap required 1/4 yard. The cap alone requires 1/4 yard. Price 15c.

FASHION BOOK NOTICE

Send 12c in silver or stamps for our UP-TO-DATE FALL and WINTER 1929-1930 BOOK OF FASHIONS, showing color plates, and containing 100 designs of Ladies', Misses' and Children's Patterns, a CONCISE and COMPREHENSIVE ARTICLE IN DRESSMAKING, ALSO SOME POINTS FOR THE NEEDLE (illustrated 30 of the various, simple stitches) at valuable hint to the home dressmaker.

Mont Ida, Kan., Nov. 29, 1929.
Dear Aunt Patience:
Well, how are all the Juniors? Hope they are all fine. I was operated on for appendicitis about the first of September so didn't get started to school.

Hope all of the Juniors had a good dinner of Thanksgiving. I did. I am sending in my lessons for last week. Well, don't know any more to write so will close.
Your niece,
Helen Centlivre.

P. S. I hope Mrs. Campbell stays in.

KANSAS UNION FARMER WEEKLY EXCHANGE
If members of the Union have anything to Sell or Exchange, they should advertise it in this department. Rate: 3 cents a word per issue. Count words in heading, as "For Sale," or "Wanted to Buy," and each initial or figure in the address. Compound words count as two words. CASH MUST ACCOMPANY ORDER—TRY THIS DEPARTMENT—IT WILL PAY YOU.

CLASSIFIED ADVERTISING

MISCELLANEOUS

Dutton's File Nails \$1.00—W. H. Dutton, Box 1805, Little Rock, Arkansas.

WANTED
WANTED—Hear from owner having good farm for sale. Cash price, part. Holders: John Black Chippewa Falls, Wisconsin.

TOBACCO
LOOK! Five pounds golden yellow smoking tobacco going 30c. Chewing, \$1.50. CLARK'S RIVER PLANTATION, 65, Hazel, Kentucky.

FOR SALE
FOR SALE: Two registered Guernsey bulls, seven months and one year old. From high producing ancestors. Sires and dams have record of 33 lbs. butterfat. Roy Flory, Lone Star, Kans.

STAFFORD COUNTY'S LOSS

Whereas, since our last county meeting two of our most active and loyal members have moved from our county. Therefore, be it resolved, that while we regret their loss, we wish to wish them their health, happiness and success in their new home.

And we wish to say to Rural Retail local at Salina they are worthy of your confidence. It is hardly worth while to go to the county seat and especially at North Star community the latch string hangs out and we hope they will have opportunity to visit us often. They are welcome.

And be it further resolved, that a copy of this resolution be sent to the Kansas Union Farmer for publication.

Presented by W. T. Buckle and unanimously adopted by County meeting.

romance and fine endeavor of the farm board. After an inspired address that revealed the wealth of a share in the nation's wealth the man from St. Paul presented his president with a framed sentiment on the cost of leadership that is one of the finest I have ever heard read. It was a monument of supreme and sincere emotion that held every person's heart and left most of us with tears in our eyes.

I wish that every reader of The Press, every farmer and farmer friend in Nebraska could regard him the peer of any editor I've ever heard. I should like to know him well.

Of course, it gave me a feeling of glowing warmth to hear our two United States senators endorsed an every hand. Senator Norris is worth ship by the men and the worship is as intense among the men of Minnesota, the Dakotas, Montana, Oklahoma, Iowa and Kansas as among the most ardent of us who are of Nebraska.

While I think of it I must tell you the definition of a conservative given by President Huff last week as "one who worships a dead radical" and Mr. Huff completed his thought by naming the Carpenter of Nazareth, Jefferson and others once condemned as radicals, now looked upon with awe and respect by those who would refuse their leadership were they still on earth. I gave you the definition of a radical last week.

That the Farmers Union understands the value of publicity is demonstrated by the numerous articles of a national column in all the state farm union papers.

I am promised some articles from the pens of various outstanding farm writers for Press readers.

Tuesday evening was given over to a group discussion or debate of the conduct of Farmers Union newspapers Nebraska, Oklahoma, North Dakota and Colorado editors participated and it was one of the most interesting numbers on the program.

I was surprised to find Omaha doing nothing for the entertainment of the visitors but evidently the visitors expected nothing for their own programs and if I had not been accustomed to evidence of Omaha hospitality by my frequent contact with it in newspaper and other group gatherings I would not have noticed the absence of the Chamber of Commerce last week.

These farmers take their conventions seriously and the sessions were as strenuous as any special training school.

I met men and women from the various states, far west, middle west, old south and new south and they talked a language every Nebraskan understands. I didn't realize until now how far co-operative effort has traveled in the last twenty-five years. It is most promising.

I heard Mr. McKelvie's attempt at interpreting the new farm relief act. I had heard Mr. Thatcher and President Huff's interpretations previously. Sammy Roy didn't seem to feel at home and his nervousness detracted very materially from a decidedly weak analysis of a subject that means so much to Nebraska and the middle west. He wanted to prove his fine esteem of his absent leader, Mr. Legge, to whom we all came to hear so he told of the dinner at the White House Mr. Legge passed up for an opportunity to work longer on his own job of saving agriculture. To Sammy Roy the social game seems the high test of character. To these farmers who speak of themselves as "class conscious" the tribute fell flat as a soda-less pancake. But they like Legge and look to him to get things done despite Sammy Roy's pink and white peculiarities.

Huff believes in Legge and President Hoover's desire to keep his promises to the farmers and he has sold that belief to almost all of the Farmers Union fellows except the editor

FARMERS' UNION DIRECTORY

NATIONAL OFFICERS

C. E. Huff, Pres., Salina, Kansas
Joe Atkins, Vice-Pres., Salina, Kansas
Jas. O'Shea, Sec., Roberts, Montana

BOARD OF DIRECTORS

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A. Chambers, El Reno, Okla.
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Farmers Union Jobbing Association

1147 Board of Trade Bldg., Kansas City, Missouri
246 F. U. Insurance Bldg., Salina, Kansas

Farmers Union Cooperative Produce Assn.

501 Oak St., Kansas City, Mo.
408-410 Live Stock Bldg., Kansas City, Mo.
Live Stock Exchange Bldg., Wichita, Kan.

Farmers' Union Mutual Insurance Co.

Salina, Kansas

Farmers' Union Auditing Association

Thomas B. Dunn, Salina, Kansas

Kansas Union Farmer

Salina, Kansas



ORGANIE BOUDOIR

PILLOW NO. 2413 This is a most attractive design in the oblong shape suitable for either the boudoir or living room. Applique patches in black felt are furnished with the organdie as well as enough material for front and back of the pillow. Price is 60c postpaid to any address. Floss for embroidery is 25c extra.—Kansas Union Farmer, Salina, Kansas, Box 48.

mers if President Hoover listens to the wishes of his Union fraters and everybody believes the president will grant their plea.

Albert Fickler, loyal Press friend, addressed the convention Thursday on livestock marketing and modestly told the story of the Chicago market for which he is responsible for all the markets belonging to the Union. I am indebted to Mr. Fickler for many kindnesses during the meeting; he

For COLDS, COUGHS
Sore throat, muscular rheumatic aches & pains
AT ALL DRUGGISTS



BETTER THAN A MUSTARD PASTER

Carry On—

"Our years and two months ago our members brought into this State a new organization, conceived in Cooperation and dedicated to the service of all Kansas Farmers."

That it is a success is an assured fact. That it can be a still greater success is equally assured if all cream and egg producers in the State will lend their support.

Are you doing your bit toward making "Cooperation of the farmers, by the farmers and for the farmers" a success?

Farmers Union Co-Operative Creamery Association
KANSAS CITY, MO.

FARM AID

is getting lots of attention from lawmakers. Farm aid has had the attention of Kansas farmers for a long time. Farmers have known for many years what the lawmakers are just finding out—that co-operative marketing, coupled with hard work and strict attention to business, offers the only practical farm relief.

This cooperative live stock marketing firm has been cooperating with Kansas Farmers for several years, and has paid back thousands of dollars in patronage dividends. Cooperation that pays actual dividends is the kind you want. Line up with your neighbors and co-operate through YOUR OWN FIRM.

Farmers Union Livestock Commission Company
Stock Yards
Kansas City, Mo.

Co-Operation Pays

TRY INSURING IN THE COMPANY SPONSORED BY YOUR OWN ORGANIZATION
SAFE, SANE SENSIBLE SERVICE AT LOWEST POSSIBLE COST

FARMERS UNION MUTUAL INSURANCE COMPANIES
Fire, Lightning, Wind and Hail

SALINA - - - KANSAS

Price List of Local Supplies

Application cards 20 for 5c
Credential blanks 10 for 5c
Dimit blanks 15 for 10c
Constitutions 5c
Local Sec's Receipt Books 25c
Secretary's Minute Books 50c
Farmers Union Buttons 25c
Cash Must Accompany Order. This is Necessary to Save Expense in Postage and Labor.

WRITE A. M. Kinney, Box 51, Salina, Kansas.

NOTICE TO LOCAL SECRETARIES

Do not forget that the dues next year will be \$2.75.

FUR HIDES WOOL

Pay Kansas City Quotations on Hides. Write for Fur Prices

J. E. GREEN FUR CO.
301 East First St. Topeka, Kans.

PILES

Rectal Disorders

Why suffer long with my Ambulant method, so mild no loss of time except coming to my office, no hospital bills. If your case is accepted I GUARANTEE A CURE.

Write for Free Booklet

DR. J. M. CAULME
Rectal Specialist
184 North Eighth Salina, Kansas

666

is a Prescription for

Colds, Grippe, Flu, Dengue, Bilious Fever and Malaria.

It is the most speedy remedy known.

MEN OR WOMEN WANTED

We want one Farmers Union member at each town to represent us. Write today to Rex Lear, State Manager

Farmers Union Mutual Life Insurance Co., Salina, Kans.

Remember to Say KRAFT before you say CHEESE

KRAFT-PHENIX CHEESE COMPANY

Remember to Say KRAFT before you say CHEESE

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"MONEY! MONEY! MONEY!"

Did you ever believe in the old superstition that if you could say "Money! Money! Money!" before a shooting star fell you would be rich?

THE shooting star flares up and is gone in a moment. Yet credulous people bank their future hopes upon it and are blind to the wealth of beauty in all the vast field of Heaven.

WISE men of the world have trained their telescopes on the vast spread of stars in the giant constellations and their discoveries in the field of mathematics and astronomy have brought untold wealth and culture to the world, guiding the ships of mariners to new continents of wealth and opportunity.

Don't Gamble on a Shooting Star in the Oil Game

Thousands of acres in the most fabulously rich oil counties of Oklahoma produce no oil at all.

Many a farmer has refused offers of thousands of dollars for his royalty only to emerge penniless while his neighbor rolled in wealth.

Over a billion dollars has been spent drilling dry holes in promising oil territory.

The **LAW OF AVERAGES** has protected **CONSERVATIVE INVESTORS** who yearly reap millions by ignoring "Shooting Star" oil investments and banking their money on a large **SPREAD** of oil properties. Every big oil company does this. The **SPREAD** takes the gamble out of oil investment.

The **OSAGE INDIANS** pooled their mineral rights. Their **SPREAD** over a few moderately valuable oil lands has, to date, given each Indian over \$108,000, and made the tribe the richest nation, per capita, in the world.

The stockholders in the **KANSAS FARMERS' UNION ROYALTY COMPANY** do voluntarily what the government forced the Osage Indians to do, except that for them a bank acts as trustee instead of the government.

The **LAW OF AVERAGES** assures members of this pool equal participation in one of the **GREATEST ROYALTY SPREADS IN MID-CONTINENT OIL HISTORY**.

Do not confuse this pool with the ordinary promoted Royalty Company which usually is diluted with large blocks of promoters' stock.

Expert Advice

"Royalty holdings now considered of little value because of their present remote situation from production will become of greater value as development work nears them. This worth, in the royalty market, will be on the increase until production is actually brought in on the royalty holdings, or it is found to be dry."

EDWIN I. REESER, Executive of the Barnsdall Oil Company, in his recent book "Oil Royalties," page 148.

"... when a large spread of scattered undeveloped royalty is acquired the opportunity for profit is greater."

—Edwin I. Reeser in "Oil Royalties," page 149.

"The ideal situation for land owners is to pool their royalty interests. If this could be done the operators, through lease pooling and the farmers alike would benefit in the long run." —**IRVING FERRINE**, leading Mid-continent geologist and chairman of the Oil and Gas Committee of the Oklahoma City Chamber of Commerce, in a speech before the Chamber, printed in the Oklahoma News of March 5, 1929.

2,229 Chances to Strike Oil Instead of One

The Kansas Farmers' Union Royalty Company

Farmers' Union Insurance Building

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KANSAS

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OUR GOAL—A 500,000 ACRE SPREAD—ALL OVER THE MAP

Similar Pools Now Forming in Oklahoma, Texas and New Mexico

Are You Letting Opportunity Pass You By?

Full information regarding co-operative royalty pools now forming will be sent

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on receipt of the coupon below properly filled out and mailed to the address given.

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The Kansas Farmers' Union Royalty Co.,
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Gentlemen:

Please send me full details of your co-operative royalty pooling plan.

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(Print name and address clearly.)