



# THE KANSAS UNION FARMER



Organization

Education

Co-operation

VOLUME XVI

SALINA, KANSAS, THURSDAY, MARCH 27, 1924.

NUMBER 33

## Marketing Contract and Agreement of Kansas Coop. Wheat Marketing Ass'n

Every Member of The Farmers Union Should Read and Study This Agreement and Should Make it A Point to Sign On the Dotted Line if You Are a Wheat Grower

The undersigned propose to organize a Cooperative Marketing Association without capital stock under the laws of the State of Kansas, for the purpose of promoting, fostering, and encouraging the business of marketing wheat cooperatively; for reducing speculation in wheat; for stabilizing wheat markets; for cooperative and collectively handling the problems of wheat growers; and for other pertinent purposes.

We, the undersigned, in consideration of the premises; and of our mutual undertakings; and of the agreement of each and every other party hereto, do hereby agree as follows, each for himself and collectively for the express benefit of and to the Association to be organized:

1. We will become members of the Kansas Cooperative Wheat Marketing Association, a cooperative marketing association without capital stock, to be organized under the laws of the State of Kansas.

2. Who May Be Members. The Association may include in its membership any wheat grower or landlord or tenant or lessor or lessee of land on which wheat is grown, provided the landlord or lessor receives all or part of the rental in wheat.

3. The affairs of the Association shall be controlled by a board of twenty-one (21) directors, from among members actually residing and growing in wheat in the respective districts. These twenty-one districts shall first be determined by the Organization Committee, after the minimum requirement of signers has been secured, so as to include in each district approximately one-twentieth of the wheat covered by the signers, without dividing counties unless necessary.

4. How Directors Are Elected. (a) The members shall elect twenty-one (21) directors from among members actually residing and growing in wheat in the respective districts. These twenty-one districts shall first be determined by the Organization Committee, after the minimum requirement of signers has been secured, so as to include in each district approximately one-twentieth of the wheat covered by the signers, without dividing counties unless necessary.

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6. If unable to attend, the member may vote at such primary meetings by mail, on a signed ballot prepared under the direction of the Board of Directors.

7. The first primary elections shall be held within thirty days after completion of the signing, to elect incorporators to act for the first year.

8. The directors, by a majority vote, at least 20 days prior to the annual primary meetings thereafter, shall change the said districts, so to maintain at all times fair and equitable representation of the wheat producing districts included in the membership.

9. (a) The Board shall appoint an Executive Committee of five directors to conduct the affairs of the Association, subject to the general control of the Board of Directors.

10. Each member shall pay an entrance or membership fee of Ten (\$10.00) Dollars. This shall be paid in cash; or the Organization Committee may provide service or credit. This shall be used for organization, publicity. Any balance remaining after such expenses are paid will be used by the Association for its ordinary activities.

11. The Association will confine itself to the problems of marketing of wheat only and for its members only.

12. The Association shall have suitable By-Laws, stating the purposes and powers of the Association; the rights and duties of members, manner and forfeiture of membership; withdrawal or expulsion from membership; value of property interests on withdrawal; and any other necessary pertinent and important points of organization, all as determined by the incorporating members and directors.

13. The Association shall be organized by an Organization Committee, consisting of a Chairman, a Vice-Chairman, a Secretary-Treasurer, and thirty (30) additional members; and the said Committee may increase its members; elect new members in place of any who may resign or be unable to act; and take such steps as it may deem advisable for the promotion and members of the Association.

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### KINNEY IS A POOL CONVERT.

The Editor, Kansas Union Farmer, Salina, Kansas.

Dear Sir—

When I started to the convention at Emporia this year, I thought I was opposed to the pooling idea; but I got something into my system down there. (It could not have been hootch, Bill White's town) and ever since I have been home it has been trying to get out. I can not tell yet if it is serious or not, but an enclosing one of my spasms; if you can not use it just throw it away. I can not sing, but think the tune of the Irish Washerwomen would fit it.

With best wishes, I am,

Very truly,

A. M. KINNEY

Now Reuben old timer, you'll have to be shown, The farmers are rising and claiming their own; We're tired of slaving and holding the sack; We're going to get rid of the load on our back. We're joining our hands from New York to Seattle; We're making the bones of the old system rattle; We're pooling our cattle our wheat and our cotton; We'll prove to the gamblers their business is rotten.

We're asking each red-blooded farmer to boost; There's no place for slackers or knockers to roost; Its men that we want to get into the game And the pace is too swift for the halt and the lame. We'll show them that farmers' wheat products can handle; We'll wipe out the profits like smutting a candle; The grain dealers trust we will capture and scatter; The packers combine we will certainly scatter.

Now Reuben we've shown you so please don't delay Go hunt up your sickle come with us to stay! The harvest is ready for farmers to reap, Your alarm clock is ringing so don't go to sleep. Dear Reuben, get busy, don't wait any longer. The ranks of the farmers get stronger and stronger; You'll want to be in at the end of the story. When farmers put over the WHEAT POOL, By Gorry.

A. M. Kinney.

### REPUBLIC COUNTY MEMBERS SIGN POOL CONTRACTS

Republic County Farmers Union held their 1st quarterly meeting for 1924 at I. O. O. F. hall Courtland the afternoon of March 5, with President G. R. Bundy, an ideal presiding officer, Secy-Treas. Charles Handick, and most of the other county officers present.

Eight Locals were represented. J. G. Lofy made short, snappy report of state meeting.

By motion a committee of five were appointed to arrange with Brother Woodman of the Live Stock Exchange for a meeting at Belleville, with the idea of forming a live stock shipping association for that vicinity.

President Bundy called attention to the several amendments to be voted on by the Locals and sent to state secretary prior to April 1st, and the tax amendment to the Kansas state constitution, to be voted in at November election, and asked all members to inform themselves, so as to vote for the best interest of themselves and community.

A motion "That a Building Fund be used to build an office building in Topeka, or the money returned to the donors," was carried by unanimous vote.

The meeting closed in form. The doors were opened to the public and Mrs. Lemon of the Live Stock Exchange, and O. M. Lippert explained the wheat marketing plan to a good sized and interesting audience, answered many questions and received several contracts. Mr. Lemon is helping in the county drive and will be at the meetings in each township to explain the plan—Courtland Journal.

### "I AM THE PRINTING PRESS"

"I am the printing press born of mother earth. My heart is of steel, my limbs are of iron and my fingers are of brass. I sing the songs of the world and the symphonies of time. I am the voice of today and the herald of tomorrow. I weave into the warp of the past the wool of the future; I tell the stories of peace and war alike. I make the human heart beat with passion or tenderness; I stir the pulse of nations and make brave men do brave deeds. I inspire the midnight toiler to lift his head again and gaze with fearlessness into the vast beyond seeking the consolation of a hope eternal. When I speak millions listen to my voice, and all tongues praise me. I am the tireless star of the news. I cry your joys and sorrows every hour. I fill the mind with uplifting thought—I am light, knowledge and power. I am the record of all things mankind has achieved. My offspring comes to you in the candle's glow amid the dim light of poverty or the splendor of riches; I come to you at sunrise, at high noon or in the waning evening. I am the laughter and tears of the world, and I shall never die until all things return to dust. I am the printing press."

17. If the Grower has any wheat on hand, upon incorporation of the Association, free of liens and capable of delivery, he shall deliver such wheat to the Association as it may direct, to be graded by the Association and to be marketed by it in pools wholly separate from all other deliveries here made, but generally in the manner herein set forth.

Penalty for Violation. 18. (a) Inasmuch as the remedy at law would be inadequate, and inasmuch as it is now and ever will be impracticable and extremely difficult to determine the actual damage resulting to the Association should the Grower fail to sell and deliver all of his wheat, the Grower hereby agrees to pay to the Association for all wheat delivered, sold, consigned, withheld or marketed by or for him, other than in accordance with the terms hereof, the sum of twenty-five cents per bushel, as liquidated damages, for breach of this contract, all parties agreeing that this contract is one of a series dependent for its true value upon adherence of each and all of the growers to each and all of the said contracts; and that the said amount is fair and reasonable and is not imposed as a penalty.

(b) The Grower agrees that in the event of a breach or threatened breach by him of any provision regarding delivery of wheat, the Association shall be entitled to an injunction to prevent breach or further breach hereof and to a decree for specific performance hereof; and the parties agree that this is a contract for the purchase and sale of personal property under special circumstances and condition and that the buyer can not go to the open market and buy wheat to replace any which the Grower may fail to deliver.

(c) If the Association brings any action whatsoever, by reason of a breach or threatened breach hereof, the Grower agrees to pay to the Association all costs of court, costs for bonds and otherwise, expenses of travel and all expenses arising out of or caused by the litigation and any reasonable attorney's fees expended or incurred by it in such proceeding; and all such costs and expenses shall be included in the amount and shall be entitled to the benefit of any lien securing any payment thereunder.

19. The Association is expressly authorized to exercise any or all of the grading, borrowing, or other powers or rights granted hereunder through any central agency to be organized for co-ordinating the activities of this and generally similar cooperative marketing associations in other states or countries. The Association shall, if possible, enter into a contract for such purpose and may agree to pool the products delivered hereunder with products of similar variety, grade and quality delivered to such centrally organized associations under marketing agreements substantially the same in effect as this agreement; and to unite with any such Association in the joint purchase, construction, lease or use of terminal or other facilities therefor.

Establishing a Central Agency



## The Kansas Union Farmer

Published Every Thursday at Salina, Kansas By THE KANSAS BRANCH OF THE FARMERS EDUCATIONAL & CO-OPERATIVE UNION

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Acceptance for Mailing at Special Rate of Postage Provided for in Section 1103, Act of October 3, 1917, Authorized July 30, 1918.

JOHN TROMBLE ..... Editor and Manager  
W. C. LANSDON ..... Associate Editor  
DON C. ESTES ..... Director of Advertising

Subscription Price, per Year .....\$1.00

Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about Locals and what you are doing. Send in the news and thereby help to make your official organ a success.

All copy, with the exception of notices and including advertising, should be in seven days before the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date.

Change of Address—When change of address is ordered, give old as well as new address, and R. F. D.

Communications and Questions—Communications are solicited from practical farmers, members of the F. E. & C. U. of A., are at liberty to ask questions on any phase of farm work. Answers will be either published or mailed.

### ADVERTISING RATES ON APPLICATION



THURSDAY, MARCH 27, 1924.

### THE REFERENDUM ON BY-LAWS.

Before this issue of the paper reaches its subscribers referendum on amendments to our by-laws will be under way. This voting should not be done by scattering members but should be at full meetings of the Locals. There are telephones in every neighborhood. The secretary or the president should make special effort to get out a full attendance on the nights that the amendments are being considered.

None of the changes contemplated in the by-laws are a matter of life and death to the organization but all of them were considered and passed by the state convention. All are of considerable importance. The use to which the money from dues is put is more clearly defined than ever before. The requirement that all state, national and county dues shall be remitted to the state office for distribution is a change that will establish a much better contact between the County Unions and the state organization than has ever existed before. It will also end all controversy between county and local unions over the payment of the county dues.

None of the proposed changes require any additional payments or make further drafts on the funds of any of the units of our organization. All are well worth consideration by the membership. The final vote should equal the total number of members in good standing.

### POSSIBILITIES OF CO-OPERATIVE BANKING

Farmers should not be forced to borrow money for operating their business and marketing their crops from the commercial banking system. If they would make up their minds to centralize, control and use their own cash and credit through their own system of cooperative banks half their troubles would be over.

There are more than six millions of farmers in the United States. Among all that number there is not one that cannot set aside ten dollars a year towards the accumulation of capital for cooperative banking. There is never any trouble in raising money for a life and death matter and that is about what the control of credit and currency means to agriculture. Ten dollars a year for each farmer would amount to sixty millions of dollars annually. In ten years this would provide for capital accumulations amounting to \$600,000,000.

Banking processes multiply the efficiency of capital. At the end of the first ten years the farmers should have in addition to their capital at least \$6,000,000,000 of deposits and would be in a position so sound that big business generally would be forced to borrow operating funds from the farmers banks.

No. This conception is not visionary. It is easily possible to do exactly what is here outlined. All that is necessary is the will to do it and the self denial and courage to save and invest the money. There may be other ways of assisting agriculture but in the end the farmers must work out their own salvation by savings, by the control of their savings and by establishing and operating their own credit agencies.

A good place to start is to make a subscription for at least one share of stock of the new Farmers Union State Bank at Kansas City, Kansas.

### NEW FARM ORGANIZATIONS.

If the present tendency continues farmers will soon be the most organized class of producers in the United States. Scarcely a month passes that does not see the birth of some new society planned to solve the problems of agriculture. This does not refer to the development of commodity marketing associations which are merely business agencies that undertake only to sell farm products in an orderly manner through cooperative agencies. These phases of agricultural organization will not be complete until every farm commodity produced in merchantable quantities has its own machinery.

Some men in North Dakota have constituted themselves a committee for the purpose of organizing what they call the National Farmers

Control Council. The purpose of this society is to create machinery through which farmers can be persuaded to regulate their production to meet only the demands of normal consumption. It proposes to have local, county state and national divisions and is asking all farmers to become members. It is no more likely than the old wheat holding organization to have any success worth while. If the society spreads throughout the country it will collect considerable sums from its members and will doubtless provide several very well paid offices for its organizers and leaders.

Another ambitious new organization is the Farmer-Labor Union which already has a considerable membership in some sections. This society has a program as much too broad as that of the National Control Council is too narrow. Its purposes include most of those announced by the regular farm organizations and in addition it proposes to secure control of the state and federal governments by fusing the farmers and working men into one great political party. There are many natural points of contact between organized farmers and organized wage workers but all the experience of the past proves very conclusively that there are also many diverse interests in the two groups that they can never work together in harmony in the same organization.

The National Farmers Production Control Council makes no pretensions of being able to transact business for the farmers. It proposes to stay outside of politics and to have nothing whatever to do with cooperation. The Farmer-Labor Union rejects organized cooperation on either the Rochdale or the Commodity plan and goes back to the system of collective buying and selling through business agents appointed by local, county and state units, a method of cooperation that works fairly well while the enthusiasm is at fever heat but fails as soon as the novelty wears off.

During the past sixty years scores of farmers organizations have been started, have played part with more or less success for a few months or a few years and have disintegrated and disappeared because they were not established on sound principles. The Grange and the Farmers Union are the only agricultural societies that have survived the opposition of the organized middlemen and have made progress in spite of the all but ineradicable individualism of the farmers. Each of these organizations is nation-wide in its influence and activities and each of them is so strongly entrenched in the affections and confidence of the members and has won such a sound respect from the non agricultural population that both are certain to survive and to grow in usefulness, influence and membership.

Before joining any new agricultural society the farmer should be very sure that he is not being used by the enemies of real agricultural organization for education and cooperation.

### ENEMIES OF REAL COOPERATION.

One of the most singular developments in the organization of cooperative marketing is that the most determined opposition comes from sources that are presumed to be and that assume to be friendly to the farmers. It is easy enough to defeat the activities of an open enemy but it is a very difficult matter to deal with the alleged educational propaganda that is spread over the country in the guise of friendly advice.

The American Cooperative Journal of Chicago, The Cooperative Manager of Minneapolis, and the County Agent of Chicago are three journals, each supposed to be the organ of organized groups of farmers, that are making the hardest, the most unrelenting and the most unfair fight against the movement to organize cooperative marketing associations.

The American Cooperative Journal has adopted for its slogan the rather dramatic declaration that "There is No Substitute for The Farmers' Elevator." No one knows better than the editor of that paper that the local cooperative elevator system has already been practically destroyed. More than five years ago Editor Myers of that paper declared in a public address at a great cooperative congress held in Chicago that more than ninety per cent of the elevators organized in the middle west by the farmers are no longer cooperative in any real sense of that term. Since that statement was made the situation has grown steadily worse. Hundreds of Rochdale elevators operating on the speculative system have failed and have passed out of the hands of the original farmer shareholders and are now a part of the discredited marketing system that has never been able to sell wheat for the cost of production. Hundreds of others are so deeply in debt that they are able to continue in business only through the unselfish action of directors who have endorsed notes at the bank. It is just as well to look facts squarely in the face. The existing system of cooperative elevators cannot be preserved unless they discontinue the purchase and sale of wheat on a speculative basis.

The County Agent and Farm Bureau goes much further than the American Cooperative Journal and the Cooperative Manager. That paper which advertises itself as the mouth piece of the Extension Service and of the Farm Bureau Federation, although it is only fair to say that it has no authority for so doing, devotes its entire February issue to a bitter attack on the whole system of cooperation whether conducted on the Rochdale or commodity plan. In the face of known facts and of established records it asserts that cooperation always has been and always will be a failure.

All three of these papers are supported by advertising income that is supplied by the enemies of cooperation. The County Agent carries the advertisements of commission houses and manufacturing or jobbing concerns whose profits are threatened by the growth of the Cooperative Movement. The same thing is true in even larger measure of the Cooperative Manager and the

American Cooperative Journal. All three papers are fighting the battles of the organized middle men because they dare not do otherwise without jeopardizing their income.

About the best test of the real position of any paper is the source of its advertising support. Farmers who receive either of these three journals would do well to read the advertisements before they accept the doctrines set forth in the news and editorial columns.

### THE WHEAT TARIFF GOES UP.

After a prolonged investigation that lasted several months the Tariff Commission decided that the duty on wheat should be raised and the president has issued a proclamation increasing the rate to 42 cents a bushel. That was about the least thing that a protectionist administration could do for an industry that is no longer able to sell its product profitably on the domestic market in competition with foreign producers.

By the time this paper reaches its readers there should be some results from the increase in wheat duties but it is quite certain that this long delayed action in the interest of the wheat farmers will fall far short of the expectations of those who have been urging it. There are two reasons. In the first place it is quite certain that the elevators and warehouses of most of the northern mills are filled with wheat imported from Canada in anticipation of the action of the president. In the second place the milling in bond and draw back clauses of the tariff still remain operative and will prevent any considerable increase in wheat prices as long as the mills have the opportunity to substitute flour made from low grade American wheat for export in place of that made from Canadian grain milled in bond.

Also it is much too late for the raise in tariff to help the wheat growers very at this time. If the price of wheat goes up the grain merchants who have the bulk of the unused crop of last year in storage will get about all the benefits.

### ORDERLY WHEAT MARKETING.

Our friends, the grain merchants, are still insisting that the summer and early fall is the proper time for marketing American wheat. They declare that at that time the elevator and mill stocks are all out and that there is no foreign competition with grain produced in Argentina and Australia.

All this sounds good but the records do not prove it. The first quarterly pool sold by the Farmers Union Wheat Marketing Association closed on October 15th with the payment of something like an average of eighty-cents a bushel to the growers. The settling price for the second quarterly pool which closed on January 15th was more than a dollar a bushel. This does prove that the summer is the best time for farmers to sell their wheat.

### CONTROL OF POOLING ASSOCIATIONS

There are a few Kansas farmers who are worried over what they regard as a possibility of outside control of the Kansas Cooperative Wheat Marketing Association that is now being organized in this state. There is no cause for alarm over that contingency. The Association is being organized in conformity with the provisions of the Marketing Act of 1921.

After the sign up is completed the Organization committee will divide the state into twenty-one districts with an equal wheat acreage under contract in each district. The farmers who have signed the contract in each district will then hold a primary election for selecting one of their own number as an incorporating director of the Association. No man is eligible to a directorship unless he is a wheat grower and a member of the Association.

The twenty-one directors elected by the members in the several districts will elect their own chairman and other officers and will proceed to incorporate the Association as provided by law. After the incorporation is completed the Board of Directors will then proceed to organize the operating departments, will employ such sales managers and other personnel as may be necessary and will determine the salaries that all employees shall receive.

When the Association begins to handle grain the Board of Directors will have control of the sales policies and will probably exercise that control continuously through the agency of an operating or executive committee elected by themselves from among their own number.

This method of organization and operation as provided by law appears to furnish complete safeguards against any outside interference or dictation. Democratic control by the members is certain if each and every contract signer does his duty and takes the trouble only once a year to exercise his franchise in the selection of directors.

There are others who know that control of a Kansas Association from outside the state is impossible but are fearful that a few men within the state and the organization may be able to perpetuate themselves in office and power indefinitely and so run the affairs of the concern in their own interest or in the interest of their friends. This again depends altogether on the interest that the individual members take in their own organization and business. The entire Board of Directors must be chosen every year. It is possible to make a complete change in the membership of the board at any annual election. This seems to head off the possibility of centralized control within the organization.

Complete understanding of the whole project will be much easier if each member will acquire the habit of speaking of the Association as his organization. That is exactly what the Kansas Cooperative Wheat Marketing Association is an agency set up run by the farmers themselves for the purpose of merchandising their wheat in an orderly manner.

## COMMENT ON WORLD'S NEWS FOR WEEK

### Bryan Is Having Bad Luck

In his attempt to assist the democrats in selecting the right sort of presidential candidate, his favorite right now is a person of the name of Murtree who seems to be in sore need of a press agent and of letters of introduction to the voter. Presumably he lives somewhere in Florida and is an estimable citizen who might accomplish something in politics some day after he makes himself a little reputation.

In Alabama Mr. Bryan supported L. B. Musgrove who is a fine and able man and was for a long time the principle financial angel of the National Anti-Saloon League. The idea was to control the election against Senator Underwood who is more than suspected of not being absolutely true to prohibition. Underwood, however, carried the primaries in his own state by a very respectable majority.

### Coolidge Is Getting Delegates

The National Republican Convention with such regularity and unanimity that it appears, barring unexpected developments, that the result of that gathering is all over now. Of course there will be some shouting, letters of acceptance and something of a campaign after the convention but there is no longer any reasonable doubt about who will be nominated.

This is as it should be. Under the rules Coolidge is entitled to the nomination and should be named in such a way that there can be no possible doubt that he is the choice of a great majority of his party, as is the fact. National nominating conventions that engage in long contests frequently make queer decisions in the end. The best evidence that any candidate is the people's choice is his nomination on the first ballot.

### Bonus For Service Men

Will be voted by this congress in some form. The plan to give every man a paid up twenty year endowment insurance policy based on the length of his term of service looks better than a single cash payment. Such an insurance policy is a positive and highly valuable business asset to any man. It is also a fine form of protection for his dependents.

Inasmuch as it has been proved by tax experts that it is impossible to pay a cash bonus at this time and reduce the burdens of federal taxation, the life insurance plan is the best that congress is likely to do. Of course it would be much better for all debtors and for business in general if our law makers had vision and courage enough to pay the bonus with treasury notes issued for that purpose.

Inflation, shrieks the beneficiaries of the bond issues that are such a tax on the earning resources of the country. Of course it is inflation. How is it possible over to pay debts otherwise than by restoring corresponding degrees of inflation?

### Labor Has Been Running

The British government for several weeks and there is no sign that the world is coming to an end, that titles are to be abolished, or that the wealth of the aristocracy is to be confiscated. British labor never was violent and it is well known that its authority and responsibility are effective and steady influences. Every normal man being loves to make good on his job.

Premier MacDonald and his associates are making good on the big job of governing the British empire. If they are allowed to remain in office they will wreck their own country just to make good with their own party.

### Lady Astor Was Born in Daville.

Virginia but has become a citizen of the British empire by marrying with an adopted citizen of that country.

### EQUALIZATION FOR THE FARMER.

Former Governor Frank O. Lowden, of Illinois, is the latest man of wise affairs to declare what has been so frequently stated in The Southern Planter and other agricultural papers—that the permanent prosperity of the country depends upon restoring the balance of prices for farm and industrial products and maintaining that the farmers is exasperated by the disparity cannot be easily denied. It elicits not merely between farm products and the output of factories but also between food commodities; but it will be remembered that the joint congressional committee of agricultural inquiry which reported last December showed that the farmer gets about thirty-seven cents for every dollar's worth of farm products sold at retail.

Before the late war, there was a relatively close balance between farm products' prices and the prices of other commodities. The balance was never maintained, exactly—sometimes the farmer benefited, but his and his advantage was comparatively small and his disadvantage was never particularly serious.

During the war and since, the disparity has worked steadily to the disadvantage of agriculture and, no matter what selfish interests may claim to the contrary, the thing that is disadvantageous to agriculture will sooner or later prove a calamity to the nation.

Mr. Lowden is not one of those who regard the difficulty as insuperable. He regards the problem as one that may be solved by co-operation.

She serves in parliament and makes good on her job. She was disappointed but not alarmed when Labor prevailed at the polls in the election. Like others of the class of which she is a member by adoption she has done nothing to interfere with the success of the MacDonald administration. In a recent speech she said: "Look at the present government, the way they have buckled down, and played the part of Englishmen first. I think it is very splendid. We must give the devil his due. In these days of transition and unrest in the world, the small party spirit is not big enough. I think the Labor government has realized this and we ought to be proud of it."

### Automobiles May Be Cheaper

But whether the price rises or falls there will be an increasing number of cars used until what the manufacturers call the saturation point is reached. There are a lot of folks in the country who are able to pay for and operate automobiles, but have never done so. There are a lot of others who must have new cars. There is still a great market for the automobile producers.

The popularity almost universality of the automobile is the wonder of the age. The people of the United States have invested a sum equal to the government debt in cars and spend annually for their upkeep an amount practically equal to the national debt. The automobile is a mobile investment, operation and depreciation take five billions of dollars a year but the folks seem to have the money. Where does it all come from and how long before such spending must stop?

### Fish Are Propagated

At many government hatcheries for the purpose of restocking lakes and streams that have been fished out by folks who think more of today's sport than of a chance to go fishing again next year. Just now it seems that your old Uncle Samuel is needing more help at the fish hatcheries. He is advertising for fish culturists and offers the munificent salary of \$900 a year for men who know that job.

Whether to hatch fish or run a great division of the post office department the government is very pinchy with its salaries. For \$4,000 a year the United States expects the same sort of service from officials of the post office for what railways and other great industries pay from \$20,000 to \$100,000. The public will never get as good help as the corporations until the government is willing to pay for its best men. There are many cheap men in the public service because that it about the only kind that care to work for government rates of pay.

### Partnership Is the Name for It If

Our political opponents talk about government. It is patriotism when the same ideas are discussed by our own party associates. The average man will trust his neighbor even in a horse trade but is sure that in politics the man who differs from him is either a fool, a rascal or a traitor. If the average citizen would learn to tolerate the religious and political opinions of others and would give over all forms of propaganda intended to convert his neighbors this would be a much better world. Really it would seem most of our folks here in the land of the brave and the home of the free are smart enough to pick their own church and political party.

### Reformers Are Taking Another Whack

At our somewhat disfigured constitution and the three departments of government set up there and therein, reformers did their level best best to create a government made up of three coordinate branches each with its own field free from interference by either of the others.

The Supreme court jumped its line before Washington retired from the presidency and since then has been

exercising an unqualified veto on the acts of congress. Now some one suggests that congress should climb over into the White House yard and assume authority over members of the cabinet. Just why any one should assume that an agent of congress is any more likely to be honest and competent than an agent of the president has never yet been explained. If our ancient constitution is to be preserved it will be best to make no changes that further confuse the boundaries between the three great departments of the government.

### Knowing Without Understanding

Is characteristic of many of the half baked reformers of this generation. There is an increasing number of well meaning folks who know far more than they understand. The men who are advocating that congress shall be responsible for the acts of the heads of the executive departments know something about the British system but do not understand what they think they know.

The members of the British cabinet, which is not a mere advisory board or even a body of heads of departments, but the actual responsible government of the empire are not agents of the parliament but of the people. There is no half way place between the English and American systems. We must either continue to carry on with our executive department organized as the constitution and by-laws provide or we must change to the British system which makes all branches of the government responsive to the voters.

### Base Ball Is Sitting Up

And the people who love to see it played are beginning to take a good deal of notice of what is going on at the training camps of the various league teams. The strangest thing about this alleged sport is the amount of newspaper space devoted to it by newspapers that are otherwise extremely hard boiled when it comes to donating publicity to money making enterprises.

Every great daily paper in the country carried several columns about the law suit that the government is starting against the lease holders of the Pot Dome as was right and laudable. The very same day almost every paper in the country carried unpaid advertising for base ball to the extent of many columns more than was given to the oil scandal.

President Coolidge, Senator Walsh, Harry Sinclair, Attorney General Donaherty and Ned McLean have been getting a lot of front page space for the last three or four months. Their day in that position is over for awhile. They must stand aside and let the spot light play on Ty Cobb, John McGraw, Ban Johnson, Keneshaw Mountain Landis and Babe Ruth.

### Espionage Is Quite a Business

In and around Washington if Gaston B. Means, self-confessed professional sleuth and go-between, is to be believed. In his testimony before the Daugherty investigating committee this peculiar animal declared that at the instance of various men in Washington, in and out of office, he had "investigated" Senator Cawaway, Senator La Follette, Secretary Mellon and others.

None of these "investigations" were ordered or conducted in the public interest but solely for the purpose of "getting something on" some one who had criticised, offended or otherwise disturbed the peace and quiet of the individual or officer that ordered the inquiry.

If Means tells the truth, which is doubtful, our spy system at Washington has had no equal since the overthrow of Czarism in Russia. It seems that even Millionaire McLean, the friend in need of so many discredited statesmen, is himself a secret service agent with a legal right to spy on those who might criticize his use of his money and influence. Burns would better call for Ned's commission and badge.

genuinely co-operative in structure, but they do not satisfy all the desires of co-operators, for their dealings are restricted to members, and they do not carry checking accounts.

"Labor banks, which have come to the front recently, meet these latter requirements, but they are not co-operative in structure. Shares are permitted to rest on capital stock is permitted to run up to 10% (although it is held at that limit), and in almost all cases the majority of the stock is owned by labor unions rather than by individual borrowers and depositors.

"In 1921, a law was passed in Arkansas permitting the formation of banks on the Rochdale principles. The first group to take advantage of this new law was one at Conway in March, 1923. Operating under the supervision of the office of mines, manufacture, and agriculture, the bank now has a paid-up capital of more than \$5,000.00. Each member must own one \$25.00 share, and no one may own more than 40 shares.

"The officers of this institution are: C. M. Wertz, president; W. M. Harper vice-president; Robert Steel, cashier. Mr. Wertz reports that although this is the first co-operative institution in the country authorized to do a general banking business there are others in the process of formation in Arkansas."

Dairy farming along with building up and maintaining fertility furnish- ing the immediate and constant returns throughout the year.

The fact that a man has made some money farming does not mean that he could not have made more had he known more.

### A 100% CO-OPERATIVE BANK.

The Farmers Union Co-Operative Bank of Conway, Arkansas, is rated by The Co-Operative League of the United States as the first, and as yet the only, genuinely 100% co-operative bank in the United States. "Co-operation," published by the League, in the February issue, contains the following interesting account of the Conway bank:

"Credit unions have been known to the co-operators of the United States for a number of years. They are







## Department of Practical Co-Operation

**UNION MEETING NOTICES**  
Notices of Farmers' Union meetings will be printed under this head without charge. Secretaries should send in their copy at least two weeks before the date of the meeting.

The regular meeting of the Crawford County Farmers' Union will be held on the last Tuesday of each month throughout the year except when this date falls on a Legal Holiday.

A. C. BROWN, Co. Pres.

**UNION LOCAL NO. 273.**  
Regular meetings on second and fourth Thursdays each month.

Charles Crossard, Sec.

**SILVERDALE LOCAL NO. 2051.**  
Silverdale Local No. 2051 meets every second and fourth Wednesday in the month at the Silverdale School House.

J. F. Lewis, Sec.

**NEWBERRY LOCAL NO. 1922.**  
Newberry Local No. 1922 meets regularly, the first and third Monday nights of each month. The members make the union what is, you help make it a success in every way by doing more than your part and attending these meetings.

R. J. Muckenheimer, Sec'y-Treas.

**UNION LOCAL NO. 2019.**  
Regular meetings on the second and fourth Fridays of each month, at 7:30 p. m.

Geo. Speed, Pres.

Alice Kendall, Sec.

**CARLETON LOCAL NO. 1911.**  
Regular meetings on the 2nd and 4th Wednesdays of each month.

J. Humberger, Pres.

R. J. Logan, Sec.

**CLEVELAND LOCAL NO. 364.**  
Cleveland Local No. 364, Neosho County, will hold their regular meetings on the third Tuesday of every month. Come out and boost. Don't stay home and kick.

George J. Schoenhof, Sec.

**PLEASANT VALLEY LOCAL.**  
Pleasant Valley Local Union No. 1309 meets every first and third Wednesday evening of each month.

E. J. Kissinger, Pres.

W. T. Flinn, Sec'y-Treas.

**NEOSHA COUNTY QUARTERLY MEETINGS.**  
The regular quarterly meetings of the Neosha County Farmers Union will be held in the I. O. O. F. hall in Erie, Kansas on the second Saturday of the following months: March, June, September and December.

E. G. Clark, Pres.

J. O. Foust, Sec.

**AT CLEMENTS APRIL 12th.**  
The Chase County Farmers Union will hold their regular quarterly meeting at Clements, Kansas on Saturday, April 12th. This will be an all day meeting and there will be a big basket dinner at noon. Pres. John Tromble of the State Farmers Union and Manager E. E. Woodman of the Live Stock Commission will be with us on that day to deliver addresses. It is earnestly hoped that all members will turn out for this event.

M. W. Greene, Co. Sec.

**NEOSHA COUNTY MEETING APRIL 5.**  
Neosha County F. E. C. U. of A. will have a special meeting Saturday April 5 in Erie I. O. O. F. hall commencing promptly at 10 a. m.

Business of vast importance. Every member in the county is requested and urged to come. A special committee of two is requested from every local. To meet with G. C. Peak as chairman in Erie Mar. 24 at 8:30 or as soon as can get in town to complete an investigating committee which is of vast interest to the members in general and on April 5th they will be able to make their report. A basket dinner will be held in dining room at noon. All ladies are requested to bring such as they wish. The county will furnish coffee and sugar.

J. O. Foust,

Co. Sec. & Treas.

**DOUGLAS COUNTY MEETING POSTPONED.**  
Our Douglas County quarterly meeting has been postponed from March 15th to March 25th at Union school house No. 24. Mr. E. E. Woodman and a representative from the new produce organization are expected to be with us. Meeting called promptly at 10 a. m. Locals are expected to finish membership drive before that date.

C. C. Gerstenberger, Co. Pres.

**LIVINGSTON LOCAL NO. 1984.**  
Livingston Local No. 1984 meets regularly on the first and third Friday nights of each month at Livingston School House. A short program is prepared for each night.

Clyde B. Wells, Sec.

**Notice of Quarterly Meeting.**  
The first quarterly meeting of Riley County Farmers Union No. 45 will be held at Riley, Kans. Saturday, March 29, 1924 beginning at 10 o'clock a. m.

President John Tromble will be the principal speaker of the day. All delegations and Union members should be present.

Gust Larson,

County Sec'y.

**GIRARD LOCAL NO. 494.**  
Girard Local No. 494 meets in Union Hall over the Crawford County State Bank in Girard, Kansas on the second and fourth Tuesday of each month.

W. D. McCloud, Pres.

Roy W. Holland, Sec.

### HONOR ROLL.

The following secretaries of Farmers Union Locals have reported to the state office every member on their rolls paid up in full for the year 1924.

Bellview — 2042—John T. Anderson, Sec. 52 paid for 1924 — 100 per cent.

Burneaster — 943 — Roy Hunter, Ellsworth sec. 24 members paid for 1924 — 100 per cent.

Athelstone Central—1771— Ralph Heikes, Wakefield, Sec.—12 members paid for 1924—100 per cent.

Summit—1774—Mrs. Alice Ames, Madison, Sec.—30 paid for 1924—100 per cent.

Pleasant Valley —1804 — Frank R. Erbert, Ellis, Sec. — 18 paid for 1924 — 100 per cent.

Fairdale — 927 — Carl W. Mayer, Brewster, Sec., 18 members paid for 1924 — 100 per cent.

Rydal — 763 — G. S. Duncan, Belleville, Sec. 22 members paid for 1924 — 100 per cent.

Fairfield — 1227 — I. P. Brung, Robinson, Sec. 29 members paid for 1924 — 100 per cent.

Catherine — 884 — Wm. R. Staab, Sec. 7 members paid for 1924 — 100 per cent.

Hays — 1130 Mrs. Everett Alquist — 100 per cent.

Sylvan Grove—1555—J. A. Reichard, Minneapolis, Sec. — 11 members paid for 1924 — 100 per cent.

Point Lookout, 1072, Jno. Hoffhines, Eshon—all members paid for 1924—100 per cent.

Neutral, 303, John Costello, McClure — 11 paid for 1924—100 per cent.

Independence, 1419—Hugh Winslow Sec., Wellington, Kans.—19 paid for 1924—100 per cent.

Liberty, 925 — Ed. Mog. Sec. — 42 members paid for 1924, 100 per cent.

Twelve Mile, 2002 — R. L. Pearce, Sec., Downs—12 paid for 1924—100 per cent.

Walnut Grove — 1308—Robert J. Meyer, Girard, Secretary—100%.

Victor—1516 — W. G. Harris, Burrton, Secretary, 5 members—100%.

New Hope—1834—S. Tibble, Cedar Point, Secretary, 8 members—100%.

Gem—1689—G. E. Weir, Pittsburg, Secretary, 10 members—100%.

Survey — 34 — Grant Bliss, Woodston, Secretary, 9 members—100%.

Star—231—Willis J. Billings, Linn, Secretary, 6 members, 100%.

Olive Hill—1120—A. F. Braun, Clay Center, Sec.—36 members, 100%.

Coin—1657—S. M. Beason, Orion, Secretary—7 members, 100%.

Bushong — 579 — H. C. Harder, Dunlap, Secretary, 10 members, 100%.

Hunt—1107 — J. L. Kongs, Corning, Secretary — 19 members 100%.

Santa Fe—1717—Marion Johnson, Secretary, Lyons. Thirteen members—100 per cent.

No. 5—761—Clarence W. Spith, Phillipsburg, six members—100 per cent.

AT WOODBINE APRIL 1.

The Woodbine Local No. 1980 expects to have a meeting in the bank hall Woodbine, Tuesday evening, April 1st at 8 o'clock. EVERY member or one time member is requested to be present as important business may be discussed. Come and show that you are loyal to yourself and your occupation as well as to your union and by doing so help YOURSELF and others.

Signed,

Bernhardt Oestreich, President.

**MARSHALL COUNTY QUARTERLY MEETING POSTPONED.**  
Owing to the severe storm our first quarterly meeting which was to have been held at Maryville, Friday, March 21, has been postponed to April 4. All locals are requested to send a full delegation.

Richard H. Mackey, Sec. Treas.

VOTE OF THANKS.

The members of Marine Local 643 Riley County take this opportunity to express their unanimous appreciation of the friendship, loyalty and helpfulness which Mr. F. A. Kaump has shown while Secretary and Treasurer of their organization. Mr. Kaump has the best wishes of all for success in his new location near Waverly, Kansas.

Albert Spasman, Sec-Treas.

entertainment an old fashion spelling bee will take place. The Local meets every 1st and 3rd Tuesday nights of each month. All visiting members are welcome at 562. Come and enjoy the evening with us.

Cor. Sec.

**COFFEE AND DOUGHNUTS AT RURAL REST.**

Rural Rest Local No. 2133 met in regular session in the offices of the Farmers Union Insurance Company on Saturday evening March 16th. President M. O. Glessner and Doorkeeper H. A. Rittgers were the only officers present but a goodly number of the members attended the session which was real interesting from start to finish. Mrs. H. Rittgers was appointed to act as secretary and M. L. Amos to serve as conductor for the evening.

At the last meeting a committee was appointed to secure if possible a piano to be used in the local meetings. The chairman of the committee reported that one had been offered for storage but the party had failed to let them know before the meeting. Considerable discussion on this subject was indulged in by the members on the advisability of having a piano in a business office. It was finally decided that the committee be retained until the next meeting and then the question would be definitely decided.

The application for membership of Thorold Amos was passed upon by Charles Simpson, Mrs. John Tromble and H. A. Rittgers. A vote was taken on this application and the candidate was declared elected to receive the work of the local. The conductor was then asked to bring the candidates in waiting. Don C. Stes, advertising manager of the Kansas Union Farmer, who had been voted on at the organization meeting, and Thorold Amos were presented to the local and assumed the obligation in due form.

A motion was made and seconded that Don C. Stes make it a point to see that a report of each meeting of Rural Rest Local appear in the Kansas Union Farmer.

After the regular business session the committee on entertainment took charge and introduced the following numbers of a very well rendered program.

Reading, Miss Zella Tromble; Dutch Folk Song, Mr. Fred Fralry; Recitation, Gableton's "Gone with Handsome Man," Mr. A. K. Mills; Cornet Solo, Thorold Amos; Report of the Field Man, Mr. Charles Simpson; (this report appears in full in another part of this issue) Explanation of the Wheat Pool and the McNary-Haugen Bill, by State Lecturer M. O. Glessner.

Meeting was then adjourned to take care of the refreshments which the ladies of the local had prepared. This consisted of a bushel basket of doughnuts and some real good coffee. Next meeting will be held on Saturday night April 5.

**SPRING CREEK LOCAL NO. 1174.**

Spring Creek Local No. 1174 met in regular session on Wednesday night with President S. O. Watson presiding. After the regular business of the meeting was transacted a nice program was enjoyed by all. Several selections from the new song book were sung.

A debate was planned for our next meeting which was held on March 18th. The question was "Resolved that a part of the taxes should be raised from the production of the soil."

Mrs. Lobinger, Cor. Sec.

**BOYS AND GIRLS NEED HOMES**

With the coming of the spring months, a number of boys will be paroled from the Boys' Industrial School. It is a happy result that almost every boy gone out is making good. The check-up as to the boys of last fall and the winter, which is rather complete, is especially strong upon this point. The farm homes yield the best results. I am hardly ever called upon to iron out difficulties in their case. The street and the gang, coupled with bad influences for father and mother to attend, or the lack of a father and mother, creates acute troubles at times. However, the state is in loco parentis, and can so adjust the environment while on parole that definite results may be obtained.

Should not the boys make good. Many of them are no different to other boys. They simply could not "hide the feathers and bones" after some of their pranks, they would not go to school or some other usual boy stunt in the teen age. Take the sturdy boy of Swede parentage, about 12½ years old, large for his age, clean face active, wants to live on a farm, and be a farmer, and ask "What shall we do with him in the great old state where we need men, men who can be weighed and measured, not merely by those who can be counted? That boy's smile, his willingness to help, his great wish to make good, most surely do get the men that talk to him. And, there are others.

Girls and little folks also are the wards of Kansas, and are going out constantly on parole and becoming men and they are just making good and winning friends everywhere.

It is tough to be homeless and without a chance.

Dairy boys are being trained in the school, and to know how to handle the best of cows in a practical manner.

Several very capable girls—11 to 14 years of age will go out from the State's Orphan Institution soon. All doing well in school, need mothering in homes.

Alfred Docking, Topeka, Kans. Parole Service.

### KANSAS UNION FARMER ADVERTISING NEVER DIES

The advertising department received the following post-card inquiry from Oklahoma last week. We furnished the lady with the names which she wanted. This goes to prove that advertising in the KANSAS UNION FARMER is everlasting and results keep coming even after a year from a little classified ad which appeared in April 1923.

Kansas Union Farmer:  
Last season there was an ad in your paper from a lady at Holstein advertising White Pekin Duck eggs for sale and another from a lady at Chetopa for Bronze Turkey eggs. I have lost their names and would like for you to furnish them to me or send a paper containing their ads.

Yours respectfully,  
Mrs. B. H. Fairchild,  
Morrison, Okla.

**ROOT LOCAL NO. 1253.**

Members of the above local will please take notice that beginning April 1st, 1924, regular meetings will be held on the first Tuesday of each month. Please attend regularly and help make the Union what is should be.

Frank Reichert, Sec.-Treas.

**LINN COUNTY MEETING.**

The regular bi-monthly meeting of the Linn County Farmers Union will be held at Goodrich on Saturday, March 29th.

Mr. M. O. Glessner, state lecturer, will be the main speaker of the day. I think this is Mr. Glessner's first visit to Linn County. You should hear him.

Important business of interest to farmers and taxpayers will come before this meeting.

Each local is requested to send delegates.

L. H. Fish, Co. Sec.

**WASHINGTON COUNTY UNION MEETING**

We held our regular quarterly meeting at Washington, Kansas March 16th. The vice-president was the only officer not reporting at roll call. The number of members in attendance was not large, possibly on account of the rain the night before and the fact there were two large public sales in the county that day, but those present came from a wide area of the county and were very enthusiastic.

The reports of the delegates to the various Farmers Union conventions were very interesting. The Farmers Union State Bank was discussed and we voted to take stock in same.

Mr. Brooks, of Clifton, president of Roundhouse Local, told us how they were getting more new members than any other local in Washington county.

At the conclusion of his talk it was decided to hold our next meeting at Clifton May 24 and have our State President, Mr. John Tromble address us on that day. There will be a big basket dinner at noon.

J. T. Poland, Co. Sec.-Treas.

**AN OPEN LETTER TO COUNTY UNION SECRETARIES**

Dear Brothers in Co-operation:  
I have decided the best way to get in touch with you is through the official organ so we are taking that method.

The Produce Association is under way and I as one of the field men want to arrange with you County Union to attend your meeting in the near future. To explain to your members the various benefits accruing from the cooperative marketing of produce.

Will the County Secretaries of all Counties east of Salina and West of Topeka please give me the date of their next regular meeting either by letter or by notice in the paper. Preferably by letter.

Yours For True Cooperation,  
J. C. FELTS,  
Hackney, Kas.

### WICHITA WANTS YOUR HOGS.

It is the duty of the Farmers Union membership to prove to the Packers of Wichita that they appreciate their concession to pay Kansas City prices on this market, along with their refusal to accept any more direct shipments along the Santa Fe west of Florence and the Missouri Pacific from Wichita to Genesee and west of Salina. In order to prove this we must furnish the volume of hogs that the Packers demand on this market.

Two other important factors in the handling of your hogs who are willing and glad to be of the greatest possible service to you and to us in the building of a bigger and better Wichita market are the railroads and Stock Yards Company. The railroads report a most satisfactory schedule in to Wichita from this territory mentioned. This shorter haul, as you know, means less shrink and of course more dollars to you.

In addition to this, we have the assurance from the Wichita Union Stock Yards Company that it is their desire to be of any service possible in the better handling of your live stock on the Wichita yards.

We feel that we can offer but one more inducement, and that is the opportunity you have to market your stock through your cooperative firm on The Wichita market. Your Farmers Union Live Stock Commission has for you use a high dollar hog sales man who is here to get that high dollar for you. Also, Mr. Droll is a man who has handled hogs for many years and he knows just how to care for your hogs properly. When you consign your hogs to The Farmers Union Live Stock Commission on this market, you may feel confident that they will have a good fill before they go to the scales, and that they will be sold at the highest possible price.

If you have no hogs to consign to this market at present, your neighbor will thank you to recommend your firm to him. Send us his name and we will see that he is informed of the benefits of Cooperative Marketing on THE MARKET THAT SATISFIES WICHITA.

**ST. PAUL COMPANY ELECTS OFFICERS**

An adjourned meeting of the Farmers Cooperative Mercantile Company of St. Paul, Kansas was held February 1st.

Henry E. Sevart was appointed to act as secretary in the absence of George Baumgartner.

First on the program was the reading of the managers report which was approved as read. This was followed by a round table discussion on the marketing of poultry, cream and eggs.

A motion was made to appoint an investigating committee to go in to this subject further. The motion carried and the following committee was appointed to serve: Tom Coomes, Jesse Barnett and Tom Casey.

Election of directors for the ensuing year and the following men were chosen: W. E. Johnson, J. A. Volmer, Dan Sullivan for one year; Tom Casey, Henry E. Sevart, two years. Members of the advisory board were chosen as follows: Ed. Carter, Tom Coomes, Joe Fowler, W. E. O'Brien, Mat Cavenough, George Baumgartner, Frank DeLong, Will Burnett, Gene Fortune and Will Jensen. A vote of thanks was extended to the retiring officers for their good service rendered.

Henry E. Sevart, Acting Sec.

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