



The Kansas Union Farmer



ORGANIZATION

EDUCATION

COOPERATION

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ST. JOE HOUSE WILL REFUND TO ITS CUSTOMERS

Action by Board at Annual Meeting
January 8 Authorized Payment to
Paid Up Members of Organizations

TO PAY 30 PER CENT

Cooperative Live Stock Marketing
Agency Makes Wonderful Showing,
and Saves Shippers Many Dollars

Cooperative shippers of live stock who patronized the Farmers Union Live Stock Commission at South St. Joseph, Mo., during 1931, and who are paid up members of the Farmers Union or some other state-wide farm organization, are to receive a patronage dividend amounting to 30 per cent of commissions, in accordance with the action taken at the meeting of the board of directors of the cooperative live stock commission company, held Friday, January 8, at the offices of the company. That means that thousands of dollars are coming back to Farmers Union shippers in Kansas.

Even in the fact of decreased receipts, the company, under the management of C. F. Schwab, was able to keep one-third of the commissions collected after using virtually two-thirds to take care of necessary operating expenses. After thirty per cent of the commissions are refunded, there will be left 4.4 per cent of the gross commissions collected which will be transferred from the undivided savings account for 1931, to the surplus account. This 4.4 per cent amounts to \$4,828.12, according to the audit.

Total commissions collected according to the audit amounted to \$97,789.08, during 1931. In 1930 the total commissions amounted to \$125,682.41. This includes commissions on both sales and purchases, for both years. This indicates that during 1931, the shippers in the St. Joseph territory had less stock to ship than in 1930. This is a natural condition, considering the fact that 1931 was a year of little profit to live stock producers. The decrease in total commissions collected amounted to \$27,893.33, comparing the two years.

The net gain for 1931, after operating expenses had been deducted, was \$34,164.84, or 34.92 per cent of total income. This made a per cent saving of \$5.98. In 1930 the net gain for the year was 47,376.07, which was 37.69 per cent of total income, and which made a per cent saving of \$6.35. Thus, with decreased receipts and decreased gross earnings, the percentage decrease of net earnings under those of 1930 was not 2.76 per cent. This was accomplished by the practice of strict economy and efficiency of operation.

The audit shows that in 1932, the cooperative firm handled 5,712 cars while in 1930 the number was 7,240. The number of head of live stock handled in 1931 was 319,609. Adding interest received to the amount of total commissions, the total income for 1931 was \$99,312.40. Total operating expenses for the year were \$65,147.56, leaving a total saving of \$34,164.84, which is equal to 34.4 cents on every dollar of commissions paid by the shippers.

The advantages of marketed live stock through a cooperative marketing agency are forcibly brought out in a condensed statement of the Farmers Union Live Stock Commission of South St. Joseph, showing results from the time the house was organized August 13, 1917, up to and including December 31, 1931. This statement shows that the total net savings of the company over this period of time amounted to nearly a million dollars—\$953,494.21 to be exact. This is equal to 62.81 cents on every dollar of commissions paid by the producers. Total operating expenses during this time have been \$852,040.77. Total earnings have been \$1,805,534.98. During the time the company has operated, it has handled, including truck receipts received to date, a car load basis, amounts to \$1,920.

It is interesting news to readers of the Kansas Union Farmer that the Kansas Farmers Union furnished more patronage to the St. Joseph cooperative than any other agency which supports the institution. The groups which support the Farmers Union Live Stock Commission at St. Joseph include the Farmers Union

organizations of Nebraska, Missouri, Iowa and Kansas; and Farm Bureau Federations in Missouri and Kansas; the Equity in Kansas and the Missouri Farmers Association.

Refunds or patronage dividends will be paid soon to members of these groups who are paid up and in good standing, and who have patronized the firm during the past year. Farmers Union patrons are urged to see that they are in good standing as Farmers Union members. It would be well for each one to see his secretary, if he is not positive as to his standing, and determine that his dues have been forwarded to the state office. Otherwise, when the state office receives the list of customers from the St. Joseph house to be checked against paid up membership, some members might stand to lose out on the payment of a patronage dividend.

Members of the Board of Control who met at South St. Joseph last Friday included H. G. Keeney, of Omaha, who is president of the board and president of the Nebraska Farmers Union; George Larson also representing the Nebraska Farmers Union; A. D. Whittle, representing the Missouri Farmers Union; C. A. Ward, for the Kansas Farmers Union; E. P. Overturf, for the Equity Union of Kansas; E. J. Willis, representing the Iowa Farmers Union; and J. R. Evans, who represents the Farm Bureau Federation in Missouri. H. H. Hirth and Wm. Allen, members of the board representing the Missouri Farmers Association, were unable to attend. (continued on page 4)

STATE OFFICERS WERE AT COUNTY MEETINGS

President C. A. Ward of the Kansas Farmers Union addressed a meeting of Farmers Union folks in Concordia Saturday afternoon, January 9. The meeting was a postponed Cloud County meeting.

A fairly good sized crowd was out to hear the Farmers Union issues discussed. A good deal of interest is being displayed in the Farmers Union program, and a determined effort is being made to collect dues promptly, and to make the organization in Cloud county one of the best in that part of the state.

On the same day, Saturday, the state secretary of the Farmers Union, Floyd H. Lynn, attended a meeting of the Chase County Farmers Union at the Bazaar school house. The meeting was marked with enthusiasm among the members, who attended some 200 strong. W. C. Childs is president of the Chase County Farmers Union, and had seen to it that the meeting was well advertised.

The good women of the organization prepared a meal of bountiful proportions which was served in cafeteria style. Several musical numbers and several readings were given, to complete a well balanced program. Reports were given concerning the state convention, and T. R. Wells of Eldorado gave a short account of the national Farmers Union convention at Des Moines, which he attended.

FARM ORGANIZATIONS WOULD EASE CREDIT

Washington, Jan. 8.—Three national farm groups, the Grange, American Farm Bureau Federation and Farmers' Union have demanded a monetary program for the United States to help restore normal business and employment.

They proposed a liberal federal reserve open market policy to stop contraction of credit. They contended such market operations would create excess reserves for member banks, firm prices of commodities and securities and release hoarding currency. The demand was addressed to President Hoover, the federal reserve system and congress. It will be presented Saturday before a group of 100 congressmen at the capitol, presided over by Chairman Steagall of the house banking and currency committee.

E. A. O'Neal, president of the American Farm Bureau Federation; Louis J. Taber, master of the Grange, and John A. Simpson, president of the Farmers Union, were present at the meeting today. They are drafting a program which they will ask congress to adopt as an aid to agriculture, especially—Drovers Telegram.

WIBW BROADCAST

The Farmers Union hour on WIBW this week, Friday evening at 7:30, will be occupied by a speaker from the state office of the Kansas Farmers Union. Tune in.

UNION CERTIFIED HAS KANSAS STATE HIGHWAY CONTRACT

Will Ship Highway Commission Minimum of 120,000 Gallons Lubricating Oil During Year of 1932

HELP TAX PAYERS

State Government being Supplied with Product from Farmer-Owned Institution is Something New

The Union Oil Company (Cooperative) of North Kansas City, will ship the Kansas State Highway Commission a minimum of 120,000 gallons of lubricating oil during 1932, as specified by the contract which has just been signed between the Highway Commission and this company. The Union Oil Company has shipped the Highway Commission's requirements during the past six months and has handled their business on a most satisfactory basis according to statements made by officials of the Commission.

The estimated volume for the six months period just closed was 35,000 gallons. The Union Oil Company actually shipped the Highway Commission a little in excess of 58,000 gallons or approximately 1 2/3 times the minimum specified in the contract. No doubt their requirements for 1932 will run in excess of the 120,000 gallons contracted for.

No other class of people in Kansas pay more taxes for the support of the state government than the rural population. More than 40,000 of these Kansas farmers are interested and are part-owners in the Union Oil Company (Cooperative). These farmers therefore by supplying the Highway Commission requirements of lubricating oil are in reality saving their state money which in the long run they are helping to support. On the other hand the Commission by working with this large group of farmers is increasing the volume of business which reduces the manufacturing cost per gallon and in this way the Highway Commission is giving these farmers more money with which to pay their taxes. These farmers are operating their own oil company for the purpose of saving money for themselves so that they may build better schools, churches and in other ways improve the Kansas communities in which they live. It is very fitting therefore that the Commission should work with this large group of farmers. It is something "new under the sun" for farmers to supply a state government and is only made possible by large groups of farmers in many communities working together. Perhaps never before has a state government had the opportunity to patronize so many of its tax payers.

The Highway Commission and the State Administration are to be commended for the spirit of cooperation manifested toward the farmers of the state. By purchasing such a large quantity of lubricating oil from farmers they are practicing farm relief right at home.

STATE LEADERS ATTEND
FARM BUREAU MEETING

The president and the secretary of the Kansas Farmers Union were in attendance at the annual Farm Bureau meeting recently held at Manhattan. Considering the condition of the roads a splendid group was present. At this meeting Ralph Snyder was re-elected to serve his thirteenth year as president. Dr. O. O. Wolf of Ottawa was re-elected vice president.

The heads of the various Farm organizations and cooperatives addressed the meeting briefly.

Mr. Ward's address may be summed up as follows: He commented briefly on the fine spirit of fellowship existing between the various groups. In his general remarks it was brought out that in 1931 the value of farm crops was 49 percent under 1929. Also, that the farmers net income in 1931 was 70 percent below that of 1929. This, said the speaker, presents a tragic situation and now is no time for the dodging of issues; but that emergency legislation is needed to prevent a total collapse, not only of agriculture but of the financial and economic structure of the government.

He emphasized the need of dealing directly with the monetary question and the revamping of our Federal Reserve Banking system. Mr. Ward said the farm organizations must take the initiative in working out an equitable tax program. We must pass the graduated income tax amendment and must raise the brackets on all the higher incomes, he said. On marketing, he stressed the fact that we must retain the Marketing Act and must work together for helpful amendments. The American farmer may get an American price for his products and that our industry must be protected by proper tariff regulations.

At this Farm Bureau convention many compliments were paid the Kansas Farmers Union because of the constructive work that is being done by our organization. Our leaders expressed our best regards and wished for that organization a prosperous and successful 1932.

A howling or clicking noise in either gear or transmission or differential gears on a cold morning most likely indicates heavy or not enough grease. Grease for both these parts should be changed from summer grade to winter grade. A pint of ordinary engine oil added to the heavy grease gives good results.

GOOD UNION OIL YEAR

North Kansas City, Mo., Jan. 11, 1932.—A 60 per cent increase in volume accompanied by a large increase in profit is the 1931 record of the Union Oil Company (Cooperative) according to a statement just issued by the management. This is an excellent record, and especially so in view of general farm and economic conditions.

The Union Oil Company (Cooperative) is made up of more than 100 affiliated local cooperative oil companies representing over 100,000 farmer consumers. This large group has grown in the short space of three years. Since the company started with only 25 member farmers, it has really been built "from the bottom up." This large growth has been made during a time of depression which emphasizes the soundness of the plan on which it operates.

During the past twelve weeks, twenty-one new member companies have been added to the group which will increase the strength of the company for the coming year. A recent check up of the sales department shows a very likely addition of this many or more companies during the first 60 days of the new year. The management conservatively estimates that the 1932 volume will reflect something like a 50 per cent increase over the year just closed. The manufacturing facilities of the company have been increased twice since the company began operating in 1929 and with the present outlook for 1932, a further enlargement will be necessary. This will probably include the erection of a new manufacturing plant which will materially increase capacity.

Guided by the opinions of those who are best informed, an improvement in farm conditions can be counted on during the coming year, all of which brightens the outlook of the cooperative oil movement and it would seem that 1932 with good management and concentrated effort will be a banner year for the Union Oil Company. That the cooperative principle is economically sound has been proven beyond a doubt by the way it has strengthened during the past twelve months. The more than 100 affiliated companies have made money during the year which means that they are paying a patronage refund and rendering a service to their membership.

Howard A. Cowden, president of the company, says he expects the annual meeting, which will be held here on February 2nd, to be one of the most interesting cooperative oil gatherings ever held. Advance reports indicate that leaders interested in the cooperative oil movement will be at the meeting from a wide area. Addresses will be made by cooperative leaders of national reputation.

The company made a patronage refund of 15 per cent of gross profits for 1931, and 20 per cent for 1930. The refund for 1931 will be determined by the stockholders on February 2nd. It is hoped that, the percentage for 1931 will exceed that made in former years.

KANSANS CONTINUE
TO CONTRIBUTE TO
DROUGHT SUFFERERS

State Office of Kansas Farmers Union
Receives Clothing and Checks Each
Week for Northwest Brothers

DIRECT CHANNELS
Kansas Folks Appreciate Lack of Red
Tape in Distribution of Relief to
Places where Needed Most

And still they come! When the first few boxes of clothing came into the state office of the Kansas Farmers Union, to be forwarded to the drought area sufferers in North Dakota and Montana, Kansas Farmers Union officials wondered if it was just a spurt of generosity or something more. Publicity given to appeals from Farmers Union people who were familiar with the dire situation in the Northwest. They wondered if the generosity of the Kansas Farmers Union folks and their friends would die out after the first wave of giving had subsided.

Now, however, they are convinced that the generosity is real and deep-seated. The first wave has never died out, and the generous gifts and contributions continue to come in. A week never passes without the state office of the Kansas Farmers Union receiving a number of parcels of useful clothing and supplies, including food articles, to be forwarded to the committee of Farmers Union people in Jamestown, North Dakota, for distribution, where they will do the most good. In addition to the goods and checks received at the state office, many locals and individuals are sending shipments of clothing and food, as well as money contributions, direct to the relief committee.

Recent contributions to the office of the Kansas Farmers Union at Salina, include a parcel of clothing from F. L. Moll at Clay Center; Five dollars in cash from the Washington County Farmers Union; three large cartons of supplies from Brantford Local Farmers Union, sent in by Roy Pearson, of Clifton, Kansas; a carton of clothing and supplies from Burt H. Witney of Narka, Kansas, and a check for \$20 from Bunker Hill Local No. 468, at Glendale, Kansas, sent in by the secretary-treasurer, Millie Clover.

These fine contributions clearly emphasize the fact that there is a feeling of brotherhood within the organization. The fact that the brothers and sisters of the Farmers Union who are the victims of the severe drought and adverse conditions are in other states, hundreds of miles away, makes no difference to the Kansas members. The (continued on page 4)

THINK WOOD PILE IS HARBORING A DARK INDIVIDUAL

Article in Wichita Beacon Stirs Doubt
and Suspicion in Minds of Conway
Springs F. U. Members

IS NOT SIGNED

Editor Endeavors to "Push Colored
Gentleman Out into Open" as per
Request of Local President

The January issue of the Wichita Beacon carried a full page article, dressed up in the form of a display advertisement which attacked the Agricultural Marketing Act in yonemous fashion and which finished with these words: "Let the People Rule. Repeal the Agricultural Marketing Act. Abolish the Farm Board in the interest of the people and for efficiency and honesty in government."

A copy of this page was mailed to the Kansas Union Farmer by A. A. Reeside, secretary of Zephyr Local of the Farmers Union, No. 1622, Conway Springs, Kansas, with the following comment: "If an sending you a sheet taken from the Wichita Beacon of January 3, at the request of the members. We feel that there is a colored gentleman lurking around this article, and the brothers would very much like to know just what you think of it." A notation by the president of the local, Mr. B. F. Rice, says: "Please push the colored gentleman out in the open so we can see him."

Pushing colored gentlemen out of wood piles and such places is a lot of fun, but sometimes it is a little difficult to put your hands on them. It looks as though the Conway Springs brothers are letting the editor of the Kansas Union Farmer in for some interesting entertainment. But before the little game starts, let's get a good look at the wood pile.

In the first place, the article starts out with "Mr. Farmer" spread out in box car letters clear across the top of the page. An exclamation point is used in order that Mr. Farmer will become properly excited right at the beginning.

The question then is shot at Mr. Farmers' demanding to know "What has Congress and the Farm Board done for you?" At about this point, Mr. Farmer begins wondering who is asking the question and who is getting him excited, so he glances down to the bottom of the page to find out. But he doesn't find out. This important message to Mr. Farmer is left on a door step, with no one willing to be responsible for it. Well, let's get up to the top of the page again. Here we see:

"Congress reconvenes Monday for continuation of its 72nd session. Will Congress continue its disastrous socialistic and paternalistic policies regarding agriculture with destructive legislation, the result of which has been to disturb normal marketing and developing prolonged declines in wheat prices to lowest levels in history?"

We believe we can see a glint of water elm moving slightly in this section of the wood pile. "Socialistic and paternalistic policies"—gosh! Such big words. The government long has aided industries and commerce, rail roads and shipping interests, banks and other institutions, and now that organized agriculture has been recognized by the passage of legislation built around the idea of cooperative marketing, such a policy becomes socialistic and paternalistic. And some one unwilling to identify himself—or some brood is directing to Mr. Farmer. The with an exclamation point an inch and a quarter tall.

A big howl is made about disturbing "normal marketing." Normal marketing to the enemy of organized agriculture is the name for groups who make their livings by speculating and gambling in the result of the farmers' toil and by manipulating the market—means marketing in the same good old way in which they were allowed to indulge in for so many years. Normal marketing to them means leaving the farmer entirely out of the picture. Let the farmer produce and they will attend to his marketing in a "normal" way, is their policy.

If this disturbance of "normal marketing" has been responsible for the declines in wheat prices, and the article says that is the case, then it must be that those who have had charge of marketing "normally" had something to do with the slumps, too. It is certain that they did not want cooperative marketing to succeed. They have thought to throw monkey wrenches in to the new marketing works at every opportunity. They want to continue to do all the marketing of farmers' products. They have done all they could do to discredit cooperative marketing and to ridicule the only legislation ever passed in Congress recognizing cooperative marketing on a national scale. They have lots of money to spend in doing this—and that money came from the farmers when the "normal marketers" were in charge of farmers' marketing in a "normal" way. They have money with which to buy full pages in newspapers. They overlooked something, however, when they mentioned only wheat as having declined to disastrously low levels. The depression of prices extends to some other commodities, too. Is the whole depression brought about by these "socialistic and paternalistic" policies?

Chasing around the wood pile, we find that there is a noisy demand for an "unsmearing, thorough, most searching" investigation of the Federal Farm Board. Who cares? The Farm Board is willing to be investigated. But is it right only to investigate the Federal Farm Board activities in

marketing grain, and not subject the private grain monopolies to investigation? Of course, who ever wrote the page ad to Mr. Farmer simply forgot to mention that angle.

"The Farm Board has driven down the price of wheat from \$1.25 per bushel to as low as 25 cents a bushel," says the page article, in big letters. That places the blame positively—and yet there are some who wonder if the Farm Board really did all the "driving down" of the prices. It is too bad the decline of stocks, and other declines, cannot be hooked up with the Farm Board too.

The article talks sense when it says: "The Agricultural Marketing Act should be revised by friends, not by foes of the farmer." Later it says the act should be repealed; so "repealed" and "revised" mean about the same thing to the author of the page article. But the statement is correct; the act, if it is to be revised, should be revised by friends of the farmer, and not by those who want to remain complete control of marketing, and who are using money from profits formerly obtained from farmers to pay for ads which they cannot sign.

This brings us to the end of the wood pile. Perhaps we have not pushed the individual out in the open, but in this little chase around the wood pile we have had a lot of fun pointing at him. The editor hardly ever signs his articles in the Kansas Union Farmer, but since he has said a few things about the "Mr. Farmer" article not being signed, perhaps he should sign this one.—Floyd H. Lynn.

STATE BOARD TO MEET FRIDAY AND SATURDAY

Preliminary Meeting Called for Friday
Evening; Many Important Matters
To Be Considered

The regular meeting of the board of directors of the Kansas Farmers Union has been called for Saturday of this week, at 9 o'clock in the forenoon, as announced in last week's issue of the Kansas Union Farmer. In last week's announcement, it was mentioned that a meeting might possibly be called for Friday evening, January 15. The same suggestion was made in letters to the various directors. Most of the directors have replied that they favor a Friday evening meeting in addition to the Saturday meeting, and for that reason a Friday evening meeting has been called.

A number of important matters are to be considered at the sessions of the state board at the end of this week. The state organization has a full program mapped out for the year just beginning, which will require the full cooperation of all state officers and board members, as well as of all the membership and leaders of the state business institutions. The matter of renewal of membership in the Farmers Union by payment of dues, and the matter of securing new members in the organization, thereby to increase the effectiveness of the organization as a whole, is of primary importance, and undoubtedly will enter into the deliberations of the board at the coming meeting.

FARMERS UNION PEOPLE ATTEND TOPEKA MEETING

Kansas Farmers Union members are turning their attentions to Topeka this week, where the Kansas capital city is being devoted to the affairs of Kansas farmers. During the year, several meetings which have to do with activities of the Kansas state board of agriculture, and kindred activities.

Kansas Farmers Union people are more interested than ever before in the meetings of the Kansas state board of agriculture, for this is the first time the Farmers Union has had official representation on the board. A law passed by the last session of the legislature provided for representation of county Farmers Unions and Granges, on the official board. Many county Farmers Union organizations are taking advantage of this representation and will have their representatives in Topeka this week.

C. A. Ward and Floyd H. Lynn, president and secretary, respectively, of the Kansas Farmers Union, are attending some of the meetings in Topeka this week, with a view toward advancing the interests of the Farmers Union in Kansas.

Radio waves do not cause droughts or affect the weather in any other way. This has been determined by the United States weather bureau.

MAKE PLANS TO ATTEND MEETINGS OF STOCKHOLDERS

Various State Wide Farmers Union
Activities to Hold Stockholders'
Meetings in Near Future

MUCH INTEREST

Proxy Votes are Being Provided for
Those Who Cannot Attend; Mark
Date on Calendar Now

Farmers Union folks all over Kansas are making plans preparatory to attending the various stockholders' meetings of the state wide business activities, which are to be held this month and next. These institutions of cooperative marketing and cooperative effort among farmers are owned and controlled by the farmers themselves, so it is entirely fitting that the farmers who are interested in the policies of their own businesses should be planning to attend the stockholders' meetings.

All stockholders are being notified in ample time to allow them to shape their personal programs in such a way that they can attend the meeting of their various groups. The first meeting is that of the Farmers Union Royalty Company, which is scheduled for the same date as the date of this issue of the Kansas Union Farmer—Thursday, January 14. The place is the office of the company in the Farmers Union Building in Salina. The schedule calls for the meeting to be called at 9 a. m. The notice, signed by G. E. Creitz, secretary, has appeared in the official Kansas Farmers Union paper.

Notice of the stockholders' meeting of the Farmers Union Mutual Insurance Companies of Kansas appears in this issue of Kansas Union Farmer, and appeared last week. W. J. Spencer, president, and C. C. Cole, secretary, have called the meeting for 10 a. m. Friday, January 15, at the office of the company in the Farmers Union Building in Salina. Proxies are printed along with the official notice, in order that those who for any reason cannot attend may designate some other stockholder to vote and act in their stead.

The first week in February will be taken up with several stockholders' meetings for the Farmers Union marketing agencies and activities. The Union Oil Company with headquarters in North Kansas City, Mo., is scheduled to hold its stockholders' meeting on Tuesday, February 15. Howard Cowden, president of this cooperative, is hoping for a large attendance at this meeting.

The Farmers Union Cooperative Creamery Association, with headquarters in Kansas City, Mo., will hold its stockholders' meeting on Wednesday, February 16. Mr. A. W. Seaman, manager, also is announcing in this issue of the Kansas Union Farmer the dates of the various district meetings which precede the annual stockholders' meeting.

On Thursday, February 4, the Farmers Union Live Stock Commission Co. will hold its stockholders' meeting in Kansas City. George Hobbs, manager, states that the cooperative marketing agency has had a very good year, and that matters of importance will come up for consideration of the stockholders. He looks for a good attendance.

The annual stockholders' meeting of the Farmers Union Jobbing Association, will be held in Kansas City on Friday, January 5. H. E. Witham, manager, is expecting a large number of stockholders to attend. The Jobbing Association has been doing a wonderful business, and those of Kansas Farmers Union people are very much interested in what will take place at the stockholders' meeting.

The Farmers Union Advertising Association, of which T. B. Dunn is secretary-manager, will also hold its stockholders' meeting in Kansas City on Friday, February 5. This is one of the fastest developing cooperatives in the state, and the stockholders' meeting will be one of great interest to Kansas Farmers Union members.

All these meetings merit the attendance of the stockholders, and it is to be hoped that each meeting has a large attendance. Proxies will be provided for the benefit of those who cannot arrange to be present in person.

To Membership in Kansas

(By JOHN A. SIMPSON, President)

I am now located at the Cavalier Hotel in Washington, D. C., directing the legislative work of the National Farmers Union.

Everybody is here and much confusion exists. When I say everybody, I mean the railroads, manufacturers, bankers, laborers, farmers, government employees and other groups more or less necessary to society.

The international bankers appear to be on the inside. They have recently testified before committees of both the House and Senate that debts due our government from foreign countries are matters that can be used as scraps of paper, but the debts due from those same countries to the bankers of this country are sacred obligations. These big bankers testify to millions they made in commissions on European securities which they loaded on the simple-minded of this country. In their testimony they frequently admitted buying European securities at as low as 80 and selling them at as high as 90, and in many instances the suckers who purchased cannot now get more than 50c on the dollar for these securities. The government is very strict against all lot-

teries but all the dupes of a hundred years in this country never lost a fraction of one per cent on lotteries of what the gullible have lost by buying European securities from high financiers of Wall Street.

Refinancing Bill introduced by Senator Frazier of North Dakota, which provides that the government shall refinance farm loans on a basis of 1/2 per cent interest. I also, in season after season, have been preaching the doctrine of cost production to farmers for that part of their product needed for home consumption. The government regulates the marketing of transportation. It does not buy or sell transportation but it decides just what every pound of freight shall pay. The government regulates the marketing of transportation on a basis of cost, including reasonable interest on the investment. I tell the members of Congress that the Farmers Union asks the government to do for us what it is doing for transportation. We do not want the government to buy and sell our products but we want it to regulate the marketing of farm products on a basis of cost plus interest on our investment.

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Notice of Meetings

The Eighth Annual District Meetings of the Farmers Union Cooperative Produce Association are to be held as follows:

District No. 7—Monday, January 18—Court House, Hill City.
District No. 6—Tuesday, January 19—Court House, Wakeeney.
District No. 5—Wednesday, January 20—M. E. Church, Strong City.
District No. 4—Thursday, January 21—F. U. Assn. Office, Clay Center.
District No. 3—Thursday, January 21—Tax Commissioners Room, State House, Topeka.
District No. 2—Friday, January 22—Masonic Hall, Ottawa.
District No. 1—Saturday, January 23—I. O. O. F. Hall, Colony.

These meetings are held in accordance with the provisions of the Association By-laws for the purpose of:

NOMINATING one individual as member of the Board of Directors of the Association for that district;

ELECTING one delegate for each county in the district;

ELECTING one delegate for each twenty contract signers or major portion thereof in each county; and

FOR the transaction of such other business as may properly come before these meetings.

The director and delegates chosen are to attend the Eighth Annual Stockholders' meeting to be held in Kansas City, Kansas, at 10:00 A. M., Wednesday, February 3.

Members who can not attend in person are requested to avail themselves of the opportunity of voting by proxy. Notices of meeting and blank proxies have been mailed direct to all members.

A. W. SEAMANS, Secretary.

THE KANSAS UNION FARMER

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Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success.

Change of Address—When change of address is ordered, give old as well as new address, and if possible, all copy, with the exception of notices and including advertising, should be in seven days before the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date.

NATIONAL OFFICERS
John Simpson, President, Oklahoma City, Okla.
H. G. Koenig, Vice President, Omaha, Neb.
E. K. Kennedy, Secretary, Kankakee, Ill.

BOARD OF DIRECTORS
Emil Becker, Clark, Neb.
T. E. Howard, Denver, Colo.
F. H. Peterson, Yankton, S. Dak.
C. M. Rogers, Indiana, Iowa
Fritz Schulthess, Wisconsin

KANSAS OFFICIALS
C. A. Ward, President, Salina, Kans.
W. P. Lamberton, Vice President, Fairview, Kans.
Floyd H. Lynn, Secretary-Treasurer, Salina, Kans.
John Frost, Conductor, Blue Rapids, Kans.
M. V. Gates, Doorkeeper, Logan, Kans.

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Hose Palenok, Alma, Kans.
John Fengel, Lincolnville, Kans.
F. C. Gerstenberger, Blue Mound, Kans.

FARMERS UNION JOINTING ASSOCIATION—1146
Board of Trade Bldg., Kansas City, Mo., 315 Union Ed. Bldg., Salina, Kans. Until Corby Bldg., St. Joseph, Mo.

FARMERS UNION CO-OPERATIVE PRODUCE ASSOCIATION—201 Oak St., Kansas City, Mo.

FARMERS UNION LIVE STOCK COMMISSION—400
319 Live Stock Exchange Bldg., Kansas City, Mo.; Live Stock Exchange Bldg., Wichita, Kans.

FARMERS UNION MUTUAL INSURANCE CO.—Room
262 Farmers Union Bldg., Salina, Kans.

FARMERS UNION AUDITING ASSOCIATION—Room
308 Farmers Union Bldg., Thomas B. Dunn, Secretary-Manager, Salina, Kans.

KANSAS FARMERS UNION—Salina, Kansas, Room
258 Farmers Union Bldg.

FARMERS UNION MUTUAL LIFE INSURANCE CO.
Farmers Union Bldg., Rex Lear, State Manager, Salina, Kans.

THE KANSAS FARMERS UNION ROYALTY CO.
Room 211 Farmers Union Bldg., Salina, Kans.
G. E. Croft, State Manager.

FARMERS UNION MANAGERS ASSOCIATION
C. B. Thayer, President.
T. C. Holden, Secretary.

SALINA, KANSAS, THURS. JANUARY 14, 1932

A CORRECTION

In the "President's Column" last week, a certain part of an article by C. A. Ward was made to read: "The masses of our commonwealth, including our farmers, are not interested in the saving of our country and the preservation of our people." What Mr. Ward wrote, and what should have appeared in print, was: "The masses of our commonwealth, including our farmers, are not interested in colorful maneuvering of partisan politics. They are rightly interested in the saving of our country and the preservation of our people." The Linotype simply skipped a few cogs, and the proofreader failed to notice it.

TAKE AN INVENTORY

Now is a good time to take inventory of yourself and of your local Farmers Union activities. Every business that amounts to anything must necessarily take an inventory at certain intervals, so that the management may know what progress is being made. Why not take a Farmers Union inventory in your own community—and in your own home?

You might begin with yourself. Have you paid your 1932 dues? It is out of the question to suppose that you have not yet paid your 1931 dues; so we shall not go into that just now—but you can go into that matter if you think you should. Do you know of any neighbor or neighbors who should be reminded of their duty to their own class—Agriculture—and who should be induced to become affiliated with the Farmers Union?

Do the members in your community realize generally how important it is to have all the 1932 dues paid up as soon as possible? Do they realize that promptness in this matter enables the Farmers Union organization to work more efficiently than when dues are slow in reaching the state office?

Is it common knowledge in your community that the Farmers Union has a big job ahead of it, with reference to giving Agriculture an even break with other industries? And is it commonly realized that whatever program is put over by the state and national organizations depends largely on the support received by the membership?

Take an inventory. Study the Farmers Union program as adopted at the state and national conventions, and get behind the program 100 per cent. Remember the fight for equalization of the tax burden. The purpose of the income tax as sponsored by the Farmers Union is to allow some of those not now paying taxes to carry part of the load. Get them to helping pay taxes, and they will be more interested in getting tax reductions.

It is a good program. Get yourself and your community behind it.

A FAIR INFERENCE

As long as one part of the opposition condemns the Farm Board and the cooperatives for holding cotton, and another condemns them for not holding it, it is reasonable to conclude that the co-ops and the Farm Board, under the terms of the Agricultural Marketing Act, are steering a "sane middle course."

THE PRESIDENT'S COLUMN

By CAL A. WARD

FARM ORGANIZATIONS ON THE JOB AT WASHINGTON

Occasionally as we discuss the Farmers Union and its program, we meet with individuals who have failed to pay their dues, justifying their action by asking the question, "What has the Farmers Union done for me?" In this connection I might state that in this class we find a very small percentage. If time and space permitted we could present pages of information that would justify the existence of the Farmers Union and our wholehearted support of it. May I suggest that the small amount of dues required for membership is insignificant as compared to the tremendous results obtained through our organization. I here-with list a few of its benefits.

PATRONAGE REFUNDS:

The Farmers Union of Kansas has refunded hundreds of thousands of dollars to the farmers since the existence of the organization in our state. In addition to this, the fact of the existence of our cooperatives has brought us bargaining power and has been the direct cause of the farmers receiving for their commodities even the prices which have been obtained. I have just attended a Directors' meeting of the Farmers Union Live Stock Commission of South St. Joseph, and this firm alone, which has been so efficiently managed for something like 14 years, has paid back almost \$1,000,000.00 to the live stock producers.

Our firm in Kansas City, since they started paying dividends has only failed to pay back one year. Thus we could go on down the line and recite instances of substantial refunds to our farmers. There is another side to the Farmers Union program which, in my judgment, is even more worth while than the direct financial remuneration. Namely:

BENEFITS DERIVED THROUGH EDUCATION AND ORGANIZATION: In order that cooperatives may be set-up it is necessary to carry on a program of education; and, the program of education is the means of bringing information and knowledge. This is carried on in various ways; through the columns of our paper and through local meetings all over the country. It is just as essential for the farmers to study their own problems together as it is for any other group of society to look after their own interests. When once our farmers are educated and religiously sold to a program that tends to better the condition of our people, then we are in a position to build co-operatives and look after the details of our entire program.

LEGISLATIVE BENEFITS: All will agree that it takes real organization to pass and obtain legislation. Most usually a hard, bitter struggle and fight is implied. Especially is this true at this time. When we seek legislation to help our class we must have wholehearted support and this support must be concentrated and directed in well prepared and defined channels.

Getting Together

The farm organizations, through their leadership are putting up a real fight in Washington at this time and we might well feel elated because there is apparently unity existing between the Farmers Union, the Farm Bureau and the Grange on most matters. Those of you who have read press reports have probably noted several points on which there is apparent agreement. For instance, the three farm organizations have agreed that the Farm Board should have authority to use the export debenture, the equalization fee or any other method of controlling crop surpluses. They are together in asking an increase in upper brackets of personal income, corporation and estate taxes. They are agreed that the entire monetary system needs readjusting, and they stand for liberal federal reserve open market policies. They are fighting for an adequate tariff to enable farmers to retain home markets and immediate revision of agriculture schedules to place agriculture on an equality with other industry. They are fighting for legislation that will prohibit the short selling of farm commodities. They are asking for independence of the Philippines, so the American market can be preserved for the American farmers.

The above program which is now being sponsored at Washington should inspire every member of the Farmers Union to pay his dues and cause him to ask his neighbor to join hands that we may cooperate in this fight of saving our farmers.

I am just in possession of some correspondence from our National President, John A. Simpson, and he refers to the different groups that are represented there and of the confusion which exists. Mention is made that the International Bankers seem to be on the inside. I heartily agree with President Simpson on this and wish to suggest that this has always been the case and is so because of the vast amount of wealth which is represented by this gang. These banking interests and financial institutions have made millions in commissions off we American people by unloading European securities at inflated price levels. They are very much interested in the collection of debts due from those same countries, to the banking interests of the east, but are more than willing to be PATIENT AND CHARITABLE to the European countries in the payment of the debts of their Governments to ours.

Farmers of Kansas and of the nation, we will never have solved our problems and can never bring economic justice until we can stop the hoarding of wealth by these selfish and gullible financiers, who apparently have lost all sense of justice and patriotism to our people and to our country.

KANSAS ORGANIZATIONS PULL TOGETHER

Those of our membership who analyze the situation carefully will agree that it is best for farm groups to work in harmony. This does not mean that we agree on all matters. We do not—because the functions and purposes of our organizations are different. Neither does it mean that we have to minimize the effectiveness of either organization. But may I say again that in order to wield the greatest influence it is necessary that we have POWER. We have POWER in our legislature and in our contacts with industrial and business groups because we work and pull together. Our greatest

and most popular leaders are saying confidence is needed to pull us out of this depression. If that be true, confidence is needed as between farm organizations and their leaders. We have it demonstrated in Kansas, probably above any other state in the Union. Your leaders keep themselves in an open minded position which enables us to meet together, lay our problems on the table, analyze them, and then come to a working basis whereby we can defend our position. We are not always correct in our analysis or in our approach but we do get much further by getting together in these fights than we would by going lone handed.

Members of the Farmers Union, may we continue to stand for and abide by the principles of our own organization and may we be charitable enough to give other groups and farm organizations credit for the good they are doing. In conclusion: make a vigorous attempt to collect and pay all past and current dues.

TAX RELIEF DEPARTMENT

By JOHN FROST, Blue Rapids, Kansas

Number 17 UNDER ASSESSMENT OF LARGE BUSINESS PROPERTIES

An extensive survey was made in 1923 by Prof. Eric Englund of the Agricultural College (Bulletin No. 232), comparing assessed values with the selling prices of over 10,000 farms and over 10,000 parcels of city real estate, sold during a period of years in 16 Kansas counties. In every county the larger properties were under assessed, resulting in an estimated over taxing of \$1,813,000 put on the smaller properties. This under assessment of large properties is much more pronounced in the cities, particularly with respect to large business properties. When the assessor comes to a big factory or big hotel or any large property he is stumped. He hesitates to put down his real estimate of value, for he does not want to offend the most influential men in his district. Friendship and political discretion dictate a nominal valuation.

This under assessment of large properties results in high tax rates in cities, penalizing the smaller properties. In THE TOPEKA CAPITAL of May 13, 1923 Secretary John Stutz of the League of Municipalities was quoted as follows: "A low assessed valuation is the most conspicuous reason for high tax rates." In the Bulletin of the Kansas Chamber of Commerce for May 1931 "low assessed valuations" was named as the first cause of "high tax rates." Low assessed valuations of business properties means that these business properties escape not only some of their city taxes, but also some of their high school, county, and state taxes, thus adding to farm taxes.

In an editorial in THE TOPEKA CAPITAL of June 1, 1930 it is stated in regard to assessment in Topeka: "Possibly, outside of the business section real estate has heretofore been assessed at near 75 per cent of actual value, while in the business section the rate has averaged nearer 35 per cent than 50 per cent of value." In another editorial of the same paper of May 6, 1930 is this statement: "Among larger properties in Topeka are three comparatively new buildings, each of which with the ground, represents actual investment of more than a million dollars. One of these properties in 1920 was assessed at \$265,240, another at \$267,000, and the third at \$1,434,708." To these inequities of assessment of tangible property, must be added the almost complete failure to list the vast wealth of intangible property. One of the glaring defects of the property tax system is inequitable assessment.

THE INSURANCE CORNER

By W. J. SPENCER, President-Manager

The Annual Meeting for the Insurance Company is to be held in the offices of the company here in Salina on Friday, January 15th, 1932. The officers and employees extend a welcome to all policy holders to attend this meeting, and hope that as many as possible will be present.

Shortly after the annual meeting, we plan to send to all agents, a handbook which we have compiled on Mutual Insurance. We believe that this booklet contains a lot of information which will be interesting as well as beneficial to everyone, policy holders as well as agents. The first part of the book is devoted to a history of mutual insurance in the United States, beginning with the first company organized here, and shows the progress made in the development of the present day insurance company. Then we have a short chapter about our own company, and after that, there are given a number of important facts regarding the policies, suggestions to agents and policy holders, and the answers to many questions that undoubtedly come to the mind of any person who is not very familiar with insurance policies and insurance laws.

Due to the recent snow storm, the roads in central and western Kansas have been practically impassable in many localities, and we are asking those of our policy holders living in this territory who have had recent losses, to please be patient, as we will have the adjuster call on you, just as soon as the road situation is cleared up.

CHICAGO AGRICULTURE

If any one doubts that the fight through certain daily papers against cooperative marketing is well organized and carefully engineered by powerful city interests, let him note even one sample of the constantly spreading attack which has been going on for weeks.

Just one example—and there are plenty more; the Chicago Tribune in ten days, on November 8, 9, 13, 14 and 18, printed five special feature articles, totaling 125 column-inches, attacking the Federal Farm Board and its policies and subsidiaries, not counting hostile news stories and editorial digs, in the same and other issues. You might think wheat growing the principal industry in Chicago and that the Tribune was being vitally hampered in the culture and selling of its own crop.

And at that you wouldn't be so "cold." They do certain things with wheat in Chicago. And they just hate to be restricted.

NEIGHBORHOOD NOTES

FARMERS MUST KEEP FARMS

Medicine Lodge, Kans., Jan. 6, 1932

Editor Kansas Union Farmer, Salina, Kansas.

Dear Sir:

Is there anything we can say or do about taxes before it is too late? We still have our homes and business, but we can't go on and pay the way they are paying.

Soon our land and property will be sold for the taxes that we could not pay, and we will join the ranks of those who at any time may become public charges.

The late trucking law, which even a lawyer cannot understand, has raised our transportation expense to market about 20 per cent at a time when we are least prepared to pay. It has put many farm trucks off the road which did not do enough business to justify paying the tax and other red tape.

Why was such a law passed at this time? Who wanted it? Whom would it benefit? Maybe the railroad companies?

Forty or fifty years ago we had very few laws. The ten commandments were about enough for us farmers, and we had very few taxes. But now they are as the sands of the sea—no man can number them—and the end is not yet. We get no more protection and little more service than we got long, long ago. Perhaps our government is getting a little "top-heavy" with all this extra equipment, which takes an army of men to operate. Perhaps the overhead could be held within reason and all the unnecessary expense removed. I wonder who's business it is to do this?

I see a list of resolutions passed at a recent national Farmers Union meeting—one had reference to exemption from taxes all "farmsteads" as designated by law. I like that idea very much. Every farmer should own as much land as he can work and no more.

The land must never be taken from the people.—J. J. Clark.

A YOUNG MAN'S VIEW

The following letter from a young man is most interesting, and the Kansas Union Farmer hopes other young men of the organization will follow Mr. Babbitt's suggestion, and write letters to this paper. The letter follows: Willis, Kans., January 7, 1932.

Dear Editor: I am a bona fide member of the Kansas Farmers Union. As I have considered the Union an honorable organization, I took the oath at the age of sixteen-three years ago; as did my two brothers before me. We are the only ones to do so in our local. I think more young men should do the same. Get the game of cooperation while young and follow it loyally through life.

Everyone knows by this time we are passing through a period of depression. That is just the reason we must demand closer cooperation than ever before. Nearly everyone is criticizing low prices and howling about taxes. The loudest speakers are the ones who have the most difficult time swallowing their own medicine. The trouble with most people, the world over, is the fact they have too much unnecessary overhead expense. Instead of waiting for state legislatures and the Federal Farm Board to do something, we should figure out a way for ourselves.

One way in which U. S. farmers may solve their problem is to direct their thoughts to closer cooperation. To learn cooperation, we must prepare ourselves to read an audit between the lines and tell whether or not the officers and managers are doing better than the old-line people. If they are not, we should see why.

I will be glad to hear from other interested members; and hoping I shall, I remain, Fraternally yours, Roy D. Babbitt

Local No. 1052.

THAT NEW TRUCK LAW

Farmers Union Members Asked to Tell What They Think of Kansas Truck Law

A letter from Mr. A. A. Reeside, secretary of Zephyr local No. 1622 at Conway Springs, Kansas, states that at the regular meeting of the local on Monday, January 4, the new truck law came up for discussion; and since about three-fourths of the members of the local own trucks they feel "that their toes are being stepped on pretty hard." Accordingly they passed the following resolution:

"Feeling that the present truck law is unfair to the farmers, we the officers and members of Zephyr Local 1622 Conway Springs, do pass the following resolution:

"Be it resolved that we ask our State Farmers Union officials to take up this question with all locals in the state of Kansas and ask for their assistance for the repeal of that part of the law that is detrimental to the rights of the farmers, insofar as it requires the farmer to possess a driver's license, liability insurance, and the filing of bonds and ton mileage on the operation of their own trucks.

A. A. Reeside,
F. A. Friend,
E. P. Dudgey,
Committee.

TORONTO LOCAL ELECTS

Jan. 8, 1932
Toronto, Kans.

Mr. Floyd H. Lynn, Secy-Treas.

Salina, Kans.

Dear Cooperator:

The Toronto Local No. 2183 held their annual meeting December 17, 1931 at Toronto, Kansas.

The following were elected to offices of the local for 1932:

President, G. A. Petty, Route 3.
Vice President, Nelsy Williams, Route 3.
Secretary-Treasurer, Henry C. Burke, Route 2.
Conductor, L. F. Wilhite, Route 3.
Doorkeeper, L. J. Redfern,

Executive Committee, W. S. Baker, H. S. Carlisle and Nelsy Williams. Yours truly,
—Henry C. Burke, Secy-Treas.

RESOLUTIONS OF SYMPATHY

Ellis County

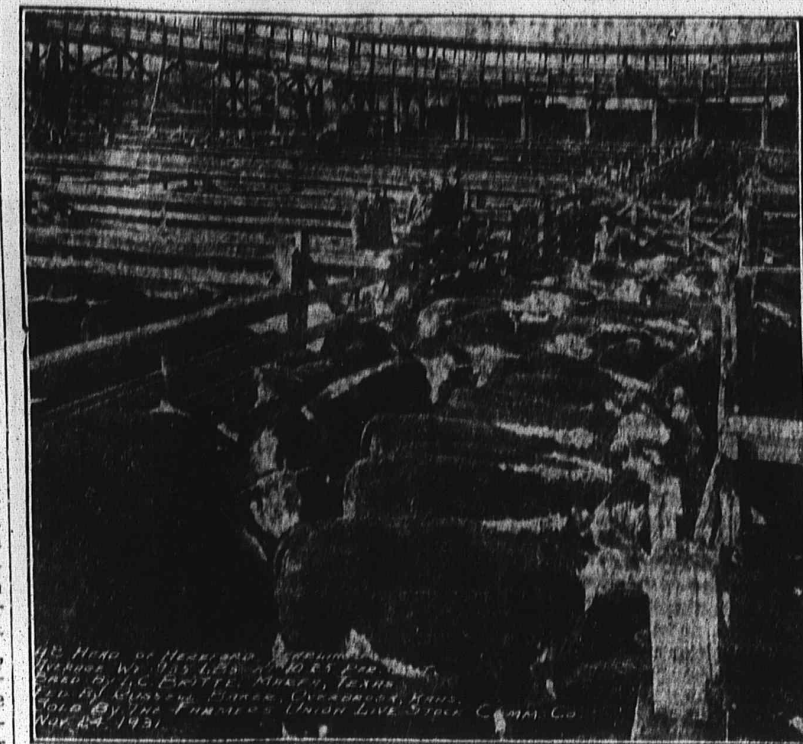
Whereas, an all wise Providence has seen fit to remove by death from our ranks, our sister, Mrs. H. W. Joy, an earnest and loyal member.

Therefore be it resolved that we the members of Buckeye Local 1031, extend to the bereaved sons our heartfelt and sincere sympathy in their hour of sorrow.

Be it further resolved that a copy of these resolutions be mailed to each of the four sons, a copy mailed to the Ellis County News, one to the Kansas Union Farmer, and a copy spread on the minutes of our local.

(continued on page 4)

IN FARMERS UNION PENS



The above picture was taken in the Farmers Union pens at Kansas City on November 24, 1931. The Herefords shown, forty-eight head in all, were marketed and fed by Russell Baker of Overbrook, Kansas. They averaged 355 lbs. to the head and brought \$10.25 per cwt. Mr. Baker is one of the leading feeders in the Overbrook territory, which is saying a great deal; for Overbrook is noted all through the mid-

dle west as a cattle feeding community of the highest type. The Farmers Union firm handles hundreds of loads of cattle from around Overbrook each year, as well as a number of loads of hogs and sheep. A large proportion of the Overbrook shippers are stockholders in the Farmers Union firm, and a great deal of money always goes back to the community in the form of patronage dividends from the Farmers Union Live Stock Commission Co.

The Farmers Exchange

Where Farmers Buy and Sell

RATES FOR ADVERTISING IN THIS CLASSIFIED SECTION EACH INSERTION PER WORD 3c

Terms cash in advance and where check accompanies order for four or more insertions the rate will be 2 1/2c per word per insertion.

Number of words	1	2	3	4	5
10	30	60	90	120	150
11	33	66	99	132	165
12	36	72	108	144	180
13	39	78	117	156	195
14	42	84	126	168	210
15	45	90	135	180	225
16	48	96	144	192	240
17	51	102	153	204	255
18	54	108	162	216	270
19	57	114	171	228	285
20	60	120	180	240	300
25	75	150	225	300	375
30	90	180	270	360	450

WANTED—Position elevator manager. 15 years experience. Married. References furnished. Elevator Mgr. 940 Maine, Lawrence, Kansas. 7-28-P

WANTED—Steel Separator—26, 28, or 32 inch—Joseph Osborn, Timken, Kansas.

PERSONAL STATIONERY—100 letter sheets and 100 envelopes, all printed with name and address, \$1.00. Cards and printing of all kinds. Central Stationery Co., P. O. Box 157, Canton, O.

SPECIALTY BREEDERS—Jersey White Giants; Black Giants; Buff Minorcas; Chicks; eggs. Mention this paper for special prices. THE THOMAS FARMS, PLEASANTON, KANSAS—2-4p.

FOR SALE
AYRSHIRE CATTLE. Some have four ancestors averaging 21602 milk, 829 fat. Buy a Bull; he's half of the herd.—J. F. WALZ & SONS, Hays, Kansas. 2-4p

RED CLOVER at 7.50; Alfalfa at \$5.00; White Sweet Clover at \$2.75; Alsike Clover at \$7.50; Timothy at \$2.00; Mixed Alsike and Timothy at \$3.00; All per bushel; Bags Free. Samples, Price List and Catalog upon request.—Standard Seed Co., East 5th St., Kansas City, Mo. 1-7p

FOR SALE OR TRADE—Hotel and Restaurant in Good Railroad town. Will take stocks or bonds or real estate. See Wm. Schewe, Alma, Kansas. 1-14p

CERTIFIED Frost-proof Cabbage and Bermuda Onion Plants. Open field grown, well rooted, strong. Cabbage each bunch fifty, mossed, labeled with variety name. Early Jersey Wakefield, Charleston Wakefield, Succession, Copenhagen, Early Dutch, Late Dutch. Postpaid: 200, 75c; 300, \$1.00; 500, \$1.25; 1,000, \$2.00. Express collect: 2500, \$2.50. Onions, Pritzetaker, Crystal Wax and Yellow Bermuda. Postpaid: 500, 75c; 1,000, \$1.25; 2,000, \$2.00. Express collect: 2,000, \$3.00. Full count, prompt shipment, safe arrival, satisfaction guaranteed. Write for Catalog. UNION PLANT COMPANY, TEXARKANA, ARK. 7-28

FOR SALE—Model T. Ford truck. Muncie transmission, new tires, grain bed—or trade for grain separator.—F. H. Meyer, Rt. 3, Herington, Kansas. 1-21p

160 ACRE FARM for sale—JOHN PAGE, owner, Fontana, Kansas. 2-4p

Reader's Order for Classified Advertising

KANSAS FARMERS UNION, Farmers Union Building, Salina, Kansas.

Gentlemen:

Please start my ad containing..... words, to run..... times in your paper. I enclose a remittance of \$..... to cover cost of these insertions.

Name

Address

Here is the ad:.....

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Junior Cooperators by Aunt Patience

HOW TO BECOME A MEMBER OF THIS DEPARTMENT

Any boy or girl between the ages of six and sixteen, whose father is a member in good standing of the Farmers' Union, who writes a letter for publication, can be a member of this department, and is entitled to a pin. In order to receive a book, he must signify his intentions to study the lessons and send them in. We cannot send out books to those who do not intend to send their lessons. The address to which all Juniors should send their letters is: Aunt Patience in care of the KANSAS UNION FARMER, Salina, Kansas.

Hays, Kans.,
December 4, 1931.

Dear Aunt Patience:

How are you? I am just fine. I would like to join your club and wonder if you will accept me as a member.

I will describe myself. I have brown eyes, blonde hair and am 5 feet and about 3 inches tall, weigh about 120 pounds and am 15 years and 3 months old. My birthday is September 6th. I hope I have a twin. If I have one I wish they would write to me or write to Aunt Patience so I could read their letter and write to them because it is rather hard to find a twin this age.

I have been reading the paper ever since my brother joined and I haven't found one my age yet. It seems as though there wouldn't be any or they don't join.

Well, Aunt Patience, how did you spend Thanksgiving. I think it wasn't a very happy one, at least not for me.

I see most all the other Juniors have pets but I don't think I have any because I am not fond of pets. I am more fond of cooking and sewing. Have you any pets, Aunt Patience? And yes, I must say I am not going to school any more for the last two years. I guess I am joining too late to write a Thanksgiving letter but that don't make so much difference.

Well, how are all the other Juniors? Aunt Patience, I want you to send me a book and pin as soon as you can. I intend to always work the lessons and keep up with the other Juniors. Therefore, I am sending in the November lesson right away.

I hope my brother Marcus gets a star for asking me to join. I thought I would join because Marcus was getting a lot of fun out of it so if I get as much fun out of it there might be four more of my sisters and brothers joining. My younger sisters and brothers can all join except my twin brothers.

Well, I guess I will have to close for my letter is getting long and my arm is tired and most of all the news is all.

Well good-by Aunt Patience and Dear Juniors.

Yours truly,

R. R. No. 2, Box 14.

Dear Ida: I am so glad that you're joining our Club and all send your book and pin very soon. Well, if you can't find a twin just exactly your age, you could adopt one a year or so younger until you do find one, or just choose someone whom you think you'd like to know better, and write her. Why wasn't your Thanksgiving happy? Yes, I have a pet—with blue eyes, weight, 33 pounds, age, three years—can you guess what it is? Yes, Marcus will have a star for asking you to join. I hope you will enjoy being a member—your letter was fine. Write to us again soon.

Aunt Patience.

Otis, Kansas,
Dec. 4, 1931.

Dear Aunt Patience:

I have been reading your letters and I would like to join your club.

I am in the fifth grade and I am nine years old. My birthday is Feb. 15.

Have I a twin?

For pets I have a dog named "Maggie" and a cat named "Snow Ball." My letter is getting long so I will close. Please send me a book and pin.

Janet Moore.

Dear Janet: I am so glad that you're joining our Club and I hope you'll like being a Junior Cooperator. Why don't you write Dolores Hoferman, of Bushon—her birthday is just ten days after yours. Your cat must be white—I think "Snowball" is a pretty name. Your book and pin will be sent soon—did you save the December lesson? Aunt Patience.

Wells, Kansas,
Dec. 5, 1931.

Dear Aunt Patience:

It sure has been a long time since I wrote to you last, hasn't it? I am sending in the lesson. It certainly was interesting.

Who is my twin? My birthday is January 5. I was thirteen years old my last birthday. I wish you would raise the age limit of the Juniors.

I am in the eighth grade this year. There are three others in my class. I like history best of all my subjects, and civics the least.

I'm glad our Junior Instructor put her picture in the paper. When are you going to put yours in?

Well, I must close.

Your friend,

Theresa White.

Dear Theresa: Yes, I had about decided that you weren't going to write to me any more. I'm glad you liked the lesson. We have two other January birthdays this time—I think we'll surely find your twin soon. I'm still going to put my picture in the paper, when I get a good one. Please don't wait so long between letters next time.

Aunt Patience.

Wells, Kansas,
Dec. 5, 1931.

Dear Aunt Patience:

You probably think that I've forgotten you. But I'm not very good at writing letters. I haven't found my twin yet. My birthday is Sept. 23 and I am 12 years old and in the 7th grade. My teacher's name is Miss Thelma Horne. We are going to have a Christmas program Dec. 21. We go to Dist. 91. I wish you could come to our program though it's pretty far out here. I hope you will put your picture in the paper soon. Do you still want us to vote on a flower that we want for our club flower? Well, I will close.

Your niece,

Elizabeth White.

P. S. I think our Junior Instructor is pretty.

Dear Elizabeth: I think your letter was very interesting—so you mustn't say you're not very good at writing them. I'm sorry you've not found your twin but you must keep watching for one. What flower do you think would be nice for our Club flower? Our Junior Instructor wants me to thank you—the picture isn't one half as good looking as she is, either.

Aunt Patience.

Dear Aunt Patience:

Hope you are well. I am not so well. I think you are about 50 years old or 45. I hope you print your picture in the paper. I can't think of much so I will close. I am sending in my lesson.

Your friend,

Lois Beecham.

Dear Lois: I'm so sorry to hear you're not feeling very well—what is the matter? You guessed my age about twenty years wrong—but I won't tell you whether your guess was too old, or too young. Your lesson looked fine—please write again.

Aunt Patience.

Blue Mound, Kansas,
Nov. 28, 1931.

Dear Aunt Patience:

How are you? I am fine. I would like to join your club. Please send me a book and pin. My father is a member of the Farmers Union. I will keep my lessons up. I am ten years old and in the sixth grade. My birthday is Nov. 30.

For pets I have a dog named Rover and a cat named Tom. I also have about 21 rabbits. Well, I must close for now.

Your friend,

Raymond Emmons.

P. S. My sister has also sent you a letter. I will watch for a twin.

Dear Raymond: I'm fine, too, thanks and very glad that you've decided to join our Club. What kind of rabbits do you have? A boy who lives next door to me has two very large white rabbits which were given to him for Christmas. Be sure to let me know when you've found your twin—I'll send your book and pin very soon.

Aunt Patience.

Blue Mound, Kansas,
Nov. 30, 1931.

Dear Aunt Patience:

How are you? I am just fine. I am 13 years old and am in the seventh grade. My birthday is Oct. 19. Have I a twin? I have been watching for one. I want to be a member. Will you send me a pin and book? I will keep all my lessons up. For pets I have a dog named "Rover" and a Persian cat named Tomas. I suppose you had a large Thanksgiving dinner. We did. My father is a member of the Farmers Union. He is a manager of a Farmers Union store. Well, I must close for now.

Your friend,

Myra Emmons.

P. S. I will watch for the lesson. I also have a brother named Raymond who I have got to join who is 11 years old.

Dear Myra: I am so glad that you're joining the Junior Club and I want to congratulate you on winning a "star" so soon. We'll send your pin and book very soon—I hope you saved the December lesson and that both you and Raymond will send it in. And be sure to let me know when you find your twin.

Aunt Patience.

Bushton, Kansas,
November, 1931.

Dear Aunt Patience:

I don't think I ever thanked you for

my book and pin. It sure was pretty and thanks a lot for it. I sent in my November lesson to the one who makes up the lessons. I'm sorry I forgot her name. Are we supposed to send them to you first. If you rather I would, I will send them to you first. I hope I got a passing grade in it. I have been hunting very hard for my twin but have not found one yet. I wish you would tell me some one who is about my age and birthday the same. I am twelve years old. My birthday is February 25. It sure is cold here. It is even snowing. Is it in Salina? May we win a prize if we have not been a member for a year? I must close.

Your friend,

Dolores Hoferman.

Dear Dolores: You may either send the lessons to me, or directly to Mrs. Mary Campbell, Kincaid, Kansas, our Junior Instructor. The reason almost everyone sends them to me first is like the one sending in the lesson usually includes a letter along with the lesson. Then I can get the letter, read and answer it and send the lesson along to Mrs. Campbell. Yes, those who have not been members for a year may try for a prize on the lessons. All right, I'll watch for a "twin" for you, but in the meantime why don't you choose someone whose letter is printed in the paper, whose age is about the same as yours, and whose letter you find interesting—and write to her. I'm glad you liked the book and pin.

Aunt Patience.

Grainfield, Kansas,
Dec. 4, 1931.

Dear Aunt Patience:

How are you by now? I am fine. I haven't received my book and pin yet, so if you get them be sure to send it because I want to see it. All the other Juniors say it's pretty. I think it would be a good idea if you would raise the age limit because then we would have a lot more Juniors.

I sent in my lesson with this letter and hope it is good for this is my first one. Well Aunt Patience, when are you going to put your picture in the paper? If you put yours in, I will send you mine. I almost forgot to tell you the news. My sister made some pop corn balls. Oh me, or my, they were sure good. Wish you could eat some. Did you have some snow already? We did and it isn't all melted yet.

I will close for this time so I will know some news yet for the next time. Wishing you a very Merry Christmas and a very happy New Year.

Your niece,

Mary Wolf.

Care of Ben A. Wolf.

P. S. Don't forget to send me a book and pin.

Dear Mary: I thought your lessons very good—I've sent it on to our Junior Instructor. I know you must have your book and pin by this time as it was sent some time ago. Be sure to let me know for if you haven't it now, it must have been lost. Well, why don't you send me your picture first—I think that would be a better idea. I don't think there is anything I like better than popcorn balls—and apples. Yes, we have had a little snow. I hope you had a merry Christmas, too—and a very, very happy New Year.

Aunt Patience.

Park, Kansas,
Dec. 1, 1931.

Dear Aunt Patience:

I have been reading the letters in the Kansas Union Farmer so I decided to join your club. My father is secretary. I am 10 years old and in the fourth grade. My next birthday is March 2. Have I a twin? I will try to study my lesson. Please send me a book and pin. Answer soon.

Daisy Hein.

Cawker City, Kansas,
November 24, 1931.

Dear Aunt Patience:

I'm so glad you're becoming a Junior Cooperator. I know you will study the lessons and send them in and I hope you've saved the December lesson—it was such a good one. You forgot to give me your birthday date so you could find your "twin"—be sure to let me know what it is.

Aunt Patience.

Clifton, Kansas,
Nov. 28, 1931.

Dear Aunt Patience:

I have been reading the letters on this page for a long time and have decided to write. I am 8 years old and in the 4th grade. My teacher's name is Grace Kisby. I have two brothers in the eighth grade. My father has been a member of the Farmers Union for 15 years. My birthday is the 25th of April. Have I a twin? I would like to join your club. Please send me a book and pin.

Your niece,

Doris Katherine Cassity.

Dear Doris: I am so glad that you are joining our Club and your book and pin will be sent right away. Aren't you very young to be in the fourth grade? You must watch the paper for your twin and be sure to send in all of the lessons.

Aunt Patience.

Send 12c in silver or stamps for our UP-TO-DATE BOOK ON FASHIONS—FREE! 1931.

Order patterns from Aunt Patience, box 48, Salina, Kansas.

7378. Ladies' Dress. Designed in Sizes: 34, 36, 38, 40 and 42 inches bust measure. Size 38 requires 3 yards of 54 inch material. For contrasting material 1/2 yard 89 inches wide is required. Price 15c.

6651. Girls' Dress. Designed in Sizes: 6 months, 1, 2 and 3 years. A 2 year size requires 1 1/2 yards 36 inches wide. For collar and turnover cuffs of contrasting material 1/2 yard is required 35 inches wide cut crosswise. Price 15c.

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Dear Daisy: I am very glad that you're joining our Club and we'll send your book and pin very soon. Watch the paper for your twin and be sure to let me know when you've found one.

Aunt Patience.

Hays, Kansas,
December 4, 1931.

Dear Aunt Patience:

I just worked out my lesson so I thought I would write you a letter because I have important news to tell you. I have a sister, her name is Ida. She is 15 years old. Her birthday is September 6th. She thought I had so much fun in being a member so she said I should write to you and tell you to send her a book and pin. I have three more sisters and one brother that could join, and they said that they might join too if Ida has as much fun as I do.

Say, Aunt Patience, are you still thinking about the picture I hope she sent to you? I hope that you will excuse me for not sending it yet. I don't hardly get any time to have my picture taken because I am in school when it is nice weather, and when I am at home the weather is not fit to take pictures. But do not be afraid that I will not send you one because if I promise something, you can be sure that you will get it. I am not afraid that my letter is too long but I have no more to say so I will close.

Your Junior,

Marcus Pfeifer.

R. R. No. 2.

Dear Marcus: I think it's fine that Ida is joining our Club and I hope she will like being a member, as much as you do. And I hope, too, that your other sisters and brothers will join—I've given you a "star" for Ida. I have been wondering about the picture but I know it is hard to find time—I'll still expect one, then. Please write me again.

Aunt Patience.

Burdick, Kansas,
Nov. 25, 1931.

Dear Aunt Patience:

How are you? I am in school now. My birthday is Sept. 9. Have I a twin? I am 8 years old. I am in the third grade in school. My brother is four months old. My teacher's name is Mabel Erickson. For pets I have a little calf and a pet kitten. My brother has a little white dog. My calf's name is Fannie and the kitten's name is Mary. The dog's name is Comfy. My father is a member of the Farmers Union. Please send me a book and pin.

Your friend,

Madeline Neustrom.

Dear Madeline: We're very glad to have you as a new member of our Club, and I'll send your book and pin very soon. I'd like to see your pets, and I know your little brother is sweet. Did you save the December lesson? Please write to our Page soon again.

Aunt Patience.

Hays, Kansas,
Nov. 26, 1931.

Dear Aunt Patience:

My papa is a member of the Farmers Union. I am in the fourth grade and I would like to join your club.

Yours truly,

Mary Binder.

Care of Joe Binder.

Dear Mary: Welcome to our Club—I'm so glad you're becoming a Junior Cooperator. I know you will study the lessons and send them in and I hope you've saved the December lesson—it was such a good one. You forgot to give me your birthday date so you could find your "twin"—be sure to let me know what it is.

Aunt Patience.

Cawker City, Kansas,
November 24, 1931.

Dear Aunt Patience:

How are you? I am sending in my November lesson. I didn't think that it was so very hard. We have only had two lessons yet this year, haven't we? I sent them both in. I am 14 years old and my birthday is August 8. Do I have a twin? I wish you would put your picture in the paper. There is ice on the ground today but it is beginning to melt. I will close.

With love,

Ethelreda Smith.

Dear Ethelreda: No, the November lesson wasn't so very hard—but it is one we should all think about a great deal. Why don't you write some of our new Juniors, until you find your twin? Well, when I get a good picture—I'll put it in the paper. I promise.

Aunt Patience.

Clifton, Kansas,
Nov. 28, 1931.

Dear Aunt Patience:

I have been reading the letters on this page for a long time and have decided to write. I am 8 years old and in the 4th grade. My teacher's name is Grace Kisby. I have two brothers in the eighth grade. My father has been a member of the Farmers Union for 15 years. My birthday is the 25th of April. Have I a twin? I would like to join your club. Please send me a book and pin.

Your niece,

Doris Katherine Cassity.

Dear Doris: I am so glad that you are joining our Club and your book and pin will be sent right away. Aren't you very young to be in the fourth grade? You must watch the paper for your twin and be sure to send in all of the lessons.

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GRAIN AND HAY MARKET REVIEWS

Grain Market Steady on Light Receipts; Milling Wheat in Good Demand but Feed Grain Inquiry Dull

Domestic grain markets were generally steady during the week ending January 8 with milling quality wheat readily taken but feed grains were meeting only a fair inquiry at most markets, according to the Weekly Grain Market Review of the United States Bureau of Agricultural Economics. The sharp advance in security markets, some improvement in export demand for North American grain, together with relatively light marketings, were strengthening factors in the wheat market. A slow shipping inquiry continued to dominate the market for feed grain but this was largely offset by very small receipts. Rye was slightly higher while flax was barely steady despite the scant offerings.

WHEAT

There were no outstanding changes in the general wheat market situation during the week. Rains and snow in the domestic winter wheat belt were very beneficial to the crop although more moisture is needed in Western Kansas. Wheat going into the winter in good condition over most of the Southwest. World wheat markets were quiet but a firm tone was apparent as stocks of exporting countries were reduced and offerings were of only moderate volume. Marketings of native wheat in France and Italy are reported light but in most areas sufficient for current needs. Italian bread wheat prices declined slightly during the week but durum wheats were firmer. Milling regulations have been modified to permit the utilization of fifty per cent of foreign durum in milling mixtures. Supplies of good quality native milling wheat in Europe are reported to be relatively low. Continental port stocks are about normal although below those of a year ago, while United Kingdom port stocks are still larger than at the corresponding date last year.

Estimates placed the old wheat carryover in Argentina at 10,500,000 bushels, which together with the official estimate at the new crop, indicates a total supply for the season of around 235,000,000 bushels, compared with 251,000,000 a year ago.

RYE

The rye market strengthened slightly during the week, influenced by the strength in wheat and reports of some export inquiry for North American rye. Prices advanced slightly and at the close of the market January 8, No. 2 rye was quoted at Minneapolis at 45 3-4 to 47 3-4 and at Chicago at 46 1/2-52 1/2 c per bushel.

CORN

The cash corn market was fairly steady despite the rather weak futures. Receipts continued very light with arrivals at the principal markets totaling only 1,950,000 bushels and making a total for the season of only 25 million bushels, or about the mount

of a year ago. Wet fields and bad road conditions have tended to restrict marketings and with the arrival of colder weather offerings have increased slightly at some points. Western and southwestern corn markets were relatively firmer than those at eastern points. Prices at Kansas City advanced 1-3c per bushel principally of the very light receipts. Only 57 cars arrived during the week and these were hardly sufficient for current trade needs. Outside shipping inquiry was of small volume and shipments totaled only 20 cars. At the close of the market January 8, No. 3 white corn was quoted at Kansas City at 38-39c, No. 3 yellow at 39-40c and No. 3 mixed at 37-38c per bushel. 77 cars of the December receipts graded No. 3 or better, compared with 95 per cent in November reflecting the unfavorable harvesting weather in December.

OATS

Oats markets were barely steady as a result of a moderate increase in current offerings. 132 cars were received at Chicago and receipts at other points were also moderately heavy. Demand was fairly active and prices closed about the same as a week ago with No. 3 White quoted January 8 at Chicago at 24 1/2c, at Minneapolis at 26 7-8 to 27 3-8c, at Kansas City at 28-30c and at St. Louis at 25c per bushel. No. 2 red oats were quoted at Ft. Worth delivered group 3, rate points at 24-25c per bushel.

HAY

Hay markets remained very quiet from the middle of December until the close of the first week in January with light offerings in only fair demand, according to the Weekly Hay Market Review of the United States Bureau of Agricultural Economics. Relatively large amounts of hay are still available for market in the principal surplus producing areas despite the show 1931 crop. Larger supplies of local forage in southern hay consuming sections, low prices of grain and feedstuff, unusually mild weather to date this season, and lack of funds in consumers hands have all tended to restrict consumption of hay and a smaller percentage of the surplus than usual had passed into consuming channels at the middle of December. Consumption in areas west of the Mississippi so far this season has been larger than usual but smaller amounts were fed in eastern and southern sections. Market receipts were the smallest on record at most points but there was a fairly large movement directly from surplus areas to deficit droughty sections. Market demands were extremely dull throughout the first half of the 1931-32 season with the medium and lower quality hay in relatively better demand than the higher priced grades. Prices of all classes of hay averaged well below a year ago at most markets during the period July through December but remained relatively higher than other feeds and most grains.

RESOLUTIONS OF SYMPATHY

(Gove Co.)

Whereas, the grim reaper has entered the ranks of our local and taken from our midst, our sister member, Carrie G. Hargitt.

Therefore, be it resolved, that we, the members of Hackberry local No. 1392 extend to the bereaved family our sincere sympathy in the loss of their mother.

Be it further resolved that a copy of these resolutions be sent to our brother member, Thomas W. Hargitt, a copy sent to the Kansas Union Farmer for publication, and a copy spread on the minutes of this local.

Henry Sprenger, Pres.,
J. M. Tuttle, Sec.-Treas.
Fred Tuttle, Vice-Pres.

FARMERS UNION ON N. B. C.

Mr. John A. Simpson, national president of the Farmers Union will broadcast over NBC Saturday noon, January 23, 1932, from 11:30 to 12:30, Kansas time. He will broadcast from Washington, D. C., according to an announcement sent out from his office in Oklahoma City. The Farmers Union broadcast over the national chain is scheduled for the fourth Saturday of each month, states the announcement. Recent changes in arrangements made by the National Broadcasting Co. add ten Pacific coast stations to the former hook-up.

RESOLUTIONS OF SYMPATHY

Ellis County

Whereas, an all wise providence has seen fit to remove by death from our ranks the mother of our sister, Mrs. Kiner, a loving and loyal mother.

Therefore, be it resolved that we, the members of Buckeye Local 1031, extend to the bereaved sister, Mrs. Frank Mier, our heartfelt and sincere sympathy in this hour of sorrow.

Be it further resolved that a copy of these resolutions be mailed Mrs. Mier, a copy mailed to the Kansas Union Farmer and a copy be spread on the minutes of our local.

"Tis hard to break the tender cord
When love has bound the heart.
'Tis hard, so hard, to speak the words
"We must forever part."
Dearest loved one, we must lay thee
In the peaceful grave's embrace;
But thy memory will be cherished
'Till we see thy heavenly face.

Mrs. Ruben F. Joy, Jr.
Mrs. Ray Schmidt.
Mrs. C. E. Stackhouse.
Committee

NEMAH COUNTY MEETING

The first quarterly meeting of the Nemaha Co. Farmers Union was held Wednesday, Jan. 6, at Centuria, Kansas. Because of snow filled roads and bad weather the attendance was small. Our president being snow bound and unable to attend, Mr. C. H. Wempe acted as chairman.

The regular routine of business was transacted and several items of interest were discussed including collection of dues, new and old members, and adhering more strictly to our by-laws and rules of our organization and duties of our officers.

The next meeting to be Wednesday, April 6, in Kelly.
Eldon T. Harden, Sec.-Treas.

RESOLUTIONS OF SYMPATHY

Whereas God in his infinite wisdom has seen fit to remove from our midst our brother and member, Herman Anderson.

Therefore be it resolved that we, the members of Center Hill Local No. 1147, extend our heartfelt sympathy to the bereaved family in this time of sorrow and bereavement.

Be it further resolved that a copy of these resolutions be sent to the bereaved family, a copy be sent to our State paper for publication, and a copy be spread upon the minutes of our Local.

Emil Samuelson,
E. G. Kaump,
R. N. Samuelson.

AN OLD FRIEND BREAKS

INTO FARMERS UNION VESSE

Our old friend, J. E. Shipp, of Bell-ville, Kansas, who writes letters regularly to the Kansas Union Farmer, and whose letters are looked for by the readers, was recently overcome with the influenza and broke out with the following verses:

Early to join and help organize
Makes farmers healthy, happy and wise.
If you join now some profits you'll save.
Don't be misguided right up to the grave.

Come, farmers, get busy; it's all up to you.
You may sing and be happy while others fret and stew.

(Tune to Away Down South in Dixie)
Ain't you glad you are a member?
Work like heck from New Years to December.

Awake! Awake! to join the Farmers Union.
The Farmers Union is the one
Where all work hard yet have their fun.

We're away, we're away, we're away!
We'll sell your hogs as well as cattle.

Write your insurance or fight your battle.
Awake! Awake! You're in the F. U.
Churn your cream into finest butter;
Market your eggs without a stutter—
Awake! Awake! We are the F. U.
Buy your grain or sell your coal—
To cooperate is good for the soul.

Hurrah! Hurrah! Hurrah for the Farmers Union.
Ship your gas, grease or Oil—
Carload lots or T. C. L. Hurrah! Hurrah—
It's the F. U.

Mr. Dunn will audit your books—
Show you how your balance looks.
Look away! Look away! Look away!
All together you are in it;
Ain't you glad some one begin it?
Hurrah! Hurrah! Hurrah! for our old Union.

KANSAS TO NORTH DAKOTA

Mr. W. O. Cole, who has been an employee of the Farmers Union Mutual Insurance Companies of Kansas for the past two years, is now associated with the Farmers Union Mutual Insurance Companies of North Dakota. Mr. Cole left Salina, Kansas, on Friday, January 8, to accept his new duties. His connection with the North Dakota department is described as temporary for the present.

Mr. Cole is a son of C. C. Cole, secretary of the Kansas organization, and a young man who will be of valuable assistance to the North Dakota department in building its insurance business up to a high standard. He will be located at Bismark, North Dakota.

The Kansas Union Farmer will be glad to receive letters from local secretaries, as well as from any member of the Farmers Union in Kansas, relative to the truck law under discussion. Through the columns of the official paper is the only practical way in which this matter can be brought to the attention of all the locals in the state, at this time.

In the same letter which carried the above resolution, Mr. Reeside referred to a certain article taken from the Wichita Beacon, which he enclosed, the subject matter of which concerned the Agricultural Marketing Act. This part of the letter is discussed elsewhere in this issue of the Kansas Union Farmer.

The percentage of live stock hauled by truck to the terminal markets is growing each year. Truck drivers will deliver your live stock to any commission firm you designate. If you believe in cooperation and in marketing at cost through your own firm, be sure to tell your truck driver to deliver your live stock to the Farmers Union Live Stock Commission Company when you sell on the Kansas City or Wichita markets.—The Co-Operator.

An abused storage battery may last only three months, while one given the proper attention may do service as long as five years, which is the reward for intelligent care.

GIVEN A WRIST WATCH

Guaranteed timepiece. Latest style. Low cost. Latest movement. Beautiful ribbon bracelet. Vegetable flower seeds. 50 pks., remit per plan in our catalog. We trust you. American Seed Co., Dept. C-24 Lancaster, Pa.

WIN BIG EXTRA PRIZES

Approved by Farmers Union Auditing Association. Grain Checks, Scale Tickets, Stationery, Office Equipment Printing.

WE MANUFACTURE—

Farmers Union Standardized Accounting Forms

Approved by Farmers Union Auditing Association. Grain Checks, Scale Tickets, Stationery, Office Equipment Printing.

Consolidated Printing & Stationery Co. Salina, Kansas.

MR. MIXED FARMER

When the farmer is in trouble, he should listen to his "friends." Who are always glad to help him—with advice. What if farming does not pay, we would like him to be gay. Though production costs are double selling price.

When the price of grain keeps falling till you fear that you are sunk, And you haven't any chance that you can see, If you think your plight alarming, why not solve it by mixed farming? There is money in the honey of the bee!

When your oats are not worth threshing, and you cannot sell your rye, And there's not a gleam of hope within your ken, Get a hatch or two of chickens—send your worries to the dickens, There is promise in the cackle of the hen!

Though the sloughs are dry as powder, and your dugouts are the same, That's the time to change your plans and turn the leaf: When the country is in grief, why should farmers seek relief? They'll not need it if they concentrate on beef!

When the clover crop's a failure and your pasture bleak and bare, And you cannot manage forage anyhow, There is something so romantic in a shepherd with his crook, And a blessing in the bleating of the sheep!

Though wool's hardly worth the shearing, and lambs are not worth their salt, And the price you get for mutton makes you weep, There is something so romantic in a shepherd with his crook, And a blessing in the bleating of the sheep!

When you have to sell your barley at a bushel for a cent, If you're wicked for the pessimist to whine, Buy some sows and sloop your hogs, though you're going to the dogs, There is glamor in the clamor of the swine!

Mr. Farmer, you'll be happy—if you do as you are told; If you do not, you will surely come to harm; With your chores to keep you busy, no brain work to make you dizzy, You may live to pay the mortgage on your farm!

—An Armchair Farmer (From U. F. A.)

SPECIAL CARE NECESSARY IN MANAGING FALL PIGS

By C. G. ELLING, Extension Livestock Specialist, Kansas State College

Extra care should be taken to supply pigs of fall litters, especially those after weaning, with tankage of skin milk. Fall pigs which run after cattle in feed lots need a full supply of tankage or other protein supplement.

Proper housing of fall litters is very important. With cool nights approaching, fall pigs will crowd and pile up in their sleeping quarters. Losses may result from such crowding. The pigs should be divided into small bunches and given dry, draught-free sleeping quarters.

Late August, September, and early October pigs are best handled by allowing a full grain ration from the start. By full-feeding them, the most economical gains may be made. Pigs farrowed in the fall often come through the winter in rough-stock-hog condition. When such pigs are put on a full ration of corn and tankage or corn, tankage and pasture in the spring, they develop very rapidly and make satisfactory gains. Fall pigs roughed through the winter following cattle or carried on a limited grain ration weigh approximately 100 pounds. Pigs of such weights may be made to pass the 200-pound mark by June or July.

That is the motto of this farmer-owned and farmer-controlled Life Company, whose insurance is sold only to farmers and whose resources are dedicated to the financial betterment of farmer policy holders.

Why not become a practical co-operator today by protecting your estate with a policy in this company? Write or call at the home offices. It is a pleasure to help you.

Farmers Union Mutual Life Insurance Company

706 Grand Ave. Des Moines, Iowa
Rex Lear Salina, Kansas

Coal! Coal!!

WE SOLICIT YOUR INQUIRIES

Be prepared for the usual increased demand that late winter always brings by ordering NOW. You will be assured of good service and careful attention to your orders. We can supply you with coal from several districts in Colorado, Wyoming, Kansas, Arkansas, Oklahoma and Illinois. Freight rates to a great many Kansas points show a substantial reduction compared to rates in effect last season. We will be glad to furnish you with rates on any of the above mentioned coal.

Be sure to get your order in before prices take another advance. If your freight rate is favorable, try a car of deepest mined Henryetta Oklahoma Fancy Lump or Fancy Egg.

The Farmers Union Jobbing Association

1140 Board of Trade KANSAS CITY, MO.

Phone L. D. 64

Member of K. C. Board of Trade—K. C. Hay Dealers Ass'n—St. Joe Board of Trade—Salina Board of Trade.

Branch offices at Salina, Kansas, Colby, Kansas, and St. Joe, Mo.

PROTECT FARM MACHINERY

With lower prices making it necessary for farmers to economize, they are turning to the care of machinery as one way to reduce expenses. Surveys have shown that housed machinery lasts just about twice as long as that which is exposed to the weather, says the United States Department of Agriculture.

Many farmers unable to put all their implements under cover are taking the next best method of protecting them from rust and other weather damage. This is by oiling metal parts. Implements such as plows, cultivators, and disks must have their working surfaces shiny to do good work and greasing them prevents rust. Intricate parts of machines, such as the knocker on a binder, may be kept from rusting by spraying or swabbing with oil. Machine oil or used crankcase oil is good for this.

Careful cleaning will help preserve some implements, even if they are left out in the weather. Grain and dust often collect in corners in drills, grain boxes, and combines. Cleaning these out helps prevent their rotting.

When the Erie canal was opened, the news was sent by cannons set at hearing distance apart and fired successively. That was only a little more than a hundred years ago.

Chicago's greatest motto seems to me: "Hundreds of thousands for the G. O. P. convention but not a cent for school teachers.—Pathfinder.

Ninety-five years ago, Morse transmitted a signal by wire 1700 feet. Seven years later, the first electric message by wire, "What hath God wrought," was sent by telegraph, using the Morse code.

By examining the light reflected from the moon and comparing it with light reflected from various minerals, it is possible to determine of what the moon is made, although it is nearly a quarter of a million miles away.

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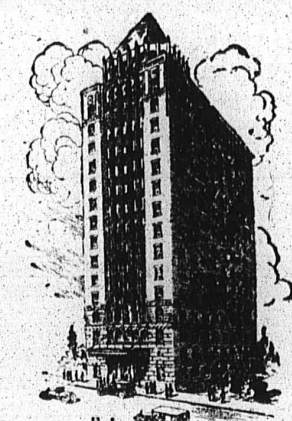
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TO MEMBERS IN KANSAS

(continued from page 1)
For the information of your members I am giving you the votes of your Senators and Representatives on the European Debt Moratorium.

Senator Arthur Capper—Yes.
Sen. George McGugin—Yes.
Representative William A. Ayers—No.

Rep. U. S. Guyer—Yes.
Rep. Homer Hoch—Yes.
Rep. Clifford R. Hope—Yes.
Rep. W. P. Lamberton—Yes.
Rep. Harold McGugin—Yes.
Rep. Charles I. Sparks—Yes.
Rep. James G. Strong—Yes.

NEIGHBORHOOD NOTES

(continued from page 2)
"Tis hard to break the tender cord
When love has bound the heart.
'Tis hard, so hard, to speak the words
"We must forever part."

"We must forever part."
Dearest loved one, we must lay thee
In the peaceful grave's embrace;
But thy memory will be cherished
'Till we see thy heavenly face.

Mrs. Ruben F. Joy, Jr.
Mrs. Ray Schmidt.
Mrs. C. E. Stackhouse.
Committee