

The Kansas Union Farmer

EDUCATION



VOLUME XXV

SALINA, KANSAS, THURSDAY, DECEMBER 1, 1932

NUMBER 48

LEADERS OF OTHER INDUSTRIES KNOW **FARMS MUST REVIVE**

President Ward, in Radio Address, Tells of Conference Wherein Industrial Leaders Declared Agriculture Must Be Saved

OUTLINE LEGISLATION

Pleads for Frazier Bill, Cost of Pro duction, Revision of Monetary System, in Order that Farmers May Regain Prosperity

recently came before a conference of is to be paid to the United States eted during 1933 will be handled farm leaders gathered from different government rather than to the Interparts of the country and frankly stated that their institutions were in a state of collapse and would fail absolutely if agriculture is not revived and the farmer given a living price for his products, declared C. A. Ward, president of the Kansas Farmers Union in a talk over WIBW, Topeka radio station of the Capper Publications, last Thursday evening. Mr. Ward stated he was present at the conference mentioned.

At the beginning of his remarks, Mr. Ward mentioned the fact that for some time we have been hearing that prosperity is "just around the corner" yet we still have millions of unemployed. Agriculture, among other industries, is prostrate. Farmers are without buying power. With corn selling around 10 cents per bushel, wheat around 25 cents, hogs three cents and under, the time has come in the trend of events when the bitter experience which the farmer has been going through for a dozen or more years has caught up with business of every type all over the country. Our probem not only concerns agriculture, but touches the well being and security of every boy and girl and man and woman in the whole country, declared Mr. Ward.

He continued: "How is business to be revived and our factories set in motion that these millions of unemployed may go back to work? In my judgment this problem cannot be solved altogether from building from the top down. Through the Reconstruction Finance Corpora-tion, much help has been had, but at best this program is only an emergency one and fails to reach a point the masses of our people are di-benefited. It's all right to give financial assistance to our banks credit can be used in a profitable manner, but we cannot borrow ourselves into prosperity; neither can we continue to receive credit, and produce

at a loss, and solve this problem. "The railroads have been the benethe fundamental and basic industry of our nation is revived and put on its has been of value to the Cream Profeet. We must begin at the grass ducers of this state.

round numbers, represent about one keting. Unless a farmer can produce their taxes, and their necessary over- system of marketing will make his head, to say nothing about interest farming operations successful. On payments on debts which they may the other hand, no matter how effiterest payments and pay their taxes when they're out of jobs. They cannot even buy the necessities of life. In my judgment, there are three or but are two closely related depart-

Paign.

"In as much as most lal of our cit-disregard of the needs and capacity the izens admit that the welfare of agri- of the market. Consequently, the culture is essential to a general re-

covery, I wish at this time to mention two or three issues which in my judg-ment should be enacted into law at

ORGANIZATION

the coming congress.
"First, if the farmers of the country are to remain homeowners and if they are ever to pay off the mortgage indebtedness, they must have cheaper interest rates. The government is no more secure than are our people free and independent. If the farmers of the nation are compelled to lose their farms and homes, as well as the home owners of our cities, then there will be a condition of confusion, and the stability of our government will be resting in the balances, and there will

be no security. Favor Frazier Bill "I am in favor of the principle of the Frazier Bill, which proposes to re-finance farm loans at 1 1-2 per cent interest with farmer paying one and one-half per cent of principal each year. The government under the plan Business men representing some of the largest industries in the country is to do the financing and the interest Kansas state penitentiary and marknational Bankers. This would tend to Association, according to an announ-redistribute wealth which is so much cement made this week by Harry E. needed at this time. I hope that every Witham, manager of the Association. congressman and our two United The contract recently completed be-States Senators will support this tween the Kansas Board of Adminismeasure or some other measure carrying the principle of the Frazier Bill. I wish at least five hundred farmers who are listening to me now, would write me a letter expressing your (continued on page 2)

U. CREAMERIES ARE ON BASIS OF **PURE COOPERATION**

O. W. Schell, Colony Plant Manager, Gives Illuminating Explanation of New Basis of Operation in

Kansas

BOON TO PRODUCERS

Mr. O. W. Schell, manager of the Farmers Union Cooperative Creamery at Colony, Kansas, and secretarytreasurer of the Farmers Union Co-operative Produce Association with creamery plants in Colony and Wakeeney, spoke recently over radio station WIBW, Topeka, and outlined the purely cooperative program under which the Farmers Union plants are now operating. Mr. Schell said in

Mr. Schell's Address We are grateful for this good air to the cream producers of Kansas a real cooperative program which i

being launched at this time. Before entering upon a discussion of this program, I would like to speak briefly concerning the nature service of cooperative associations ficiaries of large sums of money from and the application of cooperation to the government, but even the railroads the business of farming, and see tive Creamery & Produce association

Success in farming depends upon ef "The farmers of our country, who in ficient production and efficient mar fourth of our population, are at a at a reasonable cost crops of the kind point where they can scarcely pay and quality desired by the market no owe. Millions of home owners in our cient the farmer may be as a protowns and cities can't make their in- ducer, he can not be successful unfour fundamental issues that our gov- ments of the business of farming. ernment should reckon with during Until recent years the farmer has the short session of congress. The election is over and all this barnstorming is at an end. The American peo-ple are going to demand of our po-litical leaders that they make good their promises of the recent cam- In no other industry has production been carried on with such complete

(continued on page 4)

Defends Allotment Plan

proposed allotment plan of practic-ular interest at this time to Kansas trade. Already there has been a plan farmers, the Kansas Union Farmer proposed by Mr. Peterson, leading takes pleasure in reprinting an ediaor- farm expert of western Canada, to ial dealing with this subject, from the organize the four wheat exporting

Robert Sterling, editor of the Northwestern Miller, is putting on an ag-gressive campaign against the domestic allotment plan. Sterling does not express the views of the milling interests, but is trying to mould them. He never has indicated any interest in benever has indicated any interest in behalf of the farmer, so his statements can be discounted more or less. The only damaging factor is that some millers will be too lazy to think through this farm legislation themthrough this farm legislation themselves and will let men like Sterling or the Chicago Board of Trade do their thinking. The milling and grain interests certainly should not have any serious objections to the allotment plan. The grain would be marketed through the regular channels and there would be no difference in the when wheat was below the pre-war through the regular channels and there would be no difference in the procedure than in the present mar-keting of grain. The miller would not have to pay any of the tax, as the al-

Where some of the millers and the Chicago grain dealers are likely to be shortsighted is that the fight against this farm legislation may develop a strengous demand from agriculture

Since discussions relative to the for legislation much more radical and Salina Journal, a Kansas newspaper which is fighting for a square deal for Kansas farmers. The editorial appears under the heading, "Absurd Attack on Allotment Plan." It follows the foll The Journal is opposed to a socialis-tic plan of this sort, but if the milling and grain trade continue to try to prevent anything worth while being developed for agriculture they are likely to incur enough ill will to make possible something more drastic. Sa-

tion to all other land and there would be a mad scramble to put every available acre into wheat. It is, of course, evident that he does not understand the bill, or else he is incapable or too level, and it would be inoperative after it reached that level. He also claims that this bill would increase the cost lotment would be added to the cost of of flour to the consumer too much. If he pre-war price of wheat is too high then there would be very little future for agriculture. He claims that the increase in the price of bread would promote the sale of corn bread.

(continued on page 2)

FARMERS UNION AGAIN TO HANDLE ALL TWINE OUTPUT

All Twine Manufactured in Kansas State Penitentiary to be Handled through Farmers Union Jobbing Association

CONTRACT RENEWED

Association Sold 3,000,000 Pounds During 1932 and Saved Kansas Farmers Much Money; Other Organizations to Benefit

tration and the Jobbing Association is in effect a renewal of the contract which was in effect last year.

The entire output of the Kansas twine factory at Lansing was handled last year through the Jobbing Association in a manner entirely satisfaction at tory to the Kansas officials, and at a all times, and that will continue to distinct saving to Kansas farmers. It be the case. was the first time all the twine from the penitentiary had all been used during the year. The total amount handled by the Jobbing Association as low as possible, and the matter of as low as possible, and the matter of was 3,000,000 pounds during 1932. cost will be the determining factor in That was an increase of 500,000 lbs. over the previous year.

The handling of the twine through the Jobbing Association is purely co-operative. Savings affected are passed on to the farmer who buys the twine. taken care of.

MORE NEXT WEEK ON CREAMERY PROGRAM In this issue of the Kansas Union Farmer appears a copy of a radio talk by O. W. Schell of the Farmers Union Creamery. Another article deals with the resigna-tion of A. W. Seamans from the management of the Farmers Union Cooperative Creamery Association, and with the good work he has

Next week, this paper will carry further particulars regarding the present progam being developed by the Farmers Union Cooperative Creamery. It will be a further explanation of the things Mr. explanation of the things Mr. Schell's radio talk deals with. Watch for it because this new purely cooperative program is one of much importance to the entire cooperative movement in Kansas.

As was the case last year, the same Jobbing Association to other farm organizations as are enjoyed by the Farmers Union.

The quality of the twine is entirely up to the standard requirements of any Sisal twine. Laboratory tests and re-search work are being carried on in order to keep the quality up to the highest standard possible. The twine

The price at which the twine will sell this coming season has not been this regard.

Farmers should see that their cooperative dealers get in touch with the Jobbing Association as soon as possible in order that orders may be

is to be given by the KANSAS FARMERS UNION and the KANSAS UN-

ION FARMER to some County Farmers Union. The value of this prize

550.00

A SECOND PRIZE

from the same source is to go to some other County Farmers Union, and

\$30.00

First, the county officers call a meeting of the various local Presi-

Third, it is possible to set up local prizes or county prizes, as has been

Fifth, keep in mind the fact that the prizes, though highly desirable,

THE FIRST PRIZE will go to the county which, on JANUARY 31, 1933, has the largest percentage of its farmers, as shown by the latest

THE SECOND PRIZE will be awarded to the county which shows

census report, paid up in the Kansas Farmers Union. Reports recorded

on the state Farmers Union secretary's books, and reports which are post-

the greatest percentage increase for 1933 membership over 1932 membership, according to the state Farmers Union secretary's books, on reports mailed on or before January 31, 1933. Counties, however, with less than

25 members paid up for 1932 are not eligible. Such counties may bring

START RIGHT NOW

advantageous for the county President to call a special meeting of the

placed on this campaign, and a full attendance should be worked for. This

NOT barred from the contest. The contest is on percentage or percentage

in the Kansas Union Farmer. Progress of the different counties will also

local officers immediately, in order to get this campaign under way.

matter should be discussed fully in every local and county meeting.

increase of farmers or members and not on number of locals.

advantage in getting as many members in December as possible.

If your county Union does not meet regularly right away, it will be

If a regular meeting is scheduled soon, special emphasis should be

IF THERE IS NO COUNTY ORGANIZATION in your county, you are

THE MAIN THING is to get started promptly. There is a distinct

Further details of the contest will be published from week to week

their 1932 membership up to 25, and then enter contest.

marked on or before January 31, 1933, will be counted in this contest.

dents and Secretaries, and any other Farmers Union leaders they want.

Work out the most effective plans possible, providing for an intensive

campaign in which every farmer in the entire county will be called upon

done in Washington County, and as other counties are preparing to do.

are not as important as the increased membership. This is a proposition

Fourth, keep hammering away, and don't get discouraged.

the value of this Prize will equal or exceed

HOW TO WIN THESE PRIZES:

and urged to join his own class organization.

Second, keep everlastingly at it.

of your own, in which you cannot lose.

BASIS OF AWARDS:

be published.

LET'S GO!

FARM GROUPS OF KANSAS LAY PLANS **FARM LEGISLATION**

Kansas Committee of Farm Organizations Held Meeting in Topeka Last Week, and Map Work for Winter

ADOPT RESOLUTIONS

Moratorium on Farm Indebtedness Improvement of Monetary System, Favorable Tax Legislation, are Considered

Again the farm organizations privileges are extended through the Snyder, of the Kansas Farm Bureau, when the Congress convenes.

> The meeting went on record as favoring "a reasonable moratorium on principal payments on farm indebtedness and a permanent reduction in interest rates comparable to farm in-

Another resolution favored retaining the agricultural marketing act "and so amend it as to insure the benefits of the protective tariff on that part of the products consumed at home." A third resolution urged "a change in our monetary system and the administration thereof that will insure a medium of exchange that will enable the business of the country to

Kansas have shown their ability to work together for the common good of Kansas farmers. The executive board of the Committee of Kansas Farm organizations ,headed by Ralph met in Topeka on Wednesday, November 23, and discussed plans looking toward favorable legislation, both at Topeka in the sessions of the Kansas legislature, and in Washington BW, Topeka, on Thurs. evening of this

uation of breadlines formed between walls of wheat." The resolution, were adopted by ex-

Kansas State Farm Bureau, the Kansas Farmers Union, the Kansas Co-Operative Grain Deaers, State Grange, and other organizations, Ralph Snyder, Cal Ward and L. E. Webb, presidents, respectively, of the Farm Bureau, Farmers Union, and Kansas Co-Operative Grain Dealers' Assn., were appointed as a commit-tee to select a farm legislative agent for the next session of the Kansas

legislature. The farm organizations will ask the legislature to adopt a state graduated income tax adequate to relieve the burden on general property and also will ask that the present exemption from tax of gasoline used for farm purposes be continued. The executive board will meet again December 17 to formulate a detailed program.

REX LEAR ON WIBW

"How Safe is Life Insurance?" will be the subject of a talk by Rex Lear, Kansas manager of the Farmers Union Mutual Life Insurance Co. Which he will deliver over radio station WIweek. The Farmers Union half-hour period will begin at 7:30 o'clock in the evening. The subject is one of much interest to all Kansas farmers and all who read this notice are urged

RESIGNATION OF MR. SEAMANS HAS

After Long Time of Service in Farmers Union Marketing Work, Popular Leader is Out of Organization He Helped Build

An announcement which will be received with much regret by Farmers Union members all over the state of Kansas, as well as in other state of Ransas, as well as in the state of Ransas, as well as in the states, is to the effect that A. W. Seamans, for many years a leader in cooperative marketing in Kansas Farmers Union circles, has resigned from the managership of the Farmers from the managership of the Farmers Association Common C Union Cooperative Creamery Associ-ation. This action takes him out of

thousands of friends are hoping for his speedy recovery. He has made no announcement as to his future activities. It is to be hoped he will reenter Farmers Union work in some

form in Kansas.
Mr. Seamans' influence on the derelopment of cooperative marketing in Kansas, as carried on by Farmers Union activities, will long outlive him. He is known and loved by the Farmers Union leaders and by the membership in general, for his untiring efforts to build up cooperation among farmers in all lines of endeavor. He has worked unceasingly and has asked for no personal glory. His entire being has been wrapped up in the advancement of cooperative marketing and in the development of the Farmers Union. He is yet a young man, but his contributions to the upbuilding of the Kansas Farmers Union and of cooperation among ers Union and of cooperation among chinery. This exemption of farmers farmers in general exceed those of from this tax will be fought vigorousmany older leaders.

in Sauk county, Wisconsin. Dairy- must be represented in Topeka, at ing has been of much importance in the coming session of the state legishis life. The Seamans family for lature. Representation to be effective many generations has been interested must be organized representation, and

in the dairying industry.

While still a boy, Mr. Seamans came to Kansas City where he secured employment with different commercial concerns. Then he went (continued on page 2)

flow normally in its natural channels and obviate the paradoxical sit-FARMERS UNION OFFERS PRIZES ecutive committee members of the

Locals with Largest Paid Up Membership at Beginning of Year will Receive Cash Bonuses; Notice is Published

OTHERS WILL FOLLOW

Membership Now Sees Value of Full Strength Organization at Very Beginning of Year; Interest Is Intense

Washington County Farmers Union has announced cash prizes to be awarded to the locals within the county having the largest paid up male membership recorded on state secretary's books on Jnauary 5, 1923. Washington County Farmers Union folks are always wide awake and anxious to cooperate in every way possi-ble, as is manifested by this contest which is to be put on in that county. This action on the part of the Washington County Farmers Union is a fine lead for other organizations to follow. If all county organizations and Farmers Union locals will show

this same aggressively cooperative spirit, the success of the December drive for a full strength membership on the first of the yera is assured. Mr. J. T. Poland, Washington County Farmers Union secretary, has authorized the Kansas Union Farmer to publish a notice relative to the membership drive and contest in that coun-BEEN ANNOUNCED ty. The notice reflects the spirit of the Farmers Union in that county. It should be read by every reader of this paper, and should be discussed at all

local and county Farmers Union meetings. It follows: To the Farmers Union Locals of

Washington County: As our state Farmers Union officials have asked for Membership Drive for the month of December, the Executive Committee of the Washington County Farmers Union will pay the following premiums of \$5, \$3 and \$2 to the Locals of W. hing-

on January 5, 1933.
Since we have a short session of our National Congress, and since our the cooperative work, for the present own state legislature meets this winter, there will be many important questions to come before them that Mr. Seamans is at present in his home in Kansas City, Kansas, recovering from a siege of illness. His State Farmers Union officials with State Farmers Union officials with numbers that will count.

LET'S GO. J. T. Poland, County Secretary. Action is Started

Thus the December Drive for Farmers Union membership in Kansas i taking definite form. As shown in the above published notice, the membership and the leaders in the different communities are seeing the nec-essity of a full strength membership at the first of the year, if we as farmers are to hope for the legislation we

This is not a matter of sentiment with Kansas farmers. It is a matter of common sense and dollars and cents. Kansas farmers will save much more gasoline used in operating farm maly by interests which are not friendly Mr. Seamans was born on a farm to farmers. Kansas farmers, therefore, the Farmers Union offers just that. Cost of production legislation will

Kinney Holds Meetings

A. M. Kinney, former secretary of the Kansas Farmers Union, has been appearing before a number of audi
"It was made possible to do this ences throughout Kansas recently under the auspices of the Kansas Farm Bureau, and in the interests of all farm organization, and has been instrumental in influencing groups of farmers to adopt resolutions endorsing the Agricultural Marketing Act of cash wheat and the December op-

A report of a meeting held at Altamont, Kansas, last week, appearing in the Parsons Sun, tells that a meeting there adopted a resolution urging congressmen and senators from Kansas to "use every means in their power to retain the Agricultural Market act and all the national cooperatives set up under it on the statute books, with up under it on the statute books, with any amendments indorsed by the national farm organization." The report continues: "This action followed a speech in support of the Farmers National Grain Corporation by A. National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Farmers National Grain Corporation by A. Speech in support of the Speech In Speech M. Kinney, former secretary-treasurer of the Farmers Union. Mr. Kin-ney used plain words in dealing with the subject of the National Grain Cooperative association. He made the subject clear to all who heard him. Mr. Kinney said that the National is made up of 28 cooperative terminal organizations or all but one in the United States, which tells how well it is working. It came into being after President Coolidge had twice water President Coolidge had twice vetoed the McNary-Haugen bill that was designed to give relief to agriculture. Then representatives of 27 of these terminal organizations met in Chica-

(continued on pare 2)

farmers to adopt resolutions endorsing the Agricultural Marketing Act
ing the Agricultural Marketing Act
ion has narrowed down to about 6
tion has narrowed instead of the forcents per bushel instead of the for-mer 15 cents or more and this differ-ence goes directly to the producer, ac-cording to Mr. Kinney. At present, he said, wheat is 8c per bushel in Chicago above the world price at Liverpool.
"Mr. Kinney said that more than

one-third of farm products were marketed through cooperatives and this was why private concerns were fightmonth at Chicago, where they raised \$1,200,000 to fight the movement they could see coming. Mr. Kinney-charged that there was a radio station in Omaha constantly making attacks on the National at this time. "They mention salaries first and

Mr. Kinney went on to say that the salary of George Milnor, head of the National is \$50,000 per year, but that the directors felt they must have a man who knew the grain business from one end to the other and that private concerns were paying their presidents as much and some more, and that the National committee feels it was justified since it has made the

THE KANSAS UNION FARMER

Published every Thursday at Salina, Kansas, by THE KANSAS BRANCH of the FARMERS EDUCATIONAL & COOPERATIVE UNION, 119 South Seventh Street, Salina, Kansas

Entered as Second-Class Matter August 24, 1912 at Salina, Kansas, Under Act of March 3, 1872

Acceptance for Mailing at Special Rate of Postage Provided for in Section 1003, Act of October 3, 1917, Authorized July 30, 1918

Floyd H. Lynn Subscription Price, Per Year... Notice to Secretaries and Members of Farmers Union of Kansas.

want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success. When change of address is ordered, give old as well as new address,

All copy, with the exception of notices and including advertising, should be in seven days before the date of publication. Notices of meetings can be handed up until noon Saturday on the week preceding publication date. NATIONAL OFFICERS

Oklahoma City, Okla. John Simpson, President ...Omaha, Nebr. ...Kankakee, Ill. H. G. Kenney, Vice President. E. E. Kennedy, Secretary. BOARD OF DIRECTORS Fairview, Kansas W. P. Lambertson

Akron, Colorado Joe Plummer Yankton, South Dakota E. H. Everson Indianola, lowa C. M. Rogers Prairie Farm, Wisconsin KANSAS OFFICIALS Salina, Kans.

Salina, Kans. Floyd H. Lynn, Secretary-Treasurer. Blue Rapids, Kans. John Frost, Conductor. DIRECTORS Stafford, Kans. B. E. Winchester. Quinter, Kansas Henry Jamison .. Ross Palenske Lincolnville, Kans. Blue Mound, Kans. F. C. Gerstenberger.

FARMERS UNION JOBBING ASSOCIATION-1140 Board of Trade Bldg. Kansas City, Mo.; 915 United Life Bldg., Salina, Kans.; 1004 Corby Bldg., St. Joseph, Mo. H. E. Witham, General Manager. FARMERS UNION COOPERATIVE PRODUCE ASSOCIATION-Colony

and Wakeeney, Kansas.

FARMERS UNION LIVE STOCK COMMISSION—Suite 127 Live Stock Exchange Bldg., Kansas City, Mo.; Live Stock Exchange Bldg., Wichita, Kas. G. W. Hobbs, General Manager.

FARMERS UNION MUTUAL INSURANCE CO.—Room 202 Farmers

Union Bldg., Salina, Kans., W. J. Spencer, President-Manager.

FARMERS UNION AUDITING ASSOCIATION—Room 205, Farmers Union, Bldg., Thomas B. Dunn, Secretary-Manager, Salina, Kans. KANSAS FARMERS UNION—Salina, Kansas, Room 208 Farmers Union Bldg.
FARMERS UNION MUTUAL LIFE INSURANCE CO—Room 200, Farmers

Union Bldg., Rex Lear, State Manager, Salina, Kans.

THE KANSAS FARMERS UNION ROYALTY CO.—Room 215, Farmer Union Building, Salina, Kans., G. E. Creitz, State Manager.

FARMERS UNION MANAGERS ASSOCIATION President

SALINA, KANSAS, THURSDAY, DECEMBER 1, 1932



every one of them, we as a na- is necessary is more complete tion have given a good account ORGANIZATION among farmof ourselves. We have proved ers.

Most of these soldiers and There would be no question as a solution of our economic ills. Most of these soldiers and There would be no question as a solution of our economic fils.

Will we state would make Canadian flour available to the eastern consumers at a lower to the farmers of Kanadian flour available to the eastern consumers at a lower

been fighting for their own in- ognize. terests-indirectly. Other interests than agriculture, however, always have benefitted more directly than have the farmers. Other interests always are in on the spoils. They accept the aid of the farmer class, but have a tendency to tell the farmers to "go jump in the lake" when benefits are being distributed.

being flaunted to excite us. But there is a war on. We are not

their freedom and independence so. -or whether agriculture as a class shall be subservient to the other classes which are organ-

ing fought with guns or other Such impediments as the initia- trated in the hands of a compar- ent price of wheat is the lowest it weapons of offense or defense, tion fee and payment of back atively few who have sought to has been in history. If increasing the which kill and destroy. It is dues have been cleared away, so exploit the farmers, all of these being fought with ORGANIZA- that by the payment of 1933 years. The greatest values are price of wheat to the pre-war level, which we all know was a low enough farmer the world's market plus the benefit of the tariff if it passed. The

Need Definite Action

Easy to Enlist

Clay Center, Kansas

engaged in several wars, and in farmers. All in the world that forth. The Farmers Union offers the this depression has been a meltat large that our man power is basis for this organization. If in ing pot when it comes to blend-ment and thereby pay your dues. on flour entering the United States. unexcelled. Our soldiers and Kansas we had 50,000 members ing minds and opinions. Leaders We pay our taxes freely be- The millers are getting the full consailors always have acquitted in the Farmers Union instead of in all walks of life have come cause if we don't, our property trol of the domestic market through themselves with honor and with less than 10,000, our battles here down tremendously from high is advertised and sold. We negglory, and have always brought would be won. The enemy would positions and rank, and are ask- lect paying our Farmers Union cost of bread to the consumers in the fold up their tents and give up. ing our most humble citizens for dues because no one can do any- east why does he not propose repeal-

homes of America. Those who would be free and independent, plugging along over a period of When the farmers of Kansas to the eastern consumers at a lower price than the flour being sold by the have arisen to positions of high economically. They could de- years in an attempt to make the have come to a realization of the northwest mills? It is apparent that military rank have come largely mand and receive legislation condition of the farmer and of fact that we must rise up in a Sterling is in favor of putting the from country homes. Most of that would put them on an equal our people in general better. Has mighty army together if we are the fighting men who have won footing with any other class. it paid? Has it been worth the to have equal rights, then we subsidy for themselves and in the wars for the United States have They could rid themselves of the price for the effort expended? will pay our dues. been country boys—youths who unjust and unequal burden of I am sure that every well thinkdeserted the plow temporarily taxation which they now bear. ing man and woman will answer to come to the aid of their coun- They would have much to say in the affirmative. The farm- officials to call on each one per- ings or the Chicago board of trade for try, or country boys who were about the marketing of their ers of the country, since the be-sonally. As much as we would help. If these interests were not so taken out of schools or colleges products. They could receive ginning of our history, have like to, this cannot be done. We self satisfied and selfish they would cost of production plus a living been backward and negative in are appealing to you through The fighting spirit of the Am- profit. They could eliminate their attempt to have a square the columns of your own paper erican farmers, then, has been unfair discrimination which now deal. This is to be accounted to call your local and county unwell established. In fighting exists against them. They would for by the fact that farmers, in ions together to plan and make for the honor of the United collectively be a power which times past, have felt that each this drive and then, after you

individualist. ations, while this was going on, agements but the benefits will We will not win this war- men who represented business far outnumber the failures. At this class war—by cussing the interests observed that it was to present your Kansas Farmers enemies and pointing out their direct benefit to work to-unfair practices and tactics. We gether and organize their in-tiringly and leaving no stones are not telling them anything dustries. The time has now ar- unturned looking toward the they do not already know when rived when more farmers every passing in the coming short we tell them they are not doing day are seeing the necessity of session of Congress, of legislaright. They know it. They banding together if we are to tion which will raise our farm know they are taking advantage survive in the scramble for commodity prices, and lower in-

no reward of advertised heroism fectively demand their rights. beginning. Today competition response that causes us to feel We will win this war by our in all walks of life is so keen that during the next thirty or build some new ones. He would repair own positive action, and that that we are forced to unite in an sixty days you are going to his fences. In addition to all of this This war we are now engaged has started to do his part toward the Farmers Union is worth longs. You can do it a lot in is of more direct concern to his class self-preservation when while, it is well to take an in- cheaper than it can be done from flation or expansion of the currency, the American farmer than any he joins forces with his neigh- ventory. To begin with, we are this office, so we ask all to get would be reject his buying now war the United States ever has bors by joining the Farmers safe in saying that the indirect back of our organization and engaged in. It will determine Union. He is doing still more benefits have been equal to or our program and really make it would set the factories in motion and whether the farmer class of peo- for the cause when he influenc- greater than the direct benefits effective. ple are to remain free and inde- es his neighbors to join, in we have received. We cannot pendent-or rather to regain case they have not already done measure the organization's worth altogether from a dollar and cents standpoint. It is ab-Recognizing that numbers solutely true that because of orrepresent strength, the Farmers ganization millions upon millions has very little bearing on the use of Union organization has made it of dollars have stayed in the cornmeal. There is less than one cent's

parent necessity of organization farmers are a constant balanc- tion of flour should get back to preas a means of agricultural self- ing leverage to keep general war basis we would consume from 80 to 100 millions bushels more wheat. preservation, there should be a conditions somewhat in line.

flood of membership rolling in. At the present time the lead-Surely, no self respecting farm-er will stand in his own light only in our own organization, riculture. His objections would insure own class by failure to join well, are being constantly called forces with his own organization of conference with other of the conference with other other of the conference with other of the conference with other other of the conference with other of the conference with other other of the conference with other other of the conference with other of the conference with other other of the conference with other other other of the conference with other oth groups in an attempt to work farmers, inferring the farmers are a modity used in this country. It would out of the demoralized condition group given to complaining, and stat- have a production feature in it which In order to augment this tide in which we find ourselves. ing that many thoughtless people are now little concerned over these complaints. Evidently he is one of the soon if it is fully effective, the papers will observe that this is thoughtless people to whom he refers. Kansas Farmers Union has gone a step further, and is offering substantial rewards to groups in the various counties who make the best showings in now mem. the best showings in new mem- help.

Further Inducement

relative to this prize contest.

er in each county.

or organization will win it.

PRESIDENT'S COLUMN

CAL A. WARD

President Kansas Farmers Union

IS THE FARMERS UNION

WORTH WHILE?

berships. The reader's attention If real farm legislation which dent that he is not in accord with is called to the appropriate in worth while is possed of the this. is called to the announcement is worth while is passed at the on the front page of this issue, coming short session of Con- ment act is an experiment contrary gress, the credit will belong to to all of the economic experiences of Further particulars of the the farm organizations and not history. He seems to overlook the fact contest will be forthcoming in to the farmers who are unorEuropean countries wheat is now future issues of this paper. As ganized. Ten years ago farm bringing over \$1.00 per bushel more pointed out in the announce- organizations and their leaders than the amount received by the Amment, the important thing is for were not accredited or appraised erican farmer. These prices have been the different groups to get busy very highly. We were looked influenced entirely by legislation. Is there any fairness or logic in Sterlat once, and make complete upon as a sort of an unnecessary ing's argument that the American plans for canvassing every farm- evil. We were expected to stay consumer cannot afford to pay a 42on our farms, produce the ne- cent wheat tariff on his flour when It is to be remembered that cessities of life and attend to our today buying bread made out of wheat each farmer who is brought in- own business. Today conditions costing over \$1 per bushel more than to the Farmers Union is being have changed. Farm organiza- our wheat is selling for? The present benefitted, more, perhaps, than tions have grown in popularity price of wheat in Europe is higher he will realize at first. There because of the good they are are larger prizes at stake than bringing to society. In altogeththe \$50 or \$30 prizes. The good er too many cases, it is easier for derstand that the real purpose of the that will come to each farmer the business man to see this allotment act is to control the surbecause of a powerful organization than it is for the farmer himself plus. The allotment is a reward to those who agree to control production tion will greatly overshadow the to see it. value represented in the contest

have made it as easy as it is if we do not grasp this opportu- rights. trials. Not only are individuals must rest upon all of us.

groups of various types throughout the country are tremend- ing, and the lack of real money senting a fair answer to the proposed The United States has been be a simple matter for the local states has been be a simple matter for the local states has been be a simple matter for the local states has been be a simple matter for the local states has been be a simple matter for the local states has been be a simple matter for the local states has been local states have loc ditional planning will put you in consumer. He criticises the bill that The time has come and is here possession of enough money to has for its purpose insuring the dowhen almost everybody is sym- pay your dues. Perhaps you mestic market to the farmer, while pathizing with everybody. Truly could spend a little less in some this depression has been a melt-

thing about it. Will we stand ing the tariff on flour, which in turn

Plan a Drive—Then Drive

It is impossible for your state States, they have, of course, other classes would have to rec- could live to himself and be an have made your plans, be sure Over a period of many gener- You will receive some discour-

Now there is a war in progof the farmers, and they will
no drums are beating. There is
no drums are beating. There is a drum of the drums are beating at the drum of the drums are beating. There is a drum of the drums are beating at the drum of the drum

DEFENDS ALLOTMENT PLAN

Organization Will Win It

easier than it ever has been before to join the Farmers Union.

This is a war which is not before to join the Farmers Union.

The stand one cents the test is less than one cents the formers of the house because the leadership of the cost of flour is not the deciding of the house factor in the price of bread. The presont of the Rules Committee. Recent factor in the price of bread. The presont of the Rules Committee. TION. The objective we are fighting for is not to take cities or to annex more territory. Instead, the objective is legislation of the distribution of the distributio

If Sterling is opposed to raising wheat prices to the pre-war level he and prevent the success of his but in other organizations as that agriculture would drift into cumbersome, but we can make it more

From Sterling's statement it is evi-

Sterling states also that the allotthan the pre-war price set by the pro-

which answers another objection of At the present time we are his, which is that world markets would begging and pleading for the be closed to the United States on ac-Let us remember that we are farmers of Kansas to join our count of dumping. The objection that it would take too many persons to at war, and that membership organization. We are asking all check on the allotment is not serious. or organization will win it. dues for 1933. You have read of, as it would require only three men your paper and know that we men would volunteer to serve for nothhave made it as easy as it is ing to put the plan into effect. Each humanly possible to do. We have county would have full control of diswaived the initiation fee and are tribution of its allotment rights and not even asking you to pay your after these rights are established they will be given publicity so that back dues. All we ask you to farmers themselves can check in a do is to start now and pay your hurry if anyone is getting more than dues for 1933. My good people, his fair share of these allotment

During the days of extreme nity and double and treble our Journal to answer some of Sterling's anxiety everyone is having his membership, the responsibility wandering thoughts if it were not that his position as editor of the struggling for an existence but We fully understand the hard Northwestern Miller might give too first to complain if the flour tariff were repealed. Of course, agriculture has learned not to look to the Sterlwould be beneficial instead of objecting continually to everything pro

LEADERS OF OTHER INDUSTRIES KNOW FARMS MUST REVIVE

(continued from page 1) views on this proposed matter of legislation. These letters will help me materially in lining up support in de-

Revamp Monetary System "The second measure I wish speak about, is a revision of our monetary system. There may be enough money in the country, but in any event there is not enough in circulation and much of it is in hiding. We need an expansion of the currency or possibly an inflation to re-establish confidence, loosen up credit, and bring wealth out of hiding. There's a world of construction work which might well be done. Every farmer, if he had the money, would paint his buildings; he might equipment in the home. With an inwould be raised, his buying power would be restored, which in turn unemployed men and women would go back to work.

Get Cost of Production "Number three: I am for emergency action, which will give the farmer cost of production for his products In the last session of congress the millers know that the price of flour Norbeck Bill, which was an emergency proposal, met favorable action in the senate, but ran up against a snag reports indicate that the Norbeck Bill may receive favorable action during the short session. This would give the

tion to the world's price would afford | Corps a tariff sufficiently high to bring cost of production.

"A world of our farm leaders are tremendously interested in the voluntary domestic allotment plan. This as field man. During his earlier resiplan, as it now stands, may be a bit would be practical and workable. Only the farmers who would approve the lan and sign a contract, would receive its benefits. The farmer who refused to join hands, would market his commodities in the usual way. The processor and the manufacturer would collect the fee and in turn turn it to the government agency, which agency would refund back to the farmer under the provisions of the law. The

provisions of the law provide that its

dministration shall be carried on

through local set-ups which would be

quite practical. The domestic allot-

ment plan has not only the support of

the leaders of organized agriculture,

but is receiving more support every

day from business men, bankers, and leaders of various other groups all over the country. "If the short session of congress fails to deal with these fundamental proposals, then the only thing left to do, is for President-elect Roosevelt, upon his inaugural, to call congress together in extraordinary session, to pass emergency and self-sustaining measures which alone can revive agriculture and business in general, and

start us on the upward way again. Kansas Farm Bodies Together

"I do not want the members of evers are working hard and fighting vigorously to force some of these issues through. I have been in a lot of states the past few months, and Kan- Association guidance, Mr. Seamans sas is to be congratulated that our was placed in charge of organization farm organizations are working to- work. That was in 1924. In another gether on these fundamental issues. Because of this fact we have the admiration and support of various other partment was formed, with Mr.

not in a farm organization, is not fair to his neighbor farmer who belongs to a farm organization and is willing to go along in an organized way. The farmers of this country are in the mess we are quite largely because we have failed and refused to join hands and go down the line together. Business interests for many decades have known the value of organization. Labor is quite well organized and I congratulate them for it. We farmers, may take our choice. We can line up with our organizations in an organized way and get somewhere, or we can stay out, sit back and fold our arms; but the net result will be that as time goes on, and as our children take up where we leave off, we will find that the larger and more powerful inter ests will swallow up the weaker interests, and a condition of peonage, peasantry, and enslavery will prevail tion will finally lead to distructive has been placed in the position among our farmers, and this condiends. Let every farmer in Kansas, get back to our government. Let your voice be heard through our representatives in Washington in order that we may save agriculture from utter ruin and collapse."

KINNEY HOLDS MEETINGS (continued from page 1)

success it has. In further discussing finances, Mr. Kinney said that the National at one time owed the farm board 43 million dollars but has re- terests; so the Farmers Union duced the amount to 16 million.

disgressed long "Mr. Kinney enough to say that there was no conneection between the farm board and the Farmer's National Grain Corp. except that the farm board loaned it by a full strength membership, must the money to operate on at first.

of wheat two years ago Nov. 8, when wheat fell below 50 cents per bushel saved many thousands of banks and businesses. At that time wheat sold of cotton as well as relief measures and that the Farm Board is definitely out of the wheat business.

"The whole tendency of the National Marketing association is to move the grain and sell it as direct as possi-

ble, he said. "In his general remarks at the opening of his talk, Mr. Kinney paid tribute to the three major farm organization, Farm Bureau, Grange, and Farmers Union, by saying that the last five or six years have banish ed most of the jealousy that once existed between them and that the state presidents at that time, Ralph Snyder, Caldwell Davis and C. E .Huff, met in Topeka, buried their differences and set to work to get behind cooper-ative marketing on the theory that anybody can produce and manufacture said the elimination of initiation fees but the selling of the article and con tinued selling of it at a profit, is the

"Mr. Kinney said that the county organizations should support the state organizations."

Future Meetings Mr. Kinney is scheduled to continue with the series of meetings, working into the organization, at the same with the Farm Bureau and in the intime placing these members in a posiwith the Farm Bureau and in the interests of organized gariculture in general. The following places and dates are included in the schedule:

The Farmers Union Jobbing Associa-Anthony, December 5; Winfield, Dec. 6; Wellington, Dec. 7; Ottawa, Dec. 10; Marysville, Dec. 13; Washington, Dec. 14; Mankato, Dec. 15; and Smith Center, Dec. 16.

These are all open meetings, and Mr. Kinney urges every one interested to attend

RESIGNITION OF MR. SEAMA'S ANNOUNCED

(continued from page 1)

Following his discharge, he came to Kansas City and went to work for the dence in Kansas City, he had attended night school and had completed his education, fitting himself for ness. He was married in 1921 to Miss



A. W. SEAMANS

Grace Flemming. They have two children Association, he got first hand knowl edge of cooperative marketing. It was through the efforts of such men ery farm organization in Kansas to as Mr. Seamans that the Jobbing Asinderstand and know that your lead- sociation developed into the great cooperative it has become.

When a demand arose for a produce department, formed under the Jobbing year, the department had grown to such proportions that a creamery degroups of our people not only in our state, but throughout the nation.

"I say tonight that every farmer within the sound of my voice, who is operative Creamery Association, is known to every Kansas Farmers Un-

Mr. Seamans' service as head of a Farmers Union institution was of more years duration than that of any other leader in Kansas. He has seen many enter the Farmers Union marketing service and has seen many leave it, for various reasons. He has served only as a man can who has the

interests of the farmer at heart. Developments in the Farmers Union Cooperative Creamery Association, with the addition of a new plant in Wakeeney, and the growth of both plants to such an extent that both operate more or Tess independently a general manager. Therefore, with the resignation of Mr. Seamans, position was dispensed with. P. L. Betts, manager of the Dairy and Poultry Cooperatives, Incorporated, and the Association. The regional of which Mr. Betts is manager handles the sales of the Association. The Farm Board has had a great deal to do with financing the creamery plants in recent years.

WASHINGTON CO. FARMERS UNION OFFERS PRIZES

'tooth and toenail" by unfriendly inhave to STRENGTH to see that farm legislation is not defeated.

These are only two of many reasons why the Farmers Union, backed be on hand to fight the farmers "Mr. Kinney, however, paid tribute tles in Topeka and Washington. Every to the farm board and said that its farmer knows there are many more action in buying millions of bushels reasons, and every farmer knows what these reasons are. Farmers are now as well informed as any class of people. No one can "pull the wool over their eyes. Yet, agriculture as a in Liverpool at 34 cents less than in class has been practically helpless be-Kansas City. The last congress gave cause of lack of organized strength. 85 million bushels of this wheat to They have not had the full benefit of the Red Cross and thousands of bales their organization's full strength, because much of that strength, which is represented by number of members paid up, has come too late in the year

to do much good. If the Farmers Union this year, however, attains its full strength in December, and enters the fight for beneficial farm legislation with all its fighting strength, then the story will be different. Opposing forces will be thrown back in confusion, and agriculture will march on to its objective. Drive Is Under Way

Last week we told of twenty-six NEW members coming in from one local near Hunter, Kansaas. This week we hear of the action being taken by the Washington County Farmers Union. Several other locals and memfor new members and the elimination of payment of back dues for delin. quent members has paved the way for a flood of memberships. The Kansas City and Wichita houses of the Farmers Union Live Stock Commission Company have daopted a plan which will bring hundreds of new members tion to receive patronage dividends on The Farmers Union Jobbing Association, realizing the importance of a large paid up membership, are making definite financial provisions for the carrying on of membership and educational work in the State Farmers Union. The Farmers Union Auditing Association is also working along the

The time is here for every one to get in the parade. If it hasn't started in your local, get it started. Bring this



Cooperators

Any boy or girl between the ages of six and sixteen, whose father is a capuainted and exchanged names and publication, can be a member of this department, and is entitled to a pin in order to receive a book, he must signify his intentions to study the lessons and send them in. We cannot send out books to those who do not intend to send their lessons. The address to which all Juniors should send their letters send their lessons. The address to which all Juniors should send their letters some of the KANSAS UNION FARMER, Salina, Kansas is: Aunt Patience in care of the KANSAS UNION FARMER, Salina, Kansas and send them already.

Alice—it certainly was. We all got acquainted and exchanged names and addresses. The two boys who won in the state contest weren't at the bandance of others are all to of others sure I can find a "twin" for you soon.

—Aunt Patience.

Clay Center Kans., Nov. 7, 1932

Dear Junior Cooperators:

I was so pleased this week to rethe trip to the convention. Dear Junior Cooperators: ceive letters, so soon, in reply to my request in last week's paper, that each Junior write me a letter before Christmas, as my Christmas present. It was especially nice as I have been Junior write me as I have been a letter before tonight. Come on with us, both of you.

Alice—I can stay only a minute. The drop presented it to the North Dalk kirby, asked me to join. Does she get kota Juniors, it is awfully nice—green a star? Our birthdays are November felt with gold letters on it. We felt tonight. Come on with us, both of you.

Mil—I know I certainly am proud Margaret Steinbach. recovering from an attack of the "flu"—and it has given me something Sally May? to look forward to! Those of you who can, write as soon as you can, for I'm not entirely well yet, and it will cheer me up to hear from you all. When you write, I wish you'd in-

clude a few lines in regard to our future lessons-what kind you'd like to have, I mean, about what subjects, and so on. Of course, the end and aim of our study will be the coopercan tell me what lessons in our past course study. you have enjoyed the

in the December program material of the North Dakota Farmers Union-a department conducted by Mrs. Gladys Talbott Edwards, of Jamestown, North Dakota. Mrs. Edwards is direc-tor of this department. I thought the playlet was very interesting—it contains a great many very worth while points. I hope you'll all read it carefully and perhaps several of you could learn it and enact it at one of your local meetings—you could find an older person to help you with it.— Aunt Patience.

AFTER THE CONVENTION Characters:

Mildred Jeffries Alice Gray .. Sally May Grant silk dress or skirt and sweater—She idea of conventions. Why, it was the most thrilling time I ever had. is soft-spoken and sweet.

Sally May is dressed in a fluffy light dress or a bright colored skirt funniest ideas of what is thrilling, a green book and pin. My father is a and sweater. She is gay and frivol- Al. and sweater. She is gay and irrivol-ous and giggles much of the time, al-ways p_lishing her nails and looking in her vanity case.

Alice—Wouldn't you call it thrill-ing to meet a lot of important peo-ple? A senator and an ex-governor,

May, manicuring their nails or doing fancy work. Sally May is making up her mouth.

Alice—You would have leved the a green book if I can. I think we can find a "twin" for you soon—be sure met some very nice looking boys from to let us hear from you again.—Aunt S. M.—Oh, Mil, I don't know what different part of the state.

S. M.—You did: Why I thought to do about the term dance.

Mil—I thought you had decided to only old people went to conventions.

Where did you meet them?

M.—Well, I had—nearly—but Dad keeps telling me I should go to the Local meeting and learn something. He says he doesn't believe I Finch were there, too, weren't they?

state convention. S. M.-Yes, I know it. I'm crazy

about Alice and I don't want to hurt Gray, you don't mean to say that you her feelings, but just think of all the yell at a convention.

fun I'll miss at the dance. And three different boys have asked me, too.

marched in a parade, and went to a different boys have asked me, too. Local meeting and not make any of lot of other things. I went to a

them angry. (Knock at door, followed dance, too.

by Alice entering—Mildred and Sally Mil—Do hurry and tell about it by Alice entering-Mildred and Sally May jump up to greet her.)
Alice—Hello, Mildred. Why hello Sall, May-I didn't know you were May can do the primping for both of the Farmers Union. Will you help me

S. M.—Oh, yes, I'm staying with Mil this week-end. Mil-Do sit down, Alice. I've been

Mil-I'do love to. Wouldn't you,

S. M.-Well, I think Local meetings are dumb, if you ask me. I don't see what you girls like about them.

But I s'pose I can stand it. Alice—(slyly) Bob Shaw is going had a boy in it, wouldn't you, to be there to make his report on the May? convention. He'll be along with the crowd in a minute.

effect upon agriculture. Perhaps you

most.

I am including a little playlet called, "After the Convention" which I found in the December 1 are enjoyed the dry, Sally May?

S. M.—(giggling) Of course, how could it be anything else?

time we had. S. M .- (Laughing) -My dear, don't even know what a convention is, but I'm sure it's pokey and no fun. How could it be, with just a lot of

farmers there?

Mil—Sally May Grant, aren't you ashamed? Our fathers are all farmers. I think that's horrid to talk that

Alice-Sally May, you sound like little snob. anything against farmers. You know I like the farm. Don't look at me

like I'd just eaten the canary! I just meant that it must be no fun going to a place and hearing nothing except ... Age 17 about hogs and cows and low prices ... Age 16 and all that. Mildred is neatly dressed in a dark Alice—You certainly have a strange

Mil-Silly, how could Alice and Bob

miss the Local meeting. Alice is cals and some were on the Junior your own cousin and she is going to program. But we got acquainted make her report of her trip to the with all of them, because we met several times to practice the yells. S. M.—(In amazement)—Alice

Mil-Then you had better go to the banquet for the Juniors, and-oh, a

going to dress up any more. Sally a member. My brother is a member of S. M.—Well, if I had a steady beau like Dick Lane, maybe I would! I had a steady beau 28th of April and I am 9 years old.

like Dick Lane. maybe I wouldn't I must close.
primp either. (Makes up mouth) But Al I have to make myself pretty so I can catch a beau. (All laugh.) Mil—I don't believe you ever think of anything but boys, Sally May.
Alice—It's too bad she didn't get

does she look like?

Alice—Mildred, you'd be surprised. She is a dainty little thing, eighteen years old and her essay was so interesting the crowd asked to have it read twice and they voted to have it put in the Course of Study.

Mil—Iamgine that! She must have

help. That was such a hard subject, I think, don't you? Alice-Do you know, I believe that we were wrong. Her essay was very easy to understand, and she told me she had only studied the Union lessons on it. S. M .- (Manicuring nails, amazed)

Did you meet her and talk to her? Alice-Of course I did, Silly. Why S. M.—Oh my, I think it's wonder ful to meet anyone who can write something to go in the Gourse of

Study.

Mil—I think it's wonderful that a farm girl can write something so a pet I have a pony, a cat and I have good. Was she given the prize at three dogs, and also a cow, and a wild duck which I caught on a pond near

She gets to go to the National Convention, too. Mil-That's held in Omaha this

year, isn't it? Sal—Oh, I know a boy in Omaha.

The music was very good. And, I think they are so pretty—are they patterns from Aunt Patience, girls, do you know, there were a pair of twins and a set of triplets on the soon.—Aunt Patience.

musical program—all Farmers Union Mil-Isn't that interesting. Were

they good?

Sally

Alice-Are you real sure it will be yelling-me for it CURTAIN

> local meeting tonight. Alice-I hear the crowd now. Let's

(Enter a group of Juniors) Juniors—Okay.
Alice—All right, then. Let's go.

All-Juniors, Juniors, we're

FARMERS UNION! (CURTAIN)

Brewster, Kans, Nov. 11, 1932 I am twelve years old and in the

Your friend,

Montrose, Kans, Sept. 13, 1932

know one thing but boys and babling. (giggles) Isn't that killing?

Mil—I really don't think you should miss the Local meeting. Alice—is calc and some and some area of the local meeting. Alice is calc and some area of the local meeting. Norman Rothchild,

Dear Normans We will be very glad to have you join our Club—tell Doris that I want to congratulate her on getting a new member for our Club. I'll send your book and pin very soon.-Aunt Pati-

Brewster, Kans., Oct. 3, 1932 Dear Aunt Patience: Will you send me a book and a pin. before the crowd gets here. I'm not I want blue. I think I will like being

Always a friend,

Mil—Alice, do tell about the essay things. I'll be glad to help you find contest. A girl won the state prize, didn't she? How old is she and what reach you very soon.—Aunt Patience.

all I can say for this time. Your new member, Olive Hurst.

our Club and I'm sure we can find a "twin" for you very soon. I think "Pat" is a nice name for a dog-I once had one named that. Please write to me again.—Aunt Patience.

How are you? I am just fine. For Alice—Yes, the state president home. I am 12 years old and my birthgave her the \$15 in gold up on the stage before the whole convention. the Farmers Union. My teacher's name is Miss Erma Langevin.

Yours truly, Wendell Walker.

Dear Wendelle Goodness, you have a lot of pets, don't you? I think making a pet of a wild duck is a lot nicer thing to do than to shoot it, as so many boys do.

Dear Aunt Patience:
I would like to join your club. I am nine years old. My birthday was

Your Junior Shirley Strobel

some of them already.

Mil—Alice, you haven't mentioned the Junior Page banner from the Herald. Did you see it?

Alice—Oh, indeed, I did. Aunt Teddy presented it to the North Database Lunions it is swfully nice—green a star? Our histhdays are Nayamber.

I believe she is the first Junior to ask her "twin" to become a member of our Club. I'll send your book and pin

-write again .- Aunt Patience.

Dorrance, Kans., Nov. 7, 1932

Dear Aunt Patience: know if you were here we would have very much lighter than a year ago. fun. Tomorrow (Nov. 8) I will be 15 guess you about 23 years. Tell me if the current week has been the de-

I am coming to Salina some of

The weather is cold tonight. I see room for their letters. I will close with all the best of love. Love.

Gladys Root. ters from all the Juniors for I just love to write letters, and also to help me find a twin.

Dear Gladys: I enjoyed your letter so much—yes, vance. There has been about 2c per I do like to go to dances. I think it's dozen on all grades, making Fresh fun to watch people dancing, too. Well Extra Firsts close at <35c. Fresh your guess wasn't quite right—but you were nearer than many of the Dirties 23 1-2 c and Checks 22c on Juniors, heavy heavy that I was a second with the content of the days of the content o

GAY MODERN LAMP

SHADES

made from strips of

Cellophane

Healy, Kans, Nov. 10, 1932

Patience:

I hope you will. Yes, I've received quite like to join your club. I like to join your club. I rears old. My birthday was I enjoy reading your letters or Juniors. If you give books
I would like to have a red u do not you need not both
T Do I have a twin? I have Aunt Patience.

Office of our organization—and I hope you will. Yes, I've received quite a few pictures of my Juniors—and I hope you will. Yes, I've received quite a few pictures of my Juniors—and I hope you will. Yes, I've received quite a few pictures of my Juniors—and I hope you will. Yes, I've received quite a few pictures of my Juniors—and I hope you will. Yes, I've received quite a few pictures of my Juniors—and I where a great many of the consuming public will use the very much cheaper meats and poultry.

The turkey mraket for the Thanks—giving deal was very erratic. It applies to prices that were obtainable, it being to early to interest buyers for stor-Aunt Patience.

BUTTER AND EGG MARKET LETTER

By P. L. Betts, General Manager Dairy & Poultry Cooperatives, Inc.

(Week ending November 23, 1932)

During the current week the but-

ter market has had some further advance. Extras opening at 23c and closing at 23 1-2 c, Standards carlots op-ening at 21 3-4 c and closing a cent higher at 22 3-4 c. 89 point cars open ed at 20 3-4 c closing at 21 3-4 c, and 88 point cars opened at 19 1-2 c and closed at 20c.

The feature of the butter marke during the current week has been the member. Of course I'll give Margaret heavy movement out of storage as a star for having asked you to join—compared a year ago. It is now evident that we will very nearly catch up on the surplus in storage as compared t the same date last year by December 1st. It is quite a feature in the market that we gained the eleven million pounds lost in the four markets on a comparative basis during the latter I will write you another letter. I am hoping this will find you O. K. I wish you were here to storage holdings on December 1st will go with me to the dance. Do you be about the same as they were in like to dance? I love to dance. I 1931, with fresh production running

One feature in the market during I am right or not. Is that your picture in the paper? If it is you're sure good looking and you look happy too.

I haven't found a twin yet. ation in San Francisco early in Octo-I am coming to Salina some of these days soon. If I knew where you were at I would look you up. I think it would be nice if all the Juniors would send their pictures to you. Don't you think that would be nice?

And they were and read reports from that territory are that reports from that territory are that their make is running anywhere from 12 per cent to 20 per cent under a my letter is getting long. I must close so the other Juniors can have now have to be moved west over the mountains instead of east.

The strengthening factor in the narket is the lighter production now P. S. I would be glad to receive let- being reported from practically all sections of the country.

The egg market has continued to da-Juniors have been! That's sort of a this market. At the rate eggs have secret about the picture too—what do been moving out of storage in the 4 you really think? You can always get and 26 markets, there will be practiin touch with me through the state cally no storage eggs left on January

> COVERING WIRES

One of the most important adjuncts to the charm of any room is its

Having secured either an old or new wire frame, cut the paper slightly more than the height of the frame and as wide as two of the sections made

by the wire uprights. Stretch and paste it over two sections, pressing it lown neatly top and bottom. Trim off the surplus. Proceed around the

frame until it is all covered with the paper. Then stick stars, or colored

"Cellophane" is overlapping strips is used for the outer and inner wrapping. The roll of this material should be cut into inch wide strips and folded to a half inch width. The strips can be cut the entire length of the roll by

withdrawing the cardboard tube and slitting the roll lengthwise. This long

transparent strip is wound up, over, down and up again, overlapping the strips half their width until the frame is covered.

The shade may be bound top and bottom with silk, velvet or other at

cut-outs of any sort, here and there upon the paper.

tractive binding ribbon which may be glued into place.

MY-HOME-IN

KANSAS CITY

MEET-ME-THERE

giving deal was very erratic. It appeared along about the 15th to 18th. that receipts were going to be short of repuirements with a result that there was quite a sharp davance in all markets. This advance, however,

too early to interest buyers for storage purposes. It is estimated that onage purposes. It is estimated that on-ly about 15 per cent to 25 per cent of the turkey crop was marketed for the Thanksgiving holiday and one hears the prediction on every hand that we will have unprecedented law prices on resulted in a very rapid marketing the prediction on every hand that back in the country, many shippers rushing cars through by express and turkeys for the Christmas season.

Price List of Local Supplies

Application eards......20 for 5c Credential blanks......10 for 5c Demit blanks15 for 10e Constitutions Local Sec'y Receipt Books....25e
Farmers Union Buttons.....25e
Farmers Union Song Leaflets, Farmers' Union Watch Fobs..50e Ladies Auxiliary Pins.........50e

Cash Must Accompany Order. This is Nocessary to Save Expense in WRITE FLOYD H. LYNN Box 51, Salina, Kanses

True Cooperation-

IS THE BASIS OF OUR SERVICE TO THE CREAM PRO-**DUCERS IN KANSAS**

> We ask your support and your cooperation in making this cooperative institution one of the

Farmers Union Cooperative Creamery Association

strongest in America.

Colony, Kansas

Wakeeney, Kansan

IT'S YOUR OWN LIVE STOCK-

You have fed those cattle, hogs or sheep yourself. You've put work and expense on them. No one has contributed anything to you to help you get them ready for market.

Therefore, YOUR OWN FIRM should handle your live stock on the market. All surplus earnings come back to you, provided you are a stockholder. One dollar makes you a stock-MARKET AT COST through YOUR OWN FIRM

Farmers Union Live Stock Commission Co.

G. W. Hobbs, Mgr.

Kansas City, Mo.





Armour's and Morris' trade mark on a bag of tankage, meat scrap or bone meal, assures you that every bag is FRESH-made of Government inspected material—thoroughly analyzed and contains the GUARANTEED amount of protein—digestible

See your Farmers' Union Store or Elevator for economical prices on these quality products.





The Farmers Union Jobbing Association

— Members of —

Kansas City Beard of Trade—K. C. Hay Dealers Assn.—St. Jeseph

Board of Trade—Salina Board of Trade

Branch Offices—Salina, Kan., and St. Joseph, Me.



7346. Ladies' Dress
Designed in Sizes: 34, 36, 38,
40, 42 and 44 inches bust measure. Size 38 requires 4½ yards of 39 inch material. Collar and tie of contrasting material requires % yard. Price 15c.

7726. Girls' Dress
Designed in Sizes: 6, 8, 10
and 12 years. Size 10 if made
as in the large view with long
sleeves, requires 2% yards of
35 inch material. With short
sleeves 1% yard. Price 15c.

FOR THE FALL OF 1932



Send 12c in silver or stamps for our UP-TO-DATE BOOK OF FASHIONS

Sal—On, I know a boy in Omana. I wish I could go.

Mil—There she goes again. What else did you like, Alice?

Alice—All the rest of the program.

Alice—Oh, they were splendid. Everyone liked them so much. There was a Junior orchestra and some good songs and some excellent piano music. I can't tell you everything. And a very clever song and joke act by two Juniors. It was as good as a providerille show.

am nine years old. My birthday was June 9th. I enjoy reading your letters to the other Juniors. If you give books in colors, I would like to have a red one. If you do not you need not bother about it. Do I have a twin? I have been looking for her. Please send my book and pin as soon as possible.

audeville show. S. M.—Was the banquet fun?
Alice—It certainly was. We all got cquainted and exchanged names and You are ver

of it. I have nearly enough and roll points for my silver medal.

S. M.—Oh, I'm proud of Harold Page, too. I write to four boys who have decided you'd like to become a have decided you'd like to become a control of course I'll give Margaret. of it. I have nearly enough honor (Mildred and Alice laugh.)
Alice—You'd like anything

S. M.—Well, they're awfully handy to have around. I believe I'll go to S. M.—O-ee, if Bob Shaw is going the convention next year with Dad to be there, I'll go. I can even listen and meet some new ones. If a cona lot of new people and do some

> Or this ending may be used: Mil—You always were a good cheer leader, Sally May. I wish we could give some of the Junior yells at the

practice some of them right here.

S. M.—My gracious, I didn't mean Farmers Union fighting sons.

Locomotive style: F-A-R-M-E-R-S And then you send your picture to all U-N-I-O-N

Dear Aunt Patience: most thrilling time I ever had.

S. M. (Giggling)—Oh, you have the Have I a twin? I would like to have member of the Farmers Union. Please send my pin and book as soon as you

In her vanity case.

Alice is nicely dressed, wears coat when she first enters. Is bright and attractive, full of enthusiasm.

Scene: A living room in Mildred's home. Discovered Mildred and Sally home. Discovered Mildred and Sally it.

Now would have been all over the United States and the world.

Mil—Did you really, Alice? Oh we are glad that you wish to become a Junior Cooperator. I will send your book and pin soon—and I'll send the common healt if I can I think we can

Dear Aunt Patience: How are you? I am fine. May I join your Club? My father belongs to the Farmers Union. My sister. Doris ask-

Dear Kenneth:
I almost know you will like being a member of our Club-like every Alice—It's too bad she didn't get into the essay contest so she could go to the convention. There were lots of Club work and fulfill the Club obli-Club work and fulfill the Club obligations, you're bound to have a lot more fun and like it a great deal n diameter and made on a wire frame, in many cases an old fram the cover-S. M.—Oh, I'm too dumb to write more fun and like it a great deal

Brewster, Kans., Nov. 13, 1932 Dear Aunt Patience: I would like to join your club. My father is a member of the Farmers Union. I am ten years old. My birth-day is January 15. For pets I have a dog, his name is Pat. Have I a twin. worked awfully hard and had a lot of help. That was such a hard subject,

I am also glad that you want to join

Aurora, Kans., Nov. 9, 1932 Dear Aunt Patience:

O. R. (Pete) Osborne, Mgr. 300 Rooms-300 Baths-300 Radios Special Rates to Members of

the Farmers' Union \$2.00

F. U. LIVESTOCK MARKETING NOTES

FARMERS UNION LIVE STOCK SALES

FARMERS UNION LIVE STOCK SAL	Control of the Control			m
Below is published a list of representative sales of live stock	handled	dur-	This school house is located seven	tr
ing the week of Nov. 14 to Nov. 16. by the Farmers Chion Live	Stock	· · · · · ·	south, one-half mile east and one mile	kε
mission Company at Kansas City. Roland Rohrman, Dickinson, Co., Kans.—9 yearlings	706	\$6.25	south of Parker, or four and one-nail	m tr
F A & G Roniger, Chase Co., Kans.—21 steers	1362	0.00	mile east and one mile south of La-	de
TJ IIrich Osage Co., Kans.—38 steers	1068	0.00	Cygne.—Mattie Jackson, Reporter.	CE
To Belle Websunsee Co., Kans.—26 steers	967	6.00		W
T D Falk Wahaunsee Co., Kans.—27 steers	954 960	5.75		n
R. W. Hodge, Wabaunsee Co., Kans.—50 steers	1156	5.50		p
Plounty & Rouland, Osage Co., Kans.—8 steers	908	5.25	county, is to have a meeting on Friday evening, December 2. Rex Lear,	te
Frank H. Meek, Clay Co., Kans.—39 steers	1217	5.50	Kansas manager of the Farmers Un-	SI
F. W. Meyer, Lincoln Co., Kans.—42 steers	1193	5.40	ion Mutual Life Insurance Co., Will	ti
W Mover Lincoln Co., Kans.—48 steers	1081	5.25	be present and will be the speaker of the evening. Business matters	d
To Warren Lincoln Co., Kans.—21 steers	1028	5.25	will come up for consideration at this	1
Warmington Scott Co., Kans.—17 steers	1176	5.15	meeting. Every member should be	0
C. Steers	857	5.10	present. Arthur Cederberg, Sec.	d
Deviland Ocage Co., Kans.—11 Steels	949 811	5.00 5.00		C
Determine Co. Kans.—21 heners	760	5.00	GREENWOOD COUNTY MEETING	r
TI Ococo Co Kans.—25 steers	1105	5.00	The fourth quarterly meeting of	1
Tingoln Co. Kans.—21 Steels	1154	5.15	the Greenwood County Farmers Un-	1
F. W. Meyer, Emedia Co., Kans.—15 steers	407	5.00	ion will be held in Madison on Dec. 2, 1932, with an all day meeting and]
C. E. Cox, Norton Co., Kans.—11 Sections T. E. Logue, Norton Co., Kans.—11 yearlings	803	4.75	with a basket dinner at noon. There	ľ
Touton (o Kans — IU Succis	675	4.75	will be election of officers for the	ľ
Ol Manion (O Nans o year might	762	4.75	and onion the day	1
Dottowotomie Co., Rans. 20 December 1		4.50	Chas. A. Roberts,	+
C C		4.15	Greenwood Co. Sec. & Treas.	1
A TANK OLA KONS — A SLECT A		4.10		
Colina ('A Kanso Succia		4.00	TO THE MEMBERSHIP	
Steels		4.00		
Co Kons - 19 Calves		4.00 3.65	By JOHN A. SIMPSON,	
		3.25	Descident Notional Farmers' Union	
		2.50		
		1.25	The election is over. The people by	
C. E. Cox, Norton Co., Kans.—9 cows	. 033		their votes have overwhelmingly de- manded a new deal.	
		\$5.40	I believe 90 per cent of the farmers	
J. L. Kern, Miami Co., Kans.—19 sheep	99	5.4	of the nation approve the National	۱
TI I Compett Ocoge Co Kans.—29 sheep		5.3	_ rarmers Union legislative programme	
C Flore Lafavette Co., Mo.—11 Sheep	12 HC 12 KK 1 1 POWER WIL	5.1	5 ers would like to see the Frazier Bill	L
- Danielogo Co Kans II sneed				
Tirelton Towny Davies Co., Mo.—28 Sheep		5.0	0 passed. The Frazier Bill provides for the government refinancing farm mortgages at 1½ per cent interest	6
E. G. Sliffe, Cass Co., Mo.—38 sheep		H T	and 1% per cent paid on the principal	1
To formatte Co. Mo. 16 hogs	210	\$3.2	each year until the principal is paid	•
August Knollenberg, Lafeyette Co., Mo.—16 hogs H. E. Chambers, Franklin Co., Kans.—21 hogs	151		I believe 90 per cent of the farmers would like to see the Swank-Thomas	S
G. W. Nevels, Lafayette Co., Mo.—15 hogs	106		5 Bill passed. The Swank-Thomas Bil	T
E. M. Berry, Barton Co., Mo.—11 hogs	166	3.1	5 provides for the government regulat	-
Ira Hosapple, Nemaha Co., Kans.—20 hogs	212	3.1	ing the marketing of the farm prod ucts just as they regulate the mar	_
J. E. Bibbens, Anderson Co., Kans.—11 hogs	200	3.1	keting of transportation under the in	7
A W Hedrick, Franklin Co., Kans.—9 hogs	210	3.1	5 terstate Commerce Law. Such a bill	ı,
B C Masor Franklin Co., Kans.—26 hogs	221		if passed, would give the farmers of this nation cost of production include	Ĺ
M T Bookman Clay Co., Kans,—33 hogs	100		ing interest on investment for tha	ıt
Englifort Formers II. S. A., Marshall Co., Kans.—12 nogs	***		15 part of their products consumed 1	n
The Bray Linn Co. Kans.—16 hogs			this country. When you remember that 92 per cent of our crops are	e
N M Cachgolin Clay Co., Kans.—28 hogs	40.		consumed in this country it is easy t	0
The Til S A Marshall Co., Kans.—12 nogs	•••		understand how such a law would	d
Chang Co Coon A Chase Co., Kans.—85 nogs	•••		 bring prosperity to agriculture. We will never get these two bil 	ls
Downs Cawker S. A., Osborne Co., Kans.—80 hogs		1 / 2	through except as farmers organiz	ze
Edwin Fiegenbaum, Lafayette Co., Mo.—14 hogs	22		and present their case to the commi	t-
J. T. Herold, Osage Co., Kans.—16 hogs			tees of Congress and to each member 15 of the House and Senate. If we constant	lo
D. P. Dyer, Lafayette Co., Mo.—22 hogs			10 not get such legislation it will be be	e-
Dennis Ship. Assn., Labette Co., Kans.—11 hogs		The same of the same	to cause farmers refuse to ask for I	ıt.
Harold Jones, Morris Co., Kans.—19 hogs H. C. Conrad, Linn Co., Kans.—8 hogs	20		The only way any group can ask for legislation is through organization	n.
Harold Jones, Morris Co., Kans.—8 hogs	11		.10 The farmers have not done their pa	rt
F. L. Shreeve, Johnson Co., Kans.—12 hogs	20	0 3	10 towards getting legislation until the	eу
Walter Terry, Davies Co., Mo.—19 hogs	20	3 3	.10 organize. It is the duty of each member of the Farmers Union to fe	el
Ben Longhofer, Dickinson Co., Kans.—13 hogs	20	9 3	.10 the responsibility of canvassing ever	rу
W. S. Catlin, Johnson Co., Kans.—12 hogs	19	9 3	10 farmer in his neighborhood who	18
R. A. Bratton, Miami Co., Kans.—8 hogs	21		10 not a member of the Farmers Unio At our National Convention, held	in
C. E. McCain, Osage Co., Kans.—18 hogs	24		.10 Omaha the 15th and 16th of Nover	m-
Herman Vahrenberg, Lafayette Co., Mo.—18 hogs	25		.10 ber, the delegates you sent unar	nı.
Farmers L. S. S. Assn., Osage Co., Kans29 hogs	24	particular description	mously selected me as your Nation President for another year. When y	OI
Geo. L. Pence, Franklin Co., Kans.—18 hogs	21		read this, I will be in Washingt	01
James Cotter, Leavenworth Co., Kans.—10 hogs	22		1.10 doing my part. I am confident y	01
David Rapp, Osage Co., Kans.—26 hogs	20		3.10 will do your part by building up to membership in your community a	n
W. H. Hart, Johnson Co., Kans.—10 hogs	25	13 TO 10 TO	legunty to ag near 100 per cent as	i
Farmers L. S. S. A., Osage Co., Kans.—22 hogs	18		humanly possible.	
F. L. Griffith, Clay Co., Kans.—21 hogs		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Remember the Farmers Un	10
D. A. Clary, Lafayette Co., Mo.—11 hogs			3.10 broadcast hour over NBC the four 3.10 Saturday of each month from 11	:3
C. C. Riley, Lafayette Co., Mo.—20 hogs.			3.10 to 12:30, Central Standard Time.	
Louis M. Frager, Washington Co., Kans.—10 hogs			3.10	
Richard Patt, Henry Co., Mo.—10 hogs			Weather lambs affected with un	ciı

+ NEIGHBORHOOD NOTES -

OTTAWA COUNTY MEETING

Geo. Pray, Dickinson Co., Kans.-21 hogs... Chas. Sanders, Coffey Co., Kans.-12 hogs.

Gilbert Jacobson, Livingston Co., Mo.-14 hogs...

L. M. Martz, Bates Co., Mo.-35 hogs.

J. J. Lacy, Bates Co., Mo.-12 hogs...

Culver Local. Election of officers and other business will come up at this time. All Farmers Union members are requested to attend. Lunch and dance will follow the meeting.

I. E. Sewell, Pres. 12-1

WOODSON COUNTY MEETING

Babb and Tom Kutina. Chas. Folkers was re-elected secretary-treasurer. A report from T M., Turman was given about the future operation of the creamery—Western Kansas World, (Wakeeney).

WOODSON COUNTY MEETING

NOTICE OF COUNTY MEETING

Condition of the markets in the past i

On Wedensday, December 7, the Woodson County Farmers Union will hold its regular meeting in the court house in Yates Center. The meeting is called to convene at 1 o'clock in the afternoon This will be a most important and interesting meeting, and every local is urged to have as many as possible in attendance.W. L. Habiger, secretary.

WASHINGTON COUNTY TO
MEET AND ELECT OFFICERS our county representative.

Washington County Farmers Union will hold its quarterly meeting at the Majestic Theater in Washington on Friday, December 9, at 11 a.m. Election of officers for the ensuing year will take place at this meeting. Please

—J. T. Poland, Co. Sec. P. S.—Don't forget the Membership Drive. LET'S GO.

HAD TREGO CO. MEETING A meeting of the F. E. C. U. of was held at the court house last Saturday for the purpose of election

of officers and a report from George Stradal as delegate to the state con-The Ottawa County Farmers Union will meet in the Odd Fellows Hall, at Minneapolis. Friday, Dec. 2, at 8:00 P. M. Music will be furnished by the Market of the Dec. Minneapolis of the Mi Culver Local. Election of officers Babb and Tom Kutina. Chas. Folkers

NOTICE OF COUNTY MEETING

The Gove County Farmers Union will hold a county meeting on Friday, December 2, at 1:30 p. m. at the court house in Gove City. Report of delegates to State meet-

ing year etc. We expect to have a speaker or two

We are inviting any and all farmers who care to attend this meeting; also Matters of importance will be discussed. Let's have a large turnout.-

OSAGE COUNTY MEETING

The Osage Co. Farmers Union will meet at Osage City, Dec. 8th at 8:00 P. M.

It is very important that every Union member be present and the pub-lic is cordially invited. We will be seeing you.

Robt. M. Kaff, Co. Pres. Lloyd Nicholay, Sec.

LINN COUNTY MEETING

The Linn County Farmers Union will hold their quarterly meeting on Saturday, December 10, at the Praofficers for the coming year will be elected and reports from the State of the behavior of the farmer and his family. Such supplies as the farmer had to purchase were frequently obtained by direct exchange with the

Ashland Local No. 1660, in Riley county, is to have a meeting on Friday evening, December 2. Rex Lear, Kansas manager of the Farmers Union Mutual Life Insurance Co., will commercial agriculture, the producbe present and will be the speaker of the evening. Business matters distant markets. More and more, will come up for consideration at this farmers became dependent on cash re-

Bill passed. The Swank-Thomas Bill prior to the civil war, but all went provides for the government regulat- out of business shortly after. Comthis country. When you remember keting system. The function of these that 92 per cent of our crops are creameries was to produce butter.

membership in your community and county to as near 100 per cent as is humanly possible. Remember the Farmers Union broadcast hour over NBC the fourth Saturday of each month from 11:30 to 12:30, Central Standard Time.

mon in shipped-in feeders. Small doses of sodium bicarbonate (baking soda) will help to prevent this condition. One pound of baking soda is mixed dry in the feed for 100 sheep. This treatment may be given every other week during the feeding period

3.05

(continued from page 1)
markets for agricultural products
have been periodically disorganized, products have been a continuous source of complaint. The depressed condition of the markets in the past

give all their attention to producing good products at a low cost. Production, according to the arguments of persons who hold this belief is the farmer's business. Marketing, it is claimed, is the business of men who have experience and knowledge which ing; election of officers for the comful marketing associations have found it possible to employ men who have this marketing experence. Coopera-tion does not mean that the farmers must handle the marketing business themseves, but it does mean that they should own and control the organization that markets their products and to hire the men of experience neces-sary to take charge of this depart-ment of their business. This is the established practice of all other industry. Do you suppose that those persons who hold that the marketing of farm products should be performed by others independent of the industry, would suggest that the Ford Motor Company, or the Standard Oil Company or the National Biscuit

The pioneer farmers in this counriculture in the early days largely self-sustaining. Each farm produced food for the farmer and his

merchant who accepted his produce in trade. In the self-sustaining agriculket was limited generally to the comoperative Creamery, producer owned ished product. For the benefit of and marketing facilities to all cream producers who wish to avail themture of early days the farmers martrading centers. He was able to un-derstand the needs of his market. plant.

There was no need for cooperation because the farmer dealt personally with his customers. The opening of new land, the development of transportation, and the growth of large cities completely changed the character of agriculture. Instead of the self sustaining farm, there developed a Every member should be turns from their crops, and articles of food and clothing, formerly produced at home came to be purchased in increasing quantities. Under these conditions the farmers' market was no longer local but was found in cites hundreds of miles from his farm. The development of commercial ag-

> by organizing assiciations which they own and direct cooperatively. Figures compiled by the Farm Board Division of Cooperative Marketing in the sur mer of 1931, shows that producers are marketing more and more of their products through the Cooperative system. Farmers are realizing that they must organize and concentrate their sellnig power to meet the concentrated buying power of those who handle their products in

the process of marketing and dis-

tribution. Dairy farmers are said to have been he first to cooperate in the manufacof the nation approve the National ture and marketing of their products. In the United States an attempt was made to market dairy products coopers would like to see the Frazier Bill eratively as early as 1810. Between passed. The Frazier Bill provides for 1841 and 1851 further efforts were the government refinancing farm made to apply cooperation to marketmortgages at 1½ per cent interest ing. Cheese was manufactured by and 11/2 per cent paid on the principal one farmer from milk produced by his each year until the principal is paid. own cows and those of his neighbors. I believe 90 per cent of the farmers These were called cheese rings. Many would like to see the Swank-Thomas of these small associations sprung up ing the marketing of the farm prod- munity creameries are among the olducts just as they regulate the mar- est cooperative enterprises in the

consumed in this country it is easy to The selling was left largely to brok-We will never get these two bills ered. Most of these creameries were through except as farmers organize located in the highly intensive dairycause farmers refuse to ask for it. ly perform the function of marketing The only way any group can ask for their butter formed a federation. This federation is known as the Land-oflakes Creameries, Inc. of Minneapolis, Minnesota, through which is mar-

keted the products of several hundred cooperative creameries. On Cooperative Basis

These cooperative creameries who acter to collapse and which federation, operate on strictly a pooled basis. Settlement is made with the producer mouthly a state of the best of the producer mouthly as the producer mouthly a the producer monthly, on the basis of tive it is subject to the uncertainties the sale value of the finished product the sale value of the finished product less deduction for manufacturing, opterating expenses, sales costs and reserves. The producer delivers his butterfat to his creamery and is not given a stated price for it. He does not know what this butterfat will bring him but he knows that his final bring him but he knows that his final settlement will reflect full value. In many instances the cream is gathered regularly by the transfer of the pure cooperative type of marketing associations are weathering the storm with apparently no ill effects. Many are in stronger financial regularly by the transfer of the pure cooperative type of marketing associations are weather-Saturday of each month from 11:30 many instances the cream is gathered of 12:30, Central Standard Time.

Weather lambs affected with uring two galeulic (water helly) are compared of butter is manufactured. This is manufactured to the plant, which means that a better that the Farmers Union Conversion. grade of butter is manufactured. This that the Farmers Union Cooperative

The cooperative marketing of Dairy products in Kansas has been carried on by the community type of creamery for some time, but not extensively. Several plants in select parts have met with considerable suc-F. U. CREAMERIES ARE ON BASIS OF PURE COOPERATION
SIS OF PURE COOPERATION
SIS OF PURE COOPERATION
SIS OF PURE COOPERATION
Which would serve its members in all which which which would serve its members in all which which which would serve its members in all which which which we will be all which which which which we will be all which which which which we will be all which which which which parts of the state. After thorough investigation of all types of Coopera-tive Creameries, it was decided that a Centralized type of Creamery would be more suitable for general farming regions such as we have in Kansas. in this type of Creamery, butterfat is brought to the plant from over a large area. It is usually shipped direct to the creamery by rail or purchased by receiving stations located in scattered communities, then shipped to the Creamery. In 1924 the Farmers Union Cooperative Creamery Association of Kansas was organized to operate a centralized plant. The founders of this association also depends of the community type. departed from the community type creamery in another respect. They proposed and adopted the competitive method of procurement instead of the pooling method; that is they proposed that the association should purchase the butterfat from its members in the

CLASSIFIED

TOBACCO-Postpaid. Aged in bulk Good, sweet chewing, 10 pounds. \$1.50; smoking \$1.10.—MARVIN STOKER, Dresden, Tenn-

NATURAL LEAF TOBACCO—Aged Chewing, 10 lbs. \$1.25; Mild Smoking, 10 lbs. \$1.00.—United Farmers,

LEGHORN CHICKS-Prices cut 6c if ordered now for spring ship-shipment. Guaranteed to outlay oth-Company or the National Biscut shipment. Guaranteed to duray our company, or any of the large packers, turn their products to the middle-men to perform the service of marketing?

George B. Ferris, 926 Union, Grand Rapids. Mich. 12-15c

partment making nearly five million

back to its members many thousands of dollars in dividends, and put into its treasury many thousands of dolcreamery department, an egg depart- previous month will be mailed. ment and poultry department, all fitted out with the most modern riculture brought with it marketing problems and created the need for new methods of marketing. This need the farmers are attempting to meet

> it receives its volume. keting of dairy products in Kansas has been of immeasurable value to Union Cooperative Creamery, Colony, cream producers. The purpose of its Kansas. organization was to correct an evilketing facilities which would enable its members to receive the highest returns possible for their products.

What are Better Prices? does it mean a better price than the chase prices. farmers received before the association was organized? It is generally keting of transportation under the In- United States. Over 1400 were listed admitted that this is the usual meanterstate Commerce Law. Such a bill, by the United States department of if passed, would give the farmers of this nation cost of production included that the state of this test will prove beyond a compared to the passed, would give the farmers of the doubt that the Farmers Union Cooptures interest that on a period of time, the region of the phrase. The application in the passed will prove beyond a compared to the passed that the farmers union Cooptures interest that the farmers union Cooptures in the farmers union Coo ing interest on investment for that part of their products consumed in creameries had no well defined marmembers better prices than were obganized. This will be denied by some, but the fact remains that at the time

tained before the association was or- ies often forces the price up in some understand how such a law would ers and commission merchants, who bring prosperity to agriculture.

ers and commission merchants, who of the organization of this association that sometimes these prices are more the margin metween the prices paid the margin metween the prices paid than the cream is worth in the form for butterfat and the selling price of of finished product. These price wars butter was far greater than it is to- have been very disastrous in the past through except as farmers organize and present their case to the committees of Congress and to each member of the House and Senate. If we do not get such legislation it will be beceeded the price obtainable for butup their losses. Now Purely Cooperative It cannot be denied that the pres-

ent depressed condition of the country has affected the stability of this as-The things that have caused other businesses of every charbanks all over the country to fail has

lows closely the ones in use by the cooperative creameries of the north-ern states. The producer delivers his butterfat to his creamery, but is not given a stated price for it. The association is merely acting as a processing agency in the marketing his cream, by converting it into butter and taking it onto the market for him. The association then brings back to the producer the returns of these sales less the cost of manufac-

same manner and in competition with ture and selling. The farmers Union try had few marketing problems. Agold line creameries. In other words
riculture in the early days was to advance to its

same marketing agency
Cooperative Creamery offers this as a processing and marketing agency
for their patrons. The steady growth members and patrons an amount equal sas who wish to use it for their marof this type of creamery speaks highto the prevailing market price of butketing agency. It will receive cream ly for the economical service that it terfat in the territory in which it was from any producer, churn it into butcan render. procuring it, and at the end of the ter and place it on the market for It is this operating year the earnings are to be prorated to its members on basis of butterfat delivered. So in September 1925, the Farmers Union Cocompetitive centralized cooperative full 30 days for a settlement, the association is making weekly advances in this producer in Kansas and are interested The operations of this association of 75 per cent of the value of the were very successful from the beginning. It built a great creamery department making reads of the successful from the beginning. It built a great creamery department making reads of the successful from the beginning to the begi pounds of butter a year. It developed an egg department handling three previous week. This will be done as million dozens of eggs a year. It paid part of the routine of the office and

quested. At the close of each month, the as lars of reserve funds. In the sum- sociation will determine the sales re mer of 1930, after five years of suc- turns, the manufacturing costs, and cessful operation, it engaged upon an selling costs, and whatever remains expansion program with the purpose of extending its service to another part of the state. At Wakeeney, Kansas, an ideal creamery and pro- month these final settlement checks duce plant was erected, to house a for the butterfat delivered for the This marketing service by the Farmers Union Cooperative Creamery equipment. This plant represents an is available to all cream producers of investment of \$125,000. In March of Kansas. No matter where you may this year the Kansas City plant was live within the state if you are inter-Kansas. No matter where you may

moved to Colony, Kansas. The pur-pose of this move was to affect come a patron by shipping your economies by moving operations into cream to the Farmers Union Cooperathe center of the territory from which tive Creamery at either Wakeeney or Colony, Kansas. For further infor-It cannot be denied that the entry mation about the program address a of the Farmers Union Cooperative card or letter to one of these plants, Creamery in the processing and mar- Farmers Union Cooperative Creamery, Wakeeney, Kansas, or Farmers

This is truly a cooperative program which then existed, and to build mar- from start to finish. Butterfat direct from the producers is churned in the association plants. The finished product is shipped onto the Eastern markets where it is handled by the It is frequently stated that farmers Dairy & Poultry Cooperatives, a rejoin cooperative marketing associa- gional cooperative sales agency. The tions in order that they may get a association cannot guarantee a fixed better price for the products they have to sell. This is true but it does not manufacturing and marketing faciliexplain fully the purpose and possibil- ties already established and placed at ities of cooperative associations. What the service of its patrons, the return is meant by better prices? Is it a will reflect full value for their prodbetter price than farmers who do not belong to an association receive? Or those cooperatives of the Northern a better price than is obtained by States that the returns to their pafarmers in some other section? Or trons have exceeded the local pur-

> Of course this does not mean that these returns are greater than the prices paid in some localities at varlocal prices over the same period of time. Competition among creamerplaces for a short time, and those who follow the butter markets know

The pure cooperative creamery is not concerned with price wars. They have no competition because they are not competing for the purchase of cream. Competitive creameries compete because they are operating for a profit. Cooperative creameries of the kind I have been speaking do

not operate for a profit but function

It is this type of organization that the Farmers Union Cooperative ies or better still, ship your cream to Creamery Assn., Colony or Wakeeney, Kansas.

LIQUID - TABLETS - SALVE

Checks Colds first day. Headaches or Neuralgia in 30 minutes, Malaria in 666 SALVE for HEAD COLDS

Most Speedy Remedies Known

WE MANUFACTURE-Farmers Union Standardized Accounting Forms

Approved by Farmers Union
Auditing Association
Grain Checks, Scale Tickets, St tionery, Office Equipment Printing



LET'S FACE THE FACTS

In spite of these hard times, no man has a sinecure on life and it is even more necessary that his family have at least some protection against the adversities of the times. A few pennies each day invested in a low rate Life Insurance Policy may asily mean the saving of a home and family that otherwise would be broken and scattered.

Write for Information

REX LEAR, Salina, Kansas.

Farmers Union Mutual Life Insurance Co.

"Farmer Insurance at Farmer Cost"

Are You Interested?

The Farmers Union **Auditing Association**

SPECIALIZES

Co-operative Accounting and Auditing

Write for terms and samples of systems

OIL STATIONS, ELEVATORS AND STORES

Farmers Union Building

Salina, Kansas

The Farmers Union Mutual Insurance Companies of Kansas

SALINA, KANSAS

Offers you insurance protection against the hazards of Fire, Lightning, Windstorm, Tornado, Hail, as well as Automobile and Mercantile Insurance. WATCH THIS AD FOR THE NAMES OF YOUR HOME AGENTS Another list will be published next week.

GOVE COUNTY

This is a partial list of our agents by counties

Cass Breeden, Quinter Peter Mumm, Selden

BARTON COUNTY Antone Baalman, Grinnell F. J. Kingston, Hoisington R. W. Linsner, Hoisington Mrs. Ed Croan, Grinnell J. M. Tuttle, Quinter P. J. Meyers, Claflin PRATT COUNTY Kenneth Spencer, St. John SHERIDAN COUNTY

G. R. Davidson, Shields Norman Flora, Quinter Matt Deges, Grinnell

LANE COUNTY G. R. Davidson, Shields R. O. Preusch, Healy J. A. Niedens, Shields

SCOTT COUNTY Wm. Carpenter, Scott City A. B. Rose, Scott City Arlo V. Warrington, Modoc FINNEY COUNTY J. T. Lear, Garden City Philip Shell, Garden City HASKELL COUNTY Mrs. Cora Williams, Sublette E. L. Williams, Sublette

Antone Baalmann, Grinnell A. M. Reitcheck, Hoxie Any of the above agents will be glad to help you with your insurance problems. CALL THEM UP