

THE KANSAS UNION FARMER

Organization

Education

Co-operation



VOLUME XXX

SALINA, KANSAS, THURSDAY, JULY 21, 1938

New Record for F. U. Jobbing Ass'n

One Day's Receipts are 6 Miles of Wheat Box Cars

H. E. WITHAM

Grain From Four States

through the Association between July

Pauline Farmers Cooperative

Elevator, Pauline, Kan.; Logan

Farmers Union, Logan, Kan.; At-

wood Equity Exchange, Atwood,

Kan.; Farmers Union Coopera-tive Elevator, Wray, Colo.; Mc-Donald Equity Exchange, Mc-Donald, Kan.; Osborne County

Farmers Union Coop. Assn., Alton, Kan.; Farmers Union Eleva-

tor, Stockton, Kan.; Logan Farm

ers Union, Speed, Kan.; Farmers

Union Coop. Elevator, Manhattan, Kan.; St. Francis Equity

Exchange, St. Francis, Kan.;

Farmers Union Coop. Assn., Overbrook, Kan.; Mitchell County

Farmers Union Coop. Assn., Cawker City, Kan.; Osborne

County Farmers Union Coop.

Louis Vernon at Pauline

ic and brings agriculture under reg-

May 27, Mr. H. R. Tolley, Adminis-

trator of the Agricultural Adjustment

and showing up the inaccuracies ap-

Mr. Tolley that there were many in-

accuracies in this bulletin and that it

very likely was wrtten for the purpose

of discrediting not only the Farm

Act but also the Agricultural Department of the United States.

Because of he deliberate misinter-

retatiins I hope that teis bulletin

will help to open the eyes of Secre-

from the group which is backing the

National Industrial Conference Board,

namely; the big industrialists, and the

different trade organizations . which

handling and gambling in farm prod-

Crop Control Legislation

ucts.

er cooperation or friendy criticism tive profits.

imentation to the th degree.

Assn., Portis, Kan.

rado, Nebraska, and Missouri.

5 and July 15:

OFFICE A BEE-HIVE OF ACTIVITY

Union Association Receives 570 Cars July 5, and 1,463 for Week Ending July 9—Tops All Records Made In Big Year of 1937

The golden grain goes to market! Old records in volume are broken by the Farmers Union Jobbing Association, Kansas City, and new ones are set! Nearly six miles of box cars full of wheat arrived to this Association in one day, July 5, with its receipts of 570 cars, greater by 53 cars than the last record set in 1937!

The volume for the week ending July 9 marked a new record with 1.463 cars, topping last year's high week by 232 cars! 1,463 cars, topping last year's high week by 232 cars!

The moment the late spring rains stopped pouring over Kansas, Lymon Fox is the manager of the winter wheat started pouring into the Kansas City market at Kansas, which is close behind the an almost unbelievable rate. On July 5, receipts in Kansas City Pauline organization in rank during were 3,579 cars, and on that same day the Farmers Union Jobbing Association handled for its members and patrons 570 cars of Cars in to the Association. This Local December 19 cars in the Association of Cars in the Cars in wheat—breaking an all-time record for one day's business! During that week 1,463 cars of grain were handled through the Association. Last year's heaviest day was on July 6, when 517 Farmers Union Jobbing Association. cars were handled, and the largest week's business was that same week with a total of 1,231 cars.

New records, however, are made but to be broken, for on Monday, July 11, 440 cars of grain were handled by Farmers Union Jobbing Association which was a new record day's business for a two-day accumulation of arrivals in the Kansas City market, and each day continues to average about 200 cars. The month of July will be, beyond a doubt, the largest business month in the history of the Association. The daily record of cars handled by the Association since the movement got under way on July 6, is as follows:

July	5	570 Cars
	6	
	7	
	8	
	9	
July	11	440 Cars
buly	12	237 Cars
Luly	13	200 Cars
July	14	197 Cars
July	15	187 Cars
Inly	16	186 Cars

Are Three Organizations

In spite of the fact that receipts were somewhat larger than expected during these first two weeks in July after the early rain scare, there has been a very good demand for wheat. The wheat is more varied than usual this year, with samples coming in to Kansas City of light and heavy, low and high protein, good and bad, mixed, dark and hard and red wheat. The protein content was somewhat of a surprise to the trade, being consid erably higher than was expected. Much of the wheat arriving now is going into store-possibly as high as 40 per cent of the wheat.

As was the case last year, Equity Union Grain Co., of which Otto B. Pecha is manager, has offices with the Farmers Union Jobbing Ass ciation and its grain is handled by the same employees. This year, the Missouri Grain Growers Association of which M. R. Miller is secretary, is also marketing its grain through Farmers Union Jobbing Association. These three Kansas City farmers cooperative marketing associations make a combination that can't be beat. As originators of grain, they are absolutely "tops!"

Finance Plan Is Popular From July 1 to 14, the 77 elevators operating under the finance plan of the Farmers Union Jobbing Association have shipped 1,170 cars to Kansas City. The Farmers Cooperative Elevator Association of Greenleaf, Kansas, ranks highest, with 55 cars in, and the Farmers Union Cooperative Shipping Association of Clifton, Kan., is a close second, having had 54 cars in during that time. Other financed stations which have been able to ship out over thirty cars since the first of the month are:

Farmers Union Coop. Business Association, Mayetta, Kan.; Lebanon Farmers Union Coop. Association, Lebanon, Kan.; Farmers Union Cooperative Associa-fio, Maple Hill, Kan.; Cooperative Grain Association, Green, Kan.; Ray-Carroll County Grain Growers Assn., Carrollton, Mo.; Wheeler Equity Exchange, Wheeler, Kan.; Udall Farmers Union Coop. Assn., Udall, Kan.; City Equity Exchange, Bird City,

The entire group of the Crawford County Farmers Union Cooperative Association elevators is operating under the finance plan—the highest in the Department charged with the Girard, with 25 cars shipped in to the fact that they cannot expect eithorder to be able to make speculashipper from this county group is Kansas City during the first 14 days The total cars shipped by this Association during this period is 110 cars.

elevators which have been leased by Farmers Union Jobbing As- make money out of processing and sociations this year also have been making very good showings, having had a total of 173 cars in during this month up to July 14. The Phillips-burg elevator is leading this group, having shipped 54 cars in that time.

Last winter when I was discussing with Secretary Wallace the relative merits of demerits of the present crop

cars in during the ten-day period, is managed by Louis Vernon, a capable aggressive manager of a cooperative organization that has a membership of loyal supporters who are truly co-operative-minded. Mr. Vernon has made a very good record during the

Lymon Fox is the manager of the years has been a loyal supporter of

The Atwood Equity Exchange has shipped 79 cars in to Equity Grain Co. during this period. This association is managed by J. A. Bowles, The wheat coming from this station has been running No. 1 dark hard, and the protein content running from

from 13 to 15 per cent.

Office Force At Top Speed

The office of the Farmers Union Jobbing Association is a regular beehive both by day and night during this rush season. And while the speed and hard work necessary to get this large volume of business handled promptly and expertly may look somewhat "helter-skelter" on the surface, there is an undercurrent of

office. Nine additions have been stockholders. stockholders. sales of refined products amounted same they take back home will develop the Farmers Union interest, cars of grain that come in to the As Shipments of grain handled by sociation! He helped his grandfather Earmers Union Jobbing Association harvest just before coming to work during the last two weeks have come at the office this year, so felt he was from various parts of Kansas, Coloan authority on the subject.

had 20 or more cars arrive on the ness in his usual manner. With a Kansas City market to be handled quick, clear mind, a thorough knowledge of the value of all grades of wheat, and the respect of every buyer in this market, he has been able to make excellent sales at a high rate of speed. Mr. Witham, of course. has also been on the trading floor whenever his other duties permitted, and his wide acquaintance and years of experience in salesmanship as well as management, are assets the Association could not duplicate. Young Witham has been wading "waist-deep" in wheat in an attempt to follow in his father's footsteps. He has had charge of the storage grain this season, and has been chief assistant to Mr. Crawford and Mr.

Witham on the trading floor. Jat Newbrey, Don McManigal, Charlie Reid, and Tom Hall all have been doing excellent work in their respectitive territories. They have been getting consignments of grain and considerable graine for storag The Pauline Farmers Cooperative along with orders for merchandise. Elevator, which had over a hundred

and an ever-normal granary supply

sufficient to take care of possibl

short crops, that of itself would not

assure the farmer a cost of produc-

tion nor a parity price and certain-

I told the Secretary that as long

ted to sell unlimited quantities of

farm products such as wheat and

the sole purpose in view of running

the prices down, he would ever be

able to secure for the farmer a par-

me that I was just as bad as Bill

and cotton gamblers deliberately run

This bulletin of the National In-

dustrial Conference Board ought to

show the Secretary that in spite of

partment of Agriculture in every-

thing that is good for the farmer,

after all, the processors and espec-

(continued on page 4)

National President's Message

By John Vesecky

On April 12 the National Industrial | control legislation as compared to

Conference Board issued a bulletin legislation based on a set price equal

purporting to be an analysis of the to the cost of production for farm

Farm Control Law of 1938. In this products, I told him that even if it

bulletin they very severely criticized were possible to control production so the Farm Control Act of 1938 and os to keep it within limits necessary

endeavor to show that it is autocrat- to take care of the domestic needs

pearing in the bulletin. I agree with commodity exchanges were permit-

tary Wallace, Mr. Tolley and others | Thatcher, thinking that the grain

administration of the Farm Act, to the price of farm products down in

Administration, issued a release discussing this bulletin issued by the National Industrial Conference Board I told the Secretary

Juniors on Radio

Broadcast from Estes Park Camp
Will Be July 23
Members of the Junior Department of the Farmers Union
will discuss their summer camp
activities during the regular
monthly Farmers Union program,
Saturday, July 23. The broadcast will originate in the studios
of KOA, Denver, at 10:30 a. m.

cast will originate in the studios of KOA, Denver, at 10:30 a. m. over the NBC-Blue network.

Mrs. Gladys Talbott Edwards, director of the Junior Department, will interview a group of the members who are attending the Farmers Union Junior Camp the Farmers Union Junior Camp. in Estes Park, Colo. The execu-tive committee of the group also will be heard in a discussion of the work carried on during the

Musical portions of the broadcast will come from the NBC Chicao studios with Rex Maupin conducting the orchestra.

Salina Co-op Has Contest For Juniors

Oil Association

will be two winners, and their fees will be paid to the Farmers Union Junior Camp at Eureka Lake Park, Auust 1 to 6.

The contest is to complete the sentence which follows in not more than 25 additional words: "I think my father should patronize the Farmers

three weeks. One of these young men who helps out during his vacations from College, thinks harvesting is "child's play" compared to his present job of paying freight on the cars of grain that come in to the As-

Operate Four Stations

nington. Four tank wagons are also the many fine things they hear and following is a list of stations having sales, has taken this volume of busi-70 miles north and south, and 40 niles east and west.

in dealing with Farmers Union Job- of which all five members are pres-Fencing and steel products were in good demand. Rex Lear, Kansas manager of the

Farmers Union Life Insurance Company, is president of the Oil Association. Other officers are J. F. Kornarek, vice president; J. E. Sewell, out of Texas comes great things, for secretary-treasurer; A. W. Neywick, Frank Tromble, Chas. Arey, Jess Neely, M. J. Werhan and Ira McCall.

BUSY AT SALINA

Exceptionally Good Wheat From

Western Elevators The wheat crop in Central Kansas ast, but the business of the Salina office of the Farmers Union Jobbing Exceptionally good quality wheat theirs in the came in from Sheridan, Thomas and the future." western Graham counties, he said. About 50 per cent of the wheat has been going into storage until recent-Now more is being sold, he said Elevator associations from which

20 or more ears of grain have been received by the Salina office of the Jobbing Association are located at: Bennington, Brewster, Corinth, Delphos, Ellis, Ellsworth, Forney, Hilton, Kanapolis, Menlo,

Waldo and Luray.
Indicating the reduced shipments from north central Kansas is the Union Pacific report for the first 20 days of the wheat movement, when in 1937 on the Beloit branch shipnents totaled 1,377 cars, while in 1938 there were only 664. as the gamblers on the different

TO SCOTLAND

cotton, which they did not own, with Dunn Leaves On Vacation Across Atlantic T. B. Dunn, manager of the Farmers Union Auditing Association, Saity or cost of production price for their products. The Secretary told lina, planned to leave July 20 with his wife and Miss Maude Dunn, their daughter, for Scotland on a vacation

for six weeks or two months. They will leave from Montreal, Canada, on the ship Montclare, and travel down the beautiful St. Lawrence for a thousand miles before reaching the Atlantic.

The family has many relatives in Scotland. Mr. Dunn came to America in 1919, joined the Auditing Astheir protestations of love for the farmer and cooperation with the Desociation in September, 1920, and became its manager in 1923.

Mr. Dunn plans to visit the offices Society in Glasgow, and the factories Last winter when I was discussing | ially the gamblers in farm products with Secretary Wallace the relative are solely interested in the volume at Shieldhall during his visit, and expects to renew many friendships.

Plan Great Program at Junior Camp

Open August 1

sas Farmers Union, which will be held from August 1 to 6 at Eureka Lake Park, about four miles west of Manhattan. Enthusiasm is abundant, price on June 15 is less than 52 Manhattan. Enthusiasm is abundant, and a successful camp in every respect is assured. Miss Esther Eckblad is the state Junior leader of the Farmers Union. At the camp Mrs. L. J. Alkire, wife of the manager of the Wichita house of the Farmers Union Live Stock Company, will have personal supervision of the young women; "Uncle John" Fengel, Lincolnville, a state director, will have tary of Agriculture Wallace July consumption would account for 675 million bushels; payments of crop insurance premiums in kind 25 to 30 mllion bushels; leaving 465 million bushels; lea

Kansas Farmers Union writes:

three most interesting classes in the morning with capable and competent instructors. In the afternoon there Salina—A contest is being sponsored by the Farmers Union Cooperative Oil Company here among junior Farmers Union people. There will be two winness and their feet of the other things. the other things.

"I would say the key of the camp is 'Knowledge is Power.' I believe there are 11 states registered in so far. Five came all the way from Oregon, and several states have 21 and 20 juniors. Some are well over 1,000 miles from home. There are about 25 local junior leaders in the camp at this time. Registration is

This rhythm is based on the careful planning and forethought on the part of General-Manager H. E. Witham, and Office Manager Frew Stultz, and a complete understanding of the grain business by those in the responsible "regular" positions in the office. Nine additions have been made to the office force in the last

"One county in North Dakota has sent 23 juniors to different camps Service stations are operated at this year. They don't all go to the Salina, Minneapolis, Culver and Ben- same one and can take back home

ion member from Texas presented to Mr. Flory reports real satisfaction the National Junior Advisory Board, ing Association, Kansas City. The ent at this camp, a large bouquet of KFU twine sales this season were Texas tube roses. These grow in the the best in the association's history. very south of Texas, and had been picked and brought here by They are so very fragrant, and their white beauty leads us to wonder. They are kept in the Assembly hall where we may all enjoy them. Such out of Texas comes great things, for there was the thought and the beginning of the Farmers Union organiza-

"John Vesecky, national president, made a most outstanding talk to the camp last Thursday evening. Mr. Harry Terrell, chairman of the World Economic Conference, commented that 'President Vesecky has made one of the best short talks I have was not nearly as good this year as ever been privileged to hear. It was interesting and gave us all something to think about.' He had told Association was about the same, re- of the part which youth has played ports Art Riley, manager, because of in the affairs of the world in the better receipts from western points, past, and the place which will be theirs in the shaping of the world of ed the wheat to the government as

ESTIMATES ARE CUT

Report Nearly 30 Million Fewer Bushels of Wheat for Kansas A 1938 winter wheat yield of 163,

76,000 bushels was in prospect for Kansas on the basis of the condi-tion of the crop on July 1, the Federal and State Departments of Agriculture reported July 11.

This is a decline of 29,201,000 bushels from the 192,777,000 bushels forecast for the state on June 1. The full effect of the many detrimental factors that reduced yields and quality of wheat below earlier expectations is becoming known," the report said. "These include the extreme lack of soil moisture at seeding time, the shallow rooting of wheat plants, severe April and May freezes, excessive May and June rainfall, hail, widespread infestation of orange leaf rust and black stem rust, and more recently heavy losses from grasshoppers."

The 1938 average is estimated at 11.5 bushels to the acre, compared with 12 bushels last year. The estimated 163,576,000 bushels compared with a 1937 yield of 158,040,000 bushels, and a 'enyear 1927-36 average of 133,463,000 bushels. The 1938 crop, however, is being

reaped from a record seeded area of 14,224,000 acres, compared with 13,-170,000 acres in 1937.

The farm carry-over of old wheat on July 1 totaled 9,483,000 bushels, of the Scottish Cooperative Wholesale the report said, compared with 1,203-000 bushels last year, and 8,076,000 bushels for the five year 1938-32 i average.

Wallace Sets Loan of 59 to 60 Cents

Enthusiasm Is High for the First Kansas F. U. Camp to

Regards New Program As Aid to Marketing Rather Than Price Peg—Loans Eligible Only to Growers Who Abide By Acreage Allotments

tary of Agriculture Wallace July
14. The rates at farms or local yet fully known. ville, a state director, will have tary of Agriculture Wallace July charge of the young men. The All-State Junior Camp of the elevators, where most of the National Farmers Union is now in loan wheat probably will be session in Estes Park, Colo. Miss Stored, will average between 59 Pauline Cowger, secretary of the and 60 cents a husbel the secreand 60 cents a bushel, the secretary said. This is the minimum "One is kept busy going from one most important thing to another most important thing. There are three most interesting classes in the figured of \$1.14.

Are Busy Days

"One is kept busy going from one permitted under provisions of the new farm law which requires the loan. Parity price is the Kansas Farmers Union and having the figured of \$1.14. figured at \$1.14.

> Farmers may calculate their net loan rates at interior points by deducting the all-rail interstate freight rate from the country storage point to the designated terminal market, this state from Nebraska. For nine and deducting 4 cents for handling charges. Wheat stored on farms will take the rate at the country loading point, with 7 cents added for storage not delivered until after the end of next May.

72c At Kansas City vill be 72 cents on No. 2 hard winter

wheat, and 70 cents on No. 2 red winter. In Chicago for comparable grades the rate will be 77 and 75 Department officials said loans on No. 2 hard winter wheat stored on Kansas farms probaly would bring

bushel. This compares with the Kanlity terminal rate of 72 cents. Loans will be extended only to wheat producers who did not exceed their 1938 soil-depleting acreage allotments by more than 5 per cent. The loan program set up a scale

of base loan rates for principal terminal grain markets. Better grades will be eligible for higher loans than lower grades. Likewise, rates on grain stored dstances from these terminal grain markets. Better grades will be eligible for higher loans than lower grades. Likewise, rates on grain stored distances from these terminals will decrease as the distance increases. In a few minor wheat areas flat loan rates were es tablished.

Loans will mature in seven nonths on wheat stored in elevators and May 31, 1939, when stored on affairs. He was appointed Secretary the farm. The government will make advances to farmers through next december 31. On farm-stored wheat the growers will receive an additional 7 cents a bushel on wheat delivered after next May 31, if of proper grade and in good condition.

May Surrender Wheat Farmers obtaining loans may sur-render their wheat to the government when the loans mature as full payment of their obligation. The government would assume the storage charges which will be 7 cents a bushel in commercial storage.

Producers of farm-stored wheat rould receive a payment of 7 cents so much a friend to all of us. We a bushel for storage if they deliver- extend our wholehearted sympathy payment for loans.

Borrowers may withdraw their wheat as collateral at any time by paying interest and storage charges. Officials said that the amount of wheat that may be put under loan was uncertain. Secretary Wallace estimated, however, that it might be

130 million bushels or more. "There is an ir portant difference between this loan program and the farm board operations," Sec. Wallace explained. "This difference is that wheat loans are a part of an integrated, national farm policy, and loans are only one part of this program.

The loans are intended to aid AAA cooperators to withhold temporarily a part of this year's large surplus, he explained, which will make necessary the exportation of about 250 million bushels. The loans are not intended nor expected to price of wheat, he said, "but only to promote the orderly handling of an especially large crop.

Surplus Problem The secretary pointed out that the income which growers would receive from sale of wheat or from loans would be supplanted by ernment subsidy payments, season.

H. R. Tolley, AAA administrator, 1937. supplemented Sec. Wallace's state-ment by saying the loan program merely supplemented other govern-ment measures, such as the 1939 ac-able to get quite a few recruits. reage allotments, to bring the wheat surplus into "manageable proportions." The carry-over from last and they will not run and will burn year he estimated at 200 million twice as long.

Plans are practically completed for the first Junior camp of the Kansas Farmers Union, which will be shall be made available to coopto 1,167 million bushels

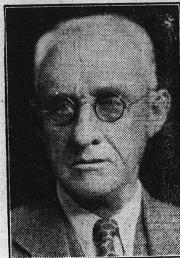
Mr. Tolley estimated

A. M. Kinney Is Dead

Past State Secretary Dies in Huron,

ing friends throughout the state, died July 7 at his home in Huron, Kansas. Funeral services were held the next day at Harris.

years he was the successful manager of the Farmers Union Elevator at Huron. He resigned this position to take up work with the Farmers Union Elevator at Huron. He resigned this position to take up work with the Farmers Union Job-The basic rate for Kansas City bing Association as a field representative. This work gave him a wide acquaintance and made for him many friends.



A. M. KINNEY

Mr. Kinney was an active figure in state and natioal Farmers Union of the Kansas Farmers Union August 1, 1929, when C. E. Brasted resigned from the office on account of failing health. Mr. Kinney was elected to the office at the State convention held in Parsons in Norember, 1929. He resigned in 1931 to work with Farmers National Grain Corporation.

Indicating the affection with which Mr. Kinney was regarded by his fellow workers is the following letter received by Mrs. Kinney:

"We are deeply grieved to hear of the passing of Mr. Kinney who was to you, the members of the family, in this time of your sorrow.

Lincoln, Nebr. "We hope you may be able to find some comfort in the knowledge that your loved one had a wealth of friends not equaled by many men. His sincere leadership in affars that concerned all of us was highly respected, and his friendship was eagerly sought and was as freely given.

"He will always live in our memories as 'Mike' for that is the name his countless friends so affectonately called hm. His place in our lives, as in yours, can never be taken by any other. But we can all take comfort i the thought that his life, now ended, enraned our own lives. He lived a full life, and his reward here was his host of friends. We are glad to have been numbered among those

E. E. Greene Floyd H. Lynn B. E. Winchester L. E. Webb P.S.-Although Mr. Ward is in Washington, we are sure he joins us in this expression of sympathy."

On sales totaling \$281,864, the AAA officials have estimated may Farmers Union Cooperative Associtotal between \$125,000,000 and \$150-000,000 before the next harvesting les grain, machinery, and merchandise, made a net saving of \$1.652 in

Don't worry if your idea is foolish,

Freeze candles before using them

The Kansas Union Farmer

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Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success.

When change of address is ordered, give old as well as new address,

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FARMERS UNION LIVE STOCK COMMISSION CO.—Room 10 Live Stock Exchange Bldg., Kansas City, Mo.; Live Stock Exchange Bldg., Wichita, Kansas. Live Stock Exchange Building, Parsons, Kansas—W. G. Bernhardt, Kansas City, General Manager; L. J. Alkire, Manager, Wichita Branch. W. L. Acuff, Manager, Parsons Branch.

FARMERS UNION MUTUAL INSURANCE CO.—Room 202 Farmers Union Ins. Bldg., Salina Kans., G. W. Rushby, President-Manager.

Union Ins. Bldg., Salina, Kans., G. W. Bushby, President-Manager. FARMERS UNION AUDITING ASS'N.—Room 308, Farmers Union Ins. Co. Bldg., Thomas B. Dunn, Secretary-Manager, Salina, Kansas. KANSAS FARMERS UNION—Salina, Kansas, Room 215, Farmers Union

Ins. Co. Bldg., John Frost, President. FARMERS UNION LIFE INSURANCE CO.—Room 200, Farmers Union Ins. Co. Bldg., Rex Lear, State Manager, Salina, Kansas.

THE KANSAS FARMERS UNION ROYALTY CO.—Room 219 Farmers
Union Ins. Co. Building, Salina, Kansas, G. E. Creitz, State Manager.

FARMERS UNION MANAGERIAL ASSOCIATION C. B. Thowe T. C. Belden

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SALINA, KANSAS, THURSDAY, JULY 21, 1938

Somebody's Figures Are Mixed!

gloomy figure to the farmer with obligations to pay, and through the past years of doubt more than a special problems. Maybe a 15 per cent years of drouth more than a few farmers have accumulated an interesting and obnoxious variety. It seems the more a farmer buys, the more money he spends and the greater by debts. On the other hand this paper. er his debts. On the other hand, this paper. however, the more wheat he produces An earlier article was published the faster the price drops, and the giving the wage earners' viewpoint, less his receipts are, not only per and we thought the article especially bushel, but per crop!

enough for American supply, they roads for a 15 per cent increase in get an American price, comparative- freight rates. We were not in favor get an American price, comparative-ly high. But when they produce over this amount, the structure bursts, and farmers must take the world wheat price for all of it. The present farm law should get the job done of getting the farmer a parity income. price anyhow for the domestically consumed portion of his crop. And parity, mind you, is \$1.14, not 60c.

Some years ago Kansas farmers were advised to raise less corn and more hell. Presumably the advice would still stand. The government is trying now to take care of the first, ofter a fashion, but the latter can be done pretty well by a farm organization of wide awake farmers.

Every time we hear that some political candidate has the backing of some organization, we wonder if that organization has the 100 per Maybe it is a drouth and high prices cent backing of the candidate. The for crops we don't have and may Oklahoma Farmers Union is handling have to buy. Maybe we get a good this matter in publishing an Honor crop, and then the price is down. This Roll of all political iandidates who year while a good many have large sign a pledge supporting the Farm- yields, the quality and test is so low ers Union program. A candidate can promote his program with greater strength if he tells what he stands for, in addition to the names of his

grounds, July 14, that the United that have piled up during 17 years States stands ready and willing to of disaster for agriculture. join with other nations in effecting in a definite reduction in world armatical ers' products always collect the same reading the corporation press, and ment." A good start in this direction of profit from the farmers tio could be made by doing something regardless of how low the price is. pitions trade. United States stands the disasters that come to the farming the corporations and trusts—at the head of this world traffic in gers because of fluctuating production that these farmers are safely in their mercial mark. arms. Behind us, in order, come and prices.

Great Britain, France, Czechoslovakia, Italy, Belgium and Sweden.

Statistics show a stead

On Securing a Loan The importance of a thinking and

is emphasized by Jerry H. Mason, president, Omaha Bank for Cooperatives, in an article in "News for Farmer Cooperatives." What makes it most difficult to extend credif to a cooperative is, he says, "to determine just how the membership feel to-ine just how the membership feel to-in ward their association.

ficiently managed by a competent, the city press dominated by corporation and of directors is thoroughly versed in the everyday operations of for us, and they have planned profits the board of directors is thoroughly tion advertisement, do our thinking versed in the everyday operations of the business and is doing its honest best to see that the policies and management are conducted along sound business principles; that the members themselves feel that they own less themselves feel that the members the feel that the members the feel that the members the feel that the members business principles; that the members themselves feel that they own the association and have a financial responsibility; not only will they receive the benefits accruing to the members through the operation of their cooperatibe but they will astronomy the liabilities or losses when is the reason we are in such a back-

should look on the cooperative as just ourselves, we would be on the right the surpluses. as much a part of their farming track. equipment as their tractors, plows, livestock, barns and houses, and their

In Explanation This editor makes no claim for an

interesting in our remembrance of When farmers produce wheat the cry not so long ago by the rail-

The President's Column

-By JOHN FROST

Discouragement On The Farm

that the price is very low.

Yet the city papers fill columns about the flood of the farmers' gold-en grain. Then all the host of collectors and salesmen drive out to col-

about the leadership the United That is, their prices and profits are States maintains in international mu- stabilized, and they do not experience

> Statistics over the last 50 years money talks. show a steadil- increasing number of

ard their association.

If they feel the association is ef- disaster TO THINK TOGETHER and

their cooperatibe but they will associate the liabilities or losses when is the reason we are in such a heck they accrue to the association.

"It seems to the bank that the for a share of stock in a cooperative

In your city or your town, With its crowded streets and alleys, Where folks meet you with a frown; Where your neighbors all are strangers, And you go your lonely way; Where your kitchenette apartment Is but just a place to stay.

You may talk about your pleasures

THE KANSAS PRAIRIES

Out on the Kansas prairies, Where the grass is short and sweet, Where the wind blows through our whiskers And the cactus stings our feet, Where our lungs are filled to bursting With the blessed Kansas air, Is the nearest place to Heaven; And you'll always find me there.

Oh, of course, we have our troubles When the chinch bugs eat our wheat; When the Hessian fly gets busy And it looks like we were beat; When the hot winds in the summer Whistle like a desert storm, And the blizzards in the winter Make us hustle to keep warm.

But with all its drawbacks, Kansas Is the place I love the best. When I start my great adventure, And my bones are laid to rest, Then I hope that on the prairie Under brilliant Kansas skies, I will wait for Gabriel's summons Calling for me to arise.

As I waken to the glory Of that glad Millennial Day, With Jerusalem the Golden, Shining bright across the way, Then I know my eyes will wander, To the scenes I used to love; And I'll drop a tear for Kansas As I leave for relms above.

A. M. KINNEY

Pays Tribute to A. M. Kinney

While in Washington, D. C., last week I was saddened and deeply moved by receiving word of the passing of our good brother and very close friend, A. M. Kinney. It was impossible for me, being such a long distance from home, to be in attendance at the funeral and pay my respects to the family.

Brother Kinney was state secretary of the Kansas Farmers Union for a period of the time when I was state president and naturally our associations were very close. In all my life I have never been associated with a truer friend or a more conscientious worker. Brother Kinney always gave his best and he gave it freely. Many times because of his advancing years, his work was too strenuous. Members of the Kansas Farmers Union will know the philosophy that Brother Kinney portrayed continuously. He was a deep thinker and was always tremendously interested in the under privileged and the common man. He was a student in national affairs and followed closely and continuously those matters in state and national legislation which would put into effect those principles which would help the common people.

His life work stands as a monument and a challenge to everyone who believes in cooperation and brotherly love to do his best. No greater contribution can come to us than a life devoted to the best interest of the masses of our folks. Brother Kinney made his contribution. He was never out for personal financial gain but always was interested in the advancement of the cooperative movement. He was a true cooperator and always practiced what he preached. He considered his friends his greatest assets, and they loved and respected him.

Like John Tromble and Clarence Brasted and others who have fought the battle for years, he has passed on. These men gave the best of their lives for the Farmers Union cause and those of us who are left will fail if we cease to carry on.

His family and loved ones left behind may fully realize that his labors were not in vain and that his contribution will always urge us to do our best in behalf of leadership and contribute our part for the betterment and advancement of mankind.

Philadelphia Quakers were lined up and still be in the audience. Think with the slaveholders. Then he found how Bryan worked to be heard. that they owned shares in some

The Captains of Industry, the ripe? President Roosevelt told a crowd at tractors and implements and store the San Francisco Exposition that the San Francisco Exposition that the farmers' outcries that the farmers' outcries that the farmers' outcries the farmers and sales and s These Magicians of High Finance know that so long as 85 per cent of reading the corporation press, and believing the corporation press, and perity. bag. These financiers know that mercial mart.

Paraphrasing the Scriptures: There farms being foreclosed, and of a steadily increasing number of farms being operated by tenants. This spells disaster for agriculture and disaster.

Paraphrasing the Scriptures: There is no other plan by which we may be is no other plan by which we may be candidate rushes past voters. A good except by COOPERATION. We must process and distribute and disaster. active membership for a cooperative, disaster for agriculture and disaster sell our own products. Our corporation emphasized by Jerry H. Mason, become tenants because they have

W. P. Lambertson

Joe Knier at Valley Falls

The Chairman of the official First

District Republican Organization is two months younger than the Chairman of the First District Young Re-

The seems to the bank that the lor a share of stock in a cooperative the floods when we feed the hungry asks the people of Oklahoma to remembers or owners of the cooperative organization to market our grain the floods when we feed the hungry asks the people of Oklahoma to re-

When I thought I was running for Money Talks

When I thought I was running Ide
Governor in '22, an audience was all
within a few feet. Today clerks can
slavery agitator wondered why some wait on customers two blocks away

Ask any farm boy or girl if they
would enjoy a Farmers Union Junior Camp!

When the farmers reduce cotton mills and wanted cheap cotton wheat acreage 32 per cent, who, then raised by cheap slave labor. "They cannot hear the piteous cries of the bondmen," said Phillips; "because their ears are stuffed with cotton." wheat would make this year afteer looking at it when it was their ears are stuffed with cotton."

shrewd Managers of the Trusts, that In the early twenties McGugin out of every \$1.00 paid by the final drove me from Coffeyville to Edna consumers for the farmers' products, to make a speech for Ratner. Also have allowed the farmer 40c and near that time, Thompson, from the have kept 60c as their modest commission for being the farmers' pro- ion, watched me as I pawed the

Winrod's lightning-rod has drawn Some acknowledged the depression, then they proceed immediately to point out the evidences of pros-

Cardozo was the same progressive and being duped by the prosperity rabbits these magicians pull out of the farmers' hats, and are patronizing 'the corporations and trusts—ing 'the corporations and trusts—out of the heart of the greatest com-

Two good legs on the average candidate are as essential as his right

This tour of the President, to my

spect—their desire to have more than George Washington took.

The speech at Marietta, Ohio, argued that the New Deal objectives are the same as those of the pioneers of 150 years ago. Then the moon really is made of green cheese and Santa Claus is not a myth.

His remarks in Kentucky, in favor of Barkley were that seniority, experience and what goes with it are valuable and should be continued in Washington. Charley Curtis told me once that that thing was true, but that he didn't think the people as a whole gave it much consideration.

Sen. Thomas of Oklahoma has stressed a monetary reform the

stressed a monetary reform, the Farmers Union Cost of Production The explosives that Langer, Lemke and Nye used made a lot of rain on the upper Missouri. We'll harness objects to all of these proposals, he turn Thomas.

Discuss Plans of Water-Soil Conervation

John Frost Attends Topeka Meeting of State Agricultural Committee

How to correlate the 1937 soil water conservation and flood control act—and also provide for a state irrigation program has been checked to a sub-committee of the State Flood Control and Water Conservation Committee of the State Board of Agriculture.

Members of the subcommittee are John Frost, president of the Kansas Farmers Union, Dr. O. O. Wolf, Ottawa, and Rep. I. T. Richardson,

The entire committee met for an all-day session in Topeka, July 14, the time being divided about evenly between discussion of policies and consideraton of details of the pro-posed draft of a bill to be presented to the next session of the Kansas Legislature.

An important point decided is that the committee will attempt to draft proposed legislation for inside the present provisions of the Constituion, instead of trying at the present time for an amendment to the State Constitution.

Constitution.

The resolution laying down the policy to be followed by the committee is: "That we prepare a conservancy measure as being the only practical approach to the problem confronting the state in the matter of flood control and the conservation of the natural resources of land and water." and water.'

Taking up the conservancy act which passed the Senate at the recent special session as the starting point for drafting a new measure, the committee decided to provide for three state conservancy districts, "north," "southeast" and "south-

Each of the three district boards would be composed of six members, elected from six geographical subdivisions in each district. Terms would be for three years, with the first appointees on each district board named for staggaring tarms. ed for staggering terms, two each in each district for one year, for two ments, as tentatively approved, would be made by the State Board of Agriculture.

The committee will meet again when the sub-committee on land conservation and irrigation is ready to all cropt this year. years and for three years. Appoint-

servation and irrigation is ready to report. After consideration of this report, the full committee will resume its job of going over the 1938 special session bill, a section at a time, to work out the proposed new

A quarantine was placed on the Ft. Leavenworth military reservation July 14 as a protection against sleeping sickness among horses after a case had been discovered near. Army authorities said no horses would be allowed to be taken from the garrison without special authorization.

Try Tax Dodge
The United States board of tax appeals, Washington, D. C., July 12, found that Pierre S. du Pont and John J. Raskob had attempted to evade more than 1 million dollars of 1929 income taxes by "paper transactions" in securities.

Pay Good Dividends Pauline, Kan. — The Shawnee County Cooperative Association paid 4 per cent interest on share capital, and 2 per cent on all elevator purchases and sales for the year end-ing May 31 according to Louis Vernon, manager. On wheat the prorate amounted to about 2 cents a bushel. The oil department for the five months ending May 31 showed a net saving of \$1,749. On June 29, 2,500 gallons of refined fuels were

We Manufacture---Farmers Union Standard

Accounting Forms Approved By Farmers Union Auditing Association Grain Checks, Seale Tickets Office Equipment Printing

CONSOLIDATED printing and stationery co. SALINA . KANSAS

> WIN WITH FISHER For

United States Senator

Then:

The farmer will win. Good Government will win. Business will win. Labor will win.
The Oil Industry will win. The Unemployed yill win. Recovery will win.

A man whose integrity, ability and qualifications are unques-tioned anywhere in Kansas. Elect a U. S. Senator who is a Dirt Farmer

YOU WILL WIN.

Jesse Clyde Fisher Republican

Reduction of 32% Asked By Wallace

Plan National Wheat Planting Cut From 80 to 55 Million Acres
—Minimum Allowed Under Law, Sharpest in New Deal History

Wheat farmers of America have been asked to cut their 1939 planting about 32 per cent by Secretary of Agriculture Wallace to prevent great surpluses from complicating the problems raised by this year's bumper crop. This announcement was made

July 15. As an inducement for reducing their seeded acreage from 80,-000,000 for 1938 to 55,000,000 for next year, the Agriculture Department will offer growers benefit payments which may total \$125,000,000.

This allotment is the minimum allowed under the new duce power alcohol from various be divided among wheat-producing state and counties, and then distributed among individual farmers under formulas set up in the farm act. Growers are not required to comply with allotments, but only those who do so are eligible for maximum benefit payments and Government loans authorized by the legislation.

things raised on farms, and know exactly how much alcohol we can get from each. We produce 'absolute' alcohol, with no water content, which blends perfectly with gasoline. We have found out what it costs to produce it, and what we can pay for the raw material.

"Already we have sufficient data to justify capital to step in and take over the job of commercial production, and I know of several factories soon to be established. It is

legislation. The acreage reeduction is the sharpest ever proposed under any New Deal program. Should the wheat growers comply, the area devoted to wheat would be the small-

est since before the World War. Big Surplus a Problem
An allotment of 62,500,000 acres
was established for the 1988 crop, but only for the purpose of comput-

ing benefit payments.
On the gasis of official forecasts this year's wheat crop will pile up a surplus of more than 400,000,000 bushels, or more than half a normal year's domestic consumption and

export requirements.

H. R. Holley, Agricultural Adjustment Administrator, said compliance with allotments by a major-ity of wheat growers would reduce present surpluses, but would result. with average abandonment and

el crop this year.
Officials said the suggested 1939 alotment for Kansas was approximatey 11,017,493 acres, as compared with 7,453,000 acreage in 1938.

FAVORS "AGROL"

Chemurgio Speaker Tells How to Eliminate Grain Surplus Put 10 per cent alcohol into every gallon of gasoline used in the United States, and crop surpluses would be a thing of the past; and automo-bile drivers would be getting 25 to

And a thousand alcohol factories, as big as the experimental one at Atchison, would come into existence as a new industry, to produce "power alcohol" from surplus and

refuse crops, he said.

The Chemical Foundation, a nonprofit, research organization, has a plant at Atchison which will not ony produce 10,000 gallons of power alcohol a day, but also produces, as a by-product, high quality protein

feeds for stock, and dry ice.

"This plant in Atchison," said
Doctor McPherson, as reported by
the Topeka Daily Capital, "is not intended to engage in alcohol manufacture for the sake of profits. It is to find out just what it costs to pro-

crop control law. Later it will farm products.

"We have tested 17 different "We have tested 17 different things raised on farms, and know ex-

> tories soon to be established. It is one of the coming 'new industries' of the United States."

"The chief objection to tractors, a Chase County farmer declares, that they don't have colts," notes 'Kansas Kernels" in the Hutchinson

HOMER HOCH

Marion, Kansas

Candidate for Supreme Court Position No. 5

Training and Experience Training and Experience Graduated Baker University; law courses at George Washington University and Washburn Law School, graduating from latter in 1909; holds degrees Bachelor of Laws and Doctor of Laws.

Admitted to practice in Kansas courts, U. S. Supreme Court and other Federal courts.

Active practice at Marion 1909 to 1919; member of Congress 1919 to 1932 and active member outstanding law committee of Congress; five years
Chairman and member State
Corporation Commission which
has quasi-judicial powers and deals with important questions

Duties of a Judge

Among the first duties I would name these four: 1. To give every case, small or large, thorough and consci-

entious study. 2. To place justice and substance far above mere technicalities. 3. To permit no consideration of wealth, religion, politics, race, or color to influence his

decision.
4. To interpret liberally the Constitution and the statutes in order to give life to their spirit and purpose; but not to read into them something which

plainly is not there and thus usurp legislative powers.
HOMER HOCH.



Farmers Union Jobbing Association

LD 340

milk and then in the fine dry bread

crumbs. Fry the balls in deep fat

WARM WEATHER BATHS KEEP BABY BLISSFUL

Baths are always welcome to baby

but never more so than in summer. An extra sponge during the mid-day heat

and another before bed time, will inspire those blissful chuckles that sig-

nify complete satisfaction with life. Baby's delicate skin chafes easily.

Perspiration cannot be left in those

fat creases and folds if he is to remain clean and comfortable and cool. If the skin is kept clean, chafing seldom occurs. Place a thick absorbent

towel beneath his body and sponge him gently with soap and lukewarm water, using a clear lukewarm rinse

Keep baby's clothing down to the

until brown.

AT YOUR SERVICE

Farmers Union Cooperative Educa-tion Service, Gladys Talbott Edwards, Director

"Education-A debt due from present to future generations.'
Knowledge

At a recent conference held at Green Lake, Wisconsin for the purpose of discussing "What is Education?" one of those present asked this question—"What is the difference between an education and knowledge?" Try to answer that one without storning to think for a moment out stopping to think for a moment.
We should say that Education is
the method by which we gain knowledge. Education is a training process. Knowledge is what remains to us after we have gone through the

training process.

It is for this reason that the Farmers Union endeavors to give a training process which will leave worthwhile knowledge with those who study the lessons in Junior work and in the Juvenile and Junior Reserve classes.

We heard the well-known writer and lecturer, Oscar Ameringer, make this statement: "Numbers are noth-ing, Knowledge is power." A mob has numbers, but without knowledge it becomes a mass beast and often perpetrates horrible crimes. We want numbers in the Farmers Union, but we want most, knowl-

Study Plan For Juveniles, Reserves and Juniors

(Leaders clip this for your note ces. Also something to do with their hands, since this is more interesting to young people than study alone.
Unit I. "Through Play to Understanding." This book is now out of print. A new text, giving the story of the Farmers Union in an interesting manner will be ready by January, 1939. Substitute Unit II or

country unless people are educated to

Unit III. "Birds Are Good Neighbors." A beginning in the study to conserve natural resources, with birds and their value to the farmer

stressed. Unit V. (Not yet prepared) Little Lessons In Citizenship. A study of the public schools, the post-office, highways, railroads, telephone and telegraph systems. Their growth from early days, their ownership,

Awards are given for the completion of each unit. A Juvenile pin is given for the first year's work. Other suitable awards are given for the succeeding years.

angle" has been used for this text hours. since the Northwest states were first to conduct Juvenile classes. A new text, a more general history of the Farmers Union and of other farm organizations will be substituted for this book in 1939.

Each of these patterns is 15c. The new 32 page Spring and Summer Pattern Book which shows photographs of the dresses being worn is now out. (One pattern and the Spring and Summer Pattern Book— You can order the book separately for 15c. Address Pattern Department, Kansas Farmers Union, Salina, Kansas.

GAY AND CRISP



\$210. Simple and Flattering. Designed for sizes: 14, 16, 18, 20; 40 and 42. Size 16 requires 3 yards of 39 inch material, plus 214 yards ribbon 6 inches wide for facing of home-made remedi-tie belt. If sash of two-toned fabric Consumers' Guide: is used 3-8 yard each (cut crosswise) 39 inches wide is required. Price 15c. 8224. House Frock and Apron. Designed for sizes: 32, 34, 36, 38,

40, 42, 44 and 46. Size 34 requires 4 3-8 yards of 35 inch material for the ensemble. Plus 1 yard contrasting 35 inches wide. Price 15c. Send orders to

Kansas Farmers Union Salina, Kansas

Junior and Juvenile Department

Juniors from 16 to 21

Juveniles from 6 to 16

Junior Motto: "He loves his country best who strives to make it best"

JUNIORS STAND TOGETHER

Juniors, stand together, Don't give up the fight, Fair or stormy weather, We won't give up We won't give up the fight.

Friends and pals forever, Battle for the right, We can build a better nation, If we teach cooperation. Don't give up the fight!" -F. U. Camp Song.

YOUR LEADER'S MESSAGE Esther Ekblad

Greetings From the Mountains

Ringing in my ears as I sit down to write to you back in Kansas are the sounds that are a definite part of All-State Camp here at Estes Park-Juveniles: A series to acquaint voices gaily singing folk songs of many lands, the laughter and chatting them with their organization and with conservation of natural resources. Also something to do with their of whistles calling us to classes, meals, and to tell us it is time to be getting in bed.

Folks, I can't tell you how much I wish you were here with us enjoying the beauty of the Colorado mountains and receiving with us the inspiration that can only come from an All-State Farmers Union Camp. You are no doubt interested in knowing just how many Kansans are here at Estes Park, so here's the whos-who: Mr. Vesecky, our National President; Paul-should not be touched with the should not be touched Park, so here's the whos-who: Mr. Vesecky, our National President; Paul-Unit III now.
Unit II. "Destroy Weeds-In Our Thelma Wempe, a Junior from Seneca, Nemaha county; Howard Oman, a Unit II. "Destroy Weeds-In Our Thelma Wempe, a Junior from Seneca, Nemaha county; Howard Oman, a Unit II."

try." A study in weed eradication and in the weeds which grow up in a country upless reconstruction of a cool drizzling Our first greeting at the Park came in the form of a cool, drizzling, mountain rain. Don't think the hot chili of our first meal here didn't taste heat of ordinary cooking will detoxiplenty good. We had to pinch ourselves ever so often that first evening cate the botulism spore, but will not before we could really believe that we were just a few hours away from

> Including students, visitors, and the faculty there are in the neighborhood of 175 present at camp. Although we are forgetting boundary lines while we are here, it is interesting to note that we have in camp folks from

such far away points as Oregon, Texas, and Washington, D. C. Our classes are an extremely interesting and thought-provoking combination of opinions from every section of the country and on all problems are free from botulism. so vital to all of us-World Peace, farm problems, and in general, what the future holds for the youth of today.

More about All-State next time, and now turn our thouht to our own mushy, or shows other evidence of camp for awhile.

We'll Meet You At Camp

How can I help but become a little more thrilled every day when I realize that I am going to meet so many of our Kansas Juniors at our other persons who have eaten the Junior Reserves: Many of theese young folks are in High School and to work together in building the Junior membership in Kansas, we are prophylactic antitoxin. To be ef do not relish being put in the Juven- to work together in building the Junior membership in Kansas, we are prophylactic antitoxin. To be effecile Class. Neither are they, as a going to have some wonderful experiences. Do you know, I talked to a group ready to do the work of the Juniors and they are not yet elicible. Juniors, and they are not yet eligible to vote or hold office. A special course is prepared for them.

Unit 1. "Story Without End." An Department a program that doesn't lean way over on one side by just giving to shred lettuce and other greens. Unit 1. "Story Without End." An Department a program that doesn't leaf way followed in the past and how that along economic lines but we are given an opportuity to develop our lives along economic lines but we are given an opportuity to develop our lives along economic lines but we are given an opportuity to develop our lives along economic lines but we are given an opportuity to develop our lives sparingly at first, then add more if culturely as well. We learn the folk games and songs of other countries outline accompanies this book.... 25c culturely as well. We learn the folk games and songs of other countries.

Unit II. "The Farmers Union Tri- and through handicraft activities get ideas of how we can spread our leisure

We have much of our lives before us. Wherever we are, in school, on the farm, looking for a job or whatever it may be, we are facing the same troubled world and have before us problems that differ so very little. We realize that whenever we desire to accomplish anything in our communities or elsewhere we must work in groups. Here is our opportunity to put our strength into the Farmers Union and there with many other young folks join hands and work together for our common good. If the Farmers Union SPRING AND SUMMER

FASHION BOOK is going to continue to be an organ through which the farmers may speak, is going to continue to be an organ through which the farmers may speak, from among us must need come the future leaders and the membership. How much better we can do the job if we get into the buggy now and get acquainted and learn all we can, so that we will be ready to do our best when our turn comes. And besides, there is so much that we can do right

We'll be seeing you at Eureka Lake park for a grand time together. Get your registrations sent to the State Office right away. When we rereceive your registration, we will send you full instructions about what you will need to take with you to camp. We are going to make Kansas history the first week of August; I can hardly wait, but for now it must be so-a-long.

study of cooperation in more than 30 countries of the world; a study in world friendship and world peace. A teaching outline accompanies this

Awards for the completion of these not to use any spray containing kero-Units are lithographed poems suitable for framing.

The Juniors study an annual topic, chosen each year by the Leaders in states where Junior work is carried stilled unless they are actually hit on. 1937-38 the topic is "The Cooperative Movement." The text is "The Cooperative Movement—Yours In addition to this there are six

sub-topics, which may be studied with a view of putting them into practice. These sub-topic outlines and a kit of reference material sell for .50 each. The titles are: Cooperative Mediine; Cooperative Recreation; Cooperative Credit Unions; Cooperative Stores; Cooperative Petroleum Companies; and Soil Conservation and Farm Tenancy. Many locals are us-ing these kits in, adult discussion

Favorable comment on all of the texts has reached us from all parts of the United States. Letters from Leaders tell us that they find the teaching outlines most helpful.

To Snare the Fly Turn to the old-fashioned swatter if flies get inside, and try these two home-made remedies, too, suggests

(1) To lure the fly: Mix 3 teaspoonfuls of commercial formalin with a pint of milk or water and sweeten it with a little brown sugar. Or soak a piece of bread in a formalin milk solution for just as effective results. Either of these can be placed around the room in saucers after all other liquids have been removed. Darkening the room except for the one window on which the sau-

Unit III. "Cooperation, A Friend-ship Bracelet 'Round the World." A (2) To spary the fly: Make a spar (2) To spary the fly: Make a spary preparation by soaking 1 1-2 pounds pyrethrum flowers in a gallon of kerosene for 2 days, then straining off the liquid. Care should be taken sene near the flames. Before spray

ing, close all doors and windows for or 10 minutes while the room is with the spray.

Address ...

Botulism—Home Canning

With gardens bearing an abundant crop of vegetables—there is a vast amount of home-canning going on at the present time. Thrifty housewives are storing up food supplies for the fall and winter months. They should be very careful to use correct methods, as, if home-canning is improp-erly done, food poisoning may result. Although fatalities from this cause are not numerous,—there were four deaths attributed to food poisoning in Kansas last year-many distressing llneses occur.

"Most instances of food poisoning are from food that is fussed over and are from food that is tussed over and fingered, inadequately processed or imperfectly preserved," according to Dr. Milton J. Roseman, noted health authority. There are two well-recognized classes of food poisoning—infection and toxemia. The illnesses caused differ widely. Food infection in the second poisoning with the second poisoning and the second poisoning with the second poisoning and the second poisoning with the second poisoning and the second poisoning with the second poisoning account of the second poisoning with the second is an acute disease characterized by nausea, vomiting, diarrhea, cramps and fever. Food toxemia, of which and lever. Food toxemia, of which botulism is the only known example, is characterized by nervous symptoms, paralysis, constipation and no fever. The case fatality in food infections is rarely more than two per cent; botulism is often fatal in from 50 to 100 per cent of cases, according to Dr. Roseman. In botulism, the paralysis usually starts in the intestines, resulting from gradual paralysis of the respiratory center, ends in

death. It is noteworthy that home-canned foods are usually the cause of botulism. There has not been a recognized case of commercially canned

foods since 1925.

It has been found that the botulism is not formed in brine containing more than 8 per cent of salt, nor in syrup containing more than fifty per cent of sugar. This is important information for the woman who is pickling or preserving foods. Thorough cooking is a sefaguard against the little Cold pashing is a betulism botulism. Cold-packing is a botulism hazard, if not properly done. Cans should be thoroughly washed and scalded; tops and insides of the jars slightest spoilage; process at high temperatures long enough to render the contents of the cans sterile. The kill it. Food allowed to stand around after cooking, without proper re-frigeration, is susceptible to bacterial growth. The importance of refrigeration, as well as thorough, recent cooking, are evident means of preventing botulism. Home-canned foods should be cooked again before serving, if there is any doubt that they

Botulism cannot be detected by odor. A safe rule is not to eat canned food that shows gas formation, is spoilage. A very small amount of food containing botulism is sufficient to cause illness and death. When a case of botulism occurs tive, antitoxin must be administered

before symptoms appear.

needed. Raisins used in cakes, cookies and

hot water and simmered for five minutes to enlarge and soften them:

told now necessary these to informal of the food world are to informal meals, such as suppers and picnics, but it may come as a surprise that minutes to enlarge and soften them. Always soak cauliflower head a very elegant dinner course. Since

lown for an hour in a quart of cold a frankfurter would be lonely withwater to which a teaspoon of salt out mustard no matter when or and one of vinegar has been added. where it is served, it is natural that

Jelly Layer Cake for Tonight's Dessert



MMMMM. Old fashioned jelly linto large kettle, mix well, and bring to a full rolling boil over hottest fire. Stir constantly before and while boiling. Boil hard 1 minute. Remove from fire and stir in bottled friendliest possible terms with all kinds of dainty cakes and pastries—and so very easy are they to make these days that everybody's cuntil and the state of the these days that everybody's cup-board can be filled to bursting in

practically no time at all. Think of the possibilities right this minute. Gooseberries and blue-berries are ripe, blackberries and currants at hand. Red and black raspberries-peaches, plums, fresh garden mint, cherries and pears are longing to be introduced to your short-boil recipes. Each and every fruit will turn into perfect spreads with every bit of real garden flavor lingering in the finished product. You get two-thirds more glasses,

Members of the Jelly Making to pulp in jelly cloth and squeeze Club say these recipes are extra de-Ripe Blackberry and Currant Jam

4 cups (2 lbs.) prepared fruit 7 cups (3 lbs.) sugar ½ bottle fruit pectin Combine fruits. hot jelly at once. Makes about 11 Measure sugar and prepared fruit glasses (6 fluid ounces each).*

FRANKFURTERS GO HIGH-

This is the time of the year when

the succulent frandfurter and its

teammates, the mustard pot, come into their own. Nobody has to be

told how necessary these two pals

the lowly wiener can be glorified into

OF INTEREST TO WOMEN

HAT IN THIS RECIPE dinner course should be served with

a mustard sauce.

mustard sauce.

1/2 tablespoon salt

1 tablespoon sugar

½ cup milk

1/4 cup vinegar

the mixture thickens.

CROSS-COUNTRY

1 egg, slightly beaten

2 teaspoons dry mustard

Dash of white pepper

Ripe Gooseberry and Red Raspberry Jelly

To prepare juice, crush thoroughly or grind about 1 quart fully ripe gooseberries. Add ½ cup water, bring to a boil and simmer, covered, 10 minutes. Crush thoroughly or grind about 1 quart fully ripe red raspberries. Combine fruits; place in jelly cloth or bag and squeeze out juice. (If there is a slight shortage of juice, add small amount of water

again.) Measure sugar into dry dish and set aside until needed. Measure juice into a 5- to 6-quart saucepan and place over hottest fire. Add To cups (3 los.) sugar and place over nottest life. Add sure-jell, mix well, and continue stirring until mixture comes to a fully ripe blackberries or crush completely one layer at a time so that each berry is reduced to a pulp. Grind or crush thoroughly about 1 quart fully ripe currants. Combine fruits.

the superlative Planked Frankfurter

Planked Frankfurters

Slit lengthwise as many frankfur-

Creamy Mustard Sause

ble boiler, stirring constantly, until

In the East it is customary to shape

the meat into thin cakes and to

spread the top with prepared mus-

a thin coating of mustard.

1 pound Hamburg steak

1 teaspoon onion juice

Extra fine bread crumbs

1-8 teaspoon pepper

1 egg yolk

2 teaspoons salt

1 small tart apple 1-3 cup bread crumbs 1 tablespoon New Orleans molasses

Soak the 1-3 cup bread crumbs in

minimum essentials in summer. A sultry day is no time for a frilly dress. He is just as attractive and twice as happy in . fresh diaper and shirt or slip with bare arms and legs. Above all be sure that all his equipment is immaculate—wash cloths, towels, sponges, and the sheets in his crib.

to remove the suds.

And of course, that goes double measure for his food, his bottles, and the hands and clothing of the person who ministers to his eeds.

The fewer visitors baby has in summer the better. Unnecessary handling should be discouraged, even by his adoring family. After he is washed, patted dry, powdered, and dressed in his diaper and slip, give him a drink of cool water that has been boiled, and leave him strictly alone to kick,

or play with his toes, or to doze off into pleasant dreams. DRESSING UP SALADS

Men often scoff at salads because they taste flat. Lettuce may be full of vitamins, but it needs a dash of tangy, spicy dressing to make it appetizing. Each of these dressings has a special tangy flavor of its own and will add flavor to any salad. French Dressing (Foundation Recipe): Mix ½ teaspoon salt, 1 teaspoon sugar, and 1-8 teaspoon paprika. Add ¼ cup pure vinegar and ½ cup olive oil, and beat thoroughly.

Ketchup Dressing: To foundation add ¼ cup tomato ketchup and mix thoroughly. Especially good with as-paragus salad and lettuce salad.

Mustard Dressing: To foundation recipe add 2 tablespoons prepared vellow mustard and mix until well blended. Especially good with mock chicken salad and potato and egg

SCALLOPED CABBAGE

1 head cabbage. 2 tablespoons grated cheese. Cream.

Clean and shred cabbage finely. Cook in boiling salted water until tender, five to eight minutes. Drain and put in baking dish. Add cheese and enough cream to moisten. Season with salt and pepper. Mix well and put in a moderate oven (375 december 1988). and put in a moderate oven (375 degrees F.) to brown.

NEW RECORD OF F. U. JOBBING ASS'N

(continued from page 1) George Bicknell is in the office ters as are needed to serve two to this year during the rush, as he was each person. Broil them 3 minutes to last year and is a real help there.

Gain In Financed Elevators each side. Place them in the center The financed elevator department of a plank, surround them with a border of hot mashed potatoes in has grown so rapidly this summer which two egg yolks have been well- that it is about to "take over" the beaten, and put back into the broiler office. A. D. Goosey is in charge of just long enough to tip the potatoes with a light golden brown. Remove plank from broiler, add a border of this department, and has had to have five new assistants this season in rder to assure prompt, accurate checking of all elevator reports each

vegetables, such as grilled tomatoes, string beans, broccoli or peas, and W. C. Miller, official custodian of pour over the frankfurters a creamy the loan made to Farmers Union Jobbing Association from the Wichita Bank for Cooperatives, was formerly office manager of the Kansas City branch of Farmers National. He has been in the grain business for more than twenty-five years, and his knowledge of accounting and thorough understanding of the financial needs of grain marketing organiza-Mix in the order given, adding the tions are of great value to the Asvinegar very slowly. Cook in a dou-

sociation. Much of the responsibility of keeping the identity of each car separate from its neighbor from the time the WITH HAMBURGERS sample of grain arrives in the office for sale until it is sold, unloaded, and Many people feel about hamburgers returns are made to the shipper, remuch as did the young lad who re-volves around what is known in the turned from a coast to coast auto-Board of Trade at Kansas City as mobile trip and boasted that he had the "Grain Desk." eaten them in every stopping place Stewart is head of this department from the Atlantic to the Pacific. which includes three new employees, Hamburgers, essentially of course, George Bicknell, and the able assistare patties made of ground beef, but ance of about everyone else in the many parts of the country have diffice during some parts of each day. T. C. Belden, manager of the Mernames under which hamburgers are chandise Department, works along served are as various as the methods with this department and eleven p. m. of making them. Meat balls, meat usually finds him at the office along cakes, hamburger croquettes, chopped with most of the rest of the office beef patties-there are but a few of force making out account of sales on consignments so that the shippers Variations in preparation are often may get prompt settlement on their

achieved by using different spices. grain. Enthusiastic In Work The extra employees have helped considerably, it is true, but it has tard before putting them under the been the enthusiam and willingness broiler. When the meat cakes are of the regular employees to put in turned, the under side is also given long hard hours of work, and add new duties to their allotted tasks In the West chopped onion and that has made it possible for the Assage are added to the raw meat be- sociation to keep abreast with the fore shaping it into thick cakes for movement of wheat to market. The broiling or frying. Tomato catsup is entire office force, and this includes Deen cooked.

The South has its own particular version of this popular food. It is a much fancier dish, and one well worth trying in any part of the country.

Southern Hamburg Croquettes

1 pound Hamburg steak

every girl, too, has learned that the only way to handle this large volume of business is in the same manner in which it is accumulated and sent to the Association—though the cooperation of every member.

A continuation of this loval support poured over the meat when it has every girl, too, has learned that the

on the part of the member coopera-tive associations throughout the different territorities, is expected to make it possible, before another wheat crop moves to market, for Farmers Union Jobbing Association to pay a cash patronage dividend to those organizations which participated in the fine grain business by the Association in 1937 from the one cent a bushel patronage dividends which milk. Chop apple fine and add it to the steak with the molasses, egg yolk, and seasonings. Next mix in the soaked bread. Form the mixture into small balls, roll them first in

JUNIORS, WIN A JUNIOR CAMP VACATION

Write Letter On "Why My Father Patronizes Our Farmers Union Elevator" for Two Camp Fee Prizes

Two young people will win a free vacation to the Kansas Farmers Union Junior Camp to be held at Eureka Lake Park, Manhattan, August 1 to 6, by writing prize winning letters on the subject "Why My Father Patronizes Our Farmers Union Elevator." Letters must not be over 300 words in length. Only young people between the ages of 14 and 24 whose parents are farmers Union members can be contestants. Junior Camp fees are \$5 each.

H. E. Witham, manager of the Farmers Union Jobbing Association, 719 Board of Trade Building, Kansas City, Mo., sponsors the contest. Send entries to the office of the Jobbing Association. Here the letters will be given numbers, the names of the contestants will be clipped, and the contest letters will be forwarded to Salina for judging. There will be three judges: John Frost, Kansas Farmers Union president; Miss Pauline Cowger, state Farmers Union secretary; and Rex Troutman, editor of the Kansas Union Farmer.

Entries should be in pen and ink, or typewritten, and on one side of the sheet only. Entries should be postmarked not later than July 26. The two winners will be notified by July 30.

REGISTRATION BLANK

KANSAS FARMERS UNION JUNIOR & LEADERS CAMP

Eureka Lake Park, Manhattan, Kansas

Name of Applicant .

I hereby agree to the following regulations: All campers must abide by the camp rules. The camp is not responsible for any accident or injury that may occur during attendance at camp. Serious misconduct will bar any Junior from further attendance at camp.

Signature of Applicant. Approved.....

> Box 51 Salina, Kansas

August 1-6, 1938

Parents Name ..

Enclose the registration fee of \$2.00, and mail before July 27, to KANSAS FARMERS UNION

Junior Leader.

A Policy of Resources

How is library service brought to

rural patrons? The American Library

county seat, books may be trans-

ported to branch stations in a 100-

mile radius. There they may be "re-

tailed" to

ters for the jobless.

Management Problems Bring Life or Death to an Elevator

Need Producer Members, Satisfactory Equipment, Working Capital and 100 Pec Cent Co-op Principles

Farmers are not so much inter- | who has had several years of exested in organizing new cooperatives as they are in the problems of reorable manager. Chances are the assoganizing old ones, according to ciation is going to pay for experience Charles E. Wood, manager of the —if not in a higher salary for the Farmers Cooperative Elevator Company, Albert City, Ia., in "News for Farmer Cooperatives." This is a monthly publication of the Farm Credit Administration. Many farmers' elevators are stock companies, he writes, and are getting further and further away from true cooperative principles as the days pass by.

"The job of reorganization is not an easy one but is far from impossible. We now have more than 40 reorganized elevator associations as evidence that the job can be done. It is not my purpose, however, to discuss the problems of reorganiza-tion. I want to discuss a few angles of management." This discussion fol-

Let us start with the farmers' elevator that has been reorganized on a strictly cooperative basis. It has plenty of producer-members, a ty of working capital, and sufficient volume of business in sight. Surely every producer in the community will deal with our association since it is strictly cooperative. What savings are made are to be prorated back to the patrons on the basis of the business they have done. Why shouldn't we have a successful co-operative?. We can, IF we take care of that highly important thing— MANAGEMENT.

Live Board of Directors

good live board of directors—men who believe in cooperation and in their something new comes along—new cooperative, and are willing to stand up and fight for it. This is no place for men who are content to drift along and, when critisism comes, just sit back and apparently agree with the critic. Good directors the those who welcome criticism, dig to the bo-t tom of it, and find out whether or not here is any basis for it. If there is none, their job is to put, the critic they could adjust their business to right. If the criticism is well founded, they must see that the matter is cor-rected and take steps to see it won't

I doubt if there is any institution in business which gets more criticism than a good live cooperative. Yet criticism can serve a useful purpose ager. He replied in about these if given and accepted in the right words: "Build up the job where you spirit. It can be educational and useful if it stinulates constructive better all the time. In the end you thought and action.

One responsibility of the board of directors is the selection of a manager, and it is a most important one. By this, I do not mean that a good manager is the sole need in order to assume cooperative success. I am convinced, however, that nothing can wreck a cooperative more quickly

tha a poor manager!. Qualifications of Manager What are the qualifications of a good cooperative elevator manager? He must be "up on his toes" times, neat in appearance, honest, pleasant and with a good personality one who meets the trade wel land is able to talk intelligently on most issues, particularly the farmers' problems. He needs to be the type who is

always out after business.

Then there is the matter of experience. The board of directors should not go out and hire some fellow who has been a bank cashier for 20 years, or a director's son who has been to business college and whose only other Federal Farm Board stabilization qualification is that he needs a job. Either may be a fine fellow, but what does he know about running an elevator business? How much better it would be to select an able, intelligent, young "second man"-one

manager, then in a more costly way; that is, higher operating expense and

greater risk of failure.

Relation of Manager to Board Now how about the relation be tween the board of directors and the manager? It is the responsibility of the board to determine matters of policy, and of the manager to carry out those policies and handle the deoperation. The manager should not try to dictate policies nor should the directors attempt to handle the details of running the busi-

At the outset the directors should give the manager assurance that, if ne operates in a satisfactory manner, he is to have a job for some time to come. They should not expect him to make a big showing in his first year. In fact, the manager's objective in his than forty square miles. Mr. Shaw, satisfactory place of business, plen- first year may well be to operate at a close margin, build up the business, and gain for the association the reputation of being the best place in the territory to market grain or purchase

> Now don't take it that I mean to perate at a loss. That is too big a risk to take. The manager must recognize, however, that he must have bus-iness volume if he is to make any savings for his patrons.

The cooperative elevator management-directors' and manager-must be constantly awake to new opportun-First of all, the association needs a lity for improving and extending the something new comes along-new equipment or new conditions-it deserves careful investigation to determine how it may be utilized or may affect operations. A development of this nature is the recent increase in

trucking of grain. business. Other managers figured how the truck and took active measures to do something about the problem.

What a good friend once told me should give cooperative managers something to think about. I had asked him to keep me in mind if he heard of any good opening for a manwon't be moving to another job, be-cause your own will be as good as there is to be had."

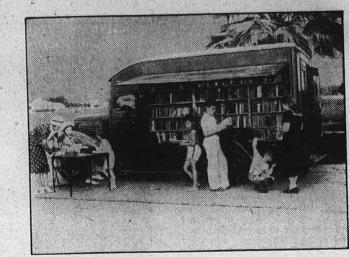
WALLACE SETS LOAN OF 59 TO 60 CENTS

(continued from page 1) of farm products which they can handle and in their ability to change the price up and down and in that way making large speculative profits for themselves. They do not want to see stabilized prices for farm products because stabilized prices make it impossible for them to make their gambling profits.

Advice for Secretary Wallace In spite of their protestatons of friendship for the Secretary, I am sure they will joyfully join together to ruin any program which he may propose, for the purpose of increasing farm income just the same as they joyfully joined together to ruin the possibilities for good of the operation during the Hoover administration.

It is too bad that it has not been possible for the real farmers to get some one from among their own number who is conversant with the meth-

A Trailer Library



Many state library leaders gave heir solution for the extension of library service to rural areas at the erican Library Association, held re- Association answers this question by sixtieth annual convention of the Amcently in Kansas City, Missouri.

A trailer full of books was Ralph
R. Shaw's solution to the problem of getting books to the outlying sections of Gary, Indiana, which covers more librabian of the Gary Public Library, told about the trailer which was obtained at a cost of \$451, and has circulated more books than thirteen of the fourteen Gary branch libraries which cost as much as \$45,000 each. The trailer carries 2000 books, and has circulated an average of 1200 a week since it went into operation. The average cost of circulating a

The average country school has necessary for establishing a worth-while library. There is an abundant to the land in an attempt to find seneither the facilities nor the income need of access to libraries both for curity in farm life." educational and recreational purposes. They would be of particular value

to students for supplementary reading and for reference. Adults, both but to only 26 per cent of all rural led because they were losing the grain those employed fully with farm and dwellers. This means that seventycommunity work as well as those whose time is not fully occupied, would be interested in fiction and travel books as well as in encyclopedias for reference.

dwelfers. This means that seventy-four out of every 100 persons in rural districts or villages of less than 2500 population are without library service, contrasted with only eight in 100 persons lacking it in cities.

ods of the grain gamblers and who der to, as they say, keep us on an understands their ways of operation, export basis so that we can export wheat to foreign countries. It looks appointed in an important adminislike bad economics to me to put 650 trative position in the Agricultural million bushels of domestic consum-Department. I am sure that such a ption wheat on the price basis of one-half of parity in order to enable us person woud not only be of great service to agriculture, but would save the Department of Agriculture to export probably 50 million bushels of wheat at world prices. I am and especially the Secretary of Agriculture from making many mis- sure our farmers will realize the takes which are not only detrimental need of organization and education to the prestige of the Administration but have great bearing upon the prosperity of both the farmers and prosperity of bo all the common people of this nation. wheat. The wheat on my own farm was I hope the Secretary will take a week off and study the experiences sold at 57 cents per bushel. That is of previous administrations with the gentry backing the National Industrial Conference Board, and supplement the study by conferences with ferm folks who really have farmer to assure bimself security for old to assure himself security for old farm folks who really have farmer interests at heart and understand age. Or, conversally, how short a Springs Park, Nebraska, where

what the farm needs are and how time will it take our farmers if they the farm act should be administered. are compelled to sell their crop at July 3 I started out for Victory such a price before they will secure security for old age in some poor house or on WPA providing there is was invited to deliver a Fourth of July address to a joint picnic of the any money when we get old with which to pay WPA or relief pay-Farmers Unon, the Farm Bureau and the Grange. I rode the bus as far Even as low as the loan value is as Grand Island, Nebraska ant the still it is several cents higher than it would have been had not the Farnext morning Brother Fred Hegge, Manager of Farmers Union picked me up and took me along to Victory mers Union membership protested to Springs Park. We arrived at the Department of Agriculture the Park just about in time for the regagainst figuring parity prices on the ular Farmers Union picnic dinner. basis of \$1.14 terminal markets. If we had the support of the Farm Bu-Tells of Nebraska Picnic reau and the Grange in our fight for After dinner we went to the platform where the program was to be a higher loan level, I am sure that we would have been able to exert

given. Since this was a joint picnic we would have been able to exert Mr. Dietz, Master of the Nebraska pressure enough on the Department State Grange, presided over the program. After a fine program consisting of a patriotic address by a young of 59c as it now is. It would have been no trouble to subsidize the ex-Grange boy, and songs and musical numbers by members of the Farmers Union, the Farm Bureau and the Grange, and some short talks by local business men, I was called upon to give the principal address of the day. After my talk, we visited for a while with the farmers and then started back for Grand Island where I took the train to Salina. The wheat all the way from Salina to Victory Springs Park showed

the results of rust damage, water damage, frost and hail damage be-sides considerable grasshopper damage. In looking over the damaged fields, I was led to wonder how much the land would have produced had we not had damage of any kind and wondered how it would be possible to control production sufficiently to assure os a parity price with so many different things to contend with, over which neither we nor the results for the good of the Farmers Department of Agriculture have any Union and of the farmers in

The picnic at Victory Springs was very well attended. There were possibly 2,000 people there. As usual, there was a little too much going on, such as fire crackers, cannon crackers and other things to distract the attention of the people from the speaker. But even at that, because of the installation of loud speakers, nomic needs far beyond the possibilbelieve that most of the people

who cared to could hear what was said on the platform.

I always like to visit with the Farmers Union folks of Nebraska en them to acquire this informaton because they are such good coopera- and will try to repay their obligabecause they are such good coopera-tors and earnest Farmers Union folks. I hope to have an opportunity some time again to meet with the bunch around Victory Springs Park.

Loan Values on Wheat On July 15 the Department of it and the loyalty of the farmers to gardless of whether the railroads optimized published a loan basis their own cooperatives to such an erate at a profit or a loss, the farmty nine cents, basis farm, to as high as sixty some cents, depending on distance from terminal markets and the producer. extent so that we can eliminate part of the in markets, and the producer of the consumer and the producer. on wheat which will range from fifthe grade of wheat.

To remedy furniture drawers which es.

The farmer and the railroad are in another importan As we feared, the Department has placed the loan value on the lowest stick, possible basis under the law, in or-ledges.

to place the loan value at the max-

imum amount of approximately 86c

portation of the fifty or sixty mil-

lion bushels of wheat which we can

probably export this year, even at low prices and that certainly would

have been better for American agri-

culture than to penalize them on the

Junior Opportunities

This week I am attending the All-

State camp in Estes Park, Colorado.

I wish it were possibele for all of

and information which the Juniors are getting at this camp. I feel sure

that the Junior work is one of the

best investments which the Nation-

al Farmers Union has made of the

money received as national dues. It will bring better and more lasting

general, than anything which we

These Juniors going home to their several states will disseminate the information which they have receiv-

elders, and because of this discusson

tions to the local, state and national

unions by helping us build a strong-

er and better organization in every

state of the Uion and by increasing

could possibly do.

entire domestic consumption.

for number two hard wheat in

Railroad Representative Favors 15% Wage Cut is a sign which picnic-packers dagnot to have near by. The sign reads, "Look around, have you forgotten anything?"

ity to pay high wages.

found it next to inpossible to show

profit in recent years. That is one of

the causes of the prolonged business depression by which both are injured.

Each therefore has a joint interest

"Tricky" book-keeping or editorial

road profits," where there are no profits, will not help the farmer any more than he is helped by figures that

tend to show that he is making mon-

ey, when he knows he has to pay out

The average annual compensation

Yours very truly, Z. G. Mofkins,

Probably the European war scare

is not to be taken seriously—yet. None of those countries over there

the Eureka Herald.

Special Representative.

more cash than he takes in.

Farmers are interested not on-ly in reasonable freight rates that their marketing costs may be low but are generally interested in the maintenance of a financially sound transportation system. In the June 16 number of The Kansas Union Farmer was publ'shed a reprint of an editorial in "Labor." a newspaper owned by 15 standard railway labor organizations and is their official Washington weekly. We are publishing a letter received in reply from a railway representaply, from a railroad representa-

July 15, 1938

The Kansas Union Farmer, Salina, Kansas, Dear Sir:

Railroad profits, as you suggest in your comment in connection with re-print of recent editorial from "Lasuggesting that where counties are concern the Kansas Farmer. For that reason I am writing you about some facts relative to the present railroad situation, which the "Labor" editora central storehouse, usually at the ial ignores.

Kansas farmers are concerned most with Western railroads, because they depend directly on Western 10ads for rural residents. These branch stations may be in community buildings, post-offices and crossservice. It makes little difference to Kansas farmers how well railroads in other sections of the country may be roads stores. Collections may even doing, if the Western lines, on which be sent out to factories and filling they depend for service, are suffer-ing losses that threaten to impair stations, prisons, hospitals, and shelrailroad ability to serve Western far-A cooperative partnership of fedmers satisfactorily, with rates, revbook from the trailer is a half cent a volume; from a branch, thirteen cents a volume. Mr. Shaw said the idea had been widely copied and is in use in Hawaii and even South Aftrica.

A cooperative partnership of Iederal, state and local governments must share the responsibility if a nationally adequate library service program is developed, according to Miss Harriet C. Long, state librarian of Oregon. "We now have the largest form population in history. largest farm population in history. which Kansas farmers have direct Since 1929, between 5 and 6 million

The figures as to "railroad profits" through the depression years, used in the "Labor" editorial, refer to the country as a whole. Without discussion to their bearing on situa-Public library service is available tions in other sections, they do not reflect the situation of Western railreads. That is what especially concerns the Kansas farmer.

There are 132,000 miles of railroad in the Western district, which com-prises all territory west of the Illinois-Indiana line, north of the Ohio and west of the Mississippi rivers. Thus far in 1938, these Western railroads have not taken in enough, by more than \$7,000,000 to cover their actual operating expenses and taxes.

Blame Wage Increases
Whether "Labor's definition of
"profit",—as all that remains of gross revenues above operating expenses and taxes,-be accented; or whether the Railway Age definition of "profit" as the surplus of revenues showing any "profit" at all. Measured by either standard, they are operating at an actual loss, and have been showing such loss almost continuously since the increased wage rates of lroad employees became effective

Last year was the sixth successive year in which railroads in Western territory have failed to show "profits," if rents and interest on debt are treated as elements in the cost of furnishing railroad service. In no year, since the return of railroads to their owners for operation after the war, have their "profits," computed on the basis "Labor" uses, been anything like as great relatively as those for the railroads of the country as a whole. Under present conditions they are showing positive losses, even on that basis. Figures for the country as a whole consequently are misleading as to the situation in the West. If Western railroads-considering their case separately from that of the lines in other sections—are to be saved from disaster, their revenues must be increased, or their expenses and taxes must be decreased. There is no other way to correct a situation in which revenues shown under any possible method of computation. As the railroad situation in Western territory stands now, the "proft" is like the small boy's apple: "there 'aint

no core. Would Reduce Expenses That is why the railroads are at tempting to reduce their expenses by reducing the wage rates of employes. If this can not be accomplished, additional revenues must be secured either through higher rates, or enlarged traffic, if railroad service is our membership, and in fact, for all of the farmers in the United States to be continued at present standards, and utter railroad bankruptcy in the to get at least part of the instruction

West is to be avoided. Employee wages make up more than two-thirds of railroad operating expenses. "Labor" opposes all suggestions of wage reductions, although the increases in wage rates that became effective late last year raised the average hourly wages of railroad employees to an all time high. It attempts to distract attention from the wage question by unduly emphasizing

other things. The average hourly rates of railroad employees now are 20.3 per cent higher than they were in 1932, and ed here, will discuss it with their at the peak of the country's prosperwill increase the understanding among the farming class of our ecoity in 1929. The increases granted last year have been an important factor in causing the losses Western raility of increasing it by just writing in newspapers or holding meetings.

I sincerely hope that the Juniors will appreciate the opportunity giv- outshortly that these wage rates concern them as much or more than profits," by whatever "railroad

standard they are measured. Your suggestion that "regardless of whether farmers operate at a profit or a loss, their grain must be moved the understanding of cooperation to market," is altogether sound and and what we expect to accomplish by pointed. It likewise is true that reextent so that we can eliminate part ers must use them to move the bulk can, however adverse the circumstanc-

like situation in another important

On the door of many hotel rooms respect. The prices at which he sells

Such a sign, pasted on the cover of his crop, ad the size of the crop, both affect the farmer's profit. The railroad's profit is affected by its rates, and as much or more by its volume small pot of prepared mustard for of traffic. Traffic is the railroad's the sandwiches and the frankfurters? crop, as surely as wheat and corn are Have we remembered sugar for the farmers' crops. Low prices and light coffee, and is there a jar of mayon-

wages. Low rates and light traffic of the implements of civilization at an out-door meal, but the seasoners are vital. Fingers were used before forks, and so were spices. Picnic food needs to be savory, and it is im-It is idle for railroads to hope that portant to include "the makings" of farmers will continue to produce grain fine flavor in the lunch basket. for them to transport, if farmers fail regularly to operate at a profit. It is

A SMILE IS QUITE A FUNNY THING

equally idle to expect that the rail-roads will continue to furnish farm-(Tune: Auld Lang Syne) ers, or any one else, with adequate smile is quite a funny thing, and satisfactory transportation ser-It wrinkles up your face; vice if they are compelled to continue operating at a loss, as rail-And when its gone you never, Find its secret hiding place. roads in Western territory now are But far more wonderful it is, To see what smiles can do; Anyway "profit" is figured, the plain facts are that Western farmers and Western railroads both have You smile at one, she (he) smiles at

And so one smile makes two.

He smiles at some one since you smiled And then that one smiles back, And that one smiles until in truth, with the other in improving the sit- | You fail in keeping track! uation of both. Understanding of the And since a smile can do such good, facts by both is important to that end. By cheering hearts of care By cheering hearts of care Let's smile and smile and see methods that develop a show of "rail-That smiles go everywhere.

Classified Ads

than it did five years ago. Neither Kansas farmers nor Western railroads have enjoyed anything like that great increase in their incomes PUREBRED POULTRY and BABY type English Pullets \$55 hundred. Small lots 75 cents each. All breeds at four weeks old. Baby Chicks, \$6.85 hundred, all breeds postpaid, live arrival guaranteed, COD. Write for information advising needs exactly. Nichols Hatchery, Rockmart, Georgia.

None of those countries over there has tried to borrow money from us for quite a while.—George Wood, in Sential Dept. K-901, Cincinnati,

GRAIN BINS For safe, economical storage of grain, seed, feed,

harness, everything. Fire-Proof, Rat-Proof, Weatherlight. Ventilating system cures grain while holding. Convenient sizes. Easily erected. Last 15 to 30 years!

RED BOTTOM STOCK TANKS

Deep horizontal and ver-

tical swedges give double

Warranted for 5 years! Patent tube top. Double lock seam bottom. COME IN TODAY!

These Products Manufactured by COLUMBIAN STEEL TANK CO., Kansas City, Mo. (88G-1)

Farmers Union Jobbing Association Kansas City, Mo.

IN THE MARKET?

When you plan to purchase ewes or stocker or Feeder cattle, write us for quotations. Let us help you make your selections.

The Farmers Live Stock Commission Co.

Kansas City, Mo.

LOCAL SUPPLIES

Below is a Price List of Local Supplies, printed for the convenience of all Local and County Secretagies in the Kansas Farmers Union.

Cash must accompany order. This is necessary to save expense in postage and mailing. Application Cards, 20 for 5c Constitution ... Credential Blanks, 10 for 5c Demit Blanks, 15 for 10c Local Sec. Receipt Book ... 25c Farmers Union Watch Fob., 50c Farmers Union Button

Above, lots of 10 or more 20c Above, lots of 100, each 15c Militant Voice of Agri-

culture (John Simpson)

WRITE TO

Kansas Farmers Union

Salina, Kansas

Price List of Vaccines and Serums

Abortion Vaccine-For lasting or long time protection. Money back guarantee, per dose Blackleg Bacterin, Life protection in 100 dose lots, per dose Bovine Mixed Bacterin. For prevention and treatment of shipping fever, Hemorrhagic. 100 dose lots, per dose . Pinkeye Bacterin. For prevention and treatment. 100 dose lots, per dose Mastitis Bacterin (gargot), 10 doses 1.00 Calf Scours Bacterin, 10 doses Branding Fluid-1 lb. can, (for approximately 100 head), used with cold iron Branding iron. 3 inch bronze letter Special brands \$3.00 cach. De-Horning paste-preventing grawth of horns on calves screw worms. Per gallon Syringes, (Heavy Duty). Last a lifetime, 40 cc or 20 cc size ... Two Needles, 2Ex, supplied with each syringe, free. Extra needles, 3 for Hog Serum-Cholera-per 100 ccs Swine Mixed Bacterin-"Flu," swine plague, hemorrhagic per box of 50 with instruments Creosol Dip Disinfectant, per gallon HORSES Equine Influenza Bacterin-distemper, influenza, shipping fever. 10 doses Equine Polyvalent Bacterin-for abscessed infections, fistulous "Big Pay" mineral. For all livestock and poultry 100 gallons drinking water, box Respiratabs. Used in lung type poultry diseases. 100 tablets to box 1 1/2 c **Kansas Farmers Union**

SALINA, KANSAS

Phone 947

Box 51