

Organization

THE KANSAS UNION FARMER

Education

Co-operation



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## **ORGANIZATION AGRICULTURE'S** ONLY SOLUTION

President Cal. A. Ward's Speech At Chamber of Commerce and Farmer Banquet, at Lawrence, March 24th

Five Hundred Business Men ar Farmers In Attendance

I am tremendously happy to be in attendance at this great meeting tonight. It is a home coming to me. I have lived in Douglas County for more than twenty eight years and have been a citizen along with you. I have shared in your joys and stood by you in disappointments. I have made mistakes along with the others. I consider this a distinct honor in having heap asked to speak to you my been asked to speak to you, my friends, on those questions which are so fundamental in coming to a better understanding as between fellow groups of society. I am sure that this entire group have an inclination to contribute in a way that will materially assist in the solving of those tragic problems which are not restricted alone to Douglas County and Kansas or even the Nation but are world wide in their scope.

World Wide Distress

My friends, we are going through
perhaps the most tragic situation of
world wide unrest and financial depression that the whole country has
known for many a decade. The situation known for many a decade. The situation in this country has been made more tragic because of the serious drouth of last year which covered the greater part of a number of our States. In many of these sections In many of these sections the question is not one of a fair living but resolves itself to one of eking out a mere existence. Of course the drouth situation first effected agriculture. Many of our European riculture. Many of our European countries are on the verge of bankruptcy and great masses of mankind have risen up in open revolt placing the blame either directly or indirectly upon representatives and leaders of government. In this country there are some five millions of unemployed and possibly twenty or twenty-five million who are more or less dependmillion who are more or less dependent upon charity. This situation is challenging the most staple and sound thought of leaders in all ranks and walks of life. Congress has wrestled with this problem but compared to the work that teachers already have been doing in familiarizing students and farmers with basic facts about cooperative marketing. walks of life. Congress has wrestled with this problem but seeming-ly to little or no avail. Some leaders have advocated that the present distressed situation is a condition of the mind and that we are research with the principles and practices. mind and that we are possessed with cation in the principles and practices mind and that we are possessed with of cooperative marketing of agricul-a false psychology. This may have of cooperative marketing of agricul-tural commodities and food products some indirect bearing but in my judg-ment will never solve the problem. educational work?" was one of the

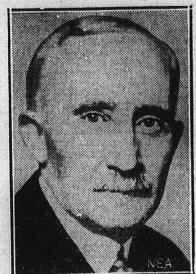
seemingly are not concerned about the welfare of the millions who were caught in the green of this relations. These groups and school children in the principles and practices of cooperative marketmasses. There is not an individual in this meeting tonight who dares shrink his responsibility in the solution of this matter. You satisfy 12 (2) of With the pro Day of Individual Thinking We are living in an age of individual in cooperation with any governmental and independent thought and my establishment in the Executive branch friends I appreciate the spirit of mil-itancy, that is becoming so evident especially in this middle section of the country. Kansas has developed a militant leadership and politically preventable expense or duplication of speaking we are to a considerable extent getting away from those tightly drawn lines and have launched out into

al government. Politically manipulat- zations and to the cooperatives themed groups are fast giving way to a selves for help in educating this counprogram of constructive thought and try in the new principles and practices of marketing farm products under a delegation in Washington who are letting their voices speak out and are assuming front line positions.

The results of the res War Times Reviewed Let us again go back to the source of our trouble. I repeat again that we have a condition of unrest in agricul-

have a condition of unrest in agricul-ture and business stagnation. This, in Dr. C. H. Lane an dhis co-workers conditions of the past. During the connected with the Federal Board for World War we were going through a period of wholesale financial inflation. These conditions thrust into action for a few years have proven to be the forerunner of a lot of grief. While our Nation was engaged in the bloody conflict, and our boys were giving their lives on Flanders Field for the preservation of the Nation we were en'oying national prosperity so far as dollars and cents were concerned. War needs for farm commodities and manufactured goods brought on a period of business expansion and proved to be the beginning of the deproved to be the beginning of the destructive program, namely, the constructive program, namely, the concentration of wealth. The facts are that millionaires by the score rose up almost in a day, because of being in a position to monopolize unstable situations. Money was plentiful and in abundance and credit was easy to obtain and the world went mad in a program of speculation and expansion and lost all sense of stability. Agriand lost all sense of stability. and lost all sense of stability. Agriculture, labor and industry were enjoying high prices for the toil of their hands and for the exertion of their sale proportions and in the operation existing co-operative marketing associations, the sixth regional co-operative marketing associations, the sixth regional co-operative set up under formula to the contract of the contra energy. We incurred debts in wholethose gigantic monopolies which, it allowed to go on unchecked, will result i National ruination and will separate us from the principles of true democracy. Thank God the war came to an end and it was President

SAM H. THOMPSON



Sam H. Thompson, who has been ap pointed a member of the farm board to fill the vacancy created by the resignation of Alexander Legge.

# **EDUCATORS' WORK** IN TEACHING COOP-

U. S. Government Has Made the Supper of Farmers' Cooperative Marketing Program a Policy

Address Prepared by C. C. Teague Vice-Chairman, Federal Farm Board

Vocational agriculture instructors as well as other educators in the United States, are confronted with new and interesting work that is growing up with the farmers' coopera-

and captains of industry who are not first questions asked by Farm Board patrictic citizens-who are capitalemploy scores of teachers and place izing on this tragic situation Merely them in different parts of the United out of selfish interests to add to their States to give instruction to farmers tence on page 8, Section 13 (a), of the Act. It reads, "The Board shall,

a sphere that has in its making better conditions for the masses of the commonwealth in this great State of to the high schools where vocational the Union. The public is demanding agriculture is taught, to the agriculaction upon the part of those who tural colleges, to federal and state ex-represent us in local, state and nation-tension forces, to general farm organi-

> been cooperating with established agencies. A short time after the Board met, initial steps were taken to correlate its work with that of the various educational forces. We have Vocational Education, a governmental agency, and also with officials of the (continued on page 4)

Dairy-Poultry Co-Op. Elects Two Kansans

Schiefelbusch, Osawatchnie, Becomes Vice President. H. Z. Baker, At-wood, Named Director of New Organization

CHICAGO, March 24 (AP)—The State newly organized Dairy and Poultry plan.

a co-operative sales agency for the dairy and poultry products of its members.

The organization is a federation of

DUNN TO AUDIT CITY OF SALINA RECORDS true democracy. Thank God the war came to an end and it was President Harding who said "now let the world come back to normalcy."

Agriculture's Position and Challenge (continued on page 2)

# EQUALIZATION FEE?

# Will the McNary-Haugen Bill With the Equalization Fee, or the Debenture Bill, Solve the Surplus Wheat Situation?

The news from the International Wheat Conference at Rome tends to knock the proposition from under both the Equalization Fee and the Debenture proposition of handling the surplus.

The most of the delegates to their conference seem to believe in a boycott of American wheat. The fact is, that the European countries are trying to build up their own Agriculture with tariffs and subsidies, and will look with disfavor upon any scheme of ours which would try to dump our surplus wheat on their market at a price less than our own farmers received.

The Equalization Fee might be of some service used as a penalty against producing a surplus over domestic requirements, and that in our opinion is the only benefit which its adoption would bring about. The Debenture plan is just a plain invitation for every farmer to increase his acreage of wheat. It is a plain subsidy which in the end would prove a snare and a delusion; for with the loss of a market for our export wheat, there would be no exports to pay back a debenture and the farmers would be in a worse position than they are now.

We are printing below an editorial from the Kansas City Sunday Star of March 29. If Europe Boycotts Wheat.

The indicated attitude of European nations on the wheat problem, as revealed in the world wheat conference in Rome, suggests more strongly than ever the importance of the domestic basis as a guide to wheat production in the United States. World conditions, as now more clearly understood, accentuate the difficulty of adjusting the market for American wheat on a world basis. On the assumption that Europe can produce enough wheat to supply its needs, the proposal has been made to the Rome conference that importations be barred and the domestic production regulated, by acreage reduction, if necessary, until prices again become profitable.

Whether there is a European boycott or not, the foreign market is in such shape that it is hopeless to count upon disposition of our surplus without a kind and an extent of dumping on foreign markets that the United States would not permit from other

More and more the problem goes back to the wheat producers themselves. If they reduce their acreage sufficiently to keep within the domestic market, they can bring up the price. If they continue to build up a surplus, they will have to take the lower world basis. Acreage reduction not only is urgent now, but it is expedient in many instances regardless of present depression in wheat prices. A good deal of acreage is planted to wheat from which the hope of real profits is remote, even under favorable conditions. It is readily conceivable that enough wheat is grown on unfavorable soil or under unfavorable climatic conditions to depress the market for a whole national crop, when such acreage could be more profitably devoted to other purposes.

ion first was considered, there was a general assump it could not be accomplished because there would not be the required co-operation among wheat growers. Two factors now make the policy seem much more feasible. They are the extent of farm organization on the one hand and the demonstrated necessity of less production on the other. The demonstration of necessity is becoming more and more convincing. The sooner wheat production is adjusted to domestic demand, the sooner prices will be brought up to a profitable level.

At this Conference in Rome when they were talking about an embargo on American wheat, President John Simpson, the National President of the Farmers Union, who is a delegate from this country, told the Conference that their action would not affect us, as we did not inthe welfare of the millions who were caught in the grasp of this cycle of national depression. My friends, we dare not ignore the interests of the dare not ignore the interests of the configuration of existing education agencies. I will quote from the total question agencies. I will quote from the then we will put wheat farming on a business basis, and will be able to get cost of production plus then we will put wheat farming on a business basis, and will be able to get cost of production plus Grain Stabilization Corporation will

> With the production of wheat based upon our own domestic needs, and with the Farmers National Grain Corporation controlling the sale of all of our wheat, so that every one who uses wheat will have to come to them to buy it, then we will be able to have something to say about A. M. KINNEY

Stone Opposes

Debenture Plan

Says, in Expressing Views at To peka, Does Not See How It Could or Would Work

TOPEKA, March 27-(AP)-Chairnan Stone of the federal farm board said today he was unable to see how the debenture plan "could or would work."

The chairman expressed his views at a conference with newspaper and magazine writers preliminary to a uncheon at which he addressed a group of Kansas farm leaders assembled as guests of Senator Arthur Cap-

Discussion of the debenture plan for farm relief had been renewed since the farm board's recent an nouncement it would not make stabilization purchases from the 1931 wheat

sell, you have got to find somebody to buy," Chairman Stone said in reply to a question. "Foreign countries have anti-dumping laws and high

tariffs. The farm board chairman said he

"We are trying to approach these problems in a sane, sensible workable way. I don't think there is anything radical in urging the producer to regulate his production in relation to de-

Chairman Stone also could see benefit to the wheat farmer under the equalization fee, another farm relief

Questioned relative to a propose attributed to Senator Borah of Idaho, republican, that the board hold its wheat stocks until the price returns to \$1.50 a bushel, Chairman Stone said

## THE FARMER AND THE OIL BUSINESS

Union Oil Co. (Coop.) at North Kansas City, Mo., Is Only Cooperative Compounding Plant in U. S.

Radio Talk by Howard A. Cowden, President Union Oil Company, Over WIBW, Topeka, March 20th

Good Evening-Ladies and Gentle-

men-Friends and Fellow Coopera-

I am glad to have this opportunity to, on behalf of the Union Oil Company, (Cooperative), join with the Farmers Union in their program over WIBW. It has been my privilege to work with the Farmers Union leaders and distant from each other in their program over the solution of the control of the contr "When you're got something to each other in their fairly well acquainted with farm organization leaders throughout the buy," Chairman Stone said in recountry, and I know of no group more agriculture sincere, conscientious, and able than the leaders of the Kansas Farmers Union. I have reference to such men as Cal Ward, A. M. Kinney, Harry was unable to see how the importing Witham, Thos. B. Dunn, Archie Sea-countries would allow the United mans, and others of those veterans States to carry out the debenture of the cooperative movement who are fighting for the economic equality of

Agriculture. In building our cooperative oil program, we earnestly desire to supplement the splendid efforts of the Kansas Farmers Union to improve Agriultural conditions.

Gasoline and oil cost the average farmer more than any other item entering into the production of his crop Gasoline is worth around 4c per gal on at the refinery today. Out here in Kansas, the same gasoline is costing you farmers about three times that amount.

it would result in "an awful strain on the farm board."

"When you buy something, you have to sell it eventually," he said, adding wheat could not be held indefinitely and that there are entirely too many of them. A like condition experience and standard to many of them.

Agriculture Finds Cooperation Difficult Cooperation is the Rule For Every

Successful Industry-The Farm Marketing Plan Is Being Carefully Directed

Meetings are being held in Hutchinson today and tomorrow of farmers who are working on the principle for cooperation in an effort to promote the prosperity of their industry and to secure for themselves and their associates a better return for the labor which they expend in their work.

There is no industry which needs

ooperation among its members than does agriculture, and there is probably none which finds cooperation so diffi-

In this world of business coopera tion in some form is the rule for every successful industry. The oil men are organized, the grain men are organized, the steel mills are cooperating, the railroads are forced to work together by law, the merchants are united in retail business and the jobbers in bureaus. Even the newspapers have an association—which tries to make more for its make more to the second tries to make money for its members by devising methods to decrease expenses and to promote sales.

The idea that farmers cooperatives are novelties and approach the meaning of radicalism is as absurd as it would be to say that the citizens of a community should not come together in order to agree upon conditions un-der which they can live better and

Cooperatives are successful in oth-(continued on page 4)

ROYALTY OIL COMPANY TO HAVE CHARGE OF F. U. HOUR G. E. Creitz, Manager of the Farmers Union Royalty Oil Company at

Teague Charges Big Sums of Mone Raised to Discredit It

WASHINGTON, March 27—(AP)
—Charles Teague, vice chairman of
the farm board, charged in a radio
speech today that large sums of money had been raised "to inaugurate
publicity campaigns to discredit the
agricultural marketing act and the
work of the farm board."

He said many smoke screens have

He said many smoke screens have been set up and hearings dragged across the trail to divert attention of the public from the major thing the farm board is trying to do, "namely, to assist the farmers in setting up a co-operative system of marketing for farm products, grower-owned-and-controlled."

# **STABILIZATION WORK OF FARM**

Our Wheat Surplus, Beyond Domestic Requirements, Must Take World Price In 1951

Reduction of Acreage, Cooperative Marketing and Efficient Production Are Only Sure Relief Measures

For many months the Federal Farm Board and the Department of Agriculture have been urging wheat farmers to reduce acreage as a means of correcting the disastrously low prices that have resulted from increased ac-reage and overproduction. It has been pointed out that if we continue to raise a large surplus of wheat beyond domestic requirements, growers in the United States will be obliged to take prices that largely are determined by what our exportable surplus will bring on world markets.

Since last November, the Grain Stabilization Corporation has been pur-chasing sufficient wheat to maintain prices in this country. Because of this, our prices have ranged from 20 to 35, cents above their usual relationship to world market prices. This policy Stabilization operations are emer-

ation has acquired and is acquiring very large stocks of wheat. It cannot indefinitely buy more than it sells, or indefinitely hold what it has bought. it cannot follow a regular policy of buying at prices above the market, paying heavy storage charges, and selling below cost. Farmers know this, and would not ask that it be done. It would not be, in the long run, in the

farmers' own interest. It is too early now to set forth in detail what the sales policy of the be in the new cron, except to say that Stabilization supplies of wheat will be handled in such a way as to impose the minimum of burden upon domes tic and world prices. It should be stat-

In the light of the foregoing facts growers must recognize the respinsiganizing to reduce acreage and marproduction are the surest means of City, Missouri, and the Farmers Copermanent relief. Some progress has operative Commission Company of been made, but it is only a beginning. The movement must be carried to all farmers in all regions. Spring planting of wheat is at hand. Let farmers in that region heed the warning to reduce acreage, and as planting time in other regions rolls around, farmers there should do 'e same.

Co-Op. Firm Has Biggest Net Earnings

Gratifying Reports Given Today at Annual Meeting of Farmers. Near-ly \$100,000 Ready for Distribu-tion Among Farmers' Ele-

March 24-With the annual report showing the past year biggest, both in volume of ness and in net earnings, in the 17 years history of the Kansas Farm- fidance and support. ers Co-operative Commission Co., wheat growers of Kansas identified with the co-operative farm elevators met today in state convention Hutchinson, in what might well

called a ratification meeting.

Wheat prices are low, of course, and there are clouds in the sky for the wheat farmers, but never before have the farmers who handle their own grain through their own elevators had such a profitable year for their wn grain business.

H. C. Morton, general manager of the co-operative commission company, with headquarters in Hutchinson, reported to the convention today that in the past year the total business handled aggregated over 8½ million dollars, and since the association was organized in 1916 the total volume of grain handled amounted to

# ENEMIES HIT THE FARM ACT? **FARMERS NATIONAL**

Farmer-Owned and Farmer-Controlled Means of Marketing

H. E. Witham, Sec'y.-Manager F. U. Jobbing Ass'n. In Speech At Franklin County Farmers Union Meeting, at Wellsville, March 9th

I am not sure what you would be mostly interested in this evening, yet I take it that you are vitally interested in what has been transpiring and what is transpiring in connection with the Agricultural Marketing Act and the Federal Farm Board.

As you know, congress some time BOARD AT END ago passed what is known as the Agricultural Marketing Act under which authority the Federal Farm Board was appointed, and I think the Farmers Union organization should constitute the state of the sta gratulate themselves very highly on the fact that they had a great deal to do with the passing of this legislature. In fact, all cooperative organizations did their bit and had it not been for the combined effort and the demand from the Agricultural interest, I doubt if we would have got any legislation in the interest of Agriculture. This has been in operation now almost two years, and while the laws are not what we ask for, neither is it what we had reason to believe that we were entitled to, yet I believe it is a step in the right direction and that it will be amended from time to time as experiences along these lines develop what we really need.

Out of this Agricultural Marketing Act, was organized on October the 12th, 1929, the Farmers National Grain Corporation. It is a central selling agency for co-operatively mar-keted grain, and its stock now is held by twenty-six co-operative marketing associations. It brings to the Ameri-can grain producers for the first time

in history, a co-operative grain Marketing system that is not only nation-wide in scope, but maintains direct contact with buyers in all priners many millions of dollars, and a large additional amount to growers of other grains. Farmers have also gained by prevention of a threatened additional shock to business in ganaral Stabilization. complying with the Capper-Volstead act are eligible to hold stock of the corporation. Ten thousand shares of stock will be issued, of a par value of \$100.00 each. Farmer control is maintained through the sale of stock to farmer organizations and to the election of producers to the corporatin's board of directors. The purpose of the corporations is to bring together under centralized control, all cooperatively marketed grain, thus eliminating competition between and among co-operatives, placing in the hands of the producers, through their own organizations, actual control of the machinery of distribution, and returning to the producers, rather than to private agencies, the profits that come from the distribution processes.

Service Everywhere The organization structure of the Farmers National Grain Corporation covers the nation's grain belts. It is ed now, however, that the Federal covers the nation's grain belts. It is Farm Board will not authorize The intended to make it possible for every Grain Stabilization Corporation to grain producer, if he desires, to affilmake stabilization purchases from the liate with the national agency through 1931 wheat crop. There will be no al- membership or stock ownership in one teration or change in the policy of The of its grain organizations or farmer Grain Stabilization Corporation with elevator groups. Stockholders of the reference to the 1930 crop. Farmers National Grain Corporation are as I said before, twenty-six in number. Among those whom you are bility that rests upon them. The Fed- mostly interested in from Kansas, is eral Farm Board is encouraged by reports from the principal wheat producing regions that growers are orsociation, Kansas City, Missouri; The ket cooperatively. These and efficient Equity Union Grain Company, Kansas

> Hutchinson, Kansas. Directors of the Corporation are made up from representatives of our own Farmers Educational and Cooperative Union and such organizations as the National Grange, American Farm Bureau, Farmers Co-operative Commission Company, Hutchinson, and most all of the cooperative organizations that exist in this wheat belt. The present officers of the corpora-

tion are our own C. E. Huff who was our Farmers Union State President of the Kansas Farmers Union and is now President of this organization.
First Vice President is John Manley of Enid, Oklahoma, who is also manager of the Oklahoma Wheat Pool. Secretary William H. Settle, Indianapolis, Indiana. General Manager, George S. Milnor, Chicago, Illinois. These are all very high class men, and I think they are worthy of our con-

The Farmers National Grain Corporation offers to grain producers, a national Co-operative grain sales agency, farmer-owned and farmer con-trolled. Direct marketing of grain from farm to buyer without the intervention of outside agencies or diversion of marketing profits. Contact with millers and other grain buyers in every important grain importing country in the world. Federal and commercial credit sufficient to meet every cooperative grain marketing

Important savings in distribution costs due to control of large volumes

of grain. Elimination of market gluts and their consequent depression of commodity values.

Increased bargaining power for grain producers through unity of ac-tion and the elimination of competi-(continued on page 3)

# THE KANSAS UNION FARMER

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FARMERS UNION MANAGERS ASSOCIATION SALINA, KANSAS, THURSDAY, APRIL 2, 1931



#### THE FARM BOARD'S JOB

ers to follow its suggestions. In any other industry the various units which we can't, we will mail it to you. make up the organization are quick to accept advice and information calculated to bring money into the business. But a large number of men engaged in agriculture take the position that they know more about these things than the Farm Board and that therefore they will not follow its recommendations unless they want to do so. They may or may not be right about knowing more than does the Board, but they are not in the position occupied by the Board of leadership and therefore all they accomplish is to create confusion and bring injury to themselves and to their fellow farmers. Last summer when Mr. Legge was in Kansas and told the wheat raisers

that they were planting too great an acreage and ought to reduce their production the howl which went up could be heard from the Cimarron to the Arkansas. Farmers and especially politicians who desired farmers' votes were loudly denouncing the advice of the Farm Board when, as a matter of fact, every mother's son of them who knew anything about the condition of the wheat growing industry must have grasped the conclusion that Mr. Legge was right.

The farm organizations and cooperatives not only need able executives but they especially need discipline in their ranks. So long as they do not follow their leader they have little kick coming if everything goes wrong and other industries, the members of which do team work, are more prosperous than agriculture is.

Every wheat raiser in the country knows that Mr. Legge was right, but the difficulty is that most of the wheat raisers think that some other wheat raiser should do the reducing.-Hutchinson News .

#### ULTIMATE FARM PROSPERITY

One of the paradoxes of the puzzling economic situation of today is the depressed state of the entire farming industry in the face of the fact that the farm population of the United States is 41/2 million less than twenty years ago—a decrease of 14 per cent—while the nonfarming population has increased 37 million, or 62 per cent.

It would be logical to conclude that the large decrease in producers and the still larger increase in consumers would place the farm population in a position to obtain higher prices and to enjoy a large degree of prosperity. Instead, the farming industry is experiencing its most depressed condition in more than forty years, or since the time when wheat sold below 50 cents a bushel, corn was below 20 cents and hogs and cattle were selling below 4 cents a pound.

A partial explanation is that production of farm products per capita of farmers has greatly increased; but the larger reason is the development of immense farming areas in Canada and Argentina which have supplied an increasing proportion of world demand for farm products and depressed prices throughout the world; and the additional fact that Russia has come back as an important producer of grain, after remaining, for fifteen years, a minor factor in the world's trade.

Notwithstanding the present depression in agriculture, it does not seem possible for the large ratio of increase in consumers over producers to continue without ultimately bringing back prosperity to the farmers.

#### IT STILL IS UP TO THE FARMERS

No one expected the agricultural marketing act to effect a glorious solution of the farm problem. The net benefit that may be claimed for it is that the price of wheat in this country, low as it is compared to other judges went down, besides the bills on immigration, maternity and copyyears, still is 20 cents higher than the world price. But a discontinuance of stabilization after the 1930 crop has been disposed of has been announced by the farm board. Now what? What of the 1931 crop? The immediate

James C. Stone, who has succeeded Alexander Legge as chairman of the ORGANIZATION AGRI-

So long as the American grower produces more than can be sold at home, he will have to be content with the world price for his entire crop. As a permanent proposition there is no effective way for him to dispose of the surplus abroad without that action affecting the domestic price level.

Mr. Stone went on to say that foreign countries would not submit to American dumping on their markets. Yet he must have had in mind the stead of 20c hogs we were getting 7c. government's possession of about 275 million bushels of wheat that must be disposed of some way or held until voluntary or providential reduction in disposed of some way or held until voluntary or providential reduction in wheat products creates a domestic demand for it. But it is this very surplus, held by the government, that has maintained the relatively higher plus, held by the government, that has maintained the relatively higher hit everything the farmer produced. American prices.

American prices.

In happened in 1920 to your pusiness. my judgment the marketing and will be repealed. It should and will be amended. The present corrupt obsolete marketing system with the grain gamblers and all other farm gamblers and gamblers and

So, it still is primarily with the farmers to solve their own problem. business remained at the high tide. Change of Address—When change of address is ordered, give eld as well as new address, and R. F. D.

All copy, with the exception of notices and including advertising, should and co-operative marketing and may continue to give aid; but the key to more for those things we used back on our farms than we did just prior to that market.—K. C. Star.

#### TO THE MEMBERSHIP

By John A. Simpson, President, National Farmers' Union.

As I stroll about over this great ship, the Conte Grande, contemplating its length, its breadth, its eight decks, its strength, its power and its beauty, Indianola, Iowa I think of the good old Farmers' Union ship we left a few days ago in the

I think of the good old Farmers' Union ship we left a few days ago in the U. S. A.

Creased more than 150 per cent, transportation rates around 50 per cent. Machinery and building material between 60 and 70 per cent and so of tween 60 and 70 per cent and so of down the line. In 1919 agriculture was receiving 21 per cent of the Nation's income. In 1921 we were resolute the cement of brotherly love. Her power is the strength of a half-million souls thinking together, praying together. Her beauty some form or another have received governmental aid and protection. Aging for an other have received governmental aid and protection. Aging overnmental aid and protection are served in the Nurseries are point at the served in the Nurseries are point at the served in the se souls thinking together, working together, praying together. Her beauty is the beauty of a righteous cause militantly, yet reverently, sponsored in a spirit of humility and unselfishness. This good old Farmers' Union ship is bound for the port of "Equality for Agriculture" where there is a home for creased around 55 per cent combound for the port of "Equality for Agriculture" where there is a home for creased around 55 per cent compared to former years and agricultural pared to former years and agricultural farm organization so far as agricultural pared to former years and agricultural farm organization so far as agricultural to the whole country in the years. We are hving in an age to the demands co-operation and the demands co-operation and the demands co-operation and the demands co-operation and the pared to former years and agricultural farm organization so far as agricultural ten years. We are hving in an age to the whole country in the demands co-operation and the demands co-operation and the pared to former years are hving in an age to the demands co-operation and the pared to former years and agricultural ten years. 

What we need on this Farmers' Union ship is more passengers and it is on my mind and heart, whether on the plains of Kansas, in the woods of Wisconsin, the mountains of Arkansas or out on the broad Atlantic far from my native land, to urge you members, to plead with you to go out and get your non-Union neighbor to embark with us on the good ship "Farmers'

#### THE INSURANCE CORNER

By CHARLES A. BROOM, Secretary

We have planned to hold two agency meetings this week at Erie and Ottawa which we still hope to be able to hold. If it should become necessary to postpone any meeting it will be held after the other meetings scheduled, which are as follows:

Tuesday, April 7th, Osborne, Osborne County Farmers Union. Wednesday, April 8th, Norton, Court House. Thursday, April 9th, Oakley, Kaufman House.

Tuesday, April 14th, Clay Center, (Farmers Union for information)

your rate books and auto ma In my judgment the hardest job for the Farm Board is to get the Farm- and if in need of anything perhaps we can supply you at the meetings; if

#### HAIL COMPANY

Comparative Statement.

Comparative Statement.		
Members:		809
Dec. 31, 1929		
Dec. 31, 1930		
Gain		94
Gain		. 23
Admitted Assets:		\$46,828.20
Dec. 31, 1929	<del></del>	56,889.81
Dec. 31, 1930		00,000.01
Gain		\$10.061.61
		φ10,001.01
Financial Statement:	\$ 1,265.08	
Cash	55,214.78	
Real Estate (net)Accounts receivable	409.95	
Accounts receivable	409.95	
		\$56,889.81
		3,256.06
All other assets		3,200.00
		\$60,145.87
Total Assets		φ00,140.01
Liabilities:	e 14E 10	
Current bills—and claims	54,950.70	
Legal Reserve	54,950.10	
		\$55,095.80
		5,050.07
Surplus		0,000.01
		\$60,145.87
Total Liabilities	 -ating in Vans	
The only Mutual Hail Insurance Company ope	rating in Kan	as that had
paid all losses in full for a period of 15 years.		\$879,894.40
Losses of		φο ( υ, ου 4.40
paid since Jan. 1, 1916.		\$247,786.08
Rebates of	•••••	φ241,100.00
paid since Jan. 1, 1916.		- 8-1 1-1-1

The only Mutual Hail Insurance Company operating in Kansas that has paid all losses in full for a period of 15 years.

\$879,894.40

Sease in full for a period of 15 years.

\$247,786.03

PARAGRAPHS FROM WASHINGTON By W. P. Lamberson

Mr. Hoover came to the President's Room, just back of the Senate, and hour before adjournment. This custom has been followed by Presidents in hour before adjournment. This custom has been followed by Presidents inco it was established by Mr. Lincoln. The fillibuster didn't leave him since it was established by Mr. Lincoln. The fillibuster didn't leave him since it was established by Mr. Lincoln. The fillibuster didn't leave him since it was established by Mr. Lincoln. The fillibuster didn't leave him the floor on convening at nine in the morning. He held it against all him the floor on convening at nine in the morning. He held it against all him the floor on convening at nine in the morning. He held it against all him the floor on convening at nine in the morning. He held it against all him the floor on convening at nine in the morning. He held it against all him the floor on convening at nine in the morning. He held it against all him the floor on convening at nine in the morning. He held it against all him the floor on convening at nine in the morning. He held it against all him the floor on convening at nine in the morning. He held it against all him the floor on convening at nine in the morning. He held it against all him the floor on convening at nine in the morning the ference report of the \$20,000,000 Veterans Hospitalization bill received his titled that the terms of college flow for flood of the season and the filt when the form the fill was a filt of the fi right. He did more to emphasize the oil situation, than our Kansas bolt to the Republican Caucus.

gether with bitter denunsiation of the administration for the comparative failure of its scheme of relief.

How long or in what manner the government may continue to administration for the constitutional twelve o'clock on March 4th, emphasized it eractificially to a situation that is subject to natural, rather than artificial, the attificially to a situation that is subject to natural, rather than artificial, the attificially to a situation that is subject to natural, rather than artificial, the attificially to a situation that is subject to natural, rather than artificial, the attificially to a situation that is subject to natural, rather than artificial, the attificially to a situation that is subject to natural, rather than artificial, and national conditions, it is pertinent to recall the recent statement of an over a large part of the surplus wheat. The world outlook may get better or worse, with prospects for the worse. At this juncture in international and national conditions, it is pertinent to recall the recent statement of an antional conditions, it is pertinent to recall the recent statement of an antional conditions, it is pertinent to recall the recent statement of an antional conditions, it is pertinent to recall the recent statement of an antional conditions, it is pertinent to recall the recent statement of a large part of the worse of the workent in the state of the worse of the workent in the state of the worse of the workent in the state of the worse of the workent in the state of the worse of the workent in the state of the worse of the workent in the state of the workent in the work in the state of the workent in the work in the stat

(Continued from page 1)
My friends, that business, namely agriculture, which has been basic and fundamental to prosperity in our Nation even since its origin was compelled to take the brunt first. Im- all groups is challenged with the remediately following the war instead of sponsibility of elevating agriculture \$2.50 wheat we were getting 90c. Into the level of industry. The govern instead of \$2.00 corn we had 25c corn. and the agricultural marketing act You cattle men well remember what and the farm board are the result. In purchasing value of a bushel of wheat was as low as it is today. The average purchasing value of agricultural products is something like seventy three percent of what they were in the years preceeding the war and today we are paying approximately the main channel looking toward a \$150 for that for which we paid \$100 solution. Business, industry and labor

py to say is tremendously higher than

ing influence in industry and it will be a sad day for Americans when because of gigantic mergers, trusts and newers which cause of a same of the same powers which are centralizing in the East that agriculture must find itself

engaged in the struggle for existence county has always faced her proband become subordinate to industry.

Middle West Engaged in Conflict
My friends, this whole section of the country is in a conflict. It is the ndustrial east in consistent to the country is in a conflict. It is the ndustrial east in opposition to the agricultural west and middle west. The east, because of its wealth and monopoly seems able to go into the halls this country against manufactured goods from abroad produced under a lower standard of living with cheap labor. To date not much in tariff legislation has been done to protect agriculture against goods that are be-

Truly we are living in an age of monopoly and power. Sixty per cen of the wealth of the country is conwealth of the country is con- of \$132,000. trolled by 1 per cent of the popula-tion. We have all types of mergers and chains. Chain banks, chain filled with men representing the ruled that elementaries and chains. stores, chain farming—these institutions may be financially sound for the investor but I question it. I say tonight, as patriotic citizens we must not only think in terms of dellars and the stores of the point meeting of the Farmers' Co-operative Grain Dealers quired on "artificially" colored oleonot only think in terms of dollars and cents but must think in terms of erative Commission Co., its subsidiary.

man goes back to his job. True, we have over-production in all lines of industry and business but this consociation, Kansas City. dition is largely the result of under-

CULTURE'S ONLY SOLUTION ucts as compared to 1927.

(Continued from page 1)

Civilization will not go back.

Constitution provides that all ment has recognized this inequality my judgment the marketing act will not be repealed. It should and will commodity gamblers who have exploited the farmers of this country all of these years will be forced to give way to a marketing system owned, operated and controlled by the farmers themselves. Thus being in a position that the extreme fluctuations will be eliminated and the law of supply and demand will more equitably The Solution

Organization, in my judgment, is the main channel looking toward a solution. Business, industry and labor have protected their interests and their class through organization and in have protected their interests and their during those days. Taxes have in-creased more than 150 per cent, trans-portation rates around 50 per cent. some form or another have received some form or another have received governmental aid and protection. Agper cent. During these years the bank deposits of the whole country increased around 55 per cent compared to former years and agricultural bank deposits decreased around 15 per cent which shows a vast inequality. Kansas shows the lowest decrease in bank deposits of any of the agricultural states, while North Dakota ranks highest. Mortgage indebtedness on agricultural lands has been mounting higher and higher. In some States it has reached close to the \$100 per acre mark. In Kansas it is more than \$30 per acre. Agriculture has lost four millions of people from our farms which is further proof of its depressed situation and my friends the problem in a nut shell as support, of all classes of society of the whole country interested around 15 accomplishments in the next five or ten years. We are living in an age accomplishments in the next five or ten years. We are living in an age that demands co-operation and the farm organization so far as agriculture is concerned is taking the lead. In Kansas farm organizations work and pull together. The spirit of discord and ill-will gives way to charity and helpfulness. Kansas farm organizations work and pull together. The spirit of discord and ill-will gives way to charity and helpfulness. Kansas farm organizations are outstanding in this. There is no state in the Union where the spirit of good will exsts between the varous farm organizations and business interests as in Kansas. But there is still room for improvement and as time goes on we will become more definition. Pepper mossed and labeled Chinese Giant, Bull Nose, Ruby King, Red Cayenom for improvement and as time goes on we will become more definition. Pepper mossed and labeled Chinese Giant, Bull Nose, Ruby King, Red Cayenom for improvement and as time goes on we will become more definition. Pepper mossed and labeled Chinese Giant, Bull Nose, Ruby King, Red Cayenom for improvement and as time goes on we will become more definition. Pepper mossed and labeled Chinese Giant, Bull Nose, Ruby King, Red Cayenom for improve our farms which is further proof of its depressed situation and my friends the problem in a nut shell as we have it today is that against the problem in a state of all classes and gigantic powers are challenging the united we have it today is that agriculture is compelled to support an American standard of living which are the standard of living which are the standard of living which the section of the country and if we standard of living which we are hap- wish to preserve our small American homes both in the country and in the it was back before the days of the war. We must support this standard tain a representative government, a of living with uncontrollable overhead true democracy which was so nobly costs with pre-war farm commodity and courageously defended by such prices and it just can't be done. The men as Jefferson, Lincoln, Roosevelt farmers through their farm organiza-tions have for the last ten years been sounding the note of warning which ture run parallel. We go hand in sounding the note of warning which ture run parallel. We go hand in big business failed to heed—that ag- hand. We go up or down together. Wednesday, April 15th, Holton, City Hotel.

Thursday, April 16th, Strong City, Ryan Hotel.

Tuesday, April 21st, LaCrosse, Commodore Hotel.

Wednesday, April 22nd, Stafford, Directors Room, First National Bank.

Thursday, April 23rd, Wichita, Broadview Hotel.

Wednesday, April 29th, Salina, Insurance Office.

All meetings to begin at 10 A. M. and continue through the day.

All meetings to begin at 10 A. M. and continue through the day.

In continue was out of balance with industry. I do not mean the average business men up and down the streets of our cities and villages. I am speaking of large manufacturers—big corporations—gigantic trusts such as the oil and power trusts—and others and there can be no prosperous business in Douglas county should support the business institutions of Douglas county should support the business institutions of Douglas county should support the farmers receive at least cost of production for those things they produce of anything perhaps we can supply you at the meetings; if the production for those things they produce of anything perhaps we can supply you at the meetings; if the production for those things they produce of anything perhaps we can supply you at the meetings; if the production for those things they produce of anything perhaps we can supply you at the meetings; if the production for those things they produce of anything perhaps we can supply you at the meetings; if the production for those things they produce of anything perhaps we can supply you at the meetings; if the production for those things they produce the production for those things they produce the production for those things they produce the product of the production for those things they produce the product of the production for those things they produce the production for those things they produce the product of th riculture was out of balance with in- There is power in cooperation and or duce. Agriculture through the ages has been the balancing and stabilizing influence in induction and i

> CO-OP. FIRM HAS BIGGEST NET EARNINGS of Congress and pass legislation in the form of tariffs and otherwise that protects the manufacturer of this country against manufactured \$107,914. We have \$92,000 to pro-

> agriculture against goods that are be- business and net results," continued ing imported from abroad in direct Mr. Morton. "The net earnings this competition to those commodities of past year have amounted to as much which we have an uncontrollable sur-plus.
>
> as they were the first eleven years combined, and about as much as the past three previous years."

Large Attendance association, and the Farmers' Co-op- margarine.

60 per cent of wheat and wheat products as compared to 1927.

Civilization will not go back. Our Constitution provides that all men are created equal. Agriculture is far below the level of the Amercan standard of living and of industry. This section of the country including all groups is challenged with the responsibility of elevating agriculture

MANSAS UNION FARMER WERLY EXCHANGE

If members of the Union have amything to Sell or Exchange, they should aword for the sell or Exchange. They should expert whether they should expert with the four issues. Count words is heading, as "For Sale." or "Wanted to Buy." and each initial or figure in the support of the country including all groups is challenged with the responsibility of elevating agriculture

WILL PAY YOU. CLASSIFIED ADVERTISENCE

HELP WANTED

MAN who understands plowing to dem-onstrate a detachable plow share edge heaper than a blacksmith can share e share. Big repeat business.—P. O. Oakland, Calif.

PLANTS—Write for beautiful catalog of Cabbage, Onion, Tomato, Lettuce and Pepper plants. Davis Plant Co., Tifton,

RED CLOVER, \$10; Alsike, \$10; Alfalfa, \$8; White Sweet Clover, \$3.90; Timothy, \$4.50; Mixed Alsike and Timothy, \$5.50; Yellow Soy Beans, \$1.50; Sudan Grass \$3.40; Amber Cane, \$1.25; all per bushel. Bags free. Samples and catalog upon request. STANDARD SEED CO., 21 East Fifth St., Kansas City, Missouri.

Union Plant Company. Texarkana, Ark.

LUMBER

GOING TO BUILD? Will sell Consumers direct. Send list for delivered prices.
J. F. Jacobson Lumber Co., Tacoms, Washington.

ALFALFA SEED

ALFALFA SEED Kansas or Utah grown, hardy types \$7,00, \$9.00, \$11.00; Grimms variety alfalfa \$12.00, \$14.00, \$16.00. \$80.00; Red Clover, \$5.00; Alsike clover \$10.50; Red Clover, \$10.50 all per bushel of 60 pounds, bags free, Write for samples and prices on other farm seeds. Salina Seed Co., Salina, Kans.

Save A Million A Day

Farmers Benefit by Tax on Oleo. Major Farm and Dairy Organizations Make Claim For Big Farm

Issue WASHINGTON (AP)-Major farm

The bill was perhaps the biggest farm issue before the closing session of the seventy-first congress and was won with less than 24 hours to spare. It becomes effective in June. Uncolored oleo will be taxable at one-

fourth cent a pound, as heretofore. Demand, for the legislation arose last November when David Burnet,

Burnet held that palm oil, some-times compromising from 10 to 30 percent of the ingredients in a pound

cultural benefit.

And efforts to place embargoes or higher tariffs on numerous farm products likewise failed. Enemies of

# Ladies' Auxiliary

We wonder how many of you are clipping the programs, songs, articles, etc., that appear from time to time in this department and putting them in a scrap book for future use. There has been considerable call for copies of by-laws, that's why we had the by-laws reprinted in full in the issue of March 17th. Be sure and save that reprint for future use. In the issue of March 5th we outlined some suggestions for March meetings. In this issue we are making some further suggestions for your meetings. The need of the Auxiliary and Junior departments is emphasized more and more as the work goes on.

Last week at a new Farmers Union Local organized in Woodson county fourteen ladies, (wives and daughters of the men who are members), came into the organization and three splendid lads, of the same families came in as minor members. All such can be a great help in carrying out the program of the Union and helping to spread the doctrine of cooperation. Now for a few suggestions for your

April meetings:
1. How to interest the children in Cooperative ideas.

Cooperation when once it becomes a part of our home and daily life is a thing that goes out to all we come in contact with. The child who gets to be a cooperator in the home will be a potent factor in the cooperative movement of the future. Discuss in your meetings how this can be brought about and let us have your suggestions for publication.

2. How to make rural life more attractive. April, spring and clean-up time. Interesting the children in flowers, shrubbery, neat yards and lawns all help to create a tie that will be effective in holding the interest of our children and likewise helps to build self-confidence and encourage initia-

3. What are the duties of a faithful Farmers Union member? Use this for papers and discussion, then mail your papers in that we may

publish them. 4. What is the advantage of Cooperation?

Discuss this pro and con and send us your ideas. Next week we will print another

song for use in your meetings.
Mrs. F. M. Black of Kincaid, Kansas, sends us the following paper on a topic that I am sure we are all in-

terested in.
IS IT POSSIBLE TO ACCOM-PLISH ANY GREAT UNDER-TAKING WITHOUT COOPERATION?

We, as farmers, have decided that it is not. So that is why we are now trying so desperately to instill into all our organziations local and otherwise, the great benefit to be derived from close unity and cooperation in all our undertakings. In this connection I am reminded of a fable that was taught to me in my childhood about the "Man, his Sons, and a Bundle of Sticks". This wise man once called to him his five sons and showed to them a bundle of five sticks tied together with a strong cord. He asked each one in turn to try to break the bundle of sticks and untying the cord that bound them together, and taking each stick separately he soon broke them all in two. "Now, my sons," said he, "You are like this bundle of sticks, as long as you are united, no power can break you, but as soon as you become separated and try to stand alone, you will be easily broken and ruined. See that you remain

Not many great things have been accomplished singly, but this does not mean that we are not to have leaders. Leaders are a very real necessity in my great under-taking, for without them the masses can or will do nothing. But we must choose these leaders with care. They must be men and women who are thoroughly capable, intelligent, and familiar with the principles of the organization for which they stand.

They must be so unselfish that they have only in mind the advancement of the cause that they are sponsoring, and that must look bigger and more important to them than their own selfish interests and advancements. Then united behind such a leader it would seem that a worthy cause

could not fail. Look at what has at last been accomplished in India, because the natives were willing to cooperate with, and follow their leader, "Gandhi". Without violence to anyone, but with a persistent, dogged determination they went about their business of learning

to support themselves by making their own salt, and doing their own weaving. They knew that they were doing these things in opposition to the Government of England, but this was necessary to accomplish their one objective, their freedom from the heavy taxes imposed by England, and a right to govern themselves. After more than a year of this kind of determination and struggle England has learned to respect their wishes, and she has agreed to about all the points they asked for.

Take the case of Japan, one of the most progressive of nations. She is going through an agricultural depression similar to that of our own country. The Japanese Government has stimulated silk production in the Empire out of all proportion to other enterprises. Ordinarily there is a great demand for silk, but it is not so necessary as beefsteak and potahealthy physical endurance.

toes. And when our purchases in this country fell off, following the Wall Street depression, and Australia put a high duty on silk; this hurt the silk industry of Japan a lot. In March, 1930, silk prices reached the lowest level known at that time since 1921. But no sooner did the Government of Japan try to relieve the situation in the silk industry than nearly every other industry wanted to be relieved. Unemployment grew apace. Finding that they could not look o tthe government for relief the more progressive Japanese farmers joined one kind or another of Cooperative Societies. The following is taken from the Country Gentleman of February. "They are beginning to take notice of the battle raging between capital and labor in the cities. The Japan Tenant Farmer's Union at a general meeting in March, 1930, decided to begin a campaign against certain onpressive features of the tax laws, to oppose the tenant farmer's act, to demand more protection for agriculture, and to discuss at their next meeting agrar-

kind of a cooperative society. The success of their venture in this line has yet to be proved, as in our own country. The farmers of America united in a strong cooperative Union can make the greatest monopoly the world has ever seen. If we will just put aside all selfish differences and see only the goal ahead of us, "A World-Wide Cooperative Union," then we are sure of

ian policies with a view toward

uniting with other proletarian

parties. About 3,000,000 of Jap-

an's farmers now belong to some

success. The slogans are still coming we want more.



7114. Ladies' Dress.
Designed in Sizes: 34, 36, 38,
40 and 42 inches bust measure. A 88 inch size requires 6 yards of 39 inch material. Collar and cuffs of contrasting material requires 1/2 yard 39 inches wide cut crosswise. Price 15c.

6756. Girls' Dress.
Designed in Sizes: 6, 8, 10
and 12 years. A 10 year size
requires 2% yards of 35 inch
material. To trim with lace will require 2% yards. For bow and sash, of ribbon or material 3½ yards 2½ inches wide are required. Price 15c.

## + NEIGHBORHOOD NOTES -

March 21st, met with Shawnee Co. anywhere by those who know him. Meetings mentioned interest shown. Topeka where a small but fine group of men listeness to our program. They of the Star's staff, headed voted unanimously for more organization work being done in their county. Farm Issue Back. Really it was the first time I knew it had been away. Note Mussolini declares we are suffering from under-consumption. Well, maybe people will believe him, we meeting alone at Washington Local, and a good program as ne may construct the winifred school-bouse. The Local was organized by Raymond Scholz, county president, as sisted by A. F. Wempe, of the Fairmont Local, Earl Bullock, president, and Albert Wanklyn, Secretary of the have preached that subject threadhare have preached the w Farmers Union in the court house in meeting alone at Washington Local, likewise Wednesday night at Block, I mean insofar as our state representation is concerned Mr. Ward having two other very important engage-ing act at least legalizes coiperatives, or farmer owned and farmer controlled agencies. This, however, does not they being in attendance at all meetings to date. I enjoy working where the County President and Secretary take such interest. Mr. Prescott, I will say in years is older than any County Secretary of my acquaintance, while endeavoring to keep him igno-

Osawatomie, Kans., Mar. 26, 1931. but in activity is the youngest one I have met in the state. Mr. Lohr is classed as one of the best cooperators

Meetings mentioned were well rep-

rant. This cooperative medicine is a wonderful tonic for agricultural ills but rather bitter for others to take. The solution is simple, either the farm commodity prices raise, or in-dustrial commodities come down. The farmer's dollar is worth but 65 cents, therefore can purchase but that amount of merchandise with it. He has become humpbacked pushing his dollar uphill to meet the manufacturer's evel. If finished products remain as are, raise farm commodity prices, or let Mr. Manufacturer get buckkneed coming down to meet you. When you have met on a commo level, both may go down the same channel to plenty. Wheels of industry turning, men back to work, consump-

tion up to normal, everybody happy.

There are so many things to be tion up to normal, everybody happy,
There are so many things to be done for several hundred years in the Ed Newcomb. Mr. Nichols has served United States that if a properly bal-anced program is followed strife and discord will end.

cooperatives for many years. He brings to the Union Oil board a wealth of knowledge and experience which When Mr. Farmer learns to love

bringing about these condition. performance of our obligations. Plain, painstaking planning will help. Our the Union Oil board. state organization and its men are working in most instances beyond

I know the membership will stay ight in there and fight. Regards to all. P. S.: Rained out tonight. Fontana Local, Friday night. County meeting Osawatomie Saturday afternoon. Bellview Local Saturday night.

OTTAWA COUNTY MEETING at 8 p. m.

Several important topics will come up for discussion at this meeting. The Farmers Union Oil Co. is doing good business, under the direction of Mr. John Myers, our general truck driver at Minneapolis.

The Shipping Association will also have a report to make at this meet-We hope every Local in the county

will be represented at this meeting.
I. E. SEWELL, Sec'y. SUNBEAM LOCAL 1815 Meets regular every 2nd and 4th Thursday evenings of each month. Ve have a real live local and are gaining in membership. Our meetings are interesting and we are gaining in interest of the great Cooperative movement which we realize is the ony thing that will save the farmer.

We had the great pleasure of having with us March 12th, Mr. Shipps, State Lecturer. His address was much enjoyed by all. We would certainly like to have him back in Shawnee Co. again and we feel as though his fine work is greatly needed in this part of the state. And we are striving to make 1931 the most progressive year in the history of the Farmers Union work. Yours truly,

H. E. ANDERSON, Sec'y No. 1815.

RESOLUTIONS PASSED BY RILEY the members of Rock Creek Local of COUNTY FARMERS UNION Miami Co. and the Vespertine Local confidence and maintain it. Leonardville, Kans., Mar. 21, 1931. of Douglass Co. being interested in Kansas Union Farmer,

The following resolutions were adopted by the Riley County Farmers Union No. 45 in quarterly session at Grandview today:

We approve and appreciate the vig-or and energy by which the state of-ficials are pushing the work of organization and of preaching the Union gospel throughout the state. We are vigorously opposed to the cooperation.

We are vigorously opposed to the cooperation.

Albert Albert

nurserymen and dairymen in the vic-inity of Manhattan should have to

We hereby express our confidence in the leadership of our national president, John Simpson, and urge our members to stand by the national organization.

GUST LARSON, Sec'y. MARSHALL CENTER



# **COOPERATIVE OIL NEWS**

HOWARD A. COWDEN, PRESIDENT

JOE NICHOLS ON

UNION OIL BOARD in Brewster first class service. This is the only pump of this kind in Brewster. As usual, the Farmers Cooperakota, has been appointed to serve on tive is taking the lead. his organization and guard it as zeal-ously as does his business brother, he the Redfield Farmers Union which will have taken a big step toward has made a very commendable record. ringing about these condition.

Mr. Nichols is also one of the leaders of the South Dakota Farmers Union

NEW EQUITY MEMBER

The Board of Directors of the Equity Exchange at Isabel, South Dakota, have signed gasoline, kerosene and oil contracts with the Union Oil Company whereby they will become a distributor of Union Certified products. The Equity Exchange at Isabel a good service to their interested in securing information that it was not unusual for them to this service by saving them money on the petroleum products they use. They are bringing to their members an onone meeting it was midnight before we adjourned." The Ottawa County Farmers Union will meet in the basement of the I. O. O. F. hall on Friday evening, April 3, 100,000 other consumers, a company through which they can save both ings prove that farmers want to know wholesale and retail profits on these about the products they use and that products.

A FULL JUMP AHEAD

The Farmers Cooperative Association, Brewster, Kansas, in line with their policy to render every service States employed by farmers, and is devoting his continuous to the propossible to the members of their association, recently purchased bulk station equipment. Mr. Miller, the manager, was not satisfied in rendering service in an ordinary way, but has just purchased an electric meter.

The Snipe Creek Local will furnish

the program for this meeting. Com-mittees were then appointed after

FRANKLIN CO. UNION NO. 72

the county was well represented at

the store and elevator at Wellsville,

they assisted the Salem Hall Local.

try and convince those people that the Farmers Union is really a worth-

On Monday evening, March 16th,

Doorkeeper, E. C. Talbot.

eral more new members.

Wellsville?"

which the meeting adjourned.

WITHAM EXPLAINS ORGANIZATION OF FARMERS NATIONAL These officers were then installed and took charge of the meeting. It was voted to hold the next meeting (continued from page 1) in two weeks, on April the 7th. At tion between growers and growers' this meeting they hope to take in sev-

The interest shown at these meet-

These are only a few of the things poration offers the grain producer at this time, then too, the Farmers National Grain Corporation has at all times substantial stocks of milling wheat at principal terminals and sub-terminals available for prompt delivery from the most easily accessible points. Service, at least equal to that of every competitor with the advanour meeting in the hall at Wellsville. Salem Hall Local extended the invitation to meet with them but bieng tage of quantities sufficiently large to meet the requirements of every buyer. Quality and grade to establish so near the corner of the county and

Branch offices at every important terminal assuring a close contact of buyers of grain in every area and un-And what I hear from everyone is, derstanding of their needs and prob"Didn't we have a nice meeting at lems. Affiliation of 26 co-sperative "Didn't we have a nice meeting at grain marketing associations of certain supplies and machinery for ex-The usual order of business was taken care of down to the place for pedition in handling of all orders. These are a few of the things that our next meeting and we have had a notion in our heads we would like to the Farmers National Grain Corpora-

Marketing Machinery

hold one of our county meetings at tions will be of service to grain buy-Peoria, where there is no local, and ers.

More farmers will market their while organization and we need their grain cooperatively in the United cooperation. States during the 1930-1931 crop sea-We are vigorously opposed to the issuing of bonds for road building purposes by the county commissioners and demand that they use rigid economy in disbursement of county as follows: The meeting will be at the purposes by the county of the c We suggest that a meeting of all school boards be called by the school be with us and state the facts in the Parmers National Grain Corporation now has under its control, which means farmer control, approximately be with us and state the facts in the 20,000,000 bushels of storage space on ferent things pertaining to the management of all schools of the county.

IV

Inasmuch as the marketing act and the farm board has been the object of much criticism and abuse not only from the open enemies, but from some association to discuss the different things pertaining to the management committee of Mrs. The refreshment committee of Mrs. Kazmier, Mrs. Todd and Mrs. Scholl decided as each members is to bring refreshments for their own family and a few extra for our visitors it would be the most convenient to have a "grab sack" and a few extra for our visitors it would be the most convenient to have a "grab sack" and a few extra for our visitors it would be the most convenient to have a "grab sack" and a few extra for our visitors it would be the most convenient to have a "grab sack" and a few extra for our visitors it would be the most convenient to have a "grab sack" and a few extra for our visitors it would be the most convenient to have a "grab sack" and a few extra for our visitors it would be the most convenient to have a "grab sack" and a few extra for our visitors it would be the most convenient to have a "grab sack" and a few extra for our visitors it would be the most convenient to have a "grab sack" and a few extra for our visitors it would be the most convenient to have a "grab sack" and a few extra for our visitors it to be a few extra for our visitors it to be a few extra for our visitors it to be a few extra for our visitors it to be a few extra for our visitors it to be a few extra for our visitors it to be a few extra for our visitors it to be a few extra for our visitors it to be a few extra for our visitors it to be a few extra for our visitors it to be a few extra for our visitors it to be a few extra for our visitors it to be a few extra for our visitors it to be a few extra for our visitors it to be a few extra for our visitors it to be a few extra for our visitors it to be a few extra for our visitors it to be a few extra for our visitors it to be a few extra for our visitors it to be farmers and farmers' organizations also, and inasmuch as it is a fact tht wheat in the U. S. has been above the world market we indorse and appreciate the work of the farm board for holding the market from dropping any lower, and hope as time goes on that the control of the c

above the world market we indorse and appreciate the work of the farm board for holding the market from dropping any lower, and hope as time goes on that the marketing act will be improved so it will do more toward stabilizing the market in the future.

We are opposed to the K. S. A. C. being in the commercial business. We do not think that the truck growers, nurserymen and dairymen in the victore.

The program committee had to call following numbers which were all good: Recitation, "The Settin' Hen," Wayne Morgan; readings, "The Dutch Orator On Politics," "Trixie," Mrs. Orator On Politics," "Trixie," Mrs. A. J. Brady; readings, "A Telephone Romance," "Two Chances," Miss Anna Parker; readings, "A Lawyer's Plea to the Jury," "Old Mother Hubbard," Mrs. H. M. Wood. Zerbe's orchestra furnished lots of good music. We are as sure of having them with bard," Mrs. H. M. Wood. Zerbe's orchestra furnished lots of good music.
We are as sure of having them with
us as we are of "death and taxes," but
the music is more pleasant. ompete with a tax-supported institution.

VI

We hereby express our confidence

Whereby express our confidence

With a tax-supported institution.

Whereby express our confidence

Whereby exp controlled channels, without the inter-

der the provision of which the Farmers National Grain was set-up, defines by the national orby the channels of the National Grain through the channels of the National Grain was set-up, defines a co-operative as an organization of producer that meets the requirements of the Capper-Volstead Act includes four important points of interest to producers in forming Co-operative Marketing organizations. In the first place, the co-operative must have only producers as voting stockholder or members, Tuesday evelized the Marshall would like to be with us when we may have more than one vote because A number of interested farmers, of the Winifred community, met at the Winifred schoolhouse, Tuesday evening, and reorganized the Marshall Center Local 1349, with their meeting place at the Winifred schoolhouse.

Mr. Witham said if that was the case had a good program as he had certainly enjoyed it all.

Mr. Neath was called on but he said after hearing us talk about taking on stock or membership capital in access of 8 per cent per capita.

The president remarked "We did not have much program this evening." ducers as voting stocknown bers. No member of an association may have more than one vote because of the amount of stock or membership capital in access of 8 per cent per capita.

The Association may not deal in the world like to be with us when we had a good program as he had certainly enjoyed it all.

Mr. Neath was called on but he said after hearing us talk about taking on stock or membership capital in access of 8 per cent per capita.

The Association may not deal in the world like to be with us when we had a good program as he had certainly enjoyed it all.

Mr. Neath was called on but he said after hearing us talk about taking on stock or membership capital.

The president remarked "We did ducers as voting stocknown bers. No member of the amount of stock or membership capital in access of the association may not deal in the world like to be with us when we had a good program as he had certainly enjoyed it all.

Mr. Neath was called on but he said after hearing us talk about taking on stock or membership capital in access of 8 per cent per capital.

The Association may not deal in the world like to be with us when we had a good program as he had certainly enjoyed it all.

Mr. Neath was called on but he said after hearing us talk about taking on stock or membership capital he may own therein, or the association may not deal in the association may not deal in the world like to be with us when we had a good program as he had certainly enjoyed it all.

as it is a small return for the many good talks they bring to us. And no Farmers Union folks need to wait for an invitation to our meetings..

Nice refreshments of sandwiches, pie and coffee were served by the three locals to the crowd of over 800 that was present.

Try to be with us at Peoria April

For the first time in history the grain producer now may carry his grain, through his own marketing ma-Try to be with us at Peoria, April 14.

chinery, from the farm direct to the world's markets. The export depart-ment of the Farmers National Grain Corporation, farmer owned and farmer controlled, takes the grain from the farm to port of shipment, loads it into chartered steamer space in par-cels or full cargoes and sells it abroad, receiving payment in the currency of the buyer.

Since June the 10th, last year when first direct sales abroad were con-summated, Farmers National has loaded wheat on 103 steamers, bound for twenty-four different points.

CESSFUL DEMONSTRATIONS Hugo Stolberg, chief chemist of the Union Oil Company (Cooperative) North Kansas City, Missouri has just discounts under the option which exmarket which prevailed at Gulf ports returned from a trip through South
Dakota where he gave a number of
oil and gasoline demonstrations. Mr.
Stolberg had laboratory equipment
with him, and showed just why one
oil is a better lubricant than another,
oil is a better resistance. Stolberg had laboratory equipment
with him, and showed just why one
oil is a better lubricant than another,
in the same period last
year, is convincing evidence that the
ability of Farmers National to take
wheat in any quantity for export at
Gulf ports greatly stimulated premiums. and how the quality of Union Certi-

was a good attendance and a lot of terminals and gives the grain prointerest shown at each meeting. As-cording to Mr. Stolberg's statement, he had an attendance of from 150 to

The farmer who poduces grain is

clination to do so and the physical machinery necessary to the marketing operation.

manufacturing their own products the producers of the product. Control rather than trust the quality of their etroleum products to someone else. Mr. Stolberg has the distinction of begives the producer the profits of distribution. The individual farmer identidies himself with the co-operatve grain marketng movement and benefits thereby, by becoming a stockholder of a local cooperative association. The local becomes a part of the regional or state, which in turn is a stockholder of the Farmers National, thus the cooperative picture is com-pleted. And I want to say in conclusion, that you, no matter how small a cooperative organization you are af-

poration was prepared to take wheat for export in whatever quantity offered by co-operative stockholders. In Agriculture. comparison for the premiums for cash wheat, relative for the future

fied is constantly safeguarded in the laboratory of the Union Oil Company. He held meetings in South Dakota at Yankton, Redfield, Woonsocket, Selby, St. Lawrence and Aberdeen. There was a good attendance and a late of the same an

filiated with, is a part of this great national chain, a picture that I have been trying to draw, and we must not lose sight of the fact that the work is that the Farmers National Grain Cor- not yet done, that we have a lot of organization work to do.

Get into the Farmers Union organi zations, affiliate yourself with your neighbor and friends, looking forward to the time when Agricultural producers will be getting the cost of production along with any other manufacturer.—H. E. Witham.

FEWER HENS LAYING MORE EGGS

Egg production per farm flock the first three months of this year has increased markedly over the corres-During the heavy harvest period of last summer and early fall, the corhens and pullets of laying age, ac-

> The heavy layings this year are attributed to the open winter, but the bureau believes that the reaction to be expected later to a lower seasonal rate of layings per hen, accentuated by the smaller number of layers, will tend to reduce layings per flock to below the level of recent years.
> The bureau's figures cover reports from 22,000 crop correspondents, excluding flocks numbering 400 or more hens and pullets of laying age on January 1, this year.

> The figures show that on March 1 this year, the number of hens and pullets of laying age in farm flocks of crop reporters averaged 83.6 per farm, compared with 88 a year ago, and a five-year average of 85.9 on that date. The reduction since Janu-

averaged 35.7 eggs compared with 38.6 eggs last March 1, and 32 for the There is no sound reason why the five-year average. The aggregate of profits that come from the market- the layings per flock on January 1, ing of a product should not belong to February 1, and March 1, combined is 75.3 eggs this year compared with of the marketing machinery made possible by the national organization 71.5 in 1930, and 64.9 in the five years

GLOBE IMPRINT, Salina, Kas.

666

LIQUID or TABLETS Cure Colds, Headaches, Fever 666 SALVE CURES BABY'S COLD

# LIVE STOCK

Be a REAL Farmers Union member and market your live stock through

Your own organization naturally will do more for you than some one not interested in you. You get your part of the profits returned to you from the Farmers Union firm.

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> > G. W. Hobbs, Mgr.

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For YOU to choose from. YOU get more for your money as well as a product that YOU can readily sell. YOU also get a Nationally Advertised Product that carries a MONEY BACK GUARANTEE.

YOU can depend on GOLD MEDAL "FARM-TESTED" FEEDS AND GOLD MEDAL KITCHEN TESTED FLOUR. Ask for prices on GOLD MEDAL 32% Dairy Supplement and Special Booking prices on GOLD MEDAL ALL MASH CHICK RATION.

The Farmers Union Jobbing Assn.

1146 Board of Trade

K. C., Mo.

Branch Offices 915 United Life Building Seline, Kansas

1004 Corby Building St. Joseph, Me

#### F. U. LIVESTOCK & ARKETING NOTES

#### LIVE STOCK MARKET LETTER

(Wednesday, March 25, 1931)

STEER MARKET By Art Little and Bob Lieurance

With heavy cattle receipts on all markets Monday, and with the Kansas City run consisting mostly of short fed and medium quality cattle, the bulk of sales were from \$7.00 to \$8.50, and the extreme top, on some heavy weight and medium weight cattle, at \$9.50. Lightweight stocker steers are fully steady, with the bulk selling from \$7.50 to \$8.50, and with a few outstanding ones up to \$9.00. Lightweight yearling stocker Shorthorns bring from \$6.75 to \$7.40, with plainer ones from \$6.00 to \$6.50. The market is closing around 25c lower on feeder steers, especially on those of plainer quality. Dogie steers sell from \$5.00 to \$7.00, depending on flesh and weight. We sold some dogies this week at \$6.90, some red and black, mixed colors, at \$7.60, two Kansas farmers. In giving support to loads of Colorado cattle at \$7.90, and a load of Shorthorn steers at \$8.50, and our cooperative oil program, the Farloads of Colorado cattle at \$7.90, and a load of Shorthorn steers at \$3.00, and mers Union leaders are making it possible for their members to make adbuyer wanted and were a little out of line. These few sales represent a ditional savings. At Quinter, Kansas, cross section of our sales this week.

#### BUTCHER MARKET By John R. Hannon

With an unexpected run of cattle at all markets this week, trading has slowed up on butcher stuff and prices generally are lower. Fed heifers show a decline of 25c to 35c for the three days of this week. The better grades of 700 to 800-pound killing heifers are bringing from \$7.25 to \$8.00. There is a good demand for fat cattle weighing under 600 pounds, and this class is probably steady with last week. Canner cows have slumped from 25c to men to work together. By pooling 40c. Canners are selling from \$2.75 to \$3.00, cutters from \$3.50 to \$4.25, and the bulk of the better grades of killing cows bring from \$4.75 to \$5.25, with a few odd head up to \$6.00. Stock cows and heifers are fully steady for the week.

#### CALVES

The veal calf market is 50c higher for the week. The practical veal top the "chain stores" which take money is \$8.00, with a few up to \$9.00. Medium weight and heavy killing calves out of your community. The big oil had been found necessary to protect companies are steady, the bulk selling from \$6.50 to \$7.50. A few fancy ones are higher. Canner calves bring from \$4.00 to \$5.00. Bulk of the baby beeves store" organizations in the United pected precipitate drop to a price of sell from \$7.00 to \$8.00. Stock calves are steady. Good to choice Whiteface stock steer calves bring from \$8.00 to \$9.50. Plainer kinds from \$8.25 to \$7.75. Shorthorns mostly from \$6.50 to \$7.50. Whiteface stock heifer calves alleled in any other line of merchanbring from \$7.00 to \$8.00, with plainer ones down to \$6.00. Bulls are prac- dising. In 1914, five chain oil systically steady for the week. Good to choice bulls bring from \$4.00 to \$4.50, and fair to good ones from \$3.25 to \$3.75.

REPRESENTATIVE CATTLE SALES IN FARMERS' UNION ALLEYS (Steer Alley)

J. W. Cowle, Republic Co., Kans., 14 steers	1002	40
W. R. Stump, Marshall Co., Kansas, load steers	1050	8
Payton & Hoffman, Ft. Morgan, Colorado, load steers	1109	7
Lane Staaldine, Osborne Co., Kansas, 22 steers	850	7
O. R. Horton, Lyon Co., Kansas, load steers	945	7
J. W. Craig, Sedgwick Co., Kansas, load steers	1226	7
L. E. Decker, Cambridge, Nebraska, load steers	979	7
W. B. Thomas, Clay Co., Kansas, steers	998	7
C. O. Anderson, McPherson Co., Kansas, load steers	1077	7
Frank J. Braun, Nemaha Co., Kansas, 2 loads steers	1017	7
Carl Steffins, Ft. Morgan, Colorado, load steers	917	7
Lewis Kramer, Scott Co., Kansas, load steers	930	7
Jacob Frick, Ft. Morgan, Colorado, steers	934	7
Ray Rutherford, Harper Co., Kansas, load steers	726	- 7
Robert Bruce, Ottawa Co., Kansas, load steers	843	
Cravens Grain Co., Marshall Co., Kansas, load steers	1010	* (
Cravens Grain Co., Marshall Co., Raisas, load Second (Butcher Alley)		
L. E. McShane, Polk Co., Missouri, mixed yearlings	635	\$
Wm. Breymeyer, Wabaunsee Co., Kansas, mixed yearlings	675	
Wm. Breymeyer, Wabaunsee Co., Kansas, Ioad heifers	703	
Cravens Grain Co., Marshall Co., Kansas, load heifers	878	
N. F. Thome, Douglass Co., Kansas, load heifers	651	
G. Reiners, Wabaunsee Co., Kansas, mixed yearlings	766	
Leonard Finch, Linn Co., Kansas, mixed yearlings	783	
J. P. Ankeman, Norton Co., Kansas, mixed yearlings	869	
Lane Staaldine, Osborne Co., Kansas, 29 heifers	788	4
N. H. Nielson, Morris Co., Kansas, heifers	787	
Chas. Margreiter, Mitchell Co., Kansas, load heifers	950	
W. B. Thomas, Clay Co., Kansas, heifers	455	
Henry Abt, Barber Co., Kansas, heifers		
H. T. Wulfkuhl, Douglass Co., Kansas, heifers		
J. W. Cowle, Republic Co., Kansas, heifers		
C. O. Anderson, McPherson Co., Kansas, hilfers	1160	
Jacob Frick, Ft. Morgan, Colo., cows		

tive oil company. Farmers in many

"Nothing Succeeds Like Success."

still greater savings can be made by

No longer is it necessary for farm-

need to buy from the Old Line com-

panies which take the profits on pe-

troleum products away from their

community. The Union Oil Company

is increasing rapidly.

#### THE FARMER AND THE OIL BUSINESS their members.

(continued from page 1)

wise it could not be maintained. You little less than two years ago. They pay for a tremendous marketing saved for themselves \$44,300.00 the waste, when you pay three times as much for gasoline as it is worth at the refinery. It is the tribute you pay den City territory have this much for the "mad scramble" of the oil man to get more business. other territories are making substan-

You are to be commended on the progress you have made in perfecting tial savings. Thousands of Kansas fort so the producer may enjoy a lar-ger share of the consumers' dollar. On the other hand, you have helped to pay for millions of dollars of waste which have crept into the petroleum business. You furnish the big oil companies a tremendous volume, and you furnish them their most aprofitable business. The retail price of gasoline in rural communities is oftentimes higher than the price in the cities.

agency. They reasoned that by turning their volume through one chan-While not usually so considered, penel, it would save them more money. troleum may well be termed a farm It was thus the Union Oil Company (Cooperative) was brought into being. It was organized by farmers to elimproduct, for practically all of it lies beneath some farmer's land. It passes through the "over-built marketing inate marketing waste in the petroleum products they use, and for which they had paid dearly in the 'past, and a large portion of it is brought back to the farm to help produce the back to the farm

other modern farm machinery, it is no longer possible for you and your fellow-farmers to run your farms ing them money. Four members of without using gasoline, kerosene, oils our board of directors are from Kanand greases in large quantities. Your peed for these products has grown as rapidly as has the petroleum indastry.

apidly as has the petroleum ind stry.

There are some six and one-half united Union Certified. No longer do they millions of farmers in the United States. You represent one-third of the total population, and afford a market for the oil companies in proportion to your numbers. While you have been busy producing food for the nation, someone else has been building the

000 farmers are enthusiastic users o Union Certified.

The Union Oil Company has made a rapid and substantial growth since t was organized two and one-half years ago. We re proud of our record We paid a patronage refund of 15 per cent of profits for 1929, and made a refund of 20 per cent for 1930. Our increase in volume for 1930 was 261 per cent over 1929, and our increase

in profits was 412 per cent. The cooperative handling of petroleum products affords an opportunity for all groups to work together. It has been said the Union Oil Company (Cooperative) is a "melting pot". The Farmers Union, The Farmers Equity, and other farm organizations all are represented on our board of directos. The building of the various Farmers Union marketing organizations is a monument to the progressiveness of for example, the Farmers Union Oil Company made \$8,526.95 the first five and one-half months they operated. They saved this much more for their members by operating their bulk oil

station. The Cooperative handling of petro leum products also affords a splendid opportunity for farmers and businesstheir volume they can both save money. It keeps the money in the com-munity in which they both have a common interest. The businessman as well as the farmer can benefit by patronizing a cooperative oil company. He solicits your farmer-trade. States. They were the first to adopt about 50 cents. the chain method, and they have extems were operating 2,000 stations. definitely that if the market dropped more money in your community.

To you who are not now members

oil company, and to work with the

If there is no cooperative oil com-7.15 pany in your community, you will be 7.00 rendering a service to yourself and 7.00 your neighbors by taking the lead in organizing one. We will be glad to is almost incalculable. It would have lahoma. give you full information, to tell you reached and affected virtually every how local leaders have organized companies in communities similar to yours, and the record they have made. 8.15 pany in your territory, and are buyfight their battles from behind the same breastworks. If your company is not working with the many other co-operative oil companies who are buildng their own company—the Union 7.00 Oil Company (Cooperative) you are losing an opportunity to save the manufacturing profits. One of our member companies in Kansas received a patronage refund amounting to \$1,for your members, which is the purone has made substantial svings for pose for which you are organized. On Farmers at Garden City, Kansas, orize an Old Line company, you are ganized a cooperative oil company a not in sympathy with the Cooperative movement, and are taking your supfirst eighteen months they operated. port away from the other cooperative companies which are working together for the good of farmers. Organizamore money than they would have had tion and closer cooperation were nev-

if they had not organized a cooperaer needed so much as now. There are Kansas farmers who have received as much as \$400.00 in refunds on the purchases of their gasoline and your own marketing organizations. farmers are today members of coop-your own marketing organizations. farmers are today members of coop-oil in a single year. Thousands upon er in thousands have received enough re-tion. fund on these products through their cooperative oil companies, to pay all

If local groups can save money for of their taxes.
their members it is quite evident that We do not con We do not contend that the cooperative handling of petroleum products the local companies working togeth- is going to solve all of the economic er. Again, farmers and cooperators problems of the farmer, but it will "put their heads together". They decided to organize a central cooperative cost of production.

BRANDS CANCER 'CURES"

I thank you.

"There is no scientific and medical ies were at the mercy of the Old Line minis ration, stated today in comment companies, which at heart were not ing unon a radio talk delivered rebers of Kansas farmers. We are sav-The cancer curer is still a curse in double-breasted business suit. He is every land, and the most pathetic cre-self-possessed, alert. dulity as to his claim is shown by people who should know better.'

Doctor Durrett continued, "cancer may be cured by surgical treatment." after another, with a group of friends sary if we are to maintain our exact the Kansas City Club. He just had stence. But the Food and Drug Administra-tion is convinced that the sale of so-marked. He had not been challenged called cancer 'cures' results not only bousy producing from the country, with no thought for the cost to you. A few years ago, however, thinking groups of farmers began to organize cooperative oil began to organize cooperative of some noil. There were only a few and oil. There were only a few and oil. There were only a few and first, but the number increased rapidly. Each one operated successfully. Today, several hundred of these companies are operating throughout the following farmer-employed oil chemist in the country, devotes his entire time Today, several hundred of these companies are operating through the purchase rate and sense of security at a time when immediate action must be taken if the disease is to be cured. In 24 years' regulatory operation of the Farm Board with five hundred million dollars and the provisions of the Farm Board the frame Board the farmer must help them-sas and Oklahoma with some satisfaction. There had been some evidences that the hostility Mr. Legge and Secretary Hyde had encountered on their trip last summer in the interests of acreage reduction had been only farmer-employed oil chemist in the rare instances where such fakes enter interstate commerce today, the the production of quality products. There had been even some evidence that the hostility Mr. Legge and Secretary Hyde had encountered on their trip last summer in the interests of acreage reduction had been on their trip last summer in the interests of acreage reduction had been on their trip last summer in the interests of acreage reduction had been on their trip last summer in the interest of the Buyer, but, and the provide diction. There had been some evidence that the hostility Mr. Legge and Secretary Hyde had encountered on their trip last summer.

They purchase raw materials and make their own oil. In their plant, the only farmer-employed oil chemist in the rare instances where such fakes enter interstate commerce today, the the production of quality products. There had been even some evidence that the hostility Mr. Legge and Secretary Hyde had encounte helps them keep these products at in economic loss to the buyer, but, and

peat business getter". More than 100,- It's Up to the

Wheat Growers Board's Policy

Tells Hutchinson Gathering That Action Toward Disposing of Holdings Will Depend on What Farmers Do

HUTCHINSON, Kans., March 25-The amount of wheat planted this year will determine to a large extent the farm board's policy for disposing of its 200 million bushels of stabilization purchases.

J. C. Stone, chairman, speaking to day before a joint meeting of the Farmers' Co-operative Grain Dealers' Association of Kansas and the Farm-

Interest in the Policy Great interest has been expressed in how rapidly and through what chan- insists it is not a solution. Other nanels the board would sell the cereal bought to maintain domestic prices. This was the first word in this connection since the board's announcement it would not support the market after May. In that statement it was said the stocks would be sold so as "to impose the minimum of burden on domestic and world prices." Should plantings be smaller than usual, the board is expected to make

some sales. If the opposite should prove true, it may agree to hold its wheat for an indefinite period. Defending resumption of stabilization operations last fall, Stone said it

Says Board Saved Price "When wheat prices dropped last November to a level close to 70 cents in Chicago," he said, "we found out Last year 800 chains were operating another cent or two a bushel, at least 71,500 stations. Your business men | 40 to 50 million bushels of wheat held ask you to patronize a home-concern. by various parties on which money When they patronize your cooperative had been borrowed from the banks these loans.

of a cooperative oil company, I appeal opinion of some of the best informed to you to patronize your cooperative grain men in the country that American wheat prices would have gone other consumers who are building a considerably below 50 cents per bushhome-owned company. By doing so, el at Chicago, which would have you are helping to build a company meant financial disaster not only to which is operating for the good of the farmers who still had their wheat on hand, but would have meant the mddle West.

Gives Figures on Loans character of business . .

"It is too early yet to cast up the ours, and the record they have made. accounts in dollars and cents in this If you have a cooperative oil com- whole matter," he said. "We believe, however, that a fair examination of ing from one of the big chain-com-panies, you are defeating the purpose against the damages that were immifor which more than 100,000 of your | nent when the policy was inaugurated, fellow farmers are organized. To gain will show the credit side of the opera-the greatest results, farmers should tion in actual dollars will be far in excess of the debit side, including any losses the Gran Stabilization Corporation may sustain."

Stone disclosed that the board had lent \$217,969,748 to 101 co-operative associations. Of this \$82,461,458 has been repaid.

Chairman Stone spoke at the afternoon session of the Farmers' Comperative Graindealers' Convention. He ar-135.57 last year. By participating in rived about 9:30 this morning from these manufacturing profits it means Washington. With Chairman Stone that you would make larger savings here today were B. B. Derrick, in here today were B. B. Derrick, in charge of Federal Farm Board extension and educational work for the centhe other hand, so long as you patron- tral states, Edw. S. Markham, director of Cooperative marketing of the turning your volume to those who are Federal Farm board, for the grain section.

Confers With Leaders Chairman Stone, in an informal vist at the Bisonte hotel this morning with heads of prominent farmers' organizations, reiterated the position of the Farm Board. The farm organization leaders agreed that a campaign should be strted to seek to bring the town wheat grower to join the farmer in the movement to reduce produc-

Among those present at this informal conference at the Bisonte were Cal. A. Ward, Salina, President of the Kansas Farmers Union; Dean H. Umbarger, Roy M. Green and Vance Rucker, of the College at Manhattan. and Frank Blecha, District Agent of the Farm Bureau.

NEW FARM HEAD SMILES Wheat Surplus Doesn't Worry James C. Stone Yet

The Genial Kentuckian Encounters Only a Snow-storm in Kansas ters Only a Snow-storm in

One never would guess at a glance farmers' crops.

A few years ago, the farmer had comparatively no need for petroleum products, save perhaps the kerosene for his lamp, and the axle grease for his wagon. With the coming of the automobile, the tractor, combine, and other modern farm machinery, it is

ies were at the mercy of the Old Line ing upon a radio talk delivered recently by Lord Moynihan, one of the favorable to Cooperatives. The Union favorable to Cooperatives. The Union Company (Cooperative) is the agreement in gupon a radio talk delivered recently by Lord Moynihan, one of the federal farm board until Mr. Stone started talking. Then Mr. Stone started talking that the coming of the federal farm board until Mr. Stone started talking. Then Mr. Stone started talking. Then Mr. Stone started talking that the coming of the federal farm board until Mr. Stone started talking that the common started talking that the of alleged cancer 'cures' is worthy of repetition at this time in the United States. The British surgeon declared:

pronounced drawl, but the type that ed with the operation of the business but all those who are associated in the other activities of life. pronounced drawl, but the type that ed with the operation of the business

> Yet Unchallenged on Surplus Mr. Stone was smiling last night the country and the world with the as he discussed farm problems, one food and clothing which are necesto an old-fashioned Kansas wresling separate units in agriculture the match over the wheat surplus as had efforts of cooperation have been fre-

acreage as a means of controlling the

Wheat Growers
Yes, and it was snowing in Kansas and Oklahoma—all over the stricken wheat belt. There, possibly, was some

A Guest of Capper
Senator Arthur Capper, friend of
the farm board, had accompanied Mr. Stone from Topeka. The Kansas sen-ator had had Mr. Stone at a luncheon of Kansas farm and business leaders yesterday. The response had been gratifying.

Good will?
"Not just that," Mr. Stone replied. We are out to promite a better un-

derstanding of our problems."

Speaking of good will, Mr. Stone gives the appearance of a diplomat He replaced a fighter, Legge, who, only a few months ago, had stirred an economic storm in Kansas by saying no more than Mr. Stone had said in "What wheat growers do at planting time this spring and next fall will be an important factor in determining the sales policy for stabilization of more than Mr. Stone had said in Hutchinson and Topeka the last few days. A storm followed Mr. Stone's visit, but it was a snow storm, and a welcome one, at that

Mr. Stone talks rapidly and surely about the farm problems. He doesn't hesitate to attack the debenture. He tions would not stand for America dumping its surplus on them any more than America would permit them to dump their surplus on us.
"No," he said, "that is not the way.

I am firmly convinced that co-operative marketing, with the working co-operatively, is the key The farmer has been disorganized Let me give you an example of what

"The tobacco industry's adventure is proof of my point. There were 175,000 tobacco raisers in Kentucky Each one was doing his own business in his own way. There was no or-ganization. On the other hand the buyers of the tobacco, possibly 175,-000 stockholders in the big companies, were represented by four men, representing as many companies. "Is there much difference between

co-operation and corporation? Trouble for the Unorganized "Here you had four highly organized corporations buying in the interests of 175,000 stockholders from 175,000 individual farmers. Certainly troubles developed for the unor-ganized farmers. Then we formed the burley tobacco co-operative and con-cult. 8.50 oil company, they, too, are patron-izing a home-concern, which keeps willing market at this level to protect ditions changed. The 175,000 tobacco hese loans.

"If this had been done, it was the pinion of some of the best informed farmers were represented by a small group of organized representatives.

"The same situation exists in any business. Farming is a business. It

> its products, but to control its crops to meet world conditions." With Chairman Stone was Edgar C. Markham, assistant to the chairman. the farmers who still had their wheat on hand, but would have meant the closing of hundreds of banks. in the mddle West.
>
> Markham, assistant to the chairman. Mr. Markham, former Washington newspaper correspondent, is a former Kansan. His home was at Washington, and he was graduated from K. U. He, too, was pleased by the reception "The damage this would have done they had received in Kansas and Ok-

Chairman Stone and Mr. Markham left last night for Chicago.

# Slash Spring Wheat

Growers' Intentions for This Year Reported by Agriculture Department to Total 13,992,000 The Smallest Since 1918

Some Increases in Winter Crop in Northwest Announced, With 4.9 Hike in Corn Plantings

WASHINGTON, March 26-(AP) The smallest Durum wheat acreage since 1918 was reflected today in the department of agriculture's report of 000 acres.

The department said the Durum acreage was 77.5 per cent of last year's and only slightly more than half the EDUCATORS' WORK record 1928 acreage of 6,836,000 acres. The intended acreage of spring wheat other than Durum, the department placed at 13,992,000 acres, or 88 per cent of the 1930 acreage.

35 Per Cent in Washington The greatest decreases were 35 per cent in Washington, where winter and state agricultural agencies are wheat acreage was greatly increased, earnestly cooperating on a national and 30 per cent in Colorado, 40 per cent in Illinois, and 24 per cent in Idaho, where winter wheat abandonIdaho, where winter wheat abandon-

Based on March 1 Returns If the usual departure is made this acres, or 88.6 per cent of the 1930 acreage will be harvested. This will be next to the smallest acreage of this crop since separate estimates were first made.

Farmers also were reported by the department today as intending to plant this year 4.9 per cent more acreage of corn.

AGRICULTURE FINDS COOPERATION DIFFICULT

(continued from page 1)

Agriculture must be more profitable in order to insure a contended class o fproducers who will provide

But on account of the number of his predecessor, Alexander Legge, last quently unavailing. It is for that rea-

Says Cooperative Handling of Petroleum Products will Lower Farmer's Cost of Production.



Howard A. Cowden, President Union Oil Co., (Coop.) Whose Radio Talk ove WIBW, "The Farmer and the Oil Business" Appears in This Issue,

the operation of mills. Therefore, the government had the perfect right and doubtless the duty to give aid to farmers along the line they needed aid and to show the method by which the farmers could best help themselves.

I want to point out why I think there is such a vast and challenging piece of work ahead of the educators of this country. So far, the public generally and opponents of the coopfarmers could best help themselves. erative marketing movement partic-Aside from the cost of this education, and it is worth the money if it is successful, there is no expense to the government's activity and no reason to believe that the farmers will not be able to carry on when they are

must be organized not only to market only in our own country but in all the newspapers and magazines of the parts of the world. Perhaps it would measures. Information that makes have been better to have done this measures. Information that makes work at a time when agriculture and everyhedry was measured to have done this measures. Information that makes good news usually does not grow out everybody was prosperous. But the preparations took too much time and when the farm Board assumed its operative marketing. duty it was face to face with the great I am inclined to believe that if the problem of a shrinking market and sound principles of cooperative mar-cruel competitive conditions just as keting involved in the long-time proj-

> Acreage 12 Percent tainly result in blunders and mistakes occasionally. Nearly all the knowledge we get is from the hard school of extions. Usually we insist on accumulating this experience ourselves

But the farm marketing plan is being carefully directed. Many mistakes are being avoided. Much is be- dren in our city schools and students

gan, in Hutchinson News.

IN TEACHING COOP-ERATIVE MARKETING

(continued from page 1) association of Land Grant Colleges and Universities. Today I am glad to say that federal

Idaho, where winter wheat abandonment now appears likely to be small.

The intended decrease in North Daated educational movement include the kota is 6 per cent, South Dakota 8
per cent, and Minnesota 15 per cent.
Acreage of spring wheat harvested has slightly exceeded the acreage inversities, state departments of agri-culture, general farm organizations and farmers' cooperatives. All of year, the department said, 14,083,000 these agencies, along with the Federal Farm Board, are aiming at the same goal—that of developing a more efficient and profitable system of marketing products produced on the farm. The task is of such magnitude that there is plenty of work for all.

not be able to carry on when they are gency character. The stabilization sufficiently organized to get by the indifference and lack of acquaintance is of importance but by no means as which make farm organization diffi- important as the work being done on the long-time program.

Of course, this Farm Board and this cooperative Marketing Act were this cooperative Marketing Act were the source of the Board's work to be judged primarily by its emergency activities. Sensational eleout of luck when they were launched at a time of general depression not only in our course launched ments that make boldface headlines in the newspapers and magazines of this the newspapers and magazines of this

were those who have charge of the business of other industries.

It will take some time for the farm have to depend primarily upon our marketing act to work out its result. It may never reach the heights to vocational teachers, agricultural colwhich its friends aspire. It will cer- lege and university professors, coun-

I do not think that teaching of coand do not benefit by the experiences operative marketing principles will be limited to rural schools or agricultural ing accomplished even at a time when in our colleges and universities will obody in any industry is doing much need to learn the fundamentals under-This meeting of cooperatives in lying our improved system of selling Hutchinson will be of importance before products. Troubles in agriculcause it brings together men who not ture spread to the nation as a whole, only have a desire to boost their in- affecting both the city and country. intentions by farmers to plant 3,599,dustry but are accumulating the
means and the methods.—W. Y. Morcomplex and interdependent system of complex and interdependent system of marketing and distribution.

(continued next week)

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