

es to take this opportunity to express the thanks and appreciation

of the state organization to the management of this good Kansas radio station for the courtesies ex-

tended. The facilities of the radio

station are extended to the Kansas

Farmers Union without cost for

this period of broadcast. Senator

Capper, himself a member of the Kansas Farmers Union, seems glad

to offer this service as a means of spreading the Farmers Union gos-

pel. We are quite sure the entire membership feels grateful for this

Eastern Kansas this Month

consideration.

NUMBER 9

SALINA, KANSAS, THURSDAY, OCTOBER 13, 1932

**ORGANIZATION** 

CONVENTION SPEAKER

CAL A WARD

President Kansas Farmers Union

the convention program at the various

afternoon. No doubt this session will be one of the most largely attended

H. G. Keeney, vice president of the

National Farmers Union, and presi-

dent of the Nebraska Farmers Union,

will be one of the speakers on Wednesday evening. Mr. Keeney has been a leader in the Farmers Union

(continued on page 4)

of the convention.

Union audiences.

### LIST OF SPEAKERS **INSURES VARIETY VITAL DISCUSSIONS**

Speakers Include Lambertson, Keen ey, Simpson, Woodring, Steward, Capper, Kinney, Ward, Bevington and Others

### CLAY CENTER READY

Every Arrangement to be Made with Idea of Having Best Convention is History of Organization; All are Welcome

From all over the state come reports of meetings held among Farmers Union groups, in preparation for the state convention to be held in Clay Center, Kansas, on Tuesday, Wednesday, Thursday and Friday, October 25 to 28 inclusive. Delegates are being selected to represent locals, county Unions, local business as-

Those in charge of local affairs of the Farmers Union are urged to send in the delegates' credentials as promptly as possible. These credentials as tiple are the farmers union are urged to send in the delegates' credentials as promptly as possible. These credentials as tiple are the farmers union to th promptly as possible. These credentials are to be filed and ready to be turned over to the credentials committee at the beginning of the convention. Promptness now on the part of the local secretaries, county secretaries, or whoever is looking after that detail, will be a great aid when convention time comes.

The fact that the Kansas Farmers Union Managerial Association meets on Tuesday, prior to the regular Farmers Union convention which begins Wednesday, makes it convenient for the managers to attend not only the Managerial Association meeting, but the sessions of the convention as well. In many cases, they represent their organizations as delegates to

the state convention. As has been stated before, the Managerial meeting has been held in connection with the state Farmers Union convention regularly for so many years that it is properly considarranged a program which will hold a great deal of interest to all who find it possible to attend. Their program fits into the Convention program, and begins at 1:30 in the afternoon. Among the speakers are H. E. Witham of the Jobbing Associa- ly established himself as a farm leadtion, C. A. Ward, president of the Kansas Farmers Union; O. C. Servis will have an opportunity to talk to a of Winfield, vice president of the large number of Farmers Union folks Managerial Associaton; C. B. Thowe, president of that association; A. M. Kinney representing the Farmers Na- ion. tonal Grain Corporation, and others. Among the important features of Capper Thursday evening. Mr. Stewthe state convention will be the re- ard is a director of the Farmers Naports by the heads of the various tional Grain Corporation, and will state-wide business and marketing have a message of much interest to groups. These reports are of inter- all Farmers Union members.

est to the entire membership. All are intensely interested in the pro-gress made by these institutions. Fairview, Kansas, vice president of the Kansas Farmers Union, is schedgress made by these institutions. The deliberations of the convention uled to speak at 3 o'clock Wednesday will probably deal quite extensively afternoon. Mr. Lambertson is known with plans looking toward a new bas- all over Kansas and all over the Unitis of membership, or a new basis of ed States as well, because of his work payment of dues. An earnest at- in the House of Representatives at tempt is being made to include the Washington. He is a forceful speakthousands of farmers who now re- er and will be heard with great inceive benefits from Farmers Union terest by the convention. cooperative activities but who do not belong to the Kansas Farmers Union. afternoon sessions of the Managerial

A number of resolutions have been Association, the convention will lisreceived at state headquarters, to be ten with much interest to A. turned over to the resolutions com- Kinney, former state secretary mittee at the convention for consider- the Kansas Farmers Union and

The speakers listed to appear on

## HAVE A FULL PROGRAM POWER TO BARGAIN IS ONLY A PART OF AGRICULTURAL NEED

Must Have Equality with Other Industries in Many Other Particulars, Points out C. E. Huff in Radio Address

### COOPERATIVE OUTLET

Local Cooperatives are Cooperative Gatherers, and Larger Cooperatives are Needed to Complete the Cooperative Cycle

Something of the development of cooperative marketing, and of the history of the development in the United States, is brought out in an address recently broadcast over National Broadcasting Co. network by C. E. Huff, former president of the Kansas Farmers Union and now president of the Farmers National Grain Corporation. A part of Mr. Huff's address is

The agricultural situation continues to be acute and to command national attention. Naturally, in the face of so different a situation various propos sessions will appeal to most of the membership. While lack of time proals are brought forward-practical and impractical-some looking to the long-time adjustment of agriculture, and others to an immediate overcoming of the difficulty. There are cross currents of opinion, and, as is inevitable, some confusion. The confusion, is one of the most commanding and however, is much less than the superdynamic speakers the Farmers Union ficial observer would be inclined to has ever produced. He is scheduled to appear at 1:30 o'clock Thursday

Underlying the entire discussion of agricultural programs and relief there s a close unity of opinion as to the place which cooperative marketing must bear in the final solution of ag-

riculture's difficulties.

The farmer is entitled to tariff benefits equal to those enjoyed by other American groups, and to equal credit with others. The credit available to for a long span of years, and is always popular with Kansas Farmers agriculture must be as low in cost and as favorable in terms as that available to other industries, if equality of Just preceding Mr. Keeney Wednesday evening will be Harry H. Woodring, governor of Kansas. Last year at Beloit Governor Woodring makes the state of program governmentally as has commerce and industry. The Agricultural Marketing Act and the Federal Farm spoke at an evening session of the Farmers Union state convention, and Board are an expression of attempted

On Thursday evening at 7:30, Sen- the plight in which the farmer ator Arthur Capper is scheduled to finds himself as a result of the past address the convention. Senator Cap- twelve years. This machinery, designper, through his farm papers and by ed to give aid to agriculture, has been his efforts in Congress, has definite- of tremendous and provable benefit, and when we have gotten far enough er. He has a large following and away from the perplexities and difficulties of the hour to have an historian's estimate of what has been done, at Clay Center. Mr. Capper is a member of the Kansas Farmers Unit will be shown to have accomplished much of permanent character within its first three years, setting a new

C. B. Steward will follow Senator pattern for stimulated self help to agriculture. Agriculture requires more than cooperative bargaining; but upon no single thing does agriculture depend to one-half the extent that it depends Congressman W. P. Lambertson of upon cooperative action. Given equality in other directions, the hope for American agriculture in the future lies in the control of its commodity in the market places. Cooperation must

begin at the farm and with the rural

community. It must not stop short

of the ultimate markets. The present movement to withhold farm commodities from the market, if it results in price improvement, will On Tuesday evening, following the yet require strong central cooperative organizations to secure that improved price during the period of moving such crops into the market places. In no instance in our modern world can the sale of a farm commodity be negopresent with the Farmers National tiated with full effectiveness by localsociations, directed and controlled by KANSAS DIVISION OF THE FARMERS EDUCATIONAL AND COOPERATIVE UNION OF AMERICA, WHICH WILL BE HELD AT CLAY CALL FOR THE TWENTY-SEVENTH ANNUAL MEETING OF THE

mmodities. Farmers National Grain Corporation is non-partisan. It has within its membership both Democrats and Republicans. It has no political program nor motives. It has a definite and vital program in grain marketing. It hopes that both parties will elearly recognize the place which such cooperatives must occupy in any sound scheme for agriculture for the future. We hope there may be un-mistakable declarations on the part of both parties, setting forth such recognition. Local cooperatives are gatherers of commodities-not outlets for them. They are a necessary and sound foundation for central organizations. They are forwarders of their loyalty and vision farm commodities to markets—not that they have built in less than three bargainers within those markets. Thousands of these locals are now strongly banded together. They are succeeding. They are entitled to clear recognition, and to approval of such

peal for agricultural support. More and more, farmers are send ing their commodities to market cooperatively, and with substantial stantial, but the savings and benefits benefit. Even this period of extreme to growers have been many times agricultural depression and discouragement has been one of actual growth and development in coopera tive marketing. Long term plans are fluence it as was consistent with difficult under the stress of extreme sound business. Weights, grades and emergency conditions. Yet in the face discounts have been put upon the been prevented had the local organi-of the present agricultural emer-soundest basis possible, and all with zers not taken it for granted that they

Address Friday, Traces Origin of Cooperative Purchasing and Tells of Growth

dled by Jobbing Association, and Urges Farmers to Make More Use of Cooperation

Harry Neath of the Farmers Union Jobbing Association delivered a most interesting address last Friday evening over WIBW, Topeka radio station, on the subject of cooperative purchasing. Mr. Neath at the beginning of his talk, said we had heard a lot recently about cooperative marketing, but that cooperative associations had been operating in Kansas for almost twenty years. Mr. Neath pointed to the valuable service the cooperative elevators have rendered, and men-tioned the savings they had affected for all concerned, how they had pro-rated earnings back to their members, and how they had narrowed the mar-gin and eliminated costs. Then he mentioned the impetus given cooperative marketing by the passage of the Agricultural Marketing Act and the organization of the Farmers National Grain Corporation. His address

Prior to the passage of this Act the local associations could only save for their membership the profits which had been going to the country operator, but through the Farmers National Grain Corporation the grain farmer now has a marketing organization which can handle the sale of his grain from the time it leaves the farm until delivery at the mill or foreign Ottawa, Kansas, North American markets, and surely must have its in-Hotel, 9:30 A. M. Wednesday, October fluence not only on our domestic markets but on the world's markets Horton, Kansas, Grand Hotel, 9:30 as well. This influence may not be evident to us now, but in time we shall see that this is true and wonder at the opposition of today.

Origin in Purchasing Union convention regularly for so many years that it is properly considered a part of that convention. B. Thowe of Alma is president of the Managerial Association, and Ted Belden of the Jobbing Association of Kansas City is secretary. They have speak at the annual convention.

They connection with the state Farmers Union state convention, and people were there to thousand people were then three thousand people were then thousand people were the thousand people were then thousand people were then thousand people were the the agriculation of the profits made by so design of the profits made by so design of the profits made the first cooperative society was organized in England several deturn the face of nations of the pleasures of the people were the taken up with the agent was organized in England several deturn the face of nations and the first cooperative society was organized in England se instead the first cooperative society cerned, the Association opened a new for themselves a few of the pleasures ship, later making an attempt at the and luxuries of life.

Their organization grew until their buyers were in most of the markets of the world, buying all of their needs at the source of supply and even operating their own mills. But most of you have heard this story many times.

The system which they set up has been known as the Rochdale plan and has generally been followed by cooperatives in Kansas and other states. Cooperative buying has been practiced in one of two ways, probably the first effort having been made by local Farmers Unions or Granges getting up club orders among the membership for some of the principal needs and this plan is still being used in some communities. While this plan requires no capital investment, meant very little business risk and saved many dollars for membership, only part of their needs could be supplied promoted in the larger cities of the State by railroad workers but the majority have been organized by farm-

Probably the oldest cooperative store now in business is the Patrons store started by the Grange at Olathe some forty years ago. This store has grown in volume and service until it has become a real department store, supplying all the ordinary needs

of the membership.

The period of 1913 to 1920 saw a very remarkable growth of membership in farm organizations and cooperative business institutions and the Farmers Union was very active in promoting cooperative stores and country grain elevators for the service of its membership. The stores were started with the idea of supplying merchandise to the membership at a nearcost basis. Most of the grain elevators have also handled certain lines of merchandise and supplies needed by their members. Not all of these tores have been successful, some having been established where there agement and in some cases indifferent support by the membership-the last named cause can often be traced to some one or more of the others. These weaknesses are not peculiar to cooperative business but can be found in privately owned and corporation matter of record that the per cent of failures is lower in cooperative than in privately owned business of the same class, and many of the countries will exceed 4 million bushels. 35,000 and 220,000 bu.; grapes, 5,005 and 4,800 tons. These estimates will average about 6 bushels the exception of peaches and grapes which are slightly lower and the countries will exceed 4 million bushels. 35,000 and 220,000 bu.; grapes, 5,005 and 4,800 tons. These estimates will exceed 4 million bushels. The crop in western Kansas is very poor and will average about 6 bushels the exception of peaches and grapes which are slightly lower per contribution. same class, and many of the coopera-



CONVENTION SPEAKER

W. P. LAMBERTSON Vice President Kansas Farmers Union

o study the methods of their successful neighbors, and there are some local cooperatives now who could well afford to spend a little time and oney in this way.

There are now approximately one nundred stores and three hundred ountry elevators cooperatively owned in Kansas and many of these could profitably be used as models by any merchant as they carry complete stocks of up-to-date goods so displayed as to appeal to the customer and perform a service to meet any reasonble demand from their ownership.

Jobbing Association Organized There has not been organized in Kansas a truly cooperative society to handle the wholesale end of the grocery business for the many coopera-tive stores, however, some of these stores hold stock or membership in semi-cooperative wholesale grocery organizations which have come into existence the past few years to combat the encroachment of the char sys-

The Farmers Union Jobbing Association was organized in December, 1914, starting with twenty-one stockholders and an invested capital of 4220.00. Its charter has been amended from time to time and now has several hundred stockholders with an au-But it was not in marketing that thorized capital of \$180,000.00. So far cooperative business had its origin, as Farmers Union experience is conwholesale grocery business but without facilities and capital to put it across on that basis. For the past several years the management has concentrated on grain and other bulky or carload business, and the Association is now established on a very sound basis and is filling a definite need in this field. The Jobbing Association has not gone into the milling or manufacturing field, but has pooled the buying power of its many member elevators and stores and made contracts for the commodities which it handles on a brokerage basis. Com-

### E. A. KIZER ON WIBW

(continued on page 3)

All who have the opportunity to do few years. Certainly, every farmer to should tune in on WIBW, Topeka, is offered great savings in marketon Thursday evening of this week and ing costs under these circumstances en. This lack of service led to the organization of cooperative stores in many communities, some having been promoted in the larger than the l manager for this company, announces that he has secured Mr. Kizer, who is the company's agency supervisor, for this particular period of broadcast.

Mr. Kizer will have a message of interest to all Kansas farmers.

evening instead of Friday evening.

**FARMERS UNION** LIVE STOCK FIRM LOWERS CHARGES

Voluntary Reductions in Commissions of Carlot Hogs Makes Possible Selling Straight Load at Cost of \$8

#### HITS DIRECT SHIPPING

Commission Reduction and Lowered Minimum on Rail Shipments Open Way for Revival of Now Dormant Associations

Again the Farmers Union Live Stock Commission Company at Kansas City has taken the lead for further reductions in the cost of marketing live stock. Beginning on Mon-day of this week, October 10, the Farmers Union firm made a voluntary reduction in commission charges for marketing hogs. The new schedule will figure a reduction of approximately 25 percent under the schedules which were in effect prior to June 18. this year.

Under the provisions of the new Farmers Union commission rates or schedule, it is possible to sell, through this firm, a straight car load of hogs, consisting of forty head, for \$8.00. For each hog over and above that number in each car, an additional charge of 10 cents per head will be added, however, the maximum charge possible is \$12 for a load.

All other charges ordinarily made by commission firms have been eliminated. Under this new voluntary cooperative plan instituted by the cooperative firms at Kansas City, no charges are to be made for extra drafts at the scales, prorating, or individual accounts of sales.

The cooperative firms are the only firms on the Kansas City market to adopt this reduced schedule. A statement from G. W. Hobbs, manager of the Farmers Union Live Stock Commission Co., says: "The schedule of commission charges as assessed by the old line firms on a straight car load of hogs, consisting of forty head or more, is \$2.00 per car higher than

this schedule.' The Farmers Union Live Stock Commission Company is owned and controlled by farmers. There is no advantage in charging top-heavy comfirm, feel that it is best to give the cooperator customers the benefit of a reduced commission at this time, even though it will cut down the cash patronage dividend at the end

of the year. Of course, the old line firms do not pay back any patronage dividends. Their firms are not farmer-owned nor farmer-controlled; so it follows that they wish to collect all the commission money possible—and keep it. The new reduced schedules offered

by the Farmers Union firm, together with the newly instituted 10,000 pounds minimum on rail shipments modities handled are coal, packing originating less than 260 miles from the terminal market, open the way for a distinct revival of many live stock shipping associations which have become dormant during the last

of selling direct to packers, It will be noted that the Farmers representatives go out over the coun-Union period now comes on Thursday try buying hogs to meet the demands (continued on page 4)

### Corn Estimate Unchanged

Kansas will produce 127,505,000 the state as a whole yields average bushels of corn this fall, according to the October 1 estimates made and reKansas is very poor. Yields are fair leased by J. C. Mohler of the Kansas to good in eastern counties. State Board of Agriculture. This estimate is the same as the estimate creased slightly during September made September 1. The report shows and is now placed at 1,777,000 tons that alfalfa and pastures improved during the month. Grain sorghums are estimated to produce 17,992,000 bushels, which is the same as the of hay consuming animals is about September estimate.

last year and 140,024,000 bu. the 1924-28 5 year average. Weather during Setember was favorable for maturing the area and same arithmetic and the ground state of the the crop and some cribbing had been compared to 1,114,000 tons last year. done by the end of the month. More than the usual amount was gathered for current feeding needs. The quality of the crop is very good in most counties of the eastern third of the state. Marshall County leads with over 5 million bushels and production in Nemaha, Brown and Washington counties will exceed 4 million bushels.

per acre. For the state as a whole the condition of the crop on October 1 was 56 per cent which forecasts an Farm wages are slightly lower that the exception of peaches and grap which are slightly lower are the exception of peaches are slightly lower are the exception of the exception

cations are that a larger than usual

Production of all tame hay in-

the same this year as a year ago but below average. Alfalfa tonnage was bushels compares with 113,838,000 bu. somewhat increased by September The crop averaged 1.90 tons per acre this year. Last year's crop aver-

Production of fruit crops this year and last are as follows: Total apples 546,000 and 1,910,000 bu.; commercial apples, 120,000 and 430,000 bbls.; peaches 50,000 and 333,000 bu.; pears

Farm wages are slightly lower than tives which have failed have made savings and prorated dividends in excess of the original investment by the membership—this is true of some of those which had only a very brief extense. board \$19.00 and \$25.50; by the month without board \$29.50 and zers not taken it for granted that they knew all about the management of a business and taken just a little time on farms where raised.

The October estimate of production of grain sorghums is 17,992,000 bu. and \$1.30; by the day without board \$1.40 and \$1.80. Wages in all brack-continued on page 4.

Wednesday morning, October 26, 1932 at 10:00 a. m., the Farmers Union will convene in annual session and with a few intermissions will continue in session until all the business necessary to come before the meeting is Thursday morning the Convention will proceed to nominate its officers and three directors. One director from each of the First, Second and Third

Tuesday, October 25, 1932 at 1:00 p. m.

CENTER, KANSAS, OCTOBER 26, 27, 28, 1932.

Clay Center on October 26, 1932, at 10:00 a. m.

Friday morning will be election of officers. Delegates to the Farmers Union annual meeting are requested to have

Notice to Members

The Kansas Division of the National Farmers Union will convene at

The Board of Directors of the Farmers Educational and Cooperative

The Farmers Union Managerial Association will hold its meeting on

Union will hold a meeting on Tuesday evening, October 25, 1932 at 8:00 p. m.

Tuesday evening will be a general get-together meeting.

their credentials in the hands of Secretary Lynn five days before the date of the annual meeting. BASIS OF REPRESENTATION 1. One delegate for each local union in good standing in the State central operations by those who ap-

2. One delegate for each county union in good standing as above, A county union to be in good standing must have five or more local unions in

good standing in the state union October 22, 1932. 3. One delegate for each county or district cooperative Business Association and in case of county Farmers Union Cooperative Associations, each unit of such association is entitled to a delegate. All delegates must have

credentials of the organization they claim to represent. 4. One delegate for each state-wide business or marketing organization affiliated with the Kansas Farmers Union. Credentials of the organization represented must be filed by the delegates representing such organization. (continued on page 4)

### MR. H. NEATH TELLS CHANGE IN RADIO TIME Hereafter, beginning with this week, the regular Farmers Union period on radio station WIBW, Capper Publications Station, Topeka, Kansas, will be on Thursday evening instead of Friday evening. As usual, the period will begin at 7:30 and continue until 8 o'clock. The Kansas Union Farmer wishes to take this opportunity to ex-OF DEVELOPMENT OF COOPERATIVES

Jobbing Association Man, in Racio

### **VERY FEW FAILURES**

Speaker Tells of Commodities Han-

IMPORTANT MEETING FOR F. U. AGENTS Farmers Union Insurance Agents Urged to Attend at Least One of Series of Four Meetings in The autumn series of meetings for he agents of the Farmers Union Mu-

tual Insurance Co. of Kansas, with neadquarters at Salina, Kansas, will begin with a meeting at Chanute, Kansas, on Tuesday, October 18. This meeting will be called at 9:30 o'clock continues: in the morning, in the Tioga Inn As announced in a letter to agents,

signed by W. J. Spencer, president of the company, the full list of agents' meetings for the eastern part of the state to be held this month include four meetings, as follows: Chanute, Kansas, Tioga Inn, 9:30 A. M., Tuesday, October 18, 1932.

9:30 A. M., Friday, October 21, 1932. at the opposition of today. Mr. Spencer urges all agents to

attend at least one of these meetings. A number of matters of importance help will be offered at these meet-

ings. These meetings are of great portance to the agents in the various sections of the state. The places of holding the meetings are selected with the idea in mind to make them accessible to all agents. Announcements of additional meetings in other sections of the state will be made later.

and made to function in a quite satis-

factory manner. The total business transacted cooperative associations in 1930-31 was Two Billion Four Hundred Mil. lion Dollars, as compared to two billion three hundred million dollars for the crop year 1927-28, when the price level was much higher. Had that price level prevailed in the year 1930-31, the increase in the value of products handled by cooperative as-sociations would have been 41 per cent over the preceding period. The development of cooprative marketing up to the crop year 1927-28 had been wholly without outside or governmental help and against the opposi tion of entrenched agricultural trades. The foundation for the cooperative movement had been so soundly laid that with the stimulation to growth and development which came from the

passage and administration of the Marketing Act, an increase of more than 40 per cent volume was added in a single year, very largely through federation and centralization of the already existing cooperatives.

as conclusive evidence of a reasonable degree of honesty and efficiency.

lion farmers are affiliated with strong central cooperatives, which are engaged in the distribution of the major agricultural commodities. Nearly three hundred thousand of such individuals are connected with Farmers National Grain Corporation. It has years a grain marketing organization second to none in the world in size and in efficiency of operations.

During the last year domestic gency, a long time marketing pro-gram for agriculture has been set up the grower.

was no need for them or with not enough members to assure sufficient volume. Others failed because of insufficient capital investment, abuse of the credit privilege, inefficient man-

ized groups or by individual produc-ers at the point of production. Bargaining must be at the points where price levels themselves are determined. This involves strong central as-

There have been fewer cooperative failures in relation to the volume of business done, or as a percentage of the total number of institutions involved, than in any other type of business organization, so far as I have able to learn. When agriculleaders are accused of dumbness, inefficiency or of racketeering, perhaps this record of the past year of depression and failure may be cited

More than one and one-quarter mil-

grain prices have been kept well above world prices, very largely through the influence of the coopera-tives. The profits of Farmers National Grain Corporation have been subgreater than these profits. The price level has been kept as high at every point where the corporation could inRoss Palenske

John Fengel.

### THE KANSAS UNION FARMER

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want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success. When change of address is ordered, give old as well as new address All copy, with the exception of notices and including advertising, should

be in seven days before the date of publication. Notices of meetings can be handed up until noon Saturday on the week preceding publication date. Oklahoma City, Okla. John Simpson, President

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and Wakeeney, Kansas. A. W. Seamans, Manager.

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G. W. Hobbs, General Manager.

FARMERS UNION MUTUAL INSURANCE CO.—Room 202 Farmers
Union Bldg., Salina, Kans., W. J. Spencer, President-Manager.

FARMERS UNION AUDITING ASSOCIATION—Room 205, Farmers Union, Bldg., Thomas B. Dunn, Secretary-Manager, Salina, Kans.
KANSAS FARMERS UNION—Salina, Kansas, Room 208 Farmers Union

FARMERS UNION MUTUAL LIFE INSURANCE CO-Room 200, Farmers Union Bldg., Rex Lear, State Manager, Salina, Kans.
THE KANSAS FARMERS UNION ROYALTY CO.—Room 215, Farmers Union Building, Salina, Kans., G. E. Creitz, State Manager,

FARMERS UNION MANAGERS ASSOCIATION President Secretary T. C. Belden

SALINA, KANSAS, THURSDAY, OCTOBER 13, 1932



### FAIR-WEATHER FRIENDS

friends who are friends as long as tion simply have not become suffi- have gone on record as proposing to everything is rosy, but who turn up ciently acquainted with us. Maybe help the farmer in a definite way. missing when times are hard or when that is their fault—and maybe it Quite generaly these promises have reverses come, or when their continued friendship might mean some kind of a sacrifice on their part.

No person and no organization escapes the curse of fair-weather friends. You place your trust in some one whom you consider to be a true friend; then when that person friend you tend to lose faith in all real reason for a slump in memberturns out to be only a fair-weather than to depend on his friendship and loyalty and then to learn with friendship was all a sham.

Some times in times of stress, even a friend cannot help. It may be that such a friend has not the physical or financial qualffications necessary to its conclusion, burst past the bounds help you. But even in such cases, it is more or less a comfort to know that your friend-your true friend-would help if he could.

The Farmers Union in this state has thousands of tried and true friends. Some of them are not able, through stress of circumstances, to offer their aid to the organization at this time. They realize fully that the organization needs their help now, perhaps more than ever before. They want to help-but can't.

The saddest fact of all is, however, that the Farmers Union of Kansas days in the future. At this convenhas a lot of fair-weather friends. These men would include those who of serious import. The organization are members during times when ev- needs as large a representation preserything is rosy, when crops are all ent as possible, in order that the bountiful, when prices are high, and right solutions may be reached. .. when it requires no effort whatever

weather friends are not tried and membership. worth? Most of us have. The same should be willing to make some sacrities may be true with reference to fice—now that it is needed.

the Frazier Bill which provides for for all purposes in Kansas is about agencies thus keeping your money at 2½ per cent, then if the property tax home for the benefit of your home thing may be true with reference to fice-now that it is needed.

the friends of the Farmers Union. Perhaps some of the folks who are through various types of social and Fair-weather friends are those only luks warm toward the organiza- economic leadership. Political parties

Lincolnville,

Blue Mound, Kans.

Kans.

It might be a good thing to make a mental list of fair-weather friends Tried and true friends are those of the Farmers Union in your comwho stand fast and remain with you munity. Then run down that list and da. Therefore, let's make this the through thick and thin. Reverses, find out if more friendship on your biggest and best convention ever in hard times or the necessity for mak- part would do any good in the matter ing sacrifices do not frighten them of making those on the list become real friends of our organization. Find out if a more complete understanding assets to any person or to any organi- of the Farmers Union and its prinstrengthen even your own friendship and loyalty to the Farmers Union.

There is no question but that the humanity. You have depended on ship has been our present economic some one, only to have your confi-depression. It is hard to lay aside dence shaken or destroyed. It is often the amount necessary to pay duesyet it is not impossible in most cases. some one NOT being your friend, This depression, or period of hard times, is a trying out process. Those who are only about half loyal, or not painful suddenness that the supposed loyal at all, fail to pass the test; and the result is that they find themselves out of the organization. On the other hand, those who are determined to go ahead and help carry the program of the Farmers Union to result is they find themselves still in your neighbors to do likewise. that would hold them back-and the the fight and still in the organization. Many who could not stay in because of the trying out process of the economic depression will get back in as soon as they can. This class includes those who absolutely cannot raise the funds necessary at this time

to keep up their membership. Right now is the climax of the test. The state convention of the Kansas Farmers Union is only a few tion will be discussed many problems

Therefore, it is of supreme importfor them to pay their dues; but who ance that those who can do so should dollars are in circulation. The kings as the 1 per cent property tax on a that reason stockholders in cooperation are in circulation. drop out at the first hint of hard get back into the organization within of industry and the money barons and two-thirds valuation. But 11 1-9 is tive stores or elevators should ask for two-thirds valuation. But 11 1-9 is times, and the minute a sacrifice is the next few days. The representa- hoarders are responsible for bringing a difficult fraction. Use 10. A rule Union Gold flour and feeds. required—in the matter of paying tion of the Kansas Farmers Union at this condition on, and they must be that would, on the average, be ap-

true friends simply because they Now is the time to regain your red flag and cry "inflation." But we Hence a 4 per cent property tax cooperatively your manager may hesthave not been made to see the real good standing in the Kansas Farmers must have something to ease the would be a small tax, only 4-10th of tate to make the change, so be sure value and worth of the organization. Union. It may mean a sacrifice on the farmers' burden and this program a 1° per cent property tax. It would be a small tax, only 4-10th of the ask for Union Golder Others, too, value and worth of the organization. Haven't we, among our personal associates. become more friendly to one of the best friends organized agsociates, become more friendly to one of the best friends organized agsociates, become more friends, and you, if you are a certain people when we discovered their true values, or their true human their true values, or their true human their true values, or their true human their

PRESIDENT'S COLUMN CAL A. WARD President Kansas Farmers Union

> STATE CONVENTION ALL IMPORTANT

It is to be presumed that our entire membership from one end of the our annual convention dates, October 25th-28th inclusive, to be held at

Clay Center. Last year the attendance at our argest sessions numbered upward of three thousand and we have reasons us know that we are faced with even harder times than we were last year. We also have a comprehensive understanding and knowledge that our problems are more acute and that Clarks, Nebr. we are face to face with the situation that as an organization we must definitely plan a forward going program that will put our thousands of members on record as working for and demanding a type of legislation from our state and national governments which will tend to save our homes and ease our distress.

We therefore earnestly ask that every local, county, and business unit convention because your help is into the parent organization. If the and work out this type of a program.

we do, in addition to the contacts we along these lines. are constantly making, we are asour people.

problems We have had promises situation and no longer will be fed up on this evasive type of propagan-

Union. tention at the state convention.

parties have had their national con- cent income tax. ventions and are in the midst of the

its adoption.

the principal and 11/2 per cent inter- counting income tax exemptions, a 25 est each year? The government to per cent net income tax ought to do the financing and the interest to raise the same amount of tax as a be paid into the United States Treas- 21/2 per cent property tax, especially always stick as they should; neither ury rather than to the International in view of the fact that the net in- do the members of other organiza-Bankers. Both political parties now come tax levy would apply to the insee the handwriting on the wall and this is our opportunity. Let's go! DOMESTIC ALLOTMENT PLAN.

We must have national legislation state to the other have knowledge of that will give us the world price plus the tariff for major farm commodities which are used domestically. The domestic allotment plan which involves voluntary action provides for this and has the support of not only farm leaders but leaders of many other to believe we will have a large at- groups as well. Let's work for the tendance this year. Of course, all of amending of the Agricultural Marketing Act that it may at least in grain bins, binder twine, and carload principle contain the purposes of this bill. We as a nation will look toward prosperity comparable to the extent that our farmers retain, and are permitted to dwell on, their farms. The Domestic Allotment plan is so constructed that when put into practice it will not in any respect incur retaliation that we hear so much about, on the part of other nations.

REVISED PLAN AS BASIS OF MEMBERSHIP. Our State Convention will wrestle with the problem of working out a program that will tie from that field and being a home every farmer who has an interest in product deserves your support. send delegates to the Clay Center any of our activities more definitely needed and you will want to be rep- problem can be mastered in a year's resented in assisting to formulate time we should have at least fifty thousand dues paying farmers. It will We are at the crossroads and the require a closer adhesion as between parting of the ways in this the our local and state wide business greatest and most far reaching de- groups and the parent organization. It pression that our nation, and prob- would not be so burdensome to raise ably the whole world, has known for finance to carry on our Farmers many generations. Our people have Union program if this large number through us direct. been beaten back so far and the crisis were enrolled and properly associated. has lasted so long that some are A large number carries the load more throwing up their hands in despair easily than does a small number. We and in some instances are entirely hope and believe a plan will be giving up. Knowing our people as formulated that will look forward

These and many other questions of sured that a militant fighting spirit vital interest will be discussed at still exists among the most of our our State Convention and we want group and that we will demand jus- you there. Our paper will continue to tice and equality for agriculture and carry the announcements. Plan now to group together and drive in from Past experience has taught us that the four corners of the state to the we must to a very large degree look good old Farmers Union Convention toward the working out of our own which is only two weeks off. Clay City's leading feed millers. Before Center is the place.

> TAX RELIEF DEPARTMENT By John Frost Blue Rapids, Kansas

TO PROPERTY TAX LEVIES

the history of the Kansas Farmers cent property tax levy is a very high tax levy, draw the conclusion that a obtain the results expected. Because speaker's who are experts with their high tax levy, also. But such is far spring and the need for cash, many subjects, but so many times we for- from correct. Remember that the get speeches. We must go on record net income from property is only a and also because of that condition not your mental list, would cause them to in a more definite way. It is timely very small per cent of the value of so many young chickens have been become real friends. It might be that in this connection to mention a few of the property. Of course, some propraised this season and as a result we such action on your part would the issues that should receive our at- erties have a high income and some have a low income. But net income TAXATION. We are again making from property or investment or mona strong appeal for our members to ey is considered to average about 6 support the graduated income tax per cent. Then net income compares amendment, which will be voted upon to property valuation as 6 per cent er conditions will get results, pro-Nov. 8th. Taxes have increased up
compares to 100 per cent. Dividing that your cooperative store or elevato property valuation. Dividing that your cooperative store or elevato property valuation. Dividing that your cooperative store or elevato property valuation. Dividing that your cooperative store or elevato property valuation. Dividing that your cooperative store or elevato property valuation. Dividing that your cooperative store or elevato property valuation. Dividing that your cooperative store or elevato property valuation. wards to 200 per cent and the burden 100 by 6 gives 16 2-3. That is, propon farms, homes and other tangible erty valuation is about 16 2-3 times property is unbearable. Incomes must net income. That is a 16 2-3 per be taxed and all property must be put cent net income tax levy is the same on the tax rolls. The graduated in- as a 1 per cent property tax levy. come tax provides for the equitable Let us illustrate by comparing a 1 ed but there is not quite the variety raising of money to carry on our dif- per cent property tax levy with a ferent units of government. It also 16 2-3 per cent net income tax levy Chick Mash, 16 per cent Dairy Ratends to redistribute wealth which is on a house worth \$1200. A 1 per cent tion, and Chick Scratch. You will find amendment is getting it is sure to ton. I do not think the general farconstantly being hoarded and which tax levy on a \$1200 house would yield is so essential if we are to continue a \$12 property tax. Counting net inpeace loving and law abiding nation. come at 6 per cent, the net income on Vote for it November 8th and ask this house would be \$72. A 16 2-3 per cent income tax on \$72 would NEW AGRICULTURAL POLICY. vield \$12. That is, a 1 per cent prop-This is presidential year and both erty tax is the same as a 16 2-3 per

But as tangible property in Kancampaign. The writer has read both sas has, in normal times, been assessplatforms and studied the various ed at about two-thirds actual worth, campaign speeches. It is to be ob- or value, then the net income tax hesitate to change to Union Gold beserved that all are tremendously levy to equal a 1 per cent property cause it is guaranteed to be the best clothed with indefiniteness. Sugges- tax levy, is two-thirds of 16 2-3 per tive statements have been made by cent. Now let us compare by illus- Standard flour is a good flour made the leadership of both parties but tration again, using the same \$1200 to sell at a lower price, but not milit's up to organized agriculture to house. Assessed at two-thirds valueled to sell at a price. Those who have offer the plan and fight eternally for ation, the \$1200 house would be assessed at \$800, which taxed at 1 FRAZIER BILL-And a Cheaper per cent, would yield an \$8 tax. The also available through our dealers Dollar. It is true we need stability \$1200 house at 6 per cent would yield You are assured that on any product in government. Our whole financial \$72 net income, as already stated. A structure must be on a sound basis net income tax of 11 1-9 per cent on made of the quality and that it is but the dollar is too high; not enough \$72 would yield an \$8 tax, the same guaranteed to be satisfactory. For the national convention at Omaha, forced out with their wealth. The proximately correct, would be that a vators usually desire to handle the It may be that some of our fair- on November 15, will depend on our writer is in favor of the principle of 10 per cent net income tax is about brands but if you continue to ask for the Frazier Bill. Some will wave the the same as a 1 per cent property tax. red flag and cry "inflation." But we House a large red flag and cry "inflation." But we House a large red flag and cry "inflation." But we House a large red flag and cry "inflation." But we have a large red flag and cry "inflation." But we have a large red flag and cry "inflation." But we have the same as a 1 per cent property tax.

3 per cent, 11/2 per cent to be paid on was entirely eliminated and not community.

comes of the intangible half of the wealth of the state as well as to the incomes of the tangible half of the wealth. A 10 per cent net income tax roughly approximates a 1 per cent property tax.

MR. H. NEATH TELLS OF DE-VELOPMENT OF COOPERATIVES

(continued from page 1) house products such as tankage and meat scraps, flour and mill feeds, commercial mixed feeds, cottonsee products, oyster shell, stock tanks and fruits and vegetables. We will briefly talk about each of these.

The Jobbing Association handles coal from practically every field, including Wyoming, Colorado, Oklahoma, Arkansas, and also has a contract on Standard Briquettes which is an excellent fuel. Those of you in Kansas who use a soft coal should insist on Imperial deep shaft lump from the Cherokee field. Contract with the producer of this coal was made last spring and a great many cars have een shipped to our customers since that time without a single complaint. It is certainly one of the best coals

Tankage Tankage and meat scraps are be ing furnished by Armour and Company who use every care to make these products the very best quality. You may obtain these products in our own K F. U. bags or under the Com-

pany's own brand. Tanks, Bins, Twine Stock tanks and steel grain bins are urnished by Columbian Steel Tank Company, and you may buy these from your local cooperative or

We have a contract with the State of Kansas for their binder twine and this year over two and three quarter million pounds have gone out on our orders; and when you consider that this is enough string to go around this old earth of ours over eight times you will realize that considerable twine is still used in Kansas and it will pay you to remember when buying twine next season that your own State institution makes a twine which will do the work as well as any and save you some money on your needs.

Feeds We have our own brands of com-mercial mixed feeds, these are milled and packed for us by one of Kansas making this connection we made a thorough investigation to assure ourselves that the Company had the desire and facilities to produce high grade feeds and that their responsibility was such that we could depend on getting every contract filled according to specifications. Our best grade is known as Union Gold and owing feeds are available un-INCOME TAX LEVIES COMPARED der this brand: Egg Mash, Chick Mash, Chick Scratch, Growing Mash, 24 per cent Dairy Ration, Cattle Fat-Many people, knowing that a 4 per intention, and we use every precaution, to make these feeds the very ing the same, naturally the public ut-

hens were sold to market which should have been kept on the farms, These better prices should through the winter months and we believe it will pay every farmer and poultryman to feed a good egg mash. Union Gild Egg Mash fed under propducing more and better eggs. Insist Because of present conditions and the demand for lower price products we have brought out a second line of Only high quality ingredients are usnor so high an analysis in these feeds.

titive feeds sold at the price.

Union Gold Flour flour for several years. It is now being milled and packed for us by the Larabee Flour Mills and because of tricts are well under the proposed \$1.the convenient location of their mills 50 limit for country districts. The ruand our own low selling expense we and our own low selling expense we ral average total tax for state, country, township and school district in Sabelieve our dealers are enabled to sell this flour at a lower price than othbeen using high quality flour need not quality possible to mill, and may be used for any baking purpose. Union found it necessary to buy cheaper flours will be pleased with Union Standard. Larabee's own brands are which we sell or which carries our name, careful investigation has been

The statement is often made that farmers will not stick together and that cooperative business cannot succeed. It is true that farmers do not tions. We also have some failures in cooperative business, but there is a VOTING count as voting AGAINST much larger per cent of failures amongst privately owned business of

Cooperative business is performing a real service as evidenced by the levy where below the limit hundred or so stores and three hundred elevators in Kansas, many of which have been highly successful from the very start, keeping prices on as reasonable basis and at the same time making savings which are pro-rated to their stockholders. These institutions have also been of considerable benefit to non-members. While it is probably impossible to estimate the benefits which have accrued because of cooperation, we do know that the surface has hardly been scratched, that much greater results can be obtained through true cooperation and that this means will do more to better our condition and the times than any help we may expect through political means. Just as a hoe won't keep the weeds out of the corn if you allow it to stand in the corner and rust, so,too, sive legislature. cooperation cannot help if it is not

Whether or not we happen to beong to a local cooperative store or elevator, let us make up our minds to use these means of cooperation whenever possible, and buy Union Gold or other cooperative brands whenever the excessive profits will pay the highwe can.

SAYS AMENDMENT DANGEROUS

By M. L. Amos

Citizens of Kansas, awaken to the and NO on the other two and especialrealities of the results of the passage ly NO on the Tax Limitation Amendof the Tax Limitation Amendment ment. that is up for our decision at the ballot box next November. Why are tons of literature being scattered over the state recommending the passage of that amendment? Who would benefit most by that passage? Is there a nigger in the wood pile that is not visible to the casual observer? Do you know that if the Tax Limitation Amendment passes that we can not sell bond to establish municipal water systems, sewer systems, light and power plants or even to build a public school house in our cities? Nor for any other purpose? Why? Because no one will oan us money on our bonds in face of a constitutional amendment forbidding us to levy sufficient taxes to pay either the accruing interest, or prinipal on a debt contracted after July 1st, 1933. We can continue our taxing as at present until the present debts are paid; but further than that? No! Not if a levy of over \$2.00 per hundred is required. The tax rate in Salina last year was \$3.05 per hundred. Of that \$1.40 was on public schools, 50 cents for state and county, leaving only 10 cents to pay for all general tax, paving, water and light, fire department, library, park, band, sinking, list of sales reported by the Farmgeneral bonds and interest, Memorial ers Union firm elsewhere in this ishall, general improvement, sewage disposal fund, and air port, requiring a avraged 1044 pounds to the head.

total of \$1.15. Imagine shaving that down to a dime. Now, that fifty-six the fun as he goes along, so he brought stiff for fear they will lose the goose cities are permitted to continue. The ments in the stock yards that day. city of Salina voted bonds in 1925 to the extent of \$605,000.00 to purchase our water works system and have since that time paid off \$179,000,00 of the pprincipal besides the accruing interest, have extended the mains drilled two wells, lowered the water rates, cleaned up a net of profit of an average of over \$50,000.00 per year ley has a number of interests, operatand have not levied a cent of tax on her citizens to pay for the plant. It Beaver City, a grain elevator, and is paying its own way out, making us feeding around 200 head of cattle a money and with lower rates. But we had to vote the bonds to put it across. the political situation in his part of NOW, if the proposed "Tax Limitation Amendment" had been a law when we bought the plant we could never feeds which we call Union Standard. have bought it. Let us not, in our desperation to lower taxes, lose our light corn crop in our part of the heads and step into a trap that will state this year, Mr. Kelley said, 'but benefit only the public utility com- our alfalfa was good. Corn is selling They are available in the Egg Mash, panies. Because of the enormous from 20c to 25c a bushel and alfalfa amount of favorable advertising this the quality better than most compe- carry unless we warn our neighbors mers in my immediate vicinity will of its fatal result. This amendment feed many cattle this winter. does not mean so much to the farmer We have been selling Union Gold now as it does to those living in the

It has been said that "the po levy taxes beyond the limit by city and local governments will be placed in the hands of the local tax payers themselves." That is true provided ALL "qualified electors of the taxing vote. Otherwise those NOT district" any emergency levy. And again; we have that power now through our lo-

cal elected officials but if the amendment passes, the power to specify the placed with the state legislature for, quoting the amendment: "The legislature shall prescribe the manner by which the rate of taxation shall be prorated to the several taxing units." That means that if each school district township, city, county and state make the same levies as heretofore, the city levies averaging above the proposed limit and the country levies below, the legislature, if it so desires, can place a greater portion of the county levy upon the country school district and township, bringing the farmers' tax up to the limit and still result in stinting the city as to their needs. And by the time the legislature adjusts the levy in every school district of the state with its related governmental units there will be some lengthy and expen-

For Income Tax Amendment As to the Graduated Income Tax Amendment, if it passes, then the years in which you make excessive profits you will pay a higher rate of tax, and in years when your profits are small, the other fellow who makes er rate of tax, or be taxed according

to our ability to pay. Amendment No. 3 is of comparatively little consequence.

I shall vote YES on the proposed Graduated Income Tax Amendment,

OSAGE COUNTY CLUB

CALVES TOP AT \$9.25 Seven head of 4-H club calves from Osage county, Kans., which were exhibited in the junior show at Kansas Free fair at Topeka ended their career here yesterday when they were sold to the packers at \$9.25, the extreme top of the market for the day. In the shipment were five Angus calves which took first place in the county group competition at the fair. The calves averaged 1,030 pounds. They were fed by members of the Cooper families of Osage county who belong to the 4-H clubs of the county. The Farmers Union Commission company sold the calves .- Drovers Tele-

UNION SELLS GOOD CATTLE

The Farmers Union Live Stock Commission Co. sold four loads of steers on the Kansas City market on Monday, October 3, at \$8.50 per hundredweight, for W. T. Kelley, of Beaver City, Nebraska. This sale is noted at the top of the list in this week's sue. It will be noted that these steers

ities and towns in the state of Okla- a calf along with his load of steers homa have stopped levying city taxes and this calf was one which had not beccause of the profit obtained from developed normally. It was stunted, their municipally owned water sys- but seemed to get around in quite tener, and Station Fattener. It is our tems, light and power systems, etc., lively fashion. Mr. Kelley applied a and several cities in Kansas are do- coating of Duco to each side of the calf forming the words, highest quality so that the feeder may lility companies are getting scared Boom, Four Years Old," and, "I Have Done the Best I Could." The calf was Of course, we will have an array of 4 per cent income tax levy is a very of the very low prices on eggs last that lays their golden eggs if the the innocent cause of several argu-Speaking of the Kelley cattle sold by the Farmers Union firm, the Drovers Telegram said: "Mr. Kelley had in four loads of fed steers which he sold through the Farmers Union Commission Co., at \$8.50 one of the high and latterals, built a stand pipe and est sales of the day. The steers had been fattened on a ration of corn, alfalfa and Tarkio molasses. Mr. Kel-

> year, as well as keeping an eye on the state. He made the trip to market in his motor car, and was accompan-"'We had a light wheat crop and a may be bought for from \$5 to \$6 a

ing a grocery and meat market at

city, neither would it lower his taxes in the least as most of the rural dis"Mr. Kelley said he expected to buy about 100 head of steers on the market here before he returned home to take out and feed. He usually feeds two strings of about this number each

QUALIFICATIONS:

Law School.

Reared on a Kansas Farm.

in 1921; in Illinois in 1923.

Graduate of State College at Hays.

Graduate of University of Chicago

Admitted to Practice Law in Kansas

feeding that will be done will be by

larger operators who spend most of

### CANDIDATE FOR CONGRESS Sixth District—Democratic Ticket



MISS KATHRYN O'LOUGHLIN

line County is only \$1.11.

Clerk, Judiciary Committee, Kansas House of Representatives in 1921. State Chairman, International Relations-Kansas Division of American Association of University Wom-

Legislative Experience in Six States for Five Years, as Legislative Counsel for a National Association of Insurance Companies. Confined Efforts to Measures Approved by the National Conference of State Insurance Commissioners.

State Legislative Chairman-Kansas Federation of Business and Professional Women's Clubs.

Member of Law Firm, Driscoll & O'Loughlin, Hays, Kansas. Member of Northwest Kansas Bar

Member of Kansas Legislature 1931.

Lawyer, Hays, Kansas YOUR VOTE EARNESTLY SOLICLTED



### COOPERATIVE OIL NEWS

HOWARD A. COWDEN, President Union Oil Company

COOPERATION IS WINNING AT WINFIELD, KANSAS

Winfield, Kans., Sept. 26.—The shows that through successful opera-stockholders of the Winfield Farmers tion the company has been able to Union Cooperative Association have recently received a very favorable report from their manager, O. C. Servis, covering the operations of the company for the fiscal year just closed. The company operates produce, grain and petroleum departments. During the last 12 months period the petroleum department has been the most profitable part of their business.

tion the company has been able to interest an increasing number of consumers, which in turn has furnished the splendid volume which they have handled. About two years ago the company bought all of the stock owned by members, which had more than one share, today there are only five stockholders, who hold more than one \$10.00 share.

With success has come many problems. During the Fall of 1931 there

showed an increase of 39.4 per cent over the previous 12 months. Oil sales showed an increase of 75 per cent, the company having sold 8,056 gallons of lubricating oil, during the 12 months covered by the report. Grease sales also showed a nice increase over the previous year.

All the supplies of the petroleum department of this cooperative are purchased from the Union Oil Company (Cooperative) of North Kansas City, which company is a centralized purchasing company for a large group of local cooperative oil companies, similar to the one here at Winfield. Through the Union Oil Company they pool their purchasing power and have been able to save a nice sum of money during the three years the

central company has operated. In making his report to the stock-holders, Mr. Service says, "The increased volume of business in our petroleum department is very grati-fying to the management, with con-of Columbia. The states of Arkanditions as they are at the present time. We only hope to maintain these records by continuing to furnish quality merchandise, such as our Union Oil Company is in position to furnish us, and maintain the service our patrons have a just right to ex-

Mr. Servis states further, "I wish to mention here that our company is in a pos. in to take care of your tire and battery needs, at a price, which I am sure will save you money, because our 'Co-op' line of tires and batteries are the best quality money can buy." Placing on the market their own "Co-op" line of tires and batteries is one of the major accomplishments of the Union Oil Company members during the past year. Because they have been able to pool a large volume, it has been possible for them to purchase their own molds and to market their own brand of tires as well as batteries, instead of marketing "old line" brands.

sociation will equal \$1.28 for each ployee. \$1.00 worth of current liabilities. He A sm \$1.00 worth of current hopeful that this ratio can be impleted is especially gratifying since it is a period of general economic de-

stated, "I wish to compliment the pany are also operating their own directors on their untiring effort and looperative Oil Credit Union, which the attention given to the manage-ment of this business over these years ing for them and which in turn gives ment of this business over these years and may we not overlook the im- them an opportunity to secure small hese men, because the future success est rate. of this business rests very largely with the board of directors." The members of the board of directors are: W. O. Bender, President; O. C. Servis, Manager; Frank Soule, Secretary; Frank Youle, Henry Drauden, Ed. Graha, A. P. Tonkinson and I. J. Scott.

It goes without saying that the operation of a successful cooperative of this kind in our community is a real asset. The dividends they have rerarmers who receive them, but to the community in general, for they have helped to pay taxes, build better schools and to improve our territory in other ways. This community chall be the may turn to the organization of cooperative stations for major companies. It is stated further that the Mayor like me to explain about my vacation, please tell me. This is all for now—I hope you'll all write soon!—Aunt Paturned to members from time to time in other ways. This community should also be proud of the fact that our lomiles of Denver at filling stations cal company is affiliated with similar cooperative companies in other terri-tories: by joining their efforts in this way with a large group of consumers, they are helping to build a movement, which is very much worthwhile and the possibilities of which are unlimit-If more wealth is ever to be brought back to our rural communities it certainly must be through the cooperative efforts those who live in the communities.

AN INTERESTING STORY OF COOPERATIVE GROWTH

Consumers at Berea, Nebraska Make Enviable Record by Cooperative Effort

during the past 5 years. During this time the company has handled a volume of business amounting to \$728,388.06 and they have also returned a total of \$95,508.14 to their members in the form of patronage dividend.

In commenting on the splendid success the company has made J. M. Lilteras, who has very efficiently managed the company, recently made the following statement, "The story of our cooperative is I suppose like many others—hard work and lots of it. The success of our company has been due mainly to the loyalty of our bear of the large volume which is again the shipments during the expected that the shipments during the exceed the next few months will far exceed that the shipments during the exceed the next few months will far exceed the next few months ince the company picture. The same fer

\$4,920.00 and 487 stockholders. This splendid increase in the number of stockholders is very significant. It

been the most profitable part of their business.

Sales for the past 12 months, on gasoline, kerosene and distillate showed an increase of 39.4 per cent over the previous 12 months.

Inan one \$10.00 share.

With success has come many problems. During the Fall of 1931 there were two bank failures at Berea and the Cooperative Company was doing business with both banks. Deither of the cooperative company was doing business with both banks. substantial amount, yet the coopera-tives have been able to carry on and to continue to render a very satisfactory service to the members.

Certainly the more than \$95,000 that this cooperative has saved for its members through their cooperative buying is undeniably proof that it pays to cooperate. The company is operated on a strictly cooperative basis and patronage dividends are paid only to members of the Farmers Union. The company has never started a price war, but has at all times met old line and independent

competition. The record made at Berea is only another example of what a group of farmers can accomplish by being loyal to their own company.

Credit Union laws have been passed in 35 states and also for the District

It is estimated that the farmers cooperative purchasing organizations last year made purchases totalling between 350 and 400 million dollars. To know that cooperative purchasing has grown to such large proportions should be convincing to "Doubting Thomases"-that cooperation pays!

PROFITS USED TO BENEFIT EMPLOYEES

The Union Oil Company obtains only a small margin of profit on both bers of the Employees' Association of the company. The employees of all local companies, which are exclusive distributors of Union Certified petroleum products and "Co-op" tires are eligible to become members of the companies of the companies. tires and tubes; this profit on tires is used to pay insurance for the mem-bers of the Employees' Association of are eligible to become members of the In his report, Mr. Servis pointed cut that the liquid assets of the Winfield Farmers Union Cooperative Association, which members of the liquid assets of the Winfield Farmers Union Cooperative Association, which members of the liquid assets of the Winfield Farmers Union Cooperative Association, which members of the liquid assets of the Winfield Farmers Union Cooperative Association, which members of the liquid assets of the Winfield Farmers Union Cooperative Association, which members of the liquid assets of the Winfield Farmers Union Cooperative Association, which members of the liquid assets of the Winfield Farmers Union Cooperative Association, which members of the liquid assets of the Winfield Farmers Union Cooperative Association, which members of the liquid assets of the Winfield Farmers Union Cooperative Association, which members of the liquid assets of the Winfield Farmers Union Cooperative Association, which members of the liquid assets of the Winfield Farmers Union Cooperative Association, which members of the liquid assets of the Winfield Farmers Union Cooperative Association, which members of the liquid assets of the Winfield Farmers Union Cooperative Association, which members of the liquid assets of the Winfield Farmers Union Cooperative Association, which members of the liquid assets of the Winfield Farmers Union Cooperative Association, which members of the liquid assets of the Winfield Farmers Union Cooperative Association, which members of the liquid assets of the Winfield Farmers Union Cooperative Association and the liquid assets of the

states this is a very satisfactory con- on batteries, which has been set aside dition for the company, in view of the general conditions. Mr. Servis is the members of the Employees' Asfor a Cooperative Library from which sociation will benefit. Detailed plans proved with the continued local coop-eration of all the members. He points nounced within the next few weeks. out that the business year just com- There is perhaps no other company in the country more interested in education and advancement of their empoyees, than the Union Oil com-Concluding his report, Mr. Service pany. The employees of the comportance of the proper selection of short-time leans at a saving in inter-

> DENVER MAYOR CON-SIDERS RECOMMENDING CO-OP'S FOR RELIEF

According to press reports, an organized attack may be made on the big oil companies that discriminate against Denver, Colorado in the price of gasoline. It is said that Mayor Begole is determined to take some action toward relieving Denver motorists of the unjust burden imposed owned by the same company, which are holding the price up in the city.

cents; in Louisiana and Tennessee the total of the taxes is 8 cents.

"CO-OP" BATTERY

Berea, Nebr., Sept. 24.—It is very interesting to review the growth of the Farmers Union Cooperative Oil Association, which the consumers of this community have operated here during the past 5 years. During this time the company has handled a volume to the company has handled a volume to the past 5 years. During this time the company has handled a volume to the past 5 years. During this sales for any like period in the past.

it. The success of our company has been due mainly to the loyalbeen due mainly to the loyalmembership, together with the loyalty of our employees and lot of hard
ty of our company has les.

Because of the large volume which
the company handles they are in polish the exact number soon.—Aunt
local cooperative oil company at a local cooperative oil compan work by our board of directors. We also keep an up-to-the-minute set of also keep an up-to-the-minute set of the local company a chance to make also keep an up-to-the- minute set of records."

The company started operating in the Spring of 1927 with a paid in capital of \$4,270.00 and 174 members. They now have a paid in capital of the same time save their customers money and the same time save them for five meals but we have out a day.

The company started operating in the local company a chance to make a nice margin of profit and at the same time save their customers. The same time save their customers money and the same time save their customers are save their customers.

The company started operating in the local company a chance to make a nice margin of profit and at the same time save their customers. The same time save the same time save the same time save the same t



### From \$2500 to \$1,000,000,000

The feath in Paris of M. Raymond Chevallier-Appert, of the fourth generation of the family since Nicolas Appert invented the process of canning in 1809 brings to mind the fact that all the inventor got for his trouble was approximately \$2,500, while the canned foods and allied industries in this country are now rated in the billion dollar class.

wrote to M. Appert:

your process for the preservation of fruits, vegetables, meat, soup, milk, etc., and from that report condition of the award.

ncement of | no doubt can be entertained of

class.

It was on the 20th of January, 1810, that Count Montalivet, Napoleon's Minister of the Interior, Count Montalivet must have been a far-sighted minister. He asked "My Board of Arts and Mann- Appert to spread the knowledge facturers has reported to me, Sir, of the process by writing a de-the examination it has made of tailed and exact description of it,



## Junior Cooperators Aunt Patience

HOW TO BECOME A MEMBER OF THIS DEPARTMENT Any boy or girl between the ages of six and sixteen, whose father is a member in good standing of the Farmers' Union, who writes a letter for publication, can be a member of this department, and is entitled to a pin. In order to receive a book, he must signify his intentions to study the lessons and send them in. We cannot send out books to those who do not intend to send their lessons. The address to which all Juniors should send their letters is: Aunt Patience in care of the KANSAS UNION FARMER, Salina, Kansas.

I returned to Erie, Pennsylvania, ly marked for the tourist-with statues of the opposing commanding generals, on the sites where their forces were stationed. As. I thought of the stress and turmoil of the times our country was passing through when this battlefield was baked with the blood of our fore-famers—I found myself having a more optimistic out-look upon America's plight today. We have weathered so many other storms -we must weather our economic

storm of the present. The only other thing I can recall which may interest you—was some-thing I saw as I was leaving Chicago, homeward bound. As I looked back at this great city, which has been called "the gateway to the west," I saw, hovering amidst its towers and skyscrapers, a huge zeppelin, which, of course, at the distance I was, appeared to be about the size of a toy balloon. You air ships. But it was my first sight of one of them-and also the first time my little "pet", who was with me, had ever seen one. She cried, "Oh, look at the be-loon!"

Clements, Kan Dear Aunt Patience:

How are you'r a few was with me, had ever heaving a few are you'r a few are you

Now don't forget to keep my letter box full this winter—and if any of you think of any other things you'd

Shelton was the one who got me to Lyndon, Kans., July 1, 1932 Dear Aunt Patience:

are holding the price up in the city.

It is estimated by the American Petroleum Institute that a total of nearly 7 million dellars will be read and I word and I wor Petroleum Institute that a total of nearly 7 million dollars will be paid in gasoline taxes during the current year. Gasoline tax has come to be a real burden in certain sections. In parts of Alabama, the combined state, federal, and local taxes amount to as much as 11 cents a gallon on gasoline; in Florida it amounts to 9 cents; in Louisiana and Tempessee the rida it amounts to 9
na and Temessee the
s is 8 cents.

ERY

SALES INCREASE

City, Mo., Sept. 30.—
Company (Congres)

Lithink it would be a good idea
to publish them every month after
each lesson. Also I think it would be
nice to raise the age limit to 18 or
21. I guess it wouldn't be of any use
to tell my birthday date any more as
I have found my twin, but it is May
20 and I am 11 years old. How many
Juniors are envolled in the club?

Your friend, Rita Marie Flynn.

Dear Rita: I'm glad that you wish to belong to our Club and I think we can find your twin. My, you have a good many pets, don't you? What have you named them? Be sure to let me know how you like the book and pin .- Aunt Patience.

Leona, Kans., July 8, 1932. Dear Aunt Patience: I would like very much to join your club. My birthday is June 10. I am 12 years old, Have I a twin? Jeanne Ukena asked me to join. Will she get

Sincerely yours, Helen Ukens. red one.

Dear Helen: We're glad that you're joining our Club and I'll send your notebook and pin very soon—a red one, if I can. Of course Jeanne all are familiar with pictures of the clongated, sausage-like shape of these lessons .- Aunt Patience.

have been having a flood down this way. Have you? Have you found my twin yet? Nov. 24 is my birth-day. You know Aunt Patience I don't understand the lessons. Did my Washington essay get any place? I don't suppose it did. I hope the rest of the Juniors are just fine. Doris

join. Don't you think she deserves a star? I do. Yours truly, Allen Mauderly.

Dear Allen: Yes, indeed, Doris deserves a star for having asked you to become a member of our Club. What is it you don't understand about the lessons? You are to answer the questions corresponding to your grade, you know. We'll have the essay contest results soon—we're awfully sorry that they've been so delayed but it couldn't be helped. If you're still uncertain about the lessons, write me again, explaining what you don't understand.—Aunt Pati-

I usually get up in the morning and of course Georgine will receive a star get the horses in.
I haven't found my twin yet but

hope I will.

My birthday is July 26. I will be thirteen years old.

Our chickens aren't big enough to Dear Aunt Patience: fry yet. I hope they will soon get

big enough. We haven't any dog but we have seven kittens and two old cats. They sure are a nuisance. They get in our flowers and mash them all down.

Seven kittens and two old cats. They and pin. Please send me a red book and pin. My dad is a member of the flowers and mash them all down. Well I must close and go to bed. Your Junior,

Hazel Springer.

Dear Hazel: I enjoyed your letter so much—I imagine you had fun on the Fourth of July. And I hope on the Fourth of July. And I hope you'll find your twin soon—I'm going to try to help you. I know you've had lots of fried chicken by this time —I was sorry to be so late in answering your letter. Please write again.—Aunt aPtience,

Dear Aunt Patience; Good, sweet chewing, 10 pounds,
How are you? I am fine. How is
the weather down there. It is sure
STOKER, Dresden, Tenn— tc Dear Aunt Patience; hot out here. We haven't had any rain for so long that we do not know what rain looks like. All of the crops have completely burnt up. I am sorry to hear that a lot of Juniors are not

sending in their lessons as they were supposed to. Did you get my June lesson. I sent it in a month ago. If you did not get it, I will gladly write it again for you, for I want you to be sure to get it, and I feel like it is my duty to see that you do get it. I will close for now.

Your niece, Lucille Mumma

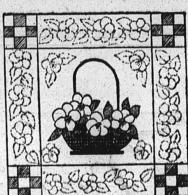
Dear Lucille: Yes, I received your June lessonand I'm glad you feel as you do about the lessons. They are a duty and an obligation—and the most important part of our Club work.—Aunt Pati-

Victoria, Kansas, August 11, 1932 Dear Aunt Patience: I woul like to join your club. I was 13 years old on May 16. I would like to have a pin and book. I am going to be in the sixth grade next year, when school starts. Our school ended on May 18th. I go to St. Joseph's school. My father is a farmers Union member. My sister, Georgine asked me to join, so I hope that she'll get a star. I will close with love.

Yours truly, Regina Brown. Dear Regina:

I am very glad that you are going to be a new member of our Club and

COMPLETE QUILT PATTERN FOR AN APPLIQUE PANSY



A block of unusual beauty is this pasket of pansies—done in natural colors, lavender, violet, yellow and apricot, with a basket of checked gingham in any color you may prefer, blue, yellow, black, green or brown. The basket may be set either as shown or cornerwise and is at its prettiest when P. S. Will I get a notebook and set with tiny squares at the corners pin? If so I would like to have a and strips to match in either yellow orchid or green. The pattern, No. C264 offers an unusual combination, for it supplies the cutting lines and directions, as well as a perforated pattern for stamping the block for applique -and the alternating blocks of this will receive a star—don't forget the lessons.—Aunt Patience.

Clements, Kans., July 9, 1932
Dear Aunt Patience:

How are you? I am just fine. We have been having a flood down this

—and the alternating blocks of this quilt should be quilted in the same design—including a strip as sketched, for the border or the three-inch set. Added to this a free sample of stamping wax or powder will be included. All for only 35c. Address Farmers Union. Seling Kansas

ion, Salina Kansas.



7619. Ladies' Jacket Ensemble
Designed in Sizes: 34, 36, 38,
40, 42 and 44 inches bust measure. Size 38 requires 5% yards
of 35 inch material, if made as
in the large view. To line the
jacket will require 2% yards.
Price 15c.

7668. Girls' Dress.
Designed in Sizes: 6, 8, 10
and 12 years: Size 8 requires
2% yards of 35 inch material
if made as in the large view.
If made without bolero and with
short sleeves 1% yard. Price
15c.

Send 12c in silver or stamps for our UP-TO-DATE BOOK OF FASHIONS FOR THE FALL OF 1932 Order patterns from Aunt Patience

for asking you to join. I'll send your pin and book.—Aunt Patience.

Gove, Kansas, August 11, 1932 I would like to join your club. I am 12 years old. My birthday is Decem-

Your niece,

ber 27th. Please send me a red book Farmers Union.

Geneas Carpenter. Dear Geneas:

We're glad you're joining-and I'll ry to send the book in the color you wish. Be sure to watch for your twin. -Aunt Patience.

CLASSIFIED

Dighton, Kans, July 30, 1932 TOBACCO-Postpaid. Aged in bulk.

FOR SALE-Proven Sire Jersey

cows and heifers. P. F. Peterson Alta Vista, Kans. ALL INTERESTED in the National Farmers' Holiday Association, write H. P. Anderson, Neosho Falls, Kansas, president of the Kansas Division.

REX LEAR, Salina, Kansas.

Write for Information

In spite of these hard times, no man has a sinecure on life and it is even more

necessary that his family have at least some protec-

tion against the adversities of the times. A few pennies each day invested in a low rate Life Insurance Policy

may asily mean the saving of

a home and family that otherwise would be broken

LET'S FACE

THE FACTS

and scattered.

Farmers Union Mutual Life Insurance Co.

"Farmer Insurance at Farmer Cost"

### IT'S YOUR OWN LIVE STOCK-

You have fed those cattle, hogs or sheep yourself. You've put work and expense on them. No one has contributed anything to you to help you get them ready for market.

Therefore, YOUR OWN FIRM should handle your live stock on the market. All surplus earnings come back to you, provided you are a stockholder. One dollar makes you a stock-

MARKET AT COST through YOUR OWN FIRM

Farmers Union Live Stock Commission Co.

G. W. Hobbs, Mgr.

Stock Yards

Kanses City, Me.

## QUALITY COUNTS

It takes GOOD BUTTER to bring GOOD PRICES. And it takes GOOD CREAM to make GOOD BUTTER. Help solve the QUALITY problem brought about by hot dry weather by using precaution in handling your cream -Make deliveries regular and frequent.

Farmers Union Cooperative Creamery Association

Wakeeney, Kansas



# You Can

the difference Immediately



The first time you use UNION GOLD or UNION STANDARD FLOUR, you will be surprised with your baking results. You can see the difference immediately. And when you taste your bread, cake, cookies or pastries, you'll know how UNION GOLD or UNION STANDARD becomes the favorits of every housewife who uses these two fine flours.

UNION GOLD and UNION STAN-DARD FLOURS are so fine in texture that they make your pastries or bread unusually smooth and even grained.

Go to your Farmer's Union Store or Elevator and buy a sack of these flours. They are very economical.

VISIT YOUR FARMERS UNION STORE OR ELEVATOR TODAY

The Farmers Union Jobbing Association

Kenses City, Me Phone L. D. 64

- Members of -Kansas City Board of Trade—K. C. Hay Dealers Assn.—St. Jeseph Board of Trade—Salina Board of Trade Branch Offices—Salina, Kan., and St. Joseph, Me.

### FARMERS UNION LIVE STOCK SALES

ng the week of Oct. 3 to Oct. 7 by the Farmers Union Livenission Company at Kansas City.		COM	Olsk
V. T. Kelley, Furnas Co., Nebr., 86 steers	1044	\$8.50	Mrs
cott Brothers, Pawnee Co., Nebr., 15 steers	1038	8.00	C. I
I Mudd Russell Co., Kans., 37 yearlings	626	8.00 7.25	w.
W Hodge Wahaunsee Co., Kans. 24 steers	879 916	7.25	J. 1
I. R. Falk, Wabaunsee Co., Kans., 53 steers	767	7.00	Mrs
Frank Lutz, Douglass Co., Kans., 13 steers	983	6.75	Joh Fra
Frankfort Farmers U. S. A., Marshall Co., Kans., 14 yearings	652	6.00	Cha
W F Wright. Butler Co., Kans., 19 steers carves	368 715	5.75 5.60	A.
T Overon Osage Co., Kans., 30 hellers	919	5.50	Wn
Harm Schoen, Mitchell Co., Kans., 24 steers	889	5.25	Ric
Dishard Patt Dickinson Co., Kans., 10 Steers	386	5.25	1 W
Fred Rum m Harvey Co., Kans., 25 steers	686 790	5.00 5.00	Ere
Was Skonberg Osage Co., Kans., 14 steers	547	5.00	A.
A T Olson Russell Co., Kans., 14 yearings	344	4.65	Ev
W. F. Wright, Butler Co., Kans., 24 heifers	559	4.65	WI W
W I. Kohlmeyer, Washington Co., Kans., 17 yearings	672	4.50	Po
Hill City S A Graham Co., Kans., 11 steers	840 578	4.00	Ge
Solomon Mei Treco Co., Kans., 15 steers	595	4.00	Do
Ed. Mauch, Mgr., Ness Co., Kans., 12 steers Smith Brothers, Trego Co., Kans., 14 steers	835	4.00	I To
Pichard Rutz Dickinson Co., Kans., 13 steers	625	4.3	
Bishard Butz Dickinson Co., Kans., 11 calves	372 1148	4.2	П
Werh Shade Ellsworth Co., Kans., 18 steers		3.7	777
Lenora L. S. S. A., Norton Co., Kans., 10 steers		3.6	$_0 \mid O_{i}$
A C Horsh Butler Co., Kans., 10 steers		3.5	ALC: NO.
The During Elleworth Co., Kans., 15 steers		3,5 2.3	10
Testic Twedell Greenwood Co., Kans., 13 cows	1 23 7 7 7 7 7 7 7	1.6	1 10
Ulrich Berens, Ellis Co., Kans., 10 cows			J.
L. B. Courter, Johnson Co., Kans., 10 sheep	. 74	\$4.6	AMERICA CONTRACTOR
W H Hart Johnson Co., Kans., 17 sneep		4.6	70
Wm Lyons Osage Co., Kans., 15 sneep		4.6	) A
O Chin Agen Sullivan Co., Mo., 42 sneep			T
N. J. Steelman, Lafayette Co., Mo., 22 sheep O. P. McNeese, Douglass Co., Kans., 10 sheep	79		
To T Westein Linn Co. Kans., 29 Sheep	ALCOHOL: HE HAS NOW		
Too E Colling Franklin Co., Kans., 19 sneep			JU   T
To Taken Douglass Co. Kans., 17 sneep		4417 042 32 33	JU 1
T B Horton Greenwood Co., Kans., 20 sneep			00   F
O. M. Clayton, Lyon Co., Kans., 13 sheep	68		50 I
Osgood Ship. Assn., Sullivan Co., Mo., 11 sheep	54	1 3.	00 1
		\$3,	
G. L. Carpenter, Grundy Co., Mo., 45 hogs			85
Geo. Whitehair, Dickinson Co., Kans., 58 hogs Lewis Holtz, Woodson Co., Kans., 11 hogs	18	4 3.	.85
B S Lowestreth Grundy Co., Mo., 15 hogs			.80
A Roone Woodson Co., Kans., 50 hogs			.80
G S Brockway Franklin Co., Kans., 19 nogs			.80
Geo. Hornbuckle, Miami Co., Kans., 21 hogs Henry Grother, Miami Co., Kans., 20 hogs			.80
Errorett McCan. Mor., Neosho Co., Kans., 56 nogs			.80
D W Cycler Dickinson Co., Kans., 33 nogs			.80
Day I. Lee Miami Co., Kans., 26 hogs			.80
D. A. Clary, Lafayette Co., Mo., 13 hogs H. E. Acton, Crawford Co., Kans., 38 hogs		6 3	8.80
Demas Cambor Shin, Assn., Osporne Co., Rans., oo nogs			3.75
Formers Coon Assn., Logan Co., Kans., 23 nogs	••••		3.75   3.75
Dhillin Heer Dickinson Co., Kans., 13 nogs			3.75
Olney Monroe, Sr., Coffey Co., Kans., 20 hogs		Control of the second	3.75
To U Wronbein Lafavette Co., Mo., 14 nogs			3.75
O C Van Svoc Coffey Co., Kans., 20 nogs	****		3.75 3.75
T C Bornes Cass Co., Mo., 40 nogs			3.75
Fred Dohrman, Lafayette Co., Mo., 16 hogs Lee Bonar, Franklin Co., Kans., 24 hogs	••••		3.75
Wes W D Lyborger, Anderson Co., Kans., 13 nogs		02	3.75
T C Alpers Lafavette Co., Mo., 14 hogs	••••		3.75
Fract Thomas Linn Co., Kans., 20 hogs			3.75 3.75
Puring Ketner Lafavette Co., Mo., 21 hogs	4		3.75
W. G. Myers, Osage Co., Kans., 17 hogs			3.75
H F Davidson Bates Co., Mo., 18 hogs		06	3.75
Cas Pamaker Mitchel Co., Kans., 14 nogs	•••••	205	3.75 3.75
M. L. Beckman, Clay Co., Kans., 30 hogs	4		
			-

OFFICIAL CALL FOR ANNUAL CONVENTION OF THE FARMERS' EDUCATIONAL AND COOPERATIVE UNION OF AMERICA

By Authority of the Constitution and By-Laws and the Approval of the National Board

I hereby call the regular annual convention of the Farmers' Union to begin at 9:00 A. M. Tuesday, November 15, 1932 in the city of Omaha, Nebraska.

The purpose of the meeting is to elect officers, formulate plans and policies for the coming year and transact such other business as may come (Signed) JOHN A. SIMPSON,

#### NOTICE TO MEMBERS (continued from page 1)

A delegate must be a member in good standing of the organization he is elected to represent at the Annual Meeting.

DELEGATES ARE REQUESTED TO SEND THEIR CREDENTIALS TO FLOYD H. LYNN, STATE SECRETARY, SALINA, KANSAS, AT LEAST FIVE (5) DAYS BEFORE THE DATE SET FOR THE OPENING OF THE ANNUAL MEETING.

C. A. WARD, President, FLOYD H. LYNN, Secretary.

NOTE: If the delegates will kindly mail in their credentials, we can list them and thereby assist the credentials committee and make the work much less for them than if the delegates bring in their credentials to the meeting.

### DELEGATES' CREDENTIALS

The Farmers' Educational and Cooperative Union of America Kansas Division

This is to Certify that. P. O. Address.....

P. O. Address ....

are members in good standing of. and were elected as delegates to the Twenty-

Seventh Annual Meeting of the Farmers' Union which meets at Clay Center, Kansas, on October 26, 1932, representing.

174 3.70 August Brocker, Miami Co., Kans., 15 hogs ..... Below is published a list of representative sales of live stock handled during the week of Oct. 3 to Oct. 7 by the Farmers Union Live Stock Com-3.70 H. T. Sanford, Morris Co., Kans., 15 hogs ..... 3.70 3.70 burg F. U., Pottawatomie Co., Kans., 37 hogs ... 3.70 s. H. Strunk, Dickinson Co., Kans., 36 hogs ...... 3.70 M. Menli, Dickinson Co., Kans., 10 hogs ...... er Brantigan, Cloud Co., Kans., 11 hogs ..... 181 3.70 D. Brigham, Coffey Co., Kans., 31 hogs ...... 3.70 R. Ewing, Henry Co., Mo., 50 hogs ..... 3.70 s. Helen Fields, Riley Co., Kans., 15 hogs ..... nn Murray, Lafayette Co., Mo., 18 hogs ...... 198 3.70 ankfort F. U. S. A., Marshall Co., Kans,, 31 hogs ....... 180 3.70 as. Wamser, Lafayette Co., Mo., 10 hogs ..... P. Campbell, Lafayette Co., Mo., 40 hogs ..... 3.70 m. Walker, Lafayette Co., Mo., 32 hogs ..... 201 chard Patt, Henry Co., Mo., 17 hogs ..... ig. Tilley, Lafayttte Co., Mo., 15 hogs ..... 3.70 S. Boehm, Johnson Co., Kans., 10 hogs .... ankfort F. U. S. A., Marshall Co., Kans., 36 hogs ....... 3.65 L. Hardin, Riley Co., Kans., 22 hogs ..... verett McCan, Mgr., Neosho Co., Kans., 19 hogs ..... erman Ramaker, Osborne Co., Kans., 10 hogs ..... . C. Baily, Riley Co., Kans., 13 hogs ..... ay Monroe, Anderson Co., Kans., 13 hogs ..... eo. Peterson, Wabaunsee Co., Kans., 12 hogs ...... on E. Page, Grundy Co., Mo., 16 hogs ...... eter Brantigan, Cloud Co., Kans., 20 hogs ..... pe Lippert, Clay Co., Kans., 15 hogs ..... . H. Kohlenberg, Miami Co., Kans., 18 hogs ..... . W. Menli, Dickinson Co., Kans., 18 hogs ...... Valter Shields, Linn Co., Kans., 20 hogs ...... sgood Ship. Assn., Sullivan Co., Mo., 61 hogs ...... eonard Froeschle, Lafayette Co., Mo., 42 hogs ...... . E. Markley, Douglass Co., Kans., 17 hogs ..... . L. Staats, Pettis Co., Mo., 11 hogs ..... L. G. Hoffman, Dickinson Co., Kans., 15 hogs ...... . B. McBribe, Allen Co., Kans., 26 hogs ..... H. A. Northrup, Grundy Co., Mo., 20 hogs ..... 7. S. Assn., Morris Co., Kans., 45 hogs ..... r. V. Bennett, Coffey Co., Kans., 86 hogs ..... Albert Tyree, Lafayette Co., Mo., 15 hogs ..... Lyndon Ship. Assn., Osage Co., Kans., 23 hogs ..... S. Verbrugge, Osborne Co., Kans., 20 hogs ..... F. Coop. Assn., Logan Co., Kans., 53 hogs ...... Ed. Flanagan, Washington Co., Kans., 18 hogs ...... Everett McCann, Mgr., Neosho Co., Kans., 18 hogs ..... Mrs. H. Strunk, Dickinson Co., Kans., 10 hogs ..... Ernest Thomas, Linn Co., Kans., 15 hogs ...,.... Don E. Page, Grundy Co., Mo., 14 hogs ...... Mrs. W. D. Lyborber, Anderson Co., Kans., 14 hogs ... Lee Bonar, Franklin Co., Kans., 10 hogs ...... Frankfort F. U. S. A., Marshall Co., Kans., 10 hogs .... E. M. Sanfort, Morris Co., Kans., 11 sows ...... F. Coop. Assn., Logan Co., Kans., 12 hogs .... M. L. Beckman, Clay Co., Kans., 13 hogs ...

J. L. Johns, Johnson Co., Mo., 12 hogs ...

### -- NEIGHBORHOOD NOTES --

FARMERS UNION MET

Liberty Local held its usual meetber 28. A nice crowd was present. Mr. and Mrs. W. P. Lambertson, Mr | convention. and Mrs. Merle Rietzel, and Ace Marmon were welcome visitors.

The minutes of the last meeting were read by the secretary. John Tommer gave a report of the quarterly meeting at Frankfort. Nick Bramer was elected as a delegate to attend the state meeting at

Our next meeting will be on October 26, at which time we will have a sack lunch, with plenty of good coffee. Be sure to remember the date. Mrs. John Tommer, reporter.

### WASHINGTON CO MAKES A MEMBERHIP DRIVE

The Washington County Farmers Union held its quarterly meeting at Social Dale park near Hanover on Tuesday, September 27. One feature which was enjoyed by all present was the basket dinner.

In the afternoon, John Frost of Blue Rapids, gave a very good talk on why we should vote for the Income

Tax amendment. The following resolution was adopt-

Resolved, that the county Farmers Union advise all locals to remit their local dues to their members, and that their secretaries be paid to canvass all delinquent members, using a post-dated check made payable any time up until January First, 1933, and that everything possible be done by all members of each local to get all

It was urged that as many as possible should attend the state meeting at Clay Center. J. T. Martin was elected as delegate. Our next meeting will be held at Washington in December .- J. T. Po-

GOOD MEETING AT ALLEN

land, secretary.

An interesting Farmers Union meeting was held Tuesday evening of last week in the high school building in Allen, Kansas. The three locals of Lyon county were represented at the meeting, and all got into the real spirit of the meeting. Charles Day of Allen, one of the most enthusiastic Farmers Union members in Kansas,

Farmers Union members in Kansas, presided at the meeting.

Speakers included Cal Ward, state Farmers Union president; Floyd Lynn, state secretary, and Doyle Gass, formerly a field man for the Union Oil Co. The speakers brought out the need for complete organization among farmers, and spoke of tion among farmers, and spoke of the needed legislation which Agriculture can get only through our concerted efforts. A number of those present pledged their support of a local drive for additional members, and to bring former members back

into the organziation. Walter Maxwell was present with his quartette, which accounted for much of the lively spirit of the meeting. Some excellent violin and piano numbers were also rendered.

At a recent meeting of the Nema-ha County Farmers Union, Tom Root of Centralia, was chosen as county only hope of winning this battle. president. Other officers elected are: L. A. Spencer of Sabetha, vice pres-

ident; Eldon Harden of Centralia, sec-AT WATERVILLE, KANS. retary-treasurer; Pat Donahue of Centralia, lecturer; Ed. Becker Centralia, doorkeeper; August Boeding on Wednesday evening, Septem- ing of Seneca, conductor; and Frank Andrews of Bern, delegate to the state

> CHASE COUNTY TO MEET AT ELMDALE OCTOBER 15

> The Chase County Farmers Union will hold its last quarterly meeting at Elmdale high school building, at 1:30 p. m., Saturday, October 15. One matter of business to come up will be the election of officers for next year. Come and bring your loud speakers, but leave your dog at home.

There will be several short talks, and C. J. Schnyder will talk on the Tax Amendments from a Labor standpoint.—W. C. Childs, president.

#### GOOD OTTAWA CO. MEETING WAS HELD AT MINNEAPOLIS below normal since harvest and seed

The Ottawa County Farmers Union held their monthly meeting Friday evening, October 7. A large crowd was in attendance and much interest was shown at this meetitng. A short and interesting musical program was given by the boys of the Center Local. We are glad to see these young members take part in our programs.

I. E. Sewell was elected as delegate to the State Convention at Clay Cen-

We were fortunate in having Pres. Cal Ward and Sec. Floyd Lynn from Salina and Bob Lieurance and "Neal" O'Nealof the Farmers Union Liveas speakers for the evening. Pres.
Cal Ward gave an excellent talk
about general conditions and the tax
amendments. It is always a pleasure stock Commission Co. at Kansas City,

Mr. Lynn gave a talk on member ship and other topics relative to his office duties. This was Mr. Lynn's first visit to Minneapolis and he

made many friends while here. Mr. Lieurance gave an excellent talk on the cattle industry and told us how our cattle were handled by the Farmers Union Livestock Com-

Mr. O'Neal gave an interesting talk on the evils of direct selling of hogs and of the hog market at Kansas City, as he is head hog salesman for the Farmers Union Commission Co.
Mr. Lieurance and Mr. O'Neal spent Saturday visiting farmers who had cattle and hogs nearly ready for martheir line of work and we were glad to have them attend our meeting. They made many friends while here and we hope they visit us again

" Mrs. Ward and Mrs. Lynn also attended this meeting. We are always glad to have visitors.

The various locals are planning on attending the State Convention and we hope to see a large attendance

We must stick together and boost for better cooperative marketing laws, a reduction in taxes, eliminate NEMAHA CO. ELECTS OFFICERS. the gambling in futures on farm products, and patronize our own Union Don't wait for politicians to help us I. E. Sewell.

O'LOUGHLEN IS CANDIDATE

Readers are invited to study the political advertisement in this issue which sets forth the qualifications of Miss Kathryn O'Loughlin, democra candidate for Congress for the sixth district. Miss O'Loughlin has enjoyed a career of usefulness, and is asking the opportunity to serve the people in her district in a new capa-

### HAVE A FULL PROGRAM

(continued from page 1)
Grain Corporation. Mr. Kinney has been identified with the Farmers Union for many years, and has been re-3.70 ment and progress of the organiza-8.70 tion in Kansas.

Just prior to Mr. Kinney's address, the delegates and visitors will listen to F. W. Bevington, who is president of the Kansas Taxpayers' Assn. Mr. Bevington, in discussing taxes, will have a subject which is discussed more, perhaps, than any other one subject today. He is well qualified to 666 SALVE for HEAD COLDS 3.60 speak on this subject.

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3.60 On Wednesday afternoon the con-3.60 vention will receive the reports of state president C. A. Ward, state secretary Floyd Lynn, auditor T. B Dunn, and chairman of the executive committee Ross Palenske.

Nominations for the positions of three directors, representing the first, second and third districts, and nominations for president, vice president, secretary-treasurer, doorkeeper, and conductor, will be made Thursday forenoon. Election will be held 3.55 Friday morning. Voting will begin at 8 o'clock in the morning. 3.60

Clay Center folks are making every effort to see that the convention this year is the best yet. M. L. Beckman state of Kansas is hereby submitted is in charge of local arrangements, cooperating with the Clay Center of Kansas for their approval or rebusiness and professional men. Everett Alquist of Clay Center is also tution of the state of Kansas be ambusy seeing that local arrangements ended by adding a new section thereare complete in every detail. Mayor to following section 8, which new sec-John Carson of Clay Center is enthusiastic over the coming convenfolks during convention time. In fact, every Farmers Union member in Clay county and every citizen of Clay Cen-

the proper setting. A common remark made by every Farmers Union member who attends a state convention is: "I am mighty glad I attended, and if every one could attend a state convention, we never would have any more memberout that you will feel the same way

CORN ESTIMATE UNCHANGED (continued from page 1)

ets this year are only 50 per cent of tors of any taxing district."

by the end of the first week in October although only 50 to 60 per cent 1932 for their approval or rejection. had been accomplished in some counties. In the southeast planting was delayed by dry soil and was held up in some central counties to await the fly free date. The condition of shall be voted for or against as proearly plantings is fair to good. In the western third of the state the outlook in general is poor, especially in the northwest and southwest. Wheat on fallow ground, and in areas where

local showers supplied moisture is in fair condition but is in need of rain. Much early planted wheat has not yet germinated. Considerable plant-ing is still to be done in counties along the western border and in the southwest. Rainfall has been much

#### FARMERS UNION LIVE STOCK FIRM LOWERS ITS CHARGES

beds were poorly prepared.

(continued from page 1) of the large packers, thus eliminating the packers as a factor on the open market. When this practice is broken up, hog prices will increase, and will thus reflect the competition which would be made necessary in order for the packers to fill coolers. This practice will have to be broken up by the farmers themselves, and the new commmission schedules, and the new minimum weight require-

to have Mr. Ward attend our meet-

A letter from Charles Day of Allen, Kansas, carries the information that John Simpson, president of the Na-tional Farmers Union will speak at

Emporia, Kansas, on Friday, October

28. Mr. Simpson will make two addresses—one in the afternoon and Be it resolve one at night. "For nearly a year," writes Mr. Day, "we have been writing Brother

apson for a speech in Lyon county, and have at last succeeded. Farmers, merchants and labor leaders who have heard his radio talks have been urgng us to bring him here. We expect his friends and admirers in all this section of Kansas to hear one or both of these talks."

National President Simpson scheduled to speak on Saturday afternoon and evening, October 29, at

LIQUID - TABLETS - SALVE Checks Colds first day. Headaches or Neuralgia in 30 minutes, Malaria in 3 Days

### LEGAL NOTICES

HOUSE CONCURRENT RESOLU-TION NO. 24.

(L. 1931, Ch. 301.) A proposal to amend article 11 of the constitution of the state of Kansas by adding a section thereto. Be it resolved by the Legislature of

concurring therein: SECTION 1. The following position to amend the constitution of the consecutive terms." to the qualified electors of the state jection: That article 11 of the constition shall be numbered section 9, and shall read as follows: "Sec. 9. No tion, and declares the city will be property, taxed according to value, turned over to the Farmers Union shall be so taxed in excess of two per centum of its true value in money for all state and local purposes where lycounty and every citizen of Clay Center and surrounding community, are within the limits of any city or within the limits of any school disdoing all within their power to see trict of which more than one-half the that the coming state convention has area lies within the limits of any city,

more than one and one-half per centum, when lying without the limits of such city or school district. Taxes may be levied in excess of said limitation, however, for the payment of indebtedness which shall have been contracted prior to July 1, 1933, and ship problems." See that you are in interest thereon and for the payment good standing, then come and find of the cost of improvements by special assessments. The legislature shall prescribe the manner by which the rate of taxation shall be prorated to the several taxing units. Additional emergency levies for two years perof a majority of the qualified elec-

> be designated on the ballot by the following title: "The Tax Limitation Amendment to the Constitution," and vided by law under such title. SEC. 3. This resolution shall take

effect and be in force from and after its publication i the official state I hereby certify that the foregoing is a true copy of original House Concurrent Resolution No. 24, now

on file in my office.
E. A. CORNELL, Secretary of State (SEAL)

HOUSE CONCURRENT RESOLU-

TION 14 (L. 1931, Ch. 155.) A proposition to amend section 2 in my affice.

of article 4 of the constitution of the state of Kansas by eliminating

therefrom the words "sheriff or cou

Be it resolved by the Ligislature of The State of Kansas, two-thirds of the members elected to the House of R presentatives and two-thirds of the members elected to the Senate concurring there-

SECTION 1. The following proposition to amend the constitution the state of Kansas is hereby submitted to the qualified electors of said state for their approval or rejection, to wit:

Amend article 4, section 2, so as to read as follows, to wit: "Sec. 2. General elections and township elections shall be held biennially on the Tuesday succeeding the first Monday in November in the years bearing even numbers. All county and township of-ficers shall hold their offices for a term of two years and until their successors are qualified: Provided, One county commissioner shall be elected from each of three districts, numbered 1, 2 and 3, by the voters of the district, and the legislature shall fix the time of election and the term of office of such commissioners; such Most Speedy Remedies Known. election to be at a general election, and no term of office to exceed six years. All officers whose successors would, under the law as it existed at the time of their election, be elected in an odd-numbered year shall hold office for an additional year and un-

til their successors are qualified." Sec. 2. This proposition shall be submitted to the electors of this state at the general election to be held in the year 1932 for their approval or the State of Kansas, two thirds of the members elected to each house concurring therein:

rejection. The amendment hereby proposed shall be designated on the ballot by the following title: "Amendment to permit a sheriff and treasurer to hold office more than two

Sec. 3. This resolution shall take effect and be in force from and after its publication in the statute

I hereby certify that the foregoing is a true copy of the original House Concurrent Resolution No. 14, now on

file in my office. E. A. CORNELL, (SEAL)

HOUSE CONCURRENT RESOLU-

TION NO. 21 (L. 1931, Ch. 300.) A proposition to amend article 11 of the constitution of the state of

Kansas by adding a section thereto.

Be it resolved by the Legislature of
the State of Kansas, two-thirds of the members elected to the House of Representatives and two-thirds of the members elected to the Senate concurring there-

SECTION 1. The following proposition to amend the constitution of the state of Kansas is hereby submitted to the qualified electors state for their approval or rejection: That article 11 of the constitution of iods may be authorized by the vote the state of Kansas be amended by adding a new section thereto following section 1, which new section shall be numbered section 2, and shall read hose paid in 1929.

Planting in the eastern two thirds | SEC. 2. This proposition shall be as follows: "Sec. 2. The state shall of the state was nearing completion submitted to the electors of the state have power to levy and collect taxes on incomes from whatever source derived, which taxes may be graduated

Sec. 2. Original sections 2, 3, 4, 5, 6, 7, 8 and 9 of article 11 of the constitution of the state shall be renumbered respectively sections 3, 4, 5, 6,

, 8, 9 and 10. Sec. 3. This proposition shall be submitted to the electors of the state at the general election in the year 1932 for their approval or rejection. The amendment hereby proposed shall be designated on the ballot by the following title: "The Income Tax Amendment to the Constitution," and shall be voted for or against as provided by law under such title.

Sec. 4. This resolution shall take effect and be in force from and after its publication in the statute book.

I hereby certify that the foregoing is a true copy of original House Concurrent Resolution No. 21, now on file

E. A. CORNELL, Secretary of State (SEAL)

### Price List of Local Supplies

Application eards......20 for 5c Credential blanks......10 for 5c Demit blanks ......15 for 10e Constitutions \_\_\_\_\_\_\_ 5c
Local Sec'y Receipt Books....25c
Farmers Union Buttons.....25c
Farmers Union Song Leaflets, Constitutions .

per dozen \_\_\_\_\_\_10c Secretary's Minute Books \_\_\_\_50c Business Manuals, now used instead of Ritual, each 5c Farmers' Union Watch Fobs. 50e Ladies Auxiliary Pins ....

Cash Must Accompany Order. This is Necessary to Save Expense in Postage and Labor
WRITE FLOYD H. LYNN Box 51, Salina, Kansas

### The Farmers Union Mutual Insurance Companies of Kansas

SALINA, KANSAS

Offers you insurance protection against the hazards of Fire, Lightning, Windstorm, Tornado, Hail, as well as Automobile and Mercantile Insurance. WATCH THIS AD FOR THE NAMES OF YOUR HOME AGENTS Another list will be published next week. This is a partial list of our agents by counties

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D. O. Anderson, Everest problems. CALL THEM UP. Any of the above agents will be glad to help you with your insurance