



The Kansas Farmers Union

ORGANIZATION

EDUCATION

COOPERATION

SALINA, KANSAS, THURSDAY, OCTOBER 13, 1932

NUMBER 9

VOLUME XXV

HAVE A FULL PROGRAM

LIST OF SPEAKERS INSURES VARIETY VITAL DISCUSSIONS

Speakers Include Lambertson, Keeney, Simpson, Woodring, Steward, Capper, Kinney, Ward, Bevington and Others

CLAY CENTER READY

Every Arrangement to be Made with Idea of Having Best Convention in History of Organization; All are Welcome

From all over the state come reports of meetings held among Farmers Union groups, in preparation for the state convention to be held in Clay Center, Kansas, on Tuesday, Wednesday, Thursday and Friday, October 25 to 28 inclusive. Delegates are being selected to represent local, county, and state-wide business associations and state-wide business associations.

Those in charge of local affairs of the Farmers Union are urged to send in the delegates' credentials as promptly as possible. These credentials are to be filed and ready to be turned over to the credentials committee at the beginning of the convention. Promptness now on the part of the local secretaries, county secretaries, or whoever is looking after that detail, will be a great aid when convention time comes.

The fact that the Kansas Farmers Union Managerial Association meets on Tuesday, prior to the regular Farmers Union convention which begins Wednesday, makes it convenient for the managers to attend not only the Managerial Association meeting, but the sessions of the convention as well. In many cases, they represent their organizations to delegates to the state convention.

As has been stated before, the Managerial meeting has been held in connection with the state Farmers Union convention regularly for so many years that it is properly considered a part of that convention. C. B. Thow, of Alma is president of the Managerial Association, and Ted Belton of the Jobbing Association, of Kansas City is secretary. They have arranged a program which will hold a great deal of interest to all who find it possible to attend. Their program fits into the Convention program, and begins at 1:30 in the afternoon. Among the speakers are H. E. Witham of the Jobbing Association, C. A. Ward, president of the Kansas Farmers Union; O. C. Servis of Winfield, vice president of the Managerial Association; C. B. Thow, president of that association; A. M. Kinney representing the Farmers National Grain Corporation, and others.

Among the important features of the state convention will be the reports by the heads of the various state-wide business and marketing groups. These reports are of interest to the entire membership. All are intensely interested in the progress made by these institutions.

The deliberations of the convention will probably deal quite extensively with plans looking toward a new basis of membership, or a new basis of payment of dues. An earnest attempt is being made to include the thousands of farmers who now receive benefits from Farmers Union cooperative activities but who do not belong to the Kansas Farmers Union.

A number of resolutions have been received at state headquarters, to be turned over to the resolutions committee at the convention for consideration.

The speakers listed to appear on

CONVENTION SPEAKER



CAL A. WARD
President Kansas Farmers Union

the convention program at the various sessions will appeal to most of the membership. While lack of time prohibits looking too many speakers, an attempt has been made to get speakers who will stress variety of subjects or interests. National Farmers Union president John A. Simpson is one of the most commanding and dynamic speakers the Farmers Union has ever produced. He is scheduled to appear at 1:30 o'clock Thursday afternoon. No doubt this session will be one of the most largely attended of the convention.

H. G. Keeney, vice president of the National Farmers Union, and president of the Nebraska Farmers Union, will be one of the speakers on Wednesday evening. Mr. Keeney has been a leader in the Farmers Union for a long span of years, and is always popular with Kansas Farmers Union audiences.

Just preceding Mr. Keeney Wednesday evening will be Harry H. Woodring, governor of Kansas. Last year at Beloit, Governor Woodring spoke at an evening session of the Farmers Union state convention, and more than three thousand people were there to hear him. No doubt he will command a large audience again this year. It has been the custom of the Farmers Union for some years to invite the governor of Kansas to speak at the annual convention.

On Thursday evening at 7:30, Senator Arthur Capper is scheduled to address the convention. Senator Capper, through his farm papers and by his efforts in Congress, has definitely established himself as a farm leader. He has a large following and will have an opportunity to talk to a large number of Farmers Union folks at Clay Center. Mr. Capper is a member of the Kansas Farmers Union.

C. B. Steward will follow Senator Capper Thursday evening. Mr. Steward is a director of the Farmers National Grain Corporation, and will have a message of much interest to all Farmers Union members.

Congressman W. P. Lambertson of Fairview, Kansas, vice president of the Kansas Farmers Union, is scheduled to speak at 3 o'clock Wednesday afternoon. Mr. Lambertson is known all over Kansas and all over the United States as well, because of his work in the House of Representatives at Washington. He is a forceful speaker and will be heard with great interest by the convention.

On Tuesday evening, following the afternoon sessions of the Managerial Association, the convention will listen with much interest to A. M. Kinney, former state secretary of the Kansas Farmers Union and at present representing the Farmers National Grain Corporation, and others.

(continued on page 4)

POWER TO BARGAIN IS ONLY A PART OF AGRICULTURAL NEED

Must Have Equality with Other Industries in Many Other Particulars, Points out C. E. Huff in Radio Address

COOPERATIVE OUTLET

Local Cooperatives are Cooperative Gatherers, and Larger Cooperatives are Needed to Complete the Cooperative Cycle

Something of the development of cooperative marketing, and of the history of the development in the United States, is brought out in an address recently broadcast over National Broadcasting Co. network by C. E. Huff, former president of the Kansas Farmers Union and now president of the Farmers National Grain Corporation. A part of Mr. Huff's address is given here:

The agricultural situation continues to be acute and to command national attention. Naturally, in the face of so different a situation various proposals are brought forward—practical and impractical—some looking to the long-time adjustment of agriculture, and others to an immediate overcoming of the difficulty. There are cross currents of opinion, and as is inevitable, some confusion. The confusion, however, is much less than the superficial observer would be inclined to believe.

Underlying the entire discussion of agricultural programs and relief there is a close unity of opinion as to the place which cooperative marketing must bear in the final solution of agriculture's difficulties.

The farmer is entitled to tariff benefits equal to those enjoyed by other American groups, and to equal credit with others. The credit available to agriculture must be as low in cost and as favorable in terms as that available to other industries, if equality of condition is to be secured. Agriculture is also entitled to as comprehensive a program governmentally as has been afforded other industries. The Agricultural Marketing Act and the Federal Farm Board are an expression of attempted adequate treatment of the agricultural situation by the government itself. This machinery was set up and put in motion in the face of a depression and world-wide economic collapse; and its value has been somewhat dimmed by its failure to completely relieve the plight in which the farmer finds himself as a result of the past twelve years. This machinery, designed to give aid to agriculture, has been of tremendous and provable benefit, and when we have gotten far enough away from the perplexities and difficulties of the hour to have an historian's estimate of what has been done, it will be shown to have accomplished much of permanent character within its first three years, setting a new pattern for stimulated self help to agriculture.

Agriculture requires more than cooperative bargaining; but upon no single thing does agriculture depend so much as upon the fact that it depends upon cooperative action. Given equality in other directions, the hope for American agriculture in the future lies in the control of its commodity in the market places. Cooperation must begin at the farm and with the rural community. It must not stop short of the ultimate markets.

The present movement to withhold farm commodities from the market, if it results in price improvement, will yet require strong central cooperative organizations to secure that improved price during the period of moving such crops into the market places. In no instance in our modern world can the sale of a farm commodity be negotiated with full effectiveness by localized groups or by individual producers at the point of production. Bargaining must be at the points where price levels themselves are determined. This involves strong central associations, directed and controlled by producers, capable of meeting with equal bargaining power those who process or ultimately distribute farm commodities.

Farmers National Grain Corporation is non-partisan. It has within its membership both Democrats and Republicans. It has no political program nor motives. It has a definite and vital program in grain marketing. It hopes that both parties will clearly recognize the place which such cooperatives must occupy in any sound scheme for agriculture for the future. We hope there may be unmistakable declarations on the part of both parties, setting forth such recognition. Local cooperatives are gatherers of commodities—not outlets for them. They are a necessary and sound foundation for central organizations. They are forwarders of farm commodities to markets—not bargainers within those markets. Thousands of these locals are now strongly banded together. They are succeeding. They are entitled to recognition, and to approval of such central operations by those who appeal for agricultural support.

More and more, farmers are sending their commodities to market cooperatively, and with substantial benefit. Even this period of extreme agricultural depression and discouragement has been one of actual growth and development in cooperative marketing. Long term plans are difficult under the stress of extreme emergency conditions. Yet in the face of the present agricultural emergency, a long time marketing program for agriculture has been set up

CHANGE IN RADIO TIME

Hereafter, beginning with this week, the regular Farmers Union period on radio station WIBW, Capper Publications Station, Topeka, Kansas, will be on Thursday evening instead of Friday evening. As usual, the period will begin at 7:30 and continue until 8 o'clock. The Kansas Union Farmer wishes to take this opportunity to express the thanks and appreciation of the state organization to the management of this good Kansas radio station for the courtesies extended. The facilities of the radio station are extended to the Kansas Farmers Union without cost for this period of broadcast. Senator Capper, himself a member of the Kansas Farmers Union, seems glad to offer this service as a means of spreading the Farmer's Union gospel. We are quite sure the entire membership feels grateful for this consideration.

IMPORTANT MEETING FOR F. U. AGENTS

Farmers Union Insurance Agents Urged to Attend at Least One of Series of Four Meetings in Eastern Kansas this Month

The autumn series of meetings for the agents of the Farmers Union Mutual Insurance Co. of Kansas, with headquarters at Salina, Kansas, will begin with a meeting at Chanute, Kansas, on Tuesday, October 18. This meeting will be called at 9:30 o'clock in the morning, in the Tioga Inn hotel.

As announced in a letter to agents, signed by W. J. Spencer, president of the company, the full list of agents for the eastern part of the state to be held this month include four meetings, as follows:

Chanute, Kansas, Tioga Inn, 9:30 A. M., Tuesday, October 18, 1932.

Ottawa, Kansas, North American Hotel, 9:30 A. M., Wednesday, October 19, 1932.

Horton, Kansas, Grand Hotel, 9:30 A. M., Thursday, October 20, 1932.

Manhattan, Kansas, Gillett Hotel, 9:30 A. M., Friday, October 21, 1932.

Mr. Spencer urges all agents to attend at least one of these meetings. A number of matters of importance are to be taken up with the agents at these meetings. Agents are requested to bring their rate books, and be reminded that if there is anything about which they are in need of information or on which they need assistance, such information or help will be offered at these meetings.

These meetings are of great importance to the agents in various sections of the state. The places of holding the meetings are selected with the idea in mind to make them accessible to all agents. Announcements of additional meetings in other sections of the state will be made later.

and made to function in a quite satisfactory manner.

The total business transacted by cooperative associations in 1930-31 was Two Billion Four Hundred Million Dollars, as compared to two billion three hundred million dollars for the crop year 1927-28, when the price level prevailed. The year 1930-31, the increase in the value of products handled by cooperative associations would have been 41 per cent over the preceding period. The development of cooperative marketing up to the crop year 1927-28 has been wholly without outside or government help and against the opposition of entrenched agricultural trades. The foundation for the cooperative movement had been so soundly laid that with the stimulation to growth and development of the Agricultural Marketing Act, an increase of more than 40 per cent volume was added in a single year, very largely through federation and centralization of the already existing cooperatives.

There have been fewer cooperative failures in relation to the volume of business done, or as a percentage of the total number of institutions involved, than in any other type of business organization, so far as I have been able to learn. When agricultural leaders are accused of "dumbness, inefficiency or of racketeering," perhaps this record of the past years of depression and failure may be cited as conclusive evidence of a reasonable degree of honesty and efficiency.

More than one and one-quarter million farmers are affiliated with strong central cooperatives, which are engaged in the distribution of the major agricultural commodities. Nearly three hundred thousand of such individuals are connected with Farmers National Grain Corporation. It has been due to their loyalty and vision that they have built in less than three years a grain marketing organization second to none in the world in size and in efficiency of operations.

When the domestic grain price have been kept well above world prices, very largely through the influence of the cooperatives. The profits of Farmers National Grain Corporation have been substantial, but the savings and benefits to growers have been many times greater than these profits. The price level has been kept as high at any point where the corporation could influence it as was consistent with sound business. Weights, grades and discounts have been put upon the soundest basis possible, and all with a view to protecting the interests of the grower.

MR. H. NEATH TELLS OF DEVELOPMENT OF COOPERATIVES

Jobbing Association Man, in Radio Address Friday, Traces Origin of Cooperative Purchasing and Tells of Growth

VERY FEW FAILURES

Speaker Tells of Commodities Handled by Jobbing Association, and Urges Farmers to Make More Use of Cooperation

Harry Neath of the Farmers Union Jobbing Association delivered a most interesting address last Friday evening over WIBW, Topeka radio station, on the subject of cooperative purchasing. Mr. Neath at the beginning of his talk, said we had heard a lot recently about cooperative associations but that cooperative associations had been operating in Kansas for almost twenty years. Mr. Neath pointed to the valuable service the cooperative elevators have rendered, and mentioned the savings they had effected for all concerned, how they had protected earnings back to their members, and how they had narrowed the margin and eliminated costs. Then he mentioned the impetus given cooperative marketing by the passage of the Agricultural Marketing Act and the organization of the Farmers National Grain Corporation. His address continued:

Prior to the passage of this Act the local associations could only save for their membership the profits which had been going to the country operator, but through the Farmers National Grain Corporation the grain farmer must have a marketing organization which can handle the sale of his grain from the time it leaves the farm until delivery at the mill or foreign markets, and surely must have its influence not only on our domestic markets but on the world's markets as well. This influence may not be evident to us now, but in time we shall see that this is true and wonder at the opposition of today.

Origin in Purchasing But it was not in marketing that cooperative business had its origin. Instead, the first cooperative society was organized in England several decades ago by a community of weavers in an effort to buy the necessities of life in a wholesale way and thus reduce their living expenses through the savings which could be made and get for themselves a few of the pleasures and luxuries of life.

Their organization grew until their buyers were in most of the markets of the world, buying all of their needs at the source of supply and even operating their own mills. But most of you have heard this story many times.

The system which they set up has been known as the Rochdale plan and has generally been followed by cooperatives in Kansas and other states. Cooperative buying has been practiced in one of two ways, probably the first effort having been made by local Farmers Unions or Granges getting up club orders among the membership for some of the principal needs and this plan is still being used in some communities. While this plan requires no capital investment, meant very little business risk and saved many dollars for membership, only part of their needs could be supplied and very little service could be given. This lack of service led to the organization of cooperative stores in many communities, some having been promoted in the larger cities of the State by railroad workers but the majority have been organized by farmers.

Probably the oldest cooperative store now in business is the Patrons store started by the Grange at Olathe some forty years ago. This store has grown in volume and service until it has become a real department store, supplying all the ordinary needs of the membership.

The period of 1913 to 1920 saw a very remarkable growth of membership in farm organizations and cooperative business institutions and the Farmers Union was very active in promoting cooperative stores and county grain elevators for the service of its membership. The stores were started with the idea of supplying merchandise to the membership at a near-cost basis. Most of the grain elevators have also handled certain lines of merchandise and supplies needed by their members. Not all of these stores have been successful, some having been established where there was no need for them or with not enough members to assure sufficient volume. Others failed because of insufficient capital investment, abuse of the credit privilege, inefficient management and in some cases indifference to support by the membership—the last named cause can often be traced to some one or more of the others. These failures are not peculiar to cooperative business but can be found in privately owned and corporation affairs and usually lead to the same end regardless of ownership. It is a matter of record that the per cent of failures is lower in cooperative than in privately owned business of the same class, and many of the cooperatives which have failed have made savings and prorated dividends in excess of the original investment by the membership—this is true of some of those which had only a very brief existence.

Many of these failures could have been prevented had the local organizers not taken it for granted that they knew all about the management of a business and taken just a little time

CONVENTION SPEAKER



W. P. LAMBERTSON
Vice President Kansas Farmers Union

to study the methods of their successful neighbors, and there are some local cooperatives now who could well afford to spend a little time and money in this way.

There are now approximately one hundred stores and three hundred country elevators cooperatively owned in Kansas and many of these could profitably be used as models by any merchant as they carry complete stocks of up-to-date goods so displayed as to appeal to the customer and perform a service to meet any reasonable demand from their ownership.

Jobbing Association Organized There has not been organized in Kansas a truly cooperative society to handle the wholesale end of the grocery business for the many cooperative stores, however, some of these stores hold stock or membership in semi-cooperative wholesale grocery organizations which have come into existence the past few years to combat the encroachment of the chain systems.

The Farmers Union Jobbing Association was organized in December, 1914, starting with twenty-one stockholders and an invested capital of \$220,000. Its charter has been amended from time to time and now has several hundred stockholders with an authorized capital of \$180,000. So far as the Farmers Union experience is concerned, the Association opened a new field of cooperative activity and for some years there was a struggle for existence and some uncertainty as to what its mission should be, having at one time been a mail order house selling direct to the member, later making an attempt at the wholesale grocery business but without facilities and capital to put it across on that basis. For the past several years the management has concentrated on grain and other bulky or carload business, and the Association is now established on a very sound basis and is filling a definite need in this field. The Jobbing Association has not gone into the milling or manufacturing field, but has pooled the buying power of its many member elevators and stores and made contracts for the commodities which it handles on a brokerage basis. Commodities handled are coal, packing

E. A. KIZER ON WIBW

All who have the opportunity to do so should tune in on WIBW, Topeka, on Thursday evening of this week and listen to Mr. E. A. Kizer of Des Moines, Iowa, who will represent the Farmers Union in the Life Insurance Company. Rex Lear, Kansas manager for this company, announces that he has secured Mr. Kizer, who is the company's agency supervisor, for this particular period of broadcast. Mr. Kizer will have a message of interest to all Kansas farmers.

It will be noted that the Farmers Union period now comes on Thursday evening instead of Friday evening.

FARMERS UNION LIVE STOCK FIRM LOWERS CHARGES

Voluntary Reductions in Commissions of Carlot Hogs Makes Possible Selling Straight Load at Cost of \$8

HITS DIRECT SHIPPING

Commission Reduction and Lowered Minimum on Rail Shipments Open Way for Revival of Now Dormant Associations

Again the Farmers Union Live Stock Commission Company at Kansas City has taken the lead for further reductions in the cost of marketing live stock. Beginning on Monday of this week, October 10, the Farmers Union firm made a voluntary reduction in commission charges for marketing hogs. The new schedule will figure a reduction of approximately 25 percent under the schedules which were in effect prior to June 18, this year.

Under the provisions of the new Farmers Union commission rates or schedule, it is possible to sell, through this firm, a straight car load of hogs, consisting of forty head, at \$8.00. For each hog over and above that number in each car, an additional charge of 10 cents per head will be added, however, the maximum charge possible is \$12 for a load.

All other charges ordinarily made by commission firms have been eliminated. Under this new voluntary cooperative plan instituted by the cooperative firms at Kansas City, no charges are to be made for extra drafts at the scales, prorating, or individual accounts of sales.

The cooperative firms are the only firms on the Kansas market to adopt this reduced schedule. A statement from G. W. Hobbs, manager of the Farmers Union Live Stock Commission Co., says: "The schedule of commission charges as assessed by the old line firms on a straight car load of hogs, consisting of forty head, is \$3.00 per car higher than this schedule."

The Farmers Union Live Stock Commission Company is owned and controlled by farmers. There is no advantage in charge. Since the new schedule is in effect, the firm, feeling that it is best to give the cooperator customers the benefit of a reduced commission at this time, even though it will cut down the cash patronage dividend at the end of the year.

Of course, the old line firms do not pay back any patronage dividends. Their firms are not farmer-owned nor farmer-controlled; so it follows that they wish to collect all the commission money possible, and keep it. The new reduced schedules offered by the Farmers Union firm, together with the newly instituted 10,000 pounds minimum on rail shipments originating less than 260 miles from the terminal market, open the way for a distinct revival of many live stock shipping associations which have become dormant during the last few years. Certainly, every farmer is offered great savings in marketing costs under these circumstances which now exist. Since this is a time when every cent saved counts for so much, it naturally follows that farmers should encourage this tendency on the part of cooperatives to reduce costs, and to market their live stock cooperatively.

The new schedules no doubt will do a great deal to break up the practice of selling direct to packers, whose representatives go out over the country buying hogs to meet the demands

(continued on page 4)

Notice to Members

CALL FOR THE TWENTY-SEVENTH ANNUAL MEETING OF THE KANSAS DIVISION OF THE FARMERS EDUCATIONAL AND COOPERATIVE UNION OF AMERICA, WHICH WILL BE HELD AT CLAY CENTER, KANSAS, OCTOBER 26, 27, 28, 1932.

The Kansas Division of the National Farmers Union will convene at Clay Center on October 26, 1932, at 10:00 a. m.

The Board of Directors of the Farmers Educational and Cooperative Union will hold a meeting on Tuesday evening, October 25, 1932 at 8:00 p. m.

The Farmers Union Managerial Association will hold its meeting on Tuesday, October 25, 1932 at 1:00 p. m.

Tuesday evening will be a general get-together meeting.

Wednesday morning, October 26, 1932 at 10:00 a. m., the Farmers Union will convene in annual session and with a few intermissions will continue in session until all the business necessary to come before the meeting is transacted.

Thursday morning the Convention will proceed to nominate its officers and three directors. One director from each of the First, Second and Third Districts.

Friday morning will be election of officers. Delegates to the Farmers Union annual meeting are requested to have their credentials in the hands of Secretary Lynn five days before the date of the annual meeting.

BASIS OF REPRESENTATION

1. One delegate for each local union in good standing in the State Union, October 22, 1932.

2. One delegate for each county union in good standing as above. A county union to be in good standing must have five or more local unions in good standing in the state union October 22, 1932.

3. One delegate for each county or district cooperative Business Association and in case of county Farmers Union Cooperative Associations, each unit of such association is entitled to a delegate. All delegates must have credentials of the organization they claim to represent.

4. One delegate for each state-wide business or marketing organization affiliated with the Kansas Farmers Union. Credentials of the organization represented must be filed by the delegates representing such organization. (continued on page 4)

Corn Estimate Unchanged

Kansas will produce 127,505,000 bushels of corn this fall, according to the October 1 estimates made and released by J. C. Mohler of the Kansas State Board of Agriculture. This estimate is the same as the estimate made September 1. The report shows that alfalfa and pastures improved during the month. Grain sorghums are estimated to produce 17,992,000 bushels, which is the same as the September estimate.

Corn production at 127,505,000 bushels compares with 113,888,000 bushels last year and 140,024,000 bu. the 1924-25 year average. Weather during September was favorable for maturing the crop and some cribbing had been done by the end of the month. More than the usual amount was gathered for current feeding needs. The quality of the crop is very good in most counties of the eastern third of the state. Marshall County leads with over 5 million bushels and production in Nemaha, Brown and Washington counties will exceed 4 million bushels. The crop in western Kansas is very poor and will average about 6 bushels per acre. For the state as a whole the condition of the crop on October 1 was 56 per cent which forecasts an average yield of 17.5 bu. per acre. The condition last October was 57 per cent of normal and last year's crop averaged 17.5 bu. Present indications are that a larger than usual percentage of the crop will be fed on farms where raised.

The October estimate of production of grain sorghums is 17,992,000 bu. against 17,712,000 bu. last year. For the state as a whole yields average 13.0 bushels, but the crop in western Kansas is very poor. Yields are fair to good in eastern counties.

Production of all tame hay increased slightly during September and is now placed at 1,777,000 tons which compares with last year's short crop of 1,545,000 tons. Hay production in relation to the number of hay consuming animals is about the same this year as a year ago but below average. Alfalfa tonnage was somewhat increased by September rains. The fourth cutting yielded well and was of good quality. Alfalfa production totals 1,340,000 tons compared to 1,114,000 tons last year. The crop averaged 1.90 tons per acre this year. Last year's crop averaged 1.55 tons.

Production of fruit crops this year and last are as follows: Total apples 546,000 and 1,910,000 bu.; commercial apples, 120,000 and 450,000 bbls.; peaches 50,000 and 333,000 bu.; pears 35,000 and 220,000 bu.; grapes, 5,005 and 4,800 tons. These estimates with the exception of peaches and grapes which are slightly lower are the same as forecast on September 1.

Farm wages are slightly lower than on July 1 this year and much lower than reported on October 1 a year ago. Wages Oct. 1 this year and last are as follows: By the month with board \$19.00 and \$25.00; by the month without board \$29.50 and \$37.75; by the day with board \$1.00 and \$1.30; by the day without board \$1.40 and \$1.80. Wages in all brackets

(continued on page 4)



COOPERATIVE OIL NEWS

HOWARD A. COWDEN,
President Union Oil Company

COOPERATION IS WINNING
AT WINFIELD, KANSAS

Winfield, Kans., Sept. 28.—The stockholders of the Winfield Farmers Union Cooperative Association have recently received a very favorable report from their manager, O. C. Servis, covering the operations of the company for the fiscal year just closed. The company operates produce, grain and petroleum departments. During the last 12 months period the petroleum department has been the most profitable part of their business.

Sales for the past 12 months, on gasoline, kerosene and distillate showed an increase of 89.4 per cent over the previous 12 months. Oil sales showed an increase of 75 per cent, the company having sold 8,056 gallons of lubricating oil, during the 12 months covered by the report. Grease sales also showed a nice increase over the previous year.

All the supplies of the petroleum department of this cooperative are purchased from the Union Oil Company (Cooperative) of North Kansas City, which company is a centralized purchasing company for a large group of local cooperative oil companies, similar to the one here at Winfield. Through the Union Oil Company they pool their purchasing power and have been able to save a nice sum of money during the three years the central company has operated.

In making his report to the stockholders, Mr. Servis says, "The increased volume of business in our petroleum department is very gratifying to the management, with conditions as they are at the present time. We only hope to maintain these records by continuing to furnish quality merchandise, such as our batteries, in position to furnish them, and maintain the service our patrons have a just right to expect."

Mr. Servis states further, "I wish to mention here that our company is in a position to take care of your tire and battery needs, at a price, which I am sure will save you money, because our 'Co-op' line of tires and batteries are the best quality money can buy." Placing on the market their own "Co-op" line of tires and batteries is one of the major accomplishments of the Union Oil Company members during the past year. Because they have been able to pool a large volume, it has been possible for them to purchase their own brand of tires and batteries, instead of marketing "old line" brands.

In his report, Mr. Servis pointed out that the liquid assets of the Winfield Farmers Union Cooperative Association will show \$128,340 for each of the current liabilities. He states this is a very satisfactory condition for the company, in view of the general conditions. Mr. Servis is hopeful that this ratio can be improved with the dividends they have received from all the members. He points out that the business year just completed is especially gratifying since it is a period of general economic depression.

Concluding his report, Mr. Servis stated, "I wish to compliment the directors on their untiring effort and the attention given to the management of this business over these years and may we not overlook the importance of the proper selection of these men, because the future success of this business rests very largely with the board of directors." The members of the board of directors are: W. O. Bender, President; O. C. Servis, Manager; Frank Soule, Secretary; Frank Youle, Henry Drauden, Ed. Grah, A. P. Tonkinson and I. J. Scott.

It goes without saying that the operation of a successful cooperative of this kind in our community is a real asset. The dividends they have returned to members from time to time have not only been a help to the farmers who receive them, but to the community in general, for they have helped to pay taxes, build schools and to improve our territory in other ways. This community should also be proud of the fact that our local company is affiliated with similar cooperative companies in other territories; by joining their efforts in this way with a large group of consumers, which is very much worthwhile and the possibilities of which are unlimited. If more wealth is ever to be brought back to our rural communities it is certainly through the cooperative efforts of those who live in the communities.

AN INTERESTING STORY OF
COOPERATIVE GROWTH

Consumers at Berea, Nebraska Make Envious Record by Cooperative Effort

Berea, Neb., Sept. 24.—It is very interesting to review the growth of the Farmers Union Cooperative Oil Association, which the consumers of this community have operated here during the past 5 years. During this time the company has handled a volume of business amounting to \$229,388.06 and they have also returned a total of \$95,508.14 to their members in the form of patronage dividend.

In commenting on the splendid success the company has made J. M. Litters, who has very efficiently managed the company, recently made the following statement: "The story of our cooperative is I suppose like many others—hard work and lots of it. The success of our company has been due mainly to the loyalty of our membership, together with the loyalty of our board of directors. We also keep an up-to-the-minute set of records."

The company started operating in the Spring of 1927 with a paid-up capital of \$24,700.00 and 174 members. They now have a paid-in capital of

\$4,920.00 and 487 stockholders. This splendid increase in the number of stockholders is very significant. It shows that through successful operation the company has been able to interest an increasing number of consumers, which in turn has furnished the splendid volume which they have handled. About two years ago the company bought all of the stock owned by members, which had more than one share, today there are only five stockholders, who hold more than one share, today there are only five stockholders, who hold more than one \$10.00 share.

With success has come many problems. During the Fall of 1931 there were two bank failures at Berea and the Cooperative Company was doing business with both banks, neither of the banks have been able to pay any substantial amount, yet the cooperative have been able to carry on their business to render a very satisfactory service to the members.

Certainly the more than \$95,000 that this cooperative has saved for its members through their cooperative buying is undeniably proof that it pays to cooperate. The company is operated on a strictly cooperative basis and patronage dividends are paid only to members of the Farmers Union. The company has never started a price war, but has at all times met old line and independent competition.

The record made at Berea is only another example of what a group of farmers can accomplish by being loyal to their own company.

Credit Union laws have been passed in 35 states and also for the District of Columbia. The states of Arkansas, Colorado and Ohio have passed Credit Union laws within the last year.

It is estimated that the farmers cooperative purchasing organizations last year made purchases totalling between 350 and 400 million dollars. To know that cooperative purchasing has grown to such large proportions should be convincing to "Doubting Thomases"—that cooperation pays!

PROFITS USED TO
BENEFIT EMPLOYEES

The Union Oil Company obtains only a small margin of profit on both tires and tubes; this profit on tires is used to pay insurance for the members of the Employees' Association of the company. The employees of all local companies, which are exclusive distributors of Union Certified petroleum products and "Co-op" tires are eligible to become members of the Employees' Association, which membership carries a \$1,000 life insurance policy without cost to the employee.

A small wholesale profit is retained on batteries, which has been set aside for a Cooperative Library from which the members of the Employees' Association will benefit. Detailed plans for this library work will be announced within the next few weeks. There is perhaps no other company in the country more interested in the education and advancement of their employees, than the Union Oil Company. The employees of the company are also operating their own cooperative Oil Credit Union, which provides a means of systematic saving for them and which in turn gives them an opportunity to secure small short-time loans at a saving in interest rate.

DENVER MAYOR CONSIDERS RECOMMENDING
CO-OPS FOR RELIEF

According to press reports, an organized attack may be made on the big oil companies that discriminate against Denver, Colorado in the price of gasoline. It is said that Mayor Begole is determined to take some action toward relieving Denver motorists of the unjust burden imposed upon them by the major companies. It is stated further that the Mayor is assembling information and that he may turn to the organization of cooperative stations for relief. Gasoline is selling cheaper within a few miles of Denver at filling stations owned by the same company, which are holding the price up in the city.

It is estimated by the American Petroleum Institute that a total of nearly 7 million dollars will be paid in gasoline taxes during the current year. Gasoline tax has come to be a real burden in certain sections. In the state of Alabama, the combined state, federal, and local taxes amount to as much as 11 cents a gallon on gasoline; in Florida it amounts to 9 cents; in Louisiana and Tennessee the total of the taxes is 8 cents.

"CO-OP" BATTERY SALES INCREASE

North Kansas City, Mo., Sept. 30.—The Union Oil Company (Cooperative) here reports a large increase in sales of "Co-op" batteries. With the winter season fast approaching, it is expected that the shipments during the next few months will far exceed sales for any like period in the past. The sale of "Co-op" tires have shown a steady increase from month to month since the company began handling their own brand about ten months ago. The company gives a 100 per cent guarantee on both batteries and tires. Both the tires are of superior quality and backed by a 100 per cent guarantee, the customer is assured of full value for every dollar he invests in "Co-op" tires or batteries.

Because of the large volume which the company handles they are in position to offer these batteries to the local cooperative oil company at a very low price, which in turn gives the local company a chance to make a nice margin of profit and at the same time save their customers money on "Co-op" batteries, as compared with other well advertised brands.



From \$2500 to \$1,000,000,000

THE recent announcement of the death in Paris of M. Raymond Chevallier-Appert, of the fourth generation of the family since Nicolas Appert invented the process of canning in 1809 brings to mind the fact that the inventor got for his trouble was approximately \$25,000, while the canned foods and allied industries in this country are now rated in the billion dollar class.

It was on the 30th of January, 1810, that Count Montalivet, Napoleon's Minister of the Interior, wrote to M. Appert:

"My Board of Arts and Manufactures has reported to me, Sir, the examination it has made of your process for the preservation of fruits, vegetables, meat, soup, milk, etc., and from that report

no doubt can be entertained of the success of such process. As the preservation of animal and vegetable substances may be of the utmost utility in Sea-voyages, in hospitals and domestic economy, I deem your discovery worthy of an especial mark of the good will of the Government. I have in consequence acceded to the recommendation made me by my council to grant you a recompense of 12,000 francs."

This sum was equivalent at that time to about \$2,500, and Count Montalivet must have been a far-sighted minister. He asked Appert to spread the knowledge of the process by writing a detailed and exact description of it, and to send him two hundred copies of the book as the only condition of the award.

Junior Cooperators
by
Aunt Patience

HOW TO BECOME A MEMBER OF THIS DEPARTMENT

Any boy or girl between the ages of six and sixteen, whose father is a member in good standing of the Farmers Union, may become a Junior Cooperator, and is entitled to a pin. In order to receive a book, he must signify his intentions to study the lessons and send them in. We cannot send out books to those who do not intend to send their lessons. The address to which all Juniors should send their letters is: Aunt Patience in care of the KANSAS UNION FARMER, Salina, Kansas.

Dear Junior Cooperators:

I think I've told you about almost all of the interesting parts of my education this summer. I've been trying to think of what else might interest you.

I returned to Erie, Pennsylvania, through the little town of Gettysburg, where I visited the historic site of the Battle of Gettysburg. This is a place marked for the tourist—with statues of the opposing commanding generals, on the sites where their forces were stationed. As I thought of the stress and turmoil of the times our country was passing through when this battlefield was "baked with the blood of our forefathers," I found myself having a more optimistic outlook upon America's plight today. We have weathered so many other storms—we must weather our economic storm of the present.

The only other thing I can recall which may interest you—was seeing thing I saw as I was leaving Chicago, homeward bound. As I looked back at this great city, which has been called "the gateway to the west," I saw, hovering amidst its towers and skyscrapers, a huge zeppelin, which, of course, at the distance I was, appeared as a small dot in the sky. I thought of the size of a toy balloon. You all are familiar with pictures of the elongated, sausage-like shape of these air ships. But it was my first sight of one of them—and also the first time my little "pet," who was with me, had ever seen one. She cried, "Oh, look at the balloon!"

Now don't forget to keep my letter box full this winter—and if any of you think of any other things you'd like me to explain about my vacation, please tell me. This is all for now—I hope you'll all write soon!—Aunt Patience.

Lyndon, Kans., July 1, 1932

Dear Aunt Patience:

The very first thing I am going to tell you is that I have found my twin. She is Louise Elaine Cole, Logan, Kansas. I wrote to her and she answered and I wrote her again just yesterday. I would like to have my name put under the pledge and for the club flower would like the daisy. Does the daisy or the rose have the most votes? When will the grades of the lesson be published in the paper? I think it would be a good idea to publish them every month after each lesson. Also I think it would be nice to raise the age limit to 18 or 21. I guess it wouldn't be of any use to tell my birthday date any more as I have found my twin, but it is May 20 and I am 11 years old. How many Juniors are enrolled in the club?

Well I guess I will have to close for this time and get my lesson ready to send in. Is my lesson all right?

Your Junior,

Mary Elizabeth Shaffer.

Dear Mary Elizabeth:

I thought your lesson looked very well—it has been sent on to our Junior Instructor to be graded. Congratulations on having found your twin—I hope you and Louise will write often. The rose has more votes than the daisy flower than the daisy, but the sunflower has more than either. It might be a good idea to publish the grades each month—that would make us all work harder. We have quite a few new members since the Membership Roll was published—I'll publish the exact number soon.—Aunt Patience.

Aurora, Kans., July 7, 1932.

Dear Aunt Patience:

I am a little girl 8 years old. My birthday is February 12. Do I have a twin? My father is a member of

the Farmers Union. I would like to become a member of your club. For pets I have 3 little chickens, 3 dogs and 5 cats. I ride a horse after the cows.

Please send me a book and pin.

Your friend,

Rita Marie Flynn.

Dear Rita: I'm glad that you wish to belong to our Club and I think we can find your twin. My, you have a good many pets, don't you? What have you named them? Be sure to let me know how you like the book and pin.—Aunt Patience.

Leona, Kans., July 8, 1932.

Dear Aunt Patience:

I would like very much to join your club. My birthday is June 10. I am 12 years old. Have I a twin? Joanne Ukena asked me to join. Will she get a star?

Sincerely yours,

Helen Ukena.

P. S. Will I get a notebook and a red one? If so I would like to have a red one.

Dear Helen: We're glad that you're joining our Club and I'll send you a notebook and pin very soon—a red one, if I can. Of course Joanne will receive a star—don't forget the lessons.—Aunt Patience.

Clements, Kans., July 9, 1932

Dear Aunt Patience:

How are you? I am just fine. We have been having a flood down this way. Have you? Have you found my twin yet? Nov. 24 is my birthday. You know Aunt Patience I don't understand the lessons. Did my Washington essay get any place? I don't suppose it did. I hope the rest of the Juniors are just fine. Doris Shelton was the one who got me to join. Don't you think she deserves a star? I do.

Yours truly,

Allen Mauderly.

Dear Allen: Yes, indeed, Doris deserves a star for having asked you to become a member of our Club. What is it you don't understand about the lessons? You are to answer the questions corresponding to your grade, you know. We'll have the essay contest results soon—we're awfully sorry that they've been so delayed but it couldn't be helped. If you're still uncertain about the lessons, write me again, explaining what you don't understand.—Aunt Patience.

Leonardville, Kans., July 8, 1932

Dear Aunt Patience:

I will write to you tonight before I go to bed. I am sending in my June lesson. I just got back from fishing. We didn't have any luck at all. We caught one fish and we put him in the tank. Mother and Dad didn't go fishing. They went gooseberry picking. They got about half a basket full. It rained a little bit here on the fourth of July. We went to Leonardville in the evening.

They had three nights of it and we went every night.

I made plenty of noise on the fourth of July shooting off fire crackers. We have got done cultivating the corn. We also have got done cutting the grain. I expect I will help cook for the harvest hands. That sure is some job. We usually have them for five meals but we have only about a day's thrashing this year. We have been trapping gophers this spring. We caught quite a few.

We have our alfalfa down so I guess we will put it up tomorrow.

I usually get up in the morning and get the horses in.

I haven't found my twin yet but hope I will.

My birthday is July 26. I will be thirteen years old.

Our chickens aren't big enough to fry yet. I hope they will soon get big enough.

We haven't any dog but we have seven kittens and two old cats. They sure are a nuisance. They get in our floors and mash them all down. Well I must close and go to bed.

Your Junior,

Hazel Springer.

Dear Hazel: I enjoyed your letter so much—I imagine you had fun on the Fourth of July. And I hope you'll find your twin soon—I'm going to try to help you. I know you've had lots of fried chicken by this time—I was sorry to be so late in answering your letter. Please write again.—Aunt Patience.

Dighton, Kans., July 30, 1932

Dear Aunt Patience:

How are you? I am fine. How is the weather down there. It is sure hot out here. We haven't had any rain for so long that we do not know what rain looks like. All of the crops have completely burnt soon—I'm sorry to hear that so lot of Juniors are not sending in their lessons as they were supposed to. Did you get my June lesson. I sent it in a month ago. If you did not get it, I will gladly write it again for you, for I want you to be sure to get it and I feel like it is my duty to see that you do get it. I will close for now.

Your niece,

Lucille Mumma

Dear Lucille:

Yes, I received your June lesson—and I'm glad you feel as you do about the lessons. They are a duty and an obligation—and the most important part of our Club work.—Aunt Patience.

Victoria, Kansas, August 11, 1932

Dear Aunt Patience:

I would like to join your club. I was 13 years old on May 16. I would like to have a pin and book. I am going to be in the sixth grade next year, when school starts. Our school ended on May 18th. I go to St. Joseph's school. My father is a farmers Union member. My sister, Georgine asked me to join, so I hope that she'll get a star. I will close with love.

Yours truly,

Regina Brown.

Dear Regina:

I am very glad that you are going to be a new member of our Club and

COMPLETE QUILT PATTERN
FOR AN APPLIQUE PANSY

A block of unusual beauty is this basket of pansies—done in natural colors, lavender, violet, yellow and apicot, with a basket of checked gingham in any color you may prefer, blue, yellow, black, green or brown. The basket may be set either as shown or cornerwise and is at its prettiest when set with tiny squares at the corners and strips to match in either yellow or green. The pattern, No. C264 offers an unusual combination, for it supplies the cutting lines and directions, as well as a perforated pattern for stamping the block for applique—each or green. The pattern of this quilt should be quilted in the same design—including a strip as sketched, for the border or the three-inch set. Added to this a free sample of stamping wax or powder will be included. All for only 35c. Address Farmers Union, Salina, Kansas.

Leona, Kans., July 8, 1932.

Dear Aunt Patience:

I would like very much to join your club. My birthday is June 10. I am 12 years old. Have I a twin? Joanne Ukena asked me to join. Will she get a star?

Sincerely yours,

Helen Ukena.

P. S. Will I get a notebook and a red one? If so I would like to have a red one.

Dear Helen: We're glad that you're joining our Club and I'll send you a notebook and pin very soon—a red one, if I can. Of course Joanne will receive a star—don't forget the lessons.—Aunt Patience.

Clements, Kans., July 9, 1932

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Dear Aunt Patience:

I will write to you tonight before I go to bed. I am sending in my June lesson. I just got back from fishing. We didn't have any luck at all. We caught one fish and we put him in the tank. Mother and Dad didn't go fishing. They went gooseberry picking. They got about half a basket full. It rained a little bit here on the fourth of July. We went to Leonardville in the evening.

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We have our alfalfa down so I guess we will put it up tomorrow.

of course Georgine will receive a star for asking you to join. I'll send your pin and book.—Aunt Patience.

Gove, Kansas, August 11, 1932

Dear Aunt Patience:

I would like to join your club. I am 12 years old. My birthday is December 27th. Please send me a red book and pin. My dad is a member of the Farmers Union.

Your niece,

Geneas Carpenter.

Dear Geneas:

We're glad you're joining—and I'll try to send the book in the color you wish. Be sure to watch for your twin.—Aunt Patience.

CLASSIFIED

TOBACCO—Postpaid. Aged in bulk. Good, sweet chewing, 10 pounds, \$1.50; smoking \$1.10.—MARVIN STOKER, Dresden, Tenn.—

FOR SALE—Proven Sire Jersey cows and heifers. P. F. Peterson, Alta Vista, Kans. 10-6p

ALL INTERESTED in the National Farmers Holiday Association, write H. P. Anderson, Neosho Falls, Kansas, president of the Kansas Division. p tf

LET'S FACE
THE FACTS

In spite of these hard times, no man has a sinecure on life and it is even more necessary that his family have at least some protection against the adversities of the times. A few pennies each day invested in a low rate Life Insurance Policy may easily mean the saving of a home and family that otherwise would be broken and scattered.

Write for Information

REX LEAR, Salina, Kansas.

Farmers Union Mutual Life Insurance Co.

"Farmer Insurance at Farmer Cost"

IT'S YOUR OWN
LIVE STOCK—

You have fed those cattle, hogs or sheep yourself. You've put work and expense on them. No one has contributed anything to you to help you get them ready for market. Therefore, YOUR OWN FIRM should handle your live stock on the market. All surplus earnings come back to you, provided you are a stockholder. One dollar makes you a stockholder.

MARKET AT COST through YOUR OWN FIRM

Farmers Union Live Stock Commission Co.

G. W. Hobbs, Mgr.

Kansas City, Mo.

QUALITY COUNTS

It takes GOOD BUTTER to bring GOOD PRICES. And it takes GOOD CREAM to make GOOD BUTTER. Help solve the QUALITY problem brought about by hot dry weather by using precaution in handling your cream—Make deliveries regular and frequent.

Farmers Union Cooperative Creamery Association

Colony, Kansas

Wakeeney, Kansas



You Can
SEE
the difference
Immediately

The first time you use UNION GOLD or UNION STANDARD FLOUR, you will be surprised with your baking results. You can see the difference immediately. And when you taste your bread, cake, cookies or pastries, you'll know how UNION GOLD or UNION STANDARD becomes the favorite of every housewife who uses these two fine flours.

UNION GOLD and UNION STANDARD FLOURS are so fine in texture that they make your pastries or bread unusually smooth—and even grained.

Go to your Farmer's Union Store or Elevator and buy a sack of these flours. They are very economical.

VISIT YOUR FARMERS UNION STORE OR ELEVATOR TODAY

The Farmers Union Jobbing Association

1144 Board of Trade

Phone L. D. 64

—Members of—

Kansas City Board of Trade—K. C. Hay Dealers Assn.—St. Joseph Board of Trade—Salina Board of Trade Branch Offices—Salina, Kan., and St. Joseph, Mo.

Send 12c in silver or stamps for our UP-TO-DATE BOOK OF FASHIONS FOR THE FALL OF 1932

FARMERS UNION LIVE STOCK SALES

Below is published a list of representative sales of live stock handled during the week of Oct. 3 to Oct. 7 by the Farmers Union Live Stock Commission Company at Kansas City.

W. T. Kelley, Furnas Co., Nebr., 86 steers	1044	\$8.50
Scott Brothers, Pawnee Co., Nebr., 15 steers	1038	8.00
T. I. Mudd, Russell Co., Kans., 37 yearlings	826	8.00
R. W. Hodge, Wabaunsee Co., Kans., 24 steers	879	7.25
H. R. Falk, Wabaunsee Co., Kans., 53 steers	916	7.25
Frank Lutz, Douglass Co., Kans., 13 steers	767	7.00
Chas. Wamser, Lyon Co., Kans., 30 steers	983	6.75
Frankfort Farmers U. S. A., Marshall Co., Kans., 14 yearlings	652	6.00
W. F. Wright, Butler Co., Kans., 19 steers calves	368	5.75
A. L. Oveson, Osage Co., Kans., 15 steers	715	5.60
Harm Schoen, Mitchell Co., Kans., 24 steers	919	5.50
A. R. Carlson, Morris Co., Kans., 27 steers	889	5.25
Richard Patt, Dickinson Co., Kans., 10 steers	386	5.25
Fred Bunn, Harvey Co., Kans., 25 steers	686	5.00
Wm. Skonberg, Osage Co., Kans., 14 steers	790	5.00
A. J. Olson, Russell Co., Kans., 14 yearlings	547	5.00
W. F. Wright, Butler Co., Kans., 24 heifers	344	4.65
A. C. Schewe, Wabaunsee Co., Kans., 99 steers	559	4.65
W. L. Kohlmeier, Washington Co., Kans., 17 yearlings	672	4.50
Hill City S. A., Graham Co., Kans., 11 steers	840	4.00
Solomon Mai, Trego Co., Kans., 15 steers	578	4.00
Ed. Mauch, Mgr., Ness Co., Kans., 12 steers	595	4.00
Smith Brothers, Trego Co., Kans., 14 steers	625	4.00
Richard Rutz, Dickinson Co., Kans., 13 steers	625	4.00
Richard Rutz, Dickinson Co., Kans., 11 calves	372	4.25
Herb Shade, Ellsworth Co., Kans., 18 steers	1148	4.10
Lenora L. S. S. A., Norton Co., Kans., 10 steers	560	3.75
Lloyd Duryee, Ellsworth Co., Kans., 13 steers	756	3.60
A. G. Harsh, Butler Co., Kans., 10 steers	627	3.50
Lloyd Duryee, Ellsworth Co., Kans., 15 steers	765	3.50
Leslie Twadell, Greenwood Co., Kans., 13 cows	1122	2.35
Ulrich Berens, Ellis Co., Kans., 10 cows	819	1.65

L. B. Courter, Johnson Co., Kans., 10 sheep	74	\$4.60
W. H. Hart, Johnson Co., Kans., 17 sheep	81	4.60
Wm. Lyons, Osage Co., Kans., 15 sheep	82	4.60
Osgood Ship. Assn., Sullivan Co., Mo., 42 sheep	71	4.60
N. J. Steelman, Lafayette Co., Mo., 22 sheep	78	4.60
O. P. McNeese, Douglass Co., Kans., 10 sheep	79	4.50
E. L. Martain, Linn Co., Kans., 29 sheep	76	4.50
Leo F. Collins, Franklin Co., Kans., 19 sheep	74	4.50
J. R. Johnson, Douglass Co., Kans., 17 sheep	73	4.50
J. R. Horton, Greenwood Co., Kans., 20 sheep	65	4.25
O. M. Clayton, Lyon Co., Kans., 13 sheep	57	4.00
Clay Gass, Grundy Co., Mo., 10 sheep	63	3.50
Osgood Ship. Assn., Sullivan Co., Mo., 11 sheep	54	3.00

OFFICIAL CALL FOR ANNUAL CONVENTION OF THE FARMERS' EDUCATIONAL AND COOPERATIVE UNION OF AMERICA

By Authority of the Constitution and By-Laws and the Approval of the National Board

I hereby call the regular annual convention of the Farmers' Union to begin at 9:00 A. M. Tuesday, November 15, 1932 in the city of Omaha, Nebraska.

The purpose of the meeting is to elect officers, formulate plans and policies for the coming year and transact such other business as may come before the convention.

(Signed) JOHN A. SIMPSON, President.

NOTICE TO MEMBERS

(continued from page 1)

A delegate must be a member in good standing of the organization he is elected to represent at the Annual Meeting.

DELEGATES ARE REQUESTED TO SEND THEIR CREDENTIALS TO FLOYD H. LYNN, STATE SECRETARY, SALINA, KANSAS, AT LEAST FIVE (5) DAYS BEFORE THE DATE SET FOR THE OPENING OF THE ANNUAL MEETING.

C. A. WARD, President, FLOYD H. LYNN, Secretary.

NOTE: If the delegates will kindly mail in their credentials, we can list them and thereby assist the credentials committee and make the work much less for them than if the delegates bring in their credentials to the meeting.

DELEGATES' CREDENTIALS

The Farmers' Educational and Cooperative Union of America Kansas Division

This is to Certify that..... (Delegate)

P. O. Address..... (Alternate)

P. O. Address.....

are members in good standing of.....

Union No....., and were elected as delegates to the Twenty-

Seventh Annual Meeting of the Farmers' Union which meets at Clay Center,

Kansas, on October 26, 1932, representing.....

Secretary

President

J. L. Johns, Johnson Co., Mo., 12 hogs	250	3.70
August Brocker, Miami Co., Kans., 15 hogs	174	3.70
H. T. Sanford, Morris Co., Kans., 15 hogs	200	3.70
H. B. Cox, Osage Co., Kans., 17 hogs	187	3.70
Olzburg F. U., Pottawatomie Co., Kans., 37 hogs	217	3.70
Mrs. H. Strunk, Dickinson Co., Kans., 36 hogs	172	3.70
C. M. Menli, Dickinson Co., Kans., 10 hogs	248	3.70
Peter Brantigan, Cloud Co., Kans., 11 hogs	257	3.70
J. R. Ewing, Henry Co., Mo., 50 hogs	181	3.70
Mrs. Helen Fields, Riley Co., Kans., 18 hogs	248	3.70
John Murray, Lafayette Co., Mo., 18 hogs	198	3.70
Frankfort F. U. S. A., Marshall Co., Kans., 31 hogs	180	3.70
Chas. Wamser, Lafayette Co., Mo., 40 hogs	201	3.70
A. P. Campbell, Lafayette Co., Mo., 40 hogs	216	3.70
Wm. Walker, Lafayette Co., Mo., 32 hogs	201	3.70
Richard Patt, Henry Co., Mo., 17 hogs	201	3.70
Aug. Tilley, Lafayette Co., Mo., 15 hogs	215	3.70
W. S. Boehm, Johnson Co., Kans., 10 hogs	186	3.70
Frankfort F. U. S. A., Marshall Co., Kans., 36 hogs	202	3.65
A. L. Hardin, Riley Co., Kans., 22 hogs	230	3.65
Everett McCann, Mgr., Neosho Co., Kans., 19 hogs	193	3.65
Herman Ramaker, Osborne Co., Kans., 10 hogs	180	3.65
W. C. Bailey, Riley Co., Kans., 13 hogs	270	3.65
Ray Monroe, Anderson Co., Kans., 13 hogs	173	3.60
Geo. Peterson, Wabaunsee Co., Kans., 12 hogs	161	3.60
Don E. Page, Grundy Co., Mo., 16 hogs	170	3.60
Peter Brantigan, Cloud Co., Kans., 20 hogs	193	3.60
Joe Lippert, Clay Co., Kans., 15 hogs	223	3.55
A. H. Kohlenberg, Miami Co., Kans., 18 hogs	240	3.55
H. W. Menli, Dickinson Co., Kans., 18 hogs	240	3.55
Walter Shields, Linn Co., Kans., 20 hogs	174	3.55
Osgood Ship. Assn., Sullivan Co., Mo., 61 hogs	219	3.55
Leonard Froeschle, Lafayette Co., Mo., 42 hogs	188	3.55
J. E. Markley, Douglass Co., Kans., 17 hogs	267	3.55
C. L. Staats, Pettis Co., Mo., 11 hogs	200	3.55
E. G. Hoffman, Dickinson Co., Kans., 15 hogs	188	3.55
J. B. McBride, Allen Co., Kans., 26 hogs	179	3.60
H. A. Northrup, Grundy Co., Mo., 20 hogs	211	3.60
F. S. Assn., Morris Co., Kans., 45 hogs	188	3.55
T. V. Bennett, Coffey Co., Kans., 86 hogs	201	3.55
Albert Tyree, Lafayette Co., Mo., 15 hogs	160	3.50
Lyndon Ship. Assn., Osage Co., Kans., 23 hogs	162	3.50
S. Verbrugge, Osborne Co., Kans., 20 hogs	154	3.50
F. Coop. Assn., Logan Co., Kans., 53 hogs	151	3.50
Ed. Flanagan, Washington Co., Kans., 18 hogs	158	3.45
Everett McCann, Mgr., Neosho Co., Kans., 18 hogs	141	3.35
Mrs. H. Strunk, Dickinson Co., Kans., 10 hogs	136	3.35
Ernest Thomas, Linn Co., Kans., 15 hogs	178	3.35
Don E. Page, Grundy Co., Mo., 14 hogs	148	3.35
Mrs. W. D. Lyborber, Anderson Co., Kans., 14 hogs	155	3.40
Lee Bonar, Franklin Co., Kans., 10 hogs	137	3.40
Frankfort F. U. S. A., Marshall Co., Kans., 11 hogs	245	3.25
E. M. Sanford, Morris Co., Kans., 12 hogs	307	3.10
F. Coop. Assn., Logan Co., Kans., 12 hogs	265	3.00
M. L. Beckman, Clay Co., Kans., 13 hogs	463	2.65

NEIGHBORHOOD NOTES

FARMERS UNION MET AT WATERVILLE, KANS.

Liberty Local held its usual meeting on Wednesday evening, September 28. A nice crowd was present.

Mr. and Mrs. W. P. Lamberson, Mr. and Mrs. Merle Rietzel, and Ace Marmon were welcome visitors.

The next meeting will be on October 26, at which time we will have a sack lunch, with plenty of good coffee. Be sure to remember the date.

Mrs. John Tommer, reporter.

WASHINGTON CO. MAKES A MEMBERSHIP DRIVE

The Washington County Farmers Union held its quarterly meeting at Social Dale park near Hanover on Tuesday, September 27. One feature which was enjoyed by all present was the basket dinner.

In the afternoon, John Frost of Blue Rapids, gave a very good talk on why we should vote for the Income Tax amendment.

The following resolution was adopted:

Resolved, that the county Farmers Union advise all locals to remit their local dues to their members, and that their secretaries be paid to canvass all delinquent members, using a post-dated check made payable any time up until January First, 1933, and that everything possible be done by all members of each local to get all dues paid.

It was urged that as many as possible should attend the state meeting at Clay Center. J. T. Martin was elected as delegate.

Our next meeting will be held at Washington in December. J. T. Poland, secretary.

GOOD MEETING AT ALLEN

An interesting Farmers Union meeting was held Tuesday evening of last week in the high school building in Allen, Kansas. The three locals of Lyon county were represented at the meeting, and all got into the real spirit of the meeting. Charles Day of Allen, one of the most enthusiastic Farmers Union members in Kansas, presided at the meeting.

Speakers included Cal Ward, state Farmers Union president; Floyd Lynn, state secretary, and Doyle Gass, formerly a field man for the Union Oil Co. The speakers brought out the need for complete organization among farmers, and spoke of the needed legislation which Agriculture can get only through our concerted efforts. A number of those present pledged their support of a local drive for additional members, and to bring former members back into the organization.

Walter Maxwell was present with his quartette, which accounted for much of the lively spirit of the meeting. Some excellent violin and piano numbers were also rendered.

NEMAHA CO. ELECTS OFFICERS.

At a recent meeting of the Nemaha County Farmers Union, Tom Root of Centralia, was chosen as county president. Other officers elected were:

L. A. Spencer of Sabetha, vice pres-

ident; Eldon Harden of Centralia, secretary-treasurer; Pat Donahue of Centralia, lecturer; Ed. Becker of Centralia, doorkeeper; August Boeding of Seneca, conductor; and Frank Andrews of Bern, delegate to the state convention.

CHASE COUNTY TO MEET AT ELMDALE OCTOBER 15

The Chase County Farmers Union will hold its last quarterly meeting at Elmdale high school building, at 1:30 p. m., Saturday, October 15. One matter of business to come up will be the election of officers for next year. Come and bring your loud speakers, but leave your dog at home.

There will be several short talks, and C. J. Schnyder will talk on the Tax Amendments from a Labor standpoint. W. C. Childs, president.

GOOD OTTAWA CO. MEETING WAS HELD AT MINNEAPOLIS

The Ottawa County Farmers Union held their monthly meeting Friday evening, October 7. A large crowd was in attendance and much interest was shown at this meeting. A short talk was given by the Center Log given by the boys of the Center Log. We are glad to see these young members take part in our programs.

I. E. Sewell was elected as delegate to the State Convention at Clay Center.

We were fortunate in having Pres. Cal Ward and Sec. Floyd Lynn from Salina and Bob Lieurance and "Neel" O'Neal of the Farmers Union Live-stock Commission Co. at Kansas City, as speakers for the evening. Pres. Cal Ward gave an excellent talk about general conditions and the tax amendments. It is always a pleasure to have Mr. Ward attend our meetings.

Mr. Lynn gave a talk on membership and other topics relative to his office duties. This was Mr. Lynn's first visit to Minneapolis and he made many friends while here.

Mr. Lieurance gave an excellent talk on the cattle industry and told us how our cattle were handled by the Farmers Union Livestock Commission Co.

Mr. O'Neal gave an interesting talk on the evils of direct selling of hogs and of the hog market at Kansas City, as he is head hog salesman for the Farmers Union Commission Co.

Mr. Lieurance and Mr. O'Neal spent Saturday visiting farmers who had cattle and hogs nearly ready for market. The speakers were well qualified for their line of work and we were glad to have them attend our meeting. They made many friends while here and we hope they visit us again soon.

Mrs. Ward and Mrs. Lynn also attended this meeting. We are always glad to have visitors.

The various locals are planning on attending the State Convention and we hope to see a large attendance from Ottawa County.

We must stick together and boost for better cooperative marketing laws, a reduction in taxes, eliminate the gambling in futures on farm products, and patronize our own Union enterprises. Cooperation under the right kind of leaders is the farmer's only hope of winning this battle. Don't wait for politicians to help us.

I. E. Sewell.

O'LOUGHLIN IS CANDIDATE

Readers are invited to study the political advertisement in this issue which sets forth the qualifications of Miss Kathryn O'Loughlin, democrat candidate for Congress for the sixth district. Miss O'Loughlin has enjoyed a career of usefulness, and is asking the opportunity to serve the people in her district in a new capacity.

HAVE A FULL PROGRAM

(continued from page 1)

Grain Corporation. Mr. Kinney has been identified with the Farmers Union for many years, and has been responsible for much of the development and progress of the organization in Kansas.

Just prior to Mr. Kinney's address, the delegates and visitors will listen to F. W. Bevington, who is president of the Kansas Taxpayers' Assn. Mr. Bevington, in discussing taxes, will have a subject which is discussed more, perhaps, than any other one subject today. He is well qualified to speak on this subject.

On Wednesday afternoon the convention will receive the reports of state president C. A. Ward, state secretary Floyd Lynn, auditor T. B. Dunn, and chairman of the executive committee Ross Palenske.

Nominations for the positions of three directors, representing the first, second and third districts, and nominations for president, vice president, secretary-treasurer, doorkeeper, and conductor, will be made Thursday forenoon. Election will be held Friday morning. Voting will begin at 8 o'clock in the morning.

Clay Center folks are making every effort to see that the convention this year is the best yet. M. L. Beckman is in charge of local arrangements, cooperating with the Clay Center business and professional men. Everett Alquist of Clay Center is also busy seeing that local arrangements are complete in every detail. Mayor John Carson of Clay Center is enthusiastic over the coming convention and declares the city will be turned over to the Farmers Union folks during convention time. In fact, every Farmers Union member in Clay county and every citizen of Clay Center and surrounding community, are doing all within their power to see that the coming state convention has the proper setting.

A common remark made by every Farmers Union member who attends a state convention is: "I am mighty glad I attended, and if every one could attend a state convention, we never would have any more membership problems." See that you are in good standing, then come and find out that you will feel the same way about it.

CORN ESTIMATE UNCHANGED

(continued from page 1)

ets this year are only 50 per cent of those paid in 1929.

Planting in the eastern two thirds of the state was nearing completion by the end of the first week in October although only 50 to 60 per cent had been accomplished in some counties. In the southeast planting was delayed by dry soil and was held up in some central counties to await the fly free date. The condition of the western third of the state is not generally so poor, especially in the northwest and southwest. Wheat on fallow ground, and in areas where local showers supplied moisture is in fair condition but is in need of rain. Much early planted wheat has not yet germinated. Considerable planting is still to be done in counties along the western border and in the southwest. Rainfall has been much below normal since harvest and seed beds were poorly prepared.

FARMERS UNION LIVE STOCK FIRM LOWERS ITS CHARGES

(continued from page 1)

of the large packers, thus eliminating the packers as a factor on the open market. When this practice is broken up, hog prices will increase, and will thus reflect the competition which will be made necessary in order for the packers to fill their coolers. This practice will have to be broken up by the farmers themselves, and the new minimum weight requirements as mentioned under the farmers' aid they need to meet the situation.

PRESIDENT SIMPSON TO TALK AT EMPORIA SOON

A letter from Charles Day of Allen, Kansas, carries the information that John Simpson, president of the National Farmers Union will speak at

Emporia, Kansas, on Friday, October 28. Mr. Simpson will make two addresses—one in the afternoon and one at night.

"For nearly a year," writes Mr. Day, "we have been writing Brother Simpson for a speech in Lyon county, and have at last succeeded. Farmers, merchants and labor leaders who have heard his radio talks have been urging us to bring him here. We expect his friends and admirers in all this section of Kansas to hear one or both of these talks."

National President Simpson is scheduled to speak on Saturday afternoon and evening, October 29, at Winfield.

666

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LEGAL NOTICES

HOUSE CONCURRENT RESOLUTION NO. 24.

(L. 1931, Ch. 301.)

A proposal to amend article 11 of the constitution of the state of Kansas by adding a section thereto.

Be it resolved by the Legislature of the State of Kansas, two-thirds of the members elected to each house concurring therein:

SECTION 1. The following position to amend the constitution of the state of Kansas is hereby submitted to the qualified electors of the state of Kansas for their approval or rejection: That article 11 of the constitution of the state of Kansas be amended by adding a new section thereto following section 9, and shall read as follows: "Sec. 9. No property, taxed according to value, shall be so taxed in excess of two per centum of its true value in money for all state and local purposes where lying within the limits of any city or town of which more than one-half the area lies within the limits of any city, more than one and one-half per centum, when lying without the limits of any city or school district, its of such city or school district. Taxes may be levied in excess of said limitation, however, for the payment of indebtedness which shall have been contracted prior to July 1, 1933, and interest thereon and for the payment of the costs of improvements by special assessments. The legislature shall prescribe the manner by which the rate of taxation shall be prorated to the several taxing units. Additional emergency levies for two years periods may be authorized by the vote of a majority of the qualified electors of any taxing district."

SECTION 2. This proposition shall be submitted to the electors of the state at the general election in the year 1932 for their approval or rejection. The amendment hereby proposed shall be designated on the ballot by the following title: "Amendment to permit a sheriff and treasurer to hold office more than two consecutive terms."

SECTION 3. This resolution shall take effect and be in force from and after its publication in the statute book.

I hereby certify that the foregoing is a true copy of the original House Concurrent Resolution No. 24, now on file in my office.

E. A. CORNELL, Secretary of State

(SEAL)

HOUSE CONCURRENT RESOLUTION NO. 21

(L. 1931, Ch. 300.)

A proposition to amend article 11 of the constitution of the state of Kansas by adding a section thereto.

Be it resolved by the Legislature of the State of Kansas, two-thirds of the members elected to each house concurring therein:

SECTION 1. The following proposition to amend the constitution of the state of Kansas is hereby submitted to the qualified electors of the state of Kansas for their approval or rejection: That article 11 of the constitution of the state of Kansas be amended by adding a new section thereto following section 1, which new section shall be numbered section 2, and shall read as follows: "Sec. 2. The state shall have power to levy and collect taxes on incomes from whatever source derived, which taxes may be graduated and progressive."

SECTION 2. Original sections 2, 3, 4, 5, 6, 7, 8 and 9 of article 11 of the constitution of the state shall be renumbered respectively sections 3, 4, 5, 6, 7, 8 and 10.

SECTION 3. This proposition shall be submitted to the electors of the state at the general election in the year 1932 for their approval or rejection. The amendment hereby proposed shall be designated on the ballot by the following title: "The Income Tax Amendment to the Constitution," and shall be voted for or against as provided by law under such title.

SECTION 4. This resolution shall take effect and be in force from and after its publication in the statute book.

I hereby certify that the foregoing is a true copy of original House Concurrent Resolution No. 21, now on file in my office.

E. A. CORNELL, Secretary of State

(SEAL)

HOUSE CONCURRENT RESOLUTION NO. 14

(L. 1931, Ch. 155.)

A proposition to amend section 2 of article 4 of the constitution of the state of Kansas by eliminating

therefrom the words "sheriff or county treasurer"

Be it resolved by the Legislature of the State of Kansas, two-thirds of the members elected to each house concurring therein:

SECTION 1. The following proposition to amend the constitution of the state of Kansas is hereby submitted to the qualified electors of the state of Kansas for their approval or rejection: That article 4 of the constitution of the state of Kansas be amended by eliminating therefrom the words "sheriff or county treasurer"

SECTION 2. This proposition shall be submitted to the electors of the state at the general election in the year 1932 for their approval or rejection. The amendment hereby proposed shall be designated on the ballot by the following title: "The Income Tax Amendment to the Constitution," and shall be voted for or against as provided by law under such title.

SECTION 3. This resolution shall take effect and be in force from and after its publication in the statute book.